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HOME VIDEO COMPANIES

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WHOLESALERS

ACCESSORY MANUFACTURERS

PACKAGING AND LABELING

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INTERNATIONAL BUYER'S GUIDE 1997



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Virginia	VA
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Wisconsin	WI
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Billboard®

1997 INTERNATIONAL BUYER'S GUIDE
38th EDITION

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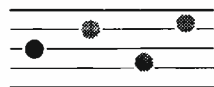
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3rd Floor, 23 Rigmount St., London WC1E, United Kingdom, 71-323-6686. Fax: 71-323-2314. 71-323-2316
Via Umberto I, 13, 20039 Varedo (MI), Italy, 362-54-44-24, Fax: 362-54-44-35

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Unidades de produção e escritórios de vendas

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Ireland

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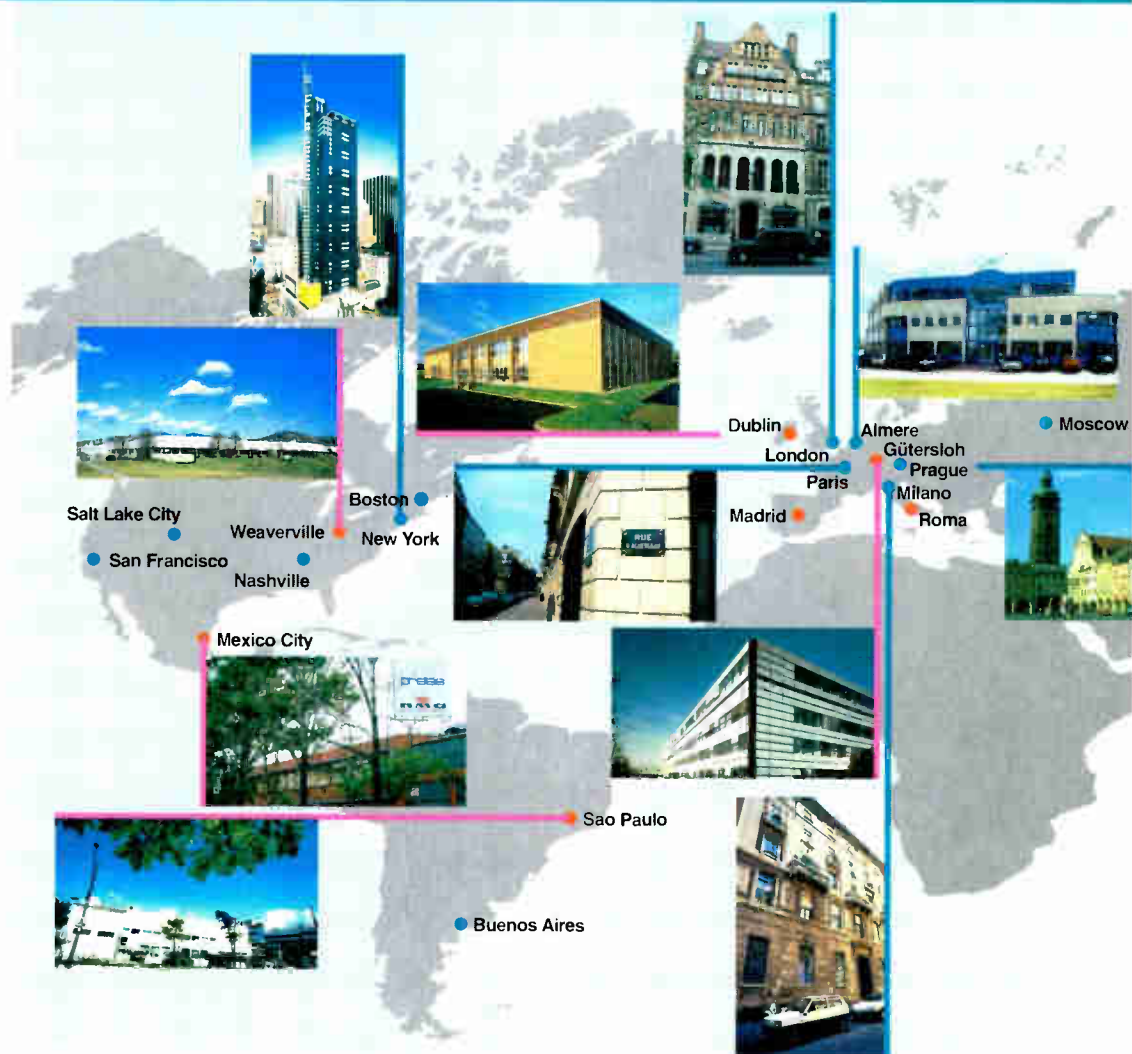
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Desenvolvimento
de produtos



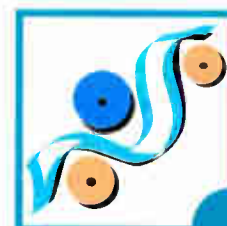
Verpackungsauswahl

Packaging options

Tous les choix

Alternativas de empaque

Opções de embalagem



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Print from A to Z

Impression de A à Z

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Impressão de A a Z

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Acabamento



Konfektionierung
Assembly and packaging
Assemblage et conditionnement
Ensamble y empaque
Montagem da embalagem



Qualitätskontrolle
Quality control
Contrôle qualité
Control de calidad
Controle de qualidade



Distribution und weltweiter Versand
Worldwide distribution
Distribution et expédition dans le monde entier
Distribución mundial
Distribuição mundial

HOW TO USE THIS DIRECTORY

NEW FOR THE 1997 EDITION

- Headquarter locations of companies are indicated by a ★ where provided.
- More E-Mail addresses have been supplied.
- Web Site addresses have been supplied where available.
- A new GRAPHIC DESIGN category has been added to Professional Services and Supplies section.
- In MUSIC PUBLISHERS listings, companies serviced by a publisher have been designated as *Owned* or *Administered* where specified by the publisher.

As a guide to locating specific listings, the following explanations are presented for each major section. As a first step for finding any listing, refer to the Contents page or Keyword Index page for the first page of the particular section desired and note whether the listings are arranged by state or alphabetically.

UNITED STATES

MUSIC & VIDEO COMPANIES

Record Labels

Finding a record label is straightforward since listings in this section are in alphabetical order by company name.

Audio Book Publishers

This section contains listings of Audio Book Publishers in alphabetical order by company name. Audio Book Publishers represent companies dealing in recordings that are primarily spoken word rather than musical.

Video Studios & Program Suppliers & Buyers

The Video section includes alphabetically sequenced listings for video program suppliers and buyers.

Music Publishers

Music Publishers are listed in alphabetical order by company name.

Sheet Music & Folio Suppliers

These listings are in alphabetical order by company name.

DISTRIBUTION & ACCESSORY PRODUCT MANUFACTURERS

Wholesalers & Distributors Index

Alphabetical listing by company name indicating the states in which listing appear in the 'Wholesalers & Distributors' section.

Wholesalers & Distributors

These listings are in alphabetical order by state. Listings include distributors, one-stops, rackjobbers, importers, and exporters of audio/video products.

Music & Video Accessory Manufacturers

Manufacturers: Apparel & Specialty Items

Each section is arranged alphabetically by company name or by state.

INDUSTRY SERVICES & SUPPLIES

Store Fixture Manufacturers

Security & Surveillance Systems Manufacturers

Computer Systems & Services

Associations & Professional Organizations

Entertainment Attorneys

International Brokers/Agents of Music/Video

Performing and Mechanical Rights Organizations

Music Libraries

Public Relations Companies

Record Promotion Companies

Schools & Educational Institutions

Each section is arranged alphabetically by company name or by state. Company listings are limited to those services and supplies done in-house and provided to outside clients.

PROFESSIONAL SERVICES & SUPPLIES

Blank & Bulk Magnetic Media Manufacturers

Blank Tape Loaders

Pro/Consumer Media Product Charts

These charts of audio/video blank and bulk raw magnetic media should be used in conjunction with the listings for manufacturers of magnetic media products which precede the charts and present the addresses, telephone numbers and personnel of the companies.

Packaging & Mailing Supplies

Envelopes & Mailers

Jacket/Sleeve Manufacturers

Label Manufacturers

Printing

Graphic Design

Polybags & Shrinkwrap

Components, Parts & Raw Materials

Cartridges, Cassettes, Reels & Video Boxes

Jewel Box Manufacturers

Raw Materials Manufacturers (Compounds, Coatings, etc.)

Each section is arranged in alphabetical order by company name.

Plants & Services

Compact Disc, CD-ROM & Videodisc Manufacturers

Plating & Pressing Plants

Mastering Facilities

Custom Tape Duplicators

Companies providing duplicating services for tape audio/video products.

Packaging Services (Non-duplicator only)

Equipment Manufacturers of CD, CD-ROM, Tape, Packaging & Labeling

Manufacturers of Equipment for CD Mastering,

Metalizing Systems & Injection Molding

Tape Duplicating, Processing Equipment &

Degaussing Systems (High Speed & Real Time)

Manufacturing Equipment to Process & Produce

Raw Tape

Screen Printing Equipment

Packaging & Labeling Equipment

Collating & Conveyor Equipment

Clean Room, Quality Control & Test Equipment

Each section is arranged alphabetically by company name or by state.

EUROPEAN LISTINGS SECTION

This portion of the International Buyer's Guide was prepared from information contained in the Music & Media databases. However, beginning in 1997 this section will be produced in our Nashville office. All correspondence should be directed to: BPI Communications, Directory Central-Listings, PO Box 24970, Nashville, TN, 37202.

INTERNATIONAL SECTION

Refer to international section.

ADVERTISERS INDEX

To locate an advertiser within the International Buyer's Guide, turn to the Advertisers Index. Companies are listed in alphabetical order and page number(s) are indicated on which their advertisement(s) appear.

GENERAL INFORMATION ABOUT LISTINGS

The listings contained in this publication are based solely upon information supplied to Billboard prior to presstime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supersede the listings contained herein. Efforts are made by questionnaire mailings and phone calls to obtain information on companies which are listed. If you would like to be listed in the next issue of the International Buyer's Guide please send the relevant information in the format of the section under which it should appear. Information should be addressed to: BPI Communications, Directory Central-Listings, PO Box 24970, Nashville, TN, 37202.

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- Audio Book Publishers
- Video Studios & Program Suppliers & Buyers
- Music Publishers
- Sheet Music & Folio Suppliers

Music & Video Companies

Company headquarters are designated by a ★. E-Mail and Web Site addresses are listed where provided.

RECORD LABELS

A

ABKCO Records (Div. ABKCO Music & Records, Inc.), 1700 Broadway, 41st Floor, New York, NY, 10019, (212) 399-0300, Fax: (212) 582-5090; Pres.: Allen Klein.

Labels Owned: Cameo Parkway, SAR/Derby; *Distributed:* Phil Spector.

A Company Called W, PO Box 618, Church St. Sta., New York, NY, 10008, (718) 654-ACCW, (800) 276-RAPS, Fax: (718) 654-ACCW; Pres./Sales/Mktg.: Walt Goodridge; Exec. Asst.: Paula Philbert; Vice Pres. A & R: Kenneth McRae.

A D Records & Productions ★, PO Box 8402, Houston, TX, 77288, (713) 675-7802, Fax: (713) 872-8664; Pres./Vice Pres. A&R: Aubrey Dunham.

AFG Sigma Records, Inc. ★, 5817 La Colonia Dr., San Antonio, TX, 78218, (210) 661-6500, Fax: (210) 661-7702; Pres.: Adolfo Angel; Vice Pres./Gen. Mgr.: Jesus Guillen; A&R: Mario Sanchez; Opns. Mgr.: Mark Lambert.

Labels Owned: Prince.

AKO Records, 20531 Plummer St., Chatsworth, CA, 91311, (818) 998-0443, Fax: (818) 998-2537; Pres./Gen. Mgr.: A.E. Sullivan; A&R: Robert Kline.

Labels Owned: Aztec, Dorn.

Int'l Reps.: AKO Music Pte Ltd. (Singapore).

A.M.I. Records ★, PO Box 1157, Hendersonville, TN, 37077, (615) 230-9434, Fax: (615) 230-9137; E-Mail: ami@nashville.com; Pres.: Michael R. Radford; Vice Pres.: Jeff Hewell.

A&M Records, Inc., 1416 N. LaBrea Ave., Hollywood, CA, 90028, (213) 469-2411, Fax: (213) 856-2600; Web Site: <http://www.amrecords.com>; Pres./CEO: Al Cafaro; Sr. Vice Pres./Sales/Dist.: Richie Gallo; Sr. Vice Pres., Mktg.: Jill Glass; Sr. Vice Pres., Promos.: Rick Stone; Sr. Vice Pres., Creative: Jeri Heiden; Sr. Vice Pres., A&R: David Anderle; Sr. Vice Pres., Perspective Urban: Don Eason; Vice Pres./CFO: Clive Ellis; Vice Pres., Mktg.: Kelly Mills; Vice Pres./Controller: Brent Hirokawa.

1950s-1980s ORIGINAL HIT RECORDS

LICENSING AGENCY (SINCE 1978)

REPRESENTING OVER 65 CLIENTS

WHO CONTROL THOUSANDS
OF HITS (PLUS ORIGINAL ARTIST

"RE-RECORDS" & "COVER
VERSIONS" PERFORMED BY
INTERNATIONAL SUPERSTARS)

CELEBRITY LICENSING INC.

6711 Forest Lawn Drive
Los Angeles, CA 90068

Contact: Nola Leone

Tel: 213-876-9615

Fax: 213-876-1810

Offices: 825 Eighth Ave., 27th Floor, New York, NY, 10019, (212) 333-1328, Fax: (212) 333-1301, Exec. Vice Pres., Publicity: Wayne Issacs.

Labels Owned: Horizon; *Distributed:* Delos, Denon, Shoreline, Twin Tone, Word.

ANS Records, Inc., 7855 NW 29th St., Bay 182, Miami, FL, 33122-1119, (305) 477-2852.

API Records, PO Box 7041, Watchung, NJ, 07060, (908) 753-1601, Fax: (908) 753-1601; Exec. Vice Pres.: Meg Poltorak.

Labels Owned: API Classics, API Jazz.

ARV Records, PO Box 1689, McAllen, TX, 78501, (210) 686-5851, (210) 687-7121, Fax: (210) 687-2022; Gen. Mgr.: Carlos Guzman.

AVI Entertainment Group, Inc. ★, 10390 Santa Monica Blvd., Ste. 210, Los Angeles, CA, 90025, (310) 556-7744, Fax: (310) 556-1331; Pres./Chmn./CEO: Harry M. Anger; Vice Pres./Gen. Mgr.: Patricia C. Drosins; Mgr., Catalog Devel.: Rob Santos.

Labels Owned: Abel, Atomic Beat, Creed, Excella, Mankind, Nasco, Nashboro.

AARISING Records ★, 223 Balboa St., San Francisco, CA, 94118-3904, (415) 334-5519; E-Mail: info@aarising.com; Pres.: Nelson Wong; Vice Pres.: Andy Kawanami.

Abbe Cake Records ★, PO Box 117, New Berlinville, PA, 19545, (610) 367-0335; Pres.: Dave Stahl.

Accent Records ★, 71906 Hwy. 111, Rancho Mirage, CA, 92270, (619) 346-0075, Fax: (619) 346-0075; Pres./CEO: Scott B. Seely; A&R Mgr.: Robert Braverman.

Labels Owned: Coachella.

US Reps.: GNP Crescendo (CA).

Acclaim Music (Div. of The Spoken Word, Inc.) ★, 2951 N. Sycamore Dr., Ste. 8, Simi Valley, CA, 93065-1201, (805) 520-9544, Fax: (805) 520-1220; E-Mail: theheralds@aol.com; Exec. Dir.: John O. Lundy; Dir.: Jerry Patton; Office Mgr.: Theresa Fisher.

Ace Record Co., 103 Fairmont Ln., Pearl, MS, 39208, (601) 939-6868, Fax: (601) 932-3038; Vice Pres. A&R: John Vincent; Promos.: Xavier Parker; Sales: Julie Powell; Gospel Promo.: Granard McClendon.

Labels: Distributed: Soul Trax.

Acme Entertainment, Inc., PO Box 81491, Chicago, IL, 60681, (800) 566-2263, Fax: (847) 519-1159; E-Mail: info@acmeent.com; Pres./CEO: Aaron J. Conti; Vice Pres./Sales & Mktg.: Christian C. Conti; Dir. Artists & Repertoire: Elizabeth L. Loden.

Labels: Distributed: Santa Fe.

US Reps.: MS (IL).

Acorn Music, Inc., 5332 College Ave., Oakland, CA, 94618, (510) 655-9076, Fax: (510) 655-9096; Bus. Mgr./CEO: Peter Elman; Mktg. Dir.: Ann Jackson.

Acoustic Disc, 7957 Nita Ave., West Hills, CA, 91304, (818) 704-7800, Fax: (818) 704-0185; E-Mail: cmamag@soho.ios.com; CEO/Vice Pres. A & R: David Grisman; Bus. Affairs: Craig R. Miller; Sales: Harriet Rose; Publicity: Pam Abramson.

Offices: PO Box 4143, San Rafael, CA, 94903, (415) 499-0365, Fax: (415) 492-9602, Vice Pres., Sales: Arthur Rose.

Labels Owned: Acoustic Disc Archival.

US Reps.: DNA (MA); Passport (CO); Bayside (CA).

Acoustic Melodies Int'l, Inc. ★, 9 Music Sq. S., Ste. 397, Nashville, TN, 37203, (615) 333-7226, Fax: (615) 333-7229; Vice Pres., Sales/Mktg.: Mark Arnett; Vice Pres., Prodn.: Jim Buchanan; Vice Pres., Media Rel.: Vince Settle.

Labels Owned: AMI.

US Reps.: Record Depot (VA); Old Fogey (MI); Rock Bottom (GA); Central South Music, Music City Dist. (TN).

Adelphi Records, Inc., PO Box 7688, Silver Spring, MD, 20907, (301) 434-6958, Fax: (301) 434-3056; Pres./Gen. Mgr.: Gene Rosenthal; Exec. Vice Pres./Mgr.: Hap Passman; Vice Pres.: Howard Rosenthal; Gen. Mgr./Promo.: Grace Rosenbloom.

Labels Owned: Sunsplash; *Distributed:* Genes Compact Disc.

Int'l Reps.: Demon (UK).

AfterSchool Publishing Co. ★, PO Box 14157, Detroit, MI, 48214, (313) 894-8855; Pres.: Herman Kelly; Mgr./Vice Pres. A&R: Luke Peters; Dir.: Mr. Acts.

Labels Owned: Black Prince, Feel Productions, Musiranma Comedy Play.

Airborn Records, PO Box 3064, Flint, MI, 48502; Pres.: Ron Moore.

Labels Owned: Airborn Communications, Airborn Prodn.

Alirwax Records ★, PO Box 288291, Chicago, IL, 60628, (312) 779-2384, Fax: (312) 779-7898; Pres./A&R Rep.: Casey Jones; Mgr.: B. Jones.

Labels Owned: Delta City.

US Reps.: Barney's Records (IL); Action Music (OH); United Records Dist. (TN); North Country Dist. (NY); Norwalk Record Dist. (CA).

Int'l Reps.: Festival Dist., Roblan Dist., Trend Records & Tapes (Canada).

Akantar Productions, Inc., PO Box 160788, Miami, FL, 33116-0788, (305) 264-9252, Fax: (305) 264-6608; Pres.: Fernando Escobar; Vice Pres.: Jose Dario Lopera.

Alan Dale Productions, 1630 Judith Ln., Indianapolis, IN, 46227, (317) 786-1630; Pres.: Alan D. Heshelman.

Labels Owned: Alto.

Alcarm Record Co., 655 Wyona St., Brooklyn, NY, 11207, (718) 272-1200, Fax: (718) 649-1280; Pres./CEO: Alfred McCarther.

Alcazar Productions, Inc., S. Main St., Waterbury, VT, 05676, (802) 244-7845, Fax: (802) 244-6128; Pres.: Barry McVey; Vice Pres.: Jennifer Harwood; Mgr., Purchasing: Bill Fishman.

Labels Owned: Alacazam; *Distributed:* Brambus, Breakaway, Dunkeld, Fogarty's Cove, Freefall, Mark Rubin Prodn., Round River, Tara.

Aljean Records, 7 Colonial Ave., Myerstown, PA, 17067, (717) 866-5067; Pres.: Al Shade.

All American Music Group ★, 808 Wilshire Blvd., Santa Monica, CA, 90401, (310) 656-1100, Fax: (310) 656-7430; CEO/All American Comm.: Anthony J. Scotti; Pres./All American Comm.: Myron Roth; Pres./All American Music: Chuck Gullo; Sr. Exec. Vice Pres./All Am.Music: Ben Scotti; Pres. Int'l/GM: Johnny Musso; Sr. Vice Pres. Business Affairs: Leonard Breijo; Vice Pres., Publishing: Steve Love; Dir., A&R: Bruce "Haji B." Saidi; Dir., A&R: Bret "Epic" Mazur.

Labels Owned: Scotti Bros., Street Life.

Alligator Records ★, 1441 W. Devon, Chicago, IL, 60660, (773) 973-7736, Fax: (773) 973-2088; Pres.: Bruce Iglauer; Sales Mgr.: Kerry Peace; Retail Promo. Mgr.: Chris Young.

US Reps.: Action Music (OH, MI); Associated (AZ); Bayside (CA); California Record (CA, WA); Big State (TX); DNA (MA, NY, PA, DC, MD); MS Dist. (IL, MN); Music Craft (HI); Old Fogey (MI); Passport (CO); Record Depot (VA); Select-O-Hits (TN, FL); Silo (VT); Tant (MI).

Int'l Reps.: Warner Music (Brazil/Canada); DBN (Argentina);

Musidisc (France); Phonag (Switzerland); Edel Contraire (Germany); Festival (Australia/New Zealand); Silk Road Music (Hong Kong); King (Japan); Topic (UK); Disc Medi (Spain);

Munich (Benelux); Border (Scandinavia); A&N (Greece);

Rock(Taiwan/Korea).

Almo Sounds ★, 360 N. La Cienega Blvd., Los Angeles, CA, 90048, (310) 289-3080, Fax: (310) 289-8662; Co-Pres.: Jerry Moss, Herb Alpert; Gen. Mgr.: Paul Kremen; Dir. A&R/Mktg.: Pam Hughes; Vice Pres./A&R: Howard Thompson; Dir. A&R (East Coast): Bob Bortnick.

US Reps.: Geffen (CA).

Alpine Records ★, Two Music Cir. S., Nashville, TN, 37203-4336, (615) 259-4373, Fax: (615) 259-0773; Pres.: Johnny Rutenschroer.

Aishire Int'l, Inc., 1015 Isabel St., Burbank, CA, 91506, (213) 849-4671, Fax: (818) 569-3718; Pres.: Al Sherman; Vice Pres.: Richard Sherman.

Labels Owned: Ana Senza Voce, Audio Spectrum, Exact, Grit, Somerset, Stereo Fidelity.

Alternative Music Productions, Inc. ★, 7188 Sunset Blvd., Ste. 204, Los Angeles, CA, 90046, (702) 873-1302, Fax: (702) 873-1302; Pres./CEO: John Brock; Gen. Mgr.: Vadim Yesilevsky; Bus. Mgr.: Andreas Martens.

Labels Owned: AMP.

Alyssa Records, PO Box 587, Farmingville, NY, 11738, (516) 472-1219; Pres.: Andy Marvel.

Labels Owned: Ricochet.

Ambassador Recording Corp. ★, PO Box 31112, Seattle, WA, 98103, (206) 937-5703, (206) 525-2199, Fax: (206) 938-3209; Pres.: Chris Kamila; Vice Pres./Artistic Dir.: Steven Novacek; Gen. Mgr.: Gayle Novacek.

Labels: Distributed: Overture (Canada).

US Reps.: Albany Music Dist., Inc. (NY).

Amen Music, 2035 Pleasanton Rd., San Antonio, TX, 78221-1306, (210) 923-8585, (210) 932-2636; Pres.: Manny R. Guerra; Promo: Hector M. Rodriguez; A&R: Pete Rodriguez; Sec.: Rosalinda Guerra; Graphics: Rene Guerra.

Labels Owned: AMS.

US Reps.: WEA Latina (CA).

American Gramophone Records, 9130 Mormon Bridge Rd., Omaha, NE, 68152, (402) 457-4341, Fax: (402) 457-4332; CFO: Kevin Cloonan; Exec. Vice Pres.: Stephen Kalhorn; Dir., Sales: Michael Delich; Dir., Int'l Sales: Terry Cadmus; Promo.: John Brumbach.

American Melody Records ★, 102 Wheeler Path, Guilford, CT, 06437, (203) 457-0881, Fax: (203) 457-2085; Pres.: Phil Rosenthal; Vice Pres.: Beth Sommers.

US Reps.: Silo (VT); DNA (CA).

American Music Co. ★, 3830 Hwy. 78, Mount Horeb, WI, 53572, (608) 437-8970, Fax: (608) 437-4362; Pres.: Jim Kirchstein.

Labels Owned: Age of Aquarius, Cuca, Jolly Dutchman, Night Owl, Psalms, Sara.

American Music Network, Inc. ★, 406 Tharpe Rd., Warner Robins, GA, 31088, (912) 953-2800; Pres.: Robert R. Kovach.

American Pie ★, 5916 Lemona Ave., Van Nuys, CA, 91411, (818) 786-5788, Fax: (818) 786-5790; Pres.: Wayne Volat.

Labels Owned: Joyce.

American Recordings, Inc., 3500 W. Olive Ave., Ste. 1550, Burbank, CA, 91505, (818) 973-4545, Fax: (818) 973-4571; Owner: Rick Rubin; Gen. Mgr.: Mark DiDia; Vice Pres., Media Rel.: Heidi Ellen Robinson; Vice Pres., A&R: Marc Geiger. Offices: Lamb House, Church St., London, ENG, W42PD, United Kingdom, (81) 995 3266, Fax: (81) 742 7235, Vice Pres., Mktg.: Dave Robinson; Media Relations: Joe O'Neill. Labels Owned: Ill, WHITE; Distributed: Rhyme Cartel, XL. US Reps.: BMG Int'l (NY); WEA (US). Int'l Reps.: WEA (Canada).

American Voices Record Co., Inc., 3205 Blue Ridge Ct., Virginia Beach, VA, 23452, (804) 340-8374; Pres.: Heath Webb; Gen. Mgr./Sec.: Jean Webb.

Americatele Records, Int'l, 1817 Loch Lomond Way, Las Vegas, NV, 89102, (702) 384-0030, Fax: (702) 382-1926; E-Mail: krb@ix.netcom.com; Pres./CEO: Joe Jan Jaros; Vice Pres./Gen. Mgr.: Ken Brown. US Reps.: Big Bands Dist., Int'l Rec. Dist., Otter Dist., World Music Dist. (CA); Harbor Dist., North Country Dist. Twin Music Dist. (NY); Blockbuster (FL).

AmeriSong Records, Inc., 8727 E. Girard Ave., Denver, CO, 80231, (303) 695-8628, Fax: (303) 369-9655; Pres.: Randi Perkins; A&R: Frank Jermance.

Amherst Records, Inc., 1762 Main St., Buffalo, NY, 14208, (716) 883-9520, (800) 836-0751, Fax: (716) 884-1432; Pres.: Leonard Silver; Exec. Vice Pres.: Larry Silver. Labels Owned: H&L/Avco Embassy. US Reps.: Action Music Sales (OH); Associated Dist. (AZ); Independent Nat'l Dist. (TX); Great Bay Dist., (MD); Rock Bottom (GA); Select O Hits (TN); Surfside Dist. (HI); Universal Dist. (PA).

Amigos Records, 91-05 Astoria Blvd., East Elmhurst, NY, 11369, (718) 476-9427, Fax: (718) 329-1168; Pres.: Andy Grullon. Labels Owned: Amigo.

Amsterdam Records, PO Box 862558, Los Angeles, CA, 90086-2558, (213) 221-2204, Fax: (213) 221-2778; E-Mail: xxx@triple-x.com; Co-Owner: Peter Heur; Co-Owner: Dean Naleway; A&R: Bruce Duff.

Amused Productions, PO Box 671, Claremont, CA, 91711, (909) 625-3169, Fax: (909) 625-1747; Music Dir.: Sherban Cira.

Andrea Records, 2617 N. Deodar St., Santa Ana, CA, 92705, (714) 744-3711, Fax: (714) 744-2677; Pres.: Enrique Avila.

Angel Records, 810 Seventh Ave., 4th Floor, New York, NY, 10019, (212) 603-8600, (212) 603-8700; Pres.: Steven Murphy; Exec. Vice Pres.: Deborah Dugan; Vice Pres., A&R: Jay Landers; Vice Pres. Creative Serv.: Jay Barbieri; Vice Pres. Publicity/Adv.: Aimee Gautreau; Vice Pres. Mktg.: Irene Bick; Vice Pres. Mktg.-Guardian: Chris Hensley; Vice Pres. Special Mkts.: Ethan Crimmons; Vice Pres. Sales: Mark Forlow; Vice Pres. Sales & Market Devel.: Vince Spizin.

Ansonia Records, Inc., 380 Kamena St., Fairview, NJ, 07022-1735, (201) 945-7600, Fax: (201) 945-9042; Pres.: Mercedes Glass; Vice Pres.: Henry Glass; Sales Mgr.: Lori Glass. Labels: Distributed: Artex, Disco Hit, PolyGram, Rodven, Sony.

Antilla Records, 661 Tenth Ave., New York, NY, 10036, (212) 582-4546, Fax: (212) 977-7581; Pres.: Jose Hernandez; Vice Pres.: Xavier Hernandez; Pub. Rel.: Martha Hernandez. Labels Owned: Platano, Rumba; Distributed: Camino, VGR.

Antique-Cattfish Records, 708 W. Euclid, Pittsburg, KS, 66762, (316) 231-6443; Owners/Partners: Gene Strasser, John Poznick.

Antone's Records, 500 San Marcos St., Ste. 200, Austin, TX, 78702, (512) 322-0617, Fax: (512) 477-2930; E-Mail: antone's@pegalo.com; Pres.: Clifford Antone; Mktg.: Christie Warren. Labels Owned: dmz, Dos.

US Reps.: Discovery Records (CA).

Apon Record Co., Inc., PO Box 3082, Steinway Sta., Long Island City, NY, 11103, (718) 721-5599, Fax: (718) 721-5599; Pres.: Dania I. Poncic; Gen. Mgr.: Don Zemann; Treasurer: Andrew M. Poncic, Sr. Labels Owned: Amadeo, Discapon, Love; Distributed: Gramofonove Zavody.

June Appal Recordings, 306 Madison St., Whitesburg, KY, 41858, (606) 633-0108, Fax: (606) 633-1009; Distr./Promos. Mgr.: Carolyn H. Sturgill.

April Records, PO Box 8263, Haledon, NJ, 07508, (718) 361-3321; Pres.: Samuel Cummings; Vice Pres.: A. Cummings; Promo.: J. Young; A & R: Sam Cummings Jr.

Arden Records, 2000 Madison Ave., Memphis, TN, 38104, (901) 725-0855, Fax: (901) 725-7011.

Arhoolie Productions, Inc., 10341 San Pablo Ave., El Cerrito, CA, 94530, (510) 525-7471, Fax: (510) 525-1204; Mgr.: Tom Diamant.

Labels Owned: Folklyric. US Reps.: Bay Side (CA); Floyd's (LA); Passport (CO); Silo (VT); Record Depot (VA); Old Fogey Dist. (MI); Rangel Dist. (TX); Distribution NA (MA).

Int'l Reps.: Parsifal (Belgium); Distribution Fusion (Canada); Direct Dist. (UK); Fennica-Keskus (Finland); Media 7 (France); Fenn Music Service (Germany); IRD (Italy); Vivid, Pooh Yokocho (Japan); Elite Imports (NZ); Munich Records (Netherlands); Solo Blues (Spain); Amigo (Sweden); Plainisphere (Switzerland).

Arista/Latin, PO Box 163167, Austin, TX, 78716, (512) 329-9910, Fax: (512) 329-0411; Vice Pres./Gen. Mgr.: Cameron Randle; Mgr. Sales/Mktg.: Paulina Perez; Mgr. Promo/Artist Devel.: Joe Trevino; Mgr. Media: Cary Prince. Labels Owned: Arista/Texas.

Arista Records, Inc., 6 W. 57th St., New York, NY, 10019, (212) 830-2135, Fax: (212) 830-2322; Pres.: Clive Davis; Exec. Vice Pres., Opns.: Roy Lott; Sr. Vice Pres.: Rick Biscaglia; Sr. Vice Pres., Mktg.: Dick Wingate; Sr. Vice Pres., Prodn.: Milt Sincoff; Vice Pres., Int'l: Eliza Brownjohn; Vice Pres., Creative Serv.: Ken Levy; Vice Pres., A&R: Joy Bailey; Vice Pres., Artist Devel.: Richard Sanders; Vice Pres., Pdct. Mgmt.: Tom Ennis; Vice Pres., Rock Promos.: Steve Schnur; Vice Pres., Rock Promos.: Jay Ziskrout; Vice Pres., Black Promo.: David Linton; Sr. Dir., Sales/Mktg.: Kirk Bonin; Sr. Dir., Creative Opns.: Amy Finkle; Sr. Dir., Promo. Opns.: Joan Fallon; Sr. Dir., Nat'l Video: Jon Klein; Sr. Dir., Pdct. Mgmt.: Robert Wiegner; Dir., A&R: Richard Swerret; Dir., Video Prodn.: S.A. Baron; Dir., Publicity East: Stacy Braumstein; Dir., R&B Publicity: Audrey Localis; Mgr., Artist Devel.: Adam Kaplan; Nat'l Sales/Mktg. Coord.: Evan Jahn; Prodn. Coord.: Jim Powers. Offices: 3395 Northeast Expwy. Ste. 360, Atlanta, GA, 30341, (404) 452-2320, Promo.: Linda Alter; 8370 Wilshire Blvd., Beverly Hills, CA, 90211, (404) 452-2320, Sr. Vice Pres., Sales/Dist.: Jim Chiado; Promo.: Jon Klein; 7 Music Cir. N., Nashville, TN, 37203, (615) 780-9100, Fax: (615) 780-9190, Pres.: Tim DuBois; Sr. Vice Pres., Sales/Mktg.: Mike Dungan; Arista/Latin, PO Box 163167, Austin, TX, 78716, (512) 329-9910, Fax: (512) 329-0411, Vice Pres./Gen. Mgr.: Cameron Randle. Labels Owned: Arista/Latin, Arista/Texas.

Ark 21, 3520 Hayden Ave., Culver City, CA, 90232, (310) 841-4100, Fax: (310) 838-7411.

Arkadia Records, 34 E. 23rd St., New York, NY, 10010, (212) 674-5550, Fax: (212) 979-0266; E-Mail: arkadiany@aol.com; Chrmn./CEO: Bob Karcy; Vice Pres./Int'l: Jack Arel; Dir. of Sales: Henry Blaukopf; A & R/Promo.: Jerald Miller.

Offices: Arkadia Records Int'l, c/o Arel Prodn., 28/30 Rue Mederic, Paris, 75017, France, (33) 1.4267-1516, Fax: (33) 1.4766-1908, Vice Pres./Int'l: Jack Arel; Arkadia Records, 30285 Oakview Way, Bingham Farms, MI, 48025, (313) 669-3630, Fax: (313) 647-5150, Sales Mgr.: Stephen Kates; Arkadia Records, 466 Hampton Ave., Long Branch, NJ, 07740, (609) 263-9581, Fax: (609) 263-9581, Sales Mgr./Special Mkts.: Johanna Kelly; Arkadia Records, 677 Castro St., Penthouse, San Francisco, CA, 94114, (415) 558-8873, Fax: (415) 558-8841, Vice Pres./Western Region: Lara K. Orr; Arkadia Records, 1123 E. Washington, Iowa City, IA, 52240, (319) 351-5467, Vice Pres./Central Region: Dorian Karchmar; Arkadia Records - N.J. Agencies, Ste. 4, 501 Toorak Rd., PO Box 149, Toorak, Victoria, VIC, 3142, Australia, (61) 39.826-8232, Fax: (61) 39.827-0791, Vice Pres./Australia: Theodore Berman. Labels Owned: Arkadia AllWorld, Arkadia Brasilia, Arkadia Classical, Arkadia France, Arkadia Jazz, Arkadia Kids, Arkadia Now, Arkadia Seedee.

Artifex Records, Inc., 1105 Myatt Blvd., Madison, TN, 37115-2453, (615) 865-7909, Fax: (615) 865-8550; Pres.: Peter Miller. Labels: Distributed: Oak Leaf. US Reps.: MS, Great Bay, MDI.

Aryana Music, Inc., 4535 W. Sahara, Ste. 105, Las Vegas, NV, 89102, (702) 645-7400, Fax: (702) 655-3504; E-Mail: admedia@ix.netcom.com; Creative Dir.: San Dee Herman; Talent Coord.: Lisa Middleton; Art Dir.: Andy Middleton.

Asefra Music Productions, 84-41 63rd Ave., Middle Village, NY, 11379, (718) 446-1126, Fax: (718) 446-6848; Pres.: Alexander Serrano; Vice Pres.: Oscar N. Serrano. Offices: Asefra Colombia, AA 9114 Cali, Valle, Colombia, (57) 2.501 6342, Pres.-Colombia: Rolando Serrano.

Astro/Genesis Records, 250 W. 57th St., Ste. 1517-41, New York, NY, 10107, (212) 642-5147; CEO/Pub. Rel./A&R Dir.: Diana Ray; Pres.: Elaine Rudolph; Vice Pres.: Virginia Cruz.

Asylum Records, 1906 Acklen Ave., Nashville, TN, 37212, (615) 292-7990, Fax: (615) 292-8219; Co-Pres./CEO: Joe Mansfield; Co-Pres.: Kyle Lehning.

Atch Records & Productions, 10103 Fondren, Ste. 380, Houston, TX, 77096, (713) 981-6540, Fax: (713) 981-0083; Chrmn./CEO: Charles Atchison; Sales/Mktg. Dir.: Claude Duncann; A&R/Promo. Dir.: Ron Finberg.

Atco Records, 75 Rockefeller Plz., New York, NY, 10019, (212) 275-4490, Fax: (212) 956-2270; Chrmn.: Sylvia Rhone; Vice Chrmn./COO: Aaron Levy; Pres.: Seymour Stein. Offices: 9229 Sunset Blvd., Los Angeles, CA, 90069.

US Reps.: WEA Int'l. Int'l Reps.: WEA Int'l.

Athena Productions, 311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-7225, Fax: (718) 761-6411; Dir., A&R: Robert Marino.

Labels Owned: Analogue Master, Apollo, Apollo Classics, Apollo Int'l, Apollo Jazz, Apollo Music. Int'l Reps.: East Coast (NY).

Atilla Records, PO Box 60240, Rossford, OH, 43460, (419) 666-2019, Fax: (419) 666-3141; Pres.: John Pocisk; Vice Pres.: Mary Pocisk; Sec.: Joe Manera. Labels: Distributed: East West. Int'l Reps.: East West Records (Germany).

Atlanta Int'l Record Co., Inc., 881 Memorial Dr. SE, Atlanta, GA, 30316, (404) 524-6835, Fax: (404) 681-0033; Pres.: Alan Freeman; Sales Mgr.: Norman Hunter; Dir., Radio Promo.: Larry Tinsley. Labels Owned: Gospelart.

Atlantic Classics, 1290 Sixth Ave., Speery Bldg., 9th Floor, New York, NY, 10019, (212) 399-6945, Fax: (212) 399-8830; Web Site: <http://www.atlantic-records.com>; Vice Pres., US Opns.: Arthur Moorhead; Dir., Publicity/Promo.: Ellen Schantz. Labels: Distributed: Erato, Finlandia, Nonesuch, Teldec.

Atlantic Recording Corp., 75 Rockefeller Plz., New York, NY, 10019, (212) 275-2995, Fax: (212) 275-3985; Web Site: <http://www.atlantic-records.com>; Chrmn./CEO: Ahmet Ertegun; Pres.-Atlantic Rec's: Val Azzoli; Pres.-Tag/Big Beat Rec's: Craig Kallman; Sr. Vice Pres./Gen. Mgr.: Ron Shapiro; Sr. Vice Pres., Bus/Legal: Phil Wild; Sr. Vice Pres., A&R: Janet Billig; Sr. Vice Pres., Sales: Pete Anderson; Sr. Vice Pres., Mktg.: Karen Colamussi; Sr. Vice Pres., Pdct. Devel.: Vicki Germaise; Sr. Vice Pres., R&B/Black Music: Doug Daniels. Offices: 9229 Sunset Blvd., Los Angeles, CA, 90069, (310) 205-7450; Atlantic Records-Nashville, 1812 Broadway, Nashville, TN, 37203, (615) 327-9394, Fax: (615) 329-2008, Pres.: Rick Blackburn; Vice Pres./Gen. Mgr.: Bryan Switzer.

US Reps.: WEA. Int'l Reps.: WEA. **Attitude Records, Inc.**, 2071 Emerson St., #16, Jacksonville, FL, 32207, (904) 396-7604, Fax: (904) 396-8062; Pres.: Jeff Cohen; Mktg. Dir.: Melanie Muffitt; Publicity: Craig Malone. Labels Owned: Juke Box Only.

Audio Arts Records, 3420-3C Calle Azul, Laguna Hills, CA, 92653, (714) 770-6162; Owner/Mgr.: Madelon Baker. Labels Owned: Audio Gospel.

Audio Outings, One Village Ln., Ste. 2, Asheville, NC, 28803, (704) 274-5388, (800) 552-2144, Fax: (704) 274-5946; Owner: Dr. Bett Sanders.

US Reps.: Music Design (WI).

AudioQuest Music, PO Box 6040, San Clemente, CA, 92674, (714) 498-1977, Fax: (714) 498-6223; Pres.: Joseph Harley; Sales/Mktg.: John Iammarino; Promo. Coord.: Veronica Vaquez; Retail Mktg.: Fred Renner.

Audiorama Records Corp., 658 Tenth Ave., New York, NY, 10036, (212) 246-9858, (212) 246-9859, Fax: (212) 459-8949; Pres.: Rafael Diaz Gutierrez; Sales Mgr.: Hilda Diaz; Sec./Promo. Mgr.: Hilda Luciano; Mktg.: Vincente Mercado. Labels Owned: Sonomax; Distributed: Musical Productions, NRT, Tiffany.

August Records, Inc., PO Box 438, Lahaska, PA, 18931, (215) 862-3012, Fax: (215) 862-9145; Vice Pres.: Beryl Handler.

Aureus Records, Inc., PO Box 541, Mashpee, MA, 02649, (508) 477-0200, Fax: (508) 477-4799; E-Mail: aureus@capecod.net; Pres.: Lennie Petze; Vice Pres.: Lou Pace; Vice Pres., Opns.: Joe Petze; Vice Pres., Mktg./Promo.: Gordon Anderson. Labels Owned: Aureus, Shredded; Distributed: Groove.

Auspex Records, PO Box 1666, Studio City, CA, 91614, (213) 877-1078, Fax: (818) 763-1955; Owner: Jules Chaikin.

Australian Music Int'l, 928 Broadway, Ste. 506, New York, NY, 10010-6008, (212) 229-0935, Fax: (212) 229-1918; Pres.: D.A. D'Cruz; Vice Pres./A&R: S. Damon; Sales/Distribution: A. Watts.

US Reps.: Twinbrook (NY); MS Distr. (IL); City Hall (CA); MDI (TX).

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Avalanche Records ★, PO Box 108, Blair, NE, 68008, (402) 426-4077, Fax: (402) 426-2227; CEO: Clifton R. Johnson; Pres.: Stafford Johnson; Vice Pres.: Don Johnson; A & R: Carol Ann.

Avalon Records, 34 Trenor Dr., New Rochelle, NY, 10804, (212) 684-7222, Fax: (212) 689-5084; Pres.: Sid Woloshin.

Avant-Garde Records Corp., 12224 Avila Dr., Kansas City, MO, 64145, (816) 942-8861, Fax: (816) 942-8988; Pres./A & R Dir.: Scott W. Smith; Vice Pres.: Art Ferrante; Sec./Treasurer: Lou Teicher.

Avatar Records ★, 1319 N. La Brea Ave., Los Angeles, CA, 90028, (213) 878-1100, Fax: (213) 878-1114; E-Mail: avarec2000@aol.com; Pres.: Larry Robinson; Gen. Mgr.: Lynnette Jenkins; Promos.: Brian Sampson; Promos.: Big Paul.

Avenue Records, 250 W. 57th St., Ste. 407, New York, NY, 10019, (212) 541-8440, Fax: (212) 541-8260; Sr. Vice Pres.: Glenn Stone; Vice Pres.: A & R: Bruce Garfield.

Avita Records ★, 104 Walnut Trace, Hendersonville, TN, 37075, (615) 824-9313, Fax: (615) 824-0797; Mgr.: Robert Kayne.

Axbar Records ★, 5230 San Pedro Ave., San Antonio, TX, 78212, (210) 829-1909; Gen. Mgr.: Joe Scates; A&R: George Chambers; Distribution: Kendra Maples.

Azra Int'l ★, 4343 E. 58th St., Maywood, CA, 90270, (213) 560-4223, Fax: (213) 560-4223; Pres.: Dave Richards; A & R: Chris Fogelong.

Labels Owned: Azra, Condor Classix, Dinosaur Dave's, Iron Works, Masque, Metal Storm, Not So Famous David's, World Metal; *Distributed:* R.I.B., Surf Wax.

Azure Records, Rt. 1, Box 466, Washington, VA, 22747, (540) 987-3164, Fax: (540) 987-3166; Chrmn./Dir., A&R: Paul Reisler; Dir., Mktg.: Bill Dunn; Pdc. Mgr.: Deborah Plummer.

B

BAL Records, PO Box 369, La Canada, CA, 91012, (818) 548-1116, Fax: (818) 956-3347; Pres.: Adrian P. Bal; Vice Pres./Co-Owner: Berdella M. Bal.

BGM Records, 8806 Lockway St., San Antonio, TX, 78217, (210) 654-8773, Fax: (210) 654-8895; Gen. Mgr.: Bill Green; Promo. Dir.: Debbie Green.

US Reps.: N.S.O. (TN).

Int'l Reps.: Neon Fire (Sweden); Bear Family (Germany).

BMG Entertainment, 1540 Broadway, 41st Floor, New York, NY, 10036, (212) 930-4000; Pres.: Guenter Hensler.

Labels Owned: BNA, Catalyst, DHM, RCA, RCA Red Seal, RCA Victor; *Distributed:* Conifer, ECM.

BMG U.S. Latin ★, 2100 Ponce De Leon Blvd., Ste. 825, Coral Gables, FL, 33134, (305) 445-4923, Fax: (305) 445-4693; Managing Dir.: Francisco Villanueva; Mktg. Dir.: Fernando Amendola; Dir., A&R: Pablo Manaveuo.

Offices: Edificio Mercantil Plaza, Parada 27, Hato Rey, PR, 00918, (809) 767-6667, Fax: (809) 765-1005, Mktg. & Sales Mgr.: Carlos Alicea.

Labels Owned: Ariola, Dave On, RCA, Zafiro.

BMX Entertainment, Inc., PO Box 10857, Stamford, CT, 06904-1857, (203) 969-1071, Fax: (203) 357-1676; Pres./CEO: Mauris Griffin, II; Vice Pres.: East Coast: Michael Bradshaw; Vice Pres.: Finance: Barry McFarlane; Business Affairs: Tony Thomas.

Labels: *Distributed:* Mission, Red Tape.

US Reps.: ANC (CT).

BNA Records ★, One Music Circle N., Nashville, TN, 37203, (615) 780-4400, Fax: (615) 780-4464; Chrmn.-RCA Labels Group: Joe Galante; Sr. Vice Pres./Gen. Mgr.: Randy Goodman; Sr. Vice Pres. A&R: Tom Schuyler; Sr. Dir. A&R: Sam Ramage; Sr. Dir. A&R: Renee Bell.

BNJ Records, 1613 Mallory Ln., Ste. 104, Brentwood, TN, 37027, (615) 329-1944, Fax: (615) 370-4800.

BSW Records, PO Box 2297, Universal City, TX, 78148, (210) 599-0022, Fax: (210) 653-3989; Pres./CEO: Frank Willson; Vice Pres. A&R: Verdi Williams; Vice Pres./Media: Frank Weatherly; Sales: Butch Martin.

Labels Owned: Universal Music.

Int'l Reps.: Town Records (Germany).

B.T. Puppy Records ★, 155 E. 29th St., Ste. 30-G, New York, NY, 10016, (212) 679-1092, Fax: (212) 683-8420; Pres.-BT Puppy Records: Rusti Wolintz; Pres.-Mutt Records: Noah Margo.

Labels Owned: Mutt.

Bacchus Group Music Productions Ltd., 5701 N. Sheridan Rd., Ste. 8-U, Chicago, IL, 60660-4713, (312) 334-1532, Fax: (312) 334-1531; E-Mail: bacchusgrp@compuserve.com; Pres./Managing Dir.: Daniel Maximilian.

Back Door Records, 735 W. Walnut St., Johnson City, TN, 37604-6523, (423) 926-2281; Owner: Barbara McCoy.

Backstage Records ★, 7880 W. 20th Ave., Ste. 43, Miami, FL, 33016, (305) 828-7557, Fax: (305) 828-2530; Pres.: Robert Fernandez; Vice Pres.: Isaac Tormo.

Labels: *Distributed:* Backdoor, Wildcat.

Bainbridge Entertainment Co., Inc., PO Box 49628, Los Angeles, CA, 90049, (310) 440-4490, Fax: (310) 440-4496; Pres.: Harlene Marshall; Gen. Mgr.: Jerry Gilbert.

Labels Owned: Quartet; *Distributed:* Mobile Filiberty Int'l.

Balboa Records Co., 10900 Washington Blvd., Culver City, CA, 90230, (310) 204-3792, Fax: (310) 204-0886; Pres.: Valentin Velasco.

Labels Owned: Musart; *Distributed:* ECO, Peerless.

Ball Records, 256 S. Robertson Blvd., Beverly Hills, CA, 90211, (818) 992-6901, Fax: (818) 347-6901; Owner/Pres.: Jim L. Ball, Ph.D.

Labels Owned: Savior.

Bally Records ★, 254 W. 54th St., 13th Floor, New York, NY, 10019-5516, (212) 246-3333, Fax: (212) 262-6299; E-Mail: info@arcmusic.com; Pres.: Gene Goodman; Gen. Mgr.: Bernadette Gorman; Copyright/Licensing Mgr.: Kenneth Higney.

Labels Owned: Bobbin.

Bar None ★, 1 Newark St., Ste. 9; Hoboken, NJ, 07030, (201) 795-9424, Fax: (201) 795-5048; Pres.: Tom Prendergast; Owner/Operator: Glenn Morrow; Publicity: Jill Richmond.

US Reps.: Koch (NY).

Barrio Records, Inc., PO Box 801, Boston, MA, 02123, (617) 228-6863, Fax: (617) 427-2037; Pres.: Lee R. Soto.

Bassline Records ★, 2070 E. 68th St., Brooklyn, NY, 11234, (718) 251-5047, Fax: (718) 251-5889; E-Mail: bassline99@aol.com; Pres.: Vincent Dimino; Contact: Victor Simonelli.

Labels Owned: Big Big Trax, Brooklyn Trax.

Batish Records, 1310 Mission St., Santa Cruz, CA, 95060, (408) 423-1699; Chrmn.: S.D. Batish; Pres.: Ashwin Batish; Gen. Mgr.: Ravi Batish.

Bay Records, 1741 Alcatraz Ave., Berkeley, CA, 94703, (510) 428-2002, Fax: (501) 428-1196; E-Mail: 73547.3254@compuserve.com; Owner: Michael Cogan.

Bearsline Records, RT 212 & Wittenberg Rd.; Bearsline, NY, 12409, (914) 679-7303, Fax: (914) 679-5731; Owner/Pres.: Sally Grossman; Bus. Affairs: Rachel Fox, Esq.

Beast Records, 3850 Annapolis Lane N., Ste. 140, Minneapolis, MN, 55447-5443, (612) 559-6000, (800) 559-3825, Fax: (612) 559-0210; Contact: Mark Ellenbein.

Beatlefest, Inc., 15 Charles St., Westwood, NJ, 07675, (201) 666-5450, Fax: (201) 666-8687; Web Site: <http://www.beatlefest.com>; Pres.: Mark Lapidos; Vice Pres.: Carol Lapidos.

Labels Owned: Caromar.

Beaver Records, PO Box 11388, Charlotte, NC, 28220, (704) 274-5388, Fax: (704) 274-5946; Owner: Dr. Bett Sanders.

Bell Record Int'l, PO Box 725, Daytona Beach, FL, 32115, (904) 252-4849, Fax: (718) 471-8220; Pres.: Harold Vickers; Exec. Vice Pres.: Harold Dunklin; Vice Pres.: Loris Lee Doby; Gen. Mgr.: Gladys Funchess; A & R Dir.: Kenny Cogdell.

Bellmark Records, 7060 Hollywood Blvd., 10th Floor, Hollywood, CA, 90028, (213) 464-8492, Fax: (213) 464-0785.

Labels Owned: Life.

Belmont Records/John Penny Enterprises, Inc., 484 Lexington St., Waltham, MA, 02154, (617) 891-7800, Fax: (617) 893-1771; Pres./A&R/Mktg.: John Penny; Sec./Promo./Publicity: Nancy Penny.

Benson Records, 365 Great Circle Rd., Nashville, TN, 37228, (615) 742-6800, Fax: (615) 742-6911; Pres.: Steve Fret; Vice Pres., Sales: Allan Hardin; Vice Pres., Mktg.: Dan Lynch; Vice Pres., Mktg./Creative Servs.: Mike Rapp.

Labels Owned: Riversong; *Distributed:* Crystal Rose, New Haven.

Best Recordings, Inc., OS 701 Old York Rd., Elmhurst, IL, 60126, (630) 834-5600, Fax: (708) 832-9511; Pres.: Edward W. Vodicka.

Beulah Records & Publishing Co., R 1, Box 48, Crossville, IL, 62827, (618) 966-3405.

Labels Owned: Beulah.

Beyond Records Corp., 569 County Line Rd., Ontario, NY, 14519, (716) 265-0260, Fax: (716) 265-4653; Pres.: Tony Gross, Jr.; Vice Pres. Int'l Devel.: Mark Costello.

Labels Owned: After Hours; *Distributed:* Esperance, Red Star.

Big Beat Records, 14 E. 60th St., 8th Floor, New York, NY, 10022, (212) 508-5400, (212) 508-5450, Fax: (212) 527-0950; Pres.: Craig Kallman; Sr. Vice Pres.: Heidi Jo Spiegel; Vice Pres., Opns.: Suzanne Lewinter; Vice Pres., Sales: Mike Canter; Sr. Dir., A&R: Dave Moss; Dir., A&R: Rob Tewlow; Mgr., Publicity: Melissa Katz.

US Reps.: Atlantic (NY).

Big Doggie Records, 1907 Old Murfreesboro Rd., Nashville, TN, 37217, (615) 399-9291, Fax: (615) 399-9790; Gen. Mgr.: Marvie Wright.

Big House Records ★, 60 Park Pl., Ste. 222, Newark, NJ, 07102, (201) 733-2230, Fax: (201) 733-2230; E-Mail: hzh37A@prodigy.com; Pres.: Tony Arrington; A & R: Umberto Rodriguez.

Big Ran Records, 1401 W. McCarty; Jefferson City, MO, 65109, (573) 634-2759; Owner: Randall Feuers.

Big Time Records, 2888 Mission Blvd., San Diego, CA, 92109, (619) 539-3989; Pres.: Mark W. Mehran; Mgr.: J. Pringle.

Bigg Idea Prods. ★, PO Box 26014, G.M.F., GU, 96921, (671) 632-3439, (671) 649-0571, Fax: (671) 649-3498; E-Mail: majahflavah@kuentos.guam.net; Exec. Producer: J. Michael Teano; Producer/A & R Dir.: Perry Borja; Engineer: Kenneth San Augustin; Mktg. Mgr.: Gabriel Leon Guerrero.

US Reps.: Tempo (GU).

Biograph Records, Inc., 35 Medford St., Ste. 203, Somerville, MA, 02143, (617) 426-7500, Fax: (617) 426-5522; E-Mail: cd@biograph.com; Pres./CEO: Alan Caplin; Sec./Treas.: Barbara Caplin; Commn./Design: Andrew Shalit.

Labels Owned: Center, Dawn, Melodeon, Regal-Partial; *Distributed:* Historical.

US Reps.: Passport (CO); Old Fogey (MI); Dist. North America, Capri (CA); Record Depot (VA); Harbor Export (NY).

Int'l Reps.: Media (France); Plainis Phare (Switzerland); Topic (UK); Nalles Tradjazz AB (Sweden); Vivid Sound, Blues

Interactions (Japan); Int'l Record Dist. (Italy); Dist. Fusion III (Canada).

Birch Records ★, 1917 N. Kedzie Ave., #B; Chicago, IL, 60647, (312) 915-0447; Vice Pres.: Julie Dardar; Vice Pres.: June Wylie.

US Reps.: Old Homestead (MI).

Bizarre/Straight Records, 740 N. La Brea Ave., 2nd Floor, Los Angeles, CA, 90038, (213) 935-4444, Fax: (213) 936-6354; Pres.: Herb Cohen; Vice Pres., Bus. Aff.: Evan Cohen; Vice Pres. A&R: Robert Duffey.

Labels Owned: Bizarre/Planet.

Black Diamond Records, Inc. ★, PO Box 8073, Pittsburg, CA, 94565, (510) 980-0893, (916) 551-8071, Fax: (510) 432-4342; CEO: Jerry J. Bobelli; Video Dir.: Catrina Washington; Dir./A & R Dept.: Jeanne Brown; COO: Larry "D".

Labels: *Distributed:* Bellmark, C B C, C D One Stop, D. City, Flashpoint, Hittin' Hard, Music People, Play House, Rock Bottom, S.M.G.

Black Fire Music, 4409 Douglas St. NE, Washington, DC, 20019, (202) 397-3572, Fax: (202) 397-3572; Pres.: Jimmy Gray; Vice Pres.: Jolynn Brooks; Mktg. Dir.: Plunky Branch.

Labels Owned: Cosmic Fire; *Distributed:* Brand Name.

Black Hat Records ★, PO Box 4088, Austin, TX, 78765, (512) 452-9411; Pres.: Larry Watkins.

Black Rose Records Int'l, PO Box 216, Cold Spring Harbor, NY, 11724, (516) 367-8544, Fax: (516) 692-4709; E-Mail: blackros11@aol.com; Vice Pres., A&R: Oliverio Batista; Vice Pres.: Barbara Bauer.

Black Tie Records, PO Box 5018 #158, Newark, CA, 94560, (510) 745-7235, (510) 380-9716.

Black Top Records, PO Box 56691, New Orleans, LA, 70156, (504) 895-7239, Fax: (504) 891-1510; Pres.: Hammond Scott.

Blind Pig Records ★, PO Box 2344, San Francisco, CA, 94126, (415) 550-6484, Fax: (415) 550-6485; E-Mail: blindpigs@aol.com; Pres.: Edward Chmielewski; Radio Promo.: Maria Stanford; Publicity: Kris Drey.

Offices: 3022 N. Allen, Chicago, IL, 60618, (312) 772-0043, Fax: (312) 772-2115, Co-Owner: Jerry DelGiudice; Retail Mktg.: Luke Welsh.

Labels: *Distributed:* Earwig Music.

US Reps.: Bayside, City Hall, Distribution North America (CA); Passport (CO); Select O Hits (TN).

Int'l Reps.: DBN (Argentina); Black Market Music (Australia); Parsifal (Belgium); Stony Plain (Canada); Amigo Musik Danmark APS (Denmark); MSI (France); FMS Music Service (Germany); A&N (Greece); Music & Words (Holland); IRD (Italy); Blues Interactions (Japan); Elite Imports (New Zealand); Amigo Norsk Musik/Norw.

Blue Canyon Records ★, PO Box 6622, Santa Fe, NM, 87502, (505) 989-9298; Owner: Jim Terr.

Blue Gem Records, PO Box 29688, Hollywood, CA, 90029, (213) 664-7765; Pres.: Pete Martin.

Blue Note Records, 1290 Avenue of the Americas, 35th Floor, New York, NY, 10104, (212) 492-5300, Fax: (212) 492-5458; Pres.: Bruce Lundvall; Vice Pres. Mktg.: Tom Evered; Dir. Creative Servs.: Darcy Femald.

Labels Owned: Capitol/Blue Note, Capitol Jazz, Metro Blue, Roulette, World Pacific.

Blue Rock 'It Records ★, 1375 Road B; Redwood Valley, CA, 95470, (707) 485-8308, Fax: (707) 485-8308; Owner: Patrick Ford.

US Reps.: Passport (CO); MS (IL).

Int'l Reps.: Crosscut (Germany).

Blue Wave Records ★, 3221 Perryville Rd., Baldwinsville, NY, 13027, (315) 638-4286, Fax: (315) 635-4757; Pres.: Greg Spencer; Vice Pres.: Sue Spencer.

Labels Owned: Horizon.

US Reps.: Select-O-Hits (TN); MS (IL).

Blueprint Entertainment ★, 11490 Burbank Blvd., Ste. #3, North Hollywood, CA, 91601, (818) 752-9321, Fax: (818) 509-8297; E-Mail: grave10528@aol.com; Pres.: Jeff Robert; Vice Pres., A & R: Eric Dannecker; Promo./Sales: Michael Wyner; Vice Pres., Mktg.: Perry Pontano.

Labels Owned: Blueprint.

Bold 1 Records ★, 2124 Darby Dr. NW, Massillon, OH, 44646, (330) 833-2061; A&R: Nick Boldi.

Labels Owned: Roxtown.

Bonaire Records ★, 12000 W. Pico Blvd., Ste. 201, Los Angeles, CA, 90064, (310) 477-4645, Fax: (310) 477-5756; E-Mail: bonaire@bonaire.com; Web Site: <http://www.bonaire.com>; Pres./A&R Rep.: Clive Corcoran.

Labels Owned: Avalanche.

US Reps.: INOI.

Boston Skyline Records ★, 73 Hemenway St., #508, Boston, MA, 02115, (617) 536-5464, Fax: (617) 266-1575; Owner: Wayne Wadhams; Mktg./Promo. Mgr.: Tom Ullmann; Eng./Mastering Dir.: John Servies.

US Reps.: Passport (CO); MS (IL).

Int'l Reps.: Dist. Fusion (Canada); Complete Records (UK).

Bouquet-Orchid Enterprises, PO Box 1335, Norcross, GA, 30091, (770) 798-7999; Pres.: Bill Bohannon; Dir., A&R: Ed Neeley; Dir., Publicity/Promo.: Sue Harris.

Bradley Brothers Records & Tapes, Box 2144, Winnetka, CA, 91396, (805) 522-6045, Fax: (805) 522-6058; Owner: Don Bradley; Nat'l Promos.: Debbie Lee.

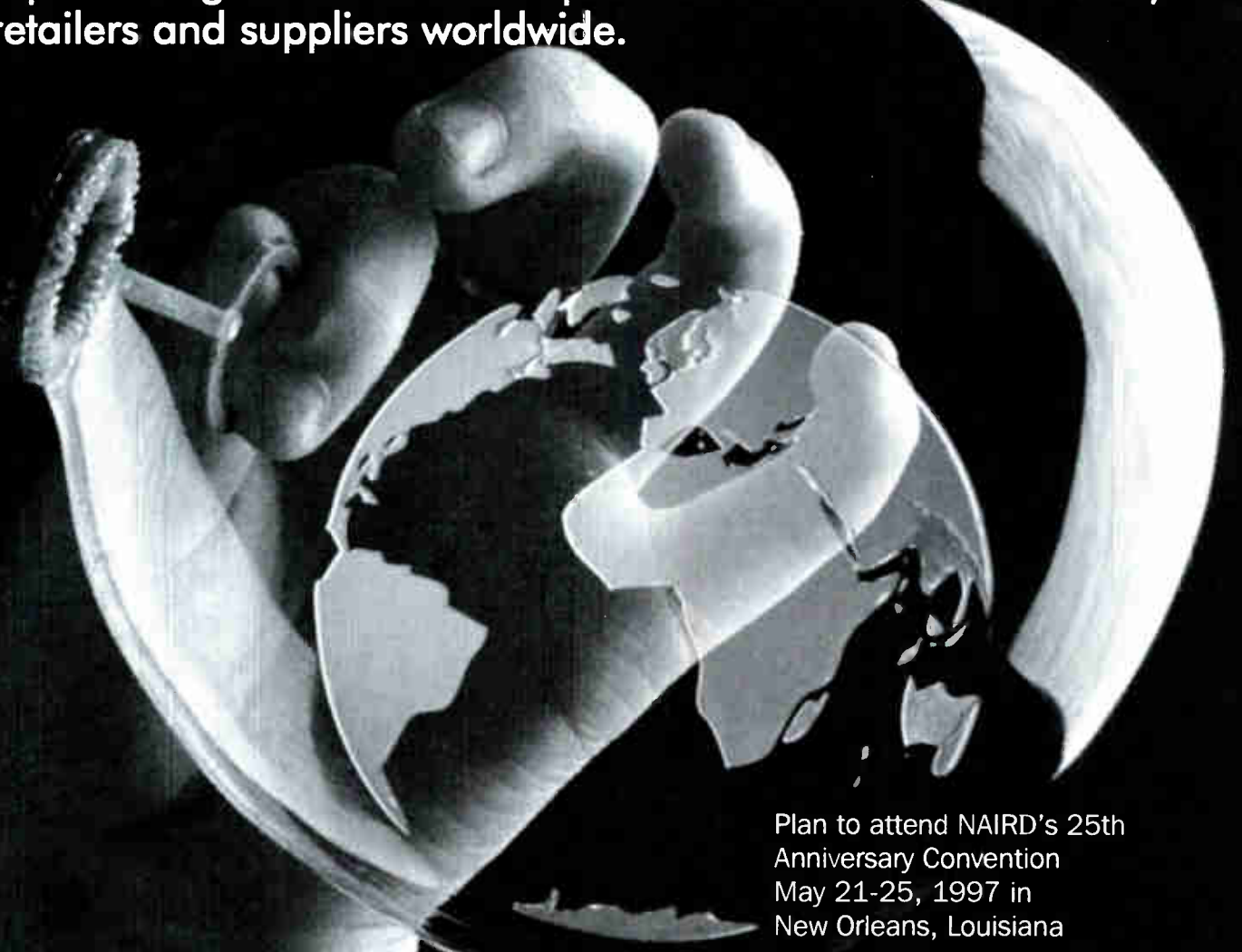
Labels Owned: EZ Stores, Tex Mex.

Braidwood Records, 400 Amboy Ave., PO Box 4621, Metuchen, NJ, 08840, (908) 548-8542, Fax: (908) 548-6885; Pres.: Andrew Bellware; Dir.: JoAnne Mello.

Brainchild Records (Div. of Dean Whitney Music Enterprises), PO Box 632981, San Diego, CA, 92163-2981, (619) 297-2310, Fax: (619) 297-7246; E-Mail: brnchild@

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Brandywine Productions, PO Box 413, Durham, NH, 03824, (603) 749-2811; Vice Pres.: Richard Shaw.

Brentwood Music, Inc. ★, One Maryland Farms, Ste. 200, Brentwood, TN, 37027, (615) 373-3950, Fax: (615) 373-0386; Dir./Essential & Sublime: Robert Beeson; Dir./Brentwood Records: Dean Diehl; Vice Pres./Sales & Mktg.: Don Noes; Dir./Ransom Records: Joe Koperak; Dir./Brentwood Kids Co.: Keith Mason.

Labels Owned: Brentwood Jazz, Brentwood Kids Co., Essential, Original Smokey Mountain Music, Ransom, Sublime; *Distributed:* Praise Hymn.

Briarhead Records ★, PO Box 1875, Gretna, LA, 70054, (504) 392-4615, Fax: (504) 392-4512; Pres.: Ken Keene; Vice Pres.: Frankie Ford.

Labels Owned: Burlap.

Brick City Records, PO Box 3431, Springfield, IL, 62708-3431, (217) 523-2262; Pres./CEO: Robert D. Adams, Sr.; Vice Pres. A & R: Terry Askew; Vice Pres., Admin.: Veronica L. Cook; Vice Pres. Mktg.: Oyeyinka Aboye.

Bridge Records, Inc., GPO Box 1864, New York, NY, 10116, (914) 654-9270, Fax: (914) 636-1383; E-Mail: bridgerec@aol.com; Pres.: David Starobin; Managing Dir.: Becky Starobin.

US Repts.: KOCH Int'l (US).

Int'l Repts.: Complete Record (UK); VIA (The Netherlands); IMS (Japan).

Bright Ideas Productions ★, 31220 La Baya Dr., Ste. 110, Westlake Village, CA, 91362, (818) 707-7127, Fax: (818) 707-0889; E-Mail: brightidea@aol.com; Pres.: Lisa Marie Nelson; Mktg. Dir.: Marci L. Jaegle; Publicity: Spike Vail.

Broadbeach Records ★, 3465 Encinal Canyon Rd., Malibu, CA, 90265, (310) 457-4405; Pres.: Randy Nauter.

Labels Owned: Peaceable; *Distributed:* Great Northern Arts.

Bronco Records, PO Box 366932, San Juan, PR, 00936-6932, (809) 724-8307, (809) 250-8108, Fax: (809) 767-6499; Pres.: Bobby Valentin.

US Repts.: Sonotone Music.

Brookside Records ★, 5440 N. Ocean Dr., Ste. 1507, Singer Island, FL, 33404, (561) 842-3383, Fax: (561) 840-9121; Managing Dir.: Reid Whitelaw.

Labels: Distributed: Brookside, Philly Groove, Souville.

US Repts.: Hot Productions (FL).

Brunswick Record Corp. ★, 1841 Broadway, Ste. 713, New York, NY, 10023, (212) 246-7930, Fax: (212) 246-7619; Chmn.: Paul Tamopol; Pres.: Mara Tamopol; Legal Aff. Dir.: Mark Solomon; Sales Mktg.: Kevin Goins.

Labels Owned: Dakar; *Distributed:* Sutra.

US Repts.: Navarre (US).

Brunswick Records, 3353 Peachtree Rd., Ste. 220, Atlanta, GA, 30347-0585, (404) 266-8990, Fax: (404) 266-8683; Pres.: Robert A. May; Legal & Business Affairs: Amy F. Davis.

Labels Owned: Buckhead Music, The Comedy Label, Perfect Pitch, Small Wonder.

Buckshot Records, 2210 W. Verdugo Ave., Burbank, CA, 91506, (818) 846-6518, Fax: (818) 797-1565; Pres./CEO: Durie Purvis; A&R Dir.: Vernon Bell; Bus. Aff.: Bob Tirado.

Bullseye Blues Records ★, One Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: info@rounder.com; Pres.: Marian L. Levy; Vice Pres.: Ken Irwin; Int'l: Bill Nowlin; Vice Pres., Sales/Mktg.: Mark Wheeler.

US Repts.: D.N.A. (MA).

Int'l Repts.: Continental (The Netherlands).

Bunjak Records ★, 900 Westgate Ln., Ste. C-8, Bossier City, LA, 71112, (318) 742-5777; Pres.: Lillian Mills.

Burnside Records ★, 3158 E. Burnside, Portland, OR, 97214, (503) 231-0876, Fax: (503) 231-0420; Pres./A&R: Terry Currier; Nat'l Sales/Mktg.: Bill McNally; Sales/Publicity: Traci Taylor; Sales/Promo.: Michael Sullivan.

Labels: Distributed: Eurock, Magic Wing.

US Repts.: DNA (MA); Rockbottom (FL).

Int'l Repts.: Koch UK Int'l (UK); Sonic Rendezvous BV (Netherlands); Int'l Record Dist. (Italy).

Buy or Die Records ★, 174 Main St., Hackettstown, NJ, 07840, (800) 303-8525, Fax: (908) 850-1190; Pres./CEO/A&R: Jerry Balderson; Vice Pres./COO: Michelle Coddia; Vice Pres., Mktg./Promo.: David Buro; Art Dir.: Glen Yuenling.

Buzzsaw Records ★, PO Box 20253, New York, NY, 10011, (212) 620-7311, Fax: (212) 727-8798; Pres.: Rick Shoor; Treasurer: Bob Waxman.

US Repts.: Blackheart (NY).

C

CDX ★, 2603 Westwood Dr., Nashville, TN, 37204, (615) 292-0123, Fax: (615) 292-8750; Pres.: Paul Lovelace; Contact: Charlie Douglas.

C.E.G. Records, Inc. ★, 102 E. Pikes Peak Ave., Ste. 600, Colorado Springs, CO, 80903, (719) 632-0227, Fax: (719) 634-2274; Pres.: Robert A. Case; Vice Pres.: Lindsay J. Case; Legal Counsel: Randle W. Case II.

US Repts.: Media Play (CO); Border Books, Media Play (NY).

C.E.O. Records ★, 1010 E. 227th St., Bronx, NY, 10466, (718) 519-1097, (718) 235-3954, Fax: (212) 957-8665; Pres.: Patrick L. Callum; Mktg.: Douglas Utsey; A & R: Wayne Duncan; Dir. Promo.: Noris Hamans.

US Repts.: Tuchwood (NY).

CGR Productions, 1526 14th St., Ste. 109, Santa Monica, CA, 90404, (310) 395-6995, Fax: (310) 395-9334; Contact: Cliff Gorov; Contact: Garry Rosenblum.

CITA Communications, Inc. ★, 530 Pittsburgh Rd., Butler, PA, 16001, (412) 586-6552, Fax: (412) 586-6642; Pres.: Michael Paul Taimuty, II; A&R: Micki E. Taimuty; Mktg./Promo.: Melissa Taimuty.

Labels Owned: Ctrl-Alt Digital, Phunnt!, Trope.

CMG Music, PO Box 231, Saratoga Springs, NY, 12866, (518) 782-7553, Fax: (518) 785-4832; E-Mail: cmgcomp@aol.com; Pres.: Scott MacPherson; Promo.: Cameron Eppler; A&R Rep.: Vikki Walls.

CMH Records, Inc., PO Box 39439, Los Angeles, CA, 90039, (213) 663-8073, Fax: (213) 669-1470; Pres.: David Haerie; Dwell Records: Raul Caballero.

Labels: Distributed: Burni, Dwell.

CMP Records, Inc., 530 N. Third St., Minneapolis, MN, 55401, (212) 229-0555, Fax: (212) 229-0682; Pres.: Paul Schulman; Promos. Dir.: Joe Pignato.

CPC Records, Pales Matos ER-35; Levittown, PR, 00950, (809) 261-6100, Fax: (809) 795-9500; Pres.: Candido Parrilla.

US Repts.: Aponte Dist. (PR).

Cabin Fever Entertainment, 100 W. Putnam Ave., Greenwich, CT, 06830, (203) 863-5200, Fax: (203) 863-5258; Pres.: Thomas Molito.

Cadence Jazz Records Ltd. ★, Cadence Bldg., Redwood, NY, 13679, (315) 287-2852, Fax: (315) 287-2860; E-Mail: cadence@cadencebuilding.com; Pres.: Robert D. Rusch; Promo.: Carl Ericson; Adv.: Larry Raye.

Labels Owned: Creative Improvised Music.

Cadet Records, 6130 W. Main St., Burnett, WI, 53922, (414) 689-2320; Owner: Don Peachey.

Labels Owned: Polka.

Cafe Records ★, 933 N. Fifth St.; Jacksonville, OR, 97530, (541) 899-7179, Fax: (541) 899-7187; E-Mail: calerec@aol.com; Pres./CEO: Stephen Bruce; Vice Pres./Gen. Mgr.: Phil Jeffery.

Offices: Cafe Records, Inc., PO Box 2313, Harbor, OR, 97415, (541) 469-4167, Contact: Stephen Bruce.

Labels: Distributed: Fat Crab, Royal Blue.

US Repts.: Burnside Dist. (OR); Sirius Star Entertainment (CA).

California Gold ★, 1951 Old Culbert Rd., Ste. 105, Cherry Hill, NJ, 08034, (800) 448-0384, Fax: (609) 428-2532; Pres.: Scott Kelly; Sales Rep.: Kitty Robinson.

California Int'l Records ★, PO Box 2818, Newport Beach, CA, 92659, (714) 494-0181, Fax: (714) 494-0982; Pres.: Joseph Nicoletti; A&R: Eliza Lorenz.

Labels Owned: Creative Network Co., Global Village.

Camino Records, 130 W. 42nd St., Ste. 705, New York, NY, 10036, (212) 575-1130.

Canary/Yellowbird Records ★, Rd. 4 & H St.; Mesita, CO, 81152-0710, (719) 580-0506, (719) 672-4202; Owner: Earl Miles.

Candy Records ★, 2716 Springlake Ct., Irving, TX, 75060, (214) 790-5172, Fax: (214) 790-5172; Owner/Gen. Mgr./A&R: Kenny Wayne; Office/Promo. Mgr.: Candy Renee Hagler; Asst. Office Mgr.: Hollie Hagler; Warehouse Mgr.: Ronnie Hart.

Labels Owned: Blue Gum Blues, Hollie, Sweet Tooth.

Canyon Creek Records, Inc., 11347 Park Central Pl.; Dallas, TX, 75230, (214) 750-0720, Fax: (214) 987-4638; Pres.: Bart Barton; Mgr.: Mike Anthony.

Canyon Records Productions, Inc., 4143 N. 16th St., Ste. 6, Phoenix, AZ, 85016, (602) 279-5941, Fax: (602) 279-9233; E-Mail: canyon@canon.com; Pres.: Robert Doyle; Vice Pres.: Marty Butler; Opns. Mgr.: Dolores Doyle.

Capitol Records, 1750 N. Vine St., Hollywood, CA, 90028, (213) 462-6252, Fax: (213) 467-6550; Pres.: Gary Gersh; Exec. Vice Pres.: Bruce Kirkland; Gen. Mgr./Sr. Vice Pres.: Lou Mann; Sr. Vice Pres. Promos.: Phil Costello; Vice Pres. Mktg.: Rob Gordon.

Offices: 1290 Avenue of the Americas, New York, NY, 10019, (212) 492-5300, Gen. Mgr.: Bruce Lundvall.

Capitol Nashville, 3322 West End Ave., 11th Floor, Nashville, TN, 37203, (615) 269-2000, Fax: (615) 269-2053; Web Site: <http://www.capitol-nashville.com>; Pres./CEO: Scott Hendricks; Vice Pres., A&R: Mark Brown.

Caprice Int'l Discs & Canadian American Records, Postal St. 808, Litzitz, PA, 17543, (717) 627-4800, Fax: (717) 627-7664; Founder/CEO: Gerry Granahan; Pres./A&R Dir.: Joey Weitz; Professional Mgr.: James E. Myers; Nat'l Promo. Dir.: Butch Paulson.

Labels Owned: American Radio, Arctic, August, Bat, Big Noise, Bold-1, Bounce, Canadian American, Lefevre, Peridot.

Int'l Repts.: BMG (Switz).

Capricorn Records, Inc. ★, 2205 State St., Nashville, TN, 37203, (615) 320-8470, Fax: (615) 320-8479; Pres.: Phil Walden; Vice Pres./Gen. Mgr.: Philip Walden, Jr.; Sr. Vice Pres. Promo.: Jeff Cook.

Capstan Records, PO Box 211, East Prairie, MO, 63845, (314) 649-2211; Pres.: Tommy Loomas; Vice Pres.: Joe Silver; A & R: Alan Carter.

Labels Owned: Octagon.

Career Records ★, 7 Music Cir. N., Nashville, TN, 37203, (615) 313-2400, Fax: (615) 313-2401; Pres.: Tim DuBois; Sr. Vice Pres./Sales/Mktg.: Mike Duncan; Vice Pres., Promo/Artist Devel.: Jack Weston; Dir., Nat'l Promo.: Denise Nichols; Mgr., Regl. Promo.: Rob Reid; Mgr., Regl. Promo.: Angela Lange; Mgr., Regl. Promo.: Todd Berry; Mgr., Regl. Promo.: Jon Conlon; Mgr., Regl. Promo.: Scott St. John; Promo. Coord.: Renee Bledsoe Leymon.

Carlyle Records, Inc. ★, 1217 16th Ave. S., Nashville, TN, 37212, (615) 327-8129, Fax: (615) 321-0928; Pres.: Laura Fraser; Vice Pres.: Preston Sullivan; Dir. Promo.: Keith Coes.

Carmel Records, PO Box 50353, Palo Alto, CA, 94303, (415) 858-3650, Fax: (415) 856-0371; CEO: Marjorie Jean; Exec. Producer/COB: Donald Groshart; Dir., Opns.: Glen L.R. Sexton; Dir., Promos/Artist Rel.: Jeanette Avenida.

Labels: Distributed: Bipolar Music, Carmel, East Pacific Prods., Edgetone Productions, Footboard Music, Fountain Productions, KS, Magical Music Express, Melchizedek Corp., Navarre Jazz, Nightengale Productions, Piano Princess, Providence Canyon Music, Rage On Music, Solar Flair Prods., Soundtracks.

Carnahan Enterprises, Old Hwy 54 W.; Macks Creek, MO, 65786, (573) 363-5432, Fax: (573) 363-5820; Owner: B.J. Carnahan; Gen. Mgr.: Brad Edwards.

Caroline Records, Inc. ★, 104 W. 29th St., Fourth Floor, New York, NY, 10001, (212) 886-7500, Fax: (212) 989-9791; Pres./CEO: Keith Wood; COO: Matthew Flott; Vice Pres./Gen. Mgr.: Matt Voss; Vice Pres./Sales/Distr.: Rick Williams.

Labels Owned: Astral Works, Caroline, Gyroscope, Scamp, Vernon Yard; *Distributed:* Real World.

Carousel Records ★, 5001 NE 187th St., Lake Forest Park, WA, 98155, (206) 362-9654, Fax: (206) 362-9655; E-Mail: waltwagner@aol.com; Pres.: Walt Wagner.

Carousel Records, 1273 1/2 N. Crescent Heights Blvd., Los Angeles, CA, 90046, (213) 650-4200; Pres.: Stuart Lanis.

Carver Records, 9518 Concord Ln., Houston, TX, 77064, (713) 466-7804; Pres./CEO: Doyle Carver.

Castle Records/All Star Promotions ★, PO Box 1130, Tallavast, FL, 34270, (941) 351-3253, Fax: (941) 355-8114; Pres.: Rob Russen; Vice Pres.: Lynn Russen; Gen. Mgr.: Ryan Russen.

Labels Owned: Castle, Jade, Phoenix, Rock Island.

Catalpa Records, PO Box 1314, Santa Cruz, CA, 95061-1314, (408) 427-3153; E-Mail: werner@zzyx.ucsc.edu; Partner: Matthew Werner; Partner: Michele Whizin; Partner: Michael Wilson.

Celebrity Licensing, Inc.

6711 Forest Lawn Dr., Ste. 100, Los Angeles, CA, 90068, (213) 876-9615, Fax: (213) 876-1810; E-Mail: celebric@netvoyage.net; CEO: Thomas Bonetti; Sr. Vice Pres., Mktg./Licensing: Nola Leone; Dir., Licensing: Kelly Crowe; Dir., Licensing: Karina Lope.

Labels: Distributed: Barnaby, Bellamy Bros., Cadence, Chancellor, Charger, Class, Coed, Crusader, Eldo, Fraternity, GRT, Janus, Midland, Monogram, Parlo, Rendezvous.

Celluloid Records Ltd., 180 Varick St., Ste. 1400, New York, NY, 10014, (212) 806-3748, Fax: (212) 675-6847; Pres.: John Malarazzo; Mktg.: Sean Leslie.

Labels Owned: Brazilioid, Hudson Canyon, Mercenary, Moving Target, Skalioid.

Centaur Records ★, 82 Aldine St.; Rochester, NY, 14619-0630, (716) 328-4649; Pres.: Martha Pitoni; A&R/Producer: Ven Pitoni; Publicity: Marvin Steffey; Promos.: Harold Bentley.

Labels Owned: Ruth.

US Repts.: Neptune (NY).

Centaur Records, Inc., 8867 Highland Rd., Ste. 206, Baton Rouge, LA, 70808, (504) 336-4877, Fax: (504) 336-9678; Pres.: Victor E. Sachse; Vice Pres. Prodn.: Dan Cassin; Vice Pres. Promo/Distr.: Esther M. Sachse.

US Repts.: Qualiton (US).

Int'l Repts.: Tokyo M-Plus (Japan); Complete Record Co. (UK); Disco-Center (Germany); La Bottega Discantica (Italy); Euroton (Sweden); Several Records (Spain); Shun Chong (Hong Kong, Singapore, Malaysia); Barenreiter (Switzerland); Variety Imports (New Zealand); Danacord (Denmark); EBS Recordings (Canada).

Century Media Records, 1453A 14th St., #324, Santa Monica, CA, 90404, (310) 574-7400, Fax: (310) 574-7414; Dir., A&R: Borivoj Krgin; Dir., Sales: John Meadows; Dir., Publicity: Marco Barbieri; Prodn./Video: Tim Yasui.

Labels: Distributed: Lonely Planet Productions, Millinium.

US Repts.: RED (NY).

Int'l Repts.: SPV (Germany); Rough Trade (The Netherlands).

Century Records, Inc. ★, PO Box 4094, Pittsburgh, PA, 15201, (412) 782-4477, Fax: (412) 782-0227; Pres.: Edward J. Moschetti; A&R: Matt Edwards.

Labels Owned: Star.

Cerebral Records, 1236 Laguna Dr., Carlsbad, CA, 92008, (619) 434-2497; Pres.: Lincoln A. Kroll; Publishing: Carol Leno.

US Repts.: City Hall Records Dist. (CA).

Cexton Records ★, 2740 S. Harbor Blvd., Ste. K, Santa Ana, CA, 92704, (714) 641-1074, Fax: (714) 641-1025; E-Mail: john@cexton.com; Web Site: <http://www.cexton.com>; Pres./Vice Pres. A & R: John Anello, Jr.; Vice Pres., Promo./A & R: Christine Thompson.

Labels Owned: Blue; *Distributed:* Rare Sound, Tobias, Triangle, Wildcat.

US Repts.: Abbey Road (CA).

Cha Cha Records, PO Box 321, Port Washington, WI, 53074, (414) 284-5242, Fax: (414) 284-5242; Pres.: Joseph C. DeLucia.

Labels Owned: Debby.

Channel Productions ★, 305 Third Ave. E.; Twin Falls, ID, 83303-0454, (208) 734-8668, Fax: (208) 734-6560; Owner: Sam Yost; Dir., Mktg.: Judi Baxter; Office Mgr.: Janice Elam.

US Repts.: Passport Music (CO).

Charade Records, 1384 Sequoia Ave., Tulare, CA, 93274, (209) 686-2533; Pres.: Ray Baradat; A & R: Art Stewart; Promos.: Bob Dennison.

Labels Owned: Taradab.

Chase Music Group ★, PO Box 11178, Glendale, CA, 91226,

(818) 507-4240, Fax: (818) 241-9778; E-Mail: cmgrec@earthlink.net; Pres.: William G. Stiffield.
Labels Owned: Mighty Tiger.

Chattahoochee Records, 15230 Weddington St., Sherman Oaks, CA, 91411, (818) 788-6863; Pres.: Christopher Yardum; Mktg. Mgr.: Andre Duval; Promo: Robyn Myers.
Labels Owned: Chattamoosic Enterprises, Conte Music.

Chesky Records, 355 W. 52nd St., 6th Floor, New York, NY, 10019-6239, (212) 586-7799, Fax: (212) 262-0814; E-Mail: chesky@pipeline.com; Pres.: Norman Chesky; A&R/Project Coord./Sales: Lee Greenblatt; Artist Devel.: Lisa Hirschfeld.

Chiaroscuro Records ★, 830 Broadway, New York, NY, 10003, (212) 473-0479, Fax: (212) 475-1567; E-Mail: chiarohank@aol.com; Web Site: <http://www.globalmusic.com/chiaroscuro.html>; Chrmn./Exec. Producer: Andrew Sordoni; Pres./Exec. Producer: Hank O'Neal; Vice Pres.: Shelley Shier; Prod. Coord./Sales/Dist. Mgr.: Jon Bates; PA Office Mgr./Asst. Sales Mgr.: Amy Jones; NY Office Mgr.: Gina Lawson.
US Reps.: DNA (MA); MS (IL); BaySide Dist., California Record Dist. (CA); Action Music Sales (OH).
Int'l Reps.: Trend Music (Canada) D.A.M. (France); Int'l Record Dist. (Italy); Montpelier Records (UK); Selectrade S.A. (Argentina).

Church Street Records, 1010 17th Ave. S., Nashville, TN, 37212, (615) 322-9454, Fax: (615) 322-9454.

Cimliron/Rainbird Records, Inc. ★, 607 Piney Point Rd., Yorktown, VA, 23692, (747) 898-8155, Fax: (747) 898-6757; E-Mail: 1puck42285@aol.com or 1puckett@ix.netcom.com; Pres.: Lana Puckett; Vice Pres./Gen. Mgr.: Kim Person.

Cin Cin Records ★, 22 W. Seventh St., Cincinnati, OH, 45202, (513) 651-0950, Fax: (513) 651-0951; CEO: Jermain Hill; Vice Pres., Corp. Affairs: J. Rocquemore; Media Rel.: Tiffany Mouw; A&R: Jerry Parker.

Cinema Records, Inc. ★, 812 W. Darby Rd., Havertown, PA, 19083, (610) 446-7100, Fax: (610) 446-7721; Pres.: Dennis Somach; Vice Pres.: Richard Somach; Vice Pres.: Kathleen Somach.
US Reps.: Capitol.
Int'l Reps.: EMI.

City Pigeon Records ★, PO Box 43135, Upper Montclair, NJ, 07043, (201) 857-2935; Pres.: Richard Reiter; Promo./A&R: Susan Feldman.

City Spark Records, 2208 W. 56th St., Shawnee Mission, KS, 66208, (913) 722-2242, Fax: (913) 722-1606; Pres./A & R: Tom Mardikes.
US Reps.: Silo Systems (VT); Music Design (WI); Old Fogey; Hear Music.

Classic Records, Inc., 1444 N. Highland Ave., Hollywood, CA, 90028, (213) 466-9694, Fax: (213) 466-1437; E-Mail: classic@loop.com; Pres.: Michael Hobson; Vice Pres./Gen. Mgr.: Michael Grantham; Vice Pres.: Finance: Mary Cardas; Dir., Int'l Dist.: Lee Carlisle; Dir., Nat'l Dist.: Rick Smith; Dir., Mktg.: Jimmy Edwards.
Labels Owned: Jazz Planet, Rock The House.

Clean Cuts, Inc., 2901 Chestnut Ave., Baltimore, MD, 21211, (410) 467-4231, Fax: (410) 467-4642; Pres.: Jack Heyman.

Cleveland Int'l Records ★, 5000 Euclid Ave., Cleveland, OH, 44103, (216) 361-2055, Fax: (216) 361-1974; Pres.: Steve Popovich; Off. Mgr.: Pamela Popovich.
US Reps.: MS Dist. (IL).

Clone Records, 251 Cheltenham Ln., Munroe Falls, OH, 44262, (330) 633-1620; Owner/Pres.: Nick Nicholas.
Labels Owned: Akros.

Clubhouse Records, 244 S. "A" St., Santa Rosa, CA, 95401, (707) 575-9552, Fax: (707) 575-4431; Pres.: Phil Hirsch.

Colmax Int'l Ltd. ★, 142 Marina Bay Ct., Highlands, NJ, 07732, (908) 872-2205, Fax: (908) 872-2217; Pres.: Vladimir Radev.

Cold Chillin' Records & Video, Inc. ★, 150 W. 28th St., 11th Floor, New York, NY, 10001, (212) 691-0040, Fax: (212) 691-5521; Chrmn.: Tyrone Williams; Pres.: Len Fichtelberg; Exec. Vice Pres.: Dee Joseph Gamer.

Collectables Records, 2320 Haverford Rd., Ardmore, PA, 19003, (610) 649-7650, (800) 446-8426, Fax: (610) 649-0315; Pres.: Jerry Greene; Co-Pres.: Nina Greene; Vice Pres.: Melissa Greene-Anderson; Nat'l Acct. Mgr.: Bill Hendrickson.
US Reps.: Gotham (PA).

Collector Records ★, 1604 Arbor View Rd., Silver Spring, MD, 20902, (301) 949-2033, (301) 652-0393, Fax: (301) 652-0393; Contact: Joe Glazer.

Columbia Records, 550 Madison Ave., New York, NY, 10022-3211, (212) 833-8000, Fax: (212) 833-7731; Web Site: <http://www.sony.com>; Pres.: Don Ienner; Exec. Vice Pres.: Black Music: Mike Mauldin; Sr. Vice Pres.: John Ingrassia; Sr. Vice Pres., Nat'l Promo: Jerry Blair; Sr. Vice Pres., Nat'l Album Promo: Jim DelBalso; Sr. Vice Pres., Spec. Proj.: John LeShay; Vice Pres., Sales: Tom Donnarumma; Vice Pres., AC Promo: Jerry Lembo; Vice Pres., Album Promo: Kid Leo Travaglini; Vice Pres., Mktg.: Demmette Guidry.
Offices: 34 Music Sq. E., Nashville, TN, 37203, (615) 742-4321, Fax: (615) 254-3879, Exec. Vice Pres.: Paul Worley; 2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2100.
Labels Owned: CHAOS; **Distributed:** DIW, Def Jam, Earache, 40 Acres & A Mule, RAL, Red Decibel, Ruff House, Thirst Ear, Vinyl Solution.

Columbia One Ltd. Music Group, PO Box 6411, Springfield, MO, 65801; Owner: Lou Whitney.

Labels: Distributed: Borrowed.

Command Records ★, 5235 Kester Ave., Ste. 214, Sherman Oaks, CA, 91411, (213) 466-3199, Fax: (213) 466-3974; Exec.

Vice Pres./Gen. Mgr.: Kent Washburn; Admin. Asst./Radio Promos: Nawania Lyles; Press/Pub. Rel.: Hilary Hicks.
US Reps.: Word (TN); K-TEL (MN).

Compo Records, 105 Burk Dr., Oklahoma City, OK, 73115, (405) 677-6448; Pres.: Yvonne Devaney; Gen. Mgr.: Sonny Lane.

Composers Recordings, Inc., 73 Spring St., Ste. 506, New York, NY, 10012; Exec. Dir.: Joseph R. Dalton.
Labels Owned: CXC American Masters, Emergency Music, Xchange.
US Reps.: Koch Int'l (NY).

Comstock Records Ltd. ★, 10603 N. Hayden Rd., Ste. 114, Scottsdale, AZ, 85260, (602) 951-3115, Fax: (602) 951-3074; Pres.: Frank Fara; Vice Pres./Producer: Patty Parker.

Concord Records, 2888 Willow Pass Rd., Concord, CA, 94519, (510) 682-6770, Fax: (510) 682-3508; Vice Pres.: John Burk; Mktg. Dir./A&R: Nick Phillips.
Labels Owned: Concord Concerto, Concord Jazz, Concord Picante, Crossover, Jazz Alliance.

Concorde Int'l/Con Brío Records, 1620 16th Ave. S., Nashville, TN, 37212, (615) 269-7095, Fax: (615) 269-0131; Gen. Mgr.: Jeff Walker.

Continental Recordings, Inc., 230 Adams St., Newton, MA, 02458, (617) 630-0007, Fax: (617) 630-0019; E-Mail: dan_flynn@bcsmaac.org; Pres./Gen. Mgr.: L. Daniel Flynn; Vice Pres.: John F. Flynn; Treasurer: John K. Chaisson.
Labels Owned: Cori.

Continental Records (Div. of Cash Productions), 744 Joppa Farm Rd., Joppatowne, MD, 21085, (410) 679-2262, Fax: (410) 766-1728; CEO/Gen. Mgr./A&R: Ernest W. Cash; Office Mgr./Nat'l Promo: Debra Benedetta; Legal Dept.: Norma R. Cash.

Conversa-Phone Institute, Inc., PO Box 494, Farmingville, NY, 11738, (516) 698-1200, Fax: (516) 698-8124; Pres.: Steven Owen; Vice Pres.: Bruce A. Owen.
Labels Owned: Conversa-Phone CD, Conversa-Phone Educational, Betty White CD Series, Betty White Dance Series.

Cookin' Records ★, 26 Northern Ave., Hanwich Port, MA, 02646-2114, (508) 432-9070; Contact: Jack Sager.
Labels Owned: Demand.

Copper Creek Records ★, 308 Mapleton Ave. NE, Roanoke, VA, 24012, (540) 563-5937, Fax: (540) 343-3240; E-Mail: copcrk@aol.com; Pres.: Gary B. Reid; Vice Pres.: Susan H. Reid.

Corinthian Records, PO Box 6296, Beverly Hills, CA, 90212, Fax: (310) 455-2649; E-Mail: 71740.473@compuserve.com; Pres.: Paul Weston; Vice Pres.: Jo Stafford Weston; Sec./A&R: Tim Weston.

Cosmotone Records, 3350 Hwy. 6, Ste. 412, Houston, TX, 77478; Contact: Rafael Brom.
Labels Owned: Brom Studio, Center For The Queen Of Peace.

Country Int'l Records, 23 Music Cir. E., Nashville, TN, 37203, (615) 244-7457; Pres. Pres.: J.G. Ford.
Labels Owned: Ford.

Country Music Foundation, 4 Music Sq. E., Nashville, TN, 37203, (615) 256-1639, Fax: (615) 255-2245; Dir.: Bill Ivey; Deputy Dir.: Kyle Young; Sales Rep.: Kelley Saltee-Snead.
US Reps.: REP Co. (MN).

Country Showcase America Records ★, 14134 Brighton Dam Rd., Clarksville, MD, 21029, (301) 854-2917, Fax: (301) 854-0352; Pres.: Francis Gosman; Promos.: Cherokee; A&R: Bill Cochran.
Labels Owned: CSA.

Country Star Int'l, 439 Wiley Ave., Franklin, PA, 16323, (814) 432-4633; Pres.: Norman Kelly; Vice Pres.: Oliver Mersey; Sec./Treasurer: June L. Kelly.
Labels Owned: C S I, Country Star, Mersey, Process.

Covenant Communications, Inc. ★, 920 E. State Rd.; American Fork, UT, 84003, (801) 756-9966, Fax: (801) 756-1049; CEO: Lew Kofford; Dir. Mktg.: Robby Nichols; Audio/Video Editor: Marilyn Kofford.
Labels Owned: Covenant, The Portals Project; **Distributed:** Phoenix.

Cowboy Junction Flea Market & Publishing Co. ★, 3949 W. Hwy. 44 & Jct. 490, Lecanto, FL, 34461, (352) 746-4754; Pres.: Buddy Max; Sec.: Freda Pastuch.

Cowgirl Records, PO Box 6085, Burbank, CA, 91510; Contact: A. Zedalis.

Creative Communications, 3700 S. Hawthorn Ave., Sioux Falls, SD, 57105, (605) 334-6832, Fax: (605) 339-8820; Owner: William Prines III.

Creative Sound Corp. ★, PO Box 755, Malibu, CA, 90265, (310) 456-5482, Fax: (310) 456-7886; Pres.: Bob Cotterell; Customer Serv. Mgr.: John Condon.
Labels Owned: Sonrise; **Distributed:** Solid Rock.
US Reps.: Diadem, Inc. (TN).

Creativeman Disc ★, 1875 Century Park E., Ste. 1165, Los Angeles, CA, 90067, (310) 556-1325, Fax: (310) 556-3045; Contact: Robert Kelso; Contact: Julie McKnight.
Labels Owned: Creativeman Disc Japan, Creativeman Disc UK, Creativeman Disc USA.
Int'l Reps.: Jade (Japan).

Crescent Moon Records, 555 Jefferson Ave., Miami, FL, 33139-6302, (305) 666-0291, Fax: (305) 663-1740; Owner: Emilio Estefan.

Critique Records ★, 50 Cross St., Winchester, MA, 01890-1257, (617) 729-8137, Fax: (617) 729-2320; Pres.: Carl Strube; Vice Pres. Promos.: John Colasanti; Vice Pres. Sales: Bill Meehan; Vice Pres./Publishing & Licensing: Kim M. Blackburn.
Labels Owned: Popular, Radical.

Eddie Crook Co., 814 Wren Rd., Goodlettsville, TN, 37070, (615) 851-1360, Fax: (615) 851-7755; Pres.: Eddie Crook; A&R: Dan Adkins; Sales: Cyndi Harp.

Labels Owned: Cedar Hill, Harvest, Morningstar.
US Reps.: New Day (TN); Spring Arbor (MI).

Crystal Clear Sound ★, 4902 Don Dr., Dallas, TX, 75247, (214) 630-2957, Fax: (214) 630-5936; E-Mail: crstclcr@onramp.net; Owner: Sam Paulos; Studio Mgr.: Keith Rust; Distr. Mgr.: Sherri Gesin; Dir., A&R: David Dennard; A&R: Lance Lewis.
Labels Owned: Steve.
US Reps.: Twinbrook (NY); City Hall (CA).

Crystal Records, Inc. ★, 28818 NE Hancock Rd., Camas, WA, 98607, (360) 834-7022, Fax: (360) 834-9680; Pres./A & R: Peter Christ; Vice Pres.: Linda Felver; Adv.: Sam Mundy.
Labels Owned: Avant, Poseidon; **Distributed:** Genesis, Wim. Int'l Reps.: Impetus (UK); That's Entertainment (The Netherlands); Elmo (Japan); Wind Song (Taiwan); Samjoo (Korea).

The Curb Group ★, 47 Music Sq. E., Nashville, TN, 37203, (615) 321-5080, Fax: (615) 327-1964; Chrmn.: Mike Curb; Exec. Vice Pres./Gen. Mgr.: Dennis Hannan; Vice Pres., Promo.: Claire West; Dir., Creative Servs.: Sue Austin; Dir., Mktg.: Sarita Martin; Dir., Nat'l Sales: Benson Curb.
Offices: 3907 W. Alameda Ave., Ste. 101, Burbank, CA, 91505, (818) 843-1616, Fax: (818) 843-5429, Vice Pres.: Carson Schreiber; Nat'l Field Dir.: John Curb.
Labels Owned: CPI/Curb, Curb/Capitol, Curb/Capricorn, Curb/MCA, Curb/Universal, MCG/Curb.

Cutting Records, 481 8th Ave., Ste. 1518, New York, NY, 10001, (212) 868-3154, Fax: (212) 868-1061; Pres.: Amado Marin; Vice Pres.: Aldo Marin; Sales: Louie Garcia; Int'l: Emie Nieves.
Labels: **Distributed:** Lumar Music, Sand Castle, Shocking, Xluzive.

Cybervoc Productions, Inc. ★, 1210 Auburn Way N., Ste. 171, Auburn, WA, 98002, (800) 251-9896, Fax: (800) 203-7896; Pres./CEO: John Markovich; Vice Pres./Mktg./Sales: Craig Markovich.

Cymekob Enterprises, Inc., 812 Southgate Ave., Daly City, CA, 94015, (415) 992-8858, Fax: (415) 991-4808; E-Mail: cymekob@wco.com; CFO: Yirming Mo; A&R Dir.: John R. Olson; Radio Promos.: Tim Carr; Pub. Rel.: Lisa Tesler.
Labels Owned: CEI.
US Reps.: INDI (NJ).
Int'l Reps.: St. Clair (Canada); Silver Sounds (UK).

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da music, Inc. ★, 312A Willow Dr., Little Silver, NJ, 07739, (908) 530-6887, Fax: (908) 842-5041; Pres.: Achim Neumann; Sales Mgr.: Jim Kuether; Dir., A&R: Susan Swain; Mktg. Mgr.: Tracy Cavanaugh.

Labels Owned: Black Lion, Blue Chip Jazz, Blue Orchid, Night Sky, Star Sounds, Story of Blues; **Distributed:** Innovative Communications, Mood.

US Reps.: Navarre (MN); MCR (FL); Music Design (WI); White Swan (CO); Casa De Los Tapes (PR).
Int'l Reps.: St. Clair Ent. (Canada); Discos Musart (Mexico); Da Music Germany (Germany); Unicorn (Japan).

DCC Compact Classics ★, 9301 Jordan Ave., Ste. 105, Chatsworth, CA, 91311-5863, (818) 993-8822, Fax: (818) 993-0605; Chrmn.: Marshall Blonstein, Jr./Sr. Vice Pres./Gen. Mgr.: Sam Passamano.

Labels Owned: Garland, Photo Dimensions, Romance Alive Audio, Sandstone; **Distributed:** Marquee Music, VRG.

D C Sound ★, PO Box 45, Bolivia, NC, 28422, (919) 253-5534.

DD & M Records & Productions ★, 9735 SW Hall Blvd., Ste. 22, Portland, OR, 97223, (503) 245-1899, Fax: (503) 245-1899; E-Mail: dtpres@aol.com; Pres.: David Wayne; Dir., Promos.: Evie Wall.
US Reps.: MS (IL).

DM Records ★, 1791 Blount Rd., Ste. 712, Pompano Beach, FL, 33069, (954) 969-1623, Fax: (954) 969-1997; Pres.: Mark Watson; Vice Pres./A & R: David Watson; Promos.: Jody Hasin; Admin.: Maggie Smith.
Labels Owned: DM, Miami Street, 305 Music.
US Reps.: AEC, Indi (TX).
Int'l Reps.: INAK (Germany).

d'Note (MK Productions) ★, 40 Platt Ave., Sausalito, CA, 94965-1896, (415) 331-2130, Fax: (415) 331-0853; E-Mail: mkelly@dnote.com; Web Site: <http://www.dnote.com>; Pres.: D. Michael Kelly; Vice Pres.: Kristin Kelly; Dir., A&R: Timothy Russell.
Labels Owned: d'Note Classics, d'Note Jazz, d'Note Kids.

DRG Records, Inc., 130 W. 57th St., Ste. 6D, New York, NY, 10019, (212) 582-3040, Fax: (212) 459-9437; Pres.: Hugh Fordin; Dir./A&R: Jeremy Fader; Licensing Dir.: Cathryn Michelini; Distribution: Jim Kelly.
Labels Owned: DRG Archive, DRG Movies, DRG Theatre, Disques Swing, Stet; **Distributed:** Swing.
US Reps.: Koch.

Int'l Reps.: New Note (UK); Disques Concord (France); Koch Canada (Canada); Nuba/Karonte (Spain); Origin/Sonart (Australasia); Trinity (Korea); Mesa (Taiwan); Shun Cheung (Hong Kong); Koch Int'l (Europe).

D.S.M. Producers, Inc. ★, 161 W. 54th St., Ste. 803, New York, NY, 10019, (212) 245-0006, Fax: (212) 265-5726; Prof. Mgr.: Nicole Weitz; Asst. Dir./A&R: Kirwin Stewart.
US Reps.: Warner/Chappell Music (NY).

Dagene/Cabletown Corp., PO Box 410851, San Francisco, CA, 94141, (415) 822-1530, Fax: (415) 695-1845; Pres./Mgr.: David Alston.

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Labels Owned: Cabletown, E-lect-ric.
US Reps.: All Points Dist., Music People (CA); Great Bay Dist. (MD).

Daiva Records, 4546 Park Dr. S., Metairie, LA, 70001, (504) 888-2406; Pres.: Paul Lee.
Labels Owned: Aviad, Daiva.

Damian Music ★, 8033 Sunset Blvd., Ste. 980, Hollywood, CA, 90046, (818) 845-6402, Fax: (818) 845-0437; E-Mail: eyesinc1@aol.com; Pres.: Alay Damian.
Labels Owned: Damian, Eyes Entertainment.
US Reps.: Navarre Corp. (US).

Dance Baby Records/Rap Baby Records, 1 Irving Pl., Ste. G15C, New York, NY, 10003, (212) 260-2773, Fax: (212) 260-8977; E-Mail: nyproducer@aol.com; Pres.: Dean Landew.

Dara Records, 207 E. 84th St., Ste. 206, New York, NY, 10028, (212) 628-8251, Fax: (212) 628-7224; Pres.: Maggie Cadden.

Dare Music, Inc. ★, 122 Woodglan Dr., Cary, NC, 27511, (919) 380-9415, Fax: (919) 380-9415; E-Mail: nrfv46a@prodigy.com; Pres.: Sol Rabinowitz; Sec.: B. Patkowska-Rabinowitz.
Labels Owned: Baton.
US Reps.: Rhino (CA); TimeLife (NY); Collectibles, Inc. (PA).
Int'l Reps.: Ace (UK).

Daring Records, 1 Camp St., Cambridge, MA, 02140, (617) 534-0700, Fax: (617) 491-1970; Owner/Producer: Mason Daring; Label Contact: Michael Dunford; Mktg. Dir.: Susan Piver.
US Reps.: Rounder Records (MA).

Daystar Records ★, 2132 Montana Ave., Ste. B, Santa Monica, CA, 90403, (310) 453-2348, Fax: (310) 827-7803; Pres.: Elaine David; Vice Pres.: Steven Angel.

Dead Reckoning ★, PO Box 158178, Nashville, TN, 37215, (615) 292-7773, Fax: (615) 383-9571; E-Mail: deadreck@aol.com; CEO: Kieran Kanel; Vice Pres./A & R: Harry Stinson; Gen. Mgr.: J.D. May.
Int'l Reps.: Roundtower (UK).

Deadeye Records ★, PO Box 5022-347, Lake Forest, CA, 92630, (714) 768-0644; E-Mail: deadeye@deadeye.com; CEO/A&R: Frank Jenkins.

Death Row Records ★, 9171 Wilshire Blvd., Ste. 302, Beverly Hills, CA, 90210, (310) 786-8459, Fax: (310) 786-8467; Pres./CEO: Suge Knight; Gen. Mgr.: Norris Anderson; Business Affairs Mgr.: Kelvin Tubbs; Asst. to CEO: Roy Teslay.
Labels Owned: Getto; *Distributed:* Da Bomb, Doggystyle, Gangsta Gangsta, Hollow Point, Makaveli, Mo Hits.

Decca Records, 60 Music Sq. E., Nashville, TN, 37203, (615) 244-8944, Fax: (615) 880-7475; Sr. Vice Pres./Gen. Mgr.: Shelia Shipley Biddy; Exec. Asst.: Danielle Godwin; Dir. Publicity/Artist Dev: Anita Mandell; Publicity Asst.: Julie Reliford; Vice Pres./Nat'l Promo: John Lytle; Promo. Coord.: Laura Flagler; Sr. Vice Pres./Head, A&R: Mark Wright; Dir., A&R: Frank Liddell; A&R Coord.: Travis Hill; A&R Asst.: Brandi Thomas.

Deep Elm Records, Inc. ★, PO Box 1965, New York, NY, 10156, (212) 532-3337, Fax: (212) 686-6378; E-Mail: popviny@aol.com; Owner/A & R: John Szuch.
US Reps.: Cargo Records America (IL); Revolver USA (CA).

Deep South Records ★, 6500 Thetford Ct., Raleigh, NC, 27615, (919) 676-2089, Fax: (919) 878-0113; E-Mail: dpsouthrec@aol.com; Co-Owner: Andy Martin; Co-Owner: Dave Rose; Dir. Radio Promo: Lori Hanchey; Dir. Publicity: Fawn Goodman.

Deeper Rekords NYC ★, 20 Avenue "A", Ste. 4L, New York, NY, 10009, (212) 777-1340, Fax: (212) 979-0159; E-Mail: deeper nyc@aol.com; Pres.: Jonathan Peters; Vice Pres.: Laura "Biscuit" Marzec; Vice Pres.: Eddie Baez.
Int'l Reps.: X-Clusive Records (UK).

Def Jam Music Group ★, 160 Varick St., New York, NY, 10013, (212) 229-5200, Fax: (212) 229-5297; Pres.: Russell Simmons; COO: Lyr Cohen; Sr. Vice Pres./Promo/Mktg.: Wes Johnson; Vice Pres., Promo.: Kevin Liles; Vice Pres., Mktg.: Julie Greenwald.

Del-Fi Records, Inc. ★, 548 Norwich Dr., Los Angeles, CA, 90048, (310) 358-2555, Fax: (310) 358-2561; Vice Pres.: Gary Tanenbaum; Publicity Mgr.: Brian Thomas; Office Mgr.: Jon Butte; Prodn. Mgr.: Brian Lasley.
Labels Owned: Del-Fi, Donna.

Del Mundo Records, Inc., PO Box 180453, Coronado, CA, 92178-0453, (619) 435-6539.

Delicious Vinyl ★, 6607 Sunset Blvd., Los Angeles, CA, 90028, (213) 465-2700, Fax: (213) 465-8926; Pres.: Michael Ross; Vice Pres.: Rick Ross; Vice Pres. A & R: Orlando Aguilian; Vice Pres., Mktg.: Paul Moshay; Gen. Mgr.: Karen Hogan.
Labels Owned: Malicious Vinyl; *Distributed:* SouthPaw.

Deilwood Music Co., Inc. ★, 87 Norwalk Ave., Whiting, NJ, 08759, (908) 350-4273; Pres.: Woodrow C. Gardella; Vice Pres. Sales/Promo.: Robert Gardella.
Labels Owned: Dauphine, Deilwood.

Delmark Records ★, 4121 N. Rockwell, Chicago, IL, 60618, (312) 539-5001, Fax: (312) 539-5004; Pres.: Robert G. Koester; Opns. Mgr.: Steve Wagner; Admin. Dir.: Susan Koester.
Labels Owned: Pearl.
US Reps.: Action Music (OH); City Hall (CA); DNA (MA); Hits Unlimited, MS Distributors (IL); Master Takes, Old Fogey (MI); Harbor Export, North Country, Twinbrook (NY); Performance (NJ); Rock Bottom (FL); Select-O-Hits (TN); Silo (VT); Passport Dist. (CO).

Delos Int'l, Inc., 1645 N. Vine St., Ste. 340, Hollywood, CA, 90028, (213) 962-2626, Fax: (213) 962-2636; Web Site: <http://www.delosmus.com>; Pres.: Amelia S. Haygood; Int'l

Sales Dir.: Catharine Jaap; Vice Pres., Pub. Rel.: Rudi Simpson; Sales Mgr.: Linda Callender.
Labels Owned: Delos Music Library Collection, Facet; *Distributed:* Ravi Shankar Music Circle.

Delta Music, Inc., 2500 Broadway, Santa Monica, CA, 90404, (310) 479-0667, Fax: (310) 828-1435; Pres.: Michael McClain; Dir., Mktg.: Mike Kelley.

Offices: Delta Music GmbH, Zur Muhle 2-Frechen 4, Konigsdorf, 50226, Germany, (49) 2234-6066-0, Fax: (49) 2234-6066-40; Delta Music Ltd., 23 Gardner Industrial Estate, Kent House Ln., Beckenham, Kent, ENG, BR3 1QZ, United Kingdom, (44) 81.778-4040, Fax: (44) 81.676-9949.
Labels Owned: Capriccio, Laser Light.
US Reps.: Delta (CA); Discompaco (FL).

Int'l Reps.: Judy (Mexico); Rubidisc (Philippines); Denon (Japan); Top Music (Hong Kong); Trend (Canada); MRA (Australia).

Denon Records, 200 W. 57th St., Ste. 907, New York, NY, 10019, (212) 581-2550, Fax: (212) 581-2591; Gen. Mgr.: Katsuhiko Fujii.

Desert Morning Records, 4844 Seda Dr., San Diego, CA, 92124, (619) 569-4563; Owner/Gen. Mgr.: Robert B. Knox.

Destiny Records, 4354 E. Lake Rd., Sheffield Lake, OH, 44054, (216) 949-7113; A & R Dir.: David Sprouse; Nat'l Promo.: Jeff Ellis.
Labels Owned: Ranbo.

Dharma Records, 117 W. Rockland, Libertyville, IL, 60048, (847) 362-4060, Fax: (847) 362-4653; Pres.: Perry Johnson.

Diablo Records ★, 3518 Champlain Ave., Youngstown, OH, 44502, (330) 755-7794; Owner/Pres./A&R Dir.: Bill Schaffert.

Diadem Music Group, 365 Great Circle Rd., Nashville, TN, 37228, (615) 742-6800, Fax: (615) 742-6911; Pres.: George W. King, III.

Dia Int'l, 7824 Mainland, Ste. 104, San Antonio, TX, 78250, (210) 684-9563, Fax: (210) 684-9564; Gen. Mgr.: Maria Ballesteros.

Disco Hit Productions ★, Calle Cerra 623, PO Box 13895, Santurce, PR, 00908, (809) 723-4942, Fax: (809) 724-2561.

Discocentro Zodiac, Inc., 2419-B Reddie Dr., Wheaton, MD, 20902, (301) 946-7520, Fax: (301) 946-9188; Dir.: Daniel Bueno; Contact: Melina Bueno.

Labels Owned: BMG, Balboa, Cerna, EMI Capitol, Fonovisa, J & N, Kings Int'l Co., Kubaney, Mar, Sony.

Discomoda U.S.A. Corp., 8277 N.W. 64th St., Miami, FL, 33166, (305) 593-7420, Fax: (305) 593-6809; Contact: Gladys Ruiz.

Discos Dos Coronas, 16350 Ventura Blvd., Ste. 312, Encino, CA, 91436, (818) 908-3690, (818) 996-5612, Fax: (818) 908-8873; CEO: Bill Lazerus; Pres.: Kay Lazerus; Vice Pres., Mktg./Sales: Lee Smith; Artist Relations: Art Vasquez.
Labels Owned: Discos Dos Coronas.
US Reps.: Navarre Corp. Dist. (MN).

Discovery Records (Warner Music Discovery, Inc.) ★, 2034 Broadway, Santa Monica, CA, 90404, (310) 828-1033, Fax: (310) 828-1584; E-Mail: discoveryrec.com; Pres.: Syd Birenbaum; Vice Pres./Finance: Tyler Buhl; Vice Pres./Promo.: Jack Ashton; Vice Pres./Media: Cary Baker; Managing Dir.: Keith Holzman.
Labels Owned: Musicraft, Trend.

Dimez/Sono America Records, 1741 N. Ivar Ave., Ste. 217, Hollywood, CA, 90028, (213) 957-0405, Fax: (213) 957-0407; Pres.: Oscar Martin; Mgr.: Eugenia Molina.

Labels Distributed: Sono America.
Int'l Reps.: Open (Spain); Disco Continental, Disco Centenario (Mexico); Diapason (Argentina).

Walt Disney Records, 350 S. Buena Vista St., Burbank, CA, 91521, (818) 559-6200, Fax: (818) 567-5313; Sr. Vice Pres.: Carolyn Mayer Beug.

Disques Dual, 10 Old Fort Rd., Cape Elizabeth, ME, 04107, (207) 799-8711, Fax: (207) 799-4139; E-Mail: etnier@aol.com; Pres.: John Etner; Mgr.: Nancy Caragol.

Doctor Dream Records, Inc., 817 W. Collins Ave., Orange, CA, 92667, (714) 997-9387, Fax: (714) 997-0184; E-Mail: doctordrm@aol.com; Pres.: David T. Hayes; Publicity: Josh Asle; Sales: Maurice Torres; Radio Promo.: Pat McKeon.
Labels Owned: Mai Tai.

Door Knob Records (Div. of Gene Kennedy Enterprises, Inc.) ★, 3950 N. Mt. Juliet Rd., Mount Juliet, TN, 37122, (615) 754-0417, Fax: (615) 754-0424; Pres.: Gene Kennedy; Vice Pres.: Karen Kennedy.

Dragon Records, Inc., 872 Morris Park Ave., New York, NY, 10462, (718) 792-2198; Pres.: Vincent J. Gagliano; Creative Mgr.: Mike Samos; Gen. Mgr.: Joyce Heath.

Dreamworks Records, 9130 Sunset Blvd., Los Angeles, CA, 90069, (310) 278-9010, Fax: (310) 273-9389.
Labels Owned: Dreamworks 50000.

Driftwood Records ★, 1415 Santa Monica St., Deming, NM, 88030, (505) 546-0857; Pres.: Peter Kobal, P.E.; Vice Pres.: Nicholas Kobal; Vice Pres.: Michael Kobal.
Labels Owned: Broadcast.
US Reps.: Peter Kobal (NM).
Int'l Reps.: Bear Family (Germany).

Dwell Records, PO Box 39439, Los Angeles, CA, 90039, (213) 663-8098, Fax: (213) 669-1470; A&R: Raul Caballero.

Dyer-Bennet Records ★, 792 Columbus Ave., New York, NY, 10025, (212) 866-3675; Gen. Mgr.: Harvey Cort.
US Reps.: Smithsonian Folkways (MD).

Dynomite Records ★, PO Box 1557, West Caldwell, NJ, 07006.

E-Lan Records, 325-M Sharon Park Dr., Ste. 514, Menlo Park, CA, 94025, (415) 261-6481, Fax: (415) 233-1917; E-Mail: cla@e-lanmedia.com; Pres.: Siele B.; Legal Aff.: Jennifer P.; Accts.: E. Keshoney.
Labels Owned: Balance, E-Lan/Africa, Menace Music, Rough Draft.

EMA Music, Inc. ★, PO Box 91683, Washington, DC, 20090, (202) 575-1774; Pres.: Jeremiah Murphy.

EMI Latin ★, 1750 N. Vine St., Hollywood, CA, 90028, (213) 871-5781, Fax: (213) 466-5643; Pres.: Jose Behar; Exec. Vice Pres.: Dave Palacio; Vice Pres. Nat'l Promo./SW Opns.: Manolo Gonzalez; Nat'l Sales Dir.: Jeff Young; Nat'l Mktg. Dir.: Fernando De Los Reyes.

Offices: 4813-B Fredricksburg Rd., San Antonio, TX, 78229, (210) 366-9626, Fax: (210) 366-3819; Three University Plz., Ste. 604, Hackensack, NJ, 07601, (201) 801-9303, Fax: (201) 342-2139; 8181 NW 36th St., Ste. 2, Miami, FL, 33166, (305) 477-2821, Fax: (305) 591-9844; San Jorge 167, Santurce, PR, 00911, (809) 725-6480, Fax: (809) 725-8530.
Labels Owned: Capitol/EMI Latin, DLV; *Distributed:* Alacran, Cintas Acuario, J&N, Q Productions.

EMI Records ★, 1290 Sixth Ave., New York, NY, 10104, (212) 492-1200, Fax: (212) 245-4115; Pres./CEO: Davitt Sigerson; Sr. Vice Pres., Sales: Joe Parker; Sr. Vice Pres., Promo.: Peter Napolitano; Sr. Vice Pres., A&R: Brian Koppleman; Sr. Vice Pres., R&B Promo.: Dave Rosas; Vice Pres., Rap Promo.: Marcus Morton; Dir., Video Promo.: Diane Valensky.
Offices: 8730 Sunset Blvd., Los Angeles, CA, 90069, (310) 659-1700, Fax: (310) 289-6498, Vice Pres.-W. Coast: Chris Lopes.
Labels Distributed: Capitol, Chrysalis, SBK.

ESB Records ★, 19931 Gloucester Lane, Huntington Beach, CA, 92646, (714) 962-5618; Pres.: Eva Bonn; Dir.: Stan Bonn.
US Reps.: Greater Southern Country Music Assn. (FL).
Int'l Reps.: Mr. Music (Denmark).

ESP-Disk Ltd. ★, PO Box 3968, Kingston, NY, 12402, (914) 437-0200, Fax: (914) 679-7818; E-Mail: esp_disk@aol.com; Pres.: Flavia Stollman.
Labels Owned: Espresso Jazz, First Underground.

ESS.A.Y. Recordings, 145 Palisade St., Dobbs Ferry, NY, 10522, (914) 693-5595, Fax: (914) 693-7040; Pres.: Richard Kapp.

US Reps.: Allegro (OR).
Int'l Reps.: DI Music, (UK); Baltic N.V. (Belgium).

E-Squared Recordings ★, 1815 Division St., Ste. 101, Nashville, TN, 37203-2703, (615) 320-1200, Fax: (615) 327-9455; Owners: Jack Emerson, Steve Earle.

ETS Record Co., 264 Kalihi St., Honolulu, HI, 96819, (808) 847-4300; Owner: Richard Riccio; Gen. Mgr.: Ed Dorman.

Eagle Int'l Records, RR 1, Box 172C, Nashville, TN, 37202, (903) 664-3741; CEO: D.M. Haddock; Office Mgr.: Dee Bolling.
Labels Distributed: BMG, Campfire, Native Ground, Poid.

Ear Candy Records, PO Box 928, Radio City Sta., New York, NY, 10101, (212) 420-8700, Fax: (212) 420-8882; Pres.: Nile Rodgers.

Earth Mother Productions, Inc. ★, PO Box 43204, Tucson, AZ, 85733, (520) 575-5114, Fax: (520) 886-3162; Pres.: Pamela Ballingham; Vice Pres.: Tim Ballingham.
Labels Owned: Earth Mother Productions.
US Reps.: Direct Co. (CT).
Int'l Reps.: Chi-Lin Records (Taiwan).

EarthFlight Productions, 216 Bruzgul Rd.; LaGrangeville, NY, 12540, (914) 724-3042, Fax: (914) 724-3739; E-Mail: earthflight@mtv.net; Web Site: <http://www.earthflight.com/ef>; Pres.: Craig Peyton; Vice Pres.: Norine Nakao; Mktg.: Brad Warner.

US Reps.: City Hall (CA), Twin Brook (NY), MS Dist. (IL), MPI (TX).
Int'l Reps.: Electric Distr. (Canada).

Earthstar Records & Productions ★, 2000 Universal Studios Plz., Ste. 601 & 603, Orlando, FL, 32819, (407) 262-1483, Fax: (407) 895-1915; Owner/A&R: Terry R. Brooks.
Labels Owned: Beat Masters, Blues Energy, Cosmic Space, Dance World, Inner Peace, Phyc Force, Rock Force, Strange, Terrydon, Windwalker.

Earwig Music Co., Inc., 1818 W. Pratt Blvd., Chicago, IL, 60626-3120, (312) 262-0278, Fax: (312) 262-0285; Pres./CEO: Michael Robert Frank; Exec. Admin. Asst.: Rita Warner.
Labels Owned: Airway, Earwig; *Distributed:* Be a N Baby.

East Side Digital, 530 N. Third St., Minneapolis, MN, 55401, (612) 375-0233, Fax: (612) 359-9580; Owner: Robert Simmons; Mgr. Distr.: Brad Wrolstad; Dir. A & R/Artist Devel.: Steve Daly.

EastWest Records, 75 Rockefeller Plaza, New York, NY, 10019, (212) 275-4490, Fax: (212) 956-2270; Chmn.: Sylvia Rhone; Vice Chmn./COO: Aaron Levy; Pres.: Seymour Stein.

Echo U.S.A./Echo Int'l ★, 95 Cedar Lane, Englewood, NJ, 07631, (201) 568-7066, Fax: (201) 568-8699; Pres.: Jeffery Collins; Export Sales: Ralph Garcia; Domestic Sales: Mark B.; Promo.: Chris Ramos.

Labels Owned: Bean, Chan Pen, Choice, Dancefloor, Front Page, Funkee, Gold Wax, Hustla, Music Station, Music USA, Pleasure, Smack Trax.
US Reps.: Dancefloor Dist., NJ.

Eggplant Records ★, 3008 Belden Dr., Los Angeles, CA, 90068, (213) 469-2719, Fax: (213) 469-2710; Owners: Nick Terry/Sherry Terry.
Labels Owned: Spirit.

Ego Records, 363 N. "K" St., Tulare, CA, 92374, (209) 685-0621, Fax: (209) 688-8299; Mgr.: Erasmo Gonzalez.

Eiffert Records, PO Box 5412, Buena Park, CA, 90620, (619) 245-2920; Contact: Leo J. Eiffert, Jr.

Elegance/Zesty Records Co., 8027 Thurston Dr., Cicero, NY, 13039, (315) 699-5613, Fax: (315) 699-7918.

Elektra Entertainment Group ★, 75 Rockefeller Plz., New York, NY, 10019, (212) 275-4000, (212) 275-4490, Fax: (212) 956-2270; Web Site: <http://www.elektra.com>; Chrmn.: Sylvia Rhone; Vice Chrmn./COO: Aaron Levy; Pres.: Seymour Stein; Exec. Vice Pres., Admin.: Gary Casson; Sr. Vice Pres., Int'l: Bill Berger; Sr. Vice Pres., Media: Sherry Ring-Ginsberg; Sr. Vice Pres., A&R: Nancy Jeffries; Sr. Vice Pres., A&R: Merlin Bobb; Sr. Vice Pres., Mktg.: Steve Kleinberg; Sr. Vice Pres., Sales: Steve Heldt; Vice Pres., A&R: Terry Tolkin; Sr. Dir., Pop Promo.: Don Coddington. *Offices:* 345 N. Maple Dr. Ste. 123, Beverly Hills, CA, 90210, (213) 288-3800. *Labels Owned:* Elektra Nonesuch.

Leonard Ellis Productions ★, PO Box 66002, Los Angeles, CA, 90066, (310) 391-1664; E-Mail: leonard_ellis@lamg.com; Owner: Leonard Ellis. *US Reps.:* Silo (VT); Lifedance (OR).

Embryo Records, 4910 Amelia Earhart Dr., Salt Lake City, UT, 84116-2837, (801) 355-1771, Fax: (801) 355-1779; Pres.: Jeff Simpson.

Emerald Records ★, 159 Village Green Dr., Nashville, TN, 37217, (615) 361-7902, Fax: (615) 361-7600; Pres.: Cliff Ayers Ostermeyer; Vice Pres., Mktg.: Buddy Preston; Vice Pres./Sec.: Yvonne Mathews; A&R: Buddy McDavid. *Labels Owned:* American Sound.

Emotive Records ★, 19 W. 21st, Ste. 1204, New York, NY, 10010, (212) 645-7330, Fax: (212) 645-7332; Pres.: David Chang; Dir., Promos.: Ron Co; Dir., Promos.: Joe Izzo. *Labels Owned:* Emotive Tracks, Thumpin'.

Empire Records/Big Blue Dolphin Records & Tapes, 760 W. Sample Rd., Pompano Beach, FL, 33064; Pres.: Josh Noland; Vice Pres.: Jeff Noland.

The Enclave, 936 Broadway, New York, NY, 10010, (212) 253-4900, Fax: (212) 253-4999. *Labels Owned:* Spongebath.

Endeavor Starsong ★, 30064 Annapolis Cir., Inkster, MI, 48141, (313) 729-7836; Pres./CEO: Hardie W. Daniel; Vice Pres./A&R: Clark Daniel; Mktg./Promo.: Michelle Daniel. *Labels Distributed:* Pleasant Sounds.

Energy Records, Inc., 545 Eighth Ave., 17th Floor, New York, NY, 10018, (212) 695-3000, Fax: (212) 695-5584; Dir./Mgr.: Charles Caronia; Radio: Sheri Sinclair; Retail/Sales: David Stokmer. *US Reps.:* RED (NY).

Int'l Reps.: Roadrunner (The Netherlands); Polystar (Japan); Attic (Canada).

Epic Records ★, 550 Madison Ave., New York, NY, 10022-3211, (212) 833-8000, Fax: (212) 833-5134; Web Site: <http://www.sony.com>; Chrmn.: Dave Glew; Pres.: Richard Griffiths; Sr. Vice Pres.: Craig Lambert; Sr. Vice Pres.: David Massey; Sr. Vice Pres., Sales: Jim Scully; Sr. Vice Pres., Mktg.: Dan Beck; Exec. Vice Pres., Black Music: Ron Sweeney; Vice Pres., Artist Devel.: Ron Cerrito; Vice Pres., A&R: Michael Caplan; Vice Pres., A&R: Michael Goldstone; Vice Pres., Press/Publicity: Melani Rogers; Vice Pres., Promo.: Harvey Leeds; Vice Pres., Rock Promo.: Laura Curtin; Vice Pres., Black Music Promo.: Dwayne Cunningham; Vice Pres., Pop Promo.: Dale Connone; Dir., Alternative Promo.: Stu Bergen. *Offices:* 2100 Colorado Blvd., Santa Monica, CA, 90404, (310) 449-2100; 34 Music Sq. E., Nashville, TN, 37203, (615) 742-4321, Fax: (615) 244-2549, Exec. Vice Pres.: Paul Worley. *Labels Owned:* Epic Assoc., Epic Soundtrax; *Distributed:* Death Row/Solar, Flavor Unit/Epic, Full Moon/Epic, Immortal/Epic, LV Epic, MJJ/Epic, Myrrh/Epic, New Deal/Epic, One Little Indian/Epic, Orpheus/Epic, Ruthless/Epic, Solar/Epic, Sony 550 Music/Epic, Sony Wonder/Epic, Tribeca Music/Epic, Word/Epic.

Epiphany ★, 910 S. Hohokam Dr., Ste. 101, Tempe, AZ, 85281, (602) 804-0992, Fax: (602) 929-0843; E-Mail: epiprecord@aol.com; Contact: Brad Singer; Contact: Taver Resetar; Contact: Laura Bond; Contact: Sean Donovan. *US Reps.:* Caroline Dist., Impact Music (AZ).

Epitaph Records, 2798 Sunset Blvd., Los Angeles, CA, 90026, (213) 413-7325, Fax: (213) 413-9678; Pres.: Brett Burewitz.

Eric Records ★, 1120 Crown Point Rd., San Leandro, CA, 94577, (510) 614-5350, Fax: (510) 614-8833; Pres.: William R. Buster, Jr.; Vice Pres.: Antony W. Colombet.

Estate Records ★, 2751 W. Market St., Louisville, KY, 40212, (502) 778-5370, Fax: (502) 584-2895; Pres.: John V. Heath, II; Vice Pres.: John V. Heath III. *Labels Owned:* Hillview.

Estrella de Oro Records, 225 N. Broadway, Ste. 204, Santa Ana, CA, 92701, (714) 972-8803, Fax: (714) 972-8814; Pres.: Amador Granados.

Etherean Music, LLC, 9200 W. Cross Dr., Ste. 510, Littleton, CO, 80123, (303) 973-8291, Fax: (303) 973-8499; E-Mail: etherean@aol.com; Pres.: Chad Darnell; Promos. Dir.: John Guillot; Sales Mgr.: Helen Duran. *Labels Owned:* Elation Artists, Native Spirit, Tatanka; *Distributed:* Boulevard, Etherean Filmworks.

Euro Tec Records, 231 Glencrest Cr., Ventura, CA, 93003, (805) 658-2488, Fax: (805) 658-8241; Pres.: Bruce Caplin. *Labels Owned:* ETR.

Everest Record Group ★, PO Box 6999, Beverly Hills, CA, 90212, (310) 557-0309, Fax: (310) 557-2662; Pres.: Bernard C. Solmon. *Labels Owned:* Archive of Folk & Jazz Music, Concert-Disc, Counterpoint, Hi-Fi, Olympic, Period, Tradition.

Evidence Music, Inc., 1100 E. Hector St., Ste. 392, Conshohocken, PA, 19428, (610) 832-0844, Fax: (610) 832-0807; Pres.: Howard Rosen; Vice Pres.: Jerry Gordon. *Labels Distributed:* Bethlehem, Salsoul.

Expanding Kingdom Records & Media Works, 3405 Florida St., Ste. 305, San Diego, CA, 92104, (619) 683-2962, Fax: (619) 683-2762; Pres./CEO: Douglas Foxworthy; Sr. Vice Pres./COO: Doug Allen; Vice Pres., A&R: Doty Weingart. *Labels Distributed:* Foxworthy.

Extra Sensory Productions ★, PO Box 11377, Richmond, VA, 23230, (804) 285-8588, Fax: (804) 288-1353; E-Mail: mgary@richmond.infi.net; Pres.: Martin Gary; Sec./Treasurer: Kathleen Gary. *Labels Owned:* Beach, Groove; *Distributed:* Short Stack.

F

F2 Entertainment/Transworld Records Co., 2170 S. Parker Rd., Ste. 115, Denver, CO, 80231, (303) 755-2546, (800) 783-HITS, Fax: (303) 755-2617; Pres.: R. Bernstein; Exec. Vice Pres.: R.J. Miller; A&R: Janice Kenpenick; A&R Asst.: Kimfer Talman. *Labels Owned:* Wee Bee.

FXL Records ★, 10244 NW 47th St.; Sunrise, FL, 33351, (954) 741-7766, Fax: (954) 741-8947; Pres.: Frank Loconto; Exec. Vice Pres.: Phyllis Loconto; Vice Pres.: Bill Dillon. *Labels Owned:* True Friends.

Factory Beat Records, Inc., 521 Fifth Ave., 17th Floor, New York, NY, 10175, (212) 292-4266; Pres./Prod.: Rena L. Feeney; Dir./Prod.: Billy Nichols; Sales/Mktg. Mgr.: Chris S. Feeney. *Labels Owned:* Can-Score Prods., R & R, R&R Music, Ren Maur Music Corp.; *Distributed:* Boss.

Familia Records, PO Box 2102, Artesia, CA, 90702-2102, (310) 803-4640, Fax: (310) 803-4640.

Fania Records (Div. of Sonido, Inc.), 112 W. 31st St. 4th Floor, New York, NY, 10001, (212) 967-3114, Fax: (212) 465-1828; Pres.: Jerry Massucci; Manager: Victor Gallo. *Labels Owned:* Sonido.

Fantasy, Inc. ★, 2600 Tenth St., Berkeley, CA, 94710, (510) 549-2500, Fax: (510) 486-2015; Chrmn., Board: Saul Zaentz; Pres.: Ralph Kaffel; Exec. Vice Pres.: Phil Jones; Exec. Vice Pres., Finance: Frank B. Noonan; Exec. Vice Pres., Legal: Albert M. Bendich; Controller: Brian McHugh; Vice Pres./Creative Servs.: Phil Carroll; Dir., Press/Publicity: Terri Hinte; Dir., Mgmt. Info. Systems: Gail Lloyd; Dir., Foreign Licensing: Bill Belmont; Dir., US Licensing: Pamela Bendich; Sales Mgr.: Kirk Roberts; Prodn. Mgr.: Vickie Hellweg; Royalties Mgr.: Pete McMullen; Jazz Promo. Mgr.: John Rogers. *Labels Owned:* Contemporary, Debut, Enterprise, Galaxy, Gennett, Good Time Jazz, Kicking Mule, Milestone, Original Blues Classics, Original Jazz Classics, Pablo, Prestige Group, Riverside Group, Specialty, Stax, Tacoma, Volt; *Distributed:* Caju Music.

US Reps.: MS Dist. NY (East, Northeast); MS Chicago (Midwest); Passport (Southeast, Southwest, West); Surfside (HI); Bayside.

Int'l Reps.: BMG (Argentina, Brazil, Paraguay, Uruguay); Festival (Australia, New Zealand); ZYX Music (Austria, Benelux, Germany, Switzerland); PolyGram/A&M (Canada); Warner Jazz/EastWest (France); Sony Music (Greece); HNH Int'l (Hong Kong); MCI Inc. (Israel); OM Music (Italy); Victor Entertainment (Japan).

Farview Records ★, 701 N. Graycroft, Madison, TN, 37115, (615) 865-2639; Pres.: Tony Farr; Sec.: Mary Farr.

Fast Track Records, 264 Tosca Dr., Stoughton, MA, 02072; Pres.: Michail Glassman; Vice Pres. A & R: Bob Ryan.

Feather Records, PO Box 132, Astor Station, Boston, MA, 02123, (617) 721-9771, Fax: (617) 721-9771; E-Mail: feather@tiac.net; Co-Owners: Lauren Passarelli, Cindy Brown. *US Reps.:* Bayside (CA); Goldenrod/Horizon (MI).

Fee Bee Record Co. ★, 4517 Wainwright Ave., Pittsburgh, PA, 15227, (412) 884-4727; Mgr.: Joe Averbach; Asst. Mgr.: Alma Averbach; Promo.: Glen Phillips. *Labels Owned:* Fee Bee, Goodie; *Distributed:* Petite, Star.

Fema Records, 1355 N. 39 Dr., Phoenix, AZ, 85009, (602) 278-3226, Fax: (602) 278-7155.

Jim Femino Productions, 429 S. Lewis Rd., Royersford, PA, 19468, (610) 948-6493, Fax: (610) 948-6493; E-Mail: femmo@aol.com; Pres.: Jim Femino. *Labels Owned:* Road.

Fiction Records, 1540 Broadway, 39th Floor, New York, NY, 10036, (212) 930-4910, Fax: (212) 930-4295; Dir., A&R: Jonathan Daniel.

Fiddlededoo Records, 1202 East Pk., Ste. 650, Seattle, WA, 98122, (800) 745-3435; Owner: Henry T. Fiddler.

Fidelity Sound Recordings, 23 Don Ct., Redwood City, CA, 94062, (415) 366-3173; Owner: Reginald McGovern; Promo.: Jim Gallagher. *Labels Owned:* FSR.

58/59 Records ★, PO Box 93016, Los Angeles, CA, 90093-3016; Pres.: Rebecca Carroll; Vice Pres. A&R/Mktg.: David Saucedo; Vice Pres. Finance/Prodn.: Myke Watts. *Offices:* 58/59 Records, PO Box 23043, El Paso, TX, 79903, (915) 544-4759, Fax: (915) 544-4759.

57 & Shotgun Records, 3155 Roswell Rd., Ste. 330, Atlanta, GA, 30305, (404) 237-5757, Fax: (404) 237-5739; Pres.: Brendan O'Brien; Gen. Mgr.: Mala Sharma; A & R Admin.: Cheryl Mondello; Retail Mktg.: Steve Rubin; Radio Promo.: William Marion. *Labels Owned:* 57, Shotgun.

Fink/Pinewood Records ★, PO Box 5241, Chesapeake, VA, 23324, (747) 627-0957; Pres./Exec. Prod.: Bill Johnson. *Labels Owned:* Bay Port, Pine Wood, Yard Bird. *US Reps.:* Bay Port Records (VA); Pine Wood Records (VA).

F1Quest Records, Inc., 391 New Jersey Ave., Brooklyn, NY, 11207, (718) 346-4531, Fax: (718) 346-7260; E-Mail: f1quest1.aol.com; Pres.: Kenneth Mathurin; Vice Pres.: Lloyd Gonzales; Sec.: David Boatwain.

Fireball Records, 200 Peery St.; Tazewell, VA, 24651, (540) 988-6267; Pres./A&R: H.R. Cook.

1st Generation Records, PO Box 40945, Nashville, TN, 37204, (615) 297-4345, Fax: (615) 297-1584; Gen. Mgr.: Betty Howard; A&R: Rose Drake.

Bobby Fischer Music Group, 1618 16th Ave. S., Nashville, TN, 37212, (615) 292-3611.

Fixit Records, Inc. ★, PO Box 656, Pomona, NY, 10970, (914) 362-2000, Fax: (914) 362-9233; Pres./CEO/Vice Pres. A&R: Raina Bundy; Vice Pres.: Robert Bundy; Exec. Asst.: Patricia Chandler.

Flat Town Music Co. ★, 238 E. Main St.; Ville Platte, LA, 70586, (318) 363-2177, Fax: (318) 363-2094; Pres./CEO: Floyd Soileau; Vice Pres.: Jinver Soileau; Sec.: Catherine S. Sylvester. *Labels Owned:* Kom-A-Day, Maison de Soul, Swallow; *Distributed:* Great Southern, La Louisiane, Mardi Gras, Montel Michelle, RZ, ZBC.

Florida Swamper Record & Music Publishing ★, 6415 Spring Hill Dr., Spring Hill, FL, 34606, (813) 868-5339, Fax: (813) 868-7669; Pres.: Donald Marcum; Vice Pres.: Dennis Marcum; Gen. Mgr.: Aaron Hale.

Fly Records, Inc., 231 Main St., Farmingdale, NY, 11735, (516) 249-3313, Fax: (516) 293-4641; Pres.: Stanley Stecker; Vice Pres.: Linda Stecker.

Flying Fish Records ★, One Camp St., Cambridge, MA, 02140-1103, (617) 354-0700, Fax: (617) 491-1970; Promo.: Tor Elting; Sales: Beverly Zeldin.

Labels Distributed: Atomic Theory, Deluge, Earwig, Greenhays, Omnium, Temple.

Folk Era Records ★, 705 S. Washington St., Naperville, IL, 60540-6654, (630) 637-2303, Fax: (630) 416-7213; E-Mail: folkera@aol.com; Pres.: Allan Shaw; Mktg. Dir.: Jack Hogberg; Promos./Artist Relations: Ian Shaw. *Labels Distributed:* Calabasas, Homecoming.

US Reps.: Action Music Sales, Inc., Cleveland, OH; Distribution North America, Cambridge, MA; Passport Music Dist., Denver, CO; Paulstarr Dist., Plymouth, MN; Old Fogey Distributors, Lansing, MI; Silo Music Dist., Waterbury, VT; Distribution North America, Woodland, CA.

Int'l Reps.: C.M. Distribution, UK; Strictly Country Records, The Netherlands; Trend Music Group, Inc., Canada; Pooh Yokochi, Inc., Japan; Jergen Feuss, Germany.

Folkraft Records, PO Box 404, Florham Park, NJ, 07932, (201) 377-1885; Pres.: Gail Shifrin.

Fonodiaz Records ★, 135 E. Harvard Blvd., Ste. E: Santa Paula, CA, 93060, (805) 933-2380, (805) 933-9919, Fax: (805) 933-1769; Pres.: Jose De Jesus Diaz; Salesman: Beatriz Diaz; Accounting: Cynthia Nava; Promoter: Zeno Romo.

FonoVisa, Inc. ★, 7710 Haskell Ave., Van Nuys, CA, 91406, (818) 782-6100, Fax: (818) 782-6162; Pres./CEO: Guillermo Santiso; Nat'l Dir.: Gilberto Moreno; Nat'l Sales/Promo. Mgr.: Felipe Luna; A & R: Carlos Maharbiz. *Labels Distributed:* DMY, Luna Music.

Force Majeure, PO Box 5593, Huntington Beach, CA, 92615, (714) 964-2125, Fax: (714) 962-1807; E-Mail: forcemaj@aol.com; fm@spiderisland.com; Pres.: Ande Tucker; A&R: Amy Tucker; Contracts Advisor: William Bates. *US Reps.:* Phantom Sound & Vision (CA); Twin City (MN).

Forefront Communications Group, Inc. ★, 201 Seaboard Ln., Franklin, TN, 37067, (615) 771-2900, Fax: (615) 771-2902; Pres./CEO: Dan Brock; Sr. Vice Pres.: Greg Ham; Vice Pres.: Doug Mann; Exec. Vice Pres.: Eddie DeGarmo.

Fortune Records ★, PO Box 904, Royal Oak, MI, 48068, (810) 545-2146; Pres.: Devora Brown; Gen. Mgr.: Sheldon Brown; Promo.: Cindy Mandy. *Labels Owned:* Hi-Q, Strate 8.

Fountain Records, PO Box 35005, Greensboro, NC, 27425, (910) 882-9990; Pres.: Doris W. Lindsay.

14 K Records, 2124 Mariner Cir., Raleigh, NC, 27603, (919) 828-0014; Pres.: Donne Weaver.

Fox Farm Recording, 2731 Saundersville Ferry Rd., Mount Juliet, TN, 37122, (615) 773-5080, Fax: (615) 758-3322; Pres., A&R: Kent Fox; Vice Pres.: Gloria Fox. *Labels Owned:* Mercantile.

Fox Records, 2937 Harlin Dr., Nashville, TN, 37211, (615) 331-1125; Owner/CEO: Webb Foley; Mgr.: Jim Dolan; A&R: John Dohnal.

Freddie Records, 6118 S. Padre Island Dr., Corpus Christi, TX, 78412, (512) 992-8411, Fax: (512) 992-8428; Pres.: Freddie Martinez, Sr.; Vice Pres.: Freddie Martinez, Jr.; Gen. Mgr.: Lee S. Martinez; COO: Jesse Salcedo.

Freeland Recording Co., Inc., Rt. 12, Asbury, WV, 24916, (304) 645-7860, Fax: (304) 645-7860; E-Mail: crfrc@aol.com; Pres., A&R: Dick Freeland; Vice Pres., Promo.: Sarah Gorin. *Labels Owned:* CRFRC, Zap.

Freshwater Records, 2988 Avenel Terr., Los Angeles, CA, 90039, (213) 660-5444, Fax: (213) 660-2743; E-Mail: tspw91a@prodigy.com; Pres.: David Wheatley; Vice Pres.: Gilbert Kwok; Gen. Mgr.: Malisa Luong. *Labels Owned:* Freshwater Classical.

US Reps.: Pyramid Dist., Paulstarr Dist., Titus Oaks Dist., Select-O-Hits, Music Dist., Inc., Music Design, Inc., New Leaf

Dist. Co.; Americana Records USA, Abbey Road Dist., Valley Record Dist., Universal One Stop, CD One Stop, Action Music Sales, Otter Dist.

Frontier Records ★, PO Box 22, Sun Valley, CA, 91353, (818) 506-6886, Fax: (818) 506-0723; E-Mail: frontiero@aol.com; Pres.: Lisa Fancher; Dir., Pub. Rel.: John Troutman; Dir., Sales/Mktg.: Josh Gaffin.
Labels: *Distributed:* Au Go Go, Rubber.
US Reps.: R.E.P. (MN).

Frontline Records, 7077 Orangewood Ave., Ste 104; Garden Grove, CA, 92641, (714) 890-9915, Fax: (714) 890-9113; CEO: James Kempner; Vice Pres., A&R: D.J. Dove; Dir., Music Pub.: Kenny Hicks; A&R: Dave Borbon.
Labels Owned: Alarma, Graceland, Holy Terra, Intense, MYX.

Fun Records, Inc., 69 N. Randall Ave., Staten Island, NY, 10301, (718) 981-0641, Fax: (718) 273-0797; Pres.: Richard Wood.
US Reps.: Action Music (OH); Touchwood (NY).

Funky Records ★, 244 Lyell Ave., Rochester, NY, 14608, (716) 458-5610; Owner: Boyd McCoy.

Fuzzy Bugger Records, PO Box 68, Main St., Landingville, PA, 17942, (717) 366-0703; Owner: Jay Smar.

G

G H B Records ★, 1206 Decatur St., New Orleans, LA, 70116, (504) 525-1776, Fax: (504) 523-2629; Pres.: George H. Buck; A&R: Wendell Echols.

Labels Owned: American Music, Audiophile, Black Swan, Circle, Jazzology, Progressive, Solo Art Piano, Southland.

GM Recordings, Inc. ★, 167 Dudley Rd., Newton Centre, MA, 02159, (617) 332-6328; E-Mail: gunmar@aol.com; Pres.: Gunther Schuller; Gen. Mgr.: Bruce Millard; Mktg.: Julie Sollen; Administrative: Jason Rogers.
US Reps.: Allegro Corp. (OR).

GMV Music Enterprise, Inc. ★, 135-06 230 St., Laurelton, NY, 11413, (718) 949-3455; Pres.: Victor Carew.

GNP/Crescendo Records ★, 8400 Sunset Blvd., Los Angeles, CA, 90069, (213) 656-2614, Fax: (213) 656-0693; E-Mail: mrrnp@earthlink.net; Pres.: Gene Norman; Vice Pres.: Neil Norman; Creative Dir.: Jordana Gainsworth; Pub. Rel. Dir.: Randi Hill.

Labels Owned: Creative World, Dixieland Jubilee; *Distributed:* Accent.

US Reps.: Associated (AZ); Passport (CO); Action (OH); Ed Richter (WA); Select-O-Hits (TN); Surfside (HI); Ind. Int'l Reps.: Trend (Canada); BMG-Vogue (France, Benelux); ZYX (Germany, Austria, Switzerland); IRD (Italy); King Record Co. (Japan, Korea); Festival Records (Australia, New Zealand); Amigo (Scandinavia); Silva Screen (UK); Shun Cheong Records (Hong Kong).

GRP Records, 555 W. 57th St., 10th Floor, New York, NY, 10019, (212) 424-1000, Fax: (212) 424-1007; Pres.: Tommy LiPuma; Sr. Vice Pres./Ops.: Brian Kelleher; Sr. Vice Pres./Mktg. & Sales: Jim Cawley; Vice Pres./A&R: Carl Griffin; Sr. Dir. Int'l Ops.: Frank Hendricks; Dir., Nat'l Sales: Kent Anderson.

Labels: *Distributed:* Blue Thumb, Decca, Impulse!, MCA/GRP, Stretch.
US Reps.: Uni Distribution (CA).

GSP Recordings, 514 Bryant St., San Francisco, CA, 94107, (415) 896-1122, Fax: (415) 896-1155; Pres.: Dean Kamel.
Labels Owned: GSPJAZ, GSP/Kamel.
US Reps.: Allegro (OR).

Galaxy Mountain Music, 3709 Mountain View Ave., Los Angeles, CA, 90066, (310) 202-4394; Contact: Cheryl E. Roth.

Gallery II Records, 2301 W. 59th St., Los Angeles, CA, 90043, (213) 294-7286, Fax: (213) 291-7709; E-Mail: johnno@earthlink.net; Pres.: John Waller; Vice Pres.: Horace Hall.
Labels Owned: Jumpin' Jack, KMA.

Gambini Global Records, PO Box 49207, Austin, TX, 78767, (512) 926-5327, Fax: (512) 928-9921; Pres.: Ernie Gammage.

Garden Records, PO Box 673, Dana Point, CA, 92629, (714) 492-6144; Pres.: Mark W. Mehran.

Garmex Records, 43055 US 70, Portales, NM, 88130, (505) 356-6617, Fax: (505) 359-0155; Pres.: Heracio Garcia.
US Reps.: Discoteca Linda, Prajin, Abbey Road (CA); Southwest Entertainment (TX).

Gasparo Records, Inc. ★, Depot Sq., 109 School St., Peterborough, NH, 03458, (603) 924-4483, Fax: (603) 924-4493; Pres.: Roy Christensen; Office Mgr./Treasurer: Virginia Christensen.

Labels Owned: Gasparo Gallante.
US Reps.: Allegro Imports (OR).
Int'l Reps.: Complete Record Co. (UK).

Gay 90's Village, Inc., 2107 E. Malone (Rear); Sikeston, MO, 63801, (573) 471-1347; Pres./Treas.: Laura L. Eakins; Vice Pres.: Randy A. Eakins; Sec./A & R: Patty Newman.
Labels Owned: Gold 20.

Geffen/DGC Records ★, 9130 Sunset Blvd., Los Angeles, CA, 90069, (310) 278-9010, Fax: (310) 271-4358; Chmn.: Ed Rosenblatt; Pres.: Bill Bennett; Sr. Vice Pres., Mktg.: Robert Smith; Sr. Vice Pres., Sales: Jason Whittington.

A Gentle Wind, PO Box 3103, Albany, NY, 12203, (518) 436-0391; Pres.: Jill Person.
US Reps.: Silo, Music for Little People (VT).

Geo Synchronous Records ★, PO Box 540962, Merritt Island, FL, 32954, (407) 452-2910, Fax: (407) 452-5359; E-Mail: geosync@pan.com; Owner: Steve Bussey.
Labels Owned: Geosynchronous.

US Reps.: Select O' Hits (TN); MS, CMC (IL).

Geos Productions Corp., 791 Grand St., First Floor, Brooklyn, NY, 11211, (718) 387-8592, Fax: (718) 387-8634; Pres.: Gerardo Torres; Vice Pres.: Oscar Torres; Promo.: Mario Escamilla.
Int'l Reps.: Sonolux (Colombia).

Get Town ★, 8359 Fig St., New Orleans, LA, 70118, (504) 866-2863, Fax: (504) 866-7333; Pres.: Amasa Miller; Gen. Mgr.: Steve Singerman; Sec./Treasurer: Mark Bingham.
US Reps.: DNA (MA).

Ghost Records, 1905 Pesos Pl., Kalamazoo, MI, 49008, (616) 375-2641; Pres.: Don Jobe; Vice Pres.: Jim Hallberg; A&R: Pete Lazaroff.

Glad Music Co., Northchase Plz., 14340 Torrey Chase Blvd., Ste. 380, Houston, TX, 77014, (713) 397-7300, Fax: (713) 397-6206; Owner: H.W. "Bud" Daily; Owner: Don Daily.
US Reps.: Big State Dist. (TX).

Glitch Records, 1108 S. Lamar; Austin, TX, 78704, (512) 441-2422, Fax: (512) 441-7072; E-Mail: txbeat@eden.com; Pres.: Keith A. Ayres.

Global Pacific Records, 1275 E. Mac Arthur St.; Sonoma, CA, 95476, (707) 996-2748, Fax: (707) 996-2658; E-Mail: transvn@community.net; Pres.: Howard Sapper; Sr. Vice Pres.: Howard Morris.

Labels Owned: Black Horse.
US Reps.: Navare (MN).

Global Village Music, 245 W. 29th St., New York, NY, 10001, (212) 695-6024, Fax: (212) 695-6025.

Globo Group, Inc., 16130 Ventura Blvd., Ste. 240, Encino, CA, 91436, (818) 981-7230, Fax: (818) 981-6804; Managing Dir.: Helio Costa Manso; Controller: Olivia Ghazzaoui; Mktg./Prodn Dir.: Samuel Lopez; Promo/Media Dir.: Lola Gandara; Lic./Int'l Affairs Coord.: Andriana Gandara.
Labels Owned: Xuxa.
Int'l Reps.: Sony.

Gold Dust Records ★, Rt. 78, Exit 7, Strausstown, PA, 19559, (610) 488-1782, Fax: (610) 488-1576; Pres.: Patrick Sickafus.

Gold Karat Records ★, 5501 N. Broadway, Chicago, IL, 60640, (312) 989-4140, Fax: (312) 989-4147; Pres.: Starling Young; Vice Pres., Media Promo.: Robert "Trooper" York; Exec. Sec.: A&R: Kelley Garrett.
US Reps.: Unique (NY); Big State (GA, TX); Bassin (FL); M.S. (CA).

Gold Records, 304 N. Point Dr., Stevens Point, WI, 54481, (715) 344-8156; Pres.: Norm Dombrowski.
Labels Owned: Gold.

Goldband Recording Corp., 313 Church St.; Lake Charles, LA, 70601, (318) 439-4295, (318) 439-8839, Fax: (318) 491-0994; E-Mail: goldband_record@goldbandia.com; Pres./CEO: Eddie Shuler; Vice Pres./Bookkeeper: Elsie Shuler.
Labels: *Distributed:* A-bear, Sun.
Int'l Reps.: Ace Records (UK).

Golden Boy Records ★, 16311 Askin Dr.; Pine Mountain Club, CA, 93222, (805) 242-0125, Fax: (805) 242-4313; Owner: Eddie Gurren.

Labels Owned: Alva.

Golden Gate Records, PO Box 4100, Santa Cruz, CA, 95063, (408) 476-6068, Fax: (408) 476-6104; Pres.: Gary Lamb.
US Reps.: Cisco (CA).

Int'l Reps.: New Sounds (Italy); KY-Lam Int'l (Canada).

Goldust Records Co. ★, 115 E. Idaho Ave., Las Cruces, NM, 88005, (505) 524-1889; Owner/Gen. Mgr.: Emmitt H. Brooks.

Goldwax Records Co., Inc., PO Box 270665, Nashville, TN, 37227, (615) 321-3402, Fax: (770) 996-3393; Pres.: E.W. Clark, Sr.
Offices: PO Box 54700, Atlanta, GA, 30308, (770) 996-3001, Fax: (770) 996-3393, Pres.: E.W. Clark, Sr.
Labels Owned: Abec, Bandstand, Beale Street, Rap/N/Wax; *Distributed:* DeLimit.

Gospel Publishing House, 1445 Boonville, Springfield, MO, 65802, (417) 831-8000, Fax: (417) 862-5881; Gen. Mgr.: Arlyn Pember.

Gothic Records, Inc., 2201 E. Winston Blvd., Ste. R: Anaheim, CA, 92806, (714) 999-1061, Fax: (714) 999-0572; E-Mail: gothicrec@aol.com; Web Site: http://www.cybercom.net/~ineorg/gothic/gothic.html; Pres.: George Dickey.
US Reps.: Koch Int'l (NY).

GoTown Records Int'l, 706 W. Mechanic St., Leesville, LA, 71446-3446, (318) 238-0075; Pres./Gen. Mgr./Promos.: John E. Kilgore; Vice Pres.: Jimmy Puckett; A&R: Henry Reggans.
Labels Owned: Gotown/Gowest.

Graduation Records, Inc. ★, PO Box 31519, Saint Louis, MO, 63131, (314) 432-7600; Pres.: Julian H. Miller II; Gen. Mgr.: Karen Willenberg.

Gramophone Records, PO Box 910, Beverly Hills, CA, 90213, (213) 276-2726, Fax: (310) 557-0534; Gen. Mgr.: Oliver Berliner.
Labels Owned: Tot.

Granite Records & Tapes, 108 Joyce Ln., Ashland City, TN, 37015, (615) 792-4468; Promo./A&R: Amber Boyles; Project/Talent Dev.: Jeff Boyles.

Greteful Dead Records, PO Box X, Novato, CA, 94948, (415) 898-4999, Fax: (415) 898-9592; Gen. Mgr.: Patricia Harris.

Great Southern Record Co., Inc., PO Box 13977, New Orleans, LA, 70185, (504) 482-4211; Pres.: John Berthelot.
Labels Owned: New Orleans Sound.
US Reps.: Flat Town (LA).

Greathall Productions, PO Box 813, Benicia, CA, 94510, (707) 745-6234, Fax: (707) 745-5820; Contact: Jim Weiss; Contact: Randy Weiss.

Green Linnet Records, Inc., 43 Beaver Brook Rd., Danbury, CT, 06810, (203) 730-0333, Fax: (203) 730-0345; Pres./CEO: Wendy Newton; Bus. Affairs: Chris Teskey.

Labels Owned: Xenophile.
US Reps.: CD One Stop (CT); City Hall (CA); East Side Digital (MN); Encore (CO); Michael Ginsburg (TN); Ladyslipper (NC); Old Fogey (MI); Precision Sound (WA); Record Depot (VA); Rego, Release, Rounder (NY); Richman Brothers, Shanachie (NJ); Richman Brothers (MD); Rounder (MA); Sileo (VT).
Int'l Reps.: Arpa Folk (Spain); Celtic, Tropic (United Kingdom); Claddagh (Ireland); Comus, Elite (New Zealand); Fenn, Wunderlute (Germany); Festival (Canada); Keltia Musique (France); Megamusica (Portugal); Music Scene (Japan); Music & Words (Holland); GLD (Australia).

Green Menu Records (Div. of Henry Jerome Music, Inc.) ★, 5 Van Ethen Blvd., New Rochelle, NY, 10804, (914) 632-1270, Fax: (914) 235-5790; Pres./CEO/A&R: Henry Jerome; Dir., Mktg./Promo.: Don Castaldi.

Labels Owned: Green Menu; *Distributed:* Love.

David Gresham Records, Inc., 30423 Canwood St., Ste. 135, Agoura Hills, CA, 91301, (818) 879-9070, Fax: (818) 879-0354; Pres.: David Gresham; Bus. Affairs: Mgr.: Rick Nelson.

Griffin Music, Inc. ★, PO Box 87587, Carol Stream, IL, 60188, (630) 858-7801, Fax: (630) 858-7806; E-Mail: grifmus@aol.com; Pres.: Neale Parker.

Labels: *Distributed:* Cyclops, Lake Shore Jazz.
US Reps.: Feedback Dist. (IL); Abbey Road (CA); CD One Stop (CT); Bassin Dist. (FL).

Grrr Records ★, 920 W. Wilson Ave., Chicago, IL, 60640, (312) 561-2450, Fax: (312) 989-2076; Radio Promo.: Caryl Montroy.

Guajiro Records, Inc., 10441 NW 28th St., Ste. 106, Miami, FL, 33172, (305) 592-1931, Fax: (305) 592-1932; Pres.: Roberto Torres; Vice Pres.: Marlen Torres.

Labels Owned: Neon, SAR, Toboga.
Int'l Reps.: Multimusic (Mexico); Manzaua (Spain).

Gueststar Records, Inc. ★, 17321 Ritchie Ave. NE, Sand Lake, MI, 49343-9475, (616) 636-5068; Pres.: Raymond G. Dietz, Sr.

US Reps.: Gueststar Worldwide Music Dist. (MI).

Guitar Recordings, Inc., 10 Midland Ave., Port Chester, NY, 10573, (914) 937-8601, Fax: (914) 937-0614; Pres.: Peter Primont.

GunsSmoke Entertainment, Inc., 2523 Roosevelt Hwy., Ste. D-3, College Park, GA, 30337, (404) 768-0488; Pres.: Barbara A. Thomas; Vice Pres./A&R Rep.: James McClelland; Prodn. Admin.: Stan McClelland.

H

H.E.R. Records, 3530 Rue Delphine, New Orleans, LA, 70131, (504) 391-9810, Fax: (504) 392-2695; Owner: Jimmy Maxwell.

Hacienda Records, 1236 S. Staples Dr., Corpus Christi, TX, 78404, (512) 882-7066, Fax: (512) 882-3943; Pres.: Roland Garcia.

Halfways To Fame Productions, Inc. ★, 8017 Int'l Village Dr., Jacksonville, FL, 32277-2890, (904) 765-8276, (904) 745-0897; Pres.: Al Hall, Jr.; Dir., E. Coast/A & R: Ron "Cos" Hall; Dir. A & R (Rap): Al Money.

Labels Owned: First Coast Posse, Halfway Int'l; *Distributed:* A3-MCM, Cosmic Visions.

Steven Halpern's Inner Peace Music ★, 222 Van Tassel Ct., San Anselmo, CA, 94960, (415) 485-5321, Fax: (415) 485-1312; E-Mail: innerpeacemusic@innerpeacemusic.com; Pres./A&R/Mktg.: Steven Halpern; Chief Opns.: Hyacin Rosser; Int'l Mgmt.: Al Evers.

Labels Owned: Steven Halpern's Inner Peace, Paz Interior, Sound Wave 2000, Sound World Rx.
US Reps.: Allegro, Music Design (US).
Int'l Reps.: NRA (Australia).

Hank Love Production, 165 Clinton Ave., Ste. 4J, Brooklyn, NY, 11205, (718) 935-0933, Fax: (718) 403-0182; Pres.: Hank Love.

Happy Kids Productions, 184 Katonah Ave., Katonah, NY, 10536, (914) 232-6433, Fax: (914) 232-6436; Pres.: Michael Rosenbaum; Dir. Retail Opns.: Cindy Rosenbaum.

Labels Owned: All You Need Is Kids, Happy Birthday, For the Love of Animals, Magical Journeys.

Hard Hat Records, 519 N. Halifax Ave., Daytona Beach, FL, 32118, (904) 252-0381, Fax: (904) 252-0381; CEO: Bobby Lee Cude.

Labels Owned: Broadway, USA, Times-Square Fantasy Theatre.

Harmonia Mundi USA, 2037 Granville Ave., Los Angeles, CA, 90025, (310) 478-1311, Fax: (310) 996-1389; E-Mail: info@hmsusa.com; Web Site: http://harmoniamundi.com; Pres.: Rene Goffin; Vice Pres./A&R: Robina Young; Nat'l Sales Mgr.: Mathew Owen; Publicity/Promos.: Sarah Folger.

Offices: Harmonia Mundi France, Mas de Vert, Arles, 13200, France, (33) 9049 9049, Pres.: Bernard Coutaz; Harmonia Mundi U.K., 19.21 Nile St., London, ENG, N1 7LL, United Kingdom, (44) 171.253 0865, Fax: (44) 171.253 3237; Helikon harmonia mundi GmbH, Heuauweg 21, Heidelberg, 63124, Germany, (49) 6221.785 013, Fax: (49) 6221.720 816; Harmonia Mundi Iberica, s.a., Av. Pia del vent 24, Sant Joan Despi, Barcelona, 08970, Spain, (34) 33.731 058, Fax: (34) 33.736 764; Harmonia Mundi Nandi, Het Klein Loo 414 u, Den Haag, DK, 2592, The Netherlands, (31) 70.382 1379, Fax: (31) 70.385 3581; Harmonia Mundi Belgium, 27 Rue Bruxelles, Brussels, Belgium, (32) 646.67094, Fax: (32) 646.2163.

Labels: *Distributed:* Auvidis, Auvidis-Astree, Auvidis-Montaigne, Auvidis-Travelling, Auvidis-Valois, HM Plus, Harmonia Mundi France, Hyperion, L'Empreinte Digitale, Lyrita, Mandala, Musique d'Abord, New Albion, Ocora, Opus

III, Praga, Romophone, Russian Season, Testament, Unicorn-Kanchana, Unicorn-Souvenir Series, Wergo.

Harvest Time Music, 1517 Laurelwood, Denton, TX, 76201, (817) 387-4001; Owner: Linda Lowe Thompson.

Have Mercy Records ★, PO Box 660245, Sacramento, CA, 95866, (916) 486-3729, Fax: (916) 486-3729; Pres.: Mike Balma.

Labels Owned: No Mercy.

US Reps.: Bayside (CA).

Int'l Reps.: Crosscut (Germany).

He Rose Records, 1098 Rose Ave., El Centro, CA, 92243, (619) 352-5774; Pres.: Danny Berg.

Heads Up Int'l Ltd. ★, 4204 Russell Rd., Ste. K, Mukileo, WA, 98275, (206) 349-1200, Fax: (206) 349-1166; E-Mail: dave@headsup.com; Pres./CEO: Dave Love; Vice Pres., S. American Sales: Ruth V. Montoya; Dir., Nat'l Mktg.: Michele Hamon.

Labels Distributed: Intermix.

Int'l Reps.: Musart (Mexico); Universal (Philippines); Inak (Germany).

HealingArt ★, 600 N. Mountain Ave., Ste. B-205, Upland, CA, 91786, (909) 980-5247; E-Mail: healingart@loop.com; Pres.: Joyce Handler.

Heart Music, Inc., PO Box 160326, Austin, TX, 78716, (512) 795-2375, Fax: (512) 795-9573; Pres.: Tab Bartling; Promo. Dir.: Karen Biller.

US Reps.: City Hall Records (CA); North Country, Twinbrook (NY); Rock Bottom (GA); Southwest (TX).

Int'l Reps.: Chi-Lin Music Int'l (Taiwan).

Heartbeat Songs ★, PO Box 993, Goodlettsville, TN, 37070, (615) 859-3682; Owner: Bob Stamper.

Heartbeat Records ★, 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 354-4840; Pres.: Duncan Browne; Vice Pres.: Ken Irwin; Vice Pres.: Marian Levy.

Hearts of Space, Inc. ★, One Harbor Dr., Ste. 201, Sausalito, CA, 94965, (415) 331-3200, Fax: (415) 331-3280; Pres./Producer: Stephen Hill; Vice Pres./Gen. Mgr.: Leyla Rael Hill; Dir., Sales/Mktg.: G. Scott "Casey" Conroy; Nat'l Promo. Mgr.: Audrey Faine.

Labels Owned: Fathom, RGB, World Class.

US Reps.: Navarre (MN); Passport (CO).

Heath & Associates ★, 2751 W. Market St., Louisville, KY, 40212, (502) 778-5370, Fax: (502) 584-2895; Gen. Partner: John V. Heath; Partner: Beulah Mae Heath.

Hemisphono, Inc., 2782 NW 79th Ave., Miami, FL, 33122, (305) 599-1190, Fax: (305) 599-1191; Pres.: Jorge Jure; Vice Pres.: Antonio Fernandez.

Labels Owned: Hemisphono Latino; *Distributed:* Audio Magico, Bravo, Discomoda, Fonovisa, Odisa, Producciones Los Galos, Sony Discos.

Heritage Records, Rt. 3, PO Box 290, Galax, VA, 24333; Owner: Bobby F. Patterson.

Heritage Records & Music Corp., 2417 Welsh Rd., Ste. 227, Philadelphia, PA, 19114, (215) 676-7377, Fax: (215) 676-7958; Producer: Jerry Ross.

High Water Recording Co. ★, 3750 Norriswood, Memphis, TN, 38152, (901) 678-2350, Fax: (901) 678-5118; Gen. Mgr./Exec. Producer: Richard R. Ranta; Producer: David Evans; Studio Mgr.: Larry Lipman.

High Windy Audio ★, 260 Lambeth Walk, Fairview, NC, 28730, (704) 628-1728, Fax: (704) 628-4435; E-Mail: highwindy@aol.com; Contact: Virginia Callaway.

US Reps.: Silo (VT); Ingram (TN); Bayside (CA).

Higher Octave Music, Inc. ★, 23852 Pacific Coast Hwy., Ste. 2-C, Malibu, CA, 90265, (310) 589-1515, Fax: (310) 589-1525; E-Mail: homusik@aol.com; Chrmn.: Dan Selene; Pres./CEO: Matt Marshall; Sr. Vice Pres.: Scott Bergstein; Opns. Mgr.: Maria Ehrenreich.

US Reps.: Reyes, H.L., Discocompacto Corp., Aldione, Arpa Folk, CD Collections, Darpel (FL); Nova Electronics (PR); Navarre (MN); Passport (CO); Twinbrook (NY).

Int'l Reps.: Discos Musart (Mexico); D.B.N. (Argentina); Dream On Discos, Exotika (Brazil); S.F. (Costa Rica); Senders (Uruguay); Strauss (Portugal); Green Energy (Japan); J.H.K. (Lebanon); Relax (Hungary); RKD (Turkey); Sheer Sounds (South Africa); Virgin (Greece); Audio Foto Int'l (Panama).

Highland Music, Inc., 3 Parklane Blvd., Ste. 1020, Dearborn, MI, 48126, (313) 271-9795, Fax: (313) 271-3144; Pres.: Stephen A. Hawkins.

Labels Distributed: Deluxe, Gusto, Hollywood, King, Richmond, Starday.

Hit City Records, 4708 Bawell St., Baton Rouge, LA, 70808, (504) 925-0288; Owner: Henry Turner, Jr.; A&R Dir.: Rhadd Hunt; Mktg. Sales/Promo. Dir.: Sonny Dee.

Labels Owned: Genesis Gospel.

US Reps.: Gonzales Music (LA); Carolina Record (SC).

Hit Records/USA Entertainment, Ste. 208, PO Box 356, Paia, Maui, HI, 96779, (808) 573-3100; Pres.: Jason Schwartz; Vice Pres. A&R: Sandra Kay; Agent: Airtelle Pearson.

Holiday Group, Inc. ★, 6540 SW 144th St., Miami, FL, 33158, (305) 235-1728, Fax: (305) 238-5710; Pres.: Sharon Conway.

Hollows Hill Sound Recording ★, 2020 N. Main St., Ste. 240, Los Angeles, CA, 90031, (213) 221-2204, Fax: (213) 221-2778; E-Mail: xxx@triple-x.com; Co-Owner: Peter Heur; Co-Owner: Dean Naleway; A & R: Bruce Duff.

Hollywood Records, 500 S. Buena Vista St., Burbank, CA, 91521, (818) 560-5670, Fax: (818) 841-5140; Pres./CEO: Bob Pfeiffer; Sr. Vice Pres.: Richard Leher; Sr. Vice Pres., Promo.: John Fagot.

Hollywood Records of California, 603 Seagaze Dr., Ste. 138, Oceanside, CA, 92054, (619) 757-7446; Pres.: William

Bellman; Vice Pres./Promo.: Myral Bellman; Gen. Mgr./A & R: Bill Bellman; Special Pdcits. Mgr.: Lee Forman.

Labels Owned: Mirror Ball.

Homefire Records, 1626 SE Ash, Portland, OR, 97214, (503) 234-0574; Pres.: Steve Dorst.

Horttor Universal Music Co., 313 El Tejon Ave., Oildale, CA, 93308, (805) 399-9028; Owner: Robert L. Horttor.

Hot Hits, 3096 Janice Cir., Chamblee, GA, 30341, (770) 452-0494; Pres.: Alan White.

Hottrax Records ★, 1957 Kilburn Dr., Atlanta, GA, 30324, (770) 662-6661; Vice Pres./Artist Rel.: Telly Blackman.

Labels Owned: Bluestrax, Dance-A-Thon, Digitrax, Lasertrax.

HousTone Records, Inc. ★, PO Box 8305, Houston, TX, 77288, (713) 893-2400, (713) 688-3900, Fax: (713) 290-0003; E-Mail: skylies@digipub.com; Pres.: Sirron Kyles; Vice Pres./A&R: Samuel Rogers; Mgr. A&R: Brett Foley; A & R (Rock): Jason Aspaza.

Labels Distributed: A.D., Heroic.

Howards Int'l, PO Box 466, Middle Village, NY, 11379, (718) 353-5008, (718) 894-8076; Pres.: Howard Goldberg; Mgr.: Ernest Rennhack; Sec./Treasurer: Margaret Goldberg.

Labels Owned: Classic Int'l Filmmusicles, Curtain Calls, Hollywood Soundstage.

US Reps.: DNA, CA Record Dist. (CA).

Hybrid Records, 26 Penn Plz., 26th Floor, New York, NY, 10121-0032, (212) 868-7700, Fax: (212) 629-3605; Pres./CEO: John Scher; Sr. Vice Pres.: Michael Leon; Mktg./A&R: Foye Johnson.

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IAI Records, Improvising Artists Records & Video, PO Box 4, Cherry Valley, NY, 13320, (607) 264-3785, Fax: (607) 264-3476; E-Mail: 750-1699@mcimail.com; Web Site: http://members.gnn.com/ImproArt; Dir.: C. Goss; A & R: H. Bley; Mgr.: D.S. Good.

Labels Owned: Improvising Artists.

US Reps.: Sphere Mktg. & Dist. (NY).

Int'l Reps.: IREC S.p.A. (Italy); Disk Union Dist. (Japan).

Lunar Eclipse ★, PO Box 5157, River Forest, IL, 60305, (312) 944-8426, Fax: (312) 944-8426; Pres.: Jun Moon; Exec. Dir.: Tracy Peterson; Mktg. Dir.: Freida Curry; Vice Pres. A & R: Curbe Moon.

Labels Owned: Great Expectations, Myriah Jun Publishing.

US Reps.: Word Records (TX).

IGMOD Records, 855 Village Center Dr., Ste. 317, Saint Paul, MN, 55127, (612) 787-0577, Fax: (612) 644-9142; E-Mail: igmod@aol.com; Web Site: http://www.igmod.com; Pres.: Bradley J. Borg; Promo.: Sonia M. Borg; Dir./A & R: Paul W. Winger.

Labels Distributed: Deep Blue.

US Reps.: M.S. Distributing, Hanover Park, IL; Select O Hits, Memphis, TN; North Country Dist. (One Stop), Redwood, NY.

Ichiban Records, Inc., PO Box 724677, Atlanta, GA, 31139, (770) 419-1414, Fax: (770) 419-1230; Chrmn./CEO: John E. Abbey; Pres.: Nina K. Easton.

Labels Owned: Naked Language, Sky, Soul Classics, Techno 404, WRAP, Wild Dog.

Iconoclast Productions ★, PO Box 3295, Berkeley, CA, 94703, (510) 428-0157, Fax: (510) 428-0157; E-Mail: gransharan@aol.com; Pres.: Grant Watson, Jr.; Producer/Engineer: Jesse Osborne.

Labels Owned: G7, Miob, Saxe.

US Reps.: IMA (NJ).

Int'l Reps.: Luigi Records (Spain).

Imagina Productions, Inc. ★, 2545 Warren Ave. N., Seattle, WA, 98109-1836, (206) 284-8381, Fax: (206) 284-9426; E-Mail: imagina1@aol.com; Pres.: Eugene Chellis; Vice Pres.: Alta Emelianseva.

US Reps.: City Hall Records (CA).

Imaginary Records ★, 5324 Buena Vista Pk.; Nashville, TN, 37218, (615) 299-9237, Fax: (615) 299-9237; Proprietor: Lloyd E. Townsend, Jr.

US Reps.: Imaginary Dist. (TN).

The Imago Recording Co. ★, 530 Broadway, 11th Floor, New York, NY, 10012-3920, (212) 246-6644, Fax: (212) 246-0404; Pres.: Terry Ellis; Dir., A&R/Mktg.: Clay W. Farmer.

US Reps.: Kock Int'l (NY).

Immigrant City Records ★, 231 Sutton St., Ste. 2C, North Andover, MA, 01845, (508) 686-9811; Pres.: Ralph A. Barbagallo, Jr.; Gen. Mgr.: Sandra L. M. Scala.

Imprint Records ★, 209 10th Ave. S., Ste. 500, Nashville, TN, 37203-4101, (615) 244-9585, Fax: (615) 244-9586; Chrmn./CEO: Roy Wunsch; Pres.: Bud Schaeztle; Vice Pres./Mktg./Artist Devel.: Connie Baer; CFO/Vice Pres. Business Devel.: Wayne Halper; Vice Pres./Promo.: Anne Weaver.

US Reps.: DNA (MA).

Int'l Reps.: BMG Canada (Canada).

In-A-Minute Records, 1025 W. MacArthur Blvd., Oakland, CA, 94608, (510) 653-5811, Fax: (510) 652-5058; Pres.: Jason Blaine; Mktg./Promo.: Hollis Hall; Sales: Chris Berrios.

Labels Owned: OPM.

US Reps.: Big State (TX); CRD, City Hall (CA); Indi (OH); Select-O-Hits (TN); AEC (CT); Associated Dist. (AZ); Paulstarr (MN); Big Daddy Dist. (Malverne, NJ).

In-Tune Music Group ★, 71 Newark Way, Maplewood, NJ, 07040, (201) 275-1077, Fax: (201) 275-1093; Co-Pres.: Bernie Horowitz; Co-Pres.: Ira Leslie; Co-Pres.: Mike Carden.

Labels Distributed: Aura, Avil, Big Pop, Burnt Offerings, Futurist, Inak, Magnacarter, Meadowlands, Mega Force,

Mutiny, NG, Pandisc, R&R, Royalty, Sha-La, Street Beat, TRC, Universe, Viceroy.

Incanescent Records, PO Box 22098, San Francisco, CA, 94122, (415) 665-2548, Fax: (415) 665-4988; E-Mail: incanlps@aol.com; Contact: Ashli Lewis.

Incentive Productions (Div. of Jevent Music) ★, 639 Bulen Ave., Columbus, OH, 43205, (614) 481-7635; Pres.: Jeffrey V. Smith.

India Archive Music Ltd., 2124 Broadway, Ste. 343, New York, NY, 10023, (212) 740-1508; Pres.: Lyle Wachovsky.

US Reps.: Stem's (NY).

Int'l Reps.: Dream On (Brazil); Stem's (UK).

Inner Worlds Music ★, 154 Belasco Rd., Boulder, CO, 80302, (303) 444-9678, Fax: (303) 444-9122; Pres.: Wolfgang Junemann; Vice Pres.: Monika Junemann.

Labels Distributed: Lotus Light/Shangi-La Music.

US Reps.: Alcione (FL); City Hall, DeVoss, Ky-Cam Int'l Ltd. (CA); White Swan (CO); Music Design (WI); New Leaf, Rock Bottom (GA); Paulstarr (MN); Twinbrook (NY).

Instinct Records ★, 26 W. 17th, Room 502, New York, NY, 10011, (212) 727-1360, Fax: (212) 366-5979; E-Mail: info@instinct-online.com; Pres./A&R: Jared Hoffman; Gen. Mgr.: Gerald Helm; Business Affairs: Rhona Golubock; Dist./Mktg.: John White.

Labels Owned: Instinct Ambient, Liquid Music, Shadow, Sonic, This Is Acid Jazz; *Distributed:* Kickin' USA, Ninja Tone.

Integrity Music, Inc. ★, 1000 Cody Rd., Mobile, AL, 36695, (334) 633-9000, Fax: (334) 633-5202; Pres.: Michael Coleman; Exec. Vice Pres./Creative: Don Moen; Sr. Vice Pres., Int'l: Keith Manwaring; Exec. Vice Pres./COO: Jerry Weimer.

Labels Owned: Alleluia Music, Hosanna Music, Interludes, Just for Kids, Kid's Sing-A-Ling; *Distributed:* Hillsong Australia.

US Reps.: Spring Arbor (MI).

Int'l Reps.: Piedra Angular Comm. (Mexico); Christian Marketing (Canada); Elim Christian Bookstore (Taiwan); Integrity Music (UK, Australia); Maranatha (Indonesia); New Covenant Ministries (South Africa); Praise (Philippines); Salvation Book Center (Malaysia).

Interhit Records ★, 1955 Tamarind Ave., Ste. 6, Los Angeles, CA, 90068, (213) 463-4898, Fax: (213) 463-4897; E-Mail: interhit@earthlink.net; Managing Dir.: Jeff Johnson; Dir., A&R: Chris Cox; Promo. Mgr.: Christine Cox; Dir. of Legal Affairs: Craig Gates.

Labels Owned: Underhit.

US Reps.: MS (IL).

Int'l Reps.: Dance Street (Germany); VMP (Singapore).

Int'l Council For Music, Inc., 311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-2280, Fax: (718) 761-6411; Dir., A&R: Robert Marino.

Labels Owned: Bequest Music, Pro Music.

US Reps.: East Coast (NY).

Int'l Record Corp. ★, PO Box 920658, Houston, TX, 77292, (713) 957-8398; Exec. Officer Corp. Aff.: Raul Rodriguez; Finance Mgr.: Blanca Lozano; Int'l Mgr.: D. Esquivel.

Labels Owned: Alavox, Gravex, Intre, Obsolete, Rapido; *Distributed:* Artesia.

Interplay Records, Inc. ★, 2094 W. Redlands Blvd., Ste. K-311, Redlands, CA, 92373, (909) 796-6110, Fax: (909) 796-6110; Pres.: Toshiya Taenaka; Sales Mgr.: John Brechler.

US Reps.: Bayside Dist., Callisto Dist. (CA); North Country Dist. (NY).

Interscope Records, 10900 Wilshire Blvd., Los Angeles, CA, 90024, (310) 208-6547, Fax: (310) 208-7343; Owner: Ted Field; Owner: Jimmy Iovine; Gen. Mgr.: Marc Benesch.

Intersound, Inc. ★, 11810 Wills Rd.; Roswell, GA, 30077, (770) 664-9262, Fax: (770) 664-7316; Pres.: Don Johnson; Vice Pres., Sales/Mktg.: Bryan Hadley; Vice Pres., Bus. Aff.: Michael Olsen.

Labels Owned: Classical Heritage, Intersound, ProArte, Quintessence, So-Lo Jam; *Distributed:* Lunar Eclipse, Vectron.

Interworld Music ★, RR 3 Box 395A, Brattleboro, VT, 05301-8555, (802) 257-5519, Fax: (802) 257-9211; E-Mail: intrwld@sover.net; Contact: Gerry James; Contact: Ben James.

Intuition Music, 636 Broadway, Ste. 1218, New York, NY, 10012, (212) 473-6044, Fax: (212) 473-6454; Gen. Mgr.: Andreas Wurefel.

Labels Distributed: Nubenegra, Songline/Tone Field.

Inverted Records ★, 575 Madison Ave., Ste. 1006, New York, NY, 10022, (212) 605-0470, Fax: (212) 308-9834; Pres./CEO: John Kenneth; Vice Pres./Gen. Mgr.: Debra Spagna; Vice Pres.: Dr. Frank Calderone; Vice Pres., Bus./Legal: Randall M. Cutler, Esq.

Island Records ★, 825 Eighth Ave., 24th Floor, New York, NY, 10019, (212) 333-8000, Fax: (212) 603-3965; Founder/Chrmn.: Chris Blackwell; Exec. Vice Pres.: Hooman Majid; CFO: Larry Mestel; Sr. Vice Pres., Sales/Field Mktg.: Gerry Kopecky; Sr. Vice Pres., Promo.: Joe Riccitelli; Vice Pres., Promo.: Vicki Leben; Vice Pres., Video Prodn.: Judy Troilo; Sr. Vice Pres./GM, Black Music: Hiram Hicks; Vice Pres., Black Music: Varnell Johnson; Vice Pres., Media Rel.: John Vlautin; Vice Pres., Mktg.: Andrew Kronfeld; Vice Pres., A&R: Joe Bosso; Vice Pres., A&R: James Dowdall; Vice Pres., A&R: Maxine Stowe; Vice Pres., A&R Admin.: Holly Ferguson; Vice Pres., Finance: Clive Ellis; Vice Pres., Bus. Aff.: Andrew Lewis; Vice Pres., Prodn.: Maureen Turkel; Sr. Dir., Artist Devel.: Karen Yee; Mgr., Artist Devel.: Eve Cantelmi.

Labels Owned: Island France, Island Jamaica; *Distributed:* Axiom, Blunted, Fourth & Broadway, Fruition, Gee Street Ltd., Mango, Margaritaville, Quango, Rocket, Supreme Recordings, Taxi, This Way Up, Trade 2.

US Reps.: PGD (NY).

Ivanhoe Road Music ★, 620 Old School Rd., Ely, IA, 52227, (319) 848-8161, Fax: (319) 848-8161; Owner: Curtis Paul; Producer/Owner: Gayla Drake Paul.
US Reps.: Goldenrod (MI).

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J.B. Records, 130 Rock Valley Dr., San Antonio, TX, 78227, (210) 675-9542, Fax: (210) 675-7547; Pres.: Javier Benavides.
Labels Owned: ESP, JBL, Jama.
US Reps.: MAS Dist. (TX); Prajin Dist. (CA); Latin American (GA).

JC Sinban Records, Inc., 2322 Oakwood Ave., Saginaw, MI, 48601-3550, (517) 754-5178; Pres.: James A. Carpenter.

JDC Records, Inc. ★, 507 Pier Ave., Hermosa Beach, CA, 90254, (310) 937-4455, Fax: (310) 937-4456; Pres.: Jim Callon; Vice Pres., Sales: Ed Fonseca; Vice Pres. Sales: Chris Callon; A & R: Todd Curry.
Labels Owned: Dunk Yer Funk, Freak Beat, JDC; *Distributed*: Egyptian Empire, Electrobeat, Kru-Cut, Techno hop.

J.D.F. Records ★, 545 Eighth Ave., Ste. 401, New York, NY, 10018, (212) 340-8079, Fax: (888) 31-GLORY; CEO: James Foster; A & R: Edmund Diolule.
US Reps.: Central South (TN); CMN (NJ).

J&N Records, 130 W. 42nd St., Ste. 514, New York, NY, 10036, (212) 869-6901, Fax: (212) 869-8896; CEO: Nelson Estevez; CEO: Juan Hidalgo; Promos.: Gloria Figueroa; Promos.: Andres Sotelo; Legal/Pub.: Mari Cuevas.
US Reps.: EMI/Capitol (CA).

JPMC Records, 530 E. 76th St., Ste. 26H, New York, NY, 10021, (212) 249-9220; E-Mail: music@jpmc.com; Pres.: Jane Peterer.

JVC Musical Industries, Inc. ★, 3800 Barham Blvd., Ste. 305, Los Angeles, CA, 90068, (213) 878-0101, Fax: (213) 878-0202; Gen. Mgr.: Del Costello; Vice Pres., Music: Akira Taguchi; Vice Pres., Artist Devel.: Jeff Neben.
Labels Owned: JVC Music, Vertex.

Jade Panther Corp. of America, 270-272 W. 19th St., New York, NY, 10011, (212) 989-7200, Fax: (212) 633-8022; Contact: Ervin Lilkel; Contact: Ethel Gabriel; Vice Pres.: Adelida Gomez.
Labels Owned: Carib, JazzMania, Kelit-Aurora.

Jamie Record Co., 2055 Richmond St., Philadelphia, PA, 19125, (215) 426-4384, Fax: (215) 426-4385; Pres.: Harold B. Lipsius; Gen. Mgr.: Paul Fien.
Labels Owned: Arctic, Dionn, First Amendment, House of Orange, Landa, Top and Bottom; *Distributed*: Montel.

Janus Records, Inc., 321 Ski Way, Incline Village, NV, 89450, (702) 831-1582; Pres.: Thomas Bonetti.

Jay Jay Record, Tape & Video Co. ★, 35 NE 62nd St., Miami, FL, 33138, (305) 758-0000, Fax: (305) 758-0000; Pres.: Walter E. Jagiello; Vice Pres.: Jeanette A. Jagiello.
Labels Owned: Polka-Tone.
US Reps.: Specialty (FL).

The Jazz Alliance ★, 2888 Willow Pass Rd.; Concord, CA, 94519, (510) 682-6770, Fax: (510) 682-3508; Gen. Mgr.: Charles Emory.
Labels Owned: All Art Jazz, The Blues Alliance, Marian McPartland's Piano Jazz.
US Reps.: Passport Music (CO).

Jazz Classics, Inc., 140 W. 22nd St., 12th Floor, New York, NY, 10011, (212) 243-4321, Fax: (212) 243-4473; Pres./A & R: Fred Brightman.
Labels Owned: Jazz Classics, Mojo, Vipers Nest.

Jazz Lions, 311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-2280, Fax: (718) 761-6411; A&R Dir.: Robert Marino.
Labels Owned: Young Lions.

Jazzand Records ★, 12 Miceli Pl., Brooklyn, NY, 11218, (718) 972-1220; E-Mail: jazzand@inch.com; Web Site: <http://www.inch.com/~jazzand>; Pres.: Rick Stone; Pub. Rel.: Idelle Nissila.

Jazzology Records, 1206 Decatur St., New Orleans, LA, 70116, (504) 525-1776, Fax: (504) 523-2629; Pres.: George

H. Buck, Jr.; Assoc. Producer: Wendell Echols; Producer: Barry Martin; Office Mgr.: Houcine Harbari.
Labels Owned: American Music, Audiophile, Black Swan, Circle, G.H.B., Progressive, Solo Art, Southland.

Jerden Records (Soundworks USA, Inc.), 8040 NE Day Rd. W., Bainbridge Island, WA, 98110, (206) 780-0857, (800) 422-8115, Fax: (206) 780-0859; Pres.: Jerry Denon; Gen. Mgr.: Bob Wikstrom.
Labels Owned: Dolton, The Great Northwest Music Co., Jazzman, Music is Medicine, SpeechWorks.

Jerre Records, 1469 Third Ave., New Brighton, PA, 15066, (412) 847-0111; Mgr./Engineer: Jerry Reed; Chief Engineer: Don Garvin; Staff Engineer: Mike Anderson.

Jerma Records Co. ★, 1410 E. 72nd St., Chicago, IL, 60619-1510, (312) 752-2755; Pres./Producer: Ulysses Warren.
Labels Owned: Chytowns.

Jet-Eye Record Production, Inc. ★, 7405 Crissman St., Utica, MI, 48317, (810) 445-8811, (810) 731-8277, Fax: (810) 772-4320; Pres./CEO: Johnny Powers; Vice Pres./Bus. Aff.: Rick Cluff; Vice Pres./Acct. Mgr.: Mrs. Del Pavlik.
US Reps.: Schookids Rec., Overture (MI); Norton Rec., Sequel/Alliance (NY).

Int'l Reps.: Sequel, Rollercoaster, Carlton Home Ent./Hallmark, Ace (UK); Blues Interactions/P-Vine (Japan); Sun Jay (Sweden).

Jewel-Paula-Ronn Records ★

1700 Centenary Blvd., Shreveport, LA, 71101, (318) 227-2228, (800) 446-2865, Fax: (318) 227-0304; Pres.: Stan Lewis; Vice Pres.: Susan Lewis; Sales/Promo.: Lenny Lewis; Publicity/Int'l Sales: Keith Abel; Licensing: Dianne Patrick.
Labels Owned: Chief, Cobra, Job, USA.

Jewel Records, 1594 Kinney Ave., Cincinnati, OH, 45231, (513) 522-9336, Fax: (513) 522-9915; Pres.: Rusty York; Sales Mgr.: Linda York; Mktg. Dir.: Sharon Woods; Studio Mgr.: Rick Hopkins.

Jewish Family Productions ★, PO Box 19968, San Diego, CA, 92159, (619) 582-5696; Pres.: George Fogelman; A & R: Gail Fogelman.
Labels Owned: The Creative Mobile.

Jimmy Jangle Records, 4200 Utah Ave., Nashville, TN, 37209, (615) 383-3282, Fax: (615) 383-2589; Pres.: Jim Kimball; Vice Pres. Mktg.: Gael Van Sant.
US Reps.: Silo (VT); Baker & Taylor (IL); Educational Record Ctr. (NC).

Jive Records, 137-139 W. 25th St., 11th Floor, New York, NY, 10001, (212) 727-0016, Fax: (212) 645-3783; Chmn./CEO: Clive Calder; Pres.: Barry Weiss; Sr. Vice Pres., A&R: Jeff Fenster; Sr. Vice Pres., Pop Promo: Jack Satter; Vice Pres. W. Coast Opns.: Neil Portnow; Vice Pres., Sales/Mktg.: Tom Carrabba; Vice Pres., Promo.: Ken Lane; Vice Pres., R&B Promo.: Larry Khan.
Labels Owned: Battery, Silvertone, Verity.

Joaquin Records ★, 254 Scott St., San Francisco, CA, 94117, (415) 621-4131, Fax: (415) 621-3050; Pres.: Jeff Richardson.
US Reps.: City Hall Records (CA).

Joey Boy Records, Inc. ★, 3081 NW 24th St., Miami, FL, 33142, (305) 635-5588, Fax: (305) 633-7127; E-Mail: ontop@gil.net; Pres.: Jose Armada, Jr.; Gen. Mgr./Int'l Sales: Luz Marina Fernandez.

Labels Owned: JB-Joey Boy, JR-Joey Boy Junior, On Top.

Joey Records Int'l ★, 6703 W. Commerce St., San Antonio, TX, 78227, (210) 432-7893, Fax: (210) 436-1511; Pres.: Joe S. Lopez; Vice Pres.: Dinah Perez; Sales: Fernando Mayen; Accts. Payable/Purch.: Josie Shipley; Promos.: Manuel Compean; Graphics: Joey M. Lopez, Jr.
Offices: 16011 Tyrol Dr., Fontana, CA, 92237, Branch Vice Pres.: Mitch Lopez; Col. FCO I, Madero, Monterey, Mexico, Pres.: Dinah Perez; Promo.: Sylvia Rodriguez.
Labels Owned: Dina, Joey Universal, Moni, Omega, SAS.

US Reps.: Azteca, Abby Rd. (CA); Acapulco (FL); Denver Music Dist. (CO); Handelman (MI); Int'l Record Dist. (IL); Rangel, Southwest Wholesale, West Merch., Southwest Entertainment (TX).

Little Richie Johnson Agency, 318 Horizon Vista Blvd., Box 3, Belen, NM, 87002, (505) 864-7441, Fax: (505) 864-7442; Pres.: Little Richie Johnson.

Jondl Records, 130 W. 42nd St., Ste. 1106, New York, NY, 10036, (212) 819-0920, Fax: (212) 768-7822; Pres.: Dick Charles; Vice Pres.: Jon Soleather.

Joplin & Sweeney Music, 334 N. Santa Cruz Ave., Los Gatos, CA, 95030, (408) 395-7818, Fax: (408) 395-7436; E-Mail: neilhogan@earthlink.net; Co-Owners: Neil Hogan, Greg Burger.
US Reps.: Life Dance Dist. (OR); Music Design Dist. (WI); Silo (VT).

Joy Records & Music Group, Inc. ★, GPO Box 21652, Brooklyn, NY, 11202, (718) 209-3236; Mng. Dir.: Sam Elysee.

Jungle Productions/Records, PO Box 3034, Austin, TX, 78764, (512) 219-9802; E-Mail: bsneehan@musicweb.austin.tx.us; Pres.: Bruce Sheehan.

Justice Record Co., Inc. ★, 3215 W. Alabama; Houston, TX, 77098, (713) 520-6669, Fax: (713) 525-4444; Pres./CEO: Randall Hage Jamal; Vice Pres., Sales/Mktg.: Gary Moore; Nat'l Dir., Sales: Jay Woods.

K

KCP Records, 730 Morris-Dido Rd., Newark, TX, 76071, (817) 489-2226, Fax: (817) 489-2018; Pres.: Win Kutz.

KNG Records ★, 3203-4 Black Pidgeon Ln., Valparaiso, IN, 46383, (219) 477-2083, Fax: (219) 477-4075; Pres.: Tony Nicoletto; Vice Pres. A&R: Nancy Nicoletto.

KRC Productions ★, 115 Maple Rd. 5060, Harold, KY, 41635, (606) 478-1564, Fax: (606) 478-1359; E-Mail: krcinc@kymtnet.org; Pres.: Keith R. Carter; Vice Pres.: Kimberly K. Carter.

KRC Records, 1148 W. 182nd St., Gardena, CA, 90248-3320, (310) 323-4671; Gen. Mgr.: Paulina V. Kucij; Composer/Pianist: Timothy H. Kucij.

K-Tel Int'l (USA), Inc., 2605 Fernbrook Ln. N., Minneapolis, MN, 55447-4736, (612) 559-6800, Fax: (612) 559-6803; Pres.: David Weiner; Vice Pres., Sales: Dennis Hoefler; Vice Pres., Bus. Aff.: Mary Kuehn; Vice Pres., A&R/Devel.: Steve Wilson; Mgr.: Nat'l Promo.: Bill Halliquist.
Offices: 540 Brookmill Rd., Oakville, ON, L6J 5K5, Canada, (905) 338-3380, Mng. Dir.: Ian Howard; Saynaslahentie 18, Helsinki, 00560, Finland, (358) 0,790-653, Mng. Dir.: Jorma Kosonen; Max-Planck Str. 34, Karben 1, W-61184, Germany, (49) 60,399-9933, Mng. Dir.: David Weiner; Sir John Rogersons Quay, Dublin, 2, Ireland, (353) 1,679-0668, Mng. Dir.: Sharon Browne; Windmill Ct., 192 Windmill Ln., Greenford, Middlesex, ENG, UB6 9DW, United Kingdom, (44) 81,566-6789, Fax: (44) 81,575-2264, Mng. Dir.: Pat Brodenick; Paseo de la Castellano, 226 - 5A, Madrid, 28046, Spain, (34) 1,315-7451, Fax: (34) 1,733-7190, Mng. Dir.: Raphael Rodriguez.
Labels Owned: A.J.K. Music, Arrival, AudioScope, Chuckle, ColdFront, Dominion, Era, K-Tel Latin, Kid Tel, Nouveau, Smarty Pants; *Distributed*: Command, Homeland/Impact/Cheyenne, Quicksilver/Increase, Sony Collectors' Series.

Kamana Record ★, PO Box 20467, Detroit, MI, 48220-0467, (810) 548-7522; Pres.: Vincent Taylor, Mgr., A & R: Ontario Taylor.
Labels Owned: Mo-Rap; *Distributed*: Bay-Tone, La Val, Soul Set, Vic.
US Reps.: La Val Record Dist. (MI).

Kansa Records Corp. ★, 8400 Hickory, Unit 2702; Frisco, TX, 75034, (214) 335-8004; Gen. Mgr./A&R/Sec./Treas.: Kit Johnson.

Karen Records ★, 7062 NW 50th St., Miami, FL, 33166, (305) 471-0073, Fax: (305) 471-0413; Pres.: Bienvenido Rodriguez; Vice Pres.: Isabel Rodriguez; Mktg. Dir.: Ingrid Rodgers.
US Reps.: BMG Int'l (FL).

Kaup Records ★, 12112 Norman Ave.; Stockton, CA, 95215, (209) 948-8186, Fax: (209) 942-2163; Pres.: Nancy L. Merrihew; Vice Pres.: Robert Merrihew; Mktg./Sales: Rick L. Webb; A&R Coord.: Kristy Ledford.
US Reps.: Cal-Centron (CA).

Kennett Sound Studios, Inc. ★, 2000 S. Bypass; Kennett, MO, 63857, (573) 888-2995; Pres.: Joe Keene.

Kerville Music Foundation, Inc., 5600 Medina Hwy., Quiet Valley Ranch; Kerville, TX, 78028, (210) 257-3600, Fax: (210) 257-8680.

Kid-Fun Productions, 10733 Debra Ave., Granada Hills, CA, 91344, (818) 368-4660; Owner: Cindy Kanubian.

Kiddo Music, 203 Abbott Glen Ct., Nashville, TN, 37215, (615) 292-9459, Fax: (615) 292-7351; CEO: Dennis Scott.
Labels Owned: Act IV Music, Dennis Scott Productions.

Kind Crone Productions, 582 Eldora Rd., Pasadena, CA, 91104, (818) 797-6817, Fax: (818) 798-3064; Pres.: Milbre Burch; Asst.: Marsha Parkhill.

King Biscuit Flower Hour Records, PO Box 6700, FDR Sta., Dept. BILL #3, New York, NY, 10150; Web Site: <http://www.kingbiscuit.com>.

King of Kings Int'l Records/Bell Records Int'l ★, 38603 Sage Tree St., Palmdale, CA, 93551, (904) 252-4849, (805) 947-4657, Fax: (718) 471-8220; Pres.: Leroy Pritchett; Exec. Vice Pres./A & R: Charles Vickers; Gen. Mgr.: Harold Dunklin; Head Sec.: Loris Lee Doby.
Labels Owned: Bell Records Int'l, King of Kings Int'l, L.A. Int'l.

King's Music Records, Inc. ★, 271 N. Front St., Wilmington, NC, 28401-3907, (919) 762-7172; Pres./A & R: Jimmy Entwistle; Promo. Dir.: Roxann Cowan.
US Reps.: City Hall (CA); RAS Record (MO).
Int'l Reps.: Semaphore (The Netherlands).



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Kisskidee Records New York, 128-08 Liberty Ave., Richmond Hill, NY, 11419, (718) 641-4088, Fax: (718) 641-3662; E-Mail: holdersc@aol.com; Pres.: Robert Amar; Dir.: Carl Holder; A & R: John Aedon.
Int'l Reps.: Amar Entertainment, Caribbean Sound Basin (Trinidad & Tobago).

Arthur Luce Klein & Associates, Inc. ★, 95 Valley Rd., New Rochelle, NY, 10804, (914) 235-2157; Pres./Dir., Mktg.: Dr. Arthur Luce Klein.
Labels Owned: Arthur Luce Klein, World of Words, Inc.

Sid Kleiner Music Enterprises ★, 10188 Winter View Dr., Naples, FL, 34109, (941) 566-7701, Fax: (941) 566-7702; E-Mail: tk5star@aol.com; Mktg. Mgr.: David Kleiner; Bookings: Trudy Kleiner.

Klick Records, PO Box 527122, Flushing, NY, 11352, (917) 290-6083; Pres.: Larry F. Liao; Vice Pres., Publicity: Kathy Li; A&R Dir.: Leonard Liao.
Labels Owned: Fortune, Gold Rush.

Known Artist Records & Promotions ★, PO Box 1304, Brewton, AL, 36427, (334) 867-2228; Pres.: Roy Edwards; Mgr.: Shannon Edwards; A&R: Gus Grice.

Koala Records, Inc., 6513 S. Broadway, Los Angeles, CA, 90003, (213) 750-0436; Pres./Treas.: Irv Kessler; Vice Pres./Sec.: Mary Kessler.

Koch Int'l L.P., 2 Tri Harbor Ct., Port Washington, NY, 11050-4617, (516) 484-1000, Fax: (516) 484-4746; Pres.: Michael Koch; Exec. Vice Pres.: Liz Jones; Vice Pres., Sales/Mktg.: Michael Rosenberg; Vice Pres., A&R: Michael Fine.
Labels Distributed: Shanachie, Yazoo.

Kool Breeze Records ★, PO Box 120, Loxahatchee, FL, 33470, (561) 795-4232; Exec. Dir.: Kevin M. Reeves; Gen. Mgr.: Debbie S. Reeves.
US Reps.: On The Beach Publishing (FL).

Koss Classics, 4129 N. Port Washington Ave., Milwaukee, WI, 53212, (414) 964-5000, Fax: (414) 964-8615; Pres./CEO: Michael J. Koss; Vice Pres., Sales: John Koss, Jr.; Dir., Pct. Devel./Mktg.: Jill McCurdy; Pub. Rel. Coord.: Cameryne Roberts.
US Reps.: Albany Record Dist. (NY).

Kranky, 2543 W. Belden, #1, Chicago, IL, 60647, (312) 276-3822, Fax: (312) 276-3822; Pres.: Joel Leoschke; Vice Pres., Mktg.: Bruce Adams.

L

LBi, PO Box 328, Jericho, VT, 05465, (802) 899-3787; Pres.: Bobby Hackney.
Labels Owned: Word of Mouth.

LRC Ltd.-Lester Recording Catalog, 7944 Whitebridge Glen, University Park, FL, 34201, (941) 355-1802, Fax: (941) 355-1526; Pres.: Sonny Lester; Vice Pres.: Dan Lester.
US Reps.: Bayside (CA); Bassin/Alliance (FL).
Int'l Reps.: JMS/Polygram (Germany).

LS Records, 1225 Apache Ln., Madison, TN, 37115, (615) 868-7171; Pres.: Lee Stoller.

La Louisianne Records, 711 Stevenson St., Lafayette, LA, 70501, (318) 234-5577, Fax: (318) 233-2595; Owner/Mgr.: David M. Rachou.
Labels Owned: Belle, Tamm.

LaFace Records, 3350 Peachtree Rd., Ste. 1500, Atlanta, GA, 30341, (404) 848-8050, Fax: (404) 848-8051; Co-Pres.: Kenny "Babyface" Edmonds; Co-Pres.: Antonio Reid; Exec. Vice Pres./COO: Dorsey James; Nat'l Dir., Publicity: Lisa Cambridge.

Lake Shore Jazz ★, PO Box 87605, Carol Stream, IL, 60188, (630) 545-2110, Fax: (630) 858-7806; Pres.: Neale Parker.
Labels Owned: Lake Shore Jazz.
US Reps.: Griffin Music (IL).

Lamah Records Int'l, PO Box 16-5521, Miami, FL, 33116, (954) 767-0387, Fax: (305) 255-3546.

Lamon Records, 13304 E. Independence Blvd., Indian Trail, NC, 28079, (704) 882-6134, Fax: (704) 882-2063; Pres.: David Moody; Int'l A & R: Roy Sampson.
Labels Owned: PlusEight; *Distributed*: Antler, Colonial, Wind.
Int'l Reps.: Koch Int'l (Germany); Magnum Music (UK); Supraphon (Czech Republic).

Landmark Communications Group, PO Box 1444, Hendersonville, TN, 37077, (615) 452-3234, Fax: (615) 868-0419; Vice Pres., Assoc. Labels: Dr. Harry Yates.
Labels Owned: Livingsong.

Landslide Records, Inc. ★, 1800 Peachtree St. NW (333), Atlanta, GA, 30309, (404) 355-5580, Fax: (404) 351-2786; E-Mail: mrland@mindspring.com; Pres.: Michael Rothschild.
US Reps.: Rock Bottom, Inc. (GA).

Lanor Records ★, 329 N. Main St.; Church Point, LA, 70525, (318) 684-2176, Fax: (318) 684-2176; Owner: Lee Lavergne.

Lark Records, Inc., PO Box 35726, Tulsa, OK, 74153, (918) 786-8896, (800) 526-2523; Vice Pres.: Kathleen Pixley.

Last Beat, 2819 Commerce, Dallas, TX, 75226, (214) 748-9201, Fax: (214) 748-9160; Vice Pres.: Tami Thomsen.

Latin Music Unlimited, Inc. ★, 6407 Windmill Gate Rd., Miami Lakes, FL, 33014, (305) 822-0568, Fax: (305) 822-0568.
US Reps.: Manhattan Latin Music (NY).

Latin Star Productions ★, 214 Gates Ave., Jersey City, NJ, 07305, (201) 451-4947; Pres.: Glen Vargas.
Labels Distributed: W.G. Int'l.

Laughing Hyena ★, 12125 Goddard Ave., Overland Park, KS, 66213, (913) 681-1100, (800) 222-9332, Fax: (913) 681-1141; Pres.: Arnie Hoffman.
US Reps.: INDI, Paulstarr, Select-O-Hits.

Laughing Stock Records, 16 Sycamore Ave., Larkspur, CA, 94939, (415) 924-7814, Fax: (415) 927-3002; Owner: Elmo Shropshire; Gen. Mgr.: Sue Karp.
US Reps.: Action Music (OH); City Hall (CA); Paul Starr Dist. (MN); Rock Bottom (GA); Sight & Sound (OR).

Lava Records, 75 Rockefeller Plz., New York, NY, 10019, (212) 275-1645, Fax: (212) 258-3122; Pres.: Jason Flom; Sr. Vice Pres., Promo.: Valerie Delong; Vice Pres., Mktg.: Daniel Savage.

LeBill Music, Inc. ★, PO Box 11152, Fort Worth, TX, 76110, (817) 738-8843, Fax: (817) 738-8224; Pres.: Terry L. Smith.
Labels Owned: Major, Softchary.

Leaps and Bounds Music, 250 W. 57th St., Ste. 1517, New York, NY, 10107, (800) 811-2240, Fax: (800) 988-3939; Pres.: Richie Bee; Vice Pres.: Cindy Harris; A&R: Frank Trotta; Sales: Robert Bruzi.

Labels Owned: Bee-Harris Prods.

Legrand Records Int'l ★, 710-12 W. 25th St., Norfolk, VA, 23517, (757) 623-5565, (757) 623-3408, Fax: (757) 640-1402; E-Mail: rocmasters@aol.com; Pres.: Frank J. Guida; Vice Pres.: Joseph F. Guida; Treasurer: Millie Guida; Gen. Mgr.: R.G. Burns.
Labels Owned: S.P.Q.R., Soap Opera.

Legs Label Records, 825 Fifth St., Menasha, WI, 54952, (414) 725-4467; Exec. Pres.: Lori Lee Woods; Promos.: Jean M. Wilson; Vice Pres. A & R: Rebekah A. Pierce.
Labels Owned: Sand Dollar.

Leonarda Productions, Inc. ★, PO Box 1736, New York, NY, 10025-1559, (212) 666-7697; Exec. Dir./Producer: Marrie Hall.
US Reps.: Albany Music Dist. (NY).

Leviathan Records ★, PO Box 745, Tyrone, GA, 30290, (770) 463-1009, Fax: (770) 463-8646; Pres.: Steve McClure; Gen. Mgr.: David T. Chastain; Promo.: Mike Haid.
Labels Distributed: Black Dragon, Mascot.

US Reps.: Navarre (MN); Feedback (IL); Select O Hits (TN); S'Masy (CA).

Library of Congress Motion Pic., Broadcasting & Recorded Sound Div ★, 101 Independence Ave. SE, Washington, DC, 20540-4690, (202) 707-5705, Fax: (202) 707-2371; Public Services Coord.: Dina T. Fleming.
Labels Owned: L.C. "Folk Recordings" Series, L.C. "Historical Perf." Series; *Distributed*: Koch Int'l.

Lifesong Records, PO Box 1648, F.D.R. Station, New York, NY, 10150-1648, (212) 319-4000, Fax: (212) 688-7476; Pres.: Philip S. Kunitz; Vice Pres.: Terry Cashman; Vice Pres.: Tommy West.
Labels Owned: Metrostar LLC, Rambunctious.

Lightyear Entertainment, 350 Fifth Ave., Ste. 5101, New York, NY, 10118, (212) 563-4610, Fax: (212) 563-1932; Pres.: Ame Holland; Vice Pres., A&R/Producer: Joshua Greene; Vice Pres., Sales/Mktg.: Don Spielvogel.
US Reps.: BMG Music (NY).

Lilenas Publishing Co., 2923 Troost Ave., Kansas City, MO, 64109, (816) 931-1900, Fax: (816) 753-4071; Dir.: John Mathias; Mktg. Mgr.: Mike Griffin; Mktg.: Mr. Sandy Harmon.
Labels Owned: Crystal Sea.

Lincoln Records, 23 Valentine St., Cambridge, MA, 02139, (617) 491-7780; Pres.: John Lincoln Wright.
US Reps.: Northeastern (MA).

Lindberg Records ★, 1445 Sunset Ridge Rd., Glenview, IL, 60025-2243, (847) 729-2047, Fax: (847) 729-2059; Pres.: Sven Lindberg; Vice Pres., Mktg.: Frank Littlewolf; Int'l Dir.: Bjorg Larsen; A&R Dir.: Sanford Thrace.
Labels Owned: Danskdisk, Disc 'N' Dat, Norskdisk, Scandinavian, Svenskdisk.

Link Records, 121 W. 27th St., Ste. 401, New York, NY, 10001; Pres.: Andrew Kipnes; A&R: Heather Hawkins.

Lion Hunter Music, PO Box 11078, Anchorage, AK, 99511, (907) 349-2456; Pres.: Dave Connitt; Vice Pres. A&R: Clive Lock.
Labels Distributed: Midi Busker.
Int'l Reps.: Station Records (UK).

Lite Album Publishing Co., 2260 El Cajon Blvd., Ste. 161, San Diego, CA, 92104, (619) 984-0811, Fax: (619) 295-5036; Pres.: D. Rivers.
Labels Owned: New Style; *Distributed*: Frog Work.

Little Giant Records ★, Jacketown Rd., Bethel, NY, 12720, (914) 482-5946; Pres.: Mickey Barnett; Mgr., A&R: Mike Pell.
Labels Owned: School Days.

Living Music Records, Inc., PO Box 68, Litchfield, CT, 06759, (860) 567-8796, Fax: (860) 567-4276; Pres.: Paul Winter; Promos.: Chantal Harris.

Loadstone Record & Music Co., 2018 Keith, PO Box 24008, San Francisco, CA, 94124, (415) 822-6429; Pres./Gen. Mgr.: Walter C. Stone; Regional Promo.: Lillie C. Moore; Local Promo.: Goyotte Williams.
Labels Owned: Lock, Open.
Int'l Reps.: Hubbub (UK).

LobeCandy Records ★, 7514 Girard Ave., Ste. 1-440, La Jolla, CA, 92037, (619) 231-2611, Fax: (619) 231-2773; A&R/Label Mgr.: Christie Wittenborn; Contact: Sue Boyer; Contact: Gen Kiyooka.

Lobster Records, 2935 Arriba Way, Santa Barbara, CA, 93105, (805) 898-0788; Pres.: Stevan Lubarsky; Dir. A&R: Shawn Dewey; Mktg./Promo.: J.C. Curry.

London Records, 825 Eighth Ave., 23rd Floor, New York, NY, 10019, (212) 333-8000, Fax: (212) 333-8030; Pres.: Peter Koepke; Sr. Vice Pres./Gen. Mgr.: Russ Rieger; Dir., Publicity: Regina Joskow Dunton.
Labels Owned: FRRR, Mo Wax, Payday, Slash.

Loose Cannon Records ★, 825 Eighth Ave., 23rd Floor, New York, NY, 10019, (212) 603-7692, Fax: (212) 333-1480; Pres.: Lisa Cortes; Vice Pres., Publicity: Lesley Pitts; Dir. Field Mktg.: Aaron Talbert.

Loud Records, 8360 Melrose Ave., 2nd Fl., Los Angeles, CA, 90069, (213) 653-0891, Fax: (213) 653-6250; Pres.: Steven Rifkind; Exec. Vice Pres./Gen. Mgr.: Rich Isaacson; Sr. Vice Pres., A&R: Matty Capulung; Sr. Vice Pres., A&R: Schott Free; Vice Pres., Mktg.: Brett Wright; Vice Pres., Promo.: Jonathon Rifkind; Vice Pres., Promo.: Joseph "Mojo" Nicosia; Dir. Nat'l Publicity: Noa Ochi.

Love Records (Div. of Int'l Marketing & Communications Corp.) ★, 825 Madison Ave., Ste. 3R, New York City, NY, 10021, (212) 734-4000, (212) 288-6000, Fax: (718) 892-3246; Pres.: Savina Hartwell; Mktg./Sales Vice Pres.: Alan Hartwell; Publicity/Promo.: Allison Hartwell; A&R Mgr.: Mike Nerlino.

Labels Owned: IMC, Love, Random, Rave, Sylvania; *Distributed*: Century 21, Solid Brass.
US Reps.: Int'l Mktg. & Commun. Corp. (NH).

Lowery Music Co., Inc., 3051 Clairmont Rd. NE, Atlanta, GA, 30329, (404) 325-0832, Fax: (404) 325-1075; Pres.: Bill Lowery; Southern Tracks Pres.: Butch Lowery; Foreign Correspondence: Beileen Beahy; Country Promos.: Wade Pepper.

Luaka Bop, PO Box 652, Cooper Sta., New York, NY, 10276, (212) 255-2714, Fax: (212) 255-3809; CEO: David Byrne; Pres.: Yale Evelev; Mgr.: Kat Egan; Retail Dir.: Mark Schwarz.
US Reps.: WEA.
Int'l Reps.: WEA.

Lucifer Records, Inc. ★, PO Box 263, Brigantine, NJ, 08203, (609) 266-2623; Pres.: Ron Luciano; Vice Pres./Treasurer: Dana Luciano; Vice Pres./A&R: Jerry Denton.
Labels Owned: Cypher; *Distributed*: Denton, Fisher, TVA.

Lucky Seven Records ★, 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: michael@rounder.com; Pres.: Terry Manning.
US Reps.: D.N.A. (MA).
Int'l Reps.: Continental (The Netherlands).

Luke Records, Inc. ★, 8400 NE Second Ave., Miami, FL, 33138, (305) 757-1969, Fax: (305) 757-3456; Pres./Owner: Luther Campbell.
Labels Owned: Effect.

Luna Music Corp., 1200 W. Venice Blvd., Ste. B-1, Los Angeles, CA, 90006, (213) 745-6224, Fax: (213) 745-7577; Pres.: Abel De Luna; Vice Pres.: Irene Escalante; Gen. Mgr.: Arelia Garcia.

Labels Owned: Aro Music, Jupiter.
US Reps.: Fonovisa (CA).

Lyn' Dog Records, 7144 N. Harlem Ave., Ste. 106, Chicago, IL, 60631, (312) 409-1397, Fax: (312) 792-9797.

Jack Lynch Music Group, 306 Millwood Dr., Nashville, TN, 37217-1604, (615) 366-9999; CEO: Col. J.D. Lynch.
Labels Owned: Nashville Bluegrass.

Lyric Records, 9 Albertain Ave., Albertain, NY, 11507, (516) 484-5100, (800) 325-9742, Fax: (516) 484-6561; Pres.: Ed Rosen; Vice Pres. A & R: Steven Striffler; Prodn. Mgr.: Wilham DePater.
Labels Owned: Biography in Music, Historical, Legato Classics, Standing Room Only.

Lyrichord Discs, Inc. ★, 141 Perry St., New York, NY, 10014, (212) 929-8234, (212) 929-8245; Pres.: Nick Fritsch; Mktg. Promo.: Julia Lee Prospero.

M

MAMA Foundation Records, 12190 1/2 Ventura Blvd., Ste. 364, Studio City, CA, 91604, (818) 985-6565, Fax: (818) 985-6544; Gen. Mgr.: Douglas Evans; Creative Dir.: Louis M. Sapientia; Dir. Sales/Mktg.: Cathy Peters.

MAR Int'l, 417 E. Main St., Stockton, CA, 95202, (209) 462-1389, Fax: (209) 948-9472; Pres.: Raquel Rodriguez.

MCA Records ★, 70 Universal City Plz., Universal City, CA, 91608, (818) 777-4000, Fax: (818) 773-1407; Chrmn./CEO: Doug Morris; Pres.: Zachary Horowitz; Pres., Black Music Div.: Ken Wilson; Exec. Vice Pres./Gen. Mgr.: Abbey Konowitch; Sr. Vice Pres., Promo.: Mark Gorlick; Sr. Vice Pres., Sales: Jane Simon; Vice Pres., Album Promo.: David Fleischman.

Offices: 5275 Triangle Pkwy., Ste. 100, Atlanta, GA, 30092, (404) 447-6405, Fax: (404) 263-8132; 2450 Victoria Park Ave., Willolade, ON, M2J 4A2, Canada, (416) 491-3000, Fax: (416) 490-7519, Contact: Ross Reynolds; 3031 Viking Way, Ste. 103, Richmond, BC, V6V 1W1, Canada, (604) 273-7797, Fax: (604) 273-7735, Contact: Bill Tate; 1121 Centra St. N., Ste. 310, Calgary, AB, T2E 7K8, Canada, (403) 230-3991, Fax: (403) 230-2131, Contact: Terry McArthur; 201-173 McDermott Ave., E., Winnipeg, MB, R5B 0S1, Canada, (204) 943-3323, Fax: (204) 947-2720; 100 N. First St., 4th Floor, Burbank, CA, 91502, (818) 845-0365, Fax: (818) 845-2564; 1501 LBJ Frwy., Ste. 550, Dallas, TX, 75234, (214) 484-3001, Fax: (214) 484-0026; 4530 W. 77th St., Ste. 220, Edina, MN, 55435, (612) 835-6020, Fax: (612) 835-0795; 3677 Miac Dr., Memphis, TN, 38118, (800) 843-3677, Fax: (901) 366-1135; 4910 Longley Ln., Ste. 102, Reno, NV, 89502, (702) 827-8882, Fax: (702) 826-5577; 1755 Broadway, 8th Floor, New York, NY, 10019, (212) 841-8000; 201 Edgewater Dr., Ste. 261, Wakefield, MA, 01890, (617) 245-0509, Fax: (617) 245-9691; 975 Hawthorne, Itasca, IL, 60143, (708) 285-1700, Fax: (708) 285-1720.

Labels Distributed: Bon Ami, Chess, Coral, DGC, Decca, Dot, GRP, Gasoline Alley, Geffen, Impact, Impulse, MCA Classics, MCA/Curb, MCA/IRS, MCA, Margaritaville, Narada, Radioactive, Reunion, Silas, Sona Gaia, Soul, Stretch, Uni, Uptown, Varese Sarabande, Vocalion.

US Reps.: BMG Dist. (NY).

MCA Records Nashville, 60 Music Sq. E., Nashville, TN, 37203, (615) 244-8944, Fax: (615) 880-7440; Web Site: <http://www.mca-nashville.com>; Chrmn.: Bruce Hinton; Pres.: Tony Brown; Vice Pres., Admin.: Pat Schoffstoll; Sr. Vice Pres., Nat'l Promo: Scott Borchetta; Vice Pres., Prod'n/Creative Servs.: Katie Gillon; Sr. Vice Pres., Publicity: Janet Rickman; Vice Pres., Sales/Mktg.: Dave Weigand; Sr. Dir., A&R Admin.: Julie Pail Ballweg.

MC&G/Curb, 3907 W. Alameda Ave., #101, Burbank, CA, 91505, (818) 843-1616, Fax: (818) 843-5429; Chrmn.: Mike Curb; Vice Pres., Promotion: John Curb; Dir., N & L Promo.: Gaylen Adams; Bus. Mgr.: Stacey McDonald; Opns. Mgr.: Scott Neumann.

M.I.R.A.-Mirage Independent Records Associates, PO Box 24134, Cincinnati, OH, 45224-0134, (513) 681-6352, Fax: (513) 681-4245; CEO: A.J. Ibold, Jr.; Vice Pres.: Thomas Class; Dir., A&R: Bob Sutton.

MMO Music Group/Pocket Songs, 50 Executive Blvd., Elmsford, NY, 10523, (800) 669-7464, Fax: (914) 592-3116; CEO: Irv Kratka; Adv./Publicity Mgr.: Neil Mednick. **Labels Owned:** Pocket Songs, Right Tracks, Screen Tracks CD + G; **Distributed:** Tip Top Karaoke VHS, Tip Top Karaoke CD + G, Tip Top Karaoke Laser Discs.

MOR Records, 17596 Corbel Ct., San Diego, CA, 92128, (619) 485-1550, Fax: (619) 485-1883; Pres./Owner/Prod.: Stuart L. Glassman; Engineer: Dan Milner. **Labels Owned:** MOR Country, MOR Jazz.

MPC Records, 17176 Grand Ave., Lake Elsinore, CA, 92530, (909) 678-5792, Fax: (909) 678-3137; E-Mail: msales@mollernet.com; Web Site: <http://www.mollernet.com>.

Macola Record Group, Inc., 115 W. Torrance Blvd., Ste. 100; Redondo Beach, CA, 90277, (310) 937-3789, Fax: (310) 937-3793; Pres.: Donald MacMillan; Gen. Mgr.: Lee Denton; Opns. Mgr.: Amy Bliss; Vice Pres./Mktg.: Maureen McCormick. **Labels Owned:** Core; **Distributed:** Citizen Swing, Hootlum, Invinible, Music Box Dancer, Pacific Inland, Techno Hop, Voyage.

Maggie's Music, Inc., PO Box 4144, Annapolis, MD, 21403, (410) 268-3394, Fax: (410) 267-7061; Pres./A&R: Maggie Sansone; Vice Pres.: Richard Crenshaw; Pub. Rel.: Connie McKenna.

MagicMusic Productions, Inc., PO Box 26088, Greenville, SC, 29616-1088, (864) 676-9314, Fax: (864) 676-0434; Gen. Mgr.: Judy Pandolfi. **Labels Owned:** MagicMusic.

Magnatone Records, 1516 16th Ave. S., Nashville, TN, 37212, (615) 383-3600, Fax: (615) 383-0020; Chrmn.: Roy M. Speer; Pres./CEO: Jim Mazza; COO, Magnatone Ent. Group: Colin Stewart; Pres., Artist Mgmt.: Nick R. Cua; Exec. Vice Pres., Mgmt.: Bob Burwell; Vice Pres., Promo.: Nina Rossman; Vice Pres./Controller: Allison Pilsinos; Vice Pres., Sales: Don Kamerer; Mgr., Creative Services: Bill Eason; Mgr., Media/Artist Rel.: Margy Holland. **US Reps.:** Navarre (MN).

Makedwice Records, 10556 Amwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730, (818) 890-0977, Fax: (818) 899-4457; Pres.: Marion Coleman; CEO/Opns. Mgr.: Joe Jones, Sr.; Vice Pres.: Keith Jones; Mgr., A&R: Dwayne Jones. **Labels Owned:** Coleman, Delta, Funky Stuff, Joe Jones & Reynosa Bros., Marion, Sharon Productions, Trell.

Malaco Records, 3023 W. Northside Dr., Jackson, MS, 39213, (601) 982-4522, Fax: (601) 982-4528; Pres.: Thomas J. Couch; Vice Pres.: Wolf Stephenson; Dir. Bus. Aff.: Stewart Madison. **Labels Owned:** J-Town, Onyx, Savoy, Waldoxy; **Distributed:** Blackberry, Muscle Shoals.

Malaco/Savoy Records & Music Group, 1012 18th Ave. S., Nashville, TN, 37212, (615) 327-0440, Fax: (615) 329-3964; Vice Pres., Nashville Opns: Bill Isaacs; Dir., Publishing: Betty Jo Fowler; Dir., Creative Servs.: Steve Pope.

Mammoth Records, 101 B St., Carboro, NC, 27510, (919) 932-1882; Pres.: Jay Faires; Vice Pres./Gen. Mgr.: Steve Balcom; Vice Pres., Bus. Aff./COO: Chris Sawin. **Labels:** **Distributed:** ADA, Atlantic. **US Reps.:** RED (NY); WEA (PA).

Int'l Reps.: Real Time (UK); Mushroom (Australia); Alfa Records (Japan); Pony Canyon (Singapore); Attic (Canada).

Mandala Records, 60 Sunburst Dr., Rocky Point, NY, 11778, (516) 744-9810, Fax: (516) 821-4041; Pres.: Louis Lofredo; A&R Dir.: Louis Lofredo III; Vice Pres., Mktg.: Adam Lofredo.

Manifesto Records, 5967 W. Third St., Ste. 301, Los Angeles, CA, 90036, (213) 954-1555, Fax: (213) 954-1116; E-Mail: manifest@manifesto.com; Bus. Affairs: Evan Cohen; Label Mgr.: Megan MacEachern; Radio Promo.: Everett Thompson.

Labels Owned: Manifesto. **US Reps.:** Caroline Dist. **Int'l Reps.:** Vital Dist. (UK); Polystar Co. Ltd. (Japan).

Manny Music, 2035 Pleasanton Rd., San Antonio, TX, 78221, (210) 923-8585, Fax: (210) 924-3338.

Mapleshade Records, 2301 Crain Hwy., Upper Marlboro, MD, 20772, (301) 627-0525, Fax: (301) 627-4136; Pres.: Pierre Spray. **Labels Owned:** Wildchild.

Marad Records, PO Box 165203, Miami, FL, 33166-5203, (305) 598-8160, Fax: (305) 598-1958; E-Mail: marad@bridge.net; Pres.: Adriana P. Garcia. **US Reps.:** JFL, Pseudo (FL); Music Dist. (TX).

Mardi Gras Records, Inc., 3331 St. Charles Ave., New Orleans, LA, 70115, (504) 895-0441; Pres.: Warren Hildebrand.

Margaritaville Records, 66 Music Sq. W., Nashville, TN, 37203, (615) 329-2899, Fax: (615) 329-4006; Pres.: Bob Mercer; Vice Pres./A&R: Mike Utley; Gen. Mgr./Creative Dir.: Shawn Kay-Carlton; Promo. Dir.: Sam Knight; Sales Mgr./A&R Submissions: Chris Markferding. **US Reps.:** ILS (NY); MCA/UNI (CA); MCA Nashville (TN).

John Marks Records, 19 Wright Ave., Wakefield, RI, 02879-3429, (401) 782-6298, Fax: (401) 792-8375; E-Mail: jmrads@brainiac.com; Owner: John Marks.

Labels Owned: John Marks. **US Reps.:** Allegro (OR).

Int'l Reps.: Allegro (Canada); Connaissance Musik (Germany, Belgium, Luxembourg, The Netherlands); Shun Cheong (Hong Kong, Singapore, Malaysia, Thailand); Sound and Music (Italy); Immutable Music (Japan); Samjo Korea (Korea); Svalander Audio (Sweden); Record May Audio (U.K., Ireland); Rare & Audiophile (Switzer).

Marvelle Music Co./Grass Roots Records, PO Box 532, Malibu, CA, 90265, (213) 463-5998, Fax: (310) 457-8891; Pres.: Lee Magid.

Labels Owned: LMI. **US Reps.:** Magic Music (CA).

Masa Records, PO Box 11706, San Juan, PR, 00922-1706, (809) 720-6512, Fax: (809) 731-5693; E-Mail: wilkins@caribnet.net; Pres.: German W. Velez; Vice Pres.: Sandra Barbeito; Sales Coord.: German Velez Forester.

Master Grip Record Co., 21 Joyce St., Bloomfield, CT, 06002, (860) 242-1690, Fax: (860) 726-1106; Pres.: Joseph O. Pritchett, Sr.; Vice Pres.: Eric T. Pritchett; Dir. Mktg./Promo.: Joseph O. Pritchett, Jr.

Master Projects, Inc., 387 Ivy St., San Francisco, CA, 94102, (415) 554-3720, Fax: (415) 864-3505; Pres.: Daniel Jseil; Vice Pres./A&R: Udi Shanker; Mktg. Dir.: Azadeh Lumiere; Mgr.: Marc Taylor.

Offices: 2301 W. Nichols, Ste. E, Arlington Heights, IL, 60004, (312) 577-7982, Gen. Mgrs.: Ed & Mary O'Mara; 832 North 24th St., Philadelphia, PA, 19130, (312) 577-7982, Contact: Kathy Howard; PO Box 4518, Zurich, 8022, Switzerland, 011-41-3611119, Fax: 011-41-3611112, Dir.: Markus Schmid. **Labels Owned:** MPI Music Group, White Wings Int'l.

Master-Trak Enterprises, 413 N. Parkerson, Crowley, LA, 70526, (318) 788-0773, Fax: (318) 788-0776; Owner: Georgia S. Miller; Chief Engineer: Mark Miller; Engineer: Eddie Bodin. **Labels Owned:** Blues Unlimited, Kajun, Part.

Maverick Records, 8000 Beverly Blvd., Los Angeles, CA, 90048, (213) 852-1177, Fax: (213) 852-1505; Co-CEO: Madonna; Co-CEO: Freddy DeMann; Mktg. Dir.: Coleen Reidenbach.

Max Music & Entertainment, Inc., 777 Brickell Ave., Ste. 800, Miami, FL, 33131-2866, (305) 377-3100, Fax: (305) 377-2777; Pres.: Alfredo Piccolo; Finance Mgr.: Mel Cammona; Mktg./Sales Dir.: Ezequiel Cuevas; Nat'l Promo. Dir.: Ezequiel O. Cuevas.

Maycon Records Co., 5306 W. Columbia Ave., Philadelphia, PA, 19131, (215) 877-8760; Pres.: Mae Connelly; Vice Pres. Creative Serv./A&R: Earl Connelly; Promo Dir.: James Brooks.

Mayflower Music Corp., 4549 E. Ft. Lowell, Tucson, AZ, 85716, (520) 326-4400, Fax: (520) 326-3333; Pres.: Eckart Rahn.

Tim McCabe Productions, Inc., 325 Rolling Rock Rd., Marietta, GA, 30067, (770) 952-2012, Fax: (770) 850-0024; Pres.: Tim McCabe; Vice Pres.: Sharyn McCabe.

McGillis Records, Inc., 2895 Biscayne Blvd., Ste. 455, Miami, FL, 33137, (305) 460-3547, Fax: (305) 576-1650; Pres./A&R Dir.: Darrin McGillis. **Labels Owned:** McGillis Music Co.; **Distributed:** Island Hit Makers, Inc.

Meek Recording & Publishing Co., Inc., 7900 S. Prairie Ave., Chicago, IL, 60619, (312) 783-0038, Fax: (312) 783-7466; CEO: Maple Reddick; Mgr./A & R: Walter Howard; Promoter: Dan Underwood. **US Reps.:** Central South Gospel, Nashville, TN.

Mega Int'l Records/The Hit Factory's, 2514 BuildAmerica Dr., Hampton, VA, 23666, (757) 827-8733, Fax: (757) 827-0385; E-Mail: hithit@atol.com; Pres.: Doc Holiday. **Labels Owned:** Journey Int'l; **Distributed:** F.B.I., Sili.

Megalforce Entertainment, PO Box 779, New Hope, PA, 18938-0779, (215) 862-5411, Fax: (215) 862-9470; Contact: Jon Zazula; Contact: Missi Callazzo; Contact: Marsha Zazula. **Labels Owned:** Megalforce.

US Reps.: Polygram Group Dist. (USA). **Int'l Reps.:** A & M (Canada); Polystar (Japan); Music for Nations (Europe).

Megatone Records, Inc., 7095 Hollywood Blvd. # 349, Los Angeles, CA, 90028, (213) 850-5400, (213) 931-6735, Fax: (213) 850-5302; E-Mail: megatone@pacbell.net; Chrmn.: John Hedges; Pres./CEO: Terrence Brown; Vice Pres., A&R: Jack Armstrong; Vice Pres./Gen. Mgr.: Clyde Wasson.

Labels Owned: Big House, East River, Mega House, Mega-Tech, Moddada; **Distributed:** Airwave. **US Reps.:** INDI (US).

Meistersinger Music USA, Inc./Nightingale Records, 12055 E. Broadway Blvd.; Tucson, AZ, 85748, (520) 733-9382, Fax: (520) 722-8293; E-Mail: meistersinger-usa@theriver.com; Chrmn.: Rudolf Hohenberger; Pres.: Serene Wee; Vice Pres.: Ethan T. Edgecombe.

Labels Owned: Mona Lisa. **US Reps.:** Real to Reel Dist., Valley Record Dist. (CA); Andraeans Ents. (WA); New Leaf Dist. (GA); Passport Music Dist., White Swan Music (CO); Music Design (WI); Silo Systems (VT).

Int'l Reps.: Ky-Cam (Canada); Exoterika, Agencia Van Damme (Brazil); RSK Universal Trading, Russian Assn. of Music (Russia).

Mercury Nashville, 66 Music Sq. W., Nashville, TN, 37203, (615) 320-0110, Fax: (615) 327-4856; Pres.: Luke Lewis; Sr. Vice Pres., Sales/Mktg.: John Grady; Sr. Vice Pres., Media Rel.: Sandy Neese; Vice Pres., A&R: Keith Stegall; Vice Pres., Nat'l Promo.: Norbert Nix; Sr. Dir., A&R: Carson Chamberlain.

Mercury Records, World Wide Plz., 825 Eighth Ave., New York, NY, 10019, (212) 333-8000, Fax: (212) 603-7650; Pres./CEO: Danny Goldberg; Exec. Vice Pres./Gen. Mgr.: David Leach; Sr. Vice Pres., A&R: Peter Lubin; Sr. Vice Pres., Bus./Legal: Julie Swindler; Sr. Vice Pres., Sales: Jeff Brody; Sr. Vice Pres., R&B Promo: Wayman Jones; Vice Pres., R&B Promo: Mike Bernardo; Vice Pres., Finance: Peter Gawrychowski; Sr. Vice Pres., Media/Artist Rel.: Dawn Bridges; Vice Pres., Media/Artist Rel.: Lauren Murphy; Vice Pres., Mktg./Artist Devel.: Celia Hirschman; Vice Pres., A&R: Dana Millman; Vice Pres., Dance A&R: Bruce Carbone; Vice Pres., Alternative Mktg.: Jason Linn.

Labels: **Distributed:** Blue Gorilla.

Mesa/Bluemoon Recordings Ltd., 9229 Sunset Blvd., Los Angeles, CA, 90069, (310) 205-7445, Fax: (310) 205-5911; Pres.: Jim Snowden; Exec. Vice Pres.: George Nauluf; Vice Pres., Promo.: Bud Harner; Vice Pres., Sales/Mktg.: Paul Santos; Publicity: Debra Harner; Dir., Special Markets: Rob Saslow.

Messidor, 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: info@rounder.com; Pres.: Gotz Womer; Label Rep.: Michael Dunford; Mktg. Dir.: Mark Wheeler.

US Reps.: D.N.A. (MA). **Int'l Reps.:** Continental (The Netherlands).

Metal Blade Records, Inc., 2828 Cochran St., Ste. 302, Simi Valley, CA, 93065, (805) 522-9111, Fax: (805) 522-9380; CEO: Brian Slagel; Pres.: Michael Foley; Sr. Vice Pres./Gen. Mgr.: Tracy Vera; Vice Pres., Retail Sales: Ralph Paz.

Meteor Records, 5768 Goldsboro Rd. NE, Atlanta, GA, 30307, (615) 747-4565, (404) 688-0799; Vice Pres.: Hal Bishop.

Metropolitan Recording Corp., 900 Passaic Ave., East Newark, NJ, 07029, (201) 483-8080, Fax: (201) 483-0031; Pres.: Jerry R. Salerno; Dir., Opns.: Marcy M. Salerno; Nat'l Dir., Promos.: Jason McFadden.

Labels Owned: Kaleidascopa; **Distributed:** Brewster, Empress, Funky Melody, TG, Tazmania, Ti Amo, Viper.

Mickey Records, 550 Balue Ln. SE, Palm Bay, FL, 32909-4652, (407) 723-1741; Pres.: Michael F. Matushin, Sr.

Midnight Int'l Records, Inc., PO Box 390, Old Chelsea Sta., New York, NY, 10011, (212) 675-2768, Fax: (212) 741-7230; Pres./Sales Dir.: J.D. Martignon.

Mifflin Hills Music Co., 2075 Ridge Rd., Library, PA, 15129-8804, (412) 653-4838, Fax: (412) 653-3345; Contact: Vito DiSalvo.

Milan Entertainment, Inc., 1540 Broadway, 28th Floor, New York, NY, 10036, (212) 782-1086, Fax: (212) 782-1078; CEO: Emmanuel Chamboredon; COO: Tobias Pieniek; Dir., Mktg.: John Hudson; Dir., Promo.: Beth Krakower; Dir., Int'l: Emma Hoyle; Dir., Pcdt. Mgmt.: Tricia Lutis.

Labels Owned: Milan, Milan-Latino. **US Reps.:** BMG.

Int'l Reps.: BMG (Worldwide); Feria del Discos (Chile); Sony (Costa Rica).

Miles Ahead Records, PO Box 35449, Los Angeles, CA, 90035, (310) 281-8599; Pres.: Miles Grayson; A&R: Lemmon Horton; Promo.: Charles Marcus.

Miller & Kreisel Sound Corp., 10391 Jefferson Blvd., Culver City, CA, 90232, (310) 204-2854; Pres.: Ken Kreisel; Exec. Vice Pres.: Charles Back; Nat'l Sales Mgr.: John Arce. **Labels Owned:** RealTime; **Distributed:** Perpetua.

Minotaur Records, PO Box 620, Redwood Estates, CA, 95044, (408) 353-1006; Exec. Dir.: Ron Dean Tomich. **US Reps.:** IMPS (NH).

Miramar Records, 200 Second Ave. W., Seattle, WA, 98136, (206) 284-4700, Fax: (206) 286-4433; E-Mail: miramar@usa.net; Pres.: Paul Sullivan; Vice Pres., Mktg.: Kipp Kilpatrick; Sales/Int'l Mgr.: Dave Kurtiak.

Labels Owned: Crossing Cultures World Music, Miramar Jazz; **Distributed:** Blue Flame, Earth Sounds, Insignia.

Mirror Records, Inc., 645 Titus Ave., Rochester, NY, 14617, (716) 544-9928, Fax: (716) 544-8860; Pres./Treas./A & R: Armand Schaubroeck; Vice Pres./Sec.: Bruce Schaubroeck; Promo.: Candy Melons.

Labels Owned: Catman, House of Guitars. **US Reps.:** Malveve (NJ, MD); INDI (OH); Big State (TX, GA); CRD (CA).

Int'l Reps.: Cargo Records (Canada); Semaphore Dist. (The Netherlands).

Mish Mash Record Co., PO Box 3477, Ashland, OR, 97520, (541) 482-6578, Fax: (541) 482-7569.

Mr. Bongo, 10340 Wilkins Ave., Los Angeles, CA, 90024, (310) 557-2906, Fax: (310) 557-2906; Contact: Bob Perry. **Labels:** **Distributed:** Cubana, Disorient.

Mr. Dragon Recordings, PO Box 311, Piedra, CA, 93649, (209) 787-2033, (615) 912-1600, Fax: (209) 787-2033; Pres./Gen. Mgr.: Phillip Grove. **Labels Owned:** Phillip E. Grove Enterprises.

Mister Wonderful Productions, Inc., 1730 Kennedy Rd., Louisville, KY, 40216; Pres.: Ronald C. Lewis; Vice Pres.: Jerry Green; Vice Pres./Pub. Rel. Dir.: Erma J. Bush. **Labels Owned:** Wonderful. **US Reps.:** Victor Promos. (MI).

Mr. Wood Records, PO Box 4127, Inglewood, CA, 90309, (310) 672-0380, Fax: (310) 673-5349; Pres.: Al Smith; Vice Pres.: Pamela Smith.

Mixed Emotions Record Co., Inc. ★, 49 Hawkins Ave., Ronkonkoma, NY, 11779, (516) 585-1179, Fax: (516) 585-0954; Pres.: Mike Giannasso; Vice Pres. A&R/Mktg.: Mel Fuhman; A&R: George Davis; A&R: Ken Williams.
Labels: *Distributed:* Dart, Renegade.
US Reps.: Little Major Record Distr. (NY).

Mobile Fidelity Sound Lab ★, 105 Morris St., Sebastopol, CA, 95472, (707) 829-0134, Fax: (707) 829-3746; Pres.: Herbert A. Belkin; Exec. Vice Pres., Sales: James G. Benz; Vice Pres., Finance: Les Gill; Vice Pres., Sales: Thomas G. Enright.
Labels Owned: Anadisq 200, Original Master, Ultradisc.
Int'l Reps.: Shannock (Canada); In-Akustik (Germany); Top Music (Hong Kong); Sound & Music (Italy); K-Tel (Switzerland); Videorhythmos (Greece); Real Time (Norway); Etol (Denmark); DelAudio (Portugal); Esoterica (UK).

Modern Voices Records ★, 22 Yerk Ave., Ronkonkoma, NY, 11779, (516) 585-5380, Fax: (516) 585-5380; E-Mail: 103016, 252@compuserve.com; Pres.: Chris Pati.

Modern World Music, 143 Ave. B, Ste. 5-A, New York, NY, 10009, (212) 529-5881, Fax: (212) 529-5882; Gen. Mgr., Bus. Affairs: Goran Andersson; A & R, Promos.: Maria Jimenez.
Labels Owned: Accord, America, Jazz Anthology.

Monitor Recordings, Inc. ★, 10 Fiske Pl., Suite 517, Mount Vernon, NY, 10550, (914) 667-2020, Fax: (914) 667-2072; Pres., A&R: Michael Stillman; Sales/Mktg. Vice Pres.: Rose N. Rubin.
Labels Owned: Monitor Collectors Series, Monitor Music of the World.

Monkey Hill Records, 804 Spain St., New Orleans, LA, 70117, (504) 944-4776, Fax: (504) 944-7053; E-Mail: monkeyhill@aol.com; COO: Frank Quintini; Prod. Coord./Office Mgr.: Carol Gniady; Sales/Mktg.: Brad Roberts.
US Reps.: Big Daddy Music (NJ).
Int'l Reps.: Blue Rose/MCM (Germany); Magnetic Air (Canada).

Monster Music ★, 274 Wattis Way, South San Francisco, CA, 94080, (415) 871-5650, Fax: (415) 871-6592; E-Mail: monstermusic@monstercable.com; Pres.: Noel Lee; Gen. Mgr., A&R: Thad Wharton; Mktg. Mgr.: Heidi Nigh.
Int'l Reps.: Monster Cable Products Int'l (Israel); Viva Records (Philippines).

Montuno Records, 1470 Broadway, (BMT Subway Mezzanine), New York, NY, 10036, (212) 840-0580, Fax: (212) 768-3074; Pres.: Jesse Moskowitz.
Labels Owned: Rotel.

Moon Records, 3333 Scenic Hwy., Memphis, TN, 38128, (901) 386-8102, Fax: (901) 385-8858; Owner/Pres.: Cordell Jackson; Vice Pres.: Janice Jackson.
Labels Owned: Moon Phase II, Moon Phase III.
US Reps.: Venus (NY).

Moonfood Records, PO Box 1109, Astor Station, Boston, MA, 02123, (617) 266-1400, Fax: (617) 247-6878; E-Mail: jvoigt@it.berkeley.edu; Dir.: John Voigt.
US Reps.: Northcountry (NY).

Moonlight Rose Records, PO Box 154, Huntington, NY, 11743, (516) 421-2231, Fax: (516) 421-1050; Mgr.: Sy Buckner; Dir.: Janice Buckner.

Moose School, Inc. ★, PO Box 960, Topanga, CA, 90290, (310) 455-2318, (800) 676-5480, Fax: (310) 455-4192; E-Mail: peterslop@earthlink.net; CEO: Peter Alsop; Bus. Mgr.: Chris Fletcher; Sales Mgr.: Tina Mendivil.
US Reps.: Rounder (VT); Silo (VT); Music Design (WI).

Morgan Creek Records, 4000 Warner Blvd., Bldg. 76, Burbank, CA, 91522, (818) 954-4800, Fax: (818) 954-4770; Vice Pres., Music: Mark Berger; Mgr., A&R Admin.: Michael Lanahan.
US Reps.: PGD (NY).

Mosaic Records, Inc. ★, 35 Melrose Pl., Stamford, CT, 06902, (203) 327-7111, Fax: (203) 323-3526; Co-Chrmn./Pres.: Charlie Lourie; Co-Chrmn.: Michael Cuscuna.
Labels Owned: Mosaic Editions, Mosaic Images, True Blue Music.

Mother Records, 5159 Wheelis Dr., Ste. 10, Memphis, TN, 38117, (901) 683-1933, Fax: (901) 767-8030; Pres.: Celia McRee; Mktg. Mgr.: Ginger Tate; Promos. Mgr.: Lisa Ian.

Motor Jam ★, 77 Bleeker St., Ste. C212, New York, NY, 10012, (212) 473-7673, Fax: (212) 473-6093; Co-Owner: David Eng; Co-Owner: Steve Salem; Gen. Mgr.: Jason Gamba; Dir., A&R: Adam Reinhart.
US Reps.: EastWest/Electra, Island (NY).

Motown Records, 825 Eighth Ave., 28th Floor, New York, NY, 10019, (212) 294-9516, Fax: (212) 946-2615; Chrmn.: Clarence Avant; Pres./CEO: Andre Harrell; Exec. Vice Pres./Gen. Mgr.: Steve Corbin; Exec. Vice Pres.: Mark Siegel; Sr. Vice Pres. R&B Promo.: James Cochran; Vice Pres. Sales/Dist.: David Cline.
Labels Owned: Biv 10, Madsounds, Mo jazz; *Distributed:* Ill Town.

Moulin D'Or Recordings, Inc. ★, 1148 W. Pioneer Pkwy., Ste. E, Arlington, TX, 76013, (817) 795-3177, Fax: (817) 795-3078; Pres.: Dori Nichols; Sales/Mktg. Dir., A&R: Julie Tew; A-Train Mgmt. Int'l: Steve Weber.
US Reps.: Navarre, Mill City Music (MN); Lifandance Dist. (OR); Silo Inc. (VT); Music Design (WI); Real to Reel, Gourd Music, Pyramid (CA); Regina Musical Co. (TX); Michael Ginsburg (TN); New Leaf (GA); Phillips (NC); White Swan (CO).
Int'l Reps.: Midsummer Music Co. Inc. (Canada).

Mountain Ghost Music ★, 1130 Everett Memorial Hwy., Mount Shasta, CA, 96067, (916) 926-2197; Pres.: Rick Johnson.

Multi-Sound Records, Inc. ★, 150-34 14th Ave., Whitestone, NY, 11357, (718) 767-4452, Fax: (718) 767-4672; E-Mail: multisound@echonyc.com; CEO: Dave Weiner; Vice Pres. Ops.: Joe Salvatore; A&R Mgr.: Sann Sanders.
Labels Owned: Altered, Nitro.

Multicultural Media ★, RR 3, Box 6655, Granger Rd., Barre, VT, 05641-9803, (800) 550-9675, (802) 223-1294, Fax: (802) 229-1834; E-Mail: mcm@multiculturalmedia.com; Web Site: hHp://www.multiculturalmedia.com; Pres.: Stephen McArthur; Dir. Sales & Mktg.: Andrew Sloan.
Labels: *Distributed:* Ellipsis Arts, King, Lyricord, Mango, Music of the World, Ocora, Original Music, Rounder, Rykodisc, Shanachie.

Mundo Records, 6221 NW 179th Terr., Hialeah, FL, 33015, (305) 828-2150, Fax: (305) 823-4491; Heliberto Eddie Aleman; Owner/Operator; Pres.: Francisco Nini; Vice Pres./Int'l Dept.: Rosa Nunez; Promo.: Rosa Sigaran.
Offices: 551 Carroll Ave., San Antonio, TX, 78225, (210) 924-0037.
Labels Owned: Guitarra; *Distributed:* R.M.R.

Muscle Shoals Sound Studios, 1000 Alabama Ave.; Sheffield, AL, 35660, (205) 381-2060, Fax: (205) 381-6813; E-Mail: mss@aol.com; Studio Mgr./Prod.: Roger Hawkins; Exec. Asst.: Suzanne Harris; Tech/Eng.: Kent Bruce.

Muse Records, 106 W. 71st St., New York, NY, 10023, (212) 873-2020; Pres.: Joe Fields; Sales Mgr.: Barney Fields; MIS: Gerald Helming; Prod. Mgr.: Diane De Moura.
Offices: Landmark, Trix.

Music And Arts Programs of America, Inc., P.O. Box 771, Berkeley, CA, 94701, (510) 525-4583, Fax: (510) 524-2111; E-Mail: musicart@siirus.com; Web Site: hHp://www.musicandarts.com; Pres./Sec.: Frederick J. Maroth; Vice Pres.: Dr. Douglas Giancoli; Treasurer: Terri Adams.
Labels Owned: Audax.

The Music Co., 180 Varick St., 14th Floor, New York City, NY, 10014, (212) 675-7168, Fax: (212) 675-6847; Pres.: John Matarazzo.

Music, Incorporated ★, 1012 17th Ave. S., Nashville, TN, 37212, (615) 327-4369, Fax: (615) 321-3863; Owner/Pres.: Cecil Scaife; Dir. Sales/Mktg.: La Quela Barnett.
Labels Owned: Classic Christmas, Gospel Time, Halo, Songs of Faith.

Music Masters Jazz & Classics ★, 1710 Hwy. 35, Oakhurst, NJ, 07755, (908) 531-3375, Fax: (908) 531-1505; E-Mail: musmasters@aol.com; Pres.: Jeffrey Nissim; Dir. Mktg.: Steve Schoen.
Labels: *Distributed:* Hardticket Entertainment.
US Reps.: BMG Dist.

Music of the World Ltd. ★, PO Box 3620, Chapel Hill, NC, 27515-3620, (919) 932-9600, Fax: (919) 932-9700; E-Mail: motw1@aol.com; Pres./Producer: Bob Haddad; Assoc. Dir.: Martha Llorantos; Office Mgr.: Michelle Carter.
Labels Owned: Nomad.
US Reps.: Allegro Corp. (OR); Silo (VT); Music Design (WI).
Int'l Reps.: CM Dist. (UK); MRA (Aust); Night & Day (France); Karonte (Spain); I.R.D. (Italy); Extraplate (Aus); Music & Words (Benelux); Gramophone Heeb (Swiss); Bomba (Japan).

Musical Productions, Inc., 2090 NW 79th Ave., Miami, FL, 33122-1607, (305) 592-4834, Fax: (305) 592-4828; Pres.: Antonio Moreno; Gen. Mgr.: Carlos Paez; Int'l Dept.: Pedro Herve.
Offices: 312 De Diego Ave., Ste. 203, Santurce, PR, 00909; 7330 San Pedro, Ste. 328, San Pedro Plz., San Antonio, TX, 78216; 3580 Wilshire Blvd., Ste. 1705C, Los Angeles, CA, 90010; 658 Tenth Ave., New York, NY, 10036.
Labels Owned: MP; *Distributed:* FM, NRT.

Musik Productions, Inc. ★, 715 North Ave., New Rochelle, NY, 10801, (914) 633-2506, Fax: (914) 576-9136; Pres.: Hugh Berberich.

Mute Records, 140 W. 22nd, Ste. 10-A, New York, NY, 10011, (212) 255-7670, Fax: (212) 255-6056; E-Mail: mute@mute.com; Vice Pres./Gen. Mgr.: Mark Fodias; Dir., A&R: Adrian Janssens; Dir., Media Rel.: Jill Spear; Dir., Sales/Mktg.: Stephanie Ray; Retail Coord.: Mark Shapiro.

Mystery Music, Inc. ★, 2520 Cedar Elm, Plano, TX, 75075, (214) 867-6656, Fax: (214) 867-6657; Pres.: Michael M. Murphy; Vice Pres.: P.L. Murphy.

Mystic Records, Inc., 333 Via Vera Cruz, San Marcos, CA, 92069, (619) 945-2412, Fax: (619) 630-1066; E-Mail: indyman001@aol.com; Owner: Doug Moody.
Labels Owned: Clock, Hollyweird Maxy Wax, Mystic CD, Mystic Movie Music, Super Seven Seven Inch, Thrash, VIM; *Distributed:* Mary Ann CD, Mary Ann Tapes.
US Reps.: Cargo (IL).
Int'l Reps.: Cargo (Canada/United Kingdom).

N

N.A.M.E. Brand Records, 2218 Rosewood Ave., Richmond, VA, 23220, (804) 355-3586, Fax: (804) 355-7240; Pres.: J. Plunkly Branch; Vice Pres.: P. Muzi Branch; Gen. Mgr.: Khari Branch.
Labels: *Distributed:* BlackFire.

NSD Records, 1231-A 17th Ave. S., Nashville, TN, 37212, (615) 327-7988, Fax: (615) 321-0464; Pres.: David Gibson.
Labels Owned: Devil Wind, Phase II.

N S R Sound Recordings ★, 113 39th Ave. N.; Nashville, TN, 37209, (615) 297-7483, Fax: (615) 297-7483; Co-Founder, NSR: Lou Ann Bardash; Int'l: John Milkwood; Mktg.: Doris Calvert.
US Reps.: Bayside (CA); DNA (MA); Select-O-Hits, United Record (TN); Paulstar (MN).
Int'l Reps.: I.R.D. (Italy).

NYC Records, Inc. ★, 275 W. Tenth St., New York, NY, 10014, (212) 627-9426, Fax: (212) 633-9773; Pres.: Mike Mainieri; CFO: H. Steven White; Gen. Mgr.: Andy Samow; Promos. Dir.: Monica Petty.
Labels Owned: Exit Nine, NYC.

Naked Hoof, 519 Atlantic Ave., Brooklyn, NY, 11217, (718) 722-7757; Pres.: Bill Anderson; Vice Pres./A&R: Beverly Oppenheimer.

Naked Jain Records, Inc., 2326 Sierra Madre, Palm Springs, CA, 92264, (619) 322-5366, Fax: (619) 778-0362; Pres.: Dey Martin.

Narada Records ★, 4650 N. Port Washington Rd., Milwaukee, WI, 53212, (414) 961-8350, Fax: (414) 961-8351; E-Mail: 70007.1335@compuserve.com; Pres.: John Morey; Mng. Partner-Narada Media: Wesley Van Linda; Dir., Mktg.: Diane Almond.

Offices: Jacobus Pennweg 2, Hilversum, 1217 JH, The Netherlands, (313) 523-8462, Fax: (313) 524-2090, Dir., European Sales/Mktg.: Jaap Hoitingh.
Labels Owned: Narada Artist Series, Narada Cinema, Narada Collection Series, Narada Equinox, Narada Lotus, Narada Mystique.

Nathalie Records, 3919 Bergen Line Ave., Union City, NJ, 07087, (201) 865-4757, Fax: (201) 865-4425; Pres.: German Lopez; Vice Pres.: Ruth Romero; Promo.: Victor Lehman; Sales: Freddy Tavera; Sec.: Amparo Lloyd; Admin.: Jorge A. Lopez.

Naxos of America, Inc., 8440 Remington Ave., Pennsauken, NJ, 08110-1348, (609) 751-4744, Fax: (609) 663-4764; Pres.: Henry Moyer.
Labels: *Distributed:* Decapo, Donau, Lydian, Marco Polo, White Cloud, Yellow River.

Nervous, Inc. ★, 1501 Broadway, Ste. 1314B, New York, NY, 10036, (212) 730-7160, Fax: (212) 730-7210; Pres.: Michael Weiss; Vice Pres.: Sam Weiss.

Labels Owned: Disco Dolly, Nervous, Nervous Chill, Nervous Dog, SAM, Sorted, Strapped, Weeded, Wreck.
US Reps.: Malverne Dist. (NJ); Liaison (MD); California Record Dist. (CA); Big State (TX).

Nesak Int'l ★, 21000 Boca Rio Rd. Ste. A-15, Boca Raton, FL, 33433-1505, (561) 477-6422, Fax: (561) 477-3120; E-Mail: nesak@ix.netcom.com; Pres.: Martin Kasen; Gen. Mgr.: Betsy Ziskind.
Labels Owned: Kado.

US Reps.: Action Music Sales (OH); Big Daddy (NJ); Dutch East (NY); Get Hip (PA); Revolver, Subterranean (CA); Rock Bottom (FL); Surefire (MA); Baker & Taylor (IL).
Int'l Reps.: Trend Record & Tape (Canada).

Neurodisc Records, Inc. ★, 4592 N. Hiatus Rd., Fort Lauderdale, FL, 33351, (954) 572-0289, Fax: (954) 572-2874; E-Mail: jwai@gate.net; Pres.: Tom O'Keefe; Label Mgr.: John Wai.

New Albion Records ★, 584 Castro St. #515, San Francisco, CA, 94114, (415) 621-5757, Fax: (415) 621-4711; Pres.: Foster Reed; Sales/Promo.: Michael Wilpizeski; Royalties Admin.: Martha Chesley.
US Reps.: Harmonia.

New Haven Records, 1203 16th Ave. S., Nashville, TN, 37212, (615) 327-3300, Fax: (615) 329-1304; Pres.: Ken Harding; Mktg. Dir.: Lisa Bily; Dir., Publicity: Allen Koppelberger.

New World Presents, 6290 W. Sunset Blvd., Ste. 625, Hollywood, CA, 90028, (213) 871-8644.

New World Records ★, 701 Seventh Ave., 7th Floor, New York, NY, 10036, (212) 302-0460, Fax: (212) 944-1922; Pres.: Herman Krawitz; Managing Dir.: Paul Marotta; Dir. A&R: Howard Klein; Dir., Mktg.: Paul M. Tai.

Newport Classic Ltd., 11 Willow St., Newport, RI, 02840, (401) 848-2442, Fax: (401) 848-0060; Pres.: Shelley Kraman.
Labels Owned: Auracle.

Next Plateau Entertainment ★, 536 Broadway, Fourth Floor, New York, NY, 10012, (212) 274-7500, Fax: (212) 219-0301; Pres.: Eddie O'Loughlin; Vice Pres./Gen. Mgr.: Dale Roadcap.
Labels: *Distributed:* Soundcheck.

Joseph Nicoletti Music Co./Creative Network Inc. ★, PO Box 2818, Newport Beach, CA, 92659, (714) 494-0181, Fax: (714) 494-0982; Consultant: Ronda Moulton; Australia: David Catford; United Kingdom: Alan Whitfield; Spain: Maro Spanno.
Labels Owned: California Int'l, Creative Network, Inc., Global Village Music Co.

Night Beat Records, 5606 Trout Creek Pass; Colorado Springs, CO, 80917, (719) 591-7747, Fax: (719) 570-7182; Pres.: Sheri Deaguero; Mktg.: Trnscha Cunzolino; Exec. Producer: Daniel Deaguero.

Nighthawk Records, 12643 Redcoat; Saint Louis, MO, 63043, (314) 576-1569, Fax: (314) 576-6960; Dir./Pres.: Robert Schoenfeld; Promo. Dir.: Tammy Edmondson.

US Reps.: Chin-Randy's, V.P. Records (NY); Encore (CO); Titus, Oaks (CT); House (KS); Landmark (IL); Old Fogey, Tant Ents. (MI); Richman Bros. (NJ); RAS (MD); Silo (VT); Music Craft Dist. (HI).

Int'l Reps.: Amigo Musik (Sweden); Day & Night, Kandamerica, Melodie (France); DownBeat, Fotofon, Garageland, Irie Records (Germany); Fat Shadow, Jet Star Phonographics, Topic Records (England); Groovy Music, Munich Records, Semaphore (The Netherlands); Int'l Record Dist. (Italy).

Nightstar Records, Inc., 35 Old Castle Rd.; Yarmouthport, MA, 02675, (508) 394-7476, Fax: (508) 398-2866; Vice Pres.: Daniel Reid; Mktg. Mgr.: Sarah White.

Nimbus Records, Rt. 1, Box 150; Ruckersville, VA, 22968, (804) 985-8555, Fax: (804) 985-3953; E-Mail: nimbuscd@aol.com; Vice Pres.: Peter Elliott; A&R Dir.: Adrian Farmer; Pdct. Mgr.: Ralph Graves; Nat'l Sales Mgr.: Phil Melita.

No-Bull Records ★, 46 Las Cascadas Rd., Ste. 1, Orinda, CA, 94563, (510) 254-2216, Fax: (510) 254-2213; Vice Pres. (Elite): Dr. John Guyton.
Labels Owned: Elite, Nineveh, Persepolis.
US Reps.: Memo Dist. (CA).

Noise Records ★, 292 S. La Cienega Blvd., Ste. 103, Beverly Hills, CA, 90211, (310) 289-2515, Fax: (310) 659-0767; E-Mail: noisela@noiserecords.com; Pres.: Karl Walterbach; A & R/Mgr.: Cathy Welsh; Sales: Dan Fitzgerald; Label Mgr.: Dan DeVita.

Labels Owned: Dynamica.

Northcott Productions Ltd. ★, 594 Broadway Bldg., Ste. 1011, New York, NY, 10012, (212) 343-2660, Fax: (212) 343-2753; Pres.: Silvio Tancredi; Vice Pres.: Tommy Musto; Licensing/Bus. Affairs: Moneypenny; Sales/Mktg.: Jack Elliot. *Labels Owned:* Experimental, Fourth Floor, Henry Street, Progressive, Suburban; *Distributed:* Class-X. *US Reps.:* WATTS, Unique, TRC (NY).

Northeastern Records, PO Box 3589, Saxonville, MA, 01705-3589, (508) 820-4440, Fax: (508) 820-7769; Pres.: L.E. Joiner.

Norton Records ★, PO Box 646, Cooper Station, New York, NY, 10003, (718) 789-4438, Fax: (718) 398-9215; E-Mail: nortonrec@aol.com; Chief Exec.: Billy Miller; A & R: Miriam Linna.

November Records ★, 1040 Avenue of the Americas, 20th Floor, New York, NY, 10018, (212) 302-7018, Fax: (212) 302-6933; E-Mail: novrec@aol.com; Vice Pres./Gen. Mgr.: Al Wester; Publicity Mgr.: Sharon Gordon. *US Reps.:* Alliance Label Devel. (NY).

Now and Then Records ★, 322 W. 45th St., New York, NY, 10036, (212) 245-6801, Fax: (212) 245-6807; E-Mail: thedoctor@jeepjazz.com; Pres.: Shane Faber. *Labels Owned:* Jeep Jazz, Undersound.

Nu Gruv Alliance, 201 Beaumont Blvd., Pacifica, CA, 94044, (415) 259-7780, Fax: (415) 259-7781; Pres.: Bill Baren; Mktg. Dir.: Holly Bybee.

Labels Owned: Panic; *Distributed:* Bombay, Central Station, PMSI, Stonestrow, Zero Gravity.

Nucleus Records ★, 885 Broadway, Bayonne, NJ, 07002, (201) 823-4546; Vice Pres.: Gloria Bowden.

Nymphonic Records ★, 19365 Woodlands Ln., Huntington Beach, CA, 92648-0838, (714) 345-1452, Fax: (714) 969-6961; E-Mail: nymrec@ix.netcom.com; Pres./A&R Mgr.: Carl Davis; Sales Mgr.: Alan Heffel; Publicity: Lori Kessler. *US Reps.:* Digital Waves (CA).

O

Oakridge Recording Service ★, 2001 Elton Rd., Fort Worth/Haltom City, TX, 76117, (817) 838-8001; Pres.: Homer L. Sewell; Sec.: Eloise A. Sewell.

Oarlin Records, 216 Third Ave. N, Minneapolis, MN, 55401, (612) 338-3833, Fax: (612) 673-0776; Pres.: Jon Delange.

Obscene Records ★, PO Box 2514, Huntington Beach, CA, 92647-2514, (714) 840-2599; Pres.: Brahman Kelleher; Vice Pres.: Scott Nocon; Vice Pres.: Jim Galinato.

Off-Beat Records, Inc. ★, 360 Cold Spring Ave., West Springfield, MA, 01089, (413) 781-2208, (800) 395-2328, Fax: (413) 781-2057; E-Mail: sales@offbeatrec.com; CEO/Buyer/Nat'l Accts. Mgr.: Barry Grant Clark; Sales Rep./Buyer: Victoria Lloyd; Sales Rep.: Mike Nichols; Admin. Asst.: Coleen Gallant.

Off-Line Records & Multimedia ★, 849 Almar Ave., Ste. C-138, Santa Cruz, CA, 95060, (408) 469-9763, Fax: (408) 655-8397; Web Site: http://www.offline-records.com; Pres.: David Kessel; Exec. Dir.: Dan Kessel; Media Dir./A&R: Danny Johnson; Legal Affairs: Jay Shanker.

Oh Boy Records/Blue Plate Music, 33 Music Sq. W., Ste. 102-A, Nashville, TN, 37203, (615) 742-1250, Fax: (615) 742-1360; Pres.: Al Bunetta; Vice Pres.: Dan Einstein. *Labels Owned:* Red Pajamas.

Old Soul Records, 179 Prospect Ave., Wood Dale, IL, 60191-2727, (630) 616-8471, Fax: (630) 616-0341; E-Mail: oldschrec@aol.com; Pres.: Peter J. Gianakopoulos; Art Dir.: Virginia A. Gaura. *US Reps.:* TCI (MN); Dutch East (NY); Universal One-Stop (PA).

Olivia Records, Inc., 4400 Market St., San Francisco, CA, 94608, (510) 655-0364, Fax: (510) 655-4334; Pres.: Judy Diagacz; A&R/Mktg.: Tiana Arruda. *Labels Owned:* Second Wave.

US Reps.: Goldenrod (MI); Ladyslipper (NC); Dist. North America (NC); Manhattan Music (NY); Zango Dist. (OR); Encore Dist. (CO).

Int'l Reps.: Lavender Music (Australia); Festival Dist. (Canada); WPRM (UK).

Olympus Records, Inc., 1559 W. 5th St., Brooklyn, NY, 11204, (718) 837-7335; Pres.: Steve Camhi; Vice Pres.: Joe Badolito; Vice Pres.: Victor Carew.

Omega Record Group, Inc. ★, 27 W. 72nd St., New York, NY, 10023, (212) 769-3060, Fax: (212) 769-3195; Pres.: Seymour Solomon; Opns./Pub. Rel. Mgr.: Frank Burton; Controller: Marvin Glenier. *Labels Owned:* Bach Guild Historical Anthology, Omega, Vanguard Classics; *Distributed:* Everest Ultra Analog Classics. *US Reps.:* Malvern (NJ); Big State (TX); California Record (CA).

Int'l Reps.: S.R.I. (Canada); King Record (Japan); Chiang Huat Co./One World of Music (Singapore, Malaysia, Thailand, Hong Kong, Philippines); Trinity Trade Corp. (Korea); Vanguard Classics, Arcade Music Group (The Netherlands).

Omni 2000, Inc. ★, 413 Cooper St., Camden, NJ, 08102, (609) 963-6400, Fax: (609) 964-3291; Pres./Exec. Producer: Michael Nise; Dir.: Frank Nise. *Labels Owned:* Power Up.

On The Rise Records, Inc. ★, PO Box 960295, Inwood, NY, 11696, (718) 868-4781; Pres.: Stephen Mears; Vice Pres.: Sarah Mears.

On Top Records, Inc. ★, 3081 NW 24th St., Miami, FL, 33142, (305) 635-5588, Fax: (305) 633-7127; E-Mail: ontop@gil.net; Pres.: Jose Armada, Jr.; Gen. Mgr./Int'l Sales: Luz Marina Fernandez.

One Way Records ★

15 Industrial Park Rd., Albany, NY, 12206, (518) 489-3288, (800) 833-3553, Fax: (518) 489-3528; Pres.: Harris Kozak; A&R Dir.: Terry Wachsmuth; Sales Mgr.: Gina Kiddy; Pct. Specialist: Frank Robertson.

Labels Owned: Revue Collection.

Open Sky Records ★, 10735 Vernon, Huntington Woods, MI, 48070, (810) 546-7558, Fax: (810) 544-0443; Pres.: Martin Scot Kosins; Vice Pres.: A&R: Joyce Jerow.

Labels Owned: Nightingale.

The Orange Record Co., Inc. ★, 770 N. Main St., Ste. C, Orange, CA, 92668-1119, (714) 639-2111; CEO: Tracy Sands; Vice Pres.: A&R: Harold Shmouquet; Assoc. Dir. A&R: Craig Charters.

Labels Owned: Beat, Phuktup, Swak.

Orbit Records ★, PO Box 120675, Nashville, TN, 37212, (615) 883-9161; Pres.: Ray McGinnis.

Order Records ★, 441 E. Belvedere Ave., Baltimore, MD, 21212, (410) 435-0993, Fax: (410) 435-3513; Pres.: Jeff Order; Gen. Partner: Joyce Klein.

US Reps.: Paulstar (MN); Twinbrook Music (NY); Action Music (OH); Rock Bottom (FL); New Leaf (GA).

The Organ Literature Foundation, 45 Norfolk Rd., Braintree, MA, 02184-5918, (617) 848-1388; Pres.: Henry Karl Baker. *Labels Owned:* Doric; *Distributed:* Festivo, Gallo, Grasmere, Grosvenor, Motette, Piccadilly, Prezioso, Sinus, Sovereign, Stendale.

Origin Jazz Library ★, 330 California, Ste. 302, Santa Monica, CA, 90403, (310) 394-8319; Owner: Bill Givens.

Labels Owned: B X; *Distributed:* Golden Era, Sunbeam Soundtrack, Testament, Texas Rose.

US Reps.: City Hall (CA).

Original Cast Records, PO Box 496, Georgetown, CT, 06829, (203) 544-8288, Fax: (203) 544-8288; Owner: Bruce Yeko; Vice Pres.: Jennifer Yeko.

Labels Owned: Original Cast; *Distributed:* Broadway Baby, Film Score, Take Home Tunes.

Original Sound Records, 7120 Sunset Blvd., Hollywood, CA, 90046, (213) 851-2500, Fax: (213) 851-8162; Pres.: Art Laboe; Exec. Vice Pres.: Paul Leo Politi; Dir. Business Affairs: Allan Herman.

Labels: *Distributed:* Now, Starla.

Outstanding Records ★, 7072 Blue Sails Dr.; Huntington Beach, CA, 92647, (714) 842-8635, Fax: (714) 842-8635; E-Mail: ebecher@csulb.edu; Owner: Earl Beecher. *US Reps.:* Abbey Road (CA).

Overture Records, 47551 Iroquois Ct., Novi, MI, 48374, (810) 349-0115, Fax: (810) 349-9140; Web Site: http://www.overturemusic.com; Pres.: Scott Santos; Vice Pres.: Laury Ruby; A&R: Richard Ruby; Press/Promos.: Stephanie Klein.

P

PC Music/Interactive, 660 Preston Forest Center, Ste. 194, Dallas, TX, 75230, (214) 497-1425, (310) 281-8803; Pres.: David Hayden.

PDS Communications, Inc., PO Box 191, New York, NY, 10001-0191, (800) 473-7550, Fax: (718) 622-2260; Pres./CEO: Pete Shivers; Exec. Vice Pres.: Rashied: Dawud Muhammad; Vice Pres.: A&R/Mgr.: Derrick Peters; Vice Pres.: Mktg.: David Andrews; Dir., Sales/Mktg.: Will Shaw; Mgr., A&R: Lloyd Stewart.

Labels Owned: Universal Jazz; *Distributed:* ADJ's House, Paradigm, Pryme Tyne, Rashied.

PGM Recordings (Quintessential Sound, Inc.), 1600 Broadway, Ste. 404, New York, NY, 10019, (212) 586-4200, Fax: (212) 586-5339; Dir.: Gabe M. Wiener; Asst. Mgr.: Evan Ambinder.

P.M. Records, Inc. ★, 176 Irving Pl., Basking Ridge, NJ, 07920, (908) 604-6275, Fax: (908) 604-6298; E-Mail: pmrecords@ccnyc.com; Pres.: Gene A. Perla.

Labels Owned: Plug.

PPL-MCI Entertainment Group (A PPL Company), 10 Universal City Plz.; Universal City, CA, 91608, (818) 506-8533, Fax: (818) 506-8534; CIO/Commander: Jaeson St. James Jarrett; Pres./COO: Santonio R. Scotti; Exec. Vice Pres.: Bus. Aff.: Blade Tuscon; Pres./Creative: Suzette R. Cuseo.

Labels Owned: Credence; *Distributed:* Home, Oaktree, Razor Sharp.

US Reps.: MCA Dist. (CA).

Int'l Reps.: Sony (United Kingdom).

Painted Smiles Records ★, 74-09 37th Ave., Ste. 420, Jackson Heights, NY, 11372, (718) 898-6964, Fax: (718) 898-6964; Pres.: Ben Bagley.

Pair Records ★, 560 Sylvan Ave., Englewood Cliffs, NJ, 07632, (201) 894-8700, Fax: (201) 894-8630; Dir. Sales/Mktg.: Ted Wolf; Mng. Partner: Sam Goff; Mng. Partner: Richard Greener; Vice Pres./Sales & Mktg.: Jim Chiado.

Labels Owned: Allegretto, Essex, Illad/Odyssey, JCI, Proj. 3, Vox, Vox Classics; *Distributed:* CEMA Special Products, Camden, Four Star, Hob.

Palomar Records, PO Box 1233, Santa Monica, CA, 90406; Pres.: Bobby Manrique; A & R: Chris Manrique.

Pandisc Music Corp. ★, 6157 NW 167th St., Ste. F9, Hialeah, FL, 33015, (305) 557-1914, Fax: (305) 557-9262; E-Mail: pandisc@quadzone.com; Pres.: Bo Crane; Vice Pres./Gen. Mgr.: Nat Rew; Vice Pres.: Bus. Aff./COO: Sheldon Goldberg. *Labels:* *Distributed:* Convertible, Jamarc, Kriztal, Oops!, Pandisc, StreetBeat.

Panini Records, Inc., PO Box 381, Hana, HI, 96713, (808) 248-8229, Fax: (808) 248-8029; Pres.: Steven O. Siegfried. *US Reps.:* Private Music (CA).

Pantera Group Enterprises, 1688 Meridian Ave., Ste. 801, Miami Beach, FL, 33139, (305) 672-8455; Pres.: Ismael Garcia; Exec. Asst.: Gladys Perez; Producer: Rique Alonso.

Papa Irv Records, 2122 Aaron St., Los Angeles, CA, 90026, (213) 665-5533, Fax: (213) 666-6391; Pres.: Robert Goldman.

Parallax Records ★, PO Box 2247, Jackson, MS, 39225-2247, (601) 353-7405, (601) 353-7217, Fax: (601) 981-0206; Pres.: James A. Griffin.

Labels Owned: Patmos.

Parrot Fish Music, #2 Store Tvaer Gade; Saint Thomas, VI, 00802, (809) 776-4514, Fax: (809) 776-4514; Pres.: Larry Braga.

Labels Owned: Gutu Corp.

Passado Productions, PO Box 640, Lake Isabella, CA, 93240, (714) 957-3073, Fax: (714) 957-3254; Owner: Bill Laster.

Pathways of Sound, Inc. ★, 6 Craigie Cir., Cambridge, MA, 02138, (617) 354-6190; Pres.: Joe Berk; Mktg. Dir.: D. C. Littlefield.

Labels Owned: Credo.

Periscope Record Co. ★, 129 Bishop St., Brockton, MA, 02402, (508) 588-6348; Pres./Promo.: Edward M. Hurvitz; Sales: Linda Berman; A&R: Ed Michaels.

Labels Owned: Mazel.

Permanent Press Recordings ★, 14431 Ventura Blvd., Ste. 311, Sherman Oaks, CA, 91423, (818) 981-7760, Fax: (818) 365-7328; Pres.: Ray Paul Kline.

Labels Owned: Permanent Press Recordings.

Perpetua Records ★, 10391 Jefferson Blvd., Culver City, CA, 90232; Pres.: Ken Kreisel; Exec. Vice Pres.: Charles Back.

Perspective Records, 1416 N. LaBrea Ave., Hollywood, CA, 90028, (213) 469-2411, Fax: (213) 856-2640; Co-Owner: Jimmy Jam; Co-Owner: Terry Lewis; Pres.: Sharen Heyward; Vice Pres.: Top 40 Promo.: Randy Spendicue; Sr. Vice Pres.: Urban promo: Don Eason.

Peter Pan Industries, Inc., 88 St. Francis St., Newark, NJ, 07105, (201) 344-4214, Fax: (201) 344-0465; E-Mail: pigroup@aol.com; Pres./CEO: Donald Kasen; Exec. Vice Pres.: Abe Rosenblatt; Sr. Vice Pres.: Sales: Shelly Rudin; A&R: Marianne Eggleston.

Labels Owned: Compose, Current, JA, Power; *Distributed:* Aurophon, Discover, Inakustik, Rego.

Phantom Productions, Inc. ★, 11051 Tanglebridge Cr.; Austin, TX, 78736, (512) 288-1044, Fax: (512) 288-4748; Dir.: Martin Theophilus; Dir.: Chris Theophilus.

Labels Owned: Phantom.

Philo Records ★, 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: info@rounder.com; Pres.: Marian Levy; Vice Pres.: Ken Irwin; Int'l: Bill Nowlin.

US Reps.: Distribution N. America (DNA) (Cambridge, MA).

Int'l Reps.: Continental Record Services (Wageningen, Netherlands).

Phoenix Records, Inc., PO Box 121076, Nashville, TN, 37212, (615) 244-5357, Fax: (615) 244-4466; Pres.: Reggie M. Churchwell; Vice Pres.: Mark Churchwell; Sec./Office Mgr.: Laurie Stephens.

Pickwick/Mecca/International Records, PO Box 725, Daytona Beach, FL, 32115-0725, (904) 252-4849, Fax: (718) 471-8220; Pres.: Clarence Dunklin; Exec. Vice Pres.: Theodore Funchess; Vice Pres.: Gladys Funchess; A&R Dir.: James Williams.

Pineapple Recordings ★, 2020 N. Main St., Ste. 204; Los Angeles, CA, 90031, (213) 221-2204, Fax: (213) 221-2778; E-Mail: xxx@triple-x.com; Co-Owner: Peter Heur; Co-Owner: Dean Laxx; A & R: Bruce Duff.

Pinecastle/Warner Records, 5108 S. Orange Ave., Orlando, FL, 32809, (407) 856-0245, Fax: (407) 858-0007; Owner/Pres.: Tom Riggs; Vice Pres.: Mktg.: Will Gailey.

US Reps.: DNA (MA); Ernest Tubb, Select O Hits (TN); Old Fogey (MI); Paulstar (MN); Record Depot (VA).

Int'l Reps.: B.O.M. (Japan); Mike's Country Music Room (Scotland).

Pioneer Music Group, 1420 Coleman Rd., Franklin, TN, 37064, (615) 595-9028; Pres./CEO: Charlie Clive; Vice Pres.: A & R: Bernie Leason; Dir., Artist Devel.: Tyler Bacon.

Pitbull Records/Tedac Unlimited Music ★, 251 W. 15th St., Ste. 7, New York, NY, 10011, (212) 807-8673, Fax: (212) 989-7445; Pres.: Robert Khozouri; Dir., Mktg.: Cadet J.; Contact: Junko Komoto.

Labels Owned: Loudmouth.

Place One Entertainment ★, 777 W. Germantown Pk., Ste. 919, Plymouth Meeting, PA, 19462, (610) 292-8805, Fax: (610) 292-8806; Pres.: Steve Bernstein.

Plain Country Records, PO Box 5412, Buena Park, CA, 90620, (619) 245-2920; Contact: Leo J. Eifert, Jr.

Planetary Productions, PO Box 66, Boulder Creek, CA, 95006, (408) 338-2161, Fax: (408) 338-9861; Pres.: Howard Martin.

Platano Records, Inc., 661 Tenth Ave., New York, NY, 10036, (212) 333-5839, Fax: (212) 977-7581; CEO: Jose Hernandez; Vice Pres.: Xavier E. Hernandez; Promo. Dir.: Eddie Cruz.

Platinum Entertainment ★, 2001 Butterfield Rd., Ste. 1400, Downers Grove, IL, 60515, (630) 769-0033, Fax: (630) 769-0049; Pres./CEO: Steve Devick; COO: Thomas R. Leavens; Pres., Music Div.: Bill Gilbert.
Labels Owned: CGI, Light, R.E.X. Music, River North, River North Jazz, River North Nashville.
US Reps.: PGD (NY); Light Dist. (TN).

Playback Records, PO Box 630755, Miami, FL, 33163, (305) 935-4880, Fax: (305) 933-4007; Pres.: Jack Gale; Vice Pres.: Lovey Gale.
Labels Owned: Caramba.

Playground ★, PO Box 133, Ojai, CA, 93024-0113, Fax: (805) 646-5350; Pres.: Jim Pewter; Gen. Mgr.: Judy Pewter.
Labels Owned: Forever.
US Reps.: Navarre (MN).

Pleason Records, 2600 Melvin Rd., Cottondale, FL, 32431, (904) 352-4258; Owner: Jerry Parker.

Polar Records ★, 270 N. Canon Dr., Ste. 1396, Beverly Hills, CA, 90210, (213) 938-4487, Fax: (213) 938-4487; E-Mail: polarrec@aol.com; Exec. Dir./Mktg.: Jeff Peri; Vice Pres./Ops.: Henry Prawl; Dir./A & R: Steve Lax.
Labels: Distributed: Midnight Music Management, The Right Stuff (Capitol div.), 24-Hour Service Station.

Polydor Records, 1416 N. La Brea Ave., Hollywood, CA, 90028, (213) 856-6600, Fax: (213) 856-6610; Pres.: Nick Gaffield; Vice Pres., Promo.: Dave Darus; Vice Pres., Sales: John Rotella; A&R Dir. West Coast: Tom Storms; Sr. Dir. Int'l A&R: Denis McNamara; Mgr. A&R: Mark Chotiner; Mgr. A&R Admin./Int'l A&R: Kam Sangha; Exec. Asst.: Luke Burland; Mktg. Asst.: Tripp Dubois.

PolyGram Classics & Jazz ★, 825 Eighth Ave., 26th Floor, New York, NY, 10019, (212) 333-8000, Fax: (212) 333-8402; Pres.: Christopher Roberts; Vice Pres., London Recs.: Greg Barbero; Vice Pres., Philips Classics: Lisa Altman; Vice Pres., Deutsche Grammophon: Albert Imperato; Vice Pres./Gen. Mgr.-Verve: Chuck Mitchell; Sr. Vice Pres. Catalog Devel.: Peter Munves; Sr. Vice Pres. Mktg./Sales: Lynne Hoffman-Engel; Vice Pres., Sales: David Niedhart; Vice Pres., Soundtracks: Nancy Zannini; Vice Pres., Finance: Patrick Clancy; Vice Pres., A&R-Verve: Richard Seidel; Vice Pres., A&R-Verve: Guy Eckstine; Dir., A&R/Artist Devel.: Eric Calvi.
Labels Owned: Argo, L'oiseau lyre, Deutsche Grammophon, London, Mercury Living Presence, Philips Classics, Point, Verve, Verve Forecast.

PolyGram Latin America, 2601 S. Bayshore Dr., Ste. 1800, Coconut Grove, FL, 33133, (305) 285-9098; Pres.: Manolo Diaz; Dir., Int'l Artists Mktg.: Marya Meyer; Regional Controller: Andrew Stokoe.

Labels Owned: A & M, Island, Mercury, Mercury Latino, Mercury Nashville, Motown, Polydor, PolyGram Latino, Rodven.

PolyGram Latino USA, 6303 Blue Lagoon Dr., Ste. 210, Miami, FL, 33126, (305) 264-0606, Fax: (305) 264-0160; Pres.: Marcos Maynard; Managing Dir.: Salvador Perez; Nat'l Sales Dir.: Rigoberto Olariaga; Sales Dir. Latin Accts.: Ezequiel Cuevas, Sr.; Nat'l Promo. Mgr.: Ezequiel Cuevas, Jr.
Labels Owned: Mercury Latino, Polydor, Rodven; **Distributed:** Camino, Karen, Ramex, West Side.

Pop Record Research, 10 Glen Ave., Norwalk, CT, 06850, (203) 847-3085; Pres.: Gary Theroux; Sales Mgr.: Joan Holpuch; Vice Pres. A&R: Richard James.
Labels Owned: GTP, Surf City.

PopeMusic, Inc. ★, 82 E. Allendale Rd., Ste. 2B, Saddle River, NJ, 07458, (201) 825-7900, Fax: (201) 825-0493; Pres.: Gene Pope III; Vice Pres.: Alan Leftwich; Bus./Legal Aff. Mgr.: Charles Steen IV; Adv./Pct. Mgr.: Risa Silvia.
US Reps.: AEC (CT).

Pops Neon Records ★, 7950 Capistrano Ave., West Hills, CA, 91304, (818) 712-0019, Fax: (818) 712-9338; Pres.: Steve Hobson; Vice Pres.: Jan Halliday; Prof. Mgr.: Keith Hobson.

Posh Boy Music ★, PO Box 4474, Palm Desert, CA, 92261, (619) 341-8264, Fax: (619) 341-8264; E-Mail: poshboy@cis.compuserve.com; Owner: Robbie Fields.

Positive Feedback Communications, 4010 N. Bend Rd., Cincinnati, OH, 45211, (513) 661-8810; Pres.: Shad O'Shea.

Positive Music Records, Inc. ★, 10323 Waverly Woods Dr., Ellicott City, MD, 21042, (410) 750-3813, Fax: (410) 750-1897; E-Mail: positivemu@aol.com; Pres.: Ken Navarro; Vice Pres.: Kristin Leonhard.

Labels: Distributed: Episode, Sir, Tuxedo.
US Reps.: Navarre (MN); Passport (CO).

Postcards ★, 225 Lafayette St., Room 604, New York, NY, 10012, (212) 966-6083, Fax: (212) 966-7457; E-Mail: info@postcards.com; Pres.: Sibyl R. Golden; Dir. A&R: Ralph Simon.

US Reps.: Koch Int'l (NY).
Int'l Reps.: Media 7 (France); Bellaphon Int'l (Germany, Austria); IRD (Italy); Plainisphere (Switzerland); Solo Music Benelux (Netherlands); Estuario (Uruguay).

Pow Wow Records, Inc. ★, 1776 Broadway, Ste. 1206, New York, NY, 10019, (212) 245-3010, Fax: (212) 956-2326; Pres.: Herb Corsack; Vice Pres.: Judy Casace; Promo. Dir.: Dada Veron.

US Reps.: Big State (TX, GA); M.S. (IL, NY, NV, CA); Music Craft Dist. (HI).
Int'l Reps.: Semaphore Productions (The Netherlands).

Power Records, 6350 McDough Dr., Ste. A, Norcross, GA, 30093-1270, (770) 446-1042, Fax: (770) 446-2036; Pres./CEO: Larys McMath.
Labels Owned: Reality; **Distributed:** Power Music Group.

Powerhouse Records, PO Box 2213, Falls Church, VA, 22042, (703) 916-7835, Fax: (703) 538-6285; Pres./Owner: Tom Principato.

US Reps.: Ichiban (GA).
Int'l Reps.: Dixie Frog (France).

Prairie Music Records Ltd., 203 Antique City Dr.; Walnut, IA, 51577, (712) 784-3001; Pres./Dir.: Sheila Everhart.
Labels Owned: Traditional Music.

Preludium Records, 12 Tudor Ln.; Trumbull, CT, 06611, (203) 261-5216, Fax: (203) 268-9124; Pres.: Armando Sciascia; Gen. Mgr.: Tom Morrison; Vice Pres. A & R: Aliki Andris.

Prescription ★, 11 Middle Neck Rd.; Great Neck, NY, 11021-3522, (516) 466-3308; Pres./Owner: David F. Gasman; Exec. Vice Pres.: John Bradley; Vice Pres./Finance: Bob Murphy; Vice Pres./Sales: Bruce Brennan.

Prettyboy Records, 935 E. Wadsworth Ave., Philadelphia, PA, 19150, (215) 247-8911, Fax: (215) 247-2991; Pres.: Stephen C. Kelly.
US Reps.: Universal Dist. (PA).

Int'l Reps.: Kelsy's Jazz (The Netherlands).

Prime Records, Miramar Ave. #662, Ste. 303, Miramar, PR, 00907, (809) 721-7523, Fax: (809) 722-6432; Pres.: Jorge Oquendo; Label Mgr.: Joe Torres; Promo.: Luis Torres.
Labels: Distributed: Camino, Discomania.

Prince/SF Productions ★, 1135 Francisco St., Ste. 7, San Francisco, CA, 94109, (415) 775-9627, Fax: (415) 776-1339; E-Mail: info@princest.com; Artists Rep.: Ken Malucelli; Artists Rep.: Brandon Cruz; Office Mgr.: Robert Casipe.
Labels Owned: Auriga, Christmas.

Priority Records, Inc. ★, 6430 Sunset Blvd., 9th Fl., Hollywood, CA, 90028, (213) 467-0151, Fax: (213) 856-0150; Pres./CEO: Bryan Turner; Pres., Sales: Mark Cerami; CFO: Ian Simpson; Exec. Vice Pres./Gen. Mgr.: Art Jaeger.
Labels Owned: Freeze; **Distributed:** Ballens Entertainment, Black Market, Brutal, Cell Block, GWK, Hood Rat, Ice House, Neurodisc, No Limit, Rhyme Syndicate, Rhythm Safari, Straight out the Labb, Tremor.

Private Music, 8750 Wilshire Blvd., Beverly Hills, CA, 90211, (310) 358-4500; Pres./CEO: Ron Goldstein; Vice Pres., Int'l: Jean-Pierre Bommel; Vice Pres., Promo.: Thomas Gorman; Vice Pres., Mktg./Sales: Steve Macon.

Prodiscos USA, Inc., PO Box 162455, Miami, FL, 33116, (305) 273-5372, Fax: (305) 273-5372; Pres.: Alejandro Jaen; Promo. Dir.: Lucia Garcia; Admin.: Ana Jaen.

Profile Entertainment, 740 Broadway, 7th Floor, New York City, NY, 10003, (212) 529-2600, Fax: (212) 420-8216; Pres.: Steven Plotnicki; Sr. Vice Pres., Int'l/A&R: Gary Pini; Sr. Vice Pres., Mktg.: Fred Feldman; Vice Pres., Artist/Media: Tracey Miller.
Offices: 8730 Sunset Blvd., Ste. 270, Los Angeles, CA, 90069, (310) 659-7999, Fax: (310) 659-3516, A & R Mgr.-West Coast: Dave Moss; White Swan House, Bennet St., London, W4 2BH, United Kingdom, 44819956229, Fax: 44817428469, Managing Dir.: Andrew Cleary.

Progressive High Records ★, 594 Broadway, Ste. 1011, New York, NY, 10012, (212) 343-2660, Fax: (212) 343-2753; Int'l Licensing/Affairs: Moneypenny; A & R: Jack Elliot.

Proximity Records ★, PO Box 9036, Denver, CO, 80209, (303) 697-8908, Fax: (303) 697-1173; E-Mail: dprender@dash.com; Owner: Carla Sciaky; Bus. Mgr.: Dan Prendergast.

Protel Records, Inc., 9445 NW 52nd Doral Ln., Miami, FL, 33178, (305) 599-2011, Fax: (305) 599-1086; Pres.: Giora W. Breil.

Pure & Simple Music, 6 Rosario Shores Rd.; Eastsound, WA, 98245, (360) 376-5230, Fax: (360) 376-4894; Pres.: Christopher Peacock; Vice Pres., A&R: Jaylin Chung.

Pure White Dove, PO Box 258, Northfield, MN, 55057, (800) 798-8273, (507) 330-9503; E-Mail: musicus@faribault.polaristel.net; Pres.: John Hager.

Pyramid Records ★, 11077 Biscayne Blvd., Ste. 200, Miami, FL, 33161, (305) 893-2007, Fax: (305) 893-0059; Pres.: Allen Jacoby; Vice Pres./Gen. Mgr.: Michael Preger; Dir. Artist Relations: Sherri Hernandez.

Pyramida Records, PO Box 52217, Houston, TX, 77052, (713) 227-2833, Fax: (713) 223-1520; Pres./CEO: Otha T. Carpenter; Dir., Sales/Dist.: Laverne Walker.

Q

Quality Records, Inc., 15260 Ventura Blvd., Ste. 980, Sherman Oaks, CA, 91403, (818) 905-9250, Fax: (818) 905-7533; Pres.: Tom Yamamoto.

Quicksilver/Increase Records ★, 6860 Canby Ave., Ste. 118, Reseda, CA, 91335, (818) 342-2880, Fax: (818) 342-4029; Pres.: Howard L. Silvers; Dir./Audio: Deena Schwartz; Dir., Mktg.-Audio: David Greenman; Dir. Video: Parker Bostwick.
Labels: Distributed: CSP, D-Blue.

Qwest Records, Inc. ★, 3800 Barham Blvd., Ste. 503, Los Angeles, CA, 90068, (213) 874-7770, Fax: (213) 874-5049; Vice Pres., Promo.: Don Eason; Vice Pres., A&R: Mike Stradford; Mktg. Dir.: Barbara Morderine.
US Reps.: Warner Bros. Records (CA).

R

RAS Records, 2447 Linden Ln., Silver Spring, MD, 20910, (301) 588-9641, Fax: (301) 588-7108; Pres.: Gary Himelfarb; Vice Pres.: Steve Cornwell; Sales Mgr.: Tim Harris; Label Mgr.: Mark C. Dickinson.
Labels: Distributed: Ariwa, Grapevine, Live & Learn.

US Reps.: CRD, Eastern Pacific, Eurpac, Music For Little People, Zango (CA); Encore (CO); Bassin's, HL, JFL (FL); Gemini, Nova (GA); Music Craft (HI); Rounder (KS,MA); MS (IL); JEK (MD); Performance, Richmond Bros. (NJ); Action (OH); Select-O-Hits (TN); MDI (TX); Eurpac (VA); Silo (VT).
Int'l Reps.: Amalthua (Sweden); Greensleeves, Jet Star (U.K.); IRD (Italy); Ixthulua (Austria); Media 7, Melodie (France); Munich, Semaphore (The Netherlands); Music Dist. (Norway); Pozitlik Tanitim (Turkey).

RBW Record Co. ★, PO Box 14187, Parkville, MO, 64152, (816) 587-5358, Fax: (816) 421-6095; E-Mail: bluespipes@aol.com; Pres.: Russell E. Wojkiewicz.
Labels Owned: Blue City.

RCA Records, 1540 Broadway, 36th Floor, New York, NY, 10036, (212) 930-4000, Fax: (212) 930-4449; Pres.: Robert Jamieson; Pres. Black Music: Kevin Evans; Sr. Vice Pres./Gen. Mgr.: Jack Rovner; Sr. Vice Pres. Promo.: Butch Waugh; Sr. Vice Pres. Sales: David Fitch; Sr. Vice Pres. Dist.: Rick Cohen; Sr. Vice Pres. Black Music: Kevin Evans; Vice Pres. Finance/Admin.: Neil Foster; Vice Pres. Strategic Mktg.: Michael Omansky; Vice Pres. Media/Artist: Elaine Schock.
Offices: 8750 Wilshire Blvd., Beverly Hills, CA, 90211, (310) 358-4000, Fax: (310) 358-4040; One Music Circle N., Nashville, TN, 37203, (615) 664-1200, Fax: (615) 664-1226, Chrmn.: Joe Galante; Sr. Vice Pres./Gen. Mgr.: Randy Goodman.
Labels: Distributed: BNA Entertainment, Bluebird, FOX, Immortal, Kane Prods., L.O.U.D., Novus/RCA, PMD, Rendezvous Entertainment, Reunion.

RCI Records, Inc., 4721 Trousdale Dr., Ste. 118, Nashville, TN, 37220, (615) 833-2052, Fax: (615) 833-2101; E-Mail: rcirecix@netcom.com; Web Site: <http://www.wp.com/rcirec/>; Pres.: Ray Roberts; Vice Pres.: Denise Carpenter.

RJD Records ★, PO Box 12239, Las Vegas, NV, 89112, (702) 456-7724; Pres./CEO: Robert J. DiMaggio.
Labels Owned: Slack.

RMM Records & Video Corp.

568 Broadway, Ste. 806, New York, NY, 10012, (212) 925-2828, Fax: (212) 925-6154; E-Mail: rmmrecord@aol.com; Pres./CEO: Ralph Mercado; Nat'l Dir., Publicity: Debra Mercado; Nat'l Dir., Sales: Vincent Iturbides; Nat'l Dir., Promos: Nelson Rodriguez; Dir., Int'l Bus. Affairs: Carlos M. Gutierrez.

Offices: 3932 Lincoln Ave., Chicago, IL, 60613, (312) 281-1141, Fax: (312) 477-8863, Promo.: Milena Echeverry; 100 N. First St., Ste. 206, Burbank, CA, 91502, (818) 972-5789, Fax: (818) 972-5788, Vice Pres./Gen. Mgr.: Bill Mann; Promo.: Delia Orozco; 2 Alhambra Plz., Ste. 800, Coral Gable, FL, 33134, (305) 460-8999, Fax: (305) 460-9972, Promo.: Maggie Lorent; 101 Schriener Pl., San Antonio, TX, 78212, (210) 733-3806, Fax: (210) 733-5124, Promo.: Henry Brun; 804 Ave. Ponce De Leon, #101, Miramar, PR, 00907, (787) 725-4505, Fax: (787) 725-4325, Vice Pres./Promo.: Andres Coll; Publicity: Noelia Rodriguez.
Labels Owned: Merengazo, RMM Int'l, Soho Latino, Sonero, Tropicjazz; **Distributed:** Bat, Bellaphon, King, PolyGram, Prodisc, Sony.

R-M Records, 115 Athens St., Warner Robins, GA, 31088-5155, (912) 923-6533; Owner/Mgr.: Ray H. Meltin; Mgr.: George Lovell; Producer: Bob Grady.

R.O.I.R./Reachout Int'l Records, Inc., 611 Broadway, Ste. 411, New York, NY, 10012, (212) 477-0563, Fax: (212) 505-9908; Pres./Managing Dir.: Neil S. Cooper; Vice Pres. Domestic Sales: Lucas Cooper.

Labels Owned: Lucky Lukes; **Distributed:** Lagoon Reggae, New Rose, Windsong UK BBC in Concert.

ROM Records (Div. of Treasure Trove, Inc.), 2034 Broadway, Santa Monica, CA, 90404, (310) 828-4487, Fax: (310) 828-1584; Pres.: Keith Holzman.

R & R Records, Inc., 521 Fifth Ave., 17th Floor, New York, NY, 10175, (212) 292-4266, (212) 757-3638; Pres.: Rena L. Feeney; Vice Pres.: Maureen Gills; Sec.: William A. Feeney.
Labels Owned: Factory Beat.

RSO Records, Inc., 122 E. 42nd St., Ste. 810, New York, NY, 10168, (212) 975-0700; Chrmn.: Robert Stigwood.

R.T.P. Int'l, 180 Pond St., Cohasset, MA, 02025, (617) 383-9494, A & R: Rik Tinory; A & R: Claire Babcock; A & R: Richard Tinory, Jr.
Labels Owned: Sequel.

RTV Communications, 302-B Lewis Lane; Dania, FL, 33004, (954) 922-8020, Fax: (954) 922-7640; Pres./A&R: Robert W. Schachner; Vice Pres., Mktg.: Robert Marin.
Labels Owned: Dyno Polkas, Gateway, New Age Music, Spolite, Who's Who in Jazz; **Distributed:** No Hang Ups.
US Reps.: Allegro (OR).

RAL-Rush Associated Labels, 160 Varick St., New York, NY, 10013, (212) 229-5200, Fax: (212) 229-5297; CEO: Russell Simmons; COO: Lyor Cohen; Sr. Vice Pres., Nat'l Promo.: Wes Johnson; Vice Pres., Mktg.: Julie Greenwald.

Radiola/Sandy Hook Records ★, PO Box C, Sandy Hook, CT, 06482, (800) 243-0987, Fax: (203) 797-0819; Dir., Licensing/Sales: Jon Maslansky.

Radius Records ★, Dept. P-1, 666 Fifth Ave., Ste. 170, New York, NY, 10103, (800) 348-0640, Fax: (800) 309-9332; E-Mail: info@radiusrecords.com; Vice Pres.: Paul Navestad; A&R: Lou Parmelee; Promo.: Brian Thorpe; Promo.: Christine Nesbit.

Rag Baby Records, PO Box 193316, San Francisco, CA, 94119, Fax: (510) 486-2015; Owners: Bill Belmont/Joe McDonald.
Labels Owned: Magic Carpet Ride Radio Hour, Tape Talk.

- Rage Records** ★, 3528 NW 34th St., Lauderdale Lakes, FL, 33309, (954) 485-2640, Fax: (954) 486-4948; Pres.: Vincent M. Jeffers; Vice Pres. Promos.: Lawson Westerman.
- Railroad Records**, 1231 Druid Pl. NE, Atlanta, GA, 30307, (404) 522-3725, Fax: (404) 525-7182; Pres.: Paul Cornwell; Bus. Mgr.: Ann McQueen.
- Rainmaker Records** ★, 2867 Ripplewood, Dallas, TX, 75228, (214) 744-0290, Fax: (214) 744-0293; E-Mail: rainmake@connect.net; Partner, Dir. A&R: Mike Swinford; Partner, Artists Mgmt.: Paul Nugent; Info. Mgmt.: David Sirbasky.
- Rains Recording Co.** ★, 1092 Flanagan Sta. Rd., Winchester, KY, 40391, (606) 744-7921; Producer: Mary B. Rains; Prod. Promos.: L. Hodges; A&R: Justin Tyme.
- Rainy Day Records** ★, 15456 Cabrito Rd., Van Nuys, CA, 91406, (818) 787-6436, Fax: (818) 787-3981; Pres.: Tom Skeeter; Dir.: John Campagna.
- Rambunctious Records**, PO Box 1648, F.D.R. Sta., New York, NY, 10150-1648, (212) 319-4000, Fax: (212) 688-7476; Gen. Mgr.: Philip Kurrit; A&R: Alex Fredericks.
- Labels Owned**: Rambunctious.
- Ramez Records, Inc.**, 208 S. Milby St., Houston, TX, 77003, (713) 223-3591, Fax: (713) 223-4329; Pres.: Emilio V. Garza; Gen. Mgr.: Javier Cuevas; Sales Mgr.: Isabel Salazar.
- Int'l Reps.**: Ramones Musical Dist. (Mexico).
- Rampart Records (Div. of Gordo Enterprises)** ★, 6245 Atlantic Ave. Ste. 211, Bell, CA, 90201, (213) 589-4626, Fax: (213) 589-4626; Owner/Gen. Mgr.: Hector A. Gonzalez; Pres., A&R: Alex E. Gonzalez; Vice Pres.: Miroslava Gonzalez.
- Labels Owned**: Boomerang, Fable, Faro, Gordo, Linda, Prospect, Rampart, Valhalla.
- US Reps.**: Dionysus Records (CA).
- Bill Rase Productions, Inc.**, 955 Venture Ct., Sacramento, CA, 95825, (916) 929-9181, Fax: (916) 929-4751; Pres./Owner: Shirley Rase; Owner: Bill Rase; Prod. Mgr.: Rebecca Baker.
- Labels Owned**: Esar.
- Rastacan Records**, PO Box 3073, San Leandro, CA, 94578, (510) 357-4382, Fax: (510) 357-9323; Owner: Gino Robair.
- Labels**: Distributed: Advance.
- US Reps.**: North Country (NY); City Hall (CA).
- Raven Music Co.** ★, 12055 First Ave. NW, Seattle, WA, 98177, (206) 367-0736; E-Mail: ronellis@mail.nwlink.com; Pres.: Ron Ellis; Permissions Dept.: Nancy J. Ellis.
- Raven Recording**, 744 Broad St., #1815, Newark, NJ, 07102, (201) 642-7942, Fax: (201) 621-2185; CEO: Robert Ansell; Pres.: Gabrielle Roth.
- Razor & Tie Music**, 214 Sullivan St., Ste. 4A, New York, NY, 10012, (212) 473-9173, Fax: (212) 473-9174; Co-Owner: Craig Balsam; Co-Owner: Cliff Chenfeld; Sales: Michael Rosenberg; Bus. Affairs: Michael Weiner.
- Int'l Reps.**: Koch Int'l.
- Razzamajazz Prodn./Dixieland Band** ★, 3700 Linden Dr., Arlington, TX, 76017, (817) 572-5016, Fax: (817) 478-1843; Owner: Jon Stutler.
- Re-Bop Records** ★, Box 985, Marshfield, VT, 05658, (802) 426-3558, Fax: (802) 426-3558; Owner/Producer: Diana Winn Levine.
- Int'l Reps.**: A&M/Polygram (CA).
- re:signed Records/Pomposello** ★, 150 W. 28th St., Ste. 1702, New York, NY, 10001, (212) 929-8320, Fax: (212) 255-0986; E-Mail: resignedny@aol.com; Pres.: Tom Pomposello; Sales Coord./Publicity: Melody Ann Mora; Office Mgr.: Richard Rivas.
- US Reps.**: Justice (TX).
- Reader's Digest Music**, 261 Madison Ave., New York, NY, 10016, (212) 907-6968, Fax: (212) 986-2507; Dir., Pdct. Devel.: Jose Perez; Dir., Pdct. Devel.: Ira Howard; Sr. A&R Producer: Jenny Hudson; Mgr., Licensing & Admin.: Dina Saffan.
- Real Music** ★, 85 Libertyship Way, Ste. 207, Sausalito, CA, 94965, (415) 331-8273, Fax: (415) 331-8278; Pres.: Terence Yallop; Nat'l Sales & Mktg. Dir.: Jeffrey Payne.
- Rebel Records**, 3646-3 Aerial Way Dr., Roanoke, VA, 24018, (540) 343-5476, Fax: (540) 343-3240; E-Mail: recdepot@aol.com; Owner: David Freeman; Mktg.: Greg Greenstein; Prod.: Gary B. Reid; Media Relations: Katrina Hurt.
- Labels Owned**: Rebel.
- The Record Co.**, PO Box 35022, Los Angeles, CA, 90035, (213) 655-9461; Pres.: Steve Angelica.
- Record-Rama Sound Archives**, 4981 McKnight Rd., Pittsburgh, PA, 15237-3407, (412) 367-7330, Fax: (412) 367-7388; E-Mail: recordrama@city-net.com; Web Site: <http://www.musicmaster.com>; Owner: Paul C. Mawhinney.
- Labels Owned**: Bobby Don-Jo, Ideal, Impala, Joey, Polka King, VAL; Distributed: Big Dalton.
- Red Horse Productions/Revolver Records** ★, PO Box 158304, Nashville, TN, 37215, (615) 670-6129, Fax: (615) 670-6703; Mgr.: Jean Cramer.
- US Reps.**: United Record (TN).
- Int'l Reps.**: Int'l Record (Italy); Bear Family (Germany); Silver Sounds (U.K.).
- Red House Records, Inc.** ★, 720 Washington Ave. SE, Ste. 202; Minneapolis, MN, 55414, (612) 379-1089, Fax: (612) 379-0945; Pres.: Bob Feldman; Vice Pres., Opns.: C.W. Frymire; Publicity/Promos.: Megan Rubiner Zinn; Retail Mktg.: Dan Vaageness.
- US Reps.**: Koch Int'l (NY).
- Red Onion Records** ★, PO Box 366, Dayton, OH, 45401, (513) 222-2413, Fax: (513) 275-5452; Pres.: Gene Mayl; Vice Pres.: Orrin Rich.
- Red Rocket Records, USA** ★, 213 12th Ave. E, Seattle, WA, 98102, (206) 322-2154, Fax: (206) 322-2154; E-Mail: info-rama@redrocket.com; Pres./A&R: Curtis Crawford; Dir., Opns.: Kevin L. Chestnut.
- Labels Owned**: B.F.D., Red Rocket, USA; Distributed: Instant.
- US Reps.**: Nail Dist. (OR).
- Red Rover Records**, 911 Woodland; Lake Bluff, IL, 60044, (847) 615-0366, Fax: (847) 615-0471; E-Mail: redro1410@aol.com; Owner: Fred Koch; Owner: James Walton.
- US Reps.**: Melody House (OK).
- Redeen Records**, 106 Dudley St., Warner Robins, GA, 31093, (912) 328-0795, Fax: (912) 328-0795; Pres.: Linda Bell; Pub. Rel. Dir.: Steve Morris.
- US Reps.**: Central South, Select-O-Hits (TN); Spring Arbor (MI); Salisbury Dist. (MD); M.S. Dist. (IL).
- Int'l Reps.**: Kingsway Music (UK).
- Redeye Records** ★, PO Box 62, Saint Joseph, MO, 64502, (816) 233-6778, (816) 593-2353; Pres.: W.D. Morgan; Vice Pres.: Jeffrey Battle; A & R: Robert B. "Buck" Orr; Mktg./Admin. Asst.: Cecelia Sten.
- Reference Recordings Ltd.** ★, 580 Crespi Dr., Unit I; Pacifica, CA, 94044, (415) 355-1892, Fax: (415) 355-1949; E-Mail: rrec@aol.com; Pres.: J. Tamblin Henderson, Jr.; Vice Pres.: Marcia Gordon Martin; Technical Dir.: Keith O. Johnson; Sales Dir.: Janice Mancuso.
- Labels Owned**: Reference Mastercuts, Reference Recordings; Distributed: AudioQuest Music.
- US Reps.**: Encore (CO); Titus Oaks (CT).
- Rego Irish Records, Tapes & Videos**, 64 New Hyde Park Rd., Garden City, NY, 11530, (800) 854-3746, Fax: (516) 354-7768; Pres.: Patrick Noonan; Mgr.: Vincent Mitchell.
- Labels Owned**: Colleen, Copley, Kells Music, Rego.
- Reiter Records Ltd.** ★, 308 Penn Estates, East Stroudsburg, PA, 18301, (717) 424-9599, Fax: (717) 424-0452; Pres.: Dr. Andrea B. Reiter; Vice Pres., Bus. Aff.: Stewart Rosenblum, Esq.; A & R: Greg Macmillan; A & R: Ted Bainbridge.
- Int'l Reps.**: BMG (Hong Kong).
- Relativity Records**, 79 Fifth Ave., 16th Floor, New York, NY, 10003, (212) 337-5300, Fax: (212) 337-5366; Pres. RED/TriStar Music: Sal Licata; Sr. Vice Pres./Gen. Mgr.: Ken Antonelli; Sr. Vice Pres.: Alan Grunblatt; Vice Pres., Promo.: Kevin Carroll; Vice Pres., Sales: Ken Gullic.
- The Relaxation Co./Ellipsis Arts** ★, 20 Lumber Rd., Roslyn, NY, 11576, (516) 621-2727, Fax: (516) 621-2750; E-Mail: ellipsis@aol.com; CEO: Jeff Charno; Dir., Sales: Andrew Klein; Dir., Publicity: Karen DiGesio; Dir. Int'l: Angel Romero.
- Labels Owned**: Ellipsis Arts.
- US Reps.**: REP (CA); PGW (MN).
- Release Records**, PO Box 234, Saint Louis, MO, 63166; Pres.: Bob J. Bax; Exec. Vice Pres./Mktg.: Paul J. Bax.
- Relic Record Productions, Inc.** ★, PO Box 572, Hackensack, NJ, 07602, (201) 342-6475, Fax: (201) 342-5954; Co-Owner: Donn Fileti; Co-Owner: Edward Gries.
- Labels**: Distributed: Clifton.
- US Reps.**: MS (IL); Passport Dist. (CO); Indi.
- Relix Records, Inc.** ★, PO Box 98, Brooklyn, NY, 11229, (718) 258-0009; E-Mail: relirec@aol.com; Pres.: Leslie D. Kippel.
- Labels Owned**: American Heritage; Distributed: Legend.
- US Reps.**: Alliance Group (NY); DNA (MA).
- Renaissance**, 770 E. Green St., Ste. 102, Pasadena, CA, 91101-2118, (818) 398-7254; Dir.: M. Kelley; Mktg./Sales: Michael Piper.
- Labels**: Distributed: Gates of Dawn.
- US Reps.**: Wild Places (US).
- Renegade Records**, 814 Conti St., New Orleans, LA, 70112, (800) 800-0550; Pres.: Steve Valentino; A&R: David Valentino.
- Reprise Records**, 3300 Warner Blvd., Burbank, CA, 91505-4694, (818) 846-9090, Fax: (818) 846-8474; Web Site: <http://www.repriserec.com>; Pres.: Howie Klein; Exec. Vice Pres./Gen. Mgr.: Rich Fitzgerald; Sr. Vice Pres., A&R: Josephine Lenardi; Sr. Vice Pres., A&R: Rob Cavallo; Sr. Vice Pres., Promo.: Steve Tipp; Sr. Vice Pres./Artist Devel./Mktg.: Craig Kostich; Vice Pres., Nat'l Sales: Dave Stein; Vice Pres., Video Promo: Wendy Griffiths.
- Offices**: 75 Rockefeller Plz., New York, NY, 10019, (212) 275-4500, Fax: (212) 275-4595, Vice Pres./Label Mgr.: Sandy Alouette; Vice Pres., A&R: Russ Titleman; Warner/Reprise Nashville, 20 Music Sq. E., Nashville, TN, 37203, (615) 748-8000, Fax: (615) 214-1567, Pres.: Jim Ed Norman; Exec Vice Pres./Gen. Mgr.: Eddie Reeves.
- Reptile Records** ★, PO Box 12113, Nashville, TN, 37212, (615) 331-7400; Pres.: Scott Tull; Promos.: Patrick Lloyd.
- Resistance Records**, PO Box 24700, Detroit, MI, 48224, (810) 684-7862, Fax: (810) 684-7958; Pres.: Mark Wilson; Sales Dir.: David Yount.
- Resort Records, Inc.**, 572 Rockrose Ct., Lake Tahoe, NV, 89451, (702) 832-3766, Fax: (702) 832-8107; E-Mail: resort@resortrex.com; Pres./CEO: David M. Delbridge; Vice Pres./CFO: Linda S. Rutledge.
- Restless Records** ★, 1616 Vista Del Mar Ave., Hollywood, CA, 90028, (313) 957-4357, Fax: (313) 957-4355; E-Mail: restrec@aol.com; Chmn.: William Hein; Pres.: Joe Regis; Vice Pres., Mktg/Promo.: Rich Schmidt; Mktg. Mgr.: Lyndsey Parker.
- Labels Owned**: Clean, Medium Cool; Distributed: Hot, On-U Sound.
- US Reps.**: Alternative Dist Alliance (CA).
- Resurgent Music** ★, 146 S. Main St., Ste. 212, Orange, CA, 92668, (714) 633-5232, Fax: (714) 633-5232; E-Mail: resurgentmusic@earthlink.net; Owner: Dan St. Marselle.
- Labels**: Distributed: International.
- US Reps.**: Bayside (CA).
- Retrieve Records** ★, 274 Bath Ave., Apt. 15, Long Branch, NJ, 07740-6155, (908) 263-1736; E-Mail: dmiller@monmouth.com; Pres./Owner: David H. Miller.
- Reunion Records**, 2908 Poston Ave., Nashville, TN, 37202, (615) 320-9200, Fax: (615) 320-1734; Pres.: Terry Hemmings; Vice Pres., A & R: Chris Smith; Vice Pres., Artist Devel.: Stephen Puvendergast; Vice Pres., Mktg/Sales: Ben Howard.
- Revels, Inc. (Revels Records)** ★, 1 Kendall Sq. Bldg. 600, Cambridge, MA, 02139, (617) 621-0505, Fax: (617) 621-1709; Bus. Mgr.: William H. Scheick; Dir., Mktg.: Kay Dunlap.
- US Reps.**: Koch Int'l (NY).
- Reverse Records** ★, 3479 NW Yeon Ave., Portland, OR, 97210, (503) 228-5113, Fax: (503) 228-6393; Pres.: Morris McClellan; Vice Pres.: Lewis Ross; CFO: Eleanor Ross.
- Labels Owned**: Grace Note; Distributed: Even Par, MSP, Magic Music, Philoe.
- Revolution Records**, 8900 Wilshire Blvd., Ste. 200, Beverly Hills, CA, 90211-1906, (310) 289-5500; E-Mail: info@revolution.wbr.com; Owner: Irving Azoff; Vice Pres., Sales: Rob Sides; Vice Pres., Int'l: Susan Markheim; Vice Pres., Publicity: Julie Farnan; Sr. Creative Exec.: Missy Worth.
- Offices**: Giant Records, 1514 South St., Nashville, TN, 37212, (615) 256-3110, Fax: (615) 259-4011, Pres.: James Stroud.
- Labels Owned**: Giant, The Medicine Label.
- Rhapsody Int'l** ★, 85 Melrose Ave., Massapequa, NY, 11758, (516) 798-5082, Fax: (516) 541-1799; Pres.: Russell Jackson; Mgr.: Brett Rochelle.
- Rhino Entertainment Co.** ★, 10635 Santa Monica Blvd., 2nd Floor, Los Angeles, CA, 90025-4900, (310) 474-4778, Fax: (310) 441-6575; Pres. of Label/CEO: Richard Foos; Sr. Vice Pres., Sales/Mktg.: Neil Werde; Sr. Dir./Int'l Sales/Mktg.: Peter Pasternak; Exec. Vice Pres., Bus. Affairs: Bob Emmer.
- US Reps.**: Warner/Electra/Atlantic (CA).
- Rhythm Safari**, 6430 Sunset Blvd., Ste. 900, Hollywood, CA, 90028, (213) 467-0151, Fax: (213) 856-4204; Pres.: Hilton Rosenthal; Mgr., Label Opns.: Magda Summerfield; Mktg.: Michael Regan.
- US Reps.**: Priority (CA).
- Rhythms Productions/Tom Thumb Music**, 8869 Venice Blvd., Los Angeles, CA, 90034-0485, (310) 836-4678; Pres.: Ruth S. White; Vice Pres.: David O. White; Gen. Mgr.: Marjory W. Gandelman.
- Labels Owned**: Tom Thumb, Watch Me Grow.
- Int'l Reps.**: MARQFed Int'l (Philippines).
- Rice Records** ★, 1808 West End Bldg., Ste. 825, Nashville, TN, 37203, (615) 242-2461, Fax: (615) 327-0371; CEO: Jimmy Key; Pres.: Jack J. Key.
- Fred Rice Productions** ★, 48-780 Eisenhower Dr., La Quinta, CA, 92253, (619) 564-0559; Pres.: Fred Rice; Sec./Treasurer: Dorothy Rice; Sales Mgr.: Robert Rice.
- Offices**: Amazing Grace Music (BMI), PO Box 643, 48-780 Eisenhower Dr., La Quinta, CA, 92253, (619) 564-4823, Pres.: Fred Rice.
- Labels Owned**: Hook Music.
- Richardson Records**, 1938 Baltimore Annapolis Blvd., Annapolis, MD, 21401-6248, (410) 757-3733; Pres.: Charles A. Richardson.
- Rico Records/Combo Records**, 747 Tenth Ave., New York, NY, 10019, (212) 247-6330, Fax: (212) 956-7554; Pres.: Ralph Cartagena; Vice Pres.: Lisa Cartagena; Nat'l Radio Promo. Dir.: Derek Cartagena; Sales Dir.: Jose Luis Alvarez; Sales Rep.: Edwin Aviles; Sales Rep.: Fred Hernandez.
- Labels Owned**: Canomar, Hi-Tone, Mega, Neliz, Spanoram; Distributed: Heaven.
- Int'l Reps.**: Combo (PR); Discos Musart (Mexico); Sonolux (Colombia); Discos Manzana (Spain); OM Productions (Panama); Rica Discos (Netherlands); Clave Music (Switzerland); Disques Concord (France); Musica Tropical (Germany); Sweet Coco (Japan); Sica Peruana (Peru); Discorona (Venezuela).
- Ridge Runner**, 84 York Creek Dr., Driftwood, TX, 78619, (512) 847-8605, Fax: (512) 847-8833; Owner: Slim Richey; Owner: Francie Jo White.
- Labels Owned**: Flying High, Grass Mountain, Tex Grass.
- Riot Records**, 3210 21st St., San Francisco, CA, 94110, (415) 282-3600, Fax: (415) 282-1476; Chmn.: Joel S. Turtle; Pres.: Ralph Tashjian; Vice Pres., A&R: Greg Kihn; Vice Pres., Promo./A&R: Greg Lanlan.
- Rip-It Records**, 715 N. Femcreek Ave., Orlando, FL, 32803, (407) 898-2009, Fax: (407) 897-0830; Pres./CEO: Louis Bell; Vice Pres.: Barry Dufae; Gen. Mgr.: Ted Thompson; Publicity Dir.: Pam Turner.
- Ripete Records, Inc.** ★, 1111 S. Main St.; Elliott, SC, 29046, (803) 428-3358, Fax: (803) 428-6434; Pres.: Marion E. Carter; Vice Pres.: Peter N. Smolen; Bus. Affairs: Karen F. Carter; Opns. Mgr.: Mike Farver.
- Labels Owned**: Carlen, EEE Ltd., Gold Coast, Gold Nuggets, Orion, Retroactive, Rockin Robin, Volume; Distributed: First-Lite.
- US Reps.**: Select-O-Hits (TN); Big State (TX); Rounder/DNA (CA).
- Ripsaw Record Co.** ★, 4545 Connecticut Ave. NW, Ste. 805, Washington, DC, 20008, (202) 362-2286; Pres.: Jonathan Strong.
- Rising Son Records** ★, 4 Van Devsenville Rd.; Great Barrington, MA, 01230, (413) 528-1953, Fax: (413) 528-1958; E-Mail: rsnhq@aol.com; Pres.: Arlo Guthrie; Pub. Rel.: Cindy Bradley.
- Rising Star Records/Publishers** ★, 52 Executive Park S., Ste. 5203, Atlanta, GA, 30329, (404) 636-2050, Fax: (404) 636-5051; E-Mail: ristar@mindspring.com; Web Site: www.ristar.com; Pres.: Barbara Z. Taylor; Gen. Mgr.: Lyndell

Massengale; Opns. Mgr.: Michael F. Peterson; Nat'l Sales Mgr.: Frank Grubbs, Jr.

Labels: Distributed: ABC Music, Australia, Lion's Bard Music. **US Reps.:** Music Design (WI); Passport (CO). **Int'l Reps.:** Dial Dixos, (Spain).

Rising Tide, 48 Music Sq. E., Nashville, TN, 37203, (615) 254-5050, Fax: (615) 313-3700.

Rite-Off Records ★, 412 N. Orange St.; Selinsgrove, PA, 17870, (717) 374-0696, Fax: (717) 374-0858; Gen. Mgr.: Terry Selders; Promo.: Kyle Peck. **US Reps.:** Sharkstooth (PA).

Ritmo Records Corp., 747 Tenth Ave., New York, NY, 10019, (212) 586-1189, Fax: (212) 765-6435; Pres.: Karen Pabon; Mgr.: Tony Pabon, Jr.; Sales: Maximiliano Garcia; Promos.: David Quintana.

River Music, Inc. ★, Rt. 175, Blue Hill Falls, ME, 04615, (207) 374-2208, Fax: (207) 374-2082; Pres./A&R: Paul D. Sullivan; Vice Pres.: Jillson Knowles. **US Reps.:** CRD (CA); Twinbrook (NY); Music Design (WI); Silo (VT).

River North-Nashville, 1207 17th Ave. S., Ste. 103, Nashville, TN, 37212, (615) 327-0770, Fax: (615) 327-0011; Sr. Vice Pres./Gen. Mgr.: Eddie Mascolo; Vice Pres., Promo/Devel.: Bobby Young.

River Records, 800 SW Jefferson Ave., Peoria, IL, 61605, (309) 673-0075; Pres.: Ron C. Volz; Vice Pres. A&R: D. Scott Kramer; Sales/Promo.: Jennifer Folger; Mktg.: Kevin Tompkins. **Int'l Reps.:** Christian Mktg. Canada Unlimited (Canada); GMI Music Partners BV (Europe); Christian Mktg. New Zealand (New Zealand); Christian Mktg. Pty. Ltd. (Australia); Marantha (South Africa).

Rivera Records, PO Box 1848, Orange, CA, 92668, (714) 639-0400, Fax: (714) 639-7523; Owner: Bob Rivera.

Road Records, 2003 19th Ave. S., Nashville, TN, 37203, (615) 460-9181; E-Mail: fezmoo@aol.com; Pres.: Jim Femino.

Roadrunner Records ★, 536 Broadway, New York, NY, 10012, (212) 274-7500, Fax: (212) 219-0301; Pres.: Cees Wessels; Sr. Vice Pres./Label Gen. Mgr.: Jeb Hart; Sr. Vice Pres./Gen. Mgr.: Doug Keogh; Vice Pres./A&R: Monte Conner; Deep Blue Mgr./A&R Dir.: John Trepp; Vice Pres./Mktg.: Jonas Nachsin; Vice Pres./Sales: Peter Mullen; Vice Pres./Promo.: Billy Cox; Sr. Dir. of Promo.: Marco Navarra; Dir. of Publicity: Susan Marcus; Nat'l Dir. of Sales: Bob Johnson; Nat'l Dir. of Rock Promo.: Mark Abramson; Nat'l Dir. of Modern Rock: Sean Knight; Assoc. Dir. of Publicity: Sophie Diamantis; Mktg. Dir.: Scott Givens; Mktg. Dir.: Peter Cooper; A&R Dir.: Howie Abrams; A&R Dir.: Jeff Pachman; Publicity: Toni Eng. **Labels Owned:** Baby Fox, Bennet, Blue Mountain, Brujeria, Coal Chamber, Deicide, Dog Eat Dog, Fear Factory, Floodgate, Karma to Burn, Lazy, Life of Agony, Loose Cannon, Machine Head, Madball, The Moon Seven Times, Obituary, Party Up, Kevin Salem, Sepultura, Shelter, Type O Negative, Vision of Disorder. **US Reps.:** RED (NY).

Rock Dreams ★, 366 Route 33, Mercerville, NJ, 08619, (609) 890-0808, Fax: (609) 586-8945; CEO: John Cardarelli; Mgr.: Robert Belviso; Controller: Paul Ressler; Promo.: John Burlaga. **Labels Owned:** RDR.

Rockin' Possum Music ★, 1029 Stillhouse Rd., White House, TN, 37188, (615) 672-5987; Dir., Creative Devel.: Kevin A. Brennenan. **Offices:** 17 W. 20th St., Sixth Floor, New York, NY, 10011, Dir., Creative Devel.: Mike Yionoulis.

Rockland Records, 117 W. Rockland, Libertyville, IL, 60048, (847) 362-4060, Fax: (847) 362-4653; Pres.: Perry Johnson.

Rococo Records, Inc. ★, PO Box 695, Seal Beach, CA, 90740-0695, (310) 594-6641, Fax: (310) 594-0041; Pres.: Rocco Spagnola; Dir., A&R: Kookie Whingley, Jr.

Rodell Records, Inc. ★, 1520 Brookhollow Dr., Ste. 40; Santa Ana, CA, 92705, (213) 960-9447, (714) 531-5786, Fax: (714) 434-7756; E-Mail: rodell@hqonline.com; Pres.: Adam Rodell. **Labels Owned:** Club of Spade.

Roesch Records, 25-13 Old Kings Hwy. N., Ste. 272, Danen, CT, 06820, (203) 838-5023, Fax: (203) 838-0337; Owner: Joe Roesch; Vice Pres.: Sabie Roesch. **US Reps.:** Twinbrook (NY); City Hall (CA); Rock Bottom (GA); Paulstarr (MN).

Int'l Reps.: Red Lick (UK); All Blue (Belgium); Media 7 (France); IRD (Italy); Cargo (Canada).

Roll On Records ★, 112 Widmar Pl., Clayton, CA, 94517, (510) 672-8201; Contact: Edgar J. Brincal.

Rooster Blues Records ★, 232 Sunflower Ave., Clarksdale, MS, 38614, (601) 627-2209, Fax: (601) 627-9861; E-Mail: rooster232@aol.com; Co-Owner/Producer: Jim O'Neal; Co-Owner: Selina O'Neal.

Labels Owned: Okra-Tone; **Distributed:** Airwax, Southern Culture, Wilco. **US Reps.:** Rounder/DNA (MA).

Roper Records, Inc., 45-15 21st St., Long Island City, NY, 11101, (718) 786-2401; Pres.: Franc Peni.

Rosemary Melody Line Records ★, E. Landis Ave., Vineland, NJ, 08360, (609) 696-0943, Fax: (609) 794-8348; Pres.: Dennis Link. **Labels Owned:** Windrose.

Rotten Records ★, PO Box 2157, Montclair, CA, 91763, (909) 624-2332, Fax: (909) 624-2392; E-Mail: rotten@primenet.com; Pres.: Ron Peterson; Retail/Video Promo. Mgr.: Wendy Zimmer; Radio/Press Mgr.: Dean Diomeaes.

Rough Luxury, 1156 Forest Ave., New York, NY, 10456, (718) 617-4783, Fax: (718) 617-4832; A&R: C. McRae. **Labels Owned:** Berlin, New World Order.

Roughrider Entertainment, Inc. ★, PO Box 56742, Sherman Oaks, CA, 91413, (818) 990-8000, Fax: (818) 990-8187.

Round Flat Records ★, PO Box 1676, Amherst, NY, 14226; E-Mail: roundflat@aol.com; Pres.: Curt Ippolito.

Round River Records ★, 301 Jacob St., Seekonk, MA, 02771, (508) 336-9703, (800) 682-9522, Fax: (508) 336-2254; E-Mail: ddb14@aol.com; Pres.: Deborah Block; Vice Pres.: Bill Harley; Office Mgr.: Jane Bendavid. **US Reps.:** Silo (VT).

Rounder Records Group ★, One Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: info@rounder.com; Owner: Marian Leighton Levy; Owner: Bill Nowlin; Owner: Ken Irwin; Vice Pres./Mktg. & Sales: Mark Wheeler. **Labels Owned:** Bullseye Blues, Flying Fish, Up Start; **Distributed:** American Clave, Black Top, Bohemia Beat, Clean Cuts, Corason, Daning, EasyDisc. **US Reps.:** DNA. **Int'l Reps.:** Continental Record Services.

Rowena Records ★, 195 S. 26th St., San Jose, CA, 95116, (408) 286-9840, Fax: (408) 286-9845; A&R: Gracie & Jeannine O'Neal.

US Reps.: Gojo (CA).

Royal Records, PO Box 5368, Buena Park, CA, 90622, (714) 522-2383; Pres.: Jerry Smith.

Labels Owned: Five-Star, Melodeer Music, Royal King Music. **Rustron Music Productions**, 1156 Park Lane, West Palm Beach, FL, 33417-5957, (561) 686-1354; Exec. Dir.: H. Rusty Gordon; A&R/Creative Dir.: Ronald Caruso; Prof. Mgr.: Davilyn Whims; Studio Dir.: Kevin Reeves. **Offices:** 42 Barrack Hill Rd., Ridgfield, CT, 06877, (203) 438-8022.

Labels Owned: Whimsong; **Distributed:** Atma Spheres, GBP (Gary Barth Prods.), GJP (Gordon Johnson Prods.), HCP, Marcus, PRMC, RCP, Road House, Shock-T, Soul Inspiration. **US Reps.:** Lady Slipper (NC); Alhambra (FL). **Int'l Reps.:** Sonoxit, FM Cintos y Discos (Colombia).

Ruthless Records ★, 21860 Burbank Blvd., Ste. 100, Woodland Hills, CA, 91367, (818) 710-0060, Fax: (818) 710-1009.

Rykodisc, Shetland Park, 27 Congress St., Salem, MA, 01970-5575, (508) 744-7678, Fax: (508) 741-4506; Pres.: Don Rose; Vice Pres. Sales/Mktg.: Bob Carlton; Dir. Mktg.: John Hammond; Dir. Strategic Mktg/Sales: Cheryl McEnaney; Dir. Publicity: Carrie Svingen. **Labels Owned:** Gramavision, Hannibal.

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SFL Tapes & Discs ★, PO Box 120316, Nashville, TN, 37212, (615) 356-4684, Fax: (615) 356-4666; Pres.: John Lomax, III. **Int'l Reps.:** Massive (Australia).

SRI Label Group ★, 401 Golden Isles Dr., Hallandale, FL, 33009, (954) 455-8653, Fax: (954) 455-8659; Pres.: Shelly Liebowitz; Vice Pres., A&R: Stan Silverberg; Dir., Promo.: Dennis McSherry. **Labels Owned:** CMS Music, Flamingo Jazz.

S T Records, PO Box 11, Lawndale, CA, 90260, (310) 590-8853, Fax: (310) 590-8513; Owner: Greg Ginn; Label Mgr.: Ron Coleman; Bus. Mgr.: Sydney Dawes; Sales Mgr.: Chuck Dukowski. **Labels Owned:** Cruz, Issues, New Alliance.

S.W. & Associates, Co. ★, 953 Highway 51; Madison, MS, 39130, (601) 856-7468; A&R: Style Wooten. **Labels Owned:** Wooten.

Sabteca Records ★, 712 Longridge Rd., Oakland, CA, 94610, (510) 456-2805, Fax: (510) 832-0464; Pres.: Bernard D. Herring; Mktg.: Duane Herring; A&R: Sean Herring. **Labels Owned:** Andre Romare. **Int'l Reps.:** Aquarius (Austria).

Safe House Records ★, PO Box 5349, West Lebanon, NH, 03784, (802) 295-1269, Fax: (802) 295-4930; E-Mail: safehouse3@aol.com; Pres.: James Reynolds; Gen. Mgr.: Rich Masio. **Labels:** Distributed: Feedback, Obelisk.

Sage Arts, 14311 Stehr Rd., Arlington, WA, 98223, (360) 691-5203; Bus. Manager: Warren Argo.

Sahara Records & Filmworks Int'l ★, 117 W. Harrison Bldg., Dept. S-627, Chicago, IL, 60605, (800) 874-5799, Fax: (317) 459-9007; Pres./CEO: Edward De Miles; A & R Dir.: Greg Payne; Vice Pres./Mktg.: Dwayne Woolridge. **Labels Owned:** Sahara Dance Tracks, Sahara Jazz. **US Reps.:** EDM-Sahara (IN).

SaiSoul Records, 16 E. 40th St., New York, NY, 10016, (212) 951-3029, Fax: (212) 951-2332; Int'l A&R: Glen LaRusso. **Labels Owned:** Bethlehem Jazz, Double J.

San Juan Music Group Ltd. ★, 499 Erntson Rd., Parlin, NJ, 08859, (908) 727-7200, Fax: (908) 727-7240; Pres.: Jay Chernow; Vice Pres.: Michael Chernow; Sec./Treasurer: Eileen Chernow.

Sanity Check Music, Inc. ★, 611 Manassas Ave.; Front Royal, VA, 22630, (540) 636-7587; E-Mail: scmusec@shentel.net; Pres.: Blue; Publicist: Amy Jett; A&R: Christina Orr. **Labels Owned:** Sanity Check Music, Inc.; **Distributed:** BSC.

Santa Fe Records, 14511 Delano St., Van Nuys, CA, 91411, (818) 994-9973, Fax: (818) 994-1133; Pres./CEO: Enrique Elizondo.

SARG Records, 311 E. Davis St., Luling, TX, 78648, (210) 875-3350, Fax: (210) 875-9362; Owner: Charlie Fitch.

Sarzo Music, PO Box 6061126, Sherman Oaks, CA, 91413, (818) 906-7515, Fax: (818) 789-7809; E-Mail: sarzo@

pacificnet.net; CEO: Rudy Sarzo; CFO: Rebecca Sarzo; COO: Ruth Garrard.

Savebone Music ★, 130 W. 42nd St., Ste. 952, New York, NY, 10036, (212) 997-0206, Fax: (212) 997-0481; E-Mail: sgracanan@aol.com; CFO/Owner: Sasha Gracanan; Pres./A&R: Vera Gracanan; Chief Engineer: Nenad Gracanan; Music Dir.: Borko Gracanan. **Labels Owned:** Gracanan Sounds Ltd.

Savoy Records, 1123 Broadway, Ste. 507, New York, NY, 10010, (212) 675-3375, Fax: (212) 675-7703; Exec. Dir.: Rev. Milton Biggiam.

Scarab Records, Inc., 947 Paddington Terr., Heathrow, FL, 32746, (407) 333-3343, Fax: (407) 333-3288; Pres.: Janet Smith. **US Reps.:** MS (IL); Lifedance (OR).

Scene Productions/Purple Haze Music ★, PO Box 1243, Beckley, WV, 25802, (304) 252-4836; Pres.: Richard L. Petry; A & R Dir.: Carol Lee. **Labels Owned:** Rising Sun.

Don Schafer Promotions, Inc., Rt. 1, PO Box 11; West, TX, 76691, (817) 826-4500; Pub. Rel. Dir.: Rob Landrum; Professional Mgr.: Bobby Schafer; Agent: Greg Picha.

Schizophrenic Records ★, 232 SE Oak St., Ste. 100, Portland, OR, 97214, (503) 731-5994, Fax: (503) 736-3264; E-Mail: schizome@earthlink.net.durango955@aol.com; Pres.: Mike Jones. **Labels Owned:** Schizophrenic; **Distributed:** Space Age Bachelor Pad.

US Reps.: Nail (OR). **Int'l Reps.:** Trocadero (Germany).

Jan Scobey's Hot Jazz, 10755 Bachelor Valley Rd.; Witter Springs, CA, 95493, (800) 872-6239, Fax: (707) 275-2777; Pres./Owner: Jan Scobey; Mgr.: Eugene Paleno. **Labels Owned:** Class, Jansco, Jazzology, Peachtown, Ragtime, Smithsonian; **Distributed:** Goodtime Jazz, Heritage, Stomp Off.

Scorpio Music, Inc., 2500 E. State St., Trenton, NJ, 08619, (609) 890-8000, Fax: (609) 890-0247; E-Mail: scorpiomus@aol.com; Pres.: John Gervasio; Gen. Mgr.: Steven Parelman.

Sea Breeze Record Co. ★, PO Box 11267, Glendale, CA, 91226, (818) 242-2093; Owner: Danny Behr; Prodn. Mgr.: Robert Coomber; Promo. Mgr.: Alex Iles. **Labels Owned:** Night Life, Sea Breeze Vista, Walrus.

Secret Records, 545 Eighth Ave., Ste. 401, New York, NY, 10018, (212) 330-0422, (516) 666-6472, Fax: (516) 666-6476; Pres.: John Mae.

Dave Segel Promotions, 5948 Little Brook Way Dr., Columbus, OH, 43232, (614) 755-9996, Fax: (614) 755-9435; Pres.: Dave Segel.

Select of San Francisco, PO Box 880761, San Francisco, CA, 94188, (415) 824-2435; Pres.: Raymond B. Simmons.

Selig Entertainment ★, 1243 College Ave., Ste. 2, Bronx, NY, 10456-2203, (718) 681-6346, Fax: (718) 681-8030; Pres.: Tyrone C. Giles; Vice Pres./A & R: Sean T. Denison; Managing Dir.: Renee Guiranes; Rap A & R: Sacuan Stimpson. **Labels Owned:** Mad Whirl; **Distributed:** Hard Hitting, Nylon.

Ralph L. Seltzer ★, 191 Finch Rd.; Kerby, OR, 97531-0417, (541) 592-2825; Owner: Ralph Seltzer; Office Mgr.: M. Walther.

Serene Sounds, 1156 W. 103rd, Dept. 206, Kansas City, MO, 64114, (816) 942-6233; Owner: Esther Kreek. **Labels Owned:** Serene Sounds.

Serenity Records, 8016 Marion Dr., Maria Stein, OH, 45860, (419) 925-1215, Fax: (419) 925-1216; Owner: James Moeller; Promos.: Ken Moeller.

Labels: Distributed: Li-Sem/Daniel Kobialka.

Shadow Records, 111 E. 14th St., Ste. 338, New York, NY, 10003, (212) 206-1017, Fax: (212) 366-5979. **Labels Owned:** Shadow.

Shadow/Light Records ★, 9900 Tagus St., Ste. 25, Pico Rivera, CA, 90660, (310) 699-2450, Fax: (313) 726-2820; E-Mail: rhart@lausd.k12.ca.us; Pres.: Ron Hart.

Shake N' Bake Records, Inc., 111-58 145th St., Jamaica, Queens, NY, 11435, (718) 659-9631, Fax: (718) 659-6121; Pres.: Damell Aiken; Exec. Vice Pres.: Anthony Anderson; Vice Pres.: Cynthia Aiken.

Shanachie Entertainment Corp., 37 E. Clinton St., Newton, NJ, 07860, (201) 579-7763, Fax: (201) 579-7083; Pres.: Richard Nevins; Gen. Mgr./A&R: Randall Grass; Exec. Vice Pres./Devel.: R. Wayne Martin; Nat'l Dir., Mktg.: Lee Goldstein.

ShaoLin Film & Records, 860 E. 500 South, Ste. 15; Salt Lake City, UT, 84102, (818) 595-1123; Pres.: Silu Richard O'Connor; Vice Pres., A&R: Don DelaVega; Vice Pres., A & R: Michelle McCarty; Tour Mgr.: Dave Hart.

Sharp Nine Records, Inc. ★, 561 Hillcrest Ave., Westfield, NJ, 07090, (908) 789-7660, Fax: (908) 654-1863; Pres.: Marc R. Goelman.

Sheffield Lab Recordings ★, 408 Bryant Cir., Ste. C, Ojai, CA, 93023-4210, (805) 640-2900, Fax: (805) 640-2901; Pres.: Douglas Sax; Dir., Admin./Finance: Gwen de Sevrin Jaquet; Sales Promo.: Tom Volpe; Production: Eric Conn.

Shining Eagle Records ★, 1260 Grass Valley Dr., Colorado Springs, CO, 80906-7713, (719) 450-8155, Fax: (719) 576-0028; Pres., Inst. Div.: David Belt; Pres., Vocal Div.: Danny Byram; Vice Pres., Inst. Div.: Micky Poage; Office Mgr.: Susan Belt.

Shoestring Records, 1907 Central, Alton, IL, 62002, (618) 465-5619, Fax: (618) 465-7585; Pres./A&R: Howard E. Neal; Vice Pres.: Olivia Neal.

Labels: Distributed: Nikeda.

Shore Records, 2601-21 Cross Point Cir.; Matthews, NC, 28105, (908) 935-7218, (704) 535-7872, Fax: (704) 535-7846; E-Mail: shorerec@aol.com; Dir.: A & R: Paul A. Bonanni; Bus. Affl.: Lawrence Bonanni; Promos.: Christopher Barry; Admin.: Debbie Malysa.

Showtime, 515 14th St. NE, Washington, DC, 20002, (202) 388-9399, Fax: (410) 243-8429; Exec. Pres.: C. Ables; Gen. Mgr.: B. Salles.

Labels Owned: Nice Sounds.

Sierra Records ★, PO Box 5853, Pasadena, CA, 91117, (818) 355-0181, Fax: (818) 793-5753; Pres.: John M. Delgatto; Mgr.: Dana Thorn.

Labels Owned: Etree, Sierra Classical; **Distributed:** Ranch. **US Reps.:** Allegro Corp. (OR).

Silo, Inc. ★, S. Main St.; Waterbury, VT, 05676, (802) 244-5178, Fax: (802) 244-6128; Pres.: Barry McVey; Sales Mgr.: Dave Loyal; Buyer: Bill Fishman.

Labels Distributed: Alcazar, Alligator, Disney, Flying Fish, Gift Horse, Green Linnet, Moulin D'Or, Rounset, Rykodisc, Shanachie.

Silver Wave Records, Inc. ★, 2475 Broadway; Boulder, CO, 80304, (303) 443-5617, Fax: (303) 443-0877; E-Mail: info@silverwave.com; Pres.: James Marienthal; Fin. Mgr.: Mary Lowery; Sales Mgr.: Justine Ketola.

Labels Owned: Silver Planet Prods.; **Distributed:** MTL. **US Reps.:** Koch (NY).

Int'l Reps.: ARPA Folk (Spain); Hightide (Italy); 99 Records (Germany); MRA (Australia); Renaissance (Taiwan); Silk Road Hong Kong.

Sin-Drome Records Ltd. ★, 18344 Oxnard St. Ste. 101, Tarzana, CA, 91356, (818) 344-8880, Fax: (818) 344-8882; Pres.: Henry Marx; Vice Pres., Mktg./Sales: Mark Lampe; CFO/Export: Carol Champagne.

Labels Distributed: CGR Productions.

Sire Records, 75 Rockefeller Plz., 17th Floor, New York, NY, 10019, (212) 275-2500, Fax: (212) 275-3562; Chrmn.: Sylvia Rhone.

Sirr Rodd Record, PO Box 19052, Philadelphia, PA, 19138, (215) 924-2097; Pres.: Rodney Jerome Keitt.

Sisters' Choice Recordings & Books ★, 704 Gilman St., Berkeley, CA, 94710, (510) 524-5804, Fax: (510) 528-9342; Owner: Nancy Schimmel; Permissions/Orders: Ruth Pohlman; Production: Candy Forest.

Labels Owned: Cassandra.

US Reps.: Children's Small Press Collection (MI); Silo Music Dist. (VT); Rounder Kids (MA).

Six-One-Five Records, PO Box 110829, Nashville, TN, 37222, (615) 776-2060, Fax: (615) 776-2181; Owner: Bill Wence.

Skill Record Co. ★, 145 Kilgore Ave.; Baytown, TX, 77520, (281) 424-4235; Pres.: Slick Norris.

Skylark Records, 10609 Stagbound Trail, Zebulon, NC, 27597, (919) 404-0021; Owner: Donald J. Grantham; A&R: Lenore H. Grantham.

Skylite Records, 512 Mansion Dr., Brentwood, TN, 37207, (615) 373-8300, Fax: (615) 373-1506; Pres.: Joel Gentry.

Labels Owned: Christian Faith, Christian Folk, Master, Sing, Skylite Country, Temple.

Smarty Pants Audio/Video, 15104 Detroit Ave., Ste. 2, Lakewood, OH, 44107, (216) 221-5300, Fax: (216) 221-5348; Pres./CEO: S. Turk; Vice Pres., Mktg./Sales: R.G. Korp; Asst. to Pres.: Nora Babcock.

Labels Owned: Kiddy Time Audio/Video, S.P.I. Audio, Smart Classics, Smart Jazz, Smart Music, Smart World, Smarty Time Audio/Video, Special Pro, Trinity.

Smithsonian Folkways Records ★, 955 L'Enfant Plz., Ste. 2600, MRC 914, Washington, DC, 20560, (202) 287-3251, Fax: (202) 287-3699; E-Mail: cfpcps.fw@ic.si.edu; Dir., Mktg.: Brenda Dunlap; Curator: Anthony Seeger; Asst. Dir.: Amy Horowitz; Licensing/Int'l Sales: Kevin Doran.

Labels Owned: Cook, Dyer-Bennet, Folkways, Paredon.

US Reps.: Koch Int'l (NY); Smithsonian Folkways (MD).

Soaring Records, 7474 NE Eighth Ct., Boca Raton, FL, 33487, (561) 391-0255; Pres./Sec./Treasurer: Marianne Stander; Vice Pres. A & R: M. Scott Stander.

Sol Y Tierra Discos, 6831 Commerce Ave., El Paso, TX, 79915-1024, (915) 533-2463, Fax: (915) 541-1182; Pres.: Jose Sandoval; Vice Pres.: Juan A. Portillo; Vice Pres. Mktg./Pub. Rel.: Carlos Bruno Villanueva; Gen. Mgr.: Eduardo Gonzalez.

US Reps.: Sol Y Tierra Musica (TX).

SolarHines Record Co. ★, 1635 N. Cahuenga Blvd., Hollywood, CA, 90028, (213) 461-0390, Fax: (213) 461-9032; Chrmn.: Dick Griffee; Pres./Gen. Counsel: Virgil Roberts; Vice Pres. Sales: Vanessa Jollivette.

Labels Owned: Sound of Los Angeles.

Sombrero Records, PO Box 121561, Nashville, TN, 37212, (800) FIDDLIN, (406) 442-9441; Pres.: Al Cantrell; Vice Pres.: Emily Cantrell.

Sonata Records Co. ★, 4304 Del Monte Ave., San Diego, CA, 92107, (619) 222-3346; Pres.: Paul Di Lella; Vice Pres.: Joseph Di Lella; Radio/TV Promos.: Dean Long; Sales Dir.: Phil Jones; Distribution Mgr.: Helen Di Lella.

Song Wizard Records, PO Box 3890, South Pasadena, CA, 91031, (818) 441-6024, Fax: (818) 441-0544; Owner: Dave Kinnoin.

Sonority Records, Inc., 7701 Jervis St., Springfield, VA, 22151, (703) 354-1557; E-Mail: dizz@dceez.com; Pres.: Ray Disney.

Sony Classical, 550 Madison Ave., 16th Floor, New York, NY, 10022, (212) 833-4763, Fax: (212) 833-7142; Pres.: Peter Gelb.

Sony Discos, Inc., 605 Lincoln Rd., 7th Floor, Miami Beach, FL, 33139, (305) 535-0800, Fax: (305) 592-6549; Vice Pres./Gen. Mgr.: Oscar Llori; Vice Pres., Promo.: Fernando Beltran; Sales Pres.: Sales: Harry Fox.

Offices: 2190 NW 89th Pl., Miami, FL, 33172, (305) 592-0045, Fax: (305) 593-9278, Contact: Tony Ojeda; 254 W. 54th St., 15th Floor, New York, NY, 10019, (212) 445-4444, Fax: (212) 445-2406, Contact: Victor Colon; 11365 Ventura Blvd., Ste. 155, Studio City, CA, 91604, (818) 753-9696, Fax: (818) 753-9766, Contact: Luis Pisterman; 1011 Lake St., Ste. 205, Oak Park, IL, 60301, (708) 366-9870, Fax: (708) 366-9879, Contact: Jose Manuel Flores; 7129 Heron St., Houston, TX, 77087, (713) 649-6701, Fax: (713) 649-6758, Contact: Armando Sanchez; 4538 Centerview Dr., Ste. 170, San Antonio, TX, 78228, (210) 733-3941, Fax: (210) 733-3945, Contact: Ray Martinez; 1001 Ponce De Leon, Santurce, PR, 00907, (809) 725-6276, Fax: (809) 721-5395, Contact: Rafael Cuevas.

Labels Owned: Sony Latin, Sony Tropical; **Distributed:** Copa, Globo, Orfondo, RMM, RTP, SDI, Sonolux.

Sony 550 Music ★, 550 Madison Ave., New York, NY, 10022, (212) 833-8000, Fax: (212) 833-7120; Pres.: Polly Anthony; Exec. Vice Pres.: John Doelp; Sr. Vice Pres., Artist Rel.: Vince Brannon; Sr. Vice Pres., A&R: Michael Caplan; Vice Pres., Mktg.: Dave Gottlieb; Dir., Sales: Dan Caldwell.

Sony Wonder, 550 Madison Ave., New York, NY, 10022, (212) 833-8000, Fax: (212) 833-5980; Vice Pres.: Ted Green.

Soal Records ★, PO Box 848, New York, NY, 10024-0848, (212) 362-6924, Fax: (212) 362-6924; Pres.: Path Soong; Vice Pres.: Jeff Gordon.

Soul Coast Productions ★, PO Box 1102, Topanga, CA, 90290, (310) 455-4034, Fax: (310) 455-2649; E-Mail: 71740.473@compuserve.com; Dir., A&R: Tim Weston.

US Reps.: Twinbrook (NY); City Hall (CA); Rock Bottom (FL); Paulstarr (MN).

Soulo Productions, 2675 Palisades Crest Dr., Lake Oswego, OR, 97034, (503) 638-2674, Fax: (503) 638-2890; Owner/Pres.: Sally Harmon; Partner: Frank Gruner.

Soulstreet Records, Inc., 265 Main St., East Rutherford, NJ, 07073, (201) 933-0676, Fax: (201) 951-2332; Pres.: Glenn Larusso; Dir., Club Promos.: Batcho Manguel.

Labels Distributed: In Groove.

Sound Achievement Group, Inc. ★, PO Box 24625, Nashville, TN, 37202, (615) 883-2600, Fax: (615) 883-5672; Pres.: Royce B. Gray.

Labels Owned: Candle, Heart Reign, Image, New Wind, Palace, Sugar Mountain.

Sound Designs of Arizona, 5321 E. Grandview Rd., Scottsdale, AZ, 85254, (602) 992-6106, Fax: (602) 493-3360; Exec. Dir.: Gregory P. Zduniak; Exec. Dir.: Michael P. Frassetti; Mktg. Mgr.: Susan Whitlow.

US Reps.: Associated (AZ); Backroads, City Hall (CA); Encore, White Swan (CO); Michael Ginsberg Dist. (TN); Music Design (WI); New Leaf (GA); Twinbrook (NY).

Int'l Reps.: Chiang Hual/Around The World (Singapore).

Sound Feelings Records ★, 7616 Lindley Ave., #283, Reseda, CA, 91335, (818) 757-0600, Fax: (818) 757-0834; Pres.: Howard Richman; Mktg. Dir.: Jackie Adair.

Sound Gems Records ★, Box 801, Southeastern, PA, 19399, (215) 552-8889, CEO: Frank Fioruanti; Gen. Mgr.: Trish Wassel; Promo.: Jeledi Green.

Labels Owned: Philomaga, 7 west

SoundShower Records, 2313 Abaca Way, Fremont, CA, 94539, (510) 651-6931.

Soundings Of The Planet ★, 3054 N. First Ave., Tucson, AZ, 85719, (520) 792-9888, (800) 937-3223, Fax: (520) 792-0146; E-Mail: soundings@rd.com; Owners: Dean & Dudley Evenson; Foreign Dist./Mktg.: Pauline Young; Record Retail Mkts.: Amy Allen.

SoundMasters, 9717 Jensen Dr., Houston, TX, 77093, (713) 695-3648, Fax: (713) 695-3640; Pres.: A.V. Mittelstedt.

Sounds-Vision Music ★, PO Box 3691, La Mesa, CA, 91944, (619) 698-0244, Fax: (619) 698-0244; Owner/Gen. Mgr.: Rod Hoffman; Owner: Alejandra Hoffman; Chief, Sales/Buyer: Albert Hoffman.

Labels Owned: Gypsy Power; **Distributed:** Bescol Ltd., Everest, Hannibal, Lyricord, McGillis, Sirocco.

Int'l Reps.: Roblan Dist. (Canada); World Music (India) Ltd. (UK).

Soundshower Records Productions, 789 E. Fifth St., Benicia, CA, 94510, (707) 746-8883; Pres.: John M. Bliss.

Soundwaves Records, 1231-A 17th Ave. S.; Nashville, TN, 37202, (615) 327-7980, Fax: (615) 321-0464; Pres.: Noel Gibson.

Labels Owned: Great, NSD, Phono.

Source Records, Inc., 39 S. LaSalle St., Ste. 825, Chicago, IL, 60603, (312) 280-0808, Fax: (312) 280-9191; Pres.: John Bellamy; Vice Pres.: Anthony Stephens; A&R Rep.: John Bellamy.

Int'l Reps.: Trulove Records (England).

South American Music Project, Inc., 310 Lexington Ave., Ste. 10-B, New York, NY, 10016, (212) 867-5521; Pres.: Marco Rizo.

Southland Records, Inc. ★, PO Box 1547, Arlington, TX, 76004, (817) 461-3280; E-Mail: steved@airmail.net; Pres.: Steve Reed.

Sovereign Records (Div. of Aloft Music Enterprises, Inc.) ★, 1501 Broadway, Ste. 1310, New York, NY, 10036, (212) 730-4848, Fax: (212) 730-4858; Pres.: Ruby Fisher.

The Spacek Co., 1643 Morningside Trail, Lindale, TX, 75771, (903) 882-1375; Pres.: Ed Spacek; Exec. Asst.: Tannie L. Myers.

Spanda Records, 1558 Quincy Ct., Bloomingdale, IL, 60108, (630) 529-7127; Dir.: Carolyn Ford; A&R: Karen Di Renzo; Gen. Mgr.: Cathy Ford.

Labels Owned: Great American Song Machine, Jabala Music, Maggie Music, Shakti Music, Spanda Music.

Sparrow Communications Group, 101 Winner's Cir.; Brentwood, TN, 37024, (615) 371-6800, Fax: (615) 371-6915; Chrmn.: Billy Ray Hearn; COO: Rod Huff.

Labels Owned: Vireo; **Distributed:** Gospo Centric, Integrity, Seraphim, Troubadour For The Lord, Warner Alliance.

Phil Spector Records, Inc. ★, 686 S. Arroyo Pkwy., Penthouse Ste., Pasadena, CA, 91105, (818) 846-9900, Fax: (818) 799-1241; Professional Mgr.: Harold Esposito; Gen. Mgr./A & R: Thomas Mix.

Labels Owned: Philles.

Spectrum, Inc. ★, 6984 McKinley St., Ste. 30, Sebastopol, CA, 95472, (707) 823-2361, Fax: (707) 823-2371; Pres.: Paul Weaver.

Labels Owned: Sacred Concert Society, Spectrum, Spectrum.

Spirit Music, Inc. ★, 2510 W. 47th St., Ste. 212; Boulder, CO, 80301, (303) 443-8181, Fax: (303) 443-6023; Pres.: Jonathan S. Goldman; Vice Pres.: Pat A. Paulson; A&R: Beverly M. Kemps; Mktg.: Debi Elliott.

US Reps.: Music Design (WI); White Swan (CO); New Leaf (GA).

Spirit Records ★, 1818 Lennox Ave., Charlotte, NC, 28203, (704) 375-0654; Pres.: William R. Bradford, III.

Labels Owned: Eclipse.

Spotlite Records, 404 E. Main; Niles, MI, 49120, (616) 683-0855, Fax: (616) 683-1492; Pres.: Gary Edwards; Vice Pres.: Gary Shinholt; Mktg. Dir.: Larry Clymer; Promo.: Nick Patrella.

Offices: 107 Music City Cir., Ste. 323, Nashville, TN, 37214, (615) 874-0220, Gen. Mgr.: Gene Anderson.

Spout Records, PO Box 188, Morrisville, PA, 19067, (215) 295-2726, Fax: (215) 295-6105; E-Mail: jonsprout@aol.com; Pres.: Jonathan Sprout; Dir., Mktg.: Amy Grossman.

US Reps.: Silo, Music for Little People (VT).

Star Vision Int'l Records ★, 1543 Hwy. 138 SE, Ste. S341, Conyers, GA, 30208, (770) 388-9731; Pres.: James Dockett; Dir., Admin./A&R: Barbara Dockett.

Starborn Records, 3884 Franklin Ave., Los Angeles, CA, 90027-4661, (213) 662-3121; Chrmn./CEO: Brian Ross; Dir., A&R: Ian A. Ross.

Stardust/Wizard/Doss Records, 341 Billy Goat Hill Dr., Winchester, TN, 37398, (615) 649-2577, Fax: (615) 649-2732; CEO: Col. Buster Doss; Pres.: Barbara Doss; Vice Pres.: Bo Doss; Vice Pres.: Kim Doss.

Labels Owned: Billy Goat Hill, CBD, Colonel Redneck, Kimbolon, Six Shooter.

Starfish Records ★, PO Box 9441, Cincinnati, OH, 45209, (513) 961-0037; E-Mail: hubcap@iac.net; Pres.: Cindy Laufenberg; Publicity: Tricia Suit; A & R: Matt Hart; Bus. Mgr.: Eric Appleby.

US Reps.: Cargo (IL).

Stark Records & Tape Co. ★, 628 S. South St., Mount Airy, NC, 27030, (910) 786-2865; Pres./Owner/A&R Mgr.: Paul E. Johnson; Mktg./Sales: Gertrude B. Johnson.

Labels Owned: Colonial, Gospel, Tornado; **Distributed:** E.K.O., Joy Broadcast.

Startrak Records, 2200 Evergreen St., Baltimore, MD, 21216, (410) 225-7600.

Starwest Records, 6808 Willow Grove, Longview, WA, 98632, (360) 577-6558, Fax: (360) 577-6558; Contact: Mike Poe.

State of Fresh Records, 853 Broadway, SR 1516-94, Manhattan, NY, 10003, (212) 465-2666, Fax: (212) 420-8231; Pres./CEO: Dwayne Hayward; Vice Pres. Mktg.: Bob Goldberg; Vice Pres. Bus. Affairs: Steve Rabinowitz.

Labels Owned: Empire Entertainment, Multinational Music, Satellite, Sun Music Sales, Tri State; **Distributed:** Def Control, Mahogany Entertainment.

US Reps.: Transational Dist. (NY).

Statras Records, 601 Virginia Ave., Tifton, GA, 31794, (912) 382-1220, Fax: (912) 382-1110; Pres.: Gus P. Statras; Vice Pres. A & R: Perry Statras.

Labels Owned: Gear, Laser, Status.

Statue Records ★, 2537 Pacific Coast Hwy., Bldg. D, Ste. 383, Torrance, CA, 90505, (310) 891-0369, Fax: (310) 891-0524; Vice Pres. A&R: Curtis Smith; A&R Mgr.: Eleanor Emery; Dir. A&R: Eric Joyner.

Labels Owned: Pirate, Westland.

Step One Records (SOR), 1300 Division St., Ste. 304, Nashville, TN, 37203, (615) 255-3009, Fax: (615) 255-6282; CEO: Mel Holt; Pres.: Ray Pennington; Vice Pres., Sales: Jeff Brothers; Vice Pres., Promo.: Buzz Ledford.

Labels Owned: SOR Vision.

Stern's Music U.S., Inc. ★, 598 Broadway, 7th Floor, New York, NY, 10012, (212) 925-1648, Fax: (212) 925-1689; Managing Dir.: Christian Sebek; Acquisitions/Promo.: Ken Braun; Sales Mgr.: Steve Goodman.

Labels Owned: Earthworks, Stern's Africa; **Distributed:** Flame Tree, Indigo, Piranha, Retro Africa, Rumillajita, World Network.

Stones Throw Records, 2228 S. El Camino Real, Ste. 260, San Mateo, CA, 94403, (408) 631-3012, Fax: (415) 343-6801; Pres.: Chris Manak.

Strangeland Music, Inc. ★, 11100 Sepulveda Blvd., Ste. 8-358, Mission Hills, CA, 91345; Pres.: Ray Soular.

Strata-East Records, PO Box 36 GCS, New York, NY, 10163; Chief Officer: Charles Tolliver.
Labels Owned: Condominium.

Strawberry Pump Records & Productions, PO Box 3212, Florissant, MO, 63032, (314) 741-7379, Fax: (314) 741-7379; E-Mail: brigetteb@aol.com; Owner: Brigitte Dabney.

Street Street Music ★, 433 Plaza Real, Ste. 275, Boca Raton, FL, 33432, (561) 362-5228, Fax: (561) 362-5229; E-Mail: ststcom@aol.com; CEO: Mark St. Juste; CFO: Janice J. Hill; Vice Pres.: Michael J. Howard; Vice Pres./Mktg. Dir.: Robert H. Roundtree.

Labels Owned: Mack Shack Music, Peep Diss Music.

Striking Music Enterprises, PO Box 3547, Albuquerque, NM, 87190, (505) 255-1039, Fax: (505) 256-4831.

The Strugglebaby Recording Co., 2612 Erie Ave., Cincinnati, OH, 45208, (513) 871-1500, Fax: (513) 871-1510; Pres.: Stan Hertzman; Vice Pres. A & R: Sam Richman; Asst. to Pres.: Elaine Diehl.

Labels Owned: Hal Bernard.

Studios Borinquen, Inc., G.P.O. Box 364785, San Juan, PR, 00936, (809) 731-2088, Fax: (809) 720-3726.

Sub-Groove Records, 5960 S. Land Park Dr., Ste. 185, Sacramento, CA, 95822, (916) 421-3883, Fax: (916) 421-5512; Pres.: Jimmy Bates.

Sub Pop ★, 1932 First Ave., Ste. 1103, Seattle, WA, 98101, (206) 441-8441, Fax: (206) 441-8245; Owners: Jon Poneman, Bruce Pavitt; Gen. Mgr.: Rich Jensen; Nat'l Mktg. Dir.: Bobbi Miller.
Offices: 79 Minot St., Dorchester, MA, 02122, (617) 282-2510, Fax: (617) 265-2215; Gruner Web 25, Beveren, 3472, Germany, (49) 5273-4137, Fax: (49) 5273-1329, Chrmn.: Reinhard Holstein.

Subharmonic, 180 Varick St., 14th Floor, New York City, NY, 10014, (212) 675-7168, Fax: (212) 675-6847; E-Mail: interrari@aol.com; Pres.: John Matarazzo; Mktg.: Sean Leslie; Promo.: Nick Hetherington; Contact: Robert Sheehan.
Labels Owned: Cyberworks, Hudson Vandam, Interra, Sooj, Strata, Terra Scape.

US Reps: Sony/Columbia (NY); Cleopatra Records (CA); P Vine/Blues Interaction (Japan).

Suono Records, 480 Lytton St., Troutman, NC, 28166, (704) 528-4843.

Labels Owned: Moose.

Sugar Hill Records, Inc. ★, PO Box 55300, Durham, NC, 27717, (919) 489-4349, Fax: (919) 489-6080; Pres.: Barry Poss; Mktg./Sales Dir.: Bev Paul; Publicity: Rebekah Radisch; Radio Promos.: Gail High.
Labels Owned: Pamlico.

US Reps: Koch Int'l (NY).
Int'l Reps: Koch Int'l (Canada); MSI (France); Shock (Australia); Fenn (Germany); Int'l Record Dist. (Italy); Elite (NZ); MNW (Scandinavia); B.O.M. & King (Japan); Munich (Holland); Karonte (Spain); BeBop (Switzerland).

Sugarfoot Productions, PO Box 1065, Joshua Tree, CA, 92252; Pres.: Dewey Dobson; Vice Pres./Prodn. Mgr.: Sheila Dobson.

Labels Owned: Baby Doll, Sugarfoot; *Distributed:* Durban, Southern Music.

Sugo Music ★, 790 Main St., Half Moon Bay, CA, 94019, (415) 726-0696, Fax: (415) 726-0698; E-Mail: cddirect@sugomusic.com; Chrmn./CEO: Stevan Pasero; Pres.: Jeremy Hale; Exec. Vice Pres.: Digeann Cabrell; Vice Pres., Mktg.: Scott Kellner.

US Reps: Allegro; Music Design; Silo.
Int'l Reps: Kyoto (Japan); Golden String (Hong Kong, Singapore); Serenity (Canada); Universal (Philippines); Renaissance (Taiwan); MRA (Australia).

Sukay Records, 3450 Sacramento St., Ste. 523, San Francisco, CA, 94118, (415) 751-6090, Fax: (415) 752-3559; E-Mail: sukay@sirius.com; Exec. Dir.: Quentin Howard; Label Mgr.: Marc Zola; Artistic Dir.: Eddy Navia.

Sumertone Records, PO Box 22184, San Francisco, CA, 94122, (415) 759-8100, Fax: (415) 564-7798; E-Mail: merfndrs@aol.com; Pres.: Merf Saunders; Opns. Dir.: Mariana Rosmis.

Sun Entertainment Corp. ★, 3106 Belmont Blvd., Nashville, TN, 37212, (615) 385-1960, Fax: (615) 385-1964; Pres./CEO: Shelby S. Singleton; Exec. Vice Pres.: John A. Singleton; Sales/Mktg.: Paul A. Martin.

Sunbonnet Records ★, 3316 Cocoa Dr., Nashville, TN, 37218, (615) 254-8712, Fax: (615) 254-8712; Pres.: Earl Lett; Vice Pres.: Lamar Lett; A&R: Mattie Swain.

US Reps: Dixiraks (TN).
Labels Owned: 99th Floor.

Sundazed Music, Inc. ★, 1 Reed St., Coxsackie, NY, 12051, (518) 731-6262, Fax: (518) 731-9492; E-Mail: sundazed@globalone.net; Pres.: Bob Irwin; Vice Pres.: Mary Irwin; Art Dir.: Jeff Smith; Sales/Mktg.: Rita Cox.

US Reps: Action Music (OH); Caroline, Dutch East India, (NY); Bayside, Phantom (CA); MS (IL); Get Hip (PA); TCI, Paulstarr (MN); OR (IN).

Sunlight Records, Inc. ★, 437 N. Rush St., Chicago, IL, 60611, (312) 527-1291, Fax: (312) 527-2003; Pres.: Peter Wright.

Sunny Day Productions, Inc., 1931 SE Morrison, Portland, OR, 97214, (503) 238-4525, Fax: (503) 236-8347; Pres.: Russ Gorsline; Vice Pres.: Greg Branson.

Labels Owned: Cricket, Rexus.

Sunshine Records ★, 11601 Blix St., Studio City, CA, 91602, (818) 769-5050, Fax: (818) 769-5018; Pres./Dir., A&R: Walter Kahn; Prodn. Coord.: Todd Tracy; Dir., Admin.: Mona El Yafi; Artist Devel.: J-Me Corrales.

Supreme Records ★, 602 W. Iris Dr.; Nashville, TN, 37204, (615) 298-3824; Partner/Mgr.: Tom Walls; Office Mgr.: Jean Walls.

Labels Owned: Timberhill.

Sureshot Records, PO Box 9117, Truckee, CA, 96162, (916) 587-0111, Fax: (916) 587-2985; E-Mail: alanred@telis.org; Owner: Alan Redstone.

Labels Owned: Sureshot.

Surgeand Records, PO Box 672216, Marietta, GA, 30006-0037, (770) 850-9560, Fax: (770) 850-9646; Pres.: Sandy Serge; Vice Pres., Promo.: Angel Davis.

Surprise Records, Inc. ★, 7231 Mansfield Ave., Philadelphia, PA, 19138-1620, (215) 276-8861, Fax: (215) 276-4509; Chrmn./Mgr.: William L. Lucas; Pres.: Adele J. Lucas; Vice Pres./Dir., Mktg.: Brian L. Lucas; Dir., A&R/Talent: Darryl L. Lucas; Int'l Affairs Admin.: Karen Barbry-Lucas; Int'l Affairs Admin.: Rochelle J. Lucas.

Labels Owned: S.R.I.

US Reps: Universal Record Dist. (PA).

Survival Records, PO Box 7032, Marietta, GA, 30065, (770) 436-8631, Fax: (770) 432-6239; Pres.: Jeff Higgins.

Survivor Records/Maul Music, Ste. 208, PO Box 356, Paia, Maui, HI, 96779, (808) 573-3100; Pres./Exec. Dir.: Jason Schwartz; Vice Pres., Publishing: Bonnie Fredericks; A&R/Pub. Rel.: Diane Christopher; Design Dir.: Airlene Pearson.

Labels Owned: Maui Country.

Sweet Punkin Productions, Inc. ★, 1215 Spruce St., Winnetka, IL, 60093-2147, (847) 441-6404, Fax: (847) 441-8776; Pres.: Peggy Pascal; Vice Pres.: Jill Maling; Sec.: Dave Nelson.

Sweetsong Productions, Rt. Nine, Box 332-A, Parkersburg, WV, 26102, (304) 428-7773; Owner: Roger Hoover.

Syntonic Research, Inc., 3405 Barranca Cir., Austin, TX, 78731, (512) 459-4345, (512) 659-4945, Fax: (512) 459-4346; Pres.: I. S. Teibel; Vice Pres. Comptroller: Russ Aarons; Vice Pres. Sales: Michael Kron.

Labels Owned: Environments.

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TBRC Record Co. ★, 3443 W. Cahuenga, Ste. 3; Hollywood, CA, 90068, (213) 876-1256, Fax: (213) 876-1519; CEO: Wayne (T-Bear) Crochet; Vice Pres.: Fred Hernandez; A&R: Jason Cody.

Labels Owned: Oso Discos; *Distributed:* Rockin Bear Discos.

US Reps: Hines Co. (CA).

T.E.C. Tones, 321 Newark St., 5th Floor; San Francisco, CA, 94105, (415) 437-0322, Fax: (415) 437-0323; Managing Dir.: Thomas J. Timony; Vice Pres. A&R: Adella Johnson; A&R/Mktg.: Sheenah Fair.

T-Jaye Record Co. ★, 923 Main St., Nashville, TN, 37206, (615) 226-1004, Fax: (615) 226-1005; Owner/Pres.: Ted Jarrett.

US Reps: MS (IL); Central South Music Sales, Select-O-Hits (TN).

TKO, Inc. ★, 15 Rolling Way, New York, NY, 10956-6912, (914) 634-8282, Fax: (914) 634-5888; Chrmn.: Jeffrey Kruger.

Labels Owned: Bulldog, CBM, Ember, Giverny, Great Voices of the Century, JBS Series, Speciality.

TMA-The Michael Agency, PO Box 352576, Toledo, OH, 43635, (419) 243-5300; Sr. Producer: Michael Drew Shaw; Dir., A&R: Janis Weber; Music Dir.: Joe Perlaky.

Labels Owned: Newstar Int'l; *Distributed:* Heritage, White Plains.

TNA Records ★, 10 George St.; Wallingford, CT, 06492, (203) 269-4465, Fax: (203) 294-1745; E-Mail: info@trod-nassel.com; Exec. Dir.: Thomas "Doc" Cavalier; Exec. Sec.: Edyth Mercier; P.E.S.: Thomas G. Cavalier.

Labels Owned: Big Sound, Mag, Poison Ring.

T.O.M. Records & Compact Discs, PO Box 487, Novato, CA, 94948, (415) 898-1609, Fax: (415) 457-0780; E-Mail: info@worldsrecords.com; Contact: Reynold Brown.

US Reps: City Hall (CA).

TRF Music, Inc. ★, 747 Chestnut Ridge Rd., Chestnut Ridge, NY, 10977, (800)899-MUSIC, Fax: (914) 356-0895; E-Mail: trfemail@aol.com; Pres.: Michael Nurko; Vice Pres./Sales: Kenneth Gilman; Licensing Mgr.: Katherine Raia.

Labels: *Distributed:* Black Rock, Bosworth, Image, Montparnasse, Music Track, Pyramid, Tele Music.

TSR Records, 18653 Ventura Blvd., Ste. 513, Tazana, CA, 91356; Pres.: Tom Hayden; Vice Pres.: Suzanne Hayden.

Labels Owned: Baja, Damabi.

US Reps: Indi (US); CRD (CA)(OR)(WA); Malverne (NY)(NJ)(New England)(PA)(OH); Big State (TX)(GA).

TVT Records ★, 23 E. Fourth St., New York, NY, 10003, (212) 979-6410, Fax: (212) 979-6489; Web Site: http://www.tvtreports.com; Pres.: Steve Gottlieb; Gen. Mgr.: Vera Savcic; Dir., Nat'l Sales/Mktg.: Paul Burgess.

Labels Owned: Blunt, Wax Trax.

Taangi Records ★, 706 Pismo Ct., San Diego, CA, 92109-7108, (619) 488-5950, Fax: (619) 488-5156; E-Mail: taangi@electric.com; Pres./A & R: Curtis; Publicity: Ian Silverman; Sales/Promo. Retail: Sandra.

Tag Recordings, 14 E. 60th St., 8th Floor, New York, NY, 10022, (212) 508-5450, Fax: (212) 593-7663; Pres.: Craig Kallman; Exec. Vice Pres.: Darren Hignam; Vice Pres., Promo.: Ron Geslin.

Tan-Yah Records, Inc. ★, 422 Manor Rd.; Staten Island, NY, 10314, (718) 720-0808, (718) 876-7126, Fax: (718) 720-0044; Pres.: Michael Eaton; Vice Pres.: Tanya Eaton.

Labels Owned: Fire.

Tandem Records, 842 Stanton Rd., Burlingame, CA, 94010, (415) 697-1119; Pres.: Haim Zion; Gen. Mgr.: Mondo Millan.

Tantalus Records, Inc. ★, 14407 Hamlin St., Ste. H, Van Nuys, CA, 91401, (818) 779-1601, Fax: (818) 779-1505; Pres.: Peter S. Burke; Sec.: Averil C. Pasarow.

US Reps: Microphone Music (HI).

Target Records ★, 282 Rte. 41; Sharon, CT, 06069, (860) 364-5882; Pres.: Paul Hotchkiss; Music Dir.: Mike Terry.

Taylor-Johnson Records ★, Nine Music Sq. S., Ste. 173, Nashville, TN, 37203, (615) 269-3034, Fax: (615) 896-5056; Pres./CEO: Donald Johnson.

Taylor Park Music, Inc. ★, PO Box 12381, North Kansas City, MO, 64116, (816) 455-5524, Fax: (816) 842-0025; E-Mail: tpmusic@concentric.net; Pres.: Connie Dover.

US Reps: Bayside (CA); Encore (CO); Silo (VT); Music Design (WI).

Int'l Reps: Chiang-Huat/Around the World (Singapore).

Teacher's Pet Productions, Inc., S. 4603 Pittsburg, Spokane, WA, 99223, (800) 326-7758, Fax: (509) 625-1914; Web Site: http://www.midiab.com; Pres.: Yvonne Kovacevich; Sec./Treas.: Tawni Wright.

Labels Owned: First Impressions.

Teeter-Tot Records ★, RR 1 Box 1658-1, Couch, MO, 65690-9801, (417) 938-4259; Owner: Terri Sigafus; Owner: Chad Sigafus.

Labels: *Distributed:* Teeter-Tot.

Tejano Discos, 2903 S. General Bruce Dr., Temple, TX, 76504, (817) 773-7775, Fax: (817) 773-4778; Pres.: Joe Hernandez; Promo./Publicity: Valerie Orona.

Labels Owned: Campanas De America, Little Joe.

Telarc Int'l Corp., 23307 Commerce Park Rd., Cleveland, OH, 44122, (216) 464-2313, Fax: (216) 464-4108; Dir., US/Int'l Sales: Adrian Mills; Dir., Sales/Mktg.: Kathy Dejohn; Mgr., Int'l Sales: Kajo Paukert.

Telemark Dance Records, PO Box 55, McLean, VA, 22101, (703) 450-7760, Fax: (301) 320-4150; E-Mail: telemark96@aol.com; Pres.: Richard S. Mason.

Labels: *Distributed:* Alpina, Ariola, Condor, Dance Life, Dance & Listen, Electrola, King Arthur Productions, Polydor, Tema.

Tenacious Records ★, PO Box 7595, Northridge, CA, 91327, (818) 368-6479, Fax: (818) 368-3748; E-Mail: alphonse@tenaciousrecords.com; Chrmn./Pres./CEO: Alphonse Mouzon; Controller/CFO: Allison Talley-Mouzon; Sr. Vice Pres. A & R: Alphonse Philippe Mouzon; Vice Pres. A & R: Jean-Pierre Mouzon.

Labels Owned: MPC, Mouzon Prodn. Co.

US Reps: City Hall (CA); Twinbrook (NY); Paulstarr (MN); Rock Bottom (FL).

Terra Nova Records, Inc., PO Box 455, Sunland, CA, 91041, (818) 352-5593; Pres.: Boris Menart.

Offices: 720 Monroe St., Ste. E5-14, Hoboken, NJ, 07030, (201) 222-2727, Fax: (201) 0909, Vice Pres.: Dave Steele.

US Reps: City Hall, Fiebre Latina (CA); Select-O-Hits (TN); Twinbrook Music, North Country (NY); Paulstarr (MN); Music Design (WI).

Int'l Reps: Sony Music (Canada).

Terry Tree Records, Inc., PO Box 4104, Hollywood, FL, 33083, (954) 964-1131, Fax: (954) 964-3173; Pres.: Isaiah Terry Johnson; Vice Pres.: Theresa Trigg.

Third Story Records, Inc., 5120 Walnut St., Philadelphia, PA, 19139, (215) 747-1201, (215) 747-1200; Pres.: John Wicks.

Thirsty Ear Recordings ★, 274 Madison Ave., Ste. 804, New York, NY, 10016, (212) 889-9595, Fax: (212) 889-3641; E-Mail: thirsty@aol.com; Pres.: Peter Gordon; Dir., Publicity: Shira Berk; Dir., Mktg./Dist.: Tom Capodanno; Dir., Comm. Radio Promo.: Lulu Cohn; Dir., Opns.: Mark Droscher; Dir., College Radio Promo.: Will Simon.

US Reps: Koch (NY).

Thistlegate Productions, 8675 Hwy. 601, Salisbury, NC, 28147, (704) 637-1334; Owner: Lee Spears.

Thoroughbred Records, 6503 Wolfcreek Pass, Austin, TX, 78749, (512) 288-3370, Fax: (512) 288-1926; E-Mail: rsherry@aol.com; Owner/Professional Mgr.: Rex T. Sherry.

Thrival Productions, PO Box 1644, Vashon, WA, 98070, (206) 463-6980, (800) 798-9249, Fax: (206) 463-2205; Pres.: Marnie Jones.

Int'l Reps: Aura (Switzerland).

Thump Records ★, PO Box 445, Walnut, NY, 91788, (909) 595-2144, Fax: (909) 598-7028; E-Mail: thump4cds@aol.com; CEO: Alberto Lopez; Pres.: Bill Walker; Gen. Mgr.: Pebo Rodriguez; Bus. Affair: Brahman Kelleher.

Labels Owned: Neurotic.

US Reps: Navarre Corp. (CA).

Tia's Quacker Tunes, Inc., PO Box 1363, Mercer Island, WA, 98040, (206) 232-5317, (360) 568-9127, Fax: (360) 668-9038; Pres.: Tia Cohen; Personal Mgr.: Kimi Shintaku; Arranger: Kevin Christopher.

Offices: TM Enterprises, 1024 First St., Ste. 306, Snohomish, WA, 98290, (206) 568-9127, Contact: Kimi Shintaku.

Labels Owned: Tia's Q.T. Prodn.; *Distributed:* Global Village Music.

US Reps: Baker & Taylor Dist. (IL); Music For Little People (VT).

Tiffany Records, 25 Willoughby St., 2nd Floor, Brooklyn, NY, 11201, (718) 855-7400, Fax: (718) 875-8886.

Timbreline Music, PO Box 40493, Tucson, AZ, 85717, (520) 624-5812; Pres./Owner: Michael Gulezian.

US Reps: Twinbrook Dist. (NY); Paulstarr (MN); Rock Bottom Dist. (GA); City Hall Dist. (CA).

Time Line Productions ★, 222 Minnetonka Ave. S., Wayzata, MN, 55391, (614) 474-1000, Fax: (614) 475-1224; E-Mail:

timeprod@ix.netcom.com; Vice Pres., Sales: Michael Meyer; Vice Pres./Mktg.: Tim Line; Publicity: Kirsten O'Hara. **Labels Owned:** Time Line Prods./Lorie Line. **US Reps.:** Pass Port Music Dist. (CO); Mill City Music (MN); Music Design (WI).

Timeless Entertainment Corp. ★, 15 Alicante Aisle, Irvine, CA, 92614-5926, (714) 756-1600, Fax: (714) 756-1661; Vice Pres.: Fred Bailin. **Labels Owned:** Goldisc, Perfect.

Timeless Recording Society ★, PO Box 1177, Franklin, TN, 37065, (615) 791-4050, Fax: (615) 791-4050; CEO/Engineer: Sandy Bull.

Tornark Records, 7560 Woodman Pl., Ste. G-3, Van Nuys, CA, 91405, (818) 994-4862; Owners: Mark Thornton/Tom Willett.

Tommy Boy Music, Inc. ★, 902 Broadway, 13th Floor, New York, NY, 10010, (212) 388-8300, Fax: (212) 388-8400; Chmn.: Tom Silverman; Pres.: Monica Lynch; Sr. Vice Pres. Sales/Dist: Steve Knutson.

Tomorrow River Music, 9126 S. Cedar Rd., Cambridge, WI, 53523, (608) 423-3095, Fax: (608) 423-3095; Owner/Pres.: Robbie Clement. **US Reps.:** Silo (VT).

Tomtydon Records, 278 K Harbison Blvd., Ste. 293, Columbia, SC, 29212, (800) 476-8863; CEO: Tommy Greene.

Tone Cool Records, 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 354-4840; Owner/Producer: Richard Rosenblatt; Label Rep.: Michael Dunford.

Top Cat Records, 3408 Pinetree Cir., Dallas, TX, 75234, (972) 484-4141, Fax: (972) 620-8333; E-Mail: topcat@compuserve.net; Pres.: Richard Chalk; Contact: Tom Loughborough. **Int'l Reps.:** P-Vine (Japan); Iris Musique (France).

Top Ten Hits Records, Inc., 6832 Hanging Moss Rd., Ste. 7, Orlando, FL, 32807-5327, (407) 672-0101, Fax: (407) 672-5742; Pres.: Hector L. Torres; Comptroller: Ana T. Torres; Gen. Mgr.: Julio Garcia.

Offices: 599 Tenth Ave., New York, NY, 10036, (212) 967-4613, Fax: (212) 967-5068. **Labels Owned:** CEG, NG, TR, TTH; **Distributed:** Bronco, Frama.

TopNotch Music Records (a Div. of TopNotch Entertainment Corp.) ★, PO Box 1515, Sanibel Island, FL, 33957-1515, (941) 982-1515, Fax: (941) 472-5033; Pres./CEO: Vincent M. Wolanin; CFO/CPA: Larry H. Becker; Nat'l Sales: Dick Sherman; Gen. Counsel: David Cordrey. **Labels Owned:** Cueball, TopNotch. **US Reps.:** MS Dist. (IL).

Tortilla Flat Music, PO Box 556, New York, NY, 10116-0556, (718) 788-6980; Sales: Victor Rendon. **US Reps.:** North Country (NY).

Tourmaline Music ★, 894 Mayville Rd., Bethel, ME, 04217, (207) 824-3246, Fax: (207) 824-3246; Pres.: Conni St. Pierre.

Toy Records

PO Box 219, Radio City Sta., New York, NY, 10019, (212) 695-6995; Gen. Mgr.: Lawrence Lucie. **Offices:** 400 W. 43rd St., New York, NY, 10036. **US Reps.:** North Country Dist. (NY).

Transitions Music, Inc. ★, PO Box 8532, Atlanta, GA, 30306, (404) 355-4242, Fax: (404) 355-0795; E-Mail: wombsnd@mindspring.com; Pres.: Burt Wolff; Vice Pres. A&R: Joe Wolff; Int'l Mktg.: Fred Schwartz; Mktg. Dir.: Michael Robbins. **Labels Distributed:** Banyan Tree.

US Reps.: Silo, Rounder Kids (VT); Music Design (WI).

Trend Recording & Distributing ★, PO Box 201, Smyrna, GA, 30081, (770) 432-2454; Pres.: Tom Hodges; Contact: Jerry Burke; Contact: Frank Brannon. **Labels Owned:** Stepping Stone, Trendex; **Distributed:** Sounds of Excellence.

US Reps.: Caprice Int'l (PA); PMI (TX).

Tribe Records, 5626 Brock St., Houston, TX, 77023, (713) 926-4438, Fax: (713) 926-8303; Pres.: Aaron Schechter; Admin. Asst.: Kim McIlvain. **Labels Owned:** Tribe.

Tribeca Music, 550 Madison Ave., Ste. 1788, New York, NY, 10022, (212) 833-5904, Fax: (212) 833-4824; Dir.: Chandra Beard.

Tried & True Music ★, PO Box 39, Austin, TX, 78767, (512) 477-0036, Fax: (512) 477-0095; Pres.: Susan Walker; Publicity: John T. Davis; Admin. Asst.: Pam Stock; Fan Club: Pam Stock. **Labels Owned:** Tried & True Music.

Triloka Records, 306 Catron St., Santa Fe, NM, 87501, (505) 820-2833; Pres.: Mitchell Markus; A&R: K.D. Kagel; Mktg. Dir.: Hillet Kaplan. **Labels Owned:** Other Worldy, Worldy Music.

Triple X Records, 2020 N. Moir St., #240, Los Angeles, CA, 90031, (213) 221-2204, Fax: (213) 221-2778; E-Mail: xxx@triple.com; Owner/A & R: Peter Heur; Owner/A & R: Dean Naleway; Publicity/A&R: Bruce Duff; Radio/Retail: Terri Witherspoon. **Labels Distributed:** Felon, Low Blow, Street Pride. **US Reps.:** RED (NY).

TriStar Music (Div. of Sony Music) ★, 79 Fifth Ave., New York, NY, 10003, (212) 337-5454, Fax: (212) 337-5433; E-Mail: howardgabriel@sonymusic.com; Pres.: Sal Licata; Vice Pres./Gen. Mgr.: Howard Gabriel.

Tropicana Records, PO Box 910, Beverly Hills, CA, 90213, (310) 276-2726, Fax: (310) 557-0534; Gen. Mgr.: Oliver Berliner.

Tropico Records ★, PO Box 2129, Saint Thomas, VI, 00803, (954) 929-6361, Fax: (954) 929-4040; Pres.: Rudolph Parker; Vice Pres.: Merle Parker.

US Reps.: Bassin Dist., Hel Dist. (FL); Music Rama (NY).

Troubadour Records ★, PO Box 6543, Camel, CA, 93921, (408) 375-6461, Fax: (408) 375-6462; Pres.: Terrence Farrell. **Labels Owned:** La Paloma Music Co.

US Reps.: Silo (VT); Music Design (WI); Lifedance (OR); Chi-Hin (CA).

Trout Records ★, 20437 Cove Creek Rd., Prairie Grove, AR, 72753, (501) 761-3630, Fax: (501) 761-3631; Label Mgr.: Karen Thom; Contact: Dick Renko. **US Reps.:** DNA, Rounder Kids (MA); Silo Music (VT).

Tru-Gems Records, PO Box 3683, Beverly Hills, CA, 90212, (310) 273-1986; Owner: Lee Silver.

True Headz, 554 Limit, Saint Louis, MO, 63130, (314) 721-6444; Owner: Ralph David Atchison III; Co-owner/Mgr.: Vicki M. Wooten-Atchison; Co-owner/Mgr.: Timothy Atchison.

Labels Distributed: BMG, Big Beat, ILS, JP/Tan Yah, Luke, Mojaz, RapALot, Scotti Bros., UNI.

Trusty Records ★, 8771 Rose Creek Rd., Nebo, KY, 42441, (502) 249-3194, Fax: (502) 249-3818; E-Mail: trusty@wko.com; Owner: Elsie Childers; Producer: Barry Howard; A & R: Don Cottrell.

Tuff City Records ★, 200 W. 72nd St., Ste. 56, New York, NY, 10023, (212) 721-7215, Fax: (212) 721-6150; Pres.: Aaron Fuchs; Counsel: Jeff Gandel.

Labels Owned: Funky Delicacies, Night Train Int'l, Ol' Skool Flava'.

Tug Boat Records/The Hit Factory's ★, 2514 Build America Dr., Hampton, VA, 23666, (757) 827-8733, Fax: (757) 827-0385; E-Mail: hithit@atol.com; Pres.: Doc Holiday. **Labels Owned:** Journey Int'l, Mega Int'l, Mountain Int'l.

Tumi America, 9712 E. Via De Commercio, Ste. 8, Scottsdale, AZ, 85258-3362, (602) 368-9099, (602) 368-9339, Fax: (602) 368-9899; Pres.: Bob Marin.

Offices: Tumi Music, 8/9 New Bond Street Pl., Bath, ENG, BA1 1BH, United Kingdom, (44) 1225-464 736, Fax: (44) 1225-444 870, A&R/Artistic Dir./CEO: Mo Fini; Dir./Label Mgr.: Adrian Faiers.

Tuneworks Records, Inc. ★, PO Box 17803, Encino, CA, 91416-7803, (818) 906-0618, Fax: (212) 307-7201; Pres.: Dennis Lambert; A&R Rep.: Bradford Bell; Admin.: Bettina Dee. **Labels Owned:** Haven.

Turbo Records, PO Box 409, East Meadow, NY, 11554, (516) 486-8699, Fax: (516) 486-8699; Pres.: Jay Gold; Vice Pres.: Gail Gold; Dir. A & R: Robyn Michelle.

Turn Up The Music, 708 Colfax Ave., Kenilworth, NJ, 07033, (800) 607-1901, Fax: (908) 620-0911; Pres.: D. Drew Matslky; Vice Pres., Music Sales: Jeff Boyd; Sales Mgr.: Craig Ward. **Labels Owned:** Drews Famous Dance Party Favs.

Turquoise Records, Inc. ★, Hwy. 931, Whitesburg, KY, 41858, (606) 633-0485, Fax: (606) 633-0493; Pres.: Pat Martin; Admin. Asst.: Lesa Neace.

28 Records ★, 19700 NW 86th Ct., Miami, FL, 33015-6917, (305) 829-8142, Fax: (305) 829-8142; E-Mail: rec28@aol.com; Pres./A & R: Eric Diaz; Vice Pres./A & R/Promo: Jeremy Baker.

Twilight Souls Music ★, 505 S. Beverly Dr., #716, Beverly Hills, CA, 90212, (213) 656-1394, Fax: (213) 656-1394; Dir., Promos: Michael Parker; Dir., Sales/Mktg.: Sher Pasquini; Dir., Creative Servs.: Diane Weiss; A&R/Pop: Kevin Hunter.

Twin Sisters Productions, Inc., 1340 Home Ave., Ste. D, Akron, OH, 44310, (330) 633-8900, Fax: (330) 633-8988; CEO: Karen Mitzo Hilderbrand; Pres.: Kim Mitzo Thompson.

Labels Owned: Twin Sisters Prods., Inc. **US Reps.:** Silo (VT); Music for Little People (CA); Action Music (OH); MS Dist. (IL); Ingram, Baker & Taylor.

Twister Records/Quadrant Records, 9430 Live Oak Pl., Ste. 308, Fort Lauderdale, FL, 33324, (305) 472-7757; Pres.: Jack P. Bluestein.

2-Hot Records, PO Box 441124, Detroit, MI, 48244, (810) 948-9787, (810) 350-9732, Fax: (810) 948-1093; Pres.: Jerome Cunningham, Sr.; Vice Pres. Ops.: Mertas D. Cunningham. **Labels Distributed:** Stampede, Volume Four.

U

USA Music Group, 5301 Laurel Cyn Blvd., Ste. 140, Valley Village, CA, 91607, (818) 761-9666, Fax: (818) 761-4214; Pres.: Martin Braude; Vice Pres. Ops.: Orville Kelman; Vice Pres. Promos.: Annie Bailey. **US Reps.:** MS Dist. (IL); Select-O-Hits (TN).

US Records, Inc., 535 Fifth Ave., New York, NY, 10017, (212) 682-8400; Pres.: Victor Benedetto; A&R Dir.: Alex Benedetto; Bus. Affairs Mgr.: Wallace Collins.

Unico Records, Inc., 7710 Haskell Ave., Van Nuys, CA, 91406, (818) 756-0695, Fax: (818) 994-1055; Pres.: Alberto Mitchell.

Unison Records, Inc. ★, 7105 Eastern Ave., Ste. A, Bell Gardens, CA, 90201, (213) 771-9905, Fax: (213) 771-7480; Gen. Mgr.: Andres H. Garcia.

United Sound Arts/Kimbo Educational ★, 10 N. 3rd Ave., Long Branch, NJ, 07740, (800) 631-2187, (908) 229-4949, Fax: (908) 870-3340; CEO: Robert Kimble; Pres.: Gertrude Kimble; Vice Pres.: James Kimble; Dir., Sales/Mktg.: Elaine Murphy.

Labels Owned: Kimbo Educational.

Universal-Athena Records (UAR) ★, PO Box 1264, Peoria, IL, 61654, (309) 673-5755, Fax: (309) 673-5755; Owner: Jerry Hanlon.

Universal Records, 1325 Ave. of the Americas, Fifth Floor, New York, NY, 10019, (212) 373-0600, Fax: (212) 489-8195; Chmn./CEO: Doug Morris; Mktg. Dir.: Tom Derr.

Unlimited Inspiration Records ★, 544 Summit Dr., Santa Cruz, CA, 95060, (408) 458-3022; Owner: Larry Leeder.

Upscale Jazz, 311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-7225, Fax: (718) 761-6411; A&R Dir.: Robert Manno. **Labels Owned:** Halfnote Int'l, Halfnote Jazz, Halfnote, Upscale Classics, Upscale Int'l, Upscale.

Upstart Records ★, 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: upstart@rounder.com; Sales/Mktg. Dir.: Chris Cote; Promos.: Glenn Dicker; Bus. Affairs Dir.: Jake Guralnick; Tour Publicity: David Sakowski. **US Reps.:** Rounder (MA). **Int'l Reps.:** Continental Record Servs. (The Netherlands).

Upstream Records, 35 Page Ave., Asheville, NC, 28801, (704) 258-9713, Fax: (704) 258-9727; E-Mail: upstreamco@aol.com; Owner: Steven N. Heller; Bus. Mgr.: Holly B. Nettles; Mktg. Asst.: Eva Gross.

Uptown Records ★, 1755 Broadway, 8th Floor, New York, NY, 10019, (212) 841-8114, Fax: (212) 841-8142; Pres./CEO: Heavy D.; Sr. Vice Pres./Gen. Mgr.: Charles M. Warfield, Jr.; Vice Pres./Promo.: Lewis Tucker; Vice Pres., Artist Devel.: Jeff Christie.

Urgent! Records, Inc. ★, 485 N. Canton Club Cir., Jackson, MS, 39236, (601) 957-7027, Fax: (601) 957-7027; Pres.: Tim Whittell; Gen. Mgr.: Janis Harper; Vice Pres.: Goring Heath; Int'l: J.R. Fletcher. **Labels Owned:** Critical, Newmarket, Rim, Vitall, Vital Arts.

V

V & R Records, Inc. ★, 7941 Greenwood, Lenexa, KS, 66285, (913) 894-6153, (888) 894-6153, Fax: (913) 894-0461; E-Mail: info@vandrr.com; Pres./CEO: Mark Wassmer; Sr. Vice Pres./Mktg. & Sales: David Espinosa; Sr. Vice Pres./Dist. & Opns.: Joe Comparato; CFO: Tim Kruse. **Labels Distributed:** Amazon, Ammo, Blue Planet, Calf Creek, Dill, Eclipse, Manic, Map The Planet, Meryc.

VU Records/Bird Productions ★, 1946 N. Hudson Ave., Chicago, IL, 60614, (312) 787-6060; Pres.: Robin McBride.

VWC Records, PO Box 428, W. Square Station, New York, NY, 10461, (914) 654-0213, Fax: (914) 654-0213; Pres.: Stuart Berke.

Vagrant Records, 2118 Wilshire Blvd., Ste. 361, Santa Monica, CA, 90403, (310) 453-1090, Fax: (310) 581-0169; Pres.: Rich Egan; Vice Pres.: Jon Cohen.

Valerien Productions, 16036 Temecula St., Pacific Palisades, CA, 90272, (310) 459-5192, Fax: (310) 454-2970; Owner/Pres.: Eric Reyes. **Labels Owned:** Valinor Music. **US Reps.:** Pyramid (CA).

Valentino Music & Sound Effects ★, 500 Executive Blvd., Elmsford, NY, 10523, (212) 869-5210, Fax: (212) 869-6259. **Labels Owned:** Major, Valentino Music, Valentino Sound Effects.

Varese Sarabande Records, Inc. ★, 11846 Ventura Blvd., Ste. 130, Studio City, CA, 91604, (818) 753-4143, Fax: (818) 753-7596; Pres.: Chris Kuchler; Vice Pres., Film Music: Robert Townson; Vice Pres., Broadway: Bruce Kimmel; Vice Pres., Varese Vintage: Cary Mansfield; Dir., Publicity/Mktg.: Michael Caprio. **US Reps.:** UNI (CA).

Varrick Records ★, 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: info@rounder.com; Owner: Ken Irwin; Owner: Marian Levy; Owner: Bill Nowlin. **US Reps.:** D.N.A. (MA). **Int'l Reps.:** Continental (The Netherlands).

Vedisco Records, Inc. ★, 1717 NW 82nd Ave., Miami, FL, 33126, (305) 592-4242, Fax: (305) 592-3770; Pres.: Jose Page; Vice Pres.: Conrado Dominguez; Gen. Mgr.: Guillermo J. Page. **Labels Distributed:** Discos Fuentes Ltda., Velvet Int'l.

Velvet Int'l, Inc. ★, 1717 NW 82nd Ave., Miami, FL, 33126, (305) 592-4242, Fax: (305) 592-3770; Pres.: Jose Page; Vice Pres.: Guillermo J. Page; Dir.: Jose M. Page.

Veragot Entertainment, 6922 Hollywood Blvd., Ste. 401, Hollywood, CA, 90028, (818) 330-0224; CEO: William Handy; Pres.: Murray Moss; Sr. Vice Pres.: Tracy Handy; Vice Pres., Mktg./Promo.: Vanessa Walker; A&R Rep.: Peter Jackson.

The Versa Records Co., 2033 Dorr St., Toledo, OH, 90016, (419) 537-0225; Pres./CEO: Tom Noble; Asst. to Pres.: Keith Noble.

Verve Records, 825 Eighth Ave., 26th Floor, New York, NY, 10019, (212) 333-8000, Fax: (212) 333-8194; Sr. Vice Pres./Gen. Mgr.: Chuck Mitchell; Sr. Vice Pres., A&R: Richard Seidel; Vice Pres., A&R: Guy Eckstine; Dir., Nat'l Promo.: Rachel Lewis.

Vibe Records, Inc., PO Box 692, Oyster Bay, NY, 11771, Fax: (516) 922-7907; Web Site: www.viberrecords.com; Pres.: Timothy J. Olphie; Contact: Donald Shaw. **Labels Owned:** Vibe Records, Inc., Vibe Recordings, Inc., Wacked Music, Inc.; **Distributed:** Murk Records, Ruby Rooster, VZQ Records, Vibe Records/Miami Underground.

US Reps.: MS (IL).

Vic Records ★, 1327 Cobb St., Kalamazoo, MI, 49007, (616) 342-5328; Owner: Vic La Val. **Labels Owned:** LaVal.

Victory Media Group ★, 1321 Commerce St., Ste. P, Petaluma, CA, 94954-7429, (707) 769-1210, Fax: (707) 769-0974; Pres./CEO: G. W. Daniel; Exec. Vice Pres., A&R: Shelly Trumbo; Dir., Studio Opns.: Mark Holling. **Labels Owned:** Bay City, Victory.

Virgin Records ★, 338 N. Foothill Rd., Beverly Hills, CA, 90210, (310) 278-1181, Fax: (310) 278-6231; Web Site: <http://www.virginrecords.com>; Pres./CEO: Phil Quatararo; Sr. Vice Pres., Promo.: Michael Plen; Sr. Vice Pres., Sales: Joyce Castagnola; Sr. Vice Pres., Mktg.: Barbara Bolan; Vice Pres., Promo.: John Boulos.

Offices: 1790 Broadway, New York, NY, 10019, (212) 586-7700, Vice Pres. Field Promo.: John Boulos. **Labels Owned:** Pointblank.

Virginia Arts Records ★, 512 Stewart St., Charlottesville, VA, 22902, (804) 971-1411, Fax: (804) 971-1437; Owner, Gen. Mgr.: R. Paul Brier. **Labels Owned:** Notegun.

Virginia Records ★, 217 Main St., Fort Lee, NJ, 07024, (201) 974-3900; Pres.: Al Thomas; A & R: Tom Argiro.

Virtual Mountain, PO Box 239, Fitzwilliam, NH, 03447, (603) 585-3094; Creative Dir.: Bruce Carroll.

Virtual Records, Inc., 2800 Biscayne Blvd., Ste. 1100, Miami, FL, 33137, (305) 573-9010, (305) 372-8845, Fax: (305) 372-8845. **US Reps.:** PolyGram.

Vision Records, Inc., 13385 W. Dixie Hwy., North Miami, FL, 33161, (305) 893-9191, Fax: (305) 895-2647; Pres.: Steve Alaimo; Vice Pres. A & R: Ron Albert; Treasurer: Howard Albert. **Labels:** *Distributed:* Cliff Sounds & Films, Gold Hill, Ms. B, P-Man.

Vista India, 1655-165 Oak Tree Rd., Edison, NJ, 08820, (908) 494-9155, Fax: (908) 549-9765; Dir.: Ravi Gopalan; Dir.: Priya Gopalan; Dir.: Suri Gopalan. **Labels Owned:** Rakhee; *Distributed:* EMI-India, Mil, Music Today, Navras, Tao, Tips.

Vokes Record Co., PO Box 12, New Kensington, PA, 15068-0012, (412) 335-2775; Pres./A & R: Howard Vokes. **Labels Owned:** Country Boy; *Distributed:* Bunjak, Fox Fire, Love, Morgan of Clover, Pot-of-Gold, Rave, SAC, Wiley Street.

Voyager Recordings, 424 35th Ave., Seattle, WA, 98122, (206) 323-1112, Fax: (206) 329-2416; E-Mail: voyrec@aol.com; Owner/Pres.: Vivian T. Williams; Owner: Philip L. Williams. **US Reps.:** In the Tradition (ME). **Int'l Reps.:** Pooh Yokochi, BOM Service (Japan).

Voyager Records, Inc. ★, 812 W. Darby Rd., Havertown, PA, 19083, (610) 446-7100, Fax: (610) 446-7721; Pres.: Denny Somach; Sec.: Richard Somach. **US Reps.:** MCA (U.S.A.). **Int'l Reps.:** M.C.A. (Int'l).

W

WEA Latina, Inc., 5201 Blue Lagoon Dr., Ste. 200, Miami, FL, 33126-2065, (305) 266-6077, Fax: (305) 266-8771; Vice Pres./Gen. Mgr.: Sergio Rozenblat; Controller: Scott Wilson; Sales Dir.: Gustavo Fernandez; Promos. Dir.: Mari Mondilo. **Labels:** *Distributed:* Arena, Manny Music.

Waldoxy Records, Inc. ★, 3023 W. Northside Dr., Jackson, MS, 39213, (601) 982-4522, Fax: (601) 982-2944; Pres.: Tommy Couch, Jr.

Wall Street Music ★, 1189 E. 14 Mile Rd., Birmingham, MI, 48009, (810) 646-2054, Fax: (810) 646-1957; Pres.: Joseph Sanders; Chrmn.: Tim Rochon; Publicity: Ginny Shea; Retail Promo.: Kevin King. **US Reps.:** Paulstarr, Action Music, Great Bay.

Walton Record Productions, PO Box 218146, Nashville, TN, 37221-8146, (615) 646-0506; Exec. Prod.: Jimmy Walton; Pub. Rel.: Sandra Hardesty; Mktg.: Diane Nash.

Wan Star Entertainment Group ★, 512C Rutledge Ave., Charleston, SC, 29403, (803) 853-5294; E-Mail: wanstar@netcafe-sc.com; Pres./Producer: Samuel W. Colston III; Vice Pres./Assoc. Prod.: Wanda C. Colston. **Labels Owned:** Chela, Tye.

Warlock Records ★, 122 E. 25th St., 6th Floor, New York, NY, 10010-2936, (212) 673-2700, Fax: (212) 677-2515; Pres.: Adam Levy; Exec. Vice Pres.: Diana Lemchak; Vice Pres.: Joel Bonner; Asst. to the Pres.: Sharon Strickland. **Labels Owned:** Cheetha, Quality; *Distributed:* Deco, Funky Bass, High Power, Idlers, Ligosa, Mis, Spin-It.

Warner Alliance Records, 20 Music Sq. E., Nashville, TN, 37203, (615) 214-1488, Fax: (615) 214-1577; Pres./CEO: Neal Joseph; Vice Pres., Mktg./Promo.: Chris Hauser; Vice Pres., Gospel: Demetris Alexander.

Labels Owned: Warner Resound.

Warner Bros. Records ★, 3300 Warner Blvd., Burbank, CA, 91505-4694, (818) 846-9090, Fax: (818) 846-8474; Web Site: <http://www.wbr.com>; Chrmn./CEO: Russ Thyret; Vice Chrmn.: David Altschul; Pres.: Steven Baker; Exec. Vice Pres./CFO: Colin Hodgson; Exec. Vice Pres./Gen. Mgr.: Jeff Gold; Sr. Vice Pres., A&R: Joe McEwen; Sr. Vice Pres., A&R: Ted Templeman; Sr. Vice Pres., Black Music: Denise Brown; Sr. Vice Pres., Promo.: Stu Cohen; Sr. Vice Pres., Video: Randy Skinner; Sr. Vice Pres., Soundtracks: Danny Bramson.

Offices: 75 Rockefeller Plz., New York, NY, 10019, (212) 275-4500, Fax: (212) 275-4595; Warner/Reprise Nashville, 20 Music Sq. E., Nashville, TN, 37203, (615) 748-8000, Fax: (615) 214-1567; Pres.: Jim Ed Norman; Exec. Vice Pres./Gen. Mgr.: Eddie Reeves.

Warner Music Int'l, 75 Rockefeller Plaza, New York, NY, 10019, (212) 275-4700, Fax: (212) 956-0529; Chrmn./CEO: Ramon Lopez; Pres.: Stephen Shrimpton.

Labels Owned: ATCO/East West, A'Vision, Atlantic, CGD, Carrere, East West, Elektra, Elektra Video, Erato, MMG, Magnet, Metronome, Nonesuch, Pendulum, Qwest, Reprise, Sire, Teldec, Tommy Boy, WEA, WEA Latina, Warner Bros., Warner Music Vision, Warner Reprise Video; *Distributed:* Anxious, Dead Dead Good, Discolandia Dueni y Cia Ltda., Discos De Centroamerica, SA, Distribuidora Sonografica, El Virrey Industria, Etemal, Fediscos Fabrica Ecuatoriana, Giant, IFSA, MTM, Maverick, Oval, PWL, Paisley Park, Red Dot, Rocart, Siam Jam, Warner Music Argentina, Warner Music Brazil, Warner Music Chile, Warner Music Mexico, Wel S.A., ZTT.

Int'l Reps.: DRO, SA Entertainment, Warner Music Spain (Spain); Warner Music Portugal (Portugal).

Watermelon Records, Inc., 1201 W. 24th, Ste. 204; Austin, TX, 78765-9056, (512) 472-6192, Fax: (512) 472-6249; Pres.: Heinz Geissler; Vice Pres.: John Kunz; Promo.: Eric Zappa; Sales: Tristin Laughter.

US Reps.: The Rep Co. (MN).

Int'l Reps.: Stoney Plain Records (Canada); Munich Records BV (The Netherlands); Shock Dist. (Aust.); Global Routes Music (NZ).

Wax Trax Records, 1657 N. Damen Ave., Second Floor, Chicago, IL, 60647, (312) 252-1000, Fax: (312) 252-1007; E-Mail: waxtraxwickerpark.com; Pres.: Dannie Flesher.

Wayne Entertainment Group, Inc. ★, 1719 West End Ave., Ste. 621-W, Nashville, TN, 37203, (615) 327-9080, Fax: (615) 327-9060; Pres.: Wayne Hodge. **Labels Owned:** Crystal Crown, WEG.

Webster's Last Word Records ★, PO Box 99990, San Diego, CA, 92169, (619) 270-7467, Fax: (619) 270-3415; E-Mail: wlword@aol.com; Pres.: Chuck Perrin.

Labels Owned: Webster's Last Word.

Wedge Music, 1674 Broadway, Ste. 7-D, New York, NY, 10019, (212) 765-3666, Fax: (212) 765-0820.

Fred Weinberg Productions, Inc. ★, 1600 Broadway, Ste. 906 (Mixed Impressions); New York, NY, 10019, (203) 322-5778, (212) 977-8991, Fax: (203) 329-7838; E-Mail: adsong@aol.com; Pres./CEO: Fred Weinberg; Vice Pres.: Gregg Scott; Vice Pres., Sales/Mktg.: Julie Blankman. **Labels Owned:** FWP, Frejo, Viva La Musica, Wave.

Welk Music Group, 1299 Ocean Ave., Ste. 800, Santa Monica, CA, 90401, (310) 451-5727, Fax: (310) 394-4148; Chrmn./CEO: Larry Welk; Pres./COO: Marc Luzzatto; Dir., Sales, Welk Music G: Bernie Grossman.

Well In Tune, 719 Churchville Ave., Staunton, VA, 24401, (540) 885-0233, Fax: (540) 885-8246; Pres.: Bill Wellington. **US Reps.:** Silo (VT).

West Records ★, PO Box 8875, Universal City, CA, 91618-8875, (818) 509-9964, Fax: (818) 769-1756; E-Mail: ntoboots@aol.com; Owner: Boots Clements; Gen. Mgr.: David Enos. **Labels Owned:** "E", Lane.

Westwood Entertainment Group ★, 1115 Inman Ave., Ste. 330, Edison, NJ, 08820, (908) 548-6700, Fax: (908) 548-6748; Pres.: Victor Kaply; Vice Pres.: Elena Petillo; Nat'l Promo. Dir.: Walt Wolochi; Music Consultant: Jay Robinson. **Labels Owned:** Distinct, Insignia, Westwood; *Distributed:* Criminal, Rockbeat.

Whaleco Music, 208 Highland Ct., Santa Cruz, CA, 95060, (408) 425-4721, Fax: (408) 425-0931; Pres.: Don Stevens; Vice Pres. A & R: Anne Chavre; Promos.: Rich Wills. **Labels Owned:** Nuclear Whales.

Wham Bam Records, 812 W. Darby Rd.; Havertown, PA, 19083, (610) 446-7100, Fax: (610) 446-7721; Pres.: Denny Somach. **Labels Owned:** Den/Rich.

Reid Whitelaw Productions ★, 5440 N. Ocean Dr., #1507, Singer Island, FL, 33404, (561) 842-3383, Fax: (561) 840-9121; Owner/Pres.: Reid Whitelaw. **Labels:** *Distributed:* Brookside, Philly Groove, Soulvive. **US Reps.:** Hot Productions (FL).

Thomas Wiggins Associates ★, 46 Las Cascadas Rd., Ste. 1, Orinda, CA, 94563, (510) 254-2216, Fax: (510) 254-2213; Pres./CEO: Thomas Wiggins; Vice Pres.: Charles Greene; Adv. Dir.: Paul Jaulis.

Labels Owned: Elite, Nineveh, No Bull, Persepolis.

US Reps.: Memo Dist. (CA).

Wild Pitch Records ★, 89 Fifth Ave., Ste. 308, New York, NY, 10003, (212) 929-0222, Fax: (212) 924-7206; Pres.: Stu Fine. **Labels Owned:** Marinated Jazz, Marinated Music.

Wild Rags Records, 2207 W. Whittier Blvd., Montebello, CA, 90640, (213) 726-9593, Fax: (213) 726-4046; A&R: Richard C.

Wildcat Recording Corp. ★, 950 N. Kings Rd., Ste. 266, Los Angeles, CA, 90069, (213) 848-9200, Fax: (213) 848-9448; Pres.: Michael Gormley; Vice Pres.: Chris Kuchler.

US Reps.: UNI Dist.

Wildjokers Records, 541 Fifth Ave., Ste. 210, McKeesport, PA, 15132, (412) 673-2606, Fax: (412) 672-0117; CEO: Christopher Mitchell; Pres.: Gloria Mitchell; Promo./Sales: Michael Paradise.

Wildlife Records, 29 Paradise Way, Saugerties, NY, 12477, (914) 246-4761; Pres.: Michael Bitterman.

Wilson Okulolo, Inc. ★, 584 61st St., Oakland, CA, 94609, (510) 655-3357, Fax: (510) 655-3357; Pres.: J.G. Wilson; Vice Pres./A&R: K.A. Okulolo.

Labels Owned: Inner Spirit.

US Reps.: Mesa (CA), Putumayo (NY).

Windham Hill Records ★, 8750 Wilshire Blvd., Beverly Hills, CA, 90211-2713, (310) 358-4800, Fax: (310) 358-4805; Pres.: Steve Vining; Vice Pres./Mktg.: Ron McCarrell; Vice Pres./Sales: Dave Yeskel; Dir. of Publicity: Kurt Nishimura. **Labels Owned:** High Street; *Distributed:* Dancing Cat. **Int'l Reps.:** BMG Dist.

Wings Record Co., Rt. 3, PO Box 172, Haynesville, LA, 71038, (318) 927-5253; Pres.: Edward N. Dettenheim.

Winner Records, PO Box 151095, San Rafael, CA, 94915-1095, (415) 453-7712, (415) 453-5134, Fax: (415) 258-0692; E-Mail: wpc@netcom.com; Web Site: <http://www.bluespower.com>; Pres.: Mark Naftalin; Vice Pres.: Ellen Naftalin.

US Reps.: MS (IL); DNA (MA); Bayside (CA); Select-O-Hits (TN); Festival (Canada).

Wizard Productions ★, 1177 Kane Concourse, Ste. 231, Bay Harbor, FL, 33154, (305) 865-0364, Fax: (305) 865-0344; Pres.: Robert S. Taran; Vice Pres. Mktg/Sales: Adam Taran.

Word Records, 3319 W. End Ave., Ste. 200, Nashville, TN, 37203, (615) 385-9673, Fax: (615) 292-0606; Gen. Mgr.: Lynn Keesecker; Pub. Rel.: Marie Lehman; Contact: Pat Meyer. **Labels Owned:** Myrrh, Word.

The Work Group, 2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2666, Fax: (310) 449-2095; Pres.: Jeff Ayeroff; Pres.: Jordan Harris; Sr. Vice Pres., Promo.: Burt Baumgartner.

Worldtone Music, Inc. ★, 230 Seventh Ave., New York, NY, 10011, (212) 691-1934, Fax: (212) 691-2554; Mgr.: Kenneth Spear.

Labels: *Distributed:* Alpana, Atoll, Cadans, Dance & Listen, Syncoop, Tema, Vivace. **US Reps.:** Worldtone (NY).

Wouldn't Shoe, 7919 Fairfax Ct., Niwot, CO, 80503, (303) 652-3489; CEO: Stephen Bond Garvan.

X

XLNT Music ★, 38-62 240th St., Little Neck, NY, 11363, (718) 279-4139; Pres./A & R Dir.: James Cohn; Vice Pres.: Eileen Cohn.

US Reps.: Albany Music Dist., Inc. (NY).

Xanadu Records Ltd. ★, 3242 Irwin Ave., Kingsbridge, Bronx, NY, 10463, (718) 549-3655; Pres.: Don Schlitten. **US Reps.:** Artistic Music (NJ).

Xemu Records, 244 W. 54th St., Ste. 1010, New York, NY, 10019, (212) 957-2985, Fax: (212) 957-2986; E-Mail: xemu@xemu.com; Pres.: Cevin Soling; Vice Pres./Gen. Mgr.: Dr. Claw.

Xenophile Records, 43 Beaver Brook Rd., Danbury, CT, 06810, (203) 730-0333, Fax: (203) 730-0345; Pres./CEO: Wendy Newton; Bus. Affairs: Chris Teskey; Int'l/Retail/Adv.: Nina Dryer; Radio/Promo.: Tom Frouge; Publicity: Judith Joiner; Retail: Paul Riley.

Labels Owned: Green Linnet.

Y

Yellow-Jacket Records ★, 10303 Hickory Valley Dr., Fort Wayne, IN, 46835, (219) 627-5168; Pres./Gen. Mgr.: Allan Straten; Vice Pres./A&R Dir.: Sylvia Grogg.

YesYes Records, 12909 Copperas Ln., Richmond, VA, 23233, (804) 360-4865; Pres.: David L. Esleck; Gen. Mgr.: Elizabeth B. Cherry.

Ying Yang Records ★, 1160 Falcon Ave., Miami Springs, FL, 33166, (305) 885-1234, Fax: (305) 885-1234; Pres.: Daniel Canary; Promo.: Lorna LiBoy.

Yo Momma's Records, 412 McGruer Cir., Vallejo, CA, 94589, (707) 643-9223; Mgr.: Bonnit Braxton.

Young Country Records, PO Box 5412, Buena Park, CA, 90620, (619) 245-2920; Contact: Leo J. Eiffert, Jr.

Youngheart Music, Inc. ★, 10701 Holder St., Cypress, CA, 90630, (800) 444-4287, (714) 995-7888, Fax: (714) 995-3548; Pres.: Jim Connelly; Publicity: Jill Lambert; Gen. Mgr.: Jim Recor.

US Reps.: Int'l Film & Video (CA).

Z

Z Y X Music Distributor Ltd., 72 Otis St., West Babylon, NY, 11704, (516) 253-0800, Fax: (516) 253-0115; Managing Dir.: Anthony Mascia; Sales Mgr.: Harry Yardum; Promo. Dir.: Carol Pearce; A&R Mgr.: Kevin Doyle.

Labels Owned: Golden Dance Classics, Undercover, Z Y X Classics; *Distributed:* Boy, Cosmo, Dakota, Dance Street, ESP, Generator, Happy Vibes, Hot Grooves, K-Town, Manifold, Shift, Sunnyside Up, Village, Wolfen.

ZZYZX Records ★, PO Box 23, Sun Valley, CA, 91352, (818) 982-2174; Owner: J. Eric Freedner; A&R: Lawrence Treadwell.

Zelda Records ★, PO Box 150163, Nashville, TN, 37215, (615) 386-9266, Fax: (615) 386-9266; E-Mail: marilyn@msn.com; Pres.: Mary Lyon.

Zero Hour ★, 14 W. 23rd St., 4th Floor, New York, NY, 10010-5203, (212) 337-3200, Fax: (212) 337-3701; Web Site: <http://www.zerohour.com>; Pres./A&R: Ray McKenzie; Vice Pres., Promo./Mktg.: Randy Hock.

Zerobudget Records ★, PO Box 2044, Dept. B, La Crosse, WI, 54602, (608) 784-1422, Fax: (608) 785-2849; Pres./CEO: Stephen D. Harm; A & R Dir.: Dale Stich; A&R Asst.: David Reinders.

Labels: Distributed: Boat, Che.
Int'l Reps.: CHE Trading Ltd., (UK).

Zim Records, 18 Ivy Dr., Jericho, NY, 11753, (516) 681-7102, Fax: (516) 822-7952; Owner: Arthur Zimmerman.

Zion Music Group, 105 Oak Valley Dr., Nashville, TN, 37207, (615) 262-2600, Fax: (615) 226-4070; Pres.: Kevin McManus; Vice Pres./A&R: Tony Turner; Office Mgr./Sales: Scotty Raines; Promos: Angela Brashear.

Labels Owned: Jericho.

US Reps.: Appalachian Bible, New Day Christian (TN); Spring Arbor (MI); Journeymen (MO).

Zographia Records ★, 160 Hart Blvd., Staten Island, NY, 10301-0007, (718) 273-1135, Fax: (718) 448-2185; Pres.: B. Moskowitz; Sales: J. Esposito; Mktg.: S. Yuster.
US Reps.: North Country Dist. (NY).

Zomba Recording Corp. ★, 137-139 W. 25th St., 11th Floor, New York, NY, 10001, (212) 727-0016, Fax: (212) 645-3783; Chmn./CEO: Clive Calder; Pres./Jive/Silvertone: Barry Weiss; Sr. Vice Pres./A & R: Jeff Fenster; Mgr./Int'l: Nina Bueli.
Labels Owned: Battery, Jive, Silvertone, Sound Mex, Verity.

Zoo Entertainment, 8750 Wilshire Blvd., Third Floor, Beverly Hills, CA, 90211, (310) 358-4200, Fax: (310) 358-4207; Pres.: Lou Maglia; Vice Pres., Mktg.: Jeff Dodes.

Zoom Express/BMG Kidz, 1540 Broadway, 39th Floor, New York, NY, 10036, (212) 274-0200, Fax: (212) 274-9776.

AUDIO BOOK PUBLISHERS

Achievement, Inc., 63 Commercial Ave., Garden City, NY, 11530, (516) 248-1888, Fax: (516) 248-7842, Contact: Robert Whynk.
Type: Child Educational.

Audio Book Contractors, PO Box 40115, Washington, DC, 20016, (202) 363-3429.
Type: Unabridged classics.

Audio Bookshelf, 174 Prescott Hill Rd., Northport, ME, 04849, (207) 338-1713, (800) 234-1713, Fax: (207) 338-0370, Contact: Heather Frederick.
Type: Fiction/non-fiction.

Audio Diversions, 6639 Madison-McLean Dr., McLean, VA, 22102-2902, (800) 628-6145, Fax: (703) 442-9344, Contact: Frank Johnson.

Audio-Forum, 96 Broad St., Guilford, CT, 06437, (203) 453-9794, Fax: (203) 453-9774, Contact: Jeffrey Norton.

Audio Literature, PO Box 7123, Berkeley, CA, 94707, (510) 845-8414.
Type: Philosophy/new age.

Audio Literature, 370 W. San Bruno Ave., Ste. F, San Bruno, CA, 94066, (415) 583-9700, Fax: (415) 583-0235, Contact: Lisa Hunt.

The Audio Partners Publishing Corp., 1133 High St., Auburn, CA, 95603, (916) 888-7803, Fax: (916) 888-7805, Contact: Linda D. Olsen.
Type: Fiction/non-fiction.

Audio Renaissance Tapes, 5858 Wilshire Blvd., Ste. 205, Los Angeles, CA, 90036, (213) 939-1840, Fax: (213) 939-6436, Contact: George Hodgkins.
Type: Fiction/non-fiction.

Audio Scholar, 10375 Nichols Lane, Mendocino, CA, 95460, (707) 937-1225.
Type: Non-fiction classics.

Audio-Forum (a division of Jeffrey Norton Publishers, Inc.), 96 Broad St., Guilford, CT, 06437, (203) 453-9794, Fax: (203) 453-4604, Contact: Jeffrey Norton.
Type: Educational material.

August House, PO Box 3223, Little Rock, AR, 72203, (501) 372-5450.
Type: Folklore stories.

B & B Audio, Inc., PO Box 100, Kenilworth, IL, 60043, (312) 338-7407, Contact: Beth Baxter.
Type: Fiction/non-fiction.

Bantam Doubleday Dell Audio, 1540 Broadway, New York, NY, 10036, (212) 782-9807, Fax: (212) 782-9600, Contact: Jenny Frost.
Type: Fiction/non-fiction.

Blackstone Audio Books, Dept. AF, PO Box 969, Ashland, OR, 95720, (800) 729-2665, Fax: (503) 734-2537, Owner: Craig Black.

Books on Tape, Inc., PO Box 7900, Newport Beach, CA, 92658, (714) 548-5525, (714) 631-7764, Fax: (714) 548-6574, Contact: Duval Y. Hecht; Contact: Barbara Singleton.
Type: Fiction/non-fiction.

Bridge Publications Audio, 4751 Fountain Ave., Los Angeles, CA, 90029, (213) 953-3320, Contact: Ann Amow.
Type: Fiction/non-fiction.

Brilliance Corp., PO Box 887, Grand Haven, MI, 49417, (616) 846-5256, (800) 648-2312, Fax: (616) 846-0630, Contact: Eileen Hutton.
Type: Fiction/non-fiction.

Chivers North America, Box 1450, Hampton, NH, 03843-1450, (800) 621-0182, Fax: (603) 929-3890, Customer Svc. Mgr.: Debbie Lee.
Type: All genres.

Combined Book Exhibit, 277 White St., Buchanan, NY, 10511, (914) 739-7500, Fax: (914) 739-7575, Contact: Jon Malinowski.

Council Oak Books, 1350 15th St., Tulsa, OK, 74120, (918) 587-6454.
Type: Non-fiction & child.

DeVoss & Co., 1046 Princeton Dr., Marina Del Rey, CA, 90294, (213) 870-7478, Fax: (310) 821-6290, Contact: Gary R. Peattie.

Dove Audio, 8955 Beverly Blvd., Los Angeles, CA, 90048, (310) 273-7722, Fax: (310) 273-0365, Contact: Michael Viner.
Type: Fiction/non-fiction.

Dual Dolphin Publishing, Inc., 140 Dedham St., Wrentham, MA, 02093, (508) 384-6565, Fax: (508) 384-6566, Contact: James T. Diamond, Jr.

Durkin Hayes Publishing, One Colombia Dr., Niagara Falls, NY, 14305, (716) 298-5150, Fax: (716) 298-5607, Contact: B.J. Wood.
Type: Fiction/non-fiction.

Espree Books, Cassettes, & Video, 10747 Wilshire Blvd., Ste. 807, Los Angeles, CA, 90024, (310) 824-3333, Fax: (310) 470-2111, Contact: Joseph Kessler.
Type: Educational.

FMS Productions, 5320-D Carpinteria Ave., Carpinteria, CA, 93014, (805) 684-7891.
Type: Fiction/non-fiction.

Hands Across the Sea, 82 Country Dr., Plainview, NY, 11803, (516) 433-5430, Fax: (516) 433-5430, Contact: Stan Millman.

Harper Audio, 10 E. 53rd St., New York, NY, 10022, (212) 207-7000, Fax: (212) 207-6912, Contact: Miranda Book.
Type: Children's books.

Hay House, PO Box 5100, Carlsbad, CA, 92018, (619) 431-7695.
Type: Metaphysical/Self help.

Hellon Audio Books, 9856 Sunland Blvd., Shadow Hills, CA, 91040, (818) 352-9174, Contact: Greg Knowles.
Type: Various.

Heller Audiobooks, 125 Maiden Ln., Manhattan, NY, 10038, (212) 248-7800.
Type: Various Titles.

Heller Audiobooks, 30 Rockefeller Plaza-Concourse Level, Manhattan, NY, 10112, (212) 399-9300.
Type: Various Titles.

High Top Sports Productions, 6650 Emmett Terrace, Los Angeles, CA, 90068, (213) 957-5600.
Type: Sports.

High Windy Audio, 260 Lambeth Walk, Fairview, NC, 28730, (704) 628-1728, Fax: (704) 628-4435, Contact: Virginia Callaway.
Type: Children's stories.

HighBridge Co., 340 Woodhouse Ave., Wallingford, CT, 06492, (203) 269-0065, Fax: (203) 269-3818, Contact: Jim Brannigan.
Type: Fiction/non-fiction.

Homespun Productions, Box 435, Candlewood Isle, New Fairfield, CT, 06812-0704, (203) 746-9131, Fax: (203) 746-9131, Contact: Diane Dowling.

Jossey-Bass, 350 Sansome St., Fifth Floor, San Francisco, CA, 94104, (415) 433-1740.
Type: Governing.

Knowledge Products, 722 Rundle Ave., Ste. 813, Nashville, TN, 37210, (800) 876-4332, (615) 742-3852.
Type: Educational.

Leo Productions, PO Box 1333, Portland, OR, 97207, (360) 694-0595, Fax: (360) 694-8808.
Type: Classic Literature.

Listening Library, Inc., 1 Park Ave., Old Greenwich, CT, 06870, (203) 637-3616, Fax: (203) 698-1998, Contact: Tim Dittow.
Type: Unabridged fiction.

The Mind's Eye, PO Box 6547, Chelmsford, MA, 01824-6547, (800) 949-3333, Fax: (800) 866-3235.
Type: Games/nostalgia/children.

Multilingua, Inc., 230 Park Ave., Ste. 810, New York, NY, 10169, (212) 949-8849, Fax: (212) 754-4216, Pres.: Susanne T. Kopelman; Opns. Mgr.: Manuel E. Kopelman.
Type: Classics, Foreign.

Mystic Fire, 534 Broadway, 6th Floor, New York, NY, 10012-4408, (212) 941-0999, Fax: (212) 941-1443, Contact: Elizabeth Heinrich.
Type: New age/science/philosophy.

NTC Publishing Group, 4255 W. Touhy Ave., Lincolnwood, IL, 60464, (847) 679-5500.
Type: Educational.

Naxos Audiobooks, 8440 Remington Ave., Pennsauken, NJ, 08710, (609) 663-4844, Fax: (609) 663-4764, Contact: Henry Moyer.

Thomas Nelson, PO Box 141000, Nashville, TN, 37214-1000, (615) 889-9000.
Type: Religious.

New World Library, 58 Paul Dr., San Rafael, CA, 94903, (415) 472-2100.
Type: Self help/meditation.

The Next Page, 36 Elm Ave., Ste. 2, Glen Cove, NY, 11542, (516) 676-2639, Fax: (516) 676-6470, Contact: Iona Berzups.

Nolo Press, 950 Parker St., Berkeley, CA, 94710, (510) 549-1976.
Type: Fiction/non-fiction.

NorthWord Press, Inc., PO Box 1360, Minocqua, WI, 54548, (715) 356-9800, Fax: (715) 356-9762, Contact: Donna Tutt.
Type: Natural history.

Parabola Audio, 656 Broadway, New York, NY, 10012, (212) 505-6200.
Type: Non-fic/inspiration.

Parrot Audio Books, 4625 First St., Ste. 270, Pleasanton, CA, 94566, (800) 577-6665, Fax: (510) 485-6182, Prodn. Mgr.: Greg Tarola.
Type: Auto Bio., Classics.

Passion Press, PO Box 277, Newark, CA, 94560, (510) 226-7261, Fax: (510) 659-1005, Contact: Keith Hatschek.
Type: Erotica.

Penguin/Highbridge Audio, 375 Hudson St., New York, NY, 10014, (212) 366-2000, Fax: (212) 366-2952, Contact: Marcia Burch.
Type: Fiction/non-fiction.

Penguin USA, 120 Woodbine St., Bergenfield, NJ, 07621, (800) 526-0275, Fax: (201) 385-6521.

Penton Overseas, Inc., 2470 Impala Dr., Carlsbad, CA, 92008-7226, (619) 431-0060, Fax: (619) 431-8110, Pres.: Hugh Penton, Sr.
Type: Bios/Western/Mystery.

Pharaoh Audiobooks, PO Box 535, Phoenixia, NY, 12464, (914) 688-2464.
Type: Children's adventure.

The Poets Audio Center, 6925 Willow St. NW, Ste. 201, Washington, DC, 20012, (202) 722-9105.
Type: Poetry.

Prelude Press, 8159 Santa Monica Blvd., Los Angeles, CA, 90046, (213) 650-9571.
Type: Self help.

Publishers Group West, 4065 Hollis St., Emeryville, CA, 94608, (510) 658-3453.
Type: Fiction/non-fiction.

The Publishing Mills, 1680 N. Vine St., Ste. 1016, Los Angeles, CA, 90028, (213) 467-7831, Fax: (213) 467-0661, Contact: Jessica Kaye.
Type: Fiction/non-fiction.

Random House Audio Publishing, 201 E. 50th St., 21-1, New York, NY, 10022, (212) 751-2600, (212) 572-2486, Fax: (212) 572-8700, Contact: Pat Johnson.
Type: Fiction/non-fiction.

The Reader's Chair, PO Box 2626, Hollister, CA, 95024, (408) 636-1296, (800) 616-1350, Fax: (408) 636-1296, Contact: Delia White.
Type: Unabridged fiction.

Readers Digest Association, Readers Digest Rd., Pleasantville, NY, 10570, (914) 244-7457, Fax: (914) 244-7565, Contact: M. Tracy Bridgen.

Recorded Books, Inc., 270 Skipjack Rd., Prince Frederick, MD, 20678, (410) 535-5590, Fax: (410) 535-5499, Contact: Ellen Gillis.
Type: Fiction/non-fiction.

Rezound Audio Books, 5701 Shingle Creek Pkwy., Brooklyn Center, MN, 55430, (612) 566-1760, Fax: (612) 566-1724, Contact: Stephanie Hegstrom.
Type: Fiction/non-fiction.

Romance Alive Audio, 9301 Jordan Ave., Ste. 105, Chatsworth, CA, 91311, (818) 772-4528.
Type: Romance novels.

Simon & Schuster Audio, 1230 Avenue of the Americas, New York, NY, 10020, (212) 698-7184, Fax: (212) 632-8091, Contact: Seth Gershel; Contact: Amelia Wilson.
Type: Fiction/non-fiction.

Sound Horizons, 250 W. 57th St., Ste. 1517, New York, NY, 10107, (212) 956-6235, Fax: (212) 586-2420, Contact: Steve Stein.
Type: Self help.

Soundlines Entertainment, 10573 W. Pico Blvd., Box 821, Los Angeles, CA, 90064, (800) 428-3467.
Type: Movie tie-ins.

Sounds True, 413 S. Arthur Ave., Louisville, CO, 80027, (303) 665-3151.
Type: Psychology/spiritual.

Southern Methodist University Press, PO Box 415, Dallas, TX, 75275, (214) 768-1430.
Type: Religious.

Stay Well, 11431 Ventura Blvd., Ste. 312, Sherman Oaks, CA, 91423, (818) 990-5410, Fax: (818) 990-5414, Contact: Bo Lebo.
Type: Health tapes.

Sunset Productions, 369 Montezuma, Ste. 416, Santa Fe, NM, 87501, (505) 471-8004, Fax: (505) 471-8122.
Type: Westerns.

Sutphin Corp., PO Box 38, Malibu, CA, 90265, (818) 706-0961.
Type: Self help/metaphysic.

Time Warner Audio Books, 9229 Sunset Blvd., Fourth Floor, Los Angeles, CA, 90069, (310) 788-8980, Contact: John Whitman; Contact: Daniel Metcalf.
Type: Fiction/non-fiction.

213CD, PO Box 1910, Los Angeles, CA, 90078, Fax: (213) 969-9451, Contact: Alyson Careaga.

Tyndale House, 351 Executive Dr., Wheaton, IL, 60189, (708) 668-8300.
Type: Religious.

Word, Inc., 3319 West End Ave., Ste. 200, Nashville, TN, 37203, (615) 385-9673, Fax: (615) 297-6128, Pres.: Roland Lundy.
Type: Religious/inspirational.

Yoga International, RR1, Box 407, Honesdale, PA, 18431, (717) 253-4929, Fax: (717) 253-6360, Contact: Suzanne Dunlap.

ZBS Foundation, RR 1, Box 1201, Fort Edward, NY, 12828, (518) 695-6406, Fax: (518) 695-4041, Contact: Thomas Lopez.
Type: Fiction drama series.

Ziggurat Productions, 10155 DeSoto, Unit 110, Chatsworth, CA, 91311, (818) 998-2497, Fax: (818) 998-4254, Contact: Perry Jacob.

VIDEO STUDIOS & PROGRAM SUPPLIERS & BUYERS

ABC Video, 1200 High Ridge Rd., Stamford, CT, 06905, (203) 968-9100, Fax: (203) 329-6464, Sales Mgr.: Mark Gilula; Program Buyer: Cindy Bressler.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries, Documentaries.

Formats: VHS, LaserVision.

Seeking: Exercise, Instructional, Music Long Form, Sports, Children's, Documentaries.

A & M Video, 1416 N. La Brea Ave., Hollywood, CA, 90028, (213) 469-2411, Fax: (213) 856-2708.

Supplies: Instructional, Music Long Form, Children's, special interest.

Formats: VHS.

Access Video Productions, 841B Gilman St., Berkeley, CA, 94710, (510) 528-6044, Fax: (510) 528-1644, Producer/Editor: David Karp.

Supplies: Instructional, Special Interest Only, Travel.

Formats: VHS, S-VHS.

Seeking: Instructional, Special Interest Only, Travel.

Acor Programs, Inc., 16601 Ventura Blvd., Ste. 204, Encino, CA, 91436, (818) 784-3300, Fax: (818) 784-4949, Program Buyer: Kukla Vera; Sales Mgr.: Kukla Vera.

Supplies: Exercise, Instructional, Special Interest Only.

Formats: VHS.

Seeking: Exercise, Instructional, Special Interest Only.

Acorn Media Publishing, Inc., 7910 Woodmont Ave., Ste. 350, Bethesda, MD, 20814, (301) 907-0030, Fax: (301) 907-9049, E-Mail: acorn1@ix.net.com, Pres.: Peter Edwards; Sales Mgr.: Elizabeth Martin; Program Buyer: John Lorenz; Opns. Dir.: Marsha Oden.

Supplies: Special Interest Only, Sports, Children's, Travel.

Formats: VHS.

Seeking: Special Interest Only, Sports, Children's, Travel.

Alms Media, 9710 DeSoto Ave., Chatsworth, CA, 91311, (818) 773-4300, Fax: (818) 341-6700, Pres.: Jeff Sherman; Sales Mgr.: Adrienne Milder; Program Buyer: Jeff Sherman.

Supplies: Instructional, Special Interest Only, Children's.

Formats: VHS, Beta, S-VHS, LaserVision, CD-i, CD-ROM.

Seeking: Instructional.

Alegrias Productions, 666 West End Ave., Ste. 14J, New York, NY, 10025, (212) 874-5772, Pres.: Deirdre Towers.

Supplies: Instructional, Music Long Form, Children's, Documentaries.

Formats: VHS.

Seeking: Instructional, Music Long Form, Children's.

American Automobile Association (AAA), 1000 AAA Dr., Heathrow, FL, 32746, (407) 444-7615, Fax: (407) 444-7614.

Supplies: Travel.

Anchor Bay Entertainment, Inc., 500 Kirts Blvd., Troy, MI, 48064, (810) 362-9660, (800) 786-8777, Fax: (313) 280-0237, Pres.: George Port.

Supplies: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Documentaries.

Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries.

Arista Records (Video), 6 W. 57th St., New York, NY, 10019, (800) 627-4782, (212) 830-2340, Fax: (212) 830-2222, Vice Pres. Video Prod.: Elizabeth Bailey.

Supplies: Music Long Form, Music short form.

Formats: VHS.

Aristomedia, 1620 16th Ave. S., Nashville, TN, 37212, (615) 269-7071, Fax: (615) 269-0131, Pres.: Jeff Walker.

Supplies: Video Short Form.

Formats: VHS, Beta, 3/4", 1".

Artemedia, PO Box 496, Cherry Valley, NY, 13320, (607) 264-3785, Fax: (607) 264-3476, Sales Mgr.: D.S. Good; Dir.: C. Goss.

Supplies: Children's, Music, Animation.

Formats: VHS, S-VHS, NTSC, PAL.

Seeking: Children's.

Artist View Entertainment, 12500 Riverside Dr., Ste. 201-B, North Hollywood, CA, 91607, (818) 752-2480, Fax: (818) 752-9339, Pres.: Scott J. Jones; Sales Mgr.: Claudia Norman; Program Buyer: Marty Poole; Office Administrator: Shelly Abuzee.

Supplies: Feature Films, Sports, Travel.

Formats: VHS, Beta, S-VHS, 1".

Seeking: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's.

BMG Video, 1540 Broadway, 26th Floor, New York, NY, 10036, (212) 930-4607, Fax: (212) 930-7043, Pres.: Joe Shults; Sales Mgr.: Gene Fink; Vice Pres., Mktg.: Mindy Pickard; Dir., Finance: David T. Miller.

Supplies: Exercise, Feature Films, Music Long Form, Special Interest Only, Sports, Children's.

Formats: VHS, LaserVision.

Seeking: Exercise, Feature Films, Music Long Form, Special Interest Only, Sports, Children's.

Barr Entertainment, 12801 Schabarum Ave., Irwindale, CA, 91706, (818) 338-7878, Fax: (818) 814-2672.

Supplies: Exercise, Feature Films, Instructional, Sports.

Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Sports.

Bastet Productions, PO Box 77029, Tucson, AZ, 85703, (520) 293-8088, E-Mail: anubis@azstarnet.com, Pres.: Gerald Harwood.

Supplies: Exercise, Instructional, Special Interest Only, Documentaries, Travel, Dance, Video Art.

Formats: VHS, Beta, 8mm, NTSC, PAL, SECAM.

Seeking: Exercise, Instructional, Special Interest Only, Documentaries, Travel.

Norman Beeger Productions, 1740 View Point Terr., Cannon Beach, OR, 97110, (503) 436-2559, Pres.: Norman Beeger; Sales Mgr.: Kenny Beeger; Program Buyer: Norman Beeger; Pres.: Norman Beeger.

Supplies: Music Long Form, Special Interest Only, Children's, Documentaries, Travel.

Formats: VHS, Beta.

Bennu Productions, Inc., 655 McLean Ave., Yonkers, NY, 10705, (914) 964-1828, Pres.: Joanne Birkmann; Sales Mgr.: Josh Hersko; Vice Pres.: Wayne Keeley.

Supplies: Exercise, Feature Films, Instructional, Special Interest Only.

Formats: VHS, Beta.

Seeking: Feature Films, Instructional.

Best Film & Video Corp., 108 New South Rd., Hicksville, NY, 11801, (516) 931-6959, (800) 527-2189, Fax: (516) 931-5959, Pres.: Roy B. Winnick; Sales Mgr.: Gary B. Winnick; Program Buyer: Roy B. Winnick; Dir., Mktg.: Lorraine A. Soviero.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Travel.

Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's.

Best Film & Video Corp., 242 N. Canon Dr., Ste. 300, Beverly Hills, CA, 90210, (818) 999-2244, Fax: (818) 999-1518, Pres.: Roy B. Winnick; Sales Mgr.: Susan Valienzi Johnson.

Supplies: Exercise, Feature Films, Instructional, Sports, Children's, Travel.

Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Travel.

Boxtop Entertainment, 9014 Melrose, Los Angeles, CA, 90069, (310) 246-0909, Fax: (310) 246-9995, Pres.: David Wyler.

Supplies: Music Long Form.

Brentwood Home Video, 31344 Via Colinas, Ste. 106, Westlake Village, CA, 91362-3912, (818) 879-9090, Fax: (818) 879-9101, Pres.: David Catlin; Sales Mgr.: Eric Peterson; Program Buyer: David Catlin.

Supplies: Exercise, Instructional, Music Long Form, Sports, Children's, Documentaries, Hunting.

Formats: VHS.

Seeking: Feature Films, Instructional, Music Long Form, Sports, Children's.

Bridgestone Multimedia Group, 300 N. McKerny Ave., Chandler, AZ, 85226-2618, (602) 940-5777, Fax: (602) 940-8924, E-Mail: bmg@netzone.com, Pres.: Robert J. Campbell, Jr.; Sr. Vice Pres.: Conrad I. Homishak.

Supplies: Feature Films, Instructional, Religious, Family.

Formats: VHS.

Seeking: Feature Films, Instructional, Children's.

Buena Vista Home Entertainment, 3800 W. Alameda Ave., 15th Floor, Burbank, CA, 91505, (818) 560-1000, Fax: (818) 567-0734, Pres.: Michael O. Johnson.

Supplies: Feature Films, Children's.

Formats: VHS, 8mm, LaserVision.

Seeking: Feature Films, Special Interest Only, Sports, Children's.

CBS/Fox Video, 1330 Sixth Ave., New York, NY, 10019, (212) 373-4809, Fax: (212) 373-4804, Pres.: John Ruscin; Sr. Vice Pres. Acquis.: Stephen Poe; Vice Pres. Prog. Acquis.: Ken Horowitz.

Supplies: Exercise, Feature Films, Instructional, Sports, Children's.

Formats: VHS, LaserVision.

Seeking: Exercise, Feature Films, Instructional, Sports, Children's.

CVT Productions, 440 Charnelton St., Ste. 220, Eugene, OR, 97401, (541) 345-9635, Fax: (541) 345-2977, Pres.: Mark Lange; Vice Pres.: Martha Dixon Lange.

Supplies: Exercise.

Formats: VHS.

Cabin Fever Entertainment, Inc., One Sound Shore Dr., Greenwich, CT, 06830, (203) 863-5200, Fax: (203) 863-5258, Pres.: Jonathan P. Nelson; Sales Mgr.: Richard Margolis; Dir. Bus. Development: Robert C. Banne; Contact: Loretta Acheson.

Supplies: Instructional, Music Long Form, Special Interest Only, Sports.

Formats: VHS, Beta.

Seeking: Special Interest Only, Sports.

Cable Films & Video, 2026 W. 63rd St., Mission Hills, KS, 66208, (913) 362-2804, Fax: (913) 341-7365, Pres.: Herbert Miller; Sales Mgr.: Todd Randall; Program Buyer: Herbert Miller; Dir.: Herbert Miller.

Supplies: Feature Films, Special Interest Only, Children's, Documentaries, Film Classics.

Formats: VHS, Beta, S-VHS, 3/4" U, 1" Master Tapes, SECAM/PAL/NTSC.

Seeking: Feature Films, Special Interest Only, Children's.

Callwood-Tahir & Associates, 730 Fifth Ave., New York, NY, 10019, (212) 333-8696, Fax: (212) 586-2092, E-Mail: tahir@ibm.net, Pres.: Ahmed Tahir.

Supplies: Exercise, Feature Films, Instructional, Sports, Children's.

Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Sports, Children's.

Cambridge Video, 90 MacCorkle Ave. SW, South Charleston, WV, 25303, (800) 468-4227, Fax: (800) 329-6687, Pres.: E.T. Gardner; Sales Mgr.: Malinda Ball; Program Buyer: Vicki Martin Meadows; Vice Pres., Editorial Servs.: Amy Pauley.

Supplies: Exercise, Instructional, Special Interest Only, Sports, Documentaries, Travel.

Formats: VHS.

Seeking: Exercise, Instructional, Special Interest Only, Sports, Documentaries, Travel.

Capitol Music Video, 1750 N. Vine St., Hollywood, CA, 90028, (213) 462-6252, Fax: (213) 957-2521.

Castle Video Resources, Inc., 801 W. Mineral Ave., Littleton, CO, 80120, (303) 797-9379, (800) 521-5104, Fax: (303) 797-9394, Pres.: Rick Pinkham; Sales Mgr.: Hazel Skinner.

Supplies: Travel.

Formats: VHS.

Celebrity Home Entertainment/Just For Kids Home Video, 22025 Ventura Blvd., Ste. 200, Woodland Hills, CA, 91364, (818) 595-0666, Fax: (818) 716-0168, Pres.: Noel Bloom; Vice Pres., Sales: Kim Sullivan; Sales/Mktg. Coord.: Ileen Ponce.

Supplies: Children's.

Formats: VHS.

Seeking: Children's.

Central Park Media, 250 W. 57th St., Ste. 317, New York, NY, 10107, (212) 977-7456, Fax: (212) 977-8709, Pres.: John O'Donnell; Sales Mgr.: Mike Pascuzzi; Program Buyer: Steve Yacht.

Supplies: Instructional, Special Interest Only, Japanimation.

Formats: VHS, 8mm, LaserVision, CD-ROM.

Seeking: Special Interest Only.

Children's Circle Home Video (Div. Of Weston Woods), 389 Newtown Tpk., Weston, CT, 06883, (203) 222-0002, (800) 543-7843, Fax: (203) 226-3818, Pres.: Morton Schindel; Sales Mgr.: Linda Lee; Program Buyer: Cari Best; Vice Pres.: Linda Lee.

Supplies: Children's.

Formats: VHS.

Seeking: Children's.

Coliseum Video, 430 W. 54th St., New York, NY, 10019, (212) 489-8130, Fax: (212) 581-8130, Pres.: Howard Farber; Vice Pres. Operations: Marty Applebaum; Vice Pres. Sales: Jerry Smallwood.

Supplies: Wrestling.

Columbia Tristar Home Video, 10202 W. Washington Blvd., Culver City, CA, 90232, (310) 280-8000, (310) 280-7184, Fax: (310) 202-1300, Pres.: Ben Feingold; Vice Pres., Mktg.: Lon von Hurwitz.

Supplies: Feature Films, Children's Programs, Non-theatrical.

Formats: VHS, Beta, CED, LaserVision.

Conversa-Phone Institute, Inc., PO Box 494, Farmingville, NY, 11738, (516) 698-1200, Fax: (516) 698-8124, Pres.: Steven Owen.

Supplies: Exercise, Feature Films, Instructional.

Formats: VHS.

Seeking: Instructional.

Diamond Entertainment, 4400 Rt. 9 S., Freehold, NJ, 07728, (908) 431-0700, Fax: (908) 431-0848, Contact: Adam Schillen.

Supplies: Children's and educational.

Diamond Time Ltd., 73 Spring St., Ste. 504, New York, NY, 10012, (212) 274-1006, Fax: (212) 274-1938, Pres.: Bruce Higham; Vice Pres., Opns.: Cathy Carapella.

Supplies: Music Long Form.

Formats: VHS, Beta, LaserVision.

Seeking: Music Long Form.

Russ Doughten Films, Inc., 5907 Meredith Dr., Des Moines, IA, 50322, (515) 278-4737, (800) 247-3456, Fax: (515) 278-4738, E-Mail: rdfsms@dsnet.com, Pres.: Russell S. Doughten, Jr.; Exec. Asst.: Carey Jordan.

Supplies: Feature Films, Christian, Inspirational.

Formats: VHS.

ESPN Home Video, 605 Third Ave., New York, NY, 10158, (212) 916-9247, Vice Pres./Gen. Mgr.: Dick Glover; Mgr./Sales Mgr.: Grace McGahren.

Supplies: Exercise, Special Interest Only, Sports.

Formats: VHS.

Seeking: Sports.

Education 2000, 3440 NE 12th Ave., Ste. 1, Fort Lauderdale, FL, 33334, (954) 565-8888, Fax: (954) 565-8775, E-Mail: education2000@southeastflorida.com, Pres.: Reto Lingenhaag; CEO: Reto Lingenhaag.

Supplies: Exercise, Feature Films, Special Interest Only, Sports, Children's, Documentaries, Travel, Aviation, NASA.

Formats: VHS.

Seeking: Exercise, Feature Films, Special Interest Only, Sports, Children's, Documentaries, Travel.

Ergo Media, 668 American Legion Dr., Teaneck, NJ, 07666, (201) 692-0404, Fax: (201) 692-0663, Pres.: Eric Goldman; Program Buyer: Jane Zylberman.

Supplies: Feature Films, Instructional, Special Interest Only, Children's, Travel.

Formats: VHS.

Seeking: Special Interest Only.

Esco Mex Video Productions, PO Box 71237, Bakersfield, CA, 93387, (805) 398-6169, Fax: (805) 836-2832, Pres.: Oscar Escobar; Sales Mgr.: Amanda Escobar; CEO: Oscar Escobar.

Supplies: Feature Films, Special Interest Only.

Formats: VHS, Beta.

Seeking: Feature Films, Instructional, Special Interest Only.

- FP Video Services, Inc.**, 6902 Hawthorne Park Drive, Indianapolis, IN, 46220, (317) 579-0400, Fax: (317) 579-0401. Pres.: Charles J. Seldon; Sales Mgr.: Lee Ann Richardson.
- Facets Video**, 1517 W. Fullerton Ave., Chicago, IL, 60614, (312) 281-9075, (800) 331-6197, Fax: (312) 929-5437, E-Mail: sales@facets.org. Pres.: Milos Stehlik; Sales Mgr.: Catherine Foley; Program Buyer: Pamela Nasco; Dir.: Milos Stehlik. Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Documentaries, Travel, Independent, Cult, Classic. Formats: VHS, LaserVision. Seeking: Feature Films, Special Interest Only, Children's, Documentaries.
- Family Films**, 3558 S. Jefferson, Saint Louis, MO, 63118, (314) 268-1000. Prodn. Mgr.: Rick Johnson. Supplies: Feature Films, Children's, Religious. Formats: VHS.
- Film Classic Exchange** ★, Film House, 143 Hickory Hill Cir., Osterville, MA, 02655, (508) 428-7198, Fax: (508) 428-7198. Pres.: Jeffrey H. Aikman; Sales Mgr.: Elsie Aikman; Program Buyer: Violet Atkins. Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports. Formats: VHS, Beta, 8mm, S-VHS, LaserVision. Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.
- Flower Films**, 10341 San Pablo Ave., El Cerrito, CA, 94530, (510) 525-0942, Fax: (510) 525-1204. Pres.: Les Blank; Dir.: Les Blank. Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, Travel. Formats: VHS, 16mm.
- Front Row Entertainment, Inc.**, 125 Campus Plaza One, Edison, NJ, 08837, (908) 225-8896, Fax: (908) 225-8268. Pres.: David Sutton; Sales Mgr.: Jim Sutton; Program Buyer: Robert E. Janeczek; Vice Pres.: Robert E. Janeczek. Supplies: Exercise, Feature Films, Sports, Children's. Formats: VHS. Seeking: Special Interest Only, Sports, Children's.
- GME Piano Video**, 31217 Marne Dr., Rancho Palos Verdes, CA, 90275, (310) 544-4937, Fax: (310) 544-4937. Pres.: Dr. Allen Giles. Supplies: Instructional. Formats: VHS.
- German Language Video Center**, 7625-27 Pendleton Pk., Indianapolis, IN, 46226, (317) 547-1257, Fax: (317) 547-1263. Pres.: Juergen L. Jungbauer; Sales Mgr.: Gabi Jungbauer; Program Buyer: Juergen L. Jungbauer. Supplies: German Language. Formats: VHS. Seeking: Feature Films, Travel.
- Gessler Publishing Co., Inc.** ★, 10 E. Church Ave., Roanoke, VA, 24011, (540) 345-1429, (800) 456-5825, Fax: (540) 342-7172. Pres.: Seth C. Levin; Sales Mgr.: Bob Delzell; Program Buyer: Seth C. Levin; Dir.: Mktg.: Nora E. Shwede. Supplies: Instructional, Special Interest Only, Children's, Travel. Formats: VHS. Seeking: Instructional, Children's, Travel.
- Global Video Distributors, Inc.** ★, 8181 NW 91 Terrace, Ste. 7, Medley, FL, 33166, (305) 887-1986, (305) 887-2000, Fax: (305) 887-2590. Pres.: Angel Tamargo; Sales Mgr.: Xiomara Tamargo. Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Travel. Formats: VHS, Beta, 8mm, S-VHS, LaserVision.
- Global Village Stock Footage**, PO Box 1818, Sebastopol, CA, 95473, (800) 798-3463, (707) 823-1451, Fax: (707) 829-9542, E-Mail: footage@videosource.com. Pres.: Michael Heumann; Sales Mgr.: Michael Heumann; Program Buyer: Marcia Ludwig. Supplies: Stock Footage.
- Golden Book Video**, 1220 Mound Ave., Racine, WI, 53404, (414) 633-2431. Contact: Paul Fischer.
- Goldhill Home Media Int'l**, 60 Arch St., Greenwich, CT, 06830, (203) 629-5151, Fax: (203) 629-5117. Chrmn.: Dwight Hilson. Supplies: Exercise, Instructional, Children's, Travel. Formats: VHS. Seeking: Exercise, Instructional, Sports, Children's, Travel.
- Goldshell: Learning Videos**, 420 Frontage Rd., Northfield, IL, 60093, (847) 446-8300, Fax: (847) 446-8320. Pres.: Harry Goldshell; Exec. Producer: Deborah Goldshell. Supplies: Instructional, Special Interest Only, Children's. Formats: VHS. Seeking: Special Interest Only.
- Goodtimes Entertainment Worldwide** ★, 16 E. 40th, New York, NY, 10016, (212) 951-3000, Fax: (212) 213-9319. Pres.: Joe Cayre; Sr. Vice Pres.: Jeff Baker. Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries. Formats: VHS. Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports.
- Goodtimes Latino (Div. Of Goodtimes Home Video Corp.)**, 16 E. 40th St., New York, NY, 10016, (212) 951-3083, Fax: (212) 779-7885. Pres.: Joe Cayre; Contact: Fernando Iglesias. Supplies: Spanish Language Titles. Formats: VHS.
- Great Chefs Video/GSI, Inc.** ★, 421 Frenchmen At Esplanade, New Orleans, LA, 70116, (504) 943-4343, Fax: (504) 943-3381, E-Mail: fhxg92a@prodigy.com.us. Pres.: Nick Kokoron; Exec. Producer/Sales Mgr.: John Shoup. Supplies: Instructional, Special Interest Only. Formats: VHS. Seeking: Feature Films.
- HBO Video**, 1100 Avenue of the Americas, New York, NY, 10036, (212) 512-7400, (212) 512-7442, Fax: (212) 512-7458. Pres.: Henry McGee. Supplies: Exercise, Feature Films, Instructional, Animated. Formats: VHS, Beta.
- HCP Home Video** ★, 3400 Carlisle, Ste. 310, Dallas, TX, 75204, (214) 720-0550, Fax: (214) 720-0660. Pres.: Mickey Holden; Vice Pres.: Mktg.: Kelly Hardwick. Supplies: Instructional, Special Interest Only, Sports, Children's. Formats: VHS. Seeking: Special Interest Only.
- Halfway, Inc.** ★, 1026 18th Ave. S., Ste. B, Nashville, TN, 37212, (615) 322-9392, Fax: (615) 327-1523. Pres.: Greg Hall. Supplies: Music Long Form, Children's. Formats: VHS, Beta, LaserVision. Seeking: Music Long Form.
- Hawaii Calls, Inc.**, 2290 Alahao Pl., Honolulu, HI, 96819-2283, (808) 847-4608, Fax: (808) 847-4609. Pres.: Donald McDiarmid III. Supplies: Feature Films, Instructional, Travel. Formats: VHS. Seeking: Feature Films, Instructional, Travel.
- Healing Arts Home Video**, 2434 Main St., Ste. 201, Santa Monica, CA, 90405, (310) 399-3700, Fax: (310) 452-7879. Supplies: Exercise, Instructional, Special Interest Only, Documentary. Formats: VHS, Beta, 8mm, PAL. Seeking: Exercise, Instructional, Special Interest Only.
- Hemdale Home Video**, 1640 S. Sepulveda Blvd., Ste. 520, Los Angeles, CA, 90025-7510, (213) 966-3700, Fax: (213) 653-5452. Pres.: Michael Holzman; Co-Chrmn./CEO/COO: Eric Parkinson. Supplies: Exercise, Children's. Formats: VHS. Seeking: Exercise, Children's.
- Hen's Tooth Video**, 2805 E. State Blvd., Fort Wayne, IN, 46805, (219) 471-4332, Fax: (219) 471-4999. Pres.: Steven Newmark. Supplies: Feature Films, Special Interest Only. Formats: VHS. Seeking: Feature Films, Special Interest Only.
- Heuris/Pulitzer** ★, 4255 W. Pine Blvd., Saint Louis, MO, 63108-2803, (314) 534-1514, Fax: (314) 534-4351. Pres.: Brian Quandt; Sales Mgr.: Jeff Fortune; Dir., Mktg./Pub. Rel.: Jeanette DePatlie. Formats: MPEG.
- Home Video/Public Media Video**, 5547 N. Ravenswood Ave., Chicago, IL, 60640, (800) 826-3456, Fax: (312) 878-0416. CEO: Charles Benton; Exec. Vice Pres.: Adrienne Furniss. Supplies: Special Interest Only, Fine arts, foreign film. Formats: VHS, LaserVision.
- Improv (Improvising Artists Int'l)**, PO Box 496, Cherry Valley, NY, 13320, (607) 264-3785, Fax: (607) 264-3476, E-Mail: 750-1699@mcimail.com, Web Site: http://members.gnn.com/improart/. Sales Mgr.: D.S. Good; Program Buyer: A. Goss-Bley; Dir.: C.A. Goss. Supplies: Instructional, Music Long Form, Art, Animation. Formats: VHS, S-VHS, NTSC, PAL, CD-Video. Seeking: Music Long Form.
- Image Entertainment** ★, 9333 Oso Ave., Chatsworth, CA, 91311, (818) 407-9100, Fax: (818) 407-9111. Pres.: Martin Greenwald; Sales Mgr.: Barbara Adolph; Program Buyer: Bruce Venezia; Dir., Mktg.: Garrett M. Lee. Supplies: Laser Discs. Formats: LaserVision. Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Documentaries.
- Int'l Historic Films, Inc.** ★, 3533 S. Archer Ave., Chicago, IL, 60609, (312) 927-2900, Fax: (312) 927-9211. Pres.: Peter Bemotas; Sales Mgr.: John Rinn; Program Buyer: John Rinn. Supplies: Feature Films, Special Interest Only. Formats: VHS, Beta, S-VHS, All World TV Standards. Seeking: Special Interest Only.
- Int'l Program Consultants, Inc.**, 52 East End Ave., New York, NY, 10028, (212) 734-9096, Fax: (212) 734-6495. Pres.: Russell Kagan. Supplies: Feature Films. Formats: VHS. Seeking: Feature Films, Special Interest Only.
- Int'l Travel Films**, 224 N. Rossmore Ave., Los Angeles, CA, 90004, (213) 461-9994, Fax: (213) 461-9996. Pres.: Doug Jones. Supplies: Travel. Formats: VHS.
- Int'l Video Network**, 2246 Camino Ramon, San Ramon, CA, 94583, (510) 866-1344, Fax: (510) 866-9262. Pres.: Bob Brownell; Sales Mgr.: Roger Goodsell; Program Buyer: Kimberley Thomas; Vice Pres./Int'l Sales: Kimberley Thomas. Supplies: Instructional, Music Long Form, Special Interest Only, Documentaries, Travel. Formats: VHS, 8mm, S-VHS, LaserVision. Seeking: Exercise, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentaries, Travel.
- The Interview Factory** ★, 14112 Sylvan St., Van Nuys, CA, 91401, (818) 988-2045, Fax: (818) 787-5653. Pres.: Sandy Benjamin; Owners: Sandy Or Howard Benjamin. Supplies: Interactive Celebrity Interviews.
- Interworld Music, RR 3**, PO Box 395A, Brattleboro, VT, 05301, (800) 698-6705, Fax: (802) 257-9211. Pres.: Gerry James; Sales Mgr.: Ben James; Promos. Mgr.: John Levin. Supplies: Instructional, Music Long Form. Formats: VHS. Seeking: Instructional, Music Long Form.
- ITC Home Video**, 9100 Wilshire Blvd., Ste. 600, Beverly Hills, CA, 90212-3415, (310) 724-8100, Fax: (818) 274-7849. Supplies: Feature Films, Instructional, Music Long Form. Formats: VHS, LaserVision. Seeking: Feature Films, Instructional, Music Long Form.
- Ivy Classics, Inc.**, 9 SW Pack SQ. #202, Asheville, NC, 28801, (704) 285-9995, Fax: (704) 285-9997. Pres.: Joshua Tager; Sales Mgr.: Jane Anne Rolston. Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only. Formats: VHS. Seeking: Feature Films, Music Long Form, Special Interest Only, Children's.
- J2 Communications/National Lampoon** ★, 10850 Wilshire Blvd., Ste. 1000, Los Angeles, CA, 91780, (310) 474-5252, Fax: (310) 474-1219. Pres.: James P. Jimirro; Vice Pres., Mktg.: Duncan Murray. Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Nat'l Lampoon Comedy. Formats: VHS, 8mm, S-VHS, LaserVision. Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's.
- K-Video Productions** ★, 109 W. Delaware Ave., Wilmington, DE, 19809, (302) 798-2229, Fax: (302) 798-7359. Pres.: John Kay; Sales Mgr.: Charmaine Imburgia; Mktg. Dir.: Charmaine Imburgia. Supplies: Instructional. Formats: VHS, Beta, 8mm, S-VHS, CD-ROM, 3/4" U-Matic SP.
- Kidvidz** ★, 618 Centre St., Newton, MA, 02158, (617) 965-3345, Fax: (617) 965-3640, E-Mail: info@kidvidz.com. Pres.: Karen Tucker; Partner/CEO: Jane Murphy. Supplies: Children's. Formats: VHS.
- Kultur Int'l Films**, 195 Hwy. 36, West Long Branch, NJ, 07764, (908) 229-2343, Fax: (908) 229-0066. Pres.: Dennis M. Hedlund; Program Buyer: Ron Davis; Nat'l Sales Mgr.: Johanna Kelly. Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Performing Arts. Formats: VHS, Beta, 8mm, LaserVision. Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Travel.
- Learning Research, Inc.**, 420 NW Fifth St., Ste. 3B, Evansville, IN, 47708, (812) 423-6200, Fax: (812) 428-4021. Vice Pres.: Cliff Forrest. Supplies: Instructional. Formats: VHS. Seeking: Instructional.
- Leisure Jazz Video** ★, 421 Frenchmen At Esplanade, New Orleans, LA, 70116, (504) 943-4343, Fax: (504) 943-3381, E-Mail: fhxg92a@prodigy.com.us. Pres.: Nick Kokoron; Exec. Producer/Sales Mgr.: John Shoup. Supplies: Instructional, Music Long Form, Special Interest Only. Formats: VHS, LaserVision, CVD. Seeking: Music HOME Long Form.
- Levy Entertainment**, 4201 Raymond Dr., Hillside, IL, 60162, (708) 547-4400.
- Lightyear Entertainment**, 350 Fifth Ave., Ste. 5101, New York, NY, 10118, (212) 563-4610, Fax: (212) 563-1932. Pres.: Arne Holland; Vice Pres., A&R/Producer: Joshua Greene; Vice Pres., Sales/Mktg.: Don Spielvogel. Supplies: Children's, Music Video. Formats: VHS. Seeking: Exercise, Music Long Form, Special Interest Only, Children's.
- Live Home Video, Inc.**, 15400 Sherman Way, Ste. 500, Van Nuys, CA, 91406, (818) 908-0303, Fax: (818) 908-0320. Pres.: Roger Burlage; Sales Mgr.: Jeff Fink; Program Buyer: Elliot Slutsky; CEO: Roger Burlage. Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's. Formats: VHS, LaserVision. Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's.
- Lumivision Corp.** ★, 877 Federal Blvd., Denver, CO, 80204, (303) 860-0400, Fax: (303) 860-0425, E-Mail: lumivision@aol.com; lumi@henge.com. Pres.: Jamie White; Sales Mgr.: Steve Coppel; Program Buyer: Jamie White; Dir., Mktg.: Steve Coppel. Supplies: Feature Films, Music Long Form, Special Interest Only, Documentaries. Formats: LaserVision, Video CD. Seeking: Feature Films, Music Long Form, Special Interest Only, Documentaries.
- MCA/Universal Home Video**, 70 Universal City Plz., Ste. 435, Universal City, CA, 91608, (818) 777-4300, (818) 777-4400, Fax: (818) 733-1483. Pres.: Louis Feola; Sr. Vice Pres./Mktg./Sales: Andrew Kairay. Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports. Formats: VHS, Beta, LaserVision. Seeking: Exercise, Feature Films, Instructional, Music Long Form.
- MGM/UA Home Video**, 2500 Broadway, Santa Monica, CA, 90404-3061, (310) 449-3000. Pres.: Richard Cohen; Sales Mgr.: Mindy Phillips; Sr. Vice Pres./Gen. Mgr.: Richard Longwell. Supplies: Exercise, Feature Films, Instructional, Music Long Form. Formats: VHS, Beta. Seeking: Feature Films, Music Long Form.

MPI Media Group ★, 16101 S. 108th Ave., Orland Park, IL, 60462, (708) 460-0555, Fax: (708) 873-3177. Pres.: Waleed B. Ali; Exec. Vice Pres.: Sam Citro.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Documentaries.
Formats: VHS, LaserVision.
Seeking: Feature Films, Instructional, Music Long Form, Sports, Documentaries.

Madacy Entertainment Group (Video & CD-ROM Div.) ★, 31312 Via Colinas, Ste. 102, Westlake Village, CA, 91361, (818) 991-3600, Fax: (818) 991-3408. Nat'l Sales Mgr./Buyer: Jim Newhouse; Nat'l Sales Mgr. (CD-ROM): Larry Hayes.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries, Travel.
Formats: VHS, CD-ROM.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries, Travel.

Madera Cinevideo, Inc., 311 S. Pine St., Ste. 102, Madera, CA, 93637, (209) 681-6000, Fax: (209) 674-3650. Sales Mgr.: Margaret Renner; Program Buyer: Connie Pascolati; Vice Pres./Program Buyer: Connie Pascolati; Sales: Aloma Motte.
Supplies: Feature Films, Spanish and English languages.
Formats: VHS.
Seeking: Feature Films, Instructional.

Maier Ventures, 40 Cuttermill Rd. - #501, Great Neck, NY, 11021, (212) 482-5533.

Martin & Weber Co., 2727 Southampton Rd., Philadelphia, PA, 19154, (215) 677-5600, Fax: (215) 677-3336.
Supplies: Instructional.
Formats: VHS.

Media West Home Video, PO Box 1563, Lake Grove, OR, 97035, (503) 624-8008, Fax: (503) 598-9176. Pres./Sales Mgr./Program Buyer: Brian D. Raty.
Supplies/Seeking: Special Interest Only.
Formats: VHS.

Meridian Video Corp., 1575 Westwood Blvd., Ste. 303, Los Angeles, CA, 90024-5620, (310) 231-4350, Fax: (310) 231-1359. Pres.: Peter Marai; Sales Mgr.: Valice Raffi; Mktg./Publicity: Peter Kleiner; Customer Serv.: Kris Slawoksy.
Supplies: Feature Films.
Formats: VHS.

Mexcinema Video Corp., 7231 Santa Monica Blvd., West Hollywood, CA, 90046, (213) 874-1112, Fax: (213) 874-4987. Sales Mgr.: Armando Gomer Farias; Pres./Program Buyer: Alberto Blasco; Gen. Sales Mgr.: Sonia L. Hernandez.
Supplies: Feature Films.
Formats: VHS.
Seeking: Feature Films.

Milestone Film & Video, 275 W. 96th St., Ste. 28-C, New York, NY, 10025, (212) 865-7449, Fax: (212) 222-8952, E-Mail: milefilms@aol.com. Pres.: Amy Heller; Sales Mgr.: Dennis Doros.
Supplies: Feature Films, Music Long Form, Children's, Documentaries.
Formats: VHS, LaserVision.
Seeking: Feature Films, Children's, Documentaries.

Million Dollar Video Corp., 5420 McConnell Ave., Los Angeles, CA, 90066, (310) 301-7474, Fax: (310) 301-7484. Pres.: Miguel Kahan; Sales Mgr.: Lynn Kahan; Program Buyer: Lya Pinkus; Mktg. Dir.: Lya Pinkus.
Supplies: Feature Films, Music Long Form, Children's.
Formats: VHS.
Seeking: Feature Films.

Miramir, 200 Second Ave. W., Seattle, WA, 98119, (206) 284-4700, (800) 245-6472, Fax: (206) 286-4433. Pres.: G. Paul Sullivan; Sales Mgr.: Brenden Rorem.
Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Travel.
Formats: VHS, S-VHS, LaserVision, PAL.
Seeking: Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Travel.

Modern Sound Pictures, Inc., 1402 Howard St., Omaha, NE, 68102, (402) 341-8476, Fax: (402) 341-8487. Pres.: Sandra L. Smith.
Supplies: Feature Films, Children's, Religious.
Formats: VHS, Beta.

Monarch Group, Inc. ★, 2550 Corporate Pl., #C103, Monterey Park, CA, 91754, (213) 268-2288, Fax: (213) 268-2233. Sec.: Anna Yuen.
Supplies: Special Interest Only.
Formats: VHS, LaserVision.

Monterey Home Video ★, 28038 Dorothy Dr., Ste. 1, Agoura Hills, CA, 91301, (818) 597-0047, Fax: (818) 597-0105. Pres.: Scott Mansfield; Sales Mgr.: Christine Bayly; Program Buyer: Jere Rae Mansfield; CFO: Jere Rae Mansfield; Sales Director: Bill Nash.
Supplies: Feature Films, Music Long Form, Special Interest Only, Children's, Travel.
Formats: VHS.
Seeking: Feature Films, Special Interest Only, Children's.

Morris Television & Video, Inc., 2707 Plaza Del Amo, Ste. 601, Torrance, CA, 90503, (310) 533-4800, Fax: (310) 533-1993. Pres.: Dawn Morris; Sales Mgr.: Roger Casas; Program Buyer: Roger Casas; Chrmn.: George Morris.
Supplies: Exercise, Instructional, Sports, Children's.
Formats: VHS, Beta, 8mm, S-VHS, LaserVision, CD-ROM.
Seeking: Exercise, Feature Films, Special Interest Only, Children's.

Multi-Video, Inc. ★, PO Box 35444, Charlotte, NC, 28235, (800) 289-0111, Fax: (704) 334-1058, E-Mail: revsin@ix.netcom.com. Pres.: Harry Joyner; Mktg. Dir.: Palmer Senn.
Supplies: Feature Films, Instructional, Special Interest Only, Documentaries.
Formats: VHS, 8mm, S-VHS.

My Baby Can Read, 12021 Wilshire Blvd., Ste. 522, Los Angeles, CA, 90025, (310) 826-1619. Pres.: Jack St. Onge.
Supplies: Instructional, Children's.
Formats: VHS.

New Era Media, 425 Alabama St., San Francisco, CA, 94110, (415) 863-3555. Pres.: Allan R. Kessler.
Supplies: Music Long Form, Special Interest Only.
Formats: VHS, S-VHS, LaserVision.
Seeking: Music Long Form, Special Interest Only.

New Line Home Video, 888 Seventh Ave., New York, NY, 10106, (212) 649-4900, Fax: (212) 556-1934. Pres.: Steven Einhorn.
Supplies: Feature Films, Documentaries.
Formats: VHS, Beta, LaserVision.
Seeking: Feature Films.

New Video Group, Inc., 126 Fifth Ave., 15th Floor, New York, NY, 10011-5606, (212) 982-9000, Fax: (212) 982-0572. Pres.: Steve Savage; Sales Mgr.: Aimee Glickman; Program Buyer: Susan Margolin; Vice Pres., Sales: Mark Kashden; Vice Pres. Mktg.: Melissa Bermana McNeese.
Supplies: Feature Films, Special Interest Only.
Formats: VHS, LaserVision.
Seeking: Feature Films, Special Interest Only, Children's.

Northern Arts Video (Div. Of Northern Arts Entertainment), Northern Arts Studios, Williamsburg, MA, 01096, (413) 268-9301, Fax: (413) 268-9309. Pres.: David Mazor.
Supplies: Feature Films, Music Long Form.
Formats: VHS.
Seeking: Feature Films, Music Long Form.

Norstar Entertainment, Inc., 8100 Roswell Rd., Ste. 101, Atlanta, GA, 30350, (770) 393-3599, Fax: (770) 393-3490. Pres.: Stephen W. McGonigle; Sales Mgr.: Bruce Foulke; Program Buyer: Steven W. McGonigle; CEO: Patrick W. McGonigle.
Supplies: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries.
Formats: VHS.
Seeking: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

Nu-Ventures Video, Inc., 13101 Washington Blvd., Ste. 131, Los Angeles, CA, 90066, (310) 823-0077, Fax: (310) 574-3726.
Supplies: Classic TV Series.

Opper Sports Productions, 225 S. Granados Ave., Solana Beach, CA, 92075, (619) 481-7283, Fax: (619) 481-4189, E-Mail: videolab@sd.znet.com. Pres.: Ira Oppen; Program Buyer: Ira Oppen.
Supplies: Exercise, Instructional, Special Interest Only, Sports, Documentaries.
Formats: VHS.
Seeking: Sports.

Orion Home Video ★, 1888 Century Park E., Los Angeles, CA, 90067, (310) 282-0550, Fax: (310) 282-9902. Pres.: Herbert Dorfman; Sales Mgr.: Michael Katchenn; Program Buyer: Sara Rose; Sr. Vice Pres. Mktg.: Susan Blodgett.
Supplies: Exercise, Feature Films, Sports, Children's, Documentaries.
Formats: VHS, LaserVision.
Seeking: Feature Films, Sports, Children's.

PBS Home Video, PO Box 445, Alexandria, VA, 22313, (800) 328-7271.
Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, PBS Home Video.
Formats: VHS, LaserVision.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.

Paramount Home Video, 5555 Melrose Ave., Ste. 300, Hollywood, CA, 90038-3197, (213) 956-5000, (213) 956-5907, Fax: (213) 862-5817. Exec. Vice Pres./Gen. Mgr.: Eric Doctorow; Exec. Vice Pres./Sales/Mktg.: Jack Kanne.
Supplies: Feature Films.

Peter Pan Industries-Ppi Entertainment Group ★, 88 S. Frances St., Newark, NJ, 07105, (201) 344-4214, Fax: (201) 344-0465, E-Mail: ppigroup@aol.com. Pres.: Donald Kasen; Sales Mgr.: Sheldon Rudin; Program Buyer: Chuck Silverman; Dir. Bus. Aff.: Karen Richard.
Supplies: Exercise, Instructional, Special Interest Only, Sports, Children's, Travel.
Formats: VHS.
Seeking: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Travel.

Phoenix Distributors, 405 E. Wetmore Rd., Ste. 117-516, Tucson, AZ, 85705, (520) 888-5421, (800) 356-4386, Fax: (520) 690-0443, E-Mail: mjshoel@aol.com. Pres.: Michael J. Shoel.
Supplies: Feature Films, Gay & Lesbian.
Formats: VHS.
Seeking: Feature Films.

Pioneer Entertainment ★, 2265 E. 220th St., Long Beach, CA, 90810, (310) 835-6177, Fax: (310) 952-2142. Pres.: James Kobayashi; Vice Pres., Sales/Mktg.: Rick Buehler; Mgr., Acquisitions: Dave Wallace.
Supplies: Feature Films, Music Long Form.
Formats: LaserVision.
Seeking: Feature Films, Music Long Form.

Plaid Enterprises, PO Box 7600, Norcross, GA, 30093, (770) 923-8200, Fax: (770) 381-3404.
Supplies: Instructional.

Playboy Pictures, 9242 Beverly Blvd., Beverly Hills, CA, 90210, (310) 246-4000, Fax: (310) 246-4050. Vice Pres./Gen. Mgr.: Barry Leshitz; Sr. Vice Pres., New Bus. Devel.: Jeff Jenest.

Player Home Video, 22647 Ventura Blvd., Ste. 131, Woodland Hills, CA, 91364, (800) 783-7558, Fax: (818) 883-6758.
Supplies: Special Interest Only.

Polar Network ★, 270 N. Canon Dr., Ste. 1396, Beverly Hills, CA, 90210, (213) 938-4487, Fax: (213) 938-4487, E-Mail: polarnet@aol.com. Program Buyer: Henry Praw; Exec. Dir./Mktg.: Jeff Pen.
Supplies: Music Telephony.
Formats: Computer-Telephone integration software.
Seeking: Feature Films, Music Long Form.

Polygram Video, 825 Eighth Ave., New York, NY, 10019, (212) 333-8576, Fax: (212) 603-7960. Pres.: Bill Sondheim.
Supplies: Exercise, Feature Films, Music Long Form, Sports, Children's.
Formats: VHS, LaserVision, CDI.
Seeking: Exercise, Feature Films, Music Long Form, Special Interest Only, Sports, Children's.

Price Stern Sloan, Inc., 11835 W. Olympic Blvd., Ste. 500, Los Angeles, CA, 90064, (310) 477-6100, Fax: (310) 445-3933.
Supplies: Instructional, Special Interest Only, Children's.
Formats: VHS, Beta.

Princeton Book Co. ★, 12 W. Delaware Ave., Pennington, NJ, 08534, (800) 220-7149, Fax: (609) 737-1869. Pres.: Charles H. Woodford.
Supplies: Exercise, Instructional, Dance.
Formats: VHS.

Prism Entertainment, 1888 Century Park E., Ste. 350, Los Angeles, CA, 90067, (310) 277-3270, Fax: (310) 203-8036. Pres.: Barry Collier; Vice Pres., Sales/Mktg.: Joe Petrone.
Supplies: Feature Films.
Formats: VHS, Beta.
Seeking: Feature Films.

Quality Video, Inc., 7399 Bush Lake Rd., Minneapolis, MN, 55439, (612) 893-0903, Fax: (612) 893-1585. Pres.: Gregory T. Johnson; Vice Pres., Sales: Bill Smith.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's.
Formats: VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's.

Questar Video, Inc., 680 N. Lake Shore Dr., Ste. 900, Chicago, IL, 60611, (312) 266-9400, Fax: (312) 266-9523. Contact: Michael Kirby.
Supplies: Special Interest Only.
Formats: VHS, Beta.

RDK Productions, Inc. ★, 4446 Stern Ave., Sherman Oaks, CA, 91423, (818) 907-8900, Fax: (818) 986-2189. Pres.: Richard Klinger.
Supplies: Exercise, Instructional, Music Long Form, Sports, Children's.
Formats: VHS, Beta.
Seeking: Children's.

RJH Home Video ★, 2540 Whitewater Club Dr., Palm Springs, CA, 92262, (619) 323-9315, Fax: (619) 323-9215. Pres.: Ronald J. Herisko.
Supplies: Special Interest Only.
Formats: VHS.

RM Films Int'l, Inc. ★, 3121 Arrowhead Dr., Los Angeles, CA, 90068, (213) 466-7791, Fax: (213) 461-4152, E-Mail: 103234.1546@compuserve.com. Pres.: Russ Meyer; Exec. Asst.: Janice Cowart.
Supplies: Russ Meyer Films.
Formats: VHS, Beta.

RMM Records & Video Corp., 568 Broadway, Ste. 806, New York, NY, 10012, (212) 925-2828, Fax: (212) 925-6048, E-Mail: rmmrecord@aol.com. Pres.: Ralph Mercado; Dir., Int'l Bus. Aff.: Carlos M. Gutierrez; Nat'l Dir., Publicity: Debra Mercado.
Supplies: Music Long Form.
Formats: VHS, Beta, S-VHS, Compact, MD.
Seeking: Feature Films, Music Long Form, Special Interest Only.

Random House Home Video/Crown Video, 201 E. 50th, New York, NY, 10024, (212) 940-7613. Program Buyer: Sharon Lerner; Associate Producer: Anne Kolozsary.
Supplies: Exercise, Instructional, Children's.
Formats: VHS.
Seeking: Children's.

Reader's Digest ★, Reader's Digest Rd., Pleasantville, NY, 10570, (914) 244-7433, Fax: (914) 244-7436. Pres.: James Schadt; Dir.: Bob Raymond.
Supplies: Special Interest Only, Travel, Scenic/Travel, Mood Music.
Formats: VHS, LaserVision.
Seeking: Exercise, Music Long Form, Special Interest Only.

Red Onion Records ★, PO Box 366, Dayton, OH, 45401, (513) 222-2413, Fax: (513) 275-5452. Pres.: Gene Mayl; Program Buyer: Orin Rich; Vice Pres.: Orin Rich.
Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, Travel.
Formats: VHS.
Seeking: Instructional, Music Long Form.

Rego Irish Records, Tapes & Video, 64 New Hyde Park Rd., Garden City, NY, 11530, (516) 328-7800, (800) 854-3746, Fax: (516) 354-7768. Pres.: Paddy Noonan; Gen. Mgr.: Vincent Mitchell.
Supplies: Irish Music, Drama, Travel & Gen. Int.
Formats: VHS.
Seeking: Feature Films.

Republic Entertainment, 5700 Wilshire Blvd., Ste. 525, Los Angeles, CA, 90036, (213) 965-6900, Fax: (213) 965-6963. Pres./CEO: Robert Sigman; Sr. Vice Pres.: Tom Szak.
Supplies: Feature Films, Music Long Form, Sports, Children's.
Formats: VHS.
Seeking: Feature Films, Children's.

Rhapsody Films, Inc. ★, 30 Charlton St., New York, NY, 10014, (212) 243-0152, Fax: (212) 645-9250. Pres.: Bruce Ricker; Program Buyer: Bruce Ricker.

Supplies: Feature Films, Music Long Form, Special Interest Only.

Formats: VHS.

Seeking: Feature Films, Music Long Form.

Rhino Home Video ★, 10635 Santa Monica Blvd., Los Angeles, CA, 90025, (310) 474-4778, Fax: (310) 441-6573. Program Buyer: Arny Schorr; Vice Pres./Gen. Mgr.: Arny Schorr; Nat'l Accts. Mgr.: Mitch Malen.

Supplies: Feature Films, Music Long Form, Special Interest Only, Children's, Documentaries, Classic TV.

Formats: VHS, LaserVision.

Seeking: Feature Films, Music Long Form, Special Interest Only, Children's, Documentaries.

Ricon Enterprises, Inc. ★, 5863 Village Forest Ct., Houston, TX, 77092, (713) 683-0105, E-Mail: colton@hal.pc.org. Pres.: Richard C. Colton; Sales Mgr.: Richard C. Colton; Program Buyer: Richard C. Colton.

Supplies: Special Interest Only, Documentaries.

Formats: VHS, PAL.

Rock America, 119 W. 22nd St., 3rd Floor, New York, NY, 10011, (212) 633-9111, Fax: (212) 691-6927. Pres.: Ed Steinberg.

Supplies: Music Long Form, Music Video Clips.

Formats: VHS, Beta, S-VHS, 3/4".

Seeking: Music Long Form.

Rodeo Video, Inc., 412 S. Main, Snowflake, AZ, 85937, (520) 536-7111, Fax: (520) 536-7120. Pres.: Keith Flake.

Supplies: Feature Films, Instructional, Special Interest Only, Sports.

Formats: VHS, Beta.

Seeking: Special Interest Only, Sports.

Ryan Films Int'l, 1761 Gregory Jarvis Dr., El Paso, TX, 79936-5050, (915) 855-0168, (915) 577-9599, Fax: (915) 577-9399. Pres.: John A. Portillo; Sales Mgr.: Jessica Y. Portillo; Program Buyer: Charlie Portillo.

Supplies: Feature Films, Special Interest Only, Children's.

Formats: VHS, Beta.

Seeking: Feature Films, Special Interest Only, Children's.

SNK Home Entertainment, 20603 Earl St., Torrance, CA, 90503, (310) 371-7100, Fax: (310) 371-0969.

K.D. Sadler ★, 11 W. 30th St., 14th Floor, New York, NY, 10001, (212) 244-2456, Fax: (212) 244-2470, E-Mail: kdsfilm@aol.com. Pres.: Karen Sadler.

Supplies: Music Long Form, Children's.

Formats: VHS, 3/4".

Saturn Video Co. ★, 575 Madison Ave., Ste. 1006, New York, NY, 10022, (212) 472-4700, Fax: (212) 472-6249. Pres.: Tom Ward.

Supplies: Feature Films.

Formats: VHS.

Shadow Play Video, 4412 Spicewood Springs, Ste. 200, Austin, TX, 78759, (512) 345-4664, Fax: (512) 345-9734. Pres.: Peter J. Markham.

Supplies: Children's.

Formats: VHS.

Shanachie Entertainment Corp., 13 Laight St., 6th Floor, New York, NY, 10013, (212) 334-0284, Fax: (212) 334-5207, E-Mail: shanach@haven.ios.com. Pres.: Richard Nevins; Sales Mgr.: Sherwin Dunner; Program Buyer: Sherwin Dunner; Vice Pres., Mktg.: Lee Goldstein.

Supplies: Feature Films, Music Long Form, Special Interest Only, Documentaries, Vintage TV.

Formats: VHS, 5" Laser disc.

Seeking: Feature Films, Music Long Form, Special Interest Only, Documentaries.

Sierra Home Video ★, PO Box 5853, Pasadena, CA, 91117, (818) 355-0181, Fax: (818) 793-5753. Pres.: John M. Delgatto; Sales Mgr.: Dana Thonin.

Supplies: Music Long Form.

Formats: VHS.

Silvermine/Increase Video, 6860 Canby Ave., Ste. 118, Reseda, CA, 91335, (818) 342-2880, Fax: (818) 342-4029. Pres.: Howard L. Silvers; Sales Mgr.: Parker Bostwick; Program Buyer: Deena Schwartz.

Supplies: Exercise, Instructional, Special Interest Only, Sports, Children's.

Formats: VHS.

Seeking: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

Simitar Entertainment, Inc., 3850 N. Annapolis Ln., Ste. 140, Plymouth, MN, 55447, (612) 559-6660, Fax: (612) 559-0210. Pres.: Ed Goetz; Sales Mgr.: Joel Smetanka; Program Buyer: Ed Goetz.

Supplies: Exercise, Feature Films, Instructional, Sports, Children's, Military, Automotive.

Formats: VHS, CD-ROM.

Seeking: Exercise, Feature Films, Instructional, Children's.

Skylark Mitchell Productions, 1775 Kuenzli Ln., Reno, NV, 89502, (702) 323-0965, Fax: (702) 323-1099. Pres.: Jim Mitchell.

Supplies: Special Interest Only, Travel, Music.

Formats: VHS.

Smarty Pants Audio/Video, 15104 Detroit Ave., Ste. 2, Lakewood, OH, 44107, (216) 221-5300, Fax: (216) 221-5348. Pres.: S. Tirk; Sales Mgr.: R.G. Korp; Program Buyer: Kathy Sullivan; Asst. Pres.: Nora Babcock.

Supplies: Children's.

Formats: VHS.

Seeking: Exercise, Instructional, Special Interest Only, Sports, Children's.

Sony Corp. Of America, One Sony Dr., Park Ridge, NJ, 07656, (201) 930-1000.

Sound City Productions ★, 520A Third Ave. S., Nashville, TN, 37210, (615) 321-5955, Fax: (615) 321-2018, E-Mail: garycaudal@aol.com. Pres.: Nan Calloway; Dir.: Gary Caudal.

Supplies: Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries, Travel.

Formats: VHS, S-VHS, Beta SP.

Special Interest Video, PO Box 1818, Sebastopol, CA, 95473, (800) 798-3463, (707) 823-1451, Fax: (707) 829-9542, E-Mail: footage@videosource.com. Pres.: Michael Heumann; Sales Mgr.: Michael Heumann; Program Buyer: Marcia Ludwig.

Supplies: Instructional, Special Interest Only, Sports, Travel.

Formats: VHS, Beta.

Specialty Video Marketing, Inc., 324 Main Ave., Ste. 356, Norwalk, CT, 06851-6167, (203) 831-2894, Fax: (203) 831-2893. Pres.: Paul Caravatt; Exec. Vice Pres.: Ted Williams.

Supplies: Exercise, Instructional, Special Interest Only.

Formats: VHS, S-VHS.

Seeking: Exercise, Instructional, Special Interest Only.

Stoney-Wolf Video Productions, Lolo Shopping Cir., Lolo, MT, 59847, (406) 273-0060, Fax: (406) 273-0879. Pres.: Tony A. Schoonen; Program Buyer: Gary D. Holmes; Sales Mgr.: Tony A. Schoonen.

Supplies: Instructional, Special Interest Only, Sports, Outdoor Recreation.

Formats: VHS, Beta, 8mm, CD-ROM.

Seeking: Instructional, Special Interest Only, Sports.

Superior Promotions, Inc., 687 Bent Ridge Ln., Barrington, IL, 60010, (847) 381-0909, Fax: (847) 381-1178. Pres.: Thomas M. Edinger; Program Buyer: Tom Edinger; Gen. Mgr.: Pat Kelly.

Supplies: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

Formats: VHS.

Seeking: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

The Surf Video Network ★, 300 N. "G" St., Lompoc, CA, 93436, (805) 737-4300, Fax: (805) 737-4307. Contact: Dave Natal.

Supplies/Seeking: Sports.

Formats: VHS.

Sybervision Systems, Inc. ★, 1 Sansome St., Ste. 810, San Francisco, CA, 94104, (415) 677-8616, Fax: (415) 433-3047, E-Mail: syberv@aol.com. Pres.: Paul Eisele; Program Buyer: Mary Ann Bautista; Wholesale Accts. Dir.: Thomas Judd.

Supplies: Exercise, Instructional, Special Interest Only, Sports.

Formats: VHS.

Seeking: Exercise, Instructional, Special Interest Only, Sports.

TMW Media Group ★, 2321 Abbot Kinney Blvd., Venice, CA, 90291, (310) 577-8581, Fax: (310) 574-0886, E-Mail: admin@tmwmedia.com. Pres.: Michael Bennett; Sales Mgr.: Dawson C. Mays; Program Buyer: Michael Bennett; Nat'l Sales Dir.: Michael Bennett.

Supplies: Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel, Educational.

Formats: VHS, SECAM, PAL.

Seeking: Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

Tycos, 6000 MidAtlantic Dr., Mount Laurel, NJ, 08054, (609) 234-7400.

The Tamiko Corp., 13335 Satcoy St., North Hollywood, CA, 91605, (818) 764-1318, Fax: (561) 964-6445.

Supplies: Exercise.

Teacher's Pet Productions, Inc., S. 4603 Pittsburg, Spokane, WA, 99223, (800) 326-7758, Fax: (509) 625-1914 Web Site: <http://www.midlab.com>. Pres.: Yvonne Kovacevich; Sales Mgr.: Shawn Wright; Sec./Treasurer: Tawni Wright.

Supplies: Instructional, Music Long Form.

Formats: VHS, Beta.

Seeking: Instructional, Children's.

Texas Music & Video ★, 302 Pine, Levelland, TX, 79336, (806) 894-5211, Fax: (806) 894-2580. Pres.: John Hartin; Sales Mgr.: J. Hartin, Sid Harper; Gen. Mgr.: Martha Stowe.

Supplies: Instructional.

Formats: VHS.

Thomson Productions, PO Box 1225, Orem, UT, 84059, (801) 226-0155, Fax: (801) 226-0166. Pres.: Linda H. Thomson; Office Mgr.: Amy Hixson.

Supplies: Exercise, Feature Films, Instructional, Sports, Children's, Travel.

Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Sports, Travel.

Three Star Releasing, 15745 Stagg St., Van Nuys, CA, 91406, (818) 997-1178, Fax: (818) 376-8505. Pres.: Elliot Siegel.

Supplies: Feature Films.

Formats: VHS, Beta.

Seeking: Feature Films.

Tierra Films, Inc., 6831 Commerce Ave., El Paso, TX, 79915-1024, (915) 533-2463, Fax: (915) 541-1182. Pres.: Carlos Bruno Villanueva; Vice Pres.: Jose Sandoval.

Supplies: Feature Films, Music Long Form, Documentaries, Feature Films.

Formats: 16mm & 35mm.

Time Life Video & Television, 777 Duke St., Alexandria, VA, 22314, (703) 838-7000, Fax: (703) 838-7192. Pres.: Betsy Bruce.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's.

Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.

Turner Home Entertainment, 1050 Techwood Dr., Atlanta, GA, 30318, (404) 885-0505, Fax: (404) 885-0606. Vice Pres.: Stuart Sander.

Supplies: Feature Films, Instructional.

Formats: VHS, Beta.

Twentieth Century Fox Home Entertainment ★, 2121 Avenue of the Stars, 25th Floor, Los Angeles, CA, 90067, (310) 369-3900, Fax: (310) 369-3318. Pres.: Bob DeLellis; Vice Pres. Sales: Joe DiMuro; Sr. Vice P. Acquisitions: Stephen Poe.

Supplies: Exercise, Feature Films, Sports, Children's.

Formats: VHS, LaserVision.

Seeking: Feature Films, Children's.

Tyndale House Publishers, 351 Executive Dr., Carol Stream, IL, 60188, (630) 668-8300, Fax: (630) 668-8905. Devel. Mgr.: Philip L. Aspegren.

Supplies: Children's, Religious.

Formats: VHS.

US News Video, 1290 Avenue of the Americas, Ste. 600, New York, NY, 10104, (212) 830-1500, Fax: (212) 830-1520. Vice Pres. Video: Michelle Faurot.

U.S. Renditions ★, 1123 Dominguez St., Unit K, Carson, CA, 90746, (310) 604-9702, Fax: (310) 604-1134. Animation Div. Mgr.: Chad Kime.

Supplies: Japanimation.

Formats: VHS, LaserVision, CD-ROM.

Unicorn Video, Inc. ★, 9025 Eton Avenue #D, Canoga Park, CA, 91304, (818) 407-1333, Fax: (818) 407-8246. Pres.: Joanne Goldstein; Program Buyer: Keith Goldstein; Vice Pres., Sales/Mktg.: Keith Goldstein.

Supplies: Feature Films, Instructional.

Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's.

United American Video (Uav), 2200 Carolina Pl., Fort Mill, SC, 29715, (803) 548-7300, Fax: (803) 548-3335. Pres.: Jerry Pettus.

Supplies: Exercise, Feature Films, Instructional, Sports.

Formats: VHS.

Seeking: Exercise, Feature Films, Instructional.

VCI Home Video, 11333 E. 60th Pl., Tulsa, OK, 74146-6828, (918) 254-6337, (800) 331-4077, Fax: (918) 254-6117, E-Mail: vcihomevideos@mail.webtek.com. Pres.: Bob Blair; Sales Mgr.: Creighton Fross; Program Buyer: Bob Blair.

Supplies: Feature Films, Instructional, Special Interest Only, Children's, Documentaries, Religious.

Formats: VHS.

Seeking: Feature Films, Instructional, Special Interest Only, Children's, Documentaries.

V.I.E.W. Video, Inc., 34 E. 23rd St., New York, NY, 10010, (212) 674-5550, Fax: (212) 979-0266. Pres.: Bob Karcy; Sales Mgr.: John Ochse; Program Buyer: Bob Karcy.

Supplies: Exercise, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentaries, Travel, Dance, Opera.

Formats: VHS, Beta, 8mm, LaserVision, PAL VHS, CD-ROM.

Seeking: Exercise, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentaries, Travel.

VIP Video, Film House, 143 Hickory Hill Cir., Osterville, MA, 02655, (508) 428-7198, Fax: (508) 428-7198.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.

Formats: VHS, Beta, 8mm, S-VHS, LaserVision.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.

Video Aided Instruction, Inc., 182 Village Rd., Roslyn Heights, NY, 11577, (516) 621-6176, (800) 238-1512, Fax: (516) 484-8785. Pres.: Peter Lanzer; Sales Mgr.: Mona E. Lanzer; Program Buyer: Peter Lanzer.

Supplies: Instructional.

Formats: VHS.

Seeking: Instructional, Special Interest Only.

The Video Naturals Co., 660 E. Vista Chino, Palm Springs, CA, 92262, (800) 950-5545, Fax: (619) 322-4616. Pres.: Steven Siporin; Sales Mgr.: Steven Siporin; Program Buyer: Steven Siporin; Owner: Steven Siporin.

Supplies: Special Interest Only.

Formats: VHS.

Video Safaris Int'l, PO Box 50859, Tucson, AZ, 85703, (520) 293-8088, E-Mail: anubis@azstarnet.com. Pres.: Gerald Harwood; Vice Pres.: Sarajeon Allen Harwood.

Supplies: Exercise, Instructional, Documentaries, Travel, Dance, Natural History, History.

Formats: VHS, Beta, 8mm, PAL, NTSC, SECAM.

Seeking: Exercise, Instructional, Special Interest Only, Documentaries, Travel.

Video Yesteryear/Video Images ★, Box C, Sandy Hook, CT, 06482, (203) 744-2476, (800) 243-0987, Fax: (203) 797-0819. Pres.: Michael Rophone; Sales Mgr.: Jon Maslansky.

Supplies: Feature Films, Special Interest Only, Children's.

Formats: VHS, Beta, 8mm.

Vidmark Entertainment (Div. Of Trimark Pictures), 2644 30th St., Santa Monica, CA, 90405, (310) 314-2000, Fax: (310) 399-3828. Sales Mgr.: Ron Schwartz; Program Buyer: Barry Bamholz; Vice Pres., Publicity: David Bowers.

Supplies: Feature Films, Sports, Children's.

Formats: VHS, LaserVision.

Seeking: Exercise, Feature Films, Sports, Children's.

View-Master Ideal Group, Inc., PO Box 490, Portland, OR, 97207, (503) 644-1181.

Supplies: Children's.

Vista Street Entertainment ★, 9831 W. Pico Blvd., Ste. 4, Los Angeles, CA, 90035-4730, (310) 556-3074, Fax: (310) 556-8815. Pres.: Gerald Feifer; Sales Mgr.: Michael Feifer; Program Buyer: Robyn Mellin; Pres.: Gerald Feifer.

Supplies: Feature Films.

Formats: Beta, S-VHS.

Seeking: Feature Films, Children's.

The Voyager Co., One Bridge St., Irvington, NY, 10533, (914) 591-5500, Fax: (914) 591-6481.

Supplies: Feature Films, Instructional, Music Long Form, Videodisc-based computer programs.

Formats: VHS, LaserVision.

Seeking: Feature Films, Instructional, Music Long Form.

Warner Home Video, 4000 Warner Blvd., Burbank, CA, 91522, (818) 954-6000, Fax: (818) 954-6186. Pres.: Warren Lieberfarb; Vice Pres., Sales: Ron Sanders.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's.

Formats: VHS, Beta, 8mm, CED, LaserVision.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.

Warner Vision Entertainment, 75 Rockefeller Plz., New York, NY, 10019, (212) 484-8000, Fax: (212) 765-0899. Pres.: Stuart Hersch.

Water Bearer Films, Inc. ★, 205 West End Ave., Ste. 24H, New York, NY, 10023, (212) 580-8185, Fax: (212) 787-5455, E-Mail: wbfvideo@aol.com. Contact: Kelvin Walker.

Supplies: Feature Films, Special Interest Only, Documentaries.

Formats: VHS.

Seeking: Feature Films, Special Interest Only, Documentaries.

Western Films & Video, 30941 W. Agoura Rd., Ste. 302, Westlake Village, CA, 91361, (818) 889-7350, Fax: (818) 707-3937. CEO: Gary Guenot; Dir. Sales/Mktg.: Rick Guenot.

Wild Wing Productions, 16161 Ventura Blvd., Ste. 532, Encino, CA, 91436, (818) 757-1293, Fax: (818) 757-3981. Pres.: Drew Michaels; Sales Mgr.: Kathryn Michaels.

Supplies: Instructional, Special Interest Only, Documentary.

Formats: VHS, Beta.

Seeking: Instructional, Special Interest Only.

Wolfram Video, Inc. ★, 1700 S. 60th St., West Allis, WI, 53214, (414) 546-1379, Fax: (414) 546-4654, E-Mail: wolfram@execpc.com. Pres.: Wolf Zimmerman; Sales Mgr.: Mark Tibbits; Program Buyer: Wolf Zimmermann.

Supplies: Music Long Form.

Formats: VHS, Beta, S-VHS, 3/4" U-Matic, Betacam SP.

World Cycling Productions, 704 Hennepin Ave., Minneapolis, MN, 55403, (612) 333-4594, Fax: (612) 333-6325. Pres.: Tim Grady.

Supplies: Cycle racing.

Worldwide Entertainment Marketing, Inc., PO Box 601, Wyckoff, NJ, 07481-0601, (212) 930-4436, Fax: (212) 930-3964. Pres.: Michael L. Omansky; Sales Mgr.: Mark E. Lawrence; Program Buyer: Michael L. Omansky.

Supplies: Special Interest Only, Sports, Nostalgia.

Formats: VHS.

Seeking: Special Interest Only, Sports.

Xenex Health Communications ★, Six Tower Office Park, Woburn, MA, 01801-2113, (617) 938-9922, Fax: (617) 938-3644, E-Mail: xenex@xennet.com. Pres.: Joseph M. Doyon; Sales Mgr.: Kristen Dynan; Pres./COO: Joseph M. Doyon.

Supplies: Exercise, Instructional, Special Interest Only, Health-Nutrition.

Formats: VHS.

Seeking: Exercise, Special Interest Only.

Xenon Entertainment ★, 1440 Ninth St., Santa Monica, CA, 90401, (310) 451-5510, Fax: (310) 395-4058. Pres.: S. Leigh Savidge; Sales Mgr.: Tony Perez; Program Buyer: Stephen A. Housden; Vice Pres.: Tony Perez.

Supplies: Feature Films, Instructional, Music Long Form.

Formats: VHS.

Seeking: Feature Films, Music Long Form, Special Interest Only.

MUSIC PUBLISHERS

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ABKCO Music Inc. ★, (BMI) 1700 Broadway, New York, NY 10019, (212) 399-0300, Fax: (212) 582-5090. Pres.: Allen Klein; Vice Pres.: Iris Keltel; Vice Pres.: Jody Klein; Sr. Dir.: Alisa Ritz.

Owned: Legs Music Inc. (ASCAP); *Administered:* Been Jammin' Music (BMI), Mother Bertha Music Inc. (BMI).

ACE Publishing Co. ★, (BMI) 103 Fairmont Ln., Pearl, MS 39208, (601) 939-6868, Fax: (601) 932-3038. Pres.: John Vincent Imbruglio; Gen. Mgr.: Julie Powell; Prof./Creative Mgr.: Xavier Parker; Controller: Robert Mason.

ACF Music Group ★, PO Box 1770, Hendersonville, TN 37077, (615) 824-9439, Fax: (615) 824-6691, E-Mail: tonygottli@aol.com. Gen. Mgr.: Anthony Gottlieb.

Owned: Amachrist Music (ASCAP), Carreau Music (BMI), Mister Moose Music (BMI), Mom and Dad Music (BMI), Touchable Music (BMI); *Administered:* Beethoven Music (ASCAP), Soft Music (BMI).

ADRA Music, (BMI) 16 W. 22nd St., 10th Floor, New York, NY 10010, (212) 691-1200, Fax: (212) 691-3375. Pres.: Fred Munao; Vice Pres./Gen. Mgr. Opns.: Ed Simek; Promo/Sales Rep.: Stan White; Business Affairs: Yaneley Payne.

Affiliated: Getaloadoffatso Music (BMI), Hittage Music (ASCAP).

AMCORP Music Group ★, (ASCAP/BMI) 827 Meridian St., Nashville, TN 37207, (615) 226-1122, Fax: (615) 227-1268. Gen. Mgr.: Brenda Bridges.

Administered: Chex Music (BMI), Dream City Music (BMI), Janon Music (ASCAP), KCAM Publishing, Krandon Music (BMI), Marmaduke Music (ASCAP), Mayhew Music (BMI), Charlie Parker Music (BMI), Streets Of Gold Music (ASCAP), Vanjo Music (BMI).

AMR Music Publishing, (ASCAP) 33 Music Sq. W., Ste. 106-A, Nashville, TN 37203, (615) 256-9353, Fax: (615) 256-9256. Pres.: Karen Conrad; Prof. Mgr.: Ron Stuve.

Affiliated: Music Hill Music (BMI), New Haven Music (BMI), Sierra Home Music (ASCAP).

ATV Music, (ASCAP/BMI) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Owned: Comet Music (ASCAP), Maclen Music (BMI), Venice Music (BMI), Welbeck Music (ASCAP).

AVI Music Publishing Group, Inc. ★, (BMI/ASCAP) 10390 Santa Monica Blvd., Ste. 210, Los Angeles, CA 90025, (310) 556-7744, Fax: (310) 556-1331. Chrmn./Pres./CEO: Harry Anger; Vice Pres./Gen. Mgr.: Patricia C. Drosins.

Owned: Bel Canto Music (ASCAP), Co-Jac Music (BMI), Equinox Music (BMI), Excellorec Music (BMI), Forsythe Music (ASCAP), James W. Music (BMI), John W. Music (ASCAP), Lookout Music (ASCAP), Norfolk Music (BMI), Strange Music (SESAC); *Administered:* Delirious Music (BMI).

Acuff-Rose Music Inc., (BMI) 65 Music Sq. W., Nashville, TN 37203, (615) 321-5000, Fax: (615) 321-5655. Pres.: Jerry Bradley; Dir. Creative Servs.: Troy Tomlinson.

Atherschool Publishing Co., (AMRA/BMI/CMRRA) PO Box 14157, Detroit, MI 48214, (313) 894-8855. Pres.: Herman Kelly.

Fred Ahlert Music Corp. ★, (ASCAP) 1166 Post St., Ste. 201, San Francisco, CA 94109, (415) 922-5794, Fax: (415) 922-1420, E-Mail: ahlertmus@aol.com; Pres.: Fred E. Ahlert, Jr.

Affiliated: Joe Burke Music Co. (ASCAP), Fiojan Music Co. (ASCAP), Gold Sovereign Music (BMI), Hello There! Music Publishing, Inc. (ASCAP), Ted Koehler Music Co. (ASCAP), Mr. Bones Music Publishing, Inc. (BMI), The New Irving Kahal Music Co. (ASCAP), Olde Clover Leaf Music (ASCAP), Sterling Music Co. (ASCAP), Thursday Music Corp. (BMI).

Ailec Publishing, (BMI) 498 S.W. 27th Road, Miami, FL 33129, (305) 869-8170.

Alabama Band, (ASCAP) 702 18th Ave. S., Nashville, TN 37203, (615) 254-8800, Vice Pres./Gen. Mgr.: Noel Fox.

Aladdin's Music ★, (BMI) PO Box 121738, Nashville, TN 37212, (615) 726-3556. Pres.: J.A. Bramblett; Exec. Dir.: H.N. James.

Alarm Music Publishing Co., (BMI) 551 Carroll Ave., San Antonio, TX 78225, (210) 924-0037, Owner: Heliberto "Eddie" Aleman.

Alexis Music, Inc. ★, (ASCAP) PO Box 532, Malibu, CA 90265, (213) 463-5998, Fax: (310) 457-8891. Pres.: Lee Magid.

Owned: Gabal Music Co. (SESAC), Lou-Lee Music Co. (BMI), Marvelle Music Co. (BMI).

Alfred Publishing Co., Inc. ★, (ASCAP/BMI/SESAC) 16380 Roscoe Blvd., Van Nuys, CA 91406, (818) 891-5999, Fax: (818) 891-2182, E-Mail: 70740.475@compuserve.com; Web Site: <http://www.alfredpub.com>; Pres.: Morton Manus; COO: Steve Manus; Vice Pres., Creative: Ron Manus; Vice Pres., Mktg.: Andrew Sumari.

Affiliated: Alfred-Highland/Etling (SESAC), Capri Music (BMI).

Aljoni Music Co. (Div. of Hallways to Fame Prod.) ★, (BMI) 8017 International Village Dr., Jacksonville, FL 32277-2890, (904) 765-8276, (904) 745-0897. Pres.: Al Hall, Jr.; Creative Mgr.: Ron "Cos" Hall; Rap A&R: Al Money.

Owned: Hallmarque Musical Works Ltd. (ASCAP); *Administered:* Makin' Cash Money Music.

Alkatraz Corner Music, (BMI) PO Box 193316, San Francisco, CA 94119, Fax: (510) 486-2015, Owner: Joe McDonald; Gen. Mgr.: Bill Belmont.

Administered: Joyful Wisdom Music (BMI), Red Diaper Music (BMI).

All Nations Music Publishing, (ASCAP) 8857 W. Olympic Blvd., Ste. 200, Beverly Hills, CA 90211, (310) 657-9814, Fax: (310) 657-2331. Pres.: Billy Meshel; Vice Pres.: John Massa; Creative Dir.: David Bishoff; Creative Dir.: David Quan.

Affiliated: AMC, Inc. (ASCAP), Mike Chapman Publishing (ASCAP), Finchley Music Corp. (ASCAP), Gold Forever Music (BMI), Golden Bell Songs (ASCAP), Northridge Music Co. (ASCAP), Eddie Rabbitt Music Publishing (BMI), Sometimes You Win Music (ASCAP), Songs Of All Nations (BMI), Staller Brothers Music (BMI).

Alley Music Corp., 126 E. 38th St., New York, NY 10016, (212) 779-7977.

Affiliated: Bienstock Publishing Co. (ASCAP), Freddy Bienstock Music Co. (BMI), Bro 'N' Sis Music, Inc. (BMI), Carbert Music, Inc. (BMI), Fort Knox Music, Inc. (BMI), Herald Square Music, Inc. (ASCAP), Hudson Bay Music, Inc. (BMI), Edward B. Marks (BMI), Range Road Music, Inc. (ASCAP).

Jimmy Allison Music ★, (BMI) PO Box 1557, West Caldwell, NJ 07007, Owner: Tar Heel Pete.

Almo Music Corp./Living Music, Inc. ★, (ASCAP/BMI) 360 N. LaCienega Blvd., Los Angeles, CA 90048, (310) 289-3500, Fax: (310) 289-4000. Pres.: Lance Freed; Sr. Vice Pres.: Brenda Andrews; Dir. A&R: Ron Moss; Latin Div.: Manuel Montoya.

Offices: 1904 Adelia Ave., Nashville, TN, 37212, (615) 321-0820, Sr. Vice Pres.: David Conrad.

Affiliated: Hardscratch Music (BMI), Littlemarch Music (BMI), Steve Warner Music (BMI).

Alpha Music, Inc., (BMI) 747 Chestnut Ridge Rd., Chestnut Ridge, NY 10977, (914) 356-0800, Fax: (914) 356-0895, E-Mail: trfemail@aol.com; Pres.: Michael Nurko; Vice Pres.: Kenneth Gilman; Licensing Mgr.: Katherine Raia.

Owned: Alpha Film Music (BMI), Dorian Music Publishers Corp. (ASCAP); *Administered:* Bosworth & Co., Ltd. (PRS), Caramba Edizioni Musicali (SIAE), Fable Music Pty., Ltd.

(APRA), Jump Edizioni Musicali (SIAE), Montparnasse (SACEM), MusicTrack (SACEM), Pyramid Music (BMI), Storzando (Tele Music) (SACEM).

Aishire Publishing Companies, (ASCAP/BMI) 1015 Isabel St., Burbank, CA 91506, (213) 849-4671, Fax: (818) 569-3718. Pres.: Al Sherman.

Affiliated: Chesdel Music Co. (BMI), Cordova Publishing Co. (BMI), Daval Music Co. (ASCAP), Hasal Music Co. (ASCAP).

Alva Music, (BMI) 16311 Askin Dr., Pine Mountain Club, CA 93222, (805) 242-0125, Fax: (805) 242-4313. Pres.: Eddie Gurren.

Owned: Golden Boy Music (BMI), E.J. Gurren Music (ASCAP).

Amadeus Music Co., (ASCAP) 488 Madison Ave., 8th Floor, New York, NY 10022, (212) 935-5500, Fax: (212) 308-0642. Pres.: Earl Rose.

Owned: All Ear's Music (ASCAP).

American League Music, (ASCAP/BMI) 16161 Ventura Blvd., Ste. 712, Burbank, CA 91436, (818) 382-2266, Fax: (818) 382-2260. Pres.: Jay Warner; Gen. Mgr.: Stu Ric; Prof. Mgr.: Pasquall Pace.

Owned: Nat'l League Music (ASCAP); *Administered:* H.B. Barnum/EI Patricio Music (BMI), Fred Bett Music/De Katz Music (BMI), Chase Rucker Prodn. Music (ASCAP), Ritz James/Stone City Music (ASCAP), Lakesound Music (ASCAP), Pink Hill Publishing (BMI), Simonton Music (BMI).

Americatone Music Publisher, (BMI) 1817 Loch Lomond Way, Las Vegas, NV 89102, (702) 384-0030, Fax: (702) 382-1926, E-Mail: [krm@ix.netcom.com](mailto:krb@ix.netcom.com); Pres./CEO: Joe Jan Jaros; Gen. Mgr.: Ken Brown; Prof./Creative Mgr.: Pauline M. Jaros.

Owned: Rambolt Music (ASCAP).

Amerlot Music ★, (ASCAP) Deerfield Green, Montauk Hwy., Water Mill, NY 11976-1285, (516) 726-7500, Fax: (516) 726-7510. Pres.: John E. Nathan.

Owned: RGS Music Co. (ASCAP), Stainless Music Corp. (BMI).

Amiron Music, (ASCAP) 20531 Plummer St., Chatsworth, CA 91311, (818) 998-0443, Fax: (818) 998-2537. Pres.: A.E. Sullivan.

Andustin Music, (ASCAP) 34 Ratterman Rd., Woodstock, NY 12498, (914) 679-6000, Fax: (914) 679-9022. Managing Partner: Harris Goldberg; Partners: Tim Moore, Johanan Vigoda.

Owned: Oozle Music (BMI).

Anello/Cexton Music Co., (ASCAP) 2740 S. Harbor, Ste. K, Santa Ana, CA 92704, (714) 641-1074, Fax: (714) 641-1025, E-Mail: john@cexton.com; Web Site: www.cexton.com; Pres.: John Anello, Jr.; Gen. Mgr.: Christine Thompson.

Ansonia Publishing ★, 380 Kamena St., Fairview, NJ 07022-1735, (201) 945-7600, Fax: (201) 945-9042. Pres.: Mercedes Glass; Vice Pres.: Henry Glass.

Antoinette Music, 653 Valley Rd., Upper Montclair, NJ 07043.

Any Kind of Music, Inc. ★, (ASCAP) 1119 N. Wilson Ave., Teaneck, NJ 07666, (201) 836-5116, Fax: (201) 836-0661. Pres.: Jurgen Korduletsch; Prof. Mgr.: Mark Richards.

Owned: Secret Affair Music (BMI); *Administered:* Airman Music (BMI), Allen St. Music (BMI), Decos Music (SABAM), Nique Music (BMI), Rice Boy Music (ASCAP), Scooter Pye Music (ASCAP), 23rd Precinct Music (PRS), Voice of The Underground (ASCAP).

Apon Publishing Co. ★, (ASCAP) PO Box 3082, Steinway Sta., Long Island, NY 11103, (718) 721-5599. Pres.: Daria I. Poncio.

Affiliated: Discapon Publishing Co. (ASCAP).

Arc Music Group ★, (ASCAP/BMI/SESAC) 254 W. 54th St., 13th Floor, New York, NY 10019-5516, (212) 246-3333, Fax: (212) 262-6299, E-Mail: info@arcmusic.com; Vice Pres./Gen. Mgr.: Bernadette Gorman; Creative Dir.: Kevin Chess; Mgr., Copyright/Licensing: Kenneth Higney; Mgr., Mechanicals/Print: Deborah Drake.

Owned: Conrad Music (BMI), Jewel Music Publishing (ASCAP), Regent Music Corp. (BMI), Sunflower Music (ASCAP); *Affiliated:* Goodman Group Music Publishers.

Ardavan Music ★, (ASCAP) PO Box 5485, Sherman Oaks, CA 91413, (213) 464-8163, Fax: (213) 464-8163. Pres.: Ardie Bryant; Vice Pres.: Anne Bryant; Vice Pres., A & R: David P. Bryant.

Arpel/Pinellas Music Publishing, (ASCAP/BMI) 1625 N. Fairfax Ave., Los Angeles, CA 90046, (213) 656-0757, Fax: (213) 656-8575, E-Mail: hits@earthlink.net; CEO: R. Hitchcock; Gen. Mgr.: G. Newman.

Owned: Pinellas Music (BMI).

Articulate Music ★, (BMI) 2094 W. Redlands Blvd., Ste. K-311, Redlands, CA 92373-6267, (909) 796-6110, Fax: (909) 796-6110. Pres.: John Brechler.

Artrec Publishers (Div. of Art Records Manufacturing Co.) ★, (BMI) 4501 NE 21st Ave., Ste. 108, Fort Lauderdale, FL 33308, (954) 491-3349, Fax: (954) 491-9446. Pres.: Harold E. Doane; Vice Pres.: George E. Bates, Jr.

Owned: Artsongs Publishing Co. (ASCAP).

Ashmar Music, (BMI) 249 Blue Grass Dr., Hendersonville, TN 37077, (615) 824-3573. Pres.: L.S. Walton; Gen. Mgr.: Margie Singleton.

Astron Music Publishing ★, (ASCAP/BMI) 230 E. Eighth Ave., Ste. 200, Homestead, PA 15120, (412) 462-7430, Fax: (412) 462-7488, E-Mail: astronmusic@aol.com; Pres.: Renee Asher; Vice Pres.: Michael Pellas.

Owned: East Rock Avenue (ASCAP), Rigel Orion (ASCAP).

Athena Music Publishers, (ASCAP) 311 Willowbrook Rd., Staten Island, NY 10314, (718) 698-7225, Fax: (718) 761-6411.

Owned: Athena Music (ASCAP), Pallas Athena Music (ASCAP).

Atlantic Music, 75 Rockefeller Pl., New York, NY 10019.

Auntie Argon Music ★, (BMI) 7950 Capistrano Ave., West Hills, CA 91304, (818) 608-2994, (818) 712-0019, Fax: (818) 712-9338, Pres.: Steve Hobson; Vice Pres.: Jan Halliday; Prof. Mgr.: Keith Hobson.

Owned: Mama Freon Music (ASCAP).

Aura Love Publishing, (BMI) PO Box 180553, Casselberry, FL 32718, (407) 262-1483, Fax: (407) 695-1915, Owner/Gen. Mgr.: Terry R. Brooks.

Affiliated: Outer Galaxie Publishers, Inc.

Aureus Records, Inc. ★, (ASCAP, BMI) 509 Falmouth Rd., Mashpee, MA 02649, (508) 477-0200, Fax: (508) 477-4799, E-Mail: aureus@capecod.net, Chrmn./Treasurer: Al Tapper; Pres.: Lennie Petze; Vice Pres.: Lou Pace; Vice Pres./Ops.: Joseph Petze.

Owned: Crystal Taj Music (BMI), TapperZee Music (ASCAP).

Avatar Publishing Group ★, (ASCAP/BMI) 6290 Sunset Blvd., Ste. 605, Los Angeles, CA 90028, (213) 464-1593, Fax: (213) 464-0204, E-Mail: avarel2000@aol.com; Pres.: Larry Robinson; Mgr.: Lynnette Jenkins; Admin.: Silvia Blach; Creative: Jonathan Mosley.

Owned: Pecot Music Co. (ASCAP), Tocep Music Co. (BMI); *Administered:* Boo Bear Publishing (ASCAP), Jumpin' Off Music (BMI), Kipteez Music (ASCAP), Moe Jams (ASCAP), Racerec Music (ASCAP), Subliminal Music (ASCAP), T.J. Music (ASCAP), Zebracorn Music (BMI).

Aven Deja Music, (ASCAP) 2326 Sierra Madre, Palm Springs, CA 92264, (619) 322-5366, Fax: (619) 778-0362.

Avilo Music ★, (BMI) 8055 W. 21st Ln., Hialeah, FL 33016, (305) 822-9701, Fax: (305) 822-2780, Pres.: Carlos Oliva.

Affiliated: Oliva Music (SESAC), Santa Clara Music (ASCAP).

B

BGM Network ★, (BMI/ASCAP) 8806 Lockway St., San Antonio, TX 78217, (210) 654-8773, Fax: (210) 654-8895, Gen. Mgr.: Bill Green.

Affiliated: Bill Green Music (BMI), Casa Verde Music (ASCAP).

BMG Music Publishing ★, (ASCAP/BMI) 8750 Wilshire Blvd., 3rd Floor, Beverly Hills, CA 90211, (310) 358-4700, Fax: (310) 358-4727, Pres.: Danny Strick; Vice Pres. Int'l Acq./Mktg.: Linda Komorsky; Vice Pres. Talent Acq.: Margaret Mittleman; Vice Pres. Film/TV Music: Art Ford; Sr. Dir. Copyright Admin.: Cathy Nolan; Dir. Catalogue: Molly Kaye.

Offices: 1540 Broadway, 39th Floor, New York, NY, 10036, (212) 930-4000, Fax: (212) 930-4736, Pres.: Nick Firth; Dir., Royalties: Barbara Gardner; One Music Circle N., Ste. 380, Nashville, TN, 37203, (615) 780-5420, Fax: (615) 780-5430, Vice Pres./Gen. Mgr.: Henry Hurt; Vice Pres., Country Music: Randy Hart; .

Owned: BMG Songs, Inc. (ASCAP), Careers-BMG (BMI).

BMG Music Publishing Worldwide ★, (ASCAP/BMI/SESAC) 1540 Broadway, 39th Floor, New York, NY 10036, (212) 930-4000, Fax: (212) 930-4263, Pres.: Nicholas L.D. Firth; Vice Pres. Finance/Admin.: Carol Lipkin; Vice Pres. Int'l. Ron Solleveld; Vice Pres. Legal/Bus. Aff.: Stanley Schneider, Esq.; Exec. Asst. to Pres.: Chip Day; Mgr. Int'l Acquisitions: Ann Marinaccio.

Owned: BMG Songs, Inc. (ASCAP), Careers-BMG Music Publishing, Inc. (BMI), MultiSongs (SESAC); *Administered:* Artist Music (ASCAP), Daywind Music (BMI), NEM Entertainment Corp. (ASCAP), New Envoy Music (BMI), Stephen Bishop Music (BMI), U/A Music, Inc. (ASCAP), United Lion Music (BMI).

BMG U.S. Latin, (ASCAP/BMI/SESAC) 2100 Ponce de Leon Blvd., Ste. 825, Coral Gables, FL 33134, (305) 445-4923, Fax: (305) 443-3181, Publishing Mgr.: Virginia de Gregorio.

BN Tune Publishing, (BMI) 5101 Collins Ave., Ste. 3-R, Miami Beach, FL 33140, (305) 573-5507, Fax: (305) 864-1077.

The Burt Bacharach Music Group, 9320 Wilshire Blvd. Ste. 200, Beverly Hills, CA 90212, (310) 5501500, Fax: (310) 247-0195, Pres.: Bob Fead; Creative Dir.: Rob Yardumian; Asst. to Pres.: Jennifer Bresnan.

Backbone Publishing, (BMI) c/o Take Note, 725 Washington St., Ste. 211, Oakland, CA 94619, (510) 836-4554, Fax: (510) 836-4580, Pres.: Patricia Phillips; COO: Lu Vina.

Affiliated: Edson Publishing Co. (ASCAP).

Bait & Beer Music, (ASCAP) PO Box 121681, Nashville, TN 37212, (615) 385-2555.

Bal & Bal Music Publishing Co. ★, (ASCAP/BMI) PO Box 369, La Canada, CA 91012, (818) 548 1116, Fax: (818) 956-3347, Pres./Co-Owner: Adrian P. Bal; Vice Pres./Co-Owner: Berdella M. Bal.

Owned: Bal West Music Publishing Co. (BMI).

Baradat Music ★, (BMI) 1384 Sequoia Ave., Tulare, CA 93274, (209) 686-2533, Pres.: Raymond A. Baradat; Gen. Mgr.: Bill Ingram; Prof./Creative Mgr.: Ray Baradat, Jr.

Barkin' Foe the Master's Bone, Inc. ★, (ASCAP/BMI) 1111 Elm St., Ste. 520, Cincinnati, OH 45210, (513) 271-1734, Pres.: Kevin Curtis Barr; Gen. Mgr.: Betty Jane Barr; Pro/Creative Mgr.: Shonda Barr.

Administered: Felstar (ASCAP/BMI).

Barneget Music Corp., (ASCAP) 1108 Grand Ave., North Bergen, NJ 07047, (201) 866-5188, Fax: (201) 866-6219, Pres.: Hector J. Varona.

C. L. Barnhouse Co. ★, (SESAC/ASCAP/BMI) 205 Cowan Ave., PO Box 680, Oskaloosa, IA 52577, (515) 673-8397, Fax: (515) 673-4718, E-Mail: bhouse@se-iowa.net; Pres.: Charles Barnhouse; Gen. Mgr.: Robert Barnhouse; Creative Mgr.: Andy Clark.

Owned: Birch Island Music Press (ASCAP), Chesford Music Publications (BMI), K. L. King Music House (SESAC); *Administered:* Norman Lee Publishing (ASCAP).

J.B. Bates Music Publishing, 5960 S. Land Park Dr., Ste. 185, Sacramento, CA 95822, (916) 421-3883, Fax: (916) 421-5512.

Batish Records ★, (ASCAP) 1310 Mission St., Santa Cruz, CA 95060, (408) 423-1699, E-Mail: batish@cruzio.com; Pres.: Ashwin Batish; Gen. Mgr.: Ravi Batish; Creative Mgr.: Surendra Batish.

Beckett Music Group, (ASCAP/BMI) 1006 18th Ave. S., Nashville, TN 37212, (615) 322-9555, Fax: (615) 322-9506, Pres.: Barry Beckett; Creative Dir.: Matthew Beckett; Creative Asst.: Mark Beckett.

Owned: Bailey Creek Music, Inc. (BMI), Batatuck Music, Inc. (ASCAP), Kybama Music, Inc. (BMI), Murphy Creek Music, Inc. (ASCAP), Twin Creeks Music, Inc. (ASCAP).

Earl Beecher Publishing, (BMI) 7072 Blue Sails Dr., Huntington Beach, CA 92647, (714) 842-8635, Fax: (714) 842-8635, E-Mail: ebecher@csulb.edu; Owner: Earl Beecher.

Beginner Music, (ASCAP) PO Box 25325, Muscle Shoals, AL 35662.

Bekool Music, (ASCAP) 11347 Park Central Pl., Dallas, TX 75230, (214) 750-0720, Fax: (214) 987-4638, Pres.: Pat McKool; Vice Pres.: Belinda Long.

Offices: 23 Music Sq. E., Ste. 101, Nashville, TN, 37203, (615) 251-3128, Pres.-Nashville: Bart Barton; Dir., Creative Servs.: Belinda Tanner; .

Affiliated: Forest Creek Music (BMI).

Linda Bell Music Co., (ASCAP) 106 Dudley St., Warner Robins, GA 31093, (912) 328-0795, Fax: (912) 328-0795, Pres.: Linda Bell.

Belmont Music Publishers ★, (ASCAP) 1221 Bienvenida Ave., Pacific Palisades, CA 90272, (310) 454-1867, Fax: (310) 573-1925, E-Mail: belmus@primenet.com; Dir.: Elizabeth Soladay.

Bema Music Co. ★, (ASCAP) 805 Third Ave., 7th Floor, New York, NY 10022, (212) 371-8730, Fax: (212) 753-3630, Pres.: Mike Belkin.

Owned: Ameb Music (BMI), Belkin Music Co. (BMI), Mike & Jules Music (ASCAP).

Jellybean Benitez Productions, Inc./JB Music Publishing, L.L.C., (BMI/ASCAP/SESAC) 235 Park Ave., New York, NY 10003, (212) 996-5700, Pres./CEO: Jellybean Benitez; Creative Dir.: Amber Fayyaz.

Benson Music Group, (ASCAP/BMI/SESAC) 365 Great Circle Rd., Nashville, TN 37228, (615) 742-6800, Fax: (615) 742-6915, Chrmn.: Steve Fret.

Affiliated: John T. Benson Publishing Co. (ASCAP), Dimension Music (SESAC), First Row Music, Heartwarming Music (BMI), Hemphill Music Co. (BMI), Kingsmen Publishing Co. (BMI), Lifesong Music Press (BMI), Paragon Music Corp. (ASCAP), Singpiration Music (ASCAP), Stamps-Baxter Music (BMI), Sunday Shoes Music (ASCAP).

Berdoo Music ★, (BMI) PO Box 8875, Universal City, CA 91618-8875, (818) 509-9964, Fax: (818) 769-1756, E-Mail: ntobols@aol.com; Owner: Boots Clements; Gen. Mgr.: Jim McGuekin.

Owned: Geo. Clements Publishing (ASCAP); *Administered:* Beber Music (BMI), Daymaker Music (BMI), Jamaica Joe Music (BMI).

Hal Bernard Enterprises, Inc., 2612 Erie Ave., Cincinnati, OH 45208, (513) 871-1500, Fax: (513) 871-1510, Pres.: Stan Hertzman; Creative Mgr.: Pepper Bonar; Prof. Mgr.: Charlie Fletcher.

Owned: Bumpershoot Music, Inc. (BMI), Carb Music Co. (ASCAP), Earshot Music Co. (ASCAP), Clifton Rayburn Music Co. (ASCAP), Saiko Music Co. (ASCAP), Smorgaschord Music Co. (ASCAP), Sunnyslope Music, Inc. (ASCAP); *Administered:* Apple Butter Music Co. (ASCAP), Big Barn Music Co. (ASCAP), Robert Stevens Music, Inc. (ASCAP), V-Mann Music Co. (BMI).

M. Bernstein Music Publishing Co., (ASCAP) 2170 S. Parker Rd., Ste. 115, Denver, CO 80231, (303) 755-2546, (800) 783-HITS, Fax: (303) 755-2617, Pres.: Richard J. Bernstein; Gen. Mgr.: Beth Payne; Prof. Creative Mgr.: Janice Kenpenich.

John Berthelot & Associates ★, (ASCAP) PO Box 13977, New Orleans, LA 70185, (504) 482-4211, Pres.: John Berthelot.

Administered: Storyville Publishing Co. (BMI).

Beso Music Publishing, (BMI) 10 Hubert St., Manhattan, NY 10013, (212) 941-5857, Fax: (212) 274-0978, Pres.: Leigh Crizoe; Dir., Promo: Julio Velazquez; Asst. Creative Dir.: Rhio Coreli.

Affiliated: Sonnid Music Publishing (BMI), Super Andrea Music Publishing (ASCAP).

Best Built Songs, 920-A 19th Ave. S., Nashville, TN 37212, (615) 329-1837, Fax: (615) 327-3359, Owner: Larry Sheridan; Owner: Robin Ruddy; Creative Dir.: Stephanie Rogers.

Best Way Music ★, (ASCAP) PO Box 618, Hendersonville, TN 37077, (615) 822-4100, Fax: (615) 822-4100, Pres.: Billy Walker; Gen. Mgr.: Bettie Crook.

Owned: Matamoros Music (BMI).

Bitito Music Publishing ★, (ASCAP/BMI/SESAC) 4046 N. Panam Expwy., San Antonio, TX 78219, (210) 227-1150, (210) 226-1711, Fax: (210) 223-3098, Owners: Gilberto "Beto" Elorrea, Graciela H. Elorrea, Gilberto Velasquez.

Owned: Elorrea Music Music (ASCAP), Velasquez Music (SESAC); *Administered:* Gon/Bitito Music (BMI), Guzman Fox/Bitito Music (BMI).

Better Times Publishing ★, (BMI) PO Box 35005, Greensboro, NC 27425, (910) 882-9990, Pres.: Doris W. Lindsay.

Owned: Doris Lindsay Publishing (ASCAP).

Bexley Publishing Co., (BMI) 3333 Scenic Hwy., Memphis, TN 38128, (901) 386-8102, Fax: (901) 385-8858, Pres./Prof./Creative Mgr.: Cordell Jackson; Gen. Mgr.: Bexley Jackson.

Affiliated: DMJ Music.

Blanca Music, (BMI) PO Box 270665, Nashville, TN 37227, (615) 321-3402, Fax: (615) 321-2422, Vice Pres.: E.W. Clark, Jr.

Offices: PO Box 54700, Atlanta, GA, 30308, (770) 996-3001, Fax: (770) 996-3393, Contact: E.W. Clark, Sr.; .

Owned: Rodanica Music (ASCAP).

The Bicycle Music Co. ★, (ASCAP/BMI/SESAC) 8075 W. Third St., Ste. 400, Los Angeles, CA 90048, (213) 938-2265, Fax: (213) 938-5357, E-Mail: bicycle@sprynet.com; Pres.: David Rosner; Creative Mgr.: Jonathan Rosner.

Owned: Dartmoor Music (ASCAP), Figs D. Music, Inc. (BMI), Kohaw Music, Inc. (ASCAP); *Administered:* Diamond Songs (SESAC), Paper Jam Music, Inc. (SESAC), Prophet Music, Inc. (SESAC), Stonebridge Music (SESAC), Sweet Sixteen Music, Inc. (ASCAP), Swiftwater Music (ASCAP), Tallyrand Music, Inc. (SESAC).

Big Blue Dolphin Music Publishing ★, (BMI) 760 W. Sample Rd., Pompano Beach, FL 33064, (954) 943-9865, Pres.: Josh Noland.

Big State Music Publishing, (BMI) 4830 Lakawana, Ste. 121, Dallas, TX 75247, (214) 631-1100.

Affiliated: Pineapple Music Pub. (ASCAP).

Big Tractor Music ★, (ASCAP) 1503 17th Ave. S., Nashville, TN 37212, (615) 292-5100, Fax: (615) 292-2934, Vice Pres./Gen. Mgr.: Debra Rogers.

Owned: Golden Wheat Music (BMI).

Biograph Records, Inc., (ASCAP/BMI) 35 Medford St., Ste. 203, Somerville, MA 02143, (617) 426-7500, Fax: (617) 426-5222, E-Mail: cd@biograph.com; Pres./CEO: Alan D. Caplin; Commun./Design: Andrew Shalit; Sec./Treas.: Barbara Caplin.

Owned: Caplin Music (BMI).

Bird Seed Music ★, (BMI) 1946 N. Hudson Ave., Chicago, IL 60614, (312) 787-6060, Pres.: Robin McBride.

Bislar Music Publishing ★, (BMI) PO Box 492, Louisville, CO 80027, (303) 673-0466, Fax: (303) 673-0466, Pres.: Ed Bislar.

Black Hat Music ★, (ASCAP) PO Box 4088, Austin, TX 78765, (512) 452-9411, Pres./Gen. Mgr.: Larry Watkins.

Black Stallion Country Publishing ★, (BMI) PO Box 368, Tujunga, CA 91043, (818) 352-8142, Fax: (818) 352-2122, E-Mail: kennking@aol.com; Pres./Gen. Mgr.: Kenn E. Kingsbury, Jr.

Blackheart Music ★, (BMI) 12643 Redcoat, Saint Louis, MO 63043, (314) 576-1569, Fax: (314) 576-6960, Dir.: Robert Schoenfeld.

Blanchris Music ★, (BMI) 106 W. 71st St., New York, NY 10023, (212) 873-2020, Fax: (212) 877-0407, Gen. Mgr.: Barney Fields.

Administered: Barney Music (BMI), Silver Music (ASCAP).

Blen Music Co., (ASCAP) 4527 Alla Rd., Ste. 3, Marina Del Rey, CA 90292, (310) 821-0545, Fax: (310) 821-5568, Pres.: Ben Weisman; Gen. Mgr.: Elsie Weisman.

Blue Canyon Music ★, (BMI) PO Box 6622, Santa Fe, NM 87502, (505) 989-9298, Owner: Jim Terr.

Blue Day Music ★, (BMI) 620 Templewood Ct., Nashville, TN 37214, (615) 885-7497, Fax: (615) 368-7953, E-Mail: prandall@dataek.com; Contact: Roy Dea; Contact: Paul Randall.

Affiliated: Gray Music.

Blue Umbrella Music Publishing Co. ★, (ASCAP) 3011 Beach 40th St., Brooklyn, NY 11224-1216, (718) 372-6436, Pres.: Mr. Kadish Millet.

Owned: K. Millet Music Pub. Co. (SESAC), Parasol Music Pub. Co. (BMI).

Bluewater Music Corp. ★, (ASCAP/BMI/SESAC) 1319 16th Ave., S., Nashville, TN 37212, (615) 383-2425, Fax: (615) 297-6250, E-Mail: bluewmcorp@aol.com; Pres.: Brownlee Ferguson; Creative Vice Pres.: Pat McMurtry; Creative Dir.: Bonita Allen; Creative Mgr.: Jim Myers.

Owned: Bash Music (ASCAP), This Big Music (ASCAP); *Administered:* Add-In Music (BMI), Al Andersongs (BMI), Critter City Music (SESAC), Laudersongs (BMI), Licorice Moon Music (BMI), Mighty Nice Music (BMI), Skunk DeVille Music (BMI), Wait No More Music (BMI).

Bob-A-Lew Music ★, (ASCAP/BMI) 11712 Moorpark St., Ste. 111, Studio City, CA 91604, (818) 506-6331, Fax: (818) 506-4735, E-Mail: bobalew@aol.com; Co-Pres.: Ronda Espy; Co-Pres.: Kim Espy; Creative Dir.: Doug Skoro; Int'l Admin.: Ginger Freers.

Owned: Lew-Bob Songs (BMI); *Administered:* Endless Frogs Music (ASCAP), Everly & Sons Music (BMI), Hulex Music (ASCAP), When Words Collide (ASCAP).

Boca Chi Key Publishing, (ASCAP) PO Box 1446, Laurie, MO 65038, Pres./Gen. Mgr.: Dann E. Haworth.

Bolnik Music ★, (BMI) 2124 Darby Dr., NW, Massillon, OH 44646, (330) 833-2061, Pres./Prof. Mgr.: Nick Boldi.

Bonaire Songs ★, (ASCAP) 12000 W. Pico Blvd., Ste. 201, Santa Monica, CA 90406, (310) 477-4645, Fax: (310) 477-5756, Pres.: Clive Corcoran.

Affiliated: Pipeline Music (PRS), Pocket Music (SOCAN).

Bonfire Publishing ★, (ASCAP) 19931 Gloucester Ln., Huntington Beach, CA 92646, (714) 962-5618, Pres.: Eva Bonn; Dir.: Stan Bonn.

Owned: Gather' Round Publishing (BMI).

Boosey & Hawkes, Inc., (ASCAP) 24 E. 21st St., 2nd Floor, New York, NY 10010, (212) 228-3300, Fax: (212) 473-5730, Pres.: Linda Golding.

Boss Tweed Music ★, (BMI) PO Box 23, Sun Valley, CA 91353, (818) 982-2174, Owner: J. Eric Freedner.

Boston Skyline Music, (ASCAP) 73 Hemenway St., Ste. 508, Boston, MA 02115, (617) 536-5464, Fax: (617) 266-1575, Pres.: Wayne Wadhams.

Affiliated: LunaLuna Music (ASCAP).

Bother Jumbo Music ★, (ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-5642, Fax: (310) 557-8412, Publishing Admin.: Karen Adams.

Bourne Co. ★, (ASCAP) 5 W. 37th St., New York, NY 10018, (212) 391-4300, Fax: (212) 391-4306, E-Mail: bournemusic@worldnet.att.net; Pres.: Beebe Bourne; Exec. Vice Pres.: Don Carrino.

Owned: ABC Music Co. (ASCAP), Beebourne Music Co. (ASCAP), Better Half Music Co. (ASCAP), Bogat Music Co. (ASCAP), Burke & Van Heusen Music Co. (ASCAP), Goldmine Music Co. (ASCAP), Harbom Music (BMI), Lady Mac Music Co. (ASCAP), Murbo Music Publishing, Inc. (BMI), Schumann Music Co. (ASCAP).

Brainstorm Music, Inc., (ASCAP) 599 Broadway, 5th Floor, New York, NY 10012, (212) 226-9595, Fax: (212) 226-9856, Pres.: Hisashi Yamamoto.

Brat Music, (BMI) PO Box 157, Richmond, VA 23168, (804) 359-0001, Fax: (804) 359-5355, E-Mail: maddog@infoni.net; Pres.: Barry Gottlieb.

Affiliated: Liberator Music (BMI), Two Fifty Nine Music (BMI).

Brentwood Music Publishing, (ASCAP/BMI/SESAC) One Maryland Farms, Ste. 200, Brentwood, TN 37027, (615) 373-3950, Fax: (615) 373-8612, E-Mail: 75051.2050@compuserve.com; Pres.: Jim Van Hook; Vice Pres.: Dale Mathews; Vice Pres.: Don Noes; CFO: Mike Craft; Mktg. Coord.: Kerry O'Reilly.

Owned: Bridge Building Music (BMI), Designer Music (SESAC), New Spring Publishing (ASCAP); *Administered:* Pogostick Music (BMI).

The Brickman Arrangement, 11671 Laurelwood Dr., Studio City, CA 91604.

Bright Tunes Music Corp. ★, (ASCAP) 155 E. 29th St., Ste. 30-G, New York, NY 10016, (212) 679-1092, Fax: (212) 683-8420, Vice Pres.: Maxine Margo; Creative Mgr.: Rusti Wolintz.

Owned: Jamiph Music (ASCAP), Jingle House Music (ASCAP), Lionel Music (ASCAP), Margo Bros. Music (ASCAP).

Brio Blues, (ASCAP) c/o Almo Music Corp., 1904 Adelia, Nashville, TN 37212, (615) 321-0820, Fax: (615) 329-1018, Owner: Mike Reid.

Britsar Music Publishing, (BMI) 1614 16th Ave. S., Nashville, TN 37212, (615) 297-9922, Owners: Collin Raye, Steve Cox; Dir., Opns.: John Watkins.

John Brock Publishing, (ASCAP) 7188 Sunset Blvd., Ste. 204, Los Angeles, CA 90046, (702) 873-1302, Pres.: John Brock.

Bronjo Music, (BMI) 499 Ermon Rd., Parlin, NJ 08859, (908) 727-7200, Fax: (908) 727-7240, Pres.: Jay Chernow; Gen. Mgr.: Michael Chernow.

Owned: Danny Doo Music, Pushcart Music.

Brookside Music Corp. ★, (ASCAP) 5440 N. Ocean Dr., Ste. 1507, Singer Island, FL 33404, (561) 842-3383, Fax: (561) 840-9121, Pres.: Reid Whiteleaw.

Owned: Magic Fleet Music (BMI), Ocean Drive Music (BMI); *Administered:* Ceberg Music (ASCAP), Everlast Publishing Co. (BMI), Nickel Shoe Music (BMI), North Mountain Music (BMI), Silk Music (BMI).

Brown/Feldman Publishing ★, (ASCAP) 720 Ave. SE., Ste. 202, Minneapolis, MN 55414, (612) 379-1089, Fax: (612) 379-0945, Pres.: Robert M. Feldman; Gen. Mgr.: C.W. Frymire.

Brum Brum Music ★, (BMI) PO Box 2102, Artesia, CA 90702-2102, (310) 803-4640, Fax: (310) 803-4640.

Brunswick Music Publishing, (ASCAP/BMI) PO Box 3683, Beverly Hills, CA 90212, (310) 273-1986, Owner: Lee Silver.

Owned: Admiration Music Pub. (BMI), Gele Music Pub. (BMI), LaBell Music Pub. (ASCAP), Marble Music (ASCAP).

Buckhorn Music Publishers, Inc. ★, (BMI) 1022A 18th Ave. S., Nashville, TN 37212, (615) 327-4590, Fax: (615) 327-4639, Pres.: Marjonn Wilkin; Mgr.: Jake Sumner.

Owned: 17th Ave. Music (ASCAP).

Buffalo Bill Music, (BMI) 1177 Kane Concourse, Ste. 231, Bay Harbor, FL 33154, (305) 865-0363, Fax: (305) 865-0344, Pres.: Bob Taran; Gen. Mgr.: Adam Taran; Prof. Mgr.: Mickey Novack.

Bug Music ★, (BMI/ASCAP) 6777 Hollywood Blvd., 9th Floor, Hollywood, CA 90028, (213) 466-4352, Fax: (213) 466-2366, E-Mail: bugmusic@aol.com; CEO: Dan Bourgoise; Pres.: Fred Bourgoise; Creative Dir.: Eddie Gomez; Creative Mgr./Film & TV: Eve Bregman.

Offices: 1026 16th Ave. S., Nashville, TN, 37212, (615) 726-0782, Fax: (615) 726-0784, Sr. Vice Pres.: Garry Velletri; Creative Dir.: Dave Durocher.

Administered: Bar None Music (BMI), Bloody Skull Music (BMI), Bughouse (ASCAP), Eldorado Music (BMI), Hoochie Coochie Music (BMI), Inspector Barlow (ASCAP), Lucy Jones Music (BMI), King of Boogie Music (BMI), Mad Jack Music (BMI), Mole Hole Music (BMI), James Osterberg Music (BMI), Tradition Music Co. (BMI), Waterloons Music (BMI).

Bugle Publishing Group, (BMI/ASCAP) 3520 Hayden Ave., Culver City, CA 90232, (310) 838-0288, Fax: (310) 838-7411, Owner: Miles Copeland III; Creative Dir.: Daniel Graeff; Creative Dir.: Karen Ahmed.

Offices: 1211 16th Ave. S., Nashville, TN, 37212, (615) 329-4002, Fax: (615) 321-0870, Opns. Dir.: Wyatt Easterling; Prof. Mgr.: Roger Osborne.

Owned: Animal Logic Music (ASCAP), Firststars Music (ASCAP), I.R.S. Music (BMI), I.R.S. Songs (ASCAP), Illegal Songs, Inc. (BMI); *Administered:* Blue Turtle Music (ASCAP), Creative Anarchy Music (ASCAP), Kinetic Collections Songs (ASCAP), Pangaea (BMI), Reggatta Music Ltd. (BMI).

Dave Burgess Enterprises, (BMI/ASCAP) 2611 Westwood Dr., Nashville, TN 37214, (615) 370-3002, Fax: (615) 297-5045, Gen. Mgr.: Dave Burgess; Creative Dir.: Nancy Westbrook; Dir., Admin.: Deon Burgess.

Owned: Class Action Music (ASCAP), Crystal Creek Music (BMI); *Administered:* Bocephus Music, Inc. (BMI), Incorporated Friends Music (BMI), Little David Music (BMI), Northern Interior Music (BMI), Wayne Oliver Music (BMI), Paradise Cove Music (BMI), Prissy Girl Music (ASCAP), Six Shooter Music (ASCAP), Virginia Stud Music (ASCAP).

Gary Burr, (ASCAP) 217 E. 86th St., Ste. 384, New York, NY 10028.

Bill Butler Music ★, (BMI) 638 W. Iris, Nashville, TN 37204, (210) 426-2112, (615) 297-2647, Fax: (210) 426-2112, E-Mail: bpbutler@aol.com; Pres.: Bill Butler; Vice Pres.: Bart Butler.

Owned: Hill Country Publishing (BMI), Phamasong (ASCAP), Republic Of Texas (ASCAP).

Larry Butler Productions, (BMI) PO Box 41489, Nashville, TN 37204-1489, (615) 320-9372, Pres.: Larry Butler.

Butterside Music, (BMI) 35 Page Ave., Asheville, NC 28801, (704) 258-9713, Fax: (704) 258-9727, Pres.: Steven N. Heller; Bus. Mgr.: Holly B. Nettles.

Affiliated: Local Honey Music (ASCAP).

Buttilla Music Publishing Co. ★, (ASCAP) 1092 Flanagan Sta. Rd., Winchester, KY 40391, (606) 744-7921, Pres.: Mary B. Rains; Gen. Mgr.: Jack O. Rains; Creative Mgr.: Justin Tyme.

Buzzart Enterprises, Inc. ★, (BMI) 169 Pier Ave., Top Floor, Santa Monica, CA 90405-5311, (310) 392-3088, Fax: (310) 392-0931, Co-Pres.: Arthur Berggren; Co-Pres.: Buzzy Linhart.

C

CMI, (ASCAP/BMI) 1102 17th Ave. S., Ste. 400, Nashville, TN 37212, (615) 327-1517, Fax: (615) 321-0652, Owner: Paul Craft; Pres.: Terry Smith.

Owned: Party Favor Music (SESAC/CMI), Pinstotter Music (ASCAP/CMI); *Affiliated:* Joe Allen Music, Blame Music, Paul Craft, Five Bar-B.

Cabin Fever Music, (BMI) 100 W. Putnam Ave., Greenwich, CT 06830, (203) 863-5200, (615) 370-0616, Fax: (203) 863-5258, Pres.: Thomas A. Molito.

John Cale Music, Inc. ★, (BMI) 270 Madison Ave., Ste. 1410, New York, NY 10016, (212) 683-5320, Fax: (212) 686-2182, E-Mail: whentlaw@aol.com; Pres.: John Cale; Prof. Mgr.: Christopher Whent.

Owned: Garnant Music (BMI), Tin Pan Puck (ASCAP), Undercover Music (BMI); *Administered:* Maureen Tucker Music (BMI).

California Country Music ★, (BMI) 112 Widmar Pl., Clayton, CA 94517, (510) 672-8201, Owner: Edgar J. Brincat.

Affiliated: Roll On, Sweet Inspirations Music (ASCAP).

California Flight/Just Write Music Co., (BMI/ASCAP) PO Box 222, Pittsburg, CA 94565, (510) 980-0893, (510) 439-2040, Fax: (510) 439-2040, Pres.: Jerry L. Johnson, Gen. Mgr.: Joseph R. Brown.

Owned: Tashara Music (ASCAP); *Administered:* Moe Mory Music (BMI), Talent Line Music (BMI).

Callon Love Music ★, (BMI) 507 Pier Ave., Hermosa Beach, CA 90254, (310) 937-4455, Fax: (310) 937-4456, Pres.: Jim Callon; Vice Pres.: Dale Love Callon.

Owned: Dacie Music (ASCAP); *Administered:* Todd Howard Music (BMI), Tygge Music (BMI).

Glen Campbell Music Group, (BMI/ASCAP) 10351 Santa Monica Blvd., Ste. 300, Los Angeles, CA 90025, (310) 552-0960, Fax: (310) 557-3468, Pres.: Glen Campbell, Mgr., Copyrights/Licenses: Francesca DeAngelis.

Offices: 1114 17th Ave. S., Ste. 102, Nashville, TN, 37212, (615) 329-9886, Fax: (615) 329-0423, Gen./Creative Mgr.: Marty Gambini.

Owned: The Eight of Songs (BMI), Kaytekey Music (ASCAP), Seventh Son Music, Inc. (ASCAP).

Buddy Cannon Music, (ASCAP) 815 18th Ave. S., Nashville, TN 37212, (615) 329-2107.

Capano Music ★, (ASCAP) 46 Memorial Ave., Gibbstown, NJ 08027, (609) 423-1468, Fax: (609) 423-5045, Pres.: Anthony J. Capano; Gen. Mgr.: Pasquale Capano; Prof./Creative Mgr.: Brian Alan Capano; Promos.: Francis X. Capano.

Caribbean Waves Music, Inc., (ASCAP) 568 Broadway, Ste. 608, New York, NY 10012, (212) 334-4455, Fax: (212) 334-4878, Pres./CEO: Ralph Mercado; Publishing Dir.: Marta V. Ibarra.

Administered: Crossing Borders Music (BMI), EMI Blackwood (Int'l).

Carimusic Corp., (ASCAP) 3016 NW 79th Ave., Miami, FL 33122, (305) 477-4184, Fax: (305) 477-4431, Pres.: Mateo San Martin; Prof./Creative Mgr.: Gloria Patricia Jaramillo.

Affiliated: Quisqueya Publishing.

Carvin Music, Inc., (ASCAP) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Don Casale Music, Inc. ★, (BMI) 377 Plainfield St., Westbury, NY 11590, (516) 333-7898, Pres.: Don Casale; Prof./Creative Mgr.: Don Casale.

Owned: Elacac Music (ASCAP).

Ernie Cash Music ★, (BMI) 744 Joppa Farm Rd., Joppatowne, MD 21085, (410) 679-2262, Fax: (410) 679-2262, Gen. Mgr.: Ernest W. Cash; Office Mgr.: Debra Benedetta.

Casting Publishing ★, (ASCAP) 21 Joyce St., Bloomfield, CT 06002, (860) 242-1690, Pres.: Joseph O. Pritchett, Sr.; Gen. Mgr.: Joseph O. Pritchett, Jr.; Creative Mgr.: Enc T. Pritchett.

Castle Publishing, Inc. ★, (BMI) 1393 Old Hillsboro Rd., Franklin, TN 37069, (615) 791-0810, Fax: (615) 791-1324, E-Mail: castlepub@aol.com; Pres./Gen. Mgr.: Jozef Nuyens; Vice Pres.: Mike Janas.

Owned: BLA Music, Inc. (ASCAP), Five Towers Music (BMI).

Cedarwood Publishing, (BMI) 1416 N. LaBrea Ave., Los Angeles, CA 90028, (213) 856-2776.

Centergy Music Group, Inc., 1222 16th Ave. S., Nashville, TN 37212, (615) 327-2636.

Cheavoria Music Co. ★, (BMI) 1219 Kerlin Ave., Brewton, AL 36426, (334) 867-2228, Pres.: Roy Edwards; Gen. Mgr.: Bobbie Roberson; Prof./Creative Mgr.: Shannon Edwards.

Affiliated: Baistain Music (ASCAP).

Cherio Corp. ★, (BMI) 39 W. 54th St., New York, NY 10019, (212) 246-5757, Fax: (212) 977-8408, Pres.: John L. Eastman, Esq.; Sr. Vice Pres., Finance: Thomas McCabe; Vice Pres., Promo.: Bill Porrielli.

Owned: Lily Pond Music (BMI), Lee Corp. (BMI), Pic Corp. (ASCAP), Rytvoc, Inc. (ASCAP), Warock Corp. (ASCAP).

Cherry Lane Music Publishing Co., Inc. ★, (ASCAP) 10 Midland Ave., Port Chester, NY 10573, (914) 935-5200, Fax: (914) 937-1949, Pres.: Peter W. Primont; Vice Pres./Gen. Mgr.: Mike Connelly.

Owned: CL2 (ASCAP), Cappy Music (ASCAP), Cherry Demon Music (BMI), Cherry Mountain Music (ASCAP), Cherry River Music (BMI), Group Denial (BMI), Lord Burgess Music Publishing Co. (ASCAP), Management III Music (BMI), Open Lane Music (ASCAP), Pax Music (ASCAP).

Chestnut Mound Music Group, (ASCAP/BMI/SESAC) 814 Wren Rd., Goodlettsville, TN 27072, (615) 851-1360, Fax: (615) 851-7755, Pres.: Eddie Crook; Prof./Creative Mgr.: Ray Lewis.

Affiliated: Indian Forest Music (SESAC), Pleasant View Music (ASCAP).

Christmas and Holiday Music ★, (BMI) 3517 Warner Blvd., Ste. 4, Burbank, CA 91505, (213) 849-5381, Fax: (213) 464-2149, Pres.: Justin Wilde.

Owned: Songcastle Music (ASCAP).

Sonny Christopher Publishing ★, (BMI) PO Box 9144, Fort Worth, TX 76147-2144, (817) 595-4655, Pres./Gen. Mgr.: Ebby Jack Condra; Prof./Creative Mgr.: Mary Jo Condra; Contact: Sonny Christopher.

Affiliated: Black Foot Music (BMI), Ronny Collins Music (BMI), This is Mine Music (BMI).

Chrysalis Music Group, Inc., 8500 Melrose Ave., 2nd Floor, Los Angeles, CA 90069-5145, (310) 550-0171, Fax: (310) 550-0785, Pres.: Leeds Levy; Vice Pres./Gen. Mgr.: David Ellman; Vice Pres., Black Music: La Ronda Sutton; A&R Talent Acquisitions: Cliff Cantor.

Offices: 1120 Ave. of The Americas, Ste. 4182, New York, NY, 10036, (212) 626-6659, Fax: (212) 626-6654; 1204 16th Ave. S., Nashville, TN, 37212, (615) 327-4797, Dir., Creative Servs.: Shawn Heflin Middleworth; Prof. Mgr.: Stephanie Spence.

Affiliated: Chrysalis Music (ASCAP), Chrysalis Songs (BMI), MAM (Music Publishing) Corp. (ASCAP), Management Agency and Music Publishing, Inc. (BMI).

Ciano Publishing ★, (BMI) PO Box 263, Brigantine, NJ 08203, (609) 266-2623, Pres.: Ron Luciano; Gen. Mgr.: Jerry Denton; Prof./Creative Mgr.: Bobby Fisher.

Owned: Legz Music (BMI).

El Cibao Music, Inc., 130 W. 42nd St., Ste. 514, New York, NY 10036, (212) 869-6901, Fax: (212) 869-8896.

Cimiron Music ★, (BMI) 607 Piney Point Rd., Yorktown, VA 23692, (747) 898-8155, Fax: (747) 898-3657, E-Mail: 1puck42285@aol.com; Pres.: Lana Puckett; Vice Pres.: Kim Person.

Clarity Music Co., (BMI) PO Box 980454, Houston, TX 77098, (713) 666-0258, Pres./Gen. Mgr.: Roy C. Ames; Prof. Mgr.: Bo Svensson.

Clockus Music Co. ★, (ASCAP/BMI) 23663 Country Villa Rd., Ramona, CA 92065, (619) 789-4965, Owner: Ed Marmor.

Owned: E.D.M. Music Publishers (ASCAP), Marmor Music Co. (BMI).

Co-Heart Music Group ★, (BMI) 1103-B 17th Ave. S., Nashville, TN 37212, (615) 327-0031, Fax: (615) 327-4175, Pres.: Glenn Martin; Office Mgr.: "T" Martin.

Owned: Good Heart Music (SESAC), O-Heart Music, Inc. (ASCAP).

Coal Miners Music, (CMI) 209 24th Ave. N., Nashville, TN 37203, (615) 329-2220, Fax: (615) 327-2710, Vice Pres.: Lorene Allen.

Affiliated: Coal Dust Music (SESAC), Copper Basin Music (BMI), King Coal Music, Inc. (ASCAP), White Line Music (BMI).

Cold Chillin Music Publishing, Inc., 150 W. 28th St., 11th Floor, New York, NY 10001-6103, (212) 691-0040, Fax: (212) 691-5521, Pres.: Len Fichtelberg; Pres.: Tyrone Williams; Gen. Mgr.: Dee Joseph Gamer.

Tom Collins Music Corp. ★, (BMI) 25 Music Sq. W., Nashville, TN 37203, (615) 255-5550, Fax: (615) 256-6467, Pres.: Tom Collins; Creative Dir.: Vanessa Gray; Bus. Administrator: Teresa Robinson.

Owned: Collins Court Music, Inc. (ASCAP), Hallnote (BMI), Keith Stegal Music (ASCAP).

Column One Ltd. Music Group ★, (ASCAP) PO Box 6411, Springfield, MO 65801, (417) 862-0600, Fax: (417) 862-2488, Owner: Lou Whitney.

Owned: Bull Mountain Music (ASCAP), Buzzard Bluff Music (BMI), Column Two Music (BMI).

Condominium Publishing Group ★, (BMI) PO Box 32, GCS, New York, NY 10163, Pres.: Charles Tolliver.

Owned: Tollitone Publishing Co. (BMI).

Contention Music, (SESAC) 1905 Division St. (Rear of Bldg.), Nashville, TN 37203, (615) 329-4022, Pres.: Ted Harris.

Owned: In Contention Music (ASCAP).

Martin Cooper Music ★, (ASCAP) 24902 Malibu Rd., Malibu, CA 90265, (310) 275-4508, Fax: (310) 456-1499, Pres./Gen. Mgr.: Marty Cooper.

Owned: Little Darlin' Music (BMI).

Copperfield Music Group ★, (ASCAP/BMI) 54 Music Sq. E., Ste. 304, Nashville, TN 37203, (615) 726-3100, Fax: (615) 726-3172, E-Mail: copperfield@aol.com; Pres.: H. Ken Biddy;

Songplugger: Willis Jones; Asst.: Jeannie Tuite.

Owned: Penny Annie Music (BMI), Top Brass Music (ASCAP).

Copyright Consultants ★, 1502 S. Boulder Ave., Ste. 15-H, Tulsa, OK 74119, (918) 585-1502, Contact: Dick Loftin.

Coral Reefer Music ★, (BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Pub. Admin.: Karen Adams.

Bob Corbin, (ASCAP) 7120 Ohio River Blvd., Pittsburgh, PA 15202, (412) 761-8561.

Core Entertainment Corp., (ASCAP) PO Box 18968, San Jose, CA 95158, (408) 224-1958, Pres./CEO: Dennis Mahdik; Vice Pres.: Randel Chow; Vice Pres., Finance/Admin.: Gerald Mahdik; Vice Pres., Core Systems: Jeff Cathers; Acct. Mgr.: King Chow.

Owned: Almaden Valley Music Publishing (ASCAP), Andrew Kingman Music Publishing (BMI).

Cosmotone Music, (ASCAP) 3350 Hwy. 6, Ste. 412, Houston, TX 77478, Pres.: Rafael Brom.

Affiliated: Center for the Queen of Peace.

Cottage Blue Music ★, (BMI) PO Box 121626, Nashville, TN 37212, (615) 726-3556, Pres.: Neal James.

Owned: Hidden Cove Music (ASCAP).

Cotton Moon Music, (BMI) PO Box 132, Astor Station, Boston, MA 02123, (617) 721-9771, Fax: (617) 721-9771, E-Mail: feather@tiac.net; Owner: Lauren Passarelli; Owner: Cindy Brown.

Country But Music ★, 153 Sanders Ferry Rd., Hendersonville, TN 37075, (615) 824-9439, Fax: (615) 824-6691, E-Mail: tonygotelli@aol.com; Gen. Mgr.: Tony Gottlieb.

Administered: Amadeo Music (ASCAP), Brio Music (BMI), Perfect Circle Publishing (ASCAP), Pink Pig Music (BMI).

Country Classics Music Publishing Co., (BMI) 105 Burk Dr., Oklahoma, OK 73115, (405) 677-6448, Pres.: Yvonne McGowan DeVaney; Gen. Mgr.: Sonny Lane.

Country Music Group ★, 23 Music Cir. E., Nashville, TN 37203, (615) 244-7457, Pres.: Sherman Ford; Gen./Prof. Mgr.: Jake Payne.

Affiliated: Fields & Lance Music (BMI), Ford Music Publishing Co. (ASCAP), Carroll W. Ford Music (SESAC), Malcolm Ford Music Publishing Co. (BMI), Margol Music Co. (BMI).

Merry-Go-Round Melody Co. (BMI), Rest-A-While Music Co. (ASCAP), Sunny Home Music (BMI), Taylor & Watts Music Co. (BMI), Tayson Music Co. (ASCAP).

Country Road Music, Inc. ★, (BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Pub. Admin.: Karen Adams.

Country Showcase ★, (BMI) 14134 Beighton Dam Rd., Clarksville, MD 21029, (301) 854-2917, Fax: (301) 854-0352, Pres.: Francis Gosman.

Owned: Music City Publishing (BMI).

Country Star Music, 439 Wiley Ave., Franklin, PA 16323, (814) 432-4633, Pres.: Norman Kelly; Gen. Mgr.: June L. Kelly; Prof./Creative Mgr.: Oliver Mersey.

Affiliated: Kelly Music Publications (BMI), Process Music Publications (BMI).

Country Stream Music, (BMI) 5053 Tholoan Ave., Saint Louis, MO 63109, (314) 352-4741, Pres.: Anthony Mazzola.

Coupe Group, 2888 Bluff St., Ste. 115, Boulder, CO 80301.

Covina High Music ★, (BMI) PO Box 4474, Palm Desert, CA 92261, (619) 341-8264, Fax: (619) 341-8264, E-Mail: poshboy@us.compuServe.com; Owner: Robbie Fields.

Cowabonga Music, Inc. ★, (ASCAP) PO Box 630755, Miami, FL 33163, (305) 935-4880, Fax: (305) 933-4007, Pres.: Jack Gale; Gen. Mgr.: Lovey Gale.

Owned: Lovey Music, Inc. (BMI); *Affiliated:* Cowabonga Music, Inc.

Cowboy Junction Flea Market & Publishing Co. ★, (BMI) 3949 Hwy. 44W., Jct. 490, Lecanto, FL 34461, (352) 746-4754, Pres.: Buddy Max.

Creative Communications, (BMI) 3700 S. Hawthorne, Sioux Falls, SD 57105, (605) 334-6832, Fax: (605) 339-8820, Owner: William Prines III.

Affiliated: Silver Chord Music (BMI).

Creative Concepts Publishing Corp. ★, (ASCAP) 2290 Eastman Ave., Ste. 110, Ventura, CA 93003, (805) 339-2999, (800) 222-9745, Fax: (805) 339-2994, E-Mail: mail@creativeconcepts.com; Pres.: John L. Haag; Vice Pres.: Matt Haag.

Owned: Portside Music (ASCAP).

Criterion Music Corp. ★, (ASCAP) 6124 Selma Ave., Hollywood, CA 90028, (213) 469-2296, Fax: (213) 962-5751, CEO: Michael H. Goldsen; Pres./Prof./Creative Mgr.: Bo Goldsen.

Offices: 1025 17th Ave. S., Nashville, TN, 37212, (615) 327-2146, Fax: (615) 327-2676, Mgr.: Liz Hudson; .

Owned: Atlantic Music Corp. (BMI), Coolwell Music (ASCAP), Michael H. Goldsen, Inc. (ASCAP), Granite Music Corp. (ASCAP), Tex Ritter Music Publishing (ASCAP); *Administered:* Lyle Lovett Music (ASCAP).

Croma Music Co., (ASCAP) 80 Central Park W., Ste. 12-D, New York, NY 10023, (212) 246-5031, Pres.: Patricia Rankin.

Affiliated: Arcola Music Co. (BMI), Carvon Music, Inc. (BMI), Jennifer Music, Inc. (ASCAP), Jockey Music, Inc. (ASCAP), Maxim Music, Inc. (ASCAP), New Town Music, Inc. (ASCAP), Sharkey Music, Inc. (ASCAP).

Crossfield Music ★, (ASCAP/BMI) 1311 16th Ave. S., Nashville, TN 37212, (615) 269-8661, Fax: (615) 269-5999, Pres.: Suzanne Elmer-King; Vice Pres., Creative: Tricia Walker; Gen. Mgr.: Myrna Elmer; Professional Mgr.: Jim Elmer.

Owned: Crossfield Music (ASCAP), Songs of Crossfield, Inc. (BMI).

Crossfire Entertainment, (ASCAP/BMI) 1500 17th Ave. S., Nashville, TN 37212, (615) 386-9090, Fax: (615) 269-9089, Contact: Betty Rosen.

Crossing Borders Music, Inc., (BMI) 568 Broadway, Ste. 608, New York, NY 10012, (212) 334-4455, Fax: (212) 334-2352.

Crying Creek Publishers, PO Box 8, Cosby, TN 37722, (423) 487-5543, Pres.: Lee Schilling.

Crystal Music Publishers, Inc. ★, (ASCAP) 14407 Hamlin St., Ste. H, Van Nuys, CA 91401, (818) 779-1601, Fax: (818) 779-1505, Pres.: Peter S. Burke; Sec.: Averill C. Pasarow.

Administered: Kahana Music (BMI), Kamaaina Music (ASCAP).

Cuban Music, Inc., (BMI) 740 Broadway, 5th Floor, New York, NY 10003, (212) 254-1111, Fax: (212) 674-4614, Pres.: Michael Krinsky.

Affiliated: Cubasong Music (BMI).

Cude & Pickens Publishing ★, (BMI) 519 N. Halifax Ave., Daytona Beach, FL 32118, (904) 252-0381, Fax: (904) 252-0381, E-Mail: hardhat@kspace.com; Pres./CEO: Bobby Lee Cude.

Owned: Blaster-Boxx, Broadway USA, Hard Hat, Maricao, Times-Square Fantasy Theatre.

D

DA Music Publishing ★, (BMI/SESAC) 312-A Willow Dr., Little Silver, NJ 07739, (908) 530-6887, Fax: (908) 842-5041, Web Site: <http://www.damusic.com>; Pres.: Achin Neumann; Prof./Creative Mgr.: Susan Swain.

Owned: DAMI (SESAC).

DMP Publishing, Inc., (ASCAP/BMI) 175 Dolphin Cove Quay, Stamford, CT 06902, (203) 327-3800, Fax: (203) 323-9474, Pres.: Tom Jung.

Owned: Music As Software, Inc. (BMI).

DRG Music ★, (ASCAP) 130 W. 57th St., Ste. 6D, New York, NY 10019, (212) 582-3040, Fax: (212) 459-9437, Pres.: Hugh Fordin.

D.S.M. Producers, Inc. ★, (ASCAP/BMI) 161 W. 54th St., Ste. 803, New York, NY 10019, (212) 245-0006, Fax: (212) 265-5726, Pres.: Suzan Bader; Vice Pres. Nat'l/Gen. Mgr.: Doris Kaufman; Prof./Creative Mgr.: Nicole Weitz.

Owned: Decidedly Superior Music (BMI); *Administered:* Warner/Chappell Music (BMI).

Dagene Music, (ASCAP) PO Box 410851, San Francisco, CA 94141, (415) 822-1530, Fax: (415) 621-5855, Pres./Mgr.: David Alston.

Owned: 1956 Music (ASCAP).

Dalto Music Publishers ★, (BMI) 600 Columbus Ave., Ste. 8G, New York, NY 10024, (212) 362-6412, Fax: (212) 769-0259, Pres.: Adela Dalto; Agent: Sylvia Garza.

Owned: Rio-Adelante Music.

Dana Publishing Co. ★, (BMI) 824 83rd St., Miami Beach, FL 33141, (305) 865-8960, Fax: (305) 866-6073, Pres.: Walter Dana.

Daniel Hardie Music ★, (BMI) 30064 Annapolis Cir., Inkster, MI 48141, (313) 729-7836, Pres.: Hardie W. Daniel; Gen. Mgr.: Mary J. Hill; Prof./Creative Mgr.: Clark Daniel; Promos.: Adrienne Daniel.

Affiliated: Endeavor Music (ASCAP).

Darbonne Publishing Co., (BMI) Rt. 3, Box 172, Haynesville, LA 71038, (318) 927-5253, Pres.: Edward Detteneheim.

Dare Music, Inc. ★, (BMI) 122 Woodgreen Dr., Cary, NC 27511, (919) 380-9415, Fax: (919) 380-9415, E-Mail: n9fv46a@prodigy.com; Pres.: Sol Rabinowitz; Sec.: B. Patkowska-Rabinowitz.

Affiliated: Gazell Music AB, Gruppo Editoriale Sugar, Warner Bros./Chappell Music.

Darren Music Co. ★, (ASCAP) PO Box 2144, Winnetka, CA 91396, (805) 522-6045, Fax: (805) 522-6058, Pres.: Don Bradley; Gen. Mgr./Prof. Mgr.: Darren Thomas.

Owned: Cherylone Music Co. (BMI).

David 'n' Will Music, (ASCAP) 1205 16th Ave. S., Nashville, TN 37212, (615) 320-7323, Fax: (615) 329-1304, Pres./Mgr.: David P. Briggs.

David/Sarah Music Inc., (ASCAP/BMI) 1560 Broadway, Ste. 907, New York, NY 10036, (212) 302-5360, Fax: (212) 302-5364, Pres.: Morton Wax; Vice Pres., Finance: Sandra Wax.

Dawg Music ★, (BMI) 7957 Nita Ave., West Hills, CA 91304, (818) 704-7800, Fax: (818) 704-0185, E-Mail: cmmang@soho.ios.com; Pres.: David Grisman; Admin.: Craig R. Miller.

Owned: Zut Music (BMI); *Administered:* Europick (BMI).

Dawn Treader Music, PO Box 737, Alexandria, IN 46001.

De Walden Music Int'l., (ASCAP/BMI/SESAC) 11324 Ventura Blvd., Studio City, CA 91604, (818) 763-6995, Fax: (818) 763-6997, Pres.: Christian De Walden; A&R: Lindsay Little.

Owned: Fersal Music (BMI), Kismik Music (ASCAP), Mikwal Music (SESAC), Zoomik Music (BMI).

Dean Enterprises Music Group ★, (ASCAP/BMI) PO Box 620, Redwood Estates, CA 95044, (408) 353-1006, Exec. Dir.: Ron Dean Tomich.

Owned: Mikelz Music Co. (ASCAP), Teenie Deanie Music Co. (BMI).

Dee Joy Musical Works Publishing Co. ★, (BMI) PO Box 3398, Los Angeles, CA 90051, (213) 938-8117, Pres.: Frank Foulk.

Owned: Black Gold Prodn., Black Pearl Comics, Everyday Concert Prodn.

Deley Music Co. ★, (BMI) 7231 Mansfield Ave., Philadelphia, PA 19138-1620, (215) 276-8861, Fax: (215) 276-4509, Pres.: William L. Lucas; Vice Pres.: Adele J. Lucas; Dir., A&R: Darryl L. Lucas; Mgr., Mktg./Sales: Brian L. Lucas.

Owned: Gemini Lady Music (SESAC), Sign of The Ram Music (ASCAP); *Administered:* Jeregypt Music (ASCAP), Marjerlest Music (BMI), Zee-Top Publishing (BMI).

Delpha's Music Publishing, (BMI) 106 E. Tenth St., Mulberry, AR 72947, (501) 997-1557, Fax: (501) 997-1557, Pres.: Delpha J. Rossen; Gen. Mgr.: Franklin D. Rossen.

Affiliated: Do-Little Prodn.

The Edward DeMiles Music Co. ★, (BMI) 4475 Allisonville Rd., 8th Floor, Indianapolis, IN 46205, (317) 546-2912, Fax: (317) 546-0083, Pres.: Edward De Miles; Prof. Mgr.: Dwayne Woolridge.

The Dennon Group, PO Box 4608, Rolling Bay, WA 98061, (206) 780-0857, Fax: (206) 780-0859, Pres.: Jerry Dennon.

Owned: Bainbridge Music Co. (BMI), Burdette Music Co. (BMI), Marinwood Music Publishing (ASCAP); *Affiliated:* The Great N.W. Music Co.

Desilu Inc. ★, (ASCAP) 39 W. 54th St., New York, NY 10019, (212) 246-5881, Fax: (212) 977-8408, Pres.: John L. Eastman Esq.; Sr. Vice Pres., Admin.: Thomas McCabe; Vice Pres., Promo: William Porricelli; Vice Pres., Licensing: Peter Silvestri.

Diamond Back Music/Great Pyramid Music ★, (BMI/ASCAP) PO Box 170040, San Francisco, CA 94134, (415) 753-2306, Gen. Mgr.: Joe Buchwald.

Owned: Balin Deal Music (BMI), Marty Balin Music (BMI), GPL Music (ASCAP).

DiMaggio Publishing Co., (ASCAP) PO Box 12239, Las Vegas, NV 89112, (702) 456-7724, Pres.: Robert J. DiMaggio.

Affiliated: Broadway Sound (ASCAP), Slack Publishing Co. (BMI).

Disk Eyes Music ★, (ASCAP) 10020A Main St., Ste. 233, Bellevue, WA 98004, (206) 454-5359, Fax: (206) 454-7902, E-Mail: diskeyes@msn.com; Pres.: Donald K. Marrow; Creative Mgr.: Carla Marrow.

Owned: Ear Things Music (BMI).

Disney Music Publishing ★, (ASCAP) 3900 W. Alameda Ave., Burbank, CA 91505, (818) 567-5307, Fax: (818) 845-9705, Vice Pres.: Susan Borgeson; Creative Dir.: Brian Rawlings.

Owned: Aganita Music (ASCAP), Buena Vista Music Co. (BMI), Walt Disney Music Co. (ASCAP), Falterious Music (BMI), Hollywood Pictures Music (ASCAP), HolPic Music, Inc. (BMI), Seven Peaks Music (ASCAP), Seven Summits Music (BMI), Touchstone Pictures Music & Songs, Inc. (ASCAP), Wonderland Music Co., Inc. (BMI); *Administered:* Grand Upright Music (BMI), St. James Music (BMI).

Disnote Music, Inc., (ASCAP) 7701 Jervis St., Springfield, VA 22151, (703) 354-1557, Pres.: Ray Disney.

Don Cat Music, (ASCAP) Camino Real, B-104, Guaynabo, PR 00969, (787) 783-6611, Fax: (787) 782-0537, Pres.: Luis Angel Marquez; Gen. Mgr.: Manolo Rivera.

Don DeL Music, (BMI) PO Box 321, Port Washington, WI 53074, (414) 284-5242, Fax: (414) 284-5242, Pres.: Joseph C. DeLucia.

Donna Music Publishing Co. ★, (BMI) 6 Carter Pl., Woburn, MA 01801, (617) 933-1474, (800) 660-7265, Pres.: Frank Paul; Pub. Rel.: Rita Daniels.

Dora Music ★, (BMI) PO Box 995, Norfolk, VA 23501, (747) 627-0957, Pres.: Bill Johnson.

Col. Buster Doss Music ★, (ASCAP/BMI/SESAC) 341 Billy Goat Hill Rd., Winchester, TN 37398, (615) 649-2577, Fax: (615) 649-2732, CEO: Col. Buster Doss; Pres.: Barbara Doss; Gen. Mgr.: Bo Doss; Prof./Creative Mgr.: Kim Doss.

Owned: Barbara Ann Music (ASCAP), Doss/Rose Music (BMI), Little Mike Music (SESAC), O'Reilly & Doss Music (BMI).

Dots & Lines Ink, (SESAC) 9130 Mormon Bridge Rd., Omaha, NE 68152, (402) 457-4341, Fax: (402) 457-4332, Pres.: Chip Davis; Gen. Mgr.: Steve Kalhorn; Contact: Kurtis Shelton.

Offices: 4595 Forestview Lane N., Plymouth, MN, 55442, (612) 550-0988, Contact: Dwight Montjar; .

Drake Music Group, (BMI/ASCAP) PO Box 40945, Nashville, TN 37204, (615) 297-4345, Fax: (615) 297-1584, Pres.: Rose Drake.

Affiliated: Blue Day Music (BMI), Gray Music (ASCAP), Tomake Music Co., Inc. (ASCAP), Ernest Tubb Music (BMI), Window Music Pub. Co., Inc. (BMI).

Dream Sequence Music Ltd. ★, (BMI) PO Box 2194, Charlottesville, VA 22902, (804) 295-1877, E-Mail: kevinmac@dreamsequence.com; Pres.: Kevin Michael McNoldy.

Drive-In Music, (BMI) 7120 Sunset Blvd., Hollywood, CA 90046, (213) 851-2500, Fax: (213) 851-8162, Exec. Vice Pres.:

Paul Politi; Dir., Music/Legal: Wanda Williams; Licensing Coord.: Fabiola Gomez.

Owned: Bonnyview Music Corp. (ASCAP), Original Sound Entertainment; **Administered:** Guild Music (BMI), Prestige Pub (ASCAP).

Drive Music, Inc., (ASCAP/BMI) 10351 Santa Monica Blvd., Ste. 404, Los Angeles, CA 90025, (310) 553-3490, Fax: (310) 553-3373, E-Mail: drive@earthlink.net; CEO: Stephen Powers; Pres.: Don Grierson; Creative Mgr.: Mark O'Donnell.

Owned: Benny Music Corp., Blue Coast Music, Inc., Donunda Music (ASCAP), Dorton Music Corp. (SOCAN), Drive Entertainment, Inc. (BMI), Fairland Music Corp. (ASCAP), Great Metropolitan Gramophone Co., Inc. (BMI), Lansing Music Corp., Licette Music Corp. (BMI).

Drop Top Music, (BMI) 232 Sunflower Ave., Clarksdale, MS 38614, (601) 627-2209, Fax: (601) 627-9861, E-Mail: rooster232@aol.com; Pres.: Jim O'Neal; Vice Pres.: Patty Johnson.

Owned: Rooster Blues Music (ASCAP).

Duane Music, Inc. ★, (BMI) 382 Clarence Ave., Sunnysvale, CA 94086, (408) 739-6133, Pres.: Garrie Thompson.

Owned: Laumoa Publishing Co. (BMI), Morhitis Publishing Co. (BMI), Twilight Publishing Co. (BMI).

Tim DuBols, (ASCAP) Seven Music Cr., N., Nashville, TN 37203, (615) 780-9100.

Charles Dumont & Son, Inc., 1085 Dumont Dr., Voorhees, NJ 08043, (609) 346-9100, Fax: (609) 346-3452, Pres.: Charles J. Dumont; Gen. Mgr.: Michael S. Dumont.

Dusty Rose Music ★, (BMI) PO Box 45, Bolivia, NC 28422, (910) 253-5534, Pres.: Stan Knowles.

Affiliated: Cedar Valley Publishing (BMI).

Dyer Bennet Records ★, (BMI) 792 Columbus Ave., New York, NY 10025, (212) 866-3675, Gen. Mgr.: Harvey Cort.

Owned: Dy-Cor (BMI).

E

EMI Catalogue Partnership, (ASCAP/BMI) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Owned: EMI Affiliated Catalog, Inc. (BMI), EMI Feist Catalog, Inc. (ASCAP), EMI Hastings Catalog, Inc. (BMI), EMI Miller Catalog, Inc. (ASCAP), EMI Robbins Catalog, Inc. (ASCAP), EMI U Catalog, Inc. (ASCAP), EMI Unart Catalog, Inc. (BMI), EMI Variety Catalog, Inc. (ASCAP).

EMI Christian Music Publishing ★, 101 Winners Cir., Brentwood, TN 37024-5085, (615) 371-4400, Fax: (615) 371-6897, Vice Pres.: Steve Rice; Dir. Catalog Devel.: Craig Dunnagan; Mgr. Publ. Admin.: Casey McGinty.

Affiliated: Ariose Music (ASCAP), Birdwing Music (ASCAP), Dawn Treader Music (SESAC), His Eye Music (SESAC), Bud John Music, Inc. (BMI), Bud John Songs, Inc. (ASCAP), Bud John Tunes, Inc. (SESAC), Meadowgreen Music Co. (BMI), River Oaks Music Co. (BMI), Shepherd's Fold Music (BMI), Songs of Promise (SESAC), Sparrow Song (BMI), Stonebrook Music Co. (SESAC), Straightway Music (ASCAP).

EMI Mills Music, Inc., (ASCAP) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Owned: EMI Al Gallico Music Corp. (BMI), EMI Gold Horizon Music Corp. (BMI), EMI Golden Torch Music Corp. (ASCAP), EMI Grovepark Music, Inc. (BMI), EMI Intertrax Music, Inc. (BMI), EMI Waterford Music, Inc. (ASCAP), EMI Worldtrax Music, Inc. (ASCAP).

EMI Music Publishing, (ASCAP/BMI) 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Chmn./CEO: Martin Bandier; Exec. Vice Pres. Music Servs.: Joanne Boris; Exec. Vice Pres. Music Publishing: Robert Flax; Vice Pres. General/Copyright Admin: Jennifer Inosigna; Vice Pres. Creative Opns.: Evan Lamberg; Vice Pres. Royalties: Robert Levatino; Dir. Music Servs./Projects: Sharon Ambrose; Dir. Latin Opns.: Elias Andrade.

Offices: 8730 Sunset Blvd., Penthouse E., Los Angeles, CA, 90069, (310) 652-8078, Fax: (310) 657-7485, Exec. Vice Pres.: Robin Godfrey-Cass; Sr. Vice Pres. Creative: Jody Gerson; 35 Music Sq. E., Nashville, TN, 37203, (615) 742-8081, Fax: (615) 726-2394, Vice Pres./Gen. Mgr.: Celia Hill Froehlig.

Owned: EMI April Music, Inc. (ASCAP), EMI Blackwood Music, Inc. (BMI), EMI Catalogue Partnership (ASCAP/BMI), EMI Virgin Music, Inc. (ASCAP), EMI Virgin Songs, Inc. (BMI).

EMI Music Publishing (Int'l), 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Owned: EMI Finland, EMI Music Continental Europe, EMI Music Publishing Australia, EMI Music Publishing Belgium, EMI Music Publishing Brazil, EMI Music Publishing Canada, EMI Music Publishing Chile, EMI Music Publishing France, EMI Music Publishing Germany GMBH/Selected Sound Musikverlag GMBH, EMI Music Publishing (Holland), EMI Music Publishing Italy, EMI Music Publishing Japan Ltd./Virgin Music Japan Ltd., EMI Music Publishing Mexico, EMI Music Publishing (S.E. Asia) Ltd., EMI Music Publishing Scandinavia, EMI Music Publishing Singapore, EMI Music Publishing (South Africa), EMI Music Publishing Spain, EMI Music Publishing Taiwan, EMI Music Publishing (UK), EMI Songs Portugal, EMI-Virgin Music Publishing Greece, Pustaka Musik EMI (Malaysia) Sdn. Bhd.

EMOA, Inc. ★, (ASCAP) 14629 SW 104th St., Box 285, Miami, FL 33186, (305) 380-1811, Fax: (305) 387-2525, Pres.: Omar Alfanno; Vice Pres.: Carmen Alfanno.

Earwig Music (Div. of Earwig Music Co., Inc.) ★, (BMI) 1818 W. Pratt Blvd., Chicago, IL 60626-3120, (312) 262-0278, Fax: (312) 262-0285, Pres.: Michael Frank; Gen. Mgr.: Rita Warder.

Owned: Airway (BMI), Sweet-Art Music (BMI); **Administered:** Cadillac Baby Prods. (BMI), Keep On Grumblin' Music (BMI), Myers-Higgins Music (BMI).

Edgewater Music Co. ★, (BMI) 437 N. Rush St., Chicago, IL 60611, (312) 527-2003, Fax: (312) 527-1291, Pres.: Peter H. Wright.

Affiliated: Middy Music.

Editora Ana Musical, Inc., (BMI) 5817 La Colonia Dr., San Antonio, TX 78218, (210) 661-6500, Fax: (210) 661-7702, Contact: Roberto Gutierrez.

Editorial Borinquen, GPO Box 364785, San Juan, PR 00936, (809) 731-2088, Fax: (809) 720-3726, Pres./Gen. Mgr.: Raul Aguayo.

El Conuco Publishing ★, (BMI) 1414 N.W. 107th Ave., Ste. 214, Miami, FL 33172, (305) 594-9942, Fax: (305) 470-0043, Mgr.: Mercedes Fuentes.

Affiliated: Karen Publishing (BMI).

El Zaz Music Publishing ★, (BMI) 6703 W. Commerce St., San Antonio, TX 78227, (210) 432-7893, Fax: (210) 436-1511.

Affiliated: Monchies Music (SESAC).

Elect Music Publishing Co., (BMI) PO Box 22, Underhill, VT 05489, (802) 899-3787, Pres./Mgr.: Bobby Hackney.

Eleven East Corp. ★, (BMI) 11 E. 86th St., Ste. 4C, New York, NY 10028-0549, (212) 722-8300, Fax: (212) 534-4211, Pres.: Ivan Moguil.

Owned: Harvard Music, Inc. (ASCAP); **Administered:** Radmus Publishing Co. (ASCAP).

Eleven Hundred Music Publishing, Inc., 1100 Avenue of the Americas, C/O HBO, New York, NY 10036.

Emotive Music Publishing, (ASCAP) 19 W. 21st St., Ste. 1204, New York, NY 10010, (212) 645-7330, Fax: (212) 645-7332, Pres.: David Chang; Dir., Promos.: Joe Izzo; Dir., Sales/Mktg.: Ron Co.

Empire Songs & Deejay Music ★, (ASCAP/BMI) 3008 Belden Dr., Los Angeles, CA 90068, Fax: (213) 469-2710, Pres.: Nick Therry; Gen./Professional Mgr.: Bud Mathis.

En El Music, 14511 Delano St., Van Nuys, CA 91411, (818) 994-9973, Fax: (818) 994-1133, Pres.: Enrique Elizondo.

Enchantment Music Co., (BMI) 115 E. Idaho Ave., Las Cruces, NM 88005, (505) 524-1889, Gen. Mgr.: Emmitt H. Brooks.

Affiliated: Brooks Brothers (BMI).

Endless Love Music ★, (BMI) PO Box 289, Woodland, PA 16881, Pres.: John Maines, Jr.; Gen. Mgr.: Jack Maines.

Ensign Music Corp. (div. Famous Music Corp.) ★, (ASCAP/BMI) 10635 Santa Monica Blvd., Ste. 300, Los Angeles, CA 90025, (310) 441-1300, Fax: (310) 441-4722, Chmn./CEO: Irwin Robinson; Pres.: Ira Jaffe; Sr. Creative Dir.: Bobby Carlton.

Offices: 1633 Broadway, 11th Floor, New York, NY, 10019, (212) 654-4733, Fax: (212) 654-4774, Sr. Creative Dir. Catalog: Mary Beth Roberts.

Administered: Mundo Nuevo Music (SESAC), Olinga Music (BMI), Rahmat Music (ASCAP), Canciones Universales (BMI), Insignia Music (ASCAP), Musica Brava (SESAC).

Equa Music, (ASCAP) 1800 Mowry Ave., Fremont, CA 94538, Pres.: Dr. Warren Johnson; Gen. Mgr.: Sandra Johnson; Prof./Creative Mgr.: Bob Jackson.

Erkanian Music, Inc. ★, (ASCAP) 853 W. University Pkwy., Baltimore, MD 21210, (410) 467-4231, Fax: (410) 467-4642, Pres.: Jack Heyman.

Espy Music Group, (ASCAP/BMI) 11712 Moorpark St., Ste. 111, Studio City, CA 91604, (818) 760-2299, Fax: (818) 506-4735, Pres.: Kim G. Espy.

Affiliated: Hear No Evil Music Co. (BMI), Jaseppy Music (ASCAP), Ranlar Music (BMI), See No Evil Music Co. (ASCAP).

Estefan Music Publishing, Inc., (ASCAP) 555 Jefferson Ave., Miami Beach, FL 33139, (305) 534-4330, Fax: (305) 534-5220.

Euro Tec Publishing, (BMI) 231 Glencrest Cir., Ventura, CA 93003, (805) 658-2488, Fax: (805) 658-8241, Pres.: Bruce Caplin; Gen. Mgr.: Sybil Edwin.

Evening Dawn, Inc. Music Publishing ★, (ASCAP) 1410 Cortez Rd., Blue Bell, PA 19422, (610) 272-0518, Fax: (610) 272-6802, E-Mail: eveningdawn@juno.com; shal@netreach.net; Pres.: George A.A. Shal; Vice Pres.: Joan S. Shal; A&R Dir.: Luke Wooten.

Expanding Universe Music ★, (BMI) 3405 Florida St., Ste. 303, San Diego, CA 92104-3207, (619) 226-4152, Fax: (619) 625-2741, Pres.: Douglas Foxworthy.

Expose Music Publishing Co./Udder Publishing ★, (BMI) 1520 Brookhollow Dr., Ste. 40, Santa Ana, CA 92705, (714) 531-5786, Fax: (714) 434-7756, E-Mail: rodell@hqonline.com; Pres.: Adam Rodell.

Eyeball Music ★, (BMI) 1441 W. Devon, Chicago, IL 60660, (312) 973-7736, Fax: (312) 973-2088, Pres.: Bruce Iglaue; Prof. Mgr.: Bob DePugh.

Administered: Delay Time Music (BMI), Edition Black & Blue (BMI), Heavy Traffic Music (BMI), Dave Hole Music (BMI).

F

F&F Publishing Co., (BMI) 112 W. 31st St., 4th Floor, New York, NY 10001, (212) 967-3114, Fax: (212) 465-1828, Contact: Jose Flores.

Faith & Hope Music ★, (ASCAP) 3479 NW Yeon Ave., Portland, OR 97210, (503) 228-9430, Fax: (503) 228-5039, Pres.: Morris McClellan; Gen. Mgr.: Eleanor Ross.

Owned: Gracious Music (BMI); **Affiliated:** Faith & Hope Music.

Famagram Music Co., (ACDAM) PO Box 921, Beverly Hills, CA 90213, (310) 276-2726, Fax: (310) 557-0534, Gen. Mgr.: Oliver Berliner; Prof./Creative Mgr.: G.O. Hernandez.

Fame & Fortune Enterprises ★, (ASCAP/BMI) 1719 West End Ave., Ste. 205 West, Nashville, TN 37203, (615) 244-4898, Pres./Exec. Producer: Jim Cartwright; Exec. Producer/Assoc.: Scott Turner.

Owned: Buried Treasure Music (ASCAP), Captain Kidd Music (BMI), Pitchin' Hits Music (BMI).

Fame Publishing Co., Inc. ★, (BMI) 603 E. Avalon Ave., Muscle Shoals, AL 35661, (205) 381-0801, Fax: (205) 381-6337, E-Mail: hallr@hiwaay.net; Pres.: Rick Hall; Gen. Mgr.: Herky Williams; Creative Mgrs.: Jason Morris, Rodney Hall.

Offices: 1103 16th Ave. S., Nashville, TN, 37212, (615) 320-5417, Fax: (615) 322-9168.

Owned: Rick Hall Music (ASCAP), Songs On Hold (SESAC); **Administered:** Blue Pharaoh Music (BMI), Bobworld Music (BMI), Watertown Music (ASCAP).

Famous Music Corp., (ASCAP) 1633 Broadway, 11th Floor, New York, NY 10019, (212) 654-7433, Fax: (212) 654-4748, Chmn./CEO: Irwin Robinson; Exec. Vice Pres.: Sidney Herman; Creative Mgr.: Michael Barkak; Sr. Dir., Talent Acq.: Susan Dodes.

Offices: 10635 Santa Monica Blvd., Los Angeles, CA, 90025, (310) 441-1300, Fax: (310) 441-4722, Pres.: Ira Jaffe; 65 Music Sq. E., Nashville, TN, 37203, (615) 329-0500, Fax: (615) 321-4121, Mgr.: Tammy Stults; 162-170 Wardour St., London, ENG, W1V 4AB, United Kingdom, 4471-439-1016, Creative Dir.: Michael Stab; .

Affiliated: Addax Music Co., Inc. (ASCAP), Bruin Music Co. (BMI), Ensign Music Corp. (BMI), Paramount Music Corp. (ASCAP).

Fantasy, Inc. Publishing Group ★, (ASCAP/BMI) 2600 Tenth St., Berkeley, CA 94710, (510) 549-2500, Fax: (510) 486-2015, Exec. Vice Pres. Bus. Aff.: Albert M. Bendich; Dir. U.S. Licensing: Pamela Bendich; Dir. Foreign Licensing: Bill Belmont.

Affiliated: Cireco (BMI), Composers (ASCAP), Contemporary (BMI), Delta R&E (ASCAP), Hoddlog Music (BMI), Jondora Music (BMI), Jury (ASCAP), Kicking Mule (BMI), Onyx (BMI), Orpheum (BMI), Parker (BMI), Prestige Music (BMI), Tru-Sound (ASCAP).

Farmer & Thomas Music ★, (BMI) 327 Upshur St. NW, Washington, DC 20011, Pres.: Clifton Thomas; Vice Pres./Gen. Mgr.: Dr. Charles Farmer.

Farr-Away Music ★, (BMI) 701 N. Graycroft, Madison, TN 37115, (615) 865-2639, Pres./Gen. Mgr.: Tony Farr.

Affiliated: Paragold (BMI), Wind Haven (BMI).

Fee Bee Music Co., (BMI) 4517 Wainwright Ave., Pittsburgh, PA 15227, (412) 884-4727, Pres.: Joe Averbach; Gen. Mgr.: Glen Phillips; Creative Mgr.: Rae Averbach.

Fezsons/Feminisongs ★, (ASCAP/BMI) 2003 19th Ave. S., Nashville, TN 37212, (615) 460-9181, Fax: (615) 460-9181, E-Mail: fezmzo@aol.com; Pres.: Jim Femino.

Fifth Avenue Media Ltd., 156 Fifth Ave., Ste. 434, New York, NY 10010, (212) 691-5630, Fax: (212) 645-5038, E-Mail: fifthavmed@aol.com; Catalogue Admin.: Jeffrey E. Jacobson, Esq.

Administered: Peel Publishing Co. (BMI), Egg Ink Music, Israel Vibration Music (BMI), J&J Musical Entertainments, Jeneane & Jude Music (ASCAP), Kaizan Music (ASCAP), Lift Him Up Music (ASCAP), Lin's Lines (ASCAP), One Step To Happiness Music, Orange Peel (BMI), Picks & Strings Music (BMI), Praise (ASCAP), Mick Taylor Music (BMI), Tim Walsh Music, Inc.

Finger-Poppin' Music ★, (BMI) PO Box 2512, Austin, TX 78768, (512) 440-1956, Pres.: Jim Yanaway.

Firedrum Music Publishers ★, (ASCAP) 2600 Constitution Ave. NE, Albuquerque, NM 87110, (505) 528-6110, Fax: (505) 268-0237, E-Mail: soar@rt66.com; Pres.: Tom Bee; Vice Pres.: Robert Bee.

Owned: Knight Music Publishers (BMI), Peace Pipe Music Publishing (BMI), Rezboy Music (BMI), Stinger Music (BMI).

Bobby Fischer, (ASCAP) 1618 16th Ave. S., Nashville, TN 37212, (615) 292-3611.

Carl Fischer, Inc., (ASCAP/BMI) 62 Cooper Sq., New York, NY 10003, (212) 777-0900, Fax: (212) 477-4129, Pres.: Don Miller; Exec. Vice Pres.: Lauren Keiser; Vice Pres., Sales: William Heese; Vice Pres., Dist.: Thomas Mormile.

Owned: Cundy-Belloney Co. (ASCAP), Eddy Edition (ASCAP), Ensemble Music Press (ASCAP), Fillmore Music House (ASCAP), Charley Foley, Inc. (ASCAP), C. W. Homeyer (ASCAP), Institute of American Music (ASCAP), Pembroke Music Co., Inc. (BMI), R.D. Row (ASCAP), Sounds of Praise & Celebration (ASCAP).

Charlie Fitch Music, (BMI) 311 E. Davis St., Luling, TX 78648, (210) 875-3350, Pres./Gen. Mgr.: Charlie Fitch.

Fitzgerald Hartley Co. ★, (ASCAP/BMI) 50 W. Main, Ventura, CA 93001, (805) 641-6441, Fax: (805) 641-6444, Prof./Creative Mgr.: David Dillon.

Owned: High Seas Music (BMI); **Administered:** Benefit Music (BMI), Doors Music Co. (ASCAP), Edge Of Fluke Music (ASCAP), Feesongs (BMI), Hudmar Publishing Co., Inc. (ASCAP), Buddy Love Music (ASCAP), No Tomato Music (ASCAP), Rising Storm Music (ASCAP), Johnny Yuma Music (BMI).

Five & A-Half B Music, (BMI) 264 Kalihi St., Honolulu, HI 96819, (808) 847-4300, Owner: Richard Riccio; Mgr.: Ed Dorman.

Flat-Out Publishing ★, (BMI) 933 N. Fifth St., Jacksonville, OR 97530, (541) 899-7179, (541) 469-4167, Fax: (541) 899-7187, Pres./CEO: Stephen Bruce; Vice Pres./Gen. Mgr.: Phil Jeffery.

Administered: Three B Publishing (BMI).

G

Fiat Town Music Co. (div. of Swallow Publications, Inc.) ★, (BMI) 238 E. Main St., Ville Platte, LA 70586, (318) 363-2177, Fax: (318) 363-2094, E-Mail: fiattown@centuryinter.net; Pres.: J. Floyd Soileau; Vice Pres.: Catherine Sylvester; Office Mgr.: Abby Fontenot.

Florida Swamper ★, (BMI) 6415 Spring Hill Dr., Spring Hill, FL 34606, (813) 868-5339, Fax: (813) 868-7669, Pres.: Donald Marcum; Gen. Mgr.: Aaron Hale; Vice Pres.: Dennis Marcum. *Affiliated:* Florida Melody Train (BMI).

Focal Point Music (BMI) 115 Athens St., Warner Robins, GA 31088-5155, Pres./Gen. Mgr.: Ray H. Melton; Prof./Creative Mgr.: George Lovell.

The ForeFront Communications Group, Inc. ★, (ASCAP/BMI/SESAC) 201 Seaboard Ln., Franklin, TN 37067, (615) 771-2900, Fax: (615) 771-2902, Pres./CEO: Dan R. Brock; Vice Pres./Bus. Mgr.: Doug Mann; Creative Servs. Mgr.: Paula Wright.

Owned: DKB Music (ASCAP), Efenbee Music (ASCAP), Songs On The ForeFront (SESAC), Starstruck Music (ASCAP), Up In The Mix Music (BMI).

Foreign Imported Productions & Publishing, Inc. ★, (BMI) 555 Jefferson Ave., Miami Beach, FL 33139, (305) 534-4330, Fax: (305) 534-5220, Pres.: Emilio Estefan; Dir., Publishing: Nicole Fortier Heiman. *Owned:* Estefan Music Publishing, Inc. (ASCAP).

Forerunner Music, Inc. ★, (ASCAP) 1308 16th Ave. S., Nashville, TN 37212, (615) 298-5499, Fax: (615) 385-2611, E-Mail: fore.runner@nashville.com; Pres.: Terrell Ketchum; Vice Pres./Gen. Mgr.: Matt Lindsey; Prof. Mgr.: Charlee Wallace.

Administered: Howdy Skies Music (ASCAP), Little Tybee Music (ASCAP), Poodle Dog Music (ASCAP).

Foreshadow Songs, Inc. ★, (BMI) 1308 16th Ave. S., Nashville, TN 37212, (615) 298-5499, Fax: (615) 385-2611, E-Mail: fore.runner@nashville.com; Pres.: Terrell Ketchum; Vice Pres./Gen. Mgr.: Matt Lindsey; Prof. Mgr.: Charlee Wallace.

Administered: Hecktone Music (BMI), Marestail Music (BMI), Shawn Camp Music (BMI), Tashian Music (BMI), Uncle Pete Music (BMI), Walden Holler Music (BMI).

Fourth Floor Music/Fiction Music, Inc. (ASCAP/BMI) Rt. 212, Wittenberg Rd., Bearsview, NY 12409, (914) 679-7303, Fax: (914) 679-5731, Pres.: Sally Grossman; Bus. Affairs: Rachael Fox, Esq.

Affiliated: Albet Music Corp. (BMI), Callee Music Corp. (ASCAP), Milkman's Chivaree (BMI), Plurb On Music, Inc. (ASCAP).

Sam Fox Publishing Co., Inc. ★, (ASCAP) 5276 Hollister Ave., Ste. 251, Santa Barbara, CA 93111, (805) 683-9003, Fax: (805) 683-9757, Vice Pres.: Harry Fox, Jr. *Owned:* Choral Art Publications (ASCAP), Gate Music Co. (ASCAP), David Gornston (BMI), Pace Music Co. (BMI), Samfred Music, Inc. (BMI); *Administered:* Movietone Music Corp. (ASCAP).

Foxworthy Music ★, (BMI) 3405 Florida St., Ste. 305, San Diego, CA 92104, (619) 683-2762, Fax: (619) 683-2762, Pres./Creative Mgr.: Douglas Foxworthy. *Owned:* Expanding Universe Music (BMI), Monarchs In Monaco Music (BMI), Street Poet Ray Music (BMI).

FranAm Publishing Administration ★, (ASCAP/BMI) 1608 N. Cahuenga Blvd., Ste. 203, Hollywood, CA 90028, (213) 662-9069, Fax: (213) 665-3610. *Administered:* Bad Dog Music (BMI), Earle-Tones Music, Inc. (ASCAP), John Farrar Music (BMI), Janhall Music (BMI), Joe's Songs, Inc. (ASCAP), Kennis Enterprises, Inc. (ASCAP), Pit of Habeas Music (ASCAP).

Frando Music, Inc. ★, (BMI) 8 Heather Dr., Saint Louis, MO 63123, (314) 843-9142, Pres.: Frank Daniels; Gen. Mgr.: Shawn Daniels; Prof./Creative Mgr.: Dorothy Daniels.

Frick Music Publishing Co. (BMI) 404 Bluegrass Ave., Madison, TN 37115, (615) 865-6380, Pres.: Bob Frick. *Affiliated:* Sugarbakers Music.

Fricon Music Co./Fricout Music Co. (BMI/ASCAP) 1048 S. Ogden Dr., Los Angeles, CA 90019, (213) 931-7323, Fax: (213) 938-2030, Pres.: Terri Fricon; Vice Pres.: Gay DiFusco. *Offices:* 11 Music Sq. E., Nashville, TN, 37203, (615) 826-2288, Fax: (615) 826-0500.

Owned: New and Forever Music (SESAC); *Administered:* Davike Music Co. (ASCAP), Finnegan Assoc. (ASCAP), William Finnegan Prodn. (BMI), Green Apple Music Co. (BMI), Language of Sound, Inc. (ASCAP), Moonlight Two Music (BMI), Sachs Music Publishing (ASCAP), Scramblers Knob Music (ASCAP), Von Zerneck/Greenwald Music (ASCAP).

Frøehlig-Palmer Music, 65 Music Sq. E., Nashville, TN 37203, (615) 329-0235, Fax: (615) 321-4121, Pres.: Celia Frøehlig; Vice Pres.: Robin Palmer. *Owned:* Song Matters, Inc. (ASCAP), Songs of Note, Inc. (BMI).

Front Room Music ★, (BMI) 5203 Creeklane Dr., Austin, TX 78745, Pres.: Jim Stricklan; Creative Mgr.: Leslie Stricklan. *Owned:* Skinny Man (BMI).

Frozen Inca Music ★, (BMI) 1800 Peachtree St. NW, Ste. 333, Atlanta, GA 30309, (404) 355-5580, Fax: (404) 351-2786, E-Mail: mrland@mindspring.com; Pres.: Michael Rothschild; Prof./Creative Mgr.: Eddie Cleveland.

Fuente Music Co. (BMI) PO Box 1233, Santa Monica, CA 90406, (310) 410-4951, Pres.: Bobby Manrique; Gen. Mgr.: Theresa Tapia; Prof./Creative Mgr.: Chris Manrique. *Affiliated:* Dovecot Music (ASCAP), Rique Int'l Co.

Funky Music ★, (BMI) 244 Lyell Ave., Rochester, NY 14608, (716) 458-5610, Owner/Pres.: Boyd McCoy.

G & U Enterprises Int'l ★, (ASCAP/BMI) PO Box 3169, Clinton, IA 52732-3169, (319) 243-3343, Gen. Mgr.: Gary Unger.

Owned: Groovesong Music (ASCAP), Narrowroad Music, Sugarvine Music (BMI).

GUTU Corp. (BMI) 2 Store Tvaer Gade, Saint Thomas, VI 00802, (809) 776-4514, Fax: (809) 776-4514, Pres.: Larry D. Braga.

Owned: GUTU Corp., Parrot Fish Music.

Galaxy Mountain Music & Publishing ★, (BMI) 3709 Mountain View Ave., Los Angeles, CA 90066, (310) 202-4394, Pres.: Cheryl E. Roth.

Al Gallico (BMI) 9301 Wilshire Blvd., Ste. 311, Beverly Hills, CA 90210, (310) 274-0165, Fax: (310) 274-2697.

Owned: L & G Music (ASCAP), Mainstay Music, Inc. (BMI).

Roland Garcia Music (BMI) 1236 S. Staples St., Corpus Christi, TX 78404, (512) 882-7066, Fax: (512) 882-3943, Contact: Roland Garcia; Contact: Richard Garcia.

Genelle Music Co. ★, (BMI) 601 Virginia Ave., Tifton, GA 31794, (912) 382-1220, Fax: (912) 382-1110, Pres.: Gus P. Statiras; Gen. Mgr.: Genelle D. Statiras; Prof./Creative Mgr.: Perry G. Statiras.

Owned: Statiras Music Co. (ASCAP).

Glad Music Co. ★, (BMI) 14340 Torrey Chase Blvd., Ste. 380, Houston, TX 77014, (713) 397-7300, Fax: (713) 397-6206, E-Mail: 103644.1507@compuserve.com; Owner: Donald M. Daily; Owner: H.W. "Bud" Daily.

Owned: Bud-Don Music (ASCAP), Ray-Dee (SESAC), Starrize (BMI).

Glenwood Music Corp./Beechwood Music Corp. (ASCAP/BMI) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Global Pacific Publishing (BMI) 1275 E. MacArthur St., Sonoma, CA 95476-3844, (707) 996-2748, Fax: (707) 996-2658, E-Mail: transvn@community.net; Pres.: Howard Sapper; Prof./Creative Mgr.: Howard Morris; Promo. Mgr.: Neal Sapper; Sales Mgr.: Tom Sapper. *Owned:* Extrordinaire Media.

GlobeSound, Inc./GlobeArt, Inc. (ASCAP/BMI) 530 E. 76th St., Ste. 26H, New York, NY 10021, (212) 249-9220, Fax: (212) 861-8130, E-Mail: music@jpmc.com; Pres.: Jane Peterer. *Owned:* Intermodie (BMI); *Administered:* Amazing Love Publishing (BMI), Boyz Club (BMI), Deeply Spiced Publishing, Ksara Sara Music (BMI), Lanikai Music Publishing, Inc., New True Illusion (BMI), Norahs Publishing (BMI), Perfect Pair Music (BMI).

Gold Plate Music ★, (BMI) 1041 W. 108 Pl., Chicago, IL 60643, (312) 779-2384, Fax: (312) 779-7898, Pres.: Casey Jones; Sec.: B. Jones.

Jay Gold Music Publishing ★, (BMI) PO Box 409, East Meadow, NY 11554, (516) 486-8699, Fax: (516) 486-8699, Gen. Mgr.: Jay Gold.

Golden Sands Enterprises, Inc. (ASCAP) 602 Golfcrest Dr., San Antonio, TX 78239, (210) 590-0807, Fax: (210) 654-9542, Pres.: Robert E. Grever; Gen. Mgr.: Ray Cabello. *Affiliated:* Grever Int'l.

The Good Land Group, Inc., 1620 16th Ave. S., Nashville, TN 37212, (615) 269-7074, Fax: (615) 269-0131, Pres.: Jeff Walker; Sec./Treas.: Terri Walker. *Owned:* Goodland Publishing (ASCAP), Gulf Bay Publishing (SESAC), Marc Isle Music (BMI); *Administered:* Con Brio Music (BMI), Concorde Publishing Co. (SESAC), Wiljex Publishing Co. (ASCAP).

Goosebump Music (BMI) PO Box 35022, Los Angeles, CA 90035, (213) 655-9461, Pres.: Steve Angelica. *Affiliated:* Tingle Music (ASCAP).

Gopam Enterprises, Inc. ★, (BMI) 8 Massa Ln., Edgewater, NJ 07020-1542, (201) 969-0700, Fax: (201) 969-0790, Pres.: John Levy; Vice Pres.: Olga Addeley Chandler; Gen. Mgr.: Laurie Goldstein; Sec./Treas.: Nat Addeley.

Owned: Jodax Music Co. (BMI), Kae-Lyn Music (BMI), Semanya Music (BMI), Taggie Music Co. (BMI), Turbine Music (BMI), Upam Music Co. (BMI), Zawinul Music (BMI); *Administered:* Bi-Circle Music (BMI), Dillard Music (BMI), Jillean Music (BMI).

Gordo Enterprises ★, (ASCAP/BMI) 6245 Atlantic Ave., Ste. 211, Bell, CA 90201, (213) 589-4626, Fax: (213) 589-4626, Owner: Hector A. Gonzalez; Pres.: Alex E. Gonzalez; Vice Pres.: Miroslava Gonzalez.

Owned: Faro Music Publishing (BMI), Katie Kelley Music Co. (ASCAP), Padua Music Co. (BMI), Poco Loco Music Co. (BMI); *Administered:* Scoba One Music (BMI).

Gordon Music Co. (ASCAP/BMI) PO Box 2250, Canoga Park, CA 91306, (805) 647-4776, Owner: Jeff Gordon; Gen. Mgr.: Irene Dayton; Prof. Mgr.: Champ Gordon; Creative Mgr.: Bamey Gordon.

Owned: Marlen Music Co. (ASCAP), Sunshine Music Co. (BMI).

Gospel Publishing House (ASCAP/SESAC) 1445 Boonville Ave., Springfield, MO 65802, (417) 831-8000, Gen. Mgr.: Arlyn Pember.

Gospel Rock Music (BMI) 8027 Thurston Dr., RD #4, Cicero, NY 13039, (315) 699-5613, Fax: (315) 699-7918, Pres.: Sylvester L. Wallace, Sr.; Gen. Mgr.: Arsenio D. Wallace; Prof./Creative Mgr.: Alicia Elaine Demps.

GoTown Publishing Co. (BMI) 706 W. Mechanic St., Leesville, LA 71446-3446, (318) 238-0075, Pres./Gen. Mgr.: John E. Kilgore; Prof./Creative Mgr.: DeQuilla White.

Graduation Music, Inc. ★, (ASCAP) PO Box 31519, Saint Louis, MO 63131, (314) 432-7600, Pres.: Julian H. Miller II; Gen. Mgr.: Sara Nelson.

Gramophone Music Co. (ASCAP) PO Box 921, Beverly Hills, CA 90213, (310) 276-2726, Fax: (310) 557-0534, Gen. Mgr.: Oliver Berliner; Prof./Creative Mgr.: G.O. Hernandez. *Administered:* Brambila (SACM), Campeí S.A. (SACM).

Gramplan Music (BMI) PO Box 23069, Nashville, TN 37202, (615) 244-5588.

Don Grantham Music (BMI) 10609 Staghound Trail, Zebulon, NC 27597, (919) 404-0021, Fax: (919) 404-0115, Owner: Donald J. Grantham; Creative Mgr.: Lenore H. Grantham.

Grass Mountain Publishing (BMI) 84 York Creek Dr., Driftwood, TX 78619-9732, (512) 847-8605, Fax: (512) 847-8833, Owner: Slim Richey. *Affiliated:* Ridge Runner.

Gravenhurst Music (BMI) 1469 Third Ave., New Brighton, PA 15066, (412) 847-0111, Pres.: Jerry Reed.

Great American Publishing Co. (GAP) ★, (BMI) 576-B Goldsboro Rd. NE, Atlanta, GA 30307, (404) 688-0799, Vice Pres.: Al Harris. *Affiliated:* Red Pelican.

Great Honesty Music ★, (BMI) PO Box 547, Larkspur, CA 94977, (415) 924-4976, Pres.: Erik Jacobsen.

Owned: Elliot/Jacobsen Music Publishing Co. (ASCAP), Oh Boy Music (ASCAP); *Administered:* C. Isaak Music Publishing (ASCAP).

Great Leewood Music, Inc. ★, (ASCAP) 8400 Hickory, Ste. 2702, Frisco, TX 75034, (214) 335-8004, Pres.: Chet Johnson; Gen./Prof. Mgr.: Kit Johnson. *Administered:* Twinsong Music (BMI).

Great Palomino Music ★, (BMI) 325 Rolling Rock Rd., Marietta, GA 30067, (770) 952-2012, Fax: (770) 850-0024, Prof. Mgr.: Tim McCabe.

Owned: Azinda Publications (BMI), Palomino Duck Music (ASCAP); *Administered:* Mac Frampton Music (BMI).

Green Linnet Music, Inc. (ASCAP) 43 Beaver Brook Rd., Danbury, CT 06810, (203) 730-0333, Fax: (203) 730-0345, Pres.: Wendy Newton; Gen. Mgr.: Chris Teskey. *Affiliated:* Red Linnet Music (BMI).

David Gresham Music (ASCAP) 30423 Canwood St., Ste. 135, Agoura Hills, CA 91301, (818) 879-9070, Fax: (818) 879-0354, E-Mail: teamrn@ix.netcom.com; Pres.: David Gresham; Bus. Affairs Mgr.: Rick Nelson.

Groper Music ★, (BMI) PO Box 39, Austin, TX 78767, (512) 477-0036, Fax: (512) 477-0095, E-Mail: jerryjeff@jerryjeff.com; Pres.: Susan Walker; Publicist: John T. Davis. *Administered:* Highside Music (ASCAP).

Gutbang Entertainment ★, (BMI) 3261 E. Lake Dr., Nashville, TN 37214, (615) 885-4127, Fax: (615) 885-4127, E-Mail: gutbang@edge.net; Owner: Jim Brown; Creative Mgr.: Amelia Terry.

Gypsy Music Publishers (BMI) PO Box 165521, Miami, FL 33116-5521, (954) 767-0387, Fax: (305) 255-3546.

H

Hadem Music Corp. (SESAC) PO Box 8484, FDR Sta., New York, NY 10150, (212) 873-5110, Fax: (212) 721-1322, Pres.: Carlos P. Cancio.

Hall of Fame Music Co. (BMI) PO Box 921, Beverly Hills, CA 90213, (310) 276-2726, Fax: (310) 557-0534, Gen. Mgr.: Oliver Berliner; Prof. Creative Mgr.: G.O. Hernandez. *Administered:* Editora Musical de Cuba (ACDAM), Musicabana (ACDAM).

Rick Hall Music, Inc. (ASCAP/BMI) PO Box 2527, Muscle Shoals, AL 35662, (205) 381-0801, Fax: (205) 381-6337, Pres.: Rick Hall; Gen. Mgr.: Mark Hall; Professional/Creative Mgr.: Walt Aldridge.

Affiliated: Fame Publishing Co., Inc. (BMI), Songs On Hold (SESAC), Watertown Music (ASCAP).

Hamstein Cumberland Music Group ★, (ASCAP/BMI/SESAC) 914 18th Ave. S., Nashville, TN 37212, (615) 320-9971, Fax: (615) 322-9288, E-Mail: hcmg@aol.com; Vice Pres./Gen. Mgr.: Jeff Carlton; Vice Pres.: Creative: Chip Hardy; Dir., Opns.: Janice Bane; Dir., Creative Mktg.: Jan Perry; Creative Mgr.: Tim Hunze. *Owned:* Hamstein Stroudashpere Music (SESAC), Hamstein Stroudavarious Music (ASCAP).

Hancock Music (BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 553-1707, Fax: (310) 557-8412, CPA: David Jackel; Acct. Mgr.: Iris Bash; Publishing Admin.: Gregg Brock. *Administered:* Resource Entertainment (ASCAP/BMI).

Hanlit Publications, Inc. (ASCAP) 270-272 W. 19th St., New York, NY 10011, (212) 675-3619, Fax: (212) 633-8022, Pres.: Ervin Litkei; Vice Pres.: Adelida Gomez.

Hanover Music Corp. (ASCAP) PO Box 6296, Beverly Hills, CA 90212, Fax: (310) 455-2649, E-Mail: 71740.473@compuserve.com; Pres.: Paul Weston; Gen. Mgr.: Tim Weston.

Happy Valley Music ★, (BMI) One Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, E-Mail: jakeg@rounder.com; Pres.: Bill Nowlin; (Professional Mgr.): Jake Guralnick; Bus. Affairs: John Virant.

Owned: Rounder Music (ASCAP); *Administered:* Brown Foot (BMI), Jamrec (BMI), Larkin (BMI), Munich Music (BMI), Musica Tradicional (BMI), Push Jamaica (BMI), Rockin' Leprechaun (ASCAP), Topic Music (BMI).

Harlem Music, Inc. ★, (BMI) 1762 Main St., Buffalo, NY 14208, (716) 883-9520, Fax: (716) 884-1432, Pres.: Leonard Silver; Vice Pres./Gen. Mgr.: David E. Parker.
Owned: Halwill Music, Inc. (ASCAP); *Administered:* Crosseseyed Bear Music (BMI), Macaroni Music (ASCAP), Poleski Publishing, Inc. (ASCAP).

Alan Hartwell Music ★, (BMI) 825 Madison Ave., Ste. 3R, New York, NY 10021, (212) 734-4000, Fax: (718) 892-3246, Pres./Gen. Mgr.: Alan Hartwell; Prof./Creative Mgr.: Mike Nerlino.
Owned: Amore Music Co. (BMI), Discmakers Publishing Co. (ASCAP), Love Music (ASCAP); *Administered:* Apropos Music (BMI).

Hayes Street Music, (ASCAP) 1700 Hayes St., Ste. 203, Nashville, TN 37203, (615) 327-1991, Owner: Don Schlitz.

He Rose Publishing, (BMI) 1098 Rose, El Centro, CA 92243, (619) 352-5774, Pres.: Danny Berg.

Heirloom Music ★, (ASCAP) 730 Morris-Dido, Newark, TX 76071, (817) 489-2226, Pres./Prof. Creative Mgr.: Win Kutz; Publ. Coord.: Chris Smith.
Owned: Kel-Jon Music (ASCAP).

Mark Herman & Ronnie Apter ★, (BMI) 5748 W. Brooks Rd., Shepherd, MI 48883, (517) 828-6987, Pres.: Mark Herman.

Hickory Valley Music ★, (ASCAP) 10303 Hickory Valley Dr., Fort Wayne, IN 46835, (219) 627-5168, Pres.: Allan Straten; Vice Pres.: Sylvia Grogg.
Owned: Straten's Songs (BMI).

Highest Praise Publishing Co., (BMI) 5235 Kester Ave., Ste. 214, Sherman Oaks, CA 91411, (213) 466-3199, Fax: (213) 466-3974, Vice Pres./Gen. Mgr.: Kent Washburn; Creative Mgr.: Philip Nicholas.
Owned: Mighty "T" Music (ASCAP), PB & K Publishing (SESAC); *Administered:* Caltom Publishing (SESAC), Past Twelve Publishing (BMI), Rodney Friend Music (BMI).

Rose Hill Group ★, (ASCAP/BMI) 1326 Midland Ave., Syracuse, NY 13205, (315) 475-2936, Pres.: Z. Taft; Creative Mgr.: Vincent Taft.
Owned: Bleeccher Street Music (BMI), Katch Nazar Music (ASCAP).

Hillgreen Music/Folklore, (ASCAP) 1671 Appian Way, Santa Monica, CA 90401, (310) 451-0767, Fax: (310) 458-6005, E-Mail: 71222.2600@compuserve.com; Mgr.: Manuel Greenhill; Gen. Mgr.: Mitchell Greenhill.
Owned: Chondos Music (ASCAP), Folklore Music (ASCAP); *Administered:* Terrapin Music (BMI), Tortoise Music (ASCAP).

History Publishing Co. ★, (BMI) Old Hwy 54 W., Macks Creek, MO 65786, (573) 363-5432, (573) 363-5820, Fax: (314) 363-5820, Pres.: B.J. Carnahan; Gen. Mgr.: Brad Edwards.

The Hit Factories ★, (ASCAP/BMI/SESAC) 2514 Boilo America Dr., Hampton, VA 23666, (757) 827-8733, Fax: (757) 827-0385, E-Mail: hithit@att.com; Pres.: Doc Holiday; Gen. Mgr.: Jodeth Guthro.

Owned: Doc Holiday Publishing (ASCAP), Doc Publishing (BMI), Dream Machine Publishing (SESAC).

Hit & Run Music Publishing, Inc., (ASCAP) 1325 Avenue of the Americas, 7th Floor, New York, NY 10019, (212) 956-2880, (212) 956-2882, Fax: (212) 956-2114, Pres.: Joey Gmerek; Creative Mgr.: Michelle de Vries.
Affiliated: Charisma Music Publishing USA, Inc., Hidden Pun Music, Inc.

HoriPro Entertainment Group, (ASCAP/BMI/SESAC) 1819 Broadway, Nashville, TN 37203, (615) 329-0890, Fax: (615) 329-1874, Pres.: Robert J. Beckham; Gen. Mgr.: Norman DeVasur; Prof./Creative Mgr.: Ronnie Gant.

Affiliated: Dixie Stars Music (ASCAP), Key of B Music (ASCAP), Right Key Music (BMI), Sage & Sand Music (SESAC), Sixteen Stars Music (BMI).

Horttor Music Co. ★, (BMI) 313 El Tejon Ave., Oildale, CA 93308, (805) 399-9028, Owner: Robert L. Horttor.

House of Knox Music Publishing, (ASCAP) 4844 Seda Dr., San Diego, CA 92124, (619) 569-4563, Owner: Robert Knox.

Housenotes Music, 24 Music Sq. W., Nashville, TN 37203, (615) 256-4253, Owner: Gerry House.

Harlan Howard Songs, (BMI) 1902 Wedgewood Ave., Nashville, TN 37212, (615) 321-9098.

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IDM Publishing ★, (ASCAP) 438 W. 37th St., 3rd Floor, New York, NY 10018, (212) 695-3911, (212) 967-1530, Fax: (212) 967-6284, Pres.: Johannes Mühlen; Managing Dir.: Miriam Westercap; Synchron/Licensing: Alessandra Gagliardi.
Administered: Bixio Music Group (SIAE), Siebenpunkt (GEMA).

I Love Music ★, (BMI) 3277 Malcolm Ave., Los Angeles, CA 90034, (818) 786-5788, Fax: (818) 786-5790, Pres.: Wayne Volat.

Ides of March, (ASCAP) 1136 Gateway Ln., Nashville, TN 37220.

Imaginary Music ★, 5324 Buena Vista Pk., Nashville, TN 37218, (615) 299-9237, Fax: (615) 299-9237, Owner: Lloyd E. Townsend, Jr.

Insignia Music Publishing ★, (ASCAP/BMI/SESAC) 24522 Dry Canyon Cold Creek Rd., Calabasas, CA 91302, (818) 223-9452, Fax: (818) 223-9243, Chrmn./CEO: K.C. Porter; Pres.: Rodolfo Castiello; Vice Pres./Gen. Mgr.: Steve Allen.

Integrated Copyright Group, Inc. ★, 1719 West End, Nashville, TN 37203, (615) 329-3999, Fax: (615) 329-4070, Pres.: John Barker; Copyright/Contract Admin.: Jamie Lusk; Licensing/Royalty Admin.: Christy Robinson.

Integrity Music, Inc., 1000 Cody Rd., Mobile, AL 36695, (334) 633-9000, Fax: (334) 633-5202, Pres.: Michael Coleman.
Affiliated: Alleluia! Music (SESAC), Hosanna! Music (ASCAP), Praise! Music (BMI).

Irving Mills Music ★, 370 Concord Dr., Sedona, AZ 86336, (520) 282-4394, Fax: (520) 282-4394, Pres./Gen. Mgr.: Paul Mills.

Administered: Hi-Cue Prods. (ASCAP), Jatap Publishing Co. (BMI), Lynnstorm Publishing Co. (ASCAP), Pacsa Music Publishing Co. (ASCAP), Pickering Music Publishing Co. (BMI).

Isia De Canclones ★, (BMI) PO Box 920658, Houston, TX 77292, (713) 957-8398, Fax: (713) 957-8398, Pres./Gen. Mgr.: Raul Rodriguez.

Island Bound Music, 1204 17th Ave. S., Nashville, TN 37212, (615) 320-5440, Owner: Julie Daniel.

Ivanhoe Road Music Publishing ★, (ASCAP) 620 O'd School Rd., Ely, IA 52227, (319) 848-8161, Fax: (319) 848-8161, Owner: Curtis L. Paul; Owner: Gayla Drake Paul.

Ivy Jazz ★, (BMI) 4655 Locust Ln., Ste. 6, Salt Lake City, UT 84117, (801) 575-6227, Pres.: Paul Ellingson.

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JC Sinban Records, Inc., (ASCAP/BMI) 2322 Oakwood Ave., Saginaw, MI 48601-3550, (517) 754-5178, Fax: (517) 754-5198, Owner: James A. Carpenter; Gen. Mgr.: Kentella L. Harris; Prof./Creative Mgr.: Rafael B. Carpenter; Contact: William Orr, Jr.

JLMG Music Publishing, (ASCAP) 306 Millwood Dr., Ste. 2, Nashville, TN 37217-1604, (615) 366-9999, Co-owner: Helen L. Heatherly; Pres.: Jack Lynch.

Owned: Jadylin Music (BMI); *Affiliated:* JLMG Music Publishing.

JTL Publications ★, 14505 Fox Knoll Dr., Colonial Heights, VA 23834, (804) 530-5023, Owner: James T. Lester.

Owned: G. Scott Music Publishing Co.

Jaba Music Co., (BMI) 153 Stevens Ave., Mount Vernon, NY 10550, (914) 699-6052, Fax: (914) 699-1769, Pres.: Jack Adesso; Gen. Mgr.: Alan Merovitch.

Jaelius Enterprises ★, 325 FM 2453, Royse City, TX 75189, (214) 636-2600, Fax: (214) 635-2300, E-Mail: jaelius@koyote.com; Owner: James Cornelius.

Owned: Air Rifle Music (ASCAP), Bee Bee Gun Music Co. (BMI), Hitzglobe Music (BMI); *Administered:* Blue Monday Music (BMI), Boots and Spurs Music (BMI), Happy Trails Music (BMI), Peso Music (BMI), Senor Music (ASCAP), Spurs and Boots Music (ASCAP).

Jah King's Music Songs ★, (BMI) 271 N. Front St., Wilmington, NC 28401-3907, (919) 762-7172, Pres.: Jimmy Entwistle.

Jamie Music Publishing Co., (BMI) 2055 Richmond St., Philadelphia, PA 19125, (215) 426-4384, Fax: (215) 426-4385, Pres.: Harold B. Lipsius; Vice Pres.: Frank Lipsius; Vice Pres.: Julie Lipsius.

Owned: Bee Cool Publishing Co. (BMI), Blockbuster Music Co. (BMI), Dandelion Music Co. (BMI), Ellipsis Music Corp. (ASCAP), Nujac Publishing Co., Inc. (BMI), One Eye Soul Publishing Co. (BMI), Pentagon Music Co. (BMI).

Jamil Music, (BMI) 413 N. Parkerson Ave., Crowley, LA 70526, (318) 783-1601, Fax: (318) 788-0776, Owner: Georgia S. Miller.

The Ted Jarrett Music Group, (ASCAP/BMI) 923 Main St., Nashville, TN 37206, (615) 226-1004, Fax: (615) 226-1005, Pres./Gen. Mgr.: Ted Jarrett.

Owned: All Night Music (BMI), Ankh Music (ASCAP), Herb-Hunt Music (BMI), Instant Flight Music (BMI), Pencillo Music (ASCAP).

Jatap Publishing, (BMI) 370 Concord Dr., Sedona, AZ 86336, (520) 282-4394, Fax: (520) 282-4394, Pres./Gen. Mgr.: Paul Mills.

Owned: Lynnstorm Publishing Co. (ASCAP).

Jay Jay Publishing Co. ★, (BMI) 35 NE 62nd St., Miami, FL 33138, (305) 758-0000, Fax: (305) 758-0000, Pres.: Walter E. Jagiello; Vice Pres.: Jeanette A. Jagiello.
Owned: Walters Music (BMI).

Jay Six Publishing Co. ★, (BMI) 26 Northern Ave., Harwich Port, MA 02646-2114, (508) 432-9070, Pres.: Jack Sager.

Jay-Tam Music ★, (BMI) 530 Pittsburgh Rd., Butler, PA 16001, (412) 586-6552, Fax: (412) 586-6642, Pres.: Michael Paul Taimuty, II; Prof./Creative Mgr.: Micki E. Taimuty.
Owned: Tigerbabe Music (BMI).

Jazzand ★, (BMI) 12 Micieli Pl., Brooklyn, NY 11218, (718) 972-1220, E-Mail: jazzand@inch.com; Web Site: http://www.inch.com/njazzand; Pres.: Rick Stone.

Jedasa Publishing, (BMI) 2202-A Andrews Dr., Corpus Christi, TX 78415, (512) 853-1804, Fax: (512) 853-4060, Owner: John W. Herrera.

Waylon Jennings Music, (BMI) 1117 17th Ave. S., Nashville, TN 37212, (615) 329-9180, Fax: (615) 321-5747, Pres.: Nikki Mitchell.

Jer Joy Music ★, (BMI) PO Box 1264, Peoria, IL 61654, (309) 673-5755, Fax: (309) 673-5755, Owner/Professional Mgr.: Jerry Hanlon.

Henry Jerome Music, Inc. ★, (ASCAP/BMI) 5 Van Etten Blvd., New Rochelle, NY 10804, (914) 632-1270, Fax: (914) 235-5790, Pres./CEO: Henry Jerome; Prof./Creative Mgr.: Donald Castaldi.

Owned: Beau Menu Music Catalog (BMI), Blue Menu Music Catalog (BMI), Green Menu Music Catalog (ASCAP), Leah Music Catalog (ASCAP), Mitchell Music Catalog (ASCAP);

Administered: Don Castaldi Music Co. (ASCAP), Chock Music Co. (BMI), Gnostic Music Co. (ASCAP), Napuamusic Pub. Co. (ASCAP), Roy Smith Music Co. (BMI).

Jessie Jo Music, (ASCAP/BMI) 1755 Broadway, 8th Floor, New York, NY 10019, (212) 841-8000.

Jet-Eye Music, Inc. ★, (BMI) 7405 Crissman St., Utica, MI 48317, (810) 731-8277, (810) 445-8811, Fax: (810) 772-4320, Pres./CEO: Johnny Powers; Vice Pres./Gen. Mgr.: Del Pavlik.
Owned: Evan-Kayla Music (BMI).

Jevent Music, (BMI) 639 Buley Ave., Columbus, OH 43205, (614) 481-7635, Pres.: Jeffrey V. Smith.

Jobete Music Co., Inc., (ASCAP) 6255 Sunset Blvd., Los Angeles, CA 90028, (213) 461-9954, Fax: (213) 962-3054, CEO: Ron Fauntleroy; Dir., Creative Servs.: Alison Whitlin-O'Donnell; Mgr., Creative Servs.: Genie Brown.
Affiliated: Bertam Publishing Co. (ASCAP), Derglin Music Publishing Co. (BMI), Old Brompton Road (ASCAP), Smokey Music Co. (BMI), Stone Agate Music (BMI), Stone Diamond Music Corp. (BMI), Taj Mahal Music (ASCAP).

Joey Boy Publishing, (BMI) 3081 NW 24th St., Miami, FL 33142, (305) 635-6782, Fax: (305) 633-7127, E-Mail: ontap@gil.net; Pres.: Jose Armada, Jr.; Pub. Admin.: Luz Marina Fernandez.

Owned: Bazooka Films, Inc. (SESAC), Beam of Light Publishing, Inc. (ASCAP), Real Smooth Publishing (ASCAP), Still On Top Publishing (BMI), Too Early To Tell (SESAC).

Jof-Dave Music, (ASCAP) PO Box 27410, Las Vegas, NV 89126, (303) 387-3822, Pres.: David E. Johnson.

Little Richie Johnson Music, (BMI) 318 Horizon Vista Blvd., Belen, NM 87002, (505) 864-7441, Fax: (505) 864-7442, Pres.: Little Richie Johnson; Gen. Mgr.: Tony Palmer.
Owned: Highwheel Pub (BMI), Little Cowboy (ASCAP).

Jon Music ★, (BMI) 329 N. Main St., Church Point, LA 70525, (318) 684-2176, Fax: (318) 684-2176, Owner: Lee Lavergne.
Owned: Jon Music (BMI).

Jondi Music ★, (BMI) 130 W. 42nd St., Ste. 1106, New York, NY 10036, (212) 819-0920, Fax: (212) 768-7822, Pres.: Dick Charles; Gen. Mgr.: Jon Soleaher.

Joe Jones Copyright Management, 10556 Arnwood Rd., Lake View Terrace, CA 91342, (818) 890-0730, Fax: (818) 899-4457, Owner/CEO: Joe Jones; Vice Pres.: Keith Jones; Copyright Research: Marion Jones; Dir., Bus. Affairs: Dwayne Jones.

Administered: Chevalin Publishing Co., Lee Diamond Songs, Joe Fe Music, Makedwde Publishing Co., Jen-Ron Music Publishing Co.

Quincy Jones Music Publishing ★, (BMI, ASCAP) 3800 Barham Blvd., Ste. 503, Los Angeles, CA 90068, (213) 882-1340, Fax: (213) 874-0143, Pres.: Quincy Jones; Contact: Judith Bright; Contact: Rhonda Krause.

Justice Music Corp., (ASCAP/BMI) 11586 Blix St., North Hollywood, CA 91602, (818) 762-6850, Fax: (818) 762-6747, E-Mail: jmc@permanet.com; Pres.: Randall Hage Jamail; Exec. Vice Pres./COO: Monte R. Thomas.
Owned: Equity Music Corp. (ASCAP), Justice Artists Music (BMI); *Administered:* RHJ Music.

K

K-Tel Int'l (USA), Inc., 2605 Fernbrook Ln. N., Minneapolis, MN 55447, (612) 559-6800, Fax: (612) 559-6803, Pres./CEO: Mickey Effenbein; Vice Pres. Sales: Dennis Hoefler; Dir., Product Devel.: Steve Wilson; Vice Pres./Bus. Affairs: Mary Kuehn.

Owned: Bamboo Music, Inc. (BMI), Council Rock Music, Inc. (BMI), Over The Rainbow Music, Inc. (ASCAP), Pattern Music, Inc. (ASCAP).

Kabuna Music Co., (ASCAP) PO Box 779, New Hope, PA 18938, (215) 862-5411, Fax: (215) 862-9470, Pres.: Marsha Zazula; Gen. Mgr.: Jon Zazula; Prof./Creative Mgr.: Murray Richman.
Affiliated: Precious Metal Music.

Kack Kilck Publishing, Inc. ★, (BMI) 645 Titus Ave., House of Guitars, Rochester, NY 14617, (716) 266-4040, Fax: (716) 544-8860, Pres.: Armand Schaubroeck; Vice Pres.: Bruce Schaubroeck; Mgr.: Candy Melons.
Affiliated: Mirror (BMI).

Karen Publishing Co. ★, 7062 NW 50th St., Miami, FL 33166, (305) 471-0073, Fax: (305) 471-0413, Pres.: Bienvenido Rodriguez; Vice Pres.: Isabel Rodriguez; Mktg. Dir.: Ingrid Rodgers.

Owned: Editora Del Caribe, Re Do Mi Music.

Karjan Music Publishing Co. ★, (SESAC) Jaketown Rd., Bethel, NY 12720, (914) 482-5946, Pres.: Mickey Barnett; Gen. Mgr.: Mike Pell.

Kaupp's & Robert Publishing Co., (BMI) 12112 Norman Ave., Stockton, CA 95215, (209) 948-8186, Fax: (209) 942-2163, Pres.: Nancy L. Merrihew; Gen. Mgr.: Robert Merrihew; Creative Mgr.: Kristy Ledford; Mktg./Sales: Rick Webb.

Joe Keene Music Co. ★, (BMI) 2000 S. Bypass, Kennett, MO 63857, (573) 888-2995, Pres./Gen. Mgr.: Joe Keene.
Affiliated: Cone Music Co. (BMI), Happy Day Music Co. (BMI), Lincoln Road Music Co. (BMI), Smooth Flight Music Co. (BMI).

Kells Music Publishing ★, (ASCAP) 64 New Hyde Park Rd., Garden City, NY 11530, (800) 854-3746, Fax: (516) 354-7768, Pres.: Patrick Noonan; Gen. Mgr.: Vincent Mitchell.

Gene Kennedy Enterprises, Inc. ★, (ASCAP/BMI/SESAC) 3950 N. Mt. Juliet Rd., Mount Juliet, TN 37122, (615) 754-0417, Pres.: Gene Kennedy; Vice Pres.: Karen Jeglum Kennedy.

Owned: Chip 'N' Dale Music Publishers, Inc. (ASCAP), Door Knob Music Publishing, Inc. (BMI), Lodestar Music, A Division of Gene Kennedy Enterprises, Inc. (SESAC).

Kentucky Colonel Music ★, (BMI) PO Box 5853, Pasadena, CA 91117, (818) 355-0181, Fax: (818) 793-5753, Pres.: John M. Delgatto.

Kentucky Sweetheart Music, (BMI) P O Box 128007, Nashville, TN 37212, (615) 754-6100, Fax: (615) 754-8007, Gen. Mgr.: Martha Taylor.

Kenyon Publications, (ASCAP) 361 Pin Oak Ln., Westbury, NY 11590-1941, (516) 333-3236, Pres.: Dr. Albert DeVito.

Kicking Bird Music, Inc., 1114 17th Ave. S., Nashville, TN 37212, (615) 321-5767, Managing Dir.: Charlie W. Daniels.

Kimbo Educational ★, 10 N. Third Ave., Long Branch, NJ 07740, (800) 631-2187, (908) 229-4949, Fax: (908) 870-3340, Pres.: Gertrude Kimble; Vice Pres.: James Kimble; Prof./Creative Mgr.: Amy Laufer; Sales/Mktg. Dir.: Elaine Murphy.

Don King Music Group, Inc., 19 Music Sq. W., Nashville, TN 37203, (615) 256-0580, Fax: (615) 781-9176, Pres.: D.L. King; Gen. Mgr.: D.A. King.

Affiliated: Basilikos Music (ASCAP), Loose Ends Music (ASCAP), Revel Music (BMI), Word Class Music (SESAC).

Kingsport Creek Music, (BMI) PO Box 6085, Burbank, CA 91510, Pres.: M. Kaye; Gen. Mgr.: A. Zedalis; Prof. Mgr.: M. Fitzgerald.

Kingston Int'l Publishing Co. ★, (BMI) 9 Cygnet Dr., Smithtown, NY 11787, (516) 724-7644, Fax: (516) 979-4511, Gen. Mgr.: Bob Szilagay; Prof./Creative Mgr.: Ima Harrison. **Administered:** Jodi-Pat Music (BMI).

Jimmy Kish Music Publishing Co., (BMI) PO Box 140316, Nashville, TN 37214, (615) 889-6675, Prof./Creative Mgr.: Jimmy Kish.

Neil A. Kjos Music Co. ★, (ASCAP) 4380 Jutland Dr., San Diego, CA 92117-3698, (619) 270-9800, Fax: (619) 270-3507, Pres.: Neil A. Kjos, Jr.; Mgr.: Rights/Permission: Pat Hom. **Owned:** Curtis Music Press (ASCAP), GWM, Inc. (ASCAP), General Words & Music (ASCAP), Kjos West (ASCAP), Max T. Krone Publications (ASCAP), La Jolla Music Publishing (BMI), Rose Canyon Music (SESAC), Tuskegee Music Press (SESAC).

Randy Klein Music/Jazzheads, Inc. ★, (BMI/ASCAP) 1841 Broadway, Ste. 1102, New York, NY 10024, (212) 977-9449, Fax: (212) 489-0492, Web Site: www.jazzheads.com; Pres.: Randy Klein. **Owned:** Hot Lips Music (BMI), King Kozmo Music (BMI), Real Zeal Music (ASCAP), Zoon Tunes (BMI).

Klickitat Music, (BMI) 1931 SE Morrison, Portland, OR 97214, (503) 238-4525, Fax: (503) 236-8347, Gen. Mgr.: Russ Gorsline.

Kobal Publishing ★, (BMI) PO Box 70, Columbus, NM 88029, (505) 546-0857, Pres.: Peter Kobal; Gen. Mgr.: Margie Lane; Vice Pres.: Nick Kobal; Vice Pres.: Mike Kobal.

Koch Int'l L.P. ★, 2 Tri-Harbor Ct., Port Washington, NY 11050-4617, (516) 484-1000, Fax: (516) 484-4746, Pres.: Michael Koch; Vice Pres.: Liz Jones; Vice Pres., Mktg./Sales: Michael Rosenberg; Vice Pres./A&R: Michael Fine. **Administered:** Enja Germany.

Koke Moke & Noke Music, (BMI) PO Box 724677, Atlanta, GA 31139, (770) 419-1414, Fax: (770) 419-1230, Pres.: John Abbey; Gen. Mgr.: Bryan Cole.

Kool Breeze Productions/On The Beach Publishing, (BMI) 16968 N. 81st Ln., Loxahatchee, FL 33470, (561) 795-4232, Exec. Dir.: Kevin M. Reeves; Gen. Mgr.: Debbie S. Reeves.

Kuper-Lam Music, (BMI) 606 Welch, Ste. A, Houston, TX 77006, (713) 520-5791, Fax: (713) 523-1048, E-Mail: kuper-i@hccs.ccltx.us; Pres.: Ivan Kuper; Gen. Mgr.: Hank Lam. **Owned:** Uvula Music Pub. (BMI).

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LITA Music, (ASCAP) 3609 Donna Kay Dr., Nashville, TN 37211, (615) 331-6056, Fax: (615) 831-0991, Pres.: Justin Peters.

La Lou Music ★, (BMI) 711 Stevenson St., Lafayette, LA 70501, (318) 234-5577, Fax: (318) 233-2595, Owner: David Rachou.

Lamasco Music, (BMI) RR 1, PO Box 172C, Telephone, TX 75488, (903) 664-3741, Fax: (903) 664-3741, Pres./Prof./Creative Mgr.: D.M. Haddock; Gen. Mgr.: D.E. Bolling.

Gary Lamb Int'l, (ASCAP/BMI) PO Box 4100, Santa Cruz, CA 95062, (408) 476-6068, Fax: (408) 476-6104, Pres.: Gary Lamb; Gen. Mgr.: Adrienne Biliske.

Lafranco Music ★, (ASCAP) PO Box 350322, Miami, FL 33135, (305) 221-7390, (305) 266-6498, Fax: (305) 266-6498, Pres.: Silvia Samalea; Contact: Armando J. Samalea. **Administered:** Ailec Publishing (BMI), All of Music Publishing (ASCAP), EESA Music (ASCAP), Lemelo Publishing (ASCAP), Musimundo Publishing (ASCAP).

Stuart Lanis Music ★, (ASCAP) 1273 1/2 N. Crescent Heights Blvd., Los Angeles, CA 90046, E-Mail: hduhnter@mo.net; Pres.: Stuart Lanis; A&R: Harrison Hunter.

Largo Music, Inc., (ASCAP/BMI) 425 Park Ave., New York, NY 10022, (212) 756-5080, Fax: (212) 207-8167, Pres.: Roger Friedman; Vice Pres./Gen. Mgr.: John Murro; Mgr., Licensing/Copyright: Diane Grassi; Dir., Bus. Affairs: Peter Oriol. **Administered:** American Compass Music Corp. (ASCAP), Diplomat Music Corp. (ASCAP), Dirt Track Music (BMI), Catharine Hinen Music (ASCAP), Legation Music Co. (BMI), Limbridge Music Corp. (ASCAP), Larry Shayne Ents.

(ASCAP), Slejhammer Music (BMI), Workers Union Music (BMI).

Laser Beam ★, (BMI) PO Box 775, Bryn Mawr, PA 19010, (215) 446-7100, Fax: (610) 446-7721, Pres./Gen. Mgr.: Denny Somach.

Owned: Remted Music (BMI), Sinned (ASCAP).

Latin American Music Co., Inc. ★, (ACEMLA) 442 E. 148th St., Bronx, NY 10455, (718) 993-5551, Fax: (718) 993-5553, Pres.: L. Raul Bernard; Vice Pres.: Dolores Vera; Gen. Mgr.: Ricardo Ordonez. **Affiliated:** Conedisa (ACEMLA), Mudosa (ACEMLA), Musycal (ACEMLA), Sadram (ACEMLA), Sayce (ACEMLA).

Laurmack Music, (ASCAP) 655 Wyona St., Brooklyn, NY 11207, (718) 272-1200, Fax: (718) 649-1280, Pres.: Alfred McCarther.

Laymond Publishing Co., (BMI) 13304 E. Independence Blvd., Indian Trail, NC 28079, (704) 882-8845, Fax: (704) 545-1940, Pres.: Carlton Moody; Gen. Mgr.: David Moody. **Affiliated:** CDT Prods. (ASCAP).

LeBill Music, Inc. ★, (BMI) PO Box 11152, Fort Worth, TX 76110, (817) 738-8843, Fax: (817) 738-8224, Pres.: Terry L. Smith.

Owned: Marbill Music (BMI), Softcharay Music (BMI).

Leeds Entertainment ★, (ASCAP/BMI) 11999 San Vicente Blvd., Ste. 210, Los Angeles, CA 90049, (310) 440-0140, Fax: (310) 440-0240, Pres.: Leeds Levy; Gen. Mgr.: John Sloate. **Owned:** Howe Sound Music (BMI), Leed Music (ASCAP), Reynsong (BMI), Weird Willie Music (BMI), Wrensang (ASCAP); **Administered:** Moseka Music (BMI), One Four Three Music (BMI).

Kameya LeFaye Publishing ★, (BMI) 1522 Kenton, Ferndale, MI 48220, (810) 548-7522, Mgr.: Vincent Taylor.

Legacy Entertainment, 1914 Crooked Ln., Fort Worth, TX 76112-4521, (817) 367-0573, Owner: Ronald Day.

Legacy Music, 2417 Welsh Rd., Ste. 227, Philadelphia, PA 19114, (215) 676-7377, Fax: (215) 676-7958, Owner: Jerry Ross.

Leiber & Stoller Music Publishing ★, (ASCAP) 9000 Sunset Blvd., Ste. 1107, Los Angeles, CA 90069, (310) 273-6401, Fax: (310) 273-1591, Pres./CEO: Randy Poe; Vice Pres. Licensing: Helen Mallory; Vice Pres. Copyright/Int'l: Connie Ambrosch; Creative Mgr.: Dennis O'Donnell. **Owned:** Jerry Leiber Music (ASCAP), Quartet Music, Inc. (ASCAP), Mike Stoller Music (ASCAP), Trio Music Co., Inc. (BMI); **Administered:** Bax Music (ASCAP), Grass Root Prods. (BMI).

Lemon Square Music, (ASCAP) 11347 Park Central Pl., Dallas, TX 75230, (214) 750-0720, Fax: (214) 987-4638, Pres./Gen. Mgr.: Bart Barton; Prof./Creative Mgr.: Mike Anthony.

Owned: Friends of the General Music (BMI); **Administered:** Branch Int'l Music (BMI).

Hal Leonard Corp. ★, (ASCAP/BMI) 7777 W. Bluemound Rd., Milwaukee, WI 53213, (414) 774-3630, Fax: (414) 774-3259, E-Mail: halinfo@halleonard.com; Pres.: Keith Mardak; Vice Pres. Bus. Affairs: Mary Vandenberg; Vice Pres. New Media: Chris Albano; Vice Pres. Pdct. Devel.: John Cenuilo.

Lichelle Music Co. ★, (ASCAP) 4215 Hood Ave., Burbank, CA 91505, (213) 849-7409, Fax: (818) 845-4995, E-Mail: deankay@earthlink.net; Pres./CEO: Dean Kay; Vice Pres.: Michelle Kay. **Owned:** Yak Yak Music (BMI); **Administered:** Bunkhouse Music (ASCAP), Her Little Fat Guy Publishing (BMI), Maravilla Music Corp. (BMI), Next-O-Ken Music (BMI), Paducah Publishing (ASCAP), Pam-O-Land Music (ASCAP), Reckless Rex Music (BMI), St. Pat's Publishing (BMI), Sonrisa Music Corp. (ASCAP).

Life of the Record Music, Inc. ★, (ASCAP) 2 Music Cir. S., Nashville, TN 37203, (615) 259-4373, Fax: (615) 259-0773, Pres./Gen. Mgr.: Johnny Rutenschroer; Creative Dir.: Rod Parkin; Creative Mgr.: Jayson Wyatt.

Owned: Life Fantasy Music (BMI).

Light & Sound Entertainment, 853 Broadway, Ste. 1007, New York, NY 10003, (212) 505-2290, Fax: (212) 505-0149, E-Mail: lse@tiac.net; CEO: Dennis Phipps; Pres.: Gregory Reeves.

Lightning Creek Music, (BMI) 708 W. Euclid, Pittsburg, KS 66762, (316) 231-6443, Pres.: John Poznich; Gen. Mgr.: Gene Strasser.

Affiliated: Country Party Music (BMI).

Lillenas Publishing Co., (SESAC) 2923 Troost Ave., Kansas City, MO 64109, (816) 931-1900, Fax: (816) 753-4071, Pres.: Robert Browner; Dir.: John Mathias; Mktg. Mgr.: Mike Griffith; Mktg.: Sandy Harmon.

Affiliated: Faith Music (SESAC), J.M. Henson Music (SESAC), Pilot Point (ASCAP), PsalmSinger (BMI).

Lincoln Lines Publishing, (BMI) 23 Valentine St., Cambridge, MA 02139, (617) 491-7780, Pres.: John Lincoln Wright.

Lindseyanne Music, Inc., (BMI) 13385 W. Dixie Hwy., North Miami, FL 33161, (305) 893-9191, Fax: (305) 895-2647, Pres.: Steve Alaimo.

Affiliated: Big Fat Music (BMI).

Lineage Publishing Co. ★, (BMI) PO Box 211, East Prairie, MO 63845, (573) 649-2211, Pres.: Tommy Loomas; Gen. Mgr.: Joe Silver; Prof. Mgr.: Alan Carter.

Lionheart Productions, Inc., PO Box 15312, Boston, MA 02215, (617) 536-6630, Fax: (617) 388-3179, Pres.: Lee Lyndes.

Owned: Coco Songs (BMI), Reel Music (ASCAP).

Lipservices ★, (ASCAP/BMI) Nine Prospect Park W., Room 14B, Brooklyn, NY 11215, (718) 638-2815, Fax: (718) 638-0842, Pres.: Julie Lipsius.

Owned: Ellipsis Music (ASCAP), Ellipsis Real World (ASCAP), Lipservices Pentagon Real World (BMI), Pentagon Music (BMI); **Administered:** Bobster Music (ASCAP), Complete Music USA, Inc. (ASCAP), Festival Attractions (ASCAP), Incomplete Music, Inc. (BMI), T-Boy Music Publishing, Inc. (ASCAP), T-Girl Music Publishing, Inc. (BMI).

Little Big Town Music Group, (BMI) 803 18th Ave. S., Nashville, TN 37203, (615) 321-5286, Fax: (615) 329-4128, Pres./Gen. Mgr.: Woody Bomar; Creative Dir.: Terry Wakefield; Dir., Admin.: Sam Powers; Catalogue Mgr.: Sandra Robinson. **Owned:** Love This Town Music (ASCAP), Paint the Town Music (SESAC); **Affiliated:** American Made Music (BMI), Diamond Dog Music (ASCAP), Farm Hand Music (BMI), Green Hills Music (ASCAP), Green Room Music (ASCAP), Old Wolf Music (BMI), Tree Music (BMI).

Little Giant Music Publishing Co., (BMI) 6363 Sunset Blvd., Ste. 777, Los Angeles, CA 90028, (213) 465-8755, Fax: (213) 465-8755, Pres.: Forrest Mathis; Vice Pres.: Mark Mathis; Vice Pres.: Mike Mathis.

Owned: Tisra Til Music Publishing Co. (BMI).

Little Shop of Morgansons/Morgan Music Group, (ASCAP/BMI) 1800 Grand Ave., Nashville, TN 37212, (615) 321-9029, Pres.: Dennis Morgan.

Littletown Music Publishing, (BMI) 2937 Harlin Dr., Nashville, TN 37211, (615) 331-1125, Pres.: Don Harman; Mgr.: Judy Powell.

Live Music Publishing Corp., (BMI) 130 Fifth Ave., New York, NY 10011, (212) 447-4700, Fax: (212) 929-5630, Pres./Gen. Mgr.: Ed Newmark; Bus./Legal Affairs: Elizabeth L. Newmark. **Administered:** Almaviva Music Ltd. (BMI), Louis Febre Music (BMI), Jongon Music (BMI).

Mick Lloyd Productions ★, (ASCAP/BMI/SESAC) 1018 17th Ave. S., Ste. 11, Nashville, TN 37212, (615) 329-9093, Fax: (615) 329-9094, Pres.: Mick Lloyd. **Owned:** Let Cord Music (SESAC), Second Serve Music (BMI), Service Winner Music (ASCAP).

Lodge Hall, (ASCAP) 1223 17th Ave. S., Nashville, TN 37212-2801, (615) 256-7575, Contact: Robert Galbraith.

Loena Music Publishing Co., (ASCAP/BMI) 270-72 W. 19th St., New York, NY 10011, (212) 989-7200, Fax: (212) 633-8022, Pres.: Ervin Litkei; Vice Pres.: Adella Gomez. **Owned:** Aurora Music (ASCAP), Cosmic Winds (BMI), Jazz Mania (BMI), Miss Music Publishing Co. (ASCAP).

Love Street Publishing, (BMI) 1112 SW Evans St., Des Moines, IA 50315, (515) 285-6564, Fax: (515) 287-7832, Pres.: Art Stenstrom.

The Lowery Group, (ASCAP/BMI) 3051 Clairmont Rd. NE, Atlanta, GA 30329, (404) 325-0832, Fax: (404) 325-1075, Pres.: Bill Lowery; Prof./Creative Mgr.: Butch Lowery.

Affiliated: BCL Music Co. (BMI), Brother Bills Music Co. (ASCAP), Low-Sal Music Co., Inc. (BMI), Low-Twi Music Co., Inc. (BMI), Terri Music Co. (ASCAP).

Luna Publishing Corp./De Luna Publishing Corp. ★, (BMI) 1200 W. Venice Blvd., Los Angeles, CA 90006, (213) 745-6224, Pres.: Abel De Luna; Vice Pres.: Irene Escalante; Publishing: Teresa Lopez.

Ray Lynch Productions ★, (BMI) 10336 Loch Lomond Rd., Ste. 118, Middletown, CA 95461-9500, (707) 928-4082, Fax: (707) 928-1926, Pres.: Ray Lynch; Gen. Mgr.: Kathleen Lynch.

Lynnstrom Publishing Co., (ASCAP) 370 Concord Dr., Sedona, AZ 86336, (520) 282-4394, Fax: (520) 282-4394, Pres./Gen. Mgr.: Paul Mills.

Owned: Jatap Publishing Co. (BMI).

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MCA Music Publishing ★, (ASCAP) 2440 Sepulveda Blvd., Ste. 100, Los Angeles, CA 90064, (310) 235-4700, Fax: (310) 235-4900, Pres.: Worldwide: David Renzer; Sr. Vice Pres./Motion Pic's/TV: Scott James; Exec. Vice Pres.: Creative: John Alexander; Vice Pres., Creative: Carol Ware; Vice Pres., Talent: Elizabeth Anthony-Brodey.

Offices: 1755 Broadway, 8th Floor, New York, NY 10019, (212) 841-8030, Fax: (212) 582-7340, Pres.: Worldwide: David Renzer; Vice Pres., Latin Music: Ivan F. Alvarez; 12 Music Cir. S., Nashville, TN, 37204, (615) 327-4622, Fax: (615) 320-7639, Pres.: Jodie Williams; Vice Pres./Gen. Mgr.: Steve Day.

Affiliated: Dutchess (BMI), Leeds Music (ASCAP), Music Corp. of America (BMI), Texascity Music (BMI), Unicity Music (ASCAP).

MGM/UA Music ★, 2500 Broadway St., Santa Monica, CA 90404, (310) 449-3000, Fax: (310) 449-3091, Pres.: Marsha Gleeman; Sr. Vice Pres.: Michael Sandoval; Dir., Catalogue Licensing: Rita Zak.

Owned: Artisco Music (BMI), Cannon Film Music (BMI), Go-Glo Music (ASCAP), Pathe Entertainment Moviesongs, Inc. (BMI), Pathe Entertainment Music, Inc. (ASCAP), U/A Music, Inc. (ASCAP), United Lion Music, Inc. (BMI).

MIDEB Music, Inc./MISAM Music, Inc., (ASCAP) 1501 Broadway, Ste. 1314-B, New York, NY 10036, (212) 730-7160, Fax: (212) 730-7210, Pres.: Sam Weiss; Vice Pres.: Michael Weiss.

Owned: Sorted Music, Inc. (BMI).

MJQ Music, Inc., (BMI) 1697 Broadway, New York, NY 10019, (212) 582-6667, Fax: (212) 582-0627, Pres.: John Lewis; Gen. Mgr.: Paul Schwartz.

Affiliated: Third Stream Music (ASCAP).

MMA Music Publishing, 8570 1/2 Melrose Ave., West Hollywood, CA 90069, (310) 659-0596, Fax: (310) 659-0717, Mgr.: Donna Young.

MMO Music Group, (ASCAP/BMI) 50 Executive Blvd., Elmsford, NY 10523, (914) 592-1188, Fax: (914) 592-3116, CEO: Irv Kratka; Exec. Dir.: Dennis McCorkle.

Affiliated: Abe Music (SESAC), The Great American Sing-A-Long, Music Minus One, Porket Songs, Ramapo Music (BMI), Right Tracks, Vebeque Music (ASCAP), You Sing the Hits.

MPL Communications, Inc. ★, (ASCAP) 39 W. 54th St., New York, NY 10019, (212) 246-5881, Fax: (212) 977-8408, Pres.: John L. Eastman, Esq.; Sr. Vice Pres., Finance: Thomas McCabe; Vice Pres./Promo/New Prod. Dev.: Bill Porricelli. **Owned:** Barwin Music Co. (ASCAP), Desilu Music Corp. (ASCAP), Harwin Music Co. (ASCAP), Morley Music Co. (ASCAP), Edwin H. Morris & Co. (ASCAP), Remsen Music Corp. (BMI), Meredith Willson Music (ASCAP), Wren Music Co. (BMI); **Administered:** Frank Music Corp. (ASCAP), Jerryco Music Co. (ASCAP).

M.S.J. Publishing Co. ★, (BMI) 433 Plaza Real, Ste. 275, Boca Raton, FL 33432, (561) 362-5228, Fax: (561) 362-5229, Gen. Mgr.: Mark St. Juste. **Owned:** Peep Diss Music (BMI).

Macola Music ★, (BMI) 115 W. Torrance Blvd., Ste. 200, Redondo Beach, CA 90277-1510, (310) 937-3789, Fax: (310) 937-3793, Pres.: Don MacMillan; Vice Pres., Mktg.: Maureen McCormick; Acct. Mgr.: Lee Denton.

Mad Monkey Music ★, (ASCAP) 620 N. Sixth St., Ste. T, Burbank, CA 91501, (818) 556-3652, Pres.: Mark W. Vidito. **Administered:** Daydreams Music (ASCAP).

Magie Message Music, (ASCAP) PO Box 9117, Truckee, CA 96162, (916) 587-0111, Fax: (916) 587-2985, E-Mail: alanred@telis.org; Pres.: Alan Redstone.

Majestic Control Music ★, (BMI) 221 W. 57th St., 8th Floor, New York, NY 10019, (212) 489-1500, Fax: (212) 489-1575, CEO: 1/2 Pint; Pres.: Tatiana.

Affiliated: Atlantic Publishing, BMG Music Publishing, MCA Music Publishing, Polygram Music Publishing, RCA Music Publishing, Sony Music Publishing, Zomba Music Publishing, Zoo Enterprises.

Major Bob Music Co., Inc., (ASCAP) 1109 17th Ave. S., Nashville, TN 37212, (615) 329-4150, Fax: (615) 329-1021, Pres.: Robert W. Doyle; Gen. Mgr.: Robert M. Frye; Prof. Mgr.: Lana Thrasher.

Owned: Dream Catcher Music (ASCAP), Moon Catcher Music (BMI), Rio Bravo Music Co. (BMI); **Administered:** Aoudad Music Co. (ASCAP), Ibox Publishing Co. (BMI), Low Dog Music Co. (ASCAP).

Malaco Music Group, (BMI) 3023 W. Morthside Dr., Jackson, MS 39213, (601) 982-4522, Fax: (601) 982-4528, Pres.: Tommy Couch; Gen. Mgr.: Stewart Madison; Prof./Creative Mgr.: Bill Isaacs; Copyright Royalties: Rosetta Anderson. **Owned:** Arisav Music (SESAC), Bess Music (BMI), Chalawa Music (ASCAP), Delta Boy Music (BMI), Melendo (ASCAP), Muscle Shoals Sound Music Publishing Co. (BMI), Savgos Music (BMI), Songs of Grand Coalition (BMI), Southern Grand Alliance (ASCAP), Two Knight Music (BMI).

Maille B Music, (BMI) PO Box 23277, Charlotte, NC 28227, (704) 882-6134, Fax: (704) 882-2063, Pres.: David Moody.

Manben Music, (ASCAP) 3117 SW 17th St., Miami, FL 33145, (305) 443-5674, Pres.: Manny Benito; Creative Mgr.: Carol Benito. **Affiliated:** Lanfranco Music (ASCAP).

Manny Music, Inc., (ASCAP/BMI/SESAC) 2035 Pleasanton Rd., San Antonio, TX 78221, (210) 923-8585, Pres.: Manny R. Guerra; Sec.: Rosalinda Guerra; A&R: Pete Rodriguez; Pub. Rel.: Patricia Ann Horsford; Promo: Hector Rodriguez; Sound Tech.: Brian Moore. **Affiliated:** Rosman Music (ASCAP), Texas Latino (SESAC).

Mapape Lake Music ★, (ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 282-5965, Publ. Adm.: Karen Adams.

Marchael Music, (ASCAP) PO Box 43135, Upper Montclair, NJ 07043, (201) 857-2935, Pres.: Richard Reiter; Gen. Mgr.: Susan Feldman.

Edward B. Marks Music Co., (BMI) P.O. Box 636, Wilton, CT 06897, (212) 489-8170.

Markyle Music ★, (BMI) 3646-3 Aerial Way Dr., Roanoke, VA 24018, (540) 343-5476, Fax: (540) 343-3240, E-Mail: recdepot@aol.com; Owner: David Freeman; Gen. Mgr.: Gary B. Reid.

Andy Marvel Music ★, (ASCAP) PO Box 587, Farmingville, NY 11738, (516) 472-1219, Pres.: Andy Marvel.

Marz Needs Music, (BMI) 2500 NW Fifth Ave., Miami, FL 33127, (305) 573-5400, Fax: (305) 573-1006, E-Mail: jfildist@aol.com; Pres.: Jerry Suarez.

Masterlease Music Publications, (BMI) PO Box 234, Saint Louis, MO 63166, (314) 296-5590, Pres.: Bob J. Bax; Vice Pres.: Paul J. Bax. **Owned:** Bluegrass Music.

Maverick Music Publishing, (ASCAP) 8000 Beverly Blvd., Los Angeles, CA 90048, (213) 852-1177, Fax: (213) 852-1505, Owner: Madonna; Pres.: Lionel Conway; Asst.: Theresa Musser.

Offices: 1019 17th Ave. S., Nashville, TN, 37212, (615) 320-5355, Gen. Mgr.: Peter Cronin; **Owned:** Nomad/Noman Music (BMI).

Mayflower Music Corp. ★, (ASCAP) 4549 E. Fort Lowell, Tucson, AZ 85712, (520) 326-4400, Fax: (520) 326-3333, E-Mail: 72120.3673@compuserve.com; Web Site: <http://www.harmonies.com>; Pres.: Eckart Rahn; Sales/Mktg. Mgr.: Julian M.H. Parnaby.

Owned: Black Sun Music (SESAC), Celestial Harmonies (BMI), E.R.P. (GEMA), Fortuna One Music (BMI), Kuckuck (GEMA), Monte Video (BMI).

Maypop Music, (BMI) 702 18th Ave. S., Nashville, TN 37212, (615) 254-8800.

McChas Music ★, (BMI) PO Box 745, Tyrone, GA 30290, (770) 463-1009, Fax: (770) 463-8646, Pres.: Steve McClure; Gen. Mgr.: David T. Chastain. **Owned:** Leviathan Music.

McGinnis & Marx Music Publishers ★, (BMI) 236 W. 26th St., #11 S., New York, NY 10001, (212) 675-1630, Owner: Paul Sadowski. **Owned:** Joset Marx Music Co. (ASCAP).

Meadowee Music, (BMI) 2600 Melvin Rd., Cottondale, FL 32431, (904) 352-4258, Owner: Jerry Parker.

Meadowlark Music ★, (ASCAP) 1608 Argyle, Hollywood, CA 90028, (213) 462-6614, Fax: (213) 462-6197, Pres.: Lew Bedell. **Affiliated:** Delta Music (ASCAP).

Melodeer Music Publishing (Div. of Royal Records), (BMI) PO Box 5368, Buena Park, CA 90622, (714) 522-2383, Pres.: Jerry Smith. **Owned:** Royal King Music Publishing (BMI); **Affiliated:** Melodeer Music Publishing.

Melody House Music Publishers ★, (BMI) 910 N. Pacific St., Ste. 29, Oceanside, CA 92054, (619) 757-7446, Pres.: William Bellman; Gen. Mgr.: Bill Bellman; Prof./Creative Mgr.: Myral Bellman. **Owned:** House of Rock Music (BMI).

Melomega Music Ltd ★Box 2, Wayne PA, 19087 (215) 552-8889, Pres.: Frank Fioravanti. **Owned:** Melo-Man Music (BMI).

Memory Lane Music Corp. ★, (BMI) 928 Broadway, New York, NY 10010, (212) 460-8677, Fax: (212) 614-0166, Contact: Larry Spier; Contact: Roberta E. Spier.

Owned: Larry Spier, Inc. (ASCAP); **Administered:** Coco Music (BMI), Eleventh Ave. Theatricals (ASCAP), Matarador Music (BMI), Ying Yang Music (BMI).

Mercantile Music, (ASCAP/BMI) 2731 Saundersville Ferry Rd., Mount Juliet, TN 37122, (615) 773-5080, Fax: (615) 758-3322, Pres.: Kent Fox; Vice Pres.: Gloria Fox. **Owned:** Blueford Music (ASCAP), Bull-Kent Music (ASCAP).

Merry Marilyn Music ★, (BMI) 33717 View Crest Dr., Wildomar, CA 92595, (909) 245-2763, Fax: (909) 245-4423, Pres.: Marilyn Hendricks; A & R Dir.: James Hendricks.

Messidor Music ★, (BMI) One Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, E-Mail: jakag@rounder.com; Dir.: Bill Nowlin; Gen. Mgr.: Jake Guralnick; Prof. Mgr.: Ken Irwin. **Owned:** Rounder Music (ASCAP).

Metal Blade Music Publishing, (ASCAP) 2345 Eringer Rd., Ste. 108, Simi Valley, CA 93065, (805) 522-9111, Fax: (805) 522-9380, CEO: Brian Slagel. **Affiliated:** Bloody Skull (BMI), Dark Reaper (ASCAP), Full Volume Music (BMI), Sharp Blade (ASCAP), Skate Blade (BMI).

Frank Metis Music ★, (ASCAP) 1650 Broadway, New York, NY 10019, (212) 246-3869, Fax: (212) 246-3869, Pres.: Frank Metis.

Meto Music Publishing, (BMI) 4237 Snowbird, Corpus Christi, TX 78413, (512) 850-9103, Pres.: Antonio Guerrero.

Mia Mind Music ★, (ASCAP) 500 1/2 E. 84th St., Room 4B, New York, NY 10028, (212) 861-8745, Fax: (212) 861-4825, E-Mail: mimimus@aol.com; Pres.: Steven Benzal; Vice Pres.: Ashley Wilkes; Attorney: M.W. Youkon, Esq.; Tour Mgmt.: Andy Gilchrist.

Michele Audio Corporation of America, (ASCAP) PO Box 566, Massena, NY 13662, (315) 769-0638, Fax: (315) 764-0182, Pres.: Ginette Cormier; Vice Pres./Gen. Mgr.: Peter Kiene.

Mid Summer, (ASCAP) 1109 17th Ave. S., Nashville, TN 37212, (615) 329-4150, Contact: Edith Gelfand.

Mifflin Hills Music Co. ★, (SESAC) 2075 Ridge Rd., Library, PA 15129-8804, (412) 653-4838, Fax: (412) 653-3345, Pres.: Vito DiSalvo; Gen. Mgr.: Lana DiSalvo.

Mighty Ring Music ★, (BMI) 2020 N. Main St., Ste. 240, Los Angeles, CA 90031, (213) 221-2204, Fax: (213) 221-2778, E-Mail: xxx@triple-x.com; Co-Owner: Peter Heur; Co-Owner: Dean Naleway. **Administered:** Jeff Dahl Music (BMI), Damned Immature Music (BMI), Lapdog Music (BMI), Rely On Pepe (BMI), Vision of Fire (BMI).

The Mighty 3 Music Group, (BMI) 309 S. Broad St., Philadelphia, PA 19107, (215) 546-3510, (215) 545-5830, Fax: (215) 545-2849, Vice Pres./Gen. Mgr.: Constance Heigler; Creative Mgr.: Tamlin Applin. **Owned:** Assorted Music (BMI), Bellboy Music (BMI), Downstairs Music (BMI), Gamble-Huff Music (BMI), Leon's Legacy Music (BMI), Piano Music (BMI), Razor Sharp Music (BMI), Rose Tree Music (ASCAP); **Administered:** Rabbit's Ferry Music (BMI).

Milan Entertainment, Inc. ★, 1540 Broadway, 28th Floor Ste. F, New York, NY 10036, (212) 782-1086, Fax: (212) 782-1078, Pres.: Emmanuel Chamboredon; COO: Toby Pieniek; Dir., Mktg.: John Hudson; Dir., Promo.: Beth Krakower; Dir., Int'l: Emma Hoyle. **Affiliated:** Nalim Music (BMI).

Milenio Music Publishing, Inc., (ASCAP) Gden Hills Plz., S/C 1353, Carr 19, Ste. 208, Guaynabo, PR 00966, (787) 277-0592, Fax: (787) 277-0592, Pres.: Guadalupe Garcia Garcia; Office Mgr.: Rafael Garcia.

Millhouse Music ★, (BMI) 1710 Roy Acuff Pl., Nashville, TN 37203, (615) 255-0428, Fax: (615) 244-5928, Pres.: Russ Zavitsos; Dir., Creative Servs.: Lisa Ramsey. **Owned:** Sheddhouse Music (ASCAP), Wooden Wonder Music (SESAC).

Milsap/Galbraith Music Group, 12 Music Cir. S., Nashville, TN 37204, (615) 244-2464, Owner: Ronnie Milsap.

Mimic Music ★, (BMI/ASCAP) PO Box 201, Smyrna, GA 30081, (770) 432-2454, Pres.: Tom Hodges; Vice Pres.: Frank Brannon; Vice Pres.: Jerry Burke. **Owned:** B.O.A.M. (ASCAP), Skip Jack Music (BMI), Stepping Stone Music (BMI).

Minds Eye Music, (BMI) 2124 Mariner Cir., Raleigh, NC 27603, (919) 828-0014, Pres.: Donne Weaver.

Modern Blues Recordings, (ASCAP/BMI) 41 Old Middletown Rd., Pearl River, NY 10965, (914) 735-3944, Fax: (914) 620-1737, Owner: Daniel Jacobovitch. **Owned:** Ida & Ida Music (BMI), Modern Blues Music (ASCAP).

Mom Bell Music Publishing Co., (BMI) PO Box 2280, Bala Cynwyd, PA 19004, (610) 664-1895, Fax: (610) 664-1283, Pres.: Anthony S. Bell; Gen. Mgr.: David J. Steinberg, Esq.

Monk Family Music Group ★, (ASCAP/BMI) 1314 16th Ave. S., Nashville, TN 37212, (615) 327-0450, (615) 292-6811, Fax: (615) 327-0482, Pres.: Charlie Monk; Vice Pres./Gen. Mgr.: Brian Baughn; Creative Dir.: Capucine Monk. **Owned:** Charlie Monk Music (ASCAP).

Doug Moody Music, 333 Via Vera Cruz, San Marcos, CA 92069, (619) 945-2412, Fax: (619) 630-1066, Pres.: Doug Moody; Gen. Mgr.: Eva Watts. **Owned:** Accumulated Copy Rights (BMI), Clock Music (BMI), Doug Moody Music (BMI), Emit Music Corp. (BMI), Mystic Movie Music (BMI), Thrash (Skateboard) Music (BMI), VIM Music Corp. (BMI).

Moon June Music, (BMI) 4233 SW Marigold, Portland, OR 97219, (503) 777-4622, Pres.: Bob Stoutenburg.

Moona Music Co., (BMI) PO Box 2247, Jackson, MS 39225-2247, (601) 353-7405, Fax: (601) 353-7217, Pres.: James Griffin. **Owned:** Mooter Music Co. (ASCAP), Parachades Music Co. (BMI).

Moonbow Music ★, 306 Madison St., Whitesburg, KY 41858, (606) 633-0108, Pres.: Carolyn H. Sturgill.

Giorgio Moroder Publishing ★, (ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 282-5965, Publishing Admin.: Karen Adams.

Morro Music Corp., (BMI) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Most Urgent! Music ★, (BMI) 485 N. Canton Club Cir., Jackson, MS 39211, (601) 957-7027, Fax: (601) 957-7027, Pres.: Tim Whitsett; Vice Pres.: Goring Heath; Vice Pres., Admin.: Janis Harper; Int'l Mgr.: J.R. Fletcher. **Owned:** Newmarket Music (ASCAP), Whitchurch Music Corp. (ASCAP), Whitsett Bros. Music (BMI), Whitsett Churchill Music Corp. (BMI); **Administered:** High Horse Music (BMI).

Mother Bertha Music, Inc., (BMI) 686 S. Arroyo Pkwy., Penthouse Ste., Pasadena, CA 91105, (818) 846-9900, Fax: (818) 799-1241, Pres.: Phil Spector; Gen. Mgr.: Janis L. Zavala; Prof. Mgr.: Harold Esposito.

Motown Music Publishing ★, (ASCAP/BMI) 825 8th Ave., 28th Floor, New York, NY 10019, (212) 603-7800, Fax: (212) 603-7801, Vice Pres.: James Jackson; Dir.: Nadine Baker.

Mountain Empire Music ★, (BMI) 308 Mapleton Ave. NE, Roanoke, VA 24012, (540) 563-5937, Fax: (540) 343-3240, E-Mail: copcrk@aol.com; Pres.: Gary B. Reid.

Mountain Ghost Music ★, (BMI) 1130 Everitt Memorial Hwy., Mount Shasta, CA 96067, (916) 926-2197, Pres.: Rick Johnson.

Mouzon Music Co. ★, (ASCAP) PO Box 7595, Northridge, CA 91327, (818) 368-6479, Fax: (818) 368-3748, E-Mail: alphonse@tenaciousrecords.com; Pres./Chrmn./CEO: Alphonse Mouzon; Controller/CFO: Allison Anne Mouzon. **Owned:** Millett Music Co. (BMI), Elvena Mouzon Music (ASCAP).

MultiSongs, (SESAC) 8750 Wilshire Blvd., Beverly Hills, CA 90211, (310) 358-4700, Fax: (310) 358-4727.

Mundo Publishing Corp., 6221 NW 179th Terr., Miami, FL 33015, (305) 828-2150, Fax: (305) 823-4491, Pres./Gen. Mgr.: Francisco Nina; Pres.-Int'l: Rosa Nunez; Promo.-NY: Milagros Linano; Promo.-FL: Rosa Sigan. **Affiliated:** Fondo Musical, Pee Music de Chile, Pee Music de Venezuela, S.A.

Murrah Music Corp. ★, (BMI) 1109 16th Ave. S., Nashville, TN 37212, (615) 329-4236, Fax: (615) 329-4417, Pres.: Roger Murrah; Creative Mgr.: Paul Compton; Creative Mgr.: Jeff Williams. **Owned:** Castle Street Music, Inc. (ASCAP), Murrah Castle Music, Inc. (SESAC); **Administered:** Ears Last Music (ASCAP).

Murrah/Rich/Baerle Int'l, PO Box 128109, Nashville, TN 37212, (615) 329-3575, Fax: (615) 321-3928, Pres.: Roger Murrah.

Music Craftshop, Inc., 1231-A 17th Ave. S., Nashville, TN 37212, (615) 327-7988, Fax: (615) 321-0464, Pres.: Noel Gibson.

Owned: Hitkit Music (BMI), Phono Music (SESAC), Song of Sixpence (SESAC), Sun Belt Music (ASCAP).

Music Enterprises, Inc., 5626 Brock St., Houston, TX 77023, (713) 926-4438, Fax: (713) 926-8303, Pres.: Aaron Schechter; Copyright Admin.: Kim McIlvian.

Owned: Crazy Cajun Music (BMI); *Affiliated:* Flat River Music (BMI), Grand Prize Music (BMI), Levelland Publishing Co. (BMI), Swamp Music (ASCAP).

Music For Life Publishing ★, (BMI) PO Box 2803, Hollywood, CA 90078, (213) 957-4943, Pres.: Paul Korda.
Owned: Kunstler Music (BMI).

Music General Corp., (ASCAP) 818 18th Ave. S., Nashville, TN 37203, (615) 327-1700, Fax: (615) 255-7200, Pres.: Jack McFadden.
Affiliated: Rosey Red (BMI).

Music For Little People, (ASCAP) 1144 Redwood Dr., Redway, CA 95560, (707) 923-3991, Fax: (707) 923-3241, CEO: Leib Ostrow; Vice Pres.: Sales: Stuart Schonfeld; Publicity/Promos.: Yvonne Hendrix.

Music for Percussion, Inc., (BMI) 170 NE 33rd St., Fort Lauderdale, FL 33334, (954) 563-1844, Fax: (954) 563-9006, Pres.: Bernard Fisher.

Administered: J.R. Publications, Lang Percussion, Inc., Meredith Music Publications (ASCAP), U.M. Music Publications.

Music Sales Corp., (ASCAP) 257 Park Ave. S., 20th Floor, New York, NY 10010, (212) 254-2100, Fax: (212) 254-2013, E-Mail: 102336.1611@compuserve.com; Web Site: <http://www.schirmer.com>; Pres.: Barrie Edwards; Vice Pres.: Susan Feder; Copyright Dir.: Yolanda Blum.

Owned: Associated Music Publishers, Inc. (BMI), G. Schirmer, Inc. (ASCAP), Weintraub Music (ASCAP); *Administered:* Carlanita Music (ASCAP), Chester Music Ltd. (ASCAP), Edition Wilhelm Hansen AS (ASCAP), Editions Salabert (ASCAP), Hans Sikorski (ASCAP), Novello (ASCAP), Union Musical Ediciones (BMI).

Music Umbrella/Sweet Glenn Music ★, (ASCAP) PO Box 1067, Santa Monica, CA 90406, (310) 452-0116, Fax: (310) 452-2585, E-Mail: muzikbiz24@aol.com; Pres.: Glenn H. Friedman; Vice Pres.: Zelina Munoz-Friedman; Dir.: Acquisitions: Odie Odere; Creative Dir.: Mike Hunt.
Owned: Sweet Karol Music (ASCAP); *Administered:* Solely Administration Music (BMI), Strictly Administration Music (ASCAP).

Muscor Music (Div. of Music Corp. of America), 1755 Broadway, 8th Floor, New York, NY 10019.

Muy Bueno Music Group, (BMI/ASCAP) 1000 18th Ave. S., Nashville, TN 37212, (615) 329-2402, (615) 327-9229, Fax: (615) 327-4917, Pres.: Constance Woolsey; Gen. Mgr.: Connie Woolsey; Prof./Creative Mgr.: Bobby Cottle; Creative Mgr.: LaTricia Allen.

Owned: Neon Sky Music (ASCAP), O-Tex Music (BMI), See Strait Music (ASCAP); *Administered:* Blind Sparrow Music, Bill Butler Music (BMI), Cow Cents Music (BMI), Cow Cuts Publishing (ASCAP), Hit Street Music.

My P Fine, (ASCAP) 2 Washington Sq. Village, Ste. 13-G, New York, NY 10012-1709, (212) 995-1608, Fax: (203) 336-9991, Pres.: Jonathan P. Fine.

James E. Myers Enterprises, (ASCAP) 1607 E. Cheltenham Ave., Philadelphia, PA 19124, (215) 288-7824, Owner: James E. Myers; Gen. Mgr.: Catherine L. Brookshaw; Prof./Creative Mgr.: Richard P. Colanzi.

Mystic Wizard Publishing ★, (BMI) 2416 21st Ave. S., Ste. 202, Nashville, TN 37212, (615) 297-6463, Fax: (615) 297-7631, Pres.: Steve Canup.
Owned: QuickSilver (BMI), Gene Vowell Music (BMI).

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NRP Music Group, Inc. ★, (BMI/ASCAP) 15 Alicante Aisle, Irvine, CA 92614-5926, (714) 756-1600, Fax: (714) 756-1661, Vice Pres.: Fred Bailin.

Owned: New Ideas Music Co. (BMI), Perspective Music Co. (BMI), Simma Music Co. (ASCAP); *Administered:* VeeVe Music Corp. (BMI).

N2D Publishing Co. ★, (ASCAP) 1209 16th Ave. S., Nashville, TN 37212, (615) 329-9945, Fax: (615) 321-3457, Pres.: Douglas P. Casmus.
Owned: Breezeaway Publishing Co. (BMI).

Naked Hoof, (BMI) 519 Atlantic Ave., Brooklyn, NY 11217, (718) 722-7757, Pres.: Bill Anderson; Dir. A&R: Beverly Oppenheimer.

Namrac Music, (BMI) 15456 Cabrito Rd., Van Nuys, CA 91406, (818) 787-6436, Fax: (818) 787-3981, Pres.: Tom Skeeter; Prof./Creative Mgr.: Shivaun O'Brien.
Affiliated: Souci Music.

Narada Music, Inc. ★, 4650 N. Port Washington Rd., Milwaukee, WI 53212, (414) 961-8350, Fax: (414) 961-8355, Co-Pres.: Wesley Van Linda; Co-Pres.: John Morey; Exec. Asst.: Anne Aulderheide.
Owned: Enso Music, Inc. (BMI), Kasina Music, Inc. (ASCAP), Nara Music, Inc. (BMI).

Nashville Int'l Entertainment Group ★, (ASCAP/BMI) PO Box 121076, Nashville, TN 37212, (615) 244-5357, Fax: (615) 244-4466, Pres.: Reggie M. Churchwell; Office Mgr.: Laurie Stephens.
Owned: Four Seasons Music (ASCAP), Sir Winston Music (BMI).

Nawruz Music, (BMI) PO Box 111304, Miami, FL 33111, (305) 661-5222, Pres.: Rodolfo Castillo.

Neil Music, Inc. ★, (BMI) 8400 Sunset Blvd., Ste. 4A, Los Angeles, CA 90069, (213) 656-2614, Fax: (213) 656-0693, E-Mail: mrgnp@earthlink.net; Pres.: Gene Norman; Vice Pres.: Neil Norman; Creative Dir.: Jordana Gainsworth; Pub. Rel. Dir.: Randi Hill.
Owned: Benton Publishing (BMI).

Willie Nelson Songs, 11 Music Sq. E., Nashville, TN 37203, (615) 248-6687.

Neuron Music ★, (ASCAP) 1501 E. Chapman Ave., Ste. 100, Fullerton, CA 92831, (714) 680-4959, Fax: (714) 992-1021, Pres.: Alex Cima.

New Clarion Music Group ★

(ASCAP/BMI/SESAC) 1815 Division St., Nashville, TN 37203, (615) 269-4746, Fax: (615) 269-4746, Pres.: Sue K. Patton; Vice Pres.: Heren R. Lee; Gen. Mgr.: A. Farron McAdams; Prof. Mgr.: Greg England.

Owned: Golden Reed Music, Inc. (ASCAP), Grand Staff Music, Inc. (SESAC), Lac de Charles Musique, Inc. (BMI), Lac Grand Musique, Inc. (ASCAP), Little Admiral Music (ASCAP), Little General Music (BMI), Triumvirate Music, Inc. (BMI); *Administered:* Lagnappe Group, Inc.

New Memphis Music, Inc. ★, (ASCAP/BMI) 1503 Madison Ave., Memphis, TN 38104, (901) 276-8520, Fax: (901) 726-5939, Pres.: Nikos Lyras.

Owned: Cotton Row Music (BMI), Deep 'N' Hard Music (BMI).

New Pants Publishing ★, (ASCAP) 102 E. Pikes Peak Ave., Ste. 600, Colorado Springs, CO 80903, (719) 632-0227, Fax: (719) 634-2274, Pres.: Robert A. Case.

New Turquoise Music ★, (BMI) Hwy. 931, Whitesburg, KY 41858, (606) 633-0485, Fax: (606) 633-0493, Pres.: Pat Martin.

NewBag Music ★, (BMI) PO Box 11377, Richmond, VA 23230, (804) 285-8588, Fax: (804) 288-1353, E-Mail: mgary@richmond.infi.net; Pres.: Martin Gary; Prof. Mgr.: Kathleen Gary.
Owned: Cashflow Publishing (ASCAP).

Keith Newcomb & Co., (ASCAP/BMI) PO Box 120284, Nashville, TN 37212-0284, (615) 352-0888, Fax: (615) 352-0257, Pres./CEO: Keith Newcomb; Contact: Billy Decker; Contact: Anne Marie Wilson.

Administered: Candlewyck Music (BMI), James Griffin Music (BMI), Grog Music (ASCAP), Le Pain Music (BMI), Olde Grog Music (BMI), Robroy West (BMI).

Newcreature Music ★, (BMI) PO Box 1444, Hendersonville, TN 37077, (615) 452-3234, Fax: (615) 868-0419, Pres.: Bill Anderson Jr.; Prof. Mgr.: Dylan Horse.

Owned: Mary Megan Music (ASCAP); *Administered:* Yates Family Music (BMI).

Next Plateau Music, Inc., (ASCAP) 536 Broadway, New York, NY 10012-3915, (212) 541-7640, Fax: (212) 315-0286, Pres.: Eddie O'Loughlin; Exec. Vice Pres./Gen. Mgr.: Jenniene Leclercq.

Affiliated: STM Music (BMI).

Joseph Nicoletti Music Co./Global Village Music Co. ★, (ASCAP) PO Box 2818, Newport Beach, CA 92659, (714) 494-0181, Fax: (714) 494-0982, Pres.: Joseph Nicoletti; Gen. Mgr.: Eliza Lorenz.
Owned: Creative Network Co. (ASCAP).

Nida Music Publishing Co. ★, (ASCAP) 4014 Murieta Ave., Sherman Oaks, CA 91423, (818) 981-5331, Pres.: Nicholas S. Carras.

Nikeda Music, (BMI) 1907 Central, Alton, IL 62002, (618) 465-5619, Fax: (618) 465-7585, Pres.: Howard E. Neal; Vice Pres.: Olivia Neal.

Noosa Heads Music, (BMI) PO Box 120967, Nashville, TN 37212, (615) 383-4667, Pres.: Bob Montgomery.
Owned: Miss Dot (ASCAP).

Slick Norris Publishing Co. ★, (BMI) 145 Kilgore Ave., Baytown, TX 77520, (281) 424-4235, Pres.: Slick Norris.

Northcott Music ★, (ASCAP/BMI) 594 Broadway Bldg., Ste. 1011, New York, NY 10012, (212) 343-2660, Fax: (212) 343-2753, Pres.: Silvio Tancredi; Prof./Creative Mgr.: Tommy Musto; Int'l Licensing/Affairs: Money Penny; UK Rep.: Elis Rich.
Owned: Northcott Music (BMI), Tancott Music (ASCAP).

Nota Publishing, Inc., (ASCAP) 2090 NW 79th Ave., Miami, FL 33122-1607, (305) 592-4836, Fax: (305) 592-4828, Vice Pres.: Julia Moreno; Gen. Mgr.: Idalmis Giral; Controller: Jose Beltran.

Administered: Fondo Musical, Julia Publishing.

New Sounds Music ★, (ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Mgr., Publishing Admin.: Karen Adams.
Affiliated: Then Sounds Music.

Now & Then Music ★, (BMI) 322 W. 45th St., New York, NY 10036, (212) 245-6801, Fax: (212) 245-6807, E-Mail: thedoctor@jeepjazz.com; Pres.: Shane Faber.
Owned: Jeep Jazz Music (BMI).

Nutfield Music, (ASCAP) PO Box 771, Londonderry, NH 03053, (603) 432-2457, Pres.: Dave Carmody.

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O.A.S. Music Publishing Inc. ★, (ASCAP) 3251 W. Shadowlawn Ave. NE, Atlanta, GA 30305, (404) 231-9888, Fax: (404) 231-9888, Pres.: Keith C. Andrews.

O-Tex Music ★, (BMI) 1000 18th Ave. S., c/o Muy Bueno Music Group, Nashville, TN 37212, (615) 329-2404, (615) 327-9229, Fax: (615) 327-4917, Pres.: Constance Woolsey; Dir. Creative Servs.: Bobby Cottle; Creative Mgr.: Claudia Kemmerer.

Owned: Muy Bueno Music (BMI), Neon Sky Music (ASCAP), See Strait Music (ASCAP); *Administered:* Bill Butler Music (BMI), Cow Cents Music (BMI), Cow Cuts Publishing (ASCAP), Hit Street Music (BMI).

O'Connell Music, 358 N. Main St., New City, NY 10956.

Octave Higher Music ★, (BMI) 11208 N. 38th Pl., Phoenix, AZ 85028, (602) 953-1671, Fax: (602) 953-1671, E-Mail: octvhirms@aol.com; Pres./Gen. Mgr.: Phillip Kelly.

Kenny O'Dell Music ★, (BMI) PO Box 43, Nolensville, TN 37135, (615) 776-5126, Pres.: Kenny O'Dell.

Owned: Antlers Music (BMI), Hungry Mountain Music (BMI).

Oh My Gosh Music ★, (BMI) 5146 Hill Dr., Memphis, TN 38109, (901) 789-5296, Pres./Gen. Mgr.: Gerald McDade.

Oirra Publishing, PO Box 801, Boston, MA 02123, (617) 228-6863, Fax: (617) 427-2037, Pres.: Lee R. Solo.

Old Boston Publishing, (BMI) 180 Pond St., Cohasset, MA 02025, (617) 383-9494, Fax: (617) 383-9494, Pres.: Rik Tinory; Prof./Creative Mgr.: Claire L. Babcock.

Old Home Place Music ★, (BMI) 10005 Banner Country Ct., Gaithersburg, MD 20882, (301) 540-3895, Pres.: Wayne Busbice; Gen. Mgr.: John Busbice.

Omni 2000, Inc. ★, (BMI) 413 Cooper St., Camden, NJ 08102, (609) 963-6400, Fax: (609) 964-3291, Pres.: Michael Nise; Dir.: Frank Nise.

One Faith Music, (BMI) PO Box 8263, Haledon, NJ 07505, (718) 361-3321, Pres.: Samuel Cummings.

One Hot Note Music, Inc., (BMI) 15 Gloria Ln., Fairfield, NJ 07004, (516) 367-8544, (201) 227-3884, Fax: (516) 692-4709, Pres.: Tito Batista; Vice Pres., A&R: Barbara Bauer; Prodn. Mgr.: John Bastianilli.

Owned: Black Rose Productions, Inc., Dem Rose Publishing, Inc.; *Administered:* BMG Music Publishing Japan, Inc., BMG Southeast Asia Ltd.

100 MPH Music, Inc., (ASCAP) 240 W. 98th St., New York, NY 10025, (212) 316-0307, Fax: (212) 666-0975.

One Note Beyond Music ★, (ASCAP) PO Box #50338, Nashville, TN 37205-0338, (615) 356-3774, Pres.: John Weaver; Prof./Creative Mgr.: Helen Hudson.

Open Sky Music Publishers ★, (ASCAP) 10735 Vernon, Huntingdon Woods, MI 48070, (810) 546-7558, Fax: (810) 544-0443, Pres.: Martin Scot Kosins; Gen. Mgr.: Joyce Jerow.

Opiri Music ★, (BMI) 584 61st St., Oakland, CA 94609, (510) 655-3357, Pres.: J.G. Wilson; Artistic Dir.: K.A. Okulolo.

Opriand Music Group, Inc. ★, (ASCAP/BMI/SESAC) 65 Music Sq. W., Nashville, TN 37203, (615) 321-5000, Fax: (615) 321-5655, Pres./Gen. Mgr.: Jerry Bradley; Sr. Vice Pres.: Jerry W. Flowers; Vice Pres., Creative: Troy Tomlinson; Vice Pres., Licensing: Suzanne Prokasy.

Owned: Acuff-Rose Music, Inc. (BMI), Hidden Lake Music (BMI), Whitney Katherine Music, Inc. (BMI), Milene Music, Inc. (ASCAP), O'Ryan Music, Inc. (ASCAP), Springhouse Music, Inc. (SESAC); *Administered:* Forrest Hills Music, Inc. (BMI), Hits Happen, Inc. (SESAC), Song Pantry Music, Inc. (ASCAP).

Opus Forum Publishing ★, (BMI) 11208 N. 109th Way, Scottsdale, AZ 85259, (602) 661-3804, Owner: Lisa Pressman; Owner: Tim Ponzek.

Orange Bear Music Co. ★, (BMI) 11601 Blix St., Studio City, CA 91602, (818) 769-5050, Fax: (818) 769-5018, Pres./Gen. Mgr.: Walter Kahn.

Owned: Scully Music Co. (ASCAP).

Orchid Publishing ★, (BMI) PO Box 1335, Norcross, GA 30091, (770) 798-7999, Pres.: Bill Bohannon; A & R: Ed Neeley; Professional/Creative Mgr.: Sharon Smith.

Orderlotts Music ★, (BMI) 441 E. Belvedere Ave., Baltimore, MD 21212, (410) 435-0993, Fax: (410) 435-3513, E-Mail: orderprods@aol.com; Founder: Jeff Order; Gen. Mgr.: Joyce Klein.

The Organ Literature Foundation ★, 45 Norfolk Rd., Braintree, MA 02184-5918, (617) 848-1388, Pres.: Henry Karl Baker.

Administered: Knuf-Verlag, Lasber-Verlag, Pape-Verlag, Positif Press.

The Clyde Otis Music Group, (BMI/ASCAP) PO Box 325, Englewood, NJ 07631, (201) 567-7538, Fax: (201) 567-5948, Pres.: Isidro Otis; Vice Pres., Bus. Affairs: Clyde Otis; Prof. Mgr.: Mark Anderson; Copyright Administrator: Michelle Thomas.

Owned: Eden Music Corp. (BMI), Iza Music Corp. (BMI), Prentice Music, Inc. (ASCAP), Vanessa Music Corp. (ASCAP); *Administered:* Kakalaka Music (BMI), My Two Sons Entertainment (ASCAP), Nice & Smooth Music (ASCAP), One Vincent Music (BMI), Rap Pays Music (BMI), Redmann Music.

Otto Music Publishing ★, (ASCAP) 10244 NW 47th St., Sunrise, FL 33351, (954) 741-7766, Fax: (954) 741-8947, Pres.: Frank X. Locontio; Exec. Vice Pres./Gen. Mgr.: Phyllis Finney Locontio; Vice Pres. (True Friends): Bill Dillon.
Owned: Clara Church Publishing (SESAC), True Friends/Betty Brown Music Publishing (BMI).

Owl's Head Music ★, (BMI) PO Box 3667, Chapel Hill, NC 27515, (919) 932-9600, Fax: (919) 932-9700, Pres.: Bob Haddad.

Oxford Music USA, (BMI/ASCAP) 198 Madison Ave., New York, NY 10016-4314, (212) 726-6200, Fax: (212) 726-6444, Pres.: E.W. Barry; Exec. Editor, Music: Maribeth Anderson Payne; Mgr., Music Dept.: Susan Brailove.
Owned: Oxford University Press; *Affiliated:* Jaymar (Canada) (ASCAP).

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PDS Music Publishing ★, (ASCAP/BMI) PO Box 191, New York, NY 10001-0191, (800) 473-7550, Fax: (718) 622-2260, Vice Pres./Gen. Mgr.: Peter Coldhouse; Creative Dir.: Derrick Shivers.

Pablo Music, (BMI) PO Box 496, Cherry Valley, NY 13320, (607) 264-3785, Fax: (607) 264-3476, E-Mail: 750-1699@mcimail.com; Web Site: http://members.gnn.com/improart; Gen. Mgr.: D.S. Good; Dir.: C.A. Goss; Prof./Creative Mgr.: H.P. Bley.
Affiliated: Metisse Music (SACEM), Yamaha Music Foundation (JASRAC).

Padrino Music Publishing Co., (BMI) PO Box 102, Bishop, TX 78343, (512) 584-3735, Contact: Jesus Solis.

Pandisc Music Corp., (BMI) 6157 NW 167th St., Ste. F-9, Miami, FL 33015-4318, (305) 557-1914, Fax: (305) 557-9262, E-Mail: pandisc@quadzone.com; Pres.: Bo Crane; Vice Pres./Gen. Mgr.: Nat. Rew.

Owned: Hombre del Mundo (ASCAP), Jamarac Music Publishers (BMI), Whooping Crane Music (BMI); *Administered:* Breakaway Music Publishers (BMI), Our Jam Music (BMI), Walter Simmons Music (BMI).

Para-Sac Music Corp., One Gulf & Western Plz., New York, NY 10023.

Paradam Publishing Ltd., (ASCAP) 36 Friendship Ln., Nantucket, MA 02554, (508) 228-5656, Fax: (508) 325-2628, CEO: Roger L. Seitz; Vice Pres. Pub. Rel.: Alayne Mayer.

Pasado Music, (ASCAP) PO Box 640, Lake Isabella, CA 93240, (714) 957-3073, Fax: (619) 379-1970, Pres.: Bill Laster.

Passing Clouds Music, Inc., (BMI) 114 W. 86th St., Ste. 12-A, New York, NY 10024, (212) 799-5990, Fax: (212) 799-5990, E-Mail: 104134.176@compuserve.com; Pres./Prof./Creative Mgr.: Larry Harlow; Gen. Mgr.: Myles Harlow Kahn, Esq.

Owned: Mum Monster Music (ASCAP).

Patrick-Joseph Music, Inc., (BMI) 2004 Wedgewood Ave., Nashville, TN 37212, (615) 327-8091.

Paulbil Music Publishing Co., (BMI) 3518 Champlain Ave., Youngstown, OH 44502, (330) 755-7794, Owner/Pres.: Bill Schaffert.

Peaceable Kingdom Publishing, (ASCAP) 3465 Encinal Canyon Rd., Malibu, CA 90265, (310) 457-4405, Pres./Owner: C.R. Nauert.

Owned: Broadbeach Music (ASCAP), Chamlee Music (BMI), Van Nauert Music (BMI); *Administered:* Carolights Music (ASCAP).

Peach Hill Songs, (BMI) c/o Creative Trust, PO Box 871, Franklin, TN 37065, (615) 790-7675.

Pecos Music, PO Box 13005, San Antonio, TX 78213, (210) 656-4528, Pres./CEO: Milton Lance.

Peermusic, (ASCAP/BMI) 810 Seventh Ave., New York, NY 10019, (212) 265-3910, Fax: (212) 489-2465, Pres./CEO: Ralph Peer II; Sr. Vice Pres./COO: Kathy Spanberger; Vice Pres. Copyright/Lic.: Cecile Russo; Vice Pres. Legal/Bus. Aff.: Peter Jaegerman.

Offices: 8159 Hollywood Blvd., Los Angeles, CA 90069, (213) 656-0364, Fax: (213) 656-3298, Sr. Dir., Talent Acq.: John Lloyd; Creative Dir.: Frank Petrone; Cobians, Ave. Ponce de Leon 1603-Of. 205, Parada 23, Santurce, PR, 00909, (787) 723-5704, Fax: (787) 723-4381, Mgr.: Hiram Negron; 1207 16th Ave. S., Nashville, TN, 37212, (615) 329-0603, Fax: (615) 320-0490, Vice Pres.: Kevin Lamb; Creative Dir.: Anthony Von Dollen; 209 Ninth St., Ste. A, Miami Beach, FL, 33139, (305) 534-0808, Fax: (305) 534-0830, Mgr.: Ramon Arias.

Owned: PSO Limited (ASCAP), Peer Int'l Corp. (BMI), Peer Int'l Corp. of Puerto Rico (BMI), Peermusic Ltd. (BMI), Peermusic III Ltd. (BMI), Songs of Peer Ltd. (ASCAP), Southern Music Publishing Co., Inc. (ASCAP); *Administered:* One Four Three Music (BMI).

Peermusic Int'l Corp. of Puerto Rico, Cobians Plz., Ave. Ponce de Leon 1603-Of. 205, Parada 23, Santurce, PR 00909, (787) 723-5704, Fax: (787) 723-4381, Mgr.: Hiram Negron.

Pelton Publishing, (BMI) PO Box 182, Midwood Station, Brooklyn, NY 11230, (718) 339-3536, Gen. Mgr.: Dick Alexander; Sales: Jim Pelton.

Affiliated: Kid Cuz'n Publishing Co., Art Wayne Music.

Penny Thoughts Music, (BMI) 484 Lexington St., Waltham, MA 02154, (617) 891-7800, Fax: (617) 893-1771, Pres.: John Penny; Sec.: Nancy Penny.

Perfect Songs, 1123 Linda Flora Dr., Belair, CA 90024, (310) 471-4740, Fax: (310) 472-9930.

Perfection Music Publications, (BMI) PO Box 4094, Pittsburgh, PA 15201, (412) 782-4477, Fax: (412) 782-0227, Pres.: Edward J. Moschetti.

Owned: Regal Music Publications (ASCAP).

Periscope Music Co., (BMI) 129 Bishop St., Brockton, MA 02402, (508) 588-6348, Pres.: Edward M. Hurewitz; Gen. Mgr.: Shari Bergeron; Creative Mgr.: Dayna Holmes.

Owned: Shayna Music (BMI).

Periterra Music, (BMI) 45-15 21st St., Long Island City, NY 11101, (718) 786-2401, Pres.: Franc Perli.

Perla Music, (ASCAP) 176 Irving Pl., Basking Ridge, NJ 07920, (908) 604-6275, Fax: (908) 604-6298, E-Mail: pmrecords@ccinc.com; Pres.: Gene A. Perla.

Permanent Pop Music, (BMI) 14431 Ventura Blvd., Ste. 311, Sherman Oaks, CA 91423, (818) 981-7760, Pres.: Ray Paul Klimek.

Owned: Nasty Tone Music (BMI).

Jane Peterer Music Corp./JPMC Music, Inc., (ASCAP/BMI/SESAC) 530 E. 76th St., Ste. 26H, New York, NY 10021, (212) 249-9220, Fax: (212) 861-8130, E-Mail: music@jpmc.com; Pres.: Jane Peterer.

Administered: Act One Music (BMI), Bloomfield Music (SESAC), Blue Surf Music (BMI), Bridgeport Music, Inc. (BMI), Edwina Music (BMI), Grapevine Music (ASCAP), Grifforee Publishing Co. (BMI), Moonson Music (BMI), Resurgence Music (ASCAP), Rosuki Music (BMI).

Justin Peters Music, (BMI) 2831 Dogwood Pl., Nashville, TN 37204, (615) 331-6056, Fax: (615) 831-0991, Pres.: Justin Peters.

Petko Music, 6331 Santa Monica Blvd., Hollywood, CA 90038, (213) 462-2545, Contact: Pete Korelich.

Phaja Music, (BMI) PO Box 1427, Bayshore, NY 11706, (516) 841-0144, Fax: (516) 841-0378, Pres.: Barry V. Yearwood; Gen. Mgr.: Brenden Yearwood; Creative Mgr.: Channon Yearwood; Int'l Affairs Rep.: Ramzun Ali Jaffer.

Owned: Mega-Star (BMI).

Pliedriver Music, 1241 E. Main St., Stamford, CT 06902.

Pine Island Music/Quadrant Careers, (BMI) 9430 Live Oak Pl., Ste. 308, Fort Lauderdale, FL 33324, (305) 472-7757, Pres.: Jack P. Bluestein.

Pitch 'N' Run, (ASCAP) 27 Music Sq. E., Nashville, TN 37203, (615) 256-9850.

Pitchfork Music, (BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Publishing Admin.: Karen Adams.

Platinum Entertainment, Inc., (ASCAP/BMI/SESAC) 2001 Butterfield Rd., Ste. 1400, Downers Grove, IL 60515, (630) 769-0033, Fax: (630) 769-0049, Pres./CEO: Steve Devick; COO/Gen. Counsel: Thomas R. Leavens; Mgr.: Royalty/Licensing: Maribeth Ackerman.

Owned: Dethom Publishing (SESAC), Jambox (BMI), Joste Publishing (ASCAP), JustMike Music (BMI), Lexicon Music (ASCAP), Libris Music (BMI), Luminar Music (SESAC), Sonic Chaos (ASCAP).

Platinum Gold Music, (ASCAP) PO Box 3299, Los Angeles, CA 90078-3299, (310) 275-7329, Fax: (310) 957-1627, Pres.: Steve Cohen; Pres.: David Cook.

Playground Music, (BMI) PO Box 133, Ojai, CA 93024-0113, Fax: (805) 646-5350, Pres.: Jim Pewter; Gen. Mgr.: Judy Pewter.

Owned: Daviny James Music (ASCAP), Pewter Pal Music (BMI), Philia Music (BMI).

Playnote Music Publishing, PO Box 219, Radio City Sta., New York, NY 10101, (212) 695-6995, Pres.: Lawrence Lucie.

Playthemusic, (ASCAP) 900 Passaic Ave., East Newark, NJ 07029, (201) 483-8080, Fax: (201) 483-0031, Pres.: Jerry R. Salemo.

Plymouth Music Co., Inc., (ASCAP) 170 NE 33rd St., Fort Lauderdale, FL 33334, (954) 563-1844, Fax: (954) 563-9006, Pres.: Bernard Fisher.

Owned: Aberdeen Music, Inc., Greystone Press; *Administered:* Sam Fox Publishing Co., Inc., Galleria Press, Morton Music, Pelican Cay Publications, Phantom Publications, SDG Press, Songways Service, Inc., Staff Music Publications, Tetra/Continuo Music Group.

Poca River Music Publishing Co., (BMI) 12256 Rhonda Dr., Medway, OH 45341, (513) 754-1334, Pres.: Kenneth Davidson; Vice Pres.: Clark Davidson.

Poemas y Canciones, (ASCAP) 501 SW 24th Ave., Miami, FL 33135, (305) 642-6147, Contact: Pablo Cano.

Pollybyrd Publications Ltd. (A ZMI Co.), (ASCAP/BMI/SESAC) 10 Universal City Plz., Universal City, CA 91608, (818) 506-8533, Fax: (818) 506-8534, Pres.: Denise M. Gauthier; Vice Pres.: Max Diamond; Vice Pres.: Blade Tuscon; Vice Pres.: Juana Beguelin.

Offices: 333 Proctor St., Carson City, NV, 89703, (702) 884-1946, Fax: (702) 882-6755.

Owned: Ja Nikki Songs (BMI), Kellijai (ASCAP), Lonn Vaness Songs (SESAC), PPL Music (ASCAP), Pollyann Music (ASCAP), Velma Songs Int'l (BMI); *Administered:* Bouvier Music (BMI), Zett One Songs (ASCAP), Zett Two Music (BMI).

PolyGram Music Publishing Group, (ASCAP/BMI) 1416 N. La Brea Ave., Los Angeles, CA 90028, (213) 856-2776, Fax: (213) 856-2664, Pres.: David Simone.

Offices: 810 Seventh Ave., New York, NY, 10019, (212) 333-8000, Vice Pres./Gen. Mgr.: Holly Greene; 54 Music Square E., Nashville, TN, 37203, (615) 256-7648, Fax: (615) 255-8549.

Owned: PolyGram Songs, Inc. (BMI); *Affiliated:* Theobald's Music, Inc. (ASCAP).

Pop Record Research, (ASCAP, BMI) 10 Glen Ave., Norwalk, CT 06850, (203) 847-3085, Pres.: Gary Theroux; Mgr.: Mark Theroux.

Owned: GTP Music (BMI); *Affiliated:* Surf City Music (ASCAP).

Popular Music Co., (ASCAP) PO Box 1221, Hollywood, FL 33022, (954) 458-0287, Fax: (954) 455-8859, Pres.: Emma Browne; Gen. Mgr.: Shelly Liebowitz.

Owned: Children's Musical Plays (ASCAP).

Porpoise Publishing Co., PO Box 3471, Manhattan Beach, CA 90266-1471, (310) 551-5250, (615) 895-5738, Fax: (310) 551-4144, Pres.: Alan Brewer.

Pow Wow Music, Inc., (ASCAP/BMI) 1776 Broadway, Ste. 1206, New York, NY 10019, (212) 245-3010, Fax: (212) 956-2326, Pres.: Herb Corsack; Prof./Creative Mgr.: Judy Casace.

Affiliated: 49th Street Music (ASCAP/BMI).

Power Metal Music, Inc., (BMI) 2935 Berry Hill Dr., Nashville, TN 37204, (615) 297-3723, Fax: (615) 297-3723, Pres.: Jerry Abbott.

Power Voltage Music, (BMI) PO Box 808, Daytona Beach, FL 32115-0808, (904) 252-9806, Pres.: Russ Mate; Vice Pres./Gen. Mgr.: Mike Fass.

Offices: PO Box 45, Church Street Sta., New York, NY, 10008, (212) 388-2767.

Owned: Digital Dawn Music (ASCAP).

Preludium Music Publishing Co., (ASCAP) 12 Tudor Ln., Trumbull, CT 06611, (203) 268-1196, Fax: (203) 268-9124, Pres.: Armando Sciascia.

Owned: Clessidra Music Publishing Co. (BMI), Edizioni Musicali Sciascia (SIAE), Eliseo Edizioni Musicali, srl (SIAE).

Prescription Co., (BMI) 11 Middle Neck Rd., Ste. 201, Great Neck, NY 11021, (516) 466-3308, Pres./Owner: David F. Gasman; Exec. Vice Pres.: John Bradley; Vice Pres.: Finance: Bob Murphy; Vice Pres. Sales: Bruce Brennan.

Offices: 525 Ashbury St., San Francisco, CA, 94117, (415) 553-8540.

Theodore Presser Co., (ASCAP) Presser Pl., Bryn Mawr, PA 19010, (610) 525-3636, Fax: (610) 527-7841, E-Mail: presser@presser.com; Chrmn.: Arnold Broid; Pres.: Thomas Broido; Vice Pres.: George Hotton; Gen. Mgr.: Thomas McDonough; Dir.: Performance Promo.: Judith Ilika.

Owned: Elkan Vogel (ASCAP), Merion Music (BMI); *Administered:* Editions Billaudot (SACEM), Editions Durand (SACEM), Editions Jobert (SACEM), Editions Lemoine (SACEM), Editions Musicales Transatlantiques (SACEM), Richard Schauer (PRS/ASCAP), United Music Publishers (PRS/ASCAP).

Pride Music Group, 25 Music Sq. E., Nashville, TN 37203, (615) 244-8950, Vice Pres.: Byron Gallimore.

Print Music Co., Inc., (ASCAP) 10 Swirl Ln., Levittown, NY 11756, (516) 796-3698, Fax: (516) 796-3699, Pres.: Nat Schnapf; Prof./Creative Mgr.: Jerry Samuels.

Owned: XIV Music (ASCAP), JASAM Music (ASCAP), Japalana Music (ASCAP), Milbern Music (ASCAP), WPN Music (ASCAP).

Pritchett Publications, (BMI) 38603 Sage Tree St., Palmdale, CA 93551, Pres.: LeRoy Pritchett; Prof./Creative Mgr.: Charles Vickers.

Private Pleasure Music, Inc., (ASCAP) 122 Andes St., Urb. Monterey, Rio Piedras, PR 00926, (809) 751-8321, (809) 751-8622, Fax: (809) 751-6856.

Proimage Publishing, (ASCAP) 3355 N. Academy Blvd., Ste. 323, Colorado Springs, CO 80917, (719) 591-7747, Fax: (719) 570-7182, CEO: Sherri Deaguero; Creative Mgr.: Trischa Canzolino.

Promotions of the World, Inc., (ASCAP) 1925 Century Park E., Ste. 1260, Los Angeles, CA 90067, (310) 556-1956, Fax: (213) 344-1275, Pres.: Roberto Rivera; Attorney: Gerald B. Weiner.

Pubco Music Publishing, (BMI) The Times Bldg., Ste. 300, Suburban Sq., Ardmore, PA 19003, (610) 649-7400, Fax: (610) 649-1122, Pres.: Eileen Whelihan.

Publishers' Licensing Corp., 600 Madison Ave., 22nd Floor, New York, NY 10022-1615, (212) 319-4000, Fax: (212) 688-7476, Pres.: Philip S. Kurmit.

Administered: Abnak Music (BMI), Almitra Music (ASCAP), Belizbeha Music (ASCAP), Bergstrom Music Ltd. (ASCAP), Blendingwell Music, Inc. (ASCAP), Brave Voices Music, D'Accord Music, Inc. (ASCAP), Eagle Ear Music, Inc. (ASCAP), G&W Publishing Corp. (ASCAP), Justin Grant Music (BMI), Havana-New York Music Co. (BMI), Jetstar Publishers, Inc. (BMI), Little Pumpkin Music (ASCAP), Metrostar Music (ASCAP), Music Jems (ASCAP), PLC Music (ASCAP), Pueblo Nuevo Perez (BMI), Sephra Music (ASCAP), Shinowol Songs (BMI), Sister John Music, Inc. (BMI), Sister Teresa Music (ASCAP), Stom, Harris & Jones (ASCAP), Terrason Music (BMI), Tobasco Music (BMI), Varghina Music (BMI).

Punaluu Music Corp. (Div. of Sea-West Music Group Hawaii), (ASCAP) PO Box 2063, Pahoa, HI 96778, (808) 965-8841, Fax: (808) 965-8853, Chrmn.: Rick Asher Keefer; Pres.: Donna-Alexa Keefer.

Administered: EMI Music Publishing Benelux (Europe), EMI-Virgin Music (Japan), Warner-Chappell (UK), Watanebe (Japan).

Pure & Simple Music, (BMI) 6 Rosario Shores Rd., Eastsound, WA 98245, (360) 376-5230, Fax: (360) 376-4894, Pres.: Christopher Peacock.

Administered: Leaning Mirror (BMI), Pure & Simple Island Music (BMI).

Purple Haze Music, (BMI) PO Box 1243, Beckley, WV 25802, (304) 252-4836, Fax: (304) 252-4836, Pres.: Richard L. Petry; A & R: Carol Lee.

Push Music Jamaica Ltd., (BMI) One Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, Pres.: Sonia Pottinger; Gen. Mgr.: Jake Guralnick.

Q

Quantum Music Group, 1005 18th Ave. S., Nashville, TN 37212, (615) 320-7373.

R

Eddie Rabbitt Music Publishing, (BMI) 8857 W. Olympic Blvd., Ste. 200, Beverly Hills, CA 90211, (310) 657-9814, Vice Pres.: John Massa.

Rage Music Publishing, (BMI) 3528 NW 34th St., Fort Lauderdale, FL 33309, (954) 485-2640, Pres.: Vincent Jeffers; Vice Pres.: Lawson Westerman.

Frank Raggi Publishing, (ASCAP) PO Box 172235, Miami Gardens, FL 33017, (305) 828-6871, Fax: (305) 828-5347, E-Mail: orionmiami@worldnet.att.net; President: Frank Hemandez.

Rahmat/Olinga Music, (ASCAP/BMI/SESAC) 24522 Dry Canyon Cold Creek Rd., Calabasas, CA 91302, (818) 223-9256, Fax: (818) 223-9243.

Rainbow Music Corp. ★, (ASCAP) 45 E. 66th St., New York, NY 10021, (212) 988-4619, Fax: (212) 861-9079, Pres.: Diane Charlotte Lampert; Vice Pres.: Fred Stuart.
Owned: Tri-Circle Music (ASCAP).

Raisencia Music Publishing, Inc., (BMI) PO Box 45-1600, Miami, FL 33245, (305) 377-9660, Fax: (305) 377-9670, Pres.: Raul Plasencia Jr.; Artistic Dir.: Tony Medina; Gen. Mgr.: Richard Green; Int'l Pub. Rel.: Maria E. Plasencia.

Ranchette Music Publishing, (BMI) 11311 Audelia Rd., Ste. 283, Dallas, TX 75243, (214) 348-4151, Pres.: Dick Michaels.

Rancho Bogardo, (ASCAP) 825 W. Hillwood Dr., Nashville, TN 37205, (615) 356-9252.

Fred Raphael Music ★, (ASCAP) 319 Via Don Benito, Cathedral City, CA 92234, (818) 328-0170, Pres.: Hermione Greene.

Raven Music, (BMI) 12055 First Ave. NW, Seattle, WA 98177, (206) 367-0736, E-Mail: ronellis@mail.nwlink.com; Pres.: Ron Ellis; Permissions Dept.: Nancy J. Ellis.

Jody Ray Music, (BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Publishing Admin.: Karen Adams.

Raybird Music ★, (ASCAP/BMI) 435 W. 57 Studio 12A, New York, NY 10019, (212) 245-2299, Fax: (212) 245-2299, Pres.: Ray Passman.

Administered: ARAL Music (ASCAP), Aaychdee Music (ASCAP), Jazz Fund Music (BMI), Ju-Bop Music (ASCAP), Kips Bay Music (ASCAP), Konitz Music (BMI), Meshugah Music (BMI), Red Rodney Estate (ASCAP/BMI), Sincere Music (BMI), Tajah Music (BMI).

Real Songs ★, (ASCAP) 6363 Sunset Blvd., Eighth Floor, Los Angeles, CA 90028, (213) 462-1709, Fax: (213) 462-1713, E-Mail: ddorion@realsongs.com; Pres./Gen. Mgr.: Doreen Dorion.

Affiliated: Rock Solid Entertainment.

Record-Rama Sound Archives, (BMI) 4981 McKnight Rd., Pittsburgh, PA 15237, (412) 367-7330, Fax: (412) 367-7388, E-Mail: recordrama@citynet.com; Web Site: <http://www.musicmaster.com>; Pres.: Paul C. Mawhinney.

Owned: Augben (BMI), Donator (BMI), Lito (BMI), Lo Presti (BMI), Mary Vi (BMI).

Record, Video & Film Music Publishing, (ASCAP) 3884 Franklin Ave., Los Angeles, CA 90027, (213) 662-3121, Fax: (213) 662-1222, Chrmn./CEO: Brian Ross; Prof. Mgr.: Ian Ross.

Owned: Brian Ross Music (BMI).

Red Barn Farm Publishing ★, (BMI) PO Box 84, Strausstown, PA 19559, (610) 488-1782, Pres.: Patrick Sickafus; Mgr.: Suzy Walton.

Red Quill Music, (BMI) 2803 Bransford Ave., Nashville, TN 37204, (615) 383-0400.

Red Zone Music ★, (BMI) PO Box 62, Saint Joseph, MO 64502, (816) 233-6778, Pres.: W.D. Morgan; Gen. Mgr.: C.C. Sten.

Relix Magazine, PO Box 94, Brooklyn, NY 11229, (718) 258-0009, E-Mail: relixedit@aol.com; Pres.: Toni A. Brown.

Ren-Maur Music Corp., (BMI) 521 Fifth Ave., 17th Floor, New York, NY 10175, (212) 292-4266, Fax: (212) 292-4450, Pres.: Rena L. Feeney; Vice Pres.: Derek W. Feeney; Gen. Mgr.: Maureen Gills; Prof./Creative Mgr.: Billy Nichols.

Administered: Poppa, Dolla Bill Music (BMI).

Leon Rene Publications, (ASCAP/BMI/SESAC) 2124 W. 24th St., Los Angeles, CA 90018-1927, (213) 737-5125, Fax: (213) 737-6773, Pres.: Irma Rene; Gen. Mgr.: Rafael Rene; Prof./Creative Mgr.: Tony Jones.

Affiliated: Recordo Music Publishers (BMI).

Rent-A-Song ★, (BMI) PO Box 17803, Encino, CA 91416-7803, (818) 906-0618, Fax: (212) 307-7201, Pres.: Dennis Lambert; Creative Mgr.: Bettina Dee.

Owned: Lambert & Potter Music (BMI), Dennis Lambert Music (BMI), Lambros Music (BMI), Lease-A-Tune (ASCAP), Natural Songs, Inc. (ASCAP), One Of A Kind Music (BMI), Soldier Music (BMI), Touch of Gold Music, Inc. (BMI), Tuneworks Music Co. (BMI), Works-For-Hire (ASCAP).

Resource Entertainment, (ASCAP/BMI) 626 Santa Monica Blvd., Ste. 456, Santa Monica, CA 90401, (310) 393-0125, Fax: (310) 393-8005, E-Mail: rescla@aol.com; Contact: Gregg Brock; Contact: Steve Zelenka.

Administered: Brian Auger Music (BMI), Bridge of Sighs Music (BMI), Gans Creek Music (BMI), Hancock Music (BMI), More Cut Music (BMI).

Respect Music Co., (BMI/ASCAP) PO Box 35449, Los Angeles, CA 90035, (310) 281-8599, Pres.: Miles Grayson; Gen. Mgr.: Tracy Moore.

Affiliated: Black Satin (BMI), Family Affair Music (ASCAP), Miracle Mile Music (BMI).

Reunion Music Publishing, 2908 Poston Ave., Nashville, TN 37203, (615) 320-9200, Fax: (615) 340-9494, Creative Dir.: Linda Bourne Wornell; Creative Mgr.: Kevin Brennerman.

Rhinelander Music, (BMI) 10136 Idelwood Pl., River Ridge, LA 70123, (504) 949-8386, Fax: (504) 738-2145, Pres.: Marshall E. Sehorn.

The Richmond Organization (TRO) ★, (ASCAP/BMI) 11 W. 19th St., New York, NY 10011, (212) 627-4646, Fax: (212) 633-1233, Pres.: Howard S. Richmond; Gen. Mgr.: Larry Richmond; Printed Music Mgr.: Judy Bell.

Owned: Cromwell Music, Inc. (ASCAP), Devon Music, Inc. (BMI), Essex Music Int'l, Inc. (ASCAP), Folkways Music Publishers, Inc. (BMI), Hampshire House Publishing Corp. (ASCAP), Hollis Music, Inc. (BMI), Ludlow Music, Inc. (BMI), Melody Trails, Inc. (BMI), Musical Comedy Prodn., Inc. (BMI), Words and Music, Inc. (ASCAP).

Ridge Music Corp. ★, (BMI) 38 Laurel Ledge Ct., Stamford, CT 06903, (203) 322-1496, Fax: (203) 322-8201, Pres.: Paul Tannen; Gen. Mgr.: Nancy Tannen.

Affiliated: Deshufflin, Inc. (ASCAP), New Media Music (BMI), Tannen Music, Inc. (BMI).

Right Livelihood Music ★, (BMI) 4 Park Ave., Kings Park, NY 11754, (516) 544-0703, Fax: (516) 544-0705, Pres.: Frank Baker; Composer/Songwriter: Joel Cook.

Rio Bravo Music, (BMI) 1109 17th Ave. S., Nashville, TN 37212, (615) 329-4150, Fax: (615) 329-1021.

Rising Star Records/Publishers ★, (ASCAP/BMI) 52 Executive Park S., Ste. 5203, Atlanta, GA 30329, (404) 636-2050, Fax: (404) 636-5051, E-Mail: rstar@mindspring.com; Pres.: Barbara A. Taylor; Gen. Mgr.: Lyndell Massengale; Ops. Mgr.: Michael Peterson; Nat'l. Sales Rep.: Frank Grubbs, Jr.

Owned: New Rising Star Music (ASCAP), Ristar Music Pub. (BMI).

Tex Ritter Music Publishing, (ASCAP) 6124 Selma Ave., Hollywood, CA 90028, (213) 469-2296, Fax: (213) 962-5751, Pres.: Dorothy Ritter; Gen. Mgr.: Michael H. Golden.

Affiliated: Austin Music (BMI).

Roadblock/Roadcrew Music, Inc., (ASCAP/BMI) 536 Broadway, 4th Floor, New York, NY 10012, (212) 274-7500, Fax: (212) 219-0301, Publishing Admin.: Joan Bolvin.

Rob-Lee Music ★, (BMI) PO Box 1130, Tallevast, FL 34270, (941) 351-3253, Fax: (941) 355-8114, E-Mail: kanz76b@prodigy.com; Pres.: Rob Russen; Gen. Mgr.: Ryan Russen; Prof./Creative Mgr.: Lynn Russen.

Owned: Castle Music (BMI), Heavy Weather Music (BMI), Jade Music (BMI), Noelle Music (BMI), Pyramid Music (BMI), TCB Music (BMI).

Robadon Music, (BMI) 4354 E. Lake Rd., Sheffield Lake, OH 44054, (216) 949-7113, Pres./Gen. Mgr.: Robert Sellers; Prof./Creative Mgr.: David Sproule.

Robin Hood Music Co. ★, (BMI) 5531 Tuxedo Terrace, Hollywood, CA 90068, (213) 465-9758, Owner: John Marascalco.

Rockin' Leprechaun Music, (ASCAP) One Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, Pres.: Jonathan Richman; Administrator: Jake Guralnick.

Rockmasters Int'l Network, Inc. ★, (BMI) 710-712 W.25th St., Norfolk, VA 23517, (804) 623-5565, (804) 623-0863, Fax: (804) 640-1402, E-Mail: rockmasters@aol.com; Pres.: Frank J. Guida; Vice Pres.: R.G. Burns; Prof./Creative Mgr.: Joseph Da Vinci Guida.

Administered: BMG Arabella Mexico, SA, Editorial Mexicana (SACM), BMG Holland (BUMA), BMG Music Publishing France (SACEM), BMG Music Publishing Ltd. (MCDS), BMG Music Pty. Ltd.-England (PRS), BMG Pacific Music Pub. (CASH), BMG UFA Musikverlag (GEMA), Gallo Music Publishing South Africa (SAMRO), Gruppo Edit. BMG Ariola (SIAE), Nippon BMG Music (JASRAC).

Rohm Music ★, (BMI) 10 George St., Wallingford, CT 06492, (203) 269-4465, Fax: (203) 294-1745, E-Mail: info@irod-nosel.com; Pres.: Thomas "Doc" Cavalier; Gen. Mgr.: E. Mercier; Prof./Creative Mgr.: E. Mercier.

Owned: Big Music (BMI), Linesider Productions (BMI), Obsessive Songs (BMI), QVQ Music (ASCAP).

Ron "Mister Wonderful's" Music ★, (BMI) 1730 Kennedy Rd., Louisville, KY 40216, (502) 774-1066, Pres.: Ronald C. Lewis; Vice Pres.: Erma Bush; Vice Pres.: Jerry Green.

Rondell Music, (BMI) 13117 Highway #9, Boulder Creek, CA 95006, (408) 338-2184, Fax: (408) 338-2749, Pres./Gen. Mgr.: Jimmy Joe Lee.

Owned: Ravenswood Music (BMI).

Rondor Music Int'l, (ASCAP/BMI) 360 N. LaCienega Blvd., Los Angeles, CA 90048, (310) 289-3500, Fax: (310) 289-4000, Pres.: Lance Freed; Sr. Vice Pres.: Brenda Andrews; Vice Pres.: Motion Pic's: Derek Alpert; Dir.: A&R: Ron Moss.

Offices: 1904 Adelia St., Nashville, TN, 37212, (615) 321-0820, Fax: (615) 329-1018, Sr. Vice Pres.: David Conrad; Gen. Mgr.: Mary Del Scobey; 110 Greene St., Ste. 1102, New York, NY, 10012, (212) 226-9800, Fax: (212) 226-8550, Exec. Dir./Gen. Mgr.: Karen Durant; Creative Dir.: David Stumm; 78 Chandos St., St. Leonards, Sydney, NSW, 2065, Australia, 612.9901.4600, Fax: 612.9901.4924, Managing Dir.: Bob Aird; A&R: Graham Thompson.

Affiliated: Almo Music Corp. (ASCAP), Blues Traveler Publishing (BMI), Brio Blues/Chariscourt Ltd. (ASCAP), East Memphis Music (BMI), Groove 78 Music (ASCAP), Irving Music, Inc. (BMI), MLE Music (ASCAP), Rodsongs (ASCAP), Testatyme Music (ASCAP), Vibecrusher Music (BMI).

Rontom Music Co. ★, (ASCAP) 602 W. Iris Dr., Nashville, TN 37204, (615) 298-3824, Owner: Tom Walls; Gen. Mgr.: Jean Walls.

Owned: Centerpoint Music Co. (BMI).

Roots Music ★, (BMI) 885 Broadway, Bayonne, NJ 07002-3032, (201) 823-4546, Pres.: Robert Bowden; Gen. Mgr.: Gloria Bowden.

Royal Flair Music ★, (BMI) 203 Antique City Dr., Walnut, IA 51577, (712) 784-3001, Pres.: Robert Everhart; Gen. Mgr.: Sheila Armstrong.

Randall Ramage Music, (BMI) 906 N. Doheny Dr., Ste. 302, Los Angeles, CA 90069, (310) 271-9752, Fax: (310) 271-4842, Pres.: Randall Ramage.

Rushwin Publishing ★, (BMI) Rt. 3, Box 151-B, Kirbyville, TX 75956, (409) 423-2521, Gen. Mgr.: James L. Gibson.

Rustron Music Publishers/Rustron Music Productions ★, (BMI) 1156 Park Lane, West Palm Beach, FL 33417-5957, (561) 686-1354, Exec. Dir.: H. Rusty Gordon; A&R/Creative Dir.: Ronald Caruso; Prof. Mgr.: Davilyn Whims.

Offices: 42 Barrack Hill Rd., Ridgefield, CT, 06877, (203) 438-8022.

Owned: Whimsong Publishers (ASCAP).

Joshua Ryan Music ★, (BMI) 1761 Gregory Jarvis Dr., El Paso, TX 79936-5050, (915) 855-0168, (915) 577-9599, Fax: (915) 577-9399, Pres.: John A. Portillo; Gen. Mgr.: Charlie Portillo; Vice Pres.: Jessica Portillo.

Owned: Dol European Int'l (SGAE).

Ryan's Songs, (ASCAP) 18653 Ventura Blvd., Ste. 513, Tarzana, CA 91356, (818) 705-3512, Fax: (818) 705-3403, Pres.: Suzanne Hayden.

Affiliated: Van Gogh's Ear Music (BMI).

S

S.A. Publishing Co., Inc., (ASCAP) 145 Palisade St., Dobbs Ferry, NY 10522, (914) 693-5595, Fax: (914) 693-7040, Pres.: Richard Kapp.

Owned: SAKAP Music (ASCAP).

S & R Music Publishing Co. ★, (ASCAP/BMI) 71906 Hwy. 111, Rancho Mirage, CA 92270, (619) 346-0075, Fax: (619) 346-0075, Pres.: Scott B. Seely.

Owned: Boomerang Music Pub. Co. (BMI), Fawn Springs Music Pub. Co. (ASCAP), Meteor Music Pub. Co. (BMI).

Sabteca Music Co. ★, (ASCAP/BMI) 712 Longridge Rd., Oakland, CA 94610, Pres.: Bernard D. Herring Sr.; Vice Pres.: Kevin Herring; Gen. Mgr.: Sean A. Herring; Prof. Creative Mgr.: Bernard D. Herring, Jr.

Sacred Circle Music ★, (ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Publishing Admin.: Karen Adams.

Safe Return Music, (BMI) PO Box 7032, Marietta, GA 30065, (770) 436-8631, Fax: (770) 432-6239, Pres.: Jeff Higgins.

SaiSoul Music Publishing, Inc. ★, (BMI) 16 E. 40th St., New York, NY 10016, (212) 951-3029, Fax: (212) 951-2332, Int'l Mgr.: Glenn LaRusso.

Owned: Lucky Tree Music (ASCAP).

Salt Works, Inc., (BMI/ASCAP) 80 Highland Dr., Jackson, OH 45640-2074, Pres.: Jeff Elliott; Prof./Creative Mgr.: Mike Morgan.

Owned: Salt Creek Music (ASCAP), SoJourney Music (BMI).

Sam's House of Music, (BMI) 1038 Gracelawn Dr., Brentwood, TN 37027, (615) 661-0080, Fax: (615) 376-8950, Managing Dir.: Sonja Quinn; Dir., Creative Servs.: Benny Quinn; Top Dog: Sam Quinn.

Owned: Sonja Quinn Music (ASCAP).

Samuel Three Productions ★, (BMI) 79-7199 Mamalahoa Hwy., Ste. F-250, Holualoa, HI 96725-9706, (808) 324-0042, Fax: (808) 324-1308, Pres.: Samuel Egnot; Professional/Creative Mgr.: Robert Fogie; Gen. Mgr.: Vernon Runyan.

Owned: Alpha Recording Co.

San Antonio Music Publishing, (BMI) PO Box 37250, San Antonio, TX 78237, (210) 432-8353, Fax: (210) 433-1630, Contact: Salome Gutierrez; Contact: Robert Gutierrez.

Tracy Sands Music ★, (BMI) 2166 W. Broadway, Ste. 119, Anaheim, CA 92804-2446, (714) 639-2111, Pres.: Tracy Sands; Gen. Mgr.: Robert Wahlsteen; Prof. Mgr.: Herb G. Wahlsteen.

Administered: Lipstick Traces Music Publishing (BMI).

Sanga Music, Inc. ★, (BMI) 250 W. 57th St., Ste. 1218, New York, NY 10107, (212) 586-6553, Fax: (212) 459-9035, Pres.: Harold Leventhal; Gen. Mgr.: Joy Graeme.

Owned: Applesed Music (ASCAP), Fall River Music (BMI), Howard Beach Music (ASCAP), Stormking Music (BMI); *Administered:* Arloco Music (ASCAP), David Platz Music (BMI), Lance Music (ASCAP), Woody Guthrie Publications (BMI).

Satty Music, (SESAC) 6130 Rebrook Rd., San Diego, CA 92117.

Say-Bah Music, (BMI) PO Box 51525, Levittown, PA 00950, (809) 261-6100, Fax: (809) 795-9500, Pres.: Candido Parrilla.

Scarlet Moon Music, Inc., (BMI) 2815 W. Linden Ave., Nashville, TN 37212, (615) 383-5007, Fax: (615) 383-3889, Pres.: Paul Overstreet.

Affiliated: New Weil Music (ASCAP).

E.C. Schirmer Music Co., Inc., (ASCAP) 138 Ipswich St., Boston, MA 02215, (617) 236-1935, Fax: (617) 236-0261, Pres./Prof./Creative Mgr.: Robert Schuneman.

Affiliated: Allans Music Pty. Ltd. (Australia), Delrieu Editions (France), Galaxy Music Corp. (ASCAP), Gavidia Music Arts, Highgate Press (BMI), Ione Press (BMI), Wayne Leupold Editions, Mapa Mundi (United Kingdom), Stainer & Bell, Ltd. (United Kingdom), Yorke Editions (United Kingdom).

Don Schlitz, (ASCAP) PO Box 120594, Nashville, TN 37212, (615) 327-1991.

Schmerdley Music ★, (BMI) 7560 Woodman Pl., Ste. G-3, Van Nuys, CA 91405, (818) 994-4862, Owner: Tom Willett.

A. Schroeder Int'l Ltd. ★, (ASCAP/BMI) 200 W. 51st St., Ste. 707-9, New York, NY 10019, (212) 582-8995, Fax: (212) 977-5253, Pres.: Aaron Schroeder; Vice Pres.: Abby Schroeder; Gen. Mgr.: Mary Romev.

Owned: Dandy Dittys (ASCAP), Rachel's Own Music (ASCAP), Super Songs (BMI); *Administered:* Ba-Da Music, Inc. (BMI), Me-Benish Music, Inc. (ASCAP), Seven Songs (BMI).

Score Productions, Inc., (BMI) 3353 Peachtree Rd., Ste. 220, Atlanta, GA 30347, (404) 266-8990, Fax: (404) 266-8683, Pres.: Robert May.

Affiliated: Pitchpipe Music (BMI), Son of A Pitch (ASCAP).

Screen Gems-EMI Music, Inc./Colgems-EMI Music, Inc., (ASCAP/BMI) 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Ralph Seltzer Music ★, (ASCAP) 191 Finch Rd., Kerby, OR 97531-0417, (541) 592-2825, Owner: Ralph L. Seltzer; Gen. Mgr.: M. Walther.

September Music Corp., (ASCAP) 250 W. 57th St., Ste. 1916, New York, NY 10107, (212) 581-1338, Fax: (212) 765-6703, Pres.: Stanley Mills.
Owned: Galahad Music, Inc. (BMI); Administered: Grean Music (BMI), Spielman Music (ASCAP).

Seven of Us Music ★, (BMI) 550 Balue Ln. SE, Palm Bay, FL 32909-4652, (407) 723-1741, Pres.: Michael F. Matushyn, Sr.

ShadowLight Music ★, (ASCAP) 9900 Tagus St., Ste. 25, Pico Rivera, CA 90660, (310) 699-2450, Fax: (213) 726-2820, E-Mail: rhart@lausd.k12.ca.us; Pres.: Ron Hart.

ShaoLin Music ★, (ASCAP) 860 E. 500 S., Ste. 15, Salt Lake City, UT 84102, (801) 595-1123, Pres.: Sifu Richard O'Connor; Vice Pres., A&R: Don Dela Vega; Prof./Creative Mgr.: Michelle McCarty.
Owned: ShaoLin Communications.

Shapiro, Bernstein & Co., Inc. ★, (ASCAP) 640 Fifth Ave., Fourth Floor, New York, NY 10019, (212) 957-0802, Fax: (212) 397-4638, Pres.: Richard M. Volter; Exec. Vice Pres./Gen. Mgr.: Leon J. Brettler; Prof./Creative Mgr.: Michael S. Brettler. Owned: North & Son Music Inc. (ASCAP), Painted Desert Music Corp. (BMI), Pomona Music Corp. (BMI), Ponderosa Music Co., Inc. (BMI), Scarsdale Music Corp. (ASCAP), Skidmore Music Co., Inc. (ASCAP), Yuma Music Corp. (ASCAP).

Shawnee Press, Inc., (ASCAP) 257 Park Ave. S., New York, NY 10010, (717) 476-0550, (212) 254-2100, Fax: (212) 254-2013, Pres.: Barrie Edwards; Vice Pres.: Lynn Sengstack; Copyright Dir.: Yolanda Blum; Prof. Mgr.: Philip Black. Owned: Harold Flammer, Inc. (ASCAP), Glorysound (ASCAP), Malcolm Music (BMI), Templeton Publishing (ASCAP).

Sheddhouse Music ★, (ASCAP) 1710 Roy Acuff Pl., Nashville, TN 37203, (615) 255-0428, Fax: (615) 244-5928, Pres.: Russ Zavitson; Dir., Creative Servs.: Lisa Ramsey.
Owned: Millhouse (BMI), Wooden Wonder (SESAC).

Shokers Music, (BMI) 2218 Rosewood Ave., Richmond, VA 23220, (804) 355-3586, Fax: (804) 355-7240, Pres.: James Branch; Gen. Mgr.: Philip Branch.
Affiliated: Black Fire Music (BMI), Juju Raga Music (BMI), Yo Pee's Music (BMI).

Sheli Music Publishing (USA) ★, (BMI) 5 Decker Ct., Mahwah, NJ 07430, (201) 825-9043, Pres.: James Castor.
Affiliated: Sheli Music Publishing (BMI).

Shellfish Music, (ASCAP) 2935 Arriba Way, Santa Barbara, CA 93105, (805) 898-0788, Fax: (805) 898-0788, Pres.: Stevan Lubarsky; Creative Mgr.: Shawn Dewey; Mgr.: J.C. Curry.

Showpiece Productions ★, (BMI) 2 Sunnyside Dr., Ste. 4-A, Yonkers, NY 10705, (914) 965-0801, Pres.: Robert B. Schoen. Owned: Shownote Music Co., Showoff Publishing Co.

Showtime, (BMI) 513 14th St., NE, Washington, DC 20002, (202) 388-9399, Fax: (410) 243-8429, Pres.: Charles A. Ables; Gen. Mgr.: Berch L. Salles.
Owned: Nice Sounds.

Silbar Songs, (ASCAP) 3964 Sunswep Dr., Studio City, CA 91604, (818) 509-5952, Fax: (818) 509-0629, E-Mail: whistshop@aol.com; Pres.: Jeff Silbar.
Owned: House of Fire Music (ASCAP).

Silly Love Songs ★, (BMI) Box 2, Palo Cedro, CA 96073, (916) 222-8129, Pres.: Ruben Lopez, Jr.

Silver Dawn Music ★, (ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Pub. Adm.: Karen Adams.

Silver Heart Music ★, (BMI) PO Box 1157, Hendersonville, TN 37077, (615) 230-9434, Fax: (615) 230-9137, E-Mail: ami@nashville.com; Gen. Mgr.: Theresa Street.
Owned: Silver Dust Music (ASCAP).

Silverhill Music, (BMI) PO Box 39439, Los Angeles, CA 90039, (213) 663-8073, Fax: (213) 669-1470, A & R: Diana Collette. Affiliated: Burni Music (BMI), Roughage Music (BMI), Sellout Music (BMI), Silver Ridge Music (ASCAP).

Silvia's Music Services, (ASCAP/BMI) 514 Pasqual Ave., San Gabriel, CA 91775, (818) 282-4550, Fax: (818) 282-8105, Admin.: Silvia Blach.
Administered: Baby Fingers Music (ASCAP), Bobby Caldwell Music (BMI), Full Force Music (ASCAP), Mumbi Music (BMI), The Music Force (BMI).

The Simmons Music Co., (BMI) PO Box 880761, San Francisco, CA 94188, (415) 824-2435, Pres.: Raymond B. Simmons.

Simply Grand Music, Inc., (BMI) PO Box 41981, Memphis, TN 38174-1981, (901) 272-7039, Fax: (901) 272-1003, E-Mail: wahani@aol.com; Pres.: Linda Lucchesi; Asst.: Carol Leslie Wolfer.
Owned: Beckie Publishing Co., Inc. (BMI), Memphis Town Music, Inc. (ASCAP).

Single Kick Music ★, (ASCAP) PO Box 8243, Calabasas, CA 91372, (818) 883-8407, Pres.: Cho Paquet; Vice Pres.: Echo S. Helstrom; Gen. Mgr.: Scott Kennington; Studio Mgr.: Danny Neelands.

Sheiby Singleton Music, Inc., (BMI) 3106 Belmont Blvd., Nashville, TN 37212, (615) 385-1960, Fax: (615) 385-1964, E-Mail: sunreco@ix.netcom.com; Pres.: Sheiby S. Singleton, Jr.; Vice Pres.: John A. Singleton; Gen./Professional Mgr.: Sidney Singleton.
Owned: Andsome Music (BMI), Prize Music, Inc. (ASCAP); Administered: Chu Fin Music, Inc. (BMI).

Sinned Music ★, (ASCAP) 25 Roscommon Rd., Newton Square, PA 19013, (610) 446-7100, Fax: (610) 446-7721, Pres.: Denny Somach.

Owned: Remted Music (BMI).

Sirius I Music, (BMI) PO Box 60240, Rossford, OH 43460, (419) 666-2019, Fax: (419) 666-3141, Pres.: John M. Pocisk; Vice Pres.: Mary Pocisk; Sec.: Joseph Manera; A&R: Johnny Davis.
Affiliated: Bug, Warner Chappel.

Sirr Rodd Record & Publishing Co., (ASCAP) PO Box 19052, Philadelphia, PA 19138, (215) 924-2097, Pres.: Rodney Jerome Keitt.

Siskatune Music Publishing Co. ★, (BMI) 285 Chestnut St., West Hempstead, NY 11552, (516) 489-0738, Fax: (516) 565-9425, E-Mail: siskatune@aol.com; Pres.: Mike Siskind; Vice Pres., Creative Aff.: Rick Olarsch.
Administered: Red Hand Music.

Six Pictures Music ★, (ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (213) 556-6642, Fax: (310) 557-8412, Publ. Adm.: Karen Adams.
Owned: Randy Newman Music, Twice as Nice Music.

Skinny Zach Music ★, (ASCAP/BMI) PO Box 570815, Tarzana, CA 91357, (818) 708-1300, Fax: (818) 705-6332, E-Mail: glickman@aol.com; Pres.: Zachary Glickman.
Owned: Aliben Music (BMI), BACC Music (ASCAP); Administered: James Holihan Music (ASCAP), Jams R Us Music (BMI), Psychadelic Music (ASCAP), Straight Ahead Music (BMI), Tori Taff Music (ASCAP).

Skylview Music Corp. ★, (ASCAP) 8400 Sunset Blvd., Ste. 4A, Los Angeles, CA 90069, (213) 656-2614, Fax: (213) 656-0693, E-Mail: mgrnp@earthlink.net; Pres.: Gene Norman; Vice Pres.: Neil Norman; Creative Dir.: Jordana Gainsworth; Pub. Rel. Dir.: Randi Hill.
Owned: Anton Publishing, Leslie Music.

Slocum Hollow Songs ★, (BMI) 125 43rd Ave. N., Nashville, TN 37209, (615) 292-0324, Fax: (615) 292-0824, E-Mail: baldasib@ctvax.vanderbilt.edu; Pres.: Butch Baldassarri.
Owned: Nashville Mandolin Editions (BMI).

Jay Smar Music, (BMI) PO Box 68, Landingville, PA 17942, (717) 366-0703, Artist: Jay Smar.
Affiliated: New Classic Music (BMI).

Janet Smith Music, (ASCAP) 947 Paddington Terrace, Heathrow, FL 32746, (407) 333-3343, Fax: (407) 333-3288, Pres.: Janet Smith.

Sol Y Tierra Music, (BMI) 6831 Commerce Ave., El Paso, TX 79915-1024, (915) 533-2463, Fax: (915) 541-1182, Pres.: Jose Sandoval; Vice Pres.: Juan Angel Portillo; Vice Pres. Mktg. & Pub. Rel.: Carlos Bruno Villanueva; Gen. Mgr.: Eduardo Gonzalez.

Solid Smoke Songs, (ASCAP) PO Box 22372, San Francisco, CA 94122, (415) 750-1225, Gen. Mgr.: Marty Arbutich.
Administered: Loney Tunes Music (ASCAP), Rear Window Music (ASCAP).

Sombrero Moon Music, (BMI) PO Box 121561, Nashville, TN 37212, (406) 442-9441, (800) 343-3546, Pres.: Al Cantrell; Vice Pres.: Emily Cantrell.

Sometimes You Win Music ★, (ASCAP) 1610 16th Ave. S., Nashville, TN 37212, (615) 383-7258, Fax: (615) 269-7828, Contact: Elizabeth Travis.
Affiliated: Tennessee Hills Music (BMI).

Sonata Records Co. ★, (ASCAP) 4304 Del Monte Ave., San Diego, CA 92107, (619) 222-3346, Pres.: Paul Di Lella; Vice Pres.: Joseph Di Lella; Distribution Mgmt.: Helen Di Lella; Sales Mgr.: Dean Long.

Song America Publishing ★, (BMI) 8727 E. Girard Ave., Denver, CO 80231, (303) 695-8628, Fax: (303) 369-9655, Pres.: Randi Perkins; Gen. Mgr.: Frank Jermaine; Prof./Creative Mgr.: Mike Crowley.

Song Farm Music ★, (BMI) 113 17th Ave. S., Nashville, TN 37203-2707, (615) 742-1557, Fax: (615) 255-5034, Pres.: Tom Pallardy.

Song Source, Inc. ★, (ASCAP) PO Box 120603, Nashville, TN 37212, (615) 298-1694, Fax: (615) 385-4058, Pres.: Byron Hill. Owned: Circle Hwy. Music (ASCAP), Darjess Music (ASCAP), Triage Music, Inc. (BMI); Administered: Scarlet's Mate Music (ASCAP).

Song Wizard Music, (ASCAP) PO Box 3890, South Pasadena, CA 91031, (818) 441-6024, Fax: (818) 441-0544, Owner: Dave Kinoin.

Songs De Burgo, (ASCAP) 212 Robin Hill Rd., Nashville, TN 37205, (615) 356-5460, Pres./CEO: Rory Bourke.

Songs Of PolyGram Int'l, (BMI) 825 Eighth Ave., 27th Floor, New York, NY 10019, (212) 333-8300, Fax: (212) 333-1442, Sr. Vice Pres./Gen. Mgr.: Holly Greene; Sr. Creative Dir.: Randy Sabiston; Sr. Creative Mgr.: Claude Mitchell; Creative Mgr.: Kim Gilmour; Creative Coord.: Jennifer Kerr.
Owned: PolyGram Int'l Publishing, Inc. (ASCAP), PolyGram Int'l Tunes, Inc. (SESAC).

Songsellers Co. (Div. of Aloft Music Enterprises, Inc.) ★, (ASCAP) 1501 Broadway, Ste. 1310, New York, NY 10036, (212) 730-4848, Fax: (212) 730-4858, Pres.: Ruby Fisher.
Owned: Twilight City Music Publishers (BMI), Washinwear Music (BMI).

Songwriters Ink Music, (BMI) 1009 16th Ave. S., Nashville, TN 37212, (615) 327-9050, (615) 327-9035, Fax: (615) 256-0900, E-Mail: apinc@earthlink.net; Pres.: Johnny Slate; Vice Pres. Publishing: Stacey Slate; Prof. Mgr.: Kent Earls; Copyright: Sue Taylor.

Songwriter's Network Music Publishing, (ASCAP) PO Box 972, Austin, TX 78767-0972, (512) 442-4604, E-Mail: phila@songwritersnetwork.com; Pres.: Phil Ayliffe.

Sony/ATV Tree Music Publishing, (ASCAP/BMI/SESAC) 8 Music Sq. W., Nashville, TN 37203, (615) 726-8300, Fax: (615) 726-8329, Web Site: <http://www.treepublishing.com>; Pres./CEO: Donna Hilley; Vice Pres., Creative: Walter Campbell; Dir., Royalties/Copyright: Phil May.
Owned: Sony/ATV Cross Keys (ASCAP); Administered: Buffalo Prairie Songs (BMI), Don Cook Music (BMI), Harlan Howard Songs (BMI), Post Oak Publishing (BMI), Showbilly Music (BMI), Tenille Music (BMI).

Sony Music Publishing, (ASCAP/BMI/SESAC) 550 Madison Ave., New York, NY 10022, (212) 833-8000, Fax: (212) 833-8659, Pres.: Richard Rowe; CFO: Harvey Shapiro; Vice Pres., A&R: David Steel; Vice Pres., A&R: Kathleen Coren; Creative Dir.: Kerry McCarthy.
Offices: 2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2545, Fax: (310) 449-2544, Creative Mgr.: Kevin Shapiro; 8 Music Sq. W., Nashville, TN, 37203, (615) 726-8300, Fax: (615) 726-8329, Pres./CEO: Donna Hilley.

Affiliated: C. Montrose S. Music (ASCAP), Lenono Music (BMI), Mowb'Jow Music (BMI), Post Oak Publishing (BMI), Sony/ATV Songs (BMI), Sony/ATV Tunes (ASCAP), Vision of Love Songs, Inc. (BMI), Wooka Wooka Music (ASCAP).

Sony Music Publishing Latin America, 605 Lincoln Rd., Miami Beach, FL 33139, (305) 535-0800, Fax: (305) 471-6316, Regl. Dir.: Ellen Moraskie.

Sorcerer Music, (ASCAP) 231 Sutton St., Ste. 2C, North Andover, MA 01845, (508) 686-9811, Pres.: Ralph A. Barbaggio, Jr.; Gen. Mgr.: Sandra L.M. Scala.

Soroka Music Ltd., (ASCAP/SESAC) 111 E. 14th St., Ste. 195, New York, NY 10003, (212) 674-4807, Fax: (212) 674-4702, Pres.: Karyn Soroka.

Affiliated: I Hate Music (ASCAP), Nisha-Ayl Publishing (ASCAP), Buster Williams Prods., Inc. (SESAC).

Soul Coast Music ★, (ASCAP) 740 N. La Brea Ave., Los Angeles, CA 90038, (310) 455-4034, Fax: (310) 455-2649, Pres.: Tim Weston.
Owned: Pesto Power Music (ASCAP), Three Left Music (ASCAP).

Soul Street Music Publishing, Inc. ★, (ASCAP) 265 Main St., East Rutherford, NJ 07073, (201) 933-0676, Fax: (212) 951-2332, Pres.: Glenn LaRusso; Gen. Mgr.: Robert Melzer; Prof./Creative Mgr.: Hector Manquai.

Sound Column Co., (ASCAP/BMI) 812 S. 890 E. (Country Manor), Orem, UT 84097, (801) 225-9975, Pres./Gen. Mgr.: Ron Simpson; Prof. Mgr.: Kim J. Simpson.
Owned: Mountain Green Music (BMI), Ronarte Publications (ASCAP).

Sound Feelings Publishing ★, (BMI) 7616 Lindley Ave., Ste. 283, Reseda, CA 91335, (818) 757-0600, Fax: (818) 757-0834, Pres.: Howard Richman; Gen. Mgr.: Jackie Adair.

Sounds-Vision Music ★, PO Box 3691, La Mesa, CA 91944, (619) 698-0244, Fax: (619) 698-0244, Pres.: Rod Hollman; Publicity (Latin): Alejandra Hollman; Publicity (English): Daniel Hollman; Sales/Creative: Alberto Hollman.
Owned: Xpress'N Series Music (BMI).

Sourwood Music ★, (BMI) 102 Wheeler Path, Guilford, CT 06437, (203) 457-0881, Fax: (203) 457-2085, Pres.: Phil Rosenthal.

Southern Arts Music ★, (BMI) 1808 West End, Ste. 825, Nashville, TN 37203, (615) 242-2461, Fax: (615) 327-0371, Pres.: Jack J. Key.
Owned: J-Keys Music (ASCAP), Key-Mark Music (BMI), Newkeys Music (BMI); Administered: Husky Music (BMI).

Southern Melody Publishing Co. ★, (BMI) PO Box 55300, Durham, NC 27717, (919) 489-4349, Fax: (919) 489-6080, Pres.: Barry Poss.
Owned: ABD Music (ASCAP), Brantford Music (BMI), Queen's Counsel Music (ASCAP); Administered: Mike Cross Music (ASCAP).

Southern Most Publishing Co., (BMI) PO Box 1446, Lauri, MO 65038, (573) 374-1111, Owner: Dann E. Haworth.

Southern Music Co. ★, (ASCAP) 1100 Broadway, San Antonio, TX 78215, (800) 284-5443, (210) 226-8167, Fax: (210) 223-4537, Pres./Gen. Mgr.: Arthur B. Gurwitz; Vice Pres.: Jonathan M. Gurwitz; Editor-in-Chief: R. Mark Rogers.
Offices: PO Box 12687, Houston, TX, 77217, (713) 941-5500, Gen. Mgr.: Frank Woodruff.
Affiliated: Andraud Publications (ASCAP), Luverne Publications (ASCAP).

Southern Writers Group USA, (ASCAP/BMI/SESAC) 2804 Azalea Pl., Nashville, TN 37204, (615) 383-8682, Fax: (615) 383-8696, Pres.: Buzz Cason; Admin. Asst./Office Mgr.: Veronica K. Goostree.
Affiliated: Berry Hill Songs (BMI), Buzz Cason Publications (ASCAP), Forge Seat (SESAC), Gift (ASCAP), Debbie Hupp Music (ASCAP), Let There Be Music (ASCAP), Kent Robbins Music (BMI).

Sparrow Song, (BMI) 101 Winners Cir., Brentwood, TN 37024, (615) 371-6800, Fax: (615) 371-6915, Pres./CEO: Billy Ray Hearn; Mgr., Publishing Sparrow: Dan Keen.
Affiliated: Birdwing Music (ASCAP), Carob Music, Highpoint Ridge Music (BMI), His Eye Music (SESAC), Latter Rain Music (ASCAP), Mole End Music (ASCAP), Sparrow Song (BMI).

Speedster Music, (BMI) Rt. #4 Box 31, Dobson, NC 27017, (910) 386-8885, (910) 386-8601, Owner: Frank E. Koehl.

G.W. Spencer Music ★, (ASCAP) 3221 Perryville Rd., Baldwinsville, NY 13027, (315) 638-4286, Fax: (315) 635-4757, Pres.: Greg Spencer.

Larry Spier, Inc. ★, (ASCAP) 928 Broadway, New York, NY 10010, (212) 460-8677, Fax: (212) 614-0166, Pres.: Larry Spier; Gen. Mgr.: Dorothy Spier; Admin. Asst.: Roberta Spier.

Owned: JoRo Music Corp. (ASCAP), Memory Lane Music Corp. (BMI); **Administered:** Demain Music (BMI), David Hess Music Co. (ASCAP), MAJ Music Corp. (ASCAP), Matador Music (BMI), Matra Music Ltd. (SOCAN), New Image Publishing Co. (SOCAN), Unicorn Music Co. (ASCAP), Unidisc Music, Inc. (SOCAN).

The Spina Music Group ★, (ASCAP) 2232 Vista Del Mar Pl., Los Angeles, CA 90068, (213) 467-6018, Fax: (213) 467-0959, Pres.: Harold Spina; Projects Dir.: Lynne Moyer. **Owned:** Argyle Music (ASCAP), Argyle Productions (ASCAP), Argyle Records (ASCAP), EDT Music (ASCAP), Love Than Country Music (ASCAP), Mucho Music (ASCAP), VDM Music (ASCAP).

Spiral Music Publishing, (ASCAP) 778 Newbury Ct., Southampton, PA 18966, (215) 322-5088, Gen. Mgr.: Harry Finler.

Stable Music Co., (BMI) 6503 Wolfcreek Pass, Austin, TX 78749, (512) 288-3370, Fax: (512) 288-1926, E-Mail: rsherry@aol.com; Owner: Rex T. Sherry.

Dave Stahl Music, (BMI) PO Box 117, New Berlinville, PA 19545, (610) 367-0335, Pres.: Dave Stahl. **Affiliated:** Dasta Music.

Thomas C. Stangland Co. ★, (ASCAP) 7804 SW 45th, Ste. 47, Portland, OR 97219-1569, (503) 244-0634, Fax: (503) 244-8442, E-Mail: ib769@cleveland.freenet.edu; Pres.: Thomas Stangland.

Star Song Communications ★, (ASCAP/BMI, SESAC) 2325 Crestmont Rd., Nashville, TN 37215-2027, (615) 269-0196, Fax: (615) 385-6930, CEO: Jeff Moseley; Pres.: Darrell A. Harris; Vice Pres.: A & R/Gospel: Jackie Patillo; Exec. Dir.: A & R: Jonathan Watkins.

Starbound Publishing, (BMI) 207 Winding Rd., Friendswood, TX 77546, (713) 482-2346, Gen. Mgr.: Buz Hart.

Stargazer Music & Publishing ★, (ASCAP) 100 DeMontford Rd., San Francisco, CA 94112, (415) 239-6610, Pres.: Jack Shiner; Creative Mgr.: Fred Wolford; Prof. Mgr.: Teresita Galamay.

Starmaker Entertainment Group ★, (ASCAP/BMI) 3210 21st St., San Francisco, CA 94110, (415) 282-3600, Fax: (415) 282-1476, CEO: Joel S. Turtle; Pres.: Ralph Tashjian; Creative Mgr.: Stefanie Freedman. **Owned:** Mission District Music (BMI), Motin Music (BMI), Snapping Turtle Music (ASCAP); **Administered:** Danisongs (BMI), Flak Productions (BMI), Lexy Girl Music (ASCAP), Modern Love Songs (ASCAP), Revalex Music (BMI), Rye Boy Music (ASCAP), Standard American Music (ASCAP).

Starstruck Writers Group ★, (ASCAP) 40 Music Sq. W., Nashville, TN 37203, (615) 259-5300, Fax: (615) 259-5301, COO: Cliff Williamson; Gen. Mgr.: Mike Sebastian; Prof. Mgr.: Kos Weaver; Prof. Mgr.: Molly Reynolds; Mgr.: Admin.: Dennis Caveny. **Owned:** Star Baby Music (SESAC), Starstruck Angel Music (BMI).

Starwest Music, (BMI) 6808 Willow Grove, Longview, WA 98632, (360) 577-6558, Fax: (360) 577-6558, Prof. Mgr.: Mike Poe.

Ray Stevens Music ★, (BMI) 1707 Grand Ave., Nashville, TN 37212, (615) 327-4629, Fax: (615) 321-5455, Owner: Ray Stevens.

Robert Stigwood Organization, 122 E. 42nd St., Ste. 810, New York, NY 10168, (212) 975-0700, Fax: (212) 972-1061.

Norman Stollman Music Publishing, 3720 Canterbury Way, Boca Raton, FL 33434, (561) 482-7700, Fax: (561) 482-7784, Admin.: Norman Stollman; Admin.: Laurie Stollman; Admin.: Marc Stollman; Admin.: Mona Stollman. **Affiliated:** Ruben Blades Prods. (ASCAP), Cutting Music (ASCAP), It's Time Music (BMI), JKMC Music (ASCAP), Joeyboy Publishing (ASCAP), Livi Music (ASCAP), O'Malley Music (ASCAP), Rubet Music (ASCAP).

Stoney Point Music Co., (BMI) 1818 Lennox Ave., Charlotte, NC 28203, (704) 375-0654, Pres.: William R. Bradford, III.

Strangeland Music, Inc. ★, (BMI) 11100 Sepulveda Blvd., Ste. 8-358, Mission Hills, CA 91345, Pres.: Ray Soular.

Stroudavarious Music, 1233 17th Ave. S., Nashville, TN 37212, (615) 321-5342, Owner: James Stroud. **Owned:** Stroudacaster Music.

Stylecraft Music Co., (BMI) 953 Hwy. 51, Madison, MS 39130, (601) 856-7468, Pres.: Jason S. Wooten; Gen. Mgr.: Jason S. Wooten; Prof. Mgr.: Style Wooten.

Su-Ma Publishing Co. ★, (BMI) 1700 Centenary Blvd., Shreveport, LA 71101, (318) 227-2228, Fax: (318) 227-0304, Pres.: Stanley J. Lewis; Copyright/Publ. Coord.: Dianne Patrick. **Affiliated:** Jockey Publishing Co. (SESAC), Lenny Publishing Co. (ASCAP), Pollyday Publishing Co. (BMI).

Suolior Music ★, (BMI) 955 Venture Ct., Sacramento, CA 95825, (916) 929-9181, Fax: (916) 929-4751, Owner: Bill Rase; Pres.: Shirley Rase; Mgr.: Kip Hall; Prof./Creative Mgr.: Rebecca Baker; Chief Record Engineer: Wayne Johnson.

Suono Publishing Co., (BMI) 480 Lytton St., Troutman, NC 28166, (704) 528-4843, Pres.: Don E. Moose.

Sugar Mama Music ★, (BMI) 4545 Connecticut Ave. NW, Ste. 405, Washington, DC 20008, (202) 362-2286, Pres.: Jonathan Strong. **Owned:** Neck Bone Music (BMI), Southern Crescent Publishing (BMI).

Sugarfoot Productions, (ASCAP) PO Box 1065, Joshua Tree, CA 92252, Pres.: Dewey Dobson; Gen. Mgr.: Sheila Dobson.

Sunbonnet Publishing Co. ★, (BMI) 3316 Cocoa Dr., Nashville, TN 37218, (615) 254-8712, Fax: (615) 254-8712, Pres.: Earl Lett; Vice Pres.: Lamar Lett; Creative Mgr.: Cynthia Fonder.

Sunnybrook Music, (BMI) PO Box 775, Tyler, TX 75710, (903) 592-7677, Fax: (214) 592-7677, Pres.: Robin Brians.

Supreme Ent. Int'l Corp., (BMI) 12304 Santa Monica Blvd., Third Floor, Los Angeles, CA 90025, (818) 707-3481, Fax: (818) 707-3482, E-Mail: supreme2@earthlink.net or supreme2@aol.com; Gen. Mgr.: Lisa Lew. **Affiliated:** Fuerte Suerte Music (BMI).

Sweet Tooth Music Publishing Co., (BMI) 2716 Springlake Ct., Irving, TX 75060, (214) 790-5172, Owner/Gen. Mgr.: Kenny Wayne; Office Mgr.: Candy Renee Hagler.

Sweet Treat Tunes, (BMI) 5173 Roxborough Dr., Hermitage, TN 37076, Fax: (615) 883-4777, Gen. Mgr.: Diana Weisman. **Affiliated:** Koala Bear Songs (BMI).

Sweetersongs, (BMI) 1028 Third St., Ste. 8, Santa Monica, CA 90403, (310) 395-3556, Fax: (310) 395-1287, Pres.: Michele Vice.

Owned: Slice Meister Music (BMI).

Swing & Tempo Music, Inc. ★, (BMI) 44 Rio Vista Dr., Allendale, NJ 07401, (201) 934-5665, Fax: (201) 934-1679, Pres.: Lionel Hampton; Gen. Mgr.: Bill Titone. **Affiliated:** Glad Hamp Music (ASCAP).

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TADM, (ASCAP) 62 Congress St., Portsmouth, NH 03801, (603) 431-5492, Fax: (603) 431-5498, E-Mail: daly99@aol.com; Pres./Gen. Mgr.: Thomas A. Daly.

Owned: Fishlunes (BMI).

TEK Publishing, (BMI) 313 Church St., Lake Charles, LA 70601, (318) 439-8839, Fax: (318) 491-0994, Admin.: Eddie Shuler; Reviewer: Shonda Martin. **Owned:** Nasetan Music Publishing (BMI); **Administered:** EMFS Music (ASCAP).

T.H. Songs ★, (ASCAP/BMI) PO Box 2712, Beverly Hills, CA 90213-2712, (213) 694-2431, Fax: (213) 933-3979, Pres.: Tony Haynes.

Owned: Ertoljay Music Ltd. (ASCAP), Groove Asylum Music Publishing, Inc. (ASCAP), Haynestorm Music (ASCAP), Pimpinam Tunes (ASCAP), Prosthytunes (ASCAP), Songs from the Strait Jacket (BMI), Toe Knee Hangs Music (ASCAP), Tunes on the Verge of Insanity (ASCAP), Ynot Senyahl Songs (BMI).

TKO Publishing ★, (ASCAP, BMI) 15 Rolling Way, New City, NY 10956, (914) 634-8282, Fax: (914) 634-5888.

Tah Tye Publishing, (ASCAP) 11200 SW 107th Ct., Miami, FL 33176, (954) 767-0387, Fax: (305) 255-3546.

Talbot Music Group, (ASCAP/BMI/SESAC) 2 Music Cir. S., Nashville, TN 37203, (615) 244-6200, Fax: (615) 254-8860, Pres.: Joe Talbot; Gen. Mgr.: Jana Talbot.

Owned: Harbot Music (SESAC), Saheedron Music Publishing, Inc. (ASCAP), Talbot Music Publishing, Inc. (BMI).

Taylor Boy Music ★, (BMI) 2980 W. 28th St., Ste. 343, Brooklyn, NY 11224, (718) 265-2327, Pres.: Robert Taylor; Vice Pres.: Kirk Harris.

Teddysound Corp., (ASCAP) 444 Brickell Ave., Ste. 51-338, Miami, FL 33131, Fax: (305) 371-4505, Pres.: Joaquin Alfonso; Vice Pres.: Teresa Alfonso.

Dale Tedesco Music/Tedesco Tunes ★, (BMI/ASCAP) 16020 Lahey St., Granada Hills, CA 91344, (818) 360-7329, (818) 886-1334, Fax: (818) 886-1338, Pres.: Dale Tedesco; Gen. Mgr.: Betty Lou Tedesco.

Telarc Music Publishing Co. ★, (ASCAP) 23307 Commerce Park Rd., Cleveland, OH 44122, (216) 464-2313, Fax: (216) 360-9663, Pres.: Robert E. Woods; Chmn.: Jack L. Renner; Vice Pres.: Scott M. Peplin.

Affiliated: T.I.C. Music Publishing Co. (BMI).

Telearte Florida, Inc./Music Publishing Co., (ASCAP) 4380 NW 128th St., Miami, FL 33054, (305) 688-7475, Fax: (305) 685-5697, Pres.: Peter Botome.

Affiliated: Ruben Amado S.R.L. (SADAIC), Coraven C.A. (SACVEN), Edimusa LTDA (SAYCO), Fonotalento (SACUEN), Michele Record Ediciones, Perumusa E.I.R.L., Sonoeidiora C.A. (SACVEN), Sonotone Publishing Co. (BMI).

Tel-Tis Enterprises, (BMI) 315 34th St., West Palm Beach, FL 33407, (561) 863-6633, Fax: (561) 840-1901, Pres.: George R. Davis Jr.; Gen. Mgr.: Donna Davis.

Affiliated: OLRAP Publishing Co.

Ten of Diamonds Music ★, (BMI) Ste. 208, PO Box 356, Paia, Maui, HI 96779, (808) 573-3100, Pres.: Jason Schwartz; Gen. Mgr.: Bonnie Fredericks; Prof./Creative Mgr.: Greta Warren; Pub. Rel. Dir.: Diane Christopher; In-House Counsel: Bonnie Newman.

Owned: Dream Makers (BMI), Maui Country (ASCAP), Maui No Ka Oi Music (ASCAP), Revelation, Rough Diamond (BMI).

Ten Ten Music Group, 33 Music Sq. W., Nashville, TN 37203, (615) 255-9955.

Tender Tender Music ★, (BMI) 163 W. 10th St., Ste. 3RE, New York, NY 10017, (212) 691-6957, Fax: (212) 691-6957, Gen. Mgr.: Christopher Berg.

Anna Teresa Music Ltd., (ASCAP) 205 West End Ave., Ste. 4M, New York, NY 10023, (212) 724-5900, Fax: (212) 501-0360, Pres.: Helene Blue; Creative Mgr.: Nancy Abbott Young.

Owned: Blue Parasol (BMI), Helene Blue Musique Ltd. (ASCAP); **Administered:** Antelis Music (BMI), Bluestocking Music (ASCAP), Living Earth Music (ASCAP), Louis Nichole Music (ASCAP), Strada Music (ASCAP), Charles Strouse Publishing (ASCAP).

Terrace Entertainment Corp. ★, 424 Grand, Ste. 201, Las Vegas, NM 87701, (505) 425-5188, Fax: (505) 425-5110,

Pres.: Robert John Jones; Gen. Mgr.: Margaret Jones; Office Mgr.: Terese Melton.

Owned: Blue Lake Music (BMI), Chick Rains Music (BMI), Choskey Bottom Music (ASCAP), Shenandoah Music (ASCAP), Terrace Music (ASCAP); **Administered:** All Boys USA Music (BMI), Blue August Music (BMI), Gull Songs (BMI), Hookem Music (ASCAP), Hookit Music (BMI).

Texas Wedge Music, (ASCAP) 1009 16th Ave. S., Nashville, TN 37212, (615) 327-9050, Fax: (615) 327-9035, Pres.: Johnny Slate; Vice Pres.: Publishing: Stacey Slate; Prof. Mgr.: Kent Earls; Copyright Admin.: Sue Taylor. **Affiliated:** Songwriters Ink (BMI).

Third Story Music Inc., (BMI) 740 N. La Brea Ave., 2nd Floor, Los Angeles, CA 90038, (213) 938-5000, Fax: (213) 936-6354, Pres.: Martin Cohen.

Owned: Bizarre Music (BMI), Fez Music (BMI), Fifth Floor Music (ASCAP), Singing Palms Music (ASCAP), Six Palms Music Corp. (ASCAP), Sixth Floor Music (BMI); **Administered:** Great Walnut Ltd. (ASCAP), Nero Pub Music (BMI), Plaything Music (ASCAP).

3 Minute Movie Music, (BMI) PO Box 120316, Nashville, TN 37212, (615) 356-4684, Pres.: John Lomax III.

337 Music, (ASCAP) 6430 Sunset Blvd., Ste. 900, Hollywood, CA 90028, (213) 467-0151, Fax: (213) 856-8796, Pres.: Bryan Turner; Gen. Mgr.: Art Jaeger.

Affiliated: Burrin Ave. Music (BMI).

Three Two Music Publishing, PO Box 15368, Fresno, CA 93702-5368, (209) 645-7042, Fax: (209) 456-1101, Owner: Steve Alcala.

Threptos Music/Strept Throat Music, (BMI/ASCAP) 101 "B" St., Carrboro, NC 27510, (919) 932-1882, ext. 205, Fax: (919) 932-1885, Pres.: Jay Faires; Gen. Mgr.: Steve Balcum; CFO/Bus. Affairs: Chris Sawin.

Administered: Dillon Fence Music (BMI), Gwendle In Spring (BMI), Kitty Kitty Kitty Music (BMI), Little Blue Van (BMI), Pancho & Boot (BMI), Sen Dep Labs (BMI), Sensory Deprivation (BMI), Shorty Brown Music (ASCAP).

Tillandsia Music/D'Nico Int'l Music ★, (ASCAP/BMI) 1625 N. Laurel Ave., Ste. 10, Los Angeles, CA 90046, (213) 650-1334, Fax: (213) 650-1334, Pres.: Dino Nicolosi; Prof./Creative Mgr.: Bi Bi Cross-Nicolosi.

Owned: D'Nico Int'l (BMI); **Administered:** Amanza Music (ASCAP), Anahi Magic (ASCAP), Axel Music (ASCAP), Ben Conga (ASCAP), Diam Music (BMI), EP2 (ASCAP), Uncle Chico Music (ASCAP), L.B. Wilde Music (BMI).

Timbertree Publishing, (BMI) 646 Rock City Rd., Kingsport, TN 37664, (423) 323-3152, Pres.: J.W. Hutchins.

Timberwolf Music, Inc., (BMI) 2520 Cedar Elm, Plano, TX 75075, (214) 867-6656, Fax: (214) 867-6657, Pres.: Michael M. Murphy; Vice Pres.: G.L. Murphy.

Timbre Creek Music, (ASCAP) 800 SW Jefferson Ave., Peoria, IL 61605, (309) 673-0075, Pres.: Ronald C. Volz.

Tirod Music, Inc./Tito Music, (BMI) PO Box 222771, Hollywood, FL 33022, (954) 964-3874, Pres.: Cynthia Rodriguez.

Titan Records ★, 370 El Dorado Dr., Sonoma, CA 95476, (707) 935-7702, Pres.: Norman K. Brown.

Owned: Dolly Bee Music (BMI), Elizabeth Music (BMI), Idriss-Brown-Tibbles (ASCAP), Marc-Jean Music (BMI), Southwest Music (ASCAP).

Tommy Boy Music, Inc., 902 Broadway, 13th Floor, New York, NY 10010, (212) 388-8300, Fax: (212) 388-8400, Chmn.: Tom Silverman; Pres.: Monica Lynch; Sr. Vice Pres.: Dan Hoffman; Sr. Vice Pres./CFO: Peter Takiff.

Owned: T-Boy Music Publishing, Inc. (ASCAP), T-Girl Music Publishing, Inc. (BMI), T-Man Music Publishing, Inc. (SESAC).

Tompalland Music ★, (ASCAP/BMI) PO Box 120821, Nashville, TN 37215, (615) 385-1584, Pres.: Thomas (Tompall) Glaser; Gen. Mgr.: June Glaser.

Owned: Fifteen Years Music (BMI), Glaser-Holmes (BMI), William-Thomas (ASCAP).

Tompaul Music Co. ★, (BMI) 628 S. South St., Mount Airy, NC 27030, (910) 786-2865, Owner/Pres./Gen. Mgr.: Paul E. Johnson.

Tonopah & Tidewater Music Co. ★, (BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Publishing Admin.: Karen Adams.

Tooter Scooter Music, (ASCAP/BMI) 195 S. 26th St., San Jose, CA 95116, (408) 286-9840, Fax: (408) 286-9845, Pres.: Gracie J. O'Neal; Prof./Creative Mgr.: Jeannine O'Neal. **Owned:** Janell Music (BMI), O'Neal & Friend (ASCAP).

Tourmaline Music, Inc., (BMI) 900 Old Hickory Blvd., Brentwood, TN 37027, (615) 373-5530, Fax: (615) 831-0991, Pres.: Justin Peters; Gen. Mgr.: Benjamin Peters.

Affiliated: Ben Peters Music.

Tradition Music Co. ★, (BMI) 10341 San Pablo Ave., El Cerrito, CA 94530, (510) 525-7471, Fax: (510) 525-1204, Pres.: Chris Strachwitz.

Tri-She Kieta Publishing Inc., (BMI) 122 W. Monroe St., Ste. 825, Chicago, IL 60603, (312) 280-0808, Fax: (312) 280-9191, Pres.: Anthony B. Stephens; Gen./Prof./Creative Mgr.: John Bellamy.

Affiliated: Light & Sound Music Inc. (ASCAP).

Trianon Publications ★, (BMI) PO Box 904, Royal Oak, MI 48068, (810) 545-2146, Pres.: Devora Brown; Gen. Mgr.: Sheldon Brown.

Owned: Jandon Music (ASCAP).

Tried & True Music, 1306 Lorrain St., Austin, TX 78703-4021, (512) 477-0036, Fax: (512) 477-0095, Pres.: Susan Walker; Gen. Mgr.: Ron Shelley.

Trusty Publications ★, (BMI) 8771 Rose Creek Rd., Nebo, KY 42441, (502) 249-3194, Fax: (502) 249-3818, E-Mail: trusty@wko.com; Owner: Elsie Childers.

Ernest Tubb Partners ★, (BMI) PO Box 110483, Nashville, TN 37222, Contact: Erlene Tubb.

The Tune Room, Inc., (ASCAP) 800 Olde Clubs Dr., Alpharetta, GA 30202, (770) 642-6852, Fax: (770) 642-9161, Pres./Mgr.: Jerry Ragovoy.

Turner Music Publishing, Inc. ★, One CNN Ctr., Atlanta, GA 30303, (404) 827-2513, Fax: (404) 827-1066, E-Mail: gina.henschen@turner.com; Sr. Vice Pres. Bus. Affairs: Charles Shultz; Vice Pres. Bus. Affairs: Gina Henschen; Royalty Supvr.: Brad Baker.

Owned: Anihanbar Music Co. (BMI), Barbera-Hanna Music (BMI), Barhanna Music, Inc. (ASCAP), Cartoon Publishing Co. (ASCAP), Hanna-Barbera Prods., Inc. (ASCAP), Newbar Music, Inc. (BMI), RET Music, Inc. (ASCAP), Super Satellite Music (BMI), Techwood Music, Inc. (ASCAP), Ten Fifty Music (BMI).

Turner's World Publishing, (BMI) 4708 Bawell St., Baton Rouge, LA 70808, (504) 925-0288, Fax: (504) 925-0288, Pres.: Henry Turner, Jr.; Gen. Mgr.: Rhadd Hunt; Prof./Creative Mgr.: Sonny Dee.

Tutch Music ★, (BMI) 282 Rt. 41, Sharon, CT 06069, (860) 364-5882, Pres.: Paul Hotchkiss.

Owned: Blue Hill Music (BMI).

Scott Tutt Music ★, (BMI) PO Box 121213, Nashville, TN 37212, (615) 331-7400, Fax: (615) 331-5412, Pres.: Scott Tutt; Prof./Creative Mgr.: Sunny Richards.

Owned: Buzzherb Music (BMI), Good Token Music (ASCAP), Short Rose Music (ASCAP); **Administered:** Songs of the Southland (BMI).

23rd Street Publishing/Listening Room Music, Inc., (ASCAP/BMI) 11355 W. Olympic Blvd., Los Angeles, CA 90064, (310) 312-4174, Fax: (310) 312-4224, Pres.: Tom Paske; Admin.: Judie Castano.

Twin Grands Publishing Co. ★, (ASCAP) 12224 Avila Dr., Kansas City, MO 64145, (816) 942-8861, Fax: (816) 942-8988, Pres.: Scott W. Smith; Gen. Mgr.: Lou Teicher.

Twin Music, Inc., (BMI) 1501 Broadway, Ste. 1314-B, New York, NY 10036, (212) 730-7160, Fax: (212) 730-7210, Pres.: Michael Weiss; Vice Pres.: Sam Weiss.

Two Crowns Music Publishing Co., Inc. ★, (ASCAP/BMI) 8138 Cantaloupe Ave., Panorama City, CA 91402, (818) 908-3690, (818) 996-5612, Fax: (818) 908-8873, Pres./CEO: Bill Lazerus; Bus. Affairs: Kay Lazerus.

Owned: Marachino Music Publishing (ASCAP), Two Crowns Music Publishing (BMI).

Two John's Music ★, (BMI) 2751 W. Market St., Louisville, KY 40212, (502) 778-5370, Fax: (502) 584-2895, Pres./Gen. Mgr.: John V. Heath; Prof./Creative Mgr.: Mae Heath.

Owned: Heath Music Publishing (ASCAP), Just A Note (BMI).

Tyndale House Publishers, 351 Executive Dr., Carol Stream, IL 60188, (630) 668-8300, Pres.: Mark Taylor; Vice Pres., Mktg.: Doug Knox; Pub. Rel. Mgr.: Peter Mayer.

U

US Music ★, (BMI) 535 Fifth Ave., Penthouse, New York, NY 10017, (212) 682-8400, Fax: (212) 808-4669, Pres.: Alex Benedetto; Gen. Mgr.: Wallace Collins; A&R Rep.: Jason Sheldon.

Owned: Camerica Music (ASCAP), Camex Music (BMI).

Udder Publishing Co., PO Box 21118, Castro Valley, CA 94546, (510) 254-2216, Fax: (510) 254-2213, Pres.: Thomas Wiggins; Gen. Mgr.: Paul Jaulus; Prof./Creative Mgr.: Paul Jaulus.

Owned: Big Jim Music, Duxbury Music.

Una Aria Music ★, (BMI) 519 Cringle Dr., Redwood City, CA 94065, (415) 593-8581, Fax: (415) 595-4466, E-Mail: sims@jse.com; Pres.: Bernard Haisch; Gen. Mgr.: Marsha Sims.

Unimusic, Inc./Musica Unica Publishing ★, (ASCAP/BMI) 6303 Blue Lagoon Dr., Ste. 210, Miami, FL 33126, (305) 264-0606, Fax: (305) 265-2399, Pres.: Wilhelm Ricken; Gen. Mgr.: Maria Flores.

Administered: Emiasa (SACM), Geminis Musical (SACM), Leo Musical (SACM), Love Music (SACVEN), Prodemus (ASCAP), W.V.P., Inc. (BMI).

United Int'l Copyright Representatives (Div of ESP-DISK Ltd.) ★, (ASCAP) Box 3968, Kingston, NY 12402, (914) 437-0200, Fax: (914) 679-7818, E-Mail: espdisk@aol.com; Gen. Mgr.: Flavia Stollman.

Owned: ESP Disk Music (ASCAP), Syndicore Music (BMI).

Unlimited Inspiration Records ★, (BMI) 544 Summit Dr., Santa Cruz, CA 95060, (408) 458-3022, Pres.: Larry Leeder; Gen. Mgr.: Sue Herzstein.

Upala Music, Inc. ★, (BMI) Two Orchard St., Verona, NJ 07044, (201) 239-1131, Fax: (201) 239-7367, Gen. Mgr.: Joy Graeme.

Administered: Aludra Music (ASCAP).

Urbana Arts ★, (ASCAP) 26 W. 17th St., Ste. 502, New York, NY 10011, (212) 727-1360, Fax: (212) 366-5979, Pres.: Jared Hoffman; Vice Pres.: Gerald Helm; Business Affairs: Rhona Golubock.

Ursula Music Co., (BMI) Postal Ste. 808, Lititz, PA 17543, (717) 627-4800, Fax: (717) 627-7664, Pres.: Joey Weiz; Prof. Mgr.: Gerry Granahan; Prof./Creative Mgr.: James E. Myers.

Owned: Comet Tale (ASCAP); **Administered:** Beachcomber (BMI), Dreamfield Music (BMI), Florentine Music (BMI), Peridot Now Music (BMI), Slack Music (BMI).

V

VAAM Music Group, (BMI) PO Box 29688, Hollywood, CA 90029, (213) 664-7765, Pres.: Pete Martin.

Owned: Pete Martin Music (ASCAP).

Valco Music Publishers, (BMI) 1327 Cobb St., Kalamazoo, MI 49007, (616) 342-5328, Pres.: Victor Taylor; Gen. Mgr.: Vincent Taylor.

Rocky Valdez Music ★, 4640 W. 118th St., Hawthorne, CA 90250, (213) 676-8882, Pres.: Rocky Valdez.

Thomas J. Valentino, Inc. ★, (ASCAP) 500 Executive Blvd., Eimsford, NY 10523, (212) 869-5210, Fax: (914) 347-4764, Pres.: Thomas Valentino.

Owned: RFT Music Publishing Corp. (BMI).

Vandor Music Publishing Group, 1826 Poplar Ln. SW, Albuquerque, NM 87105, (505) 247-4843, Pres.: Lois T. Cunningham; Gen. Mgr.: Paula Carman; Prof./Creative Mgr.: Tauri Roe.

Varry White Music, (ASCAP) 6607 Sunset Blvd., Los Angeles, CA 90028, (213) 465-2700, Fax: (213) 465-8926, Web Site: www.dviny.com; Pres.: Michael Ross; Vice Pres. Bus. Aff./Legal: Rick Ross.

Affiliated: Brown Acid Music (ASCAP), Mudslide Music (BMI), Nectarine Music (BMI), One Stroke Music (ASCAP).

Velvet Apple Music, 2401 12th Ave. S., Nashville, TN 37204, (615) 298-2098, Owner: Dolly Parton.

Verde Vista Music Publishers ★, (ASCAP) 2383 Union St., Ste. 4, San Francisco, CA 94123-3913, (415) 567-6935, Gen. Mgr.: S. White.

Victory Media Group ★, (ASCAP) 1321 Commerce St., Ste. P, Petaluma, CA 94954-7429, (707) 769-1210, Fax: (707) 769-0974, E-Mail: victoryone@aol.com; Pres./CEO: Gary W. Daniel; Exec. Vice Pres.: Shelly Trumbo; Dir., Opns.: Mark Holling.

Owned: Lightforce Music (ASCAP); **Administered:** Bay City (ASCAP), Binassy (ASCAP).

Video-Verse Music ★, (BMI) 108 Joyce Ln., Ashland City, TN 37015, (615) 792-4468, Mgr.: Thomas A. Boyles, Sr.; Creative Dept.: Amanda Delaney.

Vin-Joy Music, Inc. ★, (ASCAP) 872 Morris Park Ave., New York, NY 10462, (718) 792-2198, Pres.: Vincent J. Gagliano; Vice Pres.: Joyce Heath; Gen. Mgr.: Mike Semos.

Viper Music ★, (BMI) 3022 N. Allen, Chicago, IL 60618, (312) 772-0043, Fax: (312) 772-2115, E-Mail: piggies@aol.com; Pres.: Jerry Del Giudice.

Offices: PO Box 2344, San Francisco, CA, 94126, (510) 526-0373, Fax: (510) 526-9095, Contact: Edward Chmielewski.

Virginia Arts ★, (BMI) 512 Stewart St., Charlottesville, VA 22902, (804) 971-1411, Fax: (804) 971-1437, Owner: R. Paul Brier.

Owned: Notegun Music (BMI).

Jerry Vogel Music Co., Inc., (ASCAP) 100 E. 42nd St., Ste. 1020, New York, NY 10017, (212) 697-2710, Pres.: Milton M. Rosenbloom.

Affiliated: F. B. Haviland Publishing Co., Inc. (ASCAP), George T. Worth Music Co. (ASCAP).

Vokes Music Publishing Co. ★, (BMI) PO Box 12, New Kensington, PA 15068, (412) 335-2775, Pres./Gen. Mgr.: Howard Vokes.

Voyager Publications ★, 424 - 35th Ave., Seattle, WA 98122, (206) 323-1112, Fax: (206) 329-2416, E-Mail: voyrec@aol.com; Owner: Vivian T. Williams; Owner: Philip L. Williams.

W

Wahdude Music, (ASCAP) 1209 W. Sherwin, Chicago, IL 60626, (312) 262-3823, Fax: (312) 262-3824, Web Site: http://www.fareed.com; Pres.: Fared Haque.

Wajli Music Group/Will Walker Publishing, (SESAC/BMI) 423 Florida Ave. NE, Washington, DC 20002, (202) 546-9121, (202) 546-1845, Pres.: Will R. Walker.

Walking Creek Music ★, (BMI) PO Box 3589, Saxonville, MA 01705-3589, (508) 820-4440, Fax: (508) 820-7769, Pres.: L.E. Joiner.

Walrus Music Publishing ★, PO Box 11267, Glendale, CA 91226, (818) 242-2093, Gen. Mgr.: Danny Behr; Prod. Mgr.: Robert Coomber.

Jimmy Walton Music Publishing Co., (ASCAP) PO Box 218146, Nashville, TN 37221-8146, (615) 646-0506, Exec. Producer/Dir.: Jimmy Walton; Pub. Rel.: Sandra Hardesty; Program Dir.: Rosetta Pursell.

Owned: JW One Music Publishing Co. (BMI).

Warner Bros. Publications, (ASCAP/BMI/SESAC) 15800 NW 48th Ave., Miami, FL 33014, (305) 620-1500, (800) 327-7643, Fax: (305) 621-4869, Pres./COO: Sandy Feldstein; Sr. Vice Pres.: Michael Lefters; Sr. Vice Pres.: Sy Feldman; Latin Sales: Raul Ariles; Licensing Admin.: Dave Olsen.

Owned: Beam Me Up Music (ASCAP), Belwin Mills Publishing Corp. (ASCAP), Big 3 Publications (ASCAP/BMI), CPP/Belwin (ASCAP), Franco Colombo, Inc. (ASCAP/BMI), Good Life Publications (ASCAP), Kalmus Publications, Studio 224/Studio P/R (ASCAP/BMI), Volkwein (ASCAP); **Administered:** Summy Birchard (ASCAP/BMI).

Warner/Chappell Music, Inc., (ASCAP/BMI) 10585 Santa Monica Blvd., Los Angeles, CA 90025, (310) 441-8600, Fax: (310) 441-8780, CEO: Leslie E. Bider; Pres.: Rick Shoemaker; COO/CFO: Ira Pianko; Exec. Vice Pres./Gen. Mgr.: Jay Morgenstern.

Offices: 1290 Avenue of the Americas, 9th Floor, New York, NY, 10019, (212) 399-6910, Fax: (212) 315-5590; 21 Music Sq. E., Nashville, TN, 37203, (615) 254-8777, Fax: (615) 726-1353, Vice Pres./Gen. Mgr.: Tim Wiperman; Vice Pres., Creative: Michael Knox; 763 Collins Ave., Ste. 301, Miami Beach, FL, 33139, (305) 534-1010, Fax: (305) 534-1082, Vice Pres., Latin Music: Ellen Moraskie.

Owned: WB Music Corp. (ASCAP); **Administered:** Long Acre Music (SESAC), Warner-Tamerlane Publishing Corp. (BMI), Cotillon Music, Inc. (BMI), Pronto Music (BMI), Superhype Publishing, Inc. (ASCAP), Walden Music, Inc. (ASCAP), Warner/Refuge Music, Inc. (ASCAP), WarnerBuilt Songs (BMI).

Warner-Tamerlane Publishing Corp., (ASCAP/BMI) 10585 Santa Monica Blvd., Los Angeles, CA 90025, (310) 441-8600, Fax: (310) 441-8780, CEO: Leslie E. Bider; COO/CFO: Ira Pianko; Pres.: Rick Shoemaker; Exec. Vice Pres./Gen. Mgr.: Jay Morgenstern.

Affiliated: Coal Dust West Music (BMI), Patrick Joseph Music, Inc. (BMI), Long Run Music (BMI).

Warus Publishing ★, (BMI) 1410 E. 72nd St., Chicago, IL 60619-1510, (312) 752-2755, Pres.: U.S. Warren.

Ashley Watson Publishing, (BMI) 1791 Blount Rd., Ste. 712, Pompano Beach, FL 33069, (954) 969-1623, Fax: (954) 969-1997, Pres./Creative Mgr.: Mark Watson; Vice Pres./Prof. Mgr.: David Watson; Creative Mgr.: Jody Hagin.

Owned: Bass Tracks (ASCAP).

H/B Webman & Co. ★, (ASCAP) 1650 Broadway, Ste. 701, New York, NY 10019, (212) 586-0240, Fax: (212) 586-4306, Co-Owner/Gen. Mgr.: Belle Webman; Co-Owner/Prof. Mgr.: Hal Webman.

Owned: B.L. & H. Music (ASCAP), Beaver Music (ASCAP), Carlyle Music (ASCAP), Music Makers Publishing Co. (ASCAP), Myriad Music (ASCAP), Princess Music Publishing Corp. (ASCAP), We Three Music, Inc. (BMI).

Fred Weinberg Productions, (ASCAP/BMI) 16 Dundee Rd., Stamford, CT 06903, (203) 322-5778, Fax: (203) 329-7838, Pres./CEO: Fred Weinberg; Gen. Mgr.: Gregg Scott Weinberg; Prof./Creative Mgr.: Norman Rotholz.

Owned: Lauren Kim Music (ASCAP), Gregg Scott Music (BMI).

Welk Music Group, 1299 Ocean Ave., Ste. 800, Santa Monica, CA 90401, (310) 451-5727, Fax: (310) 451-4268, Pres.: Larry Welk; Exec. Vice Pres.: Marc Luzzatto.

Offices: 6255 Sunset Blvd., Suite 615, Hollywood, CA, 90028, Div. Mgr.: Rick Neigher; 54 Music Sq., East, Nashville, TN, 37203, Div. Mgr.: Bob Kirsch.

Affiliated: Bibbo Music Publishers (ASCAP), Champagne Music Corp. (ASCAP), Hall-Clement Publications (BMI), T. B. Harms Co. (ASCAP), Jack & Bill Music Co. (ASCAP), Somebody's Music (SESAC), Vogue Music (BMI), Harry von Tilzer Music Publishing Co. (ASCAP).

Wenhla Publishing ★, (BMI) 81 Chandler, Detroit, MI 48202, (313) 875-0289, Fax: (313) 875-0807, Pres.: Wendell Harrison; Gen. Mgr.: Pamela Wise.

West Ridge Music ★, (BMI) PO Box 311, Piedra, CA 93649, (615) 912-1600, Fax: (209) 787-2033, Gen. Mgr.: Phillip Grove.

Western Int'l Music, Inc. ★, (ASCAP) 3707 65th Ave., Greeley, CO 80634, (970) 330-6901, Fax: (970) 330-7738, Pres./Gen. Mgr.: William Schmidt; Prof./Creative Mgr.: Sharon Davis.

Owned: Avant Music (ASCAP), BrightStar Music (ASCAP), Far West Music (ASCAP), Pillin Music (ASCAP).

Westunes Music Group USA, (ASCAP) 1115 Inman Ave., Ste. 330, Edison, NJ 08820, (908) 548-6700, Fax: (908) 548-6748, Pres.: Victor Kaply; Vice Pres./Prof. Mgr.: Elena Pettilo; Music Consultant: Kevin McCabe.

Administered: Big Daddy Music (ASCAP), Bernie Brausewetter Music (BMI), CRT Music (ASCAP), Gotcha Music (ASCAP), Madrak Music (ASCAP), Miracle Express Music (BMI), Skiddysongs (BMI).

Whata Payne Publishing, (BMI) 6001 Old Hickory Blvd., Ste. 376, Nashville, TN 37076, (615) 889-4782, Prof./Creative Mgr.: Kati Payne.

Wheatley Music USA, (ASCAP) 2988 Avenel Terr., Los Angeles, CA 90039, (213) 660-5444, Fax: (213) 660-2743, E-Mail: tpsw91a@prodigy.com; Pres.: David Wheatley.

Owned: Best Bees Music (BMI), Wheatley Music Canada (SOCAN); **Administered:** AUM Toones (ASCAP), Blanc Noir Toones (BMI), Dr. Zoon Music (BMI), Fat Partners Music (BMI), Mihai Music (ASCAP), Stogee Music (ASCAP), Weintraub Kuhn Music (ASCAP), Fred Weintraub Productions, Inc. (BMI).

White Brick Music, (BMI) 1518 Stone Hill Rd., Mount Juliet, TN 37122-3604, (615) 754-5884, Fax: (615) 754-5921, Pres.: Shirley Watson; Vice Pres.: Stephen Grauberger.

Owned: Grou House (ASCAP), Gray Mountain (SESAC).

White Cat Music ★, (ASCAP) 10603 N. Hayden Rd., Ste. 114, Scottsdale, AZ 85260, (602) 951-3115, Gen. Mgr.: Frank Fara; Vice Pres.: Patty Parker.

Owned: How The West Was Sung Music (BMI), Rocky Bell Music (BMI).

Whitewing Music, (BMI) 413 N. Parkerson Ave., Crowley, LA 70526, (318) 788-0773, Fax: (318) 788-0776, Owner: Georgia S. Miller.

Whiting Music ★, (ASCAP) 228 Nunley Dr., Nashville, TN 37211, (615) 331-8945, Pres.: James Whiting; Creative Mgr.: Lisa Day.

Dean Whitney Music Enterprises, (ASCAP/BMI) PO Box 632981, San Diego, CA 92163-2981, (619) 297-2310, Fax: (619) 297-7246, E-Mail: brnchild@aol.com; Gen. Mgr.: Dean Whitney.

Owned: Brother Bear Music (BMI), DeWhit Music (ASCAP), Lil Bo-Dean Music (ASCAP).

Wilcom Publishing ★, (ASCAP) PO Box 4456, West Hills, CA 91308, (818) 348-0940, Fax: (818) 348-0940, Owner: William Clark.

Shane Wilder Music ★, (BMI) PO Box 3503, Hollywood, CA 90078, (805) 251-7526, Pres.: Shane Wilder; Gen. Mgr.: Aaron Wilder.

Williamson Music Co. ★, (ASCAP) 1633 Broadway, Ste. 3801, New York, NY 10019, (212) 541-6968, (212) 262-1800, Fax: (212) 489-6637, Pres.: Maxyne Lang; Mgr.: Publ. Admin.: Nancy Ditturo; A&R Dept. Coord.: Eric Goletz. *Owned:* R&H Music Co. (BMI); *Administered:* Irving Berlin Music Co. (ASCAP), Faber Music (PRS/BMI), Gladys Music (ASCAP), Matthew Music (ASCAP), Mayerling Prods. (BMI), Elvis Presley Music (BMI), Public Doves Music (ASCAP).

Wind In The Trees Music ★, (BMI) PO Box 158304, Nashville, TN 37215, (615) 670-6129, Fax: (615) 670-6703, Gen. Mgr.: Jean Cramer.

Windrose, Inc. ★, (BMI) E. Landis Ave., Vineland, NJ 08360, (609) 696-0943, Fax: (609) 794-8348, Pres.: Dennis Link. *Owned:* Rosemary Melody Line (BMI).

Windswept Pacific Entertainment Co. ★, (ASCAP/BMI) 9320 Wilshire Blvd., Ste. 200, Beverly Hills, CA 90212, (310) 550-1500, Fax: (310) 247-0195, Pres.: Evan Medow; Sr. Vice Pres./Gen. Mgr.: Jonathan Stone; Sr. Dir., Film/TV: Alexia Baum; Sr. Dir., Licensing: Lyssa Grande. *Owned:* Full Keel Music (ASCAP), Hitco Music (BMI), Longitude Music (BMI), Move Something Music (ASCAP), PMP Music (BMI); *Administered:* August Wind Music (BMI), Eel Pie Publishing Ltd. (BMI), Gallo Music (ASCAP), Second Wave Music (ASCAP), Towser Tunes, Inc. (BMI).

Woodrich Publishing Co. ★, (ASCAP/BMI/SESAC) PO Box 38, Lexington, AL 35648, (205) 247-3983, Pres.: Woody Richardson; Vice Pres.: Syble C. Richardson. *Owned:* Melstep Music (BMI), Mernee Music (ASCAP), Tennessee Valley Music (SESAC).

Lori Lee Woods Music, (BMI) 825 Fifth St., Menasha, WI 54952, (414) 725-4467, Pres.: Lori Lee Woods; Gen. Mgr.: Rebekah A. Pierce; Prof./Creative Mgr.: Jean M. Wilson.

Woolley Swamp Music ★, (BMI) 17060 Central Pk., Lebanon, TN 37090, (615) 443-2112, Fax: (615) 443-3140, Pres.: Charlie Daniels; Gen. Mgr.: Pat Halverson.

Word, Inc. ★, (ASCAP/BMI/SESAC) 3319 West End Ave., Ste. 200, Nashville, TN 37203, (615) 385-9673, Fax: (615) 297-6128, Pres.: Roland Lundy; Exec. Dir., Copyright/Lic.: Lu Ann Inman; Creative Dir., Publishing: Valerie Jannsen. *Owned:* Canaanland Music (BMI), Dayspring Music (BMI), First Monday Music (ASCAP), Promiseland Music (SESAC), The Rodeheaver Co. (ASCAP), Sacred Songs (ASCAP); *Administered:* People of Destiny Int'l (BMI), Petsong Publishing (SESAC), Some-O-Dat Music (BMI).

World Famous Music ★, (ASCAP) 1364 Sherwood Rd., Highland Park, IL 60035-2834, Fax: (847) 831-3123, Pres.: Chip Altholz; Gen. Mgr.: Linda R. Ptak; Prof. Creative Mgr.: Nick Bak.

Wrensong Publishing Corp., (ASCAP) 1229 17th Ave. S., Nashville, TN 37212, (615) 321-4487, Fax: (615) 327-7917, E-Mail: wrensongpu@aol.com; Pres.: Ree Guyer Buchanan; Opns. Mgr.: Heather Edwards; Prof. Mgr.: Andrew Stines. *Owned:* Guyer Songs (SESAC), Reynsong Publishing Corp. (BMI).

Wynwood Music Co., Inc., (BMI) 9514 James Madison Hwy., Warrenton, VA 22186, (540) 349-8183, Fax: (540) 341-0011, Pres./Gen. Mgr.: Peter V. Kuykendall. *Affiliated:* Thumb Run Music Co. (ASCAP).

Wyoming Brand Music, (BMI) 3015 Leeville Rd., Mount Juliet, TN 37122, (615) 444-8431, Fax: (615) 443-3211, Pres.: Chris LeDoux; Gen. Mgr.: Alfred H. LeDoux.

X

XLNT Music, Inc. ★, (ASCAP) 38-62 240th St., Little Neck, NY 11363, (718) 279-4139, Pres./Gen. Mgr.: James Cohn.

Y

YesYes Records, (ASCAP) 12909 Copperas Ln., Richmond, VA 23233, (804) 360-4865, Pres.: David L. Esleek.

Ying Yang Records ★, (BMI) 1400 W. 23rd St./Sunset Island III, Miami Beach, FL 33140, (305) 885-1234, Fax: (305) 885-1234.

Yo-Yo Music ★, (BMI/ASCAP) 48-780 Eisenhower Dr., La Quinta, CA 92253-0643, (619) 564-0559, Pres.: Fred Rice;

Gen. Mgr.: Robert Rice; Sec./Treas.: Dorothy Rice. *Owned:* Amazing Grace (BMI), Hook (BMI), Western Americana (BMI).

Rusty York Music, (BMI) PO Box 31078, Cincinnati, OH 45231, (513) 522-9336, Fax: (513) 522-9915, Pres.: Rusty York; Gen. Mgr.: Linda York.

You Heard It - Hear! ★, 1445 Sunset Ridge Rd., Glenview, IL 60025-2243, (847) 729-2047, Fax: (847) 729-2059, Pres.: Sven Lindberg; Prof. Mgr.: Frank Littlewolf. *Affiliated:* Canandaigua Music (ASCAP), Cayuga Music (ASCAP), Keuka Music (ASCAP), Lamoka Music (ASCAP), Oconomowoc Music (ASCAP), Oneida Music (ASCAP), Onondaga Music (ASCAP), Owasco Music (ASCAP), Seneca Music (ASCAP), Waneta Music (ASCAP).

You Should Meet My Mother, (ASCAP) 5159 Wheelis Dr., Ste. 110, Memphis, TN 38117, (901) 683-1933, Fax: (901) 767-0060, Pres.: Celia McRee; Mgr.: Ginger Tate; Promos. Mgr.: Lisa Ian. *Affiliated:* Wild Thing Music (BMI).

Young Country Music, (BMI) PO Box 5412, Buena Park, CA 90620, (619) 245-2920, Contact: Leo J. Eiffert, Jr. *Affiliated:* Eb-Time Music Co.

Your Best Songs Publishing ★, (ASCAP) 1210 Auburn Way N., Ste. P171, Auburn, WA 98002, (800) 251-9896, Fax: (800) 203-7896, CEO: John Markovich; Gen. Mgr.: Craig Markovich.

Z

ZAP Publishing Co. ★, (BMI) Rt. 12, Asbury, WV 24916, (304) 645-7860, Fax: (304) 645-7860, Pres.: Charles R. Freeland. *Owned:* Lemco (BMI), Mount Rainier Music (BMI).

Zentao II Publishing Group, Ltd., (ASCAP) 609 Brook Rd., Richmond, VA 23220, (804) 788-8892, Pres.: Max Monroe.

Zettitalia Music Int'l, (ASCAP) PO Box 8221, Universal City, CA 91618, (818) 506-4866, Fax: (818) 506-8534, Pres.: Suzette L. Cuseo; Vice Pres.: Chyenne Phoenix. *Owned:* Zett One Songs (ASCAP), Zett Two Music (BMI).

Zomba Music Publishing, (ASCAP/BMI) 137-139 W. 25th St., New York, NY 10001, (212) 620-8744, Fax: (212) 242-7462, Sr. Vice Pres./Gen. Mgr.: David Renzer; Vice Pres.: Richard Blackstone; Dir., Film/TV: Michael Babcock.

Offices: 916 19th Ave. S., Nashville, TN, 37212, (615) 321-4850, Gen. Mgr.: Mike Hollandsworth; Professional Mgr.: Thad Tarleton; .

Owned: Zomba Enterprises, Inc. (ASCAP), Zomba Songs, Inc. (BMI); *Affiliated:* Blue Moon Music (ASCAP).

Zoo Enterprises, 6363 Sunset Blvd., Los Angeles, CA 90028.

Zoo II Music, (ASCAP) 4219 Hillsboro Rd., #318, Nashville, TN 37215, (615) 298-1023, Fax: (615) 292-3328, Pres.: Mark A. Miller; Vice Pres.: Frank D. Miller; Prof./Creative Mgr.: Bill Shore.

Affiliated: Club Zoo Music (BMI), Travelin' Zoo Music (ASCAP), Zoo Crew Music (ASCAP).

SHEET MUSIC & FOLIO SUPPLIERS

BMG Music Publishing, 8750 Wilshire Blvd., 3rd Floor, Beverly Hills, CA, 90211, (310) 358-4700, Fax: (310) 358-4727, Pres.: Danny Strick.

Benson Music Group, 365 Great Circle Dr., Nashville, TN, 37228, (615) 742-6800, Fax: (615) 742-6911, Pres.: Jerry Park; Gen. Mgr., Publishing: Mike Porter.

Bug Music, 6777 Hollywood Blvd., 9th Floor, Hollywood, CA, 90028, (213) 466-4352, Fax: (213) 466-2366, E-Mail: bugmusla@aol.com. Pres.: Fred Bourgoise.

Camera Publications, 535 Fifth Ave., 35th Floor-Penthouse, New York, NY, 10017, (212) 682-8400, Publishing Dir.: Victor Benedetto.

Cherry Lane Music Co., Inc., 10 Midland Ave., Port Chester, NY, 10573, (914) 935-5200, Fax: (914) 937-0614, CEO: Peter Primont; Vice Pres./Gen. Mgr.: Mike Connolly.

Creative Concepts Publishing Corp., 2290 Eastman Ave., Ste. 110, Ventura, CA, 93003, (805) 339-2999, (800) 222-9745, Fax: (805) 339-2994, E-Mail: mail@creativeconcepts.com. Pres.: John L. Haag; Vice Pres.: Matt Haag.

Criterion Music Corp., 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Fax: (213) 962-5751, Pres.: Bo Golden.

Cude & Pickens Publishing, 519 N. Halifax Ave., Daytona Beach, FL, 32118, (904) 252-0381, Fax: (904) 252-0381, Pres./CEO: Bobby Lee Cude.

Charles Dumont & Sons, Inc., 1085 Dumont Dr., Voorhees, NJ, 08034, (609) 346-9100, Fax: (609) 346-3452, Pres.: Charles J. Dumont; Gen. Mgr.: Michael S. Dumont.

EMI Music Publishing, 810 Seventh Ave., New York, NY, 10019, (212) 830-2000, Fax: (212) 830-5196, Exec. Vice Pres., Servs.: Joanne Boris; Exec. Vice Pres., Publ.: Robert Flax.

Carl Fischer, Inc., 62 Cooper Sq., New York, NY, 10003, (212) 777-0900, Fax: (212) 477-4129, Pres.: Don Miller; Vice Pres., Dist.: Thomas Mornille.

Sam Fox Music Sales Corp., 170 NE 33rd St., Fort Lauderdale, FL, 33334, (954) 563-1844, Fax: (954) 563-9006, Gen. Mgr.: Bernie Fisher.

GlobeArt, Inc./GlobeSound, Inc., 530 E. 76th St., Ste. 26H, New York, NY, 10021, (212) 249-9220, Fax: (212) 861-8130, E-Mail: music@jpmc.com. Pres.: Jane Peterer.

Byron Hoyt Sheet Music, 2525 16th St., San Francisco, CA, 94103, (415) 431-8055, Fax: (415) 431-0166, Pres.: Arthur B. Gurwitz; Vice Pres.: Donald M. Schmeer, Jr.

JPMC Music, Inc./Jane Peterer Music, 530 E. 76th St., Ste. 26H, New York, NY, 10021, (212) 249-9220, Fax: (212) 861-8130, E-Mail: music@jpmc.com. Pres.: Jane Peterer.

Jay-Jay Publishing Co., 35 NE 62nd St., Miami, FL, 33138, (305) 758-0000, Fax: (305) 758-0000, Pres.: Walter E. Jagiello.

Henry Jerome Music, Inc., 5 Van Etten Blvd., New Rochelle, NY, 10804, (914) 632-1270, Fax: (914) 235-5790, Pres./CEO: Henry Jerome.

Hal Leonard Publishing Corp., 7777 W. Bluemound Rd., Milwaukee, WI, 53213, (414) 774-3630, Fax: (414) 774-3259, E-Mail: halinfo@halleonard.com. Pres.: Keith Mardak.

Mick Lloyd Productions, Inc., 1018 17th Ave. S., Ste. 11, Nashville, TN, 37212, (615) 329-9093, Fax: (615) 329-9094, Pres.: Mick Lloyd.

Loena Music Publishing Co., 270 W. 19th St., New York, NY, 10011, (212) 989-7200, Fax: (212) 633-8022, Pres.: Ervin Likkei; Gen. Mgr.: Donald Tannen.

MCA Music Publishing, 2440 Sepulveda Blvd., Ste. 100, Los Angeles, CA, 90064, (310) 235-4700, Fax: (310) 235-4900, Pres.: David Renzer.

Makedwde Publishing Co. Ltd., 10556 Arnwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730, Fax: (818) 899-4457, CEO: Joe Jones; Gen. Mgr.: Marion Jones.

The Music Rack, 255 Oser Ave., Hauppauge, NY, 11788, (800) 334-3438.

Music Sales Corp., 257 Park Ave. S., 20th Floor, New York, NY, 10010, (212) 254-2100, Fax: (212) 254-2013, Pres.: Barrie Edwards; Vice Pres.: Susan Feder.

Najarlan Music Co., Inc., 269 Lexington St., Waltham, MA, 02154, (617) 899-2200, Fax: (617) 899-0838, Pres.: Robert Najarlan.

Narada Music, Inc., 4650 Port Washington Rd., Milwaukee, WI, 53212, (414) 961-8350, Fax: (414) 961-8355, Co-Pres.: Wesley Van Linda; Co-Pres.: John Morey.

Nashville Int'l Music Group, PO Box 121076, Nashville, TN, 37212, (615) 244-5357, Fax: (615) 244-4466, Pres.: Reggie M. Chruchwel.

Opryland Music Group, 65 Music Sq. W., Nashville, TN, 37203, (615) 321-5000, Fax: (615) 321-5655, Pres.: Jerry Bradley.

Pathway Music, PO Box 2250, Cleveland, TN, 37320, (423) 478-7629, (800) 251-7216, Fax: (423) 478-7630.

Peermusic, 810 Seventh Ave., New York, NY, 10019, (212) 265-3910, Fax: (212) 489-2465, Pres./CEO: Ralph Peer II.

J.W. Pepper & Son, Inc., 2480 Industrial Blvd., Paoli, PA, 19301, (610) 648-0500, Fax: (610) 993-0563, Vice Pres. Sales/Mktg.: Lee Paynter.

Plymouth Music Co., Inc., 170 NE 33rd St., Fort Lauderdale, FL, 33334(954) 563-1844, Fax: (954) 563-9006, Gen. Mgr.: Bernie Fisher.

Pubco, The Times Bldg., Ste. 300, Suburban Sq., Ardmore, PA, 19003, (610) 649-7400, Fax: (610) 649-1122, Contact: Eileen Whelihan.

Riverlark Music, 95 N. Evergreen, Memphis, TN, 38104, (800) 366-5275, Fax: (901) 323-3509, Contact: Bryant Larkin-Cohen.

E.C. Schirmer Music Co., Inc., 138 Ipswich St., Boston, MA, 02215, (617) 236-1935, Fax: (617) 236-0261, Pres.: Robert A. Schuneman.

Seven Arts Press, Inc., 6253 Hollywood Blvd., Ste. 1100, Hollywood, CA, 90028, (213) 469-1095, Pres./Professional Mgr.: Walter E. Hurst.

Sony Music Publishing, 550 Madison Ave., New York, NY, 10022, (212) 833-8000, Fax: (212) 833-8659, Pres.: Richard Rowe.

Southern Music Co., 1100 Broadway, San Antonio, TX, 78292, (210) 226-8167, (210) 284-5443, Fax: (210) 223-4537, Pres./Gen. Mgr.: Arthur Gurwitz.

Talbot Music Group, 2 Music Cir. S., Nashville, TN, 37203, (615) 244-6200, Fax: (615) 254-8860, Pres.: Joe Talbot; Gen. Mgr.: Jana Talbot.

V.I.P. Music Distributors, Inc., 214 W. Jefferson St., Syracuse, NY, 13202, (315) 472-6779, (800) 272-7820, Fax: (315) 472-6793, Pres.: George Chacona; Sales Mgr.: Bob Makiten.

Jerry Vogel Music Co., Inc., 100 E. 42nd St., Ste. 1020, New York, NY, 10017, (212) 697-2710, Pres.: Edmund C. Grainger, Jr.

Warner Bros. Publications, 15800 NW 48th Ave., Miami, FL, 33014, (305) 620-1500, (800) 327-7643, Fax: (305) 621-4869, Pres./COO: Sandy Feldstein; Sr. Vice Pres.: Michael Lefferts.

Warner/Chappell Music, Inc., 10585 Santa Monica Blvd., Los Angeles, CA, 90025, (310) 441-8600, Fax: (310) 441-8780, CEO: Leslie E. Bider; Pres.: Jay Morgenstern.

Western Int'l Music, Inc., 3707 65th Ave., Greeley, CO, 80634, (970) 330-6901, Fax: (970) 330-7738, Pres./Gen. Mgr.: William Schmidt.

Willis Music Co., 7380 Industrial Rd., Florence, KY, 41042, (606) 283-2050, Fax: (606) 283-1784, Sheet Music Mgr.: Rhonda Baker.

Zomba Music Publishing, 137-139 W. 25th St., New York, NY, 10001, (212) 620-8744, Fax: (212) 242-7462, Sr. Vice Pres./Gen. Mgr.: David Renzer.

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- Entertainment Attorneys
- International Brokers/Agents of Music/Video
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- Record Promotion Companies
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Distribution & Accessory Product Manufacturers

When locating a wholesaler's name in the alphabetical listings, you will notice the appropriate state abbreviation to the right. By referencing that state in the 'Wholesalers & Distributors' section, you will have complete information on the Wholesaler.

WHOLESALE & DISTRIBUTORS INDEX

A

A and A Music Enterprises, Inc.	CA
A-1 Record Sales	NY
A.S.K. Distributing Corp.	NY
AAA Music Hunter Distributing Co.	NY
AAA Video Distributors	PA
ADA - Alternative Distribution Alliance	NY
AEC One Stop Group	FL
ANS Records, Inc.	FL
AVI Entertainment	CA
Abbey Road Distributors	CA
Acoustic Sounds	KS
Action Music Sales, Inc.	OH
Adelphi Enterprises, Inc. - Musica Latina	IL
African Record Centre	NY
Akantar Productions	FL
Albany Music Distributors, Inc.	NY
Alcazar Productions	VT
Alcione Distribution	FL
Alden Films	NJ
All Points Music	CA
Allegro Corp.	OR
Alpha Music Corp.	CA
Alternative Distribution Alliance (A.D.A.)	NY
American Music Wholesalers, Inc.	FL
American Record Sales, Inc.	NJ
Americatone Int'l USA	NV
Anderson Merchandisers	TX
Anderson Merchandisers, Inc.	GA, TX
Angelica's Records Distributors	AZ
Angott Music Sales	MI
Ansonia Records, Inc.	NJ
Antilia Record Distributors, Inc.	NY
Aponte Distributors	PR
Aponte Latin Music, Inc.	FL
Arauco Musica Latina	VA
Arizona Records	AZ
Ark Media Group Ltd.	CA
Arrow Distributing Co.	OH
Artistic Music Distribution	NJ
Associated Distributors, Inc.	AZ
Audio One	CT
Audio-Technica, U.S., Inc.	OH
Audio-Video Distributors	MI
Audio/Video Rack Services, Inc.	OH
Audiorama Records Corp.	NY
Austin Record Distributors	TX
Azra Int'l	CA
The Audio Buff Co., Inc.	OH

B

BMG Distribution	CA, GA, IL, MD, MA, MI, MN, NY, TN, TX, WA
Baker & Taylor Entertainment	AZ, CA, CO, FL, GA, IL, MA, NJ, NC, PA, TX
Baker & Taylor Entertainment-Morton Grove	IL
Balboa Records Co.	CA
Barnes Record Distributors	PA
Bassin Distributors	FL
Bayside Distribution	CA
Bennett Records Distributors	MS
Benson Music Group	TN
Bert and I, Inc.	MA
Bib Distributing Co., Inc.	NC
Big Bands Record Library	CA
Big Daddy Music Distribution Co.	NJ
Big State Dist. Corp.	TX
Big State Distributing	GA
Big State One Stop/INDI	TX
Black Fire	DC

Boston Latin Distributors	MA
Bridge Records, Inc.	NY
Brown Brothers, Inc.	MN
Buffalo One Stop	NY
Business Education Films	NJ
Roger Brouso Phonograph Records	CT

C

CAP Exports/C.W. Paas, Inc.	IL
CD One Stop	CT
CHRISTEC Media	TN
Cal-Centron	CA
California Record Distribution, Inc.	CA, WA
Callisto Distribution	CA
Caltex Records	CA
Campus Records	NY
Campus Records, Inc.	OH
Canterbury Records, Inc.	CA
Canyon Records & Indian Arts	AZ
Capri Products Co.	CA
Caprice/Canadian American Distributing Co.	PA
Cargo Records America	IL
Carolina Record Distributors	SC
Caroline Records Distribution	CA, NY
Carrousel Music Distributor, Inc.	CA
Casa De Los Tapes, Inc.	PR
Cassettes Unlimited, Inc.	CA
Center For The Queen of Peace	TX
Central South Music Sales, Inc.	TN
Chapel Records	ID
Chi-Lin Records	CA
Chiang Huat Co. Pte. Ltd./Around The World Music	CA
Children's Small Press Collection	MI
Christy Records Int'l	NV
Christys Record Sales	CO
Cisco Music, Inc.	CA
City Hall Records	CA, WA
Colorado One-Stop	CO
Combo Records	PR
Comex Cassette Display Dist.	IL
Countrywide Tape & Record Distributor, Inc.	NY
County Sales	VA
Creative Music Mktg.	NH
Crystal Clear Sound	TX
Cude & Pickens Distributing Co.	FL
Custom Rack Service	TN

D

Dancefloor Distribution	NJ
Dart Distributing, Inc.	MN
Datetree Records, Inc.	NJ
Dean's One Stop, Ltd.	VA
Delos Int'l	CA
Denver Music Distributors	CO
Dick's Record Co., Inc.	MA
Digital Waves	CA
Disa Internacional	TX
Disc-O-Rama Music World Dist.	NY
The Disc-Connection	MO
Disco Azteca Distributors	CA
Disco Hit Productions	PR
DiscoTecas Linda	CA
Discomoda U.S.A. Corp.	FL
Discompacto Corp.	FL
Discount Video Tapes, Inc.	CA
Disctronics Corp.	FL
Distribuidora Gonzalez	CA
Distribuidora Nacional de Discos	NY
Distribuidora Nacional de Discos, Inc.	PR
Distribution North America (DNA)	MA
Distribution Video & Audio	FL
Diversified Distributors	FL
DixiRaks Records & Tapes	TN
Dolphin Music Distributors, Inc.	FL, GA
Don Records Corp.	NY
Dutch East India Trading	NY
Dutchland Distributing	PA

E

David Eskin, Inc.	NY
E & R One Stop	TX
EMI Music Distribution (EMD)	CA
EMI Music Distribution-Atlanta (EMD)	GA
EMI Music Distribution-Boston (EMD)	MA
EMI Music Distribution-Cleveland (EMD)	OH
EMI Music Distribution-Dallas (EMD)	TX
EMI Music Distribution-Florida (EMD)	FL

EMI Music Distribution-Los Angeles (EMD)	CA
EMI Music Distribution-Minneapolis (EMD)	MN
EMI Music Distribution-New Jersey (EMD)	NJ
EMI Music Distribution-Philadelphia (EMD)	NJ
EMI Music Distribution-San Francisco (EMD)	CA
EMI Music Distribution-Seattle (EMD)	WA
EMI Music Distribution-Chicago (EMD)	IL
EMI Music Distribution-Washington DC (EMD)	MD
ESB Records	CA
ETD Entertainment Distributing	CO
ETD, Inc.	AZ, CA, LA, MI, NJ, NC, OH, OK, TX
East Coast Music Distributors	NY
Eastern Music Systems	PA
Emotive Records Corp.	NY
Empire Records & Tapes	FL
Entertainment Distributing, Inc.	OR
Essex Entertainment, Inc.	NJ
Eurpac Warehouse Sales	CA
ExSell Marketing	NC
The Electric Fetus, Inc.	MN

F

F.T.C.	CA
Feedback Music Distribution, Inc.	IL
Fiebre Latina	CA
Films of the Nations	NJ
Fine Print Distributors	TX
Floyd's Wholesale Distributors Co., Inc.	LA
Folkcraft Instruments	CT
Folkcraft Record Distributors	NJ
Four Winds Trading Co.	CO
Frankie's One Stop, Inc.	LA
Front Row Entertainment	NJ
Funkytown Music	CA

G

G & U Enterprises Int'l	IA
Galaxy Ent. DBA Galaxy Music	PA
Galgano Records	IL
Gammisa Sales	CA
Gemini Industries, Inc.	NJ
General Record Service, Inc.	WA
Gentry II Corp.	OH
Global Pacific Records, Inc. DBA A.A.D.	CA
Global Video Distributors, Inc.	FL
Gojo Distributors	CA
Goldband Record Distributors Corp.	LA
Goldenrod Distribution, Inc.	MI
Gonzales Music	LA
Gotham Distributing Corp.	PA
Great Atlantic & Pacific Music Co.	MO
Great Bay Distribution, Inc.	MD
Gueststar (Worldwide) Music Distributors	MI
Guero Records	CA
Michael Ginsburg Distribution	TN

H

H & L Distributors, Inc.	FL
Handleman Co.	CO, MI, MO
Handleman Co. - Little Rock	AR
Handleman Co., Inc.	MI
Handleman Co.-Albany	NY
Handleman Co.-Atlanta	GA
Handleman Co.-Baltimore	MD
Handleman Co.-Chicago	IL
Handleman Co.-Dallas	TX
Handleman Co.-Youngstown	OH
Harbor Record Export Corp.	NY
Herz Internacional, Inc.	TX
Hits Unlimited	IL
Hope Int'l Productions Ltd.	NY
Horizons Records	IL
Horseshoe Distributors	TN
Hot Hits	TN
harmonia mundi usa	CA

I

INDI (Div. of Alliance Entertainment Corp.)	CA
INDI Distributors, Inc.	IL, MI, OH, PA
INDI Distributors, Inc.-New England	MA
INDI-Malverne Distributors Division	NJ
Ichiban Records, Inc.	GA
Imaginary Distribution	TN
Impact Music	AZ
Indie Distributors	MD

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Intersound GA

J

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J&R Music World NY
J.E.K. Enterprises MD
J.S.J. Tape Distributors IL
JDC Records CA
JFL Distributors, Inc. FL
JRB Music Distributor MA
Jade Panther Corp. of America NY
Jamie/Guyden Distribution Corp. PA

K

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L

LA 1 Stop CA
La Voz Hispana, Inc. IL
LaVal Record Distributors MI
Lark In The Morning CA
Lasers Unlimited, Inc. NY
Latin Jukebox CA
Latin Music Entertainment, Inc. CA
Laurie Records MD
LeFon, Inc. CA
Lee Record Distributor LA
Lejoy/Good Peak Co. FL
Leon Productions, Inc. CA
Levy Home Entertainment IL
Liaison Records, Inc. MD
Lifedance Distribution OR
Limelight Productions, Inc. MA
Linden Distributors NM
Linden Int'l Children's Recording CA
Lynchord Discs NY

M

Brian Manor Enterprises of Memphis, Inc. TN
M C M Distributors NY
MCR Distributor Corp., Inc. FL
MCS Distributing (Div. of Paulstarr
Enterprises) MI, OH
MS Distributing Co. IL
MS Distributing Co. (East Coast Sales) NY
MS Distributing Co. (West Coast Sales) CA
MS Distributing Co. (West Coast Shipping) NV
Major Video Concepts, Inc. AL, AK, CA,
FL, IL, IN, MI, NC, TN, UT, VA
Manhattan Latin Music Distributors NY
Master Takes MI
Media Concepts, Inc. FL
Melody House Records OK
Metacom, Inc. MN
Microphone Music, Inc. HI
Midnight Int'l Records, Inc. NY
Midwest Music Wholesalers, Inc. IN
Mill City Music MN
Mobile Record Service Co. PA
Mountain View Distributors/Trust Jesus MN
Mr. Video CA
Mt. Laurel Records PA
Multinational Distributors, Inc. IL
Multinational Music Group Distribution Corp. NY
Music City Record Distribution, Inc. TN
Music Craft Distributors of Hawaii, Ltd. HI
Music Design, Inc. WI
Music Distributors, Inc. TX
Music Enterprises of Missouri MO
Music Net, Inc. MO
Music People, Inc. CA
Music Town Record Distributors TN
Music Video Distributors PA
Music World, Inc. NJ
Musica Estival, Inc. PR
Musica Latina Inc. CA
Musicrama, Inc. NY
The Music Connection KY
The Music Network GA

N

N.A.I.L., Inc. (Northwest Alliance of
Ind. Labels) OR
Nashville Music Sales TN
Navarre Corp. CA, FL, GA, IL,
MD, MN, NY, WA
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Nert of New England MA
Nervous, Inc. NY
New Day Christian Dist., Inc. TN
Nightingale-Conant Corp. IL
North Country Distributors NY
Northeast One Stop, Inc. NY
Northeastern MA
Norwalk Distribution, Inc. CA
Note-Ably Yours OH
Nuevo Mundo Presents CA

O

Off-Beat Records, Inc. MA
Ohio Record Rack OH
Old Fogey MI
One Way Records, Inc. NY
One-Stop Music House, Inc. GA
Only New Age Music, Inc. CA
Otter Distributors CA

P

PEX (Publications Exchange) FL
PGD - PolyGram Group Distribution, Inc. CA, GA, IL,
MA, MI, MN, NY, TX
Pacific Coast One-Stop CA
Parson Int'l Business Corp. NJ
Passport Music Distribution, Inc. CO
Paulstarr Distributing MN
Paulstarr Distributing-Chicago Regl. Office IL
Paulstarr Merchandising MN
Performance Record & Tape Distributors NJ
Polish Record Center IL
PolyGram Latino, U.S. FL
Poplar Tunes Record Shop, Inc. TN
Prajin Discount Distributors CA
Procanyn's Polka Palace NY
Professional Media Service Corp. CA
Publishers Group W. CA

Q

Qualiton Imports Ltd. NY

R

Ed Richter Marketing WA
Henry Rosenberg & Associates NJ
R.A.I.E. Co. NY
RAS Records (Real Authentic Sound) MD
RED Distribution NY, WA
RED Distribution (Sales Office Only) CA, TX
RK Music Distributors, Inc. TX
RTI NE
Rashid Sales Co., Inc. NY
Real To Reel CA
Record Depot VA
Record Finders CA
Recorded Media Supply CA
Red Distribution, Inc. CA
Regina Musical Co. TX
Rego Irish Records & Tapes, Inc. NY
Relix Int'l NY
Rentrak Corp. OR
Reyes Records, Inc. FL
Rhino Records CA
Ridge Runner Records & Videos TX
Rincon Musical Distributors, Inc. NY
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Ritmo Latino NJ
Rock Bottom, Inc. FL, GA
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Royal Records CA
Ruby Sales Co., Inc. IL
Rustron Music Productions FL
The REP Co. MN
The Remix Warehouse/DJ Direct GA
The Rep Co. CA

S

S & J Record One Stop NY
Saint Expedite Distribution Co. LA
Salisbury Distribution MD
Scorpio Music, Inc. NJ
Scott Distributing Corp. CA, NY, VA
Scott's One-Stop Records, Inc. IN
Sea-Port Record One Stop, Inc. OR
Seebro Products Co. IL
Select-O-Hits, Inc. TN
Selfthrough Entertainment FL
Shadow Play Records & Video TX

Shifting Sands Stereo Dist. FL
Sight & Sound Distribution Co. CA
Sight & Sound Distributors AR, KS, LA, MO
Silo Music Distribution VT
Silver Eagle Communications/Backstage Pass Prodn. CA
Similar Entertainment, Inc. MN
Singer One Stop IL
Smash Distributors CA
Smash Record Distributors AZ
Smith Alster & Co. FL
Smith Record Sales, Inc. PA
Sony Discos FL
Sony Music Distribution CA, GA, IL,
MD, MA, MN, NY, OH, TX

Sony Music Distribution-West Coast Sales CA
Sound of California CA
Sound of New Orleans LA
Sounds Write Productions, Inc. CA
Sounds-Vision Music CA
South Texas Wholesale Records &
Tapes, Inc. TX
Southeastern Tape Distributors GA
Southwest Entertainment, Inc. TX
Southwest Wholesale Records & Tapes TX
Specialty Distributing Co. FL
Sphere Marketing & Distribution, Inc. NY
Spice Island Record, Inc. NY
Spring Arbor Distributors MI
Stackhouse Delta Record Distributors MS
Star Song Communications TN
Star Video Entertainment, L.P. NJ, NY, PA
Stark Record & Tape Distributor NC
Subterranean Records & Distribution CA
Sun State Music Distributors, Inc. CA
Suntan Records, Inc. NJ
Super Discount CD's CA
Super Marketing Distributing PA
Supermusic, Inc. NJ
Surplus Record & Tape Dist. Ent. NJ
Susy Records CA

T

Ernest Tubb Record Distributors, Inc. TN
TRC Distribution CA
Tapeworm Distributors CA
Target Music Distributors, Inc. FL
Tenacious Records CA
Topline Record Distributors, Inc. NY
Transcontinent Record Sales NY
Trend Int'l GA
Twinbrook Music, Inc. NY

U

U.S. Laser Video Distributors NJ
UES, Inc. NY
UNI Distribution IL
UNI Distribution Corp. CA
UNI Distribution Warehouse (Depot) TN
Unique Music Corp. NY
United Record Distributors TN
Universal One Stop PA
Universal Record Distributing Corp. PA

V

V.P. Record Distribution FL, NY
VPD - Video Products Distributors, Inc. CA
Valley Record Distributors CA
Ventura Distribution, Inc. CA
Video Action CA
Video Connection OH
Video Distributors, Inc. NC
Village Music World NY
Vintage Distributing, Inc. MD

W

Curtis Wood Records & Tape Distributors TX
Thomas Wiggins Associates/Memo Distributing Co. CA
WEA (Warner/Elektra/Atlantic Corp.) CA
Watts Music, Inc. NY
Wax Works-Video Works TN
Wax Works/Video Works KY
Wayside Music MD
West Side Sound Distributors, Inc. NJ
Western Record Sales, Inc. CA
White Swan Music CO
Wilmi Sales Corp. NY
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Word, Inc. TN
World Class Music Distributors NY
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Z

Zim Records NY

WHOLESALE & DISTRIBUTORS

Company headquarters are designated by a ★. E-Mail and Web Site addresses are listed where provided.

ALABAMA

Major Video Concepts, Inc., 226 Cahaba Valley Pkwy., Pelham, 35124, (205) 988-8640, (800) 289-0918, Fax: (205) 988-9107. Branch Mgr.: Regena Lacey; Opns. Mgr.: Jerry Smith; Credit Mgr.: James Wonn. (Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor)

ALASKA

Ingram Entertainment, Inc., 7710 King St., Anchorage, 99518 -3054, (907) 563-1483, Fax: (907) 563-1445. Branch Mgr.: Gordon King. (Distributor)

Major Video Concepts, Inc., 10361 Nigh Rd., Anchorage, 99515, (907) 349-4496, (800) 478-4060, Fax: (907) 349-4487. Sales Mgr.: Cathy Wilson. (Distributor)

ARIZONA

Angelica's Records Distributors, 2540 N. 35th Ave., Ste. 1, Phoenix, 85009, (800) 752-7391, Fax: (602) 415-1041. (Distributor)

Arizona Records, 4560 S. Sixth Ave., Tucson, 85714, (520) 889-3993, Fax: (520) 889-1012. Mgr.: Sergio Lopez. (Records) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sony, WEA, Fonovisa, Freddy, Lena, Mussart, Balboa, Capital, BMG, Joey, Ramex, JBL, Acuario, Arizona.

Associated Distributors, Inc. ★, 3803 N. 36th Ave., Phoenix, 85019, (602) 278-5584, Fax: (602) 269-6356. Pres.: Leonard M. Singer; Buyers (Pre-Recorded Audio): Angela Singer, Bob Fenty; Sales Mgr.: Gus Figueroa. (Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Alligator, Flying Fish, Original Sound, American Gramophone, Hip Rock, Pandisc, Amherst, Ichiban, Quality, Black Market, ILS, React, Canyon, In-A-Minute, Savoy, Celestial Harmonies, Joey Boy, Sin-Drome, Crescendo, JVC, Soundings of the Planet, Cutting, Malaco, Triad, Daystar, Micmac, Vision, Familia, Newtown, Warlock.

Baker & Taylor Entertainment, 4221 W. Adams St., Ste. 1, Phoenix, 85009, (602) 269-1407, (800) 727-3223, Fax: (602) 269-7383. Sales Mgr.: Luann Shaw. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)
Labels Distributed: Audio/Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Canyon Records & Indian Arts ★, 4143 N. 16th St., Phoenix, 85016, (602) 266-4823, Fax: (602) 265-2402. Owner/Buyer: Bob Nuss. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Celestial Harmonies, Silver Wave, Canyon, Indian House, Indian Sounds, Feather Stone, Soar, Tribal Music Int'l, Library of Congress, Rykodisc, Sunshine, John Rainer, Kevin Locke, Floyd Westernman; Video: Tellens, American Indian Dance Theatre.

Pay-Per Transaction.
Labels Imported: Sunshine Records, Saskatchewan Indian Culture Center (Canada)

Labels Exported: Sunshine, Saskatchewan Indian Culture Ctr. (Canada), Canyon, Indian House, Indian Sounds, Featherstone, Folkways, Library of Congress, Silver Wave, Celestial Harmonies

ETD, Inc., 340 N. 52nd Ave., Phoenix, 85043, (602) 233-3741, Fax: (602) 233-2141. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: Promotional Lines; Video: All Major Studios & Most Independents.
Pay-Per Transaction.

Impact Music ★, 910 S. Hohokam Dr., Ste. 101, Tempe, 85281, (602) 894-8550, Fax: (602) 894-6640. Pres.: Brad H. Singer; One-Stop Sales Mgr.: Brad Gibson; Buyer (All Labels): Rony Musil; Buyer (Major Labels): Lloyd Hummel; Buyers (Independents): Mike Jones, Maria Lutschwager. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) SST, Epiphany, Roir, Touch & Go.

Products/Accessories: Blank Tape: TDK, Maxell

Ingram Entertainment, Inc., 1270 E. Broadway, Ste. 112, Tempe, 85282, (602) 966-6691, Fax: (602) 894-0329. Branch Mgr.: Darryl Vicha. (Distributor)

Labels Distributed: Video: (Cassette & Disc) All labels.
Products/Accessories: Storage & Carrying Cases: Alpha, Amdry, Movie Walker

Smash Record Distributors ★, 3402 W. Wilshire Dr., Ste. 24, Phoenix, 85009, (602) 278-9285, Fax: (602) 278-9286. Owner/Buyer: Charlotte Harrington; Mgr.: Maggie Perez. (Pre-Recorded Audio Tape, Records, Cutouts, Overstock) (One-Stop)
Labels Distributed: Audio: 45s and CDs for jukebox operators and deejays, all major labels & some independents.
Products/Accessories: Storage & Carrying Cases: Plastic Storage Boxes for 45s, LPs & CD Jewel Boxes

ARKANSAS

Handleman Co. - Little Rock, 11601 Otter Creek S. Blvd., Mabelvale, 72103, (501) 455-0308, (800) 669-3645, Fax: (501) 455-2350. Branch Mgr.: David King; Buyer (Music): Dan Holloway; Buyer (Video): Mona Shaw. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

Sight & Sound Distributors, 2201 Brookwood Dr., Ste. 103, Little Rock, 72202, (501) 664-1630, (800) 366-6603, Fax: (501) 664-4996. Branch Mgr.: Carla Ingram. (Distributor, Rackjobber)
Labels Distributed: Audio/Video: See St. Louis, Mo., home office listing for product line.

CALIFORNIA

A and A Music Enterprises, Inc. ★, 3340 Leonis Blvd., Vernon, 90058, (213) 277-5959, (800) 797-1999, Fax: (213) 277-5958. Pres.: Abe Hernandez; Vice Pres./Gen. Mgr.: Abel Hernandez, Jr.; Buyer: Mayra Chow; Controller: Roger Sablan. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Cutouts, Overstock, Accessories) (Distributor, One-Stop)
Products/Accessories: Audio Playback Equip.: Sony, Toshiba, Nakamishi, TDK, Panasonic, Sharp; Batteries: Duracell; Blank Tape: Sony, Memorex, TDK; CD Players: Sony, Sharp, Toshiba, Panasonic, Nakamishi; Head Phones: Sony, TDK; Storage & Carrying Cases: Case Logic

AVI Entertainment, 10390 Santa Monica Blvd.- Ste. 210, Los Angeles, 90025, (310) 556-1144. (Distributor)

Abbey Road Distributors ★, 15050 Shoemaker Ave., Santa Fe Springs, 90670, (310) 802-2011, (800) 827-7177, Fax: (310) 404-5547. Vice Pres. Sales: Mike Donahue; Head Buyer: Steve Boudreau; Sales Mgr.: Albert Duchover. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Accessories) (One-Stop)

Products/Accessories: Accessories: Kinyo; Batteries: Duracell; Blank Tape: Fuji, Maxell, TDK, Sony, Denon; CD, Tape & Record Care Products: Alltop, Recoton, Discwasher, Phantone, Memorex, Maxell, TDK; Phonograph Needles:



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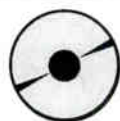
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Planstiehl; Head Phones: Sony, Memorex, Maxell, Recoton; Storage & Carrying Cases: Case Logic, Tree Dimensions, Napa Valley, Laserline

All Points Music, 138 Arena St., Ste. A, El Segundo, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Buyer: Nate Patrick. (Distributor)

Alpha Music Corp., 11609 W. Pico Blvd., Los Angeles, 90064-2908, (310) 478-4217, Fax: (310) 477-7509. Owners: Mike Colestock, Chuck Rose. (Cutouts, Overstock) (Distributor, Cutout/Deletions)

Cutouts/Overstocks: LPs, CDs, Cassettes.

Ark Media Group Ltd., 425 Alabama St., San Francisco, 94110, (415) 863-7200, Fax: (415) 864-5437. Pres.: Allan R. Kessler. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)

Labels Distributed: Video: (Cassette & Disc) Sea Studios, Nature Science Network, Miramar, Lumivision, New Era Media, Terra, Art Matrix, Camera One, Int. Video Network, Moodtapes, Manne Mammal Fund, Wilderness Video, Norman Beerger, Windows of the World, Healing Arts, Classical Video Concepts, Earthflight, Finley-Holiday, Talbot, Perennial, Questar, Mazon, Northword.

Azra Int'l, 4343 E. 58th St., Maywood, 90270, (213) 560-4223. Pres.: David Richards; Buyer (Indie): Theo. (Compact Disc, Video - Cassette, Records (LP's, Singles), Cutouts) (Distributor)

Labels Distributed: Audio: Azra, Iron Works, Maxque, Metal Storm, N.S.F.D., Condor Silent, World Metal, R.I.B., Surf Wax, Scar Bary, Egg Foot, Nocturnal Attraction, Aggressive, Freshly Baked, Sonic Boom; Video: Dinosaur Dave's Videos, David The Healing Touch, Thirty Six Killer Wrestling Holds, Vinyl on Video, Rock Relics on Tour.

BMG Distribution, 150 Executive Park Blvd., Ste. 4000, San Francisco, 94134, (415) 330-0400, Fax: (415) 330-0444. Contact: Charlie Clendenin. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

Labels Distributed: Audio: See New York Listing For Product Line; Video: See New York Listing For Product Line.

BMG Distribution, 8750 Wilshire Blvd., Beverly Hills, 90211, (310) 358-4000, Fax: (310) 358-4073. Sales Mgr.: Jerry Silhan. (Distributor)

Labels Distributed: Audio/Video: See New York Listing For Product Line.

Baker & Taylor Entertainment, 8501 Telfair Ave., Sun Valley, 91352, (818) 768-2900, (800) 775-4200, Fax: (818) 768-4858. Sales Mgr.: Dave Hargrave. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)

Labels Distributed: Audio/Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Balboa Records Co., 10900 Washington Blvd., Culver City, 90230, (310) 204-3792, Fax: (310) 204-0886. Pres.: Valentin Velasco. (Distributor, Importer, Exporter)

Labels Imported: Musart, Balboa, Peerless, IM, Talento, Panart, TH, Sonografica, Del Bravo

Bayside Distribution, 2609 Del Monte St., West Sacramento, 95691, (916) 373-2548, Fax: (916) 373-2511. Vice Pres.: Mark Vidulich; Purchasing Mgr.: Doug Cox; Adv./Mktg. Dir.: Mike Pompei; Sales Mgr.: Glenn Devery; Adv. Coord.: Lory Kaschmitter. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor, Importer)

Labels Distributed: Audio: (Disc) Alligator, Arhoolie, Batish, BGO, Biddulph, Black Saint/Soul Note, Blind Pig, Cargo, Celestial Harmonies, Challenge, Collectables, Demon, EMI Special Imports, Flying Fish, Global Village, Hat Hut, KK Records, Legend, Lookout, Matador, One Way, Romophone, Southern Studios, SST, Timeless, Touch&Go, Vanguard, Winter Harvest, Wolf, X-Dot.

Labels Imported: Crass, On-U Sound, Recommended, United Dairies, Wolf (Austria); Flying Nun (New Zealand); Hat Hut (Swiss); New Rose, Timeless (Holland); Black Saint, Soul Note, Red (Italy); Sunnyside (France); In & Out, Souciety (Germany)

Labels Exported: Crass, On-U Sound, Recommended, United Dairies, Wolf (Austria); Flying Nun (New Zealand); Hat Hut (Swiss); New Rose, Timeless (Holland); Black Saint, Soul Note, Red (Italy); Sunnyside (France); In & Out, Souciety (Germany)

Big Bands Record Library, 9288 Kinglet Dr., Los Angeles, 90069, (310) 858-1992, Fax: (310) 858-1993. CEO: Ray Anthony. (Distributor)

Cal-Centron, 3225 Tomahawk, Stockton, 95205, (209) 942-2094, Fax: (209) 942-2163. Pres.: Robert Merrihew; Chief Exec.: Nancy L. Merrihew; Mgr.: Bob Grimes; Mktg./Sales: Bob Smith; Credit Mgr.: Shonda Glenn. (Computer Games, Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Knapp Records. **Products/Accessories:** Accessories: Switchcraft; Batteries: Eveready, Duracell, Panasonic; Blank Tape: 3M, Scotch

California Record Distribution, Inc., Tenth & Parker, 5th Floor, Berkeley, 94710, (510) 548-3203, Fax: (510) 548-9354. Sales Mgr.: Michael Wright. (Distributor)

Callisto Distribution, 146 S. Main St., Ste. 212, Orange, 92668, (714) 633-5232; E-Mail: resurgentmusic@earthlink.net. Buyer: Dan St. Marseille. (Distributor)

Labels Distributed: Audio: Resurgent Music, Interplay, Endurance, Crystal Sound.

Caltex Records, 9045-A Elton Ave., Canoga Park, 91304, (818) 700-8657, Fax: (818) 700-0285. Pres.: Mehrdad Pakravan; Mgr./Buyer: Shokoufeh Arosmand. (Compact Disc,

Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Caltex, Caltex Int'l, Of Oz, AVAZ, Persian.

Canterbury Records, Inc., 805 E. Colorado Blvd., Pasadena, 91101, (213) 681-4922, Fax: (213) 681-4924. Pres.: Charles Gordon; Buyer (Videos): Jeff Oronzo; Buyer (Singles): Cynthia Littleton; Buyers (Music): Jessie Bruno, J. Freedman. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop, Rackjobber, Exporter)

Products/Accessories: Blank Tape: TDK, Maxell, Scotch; CD, Tape & Record Care Products: Discwasher, Allstop; Phonograph Needles: Shure, Planstiehl; Head Phones: Azden, Pickering; Storage & Carrying Cases: Case Logic, Savoy

Capri Products Co., 1849 Bayshore Blvd., Burlingame, 94010, (415) 692-6411. Contacts: Kazuko & Norio Miyabayashi. (Distributor)

Caroline Records Distribution, 338 N. Foothill Rd., Beverly Hills, 90210, (310) 786-8866, Fax: (310) 786-8865. Dir., Dist.: Rick Williams. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Antler/Subway, Astralwerks, Atavistic, Big Deal, Blackout!, Cargo, Cleopatra, Dischord, Earthling, EG, Engine, Epitaph, Gyroscope, Hardkiss, Heyday, Instinct, Matador, Mordam, No. 6, Offbeat, Plan 9, Real World, Scat, Silent, Subharmonic, Taang!, Thrill Jockey, Touch & Go, Vernon Yard, Volume; Video: (Cassette) Alternative Tentacles, Atavistic Video, City Of Tribes, Cleopatra, Dischord, Drag City, Endorphin Factory, Epitaph, Equal Vision, Flipside, Hopeless, Invisible, Provisional, Soleimoon, Touch & Go, Trance, Video Music Inc., Vinyl Retentive.

Carroussel Music Distributor, Inc., 5171 Edison Ave., Ste. B, Chino, 91710, (800) 985-5263, Fax: (909) 613-1207. Dir., Sales: Alex Hoyo; Dir., Buying: Omar Perez. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sony, Capitol, Fonovisa, BMG, PolyGram, WEA, Disa Int'l, Musart.

Cassettes Unlimited, Inc., 10995 Wrightwood Ln., Studio City, 91604, (213) 650-0676, Fax: (213) 650-0597. Pres.: Herb Dale; Vice Pres.: Bruce Dale. (Compact Disc, Pre-Recorded Audio Tape) (Rackjobber)

Products/Accessories: Accessories: Specialize in racking major label budget & mid-line cassettes & CD's

Chi-Lin Records, 13811 Camino Rico, Saratoga, 95070, (408) 867-9760, Fax: (408) 867-6882. Pres.: Judy Huang. (Compact Disc, (Singles)) (Distributor, Exporter)

Labels Distributed: Audio: (Disc) Dorian Recordings, CBC, Musicmasters, Clarity, Maggie's Music, Discovery, Delmark, Talking Taco, Pope Music, Red House, MAH, Access Music, Audio Alternatives, Astro Music.

Labels Exported: Dorian Recording, Music Masters, CBC Records, Serenity, Clarity, Pope Music, Sundown

Chiang Huat Co. Pte. Ltd./Around The World Music, 17208 Braxton St., Granada Hills, 91344-1515, (818) 360-8088, Fax: (818) 366-8353. Pres.: Bob Weiss; Managing Dir.: Pielak Chang. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer, Licensee)

Labels Distributed: Audio: (Disc) Amerisound, Aubergine, Aviator, Beacon, BrainChild, Baja/TSR, Canyon, Chesky, CTI, Fahrenheit, GNA, Golden Gate, GSP/Kamei, Higher Octave, Michele Audio, Miramar, M-K Sound, Narada, Omega/Vanguard Classics, Positive, Pure & Simple, Ranwood, Selva, Sonic Images, Soul Coast, Syner-Chi, Sound Designs of Arizona, Vanguard, Eclectic, Interworld, One Voice, Chakra Entertainment.

Cisco Music, Inc., 6325 De Soto Ave., Ste. F, Woodland Hills, 91367, (818) 884-2234, Fax: (818) 884-1268. Pres.: David Fonn; Mgr.: Shin Tankai; Buyer (Pre-Recorded Music): Tak Uchida; Sales: Lena Loke. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: Klavier, O.M., Audiofon, Jondi, Super Analogue, King, Rom, Invincible, Marzipan. **Labels Imported:** Firebird (UK); King (Japan)

City Hall Records, 25 Tiburon St., San Rafael, 94901, (415) 457-9080, Fax: (415) 457-0780; E-Mail: robincohn@aol.com; Web Site: <http://www.linex.com/cityhall>. Pres./Buyer (Pre-Rec. Music): Robin Cohn; Buyer: Walter Zelnick; Controller: Mitzie Kelley. (Pre-Recorded Audio Tape, Records) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) AWOL, Adelphi, Australian Music, Black Market, Clarity, Collectors Choice, Del-Fi, Joaquin, Shattered, Taragon, Nighthawk, Origin Jazz Library, Jazz Classics, In-a-Minute, Jazzology, Hot, Westbound, Instinct, Cutting, Genes, Jamey Aebersold, Tuff City, Radikal, Sonic, Delmark, Shot, No Limit, New Breed, Upstairs; Video: Rosetta, Vintage Jazz Classics, Vidjazz. **Labels Imported:** Sackville (Canada); Dr. Horse, Earth Angel, Jukebox Lil', Phonastick, Route 66 (Sweden); Ace, Big Beat, Cascade, Demon, Edsel, Flyright, Globestyle, Indigo, Jasmine, Parrot, Krazy Kat, RBD, Red Lightnin', Sequel, Trojan, Zu Zazz (United Kingdom); Criss Cross, Double Trouble, Moonshine, Sundown (Holland); Bear Family, Crosscut (Germany)

City Hall Records, 809 S. Curson Ave., Los Angeles, 90036-4620, (213) 935-7731, Fax: (213) 525-0367. L.A. Branch Mgr.: Rick Frystak. (Pre-Recorded Audio Tape, Records) (Distributor, Importer, Exporter)

Classic Music Direct, 1444 N. Highland Ave., Hollywood, 90028, (213) 466-9694, Fax: (213) 466-1437. Vice Pres./Gen. Mgr.: Michael Grantham; Vice Pres., Finance/Bus. Aff.: Mary Cardas; Dir., Int'l Dist.: Lee Carlisle; Dir., Nat'l Dist.: Rick Smith. (Distributor)

Delos Int'l ★, 1645 N. Vine St., Ste. 340, Hollywood, 90028, (213) 962-2626; Web Site: <http://www.delosmus.com>. Pres.: Amelia S. Haygood; Int'l Sales Dir.: Catharine Jaap; Vice Pres./Pub. Rel.: Rudi Simpson; Sales Mgr.: Linda Callender. (Distributor)

Digital Waves, 1001 Brioso Dr., Costa Mesa, 92627, (714) 650-7900, Fax: (714) 631-5472. Pres.: Robert Wiebort. (Distributor, Importer)

Disco Azteca Distributors, 417 E. Main St., Stockton, 95202, (209) 462-1389, Fax: (209) 948-9472. Sales Mgr.: Juan M. Flores; Nat'l Sales Dir.: Joe Lepe; Buyer: Martha Sanchez. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) Sony, Fonovisa, BMG, Capitol, Ramex, Freddie, Joey, Sigma, MAR Int'l, Luna, WEA Latina, Fonorama, Sierra.

DiscoTecas Linda, 3334 Tweedy Blvd., Southgate, 90280, (213) 563-9981, Fax: (213) 569-0887. (Distributor)

Discount Video Tapes, Inc. ★, 833 "A" N. Hollywood Way, Burbank, 91505, (818) 843-3366, Fax: (818) 843-3821. Pres./Buyer: Woody Wise; Mgr.: B.J. Jones. (Video - Cassette) (Distributor)
Labels Distributed: Video: (Cassette) Old Classics.

Distribuidora Gonzalez, 363 N. "K" St., Tulare, 93274, (209) 688-4001, Fax: (209) 688-8299. Contact: Ilda Gonzalez; Contact: Erasmo Gonzalez; Contact: Rubien Gonzalez. (Distributor)

EMI Music Distribution-Los Angeles (EMD), 111 N. First St., Ste. 200, Burbank, 91502, (818) 563-6300, Fax: (818) 563-2410. (Distributor)
Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

EMI Music Distribution-San Francisco (EMD), 1115 Atlantic Ave., Ste. 102, Alameda, 94501, (510) 865-8441, Fax: (510) 865-8469. Regl. Dir.: Terry Sautter. (Distributor)
Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

EMI Music Distribution (EMD) ★, 21700 Oxnard St., Ste. 700, Woodland Hills, 91367, (818) 587-4000, Fax: (818) 999-9906. Pres./CEO: Russ Bach; Sr. Vice Pres. Finance/Admin.: Michael Mooney; Sr. Vice Pres., Field Sales/Mktg.: Terry Sautter; Sr. Vice Pres. Major Accts.: Gene Rumsey; Vice Pres., Info. Technology: Ann Caffey; Vice Pres./GM Special Mkts.: Eli Okun. (Compact Disc, Pre-Recorded Audio Tape, Records) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Angel/EMI Classic, Blue Note, Capitol, Capitol/EMI Latin, Chrysalis, EMI, SBK, Sparrow, Virgin, TRS, The Enclave, Nettwerk, Chordant, Capitol Nashville.

ESB Records, 19931 Gloucester Ln., Huntington Beach, 92646, (714) 962-5618. Pres.: Eva Bonn; Dir.: Stan Bonn. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) ESB Records.
ETD, Inc., 9260 Trade Pl., San Diego, 92126, (619) 530-2220, (800) 654-0658, Fax: (619) 530-2276. Branch Mgr.: John Eplett. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)
Labels Distributed: Audio: Promotional Lines; Video: All Major Studios & Most Independents.
Pay-Per Transaction.

ETD, Inc., 530 N. Puente St., Brea, 92821, (714) 990-3686, Fax: (714) 990-1963. Mgr.: Russell Hansen. (Distributor)

Eurpac Warehouse Sales, Ste. M-N, 9586 Distribution Ave., San Diego, 92121, (619) 566-7662, Fax: (619) 566-0750. Pres.: Vince Cappa. (Rackjobber)

F.T.C., 8306 Wilshire Blvd., Ste. 544, Beverly Hills, 90211, (213) 965-9585, Fax: (213) 933-3118. Pres.: Jacques Hubert; Mgr./Buyer (Pre-Recorded Music): Lewis Wemer. (Compact Disc, Video - Disc, Cutouts, Overstock) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) Alfa, El Bandoneon, Fandango, Freshsound, Palladium, Trova, Tumbao, Nine Winds, Cool N'Blue, Legend, Frereaux & Associates, Night & Day, Caney, Tropicana, Salsa Center, Mucho Music, Alma Latina, Nuevos Medios, Equinox, Tierrazo, Blue Moon, Axile, Pharon, Magic Music, Nuba, Ebony, Movie Sound, Elect, Tonga, Round World, El Dorado, Vista India, Timbo, Lesveque Prod. & more.

Labels Imported: Alfa, Cool & Blue, Ebony, El Bandoneon, Elect, Ensayo, Fandango, Freshsound, King Jazz, Movie Sound, Mas I Mas, Palladium, Planet, Tumbao, Ubaquatti (Swizd) Ceddia, Discoteque des halles, Emp, Frereaux & Associates, label la Lichere, RDC (France), Bandstand, Fini Jazz, IRD, Jazz Music Yesterday, Luito, Moon, Philogy (Italy), Blue Moon (Spain), Emerald/Silvetto, K2B2
Labels Exported: Alfa, Cool & Blue, Ebony, El Bandoneon, Elect, Ensayo, Fandango, Freshsound, King Jazz, Movie Sound, Mas I Mas, Palladium, Planet, Tumbao, Ubaquatti (Swizd) Ceddia, Discoteque des halles, Emp, Frereaux & Associates, Label la Lichere, RDC (France), Bandstand, Fini Jazz, IRD, Jazz Music Yesterday, Luito, Moon, Philogy (Italy), Blue Moon (Spain), Emerald/Silvetto, K2B2

Fiebre Latina, 15050 Shoemaker Ave., Santa Fe Springs, 90670, (310) 404-5561, Fax: (310) 404-5557. Sales Mgr.: Joel Medina; Dir., Mktg.: Ron Simms. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories) (Distributor, One-Stop)

Products/Accessories: Audio Playback Equip.: Pioneer, Panasonic, Quasar; Batteries: Duracell; Blank Tape: Sony, SKC, TDK, Memorex; Head Phones: Sony, Memorex, Sentry, SKC; Storage & Carrying Cases: Case Logic

Funkytown Music ★, 1027 S. Western Ave., Los Angeles, 90006-2312, (213) 730-4800, Fax: (213) 730-4804. Pres.:

Steve K. Ann; Vice Pres.: Charlie Ann. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) BMG, PolyGram, Sony, Pioneer, Image, SKC, Samsung, Funkytown Music Int'l, Seoul, UNI, Line, Yedang, Video: (Disc) Pioneer, Image, PGD
Labels Imported: CBS, PolyGram (France); BMG, PolyGram, Bellaphone, Intercom (Germany); U.K., SKC, Samsung, Asia, Seoul, Line, Yedang (Korea)

Garmisa Sales, 23811 Fairgreens E., Laguna Niguel, 92677, (714) 495-3999, Fax: (714) 495-3997. Owner/Buyer: Robert M. Garmisa. (Distributor)

Products/Accessories: Accessories: Hearos Ear Filters, CD Jewel Boxes, Norelco Boxes; Storage & Carrying Cases: Laserline, Melco, Vison Gear

Global Pacific Records, Inc. DBA A.A.D. ★, 1275 E. MacArthur St., Sonoma, 95476-3844, (707) 996-2748, Fax: (707) 996-2658; E-Mail: transun@community.net. Pres.: Howard Sapper; Sr. Vice Pres.: Howard Morris. (Distributor, Exporter)
Labels Distributed: Audio: Global Pacific, Jaima Music.

Gojo Distributors ★, 195 S. 26th St., San Jose, 95116, (408) 286-9840, Fax: (408) 286-9845. Chief Exec.: Jeannine O'Neal. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Rowena Records.

Gulro Records ★, 2952 W. Pico Blvd., Los Angeles, 90006, (213) 733-6010, Fax: (213) 731-6211. Pres.: Jorge Borrego. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sony Music, EMI Capitol, BMG, WEA Latina, TM Rodven, MP, Hemisphono, Romex, Musart, Fuentes, Dias, Profono, Rico, Sar, Mar Int., Fonovisa.

Harmonia Mundi USA ★, 2037 Granville Ave., Los Angeles, 90025-6103, (310) 478-1311, Fax: (310) 996-1389; E-Mail: info@hmusa.com. Pres.: Rene Goifon; Vice Pres.: Robina Young; Sales Mgr.: Matthew Owen; Labels Mgr.: Mike Sklansky; Publicity-H.M.: Sarah Folger; Publicity-Distr. labels: Juan Gomez. (Compact Disc) (Distributor)

Labels Distributed: Audio: (Disc) Harmonia Mundi France, Le Chant du Monde, Hyperion, Auvidis, Ocora, Testament, Mandala, Opus 111, Unicorn-Kanchana, Wergo, L'Empreinte Digitale, Lyrita, Russian Season, New Albion, Romophone.

INDI (Div. of Alliance Entertainment Corp.)

255 Parkside Dr., San Fernando, 91340-3033, (818) 361-7979, Fax: (818) 365-7328. Sr. Vice Pres.: Don Davis; Vice Pres., Sales/Mktg.: Ted Higashioka; Vice Pres./Gen. Mgr.: Rick Hocutt. (Compact Disc, Pre-Recorded Audio Tape, (LP's, 12-Inch, Singles), Overstock) (Distributor)

Labels Distributed: Audio: Alligator, Amherst, AVI, Bust-it, GNP, Island Trading Co., Malaco Group, Pair, Tommy Boy, Specialty, Solar, American Gramophone, React, Sin-Drome, TSR, Sun Ent., Castle, JVC, Instinct, Newtown, Metropolitan, Profile, DM.

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Ingram Entertainment, Inc., 445 W. Freedom Ave., Orange, 92865, (714) 282-1232, Fax: (714) 282-2245. Sales Mgr.: Fred Lepore. (Distributor)

Ingram Entertainment, Inc., 30525 Huntwood Ave., Hayward, 94544, (510) 429-7110, Fax: (510) 429-7562. Branch Mgr.: Mike Evans. (Distributor)

Int'l Records ★, 2094 W. Redlands Blvd., Ste. K-311, Redlands, 92373, (909) 796-6110, Fax: (909) 796-6110. Owner/Buyer: John Brechler; Sales Mgr.: Herman Moreno. (Compact Disc, Records (LP's)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) Interplay, Courtney, Sea Jam, Resurgent, L.A.P., Dynamic, Focus.

JDC Records ★, 507 Pier Ave., Hermosa Beach, 90254, (310) 937-4455, Fax: (310) 937-4456. Buyer (Pre-Recorded Music): Eddie Fonesca; Sales: Todd Curry, Chris Callon; Sales: Joyce Corradetti. (Records (LP's, 12-Inch, Singles), Out of Print Items) (Distributor, One-Stop, Importer, Exporter, 12" Vinyl Specialist)

Labels Distributed: Audio: Hot Productions, Unidisc, Egyptian Empire, Cold Chillin', Pop Art, NIA, Rapsur, Macola, Warlock, Pandisc, Fresh, Fever, Motown, Cutting, Tuff City, Rapper's Rap, Techno Hop, Electrobeat, Kru-cut.

Pay-Per Transaction.

Labels Imported: Unidisc (Canada); Old Gold (UK)

KC Sales, 31312 Via Colinas, Ste. 102, Westlake Village, 91361, (818) 991-3600, Fax: (818) 991-3408. Pres.: Jim Newhouse; Sales: Bob Newhouse. (Video - Cassette, CD Rom) (Distributor)

Labels Distributed: Video: (Disc) Madacy Entertainment Group.

KandAmerica, Inc. ★, 134 La Porte St., Arcadia, 91006, (818) 445-7700, Fax: (818) 445-0066. Pres./Buyer (Pre-Rec. Music): Toshi Fujimoto; Mgr.: Keizo Fujimoto; Buyer (Videos): Birgitta Landmark. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sony, Angel, DGG, London, Phillips, WB, Atlantic, Sire, EMI Capitol, Uni, Motown, MCA, BMG, RCA, Arista, Geffen, Electra, Asylum, Vox Box, SST, Epitaph, King Bee, Mercury etc.; Video: (Cassette & Disc) Kultur, View.

KOCH Int'l Los Angeles Office, 6535 Wilshire Blvd., Los Angeles, 90048, (213) 655-3934, Fax: (213) 655-3937. West Coast Sales/Mktg. Mgr.: Felicia Kelly; Contacts: Todd McIntosh, Angela Storti. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See NY for product distribution list.

KOCH Int'l San Francisco Office, 111 New Montgomery St., Ste. 301, San Francisco, 94105, (415) 495-8770, Fax: (415) 495-8798. Contacts: Debby Robinson; Contact: Shannen Smith. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See NY for product distribution list.

LA 1 Stop ★, 4956 E. Whittier Blvd., Los Angeles, 90022, (213) 261-9224, Fax: (213) 261-0137. Mgr.: Mario C. Reyes; Mgr.: Armando Aruzo; Mgr.: Martha DeLaMore. (One-Stop)

Lark In The Morning ★, PO Box 1176, Mendocino, 95460, (707) 964-5569, Fax: (707) 964-1979; E-Mail: larkinam@larkinam.com. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Computer Games) (Distributor)

Labels Distributed: Video: Lark.

Latin Jukebox ★, 12891 Western Ave., Ste. D, Garden Grove, 92641-4030, (714) 895-5250, Fax: (714) 897-5811; E-Mail: latinejukebox@gnn.com. Owner/Buyer: Howard Kopelson. (Compact Disc, Accessories) (Distributor)

Labels Distributed: Audio: (Disc) AFG, Mar, Joey, Luna, Disa, Ramex, Musart, Freddie, Capital, Sony, Kubaney, Fonovisa, WEA, Top Ten, New World, Rodven, Musical Productions, Hot Hits, Andrea, Fonorama, Hacienda Records, Kim's, La Sierra, Vedisco.

Products/Accessories: CD Players: Seeburg Co. Jukeboxes; CD, Tape & Record Care Products: Geneva

Latin Music Entertainment, Inc., PO Box 33251, Granada Hills, 91394, (818) 831-0841, Fax: (818) 831-0941; E-Mail: lment@aol.com. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Rackjobber, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Phonomaster, Dimelo Latin Dance.

LeFon, Inc. ★, 18107 Chardon Cir., Encino, 91316, (818) 609-0002, Fax: (818) 609-0505. Pres.: Doug Lexa. (Compact Disc, Video - Cassette, Video - Disc, Records, Computer Games, CD-ROM) (Importer)

Lejoy/Good Peak Co., 16705 Judy Way, Cerritos, 90701, (714) 994-4985.

Linden Int'l Children's Recording ★, 170 State St., Los Altos, 94022-2812, (415) 949-3390, Fax: (415) 949-0346. CEP/Buyer (Music/Videos): Dennis Ronberg. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) BMG, MCA, Turn Page, Longsleeve, Pacific Cascade, Rounder, Oak St., Hug Bug.

MS Distributing Co. (West Coast Sales), 870 Market St., Ste. 638, San Francisco, 94102, (415) 563-3979, Fax: (415) 563-2996. Nat'l Promo. Dir.: Fred Held. (Distributor)

Labels Distributed: Audio: See Illinois for product distribution; Video: See Illinois for product distribution.

MS Distributing Co. (West Coast Sales), 20632 Schoenborn St., Canoga Park, 91306-1537, (818) 704-5200, Fax: (818) 704-0777. Sales Dir.: Bob Lampkin. (Distributor)

Labels Distributed: Audio/Video: See Illinois for product distribution.

Major Video Concepts, Inc., 3017 Kilgore Rd., Ste. 120, Rancho Cordova, 95670, (916) 638-0982, Fax: (916) 638-4361. Sales Mgr.: Mariann Puliz. (Distributor)

Major Video Concepts, Inc., 97 W. Montague Expwy., Milpitas, 95035, (408) 942-0125. (Distributor)

Mr. Video ★, 6827 Val Jean Ave., Van Nuys, 91406. Pres.: Michael D. Young. (Distributor)

Music People, Inc., 1025 W. MacArthur Blvd., Oakland, 94608, (510) 653-5811, Fax: (510) 652-5058. Pres.: Jason Blaine; Buyer: Greg Shaver; Adv./Mktg.: Larry Trent. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Products/Accessories: Blank Tape: TDK, Maxell; CD, Tape & Record Care Products: Allsop; Storage & Carrying Cases: Case Logic

Musica Latina Inc., 2360 W. Pico Blvd., Los Angeles, 90006, (213) 385-2151. Pres.: Richard Meruelo; Mgr.: Jose Duran; Buyer: Aracely Linares. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories) (One-Stop)

Navarre Corp., 124 W. Union Ave., Apt. 4, Fullerton, 92632-1244. (Distributor, One-Stop)

Navarre Corp., 16820 Ventura Blvd., Encino, 91436, (818) 380-6600, Fax: (818) 380-6611. West Coast Branch Mgr.: Frank Mooney. (Distributor, One-Stop)

Labels Distributed: Audio: See New Hope, MN for product distribution.

Navarre Corp., 3346 Horseshoe Dr., Sacramento, 95821-1718, (916) 481-2290, Fax: (916) 481-2291. Field Sales Rep.: Ed Pollitt. (Distributor, One-Stop)

Labels Distributed: Audio: See New Hope, MN for product distribution.

Norwalk Distribution, Inc. ★, 1193 Knollwood Cir., Anaheim, 92806, (714) 995-8111, (800) 877-6021, Fax: (714) 995-0423. Sales Mgr.: Juergen Scheele; Vice Pres.: David Shropshall, Jr. (Compact Disc, Pre-Recorded Audio Tape, Video - Disc, Computer Games, CD-ROM, CD-I) (One-Stop, Importer)

Nuevo Mundo Presents, 6290 W. Sunset Blvd., Ste. 625, Hollywood, 90028, (213) 871-8644, Fax: (213) 871-2148. Contact: Billy Vargas; Contact: Kiko Vargas; Contact: Ted Vargas. (Compact Disc, Records) (Distributor)

Only New Age Music, Inc., 8033 W. Sunset Blvd., Ste. 472, Los Angeles, 90046, (213) 851-3355, Fax: (213) 851-7981; E-Mail: onam@loop.com; Web Site: <http://www.newagemusic.com/>. Pres./CEO: Suzanne Bell-Doucet; Vice Pres.: James Bell-Doucet. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Isis Music, Pyramid Music, Sensitive Heart, Infinity Music, Beyond; Video: (Cassette) Starlight, Only New Age Music-Video. Pay-Per Transaction.

Labels Imported: Germany

Labels Exported: Germany, Switzerland, Spain, Japan, Brazil, Netherlands

Otter Distributors ★, PO Box 11267, Glendale, 91226, (818) 242-2093. Mktg. Mgr.: Danny Behr. (Distributor, One-Stop)

Labels Distributed: Audio: Sea Breeze, Angel, Blue Note, Capitol, EMI, Brentwood, Chess, GRP, MCA, Decca, Sovereign, Virgin, Telarc, New World, Revels, Ken Music, Laserlight, Impulse, Four Leaf, Montpellier, Real Time, Red Hot; Video: Shanachie, View Video, Kultur, Leisure Video, MPI, Rhapsody Films.

Products/Accessories: Accessories: Jazz & classical music books

PGD - PolyGram Group Distribution, Inc., 11150 Santa Monica Blvd., #1100, Los Angeles, 90025, (310) 996-7200, Fax: (310) 477-7450. Branch Mgr.: Mark Grindie. (Distributor)

Labels Distributed: Audio/Video: See PolyGram, New York, NY.

PGD - PolyGram Group Distribution, Inc., 139 Townsend St., Ste. 501, San Francisco, 94107, (415) 957-5867, Fax: (415) 957-9553. Mgr.: Kyle Krause. (Distributor)

Pacific Coast One-Stop ★

45 W. Easy St., Simi Valley, 93065, (805) 579-2500, Fax: (805) 583-3005. Pres./CEO: Steven Kall; Managing Dir.: Lory Shaw; New Acqs. Mgr.: Jeff Casey; Sales Mgr.: Ginnelle Vicary; Buyers (Pre-Recorded Music): Richard Lockwood, Pat Speer, Mark Ballard. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Overstock, Accessories) (One-Stop)

Products/Accessories: Accessories: Gopher Pdc's., Norelco Boxes, Jewel Boxes, Alpha Pdc's., 3M Security Pdc's.; Batteries: Duracell; Blank Tape: Maxell, TDK, Sony; CD, Tape & Record Care Products: Allsop, Discwasher, Maxell; Head Phones: Maxell, Sony; Storage & Carrying Cases: Case Logic, Napa Valley, Tree Dimensions, Laserline, Alpha, CD Projects

Prajin Discount Distributors, 5801 Pacific Blvd., Huntington Park, 90255, (213) 588-9323, Fax: (213) 588-0427. Owner: Anthony Prajin; Mgr.: George Prajin; Buyer: Fernando Izarraraz. (Distributor, One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) BMG, Sony, Capital/EMI Latin, CEMA, PGD, WEA, Balboa, Musart, Unison, AFG, Sigma, Disa, Ramex, Garmex, Fonovisa, Fonorama, TH-Rodven, Sonotone, TTH, Freddie, Roy Sales, Gil, MP, Linda, Acuario, Joey, JLB, Alegria, MAR Int'l, Thump, Max; Video: (Cassette) Fonovisa, JC Films, Rodven, Laguna, Sony, BMG.

Products/Accessories: Blank Tape: Maxell; Head Phones: Maxell; Storage & Carrying Cases: Case Logic

Professional Media Service Corp., 19122 S. Vermont Ave., Gardena, 90248, (310) 532-9024, Fax: (310) 532-0131; E-Mail:



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Publishers Group W. ★, PO Box 8843, Emeryville, 94662, (800) 788-3123. (Compact Disc, Pre-Recorded Audio Tape, Computer Games) (Distributor)

RED Distribution, Inc. ★, 3420 Ocean Park Blvd., Ste. 3050, Santa Monica, 90405, (310) 581-8200, Fax: (310) 581-8208; E-Mail: kim-robbins@sonymusic.com. Gen. Mgr.-West Coast Ops.: Kim H. Robbins; Office Mgr./Acct./CNA LABRanch: Keith Denney; Sales Mgr.-LA Branch: Paul Modiano; Sales: Siouxsie Stewart; Sales: Kevin Farrell. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor)

RED Distribution (Sales Office Only), 1748 Clement St., San Francisco, 94121, (415) 221-3480, Fax: (415) 221-3513. Branch Mgr.: Jon Strickland; Sales: Ross Blanchard. (Distributor)

Real To Reel ★, 85 Libertyship Way, Ste. 110A, Sausalito, 94965, (415) 331-1122, Fax: (415) 331-8278. Pres.: Terence Yallop; Sales/Ops. Mgr./Buyer: Rick Jeffery. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: American Gramophone, Canyon, Celestial Harmonies, Dargason, Global Pacific, Hearts of Space, Higher Octave, Miramar, Narada, Nature Recordings, Pure & Simple, Private Music, Real Music, Scarlet, Sequoia, Silver Wave, Sonic Atmospheres, Sounds of the Planet, W.E.A.

Record Finders, 725 W. 60th St., Los Angeles, 90044-5440, (213) 752-9508. Owner: Lawrence J.S. Henry; Mgr.: Angela C. Roy; Buyer: Mildred Louise; Buyer (Videos): James E. Martin. (Distributor, Importer, Exporter)

Recorded Media Supply ★, 215 W. Palm Ave., Unit 104, Burbank, 91502, (818) 562-6527, Fax: (818) 972-2456; E-Mail: recmedia@primenet.com. Pres.: Jeff Burgess; Vice Pres.: W. Scott Mullen. (Distributor)

Products/Accessories: Accessories: CD-R, Data Products, Edit Supplies; Blank Tape: BASF, Sony, HBB, Ampex, 3M, TDK, Maxell

The Rep Co., 406 Main St., Ste. Rep, Vacaville, 95688, (707) 448-8005, Fax: (707) 448-8008. Dir., Sales-Western Region: Rob McDonald. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Acoustic Disc, Antone's, Baby Boom, CMP, Country, DGC/REP, Discos Dos Coronas, DOS, Ellipsis Arts, ESD, Evidence, Four Winds, Frontier, Grateful Dead, Green Linnet, Ice, Integrity, JVC, Music of the World, Oh Boy, Putumayo, Real, Relaxation Co., Rykodisc, Sound RX, Sparrow.

Rhino Records ★, 10635 Santa Monica Blvd., Los Angeles, 90025, (310) 474-4778, Fax: (310) 441-6578. Pres.: Richard Foos; Sr. Vice Pres., Mktg./Sales: Neil Werde; Vice Pres., Sales: Bob Carlton; Vice Pres., Pdct. Mgmt./Mktg.: Garson Foos; Sr. Dir., Int'l Mktg.: Peter Pasternak; Managing Dir.: Harold Bronson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Tomato, Avenue, Mesa, Pyramid, Hightone, Music For Little People/Earthbeat; Video: (Cassette) Rhino Home Video-music, comedy, science fiction, horror, nostalgia.

Royal Records, PO Box 5368, Buena Park, 90622, (714) 522-2383. Pres.: Jerry Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Royal Records, Royal Records Int'l, Royal Recording Co., Melodeer Music, Royal King Music.

Scott Distributing Corp., 7832 Ostrow St., San Diego, 92111, (619) 467-1750, Fax: (619) 467-1799. Mgr.: Bill Anglin. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Rackjobber, Military Sales)

Labels Distributed: Audio: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy; Video: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy.

Sight & Sound Distribution Co., 570 Eucalyptus Ave., Hillsborough, 94010, (415) 342-0911, Fax: (415) 343-1540. Pres./CEO: William Hall; Vice Pres./Gen. Mgr.: Al Zangrillo; Vice Pres./Sales: Bob Gerstlaar. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Computer Games, Accessories) (Rackjobber)

Silver Eagle Communications/Backstage Pass Prods., 7438 Shoshone Ave., Van Nuys, 91406, (818) 881-9958, Fax: (818) 881-0555. Pres.: Lawrence Weisberg; Vice Pres./Int'l Sales Dir.: Barry Knight; Nat'l Sales Dir.: Cheryl Hoyt; Mktg. Dir.: Colin Walkden. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Blowin' Smoke, Hailing Frequency; Video: (Cassette) Blowin' Smoke, Hailing Frequency.

Smash Distributors, 1636 W. 139th St., Gardena, 90249, (310) 352-3055, Fax: (310) 352-4209. CEO: Brian Engel; Vice Pres., Sales/Mktg.: Chuck Nicholson; Vice Pres., Domestic Purchasing: Reed Chaffey. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Epitaph, Touch & Go, Southern Studios, Bomp, Posh Boy, Mordam, TVT, Shimmy-Disc, TK, K. Wild Rags, Boner, New Red Archives, Fat Wreck Chords, Leviathan.

Sony Music Distribution, 11100 Santa Monica Blvd., Ste. 400, Los Angeles, 90025, (310) 477-6900, Fax: (310) 445-2260. Branch Mgr.: Laurel Polson. (Distributor)

Sony Music Distribution-West Coast Sales, 2100 Colorado Ave., Santa Monica, 90404, (310) 449-2100.

Sound of California, 7122 E. Peabody St., Long Beach, 90808, (310) 425-5117, Fax: (310) 421-3785. Owner/Buyer: William Karras. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Posh Boy, Epitaph, New Archives, Allied, Alternative Tentacles, Lookout, Wrong, Shredder, Moon, Revelation, Dischord, Grass, Dr. Strange, Southern Studios, Fearless, Dill, Theologian, Fat, MJC, Last, Sympathy for the Record Industry, Tooth & Nail, Taang, Immune, BYO, Frontier Nitro, SST, Beach, Hopeless, Recess, Victory.

Sounds-Vision Music ★, PO Box 3691, La Mesa, 91944, (619) 698-0244. Pres./Owner/Mgr.: Rod Hollman; Sales/Buyer: Albert Hollman; Sales/Publicity: Alejandra Hollman. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sounds-Vision, Sirocco, ARO, Hannibal, McGillis, Lynchord, Bescoll Ltd., Everest, Gypsy Power; Video: (Cassette) Sounds-Vision.

Sounds Write Productions, Inc. ★, 6685 Norman Ln., San Diego, 92120, (619) 697-6120, Fax: (619) 697-6124. Pres.: Randee Friedman. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Contemporary N. American Jewish Music; Video: (Cassette) Contemporary N. American Jewish Music.

Subterranean Records & Distribution ★, 1466 San Bruno Ave., San Francisco, 94110, (415) 821-5880, Fax: (415) 647-0678; E-Mail: subterra@hooked.net. Owner/Buyer: Steven Tupper; Buyer (Books): Phil Sanches. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: Subterranean, Alternative Tentacles, Boner, Charnel Music, Cuneiform, eMpty, Estrus, Kill Rock Stars, Lookout, RRR, Seeland, Soleimoon, Sympathy for the Record Industry, Wrong, Nuf Sed, Amarillo, Hillsdale, Double Naught, Geru Blandsten, Rip Off, Repent, Radio X, Planet Pimp, Bag of Hammers, Alley Sweeper, Hopeless, East Bay Menace, Recess, Theologian; Video: (Cassette) Ace, Atavistic, Survival Research Labs, Re/Search, Episode, Endorphine Factory, Inner X, Primitex, Augen.

Labels Imported: Alchemy, PSF, ZK, God Mountain, Mom & Dad (Japan); Vision (Switzerland); Metamkine (France); Anthology, Panic, Misty Lane, Materiali Sonori, Cramps (Italy); Staalplaat, Barooni (Holland); Pin Up (Germany); Grey Matter, Alopecia, Overground, ReR (UK); Fast Forward (Portugal); Art Directe, Multimood (Sweden); Demolition Derby (Belgium)

Labels Exported: Alchemy, PSF, ZK, God Mountain, Mom&Dad (Japan); Vision (Switzerland) Metamkine (France);

Anthology, Panic, Misty Lane, Materiali Sonori, Cramps (Italy); Staalplaat, Barooni (Holland); Pin Up (Germany); Grey Matter, Overground, ReR (UK); Fast Forward (Portugal); Art Directe, Multimood (Sweden); Demolition Derby (Belgium)

Sun State Music Distributors, Inc. ★, 2654 W. Pico Blvd., Los Angeles, 90006, (213) 383-4137, Fax: (213) 383-4138. Mgr.: Billy Collins; Buyer (Pre-Recorded Music): Ted Ray; Mgr./Buyer (Music): Theodore Ray. (Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Labels Distributed: Audio: (Cassette & Disc) All Major Labels. **Products/Accessories:** Accessories: Replacement Jewel Boxes; Blank Tape: TDK; CD, Tape & Record Care Products: Alltop; Storage & Carrying Cases: Case Logic, Laserline.

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18092 Skypark Cir., Irvine, 92714, (714) 223-8795, Fax: (714) 724-5162; E-Mail: jeffw@sdc.com. CEO/Buyer: David Hurwitz; Pres.: Jeff Walker. (Compact Disc, Pre-Recorded Audio Tape, Accessories) (One-Stop)

Products/Accessories: Accessories: Replacement Jewel Boxes; Blank Tape: TDK; CD, Tape & Record Care Products: Alltop; Storage & Carrying Cases: Case Logic, Laserline.

Susy Records ★, 2252 S. Garey Ave., Pomona, 91766, (909) 627-6327. Mgr.: George Rosillo; Buyer (Pre-Recorded Music): Gladys Lopez. (Compact Disc, Records (LP's, 12-Inch, Singles)) (Distributor, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) Sony, Fonovisa, Th-Rodven, Capitol, RMN, Disa, Jupiter, Ramex, Anola, RCA, WEA, Globo, Freddie, MAR, Luna, Musart, Peerless, Mediterranean, Kubaney, M.P., Acuno, Fonorama, Andrea, Saturno, Balboa, Rocio, Elektra, Asylum, Epic, ECO, Kimos, DIV, Vedisco, AF Sigma, Aro, Linda, LSR, PolyGram, Unico, Gamex, Hemisphono, Kora, Promusa.

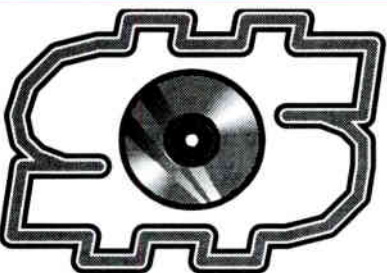
Products/Accessories: Accessories: Blank Video, Guitars, Guitar String, Picks, Dominos, Camera films; Batteries: Duracell, Energizer, Kodak; Blank Tape: Sony, Maxell, TDK, Memorex, Denon; CD, Tape & Record Care Products: Alltop 3, Plantone; Phonograph Needles: Planstiehl; Head Phones: Sony, Phillips, Planon, Pickering, Stanton; Storage & Carrying Cases: Case Logic

TRC Distribution

850 Stanton Rd., Burlingame, 94010, (415) 692-2800, Fax: (415) 692-7780; E-Mail: trcdist@trcdist.com. Pres.: Haim Zion; Gen. Mgr.: Bill Baren; Sales Mgr.: Benji Nakano; Import Buyer: Donna Merlino; Advertising/Mktg. Mgr.: Holly Bybee. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Accessories) (Distributor, One-Stop, Importer)

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Labels Distributed: Audio: (Cassette & Disc) All independent & major labels (dance & hip hop); Video: (Cassette) Music & instructional videos.

Products/Accessories: Accessories: Slip Mats, T-Shirts & Hats; Blank Tape: TDK, BASF, Polywest, Arcal; CD, Tape & Record Care Products: Stanton, Recoton, Gruvslide; Phonograph Needles: Stanton, Ortofon; Head Phones: Stanton; Storage & Carrying Cases: DJ Crates.

Tapeworm Distributors, 27833 Avenue Hopkins, Ste. 6, Valencia, 91355-3407, (805) 257-4904, Fax: (805) 257-4820; E-Mail: tapeworm01@interserv.com. Buyer (Videos): Connie Figgins. (Distributor)

Labels Distributed: Audio: (Cassette) Live, Stream Line, Expanded Entertainment, Orion, Picture Start, The Firm, Connoisseur; Video: (Cassette) 2 Men in Dallas, Best Boy, Japanese Animation, Expanded Entertainment Audio Books, Special Interest, Exercise Videos, Foreign Titles.

Tenacious Records ★, PO Box 7595, Northridge, 91327, (818) 368-6479, Fax: (818) 368-3748; E-Mail: alphonse@tenaciousrecords.com. Pres./Chrmn./CEO: Alphonse Mouzon; Controller/CFO: Allison Anne Mouzon; Sr. Vice Pres.: Alphonse-Philippe Mouzon; Vice Pres.: Jean-Pierre Alphonse Mouzon. (Compact Disc) (Distributor, Exporter)
Labels Distributed: Audio: (Disc) MPC Records.

UNI Distribution Corp. ★, 10 Universal City Plz., 4th Floor, Universal City, 91608, (818) 777-4400, Fax: (818) 866-1605.

Pres.: Henry Droz; Exec. Vice Pres., Sales/Mktg.: Bob Schnieders; Exec. Vice Pres./Gen. Mgr.: Jim Urie; Sr. Vice Pres., Video Distr.: Dan Gant; Sr. Vice Pres., Mfg./Ops.: Pete Scifres. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Computer Games) (Distributor)

Labels Distributed: Audio: Curb Nashville, Decca Nashville, Geffen/DCG, Almo Sounds, Dreamworks, Outpost, Interscope, Max Music, MCA, Radioactive, Twisted, Way Cool, MCA Nashville, Narada, RMM, Rising Tide, Universal/Uptown, Varese Sarabande; Video: MCA/Universal, Playboy Home Video.

VPD - Video Products Distributors, Inc. ★, 6051 S. Watt Ave., Sacramento, 95829, (916) 386-2220, (800) 366-2111, Fax: (916) 386-9870. Pres./CEO: Timothy S. Shannahan; Sr. Vice Pres. Mktg./Purchase: Marty Jorgensen; Buyer (Videos): Bob Kronenberg; Buyer (Used Tapes): Jim Parks; Game Sales: Rob Nelson. (Video - Cassette, Video - Disc, Accessories) (Distributor)

Products/Accessories: Accessories: Video Games, Sega, Nintendo; Blank Tape: MGM; Storage & Carrying Cases: Alpha, Amaray

Valley Record Distributors

1280 Santa Anita Ct., Woodland, 95776, (916) 661-6600, (800) 845-8444, Fax: (916) 661-5472; E-Mail: valley@vrd.com. Owner: Barney Cohen; Pres.: Rob Cain; Vice Pres./CFO:

Randy Cerf; Vice Pres., Purchasing: Ron Phillips; Vice Pres., Sales/Mktg.: Ken Alterwitz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All; Video: Music videos distributed by record vendors with which we deal.
Products/Accessories: Accessories: Alpha Security; Blank Tape: Maxell, Sony, TDK, Denon; CD, Tape & Record Care Products: Allsop, Discwasher; Storage & Carrying Cases: Case Logic, Lift, Napa Valley Box, Savoy, Tree Dimension.

Ventura Distribution, Inc. ★, 31312 Via Colinas, Ste. 102, Westlake Village, 91362, (818) 991-3600, Fax: (818) 991-3408. Chief Exec.: Larry Hayes; Contact: Jennifer Hoover. (Video - Cassette, Computer Games) (Distributor)

Labels Distributed: Video: (Cassette & Disc) BRI Video, Deborah Films, Main Event Video, MVP (Music Video Pdcets.), VCI (Video Communications, Inc.), Hollywood Products, American Home Entertainment, The DolanTech Group.

Video Action, 708 W. First St., Los Angeles, 90012, (213) 687-8262, Fax: (213) 687-8425. Owner: Gregg S. Yokoyama. (Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Video: (Cassette & Disc) Home Vision, Kinovideo, Chambara Entertainment, World Artists, Rabbit Ears Productions, Best Film & Video.

WEA (Warner/Elektra/Atlantic Corp.) ★, 111 N. Hollywood Way, Burbank, 91505, (818) 843-6311, Fax: (818) 840-6212. Chrmn./CEO: David Mount; Exec. Vice Pres./Mktg.: George Rossi; Sr. Vice Pres./Dir. Nat'l Sales: Fran Aliberte; Vice Pres. Music Sales: Alan Shapiro; Vice Pres. Black Music Mktg.: Ometta Dickerson; Vice Pres. Multimedia: David Archambault; Vice Pres. Adv.: Clare Koroly; Vice Pres. Pdc. Devel.: Jody Rathel; Vice Pres. Video Sales: John Scott; Dir. Mktg.: Robert Gold; Dir. Classical/Jazz: Barry Bender. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Cotillion, Qwest, Reprise, Sire, Swan Song, Warner Bros., Warner/Curb, Elektra/Asylum/Nonesuch, Atlantic/Atco, EastWest, Atco, Atlantic, Nashville, Big Beat, WEA Latina, Chameleon, American, Delicious, Vinyl, Giant, Hollywood, Interscope, Rhino, Maverick, Paisley Park, Slash, 4AD, Mute, Teldec; Video: (Cassette & Disc) Live Home Video, A*Vision, Rhino Home Video, Warner/Reprise Video, Teldec, Elektra Home Video.

Western Record Sales, Inc., 226 Linus Pauling Dr., Hercules, 94547, (510) 741-8840, Fax: (510) 741-7060. Pres./Mgr./Buyer: Vern Cupples; Buyer (Pre-Recorded Music): Larry Ohran; Buyer: Charlie Able. (Compact Disc, Pre-Recorded Audio Tape, Cutsouts, Overstock, Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Disney, Telarc, Nimbus, Living Language, Mobile Fidelity, Reference, King, Gusto, Rego, Naxos, DCC (Gulo), Golden, MPI, Alfa, Marco Polo, Intersound, CPO.

Products/Accessories: Accessories: CD-ROM, CD4, CDI; Batteries: Duracell; Blank Tape: Sony, BASE; CD, Tape & Record Care Products: Sony, Allsop, Diskwasher, Recoton, TDK, Memory, Maxell; Phonograph Needles: Zafira; Head Phones: Sony, Koss, Discwasher; Storage & Carrying Cases: Alfa, Case Logic, Napa Valley, Savoy, Cal Oak, LDE, Laser Line

Thomas Wiggins Associates/Memo Distributing Co., 46 Las Cascadas Rd., Orinda, 94563, (510) 254-2216, Fax: (510) 254-2213. CEO: Thomas Wiggins; Mgr.: Brityn Wiggins; Shipping Mgr.: Camryn Wiggins. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) No-Bull, Elite, Nineveh, Persepolis, Back to Blues.

Wishing Well Video Distributing ★, 4870 Hall Dr., Santa Rosa, 95401, (707) 525-9355, Fax: (707) 542-3845. Buyer (Videos): Debra Giusti. (Distributor)

World Music Distribution ★, 619 Martin Ave., Unit 1, Rohnert Park, 94928, (707) 588-9164, (800) 900-4527, Fax: (707) 588-9229; E-Mail: info@worldmusic.com; Web Site: http://worldmusic.com. Pres.: Didier Pilon; Vice Pres.: Sandrine D. Rienzo; Pdc. Devel.: Jacob Edgar. (Distributor)
Labels Distributed: Audio: Spartacus (Mexico), Blue Silver/Declic, DOM, Virgin, Polygram (France), Sonodisc Lusafica, Tinder Production, PolyGram, Sony (Brazil), PolyGram, BMG (Italy), Irma, Right Tempo, Yellow Prod., Crammed; Video: Tinder.

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Baker & Taylor Entertainment, 3005 S. Parker Rd., Ste. 318, Aurora, 80014, (303) 369-9229, (800) 775-3300, Fax: (303) 369-9669. Sales Mgr.: Don Crouch; Dir. Sales/Audio: Richie Bakove. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)

Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Geneva, Alpha, Napa Valley, Case Logic; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Christys Record Sales, PO Box 367, Westminster, 80030, (303) 650-9170. Mgr.: Christina Marquez. (Video - Cassette, Video - Disc, Records (Singles)) (One-Stop)

Colorado One-Stop ★, PO Box 460718, Aurora, 80046, (303) 766-2273, Fax: (303) 766-2553. Mgr.: Tammy Olson; Buyer:

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Tony Morales. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, Singles), Accessories) (Distributor)

Denver Music Distributors ★, 2626 W. 32nd, Denver, 80211, (303) 433-6420. Pres.: Zee Ferrufino; Mgr.: Norma Olson; Buyer: Olga Rios; Buyer: Willy Machicao. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) All labels.

ETD Entertainment Distributing, 4990 Oakland St., Denver, 80239-2720, (303) 576-0856, (800) 824-9258, Fax: (303) 576-0826. Gen. Mgr.: Kent Vreeland. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Video Game Software) (Distributor)

Labels Distributed: Audio: Promotional Lines; Video: All Major Studios & Most Independents.

Four Winds Trading Co., 685 S. Broadway, Ste. A, Boulder, 80303, (303) 499-4484, Fax: (303) 499-6640. Co-Operator: Catherine Carey. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Canyon, World Disc, Soar, Hearts of space, Coyote, Old Man Music, Talking Taco, Celestial Harmonics, Warner Western, Sony, Rykodisc, Indian Sounds, Indian House, Akina Music for Little People, Silverware, Spring Hill Music, Novox Music, Soundings of the Planet, Sunshine, Teen Speed Press, Harper Collins, Living Music, Northwood Press, Willow Music, Chequamegon Music. *Products/Accessories:* Accessories: Native American Books

Handleman Co., 999 18th St., Ste. 1800, Denver, 80202, (303) 296-9394, Fax: (303) 296-2934. Branch Mgr.: Marty Young; Buyer (Music/Video): Hal Axler. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Rackjobber)

Ingram Entertainment, Inc., 11333 E. 53rd Ave., Denver, 80239, (303) 371-8372, Fax: (303) 373-4583. Sales Mgr.: Mr. Rene LaBelle. (Distributor)

Passport Music Distribution, Inc. 2335 Delgany St., Denver, 80216, (800) 334-3394, (303) 292-9333, Fax: (303) 292-6969; E-Mail: passport@aol.com. Pres.: Toby Knobel; Sr. Vice Pres.: Tony Aguero; Vice Pres.: Sales: Jim Cuomo; Dir., Mktg./Advertising: Chris Maly; Dir., Purchasing: Mark Noone. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Concord Jazz, Original Jazz Classics, Bama Rags, Higher Octave, Fantasy, Disney, Vanguard, Oh Boy, Alligator, DCC, GNP, W.A.R., Hearts of Space, Quinlan Road, Mobile Fidelity, Telarc, Flying Fish, Winter Harvest, Stax, Evidence, Kuckuck, Pablo, Seventh Wave, Deep Cave, CMP, King Biscuit, Baktabak, Acoustic Disc, Berlitz.

Labels Imported: Castle, Cedille, Silva Screen, Trogan, PolyGram Int'l, EMI Int'l

Products/Accessories: Storage & Carrying Cases: Case Logic.

White Swan Music, 1705 14th St., Ste. 143, Boulder, 80302, (303) 494-9060, Fax: (303) 494-9877. Pres./Buyer: R. Peter Hill; Store Accts. Mgr./Treasurer: D. Pushman. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) American Gramophone, Canyon, Caroline, Celestial Harmonies, Fonix, Global Pacific, Green Linnet, Hearts of Space, Imagine, Higher Octave, Invinible, North Sound, Oasis, Quinlan Road, Raven, Real Music, Relaxation Company, Rounder, Ryko Disc, Sequoia, Serenity, Shanachie, Silver Wave, Soar, Triloka, Soundings of the Planet, Talking Taco, World Disc.; Video: (Cassette) Miramar, Brain Mind Research, Celestial Harmonies, Raven, Interworld, Macromedia, Media Kinetics, Sony Tristar, Small World, Soundings of the Planet, Lumonics Light & Sound, Higher Octave.

Labels Imported: Fonix Music (Denmark); Erdenklang, O Ilios, Aquarius New Earth (Germany); Quinlan Road, Oasis, Imagine (Canada); High Tide (Italy); Osho Haisai (Japan)
Labels Exported: Fonix Music (Denmark); Dharma Musik (Germany); Dakota, Mingus (Switzerland); Editora (Mexico); I. Sentieri (Italy)

White Swan Music ★, 4730 Table Mesa Dr., Ste. E, Boulder, 80303. (Distributor)

CONNECTICUT

Audio One, 80 Ferry Blvd., Ste. 206, Stratford, 06497-6079, (203) 381-0202, Fax: (203) 381-0255. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (One-Stop)
Products/Accessories: Blank Tape: That's, Memorex, Fuji, & others; CD, Tape & Record Care Products: Memorex; Head Phones: Koss; Storage & Carrying Cases: Coast, Case Logic, Tree Dimensions, Audio Craft, & others

Roger Brouso Phonograph Records ★, 24 Scott St., Hamden, 06514, (203) 288-3838. Owner: Roger Brouso. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch)) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Sony, PolyGram, Warner/Elektra/Atlantic, UNI, BMG, CEMA.

CD One Stop, 13 Francis J. Clarke Circle, Bethel, 06801, (203) 798-6590, Fax: (203) 798-8852. COO: David Toole; Vice Pres. Sales: Jay Fink; Vice Pres., Purchasing: David Carroll; Dir., Purchasing: Syd Schwartz; Branch Mgr.: Craig Hedeen. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories, CD-ROM) (One-Stop)

Folkcraft Instruments ★, Cor. High & Wheeler Sts., Winsted, 06098, (860) 379-9857, Fax: (860) 379-7685. Mgr./Buyer (Pre-Recorded Music): Melissa Marks. (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Kicking Mule, Gourd, Fish GRD/Invincible, Turquoise, Elk River, Woods Music etc.

DISTRICT OF COLUMBIA

Black Fire, 4409 Douglas SE NE, Washington, 20019, (202) 397-3572. Pres./Buyer: Jimmy Gray; Vice Pres., Mktg.: Jolynn Brooks; Buyer (Pre-Recorded Music): Jimmy Gray. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor)
Labels Distributed: Audio: Black Fire, Awareness Art, Name Brand, African Music Gallery, Sybarite, Cosmic Fire, Divine, Wenh, DJM, Piano Choir, Inc., Mijawai.
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4250 Coral Ridge Dr., Coral Springs, 33065, (954) 346-0110, Fax: (954) 346-0222. Vice Pres., Purchasing: Robert DeFrias; Vice Pres., Sales: Michael Donohue. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

ANS Records, Inc. ★, 7855 NW 29th St., Ste. 182, Miami, 33122-1119, (305) 477-2852, Fax: (305) 477-0562. Mktg. Mgr.: Ruben Leyva. (Distributor)
Labels Distributed: Audio: ANS, Music Hall, Microphon, JRT, Awankana, The Rose, Arena.

Akantar Productions ★, PO Box 160788, Miami, 33116-0788, (305) 264-9252, Fax: (305) 264-6608. Pres.: Fernando Escobar; Vice Pres.: Jose Lopera. (Distributor)
Labels Imported: Codiscos (Columbia)
Labels Exported: Akantar, Sonimagen

Alicone Distribution ★

8727 S.W. 137th Ave., Miami, 33183, (305) 380-6436, Fax: (305) 380-7432. Pres.: Jose Antonio Oliva; Contacts: Ronaldo Garcia, Kathia Smith, Genoveva Garaycoa. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, Exporter)
Labels Distributed: Audio: (Cassette & Disc) New World Music, Hearts of Space, Higher Octave, Narada, Silver Wave, Miramar, Tao Music, Spring Hill Music, New Earth, Audio Alternatives, Inner World Music, DOMO, Oasis Prodn., Aquarius Int'l Music, Celestial Harmonies, Valley of the Sun, Eclipse Music Group, PILZ, Evergreen, Third Eye Music, Sequoia, Sound RX/Inner Peace, Wind, Ethereal Music; Video: Miramar, Lotus Light.

American Music Wholesalers, Inc. ★, 1320 Stirling Rd., Ste. 108, Dania, 33004, (954) 921-2706, Fax: (954) 921-2711. Pres./Buyer (Music/Video): Al Bliensky; Mgr.: Reney Joseph. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock) (Distributor, One-Stop, Rackjobber)

Aponte Latin Music, Inc. ★, 8663 NW 56th St., Miami, 33166, (305) 477-9830, Fax: (305) 477-9831. Pres.: Edwin L. Aponte; Vice Pres.: Amanda Lyons; Sales Rep.: Marco Vazquez; Sales Mgr.: Patricia Vargas. (Compact Disc, Pre-Recorded Audio Tape, Accessories) (Distributor, One-Stop, Rackjobber, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Disco Hit, Marvela, Guarani, Tierrazo, Hit Parade, Velvet, Starbright, Verne, GEMA, Star, Antomax, Ritmo, Fania, Musical Prodn., Ansonia, Centro, Lobo (Lucenta), JI.

Labels Imported: Playero, Noise, L. Rivera Rec
Products/Accessories: Blank Tape: Sony; Storage & Carrying Cases: Coast

Baker & Taylor Entertainment, 2501 SW 31st Ave., Pembroke Park, 33009-3051, (954) 983-9055, (800) 775-3400, Fax: (954) 983-9350. Sales Mgr.: Brenda Pine. (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.

Bassin Distributors, 15959 NW 15th Ave., Miami, 33169, (800) 329-7664, (305) 621-0070, Fax: (305) 628-1508. Pres., Sales: Mike Donohue; Buyer: Terrell Frey; Video Sales: Jason Birchfield; Mktg.: Hildy Hirshenhorn. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Computer Games, Accessories, Blank Tape, T-shirts) (Distributor)
Labels Distributed: Audio: AF, Alegre, Antar, Antilla, ANS, ARO, Barbaro, Begui, BM, BMG, Bravo, Caney, Combo, Coutique, EMI, Fania, Fonovisa, Gema, Inca, Jesika, Kee, Leon, PolyGram Latino, Sony Discos, Musart, Camino, Mangu, VGR, Sol, Platano, SAR, Baby Grand, Kubanu, Musical Prodn., Top Ten Hits, Pam, OA, Music Hall, Vediscos; Video: (Cassette & Disc) Image, Pioneer, Disney, WEA, Rhino, MGM, Warner Home Video, BMG, PolyGram, CEMA, Sony, Pacific Arts Home Video, MCA Home Video, Columbia Tristar.

Cude & Pickens Distributing Co. ★, 519 N. Halifax Ave., Daytona Beach, 32118, (904) 252-0381. CEO/Buyer: Bobby Lee Cude. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (Singles), Accessories) (Distributor, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Hard Hat, Maricao, National Band & Choral Directors Hall of Fame Records & Tapes, Blaster-Boxx, Times Square Fantasy Theatre.

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Labels Imported: Hard Hat, USA Export, Blaster-Boxx

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Discomoda U.S.A. Corp., 8277 NW 64th St., Miami, 33166, (305) 593-7420, Fax: (305) 593-6809. (Distributor, Importer, Exporter)

Discompacto Corp., 1443 Lantana Dr., Fort Lauderdale, 33326-3601, (954) 349-2149, Fax: (954) 349-2169. Chief Exec./Pre-Recorded Music: Juan De Pina; Mgr./Pre-Recorded Music: Olga De Pina. (Compact Disc) (Distributor)
Labels Distributed: Audio: (Disc) Laser Light, Capriccio, Concord, Higher Octave, Heads Up, Messidor, Silver Wave, Chesky, K.T.S.

Labels Exported: Messidor, Capriccio (Germany); K.T.S. (Italy)
Products/Accessories: Accessories: Silver Audio Cable; Storage & Carrying Cases: Polykit, Gemini

Disctronics Corp., 2375 NW 97th Ave., Miami, 33172, (305) 477-1561, Fax: (305) 477-1464; E-Mail: sales@disctronics.com. Mgr.: Jose Ramirez; Purchasing: Michelle Rios; Promos.: Gonzalo. (Compact Disc, Video - Disc, Home Theater Equip.) (One-Stop, Importer)

Labels Distributed: Video: (Disc) WHV, MGM, Pioneer, LCDA, Paramount, BMG, Philips, Deutsche Grammophon, London, PMV, Sony, Lumivision, Laser Disc Ent., Pioneer New Media, Pioneer Int'l, MPI, WB, HBO, Home Vision, Pacific Arts, Criterion, Voyager, A&M, ABKO Nelson, RCA, Angel, Republic.
Products/Accessories: Accessories: Laser Disc Players, Home Theater Equip.; Audio Playback Equip.: Pioneer, Denon, Bose; Blank Tape: Denon; Head Phones: Denon

Distribution Video & Audio ★

1610 N. Myrtle Ave., Clearwater, 34616, (813) 447-4147, Fax: (813) 447-2346. Vice Pres., Purchasing: Ryan Kugler. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Computer Games) (Distributor)
Cutouts/Overstocks: All major studios & independents.

Diversified Distributors, 1355 W. Palmetto Park Rd., Ste. 305, Boca Raton, 33486, (561) 368-2668, (800) 825-1965, Fax: (561) 394-6809. CEO: Glenn B. Silverman. (Pre-Recorded Audio Tape, Cutouts, Overstock) (Distributor, Rackjobber) Pay-Per Transaction.

Dolphin Music Distributors, Inc., 2071 Emerson St., Unit 16, Jacksonville, 32207, (904) 396-8003, Fax: (904) 396-8062. Pres.: Jeff Cohen; Sales Mgr.: Vernon Morris; Buyer (Pre-Recorded Music): Steve Smith. (Compact Disc, Pre-Recorded Audio Tape, Records (Singles), Accessories) (One-Stop)

Products/Accessories: Accessories: Jukebox, CD, Titlestrips; Blank Tape: TDK

EMI Music Distribution-Florida (EMD), One Oakwood Blvd.,

Ste. 150, Hollywood, 33020, (954) 923-2441, Fax: (954) 926-4471. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.

Empire Records & Tapes, 760 W. Sample Rd., Pompano Beach, 33064, (954) 943-9865. Pres.: Josh Noland; Vice Pres.: Jeff Noland. (Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette) Empire, Big Blue Dolphin.

Global Video Distributors, Inc., 8181 NW 91st Terr., Ste. 7, Medley, 33166, (305) 887-2000, (305) 887-1986, Fax: (305) 887-2590. Pres.: Mr. Angel Tamargo. (Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor, Exporter)

Labels Distributed: Video: (Disc) Warner Bros., HBO, MGM/UA, Paramount, Vidmark, Playboy, MCA/Universal, FHE, Full Moon, PM, Columbia, Touchstone, Disney, Vestron, Academy, Turner, Republic, Fox, New Horizons, Cabin Fever, Monarch, Prism, Live, Hollywood, ABC, Orion, Penthouse, Coliseum, Imperial, Avid, Night Vision, A-Pit, PolyGram, Summa, Hallmark, New Line.

Products/Accessories: Accessories: Kinyo; Blank Tape: JVC, TDK, Scotch, Sony; CD, Tape & Record Care Products: WB, MCA; Storage & Carrying Cases: Alpha, Amaray

H & L Distributors, Inc. ★

6940 SW 12th St., Miami, 33144, (305) 262-7711, (800) 780-7712, Fax: (305) 261-6143. CEO: Hinsul Lazo; Mgr.: Dave Benjamin. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor, One-Stop)

Ingram Entertainment, Inc., 1521 Copans Rd., Ste. 105, Pompano Beach, 33064, (954) 971-5412, Fax: (954) 971-3113. Branch Mgr.: Steve Lowy. (Distributor)

JFL Distributors, Inc., 2500 NW Fifth Ave., Miami, 33127, (305) 573-7800, (800) 573-7800, Fax: (305) 573-1006; E-Mail: jflist@aol.com. Pres.: Jerry Suarez; Mgr.: Jon Sykes. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-inch, Singles)) (Distributor, One-Stop)

Labels Distributed: Audio: (Cassette & Disc) PolyGram, Cema, Hot Rec Sales, Pandisc, MicMac, Warlock, Electra, Tommy Boy, Four Sight, Cutting, Metropolitan, Sonic Sounds, Moonroof, Radical, Sonic, Profile, Exit, Icon, Oaklawn, SBK, Polygram Dance Classics, Island, Motown, WEA/UNI, Eight Ball, BMG, Antisa, Jive, RCA, SOS, Vibe, C & S, Dig It, IDC.

Kubaney Music Distributors, 3016 NW 79th Ave., Miami, 33122, (305) 591-7684, Fax: (305) 477-0789. Pres.: Tony San Martin; Dir.: Mateo San Martin. (Distributor)

Leon Productions, Inc., 8258 NW South River Dr., Medley, 33166.

MCR Distributor Corp., Inc., 3540 Coral Way, Miami, 33145.

Pres.: Dano Restrepo; Mgr.: Nicolas Cardona. (Distributor)

Labels Distributed: Audio: (Disc) Sony, Capitol, EMI, Angel, PolyGram, Motown, A&M, Combo, J&N, Antilla, Platano, Virgin, Musical Productions, Higher Octave, DA Music, Ansonia, Sar, Vedisco, TH Rodven, Fonovisa, Hit makers, Leon, Lo Mejor, Teca, TTH, Microfon, London, Deutsch Grammophon; Video: (Cassette & Disc) Image Entertainment, Cema, Musical Productions, Fania.

Labels Imported: FM Discos, Victoria, Sonolux, Dago, Codiscos, Fonocaribe, M.C.R.

Products/Accessories: Head Phones: Labtec; Storage & Carrying Cases: Laser Line, Rolly Disc

Major Video Concepts, Inc., 1631 Commerce Ave. N., Saint Petersburg, 33716-4205, (813) 576-7966, Fax: (813) 578-2322. Opns. Mgr.: Dee Wilson; Branch Mgr.: Colin Wood-Bradley; Credit Mgr.: Mike Zaleski. (Video - Cassette, Video - Disc) (Distributor)

Media Concepts, Inc., 559 49th St. S., Saint Petersburg, 33707, (813) 321-2122, Fax: (813) 321-2272; E-Mail: cws@aol.com. Pres.: Bob Skidmore; Buyer (Pre-Rec. Music/Videos): John Gallagher. (Distributor)

Labels Distributed: Audio: (Cassette) Media Studio Grp.; Video: Media Studio Grp.

Products/Accessories: Accessories: Jasco, Allsop, Video Games, Sega, Nintendo, Camcorders, Laser players; Blank Tape: Fuji, Sony, JVC; Video Cassette Recorders: Pal-for export

Navarre Corp., 11471 SW 83rd Terr., Miami, 33173. (Distributor, One-Stop)

PEX (Publications Exchange), 8306 Mills Dr., Ste. 241, Miami, 33183, (305) 256-0162, Fax: (305) 252-1813. Pres.: Josefina Hernandez; Buyer (Pre-Recorded Music): Silvia Correa. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Artex, PM Records, Egrem, Canbe Productions; Video: (Cassette & Disc) Mundo Latino, ICAIC, Caribbean Show People.

Pay-Per Transaction.

Labels Imported: Artex, PM Records (Cuba)

PolyGram Latino, U.S., 6303 Blue Lagoon Dr., Ste. 210, Miami, 33126, (305) 264-0606, Fax: (305) 264-0160. Managing Dir.: Salvador Perez. (Distributor)

Reyes Records, Inc.

140 NW 22nd Ave., Miami, 33125, (305) 541-6686, Fax: (305) 642-2785. Pres./Buyer (Pre-Recorded Music/Video): Ennque Reyes; Exec. Vice Pres.: Lilia Reyes; Vice Pres., Sales/Serv.: Giselle R. DiSantis; Mgr.: Omelio Lozada. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-inch)) (Distributor, One-Stop, Exporter)



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Rock Bottom, Inc., 6900 SW 21st Ct., Ste. 10-11, Davie, 33317, (954) 474-1114, Fax: (954) 474-4079. Chief Exec.: Frank Rochman; Chief Exec.: Jeff Scheible; Mgr./Buyer: Lou Gallowich. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Brainchild, Chase, Direct, Evidence, Flying Fish, Leisure Ent., MAMA, Mardi Gras, Mobile Fidelity, Nesak, Nova, Pair, Priority, Real, Telarc, Total, Collectables, CMH, Collegium, Kamei, Tencacious, Amherst, AEM, Adelph, Aubergine, Canyon, Delmark, Ethersan, Gift Horse, Holland Group, Invinible, MCA Special Projects, Peter Pan, Radiola, Sheffield Lab, Stephone, Taragon; Video: (Cassette & Disc) Nesak, Priority.

Products/Accessories: Accessories: Car stereo, fax machines, computers, T.V., video games, CD, Tape & Record Care Products: Posso, Swire Magnetics

Rustron Music Productions ★, 1156 Park Ln., West Palm Beach, 33417-5957, (561) 686-1354. Exec. Dir.: Rusty Gordon; Creative Dir.: Ronald Caruso; Promo/Mktg. Mgr.: Davilyn Whims. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Whimsong, Benthic, Rustron, Road House, RCP, HCP, Catalyst, Mermaid, Marcus, GBR, GJP, PRMP, Florida Daze, RVP, Black Dog, Soul Inspiration, Silver Stream, Moon Fox, Shock-T, Alma Spheres.

Sellthrough Entertainment, 4531 Oak Fair Blvd., Tampa, 33610, (813) 621-6087, (800) 928-9009, Fax: (813) 623-1821. Opns. Mgr.: Joe Mello; Office Mgr.: Marjorie O'Donnell. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Cutouts, Computer Games, Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Christmas Audio-Holly, Audio Treasures, Holly Collector Series, CEMA, UNI-MCA, Sony CSM, BMG, PolyGram, Rhino, Special Music, Alshire, Bescol, BMC, KTel, Rectrack, Welk, Power Sound, Ross; Video: (Cassette & Disc) Christmas Video-Burbank Video, Video Treasures, Holly, Starmaker, Best Film, Paramount, Fox, Buena Vista, Warner, Turner, Random, Republic, MGM, Columbia.

Cutouts/Overstocks: Seasonal, Regular Budget Product.

Shifting Sands Stereo Dist., 1555 NW 79th Ave., Miami, 33126, (305) 594-3682, Fax: (305) 592-7932. CEO/Buyer: Bruce Terrell; Mgr./Sales: Katie White. (Compact Disc) (Distributor)

Labels Distributed: Audio: (Disc) Telarc, Sheffield Lab, GRP-American Gramophone.

Products/Accessories: CD Players: Rotel, Blaupunkt, Coustic; Storage & Carrying Cases: Melco

Smith Alster & Co., 5300 N. Powerline Rd., Ste. 200, Fort Lauderdale, 33309, (954) 351-0000, Fax: (954) 351-0561; Web Site: <http://www.smithalster.com>. Pres.: Shep Alster; Vice Pres.: Rick Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Cutouts, Overstock, Computer Games) (Distributor, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Neurotic, Grateful Dead.

Cutouts/Overstocks: CD, Cassette, Video, Computer Software. **Labels Imported:** (Cassette & Disc) Mastertone (United Kingdom)

Sony Discos, 605 Lincoln Rd., Miami, 33139, (305) 535-0800, Fax: (305) 592-6549. Vice Pres., Sales/Mktg.: Harry Fox. (Distributor)

Specialty Distributing Co., 35 NE 62nd St., Miami, 33138, (305) 758-0000. Pres./Buyer (Accessories): Walter Jagiello; Mgr.: Jeanette Jagiello; Buyer (Pre-Recorded Music): J. Kozak; Buyer (Videos): W. Jay. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor) **Labels Distributed:** Audio: Jay Jay, Drum-Boy, Polka Tone, Bonfire, A Great Variety, Non-Haitian, Eagle; Video: Jay Jay, Czech, KVC.

Products/Accessories: Accessories: Alpha Security Boxes, 3M Whisper Tape; Blank Tape: Ampex; Storage & Carrying Cases: Gayo

Target Music Distributors, Inc., 7925 NW 66th St., Miami, 33166, (305) 591-2188, Fax: (305) 591-7210. Pres.: Gary Kulla; Sales Mgr.: Marelys Lazo. (Cutouts, Overstock) (Distributor, One-Stop, Deletions, Overstocks) **Cutouts/Overstocks:** All Major US Labels.

V.P. Record Distribution, 5893 SW 21st St., West Hollywood, 33023, (954) 966-4744, Fax: (954) 966-8766. (Distributor)

Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

Labels Distributed: Audio/Video: See New York listing for product distribution.

Baker & Taylor Entertainment, 5801B Goshen Springs Rd., Norcross, 30071, (770) 447-6700, (800) 775-2700, Fax: (770) 242-0170. Sales Mgr.: Jeff Nesbit. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)

Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) Most major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Big State Distribution, 4 Ecuteville Park Dr. NE, Ste. 1202, Atlanta, 30329-2212, (770) 454-7886, (800) 637-3185, Fax: (770) 454-7757. (Compact Disc, Pre-Recorded Audio Tape, (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Texas listing for product distribution.

Dolphin Music Distributors, Inc., 6500 McDonough Dr., Ste. A-3, Norcross, 30093, (770) 368-1808, Fax: (770) 368-1805. Mgr., Opns.: Scott Schlinkert; Acct. Exec.: Judy Bracknell. (Compact Disc, Records (Singles), Computer Games) (One-Stop)

Products/Accessories: Batteries: Jukebox, Tilestrips

EMI Music Distribution-Atlanta (EMD), 3500 Parkway Ln., Ste. 100, Norcross, 30092, (770) 447-0940, Fax: (770) 449-4742. Regl. Dir.: Jerry Bracknell; Regl. Sales Mgr.: David Womack; Mktg. Mgr.: Jeff Ivan; Field Sales Mgr.: Tom Tortoreo. (Distributor)

Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

Handlman Co.-Atlanta, 1133 Cupepper Dr., Conyers, 30207, (770) 929-0575, Fax: (770) 929-3513. Branch Mgr.: Bill Eubanks. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

Ichiban Records, Inc., 3991 Royal Dr. NW, Kennesaw, 30144, (770) 419-1414, Fax: (770) 419-1230; E-Mail: ichiban@aol.com. Pres.: John E. Abbey; Vice Pres., Sales/Mktg.: Ken Masters; Vice Pres. Independent Sales: John Underwood; Int'l Mgr.: Gof Abbey. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Naked Language, Sky, Wild Dog, Wrap, Techno 404, Soul Classics, After Hours, Black Eye, Conquest, DRC, Funktown, Hard Head, Hotlanta Music, Kik-Azz, Lyons Gate, P.F.P., Rhythmo, Wilbe, Ichiban Int'l, King Fisher, Altered Hopsak & Silk, Alexia, Holy Roller, Brajo, Black Label Recordings, Goldwax.

Labels Exported: Black Market, Parsifal (Belgium); Oy Amigo Finland Ab (Finland); Night & Day, Intercore, Bertus (Holland); Teichiku (Japan); Amigo Norsk Music A/S (Norway); Valentine (SE Asia); Amigo AB (Sweden); Sound Service Wilgra (Swiss); IRD (Italy); Dureco (Benelux); Hypnotic (Canada); Jumbo (UAE); Koch (UK); Record Manufacturing (Jamaica)

Ingram Entertainment, Inc., 5835 Oakbrook Pkwy., Norcross, 30093, (770) 447-4663, Fax: (770) 446-7711. Branch Mgr.: John McClure. (Distributor)

Intersound ★, 11810 Wills Rd., Roswell, 30077, (770) 664-9262, Fax: (770) 664-7316. Pres.: Don Johnson; Vice Pres., Bus. Aff.: Mike Olsen; Int'l Sales: Holly Paxman. (Distributor)

The Music Network, 2960 Amwiler Rd., Atlanta, 30360, (770) 448-7772, Fax: (404) 446-0068. Pres./CEO: Michael A. Parkerson; COO/Sec./Treasurer: Michael A. Goldwasser; Buyer (New Releases): Jim Ogletree; Buyer (Catalog): Ed Simpson; Buyer (Singles): Bob Patton. (One-Stop)

Navarre Corp., 2152 Tanglewood Rd., Decatur, 30033, (404) 633-1152, Fax: (404) 633-5882. Reg'l Sales Mgr.: Don Radcliffe. (Distributor, One-Stop)

Labels Distributed: Audio: See New Hope, MN for product distribution.

One-Stop Music House, Inc., 881 Memorial Dr. SE, Atlanta, 30316, (404) 223-0144, Fax: (404) 223-3106. Pres./CEO: Al Carter; Mgr.: Bill Norman; Buyer (Pre-Recorded Music): Chris Nash; Dir. Retail: Justice Wade; Dir. Mktg.: Cynthia Greissinger. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Products/Accessories: Accessories: Money House Blessing, Gonesh Incense; Audio Playback Equip.: Sanyo; Batteries: Maxell; Blank Tape: Maxell Sony, Memorex, TDK, BASF; CD, Tape & Record Care Products: Aliso, Maxell, Planstiel; Head Phones: Sony, Labtec; Storage & Carrying Cases: Case Logic, Leslie Dame Ent., Laserline

PGD - PolyGram Group Distribution, Inc., 1283 Kennestone Cir., Ste. 100, Marietta, 30066, (770) 514-5700, Fax: (770) 514-5775. Branch Mgr.: Larry Hensley.

Labels Distributed: Audio: See PolyGram, New York, NY; Video: See PolyGram, New York, NY.

The Remix Warehouse/DJ Direct ★, 3100 Medlock Bridge Rd., Ste. 305, Norcross, 30071-1439, (800) 241-6499, (770) 446-5046, Fax: (770) 446-0747; E-Mail: info@remix.com; atolag@remix.com. Buyer: Shawn Miller; Buyers: Beth Brown/Heather Brown. (Compact Disc, Records (LP's, 12-Inch), Accessories) (Distributor)

Labels Distributed: Audio: (Disc) Funkymix, Ultimix, Powerhouse, Hot Tracks, Street Tracks, Wicked Mix, Raw Beats, The Edge.

Products/Accessories: Accessories: Beatkeeper, Recoton, Numark, Rane, Shure; CD Players: Pioneer, Gilpro; CD, Tape & Record Care Products: Last Factory, Stanton; Phonograph

Needles: Stanton; Head Phones: Stanton; Storage & Carrying Cases: 3rd Planet

Rock Bottom, Inc., 6175-B Crooked Creek Rd., Norcross, 30092, (770) 448-8439, Fax: (770) 246-0820. Owner: Jeff Scheible; Buyer: Kathy Weaver. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor) **Labels Distributed:** Audio: See FL listing for product distribution.

Sony Music Distribution, 1000 Abemathy Rd. NE, Ste. 200, Atlanta, 30328, (770) 392-1844, Fax: (770) 673-5700. Branch Mgr.: Barry Mog; Sales Mgr.: Chip Walsh. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Columbia, Work, Epic, 550, Word/Epic; Video: Sony Wonder, Sesame Street, Randon House, MTV.

Southeastern Tape Distributors ★, 110 Nobel Ct., Alpharetta, 30202, (770) 442-6600, Fax: (770) 442-6616. Pres.: Steve Kuranoff; Gen. Mgr.: Randy Smith; Purchasing Mgr.: Richard Adams; Buyers (Pre-Recorded Music): Michael Freed, Greg Specyal; Buyer (Video): Neal Barfield; Buyer (Audio Books/Books): Don Hay. (Pre-Recorded Audio Tape) (Rackjobber)

Trend Int'l, PO Box 201, Smyrna, 30081, (770) 432-2454. Pres.: Tom Hodges; Vice Pres.: Rick Hodges. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (Singles), Overstock, Computer Games) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Trend, Caprice Int'l, S.O.E., Stepping Stone, BOAM, Trendex, Trend Setter, Proud Eagle. Pay-Per Transaction.

HAWAII

Microphone Music, Inc. ★, 2077 S. Beretania St., Honolulu, 96826, (808) 946-1488, Fax: (808) 942-0173. Pres./Buyer (Videos/Access.): Ken Kaizawa; Mgr./Buyer (Music): Aaron Kaizawa. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Ranwood, Criterion, Total, Kahale, Kaniu, Hulali, Mix Blend, Rendez-vous, Nakahili Productions, Genoa Keawe, Hooli Productions, Homestead Prod., Blend Assoc., Hoolokahi Prod., Lim Family Enter., Prism, Piliiani, MDL, M&H Hawaii, Kapono Beamer Enter., Pipes&Strings, Pohaku, Uilani Prod., Show-On, West Maui Recording, Third Road Prod.; Video: (Disc) Toshiba, EMI, Denon, Pony, Canyon, Bandai, Sony, King, Warner, Columbia.

Labels Imported: Victor, Columbia, King, Tokuma, Crown, Polystar, Teichiku, Sony, Pony, Canyon (Japan); Ode, Viking, Hibiscus (New Zealand)

Labels Exported: Victor, Columbia, King, Tokuma, Crown, Polystar, Teichiku, Sony, Pony, Canyon (Japan); Ode, Viking, Hibiscus (New Zealand)

Music Craft Distributors of Hawaii, Ltd., 296 Mokauea St., Honolulu, 96819, (808) 841-6219, Fax: (808) 842-0362. CEO/Mgr./Buyer: Winifred Kurokawa. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Adelphi/Sunsplash, Alligator, Conversa-Phone, IMG Group, Hot, Ichiban, Malaco, Micmac, Monitor, Newtown, On Top/Joe Boy, Original Sound, Pair, Peter Pan, Pow Wow, Ras, Rounder/Heartbeat, Sony Discos Latin, Smithsonian/Folkways, TVT, Vision, VP, Welk/Vanguard, Flying Fish, Black Top, Bulseye, Tropical Music Group, Waikiki, Generation, Tradewinds, Hawaii Sons, Inc.

IDAHO

Chapel Records ★, 1350 N. Kings Rd., Nampa, 83653-5353, (208) 465-2500, Fax: (208) 465-2531; E-Mail: Chares@pacificpress.com. Mktg. Dir.: Charles Reel. (Distributor)

ILLINOIS

Adelqui Enterprises, Inc. - Musica Latina, 1454 N. Milwaukee Ave., Chicago, 60622, (312) 235-6900, Fax: (312) 235-4715. Pres.: Adelqui Boue; Mgr.: Rosa Diaz. (Video - Cassette, Video - Disc, Records (LP's)) (Distributor, One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) Sony, EMI Capitol, Fonovisa, BMG, MP, Fania, Luna, Garmex, MAR, Sonotone, AFG Sigma, Disa, Freddie, Joey, Kubaney, Musart, Peerless, TTH, Ramex, WEA, Unisono Mediterraneo, Vedisco, Platano, Discomoda; Video: (Cassette & Disc) Sony, MP, Fonovisa, BMG.

BMG Distribution, 1 S. 450 Summit Ave., Ste. 185, Oakbrook Terrace, 60181, (630) 268-6400, Fax: (630) 268-6401. Branch Mgr.: Nate Wolk. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor) **Labels Distributed:** Audio/Video: See New York Listing For Product Line.

Baker & Taylor Entertainment, 7000 N. Austin Ave., Niles, 60714, (847) 647-0800, (800) 775-2800, Fax: (847) 647-7396. Sales Mgr.: Maury Spier. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)

Labels Distributed: Audio/Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head

GEORGIA

Anderson Merchandisers, Inc., 650 Raco Dr., Lawrenceville, 30245, (770) 339-9311, Fax: (770) 339-9876. Gen. Mgr.: Glenn Hanley. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Accessories) (One-Stop, Rackjobber)

BMG Distribution, 2210 Park Lake Dr. NE, Ste. 100, Atlanta, 30345, (770) 414-6200. Branch Mgr.: Tom O'Flynn; Sales Mgr.: Susan Luke; Mktg. Mgr.: Ian Boxall. (Compact Disc,

Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Baker & Taylor Entertainment-Morton Grove ★, 8140 N. Lehigh Ave., Morton Grove, 60053, (847) 965-8060, Fax: (847) 965-8093. Exec. Vice Pres./Gen. Mgr.: Rich Czuba; Sr. Vice Pres./Purchasing: Stan Meyers; Vice Pres.: Sales: Chris Arns; Vice Pres., Mktg.: Carl Mann; Nat'l Sales Mgr.: Audio: Steve Harkins (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)

Labels Distributed: Audio/Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

CAP Exports/C.W. Paas, Inc. ★, 1039 W. Lake St., Chicago, 60607, (312) 733-1717, Fax: (312) 733-5819. Pres./Buyer (Pre-Rec. Music): Walter Paas. (Distributor)

Cargo Records America, 1525 W. Homer St., Chicago, 60622, (312) 772-6005, Fax: (312) 772-5344. Vice Pres. Sales/Prodn. Devel.: Phillip Hertz; Gen. Mgr.: Dirk Van Den Heuvel; Domestic Buyer: Dennis Waldvogel; Exports: Martin R. Cardona; Buyer (Dance/SKA): Chuck Wren. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Cargo, Headhunter, Re-Constriction, Earth Music, Drag City, Carrottop, Kranky, Grand Royal, Tooth&Nail, Quango, Jump Up.

Labels Imported: Too Kool, Cherry Red, Third Stone, Damaged Goods, Trojan, On-U Sound, Flower Shop, Swarf Finger (UK); Yo Mama, Crippled Dick, City Slang, Lucentola, Echo Beach

Comex Cassette Display Dist., 1732 W. 18th St., Chicago, 60608, (312) 733-3859. (Distributor)

EMI Music Distribution-Chicago (EMD), 145 E. Algonquin Rd., Arlington Heights, 60005, (847) 806-5000, Fax: (847) 806-6077. Midwest Reg'l Dir.: David Witzig. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

Feedback Music Distribution, Inc.

524 Windy Point Dr., Glendale Heights, 60139, (630) 545-9100, Fax: (630) 545-9191; E-Mail: feedmarket@aol.com. CEO: Richard Godwin; Vice Pres., Nat'l Sales/Mktg.: Rob Signorello; Managing Dir.: Tony Holloway; Int'l Purchasing: Gary Edwards. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Overstock, Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Allied Recordings, Alternative Tentacles, Bong Load, Carrot Top, Castle Von Buhler, Fat Wreck Chords, Fuse, Ginger, Grand Royal, Griffin, Del-Fi, Dischord, Hell Yeah, Johann's Face, K, Kill Rock Stars, Long Play, Lookout, Matador, Mordam, Motel, Musiquarium, Not Lame, Parasol, Permanent, Pravda, Projekt, ROIR, RPM, Southern, SST, Sympathy for the Record Industry, Taang!, Teen Beat, Texas Hotel; Video: (Cassette) Griffin, Atavistic. Pay-Per Transaction.

Labels Imported/Exported: Major & independent

Galgano Records ★, 2015 W. Irving Park Rd., Chicago, 60618, (773) 327-4160, Fax: (773) 327-4362. Pres.: John Galgano; Mgr./Buyer: James Galgano. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (12-Inch, Singles), Cutouts) (Distributor, One-Stop)

Products/Accessories: Storage & Carrying Cases: Case Logic

Handelman Co.-Chicago, 423 Grace St., Addison, 60101, (630) 543-3700, Fax: (630) 543-0362. Branch Mgr.: Mark Brechler. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Packjobber)

Hits Unlimited, 2015 W. Irving Park Rd., Chicago, 60618, (312) 296-4487, Fax: (312) 296-4490. Pres.: Les Reid. (Compact Disc, Pre-Recorded Audio Tape, Computer Games) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Sunlight, Delmark, J.D.C., Pearl, Spectra, Tipitinas, Wildcat, Crosscountry, D.B., White Wolf, Van Buren, Alias, Avlon, Wenha, Mihl, Southport, Aim, Evejim, Increase, Quicksilver, Canby, Best, Silver Shadow, Ambitious, Kellybrand, Third Coast, Music Format, Jazz Me Blues, LRG, Shel Tone, Vineyard Moon, Cajual, J.R., Promotion, Lake Shore Jazz, Orleans, Pinnacle.

Horizons Records ★, 8863 Burlington, Brookfield, 60513, (708) 387-0086, Fax: (708) 387-0083. Owner: Ron Sinkler. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games) (Distributor, Exporter)

Cutouts/Overstocks: LP's, CD's, Cassettes, 12", Singles.

INDI Distributors, Inc., 5440 N. Cumberland, Ste. 140, Chicago, 60656, (312) 714-9110, Fax: (312) 714-9367. Vice Pres., Sales: Jim Muellerteile; Sales Mgr.: Leroy Fields. (Distributor)

Labels Distributed: Audio: See New Jersey for listing.

Int'l Records Distribution ★, 1217 W. 18th St., Chicago, 60608, (312) 421-1771, Fax: (312) 421-6819. Pres.: Guillermo Medina; Vice Pres.: Patricia Medina; Mgr.: Magdalena Perez. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sony Discos, Fonovisa, TH-Rodven, Ramex, Luna, Musart, Garmex, M.P., Kubaney, EMI/Capitol, Freddie, WEA Latina, MARM Int'l, Disa Int'l, Joey, Globore, BMG, Vediscos PolyGram.

J.S.J. Tape Distributors ★, 6620 W. Belmont Ave., Chicago, 60634, (773) 286-4444, Fax: (773) 286-0639. (Compact Disc, Pre-Recorded Audio Tape, Cutouts) (Distributor)

Labels Imported: (Cassette & Disc) Kent, Nashboro, United

Labels Exported: Kent, Nashboro, United

La Voz Hispana, Inc., 2641 N. Kedzie, Chicago, 60647, (312) 252-5003, Fax: (312) 252-2215. Pres.: Nelson Cruz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: Sony, Capitol, WEA, Rico, Freddie, Throdven, Musical Prodn., Muzart, Sonotone, Pania.

Levy Home Entertainment, 4201 Raymond Dr., Hillside, 60162, (708) 547-4400, Fax: (708) 547-4503. Gen. Mgr.: Howard Reese. (Packjobber)

MS Distributing Co. ★, 6405 Muirfield Dr., Hanover Park, 60103, (630) 582-2888, (800) 688-3383, Fax: (630) 582-3388. Pres.: Anthony Dalesandro; Exec. Vice Pres.: John Salstone; Vice Pres./Gen. Mgr.: Rick Chrzan; Vice Pres., Opns./M.I.S. Dept.: Rich Kujak; Controller: Ronald Litwin; Adv. Mgr.: Jamie Bachmann; Accts. Payable: Mary Akel; Credit Mgr.: Joseph Rehm; Accts. Receivable: Rick Termini; Nat'l Warehouse Mgr.: Vaun McAhren; Warehouse Mgr.: Wes Rozanski. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games, Accessories) (Distributor)

Labels Distributed: Audio: Alligator, Fantasy, Welk, Malaco, Ichiban, Tommy Boy, Warlock, Soh, Evidence, Pow Wow, Disney, Hired Gun, Joey Boy/On Top, Atlanta Int'l, Chicago, Interhit, Nu-Groove; Video: Academy, AIP, BMG, CMV, CBS/Fox, Coliseum, Disney, FHE, Fox Hills, FRIES, Hanna-Barbara, HBO, HiTops, LIVE, Lyons Group, MCA, Magnum, Maltack, Media, MGM, Nelson, NFL Films, Orion, Pacific Arts, Paramount, PolyGram, Prism, RCA, Republic, Rhino, CEMA, Sony, Vidmark, Warner, Best Films. Pay-Per Transaction.

Products/Accessories: Accessories: Video Head Cleaners: Scotch, Geneva, Bibb; Batteries: Kodak; Blank Tape: Fuji, Scotch, Maxell, TDK; CD, Tape & Record Care Products: Alpha, Recoton; Storage & Carrying Cases: Alpha, Recoton

Major Video Concepts, Inc., 1380 Hamilton Pkwy., Itasca, 60143, (630) 250-9200, Fax: (630) 250-9291. Branch Mgr.: Gary Andry.

Multinational Distributors, Inc. ★, 2490 S. Blue Island, Chicago, 60608, (312) 376-6111, (800) 837-8085, Fax: (312) 376-8085. Pres.: Magdiel Remon; Mgr./Music Buyer: Juan Rodriguez; Music Buyer: Guadalupe de la Rosa. (Distributor)

Products/Accessories: Batteries: Video Head Cleaners: Scotch, Geneva, Bibb.

Navarre Corp., 2832 N. Linder Ave., #2RR, Chicago, 60641-4838, (312) 477-8079. Reg'l Sales Mgr.: Karen Paset. (Distributor, One-Stop)

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Feedback's



Labels Distributed: Audio: See New Hope, MN for product distribution.

Nightingale-Conant Corp., 7300 N. Lehigh Ave., Niles, 60714, (847) 647-0300, Fax: (847) 647-7145. Pres.: Vic Conant; Vice Pres. Mktg.: Mark Boyle. (Distributor)
Labels Distributed: Audio: Spoken word and other motivational tapes.

PGD - PolyGram Group Distribution, Inc., 2800 River Rd., Ste. 120, Des Plaines, 60018, (847) 298-9700, (800) 323-4649, Fax: (847) 298-9711. Branch Mgr.: Bob Colosi. (Distributor)

Labels Distributed: Audio/Video: See PolyGram, New York, NY.

Paulstarr Distributing-Chicago Regl. Office, 848 Dodge, Box 206, Evanston, 60202, (312) 764-0064. Regl. Mgr.: Bobby Wilcher. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: See Minnesota for product distribution.

Polish Record Center, 2930 N. Milwaukee Ave., Chicago, 60618, (312) 486-6700. Owner: Henry Pietrystewski. (Distributor, Importer)

Ruby Sales Co., Inc. ★

4038 W. Armitage Ave., Chicago, 60639, (312) 276-5484, (312) 276-5485, Fax: (312) 276-4094. Pres./Buyer (Record/Tape): Jay S. Lawrence; Dir./Buyer (Record/Tape): Reuben W. Lawrence. (Records, Cutouts, Computer Software) (Rackjobber, Exporter, Close Out)

Seebro Products Co. ★, 2416 S. Michigan Ave., Chicago, 60616, (312) 842-8221, (312) 252-2266. Pres./Buyer: R. Siegal. (Records (LP's), Accessories) (Distributor)
Labels Distributed: Audio: (Cassette) Jay Jay, Peter Pan, Golden; Video: Jay Jay.
Cutouts/Overstocks: 7" & 12" Childrens Records.

Products/Accessories: Accessories: Seebro Wire Storage Racks and TV Tables; Batteries: Panasonic; Blank Tape: 3M; Phonograph Needles: Planstiehl; Storage & Carrying Cases: Amfite

Singer One Stop ★, 2130 W. Chicago Ave., Chicago, 60622, (312) 772-3450, Fax: (312) 772-0255. Pres.: Sharon Tartol; Vice Pres./Mgr./Buyer: Jeff Tartol. (Compact Disc, Records (Singles)) (One-Stop)

Sony Music Distribution, 2850 W. Golf Rd., Ste. 301, Rolling Meadows, 60008, (847) 640-5900, Fax: (847) 640-9619. Branch Mgr.: Sharon Nelson. (Distributor)

UNI Distribution, 975 Hawthorn Dr., Itasca, 60143, (630) 285-1700, Fax: (630) 285-1720. Regl. Sales Mgr.: John Pervola; Regl. Mktg. Mgr.: Kathy Aderman; Regl. Video Dir.: Gary Pogachar. (Distributor)

Labels Distributed: Audio/Video: See California listing for product distribution.

Worldwide Marketing Group Ltd., 303 E. Willow Rd., Prospect Heights, 60070, (847) 870-0885, Fax: (847) 870-8962. Pres.: Kurt Brydental; Sales Mgr./Mktg. Dir.: Barb White; Sales Mgr.: Christine Johnson. (Video - Cassette, Computer Games) (Distributor, Importer)
Labels Distributed: Audio: (Cassette & Disc) Plantron (HK) Ltd., Amtron Int'l; Video: (Cassette & Disc) Amtron Int'l Ltd., York Fit Micro Memory Ltd., Plantron (HK) Ltd., Hoon North America.

Labels Imported: (Cassette & Disc) Plantron, Hoon (Hong Kong); York Fit Micro Memory (Canada)

Labels Exported: (Cassette & Disc) Plantron, Hoon (Hong Kong); York Fit Micro Memory (Canada)

INDIANA

Ingram Entertainment, Inc., 7315 Innovation Blvd., Fort Wayne, 46818, (219) 489-2022, Fax: (219) 489-8357. Branch Mgr.: Joe Patrick. (Distributor)

Major Video Concepts, Inc., 7998 Georgetown Rd., Ste. 1000, Indianapolis, 46268, (317) 875-8000, (800) 365-0150, Fax: (317) 872-4039. (Video - Cassette, Video - Disc) (Distributor)

Midwest Music Wholesalers, Inc. ★, 2904 E. Cascade Dr., Valparaiso, 46383, (219) 465-1567, Fax: (219) 465-7635. Pres./Buyer (Pre-Rec. Music): Keith Lawrence; Sec./Treasurer: David A. Bagnall. (Pre-Recorded Audio Tape, Cutouts, Overstock, Accessories) (Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) Capitol,EMI, BMG, Sony, Priority, UNI/MPA, Special Music.
Products/Accessories: Blank Tape: Memorex; Head Phones: Labtec

Scott's One-Stop Records, Inc., 7117 McFarland Rd., Indianapolis, 46227-7863, (317) 639-5491, (800) 428-4165, Fax: (317) 639-5573. Pres.: Scott Jones; Sales Mgr.: Jerry Jacobson; Mktg. Mgr.: Dean Gobrecht; Buyers (Major Labels): Tracy Downing, C. Gregory; Buyer (Indy Labels): Elaine Klemesrud. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)
Products/Accessories: Accessories: Alpha Security Products; Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Discwasher, Allsop; Storage & Carrying Cases: Case Logic, Jewel Cases

IOWA

G & U Enterprises Int'l, PO Box 3169, Clinton, 52732-3169, (319) 243-3343. Gen. Mgr.: Gary Unger. (Importer, Exporter)

Labels Distributed: Audio: ACI Int'l, ECI Int'l, AOI, Narrowroad, Lovelight, MGA, Starsound.

Ingram Entertainment, Inc., 7900 Hickman Rd., Des Moines, 50322, (515) 254-7000, Fax: (515) 254-7021. A.V.P. Telemarketing: David Solomon. (Distributor)

KANSAS

Acoustic Sounds ★, 1000 W. Elm St., Salina, 67401, (913) 825-8609, Fax: (913) 825-0156. Owner: Chad Kassem. (Compact Disc, Records (LP's)) (Distributor)
Labels Distributed: Audio: Analogue Productions Revival Series.

Ingram Entertainment, Inc., 3114 S. 24th St., Kansas City, 66106, (913) 362-0391, Fax: (913) 362-0605. Sales Mgr.: Curt Myatt. (Distributor)

Kief's Audio/Video, Inc. ★, 2429 Iowa St., Lawrence, 66046, (913) 842-0191, Fax: (913) 842-0501; E-Mail: kiefsav@idir.net; Web Site: www.idir.net/~kiefsav/. Pres.: John J. Kiefer; Mgr./Buyer: Steven J. Wilson. (One-Stop)

Sight & Sound Distributors, 1144 Booth St., Kansas City, 66103, (913) 371-8152, (800) 366-6602, Fax: (913) 371-0428. Branch Mgr.: Mike Schwemer. (Distributor, Rackjobber)
Labels Distributed: Audio/Video: See St. Louis, Mo., home office listing for product line.

KENTUCKY

The Music Connection, PO Box 351, West Point, 40177, (502) 828-3770. Mgr.: Robert Riggs. (Pre-Recorded Audio Tape, Cutouts, Overstock) (Distributor)

Labels Distributed: Audio: (Cassette) Hollywood, King, Starday, Richmond, Special Music, Laserlight.
Cutouts/Overstocks: Deletions, Budget, Special products.

Wax Works/Video Works, 325 E. Third St., Owensboro, 42303, (502) 926-0008, Fax: (502) 685-0563. Pres.: Terry Woodward; Buyers (Pre-Recorded Music): Chuck Nicoli, Marilyn Ramsay; Buyers (Pre-Recorded Music): Kathy Roberts, Larry Shelton; Buyer (Pre-Recorded Music): Eric Vaughn; Buyer (Videos): Andrew Goetz; Buyer (Accessories): Vincent Mitchell; Buyer (Botique): Mike Demarsh; Buyer (Singles): Debbie Cox. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, (Singles), Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Disney, Sony, BMG, PolyGram, Uni, WEA, Amer. Gramophone, Rounder, Sugarhill, Rebel, Ranwood, Flying Fish, Benson, Bainbridge, GNP, Telarc, TVT, CMH, EMD, RED, Caroline Collectables, Jewel/Paula, Mobile Fidelity, Navarre, Tommy Boy, Profile, AEC, Intersound; Video: Disney, Paramount, Orion, RCA/Columbia, CBS/Fox, MCA, Warner Bros., Republic, Vidmark, LIVE, MGM, Sony, Warner Music Video, PolyGram Music Video, Simitar, Celebrity, Turner, MTI, Rhino, HBO, Coliseum, Image, Hallmark, Playboy, Cabin Fever.
Pay-Per Transaction.

Products/Accessories: Accessories: All major lines of video games & laser disks; Blank Tape: TDK, Maxell, Fuji; CD, Tape & Record Care Products: Geneva, Discwasher, Allsop, Recoton; Head Phones: Koss; Storage & Carrying Cases: Lazerline, Casemakers, Alpha, Amaray, Perfect Case, Z Bag

LOUISIANA

ETD, Inc., 1008 Harimaw Ct. W., Metairie, 70001, (504) 836-2855, Fax: (504) 835-2917. Branch Mgr.: Steve LeBourgeois. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: Promotional Lines; Video: All Major Studios & Most Independents.

Floyd's Wholesale Distributors Co., Inc., 434 E. Main St., Ville Platte, 70586, (318) 363-2187, Fax: (318) 363-5622. Pres./CEO: Floyd Soileau; Vice Pres.: Jinver Soileau; Office Mgr.: Lou Ann Ortego; Sales: Terry Lafleur; Buyer: Cynthia Fontenot. (Compact Disc, Pre-Recorded Audio Tape, Accessories) (Distributor)

Labels Distributed: Audio: Swallow, Maison de Soul, Jin, RZ, La Louisiane, Great Southern, Kom-A-Day, ZBC, Montel Michelle, Mardi Gras.

Frankie's One Stop, Inc., 1533 Corporate Dr., Shreveport, 71107, (318) 424-9441, Fax: (318) 424-8223. Pres./Buyer/Mgr.: Frankie Spano; Whse. Supvr./Buyer/Act.: Lane Spano; Billing: Thomas Beebe. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Overstock, Accessories) (Distributor, One-Stop)

Labels Distributed: Audio: (Cassette & Disc) Ace, Avenue, Brutal, Creative Funk, Eve Jim, Ichiban, Joey Boy, La Jam, Malaco, Melendo, Miracle, MSS, On Top, Pandisc, Basic, Case Logic, Recoton, Air Int., Black Berry, Waldoxy, Ecco, Intersound.

Products/Accessories: Audio Playback Equip.: Case Logic; Blank Tape: Recoton; CD, Tape & Record Care Products: Recoton; Phonograph Needles: Planstiehl; Storage & Carrying Cases: Recoton

Goldband Record Distributors Corp., 313 Church St., Lake Charles, 70601, (318) 439-8839, Fax: (318) 491-0994. Pres./Buyer: Eddie Shuler; Mktg.: Edna Emmons. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles), Cutouts, Overstock) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Sun, A-Bear, Goldband, Ania, Jarod, Hollywood, King, DeLuxe, Lanor, Starday, Folk, Star, Jador, Collectables.

independent distribution
(independent distribution)
the process by which independent label releases get to music retailers: providing the consumer an opportunity to purchase them.

a) Sales: Experienced sales personnel in all key markets with personal contacts and established rapport with retail buyers.

b) Marketing: Coordination and support of all label marketing efforts including radio, press, media coverage and advertising programs to secure endcaps, listening stations and accounts to secure programs to create an impact at retail for new releases.

c) Merchandising: Working with other co-op programs and implementing strategies developed for each release.

d) Promotion: Effective radio, retail and telemarketing throughout the region for each release.

Minneapolis Central Offices:
1660 Lake Drive West
Chanhassen, MN 55317
ph: (612) 361-6667
fax: (612) 361-6936
Chicago Regional Office:
ph: (773) 764-0064
fax: (773) 764-0054

Paulstarr
DISTRIBUTING
DEFINING MUSIC DISTRIBUTION FOR INDEPENDENTS.

Labels Imported: Ace (UK)

Labels Exported: Ace (UK)

Gonzales Music ★, 2104 S. Southland, Gonzales, 70737, (504) 647-2133, Fax: (504) 647-2234. Buyers: Roy Shaw, Matt Kivett. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (One-Stop)

Lee Record Distributor, 4546 S. Park Dr., Metairie, 70001, (504) 888-2406. Owner/Mgr./Buyer: Paul V. Lee. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Cutouts) (Distributor)

Saint Expedite Distribution Co., PO Box 13977, New Orleans, 70185, (504) 482-4211. Gen. Mgr./Buyer: John Berthelot. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Alligator, Black Top, Blind Pig, Bullseye, Clean Cuts, Dixieland Jubilee, Flying Fish, GNP Crescendo, Great Southern, Jin, Kom-A-Day, Maison de Soul, Mardi Gras, Rounder, RZ, Swallow, ZBC.

Sight & Sound Distributors, 5600 Jefferson Hwy., Ste. 284, New Orleans, 70123, (504) 734-1091, (800) 366-6630, Fax: (504) 734-7006. Branch Mgr.: Gladin Scott. (Distributor)

Labels Distributed: Audio/Video: See St. Louis, Mo., home office listing for product line.

Sound of New Orleans, 5584 Canal Blvd., New Orleans, 70124, (504) 484-7222, Fax: (504) 483-9018. Owner: Gary J. Edwards. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Sound of New Orleans.

Labels Exported: Sound of New Orleans (US)

MARYLAND

BMG Distribution, 10001 Derekwood Ln., Ste. 110, Lanham, 20706, (301) 731-3800. Branch Mgr.: Tom Flynn; Sales Mgr.: Ed Clime; Mktg. Mgr.: Rob Mansfield. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio/Video: See New York listing for product distribution.

EMI Music Distribution-Washington DC (EMD), 8840 Stanford Blvd., Ste. 1400, Columbia, 21045, (410) 872-2700, Fax: (410) 872-2742. Mktg. Dir.: Ray Gianchetti. (Distributor)

Labels Distributed: Audio/Video: See Woodland Hills, CA listing for product distribution.

Great Bay Distribution, Inc. ★, 1400 Aliceanna St., Baltimore, 21231, (410) 675-7855, Fax: (410) 675-1102. Pres.: Joyce Lynn; Vice Pres./Gen. Mgr.: Merle Lucado; Buyer: Raymond Lentz. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Amherst, Margaritaville, Atlanta Int'l, Mercury, Basix Music, Penthouse, Benson Music Group, Priority, Blackberry, Quality, Black Label, Redemption, Boxtones, Savoy, CLR, Select O Hits, Essex Entertainment, SOH, Fourth & Broadway, Sin-Drome, Smash; Video: (Cassette) Air, Benson, Blackberry, Fortress, Glory, Malaco, Onyx, Praise, Priority, Savoy, Shurfine, TM, Tyscot, Tribute, Music Quest, Intersound, Melendo, Black Label.

Handelman Co.-Baltimore, 521 McCormick Dr., Glen Burnie, 21061, (410) 553-9402, Fax: (410) 553-0845. Branch Mgr.: John Schiamp; Asst. Branch Mgr.: Dennis Johnson; Sales Mgr.: John Strop; Audio Buyer: Kevin Rafferty; Video Buyer: Steve Coffey; Asst. Buyer: Pete Doherty. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

Indie Distributors, 8100 Professional Pl., Ste. 112, Landover, 20785, (301) 306-7900, (301) 306-7903, Fax: (301) 306-7904. Branch Sales: Rick Miller; Promo.: Jay Johnson. (Distributor)

Labels Distributed: Audio: See INDI Malverne, NJ for product distribution.

Ingram Entertainment, Inc., 8779 Greenwood Pl., Savage, 20763, (301) 490-1166, Fax: (301) 490-0031. Facility Mgr.: Debbie Ecker. (Distributor)

J.E.K. Enterprises ★, 1400 Aliceanna St., Baltimore, 21231, (410) 675-7300, Fax: (410) 675-4859. Pres.: John Kmiec; Sales Mgr.: Mitchell Asch; Buyer (Independents): Steve Starr; Chief Buyer (Cass./CD): Dexter Beane; Adv. Dept.: David Snowden. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (One-Stop)

Laurie Records, 1411 W. Emily Ct., Abingdon, 21009, (410) 676-2001, Fax: (410) 676-2003. Pres.: Ron Bollon. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Laurie, Vision Quest, Nalli, Cafe, Kent, American, Juke Box, Black Dahlia Music, La Doir.

Liaison Records, Inc. ★

9445 Washington Blvd. N., Ste. K, Laurel, 20723, (410) 880-6111, Fax: (301) 776-4566. Co-Owner: Becky Marcus; Co-Owner: Tom Goldfoglie; Buyer: Nick Johnson. (Compact Disc, Pre-Recorded Audio Tape, Records, Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Cutting, Emotive, Future Sound, Maxi, Nervous, Raw Venture, Sound by Charlie, Street, Strictly Rhythm, Rey-D, Eight Ball, Freeze, Vibe, Phat Wax, Cajual, Slammin', Moonroof, After Dark, Underground Construction, Wreck, AV8, Henry Street, Basement Boys, Suburban, Power Music, BPM King Street, Vicious Musik, Signet, Aqua Boogie, Digital Dungeon.

Navarre Corp., 3026 Stonybrook Dr., Bowie, 20715-2238, (301) 805-7031, Fax: (301) 805-0079. Reg'l Sales Mgr.: Joseph Del Medico. (Distributor, One-Stop)

Labels Distributed: Audio: See New Hope, MN for product distribution.

RAS Records (Real Authentic Sound), 2447 Linden Ln., Silver Spring, 20910, (301) 588-9641, Fax: (301) 588-7108. Pres.: Gary Himelfarb; Vice Pres.: Steve Cornwell; Mgr. Sales: Tim Harris; Label Mgr./Mktg. Dir.: Mark Dickinson; Promos.: Teresa Alloy. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, Singles)) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) BMG, PGD, Sony, WEA, Mango, Alligator, Coxson, Dynamic, Sonic Sounds, Esoldum, Pippin, Nubian, POW WOW, On U Sounds, Dee Jay Music, Tappa, Sky High, Techniques Profile, Jet Star, Ariwa, RAS, Heartbeat, Live & Learn, Highhawk, Shanachie, Trojan, Moon Sunsplash, VP, Greensleeves, Mesa/Bluemoon, CEMA, ROIR, Penthouse Music, Runn, Rhythm Safari; Video: (Cassette & Disc) A & M, A Vision, Island, Keeling, Rockers. *Labels Imported:* Jet Star, Greensleeves, Trojan, On-U, Twinkie, Shaka, Blackamix, Runn, Pippin, Esoldum, Dynamic, Sonic, Tuff Goug (UK, France, Jamaica)

Labels Exported: Jet Star, Greensleeves, Trojan, On-U, Twinkie, Shaka, Blackamix, Runn, Pippin, Esoldum, dynamic, Sonic, Tuff Goug (UK, France, Jamaica)

Salisbury Distribution ★, 440 E. Main St., Salisbury, 21804, (800) 729-6874, Fax: (410) 543-2509. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Air, Malaco, Savoy, Verity, CGI, Star Song, Intersid, Jewel, Tyscot, Gospocentrie, Word, Sony, Light Pulse, Warner Alliance, Sparrow, Blackberry, Altelo; Video: (Cassette) Verity, Savoy, Gospocentrie, Word, Sony, Warner Alliance, Atlanta Int'l, Tyscot, T.D. Jakes Ministries, Sparrow, Praise, Blackberry, CGI.

Sony Music Distribution, 11785 Beltsville Dr., 9th Floor, Beltsville, 20705, (301) 572-2444, Fax: (301) 572-4697. Branch Mgr.: Bill Frohlich; Sales Mgr.: Valerie Aiyeola. (Distributor)

Vintage Distributing, Inc.

8211-R Cloverleaf Dr., Millersville, 21108, (410) 553-9300, Fax: (410) 553-6902. Pres.: Murray Graber. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles), Overstock, Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Ace, Azra, Camden, Clifton, Collectables, Crystal Ball, Deluxe, Del-Fi, Forevermore, Fruit of the Tune, Hob, Hollywood, Increase, Itzy, JCI, Jewel, King, Laughing Hyena, NSFD, Original Sound, Pair, Paula, Project 3, Relic, Richmond, Ronn, Special, Spotlight, Taragon.

Products/Accessories: Accessories: Corrugated Mailers, Stock & Custom Printed Sacks, Pegboard Wire Baskets, Divider Cards, Price Guides, Photos, Posters, Life-Sized Standups, Books, Shrink Wrap & Equipment; Blank Tape: TDK, Memorex; CD, Tape & Record Care Products: Discwasher, TDK, Memorex, Spin Clean, Paper & Plastic Sleeves, Cardboard Jackets, Polyvinyl Sleeves, Jewel Boxes, Security Holders, Univariate Sleeves; Head Phones: Memorex; Storage & Carrying Cases: Metal Storage Cabinets, Alpha, Laserline, Corrugated Boxes, Perfect Case, Wall & Floor Displays.

Wayside Music, PO Box 8427, Silver Spring, 20907, (301) 589-1819; E-Mail: cuneinway@aol.com. Owner: Steven Feigenbaum. (Distributor)

Labels Distributed: Audio: (Disc) Ambiances Magnetique, Artifact Recordings, Cuneiform, Experimental Intermedia, Lovely Music, H.C. Prodn's., New Albion, Nonsequiter, Rec Rec, ReR Megacorp, Rift, Victo, O.O. Discs.

MASSACHUSETTS

BMG Distribution, 45 Baintree Hill Office Park, Ste. 201, Baintree, 02184, (617) 794-0200, Fax: (617) 794-0199. Branch Mgr.: Mike Tawa. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

Labels Distributed: Audio/Video: See New York Listing For Product Line.

Baker & Taylor Entertainment, 960 Turnpike St., Canton, 02021, (617) 821-2730, (800) 775-2600, Fax: (617) 821-1983. Sales Mgr.: Ric Ripley. (One-Stop)

Labels Distributed: Audio/Video: (Cassette & Disc) All major labels & most independents.

Bert and I, Inc., 53 S. Main St., Ipswich, 01938, (508) 356-0151. Pres.: Robert A. Bryan; Vice Pres./Mgr.: Faith L. Bryan. (Distributor)

Boston Latin Distributors, 159-161 Essex St., Lawrence, 01840, (508) 975-0545, (508) 691-5809, Fax: (508) 975-4590. (Distributor)

Dick's Record Co., Inc., 76 Astor Ave., Norwood, 02062, (617) 769-8790, Fax: (617) 769-4304. Pres.: Richard Peach; Mgr./Buyer: James Bianco. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (12-Inch, Singles)) (One-Stop)

Distribution North America (DNA), One Camp St., Cambridge, 02140, (617) 661-4362, Fax: (617) 492-8863. CEO: Duncan Browne; Vice Pres., Sales: Pip Smith; Dir., Labor Rel.: John Ruch. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Arhoolie, Flying Fish, Delmark, Interworld, Blind Pig, Stash/Jass, Waterlily Acoustics, Westbound, Rounder, RAS, Living Music, Acoustic Disc, Accurate, Ansonia, Bumside, Compass, Criss Cross Jazz, Eastern Front, Greentrax, Imprint, Intuition, JSP, Makoché, Moers Music, NYNO, Ocean Music, Q Division, Reservoir, Selva, Topic, World Music Network.

Labels Imported: Criss Cross Jazz, JSP, Moers Music, Topic, World Music Network

Labels Exported: Ace, Demon, B & W (UK); Bear Family (Germany); Criss Cross (Holland)

EMI Music Distribution-Boston (EMD), 600 W. Cummings Pkwy., Ste. 1750, Woburn, 01801, (617) 932-0409. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.

INDI Distributors, Inc.-New England, 329 Washington St., Woburn, 01801, (617) 933-7346, Fax: (617) 933-7459. Sales: Stanley Goodman; Sales: Anthony Weston. (Distributor)

Labels Distributed: Audio: See New Jersey Listing For Product Line.

JRB Music Distributor ★, PO Box 1346, Melrose, 02176, (617) 979-0229, Fax: (617) 979-0367. Chief Exec./Buyer: Ron Bartolucci. (Compact Disc, LP's, 12-Inch, Singles), Cutouts) (Distributor, Importer, Exporter)

Labels Imported: Wolf (Austria); Eagle (Germany); Charley (United Kingdom)

KOCH Int'l-New England Office, 99 Massachusetts Ave., Ste. 6, Arlington, 02174, (617) 643-5210, Fax: (617) 643-5310. East Coast Sales/Mktg. Mgr.: Liam King. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See NY listing for product distribution.

Limelight Productions, Inc., 471 Pleasant St., Lee, 01238, (413) 243-4950, (800) 243-4950, Fax: (413) 243-4993. Pres.: William Beautyman, Jr.; Mgr./Sales: Ginny Bentley; Rental Mgr.: Brad Rogers. (Distributor)

Products/Accessories: Accessories: Cable types: speaker, interconnect, digital video; Head Phones: Beyer, Clear-Com; Storage & Carrying Cases: Calzone

Nert of New England, 641 Haverhill St., Lawrence, 01841, (508) 686-4293. Pres./Mgr./Buyer: Jerry P. Marcus. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games, Accessories) (One-Stop, Exporter)

Northeastern, 129 Concord St., Ste. 14, Framingham, 01701, (508) 820-4440. (Distributor)

Off-Beat Records, Inc. ★

360 Cold Spring Ave., West Springfield, 01089, (413) 781-2208, (800) 395-2328, Fax: (413) 781-2057; E-Mail: sales@offbeatrec.com. CEO/Buyer/Natl Accounts Mgr.: Barry Grant Clark; Sales Rep./Buyer: Victoria Lloyd; Sales Rep.: Mike Nichols; Admin. Asst.: Coleen Gallant. (Compact Disc, Import CD Singles, Records (LP's, 12-Inch), Pre-Recorded Audio Tape, Video Laser Disc, Manufacturers Overstocks & Deletions, Cutouts) (Distributor, Rackjobber, Importer, Exporter, Label)

Labels Distributed: Audio: (CD, LP & Cassette) Off-Beat, Sony Music SP Products, CEMA SP Products, MCA SP Products,



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Labels Imported: All major label and independent label overstocks and deletions

Labels Exported: Off-Beat, All major label and independent label overstocks and deletions

PGD - PolyGram Group Distribution, Inc., 800 W. Cummings Park, Ste. 2900, Woburn, 01801, (617) 933-8155, Fax: (617) 933-2453. Sales Mgr.: Paul Foley. (Distributor)

Labels Distributed: Audio/Video: See PolyGram, New York, NY.
Sony Music Distribution, One Cranberry Hill, Lexington, 02173, (617) 861-6180, Fax: (617) 863-0053. Sales Mgr.: Jim Lucas. (Distributor)

MICHIGAN

Angott Music Sales ★, 2616 Puritan Ave., Detroit, 48238, (313) 341-7053, Fax: (313) 341-1511. Mgr.: Ken Walker; Buyer (Pre-Recorded Music): Steve Roberts. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)
Products/Accessories: CD, Tape & Record Care Products: Plantone

Audio-Video Distributors, 28044 Center Oaks Ct., Wixom, 48393, (800) 422-8866, (810) 348-8100, Fax: (810) 348-8777. Sales Mgr.: Daniel J. Kimmel; Asst. Sales Mgr.: Peggy Addington; Office Mgr.: Diane Bissonette. (Distributor)

BMG Distribution, 5750 New King St., Ste. 150, Troy, 48098, (810) 952-6500, Fax: (810) 952-6508. Branch Mgr.: Bob Beam. (Distributor)

Labels Distributed: Audio/Video: See New York Listing.

Children's Small Press Collection, 719 N. Fourth Ave., Ann Arbor, 48104, (800) 221-8056, Fax: (313) 668-6308. Contact: Kathleen Baxter. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sister's Choice, Loveable Creature, Turn the Page.

ETD, Inc., 22670 Heslip, Novi, 48375, (810) 380-8010, (800) 382-8010, Fax: (810) 380-8829.

Goldenrod Distribution, Inc. ★, 1310 Turner St., Lansing, 48906, (517) 484-1712, Fax: (517) 484-1771. Owner: Terry Grant; Mgr./Buyer: Susan Frazier. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Redwood, Flying Fish, Alcazar, Green Linnet, Kaleidoscope, Lady Slipper, Music for Little People, Olivia, Red House, Talking Taco, Philo, Gift Horse, Rykodisc, Maggie's Music, Shanachie, Fabulous, Earthbeat, Second Wave, Pacific Cascade, Mother of Pearl, Kid's, Spinning, Righteous Babe, Feather Boa, Flirt, Know More Secrets, Fresh Fruit.

Gueststar (Worldwide) Music Distributors ★, 17321 Ritchie Ave. NE, Sand Lake, 49343-9475, (616) 636-5068. Sr. Chief Exec.: Raymond G. Dietz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (Singles)) (Distributor, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Gueststar, Big Star, Video: (Cassette) Gueststar, Big Star.

Labels Exported: Gueststar, Big Star-Worldwide

Handleman Co., Inc., 500 Kirts Blvd., Troy, 48084, (810) 362-4400, Fax: (810) 362-3615. Pres./CEO: Stephen Strome; Pres., Distr.: Peter Cline; Exec. Vice Pres., Merchandising: Larry Hicks; Vice Pres. Music Pdc.: Jerry Adams; Vice Pres. Video Pdc.: Ken Palmer. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Rackjobber)

Handleman Co., 1291 Rickett Rd., Brighton, 48116, (810) 227-2231, Fax: (810) 227-5383. Sales Mgr.: Mark Griffins. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

INDI Distributors, Inc., 16630 Collingham, Detroit, 48205, (313) 527-6708, Fax: (313) 527-6709. Sales: Gasper Delise. (Distributor)

Labels Distributed: Audio: See New Jersey listing for product list.

Ingram Entertainment, Inc., 27519 Schoolcraft Rd., Livonia, 48150, (313) 422-9955, Fax: (313) 422-1171. Branch Mgr.: Bill Zolman. (Distributor)

KOCH Int'l-Midwest Office, 191 N. Woodward Ave., Ste. 200, Birmingham, 48009, (810) 646-3944, Fax: (810) 646-4662. Midwest Sales/Mktg. Mgr.: Al Cohen; Contact: Megan Hughes. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See NY for product distribution list.

LaVal Record Distributors, 1327 Cobb St., Kalamazoo, 49007, (616) 342-5328. CEO: Vic LaVal; Mgr.: Vincent Taylor; Buyer (Pre-Recorded Music): Val Taylor. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Soul Set, Bay Tone, LaVal, Vic, Dooto, Lock, T&L, Harold, Partee, Funky, Funky Finger, Tico, Crew, Morap, Kamana.

MCS Distributing (Div. of Paulstarr Enterprises, Inc.)

1250-D Rankin St., Troy, 48083, (810) 583-4678, Fax: (810) 583-3446. Div. Mgr.: Charlie Salah; Regl. Sales Mgr.: Burt Levitt; Customer Serv.: Jeni Lutes. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Bix Street, Cohesion, Crystal Clear Sound, Death Row, Del-Fi, Double Time, Gifhorse, Laughing Hyena, New Moon, One Voice/Satellites, Pinecastle, Planet Earth, Priority, Proton, Psychopathic, Red Vinyl, Roesch, Rohit, Shattered, Swerve, Taragon, Tassa, Tenacious, Webco, Wicked Entertainment, Wind, and all major-label special products.

Major Video Concepts, Inc., 37551 Schoolcraft Rd., Livonia, 48150, (313) 591-0200, (800) 925-5855, Fax: (313) 591-7662. Sales Mgr.: Jim Coon. (Distributor)

Master Takes, PO Box 394, Whitehall, 49461, (616) 894-4088. Pres.: Chuck Nessa. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Chief, Delmark, Nessa, Okka Disk, Sackville, Uptown.

Old Fogey ★, 1100 N. Washington, Lansing, 48906, (517) 372-7888, Fax: (517) 372-5155. Owner: Stan Werbin; Mgr.: Doug Berch; Buyers: Joel Mabus, Nate Maas. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: Rounder, Alligator, Ryko, Shanachie, Green Linnet, W/E/A, Fogarty's Cove, Oh Boy, Fossil, Rebel, Red House, Sugar Hill, Alcazar, Tara, CMH, Flying Fish, Hanibal, Delmark, Arhoolie, Folkway, Roheen, County, Copper Creek, Turquoise, Folk Legacy, Folk Era; Video: (Cassette) W/E/A, Shanachie, Yazoo, Green Linnet, Vestapol, Kensington, Arhoolie, June Appal, Rhino, Culbunie, Folkways, Fairport.

PGD - PolyGram Group Distribution, Inc., 13260 E. Eleven Mile Rd., Warren, 48089, (810) 755-6400, Fax: (810) 755-6408. Branch Mgr.: Bill Schulte.

Labels Distributed: Audio/Video: See PolyGram, New York, NY.

Spring Arbor Distributors ★, 10885 Textile Rd., Belleville, 48111, (313) 481-0900, Fax: (313) 483-9560. Pres.: Richard Pigott; Vice Pres., Purchasing: Dick Malone; Buyer (Print/Recorded): Bill Washburn. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)

Pay-Per Transaction.

MINNESOTA

BMG Distribution, 4570 W. 77th St., Ste. 101, Edina, 55435, (612) 896-1300, Fax: (612) 896-1304. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)
Labels Distributed: Audio/Video: See New York Listing For Product Line.

Brown Brothers, Inc., 2909 Hennepin Ave., Minneapolis, 55408-1909, (612) 821-9419, (800) 662-9419, Fax: (612)

821-9429. Pres.: Dick Brown; Mgr./Buyer (Music): Richard E. Brown. (Records (Singles)) (One-Stop)

Dart Distributing, Inc., 130 Columbia Ct., Chaska, 55318, (612) 368-3278, Fax: (612) 368-3255. Pres.: Merrill Kirsch; Mgr.: Dean Lindbloom; Opns.: Tony Kirsch; Buyer (Pre-Recorded Music): Joel Coryell; Buyer: Steve Weed. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (Singles), Cutsouts, Overstock, Computer Games, Accessories) (Rackjobber)

Products/Accessories: Blank Tape: TDK, Sony, 3M, Maxell, Memorex, Gemini; CD, Tape & Record Care Products: Dynasound, Phanstel, Memorex; Phonograph Needles: Phanstel; Head Phones: Labtec, Memorex; Storage & Carrying Cases: Case Logic

EMI Music Distribution-Minneapolis (EMD), 6110 Blue Circle Dr., Ste. 120, Minnetonka, 55343, (612) 945-9594, Fax: (612) 945-0525. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.

The Electric Fetus, Inc. ★, 2000 Fourth Ave. S., Minneapolis, 55404, (612) 870-1747, Fax: (612) 870-4664. Pres.: Keith Covant; Mgr.: Todd Haugesau; Buyer (Pre-Recorded Music): Bill Wade; Buyer (Jazz): Steve Pearson; Advertising Coord.: Dawn Jech. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Accessories) (Distributor, One-Stop)

Labels Distributed: Audio: All Labels for the following: WEA, CEMA, Sony, PolyGram, BMG, UNI, MS, Important, Landmark, Caroline, Alstar, Eastside Digital, Koch, Encore, Rounder, ADA, DNA; Video: CEMA, Sony, BMG, WEA, UNI, PolyGram.

Products/Accessories: Blank Tape: Denon, Maxell; CD, Tape & Record Care Products: Allsop, Discwasher, Jewel Boxes, Alpha Security; Storage & Carrying Cases: Alpha

Ingram Entertainment, Inc., 4801 W. 81st St., Ste. 109, Minneapolis, 55437, (612) 897-1123, Fax: (612) 897-1218. Branch Mgr.: Steve Pechter. (Distributor)

KOCH Int'l Minneapolis Office, 420 N. Fifth St., Fort Cir., Ste. 690, Minneapolis, 55401, (612) 376-0466, Fax: (612) 376-0433. Contacts: John Kulstad, Michelle Chavez. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See NY for product distribution list.

Metacom, Inc., 5353 Nathan Ln. N., Plymouth, 55442, (612) 553-2000, Fax: (612) 553-0424. CEO: Phil Levin; Vice Pres. Special Markets: Diane Theis; Vice Pres., Supermarket Sales: Sue Ann Olson; Vice Pres. Sales: Jeri Clune; Dir., Mktg.: Diane Dickmeyer. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Wholesaler)

Labels Distributed: Audio: Listener's Choice, Nature's Harmony; Video: (Cassette) Family Adventure Theater, All-Star Celebrity Theater.

Mill City Music ★, 3820 E. Lake St., Minneapolis, 55406, (612) 722-6649. Pres.: John Kolstad; Mgr.: Barry Elert; Buyer (Pre-Rec. Music/Videos): Jay Danz. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) American Gramophone, Solitudes, Moulin D'or, Rever, Canyon, Brentwood, David Combs, Real Music, Time-Line Prods., Swallowtail, Minn. Public Radio, Lind Inst., Rykodisc, Global Pacific, BMG, Northwoods Sound, Green Hill.

Mountain View Distributors/Trust Jesus ★, PO Box 258, Northfield, 55057, (800) 798-TAPE. Pres.: John Hager. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sugar Hill, Old Homestead, Rounder, IMG, Hollywood, Rebel, Melody Mtn., Pure White Dove, Rejoice (of Nashville). Cutsouts/Overstocks: Gospel cut-outs, overstock cassettes. Pay-Per Transaction.

Navarre Corp., 7400 49th Ave. N., New Hope, 55428, (612) 535-8333, Fax: (612) 533-2156. Pres.: Eric Paulson; Vice Pres./GM, Music Products: Mike Gaffney; Vice Pres., Sales: Vyto Lazauskas; West Coast Branch Mgr.: Frank Mooney; Vice Pres., Mktg.: Tom Tuomela. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) A-Street, Avalanche, Beacon, Bonaire, Brunswick, Cabin Fever, Canyon, Core, DA Music Labels, DCC Compact Classics, Domo, Drive Entertainment, Global Pacific, Hearts of Space, Higher Octave, JVC, Lench Mob, Macola, Magnatone, Miomac, Moonshine, Moulin D'or, Phisst, Pump, Quality, Sound Barrier, Sandstone, Spontaneous, SST, STR8 Game, Thump, Trioka, Waveform.

PGD - PolyGram Group Distribution, Inc., 3800 W. 80th St., Bloomington, 55431, (612) 831-7847, Fax: (612) 835-6796. Branch Mgr.: Bob Colosi; Dir. Nat'l Sales: Mike Gleason. (Distributor)

Labels Distributed: Audio/Video: See New York, NY for product distribution list.

Paulstarr Distributing ★

1660 Lake Dr. W., Chanhassen, 55317, (612) 361-6667, Fax: (612) 361-6936; E-Mail: paulstarr@aol.com. CEO: Joseph A. Cerami; Pres./Gen. Mgr.: Scott Haidle; Exec. Vice Pres.: "J.C." Cerami; Product Mgr.: Stewart Trusk; Mktg. Mgr.: Terrie Thompson; Sales Mgr.: Ward Rose. (Compact Disc, Pre-Recorded Audio Tape, Cutsouts, Overstock) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Blue Meteor, Celestial Harmonies, Chase Music, Cohesion, Crystal Clear Sound, Death Row, Del-Fi, Essence, Folk-Era, Gift Horse, In-A-Minute, Lipstick, MAMA Foundation, Metal Blade, New Moon, One Voice/Satellites/Pinecastle/Webco, Priority, Psychopathic, Random House, Red House, Red Vinyl, Rising Son, Roesch, Rohit, Sundazed, Taragon, Tassa, Tenacious, VP, and all major label special products.



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Paulstarr Merchandising ★, 1660 Lake Dr. W., Chanhassen, 55317, (612) 361-6566, Fax: (612) 361-6936. Div. Mgr.: Jeff Fuller; Key Accts. Mgr.: Jerry Berndt. (Compact Disc, Pre-Recorded Audio Tape, Overstock, Computer Games, Audio Books) (Rackjobber)

The REP Co. ★, 530 N. Third St., Minneapolis, 55401, (800) 547-7715, (612) 317-8700, Fax: (612) 317-8790. CEO: Rob Simonds; Vice Pres. Sales/Mktg.: James Roppo; Dir., Sales-Eastern Region: Michael Neustadt; Dir., Sales-Western Region: Rob McDonald; Buyer: Chris Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's), CD-ROM) (Distributor)

Labels Distributed: Audio: Antone's/dos/DMZ, Baby Boom, Coconut Grove, Country Music Found., Dejadisc, Eastside Digital, Ellipsis Arts, Evidence Music, Bethlehem, Frontier, OH Boy/Blue Plate/Red Pajamas, Real Music, Relaxation Co., RYKODISC/Hannibal/Gramavision/Tradition, Voyager, Watermelon, Integrity, Barking Pumpkin, Blue Jackel, Green Linnet/Xenophile.

Simitar Entertainment, Inc., 3850 Annapolis Lane N., Ste. 140, Minneapolis, 55447-5443, (612) 559-6000, (800) 559-3825, Fax: (612) 559-0210. Contact: Mark Elfenbein. (Distributor)

Sony Music Distribution, 7230 Metro Blvd., Edina, 55439, (612) 832-5210, Fax: (612) 832-0088. Contact: Nancy Helland. (Distributor)

MISSISSIPPI

Bennett Records Distributors, 3109 Medgar Evers Blvd., Jackson, 39213, (601) 981-4328, Fax: (601) 981-0054. Pres.: James Bennett. (Records) (Distributor, One-Stop)

Stackhouse Delta Record Distributors, 232 Sunflower Ave., Clarksdale, 38614, (601) 627-2209, Fax: (601) 627-9861; E-Mail: rooster232@aol.com. Owner/Catalog Mgr.: Jim O'Neal; Mgr./Buyer: Selina E. O'Neal. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Al, Delmark, OJL, Rooster Blues, Ruston, Wilco, Airway, Southern Culture, Okra-Tone; Video: (Cassette) Duke Joint Saturday Night.

MISSOURI

The **Disc-Connection**, 2743 Sutton Ave., Saint Louis, 63143, (314) 644-5174. Partner: Phil Steinberg; Buyers (Pre-Recorded Music): P. Steinberg/M. Enderle; Buyer: Sherre Birenbaum. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (One-Stop)

Labels Distributed: Audio: (Cassette & Disc) Saint Louis, Tokala, Quicksilver, Rivertown, All Majors & Most Indies.

Great Atlantic & Pacific Music Co. ★, 3310 Samuel Shepard Dr., Saint Louis, 63103, (314) 531-4644, Fax: (314) 531-4646. Pres./Owner/CEO: Norman F. Hausfater; Sales Mgr./Buyer: Lester Neal; Office Mgr.: Bill Price. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (12-Inch, Singles), Cutouts, Overstock, Accessories) (Distributor, Cutouts)

Cutouts/Overstocks: All kinds.

Handieman Co., 2901 NW Platte Rd., Riverside, 64150, (816) 746-0720, Fax: (816) 746-4207. Branch Mgr.: Patrice Compemolle; Buyer: Sharon Jones. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Rackjobber)

Music Enterprises of Missouri, 24 Montauk Dr., Saint Louis, 63146, (314) 991-8430, Fax: (314) 427-2229. Owner: Ken Schnitzmeier. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Benson, Cexton, GNP Crescendo, Interplay, Jazz Band, Jazz Hour, Jazz Unlimited, Ktel, LRC Ltd., Starline, Uptown, Total, V.S.O.P., Diadem, Quicksilver, Tantara.

Music Net, Inc., 660 Harding, Saint Louis, 63043, (314) 291-1550, Fax: (314) 291-0898. Pres.: Jim Kramer; Buyer: Chuck Shoup. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's), Cutouts, Overstock, Accessories) (One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) Starday, Gusto, King, Hollywood, Deluxe, Richmond, Federal, Good Time. **Products/Accessories:** Accessories: Alpha Security Boxes, 3M Whisper Tape; Blank Tape: TDK, Maxwell; CD, Tape & Record Care Products: Pfanstiehl, IMG; Head Phones: Pfanstiehl, Maxwell; Storage & Carrying Cases: Coast, Case Logic

Sight & Sound Distributors, 2055 Walton Rd., Saint Louis, 63114, (314) 426-2388, (800) 366-6601, Fax: (314) 426-1307. CEO: J. D. Mandelker; Pres.: Larry DeVuono. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Rackjobber)

Labels Distributed: Audio: CBS, MCA, PolyGram & more; Video: AIP, Academy, Babe Winkelman, Buena Vista, CBS/Fox, CBS Music, Celebrity, Crocus, EMI, Fries, Goodtimes, Hanna Barbera, HBO, Imperial, IVE, J2, Lyons Group, Magnum, Maier Group, MCA/Universal, MGM/UA, MPI, Nelson/Orión, Paramount, Prism, RCA/Columbia, Republic Pictures, SGE Home Video, Sony, Southgate, Studio Ent., Turner Home Ent., Vestron Video, Vid America, Vidmark Ent., WEA, Wood Knapp.

Products/Accessories: Accessories: Wide assortment of NES video game titles

NEBRASKA

RTI ★, 13533 "I" Cir., Omaha, 68137, (800) 383-3257, (402) 330-3013, Fax: (800) 807-2700, (402) 330-1771. Pres.: Tom Weidner; Contacts: Mike Pichik, Bill Ryan. (Used) (Distributor)

Products/Accessories: Accessories: Car Stereos, Fax Machines, Computers, T.V.s, B-Stock Products, T-Shirts, Hats, Incense, Home Security, Gift Items, Sunglasses; Audio & Video Playback Equip.: Sharp, Toshiba, Panasonic, Symphonic, Teac, Cerwin Vega, Sherwood, Advent, Jensen; Batteries: Sony, Eveready, Aztec, Toshiba; Blank Tape: Maxell, TDK, Sony, Fuji, Scotch, JVC, SKC; CD Players: Sharp, Teac, Sherwood, Panasonic; CD, Tape & Record Care Products: Allsop, Discwasher, Scotch, Recolon; Head Phones: Koss; Storage & Carrying Cases: Case Logic, Alpha, Z Bag; Video Cassette Recorders: Sharp, Toshiba, Panasonic, Symphonic, Samsung, Goldstar, GO Video.

NEVADA

Americatone Int'l USA ★, 1817 Loch Lomond, Las Vegas, 89102, (702) 384-0030, Fax: (702) 382-1926. Pres.: Joe Jan Jaros; Vice Pres.: Pauline M. Jaros; Gen. Mgr.: Ken Brown. (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Christy Records Int'l, Americatone Rec. Int'l.

Pay-Per Transaction.

Christy Records Int'l, 1817 Loch Lomond, Las Vegas, 89102, (702) 384-0030, Fax: (702) 382-1926. Pres.: Joe Jan Jaros; Vice Pres.: Pauline Jaros; Gen. Mgr.: Ken Brown. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Americatone, Christy Records Int'l.

Pay-Per Transaction.

MS Distributing Co. (West Coast Shipping), 962-970 Spice Island Dr., Sparks, 89431, (702) 358-8400, Fax: (702) 358-9658. Warehouse Mgr.: Mike Chrzan. (Distributor)

Labels Distributed: Audio/Video: See Illinois for product distribution.

NEW HAMPSHIRE

Creative Music Mktg., 70 Rt. 202 N., Peterborough, 06458, (800) 677-8388.

WHOLESALE & DISTRIBUTORS—75

NEW JERSEY

Alden Films ★, Po Box 449, Clarksburg, 08510, (908) 462-3522, Fax: (908) 294-0330. Contact: Paul Weinberg. (Video - Cassette) (Distributor)

American Record Sales, Inc. ★, 1120 Crown Point Rd., Westville, 08093, (510) 614-5350, Fax: (609) 848-0808. Pres.: William R. Buster, Jr.; Vice Pres.: Antony W. Colombet. (Compact Disc, Records (Singles)) (One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Disc) Eric, Stardust/Underground, Rock'n Mania, Ripete, Sundazed, Relic, Taragon, 45-RPM Singles.

Labels Imported: Ace (U.K.); Stardust (Canada)

Ansonia Records, Inc. ★, 380 Kamena St., Fairview, 07022, (201) 945-7600, Fax: (201) 945-9042. Pres.: Mercedes Perez Glass; Vice Pres.: Henry Glass. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (One-Stop)

Labels Distributed: Audio: (Cassette & Disc) Sony, BMG, Capitol, WEA, Ansonia, ARTEX, SEECO, Tumbao, Palladium, Rodven, PolyGram, Combo, MP, Vedisco, Disco Hit, Egrem and many more.

Artistic Music Distribution ★, 29 Southern Slope Dr., Millburn, 07041, (201) 376-8686. Pres.: Al Cohen. (Compact Disc, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Disc) Xanadu Compact Discs; Video: (Cassette) Keeling Reggae Videos.

Baker & Taylor Entertainment, 101 Cottontail Ln., Somerset, 08873, (908) 271-8100, (800) 775-2600, Fax: (908) 271-8131. Sales Mgr.: Don Goldberg. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)

Labels Distributed: Audio/Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recolon; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Big Daddy Music Distribution Co.

71 Newark Way, Maplewood, 07040, (201) 761-7000, Fax: (201) 761-7576. Pres.: Burt Goldstein; Vice Pres.: Doug Bail; Vice Pres. Sales: Nick Maria; Hip Hop: Jay Biz; Nat'l Accts.: Tony Poulos. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: Profile, Awesome, Beachwood, Dekomusic, Gazell, Kopaesthetics, Monkey Hill, Silkheart, Another Planet, VP, Cutting, Hot, Safehouse, Hippo, Waterdog, Whitehouse, Ugly Sisters.



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Business Education Films ★, PO Box 449, Clarksburg, 08510, (908) 462-3522, Fax: (908) 294-0330. Contact: Paul Weinberg. (Video - Cassette) (Distributor)

Dancefloor Distribution ★

77-99 W. Sheffield Ave., Englewood, 07631, (201) 568-7066, Fax: (201) 568-8699. Pres.: Jeffrey Collins; Overseas Sales: Ralph Garcia; Domestic Sales: Elis Pacheco; Art Dir.: Sheryl Boltze; Accts. Mgr.: Shelley Silverman. (Compact Disc, Records (LP's, Singles), Cutouts, Overstock, Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: Hot Wax, Music Station, Echo USA, Soul Creation, Soul Vibes, Echo Jazz, Vista Reggae, East Harlem, Music USA, F.S.R., Jazz Club, Smack, Jelly Bean, Echo Int'l, Cougar, Choice, Pleasure, Sound of Detroit, Deep Groove. Cutouts/Overstocks: R&B, Rap, Dance Music, CDs, Cassettes & Vinyl.

Products/Accessories: Accessories: Disc-Tinct Street Gear, T-Shirts, Caps, Jackets, Posters & Accessories.

Datetree Records, Inc. ★, 5694 Mays Landing S.P. Rd., Mays Landing, 08330, (609) 625-0397. Contact: Jeffrey Deitelbaum. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Datetree Records. Pay-Per Transaction.

EMI Music Distribution-New Jersey (EMD), 3 University Plz., Ste. 604, Hackensack, 07601, (201) 342-4900, Fax: (201) 342-2319. Regl. Dir./North East: Kathy Adelman. (Distributor)

Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

EMI Music Distribution-Philadelphia (EMD), 1034 Laurel Oak Rd., Ste. 8, Voorhees, 08043, (609) 784-1955, Fax: (609) 784-1256. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.

ETD, Inc., 370 Starke Rd., Carlstadt, 07072, (201) 896-1112, Fax: (201) 896-1177. Branch Mgr.: Sam Platt. (Distributor)

Essex Entertainment, Inc.

560 Sylvan Ave., Englewood Cliffs, 07632, (201) 894-8700, Fax: (201) 894-8630. Managing Partners: Sam Goff, Richard Greener; Sr. Vice Pres., Sales/Mktg.: Jim Chiado; Dir., Mktg.: A.G. Gillis; Dir., Product Devel.: Vinny Vero. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: ESC, JCI, VoxBoxes, Vox Classics, Allegretto, Cameo Classics, Special Music, Pair, Project 3, HOB, Kern Disc, Four Star, Stradivari, Maestro.

Films of the Nations ★, PO Box 449, Clarksburg, 08510, (908) 462-3522, Fax: (908) 294-0330. Contact: Paul Weinberg. (Distributor)

Folkraft Record Distributors, PO Box 404, Florham Park, 07932, (201) 377-1885. Pres.: Gail Shifrin. (Distributor)

Front Row Entertainment, 125 Campus Plaza One, Edison, 08837, (908) 225-8896, Fax: (908) 225-8268. Pres./Buyer (Music): David Sutton; Vice Pres./Buyer (Video): Robert Janeczek. (Distributor)

Labels Distributed: Video: (Cassette) Musica Latina, Rock En Epanol, Musica Latina Las Bellas Damas, Musica Latina Alma y Corazon, Musica Latina Salsay Tropical, Juan Gabriel Es Mi Vida.

Gemini Industries, Inc., 215 Entin Rd., Clifton, 07014, (201) 471-9050. CEO: George Nebel; Exec Vice Pres. Sales: Norman Docteroff; Sr. Vice Pres. Sales: Alan Murry. (Accessories) (Distributor)

Products/Accessories: Blank Tape: Video, Cassette; CD, Tape & Record Care Products: CD Cleaner, Cassette Head Cleaner; Head Phones: Stereo Head Phones; Storage & Carrying Cases: CD Cases, Audio Cassette Cases, CD Player Case

INDI-Malverne Distributors Division, 275 Secaucus Rd., Secaucus, 07094, (201) 865-4100, Fax: (201) 865-9029. Vice Pres.: Todd Van Gorp; Sales/Mktg. Mgr.: Lou De Biase; Promo. Dir.: Holly Patrick; Buyer: Frank Mendez; Buyer (Gospel)/RA Processing: Jim Kelly. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) ILS, Next Plateau, Fantasy, Concord Jazz, Pow Wow, Ichiban, Par, Double J, Mic Mac, Metro Politan, CTI, Moonshine, Omega/Vanguard, Amherst, Atlanta Int'l, Enemy, GNP, Crescendo, M&R, Malaco, Savoy Gospel, Avalanche, Black Heart, First Quake, Moon Roof, Scarface, Skydoor, Warlock, White Cat, Lipstick, Planet Earth, NYC, Rip It, Instinct, Shadow.

Ingram Entertainment, Inc., 25 Branca Rd., East Rutherford, 07073, (201) 933-9797, Fax: (201) 933-5139. Branch Sales Mgr.: Tom Harold. (Distributor)

Music World, Inc. ★, 8555 Tonnelle Ave., North Bergen, 07047, (201) 662-7600, Fax: (201) 662-8060; E-Mail: musicworld@worldnet.att.net. CEO: Manny Galaris; Gen. Mgr./Buyer: Leo Panagakos; Pdct. Mgr.: Irv Lukin; Domestic Sales Mgr.: Irwin Beer; Sales: Winston Dwoze, George Weiss; Sales: Vemell Bayne. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-inch, Singles), Cutouts, Overstock, Computer Games, Accessories) (Distributor, One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) All labels; Video: (Cassette & Disc) All labels.

Cutouts/Overstocks: publish catalog every 2 months.

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8440 Remington Ave., Pennsauken, 08810, (609) 663-4844, Fax: (609) 663-4764. Pres.: Henry O. Mayer; Managing Dir.: Mark Miller; Mktg. Dir.: Chuck Weigel; CAO: Joan Miller. (Compact Disc, Audio Book) (Distributor)
Labels Distributed: Audio: (Disc) Naxos, Naxos Int'l, Marco Polo, daccapo, Lydian, White Cloud, Yellow River, C.P.O., Orion, ABC Classics; *Audio Books:* (Disc & Cassette) Naxos.

Parson Int'l Business Corp. ★, 261 Central Ave., Jersey City, 07307, (201) 659-7562, Fax: (201) 792-9659. Pres.: Gani Pola. (Distributor, Importer, Exporter)

Performance Record & Tape Distributors, 2 Oak St., New Brunswick, 08901, (908) 545-3004, Fax: (908) 545-6054. Owners: Arthur Marko/Steve Kaplan; Mgr.: Jessica DiGiora; Buyer (Pre-Rec. Music/Supplies): Dave Weickert; Buyer (Videos): Steve Kaplan. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Delmark, Performance, Awareness, R.O.I.R., Bomp, Homestead, Rockville, Relic, Norton, Jerden, Dionysis, Collectable, Alternative Tentacles, Sundazed, Mirror, ESP, Empty, Estrus, One Way, Eggbert, Epitaph, Fireball, Bahoomba. *Cutouts/Overstocks:* LP, Cassettes, and CD's.

Products/Accessories: Accessories: Divider Cards, Blister Packs, Shrink Masters, Jewel & Norelco Boxes, Paper/Plastic Sleeves, Security; Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Maxell; Head Phones: Maxell

Ritmo Latino, 3535 Rt. 66, Bldg. 1, Neptune, 07753, (908) 922-1141. (Distributor)

Henry Rosenberg & Associates, 550 Sylvan Ave., Englewood Cliffs, 07632, (201) 569-6560, Fax: (201) 567-1565. Mgr.: Carol Green; Buyer (Pre-Rec. Music/Videos): Bobette Johnson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's), Cutouts, Overstock) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Special Music, Deja Vu, Dove; Video: (Cassette & Disc) Anchor Bay, Starmaker, U.A.V., Orion, Xenon.

Cutouts/Overstocks: MCA, Warner Bros., Atlantic, PolyGram. *Products/Accessories:* CD, Tape & Record Care Products: Browser Pack

Scorpio Music, Inc.

2500 E. State St., Trenton, 08619, (609) 890-6000, Fax: (609) 890-0247; E-Mail: scorpiomus@aol.com. Pres.: John T. Gervasoni; Mgr./Buyer (Music): Steven S. Parelman. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Softwares) (Distributor, One-Stop, Rackjobber, Importer, Exporter)

Labels Distributed: Audio: (Disc) Jewel, Paula, Evidence, SST, ESP, Blue Plate, Cruz, Relix. *Cutouts/Overstocks:* CD's, Cassettes, LP's. *Products/Accessories:* Blank Tape: Sentry; CD, Tape & Record Care Products: Alpha, Sentry, Recoton; Head Phones: Sentry; Storage & Carrying Cases: Alpha, Sentry, Recoton.

Star Video Entertainment, L.P., 550 Grand St., Jersey City, 07302, (201) 333-4600, (800) 354-5432, Fax: (201) 333-1609. Pres.: Bernard Herman. (Distributor)

Suntan Records, Inc. ★, PO Box 174, Rochelle Park, 07662, (201) 392-1274, Fax: (201) 864-0191. Pres.: Charles Cubides; Buyer: Heneyda Barbaro. (Distributor, One-Stop, Rackjobber, Exporter, Latin only)

Supermusic, Inc., 3919 Bergenline Ave., Union City, 07087, (201) 865-8606, (201) 865-5872, Fax: (201) 865-4425. Pres.: German Lopez; Mgr.: Freddy Tavera; Vice Pres.: Ruth Romero; Sec.: Amparo Lloyd; Sales: William Cabanilla; Sales: Laura Lopez. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) TH-Rodven, Capitol, Sonotone, Fuentes, Codiscos, Sonolux, Combo, Kubaney, J & N, Seeco, Noel, Leon, Top Ten Hits.

Labels Imported: Orquidea, Sonolux, Codiscos, Fuentes (Colombia)

Labels Exported: Sonolux, Codiscos, Fuentes (Colombia), Sony, Capitol, PGD, Vedisco, Fania, Musart, Fonovisa, Platano, J & N, Begui, Kubaney, Rico etc.

Products/Accessories: Blank Tape: Maxell, Sony; CD, Tape & Record Care Products: Case Logic, Sentry, Laserline, Gemini, Maxell; Phonograph Needles: Phantiff; Head Phones: Alpha, Sony; Storage & Carrying Cases: Case Logic, Maxell, Sentry, Laserline

Surplus Record & Tape Dist. Ent., 560 Sylvan Ave., Englewood Cliffs, 07632, (201) 894-8700, Fax: (201) 894-0429. Partner: Michael Maslin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games, CD ROM) (Distributor)

U.S. Laser Video Distributors, 831 State Rt. 10, Ste. 12, Whippany, 07981-1154, (201) 386-5525, (800) USA-DISC, Fax: (201) 386-0203. Pres.: David Goodman; Buyer (Laser Disc): Joan Goodman. (Video - Disc, Computer Games) (Distributor)

Labels Distributed: Video: (Disc) Columbia-Tir Star, Warner Home Video, MGM/UA, Criterion, MCA, BMG, PolyGram, Republic, Warner Elektra, Warner New Media, Pacific Arts, Teldec, MPI, Hemdale, Sony Music, Laserdisc Entertainment, Sony Classics, Lumivision, New Vision, Image, APIX.

Products/Accessories: Accessories: Laser Disc Players-Pioneer, Panasonic, RCA

West Side Sound Distributors, Inc. ★, 1108 Grand Ave., North Bergen, 07047, (201) 866-5188, Fax: (201) 866-6219. Pres.: Arturo J. Saiz; Mgr.: Hector J. Varona; Buyer (Pre-Recorded Music): Manuel A. Montero. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Seeco, Tropical, Bronjo, West Side, Raiz, Discuba.

NEW MEXICO

Kobal, PO Box 70, Columbus, 88029, (505) 546-0857. Pres.: Peter Kobal. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Driftwood, Broadcast.

Linden Distributors ★, 7400 Osuna Rd. NE, Albuquerque, 87109, (505) 884-8103. Owner: L. Blaschke. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's), Cutouts, Computer Games) (Rackjobber)

NEW YORK

AAA Music Hunter Distributing Co., 347 Fifth Ave., Ste. 201, Manhattan, 10016, (212) 685-0819, Fax: (212) 685-8184. Gen. Mgr.: Jay Sonin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, (12-Inch, Singles), Accessories) (Distributor, One-Stop, Exporter)
Labels Distributed: Audio: BMG, EMD, PolyGram, Sony, UNI/MCA, WEA; Video: (Cassette & Disc) All labels. Pay-Per Transaction.

Labels Exported: World-wide
Products/Accessories: Blank Tape: All; CD, Tape & Record Care Products: All; Storage & Carrying Cases: All

ADA - Alternative Distribution Alliance ★, 72 Spring St., 12th Floor, New York, 10012, (818) 953-7920, Fax: (818) 952-7924. Pres.: Andy Allen; Exec. Vice Pres.: Adam Somers; CFO: Keith Wood; Vice Pres. Sales: Bill Kennedy. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: 4AD, Atlantic, Elektra, Interscope, KK, Matador, Reprise, Restless, Sire, Slash, Spanish Fly, Twin/Tone, Warner Bros., Sub Pop, K, Flydaddy, Up, Mute, Beggars Banquet, Medicine, Seed, Epitaph, Tough & Go, AmRep, Rhino, Discovery, Will.

A-1 Record Sales, 528 W. 47th St., New York, 10036, (212) 246-1234. Mgr.: Otto Wilkerson. (Records (Singles)) (One-Stop)

A.S.K. Distributing Corp. ★, 244 E. Main St., Patchogue, 11772, (516) 654-1313. CEO/Buyer: Alan Kusa; Buyer

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African Record Centre ★, 1194 Nostrand Ave., Brooklyn, 11225, (718) 493-4500, Fax: (718) 467-0099. Mgr.: Robert Thomas; Buyer (LP/CD): John Williams; Buyer (Videos): Ade Osakalumi; Export Mgr.: Roberto Mendez; Import Mgr.: Tina Barrows. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Cutouts, Overstock) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Makossa/Makossa Int'l/R. Francis Entertainment; Video: (Cassette) Africapop, Megavision, R. Francis Entertainment.

Albany Music Distributors, Inc. ★, 98 Wolf Rd., Albany, 12205, (518) 453-2203, (800) 752-1951, Fax: (518) 453-2205. Pres.: Peter Kermani; Mgr.: Susan Bush. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) APR, Academy, Albany Rec., Alturas Rec., AmCam Recordings, Ambassador, American Rec. Guide, Analekta Distr., Arcadia Rec., Boston Rec., Calig Verlag, GMBH, Capstone Rec., Coda Inc., Disques, EDA, Elan Rec., Folger Consort, Hera, Koss Classics, Gallo, ACA Digital, Jacklin, NMC, Arts, Jacklin, Melodram.

Alternative Distribution Alliance (A.D.A.), 72 Spring St. - 11th Fl., New York, 10012, (800) 239-3232, Fax: (212) 343-2504. E/C Sales Mgr./Office Mgr.: Michael Black; Sales Assist.: Maria Nicolette. (Distributor)

Antilla Record Distributors, Inc., 661 Tenth Ave., New York, 10036, (212) 582-4546, Fax: (212) 977-7581. CEO: Jose Hernandez; Mgr.: Xavier E. Hernandez; Promo.: Angel Colon; Promo.: Eddie Cruz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's)) (One-Stop)

Labels Distributed: Audio: (Cassette & Disc) Sony, BMG, Capitol, GEMA, Antilla, Aro, MP, Th-Rodven, Rumba, Luna, MAR, Fonovisa, Concord, Globo, Warner Discos, Gil, Fania, AF, Musart, RMM, Platano, VGR, Vedisco, Disa, Combo, TTH, PolyGram, SAR, Seeco, Mango, Anamu, Denver, Parcha; Video: (Cassette) Sony, Fonovisa, BMG, TH-Rodven, RMM, Bongo.

Pay-Per Transaction.

Audiorama Records Corp., 658 Tenth Ave., New York, 10036, (212) 246-9858, Fax: (212) 459-8949. Pres.: Rafael Diaz Gutierrez; Vice Pres.: Hilda Diaz Gutierrez; Mgr.: Hilda Diaz; Buyer (Pre-Recorded Music): Hilda Luciano; Mktg.: Vicente Mercado. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sonomax, Audiorama, Musical Productions, Sonotone, Sony, BMG, Ritmo, Sonido, MRT, Vediscos, PolyGram, Tiffany.

BMG Distribution, 1540 Broadway, New York, 10036, Press: (212) 930-4000, Fax: Press: (212) 930-4398. Pres.: Pete Jones; Sr. Vice Pres., Mktg.: Rick Bleweiss; Sr. Vice Pres.,

Sales: Rick Conen; Sr. Vice Pres./Finance: Michael Benjamin; Vice Pres., Finance: George Clyne; Vice Pres., Mktg.: Barry Levine; Vice Pres., Dist.: Peter Paulson; Dir., Finance/Systems Planning: Theodore Chin; Dir., Nat'l Singles: Cary Fagan; Sr. Dir., Label Liaison: Bill Graham; Dir., Credit & Collections: Joe Heslin; Dir., Mktg. Urban: Karen Ross; Mgr., Branch Mktg. Sys.: Trudi Long; Dir., Independent Dist.: Bob Morelli; Dir., Main/Alt./Country Mktg.: Wendy Schlesinger; Dir., Nat'l Sales: Rick Wilcoxon; Prod. Dev. Coord./Rock-Metal: Ed Bunker; Mgr./College & Alt. Mkts.: Jeff Dodes; Assoc. Dir./Corp. Communication: Jim Kelly. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

Labels Distributed: Audio: Anista, Anista Nashville, LaFace, Rowdy, BMG Classics, Deutsche Harmonia Mundi, Eurodisc, BMG Ventures, BMG Kidz, Children's Group, Jim Henson Records, Lightyear, Rincon, Zoom Express, Private Music, Windham Hill, Dancing Cat, High Street, Rabbit Ears, RCA, Bluebird, BNA, Dedicated, I.D., Milan, Novus, Rendezvous, Reunion, Zoo Ent., Bantam Doubleday Deli Audio, JRS, Critique; Video: BMG Video, Mirimar, Restless.

Labels Imported: BMG Int'l, Karen Publishing, U.S. Latin

Berkley Air Services Corp.

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Bridge Records, Inc., GPO Box 1864, New York, 10116, (914) 654-9270, Fax: (914) 636-1383; E-Mail: bridgerec@aol.com.

Mgr.: Becky Starbin. (Compact Disc) (Distributor, Exporter)

Buffalo One Stop, 3500 Main St., Amherst, 14226, (716) 837-6984, Fax: (716) 837-7021. Pres.: Leonard Silver;

Mgr./Buyer: Larry Ver Hagen; Buyer: Jim Primerano. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (One-Stop)

Campus Records

874 Albany-Shaker Rd., Latham, 12110, (518) 783-6698, Fax: (518) 783-6753. Pres./Head Buyer: Bob Ellenbogen; Gen. Mgr.: John Breen. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's), Cutouts, Overstock, Computer Software) (Distributor, Importer, Exporter)

Cutouts/Overstocks: All major & independent labels.

Caroline Records Distribution, 104 W. 29th St., 4th Floor, New York, 10001, (212) 886-7500, Fax: (212) 643-5563. Dir., Dist.: Rick Williams; Dist. Labels Mgr.: David Wolin; Mktg. Mgr.: Suzanne Rinoldo; Buyer: Michael Bull; Buyer: Dan Mitchell. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Antler/Subway, Astralwerks, Atavistic, Big Deal, Blackout!, Cargo, Cleopatra,

Dischord, Earthling, EG, Engine, Epitaph, Gyroscope, Hardkiss, Heyday, Instinct, Matador, Mordam, No. 6, Offbeat, Plan 9, Real World, Scat, Silent, Subharmonic, Taang!, Thrill Jockey, Touch & Go, Vernon Yard, Volume; Video: (Cassette) Alternative Tentacles, Atavistic Video, City Of Tribes, Cleopatra, Dischord, Drag City, Endorphin Factory, Epitaph, Equal Vision, Flipside, Hopeless, Invisible, Provisional, Soleilmoon, Touch & Go, Trance, Video Music Inc., Vinyl Retentive.

Countrywide Tape & Record Distributor, Inc., 95 Oser Ave., Hauppauge, 11788, (516) 231-7171, Fax: (516) 231-8550. Pres./Buyer: Stanley Sirote; Sales Mgr.: Alan McLachlan. (Distributor)

Cutouts/Overstocks: Cutouts & overstock from all manufacturers.

Disc-O-Rama Music World Dist.

186 W. Fourth St., New York, 10014, (212) 206-8417, Fax: (212) 741-0809. Pres./Buyer: Felix Loo; Export Sales: Joe Bachalany. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Cutouts, Computer Software, Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) CBS/Sony, Warner Bros., PolyGram, RCA, Anista, Geffen, Atlantic, Epic, Chrysalis, Capitol, EMI, London, Phillips, Elektra, Motown, SBK, A&M, Rhino, Reprise, Mercury, Telarc, MCA; Video: (Cassette & Disc) Vestron, RCA/Columbia, MCA, Buena Vista, Disney, CBS/Fox, Carolco, Paramount, Turner Video, MGM/UA, Warner Bros., Media, Republic, Embassy, Orion, HBO Video, Touchstone.

Pay-Per Transaction.

Products/Accessories: Accessories: Laser Discs all Mfrs. including Image, Pioneer, PolyGram; Audio & Video Playback Equip.: Magnavox, Fisher, RCA, Toshiba, Sony, Hitachi; Batteries: Duracell; Blank Tape: Maxell, TDK, Sony, Denon; CD Players: Sony, Technics, Aiwa, Denon, Fisher, CD, Tape & Record Care Products: Discwasher, Royal Sound, Lebo; Phonograph Needles: Pianstiel, Stanton; Head Phones: Sony, Sennheiser, Aiwa; Storage & Carrying Cases: Case Logic, Napa Valley; Video Cassette Recorders: Sony, Magnavox, Fisher, Toshiba, Hitachi.

Distribuidora Nacional de Discos ★, PO Box 1844, Cathedral Station, New York, 10025, (718) 993-5551, Fax: (718) 993-5553. Mgr.: Dolores Vera; Mgr.: Ricardo Ordenez. (Distributor)

Don Records Corp. ★, 27 Grand Ave., Farmingdale, 11735, (516) 752-1770, Fax: (516) 752-1809. Pres.: Don Liberatore; Mgr.: Diane Bennekemper. (Compact Disc, Records (Singles), Accessories) (One-Stop)

Dutch East India Trading ★

150 W. 28th St., Ste. 501, New York, 10001, (212) 675-0922, Fax: (212) 366-1762. Pres.: Barry Tenenbaum; Vice Pres., Sales/Mktg.: Jack Sheehy; Export Mgr.: Arthur Nalis. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: Homestead, Rockville, Dutch East India, Mordam, Epitaph, ROIR, Touch & Go, Shimmy Disc, Ozone, New Red Archive, Look Out, Mute, Sub Rosa, Crammed, Extreme, Pork, Ninja Tune, incoming!, Swim, Touch.

East Coast Music Distributors, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-7552, Fax: (718) 761-6411. Mgr.: Ros Leung. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor, One-Stop)

Labels Distributed: Audio: (Cassette & Disc) Apollo Jazz, Apollo Music, Athena Prods., Athena, Cardas, Chesky, Gemini, King Super Analogue, Mobile Fidelity, Wilson, Upscale, Bequest, Sun Sounds, Vermisage, Half Note, Jazz Lions, Young Lions, Pro Jazz. DCC, Reference Recordings, gws fourwinds, Vista.

Emotive Records Corp., 19 W. 21st St., Ste. 1204, New York, 10010, (212) 645-7330, Fax: (212) 645-7332. Pres.: David Chang; Dir., Sales/Mktg.: Ron Co. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor, Exporter)

Labels Distributed: Audio: Emotive, Emotive Tracks, Clubhouse, Cajual, Goldtone, Thumpin.

David Eskin, Inc. ★, 400 Riverside Dr., New York, 10025, (212) 749-4257, Fax: (212) 316-3795. Chief Exec.: Rajna Eskin; Mgr.: David Eskin. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Cutouts) (Distributor, Importer, Exporter)

Pay-Per Transaction.

Handelman Co.-Albany, 3 Airport Park Blvd., Airport Park, Latham, 12110, (518) 783-5436, Fax: (518) 783-0178. Sales Mgr.: John Kardosz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

Harbor Record Export Corp.

10 Chestnut St., Liberty, 12754, (914) 292-3334, Fax: (914) 292-1550. Pres.: Michael H. Knack. (CD, CT, LP, VHS, PAL, LVD, Cutouts, Overstock); Retailer/Distributor Inquiries Only. (Exporter)

Hope Int'l Productions Ltd., 315 W. 57th St., Ste. 6-H, New York, 10019, (212) 247-3188, (212) 246-4980, Fax: (212) 307-0359. CEO: David King; Pres.: Hope J. King; Int'l Vice Pres.: Warren Ashley. (Distributor, Exporter)

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J&N Distributors, 766 10th Ave., New York, 10019, (212) 265-1313, Fax: (212) 265-1349. Mgr.: Brigida Torres. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Fuga, Jose Luis, Luis Rivera, Paimé, remo, H.M.S., JGN, Sony Discos, BMG, Fonovisa.

J&N Distributors, 39-19 103rd St., Corona, 11368, (718) 672-0978, Fax: (718) 478-7620. (Distributor)

J&R Music World, 23 Park Row, New York, 10038, (212) 238-9080, Fax: (212) 238-9191. Contact: Marty Singer. (Distributor)

Jade Panther Corp. of America, 239 W. 18th St., New York, 10011, (212) 989-7200, Fax: (212) 633-8022. Pres.: Ervin Litkei; Vice Pres.: Ethel Gabriel; Buyer: Donald Tannen. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records) (Distributor, One-Stop, Rackjobber, Exporter)

Labels Distributed: Audio: (Cassette & Disc) RCA/BMG, CBS, CAP, MCA, PolyGram, WEA, Malvern, etc.

Labels Imported: All Labels.

Labels Exported: All labels.

Kingston Int'l, 9 Cynnet Dr., Smithtown, 11787, (516) 724-7644, Fax: (516) 979-4511. Pres./Buyer (Music): Bob Szilagyi; Buyer (Other): Maribeth Skotte. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Cutouts, Overstock) (Exporter, Cut-outs)

Labels Distributed: Audio: Domestic sales of cutouts, overstocks, etc., all labels.

KOCH Int'l L.P. ★, 2 Tri Harbor Ct., Port Washington, 11050, (516) 484-1000, Fax: (516) 484-4746. Pres.: Michael Koch; Vice Pres.: Liz Jones; Vice Pres., A&R: Michael Fine; Vice Pres. Sales/Mktg.: Michael Rosenberg; Mgr., Publicity/Promo: Steve Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) KOCH Int'l, KOCH Int'l Classics, KOCH Jazz, KOCH Schwann, Shanchie/Yazoo, DRG, Cooking Vinyl, Sugar Hill, Razor & Tie, Bar/None, Chandos, Smithsonian, Smithsonian Folkways, ASV, Pearl, Enja, Red House, Dreyfus, Candid, Hightone, Silva America, SOAR, CRI, Sector 2, Righteous Babe, Daemon, Tim/Kerr, CTI, Supraphon, PRA.

Lasers Unlimited, Inc., 1643 Fenmore Rd., Hewlett, 11557, (516) 295-1910, Fax: (516) 569-1266. Pres.: Andy Davis; Vice Pres./CFO: David Davis; Dir., Customer Servs.: Beth Davis. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, One-Stop)

Lyrichord Discs, 141 Perry St., New York, 10014, (212) 929-8234, Fax: (212) 929-8245; E-Mail: lyrichord@interport.net. Pres.: Nick Fritsch; Dir., Mktg.: Julio Lee Prospero. (Distributor)

M C M Distributors ★, 3674 Nostrand Ave., Brooklyn, 11229, (718) 332-0343, Fax: (718) 332-0447. Pres.: Meyer Minyan; Mgr./Buyer (Music): David Lubin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Labels Distributed: Audio: PolyGram, BMG, Sony, Uni, EMD, Profile, WEA, Salsoul, Word, All independent.

Products/Accessories: Audio Playback Equip.: Panasonic, Sony; Batteries: Energizer, Duracell; Blank Tape: Sony, TDK; CD Players: Pioneer, Panasonic, Sony; CD, Tape & Record Care Products: Panasonic; Head Phones: JVC; Video Cassette Recorders: Sony, Panasonic, Quasar

MS Distributing Co. (East Coast Sales), 35-37 36th St., Long Island, 11106, (718) 392-1930, Fax: (718) 392-2760. East Coast Sales Dir.: Harvey J. Rossen. (Distributor)

Labels Distributed: Audio: See Illinois listing for product distribution; Video: See Illinois listing for product distribution.

Manhattan Latin Music Distributors, 471 W. 42nd St., New York, 10036, (212) 563-4508, (800) 745-4509, Fax: (212) 563-4847; E-Mail: manhattan.latin.music@worldnet.att.net. Pres.: Tony San Martin; Dir.: Mateo San Martin; Int'l Sales Rep.: Jose Rojas; Sales: Fanny Roman. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's), Accessories) (Distributor, One-Stop)

Labels Distributed: Audio: (Cassette & Disc) Sony, BMG, Kubaney, Fonovisa, Musart, Fuentes, Jose Luis, Combo, Microfon, Fania, Ansonia, PolyGram, Artec, MCR, Capitol, W.E.A., T.T.H., Rodven, Juan y Nelson, M.P., Karen, Platano, RCA, Sonolux, Codiscos, Victoria, FM, Peerless, Sigma, Luna, Ritmo, Disco Hits, Messidor.

Labels Imported: SAAR (Italy); Music Pdcis. (The Netherlands); Musarm (France)

Products/Accessories: Storage & Carrying Cases: Casic Lodge

Midnight Int'l Records, Inc., 255 W. 23rd St., New York, 10011, (212) 675-2768, Fax: (212) 741-7230. Pres./Buyer: J.D. Martignon; Mgr.: Claire Baksa. (Compact Disc, Records (LP's, 12-Inch, Singles)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) Alternative Tentacles, Amoeba, Bomp + Vox, Boner, Crypt, DB Records, Dionysus, Dischord, GNP Crescendo, Link, Mammoth, Midnight, Mirror, Mordam, Poplana, Pravda, Reckless, Roir, Shimmy Disc, Sundazed, Skylad, Star, Stash, Subterranean, Taang, Texas Hotel, Texas Archives, Touch & Go, Restless, SST (Export Only), Rhino, Get Hip.

Labels Imported: Eva, New Rose, Revenge (France); Barn Caruso, Demon, Edsel, Flyright, Jungle, Krazy Kat, See For Miles (U.K.); Citadel, Mushroom, Red Eye, Raven, Waterfront (Australia); Amigo, Sunjay, Star, Mr. R & B (Sweden); Resonance, Rock House, White Label (The Netherlands); Bear Family, Dee Jay, Repertoire, Line (Germany)

Labels Exported: Eva, New Rose, Revenge (France); Barn Caruso, Demon, Edsel, Flyright, Jungle, Krazy Kat, See For Miles (UK); Citadel, Mushroom, Red Eye, Raven, Waterfront (Australia); Amigo, Sunjay, Star, Mr. R & B (Sweden); Resonance, Rock House, White Label (The Netherlands); Bear Family, Dee Jay, Repertoire, Line (Germany)

Multinational Music Group Distribution Corp., 853 Broadway, Ste. 1516, New York, 10003, (800) 422-8188, Fax: (212) 465-2666. Chmn./CEO: Dwayne Haywood; Exec. Vice Pres.: Bob Goldberg. (Distributor)

Musicrama, Inc.

43-01 22nd St., 6th Floor, Long Island City, 11101, (718) 389-7818, Fax: (718) 383-5152. Pres.: Charles Jarzabek; Vice Pres.: G. Jarzabek; Vice Pres./Buyer: Mark Jarzabek. (Compact Disc) (Distributor, Importer)

Labels Distributed: Audio: Alciater, Abilene, EMI, BMG, PolyGram, Sony, Atoll, Fonomusic, Trema, Sonodisc, Delphine.

Labels Imported: Alciater, Abilene, EMI, BMG, PolyGram, Sony, Atoll, Fonomusic, Trema, Sonodisc, Delphine.

Navarre Corp., 625 Broadway, Ste. 802, New York, 10012, (212) 293-7737, Fax: (212) 293-7689. Regl. Sales Mgr.: Mark Heyert. (Distributor, One-Stop)

Labels Distributed: Audio: See New Hope, MN for product distribution.

Nervous, Inc. ★, 1501 Broadway, Ste. 1314B, New York, 10036, (212) 730-7160, Fax: (212) 730-7210. Pres.: Michael Weiss; Vice Pres.: Sam Weiss. (Distributor)

Labels Distributed: Audio: Nervous, Wreck, Weeded, Strapped, Sorted, Sam, Nervous Dog, Nervous Chill, Disco Dolly.

North Country Distributors ★, Cadence Bldg., Redwood, 13679, (315) 287-2852, Fax: (315) 287-2860; E-Mail: northcountry@cadencebuilding.com. Mgr.: Larry Raye; Buyer (Pre-Rec. Music/Videos): Larry Raye/Slim; Buyer (Audio Hardware): Vladimir Vastonovich; Promo.: Carl Ericson. (Compact Disc, Video - Cassette, Video - Disc, Records (LP's), Cutouts, Overstock, Computer Software) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Disc) Arbors, Asian Improv, Avant, Black Saint, B V Haast, Cadence Jazz, Chiaroscuro, Creative Improvised Music Projects (CIMP), Concord, DIW, Evidence, FMP, Gemini, Hat Art, India Navigation, ITM, Jazz, Leo, Maya, Nine Winds, Random Acoustics, Silkheart, Soul Note, Sound Aspects, Unit, Venus, Victo, VSOP, Wenhä, YAL; Video: (Cassette & Disc) Rosetta, Shanachie, VJC, Aero, Jazz Classics, Stash, Vinyl, Wenhä, Incus, Mystic Fire, Pop City.

Cutouts/Overstocks: Jazz & Blues, LP's & CDs.

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Labels Imported: Dragon, Phontastic (Sweden); Hat Art, Plainisphere (Switzerland); Dossier, Ear Rational, FMP, Moers, Nabel, Sound Aspects (Germany); Gemini, Hot Club, Taurus (Norway); Olufsen, Stunk, Tutl (Denmark); BVHaast, Criss Cross, Limetree, Challenge, Timeless (The Netherlands); Cecma, Splasc(h) (Italy); Maya, Impetus, Cadillac (UK)

Labels Exported: Dragon, Phontastic (Sweden); Hat Art, Plainisphere (Switzerland); Dossier, Ear Rational, FMP, Moers, Nabel, Sound Aspects (Germany); Gemini, Hot Club, Taurus (Norway); Olufsen, Stunk, Tutl (Denmark); BVHaast, Criss Cross, Limetree, Challenge, Timeless (The Netherlands); Cecma, Splasc(h) (Italy); Maya, Impetus, Cadillac (UK); Creative Improvised Music Projects

Products/Accessories: Accessories: Cadence Crew Socks, Books; CD, Tape & Record Care Products: Last Cleaning Products; Storage & Carrying Cases: Jewel Box Replacement Covers/Boxes.

NorthEast One Stop, Inc., 7 Northway Ln., Latham, 12110-4810, (518) 786-3530, (800) 289-4487, Fax: (518) 786-3546. Pres.: Louis J. DeSignore; Vice Pres.: Summit Entertainment; William Castle; Sales Mgr.: George Smith; Buyer: David Stanton; Buyers: Ted Newman, Dave Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop, Rackjobber)

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Case Logic; Head Phones: Sony; Storage & Carrying Cases: Case Logic

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Labels Distributed: Audio: (Cassette & Disc) One Way, Revue Collection.
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PGD - PolyGram Group Distribution, Inc., 825 Eighth Ave., 20th Floor, New York, 10019, (212) 333-8000, Fax: (212) 333-8495. Pres.: Jim Caparao; Sr. Vice Pres.: David Blaine; Sr. Vice Pres.: John Mangini. (Distributor)
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PGD - PolyGram Group Distribution, Inc., 80-02 Kew Gardens Rd., Kew Gardens, 11415, (718) 261-2227, Fax: (718) 261-2850. Branch Mgr.: Ron Di Matteo. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Mercury, A&M, Island, Motown, Hollywood, PolyGram Classics; Video: (Cassette & Disc) PolyGram.

Procanyn's Polka Palace ★, PO Box 770044, Flushing, 11377, (718) 458-7958. Pres.: Walt Procanyn. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (12-Inch, Singles), Cutouts, Overstock) (Distributor, One-Stop)
Labels Distributed: Audio: Eastwind Int'l Artists.

Qualiton Imports Ltd. ★, 24-02 40th Ave., Long Island City, 11101, (718) 937-8515, Fax: (718) 729-3239. Pres.: Otto Quittner; Vice Pres.: Anita Quittner; Vice Pres. Classics: Ron Mannarino; Vice Pres./Buyer: Judith Quittner; Mktg. Dir./Dir., Non-Classics: John Schultz. (Compact Disc, Video - Cassette, Records, Cutouts) (Distributor, Importer)
Labels Distributed: Audio: (Disc) BIS, Hungaroton, Saydisc, Orfeo, Centaur, Christophorus, Jazz World, Jazz Hour, Replay, Arkadia, Globe, Accent, CMA, Dynamic, Memoir Classics, Novalis, Fonitcentra, Bayer, Ars Musici, FNAC, Tactus, Signum, Jazz Hour, Movieplay.
Labels Imported: BIS, Calliope, CRD, Hungaroton, Etcetera, Novalis, Bongiovanni, Saydisc, EBS, Simax, Amon Ra, Globe etc.
Labels Exported: BIS, Calliope, CRD, Hungaroton, Novalis, Bongiovanni, Saydisc, EBS, Simax, Globe, Amon Ra etc.

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Labels Exported: Russia

RED Distribution, 79 Fifth Ave., New York, 10003, (212) 337-5200, Fax: (212) 337-5252. Pres.: Sal Licata; Vice Pres. Pdc. Devel.: Alan Becker; Vice Pres. Sales: Dean Tabaca; Dir., Mktg.: Laura Giarratano. (Compact Disc, Records (LP's, 12-Inch, Singles)) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Bellmark, B1B, Big Cat, Capricorn, Century Media, Cherry Disc, Daemon, Delonator, Earache, Energy, Epitaph, Fat Wreck Chord, Luke, Mommoto, Metal Blade, Network, Relativity, REX, Roadrunner, Ruthless, Select, Schrapnel, Streetbeat, Triple X, Tristar, World Domination.

Rashid Sales Co., Inc. ★, 191 Atlantic Ave., Brooklyn, 11201, (718) 852-3295, (718) 852-3298, Fax: (718) 643-9522. Mgr./Buyer (Pre-Recorded Music): Raymond Rashid. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records) (Distributor, Importer)
Labels Distributed: Audio: (Cassette & Disc) Sonar, Voix de L'Orient Lebanon, Americana, Voice of Beirut, Rotana, Sout el Jezira, Voice of Lebanon, Alem el Phan, Club Du Disc-ARABE, Music Masters, Sono Cairo, Relax-In, Alladin, Blue Silver, Union, Music Box, High Quality, Farsan; Video: (Cassette & Disc) Sphinx Film Prodn., Video Cairo Prodn. Co., Arabian Video Entertainment.
Labels Imported: Voix du L'Orient, Voice of Lebanon, Relax-In, Music Box, Music Masters, Voice of Beirut

(Lebanon); Alem el Phana, Americana, High Quality (Egypt); Rotana, Farsan, Sout el Jazira (Gulf Countries); Club du disque Arabe, Blue Silver, Alladin (France);
Labels Exported: Voix du L'Orient, Voice of Lebanon, Relax-In, Music Box, Music Masters, Voice of Beirut (Lebanon); Alem el Phana, Americana, High Quality, Sonar (Egypt); Rotana, Farsan, Sout el Jazira (Gulf Countries); Club du disque Arabe, Blue Silver, Alladin (France)

Rego Irish Records & Tapes, Inc., 64 New Hyde Park Rd., Garden City, 11530-3909, (516) 328-7800, Fax: (516) 354-7768. Pres.: Paddy Noonan; Mktg. Mgr.: Tom Horan; Vice Pres.: Margaret Noonan; Gen. Mgr.: Vincent Mitchell. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Distributor of Irish, Scottish, Folk & Religious labels from Ireland, United Kingdom & United States.

Labels Imported: DARA, Dolphin, Harmac, HARP, K-Tel, Lunar, RTE, Triskel, Rego Irish Video

Labels Exported: DARA, Dolphin, Harmac, HARP, K-Tel, Lunar, RTE, Triskel, Rego Irish Video

Relix Int'l, PO Box 98, Brooklyn, 11229, (718) 258-0009; E-Mail: relirec@aol.com. Pres.: Les Kippel. (Compact Disc, Accessories) (Distributor, Importer, Exporter)

Rincon Musical Distributors, Inc.

698 Tenth Ave., New York, 10019, (212) 397-4201, Fax: (212) 397-4205. Pres.: Amalio Santos, Jr.; Vice Pres.: Marilyn Santos; Buyer/Mgr.: Freddy Tavera; Exec. Admin. Asst.: Dora Lisa Abreu; Customer Serv./Sales: Elvis Polanco; Promos.: Juan Arvelo. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Sony, BMG, Rodven, Mas Music, Disca, Fonovisa, WEA, PolyGram, CEMA, Maracas, Fonodiaz, Mar, Balboa, AFG Sigma, Hemisphono, Discomoda, Vedisco, Luis Rivera Records, Centro, Disco Fiesta, Messidor, Mundo Publishing, Musical Productions, Combo, Kubaney, Aponte, Fuentes, Asefra, Exclusivo.
Products/Accessories: Storage & Carrying Cases: Case Logic.

Rite Lite Ltd. ★, 260 47th St., Brooklyn, 11220, (800) 942-0707, Fax: (718) 439-5197; E-Mail: ritelite@aol.com. Vice Pres.: Rochelle Stern. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Judaica Music; Video: (Cassette) Animated Shabat.

S & J Record One Stop, 35 S. West St., Mount Vernon, 10550, (914) 668-3680, Fax: (914) 668-2709. Pres./Buyer (Pre-Rec. Music): James Schefflin; Vice Pres.: Sal LaRocca; Mgr.: Gene Rambolo. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (One-Stop)

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Labels Distributed: Audio: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy; Video: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy.

Sony Music Distribution, 550 Madison Ave., New York, 10022, (212) 833-8000, Fax: (212) 833-4818. Chrmn./SMD: Paul Smith; Pres.: Danny Yarbrough; Sr. Vice Pres., Sales: Craig Applequist; Sr. Vice Pres., Mktg.: Tom McGuinness; Sr. Vice Pres., Sales/Distr.: John Murphy. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Columbia, 40 Acres & A Mule, CHAOS Recordings, Def Jam, Diw, Earache, RAL, Red Decibel, Ruff House, Thirsty Ear, Vinyl Solution, Epic, 550 Music, Epic Soundtrax, Flavor Unit/Epic, Immortal/Epic, LV/Epic, MJJ/Epic, New Deal/Epic, One Little Indian/Epic, Orpheus/Epic, Sony Wonder/Epic, Squall, TriStar Music Group, Legacy, Red Baton, Sony Classical, Sony Int'l.

Sony Music Distribution, 95-25 Queens Blvd., Rego Park, 11374, (718) 286-4600, Fax: (718) 286-4690. Branch Mgr.: Bill Frohlich. (Distributor)

Sphere Marketing & Distribution, Inc. ★, Cargo Bldg. 80, #2A, JFK Int'l Airport, Jamaica, 11430, (718) 656-6220, Fax: (718) 244-1804; E-Mail: sphere1@ix.netcom.com. Pres.: Mr. Flavio Bonandrini; Mng. Dir./Dir., Mktg.: Mr. Frank Tafuri; Publicity Coord.: Mr. Rob Thacher. (Distributor, Importer)
Labels Distributed: Audio: (Disc) Black Saint, DIW, DDQ, Improvising Artists Int'l, Red, Ram, Avant, Sound Hills, GBW, Birdland, Fin.

Labels Imported: Black Saint, DIW, DDQ, Improvising Artists Int'l, Red, Ram (Italy); DIW, Avant, Sound Hills, GBW, Fin (Japan); Birdland (Australia)

Spice Island Record, Inc., 128-08 Liberty Ave., Richmond Hill, 11419, (718) 848-0971. Owner: Trevor Walker. (Distributor)

Star Video Entertainment, L.P., 2500 Walden Ave., Cheektowaga, 14225, (716) 683-8300, (800) 234-3880, Fax: (716) 683-8857. Mgr.: Noah Kronenberg. (Distributor)

Topline Record Distributors, Inc. ★, 32-30 62nd St., Woodside, 11377, (718) 278-6211, Fax: (718) 932-1569. Pres./Owner: Larry Abosch; Vice Pres./Owner: Mitchell Abosch; Owner/Buyer: Richard Docyk. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch)) (One-Stop)

Labels Distributed: Audio: Sony, EMI, WEA, Uni, BMG, PGD, Nervous, T.V.T., V. P., Priority, Tommy Boy, Strictly Rhythm, AV8, Cutting, Emotive, Jelly Bean, Maxi, Profile, R.E.D., ZYX. **Products/Accessories:** Audio Playback Equip.: Newmark Electronics

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Transcontinent Record Sales, 1762 Main St., Buffalo, 14208, (716) 883-9520, Fax: (716) 884-1432. Pres.: Leonard Silver; Buyer (Pre-Recorded Music): Jim Primerano; Buyer (Videos): Bill Opanashuk; Buyer (Music/Accessories): David Colson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock) (Distributor)

Twinbrook Music, Inc., 62 Van Steenbergh Ln., Shokan, 12481, (914) 657-8700. Vice Pres., Sales/Mktg.: Alan Marker. (Compact Disc, Pre-Recorded Audio Tape, (LP's), Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Adelphi/Genes, American Choral, ANS, Asis, Australian Music, Big World, Chase Music, Clarity, Crystal Clear, Day Eight Music, Decibel, Del-Fi, Double Time Jazz, GHB/Jazzology, Gifhorse Music, Higher Octave, Hindsight, Jingle Cat Music, K-Tel, Mama Foundation, Manfred Mann, Pho, Roesch, Satellites, Simitar, Sunnyside, Tenacious, Taragon, Top Ten Hits.

Twinbrook Music, Inc.

227 W. 29th St., New York, 10001, (212) 947-0440, Fax: (212) 947-4567. Pres.: Jay Baney; Sales/Mktg.: George D'Errico; Sales/Mktg.: Ed Maquire; Buyer: Tom Jacobson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (LP's, 12-Inch), Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: Australian Music Int'l, Adelphi/Genes, AWOL, Big World, Chase Music, Clarity, Crystal Clear Sound, Day Eight Music, Del-Fi, Gift Horse/Dara, GHB/Jazzology, Hope Enterprises, Hindsight, K-Tel, Life Times & Music, MAMA Foundation, MMS, Profressive Int'l, Satellites, Shattered, Sunnyside, Taragon, Tenacious, Top Ten Hits, VSOP, Jingle Cats Music, Higher Octave.

Labels Imported: Day Eight (Sweden); Dark Light (Canada); KRL (Scotland)

UES, Inc., One World Trade Center, Ste. 4645, New York, 10048-0476. Vice Pres.: Susumu Kugai; Gen. Mgr.: Tomotomi Suzuki. (Compact Disc, Video - Cassette, Computer Games, Accessories) (Exporter)

Unique Music Corp. ★

110 Denton Ave., New Hyde Park, 11040, (516) 294-5900, Fax: (516) 741-3584, (516) 294-1644, E-Mail: @unique1.com. Pres.: Robert J. Miller; Gen. Mgrs.: Steve Flaster, Michelle Poisson; Sales Mgrs.: Fran Each, Richard Deutsch; Buyers: Donna Russo, Milton Nazario. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Overstock, Accessories) (Distributor, One-Stop)

Products/Accessories: Accessories: Hobby/trading Cards, T-Shirts, Baseball/Music Caps; Batteries: Maxell; Blank Tape: TDK, Maxell; CD, Tape & Record Care Products: Discwasher, Sony, Maxell; Phonograph Needles: Stanton; Head Phones: Stanton; Storage & Carrying Cases: Case Logic, Laserline, Alpha.

V.P. Record Distribution ★

89-05 138th St., Jamaica, 11435, (718) 291-7058, (800) 441-4041, Fax: (718) 658-3573; Web Site: <http://www.vprecords.com>. Vice Pres.: Pat Chin; Mgr./Buyer: Christopher Chin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: Break a Dawn, Steeley & Clevie, Music Works, Dynamic Sounds, TSOJ, Nicole, Digital B, W.K.S., Sonic Sounds, Redman Int'l, Jet Star, Jammy's, Dennis Star, Tuft Gong, RAS, Shanachie & All Other Major Reggae Labels; Video: Sunsplash, Sting & All Other Reggae Video Labels.

Village Music World ★, 197 Bleecker St., New York City, 10012, (212) 674-5463, Fax: (212) 674-5479; E-Mail: villagecd@aol.com. Pres./Buyer: Hakim Jarara. (Compact Disc, Cutouts, Overstock, Accessories) (Rackjobber, Importer, Exporter)

Labels Distributed: Audio: (Disc) Intera, Celluloid, Subharmonic, Skaloïd.

Pay-Per Transaction.

Labels Imported: Duky (The Netherlands)

Labels Exported: Subharmonic (Saudi Arabia)

Products/Accessories: Batteries: Duracell; Blank Tape: Maxell, TDK, Coby; CD Players: Panasonic, Sony; CD, Tape & Record Care Products: Discwasher, Coby; Head Phones: Sony, Awa; Storage & Carrying Cases: Laserlight, Logic

Watts Music, Inc., 500 Ocean Ave., East Rockaway, 11518, (516) 596-1888, Fax: (516) 596-0961. Buyer (Pre-Recorded Music): D. Mena/J. MacDonald. (Compact Disc, Records (LP's, 12-Inch)) (Distributor)

Labels Imported: Import from all over Europe; Independent Dance Pdc.

Labels Exported: Export worldwide, Independent Dance

Wilmi Sales Corp.

556 Westbury Ave., Carle Place, 11514, (516) 333-0275, (800) 722-0580, Fax: (516) 333-0232. Pres./Buyer (Pre-Recorded Music): Michael Smith; Mgr.: Dorinda Aioassa; Library Specialist: Cathy Flynn; Contact: Rita M. Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Software) (Distributor, One-Stop, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Telarc, Mobile Fidelity, K-Tel, Rhino, Pair, Vox, Rea, Atlantic, Warner Bros., Sony, Capitol, Muse, Concord Jazz, Dunhill, EMI, Ryke, UNI,

GRP, Geffen, A&M, Arista, Jive & all major labels; Video: (Disc) All labels.

Pay-Per Transaction.

Products/Accessories: Accessories: Alpha Security Boxes, 3M Whisper Tape; Blank Tape: Scotch, Maxell, TDK; CD, Tape & Record Care Products: Pro Wipes; Storage & Carrying Cases: Alpha, Shape-Flip File, Coast.

World Class Music Distributors, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-2280, Fax: (718) 761-6411. Mgr.: Robert Marino. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Apollo Jazz, Apollo Music, Aramis, Athena Prodn's., Athena, Audioquest, Cardas, Chesky, King Super Analogue, Mobile Fidelity, Wilson, DCC, Classics Reissues, Sun Sounds, Vermisage, Gemini, GWS Four Winds, Vista, Bequest, Jazz Lions; Video: (Cassette & Disc) Wildlife Entertainment.

World Trading Center, Inc., 96 Spring St., 5th Floor, New York, 10012, (212) 941-7710, Fax: (212) 941-7328. Contact: Arthur Dazinger. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games, Accessories) (One-Stop, Exporter)

Labels Distributed: Audio: (Disc) Charly, Ace, Demon, See For Miles.

Cutouts/Overstocks: CDs, LPs, Audio Cassettes, All Musical Categories.

Pay-Per Transaction.

Products/Accessories: Accessories: Music Books, T-Shirts

Worldtone Music, Inc. ★, 230 Seventh Ave., New York, 10011, (212) 691-1934, Fax: (212) 691-2554. Pres./Buyer: Kenneth Spear. (Pre-Recorded Audio Tape) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Syncoop, Cadans, Vivace, Atoll.

Labels Imported: Syncoop, Vivace, Cadans (The Netherlands); Atoll (France); Alpina (Germany); TEMA (United Kingdom)

Labels Exported: Syncoop, Vivace, Cadans (The Netherlands); Atoll (France); Alpina (Germany); TEMA (United Kingdom)

Wurco, Inc., 908 Niagara Falls Blvd., North Tonawanda, 14120, (716) 694-6247, Fax: (716) 694-6287. Pres.: Robert D. Wilson; Vice Pres.: David Vystup; Office Mgr.: Judy Kindron. (Compact Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock) (Distributor, Mail Order)

Labels Distributed: Audio: (Cassette & Disc) MCA, Original Sound, Ripete, Underground, Rhino, Eric, RCA, Collectables. **Products/Accessories:** Accessories: Jukeboxes (Authorized Wurlitzer Dist.)

Zim Records, 18 Ivy Dr., Jericho, 11753, (516) 681-7102, Fax: (516) 822-7952. Owner: Arthur Zimmerman. (Pre-Recorded Audio Tape, Video - Cassette, Records (LP's)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: Aero Space, Aircheck, Ajazz, American Music, Audiophile, Arcadia, Bravura, Broadway Intermision, Chiaroscuro, Circle, Evidence, GHB, Giants of Jazz, IAJRC, Interplay, Jazzology, Joyce, Progressive, Pumpkin, Spokane, Storyville, Sunbeam, Totem, V.S.O.P., Arbors Jazz, Artistry, Big Easy, Collectors Classics, Diamond Cut, Jazz Hour, Solo Art, Southland, Star Line, Studio West; Video: Rosetta, Shanachie, Yazoo, Aero Space, Jazz Pioneers, V.S.O.P.

Labels Imported: Azure, Halcyon, Magic, Old Bean, Collectors Items, Retrieval, Status, Hep, Frog (UK); Napa, Odin, Gemini, Herman, Hot Club (Norway); Earth Angel, Gospel Jubilee, Jazz Info., Juke Box Lil, Kenneth, Mr. R&B, Route 66, Saxophonograph, Whiskey Women and., Phontastic, Tax (Sweden); Teagarden, Jazz Oracle (Canada); Unique Jazz (Italy); Jazz Connaissance (Switzerland)

NORTH CAROLINA

Baker & Taylor Entertainment, 10709-Q Granite St., Brookwood II, Charlotte, 28273, (704) 588-5990, (800) 775-2600, Fax: (704) 588-5655. Sales Mgr.: Jeff Nesbit. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)

Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Bib Distributing Co., Inc., 101 Yorkmont Rd., Charlotte, 28217, (704) 442-9600. Pres.: Bill Norman. (Distributor, One-Stop, Rackjobber)

ETD, Inc., 502 Radar Rd., Greensboro, 27410, (910) 854-5200, Fax: (910) 854-5269. Branch Mgr.: Leslie Remick. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Games) (Distributor)

Pay-Per Transaction.

ExSell Marketing ★, 500 Old Apex Rd., Cary, 27511, (800) 334-2484, Fax: (919) 467-3314, COB: William C. Weiss; Pres.: C.F. Weiss, Jr.; Vice Pres.: Tim Weiss; Vice Pres.: Anne C. Daniel. (Accessories) (Distributor)

Products/Accessories: Accessories: Audio & Video Cassette Storage Boxes & Sleeves, CD Jewel Boxes; Audio Playback Equip.: Casio; Batteries: Duracell, Sony; Blank Tape: Maxell, TDK, Denon, Fuji, JVC, Sony, 3-M; CD, Tape & Record Care Products: Allsop, Discwasher, Recoton, Scotch; Phonograph Needles: Shure, Stanton; Head Phones: Sony, Maxell, Discwasher; Storage & Carrying Cases: Case Logic, Laserline, Napa Valley, Alpha, Discwasher, Tree Dimensions, Wood Technology

Major Video Concepts, Inc., 2940 Interstate St., Charlotte, 28208, (704) 399-4660, (800) 444-1340, Fax: (704) 398-0323. Opns. Mgr.: Larry Friend. (Video - Cassette, Video - Disc) (Distributor)

Stark Record & Tape Distributor ★, 628 South St., Mount Airy, 27030, (910) 786-2865. Owner/Pres./Music Buyer: Paul E. Johnson; Mgr./Buyer: Gertrude B. Johnson. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor, One-Stop, Rackjobber) Labels Distributed: Audio: (Cassette & Disc) Ichiban, Broadcast, E.K.O., Spinn, Modern. Products/Accessories: Accessories: Stark Stereo Cassette, Audio Test Tape; Blank Tape: Pilot & Stark Video, Cassettes & 8 Track Blank tapes; CD, Tape & Record Care Products: Stark Tape Head Cleaner; Video Cassette Recorders: Stark Video Head Cleaner

Video Distributors, Inc., Dixie Village Shopping Center, Gastonia, 28052, (704) 868-8953, Fax: (704) 868-2519. Dir., Mktg.: Ed Finman. (Pre-Recorded Audio Tape, Video - Cassette) (Distributor) Labels Distributed: Audio: (Cassette) Duke Family Series; Video: (Cassette) Duke Family Series.

OHIO

Action Music Sales, Inc. ★, 6541 Eastland Rd., Cleveland, 44142, (216) 243-0300, Fax: (216) 243-4063. Vice Pres.: Dennis Baker; Opns. Mgr.: John Awarski; Buyer: Denny Sites. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor) Labels Distributed: Audio: (Cassette & Disc) Profile, Griffin, Benson, Alligator, Amherst, Celestial Harmonies, C.M.H., Disney, Frontline, Hot, Light, Savoy, Malaco, Mobile Fidelity, Savoy, R O I R, S O H, SST, Mic Mac, Starsong, Tommy Boy, Word Group, Adelphi, Ktel Group, AEM, Alert, GNP, K, Oneway, Jewel, Nesak, A/R, Chicago, Delf, Tribute; Video: (Cassette & Disc) Same as Audio.

Labels Imported: Charly - UK Products/Accessories: Phonograph Needles: Audio Technica; Head Phones: Audio Technica

Arrow Distributing Co. ★, 11012 Aurora Hudson Rd., Streetsboro, 44241, (216) 528-0410, Fax: (216) 528-0423; E-Mail: info@arands.com. Pres./CEO: Harry Singer; Vice Pres., Merch./Video Mgr.: Ken Corum; Assoc. Merch. Mgr. Video: Diane R. Singer; Merchandise Mgr.-Audio: Tom Becker. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop, Rackjobber) Labels Distributed: Audio: (Cassette & Disc) Warner, Elektra, Atlantic, Columbia, Epic, PolyGram, RCA, MCA, Geffen, Virgin, Capitol, EMT, A & M, Arista, Priority, Polydor, Verve, Portrait, Curb, Interscope; Video: (Cassette & Disc) Buena Vista, Columbia, TriStar, Fox, Paramount, Turner, Warner, A-Vision, Warner Vision, MCA.

Products/Accessories: Accessories: Jasco, Allsop, Video Games, Sega, Nintendo, Camcorders, Laser Players; Batteries: Maxell; Blank Tape: TDK, Maxell, Sony, Scotch, Memorex, Certron; CD, Tape & Record Care Products: Memorex; Head Phones: Sony, Memorex, Transciber; Storage & Carrying Cases: World Trade Marketing, Case Logic, Dynasound

The Audio Buff Co., Inc. ★, 9 Kenny Rd., Athens, 45701-5428, (614) 593-3014, Fax: (614) 592-6693; E-Mail: mraudbuffco@delphi.com. Pres./Buyer: Martin Rubin; Mgr.: Mary Boyer. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Products/Accessories: Accessories: Replacement Tape & CD Boxes; LP Inner Sleeves & Jackets

Audio-Technica, U.S., Inc., 1221 Commerce Dr., Stow, 44224, (330) 686-2600, Fax: (330) 688-3752. Exec. Vice Pres.: Phil Calka. (Distributor)

Products/Accessories: Head Phones: Stereo Headphones

Audio/Video Rack Services, Inc. ★, 2609 Venice Rd., Unit #3, Sandusky, 44871-2255, (419) 625-0028, Fax: (419) 625-2911. Gen. Mgr.: Joseph F. Yost, III; Buyer: William Lestock; Sales: Herb Taylor. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Accessories) (Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) PolyGram, Cema, WEA, MCA, BMG, Sony, Special Market Budget; Video: (Cassette & Disc) Live, WEA, MCA/Universal, HBO, Cannon, MGM, Starmaker, Video Treasures, Turner, Best, Parade, JTC, Strand VCI, Hemdale, Cabin Fever, CBS/Fox, Vidmark, Republic.

Products/Accessories: Accessories: Memorex Accessories; Blank Tape: Memorex, BASF

Campus Records, Inc., 5033 Transamerica Dr., Columbus, 43228, (614) 771-9222, Fax: (614) 771-9226. Pres.: James P. Dawson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Products/Accessories: Audio Playback Equip.: JVC, Philips, Fisher, Magnavox, Quasar; Batteries: Maxell; Blank Tape: TDK, Maxell; CD Players: JVC, Philips, Fisher, Magnavox, Quasar; CD, Tape & Record Care Products: Maxell; Storage & Carrying Cases: Case Logic, Leslie Dame, Highmark, Alpha; Video Cassette Recorders: JVC, Philips, Fisher, Magnavox, Quasar

EMI Music Distribution-Cleveland (EMD), 17851 Jefferson Park Dr., Ste. 102, Middleburg Heights, 44130, (216) 826-1118, Fax: (216) 826-1363. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.

ETD, Inc., 7185 E. Kemper Rd., Cincinnati, 45249, (513) 489-8911, Fax: (513) 489-8751.

Gentry II Corp., 2150 Hamilton Ave., Cleveland, 44114, (216) 348-1600, Fax: (216) 348-1604. Pres.: Ron Schafer; Buyer (Pre-Recorded Music): Nick Tranchito. (Pre-Recorded Audio Tape, Records (LP's, 12-Inch), Cutouts, Overstock) (Rackjobber)

Handleman Co.-Youngstown, 12111 DeBartolo Dr., North Jackson, 44451, (330) 538-3348, Fax: (330) 538-2541. Branch Mgr.: John Yurko; Opns. Mgr.: Rick Carline; Sales Mgr.: Debbie Wisen. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

INDI Distributors, Inc., 1231 E. 26th St., Cleveland, 44114, (216) 696-2701, Fax: (216) 696-2066. Branch Mgr.: Harvey Korman. (Distributor)

Labels Distributed: Audio: See New Jersey listing.

MCS Distributing (Div. of Paulstarr Enterprises), 23407 Felch St., Warrensville, 44128, (216) 663-7444, Fax: (216) 663-6563. Regl. Office Mktg. Rep.: Shontel Brown. (Distributor)

Note-Ably Yours, 6865 Scarff Rd., New Carlisle, 45344, (513) 845-8232, Fax: (513) 845-3773. Buyer/Co-Owner: Judy Ireton; Bookkeeping/Co-Owner: Ed Ireton. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Importer)

Ohio Record Rack, 72 S. Main St., Miamisburg, 45342, (513) 866-3629. CEO: Chris Kondoff. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles), Cutouts, Overstock) (Rackjobber, Exporter)

Sony Music Distribution, 5005 Rockside Rd., Ste. 330, Independence, 44131, (216) 642-3206, Fax: (216) 642-0831. (Distributor)

Video Connection, 3123 Sylvania Ave., Toledo, 43613, (419) 472-7727, Fax: (419) 472-2655. Chief Exec.: John G. Day. (Video - Cassette, Video - Disc, Computer Games) (One-Stop)

World Music Distribution, 200 W. College St., Ste. 2, Oberlin, 44074, (216) 774-2233; E-Mail: zedgar@oberlin.edu. (Distributor)

OKLAHOMA

ETD, Inc., 260 Quadrum Dr., Oklahoma City, 73108, (405) 942-1604, Fax: (405) 942-1718. Gen. Branch Mgr.: Michael Dawson. (Distributor)

Melody House Records ★, 819 NW 92nd St., Oklahoma City, 73114, (405) 840-3383, Fax: (405) 840-3384; E-Mail: mhpc@aol.com. CEO: Bud LeCrone; Pres.: Stephen Fite. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Melody House, Red Rover. Pay-Per Transaction.

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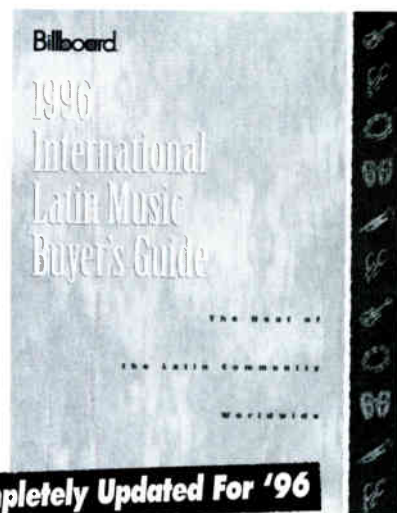
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14134 NE Airport Way, Portland, 97230-3443, (503) 257-8480, (800) 288-2007, Fax: (503) 257-9061; E-Mail: mailcs@allegro-music.com. Pres.: Joseph Micallef; Exec. Vice Pres./Ops./Finance: Vincent A. Micallef; Exec. Vice Pres./Dist./MIS: Rico F. Micallef; Mktg. Mgr.: Lee Knuth; Sales Mgr.: Ted Lambeth; Ops. Mgr.: Joel Barnett. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor, Importer)
Labels Distributed: Audio: (Disc) Arabesque, Anion, AMMP, Cala, Chacra, Channel Classics, Collins Classics, Denon Classics, Denon Jazz, DMP, Dorian Recordings, Dorian Discovery, Kokopelli, IMP, Magnum America, Marquis, Meridian, Montilla, Melodie, Newport Classics, Oasis, Olympia, Pickwick, Pierre Verany, Priority, Ronnie Scott's Jazz House, Sierra, Steeplechase, Sugo, Sheffield Lab; Video: (Cassette) Bel Canto, 3-G, Scotdisc, Mel Bay, Proscenium.
Labels Imported: Arabesque, Anion, Bainbridge, Cala, Chacra, Channel Classics, Collins Classics, Denon Classics, Denon Jazz, DMP, Dorian Recordings, Dorian Discovery, Gateway Recordings, IMP, Magnum America, Marquis, Meridian, Montilla, New Age, Newport Classics, Oasis, Olympia, Pickwick, Pierre Verany, Priority, Ronnie Scott's Jazz House, Sierra, Steeplechase, Sugo, Who's Who.
Labels Exported: Arabesque, Anion, Bainbridge, Cala, Chacra, Channel Classics, Collins Classics, Denon Classics, Denon Jazz, DMP, Dorian Recordings, Dorian Discovery, Gateway Recordings, IMP, Magnum America, Marquis, Meridian, Montilla, New Age, Newport Classics, Oasis, Olympia, Pickwick, Pierre Verany, Priority, Ronnie Scott's Jazz House, Sierra, Steeplechase, Sugo, Who's Who.

Entertainment Distributing, Inc. ★, 2480 W. Seventh Pl., Eugene, 97402. Pres./Owner: Norm Anderson; Nat'l Dir. Sales/Mktg.: Russ Martin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Ingram Entertainment, Inc., 7911 NE 33rd Dr., Ste. 270, Portland, 97211, (503) 281-2673, 800-331-1682, Fax: (503) 284-6046. Branch Mgr.: Bill Boyle. (Distributor)

Ingram Entertainment, Inc., 209 Ingram Dr., Roseburg, 97470-7153, (541) 673-5254, Fax: (541) 679-3481. Mgr.: Joyce Vasiliou. (Distributor)

Lifedance Distribution, 3479 NW Yeon Ave., Portland, 97210, (503) 228-9430, Fax: (503) 228-5039. Pres.: Morris McClellan; CFO: Eleanor Ross; Buyer (Pre-Recorded Music): Dan Gassoway. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Revere, Earthtones, MagicMusic, Moulin D'Or, Phileo, Soulo Prodn., Magic Wing, Narada, Real Music, Regina Musical Co., Soundings of the Planet, Dargason Music, Gourd Music, Joplin & Sweeney, MSP, Talking Taco, Troubadour, Silver Wave, Hearts of Space, Even Par, MagicMusic, Grace Note, Bankbeat.

N.A.I.L., Inc. (Northwest Alliance of Ind. Labels) ★, 232 SE Oak St., Ste. 100, Portland, 97214, (503) 736-3261, Fax: (503) 736-3264; E-Mail: nailinc@teleport.com. Pres.: Mike Jones; Vice Pres./Gen. Mgr.: Alicia Rose; Sales Mgr.: Ingrid V. Bartels; One Stops: Jeff Simpson. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) C/Z, W.I.N., Schizophrenic, Space Age Bachelor Pad, Catascone, Grinning Idiot, Padre, Y. St. Francis, Anaba Pacific, Ho Made Media, Higher Ground, IFA, Instant, Laundry Room, Little Brother, Omnibus, Epitaph, Frontier, Bong Load, Spin Art, TAANG!, Dil, Flying Nun.

Reentrak Corp., 7227 NE 55th Ave., Portland, 97218, (503) 284-7581, (800) 929-5556, Fax: (503) 288-1563. Pres./CEO: Ron Berger; Vice Pres./Pdct. Devel.: Marty Graham. (Video - Cassette, Video - Disc, Computer Games) (Distributor)
 Pay-Per Transaction.

Roundup Distributing, Inc., 3800 SE 22nd Ave., Portland, 97242, (503) 797-5562, Fax: (503) 797-5595. Pres.: Dennis Stephens, Marty Tassoni; Buyer (Videos): Peter Young; Buyer (Pre-Recorded Music): Don Jensen. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, (Singles), Cutouts, Overstock, Computer Games, Accessories) (Rackjobber)

Sea-Port Record One Stop, Inc. ★, 7911 NE 33rd Dr., Ste. 120, Portland, 97211, (503) 287-0868, Fax: (503) 287-0263. Pres.: Tom Choate; Sales Mgr.: Vicki Wooten; Buyer (Pre-Rec. Music/Videos): Arni May; Whse. Mgr.: Kirk McShane. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Computer Games, Accessories) (One-Stop)
Products/Accessories: Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Allsup, Maxell; Storage & Carrying Cases: Case Logic

PENNSYLVANIA

AAA Video Distributors ★, 500 Mill Rd., Bensalem, 19020, (215) 638-4222, Fax: (215) 638-0770. Mgr.: John Tornillo; Sales Mgr.: Debbie Kabas; Buyer (Videos): Peter Hillsee. (Video - Cassette) (Distributor)

Labels Distributed: Video: (Cassette) Vivid, Cal Vista, Zane, Caballero, Arrow, Venus 99, Video Exclusives, Heat Wave, Midnight, Video Team, Intropics, Legend.
Products/Accessories: Accessories: Used VHS Movies, Game Cartridges; Storage & Carrying Cases: Clear-Vu & Alpha

Baker & Taylor Entertainment, 100 Business Center Dr., Pittsburgh, 15205, (412) 787-8890, (800) 775-2600, Fax: (412) 787-0368. Sales Mgr.: Hank Lawhead. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)
Labels Distributed: Audio/Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Barnes Record Distributors ★, 233 W. White Bear Dr., Summit Hill, 18250, (717) 645-2321. Owner/Mgr./Buyer: Bill Barnes. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (Singles), Cutouts, Overstock, Accessories) (Distributor, Rackjobber)

Caprice/Canadian American Distributing Co. ★, 14 Raspberry Ln., Lillitz, 17543, (717) 627-4800, Fax: (717) 627-7664. Founder: Leonard Zimmer; Pres.: Joey Welz; Consultant: Gerry Granahan; Buyer (Videos): Don Barley; Buyer: Gabriel Maciocia. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor, Exporter, Mail Order/Catalogue)

Labels Distributed: Audio: (Cassette & Disc) American Radio, Juke Box, Monumental, Bat, Caprice, Lefevre, Canadian American, Disc-Goo, Music City, Palmer, Fraternity, Lecam, Bold-1, Spirit, S-B, Sanity Check, Bounce, August, Zephyrus, Golden Moon, Arctic, Red Moon, Guido, Wedge, Dome, S&M, Big Noise, Orange, Trend, Pastel, Rocket, Nomca, Saxe, Peridot; Video: (Cassette & Disc) Peridot, Caprice, Bold-1. Pay-Per Transaction.

Dutchland Distributing, 499 N. Maple St., Ephrata, 17522, (717) 733-7842. Owners/Buyers: Robert & Janice Miller. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Rackjobber)

Labels Distributed: Audio/Video: (Cassette & Disc) Word, Zondervan, Brentwood, Chordant.

Eastern Music Systems ★, 592 Winks Ln., Bensalem, 19020, (215) 627-1000, Fax: (215) 627-6019. Mgr./Buyer: Bruno Gidaro. (Compact Disc, Records (Singles), Full Line 7" Oldies) (One-Stop)

Galaxy Ent. DBA Galaxy Music ★, 2400 Josephine St., Pittsburgh, 15203-2446, (412) 481-8600, Fax: (412) 481-1969. Owner: Gene Jakiel; Buyer: Kevin Jakiel. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)
Products/Accessories: Batteries: Maxell; Blank Tape: TDK, Maxell; CD, Tape & Record Care Products: Discwasher, Recoton, Plantone, Maxell; Phonograph Needles: Stanton, Pfanstiehl; Head Phones: Stanton, Maxell, Recoton, Discwasher; Storage & Carrying Cases: Case Logic, Alpha

Gotham Distributing Corp.

2324 Haverford Rd., Ardmore, 19003, (610) 649-7650, (800) 446-8426, Fax: (610) 649-0315. Purchasing: Michael Greene; Racking: Doug Sessoms; Operations: Marcus Martin; Controller: Ken Jacobson. (Records (LP's, 12-Inch, Singles)) (Distributor, Catalog One-Stop)

Labels Distributed: Audio: Exclusive distributors of 45's from: Sony, Motown, PolyGram, A&M, Island.

INDI Distributors, Inc., 2 Ruby Ct., Newtown, 18940, (215) 579-2993. Sales: Ron DeMarino. (Distributor)

Labels Distributed: Audio: See New Jersey listing.

Jamie/Guyden Distribution Corp., 2055 Richmond St., Philadelphia, 19125, (215) 426-4384, Fax: (215) 426-4385. Pres.: Harold B. Lipsius; Gen. Mgr.: Paul Fien. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles)) (Distributor)

Labels Distributed: Audio: Arctic, Dionn, First Amendment, Guyden, Jamie, M S L, Montel, Phil-L.A. of Soul, Sundi, Top & Bottom. Cutouts/Overstocks: Cut-Outs.

Mobile Record Service Co., 3938 Liberty Ave., 1st Floor, Pittsburgh, 15224-1421, (412) 391-8182, Fax: (412) 391-8117. Pres./Buyer (45s): Harvey M. Campbell; Buyer (Compact Discs): Jim Oseroff; Nat'l Sales Dir.: Deborah L. Goeller; Chmn.: Maurice F. Oseroff. (Compact Disc, Records (Singles)) (Distributor, One-Stop)

Labels Distributed: Audio: (Disc) Memory Machine, Damon, Flat Baroque, HDH, Ripete, "Hit" Independents, "Oldies", All major labels.

Mt. Laurel Records ★, 1889 S. Mount Dr., Sinking Spring, 19608, (610) 478-4803; Web Site: <http://www.mountainlaurel.com>. Pres.: Dave Kline. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch)) (Exporter)
Labels Imported: Mt. Laurel

Music Video Distributors ★, N-1410 E. Circle Dr., 422 Business Ctr., Oaks, 19456, (800) 888-0486, Fax: (610) 650-9102; E-Mail: musvidis@aol.com. Pres./Buyer (Video): Thomas Seaman; Sales Mgr.: Ed Seaman. (Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Video: (Cassette & Disc) Studio K7, Flipside, Turner, Atavistic, Cleopatra, Kultur, View, Epitaph, MPI, Cabin Fever, Image, Pioneer, Lumivision, all major labels. Cutouts/Overstocks: Large supply of cutouts/overstocks.

Smith Record Sales, Inc. ★, 1904 W. Cecil B. Moore Ave., Philadelphia, 19121, (215) 232-1054. Owner: Ulysses C. Smith; Mgr.: Stanley Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's), Accessories) (Distributor, One-Stop)

Labels Distributed: Audio: (Cassette & Disc) Audio, August, Behind's, Belesse, CH Special, Daystar, Dynamic, Pearl,

Pulpit, Rasheeba, Redeemed, Sendys, Sweet Rain, Tryscot; Video: (Cassette & Disc) Audio, August, Behind's, Belesse, CH Special, Daystar, Dynamic, Pearl, Pulpit, Rasheeba, Redeemed, Sendys, Sweet Rain, Tryscot.

Star Video Entertainment, L.P., 102 Wharton Rd., Bristol, 19007, (215) 788-7800, Fax: (215) 788-7423. Vice Pres.: Phil Balsam. (Video - Cassette, Video - Disc) (Distributor)

Super Marketing Distributing ★, 65 Richard Rd., Ivyland, 18974, (215) 674-5410, Fax: (215) 674-5459. Pres.: Sylvan Gross; Gen. Mgr.: Barbara Dwyer. (Distributor, Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) A & M, Atlantic, Elektra, Virgin PolyGram, Capitol, Sony, MCA, Angel, Geffen, BMG; Video: (Cassette) Silver Screen Video Treasures.

Universal One Stop

2055 Richmond St., Philadelphia, 19125, (215) 426-3333, Fax: (215) 426-2667. Pres.: Harold B. Lipsius; Mgr.: Bob Perloff; Buyer (Independent Labels): Kathy Walsh; Buyer (Major Labels): Sam Cass; Buyer (Singles, etc.): Woody Dyer. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (12-Inch, Singles)) (One-Stop)

Products/Accessories: Accessories: Recoton Accessories; Batteries: Duracell; Blank Tape: Denon, Maxell, TDK; CD, Tape & Record Care Products: Maxell, Allsup, Discwasher, Recoton; Head Phones: Recoton, Sony, Maxell; Storage & Carrying Cases: Case Logic, Laserline, Napa Valley, Tree Dimension, Discwasher.

Universal Record Distributing Corp., 2055 Richmond St., Philadelphia, 19125, (215) 426-3333, Fax: (215) 426-2667. Pres.: Harold B. Lipsius; Buyer (Singles, etc.): Sam Vogel; Buyer (Pre-Recorded Music): Sam Cass. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (LP's, 12-Inch, Singles), Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Amherst, Alert, Aural, B.I.G., Collectable, Cutting, Disney, Evidence, FFRR, Golden, Hot Prod., Indigo, Jamie, Mango, Metropolitan, Pan Disc, Paula, Pow Wow, Shanachie, Singing Machine, Sony Discs, Warlock, Yazoo, Quality, Bethlehem, Salsoul, VP, TVT, Eclectic, Tommy Boy.

SOUTH CAROLINA

Carolina Record Distributors, 103 Water St., Allendale, 29810, (800) 247-0289, Fax: (803) 584-2050.

TENNESSEE

BMG Distribution, 1 Music Cir. N., Nashville, 37203, (615) 664-1200, Fax: (615) 664-1203. Distributions: Greg Saino. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

Labels Distributed: Audio/Video: See New York BMG Listing For Product Line.

Benson Music Group, 365 Great Circle Rd., Nashville, 37228, (615) 742-6800, Fax: (615) 742-6911. CEO/Gen. Mgr.: Steve Fret; Nat'l Accts. Dir.: Scott Chancey; Vice Pres., Sales: Allen Hardin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)
Labels Distributed: Audio: Benson, Power Disc, Riversong, Frontline, FreeFront, Enigma; Video: Benson.

CHRISTEC Media ★, PO Box 218042, Nashville, 37221, (615) 646-0524, Fax: (615) 646-9860. Owner: Larry Repasky. (Distributor)
Products/Accessories: Blank Tape: Maxell, Ampex, BASF, 3M, TDK, Sony

Central South Music Sales, Inc., 3730 Vulcan Dr., Nashville, 37211, (615) 833-5960, (800) 251-3052, Fax: (615) 331-2501. Buyer (Pre-Recorded Music): John Bennett; Buyer: Joyce Gass; Buyer (Christian & Gospel): Judy Copeland. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (One-Stop)

Products/Accessories: Audio Playback Equip.: Magnavox, Emerson; Batteries: Duracell; Blank Tape: TDK, Maxell, Memorex, Fuji; CD Players: Magnavox; CD, Tape & Record Care Products: Maxell, Discwasher, Allsup, TDK, Calibron; Phonograph Needles: Pfanstiehl; Head Phones: Sony, Labtec, Memorex, Maxell; Storage & Carrying Cases: Case Logic, Napa Valley

Custom Rack Service, 7605 Hoff Ln., Knoxville, 37938, (423) 689-5273. Owner/Mgr.: Tommy V. Ayres. (Compact Disc, Pre-Recorded Audio Tape, Cutouts, Overstock) (Rackjobber)

DixiRaks Records & Tapes, 121A 17th Ave. S., Nashville, 37212, (615) 327-7988, Fax: (615) 321-0464. Pres.: Noel Gibson. (Pre-Recorded Audio Tape, Records (LP's, Singles)) (Exporter)

Michael Ginsburg Distribution, 1430 Tittsworth Rd., Seymour, 37865, (423) 984-3803, Fax: (423) 977-5852; E-Mail: gburg@esper.com. CEO: Michael Ginsburg. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's)) (Distributor, One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) Acorn, Combs Music, Dargason, Flying Fish, Gourd, Green Linnet, Higher Octave, June Appal, Maggie's Music, Moulin D'Or, Native Ground, Red House, Revere, Serenity, SFL, Shanachie, Smithsonian-Folkways, S.O.A.R., Sugar Hill, Temple, Essence, Global Pacific, Hearts of Space, Sugo, Real Music, Scherling, Steve Hall, Traditional, Waterbug, Xenophile, Magic Music, Magic Wing, Mike Strickland; Video: (Cassette & Disc) Shanachie, Yazoo, Beats of the Heart.

Horseshoe Distributors, 2937 Harlin Dr., Nashville, 37211, (615) 331-1125. Exec. Officer: Webb Foley; Mgr.: Ruth Brown. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles)) (Distributor, One-Stop)
Labels Distributed: Audio: Fox, Goldcrest, M, Yoopers.

Hot Hits, 200 Crutchfield Ave., Nashville, 37210, (615) 259-3234, Fax: (615) 259-0930. Pres.: Alcy Baggott; CEO: Benny Baggott. (Distributor)
Labels Distributed: Audio: (Disc) All Major labels for CD Juicebox, Radio, Mobile DJ.

Imaginary Distribution ★, 5324 Buena Vista Pk., Nashville, 37218, (615) 299-9237. Proprietor: Lloyd E. Townsend, Jr. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles)) (Distributor)
Labels Distributed: Audio: (Disc) Above Ground, AP-GU-GA, BWL, Imaginary, Lost Arts, Open Sky, 77, Longview, Eagle's Gold, Free Form, Makitrel, Back Porch, Otan Music, Ascencion Recordings.

Ingram Entertainment, Inc., Two Ingram Blvd., La Vergne, 37086, (615) 287-4610, Fax: (615) 287-4985. Chmn./CEO: Phillip Pfeffer; Pres.: Phil Ingram; Vice Pres./CFO: Donnie Daniel; Vice Pres./MIS: Mark Ramer; Sr. Vice Pres.: Purch./Ops.: Bob Webb; Sr. Vice Pres.: Sales/Mktg.: Vern Foss; Vice Pres.: Human Resources: Margaret Napier. (Audio Books) (Distributor)

Major Video Concepts, Inc., 5215 Linbar Dr., Nashville, 37211, (615) 781-6090, (800) 888-0682, Fax: (615) 781-0558. Branch Mgr.: Don Smith; Sales Mgr.: Ron Smithson; Credit Mgr.: Toni Neeley. (Video - Cassette, Video - Disc) (Distributor)

Brian Manor Enterprises of Memphis, Inc. ★, 726 E. McLemore Ave., Memphis, 38106, (901) 774-1817, Fax: (901) 947-2553. CEO/Pres.: Robert Karriem; Exec. Vice Pres.: Briana Catron Alicea; Vice Pres./Mgr.: Brandon Catron; Buyer: Byron Catron; Sec.: Claudette Karriem; Acct./Treasurer: Brenda Catron. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch), Cutouts, Overstock, Accessories, Posters) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Echo, Katron, Brian Manor, Tip-Top, Skillet, Breezy, Southside, S.I.R., B&M, Street Smart, D.J. Pinky, Mack-La-Mor, D.J. Fila.
 Cutouts/Overstocks: S&G, Great A&P, Last Chance, American Music, Maine.

Products/Accessories: Accessories: All major lines of video games & laser disks; Audio Playback Equip.: Telex; Blank Tape: TDK, Sony, Memorex; CD Players: Sharp; CD, Tape & Record Care Products: Recoton; Phonograph Needles: Phanstiel; Head Phones: HE+; Storage & Carrying Cases: Case Makers

Music City Record Distribution, Inc. ★, 25 Lincoln St., Nashville, 37210, (615) 255-7315, (800) 467-1050, Fax: (615) 255-7329. Pres.: Bruce Carlock; Vice Pres.: Mike Wise; Buyer (Pre-Recorded Music): Hayes Carlock; Vice Pres.: Purchasing; Vice Pres. Retail: Scott Perkins; Gen. Mgr./Buyer: Ted Adams;

Dir., Adv.: John Thomas. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories) (One-Stop, Exporter)
Labels Distributed: Audio: Most independents, All major labels; Video: (Cassette) Music Video only.

Products/Accessories: Batteries: Sony; Blank Tape: TDK, Maxell, Denon, JVC, Sony; CD, Tape & Record Care Products: Allsop, TDK, Maxell; Phonograph Needles: Audio Technica; Head Phones: Sony; Storage & Carrying Cases: Case Logic, Laserline, Coast, HY-Q, Napa Valley, Elecom

Music Town Record Distributors ★, 159 Village Green Dr., Nashville, 37217, (615) 361-7902, Fax: (615) 361-7600. Pres.: Cliff Ayers Ostermeyer; Mgr.: Hannah Onassis; Buyer (Pre-Recorded Music): Christopher Ostermeyer; Buyer (Videos): Bob Mitchell. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) American Sound, Emerald, Country World, Black Gold, Blue Chip, Big Mama, Bullseye, Canyon, Cardinal, Celebrity, Colt, Dart, DeLite, Film City, Gordy, Keen, Kenco, Lincoln, MRC, Major, Mecca, Rimmrock, Silver Seal, Sencs, Starday, Tamla, Variety, Way Out, Westport, Wingate, Worth.
 Pay-Per Transaction.

Nashville Music Sales, 306 Millwood Dr., Nashville, 37217, (615) 366-9999. Contact: Col. J.D. Lynch. (Compact Disc, Video - Cassette, Cassette Tapes) (Distributor)
 Pay-Per Transaction.

New Day Christian Dist., Inc. ★, 126 Shivel Dr., Hendersonville, 37075, (615) 822-3633, Fax: (615) 822-5829. Pres.: Dottie Leonard; Buyer (Pre-Recorded Music): Lisa West. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Word, Sparrow, Diadem, Benson, Diamante, Integrity, Landmark, Starsong, Dayund, Star Tracks, Eddie Crook, Horizon; Video: (Cassette & Disc) First Day Video, Gold City Quartet, Word, Benson, Starson, Sparrow, Frontline, Landmark, Spectra.

Poplar Tunes Record Shop, Inc., 308 Poplar Ave., Memphis, 38103, (901) 525-6348, Fax: (901) 525-3440. Buyer (Pre-Recorded Music): Cathy Reginelli; Accessories: Frank Berretta; Pres.: John T. Novarese, Jr.; Merchandise Mgr.: Jim Burge. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Accessories) (One-Stop)
Products/Accessories: Accessories: Incense, Pfantone products; Batteries: Eveready, Memorex; Blank Tape: TDK, Maxell, Memorex; CD, Tape & Record Care Products: Discwasher, Maxell, Memorex, Allsop, TDK; Phonograph Needles: Pfantel; Head Phones: Memorex; Storage & Carrying Cases: Savoy, LEBO

Select-O-Hits, Inc., 1981 Fletcher Creek Dr., Memphis, 38134, (901) 388-1190, Fax: (901) 388-3002. Pres.: Sam W. (Skip) Phillips; Vice Pres.: John Phillips; Buyer (Pre-Recorded Music): Tiffany Rubio; Adv. Mgr.: Kathy Gordon. (Distributor)
Labels Distributed: Audio: Alligator, AIR, Amherst, Blind Pig, Cheetah, CMH, Disney Collectables, Malaco, Hot, SOH Dist., Priority, Quality, K-Tel, Tommy Boy, SOG, OSR, Warnock, SST,

Flying Fish, Evejim, Vanguard (Welk Group), Playback; GNP, Newtown, JoeyBoy, Acorn, Prophet, Hip Rock, Quicksilver, Interwound, Newtown.

Star Song Communications, 2325 Crestmoor, Nashville, 37215, (615) 269-0196, Fax: (615) 385-6930. CEO: Jeff Moseley; Pres.: Darrell A. Harris. (Distributor)

Ernest Tubb Record Distributors, Inc. ★, P.O. Box 500, Nashville, 37202, (615) 255-7503, Fax: (615) 255-2256. Pres./CEO: David McCormick; Buyer (Videos/Pre-Rec. Music): Terry Jones. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, Singles), Cutouts) (Distributor, Importer, Exporter)

Labels Distributed: Audio: All major labels. Independent: Step One, Stony Plain, County, Rebel, Sugar Hill, Dark Angel 800, Play Back, etc.; Video: All Major.
 Pay-Per Transaction.

Labels Imported: Bare Family (Germany); RCA Int'l (UK); Montana (Switzerland); Longhorn (UK); Jupiter (Germany); Harry's (Japan); T.O.C.P. (Japan)

Labels Exported: Bare Family (Germany); RCA Int'l (UK); Montana (Switzerland); Longhorn (UK); Jupiter (Germany); Harry's (Japan); T.O.C.P. (Japan)

UNI Distribution Warehouse (Depot), 3130 Tchulahoma Rd., Memphis, 38118, (901) 366-5000, Fax: (901) 795-7130. Dir., Ops.: Ross Webb. (Distributor)
Labels Distributed: Audio: See California listing for product distribution.

United Record Distributors, 1420 Donelson Pike, A 22, Nashville, 37217, (615) 399-2844, Fax: (615) 399-2852. Ops. & Trade Mgr.: Ray Vallone; Gen. Mgr.: David VanNingen; Air Cargo Coord.: Jessica Nielsen. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's), Cutouts) (Distributor, Exporter)

Labels Distributed: Audio: Alligator, Antone's, Black Top, Black Vinyl, Caroline, Relativity, Profile, Pair, CMH, Ryko, Country Music Foundation, Rebel, Mobile Fidelity, Varrick, Blind Pig, Austin, Adelphi.

Wax Works-Video Works, 4477 Winchester Rd., Bldg.C., Ste. 1, Memphis, 38118, (901) 366-4088, (800) 888-4088, Fax: (901) 366-0555. Pres.: Terry Woodward; Vice Pres.: Noel Clayton. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor)

Labels Distributed: Audio: CBS, Celebrity, Disney-RCA Columbia, Fox, Forum, HBO, MCA, MCM, Media, New Star, New World, Orion, Paramount, Prism, Transworld, Vestron, Vidmark, Virgin, Warner Academy; Video: Academy, Cabin Fever, Columbia, Disney, Family Home Ent., Fox, HBO, Hemdale, IEC, Live, MCA, MGM, Lyons Group, MPI, Orion Home Video, Paramount, Pioneer, Prism, Republic, Rhino Video, Random House, Turner, Vestrw, Vidmark, Warner, Xenon.

"A good distributor says a lot about a label."

— George Scarlett
 National Product Manager
 TOWER RECORDS

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ALLEGRO

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Products/Accessories: Blank Tape: Fuji, Maxell, TDK; CD, Tape & Record Care Products: Geneva, Phanstiel Chemical, Alpha, Recoton; Storage & Carrying Cases: Amaray International, Alpha

Word, Inc. ★, 3319 West End Ave., Ste. 200, Nashville, 37203, (615) 385-9673, Fax: (615) 385-9696. Pres.: Roland Lundy; Exec. Vice Pres.: Loren Balman; Vice Pres./Gen. Mgr.: Mark Funderberg. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Word, Myrrh, Dayspring, Reunion, Word-Nashville, Everland Entertainment, gotee, Integrity, Marantha.

TEXAS

Anderson Merchandisers, 421 E. 34th St., Amarillo, 79103, (806) 376-6251, Fax: (806) 374-0010. Pres.: Bill Lardie. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Computer Games, Accessories) (One-Stop, Rackjobber)

Anderson Merchandisers, Inc., 2301 Chovanetz Ct., Irving, 75038, (214) 550-0323, Fax: (214) 550-7290. Mgr., Logistics: John Sobieski; Dir., Distr.: Jay Coile; Gen. Mgr.: Janet Semenderfer. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Cutouts, Computer Games, Accessories) (One-Stop, Rackjobber, Exporter)

Austin Record Distributors ★, PO Box 312, Austin, 78767, (512) 451-9770. Owner: Susan Jarrett. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Broken Spoke, Fable, Rainlight, Rounder, Arhoolie, Step One, Austin, Sugar Hill, Watermelon, Campfire, Deluxe/Starday, Jalapeno, Freedom, SLO, Stockade, Ahero.

BMG Distribution, 12160 Abrams Rd., Ste. 310, Dallas, 75243, (214) 480-5100, Fax: (214) 480-5130. Mgr.: Daryl Booth. (Distributor)

Baker & Taylor Entertainment, 1825 Monetary Ln., Ste. 112, Carrollton, 75006, (214) 242-3098, (800) 775-3300, Fax: (214) 242-8375. Sales Mgr.: Harvey Hoffner. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)

Labels Distributed: Audio/Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Big State Dist. Corp., 8410 Gold Creek, Houston, 77080, (713) 690-9592, Fax: (713) 690-1645. Sales Rep: Ben Morton. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories) (Distributor, One-Stop)

Labels Distributed: Audio/Video: See Dallas Listing For Product Line.

Big State One Stop/INDI, 4830 Lakawana St., Ste. 121, Dallas, 75247, (214) 631-1100, Fax: (214) 630-2866. Pres.: Billy Emerson; Vice Pres. Business Affairs: Mike Emerson; Vice Pres. Sales: L.H. Howell; Buyer: Gary Barnard. (Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) 4th & Broadway, American Gramophone, Bellmark, Black Heart, Bust It, Caliber, Cheatah, Concord Jazz, Joey Boy, Luke, Mango, Maple Shade, CTI, DCC, FFRR, First Quake, GTS, Moonshine, Moonstone, Newtown, Next Plateau, Oglio, Orig. Blues Classics, Orig. Jazz Classics, Pandisc, Pow Wow, Priority, Quality, Scarface, Silverwave, Syndrome, Step One, Sugar Hill, Tommy Boy, Vanguard, Watermelon, White Cat.

Products/Accessories: Accessories: Car Stereo, fax machines, computers, T.V., video games; Audio Playback Equip.: Hitachi; Batteries: Eveready; Blank Tape: TDK, Maxell; CD Players: Hitachi; CD, Tape & Record Care Products: Recoton; Head Phones: Maxell; Storage & Carrying Cases: Case Logic, Nappa Valley; Video Cassette Recorders: Hitachi

Center For The Queen of Peace ★, 3350 Hwy. 6, Ste. 412, Sugar Land, 77478, (713) 774-1261, Fax: (713) 774-1261. Mgr.: Rafael Brom. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Cosmotone, Cosmotone Music; Video: (Cassette & Disc) Ed Baker Prodn. Pay-Per Transaction.

Labels Imported/Exported: Cosmotone

Crystal Clear Sound ★, 4902 Don Dr., Dallas, 75247, (214) 630-2957, Fax: (214) 630-5936; E-Mail: crstldr@onramp.net. Owner: Sam Paulos; Dir., Distr.: Sherri Gestin. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Crystal Clear Sound, Steve, Rainmaker, Last Beat, Enythmic.

Disa Internacional, 7824 Mainland Dr., Ste. 104, San Antonio, 78250, (210) 684-9563, Fax: (210) 684-9564. (Distributor)

EMI Music Distribution-Dallas (EMD), 1231 Greenway Dr., Ste. 300, Irving, 75038, (214) 580-1700, Fax: (214) 550-8353. Mktg. Dir.: Karen Aalund; Office Admin.: Sandy Paine. (Distributor)

Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

E & R One Stop, 6653 San Pedro, San Antonio, 78216, (210) 342-6935, Fax: (210) 377-0039. Pres./Mgr.: Doris Hengst; Sec.: La Vonnia Moses; Buyer (Music, Video): Brian Alston. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (12-Inch, Singles)) (One-Stop)

ETD, Inc., 7171 Grand Blvd., Houston, 77054, (713) 748-2520, Fax: (713) 748-5103. Pres.: Ron Eisenberg; Sr. Vice Pres.: Hector Gonzalez; Asst. Vice Pres. Purchasing (Video): Mike Russell; Asst. Vice Pres., Mktg./Adv.: Julie Cross; Buyer (Pre-Recorded Music): Bill Shaler. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Disney, Random House, Silver Bells, One Way, Pilz, Budget CD & Audio Pct.; Video: Columbia/Tristar, Disney, Fox, Live, MCA, Paramount, Warner, MGM, HBO, Orion, Coliseum, Hemdale, Imperial, Jz, New Horizons, Prism, Turner, Sony Music, Republic, Vidmark, Wood Knapp, VidAmerica, Xenon, WorldVision, PolyGram, Tiboro, Pacific Arts, Cabin Fever, All Major and Independent Video Labels; Most Independent Studio Labels.

ETD, Inc., 3409 Brinkman St., Houston, 77018, (713) 861-9251, Fax: (713) 861-0149. Branch Mgr.: Wes Daily. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: Promotional Lines; Video: All Major Studios & Most Independents.

Pay-Per Transaction.

Fine Print Distributors ★, 500 Pampa, Austin, 78752, (512) 452-8709, Fax: (512) 452-8716; E-Mail: mags@bga.com. Mktg. Mgr.: Laura Renshaw; Buyer: Christopher Parkman; Buyer: Christopher Roberts. (Distributor)

Handelman Co.-Dallas, 2625 Josey Ln., Ste. 300, Carrollton, 75007, (972) 242-7915, Fax: (972) 323-0780. Branch Mgr.: Johnny Zaragoza. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

Herz Internacional, Inc. ★, 6114 Evergreen, Houston, 77081, (713) 995-0546, Fax: (713) 995-9024. (Distributor)

Ingram Entertainment, Inc., 1224 N. Post Oak Rd., Ste. 100, Houston, 77055, (713) 681-9951, Fax: (713) 681-2482. Branch Mgr.: Jim Westemeier. (Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor)

Ingram Entertainment, Inc., 1430 Bradley Ln., Ste. 102, Carrollton, 75007, (972) 245-6088, Fax: (972) 323-3890. Sales Mgr.: Chuck Davis. (Distributor)

KOCH Int'l Austin Office, 2520 Longview, Ste. 307, Austin, 78705, (512) 472-1850, Fax: (512) 472-1886. Southern Regl. Sales/Mktg Mgr.: Michael Crockett; Contact: Kristen Anderson. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See NY for product distribution list.

Music Distributors, Inc. ★, 6504 Midway, Ste. 200, Haltom City, 76117, (817) 831-2982, Fax: (817) 831-3608. Pres.: Don F. Gillespie; Mgr.: Bebe Pulliam; Contact: Missy Query. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Channel Prod., Griffin Music, Hot, Ichiban, Innovative Bass, Jelly Bean, Joey Boy, K-Tel, Lake shore, Lake Street, Legacy, Metropolitan, Numzuz, On Top, O.S.F., Shattered, summit, Tazmania, Ti amo, Upstairs, Velocity, Viper, Wise Guy, Wrap.

PGD - PolyGram Group Distribution, Inc., 5000 Quorum Dr., Ste. 200, Dallas, 75240, (972) 387-2797, Fax: (972) 387-8730. Field Mgr.: Joe Courtney. (Distributor)

Labels Distributed: Audio/Video: See PolyGram, New York, NY.

RED Distribution (Sales Office Only), 11819 Forest Gate, Dallas, 75243, (214) 644-8608, Fax: (214) 644-8477. (Pre-Recorded Audio Tape, Records) (Distributor)

RK Music Distributors, Inc. ★, 1771 Upland, Ste. 106, Houston, 77043, (713) 932-1314, Fax: (713) 932-0416. Contact: Richard Kuranoff. (Pre-Recorded Audio Tape) (Rackjobber)

Labels Distributed: Audio: (Cassette) MCA, Sony, Essex.

Regina Musical Co. ★, 10720 Jones Rd., Houston, 77065, (713) 469-5221, Fax: (713) 469-5526. Pres.: Michael Sirotka; Vice Pres., Finance/Admin.: Dennis Lonergan; Mgr., Mktg./Sales: Keith Heam. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Regina Music Collection, Great American Player Piano, Serenity, Global Pacific, Brentwood, Dargason, Domo, Marzipan, Aubgroine, Real Music, Acom, Hearts of Space, Magic's Music, Reverse, Sonic Atmospheres, Time Line, Moulin D'or, Invincible, Simplicity, Magic Wing, Mystic Visions, Bankbeat, Sound Advice, Soundings of the Planet, Greenhill, Combs, MBC, SA.

Products/Accessories: Accessories: A line of interactive listening centers called "sound station"

Ridge Runner Records & Videos, 84 York Creek Dr., Driftwood, 78619-9732, (512) 847-8605, Fax: (512) 847-8833. Owner/Mgr.: Slim Richey; Owner/Mgr.: Francie Jo White. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Alcazar, Amazing, Antone's, Atomic Theory, Black Top, Blind Pig, Deluge, Earwig, Flying Fish, Flying High, Grass Mountain, Green Linnet, Green Ways, Invincible, Heartbeat, June Appal, Kicking Mule, Omnium, Philo, Redbird, Ridge Runner, Rooster, Rose Quartz, Rounder, Shanachie, Temple, Tex-Grass, Varrick, Watermelon, Xenophile, Yazoo; Video: Ridge Runner Home Lessons, Texas Music.

Shadow Play Records & Video ★, 4412 Spicewood Springs, Ste. 200, Austin, 78759, (512) 345-4664, Fax: (512) 345-9734. Pres.: Peter J. Markham. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (LP's)) (Distributor)

Sony Music Distribution, 8700 Stemmons Frwy., Ste. 309, Dallas, 75247, (214) 634-1700, Fax: (214) 634-6492. Branch Mgr.: Jack Chase. (Distributor)

South Texas Wholesale Records & Tapes, Inc., 3309 San Pedro, San Antonio, 78212, (210) 736-2803, Fax: (210) 736-2809. CEO: R.W. Powers. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (One-Stop, Rackjobber, Exporter)

Labels Distributed: Video: Mexican, Japanese, European labels.

Southwest Entertainment, Inc., 5415 Bandera, Ste. 504, San Antonio, 78238, (210) 523-2616, (800) 683-7389, Fax: (210) 684-6300; E-Mail: nhbalido@txdirect.net. Pres./CEO: Nelson I. Balido; Buyer (Pre-Recorded Music): Roberto Lopez. (Distributor, One-Stop, Rackjobber)

Southwest Wholesale Records & Tapes

6775 Bingle Rd., Houston, 77092, (713) 460-4300, (800) 275-4799, Fax: (713) 460-1480; E-Mail: sww@neosoft.com; Web Site: http://www.neosoft.com/~sww. Pres.: Richard Powers; Vice Pres.: Robert Guilleman; Buyer (Latin Music): Bob Olivo; Buyers: Tracy Hutson, Michelle Howard, Shawn Hamilton, Norman Nessim, Rene Foster. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, One-Stop)

Labels Distributed: Audio: AFG Sigma, Arista Latin, Balboa, Cairman, Asia Int'l, EMI Latin, Fonovisa, Freddy, Hacienda, Joey Int'l, Kubany, Musical Production, Mar, PolyGram Latino, BMG Latin, Discos RMM, Vedisco, WEA Latin, Tejano Proud, Bravo, Toka, Tejano Discos Int'l, Musa Disc.

Products/Accessories: Batteries: Maxell; Blank Tape: TDK, Maxell, Memorex, Sony; CD, Tape & Record Care Products: Memorex, Discwasher, Alltop, Pianstiel, Maxell; Phonograph Needles: Stanton; Head Phones: Memorex, Maxell, Stanton; Storage & Carrying Cases: Case Logic

Curtis Wood Records & Tape Distributors, RR 1, PO Box 172C, Telephone, 75488, (903) 664-3741. Owner/Mgr./Buyer: D.M. Haddock. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock) (Distributor, Rackjobber, Importer, Exporter)

Labels Distributed: Audio: Eagle Int'l, Step One, CMH, Playback, Bradley Bros., Goldband, Hal-Kat, American Cowboy, Bob Gray, Axbar, Justice, Honest, DejaDisc, Glad, BSW, Campfire, Behemoth.

UTAH

KSG Distributing ★, 901 E. Hwy. 193, Layton, 84040, (801) 771-4053, Fax: (801) 771-0890. Chief Exec.: Kevin S. Gam; Pres./Sr. Buyer: Greg Sanders; Asst. Buyer: Becky Evans; Controller: Kevin Yates. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Computer Games, Accessories) (Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) Cema, Sony, UNI, PGD, BMG, WEA, American Gramophone, Disney and many independent labels; Video: (Cassette) Disney, Fox, MCA, Paramount, Warner, Columbia.

Products/Accessories: Accessories: Seebro Wire Storage Racks & TV Tables; Blank Tape: Maxell, TDK, Memorex; CD, Tape & Record Care Products: Alltop; Storage & Carrying Cases: Case Logic

Major Video Concepts, Inc., 2796 S. Redwood Rd., West Valley City, 84119, (801) 973-0900, Fax: (801) 973-0917. Branch Mgr.: Gary Wagner. (Distributor)

VERMONT

Alcazar Productions ★, S. Main St., Waterbury, 05676, (802) 244-7856, Fax: (802) 244-6128. Pres.: Barry McVey; Vice Pres.: Jennifer Williams; Mktg. Mgr.: Sage Chandler; Mgr., Vendor Rel.: Ann Tangney. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Alcazami, Alcazar, Dunkeld, Fogarty's Cove, Mark Rubin Prodn's., Mineral River, Record Rak, Round River, Tara, Well-In-Tune Prodn's., Breakaway, Threshold; Video: (Cassette) Mark Rubin Prodn's., Dunkeld, Alcazar.

Cutouts/Overstocks: Keltia Musique, Brambus.

Labels Imported/Exported: Dunkeld (Scotland); Tara (Ireland)

Rounder Kids, 50 State St., Montpelier, 05602, (800) 223-6357, Fax: (802) 223-5303. Gen. Mgr.: Will Forest; Sales/Mktg. Dir.: Paul Smith; Purchasing Dir.: Meredith Tredeau. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) All labels for children; Video: (Cassette) All labels for children.

Silo Music Distribution, Demeritt Pl., Waterbury, 05676, (802) 244-7856, Fax: (802) 244-6128. Owner: Joan Peltton; Mktg. Mgr.: Kim Bittermann; Purchasing Mgr.: Bill Martin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's)) (Distributor)

Labels Distributed: Video: (Cassette) Disney.

VIRGINIA

Arauco Musica Latina ★, 5555 Columbia Pk., Ste. 110, Arlington, 22204, (703) 671-8820, Fax: (703) 671-8822; E-Mail: arauco@ix.netcom.com. Pres.: Lorena Rios; Gen. Mgr.: Juan

The listings contained in this publication are based solely upon information supplied to Billboard as of presstime. All information is checked for accuracy at that time. However, Billboard is not responsible for changes in management or any other related business associations that may supersede the listings contained herein.

D. Tamayo. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor, Importer)

County Sales, PO Box 191, Floyd, 24091, (540) 745-2001, Fax: (540) 745-2008. Owner/Buyer: Dave Freeman. (Mail Order)

Dean's One Stop, Ltd., 2403 Chamberlayne Ave., Richmond, 23222, (804) 321-7515, Fax: (804) 329-6123. Pres./CD Buyer: Dean Hogue; Vice Pres./Buyer/Mgr.: Glenn Hogue. (Compact Disc, Pre-Recorded Audio Tape, Records (12-Inch)) (One-Stop)

Products/Accessories: Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Allsop; Storage & Carrying Cases: Case Logic

Major Video Concepts, Inc., 1550 E. Parham Rd., Richmond, 23228, (804) 262-0394, (800) 876-0682, Fax: (804) 264-4709. Opns. Mgr.: Kelley Young; Sales Mgr.: Keith Wood; Credit Mgr.: Robert Mitchell. (Video - Cassette, Video - Disc) (Distributor)

Record Depot ★, 3646-3 Aerial Way Dr., Roanoke, 24018, (540) 343-5355, Fax: (540) 343-3240; E-Mail: recdepot@aol.com. Owner: David Freeman; Mgr./Buyer: Chet Rhodes. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Rebel, County, Sugar Hill, Rounder, Flying Fish, Shanachie, Copper Creek, Brentwood, Webco, Alligator, Arhoolie, Pineapple, Hay Holler Harvest, CMF, Sierra, Biograph, CMH, Watermelon, Shiloh, Vanguard, Mountain Home; Video: Central Sun, Sierra, Entertainment Direct, Shanachie, Yazoo, Brentwood, Vestapol. Pay-Per Transaction.

Labels Imported: SCR (The Netherlands)

Scott Distributing Corp., 3418 Azalea Garden Rd., Norfolk, 23513, (804) 855-0188, Fax: (804) 853-4667. Exec. Vice Pres.: Robert Kruglick. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Rackjobber, Military Sales)

Labels Distributed: Audio: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy; Video: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy.

WASHINGTON

BMG Distribution, 12720 Gateway Dr., Ste. 108, Seattle, 98168, (206) 241-9165, Fax: (206) 242-1671. Branch Mgr.: Charlie Brown. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

Labels Distributed: Audio/Video: See New York Listing For Product Line.

California Record Distribution, Inc., 6011 S. Roxbury, Seattle, 98118, (206) 723-0900, Fax: (206) 723-9040. Sales Mgr.: George Bingley. (Records) (Distributor)

City Hall Records, 3038 21st Ave. W., Seattle, 98199, (206) 282-4820, Fax: (206) 284-4118; Web Site: <http://www.linex.com/cityhall>. Northwest Branch Mgr.: George Romansic. (Distributor, Importer, Exporter)

EMI Music Distribution-Seattle (EMD), 1818 Westlake Ave. N., Ste. 228C, Seattle, 98109, (206) 284-3928, Fax: (206) 282-3817. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.

General Record Service, Inc., 6565 Seventh Ave. S., Seattle, 98108, (206) 767-7444, (800) 426-1621, Fax: (206) 762-4517. Gen. Mgr./Buyer (Pre-Rec Mus.): Russ Porteus; Buyer (Singles): Scott Geiver; Buyer (Blank Tape, Accessories): Terry Kearns; Buyer (Indies): Jim Johnson. (Compact Disc, Pre-Recorded Audio Tape, Accessories) (One-Stop, Rackjobber)

Products/Accessories: Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Allsop, Discwasher, Maxell; Storage & Carrying Cases: Case Logic, Napa Valley, Alpha

Navarre Corp., 3228 13th Ave. W., Seattle, 98119, (206) 285-9655, Fax: (206) 285-0705. Field Sales Rep.: Teresa Sullivan. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (12-Inch), Computer Games) (Distributor, One-Stop)

Labels Distributed: Audio: (Cassette & Disc) See New Hope, MN for product distribution; Video: (Cassette) Lowridge Videos Volumes 1-6.

RED Distribution, 5100 S. Dawson, Ste. 203, Seattle, 98118, (206) 722-8060, Fax: (206) 722-0462. (Distributor)

Ed Richter Marketing ★, 5025 California Ave. Sw., Ste. 106, Seattle, 98136, (206) 937-2782, Fax: (206) 932-1051. Owner: Ed Richter. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Alshire, Bescol, Madacy, Vox, GNP, Musicrama, Quick Silver, Fiesta, Phoenix, FTC, PPI, Big daddy, Chesky, Albany, Original Sound, ZYX, Total Recording; Video: (Cassette) Madacy, Best Film & Video.

WISCONSIN

Music Design, Inc., 4650 N. Port Washington Rd., Milwaukee, 53212, (414) 961-8380, Fax: (414) 961-8381; E-Mail: order@musicdesign.com. CEO: Wesley Van Linda; Gen. Mgr.: Dan Godden; Sr. Buyer: Liz Doan; Associate Buyer: Peter Plew. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Display Racks) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) American Gramophone, BMG, Canyon, Celestial Harmonies, Dargason, Domo, EMI, Ellipsis Arts, Ethereal, Global Pacific, Green Linnet, Hearts of Space, Higher Octave, Living Music, Meistersinger/Nightengale, Mesa/Blue Moon/Atlantic, Narada

PGD, Real Music, Rykodisc, Sequoia, Silverwave, Soar, Sony, Sounding of the Planet, Spring Hill, Talking Taco, Time Line, Trioka, WEA; Video: Healing Arts, Goldhil Home Media, Interworld, Mystic Fire, Miramar.

Products/Accessories: Storage & Carrying Cases: Clear Solutions Displays, Lift Displays

Wolfram Video, Inc., 1700 S. 60th St., West Allis, 53214, (414) 546-1379, (800) 433-1652, Fax: (414) 546-4654. Pres./Buyer: Wolfram B. Zimmermann; Sales Assoc.: Mark B. Tibbits. (Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: A&M, Atlantic, Sony, Arista, Capitol, Columbia, EastWest, Elektra, EMI, Epic, Geffen, Island, MCA, Mercury, Motown, PolyGram, RCA, Reprise, Sony 550, Universal, Virgin, Warner Bros., plus over 1,500 independents; Video: Select major labels, plus over 500 independents.

U.S. TERRITORY

PUERTO RICO

Aponte Distributors, Calle Cerra 619, Santurce, 00907, (809) 725-9208, Fax: (809) 723-1530. (Distributor)

Casa De Los Tapes, Inc., 233 Roosevelt Ave., San Juan, 00918, (809) 765-1243, Fax: (809) 754-0644. Pres./Owner: Jorge Jover; Vice Pres./Owner: Anibal Jover; Gen. Mgr.:

Fernando Ramos; Head Buyer: Eduardo Berrios. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (12-Inch, Singles), Accessories) (Distributor)

Labels Distributed: Audio: Sony, WEA, PolyGram, BMG, Cema, VNI, WEA Latina, Messidor, Optimism, Concord, T.B.A., Telarc, Positive Music, Fantasy, Evidence, JVC, Mango, DMP; Video: Sony, WEA, PolyGram, BMG.

Labels Imported: Fania, Westside, Mussart, Fonovisa, TH, MP, Sonotone (U.S.A.); Combo, Melodiscos, Frama (Puerto Rico); Fuentes (Colombia); Karen (Dominican Rep.)

Products/Accessories: Accessories: Laser Disc Players: Pioneer, Panasonic, RCA; Blank Tape: Maxell; CD Players: Denon; CD, Tape & Record Care Products: Discwasher, Allsop, Geneva; Head Phones: Koss; Storage & Carrying Cases: Case Logic, Savoy

Combo Records, 622 Calle Cerra, Santurce, 00907, (809) 722-4407, Fax: (809) 722-3603. Pres.: Bobby Rodriguez; Sales: Robert Rodriguez; Promos: Silvio Iglesias. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Imported: Rico, Combo (US)

Disco Hit Productions ★, Calle Cerra 623, Santurce, 00907, (809) 723-4942, Fax: (809) 724-2561. Pres.: Pablo Aponte; Gen. Mgr.: Ignacio Mena. (Distributor)

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Labels Distributed: Audio: (Cassette & Disc) Disco Hit, Marvela, Island, Gema, Star, Arilleria, Montilla, Artomax, Tierrazo, Patty, Corfi, Memorias, Hit Parade, Heads Up.

Distribuidora Nacional de Discos, Inc., Calle Cerra 606, Pda. 15, Santurce, 00907, (809) 721-4964, Fax: (809) 721-4965. Vice Pres.: Aida Nery Gonzalez; Buyer (Videos): Armando Gonzalez. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Accessories, Closeout Items) (Distributor, One-Stop, Exporter) **Products/Accessories:** Blank Tape: TDK, Sony, Memorex, Maxell, BASF; CD, Tape & Record Care Products: Savoy, Lebo, Laser Line, Spartan, Rolydisc, Coast; Head Phones: Memorex, Pickering, Sony; Storage & Carrying Cases: Savoy, Lebo Laser Line, Spartan, Case Logic

Musica Estival, Inc., Romany St., #13, Rio Piedras, 00925, (787) 759-8001, Fax: (787) 759-6101. Pres.: Jose Noguera; Asst. Prodn.: Carlos G. Lee. (Distributor)

MUSIC & VIDEO ACCESSORY MANUFACTURERS

ARS Recording Studio & Tape Duplication ★, 11626 S. Pulaski, Alsip, IL, 60658, (708) 371-8424, Fax: (708) 371-3958. E-Mail: arsstudio@aol.com. Chief Engineer: Gary A. Cobb; Gen. Mgr./Sales: Don J. Pokorny; Duplication Dept. Mgr.: Geoff Cook. CD/Record—Care Pdcets. Tape—Audio/Video: Head Cleaners.

Allsop, Inc. ★, 4201 Meridian, Bellingham, WA, 98226, (360) 734-9090, Fax: (360) 734-9858. Pres.: Ivor Allsop; Vice Pres./Gen. Mgr.: Jim Allsop; Dir., Sales/Mktg.: Randy Lervold. CD/Record—Carrying & Storage Cases, Care Pdcets. Tape—Audio/Video: Head Cleaners.

Alps, Inc. ★, 110 W. Wilson, Wendell, NC, 27519, (919) 365-3141, (800) 334-8363, Fax: (919) 365-3699. Pres.: Roy Rysdon; Sales Mgr./Mktg. Dir.: Joy G. Renfrow. CD/Record—Carrying & Storage Cases. Tape—Audio/Video: Carrying & Storage Cases.

Amaray Int'l Corp. (Div. of Joyce Molding Corp.), 52 Green Pond Rd., Rockaway, NJ, 07866, (800) 426-2729, Fax: (201) 627-5730. Pres.: Ed Joyce, Jr. CD/Record—Care Pdcets.; Carrying & Storage Cases, CD Jewel Cases. Tape—Audio/Video: Carrying & Storage Cases.

American Recorder Technologies, Inc., 4545-6A Industrial St., Simi Valley, CA, 93063, (805) 527-9580, Fax: (805) 527-1433. Pres.: Alan Adelstein. CD/Record—Carrying & Storage Cases, Care Pdcets. Tape—Audio: Head Cleaners, Carrying & Storage Cases, Care Pdcets., Cleaning Solutions, Cable. Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets., Cleaning Solutions. (Audio/Video: Bulk Erasers, Demagnetizers, Swabs)

R.B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Pres./Sales Mgr.: R.B. Annis. (Audio/Video: Bulk Erasers, Demagnetizers, Magnetometers)

Anvil Cases (A Zero Corp. Co.), 15650 Salt Lake Ave., City of Industry, CA, 91745, (818) 968-4100, Fax: (818) 968-1703. Vice Pres./Gen. Mgr.: Jerry Gross; Inside Sales Mgr.: Winnie M. Carron; Mktg. Mgr.: Art Foxall. CD/Record—Carrying & Storage Cases.

Audico Label Corp. ★, 8343 W. Grand Ave., River Grove, IL, 60171, (800) 252-5667, Fax: (708) 456-0418. Pres.: Barbara Deletzke; Sales: Janice Lambrecht; Mktg. Mgr.: Sandra Bert. Tape—Audio: Cassette Rolls. (Video: Leader Tape, Splicing Tape & Equip. Labels)

Audio File Co., 5140 W. Peoria, Ste. 102, Glendale, AZ, 85302, (602) 878-1818, (800) 662-0224, Fax: (602)-878-2828. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. CD/Record—Care Pdcets., Turntable Mats. (Full Line Lase Disc Access. Mfr.)

Audio Images ★, 70 Oak Grove St., San Francisco, CA, 94107, (415) 957-9131, Fax: (415) 957-1531. Pres.: Ron Timmons;

Mktg. Dir.: James Chen.

(Audio: Bulk Erasers, Demagnetizers, Leader Tape, Splicing Tape & Equip.)

Audio/Video Accessories Co., 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney. (Audio/Video: Splicing Tape & Equip.; Non-recorded cassettes)

Audiolab Electronics, Inc. ★, 5831 Rosebud Ln., Bldg. C, Sacramento, CA, 95841, (800) 624-1903, Fax: (916) 348-1512. Pres.: Robert E. Stefan; Sales Mgr.: Ronald A. Stefan. Tape—Audio: Degaussers & Erasers. Video: Tape Degaussers & Erasers. (Audio/Video: Bulk Erasers, Demagnetizers.)

Audiopak, Inc., 255-1 Tyson Dr., Winchester, VA, 22603, (540) 667-8125, Fax: (540) 667-6379. Pres.: Nick Krassowski. (Audio/Video: Leader Tape. Audio Cassette Slipsheets)

AudioSource, Inc., 1327 N. Carolan Ave., Burlingame, CA, 94010, (415) 348-8114, Fax: (415) 348-8083. Pres.: Norman Olson; Vice Pres. Sales/Mktg.: Lawrence Lurie; Nat'l Sales Mgr.: Geoffrey Marks; HWH Pub. Rel.: Russell Rowland. CD/Record—Lens/Screen Cleaners.

Benjamin Int'l, Inc., 3677 23rd Ave. S., Lake Worth, FL, 33461, (561) 533-0064, Fax: (407) 547-2844. Pres.: Joseph N. Benjamin. (Audio/Video: Bulk Erasers, Demagnetizers, Splicing Tape & Equip.)

Blackbourn Media Packaging, 5270 W. 84th St., Ste. 200, Bloomington, MN, 55437, (800) 842-7550, Fax: (612) 835-9060. Nat'l Sales Mgr.: Bill Griffin; Mktg. Mgr.: Michelle Mitchell. CD/Record/Tape—Audio/Video: Carrying & Storage Cases.

Brady Precision Tape Co., N. 144 W. 5690 Pioneer Rd., Cedarburg, WI, 53012, (800) 662-5688, (414) 438-6900, Fax: (414) 377-6789. Pdcet. Specialist: Helke Heckel. Tape—Audio/Video: Care Pdcets. (Audio/Video: Splicing Tape & Equip. Sensing tapes)

CD3 Storage Systems, Inc., 402 W. Seventh St., Georgetown, TX, 78626, (512) 869-0191, Fax: (512) 863-8911. CEO: Ronald E. Hunt; Pres.: Tod Barrett; Sec./Treasurer: Phyllis J. Hunt. CD/Record—Carrying & Storage Cases.

CD Wall ★, PO Box 93372, Las Vegas, NV, 89193-3372, (702) 263-4995, (800) 752-0542, Fax: (702) 263-4997. Pres.: Donald Krattiger; Mktg. Dir.: Patricia Krattiger. CD/Record—Carrying & Storage Cases.

Cal Oak Products, 1000 Cal Oak Rd., Oroville, CA, 95965, (916) 534-1426, Fax: (916) 534-0306. Pres.: Bruce Hall; Sales Dir.: Todd Hall; Mktg. Dir.: C. Grillet-Aubert. CD/Record—Carrying & Storage Cases.

Case Logic, Inc., 6303 Dry Creek Pkwy., Longmont, CO, 80503, (303) 530-3800, Fax: (303) 530-3822. Pres.: Peter Storz; Vice Pres., Sales: Pat Stanley. CD/Record/Tape—Audio/Video: Carrying & Storage Cases.

Certron Corp., 1545 Sawtelle Blvd., Ste. 12, Los Angeles, CA, 90025, (310) 914-0300, (800) 854-3943, Fax: (310) 914-0310. Pres./CEO: Marshall Kass; Vice Pres., Sales: Herb Bronsten. Tape—Audio: Head Cleaners. Video: Carrying & Storage Cases. (Audio: Bulk Erasers.)

Chicago One Stop/Browser Display ★, 401 W. Superior, Chicago, IL, 60610, (312) 822-4410, Fax: (312) 642-7880. Pres.: Howard Rosen. CD/Record—CD, Video, Laserdiscs, etc.

Coast Manufacturing Co., 200 Corporate Blvd. S., Yonkers, NY, 10701, (914) 376-1500, (800) 333-6282, Fax: (914) 376-0400. Pres.: William E. Moor; Exec. Vice Pres.: Floyd Barker; Vice Pres./Nat'l Sales Dir.: Richard Flashenberg. CD/Record—Carrying & Storage Cases, Trays. Tape—Audio: Carrying & Storage Cases. (Photo/Video Bags & Tripods)

Core Systems, Inc., 130 W. 25th St., New York, NY, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas. CD/Record/Tape—Audio: Carrying & Storage Cases.

Creative Point, Inc./Laserline ★, 4121 Clipper Ct., Fremont, CA, 94538, (510) 659-8222, (800) 323-8222, Fax: (510) 659-8260. Pres.: Peter Palmer; Vice Pres., Sales: Edward Dougherty. CD/Record/Tape—Audio/Video: Carrying & Storage Cases.

Leslie Dame Enterprises, Ltd. ★, 111-20 73rd Ave., Forest Hills, NY, 11375, (718) 261-4919, Fax: (718) 793-8804. Pres.: Leslie Dame; Sales Mgr.: Steve Dame. CD/Record—Carrying & Storage Cases, Care Pdcets., Home Storage Rack/CD Tower. Tape—Audio: Head Cleaners, Carrying & Storage Cases, Care Pdcets. Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets., CD Storage Racks.

Dimension Music & Sound Effects, Inc. ★, 9 Merrill Way, Newnan, GA, 30263, (800) 634-0091, Fax: (770) 253-9388. CEO/Producer: John St. John; Pres./Sales Mgr.: Fran Bell; Mktg. Dir.: Rex M. Bell. CD/Record—Carrying & Storage Cases.

Discwasher, Inc., 2950 Lake Emma Rd., Lake Mary, FL, 32746, (800) 325-0573, Fax: (407) 333-8903. Pres.: Robert Borchardt; Mktg. Dir.: John Bosch. CD/Record—Carrying & Storage Cases, Care Pdcets., Turntable Mats.

Editall, Div. of Xedit Corp., 218-31 97th Ave., Queens Village, NY, 11429, (718) 464-9400, Fax: (718) 464-9435. Pres.: Claude M. Karczmer. Tape—Audio/Video: Splicing Blocks. (Audio/Video: Splicing Tape & Equip. Blocks, Tabs)

Emerald Technology, Inc. ★, 233 S. 13th St., Ste. 1706, Lincoln, NE, 68508, (402) 435-6464, Fax: (402) 435-7576. Pres.: Brad Harse. CD/Record—Carrying & Storage Cases.

Euro Tronix, Inc. ★, 83 St. James St., Kingston, NY, 12401, (914) 338-8500, Fax: (914) 339-5835. Pres.: Stephen Mameli; Vice Pres.: Robert Mameli. CD/Record—Replacement Styli. Tape—Audio/Video: Head Cleaners.

Fidelipac Corp., 111 Gaither Dr., Ste. 104, Mount Laurel, NJ, 08054, (609) 235-3900, Fax: (609) 235-7779. Pres./Mktg. Dir.: Roger Thanhauser; Sales Mgr.: David Strode. Tape—Audio: Care Pdcets. (Audio: Bulk Erasers.)

Filam Nat'l Plastics, Inc. ★, 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210. E-Mail: jlfioresi@aol.com. Pres.: Vic Flores; Sales: Jun Flores. CD/Record—Carrying & Storage Cases. Tape—Audio: Carrying & Storage Cases, Norelco, Polyboxes.

Garner Industries, 4200 N. 48th St., Lincoln, NE, 68504, (402) 434-9100, (800) 228-0275, Fax: (402) 434-9133. Vice Pres., Sales: Scott McClain; Pdcet. Mgr.: John Porter. (Audio/Video: Bulk Erasers.)

Gemini Industries, Inc., 215 Entin Rd., Clifton, NJ, 07014, (201) 471-9050, Fax: (201) 471-4425. Pres.: George Niebel. Tape—Video: Electronic Accessories.

Geneva Group of Companies, Inc., 7109 31st Ave. N., Minneapolis, MN, 55427, (612) 546-5620, Fax: (612) 546-0933. Pres.: Edward E. Griffin; Nat'l Sales Mgr.: Mark Schuster; Sales Rep.: Mark Williams; Sales Rep.: Kimberly Mosford. CD/Record—Carrying & Storage Cases, Care Pdcets.

Head Cleaners, Inc., 11111 1st St., Ste. 100, San Diego, CA, 92131, (619) 444-1111, (800) 444-1111. Pres.: John B. Horowitz; Vice Pres.: Miki Kagan; Sales Mgr.: Jill Wiener. CD/Record—Turntable Mats.

Int'l Cutterhead Repair Service, Inc. ★, 571 Boulevard, Harsbrouck Heights, NJ, 07604, (201) 288-0106. Pres.: Sharon Rand Mizrahi; Sales Mgr./Mktg. Dir.: Moty Mizrahi. CD/Record—Replacement Styli, Conversion Components.

Island Cases, 1121-1 Lincoln Ave., Holbrook, NY, 11741, (516) 563-0633, Fax: (516) 563-1390. Pres.: Frank Maiella; Sales Mgr./Mktg. Dir.: Bruce PaPa. CD/Record—Carrying & Storage Cases.

Jasco Products Co., Inc. ★, 311 NW 122nd St., Oklahoma City, OK, 73114, (405) 752-0710, (800) 654-8483, Fax: (405) 752-1537. Vice Pres., Sales: Charles Trausch; Vice Pres., Mktg.: Kent Shiptel. CD/Record—Care Pdcets., Inserts, Adaptors. Tape—Audio/Video: Head Cleaners, Care Pdcets. (Audio: Demagnetizers.)

Knogo North America, Inc. ★, 350 Wireless Blvd., Hauppauge, NY, 11788, (516) 232-2100, Fax: (516) 232-2124. Pres./CEO: Thomas A. Nicolette. CD/Record—Univ. Source Imbedding.

LIFT Display, Inc., 115 River Rd., Ste. 105, Edgewater, NJ, 07020, (201) 945-8700, Fax: (201) 945-9548. Vice Pres.: Colette Kreins; Mktg./Sales Dir.: Susanna Seirafi. CD/Record—Carrying & Storage Cases.

Lebo Peerless Corp., 80 Business Park Dr., Ste. 207, Armonk, NY, 10504, (203) 968-0117, Fax: (203) 595-0137. Pres.: Patrick Mastrorand; Sales Mgr.: Stuart Glenwick. CD/Record—Carrying & Storage Cases. Tape—Audio/Video: Carrying & Storage Cases, Care Pdcets.

MacTec Products/CD Essentials, 19770 Bahama St., Woodland Hills, CA, 91324, (818) 773-8238, (800) MACTEC-1, Fax: (818) 773-7495. Pres.: Brian McCracken; Mktg. Mgr.: Cindy Gregory; Int'l Sales: Rocky Laucello. CD/Record—Carrying & Storage Cases, Care Pdcets., CD Opener, CD Repair. Tape—Audio: Multi Media Opener. Video: Carrying & Storage Cases, Multi Media Opener.

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Main Trapp Records, Inc., 2804 Beechtree Dr., Sanford, NC, 27330, (919) 774-8926. Pres.: Bill Trapp; Sales Mgr.: Wayne Ferrin. Tape—Audio/Video: Carrying & Storage Cases.

Matrix Associates, Inc., 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppe; Vice Pres.: Charles Shuman; Mktg. Dir.: Karen Koeppe; Administration Mgr.: Sally Loyd; Administration Mgr.: Judith Shockey. CD/Record—Carrying & Storage Cases, Care Pdcets., Laser lens cleaner discs. Tape—Audio/Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets.

Media Communications Corp. ★, 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo. Tape—Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets., Tapes.

Melody Mates, Inc., 63 Gunkel Ave., Dayton, OH, 45410, (513) 253-5433. Pres.: Janie Ellenberger; Art Dir.: Susan Atkins. CD/Record—Gift Package for CD. Tape—Audio: Gift Package for Cassette.

Metacorn, Inc. ★, 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Philip Levin; Vice Pres.: Diane Thies; Mktg. Dir.: Diane Dickmeyer. CD/Record—Carrying & Storage Cases. Tape—Audio/Video: Carrying & Storage Cases.

Nat'l Audio Co., Inc., 1841 E. Bergman, Springfield, MO, 65802, (417) 863-1925, Fax: (417) 863-7825. Pres./Mktg. Dir.: Steve Stepp; Sales Mgr.: Susie Brown. Tape—Audio: Head Cleaners, Care Pdcets. (Audio: Bulk Erasers, Leader Tape, Splicing Tape & Equip. Video: Leader Tape, Splicing Tape & Equip.)

Neo Arte ★, 1534 California St., Elk Grove Village, IL, 60007, (708) 939-9800, E-Mail: currsed@aol.com. Pres./Mktg. Dir.: Steve Bator; Sales Mgr.: Steve Butirio. CD/Record—Multimedia Storage Cabinets.

Northeast Fixture Corp., 117 Tripp St., Fall River, MA, 02724, (508) 672-8387, (800) 522-8724, Fax: (508) 677-4772. Pres.: James P. Curci; Sales Mgr./Mktg. Dir.: Vincent Ferla. CD/Record—Carrying & Storage Cases, Display Fixtures: Wood/Wire.

Parson Int'l Business Corp. ★, 261 Central Ave., Jersey City, NJ, 07307, (201) 659-7562, Fax: (201) 792-9659. Pres.: Gani Pola. CD/Record—Carrying & Storage Cases, Care Pdcets., Blank CD in Hi-Vol.Basis. Tape—Audio/Video: Head Cleaners, Carrying & Storage Cases, Blank Tapes—Hi Vol. only.

Performance Dist., 2 Oak St., New Brunswick, NJ, 08903, (908) 545-3004, Fax: (908) 545-6054. Owner: Stephen Kaplan; Owner: Arthur Marko; Mgr.: Jessica DiGiora. CD/Record—Carrying & Storage Cases, Care Pdcets., Blisters. Tape—Audio/Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets. (Audio/Video: Demagnetizers.)

Pfanstiehl Corp., 3300 Washington St., Waukegan, IL, 60085, (847) 623-1360, Fax: (847) 623-9107. Pres.: Joseph J. Bissing; Mktg. Dir.: Beth Kerscher; Nat'l Sales Mgr.: Gordon Oakes. CD/Record—Care Pdcets., Replacement Styli. Tape—Audio: Head Cleaners, Carrying & Storage Cases, Care Pdcets., Accessory Cables, Connectors. Video: Head Cleaners, Accessories, Game Products.

Plastic Reel Corp. of America, Brisbin Ave., Lyndhurst, NJ, 07071, (201) 933-5100, Fax: (201) 933-9468. Pres.: Ben Zuk. Tape—Video: Carrying & Storage Cases.

Prestige Label Co., Inc. ★, 960 Alabama Ave., Brooklyn, NY, 11207, (718) 927-2600, Fax: (718) 485-4403. Vice Pres.: Ernie Menkes; Vice Pres.: William Hildebrand. CD/Record—Labels. Tape—Audio/Video: Labels. (Audio/Video: Splicing Tape & Equip.)

ProLine (Div. of AMI Corp.) ★, 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818. Pres.: Tony Marcon. CD/Record—Carrying & Storage Cases, Care Pdcets., CD Rom Caddies. Tape—Audio/Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets.

(Audio: Demagnetizers, Splicing Tape & Equip. Video: Bulk Erasers, Demagnetizers, Splicing Tape & Equip. Audio/Video Maintenance Pdcets.)

R.P. Products, Inc., 75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202. Pres.: Roy Pink; Sales Mgr.: Mary Rossi. CD/Record—Carrying & Storage Cases. Tape—Audio/Video: Carrying & Storage Cases.

RSG Group, Inc. ★, 83 St. James St., Kingston, NY, 12401, (914) 339-5835, (914) 626-5151. Pres./CEO: Robert S. Gelles; Vice Pres.: Mark A. Mamell. CD/Record—Jewel Box Indexer.

RTI-Research Technology Int'l ★, 4700 Chase Ave., Lincolnwood, IL, 60466, (847) 677-3000, (800) 323-7520, Fax: (847) 677-1311. Pres.: Ray L. Short, Jr.; Vice Pres./Sales Mgr.: William Wolavka. CD/Record—Carrying & Storage Cases, Care Pdcets. Tape—Audio: Head Cleaners, Care Pdcets., AV Equipment. Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets., Test equipment.

(Audio/Video: Bulk Erasers, Demagnetizers, Splicing Tape & Equip. Videotape Cleaner/Rewinder Machines)

Record-Rama Sound Archives, 4981 McKnight Rd., Pittsburgh, PA, 15237-3407, (412) 367-7330, Fax: (412) 367-7388, E-Mail: recordrama@city-net.com. Curator: Paul C. Mawhinney. CD/Record—Carrying & Storage Cases, Care Pdcets., Turntable Mats, Replacement Styli, Yellowjacket, CD Saver.

Recoton Corp., 145 E. 57th St., 10th Fl., New York, NY, 10022, (212) 644-0220, Fax: (212) 644-8205. Pres.: Robert L. Borchardt. CD/Record—Care Pdcets., Replacement Styli, Cartridges/CD StorageCase. Tape—Audio/Video: Head Cleaners. (Audio: Leader Tape. Video: Bulk Erasers, Demagnetizers, Splicing Tape & Equip.)

Rexton, Inc. (Posso Media Boxes) ★, P.O. Box 737352, Elmhurst, NY, 11373, (800) 343-8140, Fax: (718) 592-3934. Mktg. Mgr.: Ted Harrison; Dir.: Opns.: John Konvacin. CD/Record/Tape—Audio/Video: Carrying & Storage Cases.

Rome Recording Co., 3970 S. High St., Columbus, OH, 43207, (614) 497-3970, Fax: (614) 497-1012. Pres./Sales Mgr.: Jack Casey; Mktg. Dir.: Joyce Casey. Tape—Audio: Head Cleaners, Carrying & Storage Cases. (Audio: Bulk Erasers, Demagnetizers, Leader Tape, Splicing Tape & Equip.)

Seebro Products Co. ★, 2416 S. Michigan Ave., Chicago, IL, 60616, (312) 842-8221, (312) 252-2266. Pres.: R. Siegal. CD/Record—Carrying & Storage Cases, Care Pdcets., Turntable Mats, Replacement Styli, Record racks/floor stands. Tape—Audio: Display or Storage Rack.

Sennheiser Electric Corp. ★, 6 Vista Dr., Old Lyme, CT, 06371, (860) 434-9190, Fax: (860) 434-1759, E-Mail: miclit@sennheiserusa.com. Pres.: Andrew Brakhan; Vice Pres.: Mktg./Sales: John Falcone; Sales Mgr.-West: Albert Zang; Sales Mgr.-East: Scott Schurmer; Professional Pdcet. Mgr.: Joe Ciaudelli. (Headphones, Infrared products)

Sentry Industries, Inc. ★, 29 S. Depot Plz., Tarrytown, NY, 10591, (914) 332-1660, Fax: (914) 332-4770. Pres.: Barry Rosen; Vice Pres.: Gene Weinberg; Vice Pres.: Daniel Rosen. CD/Record—Carrying & Storage Cases, Care Pdcets., Headphones, CD Accessories. Tape—Audio: Head Cleaners, Carrying & Storage Cases, Care Pdcets., Speakers. Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets.

Spin-Clean Record Washer System, 4981 McKnight Rd., Pittsburgh, PA, 15237, (412) 367-7330, Fax: (412) 367-7388, E-Mail: recordrama@city-net.com. Pres.: Paul C. Mawhinney. CD/Record—Care Pdcets.

Stanton Magnetics, Inc. ★, 101 Sunnyside Blvd., Plainview, NY, 11803, (516) 349-0235, Fax: (516) 349-0230. Pres.: Walter

O. Stanton; Vice Pres.: Int'l Sales: Frank Conlon; Adv./Promos. Mgr.: Jean Kape; Nat'l Sales Mgr.: Ed Maidel. CD/Record—Turntable Mats, Replacement Styli, Cartridges.

Star Title, 1015 Park Ave., Lakewood, NJ, 08701, (908) 370-4044, Fax: (908) 364-4666. Pres.: Philip M. Falgares, Jr. CD/Record—Juke box title strips.

Tapemaker, 48 Urban Ave., Westbury, NY, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: 76450.1770@compuserve.com. Pres.: Arthur Brandwein; Sales Mgr.: Mordy Brandwein; Mktg. Dir.: Matt Polakoff.

Tape—Audio: Head Cleaners, Laser Labels. Video: Head Cleaners, Sprinter Tape Wipes, TMOL dr. (Audio/Video: Leader Tape, Splicing Tape & Equip. Audio/Video Laser Labels)

Tapeponents Co. ★, 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Mktg. Dir.: Tim Anglum. CD/Record—Carrying & Storage Cases.

Tape—Audio: Carrying & Storage Cases, Norelco-style Box, Polybox. Video: Carrying & Storage Cases, Slip sleeves, VHS/BETA Storage.

Tesa Tape ★, 5825 Carnegie Blvd., Charlotte, NC, 28209, (704) 554-0707, Fax: (704) 553-5677. Mktg. Mgr.: David Brower; Sales Mgr.: Gary Watkins. (Audio/Video: Splicing Tape & Equip.)

Tree Dimensions Manufacturing Corp. (Alpha Enterprise), George Wilson Rd., Boone, NC, 28607, (704) 262-0220, Fax: (704) 262-0844. Plant Mgr.: Leslie Cook. CD/Record—Carrying & Storage Cases. Tape—Audio/Video: Carrying & Storage Cases.

Charles W. Trent & Co., Inc., State Rd. 777 at 58 E., Martinsville, VA, 24115, (540) 638-3526, Fax: (540) 638-6317. Pres.: Kyle S. Trent; Sales Mgr.: Luanne Shuler; Mktg. Dir.: Charlie Trent. CD/Record—Carrying & Storage Cases.

United Audio Video Group, Inc., 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres.: Opns.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin.

CD/Record—Carrying & Storage Cases, Care Pdcets. Tape—Audio/Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets.

(Audio: Bulk Erasers, Demagnetizers, Leader Tape, Splicing Tape & Equip. Video: Splicing Tape & Equip.)

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Visual Impact Products ★, 9755 Independence Ave., Chatsworth, CA, 91311, (818) 407-0204, Fax: (818) 407-0850. Pres.: Kenneth R. Chane. Tape—Video: Head Cleaners, Carrying & Storage Cases, Care Pdc's.

Wide Range Electronics Corp., 16344 Westwoods Business Park Dr., Ellisville, MO, 63021, (314) 230-7178, Fax: (314) 230-7617. Pres.: Don Toone; Sales Mgr.: T. Toone; Mktg. Dir.: G. Stecker. Tape—Audio: Head Cleaners. Video: Head Cleaners, Carrying & Storage Cases. (Audio/Video: Bulk Erasers, Demagnetizers.)

Woodruff Corp., 814 S. L. St., Richmond, IN, 47374, (317) 935-2990, Fax: (317) 935-1083. Gen. Mgr.: Joe Price. CD/Record—LP & 45 Divider Cards. Tape—Audio: Cassette Divider Cards.

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Artistic Screen Printing Promotions, 33 Hubbell St., Bridgeport, CT, 06605, (203) 367-7470, Fax: (203) 579-1400. Pres.: Ralph Mucherino. Product(s): Hats/Caps, Jackets, T-shirts, Screen Printing.

Atwater Press Litho Corp., 207 W. 25th St., 5th Fl., New York, NY, 10001, (212) 675-2710, Fax: (212) 255-0933. Pres.: Peter Dreyfuss. Product(s): Posters.

B&F Plastic Graphics, Inc., 540 N. Eighth St., Richmond, IN, 47374, (800) 562-8365, Fax: (317) 962-7170. Pres.: Paul Bertsch; Sales Mgr.: David Moody; Mktg. Dir.: Jari Snyder. Product(s): Posters, Signs.

B & H Co., 120 W. 157th St., Gardena, CA, 90248, (310) 719-7004, Fax: (310) 719-9894. Pres.: Robert Binder; Vice Pres.: Hadi Salem. Product(s): T-shirts, Clothing.

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, NY, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Dan Alvaro; Promo/

Mktg.: A. Berger, A. Russo; Worldwide Dist. Mgr.: Nancy Micca. Product(s): Hats/Caps, Jackets, T-shirts.

Creative Communications Workshop, 1906 Chet Atkins Blvd., Apt. 502, Nashville, TN, 37212-2122, (615) 320-7678, Fax: (615) 321-5382. Pres.: Rusty Michael; Vice Pres.: G. Todd Smith.

Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Jewelry, Key Chains, Patches, Posters, Sunglasses, T-shirts, Trading Cards.

John M. Edmunds, A Professional Corp., 2294 Mountain Vista Ln., Provo, UT, 84606, (801) 375-4300, Fax: (801) 377-1122. Pres.: John M. Edmunds.

Product(s): Belt Buckles, Hats/Caps, Key Chains, T-shirts, Embroidery.

Albert Elovitz, Inc./American Int'l Manufacturing ★, 3812 Penn Ave., Pittsburgh, PA, 15201, (800) 233-2800, (412) 683-2900, Fax: (412) 683-3110. Pres.: Albert Elovitz; Sales Mgr.: John Fullerton.

Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jewelry, Key Chains, Sunglasses, T-shirts, Music gifts.

Ephemera Buttons, Inc. ★, PO Box 490, Phoenix, OR, 97535, (800) 537-7226, Fax: (503) 535-5016. Pres./Sales Mgr.: Ed Polish.

Product(s): Buttons/Badges, Magnets.

The Franklyn Agency/A & E Productions, 1010 Hammond St., Ste. 312, West Hollywood, CA, 90069, (213) 272-6080. Pres.: Audrey Franklyn; Mktg. Dir.: Estie Danny; Prodn. Supvr.: Val Fredericks.

Product(s): Posters, T-shirts.

Freeman Sports Apparel Co., PO Box 238, Elyria, OH, 44036-0238, (216) 322-6627, (800) 995-9990, Fax: (216) 322-6784. Mktg. Dir.: Allen Freeman; Credit Mgr.: Melissa Mantz; Sales Mgr.: Chris Freeman; Production Mgr.: Mike McCrary.

Product(s): Hats/Caps, Jackets, T-shirts, Concert Apparel, etc.

Funky Enterprises, Inc. ★, 132-05 Atlantic Ave., Richmond Hill, NY, 11418, (718) 441-5500, (800) 221-6730, Fax: (718) 847-2760. Pres.: Joel Weissman; Vice Pres.: Thomas Semmel; Sales Mgr.: Charles Cohen.

Product(s): Posters.

GoCard Postcard Advertising, 408 E. 65th St., Ste. 5G, New York, NY, 10021, (212) 772-8474, Fax: (212) 772-3017. Pres.: Alan Wolan; Vice Pres.: Natalia Wolan; Dir. Adv. Sales/Promos.: Donna Kavanagh.

Product(s): Postcards.

Good Swag Merchandising, Inc. ★, 80 Eighth Ave., Ste. 303, New York, NY, 10011, (212) 807-5728, Fax: (212) 242-4287. Pres.: David Stern.

Product(s): Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-shirts, Apparel.

Gopher Products ★, 2201 Lockheed Way, Carson City, NV, 89701, (800) 648-0958, (702) 882-9333, Fax: (702) 882-0959. Pres.: Valerie Perkins; Sales: Judith A. Meech. Product(s): Signage.

Identity, Inc. ★, 1466 Broadway, Ste. 900, New York, NY, 10036, (212) 719-1026, Fax: (212) 869-8101. Pres.: Lori B. Horowitz; Vice Pres.: Miki Kagan; Sales Mgr.: Jill Wiener. Product(s): Buttons/Badges, Hats/Caps, Jackets, Patches, T-shirts, Sweatshirts.

MacTec Products/CD Essentials ★, 19770 Bahama St., Woodland Hills, CA, 91324, (818) 773-8238, (800) MACTEC-1, Fax: (818) 773-7495. Pres.: Brian McCracken; Mktg. Mgr.: Cindy Gregory; Int'l Sales: Rocky Laucello. Product(s): Key Chains.

Melody Mates, Inc., 63 Gunckel Ave., Dayton, OH, 45410, (513) 253-5433. Pres.: Janie Ellenberger; Art Dir.: Susan Atkins.

Product(s): Greeting cards for CD/Cassettes.

Metacom, Inc. ★, 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres.: Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. Product(s): Posters.

Nalpac Ltd., 8700 Capital, Oak Park, MI, 48237, (810) 541-1140, Fax: (810) 544-9126. Pres.: Ralph Caplan; Sales Mgr.: Ken Sahn.

Product(s): Hats/Caps, Jewelry, Key Chains, Patches, Sunglasses, T-shirts, Tapestries, incense.

Parson Int'l Business Corp. ★, 261 Central Ave., Jersey City, NJ, 07307, (201) 659-7562, Fax: (201) 792-9659. Pres.: Gani Pola.

Product(s): Jackets.

Performance Dist., 2 Oak St., New Brunswick, NJ, 08903, (908) 545-3004, Fax: (908) 545-6054. Owner: Stephen Kaplan; Owner: Arthur Marko; Mgr.: Jessica DiGiora. Product(s): Novelty Items.

Plastic Works, Inc., 1038 Ashby Ave., Berkeley, CA, 94710, (510) 841-1001, (800) 542-2302, Fax: (510) 841-6116. Pres.: Jeff Weinstein.

Product(s): Poster holders.

Regal, A Poly-Pak Industries Co., 125 Spagnoli Rd., Melville, NY, 11747, (516) 293-6767, Fax: (516) 454-6366. Pres.: Peter Levy.

Product(s): Giftwrap, printed plastic bags.

Poster Service, Inc., 10305 Reading Rd., Cincinnati, OH, 45241-3113, Fax: (513) 672-3280. Pres.: Daniel P. Regenold; Sales Mgr.—East Coast: Dana Gore; Sales Mgr./Mktg. Dir.: Lisa Bowen.

Product(s): Posters, Posterhangers/frames, Gallery Frame.

RHM Industries, Ltd., 180 Orville Dr., Bohemia, NY, 11716, (516) 567-7222, Fax: (516) 567-7253. Pres.: Gerard V. Hughes; Customer Serv. Mgr.: David Neyssen; Credit Mgr.: Mary Ann McCoyd.

Product(s): Posters.

Ready For Duty Promotions, 560 W. 43rd St., Ste. 10M, New York, NY, 10036, (212) 465-9755, Fax: (212) 594-9712. CEO: Toi Sojer; Vice Pres.: Koi Sojer; Sales Mgr.: Sandy Sojer. Product(s): Custom Imprinted Merchandise.

Ross-Ellis Printing, Inc., 1133 Broadway, Ste. 825, New York, NY, 10010, (212) 645-6110, (800) 223-6105, Fax: (212) 645-9376. Pres.: Ken Peladeau; Mktg. Dir.: Nina Palmer Sheldon; Mktg. Dir.: Peter Kerr.

Product(s): Posters.

Jasper Samuel Printing Co., 406 W. 31st St., New York, NY, 10001, (212) 239-9544, Fax: (212) 594-0931. Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Chamlee.

Product(s): Buttons/Badges, Hats/Caps, Key Chains, Patches, Posters, T-shirts.

Scorpio Posters, Inc., 63 19th St., Brooklyn, NY, 11232, (718) 499-2001, (800) 221-6328, Fax: (718) 788-0512. Pres.: Frank Scorpio; Sales Mgr.: Sharon Salome; Mktg. Dir.: Eileen Paris. Product(s): Posters.

Starline Creations, Inc., 2158 Plainfield Pk., Cranston, RI, 02921, (401) 946-7273, Fax: (401) 946-1980. Pres.: Paul Mastrobuono.

Product(s): Jewelry.

Ticklip, 484 Lake Park Ave., #246, Oakland, CA, 94610, (510) 444-7469, Fax: (510) 444-3030. Contact: Rene Boisvert.

Product(s): Ticket display/clothing attachment.

Times Square Fantasy Theatre Music Wear ★, 519 N. Halifax Ave., Daytona Beach, FL, 32118, (904) 252-0381. Pres.: Bobby L. Cude.

Product(s): Jackets, Patches, Posters, T-shirts.

Warjo Promotions, Inc. ★, 236 W. 27th St., New York, NY, 10001, (212) 627-2800, Fax: (212) 627-3136. Pres.: Warren Baker; Sales Mgr.: Peter Gorin.

Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, Sunglasses, T-shirts, Imprinted items.

Winterland Productions ★, 100 Harrison St., San Francisco, CA, 94105, (415) 597-9700, Fax: (415) 597-9744. Pres.: Michael L. Krassner; Vice Pres.: Custom Sales: John Crist. Product(s): Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-shirts, Full line of merchandise.

Zmachers Posters, Inc., 7911 NW 72nd Ave., Ste. 102, Miami, FL, 33166, (305) 888-2238, Fax: (305) 888-1924. Pres.: Doris Hardison; Sales Mgr./Adv. Dir.: Kelly McAllister; Buyer: Catherine Zamora.

Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jewelry, Key Chains, Patches, Posters, Sunglasses, T-shirts, Incense, Stickers, Temporary Tattoos.

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Alps, Inc. ★, 110 W. Wilson, Wendell, NC, 27519, (919) 365-3141, (800) 334-8363, Fax: (919) 365-3699. Pres.: Roy Rysdon; Sales Mgr./Mktg. Dir.: Joy G. Renfrow. Display Racks—(CD, Tape, Video).

Art-Phyl Creations, 16250 NW 48th Ave., Miami, FL, 33014, (305) 624-2333, Fax: (305) 621-4093. Pres.: Art Hochman; Sales Mgr.: Barbara Calano; Mktg. Dir.: Barry Spatz. Display Racks—(CD, Record, Tape, Video).

Audio File Co., 5140 W. Peoria, Ste. 102, Glendale, AZ, 85302, (602) 878-1818, (800) 662-0224, Fax: (602) 878-2828. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. Display Racks—(CD, Video).

B&F Plastic Graphics, Inc., 540 N. Eighth St., Richmond, IN, 47374, (800) 562-8365, Fax: (317) 962-7170. Pres.: Paul Bertsch; Sales Mgr.: David Moody; Mktg. Dir.: Jari Snyder. Browser Boxes/Display Racks/Divider Cards—(CD, Record, Tape, Video).

Bass Industries, Inc., 380 NE 67th St., Miami, FL, 33138, (305) 751-2716, (800) 346-8575, Fax: (305) 756-6165. Pres.: Robert M. Baron; Sales Mgr.: Eric Finnegan; Mktg. Dir.: Irma Baron. Display Racks—(CD, Record, Tape, Video).

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Creative Displays Int'l, Inc., 1319 Hancock Ave., Gainesville, GA, 30501, (800) 222-7469, Fax: (770) 535-0197. Pres.: J. Stephens Patel.

Browser Boxes/Display Racks—(CD, Record, Tape, Video). **Creative Store Equipment, Inc.**, PO Box 933, Terrell, TX, 75160, (214) 524-9679. Pres./Sales Mgr.: Jerry White. Display Racks—(Record, Tape).

Geneva Group of Companies, Inc., 7109 31st Ave. N., Minneapolis, MN, 55427, (612) 546-5620, Fax: (612) 546-0933. Pres.: Edward E. Griffin; Nat'l Sales Mgr.: Mark Schuster; Sales Rep.: Mark Williams; Sales Rep.: Kimberly Mosford. Browser Boxes/Display Racks—(CD, Video).

Goldstar Electronics, Inc., 1000 Sylvan Ave., Englewood Cliffs, NJ, 07632, (201) 816-2000, Fax: (201) 816-0636. Pres.: Nam Woo. Display Racks—(CD).

Gopher Products ★

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Hannecke Display Systems, Inc. ★, 300G Rt. 17 S., Mahwah, NJ, 07430, (201) 529-5995, Fax: (201) 529-9343. Pres.: Bruce C. Dreher; Controller: Grace Perusini. Display Racks—(CD, Tape, Video).

High Level Marketing

8033 Sunset Blvd., Ste. 3518, Los Angeles, CA, 90046, (818) 769-7700, Fax: (818) 769-7133. Pres.: Ken Rubin; Vice Pres.: Sales: Grant Langston. (Listening Station Manufacturing; Listening Station Program Marketing)

J.D. Store Equipment, Inc. ★, 225 S. Sepulveda Blvd., Ste. 300, Manhattan Beach, CA, 90266, (310) 937-3660, (800) 433-3543, Fax: (310) 937-2070, E-Mail: jdstore@ix.netcom.com. Pres.: Wayne Hibner. Browser Boxes/Display Racks/Divider Cards—(CD, Record, Tape, Video).

Jewellite Signs, Letters & Displays, Inc., 106 Reade St., New York, NY, 10013, (212) 233-1900, Fax: (212) 233-1998, E-Mail: jewellite@eclipse.net. Pres.: Robert Bank; Vice Pres.: Joseph Bank; Sales Mgr.: Leah Bank; Mktg. Dir.: Dana Bank. Browser Boxes/Display Racks/Divider Cards—(CD, Record, Tape, Video).

LIFT Display, Inc., 115 River Rd., Ste. 105, Edgewater, NJ, 07020, (201) 945-8700, Fax: (201) 945-9548. Vice Pres.: Colette Kreins; Mktg./Sales Dir.: Susanna Seirafi. Display Racks—(CD, Record, Tape, Video).

MacTec Products/CD Essentials ★, 19770 Bahama St., Woodland Hills, CA, 91324, (818) 773-8238, (800) MACTEC-1, Fax: (818) 773-7495. Pres.: Brian McCracken; Mktg. Mgr.: Cindy Gregory; Int'l Sales: Rocky Laucello. Browser Boxes/Divider Cards—(CD); Display Racks—(CD, Video).

Metacom, Inc. ★, 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres.: Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. Display Racks—(Tape).

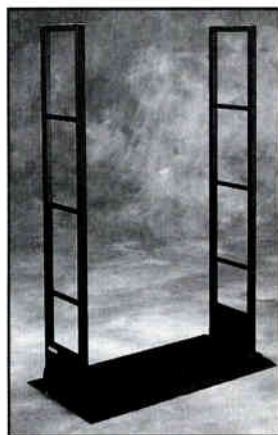
Millrock, Inc. ★, Eagle Dr., Sanford, ME, 04073, (207) 324-0041, Fax: (207) 324-0134. Pres.: Marty Liebmann; Vice Pres.: Spencer Liebmann; Mktg. Dir.: Kristi Kamps. Display Racks—(CD, Record, Tape, Video); (check-out counter, in-store cafes, book displays)

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Pacific Display, 5940 Colton Blvd., Oakland, CA, 94611, (800) 727-5551, (510) 339-7892, Fax: (510) 727-5529. Sales/Mktg.: Gary Schatan. Display Racks—(CD, Tape, Video).

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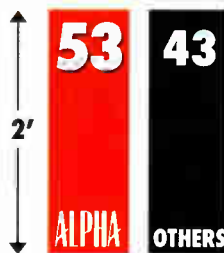
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R.P. Products, Inc., 75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202. Pres.: Roy Pink; Sales Mgr.: Mary Rossi. Display Racks—(CD, Record, Tape, Video).

RSG Group, Inc. ★, 83 St. James St., Kingston, NY, 12401, (914) 339-5835, (914) 626-5151. Pres./CEO: Robert S. Gelles; Vice Pres.: Mark A. Marnell. Browser Boxes/Display Racks—(CD, Record, Tape, Video).

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Seebro Products Co. ★, 2416 S. Michigan Ave., Chicago, IL, 60616, (312) 842-8221, (312) 252-2266. Pres.: R. Siegal. Display Racks—(Record).

Slatwall Systems by Wind Mill, 200 Balsam Rd., Sheboygan Falls, WI, 53085, (800) 548-7528, Fax: (414) 467-6114. Pres.: Jay Hogfeldt; Sales Mgr.: Russell Otten; Sales Mgr./Dir.: Mark Hunt. Display Racks—(CD, Record, Tape, Video: Slatwall panels).

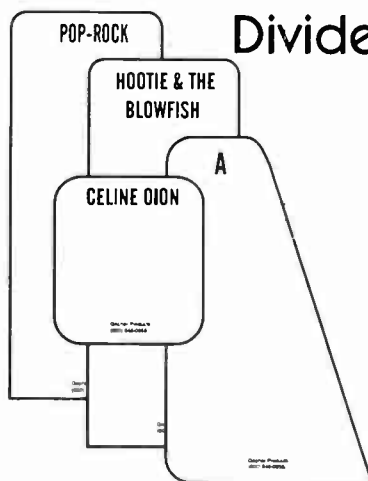
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Sterling Title Strip, 2100 E. Ohio St., Pittsburgh, PA, 15209, (412) 322-4555, Fax: (412) 322-5073. Sales Mgr.: Edward Fedorchak. Divider Cards—(CD, Tape).

Tapeponents Co. ★, 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Mktg. Dir.: Tim Anglum. Browser Boxes/Display Racks—(CD, Tape).

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Gopher Products Corporation

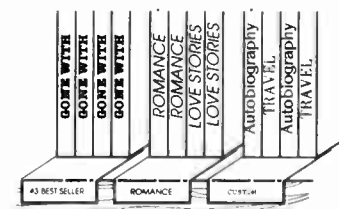


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Woodcraft Industries, Inc. ★, 809 Burlington Rd., Fort Worth, TX, 76179, (800) 383-8961, Fax: (817) 847-6929. Pres.: Lynn McCauley; Sales Mgr./Mktg. Dir.: Neel E. Bobbitt. Display Racks—(CD, Record, Tape, Video).

Woodruff Corp., 814 S. L St., Richmond, IN, 47374, (317) 935-2990, Fax: (317) 935-1083. Gen. Mgr.: Joe Price. Browser Boxes/Display Racks/Divider Cards—(CD, Record, Tape, Video).

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C & D Special Products, 309 Sequoya Dr., Hopkinsville, KY, 42240, (502) 885-8088, (800) 922-6287. Pres.: Bill MacTavish. Reusable Security Packaging: .

Checkpoint Systems, Inc., 101 Wolf Dr., Thorofare, NJ, 08086, (800) 257-5540, Fax: (609) 848-0937. Chrmn.: A.E. Wolf; Pres.: Kevin Dowd. Electronic: Walk-Thru Security System, Anti Theft System.

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Amy Alter Assoc., 799 Broadway, Ste. 402, New York, NY, 10003, (212) 674-9505, Fax: (212) 353-9730. Pres.: Amy Alter Ross.

Amorosano Associates Public Relation ★, 8075 W. Third St., Ste. 510, Los Angeles, CA, 90048, (213) 936-6101, Fax: (213) 936-6104, E-Mail: amorpr@aol.com. Pres.: Ken Amorosano.

Aristo Music Associates, Inc./AristoMedia, Inc., 1620 16th Ave. S., Nashville, TN, 37212, (615) 269-7071, Fax: (615) 269-0131. Pres.: Jeff Walker.

BS Promotions ★, PO Box 130, New York, NY, 10024, (212) 787-8111. Pres.: Billy Smith.

Bender, Goldman & Helper, Inc., 11500 W. Olympic Blvd., Ste. 655, Los Angeles, CA, 90064, (310) 473-4147, Fax: (310) 478-4727. Pres.: Lee A. Helper; Principle: Dean Bender; Principle: Larry Goldman.

Susan Blond, Inc., 250 W. 57th St., Ste. 622, New York, NY, 10107, (212) 333-7728, Fax: (212) 262-1373. Pres.: Susan Blond.

Henri Bollinger Public Relations ★, PO Box 57227, Sherman Oaks, CA, 91413, (213) 274-8483, Fax: (213) 274-8479. Pres.: Henri Bollinger.

Brandy Co., 755 N. La Cienega Blvd., Ste. 202, Los Angeles, CA, 90069, (310) 657-8320, Fax: (310) 657-4765. Pres.: Howard Brandy; Mktg. Dir.: Julia Holmes.

Business Broadcast Systems, 1901 Avenue of the Stars, 18th Floor, Los Angeles, CA, 90067, (310) 277-7859, Fax: (310) 277-6230. Pres.: Andrew Milder.

CRS, Inc. ★, 724 Winchester Rd., Broomall, PA, 19008, (215) 544-5920, Fax: (215) 544-5921. Pres.: John Russo; Mktg.: Jack M. Shusterman; Sales Asst.: Caroline Hunt.

Carlton & Co. Public Relations ★, 110 W. 26th St., 3rd Floor S., New York, NY, 10001-6805, (212) 645-1600, Fax: (212) 989-6459. Pres.: Gaye Carlton; Acct. Exec.: Paul Lockwood.

Catchcat Public Relations, 3518 Cahuenga Blvd. W., Ste. 320, Los Angeles, CA, 90068, (213) 845-9918, Fax: (213) 845-9986.

Creative Communications Workshop, 1906 Chet Atkins Blvd., Apt. 502, Nashville, TN, 37212-2122, (615) 320-7678, Fax: (615) 321-5382. Pres.: Rusty Michael; Vice Pres.: G. Todd Smith.

DMG Public Relation-A PPL Co. ★, 10 Universal City Plz., Universal City, CA, 91618, (818) 506-8533, Fax: (818) 506-8534. Pres.: Santonio R. Scotti; Chrmn.: Samuel G. Goldback; Vice Pres.: Maxx Diamond; Vice Pres.: Roujae Browne.

Dassinger Creative Services ★, 32 Ardsley Rd., Ste. 201, Montclair, NJ, 07042-5002, (201) 746-6474, Fax: (201) 746-5082. Pres.: George W. Dassinger; Vice Pres.: Isabel Dassinger.

Davidson, Choy, McWorter Publicity, 4311 Wilshire Blvd., Ste. 202, Los Angeles, CA, 90010, (213) 954-7510. Partners: Judi Davidson, Tim Choy; Partner: Wayne McWorter.

The Edward De Miles Co. ★, 4475 Allisonville Rd., 8th Floor, Indianapolis, IN, 46205, (800) 874-5799, Fax: (317) 549-9007. Pres.: Edward De Miles; Sales Mgr.: Dwayne Woolridge; Mktg. Dir.: Greg Payne.

The FHL Co. ★, 19722 Trull Brook Dr., Tarzana, CA, 91356, (818) 343-2626, Fax: (818) 343-1007. Pres.: Frank H. Lieberman.

The Franklyn Agency/A & E Productions, 1010 Hammond St., Ste. 312, West Hollywood, CA, 90069, (213) 272-6080. Pres.: Audrey Franklyn; Mktg. Dir.: Estie Danny; Prodn. Supvr.: Val Fredericks.

GP Productions ★, 362 Third Ave., Ste. 1B, New York, NY, 10016-9012, (212) 686-5267, E-Mail: gillpr@aol.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton.

Gangwisch & Associates, Inc. ★, 207 Westport Rd., Kansas City, MO, 64111, (816) 931-8000, Fax: (816) 931-0289. Pres.: Kathy Gangwisch.

Richard Gersh Associates, Inc., 301 W. 53rd St., New York, NY, 10019, (212) 757-1101, Fax: (212) 245-6746, E-Mail: rgershp@aol.com. Pres.: Richard Gersh; Mktg. Dir.: Arlene Gersh; Acct. Exec.: Dana Rosen; Asst. Acct. Exec.: Jeanne Theurkauf.

Glodow, Coats & Nead Publicity Services, 4034 20th St., San Francisco, CA, 94114, (415) 864-2333, Fax: (415) 864-2238. President: John Glodow; Contact: Michael Coats; Contact: Jeffrey Nead.

Golden Loder Associates ★, 28 Prospect St., Westfield, NJ, 07090, (908) 233-2040, Fax: (908) 233-8192, E-Mail: 72020.615@compuserve.com. Partner: Pamela Golden Loder; Partner: Robert A. Loder.

Ren Grevatt Associates, Ltd. ★, 209 Cooper Ave., Ste. 9 A-B, Upper Montclair, NJ, 07043, (201) 509-2801, Fax: (201) 509-2804. Pres.: Ren Grevatt; Acct. Exec.: Jon Grevatt; Acct. Exec.: Branch Gentile.

The Group Public Relations/PRP ★, 723 1/2 N. La Cienega Blvd., Los Angeles, CA, 90069, (310) 657-2211, Fax: (310) 657-7750. Pres.: Patti Mitsui; Vice Pres.: Cori Chill; Vice Pres.: Erik Filkorn.

HWH Public Relations, 1414 Avenue of the Americas, New York, NY, 10019, (212) 355-5049, Fax: (212) 593-0065. Chrmn./CEO: Elliot Hess; Pres.: Lois Whitman.

Hill & Knowlton, Inc., 6500 Wilshire Blvd., 21st Fl., Los Angeles, CA, 90048, (213) 966-5700, Fax: (213) 782-8190. Contact: Karen Begg.

Hill & Knowlton Public Affairs Worldwide Co., 600 New Hampshire Ave. NW, Ste. 601, Washington, DC, 20037, (202) 333-7400, Fax: (202) 333-1638. Chrmn./Gen. Mgr.: Tom Buckmaster.

IEG, Inc. ★, 640 N. LaSalle St., Ste. 600, Chicago, IL, 60610, (312) 944-1727, Fax: (312) 944-1897, E-Mail: ieg@sponsorshipcom. Pres.: Lesa Ukman; Mktg. Dir.: Jon Ukman.

Bernie Ison, Inc., 65 W. 55th St., New York, NY, 10019, (212) 245-7950, Fax: (212) 977-3093. Pres.: Bernie Ison.

Interso Promotions ★, 2287 Lothrop St., Detroit, MI, 48206, (313) 894-0710, Fax: (313) 862-6719. Pres.: Ernest Kelley; Sales Mgr.: Irving R. Kelley; Mktg. Dir.: Jerome Cunningham.

Jensen Communications, 230 E. Union St., Pasadena, CA, 91101, (818) 585-9575, Fax: (818) 564-8920. Pres.: Michael R. Jensen; Nat'l Dir.: Susan Stewart; Mgr.: Marilyn Wong; Writer: Ted Maron.

Little Richie Johnson Agency, 318 Horizon Vista Blvd., Belen, NM, 87002, (505) 864-7441, Fax: (505) 864-7442. Pres.: Little Richie Johnson; Sales Mgr.: Theresa Smrt.

Kayos Productions, Inc. ★, 16 W. 19th St., 5th Floor, New York, NY, 10011, (212) 645-9178, Fax: (212) 727-8282. Pres.: Carol Kaye.

Known Artist Records & Promotions, PO Box 1304, Brewton, AL, 36427, (334) 867-2228. Pres.: Roy Edwards; Sales Mgr.: Gus Grice; Mktg. Dir.: Shannon Edwards.

Dana Kornbluth Public Relations ★, 305 Powell Rd., Wynnewood, PA, 19096, (610) 645-5156, Fax: (610) 645-5167. Pres.: Dana Kornbluth.

J. Lahm Consultants Inc., 2630 Coronado Dr., Fullerton, CA, 92835, (714) 738-8422, Fax: (714) 738-8860. Pres.: James Lahm.

Bambe Levine Public Relations, Inc. ★, 355 Lexington Ave., New York, NY, 10017, (212) 490-6500, Fax: (212) 370-7174, E-Mail: bambe@earthlink.net or bambel@aol.com. Pres.: Bambe Levine.

Levinson Associates ★, 1440 Veteran Ave., Ste. 650, Los Angeles, CA, 90024, (213) 460-4545, Fax: (213) 663-2820. Pres.: Robert S. Levinson.

Peter Levinson Communications, Inc., 1650 Broadway, Ste. 1206, New York, NY, 10019, (212) 247-1212, Fax: (212) 582-8619. Dir., NY Office: Lynda Bramble.

Lewis Co., Ltd., 32142 Lakemeadow Ln., Westlake Village, CA, 91361, (818) 707-7393, Fax: (818) 707-7394. Pres.: Bud Lewis; Mktg. Dir.: Monika Winslow; Entertainment Dir.: John Lake; Music Dir.: Alexa Anastasia.

Loconto Productions/Sunrise Studio ★, 10244 NW 47th St., Sunrise, FL, 33351, (954) 741-7766. Pres.: Frank Loconto; Exec. Vice Pres.: Phyllis Finney Loconto.

Michelle Marx, Inc., 6308 W. 89th St. #338, Los Angeles, CA, 90045, (310) 645-9717, Fax: (310) 645-9590. Pres.: Michelle Marx; Publicist: Rishika Advant.

Middleberg & Associates (Music Div.), 130 E. 59th St., 12th Floor, New York, NY, 10022, (212) 888-6610, Fax: (212) 371-2851. Pres.: Don Middleberg; Exec. V.P./Music Div.: Ida S. Langsam.

Miracle Public Relations ★, Wolverton A 2014, Boca Raton, FL, 33434, (561) 487-3076. Owner: Harry "Tex" Fenster.

Mixed Media ★, PO Box 20568, Cranston, RI, 02920, (401) 942-8025, Fax: (401) 942-5487, E-Mail: ginnyshea@aol.com. Pres.: Ginny Shea.

Nic Of Tyne Productions, Inc. ★, 3203-4 Black Patridge Ln., Valparaiso, IN, 46383, (219) 477-2083, Fax: (219) 477-4075. Pres.: Tony Nicoletto; Pub. Rel./Record Promoter: Nancy Nicoletto.

Slick Norris Artists & Promotions ★, 145 Kilgore Ave., Baytown, TX, 77520, (281) 424-4235. Pres.: Slick Norris.

Park Avenue Productions/Alphamedia ★, 90 Thacher Brook Cir., Ste. 10, Attleboro, MA, 02703-5154, (617) 222-4837, E-Mail: alphamedia@gnn.com. Pres.: Richard D. Perez.

Porter/Novelli Public Relations, 10960 Wilshire Blvd., Ste. 800, Los Angeles, CA, 90024, (310) 444-7000.

Prairie Sun Recording, PO Box 7084, Cotati, CA, 94928, (707) 795-7011, Fax: (707) 795-1259. Pres./Mktg. Dir.: Mark "Mooka" Rennick; Opns. Mgr.: Jeffrey Sloan.

Pro/Creatives ★, 25 W. Burda Pl., New City, NY, 10956-7116. Pres.: David Rapp.

RPS Communications ★, 41 Cedar Dr., Great Neck, NY, 11021, (516) 829-5234, Fax: (516) 829-5234. Pres.: Randolph P. Savicky; Vice Pres.: Dr. Barbara Panos-Savicky.

The Raleigh Group, Ltd., 1223 Wilshire Blvd., Ste. 502, Santa Monica, CA, 90403, (310) 998-0055. Pres.: Raleigh Pinsky.

Ray Roberts Promotions, PO Box 110802, Nashville, TN, 37222, (615) 833-2052, E-Mail: rcircix@netcom.com, Web Site: http://www.wp.com/rcirc/. Pres.: Ray Roberts.

Rogers & Cowen ★, 1888 Century Park E., Los Angeles, CA, 90067-1709, (310) 201-8800, Fax: (310) 788-6611. Pres./CEO: Tom Tardio; Vice Pres./CFO: Edward McKenna, Jr.

Howard Rubenstein Assoc., Inc., 1345 Avenue of the Americas, 30th Floor, New York, NY, 10105, (212) 843-8000.

K. Sandy Agency ★, 2347 Coldwater Canyon Dr., Beverly Hills, CA, 90210, (213) 278-3343, Fax: (213) 785-1999. Pres.: Sandra Karvelas; Sales Mgr.: Diane Peitek; Mktg. Dir.: Robert Cannon.

Scyne Records/Gold Fever Productions ★, 93 Garfield Ave., Lynn, MA, 01905, (617) 581-1931. Pres.: James D. Brennan; Vice Pres./Engineer: Scott Esty; Mktg. Dir.: Tom Flynn; Sales Mgr.: Brian Deon.

Dave Segel Promotions, 5948 Little Brook Way Dr., Columbus, OH, 43232, (614) 755-9996, Fax: (614) 755-9435. Pres.: Dave Segel.

Serge Entertainment Public Relations ★, 2600 Bentley Rd., Ste. 1809, Marietta, GA, 30067, (770) 850-9560, Fax: (770) 850-9646. Pres.: Sandy Serge.

Shefrin Co. ★, 800 S. Robertson Blvd., Los Angeles, CA, 90035, (213) 655-5960, Fax: (310) 657-0441. Pres.: Paul Shefrin.

Shore Fire Media, Ltd. ★, 193 Joralemon St., Brooklyn, NY, 11201, (718) 522-7171, Fax: (718) 522-7242. Pres.: Marilyn Lavery; Vice Pres.: Seth Cohen; Vice Pres.: Mark Salliof.

Harriette Smith Publicity & Promotion, 1244 S. LaJolla Ave., Los Angeles, CA, 90035, (213) 931-0855.

Tri-Son, Inc./Tri-Son Promotions/Tri-Son News, P.O. Box 40328, Nashville, TN, 37204, (615) 371-9596, Fax: (615) 371-9596, E-Mail: trison@tisco.org. Pres.: Loudilla Johnson; Vice Pres.: Kay Johnson; Sec./Treas.: Loretta Johnson.

Trifecta Entertainment ★, 209 Tenth Ave. S., Ste. 302, Nashville, TN, 37203, (615) 254-3333, Fax: (615) 254-5488. Pres.: Dixie Pineda; Vice Pres.: Mktg./Promos.: Paul Jankowski; Gen. Mgr.: William Foushee; Dir., Pub. Rel.: Cindy Whitley.

Douglas Tuchman Talent & Entertainment Marketing ★, 417 E. 89th St., Ste. 1-B, New York, NY, 10128, (212) 427-3221, Fax: (212) 439-9109. Pres.: Douglas Tuchman.

Visionary Music Services, P.O. Box 65022, Los Angeles, CA, 90065, (213) 257-4012, Fax: (213) 257-3197, E-Mail: visionarymus@earthlink.net. Pres.: Amy Dresser.

Morton Dennis Wax & Associates, Inc. ★, 1560 Broadway, Room 907, New York City, NY, 10036, (212) 302-5360, Fax: (212) 302-5364. Pres.: Morton Dennis Wax.

Norman Winter/Associates ★, 6255 Sunset Blvd., Ste. 915, Los Angeles, CA, 90028, (213) 469-3434, Fax: (213) 469-6422. Pres.: Norman Winter.

Curtis Wood Record & Tape Distributing, Box 172-C, Telephone, TX, 75488, (903) 664-3741. Pres.: D.M. Haddock; Sales Mgr.: Durwood Haddock; Mktg. Dir.: D.B. Bolling.

RECORD PROMOTION COMPANIES

A G A Sales & Marketing, Inc., 13 Cutter Mill Rd., Ste. 253, Great Neck, NY, 11021, (516) 482-8952, Fax: (516) 829-4830. CEO: Harvey J. Rosen.

Ace Group ★, 4126 Michael Ave., Los Angeles, CA, 90066, (310) 822-2770, Fax: (310) 301-3332, E-Mail: vicsen@aol.com. Pres.: Victoria Claire; Mktg. Mgr.: Kevin Sepiano.

Addis, Wechsler & Assoc., 955 S. Carrillo Dr., 3rd Floor, Los Angeles, CA, 90048, (213) 954-9000, Fax: (213) 954-9009. Pres.: Nick Wechsler; Vice Pres./Mgr.: Jared Levine.

All Points Music, 138 Arena St., Ste. A, El Segundo, CA, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Mktg. Dir.: Robert Sutter; Buyer: Nate Patrick.

BS Promotions ★, P.O. Box 130, New York, NY, 10024, (212) 787-8111. Pres.: Billy Smith.

Fred Benson Promotion (Western Region Country Record Promotion) ★, 3425 E. Ocean Blvd., Long Beach, CA,

90803-2650, (310) 433-5735, Fax: (310) 433-5254. Owner: Uncle Fred Benson.

Business Broadcast Systems, 1901 Avenue of the Stars, 18th Floor, Los Angeles, CA, 90067, (310) 277-7859, Fax: (310) 277-6230. Pres.: Andrew Milder.

CRS, Inc. ★, 724 Winchester Rd., Broomall, PA, 19008, (215) 544-5920, Fax: (215) 544-5921. Pres.: John Russo; Mktg.: Jack M. Shusterman; Sales Asst.: Caroline Hunt.

Loren Chaldez Promotion, 511 Sixth Ave., Ste. 300, New York, NY, 10011, (212) 627-0981, Fax: (212) 929-6643. Pres.: Loren Chaldez.

Crisis-Cross Industries, 24016 Strathern St., West Hills, CA, 91304, (818) 710-6600, Fax: (818) 719-0222. Pres.: Doc Remer.

Dassinger Creative Services ★, 32 Ardley Rd., Ste. 201, Montclair, NJ, 07042-5002, (201) 746-6474, Fax: (201) 746-5082. Pres.: George W. Dassinger; Vice Pres.: Isabel Dassinger.

The Edward De Miles Co. ★, 4475 Allisonville Rd., 8th Floor, Indianapolis, IN, 46205, (800) 874-5799, Fax: (317) 549-9007. Pres.: Edward De Miles; Sales Mgr.: Dwayne Woodridge; Mktg. Dir.: Greg Payne.

Marvin Deane ★, 2126 E. Roble Ln., Beverly Hills, CA, 90210, (310) 858-6988, Fax: (310) 271-6612. Sole Bus. Operation: Marvin Deane.

East-2-West Promotions & Marketing ★, 559 Wanamaker Rd., Jenkintown, PA, 19046-2219, (215) 884-3308, Fax: (215) 884-1083. CEO/Pres.: Jackie Paul.

Endless Music, 7 Dogwood Ln., Ho-Ho-Kus, NJ, 07423, (201) 670-4507, Fax: (201) 447-4785. Pres.: Rusty Gamer; Vice Pres./Gen. Mgr.: Deborah Brakke.

Euro Tec Promotions, 231 Glencrest Cr., Ventura, CA, 93003, (805) 658-2488, Fax: (805) 658-8241. Pres.: Bruce Caplin.

Fame & Fortune Enterprises, 1719 West End Ave., Nashville, TN, 37203, (615) 244-4898. Pres./Exec. Producer: Jim Cartwright; Exec. Producer/Associate: Scott Turner.

The Franklin Agency/A & E Productions, 1010 Hammond St., Ste. 312, West Hollywood, CA, 90069, (213) 272-6080. Pres.: Audrey Franklyn; Mktg. Dir.: Eslee Danny; Prodn. Supvr.: Val Fredericks.

GP Productions ★, 362 Third Ave., Ste. 1B, New York, NY, 10016-9012, (212) 686-5267, E-Mail: gillrp@aol.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton.

Hi Frequency Marketing ★, 26 Davie Cir., Ste. B, Chapel Hill, NC, 27514, (919) 942-9244, Fax: (919) 969-8807, E-Mail: hifrcy@aol.com. Pres.: Ron Vos; Promos. Mgr.: Susan Tamasi.

Hithuggers, 2937 Harlin Dr., Nashville, TN, 37211, (615) 331-1125. Pres.: Ruth Brown; Sales/Mktg.: Webb Foley.

Ron Huntsman Entertainment Marketing, 1100 16th Ave. S., Nashville, TN, 37212, (615) 443-7300, Fax: (615) 255-1107. Pres.: Ron Huntsman.

Ed Hurvitz Music Promotions ★, 129 Bishop St., Brockton, MA, 02402, (508) 588-6348. Pres.: Edward M. Hurvitz; Sales Mgr.: Linda Berman.

Independent Music Assn., 76 N. Maple Ave., Ste. 371, Ridgewood, NJ, 07450, (201) 818-6789, Fax: (201) 818-6996. Exec. Dir.: Don Kulak; Sales Mgr.: Ken Easton; Mktg. Dir.: Christopher Kulak.

Int'l Recording Co., 49 Desmond Ave., Bronxville, NY, 10708-5620, (914) 337-5726. Pres./Sales Mgr.: Claire M. Rie.

Intersco Promotions ★, 2287 Lohrup St., Detroit, MI, 48206, (313) 894-0710, Fax: (313) 862-6719. Pres.: Ernest Kelley; Sales Mgr.: Irving R. Kelley; Mktg. Dir.: Jerome Cunningham.

Interworld Music, RR 3, PO Box 395A, Brattleboro, VT, 05301, (800) 698-6705, Fax: (802) 257-9211, E-Mail: intwrld@sover.net. Pres.: Gerry James; Mktg. Dir.: Ben James; Promos. Mgr.: John Levin.

Jewel Records, 1594 Kinney Ave., Cincinnati, OH, 45231, (513) 522-9336, Fax: (513) 522-9915. Pres.: Rusty York; Sales Mgr.: Linda York; Mktg. Dir.: Sharon Woods; Studio Mgr.: Rick Hopkins.

Little Richie Johnson Agency, 318 Horizon Vista Blvd., Belen, NM, 87002, (505) 864-7441, Fax: (505) 864-7442. Pres.: Little Richie Johnson; Sales Mgr.: Theresa Smrt.

Ed Keeley Promotions, 7420 Dunaway Dr., Nashville, TN, 37221, (615) 662-2208, (615) 662-2205, Fax: (615) 662-2215. Pres.: Edward L. Keeley; Mktg. Dir.: Fred M. Stewart III.

Ken Do Promotions, 68-61 Yellowstone Blvd., Ste. 612, Forest Hills, NY, 11375, (718) 793-6828. Mgr./Promoter: Ken Shankman.

Gene Kennedy Enterprises, Inc. ★, 3950 N. Mt. Juliet Rd., Mount Juliet, TN, 37122, (615) 754-0417, Fax: (615) 754-0424. Owner/Pres.: Gene Kennedy; Owner/Vice Pres.: Karen Jeglum Kennedy.

Known Artist Records & Promotions, PO Box 1304, Brewton, AL, 36647, (334) 867-2228. Pres.: Roy Edwards; Sales Mgr.: Gus Grice; Mktg. Dir.: Shannon Edwards.

Leaps and Bounds Music, 250 W. 57th St., Ste. 1517, New York, NY, 10107, (800) 811-2240, Fax: (800) 988-3939. Pres.: Richie Bee; Vice Pres.: Robert Bruzio; Sales Mgr.: Frank Trotta.

Lee Music & Video Promotions ★, 4546 S. Park Dr., Metairie, LA, 70001, (504) 889-1823, (504) 888-2406. Pres.: Paul Lee; Promo./Mktg. Dir.: Paul William Lee.

Loconto Productions/Sunrise Studio ★, 10244 NW 47th St., Sunrise, FL, 33351, (954) 741-7766. Pres.: Frank Loconto; Exec. Vice Pres.: Phyllis Finney Loconto.

Main Street Marketing & Promotions, Inc. ★, 4517 Minnetonka Blvd., Ste. 104, Minneapolis, MN, 55416, (612) 927-4487, Fax: (612) 927-6427, E-Mail: mainst@bitstream.net. Pres.: Tom Kay; Mktg. Dir.: Jane Dyson.

Main Tripp Records, Inc., 2804 Beechtree Dr., Sanford, NC, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin.

Marco Promotions, 1620 16th Ave., Ste. B, Nashville, TN, 37212, (615) 269-7074, Fax: (615) 269-0131. Pres.: Jeff Walker; Dir., Promos.: Joe Redmond.

Jim McCoy Productions ★, Rt. 2, Box 114, Berkeley Springs, WV, 25411, (304) 258-9381. Pres.: Jim McCoy; Sales Mgr.: Scott Jordan; Mktg. Dir.: Bertha McCoy.

Meek Recording & Publishing Co., Inc. ★, 7900 S. Prairie Ave., Chicago, IL, 60619, (312) 783-0038, Fax: (312) 783-7466. CEO/Pres.: Maple Reddick; A&R: Walter Howard; Gospel Promos.: Dan Underwood.

Dick Michaels Productions, 11311 Audelia, Ste. 283, Dallas, TX, 75243, (214) 348-4151. Contact: Dick Michaels.

Mixed Media ★, PO Box 20568, Cranston, RI, 02920, (401) 942-8025, Fax: (401) 942-5487, E-Mail: ginnyshea@aol.com. Pres.: Ginny Shea.

Music Town Distributing & Promotions ★, 159 Village Green Dr., Nashville, TN, 37217, (615) 361-7902, Fax: (615) 361-7600. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Yvonne Mathews; Promos.: Buddy McDavid.

Musik International ★, 154 Betasso Rd., Boulder, CO, 80302, (303) 444-9575, Fax: (303) 444-9122, E-Mail: musicintl@aol.com. Pres.: PJ Biorosik; Mktg. Mgr./Radio/On-Line: Sheila Thomas; Opns. Mgr.: Vicki Blessing; Sr. Media Dir.: Gabrielle Hewson.

New Art Promotions ★, 33 Ascan Ave., Forest Hills, NY, 11375, (718) 261-6458, Fax: (718) 261-6458. Owner: Linda Kirishjian.

Nic Of Tyne Productions, Inc. ★, 3203-4 Black Patridge Ln., Valparaiso, IN, 46383, (219) 477-2083, Fax: (219) 477-4075. Pres.: Tony Nicoletto; Pub. Rel./Record Promoter: Nancy Nicoletto.

Slick Norris Artists & Promotions ★, 145 Kilgore Ave., Baytown, TX, 77520, (281) 424-4235. Pres.: Slick Norris.

Pangea Music Int'l ★, 230 Euclid Ave., Ste. A, Long Beach, CA, 90803, (310) 987-1723, Fax: (310) 987-9225, E-Mail: sahearn@aol.com. Pres.: Shawn Ahearn; Vice Pres.: Sami Kaneda.

Park Avenue Productions/Alphamedia ★, 90 Thacher Brook Cir., Ste. 10, Attleboro, MA, 02703-5154, (617) 222-4837, E-Mail: alphamedia@gnn.com. Pres.: Richard D. Perez.

Parson Int'l Business Corp. ★, 261 Central Ave., Jersey City, NJ, 07307, (201) 659-7562, Fax: (201) 792-9659. Pres.: Gani Pola.

Pioneer Recording Studio, Inc. ★, 11835 Eddieston Dr., Northridge, CA, 91326, (818) 832-5376, Fax: (818) 832-5373, E-Mail: galan2@aol.com. Pres.: Gary A. Rubin; Vice Pres.: Keith Edwards; Mktg. Dir.: Tom Connors.

Prairie Sun Recording, PO Box 7084, Cotati, CA, 94928, (707) 795-7011, Fax: (707) 795-1259. Pres./Mktg. Dir.: Mark "Mooka" Rennick; Opns. Mgr.: Jeffrey Sloan.

Jack Pride Promotions, 5242 Edmondson Pk., Ste. 1222, Nashville, TN, 37211, (615) 331-3008, Fax: (615) 331-3009. Owner: Jack Pride.

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The Promotion Dept. ★, 5859 Kanan Rd., Penthouse Ste. 1010, Agoura Hills, CA, 91301, (818) 597-1010, Fax: (818) 597-1070. Pres.: Kenny Ryback; Northwest Rep.: Calvin Lew.

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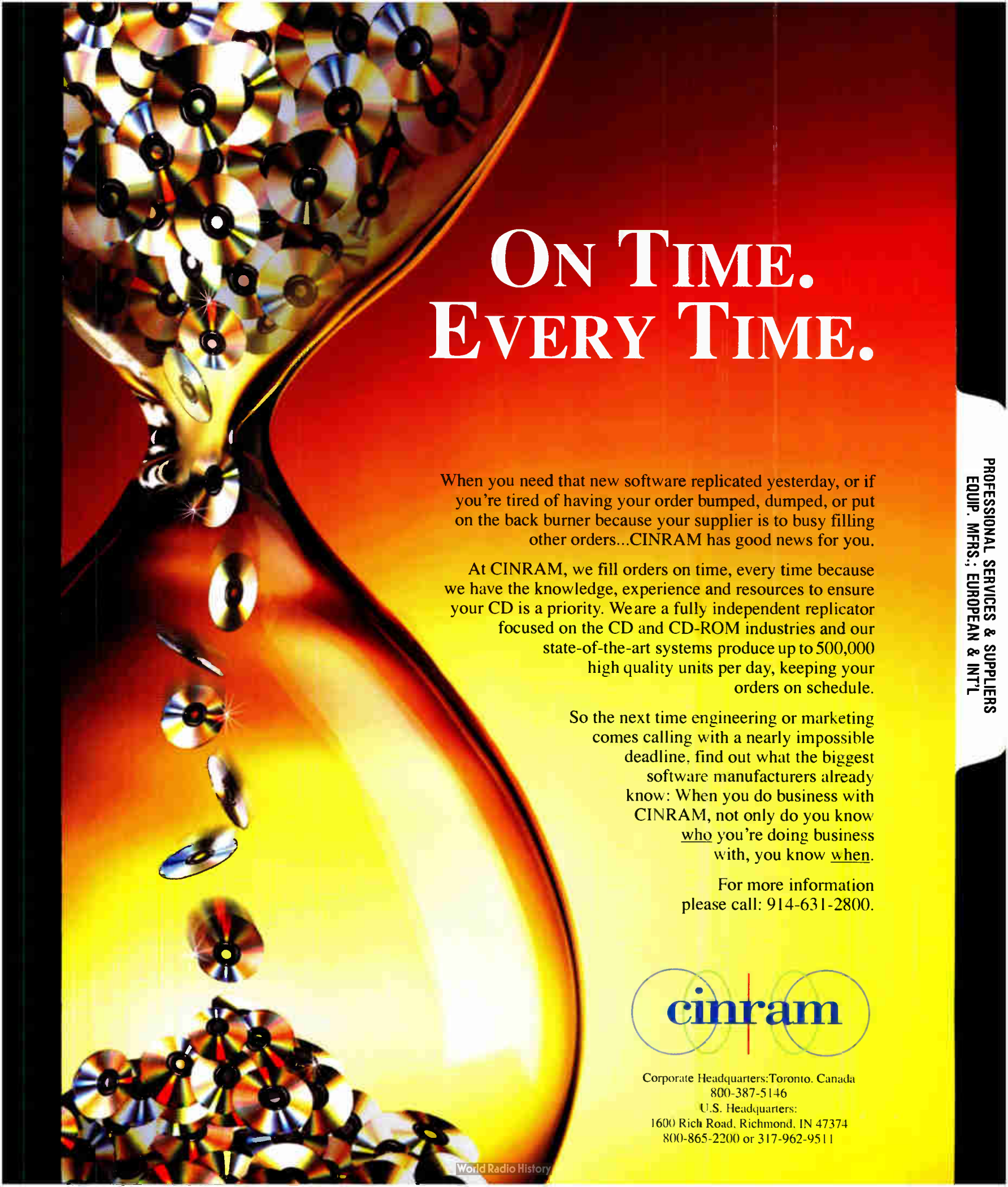
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Anacomp Magnetics, 2115 Monroe Dr. NE, Atlanta, GA, 30324, (404) 876-3361, Fax: (404) 872-8247, Sales Mgr.: Michelle Dadson.

Auriga Aurex, Inc., 10205 Wooster Pk., Creston, OH, 44217, (330) 435-6343, Fax: (330) 435-4794, Sales Mgr.: Dennis Schleich.

BASF Magnetics Corp., 9 Oak Park Dr., Bedford, MA, 01730, (617) 271-4000, Fax: (617) 275-2708, Pres.: John Healion; Mktg./Sales Dir.: Terence D. O'Kelly; Studio Pdt. Mgr.: Leslie Vaughan; A/V Pdt. Mgr.: Sarah Shieh.

Burlington A/V Recording Media, Inc., 106 Mott St., Oceanside, NY, 11572, (516) 678-4414, (800) 331-3191, Fax: (516) 678-8959, E-Mail: burl2@ix.netcom.com, Pres.: Ruth Schwartz; Vice Pres./Mktg. Dir.: Rudy Schwartz; Sales Mgr.-Pro: Jan Alan.

Certron Corp., 1545 Sawtelle Blvd., Ste. 12, Los Angeles, CA, 90025, (310) 914-0300, (800) 854-3943, Fax: (310) 914-0310, Chrmn./CEO/Pres.: Marshall Kass; Vice Pres. Sales: Herb Bronsten.

Cintas Technologies, Inc., PO Box 350390, Palm Coast, FL,

32135, (904) 445-5545, Fax: (904) 446-0964, Pres.: Ron Schneider; Sales/Mktg. Vice Pres.: Robert Piselli.

Columbia Magnetics/Sony Music, 5152 Columbia Dr., Carrollton, GA, 30117, (800) 654-4277, (770) 836-2215, Fax: (770) 836-2090, Sr. Vice Pres.: Bob Myers; Vice Pres., Mktg.: Scott Bartlett; Nat'l Sales Mgr.: Phil Deets.

Concord Data Media, Inc., 10241 Matern Pl., Sante Fe Spring, CA, 90670, (310) 944-4777, Fax: (310) 941-4700, Pres.: John Lee.

Cosmo, 2639 S. King St., Ste. 208, Honolulu, HI, 96826, (808) 949-2811, Fax: (808) 949-5998.

Custom Recording, Inc., 26 Draper St., Greenville, SC, 29611, (803) 295-2011, Pres.: Charles Cain; Vice Pres., Sales: Rick Dixon.

DIC Digital, Glenpointe Ctr., 500 Frank W. Burr Blvd., Teaneck, NJ, 07666, (201) 692-7700, (800) 328-1342, Fax: (201) 692-7757, Pres.: Joseph Martinez; Vice Pres., Mktg.: Kevin Kennedy; Sales Mgr.-Pro: Jack Valdespino.

Denon Tape (A Div. of Denon Electronics, USA, Inc.), 2 2 New Rd., Parsippany, NJ, 07054, (201) 575-7810, Fax: (201) 808-1608, Pres.: A. Saito; Vice Pres., Mktg.: Hank Kushida; Vice Pres., Sales/Mktg.: Stephen Baker.

Digital Domain, 931 State Rd. 434, Ste. 1201-168, Altamonte Springs, FL, 32714, (212) 369-2932, (800) 344-4361, Fax: (212) 427-6892, E-Mail: bobkatz@panix.com, Office Mgr.: Bill Slue.

Disc Makers, 7905 N. Rt. 130, Pennsauken, NJ, 08110, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, Chrmn.: Morris Ballen; Pres.: Larry Ballen; Sales/Mktg. Dir.: Tony Van Veen; Dir., Promos./Commun.: Jason Ojalvo; Mgr., Pdt. Info.: Steve Cunnion.

El Mar Plastics, 840 E. Walnut, Carson, CA, 90746, (310) 327-3180, Fax: (310) 327-0491, Pres.: Allen Schor; Sales Mgr.: Maxine Hesse.

Fidelipac Corp., 111 Gaiher Dr., Ste. 104, Mount Laurel, NJ, 08054, (609) 235-3900, Fax: (609) 235-7779, Pres.: Roger Thanhauser; Int'l Sales Mgr.: David Strode.

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Division

555 Taxter Rd., Elmsford, NY, 10523, (914) 789-8100, Fax: (914) 789-8490, Vice Pres./Gen. Mgr.: Stan Bauer; Sr. Mktg. Mgr.-Pro: Tom Daly; Technical Servs. Mgr.: Jim Hegadorn.

Gemini Industries, Inc., 215 Entin Rd., Clifton, NJ, 07014, (201) 471-9050, Fax: (201) 471-4425, Pres.: George Nebel; Sales Mgr.: Alan Murry.

Hi-Tech Electronics, PO Box 1922, South Hackensack, NJ, 07606, (201) 848-9708, Fax: (201) 848-9729, Pres.: Narsing N. Narson.

JVC Magnetics America Co., #1 JVC Rd., Tuscaloosa, AL, 35405, (205) 556-7111, Fax: (205) 554-5500, Pres.: Tsutomu Kono; Nat'l Sales Mgr.: Scott Murray.

Kolon Scen'a, Inc., 3 Sperry Rd., Fairfield, NJ, 07004, (201) 575-2550, Fax: (201) 575-1332, Pres.: C.Y. Lee; Video Tape Sales Mgr.: J.B. Yoon.

Konica USA, 440 Sylvan Ave., Englewood Cliffs, NJ, 07632, (201) 568-3100, Fax: (201) 569-2167, Web Site: <http://www.konica.com>, Pres.: Richard E. Carter; Nat'l Sales Mgr.: Maria Oliveri; Nat'l Sales Mgr.: David Press.

LG Electronics U.S.A., Inc., 2021 S. Archibald Ave., Ontario, CA, 91761, (800) 627-7262, Fax: (909) 930-2344, Nat'l Sales Mgr.: Daniel Kim; Asst. Mgr.: Lisa Russell.

Lenco Co., Lenco Plz., Waverly, NE, 68462, (402) 786-2000, Fax: (402) 786-5050, Contact: Daryl O. Chapelle.

MTC America, Inc., 2500 Westchester Ave., Ste. 110, Purchase, NY, 10577, (914) 253-0777, Fax: (914) 253-0790, Pres.: S. Aoki; Sales/Mktg. Dir.: Mike Warman.

Magdia Media, 721 Brea Canyon Rd., Walnut, CA, 91789, (909) 595-0136, Fax: (909) 595-5013.

Magnetic Media Corp., 150 Broad Hollow Rd., Melville, NY, 11747, (516) 424-7580, Fax: (516) 424-7621, Pres.: Aaron Wasserstrom; Sales Mgr.-Pro: John Cristiano.

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C-62	47 €	50 €	50 €	68 €
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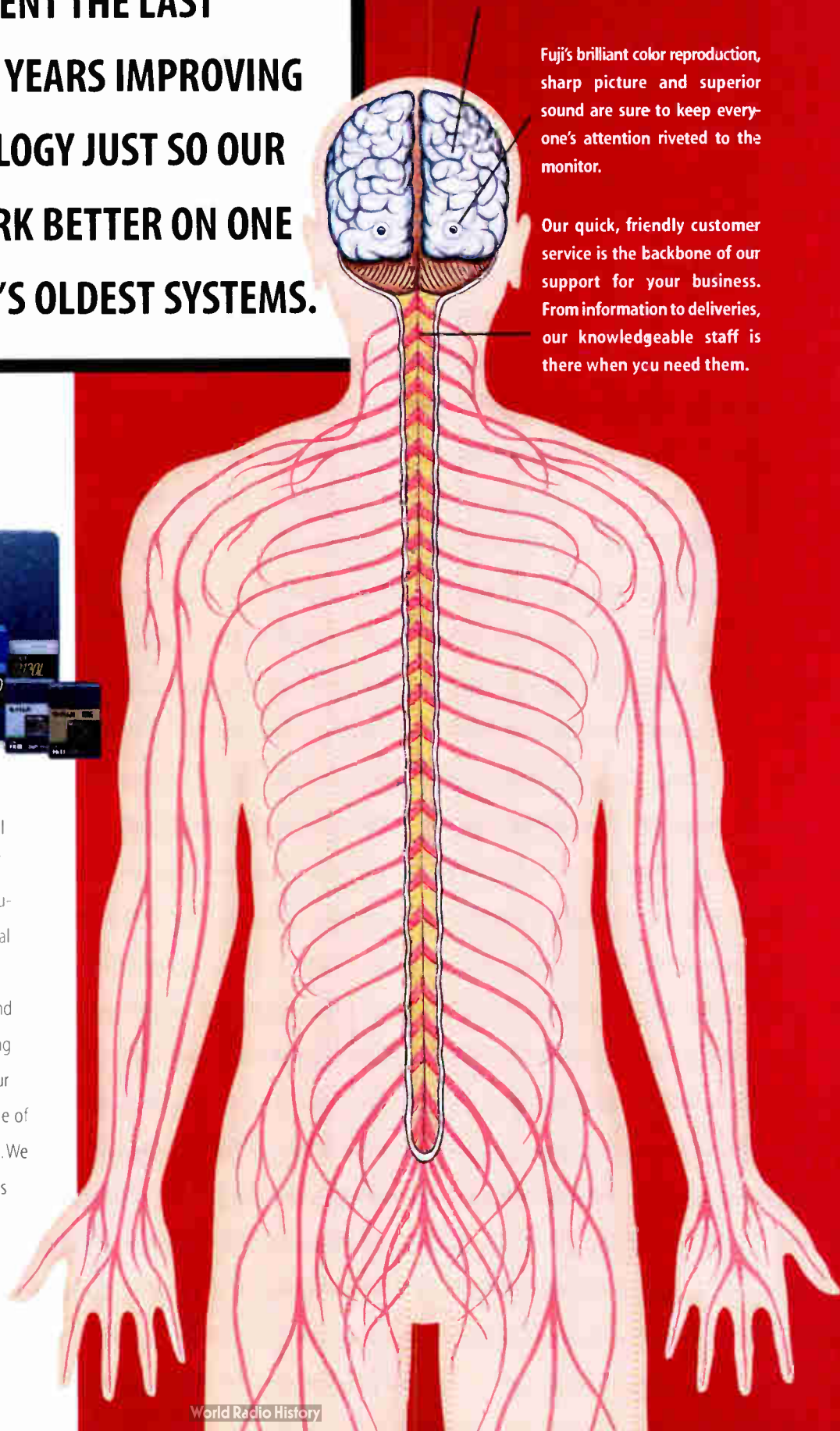


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MemTek Products, Inc., 1600 Memorex Dr., Santa Clara, CA, 95050, (408) 982-5000, (800) 225-5679, Fax: (408) 982-5179, Contact: Michael Berrera.

Metro Magnetics USA, Inc., 2049 S. Hellman Ave., Ste. C, Ontario, CA, 91761, (909) 930-2144, Fax: (909) 930-2148, Vice Pres./Gen. Mgr.: Kenneth Cheung.

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764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275, Pres.: Domenick Salvatore.

Olympus America, Inc., Two Corporate Center Dr., Melville, NY, 11747-3157, (516) 844-5000, Fax: (516) 844-5262, Pres.: Sid Braginsky.

Panasonic Co.-Magnetic Media Products, One Panasonic Way, Nanapiz: 3D-2, Secaucus, NJ, 07094, (201) 392-4857, Fax: (201) 392-6365, Pdc/Mktg. Mgr.: John Affrili.

Pianstiel Corp., 3300 Washington St., Waukegan, IL, 60085-4784, (847) 623-1360, Fax: (847) 623-9107, Pres.: Joseph J. Bissing; Nat'l Sales Mgr.: Gordon Oakes; Dir., Mktg.: Elizabeth W. Kerscher.

Polaroid Corp. (Consumer Video), 549 Technology Sq., Cambridge, MA, 02139, (617) 386-2000, Fax: (617) 386-6357, Contact: Larry Swenson.

Quantegy Int'l, Inc., 1025A Terra Bella Ave., Mountain View, CA, 94043, (415) 903-1100, Fax: (415) 903-1141, Pres.: Jack Kenney; Vice Pres., Sales: Dick Miller; Vice Pres., Mktg.: Phil Ritti; Dir., Audio Mktg.: Fred Layn.

Recoton Corp., 2950 Lake Emma Rd., Lake Mary, FL, 32746, (407) 333-8900, Fax: (407) 333-8903, Pres.: Robert L. Borchardt; Vice Pres., Corp. Commun.: Peter M. Ildau.

SKC America, Inc., 850 Clark Dr., Mount Olive, NJ, 07828, (201) 347-7000, Fax: (201) 347-7522, Div. Mgr.: Ed Havens.

S.K.M.A., 4041 Via Oro Ave., Long Beach, CA, 90810, (310) 830-6000, Fax: (310) 830-0646, Vice Pres. Sales: Michael D. Ingalls; Nat'l Sales Mgr.: J. Jerry Shields; Technical Servs. Mgr.: Peter Piotrowski.

Sentry Industries, 29 S. Depot Plz., Tarrytown, NY, 10591, (914) 332-1660, Fax: (914) 332-4770, Pres.: Barry Rosen; Vice Pres.: Daniel Rosen; Vice Pres.: Gene Weinberg.

Sony Electronics, Inc., 680 Kinderkamack Rd., MD #56-36, Oradell, NJ, 07649, (201) 986-3000, Fax: (201) 599-3553,

Pres.: Wataru Ogawa; Sales Dir.: Tony Leone; Mktg. Dir.: Chris Emery; Mktg. Mgr.: Joe Balsam.

TDK Electronics Corp., 12 Harbor Park Dr., Port Washington, NY, 11050, (516) 625-0100, Fax: (516) 625-0171, Web Site: <http://www.tdk.com>, Pres.: Ken Kihara; Nat'l Sales Mgr.: Frank Kramer; Acct. Exec.: Sarah Ethridge.

Tape Warehouse, 3586 Pierce Dr., Chamblee, GA, 30341, (770) 458-1679, (800) 659-TAPE, Fax: (770) 458-0276, Pres.: Lisa Wilmer; Sales Mgr.: Derek Brooks; Mktg. Dir.: Tom Swafford.

Thomson Consumer Electronics (RCA/GE), 2000 Clements Bridge, Deptford, NJ, 08096, (609) 853-2525, (609) 853-2335, Fax: (609) 853-2583, Pdc. Mgr.-Home Theatre: John Capobianco; Mgr., Mktg. Commun.: Jean Shea.

Universal Security Instruments, Inc., 10324 S. Dolfield Rd., Owings Mills, MD, 21117, (410) 363-3000, Fax: (410) 363-2218, Chrmn.: Michael Kovens; Dir., Mktg.: Suzanne Bowles.

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Allison Industries Ltd., 2910 Expressway Dr. S, Islandia, NY, 11722, (516) 348-7900, Fax: (516) 348-7021.

American Magnetics, 5431-R Jonestown Rd., Harrisburg, PA, 17112, (717) 652-8000, Fax: (717) 652-9050, Pres.: A.L. Newhart, Jr.; Mktg. Dir.: Alan Newhart; Sales Mgr.: Glen Newhart.

AMtech (Analogue Media Technologies, Inc.), Rte. 78 E., Swanton, VT, 05488, (800) 777-1927, Fax: (802) 868-3180, E-Mail: amtech@ilm.net, Pres.: George Fehner; Mktg. Dir.: Rick Dexter; Sales Mgr.: Al DiBuono; Sales Rep.: Guy Campeau.

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (800) 221-6578, (718) 435-7322, Fax: (718) 853-2589, Pres.: Anthony Maniere; Sales Mgr.: Mark Silfen.

Arcal Corp., 2732 Bay Rd., Redwood City, CA, 94063, (415) 369-7348, Fax: (415) 369-7446, Pres.: Sal Viola; Sales Mgr.: Steve Viola.

Audio Accessories Co., 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675, Sales Mgr.: John S. Maloney.

Audio Images Plus/Compdisk, 6228 Oakton St., Morton Grove, IL, 60053, (847) 965-8400, Fax: (847) 965-8426, Pres.: Lauren Leifer; Vice Pres.: Anne Carney.

Audio Specialist Group, Inc., 12 N. Main St., Mayfield, NY, 12117, (518) 661-6730, Fax: (518) 661-7639, Pres./Sales Mgr.: Linda Edwards; Vice Pres.: Robert Edwards.

Audio Video Distributors, 28044 Center Oaks Ct., Wixom, MI, 48393, (800) 422-8866, Fax: (810) 348-8777, Pres.: Ron Rose; Sales Mgr.: Daniel J. Kimmel.

Canon USA, Inc. - Video/Audio Div., One Canon Plaza, Lake Success, NY, 11042, (516) 328-5000, Fax: (516) 328-4859.

The Correct A/V Group, Inc., 3605 Center Cir., Fort Mill, SC, 29715, (803) 548-4688, Fax: (803) 548-5490, Pres.: James Mussen; Nat'l Sales Mgr.: John Alexander.

EMI Manufacturing (USA), One Capitol Way, Jacksonville, IL, 62650, (217) 245-9631.

Imagitrax Recording Co., 284 East Ave., Saint Louis, MO, 63119, (314) 963-0155, Fax: (314) 963-1865, Pres.: Bob Gleason; Vice Pres.: Bonnie Gleason.

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, CA, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, Mktg. Mgr.: Linda J. Cotter.

KABA Audio Productions, 24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, Fax: (415) 883-5222, Pres.: Lois B. Bacon; Chief Tech.: Paul Bacon; Sales Mgr.: Mark Ellis; Mktg. Dir.: Lauraine Bacon.

Lion Recording Services, Inc., 7532 Fullerton Ct., Springfield, VA, 22153, (703) 569-3200, Fax: (703) 455-5600, Pres.: Harold Lion; Mktg. Dir.: Richard Lion.

Loran Cassettes & Audio Products, 2715 Pennsylvania Ave. W., Warren, PA, 16365, (800) 633-0455, (814) 726-4010, Fax: (814) 726-1117, Sales Mgr./Mktg. Dir.: Randy Britton.

Magnetic Products, 27712 Avenue Mentry, Valencia, CA, 91355, (805) 295-8448, (800) 433-5293, Fax: (805) 295-8278, Managing Dir.: Robert Goldman.

Magnetic Technology, 816 18th Ave. S., Nashville, TN, 37203, (615) 254-7001, Fax: (615) 254-4685, Owners: Mack & Maurine Evans.

Maxi Cassette Production, Inc., 1440 E. Arrow Hwy., Unit L, Inwood, CA, 91706, (800) 344-6294, (818) 358-1644, Fax: (818) 357-1666, Pres.: Michael Aris.

Maxima Magnetics, Inc., 435 Jacksonville Rd., Hatboro, PA, 19040, (215) 443-0700, Fax: (215) 443-0761, Pres.: William R. Goss; Sales Mgr.: Carol M. Moore.

NRS (Nat'l Recording Supplies, Inc.), 764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275, Pres.: Domenick Salvatore.

Nashville Record Production, 469 Chestnut, Nashville, TN, 37203, (615) 259-4200, Fax: (615) 726-3284.

Nat'l Multimedia Services, Div. of Ken-Del Prodn., F i r s t State Prodn. Cir., 1500 First State Blvd., Wilmington, DE, 19804-3596, (302) 999-1110, (800) 249-1110, Fax: (302) 999-1656, Pres.: H. Edwin Kennedy; Mktg. Dir./Sales Mgr.: Shirl Lotz; Prodn. Mgr.: William Burgess.

Nat'l Tape & Disc Corp., 1105 16th Ave. S., Ste. B, Nashville, TN, 37212, (615) 320-9025, (800) 874-4174, Fax: (615) 320-7950, Pres.: Jerry Hutchinson; Vice Pres. Sales: Tom Beld.

PAV, 32 Chambers Bridge Rd., Lakewood, NJ, 08701, (908) 363-4141, Fax: (908) 363-4406, Pres.: Robert Kriss; Sales Mgr.: Al Reynolds.

Premiere America, Inc., 274 Jamie Ln., Wanconda, IL, 60084, (847) 526-1800, Pres.: George M. Ricci.

Premiere America, Inc., 18080 NE 68th St., A-150, Redmond, WA, 98052, (206) 882-1400, Fax: (206) 867-0718, Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci.

Producers Tape Service, 395 E. Elmwood Ave., Troy, MI, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270, Pres.: William Guthrie; Sales Mgr./Vice Pres.: James Champion.

Rome Recording Co., 3970 S. High St., Columbus, OH, 43207, (614) 497-3970, Fax: (614) 497-1012.

Sawyer-Bashkin, Inc., 1208 W. Isabel St., Burbank, CA, 91505-7306, (800) 423-7779, Fax: (818) 954-0770, Pres.: Cliff Sawyer; Mktg. Dir.: Leslie Leb.

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, Pres.: Scott Flynn; Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave.

SoundSpace, Inc., 845 Dayton St., Yellow Springs, OH, 45387-1737, (513) 767-7353, Fax: (513) 767-7348, Pres./Sales Mgr.-Pro: Chris Hertzler; Prodn. Mgr.: Ed Mullins.

Taylor Video Corp., 14763 Keswick St., Van Nuys, CA, 91405, (818) 834-3311, (800) 423-7779, Fax: (818) 954-0770, Pres.: Rich Hall; Mktg. Dir.: Chris Sauer; Sales Mgr.: John Northrop; Export Mgr.: Pedro Martinez.

Total Media, Inc., 310 Hudson St., Hackensack, NJ, 07601, (201) 489-3237, (800) 848-4118, Fax: (201) 489-7322, Pres.: Gerald J. Ghinelli.

Videotape Supply Co., Inc., 8049 Monetary Dr., Ste. D-7, Riviera Beach, FL, 33404, s(561) 844-8480, Fax: (561) 844-2967, Owner/CEO: Andy Smith; Sales Mgr./Mktg. Dir.: Kenneth Yorke.

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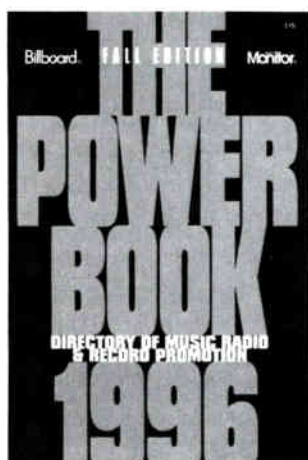
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Pro Media Product Charts

The products listed are used for audio/video duplication of pre-recorded music and video. Other video products listed are used at post and pre-production facilities and/or for broadcast purposes. The suppliers of the audio and video media listed can be found in the Manufacturers of Pro-Industrial Audio & Video section, which lists each company's name, address, and specific contact.

AUDIO CASSETTE

SERIES/LINE	PLAYING TIME (MIN.)	COATING
Aard Vark, Inc.		
JDT-1	C-0 to C-95	NB
JDT-5	C-0 to C-120	NB
JDT-10	C-0 to C-95	HB
Micro MAC (Micro-Cassette)	0 to 60	(NS)

Adams Magnetic Products, Inc. (AMP)

D Leaderless	30,60,90	GF/O
SCF Standard Leader	30,60,90	GF/O
SCR Standard Leader	60,90	CrO2
BD/BSF	10,20,30,40,50,60,90	GF/O

BASF Magnetics Corp.

Ferro Extra I	60,90	FO
Chrome Extra II	60,90	CrO2
Reference Maxima II	10,20,30,60,90,100	CDFeO

Burlington A/V Recording Media, Inc.

Leaderless	30,60,90,120	GF/O
Standard Cassette	30,60,90,120	GF/O
Standard Leader	30,60,90, Custom	CrO2

Certron Corp.

Low Noise	60,90	LN/FeO
High Density	60,90,120	LN/FeO
High Bias	90	CrO2
Dictation	30,60,90,120	
Telephone/Endless	20 sec. to 60 min.	
Micro/Mini	30,60	

Denon Tape (A Div. of Denon Electronics, USA-Inc.)

DX1	60,90	NB
HD6	74,90,100	T-II
HD7	74,90,100	T-II
HD8	60,74,90,100	T-II (Hybrid)
HDM	74,90,100	T-IV
MGX	100	T-IV
S-Port High	100	T-II
S-Port Metal	100	T-IV

PRO MEDIA PRODUCT CHART KEY

ASC-anti-static colors	CO-cobalt oxide	HME-high medal	PM-pure metal
BC-bac coated	CrO2-chromium dioxide	evaporated	PO-premium oxide
BL-back lubricated	DC-double coated	HP-high performance	SF-standard ferric
BMA-black magnetite	EO-equiaxial oxide	LN-low noise	SFC-super ferrico-
Bx-beridox	F-ferric	M-metal	batt
Cr-chrome/chromium	FC-ferric cobalt	ME-metal evaporated	SC-single coated
CAMP-ceramic armour	FCr-ferric chrome	MP-metal particle	SCG-submicro co-
metal particles	FCy-ferric crystal	MTX-metallix	balt gamma
CrB-chrome bias	FE-ferrite oxide	MY-metalloy	SFX-super finavinx
CDGFO-cobalt doped	FeO-iron oxide	(NS)-not supplied	T I-standard bias
GFO	FO-ferric oxide	NB-normal bias	T II-high bias
CF-cobalt ferric	GF/O-gamma ferric/ox-	NDTM-nano dynamic	T IV-metal bias
CoG-cobalt gamma	ide	tactoid metal	UFO-ultra ferric ox-
CMA-cobalt magnetite	HB-high bias	O-oxide	ide
CM-cobalt modified	HD-high density	PCr-pure chrome	
CG-crystal gamma	HE-high energy	PGF-pure-grained ferric	

AUDIO CASSETTE

SERIES/LINE	PLAYING TIME (MIN.)	COATING
Fidelipac Corp.		
Cobalt (NAB Type)	Various	BL
Audiomax 3000 (NAB Type)	Various	BL
Audiomax 4000 (NAB Type)	Various	BL
Master Cart (NAB Type)	Various	BL
300/350 Series (NAB Type)	Various	BL
Model 600/1200	20,40 (Endless Loop)	

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

DR-I	C-60,90	FX
DR-II	C-60,90,100	BRX
Z	C-60,90,100	BRX
Z-II	C-60,90,100	BRX
Metal Z	C-60,90,100	MTX

Gemini Industries, Inc.

MP	60,90	HE
SE	60,90	NB
CS	76,100	HB

Hi-Tech Electronics

Low Noise	60,90	NB
High Energy	All	(NS)
Super Dynamic	All	(NS)
Magnetic	All	(NS)

Magnetic Media Corp.

HE	60,90	F
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Maxell Corp. of America

UR	60,90,120	T-I
UDII-CD	60,90,110	
XLII	60,90,100	T-II
XLII-S	60,90,100	T-II
MC (Micro)	5,60	
MX-S	60,90,100	T-IV

MemTek Products, Inc.

dBS I	46,60,90,110,120	T-I
CD2	60,90,110	T-II
MRX	90,110	T-IV

Metro Magnetics USA, Inc.

MI,MD,HDX	62,92 & Custom	(NS)
C-Zeroes (Sonic & Screw)		(NS)

Panasonic Co.-Magnetic Media Products

Micro (2,4,8 Pack)	RT 60	
Micro	RT 90	

Quantegy Int'l, Inc.

472	10,20,30,45,60,90	Type II
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Recoton Corp.

RC	C-60,90	F
XR (5&10 Pack)	C-90	HB

Pro Media Product Charts

AUDIO CASSETTE

SERIES/LINE	PLAYING TIME (MIN.)	COATING
Sony Electronics, Inc.		
CDIT	54,74,90,100	CO
HF	60,90,120	O
UX	60,90,100	CO
UX-S	60,90	COFeO
UX-ES	60,90	COFeO
UX-Pro	60,90	COFeOHBO
Metal SR	60,90,100	M
Super Metal Master	90	M
EXIV	60,90,100	M
ESII	60,90,100	CO
MDV-Digital	30,60,75	CoFe
Micro	5,60,90	
TDK Electronics Corp.		
AM (Acoustic Master)	30,46,60,90,120	NB
AL (Leaderless)	30,60,90	NB
SM (Sound Master)	10,20,30,60,90	HB
SM-X	10,20,30,60,90	
ZM	30,46,60,90,120	

AUDIO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH (FT.)	COATING
BASF Magnetics Corp.			
Studio Master 468	1/4", 1/2", 1", 2"	1250', 2500', 5000'	FO
Studio Master 900 (High Output)	1/4", 1/2", 1", 2"	1200', 2500', 5000'	FO
Studio Master 911	1/4", 1/2", 1", 2"	1180', 2500', 5000'	FO
Digital Master 931	1/4", 1/2", 1"	1200', 2400', 5000'	CrCOFE 10000'
Loopbin Master 526	1/4", 1/2", 1"	2400'	FO
Long Play Tape 35	1/4"	3600'	FO
Burlington A/V Recording Media, Inc.			
Burlington	1/4", 1/2", 1", 2"	1200', 1800', 2400'	FO 3600'
LG Electronics U.S.A., Inc.			
Ferric Oxide		8300', 11500', 12500', 13500', 17500'	F
Chrome Oxide		12500', 17500'	Cr
Maxell Corp. of America			
UD Reel	1/4"	1800', 3600'	EO
XLI Back-Coated	1/4"	1800', 3600'	EO
Quantegy Int'l, Inc.			
406 Studio Master	1/4", 1/2", 1", 2"	600' to 3600'	GF/O
456 GrandMaster	1/4", 1/2", 1", 2"	600' to 5000'	GF/O
499 GrandMaster Gold	1/4", 1/2", 1", 2"	1200' to 5000'	GF/O
478 Low Print	1/4", 1/2", 1"	600' to 2500'	GF/O
467 Digital OR	1/4", 1/2", 1"	1200' to 9700'	CM/O
632	1/4"	600' to 5000'	GF/O
642	1/4"	1800' to 7200'	GF/O
652	1/4", 1/2"	1200' to 7200'	GF/O
631	1/4"	600' to 5000'	GF/O

AUDIO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH (FT.)	COATING
641	1/4"	900' to 7200'	GF/O
651	1/4"	1200' to 2400'	GF/O
661	1/4"	1800' to 3600'	GF/O
Sony Electronics, Inc.			
D-730	1/4"	2390'	OCOFeO
D-1460	1/4", 1/2"	4790'	OCOFeO
D-2190	1/4"	7180'	OCOFeO
D-2920	1/2"	9580'	OCOFeO

DAT

SERIES/LINE	PLAYING TIME (MIN.)	COATING
BASF Magnetics Corp.		
DAT Master	15,34,64,94,124	MP
DIC Digital		
HQ	10,30,60,90,120	MP
Denon Tape (A Div. of Denon Electronics, USA-Inc.)		
R-DM	20	(NS)
R-DT	60,90,120	(NS)
K-60DS	120 (1.2 Gigabyte)	(NS)
K-90DS	180 (2 Gigabyte)	(NS)

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

DAT	R-60,90,120	MTX Super Fine
Prof. DAT	R-30,46,60,90,120	MTX Super Fine
DCC	60,90	
MD	60,74	

Maxell Corp. of America

R-DAT	46,60,90,120	CAMP
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Panasonic Co.-Magnetic Media Products

RTR	46,60,90,120	M/Ultrafine
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Quantegy Int'l, Inc.

467 R-DAT	16,34,48,64,94,124	MP
489 DM ADAT	42,60	Dual Layer
488 Hi8 DTRS	30,60,113	MP
DDS Data 4MM	30,60,90	MP

Sony Electronics, Inc.

DARS	116	
DASV	40	
DARS MP	30,60,113	
PDP	15,34,48,64,94,124	M
PDP-A (Album Box w/1 Tape)	34,64,124	M

TDK Electronics Corp.

DA-R PRO	16,30,46,60,90,120	
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DIGITAL U-MATIC

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING
Quantegy Int'l, Inc.		
467 Digital Audio	30,60,75,83	CM/O
Sony Electronics, Inc.		
MDU	30,60,75	COFeO

Pro Media Product Charts

AUDIO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH (FT.)	COATING
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Auriga Aurex, Inc.

613/614	60:8300',10000',12500' 90:11500',15000',17300'		SF
713/714	60:8300',10000',12500' 90:11500' to 20000'		PF
717/718	60:8300',10000',12500' 90:11500',15000'		Cr
747/748	60:12500', 90:17300'		C

BASF Magnetics Corp.

Ferro	60:8200',12300' 90:11500',15000',17300'	3.81mm	FO
Ferro 49	60:8200',12300'; 90:11500' to 20000'; 120:15000'	3.81mm	FO
Ferro Plus	100:13100',20000',22000'	3.81mm	FO
Chrome Plus	60:8200',12300'; 90:11500' to 20000'; 120:15000'	3.81mm	Cr
Chrome Super	60:8200'; 90:10800'	3.81mm	Cr

Burlington A/V Recording Media, Inc.

Burlington	Custom	1/8", 1/4"	FO
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Cintas Technologies, Inc.

CMX 60	10000',12500'		NB
CMX 90	12500'		NB
C2X 60	10000',12500'		HB
C2X 90	12500',17300'		HB

Columbia Magnetics/Sony Music

Columbia Mag Tech	60:12500'; 90:15000',17300'	3.81mm	GFO
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Fidelipac Corp.

DYN-400X (NAB Type)	3600'	1/4"	BL
DYN-401X (NAB Type)	1800'	1/4"	BL

Magnetic Media Corp.

XM-1	60:10500'; 90:11500',14000'	3.81mm	F
XM-2	60:10500' 90:11500',14000' 120:10600'	3.81mm	F
XM-3	60:10500'; 90:14000'	3.81mm	F
Cobalt	60:10500'; 90:11500'	3.81mm	F

Metro Magnetics USA, Inc.

MD,HDX	8200',10500',11000',15000'	Pancake	
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AUDIO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	LENGTH (FT.)	TAPE WIDTH	COATING
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S.K.M.A.

SX	60:10500',12500' 100:11500',17300'	3.81mm	F
SKXC	60:10500',12500' 90:11500',17300'	3.81mm	F
HCX	60:10500',12500' 90:11500',17300'	3.81mm	FC (T-2)
UCR	60:10500',12500' 90:11500',17300'	3.81mm	

TDK Electronics Corp.

APD X60/90	12300',17300'		Pro DF
APG X60/90	12300',17300'		Pro SA Cobalt
APM X60/90 AD	12300',17300'		Pro M

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING
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BASF Magnetics Corp.

EQ	120,130,160,200	VHS	
HG Prolong Cass.	180	VHS (Bulk)	Cr
SHG	130,160,180	VHS	
VHS-C	30	VHS-C	
8mm	120	8mm	
BetaCam SP Small	5,10,20,30		
BetaCam SP Large	30,60,90		

Burlington A/V Recording Media, Inc.

Burlington	5 to 120	VHS/Beta	
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Certron Corp.

Certron HQ Standard Grade	T-120	VHS	FE
Certron High Grade	T-120,160	VHS	FE
P6	120	8mm	

DIC Digital

MPX	15,30,60,90,120	8mm	MP
BSP	5,10,20,30	BetaCam SP	MP

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

ADC001	35,60,90,120	DCT	MTX
H321E	BC-5,10,20,30,60,90	BetaCam	BRX
H471S	ST-30,60,90	S-VHS	BRX
H521E PRO/BR/SP	10,20,30,60	U-matic	BRX
M321SP	BC-5,10,20,30,60,90	BetaCam SP	MTX
M401 M-II	10,20,30,60,90	M-II	MTX
D321 Digital	6 to 124	Digital BetaCam	MTX
D2001 D-2 Digital	6 to 208	D-2	MTX
D3001 D-3 Digital	5 to 180	D-3	MTX
M221E DC	30,60,120	Hi-8	MTX
M221MP Pro	30,60,120	Hi-8	MTX
Prof. VHS-PG & SG	30,60,120	VHS	BRX

PRO MEDIA PRODUCT CHART KEY

ASC-anti-static colors	CO-cobalt oxide	HME-high medal evaporated	PM-pure metal
BC-bac coated	CrO2-chromium dioxide	HP-high performance	PO-premium oxide
BL-back lubricated	DC-double coated	LN-low noise	SF-standard ferric
BMA-black magnetite	EO-eqitaxial oxide	M-metal	SFC-super ferrico- balt
Bx-beridox	F-ferric	ME-metal evaporated	SC-single coated
Cr-chrome/chromium	FC-ferric cobalt	MP-metal particle	SCG-submicro co- balt gamma
CAMP-ceramic armour metal particles	FCr-ferric chrome	MTX-metallix	SFX-super linavinx
CrB-chrome bias	FE-ferrite oxide	MY-metalloy	T I-standard bias
CDGFO-cobalt doped GFO	FeO-iron oxide	(NS)-not supplied	T II-high bias
CF-cobalt ferric	FO-ferric oxide	NB-normal bias	T IV-metal bias
CoG-cobalt gamma	Gr/O-gamma ferric/ox- ide	NDTM-nano dynamic tactoid metal	UFO-ultra ferric ox- ide
CMA-cobalt magnetite	HB-high bias	O-oxide	
CM-cobalt modified	HD-high density	PCR-pure chrome	
CG-crystal gamma	HE-high energy	PGF-pure-grained ferric	

Pro Media Product Charts

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING
Gemini Industries, Inc.			
RT	120,240,360	VHS	
HG	120,240,360	VHS	High Grade
8mm	60,90	8mm	
VHSC	30	VHS-C	
Hi-Tech Electronics			
NTSC System	T-30,60,90,120	VHS	(NS)
PAL/Socam System	E-120,180	VHS	(NS)
JVC Magnetics America Co.			
SX	120,160	VHS	FO
EHG	120	VHS	FO
Pro HiFi	120	VHS	FO
Kolon Scen'a, Inc.			
CM	T-120	VHS	CF
CX	T-90,120	VHS	CF
Maxell Corp. of America			
GX-Silver	120,160	VHS	
HGX-Gold	120,160	VHS	
XL-HiFi	120	VHS	
XRS-Black	120,160,180	S-VHS	
XR-S	20,30	VHS-C	
GX TC	20	VHS-C	
HGX Gold TC	20,30	VHS-C	
GX-M	30,120	8mm	
HGX-M	30,60,90,120	8mm	
XR-Metal	120	Hi-8mm	MP
XD-ME	120	Hi-8mm	ME
MemTek Products, Inc.			
HS	T-120,160	VHS	
HG	T-120	VHS	
Hi-Fi	T-120	VHS	
VHS-C	TC-20,30	VHS-C	
8mm	MP-60,120	8mm	
Panasonic Co.-Magnetic Media Products			
NV-T (Premium Standard)	30,60,90,120,130,160	VHS	
NV-T (Super High Grade)	120,240,360	VHS	
NV-T (Super Hi-Fi)	120,240,360	VHS	
NV-TC (Compact High Grade)	20 to 60; 30 to 90; 40 to 120	VHS-C	
NV-ST (Super)	60,120,180,240,360	VHS	
NV-ST (Super)	20 to 60; 30 to 90	VHS-C	
AY-DVM	30,60,Cleaner	DVC (Mini)	ME
Quantegy Int'l, Inc.			
208	5,10,20,30,30L,60L,90L	BetaCam	MP

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING
398	5,10,20,30,30L,60L,90L	BetaCam SP	CM/O
Digital BetaCam	6,12,22,32,34L,40,64L,94L,124L	Digital BetaCam	MP
229 4:2:2	6,8,12,22,34,76,94	D1	CM/O
329 4FSC	6,12,22,32,34,64,94,126,156,188,208	D2	MP
187 Professional	5,12,15,20,20S,30,45,60	3/4" U-Matic	CM/O
197 Broadcast	5,5S,10,10S,20,20S,30,45,60	3/4" U-Matic	CM/O
297	10,10S,20,20S,30,60	3/4" U-Matic SP	CM/O
288	30,60,90,120	Hi8	MP
289	30,60,120,180	S-VHS	Dual Layer
HG	30,60,120	VHS	CM/O
Recoton Corp.			
VT (1&3 Pack)	120,130		HG
VP	60,90,120	Video 8	HG
Sony Electronics, Inc.			
BCT-D	6 to 40; 64 to 124	Digital BetaCam	M
BCSX-S/SXL	12 to 60; 64 to 184	BetaCam	
BCT-G/GL	5 to 30; 5 to 90	BetaCam	COFeO
BCT-GNP	5 to 20	BetaCam	COFeO
BCT-MA/MLA	5 to 30; 5 to 90	BetaCam	M
BCT-MNPA	5 to 30	BetaCam	M
UVWT-MA	10 to 30; 60 to 90	BetaCam	M
LS (Bulk)	125 to 750	Beta	COFeO
TS/TS-S	T-15 to 127; T-15 to 60	VHS	COFeO
T-PM/PR/BA	T-30 to T-120	VHS	COFeO
KCA-BRS/KCS-BRS	5 to 60; 10,20	U-Matic	COFeO
KCA-XBR/KCS-XBR	10 to 60; 10,20	U-Matic	COFeO
KSP/KSP-S	5 to 60; 10,20	U-Matic	COFeO
D1S/D1M/D1L	6 to 94	D-1 Digital	COFeO
D2S-MNP	3 to 6	D-2	M
D2S-M/M-M/L-M	6 to 32; 6 to 94; 105 to 208	D-2 Digital	M
DVCAM-MN/STD	12 to 60; 64 to 184	D-2 Digital	M
HMPX	P30,60,120	8mm	M
HMEX	E6 to 30,60,120	8mm	M
HMEAD	30,120,160	8mm	M
HCT	63	8mm	M
PHB (Bulk)	P6-30 to P6-135	8mm	M
TDK Electronics Corp.			
T-VM (Visual Master)	30,60,120		
ST-CM (Colour Master)	30,60,120		
P6-HP PRO	30,60,90,120	Hi8	

Pro Media Product Charts

VIDEO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH(FT.)	COATING
Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.			
H621E	1"	1640' to 6070'	BRX
LG Electronics U.S.A., Inc.			
Magnetile Plus		17100'	MaF
Quantegy Int'l, Inc.			
196	1"	320' to 9200'	CM/O
296	1"	320' to 9200'	CM/O
Sony Electronics, Inc.			
V1-K-34AA (8" reel)	1"	869',1640'	COFeO
V1-K-66AA (9" reel)	1"	3084'	COFeO
V1-K-96AA (10 1/2" reel)	1"	4626',5052'	COFeO
V1-K-126AA (11 3/4" reel)	1"	6069'	COFeO
V1-66SPA	1"	3084'	COFeO
V1-K-34SPA (8" reel)	1"	869',1640'	COFeO
V1-K-96SPA (10 1/2" reel)	1"	4626',5052'	COFeO
V1-K-126SPA (11 3/4" reel)	1"	6069'	COFeO
V1-K-156SPA (12 1/2" reel)	1"	7513'	COFeO
V1-K-186SPA (14" reel)	1"	9039'	COFeO
V-1/2M-2M,3M,4M	1/2"	492',885',1279'	M
HD-1,1D 33/48/63SP (9",11 3/4" reel)	1"	970',1410',1850'	M

VIDEO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	LENGTH (FT.)	TAPE WIDTH	COATING
BASF Magnetics Corp.			
VT19 SG	18000'	1/2"	Cr
VT19 SG BC	18000'	1/2"	Cr
VT19 SHG BC	18000'	1/2"	Cr
VT14 Thin Base BC	21000'	1/2"	Cr

PRO MEDIA PRODUCT CHART KEY

ASC-anti-static colors	CO-cobalt oxide	HME-high metal evaporated	PM-pure metal
BC-back coated	CrO2-chromium dioxide	HP-high performance	PO-premium oxide
BL-back lubricated	DC-double coated	LN-low noise	SF-standard ferric
BMA-black magnetite	EO-epitaxial oxide	M-metal	SFC-super ferrico-balt
Bx-beridox	F-ferric	ME-metal evaporated	SC-single coated
Cr-chrome/chromium	FC-ferric cobalt	MP-metal particle	SCG-submicro cobalt gamma
CAMP-ceramic armour metal particles	FCr-ferric chrome	MTX-metallix	SFX-super finavinx
CrB-chrome bias	FE-ferrite oxide	MY-metalloy	T I-standard bias
CDGFO-cobalt doped GFO	FeO-iron oxide	(NS)-not supplied	T II-high bias
CF-cobalt ferric	FO-ferric oxide	NB-normal bias	T IV-metal bias
CoG-cobalt gamma	GF/O-gamma ferric/oxide	NDTM-nano dynamic tactoid metal	UFO-ultra ferric oxide
CMA-cobalt magnetite	HB-high bias	O-oxide	
CM-cobalt modified	HD-high density	PCR-pure chrome	
CG-crystal gamma	HE-high energy	PGF-pure-grained ferric	

VIDEO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	LENGTH (FT.)	TAPE WIDTH	COATING
VT16 Thin Base BC	19350'	1/2"	Cr
VT19 TMD SHG	16400'	1/2"	Cr
VT19 SPR SHG	16400'	1/2"	Cr
VT27 (Mirror Master)	400m	1/2"	Cr

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

VHS UH-510	18000'	1/2"	BRX
VHS UH-610	18000'	1/2"	DC BRX

Kolon Scen'a, Inc.

HQ	16300',17100'	12.65mm	CF
SPHQ	16300',17100'	12.65mm	(NS)

Maxell Corp. of America

TF20-5000 SR7	16400'	1/2"	BMA
TF20-5340	17500'	1/2"	BMA
TF20-5416	17000'	1/2"	BMA
TF20-5490	18000'	1/2"	BMA

SKC America, Inc.

PG	16300',17100'	1/2"	CF
PG (BC)	17100'	1/2"	CF
TMD	17100'	1/2"	CrO2
LP	19200'	1/2"	CF
SPE	17100'	1/2"	CF

Sony Electronics, Inc.

V-1/2M-2M,3M,4M	492',885',1279'	1/2"	M
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TDK Electronics Corp.

Sprinter VPX S4998	16334'		
TMD MM400/800	1312',2624'		M
TMD VPC-S4958	16334'		Cr
VPR S4998	16334'		
VPR T6246	20427'		Thin Base

Consumer Media Product Charts

The products listed are used for audio/video duplication of pre-recorded music and video. Other video products listed are used at post and pre-production facilities and/or for broadcast purposes. The suppliers of the audio and video media listed can be found in the Manufacturers of Pro-Industrial Audio & Video section, which lists each company's name, address, and specific contact.

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING	SUGG. LIST PRICE
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BASF Magnetics Corp.

Ferro Extra I	60,90	FO	\$1.45;\$1.59
Chrome Extra II	60,90	CrO2	\$1.89;\$2.29
Reference Maxima II	10,20,30,60,90,100	CDFeO	\$2.79-\$3.99

Certron Corp.

Low Noise	60,90	LN/FeO	
High Density	60,90,120	LN/FeO	
High Bias	90	CrO2	
Dictation	30,60,90,120		
Telephone/Endless	20 sec. to 60 min.		
Micro/Mini	30,60		

Denon Tape (A Div. of Denon Electronics, USA-Inc.)

DX1	60,90	NB	\$1.49;\$1.99
HD6	74,90,100	T-II	\$2.69;\$2.99;\$3.19
HD7	74,90,100	T-II	\$3.19;\$3.49;\$3.79
HD8	60,74,90,100	T-II (Hybrid)	\$3.29;\$3.69;\$3.99;\$4.29
HDM	74,90,100	T-IV	\$4.29;\$4.79;\$4.99
MGX	100	T-IV	\$8.99
S-Port High	100	T-II	\$1.99
S-Port Metal	100	T-IV	\$2.49

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

DR-I	60,90	Pure Ferrix	\$1.49;\$1.99
DR-II	60,90,100	Beridox-DC	\$2.49;\$2.99;\$3.49
Z	60,90,100	Beridox-DC	\$3.49;\$3.99;\$4.49
ZII	60,90,100	Beridox-DC	\$4.49;\$4.99;\$5.49
Metal Z	60,90,100	Metallix	\$5.49;\$5.99;\$6.49
DCC	60,90	Metallix	\$8.99;\$9.99

Maxell Corp. of America

UR	60,90,120	T-I	\$1.39;\$1.59;\$2.79
UDII-CD	60,90,110		\$2.49;\$2.79;\$2.99
XLII	60,90,100	T-II	\$2.89;\$3.49;\$3.99
XLII-S	60,90,100	T-II	\$3.59;\$4.29;\$4.79
MC (Micro)	5,60		4-Packs: \$5.99-\$7.99
MX-S	60,90,100	T-IV	\$4.79;\$5.49;\$6.29

MemTek Products, Inc.

dBS I	46,60,90,110,120	T-I	\$1.19-\$1.99
CD2	60,90,110	T-II	\$1.79-\$2.39
MRX	90,110	T-IV	\$3.49;\$3.99

AUDIO CASSETTE

SERIES/LINE	PLAYING TIME (MIN.)	COATING	SUGG. LIST PRICE
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Panasonic Co.-Magnetic Media Products

Micro (2,4,8 Pack)	RT 60		\$3.95;\$6.95;\$11.95
Micro	RT 90		\$4.95

Pfannstiel Corp.

HE-45,60,90	45,60,90	HE	\$1.59;\$1.79;\$1.99
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Recoton Corp.

RC	C-60,90	F	\$1.99
XR (5&10 Pack)	C-90	HB	\$6.99;\$13.99

S.K.M.A.

GX	C-60,90,100	FO	\$1.39;\$1.59;\$1.99
OX	C-90	CF	\$2.79
CD	C-90,100	CrO2	\$3.39;\$3.99
ZX	C-90	M	\$5.59

Sony Electronics, Inc.

CDIT	54,74,90,100	CO	\$1.79-\$3.99
HF	60,90,120	O	\$9.99-\$2.49
UX	60,90,100	CO	\$1.99-\$2.99
NT	60,90,120	M	(NS)
Metal SR	60,90,100	M	\$2.49-\$3.49
MD	60,74		\$6.99;\$8.99
Micro	5,60,90		\$1.49-\$2.49

TDK Electronics Corp.

D	30,50,60,90,120		\$1.49;\$1.69;\$1.99;\$2.99
DS-X	60,90,100		\$2.49;\$2.99;\$3.69
SD	50,60,90,100		\$2.49;\$2.49;\$2.99;\$3.69
SA	50,60,90,100		\$3.29;\$3.29;\$3.79;\$4.39
SA-X	50,60,90,100		\$3.99;\$3.99;\$4.49;\$4.99
MA	60,90,110		\$2.99;\$3.99;\$4.49
MA-X	60,90,100		\$4.39;\$5.29;\$5.99
MA-XG Type IV	60,90		\$16.99;\$18.99

PRO MEDIA PRODUCT CHART KEY

ASC-anti-static colors	CO-cobalt oxide	HE-high energy	PGF-pure-grained ferric
BC-bac coated	CrO2-chromium dioxide	HME-high metal evaporated	PM-pure metal
BL-back lubricated	DC-double coated	HP-high performance	PO-premium oxide
BMA-black magnetite	EO-equiaxial oxide	LN-low noise	SF-standard ferric
Bx-beridox	F-ferric	M-metal	SFC-super ferricobalt
Cr-chrome/chromium	FC-ferric cobalt	ME-metal evaporated	SC-single coated
CAMP-ceramic armor metal particles	FCr-ferric chrome	MP-metal particle	SCG-submicro cobalt gamma
CrB-chrome bias	FCy-ferric crystal	MTX-metallix	SFX-super finavinx
CDGFO-cobalt doped GFO	FE-ferrite oxide	MY-metallory	T I-standard bias
CF-cobalt ferric	FeO-iron oxide	(NS)-not supplied	T II-high bias
CoG-cobalt gamma	FO-ferric oxide	NDTM-nano dynamic	T IV-metal bias
CMA-cobalt magnetite	GF/O-gamma ferric/oxide	tactoid metal	UFO-ultra ferric oxide
CM-cobalt modified	HB-high bias	O-oxide	
CG-crystal gamma	HD-high density	PCR-pure chrome	

Consumer Media Product Charts

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING	SUGG. LIST PRICE
MD-XG	60,90		\$13.99,\$17.49
DCC-XG	60,90		\$8.99,\$10.99

Universal Security Instruments, Inc.

C	60,90,100		
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DAT

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING	SUGG. LIST PRICE
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BASF Magnetics Corp.

DAT Master	15,34,64,94,124	MP	
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DIC Digital

HQ	10,30,60,90,120	MP	
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Denon Tape (A Div. of Denon Electronics, USA-Inc.)

R-DM	20	(NS)	\$6.99
R-DT	60,90,120	(NS)	\$7.99,\$8.99,\$9.99
K-60DS	120 (1.2 Gigabyte)	(NS)	(NS)
K-90DS	180 (2 Gigabyte)	(NS)	\$12.99

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

DAT	R-60,90,120	Metallic	\$10.95; \$11.95; \$12.95
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Maxell Corp. of America

R-DAT	46,60,90,120	CAMP	\$9.69; \$10.99; \$12.49; \$13.99
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Panasonic Co.-Magnetic Media Products

RTR	46,60,90,120	M/Ultrafine	\$8.99; \$9.99; \$10.99; \$11.99
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Sony Electronics, Inc.

DAT	60,74,90,120	M	\$7.99-\$10.99
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TDK Electronics Corp.

DA-R	16,60,90,120		\$8.99; \$10.99; \$12.99; \$14.99
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VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING	SUGG. LIST PRICE
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BASF Magnetics Corp.

EQ	120,130,160,200	VHS		\$2.99,\$3.49,\$3.99 \$6.99
HG Prolong Cass.	180	VHS (Bulk)	Cr	
SHG	130,160,180	VHS		\$3.99,\$4.99,\$7.99
VHS-C	30	VHS-C		\$4.99
8mm	120	8mm		\$4.99
BetaCam SP Small	5,10,20,30	BetaCam		
BetaCam SP Large	30,60,90	BetaCam		

Certron Corp.

Certron HQ Standard Grade	T-120	VHS	FE	
Certron High Grade	T-120,160	VHS	FE	
P6	120	8mm		

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING	SUGG. LIST PRICE
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DIC Digital

MPX	15,30,60,90,120	8mm	MP	\$3.49,\$3.99,\$4.99 \$5.99,\$6.99
BSP	5,10,20,30	BetaCam SPMP		\$16.00,\$19.00,\$22.00 \$25.00

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

HQ	60,120,160	VHS	Beridox	\$5.99,\$6.99,\$7.99
Super HG	60,120,160	VHS	Beridox-DC	\$6.99,\$7.99,\$8.99
Super HG	20,30,40	VHS-C	Beridox-DC	\$8.99,\$9.99,\$10.99
A/V Master	120	VHS	Beridox-DC	\$11.99
Pro-S	30,60,120,160	VHS	Beridox-DC	\$15.99,\$16.99,\$17.99 \$19.99
Pro-S	20,30	VHS-C	Beridox-DC	\$14.99,\$17.99
Metal MP	6-30,60,120	8mm	Metallix/Beridox-DC	\$6.99,\$7.99,\$9.99
Metal MP SHG	6-30,60,120	8mm	Metallix/Beridox-DC	\$7.99,\$9.99,\$12.99
Hi 8 MP	6-30,6-60,120	8mm	Metallix-Hi/Beridox-Hi DC	\$10.99,\$12.99,\$17.99
Hi 8 ME	6-30,60,120	8mm	Metallix-Hi/Beridox-Hi DC	\$15.99,\$19.99,\$25.99

JVC Magnetics America Co.

SX	120,160	VHS	FO	\$2.99,\$3.99
EHG	120	VHS	FO	\$3.99
Pro HiFi	120	VHS	FO	\$4.99

Konica USA

Super MP	60,90,120	8mm	MP	\$4.08,\$4.39,\$4.75
S-VHS	120	S-VHS	MP	\$7.06
Super HG	120	VHS	M	\$4.88
Super SR	120	VHS	MP	\$2.28
SVHS-C	20	VHS-C	MP	\$6.06
VHS-C	20,30	VHS-C	MP	\$4.21,\$5.00
Hi8 Super MP	P6-120	8mm	MP	\$7.87

Maxell Corp. of America

GX-Silver	120,160	VHS		\$3.59,\$4.99
HGX-Gold	120,160	VHS		\$4.49,\$6.99
XL-HiFi	120	VHS		\$5.79
XRS-Black	120,160,180	S-VHS		\$12.49 to \$24.29
XR-S	20,30	VHS-C		\$8.99,\$11.99
GX TC	20	VHS-C		\$5.49
HGX Gold TC	20,30	VHS-C		\$5.99,\$5.99
GX-M	30,120	8mm		\$4.99,\$5.99
HGX-M	30,60,90,120	8mm		\$5.49,\$6.79,\$7.69 \$7.99
XR-Metal	120	Hi-8mm	MP	\$10.99

Consumer Media Product Charts

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING	SUGG. LIST PRICE
XD-ME	120	Hi-8mm	ME	\$34.99

MemTek Products, Inc.

HS	T-120,160	VHS		\$2.49;\$3.19
HG	T-120	VHS		\$3.19
VHS-C	TC-20,30	VHS-C		\$4.19;\$4.99
8mm	MP-60,120	8mm		\$3.99;\$4.99

Panasonic Co.-Magnetic Media Products

NV-T (Premium Standard)	0,60,90,120,130,160	VHS		\$2.99-\$6.99
NV-T (Super High Grade)	120,240,360	VHS		\$4.99
NV-T (Super Hi-Fi)	120,240,360	VHS		\$6.99
NV-TC (Compact High Grade)	20 to 60; 30 to 90; 40 to 120	VHS-C		\$4.99-\$9.99
NV-ST (Super)	60,120,180,240,360	VHS		\$9.99-\$10.99
NV-ST (Super)	20 to 60; 30 to 90	VHS-C		\$7.99-\$8.99
AY-DVM	30,60,Cleaner	DVC (Mini)	ME	\$11.99;\$19.99

Polaroid Corp. (Consumer Video)

SuperColor	120	VHS	Standard	\$3.99
VHS-HG	120	VHS	High Grade	\$4.99
8mm	30,60,90,120	8mm	MT	\$4.99;\$5.99;\$6.99 \$7.99

Recoton Corp.

VT (1&3 Pack)	120,130		HG	\$4.99;\$14.99;\$5.29 \$15.49
VP	60,90,120	Video 8	HG	\$7.39;\$7.39;\$7.39

Sony Electronics, Inc.

LS (Bulk)	125 to 750	Beta	COFeO	\$2.99-\$4.49
DVCAM-MN/STD	12 to 60; 64 to 184	D-2 Digital	M	\$19.95-\$69.00
VHS	120,160	VHS	O	\$2.25;\$3.99
S-VHS	120,160	S-VHS		\$9.99;\$11.99
VHS-C	30	VHS-C		\$3.99
8mm/8mm HG	30,60,120,150	8mm	M	\$3.99-\$9.99
Hi 8 MP/Hi 8 ME	30,60,120,180	8mm	M	\$6.99-\$25.99

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING	SUGG. LIST PRICE
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TDK Electronics Corp.

HS	30,60,120,160	VHS		\$5.49;\$5.99;\$6.99 \$8.99
EHG	T-120,160,180,TC-30	VHS		\$8.99;\$13.99;\$18.99 \$12.99
HiFi	120,160	VHS		\$10.99;\$15.99
HD-XP	120	VHS		\$15.99
XP-SP	ST-120,160,C20,C30	S-VHS		\$18.99;\$26.99;\$16.99 \$21.99
HS	30,60,90,120,150	8mm		\$7.99;\$9.99;\$11.99 \$13.99;\$15.99
EHG	30,60,90,120	8mm		\$9.99;\$11.99;\$13.99 \$16.99
Hi8-MP	P6-30,90,P6/E6-60,120	Hi8		\$11.99;\$15.99;\$13.99 \$19.99
Hi8-ME	P6/E6-60,120	Hi8		\$27.99;\$37.99

Thomson Consumer Electronics (RCA/GE)

GET120	T-120	VHS		
RCA	T-120	VHS		
RCA	T-120	8mm		
RCA	T-20	VHS-C		

Universal Security Instruments, Inc.

V-2100 SHG	120	VHS	UFO	\$1.99
V-2240 SHG	120	VHS	UFO	\$.99
V-2300 SHG	120	VHS	UFO	\$11.95

PRO MEDIA PRODUCT CHART KEY

ASC-anti-static colors	CO-cobalt oxide	HE-high energy	PGF-pure-grained ferric
BC-back coated	CrO2-chromium dioxide	HME-high metal evaporated	PM-pure metal
BL-back lubricated	DC-double coated	HP-high performance	PO-premium oxide
BMA-black magnetite	EO-eqitaxial oxide	LN-low noise	SF-standard ferric
Bx-bendox	F-ferric	M-metal	SFC-super ferricobalt
Cr-chrome/chromium	FC-ferric cobalt	ME-metal evaporated	SC-single coated
CAMP-ceramic armour metal particles	FCr-ferric chrome	MP-metal particle	SCG-submicro cobalt gamma
CrB-chrome bias	FCy-ferric crystal	MTX-metallix	SFX-super finavinx
CDGFO-cobalt doped GFO	FE-ferrite oxide	MY-metallory	T I-standard bias
CF-cobalt ferric	FeO-iron oxide	(NS)-not supplied	T II-high bias
CoG-cobalt gamma	FO-ferric oxide	NB-normal bias	T IV-metal bias
CoMa-cobalt magnetite	GF/O-gamma ferric/oxide	NDTM-nano dynamic tactoid metal	UFO-ultra ferric oxide
CM-cobalt modified	H8-high bias	O-oxide	
CG-crystal gamma	HD-high density	PCr-pure chrome	

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ENVELOPES & MAILERS

AGI, Inc., 1950 N. Ruby St., Melrose Park, IL, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block. (Audio-CD, Tape, LP) (Video-Tape, Disc)

ASR Recording Services of California ★, 8960 Eton Ave., Canoga Park, CA, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131. Vice Pres. Sales: Lester Edwards; Vice Pres. Sales: Jeff Schor. (Audio-CD, Tape)

Aligned Audio, Inc., 151 22nd St., Brooklyn, NY, 11232, (718) 788-6969, Fax: (718) 499-0421. Pres.: Art Blavis. (Audio-CD, LP)

Allied Film & Video, 1200 Thorndale Ave., Elk Grove Village, IL, 60007, (847) 595-2900, Fax: (847) 595-8677. Contact: Grant Ireland. (Video-Tape)

Alpha Records, Inc., 1400 NW 65th Ave., Plantation, FL, 33313, (954) 587-6011, Fax: (954) 587-7039. Pres.: Richard A. Smith; Sales Mgr.: Barbara C. Smith. (Audio-LP)

Amaray Int'l Corp. (Div. of Joyce Molding Corp.), 2480 Porterfield Ct., Mountain View, CA, 94040, (800) 426-2729. Pres.: Edward Joyce; Nat'l Sales Mgr.: Ron Garrett. (Audio-CD)

American Multimedia, Inc. ★, 2609 Tucker St. Ext., Burlington, NC, 27215, (910) 229-5554, Fax: (910) 570-3815. Pres.: Larry Hagler; CFO: Fred Haal; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield; Sr. Vice Pres.: Sales: Tim Mallard. (Audio-CD, Tape) (Video-Tape, Disc)

Ames Specialty Packaging, 30 Dane St., Somerville, MA, 02143, (800) 251-2637, Fax: (617) 623-8895. V Pres. Nat'l Mktg. Mgr.: Gary Traynor; Vice Pres./Sales/Mktg.: Michael Gaffney. (Audio-CD, Tape) (Video-Tape, Disc)

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589. Pres.: Anthony A. Maniere; Sales Mgr.: Mark Silfen. (Audio-CD, Tape) (Video-Tape)

Audio File Co., 5140 W. Peoria, Ste. 102, Glendale, AZ, 85302, (602) 878-1818, (800) 662-0224, Fax: (602)-878-2828. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. (Audio-CD)

Audio/Video Accessories Co., 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney. (Audio/Video-Tape)

B&F Plastic Graphics, Inc., 540 N. Eighth St., Richmond, IN, 47374, (800) 562-8365, Fax: (317) 962-7170. Pres.: Paul Bertsch; Sales Mgr.: David Moody; Mktg. Dir.: Jari Snyder. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Blackburn Media Packaging, 5270 W. 84th St., Ste. 200, Bloomington, MN, 55437, (800) 842-7550, Fax: (612) 835-9060. Nat'l Sales Mgr.: Bill Griffin; Mktg. Mgr.: Michelle Mitchell. (Audio-CD, Tape) (Video-Tape, Disc)

Blue Sky Productions ★, 628 Craig Woods, Saint Louis, MO, 63122, (314) 822-1615, Fax: (314) 531-9188. Pres.: Dan P. Thompson. (Audio-LP)

Bowers Record Sleeve ★, 5331 N. Tacoma Ave., Indianapolis, IN, 46220, (317) 251-3918, Fax: (317) 254-5738. Pres.: James E. Bowers; Pcdt. Mgr.: Mark A. Oakley; Customer Serv.: Mary Vondersaar. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, NY, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Dan Alvaro; Promo./Mktg.: A. Berger, A. Russo; Worldwide Dist. Mgr.: Nancy Micca. (Audio-Tape, LP)

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu. (Audio-Tape)

Color Film Corp., 8300 Professional Pl., Landover, MD, 20785, (301) 577-8701, Fax: (301) 459-9347, E-Mail: don@colorfilm.com. Pres.: Aldon Lareau; Sales Mgr.: Don Payne. (Audio-CD, Tape)

Communicase Smurfit Media Packaging, 400 East North Ave., Carol Stream, IL, 60188, (630) 260-6537, (800) 416-5163, Fax: (630) 260-6558. Pres.: Jack Straw; Dir., Mktg./Sales: Wanda Bauer. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Core Systems, Inc., 130 W. 25th St., New York, NY, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas. (Audio-Tape)

Crown Magnetics, Inc., 1223 Bittner Blvd., Lebanon, PA, 17046, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615. Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Mktg. Mgr.: Jeffrey Fields. (Audio-CD, Tape) (Video-Tape)

Disc Manufacturing, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, DE, 19803, (800) 433-DISC, (302) 479-2500, Fax: (302) 479-2527, E-Mail: 513-1437@mcimail.com. Vice Pres.: Rusty Capers; Vice Pres.: Richard Law. (Audio-CD, Tape) (Video-Tape, Disc)

Disc Manufacturing, Inc., 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Rep.: Petal Valentine; Acct. Exec.: Andrew Cotto. (Audio-CD)

Disctronics, 3800 Barham Blvd., Ste. 102, Los Angeles, CA, 90068, (213) 851-7300, Fax: (213) 851-7579. Sr. Vice Pres., Sales: Sandy Richman; Vice Pres., Sales: Andrew DaPuzzo. (Audio-CD)

Disques RSB Disc, Inc., Demeritt Pl., Waterbury, VT, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard

Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono. (Audio-CD, Tape)

Dubs, Inc. ★, 1220 N. Highland Ave., Hollywood, CA, 90038, (213) 461-3726, Fax: (213) 466-7406. Pres.: Vincent J. Lyons; Sales Mgr.: Shellie L. Yaseen; Mktg. Dir.: George Bibaz; Sales Exec.: Dave Dawson. (Video-Tape)

Envelopes Printing & Supply Corp. ★, 205 Tohmas St., Newark, NJ, 07114, (201) 491-0900, Fax: (201) 491-0070. Pres.: Michelle Barrett; Contact: Nick Sicora. (Audio-CD, Tape, LP)

Erika Records, Inc., 12031 Regentview Ave., Downey, CA, 90241, (310) 904-2701, Fax: (310) 904-2733. Pres.: Erzsebet (Liz) Dunster. (Audio-CD, LP)

Evermark Tape, Inc., 1201 W. Olympic Blvd., Santa Monica, CA, 90404, (310) 454-2898, (800) 428-6001, Fax: (310) 452-0807. Pres.: Mark Chayet. (Video-Tape, Disc)

Filam Nat'l Plastics, Inc. ★, 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jfloresii@aol.com. Pres.: Vic Flores; Sales: Jun Flores. (Audio-CD, Tape)

Full Compass Systems, Ltd. ★, 8001 Terrace Ave., Middleton, WI, 53562, (608) 831-7330, Fax: (608) 831-6330. Pres.: Jonathan Lipp; Sales Mgr.: Bob Sheffield. (Audio-Tape)

G. Cee Graphics, Inc., 28410 Front St., Ste. 104-104, Temecula, CA, 92590, (909) 695-1180, Fax: (909) 676-9355. Pres.: Gregory Higgins. (Audio-CD, Tape, LP) (Video-Tape, Disc)

GP Productions ★, 362 Third Ave., Ste. 1B, New York, NY, 10016-9012, (212) 686-5267, E-Mail: gillrp@aol.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton. (Audio-CD, Tape, LP) (Video-Tape, Disc)

HCV, Inc. ★, 12229 Montague, Arleta, CA, 91331, (818) 896-4321, Fax: (818) 890-2092. Pres.: Ed De Roo; Contact: Terry Figgins. (Video-Tape)

Int'l Historic Films, Inc., 3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-2900, Fax: (773) 927-9211. Pres.: Peter Bemotias; Sales Mgr.: Frank Wayne; Mktg. Dir.: John Williams. (Video-Tape)

Intervideo Duplication Servs., Inc., 3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-9091. Pres.: Peter Bemotias; Sales Mgr.: Frank Wayne. (Video-Tape)

Intervideo Productions Corp., 4618 SW 74th Ave., Miami, FL, 33155, (305) 262-0500, Fax: (305) 262-9008. Pres./Sales Mgr.: Dervis Alvarez; Mktg. Dir.: Jose Rivero. (Audio-Tape)

Ivy Hill Corp., PO Box 3189, Terre Haute, IN, 47803, (812) 466-9851, Fax: (812) 466-4676. Vice Pres.: Donald Ford. (Audio-CD, Tape, LP)

Ivy Hill Corp. ★, 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 243-8246. Pres.: Ellis Kern; Exec. Vice Pres.: Arthur Kern; Sr. Vice Pres.: Rick Dixon. (Audio-CD, Tape) (Video-Tape, Disc)

JVC Disc America Co., 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392. Exec. Vice Pres.: Taki Takahara; Vice Pres., CD-ROM: Sean Smith. (Audio-CD)

Keystone Printed Specialties Co., Inc. ★, 1 Keystone Pl., Jessup, PA, 18434, (610) 383-3280, Fax: (610) 383-7765. Pres.: M.C. Fischer; Gen. Mgr.: R.H. Gibson; Sales Mgr.: J.L. Lathrop. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Klarity Cassette & CD, Maple St., North Vassalboro, ME, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. (Audio-CD, Tape, LP)

Latin Music Entertainment, Inc., PO Box 33251, Granada Hills, CA, 91394, (818) 831-0841, Fax: (818) 831-0941. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas. (Audio-CD, Tape)

M. Latter Manufacturing, Inc. ★, 3669 Seventh Ave., Los Angeles, CA, 90018, (213) 737-0440, (800) 582-7711, Fax: (213) 737-4867. Pres.: Mel Latter; Admin. Asst.: Cherry Navarro. (Audio-CD, Tape, LP)

Magnetix Corp. ★, 770 W. Bay St., Winter Garden, FL, 34787, (407) 656-4494, Fax: (407) 656-4825. CEO: Harold Roberts; Pres.: Robert J. LeFort, Jr.; Vice Pres., Sales: Ellen Ziegler; Nat'l Sales Mgr.: Ron Gehring; Mgr., Customer Serv.: Jim Baker. (Audio-Tape)

Majestic Duplicating Service, PO Box 11375, Burbank, CA, 91505-1375, (800) 423-7779, Fax: (818) 954-0770. Mktg. Dir.: Chris Saver; Sales Mgr.: John Northrop; Contact: Richard Haas. (Video-Tape)

Mason Box Co. ★, 521 Mount Hope St., North Attleboro, MA, 02760, (508) 695-9381, Fax: (508) 695-3210. Pres.: Hugh D. Mason; Mgr. Sales/Mktg.: Linda Collins. (Audio-CD, Tape)

Matrix Video, 10960 Wilshire Blvd., 10th Floor, Los Angeles, CA, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag. (Audio/Video-Tape)

Media Communications Corp. ★, 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo. (Audio/Video-Tape)

Melody Productions, 7712 23rd Ave. NW, Seattle, WA, 98117, (206) 783-8694, Fax: (206) 781-1765. Pres.: James A. Bostad, Sr.; Sales Mgr.: Sally J. Bostad; Mktg. Dir.: Melody Bostad. (Audio-Tape)

Metacom, Inc. ★, 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice

Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. (Audio-CD, Tape) (Video-Tape, Disc)

Miami Tape, Inc. ★, 550 W. 84th St., Hialeah, FL, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: cgarcia182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon. (Audio-CD, Tape, LP)

Moon Valley Cassette ★, 10409 N. 21st Ave., Ste. 1, Phoenix, AZ, 85021-1816, (602) 870-3987, Fax: (602) 870-8570, E-Mail: cassette@primerenet.com. Pres.: Mark R. Bruno; Vice Pres.: Karen Bruno; Prodn. Mgr.: Beth Bruno. (Audio-Tape)

Musical Recording Studios, 780 Oakland Park Ave., Columbus, OH, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. (Audio-Tape, LP)

NAPCO, 6601-C Northpark Blvd., Charlotte, NC, 28216, (704) 597-1975, (800) 854-8621, Fax: (704) 597-5659. Vice Pres., Sales: Jerry W. Pearce; Sr. Acct. Exec.: Rip Rollins. (Audio-CD, Tape)

PMDC, Inc. (PolyGram Manufacturing & Distribution Centers), US Hwy. 29, Grover, NC, 28073, (704) 734-4236, Fax: (704) 734-4280. Pres.: Henning Jorgensen; Dir. Cust. Serv.: Salley E. Meicle. (Audio-CD)

PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400, Fax: (818) 504-0946. Pres.: Pat Baccarella; Vice Pres., Western Div.: Carole Pinker. (Audio/Video-Tape)

Pollmex Disc, 14385 SW 62nd St., Miami, FL, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126. Pres.: Esteban P. Cervantes; Sales Coord.: Melissa Rodriguez. (Audio-CD)

Poly-Matrix, Inc., 40 Downing Pkwy., Pittsfield, MA, 01201, (413) 499-3550, Fax: (413) 442-9610. Pres.: George Rufo, Jr.; Vice Pres., Sales/Mktg.: David Rufo; Vice Pres., Mktg.: Jon Strom. (Audio-CD)

Regal, A Poly-Pak Industries Co., 125 Spagnoli Rd., Melville, NY, 11747, (516) 293-6767, Fax: (516) 454-6366. Pres.: Peter Levy. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Premiere America, Inc., 18080 NE 68th St., Bldg. A-150, Redmond, WA, 98052, (206) 882-1400, (800) 922-8080, Fax: (206) 867-0718. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci. (Video-Tape)

Bud Pressner Recording Service, 201 E. 68th Pl., Merrillville, IN, 46410-3509, (219) 769-0011. Pres.: Bud Pressner. (Audio-Tape)

Pressure Sensitive Tape & Label Corp. ★, 1290 Motor Pkwy., Hauppauge, NY, 11788, (516) 582-8990, Fax: (516) 582-8994. Pres.: Daniel Cooper; Vice Pres.: Todd Cooper. (Audio-CD)

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, MI, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek. (Video-Tape, Disc)

Producers Tape Service ★, 395 E. Elmwood Ave., Troy, MI, 48083, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Guthrie; Vice Pres.: James Champion; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy. (Audio/Video-Tape)

Progressive Music Studios, 2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Veenstra. (Audio-CD, Tape) (Video-Tape, Disc)

Protech Entertainment Group, Inc., 1631 W. 38th Pl., Ste. 1501-A, Miami, FL, 33012, (305) 826-3157, (800) 553-7553, Fax: (305) 827-3803. Pres.: Gil Martinez. (Audio-CD)

R.P. Products, Inc., 75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202. Pres.: Roy Pink; Sales Mgr.: Mary Rossi. (Audio-CD, Tape, LP) (Video-Tape, Disc)

RTI-Research Technology Int'l ★, 4700 Chase Ave., Lincolnwood, IL, 60464, (847) 677-3000, (800) 323-7520, Fax: (847) 677-1311. Pres.: Ray L. Short, Jr.; Vice Pres./Sales Mgr.: William Wolavka. (Audio-CD, Tape) (Video-Tape, Disc)

Rainbo Records & Cassettes ★, 1738 Berkeley St., Santa Monica, CA, 90404, (310) 829-3476, Fax: (310) 828-8765. Pres.: Jack G. Brown; Gen. Mgr.: Steven E. Sheldon. (Audio-CD, Tape, LP)

Resolution, Inc., 19 Gregory Dr., South Burlington, VT, 05403, (802) 862-8881, Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks. (Video-Tape)

Rose Packaging & Design, Inc., 6444 S. Quebec, Bldg. 7, Englewood, CO, 80111, (303) 773-1003, Fax: (303) 773-1041. Mktg. Dept.: Rob Rose. (Audio-CD)

S.D.S. Productions, 289 Norwood Ave., Youngstown, OH, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie. (Audio-CD, LP)

SF Video, Inc., 930 Montgomery St., Ste. 301, San Francisco, CA, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmsstead; Sales: Scott Durkee. (Audio-CD, Tape) (Video-Tape, Disc)

Sanyo-Verbatim CD Co., 56 Hannah's Rd., Stamford, CT, 06903, (203) 329-1533, Fax: (203) 329-1635. Vice Pres.: H. Nakai; Vice Pres., Sales: Tom Van Gessel; Sales/Serv. Dir.: Mary Campbell; Supvr.: Mike Glover. (Audio-CD)

Sifford Media ★, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller. (Video-Tape)

Something Special Enterprises, PO Box 74, Allison Park, PA, 15116, (412) 487-3369, Fax: (412) 487-2626. Pres.: James

Fries; Sales Mgr.: Pat Pierce; Mktg. Dir.: John David. (Audio-CD, Tape, LP) (Video-Disc)

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, NY, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr. (Audio-CD, Tape) (Video-Tape, Disc)

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvize@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave. (Audio/Video-Tape)

Sound Recorders, Inc., 4031 Guadalupe, Austin, TX, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann. (Audio-Tape)

Tape Warehouse A/K/A The Sound Investment Co., Inc., 3586 Pierce Dr., Chamblee, GA, 30341, (770) 458-1679, (800) 649-8273, Fax: (770) 458-0276. Pres.: Lisa Wilmer; Gen. Mgr./Buyer: W. Louis Simmons, Jr.; Mktg. Dir.: Lori Albert. (Video-Tape)

Tapemasters, 10486 Brockwood Rd., Dallas, TX, 75238, (214) 349-0081, (800) 880-0073, Fax: (214) 349-3819. Pres.: Sam Paulos; Dir., Mktg.: Jim Cooke. (Audio-CD) (Video-Tape, Disc)

Tri-Plex Packaging Corp., 245 Fifth Ave., New York, NY, 10016. Pres.: Ken Golden; Vice Pres. Ops.: Andy Napolitano; Vice Pres. Sales: Robert Benack; Prodn. Mgr.: John Risdon. (Audio-CD)

US Media Disc, Inc., 4051 Redwood Ave., Los Angeles, CA, 90066, (310) 574-9888, Fax: (310) 574-9889, E-Mail: usmdisc@aol.com. Pres.: Mark Stewart; Mktg. Dir.: Paul Chong; Sales Mgr.: Victoria Collier. (Audio-CD)

Union Bay Label, 3668 Albion Pl. N., Seattle, WA, 98103, (206) 545-1850, Fax: (800) 284-3834. Contact: Customer Serv. (Audio-Disc)

United Ad Label Co., Inc., 700 Columbia St., Brea, CA, 92821, (714) 990-2700, (800) 998-7701, Fax: (800) 998-7701. Pres.: Patrick L. Burns; Mktg. Dir.: David Ruderman; Pdc. Mgr.: Cheryl Hall. (Audio-CD, Tape) (Video-Disc)

Univerture Compact Disc Packaging & Storage, 4707 Roberts Rd., Columbus, OH, 43228, (614) 529-2100, Fax: (614) 529-2110, E-Mail: sales@univerture.com. Pres.: Ross O. Youngs; Dir., Sales: Rich Williams; Mktg.: Andrew Blank. (Audio-CD)

Vaughn Duplication Services, 305 Madison Ave., Ste. 1357, New York, NY, 10017, (212) 922-0858, Fax: (212) 922-0857. Pres.: Don Drapeau; Branch Mgr.: Lloyd Dorfman; Nat'l Mgr.: Doug Olzenak. (Audio/Video-Tape)

Vaughn Duplication Services, 2465 Campus Dr., Ste. M, Irvine, CA, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor. (Audio-Tape)

Vaughn Duplication Services, 9460 Deligates Dr., Ste. 101, Orlando, FL, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen. (Video-Tape)

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNameer; Customer Serv.: Kristin Pastorilla. (Audio/Video-Tape)

WEA Manufacturing, Inc./Warner Media Services, 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 691-9737. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant. (Audio-CD, Tape)

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, MD, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer. (Audio-CD, Tape) (Video-Tape, Disc)

World Class Tapes, 670 Airport Blvd., Ste. 1, Ann Arbor, MI, 48108, (313) 662-0669, (800) 365-0669, Fax: (313) 662-0997. Pres.: Rob G. Martens; Sales Mgr.: Sue Gillis. (Audio-Tape)

JACKET/SLEEVE MANUFACTURERS

AGI, Inc., 5055 Wilshire Blvd., Ste. 410, Los Angeles, CA, 90036, (213) 937-0220, Fax: (213) 937-2710. Sales Mgr.: Rich Oppenheimer. (Audio-CD, LP)

AGI, Inc., 1950 N. Ruby St., Melrose Park, IL, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block. (Audio-CD, Tape, LP) (Video-Tape, Disc)

AGI, Inc., 1776 Broadway, 23rd Floor, New York, NY, 10019, (212) 489-0793, Fax: (212) 489-0829. Pres.: Richard Block. (Audio-CD, Tape, LP) (Video-Tape, Disc)

ASG, 1362 E. 3345 S., Salt Lake City, UT, 84106, (800) 955-5273. Pres./Sales Mgr.: Todd Anderson. (Audio-CD, Tape) (Video-Tape)

ASR Recording Services of California, 8960 Eton Ave., Canoga Park, CA, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131. Vice Pres. Sales: Lester Edwards; Vice Pres. Sales: Jeff Schor. (Audio-CD, Tape)

A to Z Audio Services, Inc., 21929 Lorain Rd., Fairview Park, OH, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Abarca; Mktg. Dir.: Greg Zamoski. (Audio-CD, Tape)

Alligned Audio, Inc., 151 22nd St., Brooklyn, NY, 11232, (718) 788-6969, Fax: (718) 499-0421. Pres.: Art Blavis. (Audio-CD, LP)

Allied Film & Video, 1200 Thorndale Ave., Elk Grove Village, IL, 60007, (847) 595-2900, Fax: (847) 595-8677. Contact: Grant Ireland. (Video-Tape)

Amaray Int'l Corp. (Div. of Joyce Molding Corp.), 2480 Porterfield Ct., Mountain View, CA, 94040, (800) 426-2729. Pres.: Edward Joyce; Nat'l Sales Mgr.: Ron Garrett. (Audio-CD)

American Multimedia, Inc., 2609 Tucker St. Ext., Burlington, NC, 27215, (910) 229-5554, Fax: (910) 570-3815. Pres.: Larry Hable; CFO: Fred Haal; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield; Sr. Vice Pres., Sales: Tim Mallard. (Audio-CD, Tape) (Video-Tape, Disc)

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589. Pres.: Anthony A. Maniere; Sales Mgr.: Mark Silfen. (Audio/Video-Tape)

Audio File Co., 5140 W. Peoria, Ste. 102, Glendale, AZ, 85302, (602) 878-1818, (800) 662-0224, Fax: (602) 878-2828. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. (Audio-CD) (Video-Disc)

B&F Plastic Graphics, Inc., 540 N. Eighth St., Richmond, IN, 47374, (800) 562-8365, Fax: (317) 962-7170. Pres.: Paul Bertsch; Sales Mgr.: David Moody; Mktg. Dir.: Jari Snyder. (Audio-CD, Tape, LP) (Video-Tape, Disc)

BJM Audio Duplication, 6821 Tujunga, North Hollywood, CA, 91605, (818) 761-2924, Fax: (818) 761-2715. Contact: Eric Dominguez. (Audio-CD, Tape)

Blackbourn Media Packaging, 5270 W. 84th St., Ste. 200, Bloomington, MN, 55437, (800) 842-7550, Fax: (612) 835-9060. Nat'l Sales Mgr.: Bill Griffin; Mktg. Mgr.: Michelle Mitchell. (Audio-CD, Tape) (Video-Tape, Disc)

Bowers Record Sleeve, 5331 N. Tacoma Ave., Indianapolis, IN, 46220, (317) 251-3918, Fax: (317) 254-5738. Pres.: James E. Bowers; Pdc. Mgr.: Mark A. Oakley; Customer Serv.: Mary Vondersaar. (Audio-CD, Tape, LP) (Video-Tape, Disc)

CRT Custom Products, Inc., 7532 Hickory Hills Ct., Whites Creek, TN, 37189, (615) 876-5490, Fax: (615) 876-4260. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner. (Audio-CD, Tape)

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu. (Audio-Tape)

Classic Video Duplication, Inc., 463 Union Ave., Westbury, NY, 11590, (516) 334-1441, Fax: (516) 334-2968. Pres.: Raymond Nieves. (Audio-Tape)

Color Film Corp., 8300 Professional Pl., Landover, MD, 20785, (301) 577-8701, Fax: (301) 459-9347, E-Mail: don@colorfilm.com. Pres.: Aldon Lareau; Sales Mgr.: Don Payne. (Audio-CD, Tape)

Communicate Smurfit Media Packaging, 400 East North Ave., Carol Stream, IL, 60188, (630) 260-6537, (800) 416-5163, Fax: (630) 260-6558. Pres.: Jack Starw; Dir., Mktg./Sales: Wanda Bauer. (Audio-CD, Tape, LP) (Video-Tape)

Crown Magnetics, Inc., 1223 Bittner Blvd., Lebanon, PA, 17046, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615. Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Mktg. Mgr.: Jeffrey Fields. (Audio/Video-Tape)

Design Plastics, Inc., 3550 N. Keystone Dr., Omaha, NE, 68134, (402) 572-7177, Fax: (402) 572-0500. Pres.: John Nepper; Vice Pres./Sales Mgr.: Sylvio Rebolloso. (Audio-CD, Tape)

Disc Makers, 42650 Christy St., Fremont, CA, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Pres.: Larry Ballen; Gen. Mgr.-Fremont: Steve Urquhart; Dir., Sales/Mktg.: Ton Van Veen. (Audio-CD, Tape)

Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, CA, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Sales: Kathy Fry, John Moyer. (Audio-CD, Tape) (Video-Tape, Disc)

Disc Manufacturing, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, DE, 19803, (800) 433-DISC, (302) 479-2500, Fax: (302) 479-2527, E-Mail: 513-1437@mcimail.com. Vice Pres.: Rusty Capers; Vice Pres.: Richard Law. (Audio-CD, Tape) (Video-Tape, Disc)

Disques RSB Disc, Inc., Demeritt Pl., Waterbury, VT, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono. (Audio-CD, Tape)

Dubs, Inc., 1220 N. Highland Ave., Hollywood, CA, 90038, (213) 461-3726, Fax: (213) 466-7406. Pres.: Vincent J. Lyons; Sales Mgr.: Shellie L. Yaseen; Mktg. Dir.: George Bibaz; Sales Exec.: Dave Dawson. (Audio-Tape)

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud. (Audio-CD)

Edison Press, 986 Main St., Sanford, ME, 04073, (207) 324-5410, Fax: (207) 324-1798, E-Mail: edisonpr@biddeford.com. Pres.: Robert Rosenfield; Sales Mgr.: Pam Ewers. (Audio-CD, Tape)

Erika Records, Inc., 12031 Regentview Ave., Downey, CA, 90241, (310) 904-2701, Fax: (310) 904-2733. Pres.: Erzsébet (Liz) Dunster. (Audio-CD, LP)

Filam Nat'l Plastics, Inc., 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jfloresiii@aol.com. Pres.: Vic Flores; Sales: Jun Flores. (Audio-CD, Tape)

Full Compass Systems, Ltd., 8001 Terrace Ave., Middleton, WI, 53562, (608) 831-7330, Fax: (608) 831-6330. Pres.: Jonathan Lipp; Sales Mgr.: Bob Sheffield. (Audio-Tape)

G. Cee Graphics, Inc., 28410 Front St., Ste. 104-104, Temecula, CA, 92590, (909) 695-1180, Fax: (909) 676-9355. Pres.: Gregory Higgins. (Audio-CD, Tape, LP) (Video-Tape, Disc)

GP Productions, 362 Third Ave., Ste. 1B, New York, NY, 10016-9012, (212) 686-5267, E-Mail: gillpr@aol.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Gopher Products, 2201 Lockheed Way, Carson City, NV, 89701, (800) 648-0958, (702) 882-9333, Fax: (702) 882-0959. Pres.: Valerie Perkins; Sales: Judith A. Meech. (Audio-LP)

Graphland, 676 W. Wilson, Unit G, Glendale, CA, 91203, (888) 545-8655, Fax: (818) 545-0523. Owner/Pres.: Norik Aghajanian; Designer: Zareh; Film Stripper: Zay Hla; Sales: Jim Tittle, Katie Childe. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Imperial Paper Box Corp., 252 Newport St., Brooklyn, NY, 11212, (718) 346-6100, Fax: (718) 922-1125. Pres.: Louis Sukoff; Vice Pres./Sales Mgr.: Ira Sukoff; Mktg. Dir.: Steven Sukoff. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Int'l Cassette Corp. (ICC), 5888 Hwy. 66 W., Greenville, TX, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: Rocky E. George; Prodn. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann. (Video-Tape)

Intervideo Duplication Servs., Inc., 3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-9091. Pres.: Peter Bemotas; Sales Mgr.: Frank Wayne. (Video-Tape)

Intervideo Productions Corp., 4618 SW 74th Ave., Miami, FL, 33155, (305) 262-0500, Fax: (305) 262-9008. Pres./Sales Mgr.: Dervis Alvarez; Mktg. Dir.: Jose Rivero. (Audio-Tape)

Ivy Hill Corp., PO Box 3189, Terre Haute, IN, 47803, (812) 466-9851, Fax: (812) 466-4676. Vice Pres.: Donald Ford. (Audio-CD, Tape, LP)

Ivy Hill Corp., 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 243-8246. Pres.: Ellis Kern; Exec. Vice Pres.: Arthur Kern; Sr. Vice Pres.: Rick Dixon. (Audio-CD, Tape, LP) (Video-Tape, Disc)

JVC Disc America Co., 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392. Exec. Vice Pres.: Taki Takahara; Vice Pres., CD-ROM: Sean Smith. (Audio-CD)

KABA Audio Productions, 24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. CEO: Ken Bacon; Pres.: Lois Bacon; Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon. (Audio-Tape)

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, PA, 18434, (610) 383-3280, Fax: (610) 383-7765. Pres.: M.C. Fischer; Gen. Mgr.: R.H. Gibson; Sales Mgr.: J.L. Lathrop. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Klarity Cassette & CD, Maple St., North Vassalboro, ME, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. (Audio-CD, Tape, LP)

Lamon Records Int'l, PO Box 25371, Charlotte, NC, 28229, (704) 882-8845, Fax: (704) 545-1940. CEO: D. Moody, Jr.; Pres.: David B. Moody; Mktg. Dir.: Mike Evans; Sales Rep.: David Moody. (Audio-CD, Tape, LP)

Latin Music Entertainment, Inc., PO Box 33251, Granada Hills, CA, 91394, (818) 831-0841, Fax: (818) 831-0941. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas. (Audio-CD, Tape)

Litho Express, 1336 Energy Park Dr., Saint Paul, MN, 55108, (612) 644-9136, Fax: (612) 644-9776. Acct. Mgr.: Tom Scherlenbach. (Audio-CD, Tape)

Lundy Recording & Tape Duplicators, Cumberland Gap Pkwy., Heidrick, KY, 40949, (606) 546-6650. Pres.: D. Lundy; Sales Mgr.: V. Lundy. (Audio-Tape)

Macola Record Group, Inc., 115 W. Torrance Blvd., Redondo Beach, CA, 90277, (310) 937-3789, Fax: (310) 937-3793. Pres.: Donald MacMillan; Vice Pres. Mktg.: Maureen McCormick; Sales Mgr.: Lee Denton; Mktg. Dir.: Amy Bliss; Contact: Ron Krauss. (Audio-CD, Tape, LP)

Magnetic Products, 27712 Avenue Mentry, Valencia, CA, 91355, (805) 295-8448, Fax: (805) 295-8278. Managing Dir.: Robert Goldman. (Video-Tape)

Magnetix Corp., 770 W. Bay St., Winter Garden, FL, 34787, (407) 656-4494, Fax: (407) 656-4825. CEO: Harold Roberts; Pres.: Robert J. LeFort, Jr.; Vice Pres., Sales: Ellen Ziegler; Nat'l Sales Mgr.: Ron Gehring; Mgr., Customer Serv.: Jim Baker. (Audio-Tape)

Majestic Duplicating Service, PO Box 11375, Burbank, CA, 91505-1375, (800) 423-7779, Fax: (818) 954-0770. Mktg. Dir.: Chris Saver; Sales Mgr.: John Northrop; Contact: Richard Haas. (Video-Tape)

Marsal Productions, Inc., 1735 Castrovilla Rd., San Antonio, TX, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Sales Mgr./Mktg. Dir.: Felix Elizondo; Acct. Exec.: Teresa Menendez. (Audio-CD, Tape)

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 218A, Seattle, WA, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres./Gen. Mgr.: Paul Silver; Sales Mgr.: Ian Sanders; Project Coord.: Stacy Forte; Mastering Engineer: Doug Seipp; Graphic Dir.: Olivier Melnick. (Audio-CD, Tape, LP)

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, MI, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike; Mktg. Mgr.: Matt Matsubara; Sales Supr.: Tracey Gruning. (Audio-CD)

Mason Box Co. ★, 521 Mount Hope St., North Attleboro, MA, 02760, (508) 695-9381, Fax: (508) 695-3210. Pres.: Hugh D. Mason; Mgr. Sales/Mktg.: Linda Collins. (Audio-CD, Tape)

Matrix Associates, Inc., 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppe; Vice Pres., Opns.: Charles Shuman; Mktg. Dir.: Karen Koeppe; Administration Mgr.: Sally Loyd; Administration Mgr.: Judith Shockey. (Audio-CD)

Matrix Video, 10960 Wilshire Blvd., 10th Floor, Los Angeles, CA, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag. (Audio/Video-Tape)

Media Communications Corp. ★, 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Publication: Kim DePaolo. (Video-Tape)

Metacom, Inc. ★, 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. (Audio-CD, Tape) (Video-Tape, Disc)

Miami Tape, Inc. ★, 550 W. 84th St., Hialeah, FL, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: gcarcia182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tironi. (Audio-CD, Tape, LP)

Miracle Press & Graphics, Inc. ★, 169 Paris Ave., Northvale, NJ, 07647, (201) 768-2306, Fax: (201) 768-3324. Pres.: Anthony Giulini; Sec./Treasurer: Laura Giulini Voorhees. (Video-Tape)

Modern of California, 3116 Vanowen St., Burbank, CA, 91505, (818) 841-8683, Fax: (818) 841-3157. Pres.: William S. Pine; Sales: Joshua Pine, Jack Bratel. (Audio-CD, Tape, LP) (Video-Tape, Disc)

The Music Connection, Inc., 419 Park Ave. S., New York, NY, 10016, (212) 689-4000, Fax: (212) 689-1191. Pres.: Rich Ralton; Vice Pres., Sales: Ira Cohen. (Audio-CD, LP)

Muscol Recording Studios, 780 Oakland Park Ave., Columbus, OH, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. (Audio-Tape, LP)

NAPCO, 6601-C Northpark Blvd., Charlotte, NC, 28216, (704) 597-1975, (800) 854-8621, Fax: (704) 597-5659. Vice Pres., Sales: Jerry W. Pearce; Sr. Acct. Exec.: Rip Rollins. (Audio-CD, Tape)

PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400, Fax: (818) 504-0946. Pres.: Pat Baccarella; Vice Pres., Western Div.: Carole Pinker. (Video-Tape)

Pollmex Disc, 14385 SW 62nd St., Miami, FL, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126. Pres.: Esteban P. Cervantes; Sales Coord.: Melissa Rodriguez. (Audio-CD)

Polyline Corp., 1233 Rand Rd., Des Plaines, IL, 60016, (847) 390-6464, (847) 390-7744, Fax: (847) 827-6851. Mktg. Dir.: Ray Kaiser; Contact: Jeanette Keogh. (Video-Tape)

Premiere America, Inc., 18080 NE 68th St., Bldg. A-150, Redmond, WA, 98052, (206) 882-1400, (800) 922-8080, Fax: (206) 867-0718. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci. (Video-Tape)

Bud Pressner Recording Service, 201 E. 68th Pl., Merrillville, IN, 46410-3509, (219) 769-0011. Pres.: Bud Pressner. (Audio-Tape)

Pressure Sensitive Tape & Label Corp. ★, 1290 Motor Pkwy., Hauppauge, NY, 11788, (516) 582-8990, Fax: (516) 582-8994. Pres.: Daniel Cooper; Vice Pres.: Todd Cooper. (Video-Tape)

Producers Tape Service ★, 395 E. Elmwood Ave., Troy, MI, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Guthrie; Vice Pres.: James Champion; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy. (Audio/Video-Tape)

Progressive Music Studios, 2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Veenstra. (Audio-CD, Tape) (Video-Tape, Disc)

ProLine (Div. of AMI Corp.) ★, 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818. Pres.: Tony Marcon. (Audio-CD)

Protech Entertainment Group, Inc., 1631 W. 38th Pl., Ste. 1501-A, Miami, FL, 33012, (305) 826-3157, (800) 553-7553, Fax: (305) 827-3803. Pres.: Gil Martinez. (Audio-CD, Tape)

QCA, Inc., 2832 Spring Grove Ave., Cincinnati, OH, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: qca@pol.com. Pres.: Jim Bosken; Sales Mgr.: Amber Hines. (Audio-CD, Tape, LP)

Queens Group Indiana, Inc., 620 S. Belmont Ave., Indianapolis, IN, 46221, (317) 635-7777. Pres.: Len Verebay; Exec. V. Pres. Sales/Mktg.: Richard Roth; Exec. Vice Pres.: Manny Ungar; Sr. Vice Pres./Nat'l Mgr.: Jack Sims; Vice Pres./Gen. Mgr.: Stanley Bryan. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Queens Group Kentucky, Inc., 4501 Almond Ave., Louisville, KY, 40209, (502) 368-7777, Fax: (502) 361-3500. CEO: Eric Kaltman; Pres.: Len Verebay; Exec. V. Pres. Sales/Mktg.: Richard Roth; Sr. Vice Pres.: Jack Sims; Vice Pres./Gen. Mgr.: Dennis Kaltman. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Queens Group California, Inc., 6430 W. Sunset Blvd., Ste. 505, Hollywood, CA, 90028, (213) 464-7700, Fax: (213) 464-7711, E-Mail: qpack@queens.com. Pres.: Len Verebay; Exec. Vice Pres.: Richard Roth; Sr. Vice Pres.: Jack Sims. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Queens Group, Inc., 52-35 Barnett Ave., Long Island City, NY, 11104, (718) 457-7700, Fax: (718) 457-9285, E-Mail: marketing@queens.com. CEO: Eric Kaltman; Pres.: Leonard Verebay; Exec. Vice Pres. Sales/Mktg.: Richard Roth; Nat'l Sales Mgr.: Keith Kiedinger; Sr. Vice Pres. Ent. Pkg.: Jack Sims. (Audio-CD, Tape, LP) (Video-Tape, Disc)

RHM Industries, Ltd., 180 Orville Dr., Bohemia, NY, 11716, (516) 567-7222, Fax: (516) 567-7253. Pres.: Gerard V. Hughes; Customer Serv. Mgr.: David Neyssen; Credit Mgr.: Mary Ann McCoyd. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Rainbo Records & Cassettes ★, 1738 Berkeley St., Santa Monica, CA, 90404, (310) 829-3476, Fax: (310) 828-8765. Pres.: Jack G. Brown; Gen. Mgr.: Steven E. Sheldon. (Audio-CD, Tape, LP)

Record-Rama Sound Archives, 4981 McKnight Rd., Pittsburgh, PA, 15237-3407, (412) 367-7330, Fax: (412) 367-7388, E-Mail: recordrama@city-net.com. Curator: Paul C. Mawhinney. (Audio-CD, LP)

Resolution, Inc., 19 Gregory Dr., South Burlington, VT, 05403, (802) 862-8881, Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks. (Video-Tape)

Richardson Tape & Sound, Inc. ★, HC 71, Box 231, Mountain View, AR, 72560, (501) 269-3908, Fax: (501) 269-3048, E-Mail: richtape@mvitel.net. Pres.: Aubrey Richardson. (Audio-Tape)

Rocky Mountain Recording ★, 8305 Christensen Rd., Cheyenne, WY, 82009, (307) 638-8733. Owner/Mgr.: Ray Alexander; Sales Mgr.: Georgia Alexander. (Audio-LP)

Rose Packaging & Design, Inc., 6444 S. Quebec, Bldg. 7, Englewood, CO, 80111, (303) 773-1003, Fax: (303) 773-1041. Mktg. Dept.: Rob Rose. (Audio-CD) (Video-Disc)

Ross-Elis Printing, Inc., 1133 Broadway, Ste. 825, New York, NY, 10010, (212) 645-6110, (800) 223-6105, Fax: (212) 645-9376. Pres.: Ken Peladeau; Mktg. Dir.: Nina Palmer Sheldon; Mktg. Dir.: Peter Kerr. (Audio-CD, Tape, LP)

Ross-Elis Printing Co.

8300 Tampa Ave., Ste. L, Northridge, CA, 91325, (818) 993-4767, Fax: (818) 993-4760. Pres.: Kenneth Peladeau; Mktg. Dir.: Peter Kerr; Mktg. Dir.: Nina Palmer Sheldon; Gen. Sales Mgr.: Francois Olivier. (Audio-CD, Tape, LP)

S.D.S. Productions, 289 Norwood Ave., Youngstown, OH, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie. (Audio-CD, LP)

SF Video, Inc., 930 Montgomery St., Ste. 301, San Francisco, CA, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead; Sales: Scott Durkee. (Audio-CD, Tape) (Video-Tape, Disc)

Jasper Samuel Printing Co., 406 W. 31st St., New York, NY, 10001, (212) 239-9544, Fax: (212) 594-0931. Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Chamlee. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Shorewood Packaging of California, 7080 Hollywood Blvd., Ste. 914, Hollywood, CA, 90028-6936, (213) 463-3000, Fax: (213) 465-4300. Pres.: Marc Shore; Vice Pres. Sales: Jim Palmer. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Shorewood Packaging Corp., 277 Park Ave., New York, NY, 10172-0124, (212) 371-1500, Fax: (212) 752-5610. CEO/Pres.: Marc Shore; Sr. Vice Pres., Sales: Kenneth M. Rosenblum; Exec. Vice Pres., Mktg.: Floyd Glinert. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Sifford Media ★, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller. (Video-Tape)

Something Special Enterprises, PO Box 74, Allison Park, PA, 15116, (412) 487-3369, Fax: (412) 487-2626. Pres.: James Fries; Sales Mgr.: Pat Pierce; Mktg. Dir.: John David. (Audio-CD, Tape, LP) (Video-Disc)

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, NY, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr. (Audio-CD, Tape) (Video-Tape, Disc)

Sound Recorders, Inc., 4031 Guadalupe, Austin, TX, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann. (Audio-CD, Tape)

Sunrise Packaging, Inc., 9937 Goodhue St. NE, Blaine, MN, 55449-4433, (800) 634-8160, Fax: (612) 785-2210, E-Mail: sales@sunpack.com. Pres.: D. Mark Hector; Dir., Purchasing: Ted Frank; Dir., Mktg.: Mike Stewart; Sales Mgr.: Mert Schaub; Sales: Ed O'Phelan. (Audio-CD, Tape) (Video-Tape, Disc)

TAM Packaging Systems, 143E Shaker Rd., East Longmeadow, MA, 01028, (413) 525-0216, Fax: (413) 525-7827. Gen. Mgr.-American Opns.: Lee C. Brown. (Audio-CD)

Tri-Plex Packaging Corp. ★, 245 Fifth Ave., New York, NY, 10016. Pres.: Ken Golden; Vice Pres. Opns.: Andy Napolitano; Vice Pres. Sales: Robert Benack; Prodn. Mgr.: John Risdon. (Audio-CD)

U & I Int'l, 1100 Seville Pl., Fullerton, CA, 92633-2051, (714) 738-5461, Fax: (714) 738-5471. Pres.: Kenny Kim; Sec.: Eun Kim. (Audio-CD, Tape, LP) (Video-Tape, Disc)

United Audio Video Group, Inc., 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opns.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin. (Video-Tape)

Univenture Compact Disc Packaging & Storage, 4707 Roberts Rd., Columbus, OH, 43228, (614) 529-2100, Fax: (614) 529-2110, E-Mail: sales@univenture.com. Pres.: Ross O. Youngs; Dir., Sales: Rich Williams; Mktg.: Andrew Blank. (Audio-CD)

Vaughn Duplication Services, 305 Madison Ave., Ste. 1357, New York, NY, 10017, (212) 922-0858, Fax: (212) 922-0857. Pres.: Don Drapeau; Branch Mgr.: Lloyd Dorfman; Nat'l Mgr.: Doug Olzenak. (Audio/Video-Tape)

Vaughn Duplication Services, 2465 Campus Dr., Ste. M, Irvine, CA, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor. (Audio-Tape)

Vaughn Duplication Services, 9460 Deligates Dr., Ste. 101, Orlando, FL, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen. (Video-Tape)

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNamee; Customer Serv.: Kristin Pastorila. (Audio/Video-Tape)

Vinaseal Co., Inc. ★, 25 Prospect St., Newark, NJ, 07105, (201) 589-0850, Fax: (201) 589-6440. Vice Pres.: David Arman. (Audio-CD)

Vinylweld (Div. of PEN-TAB Industries), 2011 W. Hastings St., Chicago, IL, 60608, (800) 444-4020, Fax: (312) 942-0693. Dir., Sales/Mktg.: Charles Adams; Customer Serv. Mgr.: Jerry Pott. (Audio-CD, Tape, LP) (Video-Tape, Disc)

WEA Manufacturing, Inc./Warner Media Services ★, 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 691-9737. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant. (Audio-CD, Tape, LP)

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, MD, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer. (Audio-CD, Tape) (Video-Tape, Disc)

Wagar Associates, Inc. ★, 69 Brunswick Ave. Ext., Moosup, CT, 06354-1417, (860) 564-1124, (800) 883-3472, Fax: (860) 564-5654. Pres.: Sherry L. Wagar; Vice Pres. Sales: Peter Baldes. (Audio-CD, LP)

LABEL MANUFACTURERS

AGI, Inc., 1950 N. Ruby St., Melrose Park, IL, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block. (Audio-Tape, LP) (Video-Tape, Disc)

ASR Recording Services of California ★, 8960 Eton Ave., Canoga Park, CA, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131. Vice Pres. Sales: Lester Edwards; Vice Pres. Sales: Jeff Schor. (Audio-CD, Tape)

Ace Label Systems, Inc. ★, 7100 Madison Ave. W., Golden Valley, MN, 55427, (612) 933-3105, Fax: (612) 545-8771. Pres.: Art Bakshian; Vice Pres./Sales Mgr.: Linda Rundell. (Audio-CD, Tape) (Video-Tape, Disc)

Aligned Audio, Inc., 151 22nd St., Brooklyn, NY, 11232, (718) 788-6969, Fax: (718) 499-0421. Pres.: Art Blavis. (Audio-LP)

Allied Film & Video, 1200 Thomdale Ave., Elk Grove Village, IL, 60007, (847) 595-2900, Fax: (847) 595-8677. Contact: Grant Ireland. (Video-Tape)

American Multimedia, Inc. ★, 2609 Tucker St. Ext., Burlington, NC, 27215, (910) 229-5554, Fax: (910) 570-3815. Pres.: Larry Hable; CFO: Fred Haal; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield; Sr. Vice Pres., Sales: Tim Mallard. (Audio-CD, Tape) (Video-Tape, Disc)

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589. Pres.: Anthony A. Maniere; Sales Mgr.: Mark Silfen. (Audio/Video-Tape)

Apex Machine Co. ★, 3000 NE 12th Terr., Fort Lauderdale, FL, 33334, (954) 565-2739, Fax: (954) 563-2844. CEO: Alfred R. Coningsby, III; Pres.: Todd Coningsby; Sales Coord.: Debra Smith. (Audio-CD, Tape)

Associated Audio/Video & Digital Services, 914 Arctic St., Bridgeport, CT, 06608, (203) 338-0699, (800) 338-0118, Fax: (203) 338-0522. Pres.: D. Richard Kraus; Vice Pres.: Allen Johnson; Dir., Mktg.: Mason Jenkins; New Media Sales: Jeff Epstein; Customer Liaison: Julie Kraus. (Audio-Tape)

Athena Records, 311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-7225, Fax: (718) 761-6411. Client Advisor: Robert Marino. (Audio-CD, LP)

Audico Label Corp. ★, 8343 W. Grand Ave., River Grove, IL, 60171, (800) 252-5667, Fax: (708) 456-0418. Pres.: Barbara Deletzke; Sales: Janice Lambrecht; Mktg. Mgr.: Sandra Bert. (Audio-CD, Tape) (Video-Tape)

Audio/Video Accessories Co., 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney. (Audio/Video-Tape)

Avery Dennison, 15939 Industrial Pkwy., Cleveland, OH, 44135, (216) 267-8700, Fax: (216) 676-2730. Contact: Bill Podolaj; Contact: Mark Darby. (Audio-CD)

BJM Audio Duplication, 6821 Tunjunga, North Hollywood, CA, 91605, (818) 761-2924, Fax: (818) 761-2715. Contact: Eric Dominguez. (Audio-CD, Tape) (Video-Tape, Disc)

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu. (Audio-Tape)

Classic Video Duplication, Inc., 463 Union Ave., Westbury, NY, 11590, (516) 334-1441, Fax: (516) 334-2968. Pres.: Raymond Nieves. (Audio-Tape)

Color Film Corp., 8300 Professional Pl., Landover, MD, 20785, (301) 577-8701, Fax: (301) 459-9347, E-Mail: don@colorfilm.com. Pres.: Aldon Lareau; Sales Mgr.: Don Payne. (Audio-CD, Tape)

Crown Magnetics, Inc., 1223 Bittner Blvd., Lebanon, PA, 17046, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615. Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Mktg. Mgr.: Jeffrey Fields. (Audio/Video-Tape)

Curtis, Inc., 2025 Reading Rd., Ste. 130, Cincinnati, OH, 45202, (513) 621-8895, Fax: (513) 621-0942, E-Mail: curtinc@ix.netcom.com, Web Site: http://curtisinc.com. Pres./CEO: Curt Sellers; Dir., Sales/Mktg.: Keith Meyer; Client Servs.: Lisa Miller. (Audio-Tape)

Custom Tape Duplicators, Inc., 341 Hill Ave., Nashville, TN, 37210, (615) 256-1728, Fax: (615) 256-6713. Pres.: Cliff Tant; Vice Pres./Gen. Mgr.: Mike Tant. (Audio-CD, Tape)

Digital Excellence, 300 York Ave., Saint Paul, MN, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Tweet. (Audio-CD, Tape) (Video-Disc)

Disc Graphics, Inc., 10 Gilpin Ave., Hauppauge, NY, 11788, (516) 234-1400, Fax: (516) 234-1460. Pres.: Donald Sinkin; Ops. Vice Pres.: Steve Frey; Mktg. Vice Pres.: John Rebecchi. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Disc Makers, 42650 Christy St., Fremont, CA, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Pres.: Larry Ballen; Gen. Mgr.-Fremont: Steve Urquhart; Dir., Sales/Mktg.: Ton Van Veen. (Audio-CD, Tape)

Disc Manufacturing, Inc., 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Rep.: Petal Valentine; Acct. Exec.: Andrew Cotto. (Audio-CD)

Dubs, Inc., 1220 N. Highland Ave., Hollywood, CA, 90038, (213) 461-3726, Fax: (213) 466-7406. Pres.: Vincent J. Lyons; Sales Mgr.: Shellie L. Yaseen; Mktg. Dir.: George Bibaz; Sales Exec.: Dave Dawson. (Video-Tape)

Duplication Specialists, Inc., 843 Merrick Rd., Baldwin, NY, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail: dupespec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa Schwartz. (Audio-CD, Tape) (Video-Tape, Disc)

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud. (Audio-CD)

Edison Press, 986 Main St., Sanford, ME, 04073, (207) 324-5410, Fax: (207) 324-1798, E-Mail: edisonpr@biddeford.com. Pres.: Robert Rosenfield; Sales Mgr.: Pam Ewers. (Audio-CD)

Envelopes Printing & Supply Corp., 205 Tohmas St., Newark, NJ, 07114, (201) 491-0900, Fax: (201) 491-0070. Pres.: Michelle Barrett; Contact: Nick Sicora. (Audio-CD, Tape, LP)

Erika Records, Inc., 12031 Regentview Ave., Downey, CA, 90241, (310) 904-2701, Fax: (310) 904-2733. Pres.: Erzebet (Liz) Dunster. (Audio-CD, LP)

Forge Recording Studios, Inc., Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, PA, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940. Pres.: Warren Wilson. (Audio-CD, Tape)

Funkytown Music, Inc., 1027 S. Western Ave., Los Angeles, CA, 90006, (213) 730-4800, (213) 730-4802, Fax: (213) 730-4804. Pres.: Charlie Ann; Gen. Mgr.: Kevin Muto; Vice Pres. A&R: P.B. Floyd. (Audio-CD)

G. Cee Graphics, Inc., 28410 Front St., Ste. 104-104, Temecula, CA, 92590, (909) 695-1180, Fax: (909) 676-9355. Pres.: Gregory Higgins. (Audio-CD, Tape, LP) (Video-Tape, Disc)

HCV, Inc., 12229 Montague, Arleta, CA, 91331, (818) 896-4321, Fax: (818) 890-2092. Pres.: Ed De Roo; Contact: Terry Figgins. (Video-Tape)

Ian Communications Group, Inc., 13 Ray Ave., Burlington, MA, 01803, (617) 229-7500, Fax: (617) 229-5777. Pres.: Richard Berberian; Vice Pres., Mfg.: Paul Mooradian; Vice Pres., Techn. Ops.: Kentaro Furutani. (Audio-CD, Tape)

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, CA, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com. Pres.: Howard Ganz; Mktg. Dir.: Linda Cotter. (Audio-CD, Tape)

Int'l Cassette Corp. (ICC), 5888 Hwy. 66 W., Greenville, TX, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: Rocky E. George; Prodn. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann. (Audio-Tape)

Intervideo Duplication Servs., Inc., 3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-9091. Pres.: Peter Bemotas; Sales Mgr.: Frank Wayne. (Video-Tape)

Intervideo Productions Corp., 4618 SW 74th Ave., Miami, FL, 33155, (305) 262-0500, Fax: (305) 262-9008. Pres./Sales Mgr.: Dervis Alvarez; Mktg. Dir.: Jose Rivero. (Audio-Tape)

JVC Disc America Co., 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392. Exec. Vice Pres.: Taki Takahara; Vice Pres., CD-ROM: Sean Smith. (Audio-CD)

KABA Audio Productions, 24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. CEO: Ken Bacon; Pres.: Lois Bacon; Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon. (Audio-Tape)

Keall Real Time Tape Duplicators, 77 Bay Shore Rd., Bay Shore, NY, 11706, (516) 586-2486, (800) 67-KEWAL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager. (Audio-CD, Tape)

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, PA, 18344, (610) 383-3280, Fax: (610) 383-7765. Pres.: M.C. Fischer; Gen. Mgr.: R.H. Gibson; Sales Mgr.: J.L. Lathrop. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Klarity Cassette & CD, Maple St., North Vassalboro, ME, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. (Audio-CD, Tape, LP)

Latin Music Entertainment, Inc., PO Box 33251, Granada Hills, CA, 91394, (818) 831-0841, Fax: (818) 831-0941. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas. (Audio-CD, Tape)

The Little Warehouse, Inc., 4705 Van Epps Rd., Brooklyn Heights, OH, 44131, (216) 398-0022, Fax: (216) 398-9980. Pres.: Jim Lesnick; Sales Mgr./Mktg. Dir.: Joe Kaufman. (Audio/Video-Tape)

Lundy Recording & Tape Duplicators, Cumberland Gap Pkwy., Heidrick, KY, 40949, (606) 546-6650. Pres.: D. Lundy; Sales Mgr.: V. Lundy. (Audio-Tape)

Macola Record Group, Inc., 115 W. Torrance Blvd., Redondo Beach, CA, 90277, (310) 937-3789, Fax: (310) 937-3793. Pres.: Donald MacMillan; Vice Pres. Mktg.: Maureen McCormick; Sales Mgr.: Lee Denton; Mktg. Dir.: Amy Bliss; Contact: Ron Krauss. (Audio-CD, Tape, LP)

Magnetic Productions, 27712 Avenue Mentry, Valencia, CA, 91355, (805) 295-8448, Fax: (805) 295-8278. Managing Dir.: Robert Goldman. (Audio-Tape)

Magnetix Corp., 770 W. Bay St., Winter Garden, FL, 34787, (407) 656-4494, Fax: (407) 656-4825. CEO: Harold Roberts; Pres.: Robert J. LeFort, Jr.; Vice Pres., Sales: Ellen Ziegler; Nat'l Sales Mgr.: Ron Gehring; Mgr., Customer Serv.: Jim Baker. (Audio-Tape)

Majestic Duplicating Service, PO Box 11375, Burbank, CA, 91505-1375, (800) 423-7779, Fax: (818) 954-0770. Mktg. Dir.: Chris Saver; Sales Mgr.: John Northrop; Contact: Richard Haas. (Video-Tape)

Marsal Productions, Inc., 1735 Castrovilla Rd., San Antonio, TX, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Sales Mgr./Mktg. Dir.: Felix Elizondo; Acct. Exec.: Teresa Menendez. (Audio-CD, Tape)

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 218A, Seattle, WA, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres./Gen. Mgr.: Paul Silver; Sales Mgr.: Ian Sanders; Project Coord.: Stacy Forte; Mastering Engineer: Doug Seipp; Graphic Dir.: Olivier Melnick. (Audio-Tape)

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, MI, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike; Mktg. Mgr.: Matt Matsubara; Sales Supvr.: Tracey Gruning. (Audio-CD)

Matrix Video, 10960 Wilshire Blvd., 10th Floor, Los Angeles, CA, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag. (Audio/Video-Tape)

Media Automation, 3408 South 1400 West, Salt Lake City, UT, 84119, (801) 973-0455, Fax: (801) 975-8340. Pres.: Joseph A. Babic; Vice Pres., Engineering: B.K. Klopfer; Mfg. Mgr.: Dale Oldroyd. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Media Communications Corp., 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo. (Audio/Video-Tape)

Metacom, Inc., 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. (Audio-CD, Tape) (Video-Tape, Disc)

Miami Tape, Inc., 550 W. 84th St., Hialeah, FL, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: cgarciat182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon. (Audio-CD, Tape, LP)

Micropatent (dba NEATO), 250 Dodge Ave., East Haven, CT, 06512, (203) 466-5055, (800) 984-9800, Fax: (203) 466-5178, Web Site: http://www.neato.com. Pres.: Peter Tracy. (Audio-CD) (Video-Disc)

Musical Recording Studios, 780 Oakland Park Ave., Columbus, OH, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. (Audio-Tape)

Nat'l Audio Co., Inc., 1841 E. Bergman, Springfield, MO, 65802, (417) 863-1925, Fax: (417) 863-7825. Pres./Mktg. Dir.: Steve Stepp; Sales Mgr.: Susie Brown. (Audio-Tape)

Polimex Disc, 14385 SW 62nd St., Miami, FL, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126. Pres.: Esteban P. Cervantes; Sales Coord.: Melissa Rodriguez. (Audio-CD)

Bud Pressner Recording Service, 201 E. 68th Pl., Merrillville, IN, 46410-3509, (219) 769-0011. Pres.: Bud Pressner. (Audio-Tape)

Pressure Sensitive Tape & Label Corp., 1290 Motor Pkwy., Hauppauge, NY, 11788, (516) 582-8990, Fax: (516) 582-8994. Pres.: Daniel Cooper; Vice Pres.: Todd Cooper. (Audio-CD, Tape) (Video-Tape, Disc)

Prestige Label Co., Inc., 960 Alabama Ave., Brooklyn, NY, 11207, (718) 927-2600, Fax: (718) 485-4403. Vice Pres.: Ernie Menkes; Vice Pres.: William Hildebrand. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, MI, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek. (Video-Tape, Disc)

Producers Tape Service, 395 E. Elmwood Ave., Troy, MI, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Guthrie; Vice Pres.: James Champion; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy. (Audio/Video-Tape)

Progressive Label & Litho Co., 200F Executive Dr., Edgewood, NY, 11717, (516) 242-0201, Fax: (516) 242-7310. Pres.: Bernard Stein; Sales Mgrs.: Tony Cutrone, Ron Locks; Prodn. Mgr.: Mike Cutrone. (Audio-Tape, LP) (Video-Tape, Disc)

Progressive Music Studios, 2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Veenstra. (Video-Tape, Disc)

Protech Entertainment Group, Inc., 1631 W. 38th Pl., Ste. 1501-A, Miami, FL, 33012, (305) 826-3157, (800) 553-7553, Fax: (305) 827-3803. Pres.: Gil Martinez. (Audio-CD, Tape, LP)

RHM Industries, Ltd., 180 Orville Dr., Bohemia, NY, 11716, (516) 567-7222, Fax: (516) 567-7253. Pres.: Gerard V. Hughes; Customer Serv. Mgr.: David Neysen; Credit Mgr.: Mary Ann McCoy. (Audio-Tape, LP) (Video-Tape)

Rainbo Records & Cassettes, 1738 Berkeley St., Santa Monica, CA, 90404, (310) 829-3476, Fax: (310) 828-8765. Pres.: Jack G. Brown; Gen. Mgr.: Steven E. Sheldon. (Audio-LP)

Resolution, Inc., 19 Gregory Dr., South Burlington, VT, 05403, (802) 862-8881, Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks. (Video-Tape)

Rocky Mountain Recording, 8305 Christensen Rd., Cheyenne, WY, 82009, (307) 638-8733. Owner/Mgr.: Ray Alexander; Sales Mgr.: Georgia Alexander. (Audio-LP)

S.D.S. Productions, 289 Norwood Ave., Youngstown, OH, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie. (Audio-CD, LP)

SF Video, Inc., 930 Montgomery St., Ste. 301, San Francisco, CA, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead; Sales: Scott Durkee. (Audio-CD, Tape) (Video-Tape, Disc)

Jasper Samuel Printing Co., 406 W. 31st St., New York, NY, 10001, (212) 239-9544, Fax: (212) 594-0931. Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Charnlee. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Seal-O-Matic Co., 1314 Sherman Dr., Longmont, CO, 80501, (303) 651-1212, Fax: (303) 651-1115. Pres.: Mel Orner. (Audio-CD, Tape, LP)

Sifford Media, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Cliff Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller. (Video-Tape)

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, NY, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Rehger. (Audio-CD, Tape) (Video-Tape, Disc)

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvize@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave. (Audio-Tape)

Sound Recorders, Inc., 4031 Guadalupe, Austin, TX, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Sun Plastics Co., Inc./Dynamic LP Stereo Record Pressing Co., Inc., 900 Passaic Ave., East Newark, NJ, 07029, (201) 482-6749, (212) 349-0977, Fax: (201) 483-0031. Pres.: Vicky Salerno; Mktg./Sales Dir.: Jerry R. Salerno. (Audio-LP)

Tapemaker, 48 Urban Ave., Westbury, NY, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: 76450.1770@compuserve.com. Pres.: Arthur Brandwein; Sales Mgr.: Mordy Brandwein; Mktg. Dir.: Matt Polakoff. (Video-Tape)

Tapemasters, 10486 Brockwood Rd., Dallas, TX, 75238, (214) 349-0081, (800) 880-0073, Fax: (214) 349-3819. Pres.: Sam Paulos; Dir., Mktg.: Jim Cocke. (Audio-CD, Tape) (Video-Tape, Disc)

Tri-Plex Packaging Corp. ★, 245 Fifth Ave., New York, NY, 10016. Pres.: Ken Golden; Vice Pres. Opns.: Andy Napolitano; Vice Pres. Sales: Robert Benack; Prodn. Mgr.: John Risdon. (Audio-CD)

U & I Int'l, 1100 Seville Pl., Fullerton, CA, 92633-2051, (714) 738-5461, Fax: (714) 738-5471. Pres.: Kenny Kim; Sec.: Eun Kim. (Audio-CD, Tape, LP) (Video-Tape, Disc)

Union Bay Label ★, 3668 Albion Pl. N., Seattle, WA, 98103, (206) 545-1850, Fax: (800) 284-3834. Contact: Customer Serv. (Audio-CD, Tape, LP) (Video-Tape, Disc)

United Ad Label Co., Inc. ★, 700 Columbia St., Brea, CA, 92821, (714) 990-2700, (800) 998-7701, Fax: (800) 998-7701. Pres.: Patrick L. Burns; Mktg. Dir.: David Ruderman; Pdc. Mgr.: Cheryl Hall. (Audio-Tape) (Video-Tape, Disc)

United Audio Video Group, Inc., 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opns.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin. (Video-Tape)

Vaughn Duplication Services, 305 Madison Ave., Ste. 1357, New York, NY, 10017, (212) 922-0858, Fax: (212) 922-0857. Pres.: Don Drapeau; Branch Mgr.: Lloyd Dorfman; Nat'l Mgr.: Doug Olzenak. (Audio/Video-Tape)

Vaughn Duplication Services, 2465 Campus Dr., Ste. M, Irvine, CA, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor. (Audio-Tape)

Vaughn Duplication Services, 9460 Deligates Dr., Ste. 101, Orlando, FL, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen. (Video-Tape)

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNamee; Customer Serv.: Kristin Pastorila. (Audio/Video-Tape)

Virco Recording Co., Inc. ★, 700 S. Date Ave., Alhambra, CA, 91803, (213) 283-1888, Fax: (818) 281-5109. Pres.: Virginia C. Watts. (Audio-LP)

WEA Manufacturing, Inc./Warner Media Services ★, 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 691-9737. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant. (Audio-CD, Tape)

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, MD, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer. (Audio-CD, Tape) (Video-Tape, Disc)

PRINTING

ARIZONA

Packaging Supplies, Inc. ★, 11259 E. Via Linda, Ste. 100-968, Scottsdale, 85259, (520) 614-0170, (800) 234-8700, Fax: (520) 614-0172. Pres.: Fred Cohen; Sales Mgr.: Tom Kandl.

CALIFORNIA

All Points Music, 138 Arena St., Ste. A, El Segundo, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Mktg. Dir.: Robert Sutter; Buyer: Nate Patrick.

Disc Makers, 42650 Christy St., Fremont, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: <http://www.discmakers.com>. Pres.: Larry Ballen; Gen. Mgr.-Fremont: Steve Urquhart; Dir., Sales/Mktg.: Ton Van Veen.

Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com, Web Site: <http://www.discmakers.com>. Sales: Kathy Fry, John Moyer.

Erika Records, Inc., 12031 Regentview Ave., Downey, 90241, (310) 904-2701, Fax: (310) 904-2733. Pres.: Erzsebet (Liz) Dunster.

G. Cee Graphics, Inc., 28410 Front St., Ste. 104-104, Temecula, 92590, (909) 695-1180, Fax: (909) 676-9355. Pres.: Gregory Higgins.

Graphland ★, 676 W. Wilson, Unit G, Glendale, 91203, (888) 545-8655, Fax: (818) 545-0523. Owner/Pres.: Norik Aghajanian; Designer: Zareh; Film Stripper: Zaw Hla; Sales: Jim Tittle, Katie Chilide.

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com. Pres.: Howard Ganz; Mktg. Dir.: Linda Cotter.

KABA Audio Productions ★, 24 Commercial Blvd., Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. CEO: Ken Bacon; Pres.: Lois Bacon; Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon.

Latin Music Entertainment, Inc., P.O. Box 33251, Granada Hills, 91394, (818) 831-0841, Fax: (818) 831-0941. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barocas.

Queens Group California, Inc., 6430 W. Sunset Blvd., Ste. 505, Hollywood, 90028, (213) 464-7700, Fax: (213) 464-7711, E-Mail: qpack@queens.com. Pres.: Len Verebay; Exec. Vice Pres.: Richard Roth; Sr. Vice Pres.: Jack Sims.

Shorewood Packaging of California, 7080 Hollywood Blvd., Ste. 914, Hollywood, 90028-6936, (213) 463-3000, Fax: (213) 465-4300. Pres.: Marc Shore; Vice Pres. Sales: Jim Palmer.

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvize@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave.

Third Wave Media ★, 5225 Wilshire Blvd., Ste. 700, Los Angeles, 90036, (213) 931-1746, (800) WAVE-CD1, Fax: (213) 931-1748. Pres.: Andrew A. Melzer; Sales Mgr.: Mark H. Menaker.

United Ad Label Co., Inc. ★, 700 Columbia St., Brea, 92821, (714) 990-2700, (800) 998-7701, Fax: (800) 998-7701. Pres.: Patrick L. Burns; Mktg. Dir.: David Ruderman; Pdc. Mgr.: Cheryl Hall.

V-Corp. ★, 1044 E. Edna Pl., Covina, 91737, (818) 966-0412, (800) V-CORP99, Fax: (818) 966-0465. Pres.: Peter J. Villar; Vice Pres./Mktg. Dir.: Isandra Villar; Sales: L. Berona-Sentes; Sales: Irene Arevalo.

Vaughn Duplication Services, 2465 Campus Dr., Ste. M, Irvine, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor.

CONNECTICUT

Artistic Screen Printing Promotions, 33 Hubbell St., Bridgeport, 06605, (203) 367-7470, Fax: (203) 579-1400. Pres.: Ralph Mucherino.

Micropatent (dba NEATO), 250 Dodge Ave., East Haven, 06512, (203) 466-5055, (800) 984-9800, Fax: (203) 466-5178, Web Site: <http://www.neato.com>. Pres.: Peter Tracy.

DELAWARE

Disc Manufacturing, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, 19803, (800) 433-DISC, (302) 479-2500, Fax: (302) 479-2527, E-Mail: 513-1437@mcimail.com. Vice Pres.: Rusty Capers; Vice Pres.: Richard Law.

Nat'l Multimedia Services (Div. of Ken-Del Prodn., Inc.) ★, First State Production Ctr., 1500 First State Blvd., Wilmington, 19804-3596, (302) 999-1110, (800) 249-1110. Pres./Gen. Mgr.: Edwin Kennedy; Sales Mgr./Mktg. Dir.: Shirl Lotz; Prodn. Mgr.: William Burgess III; Technical Dir.: Paul Janocha.

FLORIDA

Apex Machine Co. ★, 3000 NE 12th Terr., Fort Lauderdale, 33334, (954) 565-2739, Fax: (954) 563-2844. CEO: Alfred R. Coningsby, III; Pres.: Todd Coningsby; Sales Coord.: Debra Smith.

Creative Printing & Design ★, 1301 W. Copans Rd., Bldg. G9, Pompano Beach, 33064, (954) 975-3636, Fax: (954) 975-7616. Pres.: Jim DeMarco; Vice Pres.: Nathan Kriegler.

Intervideo Productions Corp., 4618 SW 74th Ave., Miami, 33155, (305) 262-0500, Fax: (305) 262-9008. Pres./Sales Mgr.: Dervis Alvarez; Mktg. Dir.: Jose Rivero.

Miami Tape, Inc. ★, 550 W. 84th St., Hialeah, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: cgarcia182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon.

Progressive Music Studios, 2116 Southview Ave., Tampa, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Veenstra.

ILLINOIS

AGI, Inc., 1950 N. Ruby St., Melrose Park, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block.

Kammann Machines, Inc. ★, 3811 Illinois Ave., Saint Charles, 60174, (630) 513-8091, Fax: (630) 377-7759.

R.P. Products, Inc., 75 Madeline Cir., Schaumburg, 60173, (847) 240-0201, Fax: (847) 240-0202. Pres.: Roy Pink; Sales Mgr.: Mary Rossi.

INDIANA

Bud Pressner Recording Service, 201 E. 68th Pl., Merrillville, 46410-3509, (219) 769-0011. Pres.: Bud Pressner.

World Media Group, Inc., 6737 E. 30th St., Indianapolis, 46219, (317) 549-8484, Fax: (317) 549-8480. CEO: Eric Kaltman; Pres.: Len Verebay; Exec. V. Pres. Sales/Mktg.: Richard Roth; Sr. Vice Pres.: Jack Sims; Vice Pres./Gen. Mgr.: Dennis Kaltman.

KENTUCKY

Queens Group Kentucky, Inc., 4501 Allmond Ave., Louisville, 40209, (502) 368-7777, Fax: (502) 361-3500. CEO: Eric Kaltman; Pres.: Len Verebay; Exec. V. Pres. Sales/Mktg.: Richard Roth; Sr. Vice Pres.: Jack Sims; Vice Pres./Gen. Mgr.: Dennis Kaltman.

LOUISIANA

Ville Platte Tape & Disc, 700 S. Chataignier St., Ville Platte, 70586, (318) 363-2104, (800) 363-2105, Fax: (318) 363-6934, E-Mail: cajuncdman@centuryinter.net. Pres.: J. Floyd Soileau; Mgr.: Chris Soileau; Sec.: Peggy Fontenot.

MAINE

Edison Press ★, 986 Main St., Sanford, 04073, (207) 324-5410, Fax: (207) 324-1798, E-Mail: edisonpr@biddeford.com. Pres.: Robert Rosenfield; Sales Mgr.: Pam Ewers.

Klarity Cassette & CD, Maple St., North Vassalboro, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler.

MARYLAND

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer.

MASSACHUSETTS

Ian Communications Group, Inc., 13 Ray Ave., Burlington, 01803, (617) 229-7500, Fax: (617) 229-5777. Pres.: Richard Berberian; Vice Pres., Mfg.: Paul Mooradian; Vice Pres., Techn. Opns.: Kentaro Furutani.

Teca-Print USA Corp., 10 Cook St., Billerica, 01821, (508) 667-8655, Fax: (508) 670-6023. COO: Stephan Braig; Pdc. Mktg. Mgr.: Lawrence Kosiba; Graphics Pdc. Mgr.: Bryan Whorton.

MICHIGAN

Chad Industries East, Inc.

15327 Parquet, Clinton Township, 48038, (800) 331-2305 Access #28, (810) 412-9051, Fax: (810) 412-8124. Owner: Liz Lacey; Contact: Chaketa Hawkins; Contact: Carlos Gomez.

Producers Tape Service ★, 395 E. Elmwood Ave., Troy, 48083, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Guthrie; Vice Pres.: James Champion; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy.

MINNESOTA

Ace Label Systems, Inc. ★, 7100 Madison Ave. W., Golden Valley, 55427, (612) 933-3105, Fax: (612) 545-8771. Pres.: Art Bakshian; Vice Pres./Sales Mgr.: Linda Rundell.

Digital Excellence, 300 York Ave., Saint Paul, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Loma Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Tweet.

Litho Express ★, 1336 Energy Park Dr., Saint Paul, 55108, (612) 644-9136, Fax: (612) 644-9776. Acct. Mgr.: Tom Scherkenbach.

NEVADA

Gopher Products ★, 2201 Lockheed Way, Carson City, 89701, (800) 648-0958, (702) 882-9333, Fax: (702) 882-0959. Pres.: Valerie Perkins; Sales: Judith A. Meech.

NEW JERSEY

Colorscan Services, Inc. ★, 241 Stuyvesant Ave., Lyndhurst, 07071, (201) 438-6729, Fax: (201) 438-0903, E-Mail: colorscn@grainercy.105.com. Pres.: Jesse G. Principato.

Disc Makers ★, 7905 N. Rt. 130, Pennsauken, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: <http://www.discmakers.com>. Chmn.: Morris Ballen; Pres.: Larry Ballen; Sales/Mktg. Dir.: Tony Van Veen; Dir., Promos./Commun.: Jason Ojalvo; Mgr., Pdc. Info.: Steve Cunnion.

Envelopes Printing & Supply Corp. ★, 205 Tohmas St., Newark, 07114, (201) 491-0900, Fax: (201) 491-0070. Pres.: Michelle Barrett; Contact: Nick Sicora.

Miracle Press & Graphics, Inc. ★, 169 Paris Ave., Northvale, 07647, (201) 768-2306, Fax: (201) 768-3324. Pres.: Anthony Giulini; Sec./Treasurer: Laura Giulini Voorhees.

RPL, Inc., 1100 State St., Camden, 08105, (609) 963-3000, (800) 235-COPY, Fax: (609) 963-3854. Pres.: Ron Ollano; Sales Mgr.: Lisa Olaino-Gross.

Vinaseal Co., Inc. ★, 25 Prospect St., Newark, 07105, (201) 589-0850, Fax: (201) 589-6440. Vice Pres.: David Artman.

NEW YORK

A to A Graphic Design, Inc.

127 West 25th St., 8th Floor, New York, 10001, (212) 229-0300, Fax: (212) 229-0300. Principals: Allan Wahler, Adam Wahler, Samantha Wahler. Specializing in pre-press, production, retouching, color separation, film output and file editing/typesetting for the graphic design and advertising industry.

American Pro Digital, Inc., PO Box 550, Roosevelttown, 13683-0550, (800) 273-3472, Fax: (315) 769-0342, E-Mail: apdinc@northnet.org. Sales Mgr.: Ken Richardson; Sales Rep.: John Jungklaus; Sales Rep.: Jo Ann Clark.

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Disc Makers, 11 W. 17th St., Ground Floor, New York, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Chrmn.: Morris Ballen; Pres.: Larry Ballen; Dir., Sales/Mktg.: Tony Van Veen; Regl. Sales Mgr.: Jeff Epstein; Regl. Sales Mgrs.: Joe Belle, Jaime Montalvo.

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OHIO

A to Z Audio Services, Inc., 21929 Lorain Rd., Fairview Park, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Abarca; Mktg. Dir.: Greg Zarnoski.

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Disc Makers ★, 7905 N. R. 130, Pennsauken, NJ, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Chmn.: Morris Ballen; Pres.: Larry Ballen; Sales/Mktg. Dir.: Tony Van Veen; Dir., Promos./Commun.: Jason Ojalvo; Mgr., Pkdt. Info.: Steve Cunnion. (Shrinkwrap)

Disc Makers, 42650 Christy St., Fremont, CA, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Pres.: Larry Ballen; Gen. Mgr.-Fremont: Steve Urquhart; Dir., Sales/Mktg.: Ton Van Veen. (Polybags & Shrinkwrap)

Disc Manufacturing, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, DE, 19803, (800) 433-DISC, (302) 479-2500, Fax: (302) 479-2527, E-Mail: 513-1437@mcimail.com. Vice Pres.: Rusty Capers; Vice Pres.: Richard Law. (Polybags & Shrinkwrap)

Disc Manufacturing, Inc., 1025 N. Brand Blvd., Ste. 323, Glendale, CA, 91202, (818) 553-0599, (888) 411-DISC, Fax: (818) 553-0590. Dir., Sales Western Region: Renny Martini; Sales Rep.: Jesse Martinez. (Polybags & Shrinkwrap)

Disc Manufacturing, Inc., 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Rep.: Petal Valentine; Acct. Exec.: Andrew Cotto. (Polybags & Shrinkwrap)

Disques RSB Disc, Inc., Demeritt Pl., Waterbury, VT, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono. (Shrinkwrap)

Dow Chemical USA, 2020 Dow Center, Midland, MI, 48640, (800) 441-4369. (Shrinkwrap)

Duplication Specialists, Inc. ★, 843 Merrick Rd., Baldwin, NY, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail: dupespec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa Schwartz. (Shrinkwrap)

Erika Records, Inc., 12031 Regentview Ave., Downey, CA, 90241, (310) 904-2701, Fax: (310) 904-2733. Pres.: Erzsebet (Liz) Dunster. (Polybags)

Film Nat'l Plastics, Inc. ★, 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jlfloresii@aol.com. Pres.: Vic Flores; Sales: Jun Flores. (Shrinkwrap)

Forge Recording Studios, Inc. ★, Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, PA, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940. Pres.: Warren Wilson. (Shrinkwrap)

HCV, Inc. ★, 12229 Montague, Arleta, CA, 91331, (818) 896-4321, Fax: (818) 890-2092. Pres.: Ed De Roo; Contact: Terry Figgins. (Shrinkwrap)

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, CA, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com. Pres.: Howard Ganz; Mktg. Dir.: Linda Cotter. (Shrinkwrap)

Intervideo Duplication Servs., Inc., 3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-9091. Pres.: Peter Bemotas; Sales Mgr.: Frank Wayne. (Shrinkwrap)

Intervideo Productions Corp., 4618 SW 74th Ave., Miami, FL, 33155, (305) 262-0500, Fax: (305) 262-9008. Pres./Sales Mgr.: Dervis Alvarez; Mktg. Dir.: Jose Rivero. (Shrinkwrap)

JVC Disc America Co., 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392. Exec. Vice Pres.: Taki Takahara; Vice Pres., CD-ROM: Sean Smith. (Shrinkwrap)

KABA Audio Productions ★, 24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. CEO: Ken Bacon; Pres.: Lois Bacon; Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon. (Shrinkwrap)

Kewall Real Time Tape Duplicators, 77 Bay Shore Rd., Bay Shore, NY, 11706, (516) 586-2486, (800) 677-KEWALL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager. (Shrinkwrap)

Klarity Cassette & CD, Maple St., North Vassalboro, ME, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. (Polybags & Shrinkwrap)

Latin Music Entertainment, Inc., PO Box 33251, Granada Hills, CA, 91394, (818) 831-0841, Fax: (818) 831-0941. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas. (Polybags)

M. Latter Manufacturing, Inc. ★, 3669 Seventh Ave., Los Angeles, CA, 90018, (213) 737-0440, (800) 582-7711, Fax: (213) 737-4867. Pres.: Mel Latter; Admin. Asst.: Cherry Navarro. (Shrinkwrap)

Lion Recording Services, Inc. ★, 7532 Fullerton Ct., Springfield, VA, 22153, (703) 569-3200, Fax: (703) 455-5600. Pres.: Harold Lion; Vice Pres.: Richard Lion. (Shrinkwrap)

Magnetix Corp. ★, 770 W. Bay St., Winter Garden, FL, 34787, (407) 656-4494, Fax: (407) 656-4825. CEO: Harold Roberts; Pres.: Robert J. LeFort, Jr.; Vice Pres., Sales: Ellen Ziegler; Nat'l Sales Mgr.: Ron Gehring; Mgr., Customer Serv.: Jim Baker. (Shrinkwrap)

Main Tripp Records, Inc., 2804 Beechtree Dr., Sanford, NC, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin. (Shrinkwrap)

Majestic Duplicating Service, PO Box 11375, Burbank, CA, 91505-1375, (800) 423-7779, Fax: (818) 954-0770. Mktg. Dir.: Chris Saver; Sales Mgr.: John Northrop; Contact: Richard Haas. (Shrinkwrap)

Marsal Productions, Inc. ★, 1735 Castroville Rd., San Antonio, TX, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Sales Mgr./Mktg. Dir.: Felix Elizondo; Acct. Exec.: Teresa Menendez. (Polybags & Shrinkwrap)

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 218A, Seattle, WA, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres./Gen. Mgr.: Paul Silver; Sales Mgr.: Ian Sanders; Project Coord.: Stacy Forte; Mastering Engineer: Doug Seipp; Graphic Dir.: Olivier Melnick. (Shrinkwrap)

Marvell Packaging Co., 490 Rt. 46 E., Fairfield, NJ, 07004, (201) 882-9339, Fax: (201) 575-6637. Pres.: Richard Teich; Sales Mgr.: Barry Berman. (Polybags & Shrinkwrap)

Mason Box Co. ★, 521 Mount Hope St., North Attleboro, MA, 02760, (508) 695-9381, Fax: (508) 695-3210. Pres.: Hugh D. Mason; Mgr. Sales/Mktg.: Linda Collins. (Polybags)

Matrix Associates, Inc., 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppel; Vice Pres., Ops.: Charles Shuman;

Mktg. Dir.: Karen Koeppel; Administration Mgr.: Sally Loyd; Administration Mgr.: Judith Shockey. (Polybags)

Matrix Video, 10960 Wilshire Blvd., 10th Floor, Los Angeles, CA, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag. (Shrinkwrap)

Media Automation ★, 3408 South 1400 West, Salt Lake City, UT, 84119, (801) 973-0455, Fax: (801) 975-8340. Pres.: Joseph A. Babic; Vice Pres., Engineering: B.K. Klopfer; Mfg. Mgr.: Dale Oldroyd. (Polybags & Shrinkwrap)

Media Communications Corp. ★, 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo. (Shrinkwrap)

Metacom, Inc. ★, 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. (Shrinkwrap)

Musicol Recording Studios, 780 Oakland Park Ave., Columbus, OH, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. (Shrinkwrap)

Nashville Compact Disc Manufacturing, 1105 Myatt Blvd., Madison, TN, 37115, (615) 865-7909, Fax: (615) 865-8550. Pres./CEO: Peter Miller; Sales Mgr.: Tommy James. (Shrinkwrap)

Northstar Video Duplicators, Inc. ★, 15941 Armita St., Van Nuys, CA, 91406, (818) 908-0894, Fax: (818) 904-9004. Contact: Vesko Jovicic; Contact: Dragan Mijalovic; Contact: Cheryl Melanson; Contact: Branko Pantelic. (Shrinkwrap)

PMDC, Inc. (PolyGram Manufacturing & Distribution Centers), US Hwy. 29, Grover, NC, 28073, (704) 734-4236, Fax: (704) 734-4280. Pres.: Henning Jorgensen; Dir. Cust. Serv.: Saley E. Meicle. (Polybags & Shrinkwrap)

Packaging Dynamics, Inc. ★, 2084 Walnut Blvd., Walnut Creek, CA, 94596, (510) 938-2711, Fax: (510) 938-2713, E-Mail: package911@aol.com. Pres.: Richard F. Novak; Sales Mgr.: Fred Wermuth; Technical Mgr.: Tom Hartline. (Polybags & Shrinkwrap)

Packaging Supplies, Inc. ★, 11259 E. Via Linda, Ste. 100-968, Scottsdale, AZ, 85259, (520) 614-0170, (800) 234-8700, Fax: (520) 614-0172. Pres.: Fred Cohen; Sales Mgr.: Tom Kandl. (Polybags)

Polimex Disc, 14385 SW 62nd St., Miami, FL, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126. Pres.: Esteban P. Cervantes; Sales Coord.: Melissa Rodriguez. (Shrinkwrap)

Regal, A Poly-Pak Industries Co., 125 Spagnoli Rd., Melville, NY, 11747, (516) 293-6767, Fax: (516) 454-6366. Pres.: Peter Levy. (Polybags)

Bud Pressner Recording Service, 201 E. 68th Pl., Merrillville, IN, 46410-3509, (219) 769-0011. Pres.: Bud Pressner. (Shrinkwrap)

ProLine (Div. of AMI Corp.) ★, 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818. Pres.: Tony Marcon. (Polybags & Shrinkwrap)

Protech Entertainment Group, Inc., 1631 W. 38th Pl., Ste. 1501-A, Miami, FL, 33012, (305) 826-3157, (800) 553-7553, Fax: (305) 827-3803. Pres.: Gil Martinez. (Shrinkwrap)

Quadim Corp. ★, 5356 Sterling Center Dr., Westlake Village, CA, 91361, (818) 706-8843, (800) 576-EDIT, Fax: (818) 706-8426. CEO: Guy A. Costa; Sales Mgr.: Paul Costa. (Shrinkwrap)

Quantum Performance Films, 601 E. Lake St., Streamwood, IL, 60107, (800) 323-6963, (708) 830-6900, Fax: (708) 830-5610. Sales Dir.: Jane Day. (Shrinkwrap)

Queens Group, Inc., 52-35 Barnett Ave., Long Island City, NY, 11104, (718) 457-7700, Fax: (718) 457-9285, E-Mail: marketing@queens.com. CEO: Eric Kaltman; Pres.: Leonard Verebay; Exec. Vice Pres., Sales/Mktg.: Richard Roth; Nat'l Sales Mgr.: Keith Kiedinger; Sr. Vice Pres. Ent. Pkg.: Jack Sims. (Polybags)

R.P. Products, Inc., 75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202. Pres.: Roy Pink; Sales Mgr.: Mary Rossi. (Polybags & Shrinkwrap)

Resolution, Inc., 19 Gregory Dr., South Burlington, VT, 05403, (802) 862-8881, Fax: (802) 865-2308. Pres.: William Schubar; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks. (Shrinkwrap)

Roberts Technology Group, Inc. (Solitas Div./FlexFilm Div.) ★, 146 Keystone Dr., Montgomeryville, PA, 18936-9637, (215) 283-3250, Fax: (215) 283-3254. CEO: Robert S. Cheate, Jr.; Pres. (Solitas Div.): Robert S. Cheate, Sr.; Dir., FlexFilm Div.: Robert S. Viola. (Shrinkwrap)

S.D.S. Productions, 289 Norwood Ave., Youngstown, OH, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie. (Polybags & Shrinkwrap)

SF Video, Inc., 930 Montgomery St., Ste. 301, San Francisco, CA, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead; Sales: Scott Durkee. (Polybags & Shrinkwrap)

Seal-O-Matic Co. ★, 1314 Sherman Dr., Longmont, CO, 80501, (303) 651-1212, Fax: (303) 651-1115. Pres.: Mel Orner. (Polybags & Shrinkwrap)

Sifford Media ★, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller. (Shrinkwrap)

Skaraborg Invest USA, Inc., 595 N. First St., Lake Wales, FL, 33853, (941) 678-0291, Fax: (941) 676-1816. Pres./CEO: Ken Swanick. (Shrinkwrap)

Something Special Enterprises, PO Box 74, Allison Park, PA, 15116, (412) 487-3369, Fax: (412) 487-2626. Pres.: James Fries; Sales Mgr.: Pat Pierce; Mktg. Dir.: John David. (Polybags)

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, NY, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres.: Dieter Baier; Vice Pres.: Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr. (Polybags & Shrinkwrap)

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvise@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave. (Polybags & Shrinkwrap)

TAM Packaging Systems, 143E Shaker Rd., East Longmeadow, MA, 01028, (413) 525-0216, Fax: (413) 525-7827. Gen. Mgr.-American Opns.: Lee C. Brown. (Polybags & Shrinkwrap)

Tapemasters, 10486 Brockwood Rd., Dallas, TX, 75238, (214) 349-0081, (800) 880-0073, Fax: (214) 349-3819. Pres.: Sam Paulos; Dir., Mktg.: Jim Cocke. (Polybags & Shrinkwrap)

Tapeponents Co. *, 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Mktg. Dir.: Tim Anglum. (Polybags)

U & I Int'l, 1100 Seville Pl., Fullerton, CA, 92633-2051, (714) 738-5461, Fax: (714) 738-5471. Pres.: Kenny Kim; Sec.: Eun Kim. (Polybags & Shrinkwrap)

V-Corp. *, 1044 E. Edna Pl., Covina, CA, 91737, (818) 966-0412, (800) V-CORP99, Fax: (818) 966-0465. Pres.: Peter J. Villar; Vice Pres./Mktg. Dir.: Isandra Villar; Sales: L. Berona-Sentes; Sales: Irene Arevalo. (Shrinkwrap)

Vaughn Duplication Services, 2465 Campus Dr., Ste. M, Irvine, CA, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor. (Polybags & Shrinkwrap)

Vaughn Duplication Services, 9460 Deligates Dr., Ste. 101, Orlando, FL, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen. (Shrinkwrap)

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNamer; Customer Serv.: Kristin Pastorila. (Shrinkwrap)

Vinylweld (Div. of PEN-TAB Industries), 2011 W. Hastings St., Chicago, IL, 60608, (800) 444-4020, Fax: (312) 942-0693. Dir., Sales/Mktg.: Charles Adams; Customer Serv. Mgr.: Jerry Pott. (Shrinkwrap)

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, MD, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer. (Polybags & Shrinkwrap)

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

ARS Recording Studio & Tape Duplication *, 11626 S. Pulaski, Alsip, IL, 60658, (708) 371-8424, Fax: (708) 371-3958, E-Mail: arsstudio@aol.com. Chief Engineer: Gary A. Cobb; Gen. Mgr./Sales: Don J. Pokorny; Duplication Dept. Mgr.: Geoff Cook. Audio: Cassettes, Reels & Boxes.

Aard-Vark, Inc. *, 335 S. Jefferson, Springfield, MO, 65806, (417) 866-4104, Fax: (417) 869-1133. Pres.: Bill Jacobsen. Audio: Cassettes-Audio & Micro.

Academy Precision Materials-APM *, 5531 Midway Park Pl. NE, Albuquerque, NM, 87109, (505) 343-9440, (800) 854-8595, Fax: (505) 343-9441. CEO: Keith Phillip; Pres.: Dan Castilleja; Inside Sales Mgr.: Barbara Kubasek; Technical Consultant: George Wityak. Audio/Video: Metals-Coating Surfaces, Evap. Materials.

Allison Industries Ltd., 2910 Expressway Dr. S., Islandia, NY, 11722, (516) 348-7900, Fax: (516) 348-7768. Pres.: R. Marc Ligator. Audio: C-O's, Norelco Boxes.

Video: V-O's, Custom Loaded VHS Cassettes.

Amaray Int'l Corp. (Div. of Joyce Molding Corp.), 52 Green Pond Rd., Rockaway, NJ, 07866, (800) 426-2729, Fax: (201) 627-5730. Pres.: Ed Joyce, Jr. Video: Boxes.

Amaray Int'l Corp. (Div. of Joyce Molding Corp.), 2480 Porterfield Ct., Mountain View, CA, 94040, (800) 426-2729. Pres.: Edward Joyce; Nat'l Sales Mgr.: Ron Garrett.

Audio: Norelco & poly audiocassette boxes.

Video: Boxes for Betacam, D-2, VHS, U-matic.

Amtron, Inc., 18557 E. Gale Ave., Industry, CA, 91748, (818) 854-8068, Fax: (818) 854-8066. Pres./Sales Mgr.: Stanley Wong; Sales Mgr.: Monisa Chan.

Audio: C-O Shell, C-10 to C-90.

Video: V-O Shell, T-5 to T-20.

Andol Audio Products, Inc.

4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589. Pres.: Anthony A. Maniere; Sales Mgr.: Mark Silfen.

Audio: C-O's, Reels, Norelco.

Video: Storage Boxes, Sleeves, Labels, Blank.

J.C. Anglum Co., Inc., 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher; Office Mgr.: Colleen Koch; Mktg. Dir.: Tim Anglum.

Audio: Norelco Style Cassette Boxes, Polybox.

Video: VHS, Beta, Slip Sleeves, U-Matic.

R.B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Pres./Sales Mgr.: R.B. Annis.

Audio: Bulk erasing equip., Head demagnetizers.

Video: Magnetic field indicators.

Associated Audio/Video & Digital Services, 914 Arctic St., Bridgeport, CT, 06608, (203) 338-0699, (800) 338-0118, Fax: (203) 338-0522. Pres.: D. Richard Kraus; Vice Pres.: Allen Johnson; Dir., Mktg.: Mason Jenkins; New Media Sales: Jeff Epstein; Customer Liason: Julie Kraus. Audio: CO Cassettes.

AstralTech-Americas, Inc. *, 5400 Broken Sound Blvd. NW, Boca Raton, FL, 33487, (561) 995-7000, Fax: (561) 995-7001. Pres.: Anthony Perez; Sales Dir.: Juan Estevez; Customer Serv. Mgr.: Tom Graves.

Audio: CD, CD-ROM, CD-I, CD-V, Cassettes.

Audico Label Corp. *, 8343 W. Grand Ave., River Grove, IL, 60171, (800) 252-5667, Fax: (708) 456-0418. Pres.: Barbara Deletzke; Sales: Janice Lambrecht; Mktg. Mgr.: Sandra Bert. Audio: TIMP/Rewinder Cassette.

Audio Specialist Group, Inc., 12 N. Main St., Mayfield, NY, 12117, (518) 661-6730, Fax: (518) 661-7639. Pres.: Linda Edwards; Vice Pres.: Robert Edwards. Audio: Blank cassettes-custom length & standard.

Audio/Video Accessories Co., 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney. Audio: Hub Locks, Tab Plugs, Splicing Blocks.

Video: Tab Plugs, Hub Locks, Splicing Blocks.

Audiopak, Inc., 255-1 Tyson Dr., Winchester, VA, 22603, (540) 667-8125, Fax: (540) 667-6379. Pres.: Nick Krassowski.

Audio: Leader Liner (Slipsheets).

Video: Leader.

Auriga Aurex, Inc., 10205 Wooster Pk., Creston, OH, 44217, (330) 435-6343, Fax: (330) 435-4794. Sales Mgr.: Dennis B. Schleich.

Audio: Norelco Boxes, C-O's.

Bauer Communications, Inc., 1124 Barstow Ave., Eugene, OR, 97404, (800) 627-7277, Fax: (541) 689-0894. Pres.: Jim Bauer. Audio: Blank Audio Cassettes Custom Loaded.

Beres Industries, Inc., 1785 Swarthmore Ave., Lakewood, NJ, 08701, (908) 367-5700, Fax: (908) 363-5085. Pres./Sales Mgr.: Charles Beres, Jr.

Brady Precision Tape Co., N. 144 W. 5690 Pioneer Rd., Cedarburg, WI, 53012, (800) 662-5688, (414) 438-6900, Fax: (414) 377-6789. Pcdt. Specialist: Heike Heckel.

Audio: Mfg. of Audio/Video Splicing Tape.

Video: Tapes, Sensing Tapes, Tape Cleaning Fabric.

CEI Industries, Inc. *, 3420 Ponomo Blvd., Pomona, CA, 91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Jenny Yang.

Sales Mgr.: Allen Wu.

Audio: C-O, Norelco Box.

Video: V-O, Blank Cassette, Library Case.

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu.

Video: V-O.

Columbia Magnetics/Sony Music, 5152 Columbia Dr., Carrollton, GA, 30117, (770) 836-2000, (800) 654-4277, Fax: (770) 836-2090. Sr. Vice Pres.: Bob Myers; Vice Pres./Sales/Mktg.: Scott Bartlett; Sales Mgr.: Phil Deets; Opns. Dir.: Cher Anderson.

Audio: C-O's (Gray, Clear, White, Black)-Sonic.

Core Systems, Inc., 130 W. 25th St., New York, NY, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas.

Curtis, Inc. *, 2025 Reading Rd., Ste. 130, Cincinnati, OH, 45202, (513) 621-8895, Fax: (513) 621-0942, E-Mail: curtinc@ix.netcom.com, Web Site: http://curtisinc.com.

Pres./CEO: Curt Sellers; Dir., Sales/Mktg.: Keith Meyer; Client Servs.: Lisa Miller.

Video: Custom Loading.

DER Duplicating Services, Inc. *, 212 NW Fourth Ave., Hallandale, FL, 33009, (954) 458-7505, Fax: (954) 458-8554. Pres.: Mike Rubin; Customer Serv.: Sheila Hildago.

Video: V-O's.

DIC Digital, 500 Frank W. Burr Blvd., Teaneck, NJ, 07666, (201) 692-7700, Fax: (201) 692-7757. Vice Pres.: Kevin Kennedy.

Digital Excellence, 300 York Ave., Saint Paul, MN, 55101-0482, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens.

Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Tweet.

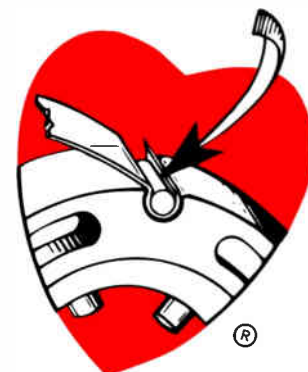
Disc Graphics, Inc. *, 10 Gilpin Ave., Hauppauge, NY, 11788, (516) 234-1400, Fax: (516) 234-1460. Pres.: Donald Sinkin; Opns. Vice Pres.: Steve Frey; Mktg. Vice Pres.: John Rebecchi.

Disc Makers *, 7905 N. Rt. 130, Pennsauken, NJ, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Chrmn.: Morris Ballen; Pres.: Larry Ballen; Sales/Mktg. Dir.: Tony Van Veen; Dir., Promos./Commun.: Jason Ojalvo;

Mgr., Pcdt. Info.: Steve Cunnion.

Audio: Blank Cassettes.

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Our Leader Lock is so reliable, we'd stake our reputation on it!

That little piece of staking rod is the big difference in the quality of your cassette.

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Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, CA, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Sales: Kathy Fry, John Moyer. Audio: Blank Cassettes, Pre-recorded Cassette/CD.

Donnak Industries ★, 240 Grand Ave., Leonia, NJ, 07605, (201) 461-0600, Fax: (201) 944-0404, Pres.: Marvin Donalds. Audio: Screws, pins, staking rod, liners, leader.

Dunn Industries, Inc. ★

123 Abby Rd., Manchester, NH, 03103, (603) 666-4800, Fax: (603) 666-4884. Pres.: Duane Dunn; Mktg. Dir.: Chet Dunn; Opns.: Darlene Dunn. Audio: Cassette Staking Rods, Pins, Hubs, Rollers, Windows.

E Media Int'l ★, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud. Video: Recycled Video Cassettes.

El Mar Plastics, Inc.

840 E. Walnut St., Carson, CA, 90746, (310) 327-3180, Fax: (310) 327-0491. Pres.: Allen Schor; Sales Mgr.: Maxine Hesse. Audio: CD/Norelco Boxes, CO's, Reels, Soft Polys. Video: Boxes.

Fidelpac Corp., 111 Gaiher Dr., Ste. 104, Mount Laurel, NJ, 08054, (609) 235-3900, Fax: (609) 235-7779. Pres./Mktg. Dir.: Roger Thanhauser; Sales Mgr.: David Strode. Audio: NAB Cartridges, Bulk Tape.

Filam Nat'l Plastics, Inc. ★

151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jlfloresii@aol.com. Pres.: Vic Flores; Sales: Jun Flores. Audio: C-O, Cassette Box, Norelco Box, Poly Box.

Filmx, Inc., 20 Louisa Viens Dr., Dayville, CT, 06241, (800) 341-2224, Fax: (860) 779-3406. Sales Mgr.: Andrew Hogg. Audio/Video: Leader Tape; Tear Pats for Packaging.

Gelardi Design ★, Wildes District Rd., Kennebunkport, ME, 04046, (207) 967-0679, Fax: (207) 967-2820. Pres.: Anthony Gelardi; Admin. Asst.: Judy Crowley.

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, CA, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com. Pres.: Howard Ganz; Mktg. Dir.: Linda Cotter. Audio: C-O & Cassette Tape.

Int'l Cassette Corp. (ICC), 5888 Hwy. 66 W., Greenville, TX, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: Rocky E. George; Prodn. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann. Audio: Cust. Length Audio Cass., Various Grades. Video: Cust. Length VHS Cass. Blanks and Dupes.

Int'l Cutterhead Repair Service, Inc. ★, 571 Boulevard, Harsbrouck Heights, NJ, 07604, (201) 288-0106. Pres.: Sharon Rand Mizrahi; Sales Mgr./Mktg. Dir.: Moty Mizrahi. Audio: Stereo/Mono Cutterheads.

Intervideo Productions Corp., 4618 SW 74th Ave., Miami, FL, 33155, (305) 262-0500, Fax: (305) 262-9008. Pres./Sales Mgr.: Dervis Alvarez; Mktg. Dir.: Jose Rivero. Video: VHS-omatic.

Jasco Products Co., Inc. ★, 311 NW 122nd St., Oklahoma City, OK, 73114, (405) 752-0710, (800) 654-8483, Fax: (405) 752-1537. Vice Pres., Sales: Charles Trausch; Vice Pres., Mktg.: Kent Shiplet.

KABA Audio Productions ★, 24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. CEO: Ken Bacon; Pres.: Lois Bacon; Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon. Audio: Audio Cassette Blanks.

Kewall Real Time Tape Duplicators, 77 Bay Shore Rd., Bay Shore, NY, 11706, (516) 586-2486, (800) 67-KEWALL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager. Audio: Cassettes, Supplies. Video: Blank VHS Tapes.

Keystone Printed Specialties Co., Inc. ★, 1 Keystone Pl., Jessup, PA, 18434, (610) 383-3280, Fax: (610) 383-7765. Pres.: M.C. Fischer; Gen. Mgr.: R.H. Gibson; Sales Mgr.: J.L. Lathrop. Video: Boxes.

Kyric Corp., 2111 E. 20th St., Tucson, AZ, 85719, (800) 528-4840, Fax: (520) 624-9163. Pres.: Kevin Mokhtarian; Sales Mgr.: Kyle Mokhtarian. Audio: C-O, Boxes. Video: V-O.

Lenco Co., PO Box 590, Waverly, NE, 68462-0590, (402) 786-2000, Fax: (402) 786-5050. Dir., Mktg./Sales: Daryl Chapelle. Audio: Cassette, CO, Sonic, Five Screw, Colors. Video: Display Boxes, Soft Poly, Crystal, Norelco.

Loran Cassettes and Audio Products, 2715 Pennsylvania Ave. W., Warren, PA, 16365, (814) 726-4010, (800) 633-0455, Fax: (814) 726-1117. Gen. Mgr.: James Munksgard; Sales: Randy Britton. Audio: Hubs, Idler Wheels.

Magnetic Media Corp., 150 Broad Hollow Rd., Melville, NY, 11747, (516) 424-7580, Fax: (516) 424-7621. Pres.: Aaron Wasserstrom. Audio: C-O Cassettes 5-Screw/Sonic, Bulk Audio.

Magnetic Products, 27712 Avenue Mentry, Valencia, CA, 91355, (805) 295-8448, Fax: (805) 295-8278. Managing Dir.: Robert Goldman. Video: V-O's, L-O's, P-O's.

Malden America Corp. ★, 2175 The Alameda, Ste. 208, San Jose, CA, 95126, (408) 978-8705, (408) 246-0979, Fax: (408) 978-7005. Pres.: Domenic Giusto. Audio: Blank tapes.

Master Recording Supply ★, 220 N. Glenoaks Blvd., Ste. D, Burbank, CA, 91502, (818) 841-7500, Fax: (818) 841-8134. Pres.: Blair LaGrande; Sales: Ellie Bouchard. Audio: C-O's, Norelco Boxes, Pancakes.

Matrix Associates, Inc., 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppe; Vice Pres., Opns.: Charles Shuman; Mktg. Dir.: Karen Koeppe; Administration Mgr.: Sally Loyd; Administration Mgr.: Judith Shockey. Audio: Accessories for CD's and cassettes. Video: VHS cassettes, V-O's, accessories for video.

Matrix Video, 10960 Wilshire Blvd., 10th Floor, Los Angeles, CA, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag. Video: Recorded VHS & Blank VHS Tapes.

Media Communications Corp. ★, 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo. Video: All Formats.

Media Concepts, Inc. ★, 559 49th St. S., Saint Petersburg, FL, 33707-2690, (813) 321-2122, (800) 330-3873, Fax: (813) 321-2272, E-Mail: cwsr@aol.com. Pres.: Bob Skidmore; Vice Pres.: John P. Gallagher; Vice Pres.: Richard E. Smith; Opns. Mgr.: Scott Richardson; Prodn. Mgr.: Tod Bower. Video: Licensed JVC Loader.

Media Logic, Inc., 310 South St., Plainville, MA, 02762, (508) 695-2006, Fax: (508) 695-8593. Vice Pres. Sales: Ed Fitzgibbons. Audio: Removable media evaluators for cartridge.

Metro Magnetics USA, Inc.

2049 S. Hellman Ave., Ste. C, Ontario, CA, 91761, (909) 930-2144, Fax: (909) 930-2148. Vice Pres./Gen. Mgr.: Kenneth Cheung. Audio: Pancake Tape, Norelco Box, C-Zero, Preloaded & Custom Loaded Cassettes.

Michelex Industrial Group ★, Industrial Park, 63 Trade Rd., Massena, NY, 13662, (315) 769-6616. Pres.: Tom Gramuglia; Vice Pres., Sales/Admin.: Sharon Bishop. Audio: C-Os, DCR Digicassette, Cassette Boxes, Soft Ploy Boxes, Double Cassette Boxes.

Modern of California, 3116 Vanowen St., Burbank, CA, 91505, (818) 841-8683, Fax: (818) 841-3157. Pres.: William S. Pine; Sales: Joshua Pine, Jack Bratell. Audio: Cassette Boxes. Video: VHS Boxes.

NRS (Nat'l Recording Supplies, Inc.), 764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275. Pres.: Domenick Salvatore.

Nat'l Audio Co., Inc., 1841 E. Bergman, Springfield, MO, 65802, (417) 863-1925, Fax: (417) 863-7825. Pres./Mktg. Dir.: Steve Stepp; Sales Mgr.: Susie Brown. Audio: Cassettes, Open Reel.

Olaron Industries, Penobscot Indian Nation, 25 River Rd., Indian Island, Old Town, ME, 04468, (207) 827-8051, Fax: (207) 827-8495. Pres.: Al Marquis; Vice Pres., Sales/Mktg.: Kristin Stidworthy Taylor; Sales Rep.: Susan Paul. Audio: CO's, Sonic Crystal/Opaque, Screw Crystal.

Overland Products Co. ★, 1687 Airport Rd., Fremont, NE, 68025, (402) 721-7270, Fax: (402) 721-2678. Vice Pres./Sales Mgr.: Jim Pearson; Vice Pres./Mktg. Dir.: Jack Ekeler. Audio: Spring Pressure Pads. Video: Pressure Springs.

PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400, Fax: (818) 504-0946. Pres.: Pat Baccarella; Vice Pres., Western Div.: Carole Pinker. Audio: Reels. Video: Cassettes, Reels.

PSI Industries, Inc. ★, 135 Ludlow Ave., Northvale, NJ, 07647, (201) 768-8007, Fax: (201) 768-8314. Pres.: Stephanie L. Volpe; Vice Pres./Sales: Mary Ann Spitalotta.

Poly-Matrix, Inc., 40 Downing Pkwy., Pittsfield, MA, 01201, (413) 499-3550, Fax: (413) 442-8610. Pres.: George Rufo, Jr.; Vice Pres., Sales/Mktg.: David Rufo; Vice Pres., Mktg.: Jon Strom. Audio: Cassette Boxes, FLP, Digitray, DVD, 6 Pack. Video: DVD.

Polyline Corp., 1233 Rand Rd., Des Plaines, IL, 60016, (847) 390-6464, (847) 390-7744, Fax: (847) 827-6851. Mktg. Dir.: Ray Kaiser; Contact: Jeanette Keogh. Audio: Spot Reels, Program Reels, Albums. Video: Spot Reels, Albums, Molded Boxes.

Ponica Industrial Co., Ltd., 425 N. Smith Ave., Corona, CA, 91720, (909) 371-5781, Fax: (909) 371-2869, E-Mail: ponicaind@aol.com. Pres.: Joseph Chien; Exec. Mgr.: William Huang; Sales Mgr.: Judith Masura. Audio: Shells (C-O), Box, Pancake, Slimlines, Etc. Video: Shells (V-O), Video Pancakes.

Precision Tapes, Inc. ★, 911 S. Second St., Minneapolis, MN, 55415, (612) 333-9111, Fax: (612) 332-9200, E-Mail: buddy@power-house.com. Pres.: Dan Piepho; Customer Serv. Mgr.: Warren Shore; Mktg. Dir./Sales Mgr.: Buddy Cohen.

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, MI, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek. Video: Lightweight Video Cassette.

ProLine (Div. of AMI Corp.) ★, 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818. Pres.: Tony Marcon. Audio: Cassette Boxes & Cleaners. Video: Video Cleaning Systems.

Rose Packaging & Design, Inc., 6444 S. Quebec, Bldg. 7, Englewood, CO, 80111, (303) 773-1003, Fax: (303) 773-1041. Mktg. Dept.: Rob Rose.

SKMA, Inc. ★, 4041 Via Oro Ave., Long Beach, CA, 90810, (310) 830-6000, Fax: (310) 830-0646. Vice Pres., Sales/Mktg.: Mike Ingalls; Nat'l Sales Mgr.: J. Jerry Shields; Technical Servs. Mgr.: Peter Piotrowski. Audio: C-O, Pancake.

Shape, Inc. - Consolidated Products Group ★, Biddford Industrial Park, Bldg. 3, Biddford, ME, 04005, (207) 282-6155, (800) 462-4165, Fax: (207) 283-9130, E-Mail: info@shapeglobal.com. Pres./CEO: Thomas Parkinson; Nat'l Acct. Mgr., Audio: Patti Ellsworth. Audio: C-Os, DAT D-Os, DAT Boxes, DAT Loading.

Shape, Inc. - Video Products Group, Meadows Ln., US Rt 1, Kennebunk, ME, 04043, (207) 282-6155, (800) 462-4165, Fax: (207) 283-9130, E-Mail: info@shapeglobal.com. Pres./CEO: Thomas Parkinson; Vice Pres., Sales/Video: Tim Bushwood; Customer Serv. Rep.: Susan Mason. Video: VHS T-O Cassettes, G-Zero Cassettes.

Sifford Media ★, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller. Video: All Components.

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Audio: CO's, Norelco Box, Pre-Load Cassette.

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, NY, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr.
Audio: Cassettes.

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvise@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave.

Sound Impressions ★, 748 Fesslers Ln., Nashville, TN, 37210, (800) 489-7756, Fax: (615) 255-3882. Pres.: Jim Lenahan; Office Mgr./Cust. Serv.: Charlotte Mitchell; Plant Mgr.: Ed Buckles; Sales Dir.: Lisa Sutton.
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Tapemasters, 10486 Brockwood Rd., Dallas, TX, 75238, (214) 349-0081, (800) 880-0073, Fax: (214) 349-3819. Pres.: Sam Paulos; Dir., Mktg.: Jim Cocke.
Audio: C-O's.

Tapeponents Co. ★, 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Mktg. Dir.: Tim Anglum.
Audio: Poly & Norelco Boxes, Hubs.
Video: VHS & Beta Storage Case, Slip Sleeves.

Technidisc Corp., 20251 Sealpoint Cir., Apt. 104, Huntington Beach, CA, 92646-8565, (714) 536-0025, Fax: (714) 536-1700. Western Regl. Sales Mgr.: Deborah Janus.
Audio: C-O, Norelco Boxes.
Video: Cassettes.

Thalco Audio, Inc., 2 Dickens Ave., Dix Hills, NY, 11746, (516) 667-1616. Pres.: Michael Thaler; Vice Pres./Sales Mgr.: Glenn Thaler; Gen. Mgr.: Craig Thaler.
Audio: C-O, Norelco Boxes.
Video: V-O, Custom Loaded VHS Blanks.

Tomel Industries (America), Inc., 19330 E. San Jose Ave., City of Industry, CA, 91748, (909) 598-9993, Fax: (909) 598-5195. Vice Pres./Mktg. Dir.: Terry Yuen; Sales: Elizabeth Arellano; Sales: Phil Li.
Audio: C-O, Preload cass, C-1 -C-122, Norelco Box.
Video: V-O, Preload vid, T-1 -T-126, Library Case.

UAV Corp., 2200 Carolina Pl., Fort Mill, SC, 29715, (803) 548-7300, Fax: (803) 548-3335. Pres.: Jerry Pettus, Jr.; Sales Mgr.: John Peterson.
Video: V-O's & pancakes.

U & I Int'l, 1100 Seville Pl., Fullerton, CA, 92633-2051, (714) 738-5461, Fax: (714) 738-5471. Pres.: Kenny Kim; Sec.: Eun Kim.
Audio: Pancakes, Jumbo Web.
Video: V-O(T-O), Pancakes.

V-Corp. ★, 1044 E. Edna Pl., Covina, CA, 91737, (818) 966-0412, (800) V-CORP99, Fax: (818) 966-0465. Pres.: Peter J. Villar; Vice Pres./Mktg. Dir.: Isandra Villar; Sales: L. Berona-Sentes; Sales: Irene Arevalo.
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Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNamer; Customer Serv.: Kristin Pastorila.
Video: VHS, 1".

Video Duplication Services, Inc., 54 Westchester Dr., Youngstown, OH, 44515, (330) 792-3827, Fax: (330) 792-9526. Salesman: Lewis Martin.

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, MD, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer.

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Video: V-O.

Wide Range Electronics Corp., 16344 Westwoods Business Park Dr., Ellisville, MO, 63021, (314) 230-7178, Fax: (314) 230-7617. Pres.: Don Toone; Sales Mgr.: T. Toone; Mktg. Dir.: G. Stecker.
Video: Custom loaded VHS tape.

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J.C. Anglum Co., Inc., 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher; Office Mgr.: Collen Koch; Mktg. Dir.: Tim Anglum.

Audio File Co., 5140 W. Peoria, Ste. 102, Glendale, AZ, 85302, (602) 878-1818, (800) 662-0224, Fax: (602) 878-2828. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty.

Auriga Aurex, Inc., 10205 Wooster Pk., Creston, OH, 44217, (330) 435-6343, Fax: (330) 435-4794. Sales Mgr.: Dennis B. Schleich.

B&F Plastic Graphics, Inc., 540 N. Eighth St., Richmond, IN, 47374, (800) 562-8365, Fax: (317) 962-7170. Pres.: Paul Bertsch; Sales Mgr.: David Moody; Mktg. Dir.: Jari Snyder.

CEI Industries, Inc., 3420 Ponomia Blvd., Pomona, CA, 91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Jenny Yang; Sales Mgr.: Allen Wu.

Cinram, Inc., 1600 Rich Rd., Richmond, IN, 47374, (317) 962-9516, Fax: (317) 966-8041. Pres./CEO: David Rubenstein; Exec. Vice Pres., Sales/Mktg.: Hugh Landy; Dir., Nat'l Sales: Spence Berland; CD-ROM Sales Dir.: Desmond Farrell; SW

Regl. Sales Mgr.: Kathleen Kimmel; NW Regl. Sales Mgr.: John Marzella.

Columbia Magnetica/Sony Music, 5152 Columbia Dr., Carrollton, GA, 30117, (770) 836-2000, (800) 654-4277, Fax: (770) 836-2090. Sr. Vice Pres.: Bob Myers; Vice Pres./Sales/Mktg.: Scott Bartlett; Sales Mgr.: Phil Deets; Opns. Dir.: Cher Anderson.

Compact Disc Packaging Corp., 599 Broadway, Ste. 803, New York, NY, 10012, (212) 431-3363, Fax: (212) 431-0329. Pres.: David Cowan.

Core Systems, Inc., 130 W. 25th St., New York, NY, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas.

Leslie Dame Enterprises, Ltd., 111-20 73rd Ave., Forest Hills, NY, 11375, (718) 261-4919, Fax: (718) 793-8804. Pres.: Leslie Dame; Sales Mgr.: Steve Dame.

Discwasher, Inc., 2950 Lake Emma Rd., Lake Mary, FL, 32746, (800) 325-0573, Fax: (407) 333-8903. Pres.: Robert Borchardt; Mktg. Dir.: John Bosch.

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud.

El Mar Plastics, Inc., 840 E. Walnut St., Carson, CA, 90746, (310) 327-3180, Fax: (310) 327-0491. Pres.: Allen Schor; Sales Mgr.: Maxine Hesse.

Filam Nat'l Plastics, Inc., 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jfloresiii@aol.com. Pres.: Vic Flores; Sales: Jun Flores.

Gelardi Design, Wildes District Rd., Kennebunkport, ME, 04046, (207) 967-0679, Fax: (207) 967-2820. Pres.: Anthony Gelardi; Admin. Asst.: Judy Crowley.

Int'l Packaging Corp.

5601 Industrial Rd., Fort Wayne, IN, 46825, (219) 484-9000, Fax: (219) 482-8941. Pres.: Philip M. Clemens; Exec. Vice Pres.: F.E. (Gene) Hull; Sales Engineer: David R. Clemens; Customer Serv./Purchasing: Laura L. Farrington.

Jasco Products Co., Inc., 311 NW 122nd St., Oklahoma City, OK, 73114, (405) 752-0710, (800) 654-8483, Fax: (405) 752-1537. Vice Pres., Sales: Charles Trausch; Vice Pres., Mktg.: Kent Shiple.

Krauss-Maffei Corps. USA, 7095 Industrial Rd., Florence, KY, 41042, (606) 283-0200, Fax: (606) 283-0291. Bus. Mgr.: Arnie Riegger.

Kyric Corp., 2111 E. 20th St., Tucson, AZ, 85719, (800) 528-4840, Fax: (520) 624-9163. Pres.: Kevin Mokhtarian; Sales Mgr.: Kyle Mokhtarian.

Laserfile, Inc., 550 Sylvan Ave., Englewood Cliffs, NJ, 07632, (201) 567-8998, Fax: (201) 567-2536, E-Mail: 104540.3544@compuserve.com. CEO: Michael Dubelko; Pres.: Arthur Herr; COO: Larry Marcus; Nat'l Sales Mgr.: Andria McClellan; Acct. Rep.: Jennifer Alvarez.

Laserfile, Inc., 7083 Hollywood Blvd., Ste. 305, Hollywood, CA, 90028, (213) 856-7318, Fax: (213) 856-7390, E-Mail: 73051.635@compuserve.com.

Lebo Peerless Corp., 80 Business Park Dr., Ste. 207, Armonk, NY, 10504, (203) 968-0117, Fax: (203) 595-0137. Pres.: Patrick Mastrorardo; Sales Mgr.: Stuart Glenwick.

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, MI, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike; Mktg. Mgr.: Matt Matsubara; Sales Supvr.: Tracey Gruning.

Master Recording Supply, 220 N. Glenoaks Blvd., Ste. D, Burbank, CA, 91502, (818) 841-7500, Fax: (818) 841-8134. Pres.: Blair LaGrandeur; Sales: Ellie Bouchard.

Matrix Associates, Inc., 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppel; Vice Pres., Opns.: Charles Shuman; Mktg. Dir.: Karen Koeppel; Administration Mgr.: Sally Loyd; Administration Mgr.: Judith Shockey.

Michelex Industrial Group

Industrial Park, 63 Trade Rd., Massena, NY, 13662, (315) 769-6616. Pres.: Tom Gramuglia; Vice Pres., Sales/Admin.: Sharon Bishop.

NRS (Nat'l Recording Supplies, Inc.), 764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275. Pres.: Domenick Salvatore.

Olamon Industries, Penobscot Indian Nation, 25 River Rd., Indian Island, Old Town, ME, 04468, (207) 827-8051, Fax: (207) 827-8495. Pres.: Al Marquis; Vice Pres., Sales/Mktg.: Kristin Stidworthy Taylor; Sales Rep.: Susan Paul.

PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400, Fax: (818) 504-0946. Pres.: Pat Baccarella; Vice Pres., Western Div.: Carole Pinker.

Poly-Matrix, Inc., 40 Downing Pkwy., Pittsfield, MA, 01201, (413) 499-3550, Fax: (413) 442-8610. Pres.: George Rufo, Jr.; Vice Pres., Sales/Mktg.: David Rufo; Vice Pres., Mktg.: Jon Strom.

Ponica Industrial Co., Ltd., 425 N. Smith Ave., Corona, CA, 91720, (909) 371-5781, Fax: (909) 371-2869, E-Mail: ponicaind@aol.com. Pres.: Joseph Chien; Exec. Mgr.: William Huang; Sales Mgr.: Judith Masura.

ProLine (Div. of AMI Corp.), 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818. Pres.: Tony Marcon.

Shape, Inc. -Consolidated Products Group, Biddeford Industrial Park, Bldg. 3, Biddeford, ME, 04005, (207) 282-6155, (800) 462-4165, Fax: (207) 283-9130, E-Mail: info@shapeglobal.com. Pres./CEO: Thomas Parkinson; Nat'l Acct. Mgr.: Audio: Patti Ellsworth.

Shape, Inc. (Southern Div.), 100 Rice Ave., Dadeville, AL, 36853, (205) 825-7041, Fax: (205) 825-9298. Plant Mgr.: Wayne Jaye; Vice Pres., Sales Southern: Betsy Gibson.

Skaraborg Invest USA, Inc., 595 N. First St., Lake Wales, FL, 33853, (941) 678-0291, Fax: (941) 676-1816. Pres./CEO: Ken Swanick.

Tapeponents Co., 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Mktg. Dir.: Tim Anglum.

Tomel Industries (America), Inc., 19330 E. San Jose Ave., City of Industry, CA, 91748, (909) 598-9993, Fax: (909) 598-5195. Vice Pres./Mktg. Dir.: Terry Yuen; Sales: Elizabeth Arellano; Sales: Phil Li.

Wagar Associates, Inc., 69 Brunswick Ave. Ext., Moosup, CT, 06354-1417, (860) 564-1124, (800) 883-3472, Fax: (860) 564-5654. Pres.: Sherry L. Wagar; Vice Pres. Sales: Peter Baldes.

Waxxon Int'l Development (USA), Inc., 246 Clary Ave., San Gabriel, CA, 91776, (818) 285-6883, Fax: (818) 285-2363. Pres.: Jackson Ng; Sales Exec.: Vicky Wong.



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RAW MATERIALS MANUFACTURERS

AET Packaging Films, PO Box 8908, Wilmington, DE, 19899-8908, (302) 594-7700, Fax: (302) 594-5563. Sr. Technical Sales Rep.: F.J. Roberts; Sr. Technical Sales Rep.: E.S. Forno; Bus. Dir.: J.J. Roisman.

Product(s): Biaxially Oriented Polypropylene Overwrap Film

Academy Precision Materials-APM ★, 5531 Midway Park Pl. NE, Albuquerque, NM, 87109, (505) 343-9440, (800) 854-8595, Fax: (505) 343-9441. CEO: Keith Phillippi; Pres.: Dan Castilleja; Inside Sales Mgr.: Barbara Kubasek; Technical Consultant: George Wilyak.

Product(s): Sputter Targets-Surface Coating Discs, etc.

Amaray Int'l Corp. (Div. of Joyco Molding Corp.), 2480 Porterfield Ct., Mountain View, CA, 94040, (800) 426-2729. Pres.: Edward Joyce; Nat'l Sales Mgr.: Ron Garrett.

Product(s): Jewel Cases

American Polystyrene Corp., 1225 W. 196th St., Torrance, CA, 90502, (310) 329-6379, Fax: (310) 329-9191. Gen. Mgr.: Carolyn Tan; Asst. Gen. Mgr.: Newton Mapua; Sales Mgr.: Stephen Monaghan.

Product(s): Crystal Polystyrene Thermoplastic Resin

J.C. Anglum Co., Inc., 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher; Office Mgr.: Colleen Koch; Mktg. Dir.: Tim Anglum.

Product(s): Styrene, Record PVC compounds, UV Coatings

Associated Audio/Video & Digital Services, 914 Arctic St., Bridgeport, CT, 06608, (203) 338-0699, (800) 338-0118, Fax: (203) 338-0522. Pres.: D. Richard Kraus; Vice Pres.: Allen Johnson; Dir., Mktg.: Mason Jenkins; New Media Sales: Jeff Epstein; Customer Liason: Julie Kraus.

Product(s): Mastering Tape, DAT, Cassette Blanks

Auriga Aurex, Inc., 10205 Wooster Pk., Creston, OH, 44217, (330) 435-6343, Fax: (330) 435-4794. Sales Mgr.: Dennis B. Schleich.

Product(s): Audio Cassette Tape

BF Goodrich Corp. -Specialty Polymers & Chemicals Div., 9911 Brecksville Rd., Cleveland, OH, 44141, (216) 447-5000, (800) 331-1144, Fax: (216) 447-5750. Mktg. Devel. Mgr.: Daryl G. Davis; Sr. Commun. Mgr.: Mike Marasch.

Product(s): Estane -Polyurethane Binders for Magnetics

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, NY, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Dan Alvaro; Promo./Mktg.: A. Berger/A. Russo; Worldwide Dist. Mgr.: Nancy Micca.

Product(s): 12 inch vinyl

Celebrity Duplicating Services, Inc., 21540 Blythe St., Canoga Park, CA, 91304, (818) 716-7755, Fax: (818) 716-8271. Gen. Mgr.: Sean McGilgan; Gen. Mgr.: Linda Lewis.

Product(s): Shells, pancake, shrinkwrap, tapestock, label set

Chevron Chemical Co. (Aromatics & Derivatives Div.-Styretic Polymers), PO Box 3766, Houston, TX, 77253, (713) 754-4197, Fax: (713) 754-2016. Sales Mgr.: H. Wade Little; Bus. Mgr. Styretic Polymers: George Avdey.

Product(s): Styretic polymers for shells and jewel boxes

Design Plastics, Inc. ★, 3550 N. Keystone Dr., Omaha, NE, 68134, (402) 572-7177, Fax: (402) 572-0500. Pres.: John Nepper; Vice Pres./Sales Mgr.: Sylvio Rebolloso.

Product(s): CD/Cassette/VCR/Custom Blister Packaging

Dow Chemical USA, 2020 Dow Center, Midland, MI, 48640, (800) 441-4369.

Product(s): Resins, coatings

E Media Int'l ★, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud.

GE Plastics, One Plastics Ave., Pittsfield, MA, 01201, (413) 448-7110. Pres./CEO: Gary L. Rogers; Vice Pres./Gen. Mgr.: Jeff Immelt.

Product(s): LEXAN polycarbonate resin

Hoechst Celanese Corp., Hood Rd., Greer, SC, 29651, (864) 879-5000, Fax: (864) 879-5006. Vice Pres./Plant Mgr.: Joe Ritchie.

Product(s): Hostafan base film

Keycor-Century Corp. ★, 2600 Springbrook, Saugus, CA, 91350, (805) 259-2360, Fax: (805) 259-7937. CEO: Howard Hill; Mktg.: Ken Law; Sales: Jack Cicerello.

Product(s): Phonograph record compounds

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, MI, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike; Mktg. Mgr.: Matt Matsubara; Sales Supvr.: Tracey Gunning.

Product(s): Daicure Lacquer for CD Protective Coating

Marubeni America Corp., 450 Lexington Ave., New York, NY, 10017, (212) 450-0507, Fax: (212) 450-0791. Sales Mgr.: Shawn Woosley.

Product(s): Teijin Panlite Polycarbonate

Metro Magnetics USA, Inc., 2049 S. Hellman Ave., Ste. C, Ontario, CA, 91761, (909) 930-2144, Fax: (909) 930-2148. Vice Pres./Gen. Mgr.: Kenneth Cheung.

Morton Int'l, 100 N. Riverside Plz., Chicago, IL, 60606, (800) 828-9878, Fax: (312) 807-3439. Domestic Sales/Mktg. Mgr.: Steve Oujiri; Int'l Sales/Mktg. Mgr.: Robert L. Markley.

Product(s): Binder Materials

NRS (Nat'l Recording Supplies, Inc.), 764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275. Pres.: Domenick Salvatore.

Product(s): Supply HIPS material to thermoformers of packaging.

SKC America, Polyester Film Div., 850 Clark Dr., Mount Olive, NJ, 07828, (201) 347-7000, Fax: (201) 347-7522. Dept. Mgr.: Donald E. Focht.

Product(s): Polyester base film, various treatments/grades

Seal-O-Matic Co. ★, 1314 Sherman Dr., Longmont, CO, 80501, (303) 651-1212, Fax: (303) 651-1115. Pres.: Mel Ortnier.

Product(s): Shrink Film, Pallet Wrap Film

Soleras Ltd. ★, 589 Elm St., Biddeford, ME, 04005, (207) 282-5699, Fax: (207) 284-6118. CEO: Alan Plaisted; Pres.: Dean Plaisted; Vice Pres., Sales: Traci Langevin.

Product(s): CD SPUTTER target, masks, cooling plates, repairs

Tapemaker, 48 Urban Ave., Westbury, NY, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: 76450.1770@compuserve.com. Pres.: Arthur Brandwein; Sales Mgr.: Mordy Brandwein; Mktg. Dir.: Matt Polakoff.

Product(s): Lapping Films for Floppies/Magnetic Tape, Etc

Tapeponents Co. ★, 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Mktg. Dir.: Tim Anglum.

Product(s): Polystyrene, Record PVC compounds, UV coating

Teljin America, Inc., 10 E. 50th St., New York, NY, 10022, (212) 308-8744, Fax: (212) 308-8902. Pres.: Mr. S. Noso.

Product(s): Polyester film for audio/video tape mfg.

Toda Kogyo Corp., Arco Cir., Los Angeles, CA, 90017, (213) 688-0665, Fax: (213) 613-1352. Mgr.: A. Tanaka.

Product(s): Magnetic Iron Oxides, Barium Ferrites, etc.

Tosoh SMD, Inc., 3600 Gantz Rd., Grove City, OH, 43123, (614) 875-7912, Fax: (614) 875-0031. Pres.: R.L. Kidner.

Product(s): Forte (7m) aluminum sputtering targets

Transco Products Corp. ★, 609 W. Elizabeth Ave., Linden, NJ, 07036, (908) 862-0030, Fax: (908) 862-0035. Pres.: Robert S. Cosulich; Sales Mgr.: Frederick L. Buehler; Export Mgr.: Dick H. Lewant.

Product(s): Master Recording Blanks

Trylaner Int'l, 55 Railroad Ave., Garnerville, NY, 10923, (914) 786-3465, Fax: (914) 786-3481. Pres.: Bruce Sklak.

Product(s): Strippable coatings for protecting & storing CD/CD-ROM

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Customer Serv. Mgr.: Phillip Busk.

Type: CD, CDV, CD-ROM, CD-i, Photo CD.

Other Services: Warehouse.

JVC Disc America Co., #2 JVC Rd., Tuscaloosa, 35405, (205) 556-7111, Fax: (205) 554-5505. Pres.: Kaz Hosono; Sr. Vice Pres./Gen. Mgr.: Jack Kieman; Vice Pres., Mktg.: Lisa Schraml.

Type: CD, Videodisc.

Other Services: Warehouse, MIS (Inventory), Freight.

ARIZONA

AAZTEC Duplicating ★, 3341 E. Corona Ave., Phoenix, 85040-2837, (602) 243-7060, (800) 582-3999, Fax: (602) 243-7724, E-Mail: sales@aztec.com. Pres./CEO: Ron Briskman; Sales Mgr.: Robert Hydrick; Studio Mgr.: Brian Bulman; Strategic Planner: Joe Uffens.

Type: CD.

Other Services: Direct Response-800 services.

Audio File Co., 5140 W. Peoria, Ste. 102, Glendale, 85302, (602) 878-1818, (800) 662-0224, Fax: (602)-878-2828. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty.

Type: Laserdisc Accessories.

Other Services: Warehouse, Direct Response-800 services, Credit Card Clearance Services.

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1015 W. Isabel St., Burbank, 91510, (800) 423-2936, (213)
849-4671, (818) 843-6792, Fax: (818) 569-3718. Pres.: Al
Sherman; Mgr.: Dick Sherman.
Type: CD.
Other Services: Warehouse

American Sound & Video Corp., 1111 Chestnut St., Burbank,
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Type: CD, CD-ROM, Diskette.
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Azra Int'l ★, 4343 E. 58th St., Maywood, 90270, (213)
560-4223. Pres.: David Richards; Distribution: Al Martinez;
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Type: Shaped CD's.

BJM Audio Duplication, 6821 Tujunga, North Hollywood,
91605, (818) 761-2924, Fax: (818) 761-2715. Contact: Enc
Dominguez.
Type: CD, CD-ROM.
Other Services: Freight.

Blowin' Smoke Productions, Inc. ★, 7438 Shoshone Ave.,
Van Nuys, 91406, (818) 881-9888, Fax: (818) 881-0555. Pres.:
Lawrence Weisberg; Int'l Sales Mgr.: Barry Knight; Nat'l Sales
Dir.: Cheryl Hort; Mktg. Dir.: Colin Walkden.
Type: CD.
Other Services: Credit Card Clearance Services.

BROOKSHOWARD Productions, Inc., 3211 Cahuenga Blvd.
W., Hollywood, 90068, (213) 874-3121, Fax: (213) 874-3182.
Pres.: Howard Shapiro; Exec. Vice Pres.: Karen Brooks.
Type: CD, Videodisc, DMM.
Other Services: Warehouse, MIS (Inventory), Freight.

CEI Industries, Inc. ★, 3420 Poma Blvd., Pomona,
91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909)
598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Jenny Yang;
Sales Mgr.: Allen Wu.
Type: CD.

Cinram, 16830 Ventura Blvd., Ste. 224, Encino, 91436, (818)
995-1336, Fax: (818) 995-1854. Dir., Nat'l Sales: Spence
Berland.
Type: CD, CDV.
Other Services: Warehouse, MIS (Inventory), Freight.

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1000 N. Highland Ave., Hollywood, 90038, (213) 466-0624,
Fax: (213) 461-8901. Vice Pres., Sales/Mktg.: John Walker;
Dir., Sales/Mktg.: Sandi Taylor.
Type: CD, CDV.
Other Services: Warehouse, MIS (Inventory), Freight.

Digital Int'l Corp., 7100 Tujunga Ave., North Hollywood, 91605.
Pres.: Ricardo Ceja; Dir., Mfg.: Allen Weintraub.
Other Services: Warehouse, MIS (Inventory), Freight.

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Site: http://www.discmakers.com.
Type: CD.

Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, 90068-
1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724,
E-Mail: discman@discmakers.com, Web Site: http://www.
discmakers.com. Sales: Kathy Fry, John Moyer.
Type: CD.

Disc Manufacturing, Inc. (Plant), 3400 E. La Palma Ave.,
Anaheim, 92806-2020, (714) 630-6700, Fax: (714) 630-1020.
Type: CD, DMM, CD-ROM, CD-i, Photo CD.

Disc Manufacturing, Inc., 1025 N. Brand Blvd., Ste. 323,
Glendale, 91202, (818) 553-0599, (888) 411-DISC, Fax: (818)
553-0590. Dir., Sales Western Region: Renny Martin; Sales
Rep.: Jesse Martinez.
Type: CD, CD-ROM, CD-i, Photo CD.
Other Services: Warehouse, Freight.

Disronics, 3800 Barham Blvd., Ste. 102, Los Angeles, 90068,
(213) 851-7300, Fax: (213) 851-7579. Sr. Vice Pres., Sales:
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Pres.: Mark Chayot.
Type: CD, Videodisc, CDV, Minidisc.

F.D.S. Labs, Inc., 4007 W. Sixth St., Los Angeles, 90020, (213)
383-2155, Fax: (213) 383-2158. Pres.: Hank Warrng; Sales
Mgr.: Joan Waring; Mgr.: David Bard.
Type: CD, CDV.

52nd Street Digital, 1800 N. Argyle Ave., Ste. 201, Hollywood,
90028, (213) 463-5252, Fax: (213) 465-2079. Pres./CEO: Jim
Merrill; Vice Pres., Prod.: Kns Solem.
Type: CD.

Funkytown Music, Inc. ★, 1027 S. Western Ave., Los Angeles,
90006, (213) 730-4800, (213) 730-4802, Fax: (213) 730-4804.
Pres.: Charlie Ann; Gen. Mgr.: Kevin Muto; Vice Pres. A&R:
P.B. Floyd.
Type: CD.

Future Media Productions, 25136 Anza Dr., Valencia, 91355,
(800) 600-4770, Fax: (217) 587-4631. Nat'l Sales Dir.: Tom
Peterson.
Type: CD, CDV.
Other Services: Warehouse, MIS (Inventory).

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, 90404-
4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894,
E-Mail: hganz@ix.netcom.com. Pres.: Howard Ganz; Mktg.
Dir.: Linda Cotter.
Type: CD.

JVC Disc America Co., 9255 Sunset Blvd., Ste. 717, Los
Angeles, 90069, (310) 274-2221, Fax: (310) 274-4392. Exec.
Vice Pres.: Taki Takahara; Vice Pres., CD-ROM: Sean Smith.
Type: CD, CD-ROM, Sega CD.
Other Services: Direct Response-800 services.

KABA Audio Productions ★, 24 Commercial Blvd., Novato,
94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222.
CEO: Ken Bacon; Pres.: Lois Bacon; Mktg. Dir.: Lauraine
Bacon; Chief Technician: Paul Bacon.

KABA Research & Development, 24 Commercial Blvd.,
Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415)
883-5222. Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul
Bacon.
Type: CD.
Other Services: Direct Response-800 services.

KAO Info Systems, 800 Corporate Way, Fremont, 94539, (800)
288-4526, E-Mail: kaoinfo.com. Pres.: David D. Denng.
Type: CD, CD-ROM.
Other Services: Warehouse, MIS (Inventory), Freight, Direct
Response -800 services, Credit Card Clearance Services.

Latin Music Entertainment, Inc., PO Box 33251, Granada
Hills, 91394, (818) 831-0841, Fax: (818) 831-0941, CFO: David
Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas.
Type: CD.

M. Latter Manufacturing, Inc. ★, 3669 Seventh Ave., Los
Angeles, 90018, (213) 737-0440, (800) 582-7711, Fax: (213)
737-4867. Pres.: Mel Latter; Admin. Asst.: Cherry Navarro.

Lord & Morris, Inc., 2707 Plaza Del Amo, Ste. 601, Torrance,
90503, (310) 533-4800, Fax: (310) 533-1993. Pres.: Dawn
Morris; Gen. Mgr.: Mark Williams; Mktg. Dir.: Roger Casas.
Other Services: Warehouse, Freight, Direct Response -800
services, Credit Card Clearance Services.

Macola Record Group, Inc., 115 W. Torrance Blvd., Redondo
Beach, 90277, (310) 937-3789, Fax: (310) 937-3793. Pres.:

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2PAC	DEATHROW
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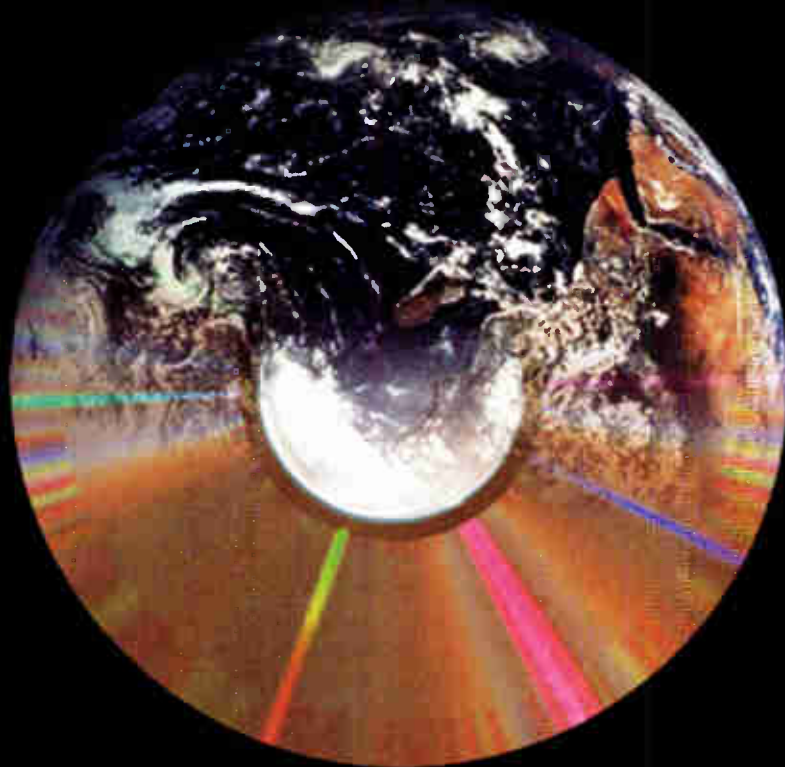
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Type: CD.

Matrix Associates, Inc., 1425 Monte Grande Pl., Pacific Palisades, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koepppe; Vice Pres., Opns.: Charles Shuman; Mktg. Dir.: Karen Koepppe; Administration Mgr.: Sally Loyd; Administration Mgr.: Judith Shockey.
Type: CD, CDV.
Other Services: Warehouse, Freight.

Mr. Speed Cassette Duplication, 12426 1/2 Ventura Blvd., Studio City, 91604, (818) 767-7333, Fax: (818) 762-3074. Pres.: Steve Katz; Pres.: Steve Mitchell.
Type: CD.

Nimbus Manufacturing, Inc., 1515 W. 190th St., Ste. 152, South Bay Centre, Gardena, 90248, (800) 625-3723, Fax: (310) 769-1680. Vice Pres., Sales: Mort Weiner.
Type: CD, CDV, CDI, CD-ROM, Enhanced CD.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Packaging.

Nimbus Manufacturing, Inc., 520 Almanor Ave., Sunnyvale, 94086, (800) 625-3723, (800) 451-8725. Vice Pres., Sales: Mort Weiner; Vice Pres., Sales: Ric Sherman.
Type: CD, CDV, CDI, CD-ROM, Enhanced CD.
Other Services: Warehouse, MIS (Inventory), Freight, Packaging.

Optical Disc Corp., 12150 Mora Dr., Santa Fe Springs, 90670, (310) 946-3050, Fax: (310) 946-6030, E-Mail: 76712.3036@compuserve.com. Pres.: Richard Wilkinson; Exec. Vice Pres.: Michael Wintz; Vice Pres., Mktg.: Patricia Onderdonk.
Type: CD, Videodisc, Minidisc, DVD.

Optimax Disc, Inc., 3420 Pomona Blvd., Pomona, 91768-3236, (800) 228-6988, Fax: (909) 598-3867. Contact: Robyn Tang.
Type: CD, CD-ROM.

R C Consultants, 1818 Germain Dr., Montebello, 90640, (818) 782-7100, Fax: (818) 782-7111. Contact: Ricardo Ceja.
Type: CD.
Other Services: Warehouse, MIS (Inventory).

Rainbo Records & Cassettes ★, 1738 Berkeley St., Santa Monica, 90404, (310) 829-3476, Fax: (310) 828-8765. Pres.: Jack G. Brown; Gen. Mgr.: Steven E. Sheldon.
Type: CD, Cassette, Vinyl, CDROM.
Other Services: Warehouse, Freight.

Rank Video Services America ★, 11150 Santa Monica Blvd., Ste. 700, Los Angeles, 90025, (310) 477-7755, Fax: (310) 477-7088. Sr. Vice Pres.: Mary Ann Fialkowski; Dir., Sales: Rocky Flintermann.
Type: CD, Videodisc.
Other Services: Warehouse, MIS (Inventory), Freight, Macrovision.

Record Technology, Inc. (RTI) ★, 486 Dawson Dr., Camarillo, 93012, (805) 484-2747, Fax: (805) 987-0508. Owners: Don

MacInnis/Chad Kassem; Sales: Linda Pierce Ferguson; Sales: Reid MacInnis; Sales: Jane Coulson.
Type: CD.

Other Services: Warehouse, MIS (Inventory), Freight.

Ricoh Corp., 3001 Orchard Pkwy., San Jose, 95134, (408) 954-5321, Fax: (408) 432-9266. Pdct. Mktg. Mgr.: Bob DeMoulin.
Type: CD-ROM.

Ritek, Inc., 3420 Pomona Blvd., Pomona, 91768-3236, (909) 626-2180, Fax: (909) 626-6756. Pres.: Eddy Chao; Sales Mgr.: Ken Chang; Mktg. Dir.: Andrew Lir.
Type: CD, CDV.

SF Video, Inc., 930 Montgomery St., Ste. 301, San Francisco, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead; Sales: Scott Durkee.
Type: CD.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

Siltech Manufacturing Ltd. USA Corp., 3768 Rockwell Ave., El Monte, 91731, (818) 279-2889, Fax: (818) 279-1762. Pres.: Daniel Wong; Mktg. Dir.: Chi Wing Ho; Office Mgr.: Andrew Lin.
Type: CD.

Sonopress, Inc., 14 Muirfield, Dove Canyon, 92679-3420, (714) 858-1314, Fax: (714) 858-1428. Sales Mgr.: Southern CA: Jon King.
Type: CD, CDV.

Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Sony Disc Manufacturing, 875 S. Westlake Blvd., Ste. 114, Westlake Village, 91361, (805) 496-6628, Fax: (805) 496-5753. Dir., Sales-West: Jack Storti.

Type: CD, Videodisc, Minidisc, CD-ROM, Laserdisc.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Fulfillment.

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvise@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services.

Tape Specialty, Inc. ★, 13411 Satcoy St., North Hollywood, 91605, (818) 786-6111, (800) 310-0800, Fax: (818) 904-0267. Pres.: Steven Feldman; Sales Mgr.: Nancy Catipano; Mktg. Dir.: Stuart Feldman.

Type: CD, CD-R.
Other Services: Warehouse, MIS (Inventory), Freight.

Tapette, Inc. (Subsidiary of American Sound & Video Corp.), 5 Whatnay Rd., Irvine, 92718, (714) 588-7000, Fax: (714) 859-7801. Pres.: Joe Wicker; W. Coast Regl. Sales Mgr.: Jim Neiger.

Type: CD, CD-ROM.
Other Services: Warehouse, MIS (Inventory), Freight.

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3301 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-3000, (805) 445-1122, Fax: (805) 388-0389. Pres.: Ram Norma; Vice Pres. Sales/Mktg.: Pierre Loubet; Acct. Execs.: Paul Chabot/Dan Owen; Acct. Execs.: John Carmichael, Ian Moss; Acct. Execs.: Jake Ramirez, Jim Pagliaro.

Type: CD.
Other Services: Warehouse, MIS (Inventory), Freight.

Technicolor Video Services ★, 3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4280. Pres.: Orlando Raimondo; Sr. Vice Pres. Sales/Mktg.: Paul Scott; Vice Pres. Sales/Mktg.: Pierre Loubet; Dir., Sales: Paul Chabot; Mktg.: Carrie Bissell.

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Technidisc Corp., 20251 Sealpoint Cir., Apt. 104, Huntington Beach, 92646-8565, (714) 536-0025, Fax: (714) 536-1700. Western Regl. Sales Mgr.: Deborah Janus.

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Other Services: Warehouse.

Triptych CD, 1250 Aviation Ave., Ste. 150, San Jose, 95110, (408) 271-7373, Fax: (408) 271-7370. Chrmn.: Bert Zallaria; Vice Pres., Sales: Rick Polhemus; Dir., Special Programs: Jim Landrum.
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4051 Redwood Ave., Los Angeles, 90066, (310) 574-9888, Fax: (310) 574-9889, E-Mail: usmdisc@aol.com, Pres.: Mark Stewart; Mktg. Dir.: Paul Chong; Sales Mgr.: Victoria Collier. Type: CD, CDV. Other Services: Warehouse, MIS (Inventory), Freight.

Virco Recording Co., Inc. ★, 700 S. Date Ave., Alhambra, 91803, (213) 283-1888, Fax: (818) 281-5109, Pres.: Virginia C. Watts. Type: CD.

WEA Manufacturing, Inc., 3601 W. Olive Ave., Ste. 210, Burbank, 91505, (818) 953-2941, Fax: (818) 843-6510. Sr. Vice Pres., Sales: Rick Dixon. Type: CD.

Other Services: Warehouse, MIS (Inventory), Freight.

Waxxon Int'l Development (USA), Inc., 246 Clary Ave., San Gabriel, 91776, (818) 285-6883, Fax: (818) 285-2363, Pres.: Jackson Ng; Sales Exec.: Vicky Wong. Type: CD. Other Services: Warehouse, MIS (Inventory).

COLORADO

Night Beat Records ★, 3355 N. Academy Blvd., Ste. 323, Colorado Springs, 80917, (719) 591-7747, Fax: (719) 570-7182. Owner: Sherri Deaguero; Exec. Producer: Danny Deaguero; Mktg.: Trischa Canzolino. Type: CD.

ProLine (Div. of AMI Corp.) ★, 3910 S. Decatur St., Englewood, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, Pres.: Tony Marcon. Type: CD, CD-ROM/CD Lens Cleaner.

CONNECTICUT

Associated Audio/Video & Digital Services, 914 Arctic St., Bridgeport, 06608, (203) 338-0699, (800) 338-0118, Fax: (203) 338-0522, Pres.: D. Richard Kraus; Vice Pres.: Allen Johnson; Dir., Mktg.: Mason Jenkins; New Media Sales: Jeff Epstein; Customer Liason: Julie Kraus. Type: CD. Other Services: Warehouse, MIS (Inventory), Freight.

Color Film Corp. ★, 770 Connecticut Ave., Norwalk, 06854, (203) 866-2711, (800) 882-1120, Fax: (203) 854-3526, E-Mail: cdrom@colorfilm.com, Pres.: Aldon Lareau; Mktg.: Layne Rodney. Type: CD. Other Services: Warehouse, MIS (Inventory), Freight.

Cyberdisk, 69 Brunswick Ave., Moosup, 06354, (800) 894-3472, (860) 564-6610, Fax: (860) 564-5654, Pres.: James P. Shelton; Vice Pres., Sales: Peter Baldes. Type: CD, DMM, CDV, CD-ROM, MPZEC disc. Other Services: Warehouse, MIS (Inventory).

JVC Disc America, Inc.

71 Deer Hill Dr., Ridgefield, 06877, (203) 431-3889, Fax: (203) 431-3881, Pres.: Kaz Hosono; Sr. Vice Pres./Gen. Mgr.: Jack Kieman; Vice Pres., Mktg.: Lisa Schraml. Type: CD, Videodisc. Other Services: Warehouse, MIS (Inventory), Freight.

Carl M. Rodia & Associates, Inc., 13 Locust St., Trumbull, 06611, (203) 261-1365, Fax: (203) 268-1619, E-Mail: carlrodia@aol.com, Pres.: Carl M. Rodia; Vice Pres. Admin.: Helen M. Rodia; Dir., Commun.: Becky J. Rodia; Vice Pres., Tech. Devel.: Dr. Rodney J. Hurditch; Vice Pres. Sales/Mktg.: Adrian Garulay; Mgr., Process Engineering: Christopher A. Sanzeni. Type: CD, Minidisc.

Sanyo-Verbatim CD Co., 56 Hannah's Rd., Stamford, 06903, (203) 329-1533, Fax: (203) 329-1635, Vice Pres.: H. Nakai; Vice Pres., Sales: Tom Van Gessel; Sales/Serv. Dir.: Mary Campbell; Supvr.: Mike Glover. Type: CD, CD-ROM, CD-I, CD-6. Other Services: Warehouse, MIS (Inventory), Freight.

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Disc Manufacturing, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, 19803, (800) 433-DISC, (302) 479-2500, Fax: (302) 479-2527, E-Mail: 513-1437@mcimail.com, Vice Pres.: Rusty Capers; Vice Pres.: Richard Law. Type: CD, DMM, CDV, CD-ROM, CD-I, Photo CD. Other Services: Warehouse, MIS (Inventory), Freight.

Nat'l Multimedia Services (Div. of Ken-Del Prods., Inc.) ★, First State Production Ctr., 1500 First State Blvd., Wilmington, 19804-3596, (302) 999-1110, (800) 249-1110, Pres./Gen. Mgr.: Edwin Kennedy; Sales Mgr./Mktg. Dir.: Shirl Lotz; Prodn. Mgr.: William Burgess III; Technical Dir.: Paul Janocha. Type: CD, CD-ROM. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

FLORIDA

Pat Appleson Studios, Inc. ★, 757 SE 17th St., Ste. 358, Fort Lauderdale, 33316, (954) 587-7900, Fax: (954) 587-4176, E-Mail: appleson@gate.net, Pres.: Patrick G. Appleson; Sales Mgr.: Alan Muller; Mktg. Dir.: Brenda Mayer. Type: CD.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

AstralTech-Americas, Inc. ★

5400 Broken Sound Blvd. NW, Boca Raton, 33487, (561) 995-7000, Fax: (561) 995-7001, Pres.: Anthony Perez; Sales Dir.: Juan Estevez; Customer Serv. Mgr.: Tom Graves. Type: CD, CDV.

Other Services: Warehouse, MIS (Inventory), Freight.

Audio Sphere ★, 3800 Lake Center Loop, Ste. B1, Mount Dora, 32757, (800) 750-7155, (352) 383-1343, Fax: (352) 383-4108, Contact: Christine Kelem. Type: CD. Other Services: Full Packaging.

Digital Domain, 931 State Rd. 434, Ste. 1201-168, Altamonte Springs, 32714, (212) 369-2932, (800) 344-4361, Fax: (212) 427-6892, E-Mail: bobkatz@panix.com, Mgr.: Bill Slue. Type: CD, CD-ROM.

Eva-Tone, Inc. ★, 4801 Ulmerton Rd., Clearwater, 34622, (800) 382-8663, (813) 572-7000, Fax: (813) 572-6214, Chrmn.: R. Evan Evans; Pres.: Norman H. Welch; Nat'l Sales Mgr.: Joseph D. Demaso; Dir., Nat'l Sales/Mktg.: Patrick Augustine; Nat'l Adv. Mgr.: Laurence S. Johnson. Type: CD, Replicate CD&CD-ROM. Other Services: Warehouse, MIS (Inventory), Freight.

Magnetech Corp., 3941 SW 47th Ave., Fort Lauderdale, 33314, (800) 683-3873, (305) 791-6711, Fax: (305) 791-6788, E-Mail: mlpardo@ix.netcom.com, Pres.: Hugh Coppen; Dir., Nat'l Accts.: Andrew Green; Dir., Nat'l Accts.: Chip Viering; Acct. Exec.: Michael L. Pardo. Type: CD, Videodisc, CDV, Minidisc, CD-I, CD-ROM, CD-3DO. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision, Fulfillment Servs.

Polimex Disc, 14385 SW 62nd St., Miami, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126, Pres.: Esteban P. Cervantes; Sales Coord.: Melissa Rodriguez. Type: CD, Videodisc, CD-ROM.

Progressive Music Studios, 2116 Southview Ave., Tampa, 33606, (813) 251-8093, Fax: (813) 251-6050, Pres./Sales Mgr.: Ken Veenstra.

Type: CD. Other Services: Warehouse.

Protech Entertainment Group, Inc., 1631 W. 38th Pl., Ste. 1501-A, Miami, 33012, (305) 826-3157, (800) 553-7553, Fax: (305) 827-3803, Pres.: Gil Martinez. Type: CD, CDV, CD-I, CD-ROM.

Other Services: Warehouse, Freight, Direct Response -800 services, Credit Card Clearance Services.

Tapematic USA, Inc., 5422 Carrier Dr., Ste. 300, Orlando, 32819, (407) 354-1310, Fax: (407) 363-7699, E-Mail: tapematic.com, Gen. Mgr.: Bryan Ekus; North American Sales: Mark Nevejans; Int'l Sales: Ron Goodwin. Type: Videodisc.

Vaughn Duplication Services, 9460 Deligates Dr., Ste. 101, Orlando, 32837, (407) 240-3546, Fax: (407) 855-1653, Regl. Acct. Mgr.: Ron Hansen. Type: Video Cassette.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

GEORGIA

Columbia Magnetics/Sony Music, 5152 Columbia Dr., Carrollton, 30117, (770) 836-2000, (800) 654-4277, Fax: (770) 836-2090. Sr. Vice Pres.: Bob Myers; Vice Pres./Sales/Mktg.: Scott Bartlett; Sales Mgr.: Phil Deets; Opns. Dir.: Cher Anderson. Type: CD. Other Services: Warehouse, MIS (Inventory).

Denon Digital Ind., Inc., 1380 Monticello Rd., Madison, 30650, (706) 342-3425, Fax: (706) 342-3064, Pres.: Masakazu Kimura. Type: CD, CDV.

Score Productions, Inc., 3353 Peachtree Rd., Ste. 220, Atlanta, 30326, (404) 266-8990, Fax: (404) 266-8683, Pres.: Robert A. May. Type: CD.

HAWAII

Cosmo (Prodisc USA), 2639 S. King St., #205, Honolulu, 96826, (808) 949-2811, Fax: (808) 949-5998.

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Allied Film & Video, 1200 Thorndale Ave., Elk Grove Village,
60007, (847) 595-2900, Fax: (847) 595-8677. Contact: Grant
Ireland.
Type: Videodisc.

Anvid Recording Co., 69 S. LaSalle, Aurora, 60505, (630)
837-9840, Fax: (708) 859-7576. Pres.: David Schuler.
Type: CD.

Audio Label Corp. ★, 8343 W. Grand Ave., River Grove,
60171, (800) 252-5667, Fax: (708) 456-0418. Pres.: Barbara
Deletzke; Sales: Janice Lambrecht; Mktg. Mgr.: Sandra Bert.
Type: Mfg. CD Laser Labels.

Other Services: Warehouse, Credit Card Clearance Services.

Audio Images Plus/Compdisk, 6228 Oakton St., Morton
Grove, 60053, (847) 965-8401, Fax: (847) 965-8426. Pres.:
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Type: CD.
Other Services: Warehouse, MIS (Inventory), Freight, Direct
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1 Capitol Way, Jacksonville, 62650, (217) 479-2478, Fax: (217)
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Other Services: Warehouse, MIS (Inventory), Freight.

46 Productions, 42W557 Hawk Cir., Saint Charles, 60175,
(800) 850-5423, Fax: (800) 203-1725, E-Mail: 46p@wwwa.com,
Web Site: <http://www.beaches.net/46p>.
Type: CD Replication.

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Ave., Chicago, 60619, (312) 783-0038, Fax: (312) 783-7466.
CEO/Pres.: Maple Reddick; A&R: Walter Howard; Gospel
Promos.: Dan Underwood.
Type: CD.

Worldwide Marketing Group, Ltd., 303 E. Willow Rd.,
Prospect Heights, 60070-1335, (847) 870-0885, Fax: (847)
870-8962. Pres.: Kurt Brydenthall; Mktg. Dir.: B. White; Sales
Mgr.: Christine Johnson.

Type: CD.
Other Services: Warehouse, Freight.

INDIANA

Cinram, Inc., 1600 Rich Rd., Richmond, 47374, (317)
962-9516, Fax: (317) 966-8041. Pres./CEO: David Rubenstein;
Exec. Vice Pres., Sales/Mktg.: Hugh Landy; Dir., Nat'l Sales:
Spence Berland; CD-ROM Sales Dir.: Desmond Farrell; SW

Regl. Sales Mgr.: Kathleen Kimmel; NW Regl. Sales Mgr.: John
Marzella.

Type: CD, CD-ROM.

Other Services: Warehouse, MIS (Inventory), Freight.

Digital Audio Disc Corp.

1800 N. Fruitridge Ave., Terre Haute, 47804, (812) 462-8195,
Fax: (812) 462-8866. Chrmn./CEO: Jim Frische; Vice Pres.,
Sales: Scott Bartlett.

Type: CD, Minidisc, CD-ROM.

Other Services: Distrib./Fulfillment.

Sanyo-Verbatim CD Co. ★

1767 Sheridan St., Richmond, 47374, (800) 704-7648, Fax:
(317) 935-0174. Vice Pres.: H. Nakai; Vice Pres., Sales: Tom
Van Gessel; Sales/Dept. Mgr.: Mary Campbell; Customer Serv.
Mgr.: Mike Glover; West Coast Sales: Emery Kyne; NW Coast
Sales: Steve Attwood.

Type: CD, CD-ROM, CD-I, CD-G.

Other Services: Warehouse, MIS (Inventory), Freight,
Dropship, Fulfillment.

World Media Group, Inc., 6737 E. 30th St., Indianapolis,
46219, (317) 549-8484, Fax: (317) 549-8480, E-Mail:
wmg@indy.net. Pres.: J.A. Mellentine; Vice Pres., Opns.: Andy
Simons; Vice Pres., Sales/Servs.: Mary Schatz.

Type: CD.

Other Services: Warehouse, MIS (Inventory).

IOWA

Audio Development, 5335 Merle Hay Rd., Ste. 4, Johnston,
50131, (515) 254-9494, Fax: (515) 254-0733. Pres.: Scott
Gerger; Mktg. Dir.: Maria Asteberg.

Type: CD.

Other Services: Quality Control Equipment.

KENTUCKY

Krauss-Maffei Corps. USA ★, 7095 Industrial Rd., Florence,
41042, (606) 283-0200, Fax: (606) 283-0291. Bus. Mgr.: Arnie
Riegger.

Type: CD, Videodisc, CD-ROM, Recordable CDs.

Krauss-Maffei Corp., 7095 Industrial Rd., Florence,
41022-6270, (606) 283-0200, Fax: (606) 283-9631. Exec. Vice
Pres. Sales: Mike Santa; Sales Coord.: Virginia Mattman.
Type: CD.

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Phone: (410) 203-1953
Fax: (410) 203-1963

Southwest Region:
Phone: (818) 348-7858
Fax: (818) 348-5248

SANYO-VERBATIM CD COMPANY, 1767 Sheridan Street, Richmond, IN 47374. Phone: (800) 704-7648; Fax: (317) 935-0174 <http://www.sanyo-verbatim.com>

LOUISIANA

Ville Platte Tape & Disc, 700 S. Chataignier St., Ville Platte, 70586, (318) 363-2104, (800) 363-2105, Fax: (318) 363-6934, E-Mail: cajuncdman@centuryinter.net. Pres.: J. Floyd Soileau; Mgr.: Chris Soileau; Sec.: Peggy Fontenot.
Type: CD, Design, CD Graphics.
Other Services: Warehouse.

MAINE

E Media Int'l *, Col. Gelardi Dr., Kennebunk, 04043, (207) 985-8800, Fax: (207) 985-8801, Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud.
Type: CD, CDV.

First Light Technology, Inc. *

88 Industrial Park Dr., Saco, 04072, (207) 282-4698, Fax: (207) 282-9884. Pres.: Arthur LeBlanc; Engineering Dir.: Don Parent; Sales Dir.: Wesley Phillips.
Type: CD, CDV, Minidisc, Photo CD, CDI, etc.
Other Services: Warehouse, Freight.

Klarity Cassette & CD, Maple St., North Vassalboro, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler.
Type: CD, CDV.
Other Services: Warehouse, MIS (Inventory), Freight.

U.S. Optical Disc, Inc., 1 Eagle Dr., Sanford, 04073, (207) 324-1124, Fax: (207) 490-1707. Chief Exec. Officer: Sheldon Horowitz; Dir. of Sales/Mktg.: Susan G. DeRoy; Sr. Acct. Mgr.: Debra J. L'Heureux; Sr. Acct. Mgr.: Lisa A. Carroll; Dir. of Sales/Mktg.-Nash.: Wendy Holt.
Type: CD, CDV, All CD multimedia.
Other Services: Warehouse, MIS (Inventory), Custom Packaging.

MARYLAND

Allied Digital Technologies, Inc. (Washington D.C.), 819 Brightseat Rd., Landover, 20785-4723, (301) 808-6100, Fax: (301) 808-9585. Div. Mgr.: Jeffrey Kraft.
Type: CD, CDV.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision.

Color Film Corp., 8300 Professional Pl., Landover, 20785, (301) 577-8701, Fax: (301) 459-9347, E-Mail: don@colorfilm.com. Pres.: Aldon Lareau; Sales Mgr.: Don Payne.
Type: CD, CDV.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision.

Oasis CD & Cassette Duplication, PO Box 987, College Park, 20741, (800) 697-5734, Fax: (301) 345-6820, E-Mail: info@oasiscd.com, Web Site: <http://www.oasiscd.com>. Pres.: Micah Solomon; Sr. Mgr.: Eileen Joyner.
Type: CD, CDV, Minidisc, CD-ROM, Enhanced CD.
Other Services: Warehouse, MIS (Inventory), Freight.

MASSACHUSETTS

BASF Magnetics Corp., 9 Oak Park Dr., Bedford, 01730, (617) 271-4000, Fax: (617) 275-2708. Sales Mgr./Mktg. Dir.: Terence D. O'Kelly.
Type: MOD, CD-R Masters.

CD Sonic

273 Commonwealth Ave., Boston, 02116, (617) 424-0670, Fax: (617) 424-0657, E-Mail: cdsonicrom@aol.com. Pres.: Jules Seabra.
Type: CD, CDV, CD-ROM.

Ian Communications Group, Inc., 13 Ray Ave., Burlington, 01803, (617) 229-7500, Fax: (617) 229-5777. Pres.: Richard Berberian; Vice Pres., Mfg.: Paul Mooradian; Vice Pres., Techn. Opns.: Kentaro Furutani.
Type: CD.
Other Services: Warehouse, MIS (Inventory), Freight.

M Works, 432 Columbia St., Ste. B-14, Cambridge, 02141, (617) 577-0089, Fax: (617) 577-0098, E-Mail: 71242.2661@compuserve.com. Pres./Mastering Engineer: Jonathan Wyner; Vice Pres.: William Wolk; Studio Mgr.: Michelle Jaeger; Engineer: David Merullo.
Type: CD.

Teca-Print USA Corp., 10 Cook St., Billerica, 01821, (508) 667-8655, Fax: (508) 670-6023. COO: Stephan Braig; Pdct. Mktg. Mgr.: Lawrence Kosiba; Graphics Pdct. Mgr.: Bryan Whorton.
Type: Printing CDs-AllForm.
Other Services: Warehouse, Printing Systems.

MICHIGAN

American Sound & Video Corp., 7300 Miller Dr., Warren, 48092, (810) 268-5558, (800) 238-3873, Fax: (810) 268-1708. Vice Pres./Gen. Mgr.: Paul Hayes; Asst. Gen. Mgr.: Michael Pugliese; Sales Mgr.: Don Armstrong.
Type: CD, CD-ROM, Diskette.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

Integral Vision/AID *, 38700 Grand River Ave., Farmington Hills, 48335, (810) 471-2660, Fax: (810) 615-2971. Pres.: Charles Drake; Vice Pres., Sales/Mktg.: Arthur D. Harmala; Mktg. Coord.: Lisa Super.
Type: CD, Videodisc, Minidisc, QC Inspection Equip.

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike; Mktg. Mgr.: Matt Matsubara; Sales Supvr.: Tracey Gruning.
Type: CD.

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek.
Type: CD, Videodisc, CD-ROM, CD&G.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

World Class Tapes, 670 Airport Blvd., Ste. 1, Ann Arbor, 48108, (313) 662-0669, (800) 365-0669, Fax: (313) 662-0997. Pres.: Rob G. Martens; Sales Mgr.: Sue Gillis.
Type: CD.

MINNESOTA

Digital Excellence, 300 York Ave., Saint Paul, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Tweet.
Type: CD, Videodisc.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

Imation Enterprises Corp., 1185 Wolters Blvd., Optical Storage Solutions, Vadnais Heights, 55110, (612) 704-5050, Fax: (612) 704-5007, E-Mail: info@imation.com. Sales Mgr.: Gary Stillwell; Mktg. Mgr.: Dave Iverson.
Type: CD, Videodisc, CDV.

Other Services: Warehouse, MIS (Inventory), Freight.

Metacom, Inc. *, 5353 Nathan Ln., Plymouth, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer.
Type: CD.

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Microboards Technology, Inc. ★, 1480 Park Rd., Charhasasen, 55317, (612) 470-1848, Fax: (612) 470-1805. Contact: Chuck Alcon.
 Type: CD.

Rimage Corp., 7725 Washington Ave. S., Minneapolis, 55439, (612) 944-8144, Fax: (612) 944-7808, E-Mail: mhill@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb.
 Type: CD, CD-ROM.
 Other Services: Production Services for CD-ROM, CD-Audio.

Rimage Optical Group ★
 9701 Penn Ave. S., Ste. 101, Minneapolis, 55431, (612) 881-0106, Fax: (612) 881-0507, E-Mail: mhill@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb.
 Type: CD, CD-ROM.
 Other Services: Sales and Support of CD Replication Equipment.

Zomax Optical Media, Inc. ★, 5353 Nathan Ln., Plymouth, 55442, (612) 553-9300, Fax: (612) 553-0826, Pres./CEO: James Anderson; Exec. Vice Pres.: Mikki Bedard; Dir., Sales Software Grp.: George Esbensen.
 Type: CD, CD-ROM, CD-I, CD-Video.
 Other Services: Warehouse, MIS (Inventory), Freight, Printing, Packaging.

MISSOURI

Acme Distributors, 4000 E. 137th Terr., Kansas City, 64030, (816) 444-8123, Fax: (816) 767-0000. Pres.: Ward Black; Sales Mgr.: S.M. Black.
 Type: CD.
 Other Services: Warehouse, MIS (Inventory), Freight.

Audio Duplication & Services, Inc. ★, 1927 Boaz, Saint Louis, 63122, (314) 965-8895, Fax: (314) 838-3440. Pres.: Rick Schaumberger.
 Type: CD.

NEBRASKA

Memcon Corp., 2430 S. 156th Cir., Omaha, 68130, (402) 333-3100, Fax: (402) 333-2029. Pres.: Gerald C. Korth; Sales Mgr.: Larry W. Korth; Mktg. Dir.: Terry Wherlock.

Type: CD, Minidisc.
 Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services.

NEW HAMPSHIRE

Sonopress, Inc., 10 Kelly Brook Ln., East Hampstead, 03826, (603) 382-0147, Fax: (603) 382-0148.

NEW JERSEY

American Sound & Video Corp., 15 Brown Ave., Springfield, 07081, (201) 379-8877, (800) 282-3873, Fax: (201) 379-3022. Gen. Mgr.: Michael Thompson.
 Type: CD, CD-ROM, Diskette.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services.

dba digital, Inc. ★, 720 Monroe St., Ste. E4-15, Hoboken, 07030, (201) 222-2727, Fax: (201) 222-0909, E-Mail: dbadigital@aol.com. Pres.: Dave Steele; Prodn. Mgr.: Todd Parker.
 Type: CD.

Disc Makers (Plant & Main Office) ★, 7905 N. Rt. 130, Pennsauken, 08110-1402, (800) 468-9353, (609) 663-9030, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Chrmn.: Morris Ballen; Pres.: Larry Ballen; Sales/Mktg. Dir.: Tony Van Veen; Dir., Promos./Commun.: Jason Ojalvo; Mgr., Pdct. Info.: Steve Cunnion.
 Type: CD, CD-ROM.

Nimbus Manufacturing, Inc.

One Short Hills Ave., Short Hills, 07078, (201) 379-2890, (800) 451-8725, Fax: (201) 379-4883. Vice Pres., Sales: Ric Sherman.

Type: CD, CDV, CDI, CD-ROM, Enhanced CD, DVD.
 Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Packaging, Pre-Press, Print Procurement, Spine Labels, Holographic CD's

PSI Industries, Inc. ★, 135 Ludlow Ave., Northvale, 07647, (201) 768-8007, Fax: (201) 768-8314. Pres.: Stephanie L. Volpe; Vice Pres./Sales: Mary Ann Spitaletta.

Type: CD.
 Other Services: Warehouse, Freight.

RPL, Inc., 1100 State St., Camden, 08105, (609) 963-3000, (800) 235-COPY, Fax: (609) 963-3854. Pres.: Ron Ollano; Sales Mgr.: Lisa Olaino-Gross.
 Type: CD, CD-ROM.
 Other Services: CD ROM Development.

Trutone, Inc., 310 Hudson St., Hackensack, 07601, (201) 489-9180, (888) TRU-TONE, Fax: (201) 489-1771, E-Mail: trutone2@aol.com. Pres.: Carl Rowatti; Sales/Mktg. Mgr.: Adrienne Rowatti; Sales Mgr.: Dennis Ostrom.
 Type: CD, CD-ROM.

NEW YORK

A to Z Music Services, Inc.

611 Broadway, Ste. 915, New York, 10012, (212) 260-0237, Fax: (212) 260-0631, E-Mail: a2zmserv@aol.com. CEO: Sarah Robertson; Pres.: Paddy Prendergast; Sales Mgr.: Andy Dowding; Sales/Mktg.: Yalitz Ferreras.

Type: CD, CDV, Minidisc.
 Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision, Design.

Aligned Audio, Inc., 151 22nd St., Brooklyn, 11232, (718) 788-6969, Fax: (718) 499-0421. Pres.: Art Blavis.

Type: CD.
 Other Services: Warehouse, MIS (Inventory), Freight, Spec. Pkg./OrderPick.

Allied Digital Technologies, 1301 Avenue of Americas, 14th Floor, New York City, 10019, (212) 757-6800, Fax: (212) 757-5230. Pres./Nat'l Sales: Donald Olesen; Exec. Vice Pres.: Brian Wilson; Vice Pres. Mktg./Bus.Dev.: Steven Granat.
 Type: CD.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision.

American Pro Digital, Inc., PO Box 550, Roosevelttown, 13683-0550, (800) 273-3472, Fax: (315) 769-0342, E-Mail: apdinc@northnet.org. Sales Mgr.: Ken Richardson; Sales Rep.: John Jungklaus; Sales Rep.: Jo Ann Clark.
 Type: CD, CD-ROM.

Other Services: Warehouse, Direct Response -800 services, Sound Solutions.

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589. Pres.: Anthony A. Maniere; Sales Mgr.: Mark Silfen.

Type: CD, Minidisc.
 Other Services: Warehouse, Freight, Direct Response -800 services, Credit Card Clearance Services.

Athena Records, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-7225, Fax: (718) 761-6411. Client Advisor: Robert Marino.

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Other Services: Warehouse, Freight.

Audio Matrix, Inc. ★, 655 Park Ave., New York, 10021-5397, (212) 861-0670, Fax: (212) 472-4332. Pres.: Milton B. Gelfand. Type: CD, CDV.

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Dan Alvaro; Promo/Mktg.: A. Berger/A. Russo; Worldwide Dist. Mgr.: Nancy Micca. Type: 12 inch vinyl.
Other Services: Macrovision.

Cine Magnetics Video & Digital Laboratories ★, 100 Business Park Dr., Armonk, 10504, (914) 273-7500, (800) 431-1102, Fax: (914) 273-7575, E-Mail: cmvideo@aol.com. Pres.: Joseph J. Barber, Jr.; Vice Pres.: Robert Orzack; Gen. Mgr.: Kenneth Wynne. Type: CD.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services.

Cinram, Inc.
660 White Plains Rd., Ste. 400, Tarrytown, 10591, (914) 631-2800, Fax: (914) 631-9281. Exec. Vice Pres., Sales/Mktg.: Hugh T. Landy.
Type: CD, CD-ROM.

Columbia Record Productions, 550 Madison Ave., New York, 10022, (212) 833-8203, Fax: (212) 833-8119. Dir., Sales East: Robert Fernandez.
Type: CD, Videodisc, Minidisc, CD ROM, Laserdisc.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Fulfillment.

Core Systems, Inc., 130 W. 25th St., New York, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas.
Type: CD.

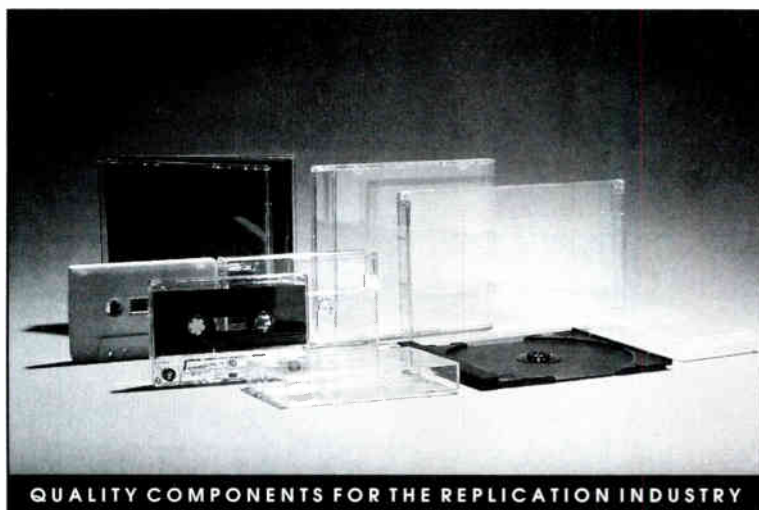
DB Plus Digital Services, Inc. ★, 250 W. 57th St., Ste. 725, New York, 10107, (212) 397-4099, Fax: (212) 397-2207. Sales Contacts: Tony, Philip and Randy.
Type: CD, CD Production.

D.S.M. Producers, Inc. ★, 161 W. 54th St., Ste. 803, New York, 10019, (212) 245-0006, Fax: (212) 265-5726. Pres.: Suzan Bader; V. Pres./Nat'l Sales Dir.: Doris Kaufman; Studio Mgr.: Kirwin Stewart; Dir., A&R: Nicole Weitz.
Type: CD.

Digital Force, 330 W. 58th St., Ste. 600, New York, 10019, (212) 333-5953, Fax: (212) 333-4020. Pres.: Jerome Bunke; Engineer: Steve Schwartz; Customer Serv. Rep.: Peter Folz; Prodn. Mgr.: Greg Reeves.
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Opns. Vice Pres.: Steve Frey; Mktg. Vice Pres.: John Rebecchi.
Other Services: Warehouse, MIS (Inventory), Freight.

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11 W. 17th St., Ground Floor, New York, 10011-5504, (800)
446-3470, (212) 645-0312, Fax: (212) 352-0573, E-Mail:
discman@discmakers.com, Web Site: http://www.discmakers.
com. Contacts: Jeff Epstein, Joe Belle, Jaime Montalvo.
Type: CD.

Disc Manufacturing, Inc., 441 Lexington Ave., Ste. 608, New
York, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres.,
Audio Sales: Richard Law; Sales Rep.: Petal Valentine; Acct.
Exec.: Andrew Cotto.
Type: CD, DMM, CD-ROM, CD-i, Photo CD.
Other Services: Warehouse, MIS (Inventory), Freight.

Duplication Specialists, Inc. ★, 843 Merrick Rd., Baldwin,
11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail:
dupespec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa
Schwartz.
Type: CD.

Eastco Pro AV Corp. ★, 40 Gardenville Pkwy. W., West
Seneca, 14224, (800) 365-8273, Fax: (716) 656-1589, Web
Site: http://www.eastcopro.com. Contact: Customer Serv.
Type: CD, CD-ROM.

Eastern Standard Productions, Inc. (ESP) ★

37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716)
691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice
Pres.: Deborah Mekker; Customer Serv. Mgr.: Christine
Ostolski; Customer Serv.: Scott Keller; Customer Serv.: Carol
A. Opalinski.
Type: CD, Videodisc.
Other Services: Warehouse, MIS (Inventory), Freight, Credit
Card Clearance Services.

Europadisk Ltd. ★

75 Varick St., New York, 10013, (212) 226-4401, Fax: (212)
966-0456, E-Mail: europadisk-cybersidk.com. Pres.: James P.
Shelton; Vice Pres.: Prodn.: Jeremy Guttenberg; Vice Pres.,
Admin.: Ron Textley; Vice Pres., Sales: Russ Paladino.
Type: CD, DMM, CDV.
Other Services: Warehouse, MIS (Inventory), Freight.

Frankford/Wayne Mastering Labs, Inc., 130 W. 42nd St., Ste.
1000, New York, 10036, (212) 302-8300, Fax: (212) 764-3466.
Pres.: Thomas S. Steele; Gen. Mgr.: Tracy Steele; Opns.
Mgr./Mktg. Dir.: Carol J. Steele.
Type: CD.

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div., 555
Taxter Rd., Elmsford, 10523, (914) 783-8100, Fax: (914)
789-8490. Vice Pres., Sales: John Brock; Mktg. Dir.: William
N. Drysdale.
Type: Minidisc.

Kewall Real Time Tape Duplicators, 77 Bay Shore Rd., Bay
Shore, 11706, (516) 586-2486, (800) 67-KEWAL, Fax: (516)
586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.:
Kerri Baker; Bookkeeper: Dorothy Gutschwager.
Other Services: Freight, Credit Card Clearance Services.

MTG America, Inc., 2500 Westchester Ave., Ste. 110,
Purchase, 10577, (800) 682-2377, (914) 253-0777, Fax: (914)
253-0790, E-Mail: mtg-a@ix.netcom.com. Pres.: S. Aoki; Nat'l
Sales Mgr.: Mike Warman; Sales/Mktg. Asst.: Mia Boetius.
Type: CD, CD-R (Recordable CD).

David Moldauer-Manufacturing for the 21st Century, 130 W.
42nd St., Ste. 514, New York, 10036, (212) 382-1234, Fax:
(212) 382-1241. Sales Mgr.: David Moldauer.
Type: CD.

The Music Connection, Inc.

419 Park Ave. S., New York, 10016, (212) 689-4000, Fax: (212)
689-1191. Pres.: Rich Ralton; Vice Pres., Sales: Ira Cohen.
Type: CD, CD-ROM.
Other Services: Warehouse, MIS (Inventory), Freight.

Nettmedia, 632 Broadway, Ste. 301, New York, 10012, (212)
477-8198, Fax: (212) 477-6874, E-Mail: info@nettmedia.com.
Type: Enhanced CD.

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, 10036,
(212) 782-7669, Fax: (212) 782-7650. Pres./CEO: Michael
Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance:
Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West:
Coby Regehr.
Type: CD.
Other Services: Warehouse, MIS (Inventory), Freight, Credit
Card Clearance Services.

TDK Electronics Corp., 12 Harbor Park Dr., Port Washington,
11050, (516) 625-0100, Fax: (516) 625-0171. Vice Pres./Sales:
Koyo Yokoi.
Type: CD-R (Recordable CD).

Thalco Audio, Inc., 2 Dickens Ave., Dix Hills, 11746, (516)
667-1616. Pres.: Michael Thaler; Vice Pres./Sales Mgr.: Glenn
Thaler; Gen. Mgr.: Craig Thaler.
Type: CD.
Other Services: Warehouse.

Tri-Plex Packaging Corp. ★, 245 Fifth Ave., New York, 10016.
Pres.: Ken Golden; Vice Pres. Opns.: Andy Napolitano; Vice
Pres. Sales: Robert Benack; Prodn. Mgr.: John Risdon.
Type: CD.

Universal Beat, Inc.

134 W. 32nd St., Ste. 602, New York, 10001, (212) 330-1806,
(718) 479-8766, Fax: (718) 479-8766. Dir., Creative Servs.:
Michele O'Bryan.
Type: Enhanced CD Design & Development including Press
Kits & CD-ROM.

WEA Manufacturing, Inc./Warner Media Services ★, 375
Hudson St., New York, 10014, (212) 741-1404, Fax: (212)
691-9737. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales:
David A. Grant.
Type: CD, CD-ROM, SD, DVD.
Other Services: Warehouse, MIS (Inventory), Freight.

Wings Digital Corp., 10 Commercial St., Hicksville, 11801,
(516) 933-2500, Fax: (516) 933-2506, E-Mail: 6794383@
mcimail.com. Pres.: Manny Settri; Vice Pres., Engineering:
Louis Boccio; Sales Dir.: Randolph Hudson; CD-ROM Sales
Mgr.: John Marzella; Acct. Rep.: Ray Kissel; Acct. Rep.: Karen
Michellini.
Type: CD, CD-ROM.
Other Services: Warehouse, MIS (Inventory), Freight, Credit
Card Clearance Services, Fulfillment.

NORTH CAROLINA

American Multimedia, Inc. ★, 2609 Tucker St. Ext., Burlington,
27215, (910) 229-5554, Fax: (910) 570-3815. Pres.: Larry
Hable; CFO: Fred Haal; Vice Pres./Asst. Gen. Mgr.: Todd
Porterfield; Sr. Vice Pres., Sales: Tim Mallard.
Other Services: Warehouse, MIS (Inventory), Freight, Direct
Response -800 services, Credit Card Clearance Services.

**PMDC, Inc. (PolyGram Manufacturing & Distribution
Centers)**, US Hwy. 29, Grover, 28073, (704) 734-4236, Fax:
(704) 734-4280. Pres.: Henning Jorgensen; Dir. Cust. Serv.:
Salley E. Meicle.
Type: CD, CDV, CD-ROM.

Sonopress, Inc.

108 Monticello Rd., Weaverville, 28787-9442, (704) 658-2000,
Fax: (704) 658-2093. Pres./CEO: Micheal Harris; Vice Pres.,
Sales: Dieter Baier; Vice Pres., Finance: Roy Gogel.
Type: CD.
Other Services: Warehouse, MIS (Inventory), Freight, Credit
Card Clearance Services.

OHIO

A to Z Audio Services, Inc., 21929 Lorain Rd., Fairview Park,
44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane
Abarca; Mktg. Dir.: Greg Zamoski.
Type: CD.
Other Services: Warehouse.

Cleveland Data-Sound Solution-Music Distribution ★, 9821
Olde Eight Rd., Ste. 1, Northfield Center, 44067. Pres.: Mr.
John Kramer; Dir., Sales/Mktg.: Mr. Terry Spisak.
Type: CD-ROM.

Metatec/Discovery Systems, 7001 Metatec Blvd., Dublin,
43017, (614) 761-2000, Fax: (614) 766-3140. Pres.: Jeffrey
Wilkins.
Type: CD.

Musical Recording Studios, 780 Oakland Park Ave.,
Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.:
John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene
Hull.
Type: CDR.

QCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (800)
859-8401, Fax: (513) 681-3777, E-Mail: qca@pol.com. Pres.:
Jim Bosken; Sales Mgr.: Amber Hines.
Type: CD.

S.D.S. Productions, 289 Norwood Ave., Youngstown, 44504,
(330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales
Mgr.: Sherrie Currie.
Type: CD.

OREGON

Phylco Audio Duplication Service ★, 11693 Old Stage Rd.,
Gold Hill, 97525-9706, (800) 348-6194, Fax: (541) 855-7581.
Sales Mgr.: Gail Husa; Prodn. Mgr.: Ken Husa.
Type: CD.
Other Services: Warehouse, MIS (Inventory), Freight, Print
Service.

PENNSYLVANIA

Digital Dynamics Audio, Inc., 816 Fifth Ave., Bethel Park,
15219, (412) 434-1630, Fax: (412) 434-0160, E-Mail:
info.ddai@irmi.net. Pres.: Thomas J. Kikta, Jr.; Vice Pres.:
Francisco Rodriguez; Sales Mgr.: Christopher Koch.
Type: CD, Short Run CD.
Other Services: Graphics.

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Forge Recording Studios, Inc. ★, Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940. Pres.: Warren Wilson. Type: CD, Cassette. Other Services: Warehouse, Credit Card Clearance Services.

KAO Info Systems

1857 Colonial Village Ln., Lancaster, 17601, (800) 525-6575, Fax: (717) 392-7897, E-Mail: kaoinfo.com. Pres.: David D. Dering; Vice Pres.: Jim Boyer; CD Product Mgr.: Tracy Files; Central Regl. Sales Mgr.: Joe D'Ambrosio; E. Coast Regl. Sales Mgr.: Marc Feingold. Type: CD, CD-ROM. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

Pitz America, Inc. ★, 54 Conchester Rd., Concordville, 19331, (610) 459-5035, Fax: (610) 459-5958. Vice Pres./Gen. Mgr.: Martin J. Mair. Type: CD, CD Audio, CD-ROM.

WEA Manufacturing, Inc., 210 N. Valley Ave., Olyphant, 18447, (717) 383-2471, Fax: (717) 383-2165. Pres.: Richard C. Marquardt; Vice Pres., Sales: David A. Grant; Exec. Dir. CD-ROM Sales: Frank LoVerme. Type: CD, Videodisc. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services.

WRS Motion Picture & Video Lab, 1000 Napor Blvd., Pittsburgh, 15205, (412) 937-7700, Fax: (412) 922-1020. Pres.: Jack Napor; Sales Mgr.: Ed Janow; Mktg. Dir.: David Simpson. Other Services: Warehouse, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

SOUTH CAROLINA

Custom Recording, Inc. ★, 26 Draper St., Greenville, 29611, (803) 295-2011. Pres.: Charles Cain; Vice Pres.: Ricky Dixon; Mktg. Dir.: Chris Cooper; Sales Mgr.: Ms. Laur Wells. Type: CD.

TENNESSEE

CRT Custom Products, Inc. ★, 7532 Hickory Hills Ct., Whites Creek, 37189, (615) 876-5490, Fax: (615) 876-4260. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner. Type: CD, Videodisc.

Custom Tape Duplicators, Inc. ★, 341 Hill Ave., Nashville, 37210, (615) 256-1728, Fax: (615) 256-6713. Pres.: Clif Tant; Vice Pres./Gen. Mgr.: Mike Tant. Type: CD. Other Services: Warehouse, MIS (Inventory), Freight.

Disc Mastering, Inc., 30 Music Sq. W., Ste. 151, Nashville, 37203, (615) 254-8825, (800) 437-9105, Fax: (615) 254-8826, E-Mail: makeacd4u@aol.com. Pres.: Randy Kling; Vice Pres.: Chad Kling. Type: CD, Videodisc.

Music, Inc., 1012 17th Ave. S., Nashville, 37212, (615) 327-4369, Fax: (615) 321-3863. Pres.: Cecil Scaife; Sales/Mktg. Dir.: LaQuela Bamett.

Nashville Compact Disc Manufacturing, 1105 Myatt Blvd., Madison, 37115, (615) 865-7909, Fax: (615) 865-8550. Pres./CEO: Peter Miller; Sales Mgr.: Tommy James. Type: CD, Minidisc, CD-ROM. Other Services: Warehouse, MIS (Inventory).

Nashville Record Productions, Inc. ★, 469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284. Pres.: George Ingram; Studio Mgr.: John Eberle. Type: CD.

Nat'l Tape & Disc

39 Music Sq. East, Nashville, 37203, (615) 244-2180, (800) 874-4174, Fax: (615) 244-7031. Pres.: Jerry Hutchinson; Vice Pres., Sales: Thomas J. Beld; Gen. Mgr.: Chuck Duncan. Type: CD, CD-ROM. Other Services: Warehouse, MIS (Inventory), Freight, Graphics/Packaging.

L. Nix and Co., Inc. ★, 2000 Madison Ave., Memphis, 38104, (901) 725-0855, Fax: (901) 725-7011. Pres.: Larry Nix. Type: CD.

U.S. Optical Disc, Inc., 54 Music Sq. E., Ste. 101, Nashville, 37203, (615) 255-DISC, Fax: (615) 255-1707. CEO: Sheldon Horowitz; Regl. Mgr.: Jack Miller; Dir., Sales/Mktg.: Susan G. DeRoy; Sr. Acct. Mgr.: Debra J. LeHeureux; Sr. Acct. Mgr.: Lisa A. Carroll. Type: CD, CDV, All CD multimedia. Other Services: Warehouse, MIS (Inventory), Custom Packaging.

TEXAS

A & R Record & Tape Manufacturing, 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310. Pres.: Richard Sobel; Sales Mgr./Mktg. Dir.: Stanley P. Getz II. Type: CD.

Allied Digital Technologies, 6305 N. O'Connor Rd., Ste. 111, Irving, 75039-3510, (214) 869-0100, Fax: (214) 869-2117. Div. Mgr.: Tom Williams; Prod. Mgr.: Zahid Ali; Sales Mgr.: Gale Corley. Type: CD.

COMPACT DISC, CD-ROM, & VIDEODISC MFRS/PLATING & PRESSING PLANTS—141

Allied Digital Technologies, 4140 B Director's Row, Houston, 77092, (713) 682-8600, Fax: (713) 682-7253. Sales Mgr.: Jack Woodward.

Type: CD, Videodisc, CDV. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, Fulfillment Servs.

Cinram, Inc., 5307 La Viva Ln., Arlington, 76017, (817) 465-2210, Fax: (817) 465-1074. Contact: Kathleen Kimmel.

Crystal Clear Sound, 4902 Don Dr., Dallas, 75247, (214) 630-2957, (800) 880-0073, Fax: (214) 630-5936, E-Mail: crstclcr@onramp.net. Pres.: Sam Paulos; Studio Mgr.: Keith Rust; Distribution Mgr.: Sherri Gesin; Mfg. Sales Dir.: Jim Cocke. Type: CD.

Int'l Cassette Corp. (ICC), 5888 Hwy. 66 W., Greenville, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: Rocky E. George; Prod. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann. Type: CD. Other Services: Warehouse, Freight.

Marsal Productions, Inc. ★, 1735 Castroville Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Sales Mgr./Mktg. Dir.: Felix Elizondo; Acct. Exec.: Teresa Menendez. Type: CD, Videodisc. Other Services: Warehouse, Freight, Macrovision.

Sound Recorders, Inc., 4031 Guadalupe, Austin, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann. Type: CD. Other Services: Warehouse, Freight.

Tapemasters, 10486 Brockwood Rd., Dallas, 75238, (214) 349-0081, (800) 880-0073, Fax: (214) 349-3819. Pres.: Sam Paulos; Dir., Mktg.: Jim Cocke. Type: CD. Other Services: Warehouse, Freight.

UTAH

ASG, 1362 E. 3345 S., Salt Lake City, 84106, (800) 955-5273. Pres./Sales Mgr.: Todd Anderson. Type: CD.

Cassette Productions (Div. of The Duplication Group) ★, 4910 Amelia Earhart Dr., Salt Lake City, 84116, (800) 622-6036, (801) 531-7555, Fax: (801) 531-0740. Pres.: Mark Hanks; Dir., Mktg.: Gregory B. Anderson; Sales Mgr.: Steve Aldous. Type: CD. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Macrovision.

Nimbus Manufacturing, Inc., 85 E. Bay Blvd., Provo, 84606, (800) 625-3723, (800) 451-8725. Vice Pres., Sales: Mort Weiner; Vice Pres., Sales: Ric Sherman. Type: CD, CDV, CDI, CD-ROM, Enhanced CD. Other Services: Warehouse, MIS (Inventory), Freight, Packaging.

Sonopress, Inc., 9025 South 3605 E., Sandy, 84093, (801) 942-0798, Fax: (801) 942-0896.

VERMONT

AMtech (Analogue Media Technologies, Inc.)

Rte. 78 E., Swanton, 05488, (800) 777-1927, Fax: (802) 868-3180, E-Mail: amtech@ibm.net. Pres.: George Frehner; Mktg. Dir.: Rick Dexter; Sales Mgr.: Al DiBuono; Sales Rep.: Guy Campeau. Type: CD, CD-ROM. Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Disques RSB Disc, Inc., Demeritt Pl., Waterbury, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard

Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono. Type: CD, CD-ROM. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services.

VIRGINIA

Nimbus Manufacturing, Inc. ★, PO Box 7427, Charlottesville, 22906, (800) 451-8725, (800) 625-3723, Fax: (201) 379-4883. Pres./CEO: Lyndon Faulkner; Exec. Vice Pres., Sales/Mktg.: Robert Headrick; Vice Pres., Sales: Ric Sherman; Vice Pres., Sales: Mort Weiner; Mktg. Mgr.: Lori Haney. Type: CD, CDV, CDI, CD-ROM, Enhanced CD. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Packaging, Pre-Press.

WASHINGTON

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 218A, Seattle, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres./Gen. Mgr.: Paul Silver; Sales Mgr.: Ian Sanders; Project Coord.: Stacy Forte; Mastering Engineer: Doug Seipp; Graphic Dir.: Olivier Melnick. Type: CD. Other Services: Credit Card Clearance Services.

Melody Productions, 7712 23rd Ave. NW, Seattle, 98117, (206) 783-8694, Fax: (206) 781-1765. Pres.: James A. Bostad, Sr.; Sales Mgr.: Sally J. Bostad; Mktg. Dir.: Melody Bostad. Other Services: Warehouse, MIS (Inventory), Freight.

Premier Multimedia, 200 NE Juniper St., Issaquah, 98027, (206) 391-0590, Fax: (206) 392-4610. Pres.: Alvin Radley. Type: CD, CD-ROM.

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNamee; Customer Serv.: Kristin Pastorila. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

WISCONSIN

American Music Co. ★, 3830 Hwy. 78, Mount Horeb, 53572, (608) 437-8970, Fax: (608) 437-4362. Pres.: Jim Kirchstein.

U.S. TERRITORY

PUERTO RICO

Disc Makers (Regional Sales Office), Davison Plz., Ave. Comerio #500, Local #6, Levittown, 00950-0959, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com, Web Site: <http://www.discmakers.com>. Contact: David Rodriguez; Contact: Sonia Toledo. Type: CD.

PLATING & PRESSING PLANTS

CALIFORNIA

Alshire Int'l, Inc. ★, 1015 W. Isabel St., Burbank, 91510, (800) 423-2936, (213) 849-4671, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman. (LP's)



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Brookshaw Productions, Inc., 3211 Cahuenga Blvd. W., Hollywood, 90068, (213) 874-3121, Fax: (213) 874-3182. Pres.: Howard Shapiro; Exec. Vice Pres.: Karen Brooks. (LP's, Videodisc)

Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Sales: Kathy Fry, John Moyer. (LP's)

Disc Manufacturing, Inc., 1025 N. Brand Blvd., Ste. 323, Glendale, 91202, (818) 553-0599, (888) 411-DISC, Fax: (818) 553-0590. Dir., Sales Western Region: Renny Martini; Sales Rep.: Jesse Martinez.

Erika Records, Inc. ★

12031 Regentview Ave., Downey, 90241, (310) 904-2701, Fax: (310) 904-2733. Pres.: Erzebet (Liz) Dunster. (LP's)

Evermark Tape, Inc., 1201 W. Olympic Blvd., Santa Monica, 90404, (310) 450-2898, (800) 428-6001, Fax: (310) 452-0807. Pres.: Mark Chayot.

James G. Lee Record Processing, 145 W. 154th St., Gardena, 90248, (213) 321-2187, (310) 768-1001, Fax: (310) 768-1002. Pres.: Donald Wheelahan; Sales Mgr.: Edward Tobin, Jr. (LP's)

Mobile Fidelity Sound Lab ★, 105 Morris St., Sebastopol, 95472, (707) 829-0134, (800) 423-5759, Fax: (707) 829-3746, E-Mail: mofi@mofi.com. Pres.: Herbert A. Belkin; Exec. Vice Pres./Gen. Mgr.: Lori Beaudoin; Exec. Vice Pres., Sales: James G. Benz; Vice Pres., Sales: Thomas G. Enright; Vice Pres. Pdct. Devel.: Joe Bermudez. (LP's)

Nimbus Manufacturing, Inc., 1515 W. 190th St., Ste. 152, South Bay Centre, Gardena, 90248, (800) 625-3723, Fax: (310) 769-1680. Vice Pres., Sales: Mort Weiner.

Rainbo Records & Cassettes ★, 1738 Berkeley St., Santa Monica, 90404, (310) 829-3476, Fax: (310) 828-8765. Pres.: Jack G. Brown; Gen. Mgr.: Steven E. Sheldon. (LP's)

Record Technology, Inc. (RTI) ★, 486 Dawson Dr., Camarillo, 93012, (805) 484-2747, Fax: (805) 987-0508. Owners: Don MacInnis/Chad Kassem; Sales: Linda Pierce Ferguson; Sales: Reid MacInnis; Sales: Jane Coulson. (LP's)

Bill Smith Custom Records ★, 127 Penn St., El Segundo, 90245, (310) 322-6386, Fax: (310) 322-1813. Pres.: William C. Smith; Vice Pres./Sales Mgr.: Kevin Smith. (LP's)

Sony Disc Manufacturing, 875 S. Westlake Blvd., Ste. 114, Westlake Village, 91361, (805) 496-6628, Fax: (805) 496-5753. Dir., Sales-West: Jack Storti. (Videodisc) Type: CED

Technicolor Optical Media Services, 3301 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-3000, (805) 445-1122, Fax: (805) 388-0389. Pres.: Ram Nomula; Vice Pres. Sales/Mktg.: Pierre Loubet; Acct. Execs.: Paul Chabot/Dan Owen; Acct. Execs.: John Carmichael, Ian Moss; Acct. Execs.: Jake Ramirez/Jim Pagliaro.

Technicolor Video Services ★, 3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4280. Pres.: Orlando Raimondo; Sr. Vice Pres. Sales/Mktg.: Paul Scott; Vice Pres. Sales/Mktg.: Pierre Loubet; Dir., Sales: Paul Chabot; Mktg.: Carrie Bissell.

Technidisc Corp., 20251 Sealpoint Cir., Apt. 104, Huntington Beach, 92646-8565, (714) 536-0025, Fax: (714) 536-1700. Western Regl. Sales Mgr.: Deborah Janus. (Videodisc) Type: LV, VHD

US Media Disc, Inc., 4051 Redwood Ave., Los Angeles, 90066, (310) 574-9888, Fax: (310) 574-9889, E-Mail: usmdisc@aol.com. Pres.: Mark Stewart; Mktg. Dir.: Paul Chong; Sales Mgr.: Victoria Collier.

Virco Recording Co., Inc. ★, 700 S. Date Ave., Alhambra, 91803, (213) 283-1888, Fax: (818) 281-5109. Pres.: Virginia C. Watts.

WEA Manufacturing, Inc., 3601 W. Olive Ave., Ste. 210, Burbank, 91505, (818) 953-2941, Fax: (818) 843-6510. Sr. Vice Pres., Sales: Rick Dixon. (LP's)

CONNECTICUT

Cyberdisk, 69 Brunswick Ave., Moosup, 06354, (800) 894-3472, (860) 564-6610, Fax: (860) 564-5654. Pres.: James P. Shelton; Vice Pres., Sales: Peter Baldes. (LP's)

Carl M. Rodia & Associates, Inc., 13 Locust St., Trumbull, 06611, (203) 261-1365, Fax: (203) 268-1619, E-Mail: carlrodia@aol.com. Pres.: Carl M. Rodia; Vice Pres. Admin.: Helen M. Rodia; Dir., Commun.: Becky J. Rodia; Vice Pres., Tech Devel.: Dr. Rodney J. Hurditch; Vice Pres. Sales/Mktg.: Adrian Garulay; Mgr., Process Engineering: Christopher A. Sanzeni.

Sanyo-Verbatim CD Co., 56 Hannah's Rd., Stamford, 06903, (203) 329-1533, Fax: (203) 329-1635. Vice Pres.: H. Nakai; Vice Pres., Sales: Tom Van Gessel; Sales/Serv. Dir.: Mary Campbell; Supvr.: Mike Glover.

DELAWARE

Disc Manufacturing, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, 19803, (800) 433-DISC, (302) 479-2500, Fax: (302) 479-2527, E-Mail: 513-1437@mcimail.com. Vice Pres.: Rusty Capers; Vice Pres.: Richard Law.

FLORIDA

Alpha Records, Inc., 1400 NW 65th Ave., Plantation, 33313, (954) 587-6011, Fax: (954) 587-7039. Pres.: Richard A. Smith; Sales Mgr.: Barbara C. Smith. (LP's)

AstraTech-Americas, Inc. ★, 5400 Broken Sound Blvd. NW, Boca Raton, 33487, (561) 995-7000, Fax: (561) 995-7001. Pres.: Anthony Perez; Sales Dir.: Juan Estevez; Customer Serv. Mgr.: Tom Graves.

Caribbean Records Manufacturing ★, 3081 NW 24th St., Miami, 33142, (305) 633-4322, Fax: (305) 634-3775. Pres.: Juan B. Fernandez; Vice Pres.: Jose Armada Sr.; Sec.: Elvira Freyre. (LP's)

Eva-Tone, Inc. ★, 4801 Ulmerton Rd., Clearwater, 34622, (800) 382-8663, (813) 572-7000, Fax: (813) 572-6214. Chmn.: R. Evan Evans; Pres.: Norman H. Welch; Nat'l Sales Mgr.: Joseph D. Demaso; Dir., Nat'l Sales/Mktg.: Patrick Augustine; Nat'l Adv. Mgr.: Laurence S. Johnson.

Miami Tape, Inc. ★, 550 W. 84th St., Hialeah, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: cgarcia182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon. (LP's)

INDIANA

Cinram, Inc., 1600 Rich Rd., Richmond, 47374, (317) 962-9516, Fax: (317) 966-8041. Pres./CEO: David Rubenstein; Exec. Vice Pres., Sales/Mktg.: Hugh Landy; Dir., Nat'l Sales: Spence Bertrand; CD-ROM Sales Dir.: Desmond Farrell; SW Regl. Sales Mgr.: Kathleen Kimmel; NW Regl. Sales Mgr.: John Mazaella.

Sanyo-Verbatim CD Co. ★, 1767 Sheridan St., Richmond, 47374, (800) 704-7648, Fax: (317) 935-0174. Vice Pres.: H. Nakai; Vice Pres., Sales: Tom Van Gessel; Sales/Dept. Mgr.: Mary Campbell; Customer Serv. Mgr.: Mike Glover; W. Coast Sales: Emery Kyne; NW Coast Sales: Steve Attwood.

World Media Group, Inc., 6737 E. 30th St., Indianapolis, 46219, (317) 549-8484, Fax: (317) 549-8480, E-Mail: wrmg@indy.net. Pres.: J.A. Mellentine; Vice Pres., Opons.: Andy Simons; Vice Pres., Sales/Serv.: Mary Schatz. (LP's)

MAINE

U.S. Optical Disc, Inc., 1 Eagle Dr., Sanford, 04073, (207) 324-1124, Fax: (207) 490-1707. Chief Exec. Officer: Sheldon Horowitz; Dir. of Sales/Mktg.: Susan G. DeRoy; Sr. Acct. Mgr.: Debra J. L'Heureux; Sr. Acct. Mgr.: Lisa A. Carroll; Dir. of Sales/Mktg.-Nash.: Wendy Holt.

MARYLAND

Allied Digital Technologies, Inc. (Washington D.C.), 819 Brightseat Rd., Landover, 20785-4723, (301) 808-6100, Fax: (301) 808-9585. Div. Mgr.: Jeffrey Kraft. (Videodisc)

MINNESOTA

Imation Enterprises Corp., 1185 Wolters Blvd., Optical Storage Solutions, Vadnais Heights, 55110, (612) 704-5050, Fax: (612) 704-5007, E-Mail: info@imation.com. Sales Mgr.: Gary Stillwell; Mktg. Mgr.: Dave Iverson. (Videodisc) Type: LV

Metacom, Inc. ★, 5353 Nathan Ln., Plymouth, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. Type: CED

Rimage Corp., 7725 Washington Ave. S., Minneapolis, 55439, (612) 944-8144, Fax: (612) 944-7808, E-Mail: mhill@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb.

Rimage Optical Group ★, 9701 Penn Ave. S., Ste. 101, Minneapolis, 55431, (612) 881-0106, Fax: (612) 881-0507, E-Mail: mhill@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb.

MISSOURI

Audio Duplication & Services, Inc. ★, 1927 Boaz, Saint Louis, 63122, (314) 965-8895, Fax: (314) 838-3440. Pres.: Rick Schaumberger. (LP's)

NEBRASKA

Memcor Corp., 2430 S. 156th Cir., Omaha, 68130, (402) 333-3100, Fax: (402) 333-2029. Pres.: Gerald C. Korth; Sales Mgr.: Larry W. Korth; Mktg. Dir.: Terry Wherlock.

NEW JERSEY

D & G Mastering, 11 Browning Pl., Englishtown, 07726, (908) 446-2411. Pres./Owner: Don Van Gorden. (LP's)

Disc Makers ★, 7905 N. Rt. 130, Pennsauken, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Chmn.: Morris Ballen; Pres.: Larry Ballen; Sales/Mktg. Dir.: Tony Van Veen; Dir., Promos/Commun.: Jason Ojalvo; Mgr., Pdct. Info.: Steve Cunnion. (LP's)

Hub-Servall Record Manufacturing ★, Cranbury Rd., Cranbury, 08512, (609) 655-2166, Fax: (609) 655-8749. Sales Mgr.: Barry Ruegg; Dir., Customer Serv.: Jo Ann Corbett. (LP's)

Nimbus Manufacturing, Inc., One Short Hills Ave., Short Hills, 07078, (201) 379-2890, (800) 451-8725, Fax: (201) 379-4883. Vice Pres., Sales: Ric Sherman.

Sun Plastics Co., Inc./Dynamic LP Stereo Record Pressing Co., Inc. ★
900 Passaic Ave., East Newark, 07029, (201) 482-6749, (212) 349-0977, Fax: (201) 483-0031. Pres.: Vicky Salerno; Mktg./Sales Dir.: Jerry R. Salerno. (LP's)

Tracy-Val Corp. ★, 201 Linden Ave., Somerdale, 08083, (609) 627-3000, Fax: (609) 627-3002. Pres.: James Miller; Sales Mgr.: Joan Miller. (LP's)


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Allied Digital Technologies, 1301 Avenue of Americas, 14th Floor, New York City, 10019, (212) 757-6800, Fax: (212) 757-5230. Pres./Nat'l Sales: Donald Olesen; Exec. Vice Pres.: Brian Wilson; Vice Pres. Mktg./Bus.Dev.: Steven Granat. (Videodisc)

Athena Records, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-7225, Fax: (718) 761-6411. Client Advisor: Robert Marino. (LP's)

Audio Matrix, Inc., 655 Park Ave., New York, 10021-5397, (212) 861-0670, Fax: (212) 472-4332. Pres.: Milton B. Gelfand. (Videodisc)
Type: CED, LV, VHD

Brooklyn Zone Records Co., 203 Grand St., Manhattan, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Dan Alvaro; Promo/Mktg.: A. Berger/A. Russo; Worldwide Dist. Mgr.: Nancy Micca. (LP's)

Dick Charles Mastering, 130 W. 42nd St., Ste. 1106, New York, 10036, (212) 819-0920, Fax: (212) 768-7822. Pres.: Dick Charles. (LP's)

Columbia Record Productions, 550 Madison Ave., New York, 10022, (212) 833-8203, Fax: (212) 833-8119. Dir., Sales East: Robert Fernandez. (Videodisc)
Type: CED

Disc Makers, 11 W. 17th St., Ground Floor, New York, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com, Web Site: <http://www.discmakers.com>. Chrmn.: Morris Ballen; Pres.: Larry Ballen; Dir., Sales/Mktg.: Tony Van Veen; Regl. Sales Mgr.: Jeff Epstein; Regl. Sales Mgrs.: Joe Belle, Jaime Montalvo. (LP's)

Disc Manufacturing, Inc., 441 Lexington Ave., Ste. 608, New York, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Rep.: Petal Valentine; Acct. Exec.: Andrew Cotto.

Europadisk Ltd., 75 Varick St., New York, 10013, (212) 226-4401, Fax: (212) 966-0456, E-Mail: europadisk-cybersidk.com. Pres.: James P. Shelton; Vice Pres., Prodn.: Jeremy Guttenberg; Vice Pres., Admin.: Ron Toley; Vice Pres., Sales: Russ Paladino. (LP's)

David Moldauer-Manufacturing for the 21st Century, 130 W. 42nd St., Ste. 514, New York, 10036, (212) 382-1234, Fax: (212) 382-1241. Sales Mgr.: David Moldauer. (LP's)

The Music Connection, Inc., 419 Park Ave. S., New York, 10016, (212) 689-4000, Fax: (212) 689-1191. Pres.: Rich Ralton; Vice Pres., Sales: Ira Cohen. (LP's)

WEA Manufacturing, Inc./Warner Media Services, 375 Hudson St., New York, 10014, (212) 741-1404, Fax: (212) 691-9737. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant. (LP's)

NORTH CAROLINA

PMDC, Inc. (PolyGram Manufacturing & Distribution Centers), US Hwy. 29, Grover, 28073, (704) 734-4236, Fax: (704) 734-4280. Pres.: Henning Jorgensen; Dir. Cust. Serv.: Salley E. Mreicle.

OHIO

Metatec/Discovery Systems, 7001 Metatec Blvd., Dublin, 43017, (614) 761-2000, Fax: (614) 766-3140. Pres.: Jeffrey Wilkins.

Musical Recording Studios, 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. (LP's)

PENNSYLVANIA

WEA Manufacturing, Inc., 210 N. Valley Ave., Olyphant, 18447, (717) 383-2471, Fax: (717) 383-2165. Pres.: Richard C. Marquardt; Vice Pres., Sales: David A. Grant; Exec. Dir. CD-ROM Sales: Frank LoVerme. (LP's)

TENNESSEE

Custom Tape Duplicators, Inc., 341 Hill Ave., Nashville, 37210, (615) 256-1728, Fax: (615) 256-6713. Pres.: Clif Tant; Vice Pres./Gen. Mgr.: Mike Tant.

Nashville Record Productions, Inc., 469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284. Pres.: George Ingram; Studio Mgr.: John Eberle. (LP's)

U.S. Optical Disc, Inc., 54 Music Sq. E., Ste. 101, Nashville, 37203, (615) 255-DISC, Fax: (615) 255-1707. CEO: Sheldon Horowitz; Regl. Mgr.: Jack Miller; Dir., Sales/Mktg.: Susan G. DeRoy; Sr. Acct. Mgr.: Debra J. L'Heureux; Sr. Acct. Mgr.: Lisa A. Carroll.

TEXAS

A & R Record & Tape Manufacturing, 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310. Pres.: Richard Sobel; Sales Mgr./Mktg. Dir.: Stanley P. Getz II. (LP's)

Marsal Productions, Inc., 1735 Castroville Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Sales Mgr./Mktg. Dir.: Felix Elizondo; Acct. Exec.: Teresa Menendez. (Videodisc)

VIRGINIA

Nimbus Manufacturing, Inc., PO Box 7427, Charlottesville, 22906, (800) 451-8725, (800) 625-3723, Fax: (201) 379-4883. Pres./CEO: Lyndon Faulkner; Exec. Vice Pres., Sales/Mktg.: Robert Headrick; Vice Pres., Sales: Ric Sherman; Vice Pres., Sales: Mort Weiner; Mktg. Mgr.: Lori Haney.

WYOMING

Rocky Mountain Recording, 8305 Christensen Rd., Cheyenne, 82009, (307) 638-8733. Owner/Mgr.: Ray Alexander; Sales Mgr.: Georgia Alexander. (LP's)

U.S.TERRITORY

PUERTO RICO

Disc Makers, Davison Plz., Ave. Comerio #500, Local #6, Levittown, 00950-0959, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com, Web Site: <http://www.discmakers.com>. Contact: David Rodriguez; Contact: Sonia Toledo. (LP's)

MASTERING FACILITIES

ALABAMA

Disc Manufacturing, Inc. (Plant), 4905 Moores Mill Rd., Huntsville, 35811, (205) 859-9042, Fax: (205) 859-9932. Customer Serv. Mgr.: Phillip Busk. (Audio) (CD Prep Services)

JVC Disc America Co., #2 JVC Rd., Tuscaloosa, 35405, (205) 556-7111, Fax: (205) 554-5505. Pres.: Kaz Hosono; Sr. Vice Pres./Gen. Mgr.: Jack Kiernan; Vice Pres., Mktg.: Lisa Schraml. (Audio) (CD Prep Services)

ARIZONA

AAZTEC Duplicating, 3341 E. Corona Ave., Phoenix, 85040-2837, (602) 243-7060, (800) 582-3999, Fax: (602) 243-7724, E-Mail: sales@azaztec.com. Pres./CEO: Ron Briskman; Sales Mgr.: Robert Hydrick; Studio Mgr.: Brian Bulman; Strategic Planner: Joe Uffens. (Audio) (CD Prep Services, Analog Cassette Mastering)

Terry Lessig Sound, 1626 N. Seventh St., Phoenix, 85006, (602) 255-0155, Fax: (602) 255-0158. Pres.: Terry W. Lessig. (Audio) (CD Prep Services, Analog Cassette Mastering)

Moon Valley Cassette, 10409 N. 21st Ave., Ste. 1, Phoenix, 85021-1816, (602) 870-3987, Fax: (602) 870-8570, E-Mail: cassett@primenet.com. Pres.: Mark R. Bruno; Vice Pres.: Karen Bruno; Prodn. Mgr.: Beth Bruno. (Audio) (Analog Cassette Mastering)

ARKANSAS

Richardson Tape & Sound, Inc., HC 71, Box 231, Mountain View, 72560, (501) 269-3908, Fax: (501) 269-3048, E-Mail: richtape@mtel.net. Pres.: Aubrey Richardson. (Audio) (CD Prep Services, Analog Cassette Mastering)

CALIFORNIA

ASR Recording Services of California, 8960 Eton Ave., Canoga Park, 91304, (818) 341-1124, (800) 852-3124, Fax:

(818) 341-9131. Vice Pres. Sales: Lester Edwards; Vice Pres. Sales: Jeff Schor. (Audio) (CD Prep Services)

Abbey Tape Duplicators, Inc., 9525 Vassar Ave., Chatsworth, 91311, (800) 346-3827, Fax: (818) 407-5900. Pres.: Norman C. Cooke; Sr. Vice Pres., Music Dir.: William Cooke; Vice Pres., Opns.: Jill Cooke. (Audio) (CD Prep Services, Analog Cassette Mastering)

All Points Music, 138 Arena St., Ste. A, El Segundo, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Mktg. Dir.: Robert Sutter; Buyer: Nate Patrick. (Audio) (CD Prep Services, Analog Cassette Mastering)

Alshire Int'l, Inc., 1015 W. Isabel St., Burbank, 91510, (800) 423-2936, (213) 849-4671, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman. (Audio) (CD Prep Services, Analog Cassette Mastering)

Amtron, Inc., 18557 E. Gale Ave., Industry, 91748, (818) 854-8068, Fax: (818) 854-8066. Pres./Sales Mgr.: Stanley Wong; Sales Mgr.: Monisha Chan. (Audio & Video)

Audio Mechanics, 6735 Forest Lawn Dr., Ste. 200, Los Angeles, 90068-1032, (213) 874-4422, Fax: (213) 874-8413, E-Mail: info@audiomechanics.com. Pres.: John Polito; Vice Pres.: Doug Schwartz. (Audio) (CD Prep Services, Analog Cassette Mastering, DCC Prep Services)

BJM Audio Duplication, 6821 Tujunga, North Hollywood, 91605, (818) 761-2924, Fax: (818) 761-2715. Contact: Eric Dominguez. (Audio) (CD Prep Services, Analog Cassette Mastering)

Brookshaw Productions, Inc., 3211 Cahuenga Blvd. W., Hollywood, 90068, (213) 874-3121, Fax: (213) 874-3182. Pres.: Howard Shapiro; Exec. Vice Pres.: Karen Brooks. (Audio & Video)

CMS Digital, Inc., 182 S. Raymond Ave., Pasadena, 91105, (818) 405-8002, Fax: (818) 796-4319. Pres.: Gene Shiveley; Sales Mgr.: Stacey Stanley. (Audio) (CD Prep Services, Analog Cassette Mastering)

Cassette Express, 2882B Walnut Ave., Tustin, 92680, (714) 731-5546, Fax: (714) 731-5871. Pres.: Lee Kovacs; Sales Mgr.: David Morton. (Audio) (Analog Cassette Mastering)

Cassette Productions Unlimited, 7 Holland, Irvine, 92718, (714) 454-1400, Fax: (714) 457-1812. Pres.: Jeff Baker; Exec. Vice Pres.: Rick Guthy; Exec. Vice Pres.: Mark Ashland; Vice Pres., Opns.: Joel Brooks. (Audio) (Analog Cassette Mastering)

Command Productions, 480 Gate Five Rd., Sausalito, 94965, (415) 332-3161. Pres.: Warren Weagant. (Audio) (CD Prep Services, Analog Cassette Mastering)

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Damian FX Studios, 1759 Allen Ave., Glendale, 91201-1268, (818) 845-6402, Fax: (818) 845-0437, E-Mail: eyesinc1@aol.com. Pres.: Aldy Damiano. (Audio) (CD Prep Services)

DigiPrep, Inc., 1425 N. Cole Pl., Hollywood, 90028, (213) 461-1709, Fax: (213) 461-8890, E-Mail: digiprep@ix.netcom.com. Pres.: Daniel A. Hersch; Vice Pres.: Warren R. Salyer. (Audio) (CD Prep Services)

Digital Int'l Corp., 7100 Tujunga Ave., North Hollywood, 91605. Pres.: Ricardo Ceja; Dir., Mfg.: Allen Weintraub. (Audio) (Analog Cassette Mastering)

Disc Makers, 42650 Christy St., Fremont, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: <http://www.discmakers.com>. Pres.: Larry Ballen; Gen. Mgr.-Fremont: Steve Urquhart; Dir., Sales/Mktg.: Ton Van Veen. (Audio) (CD Prep Services, Analog Cassette Mastering)

Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com, Web Site: <http://www.discmakers.com>. Sales: Kathy Fry, John Moyer. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Disc Manufacturing, Inc., 1025 N. Brand Blvd., Ste. 323, Glendale, 91202, (818) 553-0599, (888) 411-DISC, Fax: (818) 553-0590. Dir., Sales, Western Region: Renny Martini; Sales Rep.: Jesse Martinez. (Audio)

Dubs, Inc., 1220 N. Highland Ave., Hollywood, 90038, (213) 461-3726, Fax: (213) 466-7406. Pres.: Vincent J. Lyons; Sales Mgr.: Shellee L. Yaseen; Mktg. Dir.: George Bibaz; Sales Exec.: Dave Dawson. (Video) (Film to Video Transfer)

Erika Records, Inc., 12031 Regentview Ave., Downey, 90241, (310) 904-2701, Fax: (310) 904-2733. Pres.: Erzsebet (Liz) Dunster. (Vinyl Disc Mastering)

Evermark Tape, Inc., 1201 W. Olympic Blvd., Santa Monica, 90404, (310) 450-2898, (800) 428-6001, Fax: (310) 452-0807. Pres.: Mark Chayet. (Audio & Video)

F.D.S. Labs, Inc., 4007 W. Sixth St., Los Angeles, 90020, (213) 383-2155, Fax: (213) 383-2158. Pres.: Hank Waring; Sales Mgr.: Joani Waring; Mgr.: David Bard. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Fast Forward, 1025 Sansome St., San Francisco, 94111, (415) 989-6245, Fax: (415) 989-0349. Pres.: Paul Grippaldi; Sales Mgr.: Mark O'Brien; Supvr.: Gregg Wells. (Video) (Analog Cassette Mastering)

52nd Street Digital, 1800 N. Argyle Ave., Ste. 201, Hollywood, 90028, (213) 463-5252, Fax: (213) 465-2079. Pres./CEO: Jim

Merrill; Vice Pres., Prodn.: Kris Solem. (Audio) (CD Prep Services, Analog Cassette Mastering)

Funkytown Music, Inc. ★, 1027 S. Western Ave., Los Angeles, 90006, (213) 730-4800, (213) 730-4802, Fax: (213) 730-4804. Pres.: Charlie Ann; Gen. Mgr.: Kevin Muto; Vice Pres. A&R: P.B. Floyd. (Video) (Laserdisc Mastering)

Future Disc Systems, Inc. ★, 3475 Cahuenga Blvd. W., Hollywood, 90068, (213) 876-8733, Fax: (213) 876-8143. Pres.: Gary Rice; Sales Mgr.: Susan West. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering, DCC Prep Services)

John Golden Mastering ★, 2373 Teller Rd., Ste. 103, Newbury Park, 91320, (805) 498-3490, Fax: (805) 499-1633. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

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Highland Laboratories, 840 Battery St., San Francisco, 94111, (415) 981-5010. Pres.: Barry J. Brose; Sales Mgr.: A. McKie. (Audio & Video) (Vinyl Disc Mastering, Film to Video Transfer)

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, 90404-6605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com. Pres.: Howard Ganz; Mktg. Dir.: Linda Cotter. (Audio) (CD Prep Services, Analog Cassette Mastering)

JVC Disc America Co., 9255 Sunset Blvd., Ste. 717, Los Angeles, 90069, (310) 274-2221, Fax: (310) 274-4392. Exec. Vice Pres.: Taki Takahara; Vice Pres., CD-ROM: Sean Smith. (CD Prep Services)

KABA Audio Productions ★, 24 Commercial Blvd., Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. CEO: Ken Bacon; Pres.: Lois Bacon; Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon. (Audio) (CD Prep Services, Analog Cassette Mastering)

KABA Research & Development, 24 Commercial Blvd., Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon. (Audio) (CD Prep Services, Analog Cassette Mastering)

KAO Info Systems, 800 Corporate Way, Fremont, 94539, (800) 288-4526, E-Mail: kaoinfo.com. Pres.: David D. Dering. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Film to Video Transfer)

Latin Music Entertainment, Inc., PO Box 33251, Granada Hills, 91394, (818) 831-0841, Fax: (818) 831-0941. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas. (Audio) (CD Prep Services, Analog Cassette Mastering)

Lord & Morris, Inc., 2707 Plaza Del Amo, Ste. 601, Torrance, 90503, (310) 533-4800, Fax: (310) 533-1993. Pres.: Dawn Morris; Gen. Mgr.: Mark Williams; Mktg. Dir.: Roger Casas. (Video) (CD Prep Services)

The Mastering Lab, 6033 Hollywood Blvd., Hollywood, 90028, (213) 466-8589, Fax: (213) 465-7570. Pres.: Doug Sax; Studio Mgr.: Monique Smith. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Maxi Cassette Productions, Inc., 1440 E. Arrow Hwy., Unit L, Irwindale, 91706, (818) 358-1644, (800) 344-6294, Fax: (818) 357-1666, E-Mail: maxi.cd@greenheart.com. Pres.: Michael T. Aris. (Audio) (CD Prep Services)

Mirror Image, 7315C Sunset Blvd., Hollywood, 90046, (213) 876-1666, (800) 246-1111, Fax: (213) 876-7831. Pres.: Dean Acheson. (Audio) (CD Prep Services, Analog Cassette Mastering, Laserdisc Mastering)

Mr. Speed Cassette Duplication, 12426 1/2 Ventura Blvd., Studio City, 91604, (818) 767-7333, Fax: (818) 762-3074. Pres.: Steve Katz; Pres.: Steve Mitchell. (Audio) (Analog Cassette Mastering)

Mobile Fidelity Sound Lab ★, 105 Morris St., Sebastopol, 95472, (707) 829-0134, (800) 423-5759, Fax: (707) 829-3746, E-Mail: mofi@mofi.com. Pres.: Herbert A. Belkin; Exec. Vice Pres./Gen. Mgr.: Lori Beaudoin; Exec. Vice Pres., Sales: James G. Benz; Vice Pres., Sales: Thomas G. Enright; Vice Pres. Pdc. Devel.: Joe Bermudez. (Audio) (CD Prep Services, Vinyl Disc Mastering)

NRG Recording Services, 11128 Weddington St., North Hollywood, 91601, (818) 760-7841, Fax: (818) 760-7930, E-Mail: kitm@nrgrecording.com. Studio Mgr.: Kit Mitchell.

Nimbus Manufacturing, Inc., 1515 W. 190th St., Ste. 152, South Bay Centre, Gardena, 90248, (800) 625-3723, Fax: (310) 769-1680. Vice Pres., Sales: Mort Weiner. (Audio) (CD Prep Services)

Nimbus Manufacturing, Inc., 520 Almanor Ave., Sunnyvale, 94086, (800) 625-3723, (800) 451-8725. Vice Pres., Sales: Mort Weiner; Vice Pres., Sales: Ric Sherman. (Audio) (CD Prep Services)

Ocean Development America, Inc., 13453-A Brooks Dr., Baldwin Park, 91706, (818) 856-2183, Fax: (818) 338-9194. Pres.: Alice Zhang. (Audio)

Ocean View Digital Mastering, 2323 Corinth Ave., Los Angeles, 90064, (310) 444-9904, Fax: (310) 478-0659. Pres./Chief Engineer: Joe Gastwirt; Vice Pres.: Ira Gastwirt; Engineer: Ramon Breton. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Optical Disc Corp., 12150 Mora Dr., Santa Fe Springs, 90670, (310) 946-3050, Fax: (310) 946-6030, E-Mail: 76712.3036@compuserve.com. Pres.: Richard Wilkinson; Exec. Vice Pres.:

Michael Wintz; Vice Pres., Mktg.: Patricia Onderdonk. (Film to Video Transfer)

Tom Parham Audio Productions, 1140 S. Cypress, Unit D, La Habra, 90631, (800) 246-5667, Fax: (714) 871-5126. Owner: Tom Parham. (Audio) (CD Prep Services, Analog Cassette Mastering)

Pioneer Recording Studio, Inc. ★, 11835 Eddleston Dr., Northridge, 91326, (818) 832-5376, Fax: (818) 832-5373, E-Mail: galez@aol.com. Pres.: Gary A. Rubin; Vice Pres.: Keith Edwards; Mktg. Dir.: Tom Connors. (Audio) (Analog Cassette Mastering)

Prairie Sun Recording, PO Box 7084, Cotati, 94928, (707) 795-7011, Fax: (707) 795-1259. Pres./Mktg. Dir.: Mark "Mooka" Rennick; Opns. Mgr.: Jeffrey Sloan. (Audio)

Quadim Corp. ★, 5356 Sterling Center Dr., Westlake Village, 91361, (818) 706-8843, (800) 576-EDIT, Fax: (818) 706-8426. CEO: Guy A. Costa; Sales Mgr.: Paul Costa. (Audio) (CD Prep Services, Analog Cassette Mastering)

R C Consultants, 1818 Germain Dr., Montebello, 90640, (818) 782-7100, Fax: (818) 782-7111. Contact: Ricardo Ceja. (Audio) (CD Prep Services, Analog Cassette Mastering)

Radio Central ★, 548 S. Spring St., Ste. 815, Los Angeles, 90013, (213) 623-7589, Fax: (213) 623-7590. Pres.: David B. Sigler; Sales Mgr.: C.T. Hampson. (Audio)

Rainbo Records & Cassettes ★, 1738 Berkeley St., Santa Monica, 90404, (310) 829-3476, Fax: (310) 828-8765. Pres.: Jack G. Brown; Gen. Mgr.: Steven E. Sheldon. (Audio) (Vinyl Disc Mastering, Analog Cassette Mastering)

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Record Technology, Inc. (RTI) ★, 486 Dawson Dr., Camarillo, 93012, (805) 484-2747, Fax: (805) 987-0508. Owners: Don MacInnis/Chad Kassern; Sales: Linda Pierce Ferguson; Sales: Reid MacInnis; Sales: Jane Coulson. (Audio) (CD Prep Services, Vinyl Disc Mastering)

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Rose Recording Studios ★, 1098 Rose Ave., El Centro, 92243, (619) 352-5774, Fax: (619) 353-1339. Owner: Danny Berg. (Audio)

SF Video, Inc., 930 Montgomery St., Ste. 301, San Francisco, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James

Olmstead; Sales: Scott Durkee. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

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Sony Disc Manufacturing, 875 S. Westlake Blvd., Ste. 114, Westlake Village, 91361, (805) 496-6628, Fax: (805) 496-5753. Dir., Sales-West: Jack Storti. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Laserdisc Mastering)

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Tape Specialty, Inc. ★, 13411 Satcoy St., North Hollywood, 91605, (818) 786-6111, (800) 310-0800, Fax: (818) 904-0267. Pres.: Steven Feldman; Sales Mgr.: Nancy Catipano; Mktg. Dir.: Stuart Feldman. (Audio) (CD Prep Services, Analog Cassette Mastering)

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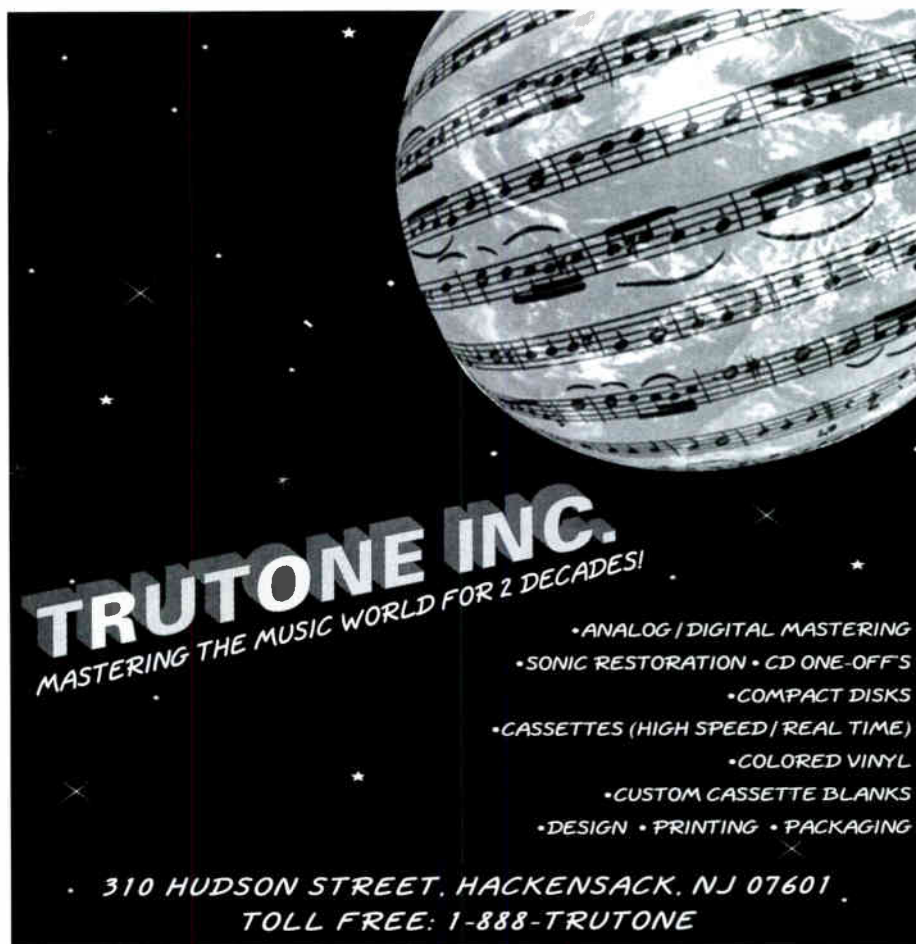
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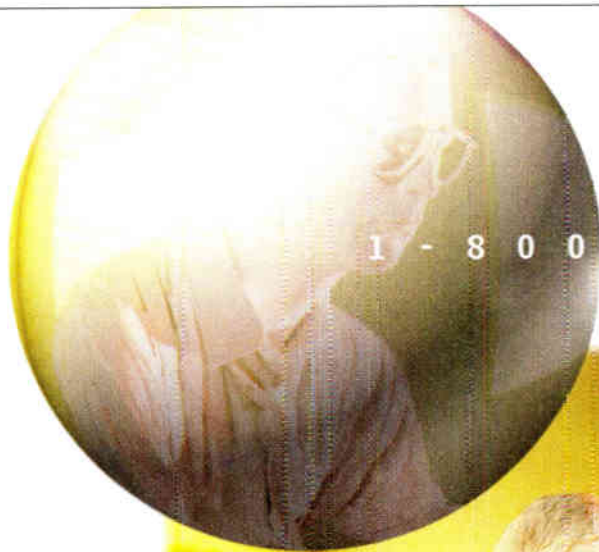
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Continental Recordings, Inc., 230 Adams St., Newton, 02158, (617) 630-0007, Fax: (617) 630-0019, E-Mail: dan_flynn@bcsmac.org. Pres./Sales Mgr.: L. Daniel Flynn; Creative Dir.: Richard H. Durante. (Audio) (Analog Cassette Mastering)

Ian Communications Group, Inc., 13 Ray Ave., Burlington, 01803, (617) 229-7500, Fax: (617) 229-5777. Pres.: Richard Berberian; Vice Pres., Mfg.: Paul Mooradian; Vice Pres., Techn. Ops.: Kentaro Furutani. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

M Works, 432 Columbia St., Ste. B-14, Cambridge, 02141, (617) 577-0089, Fax: (617) 577-0098, E-Mail: 71242.2661@compuserve.com. Pres./Mastering Engineer: Jonathan Wyner; Vice Pres.: William Wolk; Studio Mgr.: Michelle Jaeger; Engineer: David Merullo. (Audio) (CD Prep Services, Analog Cassette Mastering)

9West Mastering ★, 321 Stow Rd., Marlborough, 01752, (508) 303-6500, Fax: (508) 303-0083, E-Mail: henkk@aol.com. Pres.: Henk Koolstra. (Audio) (CD Prep Services, Analog Cassette Mastering)

Northeastern Digital Recording, Inc. ★, 2 Hidden Meadow Ln., Southborough, 01772, (508) 481-9322, Fax: (508) 624-6437, E-Mail: cdndr@aol.com, Web Site: http://www.cdndr.com. Pres.: Dr. Toby Mountain; Sales Mgr.: Anne Shepard; Mastering Engineer: Laurie Flannery. (Audio) (CD Prep Services)

MICHIGAN

A & F Music Services ★, 2834 Otsego, Waterford, 48328-3244, (810) 682-9025, (810) 333-7177. Owner: Frank C. Merwin. (Audio)

Audio Graphics ★, 1516 Ferris Ave., Royal Oak, 48067, (810) 544-1793, Fax: (810) 544-8999, E-Mail: audiograph@aol.com. Pres.: Edward J. Wolfrum; Sales/Mktg.: Louis D. Wolfrum. (Audio) (CD Prep Services, Analog Cassette Mastering)

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike; Mktg. Mgr.: Matt Matsubara; Sales Supvr.: Tracey Gruning. (Audio)

Merus Media, Inc., 2557 Knapp St. NE, Grand Rapids, 49505, (616) 364-0022, Fax: (616) 364-1988. Pres.: Ron Harkai. (Audio)

Playtown Sound Productions, 625 Connable Ave., Petoskey, 49770, (616) 347-0063, Fax: (616) 347-0063. Pres.: Robert Bollinger. (Audio) (CD Prep Services, Analog Cassette Mastering, Laserdisc Mastering)

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek. (Audio & Video) (CD Prep Services, Laserdisc Mastering, Film to Video Transfer)

Sound Enterprises ★, 34540 Sims Ave., Wayne, 48184, (313) 728-5070, Fax: (313) 728-5177. Pres.: Ron Murphy. (Audio) (CD Prep Services, Vinyl Disc Mastering)

World Class Tapes, 670 Airport Blvd., Ste. 1, Ann Arbor, 48108, (313) 662-0669, (800) 365-0669, Fax: (313) 662-0997. Pres.: Rob G. Martens; Sales Mgr.: Sue Gillis. (Audio) (CD Prep Services, Analog Cassette Mastering)

MINNESOTA

Digital Excellence, 300 York Ave., Saint Paul, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf, Cheryl Miller, Lisa Willey, Jane Tweet. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

Imation Enterprises Corp., 1185 Wolters Blvd., Optical Storage Solutions, Vadnais Heights, 55110, (612) 704-5050, Fax: (612) 704-5007, E-Mail: info@imation.com. Sales Mgr.: Gary Stillwell; Mktg. Mgr.: Dave Iverson. (Audio & Video) (CD Prep Services, Laserdisc Mastering)

Metacom, Inc. ★, 5353 Nathan Ln., Plymouth, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiess; Mktg. Dir.: Diane Dickmeyer. (Audio) (CD Prep Services)

Precision Tapes, Inc. ★, 911 S. Second St., Minneapolis, 55415, (612) 333-9111, Fax: (612) 332-9200, E-Mail: buddy@power-house.com. Pres.: Dan Piepho; Customer Serv. Mgr.: Warren Shore; Mktg. Dir./Sales Mgr.: Buddy Cohen. (Audio & Video) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering, Laserdisc Mastering)

Westmark Productions, 8345 Duluth St., Golden Valley, 55427, (612) 544-3050, Fax: (612) 544-2443. Pres./Mktg. Dir.: DuWayne Kloos; Sales Mgr.: Joann Kloos. (Audio) (CD Prep Services, Analog Cassette Mastering)

MISSOURI

Acme Distributors, 4000 E. 137th Terr., Kansas City, 64030, (816) 444-8123, Fax: (816) 767-0000. Pres.: Ward Black; Sales Mgr.: S.M. Black. (Audio) (CD Prep Services, Analog Cassette Mastering)

Audio Duplication & Services, Inc. ★, 1927 Boaz, Saint Louis, 63122, (314) 965-8895, Fax: (314) 838-3440. Pres.: Rick Schamberger. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Audio-VideoGraphics, Inc. ★, 13801 E. 35th St., Independence, 64055, (800) 322-2832, Fax: (816) 254-0045, E-Mail: mail@avginc.com. Pres.: Greg Azorsky; Sr. Acct. Consultant: Jeff Propst; Chief Engineer: Kevin Davis. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

Blue Sky Productions ★, 628 Craig Woods, Saint Louis, 63122, (314) 822-1615, Fax: (314) 531-9188. Pres.: Dan P. Thompson. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Film to Video Transfer)

MONTANA

Jester Sound & Video, 423 Kuhlman Dr., Billings, 59105, (406) 248-5896, Fax: (406) 245-5658. Owner/Mgr.: Grace Fillmore; Pres.: Bob Hale. (Audio & Video) (Analog Cassette Mastering)

NEBRASKA

Master Track Productions, Inc., 1045 W. Bond St., Lincoln, 68521-3630, (402) 474-4985, Fax: (402) 474-2535. Pres.: Don Enns; Customer Serv. Mgr.: Carol Downing; Mktg. Mgr.: Dan Norton. (Audio) (Analog Cassette Mastering)

Memcon Corp., 2430 S. 156th Cir., Omaha, 68130, (402) 333-3100, Fax: (402) 333-2029. Pres.: Gerald C. Korth; Sales Mgr.: Larry W. Korth; Mktg. Dir.: Terry Wherlock. (CD Prep Services)

NEW HAMPSHIRE

Captain Fiddle Music, 4 Elm Ct., Newmarket, 03857, (603) 659-2658. Owner/Pres.: Ryan Thomson; Sales Mgr.: Rominy Jurgens. (Audio) (Analog Cassette Mastering)

NEW JERSEY

Audio Plus Video Int'l, Inc., 235 Pegasus Ave., Northvale, 07647, (201) 767-3800, Fax: (201) 784-2769. Pres.: Andre' Macaluso; Sr. Vice Pres.: Beth A. Simon; Dir., Sales: Diane Falcio; Sr. Sales Exec.: Dina Sylvester. (Video) (Film to Video Transfer)

db's digital, Inc. ★, 720 Monroe St., Ste. E4-15, Hoboken, 07030, (201) 222-2727, Fax: (201) 222-0909, E-Mail: dbdigital@aol.com. Pres.: Dave Steele; Prodn. Mgr.: Todd Parker. (Audio) (CD Prep Services, Analog Cassette Mastering)

D & G Mastering, 11 Browning Pl., Englishtown, 07726, (908) 446-2411. Pres./Owner: Don Van Gorden. (Audio) (Vinyl Disc Mastering)

Disc Makers ★, 7905 N. Rt. 130, Pennsauken, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Chmn.: Morris Ballen; Pres.: Larry Ballen; Sales/Mktg. Dir.: Tony Van Veen; Dir., Promos/Commun.: Jason Ojalvo; Mgr., Pdc. Info.: Steve Cunnion. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Int'l Cutterhead Repair Service, Inc. ★, 571 Boulevard, Harsbrouck Heights, 07604, (201) 288-0106. Pres.: Sharon Rand Mizrahi; Sales Mgr./Mktg. Dir.: Moty Mizrahi. (Audio) (Vinyl Disc Mastering)

Mardee Video, Inc., 242 St. Nicholas Ave., South Plainfield, 07080, (908) 753-4343, Fax: (908) 753-2319. Pres.: Mariano De Santis; Customer Rel.: Chung Vo-Williamson. (Audio & Video) (Analog Cassette Mastering)

Nimbus Manufacturing, Inc., One Short Hills Ave., Short Hills, 07078, (201) 379-2890, (800) 451-8725, Fax: (201) 379-4883. Vice Pres., Sales: Ric Sherman. (Audio) (CD Prep Services)

PSI Industries, Inc. ★, 135 Ludlow Ave., Northvale, 07647, (201) 768-8007, Fax: (201) 768-8314. Pres.: Stephanie L. Volpe; Vice Pres./Sales: Mary Ann Spitaletta. (Audio & Video) (Analog Cassette Mastering)

RPL, Inc., 1100 State St., Camden, 08105, (609) 963-3000, (800) 235-COPY, Fax: (609) 963-3854. Pres.: Ron Oliano; Sales Mgr.: Lisa Olaino-Gross. (Audio) (Analog Cassette Mastering)

Sun Plastics Co., Inc./Dynamic LP Stereo Record Pressing Co., Inc. ★, 900 Passaic Ave., East Newark, 07029, (201) 482-6749, (212) 349-0977, Fax: (201) 483-0031. Pres.: Vicky Salerno; Mktg./Sales Dir.: Jerry R. Salerno. (Audio)

Trutone, Inc.

310 Hudson St., Hackensack, 07601, (201) 489-9180, (888) TRU-TONE, Fax: (201) 489-1771, E-Mail: trutone2@aol.com. Pres.: Carl Rowatti; Sales/Mktg. Mgr.: Adrienne Rowatti; Sales Mgr.: Dennis Ostrom. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

VideoLab Cassette, Inc., 506 Jersey Ave., New Brunswick, 08901, (800) 876-1891, (908) 418-1020, Fax: (908) 418-1230. Vice Pres., Sales: Jan F. Sotnikoff. (Video)

Winthrop Productions, 257 Warren Ave., Fort Lee, 07024, (212) 662-8685, Fax: (201) 886-1809. Pres.: Susan Winthrop. (Audio) (CD Prep Services)

NEW MEXICO

Rainbow Cassette Studio, 27 Valencia Rd., Taos, 87571, (800) 748-1540, Fax: (505) 776-2804. Pres.: Tony Isaacs; Mgr.: Judy Lujan. (Audio) (CD Prep Services, Analog Cassette Mastering)

NEW YORK

A to Z Music Services, Inc., 611 Broadway, Ste. 915, New York, 10012, (212) 260-0237, Fax: (212) 260-0631, E-Mail: a2zmserv@aol.com. CEO: Sarah Robertson; Pres.: Paddy Prendereast; Sales Mgr.: Andy Dowding; Sales/Mktg.: Yailtza Ferreras. (Audio) (CD Prep Services, Analog Cassette Mastering)

Aligned Audio, Inc., 151 22nd St., Brooklyn, 11232, (718) 788-6969, Fax: (718) 499-0421. Pres.: Art Blavis. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Allied Digital Technologies, 1301 Avenue of Americas, 14th Floor, New York City, 10019, (212) 757-6800, Fax: (212) 757-5230. Pres./Nat'l Sales: Donald Olesen; Exec. Vice Pres.: Brian Wilson; Vice Pres. Mktg./Bus.Dev.: Steven Granat.

American Pro Digital, Inc., P.O. Box 550, Roosevelttown, 13683-0550, (800) 273-3472, Fax: (315) 769-0342, E-Mail:

apdinc@northnet.org. Sales Mgr.: Ken Richardson; Sales Rep.: John Jungklaus; Sales Rep.: Jo Ann Clark. (Audio) (CD Prep Services, Analog Cassette Mastering)

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589. Pres.: Anthony A. Maniere; Sales Mgr.: Mark Silfen. (Analog Cassette Mastering)

Athena Records, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-7225, Fax: (718) 761-6411. Client Advisor: Robert Marino. (Audio) (CD Prep Services, Vinyl Disc Mastering)

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Dan Alvaro; Promo/Mktg.: A. Berger/A. Russo; Worldwide Dist. Mgr.: Nancy Micca. (Audio) (Vinyl Disc Mastering)

Adrian Carr Music Designs Recording ★, 630 Ninth Ave., 12th Floor, New York, 10036, (212) 977-5390, Fax: (212) 489-0050. Dir.: Adrian Carr; Office Mgr./StudioBooking: Jheri Allen. (Audio) (CD Prep Services, Analog Cassette Mastering)

Dick Charles Mastering, 130 W. 42nd St., Ste. 1106, New York, 10036, (212) 819-0920, Fax: (212) 768-7822. Pres.: Dick Charles. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Cine Magnetics Video & Digital Laboratories ★, 100 Business Park Dr., Armonk, 10504, (914) 273-7500, (800) 431-1102, Fax: (914) 273-7575, E-Mail: cmvideo@aol.com. Pres.: Joseph J. Barber, Jr.; Vice Pres.: Robert Orzack; Gen. Mgr.: Kenneth Wynne. (Video) (CD Prep Services, Analog Cassette Mastering, Film to Video Transfer)

Cinema Sound Ltd., 311 W. 75th St., New York, 10023, (212) 799-4800, Fax: (212) 799-2057. Pres.: Joan S. Franklin; Studio Mgr.: John S. Rockwell. (Audio) (Analog Cassette Mastering)

Cinram, ★, 660 White Plains Rd., Ste. 400, Tarrytown, 10591, (914) 631-2800, Fax: (914) 631-9281. Exec. Vice Pres.: Sales/Mktg.: Hugh T. Landy. (Audio) (CD Prep Services)

Classic Sound, Inc., 211 W. 61st St., New York, 10023, (212) 622-3300. Co-Pres.: Tom Lazarus; Co-Pres.: Tim Martyn; Post Prodn. Engineer: Carl Talbot; Post Prodn. Engineer: Steven Deur. (Audio) (CD Prep Services)

Classic Video Duplication, Inc., 463 Union Ave., Westbury, 11590, (516) 334-1441, Fax: (516) 334-2968. Pres.: Raymond Nieves. (Video)

Columbia Record Productions, 550 Madison Ave., New York, 10022, (212) 833-8203, Fax: (212) 833-8119. Dir.: Sales Asst: Robert Fernandez. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Laserdisc Mastering)

Core Systems, Inc., 130 W. 25th St., New York, 10001, (212) 492-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas. (Audio) (Analog Cassette Mastering)

DB Plus Digital Services, Inc. ★

250 W. 57th St., Ste. 725, New York, 10107, (212) 397-4099, Fax: (212) 397-2207. Sales Contacts: Tony, Philip and Randy. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

D.S.M. Producers, Inc. ★, 161 W. 54th St., Ste. 803, New York, 10019, (212) 245-0006, Fax: (212) 265-5726. Pres.: Suzan Bader; V Pres./Nat'l Sales Dir.: Doris Kaufman; Studio Mgr.: Kirwin Stewart; Dir., A&R: Nicole Weitz. (Audio) (CD Prep Services, Analog Cassette Mastering)

Digital Force, 330 W. 58th St., Ste. 600, New York, 10019, (212) 333-5953, Fax: (212) 333-4020. Pres.: Jerome Bunke; Engineer: Steve Schwartz; Customer Serv. Rep.: Peter Folz; Prodn. Mgr.: Greg Reeves. (Audio) (CD Prep Services, Analog Cassette Mastering)

Disc Makers, 11 W. 17th St., Ground Floor, New York, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Chrmn.: Morris Ballen; Pres.: Larry Ballen; Dir., Sales/Mktg.: Tony Van Veen; Regl. Sales Mgr.: Jeff Epstein; Regl. Sales Mgrs.: Joe Belle, Jaime Montalvo. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Disc Manufacturing, Inc., 441 Lexington Ave., Ste. 608, New York, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Rep.: Petal Valentine; Acct. Exec.: Andrew Cotto. (Audio)

Duplication Specialists, Inc. ★, 843 Merrick Rd., Baldwin, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail: dupespec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa Schwartz. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Film to Video Transfer)

Eastern Standard Productions, Inc. (ESP) ★, 37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice Pres.: Deborah Mekker; Customer Serv. Mgr.: Christine Ostolski; Customer Serv.: Scott Keller; Customer Serv.: Carol A. Opalinski. (Audio) (CD Prep Services, Analog Cassette Mastering)

Europadisk Ltd. ★, 75 Varick St., New York, 10013, (212) 226-4401, Fax: (212) 966-0456, E-Mail: europadisk-cybersidk.com. Pres.: James P. Shelton; Vice Pres., Prodn.: Jeremy Guttenberg; Vice Pres., Admin.: Ron Textley; Vice Pres., Sales: Russ Paladino. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering, DCC Prep Services)

Executive Recording Ltd., 300 W. 55th St., New York, 10019, (212) 247-7434. Owner/Pres.: Lucille Sayet. (Audio) (Vinyl Disc Mastering)

Frankford/Wayne Mastering Labs, Inc., 130 W. 42nd St., Ste. 1000, New York, 10036, (212) 302-8300, Fax: (212) 764-3466. Pres.: Thomas S. Steele; Gen. Mgr.: Tracy Steele; Opns. Mgr./Mktg. Dir.: Carol J. Steele. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering, DCC Prep Services)

Ross Gaffney Video, 72 Madison Ave., 6th Floor, New York, 10016, (212) 213-0426, Fax: (212) 213-0736. Pres.: C.Y. Chang; Opns. Mgr.: Grace Jao. (Video) (Analog Cassette Mastering)

The Hit Factory Mastering Studios, 421 W. 54th St., New York, 10003, (212) 245-0200, Fax: (212) 245-5987. Pres.: Edward Germano. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Intercontinental Televideo, Inc. ★, 29 W. 38th St., New York, 10018, (212) 719-0202, Fax: (212) 391-2993. Pres.: Gerald Citrom; Vice Pres./Gen. Mgr.: Nigel Toovey; Vice Pres. Sales: Elliott Widolok. (Video) (Film to Video Transfer)

Int'l Duplication Centre, Inc., 321 W. 44th St., Ste. 908, New York City, 10036, (212) 581-3940, Fax: (212) 581-3979, Web Site: http://www.idcdigital.com. Pres./CEO: Marcy Gilbert; Vice Pres.: Tom McCormick; Dir., Opns.: John Martin. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

Int'l Recording Co., 49 Desmond Ave., Bronxville, 10708-5620, (914) 337-5726. Pres./Sales Mgr.: Claire M. Rie. (Audio) (Vinyl Disc Mastering)

Kewall Real Time Tape Duplicators, 77 Bay Shore Rd., Bay Shore, 11706, (516) 586-2486, (800) 67-KEWAL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

Master Cutting Room, Inc., 250 W. 49th St., Third Floor, New York, 10019, (212) 765-8496, Fax: (212) 765-8630. Pres.: Joseph Brescio. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Masterdisk Corp., 545 W. 45th St., New York, 10036, (212) 541-5022, Fax: (212) 265-5645. Pres.: Doug Levine; Studio Mgr.: Stephanie Maelen. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Media Technologies Ltd. ★, 80 Orville Dr., Bohemia, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopy; Vice Pres.: Bryan Cammarata; Vice Pres., Studio Servs.: Don Jennings. (Audio) (CD Prep Services, DCC Prep Services)

David Moldauer -Manufacturing for the 21st Century, 130 W. 42nd St., Ste. 514, New York, 10036, (212) 382-1234, Fax: (212) 382-1241. Sales Mgr.: David Moldauer. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Nat'l Video Center ★, 460 W. 42nd St., New York, 10036, (212) 279-2000, Fax: (212) 947-6439. Vice Pres., Sales: Stephen Ostrow; Sales Dir.: Steve Ostrow. (Video) (Film to Video Transfer)

QUIK-Cassette Corp. ★, 250 W. 57th St., Ste. 2214, New York, 10107, (212) 977-4411. Sales Mgr.: Ron Kliepstein. (Analog Cassette Mastering)

Quintessential Sound, Inc., 1600 Broadway, Ste. 610, New York, 10019, (212) 586-4200, Fax: (212) 586-5339. Dir./Chief Engineer: Gabe M. Wiener; Asst. Mgr.: Evan Ambinder. (Audio) (CD Prep Services)

Reliance Audio Visual Corp., 1600 Broadway, New York, 10019, (212) 586-5000, Fax: (212) 586-5002. Mktg. Dir.: Norma E. Matthews. (Video)

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr. (Audio) (CD Prep Services, Analog Cassette Mastering)

Sterling Sound, Inc. ★, 1790 Broadway, New York, 10019, (212) 757-8519, Fax: (212) 757-4607. COO/Mng. Dir.: David E. Anderson; Technical Dir.: Robert A. Tis; Studio Mgr.: Larry Lachmann; Mastering Engineers: George Marino, Ted Jensen; Mastering Engineers: Jose Rodriguez, Tom Coyne; Mastering Engineer: Joseph M. Palmaccio. (Audio) (Vinyl Disc Mastering, Analog Cassette Mastering)

Variety Recording Studio, PO Box 8525, New York, 10150-8525, (212) 221-6625, Fax: (212) 382-1241. Pres.: Heman Vargas; Sales Mgr.: Carlos Cervantes. (Audio)

WEA Manufacturing, Inc./Warner Media Services ★, 375 Hudson St., New York, 10014, (212) 741-1404, Fax: (212) 691-9737. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant. (Audio) (CD Prep Services, Analog Cassette Mastering)

Wings Digital Corp., 10 Commercial St., Hicksville, 11801, (516) 933-2500, Fax: (516) 933-2506, E-Mail: 6794383@mcimail.com. Pres.: Manny Settin; Vice Pres., Engineering: Louis Boccio; Sales Dir.: Randolph Hudson; CD-ROM Sales Mgr.: John Marzella; Acct. Rep.: Ray Kissel; Acct. Rep.: Karen Michellini. (Audio) (CD Prep Services)

NORTH CAROLINA

American Multimedia, Inc. ★, 2609 Tucker St. Ext., Burlington, 27215, (910) 229-5554, Fax: (910) 570-3815. Pres.: Larry Hable; CFO: Fred Haal; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield; Sr. Vice Pres., Sales: Tim Mallard. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

dLAB Studios, 7804 Conifer Cir., Indian Trail, 28079, *704) 882-6134. Pres.: David Moody; Sales Mgr.: Jeremy Hough. (Audio) (CD Prep Services, Analog Cassette Mastering)

ICCA, Inc., 4447 South Blvd., Charlotte, 28209, (704) 523-7219, (800) 624-5940, Fax: (704) 529-5277, E-Mail: iccanet@webserve.net. Vice Pres.: Harrel Canting; Sales Mgr.: John Firestone. (Audio & Video)

Main Tripp Records, Inc., 2804 Beechtree Dr., Sanford, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin. (Audio & Video)

PMDC, Inc. (PolyGram Manufacturing & Distribution Centers), US Hwy. 29, Grover, 28073, (704) 734-4236, Fax: (704) 734-4280. Pres.: Henning Jorgensen; Dir. Cust. Serv.: Salley E. Mreicle. (Audio) (CD Prep Services)

OHIO

A to Z Audio Services, Inc., 21929 Lorain Rd., Fairview Park, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Abarca; Mktg. Dir.: Greg Zamoski. (Audio) (CD Prep Services, Analog Cassette Mastering)

Audiocraft Video & Audio Services, P.O. Box 641065, Cincinnati, 45264, (513) 241-4304, Fax: (513) 241-3477. Pres.: Steven R. Schoo. (Audio) (CD Prep Services, Analog Cassette Mastering)

Jewel Records, 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9336, Fax: (513) 522-9915. Pres.: Rusty York; Sales Mgr.: Linda York; Mktg. Dir.: Sharon Woods; Studio Mgr.: Rick Hopkins. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Musicol Recording Studios, 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

QCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: qca@pol.com. Pres.: Jim Bosken; Sales Mgr.: Amber Hines. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Rome Recording Co., 3970 S. High St., Columbus, 43207, (614) 497-3970, Fax: (614) 497-1012. Pres./Sales Mgr.: Jack Casey; Mktg. Dir.: Joyce Casey. (Audio) (Analog Cassette Mastering)

SoundSpace, Inc., 845 Dayton St., Yellow Springs, 45387, (513) 767-7353, Fax: (513) 767-7348. Pres.: Chris Hertzier. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

OKLAHOMA

El Jay Audio/Video Duplication, 6540 E. 21st St., Ste. E, Tulsa, 74129, (800) 886-8273, (918) 836-8273. Pres.: Leon Whitman; Sales Mgr./Mktg. Dir.: Jean Whitman. (Audio) (Analog Cassette Mastering, Film to Video Transfer)

OREGON

Musicraft, Inc., 27501 SW 95th Ave., Ste. 930, Wilsonville, 97070, (503) 682-8668, Fax: (503) 682-3043. Pres.: William E. Berry; Gen. Mgr.: Stephen J. Ziegler. (Audio) (CD Prep Services, Analog Cassette Mastering)

Super Duper Audio Duplicators ★, 1634 SW Alder, Portland, 97205, (503) 228-2222, Fax: (503) 228-6819. Pres.: Rick McMillen; Sales: Kelly Dunn. (Audio) (CD Prep Services, Analog Cassette Mastering)

PENNSYLVANIA

AudioVisual Communications, Inc. ★, 435 Crooked Ln., King of Prussia, 19406, (610) 272-8500, Fax: (610) 272-8604. Pres.: John L. Butterworth. (Audio) (Analog Cassette Mastering)

Crown Magnetics, Inc., 1223 Bittner Blvd., Lebanon, 17046, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615. Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Mktg. Mgr.: Jeffrey Fields. (Audio) (Analog Cassette Mastering)

Digital Dynamics Audio, Inc., 816 Fifth Ave., Bethel Park, 15219, (412) 434-1630, Fax: (412) 434-0160, E-Mail: info.ddai@jrmir.net. Pres.: Thomas J. Kikta, Jr.; Vice Pres.: Francisco Rodriguez; Sales Mgr.: Christopher Koch. (Audio) (CD Prep Services, Analog Cassette Mastering)

Forge Recording Studios, Inc. ★, Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940. Pres.: Warren Wilson. (Audio) (CD Prep Services, Analog Cassette Mastering)

KAO Info Systems ★, 1857 Colonial Village Ln., Lancaster, 17601, (800) 525-6575, Fax: (717) 392-7897, E-Mail: kaoinfo.com. Pres.: David D. Dering; Vice Pres.: Jim Boyer; CD Product Mgr.: Tracy Files; Central Regl. Sales Mgr.: Joe D'Ambrosio; E. Coast Regl. Sales Mgr.: Marc Feingold. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Film to Video Transfer)

Masterwork Recording, Inc. ★, 1020 N. Delaware Ave., Philadelphia, 19125, (215) 423-1022, Fax: (215) 423-6020. Pres.: Peter Humphreys; Sales Mgr.: Albert On. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

WEA Manufacturing, Inc., 210 N. Valley Ave., Olyphant, 18447, (717) 383-2471, Fax: (717) 383-2165. Pres.: Richard C.

Marquardt; Vice Pres., Sales: David A. Grant; Exec. Dir. CD-ROM Sales: Frank LoVerme. (Audio) (CD Prep Services, Analog Cassette Mastering)

WRS Motion Picture & Video Lab, 1000 Napor Blvd., Pittsburgh, 15205, (412) 937-7700, Fax: (412) 922-1020. Pres.: Jack Napor; Sales Mgr.: Ed Janow; Mktg. Dir.: David Simpson. (Audio & Video) (Film to Video Transfer)

TENNESSEE

Black Dog Productions, LLC ★, 1701 Church St., Nashville, 37203, (615) 321-3835, Fax: (615) 329-3737. Partner: James Frazier; Partner: Doug Belden; Partner: Sharon Frazier.

CRT Custom Products, Inc. ★, 7532 Hickory Hills Ct., Whites Creek, 37189, (615) 876-5490, Fax: (615) 876-4260. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner. (Audio) (CD Prep Services, Analog Cassette Mastering)

Colorfonics Nashville ★, 6209 Charlotte Pk., Nashville, 37209, (615) 352-3554, Fax: (615) 352-7658. Pres./Owner: Bill Crawley; A&R: Mary Durham. (Audio & Video) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering, DCC Prep Services, Film to Video Transfer)

Custom Tape Duplicators, Inc. ★, 341 Hill Ave., Nashville, 37210, (615) 256-1728, Fax: (615) 256-6713. Pres.: Cliff Tant; Vice Pres./Gen. Mgr.: Mike Tant. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

Disc Mastering, Inc., 30 Music Sq. W., Ste. 151, Nashville, 37203, (615) 254-8825, (800) 437-9105, Fax: (615) 254-8826. E-Mail: makeacd4u@aol.com. Pres.: Randy Kling; Vice Pres.: Chad Kling. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Georgetown Masters, Inc., 33 Music Sq. W., Ste. 108, Nashville, 37203, (615) 254-3233, Fax: (615) 254-3237. Pres./Chief Engineer: Denny Purcell; Office Mgr.: Kysa Estes; Engineers: Don Cobb/Carlos Grier; Engineer: Jonathan Russell; Studio Mgr.: Vickie Jackson. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, DCC Prep Services)

Magnetic Technology, 816 18th Ave. S., Nashville, 37203, (615) 254-7001, Fax: (615) 254-4685. Owner: Mack Evans. (Audio) (CD Prep Services, Analog Cassette Mastering)

Masterfonics, Inc., 28 Music Sq. E., Nashville, 37203, (615) 259-4452, Fax: (615) 242-0101. Pres.: Glenn Meadows; Mastering Engineer: Benny Quinn; Mastering Engineer: Tommy Dorsey; Mastering Coord.: Lois Walker. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Nashville Record Productions, Inc. ★, 469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284. Pres.: George Ingram; Studio Mgr.: John Eberle. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Nat'l Tape & Disc, 39 Music Sq. E., Nashville, 37203, (615) 244-2180, (800) 874-4174, Fax: (615) 244-7031. Pres.: Jerry Hutchinson; Vice Pres., Sales: Thomas J. Beid; Gen. Mgr.: Chuck Duncan. (Audio) (CD Prep Services, Analog Cassette Mastering)

L. Nix and Co., Inc. ★, 2000 Madison Ave., Memphis, 38104, (901) 725-0855, Fax: (901) 725-7011. Pres.: Larry Nix. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Sound Impressions ★, 748 Fesslers Ln., Nashville, 37210, (800) 489-7756, Fax: (615) 255-3882. Pres.: Jim Lenahan; Office Mgr./Cust. Serv.: Charlotte Mitchell; Plant Mgr.: Ed Buckles; Sales Dir.: Lisa Sutton. (Audio) (CD Prep Services, Analog Cassette Mastering)

TEXAS

A & R Record & Tape Manufacturing, 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310. Pres.: Richard Sobel; Sales Mgr./Mktg. Dir.: Stanley P. Getz II. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Allied Digital Technologies, 6305 N. O'Connor Rd., Ste. 111, Irving, 75039-3510, (214) 869-0100, Fax: (214) 869-2117. Div. Mgr.: Tom Williams; Prod. Mgr.: Zahid Ali; Sales Mgr.: Gale Corley. (Video) (Film to Video Transfer)

Allied Digital Technologies, 4140 B Director's Row, Houston, 77092, (713) 682-8600, Fax: (713) 682-7253. Sales Mgr.: Jack Woodward. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Film to Video Transfer)

Crystal Clear Sound, 4902 Don Dr., Dallas, 75247, (214) 630-2957, (800) 880-0073, Fax: (214) 630-5936. E-Mail: crstclrd@onramp.net. Pres.: Sam Paulos; Studio Mgr.: Keith Rust; Distribution Mgr.: Sherri Gesin; Mfg. Sales Dir.: Jim Cocke. (Audio) (CD Prep Services, Analog Cassette Mastering)

Int'l Cassette Corp. (ICC), 5888 Hwy. 66 W., Greenville, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: Rocky E. George; Prod. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

Manna Productions ★, 7811 LaCosa, Dallas, 75248, (214) 239-9636, Fax: (214) 239-4075. Owner: Michael Taylor. (Audio) (CD Prep Services, Analog Cassette Mastering)

Marsal Productions, Inc. ★, 1735 Castrovilla Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Sales Mgr./Mktg. Dir.: Felix Elizondo; Acct. Exec.: Teresa Menendez. (Audio &

Video) (CD Prep Services, Analog Cassette Mastering, Laserdisc Mastering, Film to Video Transfer)

Mother Dubbers, 13626 Gamma, Dallas, 75244, (972) 980-4840, Fax: (972) 980-1731. Owner/Pres.: Amett Peel. (Audio)

The Musik Faktory, 1812 Procter St., Port Arthur, 77640, (409) 982-7121, E-Mail: great_recordings@prodigy.com. Pres./Co-Owner: Floyd Badeaux; Co-Owner: Lois Badeaux. (Audio)

Sound Recorders, Inc., 4031 Guadalupe, Austin, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann. (Audio) (CD Prep Services, Analog Cassette Mastering)

Tapemasters, 10486 Brockwood Rd., Dallas, 75238, (214) 349-0081, (800) 880-0073, Fax: (214) 349-3819. Pres.: Sam Paulos; Dir., Mktg.: Jim Cooke. (Audio) (CD Prep Services, Analog Cassette Mastering)

UTAH

Cassette Productions (Div. of The Duplication Group) ★, 4910 Amelia Earhart Dr., Salt Lake City, 84116, (800) 622-6036, (801) 531-7555, Fax: (801) 531-0740. Pres.: Mark Hanks; Dir., Mktg.: Gregory B. Anderson; Sales Mgr.: Steve Aldous. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

Nimbus Manufacturing, Inc., 85 E. Bay Blvd., Provo, 84606, (800) 625-3723, (800) 451-8725. Vice Pres., Sales: Mort Weiner; Vice Pres., Sales: Ric Sherman. (Audio) (CD Prep Services)

Video West Productions, 1065 W. North Temple, Salt Lake City, 84116, (801) 575-4400, Fax: (801) 575-4419. Vice Pres./Gen. Mgr.: Jim Yorgason; Opns. Mgr.: Jeanne Longworth; Gen. Sales Mgr.: Nancy Graham; Dir., Purchasing/Asst.: Ken Collins. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

VERMONT

AMtech (Analogue Media Technologies, Inc.), Rte. 78 E., Swanton, 05488, (800) 777-1927, Fax: (802) 868-3180. E-Mail: amtech@ibm.net. Pres.: George Frehner; Mktg. Dir.: Rick Dexter; Sales Mgr.: Al DiBuono; Sales Rep.: Guy Campeau. (Audio) (CD Prep Services, Analog Cassette Mastering)

Disques RSB Disc, Inc., Demerit Pl., Waterbury, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono. (Audio) (CD Prep Services, Analog Cassette Mastering)

Resolution, Inc., 19 Gregory Dr., South Burlington, 05403, (802) 862-8881, Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks. (Audio & Video)

VIRGINIA

CopyCass ★, 229 N. Henry St., Alexandria, 22314, (703) 549-4425, Fax: (703) 548-5423. Pres./Sales Mgr.: Katherine Monteith; Vice Pres.: Rod Monteith; Mktg. Dir.: Kit George; Technical Dir.: Joe Kaputa. (Audio & Video) (Analog Cassette Mastering, Film to Video Transfer)

Lion Recording Services, Inc. ★, 7532 Fullerton Ct., Springfield, 22153, (703) 569-3200, Fax: (703) 455-5600. Pres.: Harold Lion; Vice Pres.: Richard Lion. (Audio) (CD Prep Services, Analog Cassette Mastering)

Musiflex Video, MVI Post, 2701-C Wilson Blvd., Arlington, 22201, (703) 525-6476, Fax: (703) 525-0949. Pres.: Frank Maniglia; Vice Pres.: Craig Maniglia; Chief Engineer: Buster Pulley. (Audio & Video)

Nimbus Manufacturing, Inc. ★, PO Box 7427, Charlottesville, 22906, (800) 451-8725, (800) 625-3723, Fax: (201) 379-4883. Pres./CEO: Lyndon Faulkner; Exec. Vice Pres., Sales/Mktg.: Robert Headrick; Vice Pres., Sales: Ric Sherman; Vice Pres., Sales: Mort Weiner; Mktg. Mgr.: Lori Haney. (Audio) (CD Prep Services)

WASHINGTON

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 218A, Seattle, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres./Gen. Mgr.: Paul Silver; Sales Mgr.: Ian Sanders; Project Coord.: Stacy Fort; Mastering Engineer: Doug Seipp; Graphic Dir.: Olivier Melnick. (Audio) (CD Prep Services, Analog Cassette Mastering)

Melody Productions, 7712 23rd Ave. NW, Seattle, 98117, (206) 783-8694, Fax: (206) 781-1765. Pres.: James A. Bostad, Sr.; Sales Mgr.: Sally J. Bostad; Mktg. Dir.: Melody Bostad. (Audio)

Premiere America, Inc., 18080 NE 68th St., Bldg. A-150, Redmond, 98052, (206) 882-1400, (800) 922-8080, Fax: (206) 867-0718. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci. (Video)

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNamer; Customer Serv.: Kristin Pastorila. (Video) (Analog Cassette Mastering)

WEST VIRGINIA

Jim McCoy Productions ★, Rt. 2, Box 114, Berkeley Springs, 25411, (304) 258-9381. Pres.: Jim McCoy; Sales Mgr.: Scott Jordan; Mktg. Dir.: Bertha McCoy. (Analog Cassette Mastering)

WISCONSIN

American Music Co. ★, 3830 Hwy. 78, Mount Horeb, 53572, (608) 437-8970, Fax: (608) 437-4362. Pres.: Jim Kirchstein. (Audio) (CD Prep Services, Analog Cassette Mastering, Film to Video Transfer)

Concept Productions, Inc. ★, 7878 Big Sky Dr., Madison, 53719, (608) 833-8273, (800) 728-2731, Fax: (608) 833-7893. E-Mail: conceptpro@aol.com. Pres.: Rod F. Barelmann; V Pres./Prodn. Serv. Dir.: C. Dan Geocaris. (Audio) (Analog Cassette Mastering)

Full Compass Systems, Ltd. ★, 8001 Terrace Ave., Middleton, 53562, (608) 831-7330, Fax: (608) 831-6330. Pres.: Jonathan Lipp; Sales Mgr.: Bob Sheffield. (Audio)

RSVP, Inc., 7701 N. Teutonia Ave., Milwaukee, 53209, (414) 354-6400, Fax: (414) 354-7303. Pres.: Larry Hansen; Sales Mgr.: Jim Schaefer; Mktg. Dir.: Linda Hanson. (Audio & Video)

WYOMING

Rocky Mountain Recording ★, 8305 Christensen Rd., Cheyenne, 82009, (307) 638-8733. Owner/Mgr.: Ray Alexander; Sales Mgr.: Georgia Alexander. (Audio) (Vinyl Disc Mastering)

U.S.TERRITORY

PUERTO RICO

Disc Makers, Davison Plz., Ave. Comerio #500, Local #6, Levittown, 00950-0959, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Contact: David Rodriguez; Contact: Sonia Toledo. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

CUSTOM TAPE DUPLICATORS

ARIZONA

AZTEC Duplicating ★, 3341 E. Corona Ave., Phoenix, 85040-2837, (602) 243-7060, (800) 582-3999, Fax: (602) 243-7724, E-Mail: sales@aztec.com. Pres./CEO: Ron Briskman; Sales Mgr.: Robert Hydrick; Studio Mgr.: Brian Bulman; Strategic Planner: Joe Uffens. (Audio: Cassette, Open Reel, DAT, Real-time. Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM. High Speed Capability-Sprinter: SP, EP. Audio Packaging Services: Inserting, Collating, Labeling, Mailing. Video Packaging Services: Inserting, Labeling, Mailing. Number of slaves in operation: 115, Annual Unit Volume: 1,500,000. Service Area: All. Other Services: Warehouse, Direct Response -800 services.)

Arizona Video Duplication, Inc., 4840 S. 35th St., Phoenix, 85040, (602) 276-7776, (800) 782-9119, Fax: (602) 276-4441. (Audio: PAL, SECAM. Audio/Video Packaging Services. Other Services: Fulfillment, Drop Shipping.)

Kyrie Corp., 2111 E. 20th St., Tucson, 85719, (800) 528-4840, Fax: (520) 624-9163. Pres.: Kevin Mokhtarian; Sales Mgr.: Kyle Mokhtarian. (Audio: Cassette, DAT, Real-time. Video. Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing. Number of slaves in operation: 20, Service Area: States. Other Services: Warehouse, MIS (Inventory), Freight.)

Terry Lessig Sound ★, 1626 N. Seventh St., Phoenix, 85006, (602) 255-0155, Fax: (602) 255-0158. Pres.: Terry W. Lessig. (Audio: Cassette, Open Reel, DAT. Audio Packaging Services: Inserting, Labeling, Mailing. Number of slaves in operation: 14, Annual Unit Volume: 650K. Service Area: USA.)

Media Communications Corp. ★, 4700 S. McClintock, Ste. 100, Tempe, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prod. Mgr.: Richard Taylor; Duplication: Kim DePaolo. (Audio: Cassette. Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM. High Speed Capability. Audio Packaging Services: Labeling)

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In Michigan 1-313-464-4650, Los Angeles CA Sales Office 1-310-858-0328



Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, Macrovision.

Moon Valley Cassette ★, 10409 N. 21st Ave., Ste. 1, Phoenix, 85021-1816, (602) 870-3987, Fax: (602) 870-8570, E-Mail: cassette@primenet.com. Pres.: Mark R. Bruno; Vice Pres.: Karen Bruno; Prodn. Mgr.: Beth Bruno.
Audio: Cassette, DAT.

Video: 3/4 U-Matic, 1/2 VHS Cassette, Beta.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight.

Vaughn Duplication Services, 4141 E. Raymond St., Ste. G, Phoenix, 85040-1932, (800) 228-7609, (602) 437-5344, Fax: (602) 437-3718. Branch Mgr.: Jim Lawson.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, D2, 1", M2, Betacam, 3/4" SP, Hi-8. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

ARKANSAS

Richardson Tape & Sound, Inc. ★, HC 71, Box 231, Mountain View, 72560, (501) 269-3908, Fax: (501) 269-3048, E-Mail: richtape@mtel.net. Pres.: Aubrey Richardson.
Audio: Cassette, DAT, Real-time.
Video.
Audio Packaging Services: Inserting, Labeling
Video Packaging Services: Inserting, Collating, Labeling

CALIFORNIA

AAPX Tape Duplication ★, 28 Paul Dr., Ste. E, San Rafael, 94903, (415) 492-1330. Owner: Warren Dennis Kahn; Gen. Mgr.: Sherry Jones.
Audio: Cassette, DAT, Real-time.
Audio Packaging Services: Inserting, Labeling, CD Broker, Shrinkwrap

ASR Recording Services of California ★, 8960 Eton Ave., Canoga Park, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131. Vice Pres. Sales: Lester Edwards; Vice Pres. Sales: Jeff Schor.
Audio: Cassette, DAT, High Speed -120,000 daily.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight.

Abbey Tape Duplicators, Inc., 9525 Vassar Ave., Chatsworth, 91311, (800) 346-3827, Fax: (818) 407-5900. Pres.: Norman C. Cooke; Sr. Vice Pres.: Music Div: William Cooke; Vice Pres.: Optrs.: Jill Cooke.
Audio: Cassette, Open Reel, Real-time.
Video: 1/2 VHS Cassette, Beta.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse.

All Points Music, 138 Arena St., Ste. A, El Segundo, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Mktg. Dir.: Robert Sutter; Buyer: Nate Patrick.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Allied Digital Technology, 620 Third St., San Francisco, 94107, (415) 777-1700, Fax: (415) 957-1842. Contact: Barrett Donahue.

Aishire Int'l, Inc. ★, 1015 W. Isabel St., Burbank, 91510, (800) 423-2936, (213) 849-4671, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman.
Audio: Cassette, Open Reel, DAT.
Audio Packaging Services: Inserting, Collating, Labeling
Other Services: Warehouse, Freight.

American Recorder Technologies, Inc., 4545-6A Industrial St., Simi Valley, 93063, (805) 527-9580, Fax: (805) 527-1433. Pres.: Alan Adelstein.
Audio: Cassette, DAT.
Other Services: Warehouse.

American Sound & Video Corp., 1111 Chestnut St., Burbank, 91506, (818) 841-1996, Fax: (818) 841-1998. Gen. Mgr.: George Preston.
Audio: Cassette, Open Reel, DAT, Digital Bin.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D-2, Digital Betacam.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

Amtron, Inc., 18557 E. Gale Ave., Industry, 91748, (818) 854-8068, Fax: (818) 854-8066. Pres./Sales Mgr.: Stanley Wong; Sales Mgr.: Monisa Chan.
Video.
Other Services: Freight.

BJM Audio Duplication, 6821 Tujunga, North Hollywood, 91605, (818) 761-2924, Fax: (818) 761-2715. Contact: Eric Dominguez.
Audio: Cassette, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Banco Records, 221 N. Lawrence Ave., Fullerton, 92632, (714) 738-6199. Gen. Mgr.: George Baker.
Audio: Cassette, Open Reel.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, 1".

Batish's, 1310 Mission St., Santa Cruz, 95060, (408) 423-1699, Fax: (408) 423-5172, E-Mail: batish@cruzio.com. Sales Mgr.: Ravi Batish; Mktg. Dir.: Ashwin Batish.
Audio: Cassette, Real-time.
Video: 1/2 VHS Cassette.

Blowin' Smoke Productions, Inc. ★, 7438 Shoshone Ave., Van Nuys, 91406, (818) 881-9888, Fax: (818) 881-0555. Pres.: Lawrence Weisberg; Int'l Sales Mgr.: Barry Knight; Nat'l Sales Dir.: Cheryl Holt; Mktg. Dir.: Colin Walkden.
Audio: Cassette.
Video: 1/2 VHS Cassette, PAL, SECAM, NTSC. High Speed Capability.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Video Jacket Design

Brookshaw Productions, Inc., 3211 Cahuenga Blvd. W., Hollywood, 90068, (213) 874-3121, Fax: (213) 874-3182. Pres.: Howard Shapiro; Exec. Vice Pres.: Karen Brooks.
Audio: Cassette, DCC.

Video: 3/4 U-Matic, 1/2 VHS Cassette, Beta, Film to Video, PAL. High Speed Capability-TMD: SP, LP, EP. Sprinter: SP, LP, EP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight.

Cassette Express, 2882B Walnut Ave., Tustin, 92680, (714) 731-5546, Fax: (714) 731-5871. Pres.: Lee Kovacs; Sales Mgr.: David Morton.
Audio: Cassette, Open Reel, DAT, Real-time, Custom Loaded Blank Tape.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Cassette Productions Unlimited, 7 Holland, Irvine, 92718, (714) 454-1400, Fax: (714) 457-1812. Pres.: Jeff Baker; Exec. Vice Pres.: Rick Guthy; Exec. Vice Pres.: Mark Ashland; Vice Pres.: Optrs.: Joel Brooks.
Audio: Cassette, Open Reel, DAT.
Video: 3/4 U-Matic, PAL. High Speed Capability-Sprinter: SP, LP, EP.

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 1,500, Annual Unit Volume: 5-10 Mill, Service Area: USA.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services.

Celebrity Duplicating Services, Inc., 21540 Blythe St., Canoga Park, 91304, (818) 716-7755, Fax: (818) 716-8271. Gen. Mgr.: Sean McGilligan; Gen. Mgr.: Linda Lewis.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1". High Speed Capability-Sprinter: SP, EP.
Video Packaging Services: Inserting, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight.

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL.

Video Packaging Services: Inserting, Labeling
Number of slaves in operation: 100, Annual Unit Volume: 1000000, Service Area: USA.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services.

Cine Magnetics Video, 1888 Century Park E., Ste. 1900, Los Angeles, 90067, (310) 284-6877, Fax: (310) 284-6855. Contact: Oscar Diaz; Contact: Cindy Payne.

Cinram, 16830 Ventura Blvd., Ste. 224, Encino, 91436, (818) 995-1336, Fax: (818) 995-1854. Dir.: Nat'l Sales: Spence Berland.
Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling
Other Services: Warehouse, MIS (Inventory), Freight.

Command Productions ★, 480 Gate Five Rd., Sausalito, 94965, (415) 332-3161. Pres.: Warren Weagant.
Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM.

Audio/Video Packaging Services: Inserting, Collating, Labeling.

Creast Nat'l, 1000 N. Highland Ave., Hollywood, 90038, (213) 466-0624, Fax: (213) 461-8901. Vice Pres., Sales/Mktg.: John Walker; Dir., Sales/Mktg.: Sandi Taylor.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM.
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Number of slaves in operation: 1,200, Annual Unit Volume: 5,000,000, Service Area: Worldwide.
Other Services: Warehouse, MIS (Inventory), Freight.

Custom Duplication, Inc. ★, 3404 Century Blvd., Inglewood, 90303, (310) 670-5575, Fax: (310) 412-2731, E-Mail: customdup@earthlink.net. Pres.: Bob Hively; Vice Pres. Sales: Rick Hively.

Audio: Cassette, DAT.
Video: 3/4 U-Matic, 1/2 VHS Cassette, Beta, PAL, SECAM.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Warehousing
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Direct Video imprinting, warehousing

Other Services: Warehouse, MIS (Inventory), Freight, Macrovision.

Digital Int'l Corp., 7100 Tujunga Ave., North Hollywood, 91605. Pres.: Ricardo Ceja; Dir., Mfg.: Allen Weintraub.

Audio: Cassette, DAT.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap
Other Services: Warehouse, MIS (Inventory), Freight.

Disc Makers, 42650 Christy St., Fremont, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Pres.: Larry Ballen; Gen. Mgr.-Fremont: Steve Urquhart; Dir., Sales/Mktg.: Ton Van Veen.

Audio: Cassette, Open Reel, High Speed Duplication.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory).

Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Sales: Kathy Fry, John Moyer.
Audio: Cassette, Insert design, film, printing.
Audio/Video Packaging Services.

Dubs, Inc. ★, 1220 N. Highland Ave., Hollywood, 90038, (213) 461-3726, Fax: (213) 466-7406. Pres.: Vincent J. Lyons; Sales Mgr.: Shelle L. Yaseen; Mktg. Dir.: George Bibaz; Sales Exec.: Dave Dawson.
Audio: DAT, Real-time.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

The Duplicator, 405 14th St., Ste. 612, Oakland, 94612, (510) 832-5178. Pres.: Glenn Davidson.
Audio: Cassette, Open Reel, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Eric Productions, 15705 E. Arrow Hwy., Unit 1, Irwindale, 91706, (818) 856-8625, Fax: (818) 856-1736.
Audio: Cassette.
Video.

Evermark Tape, Inc., 1201 W. Olympic Blvd., Santa Monica, 90404, (310) 450-2898, (800) 428-6001, Fax: (310) 452-0807. Pres.: Mark Chayot.
Audio: Cassette.
Video.
Other Services: Warehouse.

F.D.S. Labs, Inc., 4007 W. Sixth St., Los Angeles, 90020, (213) 383-2155, Fax: (213) 383-2158. Pres.: Hank Waring; Sales Mgr.: Joani Waring; Mgr.: David Bard.
Audio: Cassette, Open Reel, DAT, Real-time, DAT 96, Sample Rate, 24 Bit Storage.

Fast Forward, 1025 Sansome St., San Francisco, 94111, (415) 989-6245, Fax: (415) 989-0349. Pres.: Paul Grippaldi; Sales Mgr.: Mark O'Brien; Supvr.: Gregg Wells.

Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D1, Digital Betacam, D-2, 1", Betacam SP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Master Vaulting.

52nd Street Digital, 1800 N. Argyle Ave., Ste. 201, Hollywood, 90028, (213) 463-5252, Fax: (213) 465-2079. Pres./CEO: Jim Merrill; Vice Pres., Prodn.: Kris Solem.
Audio: Cassette, Open Reel, DAT, DCC, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling

Good Vibrations Recording/RJR Digital, 4050 Troon Way, Bonita, 91902, (619) 267-0307, Fax: (619) 267-1339, E-Mail: gvrjr@aol.com. Owner: Don Marshall; Mastering Engineer: Lawrence Czoka; Art Dir.: Greg Raymond.
Audio: Cassette, DAT, Real-time.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Graphic Design & Printing.

HCV, Inc. ★, 12229 Montague, Arleta, 91331, (818) 896-4321, Fax: (818) 890-2092. Pres.: Ed De Roo; Contact: Terry Figgins.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, PAL, SECAM, CD ROM(Mastering).

Video Packaging Services: Inserting, Collating, Labeling, Mailing
Number of slaves in operation: 1,000, Annual Unit Volume: 1,500,000.
Other Services: Warehouse, MIS (Inventory), Freight.

Highland Laboratories, 840 Battery St., San Francisco, 94111, (415) 981-5010. Pres.: Barry J. Brose; Sales Mgr.: A. McKie.
Audio: Cassette, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video.

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganiz@ix.netcom.com. Pres.: Howard Ganz; Mktg. Dir.: Linda Cotter.
Audio: Cassette, Open Reel, DAT, Real-time, High Speed Bin Loop, CD-R Duplication.
Video: 1/2 VHS Cassette.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services.

Intersound, Inc. ★, 8746 Sunset Blvd., Los Angeles, 90069, (310) 652-3741, Fax: (310) 854-7290. Pres.: Kent Harrison Hayes; Vice Pres.: Garry Morris; Vice Pres., Prodn.: Gerard Shadrick; Prodn. Mgr.: William Davis.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, Hi-8, Video 8, D2, Betacam SP.

KABA Audio Productions ★

24 Commercial Blvd., Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. CEO: Ken Bacon; Pres.: Lois Bacon; Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon.

Audio: Cassette, Real-time, High-speed, Double-time Direct from CD with Dolby.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Other Services: Warehouse, Direct Response -800 services, Credit Card Clearance Services.

KABA Research & Development, 24 Commercial Blvd.,

Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon.

Audio: Cassette, Real-time.

Audio Packaging Services: Inserting, Labeling.

Latin Music Entertainment, Inc., PO Box 33251, Granada Hills, 91394, (818) 831-0841, Fax: (818) 831-0941. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas.

Audio: Cassette.

Audio Packaging Services: Inserting

M. Latter Manufacturing, Inc. ★, 3669 Seventh Ave., Los Angeles, 90018, (213) 737-0440, (800) 582-7711, Fax: (213) 737-4867. Pres.: Mel Latter; Admin. Asst.: Cherry Navarro.

Audio.

Audio Packaging Services: Labeling

Lord & Morris, Inc., 2707 Plaza Del Amo, Ste. 601, Torrance, 90503, (310) 533-4800, Fax: (310) 533-1993. Pres.: Dawn Morris; Gen. Mgr.: Mark Williams; Mktg. Dir.: Roger Casas.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 1".

Audio/Video Packaging Services.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services.

Macola Record Group, Inc., 115 W. Torrance Blvd., Redondo Beach, 90277, (310) 937-3789, Fax: (310) 937-3793. Pres.: Donald MacMillan; Vice Pres. Mktg.: Maureen McCormick; Sales Mgr.: Lee Denton; Mktg. Dir.: Amy Bliss; Contact: Ron Krauss.

Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Magnetic Products, 27712 Avenue Mentry, Valencia, 91355, (805) 295-8448, Fax: (805) 295-8278. Managing Dir.: Robert Goldman.

Video: 1/2 VHS Cassette, Beta, Licensed Custom JVC Loader.

Video Packaging Services: Inserting, Collating, Labeling, Mailing

Other Services: Warehouse.

Majestic Duplicating Service, PO Box 11375, Burbank, 91505-1375, (800) 423-7779, Fax: (818) 954-0770. Mktg. Dir.: Chris Saver; Sales Mgr.: John Northrop; Contact: Richard Haas.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, PAL, SECAM. High Speed Capability-Sprinter: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing, Printing

Annual Unit Volume: 5,000,000, Service Area: US, Canada, Italy, Spain.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services.

The Mastering Lab, 6033 Hollywood Blvd., Hollywood, 90028, (213) 466-8589, Fax: (213) 465-7570. Pres.: Doug Sax; Studio Mgr.: Monique Smith.

Audio: Cassette, DAT.

Matrix Video, 10960 Wilshire Blvd., 10th Floor, Los Angeles, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag.

Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Beta, PAL, SECAM, NTSC. High Speed Capability-Sprinter: SP, EP, Real Time SP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing, 3rd Class Bulk Mail Sorting

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services.

Maxi Cassette Productions, Inc., 1440 E. Arrow Hwy., Unit L, Irwindale, 91706, (818) 358-1644, (800) 344-6294, Fax: (818) 357-1666, E-Mail: maxi.cd@greenheart.com. Pres.: Michael T. Aris.

Audio: Cassette, Open Reel, DAT.

Video: 3/4 U-Matic.

Audio/Video Packaging Services: Inserting.

Other Services: Freight, Direct Response-800 services.

Media Copy, 11755 Wilshire Blvd., Ste. 2400, Los Angeles, 90025, (310) 996-0110, Fax: (310) 996-0140. Pres.: Herb Fischer; Sr. Vice Pres. Sales/Mktg.: Paula Tait; Vice Pres., Sales: Anne Leirer.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, Beta. High Speed Capability-TMD: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing, Packaging Procurement

Service Area: US, Canada.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision, Design, Procurement, Pop Fulfillment, Prodn.

Microtech Conversion Systems, Two Davis Dr., Belmont, 94002, (415) 596-1900, Fax: (415) 596-1915, E-Mail: info@microtech.com. Inside Sales Mgr.: Chris Kurss.

Mirror Image, 7315C Sunset Blvd., Hollywood, 90046, (213) 876-1666, (800) 246-1111, Fax: (213) 876-7831. Pres.: Dean Acheson.

Audio: Cassette, DAT, Real-time, Audio CD Demos.

Video: 1/2 VHS Cassette.

Audio Packaging Services: Labeling

Mr. Speed Cassette Duplication, 12426 1/2 Ventura Blvd., Studio City, 91604, (818) 767-7333, Fax: (818) 762-3074. Pres.: Steve Katz; Pres.: Steve Mitchell.

Audio: Cassette, Open Reel, DAT, Real-time, CD Duplication, Hi-Speed Duplication.

Video: 1/2 VHS Cassette.

Audio/Video Packaging Services.

North Hollywood Tape Duplicating, 5014 Lankershim Blvd., North Hollywood, 91601, (818) 985-9737, Fax: (818) 508-6443. Pres.: Charlene Schulz.

Audio: Cassette, Open Reel, DAT, Real-time, High Speed.

Northstar Video Duplicators, Inc. ★, 15941 Arminta St., Van Nuys, 91406, (818) 908-0894, Fax: (818) 904-9004. Contact: Vesko Jovicic; Contact: Dragan Mijalovic; Contact: Cheryl Melanson; Contact: Branko Pantelic.

Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Beta, PAL, SECAM. High Speed Capability.

Video Packaging Services: Inserting, Collating, Labeling, Mailing

Service Area: All.

Ocean Development America, Inc., 13453-A Brooks Dr., Baldwin Park, 91706, (818) 856-2183, Fax: (818) 338-9194. Pres.: Alice Zhang.

Audio: Cassette, Open Reel.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Optimax Disc, Inc., 3420 Pomona Blvd., Pomona, 91768-3236, (800) 228-6988, Fax: (909) 598-3867. Contact: Robyn Tang.

Audio.

Tom Parham Audio Productions, 1140 S. Cypress, Unit D, La Habra, 90631, (800) 246-5667, Fax: (714) 871-5126. Owner: Tom Parham.

Audio: Cassette, Real-time, Digital bin cassette dupl., sonic solution digital master.

Audio Packaging Services: Inserting, Labeling

Pioneer Recording Studio, Inc. ★, 11835 Eddleston Dr., Northridge, 91326, (818) 832-5376, Fax: (818) 832-5373, E-Mail: galan2@aol.com. Pres.: Gary A. Rubin; Vice Pres.: Keith Edwards; Mktg. Dir.: Tom Connors.

Audio: Cassette, Open Reel.

Video: 1/2 VHS Cassette, 8mm.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Ponica Industrial Co., Ltd., 425 N. Smith Ave., Corona, 91720, (909) 371-5781, Fax: (909) 371-2869, E-Mail: ponicaind@aol.com. Pres.: Joseph Chien; Exec. Mgr.: William Huang.

Sales Mgr.: Judith Masura.

Audio: Cassette.

Video: 1/2 VHS Cassette, Beta.

Other Services: Warehouse.

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Tel: 818-285-6883

Fax: 818-285-2363

Prairie Sun Recording, PO Box 7084, Cotati, 94928, (707) 795-7011, Fax: (707) 795-1259. Pres./Mktg. Dir.: Mark "Mooka" Rennick; Opls. Mgr.: Jeffrey Sloan. Audio: Cassette, DAT, Real-time.

Preclise Media Services, 101 Exchange Pl., Pomona, 91768, (909) 594-6856, (800) 444-4217, Fax: (909) 594-0149. Pres.: Robert Miller. Video.

Premiere Video, Inc., 170 Woodridge Rd., Hillsborough, 94010, (800) 397-0262, Fax: (415) 579-1445. Dir., Sales/Mktg.: David Travis. Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS. High Speed Capability-TMD: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing, Design/Printing. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Direct-to-Customer/Distribution.

Pro Video, 2904A Colorado Blvd., Santa Monica, 90404, (310) 828-2292, Fax: (310) 828-1808, E-Mail: zyzzyx@primenet.com. Pres.: Joel Webb. Video: 3/4 U-Matic, 1/2 VHS Cassette, Film to Video, D-2, 1" NTSC Type-C.

Quadim Corp. *, 5356 Sterling Center Dr., Westlake Village, 91361, (818) 706-8843, (800) 576-EDIT, Fax: (818) 706-8426. CEO: Guy A. Costa; Sales Mgr.: Paul Costa. Audio: Cassette, Open Reel, DAT, Real-time, CDR. Audio/Video Packaging Services: Inserting, Labeling. Other Services: Credit Card Clearance Services.

R C Consultants, 1818 Germain Dr., Montebello, 90640, (818) 782-7100, Fax: (818) 782-7111. Contact: Ricardo Ceja. Audio: Cassette. Other Services: Warehouse, MIS (Inventory), Freight.

Radio Central *, 548 S. Spring St., Ste. 815, Los Angeles, 90013, (213) 623-7589, Fax: (213) 623-7590. Pres.: David B. Sigler; Sales Mgr.: C.T. Hampson. Audio: Cassette, Open Reel. Audio Packaging Services: Labeling, Mailing.

Rainbo Records & Cassettes *

1738 Berkeley St., Santa Monica, 90404, (310) 829-3476, Fax: (310) 828-8765. Pres.: Jack G. Brown; Gen. Mgr.: Steven E. Sheldon. Audio: Cassette. Audio Packaging Services: Inserting, Collating, Labeling, Mailing. Other Services: Warehouse, Freight.

Rank Video Services America *, 11150 Santa Monica Blvd., Ste. 700, Los Angeles, 90025, (310) 477-7755, Fax: (310) 477-7088. Sr. Vice Pres.: Mary Ann Fialkowski; Dir., Sales: Rocky Flintermann. Video: 1/2 VHS Cassette, 8mm, PAL, SECAM. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP. Video Packaging Services: Inserting, Collating, Labeling, Mailing. Service Area: North America/Europe. Other Services: Warehouse, MIS (Inventory), Freight, Macrovision.

Bill Rase Productions, Inc. *, 955 Venture Ct., Sacramento, 95825, (916) 929-9181, Fax: (916) 929-4751. Owners: Bill Rase, Shirley Rase; Mgr.: Kip Hall; Mgr./Tape Duplicating Dept: Lin Ho. Audio: Cassette, Open Reel, Real-time. Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM. Audio/Video Packaging Services: Inserting, Collating, Labeling. Number of slaves in operation: 50, Service Area: West Coast (USA). Other Services: Freight, Film-to-Video Transfer.

Record Technology, Inc. (RTI) *, 486 Dawson Dr., Camarillo, 93012, (805) 484-2747, Fax: (805) 987-0508. Owners: Don MacInnis/Chad Kassem; Sales: Linda Pierce Ferguson; Sales: Reid MacInnis; Sales: Jane Coulson. Audio: Cassette. Audio/Video Packaging Services. Other Services: Warehouse, MIS (Inventory), Freight.

Rose Recording Studios *, 1098 Rose Ave., El Centro, 92243, (619) 352-5774, Fax: (619) 353-1339. Owner: Danny Berg. Audio: Cassette, Real-time. Video: 1/2 VHS Cassette.

SF Video, Inc., 930 Montgomery St., Ste. 301, San Francisco, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead; Sales: Scott Durkee. Audio: Cassette.

Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Beta, PAL, SECAM. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP. Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing. Annual Unit Volume: 36,000,000, Service Area: NY, CA, FL. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

SKMA, Inc. *, 4041 Via Oro Ave., Long Beach, 90810, (310) 830-6000, Fax: (310) 830-0646. Vice Pres., Sales/Mktg.: Mike Ingalls; Nat'l Sales Mgr.: J. Jerry Shields; Technical Servs. Mgr.: Peter Piotrowski. Audio: O.E.M. or Private Label Finished Audio Cassettes.

Sonopress, Inc., 14 Muirfield, Dove Canyon, 92679-3420, (714) 858-1314, Fax: (714) 858-1428. Sales Mgr.: Southern CA: Jon King.

Audio: Cassette. Audio Packaging Services: Inserting, Collating, Labeling, Mailing. Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Sony Disc Manufacturing, 875 S. Westlake Blvd., Ste. 114, Westlake Village, 91361, (805) 496-6828, Fax: (805) 496-5753. Dir., Sales-West: Jack Storti.

Audio: Cassette. Video: 1/2 VHS Cassette. High Speed Capability-TMD: SP, LP, EP, Sprinter: SP, LP, EP. Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvize@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave. Audio: Cassette, Open Reel, DAT, Real-time. Video: 1/2 VHS Cassette.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap. Video Packaging Services: Inserting, Collating, Labeling, Mailing. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services.

Tape Specialty, Inc. *

13411 Satcoy Pl., North Hollywood, 91605, (818) 786-6111, (800) 310-0800, Fax: (818) 904-0267. Pres.: Steven Feldman; Sales Mgr.: Nancy Calipano; Mktg. Dir.: Stuart Feldman. Audio: Cassette, DAT, Real-time, CD, CD-R.

Video: 1/2 VHS Cassette. Audio Packaging Services: Inserting, Collating, Labeling, Mailing, CD Packaging, Fulfillment.

Other Services: Warehouse, MIS (Inventory), Freight.

Tapette, Inc. (Subsidiary of American Sound & Video Corp.), 5 Whitney Rd., Irvine, 92718, (714) 588-7000, Fax: (714) 859-7801. Pres.: Joe Wicker; W. Coast Regl. Sales Mgr.: Jim Neiger.

Audio: Cassette. Video: 3/4 U-Matic, 1/2 VHS Cassette, Beta, Betamax I & II. Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing. Other Services: Warehouse, MIS (Inventory), Freight, Diskette Duplication-3 1/2, Midi, 5 1/4.

Technicolor Optical Media Services, 3301 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-3000, (805) 445-1122, Fax: (805) 388-0389. Pres.: Ram Nomula; Vice Pres. Sales/Mktg.: Pierre Loubet; Acct. Execs.: Paul Chabot/Dan Owen; Acct. Execs.: John Carmichael, Ian Moss; Acct. Execs.: Jake Ramirez, Jim Pagliaro.

Video: 1/2 VHS Cassette, 8mm, Beta, PAL, SECAM. High Speed Capability-Sprinter: SP, LP, EP. Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Number of slaves in operation: 60,000, Annual Unit Volume: 300,000,000, Service Area: North America, South America, Europe.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

Technicolor Video Services *, 3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4280. Pres.: Orlando Raimondo; Sr. Vice Pres. Sales/Mktg.: Paul Scott; Vice Pres. Sales/Mktg.: Pierre Loubet; Dir., Sales: Paul Chabot; Mktg.: Carrie Bissell.

Video: 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, Delta Cassette, LaminArt. High Speed Capability-Sprinter: SP, LP, EP, QEP.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Complete Fulfillment Services.

Number of slaves in operation: 60,000, Annual Unit Volume: 300,000,000, Service Area: North America, UK, Holland, Italy, France, Germany, Spain.

Other Services: Warehouse, MIS (Inventory), Freight, Electronic Inventory Management.

Technidisc Corp., 20251 Sealpoint Cir., Apt. 104, Huntington Beach, 92646-8565, (714) 536-0025, Fax: (714) 536-1700. Western Regl. Sales Mgr.: Deborah Janus.

Audio: Cassette. Video: 3/4 U-Matic, 1/2 VHS Cassette, Film to Video. High Speed Capability.

Audio Packaging Services: Inserting, Collating, Labeling, RF Seal.

Video Packaging Services: Inserting, Collating, Labeling, Mailing. Number of slaves in operation: 180, Service Area: All.

Other Services: Warehouse, MIS (Inventory), Freight.

Third Wave Media *, 5225 Wilshire Blvd., Ste. 700, Los Angeles, 90036, (800) WAVE-CD1, (213) 931-1746, Fax: (888) WAVE-CD2, (213) 931-1748. Pres./Managing Dir.: Andrew A. Melzer; Sales Mgr.: Mark H. Menaker.

Audio: Cassette. Other Services: Warehouse, Freight, Direct Response -800 services, Credit Card Clearance Services, Graphic Design, Printing, Packaging, Diskette Duplication.

Tomel Industries (America), Inc., 19330 E. San Jose Ave., City of Industry, 91748, (909) 598-9993, Fax: (909) 598-5195. Vice Pres./Mktg. Dir.: Terry Yuen; Sales: Elizabeth Arellano; Sales: Phil Li.

Video: 1/2 VHS Cassette. Other Services: Warehouse.

U & I Int'l, 1100 Seville Pl., Fullerton, 92633-2051, (714) 738-5461, Fax: (714) 738-5471. Pres.: Kenny Kim; Sec.: Eun Kim.

United Audio Video Group, Inc., 6855 Vineland Ave., North Hollywood, 91605, (818) 980-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opls.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin. Audio: Cassette, Open Reel, DAT, Real-time, High speed bin loop.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Hi 8mm, Video 8, Betacam. Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Other Services: Warehouse, Freight.

V-Corp. *, 1044 E. Edna Pl., Covina, 91737, (818) 966-0412, (800) V-CORP99, Fax: (818) 966-0465. Pres.: Peter J. Villar; Vice Pres./Mktg. Dir.: Isandra Villar; Sales: L. Berona-Sentes; Sales: Irene Arevalo.

Audio: Cassette, Open Reel, DAT, DCC, Real-time, Digital bin Duplication Telematics DB-1000. Video: 3/4 U-Matic, S-VHS, Regular VHS.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing.

Video Packaging Services: Inserting, Labeling, Mailing. Number of slaves in operation: 21, Service Area: CA (USA). Other Services: Freight, Direct Response-800 services, Credit Card Clearance Services.

Vaughn Duplication Services, 2465 Campus Dr., Ste. M, Irvine, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, Betacam, 1", D2, M2, 3/4" SP, Hi-8. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging. Service Area: USA.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

Virco Recording Co., Inc. *, 700 S. Date Ave., Alhambra, 91803, (213) 283-1888, Fax: (818) 281-5109. Pres.: Virginia C. Watts.

Audio: Cassette, Open Reel. Audio Packaging Services: Inserting, Collating, Labeling, Mailing.

WEA Manufacturing, Inc., 3601 W. Olive Ave., Ste. 210, Burbank, 91505, (818) 953-2941, Fax: (818) 843-6510. Sr. Vice Pres., Sales: Rick Dixon.

Audio: Cassette. Video: 1/2 VHS Cassette. Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing. Other Services: Warehouse, MIS (Inventory), Freight.

Waxxon Int'l Development (USA), Inc.

246 Clary Ave., San Gabriel, 91776, (818) 285-6883, Fax: (818) 285-2363. Pres.: Jackson Ng; Sales Exec.: Vicky Wong.

Audio: Cassette. Video: 1/2 VHS Cassette.

Other Services: Warehouse.

West Coast Video Duplicating, Inc., 1739 Doolittle Dr., San Leandro, 94577-2231, (510) 618-2400, Fax: (510) 618-2424. Pres.: Herb Fischer; Sr. Vice Pres. Sales: Paula Tait; Vice Pres. Sales, Western Region: Anne Leirer; Sr. Vice Pres. Mktg.: Ralph Tribbey.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, Beta II, Beta SP. High Speed Capability-TMD: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing, Packaging Procurement. Other Services: Warehouse, MIS (Inventory), Freight, Direct mail fulfillment.

Western Media Systems, Inc., 30941 W. Agoura Rd., Ste. 302, Westlake Village, 91361, (818) 889-7350. Pres.: Gary Guenot; Mgr.: Jo Rasmussen.

Audio: Cassette, Open Reel, Real-time. Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, 1".

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Number of slaves in operation: 600, Annual Unit Volume: 3,000,000.

Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

COLORADO

Advanced Audio/Video Productions, Inc., 4850 Nome St., Denver, 80239-2728, (303) 368-0406, Fax: (303) 368-0430. Contact: Philip Yun.

Denver Dubbing, 65 Inverness Dr. E., Englewood, 80112-5117, (303) 790-2232, Fax: (303) 790-2271. Vice Pres.: Lee Ann Hedenkamp.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Film to Video, PAL, SECAM, D2, Digital Beta Cam, Beta Cam SP, 1".

Video Packaging Services: Inserting, Labeling. Number of slaves in operation: 1,000, Annual Unit Volume: 2,000,000, Service Area: Worldwide.

Other Services: Warehouse, Macrovision, Drop Shipping.

Jackson Sound Productions, Ltd. *, 3301 W. Hampden, Unit C, Englewood, 80110, (303) 761-7940, (800) 621-6773, Fax: (303) 789-0557. Pres.: Joseph Jackson; Sales Mgr.: Linda

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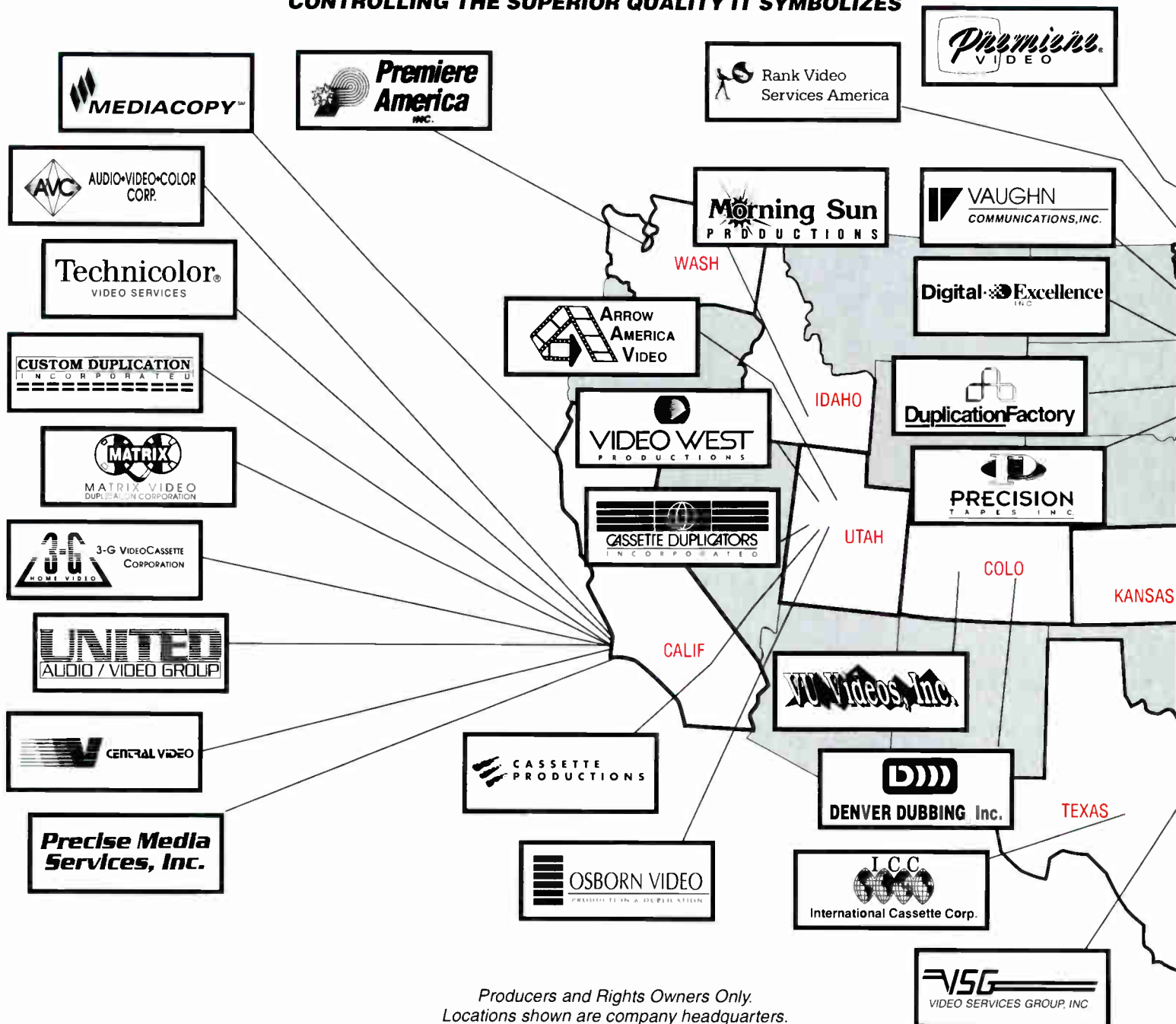
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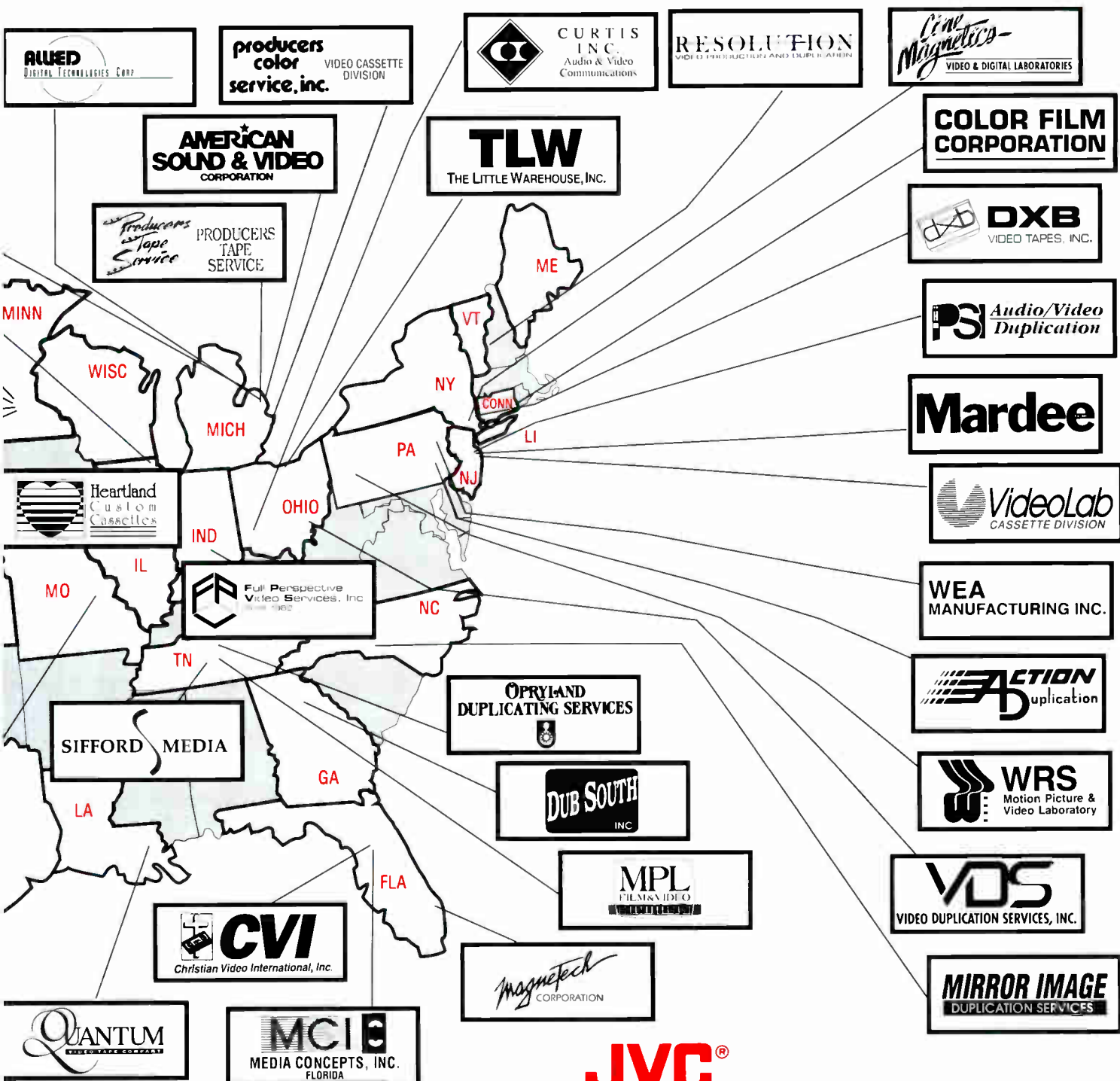
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Rodriguez; Chief Engineer: Doug Brand; Prodn. Mgr.: Mark Sisler.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Penguin Digital Recording Co., Inc. ★, 1300 S. Potomac St., Ste. 116, Aurora, 80012, (303) 755-9978, Fax: (303) 755-9984, E-Mail: pendigital@aol.com. Pres.: Robert Berglund; Sales Mgr.: Earl Berglund.
Audio: Cassette, Open Reel, DAT, Real-time, Sound Designer II Digital editing system.
Audio Packaging Services: Inserting, Labeling, Mailing, Shrinkwrapping
Other Services: Warehouse.

Tapes Again ★, 1135 Pearl St., Ste. 7, Boulder, 80302, (303) 447-8787, Fax: (303) 546-6617, E-Mail: tapesagain@aol.com. Partner: Hugh Robertson; Partner: Mark Lonegran; Partner: Steve Hargroder.
Audio: Cassette, Open Reel, DAT, Real-time, Microcassette, High Speed Voice Quality Cassette.
Video: Hi-Fi-VHS PCM audio to cassette or DAT or CD-R.
Audio Packaging Services: Labeling
VU Videos/Arizona Video, 1420 Blake St., Denver, 80202, (303) 534-5503, Fax: (303) 595-4630.

CONNECTICUT

Associated Audio/Video & Digital Services, 914 Arctic St., Bridgeport, 06608, (203) 338-0699, (800) 338-0118, Fax: (203) 338-0522. Pres.: D. Richard Kraus; Vice Pres.: Allen Johnson; Dir., Mktg.: Mason Jenkins; New Media Sales: Jeff Epstein; Customer Liaison: Julie Kraus.
Audio: Cassette, Open Reel.
Video: 1/2 VHS Cassette. High Speed Capability-Sprinter: SP, EP.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Special Package Development
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Number of slaves in operation: 40, Annual Unit Volume: 10,000,000, Service Area: All.
Other Services: Warehouse, MIS (Inventory), Freight.

Audio/Video Accessories Co., 25 Connecticut Ave., Enfield, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney.
Audio: Cassette, Open Reel, Real-time.
Video: 1/2 VHS Cassette, Repair Service VHS & Beta.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Color Film Corp. ★, 770 Connecticut Ave., Norwalk, 06854, (203) 866-2711, (800) 882-1120, Fax: (203) 854-3526, E-Mail: cdrom@colorfilm.com. Pres.: Aldon Lareau; Mktg.: Layne Rodney.
Audio: Cassette.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, PAL, SECAM. High Speed Capability-Sprinter: SP.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Video Packaging Services: Inserting, Collating, Labeling, Mailing, Bulk Mail Distribution
Number of slaves in operation: 1,000, Service Area: Continental US.
Other Services: Warehouse, MIS (Inventory), Freight, Macrovision, Bulk Mail Distribution.

Cyberdisk, 69 Brunswick Ave., Moosup, 06354, (800) 894-3472, (860) 564-6610, Fax: (860) 564-5654. Pres.: James P. Shelton; Vice Pres.: Sales: Peter Baldes.
Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory).

Replay Video, 70 Forest Rd., Milford, 06460, (203) 882-0773. Pres.: Buddy Brown; Mktg. Dir.: Dan Foster.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM. High Speed Capability.
Other Services: Warehouse, MIS (Inventory), Freight.

Sanyo-Verbatim CD Co., 56 Hannah's Rd., Stamford, 06903, (203) 329-1533, Fax: (203) 329-1635. Vice Pres.: H. Nakai; Vice Pres., Sales: Tom Van Gessel; Sales/Serv. Dir.: Mary Campbell; Suprv.: Mike Glover.
Audio.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Special packaging/dist/fulfillment.

DELAWARE

Nat'l Multimedia Services (Div. of Ken-Del Prods., Inc.) ★, First State Production Ctr., 1500 First State Blvd., Wilmington, 19804-3596, (302) 999-1110, (800) 249-1110. Pres./Gen. Mgr.: Edwin Kennedy; Sales Mgr./Mktg. Dir.: Shirl Lotz; Prodn. Mgr.: William Burgess III; Technical Dir.: Paul Janocha.
Audio: Cassette, Open Reel, DAT, Real-time, Hi-Speed.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Film to Video, 1" C-format, R-R, Hi-8mm.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap, Vault Storage.
Service Area: USA, Canada.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

FLORIDA

Allied Film & Video, 4364 35th St., Orlando, 32811, (407) 649-0008, Fax: (407) 649-9005. Contact: Jim Kelly.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta, Film to Video. High Speed Capability-Sprinter: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision, Closed captioning.

Alpha Records, Inc., 1400 NW 65th Ave., Plantation, 33313, (954) 587-6011, Fax: (954) 587-7039. Pres.: Richard A. Smith; Sales Mgr.: Barbara C. Smith.
Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, Freight.

Apex Machine Co. ★, 3000 NE 12th Terr., Fort Lauderdale, 33334, (954) 565-2739, Fax: (954) 563-2844. CEO: Alfred R. Coningsby, III; Pres.: Todd Coningsby; Sales Coord.: Debra Smith.

Audio: Cassette, On Audiocassette Printing.
Video: On Videocassette Printing.
Audio Packaging Services: Inserting, Labeling, Overwrapping

Pat Appleson Studios, Inc. ★, 757 SE 17th St., Ste. 358, Fort Lauderdale, 33316, (954) 587-7900, Fax: (954) 587-4176, E-Mail: appleson@gate.net. Pres.: Patrick G. Appleson; Sales Mgr.: Alan Muller; Mktg. Dir.: Brenda Mayer.
Audio: Cassette, Open Reel, DAT, Real-time.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Duplication.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Service Area: US, Caribbean.
Other Services: Warehouse, MIS (Inventory), Freight.

AstralTech-Americas, Inc. ★, 5400 Broken Sound Blvd. NW, Boca Raton, 33487, (561) 995-7000, Fax: (561) 995-7001. Pres.: Anthony Perez; Sales Dir.: Juan Estevez; Customer Serv. Mgr.: Tom Graves.
Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling
Other Services: Warehouse, MIS (Inventory), Freight.

Audio Recording & Duplicating, 4341 Santa Villa Dr., Milton, 32571, (904) 994-4799. Pres.: Ty Bracken; Sales Mgr.: Glenda Bracken.
Audio: Cassette.

Audio Packaging Services: Inserting, Labeling, ADAT Master Duplicating

Caribbean Records Manufacturing ★, 3081 NW 24th St., Miami, 33142, (305) 633-4322, Fax: (305) 634-3775. Pres.: Juan B. Fernandez; Vice Pres.: Jose Armada Sr.; Sec.: Elvira Freyre.
Audio: Cassette, DAT.

Christian Video Int'l, 1720 Lee Rd., Orlando, 32810, (407) 299-7363, Fax: (407) 578-1880. Contact: Janet Work.

DER Duplicating Services, Inc. ★, 212 NW Fourth Ave., Hallandale, 33009, (954) 458-7505, Fax: (954) 458-8554. Pres.: Mike Rubin; Customer Serv.: Sheila Hildago.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1". High Speed Capability-TMD: SP, LP, EP, Real Time 700. Sprinter: SP, LP, EP, Real Time 700.

Video Packaging Services: Inserting, Collating, Labeling, Mailing
Number of slaves in operation: 700.
Other Services: Warehouse, MIS (Inventory), Freight.

Digital Domain, 931 State Rd. 434, Ste. 1201-168, Altamonte Springs, 32714, (212) 369-2932, (800) 344-4361, Fax: (212) 427-6892, E-Mail: bobkatz@panix.com. Mgr.: Bill Slue.
Audio: Cassette, DAT, Real-time.

Eva-Tone, Inc. ★, 4801 Ulmerton Rd., Clearwater, 34622, (800) 382-8663, (813) 572-7000, Fax: (813) 572-6214. Chmn.: R. Evan Evans; Pres.: Norman H. Welch; Nat'l Sales Mgr.: Joseph D. Demaso; Dir., Nat'l Sales/Mktg.: Patrick Augustine; Nat'l Adv. Mgr.: Laurence S. Johnson.
Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Audio Boo
Other Services: Warehouse, MIS (Inventory), Freight.

Instant Replay, Inc., 8290 NW 27th St., Ste. 605, Miami, 33122, (305) 593-2900, Fax: (305) 593-9050. Pres.: Gary Holmes.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Standard conversion, NTSC, PAL, SECAM.

Intervideo Productions Corp., 4618 SW 74th Ave., Miami, 33155, (305) 262-0500, Fax: (305) 262-9008. Pres./Sales Mgr.: Dervis Alvarez; Mktg. Dir.: Jose Rivero.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL. High Speed Capability.
Video Packaging Services: Inserting, Collating, Labeling, Mailing

Other Services: Direct Response -800 services.

Kinura Records Mastering, PO Box 660236, Miami Springs, 33266-0236, (305) 887-5329. Pres./Sales Mgr.: C.R. Hertzberg.
Audio: Cassette.

Magnetech Corp., 3941 SW 47th Ave., Fort Lauderdale, 33314, (800) 683-3873, (305) 791-6711, Fax: (305) 791-6788, E-Mail: mlpardo@ix.netcom.com. Pres.: Hugh Copen; Dir., Nat'l Accts.: Andrew Green; Dir., Nat'l Accts.: Chip Vierung; Acct. Exec.: Michael L. Pardo.
Audio: Cassette, DAT, Real-time.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM. High Speed Capability-Sprinter: SP, EP.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Design
Number of slaves in operation: 1,000, Annual Unit Volume: 24,000,000, Service Area: All.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, Fulfillment Services.

Magnetix Corp. ★, 770 W. Bay St., Winter Garden, 34787, (407) 656-4494, Fax: (407) 656-4825. CEO: Harold Roberts; Pres.: Robert J. LeFort, Jr.; Vice Pres.: Sales: Ellen Ziegler; Nat'l Sales Mgr.: Ron Gehring; Mgr., Customer Serv.: Jim Baker.

Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory).

Media Concepts, Inc. ★, 559 49th St. S., Saint Petersburg, 33707-2690, (813) 321-2122, (800) 330-3873, Fax: (813) 321-2272, E-Mail: cwsr@aol.com. Pres.: Bob Skidmore; Vice Pres.: John P. Gallagher; Vice Pres.: Richard E. Smith; Opns. Mgr.: Scott Richardson; Prodn. Mgr.: Tod Bower.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, PAL, SECAM.

Video Packaging Services: Inserting, Collating, Labeling, Mailing
Number of slaves in operation: 200, Service Area: USA, Germany, UK.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, SK Permaid Copy Protection System.

Miami Tape, Inc. ★, 550 W. 84th St., Hialeah, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: cgarci182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon.
Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling

Mirror Image Sound & Recording, Inc. ★, 619 S. Main St., Gainesville, 32601, (352) 376-8742. Pres.: Robert McPeck; Sales Mgr.: Ray Valla.
Audio: Cassette, Real-time.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Progressive Music Studios, 2116 Southview Ave., Tampa, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Venstra.

Audio: Cassette, Open Reel, DAT, Real-time.
Video: 1/2 VHS Cassette.

Video Packaging Services: Inserting, Collating, Labeling, Mailing

Other Services: Warehouse, MIS (Inventory).
Protech Entertainment Group, Inc., 1631 W. 38th Pl., Ste. 1501-A, Miami, 33012, (305) 826-3157, (800) 553-7553, Fax: (305) 827-3803. Pres.: Gil Martinez.

Audio: Cassette, Digital Bin Loop.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Trackmaster, Inc., 4701 NE 12th Ave., Oakland Park, 33334, (954) 776-6603, Fax: (954) 776-5534. Pres.: Roy D. Parsons; Sales Mgr./Mktg. Dir.: Lupe Parsons.
Audio: Cassette, Open Reel, DAT.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video.

Audio Packaging Services: Inserting, Labeling, Mailing

Vaughn Communications, 4710 Eisenhower Blvd., Ste. A-2, Tampa, 33634, (813) 886-8266, Fax: (813) 889-0182. Opns. Mgr.: Scotte Kavanaugh.

Audio: Cassette, Open Reel, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, 1" PAL, Betacam PAL, PAL M. High Speed Capability-TMD: SP, EP, PAL & SECAM.

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, JVC licensed.

Vaughn Duplication Services, 4710 Eisenhower Blvd., Ste. A2, Tampa, 33634-6308, (813) 886-3141, (800) 252-7564, Fax: (813) 889-0182. Regl. Gen. Mgr.: Ken Cheek; Acct. Mgr.-Offshore: Carole Williams; Acct. Mgr.-Tampa: Ric Everett; Acct. Mgr.: St. Petersburg: Keith Lamp.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, Betacam, 1", D2, M2, 3/4" SP, Hi-8. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging

Number of slaves in operation: 300, Annual Unit Volume: 5,000,000, Service Area: FL, MS (USA); Latin America; Caribbean.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

Vaughn Duplication Services, 10031 Pines Blvd., Ste. 248, Pembroke Pines, 33024, (954) 438-7026, (800) 866-8797, Fax: (954) 438-6721. Acct. Mgr.: Carole Williams.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D2, 1", M2, Betacam, 3/4" SP, Hi-8. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision, Fulfillment, Captioning.

Vaughn Duplication Services, 9460 Deligates Dr., Ste. 101, Orlando, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D2, 1", M2, Betacam, 3/4" SP, Hi-8. High Speed Capability-TMD: SP, EP. Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging
Service Area: CO, FL, GA, NC, TX, MN, MO, WA, NC, OR, AZ, NY, CA, IL.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

WRS Motion Picture & Video Lab. 105 Pineapple Ln., Altamonte Springs, 32714, (407) 774-6442. Contact: Jim Caron.

Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM. High Speed Capability-Sprinter: SP, LP, EP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

GEORGIA

American Sound & Video Corp., 2225 Faulkner Rd. NE, Atlanta, 30324, (404) 633-4577, Fax: (404) 728-9744. Vice Pres.: Peter Thomason; Gen. Mgr.: Jimmy Hicks.

Audio: Cassette, DAT.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Pal/Secam conversion.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services.

Columbia Magnetics/Sony Music, 5152 Columbia Dr., Carrollton, 30117, (770) 836-2000, (800) 654-4277, Fax: (770) 836-2090. Sr. Vice Pres.: Bob Myers; Vice Pres./Sales/Mktg.: Scott Bartlett; Sales Mgr.: Phil Deets; Opns. Dir.: Cher Anderson.

Audio: Cassette.
Video: 1/2 VHS Cassette. High Speed Capability-Sprinter: SP.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Video Packaging Services: Inserting, Collating, Labeling
Other Services: Warehouse, MIS (Inventory).

Doppler Studios ★, 1922 Piedmont Cir., Atlanta, 30324, (404) 873-6941, Fax: (404) 872-2160. Pres.: Pete Caldwell; Pres.: Joe Neil.
Audio: Cassette, Open Reel, Real-time.

Premiere America, Inc., 4025 Pleasantdale Rd., Ste. 260, Atlanta, 30340, (770) 448-1280, (770) 449-3337, Fax: (770) 447-1882. Contact: George Ross.

Sound Video Corp. ★, 3125-A Gateway Dr., Norcross, 30071, (770) 448-5020, Fax: (770) 448-0112. Pres.: Bill Evans; Sales Mgr.: Billy McDaniel.

Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, Digital Beta, 1", D2.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 280.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

Tape Warehouse A/K/A The Sound Investment Co., Inc., 3586 Pierce Dr., Chamblee, 30341, (770) 458-1679, (800) 649-8273, Fax: (770) 458-0276. Pres.: Lisa Wilmer; Gen. Mgr./Buyer: W. Louis Simmons, Jr.; Mktg. Dir.: Lori Albert.
Audio: Cassette, Open Reel, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video.

Vaughn Duplication Services, 6514 Jimmy Carter Blvd., Norcross, 30071, (770) 441-3827, Fax: (770) 416-8880. Branch Mgr.: Rich Wogen.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, D2, 1", M2, Betacam, 3/4" SP, Hi-8. High Speed Capability-TMD: SP, EP. Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision.

Video Copy Services, Inc., 1699 Tullie Cir., Ste. 117, Atlanta, 30329, (800) 553-3616, (404) 321-6933, Fax: (404) 321-4876. Pres.: Tim Harris; Gen. Mgr.: Karen Lynn.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta Cam, 1", D2, M II.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, Int'l Standards Conversions.

WRS of Atlanta, One CNN Cir., Ste. 246, Atlanta, 30303, (404) 659-4000, Fax: (404) 577-2308. Contact: Bob Chirum.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, Beta SP, Digital Detacam, D2.
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Freight, Macrovision.

HAWAII

Cosmo (Prodisc USA), 2639 S. King St., #205, Honolulu, 96826, (808) 949-2811, Fax: (808) 949-5998.

ILLINOIS

AGI, Inc., 1950 N. Ruby St., Melrose Park, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block.

Video.
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, Freight.

ARS Recording Studio & Tape Duplication ★, 11626 S. Pulaski, Alsip, 60658, (708) 371-8424, Fax: (708) 371-3958, E-Mail: arstudio@aol.com. Chief Engineer: Gary A. Cobb; Gen. Mgr./Sales: Don J. Pokorny; Duplication Dept. Mgr.: Geoff Cook.
Audio: Cassette, Open Reel, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Acme Recording, Inc., 1708 W. Belmont Ave., Chicago, 60657, (312) 477-7333, Fax: (312) 472-7806. Gen. Mgr.: Paul Smith; Office Mgr.: Fran Kondorf; Staff Engineer: Reza Ebrahimi; Graphics/Duplication: Cameron Blietz.
Audio: Cassette, Open Reel, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling

Allied Film & Video, 1200 Thomdale Ave., Elk Grove Village, 60007, (847) 595-2900, Fax: (847) 595-8677. Contact: Grant Ireland.

Audio.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS. High Speed Capability-Sprinter: SP, EP.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Video Packaging Services: Inserting, Collating, Labeling, Mailing, 800 Number Fulfillment
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

Anvid Recording Co., 69 S. LaSalle, Aurora, 60505, (630) 837-9840, Fax: (708) 859-7576. Pres.: David Schuler.
Audio: Cassette.
Video: 1/2 VHS Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse.

Audico Label Corp. ★, 8343 W. Grand Ave., River Grove, 60171, (800) 252-5667, Fax: (708) 456-0418. Pres.: Barbara Deletzke; Sales: Janice Lambrecht; Mktg. Mgr.: Sandra Bert.
Video.
Video Packaging Services: Labeling, Blank Labels
Other Services: Warehouse, Credit Card Clearance Services.

Audio Images Plus/Compdisk, 6228 Oakton St., Morton Grove, 60053, (847) 965-8401, Fax: (847) 965-8426. Pres.: Lauren Leifer; Mktg. Dir.: Anne Carney; Acct. Exec.: Tom Banach.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services.

Cassette Services, Inc. ★, 111 N. Hickory Ave., Arlington Heights, 60004-6206, (847) 806-1100, Fax: (847) 806-1142. Pres.: Michael Connor; Sales Mgr.: Joe Giuliani.
Audio: Cassette.
Audio Packaging Services: Inserting, Labeling, Mailing

Center Video Industrial Co., Inc., 5615 W. Howard St., Niles, 60714, (847) 647-8700, Fax: (847) 647-8707. Pres.: Jeffery D. Sussman; Vice Pres.: Stephen B. Rudolph; Sales Mgr.: Rick Haverstock; Chief Engineer: Steve Jones; Rental Mgr.: Brian Maksa.

Video: 3/4 U-Matic, 1/2 VHS Cassette, Film to Video.
Video Packaging Services: Labeling, Mailing
Other Services: Freight.

Domain Audio Services, 289 Main Pl., Carol Stream, 60188, (630) 668-5300, Fax: (630) 668-0158. Pres.: R. David Morris; Sales Mgr.: James Draper.
Audio: Cassette, Open Reel.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Duplicates, Inc., 11 E. Hubbard St., 4th Floor, Chicago, 60611-3536, (312) 822-0305, Fax: (312) 822-0267. E-Mail: duplicates@aol.com. Pres.: Michael R. Freeman; Mgr.: Tom Elferdink.
Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

EMI Manufacturing (USA), 1 Capitol Way, Jacksonville, 62650, (217) 479-2478, Fax: (217) 243-6142. Pres.: Vic Beretta; Sr. Dir., Client Servs.: Mary Jo Black.
Audio: Cassette, DCC.
Audio Packaging Services: Inserting, Collating, Labeling
Other Services: Warehouse, MIS (Inventory), Freight.

Int'l Historic Films, Inc., 3533 S. Archer Ave., Chicago, 60609, (773) 927-2900, Fax: (773) 927-9211. Pres.: Peter Bernotas; Sales Mgr.: Frank Wayne; Mktg. Dir.: John Williams.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, 1", Betacam SP, PAL, BTSC, SECAM.
Video Packaging Services: Labeling

Intervideo Duplication Servs., Inc., 3533 S. Archer Ave., Chicago, 60609, (773) 927-9091. Pres.: Peter Bernotas; Sales Mgr.: Frank Wayne.

Audio: Cassette, Open Reel, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta, Film to Video, Foreign Standard Conversions. High Speed Capability.
Audio Packaging Services: Labeling, Mailing
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse.

Jor-Dan, Inc., 1100 Wheaton Oaks Ct., Wheaton, 60187, (630) 653-1919, Fax: (630) 665-4966. Sales Mgr.: Anna Jordan.

Audio: Cassette, Open Reel.
Video: 3/4 U-Matic, 1/2 VHS Cassette.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight.

Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062-1909, (847) 498-4610, E-Mail: diskman@ripco.com. Pres.: Jay Steinberg.

Audio: Cassette, Open Reel, Real-time, Computer Diskette.
Video: 3/4 U-Matic, 1/2 VHS Cassette.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap
Other Services: Warehouse, Freight.

Premiere America, Inc., 274 Jamie Ln., Wauconda, 60084, (847) 526-1800, (800) 922-8080, Fax: (847) 526-1828. Pres.: George M. Ricci; Facility Mgr.: Greg Ricci; Sales Mgr.: Gary Ricci.
Video: 1/2 VHS Cassette. High Speed Capability-Sprinter: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing

Renaissance Film & Video, 130 S. Jefferson, Chicago, 60661, (312) 930-5000, Fax: (312) 930-9030. Pres.: Diane Dere.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, 1".

Vaughn Communications, 130 E. Saint Charles Rd., Carol Stream, 60188, (847) 486-8060, Fax: (630) 260-9557. Contact: Charese David.
Audio: Cassette, Open Reel, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, D-2, PAL M, 1" PAL, Betacam PAL. High Speed Capability-TMD: SP, EP, PAL & SECAM.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, JVC licensed.

INDIANA

Cinram, Inc., 1600 Rich Rd., Richmond, 47374, (317) 962-9516, Fax: (317) 966-8041. Pres./CEO: David Rubenstein; Exec. Vice Pres., Sales/Mktg.: Hugh Landy; Dir., Nat'l Sales: Spence Berland; CD-ROM Sales Dir.: Desmond Farrell; SW Regl. Sales Mgr.: Kathleen Kimmel; NW Regl. Sales Mgr.: John Marzella.

Audio: Cassette, DAT.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, 1". High Speed Capability.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing, Fulfillment
Other Services: Warehouse, MIS (Inventory), Freight, Macrovision.

Full Perspective Video Services, Inc., 6902 Hawthorn Park Dr., Indianapolis, 46220, (317) 579-0400, Fax: (317) 579-0401, E-Mail: fpv1@worldnet.att.net. Dir., Sales: Lee Ann Richardson.

Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Number of slaves in operation: 1,000. Service Area: USA, Some Int'l.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision, Market Planning, Impact Analysis.

Infonics, Inc. ★, 2302 E. Michigan Blvd., Michigan City, 46360, (219) 879-3381, Fax: (219) 879-3383. Pres.: Carol Lant; Sales Mgr.: David M. Smith.
Audio: Cassette, Open Reel.

Magnetech Corp. ★, 5302 W. 78th St., Indianapolis, 46268-4147, (800) 757-4555, Fax: (317) 870-5701. Vice Pres.: Chip Viering; Dir., Nat'l Accts.: Andrew Green; Acct. Exec.: Michael L. Pardo.

Audio: Cassette, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM. High Speed Capability-Sprinter: SP, EP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Number of slaves in operation: 1,000. Annual Unit Volume: 24,000,000. Service Area: All.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, Fulfillment Servs.

Precision Audio, Inc. ★, 18582 US 20, Bristol, 46507, (219) 295-7493, Fax: (219) 522-1369. Pres.: Sanford Swantzendrubner; Prodn. Mgr.: Brenda S. Zook.

Audio: Cassette, Open Reel.
Audio Packaging Services: Inserting, Labeling, Mailing

Bud Pressner Recording Service, 201 E. 68th Pl., Merrillville, 46410-3509, (219) 769-0011. Pres.: Bud Pressner.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling

World Media Group, Inc.

6737 E. 30th St., Indianapolis, 46219, (317) 549-8484, Fax: (317) 549-8480, E-Mail: wmg@indy.net. Pres.: J.A. Mellentine; Vice Pres., Ops.: Andy Simons; Vice Pres., Sales/Serv.: Mary Schatz.
 Audio: Cassette, DAT, The "Max" Digital Bin.
 Video: 1/2 VHS Cassette, S-VHS, Beta, PAL. High Speed Capability-SP, LP, EP.
 Audio Packaging Services: Inserting, Collating, Labeling, Mailing
 Video Packaging Services: Inserting, Collating, Labeling
 Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Order Fulfillment.

IOWA

RMS Recording & Electronics, 114 Stanley Dr., Gkilibert, 50105, (515) 232-7464, Fax: (515) 232-1595. Pres.: Randall M. Slocum.
 Audio: Cassette, Open Reel, Real-time.
 Video: 1/2 VHS Cassette.
 Audio/Video Packaging Services: Inserting, Labeling, Mailing.
Triad Studios, 1910 Ingersoll Ave., Des Moines, 50309, (515) 243-2125, Fax: (515) 243-2055. Pres.: Richard Trump; Duplication Mgr.: Greg Tracy.
 Audio: Cassette, Open Reel.

KANSAS

High Fidelity, 1059 Porter, Wichita, 67203. Pres.: James Strattan.
 Audio: Cassette, Open Reel, DAT, Real-time.
 Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, PAL, SECAM.
 Audio Packaging Services: Inserting, Labeling
 Video Packaging Services: Inserting, Collating, Labeling, Mailing
 Number of slaves in operation: 200, Annual Unit Volume: 300K.
Mastertape Audio, 1631 S. Gold, Wichita, 67213, (316) 264-0505, Fax: (316) 264-0528, E-Mail: mastertape@aol.com. Pres.: Paul Bliss.
 Audio: Cassette, Open Reel, DAT, Real-time, KABA Real Time Duplication.
 Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Heat Shrink
 Other Services: Warehouse.
R.S.R.T., Inc., 7800 Shawnee Mission Pkwy., Ste. 17, Overland

Park, 66202, (913) 262-5335, (800) 776-4096, Fax: (913) 262-5364. Pres.: Royal Scanlon; Sales Mgr.: Tony Benetz; Prod. Mgr.: Chauny Folsom; Contact: Lois Scanlon-Geffert.
 Audio: Cassette, Open Reel, DAT, Real-time.
 Video: 3/4 U-Matic, 1/2 VHS Cassette.
 Audio Packaging Services: Inserting, Collating, Labeling, Mailing, On Cassette Printing, Shrinkwrap
 Video Packaging Services: Inserting, Collating, Labeling, Mailing

KENTUCKY

Lundy Recording & Tape Duplicators ★, Cumberland Gap Pkwy., Heidrick, 40949, (606) 546-6650. Pres.: D. Lundy; Sales Mgr.: V. Lundy.
 Audio: Cassette, Open Reel.
 Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Trusty Tuneshop Recording Studio ★, 8771 Rose Creek Rd., Nebo, 42441, (502) 249-3194, Fax: (502) 249-3818, E-Mail: trusty@wko.com. Pres.: Elsie Childers; Engineers: Mike Cain/Bill Porter; Engineers: Don Cottrell, Benny Howard.
 Audio: Cassette, DAT.

LOUISIANA

Ville Platte Tape & Disc, 700 S. Chataignier St., Ville Platte, 70586, (318) 363-2104, (800) 363-2105, Fax: (318) 363-6934, E-Mail: cajundman@centuryinter.net. Pres.: J. Floyd Soileau; Mgr.: Chris Soileau; Sec.: Peggy Fontenot.
 Audio: Cassette.
 Audio Packaging Services: Labeling, Complete Design, Print F/C J-Card

MAINE

Downeast Duplicating, Inc., 412 Hill St., Airport Industry Park, Biddeford, 04005, (207) 282-1319, Fax: (207) 282-7138. Pres.: Fred Wiegleb.
 Audio: Cassette.
 Video: 1/2 VHS Cassette. High Speed Capability-Sprinter: SP, EP.
 Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
 Other Services: Warehouse.
Klarity Cassette & CD, Maple St., North Vassalboro, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler.
 Audio: Cassette, Real-time, High Speed.
 Audio Packaging Services: Inserting, Collating, Labeling
 Number of slaves in operation: 14, Service Area: All.
 Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Color Separations Serv.

MARYLAND

Allied Digital Technologies, Inc. (Washington D.C.), 819 Brightseat Rd., Landover, 20785-4723, (301) 808-6100, Fax: (301) 808-9585. Div. Mgr.: Jeffrey Kraft.
 Audio: Cassette, Open Reel, DAT, DCC, Real-time.
 Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM. High Speed Capability-Sprinter: SP, EP.
 Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
 Service Area: Int'l.
 Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, Macrovision.
Color Film Corp., 8300 Professional Pl., Landover, 20785, (301) 577-8701, Fax: (301) 459-9347, E-Mail: don@colorfilm.com. Pres.: Aldon Lareau; Sales Mgr.: Don Payne.
 Audio: Cassette.
 Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D2. High Speed Capability-Sprinter: SP, LP, EP.
 Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
 Number of slaves in operation: 1,500, Annual Unit Volume: 500,000, Service Area: USA.
 Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, 35mm Slide Duplication.
LSP Cassette Duplication ★, 1635 Generals Hwy., Annapolis, 21401, (800) 886-8008, Fax: (410) 849-2111. Pres.: Leslie Louis Lentz; Sales Mgr.: Jason W. Stull.
 Audio: Cassette, Real-time.
 Number of slaves in operation: 40, Annual Unit Volume: 30,000, Service Area: MD, PA, NY, NJ, DE, NC, RI, DC (USA).
Multitape, 7101 Wisconsin Ave., Ste. 105, Bethesda, 20814, (301) 652-6333, Fax: (301) 652-5914. Pres./Mktg. Dir.: Bruce Moyer; Sales Mgr.: Julie Ney; Chief Engineer: Joe Gelchion.
 Audio: Cassette, Open Reel, Real-time.
 Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM.
 Audio Packaging Services: Inserting, Collating, Labeling, Mailing
 Video Packaging Services: Mailing

Oasis CD & Cassette Duplication, PO Box 987, College Park, 20741, (800) 697-5734, Fax: (301) 345-6820, E-Mail: info@oasiscd.com, Web Site: http://www.oasiscd.com. Pres.: Micah Solomon; Sr. Mgr.: Eileen Joyner.
 Audio: Cassette.
 Audio Packaging Services: Inserting, Collating
 Other Services: Warehouse, MIS (Inventory), Freight.

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer.
 Audio: Cassette, DAT, Real-time.
 Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM, D1, D2, Digital Betacam, Standards Conversions. High Speed Capability-Sprinter: SP, LP, EP, PAL/SECAM.
 Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
 Number of slaves in operation: 13, Service Area: Worldwide.
 Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, Fulfillment.

WRS Motion Picture & Video Lab, 344 Cotswold Pl., Riva, 21140, (410) 956-1070, Fax: (410) 956-1080. Regl. Sales Mgr.: Vicki Weagley.
 Audio: Cassette.
 Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM. High Speed Capability-Sprinter: SP, LP, EP.
 Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
 Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

MASSACHUSETTS

CD Sonic, 273 Commonwealth Ave., Boston, 02116, (617) 424-0670, Fax: (617) 424-0657, E-Mail: cdsonic@aol.com. Pres.: Jules Seabra.
 Audio: Cassette.
 Audio/Video Packaging Services.
Color Film Corp., 100 Maple St., Stoneham, 02180, (617) 279-0080, Fax: (617) 438-7957. Contact: Pat Jayson.
Continental Recordings, Inc., 230 Adams St., Newton, 02158, (617) 630-0007, Fax: (617) 630-0019, E-Mail: dan_flynn@bcsmac.org. Pres./Sales Mgr.: L. Daniel Flynn; Creative Dir.: Richard H. Durante.
 Audio: Cassette, Open Reel.
Ian Communications Group, Inc., 13 Ray Ave., Burlington, 01803, (617) 229-7500, Fax: (617) 229-5777. Pres.: Richard Berberian; Vice Pres., Mfg.: Paul Mooradian; Vice Pres., Techn. Ops.: Kentaro Furutani.
 Audio: Cassette, Open Reel.
 Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP.
 Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
 Other Services: Warehouse, MIS (Inventory), Direct Response-800 services, Credit Card Clearance Services, In-House Commercial Printing.
M Works, 432 Columbia St., Ste. B-14, Cambridge, 02141, (617) 577-0089, Fax: (617) 577-0098, E-Mail: 71242.2661@compuserve.com. Pres./Mastering Engineer: Jonathan Wyner; Vice Pres.: William Wolk; Studio Mgr.: Michelle Jaeger; Engineer: David Merullo.
 Audio: Cassette, Open Reel, DAT, Real-time.
Poly-Matrix, Inc., 40 Downing Pkwy., Pittsfield, 01201, (413) 499-3550, Fax: (413) 442-8610. Pres.: George Rufo, Jr.; Vice Pres., Sales/Mktg.: David Rufo; Vice Pres., Mktg.: Jon Strom.
 Audio: Video.
 Audio/Video Packaging Services.
 Other Services: Freight.
Selcer Sound & Productions ★, 10 Vineyard St., Cambridge, 02138, (617) 547-7904, E-Mail: kselcer@tiac.net. Owner: Ken Selcer.
 Audio: Cassette, DAT, Real-time.

MICHIGAN

A & F Music Services ★, 2834 Otsego, Waterford, 48328-3244, (810) 682-9025, (810) 333-7177. Owner: Frank C. Merwin.
 Audio: Cassette.
 Other Services: Freight, Direct Response -800 services.
Allied Film & Video, Corp. Office, 7375 Woodward Ave., Detroit, 48202, (313) 871-2222, Fax: (313) 871-5907. Contact: Jim Naito.
 Audio: Cassette, CD Audio, CD-ROM.
 Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM. High Speed Capability-Sprinter: SP, EP.
 Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
 Service Area: All States, Foreign Countries.
 Other Services: Warehouse, MIS (Inventory), Direct Response-800 services, Credit Card Clearance Services, Macrovision.
American Sound & Video Corp., 7300 Miller Dr., Warren, 48092, (810) 268-5558, (800) 238-3873, Fax: (810) 268-1708. Vice Pres./Gen. Mgr.: Paul Hayes; Asst. Gen. Mgr.: Michael Pugliese; Sales Mgr.: Don Armstrong.

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Audio: Cassette, DAT, Digital Bin.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D-2, Digital Betacam.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

Audio Graphics ★, 1516 Ferris Ave., Royal Oak, 48067, (810) 544-1793, Fax: (810) 544-8999, E-Mail: audiograph@aol.com.
Pres.: Edward J. Wolfrum; Sales/Mktg.: Louis D. Wolfrum.
Audio: Cassette.

Audio Packaging Services: Packaging Design

Merus Media, Inc., 2557 Knapp St. NE, Grand Rapids, 49505, (616) 364-0022, Fax: (616) 364-1988. Pres.: Ron Harkai.
Audio: Cassette, Open Reel.
Audio/Video Packaging Services.

Playtown Sound Productions, 625 Connable Ave., Petoskey, 49770, (616) 347-0063, Fax: (616) 347-0063. Pres.: Robert Bollinger.
Audio: Cassette, Open Reel, DAT, Real-time.
Audio Packaging Services: Labeling

Premiere Video, Inc.

35687 Industrial Rd., Livonia, 48150, (313) 464-4650, (800) 248-6646, Fax: (313) 464-8939. Pres.: Larry Bennett; Vice Pres., Finance: Cathy Youngs; Vice Pres., Sales/Mktg.: Michael Hartman; Dir., Sales/Mktg.: David Travis.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS. High Speed Capability-TMD: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Design & Printing.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, Direct-to-Customer & Distribution.

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek.
Video: 3/4 U-Matic, 1/2 VHS Cassette, Beta, Film to Video. High Speed Capability-TMD: SP, EP. Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Lightweight Videocassette
Other Services: Warehouse, MIS (Inventory), Freight, Direct Mail Video.

Producers Color Service, Inc., 24242 Northwestern Hwy., Southfield, 48075, (810) 352-5353, Fax: (810) 352-1239. Pres.: Ron Balousek; Vice Pres., Mktg.: Elizabeth Ausman; Sales Mgr.: Tom Carey.
Video: 3/4 U-Matic, 1/2 VHS Cassette, Beta, Film to Video, PAL. High Speed Capability-TMD: SP, EP. Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Service Area: USA.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, Lettershop, Fulfillment, Design.

Producers Tape Service ★, 395 E. Elmwood Ave., Troy, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Guthrie; Vice Pres.: James Champion; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy.
Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Technicolor Video Services, 39000 Seven Mile Rd., Livonia, 48152, (313) 591-1555, (313) 591-8667, Fax: (313) 591-6020. Pres.: Orlando Raimondo; Vice Pres., Sales: Jim Pagliaro; Dir., Sales: Paul Chabot; Acct. Exec.: Dan Owen; Acct. Exec.: Jennifer Schneider.
Video: 1/2 VHS Cassette, 8mm, Delta Cassette, Personalized Video Tech., LaminArt. High Speed Capability-Sprinter: SP, LP, EP, QEP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing, Complete Fulfillment Services
Number of slaves in operation: 60,000, Annual Unit Volume: 300,000,000, Service Area: CA, IN, NY, MI (USA); The Netherlands; Italy; UK.
Other Services: Warehouse, MIS (Inventory), Freight, Electronic Inventory Management.

The Transfer Zone ★, 13251 Northend, Oak Park, 48237-3261, (810) 548-7580, Fax: (810) 548-0924. Pres.: R. Nusholtz.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM.

World Class Tapes, 670 Airport Blvd., Ste. 1, Ann Arbor, 48108, (313) 662-0669, (800) 365-0669, Fax: (313) 662-0997. Pres.: Rob G. Martens; Sales Mgr.: Sue Gillis.
Audio: Cassette, Open Reel.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

MINNESOTA

Digital Excellence, 300 York Ave., Saint Paul, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Sweet.
Audio: Cassette, Open Reel, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Beta, PAL, SECAM.

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, Closed Caption.

Duplication Factory, 4275 Norex Dr., Chaska, 55318, (612) 448-9912, Fax: (612) 448-3983. Contact: Barry Johnson.

Metacom, Inc. ★, 5353 Nathan Ln., Plymouth, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer.
Audio: Cassette, DAT.

Video.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

Precision Tapes, Inc. ★, 911 S. Second St., Minneapolis, 55415, (612) 333-9111, Fax: (612) 332-9200, E-Mail: buddy@power-house.com. Pres.: Dan Piepho; Customer Serv. Mgr.: Warren Shore; Mktg. Dir./Sales Mgr.: Buddy Cohen.
Audio: Cassette, Open Reel, DAT, Real-time.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM, 1", D2, Betacam SP, Hi-Fi VHS Dipe Digital Betacam. High Speed Capability-TMD: SP, EP. Sprinter: SP, EP.

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 121, Annual Unit Volume: 5,000,000, Service Area: USA, Canada.
Other Services: Warehouse, MIS (Inventory), Freight.

Rimage Corp., 7725 Washington Ave. S., Minneapolis, 55439, (612) 944-8144, Fax: (612) 944-7808, E-Mail: mhll@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Sude; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb.
Audio: DAT.

Rimage Optical Group ★, 9701 Penn Ave. S., Ste. 101, Minneapolis, 55431, (612) 881-0106, Fax: (612) 881-0507, E-Mail: mhll@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Sude; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb.
Audio: DAT.

Telex Communications, Inc. ★, 9600 Aldrich Ave. S., Minneapolis, 55420, (612) 884-4051, Fax: (612) 884-0043. Pres.: John Hale; Sales Mgr., Audio Tape: Sue Arrington; Dir., Sales ProAudio Pdc: Jeff Peters; Mktg. Project Mgr.: Patti DuFresne.

Audio: Cassette, Open Reel, 6x speed, 8x speed, 16x speed.
Vaughn Duplication Services, 7951 Computer Ave. S., Minneapolis, 55435, (800) 323-0281. Pres.: Don Drapeau; Sales Mgr.: Doug Olzenak; Mktg. Dir.: Mark Lammers.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D2, 1", Betacam, 3/4" SP, Hi-8, M2. High Speed Capability-TMD: SP, EP. Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

Westmark Productions, 8345 Duluth St., Golden Valley, 55427, (612) 544-3050, Fax: (612) 544-2443. Pres./Mktg. Dir.: DuWayne Kloos; Sales Mgr.: Joann Kloos.
Audio: Cassette, Real-time.
Video: 1/2 VHS Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Co. prodn

Zomax Optical Media, Inc. ★, 5353 Nathan Ln., Plymouth, 55442, (612) 553-9300, Fax: (612) 553-0826. Pres./CEO: James Anderson; Exec. Vice Pres.: Mikki Bedard; Dir., Sales Software Grp.: George Esbensen.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Printing, Packaging, Order Fulfill.

MISSOURI

Aard-Vark, Inc. ★, 335 S. Jefferson, Springfield, 65806, (417) 866-4104, Fax: (417) 869-1133. Pres.: Bill Jacobsen.
Audio: Cassette.

Acme Distributors, 4000 E. 137th Terr., Kansas City, 64030, (816) 444-8123, Fax: (816) 767-0000. Pres.: Ward Black; Sales Mgr.: S.M. Black.

Audio: Cassette, Real-time, Custom Blank Tape Loading.
Video: 1/2 VHS Cassette.

Audio/Video Packaging Services: Inserting, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory).

Audio Duplication & Services, Inc. ★, 1927 Boaz, Saint Louis, 63122, (314) 965-8895, Fax: (314) 838-3440. Pres.: Rick Schaumberger.
Audio: Cassette.

Audio-VideoGraphics, Inc. ★, 13801 E. 35th St., Independence, 64055, (800) 322-2832, Fax: (816) 254-0045, E-Mail: mail@avginc.com. Pres.: Greg Azorsky; Sr. Acct. Consultant: Jeff Propst; Chief Engineer: Kevin Davis.
Audio: Cassette, Open Reel, DAT, Real-time, Endless loop phone on hold cassettes.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, PAL, SECAM, 1" Betacam SP, Int'l standard conversion, Closed Captioning. High Speed Capability-TMD: SP, LP, EP.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Shrink Wrap, Cassette Printing

Video Packaging Services: Inserting, Collating, Labeling, Mailing, On Cassette Printing, Shrinkwrap.
Other Services: Warehouse, Freight, Direct Response-800 services.

Blue Sky Productions ★, 628 Craig Woods, Saint Louis, 63122, (314) 822-1615, Fax: (314) 531-9188. Pres.: Dan P. Thompson.

Audio: Cassette, Open Reel, DAT, Real-time.

Video.
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Freight.

Nat'l Audio Co., Inc., 1841 E. Bergman, Springfield, 65802, (417) 863-1925, Fax: (417) 863-7825. Pres./Mktg. Dir.: Steve Stepp; Sales Mgr.: Susie Brown.
Audio: Cassette, Open Reel.
Audio Packaging Services: Inserting, Labeling
Number of slaves in operation: 108, Annual Unit Volume: 2,500,000.

Vaughn Duplication Services, 13241 Tandem Dr., Creve Coeur, 63146, (800) 323-0281, (314) 576-6804, Fax: (314) 576-3070. Branch Mgr.: Pete Levenenz.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, D2, 1", M2, Betacam, 3/4" SP, Hi-8. High Speed Capability-TMD: SP, EP. Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

MONTANA

Jester Sound & Video, 423 Kuhlman Dr., Billings, 59105, (406) 248-5896, Fax: (406) 245-5658. Owner/Mgr.: Grace Fillmore; Pres.: Bob Hale.

Audio: Cassette, Open Reel, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Beta.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

North Country Media Group, Inc., 721 Second St. S., Great Falls, 59405, (406) 761-7877, Fax: (406) 761-2029. Pres./CEO: Margaret Moddison; Sales Mgr./Mktg. Dir.: Marty Wilcox; Sales/Mktg.: Vicky Gabriel.
Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, 1", Betacam SP, 3/4" SP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, Freight, Direct/Informal Dupl. & Customizing.

NEBRASKA

Master Track Productions, Inc., 1045 W. Bond St., Lincoln, 68521-3630, (402) 474-4985, Fax: (402) 474-2535. Pres.: Don Enns; Customer Serv. Mgr.: Carol Downing; Mktg. Mgr.: Dan Norton.
Audio: Cassette, Open Reel.
Audio Packaging Services: Inserting, Labeling, Mailing

NEVADA

Gopher Products ★, 2201 Lockheed Way, Carson City, 89701, (800) 648-0958, (702) 882-9333, Fax: (702) 882-0959. Pres.: Valerie Perkins; Sales: Judith A. Meech.

Audio.
Video.
Video Packaging Services: Collating, Labeling, Mailing
Other Services: Direct Response-800 services.

NEW HAMPSHIRE

Captain Fiddle Music, 4 Elm Ct., Newmarket, 03857, (603) 659-2658. Owner/Pres.: Ryan Thomson; Sales Mgr.: Rominy Jurgens.
Audio: Cassette.
Audio Packaging Services: Labeling

NEW JERSEY

American Sound & Video Corp., 15 Brown Ave., Springfield, 07081, (201) 379-8877, (800) 282-3873, Fax: (201) 379-3022. Gen. Mgr.: Michael Thompson.

Audio: Cassette, Open Reel, DAT, Digital Bin.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D-2, Digital Betacam.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

J.C. Anglum Co., Inc., 60 Midvale Rd., Mountain Lakes, 07046, (201) 263-1442, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher; Office Mgr.: Collen Koch; Mktg. Dir.: Tim Anglum.

Video.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Drop Ship
Other Services: Warehouse, MIS (Inventory), Freight.

Audio Plus Video Int'l, Inc., 235 Pegasus Ave., Northvale, 07647, (201) 767-3800, Fax: (201) 784-2769. Pres.: Andre Macaluso; Sr. Vice Pres.: Beth A. Simon; Dir., Sales: Dianne Falcicola; Sr. Sales Exec.: Dina Sylvester.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM, 1", D1, D2, D3, MII, Betacam (SP2), Digital, Digital Beta.
Other Services: Warehouse, MIS (Inventory).

dbb digital, Inc., 720 Monroe St., Ste. E4-15, Hoboken, 07030, (201) 222-2727, Fax: (201) 222-0909, E-Mail: dbbdigital@aol.com. Pres.: Dave Steele; Prodn. Mgr.: Todd Parker.
Audio: Cassette, DAT.
Audio Packaging Services: Inserting, Labeling

Disc Makers *, 7905 N. Rt. 130, Pennsauken, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Chmn.: Morris Ballen; Pres.: Larry Ballen; Sales/Mktg. Dir.: Tony Van Veen; Dir., Promos/Comm.: Jason Ojalvo; Mgr., Pdc. Info.: Steve Cunnion.
Audio: Cassette, Insert Design, Film, Printing.
Audio/Video Packaging Services.

Full Perspective Video Services, Inc., 150 S. Mountain Ave., Montclair, 07042, (201) 746-0421, Fax: (201) 509-1498, E-Mail: fpv1@aol.com. CEO: Charles J. Selden; Pres.: Steve Wheelzel; Sales Mgr.: Lee Ann Richardson; Customer Serv. Mgr.: Ann-Marie Lawrence; Telemarketing Mgr.: Martie Schneider.
Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 1,000, Service Area: USA, Some Int'l.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, Market Planning, Impact Analysis.

Goldstar Electronics, Inc., 1000 Sylvan Ave., Englewood Cliffs, 07632, (201) 816-2000, Fax: (201) 816-0636. Pres.: Nam Woo.
Audio: Cassette.
Video: 1/2 VHS Cassette.

JVC Professional Products Co., 41 Slater Dr., Elmwood Park, 07407, (201) 794-3900, Fax: (201) 523-2077. Pres.: Mike Yoshida.
Video: 1/2 VHS Cassette, S-VHS.

Mardex Video, Inc., 242 St. Nicholas Ave., South Plainfield, 07080, (908) 753-4343, Fax: (908) 753-2319. Pres.: Mariano De Santis; Customer Rel.: Chung Vo-Williamson.
Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Beta, 1", Betacam SP, MII, Pal, Secam VHS Duplication. High Speed Capability-Sprinter: SP, EP, Realtime, JVC.
Audio Packaging Services: Inserting, Labeling, Mailing.
Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Live Action Prodn.

PAV *, 32 Chambers Bridge Rd., Lakewood, 08701, (908) 363-4141, Fax: (908) 363-4406. Pres.: Robert Kriss; Sales Mgr.: Al Reynolds.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Loading Blank VHS Cassettes. High Speed Capability-Sprinter: SP, LP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight.

PSI Industries, Inc. *, 135 Ludlow Ave., Northvale, 07647, (201) 768-8007, Fax: (201) 768-8314. Pres.: Stephanie L. Volpe; Vice Pres./Sales: Mary Ann Spialella.
Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM. High Speed Capability-Sprinter: SP, EP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 48.
Other Services: Warehouse, MIS (Inventory), Freight.

RPL, Inc., 1100 State St., Camden, 08105, (609) 963-3000, (800) 235-COPY, Fax: (609) 963-3854. Pres.: Ron Ollano; Sales Mgr.: Lisa Olaino-Gross.
Audio: Cassette, Open Reel.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, PAL, SECAM, PAL-UTSC Conversions.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Sound Arts Co., Inc., 5 Cindy Ln., Ocean, 07712, (800) 862-8273, (908) 493-8666, Fax: (908) 493-0667. Vice Pres.: Donald Gspann.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Sun Plastics Co., Inc./Dynamic LP Stereo Record Pressing Co., Inc. *, 900 Passaic Ave., East Newark, 07029, (201) 482-6749, (212) 349-0977, Fax: (201) 483-0031. Pres.: Vicky Salerno; Mktg./Sales Dir.: Jerry R. Salerno.
Audio: Cassette, Open Reel, DAT.
Video.
Video Packaging Services: Inserting, Collating, Labeling, Mailing

Technicolor Video Services, Crossroads Corporate Ctr., 1 Int'l Blvd., Ste. 400, Mahwah, 07495, (201) 512-8766, Fax: (201) 512-8731. Contact: Jim Pagliaro.

Tranco Products Corp. *, 609 W. Elizabeth Ave., Linden, 07036, (908) 862-0030, Fax: (908) 862-0035. Pres.: Robert S. Cosulich; Sales Mgr.: Frederick L. Buehler; Export Mgr.: Dick H. Lewent.
Audio: Cassette, Open Reel, DAT.

Video: 3/4 U-Matic, 1/2 VHS Cassette.
Number of slaves in operation: 4, Service Area: USA.

Trutone, Inc., 310 Hudson St., Hackensack, 07601, (201) 489-9180, (888) TRU-TONE, Fax: (201) 489-1771, E-Mail: trutone2@aol.com. Pres.: Carl Rowatti; Sales/Mktg. Mgr.: trutone2@aol.com; Sales Mgr.: Dennis Ostrom.
Audio: Cassette, Open Reel, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Video Dub, Inc., 240 Pegasus Ave., Northvale, 07647, (201) 767-7077, Fax: (201) 784-2873. Vice Pres./Gen. Mgr.: Michael Carney; Vice Pres., Sales: Matthew Edelman; Dir., Opns.: Doris Zeman.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, Beta I/II, Betacam, Betacam SP, M2, D2.
Video Packaging Services: Inserting, Labeling, Mailing
Service Area: USA.

VideoLab Cassette, Inc.

506 Jersey Ave., New Brunswick, 08901, (800) 876-1891, (908) 418-1020, Fax: (908) 418-1230. Vice Pres., Sales: Jan F. Sotnikoff.
Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM, Standards Conversion. High Speed Capability-Sprinter: SP, EP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

WRS Motion Picture & Video Lab, 467 Bluehill Terr., Franklin Lakes, 07417, (201) 729-4881, Fax: (201) 729-8766.
Video.

Winthrop Productions, 257 Warren Ave., Fort Lee, 07024, (212) 662-8685, Fax: (201) 886-1809. Pres.: Susan Winthrop.
Audio: Cassette, DAT, Real-time.

Audio Packaging Services: Labeling, J-Cards
Wired 4 Sound, PO Box 683, Clifton, 07012, (201) 773-2565, Fax: (201) 773-3077. Pres.: Andre Grandnetti.
Video: 1/2 VHS Cassette.
Video Packaging Services: Labeling, Mailing

NEW MEXICO

Rainbow Cassette Studio, 27 Valencia Rd., Taos, 87571, (800) 748-1540, Fax: (505) 776-2804. Pres.: Tony Isaacs; Mgr.: Judy Lujan.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling
Other Services: Warehouse, Composite color separations.

NEW YORK

A to Z Music Services, Inc., 611 Broadway, Ste. 915, New York, 10012, (212) 260-0237, Fax: (212) 260-0631, E-Mail: a2zmserv@aol.com. CEO: Sarah Robertson; Pres.: Paddy Prendergast; Sales Mgr.: Andy Dowding; Sales/Mktg.: Yalitza Ferreras.
Audio: Cassette, Real-time.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Design

Aligned Audio, Inc., 151 22nd St., Brooklyn, 11232, (718) 788-6969, Fax: (718) 499-0421. Pres.: Art Blavis.
Audio: Cassette, Open Reel, Real-time.
Video.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Radio Syndication Fulfillment
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Radio Program Syndication fulfillment.
Other Services: Warehouse, MIS (Inventory), Freight, Special Packaging, Order Picking.

Allied Digital Technologies, 1301 Avenue of Americas, 14th Floor, New York City, 10019, (212) 757-6800, Fax: (212) 757-5230. Pres./Nat'l Sales: Donald Olesen; Exec. Vice Pres.: Brian Wilson; Vice Pres. Mktg./Bus.Dev.: Steven Granat.
Audio: Cassette.

Video: 1/2 VHS Cassette, PAL. High Speed Capability-Sprinter: SP, EP.

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 10,000, Annual Unit Volume: 50,000,000, Service Area: USA.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

American Pro Digital, Inc., PO Box 550, Roseton, 13683-0550, (800) 273-3472, Fax: (315) 769-0342, E-Mail: apdinc@northnet.org. Sales Mgr.: Ken Richardson; Sales Rep.: John Jungklaus; Sales Rep.: Jo Ann Clark.
Audio: Cassette, Open Reel, Real-time.

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589. Pres.: Anthony A. Maniere; Sales Mgr.: Mark Silfen.
Audio: Cassette, Open Reel, DAT, DCC, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM.

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Service Area: USA, South Central America, Europe.
Other Services: Warehouse, Freight, Direct Response-800 services, Credit Card Clearance Services.

Audio Image, 95 Little Tree Ln., Hilton, 14468, (716) 392-9500, Fax: (716) 392-2386. Owner: Norma Ellis; Opns. Mgr.: Lawrence Ellis.

Audio: Cassette, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette.
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Direct Response-800 services.

Brooklyn Zone Records Co. *, 203 Grand St., Manhattan, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Dan Alvaro; Promo/Mktg.: A. Berger/A. Russo; Worldwide Dist. Mgr.: Nancy Micca.

Audio: Cassette.
Audio Packaging Services: Labeling
Dick Charles Mastering, 130 W. 42nd St., Ste. 1106, New York, 10036, (212) 819-0920, Fax: (212) 768-7822. Pres.: Dick Charles.
Audio: Cassette, DAT, Real-time.

Cine Magnetics Video & Digital Laboratories *

100 Business Park Dr., Armonk, 10504, (914) 273-7500, (800) 431-1102, Fax: (914) 273-7575, E-Mail: cmvideony@aol.com. Pres.: Joseph J. Barber, Jr.; Vice Pres.: Robert Orzak; Gen. Mgr.: Kenneth Wynne.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, High Band Video 8. High Speed Capability-Sprinter: SP, EP, 1200 Real Time.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Number of slaves in operation: 1,200, Annual Unit Volume: 6,000,000, Service Area: All.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, A JVC Licensed Facility.

Cinema Sound Ltd., 311 W. 75th St., New York, 10023, (212) 799-4800, Fax: (212) 799-2057. Pres.: Joan S. Franklin; Studio Mgr.: John S. Rockwell.
Audio: Cassette, Open Reel, Real-time.

Cinram, Inc. *, 660 White Plains Rd., Ste. 400, Tarrytown, 10591, (914) 631-2800, Fax: (914) 631-9281. Exec. Vice Pres., Sales/Mktg.: Hugh T. Landy.
Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Number of slaves in operation: 50, Annual Unit Volume: 87,000,000, Service Area: North America.
Other Services: Warehouse, MIS (Inventory).

Classic Video Duplication, Inc., 463 Union Ave., Westbury, 11590, (516) 334-1441, Fax: (516) 334-2968. Pres.: Raymond Nieves.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, Hi8-One Inch, Betacam SP. High Speed Capability-Sprinter: SP, LP, EP, Foreign Transfer.

Video Packaging Services: Inserting, Labeling, Mailing
Number of slaves in operation: 1,000, Annual Unit Volume: 500,000, Service Area: USA.
Other Services: Warehouse, Freight, Macrovision.

Columbia Record Productions, 550 Madison Ave., New York, 10022, (212) 833-8203, Fax: (212) 833-8119. Dir., Sales East: Robert Fernandez.

Audio: Cassette.
Video: 1/2 VHS Cassette. High Speed Capability-TMD: SP, LP, EP. Sprinter: SP, LP, EP.

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

Core Systems, Inc., 130 W. 25th St., New York, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas.

Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Crystal City Tape Duplicators, Inc., 48 Stewart Ave., Huntington, 11743, (516) 421-0222, Fax: (516) 423-2226. Pres.: Frank Russo.

Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Full line
Other Services: Warehouse.

DB Plus Digital Services, Inc. *, 250 W. 57th St., Ste. 725, New York, 10107, (212) 397-4099, Fax: (212) 397-2207. Sales Contacts: Tony, Philip and Randy.
Audio: Cassette.

D.S.M. Producers, Inc. *, 161 W. 54th St., Ste. 803, New York, 10019, (212) 245-0006, Fax: (212) 265-5726. Pres.: Suzan Bader; V Pres./Nat'l Sales Dir.: Doris Kaufman; Studio Mgr.: Kirwin Stewart; Dir., A&R: Nicole Weitz.
Audio: Cassette, DAT, Real-time.

Video: 3/4 U-Matic, 1/2 VHS Cassette.
Audio/Video Packaging Services: Inserting, Labeling.
Annual Unit Volume: 200,000, Service Area: USA.

Devlin Videoservice, 1501 Broadway, #408, New York, 10036, (212) 391-1313, Fax: (212) 391-2744. Sales Mgr.: John Krams.
Video: 3/4 U-Matic, 1/2 VHS Cassette.

Digital Force, 330 W. 58th St., Ste. 600, New York, 10019, (212) 333-5953, Fax: (212) 333-4020. Pres.: Jerome Bunke; Engineer: Steve Schwartz; Customer Serv. Rep.: Peter Folz; Prodn. Mgr.: Greg Reeves.
Audio: Cassette, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Graphic Design
Other Services: Warehouse, Freight.

Disc Makers, 11 W. 17th St., Ground Floor, New York, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com, Web Site: <http://www.discmakers.com>. Chrmn.: Morris Ballen; Pres.: Larry Ballen; Dir., Sales/Mktg.: Tony Van Veen; Regl. Sales Mgr.: Jeff Epstein; Regl. Sales Mgrs.: Joe Belle, Jaime Montalvo.
Audio: Cassette, Insert design, film, printing.
Video: 1/2 VHS Cassette. High Speed Capability-Sprinter: SP, EP.

Video Packaging Services: Sleeve design, film, printing
The Dupe Coop ★, 229 W. 26th St., Ste. 1C, New York, 10001, (212) 989-9341, Fax: (201) 669-5172. Mgr.: Tom Sleevea.
Audio: Cassette, DAT, Real-time.
Video: 1/2 VHS Cassette.
Audio/Video Packaging Services: Labeling.

Duplication Specialists, Inc. ★, 843 Merrick Rd., Baldwin, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail: dupespec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa Schwartz.
Audio: Cassette, Open Reel, DAT, Real-time, CD Worm Recorder.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM, 1" Broadcast Spot.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, In-House
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Freight, Direct Response-800 services.

Eastco Pro A/V Corp. ★, 40 Gardenville Pkwy. W., West Seneca, 14224, (800) 365-8273, Fax: (716) 656-1589, Web Site: <http://www.eastcopro.com>. Contact: Customer Serv.

Eastern Standard Productions, Inc. (ESP) ★, 37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice Pres.: Deborah Mekker; Customer Serv. Mgr.: Christine Ostolski; Customer Serv.: Scott Keller; Customer Serv.: Carol A. Opalinski.
Audio: Cassette, Open Reel, DAT, Real-time, CD One-off Service.
Video: 3/4 U-Matic, 1/2 VHS Cassette. High Speed Capability-TMD: SP, LP.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Warehousing
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Europadisk Ltd. ★, 75 Varick St., New York, 10013, (212) 226-4401, Fax: (212) 966-0456, E-Mail: europadisk-cybersidk.com. Pres.: James P. Shelton; Vice Pres., Prodn.: Jeremy Guttenberg; Vice Pres., Admin.: Ron Toley; Vice Pres., Sales: Russ Paladino.
Audio: Cassette, DAT.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight.

GP Productions ★, 362 Third Ave., Ste. 1B, New York, 10016-9012, (212) 686-5267, E-Mail: gilltrp@aol.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton.
Video: 3/4 U-Matic, 1/2 VHS Cassette, Beta, Film to Video.
Other Services: Warehouse.

Ross Gaffney Video, 72 Madison Ave., 6th Floor, New York, 10016, (212) 213-0426, Fax: (212) 213-0736. Pres.: C.Y. Chang; Opns. Mgr.: Grace Jao.
Video: 3/4 U-Matic, 1/2 VHS Cassette, Beta, D-2, 1", Betacam.

GoodTimes Entertainment, 16 E. 40th St., New York, 10016, (212) 951-3100, Fax: (212) 213-9319. COO: Bill Follett.
Video: 1/2 VHS Cassette. High Speed Capability.
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight.

The Hit Factory Mastering Studios, 421 W. 54th St., New York, 10003, (212) 245-0200, Fax: (212) 245-5987. Pres.: Edward Germano.
Audio: Cassette, Open Reel, DAT, Real-time, CD Reference Discs.

Intercontinental Televideo, Inc. ★, 29 W. 38th St., New York, 10018, (212) 719-0202, Fax: (212) 391-2993. Pres.: Gerald Citrom; Vice Pres./Gen. Mgr.: Nigel Toovey; Vice Pres. Sales: Elliott Widolok.
Audio: Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, Film to Video, PAL, SECAM, NTSC Broadcast standards conversion.
Video Packaging Services: Inserting, Labeling, Mailing, Film to tape transfers for Video.

Int'l Duplication Centre, Inc.

321 W. 44th St., Ste. 908, New York, 10036, (212) 581-3940, Fax: (212) 581-3979, Web Site: <http://www.idcdigital.com>. Pres./CEO: Marcy Gilbert; Vice Pres.: Tom McCormick; Dir., Opns.: John Marin.
Audio: Cassette, Open Reel, DAT.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM. High Speed Capability-Sprinter: SP, EP.

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 150, Annual Unit Volume: 1,000,000+, Service Area: U.S., Europe, Asia, Africa, South America, Oceania.
Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Int'l Recording Co., 49 Desmond Ave., Bronxville, 10708-5620, (914) 337-5726. Pres./Sales Mgr.: Claire M. Rie.
Audio: Cassette, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette.
Audio/Video Packaging Services.

Kewall Real Time Tape Duplicators, 77 Bay Shore Rd., Bay Shore, 11706, (516) 586-2486, (800) 67-KEWALL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager.
Audio: Cassette, Open Reel, DAT, Real-time, CD-R Copies.
Video: 1/2 VHS Cassette, Cassettes only.
Audio Packaging Services: Inserting, Labeling, Mailing, High Speed Cassette
Video Packaging Services: Inserting, Labeling, Mailing
Other Services: Freight, Direct Response-800 services, Credit Card Clearance Services.

David Moldauer -Manufacturing for the 21st Century, 130 W. 42nd St., Ste. 514, New York, 10036, (212) 382-1234, Fax: (212) 382-1241. Sales Mgr.: David Moldauer.
Audio: Cassette, D.A.A.D.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

The Music Connection, Inc., 419 Park Ave. S., New York, 10016, (212) 689-4000, Fax: (212) 689-1191. Pres.: Rich Ralton; Vice Pres., Sales: Ira Cohen.
Audio: Cassette.
Video: 1/2 VHS Cassette.
Other Services: Warehouse, MIS (Inventory), Freight.

NRS (Nat'l Recording Supplies, Inc.), 764 Fifth Ave., Brooklyn, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275. Pres.: Domenick Salvatore.

Nat'l Video Center ★, 460 W. 42nd St., New York, 10036, (212) 279-2000, Fax: (212) 947-6439. Vice Pres., Sales: Stephen Ostrow; Sales Dir.: Steve Ostrow.
Audio: Cassette, Open Reel, DAT.
Video: 3/4 U-Matic, 1/2 VHS Cassette, Beta, Film to Video.

Progressive Tape Corp., 40-H Corbin Ave., Bay Shore, 11706, (516) 242-4646, Fax: (516) 242-4649. Pres.: Paul Glantzman.
Audio: Cassette.

QUICK-Cassette Corp. ★, 250 W. 57th St., Ste. 2214, New York, 10017, (212) 977-4411. Sales Mgr.: Ron Klipstein.
Audio: Cassette, Open Reel, DAT, Real-time.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Reliance Audio Visual Corp., 1600 Broadway, New York, 10019, (212) 586-5000, Fax: (212) 586-5002. Mktg. Dir.: Norma E. Matthews.
Audio.
Video.

Jasper Samuel Printing Co., 406 W. 31st St., New York, 10001, (212) 239-9544, Fax: (212) 594-0931. Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Chamlee.

Audio: Cassette.
Video.
Audio/Video Packaging Services.

Silva Communications Corp. ★, 71 Milbar Blvd., Farmingdale, 11735, (516) 420-7410, Fax: (516) 420-0014. Contact: Carlos Silva.

Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, PAL, SECAM.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 500, Annual Unit Volume: 1,000,000, Service Area: All.
Other Services: Warehouse, Freight, Credit Card Clearance Services.

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr.

Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Sterling Sound, Inc. ★, 1790 Broadway, New York, 10019, (212) 757-8519, Fax: (212) 757-4607. COO/Mng. Dir.: David E. Anderson; Technical Dir.: Robert A. Tis; Studio Mgr.: Larry Lachmann; Mastering Engineers: George Marino, Ted Jensen; Mastering Engineers: Jose Rodriguez, Tom Coyne; Mastering Engineer: Joseph M. Palmaccio.
Audio: Cassette, Real-time.

Studio Magnetics Co., Inc. ★, 12 Long Island Ave., Holtsville, 11742, (516) 289-3400, (800) 874-2202, Fax: (516) 289-1604. Pres.: Craig M. Balaban; Sales Mgr.: Douglas Young.

Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

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Tapemaker, 48 Urban Ave., Westbury, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: 76450.1770@compuserve.com. Pres.: Arthur Brandwein; Sales Mgr.: Mordy Brandwein; Mktg. Dir.: Matt Polakoff.

Audio.
Video: 1/2 VHS Cassette, Laser Labels.
Audio Packaging Services: Custom Designed Labels, Etc.
Thalco Audio, Inc., 2 Dickens Ave., Dix Hills, 11746, (516) 667-1616. Pres.: Michael Thaler; Vice Pres./Sales Mgr.: Glenn Thaler; Gen. Mgr.: Craig Thaler.

Audio: Cassette.
Video: 1/2 VHS Cassette, 8mm, S-VHS. High Speed Capability-Sprinter: SP, EP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, Direct Response-800 services, Credit Card Clearance Services.

Variety Recording Studio, PO Box 8525, New York, 10150-8525, (212) 221-6625, Fax: (212) 382-1241. Pres.: Heman Vargas; Sales Mgr.: Carlos Cervantes.
Audio: Cassette, Open Reel, DAT, Real-time.
Other Services: Credit Card Clearance Services.

Vaughn Duplication Services, 305 Madison Ave., Ste. 1357, New York, 10017, (212) 922-0858, Fax: (212) 922-0857. Pres.: Don Drapeau; Branch Mgr.: Lloyd Dorfman; Nat'l Mgr.: Doug Otzenak.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D2, 1", M2, Betacam, 3/4" SP, HI-8. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging.
Service Area: All.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision, Graphic Design, Post Prodn., FX, Edit.

Video Dimensions, 322 Eighth Ave., New York, 10001, (212) 929-6135. Pres.: Allan Greenfield; Sales Mgr.: Victor Kalant.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Film to Video.

Video Dub, Inc., 423 W. 55th St., New York, 10019, (212) 757-3300, Fax: (212) 956-6528. Vice Pres.: David Micciulla; Gen. Mgr.: Steve Gabrieli.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, Beta I/II, Betacam SP, M2, D2.
Service Area: USA.

WEA Manufacturing, Inc./Warner Media Services, 375 Hudson St., New York, 10014, (212) 741-1404, Fax: (212) 691-9737. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant.
Audio: Cassette.
Video: 1/2 VHS Cassette. High Speed Capability-Sprinter: SP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight.

NORTH CAROLINA

American Multimedia, Inc. ★

2609 Tucker St. Ext., Burlington, 27215, (910) 229-5554, Fax: (910) 570-3815. Pres.: Larry Hable; CFO: Fred Haal; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield; Sr. Vice Pres., Sales: Tim Mallard.
Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Service Area: All.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Fulfillment, Distribution.

CPU ★, 6 Commerce Way, Arden, 28704, (704) 684-4300, Fax: (704) 687-3558, E-Mail: jeff-baker@cpucorp.com. Pres.: Jeff Baker; Gen. Mgr.: Rick Guthy; Contact: Bruce Dowdy.

Audio: Cassette.
Video: 1/2 VHS Cassette, Beta, PAL, SECAM. High Speed Capability-Sprinter: SP, EP.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Package Design.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Package Design.
Number of slaves in operation: 1,100, Annual Unit Volume: 8,000,000, Service Area: Worldwide.
Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services, PAL Sprinter Mastering.

dLAB Studios, 7804 Conifer Cir., Indian Trail, 28079, (704) 882-6134. Pres.: David Moody; Sales Mgr.: Jeremy Hough.
Audio: Cassette, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing.

ICCA, Inc.

4447 South Blvd., Charlotte, 28209, (704) 523-7219, (800) 624-5940, Fax: (704) 529-5277, E-Mail: iccanet@webserve.net. Vice Pres.: Harrel Canning; Sales Mgr.: John Firestone.
Audio: Cassette.
Video: 1/2 VHS Cassette, PAL, High Speed Capability-SP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 675, Annual Unit Volume: 34,000,000.
Other Services: Warehouse, MIS (Inventory).

Lamon Records Int'l, PO Box 25371, Charlotte, 28229, (704) 882-8845, Fax: (704) 545-1940. CEO: D. Moody, Jr.; Pres.: David B. Moody; Mktg. Dir.: Mike Evans; Sales Rep.: David Moody.

Audio: Cassette, Real-time.
Audio Packaging Services: Mailing.
Other Services: Warehouse.

Main Tripp Records, Inc., 2804 Beechtree Dr., Sanford, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin.
Audio: Cassette, Open Reel, DAT, Real-time.
Video: 1/2 VHS Cassette.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing.
Video Packaging Services: Inserting, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight.

Mirror Image Duplication Services, PO Box 7647, Charlotte, 28241, (803) 548-7300, Fax: (803) 548-3335.

Vaughn Duplication Services, 101 S. Center Ct., Ste. 800, Morrisville, 27560, (919) 380-0550, (800) 899-1970, Fax: (919) 460-0730. Branch Mgr.: Cindy Verant.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, D2, 1", M2, Betacam, 3/4" SP, HI-8. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Pa.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

OHIO

A to Z Audio Services, Inc., 21929 Lorain Rd., Fairview Park, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Abarca; Mktg. Dir.: Greg Zamoski.

Audio: Cassette, DAT, Real-time, Low Speed Bin Loop.
Video.
Audio Packaging Services: Inserting, Labeling, Overwrapping, Imprinting.
Video Packaging Services: Inserting, Labeling.
Other Services: Warehouse, CD & Cassettes booklets.

Audiocraft Video & Audio Services, PO Box 641065, Cincinnati, 45264, (513) 241-4304, Fax: (513) 241-3477. Pres.: Steven R. Schoo.

Audio: Cassette, Open Reel, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Film to Video, PAL, SECAM.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Imprinting.
Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory).

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Cavalier Productions, 3412 Erie Ave., Cincinnati, 45208, (513) 871-8818, Fax: (513) 871-5358. Pres.: Edward H. Foss. Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling
Curtis, Inc., ★, 2025 Reading Rd., Ste. 130, Cincinnati, 45202, (513) 621-8895, Fax: (513) 621-0942, E-Mail: curtinc@ix.netcom.com, Web Site: http://curtisinc.com. Pres./CEO: Curt Sellers; Dir., Sales/Mktg.: Keith Meyer; Client Servs.: Lisa Miller.

Audio: Cassette, Open Reel, DAT, Real-time. Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM.

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Number of slaves in operation: 450, Annual Unit Volume: 1,000,000+. Service Area: Worldwide.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services.

Electronix Corp., 313 W. Main St., Fairborn, 45324, (513) 878-1828, Fax: (513) 878-1972, E-Mail: elxcorp@aol.com. Pres.: David Kushner.

Audio.

Video.

Jewel Records, 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9336, Fax: (513) 522-9915. Pres.: Rusty York; Sales Mgr.: Linda York; Mktg. Dir.: Sharon Woods; Studio Mgr.: Rick Hopkins.

Audio: Cassette, Open Reel, Real-time, CD and Records-33 1/3 & 45.

Video.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing.

Video Packaging Services: Inserting, Labeling
Number of slaves in operation: 8, Annual Unit Volume: 300,000, Service Area: USA.

The Little Warehouse, Inc., 4705 Van Epps Rd., Brooklyn Heights, 44131, (216) 398-0022, Fax: (216) 398-9980. Pres.: Jim Lesnick; Sales Mgr./Mktg. Dir.: Joe Kaufman.

Audio: Cassette, Open Reel, DAT, Real-time.

Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Beta.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing.

Magnetic Studios, Inc., ★, 1201 Olentangy River Rd., Columbus, 43212, (614) 291-9641, Fax: (614) 291-2938. Pres.: John R. Fippin.

Audio: Cassette, Open Reel.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing.

Metatec/Discovery Systems, 7001 Metatec Blvd., Dublin, 43017, (614) 761-2000, Fax: (614) 766-3140. Pres.: Jeffrey Wilkins.

Audio: Multi-color printing & fulfillment.

Video: 1/2 VHS Cassette.

Musical Recording Studios, 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull.

Audio: Cassette, DAT, Real-time.

Video: 1/2 VHS Cassette.

Audio Packaging Services: Inserting, Collating, Labeling

QCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: qca@pol.com. Pres.: Jim Bosken; Sales Mgr.: Amber Hines.

Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing.

Other Services: Warehouse, MIS (Inventory).

Rome Recording Co., 3970 S. High St., Columbus, 43207, (614) 497-3970, Fax: (614) 497-1012. Pres./Sales Mgr.: Jack Casey; Mktg. Dir.: Joyce Casey.

Audio: Cassette, DAT, Real-time.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing.

Number of slaves in operation: 11, Service Area: US & Int'l.

Other Services: Direct Response-800 services, Credit Card Clearance Services.

S.D.S. Productions, 289 Norwood Ave., Youngstown, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie.

Video.

Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Other Services: Warehouse.

SoundSpace, Inc., 845 Dayton St., Yellow Springs, 45387, (513) 767-7353, Fax: (513) 767-7348. Pres.: Chris Hertzler.

Audio: Cassette, Open Reel, DAT, Real-time.

Audio Packaging Services: Inserting, Collating, Labeling

Other Services: Direct Response-800 services.

Suttman Productions, PO Box 72, Dayton, 45409, (513) 865-0501. Pres.: Eric J. Suttman.

Audio: Cassette, Open Reel, DAT, Real-time, DCC.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing.

Video Duplication Services, Inc., 2882 S. Dixie Ave., Dayton, 45409, (513) 294-5883, (513) 381-3827, Fax: (513) 294-7087.

Sales Mgr.: Michael DeVaney; Office Mgr.: Rex Sollars.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, MII, D2, 1" Type C. High Speed Capability-TMD: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services, JVC licensed.

Video Duplication Services, Inc., 4485 W. 160th St., Cleveland, 44135-2625, (216) 676-3827, Fax: (216) 676-5800. Sales Mgr.: Paul Sedivy.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D2, 1" Type C. High Speed Capability-TMD: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Other Services: Warehouse, Freight, JVC Licensed.

Video Duplication Services, Inc., ★, 3827 Brookham Dr., Grove City, 43123, (800) 837-3827, (614) 871-3827, Fax: (614) 539-5545. Vice Pres., Sales: Tom Carey; Gen. Mgr.: Michael Kearney; Customer Serv.: Vickie Walker; Sales Mgr.: Don Parisson.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D2, 1" Type C. High Speed Capability-TMD: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, JVC licensed.

Video Duplication Services, Inc., 54 Westchester Dr., Youngstown, 44515, (330) 792-3827, Fax: (330) 792-9526.

Salesman: Lewis Martin.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, D2, 1" Type C. High Speed Capability-TMD: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, JVC licensed.

OKLAHOMA

Benson Sound, Inc., 3900 E. I-240, Oklahoma City, 73135, (405) 670-4461. Pres.: Larry R. Benson; Sales Mgr.: Linda Groves.

Audio: Cassette, Real-time.

El Jay Audio/Video Duplication, 6540 E. 21st St., Ste. E, Tulsa, 74129, (800) 886-8273, (918) 836-8273. Pres.: Leon Whitman; Sales Mgr./Mktg. Dir.: Jean Whitman.

Audio: Cassette, Real-time, Ampex High Speed BLM.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, Small Betacam.

Audio Packaging Services: Shrink wrapping

OREGON

Bauer Communications, Inc., 1124 Barstow Ave., Eugene, 97404, (800) 627-7277, Fax: (541) 689-0894. Pres.: Jim Bauer.

Audio: Cassette, Real-time.

Audio Packaging Services: Inserting, Labeling, Mailing, Shrinkwrap

Muscraft, Inc., 27501 SW 95th Ave., Ste. 930, Wilsonville, 97070, (503) 682-8668, Fax: (503) 682-3043. Pres.: William E. Berry; Gen. Mgr.: Stephen J. Ziegler.

Audio: Cassette, Open Reel, DAT, Real-time.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap

Other Services: Warehouse, MIS (Inventory), Freight, Program Prodn.

Phylco Audio Duplication Service, ★, 11693 Old Stage Rd., Gold Hill, 97255-9706, (800) 348-6194, Fax: (541) 855-7581.

Sales Mgr.: Gail Husa; Prodn. Mgr.: Ken Husa.

Audio: Cassette, Real-time, binloop.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Print Service

Other Services: Warehouse, MIS (Inventory), Freight.

Super Duper Audio Duplicators, ★, 1634 SW Alder, Portland, 97205, (503) 228-2222, Fax: (503) 228-6819. Pres.: Rick McMillen; Sales: Kelly Dunn.

Audio: Cassette, Open Reel, DAT, Real-time, DAAD Digital.

Audio/Video Packaging Services.

Vaughn Communications, Inc., 1434 NW 17th Ave., Portland, 97209, (503) 224-3835, (800) 772-2251, Fax: (503) 224-2703.

Regl. Mgr.: Neil Dentlinger; Sales Mgr.: Jody McNamer.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, Betacam, Betacam SP, SP U-Matic, 1", D2, Digital Betacam. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP.

Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

PENNSYLVANIA

AudioVisual Communications, Inc., ★, 435 Crooked Ln., King of Prussia, 19406, (610) 272-8500, Fax: (610) 272-8604. Pres.: John L. Butterworth.

Audio: Cassette, Open Reel, DAT, Real-time.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS.

Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.

Number of slaves in operation: 30, Annual Unit Volume: 200,000.

Crown Magnetics, Inc., 1223 Bittner Blvd., Lebanon, 17046, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615.

Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Mktg. Mgr.: Jeffrey Fields.

Audio: Cassette, Real-time.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Other Services: Warehouse, MIS (Inventory), Freight, Direct Response -800 services, Credit Card Clearance Services.

Digital Dynamics Audio, Inc., 816 Fifth Ave., Bethel Park, 15219, (412) 434-1630, Fax: (412) 434-0160, E-Mail: info.ddai@jrmr.net. Pres.: Thomas J. Kikta, Jr.; Vice Pres.: Francisco Rodriguez; Sales Mgr.: Christopher Koch.

Audio: Cassette.

Audio Packaging Services: Inserting, Labeling

Forge Recording Studios, Inc. ★

Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940.

Pres.: Warren Wilson.

Audio: Cassette, Open Reel, DAT.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Other Services: Warehouse, Credit Card Clearance Services.

Loran Cassettes and Audio Products, 2715 Pennsylvania Ave. W., Warren, 16365, (814) 726-4010, (800) 633-0455, Fax: (814) 726-1117. Gen. Mgr.: James Munksgard; Sales: Randy Britton.

Audio: Cassette, DAT, Real-time, Endless Loop Cartridges.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Other Services: DAT Loading, Custom Cass., DAT Blanks.

Masterwork Recording, Inc., ★, 1020 N. Delaware Ave., Philadelphia, 19125, (215) 423-1022, Fax: (215) 423-6020.

Pres.: Peter Humphreys; Sales Mgr.: Albert Oon.

Audio: Cassette, Real-time.

Record-Rama Sound Archives, 4981 McKnight Rd., Pittsburgh, 15237-3407, (412) 367-7330, Fax: (412) 367-7388.

E-Mail: recordrama@city-net.com. Curator: Paul C. Mawhinney.

Audio.

Other Services: Direct Response -800 services, Credit Card Clearance Services.

WEA Manufacturing, Inc., 210 N. Valley Ave., Olyphant, 18447, (717) 383-2471, Fax: (717) 383-2165. Pres.: Richard C. Marquardt; Vice Pres., Sales: David A. Grant; Exec. Dir. CD-ROM Sales: Frank LoVerme.

Audio: Cassette.

Video: 1/2 VHS Cassette.

Video Packaging Services: Inserting, Collating, Labeling, Mailing

Other Services: Warehouse, MIS (Inventory), Direct Response -800 services.

WRS Motion Picture & Video Lab, 1000 Napor Blvd., Pittsburgh, 15205, (412) 937-7700, Fax: (412) 922-1020. Pres.: Jack Napor; Sales Mgr.: Ed Janow; Mktg. Dir.: David Simpson.

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Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Film to Video, PAL, SECAM, 1", D2, D1. High Speed Capability-Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

SOUTH CAROLINA

Custom Recording, Inc. ★, 26 Draper St., Greenville, 29611, (803) 295-2011. Pres.: Charles Cain; Vice Pres.: Ricky Dixon; Mktg. Dir.: Chris Cooper; Sales Mgr.: Ms. Laur Wells.
Audio: Cassette, Open Reel.
Video: 1/2 VHS Cassette.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse.

Professional Duplications, Inc., 1075 Thousand Oaks Blvd., Greenville, 29607, (803) 676-1041, (800) 355-3827, Fax: (803) 676-9677. Pres.: Nita Williams; Duplications Mgr.: Mark Young; Sales Mgr.: Jim Chandler.
Audio: Cassette.
Video: 1/2 VHS Cassette.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 110, Service Area: Southeast US.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.
UAV Corp., 2200 Carolina Pl., Fort Mill, 29715, (803) 548-7300, Fax: (803) 548-3335. Pres.: Jerry Pettus, Jr.; Sales Mgr.: John Peterson.
Video: 1/2 VHS Cassette. High Speed Capability-TMD: SP, LP, EP.
Video Packaging Services: Labeling
Other Services: Warehouse, MIS (Inventory), Freight.

TENNESSEE

Allied Film & Video, 370 J.D. Yamell Industrial Pkwy., Clinton, 37716, (423) 457-7772, Fax: (423) 457-7799. Div. Mgr.: Mark Vinselmeier.

CRT Custom Products, Inc. ★, 7532 Hickory Hills Ct., Whites Creek, 37189, (615) 876-5490, Fax: (615) 876-4260. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling
Cassette Express (Div. of Al Jolson Enterprises, Inc.), 116 17th Ave. S., Nashville, 37203, (615) 244-5667, Fax: (615) 242-2472. Pres.: Albert Jolson; Dir., Opns.: Johnny Drake; Mgr.: Dan Griffin.
Audio: Cassette, DAT, Real-time.

Custom Tape Duplicators, Inc. ★, 341 Hill Ave., Nashville, 37210, (615) 256-1728, Fax: (615) 256-6713. Pres.: Cliff Tant; Vice Pres./Gen. Mgr.: Mike Tant.
Audio: Cassette, DAT, DCC.
Video: 3/4 U-Matic, 1/2 VHS Cassette.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight.

Disc Mastering, Inc., 30 Music Sq. W., Ste. 151, Nashville, 37203, (615) 254-8825, (800) 437-9105, Fax: (615) 254-8826, E-Mail: makeacd4u@aol.com. Pres.: Randy Kling; Vice Pres.: Chad Kling.
Audio: Cassette, Open Reel, DAT, Real-time.
Audio Packaging Services: Labeling, Mailing

Magnetic Technology, 816 18th Ave. S., Nashville, 37203, (615) 254-7001, Fax: (615) 254-4685. Owner: Mack Evans.
Audio: Cassette, DAT, Real-time.

Nashville Compact Disc Manufacturing, 1105 Myatt Blvd., Madison, 37115, (615) 865-7909, Fax: (615) 865-8550. Pres./CEO: Peter Miller; Sales Mgr.: Tommy James.
Audio: Cassette.
Video.
Audio Packaging Services: Inserting, Collating, Mailing
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight.

Nashville Record Productions, Inc. ★, 469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284. Pres.: George Ingram; Studio Mgr.: John Eberle.
Audio: Cassette, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Nat'l Tape & Disc

39 Music Sq. E., Nashville, 37203, (615) 244-2180, (800) 874-4174, Fax: (615) 244-7031. Pres.: Jerry Hutchinson; Vice Pres., Sales: Thomas J. Beld; Gen. Mgr.: Chuck Duncan.
Audio: Cassette, Digital Duplication.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight.

L. Nix and Co., Inc. ★, 2000 Madison Ave., Memphis, 38104, (901) 725-0855, Fax: (901) 725-7011. Pres.: Larry Nix.
Audio: Cassette.
Audio Packaging Services: Inserting

Herb O'Mell Productions, 4124 Poplar Ave., Memphis, 38117, (901) 682-6811, Fax: (901) 682-8060. Pres.: Herbert S. O'Mell; Sales Mgr.: Randi Vangergh; Mktg. Dir.: Laura O'Mell.
Audio: Cassette.

Opryland Productions Duplicating Services, 916 Twin Elm Ct., Nashville, 37210, (615) 242-2483, (800) 554-2348, Fax: (615) 254-9364. Dir.: Don Parker; Sales Rep.: Bobby Davanport; Asst. Mgr.: Lois Wilson.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, 1", 2", BetaSP, D2, D-Beta. High Speed Capability-Sprinter: SP, LP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Service Area: USA, Canada.
Other Services: Warehouse, Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

S & S Cassette Duplication, 404 Bluegrass Ave., Madison, 37115, (615) 865-6380. Contact: Bob Frick.
Audio: Cassette, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

S & S Custom Tapes, Inc. ★, W. Carters Valley Rd., Church Hill, 37642, (423) 357-8273, Fax: (423) 357-1442. Pres.: S.M. Shipley; Sales Mgr.: Rose Stump.
Audio: Cassette, Open Reel, DAT.

Sifford Media ★, 121 Lyle Ln., Nashville, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM.
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Number of slaves in operation: 450, Annual Unit Volume: 5,000,000, Service Area: USA.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

Sound Impressions ★, 748 Fesslers Ln., Nashville, 37210, (800) 489-7756, Fax: (615) 255-3882. Pres.: Jim Lenahan; Office Mgr./Cust. Serv.: Charlotte Mitchell; Plant Mgr.: Ed Buckles; Sales Dir.: Lisa Sutton.
Audio: Cassette, Open Reel, DAT, CD-Rom load digital cassettes.
Audio Packaging Services: Inserting, Collating
Other Services: Warehouse, MIS (Inventory), Freight.

Writers Tape Copy Service ★, 1905 Division St. (Rear of Bldg.), Nashville, 37203, (615) 327-3196. Pres./Owner: Ted Harris.
Audio: Cassette, Open Reel, DAT, DCC, Real-time.
Audio Packaging Services: Inserting
Number of slaves in operation: 50, Annual Unit Volume: 100,000, Service Area: USA.

TEXAS

ACI Teletec, 4345 Avenue A., Beaumont, 77705-3512, (409) 892-2836, (800) 256-8273. Contact: Frances Fuentes.
Video: 3/4 U-Matic, Film to Video.

A & R Record & Tape Manufacturing, 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310. Pres.: Richard Sobel; Sales Mgr./Mktg. Dir.: Stanley P. Getz II.
Audio: Cassette, DAT.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

Allied Digital Technologies, 6305 N. O'Connor Rd., Ste. 111, Irving, 75039-3510, (214) 869-0100, Fax: (214) 869-2117. Div. Mgr.: Tom Williams; Prod. Mgr.: Zahid Ali; Sales Mgr.: Gale Corley.
Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Fulfillment
Service Area: TX, AR, LA, OK, NM, AZ (USA), Mexico.
Other Services: Freight, Macrovision, Standards Conversion, Closed Caption.

Allied Digital Technologies, 4140 B Director's Row, Houston, 77092, (713) 682-8600, Fax: (713) 682-7253. Sales Mgr.: Jack Woodward.
Audio: Cassette, Open Reel, DAT, DCC, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM. High Speed Capability-Sprinter: SP, EP.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Fulfillment Services
Service Area: US, Canada, Mexico.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

Creative Sound Productions, Inc., 8383 Commerce Park Dr., Ste. 604, Houston, 77036, (713) 777-9975, (800) 451-7034, Fax: (713) 774-3419. Pres.: Edward B. Smith; Sales Mgr.: Marilyn Smith.
Audio: Cassette.
Video: 1/2 VHS Cassette.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 100, Annual Unit Volume: 75,000, Service Area: USA.

Crystal Clear Sound, 4902 Don Dr., Dallas, 75247, (214) 630-2957, (800) 880-0073, Fax: (214) 630-5936, E-Mail: crstclcr@onramp.net. Pres.: Sam Paulos; Studio Mgr.: Keith Rust; Distribution Mgr.: Sherri Gesin; Mfg. Sales Dir.: Jim Cooke.

Audio: Cassette, Open Reel, DAT, Real-time, Digital Bin-Cassettes.
Audio Packaging Services: Inserting, Collating, Labeling
Int'l Cassette Corp. (ICC), 5888 Hwy. 66 W., Greenville, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: Rocky E. George; Prod. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann.
Audio: Cassette.
Video: 1/2 VHS Cassette. High Speed Capability-Sprinter: SP, EP.
Audio Packaging Services: Inserting, Collating, Labeling, Drop Ship If Necess

Video Packaging Services: Inserting, Collating, Labeling
Number of slaves in operation: 750, Annual Unit Volume: 6M, Service Area: USA.
Other Services: Warehouse, Freight, Macrovision.

Marsal Productions, Inc. ★, 1735 Castroville Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Sales Mgr./Mktg. Dir.: Felix Elizondo; Acct. Exec.: Teresa Menendez.
Audio: Cassette, Open Reel, DAT.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM. High Speed Capability-TMD: SP, LP, EP, Sprinter: SP, LP, EP.
Audio Packaging Services: Inserting, Collating, Labeling, J Card Printing
Video Packaging Services: Inserting, Collating, Labeling, Mailing
Service Area: USA, Mexico.
Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services, Macrovision.

Mother Dubbers, 13626 Gamma, Dallas, 75244, (972) 980-4840, Fax: (972) 980-1731. Owner/Pres.: Arnett Peel.
Audio: Cassette, Open Reel, DAT.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS. High Speed Capability.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrapping.
Other Services: Warehouse, Freight.

The Musik Factory, 1812 Procter St., Port Arthur, 77640, (409) 982-7121, E-Mail: great_recordings@prodigy.com. Pres./Co-Owner: Floyd Badeaux; Co-Owner: Lois Badeaux.
Audio: Cassette, Real-time.

Sound Recorders, Inc., 4031 Guadalupe, Austin, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann.
Audio: Cassette, Open Reel, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight.

Tapemasters, 10486 Brockwood Rd., Dallas, 75238, (214) 349-0081, (800) 880-0073, Fax: (214) 349-3819. Pres.: Sam Paulos; Dir., Mktg.: Jim Cooke.
Audio: Cassette, Open Reel, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, Freight.

Vaughn Duplication Services, 3694 Westchase Dr., Houston, 77042, (800) 394-4546, (713) 266-4269, Fax: (713) 266-9538. Sales Mgr.: Jessie Valdez.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D2, 1 inch, M2, Betacam, 3/4" SP, Hi-8. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Pa
Number of slaves in operation: 100, Annual Unit Volume: 1,000,000, Service Area: TX, LA (USA).
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

Vaughn Duplication Services, 2009 McKenzie, Ste. 110, Carrollton, 75006, (214) 620-7977, (800) 486-1539, Fax: (214) 620-7978. Branch Mgr.: Bob Upton.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, Digital Betacam, D2, 1", M2, Betacam, 3/4 SP, Hi-8. High Speed Capability-TMD: SP, EP, Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Pa
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

UTAH

ASG, 1362 E. 3345 S., Salt Lake City, 84106, (800) 955-5273. Pres./Sales Mgr.: Todd Anderson.
Audio: Cassette.

Video.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Video Packaging Services: Inserting, Collating, Labeling
Cassette Duplicators, Inc., 2211 West Printers Row 2300 S, Salt Lake City, 84119, (801) 977-0077, Fax: (801) 977-0120. Contact: Allen Webb.

Cassette Productions (Div. of The Duplication Group) ★, 4910 Amelia Earhart Dr., Salt Lake City, 84116, (800) 622-6036, (801) 531-7555, Fax: (801) 531-0740. Pres.: Mark Hanks; Dir., Mktg.: Gregory B. Anderson; Sales Mgr.: Steve Aldous.

Audio: Cassette.
Video: 1/2 VHS Cassette, Beta, PAL. High Speed Capability-TMD: SP, LP, EP.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Fulfillment
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Fulfillment
Service Area: US, Canada, Mexico.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Macrovision, Fulfillment.

Osborn Video, Inc. ★, 1226 S 1480 W, Orem, 84058, (801) 226-2022, Fax: (801) 226-2104, E-Mail: info@osborn-video.com. Pres.: Warren Osborn; COO: Derek Rudd; CFO: Scott Parkinson; Sales: Beth Brummer; Sales: Stewart Johnson. Video: 1/2 VHS Cassette, 1/4 CVC Cassette, 8mm, S-VHS, Beta, PAL, SECAM. High Speed Capability-Sprinter: SP, EP. Video Packaging Services: Inserting, Labeling, Mailing, Fulfillment
Annual Unit Volume: 10,000,000.
Other Services: Warehouse, MIS (Inventory), Freight, "Copy Not" copy protection service.

The Video-Matic Group, Inc., 2470 S. Redwood Rd., Salt Lake City, 84119, (801) 975-1116, Fax: (801) 975-1129. Pres.: Ken Rasmussen; Vice Pres. Sales: Richard Mucha. Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM. High Speed Capability-Sprinter: SP, LP, EP. Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 500.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Macrovision.

Video West Productions, 1065 W. North Temple, Salt Lake City, 84116, (801) 575-4400, Fax: (801) 575-4419. Vice Pres./Gen. Mgr.: Jim Yorgason; Ops. Mgr.: Jeanne Longworth; Gen. Sales Mgr.: Nancy Graham; Dir., Purchasing/Acct.: Ken Collins. Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, PAL, SECAM. Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight.

VERMONT

AMtech (Analogue Media Technologies, Inc.), Rt. 78 E., Swanton, 05488, (800) 777-1927, Fax: (802) 868-3180, E-Mail: amtech@ibm.net. Pres.: George Fehner; Mktg. Dir.: Rick Dexter; Sales Mgr.: Al DiBuono; Sales Rep.: Guy Campeau. Audio: Cassette, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Disques RSB Disc, Inc., Demeritt Pl., Waterbury, 05676, (800) 361-8183, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono. Audio: Cassette, Digital Audio Duplication.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services.

Resolution, Inc., 19 Gregory Dr., South Burlington, 05403, (802) 862-8881, Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks. Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS. High Speed Capability-TMD: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Printing
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

VIRGINIA

CopyCass ★, 229 N. Henry St., Alexandria, 22314, (703) 549-4425, Fax: (703) 548-5423. Pres./Sales Mgr.: Katherine Monteith; Vice Pres.: Rod Monteith; Mktg. Dir.: Kit George; Technical Dir.: Joe Kaputa. Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Film to Video, PAL, SECAM.
Audio Packaging Services: Inserting, Labeling, Mailing
Video Packaging Services: Labeling, Mailing
Other Services: Freight.

Lion Recording Services, Inc. ★, 7532 Fullerton Ct., Springfield, 22153, (703) 569-3200, Fax: (703) 455-5600. Pres.: Harold Lion; Vice Pres.: Richard Lion. Audio: Cassette, Open Reel.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Graphics
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services.

Media Visions, 7400 Fullerton Rd., Ste. 105, Springfield, 22153, (703) 866-6100, (800) 628-3556, Fax: (703) 866-6109. Vice Pres.: Deborah Walker. Audio: Cassette, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, 1".
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Service Area: USA, Canada.
Other Services: Warehouse, MIS (Inventory), Freight.

Musifex Video, MVI Post, 2701-C Wilson Blvd., Arlington, 22201, (703) 525-6476, Fax: (703) 525-0949. Pres.: Frank Maniglia; Vice Pres.: Craig Maniglia; Chief Engineer: Buster Pulley. Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, 1" C Format.
Audio/Video Packaging Services: Labeling, Mailing.
Number of slaves in operation: 10, Annual Unit Volume: 5K.

WASHINGTON

American Production Services, 2247 15th Ave. W., Seattle, 98119, (206) 282-1776, Fax: (206) 282-3535. Pres.: Conrad Denke; Sales Mgr.: Eric Denke; Audio Dept. Mgr.: Nicholas Denke. Audio: Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Digital Betacam, Betacam SP, D1, D2.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Audio Recording, Inc. ★, 4718 38th Ave. NE, Seattle, 98105, (206) 525-7372. Pres./Mktg./Sales Dir.: Kearney W. Barton. Audio: Cassette, Open Reel, Real-time.
Audio Packaging Services: Inserting, Labeling
Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 218A, Seattle, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres./Gen. Mgr.: Paul Silver; Sales Mgr.: Ian Sanders; Project Coord.: Stacy Forte; Mastering Engineer: Doug Seipp; Graphic Dir.: Olivier Melnick. Audio: Cassette, DAT, Real-time.
Audio/Video Packaging Services.
Other Services: Warehouse, Credit Card Clearance Services.

Melody Productions, 7712 23rd Ave. NW, Seattle, 98117, (206) 783-8694, Fax: (206) 781-1765. Pres.: James A. Bostad, Sr.; Sales Mgr.: Sally J. Bostad; Mktg. Dir.: Melody Bostad. Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm.
Audio/Video Packaging Services: Inserting, Labeling, Mailing.
Other Services: Warehouse, Freight.

Premier Multimedia, 200 NE Juniper St., Issaquah, 98027, (206) 391-0590, Fax: (206) 392-4610. Pres.: Alvin Radley.

Premiere America, Inc., 18080 NE 68th St., Bldg. A-150, Redmond, 98052, (206) 862-1400, (800) 922-8080, Fax: (206) 867-0718. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci. Video: 1/2 VHS Cassette. High Speed Capability-Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing

Ruther Remote Recording ★, 108 N. Roosevelt St., Walla Walla, 99362, (509) 522-0438. Pres./Sales Mgr.: Bud Ruther. Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNameer; Customer Serv.: Kristin Pastorla. Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, D2, 1", M2, Betacam, 3'4" SP, Hi-8, Digital Betacam. High Speed Capability-TMD: SP, EP. Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Pa
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

WEST VIRGINIA

Jim McCoy Productions ★, Rt. 2, Box 114, Berkeley Springs, 25411, (304) 258-9381. Pres.: Jim McCoy; Sales Mgr.: Scott Jordan; Mktg. Dir.: Berntha McCoy. Audio: Cassette, Open Reel, Real-time.
Video: 1/2 VHS Cassette. High Speed Capability.
Audio Packaging Services: Inserting, Labeling, Mailing

WISCONSIN

Concept Productions, Inc. ★, 7878 Big Sky Dr., Madison, 53719, (608) 833-8273, (800) 728-2731, Fax: (608) 833-7893, E-Mail: conceptpro@aol.com. Pres.: Rod F. Barelmann; V Pres./Prodn. Serv. Dir.: C. Dan Geocaris. Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette.
Audio/Video Packaging Services: Inserting, Labeling, Mailing.
Full Compass Systems, Ltd. ★, 8001 Terrace Ave., Middleton, 53562, (608) 831-7330, Fax: (608) 831-6330. Pres.: Jonathan Lipp; Sales Mgr.: Bob Sheffield. Audio: Cassette.
Video: 1/2 VHS Cassette.
Audio Packaging Services: Inserting, Labeling

RSVP, Inc., 7701 N. Teutonia Ave., Milwaukee, 53209, (414) 354-6400, Fax: (414) 354-7303. Pres.: Larry Hansen; Sales Mgr.: Jim Schaefer; Mktg. Dir.: Linda Hanson. Audio: Cassette, Open Reel, Real-time.
Video: 1/2 VHS Cassette.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Freight, Direct Response-800 services.

Vaughn Duplication Services, 5737 W. Hemlock St., Milwaukee, 53223-4712, (414) 276-6511, Fax: (414) 276-0555. Branch Mgr.: Tom Brunhart. Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, D2, 1 inch, M2, Betacam, 3'4" SP, Hi-8. High Speed Capability-TMD: SP, EP. Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Custom Packaging.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response-800 services, Credit Card Clearance Services, Macrovision.

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Disc Makers, Davison Plz., Ave. Comerio #500, Local #6, Levittown, 00950-0959, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com, Web Site: http://www.discmakers.com. Contact: David Rodriguez; Contact: Sonia Toledo. Audio: Cassette, Insert design, film, printing.
Audio/Video Packaging Services.

PACKAGING SERVICES (NON-DUPLICATOR ONLY)

AET Packaging Films, PO Box 8908, Wilmington, DE, 19899-8908, (302) 594-7700, Fax: (302) 594-5563. Sr. Technical Sales Rep.: F.J. Roberts; Sr. Technical Sales Rep.: E.S. Fornio; Bus. Dir.: J.J. Roisman. (Polypropylene Film Supplier)

AGI, Inc., 5055 Wilshire Blvd., Ste. 410, Los Angeles, CA, 90036, (213) 937-0220, Fax: (213) 937-2710. Sales Mgr.: Rich Oppenheimer.

AGI, Inc., 1776 Broadway, 23rd Floor, New York, NY, 10019, (212) 489-0793, Fax: (212) 489-0829. Pres.: Richard Block. (Inserting, Collating, Labeling, Mailing)

Ace Label Systems, Inc. ★, 7100 Madison Ave. W., Golden Valley, MN, 55427, (612) 933-3105, Fax: (612) 545-8771. Pres.: Art Bakshian; Vice Pres./Sales Mgr.: Linda Rundell. (Labeling)

Alpha Enterprises, Inc.-Security Products Div. ★, 6370 Wise Ave. NW, North Canton, OH, 44720, (330) 490-2000, (800) 442-5742, Fax: (330) 490-2010. Pres./CEO: Jim Sankey; Nat'l Sales Mgr.: August Polito; Int'l Sales Mgr.: Ehrman Armstrong; Gen. Mgr. Security Pdcets.: Larry Yeager. (Security-Anti Shoplifting)

Amerimusic CD's & Tapes, RR 1, Box 172C, Telephone, TX, 75488, (800) 664-3740. CEO/Sales Mgr.: D.M. Haddock; Office Mgr./Sales: Dee Bolling; Mktg. Dir./Sales: Curtis Wood. (Inserting, Collating, Labeling, Mailing, CD, Tapes, Video)

Ames Specialty Packaging, 30 Dane St., Somerville, MA, 02143, (800) 521-2637, Fax: (617) 623-8895. V Pres. Nat'l Mktg. Mgr.: Gary Traynor; Vice Pres. Sales/Mktg.: Michael Gaffney.

Audio File Co., 5140 W. Peoria, Ste. 102, Glendale, AZ, 85302, (602) 878-1818, (800) 662-0224, Fax: (602)-878-2828. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. (Inserting, Blister)

Audio Specialist Group, Inc., 12 N. Main St., Mayfield, NY, 12117, (518) 661-6730, Fax: (518) 661-7639. Pres.: Linda Edwards; Vice Pres.: Robert Edwards. (Labeling, Custom Package of Blank Audio Cass.)

Automated Packaging Systems, Inc., 10175 Philipp Pkwy., Streetsboro, OH, 44241, (800) 331-4414, Fax: (216) 342-2400, E-Mail: info@autobag.com.

Blackbourn Media Packaging, 5270 W. 84th St., Ste. 200, Bloomington, MN, 55437, (800) 842-7550, Fax: (612) 835-9060. Nat'l Sales Mgr.: Bill Griffin; Mktg. Mgr.: Michelle Mitchell. (Inserting, Collating, Labeling, Mailing, Complete Vinyl Media Packaging)

Chad Industries East, Inc., 15327 Parquet, Clinton Township, MI, 48038, (800) 331-2305, (810) 412-9051, Fax: (810) 412-8124. Owner: Liz Lacey; Contact: Chaketa Hawkins; Contact: Carlos Gomez. (Labeling)

Communicase Smurfit Media Packaging, 400 East North Ave., Carol Stream, IL, 60188, (630) 260-6537, (800) 416-5163, Fax: (630) 260-6558. Pres.: Jack Straw; Dir., Mktg./Sales: Wanda Bauer. (Inserting, Collating, Labeling, Mailing, Package/Point of Purchase Design)

Devlin Videoservice, 1501 Broadway, #408, New York, NY, 10036, (212) 391-1313, Fax: (212) 391-2744. Sales Mgr.: John Krams. (Inserting, Collating, Labeling, Mailing)

E Media Int'l ★, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Lejand; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejand. (Inserting, Collating, Labeling)

El Mar Plastics, Inc., 840 E. Walnut St., Carson, CA, 90746, (310) 327-3180, Fax: (310) 327-0491. Pres.: Allen Schor; Sales Mgr.: Maxine Hesse. (Inserting)

Filam Nat'l Plastics, Inc. ★, 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jlfloresii@aol.com. Pres.: Vic Flores; Sales: Jun Flores. (Inserting, Collating)

Gelardi Design ★, Wildes District Rd., Kennebunkport, ME, 04046, (207) 967-0679, Fax: (207) 967-2820. Pres.: Anthony Gelardi; Admin. Asst.: Judy Crowley.

Hannecke Display Systems, Inc. ★, 300G Rt. 17 S., Mahwah, NJ, 07430, (201) 529-5995, Fax: (201) 529-9343. Pres.: Bruce C. Dreher; Controller: Grace Perusini.

Imperial Paper Box Corp., 252 Newport St., Brooklyn, NY, 11212, (718) 346-6100, Fax: (718) 922-1125. Pres.: Louis Sukoff; Vice Pres./Sales Mgr.: Ira Sukoff; Mktg. Dir.: Steven Sukoff. (Inserting, Collating, Labeling, Mailing)

Ivy Hill Corp. ★, 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 243-8246. Pres.: Ellis Kern; Exec. Vice Pres.: Arthur Kern; Sr. Vice Pres.: Rick Dixon.

JVC Disc America Co., 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392. Exec. Vice Pres.: Taki Takahara; Vice Pres., CD-ROM: Sean Smith. (Fulfillment, Dist.)

JustDesign/Spencer Drive ★, 160 Fifth Ave., Ste. 905, New York, NY, 10010, (212) 620-4672, Fax: (212) 727-1322. Creative Dir.: Spencer Drive; Creative Dir.: Jutka Salavetz. (CD Packaging Designers)

KAO Info Systems ★, 1857 Colonial Village Ln., Lancaster, PA, 17601, (800) 525-6575, Fax: (717) 392-7897, E-Mail: kaoinfo.com. Pres.: David D. Dering; Vice Pres.: Jim Boyer; CD Product Mgr.: Tracy Files; Central Regl. Sales Mgr.: Joe D'Ambrosio; E. Coast Regl. Sales Mgr.: Marc Feingold. (Inserting, Collating, Labeling, Mailing)

KAO Info Systems, 800 Corporate Way, Fremont, CA, 94539, (800) 288-4526, E-Mail: kaoinfo.com. Pres.: David D. Dering. (Inserting, Collating, Labeling, Mailing)

Keystone Printed Specialties Co., Inc. ★, 1 Keystone Pl., Jessup, PA, 18434, (610) 383-3280, Fax: (610) 383-7765. Pres.: M.C. Fischer; Gen. Mgr.: R.H. Gibson; Sales Mgr.: J.L. Lathrop.

Laserfile, Inc. ★

550 Sylvan Ave., Englewood Cliffs, NJ, 07632, (201) 567-8998, Fax: (201) 567-2536, E-Mail: 104540.3544@compuserve.com. CEO: Michael Dubelko; Pres.: Arthur Herr; COO: Larry Marcus; Nat'l Sales Mgr.: Andria McClellan; Acct. Rep.: Jennifer Alvarez. (Inserting)

Laserfile, Inc., 7083 Hollywood Blvd., Ste. 305, Hollywood, CA, 90028, (213) 856-7318, Fax: (213) 856-7390, E-Mail: 73051.635@compuserve.com. (Inserting)

Marvell Packaging Co., 490 Rt. 46 E., Fairfield, NJ, 07004, (201) 882-9339, Fax: (201) 575-6637. Pres.: Richard Teich; Sales Mgr.: Barry Berman. (Inserting, Collating, Labeling, Mailing)

Micropatent (dba NEATO), 250 Dodge Ave., East Haven, CT, 06512, (203) 466-5055, (800) 984-9800, Fax: (203) 466-5178, Web Site: <http://www.neato.com>. Pres.: Peter Tracy. (Labeling, CD & DVD Labeling)

Modern of California, 3116 Vanowen St., Burbank, CA, 91505, (818) 841-8683, Fax: (818) 841-3157. Pres.: William S. Pine; Sales: Joshua Pine, Jack Bratell.

NAPCO, 6601-C Northpark Blvd., Charlotte, NC, 28216, (704) 597-1975, (800) 854-8621, Fax: (704) 597-5659. Vice Pres., Sales: Jerry W. Pearce; Sr. Acct. Exec.: Rip Rollins. (Inserting, Collating, Labeling, Mailing, Custom CD & Video Packaging)

Packaging Dynamics, Inc. ★, 2084 Walnut Blvd., Walnut Creek, CA, 94596, (510) 938-2711, Fax: (510) 938-2713, E-Mail: package911@aol.com. Pres.: Richard F. Novak; Sales Mgr.: Fred Wermuth; Technical Mgr.: Tom Hartline. (Tuck & Fold Overwrappers/Bundlers)

Pressure Sensitive Tape & Label Corp. ★, 1290 Motor Pkwy., Hauppauge, NY, 11788, (516) 582-8990, Fax: (516) 582-8994. Pres.: Daniel Cooper; Vice Pres.: Todd Cooper. (Inserting, Collating, Labeling, Mailing)

Progressive Tape Corp., 40-H Corbin Ave., Bay Shore, NY, 11706, (516) 242-4646, Fax: (516) 242-4649. Pres.: Paul Glantzman. (Inserting, Labeling, Mailing)

ProLine (Div. of AMI Corp.) ★, 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818. Pres.: Tony Marcon. (Inserting, Wrapping)

Queens Group California, Inc., 6430 W. Sunset Blvd., Ste. 505, Hollywood, CA, 90028, (213) 464-7700, Fax: (213) 464-7711, E-Mail: qpack@queens.com. Pres.: Len Verebay; Exec. Vice Pres.: Richard Roth; Sr. Vice Pres.: Jack Sims.

Queens Group, Inc., 52-35 Barnett Ave., Long Island City, NY, 11104, (718) 457-7700, Fax: (718) 457-9285, E-Mail: marketing@queens.com. CEO: Eric Kaltman; Pres.: Leonard Verebay; Exec. Vice Pres. Sales/Mktg.: Richard Roth; Nat'l Sales Mgr.: Keith Kiedinger; Sr. Vice Pres. Ent. Pkg.: Jack Sims. (Inserting, Collating, Printing & Finishing of Cartons)

R.P. Products, Inc., 75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202. Pres.: Roy Pink; Sales Mgr.: Mary Rossi. (Inserting, Collating, Labeling, Mailing)

Rose Packaging & Design, Inc., 6444 S. Quebec, Bldg. 7, Englewood, CO, 80111, (303) 773-1003, Fax: (303) 773-1041. Mktg. Dept.: Rob Rose. (Design & Marketing, Audio, Video, CD Packaging)

Jutka Salavetz ★, 1241 Rose Glen Rd., Gladwyne, PA, 19035, (610) 896-7108. Creative Dir.: Jutka Salavetz. (CD Packaging Design)

Shape, Inc. (Southern Div.), 100 Rice Ave., Dadeville, AL, 36853, (205) 825-7041, Fax: (205) 825-9298. Plant Mgr.: Wayne Jaye; Vice Pres./Sales Southern: Betsy Gibson. (Replacement boxes/retail)

Shorewood Packaging of Georgia, 1707 Shorewood Dr., LaGrange, GA, 30240, (706) 884-3036, Fax: (706) 884-6642. Vice Pres.: Charles Wardlaw. (Corrugated packaging)

Shorewood Packaging of California, 7080 Hollywood Blvd., Ste. 914, Hollywood, CA, 90028-6936, (213) 463-3000, Fax: (213) 465-4300. Pres.: Marc Shore; Vice Pres. Sales: Jim Palmer. (Collating, Mailing)

Shorewood Packaging Corp., 277 Park Ave., New York, NY, 10172-0124, (212) 371-1500, Fax: (212) 752-5610. CEO/Pres.: Marc Shore; Sr. Vice Pres., Sales: Kenneth M. Rosenblum; Exec. Vice Pres., Mktg.: Floyd Glinert. (Inserting, Collating, Labeling, Mailing)

Skaraborg Invest USA, Inc., 595 N. First St., Lake Wales, FL, 33853, (941) 678-0291, Fax: (941) 676-1816. Pres./CEO: Ken Swanick. (Inserting, Collating)

TAL Co.-Tuck Auto Labeler (Div. of Paris Art Packaging Co., Inc.), 7 Drew Ct., Ronkonkoma, NY, 11779, (516) 467-2600, Fax: (516) 467-2662. Vice Pres.: Damian DiVita. (Labeling)

Tapeponents Co. ★, 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Mktg. Dir.: Tim Anglum. (Inserting, Collating, Labeling, Mailing, Shrinkwrap, Blister Packs)

Tri-Plex Packaging Corp. ★, 245 Fifth Ave., New York, NY, 10016. Pres.: Ken Golden; Vice Pres. Ops.: Andy Napolitano; Vice Pres. Sales: Robert Benack; Prodn. Mgr.: John Risdon. (Inserting, Collating, Labeling, Mailing)

Vaughn Communications, 130 E. Saint Charles Rd., Carol Stream, IL, 60188, (847) 486-8060, Fax: (630) 260-9557. Contact: Charese David. (Inserting, Collating, Labeling, Mailing)

Vinylweld (Div. of PEN-TAB Industries), 2011 W. Hastings St., Chicago, IL, 60608, (800) 444-4020, Fax: (312) 942-0693. Dir., Sales/Mktg.: Charles Adams; Customer Serv. Mgr.: Jerry Pott. (Inserting, Collating, Labeling, Mailing)

Wagar Associates, Inc. ★, 69 Brunswick Ave. Ext., Moosup, CT, 06354-1417, (860) 564-1124, (800) 883-3472, Fax: (860) 564-5654. Pres.: Sherry L. Wagar; Vice Pres. Sales: Peter Baldes. (Labeling, Mailing, Warehousing, Shipping, Fulfillment Servs.)

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Academy Precision Materials-APM ★, 5531 Midway Park Pl. NE, Albuquerque, NM, 87109, (505) 343-9440, (800) 854-8595, Fax: (505) 343-9441. CEO: Keith Phillippi; Pres.: Dan Castilleja; Inside Sales Mgr.: Barbara Kubasek; Technical Consultant: George Wityak. Product(s): Sputter Targets-Surface Coating CD, CD-ROM

Accurate Sound Corp., 3475-A Edison Way, Menlo Park, CA, 94025, (415) 365-2843, Fax: (415) 365-3057. Pres./Sales Mgr.: Ronald M. Newdell. Product(s): CDR Recorders for audio/ROM-2X&6X Speeds

Audio Matrix, Inc. ★, 655 Park Ave., New York, NY, 10021-5397, (212) 861-0670, Fax: (212) 472-4332. Pres.: Milton B. Gelfand. Product(s): DM Stand-Alone Electroforming System

Cinram, Inc., 1600 Rich Rd., Richmond, IN, 47374, (317) 962-9516, Fax: (317) 966-8041. Pres./CEO: David Rubenstein; Exec. Vice Pres., Sales/Mktg.: Hugh Landy; Dir., Nat'l Sales: Spence Berland; CD-ROM Sales Dir.: Desmond Farrell; SW Regl. Sales Mgr.: Kathleen Kimmel; NW Regl. Sales Mgr.: John Marzella. Product(s): Nobler Dualines, Plating Equip.

Cinram, Inc. ★, 660 White Plains Rd., Ste. 400, Tarrytown, NY, 10591, (914) 631-2800, Fax: (914) 631-9281. Exec. Vice Pres., Sales/Mktg.: Hugh T. Landy. Product(s): CD Replicating

Cleveland Data-Sound Solution-Music Distribution ★, 9821 Olde Eight Rd., Ste. I, Northfield Center, OH, 44067. Pres.: Mr. John Kramer; Dir., Sales/Mktg.: Mr. Terry Spisak.

Clover Systems ★, 31642 S. Pacific Coast Hwy., Ste. 101, Laguna Beach, CA, 92677, (714) 499-9566, Fax: (714) 499-4844, E-Mail: 71540.165@compuserve.com. Pres.: Gordon Rudd; Sales: John Paul Ledesma.

Concept Design Electronics & Manufacturing, Inc., 1105-A Pomeroy St., Graham, NC, 27253, (910) 229-6500, Fax: (910) 229-0063, E-Mail: condes@netpath.net. Pres.: Robert I. Farrow; Mktg. Dir.: Kathleen R. Farrow; Sales/Serv.: Robert Gaud. Product(s): ROM-Load

Disc Manufacturing, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, DE, 19803, (800) 433-DISC, (302) 479-2500, Fax: (302) 479-2527, E-Mail: 513-1437@mcimail.com. Vice Pres.: Rusty Capers; Vice Pres.: Richard Law. Product(s): Mastering & Disc Mastering Test Equip.

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Fax: (818) 993-4760

Disc Manufacturing, Inc. (Plant), 4905 Moores Mill Rd., Huntsville, AL, 35811, (205) 859-9042, Fax: (205) 859-9932. Customer Serv. Mgr.: Phillip Busk. Product(s): CD Mastering Equip., CD Test Equip.

Disc Manufacturing, Inc. (Plant), 3400 E. La Palma Ave., Anaheim, CA, 92806-2020, (714) 630-6700, Fax: (714) 630-1020.

Disc Manufacturing, Inc., 1025 N. Brand Blvd., Ste. 323, Glendale, CA, 91202, (818) 553-0599, (888) 411-DISC, Fax: (818) 553-0590, Dir., Sales Western Region: Renny Martini; Sales Rep.: Jesse Martinez.

Disc Manufacturing, Inc., 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres.: Audio Sales: Richard Law; Sales Rep.: Petal Valentine; Acct. Exec.: Andrew Cotto.

ED Instrumentation Products Div., 45625 Willow Pond Plz., Sterling, VA, 20164, (703) 478-0700, Fax: (703) 478-0815. Div. Mgr.: Robert D. Radcliff; Mktg. Rep.: Dawn Jackson. Product(s): CD Stack Counters

E Media Int'l ★, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhuh. Product(s): GIMA/HEKUMA

Emerald Technology, Inc. ★, 233 S. 13th St., Ste. 1706, Lincoln, NE, 68508, (402) 435-6464, Fax: (402) 435-7576. Pres.: Brad Harse. Product(s): Insertion: Optical Disc, CD-ROM, CD 8000

Erika Records, Inc., 12031 Regentview Ave., Downey, CA, 90241, (310) 904-2701, Fax: (310) 904-2733. Pres.: Erzsebet (Liz) Dunster. Product(s): Dies, Centers & other parts for presses

F.D.S. Labs, Inc., 4007 W. Sixth St., Los Angeles, CA, 90020, (213) 383-2155, Fax: (213) 383-2158. Pres.: Hank Waring; Sales Mgr.: Joani Waring; Mgr.: David Bard.

Fairchild Convac USA ★, 47613 Warm Springs Blvd., Fremont, CA, 94539, (510) 659-8370, Fax: (510) 659-9407. Vice Pres. Sales/Mktg.: Frank Aguerro; CD Sales Mgr.: Andy Ebert; Mktg. Commun.: Felisa Legaspi.

First Light Technology, Inc. ★, 88 Industrial Park Dr., Saco, ME, 04072, (207) 282-4698, Fax: (207) 282-9884. Pres.: Arthur LeBlanc; Engineering Dir.: Don Parent; Sales Dir.: Wesley Phillips. Product(s): Uniline 3000 CD Mfg., Unijet

G Prime Limited ★, 1790 Broadway, 4th Floor, New York, NY, 10019-1412, (212) 765-3415, Fax: (212) 581-8938, E-Mail: info@gprime.com. Pres.: Jerry Graham. Product(s): Weiss 102 Digital Processing, Gambit Serie

Galic Maus Ventures ★, 5140 St. Moritz Dr., Columbia Heights, MN, 55421-1344, (612) 571-7961, Fax: (612) 572-2531. Mng. Partner: George Galic. Product(s): CD Molds, Krauss Maffei CD86

Gelardi Design ★, Wildes District Rd., Kennebunkport, ME, 04046, (207) 967-0679, Fax: (207) 967-2820. Pres.: Anthony Gelardi; Admin. Asst.: Judy Crowley.

Integral Vision/AID ★, 38700 Grand River Ave., Farmington Hills, MI, 48335, (810) 471-2660, Fax: (810) 615-2971. Pres.: Charles Drake; Vice Pres., Sales/Mktg.: Arthur D. Harmala; Mktg. Coord.: Lisa Super. Product(s): Inspection, CD Analyzer

Int'l Cutterhead Repair Service, Inc. ★, 571 Boulevard, Harsbrouck Heights, NJ, 07604, (201) 288-0106. Pres.: Sharon Rand Mizrahi; Sales Mgr./Mktg. Dir.: Moty Mizrahi. Product(s): HAECO SC-182 Stereo Cutterheads, Westrex

JVC Disc America Co., 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392. Exec. Vice Pres.: Taki Takahara; Vice Pres., CD-ROM: Sean Smith.

Krauss-Maffei Corps. USA ★, 7095 Industrial Rd., Florence, KY, 41042, (606) 283-0200, Fax: (606) 283-0291. Bus. Mgr.: Artie Riegger. Product(s): CD Replication lines for CDs

Krauss-Maffei Corp., 7095 Industrial Rd., Florence, KY, 41022-6270, (606) 283-0200, Fax: (606) 283-9631. Exec. Vice Pres. Sales: Mike Santa; Sales Coord.: Virginia Mattman. Product(s): CD2000Liner, Complete CD Prodn. System

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, MI, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcmail.com. Dir., Sales: Toshio Koike; Mktg. Mgr.: Matt Matsubara; Sales Suprv.: Tracey Gruning. Product(s): Meiki Injection Molding Equip.

Media Technologies Ltd. ★, 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopy; Vice Pres.: Bryan Cammarata; Vice Pres., Studio Servs.: Don Jennings. Product(s): Complete Line of CD Mfg. Equip.

Microboards Technology, Inc. ★, 1480 Park Rd., Chanhassen, MN, 55317, (612) 470-1848, Fax: (612) 470-1805. Contact: Chuck Alcon. Product(s): CD Recording Equipment

Microtech Conversion Systems, Two Davis Dr., Belmont, CA, 94002, (415) 596-1900, Fax: (415) 596-1915, E-Mail: info@microtech.com. Inside Sales Mgr.: Chris Kurs.

Netstal Machinery, Inc., 20 Authority Dr., Fitchburg, MA, 01420, (508) 345-9400, Fax: (508) 345-6153. Pres.: Barry S. Potter; Mktg. Devel./Data Storage: Robert Hayes. Product(s): Uniline CD Replicating Equip.

Nobler Technologies, Inc., 40 Robbie Rd., Avon, MA, 02322, (508) 584-7755, Fax: (508) 584-7761. Pres.: David Rubenstein; Sales/Mktg. Mgr.: John A. Kelly. Product(s): Galvanic Electroplating and CD Repl.

ODME, Inc., 7516 E. Independence Blvd., Ste. 106, Charlotte, NC, 28227, (704) 536-6363, Fax: (704) 536-6034. Gen. Mgr.: Wil Lammers; Sales Mgr.: Pat Barry. Product(s): Stamper Making & Turn-Key System

Optical Disc Corp., 12150 Mora Dr., Santa Fe Springs, CA, 90670, (310) 946-3050, Fax: (310) 946-6030, E-Mail: 76712.3036@compuserve.com. Pres.: Richard Wilkinson; Exec. Vice Pres.: Michael Wintz; Vice Pres., Mktg.: Patricia Onderdonk. Product(s): CD Mastering Equipment

Ricoh Corp., 3001 Orchard Pkwy., San Jose, CA, 95134, (408) 954-5321, Fax: (408) 432-9266. Pdc. Mktg. Mgr.: Boo DeMoulin.

Rimage Corp., 7725 Washington Ave. S., Minneapolis, MN, 55439, (612) 944-8144, Fax: (612) 944-7808, E-Mail: rhill@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb. Product(s): Mastering, Metalizing, Injection Molding

Rimage Optical Group ★, 9701 Penn Ave. S., Ste. 101, Minneapolis, MN, 55431, (612) 881-0106, Fax: (612) 881-0507, E-Mail: rhill@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb. Product(s): Mastering, Metalizing, Injection Molding

Robi-System, Inc., 100 Dobbs Ln., Ste. 212, Cherry Hill, NJ, 08034, (609) 427-6780, Fax: (609) 427-0694. Vice Pres.: M. Provini. Product(s): Optical Media (CDs, CD-ROMs, LDs, DVDs)

Carl M. Rodia & Associates, Inc., 13 Locust St., Trumbull, CT, 06611, (203) 261-1365, Fax: (203) 268-1619, E-Mail: carlrodia@aol.com. Pres.: Carl M. Rodia; Vice Pres. Admin.: Helen M. Rodia; Dir., Commun.: Becky J. Rodia; Vice Pres., Tech Devel.: Dr. Rodney J. Hurdlich; Vice Pres. Sales/Mktg.: Adrian Garulay; Mgr., Process Engineering: Christopher A. Sanzeni. Product(s): Galvanic Processes-High Speed Stamper Prodn.

Singulus Technologies, Inc., 4290 Hayden Station Rd., Windsor, CT, 06095, (860) 683-8000, Fax: (860) 683-8010. Pres.: John Marcantonio; Vice Pres., Sales: Dale Butymowicz. Product(s): Metalizing Systems, Sputtering Targets

Soleras Ltd. ★

589 Elm St., Biddelford, MA, 04005, (207) 282-5699, Fax: (207) 284-6118. CEO: Alan Plaisted; Pres.: Dean Plaisted; Vice Pres., Sales: Traci Langevin. Product(s): Mask Cleaning Machine

Studer Editech Corp., 6325 DeSoto Ave., Ste. 1, Woodland Hills, CA, 91367, (818) 703-1100, Fax: (818) 703-1179. Office Mgr.: Charle Polacheck. Product(s): CD-Recorder

Studer Editech Corp., 1449 Donelson Pike, Nashville, TN, 37217, (615) 399-2199, Fax: (615) 367-9046. Gen. Mgr.: Larry Beasley. Product(s): D740, D741 CD Recorder, D780 R-DAT

Tapematic USA, Inc., 5422 Carrier Dr., Ste. 300, Orlando, FL, 32819, (407) 354-1310, Fax: (407) 363-7699, E-Mail: tapematic.com. Gen. Mgr.: Bryan Ekus; North American Sales: Mark Neveans; Int'l Sales: Ron Goodwin.

Technicolor Optical Media Services, 3301 E. Mission Oaks Blvd., Camarillo, CA, 93012, (805) 445-3000, (805) 445-1122, Fax: (805) 388-0389. Pres.: Ram Nomula; Vice Pres. Sales/Mktg.: Pierre Loubet; Acct. Execs.: Paul Chabot/Dan Owen; Acct. Execs.: John Carmichael, Ian Moss; Acct. Execs.: Jake Ramirez/Jim Pagllaro. Product(s): CD-ROM, CD-I, CD-Audio, Photo CD

Tillis Associates, PO Box 2245, Danville, CA, 94526, (510) 736-1117. Pres.: Frances Tillis; Sales Mgr.: Robert Tillis. Product(s): Plastics Extrusion Equipment for Record Pressing

Trace, 1040 E. Brokaw Rd., San Jose, CA, 95131, (408) 441-8040, Fax: (408) 441-3399. Pres.: Dennis McDonnell; N. American Vice Pres.: Fred Perez; Asia-Pacific Vice Pres.: Reed Thompson; European Vice Pres.: Chris Vangramberen; Vice Pres., Mktg.: David Weir.

Wextt Engineering ★, 1109 N. Cedar St., Glendale, CA, 91207, (818) 242-0006. Pres.: Paul Wechsler. Product(s): Stamper Backfinishing, Workholders, Tools

TAPE DUPLICATING, PROCESSING EQUIPMENT & DEGAUSSING SYSTEMS (HIGH SPEED & REAL TIME)

Accurate Sound Corp., 3475-A Edison Way, Menlo Park, CA, 94025, (415) 365-2843, Fax: (415) 365-3057. Pres./Sales Mgr.: Ronald M. Newdell. Product(s): High Speed Audio Duplicating Electronics

Aishire Int'l, Inc. ★, 1015 W. Isabel St., Burbank, CA, 91510, (800) 423-2936, (213) 849-4671, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman. Product(s): Gauss plus Digital Bin

R.B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Pres./Sales Mgr.: R.B. Annis.

Concept Design Electronics & Manufacturing, Inc., 1105-A Pomeroy St., Graham, NC, 27253, (910) 229-6500, Fax: (910) 229-0063, E-Mail: condes@netpath.net. Pres.: Robert I. Farrow; Mktg. Dir.: Kathleen R. Farrow; Sales/Serv.: Robert Gaude. Product(s): DAAD, MAX, Master Making/Trans. Systems

E Media Int'l ★, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhuh. Product(s): De-Wrapper

Electro Sound, Inc., 9130 Glenoaks Blvd., Sun Valley, CA, 91352, (818) 504-3820, Fax: (818) 504-3828. Pres.: Jim Williams; Sales/Serv. Mgr.: Joe O'Connor. Product(s): HighSpeedAudioTapeDupl., Video Loaders

Emerald Technology, Inc. ★, 233 S. 13th St., Ste. 1706, Lincoln, NE, 68508, (402) 435-6464, Fax: (402) 435-7576. Pres.: Brad Harse. Product(s): Insertion: Norelco, SoftPoly, O-Card

Gamer Industries, 4200 N. 48th St., Lincoln, NE, 68504, (402) 434-9100, (800) 228-0275, Fax: (402) 434-9133. Vice Pres., Sales: Scott McClain; Pdc. Mgr.: John Porter. Product(s): Degaussing Systems

Gauss, 9130 Glenoaks Ave., Sun Valley, CA, 91352, (213) 875-1900, Fax: (818) 767-4479. Pres.: Jim Williams; Sales/Serv. Mgr.: Joe O'Connor. Product(s): High Speed Audio Magnetic Dupl./Loading

Infonics, Inc. ★, 2302 E. Michigan Blvd., Michigan City, IN, 46360, (219) 879-3381, Fax: (219) 879-3383. Pres.: Carol Lant; Sales Mgr.: David M. Smith. Product(s): Reel-Reel, Reel-Cassette, Cassette-Cassette, Speedwinders

JRF Magnetic Sciences ★, 249 Kennedy Rd., Greendell, NJ, 07839, (201) 579-5773, Fax: (201) 579-6021. Pres.: John R. French; Head Technician: Doug Jennings; Treasurer: Cookie French. Product(s): Magnetic Recording Heads, T-Bar Assys, etc

Tell Them You Saw It In Billboard's 1997 International Buyer's Guide.

KABA Audio Productions ★, 24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. CEO: Ken Bacon; Pres.: Lois Bacon; Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon. Product(s): KABA Realtime & 2X Duplication System

KABA Research & Development, 24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon. Product(s): Realtime & 2x Audio Cassette Duplication System, 4-Track

Magic Music Cassette Co. ★, 160 Abbott Dr., Wheeling, IL, 60090, (847) 459-6938, Fax: (847) 459-6615. Contact: Rainer Zopf. Product(s): Digital Bins for Analog & DCC Cassettes

Media Logic, Inc., 310 South St., Plainville, MA, 02762, (508) 695-2006, Fax: (508) 695-8593. Vice Pres. Sales: Ed Fitzgibbons. Product(s): Floppy Duplication Systems

Media Technologies Ltd. ★, 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopf; Vice Pres.: Bryan Cammarata; Vice Pres., Studio Servs.: Don Jennings. Product(s): Dupl./Q.C. Equip., Duplitrans Dig. RAM

Memcon Corp., 2430 S. 156th Cir., Omaha, NE, 68130, (402) 333-3100, Fax: (402) 333-2029. Pres.: Gerald C. Korth; Sales Mgr.: Larry W. Korth; Mktg. Dir.: Terry Wherlock.

Microtech Conversion Systems, Two Davis Dr., Belmont, CA, 94002, (415) 596-1900, Fax: (415) 596-1915, E-Mail: info@microtech.com. Inside Sales Mgr.: Chris Kurss.

Otari Corp. ★, 378 Vintage Park Dr., Foster City, CA, 94404, (415) 341-5900, Fax: (415) 341-7200. Pres.: Jack Soma; Mktg. Mgr.: James Goodman; Industrial Sales Mgr.: Robert LaViolette. Product(s): A/V Duplication & Loading Systems

Panasonic Broadcast & Television Systems Co. ★, One Panasonic Way -Panazip 4B-7, Secaucus, NJ, 07094, (201) 348-7826, Fax: (201) 392-4312. Contact: Richard S. Nuffer.

Rimage Corp., 7725 Washington Ave. S., Minneapolis, MN, 55439, (612) 944-8144, Fax: (612) 944-7808, E-Mail: mhili@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb. Product(s): Duplication Equip.: 1/4", 1/2", DDS/DAT, 8mm & CD

Rimage Optical Group ★, 9701 Penn Ave. S., Ste. 101, Minneapolis, MN, 55431, (612) 881-0106, Fax: (612) 881-0507, E-Mail: mhili@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb. Product(s): Duplication Equip.: 1/4", 1/2", DDS/DAT, 8mm & CD

Saki Magnetics, Inc. ★, 26600 Agoura Blvd., Calabasas, CA, 91302, (818) 880-4054, Fax: (818) 880-6242. Pres.: Richard P. Drake.

Product(s): Analog/Mastemaker/Studio Heads

Sony Education Systems Div., 3 Paragon Dr., Montvale, NJ, 07645, (800) 686-7669.

Product(s): Audio Cassette Duplication Equipment

Sony Electronics, Inc., 3 Paragon Dr., Montvale, NJ, 07645, (201) 930-6130, Fax: (201) 930-7071. Dir., Video Distr.: Michael McCausland.

Product(s): High Speed Sprinter, Automated Realtime System

Sound Arts Co., Inc., 5 Cindy Ln., Ocean, NJ, 07712, (800) 862-8273, (908) 493-8666, Fax: (908) 493-0667. Vice Pres.: Donald Gspann.

Product(s): Eris Court Recorders

Sprague Magnetics, Inc., 15720 Stagg St., Van Nuys, CA, 91406, (818) 994-6602, Fax: (818) 994-2153, E-Mail: smiav@spague.magnetics.com. Pres.: Dorothy Sprague; Vice Pres./Mktg. Dir.: Darrell Sprague; Vice Pres., Audio Dept.: John Austin.

Product(s): Magnetic Heads for Duplicating Machines

Studer Editech Corp., 6325 DeSoto Ave., Ste. 1, Woodland Hills, CA, 91367, (818) 703-1100, Fax: (818) 703-1179. Office Mgr.: Charlie Polacheck.

Product(s): MR-2 Track Recorder, A827-MR, D827-MR

Studer Editech Corp., 1449 Donelson Pike, Nashville, TN, 37217, (615) 399-2199, Fax: (615) 367-9046. Gen. Mgr.: Larry Beasley.

Product(s): A-827, D-827 Recorder

Systek ★, 20957 E. Currier Rd., Ste. D, Walnut, CA, 91789, Fax: (909) 594-7723. Contact: Blair LaGrandeur.

Tapematic USA, Inc., 5422 Carrier Dr., Ste. 300, Orlando, FL, 32819, (407) 354-1310, Fax: (407) 363-7699, E-Mail: tapematic.com. Gen. Mgr.: Bryan Ekus; North American Sales: Mark Neveans; Int'l Sales: Ron Goodwin.

Telemetrics, Inc., 504-D Vandell Way, Campbell, CA, 95008, (408) 866-4808, Fax: (408) 866-4921. Pres.: Robert W. Kratt. Product(s): Digital Bin

Telex Communications, Inc. ★, 9600 Aldrich Ave. S., Minneapolis, MN, 55420, (612) 884-4051, Fax: (612) 884-0043. Pres.: John Hale; Sales Mgr., Audio Tape: Sue Arrington; Dir., Sales ProAudio Pdc: Jeff Peters; Mktg. Project Mgr.: Patil DuFresne. Product(s): High Speed Audio Tape Duplicating System

Versadyne Int'l, Inc., 504-D Vandell Way, Campbell, CA, 95008, (408) 379-0900, (800) 367-6909, Fax: (408) 379-0902. Pres.: Robert W. Kratt.

Product(s): Versadyne 1000 & 1500 Series, Digital Bin

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

R.B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Pres./Sales Mgr.: R.B. Annis. Audio: Bulk Erasing Equipment

Apex Machine Co. ★, 3000 NE 12th Terr., Fort Lauderdale, FL, 33334, (954) 565-2739, Fax: (954) 563-2844. CEO: Alfred R. Coningsby, III; Pres.: Todd Coningsby; Sales Coord.: Debra Smith.

Audio: Printing Equip. for Audio Cassettes, DAT, DCC
Video: Printing Equip. for Video Cassettes

Concept Design Electronics & Manufacturing, Inc., 1105-A Pomeroy St., Graham, NC, 27253, (910) 229-6500, Fax: (910) 229-0063, E-Mail: condes@netpath.net. Pres.: Robert I. Farrow; Mktg. Dir.: Kathleen R. Farrow; Sales/Serv.: Robert Gaude.

Audio: CD 9000 & CD 9002 Auto Audio Cassette Loaders
Video: CD 9000V Auto Video Cassette Loader

DIC Digital, 500 Frank W. Burr Blvd., Teaneck, NJ, 07666, (201) 692-7700, Fax: (201) 692-7757. Vice Pres. Mktg.: Kevin Kennedy.

Audio: DAT
Video: 8 MM, Betacam SP

deVille Integrated Mfg., 29 Hall Ave., Somerville, MA, 02144, (617) 666-9332, Fax: (617) 666-9395. Pres.: Andrew Powell. Audio: Stackers, Cartoners, Sleeving Mach., Jewel Box Equip. Video: Stackers, Cartoners

Dunn Industries, Inc. ★, 123 Abby Rd., Manchester, NH, 03103, (603) 666-4800, Fax: (603) 666-4884. Pres.: Duane Dunn; Mktg. Dir.: Chet Dunn; Ops.: Darlene Dunn. Audio/Video: Assembly Machinery

EAM (Engineered Automation of Maine, Inc.), 14 Washington Ave., Scarborough, ME, 04074, (207) 883-4183, Fax: (207) 883-4197. Contact: David Russell; Contact: Roland Wyman. Audio: Stackers, Cartoners, Sleeving Mach., Jewel Box Equip. Video: Stackers, Cartoners, Custom Automation

Egan Davis-Standard, 36 S. Adamsville Rd., Somerville, NJ, 08876, (908) 722-6000, Fax: (908) 722-6444. Vice Pres.: Hassan Helmy; Industry Dir.: Richard Jablonski; Sr. Sales Engineer: Glenn W. Whitmore. Audio: Coating Equip.-Audio Tape, Unwinds, Rewinds
Video: Coating Equip.-Video Tape, Coaters, Calenders

Media Technologies Ltd. ★, 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopf; Vice Pres.: Bryan Cammarata; Vice Pres., Studio Servs.: Don Jennings.

Audio: Taches-90 & Krouos-5 High Speed Cass. Loaders

Memcon Corp., 2430 S. 156th Cir., Omaha, NE, 68130, (402) 333-3100, Fax: (402) 333-2029. Pres.: Gerald C. Korth; Sales Mgr.: Larry W. Korth; Mktg. Dir.: Terry Wherlock.

Microtech Conversion Systems, Two Davis Dr., Belmont, CA, 94002, (415) 596-1900, Fax: (415) 596-1915, E-Mail: info@microtech.com. Inside Sales Mgr.: Chris Kurss.

Nortronics Company, Inc., 1000 Superior Blvd., Wayzata, MN, 55391, (612) 476-7356, Fax: (612) 476-7316. Pres.: Alan C. Kronfeld; Sales Mgr.: Donald Berglund. Audio: Tape Heads

Otari Corp. ★, 378 Vintage Park Dr., Foster City, CA, 94404, (415) 341-5900, Fax: (415) 341-7200. Pres.: Jack Soma; Mktg. Mgr.: James Goodman; Industrial Sales Mgr.: Robert LaViolette.

Audio: Automatic Cassette Winders: Audio, R-Dat
Video: Automatic Cassette Winders: VHS, 8MM

RTI-Research Technology Int'l ★, 4700 Chase Ave., Lincolnwood, IL, 60466, (847) 677-3000, (800) 323-7520, Fax: (847) 677-1311. Pres.: Ray L. Short, Jr.; Vice Pres./Sales Mgr.: William Wolavka.

Video: Dropout Counters, Bulk Degaussers, Recycling Equip
Sprague Magnetics, Inc., 15720 Stagg St., Van Nuys, CA, 91406, (818) 994-6602, Fax: (818) 994-2153, E-Mail: smiav@spague.magnetics.com. Pres.: Dorothy Sprague; Vice Pres./Mktg. Dir.: Darrell Sprague; Vice Pres., Audio Dept.: John Austin.

Audio: Magnetic Tape Heads for Recording & Film

Tapematic USA, Inc., 5422 Carrier Dr., Ste. 300, Orlando, FL, 32819, (407) 354-1310, Fax: (407) 363-7699, E-Mail: tapematic.com. Gen. Mgr.: Bryan Ekus; North American Sales: Mark Neveans; Int'l Sales: Ron Goodwin.

Telemetrics, Inc.

504-D Vandell Way, Campbell, CA, 95008, (408) 866-4808, Fax: (408) 866-4921. Pres.: Robert W. Kratt.

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNamer; Customer Serv.: Kristin Pastorila.

Versadyne Int'l, Inc.

504-D Vandell Way, Campbell, CA, 95008, (408) 379-0900, (800) 367-6909, Fax: (408) 379-0902. Pres.: Robert W. Kratt.

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Waxxon Int'l Development (USA), Inc., 246 Clary Ave., San Gabriel, CA, 91776, (818) 285-6883, Fax: (818) 285-2363. Pres.: Jackson Ng; Sales Exec.: Vicky Wong.

Wide Range Electronics Corp., 16344 Westwoods Business Park Dr., Ellisville, MO, 63021, (314) 230-7178, Fax: (314) 230-7617. Pres.: Don Toone; Sales Mgr.: T. Toone; Mktg. Dir.: G. Stecker. Audio/Video: Bulk Erasers

SCREEN PRINTING EQUIPMENT

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589. Pres.: Anthony A. Maniere; Sales Mgr.: Mark Silfen.

KABA Research & Development, 24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222. Mktg. Dir.: Lauraine Bacon; Chief Technician: Paul Bacon.

Kammann Machines, Inc., 3811 Illinois Ave., Saint Charles, IL, 60174, (630) 513-8091, Fax: (630) 377-7759.

Media Technologies Ltd., 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopf; Vice Pres.: Bryan Cammarata; Vice Pres.: Studio Servs.: Don Jennings.

Product(s): Special Inks for Offset Cass. Imprinting

Microcircuit Engineering Corp., 192 Rancocas Rd., Mount Holly, NJ, 08060, (609) 261-1400, Fax: (609) 261-1679, E-Mail: salesmec@aol.com, Web Site: <http://www.microcircuit.com>. Pres.: Fred Cox; Nat'l Sales Mgr.: Ron Ecker; Inside Sales/Serv. Mgr.: Sherry Harrison.

Product(s): Screen Making Service-CD decorating ind.

Micropatent (dba NEATO), 250 Dodge Ave., East Haven, CT, 06512, (203) 466-5055, (800) 984-9800, Fax: (203) 466-5178, Web Site: <http://www.neato.com>. Pres.: Peter Tracy.

Product(s): Direct to CD & DVD Printing Software

Roldex Industries, 9980 Glenoaks Blvd., Stes. A&H, Sun Valley, CA, 91352, (818) 504-6294, Fax: (818) 504-6833. Pres.: Ali M. Roldan; Vice Pres.: Yvonne M. Roldan; Contacts: Brad/Allen Beaman.

Product(s): VHS Silk Screener/Video

Systematic Automation, 109 W. Dudley Town Rd., Bloomfield, CT, 06002, (860) 242-2922, Fax: (860) 242-2928. Pres.: Joseph Gilberti; Gen. Mgr.: Wallace Shayer; Sales Engineer: Richard Sadownick; Sales: Patricia Suni; Mktg. Coord.: Susan Soucie.

Product(s): Semi & Fully Automatic

Teca-Print USA Corp., 10 Cook St., Billerica, MA, 01821, (508) 667-8655, Fax: (508) 670-6023. COO: Stephan Braig; Pdct. Mktg. Mgr.: Lawrence Kosiba; Graphics Pdct. Mgr.: Bryan Whorton.

Product(s): CD Color Screen Printing Systems

PACKAGING & LABELING EQUIPMENT

AGI, Inc., 1950 N. Ruby St., Melrose Park, IL, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block.

AGI, Inc., 1776 Broadway, 23rd Floor, New York, NY, 10019, (212) 489-0793, Fax: (212) 489-0829. Pres.: Richard Block.

Product(s): All Components for CD & CD-ROM Packaging

A J M Shrink Wrap Co., 1600 Wyatt Dr., Ste. 12, Santa Clara, CA, 95054-1525, (800) 845-6839, (408) 980-8631, Fax: (408) 980-0281, E-Mail: mfrug@ix.netcom.com. Pres.: Jackie Owens; Sales Mgr.: Mike Frug.

Product(s): Shrinkwrap Machines, Shrink Bags, Sealers

APS Packaging Systems, 1275 Bloomfield Ave., Fairfield, NJ, 07004, (201) 575-1040, Fax: (201) 575-6540. Pres.: Henry Verbeke; Sales Mgr.: Eric Verbeke.

Product(s): Shrinkwrap machines

Alpha Enterprises, Inc.-Security Products Div., 6370 Wise Ave. NW, North Canton, OH, 44720, (330) 490-2000, (800) 442-5742, Fax: (330) 490-2010. Pres./CEO: Jim Sankey; Nat'l Sales Mgr.: August Polito; Int'l Sales Mgr.: Ehman Armstrong; Gen. Mgr. Security Pdcts.: Larry Yeager.

Product(s): Security Packaging-Anti Shoplifting

Alshire Int'l, Inc., 1015 W. Isabel St., Burbank, CA, 91510, (800) 423-2936, (213) 849-4671, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman.

Product(s): EAM Compact Disc Assembler

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589. Pres.: Anthony A. Maniere; Sales Mgr.: Mark Silfen.

Apex Machine Co., 3000 NE 12th Terr., Fort Lauderdale, FL, 33334, (954) 565-2739, Fax: (954) 563-2844. CEO: Alfred R. Coningsby, III; Pres.: Todd Coningsby; Sales Coord.: Debra Smith.

Product(s): Insert/Over-Wrapping for Audio Cassettes

Communicase Smurfit Media Packaging, 400 East North Ave., Carol Stream, IL, 60188, (630) 260-6537, (800) 416-5163, Fax: (630) 260-6558. Pres.: Jack Straw; Dir., Mktg./Sales: Wanda Bauer.

Product(s): Auto Loading for Audio, Video Disc

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejunhud.

Product(s): Cricket

Emerald Technology, Inc., 233 S. 13th St., Ste. 1706, Lincoln, NE, 68508, (402) 435-6464, Fax: (402) 435-7576. Pres.: Brad Harse.

Product(s): High Speed Machine for Cassettes, CD

G. Cee Graphics, Inc., 28410 Front St., Ste. 104-104, Temecula, CA, 92590, (909) 695-1180, Fax: (909) 676-9355. Pres.: Gregory Higgins.

Product(s): Higgie Box MRG TM

Hannecke Display Systems, Inc., 300G Rt. 17 S., Mahwah, NJ, 07430, (201) 529-5995, Fax: (201) 529-9343. Pres.: Bruce C. Dreher; Controller: Grace Perusini.

Product(s): Mfg. of Display Systems for A/V, CD, CD-ROM

Integral Vision/AID, 38700 Grand River Ave., Farmington Hills, MI, 48335, (810) 471-2660, Fax: (810) 615-2971. Pres.: Charles Drake; Vice Pres., Sales/Mktg.: Arthur D. Hamala; Mktg. Coord.: Lisa Super.

Product(s): CD Printed Label Inspection

Labeling Systems, Inc., 32 Spruce St., Oakland, NJ, 07436, (201) 529-5311, Fax: (201) 405-1179. Vice Pres., Opns.: Ron Ponzio.

Product(s): Standard/Custom Systems, Standalones

M. Latter Manufacturing, Inc., 3669 Seventh Ave., Los Angeles, CA, 90018, (213) 737-0440, (800) 582-7711, Fax: (213) 737-4867. Pres.: Mel Latter; Admin. Asst.: Cherry Navarro.

Product(s): Shrink Packaging & Sealing Machines

Loran Cassettes and Audio Products, 2715 Pennsylvania Ave. W., Warren, PA, 16365, (814) 726-4010, (800) 633-0455, Fax: (814) 726-1117. Gen. Mgr.: James Munksgard; Sales: Randy Britton.

Matrix Associates, Inc., 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppe; Vice Pres., Opns.: Charles Shuman; Mktg. Dir.: Karen Koeppe; Administration Mgrs.: Sally Loyd, Judith Shockey.

Product(s): Auto Assembly for Audio/Video Cassette

Media Automation, 3408 South 1400 West, Salt Lake City, UT, 84119, (801) 973-0455, Fax: (801) 975-8340. Pres.: Joseph A. Babic; Vice Pres., Engineering: B.K. Klopfer; Mfg. Mgr.: Dale Oldroyd.

Product(s): Conveyors, Labelers, Sleeveers & Stackers

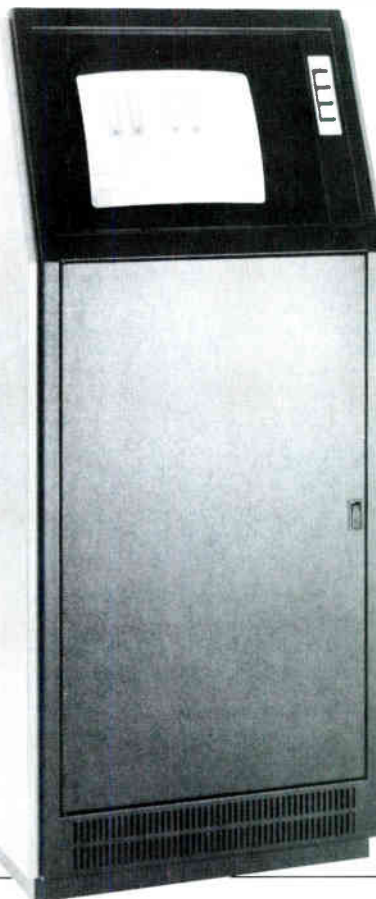
Media Technologies Ltd., 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopf; Vice Pres.: Bryan Cammarata; Vice Pres., Studio Servs.: Don Jennings.

Product(s): Printing, Inserting & Overwrap Machines

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250 Dodge Ave., East Haven, CT, 06512. (800) 984-9800, (203) 466-5170. (203) 466-5055, Fax: (203) 466-5178, Web Site: <http://www.neato.com>. Pres.: Peter Tracy. Product(s): Direct to CD & DVD Printing Software

Netstal Machinery, Inc., 20 Authority Dr., Fitchburg, MA, 01420, (508) 345-9400, Fax: (508) 345-6153. Pres.: Barry S. Potter; Mktg. Devel./Data Storage: Robert Hayes. Product(s): Netstal Jewel Box Mfg. Equip.

No Tolerance, Inc., 8 Audrey Pl., Fairfield, NJ, 07004, (201) 244-6333, Fax: (201) 244-6334. Pres.: Raymond J. Gudelanis; Vice Pres.: Ray M. Gudelanis. Product(s): CD, Cassette, VHS, Data Overwrapping

Nor-Cote Int'l, 506 Lafayette Ave., Crawfordsville, IN, 47933, (317) 362-9180, Fax: (317) 364-5408. CD Technical Mktg.: John Greavu; Nat'l Sales Mgr.: Jerry Connor. Product(s): UV Screenprinting ink for compact disc

ODME, Inc., 7516 E. Independence Blvd., Ste. 106, Charlotte, NC, 28227, (704) 536-6363, Fax: (704) 536-6034. Gen. Mgr.: Wil Lammers; Sales Mgr.: Pat Barry. Product(s): Automated CD Packing Into Jewel Boxes

Paktec Automation, Inc., 3223-C 164th St. SW, Lynnwood, WA, 98037, (206) 745-5580, Fax: (206) 745-5871. Pres.: Darrell W. Zielke. Product(s): CD, Norelco, Softpoly & O'Card Inserters

Performance Distribution, 2 Oak St., New Brunswick, NJ, 08903, (908) 545-3004, Fax: (908) 545-6054. Owner: Stephen Kaplan; Owner: Arthur Marko; Mgr.: Jessica DiGiora. Product(s): CD Blister Sealer, Retail Shrink Systems

Poly-Matrix, Inc., 40 Downing Pkwy., Pittsfield, MA, 01201, (413) 499-3550, Fax: (413) 442-8610. Pres.: George Rufo, Jr.; Vice Pres., Sales/Mktg.: David Rufo; Vice Pres., Mktg.: Jon Strom. Product(s): Cassette & CD Automation

Prestige Label Co., Inc., 960 Alabama Ave., Brooklyn, NY, 11207, (718) 927-2600, Fax: (718) 485-4403. Vice Pres.: Ernie Menkes; Vice Pres.: William Hildebrand. Product(s): Pressure Sensitive Label Appl., HeatShrink

Producers Tape Service, 395 E. Elmwood Ave., Troy, MI, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Guthrie; Vice Pres.: James Champion; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy. Product(s): Custom Foil Stampers for VHS Cassettes

Roberts Technology Group, Inc. (Sollas Div./FlexFilm Div.), 146 Keystone Dr., Montgomeryville, PA, 18936-9637, (215) 283-3250, Fax: (215) 283-3254. CEO: Robert S. Cheattle, Jr.

Pres. (Sollas Div.): Robert S. Cheattle, Sr.; Dir., FlexFilm Div.: Robert S. Viola. Product(s): Wrapping, Bundling, Banding Machinery

Roldex Industries, 9980 Glenoaks Blvd., Ste. A&H, Sun Valley, CA, 91352, (818) 504-6294, Fax: (818) 504-6833. Pres.: Ali M. Roldan; Vice Pres.: Yvonne M. Roldan; Contacts: Brad/Allen Beaman. Product(s): Audio/Video Automatic Imprinting Equip.

Jasper Samuel Printing Co., 406 W. 31st St., New York, NY, 10001, (212) 239-9544, Fax: (212) 594-0931. Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Chamlee. Product(s): Printing, Graphic Design

Scandia Packaging Machinery Co., 180 Brighton Rd., Clifton, NJ, 07012, (201) 473-6100, Fax: (201) 473-7226. Pres.: W.B. Bronander, III; Sales Mgr.: Mike Dorsey; Sales Coord.: Connie Morrell. Product(s): Aud., Vid., R-Dat, 8mm & CD Overwrapping

Seal-O-Matic Co., 1314 Sherman Dr., Longmont, CO, 80501, (303) 651-1212, Fax: (303) 651-1115. Pres.: Mel Orner. Product(s): Labels, Label Guns, Shrink Wrapping

Systematic Automation, 109 W. Dudley Town Rd., Bloomfield, CT, 06002, (860) 242-2922, Fax: (860) 242-2928. Pres.: Joseph Gilberti; Gen. Mgr.: Wallace Shayer; Sales Engineer: Richard Sadownick; Sales: Patricia Suni; Mktg. Coord.: Susan Soucie. Product(s): Supplier of CD Precision Screen Printers

TAL Co.-Tuck Auto Labeler (Div. of Paris Art Packaging Co., Inc.), 7 Drew Ct., Ronkonkoma, NY, 11779, (516) 467-2600, Fax: (516) 467-2662. Vice Pres.: Damian DiVita. Product(s): O.E.M. Tuck Automatic Labeler

TAM Packaging Systems, 143 E. Shaker Rd., East Longmeadow, MA, 01028, (413) 525-0216, Fax: (413) 525-7827. Gen. Mgr.: American Opns.: Lee C. Brown. Product(s): Overwrapping, Cartoning, Bundling Equip.

United Ad Label Co., Inc., 700 Columbia St., Brea, CA, 92821, (714) 990-2700, (800) 999-7701, Fax: (800) 999-7701. Pres.: Patrick L. Burns; Mktg. Dir.: David Ruderman; Pdct. Mgr.: Cheryl Hall. Product(s): Provides labels, packaging-audio/video

Univenture Compact Disc Packaging & Storage, 4707 Roberts Rd., Columbus, OH, 43228, (614) 529-2100, Fax: (614) 529-2110, E-Mail: sales@univenture.com. Pres.: Ross O. Youngs; Dir., Sales: Rich Williams; Mktg.: Andrew Blank. Product(s): 3 1/2" delabeler, CD inserters for sleeves

Vanguard ID Systems Div., 436 Creamery Way, Exton, PA, 19341, (610) 524-7433. Pres.: Rick Warther. Product(s): Bar code labels

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNamer; Customer Serv.: Kristin Pastorila.

COLLATING & CONVEYOR SYSTEMS

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu.

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud. Product(s): E-Media

Media Automation, 3408 South 1400 West, Salt Lake City, UT, 84119, (801) 973-0455, Fax: (801) 975-8340. Pres.: Joseph A. Babic; Vice Pres., Engineering: B.K. Klopfer; Mfg. Mgr.: Dale Oldroyd.

Otari Corp., 378 Vintage Park Dr., Foster City, CA, 94404, (415) 341-5900, Fax: (415) 341-7200. Pres.: Jack Soma; Mktg. Mgr.: James Goodman; Industrial Sales Mgr.: Robert LaViolette. Product(s): Modular Integrated Conveyor Automation

Tapematic USA, Inc., 5422 Carrier Dr., Ste. 300, Orlando, FL, 32819, (407) 354-1310, Fax: (407) 363-7699, E-Mail: tapematic.com. Gen. Mgr.: Bryan Ekus; North American Sales: Mark Nevelans; Int'l Sales: Ron Goodwin.

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNamer; Customer Serv.: Kristin Pastorila.

CLEAN ROOM, QUALITY CONTROL & TEST EQUIPMENT

Audio Development, 5335 Merle Hay Rd., Ste. 4, Johnston, IA, 50131, (515) 254-9494, Fax: (515) 254-0733. Pres.: Scott Gerger; Mktg. Dir.: Maria Asteberg. Product(s): CDCATS-QC equipment for replication/master

Berkshire Corp., River St., Great Barrington, MA, 01230, (413) 528-2602, Fax: (413) 528-2614. Pres.: Arnold B. Brandyberry; Vice Pres. Sales/Mktg.: Andrew F. Marsh; Vice Pres. Technology: John Mizia; Vice Pres. Mfg.: Valerie Lorette. Product(s): Wipers, Masks, Glove Liners, Swabs, etc.

CD Associates, Inc., 15375 Barranca Pkwy., Ste. I-101, Irvine, CA, 92718, (714) 733-8580, Fax: (714) 453-0868. Vice Pres., Sales/Mktg.: Vicki Felix Norton. Product(s): CD & Stamper test eqpt.

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu.

Clover Systems, 31642 S. Pacific Coast Hwy., Ste. 101, Laguna Beach, CA, 92677, (714) 499-9566, Fax: (714) 499-4844, E-Mail: 71540.165@compuserve.com. Pres.: Gordon Rudd; Sales: John Paul Ledesma. Product(s): Q.C. Equip. for CD, CD-ROM & CD-R

Data CD, 4872 Topanga Canyon Blvd., Ste. 201, Woodland Hills, CA, 91364, (818) 992-3200, Fax: (818) 992-4755, E-Mail: 74451.3473@compuserve.com. Pres.: Tom Jenny; Western Regl. Mgr.: Vince Wells; Eastern Regl. Mgr.: Doug Beard. Product(s): Quality Control & Testing Equip.

Disc Manufacturing, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, DE, 19803, (800) 433-DISC, (302) 479-2500, Fax: (302) 479-2527, E-Mail: 513-1437@mcimail.com. Vice Pres.: Rusty Capers; Vice Pres.: Richard Law. Product(s): Mastering & Disc Mastering Test Equip.

Disc Manufacturing, Inc. (Plant), 4905 Moores Mill Rd., Huntsville, AL, 35811, (205) 859-9042, Fax: (205) 859-9932. Customer Serv. Mgr.: Phillip Busk. Product(s): CD Test Equipment.

Fairchild Convac USA, 37613 Warm Springs Blvd., Fremont, CA, 94539, (510) 659-8370, Fax: (510) 659-9407. Vice Pres. Sales/Mktg.: Frank Agüero; CD Sales Mgr.: Andy Ebert; Mktg. Commun.: Felisa Legaspi.

Integral Vision/AID, 38700 Grand River Ave., Farmington Hills, MI, 48335, (810) 471-2660, Fax: (810) 615-2971. Pres.: Charles Drake; Vice Pres., Sales/Mktg.: Arthur D. Harmala; Mktg. Coord.: Lisa Super. Product(s): Inspect Series

Media Technologies Ltd., 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopf; Vice Pres.: Bryan Cammarata; Vice Pres., Studio Serv.: Don Jennings. Product(s): Cassette QC Deck & PC Bases QC System

Memcon Corp., 2430 S. 156th Cir., Omaha, NE, 68130, (402) 333-3100, Fax: (402) 333-2029. Pres.: Gerald C. Korth; Sales Mgr.: Larry W. Korth; Mktg. Dir.: Terry Wherlock. Product(s): Disc Certification/Duplication System

Carl M. Rodia & Associates, Inc., 13 Locust St., Trumbull, CT, 06611, (203) 261-1365, Fax: (203) 268-1619, E-Mail: carlrodia@aol.com. Pres.: Carl M. Rodia; Vice Pres. Admin.: Helen M. Rodia; Dir., Commun.: Becky J. Rodia; Vice Pres., Tech. Devel.: Dr. Rodney J. Hurditch; Vice Pres. Sales/Mktg.: Adrian Ganley; Mgr., Process Engineering: Christopher A. Sanzeni. Product(s): Engineering for CD Clean Rooms

Soleras Ltd., 589 Elm St., Biddeford, ME, 04005, (207) 282-5699, Fax: (207) 284-6118. CEO: Alan Plaisted; Pres.: Dean Plaisted; Vice Pres., Sales: Traci Langevin. Product(s): Mask Cleaning Systems

Vaughn Duplication Services, 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497. Regl. Mgr.: Jody McNamer; Customer Serv.: Kristin Pastorila.

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European & International Categories...

EUROPEAN LISTINGS

This portion of the International Buyer's Guide was prepared from information contained in the Music & Media databases. However, beginning in 1997, this section will be produced in our Nashville office. All correspondence should be directed to: Daniel Bale, Operations Mgr., BPI Communications, Directory Central, PO Box 24970, Nashville, TN, 37202.

INTERNATIONAL

This section is organized alphabetically by country name. Listings of approximately 50 countries are included.

MUSIC & VIDEO COMPANIES

- Record Labels
- Video Studios & Program Suppliers & Buyers
- Music Publishers
- Sheet Music & Folio Suppliers

DISTRIBUTION & ACCESSORY PRODUCT MANUFACTURERS

- Wholesalers & Distributors
- Music & Video Accessory Manufacturers
- Manufacturers: Apparel & Specialty Items

INDUSTRY SERVICES & SUPPLIES

- Store Fixture Manufacturers
- Security & Surveillance Systems Manufacturers
- Computer Systems & Services
- Associations & Professional Organizations
- Entertainment Attorneys
- International Brokers/Agents of Music/Video
- Performing and Mechanical Rights Organizations
- Music Libraries
- Public Relations Companies
- Record Promotion Companies
- Schools & Educational Institutions

PROFESSIONAL SERVICES & SUPPLIERS

- Blank & Bulk Magnetic Media Manufacturers
- Blank Tape Loaders
- Pro Media Product Charts
- Consumer Media Product Charts
- Packaging & Mailing Supplies
- Envelopes & Mailers
- Jacket/Sleeve Manufacturers
- Label Manufacturers
- Printing
- Graphic Design
- Polybags & Shrinkwrap
- Components, Parts & Raw Materials
- Cartridges, Cassettes, Reels & Video Boxes
- Jewel Box Manufacturers
- Raw Materials Manufacturers (Compounds, Coatings, etc.)
- Plants & Services
- Compact Disc, CD-ROM & Videodisc Manufacturers
- Plating & Pressing Plants
- Mastering Facilities
- Custom Tape Duplicators
- Packaging Services (Non-duplicator only)
- Equipment Manufacturers of CD, CD-ROM, Tape, Packaging & Labeling
- Manufacturers of Equipment for CD Mastering, Metalizing Systems & Injection Molding
- Tape Duplicating, Processing Equipment & Degaussing Systems (High Speed & Real Time)
- Manufacturing Equipment to Process & Produce Raw Tape
- Screen Printing Equipment
- Packaging & Labeling Equipment
- Collating & Conveyor Systems
- Clean Room, Quality Control & Test Equipment

European Listings

This portion of the International Buyer's Guide was prepared from information contained in the Music & Media databases. However, beginning in 1997, this section will be produced in our Nashville office. All correspondence should be directed to: BPI Communications, Directory Central-Listings, PO Box 24970, Nashville, TN, 37202.

AUSTRIA

RECORD COMPANIES

AARDVARKS MUSIC, Nachtigallenstrasse 18, 5023 Salzburg, Tel: (+43) 662.663 012, Mobile: (+43) 663.916 3000, MD: Michael Wagner.

AMPEL RECORDS, Neidlinger Strasse 18, 3121 Karlstetten, Tel: (+43) 2741.7370, Fax: (+43) 2741.73704, MD: Gertraud Neuninger.

APE RECORDS, Schwanthaler Strasse 43, 5026 Salzburg, Tel: (+43) 662.629 192, Fax: (+43) 662.629 1923, MD: E W Holzmann.

ATS-RECORDS, Breitenau 220, 4591 Molin, Tel: (+43) 7584.2454, Fax: (+43) 7584.2454, A&R Mgr: Reinhard Brunner.

BELLAPHON RECORDS, Grundsteingasse 5-7, 1160 Vienna, Tel: (+43) 1.436 1220, Fax: (+43) 1.439 240, MD: Gerhard David.

BLUE GROOVE, Liebhartsalstrasse 15/5, 1160 Vienna, Tel: (+43) 1.911 3701, Fax: (+43) 1.914 0882, Dir: Hans Theessink.

BMG ARIOLA AUSTRIA, Erlachgasse 134-140, 1100 Vienna, Tel: (+43) 1.601 540, Fax: (+43) 1.602 3612, MD: Harald Th Buechel.

CLASSIC SOUND AUSTRIA, Tannenweg 3, 5082 Fuerstenbrunn bei Salzburg, Tel: (+43) 6246.77038, Fax: (+43) 6246.77038, MD/Prod/Composer: Jiri Pospichal.

COSNOLA PRODUCTION, Hernalser Hauptstrasse 79a/33, 1170 Vienna, Tel: (+43) 1.489 5060, Fax: (+43) 1.480 5060, President: Peter Schmied.

CRAZY MUSIC, Woerzing 5, 4861 Schoerfling, PO Box 29 (Zip: 4861), Tel: (+43) 7662.41510, Mobile: (+43) 664.338 9294, Fax: (+43) 7662.41513, Contact: Kurt Bamacher.

DOMINO BLUE ONE, Johannesgasse 9-13/117, 1010 Vienna, Tel: (+43) 1.513 3759, Fax: (+43) 1.403 7062, E-Mail: domino.blue@adis.at, President: Suzanne Kreuzberger.

DOMINO MUSIKPRODUKTION, Untermarkt 15, 5270 Mauerkirchen, Tel: (+43) 7724.215 811-3, Fax: (+43) 7724.215 822, GM: Guenther Menschik.

DOREMI RECORDS, Spundagasse 5, RH 6, 1210 Vienna, Tel: (+43) 1.271 6470, Fax: (+43) 1.271 6470, Dir: Emad Sayyah.

ECHO MUSIC, Schillerstrasse 31, 8010 Graz, Tel: (+43) 316.323 4380, Fax: (+43) 316.323 4383, MD: Roland Schobor.

EDEL MUSIK VERTRIEB, Wallenmahd 53, 6850 Dornbirn, Tel: (+43) 5572.23494, Fax: (+43) 5572.23498, MD: Mark Flury.

EMI AUSTRIA, Webgasse 43, 1060 Vienna, PO Box 83 (Zip: 1060), Tel: (+43) 1.599 890, Fax: (+43) 1.596 9336, MD: Erich Krapfenbacher.

EXCLUSA, Wallenmahd 53, 6850 Dornbirn, Tel: (+43) 5572.23494, Fax: (+43) 5572.23498, MD: Roland Ernst Neurner.

FIPS RECORDS, Schoepfergasse 3, 1120 Vienna, Tel: (+43) 1.812 2189, Fax: (+43) 1.813 6878, MD: Guenther Pfeiffer.

FRIEDRICH WEBER MUSIK VERLAG, Braeuhausgasse 31/12, 1050 Vienna, Tel: (+43) 1.553 9773, Fax: (+43) 1.545 2077.

FRW RECORDS FRIEDRICH WEBER, Braeuhausgasse 31/12, 1050 Vienna, Tel: (+43) 1.553 9773, Fax: (+43) 1.545 2077, Dir: Friedrich Weber.

GOLBIN RECORDS, Doktor Theodor Koerner Strasse 28, 3100 St. Poelten, PO Box 543 (Zip: 3100), Tel: (+43) 2742.76227, Mobile: (+43) 663.081 456, Fax: (+43) 2742.71441, E-Mail: golbin@noci.at, MD/Label Mgr: C.M. Gold.

GRANIT RECORDS, Seebamerstrasse 5, 2111 Harmannsdorf, PO Box 6 (Zip: 2111), Tel: (+43) 2264.6341, Fax: (+43) 2264.6568, MD: Paul Fields.

HIT-FABRIK, Muehlgasse 1, Obj. 20, 2353 Guntramsdorf, Tel: (+43) 2236.53006, Fax: (+43) 2236.530 0690, E-Mail: hit-fab@ping.at, MD: Franz Grohs.

JAMI THE DANCE LABEL, Mariannengasse 25/2-5, 1090 Vienna, Tel: (+43) 1.405 5358, Fax: (+43) 1.406 1792, MD: Harry Huber.

KKM RECORDS, Hauptstr. 41, 2551 Enzesfeld, PO Box 33 (Zip: 2551), Tel: (+43) 225.682 995, Fax: (+43) 225.682 996, Dir: Klaus Kovarik.

KOCH INTERNATIONAL (AUSTRIA), Hoefen, PO Box 24 (Zip: 6600), Tel: (+43) 5672.5500, Fax: (+43) 5672.5580, President: Franz Koch.

LEMON RECORDS, Zollergasse 13, 1070 Vienna, Tel: (+43) 1.523 0147, Fax: (+43) 1.523 3234, E-Mail: lemon@magnet.at, Contact: Ernie Seuberth.

MAXI RYTHM, Porzellangasse 56/IV/8, 1090 Vienna, Tel: (+43) 1.581 4200, Fax: (+43) 1.581 4210, MD: Hans-Peter Jank.

MCA MUSIC ENTERTAINMENT (AUSTRIA), Barnabitingasse 8/2/3, 1060 Vienna, Tel: (+43) 1.585 0020, Fax: (+43) 1.581 3493, GM: Joerg Eiben.

MUSICA SCHALLPLATTEN VERTRIEB, Webgasse 43, 1060 Vienna, PO Box 451 (Zip: 1060), Tel: (+43) 1.5975 646-0, Fax: (+43) 1.5975 64636, MD: Franz J Wallner.

NR-MUSIC, Herrengasse 3b, 4600 Wels, Tel: (+43) 664.204 5860, Fax: (+43) 7272.469 912, MD: Norbert Reichart.

OPERATOR, Brauhausgasse 14, 3003 Gablitz, Tel: (+43) 2231.5828, Mobile: (+43) 664.303 3840, Fax: (+43) 2231.61255, E-Mail: operator@immedias.ping.at, MD: Erwin Kiennast.

PETE LENLOY MUSIC, Linzerstrasse 198-200, 1141 Vienna, PO Box 33 (Zip: 1141), Tel: (+43) 222.914 6250, Fax: (+43) 222.911 3399, MD: Peter Gutwirth.

PG RECORDS, Glaserstrasse 8, 4040 Linz, Tel: (+43) 732.243 028 or (0)663.872 176, Fax: (+43) 732.246 030, Contact: Peter Guschelbauer.

PHOEBUS MUSIC GROUP, Liechtensteinstrasse 117/1/17, 1090 Vienna, Tel: (+43) 1.408 2109, Fax: (+43) 1.403 4837, MD/Owner: Franz Christian Schwarz.

PITAH MUSIC, Taborstrasse 20/17, 1020 Vienna, Tel: (+43) 1.216 4405/551 7462, Dir: Arne Marsel.

POLYGRAM, Edelsinnstrasse 4, 1120 Vienna, PO Box 85 (Zip: 1120), Tel: (+43) 1.811 210, Fax: (+43) 1.813 1300, MD: Chris Wemcken.

PREISERRECORDS, Fischerstiege 9, 1010 Vienna, Tel: (+43) 1.533 6228, Fax: (+43) 1.533 4405, MD: Verena Probst.

RAGE MUSIC ENTERTAINMENT, Josefstrasse 25, 3100 St. Poelten, Tel: (+43) 2742.78512, Mobile: (+43) 663.911 7110, Fax: (+43) 2742.78906, E-Mail: steve.rhodes@telecom.at, A&R: Steve Rhodes.

REVERSO MUSIKPRODUKTIONSGESELLSCHAFT, Fuehrichgasse 8, 1010 Vienna, Tel: (+43) 1.512 2491, Fax: (+43) 1.513 7646, MD: Markus Spiegel.

REX ROVAL, Neulerchenfelder strasse 3-7, 1160 Vienna, Tel: (+43) 1.4035 9910, Fax: (+43) 1.4035 99113, MD: Hans Granzer.

RgG-MUSIC & MANAGEMENT, Favoritenstrasse 53/2/6/18, 1100 Vienna, Tel: (+43) 1.804 3940/663.804 395, Mobile: (+43) 664.300 5803, Fax: (+43) 1.604 3940, Owner: Peter Steinbach.

ROXY RECORDS, Braeuhausgasse 31/12, 1050 Vienna, Tel: (+43) 1.553 9773, Fax: (+43) 1.545 2077, MD: Friedrich Weber.

RRA-AUSTRIA, Fesslerstrasse 20, 3100 St. Poelten, PO Box 425 (Zip: 3101), Tel: (+43) 2742.76552, Fax: (+43) 2742.700 0020, Contact: Edwin Prochaska.

SICA SOUND MUSIC, Steinamangererstrasse 187, 7400 Oberwart, Tel: (+43) 3352.33392, Fax: (+43) 3352.34130, Dir: Gerhard Sulyok.

SONIC FLOW, Kaferheim 20, 5071 Wals, Tel: (+43) 662.850 034, Mobile: (+43) 663.976 7870, Fax: (+43) 662.850 034, MD: Liza Eibl.

SONY MUSIC ENTERTAINMENT (AUSTRIA), Erlachgasse 134-140, 1101 Vienna, Tel: (+43) 1.601 570, Fax: (+43) 1.602 3615, MD: Martin Pammer.

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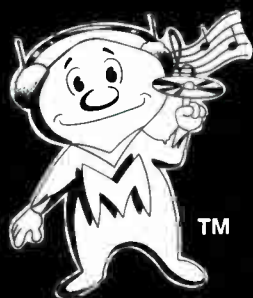
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CSM (COMPACT SOUND MUSIC/COLOR SCAN MEDIA), Viktor Kaplan Strasse 22, 2232 Deutsch Wagram, Tel: (+43) 2247.2552, Fax: (+43) 2247.25524, Graphic Designer: Brigitte Matula; (Pre-)Mastering Services: CD pre-mastering.

FELDBACHER MUSIKHAUS STUDIO, Gleichenerberger Strasse 5, 8330 Feldbach, Tel: (+43) 3152.3520, Fax: (+43) 3152.6814, MD: Kurt Keirath; (Pre-)Mastering Services: CD pre-mastering.

GORILLA STUDIOS, Zollergasse 13, 1070 Vienna, Tel: (+43) 1.523 0147, Fax: (+43) 1.523 3234, E-Mail: lemond@magnet.at, MD: Ernie Seuberth; Mastering services.

HEY-U ENTERTAINMENT GROUP, Speisinger Strasse 121-127, 1230 Vienna, Tel: (+43) 1.885 525, Fax: (+43) 1.885 609, E-Mail: s.hey-u@magnet.at, MD: Herwig Ursin; Mastering services.

MAGIC SOUND, Schoenauergasse 53a, 8010 Graz, Tel: (+43) 316.832 425, Fax: (+43) 316.832 425, Studio Mgr/Eng: Andi Beit; Mastering services.

MATTERHORN PRODUKTIONEN, Hornbostelgasse 16-18/II HP, 1060 Vienna, Tel: (+43) 1.597 1580, Fax: (+43) 1.5971 58020, Studio Mgr: Eddie Siblik; Mastering services.

MG-SOUND STUDIOS, Salzgras 16, 1010 Vienna, Tel: (+43) 1.535 6404, Fax: (+43) 1.5356 40418, Owner/Eng/Prod: Martin Boehm; Mastering services.

PERFECT SOUND STUDIO, St. Veitersstrasse 144, 8046 Graz, Tel: (+43) 316.694 490, Fax: (+43) 316.691 305, MD: Harald Werth; (Pre-)Mastering Services: CD pre-mastering.

RAGE MUSIC ENTERTAINMENT, Josefstrasse 25, 3100 St. Poelten, Tel: (+43) 2742.78512, Mobile: (+43) 663.911 7110, Fax: (+43) 2742.78906, E-Mail: steve.rhodes@telecom.at, A&R: Steve Rhodes; Mastering services.

RITT SOUND TONSTUDIO, Suedhangweg 14, 4523 Neuzeug, Tel: (+43) 7252.65692, Fax: (+43) 7252.656 924, Studio Mgr/Sales Dir: David Ritt; (Pre-)Mastering Services: CD pre-mastering.

SACOM - SASCHA GOEBEL COMMUNICATIONS, Silenengasse 8, Haus 6, 1229 Vienna, PO Box 6 (Zip: 1229), Tel: (+43) 1.257 3651, Mobile: (+43) 663.920 7123, Fax: (+43) 1.257 3651, Owner: Sascha Goebel; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering; Soundcarrier Components & Raw Materials (D).

SAE TECHNOLOGY COLLEGE (VIENNA), Leysstrasse 43, 1200 Vienna, Tel: (+43) 1.330 4133, Fax: (+43) 1.330 4135, MD: Peter Pichler; Mastering services.

SONIC FLOW TONSTUDIO, Kaeferheim 20, 5071 Wals/Salzburg, Tel: (+43) 662.850 034, Fax: (+43) 662.850 0344, MD/Bookings: Liza Eibi; Mastering services.

SONY DADC AUSTRIA, Niederalp 282, 5081 Anif, Tel: (+43) 6246.880, Fax: (+43) 6246.73551/72090, MD: Otto Zich; (Pre-)Mastering Services: CD pre-mastering, CD/V laserdisc mastering, Mini Disc pre-mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

STUDIO 3 MUSIKPRODUKTION, Doktor Theodor Koerner Strasse 28, 3100 St. Poelten, PO Box 543 (Zip: 3100), Tel: (+43) 2742.76227, Fax: (+43) 2742.71441, E-Mail: gobin@noet.at, Studio Mgr: Oliver Trbojevic; (Pre-)Mastering Services: CD pre-mastering.

TON ART MUSIC STUDIO, Hietzinger Hauptstrasse 130, 1130 Vienna, Tel: (+43) 1.877 1733, Fax: (+43) 1.877 5979, MD: Alex Munkas; (Pre-)Mastering Services: CD pre-mastering.

TON-UND FILMPRODUKTION GRAF, Oberhart 31, 4642 Sattledt, Tel: (+43) 7242 70022, Fax: (+43) 7242 70022, Contact: Peter Graf; Mastering services.

TRICOM MUSIC PRODUCTIONS & PUBLISHING, Kapellenstrasse 16, 8071 Vasoldsberg, Tel: (+43) 3133.48306, Fax: (+43) 3135.46384, E-Mail: tcomusic@gcwil.kfmgiraz.ac.at, MD: Hannes Jaockl; Mastering services.

TYROLIS STUDIOS, Meilstrasse 36, 6170 Zirl in Tirol, Tel: (+43) 5238.3621, Fax: (+43) 5238.362 151, MD: Elsa Rasinger; (Pre-)Mastering Services: CD pre-mastering.

VIENNOLA, Heidestrasse 11, 2433 Margarethen am Moos, Tel: (+43) 2230.2654, Fax: (+43) 2230.265 485, MD: Peter Hubmann; (Pre-)Mastering Services: CD pre-mastering, Printing and Packaging Services: Audio cassette packaging & collating, CD packaging, Video cassette packaging & collating, Vinyl packaging.

ZERO POINT RECORDING STUDIO, Kramsach 216c, 6233 Kramsach, Tel: (+43) 5337.64992, Fax: (+43) 5337.64992, Owner/Mgr: Werner Zeindl; Mastering services.

ALCHEMIST RECORDS, Rue du Dronckaert 68, 8930 Rekkem, Tel: (+32) 56.420 176, Fax: (+32) 56.425 688, MD: Michel Nachtergaele.

AMC, Rue Victor Oudart 3/5, 1030 Brussels, Tel: (+32) 2.735 2035, Fax: (+32) 2.735 2732, MD: Jean-Marie Sohier.

AMOR ET PSYCHE PRODUCTIONS, Allee du Cloître 43, 1000 Brussels, Tel: (+32) 2.647 5571, Fax: (+32) 2.647 4584, MD: Laurent Jadot.

ARCADE MUSIC COMPANY (BELGIUM), Rue de Wand/De Wandstraat 209-213, 1020 Brussels, Tel: (+32) 2.268 0010, Fax: (+32) 2.268 0987, MD: Richard Dedapper.

ARS PRODUCTIONS, Singel 5, 2550 Kontich, Tel: (+32) 3.457 5859, Fax: (+32) 3.457 5883, MD: Patrick Busschots.

ASSEKREM RECORDS, Noordlaan 296, 9200 Dendermonde, Tel: (+32) 52.214 283, Fax: (+32) 52.200 024, MD: Erik de Blende.

AT THE CROSSROADS, Kerkstraat 118 A, 9120 Vrasene, Tel: (+32) 3.775 2271, Fax: (+32) 3.775 8420, MD: Robert van Yper.

B-TRACK, Larikslaan 9, 2200 Herentals, Tel: (+32) 16.224 685, Mobile: (+32) 75.473 098, Fax: (+32) 16.224 498, MD: Wim Konings.

BACKLINE, Kammerstraat 19, 9000 Ghent, Tel: (+32) 9.224 1255, Fax: (+32) 9.233 3692, MD: Robert van Yper.

BANANA PEEL RECORDS, Bruggestraat 14, 8755 Ruiselede, Tel: (+32) 51.688 067, Fax: (+32) 51.688 067, Contact: Erik Carrette.

BELGIAN FILM MUSIC SOCIETY, Astridlaan 171, 2800 Mechelen, Tel: (+32) 15.414 107, MD: Luc Van de Ven.

BIG-BANG MUSIC, Rue Tillieux 15B, 5100 Jambes, Tel: (+32) 81.308 662, Fax: (+32) 81.303 809, Dir: Pascale Moreaux.

BMG ARIOLA BELGIUM, Square Francois Rigas 30, 1030 Brussels, Tel: (+32) 2.240 2811, Fax: (+32) 2.240 2899, MD: Dorus Sturm.

BONZAI/LIGHTNING RECORDS, Herentalsebaan 355, 2100 Durne-Antwerpen, Tel: (+32) 3.366 4205, Fax: (+32) 3.366 1135, E-Mail: bonzai@bonzairecords.be, Gen Dir: Antoon Pieters.

BOOM!, Bergensesteenweg 19, 1500 Halle, Tel: (+32) 2.360 2851, Fax: (+32) 2.360 5678, MD: J P Van Haesendonck.

BOXX RECORDS, Jan van Gentstraat 4, 2000 Antwerp, Tel: (+32) 3.248 8244, Fax: (+32) 3.248 8243/5, MD: Jan P Peeters.

BYTE RECORDS, Schriekbos 105, 2980 Zoersel, Tel: (+32) 3.385 3737, Fax: (+32) 3.385 3939, E-Mail: byterec@belgonet.be, MD/A&R: Jean-Paul de Coster.

CAR MUSIC, Rue Cortil Bailly 45, 1380 Lasne, Tel: (+32) 2.411 3222, Fax: (+32) 2.411 3515, MD: Roger Meylemans.

CARBON 7, Avenue General Eisenhower 23, 1030 Brussels, Tel: (+32) 2.242 9703, Fax: (+32) 2.245 3885, MD: Alan Ward.

CARRERA RECORDS INTERNATIONAL, Rue de la Marliere 97, 7700 Mouscron, Tel: (+32) 56.331 539, Fax: (+32) 56.344 236, MD: Philippe De Keukeleire.

CBA MUSIC INTERNATIONAL, Rue de Turin 14, 4020 Liege, Tel: (+32) 41.428 687, Fax: (+32) 41.428 687, President: Tomis Chliaren.

CENTROPA MUSIC, Korte Vianenstraat 4, bus 46, 2300 Turnhout, Tel: (+32) 14.420 003, Fax: (+32) 14.420 012, President: Guy Beyers.

COLOUR RECORDS, Rabotstraat 62, 9000 Ghent, Tel: (+32) 9.265 8585, Fax: (+32) 9.265 8586, MD: Marc van Beveren.

CORS RECORDS, Rijksweg 249/3, 3630 Maasmechelen, Tel: (+32) 89.772 954, Fax: (+32) 89.772 954, Contact: Cornelis Ooms.

CRAMMED DISCS, Rue General Patton 43, 1050 Brussels, Tel: (+32) 2.640 7914, Fax: (+32) 2.648 8369, MD: Marc Dhollander.

CREASTARS EUROPE, Bredabaan 107, 2930 Brasschaat, Tel: (+32) 3.652 1767, Fax: (+32) 3.652 1751, A&R Mgr (Creastars & Backbone Rec): Peter Vanderhallen.

CROSSOVER PRODUCTION, Rue de l'Aqueduc 9, 1060 Brussels, Tel: (+32) 2.537 2495, Fax: (+32) 2.537 3551, GM: Frederic Ruelle.

DACTYCO (TLP), Rue d'Angleterre 1a, 6000 Charleroi, Tel: (+32) 71.316 410, Fax: (+32) 71.334 427, Contact: Antoine Philippe.

DAVIDSFONDS/EUFODA, Blijde Inkomststraat 79-81, 3000 Leuven, Tel: (+32) 16.310 600, Fax: (+32) 16.310 608, Dir: Jos Rens.

DE HAECK, Sint-Antoniuslei 39, 2930 Brasschaat, Tel: (+32) 3.664 3761, Fax: (+32) 3.664 3761, MD/Owner: Martin de Haeck.

DECO, Schriekbos 105, 2980 Zoersel, Tel: (+32) 3.385 3737, Fax: (+32) 3.385 3939, E-Mail: byterec@belgonet.be, MD: Jean Paul De Coster.

DECODE RECORDS, Quai au Foin 35, 1000 Brussels, Tel: (+32) 2.219 5142, Fax: (+32) 2.219 5162, MD: Pierre Mussche.

DINO MUSIC, Stationsstraat 70, 1730 Asse, Tel: (+32) 2.452 6699, Fax: (+32) 2.452 6750, MD/A&R Dir: Rik Blomme.

DISQUES DUCHESNE - BELGIAN WORLD RECORDS, Rue des Guillemins 41, 4000 Liege, Tel: (+32) 41.520 701, Fax: (+32) 41.520 701, Dir: Jean Duchesne.

DISTRIDISC INTERNATIONAL, Provinciestraat 318, 2018 Antwerp, Tel: (+32) 3.230 9778, Fax: (+32) 3.230 5378, President: Patrick Asselberghs.

DOMUSIC PRODUCTIONS/TALENT RECORDS.

Letterkundestraat 24, 2610 Antwerp, Tel: (+32) 3.827 7087, Fax: (+32) 3.827 7087/31.70.385 3581, Owner/Dir: Ronald J Dom.

DONOR PRODUCTIONS, Romeinse Steenweg 372, 1853 Strombeek-Bever, Tel: (+32) 2.269 8232, Fax: (+32) 2.267 7534, MD: Paul Govaerts.

DOUBLE T MUSIC, Avenue d'Auderghem/Oudergemlaan 308, 1040 Brussels, Tel: (+32) 2.646 6346, Fax: (+32) 2.646 6739/2.649 7523, MD: Christophe Turckin.

DURECO BELGIUM, Avenue Louise/Louizalaan 390/b2, 1050 Brussels, Tel: (+32) 2.646 3484, Fax: (+32) 2.640 8253, GM: Arthur Praet.

EMI MUSIC BELGIUM, Rue Colonel Bourg 128, 1140 Brussels, Tel: (+32) 2.702 2411, Fax: (+32) 2.702 2400, MD: Dirk de Clippelier.

EUROPEAN MUSIC SERVICES, Kloosterstraat 6a, 2960 Brecht, Tel: (+32) 3.313 6042, Fax: (+32) 3.313 6042, Dir: Jan Voermans.

EVA, Obbergstraat 178, 1780 Wommel, Tel: (+32) 2.460 7585, Fax: (+32) 2.460 6267, GM: Linda Coopman.

FEVER MUSIC, Broekstraat 10, 1730 Kobbegem, Tel: (+32) 2.452 7203, Fax: (+32) 2.452 3425, MD: Hans P Kusters.

FIREBRIGADE'S MUSICPRODUCTION, Avenue Louise 132a, 1050 Brussels, Tel: (+32) 2.345 1722, Fax: (+32) 2.345 1722, E-Mail: p.reiniez@hebel.net, MD: Pontus Edenberg.

FLIGHT-CAST MUSIC, Avenue Albert 143, 1060 Brussels, Tel: (+32) 2.347 3152, Fax: (+32) 2.347 3152, MD/A&R/Promo: Charly de Pessemer.

GAME RECORDS, Kasteellaan 2, 2390 Westmalle, Tel: (+32) 3.309 0276, Fax: (+32) 3.309 1157, MD: Carolina Guilini.

HDF PRO, Rue de Charleroi 86, 5650 Vves-Gomezee, Tel: (+32) 71.655 300, Fax: (+32) 71.653 300, Gen Dir: Thierry Wathelet.

HEBRA RECORDS, Rue Saint-Christophe 30, 1000 Brussels, Tel: (+32) 2.512 7361, Fax: (+32) 2.512 7361, MD: Nicole Dethier.

HKM RECORDS, Broekstraat 10, 1730 Kobbegem, Tel: (+32) 2.452 7203, Fax: (+32) 2.452 3425, MD: Hans P Kusters.

IMPULS INTERNATIONAL, Churchillsteenweg 17, 9320 Ereembodegem, Tel: (+32) 53.835 204, Fax: (+32) 53.835 274, Dir: Joost de Smedt.

INFINITY RECORDS, J B Tassinsstraat 52, 2070 Zwijndrecht, Tel: (+32) 3.252 8882, Fax: (+32) 3.253 0420, MD: Raymond Muyle.

INSANE MUSIC CONTACT, Grand Rue 2, 6183 Trazegnies, Tel: (+32) 67.210 687, Contact: Alain Neffe.

INSIDE RECORDS, Bisschopstraat 25, 2060 Antwerp 6, Tel: (+32) 3.226 7719, Fax: (+32) 3.226 7805, MD: Jean Ney.

IVC, Britselei 56, 2000 Antwerp, Tel: (+32) 3.321 2030, Fax: (+32) 3.231 2065, Contact: Philip Trouillard.

JEAN KLUGER, Avenue Molier 86, 1190 Brussels, Tel: (+32) 2.345 4129/2403, Fax: (+32) 2.347 0954, MD: Jean Kluger.

JVC PRODUCTIONS, Kasteelstraat 51, 8760 Meulebeke, Tel: (+32) 51.489 250, Fax: (+32) 51.485 290, President: Jos Vancraeynest.

KK RECORDS (BELGIUM), Krijgsbaan 240, 2070 Zwijndrecht-Antwerp, Tel: (+32) 3.253 1480, Mobile: (+32) 75.268 770, Fax: (+32) 3.253 1496, President: Jozef Verbruggen.

KLEPTO RECORDS & MANAGEMENT, Langdries 4, 9450 Haaltert, Tel: (+32) 53.836 298, Fax: (+32) 53.833 716, MD/A&R Mgr: Wilfried Brits.

KOCH INTERNATIONAL (BELGIUM), De Villermonstraat 18, 2550 Kontich, Tel: (+32) 3.457 7357, Fax: (+32) 3.458 5091, MD: Bob van der Valk.

LITTLE MAJOR PRODUCTIONS, Desguinlei 42, 2018 Antwerp, Tel: (+32) 3.238 7077, Mobile: (+32) 75.774 374, Fax: (+32) 3.238 1501.

LOUISE HELENE FRANCE, Rue des Brasseries 2, 1320 Tourinnes-Grosse, Tel: (+32) 10.866 943, Fax: (+32) 10.867 107, Contact: Gerard Frippiat.

MAC RECORDS, Lanaken, PO Box 8 (Zip: 3620), Tel: (+32) 89.713 415, President: Mac Bouvrie.

MAMOTSJKA MUSIC, Broekstraat 10, 1730 Kobbegem, Tel: (+32) 2.452 7203, Fax: (+32) 2.452 3425, MD: Hans P Kusters.

MCA MUSIC ENTERTAINMENT (BELGIUM), Brand Whitlocklaan 24, 1200 Brussels, Tel: (+32) 2.735 5030, Fax: (+32) 2.732 5639, MD: Kees van Weijen.

MEGADISC, Blekenstraat 75, 9000 Ghent, Tel: (+32) 9.225 4818, Fax: (+32) 9.225 4818, Owner: Ric Urmeel.

MMO, Rue Fernand Bemier 38, 1060 Brussels, Tel: (+32) 2.534 6000, Fax: (+32) 2.534 7080, MD: Roger Jouret.

MOON OFFICE, THE, Schoolstraat 10, 9300 Aalst, Tel: (+32) 53.775 557, Fax: (+32) 53.774 418, MD: Jo Bogaert.

MTC, 5 Vieux Chaffour, 4841 Henri-Chapelle, Tel: (+32) 87.447 030, Fax: (+32) 87.447 030, E-Mail: david@piron.com, Owner: David Piron.

MUSIQUES ET RECHERCHES, Place de Ransbeck 3, 1380 Ohain, Tel: (+32) 2.354 4368, Fax: (+32) 2.351 0094, Dir: Annette vande Gorne.

MYRON RECORDS, E Vandervarenstraat 49, 1560 Hoeilaart, Tel: (+32) 2.657 2430/3444, Fax: (+32) 2.657 9096, MD: Leon Lamal.

N.E.W.S., Kasteellaan 421, 9000 Ghent, Tel: (+32) 9.225 0230, Fax: (+32) 9.233 1049, MD: Hessel Tieter.

NBS RECORDS, Quai de Cormeure 19, 4000 Liege, Tel: (+32) 41.279 088, Fax: (+32) 41.279 089, MD: Jean-Claude Kieftkyka.

BELGIUM

RECORD COMPANIES

3RIOART, Juliaandillenstraat 22, 2018 Antwerp, Tel: (+32) 16.560 168, Fax: (+32) 16.560 168, MD: Sandy Nys.

ACOUSTICS/VOXOFFICE, Spoorweglaan 224, 9120 Melsele, Tel: (+32) 3.755 4060, Fax: (+32) 3.755 6399, MD: Kris de Bruyne.

AEP MUSIC, Rue Gachard 24, 1050 Brussels, Tel: (+32) 2.649 2847, Fax: (+32) 2.648 7931, MD: Pierre Pletindckx.

NO MORE, Turnhoutsebaan 3, 2390 Oostmalle, Tel: (+32) 3.309 1348, Fax: (+32) 3.309 1375, E-Mail: more@nomore.be, MD: Remo Martufi.

ONADISC, Oude Dorpsweg 21a, 8490 Varsenare, Tel: (+32) 50.387 910, Fax: (+32) 50.382 835, President: Christoff Wybouw.

PARSIFAL, Gulden Vlieslaan 67, 8000 Brugge, Tel: (+32) 50.339 516, Fax: (+32) 50.333 386, E-Mail: info@parsifal.be, President: Gilda Behaeghel.

PAVANE RECORDS, Rue Ravenstein 17, 1000 Brussels, Tel: (+32) 2.513 0965, Fax: (+32) 2.514 2194, MD: Antoine de Wouters d'Oplinter.

PAYOLA RECORDS, Bakelaarstraat 56, 2800 Mechelen, Tel: (+32) 15.211 509, MD: Theo van Hemelrijk.

PLAY IT AGAIN SAM, Rue de Veeweyde 90, 1070 Brussels, Tel: (+32) 2.520 6670, Fax: (+32) 2.527 0471, MD: Kenny Gates.

POLYGRAM BELGIUM, Woluwedal 34, 1200 Brussels, Tel: (+32) 2.775 8140, Fax: (+32) 2.770 5006, MD: Bert Cloeckaert.

PRESTATION MUSIC/MULTI SOUND PUBLISHING, Rue Gachard 24, 1050 Brussels, Tel: (+32) 2.649 2847, Fax: (+32) 2.648 7931, MD: Pierre Pletinckx.

PROMETHEUS RECORDS, Astridlaan 171, 2800 Mechelen, Tel: (+32) 15.414 107, MD: Luc Van de Ven.

QUETZAL RECORDS, Schonenberg 1, 3040 Huldenberg, Tel: (+32) 2.687 9047, Fax: (+32) 2.687 9047, E-Mail: 100116.3307@compuserve.com, GM: P Bauwens.

R&S RECORDS, Leiekaai 25, 9000 Gent, Tel: (+32) 9.216 8989, Fax: (+32) 9.216 8999, MD/A&R Mgr: Renaat Vandepapeliere.

RED ALERT RECORDS, Schuiferskapellesteeweg 2, 8700 Tielt, Tel: (+32) 51.423 099, Fax: (+32) 51.405 908, MD: Dirk Vanseveren.

RED-BOX, 26 rue D'Enfer, 6820 Florenville, PO Box 54 (Zip: 6820), Tel: (+32) 61.314 872, Mobile: (+32) 18.703 941, Fax: (+32) 61.314 872, MD: Dany Pierson.

RENE GAILLY INTERNATIONAL PRODUCTIONS, Rue O Maesschalck 12, 1083 Brussels, Tel: (+32) 2.465 9870, Fax: (+32) 2.465 6955, President: Rene Gailly.

ROTONDO-MUSIC, Overloedstraat 82, 8400 Oostende, Tel: (+32) 59.508 270/509 722, Fax: (+32) 59.508 270, Chmn: Hugo Helsen.

SAHARA PRODUCTIONS INTERNATIONAL, R W V Havrelaan 86, PO Box 72, 2900 Schoten, Tel: (+32) 3.658 9673, Fax: (+32) 3.658 9673, Mgr: Stief Knockaert.

SMASH PRODUCTIONS INT'L/NOW DISCS, Rue Theodore Kluber 1/Zoning Valamprez, 7711 Dottignies, Tel: (+32) 56.486 040/379, Fax: (+32) 56.489 471, MD: Michel Nachtergaele.

SONY MUSIC ENTERTAINMENT (BELGIUM), Rue Evenepoel 9, 1030 Brussels, Tel: (+32) 2.705 7020, Fax: (+32) 2.705 6412, MD: Patrick Decam.

SOWAREX, Rue Paul Emile Janson 9, 1050 Brussels, Tel: (+32) 2.538 5796, Fax: (+32) 2.537 6170, MD/Label Mgr (lgloo): Christine Jottard.

SWEETWOOD PRODUCTIONS, Schupstraat 15, 2018 Antwerp, Tel: (+32) 3.225 2207, Fax: (+32) 3.225 0772, President: Jacqui Suessholz.

TEAM FOR ACTION (T4A), Avenue van Gojtsnoven 45b, 1180 Brussels, Tel: (+32) 2.346 0211, Fax: (+32) 2.346 6304, MD: Claude Martin.

TEMPLE OF TUNE, Grensstraat 17, 8520 Kurne, Tel: (+32) 56.703 300, Fax: (+32) 56.703 333, President: Dirk Lodewijckx.

TEMPO RECORDS (DIVISION OF TEMPO), Krijgslaan 61, 9000 Ghent, Tel: (+32) 9.220 2121, Fax: (+32) 9.221 8100, MD: Luc Standaert.

TESSA RECORDS, Stationstraat 36 W3, 9160 Lokeren, Tel: (+32) 9.348 9638, Fax: (+32) 9.348 9638, MD: Marc de Block.

TILT & PARTNERS, Rue de Vriene 25, 1020 Brussels, Tel: (+32) 2.478 2808, Fax: (+32) 2.478 5853, MD: Herve Verhoosel.

TMD RECORDS, Overloedstraat 82, 8400 Oostende, Tel: (+32) 59.508 270/509 722, Fax: (+32) 59.508 270, President: Hugo Helsen.

TONESETTERS-VKH, Groenhovestraat 38, 8820 Torhout, Tel: (+32) 50.215 399, Fax: (+32) 50.215 399, MD: Jos Demol.

USA - IMPORT RECORDS, Sint Jacobsmarkt 75, 2000 Antwerp, Tel: (+32) 3.232 0429/3838, Fax: (+32) 3.226 2030, MD: Jose Pascual.

VERBEECK RAINBOW, Herentalsesteenweg 16, 2220 Heist op den Berg, Tel: (+32) 15.244 950/247 654, Fax: (+32) 15.241 470, MD: Constant Verbeeck.

VIRGIN RECORDS BELGIUM, Generaal Wahislaan 41, 1030 Brussels, Tel: (+32) 2.705 7193, Fax: (+32) 2.735 4771, President: Dirk de Vries.

WARNER MUSIC BENELUX, Romeinse Steenweg 468 / bus 6, 1853 Grimbergen, Tel: (+32) 2.263 0300, Fax: (+32) 2.263 0330, MD: Ted Sikkink.

WAX WORLD, Schelvisstraat 2, 8370 Blankenberge, Tel: (+32) 50.417 206, Mobile: (+32) 75.248 694, Fax: (+32) 50.411 161, Producer: Jacko Bultinck.

WITLOF MUSIC, Leernsesteenweg 168, B9800 Deinze, Tel: (+32) 9.282 9762, Fax: (+32) 9.282 9850, Dir: J A J Tant.

ALL PETER'S MUSIC, Bosdreef 42, 9820 Merelbeke, Tel: (+32) 9.231 8645, Mobile: (+32) 75.798 645, Fax: (+32) 9.231 8645, Dir: Peter Verbraken.

AMC, Rue Victor Oudart 3/5, 1030 Brussels, Tel: (+32) 2.735 2035, Fax: (+32) 2.735 2732, MD: Jean-Marie Sohie.

ANOSE MUSIC PRODUCTION & EDITION, Rue de la Commune 15, 1030 Brussels, Tel: (+32) 2.223 1861, Fax: (+32) 2.223 1861, MD: Anany Anose.

ASSEKREM RECORDS, Noordlaan 296, 9200 Dendermonde, Tel: (+32) 52.214 283, Fax: (+32) 52.200 024, Contact: Erik de Blende.

BAKKELEYN, Vital Decosterstraat 72, 3000 Louvain, Tel: (+32) 16.230 830, Fax: (+32) 16.227 610, MD: Geert Robberechts.

BALDO MUSIC, Rue Leopold 40, 7330 Saint-Ghislain, Tel: (+32) 65.795 479, Fax: (+32) 65.782 490, MD: Leone Baldo.

BALTIC, Rederijkerstraat 82, 2610 Wilrijk/Antwerpen, Tel: (+32) 3.828 4084, Fax: (+32) 3.829 1068, President: Maria Wuyts.

BIAM MUSIC, Rijksweg 249/3, 3630 Maasmechelen, Tel: (+32) 89.772 954, Fax: (+32) 89.772 954, Contact: Cornelis Ooms.

BMC/ADM PUBLISHING, Singel 5, 2550 Kontich, Tel: (+32) 3.457 5859, Fax: (+32) 3.457 5883, President: Patrick Busschots.

BMG UNIVERSAL MUSIC PUBLISHING, Francois Riga Square 30/8, 1030 Brussels, Tel: (+32) 2.240 2891, Fax: (+32) 2.240 2897, GM: Cesar Boesten.

BOBBEJAAN MUSIC, Stwg naar Olen 45, 2460 Lichtaart, Tel: (+32) 14.557 811, Fax: (+32) 14.557 815, Dir: Bobbejaan Schoepen.

BONZAI/LIGHTNING RECORDS, Herentalsebaan 355, 2100 Deurne-Antwerpen, Tel: (+32) 3.366 4205, Fax: (+32) 3.366 1135, E-Mail: bonzai@bonzairecords.be, Gen Dir: Antoon Pieters.

BOOM!, Bergensesteenweg 19, 1500 Halle, Tel: (+32) 2.360 2851, Fax: (+32) 2.360 5678, MD: J P Van Haesendonck.

CAR MUSIC, Rue Cortil Bailly 45, 1380 Lasne, Tel: (+32) 2.411 3222, Fax: (+32) 2.411 3515, MD: Roger Meylemans.

CARACOL MUSIC / K P A R K, Rue du Cheneau 5, 6120 Ham-sur-Heure, Tel: (+32) 71.221 296, Fax: (+32) 71.221 313, MD: Timothy Hagelstein.

CARRERA RECORDS INTERNATIONAL, Rue de la Mariere 97, 7700 Mouscron, Tel: (+32) 56.331 539, Fax: (+32) 56.344 236, MD: Philippe De Keukeleire.

CENTROPA MUSIC, Korte Vianenstraat 4, bus 46, 2300 Turnhout, Tel: (+32) 14.420 003, Fax: (+32) 14.420 012, President: Guy Beyers.

COLOUR RECORDS, Rabotstraat 62, 9000 Ghent, Tel: (+32) 9.265 8585, Fax: (+32) 9.265 8586, MD: Marc van Beveren.

CROSSOVER PRODUCTION, Rue de l'Aqueduc 9, 1060 Brussels, Tel: (+32) 2.537 2495, Fax: (+32) 2.537 3551, GM: Frederic Ruelle.

DACTYCO (TLP), Rue d'Angleterre 1a, 6000 Charleroi, Tel: (+32) 71.316 410, Fax: (+32) 71.334 427, Mgr: Antoine Philippe.

DE HAEC, Sint-Antoniuslei 39, 2930 Brasschaat, Tel: (+32) 3.664 3761, Fax: (+32) 3.664 3761, MD/Owner: Martin de Haec.

DECOS PUBLISHING, Schriekbos 105, 2980 Zoersel, Tel: (+32) 3.385 3737, Fax: (+32) 3.385 3939, E-Mail: byterec@belgonet.be, Pres/MD: Jean-Paul de Coster.

DENNIS MUSIC RECORDED MUSIC LIBRARY, P a e s t e Blookstraat 19, 3600 Genk, Tel: (+32) 89.350 221, Fax: (+32) 89.351 421, MD: Arjan Bosheek.

DEXON, Rue de la Cite-de-l'Enfance 41, 6001 Marcinelle-Charleroi, PO Box 1661 (Zip: 6000), Tel: (+32) 71.438 970, Fax: (+32) 71.471 581, Dir: Pierre Delfosse.

DONOR PUBLISHING, Romeinse Steenweg 372, 1853 Strombeek-Bever, Tel: (+32) 2.269 8232, Fax: (+32) 2.267 7534, MD: Paul Govaerts.

DOUBLE T MUSIC, Avenue d'Auderghem/Oudergemlaan 308, 1040 Brussels, Tel: (+32) 2.646 6346, Fax: (+32) 2.646 6739/2.649 7523, MD: Christophe Turckin.

EDITIONS DE LA BASCULE, LES, Rue General Patton 43, 1050 Brussels, Tel: (+32) 2.640 7914, Fax: (+32) 2.648 8369, MD: Marc Dholander.

EMI MUSIC PUBLISHING (BELGIUM), A. Giraudlaan 95, 1030 Brussels, Tel: (+32) 2.245 0320, Fax: (+32) 2.245 3455, GM: Guy van Handenhove.

ESPERA, Rue de l'Orient 1, 1040 Brussels, Tel: (+32) 2.646 5550, Fax: (+32) 2.646 6118, MD: Jean Martin.

FLIGHT-CASE MUSIC, Avenue Albert 143, 1060 Brussels, Tel: (+32) 2.347 3152, Fax: (+32) 2.347 3152, MD/Prof Mgr: Charly de Pessemier.

GAME INTERNATIONAL PUBLISHING, Kasteellaan 2, 2390 Westmalle, Tel: (+32) 3.309 0276, Fax: (+32) 3.309 1157, MD: Carolina Guilini.

HANS KUSTERS MUSIC, Broekstraat 10, 1730 Kobbegem, Tel: (+32) 2.452 7203, Fax: (+32) 2.452 3425, MD/Prof Mgr: Hans P Kusters.

HORN MUSIC, Bruloestraat 2, 8950 Heuveland, Tel: (+32) 57.444 379, Mobile: (+32) 75.281 435, Fax: (+32) 57.448 283, MD: Patrick Gyselinck.

INFINITY RECORDS, J B Tassinsstraat 52, 2070 Zwijndrecht, Tel: (+32) 3.252 8882, Fax: (+32) 3.253 0420, MD: Raymond Muylle.

INTERMANAGEMENT PUBLISHING, Jan van Gentstraat 4, 2000 Antwerp, Tel: (+32) 3.248 8242, Fax: (+32) 3.248 8243, MD: Cock Olijslagers.

JEAN KLUGER, Avenue Moliere 86, 1190 Brussels, Tel: (+32) 2.345 4129/4203, Fax: (+32) 2.347 0954, MD: Jean Kluger.

KK RECORDS (BELGIUM), Krijgslaan 240, 2070 Zwijndrecht-Antwerp, Tel: (+32) 3.253 1480, Mobile: (+32) 75.268 770, Fax: (+32) 3.253 1496, President: Jozef Verbruggen.

KLEPTO RECORDS & MANAGEMENT, Langdries 4, 9450 Haaltert, Tel: (+32) 53.836 298, Fax: (+32) 53.833 716, MD: Wilfried Brits.

LE JEAN PUBLISHING, Kloosterstraat 6a, 2960 Brecht, Tel: (+32) 3.313 6042, Fax: (+32) 3.313 6042, Dir: Jan Voermans.

LITTLE MAJOR PRODUCTIONS, Desguinlei 42, 2018 Antwerp, Tel: (+32) 3.238 7077, Mobile: (+32) 75.774 374, Fax: (+32) 3.238 1501, MD: Philip Opdebeek.

LOUISE HELENE FRANCE, Rue des Brasseries 2, 1320 Tourinnes-Grosse, Tel: (+32) 10.866 943, Fax: (+32) 10.867 107, Contact: Gerard Fippiat.

MAC RECORDS, Lanaken, PO Box 8 (Zip: 3620), Tel: (+32) 89.713 415, President: Mac Bouvrie.

MAMA LINDA, A. Dansaertstraat 93, 1000 Brussels, Tel: (+32) 2.513 2772, Fax: (+32) 2.511 3338, Owner: Linda van Waesberge.

MAMOTSJKA MUSIC, Broekstraat 10, 1730 Kobbegem, Tel: (+32) 2.452 7203, Fax: (+32) 2.452 3425, MD: Hans P Kusters.

MOUSE MUSIC CO, Staatsbaan 76, 9991 Adegem, Tel: (+32) 50.712 951, Fax: (+32) 50.717 554, MD: Adriaan van Landschoot.

NADA / 62 TV RECORDS, Rue du Fortstraat 10, 1060 Brussels, Tel: (+32) 2.534 7184, Fax: (+32) 2.534 7176, MD: Philippe Decoster.

NIGHT MUSIC, Avenue Louise 522, 1050 Brussels, Tel: (+32) 2.640 2475, Fax: (+32) 2.640 2210, Contact: Giovanna Adamo.

NIKKI, Vossestraat 44, 3090 Overijse, Tel: (+32) 2.687 3878, Fax: (+32) 2.687 2863, E-Mail: nikki@innet.be, Contact: Heidi Gable.

NO MORE, Turnhoutsebaan 3, 2390 Oostmalle, Tel: (+32) 3.309 1348, Fax: (+32) 3.309 1375, E-Mail: more@nomore.be, MD: Remo Martufi.

OK SONGS, Bisschopstraat 25, 2060 Antwerp 6, Tel: (+32) 3.226 7719, Fax: (+32) 3.226 7805, MD: Jean Ney.

ONADISC, Oude Dorpsweg 21a, 8490 Varsenare, Tel: (+32) 50.387 910, Fax: (+32) 50.382 835, President: Christoff Wybouw.

PANORAMIX, Rue du Presbyterie 21, 4032 Liege/Chenee, Tel: (+32) 41.651 434/672 928, Fax: (+32) 41.672 928, MD: Jean-Charles Cremers.

PEERMUSIC (BELGIUM), Harvest House, 12 Chaussee de Vieurgat, 1050 Brussels, Tel: (+32) 2.644 0656, Fax: (+32) 2.644 0483, Representative: Bernard Goffin.

PRESTATION MUSIC/MULTI SOUND PUBLISHING, Rue Gachard 24, 1050 Brussels, Tel: (+32) 2.649 2847, Fax: (+32) 2.648 7931, MD: Pierre Pletinckx.

QUETZAL RECORDS, Schonenberg 1, 3040 Huldenberg, Tel: (+32) 2.687 9047, Fax: (+32) 2.687 9047, E-Mail: 100116.3307@compuserve.com, GM: P Bauwens.

ROTONDO-MUSIC PUBLISHING, Overloedstraat 82, 8400 Oostende, Tel: (+32) 59.508 270/509 722, Fax: (+32) 59.508 270, President: Hugo Helsen.

RVY MUSIC PUBLISHING, Kammerstraat 19, 9000 Ghent, Tel: (+32) 9.224 1255, Fax: (+32) 9.233 692, MD: Robert van Yper.

SCORPION MUSIC, Pijnderslaan 84, 9200 Dendermonde, Tel: (+32) 52.218 987, Fax: (+32) 52.225 260, MD: Hendrik Deschuyteneer.

SMASH PRODUCTIONS INT'L/NOW DISCS, Rue Theodore Kluber 1/Zoning Valamprez, 7711 Dottignies, Tel: (+32) 56.486 040/379, Fax: (+32) 56.489 471, MD: Michel Nachtergaele.

SONY/ATV MUSIC PUBLISHING (BELGIUM), Koninginneweg 34, 1217 LA Hilversum, PO Box 116 (Zip: 1200 AC), Tel: (+32) (+31)3567 27474, Fax: (+32) (+31)3567 27477, MD: Marjo Schenk.

SONY MUSIC ENTERTAINMENT (BELGIUM), Rue Evenepoel 9, 1030 Brussels, Tel: (+32) 2.705 7020, Fax: (+32) 2.705 6412, MD: Patrick Decam.

SOWAREX, Rue Paul Emile Janson 9, 1050 Brussels, Tel: (+32) 2.538 5796, Fax: (+32) 2.537 6170, MD/Label Mgr (lgloo): Christine Jottard.

STEP EIGHT MUSIC, Broekstraat 10, 1730 Kobbegem, Tel: (+32) 2.452 7203, Fax: (+32) 2.452 3425, MD: Hans P Kusters.

SUPERTONIC MUSIC, J Blockstraat 33, 2640 Mortsel, Tel: (+32) 3.440 8012, Fax: (+32) 3.440 4679, MD: Evert Verhees.

T & B MUSIC, Gulden Vlieslaan 67, 8000 Brugge, Tel: (+32) 50.339 516, Fax: (+32) 50.333 386, E-Mail: nico@parsifal.be, President: Gilda Behaeghel.

TEAM FOR ACTION (T4A), Avenue van Gojtsnoven 45b, 1180 Brussels, Tel: (+32) 2.346 0211, Fax: (+32) 2.346 6304, MD: Claude Martin.

TEMPLAR MUSIC, Victor Oudartstraat 3, 1030 Brussels, Tel: (+32) 2.735 2035, Fax: (+32) 2.734 2565, MD: Pierre Mossiat.

TEMPO (TOP ENTERTAINMENT EDITIONS), Krijgslaan 61, 9000 Ghent, Tel: (+32) 9.220 2121, Fax: (+32) 9.221 8100, MD: Luc Standaert.

TONESETTERS-VKH, Groenhovestraat 38, 8820 Torhout, Tel: (+32) 50.215 399, Fax: (+32) 50.215 399, MD: Jos Demol.

MUSIC PUBLISHERS

ADASON PRODUCTIONS, Boulevard de la Cense 84, 1410 Waterloo, Tel: (+32) 2.354 2034, Fax: (+32) 2.354 8488, President/MD: Andre d' Anjou.

USA - IMPORT RECORDS, Sint Jacobsmarkt 75, 2000 Antwerp, Tel: (+32) 3.232 0429/3838, Fax: (+32) 3.226 2030, MD: Jose Pascual.

WALLONIE-BRUXELLES MUSIQUES, Boulevard Adolphe Max 13, Box 6, 1000 Brussels, Tel: (+32) 2.218 6209, Fax: (+32) 2.218 3424, Dir: Patrick Printz.

WARNER CHAPPELL BELGIUM, Place J de Meux/J de Wauxplein 39, 1040 Brussels, Tel: (+32) 2.733 9789, Fax: (+32) 2.734 0234, MD: Charles Kuiper.

WAX WORLD, Schelvisstraat 2, 8370 Blankenberge, Tel: (+32) 50.417 206, Mobile: (+32) 75.248 694, Fax: (+32) 50.411 161, MD: Jacko Bultinck.

WHITE BULL MUSIC & MANAGEMENT, Vaal 6 Bus 8, 1730 Asse, Tel: (+32) 2.452 4742, Mobile: (+32) 75.782 566, Fax: (+32) 2.452 4943, E-Mail: white.bull@skynet.be, MD/Mktg/Sales: Geert Byttebier.

WITLOF MUSIC, Leerseesteenweg 168, B9800 Deinze, Tel: (+32) 9.282 9762, Fax: (+32) 9.282 9850, Dir: J A J Tant.

RECORD DISTRIBUTORS

ABIGWAN, Boulevard de la Cambre 57b, 1050 Brussels, Tel: (+32) 2.640 3490, Fax: (+32) 2.640 3497, E-Mail: Out of business.

AEP MUSIC, Rue Gachard 24, 1050 Brussels, Tel: (+32) 2.649 2847, Fax: (+32) 2.648 7931, MD: Pierre Pletinckx.

AMC, Rue Victor Oudart 3/5, 1030 Brussels, Tel: (+32) 2.735 2035, Fax: (+32) 2.735 2732, MD: Jean-Marie Sohier.

AMOR ET PSYCHE PRODUCTIONS, Allee du Cloître 43, 1000 Brussels, Tel: (+32) 2.647 5571, Fax: (+32) 2.647 4584, MD: Laurent Jaddot.

ARCADE MUSIC COMPANY (BELGIUM), Rue de Wand/De Wandstraat 209-213, 1020 Brussels, Tel: (+32) 2.268 0010, Fax: (+32) 2.268 0987, MD: Richard Dedapper.

BALTIC, Rederijersstraat 82, 2610 Wilrijk/Antwerpen, Tel: (+32) 3.828 4084, Fax: (+32) 3.829 1068, President: Maria Wuyts.

BELGIAN FILM MUSIC SOCIETY, Astridlaan 171, 2800 Mechelen, Tel: (+32) 15.414 107, MD: Luc Van de Ven.

BIG-BANG MUSIC, Rue Tillieux 15B, 5100 Jambes, Tel: (+32) 81.308 662, Fax: (+32) 81.303 809, Dir: Pascale Moreaux.

BMG ARIOLA BELGIUM, Square Francois Rigas 30, 1030 Brussels, Tel: (+32) 2.240 2811, Fax: (+32) 2.240 2899, MD: Dorus Sturm.

CARBON 7, Avenue General Eisenhower 23, 1030 Brussels, Tel: (+32) 2.242 9703, Fax: (+32) 2.245 3885, MD: Alan Ward.

CBA MUSIC INTERNATIONAL, Rue de Turin 14, 4020 Liege, Tel: (+32) 41.428 687, Fax: (+32) 41.428 687, President: Tomis Chilaeren.

CODA DISTRIBUTION, Stokerijstraat 3, 3540 Herk-de-Stad, Tel: (+32) 13.552 907, Fax: (+32) 13.555 031, MD: Dirk de Greef.

CROSSOVER PRODUCTION, Rue de l'Aqueduc 9, 1060 Brussels, Tel: (+32) 2.537 2495, Fax: (+32) 2.537 3551, GM: Frederic Ruelle.

DACTYCO (TLP), Rue d'Angleterre 1a, 6000 Charleroi, Tel: (+32) 71.316 410, Fax: (+32) 71.334 427, Contact: Antoine Philippe.

DINO MUSIC, Stationsstraat 70, 1730 Asse, Tel: (+32) 2.452 6699, Fax: (+32) 2.452 6750, MD/A&R Dir: Rik Blomme.

FLIGHT-CASE MUSIC, Avenue Albert 143, 1190 Brussels, Tel: (+32) 2.347 3152, Fax: (+32) 2.347 3152.

GODDAERT, DE, Pruynenstraat 9, 2000 Antwerp, Tel: (+32) 3.233 5053, Fax: (+32) 3.225 2632, President: Guido Sanders.

HARMONIA MUNDI (BELGIUM), 27 rue de College, 1050 Brussels, Tel: (+32) 2.646 6794, Fax: (+32) 2.646 2163.

KOCH INTERNATIONAL (BELGIUM), De Villemonstraat 18, 2550 Kontich, Tel: (+32) 3.457 7357, Fax: (+32) 3.458 5091, MD: Bob van der Valk.

MAC RECORDS, Lanaken, PO Box 8 (Zip: 3620), Tel: (+32) 89.713 415, President: Mac Bouvrie.

MUSIC & VISION TRADING, Singel 5, 2550 Kontich, Tel: (+32) 3.457 4606, Fax: (+32) 3.457 4668, MD: Patrick Busschots.

MUSIC & WORDS BELGIUM, Europalaan 7, 8970 Poperinge, Tel: (+32) 57.337 033, Fax: (+32) 57.337 603, MD: Liesbeth Puts.

N.E.W.S., Kasteellaan 421, 9000 Ghent, Tel: (+32) 9.225 0230, Fax: (+32) 9.233 1049, MD: Hessel Tietier.

PARSIFAL, Gulden Vlieslaan 67, 8000 Brugge, Tel: (+32) 50.339 516, Fax: (+32) 50.333 386, E-Mail: info@parsifal.be, President: Gilda Behaeghel.

PLAY IT AGAIN SAM, Rue de Veeweyde 90, 1070 Brussels, Tel: (+32) 2.520 6670, Fax: (+32) 2.527 0471, MD: Kenny Gates.

POLYGRAM BELGIUM, Woluwedal 34, 1200 Brussels, Tel: (+32) 2.775 8140, Fax: (+32) 2.770 5006, MD: Bert Cloeckaert.

PROMETHEUS RECORDS, Astridlaan 171, 2800 Mechelen, Tel: (+32) 15.414 107, MD: Luc Van de Ven.

RED-BOX, 26 rue D'Enfer, 6820 Florenville, PO Box 54 (Zip: 6820), Tel: (+32) 61.314 872, Mobile: (+32) 18.703 941, Fax: (+32) 61.314 872, MD: Dany Pierson.

RENE GAILLY INTERNATIONAL PRODUCTIONS, Rue O Maeschalck 12, 1083 Brussels, Tel: (+32) 2.465 9870, Fax: (+32) 2.465 6955, President: Rene Gailly.

SONY MUSIC ENTERTAINMENT (BELGIUM), Rue Evenepoel 9, 1030 Brussels, Tel: (+32) 2.705 7020, Fax: (+32) 2.705 6412, MD: Patrick Decam.

RECORD PROMOTION

BEELDHUIS, Koetsweg 112, 3010 Kessel-Lo, Tel: (+32) 16.350 061, Fax: (+32) 16.350 085, MD: Luc Dierickx.

BIG-O PROMOTIONS/JDELTUIT PROD INT'L, Rijksweg 249/3, 3630 Maasmechelen, Tel: (+32) 89.772 954, Fax: (+32) 89.772 954, Contact: Cornelis Ooms.

EUROTICKETS, Boulevard Lambertmont 99b, 1030 Brussels, Tel: (+32) 2.245 1560, Fax: (+32) 2.245 1560, GM: Serge Koninckx.

LUCY ROZENBAUM PR, Fernand Neuraystraat 8, 1060 Brussels, Tel: (+32) 2.344 2112, Fax: (+32) 2.347 5164, MD: Lucy Rozenbaum.

PRE-TEXT, Eugene Joorsstraat 50, 2140 Borgerhout, Tel: (+32) 3.235 4943, Fax: (+32) 3.235 4576, GM: Fred Int Panis.

PROMOTOP UNIT, Rue de la Primevere, 1180 Brussels, Tel: (+32) 2.345 9541, Fax: (+32) 2.345 9541, MD: Robert Navez.

TAILOR MADE COMMUNICATION, Desguinlei 220, 2018 Antwerpen, Tel: (+32) 3.238 5969, Fax: (+32) 3.238 9989, MD: Eddy du Bois.

VERDI KREATIE & ORGANISATIE, Beukenlaan 3, 2970 Schilde, Tel: (+32) 3.353 1900, Fax: (+32) 3.353 6971, MD: Steven Dierot.

WALLONIE-BRUXELLES MUSIQUES, 13 Boulevard Adolphe Max, Boite 6, 1000 Brussels, Tel: (+32) 2.218.6209, Fax: (+32) 2.218 3424, Co-Ord: Patrick Printz.

SOUNDCARRIER MANUFACTURERS

AAA CASSETTE & VIDEO FACTORY, Antwerpsesteenweg 62, 2950 Kapellen, Tel: (+32) 3.665 0578, Fax: (+32) 3.665 4253, MD: Serge de Rycke; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 50000, In house, Video cassette, Minimum order: 20, Annual Capacity: 100000, In house.

AAC - SONOGAM, Av. D. Popilmont 49, 1083 Brussels, Tel: (+32) 2.420 0904, Fax: (+32) 2.420 1254, MD: Alfonso Guarraci; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 300000, CD pressing, Minimum order: 500.

BIE BELGIUM, Rue Berkendael 79, 1190 Brussels, Tel: (+32) 2.347 1620, Fax: (+32) 2.347 5105, E-Mail: bie.duplideo.gyc@skynet.be, MD: Gregoire Burgman; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 1000000, In house, CD pressing, Minimum order: 500, Annual Capacity: 1000000, In house, CD/V laserdisc pressing, Minimum order: 100, Annual Capacity: 10000, In house, DAT, Minimum order: 1, Annual Capacity: 10000, In house, Video cassette, Minimum order: 100, Annual Capacity: 550000, In house.

DIGIPRO INTERNATIONAL, Rue Gachard 10, 1050 Brussels, Tel: (+32) 2.644 1515, Fax: (+32) 2.644 2424, MD: Jacques Krischer; (Pre-)Mastering Services: CD pre-mastering, Vinyl disc cutting.

DISCO-PRESS, Houwikerstraat 1, 3540 Herk-de-Stad, Tel: (+32) 13.553 111, Fax: (+32) 13.551 493, MD: Andre Willems; Format(s): Audio cassette, CD pressing, Minimum order: 500, Vinyl (10-inch) pressing, Vinyl (12-inch) pressing, Vinyl (7-inch) pressing.

EURO GOSPEL STUDIO, Rue Sous l'Haye 16, 7100 Haine Saint-Pierre, Tel: (+32) 64.213 894, Fax: (+32) 64.264 070, Studio Mgr/Eng: Ruben Wautier; Format(s): Audio cassette, Minimum order: 60.

FOON MASTERING CENTER, Baron Carolyllaan 55-57, 2500 Lier, Tel: (+32) 3.480 4661, Fax: (+32) 3.489 3334, MD: Paul van der Jonckheide; Format(s): CD pressing, Minimum order: 300, Broker for: DISCOPRESS, DAT duplicating.

FREE SOUND STUDIO, Rue Frans Halsstraat 64, 1070 Brussels, Tel: (+32) 2.520 8688, Fax: (+32) 2.520 9300, Contact: Mr. Fabry; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 100000, In house.

GALVOMAT, Houwikerstraat 1, 3540 Herk-de-Stad, Tel: (+32) 13.553 111, Fax: (+32) 13.551 493, MD: Andre Willems; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 2000000.

HARRY'S, Herentalsesteenweg 16, 2220 Heist op den Berg, Tel: (+32) 15.244 950, Fax: (+32) 15.241 470, MD: Staf Verbeeck; Format(s): Audio cassette, Minimum order: 500, In house, CD pressing, Minimum order: 1000, In house, Vinyl (12-inch) pressing, Minimum order: 500, In house, Vinyl (7-inch) pressing, Minimum order: 500, In house.

INTER SERVICE PRESS, Appelweg 88-94, 3221 Nieuwrode, Tel: (+32) 16.568 363, Fax: (+32) 16.569 477, MD: Paul Smits; Format(s): CD pressing, Minimum order: 1000, Annual Capacity: 1050000.

NV SONARE, Wechelsebaan 18, 2275 Lille, Tel: (+32) 14.880 440, Fax: (+32) 14.880 430, MD: Jos de Backer; Format(s): Audio cassette, Minimum order: 50, Annual Capacity: 250000, In house, CD-Rom pressing, In house.

MANUFACTURING SERVICES

AAC - SONOGAM, Av. D. Popilmont 49, 1083 Brussels, Tel: (+32) 2.420 0904, Fax: (+32) 2.420 1254, MD: Alfonso Guarraci; Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, Video cassette labels & inlay printing.

ACE STUDIO NV, Leon Gilliotlaan 87, 2630 Aartselaar, Tel: (+32) 3.877 4044, Fax: (+32) 3.877 0828, Studio Mgr: Frank van Bogaert; Mastering services.

ART & STRATEGY, Diestsesteenweg 294, 3202 Rillaar, Tel: (+32) 16.502 411, Fax: (+32) 16.502 412, MD: Patrick Codenys; Mastering services.

AUDIO CORPORATION MOLIERE STUDIOS, Avenue Moliere 86 bis, 1190 Brussels, Tel: (+32) 2.344 3123, Fax: (+32) 2.346 3208, E-Mail: picomet@arcadis.be, MD: Pic Comet; Mastering services.

BEAURAIN, Woluwelaan 150, 1831 Diegem, Tel: (+32) 272.14802, Fax: (+32) 272.53644, Contact: Yves Vanroy, Contact: Christian Holcomb, Contact: Martin Boghaert; Soundcarrier Equipment.

BIE BELGIUM, Rue Berkendael 79, 1190 Brussels, Tel: (+32) 2.347 1620, Fax: (+32) 2.347 5105, E-Mail: bie.duplideo.gyc@skynet.be, MD: Gregoire Burgman; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, DCC pre-mastering, Video cassette mastering.

CARAIBES RECORDING STUDIO, Rue de la Mutualite 49, 1180 Brussels, Tel: (+32) 2.346 3595/4608, Fax: (+32) 2.346 4875, Contact: Pascal Flamme; Mastering services.

CCR, Vennestraat 6, 9870 Zulte, Tel: (+32) 9.388 6370, Fax: (+32) 9.388 6370, MD/Eng: Kris Belain; Mastering services.

CRYSTAL VIBES, Ceintuurlaan 96, 3600 Genk, Tel: (+32) 89.843 232, Fax: (+32) 89.843 232, MD: Osvaldo La Rosa; Mastering services.

DDF CLASSICAL, Rue Le Correge 80, 1000 Brussels, Tel: (+32) 2.735 6677, Fax: (+32) 2.735 6677, Studio Mgr/Eng: Emmanuel Wautier; Mastering services.

DIGI CLASSICS BUBA, Overstraat 40, 3473 Waanrode, Tel: (+32) 11.582 900, Fax: (+32) 11.582 911, MD: Hilde Peleman; Mastering services.

DIGIPRO INTERNATIONAL, Rue Gachard 10, 1050 Brussels, Tel: (+32) 2.644 1515, Fax: (+32) 2.644 2424, MD: Jacques Krischer; (Pre-)Mastering Services: CD pre-mastering, Vinyl disc cutting; Other: CD-I pre-mastering, CD worm.

DISCO-PRESS, Houwikerstraat 1, 3540 Herk-de-Stad, Tel: (+32) 13.553 111, Fax: (+32) 13.551 493, MD: Andre Willems; (Pre-)Mastering Services: Audio cassette mastering, Printing and Packaging Services: Audio cassette packaging & collating, Audio cassette labels & inlay printing, CD inlay & booklet printing, Vinyl packaging, Vinyl sleeve printing.

EASTFIELD RECORDING STUDIO, Moerenhoutlaan 52, 2180 Ekeren, Tel: (+32) 3.541 0586, Fax: (+32) 3.541 0586, Eng: Edwin Eastfield; Mastering services.

ELLIPSE'S STUDIO, Rue Monrose 17, 1030 Brussels, Tel: (+32) 2.245 0436, Fax: (+32) 2.245 0278, MD: Benoit Deschoolmeester; (Pre-)Mastering Services: DAT mastering.

EURO GOSPEL STUDIO, Rue Sous l'Haye 16, 7100 Haine Saint-Pierre, Tel: (+32) 64.213 894, Fax: (+32) 64.264 070, Studio Mgr/Eng: Ruben Wautier; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

EXCALIBUR HAWK, Leerberghstraat 27, 8510 Marke, Tel: (+32) 51.248 574, Fax: (+32) 51.248 574, MD: Dean Martin; Mastering services.

FOON MASTERING CENTER, Baron Carolyllaan 55-57, 2500 Lier, Tel: (+32) 3.480 4661, Fax: (+32) 3.489 3334, MD: Paul van der Jonckheide; (Pre-)Mastering Services: CD pre-mastering, DAT mastering, Vinyl disc cutting; Other: CD-Rom pre-mastering.

FREE SOUND STUDIO, Rue Frans Halsstraat 64, 1070 Brussels, Tel: (+32) 2.520 8688, Fax: (+32) 2.520 9300, Contact: Mr. Fabry; (Pre-)Mastering Services: Audio cassette mastering.

GALAXY STUDIOS, Kievitstraat 42, 2400 Mol, Tel: (+32) 14.314 343, Fax: (+32) 14.321 224, MD: Wilfried van Baelen; Mastering services.

GLAVERBEL, Chaussee de la Hulpe 166, 1170 Brussels, Tel: (+32) 2.674 3042, Fax: (+32) 2.674 3287, Sales Mgr: Thomas Neihnen; Soundcarrier Components & Raw Materials (D).

HARRY'S, Herentalsesteenweg 16, 2220 Heist op den Berg, Tel: (+32) 15.244 950, Fax: (+32) 15.241 470, MD: Staf Verbeeck; Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

IGLOO STUDIO, Rue de la Mutualite 41, 1190 Brussels, Tel: (+32) 2.343 7756, Fax: (+32) 2.347 1897, E-Mail: igloo.studios@skynet.be, Dir & Engineer: Daniel Leon; Mastering services.

IMPULS RECORDING STUDIOS, WitteVrouwestraat 26, 3020 Herent, Tel: (+32) 16.200 003, Fax: (+32) 16.290 123, MD: Stephan Kraemer; Mastering services.

JET STUDIOS, Chaussee de Jette 218, 1081 Brussels, Tel: (+32) 2.411 9156, Fax: (+32) 2.414 0508, Owner/Mgr: Erwin Vervaecke; Mastering services.

KRS - STUDIO GAM, Rue des Romains 2, 4950 Waimes, Tel: (+32) 80.679 920, Fax: (+32) 80.679 375, Studio Mgr: Pierre Piront; Mastering services.

LITTLE MAJOR PRODUCTIONS, Desguinlei 42, 2018 Antwerp, Tel: (+32) 3.238 7077, Mobile: (+32) 75.774 374, Fax: (+32) 3.238 1501, MD: Philip Opdebeek; Mastering services.

NV SONARE, Wechelsebaan 18, 2275 Lille, Tel: (+32) 14.880 440, Fax: (+32) 14.880 430, MD: Jos de Backer; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering.

PANORAMIX, Rue du Presbytere 21, 4032 Liege/Chenee, Tel: (+32) 41.651 434/672 928, Fax: (+32) 41.672 928, MD: Jean-Charles Cremers; Mastering services.

STUDIO 20, Bietenweg 2, 3300 Tienen, Tel: (+32) 16.820 298, Mobile: (+32) 75.669 207, Fax: (+32) 16.820 299, Studio Mgr: Louis Jans; Mastering services.

THAT'S REAL RECORDS, Rue Royale Sainte-Marie 211, 1030 Brussels, Tel: (+32) 2.242 8580, Fax: (+32) 2.242 2364, MD: Michel Bellens; Mastering services.

CZECH REPUBLIC

RECORD COMPANIES

ARTA RECORDS, Lublanska 57, 120 00 Prague 2, Tel: (+42) 2.2491 4743, Fax: (+42) 2.298 823, MD: Michal Hejna.

BMG ARIOLA CR/SR, Hellichova 5, 118 00 Prague, Tel: (+42) 2.561 8188/189 or 534 845, Fax: (+42) 2.2451 0960, MD: Janek Jaros.

EDIT RECORDS, Zarubova 493, 142 00 Prague 4, Tel: (+42) 2.471 4540/2091, Fax: (+42) 2.471 4540, MD: Miroslav Sik.

INDIES RECORDS, Nam. 28 Fijna 9, 602 00 Brno, Tel: (+42) 5.4521 2034, Fax: (+42) 5.4521 2209, MD: Milos Gruber.

KEKR, Na Mustku 37, 58856 Telc, Tel: (+42) 66.962 979, Fax: (+42) 66.962 978, Import Mgr: Ivan Kren.

MONITOR-EMI, Kovarova 39, 150 00 Prague 5, Tel: (+42) 2.597 404/222-4, Fax: (+42) 2.596 608, MD: Vladimir Kocandrie.

MUTE RECORDS, Pod Kastany 3, 160 00 Prague 6, Tel: (+42) 2.2431 1412, Fax: (+42) 2.328 843, E-Mail: mutecz@traveller.cz, Mgr: George Valtka.

PAVIAN RECORDS, Bratislava, PO Box 193 (Zip: 814 99), Tel: (+42) 7.533 5667, Fax: (+42) 7.533 5667, Contact: Palo Maruscak.

POLYGRAM CZECH REPUBLIC, Na Vysluni 13/201, 100 00 Prague 10, Tel: (+42) 2.771 544/774 421/773 808, Fax: (+42) 2.778 283, MD: Tomas Filip.

POLYGRAM SLOVENSKO, Popradka 7, 821 06 Bratislava, Tel: (+42) 7.240 9966, Fax: (+42) 7.240 9964, MD: Tomas Filip.

POPON RECORDS, Jeremiasova 947, 155 00 Prague 5, Tel: (+42) 2.652 1123, Fax: (+42) 2.5721 0981, President: Frantisek Rychtarik.

PROLUX RECORDS, Palackeho 2205, 756 61 Roznov pod Radhostem, Tel: (+42) 651.57405, Mobile: (+42) 601.531 020, Fax: (+42) 651.57404, GM: Jiri Rohacek.

SAIFAM MUSIC, Kodanska 46, 100 10 Prague 10, Tel: (+42) 2.6715 5016/7, Fax: (+42) 2.6715 5015, MD: Pavel Knorr.

SONY MUSIC ENTERTAINMENT (CZECH REPUBLIC), Slunna 17, 160 00 Prague 6, PO Box 273 (Zip: 160 41), Tel: (+42) 2.2431 1913-17, Fax: (+42) 2.311 6263, MD: Suzanne Smetana.

SUPRAPHON, Palackeho 1, 112 99 Prague 1, Tel: (+42) 2.2423 0072/265 519, Fax: (+42) 2.262 562/2422 5831, A&R Mgr (Classical): Jiri Stilec.

WARNER MUSIC CZECH REPUBLIC, Blanicka 28, 120 00 Prague 2, Tel: (+42) 2.2424 6021/71, Fax: (+42) 2.2424 6072, MD: Manfred Lappe.

MUSIC PUBLISHERS

A-TEMPO VERLAG, Sitneho 19, 130 00 Prague 3, Tel: (+42) 2.627 8871, Fax: (+42) 2.627 8372, MD: Edith Wewerka.

BC PUBLISHING, Husinecka 2, 130 00 Prague 3, Tel: (+42) 2.277 9653, Fax: (+42) 2.627 8372, MD: Petr Belohlavek.

EDIT RECORDS, Zarubova 493, 142 00 Prague 4, Tel: (+42) 2.471 4540/2091, Fax: (+42) 2.471 4540, MD: Miroslav Sik.

PROLUX RECORDS, Palackeho 2205, 756 61 Roznov pod Radhostem, Tel: (+42) 651.57405, Mobile: (+42) 601.531 020, Fax: (+42) 651.57404, GM: Jiri Rohacek.

SUPRAPHON, Palackeho 1, 112 99 Prague 1, Tel: (+42) 2.2423 0072/265 519, Fax: (+42) 2.262 562/2422 5831, President: Vladimir Kukacka.

RECORD DISTRIBUTORS

ARTA RECORDS, Lublanska 57, 120 00 Prague 2, Tel: (+42) 2.2491 4743, Fax: (+42) 2.298 823, MD: Michal Hejna.

BMG ARIOLA CR/SR, Hellichova 5, 118 00 Prague, Tel: (+42) 2.561 8188/189 or 534 845, Fax: (+42) 2.2451 0960, MD: Janek Jaros.

KEKR, Na Mustku 37, 58856 Telc, Tel: (+42) 66.962 979, Fax: (+42) 66.962 978, Import Mgr: Ivan Kren.

MONITOR-EMI, Kovarova 39, 150 00 Prague 5, Tel: (+42) 2.597 404/222-4, Fax: (+42) 2.596 608, MD: Vladimir Kocandrie.

POPON DISTRIBUTE, Jeremiasova 947, 155 00 Prague 5, Tel: (+42) 2.526 743, Fax: (+42) 2.527 638, President: Mr. Schier.

PROLUX RECORDS, Palackeho 2205, 756 61 Roznov pod Radhostem, Tel: (+42) 651.57405, Mobile: (+42) 601.531 020, Fax: (+42) 651.57404, GM: Jiri Rohacek.

SAIFAM MUSIC, Kodanska 46, 100 10 Prague 10, Tel: (+42) 2.6715 5016/7, Fax: (+42) 2.6715 5015, MD: Pavel Knorr.

SUPRAPHON, Palackeho 1, 112 99 Prague 1, Tel: (+42) 2.2423 0072/265 519, Fax: (+42) 2.262 562/2422 5831, A&R Mgr (Classical): Jiri Stilec.

RECORD PROMOTION

10:15 PROMOTION, Prvniho pluku 2a, 186 00 Prague 8, Tel: (+42) 2.2421 4736, Fax: (+42) 2.2303 3059, Contact: Milena Paleckova.

ART SERVICES, Zeleny Pruh 14, 147 00 Prague 4, Tel: (+42) 2.464 449, Fax: (+42) 2.464 449, MD: Petr Doruzka.

SOUNDCARRIER MANUFACTURERS

CDC, Zarubova ul. 1678, 250 88 Celakovice, Tel: (+42) 202.92255, Fax: (+42) 202.92255, MD: Ondrej Zizka; Format(s): CD pressing.

GRAMOFONOVE ZAVODY, 267 12 Lodenice, Tel: (+42) 311.672 309, Fax: (+42) 311.672 143, MD: Zdenec Pelc; Format(s): Audio cassette, Minimum order: 200, Annual Capacity: 1500000, In house, CD pressing, Minimum order: 500, Annual Capacity: 4000000, In house, Vinyl (10-inch) pressing, Minimum order: 100, Annual Capacity: 1000000, In house, Vinyl (12-inch) pressing, Minimum order: 100, Annual Capacity: 1000000, In house, Vinyl (7-inch) pressing, Minimum order: 100, Annual Capacity: 1000000, In house.

KEKR, Na Mustku 37, 58856 Telc, Tel: (+42) 66.962 979, Fax: (+42) 66.962 978, Import Mgr: Ivan Kren; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 150000, In house, CD pressing, Minimum order: 500, Annual Capacity: 50000, Vinyl (12-inch) pressing, Minimum order: 500, In house, Vinyl (7-inch) pressing, Minimum order: 500, In house.

PROIMPEX, Sokolska 32, 120 00 Prague, Tel: (+42) 2.294 409/249 10114, Fax: (+42) 2.294 619, Dir: Jaroslav Polivka.

SONOPRESS, Smichovska 323/36, 150 00 Prague 5, Tel: (+42) 2.528 421, Fax: (+42) 2.528 421, Sales Dir: Bohumil Simonovsky.

MANUFACTURING SERVICES

BASF, Korunovacni 6, 170 00 Prague 7, Tel: (+42) 2.3808, Fax: (+42) 2.2431 1788, MD: Georg Scale; Soundcarrier Components & Raw Materials (D).

CDC, Zarubova ul. 1678, 250 88 Celakovice, Tel: (+42) 202.92255, Fax: (+42) 202.92255, MD: Ondrej Zizka; (Pre-)Mastering Services: CD pre-mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

GRAMOFONOVE ZAVODY, 267 12 Lodenice, Tel: (+42) 311.672 309, Fax: (+42) 311.672 143, MD: Zdenec Pelc; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

KEKR, Na Mustku 37, 58856 Telc, Tel: (+42) 66.962 979, Fax: (+42) 66.962 978, Import Mgr: Ivan Kren; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, Vinyl sleeve printing.

SONOPRESS PRAGUE, Smichovska 323-36, 1500 Prague, Tel: (+42) 2.528421, Fax: (+42) 2.52842.

SUPRAPHON, Palackeho 1, 112 99 Prague 1, Tel: (+42) 2.2423 0072/265 519, Fax: (+42) 2.262 562/2422 5831, Studio Mgr: Stanislav Sykora; Facilities: 3 Mastering/disc cutting studios, Recording studio.

DENMARK

RECORD COMPANIES

AMBIA MUSIC, Kobmagergade 26, 1150 Copenhagen, Tel: (+45) 3311 1015, Fax: (+45) 3314 7512, President: Henning Schaedler.

APRIL RECORDS, Sankt Jorgens Alle 7/1, 1615 Copenhagen V, PO Box 575 (Zip: 2200 N), Tel: (+45) 3121 0135, Mobile:

(+45) 20.854 625, Fax: (+45) 3124 0495, E-Mail: vovapip.dknet.dk, Md/A&R Mgr: Jan Schmidt.

BMG DENMARK, Overgaden neden Vandet 17/2, 1414 Copenhagen K, Tel: (+45) 3157 9922, Fax: (+45) 3157 0790/3408, MD: Lars Toft.

CLOUDLAND RECORDS, Sankt Jorgens Alle 7, 1615 Copenhagen N, PO Box 575 (Zip: 2200), Tel: (+45) 3121 0069, Fax: (+45) 3124 0495, E-Mail: vovapip.dknet.dk, MD: Jan Schmidt.

CMC HOME ENTERTAINMENT, 21 Hjulmagervej, 9490 Pandrup, Tel: (+45) 9973 3733, Fax: (+45) 9820 4450, MD: Verner Bach.

CMC RECORDS DENMARK, Hjulmagervej 21, 9490 Pandrup, Tel: (+45) 9973 3733, Fax: (+45) 9973 3725/9820 4450, Dir: Jens Ove Friis.

CMC RECORDS INTERNATIONAL, Hjulmagervej 21, 9490 Pandrup, Tel: (+45) 9973 3733, Fax: (+45) 9820 4175, MD: Benny Bach.

DANACORD RECORDS, Gemersgade 35, 1319 Copenhagen, Tel: (+45) 3315 1716, Fax: (+45) 3312 1514, GM: Jesper Buhl.

DITTO MUSIC & LYD, Kongeslusen 21, 2610 Rodovre, Tel: (+45) 3641 5342, Mobile: (+45) 4038 9563, Fax: (+45) 3641 5342, MD: Ole Steenen.

EDEL SCANDINAVIA (DENMARK), Bredgade 36C, 1260 Copenhagen K, Tel: (+45) 3332 3342, Fax: (+45) 3332 3341, GM: David Rowley.

EGMONT MUSIC, Vognmagergade 11, 1148 Copenhagen K, Tel: (+45) 3330 5000, Fax: (+45) 3315 0155, VP: Ulla Brockenhuus-Schack.

ELAP MUSIC, Bransagervej 2-10, 9490 Pandrup, Tel: (+45) 9973 4000, Fax: (+45) 9824 6045, Md/A&R Mgr: Normann Frennensen.

EMI-MEDLEY, Vognmagergade 10, 1120 Copenhagen K, Tel: (+45) 3393 5222, Fax: (+45) 3393 5221, MD: Michael Ritto.

EUPHONIOUS RECORDS, Sankt Jorgens Alle 7/1, 1615 Copenhagen V, PO Box 575 (Zip: 2200 N), Tel: (+45) 3121 0135, Mobile: (+45) 20.854 625, Fax: (+45) 3124 0495, E-Mail: vov@pip.dknet.dk, MD/Label Mgr: Jan Schmidt.

FACTUAL MUSIC - MIX MAX SOUND, Pragsboulevard 49A, 2300 Copenhagen S, Tel: (+45) 3154 5506, Fax: (+45) 3154 5506, MD: Mikkel Bottzauw.

FLEX RECORDS, Njalsgade 19, Bygn.5 opg.e, 3.sal, 2300 Copenhagen S, Tel: (+45) 3296 4222, Fax: (+45) 3296 4223, Contact: Peter Skovsted.

FREEDOM RECORDS, Wesselsgade 8, 2200 Copenhagen N, Tel: (+45) 3139 4958, Fax: (+45) 3537 1002, MD: Lars Lundholm.

GAMMA RECORDINGS, Norre Sogade 13, 21h, 1370 Copenhagen K, Tel: (+45) 3391 8582, Mobile: (+45) 40.597 914, Fax: (+45) 3391 3304, MD: Ambro Iannone.

HAPPY ONE RECORDS, Hjulmagervej 21, 9490 Pandrup, Tel: (+45) 9973 3733, Fax: (+45) 9820 4175, A&R: Michael Guldhammer.

HELIKON RECORDS, Elmevej 2, 4672 Klippinge, PO Box 8 (Zip: 4672), Tel: (+45) 5657 9002, Mobile: (+45) 4096 9680, Fax: (+45) 5657 9003, MD: Jesper Jorgensen.

INTERMUSIC, Holsteinsgade 39, 8300 Odder, PO Box 125 (Zip: 8300), Tel: (+45) 8654 5677, Fax: (+45) 8654 5699, President: Hans Jom Henriksen.

KAVAN, Klokkestobervej 39, 8800 Viborg, Tel: (+45) 8928 2828, Fax: (+45) 8661 4343, MD: Karl-Aage Jensen.

KRONE MUSIC & LEISURE PRODUCTS, 50 Skolekrogen, 3500 Vaerloose, Tel: (+45) 4248 6222, Fax: (+45) 4248 6233, MD: Erik Aedlkrone.

MARSK MUSIC, Farupkirkevej 27, 6780 Ribe, Tel: (+45) 7542 1758, Fax: (+45) 7542 3536, MD: Flemming Christensen.

MCA MUSIC ENTERTAINMENT (DENMARK), Esplanaden 46, 1263 Copenhagen K, Tel: (+45) 3391 2110, Fax: (+45) 3391 3110, MD: Jens-Otto Paludan.

MEDIA MANAGEMENT, PO Box 35, 2000 Fredriksberg, Tel: (+45) 3325 8200, Fax: (+45) 3325 8201, President: Kurt Andreasen.

MEGA SCANDINAVIA, Indiakaj 1, 2100 Copenhagen O, Tel: (+45) 3525 6666, Fax: (+45) 3525 6665, President: Kjeld Wennick.

MXP DANISH MUSIC EXPORT & PROMOTION, Skovvej 49, 5700 Svendborg, Tel: (+45) 6220 1200, Fax: (+45) 6220 1960, E-Mail: m-hojris@post4.tele.dk, Music Bus Consultant: Michael Hojris.

PINGO DISTRIBUTION, Sankt Jorgens Alle 7/1, 1615 Copenhagen V, PO Box 575 (Zip: 2200 N), Tel: (+45) 3121 0135, Fax: (+45) 3124 0495, Buyer: Jan Schmidt.

POLYGRAM RECORDS (DENMARK), Antonigade 11, 1106 Copenhagen K, Tel: (+45) 3342 7200, Fax: (+45) 3342 7210, MD: Stefan Fryland.

RECA MUSIC PRODUCTIONS, Nykobingvej 18, 4571 Grevinge, Tel: (+45) 5345 9389, President: Finn Reiner.

REPLAY RECORDS (DENMARK), Rentemestervej 23-25, 2400 Copenhagen NV, Tel: (+45) 3646 7755, Fax: (+45) 3646 7715, MD: Henrik Bodtcher.

SCANDINAVIAN RECORDS, Frederiksborggade 7.1, 1360 Copenhagen K, Tel: (+45) 3315 4100, Fax: (+45) 3315 4101, MD: Ejvin Schuette.

SMASH RECORDS, 21 Hjulmagervej, 9490 Pandrup, Tel: (+45) 9973 3713, Fax: (+45) 9820 4175, A&R Mgr: Michael Guldhammer.

SONY MUSIC ENTERTAINMENT, Vognmagergade 7, 1120 Copenhagen K, Tel: (+45) 3376 0300, Fax: (+45) 3376 0333, MD: Jan Degner.

STEEPLECHASE PRODUCTIONS, Klampenborg, PO Box 35 (Zip: 2930), Tel: (+45) 3964 4244, Fax: (+45) 3964 5044, MD: Nils Winther.

STORYVILLE RECORDS, Dortheavej 39, 2400 Copenhagen, Tel: (+45) 3119 8590, Fax: (+45) 3119 0110, President: Karl Emil Knudsen.

TBA RECORDS, Sankt Jorgens Alle 7/1, 1615 Copenhagen V, PO Box 575 (Zip: 2200 N), Tel: (+45) 3121 0135, Mobile: (+45) 20.854 625, Fax: (+45) 3124 0495, E-Mail: vovawip.dknet.dk, Md/A&R/Label Mgr: Jan Schmidt.

VIRGIN RECORDS DENMARK, Ny Vestergade 7b, 1471 Copenhagen K, Tel: (+45) 3313 2666, Fax: (+45) 3332 2449, MD: Henriette Blix.

WARNER MUSIC DENMARK, Antoinettevej 2, 2500 Valby, Tel: (+45) 3616 6888, Fax: (+45) 3617 0077, MD: Finn Work.

ZING ZING MUSIC PRODUCTION & MANAGEMENT, Kirkegaardsgade 3, 9000 Aalborg, Tel: (+45) 9816 6462, Mobile: (+45) 4041 4022, Fax: (+45) 9816 4536, MD: Birgitte Rode.

MUSIC PUBLISHERS

CMC RECORDS INTERNATIONAL, Hjulmagervej 21, 9490 Pandrup, Tel: (+45) 9973 3733, Fax: (+45) 9820 4175, MD: Benny Bach.

DANISH JAZZ CENTER, THE, Borupvej 66B, 4683 Ronne, Tel: (+45) 5671 1327/81, Fax: (+45) 5671 1749, E-Mail: jazzcent@inet.uni-c.dk, Dir-Gen: Amvid Meyer.

EDEL SCANDINAVIA (DENMARK), Bredgade 36C, 1260 Copenhagen K, Tel: (+45) 3332 3342, Fax: (+45) 3332 3341, MD: Steen Mathisen.

ELAP MUSIC, Bransagervej 2-10, 9490 Pandrup, Tel: (+45) 9973 4000, Fax: (+45) 9824 6045, MD: Normann Frennesen.

EMI MUSIC PUBLISHING DENMARK, Maarkaervej 13, 2630 Taastrup, Tel: (+45) 4371 1930, Fax: (+45) 4371 1945, Dir: John Rasmussen.

EUPHONICUS PUBLISHING, Sankt Jorgens Alle 7/1, 1615 Copenhagen V, PO Box 575 (Zip: 2200 N), Tel: (+45) 3121 0135, Mobile: (+45) 20.854 625, Fax: (+45) 3124 0495, E-Mail: vovawip.dknet.dk, MD: Peter Mesnickow.

FREEDOM RECORDS, Wesselsgade 8, 2200 Copenhagen N, Tel: (+45) 3139 4958, Fax: (+45) 3537 1002, MD: Lars Lundholm.

INTERMUSIC, Holsteinsgade 39, 8300 Odder, PO Box 125 (Zip: 8300), Tel: (+45) 8654 5677, Fax: (+45) 8654 5699, President: Hans Jørn Henriksen.

MATCH MUSIC INTERNATIONAL, Mosedalvej 11B, 2500 Valby, Tel: (+45) 3645 9111, Fax: (+45) 3645 9100, President: Steve Martin.

MEDIA MANAGEMENT, PO Box 35, 2000 Fredriksberg, Tel: (+45) 3325 8200, Fax: (+45) 3325 8201, President: Kurt Andreasen.

MEGA & MLC INTERNATIONAL, Tirslundvej 7, Tirslund Funny Farm, 6541 Bevtoft, Tel: (+45) 7483 0678, Fax: (+45) 7483 0666, Promo Mgr: Birgitte Tornes.

MEGASONS PUBLISHING, Indiakaj 1, 2100 Copenhagen O, Tel: (+45) 3525 6666, Fax: (+45) 3525 6665, President: Kjeld Wennick.

STEEPLECHASE MUSIC, Klampenborg, PO Box 35 (Zip: 2930), Tel: (+45) 3964 4244, Fax: (+45) 3964 5044, MD: Nils Winther.

WARNER/CHAPPELL MUSIC DENMARK, Anker Heegaards Gade 2, 1572 Copenhagen V, Tel: (+45) 3313 3315, Fax: (+45) 3313 3330, MD: Finn Olfasson.

ZING ZING MUSIC PRODUCTION & MANAGEMENT, Kirkegaardsgade 3, 9000 Aalborg, Tel: (+45) 9816 6462, Mobile: (+45) 4041 4022, Fax: (+45) 9816 4536, MD: Birgitte Rode.

RECORD DISTRIBUTORS

AMBIA MUSIC, Kobmagergade 26, 1150 Copenhagen, Tel: (+45) 3311 1015, Fax: (+45) 3314 7512, President: Henning Schaedler.

AMIGO MUSIK DANMARK, Dortheavej 39, 2400 Copenhagen NV, Tel: (+45) 3833 9033, Fax: (+45) 3833 9433, MD: Lars Rich.

BMG DENMARK, Overgaden neden Vandet 17/2, 1414 Copenhagen K, Tel: (+45) 3157 9922, Fax: (+45) 3157 0790/3408, MD: Lars Toft.

CMC RECORDS INTERNATIONAL, Hjulmagervej 21, 9490 Pandrup, Tel: (+45) 9973 3733, Fax: (+45) 9820 4175, MD: Benny Bach.

DANISH MUSIC IMPORT, Nyrnbergsgade 29, 2300 Copenhagen S, Tel: (+45) 3157 7374, Fax: (+45) 3295 7593, MD: Frank Obel.

EGMONT MUSIC, Vognmagergade 11, 1148 Copenhagen K, Tel: (+45) 3330 5000, Fax: (+45) 3315 0155, VP: Ulla Brockenhuus-Schack.

ELAP MUSIC, Bransagervej 2-10, 9490 Pandrup, Tel: (+45) 9973 4000, Fax: (+45) 9824 6045, Md/A&R Mgr: Normann Frennesen.

ETTOL AUDIO, Grenaaevj 670, 8541 Skoedstrup/Aarhus, Tel: (+45) 8699 2000, Fax: (+45) 8699 2038, MD: Soeren V Krog.

HAPPY ONE RECORDS, Hjulmagervej 21, 9490 Pandrup, Tel: (+45) 9973 3733, Fax: (+45) 9820 4175, A&R: Michael Guldhammer.

KAVAN, Klokkestobervej 39, 8800 Viborg, Tel: (+45) 8928 2828, Fax: (+45) 8661 4343, MD: Karl-Aage Jensen.

KRONE MUSIC & LEISURE PRODUCTS, 50 Skolekrogen, 3500 Værløse, Tel: (+45) 4248 6222, Fax: (+45) 4248 6233, MD: Erik Adeltkron.

MARSK MUSIC, Farupkirkevej 27, 6780 Ribe, Tel: (+45) 7542 1758, Fax: (+45) 7542 3536, MD: Flemming Christensen.

MCA MUSIC ENTERTAINMENT (DENMARK), Esplanaden 46, 1263 Copenhagen K, Tel: (+45) 3391 2110, Fax: (+45) 3391 3110, MD: Jens-Otto Paludan.

MIS LABEL, Jellingvej 6, 9230 Svenstrup, Tel: (+45) 9838 0404, Fax: (+45) 9838 2928, E-Mail: mislabel@post1.tele.dk, MD: John B Olsen.

MOSKITO MUSIC, Hedeparken 141, 2750 Ballerup, PO Box 35 (Zip: 2750), Tel: (+45) 4497 5185, Fax: (+45) 4466 2530, MD: Tommy Nielsen.

PINGO DISTRIBUTION, Sankt Jorgens Alle 7/1, 1615 Copenhagen V, PO Box 575 (Zip: 2200 N), Tel: (+45) 3121 0135, Fax: (+45) 3124 0495, Buyer: Jan Schmidt.

RECA MUSIC PRODUCTIONS, Nykobingvej 18, 4571 Grevinge, Tel: (+45) 5345 9389, President: Finn Reiner.

SCANDINAVIAN MUSIC CLUB DENMARK, Lautrupvang 1a, 2, 2750 Ballerup, Tel: (+45) 4466 7788, Fax: (+45) 4466 6464, MD: Palle Nielsen.

SCANDINAVIAN RECORDS, Frederiksborggade 7.1, 1360 Copenhagen K, Tel: (+45) 3315 4100, Fax: (+45) 3315 4101, MD: Ervin Schuette.

SMASH RECORDS, 21 Hjulmagervej, 9490 Pandrup, Tel: (+45) 9973 3713, Fax: (+45) 9820 4175, A&R Mgr: Michael Guldhammer.

STORYVILLE RECORDS, Dortheavej 39, 2400 Copenhagen, Tel: (+45) 3119 8590, Fax: (+45) 3119 0110, President: Karl Emil Knudsen.

STREET DANCE RECORDS, Vestergade 17, 1456 Copenhagen, Tel: (+45) 3315 9070, Fax: (+45) 3393 9070, MD: Peter Larsen.

VOICES OF WONDER RECORDS, Sankt Jorgens Alle 7/1, 1615 Copenhagen V, Tel: (+45) 3121 0135, Mobile: (+45) 20.854 625, Fax: (+45) 3124 0495, E-Mail: vovawip.dknet.dk, Md/A&R/Label Mgr: Jan Schmidt.

RECORD PROMOTION

ANNETTA PRESS & PROMOTION, Dampfaergevej 23, Pakhus D, # 319, 2100 Copenhagen O, Tel: (+45) 3142 0055/3526 7555, Mobile: (+45) 2073 1055, Fax: (+45) 3142 2090, MD: Annetta Elmo.

FREEDOM RECORDS, Wesselsgade 8, 2200 Copenhagen N, Tel: (+45) 3139 4958, Fax: (+45) 3537 1002, MD: Lars Lundholm.

JOE'S SOULKITCHEN, Scherfigsvej 7, 2100 Copenhagen east, Tel: (+45) 3927 3908, Fax: (+45) 3929 9319, MD: Peter Jacobsen.

MARSK MUSIC, Farupkirkevej 27, 6780 Ribe, Tel: (+45) 7542 1758, Fax: (+45) 7542 3536, MD: Flemming Christensen.

MPX DANISH MUSIC EXPORT & PROMOTION, Skovvej 49, 5700 Svendborg, Tel: (+45) 6220 1200, Fax: (+45) 6220 1960, E-Mail: m-hojris@post4.tele.dk, Music Bus Consultant: Michael Hojris.

SCAWO WORLDWIDE, Copenhagen, PO Box 1278 (Zip: 2300), Tel: (+45) 3295 0571, MD: Otto Waldoft.

SOUNDCARRIER MANUFACTURERS

AMA'R LYD, Olymposvej 21, 2300 Copenhagen S, Tel: (+45) 3158 3253, Contact: Henrik Rasmussen; Format(s): Audio cassette duplicating; Other: PA & lighting. GSM mobile phone: +45.405 8 3253.

CMC PRODUCTION, 21 Hjulmagervej, 9490 Pandrup, Tel: (+45) 9973 3733, Fax: (+45) 9820 4450, MD: Verner Bach; Format(s): Audio cassette, In house, CD pressing, In house, Video cassette, In house.

DANDISC PRODUCTION, Skifervej 2, 4990 Sakskobing, Tel: (+45) 5470 4400, Fax: (+45) 5470 4499, President: William Leedgaard; Format(s): Audio cassette, Minimum order: 300, Annual Capacity: 2000000, In house, CD pressing, Minimum order: 500, Annual Capacity: 5000000, In house.

HOLM CASSETTE, Gadelandet 20, 2700 Broenshoej, Tel: (+45) 3889 1333, Fax: (+45) 3889 0912, MD: Joergen Holm; Format(s): Audio cassette, Annual Capacity: 3500000.

KLING KLING STUDIO, Kirkegaardsgade 3, 9000 Aalborg, Tel: (+45) 9816 6462, Mobile: (+45) 4041 4022, Fax: (+45) 9816 4536, MD: Claus Hvass; Format(s): Audio cassette duplicating.

L-J STUDIO, Valloraekken 20, 4600 Koge, Tel: (+45) 5326 7035, Dir: Lars Juul; Format(s): Audio cassette duplicating.

MARSK MUSIC, Farupkirkevej 27, 6780 Ribe, Tel: (+45) 7542 1758, Fax: (+45) 7542 3536, MD: Flemming Christensen.

PER MEISTRUP PRODUCTIONS, Karlslunde, PO Box 300 (Zip: 2690), Tel: (+45) 5314 6677, Fax: (+45) 5314 5144, MD: Per Meistrup; Format(s): Audio cassette, Annual Capacity: 100000, In house, CD pressing, Minimum order: 500, Annual Capacity: 750000, Broker for: DURECO.

REDHOUSE STUDIO, 4, Nerrevodgade, 5000 Odense C, Tel: (+45) 6591 0282, Fax: (+45) 6591 0283, MD: Soren Fabian; Format(s): Audio cassette duplicating.

TAM STUDIO, Svenstrupvaenge 3, 5260 Odense S, Tel: (+45) 6615 0430, Fax: (+45) 6615 0887, Partner: Tony Batchelor; Format(s): Audio cassette, Minimum order: 1, In house, CD pressing, Minimum order: 1, In house, DAT, Minimum order: 1, In house, DCC, Minimum order: 1, In house, Mini Disc pressing, Minimum order: 1, In house.

TOCANO MULTIMEDIA, Hassellunden 16, 2765 Smørum, Tel: (+45) 4466 3867/6200, Fax: (+45) 4466 4033, MD: Jesper Boysen; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 1000000; Other: Pressing/duplication broker.

TOP TUNES STUDIO, Tomrøvej 14, 6710 Esbjerg V, Tel: (+45) 7515 6700, Fax: (+45) 7515 6705, Studio Mgr: Ebbe Ravn; Format(s): Audio cassette duplicating.

MANUFACTURING SERVICES

ALLEN MANUFACTURING, Bakkegaardsvvej 209, 3050 Humlebaek, Tel: (+45) 4916 2020, Fax: (+45) 4916 2025, Dir: Mike Hobbs; Soundcarrier Components & Raw Materials (M/D).

AIR PLAY RECORDING STUDIO, Montanagade 29 D-E, 8000 Arhus C, Tel: (+45) 8619 1212/72, Fax: (+45) 8619 1212, MD/Studio Mgr: Lars Aising; (Pre-)Mastering Services: CD pre-mastering.

CMC PRODUCTION, 21 Hjulmagervej, 9490 Pandrup, Tel: (+45) 9973 3733, Fax: (+45) 9820 4450, MD: Verner Bach; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Video cassette mastering.

DANDISC PRODUCTION, Skifervej 2, 4990 Sakskobing, Tel: (+45) 5470 4400, Fax: (+45) 5470 4499, President: William Leedgaard; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, CD packaging.

FREEDOM RECORDS, Wesselsgade 8, 2200 Copenhagen N, Tel: (+45) 3139 4958, Fax: (+45) 3537 1002, MD: Lars Lundholm; Mastering services.

HOLM CASSETTE, Gadelandet 20, 2700 Broenshoej, Tel: (+45) 3889 1333, Fax: (+45) 3889 0912, MD: Joergen Holm; (Pre-)Mastering Services: CD pre-mastering, Vinyl disc cutting.

KAI ERICHSEN, Gersonsvej 13, 2900 Hellerup, Tel: (+45) 3940 0066, Fax: (+45) 3940 1285, Dir: Peer Juul-Andersen; Soundcarrier Equipment.

KLING KLING STUDIO, Kirkegaardsgade 3, 9000 Aalborg, Tel: (+45) 9816 6462, Mobile: (+45) 4041 4022, Fax: (+45) 9816 4536, MD/Studio Mgr: Claus Hvass; Mastering services.

MEDLEY STUDIOS, Vesterbrogade 107 E, 1620 Copenhagen V, Tel: (+45) 3131 7507, Fax: (+45) 3123 9596, Studio Mgr/Eng: Lars Overgaard; (Pre-)Mastering Services: CD pre-mastering.

PUK RECORDING STUDIOS, Kaerbyvej 65, 8983 Gjerlev, Tel: (+45) 8647 4600, Fax: (+45) 8647 4611, MD: Peter Iverson; Mastering services.

STEEPLECHASE DIGITAL MASTERING, Slotsallen 16, 2930 Klampenborg, PO Box 35 (Zip: 2930), Tel: (+45) 3964 4244, Fax: (+45) 3964 5044, MD: Nils Winther; Mastering services.

SWEET SILENCE STUDIOS, Strandodsvej 85, 2300 Copenhagen, Tel: (+45) 3159 1200, Fax: (+45) 3284 0510, MD: Freddy Hansson; Mastering services.

TAM STUDIO, Svenstrupvaenge 3, 5260 Odense S, Tel: (+45) 6615 0430, Fax: (+45) 6615 0887, Partner: Tony Batchelor; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing.

TECHPOINT STUDIO, Birkebækken 8, 2500 Valby, Tel: (+45) 3645 3535, Mobile: (+45) 4041 7949, E-Mail: nils_harbo@online.pol.dk, MD/Studio Mgr: Nils Harbo; Mastering services.

TOCANO MULTIMEDIA, Hassellunden 16, 2765 Smørum, Tel: (+45) 4466 3867/6200, Fax: (+45) 4466 4033, MD: Jesper Boysen; (Pre-)Mastering Services: Vinyl disc cutting; Other: Pressing/duplication broker.

WERNER STUDIOS, Rentemestervej 23-25, 2400 Copenhagen NV, Tel: (+45) 3834 3405, Fax: (+45) 3834 3406, MD: Henrik Nilsson; (Pre-)Mastering Services: CD pre-mastering.

FINLAND

RECORD COMPANIES

AMIGO MUSIK FINLAND, Cygnauksenkatu 12, 00100 Helsinki, Tel: (+358) 9.490 670, Fax: (+358) 9.493 810, MD: Martti Heikkinen.

AUDIOVOX RECORDS, Hoyaalamotie 8, 00380 Helsinki, PO Box 190 (Zip: 00381), Tel: (+358) 9.348 8611, Fax: (+358) 9.3488 6201, MD: Klaus Weyner.

BASE-BEAT STUDIOS, Viljatie 4c, 00700 Helsinki, Tel: (+358) 9.354 255, Fax: (+358) 9.358 920.

BLUEBIRD MUSIC/BLUE BUBBLE, Arinatie 8, 00370 Helsinki, PO Box 12 (Zip: 00370), Tel: (+358) 9.506 1877, Mobile: (+358) 400.602 041, Fax: (+358) 9.506 1486, MD: Niko Nordstrom.

BLUELIGHT RECORDS, Helsinki, PO Box 153 (Zip: 00171), Tel: (+358) 9.757 1728, Fax: (+358) 9.777 2127, MD: Mika Myrskylainen.

BMG FINLAND OY, Vattuniemenranta 2, 00210 Helsinki, PO Box 173 (Zip: 00211), Tel: (+358) 9.613 201, Fax: (+358) 9.6132 0299, MD: Maija Kuusi.

COSMOS/MAUMAU MUSIC, Verkatehtaankatu 7, 33100 Tampere, PO Box 630 (Zip: 33101), Tel: (+358) 3.223 5162, Fax: (+358) 3.223 5163.

EMI FINLAND, Tallberginkatu 2 A, 00180 Helsinki, Tel: (+358) 9.348 426, Fax: (+358) 9.3484 2797, MD: Hobo Puhakka.

FAZER RECORDS, Lansituulentie 1 A, 02100 Espoo, PO Box 169 (Zip: 02101), Tel: (+358) 9.435 011, Fax: (+358) 9.455 2352, MD: Jaakko Karilainen.

FINLANDIA RECORDS, Lansituulentie 1 A, 02100 Espoo, PO Box 169 (Zip: 02101), Tel: (+358) 9.435 011, Fax: (+358) 9.455 2352, Exec & Art Dir: Jari Tiessalo.

FINNGOSPEL, Fredrikinkatu 34, 00100 Helsinki 10, Tel: (+358) 9.693 1311, Fax: (+358) 9.694 1710, Chmn: Stig Frisk.

GOOFIN' RECORDS, Vantaa, PO Box 63 (Zip: 01601), Tel: (+358) 40.500 3446, Fax: (+358) 9.275 9398, MD: Peter Hakonen.

HILJAISET LEVYT, Tampere, PO Box 211 (Zip: 33201), Tel: (+358) 3.2555 930, Fax: (+358) 3.316 5770, E-Mail: jukka.junttila@prodax.fi, MD: Jukka Junttila.

JUNGLE RECORDS, Variksenkuja, 28300 Pori, Tel: (+358) 2.635 9030, Fax: (+358) 2.635 9031, MD: Marko Hakala.

K-TEL INTERNATIONAL (FINLAND), Saynaslahdentie 16, 00560 Helsinki, Tel: (+358) 9.757 1522, Fax: (+358) 9.790 653, MD: Jorma Kosonen.

KAVAN FINLAND, Lahti, PO Box 110 (Zip: 15111), Tel: (+358) 3.756 5490, Fax: (+358) 3.756 5491, MD: Markus Ollikainen.

MEGA RECORDS FINLAND, Iso Roobertinkatu, 00120 Helsinki, Tel: (+358) 9.6228 0262, Fax: (+358) 9.6228 0261, MD: Anne Laaksonen.

MEGAMANIA, Hameentie 6/A/1, 00530 Helsinki, Tel: (+358) 9.701 5152, Fax: (+358) 9.701 3802, MD: Atte Blom.

OLARIN MUSIIKKI, Ellipsikuja 3A, 02210 Espoo, PO Box 20 (Zip: 02211), Tel: (+358) 9.881 3227, Fax: (+358) 9.804 3469, President: Timo Narvainen.

ONDINE, Fredrikinkatu 77A/2, 00100 Helsinki, Tel: (+358) 9.492 348, Fax: (+358) 9.493 956, MD: Reijo Kilunen.

POKO REKORDS, Kytalankatu 6, 33101 Tampere, PO Box 483 (Zip: 33101), Tel: (+358) 3.213 6800, Fax: (+358) 3.213 3732, MD: Kari Helenius.

POLYGRAM FINLAND, Vattuniemenranta 2, 00210 Helsinki, PO Box 172 (Zip: 00211), Tel: (+358) 9.615 4677, Fax: (+358) 9.6154 6700, MD: Gugi Kokljuschkin.

POPLANDIA MUSIC, Ojarinteankatu 10, 33530 Tampere, PO Box 483 (Zip: 33101), Tel: (+358) 3.213 6800, Fax: (+358) 3.213 3732, MD: Kari Helenius.

ROCKADILLO RECORDS, Keskustori 7/A/11, 33100 Tampere, Tel: (+358) 3.213 1260, Fax: (+358) 3.213 1297, MD: Tapio Korjus.

SAKSA BROTHERS COMPANY/SBC STUDIO, Ojaayraantie 2, 45150 Kouvola, PO Box 265 (Zip: 45101), Tel: (+358) 5.375 2938, Mobile: (+358) 40.503 3340, Fax: (+358) 5.375 2101, MD: Arto Saksa.

SONY MUSIC ENTERTAINMENT (FINLAND), Ahventie 4/B, 02170 Espoo, PO Box 12 (Zip: 02171), Tel: (+358) 9.613 700, Fax: (+358) 9.6137 0888, MD: Antti Holma.

SPINEFARM RECORDS, Elimaenkatu 12-16 D 5 krs, 00510 Helsinki, PO Box 212 (Zip: 00181), Tel: (+358) 9.5492 6200, Fax: (+358) 9.5492 6262, MD: Riku Paakkonen.

STUPIDO TWINS RECORDS, Punavuorenkatu 4, 00121 Helsinki, PO Box 301 (Zip: 00121), Tel: (+358) 9.626 990, Mobile: (+358) 40.546 8779, Fax: (+358) 9.626 995, E-Mail: stupidoo@cute.fi, MD: Jorma Ristila.

WARNER MUSIC FINLAND, Lansituulentie 1 A, 02100 Espoo, PO Box 169 (Zip: 02101), Tel: (+358) 9.435 011, Fax: (+358) 9.455 2325, MD: Hans Englund.

WEA RECORDS FINLAND, Melkonkatu 28/E, 00210 Helsinki, Tel: (+358) 9.682 1366, Fax: (+358) 9.675 531, MD: Marita Kaasalainen.

MUSIC PUBLISHERS

AUDIOVOX, Hoyaalamotie 8, 00380 Helsinki, PO Box 190 (Zip: 00381), Tel: (+358) 9.348 8611, Fax: (+358) 9.3488 6200, MD: Markku Weyner.

BAHAMA MUSIC, Hoyaalamotie 8, 00380 Helsinki, PO Box 190 (Zip: 00381), Tel: (+358) 9.348 8611, Fax: (+358) 9.3488 6202, MD: Klaus Weyner.

BLUEBIRD MUSIC/BLUE BUBBLE, Arinatie 8, 00370 Helsinki, PO Box 12 (Zip: 00370), Tel: (+358) 9.506 1877, Mobile: (+358) 400.602 041, Fax: (+358) 9.506 1486, MD: Niko Nordstrom.

BMS (BETTER MEDIA SOUND), 600 Kaakkomaki, 88999 Kajaani, Tel: (+358) 8.661 402, Mobile: (+358) 400.586 502, Fax: (+358) 8.661 402, GM: Juhani Ronkainen.

CLEVER, Aleksis Kiven Katu 32/B/16, 33200 Tampere, Tel: (+358) 3.214 4423, Contact: Jyrki Paavola.

JASEMUSIIKKI, Lukiokatu 36, 13130 Hameenlinna, PO Box 136 (Zip: 13101), Tel: (+358) 3.682 3146, Fax: (+358) 3.653 2102, MD: Jarmo Semila.

LE BARON MUSIC, Arinatie 8, 00370 Helsinki, PO Box 12 (Zip: 00370), Tel: (+358) 9.506 1877, Fax: (+358) 9.506 1486, MD: Niko Nordstrom.

MODUS MUSIIKKI, Horsmankatu 4, 57220 Savonlinna, PO Box 82 (Zip: 57101), Tel: (+358) 015.510 552, Fax: (+358) 015.510 553, Mgr: Matti Murto.

MTR-MUSIC, Kaskenkatu 2b, 20700 Turku, Tel: (+358) 2.233 0323, Fax: (+358) 2.233 2964, President: Matti Ruohonen.

MUSICMAKERS, Pursimiehenkatu 29/E, 00150 Helsinki, Tel: (+358) 9.625 885, Fax: (+358) 9.170 874, Contact: Kim Kuusi.

OLARIN MUSIIKKI, Ellipsikuja 3A, 02210 Espoo, PO Box 20 (Zip: 02211), Tel: (+358) 9.881 3227, Fax: (+358) 9.804 3469, President: Timo Narvainen.

POPLANDIA MUSIC, Ojarinteankatu 10, 33530 Tampere, PO Box 483 (Zip: 33101), Tel: (+358) 3.213 6800, Fax: (+358) 3.213 3732, MD: Kari Helenius.

ROCKADILLO RECORDS, Keskustori 7/A/11, 33100 Tampere, Tel: (+358) 3.213 1260, Fax: (+358) 3.213 1297, MD: Tapio Korjus.

SOFT MUSIC, Aurakatu 1 C, 20100 Turku, Tel: (+358) 2.231 9679, MD: V-P Lehto.

SONY MUSIC ENTERTAINMENT (FINLAND), Ahventie 4/B, 02170 Espoo, PO Box 12 (Zip: 02171), Tel: (+358) 9.613 700, Fax: (+358) 9.6137 0888, MD: Antti Holma.

SULASOL, Fredrikinkatu 61A/44, 00100 Helsinki, Tel: (+358) 9.694 6655, Fax: (+358) 9.694 0232, Exec Dir: Matti Apajalahti.

SUOMEN SAVELTAJAT, Runeberginkatu 15/A/11, 00100 Helsinki, Tel: (+358) 9.455 589, Fax: (+358) 9.440 181, President: Mikko Heinio.

TAURUS MUSIC/ANDE MUSIC, Tinantie 1, 02431 Masala, PO Box 33 (Zip: 02431), Tel: (+358) 9.297 7007, Fax: (+358) 9.297 7036, MD: Antero Paivalainen.

WARNER/CAPPELL MUSIC FINLAND, Lansituulentie 1 A, 02100 Espoo, PO Box 169 (Zip: 02100), Tel: (+358) 9.435 0141, Fax: (+358) 9.455 2126, GM: Raimo Henriksson.

RECORD DISTRIBUTORS

AMIGO MUSIK FINLAND, Cygnaeuksenkatu 12, 00100 Helsinki, Tel: (+358) 9.490 670, Fax: (+358) 9.493 810, MD: Martti Heikkinen.

BASE-BEAT DISTRIBUTION, Viljatie 4c, 00700 Helsinki, Tel: (+358) 9.354 255, Fax: (+358) 9.358 920, President: Erkki Puumalainen.

BLUEBIRD MUSIC/BLUE BUBBLE, Arinatie 8, 00370 Helsinki, PO Box 12 (Zip: 00370), Tel: (+358) 9.506 1877, Mobile: (+358) 400.602 041, Fax: (+358) 9.506 1486, MD: Niko Nordstrom.

BMG FINLAND OY, Vattuniemenranta 2, 00210 Helsinki, PO Box 173 (Zip: 00211), Tel: (+358) 9.613 201, Fax: (+358) 9.6132 0299, MD: Maija Kuusi.

DIGELIUS MUSIC, Laivurinne 2, 00120 Helsinki, Tel: (+358) 9.666 375, Fax: (+358) 9.628 950, E-Mail: pap@dighoop.fi, Contact: Ilkka Lehtinen.

EMI FINLAND, Tallberginkatu 2 A, 00180 Helsinki, Tel: (+358) 9.348 426, Fax: (+358) 9.3484 2797, MD: Hobo Puhakka.

FAZER RECORDS, Lansituulentie 1 A, 02100 Espoo, PO Box 169 (Zip: 02101), Tel: (+358) 9.435 011, Fax: (+358) 9.455 2352, MD: Jaakko Karilainen.

FINLANDIA RECORDS, Lansituulentie 1 A, 02100 Espoo, PO Box 169 (Zip: 02101), Tel: (+358) 9.435 011, Fax: (+358) 9.455 2352, Exec & Art Dir: Jari Tiessalo.

FINNGOSPEL, Fredrikinkatu 34, 00100 Helsinki 10, Tel: (+358) 9.693 1311, Fax: (+358) 9.694 1710, Chmn: Stig Frisk.

GOOFIN' RECORDS, Vantaa, PO Box 63 (Zip: 01601), Tel: (+358) 40.500 3446, Fax: (+358) 9.275 9398, MD: Peter Hakonen.

JUNGLE RECORDS, Variksenkuja, 28300 Pori, Tel: (+358) 2.635 9030, Fax: (+358) 2.635 9031, MD: Marko Hakala.

K-TEL INTERNATIONAL (FINLAND), Saynaslahdentie 16, 00560 Helsinki, Tel: (+358) 9.757 1522, Fax: (+358) 9.790 653, MD: Jorma Kosonen.

KAVAN FINLAND, Lahti, PO Box 110 (Zip: 15111), Tel: (+358) 3.756 5490, Fax: (+358) 3.756 5491, MD: Markus Ollikainen.

POKO REKORDS, Kytalankatu 6, 33101 Tampere, PO Box 483 (Zip: 33101), Tel: (+358) 3.213 6800, Fax: (+358) 3.213 3732, MD: Kari Helenius.

ROCKADILLO RECORDS, Keskustori 7/A/11, 33100 Tampere, Tel: (+358) 3.213 1260, Fax: (+358) 3.213 1297, MD: Tapio Korjus.

SONY MUSIC ENTERTAINMENT (FINLAND), Ahventie 4/B, 02170 Espoo, PO Box 12 (Zip: 02171), Tel: (+358) 9.613 700, Fax: (+358) 9.6137 0888, MD: Antti Holma.

SPINEFARM RECORDS, Elimaenkatu 12-16 D 5 krs, 00510 Helsinki, PO Box 212 (Zip: 00181), Tel: (+358) 9.5492 6200, Fax: (+358) 9.5492 6262, MD: Riku Paakkonen.

STUPIDO TWINS RECORDS, Punavuorenkatu 4, 00121 Helsinki, PO Box 301 (Zip: 00121), Tel: (+358) 9.626 990,

Mobile: (+358) 40.546 8779, Fax: (+358) 9.626 995, E-Mail: stupidoo@cute.fi, MD: Jorma Ristila.

RECORD PROMOTION

DISCOPRESS, Tampere, PO Box 570 (Zip: 33101), Tel: (+358) 3.346 2522, Fax: (+358) 3.346 2532, MD: Pentti Teravainen.

RIOPOP, Lautasaarentie 16 A 12, 00200 Helsinki, Tel: (+358) 9.682 3646, Fax: (+358) 9.682 3656, MD: Lasse Norres.

SOUNDCARRIER MANUFACTURERS

FINNVOX, Arinatie 8, 00370 Helsinki, PO Box 21 (Zip: 00371), Tel: (+358) 9.554 521, Fax: (+358) 9.550 971, MD/Studio Mgr: Risto Hemmi; Format(s): Audio cassette, Video cassette duplicating, (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering.

MANUFACTURING SERVICES

AUDIOVOX, Hoyaalamotie 8, 00380 Helsinki, PO Box 190 (Zip: 00381), Tel: (+358) 9.348 8611, Fax: (+358) 9.3488 6200, MD: Markku Weyner; Soundcarrier Components & Raw Materials (D).

UPM/WALKI PACK, Hyijeluodontie 3, 02271 Espoo, PO Box 55 (Zip: 02271), Tel: (+358) 9.804 701, Fax: (+358) 9.8047 0345, Prod Mgr: Jouni Koskinen; Soundcarrier Equipment (D).

YHTYNEET PAPERITEHTAAT (ESPOO), Hyijeluodontie 3, 02270 Espoo, Tel: (+358) 9.8047 0302, Fax: (+358) 9.8047 0345, Sales Mgr: Pertti Kokkonen, Prod Salesman: Jouni Koskinen, Sec: Anu Portaankorva; Soundcarrier Equipment.

YHTYNEET PAPERITEHTAAT (VALKEAKOSKI), Valkeakoski, PO Box 44 (Zip: 37601), Tel: (+358) 3.57111, Fax: (+358) 3.571 3309, Prod Mgr: Hannu Hatonen, Contact: P Nurminen, Contact: R Kytola; Soundcarrier Equipment.

FRANCE

RECORD COMPANIES

7 PRODUCTIONS - PLANET, 88 cours de Vincennes, 75012 Paris, Tel: (+33) 1.4345 3345, Fax: (+33) 1.4342 2242, President: Andre Benichou.

7TH RECORDS, 101 avenue Jean Jaures, 93800 Epinay-sur-Seine, Tel: (+33) 1.4826 1027, Fax: (+33) 1.4827 6288, E-Mail: seventh@club-internet.fr, MD: Stella Vander.

ACTIVE MUSIC/PANIC RECORDS, 39 rue de la Rochefoucauld, 92100 Boulogne-Billancourt, Tel: (+33) 1.4699 6262, Fax: (+33) 1.4603 4331/4277, A&R Dir (Int'l): Remy Philibert St Jacques.

ADIPICERE RECORDS, Vonnas, PO Box 18 (Zip: 01540), Tel: (+33) 4.7450 0110, Fax: (+33) 4.7450 2209, MD: Christian Bivel.

AIRPLAY RECORDS/NETWORK MUSIC GROUP, 39 rue de la Rochefoucauld, 92100 Boulogne-Billancourt, Tel: (+33) 1.4699 6262, Fax: (+33) 1.4603 4277, MD: Remy Philibert St Jacques.

ALOHA PRODUCTIONS, 6 rue des Grands Champs, 79000 Niort, Tel: (+33) 5.4979 3799, Fax: (+33) 5.4979 3821, Contact: Paola D'Angela.

ARCADE MUSIC COMPANY (FRANCE), 40 rue Dorador sur Glane, 75015 Paris, Tel: (+33) 1.5378 5000, Fax: (+33) 1.5378 5009, MD: Marco Visser.

ART TRAFIC, 26 boulevard des Dames, 13002 Marseille, Tel: (+33) 4.9191 9341, Fax: (+33) 4.9191 9342, Owner: Etienne Imer.

ATOLL MUSIC, 18-20 rue du Borrego, 75020 Paris, Tel: (+33) 1.4366 6922, Fax: (+33) 1.4366 2221/5528, President: Charles Ibgui.

AUVIDIS, 39 avenue Paul Vaillant-Couturier, 94250 Gentilly, Tel: (+33) 1.4615 8800, Fax: (+33) 1.4740 9509, President: Louis Bricard.

AZIMUTH - PROGRAMME, 14 rue Bleue, 75009 Paris, Tel: (+33) 1.4479 0036, Fax: (+33) 1.4479 0034.

BACK TO BLUES, 16 boulevard Vital Bouhot, 92200 Neuilly-sur-Seine, Tel: (+33) 1.4637 3388, Fax: (+33) 1.4640 0434, Dir: Regis Delaye.

BARCLAY, 16 rue des Fosses Saint Jacques, 75005 Paris, Tel: (+33) 1.4441 9595, Fax: (+33) 1.4441 9594, MD: Olivier Caillat.

BAXTER (BAX-DANCE), 80 avenue de la Grande Armee, 75017 Paris, Tel: (+33) 1.5381 2324, Fax: (+33) 1.5381 2303, MD: Philippe Renaux.

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BOOSTER RECORDS, 31 chemin Bas Trou Martin, 78380 Bougival, Tel: (+33) 1.3918 1616, Fax: (+33) 1.3082 7040.

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EDITIONS SCIPION, 33 rue des Jeuneurs, 75002 Paris, Tel: (+33) 1.4028 4885, Fax: (+33) 1.4028 4877, Dir: Robert Bialek.

EDITIONS SEMI, 5 rue Lincoln, 75008 Paris, Tel: (+33) 1.5383 9250, Fax: (+33) 1.5383 9255, MD: Rene Boyer.

EDITIONS SPECIALES ILLIMITEES, 79 rue Pierre Brossolste, 93160 Noisy le G, PO Box 11 Bry Cedex (Zip: 94363), Tel: (+33) 1.4932 1838, Mobile: (+33) 6.0724 1970, Fax: (+33) 1.4932 1774, MD: Frederic Venant.

ELLIOT MUSIC, 108 rue Damremont, 75018 Paris, Tel: (+33) 1.4226 1615, Fax: (+33) 1.4627 7999, Producer: Gerard Langella.

EMA EDITIONS MUSICALES APHRODITE, 41 boulevard de Stalingrad, 94400 Vitry-sur-Seine, Tel: (+33) 1.4681 0548, Fax: (+33) 1.4680 9798, MD: Frederic Esteban.

EMI MUSIC PUBLISHING FRANCE, 20 rue Molitor, 75016 Paris, Tel: (+33) 1.4071 3200, Fax: (+33) 1.4077 6180/1.4825 2505, GM: Fabrice Benoit.

FAIR AND SQUARE, 10-12 rue Richer, 75009 Paris, Tel: (+33) 1.4201 8181, Fax: (+33) 1.4246 7724, President: Fabrice Absil.

FKO MUSIC, 18 rue de Reuilly, 75012 Paris, Tel: (+33) 1.4370 5527, Fax: (+33) 1.4370 3981, MD/Prof Mgr: Francis Kertekian.

FRANCIS DREYFUS MUSIC, 26 avenue Kleber, 75116 Paris, Tel: (+33) 1.5364 5000, Fax: (+33) 1.4500 2618, President: Francis Dreyfus.

FREGATE MUSIC, 31 chemin Bas Trou Martin, 78380 Bougival, Tel: (+33) 1.3918 1616, Fax: (+33) 1.3082 7040, President: Charles Orieux.

HARMONIA MUNDI (FRANCE), 31-33 Rue Vandrezanne, 75013 Paris, Tel: (+33) 1.5380 0222, Fax: (+33) 1.5380 0225, MD: Mr. Coutaz.

HOPSI MESA, 36 rue des Cevennes, 75015 Paris, Tel: (+33) 1.4557 2636, Fax: (+33) 1.4557 8003, MD: Jacques Marbehan.

I.D. MUSIC, 34 rue Kleber, 92400 Courbevoie, Paris La Defense, Tel: (+33) 1.4788 2592, Fax: (+33) 1.4768 7428, MD: Philippe C Ageon.

INSTANT PRESENT/GAIA, 33 rue de Bourgogne, 69009 Lyons, Tel: (+33) 4.7864 6275, Fax: (+33) 4.7864 1329, MD: Jacques Helmus.

JIMMY JAY PRODUCTIONS, 45 rue Vercingetorix, 93600 Aulnay-Sous-Bois, Tel: (+33) 1.4867 9000, Fax: (+33) 1.4867 9430, Contact: Marlam Traore.

JOKER, 15 rue du Sentier, 75002 Paris, Tel: (+33) 1.4221 3132, Fax: (+33) 1.4221 1640, MD: Cedric Naimi.

LA BANDE SON, 85-89 quai Andre Citroen, 75711 Paris Cedex 15, Tel: (+33) 1.4425 7193, Fax: (+33) 1.4425 7195, MD: Olivier Bloch-Laine.

LABEL BLEU, 2 place Leon Gontier, PO Box 0631, MCA, 80006 Amiens cedex 1, Tel: (+33) 3.2297 7979, Fax: (+33) 3.2297 7990, Dir: Michel Orier.

LAUREN MUSIC, 6 rue Planchat, 75020 Paris, Tel: (+33) 1.4348 3752, Fax: (+33) 1.4356 7076, MD: Michel Elmos.

LOUVER MUSIQUE, 12 rue d'Enghien, 75010 Paris, Tel: (+33) 1.4236 9232/4824 9232, Fax: (+33) 1.4824 3292, Mgr: Georges Peillault.

MCA CARAVELLE MUSIC FRANCE, 35 boulevard Malesherbes, 75008 Paris, Tel: (+33) 1.4265 0893, Fax: (+33) 1.4265 1134, MD: Thomas J Arena.

METISSE MUSIC, 1 Villa Juge, 75015 Paris, Tel: (+33) 1.4059 0473, Fax: (+33) 1.4575 0480, MD: Petra Gehrmann.

MICROCODIL PRODUCTIONS, 1 Impasse du Parc, 95720 Le Mesnil Aubry, Tel: (+33) 1.3409 4000, Fax: (+33) 1.3409 4005, President: Marie-France Gabarre.

MUSIC SERVICES, 12 rue Jonquoy, 75014 Paris, Tel: (+33) 1.4044 7000, Fax: (+33) 1.4044 9223, GM: Marie-Christine Szakolczai.

NOTA BENE MUSIC, 16 rue de la Pierre Levee, 75011 Paris, Tel: (+33) 1.4338 2425, Fax: (+33) 1.4357 3530, Dir: Xavier Nicod.

PAS MAL PUBLISHING, 283 Faubourg-Saint-Antoine, 75011 Paris, Tel: (+33) 1.4348 5151, Fax: (+33) 1.4348 5753, MD: Patrick Jammes.

PEERMUSIC FRANCE, 5 rue Lincoln, 75008 Paris, Tel: (+33) 1.5383 9250, Fax: (+33) 1.5383 9255, E-Mail: paris@peermusic.com, MD: Rene Boyer.

POLYGRAM FRANCE, 20 rue de Fosses Saint Jacques, 75005 Paris, Tel: (+33) 1.4441 9494, Fax: (+33) 1.4441 9401, MD: Philippe Lerichomme.

POLYGRAM MUSIC, 14 rue Pierre et Marie Curie, 75005 Paris, Tel: (+33) 1.4441 9400, Fax: (+33) 1.4441 9401, MD: Philippe Lerichomme.

PRODUCTION EDITION MARTINEZ, 59 boulevard Exelmans, 75016 Paris, Tel: (+33) 1.4651 0629, Fax: (+33) 1.4651 0235, President: Claude Martinez.

PSI PROMO SONOR INTERNATIONAL RECORDS, 30 rue de Saussure, 75017 Paris, Tel: (+33) 1.4227 3669, Fax: (+33) 1.4380 5645, Mgr: Jo Pucheu.

ROBIN SONG MUSIC, 5 rue Lincoln, 75008 Paris, Tel: (+33) 1.4557 4192, Fax: (+33) 1.4558 2351, MD: Rene Boyer.

RONDOR MUSIC FRANCE, 32 rue Etienne Marcel, 75002 Paris, Tel: (+33) 1.4026 1814, Fax: (+33) 1.4236 0731, MD: Halit Uman.

SAREMA INTERNATIONAL, 211 rue des Piats, 59200 Tourcoing, Tel: (+33) 3.2076 4300, Fax: (+33) 3.2025 5502, Int'l Bus Affairs: Rabah Djafar.

SCORPIO MUSIC, 12 avenue George V, 75008 Paris, Tel: (+33) 1.4720 4395, Fax: (+33) 1.4952 0378, MD: Henri Belolo.

SERCENT MAJOR COMPAGNIE, 32 boulevard de Strasbourg, 75010 Paris, Tel: (+33) 1.4224 1386, Fax: (+33) 1.4241 2807, MD: Jacques Dejean.

SKYDOG MUSIC, 32 avenue Claude Vellefaux, 75010 Paris, Fax: (+33) 1.4240 3442, Publisher: Marc Zermati.

SONIMAGE, 4 rue de Beynes Cressay, 78640 Neauphle-le-Chateau, Tel: (+33) 1.3489 0307, Fax: (+33) 1.3489 8490, MD: Robert Viger.

SONODISC, 85 rue Fondary, 75015 Paris, Tel: (+33) 1.4577 3034, Fax: (+33) 1.4579 1472, President: Marcel Perse.

SONY MUSIC PUBLISHING, 131 avenue de Wagram, 75838 Paris Cedex 17, Tel: (+33) 1.4440 6764, Fax: (+33) 1.4440 6898, Publ Dir: Nicolas Galibert.

STUDIO G, Chateau de Monternot, 69220 Charentay, Tel: (+33) 4.7466 7053, Fax: (+33) 4.7466 7053, MD: Oliver Nickalls.

STUDIO SM, 54 rue Michel-Ange, 75016 Paris, Tel: (+33) 1.4651 0305, Fax: (+33) 1.4743 9199, Dir: Martine Andersen.

TEX'AVRIL, 14 rue du Docteur Johannet, 77500 Chelles, Tel: (+33) 1.6421 5740, Fax: (+33) 1.6020 6236, MD: Westrich Veronique.

TILT & PARTNERS FRANCE, 7 rue du Vivier, 75007 Paris, Tel: (+33) 1.4705 6339, Fax: (+33) 1.4705 9081, A&R Mgr: Herve Verhoosel.

TOURBILLON, 1/233 rue Barberousse, 59000 Lille, Tel: (+33) 3.2055 4244, Mobile: (+33) 3.8.253 384, Fax: (+33) 3.2055 4344, MD: Xavier Collin.

VALOTTE RECORDS INTERNATIONAL, 138 rue Nationale, PO Box 46, 75013 Paris, Tel: (+33) 1.4583 4500/8626 0347, Fax: (+33) 3.8626 0347, Label Dir: Eric Taffoureau.

WARNER CHAPPELL FRANCE, 20 rue de la Ville l'Eveque, 75008 Paris, Tel: (+33) 1.4266 4042, Fax: (+33) 1.4266 2917, President: Jean Davoust.

WILLING PRODUCTIONS, 17 rue Valentin, 31400 Toulouse, Tel: (+33) 5.6153 8506, Fax: (+33) 5.6153 9252, MD: Bernard Villeneuve.

WOOF TRADE PUBLISHING, 50 rue du Faubourg, 75010 Paris, Tel: (+33) 1.4824 1348, Prof Mgr: Xavier Collin.

YELLOW MOON, 12 rue de Nice, 97400 Saint-Denis/Reunion, Tel: (+33) 3.262.413 978, Fax: (+33) 3.262.413 910, MD: Philippe Capponi.

YOUNG GODS, THE, 283 rue du Faubourg Saint-Antoine, 75011 Paris, Tel: (+33) 1.4348 5151, Fax: (+33) 1.4348 5753, Mgr: Patrick Jammes.

ZEAX PRODUCTIONS, 25 rue Henri Monnier, 75009 Paris, Tel: (+33) 1.4285 1333, Fax: (+33) 1.4280 2935, MD: Leon Desdozeaux.

RECORD DISTRIBUTORS

ADIPOCERE RECORDS, Vonnas, PO Box 18 (Zip: 01540), Tel: (+33) 4.7450 0110, Fax: (+33) 4.7450 2209, MD: Christian Bivel.

ATOLL MUSIC, 18-20 rue du Borrego, 75020 Paris, Tel: (+33) 1.4366 6922, Fax: (+33) 1.4366 5221/5528, President: Charles Ibgui.

AUVIDIS, 39 avenue Paul Vaillant-Couturier, 94250 Gentilly, Tel: (+33) 1.4615 8800, Fax: (+33) 1.4740 9509, President: Louis Bricard.

BEMBULE MUSIC, Ajaccio Cedex, PO Box 596 (Zip: 20189), Tel: (+33) 4.9520 3068, Fax: (+33) 4.9520 3873, President: Giovannai Foussaint.

BMG FRANCE, 4/6 place de la Bourse, 75080 Paris Cedex 02, Tel: (+33) 1.4488 6700, Fax: (+33) 1.4488 6900, PDG: Herve Lasseigne.

BOUCHERIE PRODUCTIONS, 15 bis rue du Plateau, 75019 Paris, Tel: (+33) 1.4452 9415, Fax: (+33) 1.4452 9416, E-Mail: 101671@compuserve.com, MD: Luc Natali.

CARAVAGE, 130 rue Marius Aulan, 92300 Levallois-Perret, Tel: (+33) 1.4759 9451, Fax: (+33) 1.4759 0965, MD: Jean-Paul Smets.

COLUMBIA (SONY MUSIC), 131 avenue de Wagram, 75017 Paris, Tel: (+33) 1.4440 6060, Fax: (+33) 1.4440 6666, Label Dir: Olivier Montfort.

EAST WEST FRANCE, 27 rue Surene, 75008 Paris, Tel: (+33) 1.4471 6000, Fax: (+33) 1.4268 0172, President: Claude Carrere.

EDEENWAYS MUSIC, 39K rue des Peupliers, 92752 Nanterre cedex, Tel: (+33) 1.4119 9899, Fax: (+33) 1.4119 9888, Assoc Dir: Elias Allouin.

EDITIONS DE PLEIN VENT, 5 rue Jean Jaures, 07600 Vals-les-Bains, Tel: (+33) 4.7594 6365, Fax: (+33) 4.7537 6366, President: Jean Gibaud.

FAIR AND SQUARE, 10-12 rue Richer, 75009 Paris, Tel: (+33) 1.4201 8181, Fax: (+33) 1.4246 7724, President: Fabrice Absil.

GAM INT'L - SEPHORA, LA MUSIQUE D/L VIE, 6 place Jean-Paul Sartre, 51170 Fismes, PO Box 30 (Zip: 51170), Tel: (+33) 3.2648 8348, Fax: (+33) 3.2648 8730, MD/Sales Dir: Marc Brunet.

GEARBOX, 217 rue Jean Jaures, 79000 Niort, Tel: (+33) 5.4979 4646, Fax: (+33) 5.4979 4613, MD: Christophe Ouali.

HARMONIA MONDI (FRANCE), 31-33 Rue Vandrezanne, 75013 Paris, Tel: (+33) 1.5380 0222, Fax: (+33) 1.5380 0225, MD: Mr. Coutaz.

IHL DISTRIBUTION, 10 blvd Louise Michel, Aunettes 2 - B10, 91030 Evry cedex, Tel: (+33) 1.6078 5959, Fax: (+33) 1.6078 5251, MD: Nicole Kniazeff.

KARAMEL MUSIC, 73 rue de Turbigo, 75003 Paris, Tel: (+33) 1.4271 7711, Fax: (+33) 1.4271 1391, MD: Edward Abrahamian.

LE SOUFFLE D'OR, Barret le Bas, PO Box 3 (Zip: 05300), Tel: (+33) 4.9265 2499, Fax: (+33) 4.9265 0879, Publ Mgr: Yves Michel.

MDP MUSIC, Fleyming-Merlebach cedex, PO Box 177 (Zip: 57804), Tel: (+33) 3.8704 7073, Mobile: (+33) 6.8779 3770, Fax: (+33) 3.8787 1234, President: Arnold Dine.

NIGHT AND DAY, 30 bis rue du Baillay, 93210 La Plaine-Saint-Denis, Tel: (+33) 1.4917 8850, Fax: (+33) 1.4917 8859, MD: Jean-Marie Monestier.

POLYGRAM DISTRIBUTION SERVICE, 20 rue des Fosses Saint Jacques, 75235 Paris Cedex 05, Tel: (+33) 1.4441 9191, Fax: (+33) 1.4141 9112, MD: Jean Luc Lavignette.

POLYGRAM MANUFACTURING & DISTR CENTRES, 2 6 avenue Winston Churchill, 27400 Louviers, Tel: (+33) 2.3225 7200, Fax: (+33) 2.3225 7222.

PROVA RECORD, 144 rue Beauvoisine, 76000 Rouen, Tel: (+33) 3.2957 3939, Fax: (+33) 3.2957 3900, MD: Nicole de Smet.

SONODISC, 85 rue Fondary, 75015 Paris, Tel: (+33) 1.4577 3034, Fax: (+33) 1.4579 1472, President: Marcel Perse.

SONY MUSIC ENTERTAINMENT (FRANCE), 131 avenue de Wagram, 75838 Paris Cedex 17, Tel: (+33) 1.4440 6060, Fax: (+33) 1.4440 6666, President: Paul-Rene Albertini.

STARKIT, 8 bis boulevard de Narwick, 13600 La Ciotat, Tel: (+33) 4.4271 7481, Fax: (+33) 4.4271 7481, President: Alain Castagnola.

STUDIO SM, 54 rue Michel-Ange, 75016 Paris, Tel: (+33) 1.4651 0305, Fax: (+33) 1.4743 9199, Dir: Martine Andersen.

VIRGIN FRANCE (GROUP VIRGIN DISQUES), 11 Place des Vosges, 75004 Paris, Tel: (+33) 1.4454 6474, Fax: (+33) 1.4454 6496/17, Chmn: Patrick Zelnik.

W.M.D., 101 rue du Cherche Midi, 75006 Paris, Tel: (+33) 1.4439 5100, Fax: (+33) 1.4439 5110, MD: Marco Visser.

WARNER MUSIC FRANCE, 102 avenue du President Kennedy, 75016 Paris, Tel: (+33) 1.4430 4000, Fax: (+33) 1.4430 4050, President: Manfred Zummeller.

WOTRE MUSIC, 101 rue du Cherche Midi, 75006 Paris, Tel: (+33) 1.4439 5100, Fax: (+33) 1.4439 5110, Distr Mgr: Christian Bordanier.

RECORD PROMOTION

ADIOCERE RECORDS, Vonnas, PO Box 18 (Zip: 01540), Tel: (+33) 4.7450 0110, Fax: (+33) 4.7450 2209, MD: Christian Bivell.

BRIGITTE BERTHELOT, 4 villa des Grimettes, 92190 Meudon, Tel: (+33) 1.4626 3206, Fax: (+33) 1.4651 0331/6880, Asst: Veronique Delroisse.

COM/NICOLE COURTOIS-HIGELIN, 13 rue de Rivoli, 75004 Paris, Tel: (+33) 1.4272 2961, Fax: (+33) 1.4272 5199, MD: Nicole Coutois-Higelin.

EURL SERENA WOOLF, 17 rue de la R 82 publique, 78100 Saint-Germain-en-Laye, Tel: (+33) 1.3973 4051, Fax: (+33) 1.3973 4062, MD: Serena Woolf.

FAIRPLAY, 10-12 rue Richer, 75009 Paris, Tel: (+33) 1.4801 8181, Fax: (+33) 1.4246 7724, Pres/MD: Fabrice Absil.

FREDERIC HENRY COMMUNICATION, 86 rue Lamarck, 75018 Paris, Tel: (+33) 1.4492 3492, Fax: (+33) 1.4223 0606, E-Mail: 101617.1257@compuserve.com, MD: Frederic Henry.

HOP! MESA, 36 rue des Cevennes, 75015 Paris, Tel: (+33) 1.4557 2636, Fax: (+33) 1.4557 8003, MD: Jacques Marbehan.

JIMMY JAY PRODUCTIONS, 45 rue Vercingetorix, 93600 Aulnay-Sous-Bois, Tel: (+33) 1.4867 9000, Fax: (+33) 1.4867 9430, Contact: Marlam Traore.

PUBLIC & COMMUNICATION, 3 rue le Goff, 75005 Paris, Tel: (+33) 1.4326 0737, Fax: (+33) 1.4326 9903, GM: Anne-Marie Thibaut.

RAMDAM FACTORY, 50 avenue du President Wilson, 93210 La Plaine Saint Denis, Tel: (+33) 1.4917 9899, Fax: (+33) 1.4917 9869, A&R Dir: Pierrick Cheruel.

SALAMMO, 8 rue des Pontons, 94340 Alfortville (Paris), Tel: (+33) 1.4376 9000, Fax: (+33) 1.4376 9547, MD: Isabelle Lemann.

SOUCOUPE SONIC, 5 rue Charles Lecocq, 75015 Paris, Tel: (+33) 1.4045 0839, Mobile: (+33) 6.0773 5860, Fax: (+33) 1.4045 0680, MD: Luc Vertige.

TOURBILLON, 1/233 rue Barberousse, 59000 Lille, Tel: (+33) 3.2055 4244, Mobile: (+33) 3.8.253 384, Fax: (+33) 3.2055 4344, MD: Xavier Collin.

VIVIANE PRIOU AGENCY, 20 avenue de la Porte de la Villette, 75019 Paris, Tel: (+33) 1.4034 3960, Fax: (+33) 1.4034 3925, MD: Viviane Priou.

VIVIANE SICNASI PROMOTION, 28 avenue Marceau, 75008 Paris, Tel: (+33) 1.4723 6336, Fax: (+33) 1.4723 8385, Mgr: Viviane Sicnasi.

YELLOW MOON, 12 rue de Nice, 97400 Saint-Denis/Reunion, Tel: (+33) 3.262.413 978, Fax: (+33) 3.262.413 910, MD: Philippe Capponi.

SOUNDCARRIER MANUFACTURERS

ADP AUDIO DIGITAL PROCESS, PO Box 44, 94364 Bry sur Marne cedex, Tel: (+33) 1.4303 1467, Mobile: (+33) 6.0724 1970, Fax: (+33) 1.4303 6200, MD: Michel Kuttler Format(s): Audio cassette, Minimum order: 300, Annual Capacity: 3000000, In house, CD pressing, Minimum order: 300, Annual Capacity: 10000000, In house, CD/V laserdisc pressing, Minimum order: 300, Annual Capacity: 1000000, Vinyl (12-inch) pressing, Minimum order: 300, Annual Capacity: 3000000, In house.

CHIC DUPLICATION, 39 Grande Rue, 38500 Voiron, PO Box 72 (Zip: 38502), Tel: (+33) 4.7605 6385, Fax: (+33) 4.7665 6649, MD: Raphael Fernandez; Format(s): Audio cassette, Annual Capacity: 1000000, In house, CD pressing, CD/V laserdisc pressing; Broker for Gema OD (Spain).

CNAI, 256 rue Marcadet, 75018 Paris, Tel: (+33) 1.4229 2461, Fax: (+33) 1.4229 3598, President: J C Thuel; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 12000000, CD pressing, Minimum order: 500, Annual Capacity: 12000000.

DUPLICATION FRANCE, 130 rue Cardinet, 75017 Paris, Tel: (+33) 1.4764 6062, Fax: (+33) 1.4764 6061, MD: Thierry de la Brosse; Format(s): CD pressing, Video cassette, Minimum order: 1, Annual Capacity: 60000000.

DUPLICOLOR, 36 rue Thiers, 94130 Nogent-sur-Marne, Tel: (+33) 1.4877 3070, Fax: (+33) 1.4877 0106, MD: Gerard Laguette; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 2000000, In house.

DURECO FRANCE, Parc d'Activites, 88470 Saint-Michel-sur-Meurthe, Tel: (+33) 3.2958 4070, Fax: (+33) 3.2958 3656, MD/Sales Dir: Pierre Antoine Berthold; Format(s): CD pressing, Minimum order: 500, In house, CD-i pressing, Minimum order: 500, In house, CD-Rom pressing, Minimum order: 100, In house, CD/V laserdisc pressing, Minimum order: 500, In house; Daily capacity: 85.000; Sales office Dureco France: 50-52 avenue Pierre Grenier, 92100 Boulogne; Tel: (+33) 1.4610 0210; Fax: (+33) 1.4610 0211.

EURO-COMPACT, 44 rue Pierre Joseph Proudhon, 78800 Houilles, Tel: (+33) 1.3968 6095, Fax: (+33) 1.3968 2890, Mgr: Didier Vincent; Format(s): Audio cassette, Minimum order: 300, Annual Capacity: 4000000, CD pressing, Minimum order: 500, Annual Capacity: 3000000.

FAIR AND SQUARE, 10-12 rue Richer, 75009 Paris, Tel: (+33) 1.4201 8181, Fax: (+33) 1.4246 7724, President: Fabrice Absil; Format(s): CD pressing, Broker for: SONY DADC AUSTRIA, CD-Rom pressing, Broker for: SONY DADC AUSTRIA; Products: Mainly games & entertainment.

MALFROY, Dax Cedex, PO Box 124 (Zip: 40103), Tel: (+33) 5.5874 3171, Mobile: (+33) 6.0956 9442, Fax: (+33) 5.5874 1647, E-Mail: 100764.2756@compuserve.com, MD: Jean Malfroy; Format(s): Audio cassette, Minimum order: 1, In house, CD pressing, Minimum order: 1, In house, DAT, Minimum order: 1, In house, DCC, Minimum order: 1, In house, Mini Disc pressing, Minimum order: 1, In house, Video cassette, Minimum order: 1, In house, Vinyl (12-inch) pressing, Minimum order: 500.

OPTICAL DISC DE FRANCE, 76 rue de Miromesnil, 75008 Paris, Tel: (+33) 1.5377 2787, Fax: (+33) 1.5375 2211, GM: Bram Elenbaas; Format(s): CD pressing, Minimum order: 500, Annual Capacity: 8000000, In house, CD-i pressing, Minimum order: 100, In house, CD-Rom pressing, Minimum order: 100, In house; Address is sales office for CD-plant Z.I. Les Franchises, Rue de la Poudriere, PO Box 163, 52202 Langres, Technical MGR: Christophe Nardin, tel: 2584 3232, fax: 2584 3210.

PICO 7, 25 rue du Mont Thabor, 75001 Paris, Tel: (+33) 1.4927 9292, Fax: (+33) 1.4927 0617, MD: Jean-Luc Delorme; Format(s): Audio cassette, Minimum order: 1, In house, CD pressing, Minimum order: 1, DAT, Minimum order: 1, In house, Mini Disc pressing, Minimum order: 500, Video cassette, In house.

POLYGRAM MANUFACTURING & DISTR CENTRES, 26 ave. Winston Churchill, 27400 Louviers, Tel: (+33) 2.3225 7200, Fax: (+33) 2.3225 7222, MD: Roland Zschunke; Sales office Paris, Tel.nr. (+33)(0) 1.4078 7697; Contact: Mr. R. Poubelle.

POSSO, 121-127 avenue d'Italie, PO Box 304, 75624 Paris Cedex 13, Tel: (+33) 1.4585 2121, Fax: (+33) 1.4584 9370, Sales Dir: Paul Cloet; Format(s): CD pressing, CD/V laserdisc pressing.

SOCIETE NOUVELLE AREACEM (SNA), Tourouvre, PO Box 1 (Zip: 61190), Tel: (+33) 2.3385 1515, Fax: (+33) 2.3325 7606, President: Philippe Pierrard; Format(s): Audio cassette, CD pressing, Minimum order: 500, CD-i pressing, CD-Rom pressing, CD/V laserdisc pressing, Vinyl (12-inch) pressing, Minimum order: 500; Sales office: 76 rue Duhesme, 75018 Paris, tel: 1.4257 9497, fax: 1.4262 2544. Booklets and sleeves 200K.

SONOPRESS FRANCE, 11 bis rue d'Aguesseau, 75008 Paris, Tel: (+33) 1.5343 8232, Fax: (+33) 1.5343 8233, MD: Hertha Bornholt.

STUDIO DE LA MADELEINE, 27 boulevard Malesherbes, 75008 Paris, Tel: (+33) 1.4265 1025, Fax: (+33) 1.4265 2119, MD: Lee Morgan; Format(s): Audio cassette duplicating.

STUDIO DU CARRON, Le Carron, PO Box 37, 01290 Griesges, Tel: (+33) 3.8531 7573/7262, Fax: (+33) 3.8531 7593, Bookings/PR: Nathalie Pons; Format(s): Audio cassette duplicating.

TOP MASTER, 4 square Gabriel Faure, 75017 Paris, Tel: (+33) 1.4754 0671, Fax: (+33) 1.4766 3546, MD: Andre Perriat; Format(s): Audio cassette, Minimum order: 10, Annual Capacity: 90, In house.

ZILES FRANCHISES, Rue de la Poudriere, PO Box 163, 52202 Langres, Tel: (+33) 3.2584 3232, Fax: (+33) 3.2584 3210, Tech Mgr: Christophe Nardin; Format(s): CD pressing, Minimum order: 500, Annual Capacity: 8000000, In house, CD-i pressing, Minimum order: 100, CD-Rom pressing, Minimum order: 100; Sales Office: Optical Disc de France, 76 rue de Miromesnil, 75008 Paris, tel: 1.5377 2787, fax: 1.5375 2211.

MANUFACTURING SERVICES

ADP AUDIO DIGITAL PROCESS, PO Box 44, 94364 Bry sur Marne cedex, Tel: (+33) 1.4303 1467, Mobile: (+33) 6.0724 1970, Fax: (+33) 1.4303 6200, MD: Michel Kuttler; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl sleeve printing.

ARTHEA, 55 route Napoleon, 06130 Grasse, Tel: (+33) 4.9336 5104, Fax: (+33) 4.9340 1747, Dir: Francois Bourlier; Mastering services.

CNAI, 256 rue Marcadet, 75018 Paris, Tel: (+33) 1.4229 2461, Fax: (+33) 1.4229 3598, President: J C Thuel; (Pre-)Mastering Services: CD pre-mastering.

DUPLICATION FRANCE, 130 rue Cardinet, 75017 Paris, Tel: (+33) 1.4764 6062, Fax: (+33) 1.4764 6061, MD: Thierry de la Brosse; Printing and Packaging Services: Video cassette packaging & collating, Video cassette labels & inlay printing.

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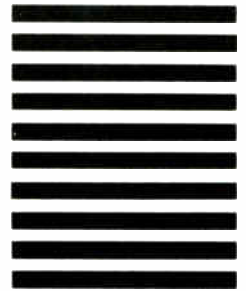
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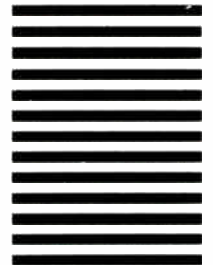
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EWM ENTERTAINMENT, Ausschlaeger Weg 88, 20537 Hamburg, Tel: (+49) 40.251 2089, Fax: (+49) 40.251 7663, MD: Manlio Celotti.

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EXILE RECORDS, Lintruper Strasse 39, 12305 Berlin, Tel: (+49) 30.742 3706, Fax: (+49) 30.742 3706, Owner/Dir: Wolf Doebling.

EYE Q MUSIKPRODUKTION, Strahlenberger Strasse 125a, 63067 Offenbach, Tel: (+49) 69.829 7400, Fax: (+49) 69.8297 4011, MD: Achim Fehlau.

FAHRENHEIT MUSIKPRODUKTION, Waidmannsluster Damm 187, 13469 Berlin, PO Box 280226 (Zip: 13422), Tel: (+49) 30.4039 7626, Fax: (+49) 30.4039 7627, Md/A&R Mgr: Peer Jaliowitzki.

FAT RAT MUSIC, Am Haselweg 17, 85599 Parsdorf-Munich, Tel: (+49) 89.903 9043, Mobile: (+49) 172.860 1720, Fax: (+49) 89.903 0258, MD: Magda La Bonte-Cooke.

FIRELINE RECORDS, Karlstrasse 68, 73312 Geislingen, Tel: (+49) 7331.690 497, Fax: (+49) 7331.690 380, MD: Roland Schaffelhuber.

FLASH & FLY MUSIC PRODUCTIONS, Spissenagelstrasse 30 (Hinterhaus), 44229 Dortmund, Tel: (+49) 231.736 079, Fax: (+49) 231.736 058, MD: Claudia Alexandra Wohlfomm.

FM PRODUCTION, Moerfelder Landstrasse 165, 60598 Frankfurt am Main, Tel: (+49) 69.631 1632, Fax: (+49) 69.631 1699, MD: Bianca Storto.

FOXI RECORDS, Luepertzender Strasse 127-129, 41061 Moenchengladbach, Tel: (+49) 2161.22224, Fax: (+49) 2161.26079, Contact: Siegfried Mayska.

FUN FACTORY1, Hermannstadtweg 9, 48151 Muenster, Tel: (+49) 251.78321, Fax: (+49) 251.780 1874, MD: Axel Seitz.

FUN MUSIC PROMOTION, Weissiger Landstrasse 9, 01474 Goennsdorf, Tel: (+49) 351.269 0201, Fax: (+49) 351.269 0201, MD: Andreas Weihs.

FUNDEMENTAL MUSIKPRODUKTION, Hamburger Allee 45, 60486 Frankfurt, Tel: (+49) 69.970 8470, Fax: (+49) 69.707 5239, MD: Harry Dehnhardt.

FUNKTURM VERLAG MUSIK SERVICE, Lepsiusstrasse 36, 12163 Berlin, Tel: (+49) 30.791 1041, Fax: (+49) 30.791 7916, Exec Dir: Thomas Jost.

FUTURE SOUND PRODUCTIONS, Muehlenstrasse 5, 55543 Bad Kreuznach, PO Box 538 (Zip: 55529), Tel: (+49) 671.30223, Fax: (+49) 671.30226, MD: Michael Zosel.

GALACTICA RECORDS, Hoppenbichlerstrasse 35, 83022 Rosenheim, Tel: (+49) 8031.86781, Fax: (+49) 8031.890 385, Contact: Frank Wruss.

GARBITOWSKI, Metzger Strasse 30, 50677 Cologne, Tel: (+49) 221.323 611, Fax: (+49) 221.329 244, MD: Juergen Garbitowski.

GEE-DEE MUSIC, Borkenweg 26, 22523 Hamburg, Tel: (+49) 40.571 1088, Fax: (+49) 40.571 1088, Owner: Gerd Dietrich.

GEO RECORDS, Hohestrasse 45, 40213 Duesseldorf, Tel: (+49) 211.750 598, Fax: (+49) 211.759 1554, Contact: Oliver Gerhold.

GIANT ELECTRIC PEA, Ringstrasse 12, 47533 Kleve, Tel: (+49) 2821.26237, Fax: (+49) 2821.26920, MD: Thomas Waber.

GLITTERHOUSE RECORDS, Gruener Weg 25, 37688 Beverungen, Tel: (+49) 5273.36360, Fax: (+49) 5273.21329, E-Mail: glitterhouse@compuserve.com, MD: Reinhard Holstein.

GLM GEORG LOEFFLER MUSIKVERLAG, Kaiser Ludwig Platz 1, 80336 Munich, Tel: (+49) 89.543 8834, Fax: (+49) 89.543 8835, President: Georg F. Loeffler.

GLOBAL RECORDS (GERMANY), Frundsbergstrasse 33, 80634 Munich, Tel: (+49) 89.130 7300, Fax: (+49) 89.1307 3030, President: Peter Kirsten.

GOOD LIFE RECORDS, Uhlendstrasse 28, 68723 Oeffersheim, PO Box 1149 (Zip: 68735), Tel: (+49) 6202.56448, Mobile: (+49) 172.631 3236, Fax: (+49) 6202.592 185, President: Bernd Wohlleben.

GRAND H MUSIC, Hallerstrasse 40, 20146 Hamburg, Tel: (+49) 40.441 8020, Fax: (+49) 40.453 327, MD: Hille Hillekamp.

GYMNASTIC RECORDS, Dianastrasse 1, 80538 Munich, Tel: (+49) 89.2916 1509, Fax: (+49) 89.2916 1491, MD: Carl D Erling.

HAENSSLER-VERLAG, Bismarckstrasse 4, 73765 Neuhausen-Stuttgart, PO Box 1220 (Zip: 73762), Tel: (+49) 7158.1770, Fax: (+49) 7158.177 119, Sales/Mktg Dir: Guenter Haenssler.

HAMMER MUSIC, Christophstrasse 38, 70178 Stuttgart, Tel: (+49) 711.960 280, Fax: (+49) 711.960 2899, MD: Ingo Kleinhammer.

HEARTPUNCH MUSIC, Reuterstrasse 7, 42327 Wuppertal, Tel: (+49) 202.736 606, Fax: (+49) 202.736 570, MD: Michael Schuster.

HEKTIK RECORDS, Leineweherstrasse 6 (c/o Dirk Klann), 38442 Wolfsburg, Tel: (+49) 5362.62376, Contact: Dirk Klann.

HELIKON HARMONIA MUNDI, Heuauerweg 21, 69124 Heidelberg, Tel: (+49) 6221.785 013, Fax: (+49) 6221.720 816.

HI-TIME RECORDS, Belgradstrasse 13, 80796 Munich, Tel: (+49) 89.3077 8778, Fax: (+49) 89.300 3032, Owner: Richard Sutcliffe.

HOME BASE COMMUNICATIONS, Auf dem Turnerplatz 3, 65626 Birkenbach, Tel: (+49) 6432.82297, Mobile: (+49) 171.741 5662, Fax: (+49) 6432.82297, Md/A&R Mgr: Rolf Gustavus.

HOT WIRE RECORDS, Vom Kreuz 6, 55592 Desloch, PO Box 82 Meisenheim (Zip: 55590), Tel: (+49) 6753.94571, Fax: (+49) 6753.94572, E-Mail: hotwire.records@t-online.de, President: Bert Gerecht.

HOUSEWERK AGENCY/ORBIT RECORDS, Holzmuehlenstrasse 84-86, 22041 Hamburg, Tel: (+49) 40.696 5210, Fax: (+49) 40.6965 2120, Contact: Pascal Radon.

HOW'S THAT MUSIC, Jacowstrasse 18, 10555 Berlin, Tel: (+49) 30.399 5200, Fax: (+49) 30.399 5211, MD: Kenneth Jacob.

HYDRA RECORDS, Bruno Hofer Platz 1, 80937 Munich, Tel: (+49) 89.311 3918, Fax: (+49) 89.311 2931, President: Klaus Kettner.

HYPER TENSION, Sankt Benedictstrasse 5, 20149 Hamburg, Tel: (+49) 40.476 993, Fax: (+49) 40.478 383, Dir/A&R Mgr: Christian Thiel.

HYPOBEAT-HYPERIUM RECORDS, Bucher Strasse 21, 90419 Nuremberg, PO Box 910127 (Zip: 90252), Tel: (+49) 911.933 770, Fax: (+49) 911.933 7744, Md/A&R Mgr: Oliver Roesch.

IDE INT'L DESIGN & ENTERTAINMENT, Floessergasse 7, 81369 Munich, Tel: (+49) 89.7428 1430, Fax: (+49) 89.7428 1414, MD: Sieglinde Pehl.

INDIGO MUSIK, Jaffestrasse 12, 21109 Hamburg, Tel: (+49) 40.752 4990, Fax: (+49) 40.7524 9999.

INTERCORD RECORD SERVICE, Schoenbergstrasse 47, 73760 Ostfildern-Kemnat, Tel: (+49) 711.47630, Fax: (+49) 711.476 3324, Head of Distr: Knut Schulze.

INTERCORD TONTRAEGER, Aixheimer Strasse 26, 70619 Stuttgart, PO Box 750270 (Zip: 70602), Tel: (+49) 711.47630, Fax: (+49) 711.476 3324, Pres/MD: Herbert R Kollisch.

INTERSOUND MUSIKPRODUKTION, Schliebinger Strasse 10, 81669 Munich, Tel: (+49) 89.488 151, Fax: (+49) 89.480 1701, President: Gerhard Narnholz.

INTUITION, Maastrichter Strasse 23, 50672 Cologne, PO Box 270126 (Zip: 50508), Tel: (+49) 221.951 4140/512 031, Fax: (+49) 221.9514 1495, President: Vera Schneider-Brandes.

ITM-MEDIA TONTRAEGERHANDELSGESELLSCHAFT, Gueterstrasse 20, Arenberg-Center, 42117 Wuppertal, Tel: (+49) 202.243 190, Fax: (+49) 202.243 1933, President: Ulli Biobel.

ITON MUSIKPRODUKTION, Ludwigstrasse 11, 82152 Krailling, Tel: (+49) 89.857 4499, Fax: (+49) 89.857 1333, MD: Ingo Klingbeil.

JARO RECORDS, Bismarckstrasse 83, 28203 Bremen, Tel: (+49) 421.705 771, Fax: (+49) 421.74066, MD: Ulrich Balss.

JAZZHAUS MUSIK, Venloer Strasse 40, 50672 Cologne, Tel: (+49) 221.510 1054, Fax: (+49) 221.529 492, Contact: Pia Thonett.

JKP JOCHENS KLEINE PLATTENFIRMA, Lierenfelder Strasse 45, 40231 Duesseldorf, Tel: (+49) 211.733 5372, Fax: (+49) 211.733 3773, MD: Jochen Huelder.

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JOYBRINGER, Scheider Strasse 26, 66125 Saarbrueken, Tel: (+49) 6897.972 497, Fax: (+49) 6897.972 499, Pres/MD: Dragan Nikitovic.

JUKE-BOX RECORDS, Steinstrasse 53, 81667 Munich, Tel: (+49) 89.4890 0001, Fax: (+49) 89.4890 0003, Owner: Harry Fox.

JUPITER RECORDS, Friedastrasse 24, 81479 Munich, Tel: (+49) 89.749 8070, Fax: (+49) 89.749 8077, MD: Joachim Neubauer.

K & K RECORDS, Cretzschmarstrasse 13, 60487 Frankfurt, Tel: (+49) 69.778 050, Fax: (+49) 69.774 433, MD: Thomas M Kann.

KARUSSELL MUSIK & VIDEO, Holzdamm 57-61, 20099 Hamburg, Tel: (+49) 40.308 703, Fax: (+49) 40.308 7710, Chmn: Werner Klose.

KEL-LIFE, Akenweg 173, 51063 Cologne, Tel: (+49) 221.981 550, Fax: (+49) 221.981 5555, Contact: Patricia Kelly.

KEL-LIFE MUSIC PRODUCTIONS, Nidegger Strasse 21, 50937 Cologne, PO Box 410860 (Zip: 50867), Tel: (+49) 221.9420 3040, Fax: (+49) 221.9420 302, MD: Heide Drinhausen.

KOCH INTERNATIONAL (GERMANY), Lochhamer Strasse 9, 82152 Munich-Martinsried, Tel: (+49) 89.857 950, Fax: (+49) 89.8579 5010, President: Franz Koch.

KOENIGSHAUS, Schoenhauser Allee 147a, 10435 Berlin, Tel: (+49) 30.448 5151, Fax: (+49) 30.448 5149, Contact: Fritz Braum.

L.M.E. LEMON MUSIC ENTERTAINMENT, Rebhuhnweg 22, 82256 Fuerstenfeldbruck, PO Box 1164 (Zip: 82241), Tel: (+49) 8141.31137, Fax: (+49) 8141.31138, MD: Abi Lin.

LAIKA RECORDS, Stavendam 16, 28195 Bremen, Tel: (+49) 421.323 608, Fax: (+49) 421.337 8163, MD: Peter Cronemeyer.

LANGSTRUMPF RECORDS, Desmecke 14, 59939 Olsberg, Tel: (+49) 2962.4746, Fax: (+49) 2962.4760, MD: Michael Klandke.

LARGO RECORDS, Hohenstaufenring 43-45, 50674 Cologne, Tel: (+49) 221.240 2234, Fax: (+49) 221.240 2310, President: Uwe Buschkötter.

LAWINE, Clemens Strasse 75, 80796 Munich, Tel: (+49) 89.307 3341, Fax: (+49) 89.307 3342, MD: Hage Hein.

LEVAR MUSIC, Am Umspannwerk 7, 28790 Schwanevede, Tel: (+49) 421.658 9518, Mobile: (+49) 172.818 7363, Fax: (+49) 421.658 9518, MD: Kambiz Hashemian.

LOGIC RECORDS/SONGS OF LOGIC, Strahlenberger Strasse 125a, 63067 Offenbach, Tel: (+49) 69.820 0080, Fax: (+49) 69.8200 0888, MD: Thomas M Stein.

LOOP DANCE CONSTRUCTIONS, Bramfelder Dorfplatz 21, 22179 Hamburg, Tel: (+49) 40.6420 2700, Fax: (+49) 40.6420 2702, MD: Jens P Thele.

LOW SPIRIT RECORDINGS, Gieselbrechtstrasse 17, 10629 Berlin, Tel: (+49) 30.327 9160/91631 bookings, Fax: (+49) 30.3279 1699, MD: Sandra Molsahm.

M O P S, Koernerweg 5, 32139 Spenge, Tel: (+49) 5225.5991, Fax: (+49) 5206.3079, Contact: Sissy Scheele.

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M.T.W., Kittelbach 54, 40489 Duesseldorf, Tel: (+49) 211.403 354, Mobile: (+49) 171.527 9471, Fax: (+49) 211.403 354, President/A&R: Klaus Gendrung.

MAD MOB RECORDS, Hagelberger Strasse 48, 10965 Berlin, Tel: (+49) 30.786 6844, Fax: (+49) 30.786 7040, MD: David Strempele.

MAD MUSIC VERLAG - PUBL & PRODUCTION, Paalende 15, 22149 Hamburg, PO Box 730225 (Zip: 22122), Tel: (+49) 40.675 6990, Fax: (+49) 40.6756 9930, MD: Michael Bispig.

MADE IN COLOGNE, Moltkestrasse 82-84, 50674 Cologne, Tel: (+49) 221.511 005, Fax: (+49) 221.562 364, MD: Alex Stelkens.

MAGIC MIND MUSIC, Regensburger Strasse 6, 10777 Berlin, Tel: (+49) 30.2147 9855, Mobile: (+49) 172.313 1510, Fax: (+49) 30.2147 9856, E-Mail: marcus.ross.@t-online.de, MD: Marc Ross.

MAGNETIC MUSIC, Planie 22/A, 72764 Reutlingen, Tel: (+49) 7121.478 605, Fax: (+49) 7121.478 606, Contact: Petr Pandula.

MAINHATTAN MUSIC PRODUCTION, Friedrich Ebert Strasse 48, 63179 Obertshausen, Tel: (+49) 6104.98590, Fax: (+49) 6104.985 959, President: Uwe Block.

MAJESTY MUSIKPRODUKTION, Unterdorfstrasse 12, 7316 Koengen, Tel: (+49) 7024.8710, Fax: (+49) 7024.84507, Contact: Dieter Koenig.

MAKE UP MUSIC, Kirchenstrasse 4, 25899 Niebuell, Tel: (+49) 4661.3895, MD: Achim Jannsen.

MARGARETHA JANSEN, Riehler Strasse 75, 50668 Cologne, Tel: (+49) 221.736 717, Fax: (+49) 221.736 717, GM: Kurt Jansen.

MARIMBA MUSIC, Zainschmiedweg 3, 87527 Sonthofen, Tel: (+49) 8321.81945, Fax: (+49) 8321.88399, President: Klaus Borth.

MARINO MUSIKVERLAG, Limbeckstrasse 128, 44894 Bochum, Tel: (+49) 234.231 760, Fax: (+49) 234.233 097, Owner: Heinz Meiser.

MCA MUSIC ENTERTAINMENT (BERLIN), Koenigsberger Strasse 27, 12207 Berlin, Tel: (+49) 30.7680 2211, Fax: (+49) 30.773 8089, Promoter: Thomas Miskersky.

MCA MUSIC ENTERTAINMENT (COLOGNE), Hansaring 68, 50670 Cologne, Tel: (+49) 221.139 1747, Fax: (+49) 221.139 1740.

MCA MUSIC ENTERTAINMENT (FRANKFURT), Pettenweilstrasse 44, 60385 Frankfurt am Main, Tel: (+49) 69.9450 0790, Fax: (+49) 69.469 2049, Promoter: Iris Walker.

MCA MUSIC ENTERTAINMENT (HAMBURG), Kaiser Wilhelm Strasse 93, 20355 Hamburg, Tel: (+49) 40.350 080, Fax: (+49) 40.3500 8299, MD: Heinz Canibol.

MCA MUSIC ENTERTAINMENT (MUNICH), Steinhauser Strasse 1-3, 81677 Munich, Tel: (+49) 89.413 6338, Fax: (+49) 89.413 6102, Promoter: Antje Zelnitschek.

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MEDIADISC SCHALLPLATTEN, Teichau 24, 21365 Adendorf, Tel: (+49) 4131.187 844, Fax: (+49) 4131.187 844, Contact: Heinz W Burow.

MEGA RECORDS GERMANY, Glashuettenstrasse 79, 20357 Hamburg, Tel: (+49) 40.431 8521-0, Fax: (+49) 40.431 8521-1, MD: Volker Neumuller.

MEISTERSINGER MUSIK, Aeusere Kapellenstrasse 7, 91361 Pinzberg, Tel: (+49) 9191.70700, Fax: (+49) 9191.707 050, E-Mail: meistersinger@t-online.de, MD: Rudolf Hohenberger.

MERCURY RECORDS, Holzdamm 57-61, 20099 Hamburg, PO Box 105160 (Zip: 20035), Tel: (+49) 40.308 703, Fax: (+49) 40.308 7683, MD: Dietmar Glodde.

METALIMBO RECORDS, Mousonstrasse 12, 60316 Frankfurt am Main, Tel: (+49) 69.9434 2422, Fax: (+49) 69.943 4240, President: Ulrich Vormehr.

METRONE MUSIK, Glockengiesserwall 3, 20095 Hamburg, PO Box 104909 (Zip: 20034), Tel: (+49) 40.308 704, Fax: (+49) 40.308 7346, MD: Albert Slendebroek.

MICHAEL BRAUN MEDIA (MBM), Maximiliansplatz 5, 80333 Munich, Tel: (+49) 89.5456 5161/2, Fax: (+49) 89.5456 5163, MD: Michael Braun.

MICULA RECORDS, Goethestrasse 11, 82049 Pullach im Isartal, Tel: (+49) 89.793 0260, Fax: (+49) 89.793 0260, Contact: Hans Benno Schmidbauer.

MINOR MUSIC RECORDS, Manderscheider Platz 14, 50937 Cologne, Tel: (+49) 221.420 0397, Fax: (+49) 221.422 037, President: Stephan Meyner.

MINT RECORDS, Auenstrasse 60, 80469 Munich, Tel: (+49) 89.202 3194, Fax: (+49) 89.202 3193, GM: Wolfgang Eisele.

MIRA SOUND GERMANY, Danzigerstrasse 1, 82131 Gauting, Tel: (+49) 89.850 8555, Fax: (+49) 89.850 9178, A&R: Usha D Voss.

MMR RECORDS, Schaumburgallee 2, 14052 Berlin, Tel: (+49) 30.305 7036, Fax: (+49) 30.305 4328, MD: Martin Riehl.

MMS GROUP OF COMPANIES, Paul Ehrlich Strasse 17, 63322 Roedermark, Tel: (+49) 6074.89180, Fax: (+49) 6074.891 899, MD: Michael Berresheim.

MODERN MUSIC RECORDS, Kurfuerstenstrasse 23, 10785 Berlin, PO Box 110226 (Zip: 10832), Tel: (+49) 30.264 9870, Fax: (+49) 30.262 4448/265 1309, E-Mail: antje-lange-100600, 717, President: Karl-Ulrich Walterbach.

MOJO MUSIC, Herthastrasse 19, 50969 Cologne, Tel: (+49) 221.362 461, Fax: (+49) 221.360 5226, Contact: Tom Dams.

MONOPOL VERLAG, Wittelsbacherstrasse 18, 10707 Berlin, Tel: (+49) 30.884 140, Fax: (+49) 30.881 6243, MD: Thomas Meisel.

MONS RECORDS, Taubenplatz 42, 67705 Trippstadt, Tel: (+49) 6306.993 222, Fax: (+49) 6306.993 223, MD: Tilo Berg.

MOTION MUSIC, Akazienweg 21, 41540 Dormagen, Tel: (+49) 2133.3672, MD: Hans-Juergen Koehnen.

MOTOR MUSIC, Holzdamm 57, 20099 Hamburg, PO Box 105160 (Zip: 20035), Tel: (+49) 40.308 705, Fax: (+49) 40.308 7596, MD: Tim Renner.

MOUTON RECORDS, Larmeystrasse 15, 68165 Mannheim, Tel: (+49) 621.412 110, Fax: (+49) 621.417 798, Contact: Joachim Schaefer.

MUSIC ENTERPRISES I, Hauptstrasse 47, 67229 Grosskarlbach, Tel: (+49) 6238.989 161, Fax: (+49) 6238.989 162, MD: Ulla Matejcek.

MUSIC MANIAC RECORDS, Marktgasse 14-17, 72070 Tuebingen, Tel: (+49) 7071.23456, Fax: (+49) 7071.51420, MD: Hans Kesteloo.

MUSICA TROPICAL, Fliederweg 8, 91207 Lauf a.d. Pegnitz, Tel: (+49) 9123.13458, Fax: (+49) 9123.13458, MD: Peter Brand.

MUSICBOX, Rahlstedter Strasse 65, 22149 Hamburg, Tel: (+49) 40.672 3010, Mobile: (+49) 171.514 3544, Fax: (+49) 40.672 3050, MD: Hubert Branzko.

MUSIKISTE, Prekerstrasse 3, 33330 Guetersloh, Tel: (+49) 5241.20725, Fax: (+49) 5241.27861, Contact: Volker Wilking.

MUSIKURIER, Nordbrocker Strasse 32, 46499 Hamminkeln, Tel: (+49) 2852.2482, Fax: (+49) 2871.46153, Pres/Mktg (Deutsch Rock): Egon Eichener.

MZEE-RECORDS, Aachener Strasse 27, 50674 Cologne, Tel: (+49) 221.925 9680, Fax: (+49) 221.258 1402, A&R/Label Mgr: Akim Walta.

NACHT UND NEBEL, Sendplatz 14, 48629 Metelen, Tel: (+49) 2556.1821, Contact: Stefan Mensing.

NAEGEL MIT KOEPFEN, Rotbuchenstrasse 8, 81547 Munich, Tel: (+49) 89.699 1101, Fax: (+49) 89.699 0099, Contact: George Koepsni.

NEUE DIMENSION, In der Lohe 13-15, 90765 Fuerth, Tel: (+49) 911.979 8726/9690, Fax: (+49) 911.793 164, Dir: Hans Peter Neuber.

NEUMUELLER MUSIKVERLAG & TONPRODUKTION, Dammstrasse 12, 31134 Hildesheim, Tel: (+49) 5121.39506, Fax: (+49) 5121.39509, MD/Label Mgr: Sven Neumuller.

NEW RITHM PRODUCTIONS, Moerikestrasse 10, 63820 Eisenfeld, Tel: (+49) 6022.71381, Fax: (+49) 6022.71660, MD: Todd Chisolm.

NEWSTONE PRODUCTIONS, Muehlbergweg 12, 36275 Kirchheim-Willingshain, Tel: (+49) 6628.7477, Fax: (+49) 6628.7569, MD: Rainer Gerlach.

NORMAL RECORDS, Bonner Talweg 276, 53129 Bonn, Tel: (+49) 228.213 041-2, Fax: (+49) 228.221 656, Dir: Eduard Ruedmann.

NUCLEUS, Bundesallee 86-88, 12161 Berlin, Tel: (+49) 30.859 0710, Fax: (+49) 30.859 7117, MD: Jens Kuphal.

OASIS RECORDS, Buelowstrasse 9, 81679 Munich, Tel: (+49) 89.982 7055, Fax: (+49) 89.982 7655, MD: George Naschke.

OBSESSION RECORDS/VERTICAL RECORDS, Moselstrasse 24, 50674 Cologne, Tel: (+49) 221.214 855, Fax: (+49) 221.214 855, E-Mail: 100705.2647@compuserve.com, Md/A&R Mgr: Cordula Schuetten.

OBST, Piccoloministrasse 330, 51067 Cologne, Tel: (+49) 221.634 896, Fax: (+49) 221.704 395, Label Mgr: Dietmar Bonnen.

OLLI'S HOUSE PUBLISHING, Duesseldorf, PO Box 110833 (Zip: 40508), Tel: (+49) 211.556 0691, Fax: (+49) 211.553 586, MD: Markus Cremer.

ORFEO INTERNATIONAL MUSIC, Augustenstrasse 79, 80333 Munich, Tel: (+49) 89.522 031, Fax: (+49) 89.529 190, MD: Christiane Delank.

OVERDRIVE-BEATDISASTER RECORDS, P a l l a w i e s e n Strasse 147, 64293 Darmstadt, Tel: (+49) 6151.899 943, Fax: (+49) 6151.899 974, MD/Promo Dir: Udo Niebergall.

PAGODEN RECORDS, Wasbeker Strasse 180, 24537 Neumuenster, Tel: (+49) 4321.67744, Fax: (+49) 4321.67744, Pres/Mgr (Pop): Ludger Huettenmueller.

PAPAGAYO MUSIKVERLAG, Frankenforster Strasse 40, 51427 Bergisch Gladbach, PO Box 100435 (Zip: 51404), Tel: (+49) 2204.20030, Fax: (+49) 2204.200 333, Owner: Guenter Ilgner.

PARADISE MUSIC, Schwibbogengasse 27a, 86046 Augsburg, PO Box 112140 (Zip: 86046), Tel: (+49) 821.33336, Fax: (+49) 821.33309, E-Mail: paradise@t-online.de, President: Hubert G Feil.

PARAMUSIC, Baustasse 6, 64625 Bensheim, Tel: (+49) 6251.2535, Fax: (+49) 6251.2535, MD: Heiko Schmidt.

PEPPERMINT & AM RECORDS, Weidendamm 8, 30167 Hanover, Tel: (+49) 511.703 604, Fax: (+49) 511.701 0926, MD: Wolfgang Sick.

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PINK TONTAEGER PRODUKTION & VERTRIEB, Muensteraeler Strasse 23, 79219 Staufen im Breisgau, Tel: (+49) 7633.7265, Fax: (+49) 7633.7265, President: Elisabeth von Magassy.

PIRANHA KULTUR & MEDIEN PRODUKTION, Carmerstrasse 11, 10623 Berlin, Tel: (+49) 30.318 6140, Fax: (+49) 30.3186 1410, E-Mail: piranha@compuserve.com, MD: Christoph Borkowsky.

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PLAYBONES MUSIC, Eppendorfer Weg 7, 20223 Hamburg, PO Box 203312 (Zip: 20223), Tel: (+49) 40.430 0339, Fax: (+49) 40.439 6587, MD: Arno H van Vught.

PLUTONIC RECORDINGS, Holzmuehlenstrasse 84-86, 22041 Hamburg, Tel: (+49) 40.696 5210, Fax: (+49) 40.6965 2120, Joint MD: Pascal Radon.

POLYBAND, Am Moosfeld 37, 81829 Munich, Tel: (+49) 89.420 030, Fax: (+49) 89.420 0342, President: Svetlana Winkel.

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PPM POWERPLAY MUSIC, Wiesmuehl 24a, 84520 Tittmoning, Tel: (+49) 8687.9889-0, Fax: (+49) 8687.1392, MD: Ingo Rietsch.

PUBLIC PROPAGANDA, Bramfelder Chaussee 238C, 22177 Hamburg, Tel: (+49) 40.642 1430, Fax: (+49) 40.6421 4343, MD: Jens-Markus Wegener.

RAINER STREUBEL MUSIC, Hanau, PO Box 2217 (Zip: 63412), Mobile: (+49) 171.720 5487, Fax: (+49) 6181.251 628, MD: Rainer Streubel.

RANDY RECORDINGS, Ostwall 49, 46282 Dorsten, Tel: (+49) 2362.23418/26433, Fax: (+49) 2632.27637, Mgr: Tim Schult.

RED ROCK PRODUCTION, Rotbuchenstrasse 8, 81547 Munich, Tel: (+49) 89.699 1313, Fax: (+49) 89.699 0099, Contact: Leslie Mandoki.

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ROXX RECORDS, Bergmannstrasse 9, 15374 Muencheberg (Berlin), Tel: (+49) 3343 2541, Fax: (+49) 33432 89907, MD: Matthias Gelfort.

ROYAL RECORDS, Goetersstrasse 40, 41747 Viersen, Tel: (+49) 2162.12797, Fax: (+49) 2162.12797, MD: Kurt Koenig.

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TRUBACH DIGITAL TONSTUDIO, Unterrubach 19, 91286 Oberubach, Tel: (+49) 9197.566, Fax: (+49) 9197.564, MD: Klaus Georg Oesterlecher.

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TWANG!, Birkbuschstrasse 47, 12167 Berlin, PO Box 410311 (Zip: 12113), Tel: (+49) 30.771 9732, Fax: (+49) 30.771 9732, MD: Mike Korbi.

TYGLO RECORDS, Im Betsen 55b, 45768 Marl, PO Box 1446 (Zip: 45744), Tel: (+49) 2365.61268, Mobile: (+49) 172.218 2912, Fax: (+49) 2365.61268, MD: Tyree Glenn Jr.

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VENUS RECORDS, Hauptstrasse 33, 50259 Pulheim, PO Box 3149 (Zip: 50246), Tel: (+49) 2238.923 071/72, Fax: (+49) 2238.923 070, MD: Fred Hood.

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EDEL, Wichmannstrasse 4, Haus 2, 22607 Hamburg, PO Box 520151 (Zip: 22591), Tel: (+49) 40.890 850, Fax: (+49) 40.896 521, Chmn: Michael Haentjes; CD Manufacturing, Vinyl Pressing, Tape Duplications, Manufacturing Services.

ELA MUSIC GROUP GERMANY, Heppenheimer Strasse 35, 65428 Ruesselsheim, PO Box 1417 (Zip: 65404), Tel: (+49) 6142.938 156, Mobile: (+49) 172.691 9983, Fax: (+49) 6142.938 157, MD: Thomas Heiler; Format(s): Audio cassette, Minimum order: 200, Broker for: ORCHESTROLA, CD pressing, Minimum order: 500, Broker for: P+O COMPACT DISC, DAT, Minimum order: 1, In house, Mini Disc pressing, Minimum order: 500, Broker for: P+O COMPACT DISC, Video cassette, Minimum order: 500, Broker for: UNICORN, Vinyl (12-inch) pressing, Minimum order: 500, Broker for: PALLAS, Vinyl (7-inch) pressing, Minimum order: 500, Broker for: PALLAS.

EVERSONS STUDIO, Firkenweg 7, 85774 Unterfoehring, PO Box 1122 (Zip: 85765), Tel: (+49) 89.950 4416/19, Fax: (+49)

89.950 3057, MD: Joerg Evers; Format(s): Audio cassette duplicating.

GARBITOWSKI, Metzger Strasse 30, 50677 Cologne, Tel: (+49) 221.323 611, Fax: (+49) 221.329 244, MD: Juergen Garbitowski; Format(s): Audio cassette, CD pressing, DAT, Vinyl (12-inch) pressing, Vinyl (7-inch) pressing.

H LAMPING & CO, Wraggerei 1/Aschen, 49356 Diepholz, Tel: (+49) 5441.3011, Fax: (+49) 5441.3999, MD: Susanne Lamping; Format(s): CD pressing, Minimum order: 300, Annual Capacity: 2000000, In house, Vinyl (12-inch) pressing, Minimum order: 200, Annual Capacity: 1000000, In house, Vinyl (7-inch) pressing, Minimum order: 200, Annual Capacity: 150000, In house.

HEINEN STUDIO, Radschlaefe 27, 57074 Siegen, Tel: (+49) 271.332 042, Mobile: (+49) 171.835 0519, Fax: (+49) 271.336 914, MD/Sales Dir: Stefan Heinen; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 20000, In house, CD pressing, Minimum order: 500, Annual Capacity: 30000, In house.

KMS KAFITZ MEDIENSERVICE, Auf dem Postberg 7, 50169 Kerpen-Horrem, Tel: (+49) 2273.4038, Fax: (+49) 2273.2710, President: Reiner Kafitz; Format(s): Audio cassette, Minimum order: 50, CD pressing, Minimum order: 500, CD/V laserdisc pressing, Minimum order: 200, DAT, Minimum order: 1, DCC, Minimum order: 50, Mini Disc pressing, Minimum order: 500, Video cassette, Minimum order: 50, Vinyl (12-inch) pressing, Minimum order: 300, Vinyl (7-inch) pressing, Minimum order: 300.

KS-CASSETTEN, Suerenheider Strasse 110, 33415 Verl, PO Box 1202 (Zip: 33399), Tel: (+49) 5246.1611, Fax: (+49) 5246.3586, MD: Ralf Roehrer; Format(s): Audio cassette, Minimum order: 50, Annual Capacity: 500000, Video cassette, Minimum order: 50, Annual Capacity: 100000.

MMS GROUP OF COMPANIES, Paul Ehrlich Strasse 17, 63322 Roedermark, Tel: (+49) 6074.89180, Fax: (+49) 6074.891 899, MD: Evert Wilbrink.

MYSTICAL HUNTERS PRODUCTION, Werastrasse 93, 70190 Stuttgart, Tel: (+49) 711.262 2530, Fax: (+49) 711.262 3764, Owner/Producer: Mario Tauro Palmisano; Format(s): Audio cassette duplicating.

NO LIMITS!, Potsdamer Ring 37b, 76344 Eggenstein, Tel: (+49) 721.700 745, Fax: (+49) 721.784 534, Md/Sales: Uwe Exter.

ONLINE STUDIOS, Im Schnellen Wind 9, 52156 Monschau, Tel: (+49) 2472.5599, Mobile: (+49) 172.290 5622, Fax: (+49) 2472.4700, MD: Dirk Neuss; Format(s): Audio cassette, Minimum order: 50, CD pressing, Minimum order: 500, DAT, Minimum order: 10.

OPTIMAL TONTRAEGER PRODUKTIONS GESELLSCH, Glienholtzweg 7, 17207 Roebel, Tel: (+49) 39931.56500, Fax: (+49) 39931.56555, MD: Joerg Hahn; Format(s): Audio cassette, In house, CD pressing, In house, Vinyl (12-inch) pressing, In house.

ORCHESTROLA, Auf dem Esch 8, 49356 Diepholz, PO Box 1444 (Zip: 49344), Tel: (+49) 5441.9770, Fax: (+49) 5441.977 222, President: Rolf Neumann; Format(s): Audio cassette, In house.

ORCHESTROLA GMBH, Auf dem Esch 8, 49356 Diepholz, PO Box 1444, Tel: (+49) 5441.9770, Fax: (+49) 5441.977 222, President: Rolf Neumann; Format(s): Audio cassette, In house.

P+O COMPACT DISC, Auf dem Esch 51, 49356 Diepholz, PO Box 1444 (Zip: 49344), Tel: (+49) 5441.9770, Fax: (+49) 5441.977 222, President: Rolf Neumann; Format(s): CD pressing, In house.

PALLAS, Auf dem Esch 8, 49356 Diepholz, PO Box 1444 (Zip: 49344), Tel: (+49) 5441.9770, Fax: (+49) 5441.977 111, President: Rolf Neumann; Format(s): Vinyl (12-inch) pressing, In house, Vinyl (7-inch) pressing, In house.

POLYGRAM MANUFACTURING & DISTRIBUTION, Klusriede 36, 30851 Langenhagen, Tel: (+49) 511.9720, Fax: (+49) 511.972 1355, MD: Peter Bouwens.

PRISMA OPTICAL DISC, Friedrich Engels Strasse 42, 02827 Goerlitz, Tel: (+49) 3581.85320, Fax: (+49) 3581.853 223, CEO: Ivan Camara Correa; Format(s): CD pressing, Minimum order: 500, Annual Capacity: 15000000, In house.

PUBLIC AUDIO, Feldstrasse 2, 42275 Wuppertal, Tel: (+49) 202.554 565, Fax: (+49) 202.572 788, MD: Joachim Blomberg; Format(s): Audio cassette, Minimum order: 10, Annual Capacity: 25000, In house, CD pressing, Minimum order: 500, DAT, Minimum order: 1, Annual Capacity: 1000, In house.

SONOPRESS, Carl Bertelsmann Strasse 161f, 33311 Guetersloh, Tel: (+49) 5241.805 200, Fax: (+49) 5241.73543, MD: Frank D. Bargsten; Format(s): Audio cassette, CD pressing, CD/V laserdisc pressing, DAT, DCC duplicating.

SUNHOUSE RECORDING, Martin Richter Strasse 24, 90489 Nuremberg, Tel: (+49) 911.586 0685, Fax: (+49) 911.586 0666, MD: Oliver Sommer; Format(s): Audio cassette duplicating.

THEIN STUDIOS, Blumenthalstrasse 8, 28209 Bremen, Tel: (+49) 421.348 048, Fax: (+49) 421.348 049, Owner: Friedrich Thein; Format(s): Audio cassette, Minimum order: 21, Annual Capacity: 100000, In house.

TONSTUDIO H BRAUN, Luitpoldstrasse 7, 91207 Lauf, Tel: (+49) 9123.12584, Fax: (+49) 9123.3222, MD/Sales Dir: Harald Braun; Format(s): Audio cassette, Minimum order: 20, Annual Capacity: 10000, In house, CD pressing, Minimum order: 300, DAT, Minimum order: 1, In house.

TONSTUDIO TUCAN, Adlerstrasse 18, 70806 Kornwestheim, Tel: (+49) 7154.2521, Fax: (+49) 7154.28598, MD: Wolfgang Schmidt; Format(s): Audio cassette duplicating.

TYROLIS SCHALLPLATTEN GROSSHANDEL, Klammstrasse 27, 82481 Mittenwald, PO Box 323 (Zip: 83478), Tel: (+49) 8823.2759, Fax: (+49) 8823.4530, MD: Stefan Reich; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 3000000, CD pressing, Minimum order: 500, Annual Capacity: 3000000.

MANUFACTURING SERVICES

3M DEUTSCHLAND, Carl Schurz Strasse 1, 41453 Neuss, PO Box 100122 (Zip: 41460), Tel: (+49) 2131.142 393, Fax: (+49) 2131.143 684, Reg Sales/Mktg Mgr: Peter Reusch, Contact: Ursula Jung; Soundcarrier Components & Raw Materials (M).

ACOUSTIC IDENTITY, Waldschule, 61476 Kronberg am Taunus, Tel: (+49) 6173.320 122, Fax: (+49) 6173.64649, MD/Studio Mgr: Jens Jacobs; Mastering services.

ARTEPHON MUSIKPRODUKTION, Storkower Strasse 113, 10407 Berlin, Tel: (+49) 30.424 8504, Fax: (+49) 30.424 8506, Sound Eng: Eberhard Hinz; Mastering services.

AUDIOCOM MULTIMEDIA, Otto Seeling Promenade 2-4, 90762 Fuerth, Tel: (+49) 911.773 795, Mobile: (+49) 172.811 0984, Fax: (+49) 911.747 305, MD: Dalibor Blazek; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

AUDIORENT, Am Stadion 10, 45659 Recklinghausen, Tel: (+49) 2361.58090, Fax: (+49) 2361.580 933, MD: Peter Wolff; Mastering services.

BAUER STUDIOS, Markgroening Strasse 46, 71634 Ludwigsburg, Tel: (+49) 7141.22680, Fax: (+49) 7141.226 899, MD: Eva Bauer-Oppelland; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

BERLIN OPTICAL DISC, Gustav Meyer Allee 25, 13355 Berlin, Tel: (+49) 30.467 0840, Fax: (+49) 30.463 4602, MD: Csaba I. Beczky; (Pre-)Mastering Services: CD pre-mastering, DAT mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

CAPPUCCINO CREAM TONSTUDIO, Friemersheimers Strasse 18, 47441 Moers, Tel: (+49) 2841.150 7569, Fax: (+49) 2841.150 7494, MD: Oliver Czech; Mastering services.

CAS-STUDIOS, Schueren 12, 66386 Sankt Ingbert, Tel: (+49) 6894.4717, Fax: (+49) 6894.383 379, MD: Guenther Kutsch; Mastering services.

CONTEC, Industriestrasse 9, 86551 Aichach, Tel: (+49) 8251.7011, Fax: (+49) 8251.81194, MD/Sales Dir: Erich Hoffmann; Soundcarrier Equipment (D).

CSS CALIFORNIA SOUND STUDIOS, M.STOLL, Altenhof 1, 42799 Leichlingen, Tel: (+49) 2175.2070, Fax: (+49) 2175.6844, Owner: Martina Stoll; (Pre-)Mastering Services: CD pre-mastering, CD/V laserdisc mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette packaging & collating, Video cassette labels & inlay printing, Vinyl packaging, Vinyl sleeve printing.

CZEWO PLAST KUNSTSTOFFTECHNIK, Pommernstrasse 12, 93073 Neutraubling, Tel: (+49) 9401.887490, Fax: (+49) 9401.887711, MD: Manuel Czech, Sales Mgr: Thomas Kraus; Soundcarrier Components & Raw Materials (M).

DAVITON RECORDING STUDIOS, An der Mosebecke 1, 32758 Detmold, Tel: (+49) 5231.92973/22703, Fax: (+49) 5231.92974, MD: David Cassidy; (Pre-)Mastering Services: CD pre-mastering.

DIGITAL MASTER DESIGN, Am Stock 7, 91355 Hiltfoltstein, Tel: (+49) 9192.8449, Fax: (+49) 9192.8426, MD/Owner: Bernd Heinrich; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, CD/V laserdisc mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering, Video cassette mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, Video cassette labels & inlay printing, Vinyl sleeve printing; Also broker for: Sonopress; Equipment: Macintosh Quadra 900 with Power Macintosh upgrade, Protocols 442 Interface, CD-Rom, Syquest 40 MB, Tascam DA 30, Adat interface, Other features: DINR Noise reduction, Qsound stereo expander, Waves L1, Q10, Eventide H3000S, Lexicon 200, PCM 70, PCM 60, Hoef Dynamic Master, Syntex Panner, Urei 1176/1178.

DR SCHENK, Einstein Strasse 37, 82152 Martinsried-Munich, Tel: (+49) 89.856 95-301, Fax: (+49) 89.856 95-60, Sales Dir: Hans Oerley; Soundcarrier Equipment (M).

ELA MUSIC GROUP GERMANY, Heppenheimer Strasse 35, 65428 Ruesselsheim, PO Box 1417 (Zip: 65404), Tel: (+49) 6142.938 156, Mobile: (+49) 172.691 9983, Fax: (+49) 6142.938 157, MD: Thomas Heiler; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Mini Disc pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette labels & inlayprinting,

Video cassette packaging & collating, Vinyl packaging, Vinyl sleeve printing.

ELIMEX, Waechtersbacher Strasse 89, 60386 Frankfurt am Main, Tel: (+49) 69.420 8293, Fax: (+49) 69.420 8233, MD: E L Reed; Soundcarrier Components & Raw Materials (D).

ELROND'S HOUSE TONSTUDIO, Martinstrasse 42, 40223 Duesseldorf, Tel: (+49) 211.396 631, Fax: (+49) 211.396 040, MD/Eng: Gerald Neumann; Mastering services.

ESTEMAC ELECTRONIC, Alter Teichweg 67, 22049 Hamburg, Tel: (+49) 40.610 609, Fax: (+49) 40.610 660, President: Heinz Schleusner, MD: Dagmar Castro; Broadcasting (D), Professional Audio (D), Professional Video (D), Soundcarrier Equipment (D), Soundcarrier Components & Raw Materials (D).

FEEDBACK STUDIO, Genter Strasse 23, 50672 Cologne, Tel: (+49) 221.527 763, Fax: (+49) 221.510 4139, Contact: Johannes Fritsch; Mastering services.

GARBITOWSKI, Metzger Strasse 30, 50677 Cologne, Tel: (+49) 221.323 611, Fax: (+49) 221.329 244, MD: Juergen Garbitowski; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

GRENZLAND STUDIO, Eppingkamp 5, 46395 Bocholt, Tel: (+49) 2871.42755, Fax: (+49) 2871.46153, Studio Mgr/Eng: Peter Weigel; Mastering services.

H LAMPING & CO, Wraggerlei 1/Aschen, 49356 Diepholz, Tel: (+49) 5441.3011, Fax: (+49) 5441.3999, MD: Susanne Lamping; (Pre-)Mastering Services: CD pre-mastering, Vinyl disc cutting, Printing and Packaging Services: CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

HANSA TONSTUDIOS, Koethener Strasse 38, 10963 Berlin, Tel: (+49) 30.261 1811, Fax: (+49) 30.262 8806, Studio Mgr: Matthias Haert; (Pre-)Mastering Services: CD pre-mastering.

HARMONIA MUNDI ACUSTICA, In den Sigismatten 6, 79115 Freiburg im Breisgau, Tel: (+49) 761.491 506, Fax: (+49) 761.491 842, MD: Benjamin Bernfeld; Broadcasting (M), Soundcarrier Equipment (D).

HEINEN STUDIO, Radschlaefe 27, 57074 Siegen, Tel: (+49) 271.332 042, Mobile: (+49) 171.835 0519, Fax: (+49) 271.336 914, MD/Sales Dir: Stefan Heinen; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

HEINO ILSEMANN VERPACKUNGSMASCHINEN VERT, Julius Bamberger Strasse 2, 29279 Bremen, Tel: (+49) 421.83070, Fax: (+49) 421.830 7111, MD/Sales Dir: Heino Isemann; Soundcarrier Equipment (D).

HEKUMA HERBST MASCHINENBAU, Freisinger Strasse 3B, 85386 Echting, PO Box 1203 (Zip: 85379), Tel: (+49) 8165.6330, Fax: (+49) 8165.63355, President: Richard Herbst, Mktg/Sales Dir: Kurt G Knoepfler; Soundcarrier Equipment (D).

INDIGO MUSIK, Jaffestrasse 12, 21109 Hamburg, Tel: (+49) 40.752 4990, Fax: (+49) 40.7524 9999, MD: Joern Heineker; Soundcarrier Equipment (D).

KMS KAFITZ MEDIENSERVICE, Auf dem Postberg 7, 50169 Kerpen-Horrem, Tel: (+49) 2273.4038, Fax: (+49) 2273.2710, President: Reiner Kafitz; (Pre-)Mastering Services: CD pre-mastering, CD/V laserdisc mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing, Vinyl packaging, Vinyl sleeve printing; Soundcarrier Components & Raw Materials (D).

KS-CASSETTEN, Suerenheider Strasse 110, 33415 Verl, PO Box 1202 (Zip: 33399), Tel: (+49) 5246.1611, Fax: (+49) 5246.3586, MD: Ralf Roehrer; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette packaging & collating, Video cassette labels & inlay printing.

LEYBOLD, Wilhelm Rohn Strasse 25, 63450 Hanau, PO Box 1555 (Zip: 63405), Tel: (+49) 6181.341 406, Fax: (+49) 6181.341 090, MD: Siegfried Schulz, Sales Dir: Wolfgang Stang; Soundcarrier Equipment (D).

MAARWEG STUDIOS/EMI ELECTROLA, Maarweg 149, 50825 Cologne, PO Box 300329 (Zip: 5000), Tel: (+49) 221.4902 2418, Fax: (+49) 221.490 2102, Studio Mgr/Chief Eng: Wolfgang Thierbach; Mastering services.

MASTER & SERVANT, Eifelstrasse 38, 20537 Hamburg, Tel: (+49) 40.256 044, Fax: (+49) 40.256 056, MD: Tom Meyer; (Pre-)Mastering Services: CD pre-mastering, Vinyl disc cutting; Other: CD-Rom pre-mastering.

MISIAK MASTERING, Hermannstal 43, Hinterhaus, 22119 Hamburg, Tel: (+49) 40.651 8950, Fax: (+49) 40.655 6125, MD: Frank Misiak; Mastering services.

MSM MASTERING STUDIO MUENCHEN, Zeppelinstrasse 59, 81069 Munich, Tel: (+49) 89.448 5877, Fax: (+49) 89.448 5884, Studio Mgr: Stefan Bock; (Pre-)Mastering Services: CD pre-mastering, Vinyl disc cutting.

MTS TONSTUDIO GMBH, Eisenbahnstrasse 12, 72461 Albstadt 2, Tel: (+49) 7432.13104, Fax: (+49) 7432.13141, MD: Ulrich Stroelin; Mastering services.

MUERSCHTER MUSIKHAUS/R + A RECORDS, Seminarstrasse 6, 97702 Muennertstadt, Tel: (+49) 9733.4788, Fax: (+49) 9733.4789, Studio Mgr/Eng: Andreas Beck; Mastering services.

MYSTICAL HUNTERS PRODUCTION, Werastrasse 93, 70190 Stuttgart, Tel: (+49) 711.262 2530, Fax: (+49) 711.262 3764, Owner/Producer: Mario Tauro Palmisano; Mastering services.

ONLINE STUDIOS, Im Schnellen Wind 9, 52156 Monschau, Tel: (+49) 2472.5599, Mobile: (+49) 172.290 5622, Fax: (+49) 2472.4700, MD: Dirk Neuss; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering.

OPTIMAL TONTRAEGER PRODUKTIONS GESELLSCH, Glienholzweg 7, 17207 Roebel, Tel: (+49) 39931.56500, Fax: (+49) 39931.56555, MD: Joerg Hahn; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, Special Packaging, Vinyl sleeve printing.

ORCHESTROLA, Auf dem Esch 8, 49356 Diepholz, PO Box 1444 (Zip: 49344), Tel: (+49) 5441.9770, Fax: (+49) 5441.977 222, President: Rolf Neumann; (Pre-)Mastering Services: Audio cassette mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating.

OTARI DEUTSCHLAND, Rudolf Diesel Strasse 12, 40670 Meerbusch, Tel: (+49) 2159.50861-3, Fax: (+49) 2159.1778, MD: Shunti Koizumi, Sales Mgr: Harald Viering; Broadcasting (M), Professional Audio (M), Professional Video (M), Soundcarrier Equipment (D).

P+O COMPACT DISC, Auf dem Esch 51, 49356 Diepholz, PO Box 1444 (Zip: 49344), Tel: (+49) 5441.9770, Fax: (+49) 5441.977 222, President: Rolf Neumann; (Pre-)Mastering Services: CD pre-mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

PALLAS, Auf dem Esch 8, 49356 Diepholz, PO Box 1444 (Zip: 49344), Tel: (+49) 5441.9770, Fax: (+49) 5441.977 111, President: Rolf Neumann; (Pre-)Mastering Services: Vinyl disc cutting, Printing and Packaging Services: Vinyl packaging, Vinyl sleeve printing.

PUBLIC AUDIO, Feldstrasse 2, 42275 Wuppertal, Tel: (+49) 202.554 565, Fax: (+49) 202.572 788, MD: Joachim Blomberg; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

SINGULUS TECHNOLOGIES, Junkersstrasse 1, 63755 Alzenau, PO Box 1330 (Zip: 63749), Tel: (+49) 6023.945-0, Fax: (+49) 6023.945 110, MD/Sales Dir: Reiner Seiler; Soundcarrier Equipment (M).

SKYLINE STUDIOS, Corneliusstrasse 66, 40215 Duesseldorf 1, Tel: (+49) 211.370 142, Fax: (+49) 211.381 032, MD: Peter Krick; Mastering services.

SONOPRESS GmbH, Carl-Bertelsmann-Strasse 161F, 33311 Guetersloh, Tel: (+49) 5241.805 200, Fax: (+49) 5241.73543, MD: Frank D Bargsten; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, CD/V laserdisc mastering, DAT mastering, DCC pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

SOUND FABRIK, Hofmann Strasse 7, 81379 Munich, Tel: (+49) 89.785 1312, Mobile: (+49) 172.846 6137, Fax: (+49) 89.784 9461, MD/Chief Eng: Peter Luebke; Mastering services.

SOUND RECORDS, Dasselstrasse 26, 50674 Cologne, Tel: (+49) 221.246 408/510 4565, Fax: (+49) 221.240 3061, MD: Michael Sapp; Mastering services.

SOUND STUDIO "N", Unter Kirschen 8, 50827 Cologne, PO Box 320210 (Zip: 50796), Tel: (+49) 211.534 061, Fax: (+49) 221.536 754, MD: Georgi Nedeltschew; (Pre-)Mastering Services: CD pre-mastering.

SUNHOUSE RECORDING, Martin Richter Strasse 24, 90489 Nuremberg, Tel: (+49) 911.586 0685, Fax: (+49) 911.586 0666, MD: Oliver Sommer; Mastering services.

SUNKYONG DEUTSCHLAND, Lyoner Strasse 36, 60528 Frankfurt am Main, Tel: (+49) 69.669 0010, Fax: (+49) 69.666 1099, MD: U J Lee, Sales Dir: M S Jung, Asst: Michaela Machowinski; Soundcarrier Components & Raw Materials (D).

THEIN RECORDING MOBILE, Blumenthalstrasse 8, 28209 Bremen, Tel: (+49) 421.348 048, Fax: (+49) 421.348 049, Owner: Friedrich Thein; Mastering services.

TONATELIER 41, Burgstrasse 9, 48301 Nottuln, Tel: (+49) 2502.6151, Fax: (+49) 2502.1825, MD: Willy Schwenken; Mastering services.

TONPRODUKTION MATIAS WESSEL, Wuestenhof 5, 42659 Solingen, Tel: (+49) 212.817 984, Fax: (+49) 212.817 984, MD: Matias Wessel; Mastering services.

TONSTUDIO 2000, Seckenheimer Hauptstrasse 2, 68239 Mannheim, Tel: (+49) 621.484 600, Fax: (+49) 621.484 6016, MD: C Backhaus; Mastering services.

TONSTUDIO H BRAUN, Luitpoldstrasse 7, 91207 Lauf, Tel: (+49) 9123.12584, Fax: (+49) 9123.3222, MD/Sales Dir: Harald Braun; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

TONSTUDIO HILTPOLTSTEIN, Am Stock 7, 91355 Hiltpoltstein, Tel: (+49) 9192.8449, Fax: (+49) 9192.8426, MD/Owner: Bernd Heinrich; Mastering services.

TONSTUDIO M F BAUER, PO Box 900364, 60443 Frankfurt am Main, Tel: (+49) 69.779 836, Fax: (+49) 69.704 677, President: Michael Frauenlob Bauer; Mastering services.

TONSTUDIO VAN GEEST/KLANGSTUDIO LEYH, Schneidmuelhstrasse 25, 69207 Sandhausen, PO Box 1209 (Zip: 69200), Tel: (+49) 6224.52026, Fax: (+49) 6224.55034, MD: Teije van Geest; Mastering services.

TRIXX MUSIKPRODUKTION, Prinzessinnenstrasse 16, 10969 Berlin, Tel: (+49) 30.614 2059, Fax: (+49) 30.614 5037, Owner/Studio Mgr: Klaus Knapp; (Pre-)Mastering Services: CD pre-mastering.

W KOPP VERPAKUNGSMASCHINEN, Stettener Strasse 111-117, 73732 Esslingen-Waldenbrunn, Tel: (+49) 711.937 3737/937 370, Fax: (+49) 711.937 3799, Contact: Anke Goller, Contact: Ludwig P Goller; Soundcarrier Equipment.

GREECE

RECORD COMPANIES

A & N RECORDS, Agiou Sophias 71, 546 33 Salonika, Tel: (+30) 31.283 849, Fax: (+30) 31.227 039, President: Nikos Vozikis.

ANKH PRODUCTIONS/MUSIKES EKDOSIS, Dafnis Street 38, 157 72 Athens, Tel: (+30) 1.654 5747, Fax: (+30) 1.654 5431, MD: Athanassios Fourgiotis.

ANO KATO RECORDS, 26 Oktovriou 33, 546 27 Thessaloniki, Tel: (+30) 31.545 113, Fax: (+30) 31.268 118, MD/Owner/Promo Mgr: George Tsakalides.

AS PENGUIN, Lambrou Katsoni 58, 114 71 Ampelokopi (Athens), Tel: (+30) 1.644 7058, Fax: (+30) 1.645 1084, MD: Poppy Stavroskis.

BMG GREECE, 230 Mesogion Ave & Perikleous 1 Street, 155 61 Hologros, Athens, Tel: (+30) 1.652 8401-5, Fax: (+30) 1.653 6880, MD: Miltos Karadas.

EROS MUSIC - MUSIC CIRCLE, Mesogion Avenue 455 & Patrokliou, 153 43 Athens, Tel: (+30) 1.600 1929, Fax: (+30) 1.600 1640, MD: Stelios Foliadis.

F.M. RECORDS, Knossou 7, 111 46 Galatsi, Athens, Tel: (+30) 1.213 0600, Fax: (+30) 1.222 1603, President: Nicos Courtis.

GENERAL PUBLISHING COMPANY (LYRA), Zolokosta Street 4, 106 71 Athens, Tel: (+30) 1.361 5529/6798, Fax: (+30) 1.364 5168, MD: Panos Maravelias.

GREEK RECORD CLUB, Akadimias 57, 106 79 Athens, Tel: (+30) 1.363 1819/8877, Fax: (+30) 1.363 2277, MD: Elsie Saratsie.

HITCH-HYKE RECORDS, 5 Kosma Balanou, 116 36 Athens, Tel: (+30) 1.923 3472, Fax: (+30) 1.924 1840, E-Mail: hhyke@eexl.gr, MD/A&R/Promo: Emiliot Katsouris.

ORMAN, 59 Trifiliias Street, 115 24 Athens, Tel: (+30) 1.692 7090/9344, Fax: (+30) 1.648 1076, President: Vassilis Stanides.

POLYGRAM GREECE, Messogheion 296, 155 10 Hologros (Athens), Tel: (+30) 1.652 4213, Fax: (+30) 1.652 3586/651 8250, MD: Victor Antipapas.

SONY MUSIC ENTERTAINMENT (GREECE), Messogheion 311, 152 31 Halandri (Athens), PO Box 62037 (Zip: 152 31), Tel: (+30) 1.647 6491, Fax: (+30) 1.672 2150, MD: Dimitris Yarmenitis.

SPECIAL MUSIC PRODUCTS, Kritisi 18, 111 46 Athens, Tel: (+30) 1.213 0600-6, Fax: (+30) 1.222 4924, GM: Dina Courtis.

SPOT MUSIC, Messogheion 325, 152 31 Halandri (Athens), Tel: (+30) 1.675 6006/677 4220, Fax: (+30) 1.672 4926, MD: Miltos Lazogiorgos.

THESIS, 40 Ag. Constantinou Street, 151 24 Marousi, Athens, Tel: (+30) 1.680 4858, Fax: (+30) 1.680 4862, Int'l Repertoire Mgr: Spiros Tsiolis.

VELVET MUSIC, Aitolias Street 23-25, 153 41 Aghia Paraskevi (Athens), Tel: (+30) 1.654 7466/2354, Fax: (+30) 1.652 6652, MD: Michael Papadakis.

VIRGIN RECORDS GREECE, Messogheion 557, 153 44 Stravos (Athens), Tel: (+30) 1.601 0902/6016, Fax: (+30) 1.601 6401, MD: Yannis Petridis.

WARNER MUSIC GREECE, Messogheion 319, 152 31 Halandri (Athens), Tel: (+30) 1.647 5881-5, Fax: (+30) 1.672 5401, President: Marco Antonio Bignotti.

ZENETZI BROS, 9 Protogara Street, 121 35 Peristeri Nea Zoi (Athens), Tel: (+30) 1.574 8126, Fax: (+30) 1.577 2393, MD/Label Mgr: Solon Zenetzi.

MUSIC PUBLISHERS

ANKH PRODUCTIONS/MUSIKES EKDOSIS, Dafnis Street 38, 157 72 Athens, Tel: (+30) 1.654 5747, Fax: (+30) 1.654 5431, MD: Athanassios Fourgiotis.

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EMI VIRGIN MUSIC PUBLISHING GREECE, Herakliou Street 127, 111 42 Athens, PO Box 3287 (Zip: 102 10), Tel: (+30) 1.251 3007, Fax: (+30) 1.252 9240, MD: Maria Karidi.

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TASSOS MICHAELIDES & ASSOCIATES, Isavrou 3, 541 10 Thessaloniki, PO Box 11193 (Zip: 541 10), Tel: (+30) 31.234 973/267 484, Mobile: (+30) 93.290 571, Fax: (+30) 31.287 869, E-Mail: tma@icom.net.gr, MD: Tassos Michaelides.

RECORD DISTRIBUTORS

A & N RECORDS, Agiou Sophias 71, 546 33 Salonika, Tel: (+30) 31.283 849, Fax: (+30) 31.227 039, President: Nikos Vozikis.

ANKH DISTRIBUTION CENTER, Agiou Ioannou Theologou 37, 155 61 Holargos, Athens, Tel: (+30) 1.654 5905, Fax: (+30) 1.654 5906, Contact: Athanasios Fourgiotis.

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GENERAL PUBLISHING COMPANY (LYRA), Zaiokosta Street 4, 106 71 Athens, Tel: (+30) 1.361 5529/6798, Fax: (+30) 1.364 5168, MD: Panos Maravelias.

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HITCH-HYKE RECORDS, 5 Kosma Balanou, 116 36 Athens, Tel: (+30) 1.923 3472, Fax: (+30) 1.924 1840, E-Mail: hhyke@eet.gr, MD/A&R/Promo: Emiliios Katsouris.

KINESIS SOUND AND VISION, Alimou Ave 76, 164 52 Argyroupolis (Athens), Tel: (+30) 1.993 8888, Fax: (+30) 1.993 5348, MD: Dimitris Kapos.

MTC - MEDITERRANEAN TRADING COMPANY, Aristotelous 8, 176 71 Athens, Tel: (+30) 1.924 3902, Mobile: (+30) 94.434 409, Fax: (+30) 1.924 3901, MD: John Adam.

ORMAN, 59 Trifillias Street, 115 24 Athens, Tel: (+30) 1.692 7090/9344, Fax: (+30) 1.648 1076, President: Vassilis Standeris.

PENGUIN RECORDS, Lambrou Katsoni 58, 114 71 Ampelokopi (Athens), Tel: (+30) 1.644 7058, Fax: (+30) 1.645 1084, President: Akis Stavroskias.

PROGRESS RECORDS, Sparti Records 4, 174 56 A. Kalamaki, Athens, Tel: (+30) 1.993 9442, Fax: (+30) 1.991 1175, MD: Babis Georgitsogiannakos.

ROCK CITY/SOUND & VISION, Socratous 79-81, 104 32 Athens, Tel: (+30) 1.522 4370, Fax: (+30) 1.522 7089, President: Anna Nasopoulou.

THESIS, 40 Ag. Constantinou Street, 151 24 Marousi, Athens, Tel: (+30) 1.680 4858, Fax: (+30) 1.680 4862, Int'l Repertoire Mgr: Spiros Tsiolis.

VELVET MUSIC, Aitolias Street 23-25, 153 41 Aghia Paraskevi (Athens), Tel: (+30) 1.654 7466/2354, Fax: (+30) 1.652 6652, MD: Michael Papadakis.

ZENETZI BROS, 9 Protogora Street, 121 35 Peristeri Nea Zoi (Athens), Tel: (+30) 1.574 8126, Fax: (+30) 1.577 2393, MD/Label Mgr: Solon Zenetzi.

RECORD PROMOTION

HALF NOTE PRODUCTIONS, Solomou Street 4, 153 41 Agia Paraskevi (Athens), Tel: (+30) 1.651 1078/652 4613/7983/3349, Fax: (+30) 1.652 2486, Dir: Nikos Sachpasidis.

MEDIA ARTS, Lidiass Street 75, Kesariani (Athens), Tel: (+30) 1.729 4385, Contact: Christina Tahiaou.

TRIAD HCM, Arionos 14, 10554 Athens, Tel: (+30) 1.321 5265, Fax: (+30) 1.321 5265, Exec Dir: Katerina Velonis.

SOUNDCARRIER MANUFACTURERS

DIGITAL PRESS HELLAS, Mesogion Avenue 275, 152 31 Halandri (Athens), Tel: (+30) 1.647 7449, Fax: (+30) 1.672 6258, MD: Emmanuel Krezias; Mastering services.

J. JOSEPH & COMPANY, Kifissias 58, 151 25 Marousi (Athens), Tel: (+30) 1.689 6800, Fax: (+30) 1.689 6805,

Contact: C I Joseph, Contact: Ino Joseph; Soundcarrier Equipment.

ZENETZI STUDIO, Protogora 9, 121 35 Peristeri N. Zoi (Athens), Tel: (+30) 1.574 8126, Mobile: (+30) 94.547 184, Fax: (+30) 1.577 2393, MD: Solon Zenetzi; Mastering services.

HUNGARY

RECORD COMPANIES

BAHIA MUSIC, Nasznagy utca 26/C, 1131 Budapest, Tel: (+36) 1.140 9476, Fax: (+36) 1.217 4354, MD: Csaba Hajnoczy.

BMG ARIOLA HUNGARY, Level U. 4, 1023 Budapest, Tel: (+36) 1.325 0468, Fax: (+36) 1.325 0445, MD: Margit Geszti.

EMI-QUINT RECORDS, Terezh krt. 19, H-1067 Budapest, PO Box 62 Pf.128 (Zip: H-1389), Tel: (+36) 1.269 4545/5161, Fax: (+36) 1.269 1879, MD: Jenő Bors.

MAGNEOTON, Huvosvolgyi ut 54, 1021 Budapest, Tel: (+36) 1.202 2245, Fax: (+36) 1.202 2218, MD: Laszlo Pasztor.

MUSICDOME (MCD), Koszeg u. 20, 1144 Budapest, Tel: (+36) 1.221 5260, Fax: (+36) 1.252 5513, MD: Sandor Horvath.

OB ART MANAGEMENT, PO Box 76, 5002 Szolnok, Tel: (+36) 56.422 429/376 049, Fax: (+36) 56.422 429, MD: Bela Pap.

POLYGRAM HUNGARY, Steindl Imre u. 12, 1054 Budapest, Tel: (+36) 1.269 1142, Fax: (+36) 1.269 1140, MD: Laszlo Hegedus.

RECORD EXPRESS, Rath Gyorgy u. 6, 1123 Budapest, Tel: (+36) 1.214 3040, Mobile: (+36) 20.234 007, Fax: (+36) 1.212 0230, Md/A&R/Label Mgr: Attila Schneider.

SONY MUSIC ENTERTAINMENT (HUNGARY), Tusnadi utca 5/A, 1125 Budapest, Tel: (+36) 1.155 5688, Fax: (+36) 1.155 5688, MD: Malcolm Carnuthers.

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MUSIC PUBLISHERS

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KULTURA HUNGARIAN FOREIGN TRADE COMPANY, Kerek utca 80, 1035 Budapest, PO Box 149 (Zip: 1389), Tel: (+36) 1.250 0194, Fax: (+36) 1.250 0233, Dir-Gen: Jozsef Meszaros.

PEERMUSIC (HUNGARY), Haris Koz 5 II/2, 1052 Budapest, Tel: (+36) 1.266 6102, Fax: (+36) 1.118 2774, Mgr: Istvan Szilagyi.

POLYGRAM MUSIC PUBLISHING HUNGARY, Steindl Imre u. 12, 1054 Budapest, Tel: (+36) 1.269 1142, Fax: (+36) 1.269 1140, MD: Robert Stern.

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BMG ARIOLA HUNGARY, Level U. 4, 1023 Budapest, Tel: (+36) 1.325 0468, Fax: (+36) 1.325 0445, MD: Margit Geszti.

EMI-QUINT RECORDS, Terezh krt. 19, H-1067 Budapest, PO Box 62 Pf.128 (Zip: H-1389), Tel: (+36) 1.269 4545/5161, Fax: (+36) 1.269 1879, MD: Jenő Bors.

MAGIC SOUND, 42 Fuzfa Street, 8200 Veszprem, Tel: (+36) 88.420 502, Mobile: (+36) 30.461 765, Fax: (+36) 88.420 502, President: Endre Szigetthy.

MUSICDOME (MCD), Koszeg u. 20, 1144 Budapest, Tel: (+36) 1.221 5260, Fax: (+36) 1.252 5513, MD: Sandor Horvath.

RECORD EXPRESS, Rath Gyorgy u. 6, 1123 Budapest, Tel: (+36) 1.214 3040, Mobile: (+36) 20.234 007, Fax: (+36) 1.212 0230, Md/A&R/Label Mgr: Attila Schneider.

WARNER MUSIC HUNGARY, Huvosvolgyi ut 54, 1021 Budapest, Tel: (+36) 1.202 2245, Fax: (+36) 1.202 2218, MD: Laszlo Pasztor.

SOUNDCARRIER MANUFACTURERS

VTCD VIDEOTON COMPACT DISC FACTORY, Aszalvolgyi ut 1, 8001 Szekesfehervar, PO Box 175 (Zip: 8001), Tel: (+36) 22.329 132/112, Fax: (+36) 22.329 133/110, MD: Istvan Barath; Format(s): CD pressing, Minimum order: 300, Annual Capacity: 8500000, In house, (Pre-)Mastering Services: CD pre-mastering, CD/V laserdisc mastering, Printing and Packaging Services: CD packaging; Mastering & Disc cutting studio.

ICELAND

RECORD COMPANIES

BAD TASTE, PO Box 710, 121 Reykjavik, Tel: (+354) 5.513 737, Fax: (+354) 5.513 730, Dir: Asmundur Jonsson.

BO HALDORSON PRODUCTIONS, Thverholt 26, 105 Reykjavik, PO Box 5445 (Zip: 125), Tel: (+354) 5.611 573, Fax: (+354) 5.611 556, MD: Bjorgvin Halldorsson.

FILADELFA FORLAG, Hatun 2, 105 Reykjavik, Tel: (+354) 5.525 155, Fax: (+354) 5.620 735, MD: Hronn Svandittir.

GEIMSTEINN, Skolavag 12, 230 Keflavik, Tel: (+354) 421.2717, Fax: (+354) 421.2711, Pres/MD: Runar Juliusson.

ICELAND MUSIC INFORMATION CENTRE, Sidumuli 34, 108 Reykjavik, Tel: (+354) 5.683 122, Fax: (+354) 5.683 124, E-Mail: icemic@vortex.is, MD: Asta Hronn Maack.

SKIFAN, Skeifan 17, Reykjavik, PO Box 8120 (Zip: 128), Tel: (+354) 5.255 050, Fax: (+354) 5.255 001, Chmn: Jon Olafsson.

SPOR, Nybylavegur 4, 202 Kopavogur, PO Box 320 (Zip: 202), Tel: (+354) 5.542 122, Fax: (+354) 5.546 790, MD: Steinar Berg Isleifsson.

MUSIC PUBLISHERS

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GEIMSTEINN, Skolavag 12, 230 Keflavik, Tel: (+354) 421.2717, Fax: (+354) 421.2711, Pres/MD: Runar Juliusson.

ICELAND MUSIC INFORMATION CENTRE, Sidumuli 34, 108 Reykjavik, Tel: (+354) 5.683 122, Fax: (+354) 5.683 124, E-Mail: icemic@vortex.is, President: Hrodmar Sigurbjornsson.

NORDIC HOUSE, THE, Saemundargotu, 101 Reykjavik, Tel: (+354) 5.517 030, Fax: (+354) 5.526 476, Dir: Torben Rasmussen.

SPOR, Nybylavegur 4, 202 Kopavogur, PO Box 320 (Zip: 202), Tel: (+354) 5.542 122, Fax: (+354) 5.546 790, MD: Steinar Berg Isleifsson.

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BO HALDORSON PRODUCTIONS, Thverholt 26, 105 Reykjavik, PO Box 5445 (Zip: 125), Tel: (+354) 5.611 573, Fax: (+354) 5.611 556, MD: Bjorgvin Halldorsson.

FILADELFA FORLAG, Hatun 2, 105 Reykjavik, Tel: (+354) 5.525 155, Fax: (+354) 5.620 735, MD: Hronn Svandittir.

NORDIC MUSIC NETWORK ICELAND, Brautarholt 2 (c/o Japis), 105 Reykjavik, Tel: (+354) 5.625 200, Fax: (+354) 5.621 545, GM: Asmundur Jonsson.

SKIFAN, Skeifan 17, Reykjavik, PO Box 8120 (Zip: 128), Tel: (+354) 5.255 050, Fax: (+354) 5.255 001, Chmn: Jon Olafsson.

SPOR, Nybylavegur 4, 202 Kopavogur, PO Box 320 (Zip: 202), Tel: (+354) 5.542 122, Fax: (+354) 5.546 790, MD: Steinar Berg Isleifsson.

SOUNDCARRIER MANUFACTURERS

HOT ICE STUDIO, PO Box 3391, 123 Reykjavik, Tel: (+354) 5.651 877, Fax: (+354) 5.814 986, President: Jonas Jonsson; Format(s): Audio cassette duplicating.

IRELAND

RECORD COMPANIES

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AINM RECORDS, 9 South Prince's Street, Dublin 2, Tel: (+353) 1.836 6234, MD: Frank Stubbs.

AX-S RECORDS, 26 Mount Eagle View, Leopardstown Height, Dublin 18, Tel: (+353) 1.294 0655, Mobile: (+353) 87.507 420, Fax: (+353) 1.295 8267, MD: Peter Jones.

BEAUMEX, Lower Ballymount Rd, 45 Western Park Way, Business Centre, Walkinstown, Dublin 12, Tel: (+353) 1.450 2466, Fax: (+353) 1.450 2513, MD: Cathal Tully.

BMG IRELAND, 34 Grafton Street, Grafton Buildings, Dublin 2, Tel: (+353) 1.677 9006, Fax: (+353) 1.677 9204, MD: Freddie Middleton.

CARLTON HOME ENTERTAINMENT IRELAND, 5 City Gate, Lower Bridge Street, Dublin 8, Tel: (+353) 1.679 0588, Fax: (+353) 1.679 0593, MD: Vincent Smialek.

CELTIC HEARTBEAT, 30-32 Sir John Rogerson's Quay, Dublin 2, Tel: (+353) 1.677 7330, Fax: (+353) 1.677 7276, E-Mail: cellic@numbie, MD: Barbara Galavan.

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CLO IAR-CHONNACHTA, Indreabhan, Conamara, Co. na Gaillimhe, Tel: (+353) 91.593 307, Fax: (+353) 91.593 362, MD: Micheal O'Conghaile.

DANCELINE, 267 Crodaun Forest Park, Celbridge, County Kildare, Tel: (+353) 1.458 0578, Fax: (+353) 1.627 4404, Dir: Eddie Joyce.

DARA RECORDS, Great Ship Street, Unit 4, Dublin 8, Tel: (+353) 1.478 1891, Fax: (+353) 1.478 2143, MD: Joe O'Reilly.

DOLPHIN TRADERS, Great Ship Street, Unit 4, Dublin 8, Tel: (+353) 1.478 1891, Fax: (+353) 1.478 2143, A&R/Promo: Paul O'Reilly.

DT RECORDS, Duncairn Terrace, Dargan House, Bray, Co. Wicklow, Tel: (+353) 1.286 8175, Fax: (+353) 1.286 1514, MD: Tim Hannigan.

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K-TEL (IRELAND), 30-32 Sir John Rogersons Quay, Dublin 2, Tel: (+353) 1.679 0667/671 4011, Fax: (+353) 1.679 0668, GM: Sharon Browne.

LUNAR/UNICORN RECORDS, 5-6 Lombard Street East, Dublin 2, Tel: (+353) 1.677 4229/4603, MD: Brian Molloy.

MCA RECORDS (IRELAND), 30-32 Sir John Rogersons Quay, Dublin 2, Tel: (+353) 1.671 4011, Fax: (+353) 1.671 4554, GM: Dave Pennefather.

MOTHER RECORDS, 30-32 Sir John Rogersons Quay, Dublin 2, Tel: (+353) 1.671 1141, Fax: (+353) 1.671 1802, Mgr: Dave Pennefather.

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OWL RECORDS, 1 Stanaway Drive, Crumlin, Dublin 12, Tel: (+353) 1.455 7700, Fax: (+353) 1.455 7755, MD: Reg Keating.

PHAETON RECORDS, Dame Street, Dame House, Dublin 2, Tel: (+353) 1.778 943, Fax: (+353) 1.679 3664, Mgr: Jane Bolton.

POLYGRAM IRELAND, 9 Whitefriars, Aungier Street, Dublin 2, Tel: (+353) 1.475 7700, Fax: (+353) 1.475 7860, MD: Paul Keogh.

RITZ RECORDS, 5-6 Lombard Street East, Dublin 2, Tel: (+353) 1.677 9046/9244, Fax: (+353) 1.677 9386, MD: Michael Clerkin.

ROUND TOWER MUSIC, 48 Downside, Skerries, Co. Dublin, Tel: (+353) 1.849 0644, Fax: (+353) 1.849 0618, E-Mail: 102354.2304@compuserve.com, MD: Clive Hudson.

RSE RECORDS, 11 Station Road, Raheny, Dublin 5, Tel: (+353) 1.832 8688, Fax: (+353) 1.832 8988, MD: Raymond J Smyth.

SECRET, Unit 3a, Ballybane Industrial Estate, Galway, Tel: (+353) 91.528 125/756 266, E-Mail: philip@iol.ie, Sales: Philip Fulham.

SOLID RECORDS, Earlsfort Terrace, Earlsfort Centre, Alexandra House, Dublin 2, Tel: (+353) 1.676 2462, Fax: (+353) 1.676 3549, MD: Denis Desmond.

SONY MUSIC (IRELAND), Carriglea, Naas Road, Dublin 12, Tel: (+353) 1.405 1900, Fax: (+353) 1.456 7998, MD: John Sheehan.

TARA MUSIC COMPANY, 8 Anne's Lane, Dublin 2, Tel: (+353) 1.677 6921/1650, Fax: (+353) 1.679 1314, MD: John Cook.

TELSTAR RECORDS (IRELAND), Alexandra House, Earlsfort Terrace, Dublin 2, Tel: (+353) 1.676 2022, Fax: (+353) 1.676 2602, MD: Brian O'Brien.

VIRGIN RECORDS IRELAND, 1 Ailesbury Road, c/o EMI, Dublin 4, Tel: (+353) 1.269 3344, Fax: (+353) 1.283 0734/269 6341, GM: Rory Golden.

WARNER MUSIC IRELAND, Alexandra House, Earlsfort Terrace, Dublin 2, Tel: (+353) 1.676 2022, Fax: (+353) 1.676 2602, MD: Dennis Woods.

WHIRLING DISCS, Cairns Hill, Aughamore, Sligo, Tel: (+353) 71.60334/1.494 7615, Contact: Brian McDonagh.

MUSIC PUBLISHERS

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ASDEE MUSIC, Glenageary Office Park, Glenageary, County Dublin, Tel: (+353) 1.285 8711, Fax: (+353) 1.285 8928, Contact: Peter Bardon.

BARDIS MUSIC, Glenageary Office Park, Glenageary, County Dublin, Tel: (+353) 1.285 8711, Fax: (+353) 1.285 8928, President: Peter Bardon.

BEANN EADAIR MUSIC, 48 Downside, Skerries, Co. Dublin, Tel: (+353) 1.849 0644, Fax: (+353) 1.849 0618, E-Mail: 102354.2304@compuserve.com, MD: Clive Hudson.

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BLUE DANDELION PUBLISHING, 17 Dame Court, Dublin 2, Tel: (+353) 1.679 0124, Fax: (+353) 1.671 5155, MD: Gerard Keenan.

BRIAR MUSIC, 5-6 Lombard Street East, Dublin 2, Tel: (+353) 1.677 9762, Fax: (+353) 1.671 0421, MD: Brian Molloy, Prof Mgr: Graham Molloy.

CASTLE MUSIC, 5-6 Lombard Street East, Dublin 2, Tel: (+353) 1.779 762, Fax: (+353) 1.710 421, MD: Brian Molloy.

CONTEMPORARY MUSIC CENTRE, 95 Lower Baggot Street, Dublin 2, Tel: (+353) 1.661 2105, Fax: (+353) 1.676 2639, E-Mail: info@cmc.ie, Dir: Eve O'Kelly.

CRASHED MUSIC, 66 South William Street, Dublin 2, Tel: (+353) 1.679 0988, Fax: (+353) 1.679 0991, E-Mail: anew@indigo.ie, Contact: Shay Hennessy.

DANCELIN, 267 Crodaun Forest Park, Celbridge, County Kildare, Tel: (+353) 1.458 0578, Fax: (+353) 1.627 4404, Dir: Eddie Joyce.

EMMA MUSIC, 5-6 Lombard Street East, Dublin 2, Tel: (+353) 1.677 9046/244, Fax: (+353) 1.677 9386, MD: Michael O'Riordan.

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FRONTIER MUSIC, 5-6 Lombard Street East, Dublin 2, Tel: (+353) 1.677 9046/244, Fax: (+353) 1.677 9386, MD: Michael O'Riordan.

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PAT EGAN SOUND, Merchant's Court, 24 Merchant's Quay, Dublin 8, Tel: (+353) 1.679 8060, Fax: (+353) 1.679 7495, MD: Pat Egan.

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APEX DUPLICATION, Great Ship Street, Unit 4, Dublin 8, Tel: (+353) 1.478 1891/3455, Fax: (+353) 1.478 2143, Contact: Joe O'Reilly; Format(s): Audio cassette, In house, CD pressing.

SULAN STUDIOS, Ballyvourney, Co. Cork, Tel: (+353) 26.45123, Fax: (+353) 26.45432, MD/Bookings: Tadhg Kelleher; Format(s): Audio cassette duplicating.

SUN DUPLICATION, 8 Crow Street, Temple Bar, Dublin 2, Tel: (+353) 1.677 7255, Fax: (+353) 1.679 1968, Contact: Norah White; Format(s): Audio cassette, In house.

TREND STUDIOS, 9 South Prince's Street, Dublin 2, Tel: (+353) 1.671 3544, Fax: (+353) 1.671 0042, MD: John Dardis; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 4000000, In house, CD pressing, Minimum order: 250, Annual Capacity: 3000000, Broker for: SONOPRESS DATA REPLICATION.

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GSB PRINTERS, 30 Blackwater Road, Dublin Ind. Estate, Glasnevin, Dublin 11, Tel: (+353) 1.830 8866, Fax: (+353) 1.830 8157; Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, Video cassette labels & inlay printing.

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NOTA BLU MUSICA, Via Libertà 3, 27018 Vidigulfo (PV), Tel: (+39) 382.619 091, Fax: (+39) 382.619 081, Admin: Lena Minafra.

NUOVA CARISCH, Via Quintiliano 40, 20138 Milan, Tel: (+39) 2.667 472, Fax: (+39) 2.5801 1101, MD: Marco Volonte.

PICK-UP EXPORT, Via Jacopo da Ponte 52, 36061 Bassano del Grappa (VI), Tel: (+39) 424.521 445, Fax: (+39) 424.521 446, E-Mail: pickup@nsoft.it, MD: Flavio Alessi.

POLYDOR (ITALY), Via Carlo Tenca 2, 20124 Milan (MI), Tel: (+39) 2.67961, Fax: (+39) 2.679 6201, MD: Roberto Biglia.

POLYGRAM ITALIA (ROME), Circonvallazione Clodia 29, 00195 Rome (RM), Tel: (+39) 6.3973 5138, Fax: (+39) 6.3973 5140, Head Of Office: Pierluigi Galluzzi.

ROBI DROLI, Strada Roncaglia 16, 15040 San Germano (AL), Tel: (+39) 142.50577, Fax: (+39) 142.50780, MD: Beppe Greppi.

SONY MUSIC ENTERTAINMENT (ITALY), Via Amedei 9, 20123 Milan (MI), Tel: (+39) 2.85361, Fax: (+39) 2.860 175, Pres/MD: Franco Cabrini.

STOP EDIZIONI MUSICALI, Via F. Bocconi 1, 20136 Milan, Tel: (+39) 2.5832 1153, Fax: (+39) 2.5830 5166, President: Andrea Panzuti.

TOP RECORDS ITALY, Galleria del Corso 4, 20122 Milan (MI), Tel: (+39) 2.7602 1141, Fax: (+39) 2.7602 1141, President: Guido Palma.

VINYLMAGIC (ITALY), Via Tibaldi 29, 20136 Milan, Tel: (+39) 2.837 5891, Fax: (+39) 2.5810 2428, MD: Massimo Buffa.

WARNER MUSIC ITALY, Via Milano 16, 20090 Redecesio di Segrate (MI), Tel: (+39) 2.21681, Fax: (+39) 2.216 8299, President: Gerolamo Caccia Dominioni.

WEA RECORDS ITALY (MILAN), Corso Vittorio Emanuele 9, 20122 Milan (MI), Tel: (+39) 2.777 081, Fax: (+39) 2.7770 8350, MD: Massimo Giuliano.

WESTLAND, Via Tirreno 11B, 10134 Turin, Tel: (+39) 11.318 5474, Fax: (+39) 11.318 6507/681 0329, E-Mail: westland@inrete.it, CEO: Pietro Giola.

RECORD PROMOTION

AM STUDIO ADVERTISING, Via Manzoni 5, 95024 Acireale (CT), Tel: (+39) 95.601 607, Fax: (+39) 95.601 607, Md/Client Relations: Antonio Mangano.

AWF RECORDS, Largo Olgiate 15, Isola 75, 6/6, 00123 Rome, PO Box 17100 (Zip: 00189), Tel: (+39) 6.3088 0255, Fax: (+39) 6.3088 8687, MD: Gianluca Zanna.

BARLEY ARTS PROMOTIONS, Via Felice Bellotti 7, 20129 Milan (MI), Tel: (+39) 2.7600 9400, Fax: (+39) 2.795 419, MD: Claudio Trotta.

BIG MAMA, Vicolo San Francesco a Ripa 18, 00153 Rome, Tel: (+39) 6.581 2551/580 6497, Fax: (+39) 6.581 2551, MD: Marco Triemmi.

DECIBEL, Via Umberto I, 13, 20039 Varedo (MI), Tel: (+39) 362.544 424, Fax: (+39) 362.544 435, MD: Lidia Bonguardo.

IMPULSE PROMOTIONS, Via Martiri della Libertà 279, 25030 Roncadelle (BS), Tel: (+39) 30.258 4320, Fax: (+39) 30.258 4621, MD: Nicola Pollastri.

MICOCCHI DISCHITALIA EDIZORI, Via Guido Banti 46, 00191 Rome (RM), Tel: (+39) 6.333 8233/196, Fax: (+39) 6.333 8197, MD: Vincenzo Micocci.

PROMO CLUB, Via Coghetti 182/G, 24128 Bergamo (BG), Tel: (+39) 35.256 602, Fax: (+39) 35.256 602, MD: Richard Miliella.

VIA VERDI MUSIC, Via G. Verdi 12, 50122 Florence, Tel: (+39) 55.241 652/245 991/234 3002, Fax: (+39) 55.245 883, MD: Moreno Sonatori.

SOUNDCARRIER MANUFACTURERS

ALPHARECORD, Via G. Rossa 2, 20040 Burago di Mogora (MI), Tel: (+39) 39.660 659, Fax: (+39) 39.608 1287, President: Mario Tilesi; Format(s): Audio cassette duplicating.

AWF RECORDS, Largo Olgiate 15, Isola 75, 6/6, 00123 Rome, PO Box 17100 (Zip: 00189), Tel: (+39) 6.3088 0255, Fax: (+39) 6.3088 8687, MD: Gianluca Zanna.

DUREMA, Via Imperia 28, 20142 Milan, Tel: (+39) 2.8950 4889, Fax: (+39) 2.843 7344, MD: Claudio Occhienna; Format(s): Audio cassette, Annual Capacity: 2000000, In house, Video cassette, Annual Capacity: 100000, in house.

ECOFINA, Via Vincenzo Monti 44, 20123 Milan (MI), Tel: (+39) 2.481 6121/5, Fax: (+39) 2.498 0463, MD: Mourad Sabet; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 2000000, CD pressing, Minimum order: 5, Annual Capacity: 1000000; Other: Floppy Disk.

EMI ITALIANA, Via Bergamo 315, 21042 Caronno Pertusella (VA), Tel: (+39) 2.96511, Fax: (+39) 2.9651 6002, MD: Roberto Citterio; Format(s): Audio cassette, Annual Capacity: 5000000, In house, CD pressing, Annual Capacity: 22000000, in house.

OPTIME.S, Via Visconti di Modrone 1, 20122 Milan (MI), Tel: (+39) 2.784 153, Fax: (+39) 2.7600 4061, MD: Agrippino Augusto Costa; Format(s): CD pressing, Minimum order: 500, Annual Capacity: 2500000, in house.

PHONOCOMP, Via G. Rossini 4, 20067 Tribiano (MI), Tel: (+39) 2.906 211, Fax: (+39) 2.9063 0564, MD: Giovanni Bonandri; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 10000000, CD pressing, Minimum order: 500, Annual Capacity: 15000000, in house, DCC, Minimum order: 300, Annual Capacity: 2000000, in house, Video cassette, Minimum order: 300, Annual Capacity: 2000000, Vinyl

(12-inch) pressing, Minimum order: 500, Annual Capacity: 3000000, Vinyl (7-inch) pressing, Minimum order: 500, Annual Capacity: 5000000.

PHONOTYPE RECORDS, Via E. De Marinis 4, 80134 Naples (NA), Tel: (+39) 81.552 7195, Fax: (+39) 81.552 2649, MD/Sales Dir: Vincenzo Esposito; Format(s): Audio cassette, CD pressing, Minimum order: 500, Annual Capacity: 1500000, Vinyl (12-inch) pressing.

POZZOLI CD, Via G di Vittorio 11, 20065 Inzago (MI), Tel: (+39) 2.954 7351, Fax: (+39) 2.954 7438, President: Aldo Pozzoli; Format(s): Audio cassette, Minimum order: 1000, Annual Capacity: 9000000, In house, CD pressing, Minimum order: 1000, Annual Capacity: 12000000, CD-i pressing, Minimum order: 1000, Annual Capacity: 12000000, CD-Rom pressing, Minimum order: 1000, Annual Capacity: 12000000; Other: Video-CD manufactures. Pressing/duplication broker.

SERVIZIO SUPPORTI SONORI (3S), Via San G B De La Salle 4/A, 20132 Milan, Tel: (+39) 2.256 9998/3107, Fax: (+39) 2.2630 0771, MD: Giuseppe Rancati; Format(s): Audio cassette, Annual Capacity: 12000000.

SONOPRESS ITALY, c/o BMG Ricordi S.p.A., Via Vittorio Colonna 23, 20149 Milano, Tel: (+39) 2.481 9209, Fax: (+39) 2.463 793, Sales Dir: Paolo Montagna; Format(s): Audio cassette, Annual Capacity: 8000000, CD pressing, Annual Capacity: 130,000,000, DCC, Vinyl (12-inch) pressing.

SONOPRESS ITALIA, Div. of BMG Ricordi S.p.A., Via San Alessandro 7, 00131, Roma, Tel: (+39) 6.419 95205, Fax: (+39) 6.419 95106.

TRADE MERCHANDISING SERVICES, Lumiere 6, 20093 Cologno Monzese (MI), Tel: (+39) 2.273 2230, Fax: (+39) 2.734 2238, President: Luciano Porilli; Format(s): Video cassette, Annual Capacity: 15000000, In house.

VAI VIDEO APPLICAZIONI INDUSTRIALI, Via della Meccanica 2/B, 04011 Aprilia (LT), Tel: (+39) 6.928 2718, Fax: (+39) 6.928 2723, GM: Antonio Perla; Format(s): CD pressing, Minimum order: 1000, Annual Capacity: 7500000.

MANUFACTURING SERVICES

ADORNI & SEGANTINI, Via Bissolati 29, 20125 Milan, Tel: (+39) 2.606 402, Fax: (+39) 2.608 1291, MD: Raffaele Adorni, Sales Dir: Simone Turetta; Soundcarrier Components & Raw Materials (D).

ALPHARECORD, Via G Rossa 2, 20040 Burago di Mogora (MI), Tel: (+39) 39.660 659, Fax: (+39) 39.608 1287, President: Mario Tilesi; Mastering services.

AVIL, Via Sacco e Vanzetti 105, 20099 Sesto San Giovanni, Tel: (+39) 2.240 5751, Fax: (+39) 2.242 3569, President: Daniele Carloti, Service Dept: Virginio Trezzi, Mktg Dir: Pietro Perletti; Soundcarrier Equipment.

BUTTERFLY RECORDS, Vicolo di Casa Professa 2, 90134 Palermo, Tel: (+39) 91.611 0593, Fax: (+39) 91.611 0593, Sound Eng: Mario Giarratana; Mastering services.

CAPRI DIGITAL STUDIOS, Via Tuoro 11, 80073 Capri (NA), Tel: (+39) 81.837 5157, Fax: (+39) 81.837 5141, MD: Carloquinto Talamona; Mastering services.

CASABLANCA RECORDINGS, Viale Medaglie D'Oro 24, 54100 Massa (MS), Tel: (+39) 585.792 353, Fax: (+39) 585.792 355, MD/Studio Mgr: Roberto Zanetti; Mastering services.

CRESCENDO, Viale Salandra 10/C, 70124 Bari, Tel: (+39) 80.542 8003, Fax: (+39) 80.556 4281, Studio Mgr/Chief Eng: Mario Bernardi; (Pre-)Mastering Services: CD pre-mastering.

DATATEX, Corso Trapani 104, 10141 Turin, Tel: (+39) 11.377 846, Fax: (+39) 11.383 3972, Owner: Francesco Milano; Soundcarrier Components & Raw Materials (M).

DOCKS DORA RAINBOW MUSIC, Via Valprato 68, 10155 Turin, Tel: (+39) 11.248 1139, Fax: (+39) 11.282 028, E-Mail: rainbow@inrete.it, MD: Maria Pia Borsetti; Mastering services.

ECOFINA, Via Vincenzo Monti 44, 20123 Milan (MI), Tel: (+39) 2.481 6121/5, Fax: (+39) 2.498 0463, MD: Mourad Sabet; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging; Other: Floppy Disk; Soundcarrier Equipment.

ESAGONO, Via Sant'Agata 4/1, 42048 Rubiera (RE), Tel: (+39) 522.627 741, Fax: (+39) 522.627 744, MD: Fabio Ferraboschi; Mastering services.

FACTORY SOUND STUDIOS, Via Tirso 16, 37060 Lugagnano (VR), Tel: (+39) 45.868 0633, Fax: (+39) 45.868 0559, Studio Mgr: Mauro Farina; Mastering services.

FILP, Via Plinio 63, 20129 Milan (MI), Tel: (+39) 2.2940 0451, Fax: (+39) 2.204 3092, President: Eugenio Marcassoli, MD: Marco Gariboldi, Sales Mgr: Nedo Zaghini, Purchasing Mgr: Massimo Avanti, Sales Rep: Daniele Verro; Soundcarrier Components & Raw Materials (M).

LUNATIC STUDIOS, Via G Reina 6, 00123 Rome (RM), Tel: (+39) 6.3036 1690, Fax: (+39) 6.3031 1331, MD/Studio Mgr/Prod: Paul Mazzolini; Mastering services.

MELA STUDIOS, Via Tirso 16, 37060 Lugagnano (VR), Tel: (+39) 45.868 0633, Fax: (+39) 45.868 0559, Studio Mgr: Mauro Farina; Mastering services.

METROPOLIS RECORDING STUDIO, Via Carroccio 5, 20123 Milan (MI), Tel: (+39) 2.8940 0452/434, Fax: (+39) 2.8940 0452, Studio Mgr/Eng: Maurizio Camagna; Mastering services.

NUOVA SIAT, Via Dell'Orto 19, 21047 Saronno (VA), Tel: (+39) 2.960 7450, Fax: (+39) 2.9670 1589, Contact: E Benetton; Soundcarrier Components & Raw Materials.

OPAC DI F OPESSI, Via Bianca de Savoia 7, 20122 Milan, Tel: (+39) 2.5831 8157/5, Fax: (+39) 2.5830 0766, Dir: Franco Opepsi; Soundcarrier Equipment.

OPTIME.S, Via Visconti di Modrone 1, 20122 Milan (MI), Tel: (+39) 2.784 153, Fax: (+39) 2.7600 4061, MD: Agrippino Augusto Costa; (Pre-)Mastering Services: CD pre-mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

PHONOCOMP, Via G. Rossini 4, 20067 Tribiano (MI), Tel: (+39) 2.906 211, Fax: (+39) 2.9063 0564, MD: Giovanni Bonandini; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, DCC pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing, Video cassette packaging & collating, Vinyl packaging, Vinyl sleeve printing.

PROFILE STUDIO, Via Ricordi 13, 20131 Milan, Tel: (+39) 2.2951 5061, Fax: (+39) 2.2951 5601, E-Mail: profile@planet.it, MD: Mauro Orlandelli; (Pre-)Mastering Services: CD pre-mastering, DAT mastering.

PSYCHO, Via Frascati 7, 20149 Milan, Tel: (+39) 2.481 5395/4801 3521, Fax: (+39) 2.4800 9058, MD: Claudio Dentes; Mastering services.

REM SAS, Via Catalani 13, 12042 Bra (CN), Tel: (+39) 172.415 203, Mobile: (+39) 335.286 563, Fax: (+39) 172.413 159, E-Mail: rem@areacom.it, MD: Emanuele Ruffinencio; Mastering services.

SACMA PLAST, Via A. Volta 3, 42011 Bagnolo in Piano (RE), Tel: (+39) 522.953 279, Fax: (+39) 522.953 141, MD: Enzo Sacchini; Soundcarrier Equipment.

STUDIO REGSON, via Ludovico il Moro 57, 20143 Milano, Tel: (+39) 2.891 21810, Fax: (+39) 2.891 21845, Owner: Romolo Ferri; Mastering services.

STUDIOTTANTA-FORTUNA RECORDS, Via Cernaia 3, 14031 Calliano (AT), Tel: (+39) 141.928 174, Fax: (+39) 141.928 174, MD: Massimo Visentin; Mastering services.

SY TRA MA, Via Lombardia 30, 20060 Vignate (MI), Tel: (+39) 2.956 0531, Fax: (+39) 2.956 0114, MD: Armando Motta, Sales Dir: Nunzio Albini; Soundcarrier Equipment.

TRADE MERCHANDISING SERVICES, Lumiere 6, 20093 Cologno Monzese (MI), Tel: (+39) 2.273 2230, Fax: (+39) 2.734 2238, President: Luciano Porilli; (Pre-)Mastering Services: Video cassette mastering, Printing and Packaging Services: Video cassette packaging & collating, Video cassette labels & inlay printing.

LUXEMBOURG

RECORD COMPANIES

DUDE RECORDS & ONE WORLD STUDIOS, 226 val des Bons Malades, 2121 Luxembourg, Tel: (+352) 542 054, Fax: (+352) 531 284/423 699, MD: Louis Wright.

MUSIC PUBLISHERS

I.MEDIA, Route Bigonville 18, 8832 Rombach, Tel: (+352) 649 154, Mobile: (+352) 21.173 001, Fax: (+352) 649 154, E-Mail: david@piron.com, MD: David Piron.

RECORD DISTRIBUTORS

DUDE RECORDS & ONE WORLD STUDIOS, 226 val des Bons Malades, 2121 Luxembourg, Tel: (+352) 542 054, Fax: (+352) 531 284/423 699, MD: Louis Wright.

SOUNDCARRIER MANUFACTURERS

ONE WORLD PRODUCTIONS, Chemin de Bergem, 3817 Schifflange, Tel: (+352) 542 054, Fax: (+352) 531 284, MD: Klaus Gehhaar; Format(s): Audio cassette, Minimum order: 300, CD pressing, Minimum order: 500, CD-Rom pressing, Minimum order: 500, DCC, Minimum order: 500, Video cassette duplicating, Vinyl (12-inch) pressing, Vinyl (7-inch) pressing, (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering.

TDK RECORDING MEDIA EUROPE, Z.I. Bommelscheuer, 4902 Bascharage, PO Box 120 (Zip: 49002), Tel: (+352) 505 01-1, Fax: (+352) 5050 1-400, Contact: Ms. Schoder.

THE NETHERLANDS

RECORD COMPANIES

1ST CLASS RECORDS, Rijnkade 34, 6811 HA Arnhem, Tel: (+31) 2644 57611, Fax: (+31) 2644 57613, MD: Peter Marcus.

ADVANCED OPTICAL DISC HOLLAND, Hagenweg 7e, 4131 LX Vianen, Tel: (+31) 3473 68936, Fax: (+31) 3473 77639, MD/Mktg/Sales: Paul Hermus.

AKM, Eendekooi 28, 5151 RL Drunen, Tel: (+31) 4163 74991, Fax: (+31) 4163 74075, MD: Ad Kraemer.

ALA BIANCA BENELUX, Zonnelaan 13, 1217 ND Hilversum, Tel: (+31) 3562 39611, Fax: (+31) 3562 42344, GM: Henry Lessing.

ARCADE MUSIC COMPANY (HOLLAND), Brinklaan 109, 1404 GA Bussum, PO Box 488 (Zip: 1400 AL), Tel: (+31) 3569 29900, Fax: (+31) 3569 29999, MD: Andre de Raaff.

ARCADE MUSIC GROUP, THE, Groningenhaven 18, 3433 PE Nieuwegein, Tel: (+31) 3060 88300, Fax: (+31) 3060 88302, President/CEO: Andre de Raaff.

ART-CON PRODUCTIONS, Groenloseweg 34, 7216 AN Ruurlo, Tel: (+31) 5734 51022, Fax: (+31) 5734 51072, Contact: Lee Roberts.

ASBEST RECORDS, Lancierstraat 19, 5017 CR Tilburg, Mobile: (+31) 654.606 345, Fax: (+31) 1354 38932, Md/A&R Mgr: Vincent Koreman.

ASSOCIATED ARTISTS MUSIC INT'L (AAMI), Maarschalklaan 47, 3417 SE Montfoort, Tel: (+31) 3484 72860, Fax: (+31) 3484 72860, President: Joop Gerrits.

ATTALOS RECORDS, Walstraat 50, 6811 BD Arnhem, Tel: (+31) 2635 10222, Fax: (+31) 2644 28202, MD/A&R: Michael Schmeitz.

AUDIOWORKS, Eindhoven, PO Box 1488 (Zip: 5602 BL), Tel: (+31) 4024 67348, Fax: (+31) 4024 50728, GM: B B Broekhuis.

B & B RECORDS, Huizenweg 13, 1261 AS Blaricum, Tel: (+31) 3553 87574, Fax: (+31) 3553 12523, MD: Rob Bolland.

BACK TRACK, Amsterdam, PO Box 74153 (Zip: 1070 BD), Fax: (+31) 20.597 4431, MD: Ferry van Dorsten.

BASSIKLY MUSIC, Kasteelweg 9, 6095 ND Baexem, Tel: (+31) 4754 52482, Fax: (+31) 4754 52101, MD: Joris Vincken.

BLARICUM CD COMPANY (BCD), Amsterdamsestraatweg 7b, 1411 AW Naarden, Tel: (+31) 3569 51704, Fax: (+31) 3569 51169, MD: Huub Hermus.

BLUE SHADOW RECORDS, Amsterdam, PO Box 93003 (Zip: 1090 BA), Tel: (+31) 20.665 0670, Fax: (+31) 20.665 0670, President: H J W Kramer.

BMG NEDERLAND, Laapersveld 63, 1213 VB Hilversum, PO Box 752 (Zip: 1200 AT), Tel: (+31) 3562 56256, Fax: (+31) 3562 33872, MD: Donus Sturm.

BOJU RECORDS INTERNATIONAL, Veldstraat 23, 6041 GR Roermond, PO Box 195 (Zip: 6040 AD), Tel: (+31) 4753 16086, Fax: (+31) 4753 16629, MD/A&R Mgr: Beau van Gils.

BONNET RECORDS, Goudsmidstraat 16, 5232 BP 's-Hertogenbosch, Tel: (+31) 7364 08444, Fax: (+31) 7364 24880, MD/A&R Mgr: Paul Stienstra.

BR MUSIC, Paasbosweg 2, 3862 ZS Nijkerk, Tel: (+31) 3324 54410, Fax: (+31) 3324 60431, MD: Bert van Breda.

BUNNY MUSIC, Koninginneweg 17, 1217 KR Hilversum, Tel: (+31) 35.6232 323, Fax: (+31) 35.6230 260, MD: Tom Peters.

BYTE INTERNATIONAL, Hoge Larenseweg 277, 1222 RK Hilversum, Tel: (+31) 35.837 848, Fax: (+31) 35.837 752, Prod Mgr: Ferdinand de Marez Oyens.

CAT MUSIC (HOLLAND), Herenweg 9, 2465 AA Rijnsaterwoude, Tel: (+31) 1725 09853, Fax: (+31) 1725 07642, MD: Geertjan Hessing.

CHALLENGE RECORDS, Arnhem, PO Box 540 (Zip: 6800 AM), Tel: (+31) 2635 17922, Fax: (+31) 2644 60502, MD: Anne de Jong.

CHIKA RECORDS, Wedderborg 27, 1082 SV Amsterdam, Tel: (+31) 20.661 0785, Fax: (+31) 20.661 0785, Contact: Sandy Akukwe.

CHIQUE MUSIQUE, LE, Zoetermeer, PO Box 283 (Zip: 2700 AG), Tel: (+31) 7934 22089, Fax: (+31) 7934 22089, MD: S S Mangre.

CLUBWORK, Koggestraat 11, 1012 TA Amsterdam, Tel: (+31) 20.623 4862, Fax: (+31) 20.421 3811, E-Mail: fandg@euronet.nl, MD: Jan Maarten Knopper.

CNR MUSIC INTERNATIONAL, Groningenhaven 18, 3433 PE Nieuwegein, Tel: (+31) 3060 88300, Fax: (+31) 3060 88302, VP: Robin Simonse.

COCO 3 PRODUCTIONS, Rijnkade 10, 1382 GS Weesp, PO Box 288 (Zip: 1380 AG), Tel: (+31) 2944 15304, Fax: (+31) 2944 13548, MD/Prod/Composer: Mr. Ma Song.

COLLECTOR RECORDS, Oud-Beyerland, PO Box 1200 (Zip: 3260 AE), Tel: (+31) 1866 04266, Mobile: (+31) 653.357 411, Fax: (+31) 1866 04366, MD/Owner: Cees Klop.

COLUMBIA, Koninginneweg 34, 1217 LA Hilversum, PO Box 116 (Zip: 1200 AC), Tel: (+31) 3567 27676, Fax: (+31) 3567 27677, GM: Daan van Rijsbergen.

CONTINENTAL RECORD SERVICES, Vadaring 92, 6702 EB Wageningen, Tel: (+31) 3174 97654, Fax: (+31) 3174 19119, Contact: Bert Pijpers.

COUNT ORLOK MUSIC, Rotterdam, PO Box 2738 (Zip: 3000 CS), Tel: (+31) 10.477 6268, Fax: (+31) 10.476 7654, MD: E W Alderden.

CRISIS RECORDS, Utrechtseweg 49, 1213 TL Hilversum, PO Box 2171 (Zip: 1200 CD), Tel: (+31) 3562 80131, Fax: (+31) 3562 80251, MD: Sjaak de Bruijn.

CROSSOVER MUSIC, Sint Janstraat 25b, 1251 KZ Laren, Tel: (+31) 3553 13503, Fax: (+31) 3553 17718, MD: Irit Harpaz.

CROSSROADS MUSIC, PO Box 95, 2870 AB Schoonhoven, Tel: (+31) 1823 82152, Fax: (+31) 1823 87034, MD: Kees de Haan.

CRYSTAL PALACE ENTERTAINMENT, Twentstraat 22, 2513 PP The Hague, Tel: (+31) 70.362 2645, Mobile: (+31) 6.5272 0410, Fax: (+31) 70.360 8217, MD: Robert K C Brouwers.

CYBER MUSIC, PO Box 2, 7050 AA Varsseveld, Tel: (+31) 3152 44009, Mobile: (+31) 6.5313 8266, Fax: (+31) 3152 44346, MD: Ted Vreman.

DE LEEUW AUDIO VISUAL COMMERCIALS, Van Speykstraat 121, 3014 VG Rotterdam, Tel: (+31) 10.436 4241, Fax: (+31) 10.436 2694, Owner: P Sanker Sing.

DEEP BLUE, Bijdorp 2, 1181 MZ Amstelveen, Tel: (+31) 20.656 6681, Fax: (+31) 20.640 6126, MD: Fred Berkhout.

DELUXE PRODUCTIONS, Osdorperbaan 25b, 1068 LD Amsterdam, Tel: (+31) 20.610 8281, Fax: (+31) 20.610 6941, MD/A&R: Hans van Pol.

DIGIDANCE/DIGIDANCE STUDIOS, Nicolaas Beetsstraat 2, 3131 GP Vlaardingen, Tel: (+31) 10.460 4316, Fax: (+31) 10.435 4940, MD: Koen Groeneweld.

DIGITAL MUSIC SERVICE, Hugo de Groot Straat 11, 3581 XR Utrecht, Tel: (+31) 3023 14385, MD: David Molenschot.

DISKHOUSE, Berkenlaan 6, 8162 NX Epe, Tel: (+31) 5786 88392, Fax: (+31) 5786 88299, E-Mail: diskhou@worldonline.nl.

DISKY COMMUNICATIONS EUROPE, Verlengde Lageweg 19, 1628 PM Hoorn, PO Box 249 (Zip: 1620 AE), Tel: (+31) 2292 52800, Fax: (+31) 2292 52875, MD: Paul Smith.

DISKY COMMUNICATIONS NEDERLAND, Kernweg 39, 1627 LH Hoorn, PO Box 249 (Zip: 1620 AE), Tel: (+31) 2292 80280, Fax: (+31) 2292 18419, MD: Robin van der Pasch.

DISQUE HOLLAND, LE, Huizenweg 13, 1261 AS Blaricum, Tel: (+31) 3553 87574, Fax: (+31) 3553 12523, MD: Rob Bolland.

DIVING DUCK RECORDS, Amsterdam, PO Box 93003 (Zip: 1090 BA), Tel: (+31) 20.665 0670, Fax: (+31) 20.665 0670, President: H J W Kramer.

DOUBLE DUTCH RECORD SERVICE, Maassluis, PO Box 2078 (Zip: 3140 BB), Tel: (+31) 1059 23228, Fax: (+31) 1059 26170, MD: Hans van Vuuren.

DURECO, Pampuslaan 45, 1382 JM Weesp, PO Box 12 (Zip: 1380 AA), Tel: (+31) 2944 15321, Fax: (+31) 2944 18725, MD: Koen Janmaat.

DUTCH GRAMOPHONE COMPANY, Buerweg 34, 1861 CJ Bergen, Tel: (+31) 7258 96195, Mobile: (+31) 6.5318 4499, Fax: (+31) 7258 98871, MD: Paul Jonkers.

EAST SIDE MUSIC HOLLAND, Randerklippenpad 1, 8181 NX Heerde, Tel: (+31) 5786 95577, Fax: (+31) 5786 91628, MD: Theo Lens.

EASTERN AMPLIFYING RECORDINGS, Sint Maartenstr. 14b, 7581 AL Losser, PO Box 6 (Zip: 7580 AA), Tel: (+31) 5353 87487, Fax: (+31) 5353 87487, MD/A&R Mgr: Andre Maas.

EDDY OUWENS PRODUCTIONS, Laapersveld 53a, 1213 VB Hilversum, PO Box 134 (Zip: 1200 AC), Tel: (+31) 3562 47878, Fax: (+31) 3562 44043, MD: Eddy Ouwens.

EDEL ROADRUNNER BENELUX, Franciscusweg 22a, 1216 SK Hilversum, Tel: (+31) 3567 28181, Fax: (+31) 3562 48899, MD: Michael Haentjes.

EDIPRO MUSIC & MEDIA, Eemnesserweg 36b, 3741 GA Baarn, PO Box 536 (Zip: 3800 AM), Tel: (+31) 35.543 0622, Fax: (+31) 35.543 0682, MD: Karel Lentink.

ELLESDESIA RECORDS, Rotterdam, PO Box 41 (Zip: 3000 AA), Tel: (+31) 1047 60258, Fax: (+31) 1047 60258, E-Mail: sales@ellesdesia.nl, A&R Mgr: Marcus Serck.

EMERGO CLASSICS, Bijdorp 2, 1181 MZ Amstelveen, Tel: (+31) 20.656 6622, Fax: (+31) 20.640 5294, MD/A&R: Harm Snel.

EMI MUSIC HOLLAND, Marathon 11, Arena Kantorenpark, 1213 PG Hilversum, PO Box 206 (Zip: 1200 AE), Tel: (+31) 3568 85900, Mobile: (+31) 6.533 45879, Fax: (+31) 3568 52979, E-Mail: info@emi.nl, MD: Hennie van Kijfjeren.

EPIC, Achterom 150, 1211 PD Hilversum, PO Box 570 (Zip: 1200 AN), Tel: (+31) 3567 29029, Fax: (+31) 3567 29039, GM: Gerard Rutte.

EPITAPH EUROPE, Singel 466-468, 1017 AW Amsterdam, PO Box 10574 (Zip: 1001 EN), Tel: (+31) 20.550 3838, Fax: (+31) 20.626 7365, E-Mail: hotrodmonster@epitaph.com, MD: Hein van der Ree.

ERASMUS MUZIEK PRODUCTIONS, Lijnbaan 150, 3012 ER Rotterdam, PO Box 25220 (Zip: 3001 HE), Tel: (+31) 1814 04272, Fax: (+31) 1814 04271, MD: Wijnand van Hooff.

ESSENTIAL DANCE MUSIC, Nieuwe Binnenweg 19, 3014 GB Rotterdam, Tel: (+31) 10.436 7545, Fax: (+31) 10.436 1349, MD: Peter Vriens.

ETCETERA RECORD COMPANY, Voorstraat 5, 2964 AH Groot-Ammers, PO Box 70 (Zip: 2964 ZG), Tel: (+31) 1846 62799, Fax: (+31) 1846 62040, MD: Pieter Lindenberg.

EXCELSIOR RECORDINGS, Amsterdam, PO Box 10175 (Zip: 1001 ED), Tel: (+31) 20.421 8772, Mobile: (+31) 6.5418 9441, Fax: (+31) 20.420 7716, MD: Frans Hagenaars.

FESTIVO, Hendrik van Viandenstraat 21, 3817 AA Amersfoort, PO Box 959 (Zip: 3800 AZ), Tel: (+31) 3346 32405.

FIFTH DIMENSION, Dordrecht, PO Box 1050 (Zip: 3300 BB), Tel: (+31) 7861 47359, Fax: (+31) 7861 34129, MD: Ivone Bogaards.

FIFTH WORLD PRODUCTIONS, Amsterdam, PO Box 16917 (Zip: 1011 RK), Tel: (+31) 20.625 6214, Fax: (+31) 20.420 1511, CEO: L.J. Hartong.

FONKY FIBE RECORDS, Willy La Croixstraat 19, 1069 PA Amsterdam, PO Box 9584 (Zip: 1006 GB), Tel: (+31) 20.610 5000, Mobile: (+31) 6.5340 1290, Fax: (+31) 20.610 2568, MD/A&R Mgr: Rob Boskamp.

FOURSOE MUSIC, Hoofdweg 1173b, 2152 LL Nieuw-Vennep, PO Box 131 (Zip: 2150 AC), Tel: (+31) 2526 74253, Fax: (+31) 2526 87872, MD/Lic Mgr: Marcel Notdurft.

FREAKY RECORDS, Hoogstraat 1, 5611 JP Eindhoven, PO Box 6021 (Zip: 5600 HA), Tel: (+31) 4024 35599, Mobile: (+31) 6.53.530 413, Fax: (+31) 4024 36505, MD: Coen Noordendorp.

FRIENDS RECORDS, Zandvoort, PO Box 283 (Zip: 2040 AG), Tel: (+31) 23.573 0319, Fax: (+31) 23.573 0813, MD: Karel Hendrikse.

FRISBEE, Hoogstraat 105, 7512 GW Enschede, PO Box 658 (Zip: 7500 AR), Tel: (+31) 5343 13197, Fax: (+31) 5343 22727, MD: Robert J Reinders.

FUTUREMUSIC, Grevingaheerd 100, 9737 SP Groningen, Tel: (+31) 50.412 818, MD: Ron Overbeek.

GREENHEART MUSIC, Dotterweide 12, 2742 GD Waddinxveen, PO Box 170 (Zip: 2740 AD), Tel: (+31) 1826 17653, Fax: (+31) 1826 17653, MD: Ruud A J Krebaum.

HANS VAN HEMERT PRODUCTIONS, Angerechtsweg 5, 1261 XG Blaricum, Tel: (+31) 3553 18361, Fax: (+31) 3553 18658, E-Mail: hvh@worldaccess.nl, MD: Hans van Hemert.

HARMONIA MUNDI NANDI, Het Kleine Loo 414u, 2592 CK The Hague, Tel: (+31) 70.382 1379, Fax: (+31) 70.385 3581, MD: Marijke de Jong.

HOTSOUND/STEALTH/HAUNTED HOUSE, Pleinweg 236a, 3083 EZ Rotterdam, Tel: (+31) 10.484 1200, Fax: (+31) 10.484 1503, MD: Erik van Vliet.

HYPERSOUND, Plantage Doklaan 20, 1018 CN Amsterdam, Tel: (+31) 20.624 5895, Fax: (+31) 20.420 0376, MD/A&R Mgr: Jack Mulder.

IANSIA PRODUCTIONS, Singel 64 sous, 1015 AC Amsterdam, Tel: (+31) 20.638 1816, Fax: (+31) 20.624 2388, President: Hilde Houweling.

ID&T MUSIC, Produktieweg 107, 1521 NJ Wormerveer, Tel: (+31) 7564 00993, Fax: (+31) 7562 89624, MD: Duncan Stutterheim.

ID&T PRODUCTIONS, Produktieweg 107, 1521 NJ Wormerveer, Tel: (+31) 7564 00993, Fax: (+31) 7562 89624.

INCREASE, Marathon 11, 1213 PG Hilversum, PO Box 206 (Zip: 1200 AE), Tel: (+31) 3568 85906, Fax: (+31) 3568 85982, MD: Laurens Meijer.

INNER PEACE PRODUCTIONS, Amsterdam, PO Box 14546 (Zip: 1001 LA), Tel: (+31) 20.620 5228, Fax: (+31) 20.620 5228, E-Mail: inpeace@euronet.nl, Exec Producer: Henry Marshall.

IO PAGES, Rotterdam, PO Box 1612 (Zip: 3000 BP), Tel: (+31) 10.512 0159, Fax: (+31) 10.511 6813.

JAZZ BETWEEN THE DIKES, Stevinstraat 2, 1171 XX Badhoevedorp, PO Box 22 (Zip: 1171 XX), Tel: (+31) 20.659 2441, Fax: (+31) 20.659 6793, MD: Sascha van Esdonk.

JB-COM, Professor ter Veerstraat 31, 8302 GA Emmeloord, Tel: (+31) 527.616 499, PD/Dir: Jan 'Dude' Breeman.

JEAH RECORDS, Amsterdam, PO Box 9010 (Zip: 1006 AA), Tel: (+31) 20.610 8281, Fax: (+31) 23.610 6941, A&R: Hans van Pol.

JG ENTERTAINMENT, Heemstede, PO Box 214 (Zip: 2100 AE), Tel: (+31) 2356 27465, Fax: (+31) 2356 27237, E-Mail: jgt@pi.net, CEO/Owner: Jan Groenewoud.

JUPITON, Vaartweg 129, 1217 SN Hilversum, PO Box 2115 (Zip: 1200 CC), Tel: (+31) 3562 35480, Fax: (+31) 3562 84208, E-Mail: pias@xs4all.nl, MD: Wally van Middendorp.

KEYTONE PRODUCTIONS, Keizersgracht 700, 1017 EV Amsterdam, Tel: (+31) 20.638 3283, Fax: (+31) 20.624 4703, Owner/Dir: Chris Hinze.

KOCH BENELUX, Marathon 9b, 1213 PE Hilversum, PO Box 1800 (Zip: 1200 BV), Tel: (+31) 3568 39494, Fax: (+31) 3568 56560, MD/Label Mgr: Andre Verhees.

KOLB RECORDS, Seipostduin 26, 2586 EG Den Haag, Tel: (+31) 70.354 4518, Fax: (+31) 70.306 0402, Partner: Wim Kolstee.

KONKURRENT, De Wittenstraat 100, 1052 BA Amsterdam, PO Box 14598 (Zip: 1001 LB), Tel: (+31) 20.684 4153, Fax: (+31) 20.684 9505, MD: Hetty Zwart.

LANA LANE RECORDS, Generatorstraat 15, 1014 AT Amsterdam, Tel: (+31) 20.488 1010, Fax: (+31) 20.488 1020, E-Mail: loislane@euronet.nl, MD: Gerry van der Zwaard.

LAROO RECORDS, Wilhelmijnstraat 210 hs, 1054 WV Amsterdam, Tel: (+31) 20.683 4838, Fax: (+31) 20.612 7688, MD: Saskia Laroo.

LE JACK RECORDINGS, Plantage Doklaan 20, 1018 CN Amsterdam, Tel: (+31) 20.624 5895, Fax: (+31) 20.420 0376, MD/A&R Mgr: Jack Mulder.

LEASE SOUND, Dr. Schaepmanstraat 46, 6039 CS Stramproy, Tel: (+31) 4955 63234, Fax: (+31) 4955 62514, Contact: Johan Keijers.

MAASTRICHT PROMOTIONS, Maastricht, PO Box 2707 (Zip: 6201 JA), Tel: (+31) (+32) 89.714 909, Fax: (+31) (+32) 89.731 834, Dir: Harry Holland.

MASCOT RECORDS, Industrieweg 82, 2651 BD Berkel, PO Box 231 (Zip: 2650 AE), Tel: (+31) 1051 20384, Mobile: (+31) 654.663 915, Fax: (+31) 1051 21170, E-Mail: mascot@gloraks.nl, MD: Ed van Zijl.

MCA MUSIC ENTERTAINMENT (HOLLAND), Bonairelaan 2, 1213 VH Hilversum, PO Box 692 (Zip: 1200 AR), Tel: (+31) 3568 98900, Fax: (+31) 3568 98920, MD: Kees van Weijen.

MEDIA MUSIC RECORDS, Herengracht 122, 2312 LH Leiden, PO Box 570 (Zip: 2300 AN), Tel: (+31) 7151 21122, Fax: (+31) 7151 21481, MD: Raoul Zaandvoort.

MERCURY RECORDS (HOLLAND), Catharina van Renneslaan 10, 1217 CX Hilversum, PO Box 432 (Zip: 1200 AK), Tel: (+31) 3562 61500, Fax: (+31) 3562 33291/40895 (int'l), MD: Jan Corduwener.

METAL BLADE EUROPE, Nieuwezijds Voorburgwal 86, Postbus 50, 1012 SE Amsterdam, Tel: (+31) 2352 94070, Fax: (+31) 2352 96517, MD: Carola Hamer.

MILLION RECORDS / MILLION PRODUCTIONS, V a n Alkemadealaan 1056, 2597 BJ The Hague, PO Box 96965 (Zip: 2509 JJ), Tel: (+31) 70.354 5242, Fax: (+31) 70.354 5242, President: Leslie L Riel.

MMS, Stadhouderskade 61, 1072 AC Amsterdam, PO Box 55559 (Zip: 1007 NB), Tel: (+31) 20.662 2735, Fax: (+31) 20.662 9580, MD: Evert Wilbrink.

MOTOK, Enschede, PO Box 40253 (Zip: 7504 RG), Tel: (+31) 5347 63973, Label Mgr: Wolf P Rillings.

MOVIEPLAY ENTERTAINMENT, Amsterdamsestraatweg 7b, 1411 AW Naarden, Tel: (+31) 3569 43596, Fax: (+31) 3569 42082, MD: Kees Klop.

MUKTI MUSIC PRODUCTIONS & PUBLISHING, Bussum, PO Box 1276 (Zip: 1400 BG), Tel: (+31) 3569 38126, Fax: (+31) 3569 34877, MD/A&R Mgr: Eric van den Brink.

MULTIDISC, Loosdrecht, PO Box 6 (Zip: 1230 AA), Tel: (+31) 3558 27771, Fax: (+31) 3558 28929, MD: Cor Aalfink.

MUNICH RECORDS, Vadarig 90, 6702 EB Wageningen, Tel: (+31) 3174 21444, Fax: (+31) 3174 22959, President: Job Zomer.

MUSIC & WORDS, Overijsselhaven 135, 3433 PH Nieuwegein, PO Box 1160 (Zip: 3430 BD), Tel: (+31) 3060 67674, Fax: (+31) 3060 67225, E-Mail: muswords@musicwords.nl, MD/A&R: Hans Peters.

MUSIC MANIAC RECORDS, Antennestraat 74, 1322 AS Almere, Tel: (+31) 3653.68685, Fax: (+31) 3653.66261, A&R Mgr: Hans Kesteloo.

MUSIC RECORDING SERVICE, Havenkade 6a, 2312 RT Leiden, Tel: (+31) 7151 42237, Fax: (+31) 7151 42237, MD: Frits Vroom.

NARADA PRODUCTIONS, Jac. Pennweg 2, 1217 JH Hilversum, Tel: (+31) 3562 38462, Fax: (+31) 3562 42090, Dir (Eur Mktg): Jaap Holtingh.

NATIVE DANCE RECORDS, Amsterdamsestraatweg 7b, 1411 AW Naarden, Tel: (+31) 3569 43596, Fax: (+31) 3569 42082, MD: Kees Klop.

NIPPER CV, 1st Passeerdersdwarsstraat 88, 1016 XD Amsterdam, Tel: (+31) 20.620 5100, Fax: (+31) 20.638 1058, MD: Hans Stok.

NOCLAN RECORDS, Triathlonstraat 21, 3078 HX Rotterdam, PO Box 9108 (Zip: 3007 AC), Tel: (+31) 10.483 3544, Fax: (+31) 10.482 9056, MD: Ger de Graaf.

OBSCURE GROOVE PRODUCTIONS, Oostenburgergracht L.P. 14, 1018 NA Amsterdam, Tel: (+31) 20.627 5727, Fax: (+31) 20.627 5727, MD: Mick Barker.

OCEAN RECORDINGS, Van Diemenstraat 206, 1013 CP Amsterdam, Tel: (+31) 20.626 3367, Fax: (+31) 20.626 3368, Contact: Paul Downes.

OLDIE BLUES PRODUCTIONS, Maasdrielhof 175, 1106 NG Amsterdam-Zuidoost, PO Box 12538 (Zip: 1100 AM), Tel: (+31) 20.696 1111, Fax: (+31) 20.696 1111, Owner/Producer: Martin van Olderen.

OREADE MUSIC, Overboslaan 6-8, 2101 AM Heemstede, PO Box 237 (Zip: 2100 AE), Tel: (+31) 2354 83535, Fax: (+31) 2352 82500, E-Mail: oreade@pi.net, President/A&R: David Grabijn.

OTTAWO RECORDINGS, Westeinde 10, 2512 HD The Hague, Tel: (+31) 70.346 9494, Fax: (+31) 70.346 9684, GM: Edo Santman.

OTTO BAETEN PROJECTS IN MUSIC/ARTIST MGM, Klarestraat 31-2, 6811 DP Arnhem, Tel: (+31) 2635 13128, Fax: (+31) 2644 23021, European Mgr: Otto Baeten.

OUTLAND RECORDS INTERNATIONAL, Oudezijdsdijk 9 (1st floor), 1012 AL Amsterdam, Tel: (+31) 20.420 7141, Fax: (+31) 20.421 0422, E-Mail: outland@xs4all.nl, MD: Pieter Hoovers.

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PARADOX, Hommelveld 20, 2318 VC Leiden, PO Box 155 (Zip: 2300 AD), Tel: (+31) 7152 19479, Fax: (+31) 7152 26869, E-Mail: paradox@dataweb.nl.

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PAVANO RECORDS, Vinkenweg 43, 3762 TG Soest, Tel: (+31) 3560 17008, Producer: Ad van Olm.

PEER-SOUTHERN PRODUCTIONS, Larenseweg 159, 1221 CL Hilversum, Tel: (+31) 3568 31214, Fax: (+31) 3568 30520, E-Mail: hilversum@peermusic.com, MD: Jacques van Dijk.

PETER'S MUSIC FACTORY, Zijlweg 328, 7125 CP Haarlem, Tel: (+31) 2352 77744, Fax: (+31) 2352 72154, MD: Peter Kloeth.

PHILIPS CLASSICS PRODUCTIONS, Gerrit van der Veenlaan 4, 3743 DN Baam, PO Box 23 (Zip: 3740 AA), Tel: (+31) 3554 19384, Fax: (+31) 3554 23312, President: Johannes H. Kinzi.

PINK RECORDS, Het Anker 5, 9206 AL Drachten, PO Box 488 (Zip: 9200 AL), Tel: (+31) 5125 25085, Fax: (+31) 5125 20992, MD: Eddy Harms.

PLAY IT AGAIN SAM HOLLAND, Vaartweg 129, 1217 SN Hilversum, PO Box 2115 (Zip: 1200 CC), Tel: (+31) 3562 35480, Fax: (+31) 3562 84208, E-Mail: pias@xs4all.nl, MD: Wally van Middendorp.

POLYDOR (HOLLAND), Mozartlaan 25, 1217 CM Hilversum, PO Box 2057 (Zip: 1200 CB), Tel: (+31) 3562 61500, Fax: (+31) 3562 46126, MD: Niel van Hoff.

POLYGRAM CLASSICS & JAZZ (HOLLAND), Catharina van Renneslaan 10, 1217 CX Hilversum, PO Box 432 (Zip: 1200 AK), Tel: (+31) 3562 61500, Fax: (+31) 3562 61639, GM: Stief Collignon.

POLYGRAM HOLLAND, Gerrit van der Veenlaan 4, 3743 DN Baam, PO Box 23 (Zip: 3740 AA), Tel: (+31) 3554 19911, Fax: (+31) 3554 16400, President: Mr. Kinzi.

POLYGRAM NEDERLAND, Catharina van Renneslaan 10, 1217 CX Hilversum, PO Box 2057 (Zip: 1200 CB), Tel: (+31) 3562 61500, Fax: (+31) 3562 45496, President/CEO: Theo Roos.

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POLYMEDIA (HOLLAND), Catharina van Renneslaan 10, 1217 CX Hilversum, PO Box 2057 (Zip: 1200 CB), Tel: (+31) 3562 61500, Fax: (+31) 3562 35508, MD: Jan Zandhuis.

PRECIOUS RECORDS, The Hague, PO Box 986 (Zip: 2501 CZ), Tel: (+31) 7034 61633, Fax: (+31) 7034 66849, President: Armand Maters.

PROVOGUE MUSIC PRODUCTIONS, Molenbaan 30, 2908 LM Capelle aan de IJssel, Tel: (+31) 10 442 4022, Fax: (+31) 10 442 4080, MD/A&R Dir: Jan van der Linden.

QUINTESSENCE RECORDS, Peisenlaan 13, 3956 VH Leersum, Tel: (+31) 3434 51238, Mobile: (+31) 652 877 928, Fax: (+31) 3434 54784, MD: Otto Vriezenberg.

RAINBOW ENTERTAINMENT GROUP, Jacobus Pennweg 2, 1217 JH Hilversum, Tel: (+31) 35 400 464, Fax: (+31) 35 400 664, President: Fred Haayen.

RAMS HORN-GW PRODUCTIONS, Nijverheidsweg 30, 2102 LL Heemstede, PO Box 35 Aerdenhout (Zip: 2110 AA), Tel: (+31) 2352 92154, Fax: (+31) 2352 93724, E-Mail: ramshorn.nl@p.net, President: Guido Weyprecht.

RAY'S MUSIC, Utrechtaven 6, 3433 PN Nieuwegein, PO Box 1480 (Zip: 3430 BL), Tel: (+31) 3060 66884, Fax: (+31) 3060 63454, E-Mail: rayscomm@worldaccess.nl, MD: Ray Dix.

RAYMAR PRODUCTIONS, Valeriusstraat 92 hs, 1075 GC Amsterdam, Tel: (+31) 20 673 6736, Fax: (+31) 20 673 3730, MD: Ray Sijlingaard.

RECORDS MARKETING BENELUX, Groningenhaven 18, 3433 PE Nieuwegein, Tel: (+31) 3060 88440, Fax: (+31) 3060 88442, GM: Rien van Hooydonk.

RED BULLET INTERNATIONAL, Alexanderlaan 2, 1213 XS Hilversum, PO Box 2231 (Zip: 1200 CE), Tel: (+31) 3568 57841, Fax: (+31) 3568 34112, President: Willem van Kooten.

REPLAY RECORDS (HOLLAND), Herenweg 9, 2465 AA Rijsaterwoude, Tel: (+31) 1725 07450, Fax: (+31) 1725 07642, MD: Geertjan Hessing.

ROADRUNNER RECORDS, Bijdorp 2, 1181 MZ Amstelveen, Tel: (+31) 20 656 6666, Fax: (+31) 20 640 6126, E-Mail: rrp@roadrunner.nl, MD: Cees Wessels.

ROBA MUSIC BENELUX, Amsterdam, PO Box 37031 (Zip: 1030 AA), Tel: (+31) 3562 45544, Fax: (+31) 3562 81144, Contact: Peter J van Horssen.

ROCKHOUSE RECORDS/DE PLATENBOER, Nieuweveensweg 23, 2421 LA Nieuwkoop, Tel: (+31) 1725 71432/72895, Fax: (+31) 1725 73202, President: Bert Rokhuizen.

ROUGH TRADE (HOLLAND), Martinus Nijhoflaan 2, 2624 ES Delft, Tel: (+31) 1525 73700, Fax: (+31) 1525 78977, MD: Willy Frissen.

RPC ENTERTAINMENT, Frans Halslaan 57, 1213 BK Hilversum, Tel: (+31) 3562 80280, Fax: (+31) 3562 80281, MD: Rob Peters.

RUNNETHERRLANDS, Hornestraat 37, 6224 TE Maastricht, PO Box 900 (Zip: 6200 AX), Tel: (+31) 4336 26424, Fax: (+31) 4336 26502, E-Mail: runn@ilmburg.nl, MD: Guido Delvoux.

SEDCUE RECORDS, Langestraat 47, 1811 JB Alkmaar, Tel: (+31) 7251 16577, Fax: (+31) 7251 16577, MD/A&R & Promo Mgr: Dick Hovenga.

SILENZ RECORDS, Stadhouderskade 61, 1072 AC Amsterdam, PO Box 55559 (Zip: 1007 NB), Tel: (+31) 20 662 2735, Fax: (+31) 20 662 9580, President: Evert Wilbrink.

SMILIN' EARS, Rijksweg 370, 2242 AD Wassenaar, Tel: (+31) 70 517 6322, Fax: (+31) 70 517 6322, MD: Stanley R Snelleman.

SOUND WAVE PRODUCTIONS, Nijverheidsweg 30, 2102 LL Heemstede, PO Box 2 Aerdenhout (Zip: 2110 AA), Tel: (+31) 2352 92154, Fax: (+31) 2352 93724, E-Mail: ramshorn.nl@p.net, MD: Guido Weyprecht.

SOUTHEAST RECORDS, Oostzijde 289-b, 1508 EN Zaandam, Tel: (+31) 75 670 2264, Fax: (+31) 75 631 0648, E-Mail: ser@knoware.nl, President: Fir Suiderma.

SPLANK!, Amsterdam, PO Box 75813 (Zip: 1007 AV), Tel: (+31) 20 624 7505, Fax: (+31) 20 624 7505, MD/Mktg/Sales: B Nelson.

STAALPLAAT, Amsterdam, PO Box 11453 (Zip: 1001 GL), Tel: (+31) 20 625 4176, Fax: (+31) 20 620 3570, A&R: Geert-Jan Hobijn.

STAY-C MUSIC COMPANY, Charles de Gaulle Straat 17, 3066 VG Rotterdam, PO Box 8507 (Zip: 3009 AM), Tel: (+31) 6531 45952, Fax: (+31) 1045 63370, President: Stacey Paton.

STICHTING DONEMUS, Paulus Potterstraat 16, 1071 CZ Amsterdam, Tel: (+31) 20 676 4436, Fax: (+31) 20 673 3588, GM: Ber Deuss.

STICHTING MUZIEK NIEUWS, Enschede, PO Box 40253 (Zip: 7504 RG), Tel: (+31) 5347 63973, Chmn: Louis Schreuer.

STUDIO 88 HILVERSUM, Slachthuisplein 63-65, 1221 JD Hilversum, Tel: (+31) 3568 56696, Fax: (+31) 3568 32125, MD: Michel Darnen.

SWEAT RECORDING PRODUCTIONS, Groenloseweg 34, 7216 AN Ruurlo, Tel: (+31) 5734 51022, Fax: (+31) 5734 51072, MD/A&R/Mktg/Promo: Lee Roberts.

SWEETLOVE RECORDS, Goudsmidstraat 16, 5232 BP 's-Hertogenbosch, Tel: (+31) 7364 08444, Fax: (+31) 7364 24880, MD/A&R Mgr: Paul Stienstra.

SYNCOOP PRODUCTIES, Slot Assumburgpad 54, 3123 RR Schiedam, Tel: (+31) 10 470 7439, Mobile: (+31) 653 421 373, Fax: (+31) 10 471 6701, E-Mail: syncoop@pop.pi.net, MD: Marius Korpel.

TEAM 3 PRODUCTIONS/MUSIC/STUDIO, Rijnkade 10, 1382 GS Weesp, PO Box 288 (Zip: 1380 AG), Tel: (+31) 2944 15304, Fax: (+31) 2944 13548, MD/Prod/Composer: Mr. Ma Song.

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TEN WINGS, Seringelaan 38, 2241 VJ Wassenaar, Tel: (+31) 7051 77670, Fax: (+31) 7051 10166, MD: Bob Pyle.

THAT'S ENTERTAINMENT, Klokhoeck 10a, 3833 GX Leusden, Tel: (+31) 3349 44144, Fax: (+31) 3349 51915, MD/Mktg/Sales Dir: Harry Jager.

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VAN RECORD COMPANY, Surinamestraat 17, 2585 GG The Hague, Tel: (+31) 70 360 0306, Fax: (+31) 70 356 3300, President: William Haighton.

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VERNOTH MUSIC, Hoofdweg 1173b, 2152 LL Nieuw-Vennep, PO Box 131 (Zip: 2150 AC), Tel: (+31) 2526 74253, Fax: (+31) 2526 87872, MD/Lic Mgr: Marcel Nothdurft.

VIA RECORDS, Jacobus Pennweg 2, 1217 JH Hilversum, PO Box 2277 (Zip: 1200 CG), Tel: (+31) 3562 11255, Fax: (+31) 3562 12666, GM: Henk J Voortman.

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MOVIEPLAY ENTERTAINMENT, Amsterdamsestraatweg 7b, 1411 AW Naarden, Tel: (+31) 3569 43596, Fax: (+31) 3569 42082, MD: Kees Klop.

MUNICH RECORDS, Vadaring 90, 6702 EB Wageningen, Tel: (+31) 3174 21444, Fax: (+31) 3174 22959, President: Job Zomer.

MUSIC & WORDS, Overijsselhaven 135, 3433 PH Nieuwegein, PO Box 1160 (Zip: 3430 BD), Tel: (+31) 3060 67674, Fax: (+31) 3060 67225, E-Mail: muswords@musicwords.nl, MD/A&R: Hans Peters.

MUSIC NET, Pampuslaan 45, 1382 JM Weesp, PO Box 421 (Zip: 1380 AK), Tel: (+31) 2944 15345, Fax: (+31) 2944 15347, GM: Peter Raasveld.

MUSIVERSUM, Voorstraat 5, 2964 AH Groot-Ammers, PO Box 70 (Zip: 2964 ZG), Tel: (+31) 1846 61940, Fax: (+31) 1846 62613, MD: Pieter Lindenberg.

NEXT ALTERNATIVE DISTRIBUTION, De Flirt 9-1, 3791 PV Achterveld, Tel: (+31) 3424 51943, Fax: (+31) 3424 51134, GM: Karel Lentink.

NIPPER CV, 1st Passeerdersdwarsstraat 88, 1016 XD Amsterdam, Tel: (+31) 20.620 5100, Fax: (+31) 20.638 1058, MD: Hans Stok.

OREADE MUSIC, Overboslaan 6-8, 2101 AM Heemstede, PO Box 237 (Zip: 2100 AE), Tel: (+31) 2354 83535, Fax: (+31) 2352 82500, E-Mail: oreade@pi.net, President/A&R: David Grabijn.

OUTLAND DISTRIBUTION, c/o Zeedijk 22, 1012 AZ Amsterdam, Tel: (+31) 20.686 5943, Tel: (+31) 20.684 3307, E-Mail: outland@xs4all.nl, President: Pieter Hoovers.

PINK RECORDS, Het Anker 5, 9206 AL Drachten, PO Box 488 (Zip: 9200 AL), Tel: (+31) 5125 25085, Fax: (+31) 5125 20992, MD: Eddy Hams.

PLAY IT AGAIN SAM HOLLAND, Vaartweg 129, 1217 SN Hilversum, PO Box 2115 (Zip: 1200 CC), Tel: (+31) 3562 35480, Fax: (+31) 3562 84208, E-Mail: pias@xs4all.nl, MD: Wally van Middendorp.

POLYGRAM MANUFACTURING & DISTR CENTRE, Fortranweg 10, 3821 BK Amersfoort, PO Box 21200 (Zip: 3802 RE), Tel: (+31) 3345 02811, Fax: (+31) 3345 60871, MD: Johan Borren.

RECORDS MARKETING BENELUX, Groningenhaven 18, 3433 PE Nieuwegein, Tel: (+31) 3060 88440, Fax: (+31) 3060 88442, GM: Rien van Hooydonk.

RIGU SOUND, De Lasso 70, 2371 GZ Roelofarendsveen, Tel: (+31) 7133 21111, Fax: (+31) 7133 21139, MD: Rick Guurink.

ROADRUNNER INTERNATIONAL, Bijdorp 2, 1181 MZ Amstelveen, Tel: (+31) 20.656 6611, Fax: (+31) 20.640 3204, VP: Frank van Houten.

ROCKHOUSE RECORDS/DE PLATENBOER, Nieuweenseweg 23, 2421 LA Nieuwkoop, Tel: (+31) 1725 71432/72895, Fax: (+31) 1725 73202, President: Bert Roekhuizen.

ROUGH TRADE (HOLLAND), Marinus Nijhofflaan 2, 2624 ES Delft, Tel: (+31) 1525 73700, Fax: (+31) 1525 78977, MD: Willy Frissen.

SAVE THE VINYL DISTRIBUTION, Veldstraat 23, 6041 GR Roermond, Tel: (+31) 4753 35494, Fax: (+31) 4753 16629, MD: Jan Freij.

SOLO MUSIC BENELUX, Ondernemingsweg 50, 2404 HN Alphen a/d Rijn, Tel: (+31) 1724 34678, Fax: (+31) 1724 37823, MD: Peter Beutler.

SONIC RENDEZVOUS, Hermelinkooy 21, 1822 CA Alkmaar, PO Box 417 (Zip: 1800 AK), Tel: (+31) 72.567 3030, Fax: (+31) 72.564 7237, MD: Joanna Mak.

STICHTING MUZIEK NIEUWS, Enschede, PO Box 40253 (Zip: 7504 RG), Tel: (+31) 5347 63973, Chmn: Louis Schreur.

STRICTLY RHYTHM RECORDS (BENELUX), Alexanderlaan 2, 1213 XS Hilversum, Tel: (+31) 3568 57841, Fax: (+31) 3568 34112, Label Mgr: Jochem Gerrits.

SUNRISE RECORDS, Groene Hilledijk 380b, 3075 ED Rotterdam, Tel: (+31) 10.432 3675, Contact: Theo Hoogesteger.

SWEAT RECORDS DISTRIBUTION, Groenloseweg 34, 7216 AN Ruurlo, Tel: (+31) 5734 51022, Fax: (+31) 5734 51072, MD: Lee Roberts.

TELESONIC, Laanstraat 20-22, Soest 3762 KD, Tel: (+31) 3560 10774, Fax: (+31) 3560 13402, Contact: J. Wijnen.

THAT'S ENTERTAINMENT, Klokhok 10a, 3833 GX Leusden, Tel: (+31) 3349 44144, Fax: (+31) 3349 51915, MD/Mktg/Sales Dir: Harry Jager.

VANGUARD CLASSICS, A DIVISION OF ARCADE, Groningenhaven 18, 3433 PE Nieuwegein, Tel: (+31) 3060 88450, Fax: (+31) 3060 88452, Exec VP: Gerard Hulsebosch.

VIA RECORDS, Jacobus Pennweg 2, 1217 JH Hilversum, PO Box 2277 (Zip: 1200 CG), Tel: (+31) 3562 11255, Fax: (+31) 3562 12666, GM: Henk J. Voortman.

VIRGIN BENELUX, Melkpad 29, 1217 KA Hilversum, Tel: (+31) 3562 12451, Fax: (+31) 3562 19357, President: Dirk de Vries.

VISTA RECORDS, Industriestraat 4, 5331 HW Kerkdriel, Tel: (+31) 4186 34141, MD: John A. Vis.

WILLEM VAN SCHIJNDEL ENTERTAINMENT, Mechelenstraat 14, 5144 EA Waalwijk, Tel: (+31) 4163 31001, Mobile: (+31) 6.5314 2584, Fax: (+31) 4163 31001, MD: Willem van Schijndel.

WORLD WIND MUSIC, Bergweg 30, PO Box 836, 1200 AV Hilversum, Tel: (+31) 3562 40230, Fax: (+31) 3562 44321, MD: Ge Voskuylen.

RECORD PROMOTION

1ST CLASS RECORDS, Rijnkade 34, 6811 HA Arnhem, Tel: (+31) 2644 57611, Fax: (+31) 2644 57613, MD: Peter Marcus.

ADMISSION AGENCY, Keizersgracht 470, 1017 EG Amsterdam, Tel: (+31) 20.421 2142, Fax: (+31) 20.421 2171, E-Mail: admis@knoware.nl, MD: Willem van Oort.

APPLES ENTERTAINMENT, Floris Vosstraat 34a, 1222 HE Hilversum, Tel: (+31) 3568 31154, Fax: (+31) 3568 31321, MD: Esme-Rose Siegers.

ARNUDA, Hoogmade 48, 4761 LJ Zevenbergen, Tel: (+31) 1683 23358, Fax: (+31) 1683 23358, MD: Josien van den Berk.

BERCUM BOENDER CARDOZO & WERKENDAM, Maassiusstraat 2, 1062 GD Amsterdam, PO Box 90307 (Zip: 1006 BH), Tel: (+31) 20.511 0360, Fax: (+31) 20.511 0366, MD: Rene C. W. Boender.

BRAINSTORM BENELUX, Alkmaar, PO Box 9246 (Zip: 1800 GE), Tel: (+31) 7251 55700, Fax: (+31) 7251 55800, President: Gus van Suntenmaartensdijk.

CAB, Almere, PO Box 1452 (Zip: 1300 BL), Tel: (+31) 36.535 0414, Fax: (+31) 36.536 1340, MD: Fer Abrahams.

CREATIVITY LAB/CREATIVITY PRODUCTIONS, T w e e d e Reitse Dreef 24, 5233 JD 's-Hertogenbosch, Tel: (+31) 73.415 878, Fax: (+31) 73.415 878, MD: Kaya Belik.

CRYSTAL PALACE ENTERTAINMENT, Twentstraat 22, 2513 PP The Hague, Tel: (+31) 70.362 2645, Mobile: (+31) 6.5272 0410, Fax: (+31) 70.360 8217, MD: Robert K. C. Brouwers.

DOLPHIN MANAGEMENT, Marnixkade 83 III, 1015 ZG Amsterdam, Tel: (+31) 20.627 9027, Fax: (+31) 20.627 9097, Contact: Desiree Koole.

EARN, Van IJsendijkstraat 411c, 1442 LB Pummerend, PO Box 487 (Zip: 1440 AL), Tel: (+31) 2994 79524, Fax: (+31) 2994 79583, MD: Jan Abbink.

EUROPEAN MUSIC RESEARCH, Van IJsendijkstraat 411c, 1442 LB Pummerend, PO Box 487 (Zip: 1440 AL), Tel: (+31) 2994 20274, Mobile: (+31) 6.5319 4133, Fax: (+31) 2994 79583, MD: Ron Betist.

FUTUREMUSIC, Grevingaheerd 100, 9737 SP Groningen, Tel: (+31) 50.412 818, MD: Ron Overbeek.

GO 4 ITT, De Amsterdamse Poort 10, 1102 BE Amsterdam-Zuidoost, Tel: (+31) 6.5220 4055, Fax: (+31) 20.691 4544, MD: Mark Reinhoudt.

GRIP COMMUNICATIONS, Burgemeester Stramanweg 102 J, 1101 AA Amsterdam, Tel: (+31) 20.697 0042, Fax: (+31) 20.6090 261, MD: Sandra van der Woude.

HARDDISC, Alkmaar, PO Box 9246 (Zip: 1800 GE), Tel: (+31) 7251 55700, Fax: (+31) 7251 55800, President: Gus van Suntenmaartensdijk.

JONG ORANJE CONCOURS/JONG ORANJE LABEL, Mauritsweg 42b, 3012 JV Rotterdam, PO Box 771 (Zip: 3000 AT), Tel: (+31) 10.411 5077, Fax: (+31) 10.411 8624, MD: Robin Groeneweld.

JOYTO RECORDS COMPANY & MUSIC PUBLISHING, Amsterdam, PO Box 56816 (Zip: 1040 AV), Tel: (+31) 20.686 5877, Mobile: (+31) 6.5315 7106, Fax: (+31) 20.686 5493, MD: Ch. Don Clovis Depretz.

LEX COESEL PROMOTIE, Oude Enghweg 24-26, 1217 JD Hilversum, PO Box 1590 (Zip: 1200 BN), Tel: (+31) 3562 13893, Fax: (+31) 3562 37723, Owner: Lex Coesel.

MARKLANDT/COMPACT DISC ALBRECHTS, Buchnerweg 3, 2803 GR Gouda, PO Box 103 (Zip: 2800 AC), Tel: (+31) 1825 33355, Mobile: (+31) 653.997 287, Fax: (+31) 1825 33377, E-Mail: 106016.1272@compuserve.com, MD: Hans op 't Landt.

MASK ENTERTAINMENT, Kleiweg 5, 1396 HV Baambrugge, Tel: (+31) 2942 93902, Fax: (+31) 2942 93335, MD: Albert van der Kroft.

MVSP, Lindelaan 101b, 1231 CK Loosdrecht, Tel: (+31) 3558 26969, Fax: (+31) 3558 27885, President: Monique van Schendelen.

NEL VAN OLM, Vinkenweg 43, 3762 TG Soest, Tel: (+31) 3560 17008, Contact: Nel van Olm.

NEW POWER MUSIC, Hoofdweg 1173b, 2152 LL Nieuw-Vennep, PO Box 131 (Zip: 2150 AC), Tel: (+31) 2526 74253, Fax: (+31) 2526 87872, MD/Lic Mgr: Marcel Nothdurft.

OLDIE BLUES PRODUCTIONS, Maasdriehof 175, 1106 NG Amsterdam-Zuidoost, PO Box 12538 (Zip: 1100 AM), Tel: (+31) 20.696 1111, Fax: (+31) 20.696 1111, Promoter: Martin van Olderen.

ROCKSUPPORT SINCE 1991, Amsterdam, PO Box 90207 (Zip: 1006 BE), Tel: (+31) 20.620 8188, Mobile: (+31) 652.664 958, Fax: (+31) 20.420 8212/688 0608, GM: Freddie Vialle.

SMITSLoo ENTERTAINMENT MARKETING, Prins Hendrikkade 170, 1011 TC Amsterdam, Tel: (+31) 20.620 8181, Fax: (+31) 20.620 7766, MD: Tom Smitsloo.

WESTCOAST RADIO PRODUCTIONS, Baron van Wassenaerlaan 31, 2223 JH Katwijk, Tel: (+31) 7140 33928, Fax: (+31) 7140 33928, E-Mail: wrp@mailbox.hol.nl, MD: Robert T. Meyer.

WILLEM VAN SCHIJNDEL ENTERTAINMENT, Mechelenstraat 14, 5144 EA Waalwijk, Tel: (+31) 4163 31001, Mobile: (+31) 6.5314 2584, Fax: (+31) 4163 31001, MD: Willem van Schijndel.

SOUNDCARRIER MANUFACTURERS

A-RECORDS, Arnhem, PO Box 540 (Zip: 6800 AM), Tel: (+31) 2635 17922, Fax: (+31) 2644 60502, MD: Anne de Jong; Format(s): Audio cassette, Minimum order: 250, In house, CD pressing, Minimum order: 500, In house.

BASEMENT TAPES, THE, Van Diemenstraat 268, 1013 CR Amsterdam, Tel: (+31) 20.638 9253, Fax: (+31) 20.696 3791, Owner: Robert Garner; Format(s): Audio cassette, Minimum order: 10, CD pressing, Minimum order: 500.

CANTILENA, Bouwmeestershoeve 322, 7326 RR Apeldoorn, Tel: (+31) 55.540 9409, Fax: (+31) 55.542 3600, MD/Sales Dir: Rainer van Mill; Format(s): Audio cassette, Minimum order: 25, Annual Capacity: 5000, In house.

CD MUSIC FACTORY, Veldweg 35 A, 6075 NL Herkenbosch, Tel: (+31) 4753 28333, Fax: (+31) 4750 5966, President: F. J. H. Bongers; Format(s): CD pressing, Minimum order: 500, Annual Capacity: 4000000, In house.

CD-ONE, Lammert Majorlaan 56a, 1401 RP Bussum, Tel: (+31) 3569 22441, Fax: (+31) 3569 14294, Mktg Svcs: Chantal Kleisterlee.

CHANNEL CLASSICS STUDIO, Jacob van Lennepkade 334e, 1053 NJ Amsterdam, Tel: (+31) 20.616 1775, Fax: (+31) 20.616 0528, Studio Mgr: Hans Strikkers; Format(s): Audio cassette, Minimum order: 1, CD pressing, Minimum order: 1, DAT, Minimum order: 1, Vinyl (12-inch) pressing, Minimum order: 500, Vinyl (7-inch) pressing, Minimum order: 500.

CHIQUE MUSIQUE, LE, Zoetermeer, PO Box 283 (Zip: 2700 AG), Tel: (+31) 7934 22089, Fax: (+31) 7934 22089, MD: S. S. Mangre; Format(s): CD pressing, Minimum order: 500, In house.

COMMERCIAL SERVICE NEDERLAND, Katwijkstraat 21, 5341 TA Oss, PO Box 574 (Zip: 5340 AN), Tel: (+31) 4126 52131, Fax: (+31) 4126 50353, MD: Ad Mulders; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 100, CD pressing, Minimum order: 1, Annual Capacity: 100.

COPYMASTER HOLDING B.V., Televisieweg 3b, 1332 AC Almera, Tel: (+31) 3653 60304, Fax: (+31) 3653 60394.

CYBER COMPACT DISC, PO Box 2, 7050 AA Varsseveld, Tel: (+31) 3152 44009, Mobile: (+31) 6.5313 8266, Fax: (+31) 3152 44346, MD: Ted Vreman; Format(s): CD pressing, Minimum order: 500, Vinyl (12-inch) pressing, Minimum order: 300.

DUPLICATE, Rozenlaan 57, 2771 DC Boskoop, Tel: (+31) 1722 17838, Fax: (+31) 1722 17838, MD: Kees van Dorth; Format(s): Audio cassette, Minimum order: 10, Annual Capacity: 500000, In house, CD pressing, Minimum order: 1, Annual Capacity: 50000, In house, DAT, Minimum order: 1, In house.

DURECO MANUFACTURING, Pampuslaan 45, 1382 JM Weesp, PO Box 12 (Zip: 1380 AA), Tel: (+31) 2944 15321, Fax: (+31) 2944 18923, GM: Ceas Stam; Format(s): CD pressing, Minimum order: 500, Annual Capacity: 15000000, In house.

EMI COMPACT DISC (HOLLAND), Industrielaan 24, 5406 XC Uden, PO Box 333 (Zip: 5400 AH), Tel: (+31) 4132 85555, Fax: (+31) 4132 85900, MD: H.F.N. van Luit; Format(s): Audio cassette, Annual Capacity: 20000000, CD pressing, Annual Capacity: 170000000.

EUROPE OPTICAL DISC, Dr. Paul Janssenweg 140, 5026 RH Tilburg, PO Box 1464 (Zip: 5004 BL), Tel: (+31) 1354 37437 (gen.) 4644 (sales), Fax: (+31) 1346 85488, Sales Dir: Mario Kruysse; Format(s): CD pressing, Minimum order: 1000, Annual Capacity: 16000000, CD/V laserdisc pressing, Minimum order: 500, Annual Capacity: 16000000.

FARMSOUND STUDIO, Kabeljauw 8, 6866 NE Heelsum, Tel: (+31) 3173 13405, President: Wil Heslen; Format(s): Audio cassette duplicating.

HOLTHOFF SOUND PRODUCTIONS, A. Kuyperlaan 63, 3038 PE Rotterdam, Tel: (+31) 10.466 4866, Fax: (+31) 10.466 5004, MD: Ronald Eekhoff; Format(s): Audio cassette, In house, CD pressing, Minimum order: 1000.

MARKANT RECORDING STUDIOS, Geldropseweg 114, 5591 ED Heeze, Tel: (+31) 4022 64130, Fax: (+31) 4022 65518, MD: Mark Derksen; Format(s): Audio cassette, Minimum order: 500, CD pressing, Minimum order: 500.

MARKLANDT/COMPACT DISC ALBRECHTS, Buchnerweg 3, 2803 GR Gouda, PO Box 103 (Zip: 2800 AC), Tel: (+31) 1825 33355, Mobile: (+31) 653.997 287, Fax: (+31) 1825 33377, E-Mail: 106016.1272@compuserve.com, MD: Hans op 't Landt; Format(s): CD pressing, Minimum order: 300, Annual Capacity: 50000000, In house, CD/V laserdisc pressing, Minimum order: 300, Annual Capacity: 50000000, In house; Benelux representation of Compact Disc Albrechts GmbH.

MIRASOUND STUDIOS, Bergweg 30, 1217 SC Hilversum, PO Box 836 (Zip: 1200 AV), Tel: (+31) 3562 40230, Fax: (+31) 3562 44321, MD/Studio Mgr: Ge Voskuylen; Format(s): Audio cassette, Minimum order: 150, CD pressing, Minimum order: 500.

MULTIDISK, Loosdrecht, PO Box 6 (Zip: 1230 AA), Tel: (+31) 3558 27771, Fax: (+31) 3558 28929, MD: Cor Aaftink.

MUSIC MARKETEERS, DE, Nieuwe Kerkstraat 14, 1018 EA Amsterdam, Tel: (+31) 2042 00052, Fax: (+31) 2042 00942, MD: Rob van Rozendaal.

MUZIEKFABRIEK, DE, Engelseweg 7, 4756 SE Kruisland, PO Box 6 (Zip: 4756 ZG), Tel: (+31) 1675 32613, Fax: (+31) 1675 33309, MD: Willem Sleentjes; Format(s): Audio cassette, Minimum order: 25, Annual Capacity: 100000, In house, CD pressing, Vinyl (12-inch) pressing, Vinyl (7-inch) pressing.

POLYGRAM MANUFACTURING & DISTR CENTRE, Fortranweg 10, 3821 BK Amersfoort, PO Box 21200 (Zip: 3802 RE), Tel: (+31) 3345 02811, Fax: (+31) 3345 60871, MD: Johan Borren; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 40000000, In house, DCC, Minimum order: 500, Annual Capacity: 6000000, In house, Video cassette, Minimum order: 500, Annual Capacity: 10000000, In house.

SALISBURY SOUND, Koninginneweg 62, 3331 CG Zwijndrecht, Tel: (+31) 7861 97801, Fax: (+31) 7861 97475, MD: Fred Tollenaar; Format(s): Audio cassette, Minimum order: 10, Annual Capacity: 1000000, In house, CD pressing, Minimum order: 300, Annual Capacity: 1000000, Broker for: DADC, DAT, Minimum order: 1, Annual Capacity: 20000, In house, Video cassette, Minimum order: 10, Annual Capacity: 1000000, In house.

SENTINEL, Oscar Romerolaan 3, 1216 TJ Hilversum, PO Box 279 (Zip: 1200 AG), Tel: (+31) 3562 52700, Fax: (+31) 3562 35113, MD/Owner: Tony Neven; Format(s): CD pressing, Annual Capacity: 27000000, In house, CD/V laserdisc pressing.

SONOPRESSE INTERNATIONAL, Ochterveltstraat 43B, 3015 XL Rotterdam, PO Box 2676 (Zip: 3000 CR), Tel: (+31) 10.477

0060, Fax: (+31) 10.436 4170, MD: Leo Ritmeester; Format(s): CD pressing, CD/V laserdisc pressing, Mini Disc pressing, In house, Vinyl (12-inch) pressing, Vinyl (7-inch) pressing.

TBA RECORD SERVICES & PRESSING, Nieuwe Loosdrechtse dijk 36, 1231 KZ Loosdrecht, Tel: (+31) 3558.26877, Fax: (+31) 3558.26877, MD: R E de Tombe; Format(s): CD pressing, Minimum order: 500, Broker for: EUROPE OPTICAL DISC, Vinyl (12-inch) pressing, Minimum order: 500, Broker for: SONY MUSIC ENTERTAINMENT (HOLLAND), Vinyl (7-inch) pressing, Minimum order: 500, Broker for: SONY MUSIC ENTERTAINMENT (HOLLAND).

MANUFACTURING SERVICES

A-RECORDS, Amhem, PO Box 540 (Zip: 6800 AM), Tel: (+31) 2635 17922, Fax: (+31) 2644 60502, MD: Anne de Jong; (Pre-)Mastering Services: DAT mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

ADVANCED OPTICAL DISC HOLLAND, Hagenweg 7e, 4131 LX Vianen, Tel: (+31) 3473 68936, Fax: (+31) 3473 77639, MD/Mktg/Sales: Paul Hermus; (Pre-)Mastering Services: CD pre-mastering.

AJW MEDIA, Zuidende 40, 2371 BLO Roelofarendsveen, Tel: (+31) 1713 17001, Fax: (+31) 1713 13170, MD: Erik van Doorne; (Pre-)Mastering Services: CD pre-mastering, DAT mastering, DCC pre-mastering; Other: CD-Rom pre-mastering.

ALUNA STUDIOS, Beyersweg 21, 1093 Kr Amsterdam, Tel: (+31) 20.663 9488, MD: M Byme; Mastering services.

CANTILENA, Bouwmeestershoeve 322, 7326 RR Apeldoorn, Tel: (+31) 55.540 9409, Fax: (+31) 55.542 3600, MD/Sales Dir: Rainer van Mill; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering.

CHANNEL CLASSICS STUDIO, Jacob van Lennepkade 334e, 1053 NJ Amsterdam, Tel: (+31) 20.616 1775, Fax: (+31) 20.616 0528, Studio Mgr: Hans Strikkers; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

CHAPEL STUDIO TILBURG, Capucijnenstraat 76, 5025 LH Tilburg, Tel: (+31) 1354 24493, Fax: (+31) 1354 41118, MD: Maarten Hartveldt; Mastering services.

CHIQUE MUSIQUE, LE, Zoetermeer, PO Box 283 (Zip: 2700 AG), Tel: (+31) 7934 22089, Fax: (+31) 7934 22089, MD: S S Mangre; (Pre-)Mastering Services: CD pre-mastering, Printing and Packaging Services: CD inlay & booklet printing.

CYBER COMPACT DISC, PO Box 2, 7050 AA Varsseveld, Tel: (+31) 3152 44009, Mobile: (+31) 6.5313 8266, Fax: (+31) 3152 44346, MD: Ted Vreman; (Pre-)Mastering Services: CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, Vinyl sleeve printing.

CZARNECKI SOUND, Zijlstraat 39rd, 2011 TK Haarlem, Tel: (+31) 2353 11898, Fax: (+31) 2353 11898, MD: H S A Wijndans; Mastering services.

DIGIDANCE/DIGIDANCE STUDIOS, Nicolaas Beetsstraat 2, 3131 GP Vlaardingen, Tel: (+31) 10.460 4316, Fax: (+31) 10.435 4940, MD: Addy van der Zwan; Mastering services.

DIGIPRO NETHERLANDS, Nieuwstraat 44a, 3762 TR Soest, Tel: (+31) 3560 21745, Mobile: (+31) 652.875 418, Fax: (+31) 3560 16714, E-Mail: digiposttheo@pi.net, MD: Max Molinger; (Pre-)Mastering Services: CD pre-mastering, CD/V laserdisc mastering; CD pre-mastering suites; Sonic Solutions NoNoise Soundrestoration.

DISC CUTTING - RECORDABLE DISCS, Pleinweg 238a, 3083 EZ Rotterdam, Tel: (+31) 10.486 4490, Fax: (+31) 10.484 1503, MD: Erik van Vliet; Mastering services.

DUPLICATE, Rozenlaan 57, 2771 DC Boskoop, Tel: (+31) 1722 17838, Fax: (+31) 1722 17838, MD: Kees van Dorth; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, CD packaging.

DURECO MANUFACTURING, Pampuslaan 45, 1382 JM Weesp, PO Box 12 (Zip: 1380 AA), Tel: (+31) 2944 15321, Fax: (+31) 2944 18923, GM: Cees Starm; (Pre-)Mastering Services: CD pre-mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging; CD Replication, In-house Pre and Glassmastering, Electroforming.

EMI COMPACT DISC (HOLLAND), Industrielaan 24, 5406 XC Uden, PO Box 333 (Zip: 5400 AH), Tel: (+31) 4132 85555, Fax: (+31) 4132 85900, MD: H.F.N. van Luit; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

EUROPE OPTICAL DISC, Dr. Paul Janssenweg 140, 5026 RH Tilburg, PO Box 1464 (Zip: 5004 BL), Tel: (+31) 1354 37437 (gen.) 4644 (sales), Fax: (+31) 1346 85488, Sales Dir: Mario Kruijsse; (Pre-)Mastering Services: CD pre-mastering, CD/V laserdisc mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

HOLTHOFF SOUND PRODUCTIONS, A. Kuyperslaan 63, 3038 PE Rotterdam, Tel: (+31) 10.466 4866, Fax: (+31) 10.466

5004, MD: Ronald Eekhoff; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering; Other: CD+Q mastering, CD-i mastering, CD-Rom mastering, Karaoke synchronization.

MARKANT RECORDING STUDIOS, Geldropseweg 114, 5591 ED Heeze, Tel: (+31) 4022 64130, Fax: (+31) 4022 65518, MD: Mark Derksen; (Pre-)Mastering Services: CD pre-mastering.

MARKLAND/COMPACT DISC ALBRECHTS, Buchnerweg 3, 2803 GR Gouda, PO Box 103 (Zip: 2800 AC), Tel: (+31) 1825 33355, Mobile: (+31) 653.997 287, Fax: (+31) 1825 33377, E-Mail: 106016.1272@compuserve.com, MD: Hans op 't Landt; Printing and Packaging Services: CD inlay & booklet printing, CD packaging; Benelux representation of Compact Disc Albrechts GmbH.

MIRASOUND STUDIOS, Bergweg 30, 1217 SC Hilversum, PO Box 836 (Zip: 1200 AV), Tel: (+31) 3562 40230, Fax: (+31) 3562 44321, MD/Studio Mgr: Ge Voskuylen; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

MUZIEKFABRIEK, DE, Engelsseweg 7, 4756 SE Kruisland, PO Box 6 (Zip: 4756 ZG), Tel: (+31) 1675 32613, Fax: (+31) 1675 33309, MD: Willem Steentjes; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

NOB AUDIO, Sumatralaan 45, 1217 GP Hilversum, PO Box 10 (Zip: 1200 JB), Tel: (+31) 3567 78060, Fax: (+31) 3562 46254, Contact: Hans Gielen; Mastering services.

POLYGRAM MANUFACTURING & DISTR CENTRE, Fortranweg 10, 3821 BK Amersfoort, PO Box 21200 (Zip: 3802 RE), Tel: (+31) 3345 02811, Fax: (+31) 3345 60871, MD: Johan Borren; (Pre-)Mastering Services: Audio cassette mastering, DCC pre-mastering, Video cassette mastering.

PYRAMIDE RECORDS, Veemarktkade 8, A107, 5222 AE 's-Hertogenbosch, Tel: (+31) 7362 21337, Fax: (+31) 7362 30359, MD: Arthur Berger; (Pre-)Mastering Services: CD pre-mastering; Other: CD-i, CD-Rom pre-mastering, Sound reconstruction.

Q-POINT, 's-Gravelandseweg 52, 1217 ET Hilversum, Tel: (+31) 3564 00303, Fax: (+31) 3564 00322, MD: P Brussee; Mastering services.

SALISBURY SOUND, Koningsinnweg 62, 3331 C G Zwijndrecht, Tel: (+31) 7861 97801, Fax: (+31) 7861 97475, MD: Fred Tollenaar; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing, Video cassette packaging & collating.

SENTINEL, Oscar Romerolaan 3, 1216 TJ Hilversum, PO Box 279 (Zip: 1200 AG), Tel: (+31) 3562 52700, Fax: (+31) 3562 35113, MD/Owner: Tony Neven; (Pre-)Mastering Services: CD/V laserdisc mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

SONOPRESSE INTERNATIONAL, Ochtelveltstraat 43B, 3015 XL Rotterdam, PO Box 2676 (Zip: 3000 CR), Tel: (+31) 10.477 0060, Fax: (+31) 10.436 4170, MD: Leo Ritmeester; (Pre-)Mastering Services: CD pre-mastering, CD/V laserdisc mastering, Mini Disc pre-mastering, Vinyl disc cutting, Printing and Packaging Services: CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

STONESOUND STUDIO, Engelsseweg 7, 4756 SE Kruisland, PO Box 6 (Zip: 4756 ZG), Tel: (+31) 1675 32613, Fax: (+31) 1675 33309, MD: Willem Steentjes; Mastering services.

STUDIO JULES, Orchideestraat 19a, 1214 BG Hilversum, Tel: (+31) 3562 11920, Fax: (+31) 3562 47649, MD: Jules Steenhagen; Mastering services.

STUDIO VAN SCHUPPEN, Nieuweweg Noord 257, 3905 LW Veenendaal, Tel: (+31) 3185 12575, Fax: (+31) 3185 41484, MD: D van Schuppen; Mastering services.

TBA RECORD SERVICES & PRESSING, Nieuwe Loosdrechtse dijk 36, 1231 KZ Loosdrecht, Tel: (+31) 3558.26877, Fax: (+31) 3558.26877, MD: R E de Tombe; Printing and Packaging Services: CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

THE MASTERS, Van Goyenlaan 90, 3764 XL Soest, Tel: (+31) 3560 16581, Fax: (+31) 3560 16581, MD: Maarten W de Boer; (Pre-)Mastering Services: CD pre-mastering; 3 Studios for CD pre-mastering, hard disk editing, disc cutting, CD-wo.

VAN DE STEEG PACKAGING, Lenteweg 8, 7532 RB Enschede, PO Box 110 (Zip: 7500 AC), Tel: (+31) 5346 08888, Fax: (+31) 5346 08844, MD: Harry Smit; Printing and Packaging Services: CD packaging.

WALVIS PLASTICS, Cannenburgerweg 59d, 1244 RH 's Graveland, PO Box 180 (Zip: 1243 ZK), Tel: (+31) 3565 64757, Fax: (+31) 3565 64353, MD: Bob Schmidt; Printing and Packaging Services: CD packaging, CD-ROM packaging, Floppy-disc packaging, Video cassette packaging & collating.

WISSELOORD STUDIOS, Catharina van Renneslaan 10, 1217 CX Hilversum, Tel: (+31) 3562 17256, Fax: (+31) 3562 44881, MD: Bart Sloothaak; Mastering services.

NORWAY

RECORD COMPANIES

ARCADE MUSIC COMPANY (NORWAY), Sandakerveien 24C, PO Box 4240 Torshov, 0401 Oslo, Tel: (+47) 2271 4110, Fax: (+47) 2271 4125, MD: Ole Vidar Lien.

AURORA RECORDS, Tollbugate 28, 0157 Oslo, Tel: (+47) 2241 7171, Fax: (+47) 2241 7008, E-Mail: hakonb@notam.uio.no, President: Hakon Berge.

BMG NORWAY, Oslo, PO Box 7030 Homansbyen (Zip: 0306), Tel: (+47) 2260 6100, Fax: (+47) 2260 6106, MD: Elly Joys.

CREMA, Nedre Vollgate 3, 0158 Oslo, Tel: (+47) 2233 1530, Fax: (+47) 2233 1535, MD: Arve Sigvaldsen.

DBUT INTERNATIONAL, Aporia Brugate 17, 0183 Oslo, PO Box 9415 Valerenga (Zip: 0610), Tel: (+47) 2217 6215, Fax: (+47) 2217 6225, E-Mail: pepedbut@oslonett.no, MD: Per Platou.

EDEL NORWAY, Radhusgaten 9-Oppgang D, 0151 Oslo, Tel: (+47) 2242 4921, Fax: (+47) 2242 8944, Promo: Kristian Aartun.

EMI NORSK, Karl Johans Gate 12 J, 0154 Oslo, PO Box 492 Sentrum (Zip: 0105), Tel: (+47) 2205 2700, Fax: (+47) 2242 2040, MD: Michael Manasse.

FUTURE SOUND RECORDINGS, Torggate 11, Stroget, 0181 Oslo, Tel: (+47) 2242 0171, Fax: (+47) 2242 0171, E-Mail: jekgren@sn.no, MD: Jimmy James.

GEMINI RECORDS, Leangbukta 46, 1392 Vettre, PO Box 96 (Zip: 1392), Tel: (+47) 6690 4499, MD: Bjorn Petersen.

GRAMMOFON ELECTRA, St. Halvardsgate 33, 0192 Oslo, Tel: (+47) 2219 0250, Fax: (+47) 2267 7145, MD: Oyvind Dulsrud.

GRAPPA RECORDS, Akersgata 7, 0158 Oslo, Tel: (+47) 2241 2400, Fax: (+47) 2241 5552, President: Helge Westlye.

HOT CLUB RECORDS, 0302 Oslo, PO Box 5202 Majorstua (Zip: 0302), Tel: (+47) 2250 1978, Fax: (+47) 2252 2470, Contact: Jon Larsen.

HYPERKREATIV, Ruggedeveien 4/B, 0386 Oslo, Tel: (+47) 2249 4111, Fax: (+47) 2223 9633, Chmn: Erik Hartvig Larsen.

IDUT, Igaldals, 9710 Indre Billefjord, Tel: (+47) 7846 4749, Fax: (+47) 7846 4767, Contact: Age Persen.

IPE RECORDS, Hakonsgate 11, 0652 Oslo, PO Box 9422 Valerenga (Zip: 0610), Tel: (+47) 2219 6078, Fax: (+47) 2219 6078, MD: Claudio Latino.

MCA MUSIC ENTERTAINMENT (NORWAY), Parkveien 60, 5th Floor, 0204 Oslo, PO Box 2702 Solli (Zip: 0204), Tel: (+47) 2243 6088, Fax: (+47) 2244 7180, MD/A&R Mgr: Petter Singaas.

MEGA RECORDS NORWAY, Torggate 11, Stroget, 0181 Oslo, Tel: (+47) 2241 7103, Fax: (+47) 2241 7104, MD/A&R Mgr: Terje Engen.

MONUMENTAL RECORDS, Blomsterveien 10, 1636 Fredrikstad, Tel: (+47) 6932 1686, Fax: (+47) 6932 1686, Contact: Erik Wollo.

MTG-PRODUCTIONS, Drammen, PO Box 2500 (Zip: 3003), Tel: (+47) 3289 3450, Mobile: (+47) 9004 9130, Fax: (+47) 3289 3535, E-Mail: larry@mtgproductions.no, MD: Larry Bringsjord.

NOTABENE RECORDS, Wolffsgate 5, 0358 Oslo, Tel: (+47) 2269 1169, Mobile: (+47) 9015 5678, Fax: (+47) 2269 6305, MD: Ole A Sorli.

NY MUSIKK, Tollbugate 28, 0157 Oslo, Tel: (+47) 2233 7090, Fax: (+47) 2233 7095, President: Peter Torquist.

ODIN, Tollbugate 28, 0157 Oslo, Tel: (+47) 2241 2010, Fax: (+47) 2241 2004, Label Mgr: Jorgen Schyberg.

PANSER RECORDS, Kalbakkveien 46, 0953 Oslo, Tel: (+47) 2225 1250, Fax: (+47) 2225 1250, Label Mgr: Ken Ingwersen.

POLYGRAM, Drammensveien 88/B, 0271 Oslo, PO Box 2645 Solli (Zip: 0204), Tel: (+47) 2243 6060, Fax: (+47) 2243 4430, MD: Jørn Johnsen.

PROGRESS RECORDS, Trondheim, PO Box 5120 (Zip: 7002), Tel: (+47) 7351 2104, Fax: (+47) 7351 5430, MD: Jens-Petter Wiig.

RAMALAMA PRODUCTIONS, Bispegate 12, 0191 Oslo, Tel: (+47) 2217 0940, Fax: (+47) 2217 0933, President: Steinar Vikan.

REC 90, Bergen, PO Box 1291 (Zip: 5001), Tel: (+47) 5532 3410, Fax: (+47) 5531 1875, MD/A&R: Torfinn Nergaard Andersen.

REVOLUTION RECORDS, Oslo, PO Box 9323 Gronland (Zip: 0135), Tel: (+47) 2211 0607, Fax: (+47) 2211 3804, MD: Casino Steel.

REVOLUTION RECORDS, Trondheim, PO Box 4305 (Zip: 7003), Tel: (+47) 7351 7600, Fax: (+47) 7351 7800, MD: Morten Diesel Dahl.

SCANDINAVIAN RECORDS NORWAY, Dronningensgate 8B, 0152 Oslo, PO Box 517 Sentrum (Zip: 0105), Tel: (+47) 2241 9460, Fax: (+47) 2241 9420, MD: Tor Eriksen.

SLAGERFABRIKKEN, Drammensveien 88/B, 0271 Oslo, PO Box 2645 Solli (Zip: 0203), Tel: (+47) 2243 6060, Fax: (+47) 2255 1675, Gen Dir: Harald Torne.

SONET (NORWAY), Drammensveien 88/B, 0271 Oslo, PO Box 2645 Solli (Zip: 0203), Tel: (+47) 2243 6060, Fax: (+47) 2255 1675, Gen Mgr: Harald Torne.

SONOR/HERMAN RECORDS, Munkegaten 39-41, 7011 Trondheim, PO Box 332 (Zip: 7001), Tel: (+47) 7351 8161, Fax: (+47) 7351 8680, MD: Trygve Hernaes.

SONY MUSIC ENTERTAINMENT NORWAY, Ostre Aker Vei 19, 0581 Oslo, PO Box 134 Okern (Zip: 0509), Tel: (+47) 2288 0000, Fax: (+47) 2264 4133, MD: Rune Hagberg.

STAGEWAY EVENT, Hans Nielsen Haugesgate 50, 0481 Oslo, Tel: (+47) 2222 3200, Fax: (+47) 2222 3070.

TVERS FORLAG, Askim, PO Box 260 (Zip: 1801), Tel: (+47) 6988 4433/9414 8860, Fax: (+47) 6988 6166, MD: Arnold Borud.

VIRGIN RECORDS NORWAY, Karl Johansgt 12 J, 0154 Oslo, PO Box 338 Sentrum (Zip: 0101), Tel: (+47) 2205 2750, Fax: (+47) 2242 2727, MD: Gyro Leira.

VOICES OF WONDER RECORDS, Toftegate 69, 0552 Oslo, PO Box 2010 Grunelokka (Zip: 0505), Tel: (+47) 2271 8930, Fax: (+47) 2271 7587, MD: Ketil Sveen.

WARNER MUSIC NORWAY, Maridalsveien 87/B, 0403 Oslo, PO Box 4494 Torshov (Zip: 0403), Tel: (+47) 2237 4520, Fax: (+47) 2237 0761, MD: Mats Nilsson.

MUSIC PUBLISHERS

ARCADE MUSIC COMPANY (NORWAY), Sandakerveien 24C, PO Box 4240 Torshov, 0401 Oslo, Tel: (+47) 2271 4110, Fax: (+47) 2271 4125, MD: Ole Vidar Lien.

COMPANION MUSIC (NORWAY), Oslo, PO Box 6062 Etterstad (Zip: 0601), Tel: (+47) 2267 7111, Fax: (+47) 2267 7241, E-Mail: frostm@oslonett.no, MD: Philip Kruse.

EDITIO NORVEGICA, Tollbugate 28, 0157 Oslo, Tel: (+47) 2242 9090, Fax: (+47) 2242 9091, MD: Jostein Simble.

FORTISSIMO FORLAG, Fjellstrand, PO Box 130 (Zip: 1458), Tel: (+47) 6691 8362, Fax: (+47) 6691 5505, Owner/Dir: Trevor Ford.

FROST MUSIC, Karoline Kristiansensveij 5P, 0601 Oslo, PO Box 6062 Etterstad (Zip: 0601), Tel: (+47) 2267 7111, Fax: (+47) 2267 7241, E-Mail: frostm@oslonett.no, President: Philip Kruse.

LONG LIFE MUSIC, Einridsvei 41, 7084 Melhus, President: Torstein Flakne.

MASTER SONGS, Akersgata 7, 0158 Oslo, Tel: (+47) 2241 2400, Fax: (+47) 2241 5552, MD: Helge Westbye.

MTG-PRODUCTIONS, Drammen, PO Box 2500 (Zip: 3003), Tel: (+47) 3289 3450, Mobile: (+47) 9004 9130, Fax: (+47) 3289 3535, E-Mail: larry@mtgproductions.no, MD: Larry Bringsjord.

MUSIKKVERKSTEDET, Gutzeitgate 4, 1610 Fredrikstad, Tel: (+47) 6931 6535, Fax: (+47) 6931 6535, Owner: Ragnar Evensen.

NORWEGIAN MUSIC INFORMATION CENTRE, Tollbugate 28, 0157 Oslo, Tel: (+47) 2242 9090, Fax: (+47) 2242 9091, E-Mail: nmic@notam.uio.no, MD: Jostein Simble.

OAS MUSIC, Wolffsgate 5, 0358 Oslo, Tel: (+47) 2269 1169, Mobile: (+47) 9015 5678, Fax: (+47) 2269 6305, MD: Ole A Sorli.

POLYGRAM PUBLISHING, Drammensveien 88/B, 0271 Oslo, PO Box 2645 Solli (Zip: 0203), Tel: (+47) 2243 6060, Fax: (+47) 2243 4430, GM: Stein Johnsen.

SLAGER MUSIC, Drammensveien 88/B, c/o Polygram Publish, 0271 Oslo, PO Box 2645 Solli (Zip: 0203), Tel: (+47) 2243 6060, Fax: (+47) 2243 4430, GM: Stein Johnsen.

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STEELWORKS, Oslo, PO Box 9323 Gronland (Zip: 0135), Tel: (+47) 2211 0607, Fax: (+47) 2211 3804, MD: Casino Steel.

TRONDERFOLLAGET, Nordveien 6, Trondheim, PO Box 5310 Nardoslett (Zip: 7002), Tel: (+47) 7393 3380, Fax: (+47) 7394 0633, MD: Finn Schlosser-Moller.

VICTORY PUBLISHING, Brantenborgveien 3B, 0386 Oslo, Tel: (+47) 2233 1530, Fax: (+47) 2233 1535, MD: Arve Sigvaldsen.

VOICES OF WONDER RECORDS, Toftegate 69, 0552 Oslo, PO Box 2010 Grunelokka (Zip: 0505), Tel: (+47) 2271 8930, Fax: (+47) 2271 7587, MD: Ketil Sveen.

WARNER/CHAPPELL MUSIC NORWAY, Nydalsveien 15b, 0483 Oslo, PO Box 4253 Torshov (Zip: 0404), Tel: (+47) 2223 2375, Fax: (+47) 2223 2396, Prof Mgr: Jon Johannessen.

RECORD DISTRIBUTORS

ARCADE MUSIC COMPANY (NORWAY), Sandakerveien 24C, PO Box 4240 Torshov, 0401 Oslo, Tel: (+47) 2271 4110, Fax: (+47) 2271 4125, MD: Ole Vidar Lien.

CREMA, Nedre Vollgate 3, 0158 Oslo, Tel: (+47) 2233 1530, Fax: (+47) 2233 1535, MD: Arve Sigvaldsen.

EMI NORSK, Karl Johans Gate 12 J, 0154 Oslo, PO Box 492 Sentrum (Zip: 0105), Tel: (+47) 2205 2700, Fax: (+47) 2242 2040, MD: Michael Manasse.

GRAMMOFON ELECTRA, St. Halvardsgate 33, 0192 Oslo, Tel: (+47) 2219 0250, Fax: (+47) 2267 7145, MD: Oyvind Dulsrud.

MEGA RECORDS NORWAY, Torggate 11, Stroget, 0181 Oslo, Tel: (+47) 2241 7103, Fax: (+47) 2241 7104, Md/A&R Mgr: Terje Engen.

MUSIKKDISTRIBUSJONEN, Holdveien, Amot, PO Box 134 (Zip: 3340), Tel: (+47) 3278 4888, Fax: (+47) 3278 5889, MD: Inge A Reese.

NORWEGIAN MUSIC INFORMATION CENTRE, Tollbugate 28, 0157 Oslo, Tel: (+47) 2242 9090, Fax: (+47) 2242 9091, E-Mail: nmic@notam.uio.no.

SCANDINAVIAN RECORDS NORWAY, Dronningensgate 8B, 0152 Oslo, PO Box 517 Sentrum (Zip: 0105), Tel: (+47) 2241 9460, Fax: (+47) 2241 9420, MD: Tor Eriksen.

SONET (NORWAY), Drammensveien 88/B, 0271 Oslo, PO Box 2645 Solli (Zip: 0203), Tel: (+47) 2243 6060, Fax: (+47) 2255 1675, Gen Mgr: Harald Tormie.

SONY MUSIC ENTERTAINMENT NORWAY, Ostre Aker Vei 19, 0581 Oslo, PO Box 134 Okern (Zip: 0509), Tel: (+47) 2288 0000, Fax: (+47) 2264 4133, MD: Rune Hagberg.

VOICES OF WONDER RECORDS, Toftegate 69, 0552 Oslo, PO Box 2010 Grunelokka (Zip: 0505), Tel: (+47) 2271 8930, Fax: (+47) 2271 7587, MD: Ketil Sveen.

RECORD PROMOTION

A1, Trondheimsvn. 2, 0550 Oslo, Tel: (+47) 2211 3911, Fax: (+47) 2236 1881, MD: Tone Lise Rugaas.

DBUT INTERNAUTICS, Aporia Brugate 17, 0183 Oslo, PO Box 9415 Valerenga (Zip: 0610), Tel: (+47) 2217 6215, Fax: (+47) 2217 6225, E-Mail: pepedbut@oslonett.no, MD: Per Platou.

NORSK TALENTBYRA, Osterdalsgate 1 k, 0658 Oslo, Tel: (+47) 2268 6000, Fax: (+47) 2268 4680, President: Geir Killingland.

SOUNDCARRIER MANUFACTURERS

BEL PRODUKSJON, Osterdalsgt. 1 G, 0601 Oslo, PO Box 6033 Etterstad (Zip: 0601), Tel: (+47) 2267 2120, Fax: (+47) 2267 2660, MD: Bjorn Lillehagen; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 6000000, In house, CD pressing, Minimum order: 300, Annual Capacity: 6000000, In house.

DURECO NORGE, Svaddeveien 125, 3660 Rjukan, Tel: (+47) 3509 4545, Fax: (+47) 3509 4510, MD: Sindre Hauen; Format(s): CD pressing, Minimum order: 500, In house.

NRF KASSETTPRODUKSJON, Arbeidersamfunnets Plass 1, 0181 Oslo, PO Box 8892 Youngstorg (Zip: 0028), Tel: (+47) 2220 0022, Fax: (+47) 2220 0033, Contact: Askild Hagen; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 15000; Broker for Bel Kasset.

VIDEOKOPI NORGE, Evjebakken 19, 1346 Gjetum, PO Box 10 (Zip: 1355Baerum), Tel: (+47) 6754 5580, Fax: (+47) 6756 9826, MD: Kjell Berge; Format(s): Video cassette, Minimum order: 1, Annual Capacity: 300000.

MANUFACTURING SERVICES

AURORA LYDSTUDIO, Floyveien 32, 9020 Tromsdaalen, Tel: (+47) 7763 8303, Fax: (+47) 7763 9641, Owner: Aleksandar Stojanovic; Mastering services.

BEL PRODUKSJON, Osterdalsgt. 1 G, 0601 Oslo, PO Box 6033 Etterstad (Zip: 0601), Tel: (+47) 2267 2120, Fax: (+47) 2267 2660, MD: Bjorn Lillehagen; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

DURECO NORGE, Svaddeveien 125, 3660 Rjukan, Tel: (+47) 3509 4545, Fax: (+47) 3509 4510, MD: Sindre Hauen; (Pre-)Mastering Services: CD pre-mastering; CD Replication, In-house Pre and Glassmastering.

MASTERHUSET, PO Box 4711, Sofienberg, 0506 Oslo, Tel: (+47) 2238 2430, Fax: (+47) 2238 4910, MD: Ola Johansen; (Pre-)Mastering Services: CD pre-mastering, Vinyl disc cutting.

VIDEOKOPI NORGE, Evjebakken 19, 1346 Gjetum, PO Box 10 (Zip: 1355Baerum), Tel: (+47) 6754 5580, Fax: (+47) 6756 9826, MD: Kjell Berge; (Pre-)Mastering Services: Video cassette mastering, Printing and Packaging Services: Video cassette labels & inlay printing.

VOICE OF ART MOBILE STUDIO, Moan, 9470 Gratangen, Tel: (+47) 769 20194, Mobile: (+47) 901 04546, Fax: (+47) 796 2016, MD: Kurt Jensen; Mastering services.

POLAND

RECORD COMPANIES

ARA, Al. 3 Maja 2/5, 00-391 Warsaw, Tel: (+48) 22.625 5576/5194, Fax: (+48) 22.625 3131, Pres/A&R: Kazimierz Adamus.

BMG ARIOLA POLAND, ul. Wiertnicza 94, 02-952 Warsaw, Tel: (+48) 22.651 6904/07 or 651 8260, Mobile: (+48) 22.9026 0126, Fax: (+48) 22.651 6908, MD: Mariola Czechowska.

CHZ ARS POLONA, Krakowskie Przedmiescie 7, 00-950 Warsaw, PO Box 1001, Tel: (+48) 22.261 201, Fax: (+48) 22.266 240, Sales Dir: Lenard Seroczynski.

DANCE WORLD, Aleje Jerozolimskie 51/9, 00-697 Warsaw, Tel: (+48) 22.622 2533/342 413, Fax: (+48) 22.622 2536, MD: Jacek Kruszewski.

DIGITON, ul. Jana Styki 11, 03-928 Warsaw, Tel: (+48) 22.617 6101/7670, Fax: (+48) 22.617 6101, Chmn: Ryszard Marciniak.

EURO MUSIC COMPANY, Krasinskiego 14, 05-120 Legionowo, Tel: (+48) 22.625 4173, Fax: (+48) 22.625 4489/774 4118, President: Andrzej Oset.

GOWI RECORDS, ul. Mackiewicza 23/38, 31-214 Cracow, Tel: (+48) 12.340 525, Fax: (+48) 12.156 833, MD: Zdzislaw Gogulski.

INTERSONUS MUSIC, Al. 3 Maja 2/5, 00-391 Warsaw, Tel: (+48) 22.625 5576/5194, Fax: (+48) 22.625 3131, President: Ryszard Adamus.

KAROLEX, Bozeny 2 A, 61-053 Poznan, Tel: (+48) 61.768 947, Fax: (+48) 61.768 947, MD: Pawel Porzadny.

LION RECORDS, Gwiazdzista 33/162, 01-652 Warsaw, PO Box 5 (Zip: 01-800), Tel: (+48) 22.330 152, Fax: (+48) 22.333 902, MD: Piotr Gryglewicz.

MELISSA PRODUCTIONS, ul. Kollataja 35, 50-005 Wroclaw, PO Box 6387 (Zip: 53-245), Tel: (+48) 71.444 900, Fax: (+48) 71.444 900, MD: Krzysztof Dulski.

METAL MIND PRODUCTIONS, ul. Szeligiewicza 8/21, 40-044 Katowice, PO Box 2536 (Zip: 40-264), Tel: (+48) 32.511 780/515 822, Fax: (+48) 32.519 866, MD: Tomasz Dziubinski.

MUSIC CORNER RECORDS, Sw. Jana 18, 31-018 Cracow, Tel: (+48) 12.232 142, Fax: (+48) 12.232 142, President: Piotr Praschil.

OTRO MUSIC, Ruda Slaska 9, PO Box 2 (Zip: 41-709), Tel: (+48) 32.486 809, Fax: (+48) 32.486 809.

POLSKIE NAGRANIA, ul. Goleszowska 6, 01-249 Warsaw, Tel: (+48) 22.376 009/373 510, Fax: (+48) 22.373 735, Dir: Tomasz Palaszek.

POLSKIE NAGRANIA EDITION, ul. Senatorska 13/15, 00-075 Warsaw, Tel: (+48) 22.262 511, Fax: (+48) 22.635 0334, MD: Tomasz Grabowski.

POLTON, ul. Dantyszka 8, 02-054 Warsaw, Tel: (+48) 22.255 487/684/681, Fax: (+48) 22.252 705, President: Jan Chojnacki.

POLYGRAM POLSKA, ul. Jagiellonska 78, 03-301 Warsaw, Tel: (+48) 22.614 5712/14 or 118 061, Fax: (+48) 22.118 061, MD: Andrzej Puczyński.

POMATON EMI MUSIC COMPANY, ul. Czarnomska 13, 02-758 Warsaw, Tel: (+48) 22.651 6010/427 648/420 915/30, Fax: (+48) 22.427 627 or 3912 0417, MD: Piotr Kabaj.

SELLES RECORDS, ul. Jagielska 43, 02-885 Warsaw, Tel: (+48) 22.643 9159/628 6618, Fax: (+48) 22.643 9160/628 6190, President: Tomasz Bielski.

SICK RECORDS EUROPE, Krasinskiego 14 b, 05-120 Legionowo, PO Box 165 (Zip: 05-120), Tel: (+48) 22.774 4118, Fax: (+48) 22.774 4118/625 4489, MD: Andrzej Mackiewicz.

SNAKE'S MUSIC S.C., ul. Wopistow 15 B, 42-540 Sosnowiec, Tel: (+48) 32.163 0501, Fax: (+48) 32.163 8364, President: Dariusz Waz.

SONIC, ul. Mscislawska 6, 01-647 Warsaw, Tel: (+48) 22.333 782/785/787, Fax: (+48) 22.335 784, MD: Marek Proniewicz.

SONY MUSIC ENTERTAINMENT POLSKA, ul. Grochowska 341 bud. 28, 03-822 Warsaw, Tel: (+48) 22.619 2492/182 797, Fax: (+48) 22.619 0920, MD: Malgorzata Maliszewska.

SOUND-POL, ul. Pogonowskiego 30, 01-564 Warsaw, Tel: (+48) 22.639 0222/0229, Fax: (+48) 22.394 069, E-Mail: soundpol@it.com.pl, President: Kajetan Slonina.

SP RECORDS, ul. Anielewicz 7/7, 00-161 Warsaw, Tel: (+48) 22.318 814/2.635 9775, Fax: (+48) 22.318 814, President: Slawomir Pietrzak.

SPV POLAND, ul. Ceglowska 64/1, 01-809 Warsaw, Tel: (+48) 22.346 874/669 0980, Fax: (+48) 22.346 874, MD/Label Mgr: Igor Kurowski.

STARLING, ul. Balicka 100, 30-950 Cracow, Tel: (+48) 12.370 871/375 171/374 558/936, Fax: (+48) 12.375 149, MD: Jerzy Gorecki.

TAKT DISTRIBUTION, ul. Godebskiego 55A, 05-090 Raszyn, Tel: (+48) 22.720 2150/3528, Fax: (+48) 22.720 3528.

WARNER MUSIC POLAND, ul. Odolanska 60, 02-562 Warsaw, Tel: (+48) 22.450 968/352/982, Fax: (+48) 22.455 474, A&R Mgr: Jan Chojnacki.

WYTWORNIA FONOGRAFICZNA GM (GM RECORDS), ul. Czeladzka 4A, 04-743 Warsaw, Tel: (+48) 22.613 0396, Fax: (+48) 22.613 0396/673 1909, MD: Marek Grela.

ZIC-ZAC MUSIC COMPANY, ul. Obrońcow 25, 03-933 Warsaw, Tel: (+48) 22.617 5050/617 1163, Fax: (+48) 22.617 7145, President: Marek Kosciukiewicz.

ZPR RECORDS, Senatorska 13/15, 00-075 Warsaw, Tel: (+48) 22.268 641, Fax: (+48) 22.635 0334 or 3912 0316, President: Zbigniew Benbenek.

MUSIC PUBLISHERS

DA LICENSING & PUBLISHING, ul. Wopistow 15 B, 42-540 Sosnowiec, Tel: (+48) 32.163 6955, Fax: (+48) 32.163 8364, President: Dariusz Waz.

METAL MIND PRODUCTIONS, ul. Szeligiewicza 8/21, 40-044 Katowice, PO Box 2536 (Zip: 40-264), Tel: (+48) 32.511 780/515 822, Fax: (+48) 32.519 866, MD: Tomasz Dziubinski.

OTRO MUSIC, Ruda Slaska 9, PO Box 2 (Zip: 41-709), Tel: (+48) 32.486 809, Fax: (+48) 32.486 809, MD: Jan Pawul.

POMATON EMI MUSIC COMPANY, ul. Czarnomorska 13, 02-758 Warsaw, Tel: (+48) 22.651 6010/427 648/420 915/30, Fax: (+48) 22.427 627 or 3912 0417, Dir: Piotr Kabaj.

PWM EDITION, Al. Krasinskiego 11/A, 31-111 Cracow, Tel: (+48) 12.227 328, Fax: (+48) 12.227 328.

SOUND-POL, ul. Pogonowskiego 30, 01-564 Warsaw, Tel: (+48) 22.639 0222/0229, Fax: (+48) 22.394 069, E-Mail: soundpol@it.com.pl, President: Kajetan Slonina.

RECORD DISTRIBUTORS

ART-CD, ul. Kochanowskiego 25, 31-127 Cracow, Tel: (+48) 12.325 226, Fax: (+48) 12.234 437, MD: Wojciech Bazela.

AUDIOGLOB, Koszykowa 59, 00-660 Warsaw, Tel: (+48) 22.622 4283/4284, Fax: (+48) 22.622 4298, MD: Krzysztof-Ponton Konarzewski.

BMG ARIOLA POLAND, ul. Wiertnicza 94, 02-952 Warsaw, Tel: (+48) 22.651 6904/07 or 651 8260, Mobile: (+48) 22.9026 0126, Fax: (+48) 22.651 6908, MD: Mariola Czechowska.

CHZ ARS POLONA, Krakowski Przedmiescie 7, 00-950 Warsaw, PO Box 1001, Tel: (+48) 22.261 201, Fax: (+48) 22.266 240, Sales Dir: Lenard Seroczynski.

CODI PROMOTION, ul. Strzelecka 37, 02-050 Mosina, Tel: (+48) 61.132 566, Fax: (+48) 61.132 566, MD: Irena Walkowska.

DIGITON, ul. Jana Styki 11, 03-928 Warsaw, Tel: (+48) 22.617 6101/7670, Fax: (+48) 22.617 6101, Chrmn: Ryszard Marciniak.

EURO MUSIC COMPANY, Krasinskiego 14, 05-120 Legionowo, Tel: (+48) 22.625 4173, Fax: (+48) 22.625 4489/774 4118, President: Andrzej Oset.

EUROSUN MEDIA, Warsaw 37, PO Box 82 (Zip: 00-953), Tel: (+48) 22.635 4746, Fax: (+48) 22.635 4746, E-Mail: 00613.2647@compuserve.com, Dir: Graham R. Hatch.

GM DISTRIBUTION, ul. Grochowska 112, 04-301 Warsaw, Tel: (+48) 22.612 0197, Fax: (+48) 22.612 0197, MD: Marek Grela.

GOWI RECORDS, ul. Mackiewiczza 23/38, 31-214 Cracow, Tel: (+48) 12.340 525, Fax: (+48) 12.156 833, MD: Zdzislaw Gogulski.

KAROLEX, Bozeny 2 A, 61-053 Poznan, Tel: (+48) 61.768 947, Fax: (+48) 61.768 947, MD: Pawel Porzadny.

KOCH INTERNATIONAL POLAND, ul. Arkuszowa 190, 01-934 Warsaw, Tel: (+48) 22.353 960, Fax: (+48) 22.353 953, Chrmn: Andreas Schubert.

LION RECORDS, Gwiazdzista 33/162, 01-652 Warsaw, PO Box 5 (Zip: 01-800), Tel: (+48) 22.330 152, Fax: (+48) 22.333 902, MD: Piotr Gryglewicz.

MELISSA PRODUCTIONS, ul. Kollataja 35, 50-005 Wroclaw, PO Box 6387 (Zip: 53-245), Tel: (+48) 71.444 900, Fax: (+48) 71.444 900, MD: Krzysztof Dulski.

METAL MIND PRODUCTIONS, ul. Szeligiewicza 8/21, 40-044 Katowice, PO Box 2536 (Zip: 40-264), Tel: (+48) 32.511 780/515 822, Fax: (+48) 32.519 866, MD: Tomasz Dziubinski.

MUSIC CORNER RECORDS, Sw. Jana 18, 31-018 Cracow, Tel: (+48) 12.232 142, Fax: (+48) 12.232 142, President: Piotr Praszchil.

OTRO MUSIC, Ruda Slaska 9, PO Box 2 (Zip: 41-709), Tel: (+48) 32.486 809, Fax: (+48) 32.486 809.

POLSKIE NAGRANIA, ul. Golezowska 6, 01-249 Warsaw, Tel: (+48) 22.376 009/373 510, Fax: (+48) 22.373 735, Dir: Tomasz Palaszek.

POLTON, ul. Dantyszka 8, 02-054 Warsaw, Tel: (+48) 22.255 487/684/681, Fax: (+48) 22.252 705, President: Jan Chojnacki.

POLYGRAM POLSKA, ul. Jagiellonska 78, 03-301 Warsaw, Tel: (+48) 22.614 5712/14 or 118 061, Fax: (+48) 22.118 061, MD: Andrzej Puczynski.

POMATON EMI MUSIC COMPANY, ul. Czarnomorska 13, 02-758 Warsaw, Tel: (+48) 22.651 6010/427 648/420 915/30, Fax: (+48) 22.427 627 or 3912 0417, MD: Piotr Kabaj.

PWM EDITION, Al. Krasinskiego 11/A, 31-111 Cracow, Tel: (+48) 12.227 328, Fax: (+48) 12.227 328.

SELLES RECORDS, ul. Jagielska 43, 02-885 Warsaw, Tel: (+48) 22.643 9159/628 6618, Fax: (+48) 22.643 9160/628 6190, President: Tomasz Bielski.

SILVERTON RECORDS, ul. Ogrodowa 16, 41-940 Piekary Slaskie, Tel: (+48) 32.187 3093, Fax: (+48) 32.187 3093, MD: Werner Drzyzga.

SNAKE'S MUSIC S.C., ul. Wopistow 15 B, 42-540 Sosnowiec, Tel: (+48) 32.163 0501, Fax: (+48) 32.163 8364, President: Dariusz Waz.

SONIC, ul. Mscislawska 6, 01-647 Warsaw, Tel: (+48) 22.333 782/785/787, Fax: (+48) 22.335 784, MD: Marek Proniewicz.

SONY MUSIC ENTERTAINMENT POLSKA, ul. Grochowska 341 bud. 28, 03-822 Warsaw, Tel: (+48) 22.619 2492/182 797, Fax: (+48) 22.619 0920, MD: Malgorzata Maliszewska.

SOUND-POL, ul. Pogonowskiego 30, 01-564 Warsaw, Tel: (+48) 22.639 0222/0229, Fax: (+48) 22.394 069, E-Mail: soundpol@it.com.pl, President: Kajetan Slonina.

SPV POLAND, ul. Ceglowska 64/1, 01-809 Warsaw, Tel: (+48) 22.346 874/669 0980, Fax: (+48) 22.346 874, MD/Label Mgr: Igor Kurowski.

STARLING, ul. Balicka 100, 30-950 Cracow, Tel: (+48) 12.370 871/375 171/374 558/936, Fax: (+48) 12.375 149, MD: Jerzy Gorecki.

ZPR RECORDS, Senatorska 13/15, 00-075 Warsaw, Tel: (+48) 22.268 641, Fax: (+48) 22.635 0334 or 3912 0316, President: Zbigniew Benbenek.

RECORD PROMOTION

METAL MIND PRODUCTIONS, ul. Szeligiewicza 8/21, 40-044 Katowice, PO Box 2536 (Zip: 40-264), Tel: (+48) 32.511 780/515 822, Fax: (+48) 32.519 866, MD: Tomasz Dziubinski.

OTRO MUSIC, Ruda Slaska 9, PO Box 2 (Zip: 41-709), Tel: (+48) 32.486 809, Fax: (+48) 32.486 809, MD: Jan Pawul.

SICK RECORDS EUROPE, Krasinskiego 14b, 05-120 Legionowo, PO Box 165 (Zip: 05-120), Tel: (+48) 22.774 4118, Fax: (+48) 22.774 4118/625 4489, MD: Andrzej Mackiewicz.

SILVERTON RECORDS, ul. Ogrodowa 16, 41-940 Piekary Slaskie, Tel: (+48) 32.187 3093, Fax: (+48) 32.187 3093, MD/Owner: Werner Drzyzga.

ZPR (UNITED ENTERTAINMENT ENTERPRISES), Senatorska 13/15, 00-075 Warsaw, Tel: (+48) 22.268 641/260 617, Fax: (+48) 22.635 0334 or 3912 0316, President/CEO: Zbigniew Benbenek.

SOUNDCARRIER MANUFACTURERS

EURO MUSIC COMPANY, Krasinskiego 14, 05-120 Legionowo, Tel: (+48) 22.625 4173, Fax: (+48) 22.625 4489/774 4118, President: Andrzej Oset; Format(s): Audio cassette, In house.

POLTON, ul. Dantyszka 8, 02-054 Warsaw, Tel: (+48) 22.255 487/684/681, Fax: (+48) 22.252 705, President: Jan Chojnacki; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 3, In house, CD pressing, Minimum order: 500, Annual Capacity: 2, Broker for: PROIMPEX.

SELLES RECORDS, ul. Jagielska 43, 02-885 Warsaw, Tel: (+48) 22.643 9159/628 6618, Fax: (+48) 22.643 9160/628 6190, President: Tomasz Bielski; Format(s): CD pressing, Annual Capacity: 6000000, In house; Plus 3,500 stampers.

STUDIO DR, ul. Ogrodowa 20, 43-460 Wisla, PO Box 15 (Zip: 43-460), Tel: (+48) 3355 3620, Fax: (+48) 3355 3664, E-Mail: deorec@sliesia.pik-net.pl, Dir: Henryk Krol; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 2500000, In house, CD pressing, Broker for: KOCH INTERNATIONAL POLAND, Video cassette, Minimum order: 1, Annual Capacity: 10000, In house; Broker for CD Pressing, Prague, Czechoslovakia. Warsaw trade office: ulica Lisowska 29/5, tel: 22.349 797.

MANUFACTURING SERVICES

BASF POLSKA (POLAND), Al. Jerozolimskie 154, 02-326 Warsaw, Tel: (+48) 22.659 2142, Fax: (+48) 22.658 3534/5, MD: Slawomir Wiaderek, Sales Dir: Rafal Pruba; Soundcarrier Components & Raw Materials (DI).

EURO MUSIC COMPANY, Krasinskiego 14, 05-120 Legionowo, Tel: (+48) 22.625 4173, Fax: (+48) 22.625 4489/774 4118, President: Andrzej Oset; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

FOOD MACHINES, ul. Marynarska 14, 02-672 Warsaw, Tel: (+48) 22.434 872/430 271, Fax: (+48) 22.434 872/432 782, Contact: Tomasz Karaszewski; Soundcarrier Equipment.

MAGNETIC MEDIA, Przyszewskiego 45/10, 60-356 Poznan, Tel: (+48) 61.615 814/90.604 251, Fax: (+48) 61.615 814, MD: Piotr Kubacki; Soundcarrier Components & Raw Materials (DI).

POLISH RADIO CONCERT HALL STUDIO S1, ul. Woronicza 17, 00-950 Warsaw, Tel: (+48) 22.476 425/051, Fax: (+48) 22.437 408 or 434 462, MD: Stanislaw Leszczynski; Mastering services.

POLTON, ul. Dantyszka 8, 02-054 Warsaw, Tel: (+48) 22.255 487/684/681, Fax: (+48) 22.252 705, President: Jan Chojnacki; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

SELLES RECORDS, ul. Jagielska 43, 02-885 Warsaw, Tel: (+48) 22.643 9159/628 6618, Fax: (+48) 22.643 9160/628 6190, President: Tomasz Bielski; Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

SONUS, ul. Lyzwiarska 6, 05-092 Lomianki, Tel: (+48) 22.751 2332, Fax: (+48) 22.735 2625, MD: Bohdan Kezik; Mastering services.

STUDIO DR, ul. Ogrodowa 20, 43-460 Wisla, PO Box 15 (Zip: 43-460), Tel: (+48) 3355 3620, Fax: (+48) 3355 3664, E-Mail: deorec@sliesia.pik-net.pl, Dir: Henryk Krol; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Video cassette mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD packaging, Video cassette packaging & collating.

PORTUGAL

RECORD COMPANIES

ANANANA, PO Box 21671, 1137 Lisbon, Tel: (+351) 1.888 0550, Fax: (+351) 1.347 7557, President: Paulo Somsen.

ARTE E CONSTRUCAO, ED DA GRA: CULT RECORDS, Caminho do Palheiro Ferreira, Entrada 8, 9050 Casa 2, Funchal, Tel: (+351) 91.794 400-1, Fax: (+351) 91.792 616, MD: Alwis Nottebaum.

BMG ARIOLA PORTUGAL, Rua Joao Chagas, 53 A - 1, 1495 Alges, Tel: (+351) 1.414 8020, Fax: (+351) 1.414 2959, MD: Antonio Jose Correia de Brito.

DARGIL, Avenida 5 de Outubro 35/B, 1050 Lisbon, Tel: (+351) 1.357 4914, Fax: (+351) 1.352 8432, President: Jose Correa Mendes.

DINAMO DISCOS, 27 Rua Viriato, 1050 Lisbon, Tel: (+351) 1.353 5031, Fax: (+351) 1.353 5029, Contact: Manuel Faria.

DISCANTUS / MUNDO DA CANCAO, Rua Duque de Saldanha 97, 4300 Porto, Tel: (+351) 2.519 3100, Fax: (+351) 2.519 3109, MD: Avelino Tavares.

EMI - VALENTIM DE CARVALHO, Rua Cruz dos Poais 111, 1200 Lisbon, Tel: (+351) 1.391 4000, Fax: (+351) 1.395 7074/397 8400, MD: David Ferreira.

FABRICA DE SONS, Rua Alfredo Guisado 10-3, 1500 Lisbon, Tel: (+351) 1.778 9162/3/4, Fax: (+351) 1.778 4658, Dir: Carlos Cabral.

FAROL MUSICA, Armazem 1, Alto do Cotoao, 2735 Cacem, Tel: (+351) 1.426 1394, Fax: (+351) 1.426 1400, Contact: Fernando Judice.

JOHNNY BLUE, Rua da Madalena 90-3, 1100 Lisbon, Tel: (+351) 1.886 9226, Fax: (+351) 1.886 9226, President: Miguel Santos.

JORSOM - AUDIO VISUAL, Rua Tristao Vaz 20 D-E, 1400 Lisbon, PO Box 1077 Parede (Zip: 2775), Tel: (+351) 1.301 6185, Fax: (+351) 1.453 2547, MD: Jorge Costa-Pinto.

MCA MUSIC ENTERTAINMENT (PORTUGAL), C a m p o Pequeno 48, 2 Esq, Edificio Taurus, 1000 Lisbon, Tel: (+351) 1.792 8050, Fax: (+351) 1.793 0866, MD: Pedro Gaspar.

MEGADISCOS, Alameda do Alto da Barra - 18, 6 esq., 2780 Oeiras, Tel: (+351) 1.441 3107, Fax: (+351) 1.442 7005, MD: Jose Serrao.

MEGAMUSICA, Rua das Amendoeiras, Vivenda Julieta Cave, 2775 Carcavelos, PO Box 13 (Zip: 2775), Tel: (+351) 1.457 5786, Fax: (+351) 1.457 6173, Md/A&R Mgr: Jose Santos.

MOVIEPLAY PORTUGUESA, Rua Alfredo Guisado 10/5, 1500 Lisbon, Tel: (+351) 1.778 7977, Fax: (+351) 1.778 0882, MD: Antonio Simoes.

MTM, Rua Filinto Eliseo 271/C, 1300 Lisbon, PO Box 30072 (Zip: 1321), Tel: (+351) 1.364 8063, Fax: (+351) 1.362 3800, MD: Hugo Moutinho.

POLYGRAM DISCOS PORTUGAL, Rua Prof. Reinaldo dos Santos 12D, 1500 Lisbon, Tel: (+351) 1.778 7102, Fax: (+351) 1.778 0212, MD: Rodrigo Marin.

SKYFALL RECORDS/MOVIEPLAY, Rua Alfredo Guisado 10-3, 1500 Lisbon, Tel: (+351) 1.778 9162/3/4, Fax: (+351) 1.778 4658, MD: Joao Serafim.

SONY MUSIC PORTUGAL, Rua Juliao Quintinha 11, 1500 Lisbon, Tel: (+351) 1.711 0100, Fax: (+351) 1.714 2976, MD: Carlos Pinto.

UNIAO LISBOA, Ave Ceuta 1, Edif Urbiceuta, 8e Piso, 1300 Lisbon, Tel: (+351) 1.362 5711/5, Fax: (+351) 1.362 5716/7, MD: Antonio Cunha.

VALENTIM DE CARVALHO, Estrada de Paco D'Arcos 26, 2780 Oeiras, Tel: (+351) 1.441 3584, Fax: (+351) 1.443 2196, President: Rui Valentim de Carvalho.

WARNER MUSIC PORTUGAL, Rua Constantino de Braganca 26a, 1400 Lisbon, Tel: (+351) 1.301 8684, Fax: (+351) 1.301 9662, MD: Daniel de Sousa.

XUTOS E PONTAPES PRODUCOES MUSICAI, Rua Rodrigo Da Fonseca 182, 4 Esq, 1070 Lisbon, Tel: (+351) 1.388 9017/8, Fax: (+351) 1.387 0681, Contact: Marta Ferreira.

MUSIC PUBLISHERS

ARTE E CONSTRUCAO, ED DA MUS: CULT EDITION, Caminho do Palheiro Ferreira, Entrada 8, 9050 Casa 2, Funchal, Tel: (+351) 91.794 400-1, Fax: (+351) 91.792 616, MD: Alwis Nottebaum.

BMG EDICOES MUSICAI, Rua Joao Chagas, 53 A - 1, 1495 Alges, Tel: (+351) 1.414 8020, Fax: (+351) 1.414 2959, GM: Antonio Jose Correia de Brito.

DENNIS MUSIC RECORDED MUSIC LIBRARY, Avenida Julio Dinis 10-4, 1000 Lisbon, Tel: (+351) 1.795 6195, Fax: (+351) 1.797 3817, MD: Elvira Gomes Reis.

EMI SONGS PORTUGAL, Praca Nuno Rodrigues dos Santos 7, 1600 Lisbon, Tel: (+351) 1.726 9011, Fax: (+351) 1.727 0233, MD: Jan van Dijk.

FABRICA DE SONS, Rua Alfredo Guisado 10-3, 1500 Lisbon, Tel: (+351) 1.778 9162/3/4, Fax: (+351) 1.778 4658, Dir: Carlos Cabral.

STRAUSS - MUSICA E VIDEO, Rua Adelaide Cabete 3/A, 1500 Lisbon, Tel: (+351) 1.715 1151, Fax: (+351) 1.714 1723, Dir: Armando Martins.

RECORD DISTRIBUTORS

ANANANA, PO Box 21671, 1137 Lisbon, Tel: (+351) 1.888 0550, Fax: (+351) 1.347 7557, President: Paulo Somsen.

ANDANTE DISCOS, Avenida da Boavista 1471 L8, 4100 Oporto, Tel: (+351) 2.606 4585/3518, Fax: (+351) 2.606 3416, President: Jean-Pierre Jongenelen.

ARTE E CONSTRUCAO, ED DA GRA: CULT RECORDS, Caminho do Palheiro Ferreira, Estrada 8, 9050 Casa 2, Funchal, Tel: (+351) 91.794 400-1, Fax: (+351) 91.792 616, MD: Alwis Nottebaum.

DARGIL, Avenida 5 de Outubro 35/B, 1050 Lisbon, Tel: (+351) 1.357 4914, Fax: (+351) 1.352 8432, President: Jose Correa Mendes.

DEF RECORDS, Rua Padua Correia 379, 3 Esq. Frente, 4430 V.N. Gaia, Oporto, Tel: (+351) 2.372 1043, Fax: (+351) 2.372 1078, Dir: Paulo Alexandre Joaquim.

DISCANTOS / MUNDO DA CANCAO, Rua Duque de Saldanha 97, 4300 Porto, Tel: (+351) 2.519 3100, Fax: (+351) 2.519 3109, MD: Avelino Tavares.

EMI - VALENTIM DE CARVALHO, Rua Cruz dos Poais 111, 1200 Lisbon, Tel: (+351) 1.391 4000, Fax: (+351) 1.395 7074/397 8400, MD: David Ferreira.

FABRICA DE SONS, Rua Alfredo Guisado 10-3, 1500 Lisbon, Tel: (+351) 1.778 9162/3/4, Fax: (+351) 1.778 4658, Dir: Carlos Cabral.

JOHNNY BLUE, Rua da Madalena 90-3, 1100 Lisbon, Tel: (+351) 1.886 9226, Fax: (+351) 1.886 9226, President: Miguel Santos.

JORSOM - AUDIO VISUAL, Rua Tristao Vaz 20 D-E, 1400 Lisbon, PO Box 1077 Parede (Zip: 2775), Tel: (+351) 1.301 6185, Fax: (+351) 1.453 2547, MD: Jorge Costa-Pinto.

MEGAMUSICA, Rua das Amendoeiras, Vivenda Julieta Cave, 2775 Carcavelos, PO Box 13 (Zip: 2775), Tel: (+351) 1.457 5786, Fax: (+351) 1.457 6173, MD/A&R Mgr: Jose Santos.

MOVIEPLAY PORTUGUESA, Rua Alfredo Guisado 10/5, 1500 Lisbon, Tel: (+351) 1.778 7977, Fax: (+351) 1.778 0882, MD: Antonio Simoes.

SONY MUSIC PORTUGAL, Rua Juliao Quintinha 11, 1500 Lisbon, Tel: (+351) 1.711 0100, Fax: (+351) 1.714 2976, MD: Carlos Pinto.

RECORD PROMOTION

JPP PRODUcoes, Avenida Paulo VI, Lote 60/2, 2041 Rio Maior Codex, PO Box 59 (Zip: 2041), Tel: (+351) 43.91775, Fax: (+351) 43.91775, MD: Joao Paulo Soares.

SOUNDCARRIER MANUFACTURERS

COMEXPO, Calçada da Tapada 129 - R/C DTO, 1300 Lisbon, Tel: (+351) 1.363 6020/467, Fax: (+351) 1.363 4922, Contact: E Santos, Contact: Dulce Joia, Contact: Gina Rao; Soundcarrier Equipment.

COPISOM, Rua Sebastiao e Silva 23-23A Massama, 2745 Queluz, Tel: (+351) 1.439 0127, Fax: (+351) 1.437 6216, Contact: Antonio Simoes; Format(s): Audio cassette, Minimum order: 600, Annual Capacity: 10000000, In house (Pre-)Mastering Services: Audio cassette mastering Printing and Packaging Services: Audio cassette labels & inlay printing.

SONDEX COMERCIO E INDUSTRIA DE SOM, Rua D. Luis Furtado Albuquerque 23 B, 2835 Lavradio, Tel: (+351) 1.202 1887, Fax: (+351) 1.204 3830, MD: Carlos Oliveira; Format(s): Audio cassette, Annual Capacity: 3000000, CD pressing, (Pre-)Mastering Services: Audio cassette mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, CD packaging.

RUSSIA

RECORD COMPANIES

ALKOR RECORDS, 40 let Viksm Street 26-161, 620072 Ekaterinburg, Tel: (+7) 3432.475 944, Fax: (+7) 3432.475 944, President: Alexander Korzhev.

APEX RECORDS, Central Artists Hse, 10/14 Krimskij Val, 117049 Moscow, Tel: (+7) 95.241 1878, Fax: (+7) 95.241 1878, MD: Andrei A Sumin, MD (Western Eur): Hans op 't Landt.

BIZ ENTERTAINMENTS, B. Serpakhouskaya. 44, 13093 Moscow, PO Box 27 (Zip: M-93), Tel: (+7) 95.236 2288, Fax: (+7) 95.237 8402, President: Eduard Ratnikov.

MEZHDUNARODNAYA KNIGA, ulitsa Dimitrova 39, 113095 Moscow, Tel: (+7) 095.238 4600, Fax: (+7) 095.230 2117, MD: Igor Preferansky.

MUSIC PUBLISHERS

BIZ ENTERTAINMENTS, B. Serpakhouskaya. 44, 13093 Moscow, PO Box 27 (Zip: M-93), Tel: (+7) 95.236 2288, Fax: (+7) 95.237 8402, President/CEO: Boris Zosimov.

MAZUR MEDIA ST PETERSBURG, 46 Litejny Avenue, 191104 St. Petersburg, Tel: (+7) 812.279 2985, Fax: (+7) 812.272 9422.

NSK, Nemirovich-Danchenko Street 167, 630087 Novosibirsk, PO Box 379 (Zip: 630090), Tel: (+7) 3832.462 281, Fax: (+7) 3832.350 814, President: Alexei Bolikov.

RECORD DISTRIBUTORS

ALPHABETA RECORDS, PO Box 44, 115446 Moscow, Tel: (+7) 095.158 5895, Fax: (+7) 095.112 4188, MD: Andrei Rubin.

APEX RECORDS, Central Artists Hse, 10/14 Krimskij Val, 117049 Moscow, Tel: (+7) 95.241 1878, Fax: (+7) 95.241 1878, MD: Andrei A Sumin.

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FONOMUSIC, c/ Garcia de Paredes 12, 28010 Madrid, Tel: (+34) 1.446 7748, Fax: (+34) 1.593 0239, President: Juan M Santabaya.

GINGER MUSIC, c/ Industria 132, 08025 Barcelona, Tel: (+34) 3.347 5077, Fax: (+34) 3.348 0568, MD: Jaime Buget.

GOR, Manuel de Falla 2, 31005 Pamplona, Tel: (+34) 48.151 815, Fax: (+34) 48.151 514, MD: Marino Goni.

HARMONIA MUNDI (SPAIN), Avenida Pla del Vent 24, 08970 Sant Joan Despi, Tel: (+34) 3.373 1058, Fax: (+34) 3.373 6764.

HILARI RECORDS, Algorta (Bizkaia), PO Box 43 (Zip: 48990), Tel: (+34) 4.463 0644, Fax: (+34) 4.464 0406, MD: Patxi Amezaga.

KARONTE DISTRIBUTIONS, c/ Victor Andres Belaunde 22, 1b, 28016 Madrid, Tel: (+34) 1.344 0243, Fax: (+34) 1.457 6660, Contact: Fernando Rosado.

MANZANA DISTRIBUCIONES DISCOGRAFICAS, Plaza del Carmen 3, 28013 Madrid, Tel: (+34) 1.522 1734, Fax: (+34) 1.532 6224, MD: Julian Sanz Escalona.

MAX MUSIC, Via Augusta 302, 08017 Barcelona, Tel: (+34) 3.280 1011/3111, Fax: (+34) 3.205 4219/4319, Chmn/CEO: Miguel Dega.

METROPOL RECORDS, Avenida Republica Argentina 62/1/5, 08940 Cornellà de Llobregat (Barcelona), Tel: (+34) 3.376 3504, Fax: (+34) 3.376 3504, MD: Geferino Cuadrado Santiago.

MOON RECORDS, Dr. Juan Bautista Peset 49b, 46980 Paterna (Valencia), Tel: (+34) 6.138 5009, Fax: (+34) 6.138 5009, Comm Dir: Sofia Barbero Verdeguer.

NECTAR EXPORTACIONES, Paseo Alameda de Osuna 76, 28042 Madrid, Tel: (+34) 1.329 2522, Fax: (+34) 1.329 2066, MD: Paquita Munoz.

NEW MUSIC EDICIONES MUSICALES, Madrid, PO Box 9.046 Apartado (Zip: 28080), Tel: (+34) 1.575 8784, Fax: (+34) 1.577 4367, MD: Gerhard Haltermann.

NUEVOS MEDIOS, Marques del Duero 8, 28001 Madrid, Tel: (+34) 1.435 5678, Fax: (+34) 1.575 2188, MD: Mario Pacheco.

POLYGRAM IBERICA (RECORDS), Suero de Quinones 38, 28002 Madrid, Tel: (+34) 1.564 3310, Fax: (+34) 1.562 5693, President: Francisco Bestard.

RAFA RELEA 100% ROCK, Batalla de Lepanto 20, 3-A, 28910 Leganes (Madrid), PO Box 274 (Apartado) (Zip: 28910), Tel: (+34) 1.686 1854, Fax: (+34) 1.677 0616, MD: Rafa Relea.

RTVE MUSICA, Casa de la Radio - Prado del Rey, 28223 Madrid, Tel: (+34) 1.346 7051, Fax: (+34) 1.346 1232, A&R Mgr: Ramos Jose Luis.

SEVERAL RECORDS, Matilde Hernandez 31 - 2A, 28019 Madrid, Tel: (+34) 1.471 4613, Fax: (+34) 1.471 4711, Mgr: Jose Luis Garcia.

SOLUCIONES CREATIVAS, Anastro 44, 28033 Madrid, Tel: (+34) 1.767 1437, Fax: (+34) 1.302 0592.

SONIFOLK-LYRICON, c/ Fernando El Catolico 58, 28015 Madrid, Tel: (+34) 1.544 5955, Fax: (+34) 1.544 9738, President: Pedro Vaquero Sanchez.

SONY MUSIC ENTERTAINMENT (SPAIN), Paseo de la Castellana 93-9, 28046 Madrid, Tel: (+34) 1.596 8300, Fax: (+34) 1.596 8383, President: Claudio Conde.

SOUND FACTORY, Avenida Antoni Gaudi 106, 08192 Sant Quirze del Valles, Barcelona, Tel: (+34) 3.721 0663, Fax: (+34) 3.721 0603, President: Josep Serrat.

TECNOSAGA, Dolores Armengot 13, 28025 Madrid, Tel: (+34) 1.466 5900, Fax: (+34) 1.461 8653, MD: M Santamaria Anas.

RECORD PROMOTION

AS ROCK PROMOTIONS, Hilados 20, Esc. Dcha. 6b, 28850 Torrejon de Ardoz (Madrid), Tel: (+34) 1.677 0616, Fax: (+34) 1.677 0616, Dir: Adrian C Schulze.

DIFUSION IBERICA, c/ Trafalgar 19, 28010 Madrid, Tel: (+34) 1.594 4111/447 5300, Fax: (+34) 1.593 8233/446 8988, Public relations.

KO COMUNICACION GRUPO - KOPROMOTIONS, La Puebla 4, 28004 Madrid, Tel: (+34) 1.522 9447, Fax: (+34) 1.522 9452, E-Mail: musitron@intertex.es, MD: Juanjo Castillo.

RAFA RELEA 100% ROCK, Batalla de Lepanto 20, 3-A, 28910 Leganes (Madrid), PO Box 274 (Apartado) (Zip: 28910), Tel: (+34) 1.686 1854, Fax: (+34) 1.677 0616, MD: Rafa Relea.

SOLUCIONES CREATIVAS, Anastro 44, 28033 Madrid, Tel: (+34) 1.767 1437, Fax: (+34) 1.302 0592, MD: Ramon Martin.

SOUNDCARRIER MANUFACTURERS

ALTA TECNOLOGIA EN DUPLICACION, Sant Marti de l'Erm 10 Pol Ind Font Santa, 08970 Sant Joan Despi (Barcelona), Tel: (+34) 3.373 6353, Fax: (+34) 3.373 3382, Dir: Jaime Gratacos Andreu; Format(s): Audio cassette, Minimum order: 1000, Annual Capacity: 10000000, In house.

BOCSA, Cuzco 19, 08030 Barcelona, Tel: (+34) 3.311 1811, Fax: (+34) 3.311 7206, Sales Dir: Jordi Ruiz; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 15000000, In house, Video cassette, Minimum order: 500, Annual Capacity: 18000000, In house.

ESTUDIOS GEMA, c/ Segre 4-5, Poligono Ind. Cadesbank, 08291 Ripolllet (Barcelona), Tel: (+34) 3.580 8477, Fax: (+34) 3.580 9002, MD: Enric Catala.

SERVICIOS IBERICOS ENTERTAINMENT, Carretera Leganes, Pl Urquina, 28925 Alcorcon (Madrid), Tel: (+34) 1.643 1080, Fax: (+34) 1.643 0709, GM: Francisco Cenalmor; Format(s): CD pressing, Annual Capacity: 12000000, In house.

SONOPRESS/BERMEMORY, Avenida Fuentemarr 35, Pl. de Coslada, 28820 Madrid, Tel: (+34) 1.671 2200, Fax: (+34) 1.671 3909, MD: Luis Carbo; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 20000000, CD pressing, Minimum order: 500, Annual Capacity: 30000000, Video cassette, Minimum order: 250, Annual Capacity: 8000000, Vinyl (12-inch) pressing, Minimum order: 500, Annual Capacity: 6000000, Vinyl (7-inch) pressing, Minimum order: 500, Annual Capacity: 2000000.

TECNO CD, Las Fabricas 2 Bis, Poligono Ind. Urquina, 28925 Alcorcon (Madrid), Tel: (+34) 1.643 1238, Fax: (+34) 1.643 0238, GM: Gilles Bastit.

MANUFACTURING SERVICES

AURHA RECORDING STUDIOS, Jose Argemi 37, 08950 Esplugues de Llobregat (Barcelona), Tel: (+34) 3.371 0066, Fax: (+34) 3.371 0066, Dir: Maurizio Tonelli; Mastering services.

BASF MAGNETICS IBERICA, Calle de Velazquez, 140 Bis, 28006 Madrid, Tel: (+34) 1.562 7845, Fax: (+34) 1.561 4264, MD: Antonio Arriaga, Sales Dir: Antonio Fernandez; Soundcarrier Components & Raw Materials (D).

BOCSA, Cuzco 19, 08030 Barcelona, Tel: (+34) 3.311 1811, Fax: (+34) 3.311 7206, Sales Dir: Jordi Ruiz; (Pre-)Mastering Services: Audio cassette mastering, Video cassette mastering, Printing and Packaging Services: Audio cassette packaging & collating, Video cassette packaging & collating.

EUROSONIC, Maria Teresa 16, 28028 Madrid, Tel: (+34) 1.725 8812/361 3400, Fax: (+34) 1.355 1027, MD: Jose Antonio Brotons; Mastering services.

LUCIANO AGUILAR, Mallorca 279, 08037 Barcelona, Tel: (+34) 3.487 6667, Fax: (+34) 3.487 3002, Contact: Juan Pedemonte; Soundcarrier Equipment.

NOISEX RECORDS, Avenida del Puerto 89/14, 46022 Valencia, Tel: (+34) 6.331 0919, Fax: (+34) 6.331 0919, President: Bernardo Mascarell; Mastering services.

SONOPRESS/BERMEMORY S.A., Avenida Fuentemarr 35, Poligono Industrial de Coslada, 28820 Madrid, Tel: (+34) 1.671 2200, Fax: (+34) 1.671 3909, MD: Luis Carbo; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Vinyl disc cutting, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

UNION MUSICAL EDICIONES, Blanca de Navarra 3 bajo B, 28010 Madrid, Tel: (+34) 1.3083 642, Fax: (+34) 1.3104429; Soundcarrier Equipment (D).

SWEDEN

RECORD COMPANIES

ACCELERATING BLUE FISH, Nya Skoghuss, 240 36 Stehag, Tel: (+46) 413.44337, Fax: (+46) 413.44337, A&R/Promo: Bo Magnusson.

AIR CHRYSALIS SCANDINAVIA, Valhallavägen 134, Stockholm, PO Box 10220 (Zip: 100 55), Tel: (+46) 8.663 0720, Fax: (+46) 8.663 9235, President: Lars Wiggman.

AMIGO MUSIK, Norrbäckgatan 47, Stockholm, PO Box 6058 (Zip: 102 31), Tel: (+46) 8.340 195, Fax: (+46) 8.340 698, MD: Per Anders Boquist.

ARCADE/CNR MUSIC (SWEDEN), Nordenflychtsgatan 55, 104 25 Stockholm, PO Box 30113 (Zip: 104 25), Tel: (+46) 8.441 3800, Fax: (+46) 8.137 030, MD: Staffan Hjort.

BAD TASTE RECORDS, Stora Grabrodersgatan 14, 222 22 Lund, PO Box 41 (Zip: 221 00), Tel: (+46) 46.131 315, Fax: (+46) 46.131 315, Owner: Björn Barnekow.

BEAT THAT RECORDS, Västergatan 23, 211 21 Malmö, Tel: (+46) 40.306 316, Fax: (+46) 40.306 336, E-Mail: ehmrst@energy-rekords.se, MD/Label Mgr: Hakan Ehrnst.

BENGANS MUSIK, Stigbergstorget 1, 414 63 Göteborg, Tel: (+46) 31.141 188, Fax: (+46) 31.424 223, Contact: Bengt Brorsson.

BIRDNEST RECORDS, Kolsvågatan 4, 731 33 Köping, Tel: (+46) 221.21050, Fax: (+46) 221.21112, MD: Per Granberg.

BLITZ RECORDS, Stockholm, PO Box 347 (Zip: 101 26), Tel: (+46) 8.282 890/4, Fax: (+46) 8.290 122, E-Mail: blitz@stockholm.se, MD: Wolfgang Jedliczka.

BMG ARIOLA SWEDEN, Norra Bancostrand 2, 103 13 Stockholm, PO Box 2082 (Zip: 103 13), Tel: (+46) 8.412 1700, Fax: (+46) 8.411 1770, MD: Hasse Breitholtz.

CHEIRON RECORDS, Drottningholmssvagen 35, 112 42 Stockholm, Tel: (+46) 8.654 5600, Fax: (+46) 8.650 1144, MD: Tom Talomaa.

CLUBVISION RECORDINGS, Stockholm, PO Box 7799 (Zip: 103 96), Tel: (+46) 8.665 6062, Fax: (+46) 8.665 1082, GM/Licensing: Jan Ekholm.

DIESEL SWEDEN, Sodra Brobanken 41b, 11149 Stockholm, Tel: (+46) 8.611 0204, Fax: (+46) 8.611 2841, MD: Torbjörn Sten.

DOLORES RECORDS, Drottninggatan 52, 411 07 Göteborg, Tel: (+46) 31.158 470, Fax: (+46) 31.152 340, MD: Ismail Samile.

EDEL SWEDEN, Svartdungen 3A, 182 11 Danderyd, Tel: (+46) 8.753 0096, Fax: (+46) 8.753 3096, MD: Mats Hylin.

EMI SVENSKA, Tritonvägen 17, 171 25 Solna, PO Box 1289 (Zip: 171 25), Tel: (+46) 8.764 3800, Fax: (+46) 8.297 407, MD: Rolf Nygren.

EMPIRE RECORDS, Rotebergsv. 9, 192 78 Sollentuna, Tel: (+46) 8.754 8130, Fax: (+46) 8.754 8120, MD: Christer Wedin.

ENERGY REKORDS, Västergatan 23, 211 21 Malmö, Tel: (+46) 40.306 316, Fax: (+46) 40.306 336, E-Mail: ehmrst@energy-rekords.se, MD/Label Mgr: Hakan Ehrnst.

EVA RECORDS, Alaygatan 113, Solna, PO Box 1291 (Zip: 171 25), Tel: (+46) 8.629 5530, Fax: (+46) 8.293 313, Contact: Lars Höglund.

FOUR LEAF CLOVER RECORDS, Sundbyberg, PO Box 1231 (Zip: 172 24), Tel: (+46) 8.628 8205, Fax: (+46) 8.628 8206, Dir: Lars Samuelson.

GAZZELL MUSIC, Tappvägen 24, Bromma, PO Box 20055 (Zip: 161 02), Tel: (+46) 8.799 6900, Fax: (+46) 8.294 006, Chmn: Dag Haeggqvist.

GOLDFEAD MUSIC, Sveavägen 163, 104 35 Stockholm, PO Box 23149 (Zip: 104 35), Tel: (+46) 8.334 470, Fax: (+46) 8.337 670, MD: Ian Colven.

GOOD TIMES MUSIC & RECORDS, Angbyhöjden 44, 16155 Bromma, Tel: (+46) 8.687 0183, Fax: (+46) 8.687 0183, Contact: Anders Bruze.

HAWK RECORDS, Danderyd, PO Box 109 (Zip: 182 12), Tel: (+46) 8.755 9970, Fax: (+46) 8.755 8870, MD: Björn Hakanson.

HELAN KOMMUNIKATION, Lidingsö, PO Box 4124 (Zip: 18140), Tel: (+46) 8.767 6840, Fax: (+46) 8.767 3372, MD: Lars-Olof Helen.

HLT, Husbergsvägen 1, 840 93 Hede, PO Box 4 (Zip: 840 93), Tel: (+46) 10.690 6719, Fax: (+46) 10.690 6719, MD: Marianne Holm.

HOT STUFF RECORDS, Norda Esplanaden 1, 343 32 Almhult, PO Box 57 (Zip: 343 21), Fax: (+46) 476.10006, MD: Per Faelténborg.

HOUSE OF KICKS DISTRIBUTION, Stora Nygatan 18, 111 27 Stockholm, PO Box 2140 (Zip: 103 14), Tel: (+46) 8.791 8989, Fax: (+46) 8.200 726, MD: Johan Hargeby.

HSM MUSIC (SWEDEN), Lund, PO Box 1122 (Zip: 221 04), Tel: (+46) 46.125 212, Fax: (+46) 46.184 940, President: Berno Paulsson.

JAM LAB MUSIC, V. Hamngatan 1, 403 13 Gothenburg, PO Box 2138 (Zip: 403 13), Tel: (+46) 31.137 603, Fax: (+46) 31.133 033, MD: Lars McLachlan.

JUST 4 FUN, Östermalmsgatan 29E, 612 41 Finspång, PO Box 2032 (Zip: 612 02), Tel: (+46) 122.14133, Mobile: (+46) 70.581 5166, Fax: (+46) 122.14133, E-Mail: just.4fun@mailbox.swipnet.se, Md/A&R & Promo Mgr: Stefan Wernhede.

LADYBIRD PRODUCTIONS, Borgvägen 27, 191 55 Sollentuna, Tel: (+46) 8.968 399, Fax: (+46) 8.965 282, MD: Björn Johansson.

LIONHEART RECORDS, Södermannagatan 38 B, 116 40 Stockholm, Tel: (+46) 8.714 9514, Fax: (+46) 8.714 9397, Contact: Hakan Almqvist.

M&A MUSIC ART, Simrishamnsgatan 20A, 214 23 Malmö, Tel: (+46) 40.973 814/300 882, Fax: (+46) 40.611 8988, MD: Andreas Larsson.

MCA MUSIC ENTERTAINMENT (SWEDEN), Riddargatan 23, Third Floor, 102 04 Stockholm, PO Box 55505 (Zip: 102 04), Tel: (+46) 8.671 2500, Fax: (+46) 8.662 5000, MD: Gert Holmfred.

MEGA RECORDS SWEDEN, Skeppargatan 8, 114 52 Stockholm, Tel: (+46) 8.663 3660, Fax: (+46) 8.663 3696, Md/A&R Mgr: Terje Engen.

MI-MO SOUND, Edinsv. 10, 13145 Nacka, Tel: (+46) 8.995 090, Fax: (+46) 8.995 090, Contact: Mick Moberg.

MNW MUSIC, Glantvägen 2, 183 25 Täby, PO Box 535 (Zip: 183 25), Tel: (+46) 8.630 1033, Fax: (+46) 8.630 1034, E-Mail: headq@mnw.se.

MNW RECORDS GROUP, Glantvägen 2, 183 25 Täby, PO Box 535 (Zip: 183 25), Tel: (+46) 8.630 1033, Fax: (+46) 8.630 1034, E-Mail: headq@mnw.se, MD: Jonas Sjöestroem.

MVG RECORDS, Roslagsgatan 36, 104 32 Stockholm, PO Box 19003 (Zip: 104 32), Tel: (+46) 8.612 8220, Fax: (+46) 8.612 3086, MD: Per Kviman.

NEMESIS MUSIC, Östra Sandgatan 9, 252 27 Helsingborg, Tel: (+46) 42.282 220, Fax: (+46) 42.282 320, MD: David Maile.

NEW MUSIC STOCKHOLM, Riddargatan 47, Stockholm, PO Box 10062 (Zip: 100 55), Tel: (+46) 8.667 7770, Fax: (+46) 8.661 7291, President: Roffe Persson.

PITCH CONTROL, Gamla Brogatan 27-29, 111 20 Stockholm, PO Box 295 (Zip: 101 25), Tel: (+46) 8.208 030, Fax: (+46) 8.140 568, Joint MD: Michel Petre.

POLYGRAM SWEDEN, Mariehallsvägen 37, 161 02 Bromma, PO Box 20510 (Zip: 161 02), Tel: (+46) 8.629 5300, Fax: (+46) 8.764 5688, MD: Lennart Backman.

PUMPKIN RECORDS, Sphaga, PO Box 8019 (Zip: 163 08), Tel: (+46) 8.627 9797, Fax: (+46) 8.627 9796, MD: Fredrik Olsson.

REMIXED RECORDS, Talkkrogsvägen 8, 122 63 Enskede, Stockholm, Tel: (+46) 8.649 0010, Mobile: (+46) 0708.288 555, Fax: (+46) 8.649 0015, E-Mail: info@remixed.se, MD: Giovanni Sconfienza.

RICOCHET PRODUCTIONS, Starrbacksgatan 1, 172 21 Sundbyberg, PO Box 1026 (Zip: 172 21), Tel: (+46) 8.627 4900, Fax: (+46) 8.294 337, Pres/A&R: Peter Swartling.

RUB-A-DUB, Tjårhovsgatan 44, 116 28 Stockholm, Tel: (+46) 8.641 1339, Fax: (+46) 8.714 9179, Mgr: Wilfredo Stephenson.

SCANDINAVIAN RECORDS/FLEX RECORDS, Soldatvägen 20, 183 62 Täby, Tel: (+46) 8.732 6606, Fax: (+46) 8.732 6808, Contact: Birgit Holmfred.

SCRANTA GRAMMOFON, Bergumsvägen 5, 691 33 Karlskoga, Tel: (+46) 586.56030, Mobile: (+46) 10.280 3205, Fax: (+46) 586.55400, MD: Ebbe Nilsson.

SONET GRAMMOFON (STOCKHOLM LABEL GROUP), Mariehallsvägen 35, 161 02 Bromma, PO Box 20505 (Zip: 161 02), Tel: (+46) 8.629 6800, Fax: (+46) 8.983 070, Label Mgr: Jonas Holst.

SONY MUSIC ENTERTAINMENT (SWEDEN), Mariehallsvägen 40, 161 02 Bromma, PO Box 20037 (Zip: 161 02), Tel: (+46) 8.475 4100, Fax: (+46) 8.288 447, MD: Sten Af Klinteberg.

STOCKHOLM RECORDS, Mariehallsvägen 35, 161 02 Bromma, PO Box 20504 (Zip: 161 02), Tel: (+46) 8.629 6820, Fax: (+46) 8.627 0864, GM: Eric Hasselqvist.

STOCKHOUSE RECORDS, Johan Banersväg 19, 182 75 Stocksund, PO Box 74 (Zip: 182 71), Tel: (+46) 8.624 0255, Fax: (+46) 8.624 0494, MD: Staffan Jordansson.

SWEDISH PRIME TIME RECORDS, Kungsgangsvägen 18, 753 01 Uppsala, PO Box 64, Tel: (+46) 18.692 919/70.512 2820, Fax: (+46) 18.692 919, MD: Dag Carlsson.

TAB, Arboga, PO Box 196 (Zip: 732 24), Tel: (+46) 589.10350, Fax: (+46) 589.10350, MD/A&R: Harry Holm.

TOP TRADE ENT., Mejerivägen 7, 2 Tr., 100 74 Stockholm, PO Box 47010 (Zip: 10074), Tel: (+46) 8.681 0219, Fax: (+46) 8.681 0216, MD: Jorgen Sigfridsson.

VIRGIN RECORDS SWEDEN, Tritonvägen 17, 171 25 Solna, PO Box 1291 (Zip: 171 25), Tel: (+46) 8.629 5530, Fax: (+46) 8.985 712, MD: Anders Hjelmtorp.

VIVA RECORDS, Gammelgordsv. 38-42, Sollentuna, PO Box 85 (Zip: 191 22), Tel: (+46) 8.618 0030, Fax: (+46) 8.964 080, President: Lars Pettersson.

WARNER MUSIC SWEDEN, Eriksbergsgatan 27, Stockholm, PO Box 1228 Kista (Zip: 164 28), Tel: (+46) 8.752 2600, Fax: (+46) 8.752 2616, Regional Dir: Hans Englund.

WOUNDED RECORDS, Flinspang, PO Box 193 (Zip: 612 24), Fax: (+46) 122.17687, Contact: Roger Sjogren.

MUSIC PUBLISHERS

ABR. LUNDQUIST MUSIKFORLAG, Danderyd, PO Box 93 (Zip: 182 11), Tel: (+46) 8.732 9235, Fax: (+46) 8.732 9238, Sales Dir: Ann-Mari Rundqvist.

AIR CHRYSALIS SCANDINAVIA, Valhallavägen 134, Stockholm, PO Box 10220 (Zip: 100 55), Tel: (+46) 8.663 0720, Fax: (+46) 8.663 9235, President: Lars Wiggman.

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BMG MUSIC PUBLISHING SCANDINAVIA, Starrbacksgatan 1, 172 21 Sundbyberg, PO Box 1026 (Zip: 172 21), Tel: (+46) 8.627 4900, Fax: (+46) 8.294 337, MD: Lars Karlsson.

CAMP MUSIC CORPORATION, Sundbyberg, PO Box 1231 (Zip: 172 24), Tel: (+46) 8.628 8205, Fax: (+46) 8.628 8206, Dir: Lars Samuelson.

DIESEL MUSIC, Sodra Brobanken 41b, 11149 Stockholm, Tel: (+46) 8.611 0204, Fax: (+46) 8.611 2841, MD: Torbjorn Sten.

EMI MUSIC PUBLISHING SCANDINAVIA, Karlsbodavägen 20 B, 161 70 Bromma, PO Box 20509 (Zip: 161 02), Tel: (+46) 8.635 6500, Fax: (+46) 8.986 028, MD: Stefan Egmar.

EMPIRE RECORDS, Rotebergsv. 9, 192 78 Sollentuna, Tel: (+46) 8.754 8130, Fax: (+46) 8.754 8120, MD: Christer Wedin.

GAZZEL MUSIC, Tappvagen 24, Bromma, PO Box 20055 (Zip: 161 02), Tel: (+46) 8.799 6900, Fax: (+46) 8.294 006, Chmn: Dag Haeggqvist.

HELAN KOMMUNIKATION, Lidingö, PO Box 4124 (Zip: 18140), Tel: (+46) 8.767 6840, Fax: (+46) 8.767 3372, MD: Lars-Olof Helen.

HLT, Husbergsvägen 1, 840 93 Hede, PO Box 4 (Zip: 840 93), Tel: (+46) 10.690 6719, Fax: (+46) 10.690 6719, MD: Marianne Holm.

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HSM MUSIC (SWEDEN), Lund, PO Box 1122 (Zip: 221 04), Tel: (+46) 46.125 212, Fax: (+46) 46.184 940, President: Bemo Paulsson.

JAM LAB MUSIC, V. Hamngatan 1, 403 13 Gothenburg, PO Box 2138 (Zip: 403 13), Tel: (+46) 31.137 603, Fax: (+46) 31.133 033, MD: Lars McLachlan.

JAY BEE MUSIC, c/o BMG Music Publishing, Sundbyberg, PO Box 1026 (Zip: 172 21), Tel: (+46) 8.660 0100, Fax: (+46) 8.660 8088, MD: Peter Swartling.

JIMMY FUN MUSIC, Brickebergsvägen 21 A, 702 21 Örebro, Tel: (+46) 19.360 015, Fax: (+46) 19.361 015, MD: Per Gessle.

JIMMY FUN MUSIC, Solna, PO Box 1931 (Zip: 171 19), Tel: (+46) 8.288 232, Mobile: (+46) 10.290 2755, Fax: (+46) 8.288 237, MD: Per Gessle.

LIONHEART RECORDS, Södermannagatan 38 B, 116 40 Stockholm, Tel: (+46) 8.714 9514, Fax: (+46) 8.714 9397, Contact: Hakan Almqvist.

MASS MEDIA MUSIC, Östra Sandgatan 9, 252 27 Helsingborg, Tel: (+46) 42.282 220, Fax: (+46) 42.282 320, MD: David Maile.

MATCH MUSIC INTERNATIONAL/MOVIE MUSIC, Tappvagen 24, 168 35 Bromma, PO Box 20124 (Zip: 161 02), Tel: (+46) 8.281 910, Mobile: (+46) 70.7906 939, Fax: (+46) 8.281 920, President: Steve Martin.

MCA MUSIC SCANDINAVIA, Box 55505, Riddargatan 23, 102 04 Stockholm, Tel: (+46) 8.662 2340, Fax: (+46) 8.662 5730, MD: Martin Ingestrom.

MI-MO SOUND, Edinsv. 10, 13145 Nacka, Tel: (+46) 8.995 090, Fax: (+46) 8.995 090, Contact: Mick Moberg.

MISTY MUSIC, Lutzengatan 12, Stockholm, PO Box 10149 (Zip: 100 55), Tel: (+46) 8.660 7755, Fax: (+46) 8.661 0115, MD: Anders Moren.

MNW MUSIC, Glantvagen 2, 183 25 Täby, PO Box 535 (Zip: 183 25), Tel: (+46) 8.630 1033, Fax: (+46) 8.630 1034, E-Mail: headq@mnw.se, MD: Jonas Sjöestrom.

MONO MUSIC, Sodra Brobanken 41A, 11149 Skeppsholmen, Stockholm, Tel: (+46) 8.611 3530, Fax: (+46) 8.611 0464, MD: Goerel Hanser.

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NORDIC ARTIST, 112 98 Stockholm, PO Box 12881 (Zip: 112 98), Tel: (+46) 8.562 6205, Fax: (+46) 8.562 62060, Impresario: Johan Englund.

PEERMUSIC, Barrstigen 28, 167 31 Bromma, Stockholm, Tel: (+46) 8.704 0140, Fax: (+46) 8.704 8100, E-Mail: stockholm@peermusic.com, MD: Hans Skoog.

PLANET PUMPKIN MUSIC, Spanga, PO Box 8019 (Zip: 163 08), Tel: (+46) 8.627 9797, Fax: (+46) 8.627 9796, MD: Fredrik Olsson.

REMIXED RECORDS, Talkrogsvägen 8, 122 63 Enskede, Stockholm, Tel: (+46) 8.649 0010, Mobile: (+46) 0708.288 555,

Fax: (+46) 8.649 0015, E-Mail: info@remixed.se, MD: Giovanni Sconfienza.

SCANDINAVIAN SONGS, Danderyd, PO Box 109 (Zip: 182 12), Tel: (+46) 8.755 9970, Fax: (+46) 8.755 8870, MD: Kaj Lunden-Welden.

SCANDINAVIAN SONGS MUSIC LIBRARY, Danderyd, PO Box 109 (Zip: 182 12), Tel: (+46) 8.755 9970, Fax: (+46) 8.755 8870, Prof Mgr: Per Liliefeldt.

SCRANTA SONGS, Bergumsvägen 5, 691 33 Karlskoga, Tel: (+46) 586.56030, Mobile: (+46) 10.280 3205, Fax: (+46) 586.55400, MD: Ebbe Nilsson.

SONET MUSIC, Mariehallsvägen 35, 161 02 Bromma, PO Box 20505 (Zip: 161 02), Tel: (+46) 8.629 6800, Fax: (+46) 8.983 070, MD: Rune Ohlwerman.

SONY/ATV MUSIC PUBLISHING, Mariehallsvägen 40, 161 02 Bromma, PO Box 20037 (Zip: 161 02), Tel: (+46) 8.475 4100, Fax: (+46) 8.286 751, GM: Thomas Hagglom.

SVENSK SKOLMUSIK, Martagatan 19, 332 30 Gislaved, PO Box 183 (Zip: 332 24), Tel: (+46) 371.511 111, Mobile: (+46) 70.623 0213, Fax: (+46) 371.511 123, MD: Jan Manssen.

SWEDEN MUSIC, Mariehallsvägen 35, 161 02 Bromma, PO Box 20504 (Zip: 161 02), Tel: (+46) 8.629 5370, Fax: (+46) 8.629 5383, Chmn: Stig Anderson.

SWEDISH PRIME TIME RECORDS, Kungsvägen 18, 753 01 Uppsala, Tel: (+46) 18.692 919/70.512 2820, Fax: (+46) 18.692 919, MD: Dag Carlsson.

TAB, Arboga, PO Box 196 (Zip: 732 24), Tel: (+46) 589.10350, Fax: (+46) 589.10350, Publ: Harry Holm.

UNITED STAGE PUBLISHING, Malmö, PO Box 9174 (Zip: 20039), Tel: (+46) 40.220 575, Fax: (+46) 40.220 485, E-Mail: united.stage@unitedstage.se, MD: Anders Larsson.

WARNER/CHAPPELL MUSIC SCANDINAVIA, Vendevägen 85 B, 182 15 Danderyd, PO Box 533 (Zip: 182 15), Tel: (+46) 8.755 1210, Fax: (+46) 8.755 1596, President: Lennart Desmond.

WENNICK MUSIC, Skeppargatan 8, 11r, 114 52 Stockholm, Tel: (+46) 8.663 3660, Fax: (+46) 8.663 3696, Contact: Terje Engen.

WORLD SONGS SWEDEN, Suezgatan 11, 211 21 Malmö, PO Box 154 (Zip: 201 21), Tel: (+46) 40.973 333, Mobile: (+46) 70.777 3443, Fax: (+46) 40.973 377, E-Mail: johan@worldstudios.se, MD: Johan Beijerholm.

ZOMBA PRODUCTION MUSIC SCANDINAVIA, Liljeholmsvägen 16 C, Stockholm, PO Box 17047 (Zip: 104 62), Tel: (+46) 8.645 7080, Fax: (+46) 8.744 1080, MD: Eva Golert.

RECORD DISTRIBUTORS

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AMIGO MUSIC, Norrbäckgatan 47, Stockholm, PO Box 6058 (Zip: 102 31), Tel: (+46) 8.340 195, Fax: (+46) 8.340 698, MD: Per Anders Boquist.

ARCADE/CNR MUSIC (SWEDEN), Nordenflychtsvägen 55, 104 25 Stockholm, PO Box 30113 (Zip: 104 25), Tel: (+46) 8.441 3800, Fax: (+46) 8.137 030, MD: Staffan Hjort.

BAD TASTE RECORDS, Stora Grabrodersgatan 14, 222 22 Lund, PO Box 41 (Zip: 221 00), Tel: (+46) 46.131 315, Fax: (+46) 46.131 315, Owner: Björn Barnekow.

BIRDNEST RECORDS, Kolsvagen 4, 731 33 Koping, Tel: (+46) 221.21050, Fax: (+46) 221.21112, MD: Per Granberg.

BLITZ RECORDS, Stockholm, PO Box 347 (Zip: 101 26), Tel: (+46) 8.282 890/4, Fax: (+46) 8.290 122, E-Mail: blitz@stockholm.se, MD: Wolfgang Jedliczka.

BMG ARIOLA SWEDEN, Norra Bångsgränd 2, 103 13 Stockholm, PO Box 2082 (Zip: 103 13), Tel: (+46) 8.412 1700, Fax: (+46) 8.411 1770, MD: Hasse Breitholtz.

ENERGY RECORDS, Västergatan 23, 211 21 Malmö, Tel: (+46) 40.306 316, Fax: (+46) 40.306 336, E-Mail: ehrnst@energy-rekords.se, MD/Label Mgr: Hakan Ehrnst.

EUROTON MUSIK, Hagersten, PO Box 6066 (Zip: 129 06), Tel: (+46) 8.646 4808, Fax: (+46) 8.976 670, MD: Eva Jünnegren.

FLC DISTRIBUTION, Sundbyberg, PO Box 1231 (Zip: 172 24), Tel: (+46) 8.628 8205, Fax: (+46) 8.628 8206, Dir: Lars Samuelson.

HELAN KOMMUNIKATION, Lidingö, PO Box 4124 (Zip: 18140), Tel: (+46) 8.767 6840, Fax: (+46) 8.767 3372, MD: Lars-Olof Helen.

HOT STUFF RECORDS, Norda Esplanaden 1, 343 32 Almhult, PO Box 57 (Zip: 343 21), Fax: (+46) 476.10006, MD: Per Faeltner.

HOUSE OF KICKS DISTRIBUTION, Stora Nygatan 18, 111 27 Stockholm, PO Box 2140 (Zip: 103 14), Tel: (+46) 8.791 8989, Fax: (+46) 8.200 726, MD: Johan Hargeby.

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NEXT STOP DISTRIBUTION, Sveavägen 163, 104 35 Stockholm, Tel: (+46) 8.334 470, Fax: (+46) 8.337 670, MD: Ian Colven.

ON THE DOUBLE EUROPE, Gamla Brogatan 27, 111 20 Stockholm, Tel: (+46) 8.242 192, Fax: (+46) 8.242 193, MD: Björn Wrangert.

PITCH CONTROL, Gamla Brogatan 27-29, 111 20 Stockholm, PO Box 295 (Zip: 101 25), Tel: (+46) 8.208 030, Fax: (+46) 8.140 568, Joint MD: Michel Petre.

SKANDINAVISK MUSIK DISTRIBUTION, Industrivägen 1, 171 48 Solna, Tel: (+46) 8.470 3500, Fax: (+46) 8.274 714, MD: Goran Thureson.

VIRGIN RECORDS SWEDEN, Tritonvägen 17, 171 25 Solna, PO Box 1291 (Zip: 171 25), Tel: (+46) 8.629 5530, Fax: (+46) 8.985 712, MD: Anders Hjeltnor.

VIVA RECORDS, Gammelgordsv. 38-42, Sollentuna, PO Box 85 (Zip: 191 22), Tel: (+46) 8.618 0030, Fax: (+46) 8.964 080, President: Lars Pettersson.

RECORD PROMOTION

HLT, Husbergsvägen 1, 840 93 Hede, PO Box 4 (Zip: 840 93), Tel: (+46) 10.690 6719, Fax: (+46) 10.690 6719, MD: Marianne Holm.

TAB PRODUCTION, Arboga, PO Box 196 (Zip: 732 24), Tel: (+46) 589.10350, Fax: (+46) 589.10350, MD: Harry Holm.

SOUNDCARRIER MANUFACTURERS

AUDIODISC, Assursv. I, 197 21 Bro, PO Box 22 (Zip: 197 21), Tel: (+46) 8.5824 6185, Fax: (+46) 8.5824 0044, MD/Sales Dir: Susanne Andersson; Format(s): Audio cassette, Minimum order: 300, Annual Capacity: 3500000, In house, CD pressing, Minimum order: 300, Broker for: DCM DISC & CASSETTE MANUFACTURES, Vinyl (12-inch) pressing, Minimum order: 300, Annual Capacity: 1000000, In house, Vinyl (7-inch) pressing, Minimum order: 300, Annual Capacity: 500000, In house.

AUDIOMIX, Storgatan 21, 891 34 Ornskoldsvik, PO Box 194 (Zip: 891 24), Tel: (+46) 660.13613, Fax: (+46) 660.55613, Co-Owner: Andrzej Poniatowski; Format(s): Audio cassette, Minimum order: 300, Annual Capacity: 250000, In house, Broker for: SONOPRESS (PRESSING), CD pressing, Minimum order: 500, Broker for: SONOPRESS (PRESSING).

CD PLANT MANUFACTURING, Malmö, PO Box 9035 (Zip: 200 39), Tel: (+46) 40.312 400, Fax: (+46) 40.949 660, CEO: Stellan Braun; Format(s): CD pressing, Minimum order: 500, Annual Capacity: 52000000, In house.

DCM DISC & CASSETTE MANUFACTURES, Ulvsundavägen 106, PO Box 11023, 161 11 Bromma, PO Box 11023 (Zip: 161 11), Tel: (+46) 8.802 000, Fax: (+46) 8.704 3087, CEO: Johan Ahlgren; Format(s): Audio cassette, Minimum order: 500, Broker for: AUDIODISC, CD pressing, Minimum order: 500, Annual Capacity: 9000000, In house, Vinyl (12-inch) pressing, Minimum order: 300, Broker for: AUDIODISC, Vinyl (7-inch) pressing, Minimum order: 300, Broker for: AUDIODISC.

LOGOS, Lisa Sass Gata 1, 422 53 Hisingen Backa, Tel: (+46) 31.585 090, Fax: (+46) 31.583 137, MD: Martin Andersson; Format(s): Audio cassette, Minimum order: 50, Annual Capacity: 10000000, In house, CD pressing, Minimum order: 300, Annual Capacity: 7000000, In house.

SIB-TRYCK, Segersbyvägen 5, 145 02 Norsborg, PO Box 2008 (Zip: 145 02), Tel: (+46) 8.5319 3500, Fax: (+46) 8.5317 3334, MD: Patrik Gadler.

MANUFACTURING SERVICES

ATLANTIS STUDIO, Karlbergsvägen 57, 113 35 Stockholm, Tel: (+46) 8.341 900, Fax: (+46) 8.343 027, MD: Jan Hansson; (Pre-)Mastering Services: CD pre-mastering, DAT mastering, Vinyl disc cutting.

AUDIODISC, Assursv. I, 197 21 Bro, PO Box 22 (Zip: 197 21), Tel: (+46) 8.5824 6185, Fax: (+46) 8.5824 0044, MD/Sales Dir: Susanne Andersson; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

AUDIOMIX, Storgatan 21, 891 34 Ornskoldsvik, PO Box 194 (Zip: 891 24), Tel: (+46) 660.13613, Fax: (+46) 660.55613, Co-Owner: Andrzej Poniatowski; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

BRICK MASKINGAGENTURER, Gavovägen 22, 433 46 Partille, Tel: (+46) 31.365 262, Fax: (+46) 31.365 263, Contact: Jonas David Brick, Contact: Lennart Brick; Soundcarrier Equipment.

CD PLANT MANUFACTURING, Malmö, PO Box 9035 (Zip: 200 39), Tel: (+46) 40.312 400, Fax: (+46) 40.949 660, CEO: Stellan Braun; (Pre-)Mastering Services: CD pre-mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

DCM DISC & CASSETTE MANUFACTURES, Ulvsundavägen 106, PO Box 11023, 161 11 Bromma, PO Box 11023 (Zip: 161 11), Tel: (+46) 8.802 000, Fax: (+46) 8.704 3087, CEO: Johan Ahlgren; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Vinyl disc cutting, Printing and

Packaging Services: CD inlay & booklet printing, Vinyl sleeve printing; Soundcarrier Equipment (M).

LOGOS, Lisa Sass Gata 1, 422 53 Hisingen Backa, Tel: (+46) 31.585 090, Fax: (+46) 31.583 137, MD: Martin Andersson; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

ROCKFILE MASTERING, Balsta Alle 2, 633 42 Eskilstuna, PO Box 558 (Zip: 631 07), Tel: (+46) 16.145 859 or (0)70.765 8286, Fax: (+46) 16.121 860, E-Mail: mats-olsson@rockfile.se, MD/Owner: Mats Olsson; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering; Other: Analog to digital transfer, most formats available. Recent clients: C&H Music, Strawberry Songs, Slask Independent Media, Einicken Records, Dino Music, Popangelov.

SIB-TRYCK, Segersbyvägen 5, 145 02 Norsborg, PO Box 2008 (Zip: 145 02), Tel: (+46) 8.5319 3500, Fax: (+46) 8.5317 3334, MD: Patrik Gadler, Mktg/Sales: Kjell Andersson; Soundcarrier Components & Raw Materials (M).

STAGE TECH, Malmö, PO Box 30048 (Zip: 200 61), Tel: (+46) 40.150 018, Fax: (+46) 40.150 019, E-Mail: sldev@stagetech.se, MD: Krister Olsson; Mastering services.

TTS TAL & TON STUDIOTEKNIK, Gelbgjutarevagen 4, 171 48 Solna, Tel: (+46) 8.734 0750, Fax: (+46) 8.824 476, MD: Jarmo Masko; Soundcarrier Equipment.

WEICON ENGINEERING, Bromma, PO Box 20025 (Zip: 161 02), Tel: (+46) 8.989 056, Fax: (+46) 8.627 5440, MD: Walter Engelhardt; Soundcarrier Equipment.

SWITZERLAND

RECORD COMPANIES

ALLROUND MUSIC, Sonnhalde 5, 8602 Wangen Zurich, PO Box 80 (Zip: 8602), Tel: (+41) 1.888 2606, Fax: (+41) 1.888 2608, MD/Owner: Willy Viteka.

ARTE RECORDS, Doelttschweg 10, 8055 Zuerich, Tel: (+41) 1.461 2527, Fax: (+41) 1.461 2959, Contact: Renzo Selmi.

ATINA SETANA RECORDS, Hafnerstrasse 23, 8005 Zurich, Tel: (+41) 1.272 8330, Mobile: (+41) 77.673 161, Fax: (+41) 1.272 8331, MD/A&R/Sales/Promo: Anita Tiziani.

BAERENREITER VERLAG BASEL, Neuweilstrasse 15, 4015 Basle, PO Box 131 (Zip: 4015), Tel: (+41) 61.302 5899, Fax: (+41) 61.302 5804, MD: Peter Gustav Isler.

BELLAPHON RECORDS, Riedstrasse 1, 6343 Rotkreuz, Tel: (+41) 41.799 5900, Fax: (+41) 41.799 5901, Label Mgr: Edi Aeberhard.

BMG ARIOLA SWITZERLAND, Letzigraben 89, 8047 Zurich, Tel: (+41) 1.404 3111, Fax: (+41) 1.491 3809, MD: Marco Zanotta.

BRAMBUS RECORDS & VERLAG, Berghalde, 8874 Muehlehorn, Tel: (+41) 55.614 1077, Fax: (+41) 55.614 1077, E-Mail: brambus@access.ch, MD: Paul Rostetter.

CMC RECORDS, Windegstrasse 16, 8867 Niederurnen, Tel: (+41) 55.610 3355, Fax: (+41) 55.610 3356, MD: Christoph Berger.

COREMA RECORDS, Grubenstrasse 19, 6315 Oberaegeri ZG, Tel: (+41) 42.724 613, Fax: (+41) 42.722 107, Owner/Pres: Rene Wicky.

CSR RECORDS, Dienerstrasse 62, 8004 Zurich, Tel: (+41) 1.291 1393, Fax: (+41) 1.291 2528, MD: Cynril Schlaepfer.

DIRCOM, Fausse-Brayes 19, 2000 Neuchatel, Tel: (+41) 38.258 893, Fax: (+41) 38.258 295, President: Joel Desales.

DISCTRADE, Langstrasse 64, 8026 Zurich, PO Box 130 (Zip: 8026), Tel: (+41) 1.242 7322, Fax: (+41) 1.241 9425, MD/A&R: Alec von Tavel.

DISQUES CELLIER, Rue du Bourg-de-Plait, 1605 Chexbres, Tel: (+41) 21.946 1649, Fax: (+41) 21.946 3533, Owner: Marcel Cellier.

EMI RECORDS (SWITZERLAND), Buckhauserstrasse 24, PO Box, 8048 Zurich, Tel: (+41) 1.405 1515, Fax: (+41) 1.493 2255, MD: Erwin Bach.

EMI RECORDS, Route de Chailly 242, 1814 La Tour de Petz, Tel: (+41) 21.977 2222, Fax: (+41) 21.977 2223, Promo: Chris Rittner.

EUROSONG MUSIC, Feldstrasse 19, 8114 Danikon, Tel: (+41) 1.844 4385, Fax: (+41) 1.844 4386, MD: Jim Duncombe.

EXIT RECORDS, Sonnhalde 5, 8602 Wangen Zurich, PO Box 80 (Zip: 8602), Tel: (+41) 1.888 2606, Fax: (+41) 1.888 2608, President: Willy Viteka.

FANTASY INTERNATIONAL RECORDS, Looslistrasse 15, 3027 Bern, Tel: (+41) 31.992 5532, Fax: (+41) 31.992 6559, President: Tony D'Addezio.

FONO GESELLSCHAFT LUZERN, Zinggertorstrasse 3-5, 6006 Lucerne, Tel: (+41) 41.410 1254, Fax: (+41) 41.410 5452, MD: Paul Cron.

FRESH MUSIC, Schulstrasse 1, 5012 Schoenenwerd, Tel: (+41) 62.849 2171, Fax: (+41) 62.849 2111, President: Kurt Gutze Gautschi.

GROOVELINE, Laubenhof, 6300 Zug, PO Box 4319 (Zip: 6304), Tel: (+41) 41.726 2010, Fax: (+41) 41.726 2019, MD: Ermin Trevisan.

K-TEL INTERNATIONAL (SWITZERLAND), Riedstrasse 1, 6343 Rotkreuz, Tel: (+41) 41.799 5900, Fax: (+41) 41.799 5901, Pres/MD: Martin Schiess.

LAKESIDE MUSIC, Huebelstrasse 1, 3652 Hiltelfingen, Tel: (+41) 33.433 524, Mobile: (+41) 79.330 5920, Fax: (+41) 33.435 210, MD: Michael Georgiou.

LEVON SAYAN, 2 rue du Prieure, 1260 Nyon, Tel: (+41) 22.361 3535, Fax: (+41) 22.361 3543.

M.A.X., Route de Fribourg 2, 1782 Belfaux, Tel: (+41) 37.450 303, Mobile: (+41) 37.452 700, Fax: (+41) 37.450 304, E-Mail: digi@vtx.ch, Producer: Dom Torche.

MARTIN PEARSON MUSIC, Seestrasse 91, 8002 Zurich, Tel: (+41) 1.202 4077, Fax: (+41) 1.202 4077, MD: Martin Pearson.

MCA MUSIC ENTERTAINMENT (SWITZERLAND), Letzigraben 89, 8040 Zurich, Tel: (+41) 1.404 5252, Fax: (+41) 1.404 5200, GM: Rolf Sommer.

MCM MARION CARAVATTI MUSIC, Hochwachtstrasse 27a, 8400 Winterthur, Tel: (+41) 52.213 7778, Fax: (+41) 52.213 7780, President: Marion Caravatti.

MPS B ZOLLER, Ringstrasse 16, 8600 Duebendorf, Tel: (+41) 1.821 8686, Fax: (+41) 1.821 8708, President: Bruno Zoller.

MUSIC ASSOCIATION, Sonnhalde 5, 8602 Wangen Zurich, PO Box 80 (Zip: 8602), Tel: (+41) 1.888 2606, Fax: (+41) 1.888 2608, President: Willy Viteka.

OBH MUSIKVERLAG OTTO B HARTMANN, Lugano 1, PO Box 2691 (Zip: 6901), Tel: (+41) 91.649 5586, Fax: (+41) 91.649 5586, President: Otto B Hartmann.

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PBR RECORD, 71 Avenue de Chillon, 1820 Montreux, Tel: (+41) 21.961 1304, Fax: (+41) 21.961 1305, E-Mail: bpepe@world.com.ch, Mgr: Bruno Pepe.

PHONAG, Zuercherstrasse 77, 8401 Winterthur, Tel: (+41) 52.202 0151, Fax: (+41) 52.202 0337, MD: Peter Frei.

PINK SEVEN MUSIC, St. Albanstrasse 9, 4133 Pratteln, Tel: (+41) 61.302 2800, Fax: (+41) 61.302 2800, MD: Dieter Maerki.

POLYGRAM (SWITZERLAND), Bahnhofstrasse 6, 8952 Schlieren, Tel: (+41) 1.732 4111, Fax: (+41) 1.732 4219, MD: Victor Antipapas.

POLYGRAM SWITZERLAND, 14 Rue du Roveray, PO Box 6038, 1211 Geneva 6, Tel: (+41) 22.736 9369, Fax: (+41) 22.786 5189, GM/Label Mgr: Jean-Marie Fontana.

READER'S DIGEST, Raefelstrasse 11, 8045 Zurich, Tel: (+41) 1.455 7111, Fax: (+41) 1.455 7112, A&R Mgr: Laico Burkhalter.

RECOMP - RECORDS & COMPOSITIONS, Rheinweg 7, Euro Haus, 8200 Schaffhausen, Tel: (+41) 52.624 1770, Fax: (+41) 52.624 1775, E-Mail: recomp.gmbh@spectraweb.ch, MD: Alex Muller.

RECREC, Eglistrasse 8, 8040 Zurich, Tel: (+41) 1.405 6767, Fax: (+41) 1.405 6768, MD: Daniel Waldner.

SECOND LABEL, Kreuzmattweg 4, 6047 Kastanienbaum, Tel: (+41) 41.340 0075, Fax: (+41) 41.340 0076, MD: Hanspeter Schuwy.

SIDOMUSIC, Rue de Hesse 8, 1211 Geneva 11, Tel: (+41) 22.311 5185, Fax: (+41) 22.311 1852, MD: Bertrand Liechli.

SONNEMEX, Seebahnstrasse 111, 8003 Zurich, PO Box 8375 (Zip: 8036), Tel: (+41) 1.461 3428, Fax: (+41) 1.461 3446, MD: Rico K. Oberleitner.

SONY MUSIC ENTERTAINMENT, Oberneuhofstrasse 6, 6341 Baar, Tel: (+41) 41.767 4700, Fax: (+41) 41.767 4710, MD: Norman Block.

SONY MUSIC ENTERTAINMENT, Rue du Grand Pont 10, 1003 Lausanne, Tel: (+41) 21.312 8990, Fax: (+41) 21.312 8586, Promo Mgr: Nunzia Moscarino.

SYMPHONY TONE PRODUCTION, Chemin des Verges 13/11, 1162 St. Prex, Tel: (+41) 21.806 1026, Fax: (+41) 21.806 1471, President: Leopoldine Rozsa.

TAKE FIVE, Kreuzmattweg 4, 6047 Kastanienbaum, Tel: (+41) 41.340 0075, Fax: (+41) 41.340 0076, MD: Hanspeter Schuwy.

TCB MUSIC, Route Cantonale 103, 1025 Saint-Sulpice, Tel: (+41) 21.691 1848, Fax: (+41) 21.691 1856, MD/Prof Mgr: Peter L. Schmidlin.

THASPRODUCTION, Sonnenrain 2, 8832 Wollerau, Tel: (+41) 1.784 3528, Contact: Mr. Hasler.

TURICAPHON, Turicaphonstrasse 31, 8616 Riedikon/Uster, Tel: (+41) 1.905 7000, Fax: (+41) 1.905 7020, MD: Hans Oestreich.

TYROLIS MUSIK, Essenstrasse 671, 9492 Eschen, Tel: (+41) 75.377 5050, Fax: (+41) 75.377 5051, MD: Rene Wanger.

VDE-GALLO DISQUES, Rue de l'Ale 31, 1000 Lausanne 9, PO Box 945 (Zip: 1000), Tel: (+41) 21.312 1154, Fax: (+41) 21.312 1134, MD/Owner: Olivier Buttex.

VITEKA MUSIC, Sonnhalde 5, 8602 Wangen Zurich, PO Box 80 (Zip: 8602), Tel: (+41) 1.888 2606, Fax: (+41) 1.888 2608, MD: Willy Viteka.

WARNER MUSIC SWITZERLAND, Avenue de Chillon 70, 1820 Montreux, Tel: (+41) 21.962 8050, Fax: (+41) 21.962 8057, MD: Claude Nobs.

WORLD BEAT RECORDS, Im Tiergarten 12, 8055 Zurich, Tel: (+41) 1.463 8577, Mobile: (+41) 89.404 3619, Fax: (+41) 1.463 8577, MD: Vinod Gadher.

YES MUSIC, Gewerbebebaude Langmatt, 6212 St. Erhard-Luzern, PO Box 38 (Zip: 6212), Tel: (+41) 41.925 7145, Fax: (+41) 41.925 7159, MD: Oliver Imfeld.

ZAR MUSIK, Zeughausstrasse 13, 9053 Teufen, Tel: (+41) 71.330 0262, Fax: (+41) 71.333 3828, MD: Victor Waldburger.

ZYTLOGGE VERLAG, Guemilgen, PO Box 13 (Zip: 3073), Tel: (+41) 31.951 2077, Fax: (+41) 31.951 2524, E-Mail: zytlogge@access.ch, A&R/Label Mgr: Claude R Etique.

MUSIC PUBLISHERS

=9CUX-NOISE, Aarau, PO Box 3212 (Zip: 5001), Tel: (+41) 64.228 609, Fax: (+41) 64.220 929, MD: Michael Hediger.

ALL 4 MUSIC, Riedstrasse 1, 6343 Rotkreuz, Tel: (+41) 41.799 5950, Mobile: (+41) 79.400 3100, Fax: (+41) 41.799 5951, E-Mail: 101642.2762@compuserve.com, MD: Rolf Egli.

ALL BOYS MUSIC INTERNATIONAL, Sonnhalde 5, 8602 Wangen Zurich, PO Box 80 (Zip: 8602), Tel: (+41) 1.888 2606, Fax: (+41) 1.888 2608, MD: Pete Waterman.

AMA PUBLISHING & PROMOTION, Hornergut 2, 8754 Netstal, Tel: (+41) 58.645 6050, Mobile: (+41) 79.413 1333, Fax: (+41) 58.645 6059, MD: Mauri Cannizzaro.

ARTWAYS, Rue du Theatre 7, 1800 Vevey, PO Box 30 (Zip: 1800), Tel: (+41) 21.921 6868, Fax: (+41) 21.922 6587, Exec Producer: Michel Schaefer.

BAERENREITER VERLAG BASEL, Neuweilstrasse 15, 4015 Basle, PO Box 131 (Zip: 4015), Tel: (+41) 61.302 5899, Fax: (+41) 61.302 5804, MD: Peter Gustav Isler.

BRAMBUS RECORDS & VERLAG, Berghalde, 8874 Muehlehorn, Tel: (+41) 55.614 1077, Fax: (+41) 55.614 1077, E-Mail: brambus@access.ch, MD: Paul Rostetter.

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EDITIONS DISQUES CELLIER, Rue du Bourg-de-Plait, 1605 Chexbres, Tel: (+41) 21.946 1649, Fax: (+41) 21.946 3533, Owner: Marcel Cellier.

EDITIONS DU TRITON, Rue du Sapin 2a, 2114 Fleurier, PO Box 156 (Zip: 2114), Tel: (+41) 328.612 727, Fax: (+41) 328.612 727, Owner/Mgr: Jean-Charles Frochoux.

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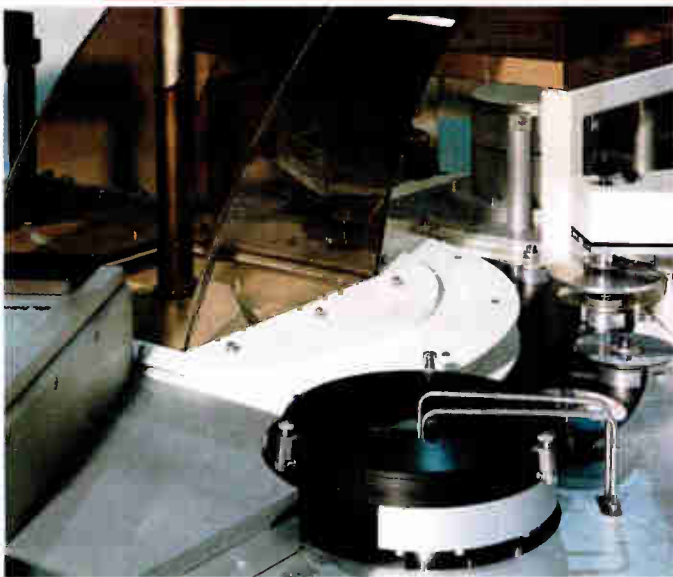
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Wiesengasse 20, 8222 Beringen, Tel: (+41) 52-6871411, Fax: (+41) 52 6871409. Pres.: J. Ramo, Sales Mgr.: H. Kaiser. Integrated replication systems for every type of Optical Disc, robotics, automation and handling systems for all kind of optical storage Media (inline and batch production) UV-lacquering systems, inline quality control systems, metalization systems, high speed screen printing systems, Mastering systems.

SANAMEX, 58 rue des Vollandes, 1207 Geneva, Tel: (+41) 22.735 4566, Fax: (+41) 22.735 4851, E-Mail: sanamex@iprolink.ch, President: A Israni; Soundcarrier Components & Raw Materials (M).

SAROPACK, Seeblichstrasse 50, 9400 Rorschach, Tel: (+41) 71.427 777, Fax: (+41) 71.423 990, Sales Mgr: Pius Stolz; Soundcarrier Equipment.

SOUND SOURCE PUBLISHING, Weidliweg 14, 4457 Diegten BL, Tel: (+41) 61.971 6278, Fax: (+41) 61.971 6278, MD: Stephan Glutz; Mastering services.

SOUNDVILLE RECORDING STUDIOS, Grimselweg 5, 6005 Lucerne, Tel: (+41) 41.360 9844, Fax: (+41) 41.360 9842, MD: Rene Zingg; Mastering services.

TAURUS STUDIO, Chemin des Platieres 34, 1219 Le Lignon, Geneva, Tel: (+41) 22.796 5218, Fax: (+41) 22.796 3432, Owner: Claude Lander; Mastering services.

TURKEY

RECORD COMPANIES

BALET PLAK VE MUZIKASET TICARET, Fidan Sokak 2/4, Keresteciler Sitesi, 34010 Mente, Istanbul, Tel: (+90) 1.507 8675-6, Fax: (+90) 1.507 8870, President: Yesil Giresunlu.

EMRE GRAFSON PLAK KASET VIDEO FILM, IMC 6, Blok 6538, 34470-1 Unkapani (Istanbul), Tel: (+90) 212.528 5858, Fax: (+90) 212.527 7051, MD: Huseyin Emre.

HARIKA KASETGILIK SAN VE TIC, IMC 6, Blok 6423, 34470 Unkapani (Istanbul), Tel: (+90) 212.513 2313/7, Fax: (+90) 212.511 5916, MD: Ayhan Guglucan.

JAZZ RECORDS & PUBLISHING COMPANY, Atlamatasi Cad Serilen Han Kat 5, 34470 Unkapani (Istanbul), Tel: (+90) 212.520 5175, Fax: (+90) 212.513 2427, MD: T Yasar Demirturk.

PLAKSAN, Isiklar Caddesi, Haramidere, 34010 Avclar (Istanbul), Tel: (+90) 212.690 2005, Fax: (+90) 212.690 2006, MD: Yavuz Salar.

UZELLI KASET SAN VE TIC, IMC 6, Blok 6325, 34470 Unkapani (Istanbul), Tel: (+90) 212.513 4303/4, Fax: (+90) 212.519 2005, President: Muammer Uzelli.

YONCA MUSIC INTERNATIONAL, IMC 6636, 34470 Unkapani, Istanbul, Tel: (+90) 212.513 3400/512 2991, Fax: (+90) 212.513 1971/3402, MD: Ergin Bener.

MUSIC PUBLISHERS

JAZZ RECORDS & PUBLISHING COMPANY, Atlamatasi Cad Serilen Han Kat 5, 34470 Unkapani (Istanbul), Tel: (+90) 212.520 5175, Fax: (+90) 212.513 2427, MD: T Yasar Demirturk.

RECORD DISTRIBUTORS

EMRE GRAFSON PLAK KASET VIDEO FILM, IMC 6, Blok 6538, 34470-1 Unkapani (Istanbul), Tel: (+90) 212.528 5858, Fax: (+90) 212.527 7051, MD: Huseyin Emre.

HARIKA KASETGILIK SAN VE TIC, IMC 6, Blok 6423, 34470 Unkapani (Istanbul), Tel: (+90) 212.513 2313/7, Fax: (+90) 212.511 5916, MD: Ayhan Guglucan.

JAZZ RECORDS & PUBLISHING COMPANY, Atlamatasi Cad Serilen Han Kat 5, 34470 Unkapani (Istanbul), Tel: (+90) 212.520 5175, Fax: (+90) 212.513 2427, MD: T Yasar Demirturk.

RKD LIMITED, Ferah Sokak 1, Apartment 19/8-9, 80200 Nisantasi (Istanbul), Tel: (+90) 1.141 7636, Fax: (+90) 1.231 9673, MD: Armagan Ak.

UZELLI KASET SAN VE TIC, IMC 6, Blok 6325, 34470 Unkapani (Istanbul), Tel: (+90) 212.513 4303/4, Fax: (+90) 212.519 2005, President: Muammer Uzelli.

YONCA MUSIC INTERNATIONAL, IMC 6636, 34470 Unkapani, Istanbul, Tel: (+90) 212.513 3400/512 2991, Fax: (+90) 212.513 1971/3402, MD: Ergin Bener.

RECORD PROMOTION

FULMAR REKLAM, Inonu Caddesi 96/3, 80090 Istanbul, Tel: (+90) 212.243 1770, Fax: (+90) 212.243 6336, MD: Dogan Gunduz.

SOUNDCARRIER MANUFACTURERS

ODEON CD, Isiklar Caddesi, Haramidere, 34840 Avclar (Istanbul), Tel: (+90) 212.690 1257/8, Fax: (+90) 212.690 1259, MD: Nurhan Gurciyan; Format(s): CD pressing, Minimum order: 1000, Annual Capacity: 3000000, In house, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

PLAKSAN, Isiklar Caddesi, Haramidere, 34010 Avclar (Istanbul), Tel: (+90) 212.690 2005, Fax: (+90) 212.690 2006, MD: Yavuz Salar; Format(s): Audio cassette, Annual Capacity: 15000000, in house.

UNITED KINGDOM

RECORD COMPANIES

23RD PRECINCT RECORDINGS, 23 Bath Street, Glasgow G2 1HU, Tel: (+44) 141.332 9740, Fax: (+44) 141.353 3039, MD: David MacKenzie.

2B3 RECORDS, 496 Brixton Road, Abbey House, London SW9 8EP, Tel: (+44) 171.738 7144, Fax: (+44) 171.738 4399, Contact: Neville Thomas.

3 BEAT MUSIC, 58 Wood Street, Liverpool, Merseyside L1 4AQ, Tel: (+44) 151.707 1669, Fax: (+44) 151.707 0227, MD: Phil Beddard.

3MV, Eastern Office, 81-83 Weston Street, London SE1 3RS, Tel: (+44) 171.378 8866, Fax: (+44) 171.378 8855, Record label.

4AD, 17-19 Alma Road, Wandsworth, London SW18 1AA, Tel: (+44) 181.870 9724, Fax: (+44) 181.874 6600, President: Ivo Watts-Russell.

706 RECORDS MEMPHIS TENNESSEE, 202 Fulham Road, c/o Muirhead Management, London SW10 9PJ, Tel: (+44) 171.351 5167, Fax: (+44) 171.352 1514, Mgr: Dennis Muirhead.

A & M/ATLAS/MOTOWN RECORDS (EUROPE), 8 Saint James's Square, London SW1Y 4JU, Tel: (+44) 171.747 4000, Fax: (+44) 171.747 4499, Snr Mktg Dir Europe: Dennis Ploug.

A & M RECORDS (UK), 136-144 New Kings Road, London SW6 4LZ, Tel: (+44) 171.705 4343, Fax: (+44) 171.731 4606, MD: Osman Eralp.

A CROSSE THE WORLD, 11a Kensington Park Road, London W11 3BY, Tel: (+44) 171.221 8823, President: Jon Crosse.

ABOUT TIME RECORDS, 68 Wharton Avenue, Sheffield, Yorkshire S31 0SA, Tel: (+44) 114.287 9882, Fax: (+44) 114.287 9882, A&R/Promo Mgr: Mike Ward.

ABYSS MUSIC, Ascot, Berkshire, PO Box 1511 (Zip: SL5 9XH), Tel: (+44) 1344.874 677, Fax: (+44) 1344.22376, MD: Morgan Khan.

ACE RECORDS, 46-50 Steele Road, London NW10 7AS, Tel: (+44) 181.453 1311, Fax: (+44) 181.961 8725, MD: Ted Carroll.

ACID JAZZ, 11 Greek Street, London W1V 5LE, Tel: (+44) 171.437 3444, Fax: (+44) 171.437 3399, MD: Edward Piller.

ACKER'S INTERNATIONAL JAZZ AGENCY, Cambridge Road, 53 Cambridge Mansions, London SW11 4RX, Tel: (+44) 171.978 5885/6, Fax: (+44) 171.978 5882, Proprietor: Pamela Frances Sutton.

ACOUSTICS RECORDS, PO Box 350, Reading, Berkshire RG6 7DQ, Tel: (+44) 118.926 8615, Fax: (+44) 118.935 3216, E-Mail: 100711.1732@compuserve.com, MD: H A Jones.

ACOUSTICS, Reading, PO Box 350 (Zip: RG6 7DQ), Tel: (+44) 118.926 8615, MD: H A Jones.

AKR RECORDS, 24 Albion Street, Hyde Park, London W2 2AX, Tel: (+44) 171.706 4688, Fax: (+44) 171.706 3433.

ALICE RECORDS, 9 Cavendish Square, c/o Alice Music, London W1M 0DU, Tel: (+44) 1522.532 547, Contact: Graham Sudbourn.

ALL GIRL'S MUSIC, 16 Battle Street, Reading, Berkshire RG1 7NU, Tel: (+44) 1734.590 657, Fax: (+44) 181.961 2645, Admin/Mktg Dir: Bev Lee de Schoolmeester.

AMERICAN RECORDINGS, 86 Turnham Green Terrace, Chiswick, London W4 1QN, Tel: (+44) 181.987 9123, Fax: (+44) 181.987 9456, MD: Joe O'Neal.

AMPHONIC MUSIC, Waterhouse Lane, Kerchesters, Kingswood, Surrey KT20 6HT, Tel: (+44) 1737.832 837, Fax: (+44) 1737.833 812, MD: Ian Dale.

ANANSI RECORDS, 48a Broadley Terrace, London NW1 6LG, Tel: (+44) 171.724 2420, Fax: (+44) 171.706 1025, MD: David Simmons.

ANXIOUS RECORDS, 46 Kensington Crte, Electric Lighting St., London W8 5DP, Tel: (+44) 171.938 5584, MD: Tony Quinn.

APOLLO SOUND, 32 Ellerdale Road, London NW3 6BB, Tel: (+44) 171.435 5255, Fax: (+44) 171.431 0621, MD: H Herschmann.

APPLE CORPS, 27 Ovington Square, London SW3 1LJ, Tel: (+44) 171.225 1700, Fax: (+44) 171.225 0661, Dir: George Harrison.

ARABESQUE RECORDS, 29-39 Stirling Road, Network House, London W3 8DJ, Tel: (+44) 181.992 0098, Fax: (+44) 181.992 0340, MD: Terry Winsor.

ARC MUSIC PRODUCTIONS INT'L, East Grinstead, West Sussex, PO Box 111 (Zip: RH19 4FZ), Tel: (+44) 1342.328 567, Fax: (+44) 1342.315 958, MD: Horst Thubiesing.

ARCADE MUSIC COMPANY (UK), 211-216 Chalk Farm Road, 3rd Floor, Camden Town, London NW1 8AB, Tel: (+44) 171.267 6077, Fax: (+44) 171.284 0685, MD: Andre de Raaff.

ARISTA, 423 New Kings Road, Cavendish House, London SW6 4RN, Tel: (+44) 171.384 7700, Fax: (+44) 171.371 9324, Pres Music Div/BMG Ent Int'l UK & Ire: Jeremy Marsh.

ARRIVAL RECORDS, 39 Leyton Road, Harpenden, Hertfordshire AL5 2JB, Tel: (+44) 1582.715 098, Fax: (+44) 1582.715 098, MD: David Blaylock.

ARTIST RECORD COMPANY, 1 North Worpole Way, Mortlake, London SW14 8QG, Tel: (+44) 181.876 2533, Fax: (+44) 181.878 4229, Label Mgr: Geraldine Perry.

ASM MUSIC, 318a Kennington Road, London SE11 4LD, Tel: (+44) 171.735 1932, MD: Alan Stuart.

ASV, 1 Beaumont Avenue, London W14 9LP, Tel: (+44) 171.381 8747, Fax: (+44) 171.385 2653, MD: Hywel Davies.

ATOMIC RECORDS, 32 Neal Street, London WC2H 9PS, Tel: (+44) 171.379 3010, Fax: (+44) 171.379 5583, MD: Michael Newton.

AURA RECORDS, 1 Liverpool Road, London W5 5NZ, Tel: (+44) 181.579 4333, Fax: (+44) 181.579 4333, President: Aaron Sixx.

AVATAR PRODUCTIONS, 29 Warminster Road, London SE25 4DL, Tel: (+44) 181.771 5428, MD/Chief Eng: Johnny Elmer.

AVEX UK, 22 Soho Square, London W1V 5FJ, Tel: (+44) 171.734 3682, Fax: (+44) 171.734 7765, GM: Shinji Miyazaki.

AZURE RECORDS, 32 Kenton Lane, Kenton, Harrow, Middlesex HA3 8TX, Tel: (+44) 181.907 5583, Fax: (+44) 181.907 5583, Proprietor: Steve Lane.

BACK ALLEY RECORDS, Cadillac Ranch, Pencraig Uchaf, Cwm Bach, Whitland, Dyfed SA34 0DT, Tel: (+44) 1994.484 466, Fax: (+44) 1994.484 466, Contact: Christy French.

BACKS RECORDING COMPANY, St Mary's Plain, St Mary's Works, Norwich, Norfolk NR3 3AF, Tel: (+44) 1603.624 290/626 221, Fax: (+44) 1603.619 999, MD: Jonathan Appel.

BAD HABITS MANAGEMENT (BHM), 4 Brindly Close, Daventry, Northants NN11 5RP, Tel: (+44) 1327.312 505, Mobile: (+44) 802.324 208, Fax: (+44) 1327.312 545, MD: John Rushton.

BAD HABITS RECORDS, 7 Drayton Grove, London W13 0LA, Tel: (+44) 181.248 9167, Fax: (+44) 181.566 7215, Pres/MD: John S Rushton.

BAG, London, PO Box 1797 (Zip: E1 4TX), Tel: (+44) 171.702 7842, Fax: (+44) 171.790 0764, Chmn: Martin Parker.

BANDLEADER RECORDS, 7 Garrick Street, London WC2E 9AR, Tel: (+44) 171.240 1628, Fax: (+44) 171.497 9242, MD: John Nice.

BARRY COLLINGS ENTERTAINMENTS, 21 A Clifftown Road, Southend-on-Sea, Essex SS1 1AB, Tel: (+44) 1702.330 005, Mobile: (+44) 860.351 342, Fax: (+44) 1702.333 309, MD: Barry Collings.

BEAT GOES ON, Bury St. Edmunds, Suffolk, PO Box 22 (Zip: IP28 6XQ), Tel: (+44) 1284.724 406/762 137, Fax: (+44) 1284.762 433/245, MD: Andy Gray.

BEATFARM RECORDINGS, 416 Fulham Road, Chelsea Studios, Std L, London SW6 1HP, Tel: (+44) 171.386 8934, Fax: (+44) 171.381 6550, MD: Marco Perry.

BEECHWOOD RECORDS, 62 Beechwood Road, South Croydon, Surrey CR2 0AA, Tel: (+44) 181.657 2813, Fax: (+44) 181.651 6080, MD: Derek Jones.

BEGGARS BANQUET RECORDS, 17-19 Alma Road, London SW18 1AA, Tel: (+44) 181.870 9912, Fax: (+44) 181.871 1766, Chmn: Martin Mills.

BIG BEAR MUSIC GROUP, Birmingham, PO Box 944 (Zip: B16 8UT), Tel: (+44) 121.454 7020, Fax: (+44) 121.454 9996, MD: Jim Simpson.

BIG LIFE JAZZ, 15 Little Portland Street, London W1N 5DE, Tel: (+44) 171.323 3888, Fax: (+44) 171.636 3551, MD: Jazz Summers.

BIG LIFE RECORDS, 15 Little Portland Street, London W1N 5DE, Tel: (+44) 171.323 3888, Fax: (+44) 171.636 3551, MD: Jazz Summers.

BILL GRAINGER MANAGEMENT, Bathgate, West Lothian, PO Box 11 (Zip: EH48 1RX), Tel: (+44) 1506.636 038, Fax: (+44) 1506.633 900, MD: Bill Grainger.

BLACK SUNSHINE RECORDS & MANAGEMENT, 222 Kensal Rd., Canalot Centre, Unit 129, London W10 5BN, Tel: (+44) 181.960 5740, Fax: (+44) 181.960 5741, MD: Carl Ramm.

BLANCO Y NEGRO, 66 Golborne Road, London W10 5PS, Tel: (+44) 181.960 9888, Fax: (+44) 181.968 6715, E-Mail: glen@trade2demon.co.uk, MD: Geoff Travis.

BLASTERI, London, PO Box 3080 (Zip: N7 0DW), Tel: (+44) 171.272 6894, Fax: (+44) 171.272 6894, E-Mail: 101607.1226@compuserve.com, MD: Martin Whitehead.

BLIP BLOP RECORDS INTERNATIONAL, 82 Purrett Road, London SE18 1JP, Tel: (+44) 181.855 2907, Fax: (+44) 181.855 7330, MD: Byron Byrd.

BLUE ROSE RECORD COMPANY, 10a The Mall, Ealing, London W5 2PJ, Tel: (+44) 181.840 9411, Fax: (+44) 181.840 9422, E-Mail: info@bluerose.co.uk, MD: Tom Hewson.

BMG COMMERCIAL, 69-79 Fulham High Street, Bedford House, London SW6 3JW, Tel: (+44) 171.384 7500, Fax: (+44) 171.973 0354, MD: Ratnam Bala.

BMG CONIFER, 69-79 Fulham High Street, Bedford House, London SW6 3JW, Tel: (+44) 171.384 7500, Fax: (+44) 171.384 7922, Pres Music Div/BMG Ent Int'l UK & Ire: Jeremy Marsh.

BMG ENTERTAINMENT INT'L UK & IRELAND, 69-79 Fulham High Street, Bedford House, London SW6 3JW, Tel: (+44) 171.384 7500, Fax: (+44) 171.371 9298, Chmn: John Preston.

BMG INTERACTIVE ENTERTAINMENT - INT'L, 69-79 Fulham High Street, Bedford House, London SW3 3JW, Tel: (+44) 171.384 7500, Fax: (+44) 171.304 4045, Snr VP (Int'l): Gary Dale.

BOLD REPRIVE RECORDS, 110 High Street, Hythe, Kent CT21 5LE, Tel: (+44) 1303.267 876, Fax: (+44) 1303.261 013, MD: Mike Eakins.

BREWHOUSE MUSIC, 57 High Street, Wicken, Ely, Cambridgeshire CB7 5XR, Tel: (+44) 1353.720 309, Fax: (+44) 1353.723 364, Music/Studio Dir: Eric Cowell.

BREWSTER & STONE PRODUCTIONS, 2 Hillhead Road, "Norden", Newtonhill, Stonehaven, Kincardineshire, Scotland AB3 2PT, Tel: (+44) 1569.730 962, Fax: (+44) 1569.731 030.

BRONZE RECORDS, Great Linford Manor, Great Linford, Milton Keynes MK14 5AX, Tel: (+44) 1908.667 432, Fax: (+44) 1908.668 164, MD: Pete Winkelman.

BROTHERS ORGANIZATION, THE, 74 The Archway, Station Approach, Ranelagh Gardens, London SW6 3UH, Tel: (+44) 171.610 6183, Fax: (+44) 171.610 6227, Joint MD: Ian Titchener.

BSC RECORDS, 23 Corbyn Street, Finsbury Park, London N4 3BY, Tel: (+44) 171.281 1313, Fax: (+44) 171.281 1383, E-Mail: bsc1@demon.co.uk, Dir: Andy Monoyos.

BUCKS MUSIC GROUP, 11 Uxbridge Street, London W8 7TQ, Tel: (+44) 171.221 4275, Fax: (+44) 171.229 6893, MD: Simon Platz.

BULLSEYE RECORDS, AIR House, Spennymoor, County Durham DL16 7SE, Tel: (+44) 1388.814 632, Fax: (+44) 1388.812 445, MD: Colin Pearson.

BUTT RECORDS, 29 Beethoven Street, London W10 4LG, Tel: (+44) 181.960 1871, Fax: (+44) 181.969 1694, E-Mail: brianleafe@aol.com, MD: Brian Leafe.

CADILLAC MUSIC & PUBLISHING, 61-71 Collier Street, London N1 9DF, Tel: (+44) 171.278 7391, Fax: (+44) 171.278 7394, MD: John Jack.

CALA RECORDS, 17 Shakespeare Gardens, London N2 9LJ, Tel: (+44) 181.883 7306, Fax: (+44) 181.365 3388, MD: Robin Osterley.

CANDID PRODUCTIONS, 16 Castelnau, Barnes, London SW13 9RU, Tel: (+44) 181.741 3608, Fax: (+44) 181.563 0013, MD: Alan Bates.

CARA MUSIC, 23 The Green, Southgate, London N14 6EN, Tel: (+44) 181.447 8882, Fax: (+44) 181.882 7679, MD: Michael McDonagh.

CARITAS RECORDS, 28 Dalrymple Crescent, Edinburgh EH9 2NX, Tel: (+44) 131.667 3633, Fax: (+44) 131.667 3633, MD: James Douglas.

CARLTON HOME ENTERTAINMENT, Elstree Road, The Waterfront, Elstree, Herts WD6 3BS, Tel: (+44) 181.207 6207, Fax: (+44) 181.207 5789, MD: Gerry Donohoe.

CASTLE COMMUNICATIONS, 29 Barwell Bus Park Leatherhead Road, Chessington Surrey KT9 2NY, Tel: (+44) 181.974 1021, Fax: (+44) 181.974 2674, Chmn: Terry Shand.

CASTLE HILL MUSIC (UK), 2 Laurel Bank, Lowestwood, Huddersfield, West Yorkshire HD7 4ER, Tel: (+44) 1484.846 333, Fax: (+44) 1484.846 333, MD: Ian R Smith.

CELTIC MUSIC, 24 Mercer Row, Louth, Lincolnshire LN11 9JJ, Tel: (+44) 1507.605 690, Fax: (+44) 1507.603 283, MD/A&R: Dave Bulmer.

CHANDOS RECORDS, Commerce Way, Chandos House, Colchester, Essex CO2 8HQ, Tel: (+44) 1206.225 200, Fax:

(+44) 1206.225 201, E-Mail: sales@chandos.u-net.com, MD: Brian Couzens.

CHANTEL RECORDS, 3a Ashfield Parade, London N14 5EH, Tel: (+44) 181.886 6236, MD: R Chantelle.

CHARLY RECORDS (UK), 1 Penarth Street, London SE15 1NT, Tel: (+44) 171.732 5642, Fax: (+44) 171.277 6250, MD: Rod Buckle.

CHECK RECORDS, Stewart Hs, Hillbottom Rd, Sands IND-est, Highwycombe, Buckinghamshire HP12 4HJ, Tel: (+44) 1630.647 374, Fax: (+44) 1630.647 612, Producer: Daniel Boone.

CHERRY RED RECORDS, 25-29 Fulham High St., Bishops Park House, London SW6 3JH, Tel: (+44) 171.371 5844, Fax: (+44) 171.384 1854, MD: Iain McNay.

CHIMERA RECORDS, Holyport Road, 41 Rosebank, London SW6 6LQ, Tel: (+44) 171.385 5724, Fax: (+44) 171.386 0701, Record Producer/Dir: Ms. Sadia.

CHINA RECORDS, 111 Frithville Gardens, London W12 4JG, Tel: (+44) 181.742 9999, Fax: (+44) 181.742 9942/9353, Chmn: Derek Green.

CHRISTABEL RECORDS, Harrow, Middlesex, PO Box 232 (Zip: HA1 2NN), Tel: (+44) 181.907 1905, Fax: (+44) 181.909 1030, MD: Geraldine Kretzmar.

CIRCLE SOUND SERVICES, Circle House, 14 Waveney Close, Bicester, Oxfordshire OX6 8GP, Tel: (+44) 1869.240 051, Fax: (+44) 1869.240 051, Owner: John Willett.

CLEVELAND CITY, 52 A Clifton Street, Wolverhampton, West Midlands WV3 0QT, Tel: (+44) 1902.838 500, Fax: (+44) 1902.839 500, Contact: Mike Evans.

CLUBSCENE RECORDS, Bathgate, West Lothian, PO Box 11 (Zip: EH48 1RX), Tel: (+44) 1506.636 038, Fax: (+44) 1506.633 900, MD/A&R/Label Mgr: Bill Grainger.

COLD HARBOUR RECORDS, 12 Oval Road, London NW1 7DH, Tel: (+44) 171.267 3233, Fax: (+44) 171.267 8803, Dir: Steve Fernie.

COLISEUM RECORDINGS [PWL INTERNATIONAL], Ducie Street, Ducie House, Unit 223, Manchester M1 2JW, Tel: (+44) 161.237 3427, Fax: (+44) 161.237 3424, Label Mgr: Debbie Wild.

COLLEGIUM RECORDS, PO Box 172, Whittlesford, Cambridge CB2 4QZ, Tel: (+44) 1223.832 474, Fax: (+44) 1223.836 723, Owner: John Rutter.

COLORTONE RECORD COMPANY, Yew Tree Farm, The Studio, Charing Heath, Kent TN27 0AU, Tel: (+44) 123371.3341, Fax: (+44) 123371.3592, President: Siggy Jackson.

COLUMBIA RECORDS, 10 Great Marlborough Street, London W1V 2LP, Tel: (+44) 171.911 8200, Fax: (+44) 171.911 8600, MD: Kip Krones.

COMMUNIQUE RECORDS, 16 Elmtree Road, The Old Office Block, Teddington, Middlesex TW11 8ST, Tel: (+44) 181.943 9171, Fax: (+44) 181.943 9161, President: Tom Doherty.

COOKING VINYL, 3 Park Mews, 213 Kilburn Lane, London W10 4BQ, PO Box 1845 (Zip: W10 4BT), Tel: (+44) 181.960 6000, Fax: (+44) 181.960 1120, MD: Martin Goldschmidt.

COPASETIC RECORDS, 112 Talbot Road, London W11 1JR, Tel: (+44) 171.727 3458, Fax: (+44) 171.221 7240, MD: Mike Plumley.

CORBAN RECORDS, Glasgow, Strathclyde, Scotland, PO Box 2 (Zip: G44 3LB), Tel: (+44) 141.637 5277, MD: Alastair MacDonald.

CORTEX, London, PO Box 1797 (Zip: E1 4TX), Tel: (+44) 171.702 7842, Fax: (+44) 171.790 0764, MD: Martin Picton.

COTTAGE INDUSTRY UK, 389-395 Alfred St North, The Square Ctre, Nottingham, Nottinghamshire NG3 1AA, Tel: (+44) 115.941 9989, Fax: (+44) 115.941 8866, E-Mail: cotind@msn.com, MD: Kevin Nixon.

COUSINS COVE TAMOKI-WAMBESI-DOVE, Liverpool, PO Box 42 (Zip: L69 7AD), Tel: (+44) 151.494 2617, Fax: (+44) 181.908 1658, MD: Roy Anthony Cousins.

CRAZY JAIN RECORDS, Chessington, Surrey, PO Box 50 F (Zip: KT9 2YE), Tel: (+44) 181.318 6486, Fax: (+44) 181.974 1901, MD: Ralph C Bailey.

CREATION RECORDS, 109x Regent's Park Road, London NW1 8UR, Tel: (+44) 171.722 8866, Fax: (+44) 171.722 3443, MD/A&R: Alan McGee.

CREATURE MUSIC, 12 Oval Road, Camden, London NW1 7DH, Tel: (+44) 171.267 3233, Fax: (+44) 171.267 8803, MD: Steve Fernie.

CREOLE RECORDS, France Hill Drive, The Chilterns, Camberley, Surrey GU15 3QA, Tel: (+44) 1276.686 077, Fax: (+44) 1276.686 055, MD: Bruce White.

CRUNCH MELODY RECORDS, 10a The Mall, Ealing, London W5 2PJ, Tel: (+44) 181.840 9411, Fax: (+44) 181.840 9422, MD: Tom Hewson.

CUCKOOLAND RECORDS, 4 & 4A Murderdean Road, Newtongrange, Midlothian, Scotland EH22 4PD, Tel: (+44) 131.654 1888, Fax: (+44) 131.654 2888, E-Mail: 100616.273@compuserve.com, MD: Ian Robertson.

CULBURNIE RECORDS, Jedburgh, PO Box 13350 (Zip: TD8 6YA), Tel: (+44) 141.636 4414, Fax: (+44) 141.636 4414, E-Mail: 100046.1746@compuserve.com, MD: Iain Fraser.

CYP, The Fairway, Bush Fair, Harlow, Essex CM18 6LY, Tel: (+44) 1279.444 707, Fax: (+44) 1279.445 570, MD: Mike Kitson.

D.O.R., London, PO Box 1797 (Zip: E1 4TX), Tel: (+44) 171.702 7842, Fax: (+44) 171.790 0764, MD: Martin Parker.

DACO INTERNATIONAL, 21D Heathmans Road, Parsons Green, London SW6 4TJ, Tel: (+44) 171.610 9588, Fax: (+44) 171.610 9638, MD: David Howells.

DE-MIX PRODUCTIONS, 7 Croxley Road, London W9 3HH, Tel: (+44) 181.960 1115, Fax: (+44) 181.969 9268, Dir: Martin Lascelles.

DEAD DEAD GOOD RECORDS, 2 Witton Walk, Northwich, Cheshire CW9 5AT, Tel: (+44) 1606.44559, Fax: (+44) 1606.330 185, MD: Stephen Harrison.

DEAD FLY RECORDS, St. Helens, Merseyside, PO Box 132 (Zip: WA10 3LR), Tel: (+44) 1744.612 125, MD: Paul Bunyan.

DEAD HAPPY RECORDS, 3b Castle Down Avenue, Hastings, East Sussex TN34 3RJ, Tel: (+44) 1424.434 778, Dir: David Arnold.

DEAD HORSE RECORDS, 50 South Park Terrace, Ilford, Essex IG1 1YB, Tel: (+44) 181.478 4150, MD: Terrance Horgan.

DECCA INTERNATIONAL, 347-353 Chiswick High Road, London W4 4HS, Tel: (+44) 181.747 8787, Fax: (+44) 181.994 2834, President: Roland Kommerell.

DECCA UK, 1 Sussex Place, London W6 9XT, PO Box 1420, Tel: (+44) 181.910 5050, Fax: (+44) 181.910 5411, Head of Mktg: Paul Moseley.

DECEMBER SONGS, 42 Park View Road, London NW10 1AL, Tel: (+44) 181.450 5987, Fax: (+44) 181.450 5987, GM: T Lutterodt.

DECONSTRUCTION, 69-79 Fulham High Street, Bedford House, London SW6 3JW, Tel: (+44) 171.383 2298, Fax: (+44) 171.371 8165, E-Mail: deconstruction@cityscape.co.uk, MD: Keith Blackhurst.

DEDICATED RECORDS, 36a Notting Hill Gate, London W11 3JU, Tel: (+44) 171.221 6677, Fax: (+44) 171.221 2868, E-Mail: info@dedicated.co.uk, MD: Doug D'Arcy.

DEE O'REILLY, 112 Gunnersbury Avenue, Ealing, London W5 4HB, Tel: (+44) 181.993 7441, Fax: (+44) 181.992 9993, MD/Artist Mgr: Dee O'Reilly.

DEFENDER MUSIC, 2 Hargrave Place, London N7 0BP, Tel: (+44) 171.485 5588/267 7625, Fax: (+44) 171.284 1151, MD: Simon Winn.

DEMI MOND RECORDS & PUBLISHING, Foel Studio, Llanfair, Caereinion, Powys, Wales SY21 0DS, Tel: (+44) 1938.810 758, Fax: (+44) 1938.810 758, MD: Dave Anderson.

DESTINY MUSIC, 3 Bridge Approach, Iron Bridge House, London NW1 8BD, Tel: (+44) 171.734 3251, Fax: (+44) 171.439 2391, MD: Nick Faries.

DEUTSCHE GRAMMOPHON UK, 1 Sussex Place, Hammersmith, London W6 9XS, PO Box 1420 (Zip: W6 9XS), Tel: (+44) 181.846 8515, Fax: (+44) 181.741 4901, MD: Pete Russell.

DEVILISH, 38 Portland Street, Clifton, Bristol BS8 4JB, Tel: (+44) 117.923 8844, Fax: (+44) 117.973 5519, MD: Nial Joyce.

DI MUSIC (DISC IMPORTS), 13 Bank Square, Wilmslow, Cheshire SK9 1AN, Tel: (+44) 1625.527 844, Fax: (+44) 1625.536 101, Chmn: Irving T Wilson.

DICE MUSIC, 3 Castleward Green, Cumberland House, Douglas IM2 5PS, Tel: (+44) 1624.673 780, Fax: (+44) 1624.614 106, MD: Ken Brough.

DINO ENTERTAINMENT (UK), 10 Allied Way, Dino House, Off Warple Wy, London W3 0RQ, Tel: (+44) 181.743 2019, Fax: (+44) 181.743 6165, President: Mario Warner.

DISCHORD, PO Box 59, London N22 4NS, Tel: (+44) 181.888 8949, Fax: (+44) 181.889 6166, MD: John Loder.

DISTINCTIVE RECORDS, 22 Soho Square, London W1V 5FJ, Tel: (+44) 171.734 3682, Mobile: (+44) 802.853 699, Fax: (+44) 171.734 2373, A&R Mgr: Richard Ford.

DMC, Unit 3, Progress Business Centre, Whittle Parkway, Slough SL1 6DQ, PO Box 89 (Zip: SL1 8NA), Tel: (+44) 1628.667 124, Fax: (+44) 1628.667 057/669 783.

DOMER RECORDS, 75 Milson Road, London W14 0LH, Tel: (+44) 171.602 5586, Fax: (+44) 171.603 9048, MD: Peter Robinson.

DORADO RECORDS, 76 Brewer Street, London W1R 3PH, Tel: (+44) 171.287 1689, Fax: (+44) 171.287 1684, MD/A&R Mgr: Ollie Buckwell.

DOUBLE G RECORDS, 47-48 New Bond Street, London W1Y 9HA, Tel: (+44) 171.409 0505, Fax: (+44) 171.409 0502, Contact: Justine Young.

DOWN TO JAM RECORDS, 112a/b Westbourne Grove, London W2 5RU, Tel: (+44) 171.221 3292, Fax: (+44) 171.229 4810, MD/A&R Mgr: Paul Moore.

DRAGON RECORDS, 5 Church Street, Aylesbury, Buckinghamshire HP20 2QP, Tel: (+44) 1296.415 333, Fax: (+44) 1296 397 092, Chmn: John Heydon.

DUBIOUS MUSIC, PO Box 1745, London W9 3QL, Tel: (+44) 181.968 0753, Mobile: (+44) 850.062 135, Fax: (+44) 181.960 0578, E-Mail: bootland@aol.com, MD: Steve Bootland.

DULCIMA RECORDS, 39 Tadmore Road, Tadworth, Surrey KT20 5TF, Tel: (+44) 1737.812 922, Fax: (+44) 1737.812 922, MD: Johnny Douglas.

DUNKELD RECORDS, Cathedral Street, Dunkeld, Perthshire, Scotland PH8 0AW, Tel: (+44) 1350.727 686, Fax: (+44) 1350.728 606, MD/Production: Dougie Maclean.

DY-NA-MIX, 54 Whitfield Street, London W1P 5RN, Tel: (+44) 171.916 6669, Fax: (+44) 171.916 6660, E-Mail: info@dynamix.demon.co.uk, MD: Eddie Richards.

E-TREME RECORDS, 56 Wigmore Street, London W1H 9DG, Tel: (+44) 171.935 3324, Fax: (+44) 171.486 6437, President: Reto Bodmer.

EARACHE RECORDS, Suite 1-3, Westminster Bldgs, Theatre Sq, Nottingham, Nottinghamshire NG1 6LG, Tel: (+44) 115.950 6400, Fax: (+44) 115.950 8585, MD: Digby Pearson.

EARTHWORKS, 19 Finstock Road, London W10 6LT, Tel: (+44) 181.969 1387, Fax: (+44) 181.969 1387, Dir: Trevor Herman.

EAST WEST RECORDS, 46 Kensington Ct, Elec Lighting Station, London W8 5DP, Tel: (+44) 171.938 2181, Fax: (+44) 171.937 6645, MD: Max Hole.

ECLECTIC RECORDS, 6 Barclay Terrace, Edinburgh, Scotland EH10 4HP, Tel: (+44) 131.229 9299, Fax: (+44) 131.229 9298, MD: Gordon Stevenson.

EDEL UK RECORDS, 25 & 26 Brook Mews North, 2nd Floor, London W2 3BW, Tel: (+44) 171.706 3776, Fax: (+44) 171.706 4639, GM: Daniel Lycett.

EG RECORDS, 63a Kings Road, Chelsea, London SW3 4NT, Tel: (+44) 171.730 2162, Fax: (+44) 171.730 1330, Dir: Sam Alder.

EMERALD RECORDS, 120/A Coach Road, Templepatrick BT39 0HB, Tel: (+44) 18494.32619, Fax: (+44) 18494.32162, Chief Exec: George Doherty.

EMI CLASSICS (UK), 64 Baker Street, London W1M 1DJ, Tel: (+44) 171.467 2000, Fax: (+44) 171.467 2200, President: Richard Lyttelton.

EMI INTERNATIONAL, 30 Gloucester Place, London W1A 1ES, Tel: (+44) 171.467 2000, Fax: (+44) 171.935 5473, Pres/Ceo (Emi Int'l): Ken Berry.

EMI RECORDS (UK), EMI House, 43 Brook Green, London W6 7EF, Tel: (+44) 171.605 5000, Fax: (+44) 171.605 5050, Chmn: Rupert Perry.

ENERGY RECORDS, Hove, East Sussex, PO Box 130 (Zip: BN3 6QU), Tel: (+44) 1273.550 088, Fax: (+44) 1273.540 969.

ENGLISH WEST COAST MUSIC, 150 High Street, The Old Bakehouse, Honiton, Devonshire EX14 8JX, Tel: (+44) 1404.42234, Fax: (+44) 1404.45346, MD: Ian Dent.

EPIC RECORDS, 10 Great Marlborough Street, London W1V 2LP, Tel: (+44) 171.911 8200, Fax: (+44) 171.911 8600, MD: Rob Stringer.

EQUATOR, 333 Latimer Road, London W10 6RA, Tel: (+44) 181.964 9030, Fax: (+44) 181.964 9919, MD: Carol Wilson.

EQUITY RECORDS, 112a/b Westbourne Grove, London W2 5RU, Tel: (+44) 171.221 3292, Fax: (+44) 171.229 4810, MD: Paul Moore.

ESCAPE ARTIST COMPANY, THE, 20 Woodlands Road, Bushey, Hertfordshire WD2 2LR, Tel: (+44) 1923.244 673, Fax: (+44) 1923.244 693, MD: Barry Blue.

ESR RECORDS, 40 Camperdown Terrace, Exmouth, Devon EX8 1EQ, Tel: (+44) 1395.223 577, Fax: (+44) 1395.223 577, MD: John Greenslade.

ESSENCE RECORDS, 6-10 Slater Street, Unit B8, Liverpool L1 4BT, Tel: (+44) 151.738 0910, Fax: (+44) 151.737 2634, E-Mail: cal@openmind.demon.co.uk, MD: Cal Alex.

EUROPEAN CULTURAL CENTRE, 7-9 Islington Green, London N1 2XH, Tel: (+44) 171.359 3548, Fax: (+44) 171.359 3549, MD: Peter Wells-Thorpe.

EXPLICIT RECORDS, 29 Oakroyd Avenue, Potters Bar, Hertfordshire EN6 2EL, Tel: (+44) 1707.651 439, Fax: (+44) 1707.651 439, MD: Steve Constantine.

F.A.M.E.C., Hailsham, Sussex, PO Box 608 (Zip: BN27 3UN), MD: B C Coward.

F&G, 14 St. Luke's Mews, London W11 1DF, Tel: (+44) 171.229 4236, Mobile: (+44) 385.346 309, Fax: (+44) 171.221 9397, E-Mail: fg@fg.sonnnet.uk.com, MD/Label Mgr: Gavino Prunas.

FACTORY SOUND, THE, Church Road, Toffrees, Woldingham, Surrey CR3 7JH, Tel: (+44) 1883.652 386, Fax: (+44) 1883.652 457, MD: Brenda Mackay.

FAITH MUSIC CORPORATION, London, PO Box 111 (Zip: W13 0ZH), Tel: (+44) 181.248 9167, Fax: (+44) 181.566 7215, MD: John Rushton.

FANTASY MUSIC, Cheltenham, Gloucestershire, PO Box 238 (Zip: GL50 2NA), Tel: (+44) 1242.257 133, Fax: (+44) 1242.515 839, MD: James Perkins.

FASHION RECORDS, Malham Road Industrial Estate, Unit 6, London SE23 1AG, Tel: (+44) 181.291 6253, Fax: (+44) 181.291 1097, President: Chris Lane.

FEELEE RECORDS, 44 Clerkenwell Rd, Story-M, Box 180, c/o Post Int'l, London EC1M 5PS, MD: Igor Tonkikh.

FELLSIDE RECORDINGS, 15 Banklands, Workington, Cumbria CA14 3EW, Tel: (+44) 1900.61556, Fax: (+44) 1900.61556, Partner: Paul Adams.

FI RECORDINGS & MUSIC, 2 Laurel Bank, Lowestwood, Huddersfield, West Yorkshire HD7 4ER, Tel: (+44) 1484.846 333, Fax: (+44) 1484.846 333, MD: Ian R Smith.

FICTION RECORDS, 97 Charlotte Street, London W1P 1LB, Tel: (+44) 171.323 5555, Fax: (+44) 171.323 5323, MD: Chris Parry.

FIFTY FIRST RECORDINGS, 61 Grange Road, Alaska Works, London SE1 3BA, Tel: (+44) 171.237 9453, Fax: (+44) 171.237 9444, E-Mail: fiftyfirst@zinet.co.uk, A&R Dir: Woody.

FINAL EDIT, 286-288 High Road, Emerald House, Tottenham, London N15 4AJ, Tel: (+44) 181.885 6245, Fax: (+44) 181.801 2612, MD: Milton Green.

FINAL FRONTIER MUSIC, 29 Roundwood Road, Hastings, Sussex TN37 7LD, Tel: (+44) 1424.753 792, MD: David Roberts.

FIRE RECORDS, 21a Maury Road, London N16 7BP, Tel: (+44) 181.806 9922, Fax: (+44) 181.806 8021, MD: Clive Solomon.

FIRST TIME RECORDS, 12 Trewartha Road, Sovereign House, Praa Sands, Penzance, Cornwall TR20 9ST, Tel: (+44) 1736.762 826, Fax: (+44) 1736.763 328, MD: Roderick G Jones.

FJR MUSIC, 1 Herbert Gardens, London NW10 3BX, Tel: (+44) 181.968 8870.

FLASH HARRY RECORDS, Riverside, 51 Shooters Hill, Pangbourne, Berks RG8 7EA, Tel: (+44) 1734.843 124, Contact: Suzanne Gordon-Smith.

FLAT RECORDS, 5 Doods Road, Reigate, Surrey RH2 0NT, Tel: (+44) 1737.210 848, Fax: (+44) 1737.210 848, President: Richard Coppen.

FLAW RECORDS, 87 Rickmansworth Road, Pinner HA5 3JT, Tel: (+44) 181.868 1163, Contact: Dean Thatcher.

FLIGHT MUSIC MANAGEMENT, 61 High Street, London SW19 2JF, Tel: (+44) 181.545 0591/1923.853 624, Fax: (+44) 181.543 8041.

FLY RECORDS, 11 Uxbridge Street, London W8 7SX, Tel: (+44) 171.221 4275, Fax: (+44) 171.229 6893, MD: Simon Platz.

FLYING RECORD COMPANY, THE, 110 Clarendon Road, FM House, London W11 2HR, Tel: (+44) 171.221 7799, Fax: (+44) 171.221 5016, Joint MD: Paul K Walden.

FOLKSONG RECORDS, 250 Earlsdon Avenue North, Coventry, West Midlands CV5 6GX, Tel: (+44) 1203.711 935, MD: Graham Bradshaw.

FORCE 10 RECORDS, 187 Portobello Road, London W11 2ED, Tel: (+44) 171.727 0904, Contact: Damien Manestar.

FREAKSTREET RECORDS, Damien St, Executive Suites, 2nd Floor, London E1 2RD, PO Box 6627, Tel: (+44) 171.423 9993, Fax: (+44) 171.423 9996, E-Mail: 1000302.1344@compuserve.com, Dir: Paul Kennedy.

FREE REED RECORDS, The Cedars, Field Lane, Belper, Derbyshire DE56 1DD, Tel: (+44) 1773.824 157, Fax: (+44) 1773.825 573, E-Mail: neil_wayne@freedoms.demon.co.uk, Contact: Neil Wayne.

FREESTYLE RECORDINGS, 177 High Street, Harlesden, London NW10 4TE, Tel: (+44) 181.961 3889, Fax: (+44) 181.961 4620, MD: John Kaufman.

FT RECORDS & COMMUNICATIONS, 1 Falkirk Walk, Newall Green, Wythenshawe, Manchester M23 8XZ, Tel: (+44) 161.437 4731, Fax: (+44) 161.436 1057, MD: Terry Fat.

FUTURE LEGEND RECORDS, PO Box 727, Kenley, Surrey CR8 5YF, Tel: (+44) 181.668 0493, Fax: (+44) 181.668 0493, MD: Russel Brennan.

FXU RECORDS, 97A Scrubs Lane, London NW10 6QU, Tel: (+44) 181.964 2966, Fax: (+44) 181.964 2967, MD/A&R Mgr: Mark Beder.

GABADON MUSIC, 25 Fir Street, Sheffield, South Yorkshire S6 3TG, Tel: (+44) 114.234 3527, Fax: (+44) 114.272 7001, Partner: Chris McMahon.

GAME RECORDS UK, London, PO Box 11583 (Zip: W13 0ZH), Tel: (+44) 181.248 9167, MD: Carolina Gullini.

GAMMER RECORDS, 39 Ivygreen Road, Chorlton-cum-Hardy, Greater Manchester, Tel: (+44) 161.860 4133, Label Mgr: Gammer.

GCHQ, 172a Arlington Road, London NW1 7EA, Tel: (+44) 181.573 3841, Fax: (+44) 181.561 8180, Mgr: Steve Halen.

GEFFEN RECORDS INTERNATIONAL, 33 Broadwick Street, London W1V 1FR, Tel: (+44) 171.304 4450, Fax: (+44) 171.304 4449, Mktg Dir (Eur): Liz Morris.

GENERAL OVERSEAS, Unit 7 Pepys Court, 84 The Chase, Clapham Common, London SW4 0NF, Tel: (+44) 171.498 0788, Fax: (+44) 171.498 3755, MD: Bob Cunningham.

GIMELL RECORDS, Magdalen Road, 4 Newtec Place, Oxford OX4 1RE, Tel: (+44) 1865.244 557, Fax: (+44) 1865.790 472, Int'l Mgr: Peter Bromley.

GLOBAL HEADZ, London, PO Box 7378 (Zip: N4 3RH), Tel: (+44) 171.281 8106, Fax: (+44) 171.272 3896, E-Mail: globalheadz@southem.com, MD: Pete Lawrence.

GLOBAL MANAGEMENT, Oxted, Surrey, PO Box 87 (Zip: RH8 0FR), Tel: (+44) 1883.732 050, Mobile: (+44) 374.808 874, Fax: (+44) 1883.732 050, MD: Clive Parker.

GLOBAL RECORDS, 171 Southgate Road, London N1 3LE, Tel: (+44) 171.704 8541, Fax: (+44) 171.704 8540, E-Mail: 101650.126@compuserve.com, GM: Peter Knight Jr.

GO AHEAD MUSIC, Waterhouse Lane, Kerchesters, Kingswood, Surrey KT20 6HT, Tel: (+44) 1737.832 837, Fax: (+44) 1737.833 812, Contact: Ian Dale.

GO! DISCS RECORDS, 72 Black Lion Lane, Hammersmith, London W6 9BE, Tel: (+44) 181.910 4600, Fax: (+44) 181.741 5936, MD: Andy Macdonald.

GOING NOWHERE MGMT COMPANY, Lupus Street, 6 Robin Court, London SW1V 3ED, Tel: (+44) 171.834 8337, Fax: (+44) 171.834 8331.

GOOD LOOKING RECORDS, Clarendon Hse Bus Centre, Shenley Road, Borehamwood, Hertfordshire WD6 1AG, Tel: (+44) 181.236 0985, Fax: (+44) 181.207 3443, MD/A&R/Label Mgr: Danny Williamson.

GOTHAM RECORDS/BTM, 98 Lower Beeches Road, Northfield, Birmingham B31 5JS, Tel: (+44) 121.477 9553, Fax: (+44) 121.476 9224, Proprietor/Mgr: Barry Tomes.

GRADUATE RECORDS, St Swithun's Institute, The Trinity, Worcester, Worcestershire WR1 2PN, Tel: (+44) 1905.20882, Fax: (+44) 1905.20882, E-Mail: 106034.752@compuserve.com, MD: David Virr.

GRAND RECORDS, 107a High Street, Canvey Island, Essex SS8 7RF, Tel: (+44) 1268.694 888, Fax: (+44) 1268.695 009, Contact: Chris Fenwick.

GRAPEVINE LABEL, THE, 12 Oval Road, London NW1 7DH, Tel: (+44) 171.470 2888, Fax: (+44) 171.470 2889, Dir: Steve Fernie.

GREAT ECCENTRIC COMPANY, THE, 53 Lucerne Close, Cocoon House, Cherry Hinton, Cambridge CB1 4YR, Tel: (+44) 1223.412 740, Fax: (+44) 1223.412 740.

GREAT WESTERN RECORDS, London Road, Rock House, St. Mary's, Chalford, Gloucestershire GL6 8PU, Tel: (+44) 1453.886 252, Fax: (+44) 1453.885 361, President: John Beecher.

GREEN PEPPER JUNCTION, 14 Hamilton Park Avenue, Glasgow G12 8DU, Tel: (+44) 141.339 6745, Fax: (+44) 141.334 3919, MD: Asher Halle.

GREENSLEEVES RECORDS, St. John's Road, Metro Centre, Unit 14, Isleworth, Middlesex TW7 6NJ, Tel: (+44) 181.758 0564, Fax: (+44) 181.758 0811, MD: Chris Sedgwick.

GREENTRAX RECORDINGS, Edinburgh Road, Cockenzie Business Centre, Cockenzie, East Lothian EH32 0HL, Tel: (+44) 1875.814 155, Fax: (+44) 1875.813 545, Proprietor: Ian David Green.

GRENOUILLE RECORDS, Stewart Hs, Hillbottom Rd, Sands Ind-est, Highwycombe, Buckinghamshire HP12 4HJ, Tel: (+44) 1630.647 374, Fax: (+44) 1630.617 612, Producer/Composer: Bob Bowman.

GROSVENOR RECORDS, 16 Grosvenor Road, Handsworth Wood, Birmingham, West Midlands B20 3NP, Tel: (+44) 121.356 9636, Fax: (+44) 121.356 9636, MD: John Taylor.

GRP RECORDS, 33 Broadwick Street, London W1V 1FR, Tel: (+44) 171.304 4455, Fax: (+44) 171.304 4459, VP (Int'l Mktg): Frank Hendricks.

GULL RECORDS, London, PO Box 10649 (Zip: SW10 0ZU), Tel: (+44) 171.352 8393, Fax: (+44) 171.376 8412, MD: Irene Howells.

GUT REACTION/GUT MUSIC, 112/A Shirland Road, Byron House, London W9 2EQ, Tel: (+44) 171.266 0777, Fax: (+44) 171.266 1293, MD: Guy Holmes.

HAIRY HARE PRODUCTIONS, Mickley Cottage, Lobthorpe, Grantham, Lincolnshire NG33 5LS, Tel: (+44) 1476.860 490, Fax: (+44) 1476.860 490, MD: Brian Harris.

HAPPY FACE RECORDS, 1 Post Office Lane, Old Smithy Studio, Kempsey, Worcestershire WR5 3NS, Tel: (+44) 1905.820 659, Fax: (+44) 1905.820 015, MD: Muff Murlin.

HARBOUTOWN RECORDS, Ulverston, Cumbria, PO Box 25 (Zip: LA12 7UN), Tel: (+44) 1229.580 577, Fax: (+44) 1229.580 577, E-Mail: records@hartown.demon.co.uk, MD: Gordon Jones.

HARMONIA MUNDI (UK), 19-21 Nile Street, London N1 7LL, Tel: (+44) 171.253 0863, Fax: (+44) 171.253 3237, MD: Serge Rousset.

HASMIK PROMOTIONS, Forest Hill Trading Estate, Unit 8, Perry Vale, London SE23 2LX, Tel: (+44) 181.291 6777, Fax: (+44) 181.291 0081, MD: Mike Hazeldine.

HAVEN RECORDS, St Mary's Plain, St Mary's Works, Norwich, Norfolk NR3 3AF, Tel: (+44) 1603.626 221/624 290, Fax: (+44) 1603.619 999, GM: Boo Hewardine.

HEADSCOPE, Street End Lane, Broadacoe, Heathfield, East Sussex TN21 8TU, Tel: (+44) 1435.863 994, Fax: (+44) 1435.867 027, MD: Ron Geesin.

HEAVENLY, 72 Wardour Street, London W1V 3HP, Tel: (+44) 171.437 3350, Fax: (+44) 171.437 3317.

HENRY HADAWAY ORGANISATION, 3 Blackburn Road, Satril House, London NW6 1RZ, Tel: (+44) 171.328 8283, Fax: (+44) 171.328 9037, MD: Henry Hadaway.

HIGHER STATE, 95-99 North Street, London SW4 0HF, Tel: (+44) 171.627 5656, Fax: (+44) 171.627 5757, MD: Patrick Dickens.

HIGHFIELD PRODUCTIONS, Highfield House, Whitminster, Gloucestershire GL2 7PJ, Tel: (+44) 1452.741 297, Fax: (+44) 1452.740 350, Mgr: Steven Hutt.

HOLYROOD RECORDING AND FILM PRODUCTIONS, 40 Sciennes, Edinburgh, Lothian EH9 1NH, Tel: (+44) 131.668 3366, Fax: (+44) 131.662 4463.

HOJO CHOONS, 31-32 Ansleigh Place, London W11 4BW, Tel: (+44) 171.221 8822, Fax: (+44) 171.221 8870, Contact: Mr. DJ Lottie.

HOPE RECORDS, 2 Bridge Street, Bajonor House, Peel, Isle of Man IM5 1NB, Tel: (+44) 1624.852 387, Fax: (+44) 1624.852 387, MD: Rick Wakeman.

HOPPY PRODUCTIONS, Stewart House, Hillbottom Road, Highwycombe, Buckinghamshire HP12 4HJ, Tel: (+44) 1630.647 374, Fax: (+44) 1630.647 612, Lawyer: Keith Phillips.

HORNY RECORDS, London, PO Box 966 (Zip: SE11 5SA), Tel: (+44) 171.582 5380, Fax: (+44) 171.582 5380, MD: Alan Cross.

HOT LEAD RECORDINGS, 2 Laurel Bank, Lowestwood, Huddersfield, West Yorkshire HD7 4ER, Tel: (+44) 1484.846 333, Fax: (+44) 1484.846 333, MD: Ian Smith.

HSL (HAL SHAPER LIMITED), 34 Great James Street, London WC1N 3HB, Tel: (+44) 171.831 7353, Fax: (+44) 171.405 5245, MD: Keith C Thomas.

HWYL RECORDS, 2 The Square, Yapham, York YO4 2PJ, Tel: (+44) 1759.304 514, Fax: (+44) 1759.304 514, MD: Steve Parry.

HYDE PARK MUSIC/HYDE PARK RECORD PROD, 110 Westbourne Terrace Mews, London W2 6QG, Tel: (+44) 171.402 8419, Fax: (+44) 171.723 6104, MD: Tony Hillier.

HYDROGEN DUKEBOX, Clink Street, Winchester Wharf, London SE1 9DG, Tel: (+44) 171.357 9799, Mobile: (+44)

973.256 549, Fax: (+44) 171.357 9750, E-Mail: hydrogen@dukebox.demon.co.uk, Contact: Matt Lee.

HYPERION RECORDS, 33 Avery Hill Road, London SE9 2BW, PO Box 25 (Zip: SE9 1AX), Tel: (+44) 181.294 1166, Fax: (+44) 181.294 1161, MD: Ed Perry.

IAN DAVID RECORDS, Albion Buildings, Suite 1, London EC1R 5HT, Tel: (+44) 171.833 0017/2149, Fax: (+44) 181.833 8014, MD: Ian David.

IMAGINARY MUSIC, The Penthouse 45 Ashley, Bristol BS6 5NW, Tel: (+44) 117.955 2402, Label Mgr: G P Hall.

IMMORTAL RECORDS, Charvil Lane, Walnut Tree Cottage, Sonning, Berkshire RG4 6TH, Tel: (+44) 1734.692 388, Fax: (+44) 1734.448 484, Bus Affairs: Ric Lee.

IMS INTERSOUND MEDIA SERVICES, 45-53 Sinclair Road, Nomis Studios, London W14 0NS, Tel: (+44) 171.602 6351, Fax: (+44) 171.371 3702, MD: Alan Bellman.

INFINITE MASS, 105 Central Avenue, Welling, Kent DA16 3BG, Tel: (+44) 181.855 6073, Fax: (+44) 181.317 0835, MD: Trevor Porter.

INFINITY RECORDS, 70 Boyne Road, London SE13 5AW, Tel: (+44) 181.852 4017, Fax: (+44) 181.852 4017, MD/A&R/Promo: Paul Tams.

INTERNAL AFFAIRS, 165-167 High Road, Zomba House, Willesden, London NW10 2SG, Tel: (+44) 181.459 8899, Fax: (+44) 181.451 3900, MD: Steve Jenkins.

IONA RECORDS, 27-29 Carnoustie Place (off Scotland St), Glasgow, Strathclyde G5 8PH, Tel: (+44) 141.420 1881, Fax: (+44) 141.420 1892, Dir: Ronnie Simpson.

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ISLAND INTERNATIONAL, 22 St. Peters Square, London W6 9NW, Tel: (+44) 181.910 3333, Fax: (+44) 181.910 3202, Head Of Int'l: Steve Matthews.

ISLAND RECORDS (UK), 22 St. Peters Square, London W6 9NW, Tel: (+44) 181.910 3333, Fax: (+44) 181.748 1998, MD: Marc Marol.

JAMMY RECORDS, 244 Anniesland Road, Glasgow, Strathclyde G13 1XA, Tel: (+44) 141.954 1873, Fax: (+44) 141.954 6341, MD: John MacCallman.

JASMINE RECORDS, Forest Hill Trading Estate, Unit 8, Perry Vale, London SE23 2LX, Tel: (+44) 181.291 6777, Fax: (+44) 181.291 0081, MD: Mike Hazeldine.

JEALOUS RECORDS, 172A Arlington Road, Camden, London NW1 7HL, Tel: (+44) 171.916 0191, Fax: (+44) 171.284 4185, Contact: Mark Hobrough.

JEEPSTER RECORDINGS, 222 Kensal Rd, Canalot Prod St., Unit 60, London W10 5BN, Tel: (+44) 181.964 9432, Fax: (+44) 181.964 8600, Contact: Vanessa Sanders.

JELLY STREET RECORDS, 94-96 Grosvenor Street, Grosvenor House, Manchester M1 7HL, PO Box 149, Tel: (+44) 161.273 6522, Mobile: (+44) 802.226 930, Fax: (+44) 161.273 6592, MD: Kevin Patrick Dominic Kinsella Jnr.

JET STAR, 155 Acton Lane, London NW10 7NJ, Tel: (+44) 181.961 5818, Fax: (+44) 181.965 7008, MD: Carl Palmer.

JEWS MUSIC HERITAGE RECORDINGS, Harrow, Middlesex, PO Box 232 (Zip: HA1 2NN), Tel: (+44) 181.909 2445, Fax: (+44) 181.909 1030, MD: Geraldine Auerbach.

JFM RECORDS, Tiller Road, 11 Alexander House, Isle Of Dogs, London E14 8PT, Tel: (+44) 171.987 8596, Fax: (+44) 171.987 8596, MD: Julius Pemberton Maynard.

JIVE RECORDS, 165-167 High Road, Zomba House, Willesden, London NW10 2SG, Tel: (+44) 181.459 8899, Fax: (+44) 181.451 3900/4158, MD: Steve Jenkins.

JOHN BODDY AGENCY, 10 Southfield Gardens, Twickenham TW1 4SZ, Tel: (+44) 181.892 0133/891 3809, Fax: (+44) 181.892 4283, Owner: John Boddy.

JPH, 100 H Rowley Way, Abbey Road, London NW8 0SW, Tel: (+44) 171.372 0418, MD: Joseph P Haughey.

JUMP WAX RECORDS, 35 Mansted Gardens, Romford, Essex RM6 4ED, Tel: (+44) 181.590 2524, Fax: (+44) 181.590 2524, MD: John McDonald.

JUMPCUT, 41 Eton Avenue, Wembley, Middlesex HA0 3AZ, Tel: (+44) 181.902 3589, Fax: (+44) 181.902 3589, MD/A&R/Label Mgr: Andy Sojka.

JUNGLE RECORDS (UK), 62 Chalk Farm Road, Old Dairy Mews, London NW1 8AN, Tel: (+44) 171.267 0171, Fax: (+44) 171.267 0912, MD: Alan Hauser.

JVC MUSICAL INDUSTRIES EUROPE, 17-18 Henrietta Street, Covent Garden, London WC2E 8QX, Tel: (+44) 171.240 3121, Fax: (+44) 171.240 2851, President: Kaname Tajima.

K-TEL ENTERTAINMENT (UK), 12 Fairway Drive, K-Tel House, Greenford, Middlesex UB6 8PW, Tel: (+44) 181.566 6789, Fax: (+44) 181.575 2264, MD: Pat Broderick.

KANAAR & CO, 6-8 James Street, London W1M 5HN, Tel: (+44) 171.495 6060, Fax: (+44) 171.495 3770, Principal: N Kanaar.

KBS RECORDS, 2 Hillhead Road, "Norden", Newtonhill, Stonehaven, Kincardineshire, Scotland AB39 3TS, Tel: (+44) 1569.730 962, Fax: (+44) 1569.731 030, MD: Doug Stone.

KICKIN MUSIC, 10 Acklam Road, Acklam Workshops, Unit 1, London W10 5QZ, Tel: (+44) 181.964 3300, Fax: (+44) 181.964 4400.

KICKIN RECORDS, 10 Acklam Road, Unit 1, Acklam Workshops, London W10 5QZ, Tel: (+44) 181.964 3300, Fax: (+44) 181.964 4400, MD: Peter Harris.

KINETIX, DC Warehouse, Unit 6, Industrial Park, Maple Cross, Herfordshire WD3 2AS, Tel: (+44) 1923.777 011, Fax: (+44) 1923.774 334, MD: Jon Sharp.

KINGSWAY MUSIC, Lottbridge Drive, Eastbourne, Sussex BN23 6NT, Tel: (+44) 1323.410 930, Fax: (+44) 1323.411 970, MD: John Paculabo.

KOCH INTERNATIONAL (UK), 24 Concord Road, London W3 0TH, Tel: (+44) 181.992 7177, Fax: (+44) 181.896 0817, MD: Herbert Bosin.

KRL, 9 Watt Road, Hillington Industrial Est, Hillington, Glasgow, Strathclyde G52 4RY, Tel: (+44) 141.882 9060, Fax: (+44) 141.883 3686, MD: Angus McDonald.

LANGUAGE/CRAMMED, 19 All Saints Road, London W11 1HE, Tel: (+44) 171.229 7661, Fax: (+44) 171.792 8300, Dir: Tony Thorpe.

LEE MUSIC, Hill Bottom Road, Stewart House, Sands, High Wycombe, Buckinghamshire HP12 4HJ, Tel: (+44) 1630.647 374, Fax: (+44) 1630.647 612, Owner: Cathrine Lee.

LEERECORDS, 2 Jersey Road, Poole, Dorset BH12 4LQ, Tel: (+44) 1202.737 538, Fax: (+44) 1202.380 242, MD: John Lee.

LEO RECORDS, 6 Anerley Hill, The Cottage, London SE19 2AA, Tel: (+44) 181.778 3853, Fax: (+44) 181.659 6422, Producer: Leo Feigin.

LEOPARD RECORDS, Stockwell Road, 23 Thrayle House, London SW9 0XU, Tel: (+44) 181.672 6158, Fax: (+44) 171.737 7881, MD: Errol Jones.

LINCOLN RECORDS, 54-56 Compton Street, London EC1V 0JE, Tel: (+44) 171.251 5448, Fax: (+44) 171.250 3442, E-Mail: lincoln@musicomx.demon.co.uk, Contact: Chris Cooke.

LIINN RECORDS, Floors Road, Waterfoot, Eaglesham, Glasgow, Strathclyde G76 0EP, Tel: (+44) 141.644 5111, Fax: (+44) 141.644 4262, MD: Ivor Tiefenbrun.

LIVING BEAT RECORDS, 20 Hanway Street, London W1P 9DD, Tel: (+44) 171.631 3846, Fax: (+44) 171.436 0715, MD: Chris M France.

LOADING BAY RECORDS, Selly Oak, Birmingham, West Midlands, PO Box 4854 (Zip: B29 6BF), Tel: (+44) 121.472 2463, Fax: (+44) 121.414 1540, MD: Mike Coppock.

LOGIC RECORDS UK, 34-35 Berwick Street, 1st Floor, London W1V 3RF, Tel: (+44) 171.434 2193, Fax: (+44) 171.287 2988, MD: Biff Worsley.

LONDON RECORDS, Chancellors Road, Chancellors House, London W6 9SG, PO Box 1422 (Zip: W6 9SG), Tel: (+44) 181.910 5111, Fax: (+44) 181.910 5903, Chmn: Tracy Bennett.

LOVE THIS RECORDS, 100 Union Street, Hundred House, London SE1 0NL, Tel: (+44) 171.928 4444, Fax: (+44) 171.401 3697/928 0920, MD: Mike Stock.

LOWSPEAK RECORDS, 54-56 Compton Street, London EC1V 0JE, Tel: (+44) 171.251 5448, Fax: (+44) 171.250 3442, E-Mail: lpsk@musicomx.demon.co.uk, Contact: Andrew Bremner.

LYRITA RECORDED EDITION, 99 Green Lane, Burnham, Slough, Buckinghamshire SL1 8EG, Tel: (+44) 1628.604 208, Owner: A R Itter.

M + R RECORDS, 90 Leswin Road, London N16 7ND, Tel: (+44) 171.254 9158, GM: Fred Faber.

M & G RECORDS, 117-121 Salisbury Road, Queens Studios, London NW6 6RG, Tel: (+44) 171.644 0000, Fax: (+44) 171.625 9886, Chmn/MD: Michael Levy.

MADCAT MANAGEMENT, Appletreewick Cross Lanes, Chalfont St. Peter, Gerrards Cross, Bucks SL9 0LR, Tel: (+44) 1494.873 753, Mobile: (+44) 850.433 565, Fax: (+44) 1494.874 324.

MAGNUM MUSIC GROUP, THE, High Street, Magnum House, Lane End, High Wycombe, Buckinghamshire HP14 3JG, Tel: (+44) 1494.882 858, Fax: (+44) 1494.882 631, Chmn: Nigel Molden.

MAMMOTH EUROPE, 36b Notting Hill Gate, London W11 3JQ, Tel: (+44) 171.221 0989, Fax: (+44) 171.221 2868, Label Mgr: Ray Conroy.

MANGO RECORDS/ISLAND JAMAICA, 8 Kensington Park Road, London W8, Tel: (+44) 171.229 3000, Fax: (+44) 171.221 9988, MD: Suzette Newman.

MANIC RECORDS, 55 The Crescent, Southshore, Blackpool, Lancashire FY4 1EQ, Tel: (+44) 1253.49219/24901, Fax: (+44) 1253.752 025, MD: Philip Holmes.

MASTERTONE MULTIMEDIA, 25-26 Ivor Place, London NW1 6HR, Tel: (+44) 171.724 0055, Fax: (+44) 171.724 0076, MD: Nigel French.

MCA MUSIC ENTERTAINMENT INTERNATIONAL, 3 3 Broadwick Street, London W1V 1FR, Tel: (+44) 171.304 4500, Fax: (+44) 171.434 2940, President: Jorgen Larsen.

MCA RECORDS (UK), 139 Piccadilly, London W1V 0AX, Tel: (+44) 171.957 8667, Fax: (+44) 171.957 8561, MD: Nick Phillips.

MCASSO MUSIC, 9 Camaby Street, London W1V 1PG, Tel: (+44) 171.734 3664, Fax: (+44) 171.439 2375, E-Mail: mcasso@atlas.co.uk, Contact: Lisa McCaffery.

MCINTOSH & CHARLES PRODUCTION COMPANY, 143 Westmead Road, Sutton, Surrey SM1 4JP, Tel: (+44) 181.395 3045, Fax: (+44) 181.395 3046, A&R: Stephen McIntosh.

MEDIUM PRODUCTIONS, 74 St. Lawrence Road, Upminster, Essex RM14 2UW, Tel: (+44) 1708.228 016, Fax: (+44) 1708.640 291, E-Mail: info@medium.demon.co.uk, Contact: Debi Zornes.

MEGA RECORDS (UK), 21a Noel Street, Bugle House, London W1V 3PD, Tel: (+44) 171.439 2282, Fax: (+44) 171.434 4239.

MEMORIES MUSIC CLUB, 1346 London Road, Leigh-on-Sea, Essex SS9 2UH, Tel: (+44) 1702.78787, Fax: (+44) 1702.78770, MD: Michael Taylor.

MERCURY (UK), 72 Chancellors Road, PO Box 1425, London W6 9QB, Tel: (+44) 181.910 5678, Fax: (+44) 181.910 5898, E-Mail: DGS1541, MD: Howard Berman.

MERIDIAN RECORDS, Eltham, London, PO Box 317 (Zip: SE9 4SF), Tel: (+44) 181.857 3213, Fax: (+44) 181.857 0731, MD: John Shuttleworth.

METRONOME RECORDINGS, Chapel Lane, Magdalen Studio, Farthinghoe, Brackley, Northants NN13 5PG, Tel: (+44) 1295.710 641, Fax: (+44) 1295.710 731, MD: Tim Smithies.

MILLENNIUM RECORDS, 9 Thorpe Close/Portobello Road, London W10 5XL, Tel: (+44) 181.964 9495, Fax: (+44) 181.964 9497, MD: Ralph Ruppert.

MINISTRY OF SOUND RECORDINGS, 103 Gaunt Street, London SE1 6DP, Tel: (+44) 171.378 6528, Fax: (+44) 171.403 5348, MD: Mark Rodol.

MINORITY/ONE, 159 Blendon Road, 1st Floor Suite, Bexley, Kent DA5 1BT, PO Box 65 (Zip: 1JG), Tel: (+44) 181.298 7806, Fax: (+44) 181.298 7810, MD: Barry Riddington.

MIRIAMUSIC, 1 Glanlea Road, Stanmore, Middlesex HA7 4NW, Tel: (+44) 181.954 2025, Fax: (+44) 181.954 2025, MD: Zack Laurence.

MODERN RECORDS, 120/A Coach Road, Templepatrick BT39 0HB, Tel: (+44) 18494.32619, Fax: (+44) 18494.32162, Chief Exec: George Doherty.

MOHOCK RECORDS, 12 Trewartha Road, Sovereign House, Praa Sands, Penzance, Cornwall TR20 9ST, Tel: (+44) 1736.762 826, Fax: (+44) 1736.763 328, MD/A&R/Mktg/Promo: Roderick G Jones.

MOJO RECORDS UK, 27 Poole Road, Upton, Poole, Dorset BH16 5HX, Tel: (+44) 1202.631 912, MD: David Saunders.

MOKSHA RECORDINGS, London, PO Box 102 (Zip: E15 2HH), Tel: (+44) 181.555 5423, Fax: (+44) 181.519 6834, E-Mail: charles@moksha.demon.co.uk, MD: Charles Cosh.

MONRE RECORDS, 21 St Richards Court, Ashburnham Rd, Richmond, Surrey TW10 7NS, Tel: (+44) 181.940 3680/202.659 199, Fax: (+44) 181.940 3680/202.659 199, MD: Marlon Gruss.

MONTERRAT MUSIC, 5 Tierney Road, Flat 3, London SW2 4QL, Tel: (+44) 181.671 8188, Fax: (+44) 181.671 8188, MD: Trevor Farrell.

MOONBEAM MUSIC, Lindsayslands Cottage, Lindsayslands Road, Biggar ML12 6NR, Tel: (+44) 1899.220 471, Fax: (+44) 1899.220 471, Partner: Andy Munro.

MOTHER RECORDS, 1 Sussex Place, Hammersmith, London W6 9XS, Tel: (+44) 181.910 5190, Fax: (+44) 181.741 0346, MD: Malcolm Dunbar.

MUSHROOM RECORDS (UK), 1 Shorrolds Road, London SW6 7TR, Tel: (+44) 171.343 5678, Fax: (+44) 171.343 5656, MD: Gary Ashley.

MUSIC & ELSEWHERE, 6 Farm Court, Farm Road, Frimley, Camberley, Surrey GU16 5TJ, Tel: (+44) 1276.684 209, MD: Mick Magic.

MUSIC BY APPOINTMENT, 253 Kilburn Lane, Linen House, Suite 8, London W10 4BQ, Tel: (+44) 181.960 1600, Fax: (+44) 181.960 1255, MD: Maurice Veronique.

MUSIC FACTORY MUSIC, 5-7 Fitzwilliam Street, Parkgate, South Yorkshire, Rotherham S62 6EP, Tel: (+44) 1709.710 022, Fax: (+44) 171.289 2141, Chmn: John Pickles.

MUSIC FOR NATIONS, 333 Latimer Road, London W10 6RA, Tel: (+44) 181.964 9544, Fax: (+44) 181.964 5460, Chmn: Steve Mason.

MUSIC FUSION, 2 Bridge Street, Bajonor House, Peel, Isle of Man IM5 1NB, Tel: (+44) 1624.844 134, Fax: (+44) 1624.844 135, MD: Rick Wakeman.

MUSIC GALORE, 29 Beethoven Street, London W10 4LG, Tel: (+44) 181.960 1871, Fax: (+44) 181.969 1694, E-Mail: brianleafe@aol.com, MD: Brian Leafe.

MUSIC MASTERS, Gurnells Road, The End House, Seer Green, Buckinghamshire HP9 2XJ, Tel: (+44) 1494.672 803, Fax: (+44) 1494.678 016, Chief Exec: Michael John.

MUSIC OF LIFE RECORDS, 20 Hanway Street, London W1P 9DD, Tel: (+44) 171.631 3846, Fax: (+44) 171.436 0715, Chmn: Simon Harris.

MUSIDISC UK, 32 Queensdale Road, London W11 4SB, Tel: (+44) 171.602 1124, Fax: (+44) 171.602 0704, MD: Francois Grandchamp.

MUTE RECORDS (UK), 429 Harrow Road, Lawford House, London W10 4RE, Tel: (+44) 181.969 8866, Fax: (+44) 181.968 4977/4184, MD: Daniel Miller.

MYSTIC RECORDS, 60 Babbacombe Road, Bromley, Kent BR1 3LW, Tel: (+44) 181.466 6333, Fax: (+44) 181.466 6333, Owner: Don McKay.

NAKED RECORDS, 24 Sunderland Terrace, London W2 5PA, Tel: (+44) 171.229 1497, Fax: (+44) 171.229 5346, E-Mail: naked@migs.demon.co.uk, Contact: Nick Thorp.

NATION RECORDS, 19 All Saints Road, 1st Floor, Notting Hill, London W11 1HE, Tel: (+44) 171.792 8167/221 7931, Fax: (+44) 171.792 2854, MD: Katherine Canoville.

NEAT RECORDS, 71 High Street East, Wallsend, Tyne & Wear NE28 7RJ, Tel: (+44) 191.262 4999, Fax: (+44) 191.263 7082, MD: David Wood.

NECTAR RECORDS, London, PO Box 24 (Zip: SW15 3NL), Tel: (+44) 181.874 7000, Fax: (+44) 181.874 0075, Label Mgr: Jane Morrissey.

NERVOUS RECORDS, 7-11 Minerva Road, London NW10 6HJ, Tel: (+44) 181.963 0352, Fax: (+44) 181.963 1170, E-Mail: 100613.3456@compuserve.com, President: Roy Williams.

NETWORK'S CLUB, 8 Putney High Street, London SW15 1SL, Tel: (+44) 181.780 0906, Fax: (+44) 181.780 0545, MD: Mariella Reitano.

NEW LEAF RECORDS, 9 Church Road, Conington, Peterborough, Cambridgeshire PE7 3QJ, Tel: (+44) 1487.830 778, MD/A&R: Andrew W Clifton.

NEW WORLD MUSIC, Paradise Farm, Westhall, Halesworth, Suffolk IP19 8RH, Tel: (+44) 1986.781 682, Fax: (+44) 1986.781 645, Dir: Colin Willcox.

NIMBUS RECORDS, Wyastone Leys, Monmouth, Gwent NP5 3SR, Tel: (+44) 1600.890 682, Fax: (+44) 1600.890 779, President: Gerald Reynolds.

NO LOGO RECORDS, 26 Dovedale Avenue, Prestwich, Manchester M25 0BU, Tel: (+44) 161.795 8545, MD: Avril Eventhal.

NOIR RECORDS, 70 Gloucester Place, London W1H 3HL, Tel: (+44) 171.935 5988, Fax: (+44) 171.224 0067, MD: Clifford Gee.

NOW AND THEN RECORDS, Unit 23, Empress Mill, Ince, Wigan, Lancashire WN2 2BG, Tel: (+44) 1942.866 099, Fax: (+44) 1942.866 099, Label Mgr: Mark Ashton.

NOW MUSIC/CLAIR RECORDS, 15 Tabbs Lane, Scholes, Cleckheaton, W. Yorkshire BD19 6DY, Tel: (+44) 1274.851 365, Fax: (+44) 1274.874 329, MD: John Wagstaff.

NUBIAN RECORDS, 148 Ashley Road, Bristol, Avon BS6 5PA, Tel: (+44) 117.941 1998, Fax: (+44) 117.941 3758, MD: Alfredo Vasquez.

NUDE RECORDS, 6 Warren Mews, London W1P 5DJ, Tel: (+44) 171.388 5300, Fax: (+44) 171.388 5399, MD: Saul Galpern.

NYJO RECORDS, 11 Victor Road, Harrow, Middlesex HA2 6PT, Tel: (+44) 181.863 2717, Fax: (+44) 181.863 8685, MD: Bill Ashton.

O2 RECORDS, 29 Faversham Road, Catford, London SE6 4XE, Tel: (+44) 181.314 1899, Fax: (+44) 181.314 0024, MD: Nick Philips.

OFFWORLD PROMOTIONS, London, PO Box 3632 (Zip: SW2 4QZ), Tel: (+44) 181.678 0460, Fax: (+44) 181.671 5030, Contact: Hilary Desauls.

ON, 19 All Saints Road, London W11 1HE, Tel: (+44) 171.229 7661, Fax: (+44) 171.792 8300, Proprietor: Boyd Stearnson.

ONE LITTLE INDIAN, 250 York Road, London SW11 3SJ, Tel: (+44) 171.924 1661, Fax: (+44) 171.924 4274, MD: Derek Birkett.

ONE WORLD ENTERTAINMENT COMPANY, 45-53 Sinclair Road, Normis Studios, London W14 0NS, Tel: (+44) 171.602 6351, Fax: (+44) 171.371 3702, MD: Alan Bellman.

ORE MUSIC, 17-19 Alma Road, London SW18 1AA, Tel: (+44) 181.870 7511, Fax: (+44) 181.871 4178, MD: Tim Palmer.

ORG RECORDS, 326 Kensal Rd, Old Gramophone Works #206, London W10 5BZ, Tel: (+44) 181.964 2939, Fax: (+44) 181.964 5626, Mktg Dir: David Roberts.

ORIONSTAR, 34 Hill Street, Richmond, Surrey TW9 1TW, Tel: (+44) 181.332 9122, Fax: (+44) 181.332 9125, MD: John Martin.

OSMOSYS RECORDS, Glebe Road, Unit 5 Cirrus, Huntingdon, Cambridgeshire PE18 9DX, Tel: (+44) 1480.436 677, Fax: (+44) 1480.411 441, MD: John Garrad.

OTL MUSIC, 31 Bower Way, Cippenhall SL1 5HW, Tel: (+44) 1628.663 555, Fax: (+44) 1628.663 556, Dir: Nick Flower.

OUTBACK RECORDS, Bell House, Cragg Vale, Hebden Bridge HX7 5RU, Tel: (+44) 1422.884 225, Fax: (+44) 1422.884 225, Label Mgr: Stan Black.

OUTBURST RECORDS, 71 High Street East, Walsend, Tyne & Wear NE28 7RJ, Tel: (+44) 191.262 4999, Fax: (+44) 191.263 7082, Contact: David Wood.

PANTHER MUSIC, 2 Warple Mews, London W3 0RF, Tel: (+44) 181.746 0322, Fax: (+44) 181.740 5137, MD: Trevor Reidy.

PARACHUTE MUSIC, 99 Walsall Road, The Limes, Lichfield, Staffs WS13 8AD, Tel: (+44) 1543.253 576, Fax: (+44) 1543.253 576, E-Mail: mjs@para.demon.co.uk, MD: Mervyn Spence.

PARK RECORDS, Oxford, PO Box 651 (Zip: OX2 9RB), Tel: (+44) 1865.241 717, Fax: (+44) 1865.204 556, MD: John Dagnell.

PARTNERSHIP COMPANY, THE, High Street 153-155, Kings Court, Ste. 5, Watford, Herts WD1 2ER, Tel: (+44) 1923.249 999, Fax: (+44) 1923.242 090, Lic Co-ord: Anita Lake.

PASSION MUSIC, 81 Crabtree Lane, Skratsh Music House, London SW6 6LW, Tel: (+44) 171.381 8315, Fax: (+44) 171.385 6785, Comp PA: Sandra Browne.

PAVILION STUDIOS, 20 Middle Row, London W10 5AT, Tel: (+44) 181.960 0751, Fax: (+44) 181.969 2474, MD: Tony Evers.

PEACEVILLE RECORDS, 333 Latimer Road, London W10 6RA, Tel: (+44) 181.964 9544, Fax: (+44) 181.964 5460, E-Mail: http://www.peaceville.com, MD: Martin Hooker.

PHOENIX MUSIC, Bryn Golau, Saron, Denbigh, Denbighshire LL16 4TH, Tel: (+44) 1745.550 317, Fax: (+44) 1745.550 560.

PINK WHISTLE RECORDS, 8 White Hart Road, Orpington, Kent BR6 0HD, Tel: (+44) 1689.826 314, MD: David Walker.

PINNACLE RECORDS, Cray Avenue, Electron House, St Mary's Cray, Orpington, Kent BR5 3PN, Tel: (+44) 1689.870 622, Fax: (+44) 1689.878 269, Owner: Steve Mason.

PIP RECORDS, 29 North End Road, London NW11 7RJ, Tel: (+44) 181.455 4707, Dir: Judith Williams.

PISCES PRODUCTIONS, Ascot, Berkshire, PO Box 825 (Zip: SL5 9NB), Tel: (+44) 1344.874 677, Fax: (+44) 1344.22376, MD: Morgan Khan.

PLANET 3 RECORDS, 45-53 Sinclair Road, London W14 0NS, Tel: (+44) 171.603 0333, Fax: (+44) 171.603 0808, MD: Dai Davies.

PLANET 4 COMMUNICATIONS, 2-4 Little Peter Street, Manchester M15 4PS, Tel: (+44) 161.834 4406, Fax: (+44) 161.834 4408, MD: Chris Joyce.

PLANET STUDIO'S, 105 Central Avenue, Welling, Kent DA16 3BG, Tel: (+44) 181.855 6073, Fax: (+44) 181.317 0835, Proprietor: Trevor Porter.

PLANKTON RECORDS, 236 Sebert Road, Forest Gate, London E7 0NP, Tel: (+44) 181.534 8500, Snr Partner: Simon Law.

PLASTIC HEAD MUSIC DISTRIBUTION, Bushell Business Estate, Unit 15/15A, Hithercroft, Wallingford OX10 9DD, Tel: (+44) 1491.825 029/826 233, Fax: (+44) 1491.826 320, MD: Steve Dickson.

PLASTIC SURGERY, Union Street, Starnes Court, Unit 16, Maidstone, Kent ME14 1EB, Tel: (+44) 1622.661 757, Mobile: (+44) 802.243 333, Fax: (+44) 1622.661 757, Md/A&R/Label Mgr: Eddie Lock.

POGO RECORDS, Stewart Hs, Hillbottom Rd, Sands Ind-est, Highwycombe, Buckinghamshire HP12 4HJ, Tel: (+44) 1630.647 374, Fax: (+44) 1630.647 612, A&R Mgr: Xavier Lee.

POLYDOR UK, 1 Sussex Place, London W6 9XS, PO Box 1421 (Zip: W6 9XS), Tel: (+44) 181.910 5000, Fax: (+44) 181.910 5555, MD: Marc Lumbroso.

POLYGRAM CLASSICS & JAZZ (UK), 1 Sussex Place, London W6 9XS, PO Box 1420 (Zip: W6 9XS), Tel: (+44) 181.910 5000, Fax: (+44) 181.910 5411, Div Dir: Peter Russell.

POLYGRAM INTERNATIONAL, 8 Saint James's Square, London SW1Y 4JU, Tel: (+44) 171.747 4000, Fax: (+44) 171.747 4499, President/CEO: Alain Levy.

POLYGRAM UK, 1 Sussex Place, PO Box 1420, London W6 9XS, Tel: (+44) 181.910 5000, Fax: (+44) 181.741 4901, Chmn: John Kennedy.

POLYPHONIC REPRODUCTIONS, 77-79 Dudden Hill Lane, London NW10 1BD, Tel: (+44) 181.459 6194, Fax: (+44) 181.451 6470, MD: S G Kitchen.

POPGOD, 14 King Square, Unit 4, New Square Units, Bristol BS2 8JH, Tel: (+44) 117.241 593, Fax: (+44) 117.241 985, MD: Nial Joyce.

PORTLAND PRODUCTIONS, Berrister Place, Lawford House, Raunds, Northamptonshire NN9 6JN, Tel: (+44) 1933.624 755, Fax: (+44) 1933.460 628, MD: Peter Malski.

POWER OF VOICE COMMUNICATIONS, 35 Mansted Gardens, Romford, Essex RM6 4ED, Tel: (+44) 181.590 2524, Fax: (+44) 181.590 2524, MD: John McDonald.

PRACTICAL RECORDS, 13 Salegate Lane, Temple Cowley, Oxfordshire OX4 2HQ, Tel: (+44) 1865.770 272, Fax: (+44) 1865.770 272, MD: Janet Sherbourne.

PRECIOUS ORGANISATION, THE, 14-16 Speirs Wharf, Port Dundas, Glasgow G4 9TB, Tel: (+44) 141.353 2255, Fax: (+44) 141.353 3545, MD: Elliot P Davis.

PRESIDENT RECORDS, Exmouth House, 11 Pine Street, London EC1R 0JH, Tel: (+44) 171.837 5020, Fax: (+44) 171.837 4795, Chmn: Edward Kassner.

PRESSTIGE, 28 Chalvedon Avenue, Pitsea, Basildon, Essex SS13 1AF, Tel: (+44) 1268.725 256, Fax: (+44) 1268.728 574, MD: Paul Truslove.

PRESTIGE RECORDS, 34 Great James Street, London WC1N 3HB, Tel: (+44) 171.405 3786, Fax: (+44) 171.405 5245, MD: Keith C Thomas.

PRETENTIOUS MOI? RECORDS, Cambridge, Cambridgeshire, PO Box 32 (Zip: CB1 4UQ), Tel: (+44) 1480.412 740, Fax: (+44) 1480.460 932, MD: Tim Harding.

PRIORITY RECORDS, Unit 9b, Upper Wingbury Courtyard, Wingrave HP22 4LW, Tel: (+44) 1296.682 255, Fax: (+44) 1296.682 275, MD: Neil Collier.

PRISM LEISURE CORPORATION, Baird Road, Unit 1, Enfield, Middlesex EN1 1Sj, Tel: (+44) 181.804 8100, Fax: (+44) 181.805 8001, MD: Ivor Young.

PRODUCE RECORDS, 9 Slater Street, Unit 251, Liverpool, Merseyside L1 4BW, Tel: (+44) 151.709 7798, Fax: (+44) 151.709 9175, A&R Mgr: Paul McKenna.

PRODUCT EXCHANGE UK, THE, 45 Mount Ash Road, London SE26 6LY, Tel: (+44) 181.699 5835, Fax: (+44) 181.699 5835, Partner/MD: Frank Rodgers.

PRODUCTION HOUSE RECORDS, 1 Herbert Gardens, London NW10 3BX, Tel: (+44) 181.968 8870, Joint MD: Raj Malkani.

PROFILE RECORDS, Bennett Street, White Swan House, London W4 2AH, Tel: (+44) 181.995 6229, Fax: (+44) 181.742 8469, Dir: Jon Sharp.

PROLEKULT RECORDS, 31-32 Ansleigh Place, London W11 4BW, Tel: (+44) 171.221 8822, Fax: (+44) 171.221 8870, Md/A&R Mgr: Jerry Dickens.

PUBLIC PRODUCTION COMPANY, THE, 14 Clerkenwell Green, London EC1R 0DP, Tel: (+44) 171.608 3540/1734.312 480, Fax: (+44) 1734.312 582, MD/A&R Mgr: Laurence Aston.

PULSE-8 RECORDS, 245 Old Marylebone Road, London NW1 5OT, Tel: (+44) 171.224 9405, Fax: (+44) 171.224 9425, MD: Frank Sansom.

PUMPHOUSE SOUNDS, 97A Scrubs Lane, London NW10 6QU, Tel: (+44) 181.964 2966, Fax: (+44) 181.964 2967, Md/A&R Mgr: Mark Beder.

PURE GOLD RECORDS, 12 Trewartha Road, Sovereign House, Praa Sands, Penzance, Cornwall TR20 9ST, Tel: (+44) 1736.762 826, Fax: (+44) 1736.763 328, MD: Roderick G Jones.

PURE RECORDS, London, PO Box 966 (Zip: SE11 5SA), Tel: (+44) 171.582 5380, Fax: (+44) 171.582 5380, MD: Alan Cross.

PURPLE NOTE MUSIC, 66 Octavia House, London W10 5AE, Tel: (+44) 181.969 6374, Label Mgr: L A Tapper.

PWL INTERNATIONAL, 222-224 Borough High Street, London SE1 1JX, Tel: (+44) 171.403 0007, Fax: (+44) 171.403 3390, Chmn: Pete Waterman.

QUEEN OF HEARTS MUSIC (UK), 70 Boyne Road, London SE13 5AW, Tel: (+44) 181.852 4017, Fax: (+44) 181.852 4017, MD: Paul Tams.

RADIOACTIVE RECORDS, 139 Piccadilly, London W1V 0AX, Tel: (+44) 171.957 8654, Fax: (+44) 171.957 8649, E-Mail: raduk@dircon.co.uk, Label Mgr: Beverly Hollanders.

RAGS PRODUCTIONS, 62 Fentiman Road, London SW8 1LF, Tel: (+44) 171.735 8702, Fax: (+44) 171.735 8743, MD: Ragnhild Ek.

RAINY DAY RECORDS, 12 Trewartha Road, Sovereign House, Praa Sands, Penzance, Cornwall TR20 9ST, Tel: (+44) 1736.762 826, Fax: (+44) 1736.763 328, MD/A&R/Mktg/ Promo: Roderick G Jones.

RCA RECORDS (UK), 69-79 Fulham High Street, Bedford Road, London SW6 3JW, Tel: (+44) 171.384 7500, Fax: (+44) 171.371 9298, Pres Music Div/BMG Ent Int'l UK & Ire: Jeremy Marsh.

RCR, Gibb Street, 310 The Custard Factory, Birmingham B9 4AA, Tel: (+44) 121.693 4455, Fax: (+44) 121.693 4466, E-Mail: 100553.775@compuserve.com, MD: Jurgen Dramm.

RDJ, London, PO Box 3636 (Zip: N12 5EE), Tel: (+44) 1850.184 346, Fax: (+44) 181.361 3757, MD: Colin Jaques.

REACT MUSIC, 138B West Hill, Putney, London SW15 2UE, Tel: (+44) 181.780 0305, Fax: (+44) 181.788 2889, A&R Mgr: James Horrocks.

READY, STEADY, GO, St Swithun's Institute, The Trinity, Worcester, Worcestershire WR1 2PN, Tel: (+44) 1905.20882, Fax: (+44) 1905.20882, MD: David Vinn.

REAL WORLD RECORDS, Mill Lane, Box, Corsham, Wiltshire SN13 8PL, PO Box 35 Bath (Zip: BA1 1YJ), Tel: (+44) 1225.743 188, Fax: (+44) 1225.743 787, Label Mgr: Amanda Jones.

RECKLESS RECORDS, 79 Upper Street, London N1 0NU, Tel: (+44) 171.359 0302, Fax: (+44) 171.359 9509, MD: Charles Taylor.

RECORDINGS OF SUBSTANCE, Clink Street, Winchester Wharf, London SE1 9DG, Tel: (+44) 171.357 9799, Mobile: (+44) 973.256 549, Fax: (+44) 171.357 9750, E-Mail: hydrogen@dukebox.demon.co.uk, Contact: Matt Lee.

RED BUS RECORDS, 34 Salisbury Street, London NW8 8QE, Tel: (+44) 171.402 9111, Fax: (+44) 171.723 3064, MD: Eliot M Cohen.

RED HOT RECORDS, 29 Beethoven Street, London W10 4LG, Tel: (+44) 181.960 1871, Fax: (+44) 181.969 1694, E-Mail: redhot@aol.com, MD: Brian Leafe.

RED LIGHTNIN' RECORDS, The Street, The White House, North Lopham, Diss, Norfolk IP22 2LU, Tel: (+44) 1379.687 693, Fax: (+44) 1379.687 559, MD: Peter Shertser.

RED SKY RECORDS, Stonehouse, Gloucestershire, PO Box 7 (Zip: GL10 3PQ), Tel: (+44) 1453.826 200, Fax: (+44) 1453.826 200, MD/A&R: Johnny Coppin.

REL RECORDS, 40 Sciennes, Edinburgh, Lothian EH9 1NH, Tel: (+44) 131.668 3366, Fax: (+44) 131.662 4463, MD: Neil Ross.

RER MEGACORP, 79 Beulah Road, Thornton Heath, Surrey CR7 8JG, Tel: (+44) 181.771 1063, Fax: (+44) 181.771 3138, E-Mail: jf23@dia1.pipex.com, Md/A&R Mgr: Chris Cutler.

RESPECT PRODUCTIONS, 45-53 Sinclair Road, London W14 0NS, Tel: (+44) 171.602 6351, Fax: (+44) 171.602 3446, Dir: Yoshikazu Terashima.

RETCH RECORDS, 49 Rose Crescent, Southport, Merseyside PR8 3RZ, Tel: (+44) 1704.577 835, MD: M Hines.

REVCO RECORDS, 8-10 Creekside, Faircham Trad.Est.C104, London SE8 3DX, Tel: (+44) 181.694 9466, Mobile: (+44) 802.723 124 (Alan Little), Fax: (+44) 181.694 9466, MD/Label Mgr: Alan Little.

REVELATION RECORDS, 37 Bowness Crescent, London SW15 3QN, Tel: (+44) 181.546 4590, A&R Mgr: John Hewlett.

REVERB RECORDS, 27a Pembridge Villas, Studio 7, London W11 3EP, Tel: (+44) 171.221 6200, Fax: (+44) 171.229 7511, Dir: Ian Wright.

REVOLVER MUSIC, 152 Goldthorn Hill, Penn, Wolverhampton, West Midlands WV2 3JA, Tel: (+44) 1902.345 345, Fax: (+44) 1902.345 155, MD: Paul Birch.

RHINO RECORDS, France Hill Drive, The Chilterns, Camberley, Surrey GU15 3QA, Tel: (+44) 1276.686 077, Fax: (+44) 1276.686 055, President: Bruce White.

RHYTHM KING/ARISTA, 423 New Kings Road, London SW6, Tel: (+44) 171.384 7966, Fax: (+44) 171.384 7854, MD: Martin Heath.

RIDDLE RECORDS, Cadillac Ranch, Pencraig Uchaf, Cwm Bach, Whitland, Dyfed SA34 0DT, Tel: (+44) 1994.484 466, Fax: (+44) 1994.484 466, Contact: M Menendes.

RIGHT RECORDINGS, 177 High Street, Harlesden, London NW10 4TE, Tel: (+44) 181.961 3889, Fax: (+44) 181.961 4620, MD: David Landau.

RIGHTOUS RECORDS, 32 Neal Street, Covent Garden, London WC2H 9PS, Tel: (+44) 171.240 0616, Fax: (+44) 171.379 5583, MD: Michael Newton.

RISEING HIGH RECORDS, 7 Westbourne Grove Mews, Brunswick Stud, London W11 2RU, Tel: (+44) 171.221 1580, Fax: (+44) 171.229 4061, A&R Dir: Caspar Pound.

ROADRUNNER RECORDS, 10 Warple Way, Tech West Ctr., Suite W&T, Acton, London W3 0UL, Tel: (+44) 181.749 2984, Fax: (+44) 181.749 2523, GM: Mark Palmer.

ROLF BAIERLE MUSIC, 54 Larkshall Road, Chiseford E4 6PD, Tel: (+44) 181.523 9000, Fax: (+44) 181.523 8888, MD: Rolf Baierle.

ROLL OVER STUDIOS & PRODUCTION, 29 Beethoven Street, London W10 4LJ, Tel: (+44) 181.969 0299, Fax: (+44) 181.968 1047, MD: Philip Jacobs.

ROLLERCOASTER RECORDS, London Road, Rock House, St. Mary's, Chalford, Gloucestershire GL6 8PU, Tel: (+44) 1453.886 252, Fax: (+44) 1453.885 361, Dir: J I Allison.

ROSIE RECORDS, 1 Riverside, The Folly, Hertford, Hertfordshire SG14 1QE, Tel: (+44) 1992.511 404, Mobile: (+44) 850.785 996, Fax: (+44) 1992.511 404, MD: John Dye.

ROSS RECORDS, 29 Main Street, Turfiff, Aberdeenshire, Scotland AB53 7AB, Tel: (+44) 1888.568 899, Fax: (+44) 1888.568 890, MD: Gibson Ross.

ROUGH TRADE RECORDS (UK), 250 York Road, London SW11 3SJ, Tel: (+44) 171.924 1661, Fax: (+44) 171.924 4274, MD: Brian Bonnar.

ROUND TOWER MUSIC (UK), 89-96 Garratt Lane, Unit 131, London SW18 4DJ, Tel: (+44) 181.871 1224, Fax: (+44) 181.871 1225, E-Mail: 100637.2524@compuserve.com, MD: Claire Hudson.

RPL RECORDS, 124-128 Barby Road, Unit 57, London W10 6BL, Tel: (+44) 181.968 4590, Fax: (+44) 181.968 4862, MD: Yoshi Terashima.

RTL MUSIC, Hill Bottom Road, Stewart House, High Wycombe, Buckinghamshire HP12 4HJ, Tel: (+44) 1630.647 374, Fax: (+44) 1630.647 612, MD: Ron Lee.

RTL RECORDS, Hillbottom Road, Stewart House, High Wycombe HP12 4HJ, Tel: (+44) 1630.647 374, Fax: (+44) 1630.647 612, MD: Tanya Lee.

RUMOUR RECORDS, 15 Falcon Road, Tempo House, London SW11 2PJ, Tel: (+44) 171.228 6821, Fax: (+44) 171.228 6972, Dir: Anne Plaxton.

RYKODISC, 78 Stanley Gardens, London W3 7SZ, Tel: (+44) 181.746 1234, Fax: (+44) 181.746 2129, E-Mail: info@rykodisc.com, MD: Ian Moss.

S & R CRESSIDIA, 865 Ringwood Road, Bournemouth, Dorset BH11 8LW, Tel: (+44) 1202.582 280, Fax: (+44) 1202.582 281, MD: David Singleton.

SAIN (RECORDIAU), Llandwrog, Caernarfon, Gwynedd, Wales LL54 5TG, Tel: (+44) 1286.831 111/1497 publishing, Fax: (+44) 1286.831 497/494 publishing, MD/A&R Mgr: Dafydd Iwan.

SANDS MUSIC, 12 Oval Road, London NW1 7DH, Tel: (+44) 171.267 3233, Fax: (+44) 171.267 8803, Dir: Steve Fernie.

SCHTUMM PRODUCTIONS, Manchester, PO Box 58/SDPO (Zip: M16 8FP), Tel: (+44) 161.881 4427, Mobile: (+44) 378.189 840, Fax: (+44) 161.881 4427, MD: Martin Fisher.

SCS MUSIC - ABBEY RECORDS, Magdalen Road, 4 Newtec Place, Oxford OX4 1RE, Tel: (+44) 1865.244 557, Fax: (+44) 1865.790 472, Press Officer: Peter Bromley.

SEQUEL RECORDS, 174 Mill Lane, West Heath Studios, London NW6 1TB, Tel: (+44) 171.433 1641/3270, Fax: (+44) 171.431 4368, MD: Bob Fisher.

SERGEANT MANAGEMENT, 189 Penn Road, Hazlemere, Buckinghamshire HP15 7NE, Tel: (+44) 1494.816 777, Fax: (+44) 1494.817 627, Contact: The Sarge.

SERIOUSLY GROOVY MUSIC, 28 D'Arby Street, 3rd Floor, London W1V 3FH, Tel: (+44) 171.439 1947, Mobile: (+44) 802.254 335, Fax: (+44) 171.734 7540, MD: Dave Holmes.

SGO MUSIC MANAGEMENT, Church Street, The Old Brewery, Tisbury SP3 6NH, Tel: (+44) 1747.871 563, Fax: (+44) 1747.871 564.

SHADE FACTOR PRODUCTIONS, Acton, London, PO Box 6111 (Zip: W3 9ZE), Tel: (+44) 181.992 8767, Fax: (+44) 181.993 1932, MD/Promo/A&R: Ann Symonds.

SHANGHAI RECORDS, 29 Beethoven Street, London W10 4LG, Tel: (+44) 181.960 1871, Fax: (+44) 181.969 1694, E-Mail: brianleafe@aol.com, MD: Brian Leafe.

SHARPE MUSIC, 9A Irish Street, Dungannon, Tel: (+44) 1868.724 621, MD: Raymond Stewart.

SHEER BRAVADOI RECORDS, 7 Blacks Close, Waddington, Lincoln, Lincolnshire LN5 9SG, Tel: (+44) 1522.722 837, MD: Vince Ford.

SHINKANSEN RECORDINGS, PO Box 691, Bristol, Avon BS99 1FG, Tel: (+44) 117.963 6929, Fax: (+44) 117.953 7064, MD: Matt Haynes.

SHOTGUN CHARLIE RECORDS, 155 Drews Lane, Ward End, Birmingham B8 2QF, Tel: (+44) 121.247 0877, Mobile: (+44) 589.389 228, Fax: (+44) 121.247 1347, MD: Dean Cook.

SILVER LION PRODUCTIONS, 5-9 Pembroke Road, Pembroke House, 1st F, Ruislip HA4 8NQ, Tel: (+44) 1895.624 966, Fax: (+44) 1895.622 179, E-Mail: tony.wilson@bbc.co.uk, MD: Tony Wilson.

SILVERTONE RECORDS, 165-167 High Road, Zomba House, Willesden, London NW10 2SG, Tel: (+44) 181.459 8899, Fax: (+44) 181.451 3900, MD: Steve Jenkins.

SILVERWOOD RECORDS, Crickhowell, Powys, Wales NP8 1LB, Tel: (+44) 1873.810 142, Fax: (+44) 1873.911 557, MD: Kevin Holland-King.

SKETCHY RECORDS, 173B Battersea High Street, London SW11 3JS, Tel: (+44) 171.924 3152, Fax: (+44) 171.498 1432, MD: Mr. Robins.

SKYWAY, 22 Soho Square, London W1V 5FJ, Tel: (+44) 171.734 3682, Mobile: (+44) 468.718 434, Fax: (+44) 171.734 2373, A&R Mgr: Nick Hanson.

SLAUGHTERBACK RECORDS, 39 Dunlace Road, London E5 0NF, Tel: (+44) 181.533 6482, Fax: (+44) 181.533 6482, MD: I Williams.

SMITH MAYNARD INTERNATIONAL, 72 Rushton Road (Studio), Desborough, Northamptonshire NN14 2QD, Tel: (+44) 1536.760 402, Producer/Composer: Graham Smith.

SOLENT RECORDS, Newport, Isle of Wight, PO Box 22 (Zip: PO30 1LZ), Tel: (+44) 1983.524 110, Fax: (+44) 1983.822 116, MD/Owner: John Waterman.

SOME BIZARRE, 124 New Bond Street, London W1V 9AE, Tel: (+44) 171.495 2260, Fax: (+44) 171.495 2344, MD/A&R: Stevo Pearce.

SONAR RECORDS, 82 London Road, Coventry, West Midlands CV1 2JT, Tel: (+44) 1203.220 749, Fax: (+44) 1203.257 255, MD: Jon Lord.

SONET LONDON-HABANA MUSIC ENTERTAINMENT, Fletcher Road, 78 Church Path, London W4 5BJ, Tel: (+44) 181.742 2233, Fax: (+44) 181.994 3811, MD: Rod Buckle.

SONY CLASSICAL, 13 Great Marlborough Street, London W1V 2LP, Tel: (+44) 171.911 8900, Fax: (+44) 171.911 8636/49, Contact: Tristen Hennigs.

SONY MUSIC ENTERTAINMENT (EUROPE), 10 Great Marlborough Street, London W1V 2LP, Tel: (+44) 171.911 8200, Fax: (+44) 171.911 8600, President (Continental Europe): Paul Russell.

SONY MUSIC ENTERTAINMENT (UK), 10 Great Marlborough Street, London W1V 2LP, Tel: (+44) 171.911 8200, Fax: (+44) 171.911 8600/171.437 4972, Chmn/CEO: Paul Burger.

SONY SOFTWARE EUROPE, 13 Great Marlborough Street, London W1V 2LP, Tel: (+44) 171.911 8817, Fax: (+44) 171.911 8818, VP/Mktg UK & Eur: Alan Phillips.

SONY SOHO SQUARE, 10 Great Marlborough Street, London W1V 2LP, Tel: (+44) 171.911 8200, Fax: (+44) 171.911 8600, MD: Muff Winwood.

SOUND AND MEDIA-PART OF THE VIRGIN GROUP, New Battlebridge Lane, Wells Place, Unit 3, Gatton Park, Redhill, Surrey RH1 3DR, Tel: (+44) 1737.644 445, Fax: (+44) 1737.644 310, MD: Peter Collins.

SPIV RECORDS, 24 Devonshire Road, Liverpool, Merseyside L8 3TY, Tel: (+44) 151.728 9589, MD: Chris Bray.

SPOTLIGHT LEISURE, Ascot, Berkshire, PO Box 1511 (Zip: SL5 9XH), Tel: (+44) 1344.874 677, Fax: (+44) 1344.22376, MD: Morgan Khan.

SPRINGTIME RECORDS, Balmalcolm House, Kingskettle, Fife KY15 7TJ, Tel: (+44) 1337.830 773, Fax: (+44) 1337.831 773, President: Peter Shephard.

SQUARE BIZ RECORDS, 65a Beresford Road, London N5 2HR, Tel: (+44) 171.354 0841, Fax: (+44) 171.503 6457, President: Jimmie Gray.

SQUARE CENTRE PRODUCTIONS, 389-394 Alfred St North, Nottingham NG3 1AA, Tel: (+44) 115.941 4488, Fax: (+44) 115.941 8866, E-Mail: sqrcr@msn.com, MD: Tim Andrews.

STARFISH, 15 Little Portland Street, London W1N 5DE, Tel: (+44) 171.323 3888, Fax: (+44) 171.636 3551, MD: Jazz Summers.

STATE RECORDS, 20 Watford Road, Radlett, Hertfordshire WD7 8LE, Tel: (+44) 1923.857 792, Fax: (+44) 1923.858 052, Chmn/MD: Wayne Bickerton.

STEPPIN' IN RECORDS, 4 & 4A Murderdean Road, Newtongrange, Midlothian, Scotland EH22 4PD, Tel: (+44) 131.654 1888/660 4888, Fax: (+44) 131.654 2888, E-Mail: 100616.273@compuserve.com, MD: Ian Robertson.

STEPPIN' OUT RECORDS (UK), 4 & 4A Murderdean Road, Newtongrange, Midlothian, Scotland EH22 4PD, Tel: (+44) 131.654 1888/660 4888, Fax: (+44) 131.654 2888, E-Mail: 100616.273@compuserve.com, MD: Ian Robertson.

STERN'S MUSIC, 74/75 Warren Street, London W1P 5PA, Tel: (+44) 171.388 5533/387 5550, Fax: (+44) 171.388 2756, MD: A Bayramian.

STETSON RECORDS, Forest Hill Trading Estate, Unit 8, Perry Vale, London SE23 2LX, Tel: (+44) 181.291 6777, Fax: (+44) 181.291 0081, MD: Mike Hazeldine.

STIP/BLUE MUSIC, 222 Kensal Rd, Canalot Studios, Unit 123, London W10 5BN, Tel: (+44) 181.960 3857, Mobile: (+44) 370.556 130, Fax: (+44) 181.960 7646, MD: Hein van der Ree.

STRANGE FRUIT RECORDS, Cray Avenue, Electron House, St. Mary Cray, Orpington, Kent BR5 3RJ, Tel: (+44) 1689.870 622, Fax: (+44) 1689.876 161, GM: Brian O'Reilly.

STREET CULTURE RECORDS, Patcham, Brighton, Sussex, PO Box 2742 (Zip: BN1 6XW), Tel: (+44) 1273.505 965, Fax: (+44) 1494.433 191, MD: Chris Bloomfield.

STRESS RECORDS, Unit 3, Progress Business Centre, Whittle Parkway, Slough, Berks SL1 6DQ, Tel: (+44) 1628.667 124, Fax: (+44) 1628.669 783, MD: Tony Prince.

STRONGROOM RECORDS, 120 Curtain Road, London EC2A 3PJ, Tel: (+44) 171.739 0125, Fax: (+44) 171.729 6218, Label Mgr: Mick Shiner.

SUBURBAN BASE RECORDS, 7 Victoria Road, Romford, Essex RM1 2JT, Tel: (+44) 1708.757 458, Fax: (+44) 1708.734 179, MD: Dan Donnelly.

SUBURBS OF HELL RECORDS, 22 Villier Street, Uxbridge, Middlesex UB8 2PU, Tel: (+44) 181.568 3145, Fax: (+44) 181.568 3145, E-Mail: douglas@benfo.demon.co.uk, Mgr: Douglas Benford.

SUBVERSIVE RECORDS, 172A Arlington Road, Camden, London NW1 7HL, Tel: (+44) 171.209 2626, Fax: (+44) 171.209 0202, Contact: Daniel Pope.

THE SUBWAY ORGANIZATION, London, PO Box 3080 (Zip: N7 0DW), Tel: (+44) 171.272 6894, Fax: (+44) 171.272 6894, E-Mail: 101607.1226@compuserve.com, Mgr: Martin Whitehead.

SUMMERHOUSE RECORDS, Sheffield, PO Box 392 (Zip: S1 2YS), Tel: (+44) 1909.475 789, Contact: William Jones.

SUNNY RECORDS, 29 Fife Road, East Sheen, London SW14 7EJ, Tel: (+44) 181.876 9871, Fax: (+44) 181.392 2371, MD: John Carter.

SURVIVAL RECORDS, Maidenhead, Berkshire, PO Box 888 (Zip: SL6 2YQ), Tel: (+44) 1628.788 700, Fax: (+44) 1628.788 950, MD: Anne-Marie Highway.

SWAT ENTERPRISES, Littleworth Corner, Littleworth Common, Buckinghamshire SL1 8PP, Tel: (+44) 1628.668 829, Fax: (+44) 1628.668 827.

SYLVANTONE RECORDS, 17 Allerton Grange Way, Leeds, West Yorkshire LS17 6LP, Tel: (+44) 113.268 7788, Owner: Tony Goodacre.

TABITHA RECORDS, 2 Southernhay West, Exeter, Devonshire EX1 1JG, Tel: (+44) 1392.499 889, Fax: (+44) 1392.498 068, MD/A&R: Graham Slater.

TALKING TAPE COMPANY, THE, 5 Royal Crescent, Cheltenham, Gloucestershire GL50 3DA, Tel: (+44) 1242.257 200, Fax: (+44) 1242.257 300, MD: Glyn Ellis-Evans.

TARGET RECORDS, Kent House Lane, 23 Gardner Ind Estate, Beckenham, Kent BR3 1QZ, Tel: (+44) 181.778 4040, Fax: (+44) 181.676 9949, MD: Laurie Adams.

TATTOO RECORDS, 155 D Holland Park Avenue, London W11 4UX, Tel: (+44) 171.221 2021, Fax: (+44) 171.371 2022, MD: Michael Dolan.

TEESBEAT DISTRIBUTION, 10 South Road, Norton-on-Tees, Cleveland TS20 2ST, Tel: (+44) 1642.657 743, Fax: (+44) 1642.659 389, MD: John Hodgson.

TELSTAR RECORDS, Barnes High Street, Prospect Studios, London SW13 9LE, Tel: (+44) 181.878 7888, Fax: (+44) 181.878 7886, Chmn: Sean O'Brien.

TEMPLE RECORDS, Shillinghill, Temple, Gorebridge, Midlothian EH23 4SH, Tel: (+44) 1875.830328, Fax: (+44) 1875.830392, E-Mail: 100622.3302@compuserve.com, President: Robin Morton.

TERRAPIN RECORDS, 15 Park Road, Crouch End, London N8 8TE, Tel: (+44) 181.292 0085/1731, Fax: (+44) 181.292 0087, E-Mail: simon@teratrak.demon.co.uk, MD: Simon Hart.

THEOBALD DICKSON PRODUCTIONS, The Coach House, Swinhope Hall, Swinhope, Lincolnshire LN3 6HT, Tel: (+44) 1472.399 011, Fax: (+44) 1472.399 025, Dir: Bernard Theobald.

THIRD STONE RECORDS, Corby, Northamptonshire, PO Box 8 (Zip: NN17 2XZ), Tel: (+44) 1536.202 295, Fax: (+44) 1536.266 246, MD: Gerald Palmer.

TIC TOC MUSIC, 88 Gosport Street, Lymington, Hants SO41 9BD, Tel: (+44) 1590.679 240, Contact: Mike Wilkie.

TIME/EMIT, 389-394 Alfred St. North, Nottingham, Nottinghamshire NG3 1AA, Tel: (+44) 115.985 9595, Fax: (+44) 115.941 2277, E-Mail: 100443.2514@compuserve.com, MD: Tim Andrews.

TIME LIFE MUSIC INTERNATIONAL, 4 Furzeground Way, Stockley Park, Middlesex UB11 1DP, Tel: (+44) 181.606 3088, Fax: (+44) 181.606 3125, Dir: Kevin Barter.

TIVOLI RECORDS, Berrister Place, Lawford House, Raunds, Northamptonshire NN9 6JN, Tel: (+44) 1933.460 628, Fax: (+44) 1933.460 628, Owner: Peter Malski.

TKO RECORDS, Hove, East Sussex, PO Box 130 (Zip: BN3 6QU), Tel: (+44) 1273.550 088, Fax: (+44) 1273.540 969, Chmn: J S Kruger.

TOFF RECORDS/PENDRAGON, 11 Halfway Houses, Maidenhead Road, Cookham, Berkshire SL6 6PP, Tel: (+44) 1628.788 773, Fax: (+44) 1628.777 388, GM: Nick Barrett.

TOO PYE AHH, The Basement, 19 Victoria Parade, Broadstairs CT10 1QL, Tel: (+44) 1843.602 731, Fax: (+44) 1843.869 222, MD: Tim Andrews.

TOUCH, 13 Oswald Road, London SW17 7SS, Tel: (+44) 181.767 2368, Fax: (+44) 181.682 3414, MD: MSC Harding.

TRADE, 2, 66 Golborne Road, London W10 5PS, Tel: (+44) 181.960 9888, Fax: (+44) 181.968 6715, E-Mail: glen@trade2demon.co.uk, MD: Geoff Travis.

TRAM PROMOTIONS/GABLE RECORDS, 16 Pendle Court, Astley Bridge, Bolton, Lancashire BL1 6PY, Tel: (+44) 1204.596 648, Sole Proprietor: Len Goodwin.

TRIAL RECORDS, Unity House 19a Hunts Hill, Glemsford, Suffolk CO10 7RL, Tel: (+44) 1787.280 357, MD: Stephen Guy-Clarke.

TRIPLE EARTH RECORDS, 24 Foley Street, London W1P 7LA, Tel: (+44) 171.636 5442, Fax: (+44) 171.636 5443, Partner: Iain Scott.

TROUBLE ON VINYL, 120 Wandsworth Road, Vauxhall, London SW8 2LB, Tel: (+44) 171.498 3888, Fax: (+44) 171.207 1216, MD: Clayton Hines.

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IMPULSE PROMOTIONS, 12-16 Chaplin Road, London NW2 5PN, Tel: (+44) 181.459 8866, Fax: (+44) 181.459 5711, MD: Shaun King.

INDEPENDENT PUBLIC RELATIONS, 67 Hazelwood Avenue, Dunmurry, Belfast, Northern Ireland BT17 0SY, Tel: (+44) 1232.600 169, Mobile: (+44) 850.072 691, Fax: (+44) 1232.309 469, Contact: Paul Turner.

INFORMATION COMMUNICATION, Battersea Church Rd, Sparkford Hs, Suite 22, London SW11 3NQ, Tel: (+44) 171.350 0661, Fax: (+44) 171.350 0661, E-Mail: infomike@dia.pipex.com, MD: Michael Thorne.

INTERMEDIA, 112/A Shirland Road, Byron House, London W9 2EQ, Tel: (+44) 171.266 0777, Fax: (+44) 171.266 1293, Contact: Stephen Tandy.

IRP (INDEPENDENT RECORD PROMOTIONS), 112 Talbot Road, London W11 1JR, Tel: (+44) 171.727 3458, Fax: (+44) 171.221 7240, MD: Mike Plumley.

JANE WALLACE PRESS & PROMOTION, Cidermill Lane, The Corner House, Chipping Campden GL55 6HL, Tel: (+44) 585.749 612, MD: Jane Wallace.

JAZZ SERVICES, 64/78 Kingsway, Room 518/521, London WC2B 6BD, Tel: (+44) 171.405 0737/47, Fax: (+44) 171.405 0828, MD: Chris Hodgkins.

JOHN MARTIN PROMOTIONS, 29 Hartfield Road, Wimbledon, London SW19 3SG, Tel: (+44) 181.543 4457, Fax: (+44) 181.543 9388, Contact: John Martin.

RECORD PROMOTION

3MV, Eastern Office, 81-83 Weston Street, London SE1 3RS, Tel: (+44) 171.378 8866, Fax: (+44) 171.378 8855, Joint MD Max Kenny.

KATZ INTERNATIONAL, 163 Eversholt Street, 1 Carriage Row, London NW1 1BV, Tel: (+44) 171.388 2929, Fax: (+44) 171.388 1612, Chief Exec: Michael Schlagman.

KEN HURST, King Street, Burrage House, New Buckenham, Norwich NR16 2AF, Tel: (+44) 1953.860 124, Fax: (+44) 1953.860 124, Proprietor: Ken Hurst.

LAISTER DICKSON, 2 Newburgh Street, London W1V 1LH, Tel: (+44) 171.439 7222, Fax: (+44) 171.734 2933, MD: Claire Singers.

LAWTON COMMUNICATIONS GROUP, Shamrock Quay, William Street, Southampton, Hampshire SO14 5QL, Tel: (+44) 1703.639 133, Fax: (+44) 1703.225 954, E-Mail: group@lawton.co.uk, Chmn: Anthony Clarke.

LENA DAVIS ASSOCIATES, Cotton's Farmhouse, Cogenhoe, Northamptonshire NN7 1NL, Tel: (+44) 1604.891 487, Fax: (+44) 1604.890 405, MD: Lena Davis.

LEOPARD RECORDS, Stockwell Road, 23 Thrayle House, London SW9 0XU, Tel: (+44) 181.672 6158, Fax: (+44) 171.737 7881, MD: Errol Jones.

LIAISON & PROMOTION COMPANY, 70 Gloucester Place, London W1H 3HL, Tel: (+44) 171.935 5988, Fax: (+44) 171.224 0067, MD: Clifford Gee.

MAC PROMOTIONS, 65 George Street, Suite 1, 2nd Floor, Oxford OX1 2BE, Tel: (+44) 1865.798 794, Fax: (+44) 1865.798 794, Contact: Mac.

MAINFESTURE DISTRIBUTION, London, PO Box 3636 (Zip: N12 5EE), Tel: (+44) 1850.184 346, Fax: (+44) 181.361 3757, MD: Henry Jaques.

MANAGEMENT SALES SERVICES, PO Box 341, Northampton NN4 0DA, Tel: (+44) 1604.705 659, Mobile: (+44) 973.188 801, Fax: (+44) 1604.705 679, E-Mail: ianmss@ibm.net, Owner: Ian Sadler.

MICHAEL PEYTON ASSOCIATES, 10 Bourlet Close, London W1P 7PJ, Tel: (+44) 171.436 8440, Fax: (+44) 171.637 1620, MD: Michael Peyton.

MUSIC HOUSE (MEDIA SERVICES), London, PO Box 5200 (Zip: W5 2WP), Tel: (+44) 181.567 2020, Fax: (+44) 181.567 2244, MD: Bob James.

NADJA SEVERA PUBLICITY, 121 Priory Road, West Hampstead, London NW6 3NN, Tel: (+44) 171.328 0012, Fax: (+44) 171.328 0012, Contact: Nadja Severa.

NASHVILLE CONNECTION, 43a Old Woking Road, Gemma House, West Byfleet, Surrey KT14 6LG, Tel: (+44) 1932.351 925, Fax: (+44) 1932.336 431, MD: Mike Wells.

OFFWORLD PROMOTIONS, London, PO Box 3632 (Zip: SW2 4QZ), Tel: (+44) 181.678 0460, Fax: (+44) 181.671 5030, Contact: Hilary Desales.

PACIFIC PROMOTIONS, Fern Avenue, Avenue House, Newcastle-upon-Tyne, Tyne & Wear NE2 2QU, Tel: (+44) 191.281 4001.

PEARSONS PUBLIC RELATIONS, Berkeley House, 15 Hay Hill, Mayfair, London W1X 74G, Tel: (+44) 171.499 2104, Fax: (+44) 171.491 3098, Partner: Peter Cranham.

PELLER GROUP, 14-16 West Street, Beighton, Sheffield S19 6EP, Tel: (+44) 114.247 2365, Fax: (+44) 114.247 2156, MD: John Peller.

PIONEER PRO-SOUND POOL, THE, 235 Upper Richmond Road, Richmond House, London SW15 6SN, Tel: (+44) 181.780 0613, Fax: (+44) 181.789 8668, MD: Robert Sawyer.

POOLE EDWARDS, 180-182 Tottenham Court Rd, Queens House, London W1P 9LE, Tel: (+44) 171.436 3633, Fax: (+44) 171.436 3632, Dir: Chris Poole.

PORTER POCOCC ASSOCIATES, 126 Lower Richmond Road, London SW15 1XN, Tel: (+44) 171.371 7930, Fax: (+44) 171.371 8045, MD: R Alexander Porter.

POWER PROMOTIONS, 4-4A Lonsdale Road, Queens Park, London NW6 6RD, Tel: (+44) 171.624 9622, Fax: (+44) 171.328 1449, Media Promo Mgr: Snake Plaskett.

RDL, London, PO Box 3636 (Zip: N12 5EE), Tel: (+44) 1850.184 346, Fax: (+44) 181.361 3757, MD: Colin Jaques.

REAL TIME, 16-18 Ramillies Street, London W1V 1DL, Tel: (+44) 171.411 4671, Mobile: (+44) 378.612 502, Fax: (+44) 171.411 4673, E-Mail: richard@realtimeinfo.co.uk, MD: Richard Powell.

RED ALERT, 2-4 Little Peter Street, Sun House, Manchester M15 4PS, Tel: (+44) 161.834 7434, Fax: (+44) 161.834 8545, MD: Alison Martin.

REVOLUTION PROMOTIONS, 172A Arlington Road, Camden, London NW1 7HL, Tel: (+44) 171.916 5713, Fax: (+44) 171.284 4185, Contact: Martin Fisher.

RHYTHM REPUBLIC, 22 Soho Square, 3rd Floor, London W1V 5FJ, Tel: (+44) 171.734 3682, Fax: (+44) 171.734 2373.

RICHARD WOOTTON PUBLICITY, 120 Kingston Road, Manor House, London SW19 1LY, Tel: (+44) 181.542 8101, Fax: (+44) 181.540 0691, MD: Richard Wootton.

RJB COMMUNICATIONS, 11a Victoria Road, London N4 3SH, Tel: (+44) 181.292 8720, Fax: (+44) 181.292 8720, MD: Bob Bridges.

RPL RECORDS, 124-128 Barby Road, Unit 57, London W10 6BL, Tel: (+44) 181.968 4590, Fax: (+44) 181.968 4862, MD: Yoshi Terashima.

RPM, 3A Drayson Mews, Kensington, London W8 4LY, Tel: (+44) 171.361 0011, Fax: (+44) 171.937 6696, MD: Patrick Hayes.

RUSH RELEASE, 74 The Archway, Station Approach, Ranelagh Gardens, London SW6 3UH, Tel: (+44) 171.610 6227, Fax: (+44) 171.610 6232, MD: Ian Titchener.

SAFE & SOUND PROMOTION, London, PO Box 5200 (Zip: W5 2WP), Tel: (+44) 181.567 2020, Fax: (+44) 181.567 2244, MD: Bob James.

SAVANT, London, PO Box 3636 (Zip: N12 5EE), Tel: (+44) 1992.629 970, Fax: (+44) 1992.633 488, MD: Rick Struple.

SHARP END PROMOTIONS, 2-3 Golden Square, Grafton House, London W1R 3AD, Tel: (+44) 171.439 8442, Mobile: (+44) 836.638 620, Fax: (+44) 171.439 1814, MD: Robert Lemon.

SHAW PR CONSULTANTS, Windsor Street, Windsor Centre, Islington, London N1 8QG, Tel: (+44) 171.226 9177, Mobile: (+44) 860.695 555, Fax: (+44) 171.359 6351, E-Mail: geo@jshaw.co.uk, MD: George Shaw.

SINGLE MINDED PROMOTIONS, 27 Henniker Mews, London SW3 6BL, Tel: (+44) 171.352 8665, Fax: (+44) 171.352 5580, MD: Tony Byrne.

SONG AND MEDIA PROMOTIONS, 12 Trewartha Road, Sovereign House, Praa Sands, Penzance, Cornwall TR20 9ST, Tel: (+44) 1736.762 826, Fax: (+44) 1736.763 328, MD: Roderick G Jones.

SOS MANAGEMENT, 106 Cleveland Street, London W1P 5DP, Tel: (+44) 171.916 9996, Fax: (+44) 171.916 1106, Co-Dir: Meredith Cork.

SOUND PR, 149 Hammersmith Road, Lyric House, London W14 0QL, Tel: (+44) 171.603 3068, Fax: (+44) 171.603 4127, Contact: Ginny Goudy.

SOUNDPLAN BROADCASTING SERVICES, PO Box 15, Sindalpor House, Ely, Cambridge CB7 4SG, Tel: (+44) 1353.688 456, Fax: (+44) 1353.688 451, E-Mail: ppets@ibm.net, MD: Peter Potts.

ST PIERRE PUBLICITY, 24 Beauval Road, London SE22 8UQ, Tel: (+44) 181.693 6463, Fax: (+44) 181.299 0719, Proprietor: Roger St Pierre.

STATION II, 322 Kentish Town Road, London NW5 2TH, Tel: (+44) 171.482 5272, Fax: (+44) 171.485 6854, MD: Martyn Levett.

STATUS MUSIC, 44 Bloomfield Park, Galliagh, Londonderry, Northern Ireland BT48 8HB, Tel: (+44) 1504.351 130, MD: Stephen King.

STREETS AHEAD PROMOTIONS & MARKETING, 8 Granville Park, London SE13 7EA, Tel: (+44) 181.852 8836, Fax: (+44) 181.297 0540, MD: Catherine Richardson.

TELERYNN, London, PO Box 3636 (Zip: N12 5EE), Tel: (+44) 1850.184 346, Fax: (+44) 181.361 3757, MD: Richard Struple.

TIME WARNER ENTERPRISES (MKTG DIVISION), 3 5 - 3 8 Portman Square, 3rd floor, London W1H 0EU, Tel: (+44) 171.467 2500, Fax: (+44) 171.467 2517/8, MD: Chris Kirby.

USP RADIO PROJECTS, 27 Little Russell Street, Bloomsbury, London WC1A 2HN, Tel: (+44) 171.911 0119, Fax: (+44) 171.911 0109, MD: Robert Jones.

WILD, 326 Kensal Rd, Old Gramophone Works #204, London W10 5BZ, Tel: (+44) 181.964 2939, Mobile: (+44) 860.499 918, Fax: (+44) 181.964 5626, MD: David Roberts.

WING AN'A PRAYER RECORDS, Westferry Road, 21 Bowsprit Pt., London E14 8NT, Tel: (+44) 171.515 9289, MD: Kevin Smith.

WORK HARD PR, 19d Pinfold Road, London SW16 2SL, Tel: (+44) 181.677 8466, Fax: (+44) 181.677 5374, Owner: Roland Hyams.

WORLD FAMOUS, 4 St. George's House, 15 Hanover Square, London W1R 9AJ, Tel: (+44) 171.351 4727, Mobile: (+44) 973.832 406, Fax: (+44) 171.408 1388, E-Mail: alon@neuronet.co.uk, MD: Neville Shulman Obe.

YEAFORCE, 1, 82 Hampstead High Street, London NW3 1RE, Tel: (+44) 171.435 5562, Fax: (+44) 171.433 1443, MD: Sebastian Wooker.

SOUNDCARRIER MANUFACTURERS

ABLEX AUDIO VIDEO, Harcourt, Halesfield 14, Telford, Shropshire TF7 4QR, Tel: (+44) 1952.680 131, Fax: (+44) 1952.583 501, MD: Peter Banks; Format(s): Audio cassette, Minimum order: 250, Annual Capacity: 2000000, In house, CD pressing, Minimum order: 500, Annual Capacity: 5000000, In house.

AES PRO AUDIO, Stonehill Road, North Lodge, Ottershaw, Surrey KT16 0AQ, Tel: (+44) 1932.872 672, Fax: (+44) 1932.874 364, Dir: Michael Stockdale; Format(s): Audio cassette, In house; Also analogue & digital tape duplication equipment.

ALPHA RECORDING & MARKETING (ARMCO), Forest Ind Park, #1-2, Forest Road, Hainault, Essex IG6 3HL, Tel: (+44) 181.500 1981, Fax: (+44) 181.501 1319, MD: Alan Boddie; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 2000000.

ARENA MUSIC COMPANY, Chertsey Rd, Hatch Farm Studios, Unit 16, Addlestone, Surrey KT15 2EH, Tel: (+44) 1932.28715, Fax: (+44) 1932.29938, MD: David Paramor.

ASHLEY VIDEO, 3 Ashley Industrial Estate, Leeds, West Yorkshire LS7 2HG, Tel: (+44) 113.262 5650, Fax: (+44) 113.237 4008, MD: Roger Morley; Format(s): Audio cassette, Minimum order: 20, Annual Capacity: 100000, In house, CD pressing, Minimum order: 500, Annual Capacity: 5000000, Broker for: FORWARD SOUND & VISION (CD & AUDIO), Video cassette, Minimum order: 1, Annual Capacity: 200000, In house, Vinyl (12-inch) pressing, Minimum order: 100,

Annual Capacity: 1000000, Broker for: FORWARD SOUND & VISION (VINYL), Vinyl (7-inch) pressing, Minimum order: 100, Annual Capacity: 1000000, Broker for: FORWARD SOUND & VISION (VINYL).

AUDIO SERVICES LTD - ASL, 6 Orsman Road, London N1 5JQ, Tel: (+44) 171.739 9672, Fax: (+44) 171.739 4070, MD: Steve Mason; Format(s): Audio cassette, Minimum order: 500, CD pressing, Minimum order: 500, Vinyl (10-inch) pressing, Annual Capacity: 500000, In house, Vinyl (12-inch) pressing, Annual Capacity: 7000000, In house, Vinyl (7-inch) pressing, Annual Capacity: 750000, In house.

AWL COMPACT DISC COMPANY, 356 Scraftoft Lane, Leicester LE5 1PB, Tel: (+44) 116.241 3979, Fax: (+44) 116.243 3760, MD: Andrew Lipinski; Format(s): Audio cassette, Minimum order: 100, CD pressing, Minimum order: 500, In house, Vinyl (10-inch) pressing, Minimum order: 250, Vinyl (12-inch) pressing, Minimum order: 250, Vinyl (7-inch) pressing, Minimum order: 250.

BERWICK STREET STUDIOS, 8 Berwick Street, London W1V 3RG, Tel: (+44) 171.734 5750, Fax: (+44) 171.494 1229, Studio Mgr: Sarah Patridge; Format(s): Audio cassette, In house.

BIRNAM CD, Palace Road, The Smiddy, Essendy, Blairgowrie, Perthshire PH10 6SB, Tel: (+44) 1250.884 306, Fax: (+44) 1250.884 306, Owner: Martin L Hadden; Format(s): Audio cassette, Minimum order: 50, Annual Capacity: 100000, In house, CD pressing, Minimum order: 250, Broker for: KOCH DIGITALDISC.

CAVENDISH CASSETTES, 11 Wigmore Street, London W1H 9LA, Tel: (+44) 171.491 4117, Fax: (+44) 181.767 8525, MD/Sales Dir: Norman Austin; Format(s): Audio cassette, Annual Capacity: 750000, In house.

CD PLANT UK, 25 Fairview Ind, Est, Clayton Road, Hayes, Middlesex UB3 1AS, Tel: (+44) 181.581 9200/9210, Fax: (+44) 181.581 9248/9249, Sales: Lorraine Gavin.

CHOP EM OUT, Trinity Mews, London W10 6JA, Tel: (+44) 181.960 8128, Fax: (+44) 181.968 0341, Dir: Avi Landenberg; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 1000000, In house, DAT, Minimum order: 1, Annual Capacity: 50000, In house.

CONSTRUCTIVE VIDEO, Soho Square, 9-11 Bateman Buildings, London W1V 5TW, Tel: (+44) 171.734 1563, Fax: (+44) 171.734 0015, Tech Dir: Peter Drew; Format(s): Video cassette, In house.

COPS, Barmead Rd, The Studio, Kent House Stat., Beckenham, Kent BR3 1JD, Tel: (+44) 181.778 8556, Fax: (+44) 181.676 9716, MD: Elie Dahdi; Format(s): Audio cassette, Minimum order: 300, Annual Capacity: 5000000, CD pressing, Minimum order: 500, Annual Capacity: 5000000, CD/V laserdisc pressing, Mini Disc pressing, Minimum order: 100, Annual Capacity: 2000000, Video cassette, Vinyl (12-inch) pressing, Minimum order: 300, Annual Capacity: 10000000, Vinyl (7-inch) pressing; Broker.

CORNMEER SERVICES, Warne Road, 2 Quadeast, Weston-Super-Mare, Avon BS23 3JU, Tel: (+44) 1934.628 219, Fax: (+44) 1934.624 630, MD: Ronald E Cardwell; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 7800000, In house.

CUNNINGS RECORDING ASSOCIATES, Brodric Road, Brodric Hall, London SW17 7DY, Tel: (+44) 181.767 3533, Fax: (+44) 181.767 8525, E-Mail: 100113.1007@compuserve.com, Owner: Malcolm J. Cummings; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 400000.

CYP, The Fairway, Bush fair, Harlow, Essex CM18 6LY, Tel: (+44) 1279.444 707, Fax: (+44) 1279.445 570, MD: Mike Kilsdon; Format(s): Audio cassette, Minimum order: 1000, Annual Capacity: 2000000, In house.

DAMONT AUDIO, Blyth Road, Hayes, Middlesex UB3 1BY, Tel: (+44) 181.573 5122, Fax: (+44) 181.561 0979, MD: Chris Clark; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 1500000, CD pressing, Minimum order: 500, Annual Capacity: 7500000, CD-Rom pressing, Minimum order: 500, Annual Capacity: 7500000, Vinyl (12-inch) pressing, Minimum order: 500, Annual Capacity: 18000000, In house; Also: Acts as an agent broker for printing companies.

DISCTRONICS, Worthing Road, Southwater Business Park, Southwater, West Sussex RH13 7YT, Tel: (+44) 1403.732 302/650, Fax: (+44) 1403.732 313, Sales Mgr: Simon Makey; Format(s): CD pressing, Minimum order: 500, Annual Capacity: 4000000.

DISCTRONICS MANUFACTURING LIMITED, Southwater Business Park, Southwater, West Sussex RH13 7YT, Tel: (+44) 1403.732 302, Fax: (+44) 1403.732, MD: David Mackie; Format(s): CD pressing, In house, CD/V laserdisc pressing, In house, DAT, In house.

E S R STUDIO'S, 40 Camperdown Terrace, Exeter, Devonshire EX8 1EQ, Tel: (+44) 1395.223 577, Fax: (+44) 1395.223 577, MD: John Greenslade; Format(s): Audio cassette duplicating.

EXCHANGE, THE, 42 Bruges Place, Randolph Street, London NW1 0TX, Tel: (+44) 171.485 0530, Fax: (+44) 171.482 4588, MD: Graeme Durham; Format(s): DAT, In house.

FLEETWOOD MOBILE, 19a Commerce Way, Purley Way, Commerce Secure Park, Croydon, Surrey CR9 4JA, Tel: (+44) 181.665 1000, Fax: (+44) 181.665 5466, Dir/Studio Mgr: Michelle Reynolds; Format(s): Audio cassette duplicating.

FLOATING EARTH, 21 Wadsworth Road, Unit 14, Perivale UB6 7JD, Tel: (+44) 181.997 4000, Fax: (+44) 181.998 5767, Mgr: Steve Long; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 500, In house, CD pressing, Minimum order: 500, DAT, Minimum order: 1, Annual Capacity: 1000, In house.

FOEL STUDIO, Foel Studio, Llanfair, Caereinion, Powys SY21 0DS, Tel: (+44) 1938.810 758, Fax: (+44) 1938.810 758, MD: Dave Anderson; Format(s): Audio cassette, CD pressing, DAT, Vinyl (12-inch) pressing.

FORWARD SOUND & VISION (VIDEO), Unit D, 2 Endeavor Way, Durnsford Estate, London SW19 8UH, Tel: (+44) 181.946 5388, Fax: (+44) 181.947 8992, MD: Keith Lloyd; Format(s): Video cassette, In house.

FORWARD SOUND & VISION (TAPE), 4-10 North Road, London N7 9HN, Tel: (+44) 171.609 0087, Fax: (+44) 171.607 7143, Dir: Keith Lloyd; Format(s): Audio cassette, In house.

FORWARD SOUND & VISION (CD & AUDIO), 4-10 North Road, Islington, London N7 9HN, Tel: (+44) 171.607 8850, Fax: (+44) 171.607 7143, MD: Keith Lloyd; Format(s): CD pressing, In house, CD-Rom pressing, In house, CD/V laserdisc pressing, In house.

G W B B AUDIOVISION STUDIOS, 2 Silver Road, Wood Lane, London W12 7SG, Tel: (+44) 181.746 2000, Fax: (+44) 181.746 0180, MD: Siegfried Pracher; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 2500000, In house, CD pressing, Minimum order: 1, In house, DAT, Minimum order: 1, In house, Video cassette, Minimum order: 1, Annual Capacity: 1500000, In house.

GEMINI RECORDING STUDIOS, Levington Road, Gemini House, Ipswich, Suffolk IP3 0NJ, Tel: (+44) 1473.272 756/766, Fax: (+44) 1473.272 756, MD/Owner: Patrick Grueber; Format(s): CD pressing, Video cassette duplicating.

GOUGHSOUND, 29 Beethoven Street, London W10 4LG, Tel: (+44) 181.960 1871, Fax: (+44) 181.969 1694, E-Mail: brianleafe@aol.com, MD: Brian Leafe; Format(s): Audio cassette, Minimum order: 500, CD pressing, Minimum order: 1000, Vinyl (12-inch) pressing, Minimum order: 1000.

HARBOUTOWN DUPLICATION, PO Box 25, Ulverston, Cumbria LA12 7UN, Tel: (+44) 1229.580 577, Fax: (+44) 1229.580 577, E-Mail: records@hartown.demon.co.uk, MD: Gordon Jones; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 100000, In house, CD pressing, Minimum order: 500, DAT, Minimum order: 1, In house.

ICC STUDIOS, Silverdale Road, 4 Regency Mews, Eastbourne, East Sussex BN20 7AB, Tel: (+44) 1323.643 341/2, Fax: (+44) 1323.649 240, MD: Helmut Kaufmann; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 1500000; Broker: CD manufacturing, minimum order: 250.

INTERVIDEO, 87 Boundary Road, London NW8 0RG, Tel: (+44) 171.624 1711, Fax: (+44) 171.624 2683, MD: Trevor Nash; Format(s): Video cassette, In house; Plus video master dubs - to/from all formats in PAL/NTSC.

ISIS DUPLICATING COMPANY, 11 Shaftesbury Ind. Centre, The Runnings, Cheltenham, Gloucestershire GL51 9NH, Tel: (+44) 1242.571 818, Fax: (+44) 1242.571 315, MD: Douglas Brothie; Format(s): Audio cassette, Minimum order: 250, Annual Capacity: 6500000.

ITD CASSETTES, Faraday Road, Rabans Lane, Aylesbury, Buckinghamshire HP19 3RY, Tel: (+44) 1296.27211, Fax: (+44) 1296.392 019, MD: Roy Jackson-Moore; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 10000000, In house, CD pressing, Minimum order: 100, Annual Capacity: 1000000.

KEY PRODUCTION, 2 Hargrave Place, London N7 0BP, Tel: (+44) 171.485 7499, Fax: (+44) 171.284 1151, MD: Laura Gold; Format(s): Audio cassette, Minimum order: 500, CD pressing, Minimum order: 500, CD-Rom pressing, Minimum order: 100, CD/V laserdisc pressing, Minimum order: 100, Vinyl (12-inch) pressing, Minimum order: 5, Vinyl (7-inch) pressing, Minimum order: 5.

KEYNOTE CASSETTES, Wishanger Lane, Churt, Farnham, Surrey GU10 2QJ, Tel: (+44) 1252.794 253, Fax: (+44) 1252.792 642, MD: Tim Wheatley; Format(s): Audio cassette, Minimum order: 10, In house, CD pressing, Minimum order: 500, Vinyl (12-inch) pressing, Vinyl (7-inch) pressing.

KG ENGINEERING, Edgelands Lane, Ipplepen Bus Park # 6, Ipplepen, Devon TQ12 5UG, Tel: (+44) 1803.813 833, Fax: (+44) 1803.813 141, MD: Keith Gould; Format(s): Audio cassette, Minimum order: 50, Annual Capacity: 750000, In house; Broker for CD manufacturing.

LOGICOM SOUND AND VISION, 1 Portland Drive, Willen, Milton Keynes, Buckinghamshire MK15 9JW, Tel: (+44) 1908.663 848, Fax: (+44) 1908.666 654, MD: Patrick Rogers; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 1500000, Video cassette, Minimum order: 1, Annual Capacity: 350000.

LONDON TAPE COMPANY, Battersea, London, PO Box 408 (Zip: SW11 6JJ), Tel: (+44) 171.720 6976, Fax: (+44) 171.498 1460, MD: Colin Collino; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 5000000, In house, CD pressing, Minimum order: 500, In house, DAT, Minimum order: 1, In house.

MASTERPIECE MASTERING, Bagleys Lane, 13 The Talina Centre, London SW6 2BW, Tel: (+44) 171.731 5758, Fax: (+44) 171.384 1750, MD: David Moore; Format(s): Audio cassette, Minimum order: 1, In house, DAT, Minimum order: 1, In house.

MAYKING MULTIMEDIA, 250 York Road, Battersea, London SW11 3SJ, Tel: (+44) 171.924 1661, Fax: (+44) 171.924 2147, MD: Brian Bonnar; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 47000000, CD pressing, Minimum order: 500, Annual Capacity: 47000000, Vinyl (12-inch) pressing, Minimum order: 500, Annual Capacity: 47000000.

NATIONAL SOUND REPRODUCERS, Lower Priory Farm, Clomp Hill, Stanmore, Middlesex HA7 3JJ, Tel: (+44) 181.954

7677, Fax: (+44) 181.954 9329, Contact: Ron Walker; Format(s): Audio cassette, Video cassette duplicating.

NIMBUS MANUFACTURING UK, Llantarnam Park, Cumbern, Gwent NP44 3AB, Tel: (+44) 1633.867 777, Fax: (+44) 1633.867 799, MD: Howard Nash; Format(s): CD pressing, Minimum order: 500, Annual Capacity: 65000000, In house, CD-i pressing, In house, CD-Rom pressing, In house, CD/V laserdisc pressing, In house.

OLD SMITHY RECORDING STUDIOS, THE, 1 Post Office Lane, The Old Smithy, Kempsey, Worcester WR5 3NS, Tel: (+44) 1905.820 659, Fax: (+44) 1905.820 015, MD: Muff Murfin; Format(s): Audio cassette, In house, CD/V laserdisc pressing, DCC, Video cassette, In house.

POLYGRAM MANUFACTURING & DISTRIBUTION, Philips Road, Blackburn BB1 5RZ, Tel: (+44) 1254.52448, Fax: (+44) 1254.263 673, MD: Bill Beddows; Format(s): CD pressing, Minimum order: 500, Annual Capacity: 90000000, In house, CD/V laserdisc pressing, Minimum order: 250, Annual Capacity: 1000000, In house; Other: Video-CD.

PR RECORDS, 9 Endeavor Way, Hamilton House, Wimbledon SW19 8UH, Tel: (+44) 181.946 8866, Fax: (+44) 181.944 1165, MD: Ray Young; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 500000, In house, CD pressing, Minimum order: 500, Broker for: CDS CREATIVE DIGITAL SOUND, Vinyl (12-inch) pressing, Minimum order: 100, Annual Capacity: 4000000, In house; Other: Copper Master Blanks. Broker for CD Manufacturing, annual capi. 500,000, minimum order 500.

PROFESSIONAL MAGNETICS, 329 Hunslet Road, Cassette House, Leeds, West Yorkshire LS10 1NJ, Tel: (+44) 113.270 6066, Fax: (+44) 113.271 8106, MD: J. Barrie Rhodes; Format(s): Audio cassette, Annual Capacity: 1000000, In house, Video cassette, Annual Capacity: 600000, In house.

REAL RECORDINGS, Britannia Road, Unit 1, Sale, Cheshire M33 2AA, Tel: (+44) 161.973 1884, Fax: (+44) 161.905 2171, MD: David Greatbanks; Format(s): Audio cassette, Minimum order: 50, Annual Capacity: 1000000, DAT duplicating.

REFLEX AUDIO SYSTEMS, Unit 5 Cirrus, Glebe Road, Huntingdon PE18 7DX, Tel: (+44) 1480.434 333, Fax: (+44) 1480.411 441, Contact: John Garrad; Format(s): Audio cassette, Minimum order: 50, Annual Capacity: 5000000, In house, CD pressing, Minimum order: 500, Broker for: KOCH DIGITALDISC.

REL RECORDS, 40 Sciennes, Edinburgh, Lothian EH9 1NH, Tel: (+44) 131.668 3366, Fax: (+44) 131.662 4463, MD: Neil Ross; Format(s): Audio cassette, In house, CD pressing, In house, Video cassette, In house; Also audio recording & dubbing.

REPEAT PERFORMANCE, 6 Grand Union Centre, West Row, London W10 5AS, Tel: (+44) 181.960 7222, Fax: (+44) 181.968 1378, E-Mail: info@repeat-performance.co.uk, MD: Robin Springall; Format(s): Audio cassette, Minimum order: 20, Annual Capacity: 1000000, In house, CD pressing, Minimum order: 1, Annual Capacity: 100000, In house, DAT, Minimum order: 1, Annual Capacity: 100000, In house, DCC, Minimum order: 1, Annual Capacity: 100000, In house; Web site: <http://www.repeat-performance.co.uk>.

RETEL VIDEO, Main Drive, GEC Estate, East Lane, Wembley, Middlesex HA9 7FF, Tel: (+44) 181.908 4333, Fax: (+44) 181.904 5933, MD: Sayash Shah; Format(s): Video cassette, Minimum order: 1, Annual Capacity: 1000000, In house; Also blank video cassettes, library boxes, CD boxes & jewel boxes supplier.

REWIND STUDIOS/AOSIS STUDIOS, 131-151 Great Titchfield St, Media Centre, London W1P 8AE, Tel: (+44) 171.577 7770, Mobile: (+44) 973.676 872, Fax: (+44) 171.577 7771, MD: Chris Parry-Davies; Format(s): Audio cassette, Minimum order: 5, Annual Capacity: 500, In house, DAT, Minimum order: 1, Annual Capacity: 500, In house, Video cassette, Minimum order: 5, Annual Capacity: 500, In house; Facilities: Sony TCK 630ES cassette recorders, JBL 4401 monitoring, Yamaha P2050 power amp, Roland S-EQ 315 graphic, Studer/Revox C270, Technics SV-360 DAT recorder.

RPM, 3A Drayton Mews, Kensington, London W8 4LY, Tel: (+44) 171.361 0011, Fax: (+44) 171.937 6696, MD: Patrick Hayes; Format(s): Audio cassette, CD pressing, CD/V laserdisc pressing, DAT, DCC, Mini Disc pressing, Video cassette, Vinyl (12-inch) pressing, Vinyl (7-inch) pressing.

RTS (UNITS M1 & M2), Albany Rd, Prescott Trade Ctr, Units M1-2, Prescott, Merseyside L34 2SH, Tel: (+44) 151.430 9001, Fax: (+44) 151.430 7441, MD: John Fairclough; Format(s): Audio cassette, Minimum order: 10, Annual Capacity: 5000000, In house, CD pressing, Minimum order: 500, Annual Capacity: 15000000, Broker for: NIMBUS MANUFACTURING UK, DAT, Minimum order: 1, Annual Capacity: 90000, In house, Mini Disc pressing, Minimum order: 1, Annual Capacity: 200000, In house, Vinyl (12-inch) pressing, Minimum order: 100, Annual Capacity: 3000000, Vinyl (7-inch) pressing, Minimum order: 100, Annual Capacity: 3000000; Minimum order 250 (loop bin).

SELECTA SOUND, 5 Margaret Road, Romford, Essex RM2 5SH, Tel: (+44) 1708.453 424, Fax: (+44) 1708.455 565, Partner: John Smailes; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 2000000, In house, CD pressing, Minimum order: 100, Annual Capacity: 2000000, DAT, Minimum order: 1, Annual Capacity: 3000, In house, Video cassette, Minimum order: 1.

SONIC PRODUCTIONS, 34b Haven Green, London W5 2NX, Tel: (+44) 181.998 4508, Fax: (+44) 181.248 3481, Contact: Sean Cronin; Format(s): Audio cassette, Minimum order: 500.

Annual Capacity: 4000000, Broker for: DAMONT AUDIO, CD pressing, Minimum order: 500, Annual Capacity: 2000000, Broker for: DAMONT AUDIO, CD/V laserdisc pressing, Minimum order: 500, Annual Capacity: 2000000, Broker for: DAMONT AUDIO, Video cassette, Minimum order: 500, Annual Capacity: 2000000, Broker for: FPA INTERNATIONAL DISTRIBUTORS, Vinyl (12-inch) pressing, Minimum order: 500, Annual Capacity: 2000000, Broker for: DAMONT AUDIO, Vinyl (7-inch) pressing, Minimum order: 500, Annual Capacity: 1000000, Broker for: DAMONT AUDIO.

SONOPRESS UK, 26-27 Conduit Street, London W1R 9TA, Tel: (+44) 171.499 6813, Fax: (+44) 171.493 7244, Sales Dir: Sabine Leuerer.

SOUND AND PICTUREHOUSE, 2 Greenfield Crescent, Edgbaston, Birmingham, West Midlands B73 6LB, Tel: (+44) 121.456 1429, Fax: (+44) 121.454 6427, Dir: Philip Brice; Format(s): Audio cassette duplicating; Other: Full broadcast edit suite, off-line suite, matrisse computer graphics suite.

SOUNDS GOOD, 12 Chiltern Enterprise Centre, Station Rd, Theale, Berkshire RG7 4AA, Tel: (+44) 1734.302 600, Fax: (+44) 1734.303 181, E-Mail: office@soundsgd.co.uk, Contact: Martin Hayward; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 2000000, In house, CD pressing, Minimum order: 300, Broker for: NIMBUS MANUFACTURING UK.

SPECTEL, 95 High Street, Kingswood, Bristol, Avon BS15 4AD, Tel: (+44) 117.967 6863, Fax: (+44) 117.960 6396, Prod/Dir: Brian Batt; Format(s): Video cassette, In house.

SPOOL MULTI MEDIA (UK), Deeside Industrial Park, Unit 30, Deeside CH5 2NU, Tel: (+44) 1244.280 602, Fax: (+44) 1244.288 581, E-Mail: admin@smrmuk.demon.co.uk, MD: Roy Varley; Format(s): Audio cassette, Minimum order: 100, Annual Capacity: 15000000, In house, CD pressing, Minimum order: 500, Annual Capacity: 6000000, In house, Video cassette, Minimum order: 100, Annual Capacity: 6000000, In house.

SRT SOUND RECORDING TECHNOLOGY, Edin Road, St. Ives, Huntingdon, Cambridgeshire PE17 4LF, Tel: (+44) 1480.461 880, Fax: (+44) 1480.496 100, MD: David Richardson; Format(s): Audio cassette, CD pressing.

STABLE RECORDINGS, Lochend, Beith, Strathclyde KA15 2LN, Tel: (+44) 1505.850 488, Fax: (+44) 1505.850 658, Contact: Alistair Wilson; Format(s): Video cassette, Minimum order: 1, In house.

STUDIO REPUBLIC, 47 High Street, Pinner, Middlesex HA5 5PJ, Tel: (+44) 181.868 5555, Fax: (+44) 181.868 5555, MD/Sales Dir: John Bales; Format(s): Audio cassette, Minimum order: 100, In house, CD pressing, Minimum order: 500.

TAPESTREAM DUPLICATION, Hampers Green Industrial Estate, Unit 4, Petworth, West Sussex GU28 9NR, Tel: (+44) 1798.344 108, Fax: (+44) 1798.342 116, Proprietor: Colin Huggins; Format(s): Audio cassette, Minimum order: 50, Annual Capacity: 920000, In house, CD pressing, Minimum order: 500, Annual Capacity: 1000000, Broker for: DISCTRONICS MANUFACTURING LIMITED, CD/V laserdisc pressing, Minimum order: 500, Annual Capacity: 1000000, Broker for: DISCTRONICS MANUFACTURING LIMITED, DAT, Minimum order: 1, Inhouse.

TEMPLE STUDIOS, 97a Kenilworth Road, Edgware, Middlesex HA8 8XB, Tel: (+44) 181.958 4332, MD: Howard Temple; Format(s): Audio cassette, DAT, In house.

TIMELESS STUDIOS, High Street, Mudginwell Farmhouse, Upper Heyford, Bicester, Oxfordshire OX6 3LE, Tel: (+44) 1869.232 340, Contact: Sue Blunsdon; Format(s): Audio cassette, Minimum order: 50, In house, DAT, Minimum order: 1, In house.

TINSLEY ROBOR, Drayton House, Drayton, Chichester, West Sussex PO20 6EW, Tel: (+44) 1243.774 000, Fax: (+44) 1243.774 567, MD: Lee Newbon; Format(s): CD pressing.

TRIBAL MANUFACTURING & TRIBAL ROM, 18D Hillgate Place, Balham Hill, London SW12 9ER, Tel: (+44) 181.673 0610/8998, Fax: (+44) 181.675 8562, MD: Terry Woolner; Format(s): Audio cassette, Minimum order: 500, CD pressing, Minimum order: 500, CD/V laserdisc pressing, Minimum order: 500, Video cassette, Minimum order: 500, Vinyl (12-inch) pressing, Minimum order: 500, Vinyl (7-inch) pressing, Minimum order: 500; Other: + CD ROM Autorming + programming/ + internet site design.

TVP VIDEO DUBBING, 2 Golden Square, London W1R 3AD, Tel: (+44) 171.439 7138, Fax: (+44) 171.434 1907, MD: Simon Kay; Format(s): Video cassette, Minimum order: 1, Annual Capacity: 200000, In house; Full post production facilities, including editing, telecine, standards conversion, duplication and line feeds.

UNIMAGNETIC EUROPE, 4 Villiers Road, Kingston-upon-Thames, Surrey KT1 3AR, Tel: (+44) 181.974 9862, Mobile: (+44) 831.541 488, Fax: (+44) 181.974 9863, Dir: Tony Fernandez; Format(s): Audio cassette, Minimum order: 20000, Annual Capacity: 7500000, In house, CD pressing, Minimum order: 5000, Annual Capacity: 10000000; CD pressing broker for: Summit CD, Malaysia.

VIDEO DUBBING COMPANY, THE, South Way, VDC House, Wembley, Middlesex HA9 0EH, Tel: (+44) 181.903 3345, Fax: (+44) 181.900 1427, Chmn: V K Mohindra; Format(s): CD pressing.

VIDEOCOPY, Meanwood Road, 3 Buslingthorpe Green, Leeds, West Yorkshire LS7 2HG, Tel: (+44) 113.262 5650, Fax: (+44) 113.237 4008, MD: Roger Morley; Format(s): Audio cassette, Minimum order: 20, Annual Capacity: 100000, In house, CD pressing, Minimum order: 500, Annual Capacity: 5000000.

Broker for: FORWARD SOUND & VISION (CD & AUDIO), Video cassette, Minimum order: 1, Annual Capacity: 200000, In house, Vinyl (12-inch) pressing, Minimum order: 100, Annual Capacity: 1000000, Broker for: FORWARD SOUND & VISION (VINYL), Vinyl (7-inch) pressing, Minimum order: 100, Annual Capacity: 1000000, Broker for: FORWARD SOUND & VISION (VINYL).

VINYL PRESSING, 308 High Street, Stratford, London E15 1AJ, Tel: (+44) 181.519 4875, Fax: (+44) 181.519 5187, MD: Darren Murphy; Format(s): CD pressing, Vinyl (12-inch) pressing, Minimum order: 10, Annual Capacity: 100000, In house, Vinyl (7-inch) pressing, Minimum order: 10, Annual Capacity: 50000, In house.

WARREN RECORDINGS, 59 Hendale Avenue, London NW4 4LP, Tel: (+44) 181.203 0306, MD: Stanley Warren; Format(s): Audio cassette duplicating.

WATERSHED STUDIOS, Northumberland Rd, Un F4 Cumberland Ctre, Portsmouth, Hampshire PO5 1DP, Tel: (+44) 1705.839 224, Snr Partner/Eng: James Perrett; Format(s): Audio cassette, Minimum order: 1, Annual Capacity: 10000, In house.

WHITFIELD STREET RECORDING STUDIOS, 31-37 Whitfield Street, London W1P 5RE, Tel: (+44) 171.636 3434, Fax: (+44) 171.580 0543, Studio Mgr: Matthew Villa; Format(s): Audio cassette duplicating.

WNE, Sovereign Centre, Unit 7, Lichfield IE, Tamworth, Staffordshire B79 7XA, Tel: (+44) 1827.310 052, Fax: (+44) 1827 60868, MD: Malcolm Cooke; Format(s): Audio cassette, Minimum order: 500, Annual Capacity: 1000000, In house.

MANUFACTURING SERVICES

ABBAY ROAD STUDIOS, 3 Abbey Road, London NW8 9AY, Tel: (+44) 171.266 7000, Fax: (+44) 171.266 7250, MD: Martin Benge; Mastering services.

AMALGAMATED KEMPNER GROUP, 498 Honeypot Lane, Stanmore, Middlesex HA7 1JZ, Tel: (+44) 181.952 5262, Fax: (+44) 181.952 8061, Joint MD: Richard Jankel, Joint MD: I McCartney; Soundcarrier Components & Raw Materials (M).

ASHLEY VIDEO, 3 Ashley Industrial Estate, Leeds, West Yorkshire LS7 2HG, Tel: (+44) 113.262 5650, Fax: (+44) 113.237 4008, MD: Roger Morley; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Video cassette mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing, Video cassette packaging & collating, Vinyl packaging, Vinyl sleeve printing.

AUDIO SERVICES LTD - ASL, 6 Orsman Road, London N1 5JQ, Tel: (+44) 171.739 9672, Fax: (+44) 171.739 4070, MD: Steve Mason; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

AUDIOPRINT, Wolseley Court, Woburn Road Ind. Estate, Kempston, Bedfordshire MK42 7AY, Tel: (+44) 1234.857 566, Fax: (+44) 1234.841 700, Dir: Peter Hull; Printing and Packaging Services: Audio cassette labels & inlay printing, Video cassette labels & inlay printing.

AWL COMPACT DISC COMPANY, 356 Scraftoft Lane, Leicester LE5 1PB, Tel: (+44) 116.241 3979, Fax: (+44) 116.243 3760, MD: Andrew Lipinski; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing, Vinyl packaging, Vinyl sleeve printing.

BASF - INFORMATION SYSTEMS, 151 Wembley Park Drive, BASF House, Wembley, Middlesex HA9 8HQ, Tel: (+44) 181.908 3188, Fax: (+44) 181.908 5444, MD: Trevor Price; Soundcarrier Components & Raw Materials (MD).

BIRNAM CD, Palace Road, The Smiddy, Essendy, Blairgowrie, Perthshire PH10 6SB, Tel: (+44) 1250.884 306, Fax: (+44) 1250.884 306, Owner: Martin L Hadden; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing.

BURSTWICK PRINT & PUBLICITY SERVICES, 13a Anlaby Road, Hull, North Humberside HU1 2PJ, Tel: (+44) 1482.324 322, Mobile: (+44) 802.365 919, Fax: (+44) 1482.324 322, MD: David Fort; Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, Video cassette labels & inlay printing.

CASSETTE AND RECORD SERVICES, Wolseley Road, Kempston, Bedfordshire MK42 7RA, Tel: (+44) 1234.853 777, Fax: (+44) 1234.857 456, MD: David Martin; Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing, Video cassette packaging & collating, Vinyl packaging.

CHOP EM OUT, Trinity Mews, London W10 6JA, Tel: (+44) 181.960 8128, Fax: (+44) 181.968 0341, Dir: Avi Landenberg; (Pre-)Mastering Services: Audio cassette mastering, CD

pre-mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering.

CHORD PRINT, Argent Court, Hook Rise South, Unit F, Surbiton, Surrey KT6 7LD, Tel: (+44) 181.391 5857, Fax: (+44) 181.391 9068, Partner: Glen Miller; Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, Video cassette labels & inlay printing.

CIRCLE SOUND SERVICES, Circle House, 14 Waveney Close, Bicester, Oxfordshire OX6 8GP, Tel: (+44) 1869.240 051, Fax: (+44) 1869.240 051, Owner: John Willett; Mastering services.

CLOCK HOUSE RECORDING STUDIO, The Clock House, Keele ST5 5BG, Tel: (+44) 1782.583 301, Fax: (+44) 1782.583 301, MD: Cliff Bradbury; (Pre-)Mastering Services: CD pre-mastering, DAT mastering.

COPS, Barnmead Rd, The Studio, Kent House Stat., Beckenham, Kent BR3 1JD, Tel: (+44) 181.778 8556, Fax: (+44) 181.676 9716, MD: Elie Dahdi; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, CD/V laserdisc mastering, Mini Disc pre-mastering, Video cassette mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing; Broker.

CORNMEER SERVICES, Warne Road, 2 Quadeast, Weston-Super-Mare, Avon BS23 3UU, Tel: (+44) 1934.628 219, Fax: (+44) 1934.624 630, MD: Ronald E Cardwell; (Pre-)Mastering Services: Audio cassette mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette packaging & collating.

CTS STUDIOS, Engineers Way, The Music Centre, Wembley HA9 0DR, Tel: (+44) 181.903 4611, Fax: (+44) 181.903 7130, MD: Adrian Kerridge; Mastering services.

CUNNINGS RECORDING ASSOCIATES, Brodrick Road, Brodrick Hall, London SW17 7DY, Tel: (+44) 181.767 3533, Fax: (+44) 181.767 8525, E-Mail: 100113.1007@compuserve.com, Owner: Malcolm J Cummings; Printing and Packaging Services: Audio cassette labels & inlay printing.

DAMONT AUDIO, Blyth Road, Hayes, Middlesex UB3 1BY, Tel: (+44) 181.573 5122, Fax: (+44) 181.561 0979, MD: Chris Clark; Soundcarrier Components & Raw Materials (M).

DISC TRONICS MANUFACTURING LIMITED, Southwater Business Park, Southwater, West Sussex RH8 7YT, Tel: (+44) 1403.732 302, Fax: (+44) 1403.732, MD: David Mackie; (Pre-)Mastering Services: CD pre-mastering, CD/V laserdisc mastering, DAT mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

DUBMASTER STUDIOS, Wishanger Lane, Churt, Farnham GU34 2QJ, Tel: (+44) 1252.795 100, Fax: (+44) 1252.792 642, Owner: Simon Wood; Mastering services.

DWIGHT CAVENTISH DEVELOPMENTS, Alington Road, Vincent House, Eynesbury PE19 4EA, Tel: (+44) 1480.215 753, Fax: (+44) 1480.474 525, MD: Mazen Abdin; Soundcarrier Equipment.

EXCHANGE, THE, 42 Bruges Place, Randolph Street, London NW1 0TX, Tel: (+44) 171.485 0530, Fax: (+44) 171.482 4588, MD: Graeme Durham; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Vinyl disc cutting; Other: 3 vinyl/CD mastering studios, DMM & Lacquer cutting, Sonic Solutions hard disc systems with "No Noise", Valve analogue E.Q.s & Limiters; Tape duplication suite.

FILMDISC, MMT House, Dicker Mill, Hertford, Hertfordshire SG13 7AE, Tel: (+44) 1992.553 101, Fax: (+44) 1992.504 317, Sales Dir: Terry Yeadon; Soundcarrier Components & Raw Materials.

FINESPLICE, 1 Summerhouse Lane, Harmondsworth, West Drayton, Middlesex UB7 0AW, Tel: (+44) 181.564 7839, Fax: (+44) 181.759 9629, E-Mail: finespl@dircon.co.uk, MD: Ben Turner; (Pre-)Mastering Services: CD pre-mastering.

FLOATING EARTH, 21 Wadsworth Road, Unit 14, Perivale UB6 7JD, Tel: (+44) 181.997 4000, Fax: (+44) 181.998 5767, Mgr: Steve Long; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering.

FOEL STUDIO, Foel Studio, Llanfair, Caerinion, Powys SY21 0DS, Tel: (+44) 1938.810 758, Fax: (+44) 1938.810 758, MD: Dave Anderson; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

G W B AUDIOVISION STUDIOS, 2 Silver Road, Wood Lane, London W12 7SG, Tel: (+44) 181.746 2000, Fax: (+44) 181.746 0180, MD: Siegfried Pracher; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, CD/V laserdisc mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering, Video cassette mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Video cassette labels & inlay printing.

GEMINI RECORDING STUDIOS, Levington Road, Gemini House, Ipswich, Suffolk IP3 0NJ, Tel: (+44) 1473.272 756/766, Fax: (+44) 1473.272 756, MD/Owner: Patrick Grueber; (Pre-)Mastering Services: CD pre-mastering.

GOUGH SOUND, 29 Beethoven Street, London W10 4LG, Tel: (+44) 181.960 1871, Fax: (+44) 181.969 1694, E-Mail: brianleafe@aol.com, MD: Brian Leafe; Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, Vinyl sleeve printing.

GRAFF ELECTRONIC MACHINES, Woodhill Road, Collingham, Newark NG23 7NR, Tel: (+44) 1636.893 036, Fax: (+44) 1636.893 317, GM: Alan Leonard; Soundcarrier Components & Raw Materials, Soundcarrier Equipment.

GREAT ECCENTRIC COMPANY, THE, 53 Lucerne Close, Cooch House, Cherry Hinton, Cambridge CB1 4YR, Tel: (+44) 1223.412 740, Fax: (+44) 1223.412 740, MD: T C Harding; Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette packaging & collating, Video cassette labels & inlay printing, Vinyl packaging, Vinyl sleeve printing; Concept & design of music-related print (album/CD sleeves/P.O.s etc.).

HARBOUTOWN DUPLICATION, PO Box 25, Ulverston, Cumbria LA12 7UN, Tel: (+44) 1229.580 577, Fax: (+44) 1229.580 577, E-Mail: records@hartown.demon.co.uk, MD: Gordon Jones; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

ICC STUDIOS, Silverdale Road, 4 Regency Mews, Eastbourne, East Sussex BN20 7AB, Tel: (+44) 1323.643 341/2, Fax: (+44) 1323.649 240, MD: Helmut Kaufmann; Mastering services.

ISIS DUPLICATION COMPANY, 11 Shaftesbury Ind. Centre, The Runnings, Cheltenham, Gloucestershire GL51 9NH, Tel: (+44) 1242.571 818, Fax: (+44) 1242.571 315, MD: Douglas Brochie; (Pre-)Mastering Services: Audio cassette mastering.

ITD CASSETTES, Faraday Road, Rabans Lane, Aylesbury, Buckinghamshire HP19 3RY, Tel: (+44) 1296.27211, Fax: (+44) 1296.392 019, MD: Roy Jackson-Moore; (Pre-)Mastering Services: Audio cassette mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating.

KEY PRODUCTION, 2 Hargrave Place, London N7 0BP, Tel: (+44) 171.485 7499, Fax: (+44) 171.284 1151, MD: Laura Gold; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, CD/V laserdisc mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

KEYNOTE CASSETTES, Wishanger Lane, Churt, Farnham, Surrey GU10 2QJ, Tel: (+44) 1252.794 253, Fax: (+44) 1252.792 642, MD: Tim Wheatley; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing.

KG ENGINEERING, Edglands Lane, Ipplpen Bus. Park # 6, Ipplpen, Devon TQ12 5UG, Tel: (+44) 1803.813 833, Fax: (+44) 1803.813 141, MD: Keith Gould; (Pre-)Mastering Services: CD pre-mastering; Broker for CD manufacturing.

LONDON TAPE COMPANY, Battersea, London, PO Box 408 (Zip: SW11 6JJ), Tel: (+44) 171.720 6976, Fax: (+44) 171.498 1460, MD: Colin Collino; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing.

M & H SALES, 56 Limehill Road, Lisburn, Northern Ireland BT27 5LR, Tel: (+44) 1846.675 328, Fax: (+44) 1846.673 944, Contact: Ivan Montgomery; Soundcarrier Equipment.

MAINARTERY, 213-215 Kilburn Lane, Park Mews, Unit 3, London W10 4BQ, Tel: (+44) 181.968 0919, Fax: (+44) 181.968 0801, MD: Jo Mirowski; Printing and Packaging Services: CD packaging, Video cassette packaging & collating, Vinyl packaging; Creative design company producing record sleeve packaging, video, popbooks & programmes plus advertising & all forms of point of sale material & photography of artists anywhere in the world.

MARDEN EDWARDS & COMPANY, 3 Cobham Road, Ferndown Ind Estate, Wimborne, Dorset BH21 7PD, Tel: (+44) 1202.861 200, Fax: (+44) 1202.861 400, Dir: G M Edwards, Dir: B E Marden, Dir: J L Edwards, Dir: T A Bushby, Dir: J B Marden, Dir: L C Pigott; Soundcarrier Equipment.

MASTERPIECE MASTERING, Bagleys Lane, 13 The Talina Centre, London SW6 2BW, Tel: (+44) 171.371 5758, Fax: (+44) 171.384 1750, MD: David Moore; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, DCC pre-mastering, Vinyl disc cutting.

MAYFAIR STUDIOS, 11a Sharples Hall Street, London NW1 8YN, Tel: (+44) 171.586 7746, Fax: (+44) 171.586 9721, MD: John Hudson; Mastering services.

METROPOLIS MASTERING, 70 Chiswick High Road, London W4 1SY, Tel: (+44) 181.742 3111, Fax: (+44) 181.742 3777, MD: Carey Taylor; Mastering services.

MIKE PATEY, 31 Samian Place, Binfield, Bracknell, Berkshire RG12 5BX, Tel: (+44) 1344.300 369, Fax: (+44) 1344.300 469, Contact: Mike Patey; Soundcarrier Equipment.

NATIONAL SOUND REPRODUCTIONS, Lower Priory Farm, Clamp Hill, Stanmore, Middlesex HA7 3JJ, Tel: (+44) 181.954 7677, Fax: (+44) 181.954 9329, Contact: Ron Walker; (Pre-)Mastering Services: Audio cassette mastering.

NIMBUS MANUFACTURING UK, Llantarnam Park, Cwmbran, Gwent NP44 3AB, Tel: (+44) 1633.867 777, Fax: (+44) 1633.867 799, MD: Howard Nash; (Pre-)Mastering Services: CD pre-mastering, Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

NORTHDOWN PUBLISHING, Bordon, Hampshire, PO Box 49 (Zip: GU35 0AF), Tel: (+44) 1420.489 474, Fax: (+44) 1420.488 797, MD: Michael Heatley; Printing and Packaging Services: CD inlay & booklet printing, CD packaging.

POLYGRAM MANUFACTURING & DISTRIBUTION, Philips Road, Blackburn BB1 5RZ, Tel: (+44) 1254.52448, Fax: (+44) 1254.263 673, MD: Bill Beddows; (Pre-)Mastering Services: CD pre-mastering, CD/V laserdisc mastering, Printing and Packaging Services: CD inlay & booklet printing.

PORKY'S MASTERING, 55-59 Shaftesbury Avenue, London W1V 7AA, Tel: (+44) 171.494 3131, Fax: (+44) 171.494 1669, MD: George Peckham; (Pre-)Mastering Services: CD pre-mastering, DAT mastering, Vinyl disc cutting.

PR RECORDS, 9 Endeavour Way, Hamilton House, Wimbledon SW19 8UH, Tel: (+44) 181.946 8686, Fax: (+44) 181.944 1165, MD: Ray Young; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Vinyl packaging, Vinyl sleeve printing; Other: Copper Master Blanks. Broker for CD Manufacturing, annual capi. 500,000, minimum order 500.

PROFESSIONAL MAGNETICS, 329 Hunslet Road, Cassette House, Leeds, West Yorkshire LS10 1NJ, Tel: (+44) 113.270 6066, Fax: (+44) 113.271 8106, MD: J Barrie Rhodes; (Pre-)Mastering Services: Audio cassette mastering, DAT mastering, Video cassette mastering; Soundcarrier Components & Raw Materials (M).

REAL RECORDINGS, Britannia Road, Unit 1, Sale, Cheshire M33 2AA, Tel: (+44) 161.973 1884, Fax: (+44) 161.905 2171, MD: David Greatbanks; (Pre-)Mastering Services: Audio cassette mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating.

RED BUS RECORDING STUDIOS, 34 Salisbury Street, London NW8 8QE, Tel: (+44) 171.402 9111, Fax: (+44) 171.723 3064, MD: Eliot M Cohen; Mastering services.

RED LIGHT RECORDING STUDIO, 84 Wadour Street, London W1V 3LF, Tel: (+44) 171.437 3702, Fax: (+44) 171.437 2744, Studio Mgr: R Poole; Mastering services.

REFLEX AUDIO SYSTEMS, Unit 5 Cirrus, Glebe Road, Huntingdon PE18 7DX, Tel: (+44) 1480.434 333, Fax: (+44) 1480.411 441, Contact: John Garrad; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing; Soundcarrier Components & Raw Materials (M/D).

REL RECORDS, 40 Sciennes, Edinburgh, Lothian EH9 1NH, Tel: (+44) 131.668 3366, Fax: (+44) 131.662 4463, MD: Neil Ross; Printing and Packaging Services: Audio cassette labels & inlay printing, Video cassette labels & inlay printing; Also audio recording & dubbing.

REPEAT PERFORMANCE, 6 Grand Union Centre, West Row, London W10 5AS, Tel: (+44) 181.960 7222, Fax: (+44) 181.968 1378, E-Mail: info@repeat-performance.co.uk, MD: Robin Springall; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering; Web site: <http://www.repeat-performance.co.uk>.

RETEL VIDEO, Main Drive, GEC Estate, East Lane, Wembley, Middlesex HA9 7FF, Tel: (+44) 181.908 4333, Fax: (+44) 181.904 5933, MD: Sayliah Shah; (Pre-)Mastering Services: Video cassette mastering, Printing and Packaging Services: Audio cassette packaging & collating, CD packaging, Video cassette packaging & collating; Also blank video cassettes, library boxes, CD boxes & jewel boxes supplier.

REVOLUTION STUDIOS, 11 Church Road, Chaddle Hulme, Cheshire SK8 7JD, Tel: (+44) 161.485 8942, Fax: (+44) 161.488 4294, MD/Prod/Eng: Ande MacPherson; Mastering services.

REWIND STUDIOS/AOSIS STUDIOS, 131-151 Great Titchfield St, Media Centre, London W1P 8AE, Tel: (+44) 171.577 7770, Mobile: (+44) 973.676 872, Fax: (+44) 171.577 7771, MD: Chris Parry-Davies; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering, Video cassette mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, Video cassette packaging & collating, Video cassette labels & inlay printing; Facilities: Sony TK 630ES cassette recorders, JBL 4401 monitoring, Yamaha P2050 power amp, Roland S-EQ 315 graphic, Studer/Revox C270, Technics SV-360 DAT recorder.

RPM, 3A Drayson Mews, Kensington, London W8 4LY, Tel: (+44) 171.361 0011, Fax: (+44) 171.937 6696, MD: Patrick Hayes; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, CD/V laserdisc mastering, DAT mastering, DCC pre-mastering, Mini Disc pre-mastering, Video cassette mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing, Video cassette packaging & collating, Vinyl packaging, Vinyl sleeve printing.

RTS (UNITS M1 & M2), Albany Rd, Prescott Trade Ctr, Units M1-2, Prescott, Merseyside L34 2SH, Tel: (+44) 151.430 9001, Fax: (+44) 151.430 7441, MD: John Fairclough; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DCC pre-mastering, Mini Disc pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay

printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

SAIN (RECORDIAU), Llandwrog, Caernarfon, Gwynedd, Wales LL54 5TG, Tel: (+44) 1286.831 111/497 publishing, Fax: (+44) 1286.831 497/494 publishing, MD: Dafydd Iwan; Mastering services.

SELECTA SOUND, 5 Margaret Road, Romford, Essex RM2 5SH, Tel: (+44) 1708.453 424, Fax: (+44) 1708.455 565, Partner: John Smiles; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette packaging & collating, CD inlay & booklet printing; Soundcarrier Components & Raw Materials (M).

SHALFORD PRESS, THE, 9 Crittall Drive, Springwood Ind Estate, Braintree, Essex CM7 6RT, Tel: (+44) 1376.321 125, Fax: (+44) 1376.324 535, MD: Roderic A Capon; Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, Video cassette labels & inlay printing.

SKM EUROPE, Springfield Road, SKM House, Hayes UB4 0TY, Tel: (+44) 181.573 0909, Fax: (+44) 181.573 9990, Sales Dir: Steve Castle; Soundcarrier Components & Raw Materials.

SONIC PRODUCTIONS, 34b Haven Green, London W5 2NX, Tel: (+44) 181.998 4508, Fax: (+44) 181.248 3481, Contact: Sean Cronin; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, CD/V laserdisc mastering, DAT mastering, Video cassette mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing, Video cassette packaging & collating, Vinyl packaging, Vinyl sleeve printing.

SONOPRESS (UK) LTD., 26/27 Conduit St., London, W1R 9TA, Tel: (+44) 171.499 68 13, Fax: (+44) 171.493-7244.

SOUND & VIDEO SERVICES UK, Shentonfield Road, Sharston Ind Estate, Manchester, Greater Manchester M22 4RW, Tel: (+44) 161.491 6660, Fax: (+44) 161.491 6669, MD: Mike Glasspole; Soundcarrier Components & Raw Materials (M/D).

SOUNDS GOOD, 12 Chiltern Enterprise Centre, Station Rd, Theale, Berkshire RG7 4AA, Tel: (+44) 1734.302 600, Fax: (+44) 1734.303 181, E-Mail: office@soundsgd.co.uk, Contact: Martin Hayward; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

SPOOL MULTI MEDIA (UK), Deeside Industrial Park, Unit 30, Deeside CH5 2NU, Tel: (+44) 1244.280 602, Fax: (+44) 1244.288 581, E-Mail: admin@smmuk.demon.co.uk, MD: Roy Varley; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Video cassette mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette packaging & collating, Video cassette labels & inlay printing.

SQUARE CENTRE STUDIOS, 389-394 Alfred St North, Nottingham NG3 1AA, Tel: (+44) 115.941 4488, Fax: (+44) 115.941 8866, E-Mail: sqrcr@msn.com, MD: Tim Andrews; Mastering services.

SRT SOUND RECORDING TECHNOLOGY, Edison Road, St. Ives, Huntingdon, Cambridgeshire PE17 4LF, Tel: (+44) 1480.461 880, Fax: (+44) 1480.496 100, MD: David Richardson; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging.

STABLE RECORDINGS, Lochend, Beith, Strathclyde KA15 2LN, Tel: (+44) 1505.850 488, Fax: (+44) 1505.850 658, Contact: Alistair Wilson; (Pre-)Mastering Services: Video cassette mastering, Printing and Packaging Services: Video cassette labels & inlay printing, Video cassette packaging & collating.

STUDIO REPUBLIC, 47 High Street, Pinner, Middlesex HA5 5PJ, Tel: (+44) 181.868 5555, Fax: (+44) 181.868 5555, MD/Sales Dir: John Bales; (Pre-)Mastering Services: Audio cassette mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing.

SURREY SOUND, 70 Kingston Road, Leatherhead, Surrey KT22 7BW, Tel: (+44) 1372.379 444, Fax: (+44) 1372.363 360, E-Mail: surrey.sound@pacl.co.uk, Mgr: Sarah Pearson; Mastering services.

TAPEMATIC UK, 13 Hurricane Close, Hurricane Way, Wickford, Essex SS11 8YR, Tel: (+44) 1268.561 999, Fax: (+44) 1268.561 709, MD: David Hill; Soundcarrier Equipment.

TAPESTREAM DUPLICATION, Hampers Green Industrial Estate, Unit 4, Petworth, West Sussex GU28 9NR, Tel: (+44) 1798.344 108, Fax: (+44) 1798.342 116, Proprietor: Colin Huggins; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing.

TEMPLE STUDIOS, 97a Kenilworth Road, Edgware, Middlesex HA8 8XB, Tel: (+44) 181.958 4332, MD: Howard Temple; (Pre-)Mastering Services: DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing.

TIMELESS STUDIOS, High Street, Mudginwell Farmhouse, Upper Heyford, Bicester, Oxfordshire OX6 3LE, Tel: (+44) 1869.232 340, Contact: Sue Blunsdon; (Pre-)Mastering

Services: Audio cassette mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing.

TINSLEY ROBOR, Drayton House, Drayton, Chichester, West Sussex PO20 6EW, Tel: (+44) 1243.774 000, Fax: (+44) 1243.774 567, MD: Lee Newbon; Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing, Video cassette packaging & collating, Vinyl sleeve printing.

TOWNHOUSE STUDIOS, 150 Goldhawk Road, London W12 8HH, Tel: (+44) 181.743 9313, Fax: (+44) 181.740 1180, Studio Mgr: Penny Robinson; Mastering services.

TRIANGLE PRESS, North End Road, Yatton, North Somerset BS19 4AU, Tel: (+44) 1934.832 880, Fax: (+44) 1934.835 442, E-Mail: sales@trianglegroup.co.uk, MD: K R Pike; Printing and Packaging Services: Audio cassette labels & inlay printing, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing; Design & printing of CD booklets & inlays for both audio & CD Rom; Also cassette & video inlays & point of sale material; Soundcarrier Components & Raw Materials.

TRIBAL MANUFACTURING & TRIBAL ROM, 18D Hillgate Place, Balham Hill, London SW12 9ER, Tel: (+44) 181.673 0610/8998, Fax: (+44) 181.675 8562, MD: Terry Woolner; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, CD/V laserdisc mastering, DAT mastering, Video cassette mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette packaging & collating, Video cassette labels & inlay printing, Vinyl packaging, Vinyl sleeve printing; Other: + CD ROM Autorming + programming/+ internet site design.

TRIDENT II RECORDING STUDIOS, 30 Strutton Ground, London SW1P 2HR, Tel: (+44) 171.976 7757, Fax: (+44) 171.976 7516, MD/Studio Mgr: Angie Jenkins; Mastering services.

TVP VIDEO DUBBING, 2 Golden Square, London W1R 3AD, Tel: (+44) 171.439 7138, Fax: (+44) 171.434 1907, MD: Simon Kay; (Pre-)Mastering Services: CD/V laserdisc mastering, Video cassette mastering, Printing and Packaging Services: Video cassette labels & inlay printing, Video cassette packaging & collating; Full post production facilities, including editing, telecine, standards conversion, duplication and line feeds.

UNIMAGNETIC EUROPE, 4 Villiers Road, Kingston-upon-Thames, Surrey KT1 3AR, Tel: (+44) 181.974 9862, Mobile: (+44) 831.541 488, Fax: (+44) 181.974 9863, Dir: Tony Fernandez; Printing and Packaging Services: Audio cassette labels & inlay printing, CD packaging; CD pressing broker for: Summit CD, Malaysia.

VERITY SYSTEMS, 2 Eastern Road, Aldershot, Hants GU12 4TD, Tel: (+44) 1252.317 000, Fax: (+44) 1252.316 000, Sales Dir: Andrew Page; Professional Audio (D), Soundcarrier Equipment.

VIDEOCOPY, Meanwood Road, 3 Buslingthorpe Green, Leeds, West Yorkshire LS7 2HG, Tel: (+44) 113.262 5650, Fax: (+44) 113.237 4008, MD: Roger Morley; (Pre-)Mastering Services: Audio cassette mastering, CD pre-mastering, Video cassette mastering, Vinyl disc cutting, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating, CD inlay & booklet printing, CD packaging, Video cassette labels & inlay printing, Video cassette packaging & collating, Vinyl packaging.

VINYL SLEEVE PRINTING

VINYL PRESSING, 308 High Street, Stratford, London E15 1AJ, Tel: (+44) 181.519 4875, Fax: (+44) 181.519 5187, MD: Darren Murphy; (Pre-)Mastering Services: CD pre-mastering, Vinyl disc cutting, Printing and Packaging Services: Vinyl packaging, Vinyl sleeve printing.

WATERSHED STUDIOS, Northumberland Rd, Un F4 Cumberland Ctr, Portsmouth, Hampshire PO5 1DP, Tel: (+44) 1705.839 224, Snr Partner/Eng: James Perrett; (Pre-)Mastering Services: Audio cassette mastering.

WEIRCLIFFE INTERNATIONAL, St. Andrews Road, Exwick, Exeter, Devon EX4 2AG, Tel: (+44) 1392.72132, Fax: (+44) 1392.413 511, MD: Geoff Bailey; Soundcarrier Equipment.

WHITE KNIGHT PRODUCTS, 4 Hawthorn Road, Eastbourne, East Sussex BN23 6QA, Tel: (+44) 1232.410 111, Fax: (+44) 1232.410 017, MD: Gary Upton, Sales Dir: Mervyn Mead; Soundcarrier Components & Raw Materials (M).

WHITFIELD STREET RECORDING STUDIOS, 31-37 Whitfield Street, London W1P 5RE, Tel: (+44) 171.636 3434, Fax: (+44) 171.580 0543, Studio Mgr: Matthew Villa; Mastering services.

WNE, Sovereign Centre, Unit 7, Lichfield IE, Tamworth, Staffordshire B79 7XA, Tel: (+44) 1827.310 052, Fax: (+44) 1827 60868, MD: Malcolm Cooke; (Pre-)Mastering Services: Audio cassette mastering, DAT mastering, Printing and Packaging Services: Audio cassette labels & inlay printing, Audio cassette packaging & collating.

International

Company headquarters are designated by a ★. E-Mail and Web Site addresses are listed where provided.

ARGENTINA

RECORD LABELS

BMG Ariola Discos Ltda., Electrosonora MFA, Saavedra, Talcahuano 750, Piso 6, Buenos Aires, 1013, (+54) 1.373 4051, Fax: (+54) 1.814 2415; Managing Dir.: Enrique Fogwill.

Clan Dilo Music ★, Calle 37 #1018; La Plata, BA 1900, (+54) 21.251 991, (+54) 21.270 802, Fax: (+54) 21.251 991; E-Mail: dhasuar@isis.unlp.edu.ar; Pres.: Di Lorenzo Giorgio; Vice Pres.: Quiroga Mirta Edith; Gen. Mgr.: Di Lorenzo Giorgio Jr.; Int'l Reps.: Di Lorenzo Tiziana F.

Labels Owned: Clan Dilo Chilena Ltda., Clan Dilo Music; **Distributed:** Clan Dilo Brazil-All Disc, Clan Dilo Uruguay-Pala. Musica, El Virrey-Clan Dilo Peru, Fun Factory, Kicco, Nemo, New Music, Star Comic.

Int'l Reps.: Bianco Enero, Carosello (Milan); Blue Kids (Argentina).

EPSA Music, Mexico 2835, Capital Federal, 1223, (+54) 1.957-7777, Fax: (+54) 1.931-3872; Pres.: Laura Casella; Sales Mgr.: Norma Fabris.

Labels: *Distributed:* AKC, Andinos, Butterfly, Clan Dilo, Musica Vision, Pepe Ureta, Profon, Sondor.

Interdisc S.A., Bouchard 644, 2er Piso, Buenos Aires, 1000, (+54) 1.312-2046; Dir.: Gustavo Crisoforo; Dir. Int'l/A&R Dept.: Karina Lopez; Local Repertoire: Patricia Lopez; A&R: Ronnie Buder.

Labels Owned: CDA, Tekla; **Distributed:** Applause, Motorcity, US Reps.: EMI-Latin Capitol (New York, NY).

Microfon Argentina S.A., Riobamba 286, Buenos Aires, CP 1025, (+54) 1.953-5710, (+54) 1.952-7180, Fax: (+54) 1.953-6759; Publicity: Paula Kaminsky.

Labels Owned: Micsa; **Distributed:** Compact Argentina, Fantasy, Fomic, K-Tel, La Musik, Musika, Talent.

Milan Sur S.R.L., Talcahuano 750-6 Piso, Buenos Aires, 1013, (+54) 1.374 4042, (+54) 1.374 4043, Fax: (+54) 1.374 4042; Pres.: Emmanuel Chamboredon; Gen. Mgr.: Lic. Alejandra Kaufman.

Labels Owned: Jade, Milan East, Milan Jazz, Milan Latino, Milan Sur, Ronnie Scott's Jazz House, Solesmes.

Musidisc Europe Sudamericana S.A., Pasaje De Carmen 750, Piso 6, B, Buenos Aires, 1019, (+54) 1.814-1989, Fax: (+54) 1.814-1989; Managing Dir.: Jaime Olszevicki; Managing Dir.: Ana Maria Hernandez.

Labels Owned: Accord, Jazz Anthology; **Distributed:** Ala Bianca, BTEch, Discomagic, Energy, Full Time, Impact, J&N. US Reps.: Pandisc (FL).

Int'l Reps.: Paradoxx (Brazil); EJ Musica G&M (Colombia); Cami (Chile); Max Music (Spain).

Old Mortales, Esmeralda 614, Piso 2, Apt. A, Capital Federal, Buenos Aires, 1007, (+54) 1.322 3680, Fax: (+54) 1.394 3212.

PolyGram Discos S.A., Av. Cordoba 1345 Piso 14, Buenos Aires, 1055, (+54) 815 4890, Fax: (+54) 812 0034; Pres.: Ruben C. Aprile; A&R Mgr.: Adrian Muscare; Mktg. Dir.: Roberto Piaz.

RMM/Sum Records ★, Suipacha 280, 3 B Piso, Buenos Aires, 1008, (+54) 1.322 0980, (+54) 1.322 1127, Fax: (+54) 1.26 9682; Contact: Sergio Leonart; Pres.: Santiago Uman; Promo.: Piero Carpin.

Labels Owned: Long, Sum; **Distributed:** Baby Grand, Carosello, Evel, MP, Metal Blade, Music for Nations, RMM, Roadrunner.

Sony Music Entertainment (Argentina) S.A., Bartolome Mitre 1986, Buenos Aires, 1039, (+54) 1.953 0105, (+54) 1.951 7443, Fax: (+54) 1.953 2030; Pres./Managing Dir.: Alberto Caldeiro; Vice Pres. A&R/Mktg.: Hugo Piombi; A&R Dir.: Sergio Garcia; Mktg. Dir.: Victor Ovejero.

Labels Owned: Columbia, Epic, Orfeo, Sony Classical.

Warner Music Argentina S.A., Castro Barros 848, Buenos Aires, 1217, (+54) 1.931 5409, Fax: (+54) 1.956 1147; Pres.: Luis Mendez.

Labels Owned: ATCO/East West, A*Vision, Atlantic, CGD, Carrere, East West, Elektra, Elektra Video, Erato, MMG, Magnet, Metronome, Nonesuch, Pendulum, Qwest, Reprise, Sire, Teldec, Tommy Boy, WEA, WEA Latina, Warner Bros., Warner Music Vision, Warner Reprise Video; **Distributed:** Anxious, Dead Dead Good, Eternal, Giant, Maverick, Oval, PWL, Paisley Park, Red Dot, Rocoat, Siam Jam, ZTT.

MUSIC PUBLISHERS

BMG Relay Ediciones Musicales S.A., Talcahuano 750, 7th Floor, Buenos Aires, 1013, (+54) 1.49-4051, Fax: (+54) 1.814-2415, Gen. Mgr.: Fernando Amendola.

Clan Dilo Editorial Musical Italg., Calle 37, No. 1018, La Plata, 1900, (+54) 21.270 802, (+54) 21.282 455, Fax: (+54) 21.251 991, Pres.: Di Lorenzo Giorgio; Gen. Mgr.: Di Lorenzo Giorgio Jr.; Prof./Creative Mgr.: Di Lorenzo Tiziana; Sec.: Di Lorenzo Antonella.

Owned: Clan Dilo Chilena Ltd.; **Administered:** Ala Bianca Edizioni, Allione Edizioni, Atoll Music, Bianco E Nero Edizioni, Blue Kids Music, Carosello Music, Cruising Music, Curci Music, Fermata De Chile, Kicco Music, Lapi Music, Pielie Edizioni, Sapiens Music, Star Comic.

EMI Music Publishing Argentina, Av. Callao 289 - 1st Floor, Buenos Aires, 1022, (+54) 1.371 9740, Fax: (+54) 1.372 6837, Pres.: Nestor Emilio Casoni; Creative Mgr.: Roberto Galetto.

Ediciones Musicales Milan Music, Talcahuano 750, 6o Piso, Buenos Aires, 1013, (+54) 1.374 4042, (+54) 1.374 4043, Fax: (+54) 1.374 4043, Gen. Mgr.: Lic. Alejandra Kaufman.

Musidisc S.A./BGM Relay Ediciones S.A., Pasaje Del Carmen 750, Piso 6, B., Buenos Aires, 1019, (+54) 1.814 1989, Fax: (+54) 1.814 1989, Managing Dir.: Jaime Olszevicki; Gen. Mgr.: A.M. Hernandez.

Organizacion Musical Sud Americana (OMSA) S.R.L., Avda. R. Saenz Pena 1185, 8th Floor, Buenos Aires, 1035, (+54) 1.382 3230, Fax: (+54) 1.383 0745, Partner: Maria Luisa Cuevas; Partner: John E. Nathan; Copyright Admin.: Elba Amestoy.

Administered: Arc/Regent (ASCAP/BMI), Ruben Blades Prods. (ASCAP), Walt Disney Music Co. (ASCAP), Dunvagen Music (ASCAP), Gallo Music Publishers (SAMRO), Gruppo Editoriale Sugar (SIAE), Livi Music (ASCAP), Rolf Budde Musikverlag (GEMA).

Peermusic Argentina, Rivadavia 4495, 1o Piso, Buenos Aires, 1205, (+54) 1.958 5551, Fax: (+54) 1.958 2711, Managing Dir.: Elsa Villar; Int'l Consultant: Edward Villar.

Affiliated: Bourne Music, EDAMI/Acorde, Leeds Entertainment, MCA Music, Minder Music, Panther Music, Peer Int'l Corp., Southern Music, TRO-Essex Music Group.

Sony Music Publishing (Argentina) S.A., Bartolome Mitre 1986, Buenos Aires, 1039, (+54) 1.951 7443, (+54) 1.953 0105, Fax: (+54) 1.953 2030, Mgr.: Olinda Pascuali De Romera.

Warner Music Argentina SRL, Castro Barros 848, Buenos Aires, 1217, (+54) 1.97-5666, Fax: (+54) 1.956-1147, Gen. Mgr.: Roberto Ruiz; Prof./Creative Mgr.: Beatriz Musco.

WHOLESALE & DISTRIBUTORS

DBN-Distribuidora Belgrano Norte s.r.l. ★, Zabala 3941, Capital Federal 1427, Buenos Aires, (+54) 1.555 6100, (+54) 1.555 6200, Fax: (+54) 1.555 6400. CEO: Vicente Amorena; Export Mgr.: Marcelo Canzani; Mktg. Mgr.: Luciano Areal; Dir., A&R: Ramiro Amorena; A&R Int'l: Gaston Marletta. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Accessories) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Alligator, RAS, Higher Octave Music, Narada, Miramar, Rykodisc, Blind Pig, Ripple, Varese Sarabande, Del Cielito, Old Mortales, DBN.

Musidisc Europe Sudamericana, Pasaje Del Carmen 750, Piso 6, B., Buenos Aires, 1019, (+54) 1.814 1989, Fax: (+54) 1.814 1989. Managing Dir.: Jaime Olszevicki. (Distributor, Importer, Exporter)

SyberVision Systems, Inc., Vigra SRL, Viamonte 881, Buenos Aires, 1053, (+54) 1.322-7400, Fax: (+54) 1.394-7000. Mng. Partner: Ricardo Saragovi. (Distributor)

World Radio History

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Camara Argentina de Productores de Fonogramas y Videogramas y Reproducciones, Av. Corrientes 1628/32, 5 Piso, H, Buenos Aires, 1042, (54) 1.375-2142, (54) 1.375-2143, Fax: (54) 1.372-6880. Pres.: Roberto Ruiz; Legal: Luis Aguado; Asst.: Laura Greco.

Mozarteum Argentino ★, Rodriguez Pena 1882. P.B. "A", Buenos Aires, 1021, (54) 1.811 0854, (54) 1.811 3348, Fax: (54) 1.814 4357. Pres.: Jeannette A. de Erize; Gen. Mgr.: Gisela Timmermann.

Sociedad Argentina de Autores y Compositores (SADAIC) ★, Lavalle 1547, Buenos Aires, 1048, (54) 1.379-8664, Fax: (54) 1.11-1985. Pres.: Ariel Ramirez; Int'l Mgr.: Dario Rodriguez Miglio; Gen. Mgr.: Guillermo Ocampo.

PERFORMING & MECHANICAL RIGHTS ORGANIZATIONS

Sociedad Argentina de Autores y Compositores (SADAIC) ★, Lavalle 1547, Buenos Aires, 1048, (54) 1.379-8664, Fax: (54) 1.11-1985. Pres.: Ariel Ramirez; Int'l Mgr.: Dario Rodriguez Miglio; Gen. Mgr.: Guillermo Ocampo.

BLANK & MAGNETIC MEDIA MANUFACTURERS

Sony Music Entertainment (Argentina), Victor Martinez 1824, Buenos Aires, CP-1406, (+54) 1.924-6809, Fax: (+54) 1.924-6800, Pres.: Alberto Caldeiro; Sales Mgr.-Pro: Sergio Garcia; Mktg. Dir.: Hugo Piombi; Opns. Dir.: Oscar G. Solveyra.

COMPACT DISC, CD-ROM, & VIDEO DISC MANUFACTURERS

EPSA Electrical Products S.A., Mexico 2835, Capital Federal, Buenos Aires, 1223, (+54) 1.957-7777, Fax: (54) 1.931-3872. Pres.: Laura Casella; Sales Mgr.: Alba Casella; Mktg. Dir.: Elba Casella; CD Div.: Laura Tesoriero. Type: CD. Other Services: CD Labeling.

Sonopress Argentina, Talcahuano 750, 6 Piso, Buenos Aires, 1013, (54) 1.494 051, Fax: (54) 1.811 2115.

MASTERING FACILITIES

EPSA Electrical Products S.A., Mexico 2835, Capital Federal, Buenos Aires, 1223, (+54) 1.957-7777, Fax: (54) 1.931-3872. Pres.: Laura Casella; Sales Mgr.: Alba Casella; Mktg. Dir.: Elba Casella; CD Div.: Laura Tesoriero. (Audio) (Analog Cassette Mastering)

CUSTOM TAPE DUPLICATORS

EPSA Electrical Products S.A., Mexico 2835, Capital Federal, Buenos Aires, 1223, (+54) 1.957-7777, Fax: (54) 1.931-3872. Pres.: Laura Casella; Sales Mgr.: Alba Casella; Mktg. Dir.: Elba Casella; CD Div.: Laura Tesoriero. Audio: Cassette. Audio Packaging Services: Inserting, Collating.

AUSTRALIA

RECORD LABELS

Alm Records ★, PO Box 935, Byron Bay, NSW 2481, (+61) 66.872033, Fax: (+61) 66.222588; Managing Dir.: Peter Noble; Asst.: Vicki O'Connell.

Albert Productions Recording/J. Albert & Son Pty. Ltd., Inc. ★, 9 Rangers Rd., Neutral Bay, Sydney, NSW 2089, (+61) 02.9953-6038, Fax: (+61) 02.9953-1803; E-Mail: 100254.407@compuserve.com; Gen. Mgr.: Fila Riccobono; A & R Mgr.: Barry Andrews; Engineer: Sam Horsburgh; Promos. Coord.: Lyndie Blake. **Labels Owned:** AMC.

Au-Go-Go Records, GPO Box 542d, Melbourne, VIC 3001, (+61) 3.9642 0545, Fax: (+61) 3.9602 5899; Dir.: Greta Moon. **Labels Owned:** Au Go Go, Giant Claw, Pearl Necklace.

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BMG Australia Ltd., 194 Miller St., North Sydney, NSW 2060, (+61) 2.9900-7888, Fax: (+61) 2.9955-4825; E-Mail: james.glicker@bertelsmann.de; Managing Dir.: James Glicker; Finance Dir.: Steve Pado; Mng. Dir./Labels Grp.: Tim Prescott; Vice Pres./Media: Neil Clugston; Gen. Mgr./Strategic Mktg.: Ken Ouch; Gen. Mgr./Sales/Retail Mktg.: David Pritchard; Gen. Mgr./Video: Martin Lyall; Gen. Mgr./Interactive: Martin Walsh; Gen. Mgr./Ops.: Steve Scott; Bus. Affairs Mgr.: Lindsay Cliff. **Labels Owned:** American Recording, Arista U.K., Arista U.S., BMG/Ariola/Logic, BMG Int'l, Deconstruction, Gotham, Multitone, Private Music, RCA U.K., RCA U.S., Revolution (Giant), Time Bomb, Zoo.

Bunyip Records ★, 3 Hessel Pl., Emu Heights, NSW 2750, (+61) 047.35 4389, Fax: (+61) 047.74 2047; Managing Dir.: Ian B. MacLeod; Producer: Jack Pledge; Sec.: Sheila A. Beswick.

Labels Owned: Pinewood, Rockabilly.

Castle Communications, P.O. Box 1037, Crows Nest, NSW, (+61) 2.437-4844, Fax: (+61) 2.437-4833; Contact: John Evans; Contact: Dougie Dudgeon; Contact: Annette Lilsberg.

Central Australian Aboriginal Media Assn., 99-101 Todd St., Alice Springs, NT 0870, (+61) 089.529 205, Fax: (+61) 089.529 212; Head, Music: Ricard Micallef; Admin. Officer: Michelle Morton.

Coltal Music, 19 Andrew Ave., Broadbeach Waters, QLD 4218, (+61) 0755.388911, Fax: (+61) 0755.703434; Dir.: Bernie Stahl; Dir.: Suzanne Stahl; Dir.: Col Elliott; Dir.: Karen Elliott.

Copperfield Records ★, 14 Summerland Key, Broadbeach, QLD 4218, (+61) 7.5531-7152, Fax: (+61) 7.5531-7152; Managing Dir.: David Gibson; A&R: Leif Gibson; Pub. Rel.: Elke Gibson.

Dino Music Pty. Ltd. ★, W2/4, 42 Wattle St., Ultimo, NSW 2007, (+61) 2.9660 3288, Fax: (+61) 2.9660 6776; Managing Dir.: John Harper; Label Mgr. (Crash Bang!): Eva Wallengren; A&R Mgr.: Chris Somerville; Mktg. Mgr.: Lorraine Drennan; Sales Mgr.: Rick Foley. **Labels Owned:** Crash Bang, Ripe; **Distributed:** Massive/Ritz, Oceanic, Pro DJ.

EMI Music Australia ★, 98-100 Glover St.; Cremorne, NSW 2090, (+61) 02.9908 0777, Fax: (+61) 02.9908 0666; Mng. Dir., Australasia: David Snell; Mng. Dir., Australia: Paul Martinovich; Sales Dir.: Mark Williams; Mktg. Dir. (Contemporary): Michael Manos; Mktg. Dir. (Strategic): David Baxter; GM/Mktg. & Ops./Virgin: Wendy Aldridge; Nat'l Pub. & Media/Virgin: Penny Rowland; A & R Mgr.: Kathy McCabe; Int'l Label Mgr.: Mardi Caught; Int'l Label Mgr. (US): Jason Lamont; Nat'l Publicity Mgr.: Amanda Urquhart; Nat'l Promos. Mgr.: Cathy Oates; Country Label A&R Mgr.: Leon Concannon. **Offices:** PO Box 161, 102 York St., South Melbourne, VIC, 3205, Australia, 613-9690-3022, Fax: (+61) 613-9690-7325, VIC State Mgr.: Scott Mitchell; PO Box 311, 98-100 Glover St., Cremorne, NSW, 2099, Australia, (+61) 2.9908 0777, Fax: (+61) 2.9908 0666, NSW State Mgr.: Danny Carter; PO Box 3008, 142 Fullarton Rd., Norwood, SA, 5067, Australia, 618-8332-9233, Fax: 618-8332-4298, SA State Mgr.: Malcolm Maksimovic; 49 Railway Parade, Mount Lawley, WA, 6050, Australia, 619-370-1688, Fax: 619-370-4296, WA State Mgr.: Dixie Battersby; Ground Floor, Bldg 2, Terrace Office Pk., 527 Gregory Terrace, Fortitude Valley Bus Cir., QLD, 4006, Australia, (+61) 7.3252 7744, Fax: (+61) 7.3252 7995, QLD State Mgr.: Shay Reynolds. **Labels Owned:** Axis, Capitol; **Distributed:** ABC, Albert Prodn., Avenue.

Enrec Studios, 84 Mitchell Ave.; Kurri Kurri, NSW 2327; A & R Dir.: Ed Matzenik; Studio Mgr.: Steve Newton.

Festival Records Pty. Ltd., 63-79 Miller St.; Pyrmont, Sydney, NSW 2009, (+61) 2.9660-4022, Fax: (+61) 2.9692-8058; E-Mail: edp@festival.geko.net.au; Chrmn.: Allan Hely; Managing Dir.: Bill Eeg; A&R Dir.: Kerry Fitzgerald. **Labels Owned:** Larrikin Group; **Distributed:** Alligator, Almo Sounds, Avex, Concord, Fantasy, First Night, M & G, Mushroom Group, Rykodisc.

Fiddling Fool Productions ★, 29 Ray Road, Epping, NSW 2121, (+61) 02.9868 5176; Dir.: Gus McNeill. **Offices:** 29 Ray Rd., Epping, NSW, 2121, Australia.

Fifth Continent Music Classics, 3/1 Park St., Clovelly, NSW 2031, (+61) 02.315 7170, Fax: (+61) 02.315 7170; Managing Dir.: John Steven Lasher.

Labels Owned: Entr'acte, Label "X", Preamble, Southern Cross; **Distributed:** S.C.S.E., Syrnix. **US Reps.:** Koch Int'l (NY). **Int'l Reps.:** Larrikin (Australia); Koch Int'l (Canada).

GLD Music, 79-81 Buckland St., Chippendale, Sydney, NSW 2008, (+61) 2.310-1866, Fax: (+61) 2.319-0097; Dir.: Grant Calton; Dir.: Moira Bennett; Pdc. Mgr.: Peter Pasqual; Dist. Mgr.: Karen Wehbe. **Labels Distributed:** Green Linnet, Magnum, Prism, Terra Australia, VCI.

Hadley Records ★, 5 Egre Pl., Tamworth, NSW 2340, (+61) 067.65 7813; Mng. Partner: Eric W. Scott; Partner: Hilary Scott. **Labels Distributed:** Briar, Double J, Njalka, Opal, Salt Bush, Tasvie, Wildwood.

Id, 3 Munn Reserve; Millers Point, NSW 2000, (+61) 2.9207 0500, Fax: (+61) 2.9241 1560; Mgr.: Adam Yazhi; Label Coord.: Megan Short.

The Image Music Group Pty. Ltd., 32 Boundary St.; South Melbourne, VIC 3205, (+61) 03.9682-4888, Fax: (+61) 03.9682-7444; E-Mail: image@werple.net.au; Managing Dir.: John McDonald; Dir.: Kay McDonald; Prodn. Mgr.: Keith Colias; Royalties Mgr.: Rose Few.

Labels Owned: Avenue, Fable, Harbour; **Distributed:** Image Library (Prodn.MusicCDs).

Island Records, 3 Munn Reserve; Millers Point, NSW 2000, (+61) 2.9207 0500, Fax: (+61) 2.9241 1560; Label Mgr.: Robyn Way; Label Coord.: Katrina Ross.

Labels Owned: Antilles, Axiom, Blunted, 4th & Broadway, G-Zone, Gee Street, Guts & Grace, Island Jamaica, Mango, Quango, Tuff Gong.

Larrikin Entertainment Pty. Ltd. ★, 63-79 Miller St.; Pyrmont, NSW 2009, (+61) 2.9660 4022, Fax: (+61) 2.9692 8058; CEO: Warren Fahey.

Offices: PO Box 458, 263 Glenhunny Rd., Elsternwick, VIC, 3185, Australia, (+61) 3.528-5645, Fax: (+61) 3.532-8213, State Mgr.: Max Robertson; Rep.: Rachael Tidd; 17 Cotton Wood Crescent, Calamvale, QLD, 4116, Australia, (+61) 07.272-0100, Fax: (+61) 07.272-0100, State Mgr.: Bob Cooper; 43 Fredrick St., Clarence Park, SA, 5034, Australia, (+61) 08.371-3836, Fax: (+61) 08.371-3836, Contact: Greg Stagg; 12 Jennifer Way, Rosslynme, WTA, 6148, Australia, (+61) 09.354-8219, Fax: (+61) 09.354-8219, Contact: John Moore; Dracmans Agencies, Pinetrees, Main Rd. Exeter, TAS, 7275, Australia, (+61) 003.943-176, Fax: (+61) 003.944-964, Contact: Malcolm Atkins. **Labels Owned:** Aborigine Music, Knot Rock, Lunadisc, Walsingham Classics.

US Reps.: Allegro Corp. (OR).

Int'l Reps.: CRS (The Netherlands).

MRA Entertainment Group, 39 Gosford St., Mt. Gravatt; Brisbane, QLD 4122, (+61) 7.849-6020, Fax: (+61) 7.349-8806; Managing Dir.: Ray Hartley; Promos/Mktg. Mgr.: Pamela Van Der Kooy; Nat'l Sales Mgr.: Glen Navratil.

Labels Distributed: American Gramophone, Arabesque, Bescol, Denon, Hearts of Space, Hermanex, Higher Octave, JVC, Li-Sem, Living Music, Masters, Mesa Blue Moon, Music of the World, Narada, Nightingale, Nimbus, Novasound, Proprius, RAS, Radhika Miller, Saga, Savoy, Shanachie, Sin-Drome, Sound RX, Special Music Co., Triloka, Willow Music, World Disc.

Makeshift Music ★, 13 Nowra St.; Marayong, NSW 2148, (+61) 02.9626 8991, Fax: (+61) 02.9626 8991; Mgr.: Peter Bales.

Labels Owned: la, Makeshift Collection.

Matthews Music Pty. Ltd., 75 Denison St., Rozelle, NSW 2039, (+61) 02.9555 1066, Fax: (+61) 02.9555 1301; Owner: Phil Matthews; Owner: Chris Matthews.

Mercury Records Australia, 3 Munn Reserve; Millers Point, NSW 2000, (+61) 2.9207 0500, Fax: (+61) 2.9241 1560; Managing Dir.: Tim Delaney; Financial Controller: Di Diakios; Dir. Mktg.: Wendy Allen; Dir., Promo.: Frances Georgeson; Mercury Label Mgr.: Tom Enright; Robyn Way: Island Label Mgr.; A & R Mgr.: Adam Yazari.

Labels Owned: African Star Music, Antilles, Axiom, Bludgeon Riffola, Blunted, Boucherie Prodn., Casablanca, Coda, De-Lite, Def Jam Recordings, Discos Fuentes, Durban Poison, Fontana, 4th & Broadway, Gee Street, Great Jones, Guts & Grace, Half A Cow, id, Island, Island Jamaica, Mango, Media, Mercury, Mercury/Latino, Outburst, Quango, Rocket, Rush Associated Labels (R.A.L.), Scotti Bros., Squawk, Talkin Loud, Tuff Gong, Vertigo.

Midnight Records Pty. Ltd. ★, Bratton Hall, 38 Pitt St., Kirribilli; Sydney, NSW 2061, (+61) 02.9922 6077, Fax: (+61) 02.9922 6603; Managing Dir.: Peter Rix; Dir.: Philip Walker; Artist Liaison: Lisa Willows; Prodn. Mgr.: Adrienne Driscoll. **Labels Distributed:** Paris Recording Partnership.

Move Records ★, 10 Glen Dr.; Eglemont, VIC 3084, (+61) 3.9497-3105, Fax: (+61) 3.9497-4426; E-Mail: move@co31.aone.net.au; Mgr.: Martin Wright.

Origin Recordings ★, 6th Floor, 350 Kent St.; Sydney, NSW 2000, (+61) 2.9299-5966, Fax: (+61) 2.9299-3059; A&R Dir.: Philip Mortlock; Ops.: Marilyn Mortlock; Ops. Dir.: Philip Walker; Facilities Mgr.: Marilyn Mortlock; Royalties: Sally Galwey. **Labels Distributed:** DRG, Laughing Stock.

Phantom Records Pty. Ltd., 375 Pitt St.; Sydney South, NSW 2000, (+61) 2.264-8992, Fax: (+61) 2.267-5242; Dir./Mgr. A & R: Jules R.B. Norington; Mktg. Mgr./Int'l. Mgr.: Sebastian Chase. **Labels Owned:** Freakzone, Messiah Complex.

Platypus Records, Woodstock RSD 1535, Longford, TAS 7301, (+61) 0363.912 277, Fax: (+61) 0363.911 900; E-Mail: dougal@vision.net.au; Managing Dir.: Douglas Kelly.

Polydor Records Australia Ltd., Level 1, 3 Munn Reserve, Millers Point, NSW 2000, (+61) 2.9207-0500, Fax: (+61) 2.9241-1609; Managing Dir.: Paul Dickson; Financial Controller: Tony Smith; Dir. of Mktg.: Sue de Benedette; Nat'l Promos. & Pub. Mgr.: Catherine Swan; Polydor/London Mktg. Mgr.: Bob Croucher; A & R Mgr.: Craig Kamber; Australian Label/Promo Mgr.: John Zucco.

Labels Owned: A & M, A & M (UK), Atlas/Polydor US, Atomic, Barclay, Decca, Dreyfus Music, Etemity, FFRF, Fiction, First Night, Gordon Frost Organisation, Gol Discs, Hollywood, London, Metronome, Motown, Next Plateau, One Little Indian, Perspective, Polar Music, Polydor, The Really Useful Company, Red Eye, Threshold, Ultimate.

Polyester Australian Music Co. ★, 387 Brunswick St.; Fitzroy, VIC 3065, (+61) 3.94195137, Fax: (+61) 3.94194961; E-Mail: orders@polyester.com.au; Dir.: Paul Elliott; Dir.: Ephy Elliott; Mgr.: Bevan Roberts.

PolyGram Pty Ltd, 3 Munn Reserve; Millers Point, NSW 2000, (+61) 2.9207-0500, Fax: (+61) 2.9207-0599; Pres.: Tim Read; Vice Pres.: Paul Dickson; Finance Dir.: Frank Staebbe; Gen. Mgr./Sales: Sam Clarke; Legal & Business Affairs: Sue Cohen; Distribution Mgr.: Paul Green; Commercial Mgr.: Tim Prescott;

GM/TV & Strategic Mktg.: Steve Carter; Nat'l Sales Mgr.: Richard Davies.

Offices: 111 Queensbridge St., South Melbourne, VIC, 3205, Australia, (+61) 03.682 3644, Fax: (+61) 03.682 4011, State Mgr.: Steve Viddicombe; Ste. 1, Taringa Centre, Taringa, QLD, 4068, Australia, (+61) 07.870 3311, Fax: (+61) 07.870 9199, State Mgr.: Michael Coates; 3 King William Rd., Unley, SA, 5061, Australia, (+61) 08.272 7733, Fax: (+61) 08.373 3205, State Mgr.: Sue Hill; 384 Rokeby Rd., Subiaco, WA, 6008, Australia, (+61) 09.381 2447, Fax: (+61) 09.380 4426, State Mgr.: Steve Young; 122 McEvoy St., Alexandria, NSW, 2015, Australia, (+61) 02.9207 8733, Fax: (+61) 02.9318 1278, State Mgr.: Tony McKenny.

PolyGram Classics/Jazz, 3 Munn Reserve; Millers Point, NSW 2000, (+61) 2.9207 5000, Fax: (+61) 2.9241 1750; Gen. Mgr.: John Derry; Decca/Deutsch/Philips Mgr.: Joschen Slossberg; Jazz Label Mgr.: Carmel Haddad; Sales/Pub./Promo. Mgr.: Robyn Hollands; Financial Controller: Paul Wells; Mktg. Dir.: Clive Hodson.

Labels Owned: ABC Classics, Akaba, Amadeo, Archiv, Argo, Artworks, Bran Nue Dae, Durand, DRG, Decca, Deutsche Grammophon, Discovery, Duncan, EmArcy, First Night, Funny Business, Icon, JMT, L'Oiseau-Lyre, La Brava Music, London, MPS, Mercury "Living Presence", Move, Origin, Pacific Rim, Philips Classics, Point Music, Rufus, Shoretec, Tall Poppies, Varese Sarabande, Verve, Verve Forecast.

Possum Records, 227 Wongala Cres Beecroft; Sydney, NSW 2119, (+61) 2.484-7199, Fax: (+61) 2.481-9939; Managing Dir.: Philip Israel; Int'l Coord.: Julie Barnes; Publishing: Diana Harper; Nat'l Promos. Mgr.: Jodie Lyons.

Labels Distributed: Back Beat, CNR, Cleveland City, Energy, Gull, Klone, Mega-Denmark, Rumour, Starfactory, ToCo.

Int'l Reps.: Quality Records Dist. (Canada).

Rainbow Products Ltd., Unit 4, 19 Rodborough Rd., Frenchs Forest, NSW 2086, (+61) 02.451-7577, Fax: (+61) 02.452-1233; Managing Dir.: John Avakian; Mktg. Dir.: Ara Avakian; Sec.: Bruce Henry.

Labels Owned: Astor Budget, Music for Pleasure, Summit; **Distributed:** Alshire, Peter Pan, Tring.

Red Eye Records ★, PO Box 689, Sydney, NSW 2010, (+61) 02.318 1135, Fax: (+61) 02.318 1512; CEO: Janelle Glass; MD: John Foy; Contact: Petra Meyer.

Sandstock Music Pty Ltd., PO Box 557, Charlestown, NSW 2290, (+61) 49.548 379, Fax: (+61) 49.565 849; Managing Dir.: Jill Gartrell.

Shock Int'l (Cortex Label), 24 High Street, Northcote, VIC 3070, (+61) 3.482-3666, Fax: (+61) 3.482-3873; Label Mgr.: David Williams; Int'l/A&R Mgr.: Harvey Saward; Dance A&R Mgr.: Nick Dunsha.

Labels Owned: Concubine, Shagpile; **Distributed:** Cortex, Hypnotised.

Sony Music Australia Ltd., 11-19 Hargrave St.; East Sydney, NSW 2010, (+61) 2.339 0255, Fax: (+61) 2.331 1377; Managing Dir./CEO: Dennis Handlin; Gen. Mgr.: A&R: Peter Karpin; Gen. Mgr., Finance: Alan Terrey; Gen. Mgr., Nat'l Sales: Peter Caswell; Gen. Mgr., Mktg.: Chris Moss; Dir., Nat'l Promos./Publ.: John Parker; Dir., Mktg.-Columbia: John Sackson; Dir., Mktg.-Epic: Steve Millard.

Offices: 60 Huntingwood Dr., Huntingwood, NSW, 2148, Australia, (+61) 2.839 0222, Fax: (+61) 2.839 0202, Gen. Mgr., Ops.: Robin Kennedy; 23 Queensberry St., Carlton South, VIC, 3053, Australia, (+61) 3.662 1822, Fax: (+61) 3.663 4050, State Mgr.: Ian Tull; 5 Cribb St., Ground Floor, Milton, QLD, 4064, Australia, (+61) 7.368 2811, Fax: (+61) 7.368 2947, State Mgr.: Mick Delany; 206 Fisher St., Malvern, Adelaide, SA, 5061, Australia, (+61) 8.373 2311, Fax: (+61) 8.373 2317, State Mgr.: Richard Orner; 143 Edward St., Perth, WA, 6000, Australia, (+61) 9.227 7255, Fax: (+61) 9.227 5732, State Mgr.: Greg Maybury.

Labels Owned: ARC, Alberts Prodn., Bang, Bid, Big Life, Blue Sky, Both Barrels, Caribou, Chaos, Chycago Int'l Music Works, Columbia, Creation, Curb, DWA, Dance Pool, Disney, Emphasis, Epic, 415, Harmony, Ice, Jet, Kalimba Prod., Kat Family, Kirshner, LED, Murrum, Network, Ode (Carol King Only), Odyssey, Pasha, Pavillion, Philadelphia Int'l, Portrait, Relativity, Select, 6x6, Soho Square, Survival Music, Volition.

Starlite Records, 3 Taloma Ave.; Lurnea, NSW 2170, (+61) 02.826-0220, Fax: (+61) 02.607-7088; E-Mail: starlite@sydney.dialix.oz.au; Managing Dir./A&R: David Rix; Mktg./Promo.: Suzanne Aulder-Heide; Mktg.: Georgy Lee Thomas. **Labels Owned:** Spillite; **Distributed:** Little Darlins.

Swaggle Records ★, PO Box 125, South Yarra, VIC 3141, (+61) 03.9808-6280; Pres.: Nevill L. Sherburn. **Labels Owned:** The Jazz Makers. **US Reps.:** Bay Side Record Dist., Arhoolie Records (CA).

Talentworks Pty Ltd ★, First Floor, 222 Albert Road, South Melbourne, VIC 3205, (+61) 3.96863999, Fax: (+61) 3.96864999; Contact: Glenn Wheatley.

Time Life (Australia) Pty. Ltd. ★, 61 Lavender St., 6th Floor, Milsons Point, NSW 2061; Sydney, NSW 2001, (+61) 2.9929-0933, Fax: (+61) 2.9956-6184; Chrmn./Mng. Dir.: Alan H. Blower; CFO: Pearly Van Hulten; Mktg. Dir.: Jenny Steigenberger. **Labels Owned:** Australian CD, Music Express, World Music.

Volition Records ★, 38 Thomson St., East Sydney, NSW 2010, (+61) 2.9332 2270, Fax: (+61) 2.9360 1785; Managing Dir.: Andrew Penhallow; Gen. Mgr.: Chris Read.

Warner Music Asia Pacific, 1 Macquarie Pl., The Gateway, Level 42, Sydney, NSW 2000, (+61) 2.241-5122, Fax: (+61) 2.247-3909; Sr. Vice Pres.: Brian Harris; Vice. Pres.: Phil Murphy.

Labels Owned: ATCO/East West, A*Vision, Atlantic, CGD, Carrere, East West, Elektra, Elektra Video; **Distributed:** Anxious, Dead Dead Good.

Word Australia ★, 142 Canterbury Rd., Kilsyth, VIC 3137, (+61) 3.9729-3777, Fax: (+61) 3.9720-1004; Managing Dir.: Stan Moulton.

Labels Owned: Triune; **Distributed:** Everland, Gotee, HSH Educational Products, Image VII, Myrrh, Ocean, Reunion, Starsong, Word.

Yellow Music, 56 Baptist St., Redfern, NSW 2016, (+61) 02.318-2465; Managing Dir.: Greg Cameron; Mgr.: Maini Petersen; Pub. Rel. Mgr.: Ria Ortmann.

MUSIC PUBLISHERS

J. Albert & Son Pty. Ltd. ★, 9 Rangers Rd., Neutral Bay, Sydney, NSW 2089, (+61) 02.9953 6038, Fax: (+61) 02.9953 1803, E-Mail: 100254.407@compuserve.com; Gen. Mgr.: Fila Riccobono; A&R Mgr.: Barry Andrews; Royalty Mgr.: Karen Sims; Sec.: David Renyard.

Administered: Air Music Scandinavia, BMG (South East Asia), EMI Music Publishing (Holland), EMI Music Publishing (Spain), EMI Music Publishing (Germany), EMI Music Publishing (Greece), Edward B. Marks Music Corp./Freddie Bienstock Ents. (USA), G. Ricordi & Co. (Italy), Warner/Chappell (France)

Alfred Publishing (Australia), Ltd., 2/20 Resolution Dr., Caringbah, NSW 2229, (+61) 02.524-0033, Fax: (+61) 02.524-0023, Gen. Mgr.: Dave Bolden.

Anton's Songs, 37 Railway Terrace, Milton, Brisbane, QLD 4064, (+61) 07.3367-0828, Fax: (+61) 07.3367-0831, Pres.: Houghton Hughes; A&R: Anton Hughes.

BMG Music Pty. Ltd., 194 Miller St., North Sydney, NSW 2060, (+61) 2.9900 7888, Fax: (+61) 2.9955 5014, Managing Dir.: Mitchell Rubin; Gen. Mgr., Admin.: Jill Overmyer; Gen. Mgr., Creative Servs.: Kim Green.

Administered: Famous Music, Lowery Music, Malaco Music, Memory Lane, Zomba Music.

Boosey & Hawkes, 12/6 Campbell St., Artamon, NSW 2064, (+61) 02.439 4144, Fax: (+61) 02.439-2912, Managing Dir.: Richard D. Mackie.

Affiliated: Big Life Library, Bosworth & Co. Ltd., Faber Music, Manhattan Production Music, Oxford University Press, Powerhouse Music Library, Ricordi & Co., Schott & Co., Universal Edition, Thomas J. Valentino, Inc.

Bright Spark Songs Pty. Ltd., 20 Leila St., Prahran, VIC 3181, (+61) 03.9525 0222, Fax: (+61) 03.9525 0233, Managing Dir.: Richard East; Copyright Admin.: Sharyn Moran.

Cellar Music ★, 29 Ray Rd., Epping, NSW 2121, (+61) 02.9868 5176, Dir.: Gus McNeil.

Owned: Elbow Room Music (APRA).

Central Station Publishing ★, 46 Oxford St., Darlinghurst, Sydney, NSW 2010, (+61) 3.696 5383, Fax: (+61) 3.699 9522, Pres.: Giuseppe Palumbo; Gen. Mgr.: Morgan Williams; Prof./Creative Mgr.: Emilio Palumbo.

Coistal Music, 19 Andrew Ave., Broadbeach Waters, QLD 4218, (+61) 07.5538-8911, Fax: (+61) 07.5570-3434, Dir.: Bernie Stahl; Dir.: Suzanne Stahl; Dir.: Karen Elliott.

EMI Music Publishing Australia Pty. Ltd., One Gurrigal St., Level 1, Mosman, NSW 2088, (+61) 2.9960 5400, Fax: (+61) 2.9960 5122, Managing Dir.: John Anderson; A&R/Pdct. Mgr.: Diana Torossian; Creative Servs. Mgr.: Belinda Yates; Print Music Mgr.: Caroline Riddell.

Elbow Room Music ★, 29 Ray Rd., Epping, NSW 2121, (+61) 02.9868 5176, Dir.: Gus McNeil.

Fable Music Pty. Ltd. ★, 32 Boundary St., South Melbourne, VIC 3205, (+61) 03.9682 4888, Fax: (+61) 03.9682 7444, E-Mail: image@werple.net.au; Managing Dir.: John McDonald; Prof. Mgr.: Frank Sablotny; Prodn. Mgr.: Keith Colias; Copyright Admin.: Lee McDonald.

Owned: Image Library (APRA); **Administered:** Dennis Music (STEMRA), Epervier Music (SACEM), Flipper Music (SIAE), Integrated Copyright Group (BMI), Koka Media (SACEM), Ring Musik (GEMA), September Music Corp. (BMI/ASCAP), Sintonia Music (SGAE), Who Did That Music (BMI).

Festival Music Pty. Ltd. ★, 63-79 Miller St., Pymont, NSW 2009, (+61) 02.9660-5218, Fax: (+61) 02.9692-8058, Gen. Mgr.: Bruce Powell.

Owned: Rosella Music Pty. Ltd.; **Administered:** Trafalgar Music Pty. Ltd.

Fifth Continent Music Classics ★, 3/1 Park St., Clovelly, NSW 2031, (+61) 02.315 7170, Fax: (+61) 02.315 7170, Pres.: John Steven Lasher.

Frankdon Music, 10-12 Clarke St., Crows Nest, NSW 2065, (+61) 02.436-0799, Fax: (+61) 02.437-5980, Managing Dir.: Matthew Donlevy.

Genesis Music ★, Shop 1/41 Maple St., Greystanes, NSW 2145, (+61) 02.9896 2111, (+61) 02.9636 3451, Fax: (+61) 02.9636 3451, Owner: Bob Goodfellow; Gen. Mgr.: Dawn Goodfellow; Cust. Serv.: David McGittigan.

Affiliated: BMG Sacred, Christian World, Inc., Collegium/Priory, EMI Sacred, Festival Sacred, Larrikin Sacred, Lillenas Music, Smith Music Group, Trinity World.

The Image Music Group Pty. Ltd., 32 Boundary St., South Melbourne, VIC 3205, (+61) 03.9682 4888, Fax: (+61) 03.9682 7444, E-Mail: image@werple.net.au; Managing Dir.: John McDonald; Copyright Admin.: Lee McDonald; Prof. Mgr.: Frank Sablotny.

Larrikin Music Publishing Pty. Ltd. ★, 30-32 Carrington St., Lisgar House, 4th Floor, Sydney, NSW 2000, (+61) 02.9299 8877, Fax: (+61) 02.9299 6564, E-Mail: musicsales@wr.com.au; Managing Dir.: Norm Lurie; Prof./Creative Mgr.: Rob Dearlove.

Leosong Music Group (LMG) ★, 350 Kent St., 6th Floor, Sydney, NSW 2000, (+61) 2.9299 5966, Fax: (+61) 2.9299 3059, Chrmn.: Philip Walker; Managing Dir.: Philip Mortlock; Copyright/Royalties Dir.: Sally Galwey.

Owned: CMI, Cue Mgmt., Walsing; **Administered:** Australian Screen Music, Currawong Music, Gorno Music, Leosong Copyright Serv., Midnight Music, Remix Music, Screensong, Pty. Ltd.

MCA Music (Australia) Pty. Ltd., 23 Pelican St., Darlinghurst, NSW 2010, (+61) 2.9267 6088, Fax: (+61) 2.9264 6543, Managing Dir.: Peter Hebbes; Creative Mgr.: Alan Robertson; Licensing Mgr.: Denise Sharp.

Administered: Acuff-Rose, Eaton Music (APRA), Perfect Music, Pincus Gil (APRA), Elvis Presley Music, Inc., Tangerine Music (APRA).

MMA Music Publishing ★26 Bayswater Rd., Kings Cross, NSW 2011, (+61) 2.9326 9599, Fax: (+61) 2.9326 9641, E-Mail: office@roar.com.au; CEO: C.M. Murphy; Managing Dir.: Kim Frankiewicz; A&R/Licensing: Simon Kain.

Offices: 8570 1/2 Melrose Ave., West Hollywood, CA, 90069, United States, (310) 659-0596, Fax: (310) 659-0717, Mgr.: Donna Young; 8/100 Canton Rd., Kowloon, Hong Kong, 8522.377.2870, Fax: 8522.377.2871, Mgr.: Heather Kendrigan. **Administered:** B.A.D. Songs (UK), Complete Music (UK), Minder Music (UK), Momentum Music (UK), Mute Songs (UK), Somerset Songs (USA), Stone City Music (USA), Ten Ten/Coburn Music (USA), Tommy Boy (USA), Worldsong, Inc. (USA).

Matthews Music Pty. Ltd., 75 Denison St., Rozelle, NSW 2039, (+61) 02.9555 1066, Fax: (+61) 02.9555 1301, Managing Dir.: Chris Matthews.

Memory Lane Music (Australia) Pty. Ltd., Dee Why Cir. 27 Oaks Ave., Dee Why, NSW 2099, (+61) 02.971-2700, Fax: (+61) 02.971-2878, Pres.: Larry Spier; Gen. Mgr.: Dorothy Spier.

Mushroom Music Pty. Ltd. ★, 9 Dundas Ln., Albert Park, Melbourne, VIC 3206, (+61) 03.9695-7832, Fax: (+61) 03.9695-7806, Chrmn.: Michael Glindis; Managing Dir.: Ian James; Creative Mgr.: Jacqui Dennis; A&R/Professional Mgr.: Paul Costello; Copyright Mgr.: Kym Nicholson; Admin. Mgr.: Gerada McKenna.

Administered: Doo Dah Music, Flying Nun Music, Melodian Music, Picture This Music, Solid Music, Standard Music, ABC Music.

Music City Music, 84 Mitchell Ave., Kurri Kurri, NSW 2327, (+61) 049.361-367, Fax: (+61) 049.361-391, Managing Dir.: Ed Matzenik; Technical Dir.: S. Newton; Legal Dir.: M. McHush; Financial Dir.: R. Buckpit.

Peermusic Pty. Ltd., Lawson House-St. 304, 10-12 Clarke St., Crows Nest, NSW 2065, (+61) 2.9436 0799, Fax: (+61) 2.9437 5980, Managing Dir.: Matthew Donlevy.

PolyGram Music Publishing ★, 3 Munn Reserve, Millers Point, Sydney, NSW 2000, (+61) 2.9207 0585, Fax: (+61) 2.9241 1609, Managing Dir.: Roger Grierson; Creative Mgr.: Gary Seeger.

Owned: Black Pig Music, Gotham Music, Dick James Music, Lost In Music, Moo Chews; **Administered:** Lenono Music.

Production Music Services Pty. Ltd., Seven Ramsay Rd., Ste. 9, Pennant Hills, NSW 2120, (+61) 02.484 2321, Fax: (+61) 02.484 7316, Managing Dir.: Peter Baker; Mktg. Dir.: Barbara Baker; Customer Relations: Jodi Reid.

Rondor Music Int'l (Australia) Pty. Ltd., 78 Chandos St., St. Leonards, Sydney, NSW 2065, (+61) 02.9901 4600, Fax: (+61) 02.9901 4924, Managing Dir.: Bob Aird; Prof. Mgr.: Graham Thompson.

Affiliated: Almo Irving Music.

Rosella Music ★, Unit 4, 809 - 821 Botany Rd., Rosebery, NSW 2018, (+61) 2.700-9199, Fax: (+61) 2.700-9155, Managing Dir.: Peter Jansson.

Shock Music Publishing ★, 24 High St., Northcote, VIC 3070, (+61) 03.9482-3666, Fax: (+61) 03.9482-3873, Managing Dir.: David Williams; Dir.: Andrew McGee; Dir.: Frank Falvo; Publishing Mgr.: Sally Galwey.

Administered: BE's Songs (SABAM), Basehead Music (PRS), Edizioni Musicali Camalonte S. R. L. (SIAE), Les Editions Confidentielles (SABAM), MXM Musica Ex Machina S. R. L. (SIAE).

Sony Music Publishing Australia, 11-19 Hargrave St., East Sydney, NSW 2010, (+61) 2.9332 0384, Fax: (+61) 2.9331 1377, Gen. Mgr.: Damian Trotter; Dir., Bus. Affairs: Adrian Fitz-Alan; Prof. Mgr.: Paul Nearnos; Licensing/Admin. Mgr.: Wendy Richardson; Dept. Coord.: Tir Nagle.

Affiliated: Rubber Music, Sirius Music, Tree Music Publishing.

Southern Music Publishing Co. (Australasia) Pty. Ltd., Lawson House, Ste. 304, 10-12 Clarke St., Crows Nest, Sydney, NSW 2065, (+61) 2.436-0799, Fax: (+61) 2.437-5980, Managing Dir.: Matthew Donlevy.

Affiliated: Peermusic, Peermusic Pty. Ltd.

Starlite Publishing, 3 Taloma Ave., Lurnea, NSW 2170, (+61) 02.826-0220, Fax: (+61) 02.607-7088, E-Mail: starlite@sydney.dialix.oz.au; Pres.: David L. Rix; Gen. Mgr.: Suzanne Auferder-Heide; Prof. Mgr.: Lee Thomas.

Woodstock Music ★, RSD 1535, Longford, TAS 7301, (+61) 0363.912 277, Fax: (+61) 0363.911 900, E-Mail: dougal@vision.net.au; Pres.: Dougal Kelly.

Word Publishing Australia, 142 Canterbury Rd., Kilsyth, VIC 3137, (+61) 03.9729 3777, Fax: (+61) 03.9720 1004, Pres.: Stan Moulton.

Affiliated: Addison Music Co., Gaither Music, Image VII, Regency Music, Sandi's Songs Music, Triune Music (APRA), Word Music, Word UK Ltd.

Yeldah Music ★, 5 Egret Pl., Tamworth, NSW 2340, (+61) 067.657-813, Fax: (+61) 067.657-813, Managing Partner: Eric W. Scott; Partner: Hilary Scott.

WHOLESALE & DISTRIBUTORS

Bandit Audio, 6/65 Muston St., Mosman, 2088, (+61) 2.9960-4598, Fax: (+61) 2.9960-3501, Managing Dir.: Brett Coupland. (Distributor)

Christian Marketing Communications Pty. Ltd., Unit 9, 147 Marshalltown Rd., Grovedale, 3216, (+61) 52.413288, Fax: (+61) 52.413290, Pres./CEO: John Muys; Sr. VP/Buyer (Pre-Rec Mus/Vid): Alan Kennedy; Buyer (Videos): Alan Kennedy. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Frontline Music Group, Kingsway Music, Warner Alliance, Brentwood Music, Scripture in Song, Laserlight, Vineyard Music, New Haven, Essential, N'Soul, Rex, Street Level, Tooth&Nail, Grrr, Word-Marantaha, Joyful Heart, RPI, Hillsongs, Slam of Gold, Diamante Music Group, Sparrow, Forefront; Video: (Cassette & Disc) McGee & Me, Kingdom Adventure, Tyndale House Video, Honey Creek Kids/Multnomah, Broadman & Holman, Brentwood Kids, Word-Marantaha, Christian Family Video.

Entertainment Distribution Co. (EDC) ★, 58 Huntingwood Dr., Huntingwood, 2148, (+61) 2.672 0888, Fax: (+61) 2.672 1187, Gen. Mgr.: Jim Haddad. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Epic, Columbia, Sony, Warner, EMI; Video: Columbia Tristar, Buena Vista Home Entertainment (Wait Disney).

Fifth Continent Music Classics ★, 3/1 Park St., Clovelly, 2031, (+61) 2.315-7170, Pres.: John Lasher. (Compact Disc, Video - Disc) (Importer, Exporter)

Labels Imported: Syninx (Belgium); SCSE (USA) **Labels Exported:** SCSE (USA)

Indie Go Music ★, 32 Volante Elbow, Ocean Reef, 6027, (+61) 9.3004231, Fax: (+61) 9.3004597, Owner/Buyer: Cole Patterson; Gen. Mgr./Owner: Petra Patterson; Sales Mgr./Owner: Basil Galati. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (Singles), Cutouts, Overstock) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Ethernal Music, Natural Symphonies, Creative Vibes, Stringy Bach, Classic Sound, Inc., Serenity, World Picture & Music Entertainment, Peter Pan Industries, Magi Product, Native Heart Music, Terrells Magic Flute, D.M., Vent, Wind, Duck, BR Music, Artilex.

Labels Imported: Ethernal, Classic Sound, Inc., Serenity, Artilex (USA); World Picture & Music Ent. (Germany); Duck (Italy); BR Music (Holland); Peter Pan Ind., Magi Prods., Native Heart Music, Terrells Magic Flute, DM, Vent, Wind (China)

Larrikin Entertainment Pty. Ltd. ★, Unit 4, 809-821 Botany Rd., Mascot, 2020, (+61) 2.700-9199, Fax: (+61) 2.700-9155, Managing Dir.: Warren Fahey; Gen. Mgr.: Geoff Weule; Sales Mgr.: John McPhee. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, One-Stop, Rackjobber, Importer, Exporter)

Products/Accessories: Accessories: Cable, Speakers, Electronic Components; CD, Tape & Record Care Products: Miki House

MRA Entertainment Group, 39 Gosford St., Mount Gravatt, Brisbane, 4122, (+61) 73.849 6020, Fax: (+61) 73.349 8806, Managing Dir.: Ray Hartley. (Distributor, Importer)

Mushroom Record Distribution ★, 9 Dundas Ln., Albert Park, 3206, (+61) 3.9690 3399, Fax: (+61) 3.9695 7819, Chrmn.: Michael Gudinski; Joint Managing Dir.: Warren Costello; Export Mgr.: Scott Murphy; Head, Bus. Aff.: Luke Flynn. (Distributor, Record Co.)

New Age Media ★, 9 Holland St., Fremantle, 6160, (+61) 9.430-7777, Fax: (+61) 9.430-4305, Mgr.: Denis McCarthy; Asst. Mgr.: Cheryl Lange. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Access Music, Audio Alternatives, Fonix, Musik, Lind, Miramar, Oasis, Sona Gaia, Silver Wave, Sonic Atmospheres, Soundings of the Planet, Valley of the Sun, Heads Up Int'l, BSC Prudence, Waveform, Serenity, Interworld; Video: (Cassette & Disc) Miramar Recordings, Valley of the Sun. **Labels Imported/Exported:** Fonix Music (Denmark); H'Art Music (Germany); Wotre Music Int'l (France)

New World Productions, 151 Boundary Rd., Bardon, 4065(+61) 7.3367-0788, Fax: (+61) 7.3367-2441, Managing Dir.: Andrew Watson; Financial Controller: Diane Bond; Dir.: Diane Lyall-Watson; Int'l Dir.: Katherine Lyall-Watson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor, Importer, Exporter)

Labels Distributed: Audio: Real Music, Canyon, Blue Jackel, Demo, Ellipsisarts, Essence, Imagine, JVC, Maggies Music, New World Music, P&G, Russian Cd, Sativa Music, Sound Department, Spring Hill Music, Sukay, Tumi, Valley of The Sun; Video: Valley of the Sun.

Rainbow Music Group ★, Unit 4, Forest Corp., Cen. 19 Rindborough, Frenchs Forest, 2086, (+61) 2.9451-7577, Fax: (+61) 2.9452-1233, CEO/Mng. Dir.: John Avakian; Nat'l Mktg. Dir.: Ara Avakian; Gen. Mgr. (Home Video): Peter Fenley; Co.



Sec./Financial Controller: Bruce Henry. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor) Labels Distributed: Audio: (Cassette & Disc) Alshire, Astor Budget, Music For Pleasure, Peter Pan, Rainbow, Summit, Tring; Video: (Cassette) Parade, Paramount, Universal, Rainbow.

Sandtrack Music Pty. Ltd., PO Box 557, Charlestown, 2290, (+61) 49.548 379, Fax: (+61) 49.565 849. Managing Dir.: Jill Gartrell. (Distributor)

Shock Records Distribution/Shock Exports P/L ★, 24 High St., Northcote, 3070, (+61) 3.9482 3666, Fax: (+61) 3.9482 3873. Managing Dir.: Andrew McGee; Dirs.: David Williams, Frank Falvo; Sales Mgr.: Charles Caldas; Warehouse Mgr.: Joseph Kennedy; Promos.: Jenny Crowley, Sharon Ashworth. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Overstock, Computer Games) (Distributor, Exporter) Labels Distributed: Audio: (Cassette & Disc) 4AD, Ace, Acid Jazz, Adrenalin, Alias, Antones, Alternative Tentacles, Beggars Banquet, Big Cat, BGO, Blues Club, Candyline, Cortex, Current, Century Media, Creation, Dog Meat, EFA, Epitaph, Felaheen, Hot, M.F.N., Matador, On-U-Sound, Restless, Revolver, Roadrunner, SST, Sub Pop, Touch & Go, Torn & Frayed, Tupelo, Vinyl Solution, Watermelon, Metal Blade, Play It Again Sam. Labels Exported: (Cassette & Disc) Releases from Int'l and local artists exclusively available from Australia

Sidetrack Distributor ★, PO Box 251, North Altona, 3025, (+61) 03.314-1299. Owner/CEO: Peter M. Rech. (Compact Disc, Pre-Recorded Audio Tape, Records (LPs), Cutsouts, Overstock, Accessories) (Distributor, Importer, Exporter) Labels Distributed: Audio: (Cassette & Disc) Van Der Linden, Blue Loon, Kenning, Blues Club, D5, Rising Son. Cutsouts/Overstocks: LP & CD Cutsouts. Pay-Per Transaction.

Labels Imported: Rising Son, Bloon Loon, Vanderlinden (US); Black Magic (Holland); Double Trouble (Belgium); Moto Blues (Austria)

Labels Exported: Blues Club, BMM, Sidetrack Blues, D5, Larrikin, Sandstock, New Market (Australia)

Products/Accessories: CD Players: Mod Pioneer Stable Platters, Wadia; CD, Tape & Record Care Products: Bunde, Compac Dynamics; Phonograph Needles: Ortofon, Lyra; Head Phones: AKG

Sony Music Distribution (Australia) Ltd., 11-19 Hargrave St., East Sydney, 2010, (+61) 2.339 0255, Fax: (+61) 2.331 1377. Mgr., Imports/Exports: Eytan Ben-David. (Distributor, Importer, Exporter)

Tempo Int'l Pty Ltd., 2 Burray Ct., Osborne Park W.A. 6017, Innaloo, 6018, (+61) 09.445-2966, Fax: (+61) 09.446-5337. Managing Dir.: Joe Karam; Label Mgr.: Peter Budgen. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Joker, Blues Encore, Giants of Jazz, President, Patricia, Tempo, Tontrager, DA music, Music of the World, Saludos Amigos, Jazz Roots, Story of the Blues, CMA, Galaxy, Halley Records, Peter's Music Factory, Redline, Cameo, Flute Int'l, Sonora, Picture Disc; Video: (Cassette) Tempo, Moviemaster.

Labels Imported: Jazz Roots, Blues Encore, Cameo, Giants of Jazz, Joker, Music of the World, Saludos Amigos (Italy); President (U.K.); Peters, Nalley (Holland); Tempo, Tontrager, DA Music, Red Line (Germany); Picture Disc (Holland) Labels Exported: Jazz Roots, Blues Encore, Entertainers, Giants of Jazz, Joker, Lotus, Music of the World, Saludos Amigos (Italy); President, Flute (U.K.); Sound Solution Trace (Holland); Tempo, Tontrager, DA Music, Disco Budget (Germany); Picture Disc (Holland)

Products/Accessories: Blank Tape: SKC, Konica, Maxell; CD, Tape & Record Care Products: Wittner; Storage & Carrying Cases: Wittner

Walsingham Classics, 21 Maitland St., Davidson, 2085(+64) 2.9975-6102, Fax: (+64) 2.9975-6103 E-Mail: 100243.401@compuserve.com. Managing Dir.: Geoffrey K. Weule. (Exporter) Labels Exported: Walsingham Classics (Australia)

MUSIC & VIDEO ACCESSORY MANUFACTURERS

LIFT Australia LTD., Unit 8/1, Vuko Place, Warriewood, NSW, 2102, (61) 2.9970-6066, Fax: (61) 2.9970-6121. Gen. Mgr.: Damien Beaumont.

CD/Record—Carrying & Storage Cases.
Tape—Audio/Video: Carrying & Storage Cases.

MANUFACTURERS: APPAREL & SPECIALTY ITEMS

Australian Tour Merchandising ★, 55 Danks St., Port Melb, VIC, 3207, (61) 3.645-2133, Fax: (61) 3.645-1075. Mgr.: Rosalind Braham; Acct.: Richard Adnam. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Posters, T-shirts.

Sydney Posters, 60 Stanley St., East Sydney, NSW, 2010, (61) 2.360-1714, Fax: (61) 2.360-5624. Pres.: Adrian Tourle. Product(s): Posters, Offset Printing.

STORE FIXTURE MANUFACTURERS

LIFT Australia LTD., Unit 8/1, Vuko Place, Warriewood, NSW, 2102, (61) 2.9970-6066, Fax: (61) 2.9970-6121. Gen. Mgr.: Damien Beaumont.

Browser Boxes/Display Racks—(CD, Record, Tape, Video); Divider Cards—(CD, Tape).

SECURITY & SURVEILLANCE SYSTEMS MANUFACTURERS

LIFT Australia LTD., Unit 8/1, Vuko Place, Warriewood, NSW, 2102, (61) 2.9970-6066, Fax: (61) 2.9970-6121. Gen. Mgr.: Damien Beaumont.

Reusable Security Packaging: PATACO covers for CD, tape, video.

Systems: Store design, inventory mgmt systems.

COMPUTER SYSTEMS & SERVICES

Artisan Management Consultancy Pty.Ltd., 1/7 Duke Place, Balmain, NSW, 2041, (61) 2.555-8077, Fax: (61) 2.818-4846.

Sony Computer Entertainment, 11-19 Hargrave St., East Sydney, NSW, 2010, (61) 2.339 0255, Fax: (61) 2.360 4216. Gen. Mgr.: Michael Ephraim.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

AUSMUSIC ★, 62-74 Pickles St., Melbourne, VIC, 3205, (61) 3.696-2422, Fax: (61) 3.696-2879. Chmn.: Hon John Brown; Exec. Dir.: Pete Sledman.

Arts Law Centre of Australia ★, The Gunnery, 43-51 Cowper Wharf Rd., Sydney, NSW, 2011, (61) 2.356-2566, Fax: (61) 2.358-6475, E-Mail: artslaw@ozemail.com.au. Dir.: Ian Collier; Admin.: Genelle Ryan.

Australasian Performing Right Assn. (APRA) ★, 1A Eden St., Crows Nest, NSW, 2065, (61) 2.9935 7900, Fax: (61) 2.9935 7999, E-Mail: apra@apra.com.au. Chief Exec.: Brett Cottle; Co. Sec.: Nick Hampton; Dir., Licensing: Margaret Lovell.

Australian Entertainment Industry Assn. Ltd., PO Box 423, Crows Nest, NSW, 2065, (61) 2.9550 0588, Fax: (61) 2.9564 6995. Pres.: Nigel Lambe; Treasurer: Doug Smith; Honorary Sec.: Barrie Heidenreich.

Australian Guild of Screen Composers, PO Box 42, Potts Point, NSW, 2011, (61) 2.9332 2599, Fax: (61) 2.9331 7145. Pres.: Martin Armiger; Admin.: Jo Smith.

Australian Music Centre (Sounds Australian) ★, Level 1, Argyle Centre, The Rocks, Sydney, NSW, 2000, (61) 2.247 4677, Fax: (61) 2.241 2873. Gen. Mgr.: John Davis; Sales/Mktg. Mgr.: Kylie Zanow; Artistic/Projects Mgr.: Kurt Olofsson; Information Servs. Mgr.: Tony Green.

Australian Record Industry Assn., Ltd. ★, 263 Clarence St., 9th Floor, Sydney, NSW, 2000, (61) 2.267 7996, Fax: (61) 2.264 5589. Exec. Dir.: Emmanuel Candi; Gen. Mgr.: Jim White; Finance Mgr.: Wayne Hall; Solicitor: Karen Don.

Central Australian Aboriginal Media Assn. (CAAMA), 101 Todd St., Alice Springs, NT, 0870, (61) 089.529 205, Fax: (61) 089.529 212. Head, Music: Ricard Micallef; Admin. Officer: Michelle Morton.

Community Broadcasting Assn. of Australia, PO Box 564, Alexandria, NSW, 2015, (61) 2.9310 2999, Fax: (61) 2.9319 4545. Pres.: Kath Letch; Exec. Dir.: Michael Thompson.

Country Music Association of Australia (CMAA), 253 Marius St., Tamworth, NSW, 2340, (61) 6.766 1577, Fax: (61) 6.766-7314. Chief Exec. Officer: Max Ellis; Chmn.: Slim Dusty; Vice Chmn.: Alan Caswell; Treasurer: Joy McKean.

Max Ellis Marketing Pty. Ltd. ★, 253 Marius St., Tamworth, NSW, 2340, (61) 7.66-1577, Fax: (61) 7.66-7314. Managing Dir.: G.M. Ellis; Exec.: C. Nugent.

Media Entertainment & Arts Alliance, 241 Pirie St., Adelaide, SA, 5000, (61) 8.223-6055, Fax: (61) 8.223-7176. Pres.: Dan Nicholas; Branch Sec.: Stephen Spence; Asst. Branch Sec.: Dand Wortley.

Victorian Rock Foundation, 62-74 Pickles St., South Melbourne, VIC, 3205, (61) 3.696-2022, Fax: (61) 3.696-2879. Chief Exec. Officer: Dobe Newton; Admin. Mgr.: Rebecca Chapman.

Western Australian Music Industry Assn. ★, 58 James St., Northbridge, WA, 6003, (61) 09.227 7962, Fax: (61) 09.328 7711, E-Mail: wam@inet.net.au. Dir.: James Nagy.

ENTERTAINMENT ATTORNEYS

Arts Law Centre of Australia ★, The Gunnery, 43-51 Cowper Wharf Rd., Sydney, NSW, 2011, (61) 2.356-2566, Fax: (61) 2.358-6475, E-Mail: artslaw@ozemail.com.au. Dir.: Ian Collier; Admin.: Genelle Ryan.

Blake Dawson Waldron, Grosvenor Pl. - 225 George St., Sydney, 2000, (61) 2.258-6000, Fax: (61) 2.258-6999.

Corrs Chambers Westgarth, Level 32, Gov. Phillip Tower, 1 Farrer Pl., Sydney, NSW, 2000, (61) 2.210-6500, Fax: (61) 2.210-6611. Intellectual Prop.Partner: Carmen Champion; Partner: John Kehoe.

Corrs Chambers Westgarth, Comalco Place, 12 Creek St., Brisbane, QLD, 4001, (61) 7.228-9333, Fax: (61) 7.229-2844.

Warren Cross & Co., 410 Elizabeth St., Ste. 414, Surry Hills, NSW, 2010. Principal: Warren Cross; Pers. Assist.: Tiffany Atkinson.

Dobbs & Andrews, Solicitors & Attorneys, Eastpoint Tower, Ste. 514, Courtyard Level, Edgecliff, NSW, 2027, (61) 2.328-1499, Fax: (61) 2.326-2912. Principal: Stephen Andrews.

Dwyer & Co., 116 Queensberry St., Carltonne, VIC, 3053, (61) 3.347-2977, Fax: (61) 3.347-9895. Principal: Phil Dwyer.

Dwyer Durack, 40 St. George's Terr., Level 10, Perth, WTA, 6000, (61) 9.325 9277, Fax: (61) 9.221 1773. Partner: Brian Joseph Pass.

Garland Hawthorne Brahe, Level 12, 76-80 Clarence St., Sydney, NSW, 2000, (61) 2.290-5000, Fax: (61) 2.290-5008.

Gilbert & Tobin ★, Level 4, 50 Carrington St., Sydney, NSW, 2000, (61) 2.9367 3000, Fax: (61) 2.9367 3111, E-Mail: email@gtlaw.com.au, Web Site: http://www.gtlaw.com.au. Partner: Stephen Peach.

Cowley Hearne, 80 Mount St., North Sydney, NSW, 2060, (61) 2.956-2100, Fax: (61) 2.959-3614. Partner: Jay Cassells; Assoc.: Andrew Buchanan; Solicitor: Peter Le Guay.

Kemp Strang & Chippindall, 55 Hunter St., Sydney, 2000, (61) 2.334-9300, Fax: (61) 2.334-9347.

Lee, Hourigan & Brooks, Ste. 802, 135 Macquarie St., Sydney, NSW, 2000, (61) 2.247 2113, Fax: (61) 2.251 4327. Sr. Partner-Solicitors: Mark Hourigan.

Lyndon Sayer-Jones & Assoc., 185 Elizabeth St. - Ste. 216, Sydney, 2000, (61) 2.283-1211, Fax: (61) 2.283-1227.

Marshall & Dent Lawyers ★, 459 Little Collins St., 12th Floor, Melbourne, VIC, 3000, (61) 3.670 5000, Fax: (61) 3.642 0409. Partner: Michael Dent; Partner: Greg Sitch.

Roth, Warren ★, 121 Flinders Ln., Melbourne, VIC, 3000, (61) 3.650-5888, Fax: (61) 3.650-9440. Partner: Bryce Menzies.

Simpsons Solicitors ★, 56 Kellett St., Potts Point Sydney, NSW, 2011, (61) 2.9 358 2464, Fax: (61) 2.9 357 3112. Partner: Shane Simpson.

Owen Trembath & Associates, Australian Entertainment Lawyers ★, First Fl., 10 Ward Ave. Kings Cross, Sydney, NSW, 2011, (61) 2.9358 5566, Fax: (61) 2.9358 3930. Music/TV/Film/Spot: Owen Trembath; Film/Litigation: David Handley; Music/General: Mark Broomhead.

Tress, Cocks & Maddox ★, Level 20, 135 King St., Sydney, NSW, 2000, (61) 2.9221-2744, Fax: (61) 2.9221-4988. Partner: Peter Thompson; Partner: Jennifer Huby; Assoc. Partner: Clare Mirabello; Solicitor: Mark Bamford.

Henry Davis York, Solicitors ★, Level 25, 135 King St., Sydney, NSW, 2000, (61) 2.364-6300, Fax: (61) 2.235-1244. Partner: Mark Allen; Partner: Geoff Hilton.

PERFORMING & MECHANICAL RIGHTS ORGANIZATIONS

Australasian Mechanical Copyright Owners Society, Ltd. (AMCOS), 56 Berry St., 14th Floor, North Sydney, NSW, 2059, (61) 2.9954-3655, Fax: (61) 2.9954-3664, E-Mail: info@amcos.com.au. Chief Exec.: Jeremy Fabinyi; Licensing Mgr.: Dominic Reichel; Commercial Recordings Mgr.: Judi Moore; Int'l Mgr.: Marion Farmer; Legal Officer: Cindy Laing; Prodn. Music Mgr.: Kathy Kenyon; Company Sec.: Britten Sutcliffe.

Australasian Performing Right Assn. (APRA) ★, 1A Eden St., Crows Nest, NSW, 2065, (61) 2.9935 7900, Fax: (61) 2.9935 7999, E-Mail: apra@apra.com.au. Chief Exec.: Brett Cottle; Co. Sec.: Nick Hampton; Dir., Licensing: Margaret Lovell.

Phonographic Performance Co. of Australia Ltd., 263 Clarence St., 9th Floor, Sydney, NSW, 2000, (61) 2.267 7877, Fax: (61) 2.264 5589. Exec. Dir.: Emmanuel Candi; Gen. Mgr.: Jim White; Admin. Mgr.: Lionel Banbury.

MUSIC LIBRARIES

Australian Music Centre (Sounds Australian) ★, Level 1, Argyle Centre, The Rocks, Sydney, NSW, 2000, (61) 2.247 4677, Fax: (61) 2.241 2873. Gen. Mgr.: John Davis; Sales/Mktg. Mgr.: Kylie Zanow; Artistic/Projects Mgr.: Kurt Olofsson; Information Servs. Mgr.: Tony Green.

Nat'l Film & Sound Archive ★, McCoy Circuit, Acton, Canberra, ACT, 2601, (61) 6.209 3111, Fax: (61) 6.209 3165. Dir.: Ron Brent; Corp. Rel.: Dr. Jeff Brownrigg; Cor. Commun. Officer: E. Courtney-Frost; Access: Meg Labrum.

PUBLIC RELATIONS COMPANIES

Gaynor Crawford Publicity, PO Box 927, Double Bay, NSW, 2028, (61) 2.9332 2664, Fax: (61) 2.9332 1787. Dir.: Gaynor Crawford.

Max Ellis Marketing Pty. Ltd. ★, 253 Marius St., Tamworth, NSW, 2340, (61) 7.66-1577, Fax: (61) 7.66-7314. Managing Dir.: G.M. Ellis; Exec.: C. Nugent.

IMMEDIA! Public Relations, 20 Hordern St., Newton, NSW, 2042, (61) 2.9557 7766, Fax: (61) 2.9557 7788, E-Mail: pr@immedia.com.au, Web Site: http://www.immedia.com.au. Managing Partner: Phil Tripp; Partner: Lisa Treen; Internet Pub. Rel.: Matt Jeffries.

Sydney Posters, 60 Stanley St., East Sydney, NSW, 2010, (61) 2.360-1714, Fax: (61) 2.360-5624. Pres.: Adrian Tourle.

Watts Happening Pty. Ltd. ★, 4 James St., Northwood, NSW, 2066, (61) 2.9428 4431, Fax: (61) 2.9427 1138. Pres.: Michele Watts.

Annie Wright Publicity ★, 11 Carr St., Chatswood, NSW, 2067, (61) 2.9419-2048, Fax: (61) 2.9415-2240. Dir.: Annie Wright.

RECORD PROMOTION COMPANIES

Australian Music Centre (Sounds Australian) ★, Level 1, Argyle Centre, The Rocks, Sydney, NSW, 2000, (61) 2.247 4677, Fax: (61) 2.241 2873. Gen. Mgr.: John Davis; Sales/Mktg. Mgr.: Kylie Zanow; Artistic/Projects Mgr.: Kurt Olofsson; Information Servs. Mgr.: Tony Green.

Annie Wright Publicity ★, 11 Carr St., Chatswood, NSW, 2067, (61) 2.9419-2048, Fax: (61) 2.9415-2240. Dir.: Annie Wright.

SCHOOLS & EDUCATIONAL INSTITUTIONS

Victorian Rock Foundation, 62-74 Pickles St., South Melbourne, VIC, 3205, (61) 3.696-2022, Fax: (61) 3.696-2879. Chief Exec. Officer: Dobe Newton; Admin. Mgr.: Rebecca Chapman. (Music)

BLANK & MAGNETIC MEDIA MANUFACTURERS

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW, 2036, (+61) 2.661-6511, Fax: (+61) 2.311-4222. Pres.: Stephen L. Green.

Quantegy Int'l, Inc., Unit 104, 51 Rawson St., Epping, NSW, 2121, (+61) 2.869 0600, Fax: (+61) 2.868 5775, Regl. Mgr.: Greg Martin; Mktg. Dir.: Richard Blackett.

ENVELOPES & MAILERS

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (61) 2.418-3044, Fax: (61) 2.418-3175, Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. (Audio—CD)

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (61) 2.9519-2677, Fax: (61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. (Audio—CD, Tape)

JACKET/SLEEVE MANUFACTURERS

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (61) 3.9372 2266, Fax: (61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams. (Audio—CD, Tape) (Video—Tape)

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (61) 2.418-3044, Fax: (61) 2.418-3175, Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. (Audio—CD)

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (61) 2.9519-2677, Fax: (61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. (Audio—CD, Tape)

LABEL MANUFACTURERS

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (61) 3.9372 2266, Fax: (61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams. (Video—Tape)

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (61) 2.418-3044, Fax: (61) 2.418-3175, Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. (Audio—CD)

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (61) 2.9519-2677, Fax: (61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. (Audio—CD, Tape)

PRINTING

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (61) 2.418-3044, Fax: (61) 2.418-3175, Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway.

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (61) 2.9519-2677, Fax: (61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan.

POLYBAGS & SHRINKWRAP

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (61) 3.9372 2266, Fax: (61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams. (Shrinkwrap)

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (61) 2.418-3044, Fax: (61) 2.418-3175, Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. (Shrinkwrap)

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (61) 2.9519-2677, Fax: (61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. (Polybags & Shrinkwrap)

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW, 2036, (61) 2.661-6511, Fax: (61) 2.311-4222. Pres.: Stephen Green.

Audio: C-0, Pancakes, Cassettes.
Video: V-0, Pancakes, Cassettes.

Plastech Industries Pty. Ltd., 16 Lilian Fowler Pl., Marrickville, NSW, 2204, (61) 2.519 7241, Fax: (61) 2.516 5750. Pres.: David Howlett; Sales Mgr./Mktg. Dir.: Dieter Koenig.
Audio: Cassettes, Boxes.
Video: Boxes.

JEWEL BOX MANUFACTURERS

Plastech Industries Pty. Ltd., 16 Lilian Fowler Pl., Marrickville, NSW, 2204, (61) 2.519 7241, Fax: (61) 2.516 5750. Pres.: David Howlett; Sales Mgr./Mktg. Dir.: Dieter Koenig.

COMPACT DISC, CD-ROM, & VIDEODISC MANUFACTURERS

Australian Compact Disc Manufacturers Pty Ltd., 37 Ormond St., Hindmarsh, SA, 5007, (61) 8.346-3414, Fax: (61) 8.340-9040. Mgr.: Jan Rowley.
Type: CD.

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (61) 3.9372 2266, Fax: (61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams.
Type: CD.
Other Services: Credit Card Clearance Services.

Digital Audio Technologies Australia, Unit 28, Slough Business Park, Silverwater, Sydney, NSW, 2128, (61) 2.9748-3144, Fax: (61) 2.9748-4096. Gen. Mgr.: Ken Harding; Contact: Graham Monteith.
Type: CD.

Music Art Productions, 56 Baptist St., Redfern, NSW, 2016, (61) 2.318-2465. Dir.: Ria Ortmann.
Type: CD.

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (61) 2.418-3044, Fax: (61) 2.418-3175, Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway.
Type: CD, DMM, CDV, Minidisc, CD-I, CD-ROM, Photo CD.

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (61) 2.9519-2677, Fax: (61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan.
Type: CD, CDV, Minidisc, CDI, CDR.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services, Credit Card Clearance Services, Macrovision.

PLATING & PRESSING PLANTS

Music Art Productions, 56 Baptist St., Redfern, NSW, 2016, (61) 2.318-2465. Dir.: Ria Ortmann.

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (61) 2.418-3044, Fax: (61) 2.418-3175, Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway.

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (61) 2.9519-2677, Fax: (61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan.

MASTERING FACILITIES

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (61) 3.9372 2266, Fax: (61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams. (Audio) (CD Prep Services, Analog Cassette Mastering)

Digital Audio Technologies Australia, Unit 28, Slough Business Park, Silverwater, Sydney, NSW, 2128, (61) 2.9748-3144, Fax: (61) 2.9748-4096. Gen. Mgr.: Ken Harding; Contact: Graham Monteith. (Audio) (CD Prep Services, Analog Cassette Mastering)

Festival Records Pty. Ltd., 63-79 Miller St., Pymont, Sydney, NSW, 2009, (61) 2.660 4022, Fax: (61) 2.692 8058. Managing Dir.: William Armstrong Eeg; Prodn. Mgr.: Mark Sequeira.

Grevillea Records, 26 Wallace St., Albion, QLD, 4010, (61) 7.262-8422, Fax: (61) 7.862-1422. Pres.: Rodney Jacobson; Sales Mgr.: Malcolm Jacobson. (Audio)

Music Art Productions, 56 Baptist St., Redfern, NSW, 2016, (61) 2.318-2465. Dir.: Ria Ortmann. (Audio) (CD Prep Services, Analog Cassette Mastering)

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (61) 2.418-3044, Fax: (61) 2.418-3175, Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. (Audio) (CD Prep Services)

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (61) 2.9519-2677, Fax: (61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Film to Video Transfer)

CUSTOM TAPE DUPLICATORS

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (61) 3.9372 2266, Fax: (61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams.
Audio: Cassette, Open Reel, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling.
Number of slaves in operation: 40, Annual Unit Volume: 5000000, Service Area: New Zealand.
Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Digital Audio Technologies Australia, Unit 28, Slough Business Park, Silverwater, Sydney, NSW, 2128, (61) 2.9748-3144, Fax: (61) 2.9748-4096. Gen. Mgr.: Ken Harding; Contact: Graham Monteith.
Audio: Cassette, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling.

Festival Records Pty. Ltd., 63-79 Miller St., Pymont, Sydney, NSW, 2009, (61) 2.660 4022, Fax: (61) 2.692 8058. Managing Dir.: William Armstrong Eeg; Prodn. Mgr.: Mark Sequeira.
Audio: Cassette.

Audio Packaging Services: Inserting, Collating, Labeling.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services, Credit Card Clearance Services.

Grevillea Records, 26 Wallace St., Albion, QLD, 4010, (61) 7.262-8422, Fax: (61) 7.862-1422. Pres.: Rodney Jacobson; Sales Mgr.: Malcolm Jacobson.
Audio: Cassette, Open Reel, DAT, Real-time.
Video.
Audio Packaging Services: Inserting, Labeling, On-cassette printing
Other Services: Freight.

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (61) 2.9519-2677, Fax: (61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan.
Audio: Cassette.
Video: 1/2 VHS Cassette, Film to Video, PAL, High Speed Capability—Sprinter: SP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 3,600, Annual Unit Volume: 15000000, Service Area: Australia, New Zealand, South East Asia, South Africa.
Other Services: Warehouse, Freight, Direct Response - 800 services, Credit Card Clearance Services, Macrovision.

WHOLESALESA & DISTRIBUTORS

House of Music, Ltd. ★, PO Box 9226, Nassau, (809) 325-0331, (809) 326-7444, Fax: (809) 323-3211. Pres./CEO: Bradley B. Roberts; Vice Pres.: Hartlyn M. Roberts. (Compact Disc, Pre-Recorded Audio Tape, Computer Games, Accessories) (Distributor)

BERMUDA

RECORD LABELS

Edmar Records, PO Box 204 HMAX, Hamilton, (+411) 295 4839, Fax: (+411) 295 3914; Pres.: Eddy DeMello; Vice Pres. A&R: Duane DeMello.
Labels Owned: Duane.

WHOLESALESA & DISTRIBUTORS

Music Box, 58 Reid St., Hamilton, 5, (+441) 295-4839, Fax: (+441) 295-3914. Contact: Eddy Demello. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories) (Distributor, Importer)

BOLIVIA

RECORD LABELS

Sony Music Entertainment (Bolivia) S.A., Heriberto Gutierrez #2366, La Paz, (+591) 2.329 164, (+591) 2.370 199, Fax: (+591) 2.431 680; Mgr.: Eduardo Weise Vargas; Sales Mgr.: Demian Solares; Mktg.: Mario Lapage; Promo.: Alvaro Hurtado.



Labels Owned: Chaos, Columbia, Epic, Sony Classical, Sony Discos, Sony Latin, Work; **Distributed:** Melody/Fonovisa (Mexico), Orfeon (Mexico), RMM (USA).
Int'l Reps.: Sony Music Entertainment.

WHOLESALE & DISTRIBUTORS

Heriba Ltda., Calle Abdon Saavedra, #2190, La Paz, (+591) 2.410744, Fax: (+591) 2.412333. Gen. Mgr.: Eduardo Ibanez. (Distributor)
Labels Distributed: Audio: EMI Music Int'l, PolyGram Int'l, Rodven, Discos Fuentes.

Sony Music Entertainment (Bolivia) S.A., Calle Campos / Pasaje Villegas #1243, La Paz, (+591) 2.433 586, Fax: (+591) 2.431 680. Dir.: Eduardo Weise; Sales Mgr.: Carola Ramirez. (Distributor)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion de Productores de Fonogramas y Videogramas (ASBOPROFON/INBOFON), Calle Potosi 920, 1er Piso, La Paz, Azc, (591) 2.356 653, Fax: (591) 2.355 015. Contact: Miriam S. De Dueri.

Sobodaycom-Sociedad Boliviana de Autores y Compositores de Musica, Figueroa 788-20 piso Depto. 1, La Paz, (591) 366 514. Pres./Dir. Gen: Julio Martinez Arteaga; Mktg./Sec.: Victor Campos Ramos; Sec., Admin. Sobodaycom.: Fortunata Jallasi Condoni.

BRAZIL

RECORD LABELS

Aldisc Licenciamentos Internacionais Ltda. *, Rua Augusta 1239 - Conj. 11; Sao Paulo, SP 01305-100, (+55) 11.258 8733, Fax: (+55) 11.258 8063; Pres.: Geraldo L. Loewenberg; Gen. Mgr.: Odair Corona; A&R Mgr.: Fernando Falcoff.
Labels Owned: Aldisquinho, Allipay, Black & Blue, Scala; **Distributed:** Countdown, RTV, Rounder, Timeless.

Atracao Fonografica Ltda., Av. Sao Gualter, 1941 Alto De Pinheiros, Sao Paulo, 05455-022, (+55) 11.813 6944, Fax: (+55) 11.212 9707; Pres.: Wilson Souto, Jr.; Int'l Dir.: David McLoughlin.

BMG Ariola Discos Ltda., Praia do Flamengo, No. 200, 20 Andar, Rio De Janeiro, 22210-030, (+55) 21.285 1048, Fax: (+55) 21.285 7519; Pres.: Manuel Vals Camero; Finance & Admin. Dir.: Juan Carlos Bernardez; Sales Mgr.: Marco Antonio Altairini; Int'l: Cecilia MacDowell.
Labels Owned: Ariola, Anista, RCA; **Distributed:** Jive, Motown, Private.
US Reps.: BMG Music Int'l (NY).

Bompastor Producoes Artisticas e Phonograficas Ltda. *, Rua Pedro Vicente, 90, Sao Paulo, SP 01109, (+55) 11.230-7888, Fax: (+55) 11.228-5890; Pres.: Elias de Carvalho; Dir.: Roseli de Carvalho; Mktg.: Magno Paganelli; Int'l Coord.: Sonia Regina Ribeiro.

Brazilian Touch Records, Rua Alice No. 106, Rio De Janeiro, RJ 22241-020, (+55) 21.285-5444, Fax: (+55) 21.225-4042; E-Mail: drum@iis.com.br; Dir.: Celso Junto; A&R Int'l: Jose Lourenco De Araujo.
Labels Owned: Boom Box, Rio.

Cia Industrial de Discos, Rua 7 de Marco No. 331, Rio de Janeiro, RJ 21040, (+55) 21.270-8788, Fax: (+55) 21.270-2786; Pres.: Harry Zuckermann; A&R/Int'l: Betina Zuckermann.
Labels Owned: CID.

Comercial Fonographica RGE Ltda., 1584 Av. Marques de Sao Vicente, Sao Paulo, SP 01139-002, (+55) 11.8613044, Fax: (+55) 11.8613354; Advertising/Promo.: Clayton Lazzarini; Sales Mgr.: Jose Marcio Pelense.
Labels Owned: Peralta, RGE, Young; **Distributed:** RTE (France), Victor Entertainment (Japan).

EMI Music Ltda., Rua Mena Barreto 151, Rio de Janeiro, RJ 22271-100, (+55) 21.286 1212, Fax: (+55) 21.537 9213; Pres.: Aloysio Reis; Vice Pres., A&R: Joao Augusto.
Labels Distributed: Capitol, EMI Latin, Virgin.

East/West Continental, Av. Nacoes Unidas, 11.857, Brooklin Novo, Sao Paulo, 04578-000, (+55) 11.5502 0222, Fax: (+55) 11.5505 1542.

Editora E Produtora Fonografica Som Da Gente Ltda., Rua Bocaina, 61, Perdizes, Sao Paulo, SP 05013, (+55) 11.65-5282, Fax: (+55) 11.62-2771; Pres.: Tereza Souza; Vice Pres./A&R Rep.: Walter Santos; Opns. Exec./Int'l Dir.: Rifka Souza.
Labels Owned: Nandu Production, SDG, Som Da Gente, Somda, Somda Discos E Edicoes Ltda., Sound of our People; **Distributed:** DSDG.

Fermata Do Brasil Ltda. *, Avenida Ipiranga, 1123, 6th Floor, Sao Paulo, CEP 01039-905, (+55) 11.229-3411, Fax: (+55) 11.229-3612; Pres.: Enrique Lebendiger; Gen. Mgr.: Aldo E. Guimaraes.

Impanema Records, Rua Visconde de Pirajá, 111 - Room 211, Rio De Janeiro, RJ 22410-001, (+55) 21.521 9330; Owner: Bruno Quaino.

Musisom Empreendimentos Musicais Ltda., Av. Paulo de Frontim, 745, Rio De Janeiro, RJ 20261, (+55) 021.273-0497, (+55) 021.502-0638, Fax: (+55) 021.293-9686; Pres.: Jonas Silva; Sales Mgr.: Sergio Guedes; Int'l Mgr.: Christina Azevedo.
Labels Owned: Imagem; **Distributed:** Everest, RTV Communications.

Natasha Records *, Rua Dias de Barros, 43A-Sta. Teresa, Rio de Janeiro, 20241-040, (+55) 21.221 2798, Fax: (+55) 21.222 6424; E-Mail: natasharec@ax.apc.org.br; Assoc. Dir.: Felipe Llerena; Assoc. Dir.: Connie Lopes; Assoc. Dir.: Paula Lavigne.
Labels Distributed: Big Cat (UK), Walt Disney (USA), 4AD (UK), MNW, Mammoth (USA), Moving Shadow (UK).

Origem Records, Avenida Ayrton Senna No 2150 Bloco G, Ste. 224, Rio De Janeiro, RJ 22770, (+55) 21.3256215, (+55) 21.2855444, Fax: (+55) 21.2254042; Gen. Mgr., Pub./A&R: Jose Lourenco De Araujo; Gen. Mgr., Tech./Studio: Celso Junto; Creative/Proj. Devel. Mgr.: David Hadjes.

PolyGram Records *, Avenida Erico Verissimo, 918, Barra Da Tijuca, Rio de Janeiro, RJ 22824-180, (+55) 21.389 7676, Fax: (+55) 21.494 2601; Int'l Exploitation Mgr.: Alda Baltazar; Special Proj./Mktg. Dir.: Alexandre Klenas.

Progressive Rock Worldwide *, R. Artur de Azevedo 760; Sao Paulo, 05404-001, (+55) 11.881-5150, Fax: (+55) 11.852-1454; E-Mail: progressive@tecepe.com.br; Pres.: Marcio De Mello Moreira; Vice Pres.: Claudia R.C.V. Moreira; Mktg.: Renanival Moreira; Sales: Almir Correia.
Labels Owned: Dharma Music, Megahard; **Distributed:** Garden Shed, Marquee, Musea, Repertoire.

Sony Music Entertainment (Brasil) Industria E Comercio Ltda., Praia do Flamengo, 200, 15th Floor, Rio de Janeiro, RJ 22210, (+55) 21.205 1112, Fax: (+55) 21.285 1097; Pres./Managing Dir.: Roberto Augusto; Mktg. Dir.: Luis Calainho; Local A&R Dir.-Epic: Jorge Davidson; Local A&R Dir.-Columbia: Mihail Plopschi; Int'l A&R Mgr.: Rodrigo Vieira.
Labels Owned: Columbia, Epic; **Distributed:** Copacabana.

Spotlight Discos, Rua Hilario de Gouveia, 36 - 5th Floor, Copacabana, Rio de Janeiro, 22040-020, (+55) 21.255 5275, Fax: (+55) 21.236 0746; Pres.: Carlos Leshyr; Pres.: Christovam Santos; Pres.: Rene Michel.
Offices: Av. Paulista, 807 - Gr. 818/819, Sao Paulo, 01311-914, Brazil, (55) 11.285 4099, Fax: (55) 11.285 4467.

Top Tape Records, Av. Olegario Maciel 135, Rio de Janeiro, RJ, CEP 22621-200, (+55) 21.493 4457, Fax: (+55) 21.494 3459; E-Mail: toptape@unisys.com.br; Web Site: http://www.toptape.com.br.
Offices: Av. Francisco Matarazzo 404, 6th Floor, Sao Paulo, SP, CEP, 05001, Brazil, (55) 11.826 3066, Fax: (55) 11.662 155.

United Musix Corp. Do Brasil Ltda., Rua Uruguai #488 A, House 1, TIJUCA, Rio De Janeiro, 20510-060, (+55) 021.571-6286, Fax: (+55) 021.258-5275; Pres.: Jorge Reis; Mgr. Int'l Dept.: Marcelo Braga.
Labels Owned: UMC Discos Musix; **Distributed:** American Gramophone (USA), Discos Fuentes Ltda (Columbia), Ginger Music S.A. (Spain), Megabolt (USA), Sangy Productions (Italy), Tri-Lo Productions, Inc. (USA), UMC Publishing.

Warner Music Brasil Ltda., Rua Marques de Sao Vicente, No. 99, 4 Andar-Gavea, Rio de Janeiro, CEP 22461-0330, (+55) 21.511 5772, Fax: (+55) 21.511 1543; Managing Dir.-Warner Mus.: Luiz Boaventura; Managing Dir.-EastWest: Joao Rossini; Managing Dir.-WEA Music: Sergio Alfonso.
Labels Owned: ATCO/EastWest, A*Vision, Atlantic, CGD, Carrere, EastWest, Elektra, WEA Music Brazil; **Distributed:** Anxious, Dead Dead Good.

HOME VIDEO COMPANIES (Theatrical, Music & Special Interest)

IPE AMARELO/CRIACAO MULTIMIDIA LTDA. *, Caixa Postal 92286, Itaipava, Petropolis, Rio De Janeiro, RJ, 25741-970, (+55) 242.211467, (+55) 242.212297. Pres.: G Calvi; Sales Mgr.: Lucila Martinez.
Supplies: Children's.
Formats: VHS, Beta.
Seeking: Instructional, Music Long Form, Children's.

MUSIC PUBLISHERS

Aldisc Edicoes Musicais Ltda. *, Rua Augusta 1239 - Conj. 11, Sao Paulo, SP 01305-100, (+55) 11.258 8733, Fax: (+55) 11.258 8063; Pres.: Geraldo L. Loewenberg; Gen. Mgr.: Odair Corona; Prof./Creative Mgr.: Roberto A. Loewenberg.

Atracao, Av. Sao Gualter, 1941 Alto De Pinheiros, Sao Paulo, CEP 05455-002, (+55) 11.813-6944, Fax: (+55) 11.212-9707; Pres.: Wilson Souto, Jr.; Dir., Int'l Licensing: David McLoughlin.
Administered: ABC Circle Music (BMI), American Broadcasting Music (ASCAP), Fashion Music (PRS), Steve Gordon Music (BMI), Milleville Edicoes (SIAE), Misty Music AB (STIM), Rough Trade Publishing (PRS), Rudolf Slezak Musikverlag GmbH (GEMA), Magic Arts Publishing (BMI), TNT (SOCIIMPRO), Zimbabwe (SICAM).

Bompastor Editora Musical *, Rua Pedro Vicente, 80, Sao Paulo, SP 01109-010, (+55) 11.230 7888, Fax: (+55) 11.228 5890; Pres.: Elias de Carvalho; Dir.: Roseli de Carvalho; Int'l Coord.: Sonia R. Ribeiro.

CID Edicoes, Rua & de Marco, 331, Rio De Janeiro, 21043, (+55) 21.280-3838, Fax: (+55) 21.270-2786; Pres.: Harry Zuckermann; Prof. Mgr.: Antonio Aguiro.

EMI Music Publishing Brazil *, Rue da Gloria 290/7 Andar, Gloria, Rio de Janeiro, 20241-180, (+55) 21.221 4168, Fax: (+55) 21.507 2298, Managing Dir.: Jose Antonio Perdomo; Mgr. Int'l Affairs/Music: Aileen Schneider; Local Repertoire Coord.: Werner Jurish.

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A-Rabian Records, 3611 Mavis Rd., Unit 3, Toronto, ON L5C 1T7, (416) 818-8845, Fax: (416) 489-6990; E-Mail: arabian@virtualnoise.com; Pres./CEO: Mark S. Berry. Offices: 15 Gloria Ln., Fairfield, NJ, 07004, (201) 575-7460, Fax: (201) 575-2749, Vice Pres., Int'l A&R: Anish Patel; 126 E. 38th St., New York, NY, 10036, (212) 779-7977, Fax: (212) 779-7920, U.S. Rep.: Steven Scharf.

Ardenne Int'l Music ★, 1800 Argyle St., Ste. 444, Halifax, NS B3J 3N8, (902) 492-8000, Fax: (902) 423-2143; E-Mail: ardenne@fox.ns.net; Pres.: Michael Ardenne; Exec. Asst.: Sherry Beaudry. Labels: Distributed: ANC, Carina.

Artiste Records, 154 Grande Cote, Rosemere, PQ J7A 1H3, (514) 437-7625, Fax: (514) 430-9751; Pres.: Paul Levesque; Pcdt. Mgr.: Claude Marcheterre. US Reps.: Arista/BMG (NY).

Arylis Corp. ★, 301-1042 Nelson St., Vancouver, BC V6E 1H8, (604) 669-7531, Fax: (604) 669-2446; Pres.: Paul Musgrave; Purchasing/Pdct. Devel.: Machiko Yamane. Labels: Distributed: Consensus/Revere, GRD/Invincible, Global Pacific, MSP, Magic Music, Pipes & Strings, Serenity, Soulo Productions, Sundown. US Reps.: LeFON, Music Design, Inc., Serenity (CA); Lifedance (OR); Mill City Music (MN); Music Design (WI).

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BMG Music Canada, Inc., 150 John St., 6th Floor, Toronto, ON M5V 3C3, (416) 586-0022, Fax: (416) 586-0454; Pres./Gen. Mgr.: Paul Alofs; Vice Pres., Nat'l Sales: Tim Williams; Vice Pres., Bus. Affairs: Steven Ehrlick; Vice Pres., Strategic Mktg.: Norman Miller; Vice Pres., Artist Mktg.: Jim Campbell; Vice Pres., Nat'l Promo.: Larry Macrae; Vice Pres., Opn. Servs.: Ray Valade; Vice Pres., Finance: Liew Wong; Dir., BMG Musique Quebec: Ian Tremblay; Mgr., Nat'l Media Rel.: Marg Spence; BMG Kidz: Val Lapp. Offices: 1535 Birmingham St., 3rd Floor, Halifax, NS, B3J 2J6, Canada, (902) 455-0409, Reg'l Mgr.: Chris Jangaard; 5500 Royalmount Ave., Ste. 330, Montreal, PQ, H4P 1H7, Canada,

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Barclay/Philips/Polydor Musique (Div. of PolyGram Group Canada), 3575 St. Laurent Blvd., Ste. 201, Montreal, PQ H2X 2T7, (514) 844-6632, Fax: (514) 844-6977; Gen. Mgr.: Nick Carbone.

CBC Records, 250 Front St. W., 2nd Floor, Room 2 H 110; Toronto, ON M5V 3G6, (416) 205-3498, Fax: (416) 205-2376; Gen. Mgr.: George Laverock; Prod. Coord.: Paulette Bourget; Publicist: Devon Hanley.

Labels Owned: Musica Viva, Perspective, SM5000. US Reps.: Allegro (OR).

Int'l Reps.: Denon Canada Inc. (Ontario, Canada).

Chacra Alternative Music, 3155 Halpern St., Saint Laurent, PQ H4S 1P5, (514) 335-0245, Fax: (514) 335-5037; Pres.: Bob Chacra; Dir., Mktg.: Alan Chacra.

The Children's Group, Inc. ★, 1400 Bayly St., Ste. 7, Pickering, ON L1W 3R2, (905) 831-1995, Fax: (905) 831-1142; Managing Dir.: Michelle Henderson; Sales/Mktg. Dir.: Sandy Gardner.

Labels Owned: Classical Kids; **Distributed:** Oak Street Music.

Deutsche Grammophon/London/Philips/Verve (Div. of PolyGram Group), 1345 Denison St., Markham, ON L3R 5V2, (905) 415-9900, Fax: (905) 415-0847; Vice Pres./Gen. Mgr.: Vas Pollakis.

Labels Owned: Archiv Produktion, Argo, L'Oiseau-Lyre, Mercury, Point Music; **Distributed:** Mgcill, Telarc.

EMI Music Canada, 3109 American Dr., Mississauga, ON L4V 1B2, (905) 677-5050, Fax: (905) 677-1651; Pres.: Deane Cameron.

Elephant Entertainment ★, 24 Ryerson Ave., 4th Floor, Toronto, ON M5T 2P3, (416) 504-8387, Fax: (416) 504-3326; Gen. Mgr.: Brookes Diamond; Co-Mgr.: Stephen Menie. US Reps.: Drive Entertainment (CA).

Fanfare Records Ltd., 2 Forest Laneway, Ste. 1402, Sheppard Centre, Willowdale, ON M2N 5X8, (416) 733-3362, Fax: (416) 733-3362; Pres.: Julian Rice; Sec.: Larry Trudel; Partner: Abe Cooper.

Labels Owned: Mastersound.

First Int'l Records, 11602 75th Ave., Edmonton, AB T6G 0J2, (403) 435-2650, Fax: (403) 421-9262; Pres.: Frank Phillet; Gen. Mgr.: R.N. Maciver.

Gamelon Music, PO Box 525, Sta. P, Toronto, ON M5S 2T1; Gen. Mgr.: Michael Kleniec.

Hitt Productions, 4862 Mayfair Ave., Montreal, PQ H4V 2E7, (514) 328-9348, Fax: (514) 328-6687; Pres.: Fred Berlin; Vice Pres. A&R: Curtis Patterson; Treas.: Peter Stocola. Labels: Distributed: Undercover.

ISBA Records, Inc. ★, 2860 Boul de la Concorde E., Ste. 201, Laval, PQ H7E 2B4, (514) 669-4088, Fax: (514) 669-5838; Pres. A&R: Maurice Velenosi; Vice Pres. A&R: Larry Mancini. Labels: Distributed: CMC, Dance Plant. US Reps.: ZYX (NY).

Image 7 Music, Inc. ★, PO Box 3040, Vancouver, BC V6B 3X5, (604) 597-7000, Fax: (604) 597-5000; Pres.: Gerry Scott; Admin. Asst.: Kim Jackson.

Intersound, Inc., 1 Select Ave., Unit 10, Scarborough, ON M1V 5J3, (416) 609-9718, Fax: (416) 609-9723.

Jazz Focus Records ★, 2217-23 St. SW, Calgary, AB T2T 5H6, (403) 244-0312, Fax: (403) 228-4895; E-Mail: jazz@canuck.com; Pres.: Philip Barker; Exec. Asst.: Richard Sutherland; Sec.: Thembi L. Barker.

Labels Owned: Jazz Focus.

US Reps.: North Country Dist. (NY); Bayside Dist. (CA).

Int'l Reps.: Cadillac Dist. (UK); Trend Music Grp. (Canada); PlanisPhare (Switzerland); Birdland (Australia); Ludwig Beck am Rathaus (Germany).

Justin Time Records, Inc., 5455 Rue Pare, Ste. 101, Montreal, PQ H4P 1P7, (514) 738-9533, Fax: (514) 737-9780; Pres.: Jim West; Gen. Mgr./Sales Mgr.: Nancy Marley; Asst. A&R: Denis Barnabe. Labels: Owned: Rising Sun; **Distributed:** Tomato.

Koch Int'l, Inc., 1220 Ellesmere Rd., Unit 8, Scarborough, ON M1P 2X5, (416) 292-8111, Fax: (416) 292-8833; Gen. Mgr.: Dominique Zgarka.

Labels Owned: Koch En Francais, Koch Int'l Classics, Koch Jazz, Koch Prasent, Koch Schwann, Koch Treasure; **Distributed:** TJSB.

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MCA Records, 2450 Victoria Park Ave., Willowdale, ON M2J 4A2, (416) 491-3000.

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Labels Owned: Disques M.P.V., M.P.V.

MaGaDa Int'l, 9575 Illinois, Ste. 610, Brossard, PQ J4Y 3A5, (514) 659-6560, Fax: (514) 659-4079; E-Mail: magada.com@total.net; Pres.: Robert LeMay; Gen. Mgr.: Daniele LeBlanc.

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Labels Owned: Amadeo, Atlas, Barclay, Bird Ology, Def Jam, EmArcy, Ffr, Fontana, Go! Discs, MPS, Next Plateau, Payday, Polydor, Talking Loud, This Way Up, Vertigo, Verve, Violator, ral; *Distributed:* Beggar's Banquet, 4AD, JMT, Situation Two, Tommy Boy, XL, Zulu.

Merlin Productions of Canada ★, P.O. Box 5087 VMPO, Vancouver, BC V6B 4A9, (604) 525-9194, Fax: (604) 525-9194; Pres.: Wolfgang R. Hamann; Vice Pres. A&R: Marty Hamann.

Midsummer Music Co., Inc., 1508 W. Second Ave., Ste. 270, Vancouver, BC V6J 1H2, (604) 737-2347, Fax: (604) 737-2395; Owner: Graham Way.

Music Connection ★, P.O. Box 270, Bentley, AB T0C 0J0, (403) 748-2673; Owner/Mgr.: Dick Damron.

Oak Street Music ★, 1067 Sherwin Rd., Winnipeg, MB R3H 0T8, (204) 694-3101, Fax: (204) 697-0903; Pres.: Gilles Paquin; Managing Dir.: Jane Eisdrenner; Dir., Media Rel.: Barb Chaba.
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P&N Records ★, 61 Euphrasia Dr., Toronto, ON M6B 3V8, (416) 782-5768, Fax: (416) 782-7170; Pres./A&R: Panfilio Di Matteo; Vice Pres.: Nicola Di Matteo.

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Saddlestone Int'l, 6260 130th St., Surrey, BC V3X 1R6, (604) 572-4232, Fax: (604) 572-4252; E-Mail: 75321-3576@compuserve.com or saddles@universe.com; CEO: Candice James; Vice Pres.: Rex Howard; A&R: Jack Nicholson.
Labels Owned: Crazy Cat, Saddlestone.
Int'l Reps.: Canadian Music Ind. Corp. (Canada).

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Offices: Sony Music Canada, Inc., 3333 Blvd. Graham, Ste. 602, Ville Mont-Royal, PQ, H3R 3L5, Canada, (514) 737-6896, Fax: (514) 737-0793.
Labels Owned: Columbia, Epic; *Distributed:* Anthem, Cleveland Int'l, Isba, Oak Street Music, Savannah, True North.

Stony Plain Recording Co. Ltd., 9963-83 St., Edmonton, AB T5J 2L8, (403) 468-6423, Fax: (403) 465-8941; Pres.: Holger Petersen; Vice Pres., Finance: Alvin Johns; A & R: Anthony Pavlic; Admin.: Karen Buchholtz.
Labels: *Distributed:* Blind Pig, Watermelon.
US Reps.: DNA, Bayside (CA).

Tomcat Records (Div. of Bennetainment Group, Inc.), P.O. Box 65400, Sta. F, Vancouver, BC V5N 5P3, (604) 255-0374, Fax: (604) 255-0372; Pres.: Doug Bennett; Label Mgr.: Paul Wiggins; Exec. Asst.: Erin Madill; Controller: Peter Chen.
Int'l Reps.: Sound Solutions Dist. (Canada).

Total Sound ★, 10333 174th St., Edmonton, AB T5S 1H1, (403) 483-3217, Fax: (403) 486-0569; Contact: P. Arla Horn.
Labels: *Distributed:* A&M, BMG, Capitol, MCA, PolyGram, RCA, WEA.

Unidisc Music, Inc. ★, P.O. Box 247, Chazy, NY 12921, (514) 697-6000, Fax: (514) 697-6864; Pres.: George Cucuzzella; Vice Pres.: Anna Spano; Int'l Mgr.: Pat Panzarino.
Labels Owned: Brass, Butterfly, D.J., Destiny, Emergency, Formula, Fulltime, Harlem, JDC, Megatone, Prelude, Prism, Radar, S.M.I., Sutra, WMOT; *Distributed:* Buddha, DSM, Fever, J.C., "O", Solar.

Ventura Int'l Records, Inc. ★, 200 Gateway Blvd., Ste. 1706, Toronto, ON M3C 1B6, (416) 696-8413, Fax: (416) 696-9101; Pres./CEO: Atilla C. Uyanik; Vice Pres.: Ayse Uyanik; Gen. Mgr.: Canan Uyanik; Nat'l/Int'l Mktg. Mgr.: John Akman.
Labels Owned: Eastendbuli, Elville, Freestyle, Futura Int'l, GT Productions, Maximum, Teselli Int'l; *Distributed:* Question.

Voudou Electric Music, 1843 Parker Ave., Vancouver, BC V5L 2L1, (604) 253-4455; Pres.: Mark Shepperdson; Promo./A & R: Thomas Egan; Promo./Publicity: Tara Clark.
Labels: *Distributed:* Streetwise Entertainment.
Int'l Reps.: A & B Sound, HMV/Can, Ind. Dist. Net. Caf. Canada.

Warner Music Canada Ltd. ★, 3751 Victoria Park Ave., Scarborough, ON M1W 3Z4, (416) 491-5005, Fax: (416) 491-6710; Pres.: Stanley Kulini; Sr. VP/CFO: Claude Sassoon; Sr. VP/Mng. Dir.-U.S.: Garry Newman.
Labels Owned: ATCO/EastWest, Atlantic, Discovery, Elektra, Erato, Revolution, Rhino, Teldec, WEA, Warner Bros.

Warner Music Int'l Services Canada Ltd., 3755 Victoria Park Ave., Scarborough, ON M1W 3Z4, (416) 758-1150, Fax: (416) 491-2809; Mgr.: Anne Orunuk.
Labels: *Distributed:* ATCO/EastWest, Atlantic, Discovery, Elektra, Erato, Revolution, Rhino, Teldec, WEA, Warner Bros.

HOME VIDEO COMPANIES (Theatrical, Music & Special Interest)

BFS ENTERTAINMENT & MULTIMEDIA LIMITED ★3 5 0 Newkirk Rd., Richmond Hill, ON, L4C 3G7, (416) 884-2323, Fax: (416) 884-8292E-Mail: info@bfsent.com, Web Site: http://www.bfsent.com. Pres.: Denis B.E. Donnelly; Mktg. Mgr./Program Buyer: Jennifer Baldock.
Supplies: Feature Films, Instructional, Sports, Children's.
Formats: VHS.
Seeking: Feature Films, Instructional, Special Interest Only, Sports, Children's.

PATHWAY PRODUCTIONS, INC. ★406-360 Bloor St. W., Toronto, ON, M5S 1X1, (416) 922-4506, Fax: (416) 922-7512. Pres.: Dr. F.G. Sommers.
Supplies: Instructional, Special Interest Only.
Formats: VHS, Beta.
Seeking: Instructional, Special Interest Only.

POLYGRAM VIDEO - A DIVISION OF POLYGRAM GROUP CANADA, INC., 1345 Denison St., Markham, ON, L3R 5V2, (905) 415-9900, Fax: (905) 415-0850.

MUSIC PUBLISHERS

Attic Music Ltd. ★, 102 Atlantic Ave., Toronto, ON M6K 1X9, (416) 532-4487, Fax: (416) 532-9545, E-Mail: info@atticmusic.com; Pres.: Alexander Mair; Vice Pres.: Brian Allen; Prof./Creative Mgr.: Joe Frey.
Owned: Abovewater Music (SOCAN), Pondwater Music (SOCAN); *Administered:* Any Kind of Music, Complete Music (PRS), Downchild Music (SOCAN), Hammer Musik, Happy Valley Music (ASCAP/BMI), Lido Music, Malaco Music (ASCAP/BMI), Secret Affair.

Axe Music, 485 Duplex Ave., Ste. 22, Toronto, ON M4R 1V5, (416) 488-3782, Pres.: Greg Hambleton.
Owned: Belsize Park Music (SOCAN/BMI), Bluenose Music (SOCAN/ASCAP).

BMG Music Publishing Canada, Inc., 151 John St., Ste. 803, Toronto, ON M5V 3C3, (416) 586-0850, Fax: (416) 586-0853, Vice Pres./Gen. Mgr.: Terry O'Brien; Copyright & Admin. Mgr.: Dianna Rybak; Publishing Asst.: Jana Cleland.
Affiliated: Affiliated Music Publishers (BMI/ASCAP), Gene Autry Music Group (BMI/ASCAP), Bocephus Music, Inc. (BMI), Collins Music (BMI/ASCAP), Falling Sky Music (CAPAC), Gibb Bros. Music (BMI), Little Big Town Music Group (BMI/ASCAP), Oyster Music (CAPAC), Paz Junk Music (CAPAC).

Branch Group Publishing, 1067 Sherwin Rd., Winnipeg, MB R3H 0T8, (204) 694-3101, Fax: (204) 697-0903, Pres.: Gilles Paquin; Label Devel. & Pub. Mgr.: Wanda Victoria Livingston.
Owned: Forest Group.

EMI Music Publishing, 119 Spadina Ave., Ste. 1003, Toronto, ON M5V 2L1, (416) 340-9277, Fax: (416) 340-9286, Pres.: Michael McCarty; Creative Dir.: Barbara Sedun.

Gamelon Music, P.O. Box 525, Sta. P, Toronto, ON M5S 2T1, Gen. Mgr.: Michael Kleniec.

Gone Fishin' Music Ltd. ★, 12416 Whitestone Rd., Madeira Park, BC V0N 2H0, (604) 883-2120, Fax: (604) 883-2120, Pres.: Terry Jacks; Gen. Mgr.: Maggi Jacks.
Owned: Rockfish Music (BMI); *Administered:* Marks Music (BMI).

Halben Music Publishing, Inc., P.O. Box 4985, Saint Laurent, PQ H4L 4Z6, (514) 744-3277, Fax: (514) 935-6098, Pres.: Ben Kaye.
Owned: CRDA Music (SOCAN), Rainy River Music Ltd. (SOCAN); *Administered:* Angebec Music (SOCAN), Betanne Music (SOCAN), CRB Music (SOCAN), Kabale Music (SOCAN), Kayjam Music (SOCAN), Lilbec Music (SOCAN), Sunshot Music (SOCAN), Teo & Teo Music (SOCAN).

ISBA Music Publishing, Inc. ★, 2860 Boul de la Concorde E., Ste. 201, Laval, PQ H7E 2B4, (514) 669-4088, Fax: (514) 669-5838, Pres.: Larry Mancini; Gen. Mgr.: Maurice Velenosi.
Owned: GABBBRO Publishing (SOCAN).

Image 7 Music, Inc. ★, P.O. Box 3040, Vancouver, BC V6B 3X5, (604) 597-7000, Fax: (604) 597-5000, Pres.: Gerry Scott; Vice Pres.: Jan Scott; Admin. Asst.: Kim Jackson.
Affiliated: Certain Image Publishing (CAPAC), Image VII Music (CAPAC).

Intermed Publishing, Inc. ★, 285, Place d'Youville, Ste. 3, Montreal, PQ H2Y 2A4, Pres.: Christopher J. Reed.
Owned: Interlude Communications (SOCAN), Interlude Music Int'l (SOCAN).

Janilam Music Reg'd., 5455 Rue Pare, Ste. 101, Montreal, PQ H4P 1P7, (514) 738-9533, Fax: (514) 737-9780, Pres.: Jim West; Gen. Mgr.: Nancy Marley; A & R: Jean-Pierre Leouc.
Owned: Justin Time Publishing (SOCAN).

Lilly Music Publishing, 61 Euphrasia Dr., Toronto, ON M6B 3V8, (416) 782-5768, Fax: (416) 782-7170, Pres.: Nicola DiMatteo; Gen. Mgr.: Panfilio DiMatteo.
Owned: Paglieta Music Publishing (BMI/CMRRA), San Martino Music Publishing (ASCAP/CMR).

MCA Music Canada ★, 2450 Victoria Park Ave., Willowdale, Toronto, ON M2J 4A2, (416) 491-3000, Fax: (416) 490-8206, Pres.: Ross Reynolds; Sr. Vice Pres./Gen. Mgr.: Randy Lennox; Vice Pres., Mktg.: Stephen Tennant; A&R Dir.: Brian Hetherman; A&R Asst.: Carmen Ernst.
Administered: Anthem Music, Attic Music, Cargo Music, Duke St. Music, Hypnotic Music, Murder Music, Tanglewood Music, True North Music, Watch Music, Zero Musique.

M.P.V. Records, Inc. ★, 33 Prince, Ste. 263, Montreal, PQ H3C 2M7, (514) 875-1680, Fax: (514) 393-9246, Pres.: Martyne Prevost; Vice Pres.: Mark Vinet.

Manhole Music, 11602 75th Ave., Edmonton, AB T6G 0J2, (403) 435-2650, Fax: (403) 436-0527, Pres.: Neil MacIver; Gen. Mgr.: Frank Phillet.
Administered: Phillet MacIver (SOCAN), Phillmac Music (SOCAN).

Morning Music Ltd. ★, 5200 Dixie Rd., Ste. 203, Mississauga, ON L4W 1E4, (905) 625-2676, Fax: (905) 625-2092, E-Mail: morning@myrna.com; Pres.: Mark Altman; Prof. Mgr.: Henry Karpus.
Owned: Brownrigg Music (SOCAN), Jah Music Co. (SOCAN), Jenimar Music (SOCAN), Skinnars Pond Music (SOCAN); *Administered:* Cabot Trail Music (SOCAN), Crown-Vetch Music (SOCAN), Fogo Music (SOCAN), SFL Music Publishing (SOCAN), Speckled Bird Music (SOCAN), UCM Music Publishing Co. (SOCAN).

Nettoverboard Publishing/NTWK Publishing Ltd. ★, 1250 W. 6th Ave., Vancouver, BC V6H 1A5, (604) 654-2929, Fax: (604) 654-1993, E-Mail: info@nettwerk.com; Pres.: Terry McBride; Vice Pres., Publ.: Mark Jowett; Dir., Publ. Admin.: Katharine Perak; Dir., Publ./Bus. Affairs: Alexandria Stuart; Mgr., Publ.: Selim Sora.

Owned: Tunnel Canary Music (ASCAP); *Administered:* Birdwatcher/Squelch Songs (ASCAP/BMI), Cow Zap Music (ASCAP), Esoteria Publishing (BMI), Giver Music (ASCAP), Grapesongs (ASCAP), Little Songs (ASCAP), Stainish Music (ASCAP), Tyde Music (BMI).

OMI Music, Inc. ★, 71 Rosedale Ave., Unit A10, Brampton, ON L6X 1K4, (905) 457-7853, Fax: (905) 454-0199, Pres.: Bhaskaran Menon; A&R Dir.: Lailha Menon.

Peermusic Canada, Inc., 119 John St., Toronto, ON M5V 2E2, (416) 340-7337, Fax: (416) 340-2695, Gen. Mgr.: Diane Buchanan.
Affiliated: Peer Int'l, Southern Music Publishing Co.

PolyGram Music Publishing (Div. of PolyGram Group Canada, Inc.), 1345 Denison St., Markham, ON L3R 5V2, (905) 415-7314, Fax: (905) 415-0850, Vice Pres./Gen. Mgr.: John Redmond; Prof. Mgr.: J.P. Pinheiro.

Quinlan Road Music, P.O. Box 933, Stratford, ON N5A 7M3, (519) 273-3876, Fax: (519) 273-4553.

Ramblin' Man Music Publishing ★, 8607 - 128th Ave., Edmonton, AB T5E 0G3, (403) 476-8230, Fax: (403) 472-2584, Pres./Gen. Mgr.: Bill Maxim.
Owned: High River Music Publishing (ASCAP); *Affiliated:* Ramblin' Man Music Publishing.

Sony Music Publishing Canada, Inc., 1121 Leslie St., North York, ON M3C 2J9, (416) 391-3311, Fax: (416) 447-6973, Creative Dir.: Gary Furniss; Copyright Admin.: Kevin Richards.

Sparwood Music ★, P.O. Box 270, Bentley, AB T0C 0J0, (403) 748-2673, Pres./Gen. Mgr.: Dick Damron.
Owned: Chinook Music (SOCAN).

Stony Plain Music ★, 9963-83 St., Edmonton, AB T6A 3N3, (403) 468-6423, Fax: (403) 465-8941, E-Mail: sprecord@planet.eon.net; Pres.: Holger Petersen; A&R: Anthony Pavlic; Admin.: Karen Buchholtz; Prodn. Mgr.: Louise McKay.
Owned: Eyeball Wine (SOCAN), Kimbleco West Music (SOCAN), Kitchen Table Music (SOCAN), Lobstick Music (SOCAN).

TMP-The Music Publisher, 1670 Bayview Ave., Ste. 300, Toronto, ON M4G 3C2, (416) 932-0244, Fax: (416) 932-0248, Pres.: Frank Davies; Dir. Publ.: Vicki Walters; Publ. Asst.: Kathleen Morley; Creative Asst.: Heather Pollock.
Owned: A Song For You (PROCAN), Dreaming In Public (SOCAN), Freewheeled Music (CAPAC), Gypsy Hymns (BMI), Love Lies Bleeding Music (PROCAN), Magnetic Movements (CAPAC), Mednarham Abbey Music (CAPAC), Nimby Music (ASCAP), Partisan Music (BMI), Reels Of Rhyme (PROCAN).

Teselli Music ★, 200 Gateway Blvd., Ste., 1706, Toronto, ON M3C-1B6, (416) 696-8413, Fax: (416) 696-9101, Pres.: Ayse Uyanik; Copyright/Admin. Mgr.: Jan Beyaziti.
Owned: Kalite Muzik (BMI).

Don Valley Music/Home Cooked Music, 3751 Victoria Park Ave., Scarborough, ON M1W 3T4, (416) 491-5005, Fax: (416) 291-9253, Pres.: Stan S. Kulini; Gen. Mgr.: David Tollington; Prof./Creative Mgr.: Kim Cooke.
Affiliated: Home Cooked (SOCAN), Don Valley Music (SOCAN).

Voudou Electric Music, 1843 Parker Ave., Vancouver, BC V5L 2L1, (604) 253-4455, Pres.: Mark Shepperdson; Vice Pres.: Stuart Ojin; Vice Pres./A & R: Thomas Egan; Vice Pres./Pub.: Tara Clark.
Affiliated: Streetwise Entertainment (SOCAN).

W/A Music Corp. ★, PO Box 9, Sta. 0, Toronto, ON M4A 2M9, (416) 299-2222, Fax: (416) 299-2232, Gen. Mgr.: Joyce Love Matheson.
Affiliated: Agincourt Music (SOCAN), West Hill Music (SOCAN).

Warner/Chappell Music Canada Ltd. ★, 85 Scarsdale Rd., Ste. 101, Toronto, ON M3B 2R2, (416) 445-3131, Fax: (416) 445-2473, Head, Copyright: Linda Worden; Dir., Licensing: Kenn Bannerman; Creative Mgr.: Anne Marie Smith; Promos.: Beverley McKee.

Owned: Chappell & Co., Gordon V. Thompson Music, Unichappell Music, Inc.; **Administered:** All Spirit Publishing Ltd., Etemal Publishing, Green Sprouts Music, Colin Linden Publishing, Raise A Little Elf Publishing, Treat Baker Music, Inc.

Watch Music Co. Ltd. ★, 123 Maunce Dr., Oakville, ON L6K 2W6, (905) 845-8202, Fax: (905) 845-9667, E-Mail: watch@interlog.com; Pres.: Ross Munro.

Zauber Music Publishing ★, PO Box 5087, VMPO, Vancouver, BC V6B 4A9, (604) 525-9194, Fax: (604) 525-9194, Pres.: Wolfgang R. Hamann; Prof./Creative Mgr.: Marty Hamann.

SHEET MUSIC & FOLIO SUPPLIERS

Music Box Dancer Publications, 2600 John St., Unit 220, Markham, ON, L3R 3W3, (905) 475-1848, Pres.: John Loweth; Gen. Mgr.: Steve Loweth.

Musinfo Publishing Group, 2504 Mayfair Ave., Montreal, PQ, H4B 2C8, (514) 484-5419, Fax: (514) 484-9948, Pres.: Jehan V. Valiquet.

WHOLESALE & DISTRIBUTORS

Arylis Alternative Distribution ★, 301-1042 Nelson St., Vancouver, V6E 1H8, (604) 669-7531, Fax: (604) 669-2446, Pres.: Paul Musgrave; Buyer (Pre-Recorded Music): Machiko Yamane, (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)

Labels Distributed: Audio: Arylis, Consensus, Global Pacific, Pipes & Strings, Di Scherling, Sundown, GRD, Simplicity, Magic Music, MSP, Soulo.

Labels Imported: Di Scherling, Consensus, Global Pacific, Pipes & Strings, GRD, Sundown, Simplicity, MSP, Soulo

Astral Home Entertainment ★, 7215 TransCanada Hwy, Saint Laurent, H4T 1A2, (514) 734-2500, Fax: (514) 333-7309, Pres.: Sidney Greenberg; Vice Pres./Gen. Mgr.: Mark Pereira; Nat'l. Sales Mgr.: Barry Booker; Buyer (Videos): Ben Saragosa; Dir., Purchasing g: Joel Greenberg. (Compact Disc,

Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) BMG, Cargo, EMI, PolyGram, PolyTel, Sony, MCA, Warner, Quality, Disney, GMA/Select; Video: (Cassette & Disc) A&R, Astral, Alliance, Buena Vista Home Video, C/F/P, Coliseum, Columbia TriStar, FoxVideo, HBO, HGV, Image, Ent., J.L. Bowerbank, LIVE, Mafilm, MCA, Morningstar, Paramount, Pioneer, Playboy, PolyGram, Rhino, SMA, Satter Films, Sony, Sullivan, Turner, Warner, Warner Video, MGM/UA, Cannon.

Astral Home Entertainment-Calgary, 6130 Fourth St. SE, Unit 12, Calgary, T2H 2B6, (403) 258-2131, Fax: (403) 253-3455, Branch Mgr.: Myles Toop. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Astral Home Entertainment-Dartmouth, 201 Brownlow Ave., Ste. 16, Dartmouth, B3B 1W2, (902) 468-3393, Fax: (902) 468-3197, Branch Mgr.: Barb Sullivan. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Astral Home Entertainment-Edmonton, 11486 - 149 St., Edmonton, T5M 1W8, (403) 453-3007, Fax: (403) 452-8026, Branch Mgr.: Tim Heinze. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Astral Home Entertainment-Toronto, 1185 Caledonia Rd., North York, M6A 2X1, (604) 299-8484, Fax: (604) 299-8494, Branch Mgr.: Bill Haddock. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Astral Home Entertainment-Winnipeg, 1555 Dublin Ave., Unit 7, Winnipeg, R3E 3M8, (204) 772-0050, Fax: (204) 786-0076, Branch Mgr.: Sherra Papaioannou. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Astral Home Entertainment-Winnipeg, 1555 Dublin Ave., Unit 7, Winnipeg, R3E 3M8, (204) 772-0050, Fax: (204) 786-0076, Branch Mgr.: Sherra Papaioannou. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Attic Records Limited, 102 Atlantic Ave., Toronto, M6K 1X9, (416) 532-4487, Fax: (416) 532-9545, Pres.: Alexander Mair; Vice Pres./Sales: Peter Piasecki; Vice Pres. Promo.: Kevin Shea; Vice Pres. A&R: Brian Allen. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Scotti Bros., Mammoth, First Night, Luke, Chacra, Roadrunner, Metal Blade, Edel.

BMG Music Canada, Inc., 150 John St., 6th Floor, Toronto, M5V 3C3, (416) 586-0022, Fax: (416) 586-0454, Pres.: Paul Aloss. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Arista, RCA, Jive, BMG Classics, BMG Kidz, Private Music, Zoo Entertainment, Imago, Windham Hill, Milan, Fox, Reunion, La Face, Novus, Miramar Prods., Gang of Seven, Jim Henson, Dedicated, ECM, BNA Entertainment, Rabbit Ears, Deutsche Harmonia Mundi, Critique, Silverstone, Deconstruction Canada, Bad Boy, Mesa, High Street, Blue Plate, EPE, Multitone, Ion, Oh Boy, Hansome Boy.

CMC Distribution ★, 590 York Rd., Niagara On The Lake, L0S 1J0, (905) 641-0631, Fax: (905) 641-8824, Pres./CEO/Buyer: Stephen L. Nicolle. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sparrow, Integrity, Star Song, Frontline, Forefront, Brentwood, New Haven, Warner Alliance, Delta, R.E.X., Vineyard; Video: (Cassette & Disc) Sparrow, Star Song, Hanna Barbera, Brentwood.

Pay-Per Transaction.

Cargo Records Canada, Inc., 7070 St.-Urbain, Ste. 200, Montreal, H2S 3H6, (514) 495-1212, Fax: (514) 495-1211, Gen. Mgr.: I. Walker; U.S. Buyer: Gubby Szvoboda; U.S. Buyer: Dwayne Sheplaw; Euro Buyer: Serge Brodeur. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: TVT, Restless, Touch & Go, Epitaph, Caroline, SST, Triple X, Headhunter, Black Mark.

The Children's Group ★, 1400 Bayly St., Ste. 7, Pickering, L1W 3R2, (905) 831-1995, Fax: (905) 831-1142, Managing Dir.: Michelle Henderson; Sales/Mktg. Dir.: Sandy Gardner. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Classical Kids, Oak Street, Microforum; Video: (Cassette) Classical Kids, The Best of OwlTV.

Denon Canada, Inc. ★, 17 Denison St., Markham, L3R 1B5, (416) 475-4085, Fax: (416) 475-8205, Nat'l Sales Mgr., Music Div.: Roger Graeme; Mgr. Music/Tape Div.: Doug Spence; Promo/Publicity, Music Div.: Michelle Silveria; Buyer/Supr. Pdt. Admin.: Vicki Howe; Mktg. Coord.: Valerie Helmer. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Rykodisc, Hannibal, Nexus, Silva Screen, Varese Sarabande, Kinetic, Marquis, CBC, Skylark, Denon Canada, Amber Music, Rounder, Denon, Darklight Music, Frontier, Ice, Ras, Sub Pop, Tommy Boy.

Discmart Ltd. ★, 530 Otto Rd., Unit 9, Mississauga, L5T 2L5, (905) 795-8266, Fax: (905) 795-9303, Pres.: Raymond Ng; Vice Pres.: Clement Ng; Vice Pres.: Raymond Ng, Jr. (Distributor, Importer, Exporter)

Distribution Domino, 219 Rue Demers, Montreal, H2T 1K6, (514) 289-1843, Fax: (514) 844-0757. (Distributor, Importer)

Distribution Fusion III, Inc.

5455 Rue Paré, Ste. 101, Montreal, H4P 1P7, (514) 738-4600, Fax: (514) 737-9780, Pres.: Jim West; Gen. Mgr./Admin.: Nancy Marley; Buyer: Mike Lariviere; Int'l Promo.: Jean-Pierre Leduc; A&R: Denis Barnabe. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer)

Labels Distributed: Audio: Justin Time, Just A Memory, Les Productions, Fukinik.

Labels Imported: Arhoolie, Celestial Harmonies, Fortuna, Kuckuck, Ellipsis Arts, Putumayo, Vanguard, Bonaire, Githorse, Tomato, Evidence, Intuition, NYC, Green Linnet (USA); Messidor, Enja, Wergo, Timeless (Holland); Soul Note, Black Saint (Italy); Fresh Sound (Spain); Elap (Denmark); CMP (Germany); King, Avant, JVC (Japan); BGO, Act, Blue Jackal, Atoll (France); Demon, Hallmark, Music Club (UK)

Distribution Select, 500 Ste-Catherine E., Montreal, H2L 2C6, (514) 849-6201, Fax: (514) 849-0764, Pres.: Rosaire Archambault; Vice Pres.: Aomar Dahman; Mktg. Dir.: Mario Lefebvre. (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Audiogram, Star Record, Double, Productions Guy, Cloutier, Melon Miel, Pingouin, Productions Gilbert Morin, Kasma, Victoire, Kappa, Artiste, Ed. Leila, Tox, Musi-Art, Prods. Yves Tremblay, Fukinik, Oxygene, Ricmar, Deauville, Montevideo, Passeport, Avantgarde, Tribal, Club, Big Bang, Plume, Chandelle Musique Quebec.

Labels Imported: Club du disque Arabe, Musidisc, E.P.M., Milan, Viola

Products/Accessories: CD, Tape & Record Care Products: Rocelco, Napa Valley, BMI, Allsopp; Storage & Carrying Cases: Rocelco, Napa Valley, BMI, Allsopp

Festival Distribution, Inc., 1351 Grant St., Vancouver, V5L 2X7, (604) 253-2662, Fax: (604) 253-2634E-Mail: fdi@wimsey.com, Mgr./Buyer (Pre-Recorded Music): Jack Schuller; Asst. Mgr.: Rachel Rocco. (Distributor)

Labels Distributed: Audio: Aral Tradition, Discos Fuentes, Flying Fish, Fogarty's Cove, Hightone, Jass, Mother of Pearl, Orleans, Pan, Red House, Redwood, Snowgoose, Sukay, Stash, Antones, Dos, Earthbeat, Music for Little People, Music of the World.

Handleman Co., 4760 72nd Ave. SE, Calgary, T2C 3Z2, (403) 236-3688, Branch Mgr.: Mike Barker. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Computer Games) (Distributor, Rackjobber)

Handleman Co., 140 Barr St., Saint Laurent, H4T 1W6, (514) 341-1822, Fax: (514) 735-4003. (Rackjobber)

Handleman Co., 10 Newgate Gate, #1-3, Scarborough, M1X 1C5, (416) 298-0411. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Computer Games) (Rackjobber)

Holborne Distributing Co. Ltd., 1260 Gorham St., Newmarket, L0G 1M0, (905) 773-6848, Fax: (416) 853-2955, COO: Frank P. Swain; Pres.: Duncan Swain; Vice Pres.: David Giroux; Gen. Mgr.: Doreen Cunningham; Nat'l Sales Mgr.: David Worral. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Importer, Exporter)

Labels Distributed: Audio: Solitudes, Rodeo, Banff, Invincible, Chacra, World Disc, Northtrack, Sounds of Nature, Total, Transitions, Earthsounds, Kappa, Nature Recording, Talking Taco, NorthSounds, Ken Davis, Scot-Disc, ARC Music, Kaleidoscope, Sattva, De Montagne, Heritage.

Labels Imported: BGS (Scotland); Living Music, Springhill, Nature Recordings, Talking Taco, Northwood (U.S.A.); ARC, Blue Flame (Germany); Larriken, Ken Davis (Australia); Edmar (Bermuda)

Labels Exported: BGS (Scotland); Living Music, Springhill, Nature Recordings, Talking Taco, Northwood (US); ARC, Blue Flame (Germany); Larriken, Ken Davis (Australia); Edmar (Bermuda)

KOPS Records ★, 229 Queen St. W., Toronto, M5V 1Z4, (416) 593-8523, Owner/Buyer (Pre-Rec. Music): M. Koppel; Buyer (Pre-Recorded Music): R. Bowman; Buyer (Record/Tape): Rob Bowman. (Compact Disc, Records (Singles)) (One-Stop)

Labels Imported: Goldmine, Soul Supply (UK)

Labels Exported: Goldmine, Soul Supply (UK)

KY-CAM Int'l Ltd., 1750 Plummer St., Unit 18, Pickering, L1W 3L7, (905) 420-8685, Fax: (905) 420-8790, Pres./Owner/Buyer: John Leatham; Office Mgr.: Mrs. Pat Gosling. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: Special Music, VoxBox, Sound RX, Dargason, Sequoia, Silver Wave, Serenity, Four Star Jazz, Vox/Cameo, Imagemaker, RHC Prod., Invincible, Raven, Midsummer Music, Canadian Naturescapes, Access Prod., Astrumuse, Emerald Green.

KOCH Int'l, Inc. ★, 1220 Ellesmere Rd., Unit 8, Scarborough, M1P 2X5, (416) 292-8111, Fax: (416) 292-8833, Gen. Mgr.: Dominique Zgarka; Opns. Mgr.: Lynnette Schneider; Sales/Mktg. Mgr.: Cyril Kaye; Mgr., Promo/Publicity: Angela Herens; Promo/Publicity Rep.: Beth Gibbs; Whse. Opns.: Jack Gouche; Returns/Shipping Clerk: Henry Pereira; Mgr. KOCH Publishing Div.: Norma Barnett; Data Entry: Cyndi Mason; Acctg. Dept.: Candy Stroud. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch), Enhanced CDs/CD Roms) (Distributor)

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Labels Distributed: Audio: (Cassette & Disc) CTI, Bar/None, Dreyfus, Edelton, Essay, Intrada, Minor Music, Postcards, PRA, Razor & Tie, Revels Records, Silver Wave, Smithsonian Folkways, Sugar Hill, Tzadik, Bridge, Candid, CRI, Entr'Acte, Ergo Classics, Label X, Library of Congress, Mode, Ondine, Our Musical Past, Preiser, Supraphon, Adam Records, Daemon, DRF, Edel America Records, Gothic, Imago, ISBA, Preamble etc.

KOCH Int'l, Inc., 10923-34A Ave., Edmonton, T6J 2T9, (403) 436-4839. Sales/Mktg. Rep.: Mike Maze. (Distributor)
Labels Distributed: Audio: See Scarborough, ON for product distribution list.

KOCH Int'l, Inc., 2050 Nelson St., Ste. 805, Vancouver, V6G 1N6, (604) 669-8363, Fax: (604) 669-8389. Sales/Mktg. Rep.: Michael Ryan. (Distributor)
Labels Distributed: Audio: See Scarborough, ON for product distribution list.

KOCH Int'l, Inc., 1555 Jean-Paul-Vincent, Ste. 241, Longueuil le, J4N 1L6, (514) 448-3533, Fax: (514) 448-2627. Branch Mgr.: Christian Perron; Promo/Publicity Rep.: Philippe Georgiades; Sales/Mktg. Rep.: Yves St-Onge; Customer Serv. Rep.: Stephanie Garceau. (Distributor)
Labels Distributed: Audio: See Scarborough, ON for product distribution list.

KOCH Int'l, Inc., 6607B Bilberry Dr., Orleans, K1C 4N5, (613) 841-0651, Fax: (613) 841-0652. Sales/Mktg. Rep.: Morgan Hladik. (Distributor)
Labels Distributed: Audio: See Scarborough, ON for product distribution list.

Leading Edge CD, Inc., 3719 98th St., Edmonton, T6E 5N2, (403) 465-0207, Fax: (403) 465-0209. Pres.: Randy Good; Sales: Kevin Redmond. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (Singles), Accessories) (Importer, Exporter)
Labels Imported: Over 2000 Record Labels-major and independent from USA, Japan, United Kingdom and Germany
Products/Accessories: Accessories: Computer Software & Database for Wholesale & Record Retailers

Madacy Music Group, Inc., 1865 Trans Canada Hwy., Dorval, H9P 1J1, (514) 683-9320, Fax: (514) 683-7848. Pres.: Amos Alter; Mgr./Buyer (Pre-Rec. Music): Ronald Brasseur. (Distributor)
Labels Distributed: Audio: Analekta, Canabel, DMI, Sound Sensation, Sound Effects, Collection Souvenir, Clascal Masterpieces, CDFX, Kiddie Collection.

MaGaDa Int'l

9575 Illinois, Ste. 610, Brossard, J4Y 3A5, (514) 659-6560, Fax: (514) 659-4079, E-Mail: magada.com@total.net. Pres.: Robert LeMay; Gen. Mgr.: Daniele LeBlanc. (Compact Disc, Cutsouts, Overstock) (Exporter)
Cutsouts/Overstocks: All major & independent labels.
Labels Exported: Alert, Analekta, Aquarius, Attic, BMG, Capitol, Chakra, Canadian Music Industries Corp., Dark Light, DDM, De Musik, Denon, Duke St., Festival, FRE, Fringe, Fusion III, Gamma, GSI, Hypnotic, Isba, Madacy, MaGaDa, Magnetic Air, Maze, MCA, Mezzo, Monogram, Nettwerk, Nile, Now See Hear, Oak Street, Outside, Page, Pearls From the Past, PolyGram, Polytel, Quality, Quinlan Road, Royalty

Midsummer Music Co., Inc., 1508 W. Second Ave., Ste. 270, Vancouver, V6J 1H2, (604) 737-2347, Fax: (604) 737-2395. Owner: Graham Way; Mgr.: Greg Joy; Buyer (Pre-Recorded Music): Brad Prevedoros. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Moulin D'or, Silver Wave, Canyon, Invincible, Gentle Persuasions, Time Line Productions, IKAUMA, Soundings of the Planet, Epiphany, Ancient Echoes, Magic Wing, Midsummer.

Labels Imported: Silver Wave, Canyon, Magic Wing, Thistlegate, Heavenly, Moulin D'or, Invincible, Regine, Gentle Persuasions, Canadian Naturescapes, Midsummer, Oasis, Ancient Echoes (Canada); Time Line Prods., IKAUMA, Soundings of the Planet, Epiphany
Labels Exported: Silver Wave, Canyon, Magic Wing, Thistlegate, Heavenly, Moulin D'or, Invincible, Regine, Gentle Persuasions (USA); Canadian Naturescapes, Midsummer, Oasis, Ancient Echoes (Canada); Time Line Prods., IKAUMA, Soundings of the Planet, Epiphany
Products/Accessories: Accessories: Touch-screen interactive kiosk music merchandisers

Music Service Bureau, 16408 - 117 Ave., Edmonton, T5M 3W2, (403) 451-0310, Fax: (403) 484-0594. Pres./Chief Buyer: Francisco Schipperheijn; Vice Pres., Mktg./Sales/A&R: Collin Snowball; Vice Pres., Finance: Harold Knopke; Dir., Int'l Sales: Sherwyn Payne. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Computer Games, Music Databases) (Distributor, Importer, Exporter, Record Label)
Labels Distributed: Audio: (Cassette & Disc) Cisco Ent. Group, Total Package Prods., MSBUSA, Don-One (USA); Dapper (Jamaica); Graylan, Hit Squad (United Kingdom); M.S.B. FIG-4, Fen-urim, Soul Shack, CEC-CMC, G Que, Buy The F_g Album (Canada).

Oasis Productions Ltd., 76 Cadorna Ave., Toronto, M4J 3X1, (416) 467-8820, Fax: (416) 467-9528. E-Mail: oasis@io.org. Pres./CEO: Grant Mackay; Sec./Treas./CFO: Ron Korb; Vice Pres., A&R: Gregory L. Przygocki; Office Mgr.: Koduvayur Jayaraman. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Oasis, New Heritage, World Masters, Deep Cave, Essence, Gourd Music, Maggie's Music, Mirage, Rising Star, Seventh Wave Productions, Spotted Peccary Music, Sounds True, Starfire, Makoche, Miramar, Sonic Images, Domo.

Ostro Home Entertainment, 1185 Taletonia, North York, M6A 2X1, (416) 785-5580, Fax: (416) 785-1219. Branch Mgr.: Rusty Gilchrist. (Distributor, Importer)

Pindoff Record Sales Ltd.

166 Norseman St., Toronto, M8Z 2R4, (416) 234-9211, Fax: (416) 234-9213. The ONE STOP Div., (Import/Export/Wholesale) (416) 234-9666, Fax: (416) 234-9196. Owner: K. Pindoff; Vice Pres., Retail Div.: Rick Lotman; Vice Pres., One Stop Div.: Vic Goldman; Buyer (Audio/Access.): B. MacKenzie; Buyer (Audio/Access.): A. Bonar; Buyer (Video): B. Vemum. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutsouts, Overstock, Computer Games, Accessories) (Distributor, One-Stop, Rackjobber, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) EMI, BMG, Warner, PGS, Sony, MCA, A&M, Various Indies, English and French, etc.; Video: (Cassette & Disc) Paramount, Disney, Fox, Malo, Columbia, HGV, Madacy, Warner, etc.
Products/Accessories: Blank Tape: BASF, Maxell, TDK, Sony; CD, Tape & Record Care Products: Koss; Storage & Carrying Cases: Ringo, CaseLogic, Laserline

R M P Record Sales Co. Ltd., 300 Bates Rd., Montreal, H3S 1A3, (514) 739-5662, (514) 739-8988, Fax: (514) 735-9252. Pres.: L. Faludi; Mgr./Buyer: C. Faludi. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories) (One-Stop)

Record Peddler, 619 Queen St. W., Toronto, M5V 2B7, (416) 504-4041, Fax: (416) 504-4069. Pres.: Ben Hoffman; Sales Mgr.: Praveer Bajjal. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor, Importer)
Labels Imported: Dance, Alternative, Rock (UK); specialist in vinyl & CD singles

Records on Wheels Ltd. & R.O.W. Ent., 255 Shields Ct., Markham, L3R 8V2, (905) 475-3550, Fax: (905) 475-4163. Pres.: Vito Ierullo; Mgr.: Don Ierullo; Buyer (Pre-Recorded Music): Ron Abercrombie; Buyer (Videos): Bob Kerr; Buyer: Rose Knapp. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutsouts, Overstock, Computer Games, Accessories) (Distributor, One-Stop, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) WEA, Sony, A&M, Poly, Quality, Capitol, BMG, MCA, all other majors; Video: (Disc) WH, Fox, MCA, Orion, Nova, IVE, Alliance, Vestron, Media and several others.

Labels Imported: Attic, Anthem, Quality, True North, Fringe, Network, Intrepid, Stony Plain, Star, Select, T.E. & several others.
Labels Exported: Attic, Anthem, Quality, True North, Fringe, Network, Intrepid, Stony Plain, Star, Select, T.E. & several others.

Roblan Distributors Ltd., 274 Church St., Toronto, M5B 1Z5, (416) 977-6490, Fax: (416) 977-3565. CEO: Sam Sniderman; Vice Pres.: Jason Sniderman; Mgr.: John McBride; Buyer (Videos): Catherine Carlinio. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutsouts, Overstock, Computer Games, Accessories) (Distributor)

St. Clair Entertainment Group, Inc., 5905 Thimms Blvd., Saint Laurent, H4S 1V8, (514) 339-2732, Fax: (514) 339-2737. Pres.: Miles Flood; Vice Pres.: Morey Richman; Controller: Kim Mac Nicol; Nat'l Sales Mgr.: Frank Trimarchi; Label Mgr.: Graham Garrard. (Distributor, Importer, Exporter)
Labels Imported: American Gramophone, Castle USA, Interworld, Legato, Dojo America, Sequel America, Transatlantic, Castle Communications, Castle Classics, Castle Collectors, Essential, Kaz, Marble Arch, MBS, Pulse, Sequel, Century Media, Challenge, A, Rectival, Chesky, Cymekob, Earache, Fierce, Futurist, Mayhem, Noise, Imagine, Imagine Nations, Basic, Greycliff, ITM, ITM Classics, ITM Pacific
Labels Exported: Sound of Tranquility, Art of Jazz, Blues Legends, A Celebration of Blues, Romantic Classics, Non Stop Dance, Christmas Happy Holidays, Instrumental Collection, Jazz Works, Kidz Up, Fiesta Latina, Mint Int'l, Passport Int'l, Pavarotti Highlights, House of Reggae, Prime Cuts, Showpiece, Mirage, Deuce, 2 Pack, Multipack.

Shannock Corp., 4222 Manor St., Burnaby, V5G 1B2, (604) 433-3331, Fax: (604) 433-4815. Pres.: W.G. McCartney; Buyer (Videos): Carol Epp; Buyers: J. Ford, U. Schnack. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Overstock, Accessories) (Distributor, One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) All major labels; Video: (Cassette & Disc) All major & independent.
Products/Accessories: Accessories: Complete Owned ACC Line, Protec; Blank Tape: TDK; CD, Tape & Record Care Products: Protec, Wittner; Storage & Carrying Cases: Casemaker, Satin, Storage King

Shannock Corp., 6120 Third St., #10 S.E., Calgary, T2H 1K4, (403) 253-2113, Fax: (403) 255-3359. Vice Pres., Accessories: Bill Bouvette. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, One-Stop, Rackjobber, Importer)

Products/Accessories: Accessories: Complete Owned ACC Line, Protec; Blank Tape: TDK; CD, Tape & Record Care Products: Protec; Storage & Carrying Cases: Storage King, Supreme

Shannock Corp., 1692 Dublin Ave., Unit 2, Winnipeg, R3H 1A8, (204) 632-0581. Branch Mgr.: Linda Morris. (Distributor)

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Sony Music Distribution, 2025 W. Broadway, Ste. 401, Vancouver, V6J 1Z6, (604) 734-5151, Fax: (604) 734-2347. (Distributor)

Trend Music Group, Inc. ★, 47 Racine Rd., Ste. 6, Toronto, M9W 6B2, (416) 749-6601, Fax: (416) 749-3918. Pres.: Jack Inhaber; Mgr.: Jerry Hochman; Asst. Gen. Mgr.: Neal Inhaber; A/R Mgr.: Lorne Lichtman; Buyer (Pre-Recorded Music): Jeff Bolter. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Importer)
Labels Distributed: Audio: (Cassette & Disc) Umbrella, Adelphi, Bescot, CMH, Alshire, Delta Music Group, Delmark, Flat Town Music Group, GNP Crescendo, Higher Octave, Jewel, Monitor, Muse, Nesak, Pickwick Int'l, Radiola, Sackville, Sonic Sounds, Hearts of Space, Real Music, Music Makers, Charly, Chiaroscuoro, Dynamite Int'l, Folk Era, Irish, Jazz Hour, Increase/Quicksilver, Start, Tring, Encore.

Underground Records ★, 2938 Bayview Ave., North York, M2N 6K5, (416) 733-3496. Pres.: Craig Coyle. (Compact Disc, Records (Singles)) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Disc) Underground, Stardust, Ripete, Eric.
Labels Imported: (Disc) Eric, Ripete (USA)
Labels Exported: (Disc) Underground, Stardust
Products/Accessories: Accessories: The Chum Chart Book

Video One Canada Ltd., 10 Morris Dr., Unit 40, Dartmouth, B3B 1K8, (902) 468-6661, Fax: (902) 468-2260. Gen. Mgr.: Kathy McNab. (Video - Cassette, Video - Disc, Accessories) (Distributor)

Video One Canada Ltd., 21 Mews Pl., Saint Johns, A1B 4N2, (709) 754-3437, Fax: (709) 754-3230. Gen. Mgr.: Barry James. (Video - Cassette, Video - Disc) (Distributor)
Products/Accessories: Blank Tape: Scotch, BASF, GoldStar

Video One Canada Ltd., 2220 N. Ridge Dr., Ste. 4, Saskatoon, S7L 6X8, (306) 933-4930, Fax: (306) 933-4139. Gen. Mgr.: Cory Madey. (Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor)

Video One Canada Ltd., 647 Wilton Grove Rd. W., Units 1 & 2, London, N6N 1N7, (519) 685-1502, (800) 265-6054, Fax: (519) 688-2059. Gen. Mgr.: Rudy Eyssen. (Video - Cassette, Video - Disc) (Distributor)
Labels Distributed: Video: (Cassette & Disc) All major studios and independents.

Video One Canada Ltd., 105 Scarsdale Rd., Toronto, M3B 2R2, (416) 447-9600, (800) 387-0184, Fax: (416) 447-7775. Gen. Mgr.: Tim Hawkins; Sales Mgr.: Mike Miller. (Video - Cassette, Video - Disc, Accessories) (Distributor)
Labels Distributed: Video: (Cassette & Disc) Warner, MCA, Paramount, Columbia, Disney, Fox, Alliance, Live, FHE, Hanna Barbera, MGM/UA, Coliseum, Cabin Fever, Pioneer, HBO, Vidmark, Republic, Playboy, PolyGram, Bamey, Orion, MPI, Cannon, Image.

Warner Music Canada Ltd., 1810 Birchmount Rd., Scarborough, M1P 2J1, (416) 491-5005, Fax: (416) 291-6044. Pres.: Stan Kulin; Jr. Vice Pres.: US Div.: Garry Newman; Sr. Vice Pres. Dom./Int'l Div.: Dave Tullington; Vice Pres., A&R: Kim Cooke. (Distributor)

MUSIC & VIDEO ACCESSORY MANUFACTURERS

English Plastics ★, 2 Finley Rd., Brampton, ON, L6T 1A9, (905) 451-6860, (800) 459-6518, Fax: (905) 451-7375, E-Mail: eplastic@idirect.com. Gen. Mgr.: Ravi Sharma; Prodn. Engineer: William Wong.
 Tape—Video: Carrying & Storage Cases, Cases, Handling Trays.

Hergott Plastics Ltd., 642 Colby Dr., Waterloo, ON, N2V 1A2, (519) 886-4631, Fax: (519) 886-4820. Pres.: Robert MacNeil. CD/Record—Safety lock long box.

LIFT Ltd., 39 Main St. S., Kenora, ON, P9N 1S8, (807) 468-8494, Fax: (807) 468-9147. Pres.: Donny Beasant. CD/Record—Carrying & Storage Cases.
 Tape—Audio/Video: Carrying & Storage Cases.

Multimedia Case Manufacturers, Inc. (MCM, Inc.) ★, 110 Denison St., Units 7-10, Markham, ON, L3R 1B6, (905) 477-9702, Fax: (905) 475-6773, E-Mail: prepac@interlog.com. Sr. Partner: Raj Singhal.
 Tape—Audio: Custom Clamshell Cases. Video: Carrying & Storage Cases, Clamshell/Presentation Cases.

Summit Magnetics (Canada) Ltd., 120 W. Beaver Creek Rd., Unit 11, Richmond Hill, ON, L4B 1L2, (905) 771-7000, Fax: (905) 771-6904. Pres.: Mr. Luk Sung Lam; Sales Mgr.: Grace Siu; Opns. Dir.: Michael Siu.
 CD/Record—Carrying & Storage Cases.
 Tape—Audio: Carrying & Storage Cases.

Summit Media, Ltd., 12840 Bathgate Way, Ste. 8, Richmond, BC, V6V 1Z4, (604) 266-3520, Fax: (604) 270-2877.
 CD/Record—Carrying & Storage Cases.
 Tape—Audio: Cassettes Magnetics.
 (Audio: Demagnetizers, Leader Tape.)

STORE FIXTURE MANUFACTURERS

Can-Am Merchandising Systems ★, 70 Shields Ct., Markham, ON, L3R 9T5, (800) 387-9790, Fax: (905) 475-1154, E-Mail: canam@io.org. Pres.: Jerry Pila.

Display Racks—(CD, Tape, Video); (Storage Cabinet, Storage Cabinets, Storage Cabinets)

LIFT LTD., 39 Main St. S., Kenora, ON, P9N 1S8, (807) 468-8494, Fax: (807) 468-9147. Pres.: Donny Beasant. Browser Boxes/Display Racks—(CD, Record, Tape, Video).

Summit Media, Ltd., 12840 Bathgate Way, Ste. 8, Richmond, BC, V6V 1Z4, (604) 266-3520, Fax: (604) 270-2877.
 Browser Boxes—(CD, Tape).

SECURITY & SURVEILLANCE SYSTEMS MANUFACTURERS

Hergott Plastics Ltd., 642 Colby Dr., Waterloo, ON, N2V 1A2, (519) 886-4631, Fax: (519) 886-4820. Pres.: Robert MacNeil. Reusable Security Packaging: Safety lockbox for CD's.

LIFT LTD., 39 Main St. S., Kenora, ON, P9N 1S8, (807) 468-8494, Fax: (807) 468-9147. Pres.: Donny Beasant. Reusable Security Packaging: ProTec covers for CD, tape, video.
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Alliance of Canadian Cinema, Television & Radio Artists (ACTRA), 2239 Yonge St., 3rd Floor, Toronto, ON, M4S 2B5, (416) 489-1311, Fax: (416) 489-1435. Pres.: Alexander Crawley.

Canadian Academy of Recording Arts & Sciences (CARAS) ★, 124 Merton St., Ste. 305, Toronto, ON, M4S 2Z2, (416) 485-3135, Fax: (416) 485-4978. Pres.: Lee Silversides; Exec. Dir.: Daisy Falle; Coord., Membership Servs.: Lesley Wakefield; Admin. Asst.: Carol-Lee Matthews.

Canadian Country Music Assn., 3800 Steeles Ave. W., Ste. 127, Woodbridge, ON, L4L 4G9, (905) 850-1144, Fax: (905) 856-1633. Exec. Dir.: Sheila Hamilton.

Canadian Independent Record Production Assn. (CIRPA) ★, 214 King St. W., Ste. 614, Toronto, ON, M5H 3S6, (416) 593-1665, Fax: (416) 593-7563, E-Mail: cirpa@interlog.com. Chmn.: Ray Danniels; Pres.: Brian Chater.

Canadian Music Publishers Assn. (CMPA), 56 Wellesley St. W., Ste. 320, Toronto, ON, M5S 2S3, (416) 926-1966, Fax: (416) 926-7521. Pres.: John C. Bird; Sec. and Legal Advisor: David A. Basskin.

Canadian Musical Reproduction Rights Agency Ltd. (CMRRA), 56 Wellesley St. W., Ste. 320, Toronto, ON, M5S 2S3, (416) 926-1966, Fax: (416) 926-7521. Pres.: David A. Basskin; Dir. of Opns.: Fred Merritt; Dir. of Copyright: Kathryn King.

Canadian Recording Industry Assn. (CRIA), 1250 Bay St., Ste. 400, Toronto, ON, M5R 2B1, (416) 967-7272, Fax: (416) 967-9415. Pres.: Brian Robertson.

ENTERTAINMENT ATTORNEYS

Cassels Brock & Blackwell ★, 40 Kine St. W., Scotia Plz., Ste. 2100, Toronto, ON, M5H 3C2, (416) 869-5725, Fax: (416) 360-8877. Partner: Peter E. Steinmetz, Q.C.; Partner: Frank P. Monteleone; Partner: Sheldon Teicher.

Farano Green, 22 St. Clair Ave. E., Ste. 1100, Toronto, ON, M4T 2Z6, (416) 961-2344, Fax: (416) 961-0585. Partner: Edmund L. Glinert.

M.P.V. Productions, Inc. ★, 33 Prince, Ste. 263, Montreal, PQ, H3C 2M7, (514) 875-1680, Fax: (514) 393-9246. Lawyer: Mark Vinet.

McCarthy Tetrault, Ste. 4700 Toronto Dominion Bank Tower, Toronto, ON, M5K 1E6, (416) 362-1812, Fax: (416) 868-1891. Partner: J. Stephen Stohn.

Michael Roy-Entertainment Law, Inc. ★, 2306 Sherbrooke St. E., Ste. 1, Montreal, PQ, H2K 1E5, (514) 525-9313, Fax: (514) 525-9291, E-Mail: mroyest@cam.org. Contact: Michael Roy.

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Praise Sound Productions ★, 3475 Seaforth Dr., Vancouver, BC, V5M 4C6, (604) 431-9887, Fax: (604) 431-9897. Pres.:

Metro Yaroshuk; Mktg. Dir.: Jerry Yaroshuk; Sales Mgr.: Willy Yaroshuk.

SOCAN (Society of Composers, Authors & Music Publishers of Canada) ★, 41 Valleybrook Dr., Don Mills, ON, M3B 2S6, (416) 445-8700, Fax: (800) 55-SOCAN. Pres.: Bill Henderson; Gen. Mgr.: Michael R. Rock; Mgr., Member Servs.: Lynne Foster.

MUSIC LIBRARIES

Sound Ideas, 105 W. Beaver Creek Rd., Ste. 4, Richmond Hill, ON, L4B 1C6, (905) 886-5000, Fax: (905) 886-6800. Pres.: Brian Nimers; V.P.: Mike Bell.

RECORD PROMOTION COMPANIES

Praise Sound Productions ★, 3475 Seaforth Dr., Vancouver, BC, V5M 4C6, (604) 431-9887, Fax: (604) 431-9897. Pres.: Metro Yaroshuk; Mktg. Dir.: Jerry Yaroshuk; Sales Mgr.: Willy Yaroshuk.

SCHOOLS & EDUCATIONAL INSTITUTIONS

The Banff Centre For The Arts, PO Box 1020, Banff, AB, T0L 0C0, (403) 762-6180, Fax: (403) 762-6444, E-Mail: sara_diamond@banffcentre.ab.ca. Exec. Producer: Sara Diamond; Assoc. Dir. Opns.: Cary brandt; Assoc. Dir. Prodn.: Jed DeCory.

Columbia Academy of Radio, Television & Recording Arts, 1295 W. Broadway, Vancouver, BC, V6H 3X8, (604) 736-3316, Fax: (604) 731-5458. Pres.: George McNeill; Gen./Sales Mgr.: Marty Hasselbach; Chief Admin. Officer: Ted Hockaday. (Engineering, Music)

Ontario Institute of Audio Recording Technology (O.I.A.R.T.) ★, 502 Newbold St., London, ON, N6E 1K6, (519) 686-5010, Fax: (519) 686-0162, E-Mail: inquiry@oiaart.org. Pres.: Paul Steenhuis; Dir., Opns.: Ken Trevenna; Registrar: Peter Krysztalovich. (Engineering)

Recording Arts Program of Canada, P.O. Box 11025 984 Hwy. #8, Stoney Creek, ON, L8E 5P9, (905) 662-2666, Fax: (905) 643-7520, E-Mail: recordingarts@bigwave.ca. Dir.: John Keca. (Engineering)

Recording Arts Program of Canada ★, 34 Chemin des Ormes, Sainte Anne des Lacs, PQ, J0R 1B0, (514) 224-8363. Dir.: John Keca. (Engineering)

Trebas Institute, 112 E. Third Ave., Ste. 305, Vancouver, BC, V5T 1C8, (604) 872-2666. Pres.: David P. Leonard. (Engineering, Music)

Trebas Institute, 410 Dundas St. E., Toronto, ON, M5A 2A8, (416) 966-3066. Pres.: David P. Leonard. (Engineering, Music)

Trebas Institute, 451 St. Jean St., Montreal, PQ, H2Y 2R5, (514) 845-4141. Pres.: David P. Leonard. (Engineering, Music)

Coda Management ★, 451 St. Jean St., Montreal, PQ, H2Y 2R5, (514) 845-4141. Pres.: David P. Leonard. (Engineering, Music)

BLANK & MAGNETIC MEDIA MANUFACTURERS

BASF Canada, Inc., 345 Carlingview Dr., Toronto, ON, M9W 6N9, (416) 675-3611, Fax: (416) 674-2536. Pres.: C. von Krafft; Business Mgr.: Paul Souliere; Mktg. Mgr.: John Clarry.

Disques RSB Disc, Inc., 8400 Cote de Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, Fax: (514) 342-0401, Pres.: Richard Belanger; Mktg. Dir./Sales Mgr.: Pierre M. Munha.

Industries Magra, 55 W. Ave. du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341, Pres.: Mario Paquet; Sales Mgr.: Pauline Roy.

Lee & Man Manufacturing Ltd., #323-13988 Cambie Rd., Richmond, BC, V6V 2K4, (604) 278-6238, Fax: (604) 688-3499. Pres.: Patrick Lee; Gen. Mgr.: Siu Kee Wai; Contact: Paul Wai.

Quantegy Int'l, Inc., 1770 Argenta Rd., Mississauga, ON, L5N 3S7, (905) 821-8840, Fax: (905) 821-8849, Vice Pres./Sales Mgr.: J.R. Pariselli.

Sony of Canada Ltd., 411 Gordon Baker Rd., Willowdale, ON, M2H 2S6, (416) 499-1414, Fax: (416) 499-2250. Gen. Mgr.: Ron Bourrier; Pro-Tape Mgr.: Toshi Okumura; Consumer Tape Mgr.: Marrie Thorp; Data Media Mgr.: Mike Argier.

Summit Magnetics (Canada) Ltd., 120 W. Beaver Creek Rd., Unit 11, Richmond Hill, ON, L4B 1L2, (905) 771-7000, Fax: (905) 771-6904, Pres.: Luk-Sung Lam; Sales Mgr.-Pro.: Grace Siu; Opns. Mgr.: Michael Siu.

BLANK TAPE LOADERS

AMtech (Analogue Media Technologies, Inc.), 55 Duke St., Montreal, PQ, H3C 2L8, (800) 777-1927, Fax: (514) 878-3693.



E-Mail: amtech@ibm.net, Pres.: George Frehner; Mktg. Dir.: Rick Dexter; Sales Mgr.: Al DiBuono; Sales Rep.: Guy Campeau.

Polaroid Canada, Inc., 350 Carlingview Dr., Rexdale, ON, M9W 5G6, (416) 675-3680, (800) 268-6970, Fax: (416) 675-3228, Gen. Mgr.: Ron Skinner; Sales/Promo. Planning Mgr.: Sandi Chinn.

ENVELOPES & MAILERS

AP Video Int'l, 20 Kinnear Ct., Richmond Hill, ON, L4B 1K8, (905) 886-8273, Fax: (905) 886-5386. COO: C. William French; Mgr., Bus. Devel.: Jim Fazackerley; Mgr., Home Video Opns.: Alan Sweet. (Video—Tape)

Ashland Video Corp. ★, 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry. (Video—Tape)

Canatron Corp.-WAVE, 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles. (Audio—CD, Tape)

Datamark Lithochrome, 2800 Francis Hughes Ave., Laval, PQ, H7L 3M4, (514) 663-0370, Fax: (514) 3850486. Pres.: Paul Kizner; Sales Mgr.: I. Engel; Mktg. Dir.: D. Engel. (Audio—CD, Tape, LP)

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, Fax: (514) 342-0401. Pres.: Richard Belanger; Vice Pres.: Sabin Brunst; Sales-USA: Pierina Nero; Sales-USA: Giovanna Iacono; Mktg. Dir./Sales Mgr.: Pierre M. Munha; CD-ROM Prodn. Mgr.: Giovanni D'Amico. (Audio—CD, Tape)

Langen-Kyoto, Inc., 6154 Kestrel Rd., Mississauga, ONT, L5T 1Z2, (905) 670-7200, Fax: (905) 670-5291. Gen. Mgr.: Peter S. Wardell. (Audio—CD)

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy. (Audio—Tape)

Ross-Elis Printing, Inc., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411, (800) 388-2996, Fax: (514) 861-7610. Pres.: Ken Peladeau; Gen. Mgr.: Francois Olivier; Salesman: Peter Kerr; Salesman: Nina Palmer Sheldon. (Audio—CD)

Targray Technology Int'l, Inc. ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson. (Audio—CD)

JACKET/SLEEVE MANUFACTURERS

Ashland Video Corp. ★, 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry. (Video—Tape)

Canatron Corp.-WAVE, 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles. (Audio—CD, Tape)

Datamark Lithochrome, 2800 Francis Hughes Ave., Laval, PQ, H7L 3M4, (514) 663-0370, Fax: (514) 3850486. Pres.: Paul Kizner; Sales Mgr.: I. Engel; Mktg. Dir.: D. Engel. (Audio—CD, Tape, LP)

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, Fax: (514) 342-0401. Pres.: Richard Belanger; Vice Pres.: Sabin Brunst; Sales-USA: Pierina Nero; Sales-USA: Giovanna Iacono; Mktg. Dir./Sales Mgr.: Pierre M. Munha; CD-ROM Prodn. Mgr.: Giovanni D'Amico. (Audio—CD, Tape)

Langen-Kyoto, Inc., 6154 Kestrel Rd., Mississauga, ONT, L5T 1Z2, (905) 670-7200, Fax: (905) 670-5291. Gen. Mgr.: Peter S. Wardell. (Audio—CD)

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy. (Audio—CD, Tape)

Plastichange Int'l, Inc., 650 Clairevue Blvd. W., Saint Bruno, PQ, J3V 6B4, (514) 441-6100, Fax: (514) 441-4521. Dir., Sales: Thomas E. Roberts; Dir., Mktg.: Sandra Hudon; Acct. Mgr.: Michael O'Brien; Acct. Mgr.: John Avery. (Audio—CD)

Ross-Elis Printing, Inc., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411, (800) 388-2996, Fax: (514) 861-7610. Pres.: Ken Peladeau; Gen. Mgr.: Francois Olivier; Salesman: Peter Kerr; Salesman: Nina Palmer Sheldon. (Audio—CD, Tape, LP)

Ross-Elis Printing, Inc., 7399 Cordner, Lasalle, PQ, H8N 2R5, (514) 595-7275, Fax: (514) 595-7772. Plant Mgr.: Fred Beeby; Asst. Plant Mgr.: Tom Mooney. (Audio—CD, Tape, LP) (Video—Tape, Disc)

Targray Technology Int'l, Inc. ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, Fax: (514) 695-0593,

E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson. (Audio—CD)

LABEL MANUFACTURERS

AP Video Int'l, 20 Kinnear Ct., Richmond Hill, ON, L4B 1K8, (905) 886-8273, Fax: (905) 886-5386. COO: C. William French; Mgr., Bus. Devel.: Jim Fazackerley; Mgr., Home Video Opns.: Alan Sweet. (Video—Tape)

Ashland Video Corp. ★, 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry. (Video—Tape)

Canatron Corp.-WAVE, 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles. (Audio—CD, Tape)

Datamark Lithochrome, 2800 Francis Hughes Ave., Laval, PQ, H7L 3M4, (514) 663-0370, Fax: (514) 3850486. Pres.: Paul Kizner; Sales Mgr.: I. Engel; Mktg. Dir.: D. Engel. (Audio—LP)

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, Fax: (514) 342-0401. Pres.: Richard Belanger; Vice Pres.: Sabin Brunst; Sales-USA: Pierina Nero; Sales-USA: Giovanna Iacono; Mktg. Dir./Sales Mgr.: Pierre M. Munha; CD-ROM Prodn. Mgr.: Giovanni D'Amico. (Audio—CD, Tape)

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy. (Audio—CD, Tape)

VTR Video, Inc., 34 Kem Rd., Don Mills, ON, M3B 1T1, (416) 443-0440, Fax: (416) 443-1319. Vice Pres./Gen. Mgr.: Jim King; Corp. Sales Rep.: Judy Charlton; Dir. Sales/Mktg.: Michael Zimmer. (Video—Tape)

PRINTING

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, Fax: (514) 342-0401. Pres.: Richard Belanger; Vice Pres.: Sabin Brunst; Sales-USA: Pierina Nero; Sales-USA: Giovanna Iacono; Mktg. Dir./Sales Mgr.: Pierre M. Munha; CD-ROM Prodn. Mgr.: Giovanni D'Amico.

Ross-Elis Printing, Inc., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411, (800) 388-2996, Fax: (514) 861-7610. Pres.: Ken Peladeau; Gen. Mgr.: Francois Olivier; Salesman: Peter Kerr; Salesman: Nina Palmer Sheldon.

Ross-Elis Printing, Inc., 7399 Cordner, Lasalle, PQ, H8N 2R5, (514) 595-7275, Fax: (514) 595-7772. Plant Mgr.: Fred Beeby; Asst. Plant Mgr.: Tom Mooney.

GRAPHIC DESIGN

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy.

POLYBAGS & SHRINKWRAP

Ashland Video Corp. ★, 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry. (Shrinkwrap)

Canatron Corp.-WAVE, 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles. (Shrinkwrap)

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, Fax: (514) 342-0401. Pres.: Richard Belanger; Vice Pres.: Sabin Brunst; Sales-USA: Pierina Nero; Sales-USA: Giovanna Iacono; Mktg. Dir./Sales Mgr.: Pierre M. Munha; CD-ROM Prodn. Mgr.: Giovanni D'Amico. (Shrinkwrap)

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy. (Shrinkwrap)

Targray Technology Int'l, Inc. ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson. (Shrinkwrap)

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Cinram Ltd. ★, 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophie; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown. Audio: C-O & Duplication.

Video: Duplication.

Concept Plastics, Ltd., 6575 Kestrel Rd., Mississauga, ON, L5T 1P4, (905) 670-2124, Fax: (905) 670-3403. Gen. Mgr.: John Massey; Accts. Rep.: Raj Singhal. Video: Tape Library Cases.

English Plastics ★, 2 Finley Rd., Brampton, ON, L6T 1A9, (905) 451-6860, (800) 649-6518, Fax: (905) 451-7375, E-Mail: eplastic@idirect.com. Gen. Mgr.: Ravi Sharma; Prodn. Engineer: William Wong. Video: Clam Shell/Presentation Cases, Trays.

Lee & Man Manufacturing Ltd., 13988 Cambie Rd., Ste. 323, Richmond, BC, V6V 2K4, (604) 278-6238, Fax: (604) 270-2157. Pres.: Patrick Lee; Gen. Mgr.: S.K. Wai; Sales Mgr.: Paul Wai. Audio: C-O, Preload, Cassette Boxes, Pancakes.

Multimedia Case Manufacturers, Inc. (MCM, Inc.) ★, 110 Denison St., Units 7-10, Markham, ON, L3R 1B6, (905) 477-9702, Fax: (905) 475-6773, E-Mail: prepac@interlog.com. Sr. Partner: Raj Singhal. Audio: Custom Presentation cases. Video: Clamshell/Presentation/Custom Cases.

My-Jor Enterprises, Inc., 91 Citation Dr., Unit 6, Concord, ON, L4K 2Y8, (905) 660-1172, Fax: (905) 660-8809. Pres.: Harvey Bean; Mgr.: Gayle Truman. Audio: C-O's, Boxes, Pancakes.

Omnisource (Div. of Targray Technology Int'l, Inc.) ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, (800) 668-0098, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Jason Finley. Audio: C-O's.

Summit Magnetics (Canada) Ltd., 120 W. Beaver Creek Rd., Unit 11, Richmond Hill, ON, L4B 1L2, (905) 771-7000, Fax: (905) 771-6904. Pres.: Mr. Luk Sung Lam; Sales Mgr.: Grace Siu; Opns. Dir.: Michael Siu. Audio: C-O, Slim Box, Library & Double Box.

Summit Media, Ltd., 12840 Bathgate Way, Ste. 8, Richmond, BC, V6V 1Z4, (604) 266-3520, Fax: (604) 270-2877. Audio: C-O, Preload, Cassette Boxes.

Targray Technology Int'l, Inc. ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson. Audio: CDs, Norelco boxes.

Tri-Tec Industries, Ltd., 6621 Innovator Dr., Mississauga, ON, L5T 2J3, (905) 795-8150, Fax: (905) 795-8153. Pres.: Simon Lee. Audio/Video: C-O's.

JEWEL BOX MANUFACTURERS

Cinram Ltd. ★, 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophie; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.

Concept Plastics, Ltd., 6575 Kestrel Rd., Mississauga, ON, L5T 1P4, (905) 670-2124, Fax: (905) 670-3403. Gen. Mgr.: John Massey; Accts. Rep.: Raj Singhal.

Summit Magnetics (Canada) Ltd., 120 W. Beaver Creek Rd., Unit 11, Richmond Hill, ON, L4B 1L2, (905) 771-7000, Fax: (905) 771-6904. Pres.: Mr. Luk Sung Lam; Sales Mgr.: Grace Siu; Opns. Dir.: Michael Siu.

Summit Media, Ltd., 12840 Bathgate Way, Ste. 8, Richmond, BC, V6V 1Z4, (604) 266-3520, Fax: (604) 270-2877.

Targray Technology Int'l, Inc. ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson.

Tri-Tec Industries, Ltd., 6621 Innovator Dr., Mississauga, ON, L5T 2J3, (905) 795-8150, Fax: (905) 795-8153. Pres.: Simon Lee.

RAW MATERIALS MANUFACTURERS

Plastichange Int'l, Inc., 650 Clairevue Blvd. W., Saint Bruno, PQ, J3V 6B4, (514) 441-6100, Fax: (514) 441-4521. Dir., Sales: Thomas E. Roberts; Dir., Mktg.: Sandra Hudon; Acct. Mgr.: Michael O'Brien; Acct. Mgr.: John Avery. Product(s): Thermoplastic

Targray Technology Int'l, Inc. ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson. Product(s): CD, U-V lacquer, mastering glass, targets, nickel

COMPACT DISC, CD-ROM, & VIDEODISC MANUFACTURERS

Americ Disc, Inc., 2525 Canadian St., Drummondville, PQ, J2B 8A9, (819) 474-2655, Fax: (819) 478-4575. Pres.: Pierre-A. Deschenes; Exec. Vice Pres.: Claude Fragan; U.S. Sales Mgrs.: Bob Bloom, Sharon Manly; Canadian Sales Mgr.: Harvey Winks. Type: CD, CD-ROM, CD-I.

AMtech (Analogue Media Technologies, Inc.), 55 Duke St., Montreal, PQ, H3C 2L8, (514) 878-8273, (800) 777-1927, Fax: (514) 878-3693, E-Mail: amtech@ibm.net. Pres.: George Frehner; Mktg. Dir.: Rick Dexter; Sales Mgr.: Al Dibouno; Sales Rep.: Guy Campeau.
Type: CD, CD-ROM.
Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Ashland Video Corp. ★, 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry.
Type: CD.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services, Credit Card Clearance Services, Macrovision.

Canatron Corp.-WAVE, 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles.
Type: CD.
Other Services: Warehouse.

Cinram Ltd. ★, 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophie; Vice Pres.: Bus. Devel.: C. William French; Mgr.: CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.
Type: CD, CDV, CD-ROM, CD-I, VHS.
Other Services: Warehouse, MIS (Inventory), Freight, Macrovision.

Concept Plastics, Ltd., 6575 Kestrel Rd., Mississauga, ON, L5T 1P4, (905) 670-2124, Fax: (905) 670-3403. Gen. Mgr.: John Massey; Accts. Rep.: Raj Singhal.
Type: CD.
Other Services: Warehouse.

Disques RSB Disc, Inc.

8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, Fax: (514) 342-0401. Pres.: Richard Belanger; Vice Pres.: Sabin Brunst; Sales-USA: Pierina Nero; Sales-USA: Giovanna Iacono; Mktg. Dir./Sales Mgr.: Pierre M. Munha; CD-ROM Prodn. Mgr.: Giovanni D'Amico.
Type: CD, Minidisc, CD-ROM, DVD.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services.

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy.
Type: CD.

Other Services: Direct Response - 800 services, Credit Card Clearance Services.

OmniSource (Div. of Targray Technology Int'l, Inc.) ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395, (800) 668-0098, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Jason Finley.
Type: CD, Videodisc, DMM, CDV, Minidisc, CD-ROM.
Other Services: Warehouse, Freight.

Summit Sound, Inc., McAndrews Rd., Westport, ON, K0G 1X0, (613) 273-2818, Fax: (613) 273-7325. Pres./Chief Engineer: David Daw; Mktg. Dir./Prodn. Coord.: Kathy Daw.
Type: CD.

Tri-Tec Industries, Ltd., 6621 Innovator Dr., Mississauga, ON, L5T 2J3, (905) 795-8150, Fax: (905) 795-8153. Pres.: Simon Lee.

PLATING & PRESSING PLANTS

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, Fax: (514) 342-0401. Pres.: Richard Belanger; Vice Pres.: Sabin Brunst; Sales-USA: Pierina Nero; Sales-USA: Giovanna Iacono; Mktg. Dir./Sales Mgr.: Pierre M. Munha; CD-ROM Prodn. Mgr.: Giovanni D'Amico.

OmniSource (Div. of Targray Technology Int'l, Inc.) ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395, (800) 668-0098, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Jason Finley.
(Videodisc)

MASTERING FACILITIES

AP Video Int'l, 20 Kinnear Ct., Richmond Hill, ON, L4B 1K8, (905) 886-8273, Fax: (905) 886-5386. COO: C. William French; Mgr., Bus. Devel.: Jim Fazackerley; Mgr., Home Video Opns.: Alan Sweet. (Video)

AMtech (Analogue Media Technologies, Inc.), 55 Duke St., Montreal, PQ, H3C 2L8, (514) 878-8273, (800) 777-1927, Fax: (514) 878-3693, E-Mail: amtech@ibm.net. Pres.: George Frehner; Mktg. Dir.: Rick Dexter; Sales Mgr.: Al Dibouno; Sales Rep.: Guy Campeau. (Audio) (CD Prep Services, Analog Cassette Mastering)

Ashland Video Corp. ★, 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry. (Video)

Audiolec Recording, 600 Port Royal W., Montreal, PQ, H3L 2C5, (514) 384-6667, Fax: (514) 388-1488. Pres.: T. Tubie; Sales Mgr.: Mike Tubie. (Audio) (CD Prep Services, Analog Cassette Mastering)

Canatron Corp.-WAVE, 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles. (Audio) (CD Prep Services, Analog Cassette Mastering)

Cinram Ltd. ★, 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophie; Vice Pres.: Bus. Devel.: C. William French; Mgr.: CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, DCC Prep Services)

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, Fax: (514) 342-0401. Pres.: Richard Belanger; Vice Pres.: Sabin Brunst; Sales-USA: Pierina Nero; Sales-USA: Giovanna Iacono; Mktg. Dir./Sales Mgr.: Pierre M. Munha; CD-ROM Prodn. Mgr.: Giovanni D'Amico. (Audio) (CD Prep Services, Analog Cassette Mastering)

Evergreen Audio-Visual Ltd. ★, 7170 Warden Ave., Unit 3, Unionville, ON, L3R 8B2, (905) 477-6322, Fax: (905) 477-9299. Pres.: L.S. Green. (Audio)

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy. (Audio) (CD Prep Services, Analog Cassette Mastering)

McClear Pathe Recording & Post Production Studios, 225 Mutual St., Toronto, ON, M5B 2B4, (416) 977-9740, Fax: (416) 977-7147. Pres.: Robert Richards; Vice Pres./Sales Mgr.: Bill Mather; Studio Mgr.: Pam Brookes. (Audio) (CD Prep Services, Analog Cassette Mastering)

OmniSource (Div. of Targray Technology Int'l, Inc.) ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395, (800) 668-0098, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Jason Finley. (Audio) (CD Prep Services, Analog Cassette Mastering)

Summit Sound, Inc., McAndrews Rd., Westport, ON, K0G 1X0, (613) 273-2818, Fax: (613) 273-7325. Pres./Chief Engineer: David Daw; Mktg. Dir./Prodn. Coord.: Kathy Daw. (Audio) (CD Prep Services, Analog Cassette Mastering)

Targray Technology Int'l, Inc. ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson. (Audio) (CD Prep Services)

CUSTOM TAPE DUPLICATORS

AP Video Int'l, 20 Kinnear Ct., Richmond Hill, ON, L4B 1K8, (905) 886-8273, Fax: (905) 886-5386. COO: C. William French; Mgr., Bus. Devel.: Jim Fazackerley; Mgr., Home Video Opns.: Alan Sweet.

Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, Digital Betacam, 1", 2", D2, D3, Hi 8mm, 3/4"SP High Speed Capability—Sprinter: SP, EP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services, Credit Card Clearance Services, Macrovision, Pro-Tape Distributor-Maxell & 3M.

AMtech (Analogue Media Technologies, Inc.), 55 Duke St., Montreal, PQ, H3C 2L8, (514) 878-8273, (800) 777-1927, Fax: (514) 878-3693, E-Mail: amtech@ibm.net. Pres.: George Frehner; Mktg. Dir.: Rick Dexter; Sales Mgr.: Al Dibouno; Sales Rep.: Guy Campeau.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Ashland Video Corp. ★, 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry. Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, 1", Betacam SP.
Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Number of slaves in operation: 5,500, Annual Unit Volume: 1,250,000, Service Area: UK, France, Germany, Australia, US, Mexico, Canada.
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services, Credit Card Clearance Services, Macrovision, Digital Standards Conversion.

Audiolec Recording

600 Port Royal W., Montreal, PQ, H3L 2C5, (514) 384-6667, Fax: (514) 388-1488. Pres.: T. Tubie; Sales Mgr.: Mike Tubie.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight.

Canatron Corp.-WAVE, 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles.

Audio: Cassette, Open Reel, DAT, Real-time, Digital High Speed Cassette.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Closed & Unclosed Captioning.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, On-Cassette
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services, Design Concept.

Cinram Ltd. ★, 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophie; Vice Pres.: Bus. Devel.: C. William French; Mgr.: CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.

Audio: Cassette, DAT, DCC, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, PAL, SECAM, High Speed Capability—TMD: SP, EP, Sprinter: SP, EP.
Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Macrovision.

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, Fax: (514) 342-0401. Pres.: Richard Belanger; Vice Pres.: Sabin Brunst; Sales-USA: Pierina Nero; Sales-USA: Giovanna Iacono; Mktg. Dir./Sales Mgr.: Pierre M. Munha; CD-ROM Prodn. Mgr.: Giovanni D'Amico.

Audio: Cassette, Digital Audio Duplication.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Fulfillment
Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services.

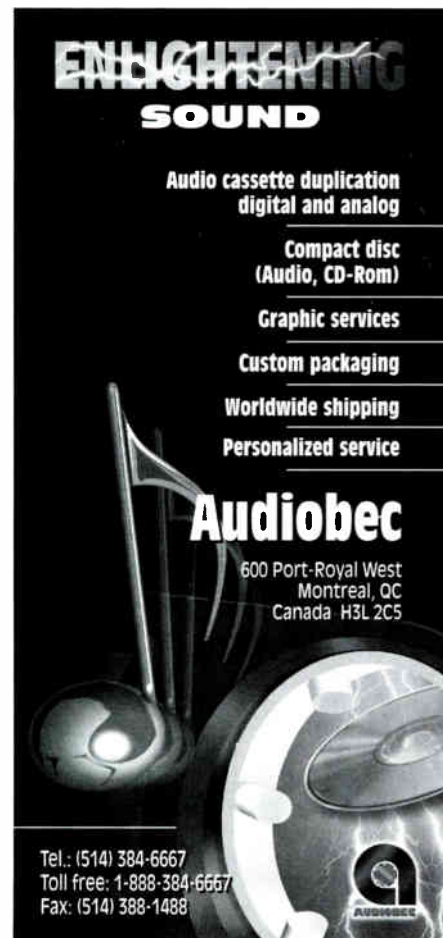
Evergreen Audio-Visual Ltd. ★, 7170 Warden Ave., Unit 3, Unionville, ON, L3R 8B2, (905) 477-6322, Fax: (905) 477-9299. Pres.: L.S. Green.

Audio: Cassette, Custom loaded blank cassettes.
Audio Packaging Services: Inserting, Labeling.

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy.
Audio: Cassette, Open Reel, DAT, Real-time.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Direct Response - 800 services, Credit Card Clearance Services.

McClear Pathe Recording & Post Production Studios, 225 Mutual St., Toronto, ON, M5B 2B4, (416) 977-9740, Fax: (416) 977-7147. Pres.: Robert Richards; Vice Pres./Sales Mgr.: Bill Mather; Studio Mgr.: Pam Brookes.
Audio: Cassette, Open Reel, DAT, Real-time.
Video: 3/4 U-Matic, 1/2 VHS Cassette, Beta.

OmniSource (Div. of Targray Technology Int'l, Inc.) ★, 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395,



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(800) 668-0098, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Jason Finley.
Audio: Cassette.
Audio Packaging Services: Inserting.
Other Services: Warehouse, Freight.

Praise Sound Productions ★, 3475 Seaforth Dr., Vancouver, BC, V5M 4C6, (604) 431-9887, Fax: (604) 431-9897. Pres.: Metro Yaroshuk; Mktg. Dir.: Jerry Yaroshuk; Sales Mgr.: Willy Yaroshuk.
Audio: Cassette, Open Reel, DAT, Real-time.
Video.
Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, Freight.

Summit Sound, Inc., McAndrews Rd., Westport, ON, K0G 1X0, (613) 273-2818, Fax: (613) 273-7325. Pres./Chief Engineer: David Daw; Mktg. Dir./Prodn. Coord.: Kathy Daw.
Audio: Cassette, DAT.
Audio Packaging Services: Inserting, Collating, Labeling, Design Servs. (In-).

Tri-Tec Industries, Ltd., 6621 Innovator Dr., Mississauga, ON, L5T 2J3, (905) 795-8150, Fax: (905) 795-8153. Pres.: Simon Lee.
Audio: .
Other Services: Warehouse.

VTR Video, Inc., 34 Kern Rd., Don Mills, ON, M3B 1T1, (416) 443-0440, Fax: (416) 443-1319. Vice Pres./Gen. Mgr.: Jim King; Corp. Sales Rep.: Judy Charlton; Dir. Sales/Mktg.: Michael Zimmer.
Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Betacam SP, 1/2" Beta, D2, D3.
Video Packaging Services: Inserting, Collating, Labeling, Mailing.
Other Services: Warehouse, MIS (Inventory), Freight.

PACKAGING SERVICES

Edelstein Diversified Co. Ltd., 21 Mount Vernon, Ville Saint Pierre, PQ, H8R 1J9, (514) 489-8689, (800) 461-8273, Fax: (514) 489-9707. Pres.: Stan Edelstein; Vice Pres. Sales/Mktg.: Mike Grevatt; Sales Mgr.: Richard Edelstein; Dir., Adv.: Jill Rosman; Accts. Mgr.: Peter Rozmovits; Accts. Mgr.: Jim Roumeliotis. Easy Opening Tear Tape)

Edelstein Diversified Specialties Ltd., 3857 Schaefer, Unit A&B, Chino, CA, 91710, (909) 628-3799, Fax: (909) 627-7150. Gen. Mgr.: Stephen Grevatt; Sales Mgr.: Les Faludi. Easy Opening Tear Tape)

Langen-Kyoto, Inc., 6154 Kestrel Rd., Mississauga, ON, L5T 1Z2, (905) 670-7200, Fax: (905) 670-5291. Gen. Mgr.: Peter S. Wardell. Inserting, Collating, Labeling, Mailing, Assembly & Packaging)

Roberts Technology Group of Canada, Inc. (Solias Div./Flex Film Div.), 896 Brock Rd., Unit 1, Pickering, ON, L1W 2X9, (905) 831-2323, Fax: (905) 831-3050. Nat'l Sales Mgr.: John McDowell.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING

Cinram Ltd. ★, 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophie; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.

TAPE DUPLICATING, PROCESSING EQUIPMENT & DEGAUSSING SYSTEMS

Cinram Ltd. ★, 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophie; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.

PACKAGING & LABELING EQUIPMENT

Edelstein Diversified Co. Ltd., 21 Mount Vernon, Ville Saint Pierre, PQ, H8R 1J9, (514) 489-8689, (800) 461-8273, Fax: (514) 489-9707. Pres.: Stan Edelstein; Vice Pres. Sales/Mktg.: Mike Grevatt; Sales Mgr.: Richard Edelstein; Dir., Adv.: Jill Rosman; Accts. Mgr.: Peter Rozmovits; Accts. Mgr.: Jim Roumeliotis.
Product(s): Easy Opening Pressure Sensitive TearTape

Edelstein Diversified Specialties Ltd., 3857 Schaefer, Unit A&B, Chino, CA, 91710, (909) 628-3799, Fax: (909) 627-7150. Gen. Mgr.: Stephen Grevatt; Sales Mgr.: Les Faludi.
Product(s): Easy Opening Pressure Sensitive TearTape

Langen-Kyoto, Inc., 6154 Kestrel Rd., Mississauga, ON, L5T 1Z2, (905) 670-7200, Fax: (905) 670-5291. Gen. Mgr.: Peter S. Wardell.
Product(s): CD packaging machinery designers & mfg.

Roberts Technology Group of Canada, Inc. (Solias Div./Flex Film Div.), 896 Brock Rd., Unit 1, Pickering, ON, L1W 2X9, (905) 831-2323, Fax: (905) 831-3050. Nat'l Sales Mgr.: John McDowell.
Product(s): Overwrappers, Bundling, Banding Machinery

COLLATING & CONVEYOR SYSTEMS

Langen-Kyoto, Inc., 6154 Kestrel Rd., Mississauga, ON, L5T 1Z2, (905) 670-7200, Fax: (905) 670-5291. Ger. Mgr.: Peter S. Wardell.
Product(s): Collators, Loaders, Conveyor Systems etc

CLEAN ROOM, QUALITY CONTROL & TEST EQUIPMENT

Neutrik Instrumentation, Inc., 3520 Griffith St., Saint Laurent, PQ, H4T 1A7, (514) 344-5220, Fax: (514) 344-5221. Dir., Engineering: Herman Eibich; Sales Mgr./Mktg. Dir.: Vincent Desouza.
Product(s): Audio Test Equip.

CHILE

RECORD LABELS

Caml Records S.A., Pedro de Valdivia 3178 - Nunoa, Santiago, (+56) 2.225-4000, Fax: (+56) 2.2051193; Gen. Mgr.: Luis Venega; Artistic Dir.: Patricio O'Ryan; Promo. Dir.: Veronica Ulloa.

EMI-Odeon Chilena S. A., Carlos Antunez 1959, Providencia, Santiago, (+56) 2.341-1313, Fax: (+56) 2.341-5443; Managing Dir.: Francisco Antonio Vitale; Finance Dir.: Cameron Earle; Contact: Cristian Rodriguez.
Labels Owned: Capitol, Chrysalis, Enigma, SBK; *Distributed:* Hispavox.

Musicland, Ave. Las Condes 6745, Santiago, (+56) 2.201 2519, (+56) 2.211 7000, Fax: (+56) 2.211 3259; Mailing Address: Eduardo Balazs, Exp #1121, PO Box 025285, Miami, FL 33102. Owner: Eduardo Balazs; Mgr.: Maria Julieta Marzullo; Sales Mgr.: Soledad Garcia; Buyer (Pre-Recorded Music): Eugenio Llanos.
Labels: Distributed: DA, DRG, Domo, Global Entertainment, Hearts of Space, Master Music, Real Music, Shanachie, Silver Wave, Toff.

PolyGram Discos, Cruz Del Sur 133, Piso 9, Las Condes, Santiago, (+56) 2.206 6362, Fax: (+56) 2.206 5930.
Labels: Distributed: RMM.

Sonidos Ltda./SRC Ediciones Ltda. ★, Casilla 16412, Santiago, (+56) 251 4352, Fax: (+56) 251 4352; Mgr./Dir.: Sergio Roman C.; Mgr.: Juan Carlos Rodriguez.
Labels: Distributed: ANS, Accoustic Music - Germany, Arc Music - England, Bordemar-Arak Pacha, Divucsa - Espana, Essex - USA, Mellopea - Argentina, Ultrason.

Sony Music Entertainment (Chile) Ltda. ★, Av. Suecia 2323, Providencia, Santiago, (+56) 2.204 9044, Fax: (+56) 2.225 9237; Managing Dir.: Jose Ebboli; Finance Dir.: Ramon Munoz; Mktg. Dir.: Carlos Valdivia; Sales Mgr.: Patricio Veliz; Int'l A&R Mgr.: Christine Castrillon; Local A&R Mgr.: Leo Garcia.
Labels Owned: Columbia, Epic.

Warner Music Chile ★, Josue Smith Solar 460, Providencia, Santiago, (+56) 2.231 5581, (+56) 2.231 8135, Fax: (+56) 2.231 1951; Managing Dir.: Alfonso Carbone; Head, Int'l: Cristian Livingstone; Adm. Mgr./Gen. Acct.: Alberto Maguida; Promo. Mgr.: Inah Falcao.
Labels Owned: Atlantic, CGD, Eastwest, Elektra, PWL, WEA, Warner Bros.; *Distributed:* Carrere, Rhino.

MUSIC PUBLISHERS

BMG Chile, S.A., Avenida 11 De Septiembre 2353, 3rd Floor, Providencia, Santiago, (+56) 2.233-2740, Fax: (+56) 2.233-2742, Managing Dir.: Edgardo Larrazabal.

EMI Music Publishing Chile S.A., Av. El Bosque Norte, #0177, Piso 6, Off. 603, Las Condes, Santiago, (+56) 2.203 3750, Fax: (+56) 2.203 3753, Copyright Mgr.: Magdalena Vicuna.

Peermusic Chile Ltda., Augusto Leguia Sur 79, Of. 1202, El Golf, Las Condes, Santiago, (+56) 2.335 0638, Fax: (+56) 2.335 0693, Contact: Claudia Vital.

Sony Music Entertainment (Chile) Ltda., Av. Suecia 2323, Providencia, Santiago, (+56) 2.204 9044, Fax: (+56) 2.225 9237, Publishing Mgr.: Luis Garay.

WHOLESALE & DISTRIBUTORS

Musicavision-Chile Films S.A., Ave. La Capitana 1200, Las Condes, Santiago, (+56) 2.220-1131, Fax: (+56) 2.218-8978. Managing Dir.: Jaime Roman; Prodn. Mgr.: Maria Eugenia Velasco; Promo. Mgr.: Enrique Avilez; Asst. to Mng. Dir.: Cecilia Tassara. (Distributor, Producer)
Labels Distributed: Audio: (Cassette & Disc) Musicavision, Sonovision, Discomagic, Nuevo Espacio.

World Radio History

Musicland

Ave. Las Condes 6745, Santiago, (+56) 2.201 2519, (+56) 2.211 7000, Fax: (+56) 2.211 3259. Mailing Address: Eduardo Balazs, Exp #1121, PO Box 025285, Miami, FL 33102. Owner: Eduardo Balazs; Mgr.: Maria Julieta Marzullo; Sales Mgr.: Soledad Garcia; Buyer: Eugenio Llanos. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Verabra Music Group, Masters Music, EWM, DA, Sugo, Silva Screen, Toff, Silver Wave, CTI, Trioka, Hearts of Space, Real Music, Par, Global Pacific, Sound Rx, Alerce, EMI, Sony, BMG, PolyGram, Beehive, Smashing, Griffin, Domo, DRG; Video: (Cassette) Smashing, Griffin.
Labels Imported: Verabra Music Group, Masters Music, EWM, DA, Toff (Europe); Silver Wave, CTI, Trioka, Hearts of Space, Real Music, Silva Screen, Sound Rx, Smashing, Sugo, Shanachie, Griffin, Domo, DRG (USA); Alerce, EMI, Sony, BMG, PolyGram (Chile); Beehive (UK)
Labels Exported: Verabra Music Group, Masters Music, EWM, DA, Arcade, Toff (Europe); Silver Wave, CTI, Trioka, Hearts of Space, Real Music, Silva Screen, Sound Rx, Smashing, Griffin, Sugo, Global Entertainment (US); Alerce, EMI, Sony, BMG, PolyGram (Chile); Beehive (UK); Shanachie
Products/Accessories: Accessories: Speaker/ interconnect/ digital/video cables, speakers, electronic components; Blank Tape: TDK, Maxell, BASF; Storage & Carrying Cases: Alpha

Sony Music Distribution (Chile) Ltda., Av. Suecia 2323, Providencia, Santiago, (+56) 2.204 9044, Fax: (+56) 2.225 9237. Planning/Dist. Mgr.: Sergio Leiva. (Distributor)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Sociedad Chilena de Ediciones Musicales Ltda. (SOCHEM), Edificio "Torre El Bosque", El Bosque Norte 0177, Las Condes, Santiago, (+56) 2.332 0110, Fax: (+56) 2.332 0111. Gen. Mgr.: Tomas Toledo Lopez; Creative Mgr.: Fernando Briceno.

PERFORMING & MECHANICAL RIGHTS ORGANIZATIONS

Sociedad Chilena del Derecho de Autor (SCD) ★, Condell 346 - Providencia, Santiago, (+56) 2.341 3151, Fax: (+56) 2.341 3190. Gen. Dir.: Santiago Schuster V.; Opns. Dir.: Tatiana Urrutia; Pres.: Luis Adviz.

CHINA

RECORD LABELS

Golden Pony Entertainment (HK) Ltd. Shanghai Office, Suite 6362 Jin Jiang Hotel, China, 59 Mao Ming Rd., Shanghai, (+86) 21.64152066, (+86) 21.62582582, Fax: (+86) 21.64152066; E-Mail: gpesha@gate.uninet.co.cn; Gen. Mgr./Chief Rep.: Mark Yokozawa.

Sony Music Entertainment (PRC), Inc., Suite 1819, Asia Jin Jiang Hotel, 8 Xinzhong Xi Jie, Gongti Beitou, Beijing, 100 027, (+86) 10.6508 9869, Fax: (+86) 10.6508 0922; Int'l Rep.: Daniel Zhao.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Vintex Cassettes Ltd., No. 70 Ren Min Da Dao Zhong, Zhanjiang Shi, Guangdong, (86) 759.3380302, (86) 759.3380710, Fax: (86) 759.3380303. Pres.: Sung Wan Leung; Sales Mgr.: Geoffrey Lee.
Audio: C-O/C-10-C-100/Plastic Comp/Norelco Box.

COMPACT DISC, CD-ROM, & VIDEODISC MANUFACTURERS

Shanghai United Optical Disc Co. Ltd. ★, 811 Heng Shan Rd., Shanghai, 200030, (86) 21.647-22137, (86) 21.641-53385, Fax: (86) 21.647-26781. Gen. Mgr.: Shiroharu Kawasaki; Vice Gen. Mgr.: Wu Fu-Yan; Mktg.: Qun Huang; Chief Engineer: Yao Qin-y.
Type: CD, DMM, CDV, Minidisc, CD-ROM.
Other Services: Warehouse, MIS (Inventory), Freight.

Sonopress Pan Asia Ltd., Beijing Hotel, Room 1629, East Chang An Ave. No. 33, Beijing, 100004, (86) 10.526 1655, Fax: (86) 10.522 5988.

PLATING & PRESSING PLANTS

Shanghai United Optical Disc Co. Ltd. ★, 811 Heng Shan Rd., Shanghai, 200030, (86) 21.647-22137, (86) 21.641-53385, Fax: (86) 21.647-26781. Gen. Mgr.: Shiroharu Kawasaki; Vice Gen. Mgr.: Wu Fu-Yan; Mktg.: Qun Huang; Chief Engineer: Yao Qin-y.



COLOMBIA

RECORD LABELS

BMG Ariola De Colombia, S.A., Calle 67, No. 7-94, Piso 12, Santa Fe de Bogotá, DC, (+57) 1.347 1255, Fax: (+57) 1.212 2281; Gen. Mgr.: Gonzalo Gutierrez Grau.

Compania Colombiana de Discos S.A. "Codiscos", Carrera 67 No. 1 Sur 92 Guayabal; Medellin, ANT, (+57) 4.255 7011, (+57) 4.255 7074, Fax: (+57) 4.285 2621; Pres.: Cesar Vallejo; Vice Pres.: Alvaro Arango; Sales/Export Mgr.: Julio Patino; A&R Mgr.: Fernando Lopez.
Labels Owned: Costeno, De Oro, Famoso, Zeida; *Distributed:* La Discoteca, M.P., Musart, TH.
Int'l Reps.: Discos Musart (Mexico); Balboa (Venezuela).

Discos Fuentes ★, Carrera 51 No. 13-223, Apartado Aero 1960, Medellin, (+574) 265-7000, (+574) 265-7976, Fax: (+574) 265-2772; Gen. Mgr.: Conrado Dominguez.
Labels Owned: Tropical; *Distributed:* Egrm (Cuba), Intertape (Switzerland), Miramar (USA), Music Hall (Argentina), Ojala (Cuba), Onix Fediscos, Parnaso (USA), Velvet (Venezuela), Virrey (Peru).
US Reps.: Vedisco (USA).
Int'l Reps.: Balboa Records (Mexico); Salsa Productions (France); Fediscos (Fediscos) (Ecuador); El Virrey (Peru); Velvet, Discorona (Venezuela); Fonomusic (España); Heriba (Bolivia); Union Records (Chile); Industrias Fonograficas (Paraguay).

EMI Colombia S.A., Carrera 11A, No. 93, A-80, Piso 4, Santa Fe de Bogotá, (+57) 1.623 6049, Fax: (+57) 1.236 5937; Managing Dir.: Jaime Hernandez; Mktg. Mgr.: Ciro Vargas; Commercial Mgr.: Juan Carlos Torres.

Editora Y Promotora Musical Colombiana Ltda. "EDIPROM", Cra. 52 No. 25-144, Medellin, Antioquia, 3308, (+57) 4.265-7411, (+57) 4.265-7455, Fax: (+57) 4.265-1432; Dir.: Elba Johnson; Legal Rep.: Gabriel Restrepo.

FM Discos Y Cintas Ltda., Calle 114 No. 6A-92 Ofc 419, Centro Comercial Hacienda, Santa Fe de Bogotá, (+57) 4.285-2621; Vice Pres.: Juan Diego Montoya; Dir. A&R: Jorge Bernal; Dir. Mktg.: Martha Velandia; Dir. Promo.: Nestor Raul Camacho.
US Reps.: Musical Productions, Fania (USA).

Industrias Fonograficas Victoria Ltda., Carrera 52, No. 25-144, Medellin, Antioquia, (+57) 4.265-7455, (+57) 4.265-7411, Fax: (+57) 4.265-1432; Gerente: Otoniel Cardona U.; Ad/Trador: Gabriel Restrepo.
Labels Owned: Discos Victoria; *Distributed:* Ansonia, Camino, Disa Discos Sabinas, King, Lucas, Multimusic, S.A. de C.V., Suramericana, Roberto Torres-Guajiro.

Nota Alternativa Producciones Ltda. ★, Cate 20N 5AN-44 Apt. 503; Cali, (+57) 2.339 7523, Fax: (+57) 2.667 8893.
Labels Owned: Nota Alternativa.

PolyGram Records, Calle 99, No. 12-39, Piso 4, Santa Fe de Bogotá, D.C., (+57) 1.621 9661, (+57) 1.621 9651, Fax: (+57) 1.621 9671; Managing Dir.: Fidel Jaramillo; Gerente General: Carlos Eduardo Hernandez.

RMM Records, Calle 99 No. 12-39, Bogotá, (+57) 1.621 9661, (+57) 1.621 9651, Fax: (+57) 1.621 9671; Gerente General: Carlos Eduardo Hernandez; Gerente Promo.: Carlos H. Samiento; Dir., Press/TV: Adriana Padilla.

Sonolux, Ave. De Las Americas 65-76, Santa Fe de Bogotá, (+57) 1.414 0077, Fax: (+57) 1.414 1402; Gen. Mgr.: Alvaro Duque; Commercial Mgr.: Martin Felipe Wohlgemuth; A & R: Hugo Gutierrez.
Labels: *Distributed:* JXN, Toco Int'l.

Sony Music Entertainment (Colombia) S.A., Calle 94A No. 11A-50, Bogotá, D.C., (+57) 1.621 9151, (+57) 1.621 9246, Fax: (+57) 1.621 9257; Managing Dir.: Carlos A. Gutierrez; Finance Dir.: Alvaro Ruiz; A&R Dir.: Gabriel Munoz; Special Mktg. Mgr.: Heman Guevara.
Labels Owned: Columbia, Epic; *Distributed:* Capitol/EMI, Discomoda, Walt Disney, EMI, Melody, Orfeon.
US Reps.: Sony Music Int'l Dist. (NY).

Warner Music Colombia S.A., Calle 94, No. 11A-27, Piso 4, Santa Fe de Bogotá, (+57) 1.622 0530, Fax: (+57) 1.622 0385; Managing Dir.: Weiland Katka.

MUSIC PUBLISHERS

BMG Ariola De Colombia, S.A., Calle 67 No. 7-94, Piso 12, Santa Fe de Bogotá, (+57) 1.347 1255, Fax: (+57) 1.212 2281, Managing Dir.: Gonzalo Gutierrez Grau; Mktg. Dir.: Juan Antonio Caballero.

Administered: BMG Arabella/BMG Edim (Mexico), BMG Music Publishing Int'l Ltda. (UK), Ediciones Musicales BMG Ariola S.A. (Spain), Karen Publishing.

MTM Ltda.-Musica Talento & Mercadeo Ltda. ★, Cra. 7 No. 115-30/60, Of. 418 Zona D, Santafe de Bogotá, (+57) 1.620-3717, (+57) 1.620-3737, Fax: (+57) 1.620-3660; Pres.: Francisco Montoya; Gen. Mgr.: Humberto Moreno; Prof. Mgr.: Dora I. Ochoa.

Promotora Colombiana De Musica Ltda., Carrera 67 No. 1 Sur 92 A.A. 14-28, Medellin, Antioquia, (+57) 94.255-7074, Fax: (+57) 94.285-2621, Gen. Mgr.: Sylvia N. Arango D.
Administered: Crab, EMI Music Publishing, Ediciones Musicales Hispanas, Edimusa, Emlasa, M.R.T., Quiroga, Rimo, Sadram, Sochem.

Sony Music Entertainment (Colombia) S.A., Calle 94A No. 11A-50, Santa Fe de Bogotá, (+57) 1.621 9151, Fax: (+57) 1.621 9246, Managing Dir.: Carlos Gutierrez; Opns. Dir.: Gustavo Lopez; Finance Dir.: Alvaro Ruiz; A&R Dir.: Gabriel Munoz; Publishing Mgr.: Alfredo Vega J.
Administered: Walt Disney Music, Ediciones Musicales Orbe/Orbemusa, Hollywood Pictures Music, Marco Musical S.A. de C.V., Private Pleasure Music, Touchtone Pictures Music, Wonderland Music Co., Inc.

WHOLESALERS & DISTRIBUTORS

Codiscos, S.A., Cra. 67 No. 1 Sur 92 A.A. 1428, Medellin, (+57) 4.255-7074, Fax: (+57) 4.285-2621. Pres.: Cesar Vallejo; A&R Vice Pres.: Alvaro Arango; Sales Mgr.: Julio Patino. (Exporter)
Labels Distributed: Audio: (Cassette & Disc) Zeida, Costeno y Famoso.

MTM, Cra. 7a No 115-30/60 Of. 418 Zona D, Santafe de Bogotá, (+57) 1.620-3717, (+57) 1.620-3737, Fax: (+57) 1.620-3660. Managing Dir.: Humberto Moreno; Mktg./Promo. Mgr.: William Escobar; Pdct. Coord.: Gladys Ayala. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Computer Games) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Narada Media, Copa Records, Domo Music Group, Delphine, Sonografica, Queen Recording, Inc., Talento.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

ASINCOL - Asociacion de Productores e Industriales Fonograficos de Colombia, Jorge Baron, Of. 207, Apt. 101540, Bogotá, DE., Pres.: Carlos A. Gutierrez.

PERFORMING & MECHANICAL RIGHTS ORGANIZATIONS

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57) 4.285-2621. Pres.: Cesar Vallejo; Export & Sales Mgr.: Julio Patino; A&R Vice Pres.: Alvaro Arango.

Industrias Philips de Colombia S.A./Business Unit Music, Calle 13, No. 51-39, Santafe de Bogotá, CUN, (+57) 1.260 0600, Fax: (+57) 1.261 0139. Commercial Mgr.: Martin Wohlgemuth; Int'l Rep. Dir.: Diana Rodriguez; Hispanic Repertoire Dir.: Mauricio Montenegro; Artistic Dir.: Pablo Tedesch.

MUSIC LIBRARIES

Audiovisuales America Ltda. ★, Carrera 54 No. 75-45, Barranquilla, (+57) 95.356-0977, Fax: (+57) 95.356-0977. Pres.: Tony Fortou E.; Vice Pres.: Adelaida Reyes C.

PUBLIC RELATIONS COMPANIES

Audiovisuales America Ltda. ★, Carrera 54 No. 75-45, Barranquilla, (+57) 95.356-0977, Fax: (+57) 95.356-0977. Pres.: Tony Fortou E.; Vice Pres.: Adelaida Reyes C.

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57) 4.285-2621. Pres.: Cesar Vallejo; Export & Sales Mgr.: Julio Patino; A&R Vice Pres.: Alvaro Arango.

RECORD PROMOTION COMPANIES

Audiovisuales America Ltda. ★, Carrera 54 No. 75-45, Barranquilla, (+57) 95.356-0977, Fax: (+57) 95.356-0977. Pres.: Tony Fortou E.; Vice Pres.: Adelaida Reyes C.

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57) 4.285-2621. Pres.: Cesar Vallejo; Export & Sales Mgr.: Julio Patino; A&R Vice Pres.: Alvaro Arango.

Industrias Philips de Colombia S.A./Business Unit Music, Calle 13, No. 51-39, Santafe de Bogotá, CUN, (+57) 1.260 0600, Fax: (+57) 1.261 0139. Commercial Mgr.: Martin Wohlgemuth; Int'l Rep. Dir.: Diana Rodriguez; Hispanic Repertoire Dir.: Mauricio Montenegro; Artistic Dir.: Pablo Tedesch.

ENVELOPES & MAILERS

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57) 4.285-2621. Pres.: Cesar Vallejo; Export & Sales Mgr.: Julio Patino; A&R Vice Pres.: Alvaro Arango. (Audio—LP)

Disonex, Calle 99 No. 8-53, Bogotá, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz. (Audio—CD, Tape, LP)

Sonolux, Avda De Las Americas 65-76, Bogotá, (+57) 1.414 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque;

Sales/Mktg. Mgr.: Martin F. Wohlgemuth. (Audio—CD, Tape, LP)

JACKET/SLEEVE MANUFACTURERS

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57) 4.285-2621. Pres.: Cesar Vallejo; Export & Sales Mgr.: Julio Patino; A&R Vice Pres.: Alvaro Arango. (Audio—LP)

Disonex, Calle 99 No. 8-53, Bogotá, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz. (Audio—CD, Tape, LP)

Sonolux, Avda De Las Americas 65-76, Bogotá, (+57) 1.414 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth. (Audio—CD, Tape, LP)

LABEL MANUFACTURERS

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57) 4.285-2621. Pres.: Cesar Vallejo; Export & Sales Mgr.: Julio Patino; A&R Vice Pres.: Alvaro Arango. (Audio—Tape, LP)

Disonex, Calle 99 No. 8-53, Bogotá, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz. (Audio—CD, Tape, LP)

Sonolux, Avda De Las Americas 65-76, Bogotá, (+57) 1.414 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth. (Audio—CD, Tape, LP)

PRINTING

Sonolux, Avda De Las Americas 65-76, Bogotá, (+57) 1.414 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth.

POLYBAGS & SHRINKWRAP

Disonex, Calle 99 No. 8-53, Bogotá, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz. (Shrinkwrap)

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Disonex, Calle 99 No. 8-53, Bogotá, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz. Audio: Cassettes, Records.

JEWEL BOX MANUFACTURERS

Disonex, Calle 99 No. 8-53, Bogotá, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz.

COMPACT DISC, CD-ROM, & VIDEODISC MANUFACTURERS

Disonex, Calle 99 No. 8-53, Bogotá, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz. Type: CD. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services.

PLATING & PRESSING PLANTS

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57) 4.285-2621. Pres.: Cesar Vallejo; Export & Sales Mgr.: Julio Patino; A&R Vice Pres.: Alvaro Arango. (LP's)

Disonex, Calle 99 No. 8-53, Bogotá, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz. (LP's)
Type: CED.

MASTERING FACILITIES

Audiovisuales America Ltda. ★, Carrera 54 No. 75-45, Barranquilla, (+57) 95.356-0977, Fax: (+57) 95.356-0977. Pres.: Tony Fortou E.; Vice Pres.: Adelaida Reyes C. (Audio & Video) (CD Prep Services, Analog Cassette Mastering)

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57)



4.285-2621. Pres.: Cesar Vallejo; Export & Sales Mgr.: Julio Patino; A&R Vice Pres.: Alvaro Arango. (Audio)

Disonex, Calle 99 No. 8-53, Bogota, (57) 1.257 2014, (57) 1.610 2159, Fax: (57) 1.201 8492. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz. (Audio) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Sonolux, Avda De Las Americas 65-76, Bogota, (57) 1.414 0077, Fax: (57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth. (Audio)

CUSTOM TAPE DUPLICATORS

Audiovisuales America Ltda. ★, Carrera 54 No. 75-45, Barranquilla, (57) 95.356-0977, Fax: (57) 95.356-0977. Pres.: Tony Fortou E.; Vice Pres.: Adelaida Reyes C. Audio: Cassette, Open Reel, DAT, Real-time. Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL, SECAM, 1/2" Beta.

Audio/Video Packaging Services: Inserting, Labeling, Mailing. Other Services: Warehouse, Freight, Shipments.

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (57) 4.255-7011, Fax: (57) 4.285-2621. Pres.: Cesar Vallejo; Export & Sales Mgr.: Julio Patino; A&R Vice Pres.: Alvaro Arango. Audio: Cassette.

Disonex, Calle 99 No. 8-53, Bogota, (57) 1.257 2014, (57) 1.610 2159, Fax: (57) 1.201 8492. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz. Audio: Cassette, Open Reel.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing. Other Services: Warehouse, MIS (Inventory), Direct Response - 800 services.

Industrias Philips de Colombia S.A./Business Unit Music, Calle 13, No. 51-39, Santafe de Bogota, CUN, (57) 1.260 0600, Fax: (57) 1.261 0139. Commercial Mgr.: Martin Wohlgemuth; Int'l Rep. Dir.: Diana Rodriguez; Hispanic Repertoire Dir.: Mauricio Montenegro; Artistic Dir.: Pablo Tedesch. Audio: Cassette.

Sonolux, Avda De Las Americas 65-76, Bogota, (57) 1.414 0077, Fax: (57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth. Audio: Cassette, Open Reel, DAT.

Audio Packaging Services: Inserting, Collating, Labeling, Mailing. Other Services: Warehouse, Freight.

TAPE DUPLICATING, PROCESSING EQUIPMENT & DEGAUSSING SYSTEMS

Sonolux, Avda De Las Americas 65-76, Bogota, (57) 1.414 0077, Fax: (57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth.

COSTA RICA

RECORD LABELS

Distribuidora Urbana ★, Pavas, Del Ins 50 Metros Oeste, Auco Disco, San Jose, (+506) 296 5864, Fax: (+506) 232 2292; Pres.: Enrique Salgado Z.

Sony Music Entertainment (Central America), S.A., Contiguo a la Pegaso Ind., San Vicente de Moravia; San Jose, (+506) 297 2050, Fax: (+506) 297 2005; Managing Dir.: Rick Correo; Dir.: Finance/Opns.: Jose Cardona; Special Mkts. Mgr.: Jorge Badilla. *Labels Owned*: Columbia, Epic, Indica; *Distributed*: BMG, Karen, MCA, Max Music, Platano, Seco, West Side. *US Reps.*: Sony Discos (FL).

MUSIC PUBLISHERS

Sony Music Publishing (Central America), S.A., Contiguo a la Pegaso Ind., San Vicente de Moravia, San Jose, (+506) 297 2050, Fax: (+506) 297 2005, Managing Dir.: Ricky Correo; Royalty Mgr.: Roxana Umana.

WHOLESALE & DISTRIBUTORS

Auco Disco Ltda. ★, 50 Oeste del I.N.S., Pavas, San Jose, (+506) 220-2494, Fax: (+506) 232-2292. Pres.: Enrique Salgado. (Distributor, Importer)

Sony Music Entertainment (Central America) S.A. ★, 700 Metros Norte de Novacentro, Moravia, (+506) 297 2050, Fax: (+506) 297 2005. Promo: Edgardo Barreras; Managing Dir.: Ricky Correo; Mktg. Dir.: Jorge Badilla. (Distributor) *Labels Distributed*: Audio: (Cassette & Disc) BMG, MCA, Geffen, GRP, Karen, RMM, Musart, TRP, J&N, Cayman.

JACKET/SLEEVE MANUFACTURERS

Sony Music Entertainment (Central America), S.A., 700 Metros Norte de Novacentro, San Jose, (506) 297-2050, Fax: (506) 297-2005. Managing Dir.: Ricky Correo; Dir.: Carlos Quesada; Promo/Mktg. Dir.: Edgardo Barreras. (Audio—Tape)

LABEL MANUFACTURERS

Sony Music Entertainment (Central America), S.A., 700 Metros Norte de Novacentro, San Jose, (506) 297-2050, Fax: (506) 297-2005. Managing Dir.: Ricky Correo; Dir.: Carlos Quesada; Promo/Mktg. Dir.: Edgardo Barreras. (Audio—Tape)

PRINTING

Sony Music Entertainment (Central America), S.A., 700 Metros Norte de Novacentro, San Jose, (506) 297-2050, Fax: (506) 297-2005. Managing Dir.: Ricky Correo; Dir.: Carlos Quesada; Promo/Mktg. Dir.: Edgardo Barreras.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Sony Music Entertainment (Central America), S.A., 700 Metros Norte de Novacentro, San Jose, (506) 297-2050, Fax: (506) 297-2005. Managing Dir.: Ricky Correo; Dir.: Carlos Quesada; Promo/Mktg. Dir.: Edgardo Barreras. Audio: Cassettes.

MASTERING FACILITIES

Sony Music Entertainment (Central America), S.A., 700 Metros Norte de Novacentro, San Jose, (506) 297-2050, Fax: (506) 297-2005. Managing Dir.: Ricky Correo; Dir.: Carlos Quesada; Promo/Mktg. Dir.: Edgardo Barreras. (Analog Cassette Mastering)

CUSTOM TAPE DUPLICATORS

Sony Music Entertainment (Central America), S.A., 700 Metros Norte de Novacentro, San Jose, (506) 297-2050, Fax: (506) 297-2005. Managing Dir.: Ricky Correo; Dir.: Carlos Quesada; Promo/Mktg. Dir.: Edgardo Barreras.

Audio: Cassette. Audio Packaging Services: Inserting, Collating, Labeling, Mailing. Other Services: Warehouse, MIS (Inventory).

MUSIC & VIDEO ACCESSORY MANUFACTURERS

A-R All Records Ltd. (LIFT Agent), 32, Sophoulis St., Nicosia, (357) 2.441-251, Fax: (357) 2.365-051. Contact: Gregory Konyalian. CD/Record—Carrying & Storage Cases. Tape—Audio/Video: Carrying & Storage Cases.

STORE FIXTURE MANUFACTURERS

A-R All Records Ltd. (LIFT Agent), 32, Sophoulis St., Nicosia, (357) 2.441-251, Fax: (357) 2.365-051. Contact: Gregory Konyalian. Browser Boxes/Display Racks—(CD, Record, Tape, Video).

SECURITY & SURVEILLANCE SYSTEMS MANUFACTURERS

A-R All Records Ltd. (LIFT Agent), 32, Sophoulis St., Nicosia, (357) 2.441-251, Fax: (357) 2.365-051. Contact: Gregory Konyalian. Reusable Security Packaging: ProTec covers for CD, tape, video. Systems: Store design, inventory mgmt systems.

WHOLESALE & DISTRIBUTORS

Musicalia Distributors, Calle El Conde #464, Esq. Espailant, Santo Domingo, (+809) 221-8445. Contact: Gilberto Gonzalez. (Distributor)

ECUADOR

RECORD LABELS

RMM/MTM Discos, Av. El Inca Y Guepi, No. 2069, Oficina 102, Quito, (+593) 2.250 210, Fax: (+593) 2.438 365; Contact: Gonzalo Jimenez; Contact: Aura Jimenez; Contact: Abad Paulina.

Labels Distributed: Discompacto Corp., FM Discos y Cintas, Industrias Plasticas Catamarca, Leader Music, Sonografica, Warner Music Int'l.

Sonolux, V.E. Estrada No. 100 Y Cedros, Ed. Banco de Credito P-3 Off-2, Guayaquil, ; Contact: Raul Escalante.

Sony Music Entertainment (Ecuador) S.A., Ave. Amazonas No. 4430 y Villalengua, Quito, (+593) 2.225 2154, Fax: (+593) 2.246 4445; Sales Mgr.: Rafael Arcos.

WHOLESALE & DISTRIBUTORS

Sony Music Distribution (Ecuador) S.A., Ave. Amazonas No. 4430 y Villalengua, Quito, (+593) 2.225 2154, Fax: (+593) 2.246 4445. Sales Mgr.: Rafael Arcos. (Distributor)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

APEIFE - Asociacion de Productores e Industriales Fonograficos Ecuatorianos, Av. Carlos Luis Plaza No. 101, Casilla 1276, Guayaquil, . Pres.: Carlos Pino Plaza.

PERFORMING & MECHANICAL RIGHTS ORGANIZATIONS

FEDISCOS S.A., KM 7 1/2 Via a la Costa, Guayaquil, (593) 4.352025, Fax: (593) 4.353930. Pres.: Patricia Feraud De Silva; Sales Mgr.: Fausto Feraud Manssur.

JACKET/SLEEVE MANUFACTURERS

FEDISCOS S.A., KM 7 1/2 Via a la Costa, Guayaquil, (593) 4.352025, Fax: (593) 4.353930. Pres.: Patricia Feraud De Silva; Sales Mgr.: Fausto Feraud Manssur. (Audio—Tape, LP)

LABEL MANUFACTURERS

FEDISCOS S.A., KM 7 1/2 Via a la Costa, Guayaquil, (593) 4.352025, Fax: (593) 4.353930. Pres.: Patricia Feraud De Silva; Sales Mgr.: Fausto Feraud Manssur. (Audio—Tape, LP)

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

FEDISCOS S.A., KM 7 1/2 Via a la Costa, Guayaquil, (593) 4.352025, Fax: (593) 4.353930. Pres.: Patricia Feraud De Silva; Sales Mgr.: Fausto Feraud Manssur. Audio: Shells, Roller Guide, Hubs, Noreico Box.

RAW MATERIALS MANUFACTURERS

FEDISCOS S.A., KM 7 1/2 Via a la Costa, Guayaquil, (593) 4.352025, Fax: (593) 4.353930. Pres.: Patricia Feraud De Silva; Sales Mgr.: Fausto Feraud Manssur. Product(s): Compounds, PBC

PLATING & PRESSING PLANTS

FEDISCOS S.A., KM 7 1/2 Via a la Costa, Guayaquil, (593) 4.352025, Fax: (593) 4.353930. Pres.: Patricia Feraud De Silva; Sales Mgr.: Fausto Feraud Manssur. (LP's)

MASTERING FACILITIES

FEDISCOS S.A., KM 7 1/2 Via a la Costa, Guayaquil, (593) 4.352025, Fax: (593) 4.353930. Pres.: Patricia Feraud De Silva; Sales Mgr.: Fausto Feraud Manssur. (Audio)

CUSTOM TAPE DUPLICATORS

FEDISCOS S.A., KM 7 1/2 Via a la Costa, Guayaquil, (593) 4.352025, Fax: (593) 4.353930. Pres.: Patricia Feraud De Silva; Sales Mgr.: Fausto Feraud Manssur. Audio: Cassette, DAT.

EL SALVADOR

RECORD LABELS

Sony Music Entertainment (El Salvador), S.A., Frente a Canal 2, Condominio Plaza Suiza, Local 6, San Salvador, (+503) 224 3846, (+503) 224 3950, Fax: (+503) 279 0016; Sales Mgr.: Ana Lillian Rodriguez.

WHOLESALEERS & DISTRIBUTORS

Sony Music Distribution (El Salvador) S.A., Frente Canal 2, Condo. Plz. Suiza, Loc. 6, San Salvador, (+503) 224 3846, (+503) 224 3950, Fax: (+503) 279 0016. (Distributor)

GHANA

RECORD LABELS

Achimoto Sounds Ltd., ★, PO Box 7657, Accra-North, (+233) 21.400929, Fax: (+233) 21.401498; Managing Dir.: George Odaty; Sec./Promos.: Randy Odaty; A&R Mgr.: Sheldon Odaty. *Labels Owned:* Chairman, Coret.

MUSIC PUBLISHERS

Achimoto Sounds Ltd., ★, Kwame Nkrumah Ave., Accra North, (+233) 21.400929, Fax: (+233) 21.233997, Pres.: George Odaty; Gen. Mgr.: Samuel Asare; Prof./Creative Mgr.: Byford Odaty; Sec./Promos.: Emma Anani.

WHOLESALEERS & DISTRIBUTORS

Jayzee Ventures Ltd., PO Box 11322, Community 11, Tema Ghana, 0221-6434, Fax: 021-712902. Chief Exec.: Jay Zwennes; Mgr.: May Abaka. (Compact Disc, Accessories) (Distributor) *Labels Distributed:* Audio (Disc) Heads Up, Positive Music, Tenacious, Mesa/Bluemoon, Sin-Drome, Ichiban, Warlock, Boulevard, Sheffield Lab, Par, Trioka, American Gramophone, Narda, Muse, Airus, Silver Wave, Brainchild.

GUATEMALA

RECORD LABELS

Discos De Centroamerica, S.A., 19 Avenida 15-62, Zona 10; Guatemala City, 01901, (+502) 2.332-9343, Fax: (+502) 2.368-1266; Pres.: Byron Galvez Thompson; Gen. Mgr.: Carlos A. Goody; A&R Mgr.: Juan Pablo Galvez; Admin. Mgr.: Blanca Avila. *Labels Owned:* Dideca; *Distributed:* EMI Odeon, Musical Productions, Inc., Peerless, Toco International, WEA International, Inc.

Sony Music Entertainment (Guatemala), S.A., 4a. Avenida 13-25 Zona 9, Guatemala, (+502) 234 3912, (+502) 232 8630, Fax: (+502) 231 6564; Sales Mgr.: Surama Theissen.

MUSIC PUBLISHERS

Editora Guatemalteca De Musica (DIMASI), 12th St., 3-27, Zone 1, Guatemala, 01001, (+502) 516907, Fax: (+502) 537457, Pres.: Byron Galvez Thompson; Mgr.: Lizbeth Woolfolk Ubico. *Affiliated:* Anna Musical Editora, BMG Edim, S.A. De C.V., Beechwood De Mexico, Cuberoot-Nueva Era Musical, EMI Music Publishing, Edimúsica Ltda., Editora De Musica WEA, S.A., Emlasa/Leo Musical, S.A., Geminis Musical, J&N Publishing, Peer Music/Mexico, PolyGram Music Publishing Ltd., Prodemus/Ecomus, Ltda, Promociones Musicales H.R.S.A., Unimúsica, Inc., Warner Chapell Music, S.A. De C.V.

WHOLESALEERS & DISTRIBUTORS

Discos de Centroamerica, ★, 19 Avenida 15-62, Zona 10, Guatemala, (+502) 3329343-47, Fax: (+502) 3671266. Pres.: Byron Galvez Thompson; Gen. Mgr.: Carlos Arturo Godoy; Adm. Mgr.: Blanca Avila Valdez; Promo Mgr.: Juan Pablo Galvez. (Compact Disc, Video - Cassette) (Distributor, Importer, Exporter) *Labels Distributed:* Audio (Cassette & Disc) WEA Int'l, Toco Int'l, Fabrica de Discos Peerless, EMI Music Int'l, Musical Prod./NRT Inc., AFG Sigma; Video (Cassette) WEA Int'l, Inc., PolyGram Int'l Music, B.V. *Labels Imported:* WEA Int'l, AFG Sigma, Musical Prodn. (USA); EMI Music Int'l (United Kingdom); Toco Int'l (The Netherlands); Fabrica de Discos Peerless (Mexico) *Labels Exported:* WEA Int'l, AFG Sigma, Musical Prodn., (USA); EMI Music Int'l (United Kingdom); Toco Int'l (The Netherlands); Fabrica de Discos Peerless (Mexico)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion Centroamericana de Productores Fonograficos (APROFONO), 19 Avenida 15-62, Zona 10, Guatemala City, 01901, (+502) 332 9343, Fax: (+502) 368 1266. Pres.: Byron Galvez Thompson.

INTERNATIONAL BROKERS/AGENTS OF MUSIC/VIDEO

Asociacion Centroamericana de Productores Fonograficos (APROFONO), 19 Avenida 15-62, Zona 10, Guatemala City, 01901, (+502) 332 9343, Fax: (+502) 368 1266. Pres.: Byron Galvez Thompson.

HONDURAS

RECORD LABELS

Sony Music Entertainment (Honduras), S.A., Barrio La Ronda, Edificio Guillen, 3er. Piso 12-A, Tegucigalpa, (+504) 373 568, Fax: (+504) 378 929; Sales Mgr.: Olga Sierra.

WHOLESALEERS & DISTRIBUTORS

Sony Music Distribution (Honduras) S.A., Barrio La Ronda, Ed. Guillen, 3er. Piso 12A, Tegucigalpa, (+504) 373 568, Fax: (+504) 378 929. (Distributor)

HONG KONG

RECORD LABELS

Amo Record Corp. (IFPI), ★, PO Box 95170 Tsim Sha Tsui PO, Kowloon, (+852) 710-8811, Fax: (+852) 710-7668; Gen. Mgr.: Paul Leung. *Labels Owned:* Musa, Sing Song Learn.

Avex Asia Ltd., Room 2410 Windsor House, 311 Gloucester Rd., Causeway Bay, (+852) 2504 2181, Fax: (+852) 2504 2007.

BMG Pacific Ltd., 58 Pak Tai St., 9/F Kai It Bldg., Kowloon, (+852) 712-5251, Fax: (+852) 761-0733; Mktg. Exec.: Anita Chan.

Labels Owned: Ariola, Arista, Hansa, RCA; *Distributed:* Beggars Banquet, Carrere, Curb, Delphine, Fantasy, Jive, Motown, Mute, PWL, Play It Again Sam, Sonet.

US Reps.: BMG Music Int'l (NY). *Int'l Reps.:* PT Musica Studios (Indonesia); BMG Pacific Sdn. Bhd. (Malaysia); BMG Philpina (Philippines); BMG Pte. Ltd. (Singapore); BMG Pacific (Thailand).

Beaver Music, B2 10/F, Hong Yuen Ct., No. 1 Tak Shing St., Tsimshatsui, Kowloon, (+852) 2721-3974, (+852) 2739-0109, Fax: (+852) 2724-0509; Managing Dir.: Steve Beaver; Gen. Mgr.: Frenches Lin. *Labels Owned:* Asia; *Distributed:* BMS, FCF, Meal Power, Radiorama, S.O.S., Saifam, Sintetico, Structura.

Cross Communications Ltd., ★, 577 Nathan Rd., Flat 11B, Ko's House; Hong Kong, (+852) 2780-1188, (+852) 2770-8282, Fax: (+852) 2770-6229; Gen. Mgr.: Alexander Y.C. Lee.

Labels Owned: Amazing Grace, Tao's Foundation, The Witness; *Distributed:* Brentwood Communications Group, Kingsway Music, Sparrow, Star Songs.

Golden Pony Entertainment (HK) Ltd., Mayfair Centre, 1/F, 4, Anchor St., Tai Kok Tsui, Hong Kong, (+852) 2789 0268, Fax: (+852) 2390 7630; Managing Dir.: Masahiro Tashiro; Gen. Mgr.: Keith Yip.

Labels Distributed: Acid Jazz, Beggars Banquet, Canyon Int'l, Chesky, Dentaflow, Echo, MNW, Mammoth, Mute, Open, Pony Canyon.

Int'l Reps.: Pony Canyon Inc. (Japan), Pony Canyon Taiwan (Taiwan), Pony Canyon Singapore (Singapore), Pony Canyon Malaysia (Malaysia), Golden Pony (China), Sampony (Korea), S. Stack Co. Ltd. (Thailand).

HNH Int'l Ltd., ★, 6th Fl., Sino Industrial Plaza, 9 Kai Cheung Rd., Kowloon, (+852) 2760 7818, Fax: (+852) 2760 1962; E-Mail: baxos@hnh.com; Managing Dir.: Klaus Heymann; Dir.: Anthony Anderson; Dir., A & R: Matthew Freeman. *Labels Owned:* Amadis, Artaria Editions, Donau, Linz, Lydian, Marco Polo, Marco Polo/Dacapo, Naxos Audio Books, Naxos International, Onefoot, Whitecloud, Yellow River; *Distributed:* ABC Classics, Celestial Court, Clarinet Classics, Continuum, Dillons, Fantasy, Lion, Orion.

J V C Musical Industries Hong Kong Ltd., 5 Canton Rd., Tsimshatsui, Kowloon, (+852) 376-1789, Fax: (+852) 375-3101; Pres.: Kaname Tajima; Vice Pres.: Tokimitsu Nishimura.

PolyGram Far East, 19/FL., Railway Plz., 39 Chatham Rd. S., Kowloon, (+852) 301-5678, Fax: (+852) 312-6262; Pres.:

Norman Cheng; VP, Reg'l Mktg., Int'l Pop: Robbie Dennis; Managing Dir.: Douglas Chan.

Labels Owned: A & M, Casablanca, D.G.G., Decca, Def Jam, Deram, Fontana, Go Discs, Island, London, Mercury, Motor, Motown, Philips Classics, Polydor, Toco, Verve; *Distributed:* Hollywood.

Shun Cheong Record Co. Ltd., Rm #802-4 Bank Centre, 636 Nathan Rd., Kowloon, (+852) 2332 2397, Fax: (+852) 2388 4070; E-Mail: shunhkg@netigator.com; Managing Dir.: Mr. Raymond Ng; Exec. Dir.: Mr. Clement Ng. *Labels Distributed:* Concord Jazz, D M P, Gecko, John Marks, Music & Arts, North Star, PAR, Real Music, Sheffield Lab.

Sony Music Entertainment (Hong Kong) Ltd., Stes. 2901-6, Tower 1, The Gateway, 25 Canton Rd., Tsimshatsui, Kowloon, (+852) 2771 4391, Fax: (+852) 2780 3152; Co. Gen. Mgr.: Sonya Ho-Asjoe; Gen. Mgr., Int'l Mktg.: Ariel Fung; Sr. Mgr., Sales: Chris Woo.

Top Music Int'l Ltd., 402 Cheong K. Bldg., 84-86 Des Voeux Rd., Central, (+852) 2544-2233, Fax: (+852) 2545-1221; Managing Dir.: Povee Chan.

Labels Owned: TOP MUSIC; *Distributed:* Art Capital, BCD, Boulevard, Cafe, Cala, Capriccio, Caprice, Classic Masters, Delos, Delta, Dorian, Dynamic, Gateway, Guild, Heads Up, Kome, Laserlight, Mobile Fidelity, Sukay.

Warner Music Hong Kong Ltd., 12/F, The Peninsula Off. Twr., 18 Middle Rd., Tsimshatsui, Kowloon, (+852) 697-4214, (+852) 724-4610; Managing Dir.: Paco Wong; Financial Controller: Stephen Cheng; Gen. Mgr.: Gordon Cheng; Gen. Mgr.: Herman Ho.

Offices: 33 Canton Rd., 904-5, 9/F Tower One, Kowloon, Hong Kong, (852) 7366008, VP & Reg'l Dir. SE Asia: Paul Ewing. *Labels Owned:* ATCO/East West, A'Vision, Atlantic, CGD, Carrere, East West, Elektra, Elektra Video, Erato, MMG, Magnet, Metronome, Nonesuch, Pendulum, Qwest, Reprise, Sire, Teldec, Tommy Boy, WEA, WEA Latina, Warner Bros., Warner Music Vision, Warner Reprise Video; *Distributed:* Anxious, Dead Dead Good, Etemal, Giant, Maverick, Oval, PWL, Paisley Park, Red Dot, Rocoat, Slam Jam, ZTT.

MUSIC PUBLISHERS

BMG Music Publishing Hong Kong Ltd., 11th Floor, Peninsula Office Tower, 18 Middle Rd., Tsimshatsui, Kowloon, (+852) 2.315-2888, Fax: (+852) 2.721-2541, Gen. Mgr.: Irene Padilla Ho. *Offices:* BMG Music Publishing Asia., Dir.: David Loiterton.

Beaver Music, ★, B2 10/F, Hong Yuen Ct., No. 1 Tak Shing St., Tsimshatsui, Kowloon, (+852) 2721 3974, (+852) 2739 0109, Fax: (+852) 2724 0509, Managing Dir.: Steve Beaver; Gen. Mgr.: Lowea Chung. *Administered:* Aisha, Saifam, Sintetico.

Cross Communications Ltd., 577 Nathan Rd., Flat 11B, Ko's House, Kowloon, (+852) 2384-0880, (+852) 2780-1188, Fax: (+852) 2770-6229, Gen. Mgr.: Alexander Y.C. Lee.

Discovering Music Ltd., ★, Haven Comm. Bldg. 20/F, Rm. A, Tsing Fung St., Hong Kong, (+852) 807-1297, Fax: (+852) 806-3204, Dir.: Y.F. Fu.

EMI Music Publishing (S.E. Asia) Ltd., Stes. 703-4, 7/F, Tower 2, The Gateway, 25-27 Canton Rd., Tsimshatsui, Kowloon, (+852) 2956 5400, Fax: (+852) 2506 1007, Managing Dir.: Susanna Ng; Asst. Gen. Mgr.: Tony Chu; Copyright Mgr.: Flora Yip; Acctg. Mgr.: Becky Lam; Licensing Officer: Cary Leung; Royalty Officer: Alice Chan. *Owned:* Pustaka Musik EMI (Malaysia).

Kaku-Sui Publishing Ltd., 5 Canton Rd., Tsimshatsui, Kowloon, (+852) 375-6917, Pres.: Wataru Kobayashi; Vice Pres.: Tokimitsu Nishimura.

MMA Music Publishing, 8/F 100 Canton Rd., Kowloon, (+852) 22.377 2870, Fax: (+852) 22.377 2871, Mgr.: Heather Kendrigan.

PolyGram Music Publishing Hong Kong Ltd., 8/F, 100 Canton Rd., Kowloon, (+852) 317-5155, Fax: (+852) 735-9308, Pres.: Norman Cheng; Gen. Mgr.: Jannifer Chan. *Affiliated:* Dejamus Music, Dick James Music, Inc., Kitty Group, London Music, PRI Music, Inc., PRI Songs Inc., PRI Tunes, Inc., Radio Tele Music, Rondor Music Int'l, Sweden Music.

Song Power Ltd., ★, PO Box 95170 Tsim Sha Tsui, Kowloon, (+852) 2710 8811, Fax: (+852) 2710 7668, Gen. Mgr.: Paul Leung.

Sony Music Publishing (Hong Kong) Ltd., Suites 2901-6, Tower 1, The Gateway, 25, Cantone Rd., Tsimshatsui, Kowloon, (+852) 2771-4391, Fax: (+852) 2780-3152, Managing Dir.: Anthony T. Lee; Gen. Mgr.: Angela Hon. *Affiliated:* Cross Keys Publishing Co. Inc., Epic/Solar Songs Inc., Portralt Solar Songs Inc., Sony Songs Inc., Sony Tunes Inc., Timber Publishing Co. Inc., Tree Publishing Co. Inc.

Sony Music Publishing (Asia), Inc., 29/F Incape Tower, No. 3 Lockhart Rd., Wanchai, (+852) 2864 6200, Fax: (+852) 2864 6222, Sr. Vice Pres., Asia: Martin Davis.

WHOLESALEERS & DISTRIBUTORS

Cross Communications Ltd., ★, 577 Nathan Rd., Flat 11B, Ko's House, Kowloon, (+852) 2780-1188, Fax: (+852) 2770-8282. CEO: Alexander Y.C. Lee; Buyer (Pre-Rec. Music/Video): A. Lee; Buyer (Other): Pauline Lu. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Importer, Exporter)



Labels Distributed: Audio: (Cassette & Disc) Sparrow Distribution, Kingsway Music, Brentwood Communication Group.; Video: Sparrow Distribution. Pay-Per Transaction.

Hong Kong King Yoko Ltd. ★, Far East Mansion, Flat K-17, 5-6 Middle, Kowloon, (+852) 2366 6949, Fax: (+852) 2312 7777. Dir./Deputy Gen. Mgr.: Mr. Kenny Mok. (Distributor)

Labels Distributed: Audio: JVC, Crepuscule, Landmark, Saude Brasil, Invitation, Victory, King, Firebird, Seven Seas, Paddle Wheel, Electric Bird, Crystal Bird, Star Child, Denon, Savoy, M-Train, Interface, Sittelle, Triad, Forte, Tokuma, Teichiku, GML, Meldac, Nippon Crown, Animage, Japan, Studio Ghibli.

Melody Sound Ltd., 1307-8 Hang Shing Bldg., 363-373 Nathan, Yau-matei, Kowloon, (+852) 385-5544, Fax: (+852) 385-0889. Mgr.: George C. Hai. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor, Importer, Exporter)

Labels Distributed: Audio: CCTV & Subsidiaries, Golden Pony, Pony Canyon, Windham Hill, China, Cov, LD, CDG; Video: (Disc) Toemiland, Toemi, Toshiba, CCTV & Subsidiaries, Golden Pony.

Labels Imported/Exported: Toemi, Toemiland, Toshiba EMI (Japan)

Products/Accessories: Accessories: Cable types: speaker, interconnect, digital, video. Also speakers, electronic components, etc.; Audio Playback Equip.: Toemiland, Toshiba, Toemilano Professional Karaoke System; CD Players: CDG, Toemiland; Video Cassette Recorders: Toshiba

Rock (HK) Co., Ltd., Rms. 803-805, Mirror Centre, 61 Mody Rd., Kowloon, (+852) 7218882, Fax: (+852) 7242588. Special Asst., Country Mgr.: Maria Yuen. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Disney, Rykodisc/Hannibal, Delphine, Varese Sarabande, Demon, Communiqué, Knitting Factory, Metal Blade, Raymond Levevre, Restless.

Shun Cheong Record Co., Ltd., Room 802-4, Bank Centre, 636 Nathan Rd., Kowloon, (+852) 2332-2397, Fax: (+852) 2388-4070. Managing Dir.: Raymond Ng; Exec. Dir.: Clement Ng. (Distributor)

Silk Road Music Co., Ltd. ★, 58 Tsun Yip St., Block A-2, 9th Floor, Wider, Kwun Tong Kowloon, (+852) 2793-0733, Fax: (+852) 2344-3243. Managing Dir.: Desmond Chan; Admin. Mgr.: Stanley Tse; Dir.: Myra Lai. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Importer, Licensee)

Labels Distributed/Imported: Alligator, Rounder, Antone's, Silver Wave, Nimbus, Koch, Biddulph, Fonit Cetra, Pavane, York, Happy Baby (Perleberg), Fonix, Redwood, Music Masters, New World, Collins, Kokopelli, Magnum, Enemy, Intermede, Priory, Russian Disc, Timelss, Tao/New Earth, In-Akustic

Top Music Int'l Ltd., 402, Cheong K. Bldg., 84-86 Veoux Rd., Central, (+852) 2544 2233, Fax: (+852) 2545 1221. Managing Dir.: Povee Chan. (Compact Disc, Records (LPs, 12-Inch)) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Disc) Art Capital, BCD, Boulevard, Cafe, Cala, Capriccio, Coral, Delos, Delta, Discovery, Dorian, Elation, Gateway, Heads Up, High Land, High Harmony, Kome, Laserlight, Mobile, Redwood, Raven, Sukay, Shining Star, Top Music.

MUSIC & VIDEO ACCESSORY MANUFACTURERS

Inter-Cassette (Hong Kong) Ltd. ★, Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (852) 2558 2121, Fax: (852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrance Ma; Asst. Mktg. Mgr.: Allen Lau. CD/Record—Carrying & Storage Cases, Care Pdcets. Tape—Audio/Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets. (Audio/Video: Bulk Erasers, Demagnetizers, Leader Tape, Splicing Tape & Equip.)

Nice Pion Industrial Ltd. ★, Unit 1, 4/F, On Hing Ind & Trade Ctr., 18 On Kui St., Fanling, (8522) 677 6999, Fax: (8522) 682 2006. Mktg. Mgr.: Joyce Ho.

CD/Record—Carrying & Storage Cases. Tape—Audio: Head Cleaners, Cassettes. Video: Head Cleaners, Tapes. (Audio/Video: Bulk Erasers, Leader Tape.)

Pacific Audio Supplies LTD. (LIFT Agent), 8/F, Kai It Bldg., 58 Pak Tai St., Tokawan, Kowloon, (8522) 760-7818, Fax: (8522) 760-1962. Contact: Stanley Ngan. CD/Record—Carrying & Storage Cases. Tape—Audio/Video: Carrying & Storage Cases.

Summit Magnetix Ltd. ★, 4 Heung Yip Rd., E TAT Fly. Bldg., 21/F, Wong Chuk Hang Aberdeen, (8522) 553 5223, (8522) 553 5449, Fax: (8522) 873 5049. Pres.: Lam Luk Sung; Gen. Mgr./Sales Mgr.: Betty Hung. CD/Record—Carrying & Storage Cases, Care Pdcets., Jewel box.

Tape—Audio: Head Cleaners, Carrying & Storage Cases, Care Pdcets. (Audio: Bulk Erasers, Demagnetizers, Leader Tape, Splicing Tape & Equip.)

Superb (H.K.) Ltd., Unit 2, 2/F, Vogue Ctr., 696 Castle Peak Rd., Lai Chi Kok, (852) 2307 6404, Fax: (852) 2307 6005. Mktg. Dir.: Miss Danny Ho. CD/Record—Care Pdcets. Tape—Audio/Video: Head Cleaners, Carrying & Storage Cases, Care Pdcets. (Audio/Video: Leader Tape.)

Viva Magnetix Ltd., 14 Wong Chuk Hang Rd., 16th Floor E-Factory Bldg., Hong Kong, (8522) 870-0119, Fax: (8522) 873-1014. Pres./Mktg. Dir.: Tony Choi; Sales Mgr.: Dawin Ling. CD/Record—Carrying & Storage Cases, Care Pdcets., CD Jewel Box. Tape—Audio/Video: Head Cleaners.

STORE FIXTURE MANUFACTURERS

Nice Pion Industrial Ltd. ★, Unit 1, 4/F, On Hing Ind & Trade Ctr., 18 On Kui St., Fanling, (8522) 677 6999, Fax: (8522) 682 2006. Mktg. Mgr.: Joyce Ho. Browser Boxes—(Tape, Video).

Pacific Audio Supplies LTD. (LIFT Agent), 8/F, Kai It Bldg., 58 Pak Tai St., Tokawan, Kowloon, (8522) 760-7818, Fax: (8522) 760-1962. Contact: Stanley Ngan. Browser Boxes/Display Racks—(CD, Record, Tape, Video).

Summit Magnetix Ltd. ★, 4 Heung Yip Rd., E TAT Fly. Bldg., 21/F, Wong Chuk Hang Aberdeen, (8522) 553 5223, (8522) 553 5449, Fax: (8522) 873 5049. Pres.: Lam Luk Sung; Gen. Mgr./Sales Mgr.: Betty Hung. Browser Boxes—(CD, Tape).

Viva Magnetix Ltd., 14 Wong Chuk Hang Rd., 16th Floor E-Factory Bldg., Hong Kong, (8522) 870-0119, Fax: (8522) 873-1014. Pres./Mktg. Dir.: Tony Choi; Sales Mgr.: Dawin Ling. Browser Boxes/Display Racks—(CD, Record, Tape, Video).

SECURITY & SURVEILLANCE SYSTEMS MANUFACTURERS

Pacific Audio Supplies LTD. (LIFT Agent), 8/F, Kai It Bldg., 58 Pak Tai St., Tokawan, Kowloon, (8522) 760-7818, Fax: (8522) 760-1962. Contact: Stanley Ngan.

Reusable Security Packaging: ProTec covers for CD, tape, video.

Systems: Store design, inventory mgmt systems.

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Alliance Creation Industrial Ltd., 15/F Block B, Kam M. Fung Fac. Bldg. 6, Hong Man, Chaiwan, (+852) 2889-1217, Fax: (+852) 2889-1956, Pres.: Yip King Ming; Sales Mgr.-Pro: Herman Chan.

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2660-3888, Fax: (+852) 2662-2813, Pres.: Gary Chow; Mktg. Mgr.: Nancy Lam.

Lee & Man Manufacturing Co. Ltd., 8/F, Liven Hse., 61-63 King Yip St., Kwun Tong, Kowloon, (+852) 2389-5299, Fax: (+852) 2341-9401, Pres.: Patrick Lee; Sales Mgr.: C.K. Tung.

Nice Pion Industrial Ltd., Unit 1, 4/F, On Hing Ind & Trade Ctr., 18 On Kui St., Fanling, NT, (+852) 2677 6999, Fax: (+852) 2682 2006, Pres.: Edmund Tam; Mktg./Sales: Joyce Ho.

Prime Standard, Ltd., 5 Dai Shun St. Tai Po Estate, Tai Po, (+852) 2660 3888, Fax: (+852) 2662 2813, Mktg. Dir.: Kenny Wu.

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Rm-A-1, Chaiwan, Hong Kong, (+852) 2889-7782, Fax: (+852) 2889-6778.

Summit Magnetix Ltd., E Tat Factory Bldg., 21/F, 4, Heung Yip Rd., Wong Chuk Hang, Aberdeen, (+852) 2553-5223, (+852) 2553-5449, Fax: (+852) 2873-5049, Pres.: L.S. Lam; Mktg. Dir.: Betty Hung.

BLANK TAPE LOADERS

Inter-Cassette (Hong Kong) Ltd., 13/F, Flat A Man Foong Ind Bldg., 7 Cheung Lee St., Chaiwan, (+852) 2558-2121, Fax: (+852) 2897-0010, Managing Dir.: Terrance Ma; Vice Pres., Mktg.: Estella Ma.

ENVELOPES & MAILERS

Chelson Enterprises Ltd., PO Box 68453, Kowloon East Post Office, Kowloon, (8522) 342-0782, (8522) 344-3385, Fax: (8522) 357-1591. Mktg. Dir.: K. Chan. (Audio—CD, Tape, LP)

Inter-Cassette (Hong Kong) Ltd. ★, Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (852) 2558 2121, Fax: (852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrance Ma; Asst. Mktg. Mgr.: Allen Lau. (Audio/Video—Tape).

JACKET/SLEEVE MANUFACTURERS

Benelux Manufacturing, Ltd., 5 Dai Shun St., Tai Po Ind. Estate, N.T., Hong Kong, (8522) 660-3888, Fax: (8522) 662-2813. Pres.: Gary Chow; Gen. Mgr.: Dick Chow; Mktg.

Mgr.: Kenny Wu; Mktg. Mgr.: Nancy Lam; Managing Dir.: Sandy Chau. (Audio—CD, Tape) (Video—Disc)

Chelson Enterprises Ltd., PO Box 68453, Kowloon East Post Office, Kowloon, (8522) 342-0782, (8522) 344-3385, Fax: (8522) 357-1591. Mktg. Dir.: K. Chan. (Audio—CD, Tape, LP)

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (852) 2412 1388, Fax: (852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam. (Audio—CD, Tape) (Video—Tape, Disc)

Inter-Cassette (Hong Kong) Ltd. ★, Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (852) 2558 2121, Fax: (852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrance Ma; Asst. Mktg. Mgr.: Allen Lau. (Audio—CD, Tape) (Video—Tape)

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (8522) 889-7782, Fax: (8522) 889-6778. Pres.: Amy Yeung. (Audio—CD, Tape) (Video—Tape)

LABEL MANUFACTURERS

Chelson Enterprises Ltd., PO Box 68453, Kowloon East Post Office, Kowloon, (8522) 342-0782, (8522) 344-3385, Fax: (8522) 357-1591. Mktg. Dir.: K. Chan. (Audio—CD, Tape, LP)

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (852) 2412 1388, Fax: (852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam. (Audio—CD, Tape) (Video—Tape, Disc)

Inter-Cassette (Hong Kong) Ltd. ★, Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (852) 2558 2121, Fax: (852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrance Ma; Asst. Mktg. Mgr.: Allen Lau. (Audio—CD, Tape) (Video—Tape)

PRINTING

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (852) 2412 1388, Fax: (852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam.

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (8522) 889-7782, Fax: (8522) 889-6778. Pres.: Amy Yeung.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon.

POLYBAGS & SHRINKWRAP

Chelson Enterprises Ltd., PO Box 68453, Kowloon East Post Office, Kowloon, (8522) 342-0782, (8522) 344-3385, Fax: (8522) 357-1591. Mktg. Dir.: K. Chan. (Polybags & Shrinkwrap)

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (852) 2412 1388, Fax: (852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam. (Polybags & Shrinkwrap)

Inter-Cassette (Hong Kong) Ltd. ★, Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (852) 2558 2121, Fax: (852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrance Ma; Asst. Mktg. Mgr.: Allen Lau. (Polybags & Shrinkwrap)

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (8522) 889-7782, Fax: (8522) 889-6778. Pres.: Amy Yeung. (Polybags & Shrinkwrap)

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. (Polybags & Shrinkwrap)

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Allen Industries Ltd., 10/F., Block A, Summit Ind. Bldg., 9 Sun Yip St., Chaiwan, (8522) 557-0107, Fax: (8522) 897-0297. Pres.: T.L. Liu; Sales Mgr.: Joyce Tam. Audio: C-O, P-Box. Video: V-O.

Benelux Manufacturing, Ltd., 5 Dai Shun St., Tai Po Ind. Estate, N.T., Hong Kong, (8522) 660-3888, Fax: (8522) 662-2813. Pres.: Gary Chow; Gen. Mgr.: Dick Chow; Mktg. Mgr.: Kenny Wu; Mktg. Mgr.: Nancy Lam; Managing Dir.: Sandy Chau.

Audio: Component parts, microcassette-MC-30/60. Video: Component parts, 8mm cassette.

Chelson Enterprises Ltd., PO Box 68453, Kowloon East Post Office, Kowloon, (8522) 342-0782, (8522) 344-3385, Fax: (8522) 357-1591. Mktg. Dir.: K. Chan.

Cheong Wing Electric Ltd., 8/F, Melbourne Indust. Bldg., 16 Westlands Rd., Quarry Bay, (8522) 562-6117, Fax: (8522) 811-0699. Pres.: C.M. Lee; Sales Mgr./Mktg. Dir.: Chito Lee. Audio: C-Os/Plastic Box/PreloadedTapes/Pancakes.

Video: V-Os/Video Cases/Preloaded Tapes.

Frenson Industries Ltd. ★, Blk. A, 4/F., Kam Man Fung Fly. Bldg., 6 Hong Man St., Chai Wan, (852) 2896 0421, Fax: (852) 2558 0284. Mktg. Dir.: Tom Edwards.
Audio/Video: Cassettes, Cases, Cleaners, Storage Units.

Hoon Ltd., 15/F, Flat A, Melbourne Ind. Bldg., 16 Westlands Rd., Quarry Bay, (852) 563-4569, Fax: (852) 563-2243.
Managing Dir.: Albert H.P. Chan.
Video: V-O Shell.

Inter-Cassette (Hong Kong) Ltd. ★, Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (852) 2558 2121, Fax: (852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrance Ma; Asst. Mktg. Mgr.: Allen Lau.
Audio: C-O's.
Video: V-O's.

Jackin Int'l Holdings, Ltd. ★, 10/F Riley House, 88 Lei Muk Rd., Kwai Chung N.T., Hong Kong, (852) 2480-1398, (852) 2481-2822, Fax: (852) 2480-4295, E-Mail: jackin@asiansources.com. Mktg. Dir.: Hermia Ho; Asst. Gen. Mgr.: Victor Leung; Opns. Mgr.: Kenny Chung.
Video: Video Cassette Housing (V-O's).

Nice Pion Industrial Ltd. ★, Unit 1, 4/F, On Hing Ind & Trade Ctr., 18 On Kui St., Fanling, (852) 677 6999, Fax: (852) 682 2006. Mktg. Mgr.: Joyce Ho.
Audio: C-O Box.
Video: V-O & PP Box.

Summit Magnetics Ltd. ★, 4 Heung Yip Rd., E TAT Fly. Bldg., 21/F., Wong Chuk Hang Aberdeen, (852) 553 5223, (852) 553 5449, Fax: (852) 873 5049. Pres.: Lam Luk Sung; Gen. Mgr.: Sales Mgr.: Betty Hung.
Audio: C-O, C-5 to C-92 Blank Tape.

Superb (H.K.) Ltd., Unit 2, 2/F, Vogue Ctr., 696 Castle Peak Rd., Lai Chi Kok, (852) 2307 6404, Fax: (852) 2307 6005. Mktg. Dir.: Miss Danny Ho.
Audio: C-O, Screws, Rods, Pads, Leader, Plate, Sheets.
Video: V-O, Screws, Leader.

Vinco Plastic Industrial Co. Ltd. ★, 12th Floor, Unit B1, Fortune Factory Bldg., 40 Lee Chung St., Chai Wan, (852) 558-0115, Fax: (852) 897-3900. Exec. Dir./Gen. Mgr.: Laraine Chan; Sales Mgr./Dir.: Christopher Lee.
Audio: C-O, Norelco boxes & loaded cassettes.

JEWEL BOX MANUFACTURERS

Allen Industries Ltd., 10/FL., Block A, Summit Ind. Bldg., 9 Sun Yip St., Chaiwan, (852) 557-0107, Fax: (852) 897-0297. Pres.: T.L. Liu; Sales Mgr.: Joyce Tam.

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Ind. Estate, N.T., Hong Kong, (852) 660-3888, Fax: (852) 662-2813. Pres.: Gary Chow; Gen. Mgr.: Dick Chow; Mktg. Mgr.: Kenny Wu; Mktg. Mgr.: Nancy Lam; Managing Dir.: Sandy Chau.

Chelson Enterprises Ltd., PO Box 68453, Kowloon East Post Office, Kowloon, (852) 342-0782, (852) 344-3385, Fax: (852) 357-1591. Mktg. Dir.: K. Chan.

Cheong Wing Electric Ltd., 8/F, Melbourne Indust. Bldg., 16 Westlands Rd., Quarry Bay, (852) 562-6117, Fax: (852) 811-0699. Pres.: C.M. Lee; Sales Mgr./Mktg. Dir.: Chito Lee.

Frenson Industries Ltd. ★, Blk. A, 4/F., Kam Man Fung Fly. Bldg., 6 Hong Man St., Chai Wan, (852) 2896 0421, Fax: (852) 2558 0284. Mktg. Dir.: Tom Edwards.

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (852) 2412 1388, Fax: (852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam.

Inter-Cassette (Hong Kong) Ltd. ★, Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (852) 2558 2121, Fax: (852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrance Ma; Asst. Mktg. Mgr.: Allen Lau.

Jackin Int'l Holdings, Ltd. ★, 10/F Riley House, 88 Lei Muk Rd., Kwai Chung N.T., Hong Kong, (852) 2480-1398, (852) 2481-2822, Fax: (852) 2480-4295, E-Mail: jackin@asiansources.com. Mktg. Dir.: Hermia Ho; Asst. Gen. Mgr.: Victor Leung; Opns. Mgr.: Kenny Chung.

Nice Pion Industrial Ltd. ★, Unit 1, 4/F, On Hing Ind & Trade Ctr., 18 On Kui St., Fanling, (852) 677 6999, Fax: (852) 682 2006. Mktg. Mgr.: Joyce Ho.

Summit Magnetics Ltd. ★, 4 Heung Yip Rd., E TAT Fly. Bldg., 21/F., Wong Chuk Hang Aberdeen, (852) 553 5223, (852) 553 5449, Fax: (852) 873 5049. Pres.: Lam Luk Sung; Gen. Mgr.: Sales Mgr.: Betty Hung.

Superb (H.K.) Ltd., Unit 2, 2/F, Vogue Ctr., 696 Castle Peak Rd., Lai Chi Kok, (852) 2307 6404, Fax: (852) 2307 6005. Mktg. Dir.: Miss Danny Ho.

Viva Magnetics Ltd., 14 Wong Chuk Hang Rd., 16th Floor E-Factory Bldg., Hong Kong, (852) 870-0119, Fax: (852) 873-1014. Pres./Mktg. Dir.: Tony Choi; Sales Mgr.: Dawin Ling.

RAW MATERIALS MANUFACTURERS

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Ind. Estate, N.T., Hong Kong, (852) 660-3888, Fax: (852) 662-2813. Pres.: Gary Chow; Gen. Mgr.: Dick Chow; Mktg. Mgr.: Kenny Wu; Mktg. Mgr.: Nancy Lam; Managing Dir.: Sandy Chau.
Product(s): Metal Coating

COMPACT DISC, CD-ROM, & VIDEO DISC MANUFACTURERS

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Ind. Estate, N.T., Hong Kong, (852) 660-3888, Fax: (852) 662-2813. Pres.: Gary Chow; Gen. Mgr.: Dick Chow; Mktg. Mgr.: Kenny Wu; Mktg. Mgr.: Nancy Lam; Managing Dir.: Sandy Chau.

Type: Minidisc.
Other Services: Warehouse.

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (852) 2412 1388, Fax: (852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam.
Type: CD, Videodisc, CDV, CD-ROM, CD-I, CD-Encode.
Other Services: Freight.

Jackin Int'l Holdings, Ltd. ★, 10/F Riley House, 88 Lei Muk Rd., Kwai Chung N.T., Hong Kong, (852) 2480-1398, (852) 2481-2822, Fax: (852) 2480-4295, E-Mail: jackin@asiansources.com. Mktg. Dir.: Hermia Ho; Asst. Gen. Mgr.: Victor Leung; Opns. Mgr.: Kenny Chung.
Type: CD, Videodisc, CD-ROM.

Melody Sound Ltd., 904-6 Engergy Plz., No. 92 Granville Rd., Tsimshatsui E., Kowloon, (852) 2385 5544, Fax: (852) 2385 0889. Pres.: George C. Hai.
Type: CD, Videodisc, CDV, Minidisc.
Other Services: Freight, Credit Card Clearance Services.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon.

Type: CD, Videodisc, DMM, Minidisc, CD-ROM.
Other Services: Warehouse, Freight.

Sony Music Entertainment (Hong Kong) Ltd.-Operations Div., 22, Sze Shan Street, 1/F, Umita, Mai Tong Industrial Bldg., Yau Tong Kowloon, (852) 2340-2811, Fax: (852) 2772-7274.

Sales: K. Wong.
Type: CD.

PLATING & PRESSING PLANTS

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (852) 2412 1388, Fax: (852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Laserdisc Mastering, Film to Video Transfer)

Melody Sound Ltd., 904-6 Engergy Plz., No. 92 Granville Rd., Tsimshatsui E., Kowloon, (852) 2385 5544, Fax: (852) 2385 0889. Pres.: George C. Hai.
(Videodisc)
Type: LV.

MASTERING FACILITIES

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (852) 2412 1388, Fax: (852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Laserdisc Mastering, Film to Video Transfer)

Melody Sound Ltd., 904-6 Engergy Plz., No. 92 Granville Rd., Tsimshatsui E., Kowloon, (852) 2385 5544, Fax: (852) 2385 0889. Pres.: George C. Hai. (Audio & Video) (CD Prep Services, Laserdisc Mastering)

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (852) 889-7782, Fax: (852) 889-6778. Pres.: Amy Yeung. (Audio & Video)

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. (Audio & Video) (CD Prep Services)

CUSTOM TAPE DUPLICATORS

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Ind. Estate, N.T., Hong Kong, (852) 660-3888, Fax: (852) 662-2813. Pres.: Gary Chow; Gen. Mgr.: Dick Chow; Mktg. Mgr.: Kenny Wu; Mktg. Mgr.: Nancy Lam; Managing Dir.: Sandy Chau.

Audio: Cassette, Audio Housing.
Video: 8mm, Video Housing.
Other Services: Warehouse, MIS (Inventory).

Chelson Enterprises Ltd., PO Box 68453, Kowloon East Post Office, Kowloon, (852) 342-0782, (852) 344-3385, Fax: (852) 357-1591. Mktg. Dir.: K. Chan.
Audio: .

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (852) 2412 1388, Fax: (852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam.
Audio: Cassette.
Video: 3/4 U-Matic, 8mm, Film to Video, PAL.
Audio/Video Packaging Services: Inserting, Labeling.
Other Services: Freight.

Inter-Cassette (Hong Kong) Ltd. ★, Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (852) 2558 2121, Fax: (852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrance Ma; Asst. Mktg. Mgr.: Allen Lau.

Audio: Cassette.
Video: 1/2 VHS Cassette, PAL, SECAM.
Number of slaves in operation: 1,000, Annual Unit Volume: 1,500,000, Service Area: Worldwide.

Melody Sound Ltd., 904-6 Engergy Plz., No. 92 Granville Rd., Tsimshatsui E., Kowloon, (852) 2385 5544, Fax: (852) 2385 0889. Pres.: George C. Hai.

Audio: Cassette, Open Reel, DAT.
Video: 3/4 U-Matic, 1/2 VHS Cassette, 8mm, S-VHS, Beta, PAL. High Speed Capability—TMD: SP.

Audio/Video Packaging Services: Labeling, Mailing.
Other Services: MIS (Inventory), Freight, Credit Card Clearance Services.

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (852) 889-7782, Fax: (852) 889-6778. Pres.: Amy Yeung.

Audio: Cassette.
Video: 1/2 VHS Cassette.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon.

Audio: Cassette.
Video: 1/2 VHS Cassette.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon.

Audio: Cassette.
Video: 1/2 VHS Cassette.

Summit Magnetics Ltd. ★, 4 Heung Yip Rd., E TAT Fly. Bldg., 21/F., Wong Chuk Hang Aberdeen, (852) 553 5223, (852) 553 5449, Fax: (852) 873 5049. Pres.: Lam Luk Sung; Gen. Mgr.: Sales Mgr.: Betty Hung.
Audio: Cassette.

PACKAGING SERVICES

Allen Industries Ltd., 10/FL., Block A, Summit Ind. Bldg., 9 Sun Yip St., Chaiwan, (852) 557-0107, Fax: (852) 897-0297. Pres.: T.L. Liu; Sales Mgr.: Joyce Tam.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon.

Product(s): Toolux-Alpha, Nestal, Leybold, ODME

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon.

Product(s): Toolux-Alpha, Nestal, Leybold, ODME

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (852) 889-7782, Fax: (852) 889-6778. Pres.: Amy Yeung.

Audio/Video: Injection/Welding/Screw/Packing/Dupl. Machines

SCREEN PRINTING EQUIPMENT

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon.

Product(s): Kamann, DIC Offset Printer

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PACKAGING & LABELING EQUIPMENT

Allen Industries Ltd., 10/FL., Block A, Summit Ind. Bldg., 9 Sun Yip St., Chaiwan, (8522) 557-0107, Fax: (8522) 897-0297. Pres.: T.L. Liu; Sales Mgr.: Joyce Tam. Product(s): CD Cellowrapping Machine

Sonopress Pan Asia Ltd., 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. Product(s): Heino Isemann

CLEAN ROOM, QUALITY CONTROL & TEST EQUIPMENT

Sonopress Pan Asia Ltd., 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (852) 2665 0101, Fax: (852) 2665 2636. Managing Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. Product(s): Koch, CD Assoc., Leica, Dr. Schrenk etc.

INDIA

RECORD LABELS

The Gramophone Co. of India Ltd., 33 Jessore Rd., Dum Dum, Calcutta, 700 028, (+91) 33.551 4773, (+91) 33.551 5487, Fax: (+91) 33.551 2461; Pres./CEO: Salil Punose; Vice Pres., Sales/Mktg.: Harish Dayani; Vice Pres., Commercial: Ujjal Gupta; Mktg. Mgr.: Parag Kamani. Offices: 1-3, Uxbridge Rd., Hayes, Middlesex, UB4 0SY, United Kingdom, (81) 561-5922, Fax: (81) 561-3692, Gen. Mgr.: T. S. Sridhar. Labels: Distributed: Capitol, Chrysalis, Delphine, EMI, His Masters Voice, Rykodisc, Toco Int'l, Virgin.

Magnasound (India) Ltd., Maharashtra; Santacruz (West), Bombay, 400 054, (+91) 22.649-7404, (+91) 22.649-7620, Fax: (+91) 22.646-2213; Managing Dir.: Shashi Gopal; Financial Controller: L.V. Shankaran; A & R Dir.: Atul Churamani. Labels: Distributed: Magnatronics Electronics (UAE), Orni Music, Inc. (Canada).

Music India Ltd., 2/F Sterling Centre, Dr. Annie Besant Rd., Worli, Bombay, 400 018, (+91) 22.4932823, (+91) 22.4935981, Fax: (+91) 22.4932826; Pres.: V.J. Lazarus. Labels: Distributed: A&M, Barclay, Casablanca, Decca, Deutsche Gramophon, Eclipse, Fontana, Island, London, MPS Rocket, Mango, Mercury, Metronome Fourth & B'Way, Motown, Philips, Phonogram, Pickwick Music, Polydor, Rocket, Urban, Vertigo, Verve, Word.

Pan Music, Compartment No. 82, Plot No. 6, Mathurdas Vassanji Rd., Andhari East, Bombay, 400 059, (+91) 2.636 6492, Fax: (+91) 2.117 8455; Managing Dir.: R.V. Pandit; Exec. Dir./A&R Mgr.: Bashir Sheikh; Financial Controller: P.R. Mama. Labels: Distributed: Columbia, Epic, Sony.

WHOLESALE & DISTRIBUTORS

Asia One Stop, Inc., 1, Kanchangad, Kanchan Galli, Pune, 411004, (+91) 212.332377, Fax: (+91) 212.332377. Chief Exec.: Mr. B. Shankaranarayan; Buyer: Mrs. Sheela Narayan. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, One-Stop) Labels Distributed: Audio: (Cassette & Disc) Sangeetha, Sangeetha Koel, Sangeetha Gold. Labels Imported: Neelam, Sangeetha Koel, Music of the World (USA); Auvadis (France); Chanda Dhara (Germany); Nimbus (UK) Labels Exported: EMI, Warner, Sony

BLANK & MAGNETIC MEDIA MANUFACTURERS

M/s Hindustan Magnetics Ltd., 6-2-913/914, 6th Floor, Progressive Towers, Khairatabad, Hyderabad, AP, 500 004, (+91) 040.316 752, (+91) 040.393 608, Fax: (+91) 040.393 602, Managing Dir.: Srinivas Koneru.

ENVELOPES & MAILERS

World Digital Sound Ltd., 3&4 Citizen Apts., Opp. Gaiety Galaxy Theatre, Bandra W, Bombay, Maharashtra, 400 050, (91) 22.644 2223, Fax: (91) 22.640 2216. Managing Dir.: Mr. Mridul Nalwaya. (Audio—CD)

JACKET/SLEEVE MANUFACTURERS

World Digital Sound Ltd., 3&4 Citizen Apts., Opp. Gaiety Galaxy Theatre, Bandra W, Bombay, Maharashtra, 400 050, (91) 22.644 2223, Fax: (91) 22.640 2216. Managing Dir.: Mr. Mridul Nalwaya. (Audio—CD)

LABEL MANUFACTURERS

World Digital Sound Ltd., 3&4 Citizen Apts., Opp. Gaiety Galaxy Theatre, Bandra W, Bombay, Maharashtra, 400 050, (91) 22.644 2223, Fax: (91) 22.640 2216. Managing Dir.: Mr. Mridul Nalwaya. (Audio—CD)

POLYBAGS & SHRINKWRAP

World Digital Sound Ltd., 3&4 Citizen Apts., Opp. Gaiety Galaxy Theatre, Bandra W, Bombay, Maharashtra, 400 050, (91) 22.644 2223, Fax: (91) 22.640 2216. Managing Dir.: Mr. Mridul Nalwaya. (Polybags)

JEWEL BOX MANUFACTURERS

World Digital Sound Ltd., 3&4 Citizen Apts., Opp. Gaiety Galaxy Theatre, Bandra W, Bombay, Maharashtra, 400 050, (91) 22.644 2223, Fax: (91) 22.640 2216. Managing Dir.: Mr. Mridul Nalwaya.

RAW MATERIALS MANUFACTURERS

World Digital Sound Ltd., 3&4 Citizen Apts., Opp. Gaiety Galaxy Theatre, Bandra W, Bombay, Maharashtra, 400 050, (91) 22.644 2223, Fax: (91) 22.640 2216. Managing Dir.: Mr. Mridul Nalwaya.

COMPACT DISC, CD-ROM, & VIDEODISC MANUFACTURERS

World Digital Sound Ltd., 3&4 Citizen Apts., Opp. Gaiety Galaxy Theatre, Bandra W, Bombay, Maharashtra, 400 050, (91) 22.644 2223, Fax: (91) 22.640 2216. Managing Dir.: Mr. Mridul Nalwaya. Type: CD.

MASTERING FACILITIES

Super Recording Co. Ltd., 713, Anna Salai, Carex Centre, Madras Tamil Nadu, 600006, (91) 44.852 4464, (91) 44.852 0459, Fax: (91) 44.852 3734. Contact: Navin Daswani; Contact: Rajkumar Kishnani; Contact: Ved Prakash Kishnani. (Audio)

World Digital Sound Ltd., 3&4 Citizen Apts., Opp. Gaiety Galaxy Theatre, Bandra W, Bombay, Maharashtra, 400 050, (91) 22.644 2223, Fax: (91) 22.640 2216. Managing Dir.: Mr. Mridul Nalwaya. (Audio)

CUSTOM TAPE DUPLICATORS

Super Recording Co. Ltd., 713, Anna Salai, Carex Centre, Madras Tamil Nadu, 600006, (91) 44.852 4464, (91) 44.852 0459, Fax: (91) 44.852 3734. Contact: Navin Daswani; Contact: Rajkumar Kishnani; Contact: Ved Prakash Kishnani. Audio: Cassette. Audio Packaging Services: Printing

World Digital Sound Ltd., 3&4 Citizen Apts., Opp. Gaiety Galaxy Theatre, Bandra W, Bombay, Maharashtra, 400 050, (91) 22.644 2223, Fax: (91) 22.640 2216. Managing Dir.: Mr. Mridul Nalwaya. Audio: DAT, DCC.

WHOLESALE & DISTRIBUTORS

P.T. Indo Semar Sakta Distribution, Jlam Jelambar Ilir No. 2, Jakarta Barat, 11460, (+62) 21.619 0037, (+62) 21.619 1748, Fax: (+62) 21.566 4449. Managing Dir.: Iwan Sutadi Sidarta; Mktg. Dir.: Wendy Aji Santanto. (Distributor) Labels Distributed: Audio: (Cassette & Disc) Sony Music Entertainment.

ISRAEL

RECORD LABELS

BNE Records, Hamerkava St., Industrial Zone B, PO Box 481, Holon, 58851, (+972) 3.550 0775, Fax: (+972) 3.556 5140; E-Mail: bne1@netvision.net.il; Managing Dir.: Avi Brand; Int'l Mgr.: Avi Yossef; Import Mgr.: El Tan-Shavit; Promo. Mgr.: Mesda Choen. Labels Owned: Yo Yo; Distributed: Castle Communication, Crammed, Music For Nations, Play It Again Sam, Roadrunner, VCI Disc, Vital Distribution, Zomba/Jive.

Hataklit, 21 Betzalel St., Ramat-Gan, 52521, (+972) 3.575 8066, (+972) 3.575 8067, Fax: (+972) 3.575 4406; Managing Dir.: Dov Zeira; Sales: Yaron Levi; A & R: Oren Gar-El. Labels Owned: Carmel, Dance Vision, Folk 2000, Mega Hits, Super Disc, Teen; Distributed: Na Na Disc, Salfam. US Reps.: Sisu Hole (NY).

Helicon Records Ltd., 7, Hamerkava St., Industrial Zone B, Holon, 58851, (+972) 3.556-2212, Fax: (+972) 3.556-0938;

Managing Dir.: Ronnie Braun; Managing Dir.: Isaac Alshech; Int'l Dir.: Guy Aylon.

Labels Owned: Big Foot, Canaan; Distributed: PolyGram, Virgin, XL.

Imp Dance, 25 Keren Hayesod St., Jerusalem, 91488, (+972) 2.241 377, Fax: (+972) 2.241 378; Managing Dir.: Itamar Hovav; A&R: Yoram Vazana.

NMC Music Ltd., 50 Tahon St., Holon, 58811, (+972) 3.559-7888, Fax: (+972) 3.556-8880; Managing Dir.: Daniel Yadin; Dir., Int'l A&R/Mktg.: Moshe Morad; Dir. Bus. Aff.: Amiram Har-Even.

Labels: Distributed: Beggars Banquet, Capitol/EMI/Angel, Delphine, Dorado, 4AD, Mute, Pulse 8, React, S.O.U.R., Sony, Soul Jazz, Supraphon, Trema, ZYX.

Yair Nitzani Music, 61 Maze St., Tel Aviv, 65789, (+972) 3.566 4749, Fax: (+972) 3.566 4892; E-Mail: ynitani@netvision.net.il; Contact: Mr. Yair Nitzani.

Phonokol, 14 Raul Wallenberg St., Tel-Aviv, 69719, (+972) 03.649 8169, Fax: (+972) 03.648 3165; Managing Dir.: Avi Ben-Natan; Managing Dir.: Dov Fuchs; Int'l A & R: Oren Kristal.

Play Records, Hovevi Zion 53, Tel Aviv, 64336, (+972) 3299060; Pres.: Nitzani Yair; Gen. Mgr.: Ashdot Izhar.

Tower Records (Israel), Opera Tower, 1 Allenby St., Tel Aviv, (+972) 3.517 4044, Fax: (+972) 3.517 3839; Adv. Mgr.: Elspeth Thomson.

MUSIC PUBLISHERS

Hataklit Music Publishing, 21 Betzalel St., Ramat-Gan, 52521, (+972) 3.575 8066, (+972) 3.575 8067, Fax: (+972) 3.751 4406; Managing Dir.: Dov Zeira.

Owned: Ilanot Music Publishing, Nana Music Publishing; Administered: Salfam Music Publishing Group.

Israel Music Publishing (IMP), 25 Keren Hayesod, Jerusalem, 91488, (+972) 2.241 377, Fax: (+972) 2.241 378; Managing Dir.: Itamar Hovav.

NMC Music Publishing, 50 Tahon St., Holon, 58811, (+972) 3.559-7888, Fax: (+972) 3.556-8880; Gen. Mgr.: Daniel Yadin; Publ. Mgr.: Ronny Rosenfeld; Dir. Bus. Affairs: Amiram Har-Even; Financial Dir.: Ran Kamibad.

Administered: Leonard Cohen Stranger Music, EMI Music Publishing, Jobete/Black Bull Music, Memory Lane Music, Momentum Music, Mute Song, Clyde Otis Music, Rondor Music Int'l, Sony Music Publishing, Don Williams Music.

Yair Nitzani Music, 61 Maze St., Tel Aviv, 65789, (+972) 3.566 4749, Fax: (+972) 3.566 4892, E-Mail: ynitani@netvision.net.il; Managing Dir.: Yair Nitzani. Owned: Will Light Publishing.

Or-Tav Music Publications, 7 Levona St., Kfar Sava, 44243, (+972) 9.767-9869, Fax: (+972) 9.767-9869, E-Mail: ortav@netvision.net.il; Gen. Mgr.: Yosef Zucker.

Phonokol Publishing, Ltd., 14 Raul Wilenberg, Tel-Aviv, 69719, (+972) 03.649 8081, Fax: (+972) 03.648 3165; Gen. Mgr.: Dov Fuchs; Prof./Creative Mgr.: Merle Fuchs. Administered: Muzieruitgeveri Artemis B.V., Opriland Music Group, Peemusic UK, Warner/Chappell Music, Windswept Pacific.

Subar Music Publishing Co. Ltd., 21 Any Ma'amin St., Ramat-Hasharon, 47212, (+972) 03.5491323, Fax: (+972) 03.5403490, Gen. Mgr.: Ophira Bar-Elan. Affiliated: Pa'anonim (ACUM), Sharon (ACUM).

WHOLESALE & DISTRIBUTORS

B.N.E. Records, 5 Hamerkava St., Ind. Zone B, Holon, 58851, (+972) 3.5500775, Fax: (+972) 3.5565140E-Mail: bner@netvision.net.il; Managing Dir.: Avi Brand; Int'l Mgr.: Avi Yossef; Import Mgr.: Eltan Shavit; Promo. Mgr.: Mesada Choen. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (Distributor, Importer, Exporter) Labels Distributed: Audio: (Cassette & Disc) Roadrunner, V.C.I., Peaceville, Earache, Music For Nations, Milan, Colosseum, Epitaph, Vital, Castle Communication, Nuclear Blast, Play It Again Sam, Crammed, Jive, Zomba, Matador, Material Sonori.

Imp Dance, 25 Keren Hayesod St., Jerusalem, 91488, (+972) 2.241 377, Fax: (+972) 2.241 378. Managing Dir.: Itamar Hovav; Mktg. Mgr./Buyer: Yaniv Mazar. (Distributor, Importer)

MCI Records, Habarzel St. 21, MCI House, Tel Aviv, 69710, (+972) 3.6497119, Fax: (+972) 3.6497129. Pres./Mng. Dir.: Ben Dror; Import Mgr.: Uri Zur; Mktg. Mgr.: Amit Arie; Int'l Dir.: Orit Aviyam. (Compact Disc, Video - Cassette) (Distributor) Labels Distributed: Audio: ECM, Naxos, Harmonia Mundi, Hyperion, Charly, Demon, Fantasy, Living Music, Madacy, Auvadis, Enja, Channel classics, Linn, Glossa, Music Today.

NMC Music Ltd., 50 Tahon St., Holon, 58111(+972) 3.559 7888, Fax: (+972) 3.556 8880. Managing Dir.: Daniel Yadin; Dir. Bus. Aff.: Amiram Har-Even; Dir. Int'l A&R/Mktg.: Moshe Marad. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Exporter) Labels Distributed: Audio: Atoll, Beggars Banquet, Chrysalis, Delphine, Disques Trema, Capitol/EMI, 4AD, Angel/EMI, Sony, Mute, ZYX, Acid Jazz, Pulse 8, Telarc.

Or-Tav Music Publications, 7 Levona St., Kfar Sava, 44243(+972) 9.767-9869E-Mail: ortav@netvision.net.il. Gen. Mgr.: Yosef Zucker. (Distributor)



Piccadilly Music Marketing ★, 4 Shatz St., Jerusalem, 94267, (+972) 2.247 983, Fax: (+972) 2.251 857. Managing Dir.: Avi Braun; Gen. Mgr.: Friedman Mulli; Buying Mgr.: shalom Gadi. (Compact Disc) (Distributor)

Play Records, 53 Hovevei Zion St., Tel Aviv, 64336, (+972) 3.299 060, Fax: (+972) 3.299 060. Pres.: Yair Nitzani.

Unatex Import Export, Sokolov St. 8, Ramat-Gan, 52571, (+972) 3.752 9393, Fax: (+972) 3.752 9397. Sales Mgr.: Oded Janowski. (Importer, Exporter)

World of Music, 7 Feirberg St., Holon, 58295(+972) 3.503 6425, Fax: (+972) 3.505 2860. Managing Dir.: Zvi Sela. (Compact Disc, Overstock) (Distributor, Importer)

MUSIC & VIDEO ACCESSORY MANUFACTURERS

Palatchi (Israel) Ltd., 9, Shamgar St., Ramat-Hasharon, 47210, (972) 3.540 4411, (972) 3.518 0854, Fax: (972) 3.518 0855. Pres.: I. Edward Palaci. CD/Record—Carrying & Storage Cases, Care Pdc's. Tape—Audio/Video: Head Cleaners, Carrying & Storage Cases, Care Pdc's. (Audio: Demagnetizers, Splicing Tape & Equip. Video: Splicing Tape & Equip.)

STORE FIXTURE MANUFACTURERS

Palatchi (Israel) Ltd., 9, Shamgar St., Ramat-Hasharon, 47210, (972) 3.540 4411, (972) 3.518 0854, Fax: (972) 3.518 0855. Pres.: I. Edward Palaci. Display Racks—(CD, Record, Tape, Video).

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Hed Arzi, L.T.D., 3A Yoni Netanyahu St., Or-Yehuda, 60376, (972) 3.533 3333, Fax: (972) 3.533 3618. Co. Managing Dir.: Michael Tunis; Co. Managing Dir.: Samuel Sachar; Sales Mgr.: Avi Lamdan; Int'l Dir.: Ran Atzmon.

IUPA, 30 Dizengoff St., Tel Aviv, 64332, (972) 3.528 2922, Fax: (972) 3.528 4134. Pres.: Moscu Alcalay.

Ifpi Israel, 4 Bnei Moshe St., Tel Aviv, 62308, (972) 3.546 0952, Fax: (972) 3.546 5732. Chrmn.: Daniel Yadin.

Israel Music Institute, 144 Hayarkon St., Tel Aviv, 63451, (972) 3.524 6475, (972) 3.527 0219, Fax: (972) 3.524 5276. Dir.: Paul Landau.

INTERNATIONAL BROKERS/AGENTS OF MUSIC/VIDEO

Hed Arzi, L.T.D., 3A Yoni Netanyahu St., Or-Yehuda, 60376, (972) 3.533 3333, Fax: (972) 3.533 3618. Co. Managing Dir.: Michael Tunis; Co. Managing Dir.: Samuel Sachar; Sales Mgr.: Avi Lamdan; Int'l Dir.: Ran Atzmon.

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ACUM (Society of Authors, Composers & Music Publishers in Israel) ★, 118 Rothschild Blvd., PO Box 14220, Tel Aviv, 61140, (972) 3.684 1414, Fax: (972) 3.685 0119. Dir. Gen.: Ran Kedar; Dir., Opns.: S. Sang; Dir., Info. Systems: R. Ratson; Legal Service: N. Werker.

Hed Arzi, L.T.D., 3A Yoni Netanyahu St., Or-Yehuda, 60376, (972) 3.533 3333, Fax: (972) 3.533 3618. Co. Managing Dir.: Michael Tunis; Co. Managing Dir.: Samuel Sachar; Sales Mgr.: Avi Lamdan; Int'l Dir.: Ran Atzmon.

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Culture & Education Enterprises, 93 Arlozorov St., Tel Aviv, 62098, (972) 3.691-9181, (972) 3.691-6577, Fax: (972) 3.696-3565. Dir.: Alon Resnick.

RECORD PROMOTION COMPANIES

NMC Music, 50 Tahon St., Holon, 58811, (972) 3.559 7888, Fax: (972) 3.556 8880. Managing Dir.: Daniel Yadin.

BLANK & MAGNETIC MEDIA MANUFACTURERS

The Quality Cassette (Industries) Ltd., 84, Ben-Zvi Rd. (Panrama Bldg.), Tel Aviv, 68104, (+972) 3.518 0290, Fax: (+972) 3.518 0855, Pres.: R. Palaci; Sales Mgr.-Pro: Ezra Palatchi.

BLANK TAPE LOADERS

PLC Ltd., 84, Ben-Zvi Rd. (Panrama Bldg.), Tel-Aviv, 68104, (+972) 3.518 0288, Fax: (+972) 3.518 0855, Pres.: Yakov Bensinyor; Sales Mgr.-Pro: Rosette Palaci.

Palatchi (Israel) Ltd., 9 Shamgar St., Ramat-Hasharon, 47210, (972) 3.518 0854, (+972) 3.540 4411, Fax: (+972) 3.518 0855, Pres.: I. Edward Palaci.

JACKET/SLEEVE MANUFACTURERS

NMC Music, 50 Tahon St., Holon, 58811, (972) 3.559 7888, Fax: (972) 3.556 8880. Managing Dir.: Daniel Yadin. (Audio—CD, Tape, LP) (Video—Tape, Disc)

PRINTING

NMC Music, 50 Tahon St., Holon, 58811, (972) 3.559 7888, Fax: (972) 3.556 8880. Managing Dir.: Daniel Yadin.

POLYBAGS & SHRINKWRAP

NMC Music, 50 Tahon St., Holon, 58811, (972) 3.559 7888, Fax: (972) 3.556 8880. Managing Dir.: Daniel Yadin. (Polybags & Shrinkwrap)

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Consultants, Nachalat Itzhak St. 58, Tel Aviv, 61330, (972) 3.251 612, Fax: (972) 3.265 546.

Palatchi (Israel) Ltd., 9, Shamgar St., Ramat-Hasharon, 47210, (972) 3.540 4411, (972) 3.518 0854, Fax: (972) 3.518 0855. Pres.: I. Edward Palaci. Audio: C-O, Pancakes. Video: V-O, Pancakes.

JEWEL BOX MANUFACTURERS

Consultants, Nachalat Itzhak St. 58, Tel Aviv, 61330, (972) 3.251 612, Fax: (972) 3.265 546.

PLATING & PRESSING PLANTS

CDI-Compact Disc Int'l, Gan-Galram, Industrial Zone, Karmiel, 20101, (972) 4.983 121, Fax: (972) 4.983 124. Managing Dir.: Moshe Shomer; Managing Dir.: Nir Ashkenazy.

DCD CD Manufacturing, PO Box 74, Industrial Park, Tefen, 24959, (972) 4.987-3951, Fax: (972) 4.987-3951. Pres.: Samson Karelitz.

MASTERING FACILITIES

Izhar Ashdot Ltd. ★, Yosef Hanasi 12, Tel Aviv, 65236, (972) 3.525 3392, E-Mail: ashdot@netvision.net.il. Pres.: Izhar Ashdot; Sales Mgr.: Mel Alin. (Audio) (CD Prep Services)

CUSTOM TAPE DUPLICATORS

Israphon Ltd., 7 Hamercava St., Holon, 58851, (972) 3.556 2212, Fax: (972) 3.556 0938. Managing Dir.: Itzhak Alshech. Audio: Cassette.

NMC Music, 50 Tahon St., Holon, 58811, (972) 3.559 7888, Fax: (972) 3.556 8880. Managing Dir.: Daniel Yadin. Video. Video Packaging Services: Labeling.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Palatchi (Israel) Ltd., 9, Shamgar St., Ramat-Hasharon, 47210, (972) 3.540 4411, (972) 3.518 0854, Fax: (972) 3.518 0855. Pres.: I. Edward Palaci. Audio: Cassette Loaders. Video: VHS Cassette Loaders.

IVORY COAST

RECORD LABELS

EMI-Pathe Marconi Cote D'Ivoire S.A., Avenue Jean Mermos - 06, B.P. 528, Abidjan, Cote D'Ivoire, (+225) 443 523, (+225) 443 478, Fax: (+225) 446 078; Managing Dir.: Michel Jabre; Chief Accountant: Sylvain Kouame; Mktg. Mgr.: Claude Bassole. Labels: Distributed: BMG, Island, MCA, Melodie, PolyGram, Serengeti, Sony, Toco, Virgin, W.E.A.

Showbiz Records, Rue Paul Langevin, 18-BP 1861 Abidjan 18, Abidjan, (+225) 251 168, (+225) 256 782, Fax: (+225) 256 458; Managing Dir.: Michel Jabre; A&R: Hana Jabre; Mktg. Mgr.: Constant Anagonou; Sales Mgr.: Konan Aboudou. Labels: Distributed: Arc Music, Cobalt, Debs Music, Delphine, Lusafica, Sonodisc, Toco Int'l, World Circuit. Int'l Reps.: Toco Int'l (The Netherlands).

JAMAICA

RECORD LABELS

Dynamic Sounds Recording Co. Ltd., 15 Bell Rd.; Kingston, KGN 11, (+809) 923-9139, (+809) 923-9138, Fax: (+809) 923-9130; Pres.: Byron A. Lee; Managing Dir.: Edward J. Lee; Vice Pres. Finance: Byron A. Lee, Jr.

RECORD PROMOTION COMPANIES

New World Music ★, 15 Bell Rd., Kingston, KGN 11, (809) 923 9138, (809) 923 9139, Fax: (809) 923 9130. Vice Pres. Finance: B.J. Lee; Sales Mgr./Mng. Dir.: Edward Lee.

PLATING & PRESSING PLANTS

New World Music ★, 15 Bell Rd., Kingston, KGN 11, (809) 923 9138, (809) 923 9139, Fax: (809) 923 9130. Vice Pres. Finance: B.J. Lee; Sales Mgr./Mng. Dir.: Edward Lee. (LP's)

MASTERING FACILITIES

New World Music ★, 15 Bell Rd., Kingston, KGN 11, (809) 923 9138, (809) 923 9139, Fax: (809) 923 9130. Vice Pres. Finance: B.J. Lee; Sales Mgr./Mng. Dir.: Edward Lee. (Audio)

CUSTOM TAPE DUPLICATORS

New World Music ★, 15 Bell Rd., Kingston, KGN 11, (809) 923 9138, (809) 923 9139, Fax: (809) 923 9130. Vice Pres. Finance: B.J. Lee; Sales Mgr./Mng. Dir.: Edward Lee. Audio: Cassette.

JAPAN

RECORD LABELS

Antinos Records, Inc., 8F New Aoyama Bldg. W., 1-1-1 Minami-Aoyama, Minato-ku, Tokyo, 107, (+81) 3.3475 7400, Fax: (+81) 3.3475 7409; Dir.: Shigeo Manuyama.

Avex D.D., Inc.

Sumisei Bldg., 3-1-30 Minai-Aoyama, Minato-ku, Tokyo, 107, (+81) 3.5413 8503, Fax: (+81) 3.5413 8803; Chrmn./Gen. Mgr., Int'l: Tom Yoda; Mgr., Int'l Bus.: Haj Taniguchi. Labels Owned: Avex Globe, Avex Trax, Check It!, Cutting Edge, Jazz Not Jazz, Maximum X.

BMG Victor, Inc., 1-3-9, Shibuya, Shibuya-ku, Tokyo, 150, (+81) 3.3797-9001, Fax: (+81) 3.3499-3304; Pres.: Osamu Sato; Dir. Opns.: Minoru Ishizima; Dir. Int'l: Fumimaru Kawashima. Labels Owned: Ariola, Arista, Giant, RCA, Windham Hill, Zoo; Distributed: American Recordings, Jive, Private.

Bad News Records ★, 5F EDIH-Tomigaya Bldg., 1-43-2 Tomigaya, Shibuya, Tokyo, 151, (+81) 3.3468 8110, Fax: (+81) 3.3468 8115; Pres.: Kazutoshi Chiba.

Labels Owned: People's, Sil; **Distributed:** Endangered Species, RMM, Gil Scott-Heron.

Blues Interactions, Inc. ★, 2-41-10 Tomigaya, Shibuya-ku, Tokyo, 151, (+81) 03.3460-8611, Fax: (+81) 03.3460-8618; Managing Dir.: Yasufumi Higurashi; Dir./Int'l Repertoire Mgr: Akira Kochi; Head/Asia Section: Atsushi Inoue; Admin., Int'l Bus. Affairs: Yoko Yamabe.

Labels Owned: Modern-Kent-Flair, P-Vine, P-Vine NonStop; **Distributed:** Black Top, Delmark, Excellon-Nashboro, Fire-Fury-Enjoy, HDH-Hot Wax-Invincible, Malaco, Stax-Specialty.

Bomba Records, Inc., 25-9-101 Nishigotanda, 2-Chome, Shinagawa-ku, Tokyo, 141, (+81) 03.3469-6961, Fax: (+81) 3.54346963; Pres.: Naoto Kanazawa; Vice Pres.: Kumiko Sasaki; A & R: Keiko Yuasa.

Labels Owned: Discoteca; **Distributed:** African Music, Ansonia, Codiscos, Musica, Sonolux, Sushi, W S Latino.

CTA Co. Ltd. ★, #53-5, Nagata 1-chome, Nakano-ku, Tokyo, 165, (+81) 3.3388-9111, Fax: (+81) 3.3388-7778; Pres.: Atsushi Katsumata; Mng. Dir., Foreign Trade: Ichiro Saito. **Labels Owned:** Starpak, Task Force.

DIW Products Group (Disk Union Co. Ltd.), Awaji-Cho Tosei Bldg., 2-3 Kanda Awaji-Cho, Chiyoda-Ku, Tokyo, 101, (+81) 3.5295-8828, Fax: (+81) 3.5295-8948; Pres.: Teruichi Hirohata; Gen. Mgr.: Yuichi Kikuta; Contact: Yoshiyuki Sato.

Labels Owned: Arcangelo, Avant, Black Hole, Nani, Phalanx; **Distributed:** Axel, DIW/Sydn, Dragon, Tzadik, Tzadik.

Eastern Gale, Inc., Aoyama NS Bldg. 5-50-5 Jingumae, Shibuya-Ku, Tokyo, 150, (+81) 03.3797-6060, Fax: (+81) 03.3797-6601; Pres.: Akira Higashimoto.

EastWest Records, 3-1-2 Kita-Aoyama, Minato-ku, Tokyo, 107, (+81) 3.5412 3516, Fax: (+81) 3.5412 3519; Pres.: Takeyasu Hashizume; A&R: Atsushi Kitamura.

Elmo Ltd., Kaijin Bldg. 5-16-31 Kaijin, Funabashi-shi, Chiba, 273, (+81) 474.310 0400, Fax: (+81) 474.310 0402; Pres.: Hiromitsu Wada; Contact: Masako Omuro. **Labels:** Distributed: Amos, Bel Canto Society, Bvhaast, DHM, Legato, Lovely Music, Mark Custom, Mode, View, Zuk.

Fun House, Inc., 2-20-7 Ebisu-Minami, Shibuya-Ku, Tokyo, 150, (+81) 03.3792-5750, Fax: (+81) 03.3792-5217; Pres.: Kazunaga Nitta; Gen. Mgr. Int'l Div./A&R: Hideo Takeyama. **Labels Owned:** Fun House Trust.

JVC Records (Victor Co. of Japan Ltd.), 12, 3-Chome, Moriya-cho, Kanagawa-ku, Yokohama, 221, (+81) 45.450 2422, Fax: (+81) 45.450 2426; Pres.: Takeo Shuzui. **Offices:** 1030, Motoyoshida-cho, Mito, Ibaraki, 310, Japan, (81) 29.247 3111, Fax: (81) 29.247 1570.

Kikka Trading Co. Ltd., 12-5, Hongo 3-Chome, Bunkyo-ku, Tokyo, 113, (+81) 3.3813-9346, Fax: (+81) 3.3813-1696; Pres.: Ryusuke Tanigawa; Mgr.: Masahiro Okaguchi.

King Record Co. Ltd. ★, 1-2-3, Otowa, Bunkyo-ku, Tokyo, 112, (+81) 3.3945 2134, Fax: (+81) 3.3945 4806; Pres.: Nobuo Ikeguchi; Dir., Int'l Projects: Sumio Amanuma; Mgr., Int'l Bus. Aff.: Minoru Fukuda.

Labels Owned: Bellwood, Crazy Rider, Crime, Crystal Bird, Electric Bird, Falcom, Fire Bird, Fruitgum Co., KMW, Konami, Nexus, Paddle Wheel, Raijin, Seven Seas, Star Child, Vinyl Solution.

MCA Victor, Inc., 52-2, Jingumae 5-Chome, Shibuya-Ku, Tokyo, 150, (+81) 03.5467-9498, Fax: (+81) 03.5467-3761; Pres.: Hiroyuki Iwata; Int'l Opns.: Tomoko Itoki.

Labels: Distributed: Dreamworks, GRP, Geffen, Interscope, Kransnow, Universal, Westminster.

M-Plan Co., Ltd., 17-17-302 Oyamacho Shibuya-ku, Tokyo, 151, (+81) 03.5465-1525, Fax: (+81) 03.5465-9254; Pres.: Philip A. Miller; A&R Dir.: Gin Yamazaki.

Labels Owned: GFR.

Mercury Music Entertainment Co. Ltd., Wako Bldg., 4-8-5 Roppongi, 4-Chome, Minato-ku, Tokyo, 106, (+81) 3.3479 3714, Fax: (+81) 3.3408 1692; Pres.: Alexander Abramoff; Gen. Mgr., Int'l Dept.: Toshio Kanehako; Gen. Mgr., Sales/Promo: Sozo Iwasaki; Int'l Mgr.: Vanessa de Fabrega. **Labels Owned:** Brownswood; **Distributed:** Capricorn, Def Jam, Fontana, Island, Mercury, Philips, Talkin Loud.

OO Records, Inc., 7F, JS Ichigaya Bldg., 5-1 Goban-cho, Chiyoda-ku, Tokyo, 102, (+81) 3.3265 0025, Fax: (+81) 3.3265 0075; Dir.: Hiroshi Inagaki.

Polydor K.K., 1-8-4 Ohashi Meguro-ku, Tokyo, (+81) 3.3780 8540, Fax: (+81) 3.3780 8552; Pres.: Ikuzo Orita; Division Mgr.: Masa Shioda; Gen. Mgr., Pub. Rel.: Kazu Koike; Mgr., Pub. Rel.: Jun Ochi.

Labels Owned: A&M, Decca, Go! Discs, JMT/Bamboo, London, Motown, Polydor, Verve; **Distributed:** ECM, Rosebud.

Pony Canyon, Inc. ★, 2-1-1 Iriune, Chuo-Ku, Tokyo, 104, (+81) 03.3555-6620, (+81) 03.3555-6767, Fax: (+81) 03.3555-6820; E-Mail: kokusai@ponycanyon.co.jp; Pres.: Akinori Inaba; Gen. Mgr./Int'l A&R: Tatsuo Ozu; Mgr. Chief A&R/Int'l A&R: Jun Sato; Asst. GM/Int'l Bus. Aff.: Kaz Saito.

Labels: Distributed: Acid Jazz, Bearsville, Canyon Int'l, Discipline Global Mobile, The Dick Bros., Disney, Echo Label Int'l, Music For Nations, Mute, Neat, Peaceville, Scotti Bros., Sweeca, World Domination.

Int'l Reps.: Golden Pony Ent. (Hong Kong); Sampony Dist. (South Korea); Ponycanyon Ent. (Singapore/Malaysia); Pony Canyon (Taiwan).

Shinjuku Record Co., Inc., 7-5-6-202 Nishi-Shinjuku, Shinjuku-ku, Tokyo, 160, (+81) 3.3363-3369, Fax: (+81) 3.3365-4823; Mgr.: Yoichiro Fujiwara.

Shinseld Co., Ltd., 3-11-2 Amanuma Suginami-Ku, Tokyo, 167, (+81) 03.5397-2413, Fax: (+81) 03.3393-5021; Pres.: Jiro Ohtake; Vice Pres.: Masanori Miyazaki; Sales Promo/Gen.

Mgr.: Nobuhisa Shimie; Import Mgr.: Masika Miyazaki; Asst. Mgr.: Tim Sakaguchi.

Labels Owned: Omagatoki.

Sony Music Entertainment (Japan), Inc., 1-4 Ichigaya - tamachi, 7th Floor, Shinjuku-ku, Tokyo, 162, (+81) 3.3266 5823, Fax: (+81) 3.3235 1725; Chmn.: Toshio Ozawa; Pres.: Shugo Matsuo; Deputy Pres.: Hiroshi Inagaki; Deputy Pres.: Shigeo Maruyama; Managing Dir.: Hiroshi Nakano. **Labels Owned:** Epic/Sony, Ki/oon Sony, Sony Classical.

Sound Design Records, Inc., 32-2-2 Sendagaya, Shibuya-ku, Tokyo, 151, (+81) 3.34230481, Fax: (+81) 3.34230480; Pres.: Taka Nanri; Vice Pres.: Moko Nanri; A&R: Norikazu Osawa. **Labels Owned:** Shizen, Sound Design.

Sound Hills Records, Minoo Sound Hills Bldg., 1-15-6, Sembahigashi, Minoo, Osaka, 562, (+81) 0727.28-2351, Fax: (+81) 0727.27-0059; Dir.: Hirakazu Sasabe; A&R Promo.: Naomi Matsumoto.

US Reps.: Sphere M&D (NY). **Int'l Reps.:** Harmonia Mundi (UK, France); Bellaphone Int'l (Germany, Austria, Switzerland); I.R.D. (Italy); Dureco BV (Holland); Barna Record Lab (Spain); Ad Lib (Sweden); Birdland (Australia); Fusion III (Canada).

Soundtrack Listeners Communications, Inc. (SLC) ★, 1-23-13-303, Edo-bori, Nishi-ku, Osaka, 550, (+81) 06.449-4705, Fax: (+81) 06.449-1272; Pres.: Yasuhiro Wada; A&R: Sachiko Miyazaki.

Labels Owned: SLC; **Distributed:** SLC Jazz, Varese Sarabande.

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Minoo Sound Hills, 1-15-6, Sembahigashi, Minoo, Osaka, 562, (+81) 07.2728 2351, Fax: (+81) 07.2728 2358; Pres.: Hirakazu Sasabe; Tokyo Branch Mgr.: Masanori Suzuki; Export Mgr.: Tsuneo Fujisawa; Import Mgr.: Kazumi Murakami.

Labels Owned: Sound Hills; **Distributed:** Avant, El Bandoneon, Black Saint, Butterfly, Concord, Cool 'n Blue, Criss Cross, DIW, Doron, Edition Collage, Fantango, Fonit Cetra, Fresh Sound, GBW, G.O.P., Gala, HEP, Heart Note, I.A.I., IRD, In + Out, Jasmine, Kontrapunkt, Kultur, Laika, Landmark, Melodram, Moon, Muse, Olufsen, Palladium, Philology, Phontastic, Plainsphere, RCD, Ram, Red, Reservoir, Right Tempo, Roots, Sittel, Soul Note, Splasc(H), Storyville, Stunt, Tutu, Vai, Via Veneto, YVP.

Tokyo M-Plus Co. Ltd. ★, Miyoshi Bldg., 4-14-10 Sengoku, Bunkyo-ku, Tokyo, 112, (+81) 03.5976-5991, Fax: (+81) 03.5976-5996; Pres.: Tsutomu Miyazawa; Managing Dir.: Takenaga Kaneko; Dir., Mktg.: Norio Ashida; Sales Mgr.: Haruichi Nakamura.

Labels: Distributed: Agora (Italy), Arabesque (USA), Centaur (USA), Chandos (UK), Dargason (USA), Hyperion (UK), New



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B.O.M. Services, 6-5-18 Kawomo, Takarazuka, Hyogo, 655, (+81) 7.97870561, Fax: (+81) 7.97865184 Contact: Toshio Watanabe. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

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Labels Distributed: Audio: Crown, Avex, Meldac, HiBrite, Panam, Ras, Enja, Novalis, ASV, Imp Classic, BBC Radio Classics, Timbuktu, Habana; Video: Sun Crown, Granada LWT Int'l.

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Ratspack Records Co., Ltd., Soft Town Aoyama-515, Jingumae 3-1-24, Shibuya-ku, Tokyo, 150, (+81) 03.3470-2179, Fax: (+81) 03.3470-2196. Pres.: Makito Tanahashi; Mgr./Buyer (Video/Accessories): Itsuo Ichii; Buyer (Pre-recorded Music): Tomonori Ichimura; Buyer (Others): Asako Masuda. (Compact Disc, Records (LP's, 12-Inch), Cutouts, Accessories) (Distributor, One-Stop, Importer, Exporter)

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Sony Music Entertainment (Japan), Inc., I-4 Ichigaya-Tamachi, Shinjuku-Ku, Tokyo, 162, (+81) 3.3266 5830, Fax: (+81) 3.3235 2908. Managing Dir.: Osamu Goto. (Distributor)

Victor Musical Trading, Inc., Sanyo Akasaka Bldg. 3F, 3-5-2 Akasaka, Minato-Ku, Tokyo, 107, (+81) 3.5562-3371, Fax: (+81) 3.5562-3377. Managing Dir.: Hisatoshi Hirai; Gen. Mgr.: Hiroshi Ogawa. (Compact Disc, Records (LP's)) (Distributor, Importer)

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Type: CD, Videodisc.

Pilz Japan K.K., Asahi Bldg. 4F, 1-11-2, Ebisu, Shibuya-ku, Tokyo, 150, (81) 3.3445 0181, Fax: (81) 3.3445 5101. Managing Dir.: Yoshihiko Isoda.
Type: CD, CDV.

PLATING & PRESSING PLANTS

CTA Co., Ltd. ★, #53-5, Nogata 1-chome, Nakano-ku, Tokyo, 165, (81) 3.3388-9111, Fax: (81) 3.3388-7778. Pres.: Atsushi Katsumata; Mktg./Mng. Dir.: Ichiro Saito.
(Videodisc)
Type: LV.

Elmo Ltd., Kaijin Bldg. 5-16-31 Kaijin, Funabashi-Shi, Chiba, 273, (81) 0474.31-0400, Fax: (81) 0474.31-0402. Pres.: Hiromitsu Wada; Licensee Admin.: Masako Omuro.

Pilz Japan K.K., Asahi Bldg. 4F, 1-11-2, Ebisu, Shibuya-ku, Tokyo, 150, (81) 3.3445 0181, Fax: (81) 3.3445 5101. Managing Dir.: Yoshihiko Isoda.

MASTERING FACILITIES

CTA Co., Ltd. ★, #53-5, Nogata 1-chome, Nakano-ku, Tokyo, 165, (81) 3.3388-9111, Fax: (81) 3.3388-7778. Pres.: Atsushi Katsumata; Mktg./Mng. Dir.: Ichiro Saito. (Audio & Video)

CUSTOM TAPE DUPLICATORS

Pilz Japan K.K., Asahi Bldg. 4F, 1-11-2, Ebisu, Shibuya-ku, Tokyo, 150, (81) 3.3445 0181, Fax: (81) 3.3445 5101. Managing Dir.: Yoshihiko Isoda.
Audio: .
Other Services: Warehouse, MIS (Inventory), Freight.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING

Pilz Japan K.K., Asahi Bldg. 4F, 1-11-2, Ebisu, Shibuya-ku, Tokyo, 150, (81) 3.3445 0181, Fax: (81) 3.3445 5101. Managing Dir.: Yoshihiko Isoda.

KENYA

RECORD LABELS

A.I. Records (Kenya) Ltd. ★, Kasuku Rd., Kilimani; Nairobi, (+254) 2.721433, (+254) 2.724435, Fax: (+254) 2.721640; Managing Dir.: Michael R. Andrews; Office Mgr.: Julie E. Gill. *Labels Owned:* Editions Franc Afrique, Editions Mazembe; *Distributed:* BMG Int'l, EMI, Giant, Jive, MCA Int'l, Virgin.

Music World (Kenya) Ltd. ★, PO Box 60299, Church House, MOI Ave., Nairobi, (+254) 2.337 184, (+254) 2.337 195, Fax: (+254) 2.224 444; Gen. Mgr.: John Njagi. *Labels Owned:* B-Mas, Columbia, Epic, Flash Diffusion, Gallo, Jimmy's Int'l, Secfraco, Sonodisc, T.J.R., Tusk.

Tamasha Corporation Ltd., Communications Ctr., Maalim Juma Rd.; Nairobi, (+254) 2.718506, (+254) 2.718594; Managing Dir.: Ronald Andrews; Gen. Mgr.: James Costabir. *Labels Owned:* ASL, Equator, Teal Trutone; *Distributed:* Edition Sukumuna, Edition Veve, Genidia, PolyGram Group, Tamasha, Toco Int'l, WEA International.
Int'l Reps.: Earthworks.

MALAYSIA

RECORD LABELS

BMG Music (Malaysia) Sdn Bhd, 133-1 Jalan Segambut, Kuala Lumpur, 51200, (+60) 03.621 0218, Fax: (+60) 03.621 3944; Managing Dir.: Frankie Cheah; Mktg. Dir.: R. Hashim; Gen. Mgr.: Aziz Bakar. *Labels Owned:* Ariola, Arista, RCA; *Distributed:* Disney, Geffen, Giant, Jive, MCA.

EMI (Malaysia) Sdn. Bhd., Exchange Sq., Ste. 1001, Damansara Heights, Kuala Lumpur, 50490, (+60) 3.254-3311, Fax: (+60) 3.254-4928; Managing Dir.: Mrs. Beh Suat Pheng; Mgr., Int'l Dept.: Darren Choy; A&R Dir.: Mohd Arzmy. *Labels Distributed:* Angel, Blue Note, Capitol, EMI Classics, EMI US, Harvest, IRS, Liberty, Manhattan, Parlophone, Virgin.

Hup Hup Sdn Bhd (Life Records) ★, 66-68 Jalan Raja Chulan, Kuala Lumpur, 50200, (+60) 230-7524, Fax: (+60) 238-3213; Managing Dir.: Ng Cheong Hock; Dir.: Ng Ay Na. *Labels Owned:* HSP, Lerk Foong, Li Foong, Life.

Pony Canyon Entertainment (Malaysia) SDN BHD, No. 6, Lorong Raja Chulan, Malaysia, Kuala Lumpur, 50250, (+60) 3.230-2388.

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Rock Records & Tapes, No. 18 & 20 Jalan, 6A/91 Taman, 56100 Kuala Lumpur, (+60) 3.982-1325, Fax: (+60) 3.982-1322; Pres.: Sam Duann; Country Mgr.: Tries Chen; Gen. Mgr.: Tiou Chong Tan.
Labels Owned: Culture, Diamond, Elite, TNT.

Sony Music Entertainment (Malaysia) Sdn Bhd, C16 & C17 Jalan Ampang Utama 1/1, Off Jalan Ampang, Ampang Selangor, 68000, (+60) 3.452 3233, Fax: (+60) 3.452 2235; Managing Dir.: Rick Loh; Gen Mgr., Int'l Nooraziana Ali; Gen. Mgr., Chinese/Japan: Danny Liew; Dir., A&P/Mktg.: Darren Choy.
Labels Owned: Aegis, CBS, Columbia, Def Jam, Epic, Portrait Associated, Tabu, WTG.

Warner Music Malaysia Sdn. Bhd. ★, 9th Floor, MUI Plaza (Box #18), Jalan P. Ramlee, Kuala Lumpur, 50250, (+60) 3.2485611, Fax: (+60) 3.2480861; Managing Dir.: Tony Fernandes; Sales/Mktg. Dir.: Mark Lankester; Finance Dir.: S.K. Cheah.
Labels Owned: ATCO/East West, A*Vision, Atlantic, Carrere, East West, Elektra, Erato, RAP-Roslan Aziz Prods.; **Distributed:** Anxious, Dead Dead Good.

MUSIC PUBLISHERS

BMG Music Publishing (Malaysia) Sdn. Bhd., 133-1 Jalan Segambut, Kuala Lumpur, 51200, (+60) 3.621-0218, Fax: (+60) 3.621-3944, Managing Dir.: Frankie Cheah; Publishing Mgr.: Esther Leong.

Pustaka Muzik EMI (Malaysia) SDN. BHD., Ste. 10.01, 10/F, Exchange Square, Damansara Heights, Kuala Lumpur, 50490, (+60) 3.254 3311, Fax: (+60) 3.254 4928, Managing Dir.: Suat Pheng Beh; Finance Dir.: Chin Hock Liew; Mgr.: Carol Chan.

Rock Music Publishing (M) SDN. BHD., No. 18 & 20 Lorong 6A/91 TMN Shamelin Perkasa, Kuala Lumpur, 56100, (+60) 3.982-1325, Fax: (+60) 3.982-1318, Pres.: Sam Duann; Publishing Exec.: Cally Kong; Director: T.C. Tan.

Sony Music Publishing (Malaysia) Sdn. Bhd., C16 & C17 Jalan Ampang Utama 1/1, Off Jalan Ampang, Ampang Selangor, 68000, (+60) 3.452 3233, Fax: (+60) 3.452 2235, Managing Dir.: Rick Loh; Financial Dir.: Elaine Mui.

WHOLESALEERS & DISTRIBUTORS

Geomuzik Sdn Bhd, 17-A Wisma Merican, Jalan Merican, Penang Georgetown, 10400, (+60) 4.2281144, Fax: (+60) 4.2297294, Managing Dir.: Mito S. M. Soo. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch), Accessories) (Distributor)

Labels Distributed: Audio: (Disc) Analog Productions, Audioquest, Biber, Clearaudio, In-Akustik, Gemini, Kireklig, Laika, Mapleshade, Marshmellow, Mikado, Muse, Palmtoe, Pope Music, Sheffield Lab.

Glad Sounds SDN. BHD., Petaling Jaya, Selangor, 46970, (+60) 03.718-7070, (+60) 03.718-7646, Fax: (+60) 03.718-9948, Gen. Mgr.: Peter Khong. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Brentwood Music, Home Sweet Home, Star Song; Video: (Cassette) Home Sweet Home, Brentwood.

Rock Records & Tapes (M) Sdn. Bhd., 18&20 Jalan, 6A/91 Taman Shamelin Perkasa, Batu3 Cheras Kuala Lumpur, 56100, (+60) 3.982-1325, Fax: (+60) 3.982-1322, Dir./Gen. Mgr.: Tan Tiou Chong. (Compact Disc) (Distributor)
Labels Distributed: Audio: Delphine Productions, Ryko Disc, VSD.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING

Robt-System Asia-Pacific, Unit 2, No. 278A, Jalan Simbang, Taman Perling, Johore Bahru, (60) 7.234 0411, Fax: (60) 7.234 0412.

MEXICO

RECORD LABELS

BMG Arista Ariola Int'l, PO Box 17-570, Mexico City, DF CP02870, (+52) 5.527-6020, Fax: (+52) 5.527-5857.

CIA Fonografica Int'l, S.A. de C.V., Sactorum No. 86-B, Col. Argentina, Mexico City, DF 11230-C.P., (+52) 5.399-3858, (+52) 5.399-24-34, Fax: (+52) 5.399-2630; Pres./Gen. Dir.: Ignacio Morales; Int'l Dept.: Emilia M. De Montesinos; Admin./Dir.: Yolanda Rodriguez.
Labels Owned: Fono Rack, IM, Ole.

DAC S.A. de C.V., Privada de San Cristobal 44, Cuernavaca, MOR 62240, (+52) 728-51386, (+52) 731-38802, Fax: (+52) 559-68220; Pres.: Federico E. Riojas R.; Mgr.: Jorge Gonzalez Cos; Mktg.: Eugenio Riojas Z.; Acct.: Javier Gonzalez Cos.
Labels Owned: Accion, Coro.

Discos Corason S.A. ★, Plaza Iztaccuhtli 36-102, Colonia Hipodromo Condesa, DF 06100, (+52) 5.574 2331, Fax: (+52) 5.584 0541; E-Mail: corason@laneta.apc.org; Owner/Producer: Eduardo Llerenas; Dir.: Mary Farquharson;

Int'l Dir.: Mary Farquharson; Label Contact: Michael Dunford; Sales Mgr.: Hector Sanchez.
US Reps.: Rounder (MA).

Discos Coro ★, Sierra Vertientes 870, Mexico City, DF 11000, (+52) 5.596-1435, Fax: (+52) 5.596-8220; Pres.: Federico Riojas; Mgr.: Eugenio Riojas.
Labels Owned: Coro, Safari.

Discos Musart, S.A. de C.V., Av. Cuillahuac 2335, Mexico City, 02870, (+52) 5.341 9955, Fax: (+52) 5.341 1960; Pres.: Eduardo L. Baptista; Gen. Dir.: Eduardo A. Baptista; Vice Pres.: Andres Baptista; Vice Pres.: Manuel Baptista; Gen. Mgr.: Jose Luis Estrada.
Labels Owned: Balboa, Musart; **Distributed:** FBI, Heads Up Int'l, Heart Music, Inc., Higher Octave, Rey, Toco Int'l, ZYX.

Discos Sabinas, S.A. de C.V. (DISA), Av. Juarez 109 Ote., San Nicolas de los Garza, Monterrey, NL 66400, (+52) 8.330 0362, (+52) 8.353 7205, Fax: (+52) 8.350 1788; Pres.: Domingo Chavez Moreno; Vice Pres.: Patricia Chavez Moreno; Gen. Mgr./Promo.: Oscar Garcia Gonzalez; Publicity Mktg.: German Chavez Moreno; Sales Mgr.: Doris Chavez Moreno; Acct. Mgr.: Lidia Chavez Moreno.
Labels Owned: Dimusa, Disa.
US Reps.: Fonovisa S.A. (CA).

Discos Tequila, Ignacio Esteva 26A, Mexico City, DF 11850, (+52) 5.15-35-90.
Labels Owned: Tequila.

EMI Music Mexico S.A. de C.V., Rio Tigris No. 33, Col. Cuauhtemoc, DF 06500, (+52) 5.328-5656, Fax: (+52) 5.328-5685; Pres.: Mario Ruiz; Mktg. Dir.: Rafael Gorostieta; A&R Dir.: Adrian Posse; Sales Dir.: Alejandro Gonzalez.
Labels Owned: Capitol EMI/Latin, EMI/Capitol, EMI Odeon Chilena, EMI Odeon Saic, EMI Rodven.

Orfeon Videovox S.A., Av. Universidad No. 1273, Col Del Valle, 03100, (+52) 5.524 2500, (+52) 5.524 9480, Fax: (+52) 5.524 8940; Int'l Vice Pres.: Luis Moyano; Managing Dir.: Augustin Ibanez; Opns. Mgr.: Luis Mondragon.
Offices: 8933 N.W. 23rd St., Miami, FL, 33172, Int'l Vice Pres.: Luis Moyano Cajiga.
Labels Owned: Discos Gas S.A. de C.V.; **Distributed:** Sony Colombia, Sony Costa Rica, Sony Venezuela.
US Reps.: Sony Music, Inc. (FL).

Peerless, S.A. de C.V., Calz. Mariano Escobedo No. 201, Col. Anahuac, Mexico City, DF 11320, (+52) 5.531-3320, Fax: (+52) 5.254-7540; Managing Dir.: Jurgen Ulrich; Gen. Mgr.: Pedro Carmona; Promo. Mgr.: Hector Mejia.
Labels Owned: Eco; **Distributed:** Audisid, Chandos, Fuentes, Harmonia Mundi, Hungaroton, Naxos.

Producciones Fonograficas S.A. de C.V., Adolfo Prieto 1649, Piso 10, Mexico City, DF 03100, (+52) 5.524 4735, (+52) 5.660 0161, Fax: (+52) 5.524 9160; Pres./CEO: Bernardo Yancelson; Financial Controller: Eduardo Ciejak Grapa; A&R Mgr./Label Mgr. Int'l: Sergio Rodriguez; Dir., Bus. Aff.: Jorge F. Negrete; A&R: Marcos Lifshitz; Prodn. Dir.: Ita Bercovich.
Labels Owned: Da Capo, In Crescendo, Jazz Tazz, Simfonic, Soloist, Vivace.

Promotora Fonografica S.A. (Promofon) ★, Sahuayo No. 82 Col. Janitzio, Mexico City, DF 15200, (+52) 789-2337, (+52) 795-3678; Gen. Mgr.: Gabriel Gonzalez De La O; Prodn. Mgr.: Gabriel Gonzalez Lozano; Admin.: Olga Lozano Sanchez.
Labels Owned: Promofon.

Sony Music Entertainment (Mexico), S.A. DE C.V., Blvd. Avila Camacho 191, 2o Piso, Col. Morales Polanco, Mexico City, DF 11510, (+52) 5.395 8888, Fax: (+52) 5.557 5992; Managing Dir.: Angel Carrasco; Mktg. Dir.: Alfonso Larriva; Finance Dir.: Kevin Lawrie.
Labels Owned: Diamante, Esmeralda Y Diseno, Exitos, La Palabra, Zafiro; **Distributed:** CBS, CBS Masterworks, CBS Masterworks Digital Master, CBS Odyssey, Columbia, Embassy, Epic.

Spartacus Discos S.A. de C.V. ★, Calle 13 #25 Col. San Pedro de Los Pinos, Mexico City, DF 03800, (+52) 5.277-7883, Fax: (+52) 5.277-8452; E-Mail: 74052.2646.compuserve.com; Gen. Dir.: Benjamin Backal; Gen. Mgr.: Miguel Backal; Exports: Alejandro Warman.
Labels Owned: Asi Canta Latino America, Clasicos Mexicanos; **Distributed:** Discos Guia, Dodo, Dorlan, Hyperlon, PM.

Warner Music Mexico S.A. de C.V., Leibnitz No. 32 Col. Nueva Anzures, Mexico City, DF 11590, (+52) 5.729-38-35, (+52) 5.729-38-00, Fax: (+52) 5.729-38-03; Exec. Dir.: Leonor Villaneuva; Mktg. Dir.: Gerardo Vergora; Sales Mgr.: Arturo Garduno.
Labels Owned: ATCO/East West, A*Vision, Atlantic, CGD, Carrere, East West, Elektra, Elektra Video, Erato, MMG, Magnet, Metronome, Nonesuch, Pendulum, Qwest, Reprise, Sire, Teldec, Tommy Boy, WEA, WEA Latina, Warner Bros., Warner Music Vision, Warner Reprise Video; **Distributed:** Anxious, Dead Dead Good, Eternal, Giant, Maverick, Oval, PWL, Paisley Park, Red Dot, Roar, Siam Jam, ZTT.

MUSIC PUBLISHERS

América Musical S.A. de C.V. (Discos y Cintas Melody), Ayuntamiento 52, Mexico City, DF 06070, (+52) 5.709-1823, Fax: (+52) 5.510-4025, Contact: Juan Carlos Avara.

Audio Grabaciones de Mexico, S.A. de C.V., Fray Zervando Teresa de Mier, Retorno 15, No. 13, Mexico City, DF 15900, (+52) 5.762-6661, Fax: (+52) 5.785-6489, Contact: Miguel Angel Nieves-Perez.

BMG Edm, S.A. de C.V./BMG Arabella Mexico, S.A., Av. Cuillahuac 2519, Mexico City, DF 02870, (+52) 5.341-7092,

Fax: (+52) 5.341-9695, Managing Dir.: Oscar Mendoza; Mgr., Admin.: Jose Luis Martinez.

Buendia Musical S.A., Real del Monte 52-003, Mexico City, DF 07870, (+52) 5.537-7020, Fax: (+52) 5.517-4839, Contact: Jose L. Acosta Hernandez.

Discos Continental S.A. de C.V., Poniente 75-160, Mexico City, DF 11810, (+52) 5.516 7613, Fax: (+52) 5.516 7594.

EMI Music Publishing Mexico, Rio Tigris 33, Col.-Cuauhtemoc, Mexico City, DF 06500, (+52) 5.328 5656, (+52) 5.328 5671, Fax: (+52) 5.328 5698, Managing Dir.: Antonio Fritz y Zozaya; Creative Mgr.: Antonio Rebollar; Int'l Affairs Mgr.: Veronica Rodriguez; Copyright Mgr.: Sandra Benitez.

Ediciones Guia Musical, S.A. de C.V., Lago Peypus No. 231, Col. Anahuac, Mexico City, 11320, (+52) 255-5133, (+52) 255-5045, Fax: (+52) 255-1538, Pres.: Gerardo Mantecón V.; Gen. Mgr.: Humberto Rios; Prof./Creative Mgr.: Edgar Rios.

Edimusa S.A. de C.V., Av. Cuillahuac 2309, Mexico City, DF 02870, (+52) 5.341 7946, (+52) 5.341 5726, Fax: (+52) 5.341 5165, Gen. Mgr.: Edmundo M. Ortiz; Copyright Mgr.: Claudia A. Cilia; Royalties Dept.: Silvia Neri; Acct./Admin.: Luis H. Flores.

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Editora Musical Jose Alfredo Jimenez, S.A. de C.V., Poniente 122 No. 667, Col. Industrial Vallejo, 02300, (+52) 567-2662, (+52) 368-2135, Fax: (+52) 368-2338, Contact: Jorge Yanez Huerta.

Editora Musical Regiomontana, S.A., Nuevo Leon 619-Sur C, Monterrey, NL 64720, (+52) 83.437 142, Fax: (+52) 83.437 142, Dir.: Francisco J. Caballero; Mgr.: CP Jose Gpe. Garza Chavez.

Editora Musinova, S.A. de C.V., Carracci No. 64, Col. Mixcoac, 03910, (+52) 563-1418, Fax: (+52) 563-9665, Contact: Juan Carlos Abara Halabi.

Editorial Musical Latino Americana S.A. de C.V., Allende 133 (Claveria-Azcapotzalco), Mexico City, DF 02080, (+52) 5.396-1566, Fax: (+52) 5.396-8444, Pres.: Mario De Jesus; Vice Pres.: Mario De Jesus, Jr.; Gen. Mgr.: Maria E. Jerez; Copyright Mgr.: Victor Hugo Garcia.
Affiliated: Leo Musical S.A. de C.V. (SACM), Ramms Music Co. (SACM).

Fontana Ediciones Musicales (Div. PolyGram Discos, S.A. de C.V.), Av. Miguel Angel de Quevedo #531, Col. Romero deTerroros, Mexico City, DF 04310, (+52) 5.658-3071, Fax: (+52) 5.554-3776, Gen. Mgr.: Simon Medina.
Affiliated: Manuel Alejandro, Miguel Blanco, Discorama, Inxs, Island Music, Dick James Music, Really Useful, U2, Union Songs AB, Welk.

Galaxia Musical S.A. de C.V., Leibnitz 130, Mexico City, DF 11590, (+52) 5.250 0378, Fax: (+52) 5.254 5790, Managing Dir.: Jose G. Cruz Ayala; Asst. Dir.: Constance Balawender.
Affiliated: Boosey & Hawkes (ASCAP), Bug Music Group (ASCAP), Walt Disney Music/Wonderland Music (BMI/ASCAP), Elvis Presley Music/Gladys Music (BMI), The Goodman Group (ASCAP), Music Sales Corp./G. Schirmer (ASCAP), G. Ricordi & Co. (SIAE), Rondor Music Int'l, Inc. (ASCAP), Carole Bayer Sager Music/Begonia (BMI), Windswept/Pacific (BMI/ASCAP).

Grever Music Publishing, S.A. de C.V., Yauetepec 107, Col. Condesa, Mexico City, DF 06410, (+52) 5.286 0710, (+52) 5.286 0609, Fax: (+52) 5.553 7572, Gen. Mgr.: Angel Hernandez.

Melodias Universales, S.A. (MUSA), Norte 83, No. 462, Col. Sindicato Mexicano, CP 02060, Mexico City, DF 16, (+52) 5.353 1964, Fax: (+52) 5.561 4282, E-Mail: 74174.3127 @compuserve.com; Mgr.: Teresa Alvarez; Asst. Mgr.: Arturo Ramirez.
Affiliated: Peermusic De Mexico, S.A. de C.V. (SACM).

Musica De Mexico, Ignacio Esteva, #26-A, Mexico City, DF 11850, (+52) 5.515-3590, Owner: Dario Antonio Zorzano.
Affiliated: Editorial Musical Juventia (SACM).

Peermusic de Mexico, S.A. de C.V., Norte 83, No. 462, Col. Sindicato Mexicano, CP 02060, Mexico City, DF 16, (+52) 5.353 1964, Fax: (+52) 5.561 4282, E-Mail: 74174.3127 @compuserve.com; Managing Dir.: Tessie Alvarez; Asst. Mgr.: Arturo Ramirez.
Affiliated: Melodias Universales (MUSA).

Promociones Y Ediciones Internacionales, S.A. de C.V., Mariano Escobedo 201, Altos, Mexico City, DF 11320, (+52) 5.531 3320, (+52) 5.545 7215, Fax: (+52) 5.203 4695, Pres.: Ing. Jurgen Ulrich; Gen. Mgr.: Jose Luis Veia.
Affiliated: Orlantay Music, Shenandoah Music.

Promotora Face, Revillagigedo No. 96-405, Mexico City, DF 06070, (+52) 5.510 2595, Owner: Heriberto Aceves Mendez.

Ricordi de Mexico, S.A. de C.V., Pestalozzi 429, Col. Narvarte, Mexico, DF 03020, (+52) 639-3592, (+52) 639-2842, Fax: (+52) 639-2967, Pres.: Giucio Chiesa.

Safari Musical, Revillagigedo No. 96-107, Mexico City, DF 06070, (+52) 5.521 1196, Admin.: Cipriano Jose Cruz.

Sony Music Publishing (Mexico), S.A. DE C.V., Blvd. Avila Camacho No. 191, 2o Piso, Col. L.M. Polanco, Mexico City,

DF 11510, (+52) 5.395 8888, Fax: (+52) 5.557 5992, Managing Dir.: Angel Carrasco.

Warner/Chappell Music Mexico, S.A. De C.V. ★, Ave. Ejercito Nacional 209-3er Piso, Mexico City, DF 11300, (+52) 5.531 7031, (+52) 5.531 7032, Fax: (+52) 5.254 3095, Gen. Mgr.: Jesus Perez Martin; Int'l Creative Mgr.: Julian Loyola T. Administered: Edimúsica, Editora De Musica WEA, Gas Musical, Jose Alfredo Jimenez, Magic Music, S.A. De C.V., Ricam, Sono-Editora, La Ley Publishing.

Warner Music Mexico, S.A. De C.V., Leibnitz No. 32, Col. Nueva Anzures, Mexico City, DF 11590, (+52) 5.729 3800, Fax: (+52) 5.729 3805, Vice Pres., Finance: Marcelo Sulima; Finance Mgr.: Tomas Rodriguez.

Affiliated: Blue Danube Music, Chufa Ediciones Musicales, Coronet Delphine E, Inc., Cotillion Music, Inc., DIMASI, Ediciones Musicales Duher, Love Music, S.A., Pedrosillo Music, Superhype Publishing, Warner/Chappell Music, Inc.

WHOLESALE & DISTRIBUTORS

Coro Discos ★, Sierra Vertientes 870, Mexico City, 11000, (+52) 5.596 1435, (+52) 5.596 5201, Fax: (+52) 5.596 8220. Pres.: Frederico E. Riojas; Mgr.: Eugenio Riojas. (Compact Disc, Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Coro, Safari.

Labels Exported: (Cassette & Disc) Coro, Safari. **Products/Accessories:** Accessories: CD Storage & Carrying Cases; CD, Tape & Record Care Products: Coro; Storage & Carrying Cases: Coro

Discos Musart ★, Av. Cuicahuac No. 2335, Mexico City, 02870, (+52) 5.341 9955, Fax: (+52) 5.341 1960. Pres.: Eduardo L. Baptista; Vice Pres.: Andres Baptista; Vice Pres.: Manuel Baptista; Gen. Dir.: Eduardo A. Baptista; Gen. Mgr.: Jose Luis Estrada. (Distributor)

Labels Imported: (Cassette & Disc) Heads Up, Higher Octave, USA Da Music, Essence-Epiphany, Miramar, Sugo (USA); Unidisc, Kasma Music (Canada); To Co Int'l (The Netherlands) **Labels Exported:** (Cassette & Disc) Discos Musart, Balboa Records

Fonodiaz, Ave. Guadalajara #101 Col. San Martin, San Juan Los Lagos, Jalisco, 47079, (+52) 378.5-35-90, (+52) 378.5-21-07. (Distributor)

La Feria Del Disco Mexico, S.A. De C.V. ★, Av. Reforma #575, Col. Perálvillo, Mexico, 09220, (+52) 5.526-8482, (+52) 5.529-3300, Fax: (+52) 5.529-1050. Sales Dir.: Catalina Gorduno; Corporate Purchasing Mgr.: Sarah Armenta. (Distributor, One-Stop, Importer, Exporter)

Paramusica, S.A. De D.V., Laguna de Terminos No. 19, Mexico City, C.P., 11320, (+52) 5.250-1433, (+52) 5.250-1500, Fax: (+52) 5.250-9067. Gen. Mgr.: Peter Honerlage; Export Mgr.: Angela Moreno. (Compact Disc, Records (LP's, 12-inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Walt Disney.

Producciones Fonograficas, Adolfo Prieto 1649, Piso, Mexico City, 03100, (+52) 5.534-8507, Fax: (+52) 5.524-9160. Contact: Abelardo Samano. (Distributor)

Producciones Lubata S.A. De C.V. ★, Apdo Postal 22-316, Mexico, 14000, (+52) 5.6064468, Fax: (+52) 5.6064802. Pres./A&R Dir.: Luis Baston T.; Sales Mgr.: Gerardo Parra. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Concord Jazz, American Gramophone, Narada Media, Lubata, Sol, Swing Time, Jazz Unlimited.

Sergio Moreno, Antonia Maura #30-5, Colonia Moderna, Mexico, 03510, (+52) 530-8362. Gen. Mgr.: Sergio Moreno; Asst. Mgr.: Joyce Moreno. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) La Tierra Prometida Prodn's., Sembrador Prodn's., Brentwood Music. Pay-Per Transaction.

Labels Imported: Brentwood Music, Sembrador Prodn's. (USA)

Sony Music Distribution (Mexico), S.A. DE C.V., Blvd. Avila Camacho No. 191, 2o Piso, Mexico City, 11510, (+52) 5.395 8888, Fax: (+52) 5.557 5992. Sales Dir.: Fidel Barquet. (Distributor)

Spartacus Discos SA de DV ★, Calle 13 #25 Colonia San Pedro De Los Pinos, Mexico, 03800, (+52) 5.272 4151, Fax: (+52) 5.277 8452 E-Mail: 74052.2646@compuserve.com. Chrm.: Benjamin Backal; Dir.: Miguel Backal; Export Mgr.: Alex Warman; Prodn.: Sergio Placencia. (Distributor, Exporter)

Labels Distributed: Audio: Spartacus, Mastereo, Guia (Mexico); PM (Cuba); Donan (US); Hyperion (UK).

Labels Imported: PM (Cuba); Dorian (US); Hyperion (UK)

Labels Exported: Mastereo, Guia, Spartacus, Clasicos Mexicanos, Asi Canta Mexico

COMPUTER SYSTEMS & SERVICES

Staff Corp., S.C. ★, Francisco Petrarca 223-403, Col. Chapultepec Morales, Mexico, DF, 11570, (+52) 5.531-3820, (+52) 5.531-1840, Fax: (+52) 5.203-6884. Coord.: Manuel I. Fierro E.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

AMPROFON (Assn. Mexicana de Productores de Fonogramas y Videogramas, AC), Francisco Petrarca #223, Col. Chapultepec Morales, 11560, (+52) 2.254-1993, Fax: (+52) 2.203-8754. Contact: Efrén Huerta Rodriguez.

Camara Nacional de la Industria de Radio y TV. Horacio 1013 Polanco, Mexico, DF, 11550, (+52) 5.250-2577, Fax: (+52) 5.545-6767. Pres.: Casio Carlos Narvaez; Gen. Mgr.: Cesar Hernandez E.

ENTERTAINMENT ATTORNEYS

APDIF Mexico, Francisco Petrarca 223-404, Col. Chapultepec Morales, Mexico, DF, 11570, (+52) 5.531-3820, Fax: (+52) 5.203-6884, E-Mail: andifmex@mail.internet.com. Pres.: Gabriel Abaroa S.; Dir.: Manuel L. Fierro F.

Management Corp., S.A. DE C.V., Georgia 116-ler Piso, Mexico D.F., DF, 03810, (+52) 5.687-2621, Fax: (+52) 5.687-2630. Pres.: Alejandro Garcia; Vice Pres.: Luis Pardo.

INTERNATIONAL BROKERS/AGENTS OF MUSIC/VIDEO

Distribution Corp., S.A. DE C.V., Georgia 116-ler Piso, Mexico D.F., DF, 03810, (+52) 5.687-2621, Fax: (+52) 5.687-2630. Pres.: Luis Pardo; Sales Mgr.: Gabriel Abaroa.

PERFORMING & MECHANICAL RIGHTS ORGANIZATIONS

SACM (Sociedad de Autores y Compositores de Musica), Mayorazgo 129, Mexico City, DF, 03330, (+52) 5.604-7733, (+52) 5.604-7493, Fax: (+52) 5.604-7923. Principal: Roberto Cantoral Garcia; Contact: Felipe Gil; Contact: Alvaro Davila Alanis.

BLANK & MAGNETIC MEDIA MANUFACTURERS

Aurex S.A. de C.V., Av. Tlahuac 6710, San Francisco, Tlaltenco, DF, CP13400, (+52) 5.726 4900, Fax: (+52) 5.726 4918, Pres.: Federico Valdes Krieg.

CintasVAC, S.A. de C.V., Netzahuapilli No. 77, Mexico City, DF, 11370, (+52) 5.566-83-80, (+52) 5.535-17-21, Fax: (+52) 5.703-39-02. Pres.: Ing. Manuel Trigg; Sales Mgr./Mktg. Dir.: Ing. Jorge Vargas.

Delta Magnetics, S.A. de C.V., Insurgentes #45, Tepetzotlan, 54600, (+52) 5.876-0242, Fax: (+52) 5.876-0008, Pres.: Manuel Baptista; Gen. Mgr.: Cruz Roldan Ordenez.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Auriga Aurex, Av. Tlahuac 5502, San Nicolas Tolentino, DF, 09850, (+52) 5.726-4900, Fax: (+52) 5.656-1404. Pres.: Federico Valdes Krieg; Mktg. Dir.: Carlos Hinojosa. Audio: C-O's (Opaque & Clear). Video: V-O'S (Beta & VHS).

JEWEL BOX MANUFACTURERS

Auriga Aurex, Av. Tlahuac 5502, San Nicolas Tolentino, DF, 09850, (+52) 5.726-4900, Fax: (+52) 5.656-1404. Pres.: Federico Valdes Krieg; Mktg. Dir.: Carlos Hinojosa.

Pollmex Disc S.A. De C.V. ★, Av. Ing. Eduardo Molina, No. 6688, Mexico, DF, 07820, (+52) 5.781 0698, (+52) 5.781 0676, Fax: (+52) 5.577 1869. Pres.: Esteban G.P. Cervantes; COO: Ing. Arturo Garcia Solis; US Sales (800) 340-3281: Melissa Rodriguez.

COMPACT DISC, CD-ROM, & VIDEO DISC MANUFACTURERS

Fonovideogramas S.A., Cerro de Guadalupe 201, Tlalnepanitla, 54040, (+52) 5.370 3718, Fax: (+52) 5.370 0128. Pres.: Roberto Figueroa.

Pollmex Disc S.A. De C.V. ★, Av. Ing. Eduardo Molina, No. 6688, Mexico, DF, 07820, (+52) 5.781 0698, (+52) 5.781 0676, Fax: (+52) 5.577 1869. Pres.: Esteban G.P. Cervantes; COO: Ing. Arturo Garcia Solis; US Sales (800) 340-3281: Melissa Rodriguez. Type: CD. Other Services: Direct Response - 800 services.

Sonopress Mexico (Div. of Bertelsmann de Mexico S.A. de C.V.), Av. Cuicahuac #2519, Mexico City, DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392. Type: CD.

PLATING & PRESSING PLANTS

Sonopress Mexico (Div. of Bertelsmann de Mexico S.A. de C.V.), Av. Cuicahuac #2519, Mexico City, DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392.

MASTERING FACILITIES

Fonovideogramas S.A., Cerro de Guadalupe 201, Tlalnepanitla, 54040, (+52) 5.370 3718, Fax: (+52) 5.370 0128. Pres.: Roberto Figueroa. (Audio) (CD Prep Services, Analog Cassette Mastering)

Pollmex Disc S.A. De C.V. ★, Av. Ing. Eduardo Molina, No. 6688, Mexico, DF, 07820, (+52) 5.781 0698, (+52) 5.781 0676, Fax: (+52) 5.577 1869. Pres.: Esteban G.P. Cervantes; COO: Ing. Arturo Garcia Solis; US Sales (800) 340-3281: Melissa Rodriguez. (Audio) (CD Prep Services)

Promotora Fonografica S.A. (Promofon) ★, Sahuayo 82, Col. Janitzio, Mexico, DF, 15200, (+52) 5.789-2337, (+52) 5.795-3678. Pres.: Gabriel Gonzalez De Lao. (Audio) (Analog Cassette Mastering)

Sonopress Mexico (Div. of Bertelsmann de Mexico S.A. de C.V.), Av. Cuicahuac #2519, Mexico City, DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392. (Audio) (CD Prep Services, Analog Cassette Mastering)

CUSTOM TAPE DUPLICATORS

Fonovideogramas S.A., Cerro de Guadalupe 201, Tlalnepanitla, 54040, (+52) 5.370 3718, Fax: (+52) 5.370 0128. Pres.: Roberto Figueroa.

Audio: Cassette, DAT. Audio/Video Packaging Services: . Service Area: Mexico, Central America, South America, USA. Other Services: Credit Card Clearance Services.

Mass Cassette S.A. de C.V., Matamoros 831 Pte., Monterrey, NL, 64000, (+52) 83.44-2250, Fax: (+52) 83.45-7127. Contact: Enrique de la Rosa. Audio: Cassette.

Promotora Fonografica S.A. (Promofon) ★, Sahuayo 82, Col. Janitzio, Mexico, DF, 15200, (+52) 5.789-2337, (+52) 5.795-3678. Pres.: Gabriel Gonzalez De Lao. Audio: Cassette, Recording Studio.

Sonopress Mexico (Div. of Bertelsmann de Mexico S.A. de C.V.), Av. Cuicahuac #2519, Mexico City, DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392. Audio: Cassette.

NEW CALEDONIA

WHOLESALE & DISTRIBUTORS

Sun Music, 17, Ave. Gallieni, Noumea, (+687) 283570, Fax: (+687) 277864. (Distributor)

NEW ZEALAND

RECORD LABELS

BMG New Zealand Limited ★, Level 3, Corner Newton Rd. & Abbey St., Newton; Newton, Auckland, (+64) 09.378-0491, Fax: (+64) 09.378-0496; Managing Dir.: Morrie Smith; Finance Dir.: Susan Smith; Promos. Mgr.: D. Schnauer. **Labels Owned:** Arista, BNA, RCA, Windham Hill, Zoo; **Distributed:** American, Beggars Banquet, De Construction, Geffen, MCA.

Deepgrooves Entertainment, Ltd., Level 2/9 Victoria St.; Auckland, (+64) 9.379-6362, Fax: (+64) 9.377-0963; E-Mail: info@deepgrooves.co.nz; Dir.: Kane Massey.

EMI Music New Zealand, 15 Hopetoun St., 9th Floor; Ponsonby, Auckland, (+64) 09.356 1570, Fax: (+64) 09.356 1900; Managing Dir.: Kerry Byrne; Mgr.: Virgin Records; Christine McGavin; Nat'l Sales Mgr.: Jerry Lloyd; Finance Dir.: Andy Clark.

Labels Owned: ABC, Alberts, Blue Note, Capitol, Capitol Nashville, Caroline, Chrysalis, EMI America, EMI UK, PMI, Pagan, Parlophone, SMK, Sparrow, Virgin.

Flying Nun Records, 138 Queen St., ASB Bldg., Level 4; Auckland, (+64) 9.377-4607, Fax: (+64) 9.366-0422; E-Mail: info@flyingnun.co.nz; Gen. Mgr.: Lesley Z. Paris; Int'l Mgr.: Paul McKessar; Promo: Natasha Griffiths.

Gateway Productions (NS) Ltd., Greengables Mall, 1 Hastings Rd.; Mairangi Bay, 1, (+64) 9.479-7179, Fax: (+64) 9.479-7159; Ops. Mgr.: Jeff Clarkson; Sales/Mktg.: Damon Barnett.

Labels Owned: Evergreen; **Distributed:** Gentle Spirit Music, Pitch Doctor, Profusion, Sound Medicine, Talking Taco Music, Vital Scenes Productions.

Int'l Reps.: Holborne (Canada).

Gazelle Music Ltd. ★, 23 Gazelle Ave., Beachhaven, Auckland, 10, (+64) 9.483-5608, Fax: (+64) 9.483-9780; Dir./Mgr.: Edwina Thorne.

Labels Owned: Blue Lady, Edwina Thorne Elektrik Band 2, Favourite Sounds, Modern Times, Murray McNabb Band, Original, Song for a Dream Weaver.

Ima Hitt Records ★, 91 Devon St. W.; New Plymouth, (+64) 6.758-9988, Fax: (+64) 6.758-9988; Mgr.: Brian Wafer.

Jayrem Records Ltd., 164 Ocean Rd., Ohope; Whakatane, (+64) 07.312-5252; Managing Dir.: James Moss.

Labels Owned: Fari, Rium, Serengeti.

Int'l Reps.: Festival (Australia).

Kiwi Pacific Records Int'l Ltd., 6 Broomhedge St., Rainger House; Wellington, (+64) 4.389 6394, Fax: (+64) 4.389 6521; Chmn.: John Ruffell; Prodn. Mgr.: Murray Vincent.

Labels Owned: Hibiscus, Tartar.

Music World, Level, 205 Wairau Rd. Glenfield; Auckland, (+64) 09.444 6470, Fax: (+64) 09.444 6475; Gen. Mgr.: Ross Donohue.

Labels Owned: Black 'n' Blues, Cassette Hour, Christmas Collection, Compact Hour, Encore, Golden Editions, Interstate Truckin', Kiddidisc, Koala, Platinum Collection.

ODE Record Co. Ltd., 2 York St., Parnell; Auckland, (+64) 09.358-5491, Fax: (+64) 09.309-5132; E-Mail: terence@oderecords.co.nz; Managing Dir.: Terence O'Neill-Joyce; Contact: Anne Louise Hyde.

Labels Owned: Five Star, Manu; **Distributed:** ASV, Bis, Chandos, Collegium, Gimell, Harmonia Mundi, Hyperion, Koch-Schwann.

US Reps.: Allegro Corp. (OR).

Pagan Records ★, 1 Gibraltar Cres 1st Floor Parnell; Auckland, (+64) 9.302-3228, Fax: (+64) 9.302-3229; Dir.: Trevor Reekie; Dir.: Sheryl Morris.

PolyGram Records ★, 110 Mt. Eden Rd.; Mount Eden, (+64) 9.630-9180, Fax: (+64) 9.630-4211; Managing Dir.: Victor Stent; Mktg. Mgr./Local A&R: Adam Holt; Nat'l Sales Mgr.: Ian Watson.

Labels Distributed: A & M, ARGO, Amadeo, Archiv, Atlas, Axiom, Belart, Birdology, DJM, Decca, Def Jam, Deram, Deutsche Grammophon, E.C.M., FRFR, Fiction, Fontana, Fourth & Broadway, Gee St, Gitanes, Go! Discs, Island, JMT, Karussell, L'oiseau-lyre, Limelight, London, MPS, Mango, Mercury, Mo Jazz, Mother, Motown, One Little Indian, Perspective, Philips, Pickwick, Point Music, Polydor, R.A.L., Red Eye, Rocket, Scotti Bros, Sonet (Atomic Swing), Success, Talkin' Loud, Tamla (Motown), Vertigo, Verve, Wuh, huhl.

Rattle Records, PO Box 4187, Auckland, (+64) 9.378-4389, Fax: (+64) 9.378-4389; Managing Dir.: Keith Hill.

Reaction Records, 11 York St.; Parnell, (+64) 9.5288-110, Fax: (+64) 9.5288-110; Managing Dir.: Glyn Tucker.

Sacred Records (NZ) Limited, 176 Queen St. W.; Levin, PM 5500, (+64) 06.368-4403; Managing Dir.: Peter R. Harris.

Scoop de Loop ★, 19 Wynyard Rd., Mount Eden Auckland, (+64) 9.630-9322, Fax: (+64) 9.631-5445; Dir.: Neil Hannan; Dir.: Jacqui Fitzgerald.

Someone Up There Records, 39 Kensington Ave., Mount Eden Auckland, 4, (+64) 9.630-8807; Dir.: Kevin Adair; Dir.: Darlene Adair.

Labels Distributed: Heartland, Little Misty Music, Sticky Music.

Sony Music Entertainment (New Zealand) Ltd., 110 Symonds St., 9th Floor; Auckland, (+64) 9.379 7508, Fax: (+64) 9.303 1515; Managing Dir.: Michael Glading; Dir., Mktg.: Michael Bradshaw; Gen. Mgr., A&R: Paul Ellis.

Tangata Records ★, PO Box 3679, Shortland St., Auckland, (+64) 9.278-9444, Fax: (+64) 9.278-8944; Dir.: Neil Cruickshank; Dir.: Wyn Osborne; Dir.: William Jackson.

US Reps.: Hula (HI).

Int'l Reps.: Milan Music (France).

Universal Childrens Audio ★, PO Box 52-076, Titahi Bay, Wellington, (+64) 4.232-8000, (+64) 4.237-7009, Fax: (+64) 4.232-8333; Dir.: Tony Clark; Dir.: Radha Wardrop; Mktg. Dir.: Rick Sahar.

Viking Sevensense NZ Ltd., 23b Ihakara St.; Paraparaumu, (+64) 4.297-1990, Fax: (+64) 4.297-1990; Dir.: Murdoch Riley.

Warner Music New Zealand Ltd., 15 Hopetoun St., 7th Level, Babbage Bldg.; Ponsonby, Auckland, (+64) 9.377-1699, Fax: (+64) 9.307-0917; Managing Dir.: James Southgate; Financial Dir.: Geoff Sheming; Mktg./Ops. Mgr.: Peter Andrews; Nat'l Sales Mgr.: Matt Coleman; Nat'l Promos. Mgr.: Lisa Williams; Nat'l Promos. Mgr.: Steve Booth.

Labels Owned: ATCO, A Vision, Asylum, Atlantic, Atlantic Jazz, Atlantic Nashville, EastWest, Elektra, Elektra Explorer, Erato, Magnet, Nonesuch, Qwest, Reprise, Sire, Teldec, Teldec Video, WEA Int'l, Warner Bros., Warner Music Vision; **Distributed:** Anxious, Big Beat, Cold Chillin', Colossal, Cotillion, Dark Horse, Delicious Vinyl, Delphine, Edge, Esplanza, Fiction, Finlandia, Interscope, Korova, Little David, Luaka Bop, Maui, Maverick, Megaforce, Opal, PWL, RA, Real, Real Authentic Sound, Rhino, Riva, Roo-Art, Swansong, Tribal, Warrior Pacific, Z.T.T.

Wildside/Southside Records ★, PO Box 7012, Auckland, 1, (+64) 9.358-3884, Fax: (+64) 9.358-2320; Dir.: Murray Cammick.

Word Database Ltd., 176 Queen St. W.; Levin, PM 5500, (+64) 06.368-4403; Mng. Dir./Vice Pres. A&R: Peter R. Harris.

Labels Owned: Biblestone, Destiny, Sacred.

Yellow Bike Records, PO Box 4391, Palmerston North, (+64) 6.356-9534, Fax: (+64) 6.356-9534; E-Mail: valve@manawatu.gen.nz; Dir.: Claire Pannell; Dir.: Dave White.

Labels Owned: Valve Magazine; **Distributed:** Lizard Mull.

HOME VIDEO COMPANIES (Theatrical, Music & Special Interest)

KING RECORDS WORLD WIDE ★21 Rd. Woodside Rd., Geraldine South Island, (+64) 3.693-8061, Fax: (+64) 3.693-8061. Pres.: Peter King.

Supplies: Music Long Form.

Formats: VHS.

Seeking: Music Long Form.

MUSIC PUBLISHERS

Kiwi Music Ltd., 6 Broomhedge St., Rainger House, Wellington, (+64) 4.389 6394, Fax: (+64) 4.389 6521, Chmn.: John Ruffell; Prodn. Mgr.: Murray Vincent.

Lunacy Music Publishing ★, P.O. Box 8556, Auckland, (+64) 9.358-9988, Fax: (+64) 9.358-2375, Dir.: Timothy G. Moon.

Owned: Counting The Beat, Lone Player, Media Music, Once Were Warriors, Rock Your Radio.

Mandril Music, 11 York St., Parnell, Auckland, (+64) 9.5288-110, Fax: (+64) 9.5288-110, Pres./Prof. Creative Mgr.: Glyn Tucker.

Pagan Music ★, PO Box 47290, Ponsonby, Auckland, (+64) 9.302-3228, Fax: (+64) 9.302-3229, Managing Dir.: Trevor Reekie.

Pegasus Music ★, 74 Mountain View Rd., Otorohanga, 2564, (+64) 7.873 6187, Fax: (+64) 7.873 6187, Pres.: Errol Peters; Creative Mgr.: Ginny Peters.

Sony Music Publishing (New Zealand) Ltd., 9th Floor, 110 Symonds St., Auckland, (+64) 9.379 7508, (+64) 9.379 3000, Fax: (+64) 9.303 2111, Gen. Mgr.: Paul Ellis.

Owned: Deepgrooves (ASCAP), Morcat Music.

South Pacific Music Ass. Ltd., P.O. Box 47-088, Ponsonby, Auckland, (+64) 9.445-0457, (+64) 9.627-8362, Fax: (+64) 9.627-8362.

Word/Lexicon Music Group ★, PO Box 275, Levin, PM 5500, (+64) 06.368-4403, Pres.: Peter R. Harris.

WHOLESALE & DISTRIBUTORS

BMG New Zealand Ltd., Altos House, 3F, Newton Rd. & Abbey St., Newton Auckland, (+64) 9.378-0491, Fax: (+64) 9.378-0496, Mgr.: Morrie Smith; Prodn. Mgr.: Dave Jordan; A&R Mgr.: George Ash. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LPs, 12-inch, Singles), Computer Games, Accessories) (Distributor)

Labels Distributed: Audio: Ariola, Arista, Baby, Beggars Banq., Big Screen, BMG, BNA, Camden, Castle, DDD, DGC, Dolphin, Eurodisc, Fox, Geffen, Giant, Gold Seal, GRP, Imago, Impulse, Jim Henson, Karen, Laface, Logic, MCA, MCI, Music Factory, Novus, Ode 2 Kidz, Peak, Planet, Premium, Private, RCA, Rowdy, SBS, Stretch, Tembo, Uni, Victrola, Vogue, White, Windham Hill, Zoo, Hansa, Interscope, Zoo; Video: (Cassette & Disc) Rainbow, BMG Video, CEL, Essential, Dino.

Christian Marketing Communications NZ Ltd. ★, Cooper St., Private Bag 1400, Havelock North, (+64) 6.877-8761, Fax: (+64) 6.877-7348, Chief Exec.: John Muys; Gen. Mgr.: Stuart Duncan; Sales Coord.: Mike Coyle. (Distributor, importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Word Inc., Sparrow, Starsong, Integrity, Hosanna! Music, Frontline Music Group, Benson, Vineyard, Forefront, Diadem, New Haven, Brentwood Music, Warner Alliance; Video: Word Inc., Sparrow, Starsong, Integrity, Hosanna! Music, Frontline Music Group, Benson, Vineyard, Forefront, Diadem, New Haven, Brentwood Music, Warner Alliance.

EMI Music New Zealand, Baycorp Hse, 9th Floor, 15 Hopetoun St., Auckland, (+64) 9.356-1570, Fax: (+64) 9.356-1900, Managing Dir.: Kerry Byrne; Finance Dir.: Andy Clark; Mktg. Dir.: Chris Caddick; Nat'l Sales Mgr.: Jerry Lloyd; Virgin Label Mgr.: Christine McGavin. (Distributor)

Festival Records, 16-18 Ruru St., Auckland, 1, (+64) 9.303-3885, Fax: (+64) 9.309-7985, Gen. Mgr.: Darryl Parker; Sales Mgr.: Tony Reardon; Promos./A&R Mgr.: M. Ashbridge. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LPs, 12-inch, Singles)) (Distributor)

Labels Distributed: Audio: Alligator, Concord, Deepgrooves, Fantasy, First Night, Flying Nun, Liberation, M&G, Mushroom, White, Larikini, Rykodisc.

Flying In Distribution, ASB Bldg., 138 Queen St., Auckland, (+64) 9.377-4607, Fax: (+64) 9.366-0422, Gen. Mgr.: Lesley Paris; Sales Mgr.: Sandra Hopping; Promo Mgr.: Paul McKessar. (Distributor)

Global Routes Music ★, 438 Queen St., Auckland, (+64) 9.377-5870, Fax: (+64) 9.307-0493, Chief Exec.: Chris Hart; Mgr./Buyer: Bettina Vine; Buyer: Grant Mcallum. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LPs, 12-inch)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Antones, Dos, Sugar Hill, Shed, Stony Plain, Real Groovy, Bohemia Beat, Dejadisc, Temple, Red House, Global Routes, Fish Tail, Cleopatra, TVT/WaxTrax, Kokopelli, Watermelon, Hightone, Testament, 2-13-61, Glitterhouse, Osmose.

Labels Imported: Temple (UK); Real Groovy, Global Routes (New Zealand); Antones, Dos, Sugar Hill, Shed, Bohemia Beat, Dejadisc, Red House, Fish Tail, Cleopatra, TVT/WaxTrax, Kokopelli, Watermelon, Hightone, Testament, 2-13-61 (US); Stony Plain (Canada); Glitterhouse (Germany); Osmose (France);

Labels Exported: Real Groovy, Global Routes (New Zealand)

Products/Accessories: Storage & Carrying Cases: Shape CD Flip Files

Jayrem Records Ltd. ★, Unit 12, Parkhead Ct., 5 Western Hutt Rd., Petone Wellington, (+64) 4.5870436, Managing Dir.: James Moss. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)

Labels Distributed: Audio: Ace, See for Miles, Beat Goes On, Repertoire, Jayrem, Fari, Reggae Rhythm, RPM, Repertoire.

King Exports (Tru-Tone Ltd.) ★, 36 Ireland St., Freemans Bay, Auckland, (+64) 9.378-8867, Fax: (+64) 9.378-8048, Managing Dir.: Gary Nuttall; Gen. Mgr.: Steve Popham; Sales Mgr.: Mark Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Overstock) (Exporter)

King Records World Wide ★, 21 Rd. Woodside Rd., Geraldine South Island, (+64) 3.693-8061. Pres.: Peter King. (Records) (Distributor, Exporter)

Metro Marketing Ltd. ★, 201 Hobson St., 1st Floor, Auckland, (+64) 09.358-0701, Fax: (+64) 09.358-0501, Managing Dir.: Graeme Pethig. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Tempo, Scoop De Loop, Spinfield Prodn., C.M.P., J.S.P., Massive, Riiz, DMP, Point Classics, New Edge, Movieplay, Positive Music, Magnum Music, Laughing Stock; Video: (Cassette) Magnum Video, SLMP, Mana, Tempo, Massive, Riiz.

Pay-Per Transaction.

Products/Accessories: Accessories: Music Books, T-Shirts; Storage & Carrying Cases: Wittner, CD & Cassette City

STORE FIXTURE MANUFACTURERS

Aarkim Plastics, 14 Ashfield St., Glenfield, Greenhithe, Auckland, (+64) 9.444-1124.

Display Racks—(CD, Record, Tape, Video).

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Australasian Mechanical Copyright Owners Society Ltd. (AMCOS) ★, 92 Parnell Rd., Auckland, (+64) 9.309-4258, Fax: (+64) 9.309-4200, New Zealand Mgr.: Jo Cleary.

Recording Industry Assn. of New Zealand, Inc., 15 Courtenay Pl., 6th Floor, Wellington, (+64) 4.384-3523, Fax: (+64) 4.384 5060. Pres.: Terence O'Neill-Joyce; Chief Exec./Sec.: Tony Chance.

PERFORMING & MECHANICAL RIGHTS ORGANIZATIONS

Phonographic Performances (New Zealand) Ltd., 15 Courtenay Pl., 6th Floor, Wellington, (+64) 4.384-3523, Fax: (+64) 4.384-5060. Chmn.: Terence O'Neill-Joyce; Gen. Mgr.: Tony Chance; Co. Sec.: Sheran Ashley.

RECORD PROMOTION COMPANIES

Record Publications Ltd., 15 Courtenay Pl., 6th Floor, Wellington, (+64) 4.843 523, Fax: (+64) 4.845 060. Contact: Sheran Ashley.

JACKET/SLEEVE MANUFACTURERS

King Records World Wide, Woodside Rd., R.D. 21, Geraldine, South Island, (+64) 3.693 8061. Pres.: Peter King. (Audio—Tape, LP)

LABEL MANUFACTURERS

King Records World Wide, Woodside Rd., R.D. 21, Geraldine, South Island, (+64) 3.693 8061. Pres.: Peter King. (Audio—LP)

COMPACT DISC, CD-ROM, & VIDEODISC MANUFACTURERS

King Records World Wide, Woodside Rd., R.D. 21, Geraldine, South Island, (+64) 3.693 8061. Pres.: Peter King.

Type: Mgr. Phono Records.

Tape Transcriptions Ltd. ★, 108-114 Jervois Rd., Herne Bay Auckland, 2, (+64) 9.376-2426, Fax: (+64) 9.378-1537, Managing Dir.: Eldred Stebbing; Dir.: Vaughan Stebbing; Dir.: Robert Stebbing; Admin.: June Maconaghie.

Type: Production CD's.



PLATING & PRESSING PLANTS

King Records World Wide, Woodside Rd., R.D. 21, Geraldine, South Island, (64) 3.693 8061. Pres.: Peter King. (LP's)

MASTERING FACILITIES

King Records World Wide, Woodside Rd., R.D. 21, Geraldine, South Island, (64) 3.693 8061. Pres.: Peter King. (Audio)

Tape Transcriptions Ltd. ★, 108-114 Jervois Rd., Heme Bay Auckland, 2, (64) 9.376-2426, Fax: (64) 9.378-1537. Managing Dir.: Eldred Stebbing; Dir.: Vaughan Stebbing; Dir.: Robert Stebbing; Admin.: June Maconaghie. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, DCC Prep Services)

CUSTOM TAPE DUPLICATORS

King Records World Wide, Woodside Rd., R.D. 21, Geraldine, South Island, (64) 3.693 8061. Pres.: Peter King. Audio: Cassette, Open Reel, DAT, Real-time, Real-time Transfer to Phonographic Records. Audio Packaging Services: Labeling, Mailing. Service Area: All.

Tape Transcriptions Ltd. ★, 108-114 Jervois Rd., Heme Bay Auckland, 2, (64) 9.376-2426, Fax: (64) 9.378-1537. Managing Dir.: Eldred Stebbing; Dir.: Vaughan Stebbing; Dir.: Robert Stebbing; Admin.: June Maconaghie. Audio: Cassette, Open Reel, DAT, Real-time. Video: 3/4 U-Matic, 1/2 VHS Cassette, S-VHS, Beta, PAL, SECAM, NTSC, Winding VHS Cartridges Custom Lengths. High Speed Capability—Sprinter: SP. Audio Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap. Video Packaging Services: Inserting, Collating, Labeling, Mailing, Shrinkwrap. Annual Unit Volume: 2,000,000. Service Area: New Zealand, Australia, Island Territories. Other Services: Warehouse.

NICARAGUA

RECORD LABELS

Sony Music Entertainment (Nicaragua), S.A., Calle Principal, Res. Los Robles, Tercera Etapa, Casa 206, Managua, (+505) 781 861, Fax: (+505) 781 861; Sales Mgr.: Silvia Gutierrez.

NIGERIA

RECORD LABELS

Ivory Music Ltd. ★, 10/12 Adenubi Close, P. M.B. 21288 Ikeja, Lagos, 21288, (+234) 01.490-1720, Fax: (+234) 01.490-1721; Managing Dir.: Bode Akinyemi; Mktg. Dir.: Femi Dairo; A&R: Morgan Okunuga. Labels: Distributed: BMG, EMI/Capitol, MCA, Serengeti, WEA.

WHOLESALE & DISTRIBUTORS

Bona Vee Music (Bona Vee Investment Co.), V-688 Lantoro Rd., PO Box 3056, Abeokuta, Ogun, (+234) 039-244650. Mng. Dir./Buyer: Bonaventure Adebeshin; Mgr.: Rita Adebeshin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor, Exporter) Labels Distributed: Audio: (Cassette & Disc) Olivet (UK); Wonderful Records (USA); Video: (Cassette) Olivet Recordings (UK); Wonderful Records (USA).

PANAMA

RECORD LABELS

Sony Music Entertainment (Panama), S.A. ★, Urb. Linares, Diagonal Al Teatro En Circulo, Duplex 5-E1; Panama, (+507) 223-5727, Fax: (507) 223-5732. Mgr.: Mario Mouyenes; Dir.: Mirie DeLaGuardia; Sales: Jenny De Gracai. (Compact Disc, Pre-Recorded Audio Tape) (Distributor) Labels Distributed: Audio: Heads Ups, Higher Octave, Sugo, Kokopelli, Schanachie, Chesky. Labels Imported: Heads Ups, Higher Octave, Sugo, Kokopelli, Schanachie, Chesky (USA)

WHOLESALE & DISTRIBUTORS

CD Collections Distribution, Calle 73 #16, Panama, (507) 223-5727, Fax: (507) 223-5732. Mgr.: Mario Mouyenes; Dir.: Mirie DeLaGuardia; Sales: Jenny De Gracai. (Compact Disc, Pre-Recorded Audio Tape) (Distributor) Labels Distributed: Audio: Heads Ups, Higher Octave, Sugo, Kokopelli, Schanachie, Chesky. Labels Imported: Heads Ups, Higher Octave, Sugo, Kokopelli, Schanachie, Chesky (USA)

Maduro Electronica, S.A., PO Box 42-37 Free Zone, Colon, (+507) 414 566, Fax: (+507) 414 980. Pres.: Ernesto J. Maduro; Mgr.: Matthew M. Mariotte. (Compact Disc, Video - Disc, Accessories) (Distributor)

Labels Distributed: Audio: (Disc) Sony Music, Arista, BMG, RCA, CBS, Ariola, Musart, Throdev, Sonotone, Kubaney, MP, Fonovisa, WEA Latina, Warner, Capitol, MCA, Columbia, Geffen.

Products/Accessories: Accessories: The Chum Chart Book; Audio Playback Equip.: Sony, Toshiba, Philips; Batteries: Toshiba; Blank Tape: Sony, Samsung; CD Players: Sony, Toshiba, Sansui, Philips; CD, Tape & Record Care Products: Audiosource CD Cleaners; Phonograph Needles: Sansui; Head Phones: Sony; Storage & Carrying Cases: Case Logic; Video Cassette Recorders: Sony, Toshiba, Philips

Sony Music Entertainment (Panama) S.A., Urb. Linares, Res. 5-E1, Bella Vista, Panama City, (+507) 223 8919, (+507) 269 7824, Fax: (+507) 223 8918. Sales Mgr.: Javier Correa Chiu. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sony Music Entertainment, BMG Music, MCA Int'l, Geffen, GRP, Arista, Walt Disney, RMM, Indica; Video: (Cassette & Disc) Sony Music Entertainment.

PERU

RECORD LABELS

Discos Hispanos Del Peru S.A. ★, Esquilache No. 179, San Isidro, Lima, 27, (+51) 14.225 331, (+51) 14.441 5400, Fax: (+51) 14.416 279; Managing Dir.: Samir Gira; A & R Int'l Mgr.: Antonio Reyes L.; Admin. Mgr.: Marlene Sanchez G. Labels Owned: Hispanos; Distributed: Chrysalis, Delta, EMI/Capitol, IRS, Virgin.

Discos Independientes S.A. ★, Avenida Arenales No. 2586, Lima, 14, (+51) 1.471 0333, (+51) 1.471 0456, Fax: (+51) 1.421 8537; Exec. Pres.: Augusto Sarria S.; Managing Dir.: Augusto Sarria A.; Chief Admin./Accounting: Liana Urquiza; Int'l A&R: Jose Castillo; Promos.: Julio Castillo. Labels Owned: Din; Distributed: Walt Disney, Egrem, Epic, Globo (Xuxa), Melody, RMM, Soho, Sony.

"El Virrey" Industrias Musicales S.A., Av. La Molina 473, 475-Urbanizacion Vulcano; Ate Vitarte, 3, (+51) 14.992-7806, (+51) 14.955-8775, Fax: (+51) 14.437-8765; Opns. Mgr.: Juan Nunez N.

Labels Owned: Candela, Colibri, OHM, Virrey; Distributed: A&M, Atlantic, Decca, Delphine, Deutsche Grammophon, Elektra, Erato, Fontana, Fuentes, Geffen, Giant, Island, London, MCA, Mercury, Mirage, Motown, Orville, Peerless, Philips, Polydor, RCA, Sonografica, Sonotone, Toco, Vertigo, WEA, Warner Bros., Windham Hill.

Reimpex Orbe S.A. ★, Av. Larco #437 - Miraflores, Lima, 18, (+51) 14.44-4344, Fax: (+51) 14.44-2188; Pres.: Manuel Garcia Larco; Dir.: Ida Comejo Battifora; Gen. Mgr.: F. Rotalde de Romana; Financial Mgr.: Manuel Garcia Comejo.

Labels: Distributed: American Gramophone, Arc, Arkadia, Concord, Divucsa, Duck, Essex Entertainment, Laser Light, Lift, Naxos.

MUSIC PUBLISHERS

Editorial "Luz" S.A., Av. La Molina 473, 475-Urbanizacion Vulcano, Ate-Vitarte, 3, (+51) 1.955-8775, (+51) 1.992-7806, Fax: (+51) 1.437-8765, Pres.: Monica Brenner.

Affiliated: Indochine Musique, Julio Korn, Love Music, Muziekuitgeverij Artemis B.V., Sadram, Sonoeiditara, Warner Chappell Music, Zomba Music.

WHOLESALE & DISTRIBUTORS

Discos Independientes, Av. Arenales 2586, Lima, 14, (+51) 1.471-0456, (+51) 1.470-0323, Fax: (+51) 1.421-8537. Managing Dir.: Augusto Sarria; Admin./Acct.: Liana Urquiza; A&R Int'l: Jose Castillo; Promos.: Julio Castillo. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor) Labels Distributed: Audio: Sony, RMM, Soho, Globo (Xuxa), Walt Disney, Melody (Mexico), EGREM (Cuba); Video: (Cassette) Sony, Epic, RMM, Melody (Mexico); EGREM (Cuba).

Labels Imported: Sony/Epic, RMM/Soho/Sonero, Walt Disney, Globo-Xuxa (Brazil), Sonolux (Columbia), Melody (Mexico); EGREM (Cuba) Labels Exported: Sony/Epic, RMM/Soho/Sonero, Walt Disney, Globo-Xuxa (Brazil); Melody (Mexico); EGREM (Cuba)

Reimpex Orbe S.A. ★, Ave. Larco #437 - Miraflores, Lima, 18, (+51) 1.444-4344, Fax: (+51) 1.444-2188. Pres.: Manuel Garcia Larco; Gen. Mgr.: F. Rotalde de Romana; Dir.: Ida Comejo Battifora; Financial Mgr.: Manuel Garcia Comejo. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) American Gramophone, Arc, Ahs, Arkadia, Concord, Divucsa, Duck, Essex, Kubaney, Montilla, Spartacus, Laser Light, Naxos.

Labels Imported: American Gramophone, Concord, Essex, Kubaney, Montilla, Laser Light, Naxos (US); Arc (UK); Arkadia, Duck (Italy); Divisa, Transdisc (Spain); Spartacus (Mexico)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Comité de Productores de Fonogramas y Videogramas, Los Laureles 365, San Isidro, Lima, . Pres.: Monica Brenner Chamot.

Ediciones Internacionales Perumusic E.I.R.L., Emilio Althaus 121, 8 piso, Lince, Lima, (51) 14.70-4888. Gen. Mgr.: Ruben Alberto Salaberry; Contact: Cesar Ochoa.

Sociedad de Recaudacion de Derechos Economecanios (Fonoperu S.A.), Emilio Althaus 121, 8 piso, Lince, Lima, (51) 14.70-4888. Gen. Mgr.: Ruben Alberto Salaberry; Sales Mgr.: Alberto Salaberry Jr.

JACKET/SLEEVE MANUFACTURERS

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (511) 348 7700, (511) 348 7445, Fax: (511) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro. (Audio—CD, Tape)

LABEL MANUFACTURERS

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (511) 348 7700, (511) 348 7445, Fax: (511) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro. (Audio—Tape)

PRINTING

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (511) 348 7700, (511) 348 7445, Fax: (511) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro.

GRAPHIC DESIGN

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (511) 348 7700, (511) 348 7445, Fax: (511) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (511) 348 7700, (511) 348 7445, Fax: (511) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro.

JEWEL BOX MANUFACTURERS

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (511) 348 7700, (511) 348 7445, Fax: (511) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro.

MASTERING FACILITIES

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (511) 348 7700, (511) 348 7445, Fax: (511) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro. (Audio)

CUSTOM TAPE DUPLICATORS

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (511) 348 7700, (511) 348 7445, Fax: (511) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro. Audio: Cassette. Audio Packaging Services: Inserting, Labeling.

PHILIPPINES

RECORD LABELS

Able Music Int'l, Inc., 4 Ilang-Ilang St., Room 202-204, Quezon City, MM , (+63) 721-26-65, Fax: (+63) 721-26-69; Pres.: Reynaldo O. De Vera; Finance Officer: Clarita Tan; Dir.: Olive M. Gamboa.

Labels Owned: AMIL, AMS, Cebuano, GCS, Kiddieland, Lasertone; *Distributed:* Higher Octave, Koala, Laserlight.

Alpha Records Corp. ★, 1731 E. Rodriguez Ave., Cubao, Quezon City, 1102, (+63) 2.921-1952, (+63) 2.921-3164, Fax: (+63) 2.924-5818; E-Mail: alpharec@mnl.sequel.net; Pres.: Buddy O. de Vera; Exec. Vice Pres.: Alvin F. de Vera; Vice Pres., External Aff.: Roger O. de Vera; Vice Pres., Mktg.: Raymond C. de Villa; Vice Pres., Finance: Joy Macalintal; Vice Pres., Prod.: Ben C. Balboa; A&R: Manuel Salta; Int. Auditor: Minerva Bayudan; Advertising/Promo. Mgr.: Marjorie P. Bartolome.
Labels Owned: Alva, Fama, Fame, Jonal, Kinamaham, Mayon, Plum; *Distributed:* Astars.

Dyna Products, Inc. ★, 71F Agustin I Bldg., Emerald Ave.; Pasig, Manila, (+63) 2.632-1156, (+63) 2.632-1157, Fax: (+63) 2.632-0934; Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Gen. Mgr.: Ben Tan.

Labels Owned: Dypro, Others; *Distributed:* Chrysalis, EMI, Toco Int'l, Virgin, Walt Disney.

Infiniti Music, 10th Floor, Sagittarius Condominiums, De La Costa St., Salcedo Village, Makati, (+63) 816 3881, (+63) 818 4189, Fax: (+63) 816 4192; Pres./CEO: Joel Jimenez; A&R Mgr.: Kedy Sanchez; Mktg. Mgr.: Teena Beroin; Adv. Consultant: Raymund Miranda.
Labels Owned: Burning Ash, Infiniti, Shadow.

Ivory Records Corp. ★, 80 Quadstar Bldg., Ortigas Ave., Greenhills, San Juan, MM 1502, (+63) 2.721-6278, (+63) 2.721-0763, Fax: (+63) 2.722-7097; Pres./Gen. Mgr.: Antonio M. Ocampo; Exec. Vice Pres.: John C. Tan; Sales Mgr.: Gregorio G. Gruyal; Auditor/Research Mgr.: Fiordelisa C. Magcale.
Labels Owned: AVI, Music Box, Peace Music, Small World, Stripes, Tone Def; *Distributed:* Randolph Prodn., Inc.

OctoArts EMI Music, Inc., OctoArts Bldg., 108 Panay Ave., Quezon City, Manila, (+63) 2.968-191, (+63) 2.982-461, Fax: (+63) 2.921-1339; Pres.: Orlando R. Ilacad; Exec. Vice Pres.: Ramoncito R. Ilacad; Vice Pres., Int'l: Ricky R. Ilacad.
Labels Owned: April, Canary, New York; *Distributed:* Beggars Banquet, Blow Up, Blue Note, Capitol, Caroline, Charisma, Chrysalis, Circa, Cool Tempo, EMI, EMI Classics, EMI Electrola, EMI Medley, Ensign, Hut, IRS, Intercord, JVC Jazz, Liberty, Maddog, Manhattan, Maximum, Metro Blue, Narada Productions, Parlophone, Pendulum, Positiva, Rap-A-Lot, Road Runner, SBK, Soap (MNW), Ten, Timbuktu, Tommy Boy, Tribal Dance, Victor, Victory Music, Virgin.

PolyCosmic Records, No. 1487 Quezon Ave., Quezon City, MM 1104, (+63) 2.921-2502, Fax: (+63) 2.924-0880; Pres.: James G. Dy; Exec. Vice Pres.: Ramon Chuaying.
Labels Owned: All Hits, Power Dance; *Distributed:* A&M, Decca, Deutsche Grammophon, Hollywood, Island, London, Mercury, Motown, Philips, Polydore, Telarc.

Quantum Music Corp. ★, Ventures I Bldg., 7849 Makati Ave., cor Gen Luna St., Makati Metro Manila, (+63) 2.817-8961, (+63) 2.818-0263, Fax: (+63) 2.816-3054; Pres.: Ramon P. Jacinto; Gen. Mgr.: Vilma B. Selga; Mktg. Servs.: Zenaida MP Iglesias; Prodn. Mgr.: Jong Azores; Prodn.: Renan Ediza.
Labels Owned: R.J.; *Distributed:* A&W Int'l, American Gramophone, Daughters of St. Paul, LTM Rosa, Warner Music Philippines.

MUSIC PUBLISHERS

BMG Music Philippines, 3/F-Equitable Banking Corp. Bldg., 898 Aurora Blvd., Cubao, Quezon City, Metro Manila, (+63) 2.911-0471, Fax: (+63) 2.911-1934, Managing Dir.: Rudy Tee; Publishing Mgr.: Nataniel Tan.

Bayanihan Music Philippines Inc. (BAMI), Penthouse/Quadstar Bldg. No. 80 Ortigas Ave., Greenhills, Manila, (+63) 7.21-33-31, Fax: (+63) 7.21-87-19, Pres.: John C. Tan.

Bell Films, Inc. ★, 135 P. Sevilla St. cor. Third Ave., Grace Park, Caloocan, (+63) 2.3610248, (+63) 2.341162, Fax: (+63) 2.3612995, Pres.: James G. Dy; Exec. Vice Pres.: Ramon Chuaying; Gen. Mgr.: Bella D. Tan; Prof./Creative Mgr.: Rey Araulo.
Administered: PolyGram Music Publishing Hong Kong.

OctoArts EMI Music Publishing, 108 Panay Ave., Quezon City, (+63) 2.968-191, (+63) 2.982-461, Fax: (+63) 2.921-1339, Pres.: Orlando R. Ilacad; Vice Pres.: Enrico R. Ilacad.

Polycosmic Music Publishing ★, 1487 Quezon Ave., Quezon City, MM 1104, (+63) 2.921-2502, Fax: (+63) 2.924-0880, Pres.: James G. Dy; Exec. Vice Pres./Gen. Mgr.: Ramon S. Chuaying.
Owned: Polycosmic Publishing.

Vicor Music Corp. ★, Penthouse, Quadstar Bldg., 80 Ortigas Ave., Greenhills, San Juan, MM 1502, (+63) 2.7213331, (+63) 2.7213332, Fax: (+63) 2.7218719, Pres./Gen. Mgr.: John C. Tan; Creative Dept. Supvr.: Danilo Adona.

WHOLESALE & DISTRIBUTORS

Universal Records ★, 135 P. Sevilla St., Cor. 3rd Ave., Grace Pk., Caloocan City, Manila, 1400, (+63) 2.361-0261, (+63) 2.361-0248, Fax: (+63) 2.361-2995, Pres./COB: James G. Dy; Exec. Vice Pres.: Ramon Chuaying; Gen. Mgr.: Bella D. Tan; Sr. Label Mgr.: Peter Chan; Sales/A&R Mgr.: William Lim. (Distributor, Importer, Exporter)
Labels Distributed: Audio: Walt Disney, Avex D.D., Inc., Pony Canyon Entertainment, Form Private Ltd., Valentine Music, Zomba Music Group, Pandisc, Neurodisc, Newton, DM, JVC, 4AD, Rock, Sin-Drome, Sugo, Real Music, Shanachie,

Sheffield Lab, PolyGram Int'l, Respect Music & Ent. Int'l, Universal, Bell, Verde, Icon, Vision, Rhythm, Dance Bug.

Vicor Music Corp. ★, Penthouse, Quadstar Bldg., 80 Ortigas Av., San Juan, 1502(+63) 721-33-31, Fax: (+63) 721-87-19, Pres./Gen. Mgr.: John C. Tan; Vice Pres., Prod./Promo.: Gloria O. Mose; Sales Mgr.: Henry Sayas.

MUSIC LIBRARIES

League of Filipino Composers, Roxas Blvd., Pasay City, 1300, (+63) 2.832-3701, (+63) 2.832-1120, Fax: (+63) 2.832-3686, Pres.: Lucrecia R. Kasilag; Sec.: Ramon P. Santos.

PUBLIC RELATIONS COMPANIES

League of Filipino Composers, Roxas Blvd., Pasay City, 1300, (+63) 2.832-3701, (+63) 2.832-1120, Fax: (+63) 2.832-3686, Pres.: Lucrecia R. Kasilag; Sec.: Ramon P. Santos.

RECORD PROMOTION COMPANIES

Alpha Records Corp. ★, 1731 E. Rodriguez Sr. Ave., Cubao, Quezon City, 1102, (+63) 921-1952, (+63) 921-3164, Fax: (+63) 924-5818, E-Mail: alpharec@mnl.sequel.net, Pres.: Buddy O. De Vera; Exec. Vice Pres.: Alvin F. De Vera; Vice Pres./External Aff.: Roger O. De Vera; Vice Pres./Finance: Joy Macalintal; Vice Pres. Mktg.: Raymond De Villa.

BLANK & MAGNETIC MEDIA MANUFACTURERS

BASF Philippines, Inc./Vitacolor Industries, Inc. ★, Emerald Bldg., Ortigas Ctr., 1605 Pasig, Metro Manila, (+63) 2.631-1601, Fax: (+63) 2.631-3002, Pres./Managing Dir.: Jaime B. Mendoza; Sales Mgr., Magnetic Div.: Jessica S. Huang-Lara.

Dyna Products, Inc. ★, 11/F Strata 200 Emerald Ave., Ortigas Ctr., Pasig, Metro Manila, 1600, (+63) 2.632-1155, Fax: (+63) 2.632-9228, CEO: James G. Dy; Vice CEO: Howard G. Dy; Gen. Mgr.: Ben Tan.

BLANK TAPE LOADERS

BASF Philippines, Inc./Vitacolor Industries, Inc. ★, Emerald Bldg., Ortigas Ctr., 1605 Pasig, Metro Manila, (+63) 2.631-1601, Fax: (+63) 2.631-3002, Pres./Managing Dir.: Jaime B. Mendoza; Sales Mgr., Magnetic Div.: Jessica S. Huang-Lara.

ENVELOPES & MAILERS

OctoArts EMI Music, Inc., 108 Panay Ave., Quezon City, Metro Manila, (+63) 2.968-191, (+63) 2.982-461, Fax: (+63) 2.921-1339, Pres.: Orlando R. Ilacad; Exec. Vice Pres.: Ramoncito R. Ilacad. (Audio—CD, Tape)

JACKET/SLEEVE MANUFACTURERS

OctoArts EMI Music, Inc., 108 Panay Ave., Quezon City, Metro Manila, (+63) 2.968-191, (+63) 2.982-461, Fax: (+63) 2.921-1339, Pres.: Orlando R. Ilacad; Exec. Vice Pres.: Ramoncito R. Ilacad. (Audio—CD, Tape)

LABEL MANUFACTURERS

OctoArts EMI Music, Inc., 108 Panay Ave., Quezon City, Metro Manila, (+63) 2.968-191, (+63) 2.982-461, Fax: (+63) 2.921-1339, Pres.: Orlando R. Ilacad; Exec. Vice Pres.: Ramoncito R. Ilacad. (Audio—CD, Tape)

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

BASF Philippines, Inc./Vitacolor Industries, Inc. ★, Ortigas Complex, Pasig Metro Manila, 1600, (+63) 2.631-1601, Fax: (+63) 2.631-3002, Pres./Mng. Dir.: Jaime B. Mendoza; Sales Mgr.: Jessica S. Huang-Lara.
Audio: BASF cassettes C-O & snap packs, pancake.
Video: Pancakes.

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221, Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan.
Audio: Cassette C-O, Cassette Snap Pack.

JEWEL BOX MANUFACTURERS

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63)

2.362 2221, Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan.

RAW MATERIALS MANUFACTURERS

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221, Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan.
Product(s): PVC Record Compound

PLATING & PRESSING PLANTS

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221, Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan. (LP's)

MASTERING FACILITIES

BASF Philippines, Inc./Vitacolor Industries, Inc. ★, Ortigas Complex, Pasig Metro Manila, 1600, (+63) 2.631-1601, Fax: (+63) 2.631-3002, Pres./Mng. Dir.: Jaime B. Mendoza; Sales Mgr.: Jessica S. Huang-Lara. (Audio)

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221, Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan. (Audio)

CUSTOM TAPE DUPLICATORS

Alpha Records Corp. ★, 1731 E. Rodriguez Sr. Ave., Cubao, Quezon City, 1102, (+63) 921-1952, (+63) 921-3164, Fax: (+63) 924-5818, E-Mail: alpharec@mnl.sequel.net, Pres.: Buddy O. De Vera; Exec. Vice Pres.: Alvin F. De Vera; Vice Pres./External Aff.: Roger O. De Vera; Vice Pres./Finance: Joy Macalintal; Vice Pres. Mktg.: Raymond De Villa.
Audio: Cassette.
Audio/Video Packaging Services:

BASF Philippines, Inc./Vitacolor Industries, Inc. ★, Ortigas Complex, Pasig Metro Manila, 1600, (+63) 2.631-1601, Fax: (+63) 2.631-3002, Pres./Mng. Dir.: Jaime B. Mendoza; Sales Mgr.: Jessica S. Huang-Lara.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling.

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221, Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan.
Audio: Cassette.

OctoArts EMI Music, Inc., 108 Panay Ave., Quezon City, Metro Manila, (+63) 2.968-191, (+63) 2.982-461, Fax: (+63) 2.921-1339, Pres.: Orlando R. Ilacad; Exec. Vice Pres.: Ramoncito R. Ilacad.
Audio: Cassette.
Audio Packaging Services: Inserting, Collating, Labeling, Mailing.

SAUDI ARABIA

RECORD LABELS

Modern Electronics Est., PO Box 1228, Jeddah, 21431, (+966) 2.643 6026, Fax: (+966) 2.644 1833; Exec. Dir.: Anil Kumar Sethi; Managing Dir.: Rif O. Abou Richeh.
Labels Distributed: Columbia, Epic, Sony.

SINGAPORE

RECORD LABELS

Kwang Sia Pte. Ltd., 302 Orchard Rd., #13-01/04 Tong Bldg., Singapore, 238862, (+65) 738-9800, Fax: (+65) 738-9992; Dir.: Ricky Ang.

Life Records Industries (Pte) Ltd., 232 Serangoon Rd., Singapore, 0821, (+65) 02.2933404, Fax: (+65) 02.2930129; Managing Dir.: Ng Cheong Hook; Dir.: Ng Ay Na.
Labels Owned: HSP, Lerk Foong, Li Foong, Life.

Meistersinger Musik Singapore Pte. Ltd./Nightingale Records, Serangoon Central PO Box 587, Singapore, 915503, (+65) 483-5014, Fax: (+65) 383-4357; Dir.: Rudolf Hohenberger; Dir.: Serene Wee; Dir.: Yvonne Lesslar.
Labels Owned: Mona Lisa.

Naxos (Singapore) Pte Ltd., Block 970 Toa Payoh North #04-18/19/20, Singapore, 1231; Managing Dir.: George Lim; Mktg. Mgr.: Sim Ai Cheng.
Labels Distributed: Celestial Court, Celestial Harmonies, Donau, Fantasy, Lipstick, Marco Polo, Mode, Opus III, Silva Screen.

Pony Canyon Entertainment(s) PTE LTD., Capital Bldg., 11 Stamford Rd., #02-05, Singapore, 178884, (+65) 338-4855, Fax: (+65) 338-0905; E-Mail: pony@pacific.net.sg; Managing Dir./A&R: Jimmy Wee; Gen. Mgr., Sales: Kei Hosoji.
Labels Distributed: Acid Jazz, Beggars Banquet, Echo, Gallo, Hollywood, Mammoth, Music for Nations, Mute, Tommy Boy.

Rock Records Pte. Ltd., No. 8 New Industrial Rd., #05-01/02/03, LHK 3 Bldg., Singapore, 536200, (+65) 286 5066, Fax: (+65) 281 6533; Pres.: Sam Duann; Country Mgr.: Chen Tuan Tuan.
Labels Owned: Culture, Diamond; *Distributed:* Avex, Delphine, Fantasy, Naxos, Restless, Rykodisc, Varese Sarabande.

Sony Music Entertainment (Singapore) PTE Ltd., 601 Sims Dr., #02-07, Pan-I Complex, Singapore, 387382, (+65) 745 3355, Fax: (+65) 745 7752; Managing Dir.: Terence Phung; Controller: Yee Cheau Wen; Int'l A&R Mgr.: Joseph Loo; Mktg. Mgr.: Ian Ng.
Labels Distributed: Columbia, Epic, Epic Assoc.

Unisong Private Ltd., 24, Kingswear Ave., Singapore, 557205, (+65) 2785208, (+65) 2800909, Fax: (+65) 2735444; Managing Dir.: T.T. Quek; Mktg. Mgr.: Billy Kuek.
Labels Owned: Alshire.

Valentine Music Centre/Valentine Music Productions Ptd Ltd., 162 Rangoon Rd., Singapore, 218435, (+65) 2935911, Fax: (+65) 2945833; Chmn.: Steven Goh; Retail Dir.: Annie Teo; Retail Mgr.: Jack Lee; Mgr.-Royalty/Publishing: Daniel Chiang; AR Mgr.: Eric Woon; Sec.: Theresa Yong; Personal Asst. to Chmn.: Simon Nasser.
Labels Distributed: Almighty, Bellaphone GmbH, Bull & Butcher/FMA Ed., Cap Sounds, DWA/Robyx Prodn., Dance Farm, Dig It Srl, Disco Magi Srl, Discopiu Srl.

MUSIC PUBLISHERS

BMG Music Publishing (Singapore) Pte. Ltd., Alexandra Stripark, Bld. 2, #11-01/04 Pasir Panjang Rd, Singapore, 118481, (+65) 278-8388, Fax: (+65) 273-6855; Managing Dir.: Frankie Cheah; Dir., Finance: Edmund Lim; Publishing Mgr.: De Layla Sharif.

EMI Music Publishing Singapore, 213 Henderson Rd., #04-05 Henderson Industrial Park, Singapore, 0315, (+65) 272 8080, Fax: (+65) 270 3368; Managing Dir.: Peter Lau; Financial Dir.: Sok Hui Lee; Mgr.: Janet Kee.

Life Record Industries, Pte. Ltd., 232 Serangoon Rd., Singapore, 0821, (+65) 02.2933404, (+65) 02.2651138, Fax: (+65) 02.2930129; Contact: Osman Ariffin.

Peermusic Pacific Pte. Ltd., 20 Kramat Ln., #04-06 United House, Singapore, 0922, (+65) 737 2311, Fax: (+65) 737 5155, Mgr.: Paul Edwards.

Rock Music Publishing Co. Pte Ltd., 215 Henderson Rd., #01-05/06, Henderson Industrial Park, Singapore, 159554, (+65) 85.270-3012, Fax: (+65) 85.270-2817, Country Mgr.: Chen Tuan Tuan.

Sony Music Publishing (Singapore) Pte. Ltd., 601 Sims Dr., #02-07, Pan-I Complex, Singapore, 387382, (+65) 745-3355, Fax: (+65) 745-7752, Pres.: Terence Phung; Prof./Creative Mgr.: Ong Wan Ling.

Valentine Music Centre/Valentine Music Productions Pte. Ltd., #1, 162 Rangoon Rd., Singapore, 218435, (+65) 293-5911, (+65) 338-7890, Fax: (+65) 294-5833, Chmn.: Steven Goh; Pa To Chmn.: Simon Nasser; Retail Dir.: Annie Teo; Retail Mgr.: Jack Lee; Sec.: Theresa Yong; Mgr. Royalty/Publ.: Daniel Chiang; A&R Mgr.: Eric Woon.

WHOLESALE & DISTRIBUTORS

Alshire (S) Pte Ltd., 1 Maritime Sq., #02-78, World Trade Center, 099253, (+65) 2744567, (+65) 2785208, Fax: (+65) 2735444; Managing Dir.: T.T. Quek; Mgr.: Billy Kuek; (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Alshire, AIM, Cogent.
Cutouts/Overstocks: Compact Discs.

Asia Music Distribution Pte. Ltd., Block 605A Macpherson Rd., #03-04, Citimac Industrial Cmplx., 1440, (+65) 283-6168, Fax: (+65) 283-0363; Gen. Mgr.: Steven Ng. Boon Tee; Mgr.: Alex Ng; Buyer (Pre-Recorded Music): Vivien Ng; Buyer (Videos): Victor Ng. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) LS, Brentwood, Sparrow, AM, Carla, HK, CRC, DMCD, SDCC, AKS, FLCD; Video: (Cassette & Disc) LS, Brentwood.
Pay-Per Transaction.
Labels Imported: Video (China, Taiwan, USA); CD (US, Europe, SE Asia)

Chiang Huat Co. Pte. Ltd./Around The World Music

Bld. 20, Outram Park, #01-195, Singapore, 0316, (+65) 220 3444, (+65) 222 2973, Fax: (+65) 224 7805; Pres.: Bob Weiss; Managing Dir.: Pielak Chang. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer, Licensee)
Labels Distributed: Audio: (Disc) Amerisound, Aubergine, Aviator, Beacon, BrainChild, Baja/TSR, Canyon, Chesky, CTI, Fahrenheit, GNA, Golden Gate, GSP/Kamei, Higher Octave, Michele Audio, Miramar, M-K Sound, Narada, Omega/Vanguard Classics, Positive, Pure & Simple, Ranwood, Selva, Sonic Images, Soul Coast, Syner-Chi, Sound Designs of Arizona, Vanguard, Eclectic, Interworld, One Voice, Chakra Entertainment.
Labels Imported: USA, Australia, Canada, United Kingdom

Joyworld Music Pte Ltd., 30 Kallang Place #07-16/17, Singapore, 1233, (+65) 2911122, Fax: (+65) 2980478; Pres.:

Steven Lim; Gen. Mgr.: Elian Ho; Sales: Jessica Loh. (Compact Disc, Pre-Recorded Audio Tape, Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Racco, San Ger, Wha Shing, Tony, RMB, YDG, BR, Star, Inc., Fun, Skyline.

Michelex Singapore P. L., 14 Linden Dr., Raffles City, 1128(+65) 4660256, Fax: (+65) 4663309; Managing Dir.: Ronnie Loh. (Distributor)

Labels Distributed: Audio: Delos, Dorian, Guitar, Hindsight, Kado, Michele, Maestro, Mesak, Nightingale, Stradivari Classics, Music Ideas, MMS, Nesak, Ronco.

Music Warehouse, 1 Maritime Sq., #02-137, World Trade Ctr, Harbour Promenade, 0409, (+65) 3751212, Fax: (+65) 3751219; Mng. Dir./Buyer: Steven Wong; Mgr./Buyer: Grace Pey. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Accessories, CD ROM, CD-I) (Distributor, One-Stop)

Labels Distributed: Audio: (Cassette & Disc) ATR, Audio (Germany); Pierre Verany (France); Japan Audio Society, Three Blind Mice (Japan); Fonix Musik (Denmark); Shamrock (Austria); DMG, Adioquest, Klavier, Audiofon, Valentino, Jondi, Sin Drome (U.S.); Dara, Grapewine Label (U.K.).

Labels Imported: Audiophiles, Jazz and New Age labels
Labels Exported: Audiophiles, Jazz and New Age labels
Products/Accessories: CD, Tape & Record Care Products: Achtzehn, Hadoka; Storage & Carrying Cases: J.D. Whitney, Case Logic

Pony Canyon Entertainment, 11 Stamford Rd., 2-5 The Capitol Bldg., Singapore, 178884, (+65) 338-4855, Fax: (+65) 338-0905; E-Mail: pony@pacific.net.sg; Managing Dir.: Jimmy Wee; Gen. Mgr.: Kei Hosoji. (Distributor)

Rock Records & Tapes (S) PTE LTD., 215 Henderson Rd., #01-05/06, Henderson Industr. Park, 159554, (+65) 270-3012, Fax: (+65) 270-2817; Country Mgr.: Chen Tuan Tuan. (Compact Disc, Records) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Delphine, VSD, Ryko Disc.

Labels Imported/Exported: Delphine (France); VSD, Ryko Disc (U.S.A.)

Swissteo Holding (S) Pte Ltd., Bld. 37 #03-45 Defu Lane 10, Singapore, 1953, (+65) 280-9033, Fax: (+65) 382-1733; Managing Dir.: Swiss Teo S.K.; Import/Export Dir.: Edna Teo Ai Ling; Sales Mgr.: Jolene Teo S.N.; Dir.: Nelson Teo S.T. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LPs, 12-Inch, Singles), Cutouts, Overstock, Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Castle Communication, New World Prodn., Metal Blade, Relativity, Combat, Rock Hard, Ken Davis Music, Placenta Musik, JL America, Nimbus, EF, Logic, DI Production, SNS Production.
Labels Imported: Telstar, K-Tel Music Product, Double Play, Symphonia Digital Classics
Labels Exported: Telstar, K-Tel Music Product, Double Play, Symphonia Digital Classics

Valentine Music Centre, #1, Selegie Rd., #01-30/31, Paradiz Center, 188306, (+65) 339 1232, (+65) 338 7890, Fax:

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Labels Distributed: Audio: ZYX, Disco Magic, Passion.
Labels Imported/Exported: Indonesia, Philippines, Malaysia, Thailand, Korea, Taiwan

MUSIC & VIDEO ACCESSORY MANUFACTURERS

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong.
CD/Record—Carrying & Storage Cases, Mfg. micro floppies. Tape—Audio/Video: Head Cleaners.
 (Video: Leader Tape, Splicing Tape & Equip.)

COMPUTER SYSTEMS & SERVICES

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong.

BLANK & MAGNETIC MEDIA MANUFACTURERS

Datapulse Technology Pte. Ltd., 15A Tai Seng Dr., Singapore, 535225, (+65) 382 7989, Fax: (+65) 382 8070.

General Magnetics Ltd., 625 Lorong 4, Toa Payoh, Genmag Bldg., Singapore, 319519, (+65) 259 5511, Fax: (+65) 259 3723, CEO: Ho Loon Ming; Sales Mgr.: Audio: Gerald Tan; Sales Mgr.-CD: Wee Boon Keng; Sales Mgr.-MFD: Max Yuen.

ENVELOPES & MAILERS

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong. (Audio—CD, Tape) (Video—Disc)

JACKET/SLEEVE MANUFACTURERS

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong. (Audio—CD, Tape) (Video—Disc)

LABEL MANUFACTURERS

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong. (Audio—CD, Tape) (Video—Disc)

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong.
 Audio: C-C Cassette, Norelco Box.

General Magnetics Limited, 625 Lorong 4 Toa Payoh, Genmag Bldg., Singapore, 319519, (65) 259 5511, Fax: (65) 259 3723. Chmn.: L.L. Oh; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen.
 Audio: Audio Tape in Web & Pancake Form.

Goldtron magmedia Pte Ltd. ★, No. 5 Loyang Way, Singapore, 508720, (65) 545-0848, Fax: (65) 545-0843. Gen. Mgr.: Pang Weng Fai; Mktg. Mgr.: Andrew Koh; Mktg. Exec.: Teo Siew Khim.
 Audio: DCC-D, D-L Cover, Boxes, DCC Pancakes.
 Video: V-C, Bulk Tape.

JEWEL BOX MANUFACTURERS

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong.

General Magnetics Limited, 625 Lorong 4 Toa Payoh, Genmag Bldg., Singapore, 319519, (65) 259 5511, Fax: (65) 259 3723. Chmn.: L.L. Oh; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen.

RAW MATERIALS MANUFACTURERS

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong.

Goldtron magmedia Pte Ltd. ★, No. 5 Loyang Way, Singapore, 508720, (65) 545-0848, Fax: (65) 545-0843. Gen. Mgr.: Pang Weng Fai; Mktg. Mgr.: Andrew Koh; Mktg. Exec.: Teo Siew Khim.
 Product(s): DCC Jumbo Webs/Pancakes

COMPACT DISC, CD-ROM, & VIDEO DISC MANUFACTURERS

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong.
 Type: CD, Videodisc, DMM, CDV.
 Other Services: Warehouse, MIS (Inventory).

General Magnetics Limited, 625 Lorong 4 Toa Payoh, Genmag Bldg., Singapore, 319519, (65) 259 5511, Fax: (65) 259 3723. Chmn.: L.L. Oh; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen.
 Type: CD.

SwissTeo Holdings (S) Pte. Ltd., Block 37, #03-45 Defu Lane 10, Singapore, 1953, (65) 280-9033, Fax: (65) 382-1733. Mktg. Dir.: Swiss Teo; Dir.: Nelson Teo; Export Mgr.: Edna Teo.
 Type: CD.

PLATING & PRESSING PLANTS

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong.

MASTERING FACILITIES

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong. (Audio) (CD Prep Services, Analog Cassette Mastering)

General Magnetics Limited, 625 Lorong 4 Toa Payoh, Genmag Bldg., Singapore, 319519, (65) 259 5511, Fax: (65) 259 3723. Chmn.: L.L. Oh; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen. (Audio) (CD Prep Services, Analog Cassette Mastering)

Rediffusion (Singapore) Pte. Ltd. ★, 6 Harper Rd., #04.01/08 Leong Huat Bldg., Singapore, 369674, (65) 383 2633, Fax: (65) 383 2622, E-Mail: redifmd@singnet.com.sg. Managing Dir.: Wong Ban Kuan; Commercial Prodn. Mgr.: Eddie Cheng. (Audio) (Analog Cassette Mastering)

SwissTeo Holdings (S) Pte. Ltd., Block 37, #03-45 Defu Lane 10, Singapore, 1953, (65) 280-9033, Fax: (65) 382-1733. Mktg. Dir.: Swiss Teo; Dir.: Nelson Teo; Export Mgr.: Edna Teo. (Audio)

CUSTOM TAPE DUPLICATORS

Datapulse Technology Limited ★, 15A Tai Seng Dr., Singapore, 535225, (65) 382-7989, Fax: (65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Managing Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Chong.
 Audio: Cassette, Open Reel, DAT, Real-time.
 Audio Packaging Services: Inserting, Collating, Labeling.
 Other Services: Warehouse, MIS (Inventory), Freight.

General Magnetics Limited, 625 Lorong 4 Toa Payoh, Genmag Bldg., Singapore, 319519, (65) 259 5511, Fax: (65) 259 3723. Chmn.: L.L. Oh; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen.
 Audio: Cassette.

Rediffusion (Singapore) Pte. Ltd. ★, 6 Harper Rd., #04.01/08 Leong Huat Bldg., Singapore, 369674, (65) 383 2633, Fax: (65) 383 2622, E-Mail: redifmd@singnet.com.sg. Managing Dir.: Wong Ban Kuan; Commercial Prodn. Mgr.: Eddie Cheng.
 Audio: Cassette, Open Reel, DAT, Real-time.

SwissTeo Holdings (S) Pte. Ltd., Block 37, #03-45 Defu Lane 10, Singapore, 1953, (65) 280-9033, Fax: (65) 382-1733. Mktg. Dir.: Swiss Teo; Dir.: Nelson Teo; Export Mgr.: Edna Teo.
 Audio: Cassette, DAT.
 Audio Packaging Services: Inserting.
 Other Services: Warehouse, Freight.

SOUTH AFRICA

RECORD LABELS

BMG Records Africa (Pty) Ltd., 3rd Floor, Metal Box Ctr., 25 Owl St., Auckland Park, 2092, (+27) 11.482-1555, Fax: (+27) 11.482-1260; Managing Dir.: Keith Lister.
Labels Owned: Arista, RCA.

G.S.E. Claremont Records, 55 Palmboom Rd.; Newlands, 7700, (+27) 021.686-6915, Fax: (+27) 021.686-6043; Owner: Donald Graham; Admin./Acct.: Mary Graham.
US Reps.: Albany Music (NY).
Int'l Reps.: Complete Record Co. (UK).

Gold Record Music, 782 Prince George Ave.; Brakpan, TVL 1540, (+27) 813-3418, (+27) 082-5577004, Fax: (+27) 813-1936; Gen. Mgr.: Teresa Malone; Vice Pres./A & R: Phyllis de Gouveia; Promo.: Marie Beukes.
Labels Distributed: Dennis Heaney Promotions, Jill Music, Luima Music, Mailbox Music, SMC, Scot Disc, Vidisco.

Grace Music ★, PO Box 997, Florida, 1710, (+27) 1205.51504, Fax: (+27) 1205.51504; Pres.: J. Crickmore-Thompson.
Labels Owned: Grace, Heard, Urmusa.

David Gresham Record Co. (Pty) Ltd.

PO Box 46020, Orange Grove, 2119, (+27) 11.444 2630, Fax: (+27) 11.444 1932; CEO/Managing Dir.: David Gresham; Joint Managing Dir.: Allan Goldswain; Head, A&R/Mktg/Promos.: Mark Connor; Sales Mgr.: Brett van der Walt; Financial Admin.: Natalie Sanderson.
Offices: 30423 Canwood St., Ste. 135, Agoura Hills, CA, 91301, (818) 879-9070, Fax: (818) 879-0354, Pres.: David Gresham; Bus. Aff. Mgr.: Rick Nelson.
Labels Distributed: ARS (Belgium), Dig It Int'l (Italy), Dome (UK), Dynamik (UK), K-Tel Entertainment (USA/UK), Love This (UK), Mega (Scandinavia), Mute (UK), Prestige (UK), React (UK), Roadrunner (Holland), S.A.I.F.A.M. (Italy), Silva Screen (UK), That's Real (Belgium), Ultimatum (UK), XL/ORE (UK).
US Reps.: David Gresham Records, Inc. (CA); Midwest Records (TX).

Hit City Records, 56 Donegal Ave., Greenside E., Johannesburg, 2193, (+27) 646 1068, (+27) 646 6217, Fax: (+27) 646 1068; Managing Dir.: John Galanakis; Gen. Mgr.: Jill Galanakis.
Labels Owned: Leopard, White Dove.

Mac-Villa Music (Pty) Ltd. ★, 32 Chadwick Ave., Wynberg Sandton, 2090, (+27) 11.885 2005, Fax: (+27) 11.885 2684; Gen. Mgr.: Andre Viljoen.
Labels Owned: Challenger, UJU.

Mountain Records, 9 Clifton Terrace; Observatory, 7925, (+27) 21.477358, Fax: (+27) 21.471359; Managing Dir.: Patrick Lee Thorp.
Labels Owned: Sea Jazz; *Distributed:* DAD, EDM, EWM, New Balance, 3, Tin Can.

Phase Two Music ★, 3 Northcliff Office Park, 203 D.F. Malan Dr.; Johannesburg, 2195, (+27) 11.888-7148, Fax: (+27) 11.888-7186; E-Mail: phase2cd@global.co.za; Managing Dir.: Terry Fairweather; A&R Dir.: Naomi Le Roux; A&R Mgr.: Lorraine Nortjen.
Labels Distributed: Alshire Int'l, Inc. (USA), Fable Music (Australia), First Night (UK), Four Seasons (Ireland), Freestyle (UK), Larry Page Prodn. (UK), Now Music (UK), Saja Music (USA), Telstar (UK).

PolyGram South Africa, 1st Floor, Gallo House, Hood Ave.; Rosebank, Johannesburg, 2000, (+27) 11.788 2114, Fax: (+27) 11.788-8107; Managing Dir.: Harry Voerman; Mng. Dir.: Teal Records; Gary Finch; Mktg./A&R Dir.: Steve Harris.
Labels Owned: Teal; *Distributed:* Big Bite, CSR, Chico Music, MFN, Sheer Sounds, Vision.

RPM Record Co., 1 Hood Ave., 1/F President Pl.; Rosebank, 2196, (+27) 11.880-6400, Fax: (+27) 11.442-5962; Managing Dir.: Irving Schlosberg; Mktg./A&R Mgr.: Karl Anderson.
Labels Distributed: Beggars Banquet, Blow-Up, Cowboy, Curb, Expanded, Malaco, Media, Music Factory, Pickwick/Elap Music, Pulse 8, Rykodisc, Slash, Time, ZYX.

Reamusic Records ★, 4 Wordsworth Ave., Senderwood; Bedfordview, Johannesburg, TVL 2008, (+27) 11.453-1432, Fax: (+27) 11.453-2572; Proprietor: Clive Risko; A&R Mktg.: Sare Fournie; Music Producer/A&R: Enoch Nondala.
Labels Owned: Boots, Brettan, Jaguar, Ream.
US Reps.: Arc Music (FL); Clear Music (OR); Rounder Records.

Shifty Music, 49 Terrace Rd., Bertrams; Johannesburg, 2094, (+27) 11.624-1841, (+27) 11.614-9046, Fax: (+27) 11.624-1841; E-Mail: shifty@wn.apc.org; Managing Dir.: Lloyd Ross; Mktg. Mgr.: Warrick Swinney; Promo.: Janneke Strydom.
Labels Owned: Garry Nat'l Products.

Sony Music Entertainment (S.A.) Pty. Ltd., 230 Jan Smuts Ave., Dunkeld W., 2196; Johannesburg, (+27) 11.328 8500, Fax: (+27) 11.447 7180; Managing Dir.: Guy Henderson; Mktg. Dir./A&R: Duncan Gibbon.

Steve Record Productions (PTY) Ltd., 319 Delphinus St., Waterkloof Ridge, Pretoria, TVL 0181; Pres.: Robert Schroder; Dir.: Anthony Bock; Dir.: Mervyn Mittel.

Trio Records (Pty) Ltd., 1. Simpan Rd.; Germiston, 1401, (+27) 11.873-1139, Fax: (+27) 11.873-1273; Managing Dir.: Gavin Gibb; Finance Mgr.: Sam Woolf; Whse. Mgr.: Farouk Ally.
Labels Owned: Venus; *Distributed:* Gazania, Inhouse.

Tusk Music Co. (Pty) Ltd., PO Box 156, Crown Mines, Johannesburg, 2025, (+27) 11.8392211, Fax: (+27) 11.8379113; Managing Dir.: Michael Oldfield; A&R Dir.: Benji Mudie; Int'l Mktg. Mgr.: Eleanor Campbell.
Labels Owned: Kariba, One World; **Distributed:** Serengeti, Warner Music Int'l.

MUSIC PUBLISHERS

Angela Music Publishing Co. Pty. Ltd., 49-A Kildare Ave. Parkview, Johannesburg, 2193, (+27) 486 3611, Fax: (+27) 646 2990, Managing Dir.: Terry Dempsey; Gen. Mgr.: Carrie Dempsey.
Owned: Goldrush Music, Lazer Songs, Storm Music.

BMG Africa Music Publishing, PO Box 5894, Johannesburg, 2000, (+27) 11.482-1555, Fax: (+27) 11.482-1260, Managing Dir.: Keith Lister; Publishing Dir.: Peter Vee.

Chappell Music (Africa) Pty. Ltd., PO Box 6857, Johannesburg, 2000, (+27) 837 5571, Fax: (+27) 837 8280, Pres.: Kevin O'Hara; Gen. Mgr.: Kay Pillay.
Owned: WEA Music (South Africa).

Charis Music, 130 Goldman St., Florida, 1710, (+27) 11.472-3286, Fax: (+27) 11.472-1660, Pres.: Jenny Crickmore-Thompson.

Affiliated: Addison Music (USA), Benson Music, Fairhill Music (USA), Grrr, KIR Publishing (Switzerland), Maranatha! Music (USA), N' Soul, Nelson Word, Inc., Justin Peters (USA), Pila Music (Germany).

De La Music C.C., One 11th St., Delarey, Johannesburg, 1700, (+27) 673 3012, (+27) 673 3013, Fax: (+27) 673 7873, Managing Dir.: Yvonne Pretorius; Dir.: Boet Pretorius.

EMI Music Publishing (South Africa) Pty. Ltd., Riverwoods Office Park, Johnson Rd., Sanderwood, 2145, (+27) 11.453 3463, Fax: (+27) 11.453 1012, Managing Dir.: Robbie Kallenbach; Creative Mgr.: Terry Meredith.

Owned: Music Piece (SAMRO); **Administered:** Acts Music (SAMRO), Ampelos Music (SAMRO), Blik Music (SAMRO), Clear Music (SAMRO), EMI Brigadiers Music (SAMRO), Passage One (SAMRO), Plymouth Music (SAMRO), Tan Music (SAMRO), Village Pope Music (SAMRO).

Gallo Music Publishers, Gallo House, Hood Ave., Rosebank, 2196, (+27) 788-0400, Fax: (+27) 788-8702, Managing Dir.: Geoff Paynter; Financial Dir.: Phil Shaw; Prof./Creative Mgr.: Gill Rule; Creative Mgr.: Jay Savage.

Owned: African Music (SAMRO), Black Music (SAMRO), Carstens De Waal Music (SAMRO), Cilan Music (SAMRO), Contagious Music (SAMRO), Laetec Music (SAMRO), Mavuthela Music (SAMRO), Music Publishing Co. of Africa (M.P.A.) (SAMRO), Joseph Shabalala Music (SAMRO), Tela Music (SAMRO).

Gold Record Music, 782 Prince George Ave., Brakpan, TVL 1540, (+27) 813-3418, Fax: (+27) 813-1936, Pres.: Phyllis De Gouveia; Gen./Prof./Creative Mgr.: Teresa Malone; Promos.: Marie Beukes.

Administered: Dennis Heaney Music, J.P. Music, Jill Music Publishing, Lulima Music, Mailbox Music, SMC Music, Vidisco.

David Gresham Music, PO Box 46020, Orange Grove, 2119, (+27) 11.444 2630, Fax: (+27) 11.444 1932, CEO/Managing Dir.: David Gresham.

Offices: 30423 Canwood St., Ste. 135, Agoura Hills, CA, 91301, (818) 879-9070, Fax: (818) 879-0354, Pres.: David Gresham; Bus. Aff. Mgr.: Rick Nelson.

Administered: Alexscar Music/Erichs Music (USA), American League Music (USA), Asdee Music (Ireland), Barking Green Music (UK), Belsize Music (UK), Chelsea Music (UK), Cherry Lane Music (USA), Complete Music (UK), French Fried Music (France), Harrison Music Corp. (USA), Hitchings Music via Windswept Pacific (USA), KGB/Reformation/Slipstream (UK), La Matta Publishing (Italy), Love This Songs (UK), MMA Music (Australia), Mega Songs (Scandinavia), Minaret Music (UK), Nat'l League Music (USA), Neropub/SDM (USA), Nottingham Music (UK), Now Sounds Music/Lindsey Buckingham (USA), Scorpio Music (France), Stone City Music (USA), Third Storey/Fifth Floor Music (USA), Valentine Music (UK).

Hlt City Music, 56 Donegal Ave., Greenside East, Johannesburg, 2193, (+27) 646 1068, (+27) 646 6217, Fax: (+27) 646 1068, Managing Member: John Galanakis; Financial Mgr.: Jill Galanakis.

LVR Music, 52, Hampton Ave., Rossmore, Johannesburg, 2092, (+27) 11.8374793, Fax: (+27) 11.8370634, Owner: Louis Van Rensburg.

Lister Publications, 17 Rodenck Way, Constantia, Cape, 7800, (+27) 021.794-2031, Pres.: Kathleen Oxtoby; Gen. Mgr.: Richard Oxtoby; Prof./Creative Mgr.: Oliver Oxtoby.

Mac-Villa Music (Pty) Ltd., 32 Chadwick Ave., Wynberg, Sandton, 2012, (+27) 11.885 2005, Fax: (+27) 11.885 2684, Dir.: Andre Viljoen.

P.T.M. Publishers, 3 Northcliff Office Park, 203 D.F. Malan Dr., North Cliff, Johannesburg, 2195, (+27) 11.888 7148, Fax: (+27) 11.888 7186, E-Mail: phase2cd@global.co.za; Managing Dir.: Terry Fairweather.

Owned: P.T. Music; **Administered:** Arabella Music (UK), British Lion Music Ltd. (UK), Deep Purple Management Ltd. (UK), Fable Music Pty. Ltd. (Australia), Four Seasons Music (Ireland), Ricky Gardiner Songs (UK), Purple Music Ltd. (UK), Sweet & Sour Songs (UK).

Peermusic Pty. Ltd., 62 St. Patrick Rd., Upper Houghton, Johannesburg, Gauteng, 2198, (+27) 11.648 5404, Fax: (+27) 11.648 1902, Managing Dir.: Mallory Lambert.

Pelvic Music (Pty) Ltd., PO Box 890505, Lyndhurst, Johannesburg, 2106, (+27) 11.8052500, Fax: (+27) 11.4921059, Pres.: Dr. John Griffith.
Owned: John Ireland Music (SAMRO).

PolyGram South Africa/Teal Records, PO Box 9299, Johannesburg, 2000, (+27) 788-2114, Fax: (+27) 788-8107, Managing Dir.: Harry Voerman; A&R/Mktg. Dir.: Steve Harris.

Reamusic Publishers, 4 Wordsworth Ave., Sanderwood, Bedfordview, Johannesburg, TVL 2008, (+27) 453-1432, (+27) 453-1433, Fax: (+27) 453-2572, Pres.: Clive Risko; Gen. Exec. Mgr.: Sarie Founie; Prof./Creative Mgr.: Enoch Nondala.

Roan Antelope Music, PO Box 85, Leeuport, 0486, (+27) 014.735 774, Fax: (+27) 014.315 0599, Co-Owner: Teresa Edmond; Co-Owner: Jon Edmond; Creative Mgr.: Boudine Hametner; Prof. Mgr.: Grant Edmond.

Affiliated: Ala Carte Music, California Phase Music, Eaton Music Ltd., Jonico/MPI Music, Neil Music, Tammi Music Ltd.

Robroy Music, 319 Delphinus St., Waterkloof Ridge, Pretoria, TVL 0181, (+27) 886-4141, Fax: (+27) 789-5237, E-Mail: stormy@smarnet.caza; Pres.: Robert Schroder; Gen. Mgr.: Pat Schroder.
Affiliated: Stave Music Publishing.

Songwrights Publishers, 9 Clifton Terrace, Observatory, Cape Town, 7925, (+27) 21.471358, Fax: (+27) 21.471359, Pres.: Patrick Lee-Thorp.

Sony Music Entertainment (S.A.) Pty. Ltd., PO Box 411463, Craighall, 2196, Johannesburg, (+27) 11.328 8500, Fax: (+27) 11.447 7180, Managing Dir.: Guy Henderson.

Tradelius & Co., 191 Pine St., Durban, 4001, (+27) 31.304-3978, Fax: (+27) 31.304-2096, Pres.: H. Tradelius; Managing Dir.: E. Rasch.

Owned: Alfred Publishers, Columbia Publishers, Hal Leonard Music, Warner Bros.; **Administered:** Music Sales.

Tusk Music Publishing (Pty) Ltd., PO Box 6857, Johannesburg, 2000, (+27) 837 5571, Fax: (+27) 837 8280, Pres.: Kevin O'Hara; Gen. Mgr.: Kay Pillay.

Worldwide Music Libraries Pty. Ltd., 33 The Valley Rd, Parktown, Johannesburg, 2037, (+27) 11.646-6000, Fax: (+27) 11.646-4616, Gen. Mgr.: Ron Singer; P.dct. Mgr.: Nico Lesch.
Administered: Abaco Music (USA), Amphonic Music (UK), Bosworth Backgrounds (UK), Carlin Music Library (UK), Cavendish Music (UK), Manhattan Music (USA), Megatrax Music (USA), Music House Int'l (UK), Parry Music (Canada), Valentino Music (USA).

SHEET MUSIC & FOLIO SUPPLIERS

Tradelius & Co., 191 Pine St., Durban, 4001(+27) 31.304 3978, Fax: (+27) 31.304 2096, Pres.: H. Tradelius.

WHOLESALEERS & DISTRIBUTORS

Grace Music, 130 Goldman St., Florida, 1710, (+27) 11.674-2030, (+27) 11.674-2031, Fax: (+27) 11.472-1660, Pres.: Jenny Crickmore-Thompson; Sales Mgr.: Mike Moore. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Nelson Word, Landmark Group, New Day, Grrr, Rex; Video: Nelson Word, Landmark, New Day.
Pay-Per Transaction.

Kohinoor Store's, 54 Market St., Johannesburg, 2000, (+27) 11.834-1361, (+27) 11.834-1362, Fax: (+27) 11.834-1363, Mgr.: R. Vally; Buyer: Suleiman I. Vally; Buyer: Yusuf I. Vally. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Cutouts, Overstock) (Distributor, One-Stop, Rackjobber, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) African Echoes, Manola, The Sun, Kalamazoo, Soultown.

Laser Music Int'l (Pty) Ltd., 2A Argyll, Greenfield Road, Kenilworth, Cape Town, 7700(+27) 21.7623610, Fax: (+27) 21.7625197, Financial Dir.: Ms. L.L. Ronaldson; Sales Exec.: Ms. L.D. Kalis. (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) ADS (Vanguard, Classics, Vivace) A.S.V., Bridge Inc., Chandos, Delta Music, Hughes Leisure, CRD, Essex Entertainment, Bescol, Ltd., New World, Olympia, Saydisc, Tuxedo Music, Dureco, CPO Classics.

Labels Imported: Bescol Ltd., Essex Entertainment (U.S.); A.S.V., Chandos, CRD, Olympia, Saydisc (U.K.); Delta Music (Capriccio, Laserlight) (Germany); AVC, Tuxedo (Switzerland); Dureco, Vanguard Classics (The Netherlands); Hughes Leisure (Australia); CPO Classics (Italy)

Labels Exported: Bescol Ltd., Essex Entertainment (U.S.); A.S.V., Chandos, CRD, Olympia, Saydisc (U.K.); Delta Music (Capriccio, Laserlight) (Germany); AVC, Tuxedo (Switzerland); Dureco, Vanguard Classics (The Netherlands); Hughes Leisure (Australia); CPO Classics (Italy)

Marantha Record Co., 450 Judith St., Waterkloof Glen, 0010, (+27) 12.346-2138, Fax: (+27) 12.346-2519, Managing Dir.: Lukie Carelsen; Mktg. Mgr.: Aubrey K. Peacock; Financial Dir.: Brenda Carelsen. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sparrow, Warner Alliance, Brentwood Music; Video: (Cassette) Sparrow, Warner Alliance, Brentwood Music.

Labels Imported: Sparrow, Warner Alliance, Brentwood Music (US)

Products/Accessories: Audio Playback Equip.: Technics; Batteries: Duracell; Blank Tape: EMI; CD Players: Philips, Technics; CD, Tape & Record Care Products: Technics; Head Phones: Sony; Video Cassette Recorders: Mitsubishi

The David Gresham Record Company (Pty) Ltd.
a division of
The David Gresham Entertainment Group (Pty) Ltd.



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Stylus Recording Studios/Gresham Broadcast
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Vision Records, 155 Gernsbok St., Lenasia, Johannesburg, 1820, (+27) 852-5040. Managing Dir.: A.A. Haffjee. (Distributor)

WEA (Warner/Elektra/Atlantic Corp.), PO Box 6857, Johannesburg, 2000, (+27) 837 5571, Fax: (+27) 837 8280. Pres.: Kevin O'Hara; Gen. Mgr.: Kay Pillay. (Distributor)

MUSIC & VIDEO ACCESSORY MANUFACTURERS

Satic (LIFT Agent), PO Box 20349, Pretoria, 0005, (27) 12.348-8928, (27) 12.348-8929, Fax: (27) 12.473-750. Contact: David Bezuidenhout. CD/Record—Carrying & Storage Cases. Tape—Audio/Video: Carrying & Storage Cases.

STORE FIXTURE MANUFACTURERS

Satic (LIFT Agent), PO Box 20349, Pretoria, 0005, (27) 12.348-8928, (27) 12.348-8929, Fax: (27) 12.473-750. Contact: David Bezuidenhout. Browser Boxes/Display Racks—(CD, Record, Tape, Video).

SECURITY & SURVEILLANCE SYSTEMS MANUFACTURERS

Satic (LIFT Agent), PO Box 20349, Pretoria, 0005, (27) 12.348-8928, (27) 12.348-8929, Fax: (27) 12.473-750. Contact: David Bezuidenhout. Reusable Security Packaging: ProTec covers for CD, tape, video. Systems: Store design, inventory mgmt systems.

MUSIC LIBRARIES

Worldwide Music Libraries Pty. Ltd., 33 The Valley Rd., Parktown, Johannesburg, 2037, (27) 11.646 6000, Fax: (27) 11.646 4616. Gen. Mgr.: Ron Singer.

SOUTH KOREA

RECORD LABELS

C & L Music, Inc. *, Hyowon Bldg., 1474-3 Seocho-Dong, Seocho-Gu, Seoul, (+82) 02.522-1886, (+82) 02.583-2731, Fax: (+82) 02.522-5626; Pres.: S.G. Choi; Vice Pres.: Tai Lee; Gen. Mgr.: K.H. Park; Sales Mgr.: Jae-Min Park. **Labels Owned:** Accent, Act, Alfa, Amati, Audiofon, Audite, Berlin Classics, Celestial Harmonies, Claves, Crown, DMP, EBS, Enja, Inakustik, Instant, Klavier, Line, Muse, Music Masters, One Voice, Opus 111, Repertoire, Soul Note, Thorofon, Timeless; **Distributed:** Chesky.

Jigu, Inc., 233-1 Daeja-Dong, Koyang-Si, Kyunggi-Do, 411-480, (+82) 2353-3151, Fax: (+82) 3446-39261; Exec. Vice Pres.: Jae Woo Lim; Senior Mgr., Int'l A&R: Chi Kwan Chung; Asst. Mgr., Int'l A&R: Nam Suk Park. **Labels Distributed:** Autobahn, Beaver, Claves, Enja, Guitar, Hanssler, Hearts Of Space, Roadrunner, Zero Corp.

Rock Records & Tapes (Korea) Co. Ltd., 834-34 Yeoksam - dong, Hongwu Bldg. B1, Kangnam-Gu, Seoul, (+82) 2.569 3633, Fax: (+82) 2.569 3634.

Sampony Records, Inc., Shin Art Space Bldg., 4th Floor, 705-17, Yoksam-Dong, Kangnam-Gu Seoul, (+82) 2.501 0812-5, Fax: (+82) 2.501 0816; E-Mail: sampony1@bora.dacom.co.kr; Pres.: Young-Il Lee; Gen. Mgr.: Ja-mook Lee. **Labels Distributed:** Canyon Classic, Canyon Int'l, Chima, Hollywood, Mammoth, Music for Nation, Quality, Tommy Boy,

Windham Hill.

Sangil Int'l, Inc., #505 Kwangjin Bldg., 83-4 Guro 2-Dong, Seoul, 152-052, (+82) 2.867-4544, Fax: (+82) 2.868-5179; Pres.: Allen Saejeeb Oh; Managing Dir.: Sae-Hoon Oh.

Seoul Records, Inc., 2F, Hankuk Glass Bldg., 45-1, Yoido-Dong, Yungdeungpo-Gu, Seoul, 150-010, (+82) 02.786-4521, Fax: (+82) 02.786-4923; Pres.: Hong-Kyun Shin; Exec. Dir.: Sung-Tae Kim; Vice Pres., Mktg./Finance: Wi Chong Lee; Int'l Dir.: Byung Chul Soh. **Labels Owned:** Cantabile; **Distributed:** Beaver, Capital Artists, Jimco, King, Legacy, Narada, Noise, Silva Screen.

Sony Music Entertainment (Korea), Inc., 985-19 Bangbae - dong, Seocho-ku, Seoul, (+82) 2.525 9011, (+82) 2.525 9017, Fax: (+82) 2.597 2301; Managing Dir.: Yeo-Eul Yoon; Mgr., A&R/Mktg.: Jong-Ran Park.

Warner Music Korea Ltd., 265-21 Yangjae-Dong, 1-2/F, Yungdong Bldg., Seocho-Ku, Seoul, 137-130, (+82) 2.577-7670, (+82) 2.576-2417; Managing Dir.: I.C. Khang; Controller: S.H. Shin; Mgr. Int'l A&R: Jin Huh; Mgr. Domestic A&R: W.B. Choi.

Labels Owned: ATCO/East West, A*Vision, Atlantic, CGD, Carrere, East West, Elektra, Elektra Video, Erato, MMG, Magnet, Metronome, Nonesuch, Pendulum, Qwest, Reprise, Sire, Teldec, Tommy Boy, WEA, WEA Latina, Warner Bros., Warner Music Video, Warner Reprise Video; **Distributed:** Anxious, Dead Dead Good, Eternal, Giant, Maverick, Oval, P.W.L., Paisley Park, Red Dot, Roatart, Slam Jam, ZTT.

Dae Young Audio & Video *, 1-135 2KA Shinmoonyo Chongro-Ku; Seoul, 110-062, (+82) 2.786-3721, Fax: (+82) 2.786-0803; Pres.: You Jae Hak; Int'l A&R/Asst. Mgr.: Jung Eun-Jung; Int'l A&R/Asst. Mgr.: Park Shin-Chun. **Labels Owned:** Country & Eastern Music, Incor, MGL, MNW Group AB, Majestic Entertainment, Musikverlag Progressive GmbH, Sundance, Timbuktu (UK), Ltd.; **Distributed:** Polystar.

MUSIC PUBLISHERS

Sam Ho Music Publishing Co., 718-8 Banpo 1 Dong Seocho-Gu, Seoul, 137-041, (+82) 02.512 3515, (+82) 02.512 3578, Fax: (+82) 02.512 3593, Managing Dir.: Kim Yoon Ki.

TAS & SISS *, Sung DongGu, Oksoo Dong, Hyundai Apt. 102-1303, Seoul, (+82) 2.298-5841, Fax: (+82) 2.298-5841, Vice Pres.: Eun Kim; Gen. Mgr.: C.W. Hahn.

WHOLESALEERS & DISTRIBUTORS

Alpac Int'l, Inc., Rm. 1514, Riverside Hanshin Core, 312-1, Mapo-Dong, Mapo-Ku, Seoul, (+82) 02.701-3645, Fax: (+82) 02.701-3642. Pres.: Gun-Sub Eom; Dir.: Seung-Ryol Kwon; Assist. Mgr.: Eun-Gyoung Gahn. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Overstock, Accessories) (Distributor, Importer, Exporter) **Labels Distributed:** Audio: (Cassette & Disc) Dynamic, MDG (Musikproduktion Dabringhaus und Grimm), CTI, Pierre Verany, Ars Vivendi, Euro Musica, Lunar, Erminia, Media 7, Arcana, Pavane, ITM Classics, Caprice, EPM Musique, FD Music, West Wind, Black Lion, Candid, Laika, Freedom; Video: CIT.

Labels Imported: USA, CTI, Germany, MDG, Ars Vivendi, Euro Musica, Lunar, France: Pierre Verany, Media 7, Italy: Dynamic **Products/Accessories:** Accessories: Silver Audio Cable; CD Players: Clear Audio

Bukok Trading, Inc. *, Rm. #316, Haenam Main Bldg. 21 Bukchang-Dong, Choong-Ku, Seoul, (+82) 2.755-7644, Fax: (+82) 2.753-4587. Mgr.: H.S. Kim; Mgr.: H.S. Park; Rep.: B.B. Park. (Compact Disc, Video - Disc, Records (LP's), Overstock) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) Denon, Japan; BIS, Sweden; Melodiya, Russia; Pickwick, Unicorn-Kanchana, UK; Madacy, Canada; Tudor, Switzerland; Pierre Verany, France; Russian Disc, USA; Mullisonic Czech; Musica, Austria; Mediaphon, Germany; Nuovaera, Italy.

Labels Imported: Denon/Nippon Columbiaco, Ltd., Japan, BIS/Grammofon AB BIS, Sweden, Melodiya/Firma Melodiya, Russia, Pickwick/Pickwick Int'l Ltd., UK **Labels Exported:** Denon/Nippon Columbiaco, Ltd., Japan, BIS/Grammofon AB BIS, Sweden, Melodiya/Firma Melodiya, Russia, Pickwick/Pickwick Int'l Ltd., UK

C & L Music, Inc. *, 3rd Fl. Hyowom-Bldg. 1474-3 Seocho-Dong, Seocho-Gu Seoul, (+82) 2.522 1886, (+82) 2.583 2731, Fax: (+82) 2.522 5626. Pres.: S.G. Choi; Vice Pres.: Tai Lee; Gen. Mgr.: K.H. Park; Sales Mgr.: J.M. Park. (Compact Disc, Video - Disc, (LP's)) (Importer) **Labels Imported:** Audiofon, Bainbridge, Celestial Harmonies, DMP, Discovery, Instant, Klavier, Muse/Landmark, Stanyan, Vox Music (USA)/Act, Bayer, Berlin Classics, ebs, Enja/Tutu, Inak, Line, Live Classics, Repertoire, Thorofon (Germany)/Adda, Opus 111 (France)/Channel Classics, Glove, Timelss/Limetree (Holland)/Alfa, One Voice (Japan)/Accent (Belgium)/Claves (Switzerland)/Nouva Era (Italy)

Dongwon Merchandise, Inc., Yeoeuido PO Box 11PP, Seoul, 150-611, (+82) 02.706-9491, (+82) 02.706-9492, Fax: (+82) 02.706-9493. Managing Dir.: Young Ahn Kwon. (Compact Disc, Video - Disc, Records (LP's), 12-Inch, Cutouts, Accessories) (Distributor, Importer, Exporter) **Labels Distributed:** Audio: (Disc) Sheffield, Reference Recording, Delos, Simax, FXCD, Victoria.

Labels Imported: Sheffield Lab. Reference Recordings, Delos Int'l, Inc. (U.S.); Kiskelig, Kulturverksied (North Europe); Pierre, Verany, Virgin (France)

Products/Accessories: Audio Playback Equip.: A Cappella, AMC, Rotel; CD Players: Chuo Denki Inc., Rotel Electronics, AMC

Hana Intermusic Co. Ltd., #302, Bangbae B/D, 795-25, Bangbae-Dong, Seocho-Ku, Seoul, 137-060, (+82) 02.595-3381, (+82) 02.596-1856, Fax: (+82) 02.595-3383. Pres.: David Kwon; Gen. Mgr.: Young S. Kwon. (Compact Disc, Records) (Distributor, Importer)

JIGU Records, 233, Daeja-Dong, Koyang, Kyunggi-Do, 411-830, (+82) 2353-3151, Fax: (+82) 3446-39261. Exec. Vice Pres.: Jae Woo Lim; Sr. Mgr. Int'l A&R: Chi Kwan Chung; Asst. Mgr. Int'l A&R: Nam Suk Park; Int'l A&R: Hyo Sung Kim. (Compact Disc, Records (LP's), 12-Inch) @DOES = **Labels Distributed:** Audio: Roadrunner Production, Autobahn Musikverlag, Enja, Global Pacific, DCC Compact Classics, Hearts of Space, Contempo, K-Tel, MNW, Beaver Music, Jupiter, Guitar Recordings, Rounder, Claves, Haenssler-Verlag, Klavins Music, Jaro.

LG Media Co. Ltd., 59-4 Banpo-Dong, Seocho-ku, Seoul, 137-040, (+82) 593 9363, (+82) 3480 6726, Fax: (+82) 593 4520. Music Bus. Team Mgr.: Dae-Hyun Moon; Asst. Mgr. Music Bus. Team: Hyo-Sung Kim; Music Bus. Team: Jae-Yun Chung/Man Yim. (Compact Disc, Video - Disc, CD-ROM, CD-I, 3DO) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Carlton Classics, Edel Co. (Germany); MNW Dance (Sweden); Video: (Disc) PolyGram, BMG (Korea).

Rock Records & Tapes (Korea) Co. Ltd., 834-34 Yeoksam - Dong, Hongwu Bldg. B1, Kangnam-Gu, Seoul, (+82) 2.569 3633, Fax: (+82) 2.569 3634. (Distributor)

Seoul Records, Inc. *, 45-1, Yoido-Dong, Yungdeungpo-Gu, Seoul, 150010, (+82) 2.786-4521, (+82) 2.786-4526, Fax: (+82) 2.786-4923. Pres.: Hong Kyun Shin; Vice Pres.: Wi Chong Lee; Exec. Dir.: Sung Tae Kim; Dir. Mktg./Sales: Sung Hun Song; Dir. Int'l: Byung Chul Soh. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's), 12-Inch, Singles), Computer Games) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Victor, Noise, Olympia, Nadara, Sound Design, Lind, Jimco, Legacy, Trilogy, DRG, Dante, Arcadia, King, Dance Plant, LCP, Prestige.

SyberVision Systems, Inc./Media Art, Inc., 181-1 Sobongko - Dong, Yongsan-ku, Seoul, (+82) 22.796-0088, Fax: (+82) 22.790-7877. Contact: Haewon Shin. (Distributor)

LABEL MANUFACTURERS

Dongwon Merchandise, Inc., Yeoeuido PO Box 1199, Seoul, 150-611, (82) 2.706 9491, (82) 2.706 9492, Fax: (82) 2.706 9493. Pres.: Young Ahn Kwon. (Audio—CD, Tape, LP)

POLYBAGS & SHRINKWRAP

Dongwon Merchandise, Inc., Yeoeuido PO Box 1199, Seoul, 150-611, (82) 2.706 9491, (82) 2.706 9492, Fax: (82) 2.706 9493. Pres.: Young Ahn Kwon. (Polybags)

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Dongwon Merchandise, Inc., Yeoeuido PO Box 1199, Seoul, 150-611, (82) 2.706 9491, (82) 2.706 9492, Fax: (82) 2.706 9493. Pres.: Young Ahn Kwon. Audio: Cassette.

COMPACT DISC, CD-ROM, & VIDEODISC MANUFACTURERS

Dongwon Merchandise, Inc., Yeoeuido PO Box 1199, Seoul, 150-611, (82) 2.706 9491, (82) 2.706 9492, Fax: (82) 2.706 9493. Pres.: Young Ahn Kwon.

Type: Video CD. Other Services: Warehouse.

LG Media Co. Ltd., 59-4, Banpo-Dong, Seocho-ku, Seoul, 137-040, (82) 593 9363, (82) 3480 6726, Fax: (82) 593 4520. Music Bus. Team Mgr.: Dae-Hyun Moon; Music Bus. Team Asst. Mgr.: Hyo-Sung Kim; Music Bus. Team: Jae-Yun Chung; Music Bus. Team: Man Yim. Type: CD, Videodisc, CD-ROM, CD-I, 3DO.

Seoul Records, Inc., Han-Kuk Glass B/D 2F, 45-1, Yoido-Dong, Yungdeungpo-Gu, Seoul, 150-010, (82) 2.786-4521, Fax: (82) 2.786-4923. Pres.: Hong-Kyun Shin; Vice Pres.: Wi Chong Lee; Dir. Mktg./Sales: Sung-Hun Song; Dir. Int'l: Byung Chul Soh. Type: CD, Videodisc, CDV. Other Services: Warehouse, Freight, Mail Order.

PLATING & PRESSING PLANTS

Seoul Records, Inc., Han-Kuk Glass B/D 2F, 45-1, Yoido-Dong, Yungdeungpo-Gu, Seoul, 150-010, (82) 2.786-4521, Fax: (82) 2.786-4923. Pres.: Hong-Kyun Shin; Vice Pres.: Wi Chong Lee; Dir. Mktg./Sales: Sung-Hun Song; Dir. Int'l: Byung Chul Soh. (LP's)

MASTERING FACILITIES

Dongwon Merchandise, Inc., Yeoeuido PO Box 1199, Seoul, 150-611, (82) 2.706 9491, (82) 2.706 9492, Fax: (82) 2.706 9493. Pres.: Young Ahn Kwon. (Analog Cassette Mastering)

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LG Media Co. Ltd., 59-4, Banpo-Dong, Seocho-ku, Seoul, 137-040, (822) 593 9363, (822) 3480 6726, Fax: (822) 593 4520. Music Bus. Team Mgr.: Dae-Hyun Moon; Music Bus. Team Asst. Mgr.: Hyo-Sung Kim; Music Bus. Team: Jae-Yun Chung; Music Bus. Team: Man Yim. (Audio & Video) (CD Prep Services, Analog Cassette Mastering, Film to Video Transfer)

Seoul Records, Inc., Han-Kuk Glass B/D 2F, 45-1, Yoido-Dong, Yongdeungpo-Gu, Seoul, 150-010, (82) 2.786-4521, Fax: (82) 2.786-4923. Pres.: Hong-Kyun Shin; Vice Pres.: Wi Chong Lee; Dir. Mktg./Sales: Sung-Hun Song; Dir. Int'l: Byung Chul Soh. (Audio) (CD Prep Services, Analog Cassette Mastering)

CUSTOM TAPE DUPLICATORS

Dongwon Merchandise, Inc., Yeoeuido PO Box 1199, Seoul, 150-611, (82) 2.706 9491, (82) 2.706 9492, Fax: (82) 2.706 9493. Pres.: Young Ahn Kwon. Audio: Cassette. Audio Packaging Services: Labeling. Other Services: Warehouse.

LG Media Co. Ltd., 59-4, Banpo-Dong, Seocho-ku, Seoul, 137-040, (822) 593 9363, (822) 3480 6726, Fax: (822) 593 4520. Music Bus. Team Mgr.: Dae-Hyun Moon; Music Bus. Team Asst. Mgr.: Hyo-Sung Kim; Music Bus. Team: Jae-Yun Chung; Music Bus. Team: Man Yim. Audio: Cassette, Open Reel, DAT. Video: S-VHS, Beta, NTSC.

Seoul Records, Inc., Han-Kuk Glass B/D 2F, 45-1, Yoido-Dong, Yongdeungpo-Gu, Seoul, 150-010, (82) 2.786-4521, Fax: (82) 2.786-4923. Pres.: Hong-Kyun Shin; Vice Pres.: Wi Chong Lee; Dir. Mktg./Sales: Sung-Hun Song; Dir. Int'l: Byung Chul Soh. Audio: Cassette, Open Reel, Real-time. Video: 1/2 VHS Cassette, 1/4 CVC Cassette. Audio/Video Packaging Services: Inserting, Collating, Labeling, Mailing. Other Services: Warehouse, Freight, Credit Card Clearance Services, Mail Order.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING

Robi-Korea Corp., Worldcup Bldg. Ste. 404, 441, Seongnae-Dong, Kangdong-Ku, Seoul, (82) 2.485 0001, Fax: (82) 2.487 2531. Pres.: Mr. Koo. Product(s): CD Laser, Video, Mini-disc

WHOLESALEERS & DISTRIBUTORS

Malson Wong Tac, Rue Paul Gauguin, Papeete, (+689) 428395, Fax: (+689) 427193. Contact: Wong Christian. (Distributor)

TAIWAN

RECORD LABELS

Elite Music Co. Ltd., #268 Kwang Fu So Rd., 3F, Taipei, (+886) 2.751-4662, Fax: (+886) 2.781-1861; Pres.: David Jerng; Int'l Mgr.: Corbett Wall. *Labels Owned:* Elite Classics, Elite Crossover, Elite Pop; *Distributed:* ARS Vivenda. *Int'l Reps.:* BMG (Hong Kong).

Pony Canyon Taiwan Co., Ltd., 8/F, 209 SEC 1, Fu Hsing S. Road, Taipei, ROC, (+886) 2.752-3290; COB: Sam Duann; Sr. Managing Dir.: Buck H. Nosaka.

Rock Records & Tapes, 5F, No. 3, Lane 290 Kwang Fu S. Rd., Taipei, 10554, (+886) 2.741-5062, (+886) 2.773-8627, Fax: (+886) 2.751-8962; Pres.: Sam Duann; Asst. Gen. Mgr.: Mandarin: Jonathan Lee; Asst. Gen. Mgr.-Overseas: Dean Shueh; Mgr., Label Mgmt. Dept.: Cheryl Chang. *Offices:* Room 803-805, Mirror Tower, 61 Mody Rd., T.S.T. East, Kow Loon, Hong Kong, 852-7218882, Fax: 852-7240257, Contact: Johnason Lu. *Labels Distributed:* Alligator, Avex Trax, CAM, Delphine, Disney, Fantasy, Knitting Factory, Metal Blade, Restless, Rykodisc/Hannibal.

Sony Music Entertainment (Taiwan) Ltd., 6th Floor, No. 35, Lane 11, Kwang-fu North Road, Taipei, (+886) 2.766 8900, Fax: (+886) 2.765 7680; Label Chief: Sharon Yang; Managing Dir.: Matthew Allison; Sr. Mktg. Dir.: Roger Lee; Local A&R Mgr.: Jerry Gin.

UFOCO Group Corp., 9F, No. 52, Sec. 3, Nan Kang Rd., Taipei, (+886) 2.7882456, Fax: (+886) 2.7882195; Pres.: Wu Tsu Tsu; Vice Pres.: Daniel Chen; Dir. of Int'l: Michael Chang. *Labels Owned:* UFO; *Distributed:* ATCO, A Vision, Atlantic, CGD, Carre, East West, Elektra, Elektra/Nonesuch, Erato, Interscope, P.W.L., Reprise, Rhino, Sire, Teldec, Warner Brothers, Warner Music Vision, Warner/Reprise Vision.

MUSIC PUBLISHERS

BMG Music Taiwan, Inc., 99-19 Nan-Kang Rd., Section 2, Nan-Kang District, Taipei, (+886) 2.788-2121, Fax: (+886) 2.788-5710, Managing Dir.: Swee Wong; Dir., Finance: Kate Lee; Publishing Mgr.: Victoria Kuo.

EMI Music Publishing Taiwan, 7th Floor, No. 35 Kuang Fu South Rd., Taipei, (+88) 62.768 0756, Fax: (+88) 62.760 6865, Mgr.: Joanne Jue.

Jingo Records Co., Ltd., 4th Floor, NO. 36, PO A1 Rd., Taipei, (+886) 2.3751046, Fax: (+886) 2.3121176, Pres.: Steve Chen; Gen. Mgr.: Edward Chen.

WHOLESALEERS & DISTRIBUTORS

AIFA Publishing Co., Ltd., 7F, No. 199, Tai Yuan Rd., Taipei, 103, (+886) 2.559 8382, (+886) 2.558 4693, Fax: (+886) 2.559-8922. Gen. Mgr.: Mr. Tsai Chi Lee; Mgr.: Ms. Li Chin Lin; Sec./Int'l Dept.: Ms. Chi Wen Lee; Sec./Int'l Dept.: Ms. Gloria H.T. Ma. (Compact Disc, Video - Cassette) (Distributor), Exporter, Wholesaler/Publisher. *Labels Distributed:* Video: (Cassette & Disc) Buddhist Music, Traditional Auspicious & New Age Music. Pay-Per Transaction.

Chi-Lin Music Int'l, Inc., 5FL, NO. 2-10, Lane 36, Ching-Lung St., Taipei, (+88) 62.933-5655, Fax: (+88) 62.933-5657. Pres.: Sean Huang. (Compact Disc) (Distributor, One-Stop) *Labels Distributed:* Audio: Dorian Recordings, CBC, MusicMasters, Clarity, Newport Classic, Pope Music, Talking Taco, Red House, Green Linnet.

Glory Music, PO Box 52-62/#5, Lane 8, Lin-Yee St., Taipei, 10046, (+886) 02.341 9438, Fax: (+886) 02.396 8234. Exec. Dir.: Luke Ju-Huai Chih; Gen. Mgr.: James Mu. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's)) (Distributor, Importer, Exporter) *Labels Distributed:* Audio: (Cassette & Disc) Word, Benson, Myrrh, Reunion, Maranatha!, Brentwood, Lorenz, Diadem, J.W. Peterson. *Labels Imported:* Word, Myrrh, Brentwood, Benson, Maranatha!, Reunion, J.W. Peterson, Lorenz, Diadem. *Labels Exported:* Word, Myrrh, Brentwood, Benson, Maranatha!, Reunion, J.W. Peterson, Lorenz, Diadem

Groove Records Ltd., 5F #24, Lane 50, Sec. 3, Mu-Shin Rd., Mutza, Taipei, (+886) 02.9361031, Fax: (+886) 02.9360791. Gen. Mgr.: Chou Tsu-Pin; Sales Mgr.: Sean Chang. (Compact Disc, LP's) (Distributor) *Labels Distributed:* Audio: Lyrita, Collegium, Gimell, Unicorn-Kanchana, Music Collection, The Hit Label, Midsummer, Oreade, Satva, Tumi, Moldart, Wotre, Musi-Art.

Renaisance Records, No. 12, Lane 13, Kwang Fu South Rd., Taipei, (+886) 2.7460683, Fax: (+886) 2.7460747. Pres./Chief Exec.: Bob Chen. (Compact Disc, Records (LP's)) (Distributor, Importer) *Labels Distributed:* Audio: (Disc) Hearts of Space, SilverWave, Real Music, Sugo, Shanachie, Vandersteen, VQR, Connoisseur Society, Monitor, Athena Prods., Quinlan Road, Tacet, Oreade, Kirkelig Kulturverksted As (Norway); Sound Design (Austria); Opus 3 (Sweden). *Labels Imported:* Hearts of Space, Silver Wave, Real Music, Sugo, Shanachie, Vandersteen, Connoisseur Society (US); Tacet (Germany); Opus 3 (Sweden); Sound Design (Austria); Kirkelig Kulturverksted As (Norway)

Wind Records Co. Ltd., 5F, 14, Lane 130, Min Chuan Rd., Hsin Tien, Taipei, 231, (+886) 2.218-7093, Fax: (+886) 2.218-9484. Mgr.: Chin-Tsung (Ken) Yang; Int'l Mgr.: Chang Kuo-Yung (Joseph). (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter) *Labels Distributed:* Audio: (Disc) Waterlily, Wai Lan Yoga (USA); Clearaudio, In-Akustik, SATTA, Blue Flame, Schneelowe (Germany); King (Japan); Bailey (Hong Kong); Marshmellow (Canada). *Labels Imported:* Wai Lan Yoga, Waterlily (USA); Clearaudio, In-Akustik, SATTA, Blue Flame, Schneelowe (Germany); King (Japan); Bailey (Hong Kong); Marshmellow (Canada). *Labels Exported:* Wind (Taiwan); Schneelowe, Blue Flame (Germany); Wai Lan Yoga (USA)

Wind Song, 6F-3, 16 Minshen Rd. West, Taipei, (+886) 2.565-2535, Fax: (+886) 2.537-1903. Gen. Mgr.: Telos Wang. (Compact Disc) (Distributor, Importer) *Labels Distributed:* Audio: (Disc) Audite, Bayer, Calif, Christophorus, cpo, ebs, Nightingale (Germany); ASV, Carlton, Pearl (UK); Etcetera (Holland); GHA, Pavane (Belgium); Hungaraton (Hungary); Music & Art, MA, Crystal (USA); Ondine (Finland); Multisonic (Zechslavackia); MDG (Germany); Kock (Austria); Claves (Switzerland).

Labels Imported: Audite, Bayer, Calif, Christophorus, cpo, ebs, Nightingale (Germany); ASV, Pickwick (UK); Erasmus, Etcetera (Holland); GHA, Pavane (Belgium); Hungaraton (Hungary); Music 4 Art (USA); Ondine (Finland); Multisonic (Zechslavackia)

MUSIC & VIDEO ACCESSORY MANUFACTURERS

Fly Disc Trading Inc. (LIFT Agent), Pao Hsing Rd., Hsintien City, (886) 2.917-4210, Fax: (886) 2.912-0508. Pres.: Tsu Tsu Wu; Sales Mgr.: C.Y. Wang.

CD/Record—Carrying & Storage Cases.
Tape—Audio/Video: Carrying & Storage Cases.

Yuh Yih Industrial Co., Ltd., #52, Lane 490, Chung Cheng South Rd., Yung Kang Hsiang, Tainan, 70098, (886) 6.253 5507, Fax: (886) 6.253 3467. Managing Dir.: Mr. W.F. Lee. CD/Record—Carrying & Storage Cases, Care Pcdts. Tape—Audio/Video: Head Cleaners.

STORE FIXTURE MANUFACTURERS

Fly Disc Trading Inc. (LIFT Agent), Pao Hsing Rd., Hsintien City, (886) 2.917-4210, Fax: (886) 2.912-0508. Pres.: Tsu Tsu Wu; Sales Mgr.: C.Y. Wang. Browser Boxes/Display Racks—(CD, Record, Tape, Video).

SECURITY & SURVEILLANCE SYSTEMS MANUFACTURERS

Fly Disc Trading Inc. (LIFT Agent), Pao Hsing Rd., Hsintien City, (886) 2.917-4210, Fax: (886) 2.912-0508. Pres.: Tsu Tsu Wu; Sales Mgr.: C.Y. Wang. Reusable Security Packaging: ProTec covers for CD, tape, video. Systems: Store design, inventory mgmt systems.

ENVELOPES & MAILERS

Prodisc Technology, Inc., Rm. 801 8F-5, No. 1 Wu-Chuan 1st Rd., Shin-Chuang, Taipei, ROC, (886) 2.299-2255, Fax: (886) 2.299-2366. Pres./Sales Mgr.: M.F. Lin; Mktg. Mgr.: Aki Tseng. (Audio—CD)

JACKET/SLEEVE MANUFACTURERS

Prodisc Technology, Inc., Rm. 801 8F-5, No. 1 Wu-Chuan 1st Rd., Shin-Chuang, Taipei, ROC, (886) 2.299-2255, Fax: (886) 2.299-2366. Pres./Sales Mgr.: M.F. Lin; Mktg. Mgr.: Aki Tseng. (Audio—CD)

LABEL MANUFACTURERS

Prodisc Technology, Inc., Rm. 801 8F-5, No. 1 Wu-Chuan 1st Rd., Shin-Chuang, Taipei, ROC, (886) 2.299-2255, Fax: (886) 2.299-2366. Pres./Sales Mgr.: M.F. Lin; Mktg. Mgr.: Aki Tseng. (Audio—CD)

Ritek, Inc., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (886) 35.985 696, Fax: (886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. (Audio—CD)

POLYBAGS & SHRINKWRAP

Prodisc Technology, Inc., Rm. 801 8F-5, No. 1 Wu-Chuan 1st Rd., Shin-Chuang, Taipei, ROC, (886) 2.299-2255, Fax: (886) 2.299-2366. Pres./Sales Mgr.: M.F. Lin; Mktg. Mgr.: Aki Tseng. (Shrinkwrap)

Ritek, Inc., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (886) 35.985 696, Fax: (886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. (Shrinkwrap)

COMPACT DISC, CD-ROM, & VIDEODISC MANUFACTURERS

Prodisc Technology, Inc., Rm. 801 8F-5, No. 1 Wu-Chuan 1st Rd., Shin-Chuang, Taipei, ROC, (886) 2.299-2255, Fax: (886) 2.299-2366. Pres./Sales Mgr.: M.F. Lin; Mktg. Mgr.: Aki Tseng. Type: CD, Videodisc, DMM, CDV, Minidisc, CD-ROM, WHS Tape. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services, Package, Film Wrap.

Ritek, Inc., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (886) 35.985 696, Fax: (886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. Type: CD, Videodisc, Minidisc, CD-ROM.

PLATING & PRESSING PLANTS

Prodisc Technology, Inc., Rm. 801 8F-5, No. 1 Wu-Chuan 1st Rd., Shin-Chuang, Taipei, ROC, (886) 2.299-2255, Fax: (886) 2.299-2366. Pres./Sales Mgr.: M.F. Lin; Mktg. Mgr.: Aki Tseng. (Videodisc) Type: VHD

Ritek, Inc., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (886) 35.985 696, Fax: (886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. (Videodisc)

MASTERING FACILITIES

Prodisc Technology, Inc., Rm. 801 8F-5, No. 1 Wu-Chuan 1st Rd., Shin-Chuang, Taipei, ROC, (886) 2.299-2255, Fax: (886) 2.299-2366. Pres./Sales Mgr.: M.F. Lin; Mktg. Mgr.: Aki Tseng. (Audio & Video) (CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering)

Ritek, Inc., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (886) 35.985 696, Fax: (886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. (Audio) (Laserdisc Mastering)



CUSTOM TAPE DUPLICATORS

Prodisc Technology, Inc., Rm. 801 8F-5, No. 1 Wu-Chuan 1st Rd., Shin-Chuang, Taipei, ROC, (886) 2.299-2255, Fax: (886) 2.299-2366. Pres./Sales Mgr.: M.F. Lin; Mktg. Mgr.: Aki Tseng. Audio: DAT. Video: 1/2 VHS Cassette, S-VHS, Beta, PAL, SECAM. High Speed Capability—TMD: SP, LP, EP. Video Packaging Services: Inserting, Collating, Labeling, Mailing. Number of slaves in operation: 120, Annual Unit Volume: 15000000, Service Area: Us, Japan, Taiwan, Hong Kong, South America, South Asia. Other Services: Warehouse, MIS (Inventory), Freight, Direct Response - 800 services.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING

Ritek, Inc., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (886) 35.985 696, Fax: (886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Ritek, Inc., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (886) 35.985 696, Fax: (886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu.

SCREEN PRINTING EQUIPMENT

Ritek, Inc., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (886) 35.985 696, Fax: (886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu.

CLEAN ROOM, QUALITY CONTROL & TEST EQUIPMENT

Ritek, Inc., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (886) 35.985 696, Fax: (886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu.

THAILAND

RECORD LABELS

Epic Music (Thailand) Ltd., 1091/184-5 New Petchburi Rd., Payathai, Bangkok, 10400, (+66) 2.253 4542, (+66) 2.251 3659, Fax: (+66) 2.253 2016; Chrmn.: Itthivat Bhiralues; Managing Dir.: Peter Gan; Mktg. Mgr.: Nooj Piraphat. Labels Owned: CBS Epic Portrait, Sony; Distributed: Ariola, Arista, BMG, Chrysalis, Delphine, Hansa, Jive, K-Tel, Motown, Mute, RCA, Virgin.

Kuma Music Int'l Ltd., 14 Soi Somkid, Ploenchit Rd., Pratumwan, Bangkok, 10330, (+66) 2.254-7462, Fax: (+66) 2.255-3473; Pres.: John G. Schultz; Vice Pres.: Lance NR Robinson; Managing Dir.: Kavee Iamsakulrat; Distr.: Nick Bonard; A & R/Mktg.: Narupon Chaiperm. Labels: Distributed: Beggars Banquet, Curb, Delphina, Freestyle, Plancenta.

MGA Records Co. Ltd., CMIC Tower-B Bldg., 15-16th Floor, 209 Asoke Rd., Sukhumvit Bangkok, 10110; Chrmn.: Rewat Buddhinar; Managing Dir.: Akaradej Rojmeta. Labels Owned: Grammy Entertainment; Distributed: MGA.

MUSIC PUBLISHERS

KUMA Music Int'l Co., Ltd., 14 Soi Somkid, Ploenchit Rd., Pathumwan, Bangkok, 10330, (+66) 2.254-7462, Fax: (+66) 2.255-3473; Pres.: John G. Schultz; Gen. Mgr.: Kavee Iamsakulrat; Prof./Creative Mgr.: Nick Bonard; Vice Pres.: Lance N.R. Robinson. Affiliated: Delphina (SASCAM), Songmate (BMI).

U.A.E.

RECORD LABELS

Music Box ★, Jamal Abdul Nasser Sq., Deira Dubai, (+971) 4.624420, (+971) 4.233611, Fax: (+971) 4.698824; Pres.: Marwan Abou Al Ghanam; Managing Dir.: Mohammed Ali Abou Odeh.

Music Master - Ghassan S. El-Ajou Trading Corp., P.O. Box 23076, Dubai, (+971) 4.21-9080, Fax: (+971) 4.27-7665; Pres.: Ghassan S. El-Ajou; WEA Mgr.: Nicolas Alexandrou. Labels: Distributed: Delphine, Virgin, Warner.

MUSIC & VIDEO ACCESSORY MANUFACTURERS

Tagco Electronics, 9th Floor, Suite 938, Al Gharair Centre, Dubai, (97) 14.217546, Fax: (97) 14.217360. Pres.: Solomon Joseph; Sales Mgr.: Nand Kumar. CD/Record—Carrying & Storage Cases. Tape—Audio/Video: Carrying & Storage Cases.

STORE FIXTURE MANUFACTURERS

Tagco Electronics, 9th Floor, Suite 938, Al Gharair Centre, Dubai, (97) 14.217546, Fax: (97) 14.217360. Pres.: Solomon Joseph; Sales Mgr.: Nand Kumar. Browser Boxes/Display Racks/Divider Cards—(CD, Tape, Video).

URUGUAY

RECORD LABELS

Ediciones Ayul/Tacuabe ★, Plaza Independencia 838, Esc. 6, Montevideo, 11000, (+598) 2.925 552, (+598) 2.980 671, Fax: (+598) 2.925 552; Gen. Mgr.: Mauricio Ubal; Int'l: Carlos Da Silveira; A&R: Ruben Olivera. Labels Owned: Ayul, Palma, Tacuabe; Distributed: Ciclo 3, Melopea, Mn.

Edisa Editorial Fonografica S.A., 18 De Julio 1100, First Floor, Montevideo, 11.100, (+598) 2.920 919, Fax: (+598) 2.921 346; Dir.: Ricardo Gioscia; Dir., A&R Dept.: Rossanna Gioscia; Commercial Mgr.: Alberto Bosca.

Monitor S.R.L., Tacuarembó 1442/1019, Montevideo, (+598) 240-7121; Dir.: Daniel Lage; Mgr., A&R: Tabare Couto. Labels: Distributed: Distribuidora Belgrano Norte, Movieplay, Mute, Sonografica, Toco Internacional.

Palacio De La Musica, 18 De Julio 1100, Montevideo, M 100, Fax: (+598) 2.915344; Dir.: Ricardo Gioscia; Gen. Mgr.: Carlos Garcia; Comm. Mgr.: Alberto Bosca; Dir. A & R: Alfonso Carbone.

MUSIC PUBLISHERS

Dacisa S.A., H. Yrigoyen 1491, Montevideo, (+598) 2.695143, Fax: (+598) 2.695143; Pres.: M. A. Queirolo. Affiliated: Ruben Blades Prod. (ASCAP), Walt Disney Music (ASCAP/BMI), Dunvagen Music (ASCAP), Gallo Music (SAMRO), Goodman Music (ASCAP/BMI), Gruppo Editoriale Sugar (SIAE), Livi Music (ASCAP), Music Sales (ASCAP), G. Schirmer (ASCAP), Paul Simon Music (BMI).

WHOLESALE & DISTRIBUTORS

MUUI/Perro Andaluz ★, Bosch St., Ste. 2460, Montevideo, 11600, (+598) 2.78 7755, Fax: (+598) 2.49 9186; Mail: muu@chasque.apc.org. Chief Exec.: Angel Atienza; Int'l Mgr.: Gerardo Michlin. (Compact Disc, Video - Cassette, Accessories) (Distributor)

Senderos Distribuidora/Milenium, Manuel Pagola 3246, Montevideo, (+598) 2.792 881. Chief Exec.: Norberto Spagnuolo. (Distributor) Labels Distributed: Audio: (Cassette & Disc) Hearts of Space, Real Music, Higher Octave Music, Sound Rx. Pay-Per Transaction.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

CUD - Camara Uruguaya del Disco, Colonia No. 954, Apdo. 502, Montevideo, . Pres.: Enrique Abal Olin.

Sociedad Uruguaya de Musica Contemporanea (SUMC) ★, Casilla de Correo 7184, Montevideo, 11000, (598) 2.361 513. Pres.: Diego Legrand; Sec.: Coriun Aharonian.

PERFORMING & MECHANICAL RIGHTS ORGANIZATIONS

Sociedad Uruguaya de Interpretes, Canelones 1090, C.P. 11100, Montevideo, (598) 2.930 143, Fax: (598) 2.902 464. Pres.: Carlos J. Weiske; Sales Mgr./Mktg. Dir.: Guillermo Mario Cresci.

VENEZUELA

RECORD LABELS

Distribuidora Sonografica, Calle Lima con Ave. La Salle, Torre Phelps, Piso No. 3, Caracas, (+58) 2.782 0220, Fax: (+58) 2.794 0512; Gen. Mgr.: Guillermo Urbano; Mgr. Int'l

World Radio History

Affairs/Labels: Matilde Waizer; Head WEA Opns.: Jaime Negtares.

Labels Owned: Sonografica, C.A., Sonollanos; Distributed: Edusal, Hecho A Mano, Taguapica, Warner Music.

El Palacio de la Musica, S.A. ★, Urb. Ind. La Trinidad, Calle El Arenal, Edif. Palacio; Caracas, DF 1080, (+58) 02.934311, Fax: (+58) 02.938756; Pres.: Ernesto Aue; Vice Pres.: Carlos Von Einem; Gen. Mgr.: Nelida Pietri. Labels Owned: Gramsa, HB, Palacio, Solex, Televen.

RMM Records, Av. San Felipe, 2da, Calle Jose Lamas, Piso 5 Ofic 54-56, La Castellana, Caracas, (+58) 2.201 9111, Fax: (+58) 2.201 9010; Contact: Luisana Salazar. Labels Owned: Merengazo, RMM Int'l, Soho, Sonero, Tropi Jazz.

Sony Music Entertainment (Venezuela) C.A., Av. Principal Los Cortijos de Lourdes Edif. Los Hermanos; Caracas, 1071-A, (+58) 2.238 0044, (+58) 2.239 6106, Fax: (+58) 2.239 2996; Gen. Mgr.: Helcio Do Carmo; Managing Dir.: Jose A. Asuaje; Mktg. Dir.: Enrique Rubio; Special Mktg.: Gerardo Kummerow; Int'l A&R: Ali Osse.

Labels Owned: Chaos, Columbia, Epic; Distributed: Korta (Venezuela), Melody (Mexico/USA), Orfeon (Mexico).

MUSIC PUBLISHERS

Cirovega Editores, C.A., Ave. Palos Grandes Edificio Roxul, Piso 2, Apt. 22, Caracas, 1070, (+58) 2.284 3224, Fax: (+58) 2.285 5347, Gen. Mgr.: Ciro Vega Aguilera.

Peermusic de Venezuela, S.A., Edif. Centro Parque Carabobo-Piso 18, Oficina 1813/1814, Caracas, (+58) 14.251 864, Fax: (+58) 2.573 1134; Mgr.: Ricardo Antequera Panill.

Selemusica, C.A., Urbanizacion Industrial La Trinidad, Caracas, DF 1010-A, (+58) 02.939 767, Fax: (+58) 02.938 756; Pres.: Ernesto Aue; Gen. Mgr.: Nelida Pietri.

Sony Music Publishing (Venezuela) C.A., Av. Los Cortijos de Lourdes, Edif. Los Hermanos, Piso 3, Caracas, 1071-A, (+58) 2.239 6106, (+58) 2.239 2753, Fax: (+58) 2.239 2996, Publishing Mgr.: Carmen Campos.

WHOLESALE & DISTRIBUTORS

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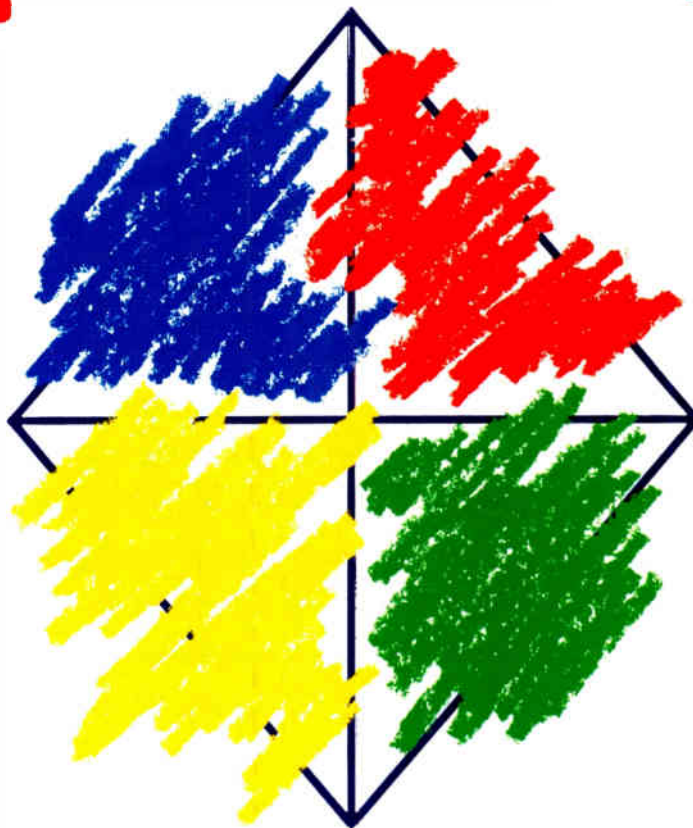
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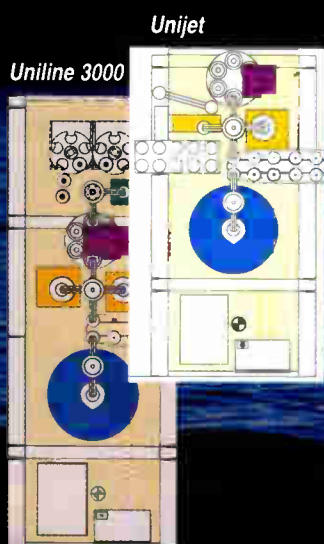
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