


**Installation
Manager Position**



Princeton Air Installation Manager Position Instructions

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Princeton Air Installation Manager Position



Specifications

- **Product:** Installation Manager
- **Manufacturer:** Princeton Air
- **Role:** Installation Manager
- **Location:** Office-based with travel opportunities

Product Information

The Installation Manager by Princeton Air is a key role within the company aimed at leading a team of installers to maximize capacity, efficiency, and profitability. The manager works closely with various departments to ensure high-quality installations, meet customer expectations, and achieve financial goals.

Usage Instructions

The Installation Manager is responsible for building and leading a top-tier installation department to ensure successful project completion within budget and on time.

- Manage staff and exceed customer expectations
- Collaborate with installation technicians, coordinators, and other departments
- Maximize capacity, efficiency, and profitability

The ideal candidate should possess strong communication skills, the ability to work in a fast-paced environment,

and experience in managing teams. Proficiency in tools like PowerPoint may be required.

FAQ

- **Q:** What are the core values of Princeton Air?
- **A:** Princeton Air's core values include integrity, professionalism, customer satisfaction, and innovation.
- **Q:** Where is the position based?
- **A:** The position is office-based with opportunities for travel to the market being served.

Installation Manager

Princeton Air Conditioning, Inc. has been family-owned and operated since 1971. As one of the Capital region's premier comfort providers, Princeton Air has built a responsive organization that focuses on attending to the needs of the region's more discerning clientele for all of their home or businesses' Heating, Cooling, Hot Water & Plumbing, Backup Power, Insulation & Air Sealing needs and more. With employees on call 24/7/365, Princeton Air's team of experienced representatives and certified technicians provide only the most efficient and timely services available and make every effort to ensure that improving comfort is an easy and convenient process.

Who We Are

We keep on growing because we only hire the best, and our customers love us for it. We've been at this a long time here in Princeton. You've probably seen our trucks and our ads. What you don't know is what it's like to be a part of a team like this. How much you feel appreciated when you don't cut corners. How much we inspire ongoing training and education. How it feels to have customers rave about you and demand that you're the only technician that works in their home. How much you can earn when you truly are the best? People often come to us looking for a job. They stay with us because they find a fulfilling career, room to grow, and opportunities to excel.

Why Choose Princeton Air

- Competitive pay
- Medical Insurance – health, dental, vision, life insurance, short-term and long-term disability.
- Work life balance – PTO, Paid vacation / sick days/holidays
- 401K plan
- Profit sharing
- Company-supplied vehicle
- New technology, including iPhone, and iPad & access to integrated software.
- Ongoing Training Opportunities

Princeton Air's Core Values

- Thirst For Knowledge
- Whatever It Takes
- Embraces Change
- Relentlessly Positive
- Eager To Serve
- No Jerks

The Role

- We're looking for an installation manager to lead our team of talented installers.
- As an installation manager, you will work as part of a dynamic and passionate team to maximize capacity, efficiency and profitability. You will manage staff and exceed customer expectations by accomplishing the highest quality installations, every time.
- By working closely with installation technicians, installation coordinators, warehouse/inventory manager, fabrication and the sales manager, you will complete jobs on time and within budget, helping achieve the company's financial goals.
- The position will be based in our office, with opportunities to travel to the market you are working in.

The Big Task

You will build and lead an ideal install department with the best in the business working with you, maximizing capacity, efficiency and profitability.

Key Sub Tasks / Responsibilities

- Show technicians how to establish customer rapport to ensure the highest levels of satisfaction.
- Keeping the installation board filled.
- Collecting money after every job.
- Set expectations for each installation, including safety and code requirements.
- Ensure jobs are properly staged; coordinate and inspect equipment, plan and results.
- Conduct training to ensure on-time, high-quality installations.
- Monitor the performance of installation technicians and advise them on how to improve.
- Promote enthusiasm and brand loyalty during daily huddles, team meetings and 1:1's.
- Ability to provide unparalleled customer satisfaction.
- Adhere to the company's plan for resolving customer complaints quickly and favorably.
- Analyze and control job expenses to meet the budget.

Requirements / Desired Skills and Experience

- Proven track record in installation, with 3+ years of supervisory experience.
- Be detail-oriented and a highly organized multi-tasker with good presentation skills and the ability to convey confident and decisive messages in a fast-paced and goal-driven environment.
- Possess the ability to inspire both personal and professional growth in our team members.
- Multitasker who enjoys working in the field with diverse teams on varied projects.
- Detail-oriented and highly organized with exceptional follow-through abilities.
- Top performer who can instill pride of workmanship in self and others.
- Outgoing personality that blends well with a fast-paced, goal-driven environment.
- Highly motivated, flexible and great attitude on life.
- Be proficient using a computer and Microsoft Office applications (Excel, Word & PowerPoint).

If you want to be part of something bigger than just a job – make this career move and find exactly what you're looking for. You will work in a place where you will be appreciated by your team and customers, and where your work has a direct effect on the success of the company. If this sounds like you, spend a little time learning about Princeton Air by visiting www.princetonair.com. When you're ready, please follow the directions at www.princetonair.com/careers to apply for this position.

Documents / Resources

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|  | <p>Princeton Air Installation Manager Position [pdf] Instructions Installation Manager Position, Installation Manager Position, Manager Position, Position</p> |
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References

- [PA Princeton Air - Heating and Cooling Services | Princeton NJ](#)
- [User Manual](#)

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