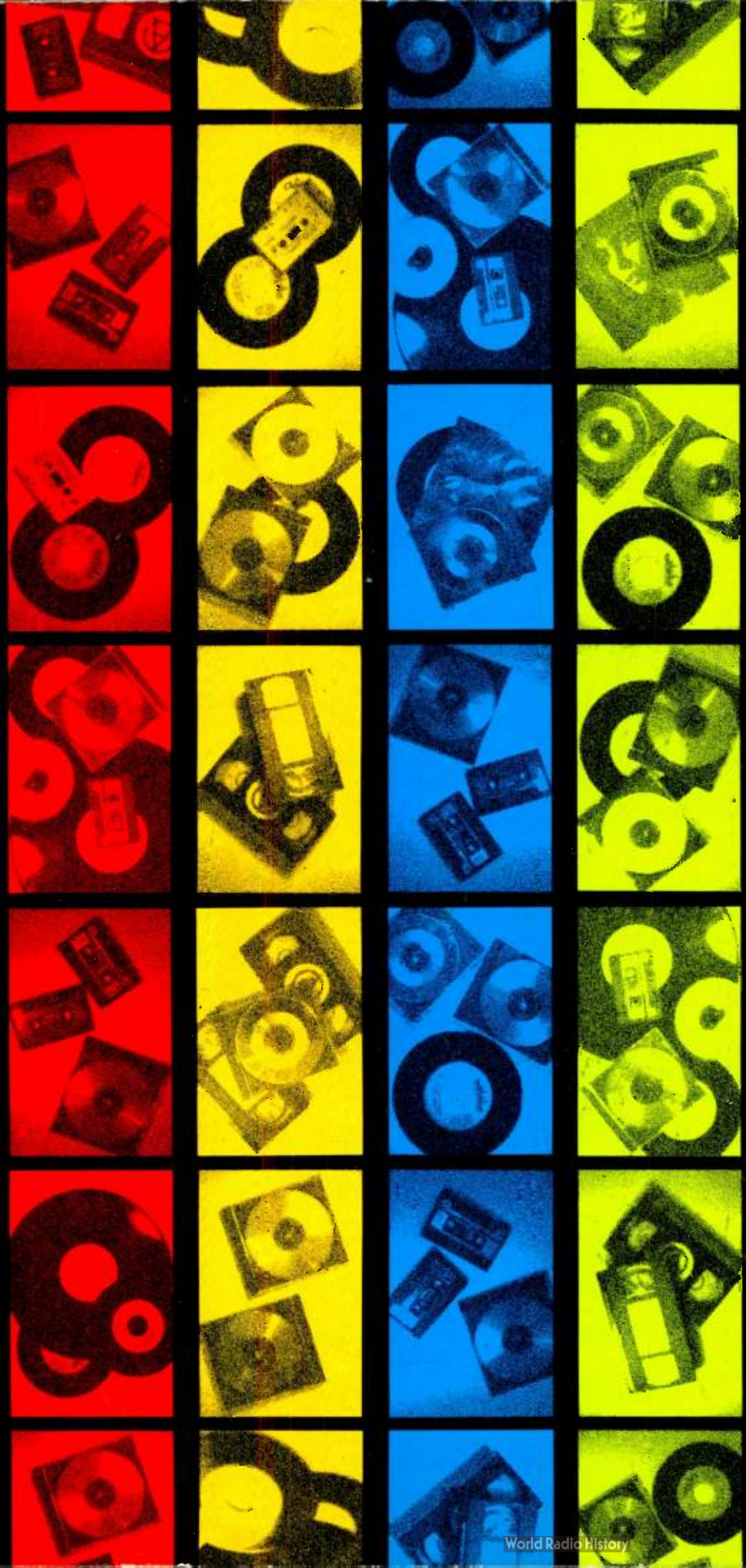

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THE MUSIC & VIDEO BUSINESS-TO-BUSINESS DIRECTORY

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- MATERIAL & SUPPLIES
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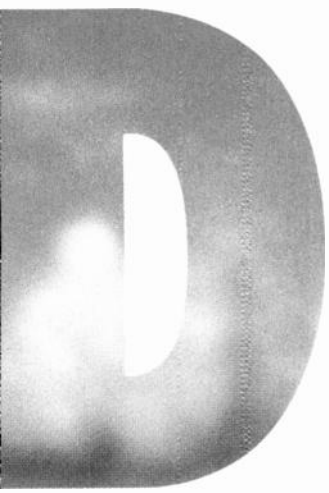

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P H I L I P S A N D D U P O N T O P T I C A L

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How To Use This Directory

As a guide to locating specific listings, the following explanations are presented for each major section. As a first step for finding any listing, refer to the Contents page or Keyword Index page for the first page of the particular section desired and note whether the listings are arranged by state or alphabetically.

UNITED STATES

MUSIC & VIDEO COMPANIES

Record Companies

Finding a record company is straightforward since listings in this section are in alphabetical order by company name. Record labels are cross referenced back to their parent companies.

Video Program Suppliers & Buyers

The Video section includes alphabetically sequenced listings for video program suppliers and buyers.

Music Publishers

Music Publishers are listed in alphabetical order by company name. Affiliates and administered companies are cross referenced back to their primary company listings.

Sheet Music & Folio Suppliers

These listings are in alphabetical order by state.

RETAIL SUPPLIERS

Wholesalers

These listings are in alphabetical order by state. Listings include distributors, one stops, rack jobbers, importers, and exporters of audio and video disks, tapes and accessories, and computer/video games.

Retail Accessory Suppliers
Display & Other Fixtures
Computer Systems and Services

Each section has listings in alphabetical order by company name.

INDUSTRY SERVICES

Associations & Professional Organizations
Entertainment Attorneys
Licensing Organizations—Music, Audio & Video
Music Libraries
Public Relations & Record Promotion
Retail Promotion, Merchandising Services & Products
Schools & Instruction

Each section is arranged alphabetically by company name or by state. Company listings are limited to those services and supplies done in-house and provided to outside clients.

MANUFACTURING PLANTS, SERVICES AND EQUIPMENT

Tape Custom Duplicators

These listings are in alphabetical order by state. Companies providing duplicating services for tape audio/video products. (Audio duplication is High Speed only.)

Equipment Manufacturers
CD Replicating & Manufacturing Systems
Tape Duplicating and Processing
Record and Tape Manufacturing
Tape Packaging & Labeling

Each section is arranged alphabetically by company name.

CD Replicating & Manufacturing Plants
Plating, Processing & Pressing Plants
Packaging & Labeling Services

Each section is arranged alphabetically by state.

MATERIALS & SUPPLIES

Blank and Bulk Raw Tape Product Manufacturers & Charts

These charts of audio and video blank and bulk raw tape should be used in conjunction with the listings for manufacturers of tape products which precede the charts and present the addresses, telephone numbers and personnel of the companies.

Cartridges, Cassettes, Reels and Other Parts

These listings are in alphabetical order by company name.

Envelopes and Mailers

These listings are in alphabetical order by state.

Jackets & Sleeves

These listings are in alphabetical order by state.

Labels—Record & Tape

These listings are in alphabetical order by state.

Polybags and Shrinkwrap

These listings are in alphabetical order by state.

Raw Materials

These listings are in alphabetical order by company name.

Surveillance & Security Systems

These listings are in alphabetical order by company name.

Tape, Record & CD Supplies and Accessories Manufacturers

These listings are in alphabetical order by company name.

INTERNATIONAL SECTION

Refer to international section.

ADVERTISERS INDEX

To quickly locate an advertiser within the International Buyer's Guide, turn to the Advertisers Index. Companies are listed in alphabetical order and page number(s) are indicated on which their advertisement(s) appear.

GENERAL INFORMATION ABOUT LISTINGS

Make note of any legends that may appear below any of the section heads. They contain important information that applies to that section's listings.

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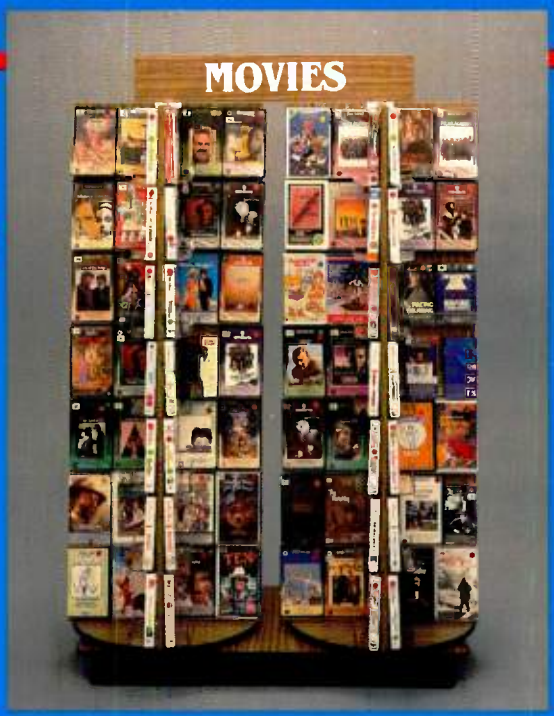

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In this section...

- Record Companies
- Video Program Suppliers & Buyers
- Music Publishers
- Sheet Music & Folio Suppliers

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Music and Video Companies

RECORD COMPANIES

A

AA Wonderland Records, Div. of Bestway Group, 12 Gelb Ave., Union, NJ, 07083, (201) 232-8383. Pres.: Howard A. Massler; Vice Pres. Sales: Alvin M. Berger; Vice Pres. Finance: Robert M. Levine; Adm. Mgr.: Helen Vacarro.
Label(s): (Owned) Cartune Classic, Merry, Sandbox (See 'n Hear Learning), Wonderland Easy Readers, Parents Magazine Easy Readers.

AB, (See Sonrise Records, Inc.).

ABP Records, 240 Central Park South, New York, NY, 10019, (212) 661-6349. Pres. & A & R: Allen Abdulezer; Vice Pres. & Promo.: Stan Stonkus.

ACT, (See Holborne Dist. Co., Ltd.).

AIRCO, (See Love Force Int'l Records).

A.J.K. Music, (See K-tel Int'l (USA), Inc.).

AKC, (See Sonotone Music Corp.).

AKO Records, 20531 Plummer, Chatsworth, CA, 91311, (818) 998-2537. Pres.: A. E. Sullivan.
Branch(es): 157A Gold Hills Centre, Thompson Rd., Singapore, 1130, Singapore, 250-9511. (CD-Distributor)
Label(s): (Owned) AKO, Aztec, Dorn.

A-Lab, (See Bryan Music Co.).

A Little More Sound, PO Box 120336, Nashville, TN, 37212, (615) 255-0489. Contact: Bill Little.

A.M.I., (See American Music Corp. (A.M.I. Records).

A-Major Record Co., 222 Race St., Philadelphia, PA, 19139, (215) 238-0985. Pres.: James E. Hill; A & R: Douglas Grigsby; Promos.: Arttie Dunnings.
Label(s): (Owned) A-Major, Pay-Hill.

ARC Music, (See Paula Records).

ARRC, (See Standy Records, Inc.).

ARV Int'l, (See House of Falcon, Inc.).

A.S., (See Alshire Int'l, Inc.).

AV, (See Nashville Sound, Inc.).

AVC Int'l, (See Alvera Record & Music Publishing).

AVI Record Prodns., Inc., 7060 Hollywood Blvd., #818, Hollywood, CA, 90028, (213) 462-7151. Telex: 650-328-9653. Fax: (213) 463-8913. Pres.: Ray Harris; Gen. Mgr.: William Calder.
Label(s): (Owned) AVI Record Prodns.; (Licensed) Nashboro.

A.W.O.L. Records, 404 Elizabeth St., North Versalilles, PA, 15137, (412) 829-2880. Contact: Scott Warner; Contact: Marsha Little.

A & M Records, Inc., 1416 N. LaBrea Ave., Hollywood, CA, 90028, (213) 469-2411. Fax: (213) 871-0467. Pres.: Gil Friesen; Chrmn.: Jerry Moss; Co-Chrmn.: Herb Albert.
Branch(es): 595 Madison Ave., New York, NY, 10022, (212) 826-0477. (CD-Manufacturer/Distributor)
Label(s): (Owned) A & M; (Licensed) Shoreline, Sypress, Twin Tone, Windham Hill, Word, Vendetta.

A & R Prodns., (See Reference Recordings).

AA Wonderland, (See C & L Audio Dist.).

ABC/Australia, (See Fifth Continent Music Corp.).

ABKCO Records, Inc., 1700 Broadway, New York, NY, 10019, (212) 399-0300. Pres.: Allen Klein; Vice Pres.: Joel Silver; Vice Pres.: Henry Newfield; Dir. of Creative Affairs: Iris W. Keitel; Vice Pres.: Alan Horowitz.
Label(s): (Owned) ABKCO.
Int'l Reps.: Polygram (Europe).

AM-PM, (See Coast Music).

ASV, (See Harmonia Mundi, USA).

Aanco Records, 11958 104th Ave. N., Largo, FL, 33544, (813) 393-0203. Pres.: Jay L. Angello.
Label(s): (Owned) Aanco.

Aardvark Records, PO Box 1025, Los Angeles, CA, 90025, (213) 461-1736, (800) 248-8275. Mktg. Vice Pres.: Steven Valenti; Exec. Dir.: Elliott D. Blatt.

Aarson Records, c/o Entertainment Mgmt. Ents., 454 Alps, Wayne, NJ, 07470, (201) 694-3333. Pres.: Richard Zielinski.
Label(s): (Owned) Aarson.

Abee Cake Records, PO Box 117, New Berlinville, PA, 19545, (215) 367-0335. Pres.: Dave Stahl. (CD-Distributor)

Abet, (See Nashboro Record Co.).

ABKCO, (See PolyGram Records, Inc.).

Above Ground Records, PO Box 121, Auburn, AL, 36831, (205) 821-6735. A & R: Mike Davis.
Label(s): (Owned) Above Ground Records.

Accent Records, 71906 Hwy. 111, Rancho Mirage, CA, 92270, (619) 346-0075. Owner: Scott B. Seely; Vice Pres./A & R: Buddy Merrill; Vice Pres. Pub. Rel./Promo.: Dolores Gulden; Engineers: Rande Isabella, Louis Cope.
Label(s): (Owned) Accent, Coachella.
Int'l Reps.: Festival (Australia); Vogue (France); Deutsche Gramaphone (Germany); Sidet (Italy).

Acclaim Records, Inc., 1602 Edmondson Cir., Nashville, TN, 37211, (615) 331-8780. Pres.: Veronica J. T. Matasaje; Vice Pres.: Stan Campbell.
Branch(es): 101 Hart Ave., Scarborough, ON, M1K 3H3, Canada, (416) 266-1606, Contact: Brian Barker, Ross Allen.
Label(s): (Owned) Acclaim.

Accord, (See Harmonia Mundi, USA).

Acorn, (See June Appal Recordings).

Acousto Graphic Records, PO Box 934, Edgartown, MA, 02539, (617) 627-4639. Owner: Benjamin L. Hall; A & R/Promo.: William H. Pandros.

Acropole Corp. of America, 1410 York Ave., Suite 2D, New York, NY, 10021, (212) 628-6315. Pres./Gen. Dir./A & R: Bruno George Ronty, Ph.D.
Label(s): (Owned) Bruno Hi-Fi Records & Tapes, Colosseum Records.

Action Records, 1616 Park Pl. Ave., Ft. Worth, TX, 76110, (817) 923-1111. Owner/Pres.: Marvin Moore; Producer: Bill White; Producer: Bob Davis.

Adam Prodns., Inc., 2501 S. Ocean Dr., Hollywood, FL, 33019, (305) 925-1799. Pres./Dir.: Robert Taran; Vice Pres./Dir.: C. Taran; Mktg. Dir.: Bob Green; A & R/Promo.: Mike Lewis; Promo.: Adam Taran.
Label(s): (Owned) Wizard Records.
Int'l Reps.: CBS Songs UK Ltd. (United Kingdom).

Ace Adams Music, 100-19 Alcott Place, Suite 19L, Bronx, NY, 10475, (212) 379-2593. Pres.: Ace Adams; Vice Pres.: Joe Ads; A & R Dirs.: Stanley Adams, Adam Puertas.

Adelphi Records, Inc., PO Box 7688, Silver Spring, MD, 20907, (301) 434-6958. Pres./Gen. Mgr.: Gene Rosenthal; A & R: Jon Curlin; Promo.: Hap Passman.

Ades, (See Harmonia Mundi, USA).

Adonda Records of Nashville, PO Box 25083, Nashville, TN, 37202. Pres.: Don Fowler; Vice Pres.: H. Tyner.

Advantage Records, 817 18th Ave. South, Nashville, TN, 37203, (615) 329-9093. Pres.: Mick Lloyd; Vice Pres. Promo.: Jackie Kendall.
Label(s): (Owned) Advantage.
Int'l Reps.: Americana Records (Tokyo).

Advent Prodns., PO Box 772, El Cerrito, CA, 94530, (415) 525-1494. Pres. & Gen. Mgr.: Frank Scott.

Aerolite Int'l, (See Vandor Motion Pictures, Phonorecords, & Music Publishing Group).

Afka, (See The Organ Literature Foundation).

Afro-Carib Records, 130 West 40th St., # 551, New York, NY, 10036, (212) 221-6625. Pres.: Warren Allen Smith; Vice Pres.: Fred Vargas. (CD-Manufacturer/Distributor)
Label(s): (Owned) Afro-Carib, Variety.

Agon, (See Dragon Records, Inc.).

Airborn Communications, (See Airborn Records).

Airborn Records, PO Box 3064, Flint, MI, 48502, (313) 736-5191. Pres.: Ron Moore.
Label(s): (Owned) Airborn, Airborn Communications, Airborn Prodns.

Airborn Prodns., (See Airborn Records).

Aircheck, (See Kiner Ents.).

Airplay, (See Bunjak Records, Inc.).

Airport, (See Arcade & Arzee Record Co.).

Airwave Records, 6430 Sunset Blvd., PH 1502, Hollywood, CA, 90028, (213) 463-9500. Telex: 183055 TLO AIR. Chrmn./CEO: Terrance M. Brown; Pres.: Nabeal Nash; Vice Pres. Finance: Daniel Hakin; Vice Pres. Video Opns.: Ric Martin; Vice Pres. Press & Public: Lisa Corona Ebsworth.
Branch(es): 14 rue de Prony, Paris, France, 227 62 62. Telex: 640756 SIFT F. Contact: Raymond Nashkitek. 19 Cavendash Square, London, United Kingdom, 4631548. (CD-Manufacturer/Distributor)
Label(s): (Owned) TLO Records, Flamingo Records, East River Records, Dance-it Records, Airwave Records, Metropilis Records, Coconut Records.
US Reps.: California Record Dist. (Glendale, CA); Assoc. Dist. (Phoenix, AZ); Big State Dist., (Dallas, TX); H & L Dist. (Miami, FL); Landmark Dist. (Long Island, NY); NNA Dist. (Norcross, GA) & others.

Airwax, (See Rooster Blues Records).

Al-Kris Music, (See Keynote Records).

Alacazam, (See Alcazar Prodns.).

Albatross Records, Inc., 6300 Southcenter Blvd., Suite 200, Seattle, WA, 98188, (206) 241-2320. Fax: (206) 422-9035. Pres.: Kenneth E. Kinnear. (CD-Manufacturer/Distributor)
Label(s): (Owned) Albatross.

Albradella, (See Jesse Boone Prodns.).

Alcazar Prodns., PO Box 429, Waterbury, VT, 05676, (802) 244-7845. Fax: (802) 244-6128. Gen. Mgr.: Bertil Agell; Mgr. Alcazar Prodns.: Lafe Dutton; Mktg./Promos. Asst.: Robert Coates. (CD-Manufacturer/Distributor)
Label(s): (Owned) Alcazar; (Licensed) Kids, Outer Green, Roar Music.

Alfa Int'l, (See Alfa Records, Inc.).

Alfalfa, (See King Walk, Inc.).

Alfie Records, 1041 N. Oranga Dr., Hollywood, CA, 90038, (213) 469-0646. Pres.: Al Durand.

Algeny, (See Post Modernist Records).

Alhart Records, PO Box 1593, Lakeside, CA, 92040, (619) 443-2170. Pres.: Richard Phipps, Sr.; Mgr.: Richard C. Phipps; A & R, Promo.: Rue Anna Bolano.
Label(s): (Owned) Alhart.

Aljean Records, 7 Colonial Ave., Myerstown, PA, 17067, (717)866-5067. Pres.: Al Shade; Vice Pres.: Jean Shade.

All Disc, Inc., 41 Monroe Tnpk., Trumbull, CT, 06611, (203) 452-0203. Fax: 203-452-1843. Pres.: Daniel Greenberg; Vice Pres.: Marilyn Greenberg. (CD-Manufacturer/Distributor)
Label(s): (Owned) Compact Disc Music Guild.

Allandale, (See S.W.E.A. Assoc., Inc.).

Allegiance, (See Capitol Records, Inc.).

Allegiance Records Ltd., 1419 N. La Brea Blvd., Hollywood, CA, 90028, (213) 851-8852. Fax: (213) 851-3208. CEO: Bill Valenziano; Pres.: Marti Goldrod; Dir. of Mktg.: Michael Dion; Mktg. Asst.: Lisa Reddick. (CD-Manufacturer/Distributor)
Label(s): (Owned) Allegiance, ITI, Takoma; (Licensed) Beyond, Sphere, Valley Vue.
US Reps.: Encore (Boulder, CO); Rock Bottom (Norcross, GA).
Int'l Reps.: Alta Records (Canada); Trend Records (Canada); Best US Dist. (The Netherlands); In Akustic (West Germany).

Allegro, (See Moss Music Group, Inc.).

Allen-Martin Prodns., Inc., 9701 Taylorsville Rd., Louisville, KY, 40299, (502) 267-9658. Exec. Vice Pres./Gen. Mgr: Michael J. Gibson; Vice Pres.Special Project: Carolyn Davidson; Producer/Dir./Studio Mgr.: Don Watson.

Alleysound, 548 Broadway, Macon, GA, 31201, (912) 742-1049. Pres.: Alan Walden.

Alligator Records & Artist Mgmt., Inc., PO Box 60234, Chicago, IL, 60660, (312) 973-7736. Fax: (312) 973-2088. Pres./A & R Dir.: Bruce Iglauer; Nat'l Sales Mgr.: Joy Whithouse; Dir. Finance: Robbin Sebastian-Hayes; Dir. Mktg.: Blake Gumprecht. (CD-Manufacturer)
Label(s): (Owned) Alligator.
Int'l Reps.: Sonet (Sweden); Intercord Records (West Germany); WEA Music (Canada); Sonet Rec. (England); Indisc Rec. (The Netherlands).

Allstar, (See Nat'l Music Ents.).

Alpine, (See J. R. Sound Prodns., Inc.).

Alshire, (See Covenent Recordings, Inc.).

Alshire Int'l, Inc., PO Box 7107, 1015 Isabel St., Burbank, CA, 91510, (213) 849-4671. Cable: BUDSOUND. Telex: 910 498 2759. Fax: (818) 569-3718. Pres.: Al Sherman; Vice Pres./Gen. Mgr.: A. Richard Sherman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Alshire, A.S., Audio Spectrum, Exact, Peter Rabit, Somerset.

Altered, (See Multi-Sound Records).

Alternative Music Prodns., Inc., 7188 Sunset Blvd., Suite 204, Los Angeles, CA, 90046, (213) 850-7462, (213) 969-2109. Pres.: John Brock; Dir./Promo.: Jim Johnson; Dir./A & R: Mike Kluge; Dir./Admin.: Sam Martinez; Dir./Media: Mark King.
Label(s): (Owned) A.M.P.

Jack Althausen, 3205 Burris Rd., Vestal, NY, 13850.

Altone, (See Visions Communication Corp./American Tape Corp.).

Alva, (See Golden Boy Records).

Alvera Record & Music Publishing, PO Box 9304, Tulsa, OK, 74157, (918) 396-1333. Pres. & Owner: Al Clauser; Mktg./Promo.: James Clauser.
Label(s): (Owned) Alvera, AVC Int'l, Target, Churchbell, Osage.

Alvorada, (See Penco Records, Inc.).

Alyssa Records, PO Box 181, Holbrook, NY, 11741, (516) 472-1219. Pres.: Andy Marvel; A & R Dir.: Alyssa Oloff.
Label(s): (Owned) Ricochet.
US Reps.: Marvel Home Video (Holbrook, NY).

Am Records of America, PO Box 66120, Virginia Beach, VA, 23452, (804) 340-3366. Pres.: Alex Spencer; Publicity: Nancy Strong.

Amadeo, (See Apon Record Co., Inc.).

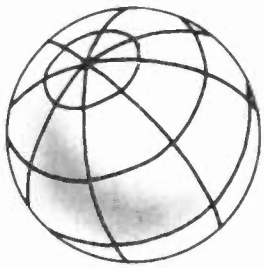
Amazing Records, PO Box 2512, Austin, TX, 78768, (512) 444-4666. Telex: 9102404097 AMAZING. Owner/Mgr.: Jim Yanaway. (CD-Manufacturer)
Label(s): (Owned) Amazing, Luna Series.
US Reps.: Rounder Dist. (Cambaridge, MA); Midnight Records (New York, NY); Bayside (El Cerrito, CA); Jem Records West (Reseda, CA); Levity (N. Hollywood, CA); Austin Record Dist. (Austin, TX).
Int'l Reps.: Major Music (Australia); IRD (Italy); Bellaphon (West Germany); Big Beat Records (United Kingdom); Virgin Records (The Netherlands).

Amber Records, 12243 Columbia, Redford, MI, 48239, (313) 937-3741. Pres.: Rim Kasputis; Vice Pres.: Rusne Kasputis.

American, (See Chameleon Music Group).

American Album & Tape Corp., 314 West 53rd St., New York, NY, 10019, (212) 247-3188, (212) 246-4980. Telex: 226000. Pres.: David King; Exec. Vice Pres.: Hope J.

World Radio History

THE NEW MUSIC SEMINAR  WE SHARPEN THE CUTTING EDGE.

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King; Vice Pres./Int'l: Warren Ashley; Sales Mgr.: George Curtiss; Gen. Mgr.: Gregory Reina.

American Artists Corp., 312 Washington Ave., North, Minneapolis, MN, 55401, (612) 339-4741. Pres.: Owen Husney; Vice Pres.: Ron Soskin; Chief Operating Officer: Timothy Davis.
Label(s): (Owned) American Artists/Columbia, American Artists/A & M.

American Artists/Columbia, (See American Artists Corp.).

American Communications Ents. (A.C.E. Records), 1287 Merriman Rd., Westland, MI, 48185, (313) 722-0616. Pres.: John D. Lollio; Mgr.: William P. Larnes; Promo.: Ted Parnell.
Label(s): (Owned) A.C.E.; (Licensed) Great Train, Mystery Train.

American Cowboy Songs, Inc., Rt. 7, Box 220, Mt. Juliet, TN, 37122, (615) 444-8431. Pres.: Chris LeDoux; Sec./Treas.: Bonnie LeDoux; Gen. Mgr.: Alfred LeDoux.
US Reps.: Western Merchandisers (Amarillo, TX); KSG Distributors (Layton, UT); Dan Jay Music (Denver, CO).

American Creative Entertainment Ltd., 536 E. St. Louis Ave., Las Vegas, NV, 89104, (702) 731-2322. Dir.: Frank Moore; A & R: Lou Jarrett.

American Dance, (See Blue Island Records).

American Gramaphone Records, 9130 Mormon Bridge Rd., Omaha, NE, 68152, (402) 457-4341. Fax: (402) 457-4332. Pres.: Louis F. Davis, Jr.; Exec. Vice Pres.: Stephen Kalhorn; Nat'l Sales Mgr.: Michael Delich; Dir. of Adv. & Promos.: Richard Musil. (CD-Manufacturer/Distributor)

American Harmony Artist, PO Box 55224, Station B, Omaha, NE, 68155, (402) 345-6619. Owner: Albert H. Atkinson.

American Melody Records, PO Box 270, Guilford, CT, 06437, (203) 457-0881. Pres.: Phil Rosenthal; Vice Pres.: Beth Sommers. (CD-Manufacturer/Distributor)
Label(s): (Owned) American Melody Records.

American Music Corp. (A.M.I. Records), 111 Freehill Rd., Hendersonville, TN, 37075, (615) 822-6786. Pres.: Michael Radford; Vice Pres.: Kenneth Bridger; Nat'l Promo. Dir./A & R: Harold Hodges.
Label(s): (Owned) A.M.I. Records, Tamara Records.

American Music Network, Inc., Drawer 1967, Warner Robins, GA, 31099, (912) 953-2800. Pres.: Robert R. Kovach; A & R Review Mgr. (GA): Nancy Hudson; A & R Review Mgr. (NC): Terry Justus; A & R Rewiew Mgr. (FL): Burle Bryant. (CD-Manufacturer/Distributor)
Label(s): (Owned) Scaramouche'.

American Pacific Broadcast Co., Music Prodn. Div., 89 N. King St., Honolulu, HI, 96817, (808) 538-6792. Cable: APBCNETWORK HOLLYWOOD. Telex: 510 100 4461 APBCRADIO2 HNL. Pres.: Stephen Bloom; Vice Pres.: Peter Hay; Vice pres.: Dag Olofsson-Sundman; Vice Pres., Data Proc.: John Pomeroy; A & R/Prog. Dir.: Joe Renda. (CD-Manufacturer/Distributor)

American Pie, PO Box 66455, Los Angeles, CA, 90066, (213) 391-4088. Principal: Wayne Volat; Principal: Janet Volat.
Label(s): (Owned) American Pie.

American Playboy, (See Music Ents./Crazy Cajun Records).

American Radio, (See Caprice Int'l Records).

American Sound Records, 62 Music Square West, Nashville, TN, 37203, (615) 361-7902. Pres.: Cliff Ayers; Vice Pres.: Clark Ostermayer; Promo.: Ernie Garett.

American-Sound-Studio, 3998 Townley Dr., Memphis, TN, 38127, (901) 525-0540. Pres.: William Glore; Vice Pres.: E. F. Light; Engineer/A & R: Dianne Glore; Engineer: Kevin Landrum.

American Studio, (See Glolite Ents.).

American Voices Record Co., Inc., 3205 Blue Ridge Ct., Virginia Beach, VA, 23452, (804) 340-8374. Pres.: Heath Webb.

Americana, (See Country Music Int'l).

Americatone Records, 1817 Loch Lomond, Las Vegas, NV, 89102, (702) 384-0030. Telex: 33-3904. Fax: (702) 384-0030. Pres.: Joe Jan Jaros; Gen. Mgr.: Ken Brown; Mgr. Latin Div.: Beatriz Gutierrez. (CD-Manufacturer/Distributor)
Label(s): (Owned) Americatone, Christy Records.
Int'l Reps.: Saturn (Australia); Tabitha (United Kingdom).

Ames Griffen Records, 55 East 86th St., Suite 14A, New York, NY, 10028, (212) 860-9150.

Amherst Records, Inc., 1800 Main St., Buffalo, NY, 14208, (716) 883-9520. Telex: 559083. Fax: (716) 884-1432. Pres.: Leonard Silver; Exec. Vice Pres.: Larry Silver; Vice Pres./Gen. Counsel: David E. Parker; Vice Pres.: Dave Colson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Amherst.
US Reps.: Action Music (Cleveland, OH); California Record (San Fernando, CA); Malverne (Long Island City, NY); Navarre (Brooklyn Park, MN); Big State (Dallas, TX).
Int'l Reps.: A & M Records (Canada); Polygram Int'l (United Kingdom).

Amuse America, Inc., 407 Park Ave. South, Suite 20A, New York, NY, 10016, (212) 213-9595. Pres.: Eiichi Naito.

Anahuac (Discos), 6331 Santa Monica Blvd., Hollywood, CA, 90038, (213) 462-0088. Pres.: Pete Korelich.

Anamaze Records, 150 Fifth Ave., Suite 1103, New York, NY, 10011, (212) 691-5631. Cable: Telekcom JLAW. Telex: 226000 JLAW. Fax: (212) 627-3025. Pres.: Cosmo Ohms; Vice Pres.: Peter Gordon; Sec.: Marc Moel; Counsel: Jeffrey E. Jacobson.
Label(s): (Owned) Anamaze.

Anamaze Records & Prodns., 1802 Ocean Pkwy., Suite 2A, Brooklyn, NY, 11223, (718) 627-8499. Pres.: Cosmo Ohms.
US Reps.: Jem Records (South Plainfield, NJ); Important Records (Jamaica, NY); Tower Records (New York, NY).

Ancient of Days Gold, (See Kisron Elyon Records).

Angel, (See Capitol Records, Inc.).

Angel Records, 1750 N. Vine St., Los Angeles, CA, 90028, (213) 871-5094. Cable: CAPRECORDS LOS ANGELES, CA. Telex: 674051 CAPITOL-HOLSA. Fax: (213) 467-6550. Pres.: Brown Meggs; Vice Pres/A & R/Mktg.: John Patrick; Nat'l Sales Mgr.: Renny Martini; Adv./Publicity Mgr.: Mark Malkovich.
Branch(es): 1370 Avenue of the Americas, New York, NY, 10019, (212) 603-4506. Telex: Fax: (212) 765-4342. Vice Pres. Eastern Opns.: Tony Caronia. (CD-Manufacturer/Distributor)
Label(s): (Owned) Angel, Seraphim, Angel Studio; (Licensed) EMI Deutsche Harmonia Mundi.

Angel Studio, (See Angel Records).

Angelsong Pub., 2714 Westwood Dr., Nashville, TN, 37204, (615) 297-2246. Pres.: Mabel H. Birdsong; Sec./Treas: Henry T. Birdsong; Vice Pres.: Abbie Gail Price.
Label(s): (Owned) Angelsong.
US Reps.: Angelsong Pub. (Nashville, TN).

Angelus Music, 12801 William Beanes Rd., Upper Marlboro, MD, 20772, (301) 627-6775. Owner: Dorothy Zeiset.

Anissam Records, PO Box 2392, Woburn, MA, 01888, (617) 935-5386.

Anla, (See Goldbond Recording Studio).

Ansonia Records, Inc., 750 Paterson Ave., East Rutherford, NJ, 07073, Fax: (201) 470-8274. Pres.: Mercedes Perez Glass; Vice Pres.: Henry Gerard Glass. (CD-Manufacturer/Distribution)
Label(s): (Owned) Ansonia.

Antenna, (See Cornerstone Mgmt.).

Chuck Anthony Music, Inc., 303 E. Altamonte Dr., Suite 217, Altamonte Springs, FL, 32701, (305) 830-4600. Pres.: Chuck Anthony; A & R Dir.: Randy Irwin.

Antilles, (See Island Records, Inc.).

Antique-Catfish, PO Box 192, Pittsburg, KS, 66762, (316) 231-6443. Pres.: Geno Strasser; Vice Pres.: John Poznich; A & R: Shawn Strasser.
Label(s): (Owned) Antique, Big Brutus, Catfish.
US Reps.: Cisum Prod. (Pittsburg, KS).

Antone's Records, 2915 Guadalupe St., Austin, TX, 78705, (512) 322-0617. Pres.: Angela Strehli; Gen. Mgr./Promo. Dir.: Susan Piver; Nat'l Sales Dir.: Connie Johns; Retail Coord.: Donna McCLure. (CD-Manufacturer)
Label(s): (Owned) Antone's.
US Reps.: Action Music Sales (Cleveland, OH); Hits Unlimited (Mt. Prospect, IL); M.S. Dist. Co. (Elk Grove Village, IL); Rounder (Boston, MA); Silo, Inc. (Waterbury, VT); Bayside (El Cerrito, CA); House (Olathe, KS); Important (Hollis, NY); Richman Bros. (Pennsanken, NJ); Select O Hits (Memphis, TN).
Int'l Reps.: Trend Records (Canada); Festival (Canada); Amigo (Sweden); Live (Germany).

Ap-Gu-Ga, (See Imaginary Entertainment Corp.).

Apache, (See Capitol Records, Inc.).

Apexton Records Mfg. Corp., 44-27 Purves St., Long Island, NY, 11101, (718) 937-4038. Telex: 239365ARMC. Mgr.: Leeda K. Ropiak; Pres.: Boleslaw Ropiak; Vice Pres.: Dariusz Ropiak. (CD-Manufacturer)
Label(s): (Owned) Underworld, Tropical Heat.
US Reps.: J & G Records (New York, NY).

Apon Record Co., Inc., PO Box 3082 Steinway Sta., Long Island, NY, 11103, (718) 721-5599. Pres.: Darua I. Poncic; Prof. Mgr.: Andrew M. Poncic, Jr.; Gen. Mgr.: Donald Zeeman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Amadeo, Apon, Discapono; (Licensed) Harmonia Mundi, Opus, Panton, Supraphon.

Apostle, (See RP Communication Corp.).

Apostle/Rosiland Records, PO Box 1862, Hollywood, CA, 90028, (818) 896-5346. Exec. Dir./Gen. Counsel: James W. Smith. (CD-Manufacturer/Distributor)
Label(s): (Owned) Apostle, Caelyn, Rosiland.
US Reps.: R. P. Communications (Hollywood, CA).

June Appal Recordings, 306 Madison St., Whitesburg, KY, 41858, (606) 633-0108. Promos. Dir.: Carolyn H. Sturgill; Prodn. Dir.: Dennis G. White. (CD-Distributor)
Label(s): (Owned) June Appal Recordings; (Licensed) Acorn Music, Flying Fish, Rebel, Rounder, Sugar Hill.
US Reps.: Silo (Waterbury, VT); Richmond Bros. (Pennsauhen, NJ); Rounder (Cambridge, MA); City Hall (San Rafael, CA); Gourd Music (Santa Cruz, CA).
Int'l Reps.: Double Trouble (Gouda, The Netherlands).

Apple Pye Records, Inc., 128 Colonial Pkwy., Suite 4-H, Yonkers, NY, 10710, (914) 337-4462. Pres.: Charles Manna; Exec. Vice Pres./A & R: Pat Petretta; Secretary: Mildred Arcadipane.

April River, (See Stanyan Reocrd Co.).

Aqua-Gem Records, Inc., 223-18 112th Ave., Queens Village, NY, 11429, (718) 465-4016. Pres.: Donald C. Davidson; Vice Pres.: Jean B. Davidson; Vice Pres.: Audrey P. Davidson; A & R: Julio Herrera; Promo.: Clive Davidson.
Label(s): (Owned) Aqua-Gem.
US Reps.: Aqua-Gem.

Arc, (See Spina Music).

Arcade Record Co./Arzee Record Co., 3010 N. Front St., Philadelphia, PA, 19133, (215) 426-5682. Pres.: Rex Zario; A & R: Lucky Taylorf.
Label(s): Archway, Airport, Skyrocket, Cowboy.

Archiv Produktion, (See PolyGram Classics).

Archive of Folk & Jazz Music, (See Everest Record Group).

Archway, (See Arcade & Arzee Record Co.).

Arctic, (See Jamie/Guyden Distributing Corp.).

Ardavan Records, PO Box 2512, Hollywood, CA, 90078, (213) 464-8163. Pres.: Ardie Bryant; Vice Pres.: Anne Bryant; Vice Pres./A & R: David P. Bryant.

Argo, (See PolyGram Classics).

Argyle, (See Spina Music).

Arhoolie Prodns., Inc., 10341 San Pablo Ave., El Cerrito, CA, 94530, (415) 525-7471. Fax: 415-1204. Pres.: Chris Strachwitz. (CD-Manufacturer/Distributor)
Label(s): (Owned) Arhoolie; (Licensed) Blues Classics, Folklyric, J.E.M.F., Old Timey, Rambler, Western.
US Reps.: Bay Side Dist. (El Cerrito, CA); Floyd's Wholesale(Ville Platte, LA); The House Dist. (Olathe, KS); Record Depot (Roanoke, VA); Richman Bros. (Pennsauken, NJ); Rounder (Cambridge, MA); Silo (Waterbury, VT).
Int'l Reps.: Fusion (Canada); Int'l Music Service (West Germany); Media Sept (France); Munich (The Netherlands); Topic (United Kingdom).

Ariel Records, Inc., PO Box 100, Brooklyn, CT, 06234, (203) 774-1470. Pres., Sales Dir.: Susan Smith; Vice Pres., A & R Dir.: Robert Stanley.

Arigo Int'l Record Co., c/o Jacobson & Colfin, 150 5th Ave., New York, NY, 10011, (212) 691-5630. Telex: 226000 JLAW. Pres.: Howard Leinoff.
MLabel(s): (Owned) Arigo.
US Reps.: Important Records.

Arista Group, (See RCA-Ariola Int'l).

Arista Records, Inc., 6 West 57th St., New York, NY, 10019, (212) 489-7400. Pres.: Clive Davis; Senior Vice Pres. Opns.: Roy Cott; Senior Vice Pres. Promo.: Don Ienner; Vice Pres. A & R: Ed Eckstine; Vice Pres. Publicity: Steven Shmerler.

Arista Special Products, (See Pair Records, Inc.).

Ark, (See The Sparrow Corp.).

Ark Record, PO Box 100743, Nashville, TN, 37210, (615) 833-1955.

Ark Records, PO Box 230073, Tigard, OR, 97223, (503) 620-5680. Owner/Mgr.: Jeff Johnson.

Arlc Record Co., PO Box 100743, Nashville, TN, 37210, (615) 833-1955.

Aroun' Town Prodn. Inc., 2312 San Jose, Las Vegas, NV, 89104, (702) 457-3875. Pres.: Gloria F. Copeland; A & R Vice Pres.: Clarence Ross. (CD-Manufacturer/Distributor)
Label(s): (Owned) Rap Attack.

Arriba Records, 2525 W. Pico Blvd., Los Angeles, CA, 90006, (213) 388-2263. Pres./Gen. Mgr.: Isaac Baly.

Arrival, (See K-Tel Int'l (USA), Inc.).

Arrowhead, (See Oakridge Records).

Art Attack Records, Inc., 3305 N. Dodge Blvd., Tucson, AZ, 85716, (602) 881-1212. Pres.: William Cashman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Carte Blanche, Euthanasia Int'l.

Art Records Mfg. Co., PO Box 15032, Ft. Lauderdale, FL, 33318, (305) 584-1904. Pres.: Harold E. Doane; Sr. Exec. Vice Pres.: Vivian P. Doane; Dir. of Sales: David W. Dunn.
Label(s): (Owned) Art, Cruise, Citadelle, Souvenir, Unity.

Art & Economix Records, 13413 Northeast 27th St., Bellview, WA, 98005, (206) 881-2996. Gen. Mgr.: Christian Fulgham.

Artemis Records Ltd., PO Box 110, 157-52 96th St., Howard Beach, NY, 11414, (516) 563-3434. Pres.: John Giamundo; Vice Pres.: Rocco Giamundo.

Artsapassion Records, PO Box 1669, New London, CT, 06320, (203) 447-3438. Pres.: Ken Atkins; Vice Pres.: Preston Frantz; Mktg. Dir.: Lisa Fedick; Engineer: Jay Bird; A & R/Producer: David John.
Label(s): (Owned) Artsapassion Records.

Asaph, (See Gospel Media).

Asdan, (See Echo Records).

Ashley Record, PO Box 567, Hendersonville, TN, 37075, (615) 824-3573. Pres.: Leon Ashley; Dir. A & R: Margie Walton; GEH Bus. Mgr.: Linda Denny; Promo.: L. V. Walton.
Label(s): (Owned) Ashley.

Asian, (See Gospel Media).

Aspen Records, Inc., 525 Brannan St., Penthouse, San Francisco, CA, 94107, (415) 974-3500. Telex: 350148 RBI UD. CEO & Pres.: Richard H. Bullock; CFO: Gary Pyle; Exec. Vice Pres.: Herb Wong; Promo. Vice Pres.: Bob Golden; Sales Coord.: Pamela K. Roy. (CD-Manufacturer/Distributor)
Label(s): (Owned) Aspen.
US Reps.: Associated Dist. (Phoenix, AZ); California Record Dist. (Berkeley, CA/Glendale CA); California Record Dist. (Seattle, WA).

Astar Records, (See Aztec Records).

Astree, (See Harmonia Mundi, USA).

Atco, (See Atlantic).

Athena Prodns., 311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-2280. Telex: 263382 SAGI UR. Exec. Producer: Rosalind Leung; Prodn. Coord.: Robert Marino.

World Radio History

(CD-Manufacturer/Distributor)
Label(s): (Owned) Athena.
US Reps.: East Coast Music Dist. (Staten Island, NY).
Atlanta Artists, (See PolyGram Records, Inc.).
Atlanta Assoc., (See Jesse Boone Prodns.).

Atlanta Int'l Records./Gospearl Records

881 Memorial Dr., Atlanta, GA, 30316, (404) 577-5728. Fax: (404) 223-0144. Vice Pres.: Alan Brownlow.

Atlantic Recording Corp., 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-6000, Cable: ATCOMUSIC, Fax: (212) 484-8212, Chrmn. of the Board: Ahmet Ertegun; Vice Chrmn.: Sheldon Vogel; Pres. Atlantic Records: Doug Morris.
Branch(es): 9229 Sunset Blvd., Suite 710, Los Angeles, CA, 90069, (213) 205-7450, Fax: (213) 205-7475,
Label(s): Atlantic, Atco.
Atmosphear, (See Doug Moody Prodns., Inc.).
Audax, (See Music & Arts Programs of America, Inc.).
Audio Accessories Co., 38 West 515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney.
Audio Arts, Inc., 5617 Melrose Ave., Los Angeles, CA, 90038, (213) 461-3507. Pres.: Madelon Baker.
Label(s): (Owned) Audio Arts, Audio Gospel.
Audio Gospel, (See Audio Arts, Inc.).
Audio Guild, (See Record Guild of America).
Audio Int'l, Inc., PO Box 921, Beverly Hills, CA, 90213, (213) 276-2726. Pres.: Oliver Berliner.
Audio Loft Recording Studios, PO Box 7-11, Macks Creek, MO, 65786, (314) 363-5432. Owner: B. J. Carnahan; Dir. Opns.: Brad Edwards; Office Mgr.: Teresa Lyons; Dir. Mktg.: Pamela Sampson.
Label(s): (Owned) BOC, History.
Audio Spectrum, (See Alshire Int'l, Inc.).
Audiofidelity Ents., Inc., 519 Capobianco Plaza, Rahway, NJ, 07065, (201) 388-5000. Cable: AUDIOFIDEL. Chrmn. of the Board: Dante Pugliese; Controller: Margaret Johnson; Vice Pres.: Philip Goldschmiedt; Art Dir.: Ron Warwell.
Audion, (See JEM Records Group of Co.).
The Audion Recording Co., (See Passport Records, Inc.).
Audiophile Records, 1206 Decatur St., New Orleans, LA, 70116, (504) 525-1776.
Audiorama Records Corp., 656-658 10th Ave., New York, NY, 10036, (212) 757-8821.
August Records Inc., PO Box 438, Lahaska, PA, 18931, (215) 862-5149. Pres.: Leon Redbone; Vice Pres.: Beryl Handler; Promo.: Sara Forbes; Vice Pres. Int'l Sales: Mick O'Keeffe.
Branch(es): 420 West 19th Ave., Vancouver, BC, V5Y 2B9, Canada, (604) 879-1094. (CD-Manufacturer/Distributor)
Aura, (See Soundwave Int'l, Inc.).
Aural Explorer, (See M M O Music Group, Inc.).
Aurovox Communications, c/o Jeffrey & Jacobson, 146 Sullivan St., New York, NY, 10001, (212) 741-3250. Telex: JLAW.
Auspex Records, PO Box 1740, Studio City, CA, 91604, (213) 877-1078. Owner: Jules Chaikin.
Label(s): (Owned) Auspex.
Austin Records, PO Box 33207, Austin, TX, 78764, (512) 385-0901.
Authentic, (See Dootone).
Autumn, (See Rhino Records, Inc.).
Autumn Int'l Records, 202 Heather Dr., Garland, TX, 75042, (214) 272-9272.
Avalon Records, Tapes, Compact Discs, Inc., PO Box 3237, South Pasadena, CA, 91030, (818) 441-0887. CEO/Pres./Dir. A & R: David Evans. (CD-Manufacturer/Distributor)
Avant, (See Crystal Records, Inc.).
Avant-Garde Records Corp., 210 West 100th Terrace, Suite 306, Kansas City, MO, 64114, (816) 942-8988. Pres./Gen. Mgr.: Scott W. Smith; Dir. Publicity: Brad Brann. (CD-Manufacturer/Distributor)
Label(s): (Owned) Avant-Garde Record Corp.
Avantl, (See Reflection Sound Prodns., Inc.).
Avaron, (See Rooster Blues Records).
Avatar Prodns., 1106 East 119th St., Los Angeles, CA, 90059, (213) 564-9159. Telex: 6502946355 MCI UW. Pres.: Larry Robinson.
Label(s): (Owned) Avatar.
Avenue, (See Malaco Records).
Award, (See RCI Records, Inc.).

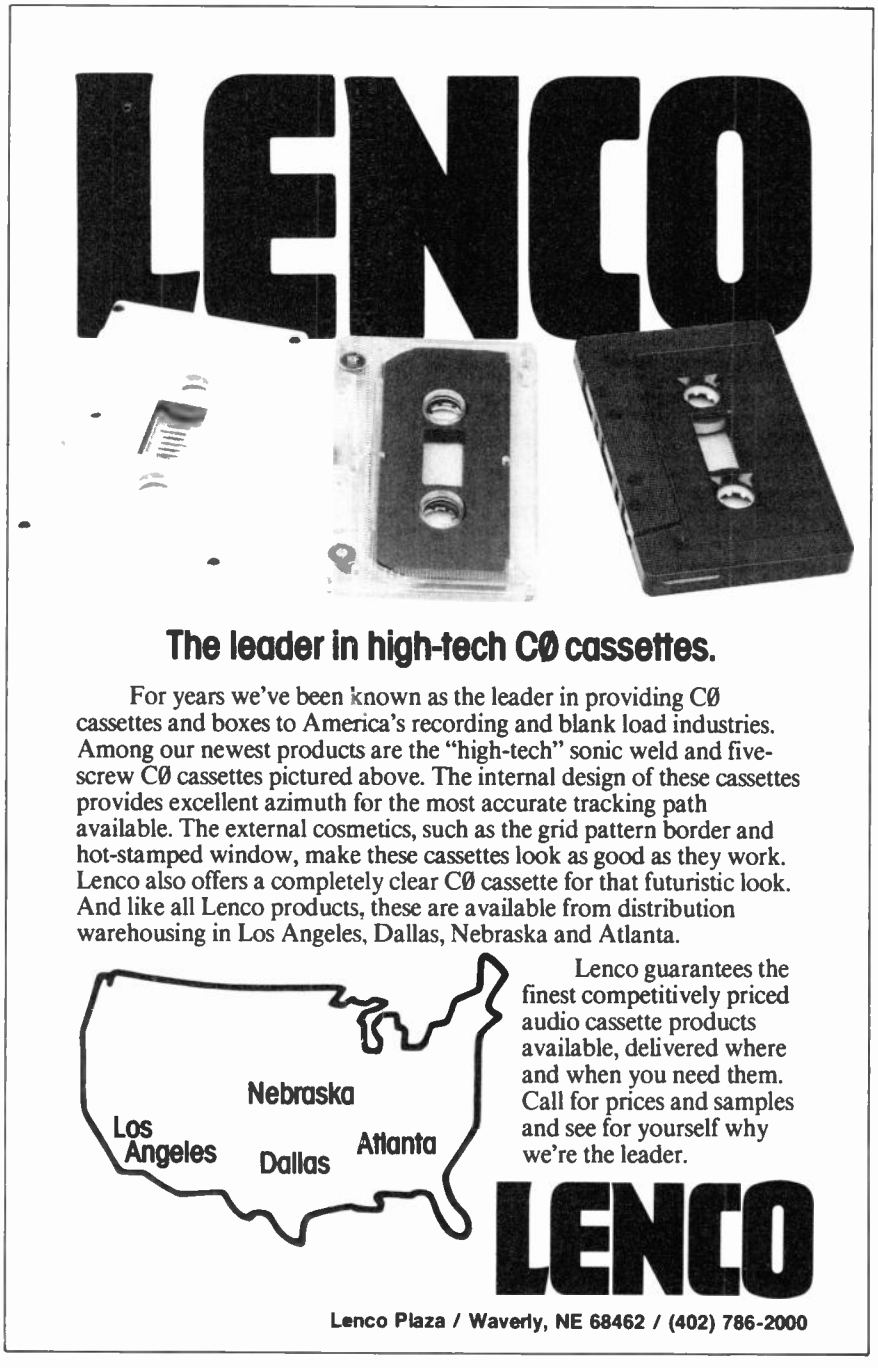
Axbar Records

PO Box 12353, 3800 San Pedro, San Antonio, TX, 78212, (512) 735-3322. Bus. Mgr.: Joe Scates; Promo. & Publicity: Gary Bradshaw; Distribution: Kendra Maples; A&R: Jerry Blanton. (CD-Manufacturer/Distributor)
Label(s): (Owned) Axbar, Charro, Jato, Prince, Trophy; (Licensed): Joey, NU-Country.
US Reps.: Daro Exports Ltd. (New York, NY); E & R 1-Stop (San Antonio, TX); TMC Prodns. (San Antonio, TX).
Int'l Reps.: Western Songs (Johanneshov, Sweden); Americana (Tokyo, Japan).

Azra Int'l, PO Box 459, Maywood, CA, 90270, (213) 560-4223. Dir.: David T. Richards; Mktg & Pkg.: Omar Engleton; Artist & Promo.: Theodore Thrasher; Artist Development: Jeff Simins. (CD-Manufacturer/Distributor)
Label(s): (Owned) Azra; (Licensed) Condor Classix, Iron Works, Masque, Metal Storm, NSFD.
US Reps.: Important (Torrauce, CA); SPV (Bellmore, NY).
Azra, (See Ready To Rock Records).
Aztec, (See AKO Records).

B

B-Atlas & Jody Records, Inc., 2557 East First St., Brooklyn, NY, 11223, (718) 339-8047. A & R Dir./Vice. Pres.: Vincent Vallis; Gen. Mgr./Vice Pres.: Ron Alexander; Sales Dir./Vice Pres.: Gloria Black. (CD-Manufacturer/Distributor)
Label(s): (Owned) B-Atlas, G Co Jody.
US Reps.: Malverne (Long Island, NY); Universal (Philadelphia, PA); Apex-Martin (Hillside, NJ); Big State Dist. (Dallas, TX); ABC (Pittsburgh, PA); Pick Wick (Minneapolis, MN).
BBC, (See Mobile Fidelity Sound Lab; RTV Sales Corp.).
BGO Records, Inc., 3864 Oakcliff Court, Doraville, GA, 30340, (404) 449-5147. Pres.: Arnie Geller; Vice Pres.: Buddy Buie; Vice Pres. Bus. Affairs: Gloria Buie.
BLSQ, (See Liaison Records).
BMG/RCA Records Label, 1133 Ave. of the Americas, New York, NY, 10036, (212) 930-4000. Fax: (212) 930-4512. Pres.: Bob Buziak; Exec. Vice Pres.: Rick Dobbins.
Branch(es): 6363 Sunset Blvd., Hollywood, CA, 90028, (213) 468-4000, 30 Music Sq. West, Nashville, TN, 37203, (615) 664-1200. Pres.. Gen. Mgr.: Joe Galante.
B Magic, 25 Huntington Ave., Suite 512, Boston, MA, 02116, (617) 424-8852.
BOC, (See Audio Loft Recording Studios).
BWL, (See Imaginary Entertainment Corp.).
BAL Records, PO Box 369, La Canada, CA, 91011, (818) 548-1116. Pres.: Adrian Bal; Vice Pres./Gen. Mgr.: Berdella Bal. (CD-Manufacturer)
Label(s): (Owned) BAL.
Baby Doll, (See Sugarfoot Prodns.).
Baby Moon Records, 202 Briardale Ct., Atlanta, GA, 30345, (404) 633-7288. Contact: Sam Reynolds.
Back-Trac Records & Tapes, 76 Degraw St., Brooklyn, NY, 11231, (718) 596-5104. Fax: (718) 237-7768. Vice Pres.: Michael Babinski; Nat'l Sales Rep.: Joseph Varone.
Backstage Records, Inc., PO Box 67932, Los Angeles, CA, 90067, (213) 820-1909. Pres.: Jonathan Johnson; Vice Pres. A&R/Promo.: Larry Ross; Publicity: Suzanne Cahill.
Label(s): (Owned) Backstage.
US Reps.: Schwartz Bros. (Lanham, MD), Important Records (Jamaica, NY), Jem Records (Reseda, CA),



World Radio History

Camelot (North Canton, OH), MTS/Tower (Sacramento, CA).

Badger, (See Bear Records).

Bagel Records, 150 Fifth Ave., Suite 1103, New York, NY, 10011, (212) 691-5630. Cable: Telexcom JLaw. Telex: 226000 JLaw. Fax: 212 619 4079. Vice Pres.: Joe Anderson; Pres.: David Herzenberg; Counsel: Bruce Colfin.
Label(s): (Owned) Crung.

Bagg, (See Not Bad Ents.).

Bah Humbug Records, 1722 S. Carson, Suite 2607, Tulsa, OK, 74119, (918) 585-5050. Pres./Gen. Mgr.: Dick Loftin; Prof. Mgr./Prog. Coord.: Lee Ann Loftin.
Label(s): (Owned) Bah Humbug.

Bahama, (See King Creole, Inc.).

Bainbridge Entertainment Co., Inc., 2507 Roscomare Rd., Los Angeles, CA, 90077, (213) 476-0631. Fax: (213) 472-4190. Pres.: Harlene Marshall; Sales & Mktg. Coord.: P. J. Littleton. (CD-Manufacturer/Distributor)
Label(s): (Owned) Bainbridge; (Licensed) Choice.

Baja, (See TSR Records).

Balboa Record Co., 16027 Sunburst St., Sepulveda, CA, 91343, (818) 892-0044. Pres./Owner: Larry Fotine.
Label(s): (Owned) Balboa.

Bald Headed, (See Winners Circle Records).

Balkan Arts, (See Ethnic Folk Arts Ctr.).

Balkan Music Co., 6917 W. Carmak Rd., Berwyn, IL, 60402, (312) 484-6436.

Ball Record Mfg. & Dist. Co., 355 S. Mansfield St., Los Angeles, CA, 90036, (213) 936-1032. Fax: (213) 937-9728. Pres.: Jim L. Ball, Ph.D.

Banana, (See The Stacy-Lee Label).

Bang Zoom Records, PO Box 1045, Long Island City, NY, 11101, (718) 786-7951. Pres./Owner: Ilze Lemesis. (CD-Manufacturer/Distributor)
Label(s): (Owned) Bang Zoom.
US Reps.: Important Dist. (Hollis, NY).

Banjar Records Inc., PO Box 32164, Minneapolis, MN, 55432, (612) 755-9829. Pres.: Leroy Larson.
Label(s): (Owned) Banjar.

Banner, (See General Music, Inc.).

Bar-B-Q, (See RedBud Records, a div. of CAE, Inc.).

Barking Pumpkin Records (a dba of Pumpko Industries Ltd.), PO Box 5265, North Hollywood, CA, 91616, (818) 764-0777. Telex: 880469 ICAUD. Fax: (213) 650-6606. Pres.: Frank Zappa; Dir., Sales & Mktg.: Gail Zappa; Mgr., Sales & Prodn.: Mariel Betts. (CD-Distributor)
Label(s): (Owned) Barking Pumpkin, Zappa.
US Reps.: Barfko-Swill (North Hollywood, CA); Rykodisc (Salem, MA); Capitol Records (Hollywood, CA); Music for Nations.

Baronet, (See Westwood Entertainment Group).

Baroque, (See The Headway Group).

Bassment Records, 234 Christopher Columbus Dr., Jersey City, NJ, 07302, (201) 963-1560. Dir. A&R/Vice Pres.: Craig Bevan; Promo.: Terry Selders; Dir. Sales/Vice Pres.: Barry Zeger.
US Reps.: Encore (Long Island City, NY); Jerry Bassin (Miami, FL); JDC (San Pedro, CA); JFL (Miami, FL); Jastin (Atlanta, GA).

Bat, (See Caprice Int'l Records).

Batish Records, 1310 Mission St., Santa Cruz, CA, 95060, (408) 423-1699. Pres.: S. D. Batish; Vice Pres.: Ashwin Batish; Gen. Mgr.: Ravi Batish; Promo.: Shanta Batish; Mktg. A & R: Meena Sharma. (CD-Manufacturer/Distributor)
Label(s): (Owned) Batish.

Battery Records, Inc., 74-09 37th Ave., Suite 420, Jackson Heights, NY, 11372, (718) 898-6964. Pres.: Ben Bagley.
Label(s): (Owned) Painted Smiles.

Bay Records, 1741 Alcatraz, Berkeley, CA, 94703, (415) 428-2002. Owner: Michael Cogan.
Label(s): (Owned) Bay.

Bayou, (See Goldbond Recording Studio).

Bayport Records/Lakewood Records, PO Box 995, Norfolk, VI, 23501, Producer: Claudia Phillips.
Label(s): (Owned) Lakewood, Vulcan.

Baywest Records, 2554 Lincoln Blvd., Suite 398, Marina del Rey, CA, 90292, (213) 822-7629. Pres.: Ronald G. Patton; Vice Pres.: Laurie Roberts.
Label(s): (Owned) Marina Sound.

Beach, (See Extra Sensory Prodns.).

Beale Street Records, Inc., PO Box 1618, Memphis, TN, 38101, (901) 774-7091. Exec. Vice Pres.: Fred Ford; Vice Pres. A & R: Mabon Hodges; Vice Pres. Promo.: Mattie Sengstacke. (CD-Manufacturer/Distributor)
Label(s): (Owned) Beale St., Praise.

Bear Records Inc., 1300 Division St., Suite 200, Nashville, TN, 37203, (615) 259-4204. Owner: Billy Joe Burnette.

Bearsville Records, Inc., PO Box 135, Bearsville, NY, 12409, (914) 679-7303. Telex: 510-2470848 Bearsong Bsyl. Fax: (914) 679-5731. Pres.: Sally Grossman.
US Reps.: Rhino Records (Santa Monica, CA).
Int'l Reps.: Castle Comm. (United Kingdom); Disky (Netherlands); Teldec Schallplatten (West Germany); Victor Musical (Japan).

Beatlefest, Inc., PO Box 436, Westwood, NJ, 07675, (201) 666-5450. Pres.: Mark Lapidos; Vice Pres.: Carol Lapidos.
Label(s): (Owned) Caromar.

Beau-Jim Records, Inc., PO Box 2401, Sarasota, FL, 24230, (813) 746-3905. Pres.: Buddy Hooper.
Label(s): (Owned) Beau-Jim.

Becket Records, 1790 Broadway, 18th Floor, New York, NY, 10019, (212) 582-6900. Pres.: Morris Levy; Vice Pres.: Howard Fisher.

Beckett, (See Roulette Records, Inc.).

Bee Gee Records Inc., 1012 S. Fairoaks Ave., South Pasadena, CA, 91030, (818) 405-0356. Pres.: Byron Spears, Jr.; Vice Pres.: Leroy L. Lovett.
Label(s): (Owned) Bee Gee.

Bee Hive Jazz Records, 1130 Colfax St., Evanston, IL, 60201, (312) 328-5593.

Tom Bee Assocs., PO Box 8606, Albuquerque, NM, 87198, (505) 263-6110. Pres.: J. Thomas Bee; Vice Pres.: Robert T. Bee; A & R: Tom Bee.
Label(s): (Owned) Can Do, Souled Out, Sound of Albuquerque, Tribal, Warrior.

Beechwood, (See Little Giant Records).

Beet, (See Tracy Sands Music Sales).

Beggars Banquet, (See RCA Records).

Belaire, (See Bonaire Records).

Belkin Prodns., Inc., 28001 Chagrin Blvd., Suite 205, Cleveland, OH, 44122, (216) 464-5990. Pres.: Myron Belkin; Vice Pres.: Jules; Dir. of Advertising: Barry Gabel.

Bellaire Records, PO Box 125, Bellaire, TX, 77401, (713) 667-9196. Owner: Don Janicek.
Label(s): (Owned) Bellaire, Chapel, Fun-E, Guide.

Belly Dance, (See Rashid Sales Co.).

Belmont Records, 30 Guinan St., Waltham, MA, 02154, (617) 891-7800. Pres.: John Penny; A & R: Buck Mitchell.
Label(s): (Owned) Belmont, Waverly.

Beni Mer, (See Kisron Elyon Records).

The Benson Co., 365 Great Circle Rd., Nashville, TN, 37228, (615) 259-9111. CEO/Pres. Zondervan Corp.: James Buick; Pres. Zondervan Corp.: Robert J. Jones; Exec. Vice Pres./Gen. Mgr: William W. Traylor; Exec. Vice Pres. of Sales: Jerry Park; Exec. Vice Pres. Finance: Tom Bates.

Bent Records, Inc., PO Box 9, Willow, NY, 12495, (212) 233-3353. Pres.: Baird Hersey; Promo./Sales: Jude Sillato. (CD-Manufacturer/Distributor)

Bente Records, 382 Central Park West, New York, NY, 10025, (212) 749-2267. Co-Pres.: Karin Mann, John Blount; Sales/Promo.: McKinley Blount; R & B Mgr.: Johnny Wasserman.

Benyard Music Publishers, PO Box 10180, Westbury, NY, 11590, (516) 334-4720. Pres./Owner: Kevin Benyard.

Beracah Records (Sub. of Beracah Ministries, Inc.), PO Box 1243, Decatur, GA, 30031, (404) 373-8470. Pres.: John M. Sussewell; Vice Pres.: Cassandra Williams; Asst. Sales Mgr.: Terrence Williams.

Berlitz Publications, Inc., 866 Third Ave., New York, NY, 10022, (212) 702-2000. Pres.: George Kaufman; Vice Pres.: Derek Reicherter.

Bernstein Corp., 2170 S. Parker Rd., Denver, CO, 80231, (303) 755-2546. Fax: (303) 369-5153. Chrmn.: Morris Berstein; Pres./CEO: R.J. Bernstein; Vice Pres.: Allan Bernstein; A & R Promo. Vice Pres.: Neil Bernstein. (CD-Manufacturer)
Label(s): (Owned) Finer Arts, Transworld.

Bert & I, Inc., 35 Mill Rd., Ipswich, MA, 01938, (617) 356-0150. Pres.: Robert A. Bryan; Vice Pres.: Faith L. Bryan.

Beserkley Audio & Video Co., 2054 University Ave., Berkeley, CA, 94704, (415) 848-6701. Cable: TURTLELAW. Telex: 9103667172. Pres./Dir.: Matthew K. Kaufman; Vice Pres./Dir.: Steve Levine; Dir.: Joel S. Turtle. (CD-Manufacturer/Distributor) Home of the Hits, Beserkley.
US Reps.: Rhino-Capitol (Santa Monica, CA); EMI (Los Angeles, CA); Elecktra/Asylum (New York, NY).
Int'l Reps.: Beserkley Audio & Video (United Kingdom).

Bestway Group, Inc., 1105 Globe Ave., Mountainside, NJ, 07092, (201) 232-8383. Telex: (701) 232-9580. President: Howard A. Massler; Finance Vice Pres.: Robert M. Levine; Sales Vice Pres.: Alvin Berger.
Label(s): (Owned) Wonderland, Merry; (Licensed) ASA.
Int'l Reps.: C & L Audio Dist. (Ontario).

Better, (See Ready Records & Filmworks, Inc.).

Better Living, (See SQN Entertainment Software Corp.).

Beverly Glen Records, 3550 Wilshire Blvd., Suite 1220, Los Angeles, CA, 90010, (213) 469-1246. Owner: Otis Smith.

The Bicycle Music Co., 8075 West Third St., Suite 400, Los Angeles, CA, 90048, (213) 938-2265. Pres.: David Rosner.

Big Bear Music, PO Box 3028, Fairview Heights, IL, 62208, (618) 397-3701. Pres.: Robert D. Schirmer.

Big Beat, (See Liaison Records).

Big Brutus, (See Antique-Catfish).

Big City, (See California Int'l, Inc.; Liaison Records).

Big Daddy Records, Rt. 4, Box 131, Crockett, TX, 75835, Managing Partner: Guy Gillette; Managing Partner: Pipp Gillette.

Big-M Prodns., (See S.W.E.A. Assoc., Inc.).

Big Mike, (See Right On Records).

Big Records Co., 80-08 35th Ave., Jackson Heights, NY, 11372, (718) 651-8213. Pres.: Sidney Prosen; Producer: Sid Prosen.
Label(s): (Owned) Big Records Co.

Big Scott Records, PO Box 57701, New Orleans, LA, 70113, (504) 246-9269. Dir. of Mktg.: Yvonne Gatesr.; A/R Dir.: James Scott, Sr.; Dir. of Promo.: Louis Dean.
Label(s): (Owned) Denver.

Big Sky, (See SCP Records).

Big Sound, (See TNA Records, Inc.).

Big-Time Records, Inc., 6777 Hollywood Blvd., 7th Floor, Los Angeles, CA, 90028, (213) 460-4033. Dir.: Fred Bestall.

Big Wheels, (See The Morgan Music Group).

Bil-Kar Music, PO Box 25066, Nashville, TN, 37202, (615) 269-0593. Gen. Mgr.: Taylor Sparks.

Billion Dollar Roqu Queen Records, PO Box 1982, Los Angeles, CA, 90078, (213) 281-0300, (213) 871-1492. Owner/Pres.: Deborah Ruth Davidsohn; Artist: Deborah Ruth Davidsohn.

Biograph Records, Inc., PO Box 109, Canaan, NY, 12029, (518) 392-3400. Fax: (518) 392-2666. Pres.: Arnold S. Caplin; Vice Pres.: Barbara Caplin.
Branch(es): 16 River St., Chatham, NY, 12037, (518) 392-3400, Contact: Arnold Caplin. (CD-Manufacturer/Distributor)
Label(s): (Owned) Biograph, Center, Dawn, Historical, Melodeon.
US Reps.: Old Fogey (Lansing, MI), Encore Dist. (Denver, CO), Rounder (Cambridge, MA), IDC (Marina Del Rey, CA), Harbor Export (Liberty, NY), Roblan Dist. (Toronto, ON, Canada).

Birch Records, PO Box 92, Wilmette, IL, 60091, (312) 583-0129. Pres.: Dave Wylie; Vice Pres.: June Wylie.
Label(s): (Owned) Birch.
US Reps.: Old Homestead Records (Brighton, MI).

Birch Tree Group Ltd., 180 Alexander St., Princeton, NJ, 08540, (609) 683-0090. Fax: (609) 924-1618. Gen. Mgr.: W. Stuart Pope. (CD-Manufacturer/Distributor)
Label(s): (Licensed) Folkways (Smithsonian Record Group).

Bird Prodns., 1946 N. Hudson Ave., Chicago, IL, 60614, (312) 787-6060. Independent Producer: Robin McBride.

Birdie, (See General Music, Inc.).

Birdwing, (See The Sparrow Corp.).

Birthright, (See Capitol Records, Inc.).

Black & White, (See JKL Entertainment Prodns.).

Black Ball Line Recordings, PO Box 265, New York, NY, 10028. Pres.: Sailorman Jack; A & R: Zelda Greystoke Smythe; A & R: Steven Bentzel.
Label(s): (Owned) Blackball Line.

Black Diamond Recording Co., 7 Howard St., Copiague, NY, 11726, (516) 842-8509. Pres.: Robert L. Williams; Vice Pres.: Robert Carroll Williams.
Label(s): (Owned) Black Diamond; (Licensed) Spreading Flames.
US Reps.: Balck Diamond (Copiague, NY).

Black Fire Dist., 4409 Douglas St. NE, Washington, DC, 20019, (202) 397-3572. Pres.: James B. Gray; Int'l: Sylvia Potts; Mktg. Dir.: Jerome Gray; Promo. Dir.: Jimmy Gray.

Black Gold Prodns., (See Dee Joy Recording Corp./Co.).

Black Hat Records, Inc., PO Box 4088, Austin, TX, 78765, (512) 452-9411. Pres.: Larry Watkins.

Black Label, (See SONOR Prodns., Inc.).

Black Swan, (See Jazzology Records, Inc.).

Black Swan Music, 28-19 23rd Ave., Astoria, NY, 11105, Fax: 212 504-2568. Vice Pres.: Vera Odierno; A & R Dept.: Michael Nenna; Mgr. Mktg./Sales: Rosemary Hasson. (CD-Manufacturer)
Label(s): (Owned) Black Swan.

Black Top, (See Rounder Records Corp.).

Blackbird, (See Lakco Record Co.).

Blackwood Records, PO Box 2633, Hendersonville, TN, 37077, (615) 259-0087. Pres./Owner: Jennifer Blackwood.
Label(s): (Owned) Blackwood, Universal Mgmt.

Eubie Blake Music, c/o Seltzer Sound, 185 E. Broadway, New York, NY, 10002, (212) 277-2372. Pres.: Carl Seltzer.

Blaze, (See Norman's Int'l, Inc.).

Blind Pig Records, PO Box 2344, San Francisco, CA, 94126, (415) 526-0373. Co-Owner: Edward Chmelewski; Co-Owner: Jerry Del Giudice.
Branch(es): 1304 W. Schubert, Chicago, IL, 60614, (312) 528-5455, Co-Owner: Jerry DelGiudice. (CD-Manufacturer)
Label(s): (Owned) Blind Pig.
US Reps.: Bayside Record (San Rafael,CA); California Record (Glendale,CA); Gemini Dist. (Norcross,GA); House Dist. (Olathe,KS); MS Dist. (Elk Grove Village,IL) Michael Ginsburg (Seymour,TN); Mill City Music (Minneapolis, MN); Old Fogey (East Lansing, MI); Rock Bottom Dist. (Davie, FL); Rounder (Cambridge, MA); Richmond Bros. (Pennsauken, NJ); Silo, Inc. (Waterbury, VT); Select-O-Hits (Memphis, TN); St. Expedite (New Orleans, LA); Tant Ents. (Montague, MI).
Int'l Reps.: Trend Records (Canada); Festival Records (Canada);I.R.D. (Italy); Avan Guard (Australia); Topic (England); FMS (Germany); Parsifal (Belgium); Strawberry (Norway); Amigo (Sweden); Seppo Elonen(Finland).

Blotto Industries, Inc., PO Box 1786, Albany, NY, 12201, (518) 465-6632. Promo./Publicity Dir.: Sergeant Blotto.

Blue Bandana, (See Hard Hat Records).

Blue Canyon Records, PO Box 6460, Santa Fe, NM, 87502, (505) 984-7806. Pres.: Jim Terr.
Label(s): (Owned) Blue Canyon.

Blue Diamond Company, PO Box 102 C, Chubbic Rd., Canonsburg, PA, 15317, (412) 746-2540. Pres.: Joe Diamond; Vice Pres.: Cheryl Diamond.

Blue Dove Records, 11526 Burbank Blvd., North Hollywood, CA, 91601, (818) 761-8888. Pres.: Phillip Mora; Ex-

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ec. Vice Pres.: Jill Mather; Vice Pres.: Oland Joseph Dupuis; Promo. Dir.: Cecelia Gamboa; Promo.: Joe Welch.

Blue Earth Records, PO Box 1515, West Caldwell, NJ, 07007, (201) 377-8125.

Blue Flame Records, PO Box 49, Bradford, RI, 02808, (401) 941-6649. President: Bob Bell.
Label(s): (Owned) Blue Flame, Roomtone.
US Reps.: Rounder Records (Cambridge, MA).

Blue Gem Records, 3740 Evans St., Suite C-114, Los Angeles, CA, 90027, (213) 664-7765. Pres.: Pete Martin.
Label(s): (Owned) Blue Gem; (Licensed) Hi-Lite.

Blue Gulf Entertainment, 2644 S. Sherwood Forest, Suite 200, Baton Rouge, LA, 70816, (504) 928-8952. Pres.: Alan Hartlein; Acct. Sales: Herbert Bigbee.

Blue Island Records, PO Box 171265, San Diego, CA, 92117, (619) 576-9666. Pres./A & R Dir.: Bob Gilbert.
Label(s): (Owned) American Dance, Bob, Country 1.

Blue Jay, (See Stark Records & Tape Co.).

Blue Jazz, (See Kent Music, Inc.).

Blue Note, (See Capitol Records, Inc.).

Blue Ridge, (See Stark Records & Tape Co.).

Blue River Music, Inc., 10153½ Riverside Dr., Toluca Lake, CA, 91602, (818) 508-8292. Pres./A & R: Harry Bluestone; Vice Pres./Gen. Mgr.: Leora Bluestone.
Label(s): (Owned) Blue River, Musi-Que.

Blue Rock 'It Records, PO Box 383, Redwood Valley, CA, 95470, (707) 485-8308. Pres.: Patrick Ford.
Label(s): (Owned) Blue Rock 'It.
US Reps.: Bayside Dist. (San Rafael, CA); Richmond Bros. Records, Inc. (Pennsauken, NJ); Tant Ents. (Montague, MI); The House (Olathe, KS).
Int'l Reps.: Bodacious Dist. (United Kingdom); Crosscut Records (West Germany).

Blue Side, (See Upside Records, Inc.).

Blue Sun Records, PO Box 67, Covina, CA, 91723, (818) 967-1094. Pres.: Steve Basque.
Label(s): (Owned) Blue Sun.

Blue Town, (See GCS Records, Inc.).

Blue & Gold, (See Kiner Ents.).

Bluebird Country, (See Red Kastle Prodns.).

Bluebonnet Records & Tools, Inc., 16651 W. Harvey, Houston, TX, 77060, (713) 876-2067. Telex: 293119 DBRT UR. Owner: Fabrica de Discos Peerles; Owner: Peter Ulrich; Owner: Jurgen Ulrich; Owner: Bernd Ulrich.

Bluebrass, (See Release Records).

Blues Classics, (See Arhoolie Records, Inc.).

Bluestreet, (See JKL Entertainment Prodns.).

Blum Records, 1350 Samuels Ave., Fort Worth, TX, 76102, (817) 336-3885. Pres.: Bill Hearne; Vice Pres.: David Hearne; Mktg.: Debra Hearne; Sec.: Carolyn Hearne.
Label(s): (Owned) Blum.

Blythewood Records, Box344, Great Falls, VA, 22066, (203) 893-6348. Contact: Fredette Eagle.

Bob, (See Blue Island Records).

Bobkat Records, 50 Spring City Rd., Phoenixville, PA, 19460, (215) 948-5096. Pres.: Robert Benedetto; Vice Pres.: Robert Nelson; Sec./Treas.: Kathleen Benedetto.
Label(s): (Owned) Bobkat.

Boddie Recording, 12202 Union Ave., Cleveland, OH, 44105, (216) 752-3440. Pres.: Louise Boddie; Eng. Pres.: Thomas Boddie; Mgr.: Dennis Boddie; Sec.: Jeanette Boddie.
Label(s): (Owned) Bounty, Luau, Soul Kitchen.

Body Rock, (See Tommy Boy Music, Inc.).

Bohemia Music Organization, 4954 Catamaran St., Channel Islands, CA, 93035, (805) 984-1215. Pres.: Randall Marc Cohen; Vice Pres.: David Lear; Publicity Dir.: Kelly Yorke; Promo. Dir.: Bernard Demars; Publicity Dir.: Pearl Lucero. (CD-Manufacturer/Distributor)

Bolivia Records, 1219 Kerlin Ave., Brewton, AL, 36426, (205) 867-2228. Pres.: Roy Edwards; Gen. Mgr.: Bobie Roberson; A & R: Shannon Edwards.
Label(s): (Owned) Known Artist; (Licensed) Zonk.

Bomba Roja, (See Record Guild of America).

Bomp Records, Inc., 2702 San Fernando Rd., Los Angeles, CA, 90065, (213) 227-4141. Pres.: Greg Shaw.

Bon Appetit Music, (See Nova Records, Inc.).

Bonaire Records, 7774 Torreyson Dr., Los Angeles, CA, 0046, (213) 876-4160. Fax: (213) 876-0367. Gen. Mgr.: Clive Corcoran. (CD-Manufacturer/Distributor)
Label(s): (Owned) Bonaire, Belaire.

Bonfire, (See Jay Jay Record & Tape Co.).

Bonnet, (See Country Stream Records).

Boo, (See Ron Dom Prodns., Inc.).

Jesse Boone Prodns., 313 Highland Ave., Albany, GA, 31701, (912) 436-6508. Pres.: Jesse Boone; Mktg.: Eric Keith; A & R: Michael Boone.
Label(s): (Owned) Albradella, Atlanta Assoc., Cozette, Soul-Po-Tion.

Bootleg, (See Doug Moody Prodns., Inc.).

Bordas, (See Spoken Arts, Inc.).

Borgata, (See Kiderian Records Group).

Borrowed, (See Column One Ltd.).

Bosam, (See Grandville Record Corp.).

Boss, (See Pegasus Records).

Boston Int'l, (See Brainwaves Productions).

Boston Skyline, (See Brainwaces Productions).

Bounty, (See Boddie Record Mfg. & Recording).

Bouquet-Orchid Ents., PO Box 18284, Shreveport, LA, 71138, (318) 686-7362. Pres.: Bill Bohannon; Dir. of Mktg./Sales: Ed Neeley; Promo. Dir./A & R: Coy Bohannon.
Label(s): (Owned) Bouquet.

Bouvier, (See WEC Industries, Ltd.).

Boyd Records, 2609 Northwest 36th St., Oklahoma City, OK, 73112, (405) 942-0462. Pres.: Bobby Boyd; Gen. Mgr.: Bobby Boyd, Jr.

Bradley Bros. Records & Tapes, (See Country Music Int'l).

Brainchild, (See Dean Whitney Music Ents.).

Brainwaves Prodns., 73 Hemenway St., #508, Boston, MA, 02115, (617) 536-5464. Owner/Pres.: Wayne Wadhams. (CD-Manufacturer/Distributor)
Label(s): (Owned) Boston Int'l, Boston Skyline, Cookin', Nightsong, Slipped Disco.

Branch Int'l Records, PO Box 31819, Dallas, TX, 75231, (214) 750-0720. Owner: Pat McKool; Record Producer: Bart Barton; A & R: Mike Anthony.
Label(s): (Owned) Branch Int'l.

Brandywine Productions, PO Box 413, Durham, NH, 03824, (603) 749-2811. Vice Pres.: Richard R. Shaw; Vice Pres.: Ronald B. Shaw.

Brat Records, PO Box 157, Richmond, VA, 23201, (804) 359-0001. Pres.: Barry Gottlieb.
Label(s): (Owned) Brat.

Bread 'N Honey, PO Box 3391, Ventura, CA, 93006, (805) 644-1821. Contact: Mark Craig. (CD-Manufacturer/Distributor)
US Reps.: Spectra (Nashville, TN).

Breakthru' Records, Inc., 2 Lincoln Sq. 24 East, New York, NY, 10023, (212) 362-1689. Pres.: Robert Silverstein. (CD-Manufacturer)
Label(s): (Owned) Breakthru.
US Reps.: Oxymorom P & D, (Simi, CA).

Brentwood Contemporary, (See Brentwood Music, Inc.).

Brentwood Music, 316 Southgate Ct., Brentwood, TN, 37027, (615) 373-3950. Pres.: Jim Van Hook; Sales Mgr.: Ric Pipkin; Creative Dir.: Ed Kee; Adv. & Promo. Dir.: Kathy Aldrich. (CD-Manufacturer/Distributor)
Label(s): (Owned) Brentwood Contemporary.

Briarmeade, (See Sea Cruise Prodns.).

Bridge Records, Inc., GPO Box 1864, New York, NY, 10116, (516) 487-1662. Telex: 226000 ETLX URBDR. Managing Dir.: Becky Starobin. (CD-Manufacturer/Distributor)
Label(s): (Owned) Bridge.

Bridges Records, 9701 Taylorsville Rd., Louisville, KY, 40299, (502) 267-9658. Pres.: Ray Allen; Gen. Mgr.: Micheal J. Gibson; Admin./Prod.: J. D. Miller.

Bright & Morningstar Records, PO Box 18A241, Los Angeles, CA, 90018, (213) 512-7823. Pres./Chairman of Board: Stan Christopher; Vice Pres.: Charles Haggins; A & R Dir.: Chris Christopher; Public Relations: Annell Swilley; Prodn. Mgr.: Quinn Jones.

Bring Out Your Dead Records, PO Box 160951, Sacramento, CA, 95816, (916) 756-4941. Pres.: Russ Tolman; Vice Pres., A & R: Connie O'Donnell.
Label(s): (Owned) Bring Out Your Dead.
US Reps.: Enigma (El Segundo, CA).
Int'l Reps.: New Rose (France); Zippo/Demon (England).

British Overseas Airways Music, (See Trend Recording & Distributing).

Britone, Inc., 237 Chestnut St., Westville, NJ, 08093, (609) 456-4402. Pres.: Anthony J. Capano; Vice Pres.: Frank X. Capano; Prof. Mgr.: Brain Alan Capano; Mktg. Dir.: Pasquale Capano.
Label(s): (Owned) Britone.

Broadbeach, (See Peaceable Records).

Broadcast, (See Stark Records & Tape Co.).

Broadway Baby, (See Film Score Records; Original Cast Records).

Broadway-Intermission, (See Old Homestead Records, Inc.).

Brofeel Records, Inc., 12103 Clark, Santa Fe Springs, CA, 90670, (213) 941-4940. Pres.: Kirk Tyler; Exec. Vice Pres.: Joanne Tyler; Vice Pres./Promo.: Count Fisher.

Dean Brownrout Prodns., 51 W. Ferry St. 6-AB, Buffalo, NY, 14222, (716) 882-9546. Pres.: Dean Brownrout.

Bryan Music Co., PO Box 122, Bellwood, AL, 36313. Pres.: Danny Bryan; Vice Pres.: Michael Bryan.
Label(s): (Owned) A-Lab, Freedom.

Bryden Record Prodns., PO Box 10574, Portland, OR, 97210, (503) 243-2634. A & R Mgr.: Alene Papineau; Independent Record Co.: Nark Hannah; Independent Record Prod.: Mic Branch.
Label(s): (Owned) Nathan Bryden Music Co., Bryden Record Prodns., Street Face Agency, Wireless Globe; (Licensed) Master Copy, Soft Sidewalk.

Nathan Bryden Music Co., (See Bryden Record Prodns.).

Buckshot, (See Jeree Records).

Buddah Records, Inc., 1790 Broadway, New York, NY, 10019, (212) 582-6900. Pres.: Arthur Kass; Vice Pres.: Chuck Walz.

Budget, (See RCA-Ariola Int'l).

Buena Vista, (See Walt Disney Records).

Bulldog Records, 8 Mark Lane, New City, NY, 10956, (914) 634-8282. Chairman: J. S. Kruger; Pres.: Leslie Lewis; Vice Pres. Int'l: Howard Kruger; V.P. Royalties & Lic.: Margaret Brace; Vice Pres. Accounts: Sidney Pierce.

World Radio History

(CD-Manufacturer/Distributor)
Label(s): (Owned) Bulldog, Ember, Great Voices of the Century, Energy, Twenty Golden Pieces of.
Int'l Reps.: Bulldog Records (Hove, E. Sussex, England).

Bullet Mgmt./It's A Hit Prodns., 53 W. 87th, Suite 4R, New York, NY, 10024, (212) 787-8103. CEO/A & R: Stephen Bond Garvan; Adv./Promo. Mgr.: Anne-Marie Alden.
Label(s): (Owned) Would'N Shoe; (Licensed) Greenpeace, Hatch.

Bunjak Records, 900 Westgate Ln., Suite C-8, Bossier City, LA, 71112, (318) 742-5777. Pres.: Lillian M. Mills; D, Label(s): (Owned) Bunjak.
US Reps.: Bunjak Records Dist. (Bossier City, LA).
Int'l Reps.: Binge & Cattle Records (West Germany); Don Larson Record Corner (United Kingdom).

Bureau of Florida Folklife Programs, PO Box 265, White Springs, FL, 32096, (904) 397-2192. Dir.: Ormond H. Loomis.
Branch(es): Div. of Archives, History & Rec. Mgmt., Tallahassee, FL, 32301, Dir.: Randall Kelley. Label(s): (Owned) Florida Folklife Programs.
US Reps.: Inst. Television & Radio (Tallahassee, FL); Native Am. Public Broadcasting Consortium (Lincoln, NE).

Buzz Cason Prodns., 2804 Azalea Pl., Nashville, TN, 37204, (615) 383-8682. Pres./Prod.: Buzz Cason.

By-R-Records, 6810 Bethuy, Anchorville, MI, 48004, (313) 725-5335. Contact: James Matthews.

C

C.A. Records, PO Box 1990, Thousand Oaks, CA, 91360, (805) 499-4306. Exec. Dir.: Cameron D. Floria; Gen. Mgr.: James Chaffee; Prodn. & Mktg. Coord.: Adel Meisenheimer. (CD-Manufacturer)
Label(s): (Owned) Emerald.
US Reps.: Asian Pacific Gospel Music Dist. (Thousand Oaks, CA).

C.A.I. Recordings, 12021 Wilshire Blvd., Suite 261, Los Angeles, CA, 90025, (213) 459-6209.

CBC, (See Intercon Music Corp.).

CBO Records, Inc., PO Box 10031, Beverly Hills, CA, 90213, (213) 652-0416. Telex: 298633. Pres.: Thomas A. White.

CBO Records, Inc., PO Box 466-B, Rt. 2, Ash St., Central City, KY, 42330, (502) 754-5050. Owner/Board Chrmn.: Clyde Brown, Jr.; Pres.: Paul C. Itayes.

CBS Records, 51 West 52nd St., New York, NY, 10019, (212) 975-4321. Fax: (212) 975-9619. Pres./CEO CBS Inc.: Walter Yetnikoff; Pres. CBS Div.: Tommy Mottola; Exec. Vice Pres.: Seymour Ganenberg; Vice Pres. Press/Pub Affairs: Robert Altshuler; Vice Pres. Personnel: Frank Clamita; Sr. Vice Pres./Gen. Mgr. Masterworks: Joseph Dash; Exec. Vice Pres.: Walter L. Dean; Vice Pres./Gen. Mgr. Div. Affairs: Lebaron Taylor; Sr. Vice Pres./Gen. Mgr. Mktg: Paul Smith; Sr. Vice Pres. Bus. Affairs: Marvin Cohn; Vice Pres. Adv. Design: Caroles Shepard; Vice Pres. Mktg. Branch Dist.: Tom McGuniness; Vice Pres. Finance: Ted Bache; Vice Pres. Customer Financial Relations: Eugene P. Friedman; Vice Pres. Sales: John Kotecki; Vice Pres. Merchandising: Mike Martinovich; Vice Pres. Mfg. Admn.: John F. Ryan; Vice Pres. Mktg. Services: Howard Schwartz; Vice Pres. Nat'l Accounts: Don van Gorp; Columbia Recods Div.: Sr. Vice Pres. A & R: Mikey Elchner; Sr. Vice Pres. Mktg.: Bob Sherwood; Vice Pres. Progressive & Jazz Music A & R: George Butler; Sr. Vice Pres. Black Music: Ruben Rodriguez; Vice Pres. Talent Acquisition (East Coast): Don DeVito; Columbia Special Products Div.: Sr. Vice Pres./Gen. Mgr.: Albert E. Shulman; Vice Pres./Gen. Mgr. CBS Associated Labels: Tony Marteill; Sr. Vice Pres. Gen. Mgr. EPA: Dave Glew; Epic/Portrait/CBS Associated Labels: Sr. Vice Pres./A & R Epic/Portrait: Lennie Petze. Branch(es): 1801 Century Park West, Los Angeles, CA, 90067, (213) 556-4700. Vice Pres. Columbia Records A & R: Ron Oberman; Vice Pres. Contemporary Music A & R: Terry Powell; Vice Pres. Columbia Records Merchandisng: Bob Wilcox. 34 Music Sq., East, Nashville, TN, 37203, (615) 742-4321. Fax: (615) 244-2549. Sr. Vice Pres./Nashville Opns.: Roy Wunsch; Vice Pres./A & R: Larry Hamby; Dir. A & R: Steve Buckingham; Assoc. Dir. A & R: Margie Hunt; Vice Pres. Sales/Product Dev.: Mary Ann McCready; Dir. Product Mktg.: James V. Carlson; Assoc. Dir. Media: Allen Brown; Sr. Art Dir.: Bill Johnson; Vice Pres. Promo.: Joe Casey; Nat'l Promo. Dir.: Jack Lameier; Nat'l Promo. Dir.: Rich Schwan; Regional Mktg. Mgr. (Central): Debbi Fleischer; Regional Mktg. Mgr.: (West) Coast: Sam Harrell; Regional Mktg. Mgr. (Mid-West); Steve Massie; Regional Mktg. Mgr. (Southwest): Phil Little; Regional Mktg. Mgr. (Southeast): Tim Pritchett.(CD-Manufacturer/Distributor)
Label(s): (Owned) CBS, CBS Masterworks, Columbia, Epic, Opyssey, Portrait, WTG, (Associated CBS) CBS Associated; Carrere, Caribou, Scotti Bros., WTG, (Associated Columbia) ARC, 415/Columbia, Entertainment Co./Columbia, (Associated Epic) Full Moon, (Associated CBS Masterworks) Audiophile, CBS Great Performance, Mastersound, Masters/Portrait, Odyssey, (Custom Distribution) Barking Pumpkin, Chrysalis, Dr. Jazz, HME/Zoo York.

CBS Special Products, 51 West 52nd St., New York, NY, 10019, (212) 975-5073. Dir. Special Services: John Franks.
Label(s): (Owned) Collectors' Series.

CBT Records, 3318 East SSW Loop 323, Tyler, TX, 75701, (214) 581-9945. Pres./A & R/Promo.: Roy L. Haws; Vice Pres./A & R: Glenn English.
Label(s): (Owned) C B T.

CCC, (See Orion Master Recordings, Inc.).

CCR, (See Metal Magic Records).

CDE Records & Tapes, PO Box 310551, Atlanta, GA, 30331, (404) 344-7621. Pres.: Charles Edwards. (CD-Manufacturer/Distributor)
Label(s): (Owned) Nationwide Black Radio, TBS, Toll Free.

CMH Records, Inc., PO Box 39439, Los Angeles, CA, 90039, (213) 663-8073. Pres.: Martin Haerle; Exec. Asst.: Glena Christian. (CD-Manufacturer/Distributor)
Label(s): (Owned) CMH.

CMS, (See Cheyenne Music Prodns.).

C.M.S. Records, Inc., 226 Washington St., Mount Vernon, NY, 10553, (914) 667-6201. Pres.: Janet Golovner; Sales Mgr.: Raymond Buck.
Label(s): (Owned) C.M.S., Desto; (Licensed) Summit.

CNN, (See Bobby Farrell, Int'l).

CPI Records(Div. of Centaur Prodns., Inc.), 220 Pierre St., North Hollywood, CA, 91607, (818) 762-7417. Pres.: Brian Swegal.

CRI, (See Composers Recording, Inc.).

CRS Inc., 724 Winchester Rd., Broomall, PA, 19008, (215) 544-5920. Pres.: John Russo; Vice Pres.: Lydia Walton Ignacio; Admin. Asst.: Caroline Hunt; Rep.: Jack M. Shusterman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Capra, Contemporary Record Society, Contemporary Recording Studios; (Licensed) Crystol, Orion Master Recordings.

CSA, (See Country Showcase America).

CSI, (See Country Star Int'l).

CVS, (See Don D. Sheets Prodns.).

CA-Song Records, 1650 Broadway, New York, NY, 10019, (212) 333-3239, (212) 586-3700. A & R Promo.: Mike Cassone; A & R Promo.: Ultra Violet; Int'l Mktg.: Susan McGrath; Sales Mgr.: Mike Cassone, Jr.
Label(s): (Owned) CA-Song, Rialto; (Licensed) Rollins, Como.

CBGB, (See Celluloid Records).

Cabbage, (See Bay Records).

Cable Car, (See Grassroots Projects Unlimited).

Cachalot, (See Whale Prodns./Cachalot Records).

Cactus, (See Precision Records Corp.).

Cadence Blues, (See Cadence Jazz Records).

Cadence Jazz Records, Cadence Bldg., Redwood, NY, 13679, (315) 287-2852. Pres.: Robert D. Rusch; Promo.: Larry Raye.
Label(s): (Owned) Cadence Jazz, Cadence Blues.
US Reps.: North Country Dist. (Redwood, NY).
Int'l Reps.: Cadillac (London, England).

Cadet Polka Records, PO Box 36, Burnett, WI, 53922, (414) 689-2320. Pres.: Don Peachey.
Label(s): (Owned) Cadet.

Caedmon, 1995 Broadway, New York, NY, 10023, (212) 580-3400. Pub./VP Harper & Row: Carol Haubert; Prodn. Dir.: Bob Gavin. (CD-Manufacturer/Distributor)
Label(s): (Owned) Caedmon, Caedmon Sound Books, Talking Bookworm.

Caelyn, (See Apostle/Rosiland Records).

Cafe, (See Mobile Fidelity Sound Lab).

Cairophone, (See Rashid Sales Co.).

Cajun Classic, (See Master-Trak Ents.).

Calico Records (Div. of Waltner Ents.), 14702 Canterbury Ave., Tustin, CA, 92680, (714) 731-2981. Pres./Gen. Mgr.: Steve Waltner; Sales/Mktg.: Glenn Erickson; Promo.: Sharon Waltner.

California Co. Records, 3413 Reed Way, Concord, CA, 94519, (415) 680-0569. Dir.: Howard Harrelson.

California Gold Record Co., 2670 Walnut Ave., Unit U, Tustin, CA, 92680, (714) 730-7771. Owner: Jason Slink.

California Int'l, Inc., PO Box 2818, Newport Beach, CA, 92663, (714) 494-0181. Pres.: Joseph Nicoletti; A & R: Al Delory; Prof. Mgr.: Cheri Adrig; Gen. Mgr.: Paul West. (CD-Manufacturer/Distributor)
Label(s): (Owned) Big City, Global Village, Gold Coast, Music Maker; (Licensed) Tomco.
US Reps.: Al Delory & Music Makers (Nashville, TN).

Calumet, (See San-Lyn Group).

Calvary Records, Inc., 142 Eighth Ave., North, Nashville, TN, 37203, (615) 244-8800. Pres.: Dr. Nelson S. Parkerson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Calvary, Lifestream, Heartsong, Wedding Song.

Calyx Int'l, (See Vandor Motion Pictures, Phonorecords, and Music Pub. Group).

Cambridge Records, Inc., 125 Irving St., Farmington, MA, 01701, (617) 879-2282. Pres.: Charles P. Fisher; Treas.: Carole Fisher.

Camden Soul, (See Rob-Lee Music).

Cameo Classics, (See Moss Music Group, Inc.).

Camex Music, Inc., 535 5th Ave., New York, NY, 10017, (212) 682-8400. Pres.: Victor Benedetto; Prof. Mgr.: Roger Riamond.

Can Do, (See Tom Bee Assocs.).

Can Scor Prodns., (See Factory Beat Records, Inc.).

Candy, (See Jeree Records).

Candy Apple, (See World Sound Records).

Candy Records, 2716 Springlake Ct., Irving, TX, 75060, (214) 790-5172. Owner/Gen. Mgr.: Kenny Wayne. (CD-Manufacturer/Distributor)
Label(s): (Owned) Candy, Holli, Lil' Possum, Sweet Tooth.

Caney, (See Guajiro Records, Inc.).

Canomar, (See Rico Records Dist., Inc.).

Cantstop Prodns., Inc., 420 Lexington Ave., Suite 428, New York, NY, 10170, (212) 986-1800. Telex: 7105814718. Pres.: Maximilian Dahan Lavelle; Producer: Henri Belolo; Producer: Jacques Morali.

Canyon Creek Records, PO Box 31351, Dallas, TX, 75231, (214) 750-0720. Pres./CEO: Bart Barton; Vice Pres./Mktg.: Pat McKool; A & R: Mike Anthony.
Label(s): (Owned) Canyon Creek; (Licensed) Branch Int'l, Lemon Square, Yatahey.

Canyon Crest Records, 6316 Garnet Ave., Alta Loma, CA, 91701, (714) 980-1716. Pres.: Mark Larson; Mgr./Sales: Sheri Woods; A & R: Rose Larson; Int'l Accts.: Linda Sequy; Promo.: R. V. Eor.

Canyon Records Prodns., 4143 North 16th St., Suite 4, Phoenix, AZ, 85016, (602) 266-7835. Pres.: Raymond A. Boley; Sec./Treas.: Mary E. Boley; Vice Pres. Prodn.: Robert Doyle. (CD-Manufacturer/Distributor)
Label(s): (Owned) Canyon.

Capetown Records, PO Box 207, 772 S. Kingshighway, Cape Girardeau, MO, 63701, (314) 335-0100, (314) 335-7327. Pres./Gen. Mgr.: Fred J. Horrell; A & R: Scott L. Horrell.

Capitol Records, Inc., 1750 N. Vine St., Los Angeles, CA, 90028, (213) 462-6252. Cable: CAPRECORDS. Telex: 67-4051. Fax: (213) 467-8235. Pres.: David Berman; Vice Pres. A & R: Tom Whalley; Vice Pres. Promo.: John Fagot; Vice Pres. Mktg.: Ron McCarrell. Branch(es): 3220 Pointe Pkwy., Suite 1000, Norcross, GA, 30092, (404) 447-0940, Dist. Mgr.: Jerry Brackenridge. 3105 N. Frontage Rd., Arlington Heights, IL, 60004, (312) 577-5444, Dist. Mgr.: Jeff McGuire. (CD-Manufacturer/Distributor)
Label(s): (Owned) Angel, Blue Note, EMI, Pacivic Jazz, Capitol; (Licensed) Allegiance, Apache, Barking Pumpkin, Birthright, Chameleon, Enigma Entertainment, Intuition, MTM Music, Rhino, Solar, 16th Avenue.
US Reps.: CEMA: Atlanta, GA; Chicago, IL; Cleveland, OH; Dallas, TX; Los Angeles, CA; Menneapolis, MN; New York, NY; San Francisco, CA; Washington, DC.

Capital Special Markets, (See Pair Records, Inc.).

Capra, (See CRS Inc.).

Capriccio, (See Delta Music Inc.).

Caprice, (See Harmonia Mundi, USA).

Caprice Int'l Records, 621 Park City Ctr., Suite 1, Lancaster, PA, 17601, Owner/Chrmn.: Gerry Grahahan; Pres./A & R Dir.: Joey Cuelz; Exec Sec.: Linda Dee; Nat'l Promo.: Michael Law.
Label(s): (Owned) Caprice, American Radio, Bat, Lefevre; (Licensed) Palmer, Music City.
US Reps.: BIB (Charlotte, NC); D & H (Harrisburg, PA); Great Bay (Baltimore, MD); Handleman Co. (Detroit, MI); Universal (Philadelphia, PA).

Capricorn Records, Inc., 561 Cotton Ave., Macon, GA, 31201, (912) 745-8518. Pres.: Phil Walden.

Capstan Records, PO Box 211, East Prairie, MO, 63845, (314) 649-2211. Pres.: Tommy Loomas; A & R: Joe Silver; A & R: Alan Carter. (CD-Distributor)
Label(s): (Owned) Octagon Recrods.

Captain Blue Music Publishing & Records, PO Box 1044, Hazleton, PA, 18201, (717) 455-9484. Gen. Mgr.: Taylor Sappe; Asst. Prod.: Eric Foschner.

Cara, (See Discos CBS Int'l).

Caramba, (See Gallery II Records, Inc.; Playback Records).

Cardinal, (See Richtown/Gospel Truth Records, Tapes & Film Works, Inc.).

Cargo Records, PO Box 1732, Murray Hill Station, NY, 10156, (718) 528-1760. Contact: Ron Seixas.
Label(s): (Owned) Cargo.

Carlsongs of America Records, PO Box 1121, Franklin, TN, 37065, (615) 794-3660. Owner: Jerome Carlson; Pres.: Danny M. Hilley.

Carlyle Records, Inc., 1217 16th Ave., South, Nashville, TN, 37212, (615) 327-8129. Fax: (615) 321-0928. Pres.: Laura Fraser; Sr. Vice Pres./A & R: Preston S. Brogdon; Sec./Treas.: Henry Stevens; Dir. Mktg./Promo.: Steve Bryan; Assit. Dir./Mktg./Promo.: Tina Twinkler. (CD-Manufacturer/Distributor)
Label(s): (Owned) Carlyle, Paker.

Carman Prodns., Inc., 15456 Cabrito Rd., Van Nuys, CA, 91406, (818) 787-6436. Fax: (818) 797-3981. Pres.: Joe Gottfried; Sec./Treas.: T.R. Skeeter; Controller: Jerry Fischer; A & R: Joey Vieira. (CD-Manufacturer)
Label(s): (Owned) Carman.

Carmen, (See Eagle Records, Inc.).

Carnaby, (See Visions Communication Corp.).

Carolina Records Co., 1605 Park Dr., Raleigh, NC, 27605, (919) 833-6694. Owner: Ethel Laughlin Casey.

Carolina Records, PO Box 3999, Hollywood, CA, 90078. Pres./Gen. Mgr.: Rowland Preston.
Label(s): (Owned) Carolina.

Caroline Records, Inc., 5 Crosby St., New York, NY, 10013, (212) 219-1500. Telex: 425414 CAROLI. Fax: (212) 219-1553. Pres.: Keith Wood; Dir. of Promos.: Yvonne Gar-

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rett. (CD-Manufacturer/Distributor)
Label(s): (Owned) Caroline; (Licensed) Megaforce, Product, Inc. UK, Plan Nine, Suicidal.
US Reps.: Caroline Records California, Inc. (Sylmar, CA).

Caromar, (See Beatlefest, Inc.).

Carousel Records, 314 Fairview N., Suite 115, Seattle, WA, 98109, (206) 527-9258. Pres.: Walt Wagner. (CD-Manufacturer)

Carpenter Entertainment Corp., 2322 Oakwood Ave., Saginaw, MI, 48601, (517) 754-5178. Pres.: James A. Carpenter.

Carrie Records, 902 42nd Ave., North, Nashville, TN, 37209, (615) 321-3319. Pres./Dir.: James Hendrix; Pub. Rel.: Kris Robbie; Rep.: Clyde Brooks.
Label(s): (Owned) Carrie, Lanrod.

Carte Blanche, (See Art Attack Records, Inc.).

Carthage Records, PO Box 667, Rocky Hill, NJ, 08553, (609) 466-9320. Pres.: Warwick Boyd.

Cartoon Records, PO Box 1235, New Rochelle, NY, 10802, (914) 834-5676. Pres.: Joe Messina; Vice Pres./A & R: David Saperstein; Gen. Mgr.: Kerry McNamara.

Cartune Classic, (See AA Wonderland Records (Division of Bestway Group).

Casa Fragoso, Inc., PO Box 2774, San Juan, PR, 00903, (809) 723-0505.

Casa Grande Records, 6 Carter Place, Wobourn, MA, (617) 933-1474. Pub. Rel./Asst. Dir.: Rita Daniels; Gen. Mgr.: Frank Paul; Pub. Rel.: Joseph Paul. (CD-Manufacturer/Distributor)
Label(s): (Owned) Don-Mar, Shawmut.

Casablanca, (See PolyGram Records, Inc.).

Cascade Mountain Records, 2154 West 190th St., Torrance, CA, 90501, (213) 538-5476. Pres.: William J. Wickline; Vice Pres.: Richard Wickline; Sec.: Robin Anderson; Treas.: Steve Wickline.
Label(s): (Owned) Cascade Mountain.

Cashtown, (See Bobby Farrell, Int'l).

Casino Records, Inc., PO Box 43659, Las Vegas, NV, 89116, (702) 794-4588. Pres.: Lou Ragland; Vice Pres./A & R: Rudi Jackson; Vice Pres./Pub. Rel.: Joyce Carole; Gen. Mgr.Cleveland Branch: Cozzetta Ragland. (CD-Manufacturer/Distributor)
Label(s): (Owned) Great Lakes, S M H, Spirit Records of Nevada.

Castalia, (See New Worlde Records, Inc.).

Castle, (See Rob-Lee Music).

Castle Rock, (See K-Tel Int'l (USA), Inc.).

Cat Music Prodns., 43 S. Monsey Rd., Monsey, NY, 10952, (914) 352-2613. Pres., A & R: Catherine Bozzoni; Vice Pres.: Richard J. Marques.
Label(s): (Owned) Orchid, Electrik Rainbo, Martinique.
US Reps.: Cat Productions (Tallman,NY).

Catero Records, 1301 Chestnut St., San Carlos, CA, 94070, (415) 593-6720. Owner: Fred Catero.

Catfish, (See Antique-Catfish).

Castle Music, Inc., 2520 East 25th Pl., Tulsa, OK, 74114, (918) 745-2331. Pres.: Ben Ferrell; Vice Pres.: Jim Gilbert; Sec.: Eddie Everitt; Admn.: Chris Fuqua.
Label(s): (Owned) Castle Music, House of Kings.
US Reps.: Benson (Nashville, TN); Harrison House (Tulsa, OK).

Catman, (See Mirror Records, Inc.).

Catskill Mountain Records, Red Kill Rd., Fleischmanns, NY, 12430, (914) 254-4565. Pres: Barry Drake; Gen. Mgr.: Patricia Padlr. (CD-Manufacturer/Distributor)

Cavalcade, (See Westwood Entertainment Group).

Cayenne, (See Marsaint Music, Inc.).

Caytronics Record Corp., 401 5th Ave., New York, NY, 10016, (212) 889-0044.

Celebrity Licensing, Inc., PO Box 3731, Hollywood, CA, 90023, (213) 876-9615. Fax: (213) 851-8162. Pres.: Thomas Bonetti. (CD-Manufacturer/Distributor)

Celestial Harmonies, PO Box 32016, Tucson, AZ, 85751, (602) 326-3333. Fax: (602) 326-3333. Pres.: Eckart Rahn; Gen. Mgr.: Ethan Edgecombe; Office Mgr.: Charlotte Keller. Branch(es): Habsburgerplatz 2, 8000 Munchen 40, West Germany, (089) 33 20 78. Telex: (089) 33 57 19. Pres. Eckart Rahn; Office Mgr.: Silvia Texter. (CD-Manufacturer/Distributor)
Label(s): (Owned) Celestial Harmonies, Kunkuck; (Licensed) Fortuna.
US Reps.: Precision Sound Mktg. (Mountlake Terrace, WA); Rounder (Cambridge, MA); Gemini (Norcross, GA); Action Music (Brookpark, OH); Real to Reel (Sausalito, CA); Music Design (Milwaukee, WI); Backroads Dist. (Corte Madera, CA); Chidvilas (Boulder, CO); Devorss (Marina Del Rey, CA); Gourd Music (Santa Cruz, CA); Lifedance (Portland, OR); Music City Record Dist. (Nashville, TN); New Leaf (Atlanta, GA); Pyramid Dist. (Los Angeles, CA); Silo, Inc. (Waterbury, VT); CD One Stop (Bethel, CT); Wall to Wall Sound (Cinnaminsom, NJ).

Celluloid Records, 330 Hudson St., New York, NY, 10013, (212) 741-8310. Telex: 669253 (CELL). Fax: (212) 741-8786. Pres.: Jean Karakos; Gen. Mgr.: Dean Brownrout. (CD-Manufacturer/Distributor)
Label(s): (Owned) Mercenary, Moving Target; (Licensed) CBGB.
US Reps.: Pipeline (New York, NY).

Centaur Prodns., Inc., 12400 Moorpark St., #10, Studio City, CA, 91604, (818) 762-7417. Pres.: F. B. Swegal.
Label(s): (Owned) C.P.I..
US Reps.: Forerunner Dist. (Studio City, CA).

Centaur Records, PO Box 23764, Baton Rouge, LA, 70898, Fax: (504) 766-2390. Pres.: Victor Saches: Sec./Treas.: Jeffery P. LaFage. (CD-Manufacturer)
Label(s): (Owned) Centaur, Nebula.
US Reps.: Harmonia Mundi (Los Angeles, CA).
Int'l Reps.: PRT (United Kingdom); Sonnart Mecca (Australa); Music Tokyo (Japan); Jade (Tawian).

Center, (See Biograph Records, Inc.).

Century Prodns., Inc., 171 Washington Rd., Sayreville, NJ, 08872, (201) 238-5630. Owner: Mickey Yannich.

Century Records, Inc., 1429 Hawthorne St., Pittsburgh, PA, 15201, (412) 781-4557. Pres.: Edward J. Moschetti.
Label(s): (Owned) Star.

Cexton Records, PO Box 703, Placentia, CA, 92670, (714) 631-4074. Pres.: John Anello, Jr.

Cha-Cha Records, 15041 Wabash Ave., South Holland, IL, 60473, (312) 339-0307. Pres.: Donald L. DeLucia; Vice Pres.: Bob DeLucia.

Chalet Records/Friederich's Prodns., 8335 Sunset Blvd., Los Angeles, CA, 90069, (213) 650-8451. Telex: 194642. Chrmn.: Jean-Claude Friederich; Asst.: Angela Piervencenti.

Chameleon Music Group, 3355 W. El Segundo Blvd., Hawthorne, CA, 90250, (213) 973-8282. Telex: 4990518 S GOOD IMP. Fax: (213) 679-3395. Owner: Bob Marin; Owner: Richard Foos; Pres.: Stephen Powers; Publicity/Promotions: Chris Kamatani.
Label(s): (Owned) Chameleon; (Licensed) American, Cocteau, Dali, Epitaph, Independent Project, Innovative Communication, Lost Arts, Missing Link, Mountain Railroad, Murray Hill, Posh Boy, Rampant, Re Flyth, Sierra, Suite Beat, Vee Jay, Vodka, Voxx.

Champagne, (See Goldbond Recording Studio).

Chance, (See Tiki Ents., Inc.).

Chandos, (See Harmonia Mundi, USA).

Chapel, (See Bellaire Records; Fulmore Music Prodns.).

Charade Records, 1384 Sequoia Ave., Tulare, CA, 93274, (209) 686-2533. Pres.: Raymond A. Baradat; Vice Pres.: Sandra G. Baradat; A & R Dir.: Art Stewart; Promo.: Bob Dennison.
Label(s): (Owned) Charade, Faux Pas; (Licensed) Rooster Fish.

Charay, (See Le Cam Records).

Charity, (See Richtown/Gospel Truth Records, Tapes & Film Works, Inc.).

Charro, (See Axbar Records).

Charta Records, 44 Music Sq., East, Nashville, TN, 37203, (615) 255-2176. Pres.: Charlie Fields; Sec./Mktg.: Bernice Fields; Public Relations: Debbie Dean.
Label(s): (Owned) Delux.
US Reps.: AVI, Inc. (Nashville, TN).

Chase Music Group, PO Box 11178, Glendale, CA, 91206, (818) 507-4240. Pres.: William G. Stilfield; Mktg./Promo.: Ellen S. Cohn.
Label(s): (Owned) Chase Music Group.
US Reps.: California Record Dist.; Action Music Dist.; Music Dist., Inc.; Malverne Dist.; Select-A-Hits.

Chattahoochee Record Co., 15230 Weddington St., Van Nuys, CA, 91411, (818) 788-6863. Pres.: Chris Yardum; Prof. Mgr.: Andrg Duval. (CD-Manufacturer/Distributor)

Cheetah Club Prodns., 1304 N. Broadway, Melrose Park, IL, 60160, (312) 865-7749. Pres.: Dan De Pirro; Exec. Vice Pres.: Ted La Mantia; Exec. Vice Pres.: Frank Dellegge; V.P. Creative Affairs: Kevin Simon; Public Relations: Donald John Kozel.
Label(s): (Owned) Modern Wig.

Chuck Chellman Co., 1201 16th Ave. South, Nashville, TN, 37212, (615) 320-7287. Pres.: Chuck Chellman.

Chembo, (See Mena Ents., Inc.).

Cherry Records, PO Box 110264, Nashville, TN, 37222, (615) 834-4124. Pres.: Jake Brooks.
Label(s): (Owned) Cherry.

Cheryl Records Corp., 2980 W. 28th St., Brooklyn, NY, 11224, (718) 946-0840. Pres.: Robert Taylor; Vice Pres.: Jimmie McDuffie.
Label(s): (Owned) Cheryl.

Chess Records, 96 West St., Englewood, NJ, 07631, (201) 569-5170. Gen. Mgr.: Norman Schoenfeld.

Cheyenne Music Prodns., 3432 Highland Rd., Pontiac, MI, 48054, (313) 681-6468. Pres.: Anne Johnson Paddy; Vice Pres.: Richard Paddy; A & R/Consultant: Tom Dennis.
Label(s): (Owned) CMS.

Chi-Town Records, 2123 N. Seminary Ave., Chicago, IL, 60614, (312) 348-3730. Pres.: Carl A. Bonafede; Vice Pres.: Frank Pizani.

Chic Street, (See Sapphire Int'l, Inc.).

Chicago Polkas, 864 N. Ashland Ave., Chicago, IL, 60622, (312) 421-4372. Owner: Chet Schafer.

Childrns Cassettes, (See Caedmon).

Chimneyville, (See Malaco Records).

Chip 'n' Dale Music Publishing, (See Gene Kennedy Ents./World Int'l Group, Inc.).

Choice, (See Bainbridge Entertainment Co., Inc.).

Choice Records, Inc., 245 Tilley Pl., Sea Cliff, NY, 11579, (516) 671-7299. Pres.: Gerald S. MacDonald.

Chris C's, (See 3 G's Industries Inc.).

Christi, (See Le Cam Records).

Christian Artists Records, PO Box 1990, Thousand Oaks, CA, 91360, (805) 499-4306. Pres.: Cameron D. Floria; Gen. Mgr.: James Chaffee.

Christian Faith, (See Skylite-Sing, Inc.).

Christian Folk, (See Skylite-Sing, Inc.).

Christian World, Inc., 1215 N. Portland, Oklahoma City, OK, 73107, (405) 521-0777. Pres.: Mark Stevens; Sec./Treas.: Dominga Romard.

Christmas, (See Prince/SF Publications).

Christy, (See Americatone Records).

Christy Records, 726 Carlson Dr., Orlando, FL, 32804, (305) 644-3853.

Chrysalis Records, Inc., 645 Madison Ave., New York, NY, 10022, (212) 758-3555. Telex: 971860 Chrysalis NYK. Fax: (212) 319-0685. Pres.: Mike Bone; Senior Vice Pres. Int'l: Jeff Aldrich; Senior Vice Pres. Finance: Paul Hutchinson; Pres. Int'l: Doug Darcy; Vice Pres. Mktg.: Billy Bass. Branch(es): 9255 Sunset Blvd. #319, Los Angeles, CA, 90069, (213) 550-0171. Telex: 698212 Chrysalis LSA. Contacts: Jeff Laufer, Fran Musso. 12 Stratford Pl., London, W19AF, England, 011-4414082355. Telex: 21753 Chrsls G. Contacts: Doug D'Arcy, Roy Eldridge. (CD-Manufacturer/Distributor)
Label(s): (Owned) Chrysalis; (Licensed) Cool Tempo, Ensign.

Chuckie, (See LRJ/Little Richie Johnson).

Chuckle House Tapes, Inc., One Comac Loop, Ronkonkoma, NY, 11779, (516) 467-0600. Fax: (516) 467-0602. Pres.: Bruce A. Owen; Exec. Vice Pres.: F. L. Russo; Vice Pres.: Steve Owen. Branch(es): 48 Stewart Ave., Huntington, NY, 11743, (516) 421-0222, Exec. Vice Pres.: F. L. Russo. (CD-Manufacturer/Distributor)
Label(s): (Owned) Chuckle House Tapes Comedy/Audio, Chuckle House Tapes Comedy/Video.

Churchbell, (See Alvera Record & Music Publishing).

Chytowns, (See Jerma Records Co.).

Cicco Goldies, (See Cicco Prodns., Inc.).

Cicco Prodns., Inc., 25 West 38th St., New York, NY, 10018, (212) 391-8040. Telex: 6971506 CICCOUW. Fax: (212) 382-2561. Pres.: Claudio Colacicco; Sales: Veronica H. King. (CD-Distributor)
Label(s): (Licensed) Cicco Goldies.
US Reps.: Cicco (USA).
Int'l Reps.: Cicco (European).

Cimirron/Rainbird Records, Inc., 607 Piney Point Rd., Yorktown, VA, 23692, (804) 898-8155. Pres.: Lana Puckett; Vice Pres.: Kim Person.
Label(s): (Owned) Cimirron, Rainbird.

CineDisc, (See Intersound, Inc.).

Cinema Records, 812 W. Darby Rd., Havertown, PA, 19083, (215) 446-7100. Fax: (216) 446-7721. Pres.: Denny Somach. (CD-Manufacturer/Distributor)
Label(s): (Owned) Cinema.

Cinnamon Records/JWP Int'l, PO Box 4029, Winston-Salem, NC, 27105, (919) 723-1822. Gen. Mgr.: Jo Dread

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Circle, (See Jazzology Records, Inc.).

Circle City, (See Tyscot, Inc.; Words of Wisdom Ents. & Records).

Circle Sounds, (See Kenyan Entertainment Corp.)

Citadelle, (See Art Records Mfg. Co.).

City Pegion Records, PO Box 43135, Upper Montclair, NJ, 07043, (201) 857-2935, (201) 857-2557. Pres.: Richard Reiter.
Label(s): (Owned) City Pegion.
US Reps.: Optimism, Inc. (Los Angeles, CA).

City Street, (See Profile Records, Inc.).

Claiming Race Records, PO Box 2147, Sioux City, IA, 51104. Pres.: T. E. Eglin; Consultant: B. Miller.
Label(s): (Owned) Claiming Race.

Clark, (See Words of Wisdom Ents. & Records).

Clarus Music Ltd., 340 Bellevue Ave., Yonkers, NY, 10703, (914) 591-7715. Pres.: Selma Fass; Gen. Mgr./Vice Pres.: Bernie Fass.
Label(s): (Owned) Clarus Music, Ltd.

Clasica Moderna, Inc., PO Box 3666, Redondo Beach, CA, 90277, (213) 540-4443. Fax: (213) 542-2068. Pres./CEO: David Forman; Exec. Vice Pres./Gen.Mgr.: Bret Miller.
Branch(es): 308 Fern St., West Hartford, CT, 06119, (203) 236-1983. (CD-Manufacturer)
Label(s): (Owned) Clasica Moderna sonido y vision, Clasica Moderna sound & vision.
US Reps.: WEA Int'l/WEA Latina (Toluca Lake, CA).

Classic Records, Inc., 13 Moore St., Bristol, VA, 24201, (703) 466-8675. Pres.: Lee Dunbar; Gen. Mgr.: Bandy Brownlee.

Classical, (See Orion Master Recordings, Inc.).

Clay Pigeon Records(Div. of Clay Pigeon Int'l), PO Box 20346, Chicago, IL, 60620, (312) 778-8760.

Clean Cut, (See Rounder Records Corp.).

Clean Cuts, Inc., PO Box 16264, Baltimore, MD, 21210, (301) 467-4231. Pres.: Jack Heyrman; Vice Pres.: Tom Sitler. (CD-Manufacturer)
Label(s): (Owned) Clean Cuts.

Clementine, (See Luckie Street Records, Inc.).

Clifton, (See Relic Record Prodn., Inc.).

Clinky Top, (See Ron Dom Prodns., Inc.).

Clock, (See Doug Moody Prodns., Inc.).

Clone Records, PO Box 6014, Akron, OH, 44312, (216) 733-4885.

Clover, (See Quinto Prodns./Records).

Clover Patch, (See SQN Entertainment Software Corp.).

Club of Spade, (See Longhorn Records).

Coachella, (See Accent Records).

Coal Miners Music, Inc., PO Box 120369, Nashville, TN, 37212, (615) 3239-2220. Vice Pres.: Lorene Allen; Sec./Treasury: Louie Long; Copyright Admin.: Sandy Calvin.

Coast Music, 117 N. Las Palmas Ave., Los Angeles, CA, 90004, (213) 938-5482. Fax: (213) 933-1903. Pres.: Albert Marx; Vice Pres.: Patricia Nickerson. (CD-Manufacturer/Distributor)
Label(s): (Owned) AM-PM, Discovery, Trend; (Licensed) Musicraft.
US Reps.: CRD Dist. (San Fernando, CA); Action Music (Cleveland, OH); Music Ents. of MO (Maryland Heights, MO); Malverne (Long Island City, NY).
Int'l Reps.: D.A.M. (France).

Coast to Coast Music/Florida Int'l Records & Video, Inc., 1328 Rommey St., Jacksonville, FL, 32211, (904) 744-7774. Pres.: Fred Frank; A & R, Producer: Bill Ande; A&R, Prodns., Sales & Promo: Jane Wilson; A & R, Engineer: C. C. Orange. (CD-Manufacturer/Distributor)
Label(s): (Owned) Coast to Coast Music, Florida Int'l Records & Video Corp., Jazz Archives.
US Reps.: Encore Dist. (Long Island City, NY); Great Bay Dist. (Baltimore, MD); Central South Music Sales (Nashville, TN); Jerry Bassin, Inc. (Miami, FL).

Coastal Records, PO Box 350-370, Brooklyn, NY, 11235, (718) 891-0088. Pres.: Patricia Costa; Vice Pres.: Sal Polichetti.
Label(s): (Owned) Coastal.

Cobra, (See Paula Records).

Cobra Country, (See Country Music Int'l.).

Coconut, (See Airwave Records).

Cocteau, (See Chameleon Music Group).

Codex Int'l Records, 8004 Blue Ash Rd., Cincinnati, OH, 45236, (513) 752-4333. Pres.: Saul Halper.

Cosdiscos, (See Sonotone Music Corp.).

Cognito Prodns., PO Box 2439, Kalispell, MT, 59901, (406) 257-6079. Pres.: Doug Lee. (CD-Manufacturer/Distributor)
Label(s): (Owned) Cognito.

Coimbra, (See Penco Records, Inc.).

Coins Records, PO Box 4096, Leon Station, Tallahassee, FL, 32315, (904) 385-1302. Owner: H. J. Carter; Promo.: Lou Miller.
Label(s): (Owned) Coins.
US Reps.: Silco Prodns. (Tallahassee, FL).

Cold Chillin, (See Warner Bros. Records).

Coleman, (See Makedwde Records).

Collectable Record Corp., PO Box 35, Narberth, PA, 19072, (215) 649-7650. Fax: (215) 648-0315. Sales Mgr.: Melissa Greene; Prodn. Mgr. LP & Cassette: Mike Stefanik; Prodn. Mgr. Singles: Marcus Martin. (CD-Manufacturer/Distributor)
Label(s): (Owned) Collectables, Jerni; (Licensed) Four Seasons, Philles.
US Reps.: Encore Dist. (Long Island City, NY); City Hall (San Rafael, CA); Rounder Dist. (Cambridge, MA); Action Music (Cleveland, OH); Schwartz Bros. (Lanham, MD).

Collector Records, 1604 Arbor View Rd., Silver Spring, MD, 20902, (301) 949-2033.

Collectors' Series, (See CBS Special Products).

Collegium Sound, Inc., 35-41 72nd St., Jackson Heights, NY, 11372, (914) 426-8555. Pres.: Donald Wade; Vice Pres.: Jerry Epstein. (CD-Manufacturer)
Label(s): (Owned) Minstrel, Collegium.

Colonial, (See Stark Records & Tape Co.).

Colony, (See Otoao Records Co. Int'l Ltd.).

Columbia, (See CBS Records, Inc.).

Columbia Special Product, 51 W. 52nd St., New York, NY, 10019, (212) 975-4321. Vice Pres.: A. E. Shulman; Dir.: John Franks.

Column One Ltd., PO Box 4086, Springfield, MO, 65804, (417) 881-5015. Pres., Column One Records: Elizabeth Martin; Nat'l Dir/A &R (Borrowed): Lou Whitney.
Label(s): (Owned) Column One; (Licensed) Borrowed.

Combo, (See Rico Records Dist., Inc.).

Command Records, PO Box 1869, Hollywood, CA, 90078, (213) 466-3199. Exec. Vice Pres./Gen. Mgr: Kent Washburn; Dir., Promos/Admin.: Telisa Smith; Sales Mgr.: Leah Watson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Command; (Licensed) Inner Light, Message.
US Reps.: Richmond Bros.(Pennsauken, NJ); Malverne (Long Island, NY); Schwartz Bros. (Lanham, MD); Omega (Pisgah Forest, NC); Nova (Norcross, GA); Gemini (Norcross, GA); HL (Miami, FL); United In Spirit (Pinellas Pk., FL); New Day (Hendersonville, TN); Central South (Nashville, TN); Select O Hits (Memphis, TN).
Int'l Reps.: Micah Communications (Canada); Miracle Gospel (United Kingdom).

Communications, (See Word, Inc.).

Como, (See CA-Song Records).

Compact Disc Music Guild, (See All Disc Inc.).

Compleat Records (Compleat Entertainment Corp.), 21 Music Circ., East, Nashville, TN, 37203, (615) 255-8855. Telex: 558607. Pres./CEO: Charles Fach; Chariman of the Board: Irwin H. Steinberg; Vice Pres.: Henning Jorgensen; Dir. Pub./Promo./Prodn.: Sarah Sherrill Brosmer. Branch(es): 810 Seventh Ave., 12th Floor, New York, NY, 10019, (212) 333-8347. (CD-Manufacturer)
Label(s): (Owned) Compleat.
US Reps.: PolyGram Records (New York, NY).
Int'l Reps.: PRT (United Kingdom); Gresham Records (South Africa).

Compo Records, PO Box 15222, Oklahoma City, OK, 73155, (405) 677-6448. Pres.: Yvonne DeVaney; Gen. Mgr.: Sonny Lane. (CD-Manufacturer)

Compose, (See Third Ear Music Collection).

Composers Recordings, Inc., 170 West 74th St., New York, NY, 10023, (212) 873-1250. Chairman: Jack Prizzi; Pres.: David Olan; Managing Dir.: Howard Stokar; Dir. of Prodn.: Phillip Brown. (CD-Manufacturer/Distributor)
Label(s): (Owned) C R I.
US Reps.: One World Records (New York, NY).
Int'l Reps.: Jade Electronics (China).

Comstock Records, Ltd., PO Box 3247, Shawnee, KS, 66203, (913) 631-6060. Pres.: Frank Fara; Head of A & R: Patty Parker; Country Promos.: Esther Mack; A/C Promos., Int'l: Denise Mott.
Label(s): (Owned) Comstock, Paylode.

Concert-Disc, (See Everest Record Group).

Concord Concerto, (See Concord Jazz, Inc.).

Concord Jazz, Inc., PO Box 845, 2888 Willow Pass Rd., Concord, CA, 94522, (415) 682-6770. Fax: (415) 682-3508. Pres.: Carl E. Jefferson; Vice Pres.: Joan Kenston; Nat'l Sales & Mktg.: Joe Grippo; Promos. Dir.: Merrilee Trost; Prodn. Mgr.: Elizabeth Bell. (CD-Manufacturer/Distributor)
Label(s): (Owned) Concord Jazz, Concord Picante, Concord Concerto, The George Wein Collection, Crossover.

Concord Picante, (See Concord Jazz, Inc.).

Condor Classix, (See Azra Int'l).

Connection, (See Third Ear Music Collection).

Connisseur Series, (See Carolina Records Co.).

Connoisseur Society, (See In Sync Sound Labs, Inc.).

Constellation, (See Solar Records (Sound of Los Angeles Records, Inc.).

Contage'us, (See Honey Bee Recording Studio).

Contempo Vibrato Recordsings, 206 West 23rd St., New York, NY, 10011, (212) 929-4588. Pres./Treas.: Steve Satten; Vice Pres./Sec.: Susannah Satten.
Label(s): (Owned) Contempo Vibrato Recordings.

Contemporary, (See Fantasy, Inc.).

Contemporary Recording Studios, Inc., 724 Winchester Rd., Broomall, PA, 19008, (215) 544-5920. Pres.: John Russo; Vice Pres.: Lydia W. Ignacio; Managing Dir.: Jack Shisterman; Admin. Asst.: Caroline Hunt. (CD-Manufacturer/Distributor)
Label(s): (Owned) Contemporary Recording Studios, Inc. (CRS), Capra, Contemporary Record Society; (Licensed) Orion Master Recordings.

Continental Artist, (See The Frank Evans Record Group).

Continental Communications Corp., 450 Livingston St., Norwood, NJ, 07648, (201) 767-5551. Fax: (201) 767-8977. Pres./Sales/Int'l: Robert Schwartz; Exec. Vice Pres./A & R Promo.: Gene Schwartz; Vice Pres./Catalog A & R: Ernie Maresca. (CD-Manufacturer/Distributor)
Label(s): (Owned) Laurie, 3 C.

Continental Recordings, Inc., One Thompson Sq. #501, Boston, MA, 02129, (617) 241-5150. Pres.: Dan Flynn; Music Dir.: Dick Durante.
Label(s): (Owned) Cori.

Continental Recording Corp., 117 West 58th St., Suite 6D, New York, NY, 10019, (212) 541-6125. Pres.: David Preschel.
Label(s): (Owned) Continental, CRC, Bosstown.

Conversa-phone Language, (See Conversa-phone Institute, Inc.).

Conversa-phone Educational, (See Conversa-phone Institute, Inc.).

Conversa-phone Institute, Inc., 1 Comac Loop, Ronkonkoma, NY, 11779, (516) 467-0600. Telex: 238667 RAPID UR ATT PHONE. Fax: (516) 467-0602. Pres.: Edmund L. Owen; Vice Pres.: Bruce A. Owen; Sales Mgr.: Larry Sockell; Mgr.: Steve Owen. (CD-Manufacturer/Distributor)
Label(s): (Owned) Conversa-phone Educational, Betty White Dance.

Cook Laboratories, Inc., 231 Wilson Ave., Norwalk, CT, 06854, (203) 854-5900. Fax: (203) 866-2755. E-Mail: 1-800-553-2665. Pres.: William H. Irvine; Exec. Vice Pres.: Eric V. Flam; Mgr. Mktg.: Michelle Kennedy.
Label(s): (Owned) Cook.

Cookhouse Recording Studios, 10 S. 5th St., Suite 440, Minneapolis, MN, 55402, (612) 333-2067.

Cookin, (See Brainwaves Productions).

Cookin' Records, 26 Northern Ave., Harwich Port, MA, 02646, (508) 432-9070. Mgr.: Jack Sager.

Cool, (See Kent Music, Inc.).

Cool Tempo, (See Chyrsalis Records, Inc.).

Coombe Music Int'l Ltd., 38 Laurel Ledge Ct., Stamford, CT, 06903, (203) 322-1496. Fax: (203) 322-8201. Gen. Mgr.: Paul Tannen. Branch(es): 165-67 Willesden High Rd., London, VW10, United Kingdom, (01) 459-8899, Contact: Bobby Patrick.
Label(s): (Licensed) Coombe Music Int'l.

Copper Creek Records, PO Box 3161, Roanoke, VA, 24015, (703) 563-5937. Owner: Gary B. Reid.

Cord Records, PO Box 7422, Shreveport, LA, 71137, (318) 965-0781.

Cori, (See Continental Recordings, Inc.).

Corinthian Records, PO Box 6296, Beverly Hills, CA, 90212. Pres.: Paul Weston; Gen. Mgr.: Tim Westar. (CD-Manufacturer/Distributor)
Label(s): (Owned) Corinthian.
US Reps.: Records Ltd. (Los Angeles, CA); Rounder Records (Cambridge, MA); City Hall Records (San Rafael, CA).

Cornerstone Mgmt., 23 E. Lancaster Ave., Ardmore, PA, 19003, (215) 649-3530. Telex: 4900-00-88-56. Fax: (215) 649-6145. E-Mail: Cornerstone-US. Pres.: Steve Mountain. (CD-Manufacturer/Distributor)
Label(s): (Owned) Antenna.
US Reps.: Richmond Bros. (Pennsauken, NJ).

Cory, (See 3 G's Industries Inc.).

Cosmotone Records, PO Box 71988, Los Angeles, CA, 90071, (818) 578-1858. Pres.: Rafael Brom.
Label(s): (Owned) Cosmotone.

Cotton Row Recording dba New Memphis Music, Inc., 1503 Madison Ave., Memphis, TN, 38104, (901) 276-8518. Co-Owner: Ward Archer, Jr.; Co-Owner: Nikos Lyras; Studio Mgr.: Melanie W. Hunolt.

Cougar Records, 3125 19th St., Suite 217, Bakersfielf, CA, 93301, (805) 831-2165. Owner: Lillian M. Richardson; PR: Gerald O. Stuckey.
Label(s): (Owned) Cougar records.

Counterpoint, (See Everest Record Group).

County, (See Rebel Records).

Country Boy, (See Vokes Record Co.).

Country Bump, (See Ric Rac Records, div. of Ric Rac, Inc.).

Country Gold, (See Country Music Entertainment, Inc.).

Country Int'l Records, 23 Music Cir., East, Nashville, TN, 37203, (615) 327-4656. Pres.: Sherman Ford; Vice Pres./Sec.: J. G. Ford; A & R Dir.: Jake Payne.
Label(s): (Owned) Emkay, Ford, Merry-Go-Round; (Licensed) Tree Top.

Country-King, (See Sid Kleiner Music Ents., Inc.).

Country Music Int'l, PO Box 2144, Winnetka, CA, 91306, (805) 522-6045. Pres.: Don Bradley; Vice Pres.: Hal Bradley; Sales: Darren Thomas.
Label(s): (Owned) Americana, Bradley Bros. Records & Tapes, Cobra Country, Tex Mex.

Country Music Entertainment, Inc., PO Box 4234, Panorama City, CA, 91412,
Label(s): (Owned) Country Gold, Ivory.

Country 1, (See Blue Island Records).

Country Road, (See Music Ents./Crazy Cajun; Scene Prodns.).

Country Showcase America, 14134 Brighton Dam Rd., Clarksville, MD, 21029, (301) 854-2917. Pres. A & R: Francis Gosman; Vice Pres. Promo.: Bob Taft.
Label(s): (Owned) Country Showcase Amer., CSA.

Country Star Int'l, 439 Wiley Ave., Franklin, PA, 16323, (814) 432-4633. Pres.: Norman Kelly; Vice Pres.: Oliver Mersey; Sec. & Treas.: June L. Kelly.

World Radio History

Label(s): (Owned) CSI, Country, Mersey, Process.
Country Stream Records, 5053 Tholozan, Saint Louis, MO, 63109, (314) 352-4741. Pres.: Anthony R. Mazzola; A & R: Tony Day.
Label(s): (Owned) Bonnet, Faith.
Country in the City Records, 11114 Sterling, Romulus, MI, 48174, (313) 941-1907.
County Records, PO Box 191, Floyd, VA, 24091, (703) 745-2922. Owner: Dave Freeman; Prodn./Promo.: Gary Reid. (CD-Manufacturer/Distributor)
Label(s): (Owned) Rebel.
Cousins Music, 836 Drawin St., Charleston, SC, 29412, (803) 795-5612. Mgr.: Lou Cicchetti.
Covenant Recordings, Inc., 1345 S. Major St., Salt Lake City, UT, 84115, (801) 487-1096. Pres.: V. L. Kofford. (CD-Distributor)
Label(s): (Owned) Covenent Recordings; (Licensed) Alshire, C B S, Masterworks.
Cowboy Junction Flea Market & Pub Co., B.M.F., Hwy. 44-Junction 490, Lacento, FL, 32661, (904) 746-4754. Sec.: Elizabeth Thompson.
Label(s): (Owned) Cowboy Junction.
Cowboy, (See Arcade & Arzee Record Co.).
Cowgirl Records, PO Box 6085, Burbank, CA, 91510. Pres.: M. Kaye; Vice Pres.: A. Zedalis; Sales: M. Fitzgerald; Mktg. A & R: M. Cunningham.
Label(s): (Owned) Cowgirl.
Cozette, (See Jesse Boone Prodns.; Gwen Records Service).
Cozgem Records, PO Box 324, Northgate Station, Seattle, WA, 98125, (206) 932-6119. Owners: Tim Gemmill, Bob Cozzetti.
Cranberry, (See MCA).
Crazy Cajun, (See Music Ents./Crazy Cajun Records).
Creative Sound, (See Sonrise Records, Inc.).
Creative Sound Corp., 6290 Sunset Blvd., Suite 1026, Hollywood, CA, 90028, (213) 871-1010. Fax: (213) 871-2266. Pres.: Bob Cotterell; Opns. Mgr.: Sally Rosikranz; Mktg. Mgr.: Dave Peters. Branch(es): 725 Market St., Wilmington, DE, 19801. (CD-Manufacturer/Distributor)
Label(s): (Owned) Creative Sound, Sonrise, Trend Assoc.
Creative World, (See GNP Crescendo Record Co., Inc.).
Credence, (See WEC Industries, Ltd.).
Credo, (See Pathways of Sound, Inc.).
Creed, (See Nashboro Record Co.).
Crescendo Record Co., Inc., (See GNP Crescendo Record Co., Inc.).
Crescent Records, 8833 Sunset Blvd., #301, Los Angeles, CA, 90069, (213) 659-8464. Pres.: James R. Halper.
Criollo, (See LP Ventures, Inc.).
Criterion Music Corp., 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296. Telex: 284141 CRTM. Pres.: Michael H. Goldsen; Vice Pres.: Bo Goldsen.
Label(s): (Owned) Criterion, Granite Music Corp., Palm, Reo Tahiti, Tiare Tahiti.
US Reps.: Microphone Music (Honolulu, HI).
Critique Records, Inc., 400 Main St., Reading, MA, 01867, (617) 944-0423. Telex: 4430196. Fax: (617) 944-6872. Pres.: Carl Strube; Adim.: Linda S. Cataldo; A & R/Alternative Promo.: Jonathan Ross Lev; Nat'l Promo.: Rod Stevens; Promo./Pub. Rel. Dir.: Tara Interland. (CD-Manufacturer/Distributor)
Label(s): (Owned) Critique.
The Eddie Crook Co., PO Box 989, Goodlettsville, TN, 37072, (615) 851-1360. Pres./Owner: Eddie Crook; Co-Owner: Janice Crook; Promo.: Dave Wilcox. (CD-Manufacturer/Distributor)
Label(s): (Owned) Harvest, Morningstar, Wren.
US Reps.: Central South, (Nashville, TN); New Day, (Henersonville, TN); Dayton Record Service, (Portsmouth, OH); Journeymen Ents., (Springfield, MO); Handleman Dist. (Conyers, GA).
Crossfire, (See Oakridge Records).
Crossover, (See Concord Jazz, Inc.).
Crown, (See J/L Entertainment Group).
Crown Int'l Record Co., PO Box 19657, Chicago, IL, 60619. Pres.: A.K. Fridge; Mktg. Mgr.: Alexis Adams; A & R Dir.: Steven James; Vice Pres.: Arnetta Fridge.
Cruise, (See Art Records Mfg. Co.).
Crunge, (See Bagel Records).
Crush Music, (See K-tel Int'l (USA), Inc.).
Crypt Kicker, (See Ready To Rock Records).
Cyrstal Fire, (See Gumbo Int'l, Inc.).
Crystal Records, Inc., 2235 Willida Ln., Sedro-Woolley, WA, 98284, (206) 856-4779. Pres./A & R: Peter Christ; Vice Pres.: Linda Felver; Adv. Dir.: Sam Mundy. (CD-Manufacturer/Distributor)
Label(s): (Owned) Avant, Crystal, Poseidon; (Licensed) Genesis, Grenadilla, Wim.
US Reps.: Select Mktg. (Glen Ellyn, IL); Crystal Records (U.S.).
Int'l Reps.: John Goldsmith Compact Discs (England); Crystal Records (Int'l).
Crystol, (See CRS Inc.).
Cuneiform Records, PO Box 6517, Wheaton, MD, 20906. Telex: 275170 WTIUR. Fax: (215) 752-3703. Owner/A & R: Steven Feigenbaum; Gen. Mgr./Promo.: Joyce Nalewajk. (CD-Manufacturer/Distributor)
US Reps.: Bayside (San Rafael, CA); Kaleidoscope (Des Plains, Il); Important (Queen, NY).
Int'l Reps.: Disques AYAA (France); Record Peddler (Canada).
Curb Records, 3907 W. Alameda Ave., 2nd floor, Burbank, CA, 91505, (818) 843-2872. Telex: 350144. Fax: (818) 846-8435. Chrmn.: Mike Curb; Pres.: Richard W. Whitehouse; Vice Pres., Opns.: Marguerite Luciani. (CD-Distributor)
Label(s): (Licensed) MCA/Curb, RCA/Curb, Warner/Curb, Capitol/Curb.
Curtiss, (See Rock-A-Nash-Billy Records; Terock Records).
Curtiss Universal Record Masters, PO Box 4740, Nashville, TN, 37216. Pres.: Wade Curtiss; Sec.: S.D. Neal; Gen. Mgr.: D. Daniels.
Curtom Records of Atlantic, (See Ichiban Records, Inc.).
Cutting, (See Liaison Records).
Cutting Edge, (See Paul Gerry Ents.).
Cyclops Records, Inc., c/o B. Eisenberg, Esq., 273 Central Ave., White Plains, NY, 10606, (914) 946-7735. Pres.: Robert Fish.
Cygnet Records, Inc., PO Box 272749, Tampa, FL, 33688, (813) 961-8881. Pres.: Phillip A. Lopez.
Cyma, (See Marty Wilson Prodns., Inc.).
Cypher, (See Lucifer Records, Inc.).
Cypress Records, 1523 Crossroads of the World, Los Angeles, CA, 90028, Fax: (213) 465-3543.
US Reps.: A & M.

D

DB Records, 432 Moreland Ave., NE, Atlanta, GA, 30307, (404) 521-3008. Fax: (404) 521-3008. Pres.: Danny Beard; Gen. Mgr.: Randy Crittention.
Label(s): (Owned) DB, New Vision.
US Reps.: Capitol Records (USA Only); Caroline, City Hall, Dutch East, Important, Jem West, Kaleidoscope, Midnight, Pipeline, Richman Bros., Rounder, Rough Trade, Twin Cities, Venus, Performance.
D C Sound, PO Box 45, Bolivia, NC, 28422, (919) 253-5534. Owner: Stan Knowles.
Label(s): (Owned) D C Sound, D C Sound Country.
D C Sound Country, (See D C Sound).
DGJ Records, Inc., 2346 Winkler Ave., B-105, Fort Myers, FL, 33901, (813) 939-7783. Cable: DONJOMUS. Pres., Sales & Mktg.: Donald G. Johnson; Vice Pres.: Ronald C. Johnson; Dir., Promo.: Donn Johnson; Dir., Int'l: Armand Seva. (CD-Manufacturer/Distributor)
Label(s): (Owned) DGJ, DORO, SAM!; (Licensed) Discos Guitarra, Fonodisco, Oro.
D J's Choice, (See Fan & Ark Music).
DJ International, (See Liaison Records).
DJM Records, 1040 N. Las Palmas Ave., Los Angeles, CA, 90038, (213) 469-1940. Telex: 183056. President: Stephen James; Gen. Mgr.: Arthur Braun. (CD-Manufacturer/Distributor)
Label(s): (Owned) DJM.
Int'l Reps.: DJM Records (England).
DJO, (See Daran Records).
DLM Records, PO Box 4223, Tulsa, OK, 74159, (918) 584-8980. Pres.: Dick Loftin.
Label(s): (Owned) Bah Humbug Creations, DLM, DLM Recordings.
DMI Records, PO Box 1791, Independence, MO, 64055, (816) 229-7780. Pres., Prodn.: Dave Freeman; Mktg./Sales: Walt Hummel; A & R, Promo.: Duke Capps.
Label(s): (Owned) D M I.
DNA Int'l Records, PO Box 314, New York, NY, 10037, (212) 694-1234.
Label(s): (Owned) DNA Int'l, On Time; (Licensed) Poly Gram, Polydor, K-Tel Int'l.
US Reps.: Pearl (Brooklyn, NY); PolyGram (New York, NY).
DORO, (See DGJ Records, Inc.).
DRG Archive, (See DRG Records, Inc.).
DRG Records, Inc., 130 W. 57th St., New York, NY, 10019, (212) 582-3040. Cable: STETRECS, NEW YORK. Fax: (212) 459-9437. Pres.: Hugh Fordin; A & R/Prodn. Dir.: Van-John Sfridis; Vice Pres. Dist./Prodn.: Rick Winter; Controller: Iris Russell; Credit Admin.: Louiza Siouka. (CD-Manufacturer/Distributor)
Label(s): (Owned) DRG, DRG Archive, Stet; (Licensed) Disques Swing, Swing.
US Reps.: Bayside Record Dist. (El Cerito, CA); California Record Dist. (San Fernando, CA); MDI (Halton City, TX); Impact (Schiller Park, IL); Ladslipper (Durham, NC); Music Craft (Honolulu, HI); Rockbottom (Norcross, GA); Rounder Dist. (Cambridge, MA; Schwarts Brothers (Lanham, MD).
Int'l Reps.: Amigo Musikproduktion AB (Sweden); Avan Guard Music Pty., Ltd. (Australia); Import Music Service (The Netherlands); Int'l Record Dist. (Italy); Les Distribution Select (Canada); Media "7" (France); Target Records (United Kingdom); Victor Musical Industries (Japan); Import Music Service (Switzerland, Austria, West Germany).
D, (See H. W. Daily, Inc.).
DSP, (See Optimism, Inc.).
DTI Records, PO Box 6143, San Rafael, CA, 94903, (415) 883-8245. Owner/A & R: Derek Tracy.
Dacoa Int'l Record, Inc., 2210 Wilshire Blvd., #315, Santa Monica, CA, 90403, (213) 459-7946. Telex: 910 3436474. Pres.: Amelia S. Haygood; Vice Pres. Mktg/Sales: Micheal McClain; Sec./Treas.: Catherine B. Joap; Promo.: Jerome Stine; Vice Pres./A & R: Carol Rosenberger.
Dag, (See World Sound Records).
H. W. Daily, Inc., 3409 Brinkman St., Houston, TX, 77018, (713) 861-9251. Pres.: Don Daily; Sec./Treas.: H. W. Bud Daily. (CD-Manufacturer/Distributor)
Label(s): (Owned) D, Paid; (Licensed) Kikk.
Daisy, (See Sine Qua Non Cassettes & Records).
Dalcar Records, 15720 Ventura Blvd., Suite 419, Encino, CA, 91436, (818) 784-3661. Pres.: Forrest Norman Weiss. (CD-Manufacturer/Distributor)
Dali, (See Chameleon Music Group).
Damp Silk Records, 1913 Pepper St., Burbank, CA, 91505, (818) 891-1273. Pres.: John Ellis; Vice Pres.: Denis Farris.
Dan The Man Records, PO Box 702, Cleveland, OH, 44107, (216) 631-2548. Pres.: Daniel L. Bischoff; Vice Pres.: Sanron Taylor Bischoff; A & R: Danny Walton.
Label(s): (Owned) Dan The Man, Westbury.
US Reps.: Dan The Man Records (Cleveland, OH).
Dance-A-Thon, (See Hottrax Records).
Dance City Records, Inc., PO Box 171, Bronx, NY, 10473, (212) 823-6511. Contact: Michael Gomez; Contact: Frank Gomez.
Dance Classic, (See Vista Sounds).
Dance Floor, (See Vista Sounds).
Dance Record Dist., PO Box 404, Florham Park, NJ, 07932, (201) 377-1885. Pres.: Gail Shifrin; Vice Pres.: Brad Shifrin; Sec.: Steven Shifrin; CEO: Jerry Shifrin.
Label(s): (Owned) Folkraft; (Licensed) Educational Activities, Kimbo.
Dance-it, (See Airwave Records).
Dancin' On Air Prodns., Inc., 413 Cooper St., Camden, NJ, 08102, (609) 963-6473. Fax: (609) 964-3291. Controller: Frank Nise; Pres./Producer: Michael Nise.
Label(s): (Owned) Power Up.
US Reps.: Sutra Records (New York, NY).
Dancing Cat, (See Windham Hill Prodns., Inc.).
Dancing Tarantula, (See Darksilver Records & Filmworks, Inc.).
Danica Records, 417 S. Dearborn, #220, Chicago, IL, 60605, (312) 663-1370. Contact: Walter Paas.
Danskdisk, (See Lindbergh Records).
Dansan, (See Telemark Dance Records).
Daran Records, 4148 S. King Dr., Chicago, IL, 60653, (312) 624-4811. Pres.: James Shelton, Jr.; Mgr.: Darryl M. Shelton; A & R: Derrick Turner; Promo/Sales: Steve Kurchner; Promo.: Scott Price.
Label(s): (Owned) Daran, Ja-Wes, O'Retta, Rap, DJO, Randan.
Dark Hollow Records, 159 Madison Ave., Suite 2-G, New

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York, NY, 10016, (212) 576-1048. Managing Agent: Glen M. Schweitzer.

Dark Horse Prodns., 1729 North Third, Upland, CA, 91786, (714) 946-1398. Contact: Bill Huff.
US Reps.: Gemini (Atlanta, GA; Miami, FL); Malverne (Long Island, NY); Navarre Corp. (Los Angeles, CA; Minneapolis, MN); Selct-O-Hits (Memphis, TN); House Dist. (Kansas City, MO; Austin, TX); Associated (Phoenix, AZ).

Darksilver Records & Filmworks, Inc., PO Box 6397, Burbank, CA, 91510, (818) 846-6338, (818) 841-8332. Pres./C.E.O.: Michael Lee Thomas; Sr. Vice Pres., A & R: Curtis R. Weaver; Exec. Vice Pres.: Michael St. Angel; Legal/Bus. Affairs: Robert S. Greenstein. (CD-Distributor)
Label(s): (Owned) Dancing Tarantula, Darksilver, Longer Lasting.
US Reps.: Bainbridge Records (Van Nuys, CA).

Darva Records, 8914 Georgian Dr., Austin, TX, 78753, (512) 836-3194. Pres.: Roy Montgomery, Sr.; Vice Pres.: Rickey C. Montgomery; A & R: Joe Montgomery; Promo. Mgr.: Dick Culp.
Label(s): (Owned) Darva.

Date Line Int'l Records, 400 West 43rd St., Suite 5C, New York, NY, 10036, (212) 244-8148.

Dauphne, (See Dellwood Music Co., Inc.).

Dawn, (See Biograph Records, Inc.).

Dayspring, (See Word Australia).

Daystar Records, 3421 Courtleigh Dr., Baltimore, MD, 21207, (301) 521-4507. Pres.: Carroll R. Johnson, Jr.; Vice Pres. Promo.: Muriel A. Johnson; Prod'r: Wayne Watts.

Deadwood, (See Tar Heel Ents.).

Deaf Cat, (See King Music Services).

Debut, (See Fantasy, Inc.).

Deco, (See Ohio Records).

Dee-Bee Recording Service, 704 9th Ave., South, Myrtle Beach, SC, 29577, (803) 448-8091. Pres.: Stan Deppen; Sales Mgr.: Pat Gerrick; A & R: Judy Moats.
Label(s): (Owned) Dee-Bee; (Licensed) Sussannah, Renco.

Dee Jay, (See Vista Sounds).

Dee Joy recording Corp./Co., PO Box 3398 T.A., Los Angeles, CA, 90051, (213) 930-0930. (CD-Manufacturer/Distributor)
Label(s): (Owned) Dee Joy, West Coast, Black Gold Prodns., Third World.
US Reps.: Black Gold (Los Angeles, CA).

Deep Concept, (See Liaison Records).

Deep Purple, (See Warner Bros. Records).

Deep Roots, (See Koala Records, Inc.).

Deep Water Records, 270 N. Canon Dr., Suite 1006, Beverly Hills, CA, 90210, (213) 274-7249. Gen. Mgr.: Michael A. Mullen.
Label(s): (Owned) Deep Water.

Deesu, (See Gumbo Int'l, Inc.).

Def American, (See Geffen Records).

Del-A-Ron, (See GCS Records, Inc.).

Del Fi, (See Rhino Records, Inc.).

Delicious Vinyl, 7471 Melrose # 25, Los Angeles, CA, 90046, (213) 658-5048. Pres.: Michael Ross; Vice Pres. A & R: Matt Oike; Business Affairs: Rick Ross; Promos. /Mktg.: Steve Rifkino; Promos./Mgmt.: Orlando Aguillen. (CD-Manufacturer/Distributor)
US Reps.: Island Records, Inc. (New York, NY).

Delicious Vinyl, 7471 Melrose Ave. Stuite 25, Los Angeles, CA, 90048, (213) 658-7818, (213) 658-5048.

Dellwood Music Co., Inc., 87 Norwalk Ave., Whiting, NJ, 08759, (201) 350-4273. Pres.: Woodrow C. Gardella; Vice Pres.: Robert Gardella; Dir. Mktg.: Michael Gardella.
Label(s): (Owned) Dauphne, Dauphne.
Int'l Reps.: E.M.I. (United Kingdom).

Delmark Records, 4243 N. Lincoln Ave., Chicago, IL, 60618, (312) 528-8834. Pres.: Robert G. Koester; Mgr.: Steve Wagner. (CD-Manufacturer)
Label(s): (Owned) Delmark, Pearl; (Licensed) Grey Forest.
US Reps.: Action Music (Cleveland, OH); Bayside (El Cerrito, CA); Harbor (Liberty, NY); Hits Unlimited (Des Plaines, IL); House Dist. (Olathie, KS); Little Village (Oxford, MS); Master Takes (Whitehall, MI); Mill City (Minneapolis, MN); New Music Dist. (New York, NY); Old Fogey (Lansing, MI); Richman Bros. (Pennsauken,NJ); Rock Bottom (Norcorss, GA); Rounder Records (Cambridge, MA); Silo (Waterbury, VT); Tant Dist. (Montague, MI); Zim (Jericho, NY).

Delmarti, (See Don D. Sheets Prodns.).

Delos Int'l, Inc., 9244 Jordon Ave., Chatsworth, CA, 91311, (818) 718-6600. Fax: (818) 718-7656. Pres.: Amelia S. Haygood; Dir. Nat'l Sales: Rudi Simpson; Dir. Int'l Sales: Catharine Jaap. (CD-Manufacturer/Distributor)
Label(s): (Owned) Delos, Facet.

Delta Music Inc., 2008 Cotner Ave., Suite 2, Los Angeles, CA, 90025, (213) 479-0667. Fax: (213) 477-8387. Pres.: Michael McClain; Mktg. Dir.: Jerome Stine; Office Mgr.: Bob Hayman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Delta, Capriccio, M Master Digital, Jazzline, Laser Light.

Delux, (See Charta Records).

Deluxe, (See Muse Records).

Demon, (See Titan Records).

Denco, (See Rock-A-Nash-Billy Records, Terock Records).

Denim & Lace Prodns., Inc., PO Box 1917, Gallatin, TN, 27066, (615) 329-3380. Pres./A & R: Stan Cornalius; Vice Pres.: Hilka Marie Cornalius.

Denver, (See Big Scott Records).

Desert Morning Records, 41418 50th St. West, Quartz Hill, CA, 93536, (805) 943-4183. Owner/Gen. Mgr.: Robert Knox.

Designer, (See Four Winds Record Prodn. Co. Inc.).

Destiny Records, PO Box 2162, Sheffield Lake, OH, 44054, (216) 933-2059. Owner & Mgr.: Robert Sellers; A & R Dir.: Bob Jeffries.
Label(s): (Owned) Destiny, Ranbo.

Desto, (See C.M.S. Records, Inc.).

Detra, (See Makedwde Records).

Deutsche Grammophon, (See PolyGram Classics).

Deutsche Klassische, (See Record Guil of America).

Deutschmark, (See Record Guild of America).

Dharma Records, PO Box 615, 117 W. Rockland Rd., Libertyville, IL, 60048, (312) 362-4060. Pres.: Perry Johnson; Vice Pres.: Rick Johnson.
Label(s): (Owned) Dharma, Future, Rockland.

Diablo Record Co., 3518 Champlain Ave., Youngstown, OH, 44502, (216) 755-7794. Owner/Pres./A & R Dir.: Bill Schaffert.
Label(s): (Owned) Diablo.

Diamond Int'l, (See On Time Records, Inc.).

Dideca, (See Sonotone Music Corp.).

DigiTech, (See Sine Qua Non Cassettes & Records).

Digital Music Products, Inc., PO Box 15835, Stamford, CT, 06902, (203) 327-3800. Fax: (203) 323-9474. Pres.: Tom Jung; Vice Pres.: Jean Jung.

Digital To Disc, PO Box 1102, Burbank, CA, 91507, (213) 874-7656. Pres. & Owner: Peter Tevis; Gen. Mgr.: John Chandler.

Digital to Disc, (See Pet Records).

Digitrax, (See Hottrax Records).

Dimension 6, (See Sonic Arts Corp.).

Dimitri Music Co., 7859 Bastille Pl., Savern, MO, 21144, (301) 551-7761. Owner/Pres.: Robert H. Williams; Operations Mgr.: Chico Palomina; Producer: R. Jose Williams.

Dimsa, (See Orfeon Records, Inc.).

Dina, (See Joey Records, Inc.).

Dionn, (See Jamie/Guyden Distributing Corp.).

Dirks Music Group, Inc., 812 19th Ave. South, Nashville, TN, 37203, (615) 321-5566. Pres.: Dr. D.C. Dirks; Vice Pres.: Lynn Dirks; Contact: Dan Mitchell.
Branch(es): 4253 Arbor Gate, Ft. Worth, TX, 76133, (817) 294-2257, Label(s): (Owned) Premier One.
US Reps.: The Dist. Co. (Nashville, TN), Big State Record Dist. (Dallas, TX), Action Dist. (Eldersberg, MD).

Disc Trophy, (See PPX Ents., Inc.).

Discapon, (See Apon Record Co., Inc.).

Disco Mate, (See Jazz America Mktg.).

Discolando Records & Tapes Corp., 2112 Bergenline, Union City, NT, 07087, (201) 867-5598. Pres.: Orlando Bru.

Discomoda, (See Sonotone Music Group).

Disconet, (See Importe/12 Records).

Discos CBS Int'l, 2190 NW 89th Pl., Miami, FL, 33172, (305) 592-0045. Fax: (305) 591-1508. Vice Pres./Gen. Mgr.: Frank Welzer; Dir. Nat'l Sales/Promo.: George Zamora; Dir. A & R/West Coast: Jose Behar; Dir. A & R/East Coast: Angel Carrasco.
Branch(es): 1646 S. Vermont Ave., Los Angeles, CA, 90006, (213) 732-8265, Contacts: Jose Behar/Ruben Espinosa. 6322 Sovereign Dr., Suite 110, San Antonio, TX, 78229, (512) 342-9536, Contact: Ray Martinez. 49 East 52 St., New York, NY, 10022, (212) 840-3582, Contact: Diana Alvarez. 1001 Ponce de Leon Ave., San Juan, PR, 00907, (809) 725-6276, Contact: Rafael Cuevas/Alberto Mendoza. (CD-Manufacturer/Distributor)
Label(s): (Licensed) Cara, Orfeon, Profono.

Discos Fuentes, (See Sonotone Music Corp.).

Discos Guitarra, (See DGJ Records, Inc.).

Discos Mas Int'l (Mas Records Int'l), PO Box 27173, Detroit, MI, 48227, (313) 296-4908. Contact: Jake Salazar.

Discos Monica, (See Peer-Southern Organization).

Discos Victoria, (See Sonotone Music Corp.).

Discover, (See Coast Music).

Discus, (See Stanyan Record Co.).

Disko, (See Hitstown-Disko Record Corp.).

Disna, (See Otoao Records Co. Int'l Ltd.).

Walt Disney Records, 2600 W. Olive Ave., 10th Floor, Burbank, CA, 91505. Fax: (818) 845-4570. Vice Pres./Gen. Mgr.: Shelley Milles; Nat'l Sales Dir.: Bill Word; Mktg. Dir.: Mike Bessolo; Adv. & Sales Supv.: Sandy Spector. (CD-Manufacturer/Distributor)

Disneyland, (See Walt Disney Records).

Disneyland Vista, (See Mena Ents., Inc.).

Disques Dual, PO Box 4395 Station A, Portland, ME, 04101, (207) 799-8711. Pres.: John Etnier; Mgr.: Nancy Caragol. (CD-Manufacturer/Distributor)
Label(s): (Owned) Disques Dual, The Same Record Company.

Disques Swing, (See DRG Records, Inc.).

Distinct, (See Westwood Entertainment Group).

Dixieland Jubilee, (See GNP Crescendo Record Co., Inc.).

Dr. Jazz, (See Teresa Gramophone Co. Ltd.).

Dog Gone Records, PO Box 1742, Athens, GA, 30603, (404) 549-8279. Contact: Jefferson Holt.

Ron Dom Prodns., Inc., 2114 New Orleans St., New Orleans, LA, 70119, (504) 283-8459, (504) 944-6075. Pres. & Gen. Mgr.: Ronald Jones; Prof. Mgr.: Marylin Jones; A & R & Sound Mixer: Anatole Domino; Agent: Joe Jones, Sr. (CD-Manufacturer/Distributor)
Label(s): (Owned) Boo, Clinky Top, Marylin.
US Reps.: M & J Dist. (Lake View Terrace, CA).

Domalito, (See Recorded Treasures, Inc.).

Dominion, (See K-Tel Int'l (USA), Inc.).

Domino Records, 4209 NW 49th Dr., Tamarac, FL, 33319, (305) 494-6636. Pres./Gen Mgr.: Joe Bollon.

Don-Mar, (See Casa Grande Records).

Dooto, (See Dootone).

Dootone, 121 S. Hope St., Suite 334, Los Angeles, CA, 90012, (213) 628-7768. Pres.: Dootsie Williams; Vice Pres./Sec.: Jo Williams.
Label(s): (Owned) Authentic, Dooto.

Doray Recording Group, PO Box 101441, Nashville, TN, 37210, (615) 360-7883. Pres.: H. G. Jones; Mgr., Mktg., Sales: E. C. Jones; Promo., A & R: D. C. Crawford.
Label(s): (Owned) Doray, Fiesta, Shasta, Verde.
US Reps.: Big State, Handlemans, (Dallas, TX).

Dore Records, 1608 Argyle, Hollywood, CA, 90028, (213) 462-6608. (CD-Distributor)

Doric, (See The Organ Literature Foundation).

Dorn, (See AKO Records).

Double "H", (See Periscope Record Co.).

Double A, (See Sarg Recording Co.).

Double Feature, (See Musicor Records).

Down A Dusty Road, (See Hummingbird Recording Co., Inc.).

Down South, (See King Walk, Inc.).

Doxa, (See Parallax Records).

Dragon Records, Inc., 872 Morris Park Ave., Bronx, NY, 10462, (212) 792-2198. Pres./Gen Mgr.: Vicnent J. Gagliano; A & R Dir.: A. Badale; Dir/Developer New Talent: M. Semos.
Label(s): (Owned) Agon, Dragon.

Drake Music Group/First Generation Records, 648 W. Iris Dr., Nashville, TN, 37204, (615) 269-6922. Pres.: Pete Drake; Sec./Treas., Admin.: Rose Drake.

Dre-Mar Records, 651 South 52nd St., Philadelphia, PA, 19143, (215) 476-0919. Contact: Gene Lawson.

Dream Sequence Music, Ltd., PO Box 2194, Charlottesville, VA, 22902, (804) 295-1877. Pres.: Richard J. McNoldy; Vice Pres.: Kathy McNoldy.
Branch(es): 24 Peterborough St., Boston, MA, 02215, (617) 266-7828, Label(s): (Owned) Dream Sequence Music, Ltd.

Dreamstreet Records, PO Box 193, Hohokus, NJ, 07423, (201) 337-1869. Pres.: Howard S. Kenyon.
Label(s): (Owned) Dreamstreet.
US Reps.: City Hall Records, Inc. (San Rafael, CA); Northcoutry Dist. (Redwood, NY); Harbor Record Export (Liberty, NY).

Driftwood Records, PO Box 19288, Kingsport, TN, 37662, (615) 349-6860. Pres.: Margaret Yednak; A & R: Sundown Pete.
Label(s): (Owned) Driftwood.
Int'l Reps.: Bear Family Records (West Germany).

Drum-Boy, (See Jay Jay Record & Tape Co.).

Drum Records, Inc., 909 8th Ave. N., Fargo, ND, 58102, (701) 235-8551. Pres.: Thomas J. P. Conoboy; Vice Pres./Treasurer: G. R. Conoboy; Secretary: Warren Anderson.
Label(s): (Owned) Drum.

Duke Street, (See Soundwings, Inc.).

Dukes of Dixieland, (See Happy Hour Music).

Charles Dumount & Son, Inc., 22 Springdale Rd., Box 2810, Cherry Hill, NJ, 08034, (609) 424-5813. pres.: Charles J. Dumont; Gen. Mgr.: Micheal S. Dumont.

Dunk Yer Funk, (See JDC Records, Inc.).

Duplex Sound Studio, 260 W. Broadway, Apt. 2 & 3, New York, NY, 10013, (212) 334-8444. Co-Pres.: Eumir Deodato; Co-Pres.: Charles Newmark.

Dupuy Records, Inc., 10960 Ventura Blvd., Studio City, CA, 91604, (818) 980-6412. Pres.: Pedro Dupuy; Vice Pres.: Gordon Gilman; Sec.: Gerd S. Aschendorf; A & R: Emilio S. Archibeque; Lawyer: Alfred W. Schlesinger.

Durban, (See Sugarfoot Prodns.).

Dyer-Bennet Records, 792 Columbus Ave., New York, NY, 10025, (212) 866-3673. Mgr.: Harvey Cort.
Label(s): (Owned) Dyer-Bennet.

Dynamic Records, 70 Rainey St., Austin, TX, 78701, (512) 474-8165. Pres.: Miller Sparks.

Dynamite, (See Tar Heel Ents.).

Dynamo, (See Musicor Records).

Dynasty Records, Inc., 3316 Peidmont Rd., Atlanta, GA, 30305, (404) 266-8223. Pres.: Ethel Tigner; Chrmn. of Board: James Tigner; Vice Pres. Mktg: Anthony Stenson; Prodn. Mgr.: Tony Williams; Advertising Dir.: Thomas Betts.

Dyno, (See RTV Sales Corp.).

E

"E", (See West Records).

ECM, (See PolyGram Classics).

EG, (See JEM Records Group of Co.).

EJ Records, 5863 N. Kenmore St., Chicago, IL, 60660, (415) 332-6363.

E.L.J. Record, 1344 Waldron, St. Louis, MO, 63130, (314) 863-3605. Pres.: Eddie L. Johnson; Prof. Mgr.: William Johnson.

World Radio History

EME Records, 454 Alps Rd., Wayne, NJ, 07470, (201) 694-3333. Pres.: Richard Zielinski; Vice Pres.: Martin Kopec.

EMI-Manhattan, 810 Seventh Ave., New York, NY, 10019, (212) 603-8600, Fax: (212) 603-8681.
Branch(es): 6920 Sunset Blvd., Los Angeles, CA, 90028, (213) 461-9141. Fax: (213) 461-1543.

EMI Deutsche Harmonia Mundi, (See Angel Records).

ERA, (See K-Tel Int'l (USA), Inc.).

ESP Disk, Ltd., PO Box 46, New York, NY, 10018.

ETR, (See Euro Tec Records).

ETS Record Co., PO Box 932, Honolulu, HI, 96808, Owner: Richard Riccio; Gen. Mgr.: Ed Dorman. (CD-Distributor)
Label(s): (Owned) ETS.
US Reps.: Industrial Electronics (HI).

EXU Records, 4002 Liggett Dr., San Diego, CA, 92106, (619) 226-4152. Pres.: Douglas Foxworthy.
Label(s): (Owned) EXU.

EMPAK, PO Box 448, Chanharseu, MN, 55317, (218) 474-5282.

Eagle, (See Pet Records).

Eagle Int'l Records, 4416 Eaton's Creek Rd., Nashville, TN, 37218, (615) 876-1729. Fax: (615) 244-4314. Pres.: D. M. Haddock; Vice Pres.: Dee Bolling; Sales: C. L. Wiggins; Sales/Promo.: D. M. Haddock. (CD-Manufacturer/Distributor)
Label(s): (Owned) Inglewood; (Licensed) Bradley Bros., Green Gold, Playback, Silver Dollar, Symbol.
Int'l Reps.: Record Corner (London, England); American Albums (Tokyo, Japan); Country Records (Switzerland); Country Records (Sweden); Western Song (Sweden).

Eagle Mt. Int'l Church, PO Box 699, Newark, TX, 76179, (817) 489-2226. Label Head: Win Kutz; Mktg. Dir.: Loren Johnson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Heirborne, KCP, Sozo.

Eagle Records, Inc., PO Box 33, Nashville, TN, 37202, (615) 269-6600. Fax: (615) 329-1689. Pres.: Marc Shaffer; Vice Pres./A&R: Kenny Earl; Vice Pres./Promos.: Richard Osso. (CD-Manufacturer/Distributor)

The Early Morning, (See Hummingbird Recording Co., Inc.).

Earth Records & Video, Rt. 3, Box 57, Troy, AL, 36081, (205) 566-7932. Contact: Eddie Toney.
Label(s): (Owned) Earth.

Earwig Music Co., Inc., 1818 W. Pratt Blvd., Chicago, IL, 60626, (312) 262-0278. Pres.: Michael Robert Frank.
Label(s): (Owned) Earwig.
US Reps.: Bayside Dist. (El Cerrito, CA); Lifedance (El Cerrito, CA); Mill City Music (Minneapolis, MN); Paradigm (Minneapolis, MN); Richman Bros. (Pennsauken, NJ); Rounder (Cambridge, MA); Silo (Waterbury, UT); Tant Ents. (Montague, MI).

East River, (See Airwave Records).

East Star, (See Majega Records).

Easy Chair Records, 2913 95th St., Lubbock, TX, 79423, (806) 745-5992. Pres.: Bill Gammill; Vice Pres./A & R: Russ Murphy.
Label(s): (Owned) Easy Chair.

Easy Street, (See Liaison Records).

Eat Records (div. of the Phone Co., Inc.), 400 Essex St., Salem, MA, 01970, (617) 744-7678. Telex: ITT 4996804. Pres./A & R: Dan Rose; Vice Pres./Field Rep.: David H. Simonds.

Echo Records, 824 83rd St., Miami Beach, FL, 33141, (305) 865-8960. Label(s): (Owned) Echo, Asdan.

Eclipse Records (Galaxie III Studios), 118 5th St., Taylorsville, NC, 28681, (704) 632-4735. Pres.: Harry Deal. Sec.: Geneva Deal.

Ed n Ruth Recordings, Inc., 200 Carleton Ave., E. Islip, NY, 11730, (617) 655-8635. CEO: Edwin Jacobson; Pres.: Jeffrey Jacobson; Vice Pres. A & R & Mktg.: Michael Jacobson; Vice Pres.: Ruth Jacobson.
Label(s): (Owned) Ed n Ruth Recordings, Inc., Moo Studios, Pig Melbo, Prodns.

Eden, (See Juke Box Records).

Edible Records, 802 E. California, Urbana, IL, 61801, (217) 384-7227. Pres.: Phil Strang; Vice Pres.: Chris Stefan.
Label(s): (Owned) Edible, Milk & Cookies.

Editions EG, (See Passport Records).

Educational Activities, (See Dance Record Dist.).

Eggplant Records, 3008 Beldgen Dr., Los Angeles, CA, 90068, (213) 469-2719. Owner, Producer: Nick Therry; A & R, Creative Dir.: Forrest "Bud" Mathis. (CD-Manufacturer/Distributor)
Label(s): (Owned) Spinit.

El-Colbert, (See Kisron Elyon Records).

Elation Records & Tapes, 16056 E. Brandt Rd., Lodi, CA, 95204, (209) 957-1813.

Electric Records, Inc., 54 Music Sq. East, Suite 300, Nashville, TN, 37203, (615) 242-5588. Pres.: Tommy Gramuglia; Vice Pres./A&R: Jerry West; Sec.: Brad McCuen. (CD-Manufacturer/Distributor)
Label(s): (Owned) Electric, Oakhill.

Electric Planet Prodns., PO Box 122, New York, NY, 10276, (212) 228-5338. Pres.: Clive M. Stevens; Press/Promo. Dir.: Cristina Ruiz.
US Reps.: Win Records (Long Island City, NY); Passport /Jem Records & Tapes (S. Plainfield, NJ); House Distributors (Kansas City, MO).
Int'l Reps.: EFA/Frog Records (W. Germany); Non Stop/ Many Records (Italy).

Electrik Rainbo, (See Cat Music Prodns.).

Elektra/Asylum/Nonesuch Records, 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-7200. Chairman: Bob Krasnow; Exec. Vice Pres.: Aaron Levy; Sr. Vice Pres. Mktg.: Mike Bone; Vice Pres. Sales: Bill Berger; Vice Pres. Bus. Affairs: Gary Casson.

Elephant Records, c/o Silo, Inc., S. Main St., Box 429, Waterbury, VT, 05676, (802) 244-5178. Pres./Owner: Joan Pelton; Sales Mgr.: Will Forest; Mktg.: Steven MacArthur.

Elevation Ents., Inc., PO Box 8435, Boston, MA, 02114, (617) 547-2557. Pres.: Geraldine Hamlin; Vice Pres. & Treasurer: Michael Gallie; Vice Pres. A & R: John Thomas.
Label(s): (Owned) Elevation.

Elite, (See Sociedad Int'l de Sonido).

Elm, (See Granada Records).

Emarcy, (See PolyGram Classics).

Ember, (See Bulldog Records).

Emerald, (See C.A. Records).

Emergency, (See Profile Records, Inc.).

Emergency Records & Filmworks, Inc., 915 Broadway, Suite 1607, New York, NY, 10010, (212) 777-3200. Telex: 238794 EMRE. Pres.: Sergio Cossa; Exec. Vice Pres.: Curtis Urbina; Exec. Admin. Asst.: Judy Russell; A & R Dir.: Piero Colasanti; Gen. Mgr.: Costance Sullivan.
Label(s): (Owned) Emergency, Fuschia Int'l, Rambo.
Int'l Reps.: Musicdisc (Argentina); Bellaphon (Austria, Germany, Switzerland).

Emeritus, (See Intercon Music Corp.).

Emkay Records, 10622 Commerce Ave., Tujunga, CA, 91042, (818) 352-7155. Owner/Pres.: Kent Washburn; Admin. Asst.: Barbara Scott; A & R: Gary Washburn.
Label(s): (Owned) Emkay.
Int'l Reps.: Move Records (Scotland).

Empire Records & Tapes, 760 W. Sample Rd., Pompano Beach, FL, 33064, (305) 943-9865. Pres.: Josh Noland; Vice Pres. & Treas.: Anne Noland; Promo. Mgr.: Richie Johnson; Empire.

En Pointe Inc., 182 S. Raymond, Pasadena, CA, 91105, (818) 405-1409. Pres.: Jeffery Weber; Vice Pres.: John Cadenhead; Dir.: Gene Shively; Sec.: Fred Mitchell; Gen. Mgr.: Jennifer Strub. (CD-Manufacturer/Distributor)
Label(s): (Owned) En Pointe; (Licensed) New Horizons, Stark Raving.

Encore Records, PO Box 343, Santa Monica, CA, 90401, (213) 393-3950. Pres./Gen. Mgr./Prof. Mgr: Irvin A. Brock.

Energy, (See Bulldog Records).

Enforcer Records, 453 Seminole Rd. # 20, Radcliff, KY, 40160, (502) 351-0289. Mgr. A & R: Barry C. Drake.
Label(s): (Owned) Enforcer; (Licensed) Kozmic.

Enigma Entertainment Corp., 1750 E. Holly Ave., El Segundo, CA, 90245, (213) 640-6869. Telex: 503809 ENIGMA LA. Fax: (213) 640-9342. E-Mail: ENIGMA US. CEO: William Hein; Pres.: Wesley Hein; Vice Pres.: James Martone; Gen. Mgr. Enigma Int'l: Laura Annick.
Branch(es): 16A Challis Ave., Potts Point, Sydney 2011, 2011, Australia, 61-2-356 2244. Telex: E Mail: THOMAS AA. Pres.: Russell Thomas. 2183 Dunwin Dr., Mississauga, ON, L5L 3S3, Canada, (416) 828-6121. Gen. Mgr.: Derrick Ross. (CD-Manufacturer/Distributor)
Label(s): (Owned) Enigma, Restless, Intima, Synthicide, Medusa,; (Licensed) Metal Blade.

Enja Records (Muse Records, USA), 160 West 71st St., New York, NY, 10023, (212) 873-2020. Pres.: Joe Fields.

Ensign, (See Chrysalis Records, Inc.).

Entertainment Industry Series, (See Seven Arts Press, Inc.).

Entertainment Mgmt. Records, 454 Alps Rd., Wayne, NJ, 07470, (201) 694-3333. Pres./A & R: Richard Zielinski; Vice Pres.: Martin Kopes; Dir. Public Relations: Sandra Bertrand; Mgr.: Woody Zangaro.

Entr'Acte, (See Fifth Continent Music Corp.).

Environments, (See Syntonic Research Inc.).

Epic, (See CBS Records, Inc.).

Epiphany Records, Inc., PO Box 31125, San Francisco, CA, 94131, (415) 331-5139.

Epitaph, (See Chameleon Music Group; Vee-Jay Int'l).

Epoch Universal Publications, 10802 North 23rd Ave., Phoenix, AZ, 85029, (602) 864-1980. Pres.: Ray Bruno; Exec. Vice Pres.: David Serey; Dir. (Canada): Henry Papale; Sales: Bill Arfa.

Equa Records, 1800 Mowry Ave., Fremont, CA, 94538, (415) 794-6633. Pres.: Dr. Warren M. Johnson; Vice Pres.: Sandra Johnson; Promo. Dir.: Robert Jackson.
Label(s): (Owned) Equa.

Eric Records, 1120 Crown Point Rd., Westville, NJ, 08093, (609) 848-1900. Telex: 494-6667(ARS-INC). Pres./Buyer: William R. Buster, Jr.; Vice Pres.: Antony W. Colombet.
Label(s): (Owned) Eric.

Esar Records, 955 Venture Ct., Sacramento, CA, 95825, (916) 929-9181. Pres.: Bill Rase; Vice Pres.: Lor. Rase; Secretary: Shirley Rase; Prodn. Mgr.: Esther Marchoft. (CD-Manufacturer/Distributor)
Label(s): (Owned) Esar.

Escape Records, 606 Edmondson Ave., Baltimore, MD, 21230, (301) 547-2438.

Esoteric, (See Optimism, Inc.).

Espree Records & Cassettes, 1100 Glendon Ave., Suite 1121, Los Angeles, CA, 90024, (213) 824-3333. Pres./Prof. Mgr.: Joseph I. Kessler.
Label(s): (Owned) Espree.

Estate Records, 1106 E. Ste. Catherine St., Louisville, KY, 40204, (502) 637-2877. Pres.: John V. Heath, II; Vice Pres.: John V. Heath, III.
Label(s): (Owned) Estate, Hillview.

Eterna, (See Lyrichord Discs, Inc.).

Ethnic Folk Arts Ctr., 325 Spring St., New York, NY, 10013, (212) 691-9510. Dir.: Ethel Raim; Dir.: Martin Koenig; Mktg./Sales Dir.: Howard Weiss; Order Dept.: Joyce Gluck.
Label(s): (Owned) Ethnic Folk Arts Ctr., Balkan Arts.

Etowah Records, 414 Fourth St., Attalla, AL, 35954, (205) 538-7788. Owner: Bob Jones.

Euphonic, (See Shelder Assoc.).

Euphoria Records, 90 Shirley Ave., Revere, MA, 02151, (617) 284-9707. Owner: Howard Cook.

Euro Tec Records, PO Box 3077, Ventura, CA, 93006, (805) 658-2488. Pres.: Bruce Caplin; Vice Pres. Publicity: Rocky Stroup; Vice Pres. A & R: Jenifer Zurick. (CD-Distributor)
Label(s): (Owned) Euro Tech, ETR.

Europa, (See Fiesta Record Co., Inc.).

Euthanasia Int'l, (See Art Attack Records, Inc.).

The Frank Evans Record Group, PO Box 6025, Newport News, VA, 23602, (804) 595-9000. Pres.: Frank Evans; Exec. Vice Pres.: Chase Von Fremd; Dir. A & R Rel.: Brian Norcross; Gen. Mgr.: Bruce Rader.
Label(s): (Owned) Continental Artist, Parquet, Peninsula Artist, Premiere Artist.

Evatone Soundsheets, Inc., 4801 Ulmerton Rd., Box 7020, Clearwater, FL, 33518, (813) 577-7000. Owner: Richard Evans.

Everest Record Group, PO Box 6999, Beverly Hills, CA, 80212, (213) 557-0309. Fax: (213) 557-2662. Pres.: B. C. Solomon.
Label(s): (Owned) Archive of Folk & Jazz Music, Concert-Disc, Counterpoint, Everest, Hi-Fi, Legacy, Olympic, Period, Tradition.

Everything, (See Virtue Records).

Exact, (See Alshire Int'l, Inc.).

Excalibur Records, 6922 Hollywood Blvd., Suite 220, Hollywood, CA, 90028, (213) 463-0056. COE: Mike Kelly; Vice Pres.: Terence Bunn; Vice Pres.: Demetraic Collins.
Label(s): (Owned) Excalibur.

Excello, (See Nashboro Record Co.).

Executive, (See KAM Executive Records).

Executive Prodns., PO Box 4123, Coviena, CA, 91723, (818) 331-9437.

Exit Records, 9844 Business Park Dr., Sacramento, CA, 95827, (916) 361-3652. Telex: 6004183. Chief Exec. Off.: Mary Neely; Exec. Coord.: Jan Volz.

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Label(s): (Owned) Exit.
US Reps.: Island Records (New York, NY).

Expansion Records, PO Box 996, Cardiff by the Sea, CA, 92007, (619) 944-3456. Pres.: Richard Del Maestro.

Experience Anonymes, (See Lyrichord Discs, Inc.).

Extra Sensory Prodns., PO Box 11377, Richmond, VA, 23230, (804) 285-8588. Pres./A & R: Martin Gary; Sec./Treas.: Kathleen Gary. (CD-Manufacturer/Distributor)
Label(s): (Owned) Groove, Beach.

F

FMC, Ltd., (See Vandor Motion Pictures, Phonorecords, and Music Pub. Group).

FSM Pantheon Records, (See Pantheon Music Int'l, Inc.).

FSR, (See Fidelity Sound Recordings).

F.W.P., (See Worldwide Audio Video Ent. (WAVE).

FXL Records, PO Box 16540, 7766 NW 44th St., Sunrise, FL, 33318, (305) 741-7766. Pres.: Frank Loconto; Exec. Vice Pres.: Phyllis Finney Loconto; Vice Pres.: Bill Dillon; Vice Pres.: Pete Lane. (CD-Manufacturer/Distributor)
Label(s): (Owned) FXL, True Friends.

F & L Records, 1618 16th Ave., South, Nashville, TN, 37212, (615) 292-3611. Pres.: Bobby Fischer.
Label(s): (Owned) F & L, Progress.

FEL Publications, 2545 Chandler, Las Vegas, NV, 89120, (702) 736-9420. Pres.: Dennis J. Fitzpatrick; Sec.: Mary Fitzpatrick.

FMI Records, (See Q.E.D. Press of Ann Arbor, Inc.).

Fables-Kenneth Patchen, (See Green Tree Records).

Facet, (See Delos Int'l, Inc.).

Factory Beat, (See R & R Records, Inc.).

Factory Beat Records, Inc., 521 Fifth Ave., New York, NY, 10175, (212) 757-3638. Pres.: Rena L. Feeney; Vice Pres.: Billy Nichols; Sec.: William A. Feeney; Treas.: Chris S. Feeney.
Label(s): (Owned) Factory Beat, R & R/Ren-Rom.
US Reps.: Win Records (Long Island City, NY); Pearl Record Dist. (Brooklyn, NY).

Fairmont Records, PO Box 3392, Santa Monica, CA, 90403, (213) 391-7833. Owner: Dave Caughren.

Faith Records, (See Country Stream Records).

Falcon, (See House of Falcon, Inc.).

Falconer Records, PO Box 2217, Inglewood, CA, 90305, (213) 644-8182. Pres.: L. S. Falconer.

Famous Door Records, 141-10 Holly Ave., Flushing, NY, 11355, (718) 463-6281. Owner: Harry Lim; Sales: Kathy Schulz. (CD-Manufacturer/Distributor)
US Reps.: North Country Distributors (Redwood, NY); City Hall Distributors (San Rafael, CA).

Fan & Ark Music, 3023 Nolensville Rd., Suite G, Nashville, TN, 37211, Owner & Producer: Frank Armes; A & R: C. F. Armes.
Label(s): (Owned) D J's Choice, Pepper Corn.

Fantasy, Inc., Tenth & Parker Sts., Berkeley, CA, 94710, (415) 549-2500. Telex: 171312. Fax: (415) 486-2015. Pres.: Ralph Kaffel; Board Chrmn.: Saul Zaentz; Exec. Vice Pres.: Philip R. Jones; Exec. Vice Pres. Finance: Frank Noonan; Exec. VP/Bus. Affairs: Albert M. Bendich. (CD-Manufacturer/Distributor)
Label(s): (Owned) Contemporary, Debut, Fantasy, Galaxy, Good Time Jazz,, Milestone, Original Blues Classics, Oringinal Jazz Classics, Pablo, Pablo Live, Pablo Today. Prestige (New Jazz,, Bluesville, Swingsville, Moodsville, Tru Sound), Riverside,, (HRS, Jazzland), Stax, (Enterprise, Volt).

Bobby Farrell, Int'l, 1826 Poplar Ln. SW, Albuquerque, NM, 87105, (505) 243-2881. Chrmn./Pres.: Bobby Farrell; Vice Pres., Fiscal Affair: Lois T. Cunningham; Vice Pres. Int'l Opns.: Richard P. Burkhart; Gen. Mgr.: Walter T. Priest. (CD-Manufacturer/Distributor)
Label(s): (Owned) Vandor; (Licensed) CNN, Cashtown, Lang, Maxima, Nighthawk.

Farview Records, PO Box 783, Madison, TN, 37116, (615) 865-2639. Dir./Mgr.: Tony Farr; Sec./Treas.: Mary Farr.

Fat City/Flame Records, Inc., 222 North 2nd St., Minneapolis, MN, 55401, (612) 333-8875. Pres.: John Randall; Comptroller: Doyle Randall.

Fate Records, Inc., PO Box 273, Mill Valley, CA, 94942, (415) 332-6363. Pres.: Terry Allen; Vice Pres.: Joe Harry Allen; Mgr.: Wanda Hansen; Office Mgr.: Elaina Marie Ashe.
US Reps.: Rounder (Camgridge, MA); Bayside (El Cerrito, CA); University (Lubbock, TX); Rhono (Los Angeles, CA).
Int'l Reps.: Making Waves (London, UK).

Faux Pas, (See Charade Records).

Fayette, (See Virtue Records).

Federal, (See Gusto Records, Inc.).

Fee Bee Record Co., 4517 Wainwright Ave., Pittsburgh, PA, 15227, (412) 884-4727. Mgr.: Joe Averbach.
Label(s): (Owned) Fee Bee, Starr.

Felco, (See Jamaka Records Co., Inc.).

Felicity Records, Inc., PO Box 5754, Austin, TX, 78763, (512) 472-1004. Chrmn.: Craig D. Hillis; Vice Pres.: Steven Fromholz.

Fenix, (See Otoao Records Co. Int'l Ltd.).

Fermata Int'l Melodies, Inc., 6290 Sunset Blvd., Suite 916, Hollywood, CA, 90028, (213) 462-7473. Cable: FERMATACAL. Telex: (910) 321-4063. Mgr.: Debora Frenkiel; Pres.: Enrique Lebendigen.

Festivo, (See The Organ Literature Foundation).

Fever, (See West End Music Inds., Inc.).

Fidelity Sound Recordings, 23 Don Ct., Redwood City, CA, 94062, (415) 366-3173. Owner: Reginald McGovern; Promo.: Jim Gallagher; Mktg.: Mo Rudick.
Label(s): (Owned) FSR, Five Star, Five Star Recordings of NZ.
Int'l Reps.: Five Star Recordings (New Zealand).

Field Recordings, (See Pink Records).

Fiesta, (See Doray Recording Group).

Fiesta Record Co., Inc., 251 Broadway, Lynbrook, NY, 11563, (516) 599-5522. Pres.: Jose Morand; Sales: Edward Kleinbaum. (CD-Manufacturer/Distributor)
Label(s): (Owned) Fiesta.

Fifth Continent Music Corp., 1200 Newell Hill Pl., Suite 302, Walnut Creek, CA, 94596, (415) 945-1855. Fax: (415) 945-1855. Pres.: John S. Lasher; Vice Pres. of Sales: Jim Orchison. (CD-Manufacturer/Distributor)
Label(s): (Owned) Entr'Acte, Label "X", Preamble, Southern Cross; (Licensed) ABC/Australia, Move, Oz Music.
US Reps.: Allegro (Portland, OR); Bayside (El Cerrito, CA); Big State (Dallas, TX); Malvern (Long Island, NY); MS Dist. (Elk Grove Village, IL); Rock Bottom (Davie, FL).
Int'l Reps.: Trend Records (Canada).

50 States Records(Div. of Accusound Music), PO Box 314, Hendersonville, TN, 37075, (615) 824-8308. Pres.: Donald L. Riis; A & R: Johnny Howard; Pub. & Adv. Dir.: Georgia Rayhons.

Film Score Records, PO Box 10051, Beverly Hills, CA, 90213, (818) 761-2646. Pres.: D. Chu; Vice Pres.: J. L. Yeko; A & R: P. Swadowski; A & R: J. Paul.
Label(s): (Owned) Take Home Tunes!, Original Cast, Broadway Baby.

Filmtrax Copyright Holdings, Inc., 3808 Riverside Dr., Suite 408, Burbank, CA, 91505, (818) 846-1400. Fax: (818) 846-7585. Gen. Mgr.: Barry Veverka-Brownlie. (CD-Manufacturer/Distributor)
Label(s): (Owned) Filmtrax.

Fine Art, (See Rhino Records, Inc.).

Fine Line Promos., 465 Calderon Ave., #21, Mountainview, CA, 94041, (415) 960-1594. Owner: Kim Pardi; Owner: Andrea Lueken. (CD-Distributor)

Finer Arts, (See Bernstein Corp.).

Fink/Pinewood Records, PO Box 5241, Chesapeake, VA, 23324, (804) 627-0957. Exec. Producer: Bill Johnson.
Label(s): (Owned) Pinewood.

Finlandia, (See Harmonia Mundi, USA).

Fire on the Mountain, (See Kaleidoscope Records, Inc.).

Fireball Records, PO Box 803, Tazewell, VA, 24651, (703) 988-6267. Pres.: H. R. Cook.
Label(s): (Owned) Fireball, Nightwind.

First Dynasty Records, Inc., Drawer 20146, Saint Petersburg, FL, 33742, (813) 825-2424. Dir. of Mktg.: Robin Thackrey; A & R: Lee C. Beuilacqua; Legals: Larry Lyman; Pres.: Mike Douglas.
Label(s): (Owned) Joyful Sound Records, Inc.

First Edition, (See Louisville Orchestra/First Edition Records).

First Generation Records, 648 W. Iris Dr., Nashville, TN, 37204, (615) 269-6922. Owner: Pete Drake; Sales Mgr.: John Drake.
Label(s): (Owned) First Generation, Showcase.

Fish-Hook Record Co., PO Box 110459, Nashville, TN, 37222, (615) 833-6743. Pres.: Jim Hayner.

Fishtraks Communications Group, Inc., 62 Congress St., Portsmouth, NH, 03801, (603) 431-5492. Managing Dir.: Thomas A. Daly.

516 Records, Inc., PO Box 518, Bethpage, NY, 11714, (516) 822-6312. Contact: George Higneli.

Five Star, (See Fidelity Sound Recordings).

Five Star Recordings of NZ, (See Fidelity Sound Recordings).

Flambo, (See King Walk, Inc.).

Flamingo Records, (See Airwave Records).

Flat Town Music Co., PO Drawer 10, Ville Platte, LA, 70586, (318) 363-2139, (318) 363-5622. Pres.: J. Floyd Soileau. (CD-Manufacturer/Distributor)
Label(s): (Owned) Home Cookin, Jin, Kom A Day, Madison de Soul; (Licensed) Great Southern, La Louisianne, Montel, RZ, ZBC.
Int'l Reps.: Ace Records (London, England); Sonet Records (London, England).

Flip Flop Records, PO Box 1154, Evanston, IL, 60202, (312) 864-1383. Contact: Brian Alexander.

Florida Int'l, (See Coast to Coast Music/Florida Int'l Records & Video, Inc.).

Florida Melody Train, (See Florida Swamper Records).

Florida Swamper Records, 6415 Spring Hill Dr., Spring Hill, FL, 34606, (813) 868-5339. Pres./A&R/Promo.: Donald Marcum; Vice Pres./Mgr.: Dennis Marcum; Vice Pres./A&R/Producer: Arron Hale.
Label(s): (Owned) Florida Melody Train, Florida Swamper Records.

Flying Aces Record Co., (See Southern Wing Records/Flying Aces Records).

Flying Fish Records, 1304 W. Schubert Ave., Chicago, IL, 60614, (312) 528-5455. Pres.: Bruce Kaplan; Vice Pres. of Opns.: Jim Netter; Sales Mgr.: Jerry del Giudice; Promo. Dir.: J. Seymour Guenther. (CD-Manufacturer/Distributor)
Label(s): (Owned) Flying Fish; (Licensed) Rooster Blues, Blind Pig, Grenhogs, Hogeye, Rose Quartz.
US Reps.: Rounder (Cambridge, MA); Richman Bros. (Pennsanten, NJ); California Record (Glendale, CA); Bayside Dist. (El Cerrito, CA); House Dist. (Kansas City, MO); MS Dist. (Elk Grove Village, IL); Action Music.

Flying Hawk, (See Sirco Records/Seabrook Int'l).

Flying High, (See Richey Records).

Folk-Legacy Records, Inc., PO Box 1148, Sharon, CT, 06069, (203) 364-5661. Pres.: Lee B. Haggerty; Vice Pres./Treas.: Charles A. Paton; Sec.: Caroline A. Paton.

Folk-Star, (See Goldbond Recording Studio).

Folklyric, (See Arhoolie Records Inc.).

Folkways, (See Birch Tree Group Ltd.).

Fonodisco, (See DGJ Records, Inc.).

Force Records, PO Box 25664, Chicago, IL, 60625, (312) 583-1507. Pres.: Tom Seymour; A & R: David Benjamin.

Ford, (See Country Int'l Records).

Fortuna, (See Celestial Harmonies).

Fortune Records, 3942 3rd Ave., Detroit, MI, 48201, (313) 833-5383. Exec./Int'l Dir.: Devora Brown; Eng./Quality Control: Sheldon Brown; Sales & Promotion: Cindy Mandee.
Label(s): (Owned) Fortune, Hi-Q, Strate-8.

Fossil Records, 808 S. Alkire St., Lakewood, CO, 80228, (303) 986-7309. Pres.: William Fowler; Dir./Mgr. Mktg.: Steve Fowler; Dir./Mgr. Int'l: Bruce L. Fowler; Dir. A & R: Beatrice Fowler. (CD-Manufacturer/Distributor)
Label(s): (Owned) Fossil.
US Reps.: Fossil (Los Angeles, CA).

Fountain Records, 1203 Biltmore Ave., High Point, NC, 27260, (919) 882-9990. Pres.: Doris White Lindsay.
Label(s): (Owned) Fountain.

Four-Bar-B Records, PO Box 7-11, Macks Creek, MO, 65786.

411, (See Redwood Records).

415 Records, Ltd., 888 7th Ave., 33rd floor, New York, NY, 10106, (415) 621-3415. Telex: IMC 826/Zillagod-US. Chrmn.: Sandy Pearlman; Pres.: Steven Schenck; A & R: Dan Leviton. (CD-Manufacturer/Distributor)
Label(s): (Owned) 415.

Four Seasons, (See Collectables Record Corp.).

4-Sight Records, Inc., 3223 NW Tenth Terrace, Suite 607, Ft. Lauderdale, FL, 33309, (305) 564-6862. Fax: (305) 564-7052. Pres.: William B. Hines; Mgr.: Vannis Rucker Lopez.

Four Winds, (See S. W. & A. Assoc., Inc.).

14 Karat Records, PO Box 37040, Raleigh, NC, 27627, (919) 831-9212. Pres./Owner: Donnie Weaver. (CD-Distributor)

Fourth Floor Records, (See Northcott Prodns., Ltd.).

4th & Broadway, (See Island Records, Inc.).

Frammis Records, PO Box 6164, Minneapolis, MN, 55406, (612) 646-3939.

Fraser Records, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630. Cable: TELEXCOM "JLAW". Telex: 226000 "JLAW". Pres.: Leonard Fraser.

Fraternity Recording Corp., 3744 Applegate Ave., Cincinati, OH, 45211, (513) 661-5451. Cable: FRATREC.

Fre-Eco, (See Freddie Records, Inc.).

Freckle Records, PO Box 4005, Seattle, WA, 98104, (206) 682-3200. Sales Mgr.: Jack Burg; Mktg. Mgr.: Jon Kertzer; Promo. Mgr.: Bobbie Walker.
Label(s): (Owned) Freckle Records.

Freddie Records, Inc., 6118 S. Padre Island, Corpus Christi, TX, 78412, (512) 992-8411. Pres.: Freddie Martinez; Vice Pres.: Freddie Martinez; Prodn. Mgr.: Jessie Salcedo; Gen. Mgr.: Lee Martinez. (CD-Manufacturer/Distributor)
Label(s): (Owned) Fre-Eco, Freddie, Rosita.

Freedom, (See Bryan Music Co.).

Freeway Fusion, (See Jeaneane & Jude Music).

Frejo, (See Worldwide Audio Video Ent. (WAVE).

Freko, (See Honey Bee Recording Studio).

Fresh, (See Sleeping Bag Records).

Fresh Air, (See Moseka Records & Tapes).

Fresh Avenue, (See KAM Executive Records; Sunshine Record Promos.).

Fresh Records, 1974 Broadway, New York, NY, 10023, (212) 580-1717. Pres.: Will Sacolov; Exec. Vice Pres.: Ron Resnick; Promo.: Juggy Gayles.

Fretless, (See Philco Records, Inc.).

Frisco Records, Inc., PO Box 15094, New Orleans, LA, 70175, (504) 822-7037. Pres.: Connie Larocca; Vice Pres. & Gen. Mgr.: Earl King.
Label(s): (Owned) Lakeside.

FrizzBee Records, 1001 W. Madison, Ottawa, IL, 61350, (815) 433-3831. Pres.: Dan Carlile; Vice Pres.: Rick Powell; Bus. Mgr.: Carol Allen.

Front Hall Ents., Inc., PO Box 307, Voorheesville, NY, 12186, (518) 765-4193. Pres.: Andy Spence; Vice Pres.: Bill Spence. (CD-Manufacturer/Distributor)
Label(s): (Owned) Front Hall.

Front Page, (See Priority Records, Inc.).

Frontier Prodns., (See Heritage Records).

Frontier Records

PO Box 22, Sun Valley, CA, 91353, (818) 506-6886. Fax: (818) 506-0723. Dir.: Lisa Fancher; Nat'l Dir. Publicity: Wendy Harte; Nat'l Dir. Mktg.: Betty Fresh; Nat'l Dir. Sales: Richard Williams. (CD-Manufacturer/Distributor)
Branch(es): PO Box 2012, Princeton, NJ, 08543, (609) 799-7597. Nat'l Dir. Promo.: Graham Hatch.
Label(s): (Licensed) Grifter, Old Nick, Popllama.

World Radio History

Frontline Records, 2900 S. Bristol, Suite C-104, Costa Mesa, CA, 92626, (714) 751-2242. Owner: James Kempner; Exec. Dir.: Brian Tong; Radio Promo.: Jean Hayes. (CD-Manufacturer)
Label(s): (Owned) Frontline.
US Reps.: Benson Co. (Nashville, TN).
Ful-Gospel, (See Fulmore Music Prodns.).
Full Circle Prodns., Inc., 80 E. San Francisco St., Santa Fe, NM, 87501, (505) 982-2900. Full Circle, Helios.
Full Moon, (See Warner Bros. Records).
Fulmore Music Prodns., 4031 Forni Rd., Placerville, CA, 95667, (916) 622-5168. Pres.: Chuck Fulmore; Sec.: Nona Fulmore; Chapel, Ful-Gospel.
Fun-E, (See Bellaire Records).
Fun City Records Corp., 281 West 6th St., Mansfield, OH, 44903. Pres.: L. A. Rawls; Exec. Producer: "Box" Rawls; A & R Dir.: M. "Tub" Sharp.
Label(s): (Owned) Fun City, RBC.
Fun-E, (See Bellaire Records).
Fun Stuff Records, Inc., 3960 Laurel Cyn Blvd., #429, Studio City, CA, 91604, (818) 762-3321. Contact: Chris Bregman; Contact: Mark Eisenstein; Contact: Richard Crowley; Contact: Claudia Keith.
Funky Records, 244 Lyell Ave., Rochester, NY, 14608, (716) 458-5610. Owner: Boyd McCoy.
Fuschia Int'l, (See Emergency Records, Inc.).
Future, (See Dharma Records; Liaison Records).
Future Gold Records, Inc., 1834 W. Cheltenham Ave., Philadelphia, PA, 19126, (215) 424-0800.
Fuzzy Bugger Records, 7605 Old Field Rd., Harrisburg, PA, 17112, (717) 469-2302. Owner: Jay Smar.
Label(s): (Owned) Fuzzy Burger.

G

GCS Records, Inc., 1508 Harlem, Suite 206, Memphis, TN, 38114, (901) 274-2726. Exec. Dir.: Reginald Eskridge; Nat'l Promos.: Ed Walker; Promos.: Louise O. Walker; A & R: Dan Boga.
Label(s): (Owned) Blue Town Records Ltd., Del-A-Ron Records; (Licensed) Night Sound Records, CHSH Money Records, 50/50 Records.
US Reps.: Japan & American (Mission Hills,CA).
Int'l Reps.: Sams (Japan); Soul Bowl, The Record Corner (United Kingdom); Soul Bowl (United Kingdom); Honkey Tonk Music (Japan)Glynn Thornhill (United Kingdom).
G Co, (See B-Atlas & Jody Records, Inc.).
G. E. M. Records, (See Hemisphere Records, Inc.).
GHB, (See Jazzology Records, Inc.).
GM, (See Harmonia Mundi, USA).
GMI, (See General Music, Inc.).

GNP Crescendo Record Co., Inc.

8400 Sunset Blvd., Suite 4A, Los Angeles, CA, 90069, (213) 656-2614. Telex: 510-6000877. Pub. Rel. Dir.: Randi Hill. (CD-Manufacturer/Distributor)
Label(s): (Owned) Creative World, Dixieland Jubilee, GNP Crescendo.
US Reps.: Action; Associated; Calif. Record Dist.; Gemini; House; Malverne; Ed Richter; St. Expedite; Surfside; Tant.
Int'l Reps.: Festival (Australia); Trend (Canada); Vogue (France/Belgium/The Netherlands/Switzerland); IRD (Italy); King (Japan); PRT (United Kingdom).

G.P. Records, Inc., 539 West 25th St., New York, NY, 10001, (212) 675-6060. Board Chrmn.: Peter Cosmas; Vice Pres.: Nicholas Cosmos; A & R/Promo.: Goerge Hornfeck; Treas.: Emma Hornfeck; Nat'l Sales Mgr.: Enrico Olla.
GRP Records, 555 West 57th St., Room 1228, New York, NY, 10019, (212) 245-7033. Founders: Dave Grusin, Larry Rosen.
G T O, (See Le Mans Record Co.).
GTP, (See Pop Record Research).
G W P Records, (See Little Star Records (Div. of Barnum Entertainment).
G & P Records, Inc., 539 West 25th St., New York, NY, 10001, (212) 675-6060. Pres.: Nicholas Cosmas; Vice Pres.: George Hornfeck; Nat'l Sales Mgr.: Enrico Olla; A & R: Robert Clements. (CD-Manufacturer/Distributor)
Gabriel Records, One Bala Pl. Suite LL-40, Bala Cynwyd, PA, 19004, (215) 668-9043. Vice Pres. A & R/Promo.: Gerard N. Mainardi; Vice Pres. A & R/Mktg.: Michael J. Mainardi; Mktg. Mgr.: Sandy A. Martin.
Label(s): (Owned) Gabriel.
Gaia Records, 121 W. 21st St., Suite 703, New York, NY, 10001, (212) 645-5252. Telex: 291 285 OneFoot. Fax: (212) 645-4244. Pres.: William Franzblau; Vice Pres.: Martha Johnson; A & R: Anita Kerr; Dir. Promo.: Debbie Schore. (CD-Manufacturer/Distributor)
Label(s): (Owned) Gaia; (Licensed) Gramavision.
US Reps.: PolyGram (New York, NY).
Galaxy, (See Fantasy, Inc.).
Gallery II, (See Playback Records).
Gallery II/Jumpin' Jack Records, 2301 West 59th St., Los Angeles, CA, 90043, (213) 294-7286. Pres.: Johno Waller; Vice Pres.: Horace Hall, Jr.; Sec.: Wazir A. Aziz; CFO: Leonardo Wildorn.
US Reps.: Pearl Dist. (Brooklyn, NY).
Gallery II Records, Inc., PO Box 630755, Miami, FL, 33163, (305) 935-4880. Pres.: Jack Gale; Vice Pres.: Lovey Gale.
Label(s): (Owned) Caramba, Gallery II, Playback; (Licensed) TMG.
Gallo, (See The Organ Literature Foundation).
Galso Records, 726 Elgin Rd., Newton Square, PA, 19073, (215) 356-0245.
Gamble & Huff Records, (See Philadelphia Int'l Records).
Martin Gary Prodns., PO Box 11377, Richmond, VA, 23230, (804) 285-8588. Pres.: Martin Gary; Sec./Treas.: Kathleen Gary.
Gas Records, 2716 W. Pico Blvd., Los Angeles, CA, 90006, (213) 731-7323.
Gasparo Records, PO Box 120069, Nashville, TN, 37212, (615) 254-8460. Owner: Roy Christensen. (CD-Manufacturer)
Label(s): (Owned) Gasparo.
Gateway, (See RTV Sales Corp.).
Gay 90's Village, Inc., PO Box 569, Sikeston, MO, 63801, (314) 471-1347. Pres./Dir.: Paul R. Eakins; Vice Pres./Dir.: Randy A. Eakins; Sec./Treas./Dir./Sales: Laura L. Eakins; Dir.: Patricia L. Carlisle.
Label(s): (Owned) Gold 20.
Geffen Records, 9130 Sunset Blvd., Los Angeles, CA, 90069, (213) 278-9010. Telex: 4977234. Fax: (213) 271-4358. Pres.: Ed Rosenblatt; Promo.: Al Covry; Sales: Eddie Gilreath; A & R Promo.: Mark Babineao.
Branch(es): 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-7170. Telex: 424602. A & R: Michael Rosenblatt. (CD-Manufacturer/Distributor)
Label(s): (Owned) Geffen; (Licensed) Def American.
Gemini Prodns. South America, 2323 Corinth, Los Angeles, CA, 90064, (213) 478-6860. Telex: 3710783 (SILVER SEAGUL). Pres.: Jose Silva.
General Broadcasting Service, Inc. (GBS, Inc.), 38 Music Sq., East, Suite 216, Nashville, TN, 27958, (615) 242-5001. Pres.: Ernie Bivens; Promos. & Mktg. Dir.: John Elvis James; Sec./Treas.: Claudia Bivens; Exec. A & R/Producer: Ernie Bivens.
Label(s): (Owned) GBS Records, Nashville American Records, Bivens Brothers Records; (Licensed) Kingford Records, Victory Records, Adco Records, Chory Int'l Records.
US Reps.: Action Dist. Co. (Eldersburg, MD); Floyd's Wholesale Dist. (Ville Platte, LA); All South Dist. (New Orleans, LA); Bib Dist. Co. (Charlotte, NC); Select-O-Hits, Inc. (Memphis, TN), and others.
General Music, Inc., 2628 Puritan Ave., Detroit, MI, 48238, (313) 342-4349. Pres.: Gordon Prince; Vice Pres., Mktg.: Ron Rogers; Vice Pres., Finance: Ken Walker, A & R Dir.: John Powers.
Label(s): (Owned) GMI, Banner; (Licensed) Birdie.
Genesis, (See Crystal Records, Inc.).
Genies, (See Rough Trade, Inc.).
Paul Gerry Ents., PO Box 217, Ferndale, NY, 12734, (914) 292-5965. Pres.: Paul Gerry; Office Mgr.: Patricia Gerry. (CD-Manufacturer)
Label(s): (Owned) Cutting Edge, Tel-E-Vue, Quickway, Studio 17, Revonah.
Getto-O-Way, (See Doug Moody Prodns., Inc.).
Ghetto Farms, (See Trix Records, Inc.).
Ghost Records, 1905 Pesos Pl., Kalamazoo, MI, 49008, (616) 375-2541. Pres.: Don Jobe; Vice Pres.: Bill Grody; A & R: Jim Hallberg; Producer: Jay Crabtree.
Label(s): (Owned) Ghost, Jobie.
Gibbons, (See Release Records, Inc.).
Gilley's Records, PO Box 1242, Pasadena, TX, 77501, (713) 941-7193. Pres.: Mickey Gilley.
Gillum Records, (See Intrepid Records).
Gimell, (See Harmonia Mundi, USA).
Girl Records, 41-38 Little Neck Pkwy., Little Neck, NY, 11363, (316) 593-3472. Pres.: Robert D. Berg, Vice Pres./Sales: Paul Spedale; A & R, Promos.: Mark T. Smith; Vice Pres/Promos.: Edith K. Dueston. (CD-Manufacturer)
Gismo Records, PO Box 724, Azle, TX, 76020, (817) 237-989. Pres.: Tom Atkins.
Glad Hamp Records, Inc., 1995 Broadway, New York, NY, 10023, (212) 787-1222. Producer/Engineer: Charlie Mack. (CD-Manufacturer)
Glenn Prodns. & Promos., Inc., 157 West 57 St., New York, NY, 10010, (213) 265-6585. Pres.: Ben J. Arrigo.
Glide Records, (See Single Kick Music).
Glide Records, PO Box 747, La Canada, CA, 91011, (818) 902-0435. Pres.: Cho Paquet; Vice Pres., Promos.: Theo. Miller; Vice Pres., Artist Dev.: Echo Star Casey; Vice Pres., A & R: Michael O'Brien. (CD-Manufacturer)
Label(s): (Owned) Glide.
Glo Records, 98 Hamilton Park, Columbus, OH, 43203, (614) 461-9555. Contact: Maurice Alfred; Contact: Pablo Davis.
Label(s): (Owned) Our Gang Records.
Global Musicon, (See Global Records & Tapes).
Global Pacific Records, Inc., 180 E. Napa St., Sonoma, CA, 95476, (707) 996-2748. Fax: (707) 996-2658. Pres.: Howard L. Sapper; Sr. Vice Pres.: Howard L. Morris; Vice Pres. Mktg.: Gregory P. Westmoreland; Gen. Mgr./Controller: Robert Brent; Vice Pres./Promos.: Neal B. Sapper.
Branch(es): 312 West 73rd, #3C, New York, NY, 10023, (212) 769-9362, Dir.: Paul Schulman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Global Pacific.
Int'l Reps.: CBS/Sony Corp. (Tokyo, Japan); CBS Int'l.
Global Records & Tapes, 600 Madison Ave., New York, NY, 10022, (212) 980-1400. Telex: 6714825 bswfs. Pres.: Peter Kirsten.
Branch(es): Nederlingerstrasse 21, Munchen 19, D-800, West Germany, (089) 15 10 63. Pres.: Peter Kirsten. 171 Southgate Rd., London, N1 3LE, United Kingdom, (1) 359 29 74. Gen. Mgr.: Peter Knight, Jr. (CD-Manufacturer/Distributor)
Label(s): (Owned) Global Records & Tapes, Global Satellite, Global Musicon.
Global Satellite, (See Global Records & Tapes).
Global Village, (See California Int'l, Inc.).
Glolite Ents., 827 Thomas, Memphis, TN, 38107, (901) 515-540. Pres./Gen. Mgr.: William E. Glore; Prof. Mgr.: E. F. Light; Maint./Studio Mgr.: Mike Fruitcher; Engineer: Dianne Glore. (CD-Distributor)
Label(s): (Owned) Glolite, Tenn. Country Boy, Mememphis Music, American Studio; (Licensed) U.F.O., Lunix, Zone.
Go Industries, PO Box 1042, Studio City, CA, 91604, (818) 980-6800. Contacts: LeRoy Dewey, Roger McDuff, Max Mace, Martin Pichinson.
Label(s): (Owned) Go Records.
Go Records, (See Go Industries).
Gold Castle, (See PolyGram Records, Inc.).
Gold Coast, (See California Int'l, Inc.).
Gold Coast Entertainment, 7250 Cicero, Lincolnwood, IL, 60646, (312) 674-2160. Pres.: Marv Stuart.
Gold Mountain Records, 3575 Cahuenga Blvd. West, Suite 470, Los Angeles, CA, 90068, (213) 850-5660. Pres.: Danny Goldberg; Exec. Vice Pres.: Burt Stein. (CD-Manufacturer)
US Reps.: MCA (Universal City, CA).
Gold Records, 304 N. Point Dr., Stevens Point, WI, 54481, (715) 344-8156. Pres.: Norm Dombrowski; Vice Pres.: Lucille Dombrowski.
Label(s): (Owned) Gold Records.
Gold Seal, (See RCA-Ariola Int'l).
Gold 20, (See Gay 90's Village, Inc.).
Goldbond Recording Studio, PO Box 1485, Lake Charles, LA, 70601, (318) 439-8839. Pres.: Eddie Shuler; Eng.: Jeff LeJeune; Sec./Treas.: M. Holt; Anla, Bayon, Champagne, Folk-Star, Goldband, Jador, Luffcin.
Golddust Records, Rt. 78 Exit 7, Strausstown, PA, 19559. Pres.: Patrick Sickafus; Gen. Mgr.: Mark Rake; A & R: Ranoy Wilson; Mktg./Promo.: Joe Nord.
Golden Boy Jazz, (See Optimism, Inc.).
Golden Boy Records, 3929 Kentucky Dr., Los Angeles, CA, 90068, (818) 980-7501. Cable: Lazyman New York. Telex: 424444. Pres.: Eddie Gurren; Vice Pres.: Billy Johnson. (CD-Manufacturer)
Label(s): (Owned) Golden Boy Jazz, Alva.
Golden Cross, (See Gusman Co.).
Golden Gate Records, 27119 Lucerne Dr., Inkster, MI, 48141, (313) 563-0909. Contact: Cedric Hearn.
Golden Memories Records, PO Box 217, Mooresville, IN, 46158, (317) 831-5207. Telex: 276 222 WU PUBTLX IND.
Golden Pyramid Records, Inc., 139 N. Arlington Ave., East Orange, NJ, 07017, (201) 677-9332. Pres.: Micheal W. Thomas; Vice Pres.: Reginold Mack.
Golden Rule, (See Four Winds Record Prodn. Co., Inc.).
Golden Soul, (See Sonic Arts Corp.).
Goldusc, (See Timeless Entertainment Corp.).
The Good Sound Factory, 11562 Oncore Cir., Minnetonka, MN, 55343, (612) 938-1949. Vice Pres.: David Hersk.
Label(s): (Owned) Good Sound; (Licensed) Hanson.
Good Time Jazz, (See Fantasy, Inc.).
Gordo Ents., 255 N. New Hampshire Ave., Los Angeles, CA, 90004, (213) 384-9586. Owner/Gen. Mgr.: Edward L. Davis; A & R: Hector Gonzalez; Promo.: Rudy Benavides.
Label(s): (Owned) Rampart.
US Reps.: JDC Records (San Pedro, CA).

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World Radio History

GosPearl Record Co., 2755 Edmondson Ave., Baltimore, MD, 21223.
Gospel Encounters, (See Mosrite Records).
Gospel Media, PO Box 82, South San Francisco, CA, 94083, (415) 952-9750. Pres.: Paul Lidner; Custom Projects Dir.: Linda Kessler.
Label(s): (Owned) Gospel Media; (Licensed) Asaph, Aslan, Inwood.
Gospel Pride, (See Four Winds Record Prodn. Co. Inc.).
Gospel Sounds Prodns., PO Box 11547 East Station, Memphis, TN, 38111, (901) 525-5414. Vice Pres.: Claudine Johnson; A & R & Music Consultant: Style Wooten.
Gospel Style, (See Four Winds Record Prodn. Co. Inc.).
Gospel Time, (See Ralph's Radio Music).
Gospelways Records, (See Howard Knight Ents.).
Gosport Records/Gospel Towns Records, PO Box 995, Norfolk, VA, 23501.
Gothic Records, Inc., PO Box 1576, Orange, CA, 92681, (714) 998-2493. Pres.: George Dickey. (CD-Manufacturer/Distributor)
Label(s): (Owned) Gothic.
US Reps.: Koch Import Service (West Babylon, NY).
Gotown, (See Kilgore Records of America).
Gotown Records, Ltd., 706 West Mechanic St., Leesville, LA, 71446, (318) 238-0028, (318) 239-2850. Pres./Gen. Mgr./Promos.: John E. Kilgore; Religious Consultant: Rev. E. J. Arthur; A & R: John Kilgore.
Label(s): (Owned) Kilgore, Masie.
Gotta Go Go, (See Liaison Records).
Gracey, (See TJ Records).
Graduation Records, Inc., PO Box 31513, St. Louis, MO, 63131, (314) 432-7600. Pres.: Julian H. Miller II; Gen. Mgr.: B. H. McMahon.
Label(s): (Owned) Graduation.
Gramavision, (See Gaia Records).
Gramavision Records, 260 W. Broadway, New York, NY, 10013, (212) 226-7057. Telex: 291 285 ONE FOOT. Dir.: Jonathan Rose; Dir.: Diana Calthorpe; Vice Pres. Nat'l Sales: Hanvan Rosen; Prodn. Mgr.: Tom Finch. (CD-Manufacturer/Distributor)
Label(s): (Owned) Gramavision, Gravity, One Foot; (Licensed) Halpern Sounds.
US Reps.: EMP (Austria); Sonet/Dansk Grammofon AS (Denmark); Hieronymus OY (Finland); Media 7 (France); CBS Diski (France); Shun Cheong Records (Hong Kong); CBS Records (Israel); Int'l Records Dist. (Italy).
Int'l Reps.: nyon Records Ltd. (Japan); Ode Record Co. (New Zealand); Music Dist. Ltd., (Norway); Nuevos Medios (Spain); Amigo Music AB (Sweden); Polygram Records AG IMS (Switzerland); Intercord (West Germany).
Gramby Records, PO Box 87127, Atlanta, GA, 30337, (404) 768-4424.
Gramercy 5, (See Grenadilla Ents., Inc.).
Gramm, (See Engima Records).
Gramophone Records, PO Box 910, Beverly Hills, CA, 90213, (213) 276-2726. Gen. Mgr.: Oliver Berliner. (CD-Manufacturer)
Label(s): (Owned) Gramophone.
Granada Records, 6461 Walt St., Westminster, CA, 92683, (714) 893-3637. Pres.: John E. Robinson; Granada, Elm.
Grand Marshall, (See King Walk, Inc.).
Grand Orgue, (See Teleson-America).
Grande Records, 2107 Ansbury Dr., Houston, TX, 77018, (713) 686-5108. Owner: Gabe Tucker; Pub. Rel.: Sunshine Tucker.
Grandi Voci Records, (See Pantheon Music Int'l, Inc.).
Grandstand, (See Big Bear Records).
Grandville Record Corp., PO Box 11960, Chicago, IL, 60611, (312) 561-0027. Pres.: Clifford Rubin; Sec.: Helen C. Rubin; Treas.: Nancy Rubin; Nice Pres./Prod./A & R: Jade Young.
Label(s): (Licensed) Bosam, LK.
Granite, (See Stark Records & Tape Co.).
Granite Ents., PO Box 24066, Nashville, TN, 37202, (615) 792-4468. Owner & Gen. Mgr.: Thomas A. Boyles, Sr.; Promo.: Carol Delaney; Legal Attorney: Jean Niven.
Label(s): (Owned) Granite, Surf.
Granite Music Corp., (See Criterion Music Corp.).
Grapevine, (See Grenadilla Ents., Inc.).
Grass Mountain, (See Richey Records).
Grass Roots Records, PO Box 532, Malibu, CA, 90265, (213) 463-5998. Pres.: Lee Magid. (CD-Manufacturer/Distributor)
Label(s): (Owned) LMI, Lee Magid Prodns.
Grassroots Projects Unlimited, PO Box 4689, San Francisco, CA, 94101, (415) 922-3227. Owner: James L. Heisterkamp.
Label(s): (Owned) Ragtime, Cable Car.
Gravity, (See Gramavision Records).
Great Chefs, (See Happy Hour Music).
Great Lake Prodns., 15855, Detroit, MI, 48238, (413) 861-2363. Pres.: Donald Davis; Vice Pres.: Will Davis.
Great Lakes, (See American Communications Ents.).
Great Lakes, (See Casino Records, Inc.).
Great Southern Record Co., Inc., PO Box 13977, New Orleans, LA, 70185, (504) 482-4211. Pres.: John Berthelot.
Label(s): (Owned) Great Southern, Integrity, New Orleans Sound.
US Reps.: Bayside Record Dist. (San Rafael, CA); Floyd's Wholesale Dist. (Ville Platte, LA); Gemini Dist. (Norcross, GA); Great Bay Dist. (Baltimore, MD); House Dist. (Olathe, KS); Music Dist. (Haltom City, TX); Old Fogey Dist. (Lansing, MI); Rounder Dist. (Cambridge, MA); Select-O-Hits (Memphis, TN); Silo (Waterbury, VT).
A Great Variety, (See Jay Jay Record & Tape Co.).
Great Voices of the Century, (See Bulldog Records).
Grecophone, (See Fiesta Record Co., Inc.).
Greek Repertoire, (See Rashid Sales Co.).
Green Dog, (See Sagittar Records).
Green Dolphin, (See Jeree Records).
Green Gold, (See Egle Int'l Records).
Green Linnet Records, Inc., 70 Turner Hill Rd., New Canaan, CT, 06840, (203) 966-0864. Fax: (203) 972-1338. Pres./A & R: Wendy Newton; Managing Dir.: Steve Katz; Gen. Mgr./Sales Mgr.: Chris Tesky; Prod. Mgr.: William Verdier. (CD-Manufacturer/Distributor)
Label(s): (Owned) Green Linnet; (Licensed) Mulligan.
US Reps.: Action Music (Cleveland, OH); Backroads (Corte Madera, CA); City Hall (San Rafael, CA); Michael Ginsburg (Knoxville, TN); Jeananlee Schilling (Cosby, TN); House (Olathe, KS); Ladyslipper (Durham, NC); Lifedance (Portland, OR); Mill City Music (South Minneapolis, MN); Old Fogey (Lansing, MI); Paradigm (San Diego, CA); Barry Poss (Durham, NC); Precision Sound Mktg. (West Mountlake Terrace, WA); Record Depot (Roanoke, VA); Rego (Garden City, NY); Release (Mount Vernon, NY); Richey (Ft. Worth, TX); Richman Brothers (Collingswood, NJ; Silver Spring, MD); Rounder (Cambridge, MA; Long Island City, NY); Shanachie (Ho-Ho-Kus, NJ); Silo (Waterbury, VT); Turquoise (Whitesburg, KY).
Int'l Reps.: WEA Music (Scarborough, ON, Canada)
Green Menu, (See Henry Jerome Music, Inc.).
Green Tree Records, 2340 Sierra Ct., Palo Alto, CA, 94303, (415) 856-6529.
Label(s): (Owned) Fables-Kenneth Patchen.
Greenpeace, (See Bullet Mgmt./It's A Hit Prodns.).
Greensleeves, (See Shanachie Records Corp.).
Greentree Records, (See The Bensen Co.).
Grenadilla, (See Crystal Records).
Grenadilla Ents., Inc., 217 East 85 St.,Suite 263, New York, NY, 10028, (212) 628-4585. Pres.: Richard Gilbert; Office Mgr.: Joan Gero.
Label(s): (Owned) Grenadilla, Gramercy 5, Grapevine.
Gresham Prodn. Int'l, Inc., 13534 Preston Rd., Suite 100, Dallas, TX, 75240, (214) 239-0323. Pres.: David Gresham; Vice Pres.: Phil Samuels.
David Gresham Prodns. USA, Inc., 8501 Wilshire Blvd., Suite 345, Beverly Hills, CA, 90211, (213) 858-0253. Telex: 4940568 LASGSG BVHL. Fax: (213) 652-4988. Pres.: David Gresham; Vice Pres.: Allan Goldswain; Gen. Mgr.: Alfred K. Guggenheim.
Grey Forest, (See Delmark Records).
Grifter, (See Frontier Records).
Groove, (See Extra Sensory Prodns.).
Groove Sound, (See Musicor Records).
Groove Time Records & Ents., 643 W. Baseline, San Bernadino, CA, 92410, (714) 884-0197.
Label(s): (Owned) Groove Time, One Love.
Growth Unlimited, Inc., 36 Fairview, Battle Creek, MI, 49017, (616) 965-2229. Pres.: Art Fettig.
Label(s): (Owned) Growth Unlimited.
Guajiro Records, Inc., 10441 NW 28th St., Miami, FL, 33178, (305) 592-1931. Pres.: Robert Torres; Vice Pres.: Marlen Torres. (CD-Manufacturer/Distributor)
Label(s): (Owned) Caney, Guagiro, Neon, Toboga, SAR.
Guide, (See Bellaire Records).
Gule Records, Inc., 7046 Hollywood Blvd., #611, Hollywood, CA, 90028, (213) 462-0502. Pres.: Linda Gordon.
Label(s): (Owned) Gule Records.
Gumbo, (See Marsaint Music, Inc.).
Gumbo Int'l, Inc., 3809 Clematis Ave., New Orleans, LA, 70122, (504) 949-8386. Pres.: Marshall E. Sehorn; Vice Pres.: Issac Bolden.
Label(s): (Owned) Crystal Fire, Deese, Tou-Sea.
Gusman Co., PO Box 8144, Savannah, GA, 31412, (912) 236-6733. Pres.: Wayman A. Jones; Vice Pres.: Hattie J. Graham.
Label(s): (Owned) Golden Cross, Gusman, Pitch, Specs.
Gusto Reocrds, Inc., 1900 Elm Hill Pk., Nashville, TN, 37210, (615) 889-8000. Pres.: Moe Lytle; Gen. Mgr.: Steve Rantzman; Prodn. Mgr.: Buddy Thorton.
Label(s): (Owned) Federal, Gusto, Hollywood, King, Power Pak, Starday.
Gwen Records Service, 313 Highland Ave., Albany, GA, 31701, (912) 436-6508. Pres.: Jesse Broone.
Label(s): (Owned) Albradella, Cozette, Soul-Potion.

H

HKE, (See Pegasus Records).
Hacienda Records & Recording Studio, 1236 S. Staples, Corpus Christi, TX, 78404, (512) 882-7066. Pres.: Roland Garcia; Vice Pres.: Rick Garcia.
Label(s): (Owned) Hacienda, Kas Brisas.
Haitian, (See Jay Jay Record & Tape Co.).
John Hall Records, Inc., PO Box 18344, Fort Worth, TX, 76118, (817) 281-6605. Pres./Owner: John Hall.
Halpern Sounds, PO Box 2644, San Anselmo, CA, 94960, (415) 458-5321. Fax: (415) 456-9197. Pres./Owner: Steven Halpern. (CD-Distributor)
Label(s): (Owned) Halpern Sounds, Hear and Now, Sound Rx.
Ham-Sem Records, Inc., 541 S. Spring St., #8, Los Angeles, CA, 90013, (213) 627-0557.
Happy Day Records, Inc., 800 N. Ridgeland Ave., Oak Park, IL, 60302, (312) 848-3322.
Happy Hooker, (See GCS Records, Inc.).
Happy Hour Music, 5206 Benito St., Montclair, CA, 91763, (714) 621-9903. Pres.: Judith M. Wahnon. (CD-Manufacturer/Distributor)
Label(s): (Owned) Happy Hour Music; (Licensed) Dukes of Dixieland, Great Chefs, Som Da Gente (Brazil).
US Reps.: Precision Sound (Mountlake Terrace, WA); Gemini (Norcross, GA); Northcountry (Redwood, NY); M.D.I. (Halton City, TX).
Int'l Reps.: Ariola Import Services (Germany); Disc Music (Sweden).
Hard Boiled Records, PO Box 13, 484 Lake Park Ave., Oakland, CA, 94601, (415) 482-4854.
Hard Hat Records, 519 N. Halifax Ave., Daytona Beach, FL, 32018, (904) 252-0381. Pres./CEO: Bobby Lee Cude; Creative Services: Watie Riley Pickens. (CD-Manufacturer/Distributor)
Label(s): (Owned) Hard Hat, Maricao, Starline.
Hardkore, (See Hottrax Records).
Hardly Records, Inc., 5120 Walnut St., Philadelphia, PA, 19139, (215) 747-1201. Pres.: Lewis Wernick; Vice Pres.: John O. Wicks III; Dir. Promo.: Risa Vetri; Chief Engineer: Dan McKay. (CD-Manufacturer)
Harmonia Mundi, USA, 3364 S. Robertson Blvd., Los Angeles, CA, 90034, (213) 559-0802. Telex: 3720210. Fax: (213) 837-4150. Pres.: Rene Goiffon; A & R/C F O: Robina Young; Sales Coord.: Michael Sklansky; Publicity & Promos.: Sara Folger. (CD-Manufacturer/Distributor)
Label(s): (Owned) Harmonia Mundi; (Licensed) Ades, Astree, ASV, Chandos, Caprice, Finlandia, Gimell, GM, Hyperion, Le Chant Dumonde, Meridian, Ocora, Orfeo, Pierre Verany, Unicorn-Van Chana, Wergo.
Harmonia Mundi France, (See Harmonia Mundi, USA).
Harmony, (See Sound Image Entertainment, Inc.).
Harmony Gold Records, Inc., 8831 Sunset Blvd., Suite 304, West Hollywood, CA, 90069, (213) 854-6401. Telex: 194131 agrama lsa (WU). Pres.: Thomas A. White.
Label(s): (Owned) Harmony Gold Records, Inc.
Harvest, (See The Eddie Crook Co.).
Hatch, (See Bullet Mgmt./It's A Hit Prodns.).
Haven Records, Inc., 9348 Santa Monica Blvd., Beverly Hills, CA, 90210, (213) 278-8970. Pres.: Dennis Lambert; Vice Pres.: Brian Potter; Sec./Treas.: Bruce Grakal; A & R: Muff Schauzer; Int'l: FiFi Effington.
Label(s): (Owned) Tuneworks, Inc.
Hawaii Calls, Inc., 2290 Alahao Pl., Honolulu, HI, 96819, (808) 847-4608. Fax: (808) 847-4609. Pres.: Donald P. McDiarmid, III. (CD-Manufacturer/Distributor)
Label(s): (Owned) Hawaii Calls, Inc.
Hawaiian Country, (See Makai Records).
He Rose Records, 1098 Rose Ave., El Centro, CA, 92243, (619) 352-5774. Gen. Mgr.: Danny Berg.
Headfirst, (See K-tel Int'l (USA), Inc.).
Headliner Stars, (See Robbins Records, Inc.).
The Headway Group, 7560 Garden Grove Blvd., Westminster, CA, 92683, (714) 891-0868. Pres., A & R: Steven M. McClintock; Vice Pres.: Denny Illingworth; Vice Pres.: Timothy James Auringer; Mktg. & Promo. Mgr.: Catherine Enny.
Label(s): (Owned) 37, Baroque.
Hear and Now, (See Sound Rx).
Heartbeat Records, One Camp St., Cambridge, MA, 01950, (617) 354-0700. Telex: 4974193. Fax: (617) 491-1970. Pres.: Maria Leighton; Sec./A & R: Bill Nowlin; A & R: Duncan Brown; Treas.: Ken Irwin. (CD-Manufacturer/Distributor)
Label(s): (Owned) Heartbeat.
Heartland Records Co., 660 Douglas Ave., Altamonte Springs, FL, 32714, (305) 788-2460. Pres., A & R: Jon Phelps; Exec. Vice Pres., A & R: David E. Brown; Vice Pres.: Larry Godwin; Treas.: Ed Haddock.
Label(s): (Owned) Heartland, Heartworks.
US Reps.: The Benson Co. (Nashville, TN).
Heartsong, (See Calvary Records, Inc.).
Heartworks, (See Heartland Records Co.).
Heckel Records, 5160 Rice Rd., Suite 384, Nashville, TN, 37013, (615) 361-7257. Managing Dir.: Harold Skelton. (CD-Manufacturer/Distributor)
Label(s): (Owned) Heckel.
Heirborn, (See Starworld Corp.).
Heirborne, (See Eagle Mt. Int'l Church).
Helicon, (See Spoken Arts, Inc.).
Helios, (See Full Circle Prodns., Inc.).
Hello, (See Stark Records & Tape Co.).
Hemisphere Records, Inc., PO Box 3578, New York, NY, 10185, (212) 866-3717. G. E. M., Hemisphere.
Hen Cackle, (See Sonyatone Records).
Henry Prodns., Ltd./DBA Burgundy Records, PO Box 7, Arlington, VA, 22210, (703) 685-0077. Pres.: C. Henry Lewis, Jr.; Treas.: Thomas Chittenden III; Pub. Rel. Dir.: Mary Ann Lewis.
Label(s): (Owned) Burgundy.
US Reps.: Nationwide Sound Distributors (Nashville, TN).
Heritage Records, Rt. 3, Box 280, Galax, VA, 24333, (703) 236-9249. Owner: Bobby F. Patterson.
Label(s): (Owned) Frontier Prodns., Mountain.

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Heritage Records, PO Box 1358, Placerville, CA, 95667, (916) 622-9369. Telex: 880008. Owner: Max Mace; Co-owner: Lucy Mace.

Herrick Stone Prodns., (See Moseka Records & Tapes).

Heyday, (See Rough Trade, Inc.).

Hi-Fi, (See Everest Record Group).

Hi-Lite Records, 8515 Chetle, Santa Fe Springs, CA, 90670, (213) 945-3608. Pres.: Reynolds Ohai; A & R Prod.: Pete Martin.
Label(s): (Owned) Hi-Lite. (Also See Blue Gem Records).

Hi-Q, (See Fortune Records).

High Noon, (See Winners Circle Records).

High Rocket, (See Dick Michaels Prodns.).

High Sky, (See Dick Michaels Prodns.).

High Water Recording Co., CFA 232 MSU, Memphis, TN, 38152, (901) 678-2350. Gen. Mgr./Exec. Producer: Richrd R. Ranga; Producer: David Evans; Studio Mgr.: Larry Lipman; Asst. Gen. Mgr.: Marilyn Adams.
Label(s): (Owned) High Water.

Higher Octave Music, 8033 Sunset Blvd., Suite 41, Los Angeles, CA, 90046, (213) 856-0039. Fax: (213) 656-6490. Pres.: Matt Marshall; Sr. Vice Pres.: Scott Bergstein; Vice Pres. Creative Ser.: Dee Westlund.
Label(s): (Owned) Higher Octave Music; (Licensed) Nightingale.
US Reps.: Action Music (Cleveland, OH); Backroads (Madera, CA); Discovery (Ellicott City, MD); Gemini (Norcross, GA); Luminary (Medina, OH); Malverne (Long Island City, NY); MDI (Haltom City, TX); Michael Ginsburg Dist. (Deymour, TN); Music Design (Milwaukee, WI); Navarre Dist. (Brooklyn Park. MN); New Leaf Dist. (Atlanta, GA); Precision Dist. (Mountlake Terrace, WA); Pyramid (Los Angeles, CA); Real to Reel Dist. (Sausalito, CA).
Int'l Reps.: Trend Records (Canada); Oreade bv Dist. (Netherlands); Compact Disc Service (United Kingdom); Merit Music (Hong Kong).

Hightone Records, 220 Fourth St., #10, Oakland, CA, 94607, (415) 763-8500. Fax: (415) 763-8558. Partner: Larry Sloven; Partner: Bruce Bromberg; Partner: Dennis Walker; Nat'l Promo. Dir.: Darrell Anderson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Hightone.
US Reps.: California Record (Glendale, CA); Rounder (Cambridge, MA); MS Dist. (Chicago, IL); Action (OH).

Hillview, (See Estate Records).

Hindsight (See Welk Music Group).

Hip Pocket, (See Windham Hill Prodns., Inc.).

Historical, (See Biograph Records, Inc.).

History, (See Audio Loft Recording Studios).

History Recorded, Inc., PO Box 7-11, Macks Creek, MO, 65786, (313) 363-5432. Pres.: B. J. Carnahan; Dir. of Opns.: Brad Edwards; Dir. of Mktg.: Pam Sampson.

History of Recorded Sound, (See Tracy Sands Music & Sales).

Hit, (See Survivor Records/Dream-Makers, Inc.).

Hit Records, U.S.A Entertainment, Inc., 349 S. Lafayette Pk. Pl., Suite 323, Los Angeles, CA, 90057, (213) 383-0720. Pres.: Jason Rider; Vice Pres. Promo., A & R: Greta Warren; Vice Pres. Mkts.: Anita Kagan; Vice Pres. Admin.: David Bryan. (CD-Manufacturer)
Label(s): (Owned) Hit, Revelation.

Hitsburgh Record & Comm., Inc., 412 Eastern Ave., Pittsburgh, PA, 15215, (412) 782-1793. Pres.: Alfred W. Cleveland; Vice Pres.: Alfred D. Cleveland; Vice Pres. Mktg.: Theodore Mills.

Hitstown-Disko Record Corp., 327 Upshur St., NW, Washington, DC, 20011, (202) 882-7339. Pres.: Clifton Thomas; Vice Pres.: Charles Farmer.
Label(s): (Owned) Disko.

Hogeye Records, 1920 Central, Evanston, IL, 60201, (312) 475-0260.

Holli, (See Candy Records).

Hollywood Records of California, 603 First St., Suite 138, Oceanside, CA, 92054, (619) 757-7446. Pres.: William Bellman; Exec. Vice Pres.: Myral Bellman; Gen. Mgr./A & R: Bill Bellman; Promo. & Mktg.: Irv Gorsen.
Label(s): (Owned) Mirror Ball, Hollywood Recorders.
US Reps.: Universal Dist. (Philadelphia, PA); J.D.C. Dist. (San Pedro, CA).

Holly Soundtrack Industries, Inc., 5212 Colfax Ave., Suite B, North Hollywood, CA, 91607, (818) 506-4857.

Home Cookin, (See Flat Town Music Co.).

Home Sweet Home, (See Word, Inc.).

Home of the Hits, (See Beserkley Audio & Video Co.).

Homestead, (See Kiderian Records Group).

Homestead Records, PO Box 256577, Chicago, IL, 60625, (312) 631-8782. Pres.: Tom Petreli; Vice Pres.: George Peck; A & R: Ray Peck. (CD-Manufacturer/Distributor)
Label(s): (Owned) Homestead.

Honey Bee, (See Honey Bee Recording Studio).

Honey Bee Recording Studio, 417 E. Crosstimbers, Houston, TX, 77022, (713) 694-2971. Pres.: Freddie Kober.
Label(s): (Owned) Contage'us, Freko, Honey Bee.

Honey Bee Records, 2875 S. Ocean Blvd., Suite 20053, Palm Beach, FL, 33480, (305) 586-7153. Pres.: A. McBride; Vice Pres.: Wolf Von Lalhenburg; Sales & Promo.: Daphne Quinby.

Hoodooh, (See WEC Industries, Ltd.).

Hook, (See Startime Records).

Hope Int'l Prodns. Ltd., 314 West 53rd St., New York, NY, 10019, (212) 247-3188, (212) 246-4980. Fax: (212) 307-0359. Pres.: David King; Exec. Vice Pres.: Hope J. King; Int'l Vice Pres.: Warren Ashley; Gen. Mgr.: George Curtis; Warehouse Mgr.: Michael Brown.

Horttor Universal Music Co., 313 El Tejon Ave., Oildale, CA, 93308, (805) 399-9028. Owner: Robert L. Horttor.
Label(s): (Owned) Humco.

Robert Horwitz Organisation, 16700 Chatsworth St., Suite H-2, Granada Hills, CA, 91344, (818) 363-5800.

Hottrax Records, PO Box 13584, 1957 Kilburn Dr., Atlanta, GA, 30324, (404) 662-6661. C.E.O.: Aleck Janoulis; Vice Pres. Publicity: Teri Blackman; Vice Pres. Finance: Lou Sisson; Vice Pres. A & R: Oliver Cooper. (CD-Manufacturer/Distributor)
Label(s): (Owned) Dance-A-Thon, Digitrax, Hardkore, Hottrax, Lasertrax.

House Jam, (See Philadelphia Int'l Records).

House of Falcon, Inc., 821 North 23rd, McAllen, TX, 78501, (512) 687-7121. Pres.: A. Ramirez, Sr.; Sec./Gen. Mgr.: A. Ramirez, Jr.; ARV Int'l, Falcon, RIV.

House of Guitars, (See Mirror Records, Inc.).

House of Penny, PO Box 388, Kennesaw, GA, 30144, (404) 428-0211. Pres.: Ken Biddy.
Branch(es): 110 La Plaza Dr., Hendersonville, TN, 37075, (615) 824-1219, Vice Pres./Gen. Mgr.: Jack Eubanks.

House of Quinto, (See Quinto Production/Records).

Houston Int'l, (See Ichiban Records, Inc.).

Houston Records Ltd., 3300 Jenson Dr., Houston, TX, 77026, (713) 223-5971, (713) 223-2285. Pres.: Gasper P. Puccio.

Hula Records, Inc., 2290 Alahao Pl., Honolulu, HI. 96819, (808) 847-4608. Pres.: Donald P. McDiarmid, III. (CD-Manufacturer/Distributor)
Label(s): (Owned) Hula, Surfside.

Humco, (See Horttor Universal Music Co.).

Hummingbird Recording Co., Inc., Rt 3, Box 648, West Jefferson, NC, 28694, (919) 246-6431. Pres.: Louise P. Taylor; Prof. Mgr.: Ronnie Ray Taylor; Asst. Mgr.: Greathel T. Coldiron.
Label(s): (Owned) Down A Dusty Road, The Early Morning, The Stars are Matter.
US Reps.: Canoe Gap (West Jefferson, NC).

Hungaroton, (See Seoul Records, Inc.).

Hybrid Records, PO Box 5052, Evanston, IL, 60204, (312) 328-0400. Fax: (312) 328-1700. E-Mail: CARLTON-US. Pres.: Graham Carlton; Gen. Mgr.: Mike Rodgers. (CD-Manufacturer/Distributor)

Hyperion, (See Harmonia Mundi, USA).

I

I C M, (See Orion Master Recordings, Inc.).

ICON Records, 57 Greene St., New York, NY, 10012, (212) 925-2121. Pres.: Yale Evelev. (CD-Manufacturer/Distributor)
US Reps.: New Music Dist. (New York, NY); Nonesuch (New York,NY).

IEA Records, PO Box 1413, 1701 Pacific Ave., Atlantic City, NJ, 08404, (609) 347-0484. Pres.: Danny Luciano; Gen. Mgr.: Joey Lattanzi; Vice Pres.: Frank Messina; A & R Dir.: Sherri Glassman; Asst. A & R Dir.: B. R. Martin.
Label(s): (Owned) IEA.

ILS Institute, (See Institute for Language Study).

ITI, (See In The Interest Prodns./ITI Records).

I-Tones, (See Massmedia Records).

Ice Cube, (See Rooster Blues Records).

Ice Records & Prodns., PO Box 1174, Alta Loma, CA, 91701, (714) 980-5502. Pres./Sales & Promo.: Edward A. Ruiz; Vice Pres./Mktg.: Art Lopez.

Icebergg Records, Inc., 207 E. Buffalo St., Suite 501, Milwaukee, WI, 53202, (414) 291-9115. Pres.: Pat Bosch.
Label(s): Icebergg.

Ichiban Records, Inc., PO Box 724677, Atlanta, GA, 30339, (404) 926-3377. Fax: (404) 926-2774. Pres.: John Abbey; Exec. Vice Pres.: Nina K. Easton; Promo. Dir.: Michael Buchanan; Gospel Dir.: Winton Cobb; Retail Liasson Dir.: Gloria Hunter.
Branch(es): Stanley House, Stanley Ave., Wembley, Middx., England, (01) 900-1555, Managing Dir.: Gof Abbey. (CD-Manufacturer/Distributor)
Label(s): (Owned) Ichiban, Miracle (Gospel); (Licensed) Curtom Records of Atlantic, Houston Int'l, Wilbe.

Idaho Records & Cassettes, PO Box 474, Clayton, ID, 83227. Pres.: Muzzie Braun.
Label(s): (Owned) Idaho Records & Cassettes.

The Idea Factory, 2108 Hazlitt, Houston, TX, 77032, (713) 496-2358.

Idlers, (See Warlock Records).

Imaginary Entertainment Corp., 332 N. Dean Rd.Ave., Auburn, AL, 36830, (205) 821-5277. Proprietor: Lloyd E. Townsend, Jr. (CD-Manufacturer/Distributor)
Label(s): (Owned) Imaginary.

Imaginary, (See Imaginary Entertainment Corp.).

Immigrant City Records, 231 Sutton St., Suite 2C, N. Andover, MA, 01845, (508) 686-9811. Fax: (603) 898-6210. Director A & R: Darlene Daniele.

Importe/12 Records, 915 Broadway, Suite 610, New York, NY, 10010, (212) 505-2511. Disconet, Importe/12, Sugarscoop.

Imporvising Artists Records, PO Box 4, Cherry Valley, NY, 13320, A & R: Paul Bley; Dir.: Carol Goss; Mgr.: David Good.

In Sync Labs, Inc., 2211 Broadway, New York, NY, 10024, (212) 873-6769. Pres.: E. Alan Silver.
Label(s): (Owned) In Sync; (Licensed) Connoisseur Society.

In The Interest Prodns./ITI Records, PO Box 2168, Van Nuys, CA, 91404, (213) 851-8852. Pres., Promos/A & R/Sales: Michael Dion; Vice Pres., Admin.: Suzanna Kotnik; Art Dir.: Mike Foltz. (CD-Manufacturer/Distributor)
Label(s): (Owned) ITI.
US Reps.: Allegiance Records (Hollywood, CA).

Incentive, (See Incentive Prodns., (A Div. of Jevert Music).

Incentive Prodns., (A Div. of Jevert Music), 639 Bulen Ave., Columbus, OH, 43205, (614) 258-7112. Pres.: Jeffrey V. Smith.
Label(s): (Owned) Incentive.

Increase, (See Quicksilver/Increase).

Increase Video, (See Quicksilver/Increase).

Independent Project, (See Chameleon Music Group).

Independent Records, PO Box 8221, Foster City, CA, 94404, (415) 344-3082.
Label(s): Independent.

Indian House, PO Box 472, Taos, NM, 87571, (505) 776-2953. Contact: Tony Isaacs.
Label(s): (Owned) Indian House.

Indiga Records, PO Box 3261, 3617 Euclid St., Unit C, Houma, LA, 70361, (504) 876-5619. Dir./Mgr. Mktg. & Sales: Freddie Zeringue, Jr.
Label(s): (Owned) Indiga.

Infotronics, USA, 919 South E St., Oxnard, CA, 93030, (805) 487-7140. Pres.: Kenneth Howard Smith; Vice Pres.: Irene J. Tarbell; Dir. A & R: Kristine J. Smith.
Label(s): (Owned) CKS, D-Town, KHS/Futura, Penguin, Platinum Sound; (Licensed) Ocean, Pac-West, Solidarity,.

Infrared Records, 44 Garden Pl., Suite 3-B, Brooklyn, NY, 11201. Pres.: Edward J. Sterbenz.
Label(s): (Owned) Infared.

Ingle Wood, (See Eagle Int'l Records).

Inner City, (See MMO Music Group, Inc.).

Inner Light, (See Command Records).

Innova Recordings, (See Minnesota Composers Forum).

Innovative Communications, (See Chameleon Music Group).

Inside Records, Inc., (See OPUS Records & Publishing House).

Insomniac Records, PO Box 408, Tomkins Cove, NY, 10986, (914) 429-9500. Fax: (914) 429-7163. Pres.: Edward Tarsio; Gen Mgr.: Louis Ragusa; Dir. Promo.: Mom; Dir. Sales: Dennis Dauilio. (CD-Manufacturer/Distributor)
Label(s): (Owned) Insomniac.

Inspirational Music, 18108 Parthenia St., Northridge, CA, 91328, (818) 987-2911. Pres.: Hugh E. Edwards; Secretary: Christine Butt; Vice Pres./Gen. Mgr.: Bruce R. Edwards; Vice Pres.: Dr. Brian K. Edwards; Chairman of Board: Alma Edwards.
Benson, Lexicon, Sparrow, Word, Zondervar.

Institute for Language Study, c/o Cortina, 17 Riverside Ave., Westport, CT, 06880, (203) 227-8471.
Label(S): ILS Institute, Nutshell, Record Time, Vest Pocket.

Integrity, (See Great Southern Record Co., Inc.).

Integrity's Hosanna Music, (See The Sparrow Corp.).

Intense Records, 2421 W. Pratt, # 834, Chicago, IL, 60645, (312) 465-3889.

Intercom Records, 6 Amherst, Laguna Niguel, CA, 92677, (714) 240-6925. Pres.: David R. Walker; Gen. Mgr.: Louise Eejima.
Label(s): (Owned) Intercom.

Intercon Music Corp., 6600 River Rd., West New York, NJ, 07093. Telex: 295772. Fax: (201) 868-9322. Pres.: John T. Matarazzo; Comptroller: Anne Matarazzo; Sales Mgr.: Rick Lanin; Account Exec.: John Del Greco; Ac-

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count Exec.: Lee Goldstein. (CD-Manufacturer/Distributor)
Label(s): (Owned) IMC, Emeritus, Book of the Month, CBC, Recital, Frequenz, Novalis, Jazzline, Music Masters, Paragenes.
Int'l Reps.: DAM (France); IRD (Italy); Divox, MCS (Switzerland); Object (United Kingdom).

Intermedia, (See Soundwave Int'l, Inc.).

Int'l Recording Co., Inc., 2916 W. Armitage Ave., Chicago, IL, 60647, (312) 227-2000.

Int'l Record Syndicate, Inc. (I.R.S.), 100 Universal City Plaza, Bldg. 422, Universal City, CA, 91608, (818) 777-4730. Telex: 4720980 IRS UI. Fax: (818) 777-6495. E-Mail: IMC 2100, 2101. Chairman: Miles Copland; Pres.: Jay Boberg. (CD-Manufacturer/Distributor)
Label(s): (Owned) I.R.S.
US Reps.: MCA Records.
Int'l Reps.: MCA Records (Canada, United Kingdom); CBS Int'l (Asia, Australia, Europe).

Int'l Record Corp., PO Box 920658, Houston, TX, 77292, (713) 957-8398. Contact: Raul Rodriguez.

Int'l Rep. Goodman Group, (See Paula Records).

Interplay Records, PO Box 690, Bryn Mawr, CA, 92318, (714) 796-6110. Fax: (818) 887-4164. Pres.: Toshiya Taenaka; Distribution Mgr.: John Brechler. (CD-Manufacturer/Distributor)
Label(s): (Owned) Interplay.

Intersound, Inc.

14025 23rd Ave., North, Minneapolis, MN, 55447, (612) 559-4166. Telex: 29-1071. Fax: (612) 559-4191. Pres.: Donald R. Johnson; Vice Pres.: Steve Vining; Mktg. Mgr.: Mike Kelley; Promo. Mgr.: Dan Verdick.
Branch(es): 49 S. Manor Dr., White Plains, NY, 10603, (914) 682-7447, Contact: Ray Buck; 1552 Rosewood Cir., Marietta, GA, 30067, (404) 973-8288, Contact: Karen Long; 5701 N. Sheridan, Chicago, IL, 60660, (312) 769-3726, Contact: Mike Tavil; 13340 Burbank Blvd., #15, Van Nuys, CA, 91401, (818) 785-7091. (CD-Manufacturer/Distributor)
Label(s): (Owned) Maxi Play, ProArte, ProJazz, Quintessence; (Licensed) CineDisc.
Int'l Reps.: Victor Musical (Japan); Avan Guard (Australia); Target Records (United Kingdom); Tudor (Switzerland); Baltic N.V. (Belgium); Instrumentaion Dibuarte (Columbia); Lenco Audio (Chile); Graham Sound (South Africa); NOWO (Italy); Shun Choeng Rec. Co. (Hong Kong); JC Audio (Venezuela); Audio Market Sales (Canada); Christos Arxarlis Corp. (Greece); Tradisco (Brasil); New Trade Int'l (France); Ricophon (West Germany); Zip Mktg. (Israel); All Disc (Brasil); The Music Box (Bermuda); P.T. Inmac Sehahtera (Indonesia); Panafota (Panama); Pioneer Int'l, King Record, Victor Record Co., Tohokushinsha, Polydor, Edison, Pony Canon (Japan); Silva Screen Records (United Kingdom).

Intima, (See Egigma Entertainment Corp.).

Intrepid Records, 4528 Belleview, Suite 210, Kansas City, MO, 64101, (816) 932-1719. Chairman: Ronald Gillum; Sales & Gen. Mgr.: Anita Brown; LP & Tape Sales Mgr.: Bernard Jackson; Vice Pres. Creative: Robin Bentley; Promo.: Leon Scroggins.
Label(s): Gillum, Intrepid, KoKo.

Intuition, (See Capitol Records, Inc.).

Invasion, (See Profile Records, Inc.).

Inwood, (See Gospel Media).

Iowa Great Lakes Recording Co., Inc., PO Box 100, Shore Acres, Spirit Lake, IA, 51360, (712) 336-2859.

Iron Works, (See Azra Int'l).

Island Records, Inc., 14 East Fourth St., New York, NY, 10012, (212) 477-8000.
Label(s): Island, Antilles, Mango, 4th & Broadway.

It's Rad, (See Scorpio Music, Inc.).

Ivory, (See Country Music Entertainment, Inc.).

Ivy Jazz, 2820 East 4135 South, Salt Lake City, UT, 84124, (801) 277-1314. Owner: Paul Ellingson.
Label(s): (Owned) Ivy Jazz.

J

JAJ Records, 150 Fifth Ave. 1103, New York, NY, 10011, (212) 691-5630. Cable: TELEXCOM JLAW. Telex: 226000 JLAW. Fax: (212) 260-1607. Pres.: Jude St. George; Vice Pres.: Jeanane Claps. (CD-Manufacturer/Distributor)

JAM Records, 655 15th St. NW, Suite 300, Washington, DC, 20005, (202) 639-4054. Pres.: Richard Spring; Legal & Business Affairs: Estella Salvatierra; Promo.: George Roberts; JAM, Jazz.

JDC Records, Inc., 567 W. Fifth St., San Pedro, CA, 90731, (213) 519-7393. Fax: (213) 519-1614. Owner: Jim Callon; Senior Sales Officer: Eddie Fonseca; Credit Mgr.: Jody Ness; Int'l Sales: Mark Donnelly.
Label(s): (Owned) JDC, Dunk Yer Funk, Neighborhood.

JEM Classics, (See JEM Records Group of Co.).

J.E.M.F., (See Arhoolie Records, Inc.).

JEM Records Group of Co., 3619 Kennedy Rd., South Plainfield, NJ, 07080, (201) 753-6100. Telex: 275297. Fax: (201) 753-6481. Pres.: Marty Scott; Vice Pres.: Ed Grossi; Treas.: Jeff Tennenbaum; Controller: Howie Hergitter; Gen. Mgr.: Rick Lawler.
Branch(es): 18629 Topham St., Reseda, CA, 91335, (818) 996-6754, Vice Pres.: Bill Shaler. 1174 113th St., Grand Prairie, TX, 75050, (214) 641-6887, Sales Mgr.: Jim Weatherson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Passport, PVC, Passport Jazz, JEM Classics, Audion; (Licensed) EG, Beggars Banquet.

JKL Entertainment Prodns., PO Box 250, Hopkins, MN, 55343, (612) 935-6626. Mktg./Projects Mgr.: Kathleen M. Theringer.
Label(s): (Owned) Black & White, Bluestreet, Secret.

J/L Entertainment Group, 8730 Sunset Blvd., #200 A, Los Angeles, CA, 90069, (213) 657-1836. Telex: 263110 JLI USA. Fax: (213) 859-9319. Managing Dir.: Jack B. Heller; Pres.: Rise A. Heller; Consultant: Mildred Heller. (CD-Manufacturer/Distributor)
Label(s): (Licensed) Crown, NEC Avenue, Tokyo Agencies.

J.L.I. Records, PO Box 74-R, Romeoville, IL, 60441, (815) 886-3929, Pres.: Julian Leal. (CD-Manufacturer/Distributor)
Label(s): (Owned) J. L. I.
US Reps.: Crow's Nest (Crest Hill, IL); Rose Records (Chicago, IL); Sound Warehouse (Downers Grove, IL); Wax Trax (Chicago, IL); Prauda (Chicago, IL); J.L.I. (Romeoville, IL).

J. R. Sound Prodns., Inc., 1025 17th Ave., South, Nashville, TN, 37212, (615) 327-2227. Pres.: Johnny Rutenschroer.
Label(s): (Owned) Alpine.

J & B Records, Inc.

3109 Medgarevers Blvd., Jackson, MS, 39213, (601) 981-4328, Pres.: James Bennett.

J & J Musical Ents., Ltd., PO Box 575, Kings Park, NY, 11754, (516) 265-5584. Cable: JLAW. Telex: 226000 JLAW. Pres.: Jude St. George; Vice Pres./Gen. Mgr.: Jeneane Claps. (CD-Manufacturer/Distributor)
Label(s): (Owned) JAJ.

J & J Records, 1105 Warren Dr., Harvey, LA, 70058, (504) 368-7603. Contacts: Michael & Trish Jones.

JAM, (See Jazz America Mktg.).

JEK Int'l, (See KSS Records).

Ja-Wes, (See Daran Records).

Jabala, (See Spanda Records).

Jacksons Record, Corp., 18321 Ventura Blvd., Encino, CA, 91356, (818) 344-7117. Fax: (818) 344-7295. Pres.: Joe Jackson; Business Affairs: Jermone Howard; Exec. Vice. Pres.: Ben Brown. (CD-Manufacturer/Distributor)
Label(s): (Owned) Jackson.

Jade, (See Rob-Lee Music).

Jador, (See Goldbond Recording Studio).

Jalyn, (See Nashville Country Prodns.).

Jam-Power, Inc., 9017 Reseda Blvd., #210, Northridge, CA, 91324, (818) 701-0375. Chrmn.: Geraldine A. Berry; Pres.: Steven C. Berry.

Jamaka Records Co., Inc., 3621 Heath Ln., Mesquite, TX, 75150, (214) 279-5858. Owner: Jimmy Fields; Owner: George McCoy; Artist Mgr.: Joe Bill D'Angelo; Engineer: Phil York.
Label(s): (Owned) Felco, Jamaka.

Jambros Records, 5120 Walnut St, Philadelphia, PA, 19139, (215) 747-1201. Pres.: Scott M. Herzog; Vice Pres.: Phil De Cola. (CD-Manufacturer/Distributor)

Jamie/Guyden Distributing Corp., 919 N. Broad St., Philadelphia, PA, 19123, (215) 232-8383. Fax: (215) 762-1223. Pres.: Harold B. Lipsius; Gen. Mgr.: Paul Fien.
Label(s): (Owned) Arctic, Dionn, Guyden, Jamie, Phil-L.A. of Soul; (Licensed) Sundi, Top & Bottom.

Jana, (See Landmark Communications Group).

Janell, (See Tiki Ents., Inc.).

Jansco Records, 10755 Bachelor Valley Rd., Witter Springs, CA, 95493, (707) 275-2777. Pres.: Jan Scobey; Gen. Mgr.: Eugene Paleno. (CD-Distributor)
Label(s): (Owned) Jansco, Ragtime.

Jason, (See Madison Station Prodns.).

Jass, (See Stash Records Inc.).

Jato, (See Axbar Records).

Jawil Ents., inc., 185 West End Ave., New York, NY, 10023, (212) 580-0255. Cable: DAMSOUND. Pres.: Marty Wilson; Vice Pres.: Janet J. Eddy.

Jay Jay Record & Tape Co., 35 NE 62nd St., Miami, FL, 33138, (305) 758-0000. Pres., Owner, A & R: Walter E. Jagiello; Mgr., Owner, Sales: Jeanette Jagiello. (CD-Manufacturer/Distributor)
Label(s): (Owned) A Great Variety, Bonfire, Drum-Boy, Haitian.
US Reps.: See Bro (Chicago, IL); Mobile (Pittsburgh, PA); Galaxy (Pittsburgh, PA); Gotham (Ardmore, PA); Thumb (Washington, MI); Tony's Polka Village (Cleveland, OH); Rudas (Buffalo, NY).

Jay-Lor Records, 50 Music Sq., West, Suite 507, Nashville, TN, 37203, (615) 320-5675. Exec. Vice Pres.: Lewis Elford.

Jazreel, Inc., PO Box 235, Highland Park, IL, 60035, (312) 831-5810.

Jazz, (See JAM Records).

Jazz Connoisseur, (See Zim Records).

Jazz America Mktg., 655 15th St. NW, Suite 300, Washington, DC, 20005, (202) 639-4054. JAM, Disco Mate.

Jazz Archives, Inc., 100 Stevens Ave., Mt. Vernon, NY, 10550, (914) 664-4997. Pres.: Marvin L. Goldsmith; Vice Pres.: Alfred A. Miller.
Label(s): (Owned) Jazz Archives.

Jazz Mind, (See Sea Breeze Record Co.).

Jazzanne Records, 12 Micieli Pl., Brooklyn, NY, 11218, (718) 972-1220. Pres.: Rick Stone.

Jazzline, (See Delta Music Inc.).

Jazzology Records, Inc., 1206 Decatur St., New Orleans, LA, 70116, (504) 525-1776.
Label(s): (Owned) Audiophile, Black Swan, Circle, GHB, Jazzology, Southland.

Jeaneane & Jude Music, c/o Jacobson & Colfin, 150 5th Ave., New York, NY, 10011, (212) 691-5630. Telex: 226000 JLAW. Pres.: Jude St. George; Vice Pres./Gen. Mgr.: Jeaneane Claps.
Label(s): (Owned) Freeway Fusion.

Jeff-Rose Prodns., PO Box 169, Brooklyn, NY, 11217, (718) 638-4489. Pres.: Cedric Rose; Vice Pres.: Rosetta Jefferson.

Jenifer Records & Tapes, (See Macaluso Music Co.).

Jer Joy Publishing, (See Universal-Athena Records).

Jeree Records, 1469 Third Ave., New Brighton, PA, 15066, (412) 847-0111. Partner: Jerry Reed; Partner: Don Garvin.
Label(s): (Owned) Buckshot, Candy, Green Dolphin, Jeree.

Jeremiah Records, Inc., PO Box 1077, Hendersonville, TN, 37077, Chairman of the Board: Hoyt Axton; Pres.: Mae Boren Axton; Vice Pres., Treas.: John B. Axton; Exec. Asst.: Leigh Ann Milom.
Label(s): (Owned) Jeremiah Records, Inc.

Jerma Records Co., 1410 East 72nd St., Chicago, IL, 60619, (312) 752-2755. Pres./Gen. Mgr.: Ulysses Warren.
Label(s): (Owned) Jerma, Chytowns.

Jerni, (See Collectables Record Corp.).

Henry Jerome Music, Inc., 5 Van Etten Blvd., New Rochelle, NY, 10804, (914) 632-1270. E-Mail: Federal. Pres.: Miriam Jerome; Gen. Mgr. & Dir. A & R: Henry Jerome; Promo. & Sales: Don Castaldi. (CD-Manufacturer)
Label(s): (Owned) Green Menu.

Jet-Eye Records, Inc., 7405 Crissman St., Utica, MI, 48087, (313) 731-8277. A & R Promo.: John Pavlik; Mktg./Sales Int'l Pres.: John Powers.
Label(s): (Owned) Jet-Eye.

Jet Records, Inc., 8730 Sunset Blvd., Los Angeles, CA, 90069, (213) 652-0811. Pres.: Don Arden; Vice Pres.: Pat Siciliano; A & R: Robin Hart.

Jet Stream, (See Music Ents./Crazy Cajun Records).

Jewel, (See Paula Records).

Jewel Records, 1594 Kinney Ave., Cincinnati, OH, 45231, (513) 522-9336. Owner/Pres.: Rusty York; Owner/Vice Pres.: Linda York; Gen. Mgr.: Jr. Bennett. (CD-Distributor)
Label(s): (Owned) Jewel, Rye.

Jewish Family Prodns. (JFP), 8116 Aedan Ct., San Diego, CA, 92120, (619) 582-5696. Pres.: George Fogelman; Vice Pres. Creative Serv.: Gail Fogelman; Vice Pres. Bus. Affairs: Douglas Foxworthy.
Label(s): (Owned) Jewish Family Prodns..
US Reps.: One World Records (New York, NY).

Jimmy Joe Lee Prodns., PO Box 827, Boulder Creek, CA, 95006, (408) 339-2184. Pres.: Jimmy Joe Lee. (CD-Manufacturer)
Label(s): (Owned) Monogram.

Jin, (See Flat Town Music Co.).

Jive Records, 1348 Lexington Ave., New York, NY, 10128, (212) 410-4774. Telex: 237316 UR. Fax: (212) 289-2603. Vice Pres., Mktg./Opns.: Barry Weiss; Vice Pres., Artist Devel.: Ann Carli. (CD-Manufacturer/Distributor)
Label(s): (Licensed) Jive, Silvertone.
Int'l Reps.: Jive (United Kingdom)

Job, (See Paula Records).

Jobie, (See Ghost Records).

Jody, (See B-Atlas & Jody Records, Inc.).

Joe Fee, (See Sharon Prodns., Inc.).

Joey Records, Inc., 6703 W. Commerce St., San Antonio, TX, 78227, (512) 432-7893. Pres./Owner: Joe Silva Lopez; Treas.: Raquel Vargas Lopez; Gen. Mgr.: David Silva Lopez; Sales & Promos. Mgr.: Javier Benavides. (CD-Distributor)
Label(s): (Owned) Dina, Joey, Moni, Omega, SAS.

Joker, (See Lifetime Recordings).

Willie Jolley Prodns., Inc., 1225 Shepard St., Northwest, Washington, DC, 20011, (202) 726-3395. Contact: Willie Jolley.

Jondi Records, 130 West 42nd St., # 1106, New York, NY, 10036, (212) 819-0920. Pres.: Dick Charles; Vice Pres.: Jon Solleather.

Jennifer Jones Prodn. Co., 2635 DeSoto St., New Orleans, LA, 70119, (504) 944-7747. Pres. & Gen. Mgr.: Jennifer Jones; Gen. Mgr.: Joe Jones, Sr.
US Reps.: Theatrical Mgmt. Consultant (Lake View Terrace, CA).

Joe Jones and The Reynosa Bros. Records, 10556 Arnwoo Rd., Lake View Terrace, CA, 91342, (818) 890-0730. Cheif Exec. & Opns. Mgr.: Joe Jones; Vice Pres. & Gen. Mgr.: Marion Jones; Prof. Mgr.: Fili Reynosa; Talent Coord.: Luis & Monchis Reynosa. (CD-Manufacturer/Distributor)
Label(s): (Owned) Joe Jones & Reynosa Bros.
US Reps.: M & J Record (Lake View Terrace, CA); Kedwde Record (Lake View Terrace, CA).

World Radio History

Ronald Jones Jingles & Commerical Prodn. Co., 2114 New Orleans St., New Orleans, LA, 70119, (504) 944-6075, (504) 283-8459. Pres/Chief Exec.&Opns.Mgr: Ronald Jones; Mgr. Mktg. & Sales: Jennifer Jones; Creative A&R & Producer: Ronald Jones; Agent: Joe Jones, Sr. (CD-Manufacturer/Distributor)
US Reps.: Theatrical Mgmt. Consultant (Lake View Terrace, CA).

Joseymo, (See Zapricorn Prodn., Inc.).

Joy, (See Stark Records & Tape Co.).

Joyce Records, PO Box 66455, Los Angeles, CA, 90066, (213) 391-4088. Principal: Wayne Volat; Principal: Janet Volat.
Label(s): (Owned) Joyce.

Joyful Sound Records, 698 Central Ave., Suite 222, St. Petersburg, FL, 33701, (813) 892-3444. Pres.: Mike Douglas.
Label(s): (Owned) First Dynasty.

Jubal, (See Manna Records).

Juke Box Records, 207 Winding Rd., Friendswood, TX, 77546, (713) 482-2346. Pres.: Buz Hart; Vice Pres : Jack Duncan; Producer: L. W. Wright; Researcher: Barbara Hart. (CD-Manufacturer)
Label(s): (Owned) Quazar, Eden.

Jumpin' Jack Records, 2301 West 59th St., Los Angeles, CA, 90043, (213) 294-7286. Pres.: Johno Waller; Sec.: Wazir A. Aziz; Chief Financial Officer: Leonardo Wildorn.
US Reps.: Pearl Dist. (Brooklyn, NY).

Jungle Records/Waterloo Entertainment Investments, Inc., PO Box 3034, Austin, TX, 78764, (512) 443-7444. A & R/Promo.: Bruce Sheehan. (CD-Distributor)
Label(s): (Owned) Jungle.

Just Us Records, 9255 Sunset Blvd., Suite 509, Los Angeles, CA, 90069, (213) 274-1900. Owner: Michele Elyzabeth; Pres.: Otis Stokes.
Label(s): (Owned) Just Us.

K

KAM Executive Records, 11 Shady Oak Trail, Charlotte, NC, 28210, (704) 554-1162. Pres.: Butch Kelly; Vice Pres.: Tim Greene. (CD-Manufacturer/Distributor)
Label(s): (Owned) Executive, Fresh Avenue, KAM Executive.

KCP, (See Eagle Mt. Int'l Church).

K-Dee-Dee, (See Sharon Prodns., Inc.).

KLW Int'l, Inc., PO Box 806, Marmora, NJ, 08223, (609) 391-0872. Exec. Prod./Pres.: Kevin L. Weakland.
Label(s): (Owned) KLW Int'l, Inc..
US Reps.: KLW Int'l (Beverly Hills, CA); KLW Int'l (Las Vagas, NV); KLW Int'l Atlantic City, NJ).

KM Records, Inc., 2980 N. Ontario St., Burbank, CA, 91504, (818) 841-3400. Fax: (818) 845-6478. Sr. Vice Pres./Gen. Mgr.: Jim Auchterlonie; Vice Pres. Sales: Bill Riley; Mktg. Mgr.: Marty Weiss; Production Mgr.: Chuck Swift.

KMA Records, (See Jam-Power, Inc.).

KMC Records, 100 Mercer St., Seattle, WA, 98109, (206) 285-8926. Pres.: Kelly M. Christensen; Vice Pres. Admin.: Julie Christensen; Branch(es): 4-5-12-204 Kamiosaki, Shinagawa-ku, Tokyo, 141, Japan, 03-490-0534, Mgr.: Shingo Kasumata. Kris, Uncie Sam.

K.R.C., (See Ozark Opry Records).

K & C, 747 Buckeyewood St., Orange, CA, 92665, (714) 998-6568. Contact: Kelly Christensen.
Label(s): (Owned) K & C.

K & R Music, Inc., PO Box 616, 19 Frontenac Rd., Trumansburg, NY, 14886, (607) 387-5775. Pres.: William M. Kelley; Vice Pres.: Ray Repp; Bus. Mgr.: Christian Dwyer.

K-tel Int'l (USA), Inc., 15535 Medina Rd., Plymouth, MN, 55447, (612) 559-6800. Telex: 29-0171. Fax: (612) 559-6815. Pres.: Mickey Elfenbein; Sr. Vice Pres./Gen. Mgr.: Al Bergamo; Sr. Vice Pres. Finance .: Paul Altman; Vice Pres. Prod. Dev.: Chuck Thagard; Vice Pres. Sale: Scott Haidle; Vice Pres. Opns.: Jeff Koblick. (CD-Manufacturer/Distributor)
Label(s): (Owned) A.J.K. Music, Arrival, Crush Music, Headfirst, K-tel; (Licensed) M.A. Music.
US Reps.: Music Dist. (Grand Prairie, TX); H&L (Miami, FL); Frankie's One Stop (LA); Select-O-Hits (Memphis, TN); Jerry Bassin, Inc. (Miami, FL); One Stop Rec House (Atlanta, GA); Music Ents of MO (Maryland Hieghts, MO); Gemini (Miami, FL); Bib Dist. (Charlotte, NC); Malverne Dist. (Long Island City, NY); Universal Record Dist. (Philadelphia, PA); JFL Dist. (Miami, FL); California Record Dist. (San Fernando, CA); Scott Dist. (Island Park, NY); Music People (Oakland, CA); Precision Sound (Mt. Lake Terrace, WA); Motor City Music (Detroit, MI).

Kajac, (See Ozark Opry Records).

Kajun, (See Master-Trak Ents.).

Kaleidoscope Records, Inc., PO Box 0, El Cerrito, CA, 94530, (415) 845-9200. Pres.: Jeff Alexson; A & R: Tom Diamant. (CD-Manufacturer/Distributor)
Label(s): (Owned) Kaleidoscope; (Licensed) Fire on the Mountain.
US Reps.: Action Music Sales (Cleveland, OH); Bayside (El Cerrito, CA); California Records (San Fernando, CA); Mill City Music (Minneapolis, MN); Music Craft (Honolulu, HI); Old Fogey (Lansing, MI); Richman Bros. (Pennsauken, NJ); Rounder (Cambridge, MA); Silo (Waterbury, VT); The House (Olathe, KS); The Record Depot (Roanoke, VA).
Int'l Reps.: B.O.M. Service Ltd. (Japan); Festival Records (Canada); Int'l Record Distributors (Italy); Jarmo Santavuroi (Finland); Mike's Country Music Room (Scotland); Pooh Yokocho, Inc. (Japan); Topic Records (United Kingdom).

Kama Records, (See Standy Records, Inc.).

Kansa Records, PO Box 1014, Lebanon, TN, 37087, (615) 444-3865 Pres.: Chet Johnson; Sec., Treas, A & R: "Kit" Johnson.
Label(s): (Owned) Kansa.
US Reps.: Kansa Records (Nashville, TN);.

Kapri Records, 8913 Lankershim Blvd., Sun Valley, CA, 91352, (213) 768-7888. Pres.: Chris Soular; Exec. Sec.: Raymond Soular; Creative Dir.: Ray Jaramillo; A & R: Vincent Soular.

Kare Records, Inc., 1391 Oakland Park Ave., Columbus, OH, 43224, (614) 263-4344.
Label(s): (Owned) Kare.

Kay, (See Stark Records & Tape Co.).

Kaya Industries, 115 W. 29th St., 5th floor, New York, NY, 10001, (212) 736-5092.

Kenco Publishing, (See Luv Records(Div. of Pine Crest Records).

Gene Kennedy Ents./World Int'l Group, Inc., 2125 8th Ave., South, Nashville, TN, 37204, (615) 383-6002. Pres.: Gene Kennedy; Vice Pres.: Karen Jeglum; Promo.: Butch Paulson.
Label(s): (Owned) Door Knob, Society.

Kennett Sound Studios, Inc., PO Box 602, Kennett, MO, 63857, (314) 888-2995. Pres.: Joe Keene; Vice Pres.: Fred Rigdon; Sec./Treas.: Kent Sexton.
Label(s): (Owned) KSS.

Kenning Records/Prodns., PO Box 1084, Newark, DE, 19715, (302) 737-4278. Pres.: Kenneth Mullins.
Label(s): (Owned) Kenning.

Kent Music, Inc., 1100 Glendon Ave., Suite 2104, Los Angeles, CA, 90024, (213) 208-4760. Pres.: Morey Alexander; Sr. Vice Pres.: Howard Alperin.
Label(s): (Owned) Red Hot, Cool, Blue Jazz.

Kenwood, (See Nashboro Record Co.).

Kenyan Entertainment Corp., 8191 NW 91st Terrace, Bldg. A, #1, Miami, FL, 33166, (305) 883-5665. Vice Pres. Sales: Joe Stauzione; Sales Mgr.: Lisa Foose.
Label(s): (Owned) Circle Sounds, Top Ranking.

Kerrville Folk Festival, (See Kerrville Music Foundation, Inc.).

Kerrville Music Foundation, Inc., PO Box 1466, Kerrville, TX, 78029, (512) 257-3600. Exec. Dir.: Rod Kennedy. (CD-Manufacturer/Distributor)
Label(s): (Owned) Kerrville Folk Festival.

Kether Elyon, (See Kisron Elyon Records).

Keynote Records, 4322 Mahoning Ave., Youngstown, OH, 44515, (216) 793-7295. Pres./A & R: Richard M. Hahn.

Kicking Mule Records, Inc., PO Box 158, Alderpoint, CA, 95411, (707) 926-5312. CEO: Ed Benson; Promo.: Mary Alice Denson; Sales: Ann Forest. (CD-Manufacturer/Distributor)
Label(s): (Owned) Kicking Mule; (Licensed) Transatlantic.

Kid Cuz'n Record Co., PO Box 182, Midwood Sta., Brooklyn, NY, 11230, (718) 339-3536, Contact: Dick Alexander; Contacts: Jim Pelton; John Upton; Art Wayne.

Kiderian Records Group, 4926 W. Gunnison, Chicago, IL, 60630, (312) 631-8782. Owner: Ray Peck; Vice Pres./A & R: George Peck. (CD-Manufacturer/Distributor)
Label(s): (Owned) Kiderian; (Licensed) Borgata, Sonic Wave, Homestead, Tempe, U. S. A.

Kids Records, (See Alcazar Prodns.).

Kikk Records, (See H. W. Daily, Inc.).

Kilgore, (See Gotown Records, Ltd.).

Killer, (See Little Giant Records).

Kimbo, (See Dance Record Dist.).

Kiner Ents., PO Box 724, Redmond, WA, 98073, Owner: Larry F. Kiner.
Label(s): (Owned) Aircheck, Radio Archives, Blue & Gold, Spokane, Totem.

King Creole, Inc., PO Box 31231, Lafayette, LA, 70593, (318) 988-4141. E-Mail: (318) 984-6218. Pres.: Ronald W. Bob. (CD-Manufacturer/Distributor)
Label(s): (Owned) Bahama, King Creole.
US Reps.: New Generation, Inc. (Baton Rouge, LA); Rounder Dist. (Cambridge, MA); Selecto Hits (Memphis, TN).

King James, (See Westbound Records, Inc.).

King Jay Records, 410 12th St., Suite 8, Sacramento, CA, 95814, (916) 444-2580. Contact: Brad Mazo; Contact: Marquis Smith.

King Tut, (See King Music Services).

King Walk, Inc., PO Box 15094, New Orleans, LA, (504) 891-8485. Pres.: Earl K. Johnson; Vice Pres.: Erroll Johnson; Gen. Mgr.: Tad Jones.
Label(s): (Owned) Down South, Flambo, King Walk, New Orleans Soul, Proud Cock, Grand Marshall, Alfalfa.

King of Kings L.A. Int'l Recor, (See King of Kings Record Co.).

King of Kings Record Co., 38603 Sage Tree St., Palmdale, CA, 93551, (805) 947-4657. Pres.: LeRoy Pritchett; Vice Pres./A & R: Charles Vickers.

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Label(s): (Owned) King of Kings, King of Kings L.A. Int'l.

Kingdomcome Prodns., PO Box 14073, Cincinnati, OH, 45215, (513) 651-0057. Pres./Mktg. Agent: Steven M. Hill; Program Dir.: Marion Y. McCurdy; Pub. Rel./A & R: Gregory Lunsford; Pub. Rel Dir.: Robert Glenn.
Label(s): (Owned) Kingdomcome Prodns.; (Licensed) O' Hit Factory.
US Reps.: Blue Chip City Records (West Chester, OH).

Kisron Elyon Records, PO Box 19215A, Los Angeles, CA, 90019, (213) 737-6196. Pres.: Tommy Colbert; Creative Mgr.: Yeshayah Tishbash.
Label(s): (Owned) Beni-Mer, El-Colbert, Kether Elyon, Malache Elyon, Mit Abul-Kum, Nasser-el-Sadat, Ancient of Days Gold.

Sid Kleiner Music Ents., Inc., 10188 Winter View Dr., Naples, FL, 33942, (813) 566-7701. Pres.: Sid Kleiner; Vice Pres.: Trudy Kleiner; Sec.: Mark Kleiner; Treas.: David Kleiner.
Label(s): (Owned) Country-King, Musi-Poe, This Is It, Top-Star.

Howard Knight Ents., 1211 Division St., Nashville, TN, 37203, (615) 255-9704. Pres./Owner: Howard A. Knight, Jr.; PR Dir.: Ed Shea; Mktg. & Sales Dir.: Alice Raleigh; Promo. Dir.: Regina Raleigh.
Branch(es): Rt. 1, Box 235-A, Eastover, SC, 29044.
Label(s): (Owned) Pegasus Records, Boss Records, Wago Records, HKE Records & Tapes, Gospelways Records; (Licensed) Grape Records.

Known Artist, (See Bolivia Records, Cheavoria Music Co.).

KoKo Records, (See Intrepid Records).

Koala Bear Records, 7038 Bertrand, Reseda, CA, 91335, (818) 345-6517. Managing Dir.: Mickie Mark.
Label(s): (Owned) Koala Bear Songs.

Koala Records, Inc., 6513 S. Broadway, Los Angeles, CA, 90003, (213) 750-0436. Pres./Treas.: Irv Kessler; Vice Pres./Sec.: Mary Kessler.
Label(s): (Owned) Koala Records, Inc., Lamb & Lion, Lamb & Lion Country, Deep Roots.

Koch Records, 95 Eads St., West Babylon, NY, 11704, (516) 752-0770. Telex: 497 4411 kock ui. Fax: (516) 752-0777. Gen. Mgr.: Michael L. Korpfle; European Licensing: Liz Grove.

Kolossal, (See Liaison Records).

Kom A Day, (See Flat Town Music Co.).

Kris, (See K M C Records).

Krisma Records, PO Box 24799, Tempe, AZ, 85282, (213) 469-1828.

Kristal Int'l, (See Stargem Records, Inc.).

Kuckuck, (See Celestial Harmonies).

Kudlicki, (See Teleson-America).

L

LDS, (See SCP Records-A Sound Column Co.).

LIRS Records

72 Orange St., Brooklyn, NY, 11201, (718) 875-6193.
Owner: Ernest W. Ucko.
Label(s): (Owned) LIRS Classics.

L K, (See Grandville Records Corp.).

L.M.I. (Lee Magic, Inc.), PO Box 532, Malibu, CA, 90265, (213) 463-5998. Pres.: Lee Magic. (CD-Manufacturer/Distributor)
Label(s): (Owned) Grass Roots.

LMR (Lefrak-Moelis Records), 40 West 57th St., Suite 1510, New York, NY, 10019, (212) 586-3600. Telex: 16640MAN. Fax: (212) 307-7027. E-Mail: 357-1617 (MCI). Pres.: Herb Moelis; Dir. Legal & Bus. Affairs: Laurence S. Moelis; Dir. Music Pub.: Jennifer Insogna; Dir. Promo. & Mktg.: Randi V. Moelis. (CD-Manufacturer/Distributor)
Label(s): (Owned) LMR.

L'Oiseau Lyre, (See PolyGram Classics).

L'Orient, (See Bullet Mgmt.).

LP Ventures, Inc., 160 Belmont Ave., Garfield, NJ, 07026, (201) 478-6903. Pres.: Martin Cohen; Vice Pres.: Marilyn Cohen; Gen. Mgr.: Wayne Cohen.
Label(s): (Owned) Turnstyle, Criollo.
US Reps.: Latin Percussion, Inc. (Garfield, NJ).

L R, (See Little Richie Johnson).

LRJ Records, 1700 Plunket Ct., Belen, NM, 87002, (505) 864-7441. Pres./Producer/Promo.: Little Richie Johnson; Gen. Mgr./A & R: Tony Palmer.
Label(s): (Owned) Chuckie, L R, L R J.

L S Records, 120 Hickory St., Madison, TN, 37115, (615) 868-7171. Pres.: Lee Stoller; Vice Pres.: Tammy Stoller; Pub./Video Mktg.: Kevin Stoller; Adv.: Cindy Stoller.

La Louisiane, (See Flat Town Music Co.).

LaVal Records, 1327 Cobb St., Kalamazoo, MI, 49007, (616) 342-5328. Pres.: Vic LaVal; Sales Mgr.: Vincent Taylor.
Label(s): (Owned) LaVal, Vic; (Licensed) Soul Set.

Lab Series, (See Sonic Arts Corp.).

Label "X", (See Fifth Continent Music Corp.).

Ladd, (See White Rock Records, Inc.).

Lady Love Records, Lynnewood Rd., Philadelphia, PA, 19150, (215) 248-0153. Contact: Barbara Mason.

Lakeside, (See Frisco Records Inc.).

Lamb & Lion Country, (See Koala Records, Inc.).

Lamb & Lion Records, (See Koala Records, Inc.).

Lamon Records, PO Box 25371, 6870 Newell Hickory Grove Rd., Charlotte, NC, 28229, (704) 535-7263. Fax: (704) 535-4515. Dir. of Recording Serv.: David Moody; Dir. pf European Opns.: Roy Sampson; A & R: Trent Moody; Branch(es): 29 Kinfauns Ave., Hornchurch, Hornchurch, Essex, RM112AW, United Kingdom, (04024) 53965, Contact: Roy Simpson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Lamon, Lamon Int'l, Panhandle.

Land O' Jazz Records, PO Box 26393, New Orleans, LA, 70186, (504) 241-4246. Owner: Plato Smith.
Label(s): (Owned) Land O'Jazz.

Landmark Communications Group, PO Box 148296, Nashville, TN, 37214, (615) 868-0425. Pres./CEO: Bill Anderson, Jr.; Vice Pres./A & R: Dr. Harry Yates; Artist Development: J. David Chilton; Vice Pres./Promo.: Dottie L. Snow.
Label(s): (Owned) Landmark, Livingsong; (Licensed) Jana.

Landslide Records, Inc., 450 14th St., NW, Suite 201, Atlanta, GA, 30318, (404) 873-3918. Telex: 154184 HQ ATL. Fax: (404) 953-2432. Pres.: Michael Rothschild. (CD-Manufacturer/Distributor)
Label(s): (Owned) Landslide.
US Reps.: Important (Hollis, NY); Rounder (Cambridge, MA); Action Music (Cleveland, OH); Richman Bros. (Pennsauken, NJ); House (Olathe, KS); Selecto Hits (Memphis, TN); Navarre (Brooklyn Park, MN);.

Lane, (See West Records).

Lang, (See Bobby Farrell, Int'l).

Lanor Records, PO Box 233, 329 N. Main St., Church Point, LA, 70525, (318) 684-2176. Pres./Owner: Lee Lavergne.
Label(s): (Owned) Lanor.

Lanrod, (See Carrie Records).

Lark, (See Major Recording Studio).

Larkspur Records, PO Box 1001, Soquel, CA, 95073, (408) 462-6362. Gen. Mgr.: Jon Hutchings; Sec./Treas.: Debbie McNutt; A & R: Tony Hill; Promo./Sales: Kenneth Burton.

Las Brisas, (See Hacienda Records & Recording Studio).

Laser, (See Statiras Record Co.).

Laser Light, (See Delta Music Inc.).

Lasertrax, (See Hottrax Records).

Stan Lassiter Group Records, 3741 Hill Brook Dr., Nashville, TN, 37211, (615) 868-9692, (615) 832-2706. A & R: Stan Lassiter; Corp. Exec.: Dale Armstrong; Promos.: Roy Vogt.
Label(s): (Owned) Stan Lassiter Group Records.

Laster Records, 630 Hawthorn Ave., Athens, GA, 30601, (404) 543-5317. Pres./A & R: Glen Statiras; Vice Pres./Sales: Gus P. Statiras; Promo.: Perry G. Statiras; Sec./Treas.: Genelle Statiras.

Lattitude, (See Sunshine Records, a div. of The Sunshine Group).

Laugh Before You Leap, (See Oatwillie Prodns.).

Laurie, (See Continental Communications Corp.).

Laval Records, 1327 Cobb St., Kalamazoo, MI, 49007, (616) 342-5328. Owner: Vic Laval; Mgr.: Vincent Taylor.
Label(s): (Owned) Vic.

Law-U, (See Seven Arts Press, Inc.).

Le Cam Records, PO Box 11152, Ft. Worth, TX, 76110, (817) 738-8843. Pres.: Major Bill Smith; Exec. Vice Pres.: Kelli Baker.
Label(s): (Owned) Charay, Christi, Le Cam.
US Reps.: Le Bill Music Co. Ltd. (United Kingdom).

Le Mans Record Co., 331 Triangle Rd., Somerville, NJ, 08876, (201) 359-5520. Pres.: Bernard Goydish; A & R: Sam DeSalvo.
Label(s): (Owned) Le Mans, G T O.

Le Voix de L'Auteur, (See Spoken Arts, Inc.).

LeFevre, (See Caprice Int'l Records).

LeMaste' Corp., 29 S. Erie St., Toledo, OH, 43602, (419) 244-8599. Pres.: Michael Drew Shaw; Asst. to Pres.: Jennifer Lynne; Vice Pres. A & R: Reen Shaw; Vice Pres. E. Coast Opns.: J. Knorr Osborne. (CD-Manufacturer)
Label(s): (Owned) Newstar Int'l Record Corp., Park J. Tunes, Pottemus/Oopy, Reen, Toledo.

Leander Records, 85 St. Andrews Pl., #46, Yonkers, NY, 10705, (914) 965-8529. Pres./Artist Relations: Al Roman; Dir. of Prodns.: Ken Jenkins; Prodn. Rep.: Cathy Crane.

Legacy, (See Everest Record Group).

Legend Records & Promos., 1102 Virginia St., Southwest, Lenoir, NC, 28645, (704) 758-4170. Pres.: Michael Dean McCoy; Sales Mgr.: Alice C. McCoy; Gen. Mgr.: Sam McCoy; Promo. Dir.: Bill McCoy.

Legends Records, (See Pantheon Music Int'l, Inc.).

Legrand Records Int'l, 317 Granby St., Norfolk, VA, 23510, (804) 623-5565. Telex: 908248. Fax: (804) 623-5565. Dir.: Frank Guida; Asst. Dir.: Joseph F. Guida; Sec/Treas.: C. T. Guida; Gen. Mgr.: R. G. Burns. (CD-Manufacturer/Distributor)
Label(s): (Owned) Norfolk Int'l, Peanut Country, S.P.Q.R. Records.

Legs Label Records, 825 Fifth St., Menasha, WI, 54952, (414) 725-4467. Promos.: Jean M. Wilson; Exec. Pres./A & R: Lori Lee Woods; Dir.: Rebekah Pierce; Dir.: Darrell E. Akers.
Label(s): (Owned) Legs Label, Sand Dollar.
US Reps.: Legs Label Records (Menasha, WI).

Lemon Square, (See Canyon Creek Records).

Lemon Square Records, PO Box 31819, Dallas, TX, 75231, (214) 750-0720. Pres.: Bart Barton; A & R: Mike Anthony.
Label(s): (Owned) Lemon Square Records.

Leonarda Prodns., Inc., PO Box 1736, Cathedral Sta., New York, NY, 10025, (212) 666-7697. Exec. Dir.: Marnie Hall. (CD-Manufacturer/Distributor)
Label(s): (Owned) Leonarda.
US Reps.: Allegro Imports (Portland, OR).
Int'l Reps.: Music Tokyo (Tokyo, Japan); Books & Music Co. (London, England).

Lesperance Records, PO Box 11710, Atlanta, GA, 30355, (404) 351-3521. Contact: Tom Lesperance.

Let's Go, (See Plateau Records, Inc.).

Lexicon, (See Inspirational Music).

Liaison Records, 11300 Cherry Hill Rd., Suite 303, Beltsville, MD, 20705, (301) 937-6161. Co-Owner: Tom Goldfogle; Co-Owner: Becky Marcus. (CD-Distributor)
Label(s): (Owned) Liasion; (Licensed) BLSQ, Big Beat, Big City, Cutting, D.J. Int'l, Deep Concept, Easy Street, Future, Gotta Go Go, Kolossal, Lower Level, Quark, Underground.

Library of Congress, Recording Lab., Motion Picture, Broadcasting & Recorded Sound Div., Washington, DC, 20540, (202) 287-5705. Chief, M/B/RS Div.: Robert Saudek.
Label(s): (Owned) Library of Congress.

Life & Death, (See Love Force Int'l Records).

Lifesong Records, Suite 204, 15 Engle St., Englewood, NJ, 07631, (201) 568-3996. Telex: 219423. Pres.: Philip S. Kurnit; Vice Pres.: Terry Cashman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Lifesong.

Lifestream, (See Calvary Records, Inc.).

Lifestyle, (See Moss Music Group, Inc.).

Lifetime Recordings, 170 Sylvan Rd., Rochester, NY, 14618, (716) 244-7526. Owner: Lester W. Osband.
Label(s): (Owned) Lifetime, Joker, Lyndell.

Lighthouse, (See M & T Tuotanto Ky).

Ligosa, (See Warlock Records).

Lil' Possum, (See Candy Records).

Lillenas Publishing Co., PO Box 419527, Kansas City, MO, 64141, (816) 931-1900. Mgr.: Robert L. Foster; Dir.: Ken Bible; Adv. Dir.: Paul Miller. (CD-Manufacturer)
Label(s): (Owned) Lillenas.

Lincoln Records, 23 Valentine St., Cambridge, MA, 02139, (617) 491-7780. Pres.: John Lincoln Wright.

Lindbergh Records, 1445 Sunset Ridge Rd., Glenview, IL, 60025, (312) 729-2047. Pres.: Sven Lindberg; Int'l Dir.: Bjorg Larsen; Vice Pres. Mktg.: Frank Littlewolf; A & R Dir.: Elizabeth Lisa.
Label(s): (Owned) Danskdisk, Norskdisk, Scandinavian, Svenkdisk.

Lions Den, (See The Stacy-Lee Label).

Lipservices, 263 West End Ave., New York, NY, 10023, (212) 956-2880. Contact: Julie Lipsius.

Lisboa, (See Penco Records, Inc.).

Lismor, (See Holborne Dist. Co., Ltd.).

Little David Records, Inc., 8033 Sunset Blvd., Suite 1037, Los Angeles, CA, 90046, (213) 876-9602. Pres.: Monte Kay.

Little Giant Records, PO Box 205, White Lake, NY, 12786, (914) 583-4471. Pres.: Mickey Barnett; A & R Dir.: Mike Pell.
Label(s): (Owned) Beecwood, Killer, Little Giant, School Days.

Little Nashville, (See Don D. Sheets Prodns.).

Little Nashville Opry, (See Don D. Sheets Prodns.).

Little Richie Records, (See LRJ Records).

Little Silver Records, PO Box 743, Red Bank, NJ, 07701, (201) 741-5821.

Little Star Records (Div. of Barnum Entertainment), 1944 Cahuenga Blvd., North, Los Angeles, CA, 90068, (213) 462-0723. Owner: H. B. Barnum; Gen. Mgr.: H. B. Barnum, III; Exec. Asst.: Jacquelyn Atkins.
Label(s): (Owned) Little Star Records, GWP Records.

Live Oak, (See Word Australia).

Live & Learn Records, 3903 Georgia Ave., NW, Washington, DC, 20011, (202) 723-9744. Dir.: Delroy Wright; Dir.: Helena Hall; Mktg. Mgr.: Veronica Wright; Mktg. Mgr.: Patrick Holness; A & R Promo.: Dwight Smith. (CD-Manufacturer/Distributor)
Label(s): (Owned) Live & Learn.
US Reps.: RAS (Cambridge, MA).
Int'l Reps.: Greensleeves (England); Jet Star (England); Move (Scotland); Sonic (Jamaica); Overheat (Japan).

Living Music Records, Inc., 1047 Amsterdam Ave., New York, NY, 10025, (212) 749-5555. Telex: via WVI 6501346635. Fax: (212) 316-6736. Pres.: Paul Winter; Vice Pres.: Bruce Coleman; Vice Pres.: Kathy Cowels; Vice Pres.: Suzan Walworth. (CD-Manufacturer/Distributor)
US Reps.: Moss Music Group (New York, NY).
Int'l Reps.: Pony/Canyon Records (Japan).

Livingsong, (See Landmark Communictions Group).

Loadstone Record & Music Co., 163 Orizaba Ave., San Francisco, CA, 94132. Pres./Gen. Sales: W. C. Stone; Treas.: L. C. Stone; Publicity: J. B. King; Sales Asst.: C. Hines.
Label(s): (Owned) Lock, Open.

Lock, (See Loadstone Record & Music Co.).

Logarhythm, (See Upside Records, Inc.).

Lollipop Prodns., Inc., 211 West 56th St., Suite 12A, New York, NY, 10019, (212) 246-5520. Pres.: J. S. Korduletsch.

World Radio History

Lomo Records, 1503 Madison Ave., Memphis, TN, 38104, (901) 276-8518. Pres.: Gerard Harris.
London, (See PolyGram Records, Inc.).
Lonely Dawl Prodns., 2401 Golf Rd., Apt. #3, Eau Claire, WI, 54701, (715) 832-4812. Owner/Pres.: Daniel Korn; Vice Pres.: Mary Slowiak; Treas.: Thomas F. Korn; Mktg.: Dean Sandley.
Longer Lasting, (See Darksilver Records & Filmworks, Inc.).
Longhorn Records, PO Box 1995, Studio City, CA, 91604, (213) 656-0574. Gen. Partner: Harvey Appell; Gen. Partner: Lillian Rodell.
Label(s): (Owned) Longhorn Records, Club of Spade.
US Reps.: House Dist. (Kansas City, MO); City Hall (San Rafael, CA); Floyd's Wholesale (Ville Platte, LA); Action Dist. (MD); Rounder (Cambridge, MA); Daro; Bib (Atlanta, GA); Music City Dist. (Nashville, TN).
Longview, (See Imaginary Entertainment Corp.).
Looking Good, (See Sine Qua Non Cassettes & Records).
Lorenz Creative Services, PO Box 23088, Nashville, TN, 37202, (615) 329-1429.
Lorjon, (See Scorpgemi Records, Inc.).
Lost Arts Record Co., PO Box 85338, Los Angeles, CA, 90072, (818) 841-9745. Pres.: Christopher D. Olsor; A & R: Tammy A. Olson.
Label(s): (Owned) Lost Arts; (Licensed) Samsara.
US Reps.: Chameleon Music Group (Hawthorne CA); Blacklist (San Francisco, CA).
Lost Lake Arts, (See Windham Hill Prodns., Inc.).
Lotus, (See The Stacy-Lee Label).
Louisville Orchestra/First Edition Records, 609 W. Main St., Louisville, KY, 40202, (502) 587-8681. Gen. Mgr.: Wayne S. Browne; Opns.: Dan Broucek; Coord. Ed./Spec. Prodns.: Tim King; Dir. of External Affairs: Judy Miller; First Edition.
Love, (See Rodven, Inc.).
Love Dog, (See Fortune Records).
Love Force Int'l Records, PO Box 241648, Los Angeles, CA, 90024, (213) 208-2104. Fax: (213) 465-9622. Pres.: M. Wilkins; A & R Dir.: T. Wilkins; Promo. Liason: P. Wilkins; A & R Staff: H. Davis.
Label(s): (Owned) Love Force Int'l; (Licensed) Affiliated Independent Record Cos. (AIRCO), Life & Death.
Int'l Reps.: AIRCO UK (London); AIRCO Holland (Amsterdam); AIRCO Germany (Munich, West Germany); AIRCO Austria, (Vienna, Austria); AIRCO Sweden (Stockholm, Sweden).
Lovely Communications Ltd., 325 Spring St., New York, NY, 10013, (212) 243-6153. Telex: 668420. E-Mail: 290-4243 MCI. Pres.: Mimi Johnson; Promo. Dir.: George Ashley. (CD-Manufacturer/Distributor)
Label(s): (Owned) Lovely Music Ltd..
US Reps.: Rounder Records (Cambridge, MA); New Music Distribution (New York City, NY); Rick Ballard Imports (Oakland, CA).
Int'l Reps.: Recommended Records (Wurtzburg, France).
Lovely Music Ltd., (See Lovely Communications Ltd.).
Lower Level, (See Liaison Records).
Luau, (See Boddie Record Recording).
Lucifer Records, Inc., PO Box 263, Brigantine, NJ, 08203, (609) 266-2623. Pres.: Ron Luciano; Vice Pres.: Tony Vallo; A & R Dir.: Pete Fragale.
Label(s): (Owned) Cypher, TVA.
Luckie Street Records, Inc., 2987 N. Fulton Dr., Atlanta, GA, 30305, (404) 231-5825. Pres./Nat'l Sales Dir.: Michael Reeves; Vice Pres./A & R: Dan Nolen; Prof. Mgr.: Kara Davenport; Promos. Dir.: Lyunn Tankersly; Office Mgr.: Beth White. (CD-Manufacturer/Distributor)
Label(s): (Owned) Luckie Street Records, Clementine Records.
Lucky's Kum Ba Ya Records, M-37 Evergreen, Box 6, Brohman, MI, 49312, (616) 689-1586. Pres.: Lucky Fulton.
Lucy, (See Redwood Records).
Luffcin, (See Goldbond Recording Studio).
Lummtone Records, 2209 Crenshaw Blvd., Los Angeles, CA, 90016, (213) 734-4459. Pres./Owner: Lummie J. Fowler.
Luna Series, (See Amazing Records).
Lunatunes Records, 8323 Justin Ave., Baton Rouge, LA, 70809, (504) 344-3328, (504) 928-3902. Pres./Gen. Mgr.: Dudley-Brian Smith; Admin. Asst.: Jan Smith.
Label(s): (Owned) Lunatunes.
Lunix, (See Glolite Ents.).
Luv Records, PO Box 3200, Texarkana, AR, 75504, (501) 772-5315. Pres.: Kathy Mauldin.
Lybra, (See The Stacy-Lee Label).
Lyndell, (See Lifetime Recordings).
Lyrichord Discs, Inc., 141 Perry St., New York, NY, 10014, (212) 929-8234. Pres.: Peter Fritsch; Vice Pres.: Theresa Fritsch; Nat'l Sales Mgr.: Douglas Wygal; Opns. Mgr.: Peter N. Fritsch.
Label(s): (Owned) Eterna, Experiences Anonymes, Lyrichord.
US Reps.: Rounder Dist. (Cambridge, MA); Larry Sockel (Jericho, NY).

M

M.A. Music, (See K-tel Int'l (USA), Inc.).
MASA Records, PO Box 11706, Caparra Heights Sta., San Juan, PR, 00922, (809) 780-3867.
MCA Records, Inc., 70 University City Plaza, Universal City, CA, 91608, (818) 777-4000. Cable: MUS/COR. Pres. MCA Music Int'l: Irving Azoff; Pres. MCA Records: Myron Roth; Sr. Vice Pres. MCA: Jerry Sharrell; Vice Pres. Admin.: Norman Epstein; Sr. Vice Pres. Promo.: Steve Meyer.
Branch(es): 1514 South St., Nashville, TN, 37202, (615) 244-8944, Pres., MCA Nashville: Jimmy Bowen; Sr Vice Pres./Gen. Mgr.: Bruce Hinton; Vice Pres. A&R: Tony Brown; Vice Pres. Nat'l Promo.: Shelia Shipley. (CD-Manufacturer/Distributor)
MCA Special Products, (See Pair Records, Inc.).
M C P/DaviSound, PO Box 521, 1504 Sunset Blvd., Newberry, SC, 29108, (803) 276-0639. Prodn./Sales: Polly Davis; Producer: Hayne Davis.
M-Low Inc., 120-8 Alcott Pl., Bronx, NY, 10475, (212) 671-6842. Pres.: Rocky Bucano; Vice Pres./A & R Dir.: Jazzy Jay; Art Dir.: Eric Orr; Gen. Mgr.: Skeff Anselm.
Label(s): (Owned) Strong City Records, M-Low Records.
US Reps.: Landmark (Long Island City, NY); Great Bay (Baltimore, MD); M. S. Atlanta (Atlanta, GA); Action Music, Music Distributors, Inc., California Record Distributor.
Int'l Reps.: London Records (London, England).
M M O Music Group, Inc., 50 S. Buckhout St., Irvington, NY, 10533, (914) 591-5100. Telex: 1788102 MMO MUSIC. Fax: 914 591 5103. Pres.: Irv Kratka; Vice Pres.: David Kratka; Sec/Treas.: Ellen Kratka; Legal: Anne Vallance.
Label(s): (Owned) Music Minus One, Pocket Songs, You Sing The Hit, Inner City, Aural Explorer.
Int'l Reps.: Forsyth Bros. (England); Schott & Sohne (Germany).
M Master Digital, (See Delta Music Inc.).
MOR, (See Radio Doctors & Records Ltd.).
MOR-Jazz Classics, (See MOR Records).
MOR Records, 17596 Corbel Ct., San Diego, CA, 92128, (619) 485-1550. Pres./Owner: Stuart L. Glassman; Engineer: Dan Milner; Dist. Mgr.: Annette Jankowski. (CD-Manufacturer/Distributor)
Label(s): (Owned) M O R, M O R-Jazz Classics.
US Reps.: Radio Doctors Records, Ltd. (Milwaukee, WI).
MPC, (See Optimism, Inc.).
MPI Music Group, (See Master Project, Inc.).
M. R. C., (See Major Recording Studio).
MSB Records, Ltd., 850 7th Ave., Suite 805, New York, NY, 10019, (212) 582-5420. Fax: (718) 648-6575. Pres.: Mark S. Berry; Admin. Asst.: Elaine Sabia. (CD-Distributor)
Label(s): (Owned) MSB.
US Reps.: Summa Music Group (Los Angeles, CA).
M S K Prodns., Inc., 15401 Tireman, Dearborn, MI, 48126, (313) 581-8100. Pres.: Chet Kajeski; Nat'l Promo./A & R: Tom Gelardi; Sales: Robyn Downey.
MTM Music Group, 21 Music Sq., East, Nashville, TN, 37203, (615) 242-1931. Fax: (615) 726-2210. CEO: Alan Bernard; Pres.: Howard Stark; Senior Vice Pres.: Tommy West; Dir. of Nat'l Promo.: Bruce Shindler; Dir. of Media & PR: Sandy Neese. (CD-Manufacturer/Distributor)
Label(s): (Owned) MTM.
US Reps.: Capitol Records (Nashville, TN).
MZA Records (Children's Cassettes), 2878 Bayview Ave., Wantagh, NY, 11793, (516) 781-7826. Owner: Al Rubin.
M & J, (See Sharon Prodns., Inc.).
Macaluso Music Co., PO Box 6253, Arlington, VA, 22206, (703) 671-4551. Pres.: Ted Macaluso.
Label(s): (Owned) Jenifer Records & Tapes.
Macola Record Co., Inc., 6209 Santa Monica Blvd., Hollywood, CA, 90038, (213) 469-5821. Fax: (213) 469-2527. Pres.: Donald MacMillan; Vice Pres., Sales/Mktg.: Chuck Fassert; Vice Pres., Opns.: James Takeda.
Label(s): (Owned) Macola, Techno Hop, Techno Kut; (Licensed) Rapsur, Sovis.
Int'l Reps.: Italo Heat (West Germany); Rams Horn (Netherlands); Westside (United Kingdom).
Made In Texas, (See Upstart Records).
Made In U. S. A., (See Marty Wilson Prodns., Inc.).
Madison Country, (See S.W.E.A. Assoc., Inc.).
Madison Station Prodns., 217 Hwy. 51 S., Madison, MS, 39110, (601) 856-7468. A & R: Jason S. Wooten.
Label(s): (Owned) Madiosn Station, Jason.
Magick Records, PO Box 38319, Los Angeles, CA, 90038, (213) 388-3310.
Lee Magid Prodns., (See Grass Roots Records).
Mahdi, (See York's Prodns., Inc.).
Maiden Music, PO Box 777, Trevilians, VA, 23170, (703) 967-0077. Pres.: Mickey Moore; Vice Pres.: Becki Moore.
Maise, (See Kilgore Records of America).
Maison de Soul, (See Flat Town Music Co.).
Majega Records, 240 E. Radcliffe Dr., Claremont, CA, 91711, (714) 624-0677. Pres.: Gary K. Buckley; Office Mgr.: Raydie Buckley. (CD-Manufacturer/Distributor)
Label(s): (Owned) Majega; (Licensed) East Star.
Major, (See Thomas J. Valentino, Inc.).
Major Label Records, PO Box 370386, Atlanta, GA, 30037, (404) 373-7000. Contact: Tony Donahue.
Major Label Record Co., 6876 Alloway E., Worthington, OH, 43085, (614) 846-2026.
Major Recording Studio, PO Box 2072, Waynesboro, VA, 22980, (703) 949-0106. Owner: John H. Major.
Label(s): (Owned) M R C Records, Lark Records.
Makai Records, PO Box 524, Kailua-Kona, HI, 96745, (808) 322-3767. Cable: NAKA. Telex: NAKA. Pres.: Jeanne Nakashima.
Makedwde Records, 105561/2 Arnwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730. Pres.: Marion Coleman; Chief Exec. & Opns. Mgr.: Joe Jones, Jr.; Mgr. A & R: Dwayne Jones; Mgr. Mktg. Sales: Keith Jones; Vice Pres & Dir.: Detra Jones. (CD-Manufacturer/Distributor)
Label(s): (Owned) Coleman, Detra, Marion, Trell.
US Reps.: M & J Record (Lake View Terrace, CA); Kedwde Records (Lake View Terrace, CA).
Malache Elyon, (See Kisron Elyon Records).
Malaco Jazz, (See Malaco Records).
Malaco Records, PO Box 9287, Jackson, MS, 39286, (601) 982-4522. Fax: (601) 982-4528. Pres.: Thomas J. Couch; Vice Pres.: Wolf Stephenson; Dir., Business Affairs: Stewart M. Madison; Dir., Nat'l Promos.: Wayman Johnson; Sr. Vice Pres.: Dave Clark. (CD-Manufacturer/Distributor)
Label(s): (Owned) Chimneyville, Malaco, Malaco Jazz, Savoy, Slik, Avenue, Muscle Shoals Sound.
Mamlish Records, PO Box 417, Cathedral Sta., New York, NY, 10025, (718) 783-7711. Pres.: Donald Kent; Vice Pres.: Laura Jeidel; Publicity: B. Joe Reynolds.
Mango, (See Island Records, Inc.).
Manhattan Records, 1370 Ave. of the Americas, New York, NY, 10019, (212) 757-7470, Pres.: Bruce Lundualf; Sr. Vice Pres. Mktg.Admin: Stephen Reed; Vice Pres. Sales & Merch.: Ken Baumstein.
Mankind, (See Nashboro Record Co.).
Manna Records, 2111 Kenmere Ave., Burbank, CA, 91504, (818) 843-8100. Pres.: Hal Spencer.
Label(s): (Owned) Manna Records, Doxa Records, Jubal Records.
Int'l Reps.: Manna Music (United Kingdom).
Manster, (See Metro-America Records).
Mar-Kay Record Co., 100 Oak Lawn Rd., Edwardsville, IL, 62025. Pres.: Mary Joyce.
Marantha! Music, Inc., PO Box 1396, Costa Mesa 92628, Santa Ana, CA, 92704, (714) 979-8536. Cable: MARANTHA. Pres.: Charles Fromm; A & R Dir.: Tom Coomes; Controller: Rick Latendresse.
Marc Records, (See Titan Records).
Margaret Records Co., 3600 W. Roosevelt Rd., Chicago, IL, 60624, (312) 638-3350.
Maria Records Co., PO Box 295, Riverdale, Bronx, NY, 10463, (212) 549-0502. Pres./Owner: John Clark.
Maricao, (See Hard Hat Records).
Marina Sound, (See Baywest Records).
Marion, (See Makedwde Records).
Marjon Int'l Records, 159 Easton Rd., Hermitage, PA, 16148, (412) 347-4726. Pres.: John T. Krizancic; Mktg./Sales: Martha Krizancic.
Mark56 Records, PO Box 1, Anaheim, CA, 92805, (714) 772-4791.
Marquee, (See Upstart Records).
Marsaint Music, Inc., 3809 Clematis Ave., New Orleans, LA, 70122, (504) 948-3105. Fax: (504) 948-3105. Pres.: Marshall E. Sehorn; Vice Pres.: Allen Toussaint.
Label(s): (Owned) Cayenne, Gumbo.
A. W. Marullo Prodns., 1121 Market St., Galveston, TX, 77550, (409) 762-4590. Mktg. & Sales: A. W. Marullo Jr.; A & R Producer: John Marullo; A & R: Don Westmoreland; Promo.: Don Ferguson.
Label(s): (Owned) Red Dot.
Marvelwood Records, PO Box 120981, Nashville, TN, 37212, (615) 385-4487. Pres.: Gary Marmitt; Vice Pres., Mktg.: Dave Kerwin; Promo. Dir.: G. P. Moss.
Marylin, (See Ron Dom Prodns., Inc.).
Masa Records, Cond. Las Torres Sur 10E, Bayamon, PR, 00619, (809) 780-3867. Fax: (809) 780-3867. Pres.: German W. Velez; Sales & Mktg.: Sandra Barbeito; Int'l Promo.: German Velez Forestier. (CD-Manufacturer/Distributor)
Label(s): (Owned) Masa Records; (Licensed) Atlantic, Elektra, Warner.
Masie, (See Gotown Records, Ltd.).
Maske Records, 3600 Trail Dairy Cir., North Ft. Myers, FL, 33917, (813) 731-2276. Pres.: Salvatore Guererri; Vice Pres.: Maichael White; Promo./Mktg.: Barbara White; Dir. of Music: Ernie White.
Label(s): (Owned) Maske.
US Reps.: Nationwide Sound (Nashville, TN).
Mason Ridge Records, PO Box 95841, Seattle, WA, 98145, (206) 543-7996. Owner: Dave Templeton; Media Rel.: Pat Craft; Pub. Rel.: David Yeoman.
Masque, (See Azra Int'l).
Massmedia Records, 1206 Blue Sky, Cardiff, LA, 92007, (619) 632-1364. Pres.: Jon Gorr.
US Reps.: Important Music (Jamaica, NY); Aqvariva (W. Hartford, CT).
Master Copy Record, 526 NW 24th, Portland, OR, 97210, (503) 243-2634. CEO: Mic Branch; Dir.: Nathan Bryden. (CD-Manufacturer/Distributor)
Master Grip Records, 21 Joyce St., Bloomfield, CT, 06002, (203) 243-1936. Pres.: Joseph O. Pritchett, Sr.; Exec. Vice. Pres.: Eric T. Pritchett; Sr. Vice Pres Bus Affairs: Joseph O. Pritchett, Jr.

World Radio History

Label(s): (Owned) Master Grip.

Master Projects, Inc., 8922 Hubbard St., Culver City, CA, 90230, (213) 287-1328. Pres.: Daniel Jseli; Vice Pres. Mktg.: Udi Shanker; A & R Public Relations: Lori Fechser.
Branch(es): 2310 W. Nichols, #E, Arlington Heights, IL, 60004, (312) 577-7962. Gen. Mgrs.: Ed & Mary O'Mara. 6818 North 7th St., Philadelphia, PA, 19126, (215) 224-8483. Gen. Mgr.: Beverly Tait.
Label(s): (Owned) White Wings Int'l, MPI Music Group.

Master-Trak Ents., 413 N. Parkerson Ave., Crowley, LA, 70526, Owner: Jay Miller; Mgr. & Chief Engineer: Mark Miller; Engineer & Producer: R. P. Harrell.
Label(s): (Owned) Master-Trak, Showtime, Cajun Classics.

Masterpiece, (See Sine Qua Non Cassettes & Records).

Masterworks, (See Covenent Recordings, Inc.).

MatchBox, (See Westwood Entertainment Group).

The Mathes Co., PO Box 22653, Nashville, TN, 37202, (615) 822-6119. Pres./Exec. Producer: David W. Mathes.

Matrix, (See SteepleChase Prodns., Inc.).

Maui Music, (See Survivor Records/Dream-Makers, Inc.).

Maverick Music, Inc., c/o T. J. Voytko, 214 Sunridge Rd., Pittsburgh, PA, 15238, (412) 828-3497. Exec. Vice Pres. Brian A. Volpe; Pres., Rock Div.: David Lewis; Pres. Experimental Music: S. J. Kealoha; Pres., Jazz Div.: John E. Voytko.

Maxima, (See Bobby Farrell, Int'l).

Maximus, (See Fanfare Records).

Max Records, 50 Music Sq. West., #20, Nashville, TN, 37203, (615) 329-2592. Pres./CEO: Fred Morris; Dir. Artist Development: Peggy Bradley; Dir. Promos./Dist.: Bob Ham. (CD-Manufacturer/Distributor)
Label(s): (Owned) Maxx.

Maycon Records Co., 5306 W. Columbia Ave., Philadelphia, PA, 19131, (215) 877-8760. Pres.: Mae Connelly; A & R & Promos.: Earl Connelly; Sec./Treas.: Charmelle Hamptpon; Gen. Mgr. & Promos.: Earl Connelly, Jr.

Mayham Collegiate, (See Standy Records, Inc.).

Tim McCabe Prodns., 325 Rolling Rock Rd., Marietta, GA, 30067, (404) 952-2012. Producer: Tim McCabe.

The McLain Family Band, PO Box 467, Berea, KY, 40403, (606) 986-8111. Pres.: Raymond K. McLain; Vice Pres. Media Promo.: Raymond W. McClain; Dir. of Music Licensing: Ruth Riopel; Dir. of Sales, Treas.: Betty McLain.
Label(s): (Owned) Country Life.

Meadowlark, (See Shanachie Records, Corp.).

Meadowlark, (See The Sparrow Corp.).

Mean Mountain Music, 926 W. Oklahoma Ave., Milwaukee, WI, 53215, (414) 483-6500. Owner: Mr. M. J. Muskovitz; Buyer: Edd Grider; Account: Mary Muskovitz. (CD-Distributor)
Label(s): (Owned) Mean Mountain Music.
US Reps.: Midnight Records (New York, NY); Rare Records, Unlimited (San Mateo, CA).
Int'l Reps.: KOPS Records (Canada); Record Mart (United Kingdom).

Meda Records Inc., 19457 Shrewsbury Rd., Detroit, MI, 48221, (313) 862-5880. Pres.: Mertis John; Vice Pres.: Olivia John; A & R Dir.: Joseph Hunter; Vice Pres. Mktg./Promo.: Mable John.
Label(s): (Owned) Meda.
US Reps.: Horseshoe (Nashville, TN).

Medusa, (See Enigma Entertainment Corp.).

Meet the Classics, (See Sine Qua Non Cassettes & Records).

Megaforce, (See Caroline Records, Inc.).

Megatone Records, Inc., 2261 Market St., Suite 315, San Francisco, CA, 94114, (415) 621-7475. Telex: 279557 MEGA UR. Pres.: Marty Blecman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Megatone.

MelVern Record Co., PO Box 412, Bronx, NY, 10462, (212) 829-7033. Pres.: Vernon Wilson; Vice Pres.: Melody Wilson.

Melodee Records, PO Box 1255, Gallatin, TN, 37066. Pres.: Dee Mullins.
Label(s): (Licensed) Orlando, R C M.

Melodeon, (See Biograph Records, Inc.).

Melodia, (See Polish Record Center of America).

Melodiya, (See Mobiel Fidelity Sound Lab).

Meltdown Records, 130 West 42nd St., New York, NY, 10036, (718) 768-1399. Contact: Bronwyn Rucker; Contact: Rick Russo.

Mememphis Music, (See Glolite Ents.).

Memo Distributing Co. (Div. of Thomas Wiggins Assoc.), PO Box 21118, Castro Valley, CA, 94546, (415) 538-6195. Fax: (415) 490-0827. Pres.: Thomas Wiggins; Vice Pres. of Sales: Charles Greene; Promo. Dir.: Paul Jaulus; Engineering Dir.: James Hartley; Vice Pres.: Heros Minasian.
Label(s): (Owned) No Bull, Nineveh, Persepolis.

Memory Machine Records, c/o Mobile Record Service, Box 2879, Pittsburgh, PA, 15222, (412) 391-8182. Contact: B. Oseroff; Contact: Harvey Campbell.

Memphis Ents., (See Wilkins Music Corp.).

The Memphis Lee Organization, PO Box 632, Poway, CA, 92064, (619) 748-2050. Dir. of Opns.: Norman Elder; A & R Producer: Edwin Emmett Brown; Dir. of Recording: P. R. EcManus.
Label(s): (Owned) Memphis Lee, Peppertree, Fastrax.

Memphis Mgmt. Records, (See Universal Records).

Mercantile Records, PO Box 2271, Palm Springs, CA, 92263, (619) 320-4848. Owner: Kent Fox.

Mercenary, (See Celluloid Records).

Mercury, (See PolyGram Records, Inc.).

Meridian Records, PO Box 190446, Dallas, TX, 75219, (214) 823-1113. Pres.: Phil Ayliffe.

Merry, (See AA Wonderland Records (Division of Bestway Group).

Merry-Go-Round, (See Country Int'l Records).

Merry Makers, (See Shelder Assoc.).

Merry Marilyn Music, 301 Carriage Dr., Suite F, Santa Ana, CA, 92707, (714) 957-3275. Pres.: Marilyn Hendricks; Vice Pres./Gen. Mgr.: James Hendricks; Vice Pres./A & R: Josephine Sullivan.
Label(s): (Owned) Merry Music.

Mersey, (See Country Star Int'l).

Mesa Records, PO Box 25066, Nashville, TN, 37202, (615) 269-0593, (615) 262-9417. Gen. Mgr.: Taylor Sparks.
Label(s): (Owned) Mesa.
US Reps.: Nationwide Dist.

Message, (See COMMAND Records; Shanachie Records, Corp.).

Met Richmond Latin Record Sales, 499 Ernston Rd., Parlin, NJ, 08859, (201) 727-7200. Pres./Int'l: David Last; Sec.: Bea Last; Pub. Mgr.: S. Press; Promo. Mgr.: D. Erlichman; Tape Supervisor: B. Cohen.

Metal Magic Records, 2210 Raper Blvd., Arlington, TX, 76013, Owner/Pres.: Jerry Abbott; A & R Dir.: Vince Paul; Int'l Mktg.: Darrell Lance; Vice Pres., Mktg.: Terrence Glaze.
Label(s): (Owned) Metal Magic, CCR.

Metal Storm, (See Azra Int'l).

Meteor Records, 311 Church St., Nashville, TN, 37201, (615) 747-4565. Pres.: Hal Bishop; Vice Pres.: Al Harris.

Metro-America Records, PO Box 37044, Detroit, MI, 48237, (313) 584-5600. Pres.: Scott Forman; Co. Mgr., A & R: Paul Ascolese; Sales: Dave (Moose) Varady. (CD-Distributor)
Label(s): (Owned) Metro-America; (Licensed) Tremor, Manster, Relapse, Wanghead (With Lips).
US Reps.: Greenworld (Torrence, CA); Dutch East Ind. (Rockville Center, NY); Caroline (New York, NY); Important (Jamaica, NY); Midnight (New York, NY); Navarre Corp. (Crystal, MN).

Metro Politan Recording Corp., 900 Passak Ave., East Newark, NJ, 07029, (201) 483-8080, Pres.: Jerry R. Salerno; Vice Pres.: J. Politan.

Metropilis Records, (See Airwave Records).

Metropolis Records, Inc., 221 S. Arnaz Dr., Beverly Hills, CA, 90211, (213) 652-0416. Telex: 298633 ta white buhl RCA. Pres.: Thomas A. White.

Metrostar Records, 15 Engle St. Suite 204, Englewood, NJ, 07631, (201) 568-3996. Telex: 219423. Gen. Mgr.: Philip S. Kurnit. (CD-Manufacturer/Distributor)
Label(s): (Owned) Metrostar.

Dick Michaels Prodns., 11311 Audelia Rd. #283, Dallas, TX, 75243, (214) 348-4151. Contact: Dick Michaels.
Label(s): (Owned) High Sky, High Rocket.

Michele Audio Corp., PO Box 566, Andrews Street Rd., Massena, NY, 13662, (315) 769-2448. Pres.: Ginette Cormier.

Michele-Marie, (See Pop Francais USA).

Mickey Records, 127 Monroe Trail, Hopatcong, NJ, 07843, (201) 398-1489.
Label(s): (Owned) Mickey.

Mid-West Coast Records, (See RedBud Records, a div. of CAE, Inc.).

Midnight Int'l Records, Inc.

PO Box 390, New York, NY, 10011, (212) 675-2768. Telex: 469 796. Fax: (212) 741-7230. Pres.: J.D. Martignon; Promo.: Ron Bally; Sales: Jim Robinson. (CD-Distributor)
Label(s): (Owned) Midnight Int'l.
US Reps.: Dutch East India (Rockville Center, NY); Caroline (New York, NY); T.C.I. (St. Paul, MN).
Int'l Reps.: Semaphore Amsterdam (Netherlands); New Rose (France); Flying Records (Italy).

Midnight Gold Record Co., PO Box 227, Berwick, LA, 70342, (504) 384-0546, (504) 385-1842. Telex: 78-4150. Pres.: V. Guzzetta; Promo. Mgr.: Debbie Godfrey; Producer: Chet Guzzetta.

Midnight Sun, (See Northcott Prodns., Ltd.).

Milennium Records, 1697 Broadway, Room 1209, New York, NY, 10019, (212) 974-0200. Pres.: Jimmy Lenner; Asst. to Pres.: Gene Santini.

Miles Ahead Records, PO Box 35449, Los Angeles, CA, 90035, (213) 281-8599. Pres.: Miles Grayson; A & R: Lermon Horton; Promo.: Charles Marcus; Sales: Brenda English. (CD-Manufacturer/Distributor)

Milestone, (See Fantasy, Inc.).

Milk & Cookies, (See Edible Records).

Milk n' Honey, (See Singspiration Music & Records).

Mill City Records, PO Box 3759, Minneapolis, MN, 55403, Recording Head: A. L. Heigl.
Label(s): (Owned) Mill City.

Miller & Kreisel Sound Corp., 10391 Jefferson Blvd., Culver City, CA, 90232, (213) 204-2854. Telex: 18-2429 MKCULV. Fax: (213) 202-8782. Pres.: Ken Kreisel; Exec. Vice Pres.: Charles D. Back. (CD-Distributor)
Label(s): (Owned) RealTime; (Licensed) Perpetua.

Mimai Music, (See Pop Francais USA).

Mind Dust Music, 2133 Elida Rd., Lima, OH, 45807, (419) 222-3076. Pres.: Randy Springer.

Mindfield Records, 750 Eighth Ave., New York, NY, 10036, (212) 869-5199. Managing Dir.: Steven Bentzel; Promo.: Maria Ruyter.
Label(s): (Owned) Mindfield.

Mineral River Records, PO Box 292, Dover, NH, 03820, (603) 749-4694. Pres.: Bill Staines.
Label(s): (Owned) Mineral River Records.

Minnesota Composers Forum, Markethouse #206, 289 East 5th St., St. Paul, MN, 55101, (612) 228-1407. Managing Dir.: Lila Jacob; Artistic Producer: Cary John Franklin; Mktg. Dir.: Jodi Williams. (CD-Manufacturer/Distributor)
Label(s): (Owned) Innova.
US Reps.: New Music Distribution (New York, NY); Mill City Music (Minneapolis, MN); Allegro Imports (Portland, OR).

Minstrel, (See Collegium Sound, Inc.).

Miracle (Gospel), (See Ichiban Records, Inc.).

Mirror Ball, (See Hollywood Records of California).

Mirror Records, Inc., 645 Titus Ave., Rochester, NY, 14617, (716) 544-9928. Pres/A & R: Armand Schaubroeck; Vice Pres.: Bruce Schaubroeck. (CD-Manufacturer/Distributor)
Label(s): (Owned) Mirror, House of Guitars, Catman.
Int'l Reps.: New Rose (Paris, France).

Ms B, (See Vision Records, Inc.).

Missing Link, (See Chameleon Music Group).

Mr Cassette, (See C & L Audio Dist.).

Mr. Sydney Thompson, (See Telemark Dance Records).

Mr. Wonderful Prodns., Inc., 1730 Kennedy Rd., Louisville, KY, 40216, (502) 774-4118. Vice Pres./Pub. Rel. Dir.: Erma J. Bush; Vice Pres./Exec. Producer: Jerry Green; Talent & Artist Develop.: Arthur Williamson; Pres.: Ronald C. Lewis.
Label(s): (Owned) Wonderful Records.

Mit Abul-Kom, (See Kisron Elyon Records).

Mitchbal Records, 300 W. North Ave., #1608, Chicago, IL, 60610, (312) 787-7744. Pres.: Nemiah Mitchell, Jr.; Sales Mgr.: Vincent Lawrence; Mgr. of Mktg.: Priscella Mitchell.

Moabit Music, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630. Cable: TELEXCOM JLAW. Telex: 226000 JLAW. Pres.: Bettina Koster; Exec. Vice Pres.: Christine Abramazyk; Gen. Mgr.: Liza Honigman; A & R: Barbara Hernandez.

Mobile Fidelity Sound Lab, 1260 Holm Rd., Petaluma, CA, 94952, (707) 778-0134. Telex: (910) 372-0092. Fax: 707-778-6328. Pres.: Herbert A. Belkin; Exec. Vice Pres.: James Benz; Finance Vice Pres.: Rose MacKinnon; A & R Dir.: Michael Grantham. (CD-Manufacturer/Distributor)
Label(s): (Owned) Cafe Records, Mobile Fidelity Sound Lab; (Licensed) BBC Records, Melodiya.
Int'l Reps.: Wave (Tokyo, Japan); In-Akustik (Dottingen, West Germany); Nowo (Pontelambro, Italy); T.M.S France Acoustiqaue (Saclas, France); Bertus (Rodenrjs, Netherlands); K-Tel (Horgen, Switzerland); Shannock Corp. BC, Canada); Zhure Ltd. (Kowloon, Hong Kong).

Mobile Record Service Co., 2716 Penn Ave., Pittsburgh, PA, 15222, (412) 391-8182. Pres.: Harvey M. Campbell; Chrmn.: M. F. "Brud" Oseroff; Sales Mgr.: Jed Howell. (CD-Distributor)
Label(s): (Owned) Memory Machine; (Licensed) CBS, WEA, CEMA, RCA, MCA, PolyGram.

Modern Wig Music, (See Toddilin' Town Recording Studio).

Modern World Music, 143 Ave. B #5A, New York City, NY, 10009, (212) 529-5881. Telex: 6502684226MCI. Fax: (212) 529-5882. E-Mail: MCIMAIL2684226. A & R: Goran Andersson; A & R: Maria Jimenez. (CD-Manufacturer/Distributor)
Label(s): (Licensed) Musidisc, Stichting Popmuziek Nederland (SPN).

Moment Record Co., 2132 32nd Ave. N., Petersburg, FL, 33713, (813) 823-9055. Pres.: W. E. Reaulohe; Mktg. & Sales Mgr.: Ricco Star, Jr.; Promo.: Rick Walker; A & R Mgr.: Wade Dawson.

Len Monahan Prodns., 9967-US-A20, Delta, OH, 43515, (419) 822-5242. Promo. Dir.: Kathy Gillen.
Label(s): (Owned) Red Dog, World Airwave.

Mondo Music, (See Select Records).

Moneytree, (See Pet Records).

Moni, (See Joey Records, Inc.).

Monique Music Library, (See Peer-Southern Organization).

Monitor Recordings, Inc., 156 Fifth Ave., New York, NY, 10010, (212) 989-2323. Cable: MONRECOIN. Pres./A & R: Michael Stillman; Vice Pres./Sales/Promo.: Rose N. Rubin.

Monogram Records, (See Jimmy Joe Lee Productions).

Montel, (See Flat Town Music Co.).

Montuno Records, Inc., 1470 Broadway, BMT Mezzanine, New York, NY, 10036, (212) 840-0580. Pres.: Jesse Moskowitz; Vice Pres./A & R: Rene Lopez.

Monument Record Corp., 15 Music Square W., Nashville, TN, 37203, (615) 244-6565.

Moo Studios, (See Ed n Ruth Recordings, Inc.).

Doug Moody Prodns., Inc., 333 Via Vera Cruz Box 1596, San Marcos, CA, 92069, (619) 967-7970. Telex: (710)

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111-5617. Fax: (619) 758-4139. Pres.: Doug Moody; Vice Pres. Mktg.: William Karras; Vice Pres. A & R: Phillip Raves; Vice Pres. Promo.: Mark Wilkins. (CD-Manufacturer/Distributor)
Label(s): (Owned) Atmosphear, Bootleg, Clock, Ghettoway, Mystic, Super Seven, Thrash.
Int'l Reps.: Semaphore Dist. (The Netherlands).

Moon Records, 3333 Scenic Hwy., Memphis, TN, 38128, (901) 386-8102. Pres.: Cordell Jackson; Mktg.: Bexley R. Jackson; A & R: Dana M. Jackson; Promos.: Mari Bray.
Label(s): (Owned) Moon Records Phase II.

Moon Rock Records, 209 Trade Wind Ln., Plymouth, MA, 02360, (508) 759-3256. Owner/Pres.: Fred Kussman; Gen. Mgr.: Robin Chiasson; Mktg. Consultant: Richard Harding; Sales Coord.: James Wadman.
Label(s): (Owned) Moon Rock; (Licensed) Shang Hai.
US Reps.: Tower (Boston); Dicks (Dedham, MA); Greenpeace (Provincetown, MA); Rockit (Saugus, MA); Musicsmith (Hanover, MA); Hingham Music Center (Highan, MA).

Moon Shine Records, 1201 Division St., Nashville, TN, 37203, (615) 244-1990. Pres.: Andy DiMartino; Sec./Treas.: Joyce DiMartino; Vice Pres./Promo.: Larry Dale; Promo.: Roy Perry; A & R Dir.: Stefan Nordin.

Moonlight Records, PO Box 184, Chapel Hill, NC, 27514, (919) 967-6666. Pres.: David C. Robert; Sec.: Bill Smith.

Moonridge Records, (See Pacific Challenger Records, Inc.).

Moose Records, (See Sueno Publishing Co.-Sueno Records).

Mopro Records, Inc., 2959 Kling Ave., Cincinnati, OH, 45211, (513) 661-0500. Pres.: Helen Y. Morr; Treas.: Fred E. Morr; Attorney: Ray Seiter; Vice Pres./Accountant: Frank Bratt.
Label(s): (Owned) Mopro.
US Reps.: North Country Dist. (Redwood, NY); Rick Ballard Records (Berkeley, CA).
Int'l Reps.: John Killoch Records (England).

More-Love, (See New Worlde Records, Inc.).

The Morgan Group, PO Box 585, Dewey, AZ, 86323, (602) 632-5107. Pres.: M. D. Morgan; Vice Pres.: Gaye Foreman; Vice Pres. Sales: Sharon Breedon; Big Wheels, Quartermoon.

Morningstar, (See The Eddie Crook Co.).

Giorgio Moroder Ents., Ltd., 4162 Lankershim Blvd., North Hollywood, CA, 91602, (818) 761-6906. Telex: 287 378 GME UR.

Morrhythm, (See Outstanding Records & Tapes).

Mr. Mort Ents., Inc., 44 Music Square E., Nashville, TN, 37203, (615) 255-2175. Pres.: Charles Fields; Sec.: Bernice Fields.

Mosaic Records, Inc., 197 Strawberry Hill Ave., Stamford, CT, 06902, (203) 327-7111. Co-Pres.: Charlie Lourie; Co-Pres.: Michael Cuscuna.
Label(s): (Owned) Mosaic Records.

Moseka Records & Tapes, PO Box 217, New Riegel, OH, 44853. Pres.: Ron Hanson; Vice Pres.: Rex H. Felton.
Label(s): (Owned) Herrick Stone Prodns., Fresh Air Music, Moseka.

Mosrite Records, PO Box 40013, Nashville, TN, 37204, (615) 292-2047. A & R: Mark Moseley; Gen. Mgr.: Andy Moosely.
Label(s): (Owned) Mosrite, Gospel Encounters.

Moss Music Group, Inc., 200 Varick St., New York, NY, 10014, (212) 243-4800. Telex: 7105815948-Vox Product. Pres.: Ira Moss; Vice Pres. Bookstore Div.: Emil Sobylak; Vice Pres. Catalog Sales; Gordon Stenger; Vice Pres. Classical A&R: Martin Bookspan.
Branch(es): 15714 Carfield Ave., Paramount, CA, 90723, (213) 633-1994, Vice Pres.: Chip Heath. 510 Coronation Dr., Unit 17, West Hill, ON, M1E 4X6, (416) 284-0126. Telex: (416) 284-6492. Pres.: John Leetham. (CD-Manufacturer/Distributor)
Label(s): (Owned) VOX, Lifestyle, RBI, Allegro, Cameo Classics; (Licensed) Golden Voyage, Living Music, Solitudes, Kem Disc, LRC Jazz, Lodia.

Motette, (See The Organ Literature Foundation).

Motette-Ursina, (See Teleson-America).

Motown Record Corp., 6255 Sunset Blvd., Los Angeles, CA, 90028, (213) 468-3500. Chairman: Barry Gordy; Pres.: Jay Lasker; Vice Pres. Mktg.: Miller London; Sr. Vice Pres. Sales/Mktg: A. Skip Miller; Pres. Creative Services: Russ Regau.

Mountain, (See Heritage Records).

Mountain Ghost Music, PO Box 1291, Mt. Shasta, CA, 96067, (916) 938-2485. Pres.: Rick Johnson; Prodn. Mgr.: Karen Rogers. (CD-Manufacturer/Distributor)
Label(s): (Owned) Mountain Ghost Music.

Mountain Railroad, (See Chameleon Music Group).

Mountain Records, 15510 NE 15th Ct., North Miami Beach, FL, 33162, (305) 944-9945. Pres. & Producer: Aaron L. Broomfield; Vice Pres.: Wynell Broomfield; Sales Mgr.: Ted Williams; Sales: Ben Broomfield; A & R: Dianne Williams.

Move, (See Fifth Continent Music Corp.).

Moving Target, (See Celluloid Records).

Mow-Mouth Evergreen, (See Shelder Assoc.).

Mudflap, (See Star Jazz Records, Inc.).

Mulligan, (See Green Linnet Records, Inc.).

Multi-Sound, 150-34 14th Ave., Queens, NY, 11357, (718) 767-4452. Chrmn.: Dave Weiner; Record Prodn.: Joe Salvatto; Studio Mgr.: Steve Romerio; First Science Officer: Dave Padula. (CD-Manufacturer)
Label(s): (Owned) Altered Records, Mulit-Sound Records, Quarantine Records.

Murray Hill, (See Chameleon Music Group).

Muscle Shoals Sound, (See Malaco Records).

Muse Records, a div. of Blanchris, Inc., 160 W. 71st St., New York, NY, 10023, (212) 873-2020. Telex: (650) 320-3444. Pres.: Joe Fields; Sales Mgr./Mktg.: Renne Steele; Promo. Mgr.: Barney Fields. (CD-Manufacturer/Distributor)
Label(s): (Owned) Muse.

Musi-Poe, (See Sid Kleiner Music Ents., Inc.).

Musi-Que Records, (See Blue River Music, Inc.).

MusiCrafters, PO Box 1301, Doylestown, PA, 18901, (215) 345-8863. Pres./Creative Dir.: Lou deLise; Vice Pres./Sales: Elena Marino.
Label(s): (Owned) MusiCrafters.
Int'l Reps.: The Music People, Ltd. (Toronto, ON, Canada).

Music Box/Pan Vox, (See Rashid Sales Co.).

Music Brokers, (See C & L Audio Dist.).

Musci City, (See Caprice Int'l Records).

Music City Song Festival, PO Box 17999, Nashville, TN, 37217, (615) 834-0027. Exec. Dir.: Roy Sinkovich; Festival Coord.: J. A. Clark.

Music Ents./Crazy Cajun Records, 5626 Brock St., Houston, TX, 77023, (713) 926-4438. Pres.: Huey P. Meaux; Oper. Dir./Gen. Mgr.: Rick Donovan; Project & Prod. Dir.: Jerry Walton; Admin. Mgr.: Melissa Richards.
Label(s): (Owned) American Playboy, Crazy Cajun, Country Road, Jet Stream, Pacemaker, Pic One, Starflite, Tribe.

Music Inn, (See Record Corp., Inc.).

Music Maker, (See California Int'l, Inc.).

Music Masters, 1710 Hwy. 35, Ocean, NJ, 07712, (201) 531-7000. Fax: (201) 531-9686. Pres.: Jeffrey Nissim; Sales Mgr.: Lee Goldstein; Prodn./Promo.: Christina Riveira. (CD-Manufacturer)
Label(s): (Owned) Musicmasters-Classics in Jazz, Musicmasters.
US Reps.: Koch Import Services (West Babylon, NY).

Music Minus One, (See M M O Music Group, Inc.).

Music Office, (See VAR Int'l).

Music Shack, Inc., 1255 Lynnfield, Suite 221, Memphis, TN, 38119, (901) 761-3680.

Music West Records, 2200 Larkspur Landing Cir., #100, Larkspur, CA, 94939, (415) 925-9807. Pres.: Allan J. Kaplan; Controller: Katherine McKenzie; Nat'l Sales Mgr.: Bernie Horowitz; Alternative Sales Mgr.: Gary Chappell; Radio Promo.: Kenny Aronan. (CD-Distributor)

Music & Arts Programs of America, Inc., PO Box 771, Berkeley, CA, 94707, (415) 525-4583. Telex: 184127. Fax: (415) 524-2111. Pres./A & R Mgr.: Frederick J. Maroth; Mktg. Mgr.: Daryl Richard. (CD-Manufacturer/Distributor)
Label(s): (Owned) Audax, Bruno Walter Society, Music & Arts.

Music of Polynesia, Inc., PO Box 25460, Honolulu, HI, 96825, (808) 946-1677. Pres.: Ilse de Mello; Vice Pres.: Jack de Mello.

Musical Heritage Society, 1710 Hwy. 35, Ocean, NJ, 07712, (201) 531-7000. Telex: 757081 MHS USA. Fax: (201) 531-9686. Pres.: Albert Nissim; Exec. Vice Pres.: Jeffrey Nissim. (CD-Manufacturer/Distributor)
Label(s): (Owned) Musical Heritage Society.

Musical Prodns. Sonografica, (See Sonotone Music Corp.).

Musicanza Corp., 2878 Bayview Ave., Wantagh, NY. 11793, (516) 781-7826. Pres.: Al Rubin.

Musicmasters, (See Music Masters).

Musicmasters-Classics in Jazz, (See Music Masters).

Musico, (See Musicor Records).

Musicor Records, 720 Fifth Ave., Suite 705, New York, NY, 10019, (212) 246-9600. Pres.: Art Talmadge; Vice Pres. Mktg./Sales: George Stone; A & R: Adam Sussman. (CD-Manufacturer)
Label(s): (Owned) Double Feature, Dynamo, Groove Sound, Musico, Musicor, Talpro.

Musicraft, (See Coast Music).

Musidisc, (See Modern World Music).

Muza, (See Polish Record Center of America).

Myrrh, (See Word Australia).

Mystery Train Records, (See American Communications Ents.).

Mystic, (See Doug Moody Prodns., Inc.).

Mystique, (See Rising Star Prodns.).

N

N.A.M.E. Brand Record Co., PO Box 26034, Richmond, VA, 23260, (804) 355-3586. Pres.: James Plunky Branch; Vice Pres.: Muzi Branch; Mktg. Mgr.: G. Khari Branch; Dir./A & R: P. Paris Ford.
Label(s): (Owned) N.A.M.E. Brand.

NCP Records, 121 North Fourth St., Easton, PA, 18042. Pres.: Jim Kirk; A & R: Tex Rubinowitz.
Label(s): NCP.

NEC Avenue, (See J/L Entertainment Group).

NMI, (See 3 G's Industries Inc.).

NOW, (See Norman's Int'l, Inc.).

NSFD, (See Azra Int'l).

N.S.O. Records, 267 E. Township Line Rd., Upper Darby, PA, 19082, (25) 449-7130. Pres.: Nicholas Stoios.
Label(s): (Owned) N.S.O.

Narada-Equinox, (See Narada Prodns.).

Narada Lotus, (See Narada Prodns., Inc.).

Narada Mystique, (See Narada Prodns., Inc.).

Narada Prodns., Inc., 1845 N. Farwell Ave., Milwaukee, WI, 53202, (414) 272-6700. Telex: 4998878. Fax: (414) 272-6131. Pres.: John Morey; Nat'l Dir. Mktg.: John Azzaro; Dir. Alternative Sales: Wesley Van Linda; Dir Special Projects.: Todd Broadie; Dir. Artist Development: Diane Almond. (CD-Manufacturer/Distributor)
Label(s): (Owned) Narada Equinox, Narada Lotus, Narada Mystique, Sona Gaia.
US Reps.: MCA (Universal City Plaza, CA).

Nasco, (See Nashboro Record Co.).

Nashboro, (See AVI Record Prodns., Inc.).

Nashville Bluegrass, (See Nashville Country Prodns.).

Nashville Country Prodns., 351 Millwood Dr., Nashville, TN, 37217, (615) 366-9999. Producer: Jack Lynch.
Label(s): (Owned) Jalyn, Nashville Bluegrass, Nashville Country.
US Reps.: Nashville Music Sales (Nashville, TN).

Nashville Int'l, (See Phoenix Records).

Nashville Sound, Inc., 9717 Jensen Dr., Houston, TX, 77093, (713) 695-3648. Pres.: Jim Johnson; Vice Pres.: A. V. Mittelstedt; Promo.: Lonnie Wright; Engineer: Buz Hart.
Label(s): (Owned) Cherry, A V, Juke Box.
US Reps.: Sound Masters (Nashville, TN).

Nasser-El-Sadat, (See Kisron Elyon Records).

Nat'l Music Ents., PO Box 35855, Houston, TX, 77235, (713) 499-5943. Mgr.: Dan Mechura; Country A & R Dir.: Danny James.
Label(s): (Owned) Allstar, Star.

Nationwide Black Radio, (See CDE Records & Tapes).

Nebula, (See Centaur Records).

Nebwa Circle, (See King Music Services).

Neighborhood, (See JDC Records).

Neliz, (See Rico Records Dist., Inc.).

Neon, (See Guajiro Records, Inc.).

Neoteric Music, PO Box 46524, Hollywood, CA, 90046, (213) 852-0966. Pres.: Jean Marty; Vice Pres.: Ellen Payne; Mgr.: Danna Rosenthal; A & R: Jason Martz; Promo.: Toby Hancok.

Neptune, (See Philadelphia Int'l Records).

Network Records, 9130 Sunset Blvd., Los Angeles, CA, 90069, (213) 273-7655. Pres.: Al Coury; Gen. Mgr.: John Brodey; A & R: Karen Sobel.

New Age Record Co./Shambhala Music, 70A Greenwich Ave. #519, New York, NY, 10011, (212) 627-8403. Pres.: Rachel Faro; Dir. Prodn.: Lauren Karasyk; Vice Pres.: Tom Lyon.
Branch(es): Shambhala Music, 60 Park St., Burlington, VT, 05401, (802) 862-3382.

New Beginning, (See S. W. & A. Assoc., Inc.).

New Colony Records, 455-K Massieville Rd., Chillocothe, OH, 45601, (614) 663-4030. Pres.: Joe Waters.

New Dawn, (See Singspiration Music & Records).

New Gramaphone, (See Stanyan Record Co.).

New Image Records, 36-23 164th St., Flushing, NY, 11358, (718) 359-7400. Pres.: Darryl Payne; Staff Producer/A & R Dir.: Julio Herrera; A & R Mgr.: Michael Warner; Vice Pres.: Wyatt Cheek; Payne, Zan'Dar.

New Leaf Press, Inc., PO Box 311, Green Forest, AR, 72638, (501) 438-5288.

New Life Records (Div. of Music Serv., Inc.), Box 5378, Spokane, WA, 99205, (509) 328-4207.

New Medium Records, Inc., 140 Lawrence St., Brooklyn, NY, 11201, (718) 625-2838. Pres./A & R Dir.: Steve Standard; Vice Pres. Sales/Mktg.: Sharon Taylor; Vice Pres. Promos./Dist.: Raydar Washington.

New Metal Records, PO Box 69560, Los Angeles, CA, 90069, (213) 930-3927. Pres.: Steve Angelica.
Label(s): (Owned) The Record Co.

New Orleans Records, 733½ Touro St., New Orleans, LA, 70116, (504) 949-2911. Partner: Clive Wilson; Partner: Paige Van Vorst.

New Orleans Soul, (See King Walk, Inc.).

New Orleans Sound, (See Great Southern Record Co., Inc.).

New Vision, (See DB Records).

New Wine Prodns., PO Box 544, Lomita, CA, 90717, (213) 530-3811. Owner/Pres.: G. Nelson Stringer.

New World Records, 701 Seventh Ave., 10th Floor, New York, NY, 10036, (212) 302-0460. Fax: (212) 944-1922. Pres.: Herman Krawitz; Vice Pres./Dir. A & R: Elizabeth Ostrow; Dir. of Mktg./Publicity: Arthur Moorehead; A & R Admin.: Karl Hereim; Prodn. Mgr.: James Rich. (CD-Manufacturer/Distributor)
Label(s): (Owned) New World.
US Reps.: Rounder (Cambridge, MA); Allegro Imports (Portland, OR);New World (New York, NY).
Int'l Reps.: Music Tokyo (Japan); IMS (West Germany); Conifer Ltd. (United Kingdom); S.R.I. (Canada) K-Tel (Switzerland); NOWO s.r.l. (Italy).

New Worlde Records, Inc., 2309 North 36th St., Suite 11, Milwaukee, WI, 53210, (414) 445-4872. Chrmn./CEO: Marvell Love; Vice Pres. of Promos.: Larry K. Miles; Exec. Sec./Pub. Rel.: Bettie R. Hotl; A & R Dir.: Jim Bush; A & R Asst. Dir.: Lemanuel Hightire.
Label(s): (Owned) New Worlde, More-Love; (Licensed)

World Radio History

Castalia.

Newport Classic Ltd., 106 Putnam St., Providence, RI, 02909, (401) 421-8143. Pres.: Lawrence Kraman. (CD-Manufacturer)
Label(s): (Owned) Newport Classic Ltd.
US Reps.: MCA (Universal City, CA).

Newstar Int'l Record Corp., (See LeMaste' Corp.).

Next Plateau, (See Plateau Records, Inc.).

Nickel Record Prodns., 168 Buckingham St., Hartford, CT, 06106, (203) 524-5656. Pres./Prod.: Jack Stang; Eng.: Tom Newton; Eng.: Rick Horan.

Nicollet Recording, 2541 Nicollet Ave., South, Minneapolis, MN, 55404, (612) 872-0646. Owner: Paul Stark.

Night Life, (See Sea Breeze Record Co.).

Night Sound, (See GCS Records, Inc.).

Nighthawk Records, PO Box 15856, St. Louis, MO, 63114, (314) 576-1569. Dir.: Robert Schoenfeld. (CD-Manufacturer/Distributor)

Nighthawks, (See Bobby Farrell, Int'l).

Nightingale, (See Higher Octave Music).

Nightsong, (See Brainwaves Productions).

Nightwind, (See Fireball Records).

Nimbus Records Ltd.

200 West 57th St., New York, NY, 10019, (212) 262-5400, (800) 451-8725. Telex: 239406 NMBS UR. Fax: (212) 262-5409. Vice Pres.: Steve Jacques; Mktg. Coord.: Randy Kabat; Pub. Coord.: Sharon Korot.

Nine, (See Westbound Records, Inc.).

Nineveh, (See Memo Distributing Co. (Div. of Thomas Wiggins Assoc.).

Nirvana Records, PO Box 285, Westfield, NJ, 07091.

Nissi Records (Div. of Moriah Corp.), 11128 Weddington St., North Hollywood, CA, 91601, (818) 508-5660. Pres./CEO: Robert Cotton; Vice Pres./Promo./Mktg.: Jim Fitzgerald; Dir. of Mktg./Promo.: Glen Heard.

Nite Records, 8287 Grand View Dr., Los Angeles, CA, 90046, (213) 650-2233. Pres.: Randy Nite; A & R Dir.: Edith Kiss; Promo.: Roberta Roberts; Artist Development: Dennis Neiditch.
Label(s): (Owned) Nite.

No-Bull, (See Memo Distributing Co. (Div. of Thomas Wiggins Assoc.).

No Gap, (See Zim Records).

No Loose Change Music, PO Box 461, Village Station, New York, NY, 10014, (212) 741-3968. Managing Dir.: Dennis Norouse. (CD-Manufacturer/Distributor)

Norfolk Int'l, (See Legrand Records Int'l).

Norman's Int'l, Inc., 4495 Kent Rd., College Park, GA, 30337, (404) 761-2087. Pres.: Moses Norman; Vice Pres.: Dina Norman; Vice Pres.: Thomas Kates; Gen. Mgr.: Abdul Mostafa.
Label(s): (Owned) N O W; (Licensed) Blaze.

Norskdisk, (See Lindbergh Records).

Northcott Prodns., Ltd., 25 West 38th St. 4th Floor, New York, NY, 10018, (212) 840-9253. Telex: NCP 493-0325. Pres.: Silvio Tancredi; Vice Pres./A&R/Prodn.: Thomas Musto.
Label(s): (Owned) Fourth Floor, Midnight Sun; (Licensed) Tropical Heat, Underworld.
US Reps.: MTR (New York, NY).

Northeastern Records, 271 Huntington, Suite 272, Boston, MA, 02115, (617) 437-5485. Dir.: Lynn E. Joiner; Mktg. Mgr.: Barbara C. Strand. (CD-Manufacturer)
US Reps.: Allegro Imports (Portland, OR); Rounder Dist. (Cambridge, MA); Gemini Dist. (Norcross, GA).
Int'l Reps.: Connaisseur Musik (West Germany); Euroton Fonogram (Sweden); Clavi-Center (The Netherlands); Music Toyko (Japan).

Nostalgia, (See Sonic Arts Corp.).

Not Bad Ents., 2507 E. Loop 820, Suite 5, Fort Worth, TX, 76112, (817) 457-7871. Pres.: Jack Kirkpatrick.
Label(s): Bagg.

Not Yet, (See Winners Circle Records).

Nova Jazz, (See Nova Records, Inc.).

Nova Records Inc., 1061 Broxton Ave., Los Angeles, CA, 90024, (213) 208-3996. Fax: (213) 208-2775. Pres./A&R/Domestic Affair: David B. Gimpel; Nat'l Promo. Dir.: Ben Nichols; Mktg. Dir.: Scott Ward; Business Affairs: Jerry Lube. (CD-Manufacturer/Distributor)
Label(s): (Owned) Bon Appetit Music, Nova, Raspberry; (Licensed) RMC.
US Reps.: California Reocrd Dist. (Los Angeles, CA); Malverne Dist. (Long Island, NY); Jem Texas, (Grand Prairie, TX); Navarre, (Crystal, MN); Gemini Dist. (Norcross, GA); Action (Cleveland, OH); Select-O-Hits (Memphis, TN); Encore Dist. (Long Island City, NY); Jerry Bassin, Inc. (Miami, FL).
Int'l Reps.: King Records (Japan); Dewon Records (Japan).

Now, (See Original Sound Entertainment).

Nowo SRL, 22037 Ponte Lambro.

NuBeat, (See Priority Records, Inc.).

Nu-Country, (See Axbar Records).

Nucleus Records, PO Box 111, Sea Bright, NJ, 07760. Pres.: Robert Bowden; Vice Pres.: Gloria Bowden. (CD-Manufacturer/Distributor)
Label(s): (Owned) Nucleus.

Nutshell, (See Institute for Language Study).

O

OAO, (See Chanotte, Inc.).

O Hit Factory, (See Kingdomcome Prodns.).

O.K. Records, PO Box 95434, Seattle, WA, 98145, 522-0725. Pres.: Michael Cox; A & R Prodn.: Jock Scott.

O L Records & Prodns., 10051 Greenleaf, Santa Fe Springs, CA, 90670, (213) 946-1524. Owner/Pres.: Overton Lee; Vice Pres.: Russ Gary; Vice Pres A & R: Frank Charity; Pub. Rel.: Pat Murphy.
Label(s): (Owned) O. L.

OMAC Records/Mark O'Connor Prodns., PO Box 148285, Nashville, TN, 37214, (615) 883-7442. Owner: Mark O'Conner; Sales: Michelle O'Conner.

O'Ona, (See Waylo Records, Inc.).

ORC, (See Otoao Records Co. Int'l Ltd.).

OTL Prodns., 74 Main St., Suite 5, Maynard, MA, 01754, (617) 897-8459. Pres./Chief Prod.: David Butler; Arranger /Prod.: Christopher Lannon, Sr.; Prod.: Kristen Beard.

Oakhill, (See Electric Records, Inc.).

Oakridge Records, 2001 Elton Rd., Halton City, TX, 76117, (817) 838-8001. Pres./Gen. Mgr.: Homer Sowell.

Oatwillie Prodns., 10-03 48 Ave., Long Island City, NY, 11101. Pres.: Debra Chiusano; Vice Pres.: Jim Carney.
Label(s): (Owned) Oatwillie.

Oceana Records Ltd., 2700 North 29th Ave., Suite 200 S, Hollywood, FL, 33020, (305) 921-5555. Fax: (305) 921-5688. Pres.: Carl Maduri; Vice Pres. Promos.: Timmy Thomas; Vice Pres. Mktg.: Tom Pace; Exec. Asst.: Susan Deleon. (CD-Manufacturer/Distributor)
Label(s): (Owned) Omni.

Octagon, (See Capstan Records; See Silver-Loomas Prodns.).

Octer, (See Vetco Records).

Odyssey, (See CBS Records, Inc.).

Ofeu, (See Penco Records, Inc.).

Ofir, (See Penco Records, Inc.).

Oh Boy Records, PO Box 36099, Los Angeles, CA, 90036, (213) 385-0882. Contact: Al Bunetta; Contact: John Prine; Contact: Dan Einstein.

Ohio Records, PO Box 655, Hudson, OH, 44236, (216) 650-1330. Pres.: Ethel P. Delaney; Mgr. A & R: R. T. Delaney; Pub. Rel.: Sandra Lambert.
Label(s): (Owned) Deco, Ohio.

Okra-Tone, (See Rooster Blues Records).

Old Boston, (See RTP Int'l).

Old Hat Records, 3442 Nies, Fort Worth, TX, 76111, (817) 834-3879. Pres.: James Michael Taylor; Chief Eng.: P. H. Mitchell.
Label(s): (Owned) Old Hat.

Old Homestead Records, Inc., PO Box 100, Brighton, MI, 48116, (313) 227-1997. Pres.: John Morris; Vice Pres.: Norma Morris.
Label(s): (Owned) Old Homestead, Rutabaga, Broadway-Intermission.
US Reps.: Record Depot (Roanoke, VA); Rounder Records (Cambridge, MA); Bayside Dist. (El Cerrito, CA); City Hall Dist. (San Rafael, CA); Longhorn Records (Studio City, CA).
Int'l Reps.: Mikes Country Music Room (Scotland); Pooh Yoocho Ltd. (Japan).

Old Nick, (See Frontier Records).

The Old Style Music Co., 865 Seneca Creek Rd., West Seneca, NY, 14224, (716) 675-6857. Owner: Bernie Zolnowski.

Old Timey, (See Arhoolie Records, Inc.).

Olenik Records, G-10282 N. Saginaw Rd., Clio, MI, 48420, (313) 686-9644. Owner: Nicholas Olenjnik.
Label(s): (Owned) Song Request Magazine.

Olivia Records, 4400 Market St., Oakland, CA, 94608, (415) 655-0364. Pres.: Judy Dlagacz; Promo. Dir.: Karen Hester; Sales Mgr.: Sandy Ramsey; Gen. Mgr.: Sarah Phoenix. (CD-Manufacturer/Distributor)
Label(s): (Owned) Olivia, Second Wave.

Olympic, (See Everest Record Group).

Olympus Records, 1559 West Fifth St., Brooklyn, NY, 11204, (718) 837-7335. Pres.: Steve Camhi; Vice. Pres.: Joe Badlotto; Vice. Pres.: Victor Carew.

Omaha Records, PO Box 1491, Omaha, NE, 68101, (605) 267-2859. Owner: Douglas Sharples; Promo. Dir.: Paul Dunlap.

Omega, (See Joey Records, Inc.).

Omni, (See Oceana Records Ltd.).

Omnisound, Inc. (Div. of Waring Ents., Inc.), PO Box 128, Delaware Water Gap, PA, 18327, (717) 421-5150. Pres.: Bill Goodwin; Chrmn.: Anthony G. Merlo; Gen. Mgr./Vice Pres.: Linda Hay.

On Time, (See DNA Int'l Records).

One Foot, (See Gramavision Records).

One Love, (See Groove Time Records & Ents.).

One Way, (See Cost to Coast Music, Inc.).

Onie, (See Capstan Records).

The Only Label In The World, 75 Bleecker St., New York, NY, 10012, (212) 674-7018. Telex: 62237380-SEIDBOARD. Pres.: Mykel Board; Dist.: David Klanber; Promo.: Dale Ashman.
Label(s): (Owned) The Only Label In The World; (Licensed) Schrott, Starving Missle.
US Reps.: Toxic Shock (New Orleans, LA); Important Records (Jamaica, NY).
Int'l Reps.: Starving Missle (West Germany).

Onnysay Records, PO Box 9154, Knoxville, TN, 37940, (615) 577-4097. Mgr.: H. S. Watson.

Oops! (Blowfly), (See Pandisc Records).

Opal, (See Warner Bros.).

Open, (See Loadstone Record & Music Co.).

Open Sky Records, Meher House, 10735 Vernon, Huntington Woods, MI, 48070, (313) 546-7558. Pres./Exec. Producer: Martin Scott Kosins; Vice Pres.: Margaret K. Dubois; Technical Dir.: Danny Dallas; Accounts Mgr.: Susan M. Filip. (CD-Manufacturer/Distributor)
Label(s): (Owned) Open Sky, Nightingale; (Licensed) CBS (United Kindgom-Int'l Licensee).
US Reps.: G. K. Mayer (W. Bloomfield, MI), ElRoy Ent. (Roslyn, NY), Malverne Distributors (Long Island City, NY), Gemini Distributing (Norcross, GA), Silo, Inc. (Waterbury, VT).
Int'l Reps.: Mr. Nostalgia (Tamarac, FL); Worlds Records (San afael, CA); MTS, Inc. (Sacramento, CA).

Optimism, Inc., 3575 Cahuenga Blvd. West, #247, Los Angeles, CA, 90068, (213) 850-3350. Fax: (213) 969-9617. Pres.: David Drozen; Vice Pres.: Sheryl Kay; Dir./Nat'l Promo.: Brenda Winfield. (CD-Manufacturer/Distributor)
Label(s): (Owned) Optimism; (Licensed) DSP, Esoteric, Golden Boy Jazz, MPC, PDK.
Int'l Reps.: Bellaphon Int'l Sound Service (West Germany); Merit Music (Hong Kong); Virgin Records (Australia, New Zealand).

Opus, (See Apon Record Co., Inc.).

Orange Records, c/o Jacobson & Colfin, 150 Fifth Ave., 1103, New York, NY, 10011, (212) 691-5630. Telex: 226000 JLAW. Fax: (212) 260-1607. Pres.: David Peel.

Orbit Records, PO Box 120675, Nashville, TN, 37212, (615) 255-1068. Owner: Ray McGinnis.

Orchid, (See Cat Music Prodns.).

O'retta, (See Daran Records).

Orfeon, (See Discos CBS Int'l).

The Organ Literature Foundation, 45 Norfolk Rd., Braintree, MA, 02184, (617) 848-1388. Pres.: Henry Karl Baker; Vice Pres.: Karl Henry Baker; Treasurer: Mary E. Baker. (CD-Distributor)
Label(s): (Owned) Doric; (Licensed) Afka.

Orient, (See Rashid Sales Co.).

Oriental Records, Inc., PO Box 1802, Grand Central Station, New York, NY, 10017, (212) 557-7851. Pres.: Rangasami Parthasarathy.

Origin Jazz Library, PO Box 85, Santa Monica, CA, 90406, (213) 395-5739. Owner: Bill Givens.
Label(s): (Owned) Origin Jazz Library (OJL); (Licensed) Testament.
US Reps.: City Hall Dist. (San Rafael, CA); Rounder Dist. (Cambridge, MA).

Original Blues Classics, (See Fantasy, Inc.).

Original Cast Records, PO Box 496, Georgetown, CT, 06829, (203) 748-1266. Owner: Bruce Yeko; Vice Pres.: Jennifer Yeko.
Label(s): (Owned) Broadway Baby, Film Score, Original Cast, Take Home Tunes.

Original Jazz Classics, (See Fantasy, Inc.).

Original Sound Entertainment, 7120 Sunset Blvd., Hollywood, CA, 90046, (213) 851-2500. Fax: (213) 851-8162. Pres.: Art Laboe; Vice Pres.: Paul Politi; Gen. Mgr.: Nanette Leone; Nat'l Sales Dir.: Lee West; Reg'l Sales Dir.: Steve Pina. (CD-Manufacturer/Distributor)
Label(s): (Owned) Original Sound, Now.

Orinda Records, 111 Deerwood Pl., San Ramon, CA, 94583, (415) 831-4890. Telex: 4930375. Fax: (415) 831-9278. Chairman of the Board: Michael Robert Phillips; Pres.: C.J. Black; A & R Dir.: Harry Balk; Recording Services: Joe Tarantino; Musical Dir.: Jeff Letchworth. (CD-Manufacturer/Distributor)
Label(s): (Owned) Orinda.
US Reps.: CBS/Columbia (New York, NY); BMG (New York, NY); Bainbridge Records (Los Angeles, CA).
Int'l Reps.: Teldec/Warner (Germany).

Orion Master Recordings, Inc., PO Box 4087, 5840 Bursch Dr., Malibu, CA, 90265, (213) 457-3370. Pres.: Giveon Cornfield; Art Dir.: Marion Cornfield.
Label(s): (Owned) ICM, Orion; (Licensed) Classical, CCC/Orion, SON, Spectrum.

Orlando, (See Melodee Records).

Orleans Records, 828 Royal St., Suite 536, New Orleans, LA, 70116, (408) 427-2664. Pres.: Carlo Ditta; Dir. A & R: A. J. Loria. (CD-Manufacturer/Distributor)
Label(s): (Owned) Orleans, Toma Hawk Discs.
US Reps.: Rounder Ree Dist (Cambridge, MA); Bayside Rec Dist(San Rafael, CA).
Int'l Reps.: Vivid Sound Co. (Tokyo, Japan).

Oro, (See DGJ Records, Inc.).

Osage, (See Alvera Record & Music Publishing).

Otoao Records Co. Int'l Ltd., 214 West 96th St., New York, NY, 10025, (212) 866-2469. Pres.: L. R. Bernard; Vice Pres./Gen. Mgr.: Dolores Vera.
Label(s): (Owned) Colony, ORC, Sugar Soul, Traino; (Licensed) Disna, Fenix.

Our Gang, (See Glo Records).

Outatune, (See Imaginary Entertainment Corp.).

Outer Green, (See Alcazar Prodns.).

Outlet Records, Rt. 1, Box 170 AA, Ferrum, VA, 24088, (703) 483-1538. Owner/Pres.: W. Rod Shively.
Label(s): (Owned) Mount, Outlet, Prime Time.

World Radio History

Outstanding Records & Tapes, PO Box 21110, Huntington Beach, CA, 92647, (714) 842-8635. Owner: Earl Beecher.
Label(s): (Owned) Outstanding, Morrhythm.
Oz Music, (See Fifth Continent Music Corp.).
Ozark Opry Records, PO Box 242, Osage Beach, MO, 65065, (314) 348-3383. Pres.: Joyce Mace; Studio Mgr.: C. J. De Graffenreid; Chief Engineer: Jim Phinney; Acct. Exec.: Bill Atterberry.
Label(s): (Owned) Ozark Opry, K.R.C., Kajac, Vision, Red Rock, Ven-Jence.

P

PDK, (See Optimism, Inc.).
P. M. Records, Inc., 20 Martha St., Woodcliff Lake, NJ, 07675, (201) 930-9149. Pres.: Gene A. Perla.
Label(s): (Owned) P. M., Plug.
US Reps.: North Country (Redwood, NY); Harbor (Liberty, NY).
PPL, (See WEC Industries, Ltd.).
PPX Ents., Inc., 301 West 54th St., New York, NY, 10019, (212) 247-6010. Cable: Chalprises New York. Telex: 236287. Pres.: Ed Chalpin; Disc Trophy, PPX.
PRI, (See Priority Records, Inc.).
PSI (PolyGram Special Imports), 810 7th Ave., New York, NY, 10019, (212) 333-8000. Contact: Dan Broatman.
PVC, (See JEM Records Group of Co.).
PARC Records, Inc., 3016 Dade Ave. 2nd Floor, Orlando, FL, 32804, (407) 894-0021. Fax: (407) 896-4597. Pres.: Patrick J. Armstrong; Studio Mgr./Vice Pres.: Andy deGanahl; Vice Pres./A & R: Jack Armstrong; Admin. Asst. A & R: Gayle K. Boulware. (CD-Manufacturer/Distributor)
Label(s): (Owned) PARC.
US Reps.: CBS Records (New York,NY).
PAUSA Records, PO Box 10069, Glendale, CA, 91209, (818) 244-7276. Vice Pres. Sales/Mktg.: Bill Stillfield; Prodn./Promo.: Bill Stillfield.
PVC, (See Passport Records, Inc.).
Pablo, (See Fantasy, Inc.).
Pacemaker, (See Music Ents./Crazy Cajun Records).
Pacific Challenger Records, Inc., 2940 E. Miraloma Ave., Anaheim, CA, 92806, (714) 992-6820, (714) 992-6827. Moonridge, Pacific Challenger.
Pacivic Jazz, (See Capitol Records, Inc.).
Pacific Records, c/o Warner Bros. Music, 9000 Sunset Blvd., Penthouse, Los Angeles, CA, 90069, (213) 273-3323. Chrmn.: Chuck Haye.
Pair Records, Inc., 87 Essex St., Hackensack, NJ, 07601, (201) 489-7991, (212) 695-6111. Telex: 133404 NY RECORD PAS. Fax: (201) 489-4689. Gen. Mgr.: Sam Goff; Nat'l Dir. Sales & Mktg.: Ted Wolff. (CD-Manufacturer/Distributor)
Label(s): (Licensed) CBS Special Products, RCA Special Products, Artista Special Products, Capitol Special Markets, Warner Bros. Special Products, Polygram Special Products, MCA Special Products.
Paisley Park, (See Warner Bros.).
Paj, (See Paris Records).
Pak'er, (See Carlyle Records).
Palace Records, Inc., 2464 El Camino Real, Santa Clara, CA, 95051, (408) 980-7257. Pres.: Michael Lindsay; Vice Pres.: Ted Gerdes; Mktg. Dir.: Lance Gasich; A & R: Steve Sykes; Sales: Jennifer Webster. (CD-Manufacturer)
Palm, (See Criterion Music Corp.).
Palmer, (See Caprice Int'l Records).
Palmico Sound, (See Sugar Hill Records).
Palomar Records, PO Box 1233, Santa Monica, CA, 90406, (213) 821-1989. Pres.: Bobby Manrique; A & R/Promo.: Kris Manrique.
Pan American Records, Inc., 3751 West 26th St., Chicago, IL, 60623, (312) 521-1100. Pres.: Gustavo Silva; Sec.: Isabel C. Silva; Treasurer: J. Manuel Calvo.
Label(s): (Owned) Pan American.
Pandisc Records, 38 NE 167 St., Miami, FL, 33162, (305) 948-6466. Telex: 293765 PANDI UR. Fax: 305 945-1055. Pres.: Bo Crane. (CD-Manufacturer)
Label(s): (Owned) Pandisc, Oops! (Blowfly).
Pandora/Synthe Records, PO Box 2281, Westover, WV, 26505, (304) 292-6447. Pres.: Gilbert Trythall.
Label(s): (Owned) Pandora/Synthe.
Panhandle, (See Lamon Records).
Pantego, (See Upstart Records).
Pantheon Music Int'l, Inc., 211 East 43rd St., New York, NY, 10017, (212) 867-9883. Pres.: George De Medelssohn. (CD-Manufacturer/Distributor)
Label(s): (Owned) Legends, Pantheon, Price-Less; (Licensed) Murray Hill.
Pantheon Recording Studio, 6329 N. Invergordon Rd., Paradise Valley, AZ, 85253, (602) 948-5883. Pres.: Dennis Alexander; Gen. Mgr.: Gina Roda.
Panton, (See Apon Record Co., Inc.).
Papa Lou, (See Vetco Records).
Papagayo, (See Sociedad Int'l de Sonido).
Par T, (See Master-Trak Ents.).
Parade, (See Third Ear Music Collection).
Paradox, (See Passport Records, Inc.).
Paragon Artists, Inc., 101 West 79th St. 17B, New York, NY, 10024, (212) 724-0210. Pres.: Walter Skallerup.
Label(s): (Owned) Public.
Parallax Records, PO Box 16387, Jackson, MS, 39236, (601) 856-2525. Pres.: James A. Griffin. (CD-Manufacturer/Distributor)
Label(s): (Owned) Parallax, Patmos; (Licensed) Doxa, Window.
Paris Int'l Records & Filmworks, Inc., 2451 Brickell Ave., Suite 9-M, Miami, FL, 33129, (305) 858-8720. Pres.: Ray Martinez; Gen. Mgr.: Jackie Duranza.
Paris Records, PO Box 2250, Canoga Park, CA, 91306, (818) 883-8224. Pres./A & R: Jeffrey Gordon; A & R: Dana Robbins.
Label(s): (Licensed) Pag, Poco.
Park J. Tunes, (See LeMaste' Corp.).
Parquet, (See The Frank Evans Record Group).
Parr-X Corp., 8809-11 Rising Sun Ave., Philadelphia, PA, 19115, (215) 763-2825. Pres.: MaryAnn Laciano; Sec./Treas.: Mary Virtue; Mgr./Vice Pres.: Linda Vitacolonna. (CD-Manufacturer)
Label(s): (Owned) Everything, Fayette, Pray Virtue, Rising Star, Virtue.
The Pasha Music Organisation, Inc., 5615 Melrose Ave., Los Angeles, CA, 90038, (213) 466-3507. Telex: 910-321-4537. Pres.: Spencer D. Proffer; Gen. Mgr.: Carol N. Peters; Asst. to Pres.: Karen Chamberlain; Chief Engineer: Hanspeter Huber. (CD-Manufacturer/Distributor)
Label(s): (Owned) Pasha/CBS.
US Reps.: CBS Records (New York, NY).
Passport Records, Inc., 3619E Kennedy Rd., So. Plainfield, NJ, 07080, (201) 753-6100. Telex: 275297. Fax: (201) 753-9664. Pres.: Marty Swtt; Vice Pres. Mktg.: Jim Snowden; Dir. of Opns.: George Naufal; Dir. of Natural Media: Howard Waelfing.
Label(s): (Owned) Passport, PVC, Passport Jazz, The Audion Recording Co., Paradox; (Licensed) Editons EG.
Past Midnight Pub., 255 West 23rd St., New York, NY, 10011, (212) 675-2768.
Pastels, (See Eagle Records, Inc.).
Pathways of Sound, Inc., 6 Craigie Cir., Cambridge, MA, 02138, (617) 354-6190. Pres.: Joe Berk; Dir. of Mktg.: D. C. Littlefield; Credit Mgr.: E. Amiri.
Label(s): (Owned) Credo, Pathways of Sound.
Patmos, (See Parallax Records).

Paula Records

PO Box 1125, Shreveport, LA, 71102, (318) 865-5318, (318) 865-3924. Pres.: Stanley J. Lewis.
Branch(es): PO Box 37331, Hollywood, CA, 90023, (213) 876-1097, Contact Tom Bonetti.
Label(s): (Owned) Cobra, Jewel, Job, Ronn, Paula, Soul Power, USA, Whit and Head.
Int'l Rep. Arc Music Goodman Group (New York, NY); Screen Gem Music Co. (Miami, FL).

Paws, Ltd., PO Box 4449, Denver, CO, 80204, (303) 635-3136. Gen. Mgr.: Bear Sawkins; Art Dir.: Warren Conway; A & R Dir.: Peter Quadt.
Label(s): (Owned) Bear Tracks.
US Reps.: Paws, Ltd. (Great Britain).
Pay-Hill, (See A-Major Record Co.).
Paylode, (See Comstock Records, Ltd.).
Payola, (See Prairie Music Ltd.).
Peaceable Records, 3465 Eucinal Canyon Rd., Malibu, CA, 90265. (CD-Distributor)
Label(s): (Owned) Broadbeach.
Peach Town Record Co., Inc., PO Box 42137, Atlanta, GA, 30311, (404) 766-2465. Contact: Bill Freeman; Vice Pres.: Michael Freeman.
Label(s): (Owned) Peach Town.
Peanut Country, (See Legrand Records Int'l).
Pearl, (See Delmark Records).
Pearl Record Co., 2755 Edmondson Ave., Baltimore, MD, 21223, (301) 669-4410. Pres.: Lawrence A. Brunt, Sr.; Nat'l Dir. of Mktg.: Caroline D. Williams; Nat'l Dir. of Promo.: Yvonne Brunt.
Label(s): (Owned) GosPearl.
Peduncle Ents., Inc., 5400 Carolina Pl., Springfield, VA, 22151, (703) 941-1521. Pres.: Norm Rowland; Co-Chairmen: Bob Dawson, Bill McElroy; Vice Pres., Admin.: Gloria Dawson; Vice Pres.: Chuck Rohrer; Vice Pres.: Jim Robeson.
Label(s): (Owned) Schizophonic.
Peer-Southern Organization, 1740 Broadway, New York, NY, 10019, (212) 265-3910. Cable: SOUTHMUSIC. Telex: 424361. Board Chairman: Monique I. Peer; Pres.: Ralph Peer II; Vice Pres.: Mario Conti.
Branch(es): 6777 Hollywood Blvd., Los Angeles, CA, 90028, (213) 469-1667, Mgr.: Ray Kohn. 7 Music Circle North, Nashville, TN, 37201, (615) 244-6200.
Label(s): (Owned) Discos Monica, Monique Music Library, Spark.
Pegasus Records, Inc., 7517 Greenville Ave., Dallas, TX, 75231, (214) 373-6722. Pres.: William Reardon; Vice Pres.: Al Aikman.
Label(s): (Owned) Pegasus.
Pegasus Records, 1609 Congress Rd., Eastover, SC, 29044, (803) 776-7297. Pres./A & R: Howard A. Knight, Jr.; Promo. Dir.: Jerry Duncan; Vice Pres. Mktg. & Sales: Devlin Shearer. (CD-Manufacturer/Distributor)
Label(s): (Owned) Boss, HKE, Pegasus, Wago; (Licensed) US Reps.: Action Dist. (Eldersburg, MD).
Int'l Reps.: Sunshine Records (Austria).
Penco Records, Inc., 225 River Rd., Penreco, MA, 02745, (617) 995-0595. Pres.: Francisco M. Penha; Coimbra, Alvorada, Clave, Capacabana, Lisboa, Ofeu, Ofir.
Peninsula Artist, (See The Frank Evans Record Group).
Pentagramm Records, PO Box 384, Huntsville, NY, 11742, (516) 654-8459. A & R/Pres.: Art Poppe.
Label(s): (Owned) Pentagramm.
Peony Int'l, (See Vandor Motion Pictures, Phonorecords, and Music Pub. Group).
Pepper Corn, (See Fan & Ark Music).
Perfect, (See Timeless Entertainment Corp.).
Perfect Circle Records, 2001 Kirby Dr., Suite 1001, Houston, TX, 77019, (713) 520-0201. Owner: John Moran.
Perfect Pitch, (See Score Prodns., Inc.).
Perfect Sound, (See Profile Records, Inc.).
Period, (See Everest Record Group).
Periscope Record Co., 129 Bishop St., Brockton, MA, 02402, (617) 588-6348. Pres. Promos. Dir.: Edward M. Hurvitz; Sales: Linda Berman; A & R: Ed Michaels.
Label(s): (Owned) Double, Periscope, Streke.
Permian Records, Inc., 3122 Sale St., Dallas, TX, 75219, (214) 522-8874. Pres.: Charles A. Robinson; Vice Pres. Promo.: Ralph Witsell.
Perpetua Records, PO Box 9591, Marina del Rey, CA, 90295, (213) 204-2854. Telex: 18-2429 MKCULV. Pres.: Ken Kreisel. (CD-Distributor)
Label(s): (Owned) Perpetua. (Also See Miller & Kreisel Sound Corp.)
Persepolis, (See Memo Distributing Co. (Div. of Thomas Wiggins Assoc.).
Persona Records, 20 N. Clerk, Suite 2300, Chicago, IL, 60610, (312) 332-7583. Pres.: Duane Cernoy; Vice Pres.: Curt Eisenburg; Vice Counsel at Law: David Bloom.
Label(s): (Owned) Bell, Chaso.
Personal Choice, (See RTV Sales Corp.).
Perspective Records, PO Box 3582, Hollywood, CA, 90028, (818) 761-6462. (CD-Manufacturer/Distributor)
Label(s): (Owned) Perspective.
Pet Records, PO Box 1102, Burbank, CA, 91507, (213) 874-7656. Mgr.: John Chandler.
Label(s): (Owned) Digital to Disc, Eagle, Moneytree, Pet.
Peter Pan Inds., 88 St. Francis St., Newark, NJ, 07105, (201) 344-4215. Pres.: Martin Kasen; Sr. Vice Pres.: Donald Kasen; Vice Pres.: Abe Rosenblatt.
Label(s): Parade, Peter Pan.
Peter Rabbit, (See Alshire Int'l, Inc.).
Petko Music Publishing, (See Vistone).
Phil-L.A. of Soul, (See Jamie/Guyden Distributing Corp.).
Philadelphia Int'l Records, 309 S. Broad St., Philadelphia, PA, 19107, (215) 985-0900. Telex: TWX7106700860. Fax: (215) 985-1195. Chrmn.: K. Gamble; Vice Chrmn.: L. Huff; Exec. Vice Pres. Finance: V. Wilson; Dir. of A & R: E. Johnson; Dir. of Tech. Oper.: Q. Johnson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Gramble & Huff, Philadelphia Int'l, TSOP; (Licensed) House Jam.
US Reps.: Action Music (Cleveland, OH); R&B (Columbus, OH); Bassin, Jerry (Miami, FL); Big State (Dallas, TX); CA Record (San Fernando, CA); Cleveland One-Stop (Cleveland, OH); Eastern Music (Philadelphia, PA); Gemini Records; H & L Dist. (Miami, FL); Landmark Dist. (Atlanta, GA; Long Island, NY); MS Dist. (Elk Grove Village, IL); Nat'l Rainbow Coalition (Vineland, NJ); Peter Pan (Newark, NJ); Record Exchange (Mayfield Heights, OH); Schwartz Bros. (Landham, MD); Select-O-Hits (Memphis, TN); Singer One-Stop (Chicago, IL); Universal Dist. (Philadelphia, PA).
Philco Records, One Camp St., Cambridge, MA, 02140, (617) 354-0700. Telex: 4974193. Fax: (617) 491-1970. Pres.: Maria Leighton; Sec.: Bill Nowlin; Treas.: Ken Irwin. (CD-Manufacturer/Distributor)
Label(s): (Owned) Philo.
Philips, (See PolyGram Classics).
Phillies, (See Collectables Record Corp.).
Philly Sound Works Entertainment Corp., 203 W. Sixth Ave., Cherry Hill, NJ, 08002, (609) 662-0096. Pres.: Vincent Montana, Jr.; Vice Pres.: Hilda Montana.
Philo, (See Rounder Records Corp.).
Phoenix, (See Rob-Lee Music).
Phoenix Records, PO Box 121076, 116 17th Ave. S., Nashville, TN, 37212, (615) 244-5357, (615) 254-3464. Cable: NICORP. Telex: 516113. Pres./CEO: Reggie M. Churchwell; Vice Pres.: Mark Churchwell; Sec.: Laurie Stephens.
Label(s): (Licensed) Nashville Int'l.
Pic One, (See Music Ents./Crazy Cajun Records).
Pierre Verany, (See Harmonia Mundi, USA).
Pig Melbo Prodns., (See Ed n Ruth Recordings, Inc.).
Pilot, (See Stark Records & Tape Co.).
Pinewood, (See Fink/Pinewood Records).
Pink Dusk, (See Enigma Records).
Pink Glove Records, 2966 Diamond St., Suite 141, San Francisco, CA, 94131, (415) 469-8448. Telex: 882674 Pink SF. Pres.: Ramon Noguera; Vice Pres.: Gary Noguera.
Label(s): (Owned) Pink Glove.
Pink Records, 1342 W. Newport, Chicago, IL, 60657, (312) 472-2325. Pres.: Phillip K. Bimstein; Vice Pres.: Carol Holmberg; Promos. Dir.: Franklin Stark; A & R: Barbara Field; Sales Mgr.: Kimberly Kory.
Label(s): (Owned) Pink, Field Recordings.

World Radio History

Pink Street Records, Inc., 1830 Spruce, Highland Park, IL, 60035, (312) 831-1028. Pres.: Nick Bak; Sec: George Warner; Treasurer: Charles Altholz; Dir. A & R: Chip Altholz. (CD-Manufacturer/Distributor)
Label(s): (Owned) Pink Street.

Pinup Records, Rt. 4 Box 428, Vashon, WA, 98070. Pres.: Robert Krinsky; A & R: Delilah Jacobsen.
Label(s): (Owned) Pinup, Second Sun.

Pioneer, (See Sivatt Records Co.).

Piper Disc, Inc., 29 Borage Pl., Forest Hills, NY, 11375, (212) 398-9231. Pres.: Mario A. Varoli; Sec./Treas.: Beverly Brown-Varoli; Producer: Victor B. Varoli.
Label(s): (Owned) Piper Disc.

Pirate Records, PO Box 2712, Beverley Hills, CA, 90213, (213) 939-8097. Pres.: Tony Haynes; Vice Pres.: Wendell Coison.

Pisces Prodns. Ltd., (See WEC Industries, Ltd.).

Pitch, (See Gusman Co.).

Pitch-A-Tent, (See Rough Trade, Inc.).

Jim Pitman Music Prodns., 1800 S. West Temple, Salt Lake City, UT, 84115, (801) 485-4440, CEO: Jim Pitman; Dir. Sales/Mktg.: Steve Weight; Prodn. Mgr.: Rex B. Wood; A & R: Joe Webber. (CD-Manufacturer/Distributor)
Label(s): (Owned) Suntana.

Plain Truth Records Corp., PO Box 0290, Baldwin, NY, 11510, (516) 593-7343. Pres.: Steve Sola; Vice Pres.: Christine Cropanese; Mktg.: Elia Ferri; Promo.: Crispy Fried; A & R Dir.: Fabio Valentino.

Plan Nine, (See Caroline Records, Inc.).

Planet Records, 5505 Melrose Ave., Los Angeles, CA, 90038, (213) 464-4757. Pres.: Richard Perry; Prof. Mgr.: Brad Rosenberg.

Plantation, (See Shelby Singleton Ents., Inc.; Sun Entertainment Corp.).

Plastic Records, 24548 Pierce, Southfield, MI, 48075, (313) 557-1491. Pres.: Bruce Lorfel; Vice Pres.: Pamela Bates.

Plateau Records, Inc., 1650 Broadway, Suite 1003, New York, NY, 10019, (212) 541-7640. Telex: 238790 NYK UR. Fax: (212) 315-0286. Pres.: Eddie O'Louglin; Vice Pres./Gen. Mgr.: Jenniene Leclercq. (CD-Distributor)
Label(s): (Owned) Next Plateau, Let's Go; (Licensed) Golden Boy.
US Reps.: Aquarius Dist. (E. Hartford, CT); C.R.D. (Glendale, CA); City Hall (San Rafael, CA); Frankie's Music (Shreveport, LA); Jem Records (Grand Prairie, TX); JFL Dist. (Miami, FL); Landmark (Long Island, NY.

Play Pal, (See C & L Audio Dist.).

Playback Records, PO Box 630755, Miami, FL, 33163, (305) 935-4880. Pres.: Jack Gale; Vice Pres.: Lovey Gale. (CD-Manufacturer/Distributor)
Label(s): (Owned) Gallery II, Playback; (Licensed) TMG.

Playground Records, PO Box 133, Ojai, CA, 93023. Pres.: Jim Pewter.

Pleason Records, 1727 Roanoke Ave., Sacramento, CA, 95838, (916) 925-4886. Owner: Jerry Parker.
Label(s): (Owned) Pleason.

Plug, (See P.M. Records, Inc.).

Pocket Songs, (See MMO Music Group, Inc.).

Poison Ring, (See TNA Records, Inc.).

Polish Record Center of America, 3069 Milwaukee Ave., Chicago, IL, 60618, (312) 539-9898. Owner: Jan Wojewodka; Mgr.: Joseph Zielinski; Sales Mgr.: Alex Switaj.
Label(s): (Owned) Melodia; (Licensed) Muza, Pronit, Veriton.

Polka Towne (Polka Music Corp.), 211 Post Ave., Westbury, NY, 11590, (516) 334-6228. Pres.-Producer: Theresa Zapolska. (CD-Manufacturer)
Label(s): (Owned) Polka Towne.

Polo, (See Paris Records).

Polydor, (See PolyGram Records, Inc.).

PolyGram Records, Inc., 810 Seventh Ave., New York, NY, 10019, (212) 333-8000, (800) 223-7781. Fax: (212) 333-8268. Pres. & CEO: M. Richard Asher; Exec. VP, Mktg. & Sales: Bob Jamieson; Exec. Vice Pres., Admin.: Mel Ilberman; Sr. Vice Pres. & Chief Fi: Richard Morris; Sr. Vice Pres., Opns.: William Fox.
Branch(es): 3800 Alameda Ave., Suite 1500, Burbank, CA, 91505, (818) 988-5200. Telex: Fax: (818) 848-7530. Sr. Vice Pres./Gen. Mgr.: Jeff Sydney. 10 Music Cir., South, Nashville, TN, 37203, (615) 244-3776. Telex: Fax: (615) 255-1519. Sr. Vice Pres., Nashville: Steve Popovich. (CD-Manufacturer/Distributor)
Label(s): (Owned) Casablanca, London, Mercury, Polydor, Smash, Wing; (Licensed) ABKCO, Atlanta Artists, Compleat, Cyress, Gold Castle,, Grammavision, Red, Squawk, Tin Pan Apple.

PolyGram Classics, Inc., A Div. of PolyGram Records, Inc., 810 Seventh Ave., New York, NY, 10019, (212) 333-8100. Telex: 661036. Fax: (212) 333-8402. Pres.: Guenter Hensler; Vice Pres. (DG): Alison Ames; Vice Pres. (London): Richard Rollefson; Vice Pres. (Philips): Nancy Zannini; ECM, Dir. of US Opns.: Lee Townsend. (CD-Manufacturer/Distributor)
Label(s): (Owned) Archiv Produktion, Argo, DG (Deutsche Grammophone), Emarcy, L'Oiseau Lyre, London, MPS, Mercury, Philips,, Polydor, Verve; (Licensed) Black Saint/Soul Note, ECM, Gramavision, Watt.

Pop Francais USA, 771 Easton Rd., Warrington, PA, 18976, (915) 343-6808. Contact: Michele Marie.
Label(s): (Owned) Michele-Marie, Mimai Music.

Pop Record Research, 17 Piping Rock Dr., Ossining, NY, 10562, (914) 762-8499. Dir.: Gary Theroux.
Label(s): (Owned) GTP, Rock's Greatest Hits, Surf City.

Popllama, (See Frontier Records).

Portrait, (See CBS Records, Inc.).

Poseidon, (See Crystal Records, Inc.).

Posh Boy Records, PO Box 4474, Palm Beach, CA, 92261, (619) 341-8264. Telex: 6502720188. E-Mail: 70147-1747. Owner: Robbie Fields. (CD-Manufacturer/Distributor)
Label(s): (Owned) Posh Boy, Vodka Label.

Posse Records, Inc., 161 West 54th St., New York City, NY, 10019, (212) 581-5398. Pres.: Roy Rifkind; Exec. Vice Pres.: Mark Finkelstein; Vice Pres. A & R: Carlton Smith; Dir. Dance Promo.: Gladys Pizarro; Dir. Rap A & R/Promo.: Van Silk. (CD-Manufacturer/Distributor)
Label(s): (Owned) Spring.

Post Modernest Records, PO Box 62, Nutley, NJ, 07110, (201) 235-0942. Pres.: Robert A. Erdmann; Vice Pres./Talent: Jon Goldman; Vice Pres./Mktg.: Peter Wright.
Label(s): (Owned) Algeny, Post Modernist.

Pottemus/Oopy, (See LeMaste' Corp.).

Power Discs, (See The Benson Co.).

Power Pak, (See Gusto Records, Inc.).

Power Up, (See Dancin' On Air Prodns., Inc.).

Prairie Dust Records, PO Box 40364, Nashville, TN, 37204, (615) 297-8076. Pres./A & R: Larry Morton; Vice Pres./Nat'l Promo.: Ann Morton.
Label(s): (Owned) Rough Rider.

Prairie Music Ltd., PO Box 438, Walnut, IA, 51577, (712) 366-1136. Pres.: Robert Everhart.
Label(s): (Owned) Prairie Music, Payola.

Praise, c/o Jacobson & Colfin, 150 Fifth Ave., 1103, New York, NY, 10011, (212) 691-5630. Cable: Telexcom JLAW. Telex: 226000 JLAW. Fax: (212) 260-1607. Pres.: Paul Ferrar.

Pray Virtue, (See Virtue Records).

Preamble, (See Fifth Continent Music Corp.).

Precellent Record Corp., 377 New Jersey Ave., Brooklyn, NY, 11207, (718) 284-2784.
Label(s): (Owned) Precellent.

Precision Records Corp., PO Box 322, Ingomer, PA, 15127, (412) 364-5095. Owner/Pres.: Charles Surman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Precision, Cactus Prodns.

Premiere Artist, (See The Frank Evans Record Group).

Prescription Co., 70 Murray Ave., Port Washington, NY, 11050, (516) 767-1929. A & R: Kirk Nordstrom; Tour Coord.: Bill Fearn; Sec.: Debby Fearn; Distribution: Bruce Brennan; Exec. Vice Pres.: John Bradley.
Label(s): (Owned) Prescription.

President Music Corp., 705 Middleneck Rd., Great Neck, NY, 11023, (516) 466-8230. Contact: J. E. Zerga.

Prespective Records, PO Box 3582, Hollywood, CA, 90028, (818) 763-2028. Pres.: Richard Doyle; Gen. Mgr.: Bob Davis.

Prestige, (See Fantasy, Inc.).

Pretty Good, (See The Sparrow Corp.).

Pretty Pearl Records, 1775 Broadway, 7th Floor, New York, NY, 10019, (212) 245-3440. Contact: Marita Greene.

Price-Less, (See Pantheon Music Int'l, Inc.).

Price-Less Premium, (See Pantheon Music Int'l, Inc.).

Prime Cuts Records, PO Box 1387, Lyndonville, VT, 05851, (802) 626-3317. Pres./A & R: Bruce James; Vice Pres.: Aaren James; Mktg. Dir.: E. W. Malhoit.

Prime Time Records, PO Box 170AA, Routel, Ferum, VA, 24088, (703) 483-1538. Pres./Gen. Mgr.: W. Rod Shivley; Sales Mgr.: Judy Shively.

Prince, (See Axbar Records).

Prince/SF Publications, 1135 Francisco St., San Francisco, CA, 94109, (415) 775-9627. Pres.: Ken Malucelli.
Label(s): (Owned) Christmas.

Princess Prodns. Ltd., PO Box 11087, Burbank, CA, 91510, (818) 842-7197. Chairman: Samuel Z. Goldback; Pres.: J. James Jarrett; Financial Officer: Evan L. Wride; Dir./A & R: Emiko Nikki Ray; Admin. Dir.: Denise M. Gauthier.
Label(s): (Owned) Bouvier, Credence.

Priority Records, Inc., 6430 Sunset Blvd., Suite 800, Hollywood, CA, 90028, (213) 467-0151. Telex: 9102406248 (PRILSA). Fax: (213) 856-8796. Pres.: Bryan Turner; Vice Pres.: Mark Cerami; Vice Pres.: Stephen Drath; Dir. A & R: Jim Moreno. (CD-Manufacturer/Distributor)
Label(s): (Owned) Front Page, NuBeat, PRI, Priority.

Prism Records/Cold Chillin' Records & Video, 1966 Broadway, Suite 47, New York, NY, 10023, (212) 724-5500. Fax: (212) 724-6018. Pres.: Len Fichtelberg; Chrmn.: Tyrone Williams; Vice Pres.: Dee Joseph. (CD-Manufacturer)
US Reps.: Warner Bros. (Burbank, CA).

Private Music, 220 East 23rd St., 10th Floor, New York, NY, (212) 684-2533.

ProArte, (See Intersound, Inc.).

Process, (See Country Star Int'l).

Product Inc. U.K., (See Caroline Records, Inc.).

Profile Records, Inc., 740 Broadway, 7th Fl., New York City, NY, 10003, (212) 529-2600. Telex: 3766654 (Profile). Fax: (212) 420-8216. Pres.: Cory Robbins; Vice Pres.: Steve Plotnicki; A & R Dir.: Gary Pini; A & R Mgr.: Brian Chin; Nat'l Promo. Dir./BU: Manny Bella. (CD-Manufacturer/Distributor)
Label(s): (Licensed) City Street, Emergency, Invasion, Perfect Sound, Rooftop, Twinn, Zakia.

Profono, (See Discos CBS Int'l).

Progress, (See F & L Records).

ProJazz, (See Intersound, Inc.).

Project 3 Records, 200 West 57th St., New York, NY, 10019, (212) 247-4422. Fax: (212) 262-3105. Pres.: Herbert A. Linsky. (CD-Manufacturer/Distributor)
Label(s): (Owned) Project 3, Seagull.

Pronit, (See Polish Record Center of America).

Protone Records, 970 Bel Air Rd., Los Angeles, CA, 90077, (213) 472-5344. Dir.: Jane Courtland Welton; Assoc. Dir.: Laila Padorr.
Label(s): (Owned) Protone.

Proud Cock, (See King Walk, Inc.).

Public, (See Paragon Artists, Inc.).

Public Records, 101 West 79th St., 17B, New York, NY, 10029. Telex: 425170 HQNYC. Pres.: Walter Skallerup; Vice Pres. Promo.: Kelly Irwin. (CD-Manufacturer)

Puddle, (See Ze Records).

Pumpko Inds. Ltd., PO Box 5265, North Hollywood, CA, 91616, (818) PUM-PKIN. Corp. Exec.: Frank Zappa, Gail Zappa; Prod./Barking Pumpkin: Kathryn Thyne; Sales/Barking Pumpkin: Mariel Sloatman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Barking Pumpkin.
US Reps.: Angel; Barfko-Swill; Capitol; EMI.

Pure Gold, (See RCA-Ariola Int'l).

Pyramid Records, PO Box 140316, Nashville, TN, 37214, (615) 889-6675. Owner: Jimmy Kish. (Also See Stargem Records)

Q

Q.E.D. Press of Ann Arbor, Inc., 1012 Hill St., Studio 6, Ann Arbor, MI, 48104, (313) 994-0371. Pres.: Mike Gallatin; Treas.: Mary Lee; Sec.: Dan Fox.
Label(s): (Owned) FMI.

Q L Digital Records, 314 Romano Ave., Coral Gables, FL, 33134, (305) 446-2477. Telex: (910) 380-504-QLRECORDSFL. Pres.: Robert Burr; Exec. Dir.: Robin Burr.

Qmark Records, 27 E. Phila St., York, PA, 17401, (717) 843-5078. Pres.: Lewis Quintin; Vice Pres./A & R: Mark Barkan. (CD-Manufacturer/Distributor)
Label(s): (Owned) Qmark.
US Reps.: Great Bay Dist. (Baltimore, MD).

Quadraphonic Talent, Inc., 9430 Live Oak Pl., Fort Lauderdale, FL, 33324, (305) 472-7757. Pres.: Jack P. Bluestein; Sec.: E. Kanter; Vice Pres.: Andre Kerek.
Label(s): (Owned) Twister, Quadraphonic.

Quarantine Records, (See Multi-Sound Records).

Quark Records, 210 East 58th St., New York, NY, 10022, (212) 355-6013. Telex: 238-794 EMRE. Pres.: Curtis Urbina; Vice Pres.: Mara Freedman.
US Reps.: American Music (Hillside, NJ); Bassins (Miami, FL); Games-Arts Corp. (New York, NY); Impact (Schiller Park, IL); Liason Record (Beltsville, MD); Music Dist., Inc. (Grand Prairie, TX); Music Master (Detroit, MI); Pearl Music (Brooklyn, NY); Roger Brousso (Hamdem, CT); S & J Dist. (Bronx, NY); Unique Dist. (New Hyde Park, NY); Vista Sound (Englewood, NJ); Win Dist, (Elmhurst, NY).

Quazar, (See Juke Box Records).

Quicksilver, (See Quicksilver/Increase).

Quicksilver Gospel, (See Quicksilver/Increase).

Quicksilver/Increase, 6914 Canby Ave., Suite 110, Reseda, CA, 91335, (818) 342-2880. Fax: (818) 342-4029. Pres.: Howard L. Silvers; Mktg. Dir.: Len Chapman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Increase, Increase Video, Quicksilver, Quicksilver Gospel, Quicksilver Jazz, Silver Mine Video.
US Reps.: Attic. Trend (Toronto, ON, Canada).

Quicksilver Jazz, (See Quicksilver/Increase).

Quickway, (See Paul Gerry Ents.).

Quickway Recording, (See Revonah Records).

Quintessence, (See Intersound, Inc.).

Quinto Prodns./Records, PO Box 2388, Toluca Lake, CA, 91602, (818) 985-8284. Owner/A & R/Sales/Promos.: Quint Benedetti; G.P.M., Publishing: Armen Del Core.
Label(s): (Owned) Quinto Prodns./Records, Houst of Quinto.

Qwest Records, 3300 Warner Blvd., Burbank, CA, 91510, (818) 953-3472. Owner: Quincy Jones; Pres.: Harold Childs; Business Affairs: Don Wilson.

Qwil, (See K-Tel Int'l (USA), Inc.).

R

RA-JO Int'l, PO Box 214, Co-op City Station, Bronx, NY, 10475, (212) 379-2593. Pres.: Stanley Ace Adams; Vice Pres.: Adam Puertas; A & R: Joe Adams; A & R: Surfina Adams.

RAS Records, PO Box 42517, Washington, DC, 20015, (301) 564-1295. Telex: 908180. Chairman: Doctor Dread; Pres.: Gary Himelfarb; Vice Pres.: Steve Cornwell.
Label(s): (Owned) Real Authentic Sounds.

RBC, (See Fun City Records Corp.).

R B I, (See Moss Music Group, Inc.).

RCA Records, 1133 Avenues of the Americas, New York, NY, 10036, (212) 930-4000, Fax: (212) 930-4468, Pres.: Bob Buziak; Exec. Vice Pres.: Rick Dobbins.

World Radio History

Branch(es): 6363 Sunset Blvd., Hollywood, CA, 90028, (213) 468-4000, Fax: (213) 468-4040; 30 Music Sq. West, Nashville, TN, 37203, (615) 664-1200, Fax: (615) 664-1237, Pres./Gen. Mgr.: Joe Galante.

RCI Records, Inc., PO Box 126, Elmsford, NY, 10523, (914) 592-7983. Pres.: Ray Roberts. (CD-Manufacturer/Distributor)
Label(s): (Owned) Award, Thomas, 21st Century, RCI.

RCM Records, Inc., 810 Cardinal Ln., Hartland, WI, 53029, (414) 367-3021. Pres./Dir.: Donald F. Radtke; Vice Pres.: Michael Radtke; Sec./Dir.: Robert S. Radtke; Treas./Dir.: Mary Nancy Radtke.
Label(s): (Owned) RCM.

RCS, 5220 Essen Ln., Baton Rouge, LA, 70809, (504) 766-3233. Telex: TWX5109933493. Pres.: Cyril E. Vetter; Vice Pres.: Courtney Testbrook.
Label(s): (Owned) RCS.

RFA Records (Radio Free America), 8508 Rio Grande Blvd., Northwest, Albuquerque, NM, 87114, (505) 897-0770. Pres.: Kenneth Pushkin; Vice Pres. of Mktg.: Jim Voeck; Comptrolloer: Kit Walker; Prod.: Marilyn Pittman; Office Mgr.: Mary Mastin.

RIV, (See House of Falcon, Inc.).

RJD Records, PO Box 12239, 3111 S. Maryland Pkwy., Las Vegas, NV, 89112, (702) 735-0155, (702) 456-7724. Pres.: Robert Joseph DiMaggio. (CD-Manufacturer/Distributor)
Label(s): (Owned) RJD.

RLF, (See Orange Records, Ltd.).

R-M Records, 920 McArthur Blvd., Warner Robins, GA, 31093, (912) 923-6533. Owner & Mgr.: Ray H. Melton; Gen. Mgr. Asst.: Jeanette Melton.
Label(s): (Owned) R-M, R-M Tapes.

R-M Tapes, (See R-M Records).

RMS Triad Records, 6267 Potomac Cir., West Bloomfield, MI, 48322, (313) 661-5167. Gen. Mgr.: Bob Szajner; Prof. Mgr.: Laura Holiday.
Label(s): (Owned) R M S, Triad.

ROM, (See Welk Record Group).

ROM Records (a div. of Treasure Trove, Inc.), PO Box 491212, Los Angeles, CA, 90049, (213) 471-5000. Fax: (213) 472-6367. Pres.: Keith Holzman. (CD-Manufacturer/Distributor)
Label(s): (Owned) ROM.

RP Communication Corp., PO Box 1862, Hollywood, CA, 90028, (818) 896-5346. Contact: James W. Smith.
Label(s): (Owned) Apostle, Rosiland.

RSO Records, Inc., 1775 Broadway, New York, NY, 10019, (212) 975-0700. Dir. A & R: James Dayley; Chairman: Robert Stigwood. (CD-Manufacturer/Distributor)

RTP, (See RTP Int'l).

RTP Int'l, PO Box 311, 180 Pond St., Cohasset, MA, 02025, (617) 383-9494. Pres.: Rik Tinory; Vice Pres.: Richard F. Tinory, Jr.; Artist Rel./Exec. Sec.: Claire Babcock
Label(s): (Owned) Old Boston, RTP, Ric Tinory, Sequel.

RTV Sales Corp., 4375 Southwest 60th Ave., Fort Lauderdale, FL, 33314, (305) 581-9050. Cable: GEMCORD. Telex: 5109554154 GEMCOM. Pres.: Robert W. Schachner; Vice Pres./Sales Mgr.: Ingrid Sacke; Prodn. Mgr.: Dan Carrey; Promo. Dir.: Gene Hill; Admin. Asst.: Carol Izzi.

R W Records, 5930 Penfield Ave., Woodland Hills, CA, 91367, (818) 992-6266. Pres.: Roger Wagner; Exec. Dir.: Dick Wagner.

R & R Records, Inc., 521 Fifth Ave., New York, NY, 10175, (212) 757-3638. Pres.: Rena L. Feeney; Vice Pres.: William F. Feeney; Sec.: William A. Feeney; Treas.: Chris S. Feeney.
Label(s): (Owned) Factory Beat, R & R/Ren-Rom.
US Reps.: Win Record (Long Island City, NY); Pearl Record Dist. (Brooklyn, NY).

R & R Prodns. & Record Co., Inc., 19634 W. Seven Mile Rd., Detroit, MI, 48219, (313) 533-7880. Pres., Sales & Mktg.: Kathy A. Hills; A & R Dir.: John Glover; Chairman: Robert Hills; Office Mgr.: Shermeta Hill.
Label(s): (Owned) R & R Records, Inc.

R.T.R. Records

200 San Lorenzo, Suite 4, Coral Gables, FL, 33146, (305) 446-8338.

RZ, (See Flat Town Music Co.).

Rachel Records, (See Waylo Records, Inc.).

Racoon Records, Inc., 612 N. Sepulveda Blvd., Los Angeles, CA, 90049, (213) 209-3783. Managing Dir.: Jacques H. Vogelaar; Dir. of A & R: Michael F. Din.

Radiant, (See Visions Communication Corp./American Tape Corp.).

Radio Archives, (See Kiner Ents.).

Radio Doctors & Records Ltd., 240 W. Wells St., Milwaukee, WI, 53203, (414) 276-6422. Pres./Owner/A & R: Stuart L. Glassman.
Label(s): (Owned) MOR.

Radiola, PO Box C, Sandy Hook, CT, 06482, (203) 426-2574, (800) 243-0987. Pres.: Jon Sonnebon.
Label(s): (Owned) Radiola, Sandy Hook.

Rag Baby Records, PO Box 3316, San Francisco, CA, 94119, (415) 486-2052. Telex: 171312. Co-Dir.: Bill Belmont; Co-Dir.: Joe McDonald.

Ragtime, (See Grassroots Projects Unlimited; Jansco Records).

Rainbow Planet Songs, Inc., 5110 Cromwell Dr., Gig Harbor, WA, 98335, (206) 265-3758. Pres.: Jim Valley; Gen. Mgr.: Judy Valley.
Label(s): (Owned) Rainbow Planet.

Rainfire Records, 15217 Otsego St., Sherman Oaks, CA, 91403, (818) 784-0388. Pres.: Lou Penta.

Raintree Records, (See RedBud Records, a div. of CAE, Inc.).

Rally, (See Ralph's Radio Music).

Ralph Records, 109 Minna St., #391, San Francisco, CA, 94105, (415) 543-4085. Telex: 9103809067 Cryptic. Pres.: Thomas J. Timony; Vice Pres.: Sheenah E. Timony; Dir. of Mktg./Sales: David Warden. (CD-Distributor)
Label(s): (Owned) Ralph Records, Episode Records.
US Reps.: Important Records (New York, NY); Important Records, JEM Records West, Rough Trade, Tower Records Import Product Trip (CA); Twin City Imports (MN).
Int'l Reps.: Wave Records (Japan); Rec Rec Genossenschaft (Switzerland); Boudisque (Holland); Shigaku Trading Co. (UK); Record Peddler (Canada).

Ralph's Raper, Rt. 2, Clarksville, GA, 30523, (404) 754-6249. Owner/Mgr.: Ralph Raper.
Label(s): (Owned) Ralph's, Country Time, Gospel Time, Rally, Zip Code.

Ralph's Radio Music, Rt. 2, Hollywood, Clarksville, GA, 30523, (404) 754-6249. Owner/Mgr.: Ralph Raper.
Label(s): (Owned) Country Time, Gospel Time, Rally, Zip Code.

Rambler, (See Arhoolie Records, Inc.).

Rambo Records, (See Emergency Records, Inc.).

Ramex Records, Inc., 202 S. Milby St., Houston, TX, 77003, (713) 223-3591. Pres.: Emilio V. Garza.
Label(s): (Owned) Ramex.

Ramona Music, Inc., PO Box 701, Lawrence, KS, 66044, (913) 842-9955. Pres.: Steven J. Wilson; Vice Pres.: Kevin C. Smith; Treas.: Karl R. Hoffman.

Rampage, (See Rhino Records, Inc.).

Rampant Records, 606 Edmondson Ave., Suite 100, Baltimore, MD, 21228, (301) 744-2233. Partner: Frank J. Falise; Partner: David A. Sherbow.
Label(s): (Owned) Rampant Records.

Rampart, (See Gordo Ents.).

Ranbo, (See Destiny Records).

Randall Records, 29 Elaine Rd., Milford, CT, 06460, (203) 878-7383. Pres.: Gerald R. Randall; Vice Pres.: Howard Randall; A & R: Gerald B. Randall; A & R: Cathy Nani Randall.
Label(s): (Owned) Randall Records.

Randan, (See Daran Records).

RanDoll Recordings, 447 Somerset St., North, Plainfield, NJ, 07060, (201) 769-0945. Pres.: Randy Miller; CEO: Helen Majeski.
Label(s): (Owned) RanDoll.
US Reps.: JEM, JEM West, Performance, Caroline, Important.

Random Ents., Inc., 825 Madison Ave., New York City, NY, 10021, (212) 734-4000. CEO/Mktg.: Alan Hartwell; Gen. Mgr.: Savina Hartwell; A & R: Allison Crupi; Branch(es): 12 Sargent St., Northfield, NH, 03276, (603) 286-3232, Label(s): (Owned) Random, Rave, Sylvania, Zenith; (Licensed) Solid Brass.

Ranwood, (See Welk Record Group).

Rap, (See Daran Records).

Rap Attack, (See Aroun' Town Prodn. Inc.).

Rapsur, (See Macola Record Co., Inc.).

Bill Rase Prodns., Inc., 955 Venture Ct., Sacramento, CA, 95825, (916) 929-9181. Pres.: Bill Rase; Vice Pres.: Lori Rase; Sec./Treas.: Shirley Rase.
Label(s): (Owned) Esar Records.

Rashid Sales Co., 191 Atlantic Ave., Brooklyn, NY, 11201, (718) 852-3298. Telex: 221500 ASASATTAKL. Fax: (718) 643-9522. Gen. Mgr.: Stanley K. Rashid. (CD-Distributor)
Label(s): (Owned) Belly Dance, Greek Repertoire, Music Box/Pan Vox,, Orient; (Licensed) EMI, Greek Repertoire, Regal, Serios, Relax-In-Soute, Cairophone, Sono Cairo, Soutel Phan, Voice of Lebanon, Voix du L'Orient.

Rat Records, 528 Commonwealth Ave., Boston, MA, 02215, (617) 267-4156. Pres.: James G. Harold; Exec. Asst.: Judith A. Mintz; Staff Prod.: John Kalishes.

Rattler, (See Sarg Recording Co.).

Rave, (See Random Ents., Inc.).

Raven Music Co., 4107 Woodland Park Ave. North, Seattle, WA, 98103, (206) 632-0887.

Raven Records, PO Box 6572, Dothan, AL, 36302, (205) 793-1329. Pres.: Jerry Wise; Vice Pres., A & R: Steve Clayton.
Label(s): (Owned) Raven Records, Studio Four.

Rawls Bros. Prodns., 281 West 6th, Mansfield, OH, 44903, (419) 524-2141.
Label(s): (Owned) Fun City.

Razor Records, 2648 Magnolia St., Chicago, IL, 60614, (312) 549-3227. Owner: Mark Lefens; Vice Pres.: Mike Landers.

Re-Flyth, (See Chameleon Music Group).

Reach Out Int'l Records, Inc. (ROIR), 611 Broadway, Suite 411, New York, NY, 10012, (212) 477-0563. Telex: 226-000 ETLX UR. Fax: (212) 619-1545. Pres.: Neil Cooper. (CD-Distributor)
Label(s): (Owned) ROIR, Reachout.

Ready To Rock Records, PO Box 46396, Hollywood, CA, 90046, (213) 656-8845. Pres.: P. J. Birosik; Dir. of Mktg.: Larry Napieralski.
Label(s): (Owned) Ready To Rock Records; (Licensed) Azra Records, Crypt Kicker Records.

Real Authentic Sounds, (See RAS Records).

Real Records, Inc., 434 Ave. U, Bogalusa, LA, 70427, (504) 732-2942. Jr. Pres./A & R: James R. Bateman; Sec.: R. Ray Orrill; Vice Pres./Treas.: Robert Braghetta; Branch(es): 700 Larkspur Landing Cir., Suite 126, Larkspur, CA, 94339, (415) 461-2942.

Real Time, (See Miller & Kreisel Sound Corp.).

Rebel Records, PO Box 3057, Roanoke, VA, 24015, (703) 343-5355. Owner: Dave Freeman; Prodns./Promo.: Gary B. Reid. (CD-Manufacturer/Distributor)
Label(s): (Owned) County.

Rebel Riot Records, PO Box 2793, Elizabeth, NJ, 07208, (201) 527-9074. Pres.: David Post.
Label(s): (Owned) Rebel Riot.
US Reps.: Jem Records (S. Plainfield, NJ); Midnight Records (New York, NY); Systematic (San Francisco, CA); Dutch East India (Long Island, NY).

Rebirth, Inc., 81 Chandler, Detroit, MI, 48202, (313) 875-0289. Pres./Exec. Producer: Wendell Harrison; Assoc. Producer: Pamela Wise.

Record Corp., Inc., PO Box 194, Village Station, New York, NY, 10014, (212) 243-5715. Pres.: G. Halpern.
Label(s): (Owned) Music Inn.

Record Guild of America, 144 Milbar Blvd., Farmingdale, NY, 11735, (516) 293-5858. Pres.: David Shichman.
Label(s): (Owned) Simon Says, Deutsche Klassische, Deutschmark, Audio Guild, Bomba Roja.

Record Masters, PO Box 4740, Nashville, TN, 37216. Pres.: W. Curtiss; Sec.: S. D. Neal.

Record Records, 229-D San Vicente Blvd., Santa Monica, CA, 90402, (213) 393-1343. Pres.: Peter Kaye.

Record Time, (See Institute for Language Study).

Recorded Treasures, Inc., PO Box 1278, Studio City, CA, 91604, (818) 763-3173, (818) 766-4693. Pres.: Walter S. Heebuer; Vice Pres.: D. H. Wiechman; Pub. Rel.: Lisa Davis; Art Dir.: Mary H. Craig; Sales Mgr.: Tony Heebner.
Label(s): (Owned) Welte Legacy of Piano Treasure, Domalito.

Red, (See PolyGram Records, Inc.).

Red Beans Records, 2240 N. Magnolia, Chicago, IL, 60614, (312) 929-8833. Pres./Mktg./Sales: Peter Crawford; Vice Pres.: Erwin Helfer.
Label(s): (Owned) Red Beans.
US Reps.: Rounder (Cambridge, MA); Bayside (San Rafael, CA);Master Takes (Whitehall, MI); North Country (Redwood, NY); Mill City Music (Minneapolis, MN).
Int'l Reps.: SteepleChase (Denmark).

Red Clay, (See Sonyatone).

Red Dog, (See Len Monahan Prodns.).

Red Dot Records, (See A. W. Marullo Prodns.).

Red Entertainment, Inc., 980 N. Michigan Ave., Chicago, IL, 60611, (312) 337-8190. Pres.: Richard E. Meyer; Mgr. Mktg. Services: David Kuprianiak; Nat'l Sales/Promo. Dir.: Chris Stimson; Creative Services/A & R: Kurt Edwards; Red Label Record, Inc.

Red Horse/Revolver Records, PO Box 158304, Nashville, TN, 37215, (615) 670-6129. Pres.: Don Michael Sampson; Mgr.: Jean Cramer. (CD-Manufacturer/Distributor)
Label(s): (Owned) Red Horse, Revolver.
US Reps.: Music City Distributors (Nashville, TN); City Hall (San Rafael, CA), House Distributors (Kansas City, MO).
Int'l Reps.: Bear Family Music (West Germany); Pool (West Germany); Mike's Country Music Room (Aberdeen, Scotland); Tambourine (Japan); Taxim (West Germany).

Red Hot, (See Kent Music, Inc.).

Red Kastle Prodns., PO Box 163, West Redding, CT, 06896, (203) 438-5366. Pres.: Paul Hotchkiss; Vice Pres.: M. Terry; Sec.: Anita Jove; A & R: Phil Dulberg; Bluebird Country, Tutch, Red Kastle.

Red Label Record, Inc., (See Red Entertainment, Inc.).

Red Onion Records, PO Box 366, Dayton, OH, 45401, (513) 222-2413. Fax: (513) 223-1018. Pres.: Gene Mayl. (CD-Distributor)
MLabel(s): (Owned) Red Onion.

Red Pajamas Records, PO Box 36E77, Los Angeles, CA, 90036, (213) 385-3424. Telex: 441444. Contact: Al Bunetta; Contact: Dan Einstein.

Red Rock, (See Ozark Opry Records).

Red Seal, (See RCA-Ariola Int'l).

RedBud Records, a div. of CAE, Inc., 611 Empire Mill Rd., Bloomington, IN, 47401, (812) 824-2400. Gen. Mgr.: Rick Heinsohn; Producer: Richard Fish; Producer: Rex Hunt; Mktg. Mgr.: Edward D. Elmo.
Label(s): (Owned) RedBud Records; (Licensed) Sirius Music, Mid-West Coast Records, Raintree Records, Bar-B-Q Records.
US Reps.: Old Fogey Records (Lansing, MI).

Redeye Records, PO Box 62, Saint Joseph, MO, 64502, (816) 233-6778, (816) 593-2839. Pres.: W. D. Morgan; Vice Pres.: Jeff Buttle; A & R: John Patterson; Promos.: Linda K. Stine; Mktg.: Roger Write.

Redstone Records, 4455 S. Broadway, # 6, Englewood, CO, 80110, (303) 781-9222. Dir. of Opns.: Dave Miller.

Redwood Records, 6400 Hollis St., Emeryville, CA, 94608, (415) 428-9191. Fax: (415) 652-5012. Pres.: Joanie Shoemaker; CEO: Jo-Lynne Worley; Sales Mgr.: Cynthia Frenz. (CD-Manufacturer/Distributor)
Label(s): (Owned) Redwood; (Licensed) Lucy.
US Reps.: Bayside (San Rafael, CA); Goldenrod (Lans-

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ing, MI); House (Olothe, KS); Ladyslipper (Durham, NC); Manhattan Music (New York, NY).

Reen, (See LeMaste' Corp.).

Reference Recordings, PO Box 77225X, San Francisco, CA, 94107, (415) 355-1892. Telex: 184198 SRVCE. Fax: (415) 359-8721. Pres.: Tam Henderson; Mktg. Dir.: Marcia Martin; Tech. Dir.: Keith O. Johnson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Reference Recordings, A & R Prodns.

Reflection Sound Prodns., Inc., 1018 Central Ave., Charlotte, NC, 28204, (704) 377-4596. Pres.: Wayne Jernigan; A & R: Don Dixon.
Label(s): (Owned) Avanti, Sugarbush.

Regal, (See Rashid Sales Co.).

Regional Release, (See Sapphire Int'l, Inc.).

Rego Irish Records & Tapes, Inc., 64 New Hyde Park Rd., Garden City, NY, 11530, (516) 328-7800, (800) 854-3746. Pres.: Paddy Noonan; Nat'l Sales Mgr.: Vincent Mitchell.

Relapse, (See Metro-America Records).

Relativity Records, Inc., 149-03 R Brew Blvd., Jamaica, 11434, (718) 995-9200. Telex: 668694. Fax: (212) 995-3858. Pres.: Barry Kobrin; Label Mgr.: Steve Sinclair; Vice Pres./Mktg.: Howard Gabriel; Promo.(East): Mike Jones.

Relax-In-Soute, (See Rashid Sales Co.).

Release Records, PO Box 234, St. Louis, MO, 63166, (314) 6-9526. Pres.: Bob J. Bax; Vice Pres.: Paul Bax.
Label(s): (Owned) Bluebrass, Release.

Release Records, Inc., 225 Washington St., Mount Vernon, NY, 10550, (914) 667-8900, (800) 922-8863. Pres.: Daniel J. Ryan; Sales/Artist Promo. Mgr.: Dee Kates.
Label(s): (Licensed) Gibbons.

Relic, (See Relic Record Prodn., Inc.).

Relic Record Prodn., Inc., PO Box 572, Hackensack, NJ, 07602, (201) 342-6475. Owner: Donn Fileti; Owner: Ed Gries.
Label(s): (Owned) Relic; (Licensed) Clifton.
US Reps.: Rounder Records Dist. (Cambridge, MA); City Hall Records Dist. (San Rafeal, CA).
Int'l Reps.: Swift Record Dist. (Sussex, England), Vivid Sound Dist. (Tokyo, Japan).

Relix Records, PO Box 92, Brooklyn, NY, 11229, (718) 258-0009. Fax: (718) 692-4343. Pres.: Leslie D. Kippel; Vice Pres./Promos. Mgr.: Toni A. Brown. (CD-Manufacturer/Distributor)
Label(s): (Owned) Relix Records.
US Reps.: Abby Road (Santa Ana, CA); Action Music (Cleveland, OH); Aquarius Record (E. Hartford, CT); Bassin (Miami, FL); Caroline Imports (New York City, NY); CD One Stop (Bethel, CT); City Hall (San Rafael, CA); Encore (Denver, CO); Flying Book Service (Austin, TX); Gemini (Norcross, GA); Harbor (Liberty, NY); Hits Unlimited (Mt. Prospect, IL); Important Records of New York (Hollis, NY); IRD c/o Berklay Air Service (Jamaica, NY); Ithaca Compact Disc (Ithaca, NY); LSR/Dutch East India (Rockville Center, NY); Midnight (New York, NY); North American Digital (Bergenfieldm, NJ); One Way (Albany, NY); Performance (New Brunswick, NJ); Price Rite (Freeport, NY); Randy Int'l (Jamaica, NY); Relix (Brooklyn, NY); Richman Bros. (Pennsauken, NJ); Rounder (Cambridge, MA); Scorpio (Trenton, NJ); Square Deal (San Luis Obispo, CA); Universal Dist. (Philadelphia, PA).
Int'l Reps.: Fab Records (England).

Renco, (See Dee-Bee Recording Service).

Renegade Records, 1201 16th Ave., South, Nashville, TN, 37212, (615) 320-7270. Owner: Chuck Chellman.

Reo Kastle, (See Target Records).

Reo Tahiti, (See Criterion Music Corp.).

Repertoire, (See Sonic Arts Corp.).

Reprise, (See Warner Bros.).

Reptile Records, PO Box 121213, Nashville, TN, 37212, (615) 331-7400. Pres., A & R: R. Scott Tutt; Publicity & Promo.: Peggy Lightcap; Promo.: Jenny Burton; Promo.: Nels Hendrickson.
Label(s): (Owned) Reptile.
US Reps.: Music City Record Dist. (Nashville, TN); Select-O-Hits (Memphis, TN); Jem (Reseda, CA); Jem (Plainfield, NJ); Midnight Int'l (New York City, NY); Venus (New York City, NY).
Int'l Reps.: Dixie Frog (Paris,France).

Resilient Records, 220 Concord Dr., Paramus, NJ, 07652. Pres.: Tom Gervat; Bus. Mgr.: Ruth Kahrs.

Restless, (See Enigma Entertainment Corp.).

Reuben Records, 8537 Sunset Blvd., #2, Los Angeles, CA, 90069, (213) 657-8852. Owner: Travis Lehman.

Reunion, (See Word Australia).

Revelation, (See Survivor Records/Dream-Makers, Inc.).

Revelation Records, (See Hit Records, U.S.A. Entertainment, Inc.).

Revere Records, 3479 NW Yeon Ave., Portland, OR, 97210, (503) 228-9430. Pres.: Morris McClellan; Vice Pres.: Lewis Ross; Sec./Treas.: Elanor Ross.
Label(s): (Owned) Revere.
US Reps.: Music Design (Milwaukee, WI); Silo (Waterbury, VT); New Leaf (Atlanta, GA); Paradigm (San Diego, CA); Lifedance (Portland, OR).
Int'l Reps.: Midsummer Music (Canada).

Revolver, (See Red Horse/Revolver Records).

Revonah, (See Paul Gerry Ents.).

Revonah Records, PO Box 217, Ferndale, NY, 12734, (914) 292-5965. Pres.: Paul Gerry; Office Mgr.: Patricia Gerry.

(CD-Manufacturer)
Label(s): (Owned) Quickway, Revonah, Studio 17, Tel-E-Vue.

Rhino Records, Inc., 2225 Colorado Ave., Santa Monica, CA, 90404, (213) 828-1980. Telex: 4972305. Fax: (213) 453-5529. Pres.: Richard Foos; Managing Dir.: Harold Bronson; Vice Pres. Sales: Bob Cahill; Vice Pres. A & R: Gary Stewart; Vice Pres. Prodn.: Brian Schuman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Autumn, Rhino, Rampage, Vault; (Licensed) Bearsville, Del-Fi, Fine Art.
US Reps.: CEMA (Hollywood, CA).
Int'l Reps.: Capitol Records-EMI Canada (Canada); Indisc (Belgium); Intercord Record Service (West Germany).

Rhythm, (See Rock-A-Nash-Billy Records; Terock Records).

Rhythms Prodns., PO Box 34485, Los Angeles, CA, 90034, (213) 836-4678. Pres.: Ruth S. White; Exec. Producer: David White; Gen. Mgr.: Marjory W. Gandelman.
Label(s): (Owned) Rhythms Prodns., Tom Thumb.

Rialto, (See CA-Song Records).

Ric Rac Records, div. of Ric Rac, Inc., PO Box 712, Nashville, IN, 47448, (812) 837-9569. Pres.: R. L. Hanson; Vice Pres.: J. D. Lawles; Sec./Treas.: M. A. Hanson.
Label(s): (Owned) Ric Rac, Country Bump.

Rice Records, PO Box 121656, Nashville, TN, 37212, (615) 242-2461. CEO: E. Jimmy Key; Pres.: Jack J. Key.
Label(s): (Owned) Rice.

Richardson Records, 1938 Baltimore Annapolis Blvd., Annapolis, MD, 21401, (301) 757-3733. Pres.: Charles A. Richardson; Vice Pres.: Mary A. Richardson.
Label(s): (Owned) Richardson.

Richey Records, PO Box 12937, Fort Worth, TX, 76116, (817) 731-7375. Owner: Slim Richey; Sales: Patti Tomlin.
Label(s): (Owned) Flying High, Grass Mountain, Ridge Runner.

Rico Records Dist., Inc., 889 10th Ave., New York, NY, 10019, (212) 247-6330. Pres.: Ralph Cartagena; Vice Pres.: Helen Cartagena; Sec./Treas.: Lisa Cartagena.
Label(s): (Owned) Combo Records, Rico Records, Neliz Records, Spanoramic Records, Solo Records, Canomar Records.
US Reps.: Combo Records (Santurce, PR).

Ricochet Records Ltd., 226 Springmeadow Drive, Suite N, Holbrook, NY, 11741, (516) 472-1219. Pres.: Andy Marvel; Mktg. Dir.: Alyssa Marvel.

Ridge Runner, (See Richey Records).

Right On Records, 408 West 115th, Suite 2W, New York, NY, 10025, (212) 222-8715. Cable: RIGHTON NEW YORK. Owner: Bill Downs.
Label(s): (Owned) Right On, Big Mike.

Righteous Records, PO Box 289, B U Sta., Boston, MA, 02215, (617) 787-3615. Pres.: Marty Kemple; A & R: Randy X. Frisch; Promo.: Paris Blagey; Office Admin.: Lou Bramy. (CD-Manufacturer/Distributor)

Rio Records, (See Goldust Records Co.).

Riot, (See The Stacy-Lee Label).

Ripsaw Record Co., 4545 Connecticut Ave., NW, #805, Washington, DC, 20008, (202) 362-2286. Pres.: Jonathan Strong.
Label(s): (Owned) Ripsaw.

Rising Star Prodns., 330 21st. Ave., North, Suite 4, Nashville, TN, 37203, (615) 327-8036. Pres./Dir. A & R Mktg.: Gerald A.D. Brown; Vice Pres. A & R Mktg.: David M. Tucker; Dir. of Promos.: Ross Fleming, III.
Label(s): (Owned) Satin Sound, Mystique.

Rising Stars Records, 1105 Fairview Dr., Columbia, SC, 29205, (803) 254-1951. Owner: Warren Moise.
Label(s): (Owned) Rising Stars Records.

Rising Sun, (See Scene Prodns.).

Riske Records, PO Box 3381, Teaneck, NJ, 07666, (201) 837-5550.

Ritesonian Music Prodns., Inc., 7454 Vista Del Monte, Van Nuys, CA, 91405, (818) 989-5373. Pres.: Benjamin F. Write; A & R: Ben Wright.
Label(s): (Owned) Straight Ahead Records.

River Song Records, (See The Bensen Co.).

Riverside, (See Fantasy, Inc.).

Riverview, (See Rockland Records).

Rizzoli Records, 597 Fifth Ave., New York, NY, 10017, (212) 223-0100. Telex: 424514. Fax: 212-888-3736. Vice Pres.: John Brancati. (CD-Manufacturer/Distributor)
Label(s): (Owned) Rizzoli.
US Reps.: One World Records (New York City, NY).
Int'l Reps.: Conifer Records (Middlesex, England); Florence (Florence, Italy); EMI/Electrola-ASD (West Germany); Schott-Freres (Vincennes Cedex, France); Sonimex (Zurich, Switzerland); Wilhelm Weiss (Modling, Austria).

Road Records, 252 Mennonite Rd., Collegeville, PA, 19426, (215) 489-4631. Pres.: Jim Femino.
Label(s): (Owned) Road.

Roar Music, (See Alcazar Prodns.).

Rob-Lee Music, PO Box 32101, Fridlex, MN, 55432, (612) 545-9376. Pres.: Rob Russen; Vice Pres./A & R: Rodney Russen; Vice Pres./Mktg.: Eric Russen; Vice Pres./Promo.: Jamie Russen. (CD-Manufacturer/Distributor)
Label(s): (Owned) Camden Soul, Castle, Jade, Phoenix, Rock Island, TCB.
US Reps.: Richmond Bros. (Pennsauken, NJ).

Robbins Records, Inc., HC80 Box 5B, Leesville, LA, 71446. Pres.: Sherre V. Stephens; A & R: Angel Stephens; Nat'l Promo.: Darrell Scott.
Label(s): (Owned) Headliner Stars, Robbins.

Rock-A-Nash-Billy Records, PO Box 4740, Nashville, TN, 37216, Vice Pres.: D. Derwald; Sec.: S. D. Neal. (CD-Manufacturer/Distributor)
Label(s): (Owned) Curtiss, Denco, Susan, Terock, Toronto.
US Reps.: Curtiss Universal (Nashville,TN); Record Masters (Nashville,TN).

Rock Island, (See Rob-Lee Music).

Rock 'N' Roll Records, (See Scotti Brothers Records).

Rock Smooth Prodns., 9265 Dorrington Pl., Arleta, CA, 91331, (818) 891-1273. Owner: Jonny Sandwich.

Rockbeat, (See Westwood Entertainment Group).

Rocken Music Corp. dba Rocken Rhythm Records, 1254 Lamar, Memphis, TN, 38104, (901) 725-5387. Pres.: Don Von Maurer; Ent. Consultant: Gary Draffin; Ent. Consultant: Ruben Fairfax; Rocken Rhythmn.

Rockin' Records, 1733 Carmona Ave., Los Angeles, CA, 90019, (213) 933-6521. Mgr.: Perry Rocquemore. (CD-Manufacturer/Distributor)

Rockland Records, PO Box 615, 117 W. Rockland, Libertyville, IL, 60048, (312) 362-4060. Pres./Gen. Mgr.: Perry Johnson; Vice Pres.: Rick Johnson.
Label(s): (Owned) Riverview.

Rockmasters Int'l Network, 317 Granby St., Norfolk, VA, 23510, (804) 623-5565. Telex: 908248. Dir.: Frank J. Guida; Exec. Vice Pres.: Joseph F. Guida; Gen. Mgr.: R.G. Burns; Nat'l Promo.: Walter Johnson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Legrand, Norfolk Int'l, S.P.Q.R., Soap Opera.
US Reps.: Finbarr Int'l (Kent, CT).

Rock's Greatest Hits, (See Pop Record Research).

Rodeo-Banff, (See Holborne Dist. Co., Ltd.).

Rodven, Inc., 8809 Northwest 23rd St., Miami, FL, 33152, (305) 593-6161, (305) 592-7055. Pres.: Rodolfo Rodriquez; Dir.: Peter Cernik; Nat'l Sales Coord.: Lazaro Fernandez.
Label(s): (Licensed) Love, Sonorodven, WEA Int'l Latin.

Rogersound Records, 982 Pinecone Trail, Anderson, SC, 29621, (803) 225-0833. Pres.: George Connor; Vice Pres.: Roger Simmons; Promo./Publicity: Ann Simmons; Mktg./Sales Mgr.: Clayton Simmons.
Label(s): (Owned) Rogersound.

Rogue Records, 1614 N. Fairfax Ave., Los Angeles, CA, 90046. (CD-Manufacturer/Distributor)
Label(s): (Owned) Rogue.

Roll Records, Inc., PO Box 1081, Miami, FL, 33243, (305) 667-2757. Fax: (305) 667-7651. Pres.: Linda Fine; Vice Pres.: Ish.

Roll Top Record Co., 1798 Maplewood, Northeast, Warren, OH, 44483, (216) 372-2510. Pres./Promo.: Richard M. Obertots; Dir./Mktg.: Larry Warner; A & R: Delmar Schmidt; Sales Dir.: Emilia Kasputes.
Label(s): (Owned) Roll Top.

Rollin Rock, (See Ralph L. Selzter).

Rollins, (See CA-Song Records).

Ronn, (See Paula Records).

Rooftop, (See Profile Records, Inc.).

Roomtone, (See Blue Flame Records).

Rooster Blues Records, 226-232 Sunflower Ave., Clarksdale, MS, 38614, (601) 627-2209. Owner/Producer: Jim O'Neal; Asst. Producer/Publiciot: Patricia Johnson; Sales & Promo. Rep.: Andy McWilliams. (CD-Manufacturer/Distributor)
Label(s): (Owned) Okra-Tone, Rooster Blues; (Licensed) Airwax, Avaron, Ice Cube, Southern Culture.
US Reps.: Flying Fish Recs (Chicago, IL); Little Village RecDist. (Oxford, MS).
Int'l Reps.: Double Trouble Recs (The Netherlands); Parsifal P.V.B.A. (Belgium).

Rooster Fish, (See Charade Records).

Rooster Records, RFD 2, Box 205, Bethel, VT, 05032, (802) 234-5094. Pres.: William Wright; Vice Pres.: Dana Wright.
Label(s): Rooster.

Roper Records, Inc., 45-15 21st St., Long Island City, NY, 11101, (718) 786-2401. Pres.: Fran Peri.
Label(s): (Owned) Roper.

Roperry Records, 645 Madison Ave., New York, NY, 10022, (212) 836-4437. Telex: 236 139 EXEC VR. Gen. Mgr.: Jane Lowy.

The Rose Hill Group, Inc., 1326 Midland Ave., Syracuse, NY, 13205, (315) 475-2936. A & R: Vincent Taft; Star City.

Rosebud Record Co., Rt. 5, Box 1635, Henderson, TX, 75652, (214) 889-2724. Pres.: Frank C. St. Clair.

Rosemary Melody Line Records, 732 Montrose St., Vineland, NJ, 08360, (609) 696-0943. Pres.: Dennis Link; A & R: Greg Giannascol; Mktg.: Jay Wilson.
Label(s): (Owned) Wind Rose.

Rosewood Records, PO Box 24291, Minneapolis, MN, 55424, (612) 929-2620. Pres.: John D. Roth.

Rosiland, (See RP Communication Corp.).

Rosita, (See Freddie Records, Inc.).

Rough House, (See Rough Luxury Records).

Rough Luxury Records, PO Box 21052, Midtown Sta., New York, NY, 10129, (212) 617-4783. Pres.: Crispin B. McRae.
Label(s): (Owned) Rough House.

World Radio History

Rough Trade, Inc., 326 Sixth St., San Francisco, CA, 94103, (415) 621-0410. Fax: (415) 864-6942. E-Mail: 349-0002. Managing Dir.: Robin Hurley; Dir./A & R: Steve Connell; Dir. Promo.: Nick Cucci; Dist.: Shari Wilkins; Dist.: Michael Black.
Branch(es): 611 Broadway, #536, New York, NY, 10012, (212) 777-0100. Fax: (212) 505-9314. Contact: Nick Cucci, Michele Mena. 61 Collier St., London, N1 9BE, United Kingdom, (01) 833-2133. Fax: (01) 833-4624. Contacts: Dave Whitehead, Sinton Edwards. 6 New Street, Warwick, United Kingdom, (0926) 497740. Fax (0926) 497737. Contact: Graham Samuels. Siepenstrasse, 10 D-4690, Herne 1, West Germany, (0) 2323-4755, Fax: (0) 2323 4759. Contacts: Heino Drecker, Kurt Thielen. (CD-Manufacturer/Distributor)
Label(s): (Owned) Rough Trade, Sixth Int'l; (Licensed) Pitch-A-Tent, Genius, Heyday.

Roulette Records, a div. of ABZ Music Corp., 370 7th Ave., New York, NY, 10001, (212) 757-9880. Cable: ROULREC. Telex: 422573. Fax: (212) 397-7101. Pres.: Morris Levy; Vice Pres.: Howard Fisher.
Int'l Reps.: Vogue Records (France); Carosello CEMED (Italy); Nippon Columbia (Japan); Sonida & Video SA (Spain); Sonet Grammofon AB (Sweden).

Round Robin Records, 101 Hurts Rd., Hendersonville, TN, 37075, (615) 824-5900. Pres.: Jim Pierce.

Rounder Records Corp., 1 Camp St., Cambridge, MA, 02140, (617) 354-0700. Telex: 4974193. Fax: (617) 491-1970. Pres.: Marian Leighton; Vice Pres./A & R: Ken Irwin; Clerk: Bill Nowlin; Sales Mgr.: Duncan Browne. (CD-Manufacturer/Distributor)
Label(s): (Owned) Philo, Rounder, Varnick; (Licensed) Black Top, Clean Cuts, Heartbeat.
Int'l Reps.: Stony Plain (Canada); Topic Records (England); Larrikin (Australia); Teldec Import Service (West Germany); Media (France); IRD (Italy); Munich Records(Netherlands); Zensor Records (Berlin); Parsital (Belgium); Ode (New Zealand); Amaltha (Sweden); Amigo (Sweden); Musik (Norway); Trend (Canada).

Rowena, (See Tiki Ents., Inc.).

Royalty Records, 300 W. Peachtree St. NW, Suite 20J, Atlanta, GA, 30308, (404) 221-0779, (404) 659-7400. Contact: BJ Hampton; Contact: Frank H. Monteith.

Rubber Records, PO Box 6612, Birmingham, AL, 35210, (205) 956-6791. Promo. Mgr.: Sharron Warren; A & R: Mike Webber.

Ruby, (See Slash Records).

Rumpelstiltskin Records, 1875 Second Ave., New York, NY, 10029. Pres.: Elliot Rothpearl; Contact: Dennis Kaplan; Chief Engineer: Eddy Solan; A & R Dir.: John Stech; A & R Dir.: Mark Gartman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Rumpelstiltskin Records, Wood'n.

Rustron Music Prodns., 3604 SW 13 Court, Suite 2, Fort Lauderdale, FL, 33312, (305) 791-5050. Exec. Dir.: Rusty Gordon; Creative Dir./A & R: Ron Caruso.
Label(s): (Owned) Rustron.
US Reps.: Alhambra Int'l Record Co (Hialeah, FL).
Int'l Reps.: F.M. Cintas Discos Ltd. Record Co. (Columbia).

Rutabaga, (See Old Homestead Records, Inc.).

Ruthenian Records, 112 East 11th St., Suite 3B, New York, NY, 10003, (212) 254-5916. Pres.: Nikki Stern; Mgr. Mktg./Promo.: Linda marie Genetti.
Label(s): (Owned) Ruthenian Records.
US Reps.: Important Records (Jamaica, NY).

Ruthless Records, 6201 Sunset Blvd., Suite 214, Los Angeles, CA, 90028, (818) 702-9276. Contact: Eric Wright.

Rye, (See Jewel Records).

Ryko Analogue, (See Rykodisc).

Rykodisc, Pickering Wharf C-3G, Salem, MA, 01970, (508) 744-7678. Telex: 4996804 (EATRECS). Fax: (508) 741-4506. Pres.: Don Rose; Vice Pres./CFO: Robert Simonds; Vice Pres./Int'l Affairs: Douglas Lexa; Vice Pres. Bus. Affairs: Arthur Mann; Nat'l Sales Dir.: James Bradt; Dir. of Publicity: Carrie Anne Svingen; A & R Dir./Special Projects: Jeff Rougvie; Dir of Business Affairs: Paul A. Dickman. (CD-Distributor)
Label(s): (Owned) Ryko Analogue, Speedo.
US Reps.: Eastside Digital Dist. (Minneapolis, MN); Gemini Dist. (Norcross, GA); House Dist. (Olathe, KS); Precision Sound (Mountlake Terrace, WA); Rounder (Cambridge, MA); Schwartz Bros. (Cherry Hill, NJ); Surfside Dist. (Honolulu, HI).
Int'l Reps.: CBS Records/Canada Licensee (Canada); Bertus Dist. (The Netherlands); MCI Records (Israel); Music-Scene (Japan); Zhure, Ltd/(Hong Kong).

S

SAKB Records, 768 South 12th St., Newark, NJ, 07108, (201) 242-8459.

SAMI, (See DGJ Records, Inc.).

SAR, (See Guajiro Records, Inc.).

SAS, (See Joey Records, Inc.).

SCP Records-A Sound Column Co., 342 West 200 St., Suite 160, Salt Lake City, UT, 84101, (801) 355-5327. Pres./A & R: Ron Simpson; Vice Pres.: Clive Romney; Prof. Mgr.: Kristen Evans.
Label(s): (Owned) SCP; (Licensed) LDS.

SE Music, Inc., 375 Airport Dr., Worcester, MA, 01602, (617) 757-6369. Exec. Dir.: Gil Markle. (CD-Manufacturer)

S I S, (See Sociedad Int'l de Sonido).

SJ Records, Inc., 160 West 71st St., New York, NY, 10023, (212) 873-2020. Telex: 6503203444. Pres.: Joe Fields; Sales Mgr.: Rence Steele; Promo. Mgr.: Barney Fields. (CD-Manufacturer/Distributor)
Label(s): (Owned) Savoy Jazz.

SME Records (d.b.a. Stubble Mac Ents., Inc.), 595 E. Broad St., Suite 303-C, Columbus, OH, 43215, (614) 365-9000. Pres.: Malcolm Stubblefield; Dir. Sales/Mktg.: J. Delassautos; Dir. Mktg./Promos.: Charles Christion. (CD-Distributor)
Label(s): (Owned) SME.

S M H, (See Casino Records, Inc.).

S O N, (See Orion Master Recordings, Inc.).

SOR, 1300 Division St., #304, Nashville, TN, 37203, (615) 255-3009. Pres.: Mel Holt; Vice Pres. A & R: Ray Pennington; Nat'l Promos.: Jesse Shofner; Office Mgr.: Lynn Pennington. (CD-Manufacturer/Distributor)
US Reps.: Action Dist. (Cleveland, OH); Big State Dist. (Dallas, TX); Downhome Music (El Cerrito, CA); Jem Rec. West Dirs. (Reseda, CA); Lieberman Ent. (Minneapolis, MN); MS Dist. (Elk Grove Village, IL).

S.O.S. Records, PO Box 1663, Warren, MI, 48090, (313) 365-7294. Pres.: Jeffrey Alan Stirnweis.

SOS Records Ltd., 112 W. Boston Post Rd., Mamaroneck, NY, 10543, (914) 698-0443. Pres. & Dir. of A & R: Joe Ferry; Vice Pres./Dir. Bus. Opns: Barry B. Seidel; Vice Pres./Dir. Mktg.: Andrew Bloch; Office Mgr.: Sandra Orsolyak. (CD-Manufacturer/Distributor)
Label(s): (Owned) SOS Records.
US Reps.: Rhino Records (Santa Monica,CA); Chase Music Group(Glendale,CA); Important Records (Hollis,NY).

S P Q R, (See Legrand Records Int'l).

SQN Entertainment Software Corp., 27 Dryden Ln., Providence, RI, 02904, (401) 521-2010. Telex: 383802. Chairman: Samuel S. Attenburg; Pres.: Joan Crow; Vice Pres./Mktg.: Richard W. Carbean.
Label(s): (Owned) Better Living, Clover Patch, Five Star, Steven Star, SQN.

SRI, (See Surprize Records, Inc.).

SSS Int'l, (See Shelby Singleton Ents., Inc.).

S.W.E.A. Assoc., Inc., PO Box 98, 217 Highway 51 N., Madison, MS, 39110, (601) 856-7468. Vice Pres.: Jason Wooten; Vice Pres./A & R: Style Wooten.
Label(s): (Owned) Style, S.W.E.A., Madison Country, Allandale, Big-M Prodns., Tarsuah.

S. W. & A. Assoc., Inc., PO Box 98, 217 Hwy. 52 South, Madison, TN, 39130, (901) 856-7468. Pres.: Style Wooten.
Label(s): (Owned) Four Winds, New Beginning, S.W. & A., Style.

S & H, (See Sun-Glo Records, Inc.).

S & R, (See United Sound Arts).

SJ Records, Inc. (Savoy Jazz), 160 W. 71st St., New York, NY, 10023, (212) 873-2020. Telex: (212) 320-3444. Pres.: Joe Fields; Sales Mgr./Mktg.: Renee Steele; Promo.: Barney Fields. (CD-Manufacturer/Distributor)
Label(s): (Owned) Savoy Jazz.

SSS Int'l, (See Sun Entertainment Corp.).

Safety Net, PO Box 4546, Fort Lauderdale, FL, 33338, (305) 261-7079. Pres.: Bill Ashton; Vice Pres.: Jim Johnson; Dir. A & R: Walter Czachowski; Art Dir.: Tom Ashton.

Sagittar Records, 1311 Candlelight Ave., Dallas, TX, 75116, (214) 298-9576. Pres.: Paul S. Ketter; Int'l Sales Dir.: Terry Vigar. (CD-Manufacturer/Distributor)
Label(s): (Owned) Sagittar, Green Dog.

Sailor Records, (See Eagle Records, Inc.).

Salsa, (See Sociedad Int'l de Sonido).

Samsara, (See Lost Arts Record Co.).

The Same Record Co., (See Disques Dual).

San Juan Music Group, 499 Ernston Rd., Parlian, NJ, 08859, (201) 727-7200. Pres.: David Last; Vice Pres.: Jay Chernow; Sec./Treas.: Bea Cohen.

San-Lyn Group, PO Box 46, 414 Cortland Ave., Syracuse, NY, 13205, (315) 476-2779. Gen. Mgr.: Jack Swanson.
Label(s): (Owned) Syn-Lyn, Calumet.

Sand Dollar, (See Legs Label Records).

M.R. Sand & Co., PO Box 2255, 209 W. Water St., Sandusky, OH, 44870, (419) 625-0028. Gen. Mgr.: Joseph F. Yost III.

Sandbox, (See AA Wonderland Records (Division of Baestway Group); C & L Audio Dist.).

Tracy Sands Music Sales, 2166 W. Broadway, Suite 119, Anaheim, CA, 92804, (714) 491-8546. CEO/Gen. Mgr.: Tracy Sands; Vice Pres. A & R: Harold Shmoduquet; Assoc. Dir. A & R: Leonard Horowitaz; Int'l Dir.: Graham Gardner.
Label(s): (Owned) Beet, Orange, Swak, Torchlite; (Licensed) History of Recorded Sound, Morrhythm.
US Reps.: Saturday Night Records (Macomb, IL).

Sandy Hook, (See Radiola).

Sansu, (See Gumbo Int'l, Inc.).

Sapphire Int'l, Inc., 1 World Trade Center, Suite 8817, New York, NY, 10048, (212) 323-7903. Pres./Dir.: Timothy Jones; Exec. Producer, Mktg.: Jarius Inniss Jones; A & R, Promos., Sales: Tomas Alexander Jones; Mgr./Promos.: Brian Charles Goulbourne. (CD-Manufacturer/Distributor)
Label(s): (Owned) Sapphire, Chic Street, Regional Release.

Sarg Recording Co., 311 E. Davis St., Luling, TX, 78648, (512) 875-3350. Pres./Gen. Mgr.: Charlie Fitch; Asst. Mgr.: Sharon Mana; Promo./Pub. Rel.: Denis Fitch; A & R: Ben W. Fitch; Sales Mgr.: Celeste Niederhofet.
Label(s): (Owned) Double A, Rattler, Sarg.
Int'l Reps.: Ace Records Ltd. (England).

Satin Sound, (See Rising Star Prodns.).

Saturn Records, 322 West 57th St., Suite 42S, New York, NY, 10019, (212) 489-7660. Pres.: Tom Cossie; Vice Pres. Sales: George Chatlos; Vice Pres. Special Proj.: Ralph Serrapede; Dir. of Mktg. & Promo.: Teddy McQuiston.
Branch(es): 1225 S. Main, Wellington Sqr., Suite 204, Greensburg, PA, 15601, (412) 834-3360.

Saturn Records/Music One Entertainment, 1225 S. Main St., Suite 204, Greensburg, PA, 15601, (412) 834-3320. Contact: Tom Cossie.

Savoy, (See Malaco Records).

Savoy Jazz, (See SJ Records, Inc.).

Scandinavian, (See Lindbergh Records).

Scaramouche', (See American Music Network, Inc.).

Scene Prodns., PO Box 1243, Beckley, WV, 25802, (304) 252-4836. Pres.: Richard L. Petry; Exec. Sec.: Carol Lee.
Label(s): (Owned) Rising Sun, Country Road.

Jean & Lee Schilling, Inc., PO Box 8, Hwy. 32, Cosby, TN, 37722, (615) 487-5543. Partner: Jean Schilling; Partner: Lee Schilling.
Label(s): (Owned) Traditional.

Schizophonic, (See Peduncle Ents., Inc.).

School Days, (See Little Giant Records).

Schrott Records, (See The Only Label In The World).

Score Prodns., Inc., 1790 Century Blvd., Atlanta, GA, 30359, (404) 636-1211. Fax: 404-634-7593. Pres.: Robert May; Exec. Vice Pres.: Michael Mjehovich; Creative Dir.: Mickey Gilbert; Vice Pres./Admin./Finance: Ben Glazer. (CD-Manufacturer/Distributor)
Label(s): (Owned) Perfect Pitch.

Scorpgemi Records, Inc., 888 Seventh Ave., Suite 401, New York City, NY, 10019, (212) 265-4300. Pres.: Lonnie Johnson; Vice Pres.: Michele Olivio; Gen. Mgr.: D. Johnson; Asst. Gen. Mgr.: G. Jones. (CD-Manufacturer/Distributor)
Label(s): (Owned) Lorjon, Scorpgemi, Skyview; (Licensed) Stupid Fresh.

Scorpio Music, Inc., 2500 E. State St., Trenton, NJ, 08619, (609) 890-6000. Telex: 843366. Fax: (609) 890-0247. Pres.: Ger Vasoni; Gen. Mgr.: Steven Parelman; Dir. of A & R: Marolda; Creative Dir.: Victor Camp; Promo.: Peter Dunn. (CD-Manufacturer/Distributor)
Label(s): (Owned) Scorpio, It's Rad.

Scotdisc, (See Holborne Dist. Co., Ltd.).

Scottaway Records, 150 5th Ave., New York, NY, 10011, (212) 691-5630.

Scotti Brothers Records, 2114 Pico Blvd., Santa Monica, CA, 90405, (213) 450-9124. Telex: 9103436968. Fax: (213) 452-9053. Chrmn.: Tony Scotti; Vice Chrmn.: Ben Scotti; Pres.: Johnny Musso. (CD-Manufacturer/Distributor)
Label(s): (Owned) Rock 'N' Roll, Scotti Brothers.

Scrutching Music, 429 Homestead St., Akron, OH, 44306, (216) 724-6940, (216) 773-8529. Pres.: Walter E.L. Scrutchings; Financial Dir.: Rev. W.L. Scrutchings. (CD-Manufacturer/Distributor)
Label(s): (Owned) Scrutchings.
US Reps.: New Sound (Chicago, IL); Cleveland One Stop (Cleveland, OH); Central South Music (Nashville, TN).

Sea Breeze Record Co., PO Box 11267, Glendale, CA, 91206, (818) 242-2093. Owner: Daniel F. Beher. (CD-Distributor)
Label(s): (Owned) Night Life Records; (Licensed) Jazz Mind Records.

Sea Cruise Prodns., PO Box 1875, Gretna, LA, 70054, (504) 392-4615. Pres.: Ken Keene; Vice Pres.: Frankie Ford.
Label(s): (Owned) Briarmeade, Sonor; (Licensed) Stardust.

Seagull, (See King Music Services; Project 3 Records).

Seaside Record Co., 100 Labon St., Tabor City, NC, 28463, (919) 653-2546. Pres.: Elson H. Stevens; Gen. Mgr.: Retha C. Stevens; Prof. Mgr.: Diane Jones; Artist Mgr.: Ferrell L. Jones.
Label(s): (Owned) Seaside Records.

Seasun Experience Music Prodns., PO Box 1725, Daytona Beach, FL, 32015, (904) 258-6591. Creative Mgr.: T. Patrick Brown.
Label(s): (Owned) Seasun.

Second Sun, (See Pinup Records).

Second Wave, (See Olivia Records).

Secret, (See JKL Entertainment Prodns.).

Dave Segel Promos., 1304 Cranwood Sq. S., Columbus, OH, 43229, (614) 885-2789. Pres.: Dave Segel.

Seidboard World Ents., 75 Bleecher St., New York, NY, 10012, (212) 674-7018. Telex: 650 314 3649. E-Mail: MCI 314-3649. Owner/Pres.: Mykel Board; Bus. Mgr.: Lori Montana; A & R: David Klauber.
Label(s): (Owned) The Only Label In The World; (Licensed) Starving Missile, ROIR Cassettes.
US Reps.: Caroline (New York, NY); Int'l Record Exchange (Des Plains, IL); Rough Trade (San Francisco, CA); Sounds Good (Hawthorne, CA).
Int'l Reps.: De Konkurrent (Amsterdam, Holland, The Netherlands); Starving Missle (Munich, West Germany).

World Radio History

Select Records, 16 W. 22nd St., New York, NY, 10010, (212) 691-1200. Fax: (212) 691-3375. Pres.: Fred Munao; Bus. Affairs: Lou Debiase; Art Dir.: Amy Bennick-May; Prodn.: Mercedes Ross; Retail Promo.: Jose Bonilla. (CD-Manufacturer/Distributor)
Label(s): (Owned) Mundo Music.

Ralph L. Seltzer, 1751 Draper Valley Rd., Selma, OR, 97538, (503) 597-2161. Cable: MUSICWORLD-Selma. Owner: Ralph L. Seltzer; Mgr.: Loretta Bragg.
Label(s): (Licensed) Rollin' Rock, T.C., Venture.

Senator Records, Inc., 818 18th Ave. South, Nashville, TN, 37203, (615) 327-1700. Pres.: Jack McFadden; Vice Pres./A & R: Stan Barnett; Music Dir.: Carson Chamberlain. (CD-Manufacturer)
Label(s): (Owned) Senator.

Sequel, (See RTP Int'l).

Seraphim, (See Angel Records).

Serios, (See Rashid Sales Co.).

Sessions Records, Inc., 5050-A, List Dr., Colorado Springs, CO, 80919, (312) 620-8080. Pres.: John R. Werling; Vice Pres.: Mike Werling; Controller/A & R: Kathy Method.

Seven Arts Press, Inc., 6253 Hollywood Blvd., #1100, Hollywood, CA, 90028, (213) 469-1095. Pres.: Walter E. Hurst.
Label(s): (Owned) Law-U.

Seven Hills Publishing & Recording Co., Inc., 905 N. Main St., Evansville, IN, 47711, (812) 423-1861.

17 Records, Inc., 8530 Wilshire Blvd., Suite 404, Beverly Hills, CA, 90211, (213) 854-5118. A & R Dir.: Marvin Lynn.
Label(s): (Owned) 17.

Seventh Son Records, PO Box 1449, New York, NY, 10009, (718) 826-3088. Pres.: Stephen Groves.
Branch(es): 41 Monkland Ave. #1, Ottawa, ON, K1S 1Y8, Canada, Contact: Stephen M. Groves.

Shade, (See King Music Services).

Shadow Records, 1517 W. Lake St., Minneapolis, MN, 55408, (612) 825-0766. Pres.: Charles F. Campbell; Promo./Sales/Mktg.: Merritt L. Campbell.

ShadowLight Records, PO Box 9725, Marina del Rey, CA, 90291, (213) 399-7449. Owner/Pres.: Ron Hart. (CD-Manufacturer/Distributor)
US Reps.: Narada Dist. (Milwaukee, WI); Fortuna Record Dist. (Novato, CA); Backroads Dist. (Corte Madera, CA); New Leaf Dist. (Atlanta, GA); Pyramid Dist. (W. Los Angeles, CA); Heru Records Dist. (Topanga, CA).
Int'l Reps.: Urania GmbH (West Germany).

Shaffer Records, 13412 Gladstone Ave., Sylmar, CA, 91342, (818) 367-0214. Co-Owner & Chrmn.: Frank J. Jacobs; Co-Owner & Pres.: D. A. Jacobs.
Label(s): (Owned) Shaffer.

Shanachie Records Corp., 37 E. Clinton St., Newton, NJ, 07860, (201) 579-7763. Telex: (201) 579-7673. Fax: (201) 579-7083. Pres.: Richard Nevins; Sec.: Daniel Michael Collins; Dir. Promo./People: Randall Grass. (CD-Manufacturer/Distributor)
Label(s): (Owned) Greensleaves, Meadowlark, Message, Shanachie, Solo Monk.
US Reps.: Shanachie Dist. (Minneapolis, MN).

Shang Hai, (See Moon Rock Records).

Shaolin Records, PO Box 382, Hollywood, CA, 90028, (213) 935-4445. Pres.: Richard Del Conner.

Shapes of Things Records and Discs, 249 West 34th St. Rm. 500, New York, NY, 10001, (301) 424-6540. President: Brian Howard; General Mgr.: Lorie Samtur; V.P. A & R: Chris Hunter; Dir. A & R: Gary Richter.
Branch(es): 734 Ivy League Ln., Rockville, MI, 20850, (301) 424-6540. (CD-Manufacturer)
Label(s): (Owned) Homefront Hospitality, Universal Wonder Band.

Sharon Prodns., Inc., 10556 Arnwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730. Pres./Chief Exec.: Joe Jones, Sr.; Mgr. Mktg. & Sales: Jennifer Jones; Mgr./A & R: Ronald Jones; Dir.: Keith Jones.
Branch(es): 2114 New Orleans St., New Orleans, LA, 70119, (504) 944-6075, Contact: Deborah Jones. 2635 DeSoto St., New Orleans, LA, 70119, (504) 944-7447, Contact: Jennifer Jones. (CD-Manufacturer/Distributor)
Label(s): (Owned) Joe Fee, Joe Jones, K-Dee-Dee, M & J, New Orleans, You Talk Too Much.
US Reps.: Jennifer Jones (New Orleans, LA).

Shasta, (See Doray Recording Group).

Shawmont Records, (See Casa Grande Records).

SheLan Records, 1305 Concord, Rochester, MI, 48063, (313) 325-9367. Sale Operator: Sheila C. Landis.

Don D. Sheets Prodns., 14795 Northeast 18th Ave., Suite 111, North Miami, FL, 33181, (305) 947-7100. Co-Owner: Don D. Sheets; Co-Owner: Marti Mae Sheets.
Label(s): (Owned) C V S, Delmarti, Little Nashville, Little Nashville Opry.

Sheffield Lab, Inc., PO Box 5332, Santa Barbara, CA, 93150, (805) 969-4744. Fax: (805) 969-5640. Pres.: Doug Sax; Vice Pres.: Lincoln Mayorga; Mktg./Sales Dir.: Andrew Teton; Nat'l Sales Mgr.: Robert Pfeiffer. (CD-Manufacturer)
Label(s): (Owned) Sheffield Lab.

Shelder Assoc., 1109 Xerxes Ave., South, Minneapolis, MN, 55405, (612) 322-0590. Pres.: Shel Pinsky; Vice Pres./Mktg./Sales: Arlene Fried; A & R Promo.: Phil Pinsky. (CD-Distributor)
Label(s): (Licensed) Euphonic, Merry Makers, Mow-Mouth Evergreen, Sowora, Xanady.

Shelley Products, Ltd., 220 Broadway, Huntington Station, NY, 11746, (516) 261-0278.

Shelter Recording Co., 445 Pk Ave., New York, NY, 10022, (212) 759-7500.

Shepard Records, 2307 N. Washington Ave., Scranton, PA, 18509, (717) 347-7395. Mgr.: Fran Grogan.
Label(s): (Owned) Shepard.

Shih Shih Wu Ai Records, Inc., 8120 Oakland Ave., South, Bloomington, MN, 55420, (612) 827-4125. Pres.: Milo Fine.
US Reps.: New Music Dist. Service (New York, NY); North Country Dist. (Redwood, NY).

Sho Boat Records, (See GCS Records, Inc.).

Mike Shockley Prodns., Suite 401 Dover Glen Dr., Antioch, TN, 37013, (615) 360-6875. Pres.: Mike Shockley; Vice Pres.: Edwin Meadows; Promos.: Zak Meadows; Sec.: Bobby Salle.
Label(s): (Owned) Part Two Records.

Shoestring Records, 1907 Central, Alton, IL, 62002, (618) 465-5619.

Shoreline, (See A & M Records).

Showcase, (See 1st Generation Records).

Showdown, (See Starstream Communications Group).

Showtime, PO Box 75541, Washington, DC, 20013, (202) 397-6952. Exec. Pres.: C. Ables; Gen. Mgr.: B. Salles.

Sierra Records, Books & Video, PO Box 5853, Pasadena, CA, 91107, (818) 355-0181. Telex: 3720021 MBE. Fax: (818) 506-6276. Pres.: John M. Delgatto. (CD-Manufacturer)
Label(s): (Owned) Sierra.
US Reps.: Chameleon Music Group (Hawthorne, CA).

Sierra Wave, (See Kicking Mule Records, Inc.).

Signature, (See Teresa Gramophone Co. Ltd.).

Signature/Autograph, (See Sonic Arts Corp.).

Silhouette Records, 12025 Shaker Blvd., Suite 579, Cleveland, OH, 44120, (216) 421-0040. Contact: R.J. Stidham.

Silkie Music Publishing, (See Vanguard Recording Society, Inc.).

Silo, Inc., PO Box 429, S. Main St., Waterbury, VT, 05676, (802) 244-5178. Pres.: Joan Pelton; Sales: Will Forest; Buyer: Loren Miller. (CD-Distributor)
Label(s): Vanguard, American Gramaphone, Arhoolie, Shoreline, Philo, Red Pajamas, Alligator, Fortuna, Carthage, Hannibal, Elephant, Flying Fish, Fogarty's Cove/Cole, Harbour, Green Linnet, Kid's Kuckuck, Kaleidoscope, Living Music, Mineral River, New World, Nightlight, Oh Boy, Red House, Revere, Rounder, Shanachie, Stash, Temple, True North, Windham Hill.

Silver Blue Prodns., 220 Central Park South, New York, NY, 10019, (212) 586-3535. Pres.: Joel Diamond. (CD-Manufacturer)
US Reps.: Silver Blue Records (Los Angeles, CA); Joel Diamond Entertainment (Los Angeles, CA).

Silver Dollar, (See Eagle Int'l Records).

Silver Loomas Prodns., 38 Musiq Square E, Nashville, TN, 37203, (615) 255-8005. Pres.: Tommy Loomas; A & R: Joe Silver; A & R: Alan Carter. (CD-Distributor)
Label(s): (Owned) Octagon, Capstan.

Silver Mine Video, (See Quicksilver/Increase).

Silver Rose Recordings, PO Box 19935, Atlanta, GA, 30325, (404) 998-5347. Pres.: Howard Wershil; Admn. Dir.: Karl Boelter.

SilverFlash Records, Inc., PO Box 20084, Cherokee Sta., New York, NY, 10028, (212) 517-9538. Sales/Promo./Int'l: Bonnie Abrams; A & R/Mktg. Dir.: Isaac Fergusson.
Label(s): (Owned) SilverFlash Records.
Int'l Reps.: J. U. C. Music (Japan).

Silvertone, (See Jive Records).

Simon Says, (See Record Guild of America).

Sinban Records, 2322 Oakwood Ave., Saginaw, MI, 48601, (517) 754-5178. Contact: James Carpenter.

Sine Qua Non Cassettes & Records, 27 Dridau Ln., Providence, RI, 02904, (401) 521-2010. Chairman: Loid Singer; Pres.: Richard Carbau; Vice Pres. A & R/Promo.: Joan Crow.
Label(s): (Owned) Americana, Daisy, Digitech, Five Star, Looking Good, Masterpiece, Meet the Classics.

Sing, (See Skylite-Sing, Inc.).

Single Kick Music, PO Box 8243, Calabasas, CA, 91302, (818) 902-0435. Exec. Vice Pres.: Echo Star Helstrom; Vice Pres. A & R: Michael O'Brien; Vice Pres. Promo.: Ted Miller; Vice Pres. Distribtuion: Fred Senko.
Label(s): (Owned) Glide.

Shelby Singleton Ents., Inc., 3106 Belmont Blvd., Nashville, TN, 37212, (615) 385-1960. Telex: 3711222. Fax: (615) 385-1964. Pres.: Shelby S. Singleton, Jr.; Vice Pres.: John A. Singelton; Vice Pres. of Sales: Col. Jim Wilson; Gen. Mgr.: Paul Martin.
Label(s): (Owned) Plantation, SSS Int'l, Sun.

Singspiration Music & Records, 1415 Lake Dr. Southeast, Grand Rapids, MI, 49506, (615) 742-6800.
Label(s): (Owned) Milk n' Honey, New Dawn.

Sirco Records/Seabrook Int'l, 18 E. Sunrise Hwy., Freeport, NY, 11520, (516) 546-8008. Chairman/Pres.: Bill Seabrook; Vice Pres.: Marc Seabrook; Vice Pres., Sales/Mgmt.: Theresa Carr; Flying Hawk, Sireco.
Int'l Reps.: Teldec (Germany); Trutone (South Africa); Decca (United Kingdom).

Sire Records Co., 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-6830. Telex: 710-581-5718. Fax: (212) 484-6850. Pres.: Seymour Stein; Dir. A & R: Shirley Divers; Vice Pres./Gen. Mgr.: Howie Klein; Label Mgr.: Bill O'Connell.
Branch(es): 83 Baker St., London, W1M 1AJ, England, (01) 487-5066. Telex: 266170 WEAINT G. Gen. Mgr.: Geraldine Oakley. 3300 Warner Blvd., Burbank, CA, 91510, (818) 953-3305. Telex: 194487. Vice Pres./Gen. Mgr.: Howie Klein. (CD-Manufacturer/Distributor)
US Reps.: Warner Bros. (Burbank, CA); WEA Int'l (New York, NY).
Int'l Reps.: Wea Int'l.

Sireco, (See Sirco Records/Seabrook Int'l).

Sirius Music, (See RedBud Records, a div. of CAE, Inc.).

Sirr Records, PO Box 58116, Philadelphia, PA, 19102, (215) 927-3328. Pres.: Rodney Jerome Keitt; Dir. of Adv.: Edward Jones, Jr.
Label(s): (Owned) Sirr Rodd.

Sivatt Records Co., PO Box 7172, 10 Michael Dr., Greenville, SC, 29610, (803) 295-3177. Pres.: Jesse B. Evatte; Vice Pres.: Sybil P. Evatte; Mgr./Mktg. A & R: Jere Davis; Promo./Sales: Derek Evatt. (CD-Manufacturer/Distributor)

Six Days, PO Box 521, Holmdel, NJ, 07733, (201) 566-6529. Pres.: John Figler. (CD-Manufacturer/Distributor)
Label(s): (Owned) Six Days.

Six-One-Five Records, PO Box 110829, Nashville, TN, 37222, (615) 776-2060. Pres.: Bill Wence; Vice Pres.: Kathy Sacra. (CD-Manufacturer)
Label(s): (Owned) Skyway.

16th Avenue Records, Inc., 66 Music Square W., Nashville, TN 37203, (615) 321-5550, Telex: 55-436, Fax: (615) 327-0560, Pres./Gen. Mgr.: Jerry Bradley; Nat'l Dir. Sales Promos.: B.J. McElwee.
Label(s): (Owned) 16th Ave. Records.
US Reps.: Capitol Records (Hollywood, CA).

Sixth Int'l, (See Rough Trade, Inc.).

Skids, (See Tribal Jargon Records).

Skill Record Co., PO Box 653, Highland, TX, 77562, (713) 424-4235. Pres., A & R, Promo.: Slick Norris.
Label(s): (Owned) Skill.

Sky-Vue, (See Sun-Ray Records).

Skyhigh Records, PO Box 117, Hollywood, CA, 90078, (213) 385-3456. Contact: Robert Hathaway.

Skylark Records, Sub. of Grantham Education Corp., PO Box 539, Los Alamitos, CA, 90720, (213) 493-4424. Pres.: D. J. Grantham.
Label(s): (Owned) Skylark.

Luke Skyywalker Records

3050 Biscayne Blvd., Suite 307, Miami, FL, 33137, (407) 573-0579.

Skylite, (See Skylite-Sing, Inc.).

Skylite-Sing, Inc., 1008 17th Ave. South, Nashville, TN, 37212, (615) 327-4557. Pres.: Joel Gentry; Sales Dir.: Carl Gentry; Sec. /Treas.: Lill A. Gentry.
Label(s): (Owned) Christian Faith, Christian Folk, Sing, Skylite, Skylite Country, Temple.

Skylite Country, (See Skylite-Sing, Inc.).

Skyrocket, (See Arcade & Arzee Record Co.).

Skyview, (See Scorpgemi Records, Inc.).

Skyway, (See Six-One-Five Records).

Slade Record Co., PO Box 536, Crookston, MN, 56716, (218) 281-6450. Owner: Gary Emerson.

Slash Records, 7381 Beverly Blvd., Los Angeles, CA, 90036, (213) 937-4660. Telex: 4942763 SLSHREC. Fax: (213) 933-7277. Pres.: Bob Biggs; Vice Pres.: Mark Trilling; Dir. Promos.: Michelle Zichella; Dir of A & R: Randy Kaye; Dir Mktg.: Randy Haecker. (CD-Manufacturer/Distributor)
Label(s): (Owned) Slash, Ruby.
US Reps.: Warner Bros. Records (Burbank, CA).
Int'l Reps.: London Records (England); Liberation Rec's (Australia).

Sleeping Bag Records, 1974 Broadway, New York, NY, 10023, (212) 724-1440. Telex: 4972822 FREBAG. CEO: Juggy Gayles; Pres.: Will Socolov; Exec. Vice Pres.: Ron Resnick; Promo.: Virgil Simms. (CD-Manufacturer)
Label(s): (Owned) Fresh.

Sleeping Giant Records, 80-08 35th Ave., Jackson Heights, NY, 11372, (718) 651-8213. Pres./Producer: Sidney Prosen.

Slik, (See Malaco Records).

Slipped Disco, (See Brainwaves Productions).

Smash, (See PolyGram Records, Inc.).

Smithsonian Collection of Recordings, 470 L'Enfant Plaza East, Suite 7302, Washington, DC, 20560, (202) 287-3738. Telex: 264729 SMTHSN. Fax: (202) 287-3184. Exec. Producer: Margaret Robinson; Mktg. Mgr.: Barbara Erlandsen; Bus. Mgr.: Judi Gumbita; Sales Mgr.: Thomas Dube. (CD-Manufacturer/Distributor)
Label(s): (Owned) Smithsonian Collection of Recordings.
US Reps.: One World Records (New York,NY).

Snail Records, 6106 N. Kenmore, Chicago, IL, 60660, (312) 262-8500. Pres.: Ken Noradiane.

Snitch Records, Inc., 108 North 35th St., Camden, NJ, 08105, (609) 966-4403. Pres.: John Seidel; Sr. Vice Pres.: Tom Barnes; Vice Pres.: Gene Johnson; Treas.: Michael Woerz; Sec.: Bobby Smith.
Label(s): (Owned) Snitch.

Soaring Records, PO Box 1075, Boca Raton, FL, 33429, (305) 391-0255. Pres.: Mariann Stander; Gen. Mgr.: M. Scott Stander. (CD-Manufacturer/Distributor)
Label(s): (Owned) Soaring.

World Radio History

Socal Records, 3175 Mt. Vernon Ave., Riverside, CA, 92507, (714) 788-8327. Pres.: Marshall Heaney.
Sociedad Int'l de Sonido, 430 Minorca, Coral Gables, FL, 33134, (305) 466-0298. Pres.: Guillermo Diez; Vice Pres.: Clara Hochner.
Label(s): (Owned) Elite, Papagayo, S I S.
Society, (See Door Knob Records (Div. of Gene Kennedy Ent., Inc.).
Soft Sidewalk, (See Nathan Bryden Music/Bryden Record Prodns.).
Soft Sidewalk, (See Bryden Record Prodns.).
Sol Int'l Records, Inc. /River Records, 1029 "J" St., Suite 500, Sacramento, CA, 95814, (916) 325-4609. Pres.: David Chalmers; Vice Pres.: Jim Chander; Mktg. Mgr.: Dirijo Lantano.
Label(s): (Owned) Sol Int'l, River.
Solar, (See Capitol Records, Inc.).
Solar Records (Sound of Los Angeles Records, Inc.), 1635 N. Cahuenga Blvd., 6th fl., Los Angeles, CA, 90028, (213) 461-0390. Chrmn.: Dick Griffey; Pres.: Virgil Roberts; Exec. Vice Pres. of Mktg.: Hank Caldwell; Nat'l Mktg, Research Mgr.: Nancey Pitts; Vise Pres. of Bus. Affrs.: Peter Van Brunt.
Label(s): (Owned) Constellation, Solar.
Solid Brass, (See Random Ents., Inc.).
Solid Ground Prodns., 6000 Sunset Blvd., Suite 206, Hollywood, CA, 90028, (213) 469-7012. Owner: Michael Quick.
Solid Smoke Records, PO Box 22372, San Francisco, CA, 94122, (415) 731-0500. Contact: Marty Arbunich; Contact: Rico Tee.
Solist, (See Teleson-America).
Solitudes, (See Holborne Dist. Co., Ltd.).
Solo Monk, (See Shanachie Records, Corp.).
Solo Records, (See Rico Records Dist., Inc.).
Somerset, (See Alshire Int'l, Inc.).
Sona Gaia, (See Narada Prodns., Inc.).
Sonata Records Co., 4304 Del Monte Ave., San Diego, CA, 92107, (619) 222-3346. Pres.: Paul Di Lella; Vice Pres.: Joseph Di Lella; Sec.: Helen Di Lella; Publicity: Melbalee Newberry.
Song Request Magazine, G-10282 N. Saginaw, Clio, MI, 48420, (313) 686-9644.
Label(s): (Owned) Song Request Magazine.
Songcraft, (See Stark Records & Tape Co.).
Songwriters Records, 1412 King Street, Santa Cruz, CA, 95060, (408) 423-8570. Pres.: Lawrence W. Abrams; Vice Pres.: James A. Abrams; A & R Director: Farah Yale.
Songwriters' Network, Inc., PO Box 190446, Dallas, TX, 75219, (214) 823-1113. Pres.: Phil Ayliffe. (CD-Manufacturer)
Label(s): (Owned) Meridian, Songwriter's Network.
Sonic Arts Corp., 665 Harrison St., San Francisco, CA, 94107, (415) 781-6306. Pres.: Leo de Gar Kulka; Exec. Vice Pres.: Herbert P. Haas; Tech.: Kenneth Lee, Jr.; Sales: Paul Faulus.
Label(s): (Owned) Dimension 6, Golden Soul, Lab Series, Nastalgia, Reperture, Signature, Sonic Arts.
Sonic Wave Records, PO Box 256577, Chicago, IL, 60625, (312) 631-8782. Owner: Jim Danky; A & R: Linda S.
Label(s): (Owned) Sonic Wave.
Sono Cairo, (See Rashid Sales Co.).
Sonor, (See Sea Cruise Prodns.).
Sonority Records, Inc., 7701 Jervis St., Springfield, VA, 22151, (703) 354-1557. Pres.: Ray Disney. (CD-Distributor)
Sonorodven, (See Rodven, Inc.).
Sonotone Music Corp., 4380 NW 128th St., Opa Locka, FL, 33054, (305) 685-8396. Telex: 52-2178 SONOTONE MIA. Gen. Mgr.: Jose M. Pagani; Exec. Dir., A/R & Mktg.: Tony Moreno; West Coast Sales & Promo.: Tony Fernadez; East Coast Sales Mgr.: Nelson Abreu; Label Mgr.: Alfonso Ramirez.
Label(s): (Owned) Sonotone; (Licensed) Sonoartist, Disco Fuentes, Discomoda, Discomoda, Codiscos, Musical Prodns., Sonografica, AKC, Dideca,, Velvet de Venezuela, Discos Victoria.
Sonrise, (See Creative Sound).
Sonyatone Records, PO Box 567, Santa Barbaraaa, CA, 93102, (805) 564-3020. Pres.: Peter F. Feldman.
Label(s): (Owned) Hen Cackle, Sonyaatone; (Licensed) Red Clay.
Soul Kitchen, (See Boddie Record Recording).
Soul-Po-Tion, (See Jesse Boone Prodns.).
Soul-Potion, (See Gwen Records Service).
Soul Power, (See Paula Records).
Soul Set, (See LaVal Records).
Soul Street Records, Suite 205-928 Broadway, New York, NY, 10010, (212) 460-8677. Telex: 4972171. President: Glenn LaRusso; V.P. Administration: Dorothy Spier; V.P. Copyright and Financ: Larry Spier.
Souled Out Records, (See Tom Bee Assocs.).
Sound Column Companies, 342 W. 200 South Suite 160, Salt Lake City, UT, 84101, (801) 355-5327. President: Ron Simpson; Producer: Olive Romney; Marketing: Dennis Nichols; Asst. to Mgmt.: Mike Webb.
Label(s): (Owned) SCP Records, Bigsky Records.
Sound Image Entertainment, Inc., 6556 Wilkinson, North Hollywood, CA, 91606, (213) 762-8881. Pres./Chief Exec. Officer: Marty Eberhardt; Vice Pres./Gen. Mgr.: Dave Chatfield; Vice Pres./Bus. Affairs: John Bishop; Vice Pres. Sales: Chuck Kopp; Vice Pres. A & R: Cathy Gibson.
Label(s): (Owned) Sound Image, Harmony.
Sound of Alburquerque Records, PO Box 8606, Albuquerque, NM, 87198, (505) 268-6110. Owner: Tom Bee; A & R: Robby Bee.
Label(s): (Owned) Souled Out, Warrior, Tribal, T B P International.
Sound of Gospel, (See Westbound Records, Inc.).
Sound of the Sphinx, 198 Hope St., Providence, RI, 02906, (401) 751-6316. A & R: Richard C. Famiglietti.
Sound South Records, Inc., 203 Culver Ave., Charleston, SC, 29407, (803) 766-2500. Gen. Mgr.: Harold Thomas.
Label(s): (Owned) Sounds South, Wahr.
Sound Syndicate, a div. of Alfie Records, 1041 N. Orange Dr., Hollywood, CA, 90038, (213) 469-0646. Pres./Owner: Al Durand; Vice Pres.: Fran Leslie. (CD-Distributor)
Label(s): (Owned) Alfie Records.
Soundbook, (See Caedmon).
Soundmasters Studio, 9717 Jensen, Houston, TX, 77093, (713) 695-3648. Pres.: Jimm Johnson; Eng.: Lonnie Wright; Producer & Promo: Charlie Booth; Eng.: Buzzy Smith; Contact: A.V. Mihelstedt.
SoundSouth, (See Sivatt Record Co.).
Soundwave Int'l, Inc., 8265 Sunset Blvd., Suite 108, Los Angeles, CA, 90046, (213) 656-8890. Pres.: Jack Millman; Chief Operating Officer: Joy Vandenburg; A & R, Foreign Licensing: Robert Schert.
Label(s): (Owned) Aura, Intermedia, Stack-O-Hits.
Soundwaves Records, PO Box 22325, Nashville, TN, 37202, (615) 385-0900. Pres.: Noel Gibson; Vice Pres.: Joe F. Gibson; Office Mgr.: Brenda L. Madden.
Label(s): (Owned) Soundwaves.
Soundwings, (See Welk Record Group).
Soundwings, Inc., 1299 Ocena Ave., Suite 800, Santa Monica, CA, 90401, (213) 394-2528. Fax: (213) 394-4148. Pres.: Patrick Williams; Vice Pres./Gen. Mgr.: Catherine Williams; Dir. Promo.: Doc Remer; Dir. Publicity/A & R: Adam Ward Seligman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Soundwings; (Licensed) Soundwings/Duke Street.
Int'l Reps.: Fun House (Japan); Virgin Records (New Zealand)l Virgin Records (Australia); Merit Music (Hong Kong).
Sountrak Records, (See Sunbeam Records, Inc.)
Source Records, Inc., 39 S. LaSalle St., Suite 825, Chicago, IL, 60603, (312) 263-5095. Pres.: John Bellamy; A&R Dir.: Anthony Stevens.
Label(s): (Owned) Source Records.
Source Unlimited Records, 331 East Ninth St., New York, NY, 10003, (212) 473-7833. Fax: (212) 673-5248. Pres.: S. J. Mollica.
Soutel Phan, (See Rashid Sales Co.).
Southcoast, (See Stark Records & Tape Co.).
Southern Cross, (See Fifth Continent Music Corp.).
Southern Culture, (See Rooster Blues Records).
Southern Music, (See Sugarfoot Prodns.).
Southern Sound Prodns., 100 Labon St., Tabor City, NC, 28463, (919) 653-2546. Mgr.: Ferrell Jones; Promo.: B.C. Stevens; Mktg.: Diane Jones.
Label(s): (Owned) Seaside.
Southern Tracks Records, 3051 Clairmont Rd., NE, Atlanta, GA, 30329, (404) 325-0832. Pres.: Bill Lowery; Vice Pres.: William Lowery, III; Promo. Dir.: Wade Pepper; Tech. Dir.: Terri Hall.
Label(s): (Owned) Southern Tracks Records.
Southern Wing Records/Flying Aces Records, Rt. 1, Box 157, Pineville, NC, 28134, (704) 588-3998. Owner: J. R. Branch. (CD-Manufacturer/Distributor)
Label(s): (Owned) Southern Wing Record Co., Flying Aces Record Co.
Southland, (See Jazzology Records, Inc.).
Southland Records, Inc., PO Box 1547, Arlington, TX, 76010, (817) 461-3280. CEO: Steve Reed; Sr. V.P.: Leon Ramsch. (CD-Manufacturer/Distributor)
Label(s): (Owned) Southland Records, Inc.
Souvenir, (See Art Records Mfg. Co.).
Sovereign Records (a div. of Aloft Music Ents., Inc.), 1697 Broadway, Suite 903, New York, NY, 10019, (212) 247-2904. Pres.: Rueben (Ruby) Fisher; Vice Pres.: Floyd M. Fisher.
US Reps.: Encore Dist. (Long Island, NY); Gemini Dist. (Norcross, GA); The House Dist. (Olathe, KS); North-Country (Redwood, NY); Harbor Rec. Export (Liberty, NY).
Sovis, (See Macola Record Co., Inc.).
Sowora, (See Shelder Assoc.).
Sozo Records, PO Box 699, Newark, TX, 76071, (817) 489-2226. Dir. Mktg./Sales: Jay griffin; A & R: Dave Wright; Promo.: Kathy Lord.
Label(s): (Owned) Sozo, KCP.
Space Records, 2037 Alvarado Dr., NE, Albuquerque, NM, 87110, (505) 268-8405. Pres./Gen. Mgr.: A. Medley.
Label(s): (Owned) Space.
Int'l Reps.: Line (W. Germany).
Spanda Records, 155 B. Quicny Ct., Bloomingdale, IL, 60108, (312) 529-7127. Pres.: Carolyn P. Ford; Gen. Mgr.: Karen Di Renzo; A & R: Lynn A. Conner. (CD-Manufacturer/Distributor)
Label(s): (Owned) Jabala.
Spanoramic Records, (See Rico Records Dist., Inc.).
Spark, (See Peer-Southern Organization).
The Sparrow Corp., PO Box 2120, 9255 Deering Ave., Chatsworth, CA, 91311, (818) 709-6900. Fax: (818) 341-5514. Pres.: Billy Ray Hearn; Sr. Vice Pres./Mktg.: Bill Hearn; Vice Pres./A & R: Peter York; Vice Pres./Sales: Danny McGuffey; Nat'l Promos. Coord.: Jenny Lockwald.
Branch(es): 54 Music Sq., East, Suite 306, Nashville, TN, 37203, (615) 248-6800. Fax: (615) 255-3410. Gen. Mgr./Vice Pres., A&R: Peter York. (CD-Manufacturer/Distributor)
Label(s): (Owned) Meadowlark, Sparrow; (Licensed) Ark, Birdwing, Integrity's Hosanna Music, Pretty Good, Star Song.
Int'l Reps.: Alpha & Omega (Brisbane, Australia); Word Records (Richmond, BC, Canada); Concorde (Havelock North, New Zealand); Praise (Quezon City, Philippines); Word U.K. (United Kingdom).
The Special Music Co., 87 Essex St., Hackensack, NJ, 07601, (201) 489-7991. Telex: 133404. Fax: (201) 489-4689. Gen. Mgr.: Richard Greener; Nat'l Sales Mgr.: Michael Cave. (CD-Manufacturer/Distributor)
Label(s): (Owned) Special Music Co.; (Licensed) RCA Camden, CBS Special Products, PolyGram Special Products.
Specialty Records, Inc., 8300 Santa Monica Blvd., Los Angeles, CA, 90069, (213) 656-7711. Pres.: Arthur N. Rupe; Vice Pres., Sales: Joseph L. Mattia; Acct. Dir.: Janet Y. Reiger.
Label(s): (Owned) specialty.
Specs, (See Gusman Co.).
Phil Spector Int'l, 686 S. Arroyo Pkwy., Pasadena, CA, 91505, (818) 846-9900. Business & Legal Affairs: Janis Zavla; Admin. Dir.: Devra Robitaille; A & R Dir. & Pub.: George Esposito. (CD-Manufacturer/Distributor)
Label(s): (Owned) Philles Records, Warner/Spector Records.
Spectra Sonic Records, (See Lucifer Records, Inc.).
Spectrum, Inc., PO Box 757, San Carlos, CA, 94070. Pres.: Paul Weaver.
Spectrum Records, 1801 Market St. Suite 1000, 10 Penn Center, Philadelphia, PA, 19103, (215) 655-5765.
Speedo, (See Rykodisc).
Spice of Miami, PO Box 1221, Hollywood, FL, 33022, (305) 458-0287. Pres.: Nestor Torres.
Label(s): (Owned) Spice of Miami.
Spina Music, 2232 Vista Del Mar Pl., Hollywood, CA, 90068, (213) 467-6018. Pres.: Harold Spina; Sec./Treas.: Edith Spina.
Label(s): (Owned) Arc, Argyle.
Spinit, (See Eggplant Records).
Spinn Records, RFD 3, Box 100-N, Stuart, VA, 24171, (703) 694-6128.
Spiral Records & publishing, 50 West 34th St., 12A, New York, NY, 10001, (212) 944-0188.
Spirit Eagle Music, Inc., PO Box 637, Shiprock, NM, 87420, (505) 368-4236. Pres.: Eugene Bayale.
Spirit/Eggplant Records, 3008 Belden, Los Angeles, CA, 90068, (213) 469-2719. A & R/Promo.: Nick Therry; Gen. Mgr./Sales: Bud Mathis.
Spirit Music, Inc., 42 Baker Ave., Lexington, MA, 02173, (617) 861-1625. Pres.: Jonathan S. Goldman; Vice Pres.: Steve Stone; A & R: Marcia Guntzel; Mktg.: Karen Anderson.
Label(s): (Owned) Spirit Music.
US Reps.: New Leaf (Atlanta, GA); Music Design (Milwaukee, WI); Backroads (Corte Madera, CA);Pyramid (Los Angeles, CA); DeVorss (Marina del Ray, CA).
Spirit Records of Nevada, (See Casino Records, Inc.).
Spirit Records, 1818 Lennox Ave., Charlotte, NC, 28203, (704) 375-0654. Pres.: William R. Bradford, III; Vice Pres.: Alexander W. Bell, III; Promos. Vice Pres.: J. Wright Clarkson; Promos. Vice Pres.: Janet Rivas.
Label(s): (Owned) Spirit.
Splinter Arts, 242 Edwin, Saint Louis, MO, 63122, (314) 821-1887. Pres.: Eric Kirshner.
Spokane, (See Kiner Ents.).
Spoken Arts, Inc., 310 North Ave., New Rochelle, NY, 10801, (914) 636-5482. Pres.: Joel Klein; Chrmn.: A. L. Klein.
Label(s): (Owned) Spoken Arts.
Spot Records, PO Box 68, Cooper Station, New York, NY, 10003, (212)254-5517. Pres.: Jason Wilkins.
Spreading Flame, (See Black Diamond Recording Co.).
Spring Records, (See Posse Records, Inc.).
Squawk, (See PolyGram Records, Inc.).
Stack-O-Hits, (See Soundwave Int'l, Inc.).
The Stacy-Lee Label, PO Box 711, Hackensack, NJ, 07601, (201) 488-5211.
Label(s): (Owned) Banana, Inner Circle, Joy, Lions Den, Lotus, Lybra, Riot.
Staff Records, PO Box 3703, Northridge, CA, 91323, (818) 988-3560. Pres.: Phil Bernie.
W.C. Staley & Assoc., PO Box 5712, High Piont, NC, 27262.
Standy Records, Inc., 760 Blandina St., Utica, NY, 13501. Pres./Mktg.: Stanley Markowski; Sales: Joyce Markowski; Promo.: Robert Clark; A & R: Andy Cittadino.
Label(s): (Owned) Kama Records, Standy Records; (Licensed) Mayham Collegiate, ARRC.
Stanyon Record Co., PO Box 2783, Hollywood, CA, 90028, (213) 657-7311. Owner: Rod McKuen; Pres./Gen. Mgr.: Wade Alexander.
Label(s): (Owned) April River, Discus, New Gramaphone, Stanyan.

World Radio History

Star, (See Century Records, Inc.; Nat'l Music Ents.).
Star City, (See The Rose Hill Group, Inc.).
Star Image, (See Starworld Corp.).
Star Jazz Records, Inc., 1048 Southwest 49th Terrace, Plantation, FL, 33317, (305) 581-4310.
Label(s): (Owned) Mudflap, Star Jazz.
Star Song, (See The Sparrow Corp.).
Star Song, a div. of Jubilee Communications, Inc., 12929 Gulf Freeway, Suite 201, Houston, TX, 77034, (713) 484-5505. Chairman of the Board: Wayne Donowko; Pres./Dir. of A & R: Darrell Harris; Mktg. Dir.: Tom Thigpen; Radio Promos.: Frank Black; Admin. Asst.: Janet Harris. (CD-Manufacturer/Distributor)
Label(s): (Owned) Star Song; (Licensed) Turn.
US Reps.: Word, Inc. (Waco, TX).
Star Songs Records, 2460 Spring Lake Dr., Marietta, GA, 30062, (206) 253-4943.

Starborn Records Int'l,

3884 Franklin Ave., Los Angeles, CA, 90027, (213) 662-3121. Cable: AMERITRADE. Pres./Exec. Producer: Brian Ross; Vice Pres/A & R: Ian Anthony Ross; Legal Counsel: Walter E. Hurst; Vice Pres. Int'l Lic./Pub.: Didi Anthony. (CD-Manufacturer/Distributor)
Label(s): (Owned) Starborn.

Starday, (See Gusto Records, Inc.; Jalyn Recording Co./Nashville Bluegrass Records).
Stardust, (See Sea Cruise Prodns.).
Starflite, (See Music Ents./Crazy Cajun Records).
Stargem Record, Inc., 43 Music Square East, Nashville, TN, 37203, (615) 244-1025. Pres.: Wayne Hodge. (CD-Manufacturer/Distributor)
Label(s): (Owned) Kristal Int'l, Pyramid, Stargem, Timestar.
Starglo Records, (See Heritage Singers (Gospel Heritage Foundation).
Stark Records & Tape Co., 628 S. South St., Mount Airy, NC, 27030, (919) 786-2865. Pres., A & R: Paul E. Johnson; Mktg., Sales & Promos.: Gertrude B. Johnson.
Label(s): (Owned) Blue Jay, Blue Ridge, Hello, Kay, Pilot, Songcraft, Southcoast, Stark, Colonial, Joy, Sugarbear; (Licensed) Broadcast, Granite, Stokes.
Starline Records, 316 Dominguez, Palkm Springs, CA, 92262, (619) 327-7947. Contact: Jon Kodi.
Label(s): (Owned) Starline.
Starlite, 595 Rockland St., Westbury, NY, 11590, (516) 334-7004. Pres.: Fred Lockhart.
Label(s): (Owned) Starlite.
Starman Records, PO Box 20604, Sacramento, CA, 95820, (916) 395-4733. Pres.: Almerritt V. Covington; Vice Pres.: Marsha A. Covington; Admin. Asst.: Diana L. Curry; Promotion-Canada: Remy Demers. (CD-Manufacturer)
Label(s): (Owned) Starman Records.
Starr Record Co., PO Box 1, Florida, NY, 10921, (914) 651-4266. Pres.: James Sturr; Vice Pres.: Edward Kosior. (CD-Manufacturer/Distributor)
The Stars Are Matter, (See Hummingbird Recording Co., Inc.).
Starstream Communications Group, 800 Wilcrest, #210, Houston, TX, 77042, (713) 781-0781. Pres.: Gary Firth; A & R: Gene Tognacci; Black A & R: Diane Linn.
Label(s): (Owned) Starstream, Showdown.
Startime Records, PO Box 643, La Quinta, CA, 92253. Pres.: Fred Rice; Gen. Mgr.: Robert Rice.
Label(s): (Owned) Hook, Startime, Western Americana, Yo-Yo.
Starving Missle Records, (See The Only Label In The World).
Starway Records, 8500 Melrose Ave., Suite 212, Los Angeles, CA, 91344, (213) 659-3332. Telex: 6975580 ATWM UW. Fax: (213) 659-2208. Pres.: Guy E. Beatty; Exec. Vice Pres.: Robert B. Weiss.
Branch(es): 636 Nathan Rd. Bank Centre, 8th Fl., Kowloon, Hong Kong, (3) 780-7811, Managing Dir.: Raymond Ng. 98, Glebe Point Rd., Glebe, Sydney, NSW, 2037, Australia, (02) 692-9399, Managing Dir.: Kevin Jacobsen. (CD-Manufacturer/Distributor)
Label(s): (Owned) Starway.
US Reps.: TBA Rec. (Studio City, CA);.
Int'l Reps.: RCA, BMG, Sydney (Australia); Merit Music (Hong Kong); Soundland (Israel); Chiang Huat (Malaysia); Chiang Huat (Singapore); Merit Music (Taiwan); Celestial Music (Thailand); RCA, BMG (New Zealand).
Starwest Records, 5710 Ocean Beach, Longview, WA, 98632, (206) 577-6558.
Starworld Corp., PO Box 22653, Nashville, TN, 37202, (615) 822-6119. Pres., CEO: David W. Mathes; Vice Pres. & Sales Dir.: Sam Lewis; Sec.: DeAnna Mathes. (CD-Manufacturer/Distributor)
Label(s): (Owned) Heirborn, Star Image, Rising Star.
Stash Records, 611 Broadway, Suite 411, New York, NY, 10012, (212) 477-6277. Pres.: Bernard Brightman; Vice Pres.: Will Friedwald; Vice Pres.: Dick Ables; Vice Pres. Mktg.: Natasha Brightman.
Branch(es): PO Box 427A, Margaretville, NY, 12455, (914) 586-2435. (CD-Manufacturer/Distributor)
Label(s): (Licensed) Jass Records.
US Reps.: Action (Cleveland,OH), City Hall (San Rafael, CA), Harbor Export (Liberty, NY), House (Olathe, KS), Ricman Bros. (Pennsville, NJ), Rounder (Cambridge, MA).
Int'l Reps.: Medea (France), Larrikin (Australia), Ariola (Germany).
Statiras Record Co., 1304 Fletcher Rd., Tifton, GA, 31794, (912) 382-6257. Pres.: Gus P. Statiras; Vice Pres.: Perry G. Statiras; Vice Pres.: Glen T. Statiras; Sec./Treas.: Genelle Statiras. (CD-Manufacturer/Distributor)
Label(s): (Owned) Laser.
US Reps.: Rounder Records (Cambridge, MA); City Hall Records (San Rafael, CA); Northcountry Dist. (Redwood, NY).
Statue Records Group, 2810 McBain St., Redondo Beach, CA, 90278, (213) 542-7944. Dir. A & R: Daryl Cooke; Nat'l Promo.: Kiki Moretti; Opns. Vice Pres.: Chris Stevens; Staff Producer: Lannie Napier; Pres.: Geoff England. (CD-Manufacturer/Distributor)
Label(s): (Owned) Statue.
Stax, (See Fantasy, Inc.).
Stecker Communications, PO Box 10581, Denver, CO, 80210, (303) 756-2726.
Label(s): (Owned) Stecker.
Steeltown, (See Supergold Prodns.).
SteepleChase Prodns., Inc., 3943 W. Lawrence Ave., Chicago, IL, 60625, (312) 463-6147. Pres.: Nila Winther; Vice Pres., Sales & Mktg.: Peter Crawford. (CD-Manufacturer/Distributor)
Label(s): (Owned) Steeple Chase; (Licensed) Matrix.
US Reps.: Rounder (Cambridge, MA); Ballard Imports (Berkeley, CA); TANT (Montague, MI); North Country (Redwood, NY); Mill City (Minneapolis, MN); House Dist. (Kansas City, MO); Action Dist. (Cleveland, OH).
Int'l Reps.: Festival Records (British Columbia); Trend (Ontario).
Stepping Stone Records, 91 Nahant St., Waklefield, MA, 01880, (617) 245-7037, (617) 245-8138.
Stereo Fidelity, (See Alshire Int'l, Inc.).
Stet Records, (See DRG Records, Inc.).
Steven Star, (See SQN Entertainment).
Stichting Popmuziek, (See Modern World Music).
Stinson Records, PO Box 3415, Granada Hills, CA, 91344, (818) 709-3640. Fax: (818) 709-7722. Pres.: Jack M. Kall. (CD-Manufacturer/Distributor)
Label(s): (Owned) Stinson.
Stokes, (See Stark Records & Tape Co.).
Straight Ahead Records, (See Ritesonian Music Prodns., Inc.).
Strata-East Records, Inc., PO Box 36 GCS, New York, NY, 10163, Chief Officer: Charles Tolliver; Chief Officer: Stanley Cowell. (CD-Manufacturer/Distributor)
Label(s): (Owned) Strata-East.
Strate-8, (See Fortune Records).
Street Beat, (See Vista Sounds).
Street Face Agency, (See Bryden Record Prodns.).
Street Talk Records, 6364 Santa Monica Blvd., Los Angeles, CA, 90038, (213) 466-3100. Pres.: Louis Drozen; Vice Pres.: Ben Weisman; Exec. Admin.: Shelby Meadows Ashford; Dir., Sales: Howard Alperin.
Label(s): (Owned) Street Talk.
Streetlight Records, 124 West 60th St., Suite 12C, New York, NY, 10023, (212) 315-5790. Vice Pres. A & R: Bobby Joe Watson.
Label(s): (Owned) Streetlight Records.
Streke, (See Periscope Record Co.).
Striped Horse Records, Inc., 1040 N. Las Palmas, Los Angeles, CA, 90038, (213) 461-8631. Telex: 188083. Chrmn.: Carlo Nasi; Pres.: Barney Ales; Mktg. Vice Pres.: Mike Lushka; Promo. Vice Pres.: Don Carter; Label Mgr.: Janet Lee Stoakley. (CD-Manufacturer)
Label(s): (Owned) Striped Horse.
US Reps.: Malverne Dist. (Long Island City, NY); Schwartz Bros. (Lanham, MD); Motor City Music (Detroit, MI); M. S. Dist. (Elk Grove Village, IL); Big State (Dallas, TX); Jem Records West (Roseda, CA).
Int'l Reps.: Data Promo (France); Panarecord Int'l (Holland); Panarecord Dische (Italy); Teldec Schallplatten GmbH (W. Germany).
Strong City Records, (See M-Low Inc.).
The Strugglebaby Recording Co., PO Box 20244, Cincinnati, OH, 45220, (513) 861-1500. Pres.: Stan Hertzman; Vice Pres.: Stan Silverman; A & R: Cassandra Stepp; A & R: Elaine Diehl.
Label(s): (Owned) Strugglebaby.
Strypes, (See King Music Services).
Studio Records, Inc., 5201 Indian Head Way, Oxon Hill, MD, 20745, (301) 839-6567. Pres.: Steven Franko.
Label(s): (Owned) Studio.
US Reps.: Schwartz Bros.
Studio 17, (See Paul Gerry Ents.; Revonah Records).
Studios Borinquen Inc., PO Box 4785, San Juan, PR, 00936, (809) 790-2188. Gen. Mgr.: Raul Aguayo. (CD-Manufacturer/Distributor)
Label(s): (Owned) Borinquen, SB.
Stupid Fresh, (See Scorpgemi Records, Inc.).
Style, (See S. W. & A. Assoc., Inc.).
Success Records Int'l, Inc., PO Box 601473, N. Miami Beach, FL, 33160, (305) 949-4277. Co-Pres.: Steven A. Silvers; Co-Pres.: Michael Sterling.
Suddath Int'l, (See Vandor Motion Pictures, Phonorecords, and Music Pub. Group).
Sueno Publishing Co.-Sueno Records, 480 Lytton St., Troutman, NC, 28166, (704) 528-4843. Vice Pres.: Charles Batts.
Label(s): (Owned) Sueno Records, Moose Records.
Suffalk Mktg., 155 E. Main St., Smithtown, NY, 11787, (516) 979-0100.
Sugar Hill Records, PO Box 4040, Duke Station, Durham, NC, 27706, (919) 489-4349. Fax: (919) 489-6080. Pres.: Barry Poss; Dir. Mktg. & Sales: Penny Parsons; Dir. Promos.: Jon Fox; Dir. Opns.: Maura O'Donoghue. (CD-Manufacturer)
Label(s): (Owned) Pamlico Sound, Sugar Hill Records.
US Reps.: Action, Associated, Bayside, (CA), Record Dist.,
House, Music City, Old Fogey, Record Depot, Richman Bros., Rounder, Select-O-Hits, Silo.
Int'l Reps.: ISACAT (France), Amigo (Sweden), B.O.M. (Japan), Bebop (Switzerland), C.M. (England), I.R.D. (Italy), Teldec (Germany), Electric (Canada), Mike's Country (Scotland), Rocade (Norway), Larkin (Australia.
Sugar Soul, (See Otoao Records Co. Int'l Ltd.).
Sugarbear, (See Stark Records & Tape Co.).
Sugarbush, (See Reflection Sound Prodns., Inc.).
Sugarfoot Prodns., PO Box 1065, Joshua Tree, CA, 92252, (619) 366-9539. Pres.: Dewey Dobson; Vice Pres./Prod. Mgr.: Sheila Dobson; European Vice Pres.: Frank Huehes; African Vice Pres.: Bruce MacFarland.
Label(s): (Owned) Baby Doll, Durban, Sugarfoot; (Licensed) Southern Music.
Int'l Reps.: Sugarfoot (Europe); Sugarfoot (Africa).
Sugarscoop, (See Importe/12 Records).
Sugo Classics, (See Sugo Recording Co.).
Sugo JazzAge, (See Sugo Recording Co.).
Sugo Recording Co., PO Box 390604, Mountain View, CA, 94039, (415) 965-1778. Pres.: Stevan Pasero; Vice Pres.: Jeramy Hale; Promos. Dir.: Digeann Cabrell; Dir./Radio Promos.: Scott Kellner; Dir./Sales & Distribution: Molly Hale. (CD-Manufacturer/Distributor)
Label(s): (Owned) Sugo Classics, Sugo JazzAge.
US Reps.: Navarre (Gardena, CA); Rounder (Cambridge, MA); Landmark (Long Island City, NY); Music Design (Milwaukee, WI); Backroads (Corte Madera, CA); Silo (Waterbury, VT); Real to Reel (Sausalito, CA).
Int'l Reps.: Festival (Pyrmont, Australia).
Suicidal, (See Caroline Records, Inc.).
Suite Beat, (See Chameleon Music Group).
Summit, (See C.M.S. Records, Inc.).
Sun, (See Shelby Singleton Ents., Inc.).
Sun Entertainment Corp., 3106 Belmont Blvd., Nashville, TN, 37212, (615) 385-1960. Telex: 3711222. Fax: (615) 385-1964. Chrmn./Pres.: Shelby S. Singleton, Jr.; Exec. Vice Pres.: John A. Singleton; Vice Pres. Sales: Col. Jim Wilson.
Label(s): (Licensed) Plantation, SSS Int'l, Sun.
Int'l Reps.: Charly Records, Ltd. (London, UK); Bellaphon Records (Frankfurt, West Germany); EMI Records (Australia); Sonet Grammofon AB (Sweden).
Sun-Glo Records, Inc., PO Box 557851, Miami, FL, 33255, (305) 262-7300. Pres.: Samuel Solomon, Jr.; Vice Pres. Mktg. & Dist.: Darnell Johnson; Vice Pres. Pub. Rel.: Frank Solomon.
Label(s): (Owned) S & H, Sun-Glo, Tempus.
US Reps.: Florida Rock (Miami, FL).
Sun-Ray Records, 1662 Wyatt Pkwy., Lexington, KY, 40505, (606) 254-7474. Owner/Pres.: James T. Price; A & R: Darrel Burton.
Label(s): (Owned) Sun-Ray, Sky-Vue.
Sunbeam Records, Inc., 13821 Calvert St., Van Nuys, CA, 91401, (818) 994-7791. Pres.: Alan Roberts.
Label(s): (Owned) Sunbean Records, Sountrak Records, Texas Rose Records.
Sunbelt Records, 107 N. State St., Jackson, MS, 39201, (601) 354-0857. Mgr.: Lane Dinkins.
Sunbonnet Records, 3316 Cocoa Dr., Nashville, TN, 37218, (615) 254-8712. Pres. & Gen. Mgr.: Earl L. Lett; A & R: Lamar Lett; Promos. Mgr.: Mattie Swain.
Sundance Records, 907 Baltimore St., Mobile, AL, 36605, (205) 432-1023. Pres.: Antonio Pritchett; Promo./Mktg.: Vernon Clemons; Sales Rep.: Robert Goodwill; Int'l Sales: Nancy Pritchett. (CD-Manufacturer/Distributor)
Label(s): (Licensed) T P.
Sundi, (See Jamie/Guyden Distributing Corp.).
Sunflower Co., 3550 Lilac Ave., Cincinnati, OH, 45208, (513) 321-6626.
Sunny Day Prodns., 1931 Southeast Morrison, Portland, OR, 97214, (501) 238-4525.
Sunrise Communications, 6290 Sunset Blvd., Suite 1026, Hollywood, CA, 90028, (213) 871-1010. Pres.: Robert C. Cotteral; Vice Pres. Mktg.: Dave Peters; Vice Pres. Dist.: Dave Foster; Custom Prod. Mgr.: Kathy McIsaac.
Sunset Records, 1577 Redwood Dr., Harvey, LA, 70058, (504) 367-8501. Pres.: George Leger.
Sunshine Country Records, PO Box 31351, Dallas, TX, 75231, (214) 750-0720. Pres.: Bart Barton; Nat'l Sales: Rusti James.
Sunshine Nat'l Record, 747 10th Ave., New York, NY, 10019, (212) 265-3530. Pres.: Howard Rumack; Vice Pres. & Gen. Mgr.: Pat Moraco; Nat'l Sales Mgr.: Pete Castagne; Sales: Earl Sellers; Nat'l Promo.: Issy Sanchez.
Sunshine Record Promos., 11 Shady Oak Trail, Charlotte, NC, 28210, (704) 554-1162. Pres.: Kelly Montgomery; Vice Pres.: Butch Kelly.
Label(s): (Owned) KAM, Fresh Ave.

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Artists and Artists Relations
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Sunshine Records, a div. of The Sunshine Group, 5533 Sunset Blvd., Hollywood, CA, 90028, (213) 465-5050. Telex: 4995677. Pres./Dir. of A & R: Walter Kahn; Dir. of Publicity: Juliet Carter; Dir. of Mktg.: Gaylynn Baker. (CD-Manufacturer/Distributor)
Label(s): (Owned) Lattitude, Sunshine.

Sunsplash Records, Inc., PO Box 7778, Silver Spring, MD, 20907, (301) 434-3056. Pres.: Howard Rosenthal; Vice Pres. /Promo.: Hap Passman; Vice Pres. /Gen. Mgr.: Gene Rosenthal; Sales: Jon Curlin.

Suntan Records, Inc., PO Box 5135, Parsippany, NJ, 07054, (201) 334-6676. Sales Mgr.: Nina Gqzman. (CD-Distributor)

Suntana Records, (See Jim Pitman Music Prodns.).

Super Seven, (See Doug Moody Prodns., Inc.).

Supergold Prodns., 9016 Wilshire Blvd., Beverly Hills, CA, 90211, (213) 674-7855. Pres.: Ben Brown. (CD-Manufacturer/Distributor)
Label(s): (Owned) Steeltown.

Supertronics Record Co., 56 Court St., Brooklyn, NY, 11201, (212) 330-0950. Pres.: Dr. Frank Francois; A & R: Barry Yearwood.

Supraphon, (See Apon Record Co., Inc.).

Supreme Record Co., 602 W. Iris Dr., PO Box 150394, Nashville, TN, 37215, (615) 298-3824. Owner: Tom Walls.
Label(s): (Owned) Supreme.

Sure Music & Record Co., Inc., 39 N. Sproul Rd., Broomall, PA, 19008, (215) 356-2996. Pres.: Leonard Rosen; Gen. Mgr.: Stewart Harmon; Prof. Mgr.: Beth Murle.

Sureshot Records, PO Box 8734, Incline Village, NV, 89450, (702) 831-9116. Pres.: Alan Redstone.

Surf City, (See Pop Record Research).

Surfside, (See Hula Records, Inc.).

Surprize Records, Inc., 7231 Mansfield Ave., Philadelphia, PA, 19138, (215) 276-8861. Pres.: William L. Lucas; Vice Pres.: Adele J. Lucas; A & R Dir.: Darryl Lucas; West Coast Opns. Dir.: Mary A. Langie.
Label(s): (Owned) SRI, Surprize.
US Reps.: Unison Promo. Co., Inc. (Sharon Hill, PA).

Survival Records, PO Box 7032, Marietta, GA, 30065, (404) 436-8631. Pres.: Jeff Higgins.
US Reps.: Important Record Dist. (Hollis, NY); City Hall (S an Rafeal, CA).
Int'l Reps.: Stamp Rec (West Germany).

Survivor Records/Dream-Makers, Inc., 880 Front St., Suite 661, Lahaina, Maui, HI, 96761, (808) 661-5151. Chairman of Board: Jason W. Schwartz; Pres.: Jack Warren; Dir./Entertainment Div.: Jack Reynolds.
Branch(es): 349 S. Lafayette Pk. Pl., Suite 323, Los Angeles, CA, 90057, Dir./A & R: Greta Warren. (CD-Manufacturer/Distributor)
Label(s): (Owned) Hit, Maui Music, Revelation, Survivor.
US Reps.: USA Entertainment (Maui, HI).

Susan, (See Rock-A-Nash-Billy Records).

Susden, (See Terock Records).

Sussanah, (See Dee-Bee Recording).

Sutra, (See Roulette Records, Inc.).

Svenskdisk, (See Lindbergh Records).

Swak, (See Tracy Sands Music & Sales).

Swallow, (See Flat Town Music Co.).

Swallowtail Records, PO Box 843, Ittaca. NY, 14850, (602) 844-4535. Owner & Pres.: Phil Shapiro.

Sweet Tooth, (See Candy Records).

Sweetsong Records, PO Box 2041, Parkersburg, WV, 26101, (304) 428-7773. Owner: Roger L. Hoover; Mktg.: Dave Fore; Promo./Sales: Windy Winn.

Swing Records, (See DRG Records, Inc.).

Sylvania, (See Random Ents., Inc.).

Symbol, (See Eagle Int'l Records).

Synergy Entertainment Corp., PO Box 8786, New Haven, CT, 06532, (203) 624-0362. Pres.: Lenore Troia; Vice Pres.: Catherine Grier; Prodns. Coord.: Paula Harper.
Branch(es): Box 129, Key West, FL, 33040, (305) 294-6186,Contact: Paula Harper.
Label(s): (Owned) Synergy Records.

Synthicide, (See Enigma Entertainment Corp.).

Syntonic Research Inc., 175 Fifth Ave., New York, NY, 10010, (212) 517-8038. CEO: I. S. Teibel; Sales Vice Pres.: Michael Kron; Vice Pres. Administration: Russell Aarons; Sales Mgr.: R. Gallo. (CD-Manufacturer/Distributor)
Label(s): (Owned) Environments.
US Reps.: Atlantic Recording/WEA (New York, NY); Backroads Dist. (Madera, CA); DeVorss & Co. (Marina Del Ray, CA); Global Pacific (Sonoma, CA); New Leaf Dist. (Atlanta, GA).
Int'l Reps.: Fonix Musik (Arhus, Denmark).

Sypress, (See A & M Records).

T

TBA Records, 11026 Ventura Blvd., Suite #2, Studio City, CA, 91604, (213) 877-5106. Fax: (818) 850 6520. Pres.: Don Mupo; VP/Dir. Promo. & Mktg.: Don Graham; VP/Dir. Bus. Affairs: Jennifer Bensi. (CD-Manufacturer)
Label(s): (Owned) TBA, Tall Tree.
US Reps.: Malverne Dist. (Long Island, NY); Navarre Corp. (Gardenia, CA); Big State (Dallas, TX); Gemini (Norcross, GA); Action Music Sales (Cleveland, OH); Navarre Corp. (Brooklyn Park, MN); Select-O-Hits (Memphis, TN); Universal (Philadelphia, PA); Navarre Corp. (Chicago, IL).

TBS, (See CDE Records & Tapes).

T. C., (See Ralph L. Seltzer).

TCB, (See Rob-Lee Music).

T H Records & Tapes, Inc., 10124 Northwest 80th Ave., Hialeah Gardens, FL, 33016, (305) 558-2722. Cable: THUSA. Telex: 6811540. Gen. Mgr.: Antonio Moreno, Jr.
Branch(es): 202 Braniff, San Antonio, TX, 78216, (512) 342-9574, Box 1884, Hato Rey, PR, (809) 754-6623,
Label(s): (Owned) Top Hits (T H); (Licensed) F M, Dicesa.

TJ Records, PO Box 8443, Stanford, CA, 94309, (415) 327-9094. Mgr.: Tom Boyd; Sales Dir.: Collin Robert. (CD-Distributor)
Label(s): (Owned) TJ, Gracey.
US Reps.: TJ Assoc. (Palo Alto, CA).

TLO, (See Airwave Records).

TMC Prodns., PO Box 12353, San Antonio, TX, 78712, (512) 735-3322. Prof. Mgr.: Joe Scates.

TMG, (See Playback Records).

T.M. Int'l Records, PO Box 1341, Milwaukee, WI, 53201, (414) 873-3347. (CD-Manufacturer/Distributor)
Label(s): (Licensed) T. M. Int'l Recods.
US Reps.: T.M. Int'l Music Pub. and Record Co. (Milwaukee, WI).

TNA Records, Inc., 10 George St., Wallingford, CT, 06492, (203) 269-4465, (203) 265-0010. E-Mail: Cavalier US. Pres.: Thomas Cavalier; Vice Pres./Treas.: Edyth Mercier; Sec.: Richard Robinson; Vice Pres.: Rudolf Szlavi.
Label(s): (Owned) TNA, Poison Ring, Big Sound.

TNT Records & Tapes, Inc., 150 Broad Hollow Rd., Suite 109, Melville, NY, 11747, (516) 883-6363. Pres.: Max P. Cowal; Vice Pres.: Gary Turnier.

TRC Corp., 5761 Park Plaza Ct., Indianapolis, IN, 46220, (317) 845-1980. Board Chrmn.: Michael Schatzlein; Pres.: Gary Schatzlein; VP Broadcast Promo. Dir.: Michael Bryant; Chief Eng.: Andrew Symons; Eng.: Jeff Gardner.

TRF Music, Inc., 40 East 49th St., New York, NY, 10017, (212) 753-3234. Pres.: Michael Nurko. (CD-Manufacturer/Distributor)
Label(s): (Owned) TRF; (Licensed) Tele Music, Black Rock, Chappell, Monparnasse (MP 2000), Bosworth (BRM), Voyage.

TSM Records, Inc., 10443 Stonebank, Bellflower, CA, 90706, (213) 867-4914. Pres.: Norm Calvin; Vice Pres.: Beverly Calvin; Vice Pres.: J. R. Edmons; Gen. Mgr.: O. L. Heymon; Promo. & Prodn. Mgr.: Steve Jackson.
Label(s): (Owned) TSM.

TSOP, (See Philadelphia Int'l Records).

TSR Records, 8335 Sunset Blvd., Los Angeles, CA, 90069, (213) 656-0970. Telex: (510) 600-4549. Pres.: Tom Hayden. (CD-Manufacturer/Distributor)
Label(s): (Owned) TSR, Baja; (Licensed) Damabi, Stanza.
US Reps.: Landmark (Long Island City, NY); City Hall (San Rafael, CA); JFL (Miami, FL); JDC (San Pedro, CA); Navarre (Minneapolis, MN); Universal (Philadelphia, PA); Great Bay (Baltimore, MD), and others.

T/S Records, 7507 Halldale Ave., Los Angeles, CA, 90047, (213) 752-8410. Exec. Pres.: Wilmer J. Turner, III; Exec. Vice Pres.: Theodore W. Shephard; Chief Exec. of Pub. Rel.: Sandra L. Johnson.

TJB, (See Varuleven Records Int'l).

TVA Records, (See Lucifer Records, Inc.).

Taino, (See Otoao Records Co. Int'l Ltd.).

Take Home Tunes, (See Original Cast Records).

Take Home Tunes! Record Co., PO Box 10051, Beverly Hills, CA, 90213, (818) 761-2646. Exec. Prod.: Doris Chu; Prod.: Doris Yeko.

Take-Over, (See Jam-Power, Inc.).

Takoma, (See Allegiance Records Ltd.).

Talking Bookworm Book Cassette, (See Caedmon).

Talpro, (See Musicor Records).

Tamara, (See American Music Corp. (A.M.I. Records).

Tambur, 29 Derby Ave., Cedarhurst, NY, 11516, (516) 295-2290. Pres.: Velvel Pasternak; Vice Pres.: Goldie Pasternak.

Tar Heel Ents., 5 Aldom Cir., West Caldwell, NJ, 07006, Owner: Tar Heel Pete.
Label(s): (Owned) Deadwood, Dynamite, Tar Heel.
US Reps.: Penguin Ents. (Groton Long Point, CT).

Target, (See Alvera Record & Music Publishing).

Target Records, 308 Munger Ln., Bethlaham, CT, 06751, (203) 266-7411. Pres.: Paul Hotchkiss.
Label(s): (Owned) Target, Reo Kastle.

Tarsuah, (See S.W.E.A. Assoc., Inc.).

Tawas Records, 3515 Clovertree Ln., Flint, MI, 48532, (313) 767-4400. Pres.: Harry F. Chestler; Vice Pres.: William Groff; Gen. Mgr.: Dennis Braun; Prof. Mgr.: Cindy Braun. (CD-Manufacturer/Distributor)
Label(s): (Owned) Tawas.

Creed Taylor, Inc., PO Box 705, Old Chelsea Station, New York, NY, 10113, (212) 674-1111. Board Chrmn.: Creed Taylor.

Mick Taylor Music, 150 Fifth Ave, 1103, New York, NY, 10011, (212) 691-5630. Telex: 226000 JLAW. Fax: (212) 260-1607. Pres.: Mick Taylor.

Techno Hop, (See Macola Record Co., Inc.).

Techno Kut, (See Macola Record Co., Inc.).

Tel-E-Vue, (See Paul Gerry Ents.).

Tel-E-Vue, (See Revonah Records).

Telarc Int'l Corp., 23307 Commerce Park Rd., Cleveland, OH, 44122, (216) 464-2313. Fax: (216) 464-4108. Chrmn./CEO: Jack Renner; Pres.: Robert Woods. (CD-Manufacturer/Distributor)
Label(s): (Owned) Telarc.

Telemark Dance Records, PO Box 55, McLean, VA, 22101, (703) 356-9113. Pres.: Richard S. Mason.
Label(s): (Owned) Telemark; (Licensed) Mr. Sydney Thompson, Dansan.

Telesis, (See Eagle Records, Inc.).

Teleson-America, 62 Fairfax St., Somerville, MA, 02144, (617) 776-2146. Dir.: Kenneth Starr.
Label(s): (Licensed) Grand Orgue, Kudlicki, Motette-Ursina, Solist.

Tempe, (See Kiderian Records Group).

Tempre Records, Inc., 1835 Chestnut St., Philadelphia, PA, 19103, (215) 787-7000.

Tempus, (See Sun-Glo Records, Inc.).

Tender Heart Records, 7131 Owensmouth Ave., Suite 77A, Canoga Park, CA, 91303, (818) 361-3151. Owner: Robert Alexanian.

Tenn. Country Boy, (See Glolite Ents.).

Tennessee Folklore Society, MTSU, Box 201, Murfreesboro, TN, 37132, (615) 898-2576. Dir.: Charles Wolfe; Assoc. Dir.: Richard Blaustein; A & R Dir.: Bob Fulcher; Musical Dir.: Lepingwell Freeze.
US Reps.: Record Depot (Floyd, VA); Down Home Music (El Cerrito, CA).

Teresa Gramophone Co. Ltd., 1414 Ave. of the Americas, 6th floor, New York, NY, 10019, (212) 759-5565. Pres.: Robert Thiele; Dir. of Mktg./Opns.: Budd Hellawell.
Label(s): (Owned) Doctor Jazz, Signature.

Terock Records, PO Box 4740, Nashville, TN, 37216. Pres.: Wade Curtiss; Gen. Mgr.: D. Derwald; Sec.: S. D. Neal.
Label(s): (Owned) Curtiss, Denco, Rhythm, Rock-A-Nash-Billy, Susden, Terock.

Terry's, (See Varulven Records Int'l).

Testament, (See Origin Jazz Library).

Tex Mex, (See Country Music Int'l).

Texas Crude Records, 1107 Music Ln., Austin, TX, 78704, (512) 440-1976. Pres.: Bobby Lockhart; A & R: Tommy Hill; Gen. Mgr.: Jane Quisenberry.
Label(s): (Owned) Texas Crude, Harvest.

Texas Records (Div. of Don Schater Promos.), PO Box 57291, Dallas, TX, 75207, (214) 339-5891. Pres.: Don Schater; Vice Pres./A & R: Rob Dixon.

Texas Rose, (See Sunbeam Records, Inc.).

Theresa Records, 800 Arlington, Berkeley, CA, 94707, (415) 524-4908. Pres.: Dr. Allen G. Pittman; Co-Owner: B. Kazuko Ishida. (CD-Distributor)
US Reps.: Train Mgmt. (Oakland, CA).
Int'l Reps.: Bellaphon (West Germany); Crown Records (Japan).

Third Ear Music Collection, 88 St. Francis St., Newark, NJ, 07105, (201) 344-4214. Telex: (710) 995-4738. Fax: (201) 344-0465. Sr. Vice Pres. Product: Joseph M. Porrello; Sr. Vice Pres. Sales: Shelly Rudin.
Label(s): (Owned) Compose, Connection, Parade.

Third Story Records, Inc., 5120 Walnut St., Philadelphia, PA, 19139, (215) 747-1201. Pres.: John Wicks; Vice Pres.: Scott Hernog; Sales Dir.: Rod Burton; Promo. Dir.: Risa Vetri. (CD-Manufacturer/Distributor)
Label(s): (Owned) Third Story.

Third Street Jazz & Rock, Inc., 10 North 3rd St., Philadelphia, PA, 19106, (215) 627-3366. Pres.: Jerry Gordon.

Third World, (See Dee Joy Recording Corp./Co.).

37 Records, Inc., PO Box 34, East Irvine, CA, 92650, (714) 891-0258. Fax: (714) 897-4613. Pres.: Steven M. McClintock; Vice Pres./A & R: Tim James; Mgr.: Valerie Raedel; Promos.: Catherine Enny. (CD-Distributor)

This-Is-It, (See Sid Kleiner Music Ents., Inc.).

Thomas, (See RCI Records, Inc.).

Thoroughbred Records, 6503 Wolfcreek, Austin, TX, 78749, (512) 288-3370. Owner/Mgr.: Rex T. Sherry.
Label(s): (Owned) Thoroughbred.

Thrash, (See Doug Moody Prodns., Inc.).

3 C, (See Continental Communications Corp.).

3 G's Industries Inc., 6016 Troost, Kansas City, MO, 64110, (816) 361-8455. Pres.: Eugene Gold; A & R Vice Pres.: Chris King; Promo. Vice Pres.: Ken Searcy; A & R Dir.: Jeff Lucas.
Label(s): (Owned) Chris C's, Cory, NMI, 3 G's.

3-J Records, HC Rt. 62, Box 62A, Pottersville, MO, 65790.

Thumbs-Up-Records, Inc., 3343 NW 68 Ct., Ft. Lauderdale, FL, 33309, (305) 972-0066. Pres.: Stuart M. Cox; Vice Pres.: Robert Gonzales; Sec/Treas.: Francine Priddy.
Label(s): (Owned) Thumbs-Up.

Thunder, (See Philadelphia Int'l Records).

Tiare Tahiti, (See Criterion Music Corp.).

Tiki Ents., Inc., 195 South 26th St., San Jose, CA, 95116, (408) 286-9840. Pres.: Gradie O'Neal; Prodn. Mgr.: Jeannine O'Neal. (CD-Manufacturer/Distributor)
Label(s): (Owned) Chance, Janell, Rowena.

Time-Life Music, 777 Duke St., Alexandria, VA, 22314, (703) 838-7454. Telex: 899-162. Pres.: Paul R. Stewart; Exec. Producer: Douglas Graham; Dir. Business Affairs: Jerry Rendich; Dir. of Mktg.: Marla Hoskins; Dir. of Finance: Richard Scheiner.

Timeless Entertainment Corp., 3 Eastshore, Irvine, CA, 92714, (714) 552-5231. Pres.: Francine Rae; Vice Pres./Gen. Mgr.: Fred Bailin; Artist Rel.: Marci Lynn; Product Mgr.: Seth Joseph. (CD-Manufacturer/

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Distributor)
Label(s): (Owned) Goldisc, Perfect.

Timestar, (See Stargem Records, Inc.).

Tin Pan Apple, (See PolyGram Records, Inc.).

Rik Tinory Prodns., 180 Pond st., Cohasset, MA, 02025, (617) 383-9494. Pres.: Rik Tinory; Vice Pres.: Richard F. Tinory, Jr.; Artist Relations: Claire Babcock; Graphics/Photo Dept.: Lisa Tinory; Promo.: Laurel Tinory.
Label(s): (Owned) RTP Int'l, Sequel Records, Old Boston Records.

Titan Records, 515 E. Racquet Club Rd., Palm Springs, FL, 92262, (619) 327-9216. Owner & Gen. Mgr.: George R. Brown.
Label(s): (Owned) Tri-Disc, Marc, Demon, Valor.

Toboga, (See Guajiro Records, Inc.).

Toddlin' Town Recording Studio, 1304 North Broadway, Melrose Park, IL, 60160, (312) 865-7749. Owner/Producer: Dan DePirro Jr; Arranger: Kevin Simon; Asst.: Frank Dellegge.
Label(s): (Owned) Modern Wig Music, Cheetah Club.

Tokyu, (See J/L Entertainment Group).

Toledo, (See LaMaste' Corp.).

Toll Free, (See CDE Records & Tapes).

Tom Thumb Music (Div. of Rhythms Prodns.), PO Box 34485, Los Angeles, CA, 90034, (213) 836-4678. Pres.: R. S. White; Exec. Producer: David O. White; Gen. Mgr.: Marjory W. Gandelman.
Label(s): (Owned) Rhythms Prodns., Tom Thumb.

Toma Hawk Discs, (See Orleans Records).

Tomco, (See California Int'l, Inc.).

Tommy Boy Music, Inc.

1747 First Ave., New York, NY, 10128, (212) 722-2211. Telex: 6971684 FUNK. Fax: (212) 289-3708. CEO: Tom Silverman; Pres.: Monica Lynch; Nat'l Sales Dir.: Steve Knutson; Nat'l Promo. Dir.: Ed Strickland; Dir. of Business Affairs: Larry Stanley. (CD-Distributor)
Label(s): (Owned) Tommy Boy, Body Rock.
Int'l Reps.: A & M Breakout, London Records (United Kingdom); BCM Records (West Germany); Boudisque Records (The Netherlands); CBS/Sony (Japan).

Tomorrow River Music, PO Box 165, Madison, WI, 53701, (608) 423-3095. Pres.: Robbie Clement.
US Reps.: Silo, Inc. (Waterbury, CT); Tomorrow River Music Distributor (Madison, WI).

Rick Tonory, (See RTP Int'l).

Top & Bottom, (See Jamie/Guyden Distributing Corp.).

Top 'N Bottom, (See Quinto Prodns./Records).

Top Ranking, (See Kenyan Entertainment Corp.).

Top-Star, (See Sid Kleiner Music Ents., Inc.).

Top's Records, 9015 Owensmouth Ave., Suite 106, Canoga Park, CA, 91304, (818) 341-0454. Owner: Gary Revel; Pres.: Jud Phillips, Jr.

Torchlite, (See Tracy Sands Music Sales).

Tornado, (See Twister Records).

Toronto, (See Terock Records).

Tot, (See Gramophone Records).

Total, (See Holborne Dist. Co., Ltd.).

Totem, (See Kiner Ents.).

Tou-Sea, (See Gumbo Int'l, Inc.).

Touchstone, (See Walt Disney Records).

Town Crier Recordings, 205 West 89th St., New York, NY, 10024, (212) 362-6580. Pres.: Claudia Marx. (CD-Manufacturer/Distributor)
Label(s): (Owned) Town Crier.

TownHall Records, PO Box 5332, Santa Barbara, CA, 93150, (805) 969-4744. Telex: 658343. Owner: Lincoln Mayorga; Mgr.: Linda Jones.
Label(s): (Owned) TownHall.
US Reps.: Records Ltd. (Los Angeles, CA).

Toy Records, PO Box 219, New York, NY, 10101, (212) 695-6995. Pres./Owner: Lawrence Lucie; Sec.: Susan Lenore King.
Label(s): (Owned) Toy.

Track Record Co., 315 Terry Ave., North, Seattle, WA, 98109, (206) 223-7664. Fax: (206) 223-0839. Pres.: Chip Wilson; Vice Pres. Bus. Affairs: William K. Angle; Vice Pres. Promo./Mktg.: Larry Harris. (CD-Manufacturer/Distributor)
Label(s): (Owned) Track.
US Reps.: Action (Cleveland, OH); Big State (Dallas, TX); California Rec. Dist. (San Fernado, CA); Landmark (Atlanta, GA); Malverne (Long Island, NY); M.S. Dist. (Elk Grove Village, IL); Associcated Dist. (Phoenix, AZ); Select-O-Hits (Memphis, TN).
Int'l Reps.: Trend Records (Canada).

Track Records, 2807 Azalea Pl., Nashville, TN, 37204, (615) 383-8696. Pres.: Buzz Carson; Vice Pres.: Richard E. Carpenter.

Tracks Records c/o Southern Writers Group USA, 2804 Azalea Pl., Nashville, TN, 37204, (615) 383-8682. Pres.: James E. Cason; Prof. Mgr.: Richard E. Carpenter; Vice Pres. Admin.: Carol Lindsey; Dir. of Writer Relations: Carol Phillips.
Label(s): (Owned) Tracks.

Tractor Records, PO Box 2147, Sioux City, IA, 51104, Dir./A & R: "Morrie" Miller.
Label(s): (Owned) Tractor.

Tradition, (See Everest Record Group).

Traditional Records, PO Box 8, Hwy 32, Cosby, TN, 37722, (615) 487-5543. Pres.: Jean Schilling; Vice Pres.: Lee Schilling. (CD-Distributor)
Label(s): (Owned) Traditional.

Transaction Music, 225 E. 57th St., New York, NY, 10022, (212) 838-2590. Telex: 421943.

Transcity Records, 765 Bennaville, Birmingham, AL, 48009, (313) 540-4532. Pres.: Scott Forman; Vice Pres.: Al Ferszt.

Transworld, (See Bernstein Corp.).

Travel Agency, (See Posh Boy Records).

Trebas Institute, 6602 Sunset Blvd., Hollywood, CA, 90028, (213) 467-6800. Pres.: David P. Leonard.
Branch(es): 1435 Bleury, Suite 301, Montreal, PQ, H3A 2H7, Canada, (514) 845-4141, 290 Nepean St., Ottawa, ON, K1R 5G3, Canada, (613) 232-7104. (CD-Manufacturer)
Label(s): (Owned) Trebas.

Trell, (See Makedwde Records).

Tremor, (See Metro-America Records).

Trend, (See Coast Music).

Trend Assoc., (See Creative Sound Corp.).

Trend Recording & Distributing, PO Box 201, Smyrna, GA, 30081, (404) 432-2454. Pres.: Tom Hodges; Vice Pres.: Richard C. Hodges; Vice Pres.: Frank Brannon; Vice Pres.: Jimmy Moore. (CD-Manufacturer/Distributor)
Label(s): (Owned) British Overseas Airways Music, Stepping Stone, Trend, Trendsetter, Trendside; (Licensed) Bunjak.

Trendsetter, (See Trend Recording & Distributing).

Trendside, (See Trend Recording & Distributing).

Tri-Disc, (See Titan Records).

Tribal Jargon Records, 129 Grasmere St., Newton, MA, 02158, (617) 244-6803. Mgr.: Mr. Tristram Lozaw.
Label(s): (Owned) Tribal Jargon, Skids.
US Reps.: Modern Method (Cambridge, MA).

Tribal, (See Tom Bee Assocs.).

Tribe, (See Music Ents./Crazy Cajun Records).

Tribute, (See Sivatt Record Co.).

Triple Q Records, 555 Broad Hollow Rd., Suite 271, Melville, NY, 11747, (516) 420-0961. Pres.: Thomas V. Melodia; Sec.: Stanley B. Malinowski.

Trix Records, Inc., PO Drawer AB, Rosendale, NY, 12472, (914) 687-9573. Pres.: Peter B. Lowry.
Label(s): (Owned) Ghetto Farms, Trix.

Trolley Car, (See Visions Communication Corp./American Tape Corp.).

Trophy, (See Axbar Records).

Tropical Budda Records, (See "Codiscos" Compania Colombiana de Discos, S. A.).

Tropical Heat, (See Northcott Prodns., Ltd.).

Tropicana Records, PO Box 910, Beverly Hills, CA, 90213, (213) 276-2726. Gen. Mgr.: Oliver Berliner. (CD-Manufacturer)
Label(s): (Owned) Tropicana.

Tru-Gems Records, PO Box 5392, Santa Monica, CA, 90405, Owner: Lee Silver.

Truckers Delight, (See Big Bear Records).

True Friends, (See FXL Records).

Trusty Records, Rt. 1, Box 100, Nebo, KY, 42441, (502) 249-3194. Mgr.: Michael Cain. (CD-Distributor)

Trutone Records, 163 Terrace St., Haworth, NJ, 07641, (201) 385-0940. Pres.: Louis Rowatti; Sec./Treas./Chief Eng.: Carl Rowatti; Bus. Mgr./Adv. Dir.: Adrianne Rowatti; Disk Mastering Eng.: Phil Austin; Disk Mastering Eng.: Steve Robb.

Tuff City Records/Smokin' Records, 1G1 West 54th St., Suite 1203, New York, NY, 10019, (212) 262-0385. Fax: (212) 265-5726. Pres.: Aaron Fuchs.

TuneMaster, (See Westwood Entertainment Group).

Tuneworks Records, Inc., (See Haven Records, Inc.).

Turbo Records, 485 Spruce Ln., East Meadow, NY, 11554, (516) 486-8699. Pres.: Jay Gold; Vice Pres.: Gail Gold; Dir. A & R: Robyn Michelle. (CD-Manufacturer/Distributor)
Label(s): (Owned) Turbo.

Turn, (See Star Song, a div. of Jubilee Communications, Inc.).

Turne Round Prodns., 6470 8th Ave., Grandville, MI, 49418, (616) 457-2172. Pres.: Donald A. Round; A & R: Jay Round; Sales Dir.: Betty Round; Mktg. Mgr.: James A. Round.

Turnstyle, (See LP Ventures, Inc.).

Turquoise Records Inc., PO Box 947, Whitesburg, KY, 41858, (606) 633-0485. Pres.: Pat Martin.
US Reps.: Old Fogey Dist. (Lansing, MI); Tant Ents. (Montague, MI); Record Depot (Floyd, VA); SILO, Inc. (Waterbury, VT; Jean's Dulcimer Shop (Cosby, TN); Folk Craft (Winstead, CT); City Hall (San Rafael, CA)††.
Int'l Reps.: B.O.M. Services Ltd., (Hyogo, Japan); Pooh Yokocho, Inc., (Kyoto, Japan); Bear Family Records (West Germany); Strictly Country Records(The Netherlands); ISCAT Int'l Prod (Angers, France).

Tutch, (See Red Kastle Prodns.).

Tutch Music Publishers/Red Kastle Prodns., PO Box 163, West Redding, CT, 06896, (203) 438-5366. Pres.: Paul Hotchkiss; Vice Pres.: Mike Terry; Sec./Treas.: Anita M. Jove.

Twenty Golden Greats of, (See Bulldog Records).

21 Records, (div. of 21 Entertainment Group, Inc.), PO Box 2321, New York, NY, 10116, (212) 664-7900. Telex: 425705. Pres.: Fred Haayen; Dir. of Opns.: Linda Gaeta. (CD-Distributor)
US Reps.: Atlantic Recording Corp. (New York, NY).
Int'l Reps.: BMG (Canada).

21st Century, (See RCI Records, Inc.).

Twin Tone, (See A & M Records).

Twinn, (See Profile Records, Inc.).

Twist Records, 652 Angelus Pl., Venice, CA, 90291, (213) 306-1116. E-Mail: I.M.C. 2231. Pres.: David Lumian; Vice Pres.: Phil Cramer; Assoc.: Connie O'Donnell. (CD-Manufacturer)
Label(s): (Owned) Twist.
US Reps.: Enigma Records (Culver City, CA).

Twister Records, 9430 Live Oak Pl., #308, Fort Lauderdale, FL, 38324, (305) 472-7757. Mktg. Mgr./Promo.: Andre Kerek; Int'l: E. Kanter; A & R: J. P. Bluestein.
Label(s): (Owned) Twister, Quadraphonic, Tornado.

2-Mac Records, 231 Couch Rd., Senoia, GA, 30276, (404) 599-6935. Pres./Promo./A & R: Joseph J. McTamney; Vice Pres./Mktg./Sales: Philip A. McDaniel.

Tymena Music, 430 Pearce Rd., Pittsburgh, PA, 15234, (412) 341-0991. Pres.: Ty Lemley; Vice Pres.: Tolmena Lemley; Gen. Mgr.: Bud Lemley; Promo.: Al Lemley.

Tyscot, Inc., 3532 N. Keystone Ave., Indianapolis, IN, 46218, (317) 926-6271. Pres.: Dr. Leonard Scott; Sales Dir.: Jovita M. Potts; Promos. Dir.: M. Lamar Campbell.
Label(s): (Owned) Tyscot, Circle City.

U

U.F.O., (See Glolite Ents.).

U K Records, Inc., 315 West 57th St., Suite 3H, New York, NY, 10019, (212) 581-7577.

USA, (See Paula Records).

U.S.A., (See Kiderian Records Group).

USA Music Group, 11712 Moorpark St., Suite 204, Studio City, CA, 91604, (818) 505-0855. Fax: (818) 505-0626. Pres./Mktg.: Martin Braude; Vice Pres./A & R: Leslie Brander. (CD-Manufacturer/Distributor)
Label(s): (Owned) USA.

US Records, 489 Fifth Ave., New York, NY, 10017, (212) 682-8400. Pres.: Victor Benedetto; Gen. Mgr.: Roger Raimond.
Label(s): (Owned) US, Camerica.

UMB, (See Largo Records).

Ultra Records, 5250 Santa Monica Blvd., Suite 211, Hollywood, CA, 90029, (213) 666-9550. Fax: (213) 667-0313. Exec. Vice Pres.: Lila Dauphin; Mktg. Dir.: Cathryn Stone; A & R: Eugene Pidgeon; Int'l Mktg.: Yolie Alci.

Ultragoove, PO Box 838, Orinda, CA, 94563, (415) 254-7600. Chrm. of the Board: Michael Robert Phillips; Pres.: Rex Jones; Exec. Vice Pres.: C. J. Black.
Label(s): (Owned) Ultragroove.

Uncle Sam, (See KMC Records).

Underground, (See Liaison Records).

Underworld, (See Northcott Prodns. Ltd.).

Unicorn-Kanchana, (See Harmonia Mundi, USA).

Unique Jazz, (See Zim Records).

United Performers, Inc., 920 Riverside Dr., New York, NY, 10032, (212) 928-1619. Pres.: Winston Negron; Vice Pres. Sales/Promo.: Cesar Matos.

United Sound Arts, PO Box 477, Long Branch, NJ, 07740, (201) 631-2187. Fax: (201) 870-3340. Pres.: Robert Kimble; Vice Pres.: G. Carol Kimble; Prodn. Vice Pres.: James Kimble.
Label(s): (Owned) Kimbro, S & R.
Int'l Reps.: Nippon Phonogram (Japan).

United World Prodns., PO Box 1078, 3925 Eastlandis Ave., Vineland, NJ, 08360, (609) 696-0943. Pres.: Frank Baldisser; A & R: Greg Giannascoli; Mktg.: Dennis Link.

Unity, (See Art Records Mfg. Co.).

Universal Artist Records, PO Box 1128, College Branch, Madison, TN, 37115, (615) 865-8692. Pres.: Ken Galloway; Vice Pres./A & R: Bobby Rich.

Universal-Athena Records, PO Box 1264, Peoria, IL, 61654, (309) 673-5755. Owner: Jerry Hanlon.
Label(s): (Owned) Universal-Athena.

Universal Management, (See Blackwood Records).

Unlimited Inspiration Records, PO Box 614, Santa Cruz, CA, 95061, (408) 458-3022. Owner: Larry Leeder; Co-Mgr./Bookkeeping: Sue Herzstein. (CD-Manufacturer)
Label(s): (Owned) Unlimited Inspiration.

Unregulated Record Co., Inc., PO Box 81485, Fairbanks, AK, 99708, (907) 456-3419. Pres.: Michael A. States; Vice Pres.: Richard J. Pasillas; A & R: Michael Wedgewood; A & R: Martin Beggs; Sales/Promo.: Randy Reaves.

Up With People, 3103 N. Campbell Ave., Tucson, AZ, 85719, (602) 327-7351. Telex: 00230 666 482 OWP TUC. Pres./Chairman of Board: Blanton Belk; Exec. Vice Pres.: Jim Maclennan; Sr. Vice Pres.: Steve Woods; Sr. Vice Pres.: Dale Penny; Vice Pres., Sched/Merch.: Rick Kleiner.
Branch(es): Inkognitogaten 32, N-0256 Oslo 2, Norway, 47-02-430160. Telex: 0056 72964 OWP N. Contacts: Hans Magnus,Anna Carlberg. Boulevard St. Michel 12, B-1040 Brussels, Belgium, 32-2-763-0368. Telex: 20198 OWP B. Contacts: R. Lokerman, M. Keyser.
Label(s): (Owned) Up With People.

Uproar Records, 10 Jones St., Apt. 4-E, New York, NY, 10014, (212) 255-7408. Contact: Joel Weber.

Upside Records, Inc., 225 Lafayette St., Suite 1109, New York, NY, 10012, (212) 925-9599. Telex: 6714603 Upside.

World Radio History

Pres.: Barry Feldman; Exec. Vice Pres.: George Gilbert; Promos.: John Rosenfelder; Publicity: Elizabeth Bellis.

Upstart Records, 2210 Rapier Blvd., Arlington, TX, 76013, (817) 461-8481. Pres./A & R: Charles Stewart; Chief Eng.: Jerry Abbott.

Upswing Prodns., c/o Jocobson & Colfin, 150 Fifth Ave., 1103, New York, NY, 1001, (212) 691-5630. Cable: TELEXCOM JLAW. Telex: 226000 JLAW. Fax: (212) 260-1607. Vice Pres.: Bruce E. Colfin; Pres.: Martin Steckler.

Urban Rock Records, Inc., 40 West 56th St., New York, NY, 10019, (212) 315-0540. Pres.: Ira Cossin; Promo. Dir.: Arthur Jenkins.
Label(s): (Owned) Urban Rock.

V

VAR Int'l, PO Box 2392, Woburn, MA, 01888, (617) 935-5386. Pres.: Joseph Allen Count; Vice Pres.: Brian Cozait; Pres. of Mktg.: Jimmy Miller; A & R: Bruce Foremke.

VMC, Inc.(Vatwel Music Consultants), 17305 Southwest 88th Ave., Miami, FL, 33157, (305) 235-2722. Pres.: George Tavares; Gen. Mgr.: Roberto Wells.

V. P. Records Distributing Corp., 170-21 Jamaica Ave., Jamaica, NY, 11432, (212) 291-7058. Pres.: Vincent Chin; Vice Pres.: Pat Chin; Mktg. Mgr.: Christopher Chin; Promo.: Vincent Chin, Jr.

VU Records & Bird Prodns., 1946 N. Hudson Ave., Chicago, IL, 60614, (312) 787-6060. Pres. & Producer: Robin McBride.
Label(s): (Owned) VU.

VOX, (See Moss Music Group, Inc.).

Mike Vaccaro Music Services, 3848-A Atlantic Blvd., Suite 4, Long Beach, CA, 90807, (213) 424-4958. Producer: Mike Vaccaro; Producer: Peter Fanelli; Composer: Allen Davis.
Label(s): (Owned) Musique Circle.

Thomas J. Valentino, Inc., 151 West 46th St., New York, NY, 10036, (212) 869-5210. Pres.: Thomas J. Valentino, Jr.; Vice Pres.: Francis T. Valentino. (CD-Manufacturer/Distributor)
Label(s): (Owned) Valentino, Inc., Major.

Valhalla Recording Corp., 60 East 42nd St., Suite 438, New York, NY, 10165, (212) 687-3210. Pres.: Greg Thornwood; Vice Pres.: Irene Kogut; Vice Pres. A & R: Toby Lynn.
Label(s): (Owned) Valhalla.

Valley Records, PO Box 262, Patton, CA, 92369, (818) 331-9437. Pres., Mktg.: Johnny Lopez; Sales/Promo.: Delaine Marie.
Label(s): (Owned) Valley.

Valor, (See Titan Records).

Vandor Motion Pictures, Phonorecords, and Music Pub. Group, 1826 Poplar Ln. S.W., Albuquerque, NM, 87105, (505) 243-2881. Chrmn.,Pres.,Chief Exec.: General Bobby Farrell; Int'l Opns. & Gen. Mgr.: Lois T. Cunningham; Foreigh Lin. & Vice Pres.: Peter K. Shams-Avari; Dist./Sales/Vice Pres.: Dianne C. Budagher. (CD-Manufacturer/Distributor)
Label(s): (Licensed) Aerolite Int'l, Calyx Int'l, FMC, Ltd., Peony Int'l, Suddath Int'l, Yusumu Int'l.
Int'l Reps.: Bobby Farrell, Int'l (Germany).

Vanguard, (See Welk Record Group).

Vanguard Recording Society, Inc., 71 West 23rd St., New York, NY, 10010, (212) 255-7732. Cable: VANMUSICA. Co-Pres./Classical A & R: Seymour Solomon; Co-Pres.: Maynard Solomon; For./Licensing Opns. Dir.: Jo Inguanti; Classical Artists Rel.: Wendy Simon; Chief Eng.: Jeff Zaraya.

Vantage Recording Co., PO Box 212, Pottstown, PA, 19464, (215) 323-3336.

Varese Sarabande Records, Inc., 13006 Saticoy St., North Hollywood, CA, 91605, (818) 764-1172. Telex: 292162 VARSR. Fax: (818) 765-7801. Pres.: Chris Kuchler; Vice Pres.: Tom Null; Vice Pres.: Richard Kraft. (CD-Manufacturer/Distributor)
Label(s): (Owned) Varese Sarabande.

Variety Recoring, (See Afro-Carib Records).

Variety Audio Companies, Inc., 144 Milbar Blvd., Farmingdale, NY, 11735, (516) 293-5858. Pres.: William A. Stufsky; Vice Pres. Sales & Mktg.: Jim Goldstein. (CD-Distributor)
Label(s): (Licensed) Record Guild of America.

Varrick, (See Rounder Records Corp.).

Varulven Records Int'l, PO Box 2392, Woburn, MA, 01888, (617) 935-5386. Pres.: Joseph A. Viglione; Vice Pres.: Bruce Bad; Chief of Production: Jimmy Miller; Publicist: Cathy McGovern; A & R: John Tamilio. (CD-Manufacturer/Distributor)
Label(s): (Owned) Terry's; (Licensed) TJB.
US Reps.: Important Records (Jamaica, NY); Cambridge One Stop (Famingham, MA.).
Int'l Reps.: New Rose Records (France); Semaphore Corp., Schagen Place, (The Netherlands).

Vault, (See Rhino Records, Inc.).

Vee Jay, (See Chameleon Music Group).

Vee Jay Int'l Music, PO Box 7277, Burbank, CA, 91501, (213) 849-2469. Pres.: Betty L. Chiapetta; A&R: Patrick Britt.

Velocity Records, 208 West 29th St., New York, NY, 10001, (212) 244-7601. A & R/Mktg. Dir.: Howard Leinoff.

Velvet, (See Distribuidora Sonografica, C.A.).

Velvet de Venezuela, (See Sonotone Music Corp.).

Velvet De Puerto Rico, Inc., Cerra St. #616, Santurce, PR, 00907, (809) 722-3191. Fax: (809) 724-4591. Pres.: Roberto Page. (CD-Manufacturer/Distributor)
Label(s): (Owned) Velvet.

Ven-Jence, (See Ozark Opry Records).

Vendetta, (See A & M Records).

Venture, (See Ralph L. Seltzer).

Verde, (See Doray Recording Group).

Veriton, (See Polish Record Center of America).

Verve, (See PolyGram Classics).

Vest Pocket, (See Institute for Language Study).

Vetco Records, 5825 Vine St., Cincinnati, OH, 45216, (513) 242-8000. Pres.: Lou Ukelson; Papa Lou, Doctor, Vetco.

Vibe Records Inc., 1183 Eastway, Cincinnati, OH, 45224, (513) 681-5436. Pres./CEO: Gordon Hickland; Mktg. Mgr.: William Sinkford; A & R Dir.: Smiley Hicks; Financial Advisor: Deborah M. Turner.
Label(s): (Owned) Vibe.

Vic Records, 1327 Cobb St., Kalamazoo, MI, 49007, (616) 342-5328. Owner: Vic Laval.
Label(s): (Owned) Vic.

Victrola, (See RCA-Ariola Int'l).

Virginia Record Co., 217 Main St., Fort Lee, NJ, 07024, (201) 974-3900. Pres.: Al Thomas; A & R Mgr.: Tom Argiro.

Virginia Arts Records, 512 Stewart St., Charlottesville, VA, 22901, (804) 971-1411. Pres./Gen. Mgr.: R. Paul Brier. (CD-Manufacturer)
Label(s): (Owned) Virginia Arts.

Virtue Records, 8809-11 Risingsun Ave., Philadelphia, PA, 19115, (215) 763-2825. Pres.: Frank Virtue; Sec/Treas: Mary Virtue; Vice Pres.: Mary Ann Laneland; Mgr.: Linda Vitacolona.
Label(s): (Owned) Everything, Fayette, Pray Virtue, Rising Star, Virtue.

Vision, (See Ozark Opry Records).

Vision Records, PO Box 8269, Northridge, CA, 91327, (818) 360-6292.

Vision Records, Inc., 1755 NE 149th St., N. Miami, FL, 33161, (305) 893-9191. Fax: (305) 895-2647. Pres.: Steve Alaimo; Vice Pres.: Ron Albert; Sec./Treas.: Howard Albert. (CD-Manufacturer/Distributor)
Label(s): (Owned) Vision; (Licensed) Ms. B.
US Reps.: CBS Int'l.

Visions Communication Corp./American Tape Corp., 1116 Edgewater Ave., Ridgefield, NJ, 07657, (201) 943-7860. Contact: Michael Thaler; Trolley Car, Radiant, Altone, Carnaby.

Vista Sounds, 281 S. Dean St., Englewood, NJ, 07631, (201) 568-0040. Cable: VISTA 281 STH DEAN. Telex: 219744. Pres.: Jeffrey Collins; A & R: Linda Perrone; A & R: Walter Gibbons; Promo.: Ken Ventry.
Label(s): (Owned) Dance Floor, Echo, Vista Sounds Int'l; (Licensed) Dance Classics, Dee Jay, Street Beat.

Vistone, 6331 Santa Monica Blvd., Hollywood, CA, 90038, (213) 462-2545. Contact: Pete Korelich.

Vocab, Inc., 3071 S. Broad St., Chicago, IL, 60608, (312) 254-8047.
Label(s): (Owned) Woodcraft, Vocab.

Vodka, (See Chameleon Music Group).

The Vodka Label, (See Posh Boy Records).

Voice of Lebanon, (See Rashid Sales Co.).

Voix du L'Orient, (See Rashid Sales Co.).

Vokes Record Co., PO Box 12, New Kensington, PA, 15068, (412) 335-2775. Pres. & Owner: Howard Vokes.
Label(s): (Owned) Country Boy, Vokes.

Volare Records, PO Box 325, Englewood, NJ, 07631, (201) 567-7538. Pres.: Clyde Otis; Vice Pres.: Isidro Otis.

Vortex Records, 925 Jones St., Suite 502, San Francisco, CA, 94109, (415) 771-5550. Pres.: Max Dancer; Contact: Robin Miller. (CD-Manufacturer/Distributor)

Voxx, (See Chameleon Music Group).

Voyager Recordings, 424 35th Ave., Seattle, WA, 98122, (206) 323-1112. Owner/Mgr.: Vivian T. Williams; Owner: Philip L. Williams.
Label(s): (Owned) Voyager.

Voyager Records, 812 W. Darby Rd., Havertown, PA, 19083, (215) 446-7100. Fax: (215) 446-7721. Pres.: Denny Somach. (CD-Manufacturer/Distributor)
Label(s): (Owned) Voyager.

W

WATT Works, Inc., Grog Kill Rd., Willow, NY, 12495, (914) 688-5373. Telex: 203732. Fax: (914) 688-2088. Pres.: Michael Mantler; Vice Pres.: Carla Bley. (CD-Manufacturer/Distributor)
Label(s): (Owned) WATT, Xtrawatt.
US Reps.: ECM ((New York, NY).
Int'l Reps.: ECM (West Germany); Polydor K.K. (Japan).

WEA Int'l, Inc., 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-7100. Telex: 4998286 WEANYC. Fax: (212) 484-7115. Chrmn./CEO: Ramon Lopez; Exec. Vice Pres.: Jim Caradine; Vice Pres. Press/Pub-Rel: Tracy Nicholas Bledsoe; Vice Pres. Product Devl.: Jennifer Cohen; Vice Pres. A & R: Ruby Merjan; Vice Pres. Licensee Admin.: Manfred Bormann; Vice Pres., Bus./Legal Affairs: Anne Mansbridge.

WEA Latina, 4100 W. Alameda Ave., Suite 203, Toluca Lake, CA, 91505, (818) 955-8050, Fax: (815) 955-9006, TWX: 9102500174, Telex: 620014098, Dir. Opns.: Luis Pisterman; Controller: Gilda Ellouguian; Sales Mgr.: Sylvia Barrera; East Coast Sales/Promo. Mgr.: Adriana Igleseas, (212) 484-7109.

WEC Industries, Ltd., 4210 Lankershim Blvd., Universal City, CA, 91602, (818) 508-8931. Telex: 4976577 PPLUSA. Fax: (818) 508-8678. Chrmn.: Jaeson James Jarrett; Vice. Chrmn.: Santiono R. Scotti; Pres.: Denise Gauthier; A & R Admin.: Sonya Shelton. (CD-Manufacturer/Distributor)
Label(s): (Owned) Bouvier, Credence; (Licensed) Hoodooh, PPL, Pisces Prodns., Ltd..
US Reps.: Major Independents (USA).
Int'l Reps.: CBS (United Kingdom).

W/G Records, 991 Oak St., West Barnstable, MA, 02668. Pres.: Michael L. Welch. (CD-Manufacturer/Distributor)
Label(s): (Owned) Merri Mike, Welchy Grape, W/G.

WIM, (See Western Int'l Music, Inc.).

WM-MOR Records, (See Wandon Music Co.).

WTG, (See CBS Records).

Wago, (See Pegasus Records).

Wagon Wheel Records, Rt. 1, Box 85, Georgetown, SC, 29440, (803) 546-7139. Pres./Owner: Jack Redick.

Wahr, (See Sound South Records, Inc.).

WainWave Records, Inc., PO Box 2017, Clifton, NJ, 07015, (201) 890-9005. Pres.: Doug Wain. (CD-Distributor)
Label(s): (Owned) WainWave.

Walden Records, 548 Broadway, Macon, GA, 31201, (912) 742-1049. Pres.: Alan Walden; Vice Pres.: Jessica Walden; Vice Pres.: Georgeanna Walden. (CD-Manufacturer/Distributor)

Walk on Water Records, Rt. 2, Box 566-H, New Braunfels, TX, 78130, (512) 629-4396. Contact: Brian Carr; Walk on Water Records.

Tim Walsh Music Inc., 150 Fifth Ave., 1103, New York, NY, 10011, (212) 691-5630. Cable: Telexcom JLAW. Telex: 226000 JLAW. Fax: (212) 260-1607. President: Tim Walsh.

Bruno Walter Society, (See Music & Arts Programs of America, Inc.).

Waltner Ents., 14702 Canterbury Ave., Tustin, CA, 92680, (714) 731-2981. Pres.: Steven D. Waltner; Sales & Mktg.: Glenn Erickson; Promo.: Sharon Waltner.
Label(s): (Owned) Calico Records.

Wandon Music Co., PO Box 1436 FDR Sta., New York, NY, 10150, (212) 888-7849. Pres./A & R: Chris Barrett; Managing Partner/Mktg.: Steven Trombetti.
Label(s): (Owned) Wandon Music Co.

Wanghead (With Lips), (See Metro-America Records).

Warlock Records, 200 Park Ave. So., New York, NY, 10003, (212) 979-0808. Fax: (212) 979-0897. Pres.: Adam Levy; Vice Pres.: Joel Bonner. (CD-Manufacturer/Distributor)
Label(s): (Owned) Warlock Records, Ligosa; (Licensed) Idlers.

Warner Bros. Records, Inc., 3300 Warner Blvd., Burbank, CA, 91510, (818) 846-9090, Fax: (818) 846-8474. Chrmn. of the Board: Mo Ostin; Pres.: Lenny Waronker; Exec. Vice Pres./Treas.: Murray Gitlin; Sr. Vice Pres., Legal & Business Affairs: David Altschul; Exec. Vice Pres., Nashville: Jim Ed Norman; Sr. Vice Pres., Mktg./Promo.: Russ Thyret; Vice Pres. Int'l: Tom Ruffino.
Branch(es): 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-6800; 1815 Division St., Nashville, TN, 37212, (615) 320-7525.
Label(s): Cold Chillin, Dark Horse, Deep Purple, Def America, Full Moon, Geffen, Island, Opal, Paisley Park, Qwest, Reprise, Reprise, Sire, Slash, Tommy Boy, Warner Bros., Warner/Curb, Whitfield.

Warner/Curb, (See Warner Bros.).

Warrior Records, (See Tom Bee Assocs.).

Waskataw Records, (See GCS Records, Inc.).

Waterhouse Records, 526 Nicollet Mall, Minneapolis, MN, 55402, (612) 338-1051. Pres.: Gary Marx.

Waverly, (See Belmont Records).

Waylo Records, Inc., 1320 S. Lauderdale, Memphis, TN, 38101, (901) 775-3790. Pres./Owner: Willie Mitchell; Producer/Engineer: Michael Allen; Promo./Sales: Willie H. Bean. (CD-Manufacturer/Distributor)
Label(s): (Owned) Waylo Records, Inc., O'ona Records, Rachel Records.

Webco Records, 10005 Banner Country CT, Gaithersburg, MD, 20879, (301) 540-3895. Pres.: Wayne E. Busbice; Vice Pres.: John Busbice; A & R Dir.: Bill Emerson.
Label(s): (Owned) Webco.
US Reps.: Record Depot (Roanoke, VA); Harbor Record Export (Liberty, NY); Old Fogey (Lansing, MI); Old Homestead Records (Brighton, MI).
Int'l Reps.: Cloymar Record Sales (N.S., Canada); Pooh Yokocho (Kyoto, Japan).

Wedding Song, (See Calvary Records, Inc.).

The George Wein Collection, (See Concord Jazz, Inc.).

Welchy Grape Records, (See W/G Records).

Welk Record Group, 1299 Ocean Ave., Suite 800, Santa Monica, CA, 90401, (213) 451-5727. Telex: 181915. Fax: (213) 394-4148. Pres.: Larry Welk; Exec. Vice Pres.: Christine Hamilton; VP & Dir. Sales & Mktg.: Kent Crawford; Nat'l Sales/Mktg Mgr.: Bernie Grossman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Ranwood, Vanguard; (Licensed) Hindsight, ROM, Soundwings.
Int'l Reps.: Virgin (New Zealand); Merit Music (Hong

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Kong); Old Gold (England); Virgin (Australia); Dischi Ricordi (Italy); King Record (Japan); Festival Records (Australia); Victor Musical (Japan).

Welte Legacy of Piano Treasure, (See Recorded Treasures, Inc.).

Wergo, (See Harmonia Mundi, USA).

WesJac Record Ents., 129 W. Main St., Box 743, Lake City, SC, 29560, (803) 394-3597. Pres., Promos.: Michael Graham Bragdton; Sales: Ruth Bragdton.
Label(s): (Owned) WesJac.

Wesak Records, 270 N. Canon Dr., Suite 1298, Beverly Hills, CA, 90210, (213) 274-7249.

West Coast Records, (See Dee Joy Recording Corp./Co.).

West End Music Inds., Inc., 150 W. 57th St., Suite 1924, New York, NY, 10107, (212) 757-0695. Pres.: Mel Cheren; Vice Pres.: Ed Kushins; Controller: Charlene Hughes; Int'l: Alan Skiena; Radio Promo.: Sandra King.
Fever, West End.

West Records, PO Box 8875, Universal City, CA, 91608, (818) 506-4956. Owner: Boots Clements; Mgr. Finance: Helen Cohen.
Label(s): (Owned) Dynasty, "E", Lane, West.

West Side Records, PO Box 2147, Sioux City, IA, 51104, Dir./A & R: B. Miller.
Label(s): (Owned) West Side.

Westbound Records, Inc., 24361 Greenfield Rd., Suite 201, Southfield, MI, 48075, (313) 559-1955. Promoter: Dan Underwood; Art Dir.: Dennis Kranich; Producer: Joel Bacow.
Label(s): (Owned) Westbound, Sound of Gospel, King James, Nine Records.

Westbury Records, (See Dan The Man Records).

Western, (See Arhoolie Records, Inc.).

Western Americana, (See Startime Records).

Western Int'l Musci, Inc., 3707 65th Ave., Greeley, CO, 80634, (303) 330-6901. Pres./Mgr.: William Schmidt; A & R: Sharon Davis. (CD-Manufacturer/Distributor)
Label(s): (Owned) W I M.
US Reps.: Crystal Records (Sedro Wooley, WA).

Westwood Entertainment Group, PO Box 754, Edison, NJ, 08818, (201) 548-6700. Telex: 254867 WEG. Fax: (201) 464-4289. Pres.: Victor Kaplij; Vice Pres./Dir. A & R: Kevin McCabe; Gen. Mgr.: Elena M. Kaplij; Nat'l Promo. Dir.: Gary W. Summers.
Label(s): (Owned) Baronet, Cavalcade, Distinct, TuneMaster, Westwood; (Licensed) Matchbox, Rockbeat.

Whale Prodns./Cachalot Records, 611 Broadway, Suite 725, New York, NY, 10012, (212) 254-1979. Pres.: Eric Dufaure; Mgr.: Kathy Nizzari.
Label(s): (Owned) Cachalot Records.
US Reps.: Important Records (Jamaica, NY); City Hall (San Rafael, CA); Greenworld (Torrance, CA); Rounder (Cambridge, MA); Twin City (St. Paul, MN); Trip/Tower (W. Sacramento, CA).
Int'l Reps.: Larrikin (Australia).

Wham Bam Records, PO Box 333, Narberth, PA, 19072, (215) 446-7100. Pres.: Denny Somach. (CD-Manufacturer)
Label(s): (Owned) Wham Bam.

Whet Records, 120 West 23rd St., New York, NY, 10011, (212) 233-2222. Contact: Steve Feldman; Contact: Jerry King.

Whit And Head, (See Paula Records).

Whitfield, (See Warner Bros. Records).

White Center Records, PO Box 46546, Westwood Sta., Seattle, WA, 98146.

White Eagle, (See Jay Jay).

White Wings Int'l, (See Master Project, Inc.).

Betty White Dance, (See Conversa-phone Institute, Inc.).

Reid Whitelaw Prodns., 159 West 53rd St., New York, NY, 10019, (212) 541-7761. Telex: 220883TAUR. Pres./Owner: Reid Whitelaw.

Dean Whitney Music Ents., PO Box 8545, Universal City, CA, 91608, (818) 760-8434. Gen. Mgr.: Dean Whitney.
Label(s): (Owned) Brainchild Records.
US Reps.: The Paras Group (Glendale, CA).

Who's Who in Jazz, (See RTV Sales Corp.).

Wilbe, (See Ichiban Records, Inc.).

Wild Pitch Records, 333 E. 43rd St., New York, NY, 10017, (212) 687-1817. Pres.: Stuart Fine; Vice. Pres. Mktg: Amy V..
US Reps.: Landmark Dist. (Long Island City, NY); Music Dist. (Haltom City, TX); Hito Unlimited (Des Plaines, IL).

Wild Twin Records (Div. of Wild Twin, Inc.), PO Box 491, Gracie Station, New York, NY, 10028, (212) 410-4580. Pres.: Carter Cathcart; Vice Pres.: Nel Moore.

Wiljam Records, Inc., 22730 Grand River Ave., Detroit, MI, 48219, (313) 535-6970. Pres.: Wilson Williams; Treas.: James Townsend; Promo. Dir.: Sheila Boldon; Admin. Mgr.: Adriene Stackable.
Label(s): (Owned) Wiljam, Righteous Records, Inc..
US Reps.: Asoen Records (Oak Park, MI); Angott Records (Detroit, MI); Vinyl Vendors (Kalamazoo, MI).

Wilkins Music Corp., PO Box 11706, Capaira Heights, PR, 00922, (809) 780-5060, (809) 780-3867. Telex: WL-MASA. Pres.: Wilkins Velez; Int'l Dir.: German Valez.
Label(s): (Owned) M A S A; (Licensed) Memphis Ents.

Marty Wilson Prodns., Inc., 185 West End Ave., New York, NY, 10023, (212) 580-0255. Pres.: Martin B. Wilson; Vice Pres.: Janet J. Eddy.
Label(s): Cyma, Made in U. S. A.

Wilson Productions Management, PO Box 412, Bronx New York, NY, 10462, (212) 829-7033. President: Vernon Wilson; A & R Dir.: Rick Robinson; Finance Mgr.: Yvonne Lafrance.
Label(s): (Owned) Mel Vern, Wilson, Lamar.

Wilwin Records, PO Box 1669, Carlsbad, CA, 92008, (619) 729-8406. Owner: Denny Tymer.

Wim, (See Crystal Records, Inc.).

Win Records & Video, Inc., 45-50 38th St., Long Island City, NY, 11101, (718) 786-7667. Pres.: Sam Weiss; Vice Pres.: George Weiss; Adv. Dir.: William Ajar; Record Buyer: Jamie Klimek; Video Buyer: Charlene Volpe.

Winchester Records, 314 Lanny Dr., Winchester, VA, 22601, (703) 667-9379. Pres.: Jim McCoy; Gen. Mgr.: Bertha McCoy; Promo.: Penny McCoy.
Label(s): (Owned) Master.

Wind Rose, (See Rosemary Melody Line Records).

Windchime Records/Stone Soup, PO Box 3040, West Lafayette, IN, 47906, (317) 742-2577. Mgr.: Carrie Newcomer. (CD-Distributor)
Label(s): (Owned) Windchime.

Windham Hill Prodns., Inc., 247 High St., Box 9388, Palo Alto, CA, 94305, (415) 329-0647. Chief Exec. Officer: William Ackerman; Pres.: Anne Robinson.
Label(s): (Owned) Lost Lake Arts, Windham Hill; (Licensed) Dancing Cat, Hip Pocket.

Window, (See Parallax Records).

Windrose Publishing, (See United World Prodns.).

Wine Country Records, 1572 Park Crest Ct., San Jose, CA, 95118, (408) 265-2008. Promo. Dir.: Nick Sesnak; Gen. Mgr.: David Sesnak; Office Mgr.: Linda Felts.

Wing, (See PolyGram Records, Inc.).

Wings Records, Rt. 3, Box 172, Haynesville, LA, 71038, (318) 927-5253. Pres./A & R: Ed Dettenheim.

Winners Circle Records, PO Box 9296, Scottsdale, AZ, 85252, (602) 837-8650. Pres.: Jeff Dayton.
Label(s): (Owned) Winners Circle, Not Yet, High Noon, Bald Headed.

Wireless Globe, (See Bryden Record Prodns.).

Wizard Prodns., Inc., 2501 S. Ocean Dr., Miami, FL, 33019, (305) 865-0363. Pres.: Robert S. Taran; Nat'l Sales Mgr.: Joan Barnes; Promo.: Peter Graves; A & R: Mike Lewis.

Wizard Records, (See Adam Prodns., Inc.).

Wonderful Records & Prodn. Co., 1730 Kennedy Rd., Shively, KY, 40216, (502) 774-4118. Pres.: Ronald C. Lewis; Exec. Producer: Edward Franklin; Producer: Jerry Green; Pub. Rel. Dir.: Erma Bush.
Label(s): (Owned) Wonderful.

Wondirection Records, Inc., 4616 W. Magnolia Blvd., Burbank, CA, 91505, (213) 877-8383. Pres.: Stevland Morris; Vice Pres.: E. G. Abner, Jr.; Admin. Pub.: Johanan Vigoda; Dir. of Admin.: Chrysanthemum James; Opns. Mgr.: Milton Hardaway.

Wood'n, (See Rumpelstiltskin Records).

Wood'n Music, Inc., 1875 2nd Ave., New York, NY, 10029, (212) 876-1445. Vice Pres./A & R: Chris Cassone; A & R: Rob Sabino; Pub. Rel.: June Ward; Vice Pres. of Adv.: Walt Simson.
Label(s): (Owned) Rumpelstilskin.
US Reps.:**Woodcraft,** (See Vocab, Inc.).

Wooden, (See Wood 'n Music, Inc.).

Woodrich Records, PO Box 38, Lexington, AL, 35648, (205) 247-3841. Vice Pres.: Meredith Northern; Treas.: Syble C. Richardson.
Label(s): (Owned) Woodrich.

M. Woodward, (See The Organ Literature Foundation).

Style Wooten, Inc., PO Box 18018 Holiday City Station, Memphis, TN, 38181, (901) 525-5414. A & R: Style Wooten; Gen. Mgr.: Jason S. Wooten; Sales Mgr.: Douglas Bell.
Label(s): (Owned) Four Winds, Golden Rule, Designe Gold Label, Gospel Pride, Mighty Gospel, Southern Style Gospel, Helping Hand.

Word, Inc. (The Word Record & Music Group), PO Box 1790, Waco, TX, 76796, (817) 772-7650. Telex: 530642 WORD INC WAC. Pres.: Jarrell McCracken; Exec. Vice Pres.: Roland Lundy; Vice Pres. Sales: Tom Ramsey; CFO: Glen Bailey; Senior Vice Pres.: Dan Johnson.
Branch(es): Word UK, Ltd., Northbridge Rd., Berkhamster, Hertfordshir, England, 04427-74711. Telex: 825706 WORD UKG. Managing Dir.: Ian Hamilton. (CD-Manufacturer/Distributor)
Label(s): (Owned) Word, Myrrh, DaySpring, Canaan, Rejoice; (Licensed) Exit, Reunion.
US Reps.: Christian Mktg. Ltd. (New Zealand); Praise, Inc. (Philippines; Alby Commercial Ents. (Singapore); Grace Music (South Africa); Life Prodns. (West Indies); Arcas Musical (Brazil); Akash Recordings (Ind.
Int'l Reps.: ia); Hosanna Music (Japan); Eunsung Records (South Korea); Glory Music (Republic of China); Cross (H.K.) Co. (Hong Kong); Word Records Ltd. (Canada); Word Records (Australia).

Word of Life, PO Box 698, Florida, 1710, (011) 672-1192. Chief Exec.: R. B. Beeson; Gen. Mgr.: C. Christopherson.

Words of Wisdom Ents. & Records, 2901 West 61st St., Indianapolis, IN, 46208, (317) 257-6356. Pres.: Rickie Clark; Gen. Mgr.: Jeffrey Clark; A & R Dir.: Brenda Carhee; Promo. Dir.: Butch Slaughter.
Label(s): (Owned) Clark, Words of Wisdom; (Licensed) Circle City, Tyscot.

Workshop Records, PO Box 49507, Austin, TX, 78765, (512) 452-8348. Owner: Dan Huckabee.
Label(s): (Owned) Workshop Records, Cassette & Video Music Instruction.

World Airwave Records, (See Len Monahan Prodns.).

World Class Records, 8306 Wilshire Blvd., Suite 486, Los Angeles, CA, 90048, (213) 671-6610.

World Sound Records, 20472 Purlingbrook, Livonia, MI, 48152, (313) 478-3048. Pres.: Dennis H. Gannage; Candy Apple, Dag, World Sound.

World Wide Music, Inc., Rt. 2, Box 466-B, Ash St., Central City, KY, 42330, (502) 754-5050. Board Chrmn.: Clyde Brown; Pres.: Paul C. Hayes; CBO.

Worldstar Records, PO Box 53948, 3121 Johnston St., Rm. 143, Lafayette, LA, 70503, (318) 984-5170. Owner/Mgr.: J. Michael Fernandez; Worldstar.

Worldtone Music, Inc., 230 Seventh Ave., New York, NY, 10011, (212) 691-1934. Mgr.: Kenneth Spear. (CD-Distributor)
Label(s): (Licensed) Balkanton, Eletrecord, Jugoton, RTB.

Worldwide Audio Video Ent. (WAVE), 16 Dundee Rd., Stamford, CT, 06903, (203) 322-5778. Cable: ANDYEFF. Pres.: Fred Weinberg; Vice Pres.: J. R. Weinberg; Vice Pres. A & R: David Carey Lehman; A & R Rock Prod.: Gregg Scott. (CD-Manufacturer/Distributor)
Label(s): (Owned) Frejo, WAVE, F.W.P.

Wouldn Shoe, (See Bullet Mgmt./It's A Hit Prodns.).

Wren, (See The Eddie Crook Co.).

X

XLNT Music, 38-62 240th St., Little Neck, NY, 11363, (718) 279-4139. Pres./Dir. of A & R: James Cohn; Vice Pres.: Eileen Cohn. (CD-Manufacturer)
Label(s): (Owned) XLNT Music.

Xanadu Records Ltd., 3242 Irwin Ave., Kingsbridge, NY, 10463, (212) 549-3655. Pres.: Don Schlitten.
Label(s): (Owned) Xanadu.
Int'l Reps.: EPM Musique (France); Crown Records (Japan).

Xanady, (See Shelder Assoc.).

Xtrawatt, (See WATT Works, Inc.).

Y

Yatahey, (See Canyon Creek Records).

Yazoo Records, Inc., 245 Waverly Pl., New York, NY, 10014, (212) 255-3698. Pres.: Nick Perls; Sec./Treas.: Stave Calt; Art Dir.: Sam Butler; A&R: Charley Patstein; Promo/Radio: Walter Hawkins.
Label(s): (Owned) Yazoo, Blue Goose.

Yellow-Jacket Records, 10303 Hickory Valley, Ft. Wayne, IN, 46835, (219) 627-5168. Pres.: Allan R. Straten; Vice Pres. & A & R Dir.: Sylvia Grogg.

Yellowstone Records, Rt. 1, Box 2273, Miles City, MT, 59301, (406) 232-1683. Pres.: Burch Ray.
Label(s): (Owned) Yellowstone.

Yo-Yo, (See Startime Records).

York's Prodns., Inc., 548 Hart St., Brooklyn, NY, 11221, (718) 443-4417. Telex: 498-3181. Pres.: Isa Muhammad. (CD-Manufacturer/Distributor)
Label(s): (Owned) York's, Mahdi.

You Sing The Hit, (See M M O Music Group, Inc.).

You Talk Too Much, (See Sharon Prodns., Inc.).

Youngheart Records, 2413½ Hyperion Ave., Los Angeles, CA, 90027, (213) 663-3223. Owner/Gen. Mgr.: Steve Millang; Owner/A & R Dir.: Greg Sliesa.
US Reps.: Youngheart Records (Los Angeles, CA).

Yukon, (See ICON Records).

Yusumu Int'l, (See Vandor Motion Pictures, Phonorecords, and Music Pub. Group).

Z

Z-Man Records, (See Zapricorn Prodns., Inc.).

ZBC, (See Flat Town Music Co.).

Zakia, (See Profile Records, Inc.).

Zanon Records, 310 Greensich St., 4-B, New York, NY, 10013, (212) 285-5543. Pres.: Vito Ray.

Zappa, (See Barking Pumpkin Records).

Zapricorn Prodns., Inc., PO Box 446, Hollywood, CA, 91603, (818) 766-6146. Pres.: Joseph Modeliste; A & R: Ziggy Modelsite; Mgr. Mkts., Sales: April Modelsite; Graphics & Creative Arts: Joseph Paul Modeliste. (CD-Manufacturer/Distributor)
Label(s): (Owned) Joseymo, Ziggy Modeliste, Z-Man.
US Reps.: Zigabo Record Dist. (New Orleans, LA).

Ze Records, 890 7th Ave., Suite 1205, New York, NY, 10019, (212) 477-4340. Pres.: Michael Zikha; Opns. Dir.: Jim Leavitt; Press Officer: Kato Hyman; Puddle, Ze.

Zenith, (See Random Ents., Inc.).

Ziggy Modeliste Records, (See Zapricorn Prodns., Inc.).

Zim Records, PO Box 158, Jericho, NY, 11753, (516) 681-7102. Owner: Arthur Zimmerman; Dharma, Jazz Connoisseur, No Gap, Unique Jazz, Zim.

Zip Code, (See Ralph's Radio Music).

Zip Kid Records, 354 Park Ave. South, Suite D, New York, NY, 10018, (212) 330-1823. Mktg.: Jacques Battel.
Label(s): (Owned) Zip Kid.

World Radio History

Ziv Int'l, Inc., 600 N. Sepulveda Blvd., Bel Air, CA, 90049, (213) 879-5948. Telex: 698619. Pres.: Irv Holender; Financial Dir.: Mike Byrd; Prof. Mgr.: Alan Letz.
Zondervar, (See Inspirational Music).
Zone, (See Glolite Ents.).
Zonk, (See Bolivia Records; Cheavoria Music Co.).
Zzyzx Records Corp., PO Box 23, Sun Valley, CA, 91353, (818) 982-2174. Pres.: J. Eric Freedner; A & R: Larry Treadwell.
Label(s): (Owned) Zzyzx.

VIDEO PROGRAM SUPPLIERS & BUYERS

A & H VIDEO SALES REPRESENTATIVES, 430 West 54th St., New York, NY, 10019, (212) 489-8130, Program Buyer: Richard Goffman; Sales Coord.: Pat Pandullo.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS, LaserVision, Videodisc.
Seeking: Feature Films, Instructional, Music Long Form, Sports.

A & M VIDEO, 1416 N. La Brea Ave., Hollywood, CA, 90028, (213) 469-2411, Fax: (213) 871-0467, Telex: 4720507, Vice Pres. Bus. Development: Milt Olin; Video Sales/Mktg. Dir.: Steve Macon; Admin. Mgr.: Barbara LeBlanc.
Supplies: Instructional, Music Long Form, Children's, special interest.
Formats: VHS.

ABC VIDEO ENTS., 825 Seventh Ave., New York, NY, 10019, (212) 887-7777, Cable: AMBROCAST, Telex: 234337 ABC WS, Sr. Vice Pres.: Archie Purvis.

AB VIDEO, INC., 21119 Osborne St., Canoga Park, CA, 91304, (818) 998-2805, Pres.: Dany Mamane; Sales Mgr.: Lawrence Goldberg; Vice Pres.: Stuart Shoninger; Mktg. Dir.: Abe Roth.

AEC-CONCORD, 801 S. Main St., Burbank, CA, 91506, (818) 842-5855, Pres.: Clive Fox.
Supplies: Exercise, Sports.
Formats: VHS.
Seeking: Exercise, Feature Films.

AIMS MEDIA, 6901 Woodley Ave., Van Nuys, CA, 91406, (800) 367-2467, Pres.: David S. Sherman; Program Buyer: Jeffrey M. Sherman.
Supplies: Exercise, Instructional, Educational, childrens.
Formats: Beta, VHS, 16 mm.
Seeking: Instructional.

A.I.P. DISTRIBUTION, 10726 McCune Ave., Los Angeles, CA, 90034, (213) 559-8805, Contact: Patricia Pawlok.

ARC VIDEO, 88 Lexington Ave., Suite 3-K, New York. NY, 10016, (212) 777-4764, Dir.: Jeff Bush.

A THOMAS PUBLISHING, 19827 West 12 Mile, Suite 354, Southfield, MI, 48076, (313) 559-4846, Pres.: Tom Hutt.
Supplies: Instructional.

ACADEMY HOME ENTERTAINMENT, PO Box 788, Pine Haven Shore Rd., Shelburne, VT, 05482, (802) 985-2060.

ACTION, INC., 200 N. Robertson Blvd., Beverly Hills, CA, 90211, (213) 550-7954, Contact: Hal Tupler.

ACTIVE HOME VIDEO, 9300 W. Pico Blvd., Los Angeles, CA, 90035, (213) 274-8233, Fax: (213) 274-2621, Pres.: Ron Levanson; Sales Mgr.: Rod Hurley; Program Buyer: Lindsay Flora.
Supplies: Exercise, Instructional, Sports.
Formats: Beta, VHS.
Seeking: Feature Films.

ACTIVISION, 2350 Bayshore Frontage Rd., Mountain View, CA, 94043, (415) 960-0410.

ADVENTUREVISION VIDEO STUDIOS, 26 S. Washington St., Easton, MD, 21601, (301) 820-8377, Contact: Tink Nather.

ALL OCCASION VIDEO, 13160 Raymer, North Hollywood, CA, 91605, (818) 765-8040, Vice Pres.: Bert Hyman; Gen. Mgr.: Gary Hyman; Sales Mgr.: Donna Sanford.
Supplies: Exercise, Feature Films, Instructional, Sports, Animated.
Formats: Beta, VHS.

ALL SEASONS ENTERTAINMENT, 18121 Napa St., Northridge, CA, 91325, (800) 423-5599, Vice Pres.: Kirk Benefiel.
Supplies: Exercise, Feature Films, Instructional.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

ALLIED FILM & VIDEO SERVICES, 7375 Woodward Ave., Detroit, MI, 48202, (313) 871-2222, Contact: Arthur Curtis, Jr.

AMAZING HORIZONS, INC., PO Box 61662, Sunnyvale, CA, 94088, (408) 947-5857, Pres.: Ernest A. Montiel.
Supplies: Documentary.
Formats: Beta, VHS.

AMERICAN SPORTS NETWORK, PO Box 6100, Rosemead, CA, 91770, (818) 572-4727, Pres.: Louis Zwick.
Supplies: Sports.
Formats: Beta, VHS.
Seeking: Sports.

AMERICAN VIDEO/POWERSPORTS VIDEO, 15700 Dickens Ave., Encino, CA, 91436, (818) 907-0590, Fax: (818) 907-0598, Pres.: William McAbian; Sales Mgr.: Louis Drozen; Program Buyer: Joe Levin.
Supplies: Feature Films, Sports, Racing videos, special interest.
Formats: Beta, VHS.
Seeking: Feature Films, Sports.

AMERICAN VIDEO TAPE CORP., 1116 Edgewater Ave., Ridgefield, NJ, 07657, Pres.: Stephen R. Flaks; Sales Mgr.: Michael Thaler.
Supplies: Exercise, Feature Films.
Formats: Beta, VHS.
Seeking: Exercise, Instructional.

AMERICAN VIDEO WORKS, PO Box 5052, Evanston, IL, 60204, (312) 328-0400, Fax: (312) 328-1700, Pres.: Graham Carlton.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
Formats: Beta, VHS, LaserVision.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

AMVEST VIDEO, 937 E. Hazelwood Ave., Rahway, NJ, 07065, (201) 396-3113, Fax: (201) 396-9888, Telex: 685-3321, Pres.: Dante Pugliese; Mktg. Vice Pres.: Bertram Siegelson.
Supplies: Feature Films, Sports, Kid cartoons, horror classics, jazz.
Formats: VHS.

APPALSHOP, 306 Madison St., Whitesburg, KY, 41858, (606) 633-0108, Sales Mgr.: Carolyn Sturgill.
Supplies: Documentary.
Formats: Beta, VHS.

ARROW FILM & VIDEO, 85 E. Hoffman Ave., Lindenhurst, NY, 11757, (516) 957-5520.

ATLANTIC RECORDS/ATLANTIC VIDEO, 75 Rockfeller Plaza, New York, NY, 10019, (212) 484-6000, Vice Pres.: Mark Schulman.
Supplies: Music.
Formats: Compact Disc.

ATLANTIC VIDEO & FILMS, 725 S. Central Expressway, Suite C3, Richardson, TX, 75080, (214) 699-1014, Contact: Perry Eli.

AUDIO ACCESSORIES CO., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998, Sales Mgr.: John S. Maloney.
Supplies: Childrens stories.

AURA PRODNS., 7911 Willoghby Ave., Los Angeles, CA, 90046, (213) 656-9373, Pres.: Richard Bock.

AUTOMATED VIDEO SYSTEMS, 9469 Seagreen, Saginaw, MI, 48603, (517) 781-4218, Pres.: G. Theiser; Sales Mgr.: Joseph Groulx.
Supplies: Feature Films.
Formats: VHS.
Seeking: Feature Films.

AVALANCHE, INC., 2159 Powell St., San Francisco, CA, 94133, (415) 989-3494, Pres.: John Arnold.

AVS VIDEO NETWORK, 1839 Supplee Rd., Lansdale, PA, 19446, (215) 584-4212.

B.V. HOME VIDEO/WALT DISNEY HOME VIDEO & TOUCH-TONE, 500 S. Buena Vista, Burbank, CA, 91521, (818) 840-1856, Vice Pres.: Bill Mechanic; Sales Dir.: Dick Longwell; Program Mgr.: Fontelle Slater.
Supplies: Feature Films.
Formats: Beta, VHS.
Seeking: Feature Films, Instructional.

BARGAIN VIDEO, 84 Mercer St., New York, NY, 10012, (212) 334-0942, Contact: Phil Green.

BARRON'S, INC., 113 Crossways Park Dr., Woodbury, NY, 11797, (516) 921-8750, Dir. of Sales: Ellen Sibley.
Supplies: Instructional.

BASTET PRODNS., PO Box 55029, Tucson, AZ, 85703, (602) 293-8088, Telex: 6502726247, Pres.: Gerald Harwood.
Supplies: Instructional, Travel, Geography, Dance.
Formats: Beta, VHS.

NORMAN BEERGER PRODNS., 3217 S. Arville St., Las Vegas, NV, 89102, (702) 876-2328, Pres.: Norman Beerger; Sales Mgr.: Lai Ha Lan; Program Buyer: Beverly Brown Stein.
Supplies: Nature, Space.
Formats: Beta, VHS.

THE BENJAMIN CO., INC., 1 Westchester Plaza, Elmsford, NY, 10523, (914) 592-8088, Fax: (914) 997-7214, Pres.: Ted Benjamin; Sales Mgr.: Lance Barash; Contact: Regina Crecco.
Seeking: Exercise, Instructional, Sports.

BENNETT MARINE VIDEO, 730 Washington St., Marina Del Rey, CA, 90292, (213) 821-3329, Fax: (213) 306-3162, Pres.: Michael Bennett; Program Buyer: Roderic Kavanagh.
Supplies: Exercise, Feature Films, Instructional, Sports, Marine-oriented programming.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional. Sports.

BENNU PRODNS., INC., 165 Madison Ave., New York, NY, 10016, (212) 213-8511, Pres.: Wayne Keeley; Sr. Vice Pres.: Kevin Cavaliere.
Supplies: Instructional, Sports.
Formats: Beta, VHS.

BEST FILM & VIDEO CORP., 98 Cutter Mill Rd., Great Neck, NY, 11021, (516) 487-4515, Fax: (516) 487-4834, Pres.: Roy B. Winnick; Sales Mgr.: Ben M. Tenn; Program Buyer: Arlene Winnick; Sales Mgr.: Harvey Urman.
Supplies: Exercise, Instructional, Sports, Hobbies, Lifestyle.
Formats: Beta, VHS.
Seeking: Exercise, Instructional, Sports.

BEST ON VIDEO, LTD., 650 University Ave., Suite 205B, Sacramento, CA, 95825, (916) 925-3136, Contact: Gerald Sterchi.

THE BLACKHAWK CATALOG, C/O REPUBLIC PICTURES, 12636 Beatrice St., Los Angeles, CA, 90066, (213) 306-4040, Fax: (213) 301-0142, Vice Pres.: Philip J. Kromnick; Opns. Coord.: Kimberly Baker.
Supplies: Feature Films.
Formats: VHS.

BLACKHAWK FILMS, INC., PO Box 3990, 1235 West 5th St., Davenport, IA, 52808, (319) 323-9736, Gen. Mgr.: Lorie Weinke.
Supplies: Feature Films, Silents.
Formats: Beta, VHS, 16mm.
Seeking: Feature Films.

BLUE VIDEO TAPE CO., PO Box 35228, Cleveland, OH, 44235, (216) 361-4413, Sales Mgr.: Bill Michaels.

BOOKSHELF VIDEO, 301-B W. Dyer Rd., Santa Ana, CA, 92707, (714) 556-7918, Pres.: Thomas Schon.
Supplies: Exercise, Instructional, Sports, Children's educational videos.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports.

R. R. BOWKER, 245 West 17th St., New York, NY, 10011, (212) 337-7060, Contact: Teryl Burrell.

MILTON BRADLEY CO., 443 Shaker Rd., East Longmeadow, MA, 01028, (413) 525-6411, Pres.: George Ditomassi; Formats: VHS.

BREGER VIDEO INC., 915 Broadway, New York, NY, 10010, (212) 254-3900, Pres.: Sue Breger; Sales Mgr.: Barbara Prisco.
Supplies: Instructional, Cooking videos.
Formats: Beta, VHS.

THOMAS F. BRENNAN PV, 392 Central Park West, 18-R, New York, NY, 10025, (212) 316-0445, Pres.: Thomas F. Brennan.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.

BROADCAST QUALITY, INC., 7800 SW 57th Ave. 19, South Miami, FL, 33143, (305) 665-5416, Pres.: David Clarke.

BUDGET VIDEO, INC. HOLLYWOOD HOME THEATRE, 1534 N. Highland #110, Los Angeles, CA, 90028, (213) 466-2431, Pres.: Larry S. Fine; Vice Pres.: Stephen Stumbris.

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Supplies: Instructional.

CBS/FOX VIDEO, 1211 Avenue of the Americas, New York, NY, 10036, (212) 819-3264.

CC STUDIOS, Weston, CT, 06883, (203) 222-0002, Pres.: Morton Schindel; Sales Mgr.: P. Schindel; Customer Service: Linda Crosskey.
Supplies: Childrens.
Formats: Beta, VHS.

CABLE FILMS & VIDEO, Country Club Sta., Kansas City, MO, 64113, (913) 362-2804, Pres.: Herbert Miller; Sales Mgr.: Todd Randall; Program Buyer: H. Miller.
Supplies: Feature Films.
Formats: Beta, VHS, 3/4" U-Matic master tapes, PAL, SECAM.
Seeking: Feature Films.
Distribution of clips for clubs and venues.

CAMP VIDEO, 5650 W. Washington Blvd., Los Angeles, CA, 90016, (800) 992-5299.

CANNON VIDEO, 640 San Vicente Blvd., Los Angeles, CA, 90048, (213) 658-2148.

CAPTAIN BIJOU/VICTORY VIDEO, PO Box 87, Toney, AL, 35772, (205) 852-1098, Owner: Earl Blair; Dir. of Bus. Affairs: Wilene Blair.
Supplies: Feature Films.
Formats: VHS.

CASSETTE EXPRESS, 3123 Sylvania Ave., Toledo, OH, 43613, (419) 472-7727, Nat'l Sales Mgr.: John G. Day.

CELEBRITY HOME ENTERTAINMENT, 6320 Canoga Ave., Penthouse Suite, Woodland Hills, CA, 91367, (818) 715-1980.

CENTURY DISTRIBUTORS, 16153 Cohasset St., Van Nuys, CA, 91406, (818) 786-2846, Pres.: Vincent DeStefano; Nat'l Sales Mgr.: Ray Hind.

CENTURY EAST DISTRIBUTORS, 85 E. Hoffman Ave., Lindenhurst, NY, 11757, (516) 957-5520, Pres.: Joseph Peraino.

CHARTER ENTERTAINMENT, 1901 Avenue of the Stars, Los Angeles, CA, 90067, (213) 556-7419, Chrmn. & CEO: Andre Blay; Vice Pres. Sales: Tom Burnett.
Supplies: Feature Films.
Formats: Beta, VHS, 8mm.

CINEMA GROUP HOME VIDEO, 1875 Century Park East, #300, Los Angeles, CA, 90067, (213) 785-3100, Pres.: Robin Montgomery; Mktg. Mgr.: Marcie Robinson.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports.

CINTEL, 2039 Broadway, New York, NY, 10023, (212) 799-893, Pres.: Howard Dando; Vice Pres.: Daniel Morgan.
Supplies: Exercise.

CIRCLE VIDEO PRODNS., 2901 West 16th, Indianapolis, IN, 46222, (317) 638-1066, Contact: Lee Seitz; Contact: Don Bryant.
Supplies: Exercise, Instructional, Animated.
Formats: Beta, VHS, 8mm.

CITY LIGHTS HOME VIDEO, 8981 Sunset Blvd., West Hollywood, CA, 90069, (213) 859-9702.

CITY SCAPE PRODNS., 13873 Park Center Rd., Herndon, VA, 22071, (703) 481-1143, Pres.: Scott Mackillop; Sales Mgr.: Carol Moyer; Vice Pres. Finance: Ray Padron; Sales Coord.: Maureen Copp.
Supplies: Instructional, Travel Video.
Formats: Beta, VHS.

CLASSIC FAMILY ENTERTAINMENT, 6649 Odessa Ave., Van Nuys, CA, 91406, (818) 780-7100, Pres.: Sidney Niekerk.

COLE ENTS., INC., 2127 E. Speedway, Tucson, AZ, 85719, (602) 327-4916, Contact: Cary Cole.

COLISEUM VIDEO, 430 West 54th St., New York, NY, 10019, (212) 489-8156.

COLOSSAL HOME ENTERTAINMENT, 1401 Johnson Ferry Rd., Suite C, Marietta, GA, 30062, (404) 698-8838, Pres.: Pat McGonigle; Vice Pres.: Stephen McGonigle.
Supplies: Exercise, Instructional, Sports.
Formats: Beta, VHS.

CONDOR VIDEO, 5730 Buckingham Pkwy., Culver City, CA, 90230, (213) 216-7900.

CONGRESS VIDEO GROUP, INC., 1776 Broadway, Suite 1010, New York, NY, 10019, (212) 581-4880, Fax: (212) 581-4962, Pres.: Lawrence Kieves; Sales Mgr.: Charles Staley; Program Buyer: Hubert Bush.
Supplies: Exercise, Feature Films, Instructional, Sports, Cartoons.
Formats: Beta, VHS, Super VHS.
Seeking: Exercise, Feature Films, Instructional, Sports.

CONVERSA-PHONE INSTITUTE, INC., 1 Comac Loop, Ronkonkoma, NY, 11779, (516) 467-0600, Fax: (516) 467-0602, Telex: 238667 Rapid UR, Pres.: Edmund L. Owen; Sales Mgr.: Bruce A. Owen; Mgr.: Steve Owen.
Supplies: Instructional.
Formats: VHS.
Seeking: Instructional, Sports.

CORINTH VIDEO, 34 Gansewoort St., New York, NY, 10014, (212) 463-0305, Pres.: John M. Poole; Exec. Vice Pres.: Peter J. Meyer.
Supplies: Feature Films, Opera, ballet, classic films.
Formats: VHS.
Seeking: Feature Films.

CROCUS ENTERTAINMENT, INC., 762 Twelve Oaks Center, Wayzata, MN, 55391, (612) 942-0185, Contact: Henry Morrison, Jr.

CROWN PUBLISHERS, INC., 225 Park Ave. S., New York, NY, 10003, (212) 254-1600, Dir. of Publishing: Bruce Harris; Dir. of Special Sales: Robin Strashun; Product Mgr.: Kathryn Mintz.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.

CRYSTAL PICTURES, INC., 1560 Broadway, New York, NY, 10036, (212) 757-5130, Cable: CRYSPIC,NY, Telex: 620852 CRYSPIC, Pres.: Joshua Tager; Sales Mgr.: Sidney Tager; Program Buyer: Joshua Tager.
Supplies: Feature Films, Instructional, Specialty Video.
Formats: Beta, VHS, 3/4", U-Matic & 1".
Seeking: Feature Films, Instructional.

CULT HOME VIDEO, 6461 Sunset Blvd., Hollywood, CA, 90028, (213) 461-3981, Pres.: Dwight Krizman.

CYCLE TOURS, INC., 1020 Green Valley Rd. NW, Albuquerque, NM, 87107, (505) 345-5217, Pres.: Geoge L. Dixon, Jr.; Mktg. Dir.: Mark S. Lange.
Supplies: Exercise, Sports.
Formats: Beta, VHS.

DHB VIDEO RESUORCES/DIENER-HAUSER-BATES, 1515 Broadway, 7th Fl., New York, NY, 10036, (212) 840-3300, Dir.: Marc Chase Weinstein.
Supplies: Exercise, Instructional.

H. W. DAILY, INC., 3409 Brinkman St., Houston, TX, 77018, (713) 861-9251, Pres.: Don Daily; Sales Mgr.: David Bennett.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.

DAVIDSON & ASSOC., INC., 3135 Kashiwa St., Torrance, CA, 90505, (213) 534-4070, Contact: Ingrid Wallace.

DIAMOND ENTERTAINMENT, PO Box 695, New Canaan, CT, 06840, (203) 327-2740.

DISCOUNT VIDEO TAPES, INC., PO Box 7122, Burbank, CA, 91510, (818) 843-3366, Pres.: Woody Wise.
Supplies: Feature Films.
Formats: Beta, VHS.

DO IT YOURSELF, INC., 1712 Euclid Ave., Charlotte, NC, 28203, (704) 342-9608, Pres.: Robert Roskind.
Supplies: Instructional.
Formats: Beta, VHS.

DOLPHIN PRODNS., 140 East 80th St., New York, NY, 10530, (212) 628-5930, Pres.: Allan Stanley; Prod. Mgr.: Bruce Davis; Creative Dir.: Bob Blansky; Operations Dir.: Conrad White.
Supplies: Exercise, Feature Films, Instructional, Sports.
Formats: Beta, VHS.

EASTMAN KODAK CO., 343 State St., Rochester, NY, 14650, (716) 724-4482.

EDUCATIONAL VIDEO, INC., 27601 Schoolcraft, Livonia, MI, 48150, (313) 427-5980, Pres.: Pamela Bonk; Sales Mgr.: Pamela Bonk.
Supplies: Instructional.
Formats: Beta, VHS.

ELECTRONIC EDUCATIONAL PROGRAMS, INC., PO Box 938, Point Reyes, CA, 94956, Pres.: Mark Watts.
Supplies: Informational.
Formats: Beta, VHS.

ENTERTAINMENT PROGRAMS INT'L, PO Box 8166, Northridge, CA, 91327, (818) 368-5262, Pres.: Joseph A. Pershes.
Supplies: Feature Films.
Formats: VHS.
Seeking: Feature Films.

ENTREPRENEUR GROUP, 3420 Ocean Park Blvd., Suite 2050, Santa Monica, CA, 90405, (213) 450-4969, Special Programs Coord.: Cameron Riddell; Video Mktg. Dir.: Ron Perkins.
Supplies: Instructional.
Formats: Beta, VHS.

ENVIRONMENTAL VIDEO, INC., 1116 8th St., PO Box 577, Manhattan Beach, CA, 90266, (213) 546-4581, Pres.: James Spencer.
Supplies: Env./Nature, Relaxation.

ESCO MEX VIDEO PRODNS., 441 S. Beverly Dr., Beverly Hills, CA, 90212, (213) 556-3606, Contact: Oscar Escobar.

EXPRESS VIDEO PRODUCTS, 2496 64th St., North, St. Petersburg, FL, 33710, (813) 381-2557, Pres.: Michael E. Davis.
Supplies: Instructional.
Formats: VHS.
Seeking: Instructional.

EYECON SYSTEMS, 1418 E. Lombard St., Baltimore, MD, 21231, (301) 675-5133, Pres.: Jeffrey Block.
Supplies: Instructional.
Formats: Beta, VHS.

F.A.P. VIDEO, INC., 11632 Ventura Blvd., Studio City, CA, 91604, (818) 506-3683, Pres.: John Wilson.
Supplies: Exercise, Feature Films, Instructional, Animated.
Formats: Beta, VHS.

FAIRFIELD PUBLISHING CO., 104 Fifth Ave., 3rd Floor, New York, NY, 10011, (212) 463-0808, Contact: David Soskin.

FASHION VIDEO CATALOG CO., 2001 Platinum, Box 469022, Garland, TX, 75046, (214) 276-8250, Pres.: Peter Granoff.
Formats: Beta, VHS.

FEELING FINE, INC., 3735 Cahuenga Blvd. West, Suite 440, Los Angeles, CA, 91331, (213) 851-1027, Fax: (213) 850-0395, Pres.: Dr. Art Ulene; Sales Mgr.: Deborah Call.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.

FERDE GROFE FILMS, 3100 Airport Ave., Santa Monica, CA, 90405, (213) 397-7524, Vice Pres.: Keith Lawrence.

5TH WORLD ENTERTAINMENT, 1521 Kemper St., Los Angeles, CA, 90065, (213) 222-0751.

FILM-MEX PRODNS., INC., 1800 N. Highland Ave., Suite 720, Hollywood, CA, 90028, (213) 468-8032, Contact: Marcos Orellana.

FILMS, INC., 733 Greenbay Rd., Wilmette, IL, 60091, (312) 256-6600.

FINLEY HOLIDAY FILM CORP., 12607 E. Philadelphia St., Whittier, CA, 90601, (213) 945-3325, Pres.: Bill Finley; Mktg. Dir.: Mark Finley.
Supplies: Informational.
Formats: Beta, VHS.

FIRST VIDEO EXCHANGE, 17218 S. Figueroa, Gardena, CA, 90248, (213) 516-6422, Pres.: Jeff Leyton.

FIRST VIDEO FEATURES, 8730 W. Sunset Blvd., Suite 270, West Hollywood, CA, 90069, (213) 652-7357, Contact: Bob Rosser.

FLOWER FILMS & VIDEO, 10341 San Pablo Ave., El Cerrito, CA, 94530, (415) 525-0942, Pres.: Les Blank.
Supplies: Feature Films, Music Long Form, Video Music Cuts, Food, Music, Alternative programs.
Formats: Beta, VHS.

FORUM HOME VIDEO, INC., 575 Fifth Ave. 24C, New York, NY, 10017, (212) 983-5799.

FOX HILLS VIDEO, 5730 Buckingham Pkwy., Culver City, CA, 90230, (213) 216-7900.

FRIES HOME VIDEO, 6922 Hollywood Blvd., Los Angeles, CA, 90028, (213) 466-2266.

FRONT ROW VIDEO, 154 Northfield Ave., Edison, NJ, 08837, (201) 225-8896.

FRONTLINE VIDEO, INC., 243 12th St., Del Mar, CA, 92014, (619) 481-5566, Partner: James Marino; Partner: Ira Opper; Mktg. Dir.: Susan Winkie.
Supplies: Exercise, Instructional, Sports, Travel.
Formats: Beta, VHS.

FULL THROTTLE FILMS, 452 S. Central Ave., Glendale, CA, 91204, (818) 956-1669.

G.G. COMMUNICATIONS, INC., PO Box 9157, 111 French Ave., Braintree, MA, 02184, (617) 843-4860, Fax: (617) 848-5894, Pres.: Paul J. Brousseau; Sales Mgr.: Joseph M. Rotondo; Program Buyer: Elizabeth A. Durant; Vice Pres.: A. Richard Russo.
Supplies: Feature Films, Children's Feature Films.
Formats: Beta, VHS.

GME PIANO VIDEO, PO Box 7562, Long Beach, CA, 90807, (213) 427-8586, Pres.: Dr. Allen Giles.
Supplies: Instructional, Music Long Form.
Formats: Beta, VHS.

GENESIS HOME VIDEO, INC., 15809 Stagg St., Van Nuys, CA, 91406, (818) 787-0660.

GERMAN LANGUAGE VIDEO CENTER, 7625-27 Pendleton Pike, Indianapolis, IN, 46226, (317) 547-1257, Fax: (317) 547-1263, Pres.: Juergen Jungbauer; Sales Mgr.: Gabi Jungbauer.
Supplies: German language cinema.
Formats: VHS.
Seeking: Feature Films, Music Long Form.

GESSLER PUBLISHING CO., 55 West 13th St., New York, NY, 10011, (212) 627-0099, Fax: (212) 627-5948, Telex: 503770 GESSLER, Pres.: Seth Levin; Sales Mgr.: Joanne Salce.
Supplies: Instructional, Travel, Foreign Language.
Formats: VHS.
Seeking: Instructional.

GLOBAL VIDEO DISTRIBUTORS, INC., 8181 NW 91 Terrace, Suite 7, Medley, FL, 33166, (305) 887-1986, Fax: (305) 887-2000, Pres.: Angel Tomongo; Sales Mgr.: Vincente Fernandez.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Spanish movies.
Formats: Beta, VHS.

GN COMMUNICATIONS, LTD., 1723 Howard St., Evanston, IL, 60202, (312) 864-0075, Contact: Steve Polydoris.
Supplies: Informational.
Formats: Beta, VHS.

GOLD KRANE VIDEO, 1855 Sunset Plaza Dr., Los Angeles, CA, 90069, (213) 659-6361, Pres.: Leonard Krane; Chrmn.: Ed Goldman.
Supplies: Feature Films.
Formats: Beta, VHS.

GOLDEN BOOK VIDEO, 1220 Mound Ave., Racine, WI, 53404, (414) 633-2431.

GOODTIMES/KIDS CLASSICS, 401 Fifth Ave., New York, NY, 10016.

GRANADA TELEVISION INT'L, 1221 Avenue of the Americas, Suite 3468, New York, NY, 10020, (212) 869-8480, US Mgr.: Leila Maw; Sales Exec.: Alison Brantley.
Supplies: Feature Films.

HBO VIDEO, 1370 Ave. of the Americas, 9th Floor, New York, NY, 10019, (212) 603-7920.
Supplies: Exercise, Feature Films, Instructional,

World Radio History

Animated.
Formats: Beta, VHS.

HPG HOME VIDEO, INC., 400 S. Houston, Suite 230, Dallas, TX, 75202, (214) 741-5544, Fax: (214) 742-8423, Pres.: Mickey Holden; Mktg. Dir.: Karlene Lewis.
Supplies: Instructional, Sports.
Formats: Beta, VHS.
Seeking: Exercise, Instructional, Sports.

HALMAR ENTERPRISES, PO Box 474, Lewiston, NY, 14092, (416) 356-6865, Contact: Harold Cosgrove.

HAMPTON INT'L COMMUNICATIONS, 60 East 42nd St., New York, NY, 10017, (212) 682-7320, Contact: Richard Thompson.

HANNA BARBERA HOME VIDEO/WORLDVISION HOME VIDEO, INC., 660 Madison Ave., New York, NY, 10021, (212) 750-5366, Fax: (212) 753-9650, Telex: WOR 64201 UW, Pres.: Tom Devlin; Mktg. Mgr.: Alyssa Padia.
Supplies: Instructional, Sports, Animation.
Formats: Beta, VHS.

HARTLEY FILM FOUNDATION, Cat Rock Rd., Cos Cov, CT, 06807, (203) 869-1818, Contact: Barbara LaRosa; Contact: James Porter.
Supplies: Exercise, Instructional.
Formats: VHS.

HEALING ARTS HOME VIDEO, 1229 Third St., Suite C, Santa Monica, CA, 90401, (213) 458-9795.

HI-TOPS VIDEO, 5730 Buckingham Pkwy., Culver City, CA, 90230, (213) 216-7900.
Supplies: Instructional.
Formats: Beta, VHS.

HIFCOA VIDEO, 1044 S. Hill, Los Angeles, CA, 90015, (213) 749-2067.

HIGHLIGHT PRODNS., 800 Potrero Ave., San Francisco, CA, 94100, (415) 647-4030, Pres.: Greg Becker; Dir. Sales/Mktg.: Doug Corwin.
Supplies: Instructional.
Formats: Beta, VHS.

HOLLYWOOD VIDEO GEMS, 3255 Cahuenga Blvd., Los Angeles, CA, 90068, (213) 850-0168, Pres.: Joseph Infante; Program Buyer: Joseph Infante.
Supplies: Feature Films, Instructional, Sports, Family, Child.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports.

HOME & INDUSTRIAL VIDEO, 300-1 Rt. 17 South, Lodi, NJ, 07644, (201) 777-4700, Fax: (201) 778-1257, Pres.: Jonathan Coffino; Sales Mgr.: Stu Sable; Program Buyer: Tom Croghan.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

HOME VIDEO DISTRIBUTORS, 404 Park Ave., S., New York, NY, 10016, (212) 684-1500, Pres.: Alfred Goldberger.

HOME VISION, 5547 N. Ravenswood Ave., Chicago, IL, 60640, (312) 878-2600, Fax: (312) 878-8648, Telex: 270333, Sales Mgr.: John Hillsman; Exec. Dir.: Christine Lundberg.
Supplies: Fine & performing arts, opera.
Formats: Beta, VHS.

HOUGHTON MIFFLIN CO., 2 Park St., Boston, MA, 02108, (617) 725-5000.
Supplies: Instructional.
Formats: Beta, VHS.
Seeking: Instructional.

HOW TO VIDEO CORP., PO Box 09, Ashland City, TN, 37015, (615) 792-5500, Vice Pres.: Jerry Hooker; Vice Pres.
Distribution: Susan Hooker.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.

IAI RECORDS & VIDEOTAPES, PO Box 225 Village Station, New York, NY, 10014, (212) 243-2018, Pres.: Paul Bley.

IMA, 1525 Saltair Ave., Suite 107, West Los Angeles, CA, 90025, (213) 820-0604, Pres.: Steve Allen.
Supplies: Exercise, Feature Films, Instructional, Sports, Childrens, Comedy, Boating.

IMAGE ENTERTAINMENT, 6311 Romaine St., Los Angeles, CA, 90038, (213) 468-8867, Fax: (213) 468-9236, Pres.: Marty Greenwald; Sales Mgr.: Steve Garwood; Mktg. Vice Pres.: Bruce Venezia; Sr. Vice Pres.: Lee Kasper.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
Formats: LaserVision.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

IMPERIAL ENTERTAINMENT CORP., 6430 Sunset Blvd., Suite 1500, Hollywood, CA, 90028, (213) 463-4003.

INCREASE VIDEO, 6914 Canby Ave., Suite 110, Reseda, CA, 91335, (818) 342-2880, Fax: (818) 342-4029, Pres.: Howard L. Silvers; Sales Mgr.: Len Chapman.
Supplies: Exercise, Feature Films, Instructional, Sports.
Formats: VHS.
Seeking: Instructional, Sports.

INSTANT REPLAY, INC., 2951 S. Bayshore Dr., Coconut Grove, FL, 33133, (305) 448-7088, Fax: (305) 445-1998, Pres.: Charles Azar; Sales Mgr.: Linda Zack.

INT'L VIDEO ENTERTAINMENT, INC., 500 N. Ventu Park Rd., Newbury Park, CA, 91320, (805) 499-5827.
Supplies: Exercise, Feature Films, Instructional, Sports.

INT'L HISTORIC FILMS, 3015 West 59th St., Chicago, IL, 60629, (312) 436-8051, Pres.: Peter Bernotas.
Supplies: Feature Films.
Formats: Beta, VHS.

INT'L HOME VIDEO, 431 N. Figueroa, Wilmington, CA, 90744, (213) 513-1149, Pres.: Russell Green; Formats: Beta, VHS.

INT'L PROGRAM CONSULTANTS, INC., 200 East 24th St., Suite 1603, New York, NY, 10010, (212) 685 4619, Telex: 988623 RKIPCTV, Managing Dir.: Russell J. Kagan.

INT'L THOMSON RETAIL PRESS, 345 Park Ave. South, New York, NY, 10010, (212) 686-7744, Contact: Patricia Neri.

INT'L VIDEO ENTERTAINMANT, 21800 Burbank Blvd., Woodland Hills, CA, 91365, (818) 888-3040, Telex: 706861 FHEUD, Pres.: Noel C. Bloom; Program Buyer: Angela Schapiro; Program Buyer: Nancy Steingard; Sr. Vice Pres./Gen. Mgr.: Len Levy.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS, 8mm.
Seeking: Feature Films, Instructional, Music Long Form, Sports.

INT'L VIDEO NETWORK, 2242 Camino Ramon, San Ramon, CA, 94583, (415) 866-1121, Contact: Michael Pritt.

INT'L VIDEO ENTERTAINMENT-CHILDREN'S DIV., 21860 Burbank, Woodland Hills, CA, 91365, (818) 888-3040, Pres.: David Lawson; Vice Pres. Programming: Nancy Steingard; Vice Pres. Sales: Wendy Moss.
Supplies: Children.
Formats: Beta, VHS, 8mm.

INTROPICS VIDEO, 7131 Owens Mouth Ave., Canoga Park, CA, 91303, (818) 348-1555, Contact: Dick Miller.

IVANART, 3229 Bellevue Ave., Los Angels, CA, 90026, (213) 483-2905, Owner: Ivan Lofstrom.

IVY CLASSICS VIDEO, 165 West 46th St., New York, NY, 10036, (212) 382-0111, Fax: (212) 840-6182, Telex: 620852, Pres.: Sidney Tager; Program Buyer: Joshua Tager.
Supplies: Feature Films, Music Long Form, Sports, Documentaries.
Formats: VHS.
Seeking: Feature Films, Instructional, Music Long Form, Sports.

JCI, 5308 Derry Ave., #P, Agoura Hills, CA, 91301, (818) 889-9022.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.

JEF FILMS, INC./FILM CLASSIC EXCHANGE, Film House, 143 Hickory Hill Cir., Osterville, MA, 02655, (508) 428-7198, Pres.: Jeffery H. Aikman; Sales Mgr.: Jo-Anne Polak; Program Buyer: Elsie Aikman; Sec./Treas.: Donald Aikman.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, Video features, interactive cassettes.
Formats: Beta, VHS, CED, LaserVision, 8mm Video, Super VHS, film formats.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

JLT FILMS, 7000 N. Austin, Niles, IL, 60648, (312) 647-9513, Pres.: Ed Eagle.
Supplies: Exercise, Instructional, Sports.
Formats: Beta, VHS.

J2 COMMUNICATIONS, INC., 10850 Wilshire Blvd., Suite 1000, Los Angeles, CA, 90024, (213) 474-5252.

JVS HOME VIDEO, 1850 Union St., San Francisco, CA, 94123, (415) 346-6884, Pres.: Taum Jacobs.

JEM MUSIC VIDEO, 3619 Kennedy Rd., S. Plainfield, NJ, 07080, (201) 753-6100, Pres.: Marty Scott.

K-VIDEO PRODNS., 157 Wiltshire Rd., Claymont, DE, 19703, (302) 798-2229, Pres.: John Kay; Sales Mgr.: Charmaine Imburgia; Program Buyer: Stan Kay.
Supplies: Instructional.
Formats: Beta, VHS.

KANAKARIS PRESS, PO Box 2005, Beverly Hills, CA, 90213, (800) 992-5299, Pres.: Alx Kanakaris; Producer: Haya Shocat.
Supplies: Feature Films.
Formats: Beta, VHS.

KARTES VIDEO COMMUNICATIONS, 7225 Woodland Dr., Indianapolis, IN, 46278, (317) 297-1888, Pres.: Jim Kartes.
Supplies: Exercise, Feature Films, Instructional, Sports.
Formats: Beta, VHS.

KID STUFF, 450 N. Park Rd., Hollywood, FL, 33021, (305) 966-8520, Pres.: Murray Froikin.
Supplies: Exercise, Instructional.
Formats: VHS.

KING BEE VIDEO, PO Box 2521, Newbury Park, CA, 91320, (805) 499-5827, Contact: Patrick Sierchio.

KING OF VIDEO, INC., 3529 S. Valley View Blvd., Las Vegas, NV, 89103, (702) 362-2520, Pres.: Steve Vincent; Sales Mgr.: John Lago; Vice Pres.: Nancy Kelly.
Supplies: Feature Films, Instructional.
Formats: VHS.
Seeking: Feature Films.

THE KRUGER ORGANISATION, 8 Mark Ln., New City, NY, 10956, (914) 634-8282, Fax: 01144273540969. Telex: 877050 (UK), Sales Mgr.: L. Lewis; Program Buyer: R. Smith; Local Rep.: Martin Bernstein.
Supplies: Feature Films, Music Long Form, Video Music Cuts, TV series, Documentaries.
Seeking: Feature Films, Music Long Form.

KULTUR VIDEO, 121 Hwy. 36, West Long Beach, NJ, 07764, (201) 229-2343, Fax: (201) 229-0066, Telex: 62791174, Pres.: Dennis M. Hedlund; Sales Mgr.: Johanna Kelly; Program Buyer: Ron Davis; Vice Pres.: Pearl Lee.
Supplies: Feature Films, Music Long Form, Video Music Cuts, Cultural programs.
Formats: Beta, VHS.
Seeking: Music Long Form.

LASER DISC CORP. OF AMERICA, PO Box 1720, 2265 East 220th St., Long Beach, CA, 90810, (213) 835-6177, Pres.: Tetsuro Kudo; Mktg. Mgr.: David Wallace.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
Formats: LaserVision.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

LASERDISC CORP. OF AMERICA, 200 W. Grand Ave., Montvale, NJ, 07645, (201) 573-1122, Contact: Donna Del Moro.
Supplies: Music Long Form.
Formats: LaserVision.
Seeking: Music Long Form.

LIGHTHOUSE HOME VIDEO, 510 SW Third Ave., Suite 400, Portland, OR, 97205, (503) 248-6366, Contact: Don Gronquist.

LIGHTNING VIDEO, INC., PO Box 4385, Stamford, CT, 06907, (203) 359-3537, Vice Pres. Mktg. & Sales: Gordon Bossin; Nat'l Sales Mgr.: John Scott; Nat'l Mktg. Mgr.: Sandra Sharpe-Thomas.
Formats: Beta, VHS.

LORIMAR HOME VIDEO, 17942 Cowan Ave., Irvine, CA, 92714, (714) 474-0355, Pres.: Jerry Gottlieb; Vice Pres. Sales: Rob Bonham.
Supplies: Theatre, Children's Programming.
Formats: LaserVision.
Seeking: Feature Films, Music Long Form.

MCA HOME VIDEO, INC., 70 Universal City Plaza, Universal City, CA, 91608, (818) 777-4300, Contact: Louis Feola.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS, LaserVision.
Seeking: Feature Films, Music Long Form.

MGM/UA HOME VIDEO, 10000 W. Washington Blvd., Culver City, CA, 90232, (213) 280-6000.
Supplies: Exercise, Feature Films, Instructional, Music Long Form.
Formats: Beta, VHS.

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818-993-4767
QUALITY PACKAGING FOR THE VIDEO INDUSTRY

World Radio History

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MPI HOME VIDEO, 15825 Rob Roy Dr., Oak Forest, IL, 60452, (312) 687-7881.
Supplies: Feature Films, Music Long Form, Documentaries, Childrens Educationals.
Formats: Beta, VHS, CED, LaserVision.
Seeking: Feature Films.

MTI PRODNS., 430 S. Dixie Hwy., Miami, FL, 33146, (305) 662-1135, Sales Mgr.: Bonnie Axelrod.

MACROVISION, 10201 Torre Ave., Suite 330, Cupertino, CA, 95014, (408) 252-9600.

MADERA CINEVIDEO INC., 620 E. Yosemite Ave., Madera, CA, 93638, (209) 661-6000, Pres.: Louie Fimbrez; Sales Mgr.: Connie Pascolati; Program Buyer: Rudy J. Castillo.
Supplies: Feature Films.
Formats: VHS.
Seeking: Feature Films.

MAGAZINE & BOOKSELLER, 322 Eighth Ave., New York, NY, 10001, (212) 620-7330, Contact: Patricia Neri.

MAGIC CARPET VIDEO & PUBLISHING, LTD./MCV, 19 East
48th St., New York, NY, 10017, (212) 759-8555, Pres.: Michael Kong.
Supplies: Exercise, Instructional, Sports.
Formats: VHS.

MAGIC VIDEO PUBLISHING CO., 1 Northfield Plaza, Northfield, IL, 60093, (312) 441-2564, Pres.: Raymond J. Markman.
Supplies: Exercise, Instructional, Sports.

MAGNUM ENTERTAINMENT, INC., 9301 Wilshire Blvd., Suite 602, Beverly Hills, CA, 90210, (213) 278-9981, Fax: (213) 278-4429, Pres.: Walter Gernert; Program Buyer: Leslie Buhler; Sales Vice Pres.: Jim Brown.
Formats: Beta, VHS.
Seeking: Feature Films.

MAIN EVENT VIDEO, INC., 5520 Sunrise Hwy., Sayville, NY, 11782, (516) 589-7555, Contact: Dean Papadeas.

THE MARKET PLACE, PO Box 4126, Rockford, IL, 61110, (815) 877-1514, Pres.: Max Anderson.
Supplies: Inspirational, childrens, animation.
Formats: VHS.

MARKSTER VIDEO/SOFTWARE, 2135-J Defoor Hills Rd. NW, Atlanta, GA, 30318, (404) 355-5553, Pres.: Mark Strelecki.
Supplies: Instructional.
Formats: Beta, VHS.

MARTIN/F. WEBER CO., 2727 Southampton Rd., Philadelphia, PA, 19154, (313) 525-1990, Contact: Richard Cooper.

MASTER ARTS VIDEO, 11549 Amigo Ave., Northridge, CA, 91326, (818) 368-9220, Pres.: Joseph A. Pershes.

MASTERVISION, 969 Park Ave., New York, NY, 10028, (212) 879-0448, Pres.: Richard Stadin.
Supplies: Instructional, Sports.
Formats: Beta, VHS.

MCGRAW-HILL VIDEO PRODNS., 1221 Avenue of the Americas, New York, NY, 10021, (212) 512-4014, Contact: Dr. Dana Beth Ardi.

MEDIA CONCEPTS, INC., 331 N. Broad St., Philadelphia, PA, 19107, (215) 923-2545, Pres.: Ed Harding.
Supplies: Instructional.
Formats: Beta, VHS.

MEDIA HOME ENTERTAINMENT, 5730 Buckingham Pkwy., Culver City, CA, 90230, (213) 216-7900.

MEDIA WEST, INC., 10255 SW Arctic Dr., Beaverton, OR, 97005, (503) 626-7002, Contact: Tess Ratty.

MEDIACAST TELEVISION ENT., LTD., 1645 Des Plaines Ave., Des Plaines, IL, 60018, (312) 298-1300, Contact: Tom Edinger.

MERCURY FILMS, 309 Santa Monica Blvd., Suite 415, Santa Monica, CA, 90401, (213) 451-5510, Contact: Arnie Lakeyn.

MERIDIAN ENTERTAINMENT CORP., 9903 Santa Monica Blvd., Beverly Hills, CA, 90212, (213) 463-2832, Pres.: Perry L. Krauss.
Supplies: Instructional.
Formats: Beta, VHS.

METACOM, INC., 1401-B W. River Rd. North, Minneapolis, MN, 55411, (612) 588-2781, Pres.: James I. McCann; Sales Mgr.: David Thompson; Exec. Vice Pres.: Phillip T. Levin.
Supplies: Exercise, Subliminal Video.
Formats: Beta, VHS.

MEXCINEMA VIDEO CORP., 326 N. La Brea Ave., Los Angeles, CA, 90036, (800) 242-MEXI, Pres.: Alberto Blasco; Sales Mgr.: Jaime Tellez.
Supplies: Feature Films.
Formats: Beta, VHS.

MID-AMERICAN VIDEO, 408 West 74th Terrace, Kansas City, MO, 64114, (816) 444-7082, Fax: (816) 333-0475, Pres.: Karl Roscoe; Sales Mgr.: Michael McConnell; Program Buyer: Lynn Pruitt; Gen. Mgr.: Nick Sullivan.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS.

MID-COM INC., 2148 N. Cullen Ave., Evansville, IN, 47715, (812) 473-0533, Pres.: Jack Fenimore.
Supplies: Instructional, Children's & Adult Educational.
Formats: Beta, VHS.

MILLION DOLLAR VIDEO CORP., 5947 Burchard Ave., Los Angeles, CA, 90034, (213) 935-1988, Contact: Gerardo Dominguez.

MIRAGE VIDEO, 325 Ninth St., 2nd Floor, San Francisco, CA, 94103, (415) 626-5324, Fax: (415) 626-0951, Telex: 184 198, Pres.: Michael D. Weldon.
Supplies: Feature Films.
Formats: Beta, VHS.
Seeking: Feature Films.

MODERN SOUND PICTURES, INC., 1420 Howard St., Omaha, NE, 68102, (402) 341-8476, Pres.: Keith T. Smith.
Supplies: Feature Films.
Formats: Beta, VHS.

MOGUL COMMUNICATIONS, INC., 1311 N. Mansfield Ave., Hollywood, CA, 90028, (213) 650-2122.
Supplies: Feature Films, Animated.
Formats: Beta, VHS.

MONOGRAM ENTERTAINMENT GROUP, 5710 E. Sheila St., Commerce, CA, 90040, (213) 726-0452, Contact: Pam Hobe.

MONTEREY HOME VIDEO, PO Box 2946, Malibu, CA, 90265, (213) 457-5595, Pres.: Scott Mansfield; Acquisition: Jere Rae Mansfield.
Supplies: Exercise, Feature Films, Music Long Form, Story Collection.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Music Long Form.

MORRIS VIDEO, 2730 Monterey St., Bldg. #105, Torrance, CA, 90503, (213) 533-4800, Fax: (213) 533-1993, Pres.: Dawn Morris; Sales Mgr.: Kandra Inga; Program Buyer: George Morris.
Supplies: Exercise, Instructional, Sports, Motivational, Business.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Sports.

MULTI-VIDEO, INC., PO Box 35444, Charlotte, NC, 28235, (704) 536-6928, Contact: Tommie Espin.

MUSICAL SALES, 40 S. Caroline St., Baltimore, MD, 21231, (301) 675-1400, Fax: (301) 563-8750, Pres.: Molly Bereson; Sales Mgr.: Michael Bereson; Program Buyer: Ross Reed.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, Special interest.
Formats: VHS.

NFL FILMS VIDEO, 330 Fellowship Rd., Mount Laurel, NJ, 08054, (609) 778-1600, Contact: David Frossman; Contact: Linda Villanova.
Supplies: Sports.
Formats: Beta, VHS.

NSI VIDEO, PO Box 895, Hermosa Beach, CA, 90254, (213) 374-7476, Pres.: Gerard Ravel.
Supplies: Sports.

NAUTILUS BOOKS & VIDEO, 18 East 16th St., Suite 204, New York, NY, 10003, (212) 627-2444, Contacts: Eric Perkins, Rick Ross.
Supplies: Instructional.
Formats: Beta, VHS.

NELSON HOME ENTERTAINMENT, 335 N. Maple Dr., Beverly Hills, CA, 90210, (213) 285-6000, Fax: (213) 285-6190, Telex: 4938846, Pres.: Reg Childs; Vice Pres. of Sales: Dave Cline; Program Buyer: Barbara Javitz.
Supplies: Feature Films, Documentaries.
Formats: Beta, VHS, LaserVision.
Seeking: Feature Films.

NEW PRODUCTS CO., 450 S. Fellowship Rd., Maple Shade Rd., NJ, 08052, (609) 779-1101, Pres.: Richard Posoff.

NEW STAR VIDEO, 260 S. Beverly Dr., Beverly Hills, CA, 90212, (213) 205-0666.

NEW VIDEO, 276 3rd Ave., New York, NY, 10010, (212) 473-6000, Pres.: Steve Savage; Sales Mgr.: Richard Schultz; Vice Pres.: Michael Pollack.
Supplies: Feature Films, Instructional, Cult, Foreign.
Formats: Beta, VHS.
Seeking: Feature Films, Instructional.

NEW WORLD VIDEO, 1440 S. Sepulveda Blvd., Los Angeles, CA, 90025, (213) 444-8100, Fax: (213) 444-8460, Telex: 664937 NWLSA, Pres.: Paul Culberg; Sales Mgr.: David Pierce; Program Buyer: Walter Calmette; Int'l Pres.: Bill Shields; Int'l Sales Mgr.: Jonathan Weisgal.
Supplies: Feature Films, Instructional, Sports.
Formats: Beta, VHS, LaserVision.
Seeking: Feature Films.

NICOLAS COMMUNICATIONS, 5340 Holmes Run Pkwy., Suite 819, Alexandria, VA, 22304, (703) 823-1680, Pres.: Stephen J. Nicholas, CEO.
Formats: Beta, VHS.

NIGHTINGALE-CONANT CORP., 7300 N. Lehigh Ave., Chicago, IL, 60048, (312) 647-0300, Pres.: Vic Conant.
Supplies: Instructional.
Formats: Beta, VHS.

NOAZART PRODNS., INC., 15920 177th Ave., NE, Woodinville, WA, 98072, (206) 485-5357, Contact: Creed Noah.

OCEAN VIDEO, INC., 4605 Lankershim Blvd., North Hollywood, CA, 91602, (818) 506-3216, Pres.: Matthew Tse.
Supplies: Instructional.
Formats: Beta, VHS.

OFFICIAL VIDEO DIRECTORY & BUYERS GUIDE, PO Box 2740, Palm Springs, CA, 92263, (619) 322-3050, Contact: Steve Tolin.

OFFSHORE PRODNS., 617 E. Thomas St., Seattle, WA, 98102, (206) 323-3040, Pres.: Dick Enersen; Mktg. Dir.: John Papajani.
Supplies: Instructional, Sports.
Formats: Beta, VHS.

OPITICAL DATA, 30 Technology Dr., Warren, NJ, 07060, (201) 668-0022, Fax: (201) 668-1322, Pres.: William Clark; Sales Mgr.: James Donatelli; Vice Pres.: Betty Paxton.
Supplies: Instructional, Special Interest.
Formats: LaserVision.

ORION HOME VIDEO, 540 Madison Ave., 32nd Floor, New York, NY, 10022, (212) 888-4518.

PHD VIDEO, Film House, 143 Hickory Hill Cir., Osterville, MA, 02655, (508) 428-7198, Pres.: Jeffrey H. Aikman; Sales Mgr.: Janie Barber; Program Buyer: Elsie Aikman; Sec./Treas.: Donald Aikman.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, Made for video feature, foreign.
Formats: Beta, VHS, CED, LaserVision, Cable, TV, 8mm video, film-Super 8.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

PACIFIC ARTS VIDEO, 50 N. LaCienega Blvd., Beverly Hills, CA, 90211, (213) 657-2233.
Supplies: Feature Films, Music Long Form.
Formats: Beta, VHS, CED, LaserVision.
Seeking: Feature Films, Music Long Form.

PAISANO PUBLICATIONS, INC., 28210 Dorothy Dr., Agoura Hills, CA, 91301, (818) 889-8740, Contact: Rick Schmidlin.

PANORAMA PUBLISHING CO., 14640 Victory Blvd., Suite 210, van Nuys, CA, 91411, (818) 988-4690, Vice Pres.: George J. Kappas.
Supplies: Instructional.

PARADE VIDEO, 88 St. Francis St., Newark, NJ, 07105, (201) 344-4214, Fax: (201) 344-0465, Pres.: Martin Kasen; Sales Mgr.: Sheldon Rudin; Program Buyer: Joey Porrello.
Supplies: Exercise, Feature Films, Instructional, Sports, Childrens.
Formats: VHS.
Seeking: Exercise, Feature Films, Instructional, Sports, Video Music Cuts.

PARAMOUNT HOME VIDEO, 5555 Melrose Ave., Hollywood, CA, 90038, (213) 468-5526.

PARENTS APPROVED VIDEO, 212 NW Fourth Ave., Hallandale, FL, 33009, (305) 458-7505, Contact: Michael Rubin.

PASSAGE HOME COMMUNICATIONS, 7800 E. Iliff Ave., Suite E, Denver, CO, 80231, (303) 750-0055, Contact: Sue Eisaquirre.

PASSPORT MUSIC VIDEO/JEM RECORDS, 3619 Kennedy Rd., South Plainfield, NJ, 07080, (201) 753-6100, Pres.: Marty Scott; Sales Mgr.: Tom Seamen; Vice Pres.: Ed Grossi; Treas.: Jeff Tennenbaum; Contact: Phil Blume.
Supplies: Music Long Form.
Formats: Beta, VHS, LaserVision.
Seeking: Music Long Form, Video Music Cuts.

PERFORMANCE VIDEO, 7 N. Mountain Ave., Montclair, NJ, 07042, (201) 744-0770, Fax: (201) 744-1054, Pres.: John Scher; Dir.: Holly St. Lifer.
Supplies: Music Long Form, Video Music Cuts.
Formats: VHS.

PETER PAN INDUSTRIES, 88 St. Frances, Newark, NJ, 07105, (201) 344-4214, Contact: Shelly Rudin.

PHOENIX DISTRIBUTORS, 1540 North Highland Ave., Hollywood, CA, 90028, (213) 469-0553, Contact: Michael Shod.

PLAYHOUSE VIDEO/CBS FOX, 1211 6th Ave., New York, NY, 10036, (212) 819-3200, Vice Pres. of Mktg.: John Hayden.
Supplies: Exercise, Feature Films, Instructional, Child, Family.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional.

POLA PRODN., INC., 18662 Mac Arthur Blvd., Suite 200, Irvine, CA, 92715, (714) 752-5700, Contact: James Polakof.

POLARIS MEDIA GROUP, INC., 2 Park Ave., 24th Floor, New York, NY, 10016, (212) 684-3417, Fax: (212) 725-2027, Pres.: Thomas Sassos; Sales Mgr.: Stephen Parker; Program Buyer: Melissa Hoffman.
Supplies: Exercise, Instructional, Health-related.
Formats: VHS.

POSITIVELY FIT, PO Box 6540, Toledo, OH, 43612, (419) 244-3634, Pres.: Paula A. Pennypacker.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.

POTENTIALS UNLIMITED, INC., 4808 Broadmoor SE, Grand Rapids, MI, 49508, (616) 698-7830, Pres.: Gregg Banfill; Vice Pres.: Stephanie Konicov; Nat'l Sales: Tim Kelley.
Supplies: Instructional, Self Improvment.
Formats: Beta, VHS.

POWERSPORTS VIDEO, 18630 Canasta St., Tarzana, CA, 91356, (818) 907-0590, Contact: Joe Levin.

PRECISION FILM & VIDEO PRODNS., 2550 N. 14th Ave., Tucson, AZ, 85705, (602) 884-9065, Contact: Mike Behr.

PREMIER PROMOS., INC., PO Box 19022, Charlotte, NC, 28219, (704) 399-1111, Contact: James Pettus.

PREMIERE HOME VIDEO, 6824 Melrose Ave., Hollywood, CA, 90038, (213) 934-8903, Contact: Mark Eiges.

PREMIERE THE MOVIE MAGAZINE, 2 Park Ave., 4th Floor, New York, NY, 10016, (212) 725-7931, Contact: Marian Schwindeman.

PRICE STERN SLOAN, INC., 360 N. LaCienega Blvd., Los Angeles, CA, 90048, (213) 657-6100, Contact: Linda

World Radio History

Johns.

PRISM ENTERTAINMENT CORP., 1875 Century Park East, Suite 1000, Los Angeles, CA, 90067, (213) 277-3270, Fax: (213) 203-8036, Telex: 751932, Pres.: Barry Collier; Sales Mgr.: Joseph Petrone; Program Buyer: Mel Franks.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

PRODUCERS CONSORTIUM, 1045 North 300 East, Orem, UT, 84057, (801) 226-8209, Pres.: Conrad Reichert; Sales Mgr.: Tim McGaffin.
Supplies: Feature Films, Instructional, Sports.
Formats: Beta, VHS, LaserVision.

PROFESSIONAL TRAINING SPECIALISTS, 1280 East Ninth St., Chico, CA, 95927, (916) 893-4306, Fax: (916) 342-1997, Mktg. Dir.: David West.
Supplies: Instructional.
Formats: VHS.
Seeking: Instructional.

PYRAMID VIDEO, PO Box 1048, Santa Monica, CA, 90406, (213) 828-7577, Mktg./Promotions: Doug Smith.
Supplies: Exercise, Feature Films.
Formats: Beta, VHS.

QUADRUS MEDIA MINISTRY, INC., 128 Kishwaukee St., Suite 300, Rockford, IL, 61104, (815) 987-3970, Pres.: Joe Musser; Admin. Vice Pres.: Lorraine Hazeltine.
Supplies: Religious.
Formats: VHS.

RCA/COLUMBIA PICTURES HOME VIDEO, 3500 W. Olive Ave., Suite 300, Burbank, CA, 91505, (818) 953-7900, Fax: (818) 953-7864, Pres.: Robert Blattner; Vice Pres. of Sales: Richard Pinson; Exec. Vice Pres.: Gary Khamman; Contact: Fritz Friedman.
Supplies: Feature Films, Video Music Cuts, Childrens' programs.
Formats: Beta, VHS, CED, LaserVision.

RKO PICTURES, 1900 Ave. of the Stars, Suite 1562, Los Angeles, CA, 90067, (213) 277-3133, Telex: 881272.
Supplies: Exercise, Feature Films, Instructional.
Formats: Beta, VHS.
Seeking: Feature Films.

RM FILMS INT'L INC., PO Box 3748, Hollywood, CA, 90078, (213) 466-7791, Pres.: Russ Meyer.
Supplies: Feature Films.
Formats: Beta, VHS.

RTI, 13533 "I" Cir., Omaha, NE, 68137, (402) 558-6551, Fax: 402-330, Pres.: Bruce Hoberman; Sales Mgr.: Jody Pankhurst; Sales Rep.: Bill Ryan.
Supplies: Video Music Cuts.
Formats: VHS.

RADIO VISION INT'L, 8831 Sunset Blvd., Penthouse East., Los Angeles, CA, 90069, (213) 659-2780, Pres.: Kevin Wall.
Supplies: Feature Films.
Formats: Beta, VHS.

RANDOM HOUSE, INC., 201 East 50th St., New York, NY, 10022, Program Buyer: Sharon Lerner; Publicist: Ruth Katcher; Contact: Mark Maxwell.
Supplies: Instructional, Children's video.
Formats: VHS.

RED FOX ENTERPRISES, Route 209 East, Elizabethville, PA, 17023, (717) 362-3391, Pres.: Ronald Knorr.

RED ONION ENTS., PO Box 366, Dayton, OH, 45401, (513) 222-2413, Pres.: Gene Mayl; Sales Mgr.: Kevin Mayl.
Supplies: Music Long Form, Video Music Cuts.
Formats: Beta, VHS, Cassettes.
Seeking: Music Long Form, Video Music Cuts.

REGENCY HOME VIDEO, 9911 W. Pico Blvd., Los Angeles, CA, 90035, (213) 552-2660, Pres.: Herb Lazarus.
Supplies: Feature Films, Instructional.
Formats: Beta, VHS.

REGO IRISH RECORDS, 64 New Hyde Park Rd., Garden City, NY, 11530, (516) 328-7800, Pres.: Patrick Noonan; Sales Mgr.: Sharin Murphy; Program Buyer: Vincent Mitchell.
Supplies: Int'l-Irish.
Formats: Beta, VHS.

RENTAL DEALER NEWS, 2101 W. Crescent Ave., Suite C, Anaheim, CA, 92801, (714) 778-4192, Contact: Marie May.

RHAPSODY FILM INC., PO Box 179, New York, NY, 10014, (212) 243-0152, Pres.: Bruce Ricker; Admin.: Jason Ricker.
Supplies: Feature Films, Instructional, Music Long Form, Video
Music Cuts, Documentaries, jazz, blues.
Formats: Beta, VHS.
Seeking: Feature Films, Music Long Form, Video Music Cuts.

RHINO VIDEO, 2225 Colorado Ave., Santa Monica, CA, 90404, (213) 828-1980, Fax: (213) 453-5529, Telex: 4972305 RHINO, Pres.: Richard Foos; Sales Mgr.: Arny Schorr.
Supplies: Feature Films, Music Long Form, Sports, Video Music Cuts, Vintage television.
Formats: VHS.
Seeking: Feature Films, Music Long Form, Sports, Video Music Cuts.

RICON ENTS., 5863 Village Forest Ct., Houston, TX, 77092, (713) 683-0105, Owner/Sales Mgr.: Richard C. Colton.
Supplies: Instructional, Space & space shuttle videos.
Formats: Beta, VHS, VHS/Beta-PAL (European) format.

RIZZOLI VIDEO, 597 Fifth Ave., New York, NY, 10017, (212) 223-0100, Fax: (212) 888-3736, Vice Pres.: John Brancati.
Supplies: Feature Films, Instructional, Biography.
Formats: Beta, VHS.
Seeking: Instructional.

HAL ROACH STUDIOS INC., 345 N. Maple Dr., #210, Beverly Hills, CA, 90210, (213) 850-0525, Mktg. Mgr.: Rob Word; Advertising Publisher: Delilah Loud.
Supplies: Syndicated programs, comedy classics.
Formats: Beta, VHS.
Seeking: Exercise, Instructional, Music Long Form, Sports, Video Music Cuts.

HAL ROACH STUDIOS FILM CLASSICS, INC., 1600 N. Fairfax Ave., Hollywood, CA, 90046, (213) 850-0525, Dir. of Mktg.: Cheryl Lynn Gersh; Western Reg. Sales: Susan Roberts; Eastern Reg. Sales: Irwin Sirotta.
Supplies: Feature Films, Comedy, Westerns, Animated.
Formats: Beta, VHS.

ROBIN H. TELEPRODUCTIONS, 5084 Rocky Ford, Arlington, TN, 38002, (901) 382-0385, Exec. Producer. Tony Mack; Owner: Robin Harvey.
Supplies: Instructional, Sports.
Formats: Beta, VHS.

SPI VIDEO, INC., PO Box 158, Jericho, VT, 05465, (800) 633-6038, Pres.: Judith A. Dunn; Vice Pres.: Peter N. Hartberg.
Supplies: Sports.

SABAN PRODS., INC., 11724 Ventura Blvd., Studio City, CA, 91604, (818) 985-3805, Pres.: Haim Saban; Vice Pres.: Shuki Levy.
Supplies: Feature Films.

SATURN PRODNS., INC., 1697 Broadway, New York, NY, 10019, (212) 489-2460, Fax: (212) 397-0665, Telex: 6971568, Pres.: Tom Ward.
Supplies: Feature Films, Instructional.
Formats: VHS.

SCOTCH HOME VIDEO, 3M Center Bldg. 223-55-01, St. Paul, MN, 55144, (612) 733-2381.
Supplies: Instructional.
Formats: Beta, VHS.

SELECT-A-TAPE, 8750 Hollywood Dr., Los Angeles, CA, 90069, (213) 652-6552, Pres.: Alan Roberts.

SHAPEWORKS +, PO Box 340451, Tampa, FL, 33694, (813) 968-9379, Pres.: Angela Hillemann; Gen. Mgr.: Robert Hillemann.
Supplies: Exercise.
Formats: Beta, VHS.

FULTON J. SHEEN COMMUNICATIONS, 19355 Business Center Dr., Northridge, CA, 91324, (818) 885-1044, Fax: (818) 885-1021, Pres.: Edward Weston; Sales Mgr.: Ann Weston.
Supplies: Instructional, Inspirational, Educational.
Formats: Beta, VHS.

SHERWOOD VIDEO, 676 N. St. Clair, #1880, Chicago, IL, 60611, (312) 787-2723, Pres.: Barry Torman.
Supplies: Instructional.
Formats: Beta, VHS.

SHOKUS VIDEO, PO Box 8434, Van Nuys, CA, 91409, (818) 704-0400, Pres.: Stuart Shostak; Coordinator: Juli Sebera.
Formats: Beta, VHS.

SHOWCASE PRODNS., INC., 140 Parkhouse, Dallas, TX, 75207, (214) 653-8352, Pres.: Tim Miller; Mktg. Dir.: Ed Weaver.
Supplies: Exercise, Instructional, Sports.
Formats: Beta, VHS.

SHOWCASE PRODNS., INC., 6910 Hayvenhurst Ave., Suite 100, Van Nuys, CA, 91406, (818) 785-7977, Contact: Howard Alperin.

SIERRA VIDEO, 4216 N. Mayson Rd., El Monte, CA, 91732, (818) 579-7023, Pres.: Jerry Hennen.
Supplies: Exercise, Instructional, Sports.
Formats: Beta, VHS.

SIGHT & SOUND DISTRIBUTORS, 2055 Walton Rd., St. Louis, MO, 63114, (314) 426-2388, Fax: (314) 426-1307, Pres.: J. D. Mandelker; Sales Mgr.: John Jump; Program Buyer: Kevin Vogler.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
Formats: Beta, VHS.

SILVER MINE VIDEO, 6914 Canby Ave., Suite 110, Reseda, CA, 91335, (818) 342-2880, Fax: (818) 342-4029, Pres.: Howard L. Silvers; Sales Mgr.: Len Chapman.
Supplies: Exercise, Feature Films, Instructional, Sports.
Formats: VHS.
Seeking: Instructional, Sports.

SILMITAR ENTERTAINMENT, INC., 3650 Annapolis Ln., Minneapolis, MN, 55441, (612) 559-6660, Contact: Greg Johnson.
Supplies: Exercise, Feature Films, Instructional, Sports.

SIMON & SCHUSTER SOFTWARE, 1 Gulf Western Plaza, New York, NY, 10023, (212) 333-4171, Pres.: Frank Schwartz; Nat'l Sales Mgr.: Terry Newell.
Supplies: Exercise, Feature Films, Instructional.
Formats: Beta, VHS.

SKILLS OF STUDYING, INC., 500 E. Border St., Suite 700, Arlington, TX, 86010, (817) 261-5419, Contact: Richard Skipper.

SKYLAR PRODNS., 469 N. Crescent Dr., Suite 5422, Beverly Hills, CA, 90209, (818) 763-5494, Pres.: Jamie L. Skylar; Vice Pres.: Scott Johnson; Mktg. Dir.: Brady Alexander.
Supplies: Feature Films, Video Music Cuts, Childrens' programming.

SLIM & TRIM YOGA, 249 Royal Dr., Eustis, FL, 32726, (904) 483-0606, Pres./Sales Mgr.: Billie Lange.
Supplies: Exercise, Instructional, Sports.
Formats: Beta, VHS, ¾ U-Matic.
Seeking: Exercise, Instructional, Sports.

SOLO SPORTS VIDEO, PO Box 357, Dana Point, CA, 92629, (714) 240-6778, Pres.: Craig Peterson; Sales Mgr.: Margaret Erkeneff.
Supplies: Instructional, Sports.
Formats: Beta, VHS.
Seeking: Sports.

SONY VIDEO SOFTWARE CO. INC., 1700 Broadway, New York, NY, 10019, (212) 757-4990, Fax: (212) 956-3792, Telex: 426690, Pres.: John O'Donnell; Sales Mgr.: Michael Holzman.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, Documentaries.
Formats: Beta, VHS, LaserVision.
Seeking: Feature Films.

SOUND & VISION, INC., 83 Leonard St., New York, NY, 10013, (212) 219-3007, Pres.: Tima Surmelioglu; Program Buyer: Tima Surelioglu.
Supplies: Video Music Cuts, Ambient.
Formats: Beta, VHS.

SOUTHERN TECHNOLOGIES, INC., 2009 McKenzie, Suite 110, Dallas, TX, 75006, (214) 247-7373, Contact: Ralph Nicholson.

SOUVENIRS OF HAWAII, 2290 Alahao Pl., Honolulu, HI, 96819, (808) 847-4608, Fax: (808) 847-4609, Pres.: Donald McDiarmid III.
Supplies: Feature Films, Instructional.
Formats: Beta, VHS.

SPECIAL INTEREST VIDEO, 553 Mendocino Ave., Santa Rosa, CA, 95402, (707) 579-3936, Pres.: Michael Heumann; Sales Mgr.: Marcia Ludwig.
Supplies: Instructional, Sports, Travel, arts & crafts.
Formats: Beta, VHS.

SPINNAKER SOFTWARE, 1 Kendall Square, Cambridge, MA, 02139, (617) 494-1200, Pres.: David Seuss.
Supplies: Instructional.
Formats: VHS.

SPORTS BOOKSHELF, PO Box 392, Ridgefield, CT, 06877, (203) 438-3055, Pres.: R. Cohen.
Supplies: Instructional, Sports.
Formats: Beta, VHS.
Seeking: Sports.

SPORTS WORLD CINEMA, PO Box 17022, Salt Lake City, UT, 84117, (801) 266-9300, Pres.: Gary Ewing.
Supplies: Instructional, Sports.
Formats: Beta, VHS.
Seeking: Exercise, Instructional, Sports.

SPORTSMEN ON FILM, 5567 Reseda Blvd., Suite 300, Tarzana, CA, 91356, (818) 342-5555, Pres.: Ken Wilson.
Supplies: Instructional, Sports.
Formats: Beta, VHS.

SQN/AVG, 27 Dryden Ln., Providence, RI, 02904, (401) 521-2010, Pres.: Richard Carbeau; Exec. Vice Pres.: Joan Grow.
Supplies: Exercise, Instructional, Sports.
Formats: VHS.

STAR CLASSICS, 4301 Glenwood Rd., Brooklyn, NY, 11210, (718) 434-1100, Fax: (718) 859-0759, Pres.: Martin Chopp; Sales Mgr.: Jerry Schwebel.
Supplies: Exercise, Feature Films, Instructional, Sports.
Formats: VHS.
Seeking: Exercise, Feature Films, Instructional, Sports.

STONEY-WOLF VIDEO PRODNS., 205 Main St., Stevensville, MT, 59870, (406) 777-2729, Contact: Dale A. Burk.

STRAIGHT ARROW PUBLISHERS INC., 745 Fifth Ave., New York, NY, 10151, (212) 758-3800, Contact: Wynette Paige.

SUMMIT MEDIA CO., 27811 Ave. Hopkins, Unit 1, Valencia, CA, 91355, (805) 295-0675, Contact: William Hutten.

SUNTREE VIDEO ASSOCS., 400 East 85th St., New York, NY, 10028, (212) 772-7576, Pres.: David Funt.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.

SUPERIOR VIDEO, 1001 Bridgeway #231, Sausalito, CA, 94965, (415) 331-5183, Pres.: David Jennings.

SYBERVISION SYSTEMS, INC., 6066 Civic Terrace Ave., Newark, CA, 94560, (415) 790-3637, Pres.: Michael Doepke; Sales Mgr.: Patrice Zettner.
Supplies: Instructional, Sports.
Formats: Beta, VHS.

SYNERGY HOME ENTERTAINMENT, 9255 Sunset Blvd., #401, Los Angeles, CA, 90069, (213) 451-2513, Contact: Adriana Shaw.

SYNOPSIS VIDEO, 4531 Greengate Ct., Westlake Village, CA, 91361, (818) 991-0080, Contact: Denise Gallant.

TAM PRODNS., Film House, 143 Hickory Hill Cir., Osterville, MA, 02655, (508) 428-7198, Pres.: Jeffrey H. Aikman; Sales Mgr.: Janie Barber; Program Buyer: Elsie Aikman; Sec./Treas.: Donald Aikman.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, Video feature films, interactive.

World Radio History

Formats: Beta, VHS, CED, LaserVision, Cable, TV, pay-per-view, 8mm video.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

T. G. A VIDEO LTD., INC., 8821 Shirley Ave., Northridge, CA, 91324, (818) 885-7771, Pres.: Ted Gaswirth.

TV GUIDE, 1290 Ave. of the Americas, New York, NY, 10104, (212) 484-9914, Contact: C. Robert Brooks.

TV SPORTS SCENE, INC., 5804 Ayrshire Blvd., Minneapolis, MN, 55436, (612) 925-9661, Pres.: Donald Herrick.
Supplies: Exercise, Feature Films, Instructional, Sports.
Formats: Beta, VHS.

TAKE ONE, PO Box 1028, Little Rock, AR, 72203, (501) 375-6923, Contact: Gloria Redman.

TAMARELLE'S FOREIGN FILMS, 110 Cohasset Stage Rd., Chico, CA, 95926, (916) 895-3429, Sales Mgr.: Patrick Cotton; Program Buyer: Claire Tamarelle.
Supplies: Feature Films, Instructional, Foreign, performing & fine arts.
Formats: Beta, VHS.

TAPE CITY, INC., 300-1 Route 17, Lodi, NJ, 07644, (201) 77-4700, Pres.: Alfred Goldberger.

TAPEWORM PRODN. DISTRIBUTOR, 12229 Montague St., Arleta, CA, 91331, (818) 896-4321, Contact: Constance Figgins.

TEAMSTAR INT'L, 162 West 75 St., Suite 5R, New York, NY, 10023, (212) 580-8133, Contact: Ethan Bauch; Contact: John Homs.
Supplies: Exercise, Instructional, Sports.
Formats: VHS.

TELE-STORY (DIV. OF FUN DISCOVERY, INC.), PO Box 3998, 20525 Nordhoff St., Chatsworth, CA, 91313, (818) 998-9333, Contact: Thomas West.

TELECINE SPANISH VIDEO, 2151 Belmont Ave., New York, NY, 10457, (212) 798-7028, Pres.: Peter Velez; Contact: Ed Freeberg.

TELEGENICS VIDEO NETWORK, 150 Nassau St., Suite 830, New York, NY, 10038, (212) 227-5966, Pres.: Christopher Russo; Program Buyer: Tom Deleso.
Supplies: Video Music Cuts.
Formats: Beta, VHS.
Distribution of clips for clubs and venues.

10TH AVE. VIDEO/PLATINUM PRODNS., 9333 Oso Ave., Chatsworth, CA, 91311, (213) 772-1034, Contact: Michael Esposito.

THOMSON PRODNS., 1060 East 800 South, Orem, UT, 84058, (801) 226-0155, Pres.: Linda Thomson; Program Buyer: Linda Thomson.
Supplies: Exercise, Feature Films, Instructional, Sports, Family films.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Sports.

3M/LEISURE TIME PRODUCTS, Bldg. 224-2S-27, St. Paul, MN, 55144, (612) 733-2665, Fax: (612) 736-7479, Sales Mgr.: Tom Diehl.
Supplies: Instructional.
Formats: VHS.
Seeking: Instructional, Sports.

THRESHOLD RELEASING, INC., 1916 Pike Pl., #12-516, Seattle, WA, 98101, (800) 225-2376, Pres.: Richard Russell; Sales Mgr.: Marcy Benham.
Supplies: Feature Films, Adventure, documentary, aviation.
Formats: Beta, VHS.

THRILLER VIDEO, 7920 Alabama Ave., Canoga Park, CA, 91304, (818) 888-3040, Pres.: Noel C. Bloom.

THUNDERBIRD FILMS, PO Box 66157, 3500 Verdugo Rd., Los Angeles, CA, 90065, (213) 256-1034, Pres.: Tom Dunnahoo.

TODAY HOME ENTERTAINMENT, 9200 Sunset Blvd., Los Angeles, CA, 90069, (213) 278-6490, Fax: (213) 278-7939, Pres.: Emanuel Wolf; Sales Mgr.: Michael Craft; Program Buyer: Barry Essenfeld; Administrator: Peggy Case.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video games, sci-fi, theatrical.
Formats: Beta, VHS, LaserVision.
Seeking: Feature Films.

TOUCHSTONE HOME VIDEO, 500 S. Buena Vista, Burbank, CA, 91521, (818) 840-5941, Contact: Kim Thomas.

TRANS ATLANTIC VIDEO, INC., 627 Montrose Ave., S. Plainfield, NJ, 07080, (201) 756-9800, Contact: David Abady.

TRANS WORLD ENTERTAINMENT, 6464 Sunset Blvd. Penthouse Suite, Hollywood, CA, 90028, (213) 461-0467, Contact: Joanne Shinohara.
Supplies: Exercise, Feature Films, Instructional.
Formats: Beta, VHS.

TRAVEL IMAGES, PO Box 1980, 1305 South 9th, Laramie, WY, 82070, (307) 745-4510, Pres.: Kay Graves.
Supplies: Instructional, Sports.
Formats: Beta, VHS.

TRAVEL VIDEO CORP., 3320 E. Shea Blvd., Suite 175, Phoenix, AZ, 85028, (602) 996-5222, Pres.: Paul S. Israel.
Supplies: Feature Films, Instructional.
Formats: Beta, VHS.

TRAVELVIEW INT'L, 7171 Grand Blvd., Houston, TX, 77054, (713) 748-2520, Fax: (713) 748-2617, Program Buyer: Mike Russell.
Supplies: Travel.
Formats: Beta, VHS.

TRI-COAST VIDEO, INC., 124 Westgate Pkwy., Dothan, AL, 36303, (205) 677-1111, Fax: (205) 677-2808, Pres.: C. A. Malugen; Sales Mgr.: Elana Hamm; Program Buyer: Clardy Malugen; Mktg. Dir.: Lisa Woodham.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, Childrens' programming.
Formats: Beta, VHS.

20TH CENTURY FOX VIDEO, 23705 Industrial Park Dr., Farmington Hills, MI, 48024, (313) 477-6066.

21ST CENTURY MEDIACORP, INC., 409 Sul Ross, Houston, TX, 77006, (713) 526-8273, Contact: Steven Jones.

TWIN TOWER ENTS., INC., 18720 Oxnard St., Suite 101, Tarzana, CA, 91356, (818) 344-8424, Fax: (818) 344-8474, Pres.: Michael Swartz; Sales Mgr.: Debbie Bishop.
Supplies: Instructional, Sports, Documentaries.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

UST, INC., 100 W. Putnam Ave., Greenwich, CT, 06730, (203) 661-1100, Contact: Hugh Foley.

UNICORN VIDEO, INC., 20822 Dearborn St., Chatsworth, CA, 91311, (818) 407-1333, Pres.: Joanne Goldstein; Sales Mgr.: Keith Goldstein; Program Buyer: Ed Goldstein.
Supplies: Exercise, Feature Films, Instructional.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports.

UNITED AMERICAN VIDEO, PO Box 7563, Charlotte, NC, 28241, (704) 394-8796, Contact: Mary Lynn.

UNITED ENTERTAINMENT, INC., 4111 S. Darlington St., #600, Tulsa, OK, 74135, (918) 622-6460, Telex: 910-845-0007, Pres.: Bill Blair; Sales Mgr.: Robert Blair; Program Buyer: Bill Blair.
Supplies: Feature Films, Instructional, Religious.
Formats: Beta, VHS.

VCR ENTS., INC., PO Box 1548, Clarksdale, MS, 38614, (601) 627-4111, Pres.: Jack Bobo; Vice Pres. Mktg. & Sales: W. Horace Allen.
Supplies: Sports.

V. C. R., INC., 8745 Shirley Ave., Northridge, CA, 91324, (818) 701-0181, Pres.: Ted Snyder.

VCR NEWS & REVIEWS, 8444 Florissant Rd., Suite 203, St. Louis, MO, 63121, (314) 521-8000, Contact: Nick Pacino.

VCX, INC., 13402 Wyandotte St., No. Hollywood, CA, 91605, (818) 764-0319, Contact: Nancy Gilbertson.

V.I.E.W. VIDEO, INC. (VIEW INT'L ENTERTAINMENT WORLD), 34 East 23rd St., New York, NY, 10010, (212) 674-5550, Fax: (212) 979-0266, Pres.: Bob Karcy; Sales Mgr.: Gerard Speno; Program Buyer: Bob Karcy; Vice Pres.: Jack Arel.
Supplies: Instructional, Music Long Form, Sports, Video Music Cuts, Opera, art, dance, classical music, jazz.
Formats: Beta, VHS.
Seeking: Instructional, Music Long Form, Sports, Video Music Cuts.

VIP VIDEO, Film House, 143 Hickory Hill Cir., Osterville, MA, 02655, (508) 428-7198, Pres.: Jeffery H. Aikman; Sales Mgr.: Janie Barber; Program Buyer: Elsie Aikman; Sec./Treasurer: Donald Aikman.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, Video feature films, foreign.
Formats: Beta, VHS, CED, LaserVision, Cable, TV, pay-per-view, 8MM video.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

VARIETY, 475 Park Ave. South, New York, NY, 10016, (212) 779-1100, Contact: Norman Scherer.

VENCOMPASS, INC., 155 West 8th St., Erie, PA, 16501, (814) 453-7704, Pres.: Pamela J. Venable; Acct. Exec.: Jerri D. Davis.
Supplies: Instructional.
Formats: Beta, VHS.

VESTRON, 1010 Washington Blvd., Stamford, CT, 06901, (203) 978-5400, Fax: (203) 978-5811, Telex: 475 0118, Pres.: Jon Peisinger; Sales Mgr.: Alvin Reuben.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
Formats: Beta, VHS, LaserVision.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

VID AMERICA, 235 East 55th St., New York, NY, 10022, (212) 355-1600, Fax: (212) 355-4363, Pres.: Alfred Markim; Program Buyer: Gary Needle.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports.

VID-DIMENSION, INC., 4221 W. Sierra Madre, Fresno, CA, 93711, (209) 276-6000, Contact: Leo P. Lobato.

VIDCO INDUSTRIES, 11925 Vose St., North Hollywood, CA, 91605, (818) 765-1815.

VIDEO AIDED INSTRUCTION, INC., 182 Village Rd., East Hills, NY, 11577, (516) 621-6176, Contact: Peter Lanzer.

VIDEO ARTS INT'L, PO Box 153, Ansonia Station, New York, NY, 10023, (212) 799-7799, Pres.: Ernest Gilbert; Sales Mgr.: Marc Jacoby; Program Buyer: Ernest Gilbert; Program Buyer: Glenn Smith.
Supplies: Music Long Form, Cultural, jazz, opera.
Formats: Beta, VHS.
Seeking: Music Long Form, Video Music Cuts.

VIDEO BROKERS INT'L

56-69 58th St., Maspeth, NY, 11378, (718) 417-7300, Fax: (718) 417-3900, Pres.: Shep Alster/David Wachtel; Sales Mgr.: Mitchel Supovitz; Admin. Asst.: Ute Miketta.
Supplies: Feature Films.
Formats: VHS.

VIDEO BY CYCLING, 10610 Metric, Suite #179, Dallas, TX, 75243, (214) 340-4466, Fax: (214) 349-9984, Pres.: Dave Canelstein; Sales Mgr.: Scott Sprague.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: VHS.

VIDEO CASSETTE SALES, INC., 270 Oser Ave., Hauppauge, NY, 11788, (201) 489-7991.
Supplies: Exercise, Feature Films, Instructional.
Formats: VHS.

VIDEO CITY DISTRIBUTING, 4266 Broadway, Oakland, CA, 94611, (415) 654-6852, Contact: Gisela Chiong.

VIDEO DIMENSIONS, 530 West 23rd St., New York, NY, 10011, (212) 929-6135, Pres.: Allan Greenfield; Sales Mgr.: V. Kalart.
Supplies: Feature Films, Cult, foreign.
Formats: Beta, VHS.
Seeking: Feature Films.

VIDEO FORECASTER, 1081 Westwood Blvd., Suite 218, Los Angeles, CA, 90024, (213) 824-5080, Contact: Michael Adler.

VIDEO FOX, 4149 W. Armitage Ave., Chicago, IL, 60639, (312) 227-3722, Pres.: Hal Faktor.

VIDEO GEMS, 731 N. La Brea Ave., Los Angeles, CA, 90038, (213) 938-2386, Contact: Mary L. Greiner.
Supplies: Feature Films, Sports.
Formats: Beta, VHS.

VIDEO GOLD, 1395 Marietta Pkwy., Bldg. 400, #104, Marietta, GA, 30067, (404) 423-9300, Pres.: Don Bexten.
Supplies: Used movies.
Formats: VHS.

VIDEO HOME LIBRARY, 75 Spring St., New York, NY, 10012, (212) 925-7744, Pres.: Andre D'Apice.

THE VIDEO HOME LIBRARY CO., 2 Union Hill Industrial Park, West Conshohocken, PA, 19428, (215) 825-7080, Pres.: Homer H. Hewitt, III.

VIDEO INSIDER, 223 Conestoga Rd., Wayne, PA, 19087, (215) 688-7030, Contact: Susan Goldstein.

VIDEO MAGALOG, 2195 Faraday, Suite K, Carlsbad, CA, 92008, (619) 931-9044, Contact: Patsy Sommer.

VIDEO MAGAZINE, 460 West 34th St., New York, NY, 10001, (212) 947-6500, Contact: Luanne Rao.

VIDEO MARKETING & PUBLICATIONS, 200 14th St., Hoboken, NJ, 07030, (201) 798-7788, Contact: Madelon Heiman.

THE VIDEO NATURALS CO., 2590 Glen Green, Suite 6, Los Angeles, CA, 90068, (213) 469-0019, Owner: Steve Siporin.
Supplies: Mood Videos.
Formats: Beta, VHS.

VIDEO PRODUCTS DISTRIBUTORS, 2428 Glendale Ln., Sacramento, CA, 95825, (916) 971-1809, Fax: (916) 481-4736, Pres.: Tim Shannahan; Program Buyer: Bob Kronenberg; Sales Dir.: Robert Wittenberg.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
Formats: Beta, VHS.

VIDEO REVIEW/PREVIEWS/TWICE, 902 Broadway, New York, NY, 10010, (212) 477-2200, Contact: Dana Bonge.

VIDEO SAFARIS INT'L, PO Box 50859, Tucson, AZ, 85703. Supplies: Travel, Geography, Dance.
Formats: Beta, VHS.

VIDEO SOFTWARE DEALER MAGAZINE, 5519 S. Centinela Ave., Los Angeles, CA, 90066, (213) 306-2907, Contact: Denis Cambruzzi.

VIDEO STORE MAGAZINE (A DIV. OF EDGELL COMM., INC.), 1700 E. Dyer Rd., Suite 250, Santa Ana, CA, 92705, (714) 250-8060, Contact: Holly Rossi.

VIDEO TREASURES, 270 Oser Ave., Hauppauge, NY, 11788, (516) 489-7991.

VIDEO TREND, INC., 12900 Richfield Ct., Livonia, MI, 48150, (313) 591-0200, Fax: (313) 591-7662, Pres.: Glenn Greene; Sales Mgr./Program Buyer: Bob Tollini.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

THE VIDEO TRIP CORP., 26 W. Dry Creek Cir., #550, Littleton, CO, 80120, (303) 795-7733, Pres.: Jerry L. Turner; Exec. Producer: Peer C. Teneyck; Production Mgr.: John A. Smith.
Supplies: Instructional, Sports.
Formats: Beta, VHS.

VIDEO VENDOR, 622 Milwaukee Ave., Prospect Heights, IL, 60070, (312) 537-8700, Fax: (312) 537-8954, Pres.: Joel Manning; Vice Pres.: Barry Manning.
Supplies: Feature Films.
Formats: VHS.
Seeking: Feature Films.

VIDEO VIEWING C/O SATELLITE PROGRAM PUBLISHING, 4645 North 12 St., Suite 100, Phoenix, AZ, 85014, (602) 279-0841, Contact: Jeanine Kuhman.

VIDEO YESTERYEAR/VIDEO IMAGES, PO Box C, Sandy Hook, CT, 06482, (800) 243-0987, Pres.: Jon Sonneborn.

World Radio History

Supplies: Feature Films, Silent Movies.
Formats: Beta, VHS.

VIDEOBRARY, 3518 Cahuenga Blvd., W., Suite 301, Hollywood, CA, 90068, (213) 851-5811, Pres.: Tom J. Corradine.

VIDEOCASSETTE MARKETING CORP., 137 Eucalyptus Dr., El Segundo, CA, 90245, (213) 322-1140, Pres.: James R. Spencer; Sales Mgr.: Cindy Greisdorf; Program Buyer: Cindy Griesdorf.
Supplies: Exercise, Instructional, Sports, How to.
Formats: Beta, VHS.
Seeking: Exercise, Instructional, Music Long Form, Sports, Video Music Cuts.

VIDEOCRAFT CLASSICS, 1790 Broadway, #701, New York, NY, 10019, (212) 246-9849, Pres.: Lee Kraft; Sales Mgr.: Laura Schrader.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.
Seeking: Instructional.

VIDEOTAKES, INC., 187 Parker Ave., Manasquan, NJ, 08736, (201) 528-5000, Pres.: Joe Kennedy; Sales Mgr.: Dru Peters; Opns. Mgr.: Vicki Keating.
Supplies: Exercise, Instructional, Music Long Form, Sports, Video Music Cuts, Documentaries.
Formats: VHS.
Seeking: Exercise, Instructional.

VIDEOVISA, INC., 11845 W. Olympic Blvd., Suite 900, Los Angeles, CA, 90064, (213) 478-6868, Contact: Marco Bracamontes.

VIDMARK, INC., 2901 Ocean Park Blvd., Suite 123, Santa Monica, CA, 90405, (213) 399-8877, Fax: (213) 399-3828, Pres.: Mark Amin; Vice Pres.: Barry Barnholtz; Vice Pres. of Sales: Sam Pirnazar; Nat'l Sales Mgr.: Jim Gasparovic.
Supplies: Feature Films, Instructional, Sports.
Formats: Beta, VHS.
Seeking: Feature Films.

VIETNAM ARCHIVES, PO Box 16190, Indianapolis, IN, 46216, (317) 547-2772, Contact: Mike Wiese.

VIEW-MASTER IDEAL GROUP, INC., PO Box 490, Portland, OR, 97207, (503) 118-1000, Contact: Jerry Nudelman.

VINTAGE VIDEO, INC., PO Box 86, 45 E. Milton Ave., Rahway, NJ, 07065, (201) 388-5000, Pres.: Dan Pugliese.

VIRGIN VISION, INC., 6100 Wilshire Blvd., 16th Floor, Los Angeles, CA, 90048, (213) 857-5200, Fax: (213) 857-5295, Telex: 4720342 VirginV, Pres.: Steve Bickel; Vice Pres. of Sales: David Bixler; Vice Pres. of Acquisition: Mel Layton; Exec. Vice Pres.: Tom Burnett.
Supplies: Feature Films.
Formats: Beta, VHS, LaserVision.
Seeking: Feature Films.

THE VOYAGER CO., 1351 Pacific Coast Hwy., Santa Monica, CA, 90401, (213) 475-3524, Fax: (213) 475-0304, Pres.: Jon Turell; Sales Mgr.: Aleen Stein; Program Buyer: Robert Stein.
Supplies: Feature Films, Instructional.
Formats: Beta, VHS, LaserVision.
Seeking: Feature Films, Instructional.

WALT DISNEY HOME VIDEO, 500 S. Buena Vista St., Prodn. Bldg., Burbank, CA, 91522, (818) 954-6000, Contact: Kim Thomas.
Supplies: Exercise, Feature Films, Animated.
Formats: Beta, VHS, LaserVision.

WARNER HOME VIDEO, 4000 Warner Blvd., Burbank, CA, 91522, (818) 954-6000, Contact: Bob Quintero.
Supplies: Exercise, Feature Films, Instructional, Music Long Form.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

WESTERN PUBLISHING CO., INC./GOLDEN BOOK VIDEO, 1220 Mound Ave., Racine, WI, 53404, (414) 633-2431, Fax: (414) 631-5035, Pres.: Joseph Marino; Sales Mgr.: Robert Komisar; Mktg. Mgr.: William Reitman.
Supplies: Children's programming.
Formats: VHS.

WESTERNWORLD VIDEO, 10495 Santa Monica Blvd., Los Angeles, CA, 90025, (213) 475-5500, Contact: Neil McDermott.

WHITE JANSSEN, INC., 604 Davis St., Evanston, IL, 60201, (312) 328-2221, Pres.: Stefaan Janssen; Program Buyer: Matthew White.
Supplies: Instructional, Popular culture, Non-Theatrical.
Formats: Beta, VHS.

BABE WINKELMAN PRODNS., INC., PO Box 407, 213 NW Fourth St., Brainerd, MN, 56401, (218) 829-1148, Fax: (218) 829-6446, Pres.: Babe Winkelman; Sales Mgr.: John Christianson.
Supplies: Instructional, Hunting/fishing videos.
Formats: VHS.

WISHING WELL DISTRIBUTING, PO Box 1529, Graton, CA, 95444, (707) 823-9355, Pres.: Debra Giusti; Sales Mgr.: Sue Lancaster; Program Buyer: Debra Giusti.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, New Age.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

WOLFRAM VIDEO, PO Box 20757, Greenfield, WI, 53220, (800) 433-1652, Cable: Fax:414 5464654, Pres.: Bob Huntington.
Supplies: Video Music Cuts, Country Music Videos.

WONDERFUL WORLD OF VIDEO, INC., PO Box 2487, Northridge, CA, 91323, (818) 993-0811.

WOOD KNAPP VIDEO, 2 Grand Central Tower, New York, NY, 10017, (212) 983-8192, Vice Pres.: Karen J. Layland.

WORLDVISION HOME VIDEO INC., 660 Madison Ave., New York, NY, 10021, (212) 832-3838.

WORLDWIDE VIDEO CLUB, INC., 320 Grove St., Williamsport, PA, 17701, (717) 323-8756, Pres.: Mittie Oberdorf.

XTC VIDEO, Film House, 143 Hickory Hill Cir., Osterville, MA, 02655, (508) 428-7198, Pres.: Jeffrey H. Aikman; Sales Mgr.: Janie Barber; Program Buyer: Elsie Aikman; Sec./Treas.: Donald Aikman.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, Video feature films, foreign.
Formats: Beta, VHS, CED, LaserVision, Cable, TV, pay-per-view, 8mm video.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

ZANE ENTERTAINMENT GROUP, PO Box 39437, Rochester, NY, 14604, (800) 843-0345, Contact: Chuck Zane.

MUSIC PUBLISHERS

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AAA-Aaron Music Pub. Co., (BMI) (See Bobby Farrell Int'l Music Pub. Co.).

ABC Circle Music, Inc., (BMI) (See American Broadcasting Music, Inc.).

ABET Int'l Music Group, 1204 Westridge Ct., Antioch, TN, 37013, (615) 331-6056, Contact: Justin Peters.

ABZ Music Corp., (BMI) 370 Seventh Ave., New York, NY, 10001, (212) 582-4267, Cable: Roulrec, Telex: 422573, Fax: (212) 397-7101, Pres.: Morris Levy, Vice Pres.: Phil Kahl.
Branch(es): 265 Secaucus Rd., Secaucus, NJ, 07094.

A.J.M. Recording, Attn: A. J. Morell, Pres., (ASCAP) 609 Brook Rd., Richmond, VA, 23220, (804) 783-8423, Pres.: A. J. Morell.

AKM Music, (See Black Bull Music).

A Little More Music, (ASCAP) (See The Writers Group).

A.M.C., Inc., (ASCAP) (See Jaelius Music).

ARAL, (ASCAP) (See Raybird Music).

A/S Prodns., (ASCAP) (See Amse Publishing).

A Side Publishing, (ASCAP) (See Heartake Songs).

AVI Music Pub. Group, Inc., (BMI/ASCAP) 7060 Hollywood Blvd., Suite 818, Hollywood, CA, 90028, (213) 462-7151, Telex: 650-328-9653 (via wui), Fax: (213) 462-7151, Pres.: Raymond Harris, Gen. Mgr.: William Calder.

Aaychdee Music, (ASCAP) (See Raybird Music).

Abadaba Music, (See Upstart Music).

Abadaba Music, (ASCAP) 2210 Raper Blvd., Arlington, TX, 76013, (817) 461-8481, Pres.: Jerry Abbott, Gen. Mgr.: Vince Paul, Prof. Mgr.: Jerry Abbott.

Abado Music Co., (ASCAP) (See Amigo Music Pub. Co.).

Abe Music, (SESAC) (See MMO Music Group).

Aberdeen Music, Inc., (ASCAP) (See Plymouth Music Co., Inc.).

Above & Beyond Music, (ASCAP) (See The Sparrow Corp.).

Accabonac Music, (ASCAP) (See Cherry Lane Music Publishing Co., Inc.).

Accumulated Copy Rights, (BMI) (See Doug Moody Music).

Ace Adams, (BMI) 100-19 Alcott Pl., Suite 19L, Bronx, NY, 10475, (212) 379-2593, Pres.: Ace Adams, Gen. Mgr.: Stanley Adams, Jr., Prof. Mgr.: Joe Adams.

Ackee Music, Inc., (ASCAP) (See Island Music, Inc.).

Acres of Talent, (LOCAL 116) (See Magnemar Pub.).

Act III Music Group, 1017 16th Ave. So., Nashville, TN, 37212, (615) 329-4694, Fax: (615) 329-4697, Prof. Mgr.: Daniel S. Hill, Exec. Vice Pres./Gen.Mgr.: Michael P. Heeney.

Acuff-Rose Music, Inc., (BMI) (See Opryland Music Group).

Acutone Music, (ASCAP) (See Harmony Gold Music, Inc.).

Adam & Eve Publishing, 11114 Sterling, Romulus, MI, 48174, (313) 941-1907.

Adams Communications, Inc., (BMI) (See Almo Music Corp.).

Addax Music Co., Inc., (ASCAP) (See Famous Music Corp.).

Admiration Music Co., (BMI) (See Brunswick Music Publishing).

Adventure Music, 1201 16th Ave., South, Nashville, TN, 37212, (615) 320-7287, Pres.: Chuck Chellman.

Aerolite Int'l Music Pub. Co., (BMI) (See Vandor Motion Pictures, Phonorecords, and Music Pub. Group).

Agga Music Co., Inc., (ASCAP) (See Fred Ahlert Music Corp.).

Aggro, (See Chantel Records).

Fred Ahlert Music Group, (ASCAP) 8425 West 3rd St., Los Angeles, CA, 90048, (213) 651-0471, Pres.: Fred E. Ahlert, Jr.

Air Music (Sweden), (See Rock Rose Music).

Air Rifle Music, (ASCAP) (See Garrett Music Ents., Inc.).

Albet Music, Inc., (See Fourth Floor Music, Inc.).

Alcor Music, c/o Manatt, Phelps, Rothenberg, Tunney & Phillip, (ASCAP) 11355 W. Olympic Blvd., Los Angeles, CA, 90064, (213) 312-4000, Cable: MPRT UR, Telex: 215653, Pres.: Al Coury.

Aleja Music, (BMI) 12243 Columbia, Redford, MI, 48239, (313) 937-3741, Pres.: Rim Kasputis, Gen. Mgr.: Rusne Kasputis.

Alexis Music, Inc., (ASCAP) PO Box 532, Malibu, CA, 90265, (213) 463-5998, Pres.: Lee Magid.

Alfred Publishing Co., Inc., PO Box 10003, 16380 Roscoe Blvd., Van Nuys, CA, 91410, (818) 891-5999, Fax: (818) 893-5560, Pres.: Morton Manus, Exec. Vice Pres.: Sandy Feldstein.
Branch(es): 1305 Pickering Pkwy., Suite 300, Pickering, ON, Canada, L1V 3P2, (416) 839-8541.

Algee Music, (A div. of Columbia Pictures Industries, Inc.), (BMI) (See Al Gallico Music).

Alhart Music, (BMI) PO Box 1593, Lakeside, CA, 92040, (619) 443-2170, Pres.: richard Phipps, Sr., Prof. Mgr.: Rue Anna Boland.

Aliben Music, (BMI) (See Skinny Zach Music).

Aljoni Music Co., (BMI) PO Box 18918, Los Angeles, CA, 90018, (213) 935-7277, Gen. Mgr.: Al Hall, Jr., Prof. Mgr.: Jo-Jo Hall.
Branch(es): 2320 W. Edgewood Ave., Jacksonville, FL, East Coast Dir.: Ronnie "Cosmos" Hall.

Alkatraz Corner Music, (BMI) PO Box 3316, San Francisco, CA, 94119, (415) 486-2052, Telex: 171312, Co. Managing Dirs.: Bill Belmont/Joe McDonald.

Alkazu Music, (BMI) PO Box 1267, El Cerrito, CA, 94530, (415) 524-4908, Pres.: Allen Pittman, Pres.: B. Kazuko Ishida.

All Baker's Music, (BMI) (See Big Heart Music, Inc.).

All Boys USA Music, (BMI) (See Terrace Entertainment).

All Ear's Music, (ASCAP) (See Amadeus Music Co.).

Allanwood Music, (BMI) (See Glen Campbell Music, Inc.).

Allied Artists Music, (ASCAP) (See Lorimar Music Publishing, Inc.).

Jimmy Allison Music, (BMI) (See Cactus Music/Gidget Publishing).

Almarie Music, (BMI) Rt. 1, New Hope Rd., Hendersonville, TN, 37075, (615) 255-3009, Pres.: Ray Pennington, Gen. Mgr.: Lynn Pennington.

Almaviva Music, Ltd., (BMI) (See Live Music Pub. Corp.).

Almo/Irving Publishing, (See SnowTown Music).

Almo Music Corp., (ASCAP) 1358 N. La Brea Ave., Los Angeles, CA, 90028, (213) 469-2411, Cable: ALPERMOSS, Telex: 691282, Pres.: Lance Freed, Gen. Mgr.: Allan Rider, Prof. Mgr.: Tom Vickers, Vice Pres., Creative: Brenda Andrews.
Branch(es): 1904 Adelicia, Nashville, TN, 37212, (615) 321-0820.

Alpenglow Publishing, (BMI) 4837 Mokry, Corpus Christi, TX, 78415, (512) 993-8025, Pres.: Rick Garcia, Prof. Mgr.: M. Lee Gunter.

Alpha Film Music, (BMI) (See Alpha Music, Inc.).

Alpha Music, Inc., (BMI) 40 East 49th St., New York, NY, 10017, (212) 753-3234, Pres.: Michael Nurko, Gen. Mgr.: John Wilson, Prof. Mgr.: Debera Balducci.

Alpha-Robinson, (ASCAP) 19992 Statter, Detroit, MI, 48234, (313) 893-9370, Pres.: Juanita Robinson, Gen. Mgr.: Eric Parker.

Alrac Music, (BMI) (See Watt Works, Inc.).

Alshire Publishing Companies, PO Box 7107, Burbank, CA, 91510, (213) 849-4671, (818) 843-6792, Cable: BUDSOUND, Telex: (910) 498-2759, Fax: (818) 569-3718, Pres.: Al Sherman, Gen. Mgr.: A. Richard Sherman.

Altam Music Corp., (BMI) (See Al Gallico Music Corp.).

Alva Music, (BMI) 3929 Kentucky Dr., Los Angeles, CA, 90068, (818)980-7501, Cable: LAZY MAN, Telex: 424444, Pres.: Eddie Gurren, Gen. Mgr.: Billy Johnson.

Alvera Publishing, (BMI) PO Box 9304, Tulsa, OK, 74157, (918) 396-1333, Pres.: Al Clauser, Gen. Mgr.: James Clauser, Prof. Mgr.: Al Clauser.

Armachrist Music, (ASCAP) (See Funky but Music).

Amadeo Music, (ASCAP) (See Funky but Music).

Amadeo Publishing Co., (ASCAP) (See Apon Publishing Co.).

Amadeus Music Co., c/o Franklin, Weinrib, Rudell & Vassallo, (ASCAP) 488 Madison Ave., Eighth Floor, New York, NY, 10022, (212) 935-5500, Fax: (212) 308-0642, Pres.: Earl Rose.

Amalgamated Tulip Corp., (See Phono Star Publishing).

Amarillo Escape Publishing, (ASCAP) (See Darksilver Music Ltd.).

Amber Pass Music, Inc., (ASCAP) (See ABZ Music Corp.).

Amber Wave Music, (ASCAP) 220 Concord Dr., Paramus, NJ, 07652, Pres.: Tom Gervat, Gen. Mgr.: Ruth Kahrs.

American Music Errands, Inc., (BMI) 401 East 23rd St., Brooklyn, NY, 11226, (212) 330-0952, Pres./Gen. Mgr.: David S. King.
Branch(es): 1446 South 32nd, Louisville, KY, 40211, Agent: Sherrell Anderson.

American Broadcasting Music, Inc., (ASCAP) 1926 Broadway, New York, NY, 10003, (212) 887-4355, Telex: ITT-422003, ic &ABC Music Pub. Companies: Ron Schubert, Dir. of Mus.

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American Compasers Edition, (BMI) 170 West 74th St., New York, NY, , (212) 362-8900, Pres.: Eleanor Cory, Gen. Mgr.: Rosalee Calabrese.
American Copyright Society, Inc., 345 West 58th St., New York, NY, 10019, (212) 582-5705, Cable: COPYRIGHT, Telex: 825378 COPYRITE, Pres.: Rogelio Brambila, Gen. Mgr.: Gerard De La Chapelle, Prof. Mgr.: Federico Moreno Torroba.
American Dance Music, (BMI) (See Bob Gilbert Music Pub.).
American Music Network, Inc., (BMI) (See Therry Music).
American Musicologiacal Society Editions, (See Galaxy Music Corp.).
American Pacific Broadcast Co., (ASCAP) 89 N. King St., Honolulu, HI, 96817, (808) 538-6792, Cable: APBCNET-WORK HOLLYWOOD, Telex: 510 100 4461 APBCRADIO2 HNL, Pres.: Stephen Bloom, Gen. Mgr.: Joe Renda, Prof. Mgr.: Peter Hay.
Americatone Music Publishers, (BMI) 1817 Loch Lomond Way, Las Vegas, NV, 89102, (702) 384-0030, Telex: 33-3904, Fax: 384-0030, Pres.: Joe Jan Jaros, Gen. Mgr.: Ken Brown.
Americus Music, (ASCAP) (See Mr. Mort Music, Inc.).
Amerimus Music, Inc., (ASCAP) (See President Music Corp.).
Amerosa Music, Inc., (ASCAP) (See President Music Corp.).
Ames Publishing, (ASCAP) 5415 N. Sheridan Rd., Suite 3305, Chicago, IL, 60640, (312) 878-7121, Pres.: Sylvester Ames Jr., Vice Pres.: Jerome Metcalf.
Amida Music, (ASCAP) (See Nara Music).
Amiron Music, (ASCAP) 20531 Plummer St., Chatsworth, CA, 91311, (818) 998-0443, Fax: (818) 998-2537, Pres.: A. E. Sullivan.
Amore Music Co., (BMI) (See Alan Hartwell Music).
Amse Publishing, (ASCAP) 5415 N. Sheridan, Chicago, IL, 60640, (312) 878-7121, Pres.: Sylvester Ames, Jr., Prof. Mgr.: Jerome Metcalfe.
Amuse America, Inc., 407 Park Ave. South, Suite 20A, New York, NY, 10016, (212) 213-9595.
Anatom Music Corp., (ASCAP) 203 West 6th Ave., Cherry Hill, NJ, 08002, (609) 662-0096.
Ancient Voices Music, (ASCAP) (See Living Music, Inc.).
Ancient Word Music, (BMI) (See Mayflower Music Corp.).
Andgold, (BMI) (See Counterpop Music Group).
Andrews Publications, (SESAC) (See Neil A. Kjos Music Co.).
Andsome Music, (BMI) (See Shelby Singleton Music, Inc.).
Andustin Music, (ASCAP) 34 Ratterman Rd., Woodstock, NY, 12498, (914) 679-2458, Fax: (914) 679-9022, Managing Partner: Harris Goldberg.
Andysongs, (BMI) (See Andy Marvel Music).
Johnny Angel Music, (BMI) PO Box 295, Riverdale, NY, 10463, (212) 549-0502, Pres.: John Clark.
Angela Music, (SAMRO) (See Fruit Music).
Angelsong Pub., (BMI) 2714 Westwood Dr., Nashville, TN, 37204, (615) 297-2246, Pres.: Mabel H. Birdsong.
Angelus Music, 12801 William Beanes Rd., Upper Marlboro, MD, 20772, (301) 627-6775, Owner: Dorothy Zeiset.
Angle, (See Johnny Angle Publishing Co.).
Angle-Anderson, (BMI) (See Johnny Angle Publishing Co.).
F. Harding Angle, (See Johnny Angle Publishing Co.).
Johnny Angle Publishing Co., (BMI) 1772 Hamilton Blvd., Jackson, MS, 39213, (601) 362-9172, Gen. Mgr.: Harding Angle, Pres./Prof. Mgr.: Johnny Angle.
Anhknor Int'l Music Pub. Co., (See Bobby Farrell Int'l Music Pub. Co.).
Annodonini Music, (ASCAP) PO Box 23682-B, Nashville, TN, 37203, (615) 333-3898, Contact: John Beaton.
Anode Music, (BMI) 417 E. Crosstimbers, Houston, TX, 77022, (713) 694-2971, Pres.: Freddie Kober.
Ansaar Pub. Co., (See Dr. York Prodns., Inc.).
Ansonia Records, 750 Paterson Ave., East Rutherford, NJ, 07073, (201) 470-0301, Pres.: Mercedes Glass, Gen. Mgr.: Henry G. Glass.
Chuck Anthony Talent Assoc., (BMI) PO Box 879, Altamonte Springs, FL, 32715, (407) 830-4600, Pres.: Chuck Anthony.
Anton Music, (ASCAP) (See Neil Music, Inc.).
Apon Publishing Co., (ASCAP) PO Box 3082 Steinway St., Long Island, NY, 11103, (718) 721-5599, Pres.: Daria I. Poncic, Gen. Mgr.: Don Zemann, Prof. Mgr.: Andrew M. Poncic, Jr.
Apple Butter Music Co., (ASCAP) (See Hal Bernard, Inc.; Sunnyslope Music, Ing.).
April Music, Inc., (ASCAP) (See SBK Songs).
Arc Music Corp., (BMI) (See The Goodman Group).
Arcade Music, (ASCAP) (See Rex Zario Music).
Arco Music Pub., (See Western Int'l Music, Inc.).
Ardavan Music, (ASCAP) PO Box 2512, Hollywood, CA, 90078, (213) 464-8163, Pres.: Ardie Bryant, Gen. Mgr.: Anne Bryant, Prof. Mgr.: David P. Bryant.
Argo Music, Inc., (BMI) (See Jaelius Music).
Arigo Int'l Record Co., c/o Jacobson & Colfin, (ASCAP) 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAW, Pres.: Howard Leinoff, Gen. Mgr.: J. E. Jacobson, Prof. Mgr.: Bruce Colfin.
Arikat Music, (ASCAP) (See Bob-A-Lew Music).
Ariose Music, (ASCAP) (See Star Song, a div. of Jubilee Communications, Inc.).
Arista Music, Inc., (See BMG Music Publishing Group).
Ark of the Covenant, (ASCAP) PO Box 19215A, Los Angeles, CA, 90019, (213) 737-6196, Pres.: Al-Shem Maikhiel.
Arko Music Corp., (ASCAP) (See MPL Communications, Inc.).
Armco Music, (ASCAP) (See Mister Sunshine Music, Inc.).
Around The World Music, Inc., (ASCAP/BMI) 8500 Melrose, Los Angeles, CA, 90069, (213) 659-3332, Telex: 6975880, Fax: (213) 659-2208, Pres.: Bob Weiss.
Arpa Music, (LICENSE) (See Sonoeditora).
Arpell/Pinellas Music Publishing, (ASCAP/BMI) 1614 N. Fairfax Ave., Los Angeles, CA, 90046, (213) 874-0147.
Art-Like Music Pub., (ASCAP) (See Holy Grail Pub.).
Artal Music, (ASCAP) (See Catalogue Music).
Articulate Music, (BMI) PO Box 690, Bryn Mawr, CA, 92318, (714) 796-6110, Pres.: John Brechler, Prof. Mgr.: Toshiya Taenaka.
Artos Publishing, (BMI) (See Silver Thorn Publishing).
Artransa Music, (See Western Int'l Music, Inc.).
Artrec Publishers, (BMI) PO Box 15032, Ft. Lauderdale, FL, 33318, (305) 584-1904, Cable: ARTRECORDS, Pres.: Harold E. Doane.
Artsongs Publishing Co., (ASCAP) (See Artrec Publishers).
Arvee Music, (BMI) PO Box 6999, Beverly Hills, CA, 90212, (213) 557-0309, Telex: 910-490-3807, Fax: (213) 557-2662, Pres.: B. C. Solomon.
Ashcroft Music, PO Box 46546, Westwood Sta., Seattle, WA, 98146.
Ashley Publications, Inc., (ASCAP) 133 Industrial Ave., Box 337, Hasbrouck Heights, NJ, 07604, (201) 288-8080, Pres.: Al Ashley, Gen. Mgr.: Monroe Gumer, Prof. Mgr.: Herbert Leventhal.
Ashmar Music, (BMI) PO Box 567, 249 Bluegrass Dr., Hendersonville, TN, 37075, (615) 824-3573, Pres.: Leon Ashley, Gen. Mgr.: Margie Singleton, Prof. Mgr.: Linda Denny.
Asleep At The Wheel Musi, (BMI) (See Bob-A-Lew Music).
Associated Music Publishers, (BMI) 24 East 22nd St., New York, NY, 10010, (212) 254-2100, Telex: 428351, Fax: (212) 254-2013, Copyright Dir.: Yolanda Blum.
Assorted Music, (BMI) (See Mighty 3 Music).
Astrock Music, (BMI) (See Brian Ross Music).
Astronette Publishing Co., (BMI) 2037 Alvarado Dr., NE, Albuquerque, NM, 87110, (505) 268-8405, Pres./Gen. Mgr.: A. Medley.
Atlantic Music Corp., (BMI) 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141, Pres.: Michael H. Goldsen.
Atoll Music, (SACEM) (See Emergency Music, Inc.).
Attid Music, (ASCAP) 828 Royal St., Suite 536, New Orleans, LA, 70116, (408) 427-2664, Pres.: Carlo Ditta, Gen. Mgr.: Carlo Ditta, Prof. Mgr.: Carlo Ditta.
Audible Music, (ASCAP) 150 Fifth Ave., #1103, New York, NY, 10011, (212) 691-5630, Cable: Telexcom JLAW, Telex: 226000 JLAW, Fax: (212) 627-3025, Pres.: Cosmo Ohms, Gen. Mgr.: Marc Moel, Prof. Mgr.: Peter Gordon.
Audio Arts Pub. Co., (ASCAP) 5617 Melrose Ave., Los Angeles, CA, 90038, (213) 461-3507, Pres.: Madelon Baker, Gen. Mgr.: Madelon Baker, Prof. Mgr.: Madelon Baker.
Audio Visual Co., (See Centra Music, Inc.).
Audway Music, (BMI) (See Tenalina Music).
Auspex Music, (ASCAP) PO Box 1740, Studio City, CA, 91604, (213) 877-1078, Pres.: Jules Chaikin.
Austin Music, (BMI) (See Tex Ritter Music Publishing).
Avant Music, (ASCAP) (See Western Int'l Music, Inc.).
Avatar Publishing Group, 1106 East 119th St., Los Angeles, CA, 90059, (213) 564-9159, Telex: 6502946355 MCI UW, Vice Pres./Gen. Mgr.: Elaine Brewer.
Aviation Music, (ASCAP) 8730 Sunset Blvd., Los Angeles, CA, 90069, (213) 652-0811, Pres.: Don Arden.
Axbar Prodns., (BMI) 3800 San Pedro Ave., San Antonio, TX, 78212, (512) 735-3322, Pres.: Joe Scates, Prof. Mgr.: Joe Scates.
Axe Handle Music, (ASCAP) (See Axbar Prodns.).
Azinda Publications, (BMI) 325 Rolling Rock Rd., Marietta, GA, 30067, (404) 952-2012, Pres.: Tim McCabe, Gen. Mgr.: Tim McCabe.

B

BIL-KAR, (SESAC) PO Box 25066, Nashville, TN, 37202, (615) 269-0593, Gen. Mgr.: Taylor Sparks.
B.L.A. Music, Inc., (ASCAP) (See Castle Publishing, Inc.).
B. L. & H. Music Corp., (ASCAP) (See H/B Webman & Co.).
BMG Music, 1133 Sixth Ave., New York, NY, 10036, (212) 930-4000, Fax: (212) 930-4488.
Branch(es): 6363 Sunset Blvd., Hollywood, CA, 90028, (213) 468-4000; 5757 Blue Lagoon, Suite 200, Miami, FL, 33126, (305) 261-1022.
BMG Music Publishing Group, (ASCAP/BMI) 8370 Wilshire Blvd., Beverly Hills, CA, 90211, (213) 655-9222, Telex: 221418, Fax: (213) 852-1526, Pres.: Billy Meshel, Prof. Mgr.: C. Mancini, J. Baldi, Admin. Dir.: Judy Hicks.
B Major Music, (ASCAP) 4628 Fulton Ave., Suite 1, Sherman Oaks, CA, 91423, (818) 995-1215, Pres.: Brendan Okrent, Prof. Mgr.: Brendan Okrent.
BOAM, (ASCAP) (See Mimic Music).
Baby Doll Records, (See Sugarfoot Prodns.).
Baby Raquel Music, (ASCAP) 850 Seventh Ave. Suite 805, New York, NY, 10019, (212) 582-5420, Telex: TWX 426104AJC, Pres./Gen. Mgr.: Mark S. Berry.
Baby Tate Music Corp., (BMI) Drawer AB, Rosendale, NY, 12472, (914) 687-9573, Pres.: Peter B. Lowry.
Back Alley Music, (ASCAP) (See Living Music, Inc.).
Back To Mono Music Corp., (BMI) (See Mother Bertha Music, Inc.).
Backbone Publishing, (BMI) PO Box 845, 2888 Willow Pass Rd., Concord, CA, 94522, (415) 682-6770, Fax: (415) 682-3508, Pres.: Carl E. Jefferson.
Bagel Music, 150 Fifth Ave. 1103, New York, NY, 10011, (212) 691-5630, Pres.: John Anderson, Gen. Mgr.: David H Rozenberg.
Bah Humbug Music, (BMI) 1722 S. Carson, Suite 2607, Tulsa, OK, 74119, (918) 585-5050, Pres.: Dick Loftin, Gen. Mgr.: Dick Loftin, Prof. Mgr.: Lee Ann Loftin.
Baltstring Music, (ASCAP) (See Cheavoria Music).
Baker's Lane Music Co., (ASCAP) (See Hal Bernard, Inc.).
Bal & Bal Music Publishing Co., (ASCAP) PO Box 369, La Canada, CA, 91011, (818) 952-1242, Pres.: Adrian Bal, Gen. Mgr.: Berdella Bal.
Baltimore Music Co., (See A. P. Schmidt Co.).
Bama Boy Music, (BMI) (See Warner/Elektra/Asylum Music, Inc.).
Bandar-Log Music Corp., 165 Hudson St., Apt. 4C, New York, NY, 10013, (212) 219-8652, Pres.: Philippe P. Saisse, Gen. Mgr.: Philip Roberge.
Banjo Man Music, (BMI) (See Carpad Music, Inc.).
Bar-Chris Music, (BMI) (See Xanadu Records Ltd.).
Baradat Music, (BMI) 1384 Sequoia Ave., Tulare, CA, 93274, (209) 686-2533, Pres.: Raymond A. Baradat, Gen. Mgr.: Syl Grigsby, Prof. Mgr.: Ray Baradat, Jr.
Baray Music, Inc., (BMI) 49 Music Sq. East, Nashvile, TN, 37203, (615) 329-1323, Pres./Gen. Mgr.: Ray Baker, Prof. Mgr.: Barbara Baker.
Barney Music, (BMI) (See Blanchris Music).
C. L. Barnhouse Co., (SESAC) PO Box 680, Oskaloosa, IA, 52577, (515) 673-8397, Pres.: Robert Barnhouse, Gen. Mgr.: Charles Barnhouse, Prof. Mgr.: Robert Barnhouse, Jr.
Barquin Music, (ASCAP) (See QMark Music).
Barry, (ASCAP) (See Boosey & Hawkes, Inc.).
Barwin Music Co., Inc., (ASCAP) (See MPL Communications, Inc.).
Diane Basie Music Corp., (ASCAP) (See ABZ Music Corp.).
Bastion Music, (BMI) (See Tracy Sands Music).
Bathurst Music, (BMI) (See Morning Music (USA), Inc.).
Batish Records, (ASCAP) 1310 Mission St., Santa Cruz, CA, 95060, (408) 423-1699, Pres.: Shiv Dayal Batish, Gen. Mgr.: Ravi Batish, Prof. Mgr.: Ashwin Batish.
Bayou Land Prodns., Inc., (BMI) PO Box 3261, Houma, LA, 70361, (504) 876-5619, Pres./Gen. Mgr.: Freddie Zeringue, Jr.
Branch(es): 3617 Euclid St., Unit C, Houma, LA, 70360.
Beachcomber Music, (BMI) (See Comet Tale; See Ursula Music Co.).
Beachhouse Music, 1974 Broadway, New York, NY, 10023, (212) 724-1440, Telex: 4972822 FREBAG, Pres.: Juggy Gayles, Gen. Mgr.: Will Socolov, Prof. Mgr.: Ron Resmick.
Beachwood Corp., 1750 N. Vine St., Los Angeles, CA, 90028, (213) 462-6252.
Beacon Hill Music, (SESAC) (See Lillenas Publishing Co.).
Bear Tracks, (BMI) (See Paws, Ltd.).
Beau-Di Music, Inc., (BMI) (See Beau-Jim Music, Inc.).
Beau-Jim Music, Inc., (ASCAP) PO Box 2401, Sarasota, FL, 34230, (813) 846-3905, Pres.: Buddy Hooper.
Beau Music, (BMI) (See Henry Jerome Music, Inc.).
Beaver Music Pub. Corp., (ASCAP) (See H/B Webman & Co.).
Bedford Music, (ASCAP) (See Mia Mind Music).
Bee Bee Gun Music, (BMI) (See Garrett Music Ents., Inc.).
Bee Bee Music Co., (ASCAP) (See Jaelius Music).
Bee Cool Publishing Co., (BMI) (See Jamie Music Publishing Co.).
Bee Natural, Inc., (SESAC) (See Baray Music, Inc.).
Bee Ray Music, 7046 Hollywood Blvd., #611, Hollywood, CA, 90028, (213) 463-3087, Pres.: Linda Gordon.
Earl Beecher Pub., (BMI) PO Box 2111, Huntington Beach, CA, 92647, (714) 842-8635, Pres.: Earl Beecher.
Beef Songs, (ASCAP) (See Fruit Music).
Beigemont Music Publishing Co., Inc., (ASCAP) (See Munchkin Music).
Bekool Music, (ASCAP) PO Box 31819, Dallas, TX, 75231, (214) 750-0720, Partners: Belinda Tanner, Pat McKool.
Bekson Music Publishing, Inc., (BMI) (See Chip 'N' Dale Music Publishers, Inc.).
Bel Canto Music, (ASCAP) (See AVI Music Pub. Group, Inc.).
Belaieff, (ASCAP) (See C.F. Peters Corp.).
Bellboy Music, (BMI) (See Mighty Three Music).
Bellhouse Music, (ASCAP) (See Mighty Three Music Group).
Beliver Music, (SACEM) (See Emergency Music, Inc.).
Belmont Music Publishers, (ASCAP) PO Box 231, Pacific Palisades, CA, 90272, (213) 454-1867, Cable: Belmusic, Pres.: Lawrence Schoenberg, Gen. Mgr.: Anne Wirth.
Beloved Music, (SESAC) (See Sweet Singer Music).
Belwin Mills Publishing Corp., (ASCAP) (See CPP/Belwin, Inc.).

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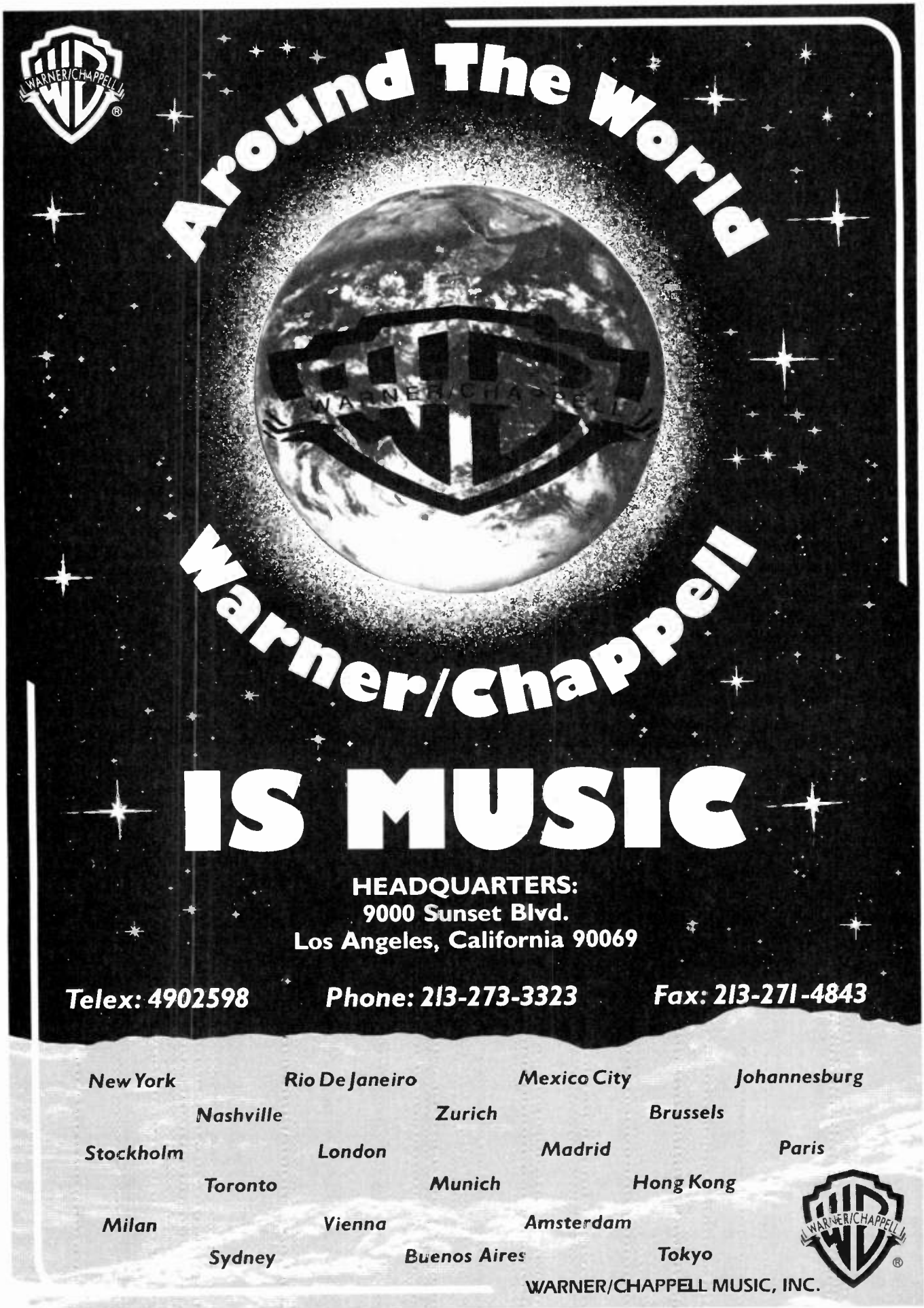

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Bem Music, (BMI) (See Brian Ross Music).
Bendig Music Corp., (BMI) (See Fermata Int'l Melodies, Inc.).
Benedel, (ASCAP) (See Quint Benedetti Music).
Quint Benedetti Music, (ASCAP) PO Box 2388, Toluca Lake, CA, 91602, (818) 985-8284, Pres.: Quint Benedetti, Gen. Mgr.: Armen Del Core, Prof. Mgr.: Quint Benedetti.
Benefit Music, (BMI) (See Atlantic Music Corp.).
The Benson Publishing Group, 365 Great Circle Rd., Nashville, TN, 37228, (615) 742-6800, Pres.: George Buck, Gen. Mgr.: John Barker, Prof. Mgr.: Mark Williams, Prof. Mgr.: Andrea Whitaker.
Benton Music, (BMI) (See Neil Music, Inc.).
Benyard Music, PO Box 10180, Westbury, NY, 11590, (516) 334-4720, Pres./Gen. Mgr.: Kevin Benyard.
Beowulf Music Co., (BMI) 7120-261 Carson Cir., Canooga Park, CA, 91303, (818) 716-1322, Pres.: James S. Leach, Gen. Mgr.: James St. James.
Beracah Publishing Co., (ASCAP) PO Box 1243, Decatur, GA, 30031, (404) 373-8470, Pres.: John M. Sussewell, Gen. Mgr.: Cassandra Waites, Prof. Mgr.: Canzetta Sussewell.
Berdoo Music, (BMI) PO Box 8875, Universal City, CA, 91608, (818) 506-4956, Pres.: Boots Clements, Gen. Mgr.: Helen Cohen, Prof. Mgr.: Jim McGuckin.
Berjac Pub. Co., (ASCAP) (See Mary Williams Music Clearance Corp.).
Berklee Press Publications, (See G. Schirmer, Inc.).
Bern Doubt Music, (BMI) (See Richard Kaye Publications).
Hal Bernard, Inc., PO Box 20244, Cincinatti, OH, 45220, (513) 861-1500, Pres.: Stan Hertzman, Prof. Mgr.: N. Baldwin, P. Bonar.
H. Bernstein Music Publishing Co., (ASCAP) 2170 S. Parker Rd., Suite 115, Denver, CO, 80231, (303) 755-2546, Fax: (303) 369-5153, Pres.: R. J. Bernstein.
M. Bernstein Publishing, (ASCAP) 2170 S. Parker Rd., Suite 115, Denver, CO, 80231, (303) 755-2546, Pres.: R. J. Bernstein, Gen. Mgr.: Kathleen Arcluictt.
Berry Hill Songs, (BMI) (See Southern Writers Group USA).
Bertam Music Co., (ASCAP) (See Jobete Music Co., Inc.).
John Berthelot & Assoc., (ASCAP) PO Box 13977, New Orleans, LA, 70185, (504) 482-4211, Pres.: John Berthelot.
Best Songs In The Universe, (BMI) 2301 West 59th St., Los Angeles, CA, 90043, (213) 294-7286, Pres.: Johno Waller, Gen. Mgr.: Issac Robinson.
Beth-Ridge Music Publishing Co., (BMI) (See GCS Publications).
Better Times Publishing, (BMI) 1203 Biltmore Ave., High Point, NC, 27260, (919) 882-9990, Pres.: Doris White Lindsay.
Bewixed Music Publishing, (BMI) 5120 Walnut St., Philadelphia, PA, 19139, (215) 747-1201, Pres.: John Wicks, Gen. Mgr.: Risa Vetri, Prof. Mgr.: Scott Herzog.
Bexley Pub. Co., (BMI) 3333 Scenic Hwy., Memphis, TN, 38128, (901) 386-8102, Gen. Mgr.: Bexley Jackson, Pres./Prof. Mgr.: Cordell Jackson.
Bibo Music Publishers, (ASCAP) (See Welk Music Group).
The Bicycle Music Co., 8075 West Third St., Suite 400, Los Angeles, CA, 90048, (213) 938-2265, Cable: BICYCLE, Telex: 194 953, Fax: (213) 938-5357, Pres.: David Rosner.
Big Ears Music Inc., (ASCAP) 4121 Wilshire Blvd., Suite 204, Los Angeles, CA, 90010, (213) 385-0882, Telex: 441444, Fax: (213) 385-3424, Pres.: Al Bunetta.
Big Fat Music, (BMI) 1755 NE 149th St., North Miami, FL, 33161, (305) 893-9191, Fax: (305) 895-2647, Pres.: Howard Albert, Gen. Mgr.: Ron Albert, Prof. Mgr.: Steve Alaimo.
Big Heart Music, Inc., (BMI) 804 N. Crescent Dr., Beverly Hills, CA, 90210, (213)275-7020, Pres.: Sherwin Bash, Gen. Mgr.: Randy Bash.
Big Mike Music, (BMI) 408 West 115th St., Suite 2W, New York, NY, 10025, (212) 222-8715, Cable: BIG MIKE, Pres.: Bill Downs, Prof. Mgr.: Carl Lloyd.
Big Music, (BMI) (See Percepticon, Inc.).
Big "O" Music, (ASCAP) PO Box 169, Brooklyn, NY, 11217, (718) 638-4489, Pres.: Cedric Rose, Gen. Mgr.: Rosetta Jefferson.
Big Pig Music Ltd., (See Chappell/Intersong Music Group-USA).
Big Seven Music, Division of ABZ Music Corp., (BMI) (See ABZ Music Corp.).
Big Sky Music, (ASCAP) (See Special Rider Music).
Big State Music, (BMI) 1311 Candlelight Ave., Dallas, TX, 75116, (214) 298-9576, Pres.: Paul S. Ketter.
Big 3, (ASCAP/BMI) (See CPP/Belwin, Inc.).
Big Thrilling Music, (ASCAP) (See Slash Music).
Bijou/Ridge Music, PO Box 476, Wakonda, SD, 57073, Pres.: Douglas Sharples.
Bildo Music, (ASCAP) 408 West 115th St., New York, NY, 10025, (212) 222-8715, Cable: BILDO NYC, Pres.: Bill Downs, Prof. Mgr.: Carl Lloyd.
Bill-Lee Music, (BMI) (See Ren-Maur Music Corp.).
Billetdoux Music Pub. Co., PO Box 11960, Chicago, IL, 60611, (312) 561-0027, Pres.: Clifford Rubin, Gen. Mgr.: H. Rubin, Prof. Mgr.: N. Rubin.
Bing, Bing, Bing Music, (ASCAP) (See Andy Marvel Music).
Biograph Records, Inc., (ASCAP/BMI) PO Box 109, Canaan, NY, 12037, (518) 392-3400, Fax: (518) 392-2666, Pres.: Arnold S. Caplin.
Birch Island Music Press, (ASCAP) (See C. L. Barnhouse Co.).
Birch Tree Group Ltd., 180 Alexander St., Princeton, NJ, 08540, (609) 683-0090, Fax: 609-924-1618, Pres.: David K. Sengstack.
Birchard & Co., (ASCAP) (See Birch Tree Group Ltd.).
Bird Seed Music, (BMI) 1946 North Hudson Ave., Chicago, IL, 60614, (312) 787-6060, Pres.: Robin McBride.
Birdsong Harmony, (BMI) (See Angelsong Pub.).
Birdsong Unity, (See Angelsong Publishing).
Birdwing Music, (ASCAP) (See The Sparrow Corp.).
Birthright Music, (ASCAP) 800 S. Fairmount Ave. #203, Pasadena, CA, 91105, (818) 792-1344, Pres.: Byron Spears, Gen. Mgr.: Leroy Lovett, Prof. Mgr.: Leroy Lovett.
Bischoff Music Publishing Co., (BMI) (See Dan The Man Music Co.).
Bisiar Music Publishing, (BMI) 240 S. Carter Ave., Louisville, CO, 80027, (303) 666-9151, Pres.: Ed Bisiar.
Bivens Music, (BMI) (See GBS Music).
Bizarre Music, (BMI) (See Martin Cohen, Esq.).
Black Bull Music, Inc., (ASCAP) (See Jobete Music Co., Inc.).
Black Bull, 4616 W., Magnolia Blvd., Burbank, CA, 91505, (213) 877-8383, Pres.: Stevland Morris, Vice Pres.: E. G. Abner, Jr.
Black Coffee Music, Inc., (BMI) (See Prophecy Publishing, Inc.).
Black Hat Music, (ASCAP) PO Box 4088, Austin, TX, 78765, (512) 452-9411, Pres./Prof. Mgr.: Larry Watkins.
Black Lion Music, Inc., (ASCAP) (See Island Music, Inc.).
Black Note Music Pub., (ASCAP) (See Funky but Music, Inc.).
Black Stallion Country, (BMI) PO Box 2250, Culver City, CA, 90231, (213) 419-8142, Pres./Gen. Mgr.: Kenn Kingsbury, Jr.
Black Sun Music, (SESAC) (See Mayflower Music Corp.).
Black Swan Music, 28-19 23rd Ave., Astoria, NY, 11105, (718) 726-1410, Contact: R. J. Odierno.
Blackberry River Music Publishing, (BMI) PO Box 3237, South Pasadema, CA, 91030, (818) 441-0887, Pres.: David Evans.
Blackheart Music, (BMI) PO Box 15856, St. Louis, MO, 63114, (314) 576-1569, Gen. Mgr., Prof. Mgr.: Robert Schoenfeld.
Blackwood Music, Inc., (BMI) (See SBK Songs).
Mark Blackwood Music Group, (BMI/ASCAP) PO Box 172351, Memphis, TN, 38187, (901) 761-5180, Pres.: Mark Blackwood, Gen. Mgr.: Leigh Blackwood, Prof. Mgr.: Mark Blackwood.
Blanchris Music, (BMI) 160 West 71st St., New York, NY, 10023, (212) 873-2020, Telex: 3203444, Prof. Mgr.: Renee Steele.
Bleecker Street Music, (BMI) 1326 Midland Ave., Syracuse, NY, 13205, Pres.: Z. Taft, Gen. Mgr./Prof. Mgr.: Vincent Taft.
Blen Music Pub., (ASCAP) 4527 #3 Alla Rd., Marina del Rey, CA, 90292, (213) 821-0545, Pres.: Ben Weisman, Gen. Mgr.: Lisa Weisman.
Blendingwell Music, Inc., (ASCAP) 15 Engle St., Suite 204, Englewood, NJ, 07631, (201) 568-3996, Cable: PHILKURN NEWYORK, Telex: 219423, Pres.: Philip Kurnit, Gen. Mgr.: Terry Cashman.
Bleu Disque Music Co. Inc., (See Warner Brothers Music).
Blockbuster Music Co., (BMI) (See Jamie Music Publishing Co.).
Blood, Sweat & Ink Music, (BMI) (See Warner/Elektra/Asylum Music, Inc.).
Bloomfield Music, (SESAC) (See Bridgeport Music, Inc.).
Blu-Pal Music, (SESAC) (See Uncle Artie Music).
Blue August Music, (PRS) (See Terrace Entertainment).
Blue Can You Music, (BMI) 1037 Seventh St., Las Vegas, NM, 87701, (505) 425-6134, Pres.: Jim Terr.
Blue Canyon Music, (BMI) PO Box 6460, Santa Fe, NM, 87502, (505) 984-7806, Pres, Gen. Mgr, Prof. Mgr: Jim Terr.
Blue Fin Music Co., (ASCAP) (See Robin Hood Music Co.).
Blue Hill Music, (BMI) (See Tutch Music).
Blue Island Music, (ASCAP) (See Bob Gilbert Music Pub.).
Blue Lake Music, (BMI) (See Terrace Entertainment).
Blue Mace Music, PO Box 66120, Virginia Beach, VA, 23452, (804) 340-3366.
Blue Menu Music Co., (BMI) (See Henry Jerome Music, Inc.).
Blue Monday Music, (BMI) (See Garrett Music Ents., Inc.).
The Blue Music Group, (ASCAP) 6430 Sunset Blvd., #1502, Hollywood, CA, 90028, (213) 463-9500, Telex: 183055 tlo air, Pres.: Terrance M. Brown, Gen. Mgr.: Nabeal Nash, Prof. Mgr.: Ric Martin.
Blue Network Music, Inc., (See BMG Music Publishing Group).
Blue Prairie Music, (SESAC) (See Lone Lakes Songs, Inc.).
Blue River Music, Inc., (BMI) 10153½ Riverside Dr., Box 7304, Toluca Lake, CA, 91602, (818) 508-8292, Pres.: Harry Bluestone, Gen. Mgr.: Leora Bluestone, Prof. Mgr.: Harry Bluestone.
Blue Seas Music, (BMI) (See Jonco Music).
Blue Sky Rider Songs, (BMI) (See Willin' David Music).
Blue Standard Music, (ASCAP) (See The Blue Music Group).
Blue Stocking Music Co., (ASCAP) (See Hal Bernard, Inc.).
Blue Sun Music, (BMI) PO Box 67, Covina, CA, 91723, (818) 967-1094, Pres.: Steve Basque.
Blue Teardrop Music, (BMI) 8530 Wilshire Blvd., Suite 404, Beverly Hills, CA, 90211, (213) 854-5118, Pres.: Gregg Dalton, Gen. Mgr.: Marvin Lynn.
Blue Umbrella Music Publishing Co., (ASCAP) 3011 Beach 40th St., Brooklyn, NY, 11224, (718) 372-6436, Pres.: Kadish Millet.
Blueford Music, (ASCAP) (See Mercantile Music).
Bo-Lyn Music, (ASCAP) 4209 NW 49th Ave., Tamarac, FL, 33319, (305) 484-6636, Pres./Gen. Mgr.: Joe Bollon.
Bob-A-Lew Music, (ASCAP) PO Box 8649, Universal City, CA, 91608, (818) 506-6337, Fax: (818) 506-4735, Gen. Mgr.: Ronda Espy.
Bob Fam, (BMI) PO Box 31231, Lafayette, LA, 70593, (318) 988-4141, Pres.: Ronald Bob, Gen. Mgr.: Camille Bob Sr., Prof. Mgr.: Reginald Bob.
Bob & Ethel Music, (BMI) 1105 Fairview Dr., Columbia, SC, 29205, (803) 254-1951, Pres./Gen. Mgr./Prof. Mgr.: Warren Moise.
Bobby O Music, (ASCAP) (See Orbob Music, Inc.).
Bobby's Beat Music, (SESAC) (See Bobby Fischer Music Group).
Bobrich Music, Inc., (BMI) (See Ashley Publications, Inc.).
Bocage Music, (ASCAP) PO Box 1061, Willow Grove, PA, 19090, (215) 657-8863, Pres.: Louis A de Lise, Gen. Mgr.: Louis A di Lise, Prof. Mgr.: Elena Marino.
Boggy Depot Music, (BMI) 10051 Greenleaf Ave., Sante Fe Spring, CA, 90670, (213)946-3193, Pres./Prof. Mgr.: Overton Lee, Gen. Mgr.: Russ Gary.
Bold Gold Pub., (BMI) 50 Spring City Rd., Phoenixville, PA, 19460, (215) 948-5096, Pres.: Robert Benedetto, Gen. Mgr.: Robert Nelson.
Bonaire Songs, (ASCAP) 7774 Torreyson Dr., Los Angeles, CA, 90046, (213) 876-4160, Fax: (213) 876-0367, Pres.: Clive Corcoran, Gen. Mgr.: Clive Corcoran.
Johnny Bond Publications, 1815 Division St., Nashville, TN, 37203, (615) 327-8436, Pres.: Sherry Bond.
Bonnyview Music Corp., (ASCAP) 7120 Sunset Blvd., Hollywood, CA, 90046, (213) 851-2500, Fax: (213) 851-8162, Pres.: Art Laboe, Gen. Mgr.: Paul Politi.
Boomerang Music, (BMI) (See S & R Music).
Boones Tunes, (BMI) (See Richard Kaye Publications).
Boosey & Hawkes, Inc., (ASCAP) 24 West 57th St., New York, NY, 10019, (212) 757-3332, Cable: SONOROUS, Telex: 6502847890 MCIUW, Fax: (212) 262-2012, Pres.: James M. Kendrick, Gen. Mgr.: David Huntley, Vice Pres. Bus. Affairs: Sylvia W. Goldstein.
Branch(es): 52 Cooper Sq., 10th Floor, New York, NY, 10003, (212) 979-1090, Gen. Mgr./Printed Music: Michael Murray.
Boots & Spurs Music, (BMI) (See Garrett Music Ents., Inc.).
Borgata Music, (BMI) (See KRPCO/Kiderian).
Boss Tweed Music, (BMI) PO Box 23, Sun Valley, CA, 91353, (818) 982-2174, Pres.: J. Eric Freedner.
Boston Int'l, Inc., (ASCAP) 545 Boylston St., Boston, MA, 02116, (617) 262-2070, Prof. Mgr.: Michael Jonzun, Contact: Bill Sebastian.
Boston Skyline Music, (ASCAP) 73 Hemenway St., #508, Boston, MA, 02115, (617) 536-5464, Pres./Gen. Mgr./Prof. Mgr.: Wayne Wadhams.
Bosworth & Co. Ltd., (PRS) (See Alpha Music Inc.).
Bote & Bock, (See G. Schirmer, Inc.).

Bourne Co.

(ASCAP) 5 West 37th St., New York City, NY, 10018, (212) 391-4300, Pres.: Bonnie Bourne, Prof. Mgr.: Duke Niles.
Branch(es): Box 975, North Hollywood, CA, 91603, (818) 788-6438.

Brainstorm Music, Inc., (ASCAP) 407 Park Ave. South, New York, NY, 10016, (212) 213-9595, Pres.: Eiichi Naito, Gen. Mgr.: Bernie Mueller.
Brainstorm Music, Inc., (ASCAP) 407 Park Ave. S., New York, NY, 10016, (212) 213-9595, Pres.: Eiichi Naito, Gen. Mgr.: Bernie Mueller.
Braintree Music, (BMI) 5505 Melrose Ave., Los Angeles, CA, 90038, (213) 464-4757, Pres.: Richard Perry.
Brambila, Musical, (LICENSE) (See Sonoeditora).
Bonnie Bramlett Songs, (BMI) (See The Music Group).
Bramsdene Music Corp., (BMI) (See Music Sales Corp.).
Branch Int'l, (BMI) (See Bekool Music).
Brandon Publishing Co., (BMI) (See Su-Ma Publishing Co.).
Brandy River Music Co., PO Box 413, Durham, NH, 03824, (603) 749-2811, Pres.: Richard R. Shaw, Gen. Mgr.: Ronald B. Shaw.
Brass Press, (BMI) 136 Eighth Ave., North, Nashville, TN, 37203, (615) 254-8969, Pres.: Stephen L. Glover.
Brat Music, (BMI) PO Box 157, Richmond, VA, 23201, (804) 359-0001, Gen. Mgr.: Barry Gottlieb.
Bread 'N Honey, (ASCAP) PO Box 3391, Ventura, CA, 93006, (805) 644-1821, Pres.: Mark Craig.
Break of Dawn Music, Inc., (See Songs for Real).

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Breezeway Publishing Co., (BMI) (See Hat Band Music).
Brentwood Music, (ASCAP/BMI) 1616 Mallory Ln., Brentwood, TN, 37027, (615) 373-3950, Pres.: Jim Van Hook.
Briarmeade Music Unlimited, (ASCAP) (See Sea Cruise Music).
Bridge Building Music, (BMI) (See New Spring Publishing).
Bridgeport Music, Inc., (BMI) 24361 Greenfield Rd., Suite 201, Southfield, MI, 48075, (313) 559-1955, Pres.: Armen Boladian.
Bright Angel Music, (BMI) (See Living Music, Inc.).
Bright Evening Star Publishing, (BMI) PO Box 125, Kirby, TX, 75956, (409) 423-5516, Gen. Mgr.: Robbie Gibson, Prof. Mgr.: Robbie Gibson.
Bright & Morningstar Publishing Co., (ASCAP) PO Box 18A241, Los Angeles, CA, 90018, (213) 512-7823, Pres.: Stan Christopher, Gen. Mgr.: Charles Haggins.
Brightstar Music, (See Western Int'l Music, Inc.).
Bristol Music Co., (ASCAP) (See James Round Music).
Broadbeach Music, (ASCAP) (See Peaceable Kingdom Music Publishers).
Broadway/Hollywood Int'l Music Pub., (ASCAP) (See CY. Musical Foundation).
John Brock Publishing, c/o Alternative Music Productions, Inc., (ASCAP) 7188 Sunset Blvd., Suite 204, Los Angeles, CA, 90046, (213) 969-2109, Pres.: John Brock, Gen. Mgr.: Jim Johnson, Prof. Mgr.: Norman Feirstein.
Brocly Music, (BMI) (See Mester Music).
Bronjo Music, Inc., (BMI) (See So-Jan Publishing).
Brooks Brothers Publishers, (BMI) (See Enchantment Music Co.).
Brookside Music Corp., (ASCAP) c/o Reid Whitelaw, 159 West 53rd St., New York, NY, 10019, (212) 541-7761, Telex: 220883 TAUR, Pres.: Reid Whitelaw.
Brother Bear Music, (BMI) (See DeWhit Music).
Brother Bills Music Co., (ASCAP) (See Lowery Music Co., Inc.).
Brown Bonnet Sound, (ASCAP) PO Box 1058, Newark, NJ, 07101, (201) 824-3755, Gen. Mgr.: Walter Hansome, Prod. Dev. Mgr.: Richard Hansome.
Betty Brown Pub., (BMI) (See Otto Pub.; FXL Sound Studios).
Ollie Brown Sugar Music, 4950 Wilshire Blvd., Los Angeles, CA, 90010, (213) 857-5517, Contact: Penny Schuler.
Brownwood Prodns., 1225 Villa Pl., Nashvile, TN, 37212, (615) 327-2604, Pres.: Bill C. Graham, Gen. Mgr.: Tom Dodson.
Bruboon, (BMI) 313 Highland Ave., Albany, GA, 31701, (912) 436-6508, Pres./Gen. Mgr.: Jesse Boone.
Bruce Music Group, 1022 16th Ave., South, Nashville, TN, 37212, (615) 255-5711, Pres.: Patsy Bruce, Prof. Mgr.: Bobby Cottle.
Bruin Music Co., (BMI) (See Famous Music Corp.).
Bruised Oranges, (ASCAP) (See Big Ears Music Inc.).
Brunswick Music Publishing, (BMI) PO Box 3683, Beverly Hills, CA, 90212, (213) 273-1986, Pres.: Lee Silver, Gen. Mgr.: Lee Silver, Prof. Mgr.: Lee Silver.
Brushape Music, Inc., (See Window Music Publishing Co., Inc.).
Nathan Bryden Music Co., (BMI) PO Box 10574, Portland, OR, 97210, (503) 243-2634, Pres.: Nathan Bryden.
Brymar Music, (ASCAP) 6430 Sunset Blvd., Hollywood, CA, 90028, (213) 467-0151, Telex: 9102406248 PRILSA, E-Mail: 62969302, Fax: (213) 856-8796, Pres.: Bryan Turner, Gen. Mgr.: Stephen Drath, Prof. Mgr.: Jim Moreno.
Bub James Music, (BMI) (See Tannen Music, Inc.).
Buckhorn Music, (BMI) PO Box 120547, Nashville, TN, 37212, (615) 327-4590, Pres.: Marijohn Wilkin, Gen. Mgr.: Will Beasley.
Bud-Don Music, (ASCAP) (See Glad Music Co.).
Budd Music Corp., (ASCAP) PO Box 842, Tarzana, CA, 91356, (818) 987-1055, Pres.: Buddy Kaye, Gen. Mgr.: Richard Kaye.
Buffalo Bill Music, (BMI) PO Box 41-4314, Miami Beach, FL, 33141, (305) 865-0344, Pres.: Robert S. Taran, Gen. Mgr./Prof. Mgr.: Carol Taran.
Bug Music, 6777 Hollywood Blvd., Hollywood, CA, 90028, (213) 466-4352, Cable: Bugmusic, Telex: 910321926. Branch(es): 1026 16th Ave. South, Nashville, TN, 37212, (615) 726-0782.
Bull-Kent Music, (ASCAP) (See Mercantile Music).
Bull's Creek Music Group, Inc., (BMI) 2702 Larmon Dr., Nashville, TN, 27204, (615) 383-4880, Owner: Don Goodman.
Bulldog, (BMI) (See Doug Moody Music).
Bullfrog Ballades, (ASCAP) (See Folklore Music).
Bullwhip Pub. Co., (See Father Thunder Pub.).
Bumpershoot Music, Inc., (BMI) (See Sunnyslope Music, Inc.).
Bumpershot Music Inc., (BMI) (See Hal Bernard, Inc.).
Joe Burke Music Co., (ASCAP) (See Fred Ahlert Music Corp.).
Gary Burr Music, (ASCAP) (See Terrace Entertainment).
Burrin Ave. Music, (BMI) (See Brymar Music).
Butternut Music, (BMI) (See Pollyburd Publications Ltd.).
Buzzart Ents., (BMI) 169 Pier Ave., Top Floor, Santa Monica, CA, 90405, (213) 392-3088, Pres.: Arrhur Berggren.
Buzzherb Music, (BMI) (See Scott Tutt Music).
By-Gene Music, (BMI) (See Gre-Jac Music).
By Sound Image Music, (BMI) 6556 Wilkinson, North Hollywood, CA, 91606, (818) 762-8881, Pres.: Marty Eberhardt, Gen. Mgr.: Dave Chatfield, Prof. Mgr.: John Bishop.
Bygosh Music Corp., RR 1, Brookfield, VT, 05036, (802) 276-3393, Pres.: Bobby Gosh, Gen. Mgr.: Bobby Gosh.
Byrdland Music, (BMI) (See Kentucky Colonel Music).

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CA-Song Music, (BMI) 1650 Broadway, New York, NY, 10019, (212) 333-3239, (212) 586-3700, Pres.: Mike Cassone, Gen. Mgr.: Mike Cassone, Jr.
C.A. Music, (ASCAP) PO Box 1990, Thousand Oaks, CA, 91360, (805) 499-4306, Pres.: Cameron D. Floria, Dir.: Adel Meisenheimer.
CB Music, Inc., (BMI) (See ABZ Music Corp.).
C B T Music, (ASCAP) (See Country Boys from Texas Music).
C.C.M. Music, (ASCAP) 412 Eastern Ave., Pittsburgh, PA, 15146, (412) 782-1793, Pres.: Alfred W. Cleveland.
CDE Publishing, PO Box 310551, Atlanta, GA, 30331, (404) 344-7621, Pres.: Charles Edwards.
CDT Prodns., (ASCAP) (See Moody Music Group, Inc.).
C.P.I. Music, (ASCAP) 12400 Moorpark St., #10, Studio City, CA, 91604, (818) 762-7417, Pres.: F. B. Swegal.

CPP/Belwin, Inc.
(ASCAP/BMI) 15800 NW 48th Ave., Miami, FL, 33014, (305) 620-1500, (800) 327-7643, Telex: 18-4937196, Fax: (305) 621-4869, Pres.: Kevin Kirk, Vice Pres. Sales & Mktg.: William B. Price, Pop Product Mgr.: Dave Olsen.

CPW Music, (ASCAP) (See Soundwings, Inc.).
C. Y. Musical Foundation, (BMI) PO Box 10051, Beverly Hills, CA, 90213, (818) 761-2646, Pres.: D. Chu, Prof. Mgr.: Pierre or John Paul.
C & B Music Library, Inc., (BMI) (See Blue River Music, Inc.).
Cactus Industries Music, Inc., (ASCAP) PO Box 322, Ingomar, PA, 15127, (412) 364-5095, Pres.: Charle W. Surman.
Cactus Music/Gidget Publishing, 5 Aldom Cir.. West Caldwell, NJ, 07006, Pres.: Tar Heel Pete.
Calhoun Street Music, (BMI) 220 4th St. #101, Oakland, CA, 94607, (415) 763-8500, Fax: (415) 763-8558, Gen. Mgr.: Larry Sloven.
Charles Callahan Editions, (See The Organ Literature Foundation).
Callee Music Corp., (See Fourth Floor Music, Inc.).
Callon-Love Music, (BMI) 567 West Fifth St., San Pedro, CA, 90731, (213) 519-7393, Fax: (213) 519-1614, Pres.: Jim Callon, Gen. Mgr.: Dale Love Callon.
Caloosa Publishing, (ASCAP) 3600 Trail Dairy Cir.. North Ft. Myers, FL, 33917, (813) 731-2276, Pres.: Salvatore Giererri, Vice Pres.: Kelly Pedevson.
Calten Music Co., (BMI) (See Pretty Girl Music Co.).
The Calvary Music Group, 142 8th Ave., North, Nashville, TN, 37203, (615) 244-8800, Pres.: Dr. Nelson S. Parkerson.
Calyx Music Pub. Co., (ASCAP) (See Vandor Motion Pictures, Phonorecords, and Music Pub. Group).
Camelback, (BMI) (See KRPCO/Kiderian).
Camelback Mountain Music Corp., (ASCAP) (See Shapiro, Bernstein & Co., Inc.).
Camex Music, Inc., (BMI) (See Camerica Music, Inc.).
Campbell-Connelly, Inc., (ASCAP) (See Music Sales Corp.).
Glen Campbell Music, Inc., (BMI) PO Box 158717, Nashville, TN, 37215, (615) 385-9875, Prof. Mgr.: Marty Gamblin.
Can't Stop Music, (BMI) 420 Lexington Ave, Su.te 428, New York, NY, 10170, (212) 968-1800, Telex: 710 5814718, Pres.: M. Dahan-Lavelle, Prof. Mgr.: Henri Belolo.
Canaanland Music, (BMI) (See Word, Inc.).
Canam Music, (BMI) 689 Central Ave., Suite 222, St. Petersburg, FL, 33701, (813) 892-3444, Pres.: Mike Douglas.
Canandaigua Music, (See You Heard It—Hear!).
Candace Publishing, (BMI) 2312 San Jose Ave., Las Vegas, NV, 89104, (702) 457-3875, Pres.: GiGi Copeland, Gen. Mgr.: GiGi Copeland, Prof. Mgr.: GiGi Copeland.
Candace Pub., (BMI) 2312 San Jose, Las Vegas, NV, 89104, (702) 457-3875, Pres.: GiGi Copeland, Prof. Mgr.: Joe Whitaker.
Canoe Gap Publishing, (ASCAP) Rt. 3, Box 648, West Jefferson, NC, 28694, (919) 246-6431, Pres.: Louise P. Taylor, Gen. Mgr.: Ronnie R. Taylor.
Cantabrian Music, (BMI) (See American Copyright Society, Inc.).
Capano Music, (ASCAP) 237 Chestnut St., Westville, NJ, 08093, (609) 456-4402, Pres.: Anthony J. Capano, Gen. Mgr.: Pasquale Capano, Prof. Mgr.: Brian Alan Capano.
Cape Rock Music, (ASCAP) PO Box 207, 772 S Kingshighway, Cape Girardeai, MO, 63701, (314) 335-0109, (314) 335-7327, Pres.: Fred J. Horrell, Gen. Mgr.: Scott L. Horrell.
Caplin Music, (BMI) (See Biograph Records, Inc.).
Cherry Lane Music Publishing Co., Inc., (ASCAP) (See Cherry Lane Music Publishers Co., Inc.).
Captain Blackburn Music, (See SilverFlash Publishing).
Caramba Edizioni, (SIAE) (See Alpha Music Inc.).
Carb Music Co., (ASCAP) (See Hal Bernard, Inc.).
Cardio Music, (BMI) 3305 N. Dodge Blvd., Tucson, AZ, 85716, (602) 881-1212, Pres.: William Cashman.
Careers Music, Inc., (BMI) (See BMG Music Publishing Group).
Graham Carlton Music Co., (BMI) PO Box 5052, Evanston, IL, 60204, (312) 328-0400, Telex: 490000 6874 GCCU1, E-Mail: Carlton-US, Fax: (312) 328-1700, Pres.: Graham Carlton, Gen. Mgr.: Mike Rodgers.
Carlwood Music, (SESAC) (See Solid Smash Music).
Carlyle Music Pub. Corp., (ASCAP) (See H/B Webman & Co.).
Carman Prodns., 15456 Cabrito Rd., Van Nuys, CA, 91406, (213) 873-7370, Pres.: Tom Skeeter.
Carolina Songs, (ASCAP) 1208 Charles Blvd., Greenville, NC, 27834, Pres./Gen. Mgr.: Nicky Harris.
Carpad Music, Inc., (BMI) 3122 Sale St., Dallas, TX, 75219, (214) 522-8874, Pres.: Charles Robinson, Gen. Mgr.: Ralph Witsell, Prof. Mgr.: Ralph Witsell.
Richard E. Carpenter Pub., (See Southern Writers Group USA).
Carpenter Works, (See Southern Writers Group USA).
Carreau Music, (BMI) (See Funky but Music).
Carrie-Lynn Music, (BMI) (See LoPine Music).
Carrot Patch Music, (ASCAP) (See Keeling & Co.).
Cartagena Publishing, (ASCAP) 889 10th Ave., New York, NY, 10019, (212) 247-6330, Pres.: Ralph Cartagena, Gen. Mgr.: Ralph Cartagena, Prof. Mgr.: Lisa Cartagena.
Cary & Mr. Wilson Music, Inc., (See Window Music Publishing Co., Inc.).
Casa Latina, (ASCAP) (See American Copyright Society, Inc.).
Don Casale Music, (BMI) 377 Plainfield St., Westbury, NY, 11590, (516) 333-7898, Pres.: Don Casale, Prof. Mgr.: Don Casale.
Cascade Mountain Music, (ASCAP) 2154 West 190th St., Torrance, CA, 90501, (213) 538-5476, Pres.: William J. Wickline, Gen. Mgr.: Richard Wickline.
Cases Music Corp., (SESAC) (See The Goodman Group).
Cashflow Pub., (ASCAP) PO Box 11377, Richmond, VA, 23230, (804) 285-8588, Pres.: Martin Gary, Prof. Mgr.: Kathleen Gary.
Cashola Music, (BMI) (See Grajonca Music).
Buzz Cason Pub c/o Southern Writers Group, 2804 Azalea Pl., PO Box 40764, Nashville, TN, 37204, (615) 383-8682, Pres.: Buzz Cason, Prof. Mgr.: Ricahrd E. Carpenter.
Don Castaldi Music Co., (ASCAP) (See Henry Jerome Music, Inc.).
Casting Pub. Co., (ASCAP) 21 Joyce St., Bloomfield, CT, 06002, (203) 243-1936, Pres.: Joseph O. Pritchett, Sr., Gen. Mgr.: Eric T. Pritchett.
Castle Hill Publishing Ltd., c/o Invasion Group, 14 Lexington Ave., New York, NY, 10016, (212) 532-1414, Pres.: Peter Casperson.
Castle Publishing, Inc., 1393 Old Hillsboro Rd., Franklin, TN, 37064, (615) 791-0810, Telex: IMC CASTLE-USA, Pres.: Jozef Nuyens, Gen. Mgr.: Winny Nuyens.
Catalogue Music, (BMI) 720 Fifth Ave., Suite 705, New York, NY, 10019, (212) 246-9600, Pres.: Art Talmadge, Prof. Mgr.: George Stone.
Caution Music, (BMI) 432 Moreland Ave., Northeast, Atlanta, GA, 30307, (404) 521-3008, Fax: (404) 521-3008, Pres.: Danny Beard.
Cavesson, (See Merit Music Corp.).
Cayuga Music, (See You Heard It—Hear!).
Ceberg Music, (ASCAP) (See Brookside Music Corp.).
Cedar Valley Publishing, (BMI) (See Dusty Rose Music).
Cedarwood Publishing Co., (BMI) (See Polygram Music Publishing, Inc.).
Celestial Harmonies, (BMI) (See Mayflower Music Corp.).
Celtic Music, (BMI) PO Box 3582, Hollywood, CA, 90028, (818) 761-6462, Pres.: Bob Davis.
Centerpoint Music Co., (BMI) (See Rontom Music Co.).

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Cents & Pence Musique, (BMI) (See Tuneworks Music Group).
Century Music Pub. Co., (SESAC) (See Ashley Publications, Inc.).
Cetra Music, (BMI) 5446 S. Ridegwood Ct., Chicago, IL, 60615, Pres.: M. Kaplan.
Chalco, (See PPX Ents., Inc.).
Chalmac, (See PPX Ents., Inc.).
Champagne Music Corp., (ASCAP) (See Welk Music Group).
Champion Music (MCA), (See MCA Music Publishing).
Championship Tundra Music, (BMI) (See Darksilver Music Ltd.).
Chandos Music, (ASCAP) (See Folklore Music).
Channel Music Co., (ASCAP) 123 Walton Ferry Rd., 2nd Floor, Hendersonville, TN, 37075, (615) 824-1947, (615) 321-0140, Pres.: Sheb Wooley, Gen. Mgr.: Linda Dotson, Prof. Mgr.: Linda Dotson.
Chaparral Prodns., Inc., (BMI) (See Silver Thorn Publishing).
Chappell/Intersong Music Group-USA, 810 7th Ave., New York, NY, 10019, (212) 399-6910, Cable: SYMPHONY, Telex: 421749, Pres.: Irwin Z. Robinson, Prof. Mgr.: Bob Skoro, Sr. VP, Finance & Admin.: Steve Fret.
Chappell Music Co., (ASCAP) (See Chappell/Intersong Music Group-USA).
Chappell & Co., (ASCAP) (See Warner/Chappell Music, Inc.).
Chapter IV, (ASCAP) (See Glen Campbell Music, Inc.).
Charbuz Music Co., (BMI) 5306 W. Columbia Ave., Philadelphia, PA, 19131, (215) 877-8760, Pres.: Mae Connelly, Gen. Mgr.: Earl Connelly.
Charisma Music Pub. USA, Inc., (ASCAP) 1841 Broadway Suite 411, New York, NY, 10023, (212)956-2880, Telex: 177857 HOT UT, Fax: (212)956-2114, Pres.: Julie Lipsius.
Charmlee Music, (BMI) (See Peaceable Kingdom Music Publishers).
Charo Pub., (ASCAP) (See Mary Williams Music Clearance Corp.).
Chart Music Publishing House, (See A. P. Schmidt Co.).
Chartbound Music Publications Ltd., (ASCAP) (See GCS Publications).
Chatawa Music, (ASCAP) (See Farmer & Thomas Music; Malaco Music).
Chateau La Paz, (ASCAP) 4528 Belleview, Suite 210, Kansas City, MO, 64101, (816) 932-1719, Pres.: Cheryl Looney, Prof. Mgr.: Rich White, Contact: Charles Jones.
Chaverim & Chaverim Music Co. Ltd., (PRO-CAN) (See Quebissimus Music).
Cheavoria Music Co., (BMI) 1219 Kerlin Ave., Brewton, AL, 36426, (205) 867-2228, Pres.: Roy Edwards, Gen. Mgr.: Bobbie Roberson, Prof. Mgr.: Shannon Edwards.
Cheesecake, (SESAC) (See Pops).
Chelcait Music, (BMI) (See Atlantic Music Corp.).
Chelsea Avenue Film Publishing, (ASCAP) (See Scotti Bros. Music Publishing).
Cherie Music, (BMI) 3621 Heath Ln., Mesquite, TX, 75150, (214) 279-5858.
Cherio Corp., (BMI) 39 W. 54th St., New York, NY, 10019, (212) 246-5757, Cable: EASTMANAID, Telex: 426749, Fax: (212) 977-8408, Prof. Mgr.: Robert Jones.
Cherith Publishing Co., (ASCAP) PO Box 72, Placentia, CA, 92670, (714) 751-6736, (714) 993-7260, Fax: (714) 751-6715, Pres.: Bernice Dietz.
Cherrolyne Music Co., (BMI) (See Darren Music Co.).
Cherry Blossom Music Co., (SESAC) (See Cherry Lane Music Publishing Co., Inc.).
Cherry Lane Music Publishing Co., Inc., (ASCAP) PO Box 430, Port Chester, NY, 10573, (914) 937-8601, Telex: 646948 CE LA MUS PTCH, Fax: (914) 937-0614, Gen. Mgr.: Mike Connelly, CEO: Peter W. Primont.
Cherry Mountain Music, (ASCAP) (See Cherry Lane Music Publishing Co., Inc.).
Cherry River Music Co., (BMI) (See Cherry Lane Music Publishing Co., Inc.).
Chervalin Music Publishing Co., (BMI) (See Joe Jones Copyright Mgmt.).
Chesdel Music Co., (BMI) (See Alshire Publishing Companies).
Chestford Music Publications, (BMI) (See C. L. Barnhouse Co.).
Chestler Publishing Co., (BMI) 3515 CloverTree Ln., Flint, MI, 48532, (313) 767-4400, Pres.: Harry F. Chestler, Gen. Mgr.: Dennis Braun, Prof. Mgr.: Cindy Braun.
Chestnut Mound Music, (BMI) (See Eddie Crook Co.).
Chet K Pub., (BMI) 15401 Tireman, Dearborn, MI, 48126, (313) 581-8100.
Cheyenne Music Services, 3432 Highland Rd., Pontiac, MI, 48054, (313) 681-6468, Pres.: Anne Johnson Paddy, Gen. Mgr.: Richard Paddy, Prof. Mgr.: Tom Dennis.
Chicago Connection Records, (See Mitchbal Music).
Chicken Fried Music, (BMI) (See Prophecy Publishing, Inc.).
Children's Musical Plays, (ASCAP) (See Popular Music Co.).
Chinwah Songs, (SESAC) (See Birthright Music).
Chip 'N' Dale Music Publishers, Inc., (ASCAP) 315 Mt. Juliet Rd., Mt. Juliet, TN, 37122, (615) 754-0417, Pres.: Gene Kennedy, Prof. Mgr.: Karen Jeglum Kennedy.
Chock Music Co., (BMI) (See Henry Jerome Music, Inc.).
Choctaw Music Co., (BMI) (See Blackwood Music Group).
Choral Music, (See Mark Foster Music Co.).
Choudens, (ASCAP) (See C.F. Peters Corp.).
Christmas Records, (See Prince/SF Publications).
Jayson Christopher Music, (BMI) 14906 Alpha Collier, Austin, TX, 78728, (512) 251-8832, Pres.: Richard Patureau.
John Christopher Music Co., (BMI) (See Wildwood Studios).
Chriswald Music, (ASCAP) (See De Walden Music).
Chromewood Music, (BMI) (See Winteroak Music).
Chrysalis Music Group, Inc., 9255 Sunset Blvd., Los Angeles, CA, 90069, (213) 550-0171, Telex: 698212 Chrysalis LSA, Pres.: Jack Craigo, Gen. Mgr.: Tom Sturges, Prof. Mgr.: Cherie Fonorow, Contacts: Ronda Espy, Ron Fair. Branch(es): 12 Stratford Pl., London, England, W19AF, 011-4414082355, Telex: 21753 Chrsls G, Contacts: Doug D'Arcy, Roy Eldridge.
Chu Fin Music, Inc., (BMI) (See Shelby Singleton Music, Inc.).
Chu Teh Music, Inc., 330 Hudson St., New York, NY, 10013, (212) 741-8310, Telex: 669253 CELL, Pres.: Jean Karakos, Gen. Mgr.: Pascal Imbert.
Clara Church Publishing, (SESAC) (See FXL Sound Studios).
John Church Co., (ASCAP) (See Theodore Presser Co.).
Chuteh Music, Inc., (BMI) 330 Hudson St., New York, NY, 10013, (212) 741-8310, Telex: 669253 (ELL), Fax: (212) 741-8786, Pres.: Jean Karakos, Gen. Mgr.: Dean Brownrout.
Ciano Publishing, (BMI) PO Box 263, Brigantine, NJ, 08203, (609) 266-2623, Pres.: Ron Luciano.
Circle Highway Music, (ASCAP) (See Song Source, Inc.).
Circle North Music, (ASCAP) (See Bull's Creek Music Group, Inc.).
Circle South Music, (BMI) (See Bull's Creek Music Group, Inc.).
Circle Star Publishing, (BMI) (See Jondi Music).
Cireco Music, (BMI) (See Jondora Music).
City Surfer, (ASCAP) (See Bewixed Music Publishing; Third Story Music).
Claridge Music, Inc., (ASCAP) (See MPL Communications, Inc.).
Clarus Music, Ltd., 340 Bellevue Ave., Yonkers, NY, 10703, (914) 591-7715, Pres.: Selma Fass, Gen. Mgr.: Bernie Fass.
Classic American Music, PO Box 24291, Minneapolis, MN, 55424, (612) 929-2620, Pres.: John D. Roth.
Classic Sound Publishing co., (BMI) (See Vandor Motion Pictures, Phonorecords & Music Publishing Group).
Claudia B. Music, (ASCAP) (See Anode Music).
Al Clauser, (BMI) PO Box 9304, Tulsa, OK, 74157, (918) 396-1333, Pres.: Al Clauser, Gen. Mgr.: Jim Clauser, Prof. Mgr.: Al Clauser.
Clays Ferry Music, (BMI) PO Box 100743, Nashville, TN, 37210, (615) 833-1955, Pres.: Everett Faulkner.
Norman Clayton Publishing, (SESAC) (See Word, Inc.).
Clear Blue Music, (BMI) (See The Blue Music Group).
Clementine Publishing, (BMI) (See Nolen/Reeves Music, Inc.).
George Clements Publishing Co., (BMI) (See Berdoo Music).
Cli-Chava Music Publishing Co., (BMI) 10556 Arnwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730, Pres.: Luis Reynosa, Gen. Mgr.: Ramon Reynosa.
Cliofine Ltd., (PRS) (See Hit and Run Music).
Clock Music, (BMI) (See Doug Moody).
Clockus Music, (BMI) 23663 Country Villa Rd., Ramona, CA, 92065, (619) 789-4965, Pres.: Ed Marmor.
Closed Door Publishing Ltd., (See Castle Hill Publishing Ltd.).
Cloudhopper, 4495 Kent Rd., College Park, GA, 30337, (404) 761-2087, Pres.: Moses Norman, Gen. Mgr.: Abdul Mostafa, Vice Pres.: Dina Norman.
Clover Street Music, (ASCAP) (See Espy Music Group).
Co-Jac Music, (BMI) (See AVI Music Pub. Group, Inc.).
Coal Dust Music, (SESAC) (See Coal Miners Music).
Coal Miners Music, (CMI) PO Box 120369, Nashville, TN, 37212, (615) 329-2220, Pres.: O. V. Lynn, Jr., Vice Pres.: Lorene Allen.
Coast Music, (BMI) 117 No. Las Palmas Ave., Los Angeles, CA, 90004, (213) 938-5482, Fax: (2130 933-1903, Pres.: Albert Marx.
Martin Cohen, Esq., 740 North La Brea Ave., Los Angeles, CA, 90038, (213) 938-5000, Cable: Cobolex, Telex: 9103213738, Fax: (213) 936-6354, Pres.: Martin Cohen.
Cole Gem-EMI Music, Inc., (BMI) 6920 Sunset Blvd., Los Angeles, CA, 90028, (213) 461-9141.
Franco Colombo, Inc., (ASCAP/BMI) (See CPP/Belwin, Inc.).
Colonel Magnolia Music, (SESAC) (See Bruce Music Group).
Columbia Pictures Music Group, Columbia Plaza East, Suite 242, Burbank, CA, 91505, (818) 954-3272, Pres.: Bob Holmes.
Columbia University Music Press, (See Galaxy Music Corp.).
Column One Music, (ASCAP) (See Column One Ltd.).
Column One Ltd. Music Group, (ASCAP/BMI) PO Box 4086, Springfield, MO, 65808, (417) 881-5015, Pres.: Elizabeth M. Martin, Gen. Mgr.: Lou Whitney, Prof. Mgr.: Lou Whitney.
Column Two Music, (BMI) (See Column One Ltd.).
Combine Pub., 35 Music Square E., Nashville, TN, 37203.
Comet Tale, (ASCAP) 621 Parkcity Ctr., Suite One, Lancaster, PA, 17601, Pres.: Joey Welz, Gen. Mgr.: Linda Dee, Prof. Mgr.: Gerry Granahan.
Company Store Music, (BMI) (See Jack Music, Inc.).
The Company of the Two P(i)eters (Holland), (BMI) (See Emergency Music, Inc.; Lipservices; Jamie Music Publishing).
Compermutation Music Publishing, PO Box 5258, Philadelphia, PA, 19141, (215) 242-1257, Pres.: Leslie Burrs.
Complete Music USA, Inc. c/o Lipservices, (ASCAP) 1841 Broadway, Suite 411, New York, NY, 10023, (212)956-2880, Telex: 177857 HOT UT, Fax: (212)956-2114, Admn.: Julie Lipsius.
Composers Music, (ASCAP) (See Jondora Music).
Composers' Resources, Inc., (ASCAP) PO Box 19935, Atlanta, GA, 30325, (404) 998-5347, Pres.: Howard Wershil, Gen. Mgr.: Karl Boelter.
Condominium Publishing Group, (BMI) PO Box 32 GCS, New York, NY, 10163, Pres./Gen. Mgr.: Charles Tolliver.
Cone Music Co., (BMI) (See Joe Keene Music Co.).
Conee Music, (ASCAP) (See Organized Rhyme Music Publishing Group).
Conrad Music, Div. of ARC Music Corp., (BMI) (See The Goodman Group).
Consolidated Music Publishers, (ASCAP) (See Music Sales Corporation).
Contemporary Music, (BMI) (See Jondora Music).
Coolwell Music, (ASCAP) (See Criterion Music Corp.; Granite Music Corp.).
Martin Cooper Music, (ASCAP) (See Martcoa).
Copan Pub., (BMI) (See Amiron Music).
CoPenCo Music, (ASCAP) (See Tandem Tunes, Inc.).
Copper Basin Music, (BMI) (See Coal Miners Music).
Cordell Russell Music, (BMI) (See Skyhill Publishing Co.).
Cordova Music Co., (BMI) (See Alshire Publishing Companies).
Corinna Music Publishing Co., (BMI) 401 Gallagher View Rd., #291, Knoxville, TN, 37919, (615) 691-6847, Pres.: Patricia M. Bryant.
Cornerstone Mgmt., 23 E. Lancaster Ave., Ardmore, PA, 19003.
Cortina Learning Int'l, 17 Riverside Ave., Westport, CT, 06880, (203) 227-8471, Contact: Robert Livesey.
Coryell Publishing Co., (BMI) (See Mayflower Music Corp.).
Cosmotone Studios, (See Cosmotone Music).
Cosmotone Music, (ASCAP) PO Box 71988, Los Angeles, CA, 90071, Pres.: Rafeal Brom.
Cosmotone Records, (ASCAP) (See Cosmotone Music).
Cotillion Music, Inc., (BMI) 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-8132, Telex: 424602-Intl., Fax: (212) 484-8212, Pub. Admn.: Diane Grassi.
Cotton Row Music, (ASCAP) (See New Memphis Music).
Cottonwood Music, (BMI) PO Box 101441, Nashville, TN, 37210, (615) 360-7883, Pres.: H. G. Jones, Gen. Mgr.: Elizabeth Jones, Prof. Mgr.: E. C. Jones.
Counterpop Music Group, (BMI) 3121 Maple Dr., Suite 8, Atlanta, GA, 30305, (404) 231-9888, Pres.: Keith C. Andrews, Prof. Mgr.: Vicki L. Tunstall.
Country Boys from Texas Music, (BMI) PO Box 1464, Jacksonville, TX, 75766, (214) 561-2859, Pres.: Roy L. Haws, Gen. Mgr.: Glenn English.
Country Classics Music, (BMI) PO Box 15222, Oklahoma City, OK, 73155, (405) 677-6448, Pres.: Yvonne DeVaney, Gen. Mgr.: Sonny Lane.
Country Dreams, (BMI) (See Paper Sack Music).
Country Gold Publishing, (SESAC) (See Country Reel Ents.-dba Earl Miles Publishing).
Country Legs Music, (ASCAP) (See Golden Sunburst Music).
Country Music Group, 23 Music Cir., East, Nashville, TN, 37203, (615) 327-4656, Pres.: Sherman Ford, Prof. Mgr.: Jake Payne.
Country 1, (ASCAP) (See Bob Gilbert Music Pub.).
Country Party, (BMI) PO Box 192, Pittsburg, KS, 66762, (316) 231-6443, Pres.: Gene Strasser, Gen. Mgr.: Shawn Strasser.
Country Reel Ents.-dba Earl Miles Publishing, (BMI) PO Box 99307/ 4955 N. West Lane, Stocton, CA, 95209, (209) 473-4500, (209) 334-1433, Pres.: Dana C. Copenhaver, Gen. Mgr.: Earl Miles. Branch(es): 2403 Tejon St., Lodi, CA, 95240.
Country Star Music, (ASCAP) PO Box 569, 439 Wiley Ave., Franklin, PA, 16323, (814) 432-4633, Pres.: Norman Kelly, Prof. Mgr.: Oliver Mersey.
Country Stream Pub., (BMI) 5053 Tholozan, St. Louis, MO, 63109, (314) 352-4741, Pres.: Anthony R. Mazzola, Gen. Mgr.: Sam Mozzola, Prof. Mgr.: Tony Day.
County Line Music, (ASCAP) (See Skinny Zach Music).
Cousins Music, (BMI) 836 Darwin St., Charleston, NC, 29412, (803) 795-5612, Gen. Mgr.: Lou Cicchetti.
Covina High Music, (BMI) PO Box 4474, Palms Desert, CA, 92261, (619) 341-8264, Telex: 650 272 0188, E-Mail: 2720188 MCIMAIL, Pres.: Robbie Fields.
Cow Creek Music, (SESAC) (See Country Party).
Cowabonga Music, Inc., (ASCAP) PO Box 63075, Miami, FL, 33163, (305) 935-4880, Pres.: Jack Gale, Gen. Mgr.: Lovey Gale.
Cowboy Junction Publishing Co., (BMI) Hwy. 44 West, Lacento, FL, 32661, (904) 746-4754.
Coysboy, (BMI) (See Reel House Publishing).

World Radio History

Crabb-Key Music, (ASCAP) (See Southern Arts Music).
Crafty Maid Music, (ASCAP) (See Hereford Music).
Crazy Cajun/Grand Prize Music, (BMI) 5626 Brock, Houston, TX, 77023, (713) 926-4438, Pres.: Heuy P. Meaux, Gen. Mgr.: Rick Donovan, Prof. Mgr.: Melissa Richards.
Creative Source Music, (BMI) (See I've Got The Music Co.).
Creative Anarchy, (ASCAP) 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141 CRTM, Pres.: Miles Copeland, Gen. Mgr.: Dan Howell.
Creative Concepts Pub. Corp., PO Box 848, 154 E. El Roblar Dr., Ojai, CA, 93023, (805) 646-4811, Pres.: John L. Haag.
Creative Corps, (ASCAP) 6253 Hollywood Blvd., #810, Hollywood, CA, 90028, (213) 464-3495, Pres.: Kurt Hunter.
Creative Music Publishers, (ASCAP) (See Birch Tree Group Ltd.).
Creative Source Music, (BMI) (See Espy Music Group).
Creature Comfort Music Co., Inc., (BMI) (See Tommy Valando Publishing Group, Inc.).
Creekside Music Pub. Co., (BMI) 100 Labon St., Tabor City, NC, 28463, (919) 653-2546, Pres.: Elson H. Stevens, Gen. Mgr.: Retha C. Stevens, Prof. Mgr.: Diane Jones.
Creekwood Music, (BMI) (See Silkwood Music).
Creole Gumbo Music, (ASCAP) (See Marsaint Music, Inc.).
Crimsco Music, (ASCAP) (See Almo Music Corp.).
Crimson Creek Songs, (ASCAP) (See Johnny Bond Publications).
Criterion Music Corp., (ASCAP) 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141 CRTM, Pres.: Michael H. Goldsen, Gen. Mgr.: Bo Goldsen, Prof. Mgr.: Bo Goldsen. Branch(es): 1025 17th Ave. South, Nashville, TN, 37203, (615) 327-2146.
Critique Music, (BMI) (See Solid Smash Music).
Cromwell Music, Inc., (ASCAP) (See TRO (The Richmond Organization)).
Eddie Crook Co., PO Box 989, Goodlettsville, TN, 37072, (615) 851-1360, Pres.: Eddie Crook, Prof. Mgr.: Cyndi Harp.
Cross Keys Publishing Co., Inc., (ASCAP) (See Tree Publishing Co., Inc.).
Mike Cross Music, (ASCAP) (See Southern Melody Publishing Co.).
Crosseyed Bear Music, (BMI) (See Harlem Music, Inc.).
Crown-Royal Music, (BMI) (See The Benson Pub. Group).
Crumpet Music, (ASCAP) (See ESP Mgmt., Inc.).
Crux Star Int'l, (BMI) (See Oh! My Gosh Music).
Crying Creek Publishers, PO Box 8, Hwy. 32, Cosby, TN, 37722, (615) 487-5543, Pres.: Jean Schilling.
Crystal Music Publishers, Inc., (ASCAP) 6420 Wilshire Blvd., Suite 1400, Los Angeles, CA, 90048, (213) 653-2321, Pres.: Les Brown, Gen. Mgr.: Averill C. Pasarow, Prof. Mgr.: Peter S. Burke.
Cubop Music, (ASCAP) (See Creative Corps).
Cude & Pickens, (BMI) 519 N. Halifax Ave., Daytona Beach, FL, 32018, (904) 252-0381, Pres.: Bobby Lee Cude, Prof. Mgr.: Watie Riley Pickens.
Cuetone Music, (BMI) (See Harmony Gold Music, Inc.).
Cundy-Bettoney Co., (ASCAP) (See Carl Fischer, Inc.).
Curtis House of Music, (ASCAP) (See Neil A. Kjos Music Co.).
Curtis Music Press, (SESAC) (See Neil A. Kjos Music Co.).
Cyclops Music, a div. of Cyclops Records, Inc., (ASCAP) c/o B. Eisenberg, Esq., 273 Central Ave., White Plains, NY, 10606, (914) 946-7735, Gen. Mgr.: Robert Fish.
Czech Music Fund, (ASCAP) (See Boosey & Hawkes, Inc.).
Czechmate Music, (ASCAP) (See Firedrum Music Publishers).

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D J's Choice Music, (ASCAP) (See Fan & Ark Music).
DJM Publishing, (BMI) 2307 N. Washington Ave., Scranton, PA, 18609, (717)347-7395, Pres.: Daniel McGlynn, Gen. Mgr.: Fran Grogan.
DRG Music, (ASCAP) 130 West 57th St., Suite 5B, New York, NY, 10019, (212) 582-3040, Cable: STETRECS-NEW YORK, Telex: 23786 (DRG), Fax: (212) 459-9437, Pres.: Hugh Fordin, Gen. Mgr./Prof. Mgr.: Van-John Sfiridis.
Dallastex Music Pub. Co., (ASCAP) (See Vandor Motion Pictures, Phonorecords, and Music Pub. Group).
Dan The Man Music Co., (ASCAP) PO Box 702, Cleveland, OH, 44107, (216) 631-2548, Pres.: Daniel L. Bischoff, Gen. Mgr.: Daniel L. Bischoff, Prof. Mgr.: Daniel L. Bischoff.
Dana Publishing Co., (BMI) 824 83rd St., Miami Beach, FL, 33141, (305) 865-8960, Pres.: Walter Dana.
Dancin' On Air Prodn. Inc., 413 Cooper St., Camden, NJ, 08102, (609) 963-6473, Fax: (609) 964-FAX1, Pres.: Michael Nise.
Dancing Tarantula Music, (BMI) (See Darksilver Music Ltd.).
Dancing Water Music, Inc., (ASCAP) (See New Breed Music).
Dandelion Music Co., (BMI) (See Jamie Music Publishing Co.).
Dangerous Music, Inc., (ASCAP) 83 Riverside Dr., New York, NY, 10024, (212) 877-0400, Pres.: Billy Rush, Gen. Mgr.: Billy Rush, Prof. Mgr.: David Sonenberg.
Dar & Gabe Publishing, (BMI) (See Willin' David Music).
Dara Music, (SACEM) (See Criterion Music Corp.).
Darbonne Pub. Co., (BMI) Rt. 3, Box 172, Haynesville, LA, 71038, (318) 927-5253, Pres.: Ed Dettenheim.
Darjess Music, (ASCAP) (See Song Source, Inc.)
Darksilver Music Ltd., (BMI) PO Box 6397, Burbank, CA, 91510, (818) 846-6338, (818) 841-8332, Pres.: Michael Lee Thomas, Gen. Mgr.: Curtis R. Weaver, Prof. Mgr.: Patricia Thomas.
Darren Music Co., (ASCAP) PO Box 2144, Winnetka, CA, 91306, (805) 522-6045, Pres.: Don Bradley, Gen. Mgr.: Darren Thomas, Prof. Mgr.: Devin Holmes.
Dartmoor Music, (ASCAP) (See The Bicycle Music Co.).
James Allan Dash, (SESAC) (See A. P. Schmidt Co.).
Dasta Music, (ASCAP) PO Box 117, New Berlinville, PA, 19545, (215) 367-0335, Pres.: Dave Stahl.
Dat's All Music, (BMI) (See Richard Kaye Publications).
Daval Music Co., (ASCAP) (See Alshire Publishing Companies).
Davalex Music, (ASCAP) (See Grajonca Music).
David Music, (BMI) 1560 Broadway, New York, NY, 10036, (212) 302-5360, Telex: 226000 ETLXUR, Pres.: David Franklin.
David 'n' Will Music, (ASCAP) (See Willin' David Music).
David's Boys Music, (ASCAP) (See Willin' David Music).
Deborah Ruth Davidsohn Prodns. Music & Investments, (BMI) PO Box 1982, Los Angeles, CA, 90078, (213) 871-1479, (213) 281-0300, Pres.: Deborah Ruth Davidsohn.
Davike Music Co., (ASCAP) (See Fricon Music Co.).
Dawn Treader Music, (SESAC) (See Star Song, a div. of Jubilee Communications, Inc.).
Daydreams Music, (ASCAP) (See Mad Monkey Music).
Dayspring Music, (BMI) (See Word, Inc.).
Jeff Dayton Music, (BMI) PO Box 9296, Scottsdale, AZ, 85252, (602) 837-8650, Pres.: Jeff Dayton.
De Walden Music Int'l, Inc., (BMI) 6255 Sunset Blvd., Suite 1911, Hollywood, CA, 90028, (213) 462-1922, Telex: 215551, Fax: (213) 462-2407, Pres.: Christian De Walden, Prof. Mgr.: Debra Holland.
DeBarge Publishing, Inc., (ASCAP) (See Zebra Discorde Music Group, Inc.).
DeWhit Music, (ASCAP) PO Box 8545, Universal City, CA, 91608, (818) 760-8434, Gen. Mgr.: Dean Whitney.
DebDave Music, Inc., (BMI) PO Box 140110, Nashville, TN, 37214, (615) 320-7227.
Dee Joy Musical Works Publishing Co., (BMI) PO Box 3398 T.A., Los Angeles, CA, 90051, (213) 930-0930, Pres.: Frank Foulk.
Jason Dee Music, 44 Music Square E., Nashville, TN, 37203, (615) 255-2175.
Deejay Music, (BMI) (See Empire Songs).
Deep Roots Music Co., (BMI) (See Koala Music Co.).
Dejamus, Inc., (ASCAP) (See Dick James Organization).
Dejamus California, Inc., (ASCAP) (See Dick James Organization).
Delev Music Co., (BMI) 7231 Mansfield Ave., Philadelphia, PA, 19138, (215) 276-8861, Pres.: William L. Lucas, Gen. Mgr.: Adele J. Lucas.
Delicious Music Corp., (ASCAP) (See Sajac Music Co.).
Deliver Music Pub. Co., (BMI) (See Will-Du Music Pub. Co.).
Delta R & E, (ASCAP) (See Jondora Music).
Demeter Music, Inc., (BMI) (See Alpha Music, Inc.).
DenJac Music Co., (ASCAP) (See Saja Music Co.).
Derglenn Music Publishing Co., (BMI) (See Jobete Music Co., Inc.).
Desert Moon, (See J.D. Music/Frankly Music).
Desert Rain, (ASCAP) (See J.D. Music/Frankly Music).
Deshon Music, (BMI) (See CPP/Belwin, Inc.; Columbia Pictures Music Group; Filmtrax).
Deshufflin, Inc., (ASCAP) (See Tannen Music Inc.).
Designer Music, (SESAC) (See New Spring Publishing).
Desilu Music Corp., (ASCAP) (See Famous Music Corp.; MPL Communications, Inc.).
Deviny James Music, (ASCAP) (See Playground Music).
Devon Music, Inc., (BMI) (See TRO (The Richmond Organization)).
Dex Deadbolt Music, (BMI) PO Box 160951, Sacramento, CA, 95816, (916) 756-4941, Pres.: Russell Tolman, Gen. Mgr.: Russell Tolman, Prof. Mgr.: Connie O'Donnell.
Dex Music, (BMI) (See Mayflower Music Corp.).
Dexter Desions Music, (BMI) (See McJames Music).
Dhanus Music, (BMI) PO Box 2147, Sioux City, IA, 51140, Prof. Mgr.: Brad Miller. Branch(es): Box 18651, Denver, CO, 80218.
Diablo Publishing, (BMI) (See Alan Hartwell Music).
Diamond Back Music Co., (BMI) PO Box 347008, San Francisco, CA, 94134, Prof. Mgr.: Joe Buchwald.
Diamond Darrell Music, (ASCAP) (See Abadaba Music).
Diamond Tape Prodns., (BMI) (See Ray of Hope Publishing).
Diane Music Co., (BMI) (See Blue River Music, Inc.).
Dick and Mel Music, (ASCAP) (See Lorenz Creative Services).
Different Stokes, (ASCAP) (See Otis Stokes Publishing).
Dilia, (ASCAP) (See Boosey & Hawkes, Inc.).
Dillard Music, (BMI) (See Gopam Enterprises Inc.).
DiMaggio Publishing, (ASCAP) PO Box 12239, Las Vegas, NV, 89112, (702) 735-0155, (702) 456-7724, Pres.: Robert Joseph DiMaggio.
Dimension Music, (SESAC) (See The Bensen Publishing Group).
Discapon Publishing Co., (ASCAP) (See Apon Publishing Co.).
Disguise Music, (ASCAP) (See Platinum Gold Music).
Diskmakers Publishing Co., (ASCAP) (See Alan Hartwell Music).

Walt Disney Records

(ASCAP) 2600 W. Olive St., 10th Floor, Burbank, CA, 91505, (818) 972-3300, Telex: 674480 Disney Bubk A, Fax: (818) 845-4570, Vice Pres., Gen. Mgr.: Shelley Miles, Dir. of Nat'l Sales: Bill Word, Vice Pres. Int'l: Nancy Rahnasto.

Disnote Music, Inc., (ASCAP) 7701 Jervis St., Springfield, VA, 22151, (703) 354-1557, Pres.: Ray Disney.
Oliver Ditson Co., (ASCAP) (See Theodore Presser Co.).
Diversified Sound Innovators, (BMI) 131 Elm Rd., 2nd Floor, Pittsburgh, PA, 15237, (412) 486-9485, Pres.: David S. Irish, Gen. Mgr.: Lorna J. Irish, Prof. Mgr.: Erin D. Hutter.
Do It Yourself Music, Inc., (See Hurrican Leon Music Corp.).
Do-Tel Music Pub., (ASCAP) (See Jack Music, Inc.).
Doc Ron Publishing, (BMI) PO Box 1075, Boca Raton, FL, 33429, (305) 391-0255, Pres.: Marianne Stander, Gen. Mgr.: M. Scott Stander.
Doc Strange Music, (BMI) 802 E. California, Urbana, IL, 61801, (217) 384-7227, Pres.: Phil Strang.
Dr. Miles Music, (ASCAP) (See Respect Music Co.).
Dolly Bee Music Publishers, (BMI) 1389 Primavera Dr. E, Palm Springs, CA, 92262, (619) 323-9880, Pres.: George R. Brown, Gen. Mgr.: George R. Brown, Prof. Mgr.: George R. Brown.
Don Del Publishing, (BMI) 15041 Wabash Ave., South Holland, IL, 60473, (312) 339-0307, Pres.: Donald L. DeLucia, Vice Pres.: Bob DeLucia.
Don & Willie Music, (SESAC) (See Marullo Music).
Donna Marie Music Publishers, (ASCAP) 1701 Pacific Ave., PO Box 1413 Dept.B101, Alantic City, NJ, 08404, (609) 347-0484, Pres.: Danny Luciano.
Donna Music Publishing Co., (BMI) 6 Carter Pl., Woburn, MA, 01801, (617) 933-1474, Pres.: Frank Pappalando, Gen. Mgr.: Frank Paul.
Donoway Music, (BMI) (See Atlantic Music Corp.).
Dooms Music Publishers, (BMI) PO Box 2072, Waynesboro, VA, 22980, (949-0106), Pres.: John H. Major, Gen. Mgr.: John H. Major, Prof. Mgr.: John H. Major.
Door Knob Publishing, Inc., (BMI) (See Chip 'N' Dale Music Publishing; Gene Kennedy Ent., Inc.).
Dora Music, (BMI) PO Box 995, Norfolk, VA, 23501, (804) 627-0957, Pres./Gen. Mgr.: Bill Johnson.
Dorff Songs, (BMI) (See Warner/Elektra/Asylum Music, Inc.).
Dorian Music, Inc., (ASCAP) (See Alpha Music, Inc.).
Doriel Music, (BMI) (See LoPine Music).
Dorsey Bros. Music, (ASCAP) (See Music Sales Corp.).
Dots & Lines Ink, (SESAC) 9130 Mormon Bridge Rd., Omaha, NE, 68152, (402) 457-4341, Fax: (402) 457-4332, Pres.: Louis F. Davis Jr.
Dotson & Dotson Music Publishers, (BMI) PO Box 121525, Nashville, TN, 37212, (615) 356-8614, Pres.: Shauna Dotson, Gen. Mgr.: Linda Dotson, Prof. Mgr.: Michelle Eagle.
Double Helix Music, Inc., (BMI) (See Living Music, Inc.).
Dovecot Music, (See Fuente Music Co.).
Dover Music Catalog, (See Alfred Publishing Co., Inc.).
Downstairs Music, (BMI) (See Mighty Three Music).
Dr. Miles Music, (ASCAP) PO Box 35449, Los Angeles, CA, 90035, (213) 281-8599, Pres.: Miles Grayson, Gen. Mgr.: Ginger Elam.
Pete Drake Music, (BMI) (See Window Music Publishing).
Drayniv, (BMI) PO Box 934, Edgartown, MA, 02539, (617) 627-4639.
Dream Sequence Music Ltd., (BMI) PO Box 2194, Charlottesville, VA, 22902, (804) 295-1877, Pres.: Richard McNoldy, Gen. Mgr.: Kathy E. McNoldy. Branch(es): 24 Peterbrough St., Suite 16, Boston, MA, 02215, (617) 266-7828, Vice Pres.: Kathy McNoley.
Drive In Music Co., Inc., (BMI) 7120 Sunset Blvd., Hollywood, CA, 90046, (213) 851-2500, Fax: (213) 851-8162, Pres.: Art Laboe, Gen. Mgr.: Paul Politi.
Driven Music, (BMI) PO Box 4395 Sta. A, Portland, ME, 04101, (207) 799-8711, Pres.: John Etnier, Gen. Mgr.: Nancy Caragol.
Driving Music, (ASCAP) (See Creative Corps).
Drop Top Music, (BMI) 226 Sunflower Ave., Clarksdale, MS, 38614, (601) 627-2209, Pres.: Jim O'Neal.
Drum Drop Music, (ASCAP) (See Bruce Music Group).
Duane Music, Inc., (BMI) 382 Clarence Ave., Sunnyvale, CA, 94086, (408) 739-6133, Pres.: Garrie E. Thompson.
Dub Notes, (ASCAP) (See Cornerstone Mgmt.).
Duchess Music Corp. (MCA), (BMI) (See MCA Music Publishing).
Duke Bootee Music, (BMI) 1140 Anna St., Elizabeth, NJ, 07201, (201) 355-4006.
Charles Dumont & Son, Inc., 1085 Dumont Dr., Voorhees, NJ, 08043, (609) 346-9100, Fax: 609-346-3452, Pres.: Charles J. Dumont, Gen. Mgr.: Michael S. Dumont.
Dunte Music, (BMI) (See Xanadu Records Ltd.).

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Dupuy Publishing, Inc., (ASCAP) 10960 Ventura Blvd., Studio City, CA, 91604, (818) 980-6412, Pres.: Pedro Dupuy, Gen. Mgr.: Gerd S. Aschendorf, Prof. Mgr.: Jamie Huggins.
Durban St. Records, (See Sugarfoot Prodns.).
Dusty Roads Music Corp., (BMI) (See Al Gallico Music Corp.).
Dusty Rose Music, (BMI) PO Box 45, Bolivia, NC, 28422, (919) 253-5561, Pres.: Stan Knowles.
Dwarf Music, (ASCAP) (See Special Rider Music).
Dy-Cor, (BMI) (See Dyer-Bennet Records).
Dyer Bennet Records, (BMI) 792 Columbus Ave., New York, NY, 10025, (212) 866-3675, Pres.: Harvey Cort, Gen. Mgr.: Harvey Cort.

E

E.D.M. Music Publishers, (ASCAP) (See Clockus Music).
E. J. Green Music, (ASCAP) (See Alva Music).
ESP Mgmt., Inc., (ASCAP) 1790 Broadway, New York, NY, 10019, (212) 765-8450, Telex: 125609 ESPNYK, Pres.: Bud Prager, Prof. Mgr.: Warren Austerer.
ETR, (BMI) (See Euro Tec Publishing).
Ear Responsible Music, (ASCAP) (See Joel S. Turtle).
Ear To Ear Music, (ASCAP) (See Publicare Music Ltd.).
Earidescent Music, (BMI) (See Richard Kaye Publications).
Early Bird Music, (BMI) 14702 Canterbury Ave., Tustin, CA, 92680, (714) 731-2981, Pres.: Steven D. Waltner, Gen. Mgr.: Steven D. Waltner.
Earwig Music, (BMI) 1818 W. Pratt Blvd., Chicago, IL, 60626, (312) 262-0278, Pres.: Michael Frank.
Eastern Keyboard, (BMI) 377 New Jersey Ave., Brooklyn, NY, 11207, (718) 498-7087, Pres.: Reginald E. Blackman.
Easy Listening Music Corp., (ASCAP) (See Filmtrax, Al Gallico Music Corp.).
Easy Listening Music, Div. of Columbia Pictures Industries, Inc, (ASCAP) (See Columbia Pictures Music Group).
John Eberhart, (SESAC) (See Mester Music).
Ebitorial Dorinquen, Inc., PO Box 4785, San Juan, PR, 00936, (809) 790-2188.
Eddie Music, (BMI) 2557 East First St., Brooklyn, NY, 11003, (718) 339-8047, Pres.: Vince Vallis, Gen. Mgr.: Gloria Black, Prof. Mgr.: Ron Alexander.
Eden Music Corp., (BMI) (See IZA Music Corp.).
Eder Music, (BMI) (See Re Clyde Otis Music Group).
Don Edgar Music Co., (BMI) 2312 Jasper St., Fort Worth, TX, 76106, (817) 626-3448, Gen. Mgr.: Don Edgar.
Edifon S R L (Argentina), (SADAIC) (See Unimusica, Inc./Musica Unica Pub.).
Edimusa (Mexico), (See Emergency Music, Inc.).
Edimusic, Inc., (See Alpha Music, Inc.).
Edimusica, (LICENSE) (See Sonoeditora).
Editio Musica Budapest, (ASCAP) (See Boosey & Hawkes, Inc.).
Editions Chanson, (ASCAP) PO Box 2783, Hollywood, CA, 90028, (213) 657-7311, Prof. Mgr.: Micheal James.
Editions Delphine-Coronet, Inc., (ASCAP) (See Ivan Mogull Music Corp.).
Editions Des Alouettes (France), (See DRG Music).
Editions Gismonti, (SUISA) (See Mayflower Music Corp.).
Editions Max Eschig, (See G. Schirmer, Inc.).
Editions Salabert, (See G. Schirmer, Inc.).
Editions Sidonie (France), (See DRG Music).
Editora Monterrey, (SACM) (See Unimusica, Inc./Musica Unica Pub.).
Editorial Luz, (LICENSE) (See Sonoeditora).
Editorial Borinquen, PO Box 4785, San Juan, Puerto Rico, 00936, (809) 720-3726, Pres.: Dario Gonzalez.
Editorial Continental (Peru), (See Unimusica, Inc./Musica Unica Pub.).
Edizioni Suvini Zerboni, (ASCAP) (See Boosey & Hawkes, Inc.).
Edmar Music Co., (BMI) 185 West End Ave., New York, NY, 10023, (212) 580-0255, Cable: DAMSOUND, Pres.: Janet J. Eddy, Gen. Mgr.: Marty Wilson.
Edo Music, Inc., (ASCAP) (See President Music Corp.).
Edson Publishing Co., (ASCAP) PO Box 845, 2888 Willow Pass Rd., Concord, CA, 94522, (415) 682-6770, Fax: (415) 682-3508, Pres.: Carl E. Jefferson.
Eggink, (ASCAP) 150 Fifth Ave., #1103, New York, NY, 10011, (212) 691-5630, Cable: Telexcom JLAW, Telex: 226000JLAW, Fax: (212) 627-3025, Pres.: Daniel Eggink.
Eight Legs Music, (BMI) 7515 Greenville Ave., Dallas, TX, 75231, (214) 373-6722.
El Palacio Music, (BMI) (See Roland Garcia Music).
El Zaz Music, 6703 W. Commerce St., San Antonio, TX, 78227, (512) 432-7893, Pres.: Joe S. Lopez, Gen. Mgr.: David Lopez, Prof. Mgr.: Jesse Elizondo.
Elasac Music, (ASCAP) (See Don Casale Music).
Electric Planet Music, (BMI) PO Box 122, New York, NY, 10276, (212) 228-5338, Pres.: Clive M. Stevens, Gen. Mgr.: Cristina Ruiz.
Elevation Publishing, PO Box 8435, Boston, MA, 02114, (617) 547-2557.
Eleven East Corp., (BMI) (See Ivan Mogull Music Corp.).
Elf Salad Music, (BMI) PO Box 272749, Tampa, FL, 33688, (813) 961-8881, Pres.: Phillip A. Lopez.
Elizabeth Music, (BMI) (See Dolly Bee Music Publishers).
Elkan-Vogel, Inc., (ASCAP) (See Theodore Presser Co.).
Elliot/Jacobsen Music Publishing Co., (ASCAP) (See Great Honesty Music).
Ellipsis Mgmt. Ents., 252 Robby Ln., New Hyde Park, NY, 11040, (516) 627-8942, Pres.: David Copper, Gen. Mgr.: Harvey Rachlin, Prof. Mgr.: Jeff Burke, Kerry Hodges.
Ellipsis Music Corp., (ASCAP) (See Jamie Music Publishing Co.).
Embassy Music Corp., (BMI) (See Music Sales Corp.).
Ember Ents., (BMI) (See Songs For Today, Inc.).
Emergency Edizioni Musicali (Italy), (See Emergency Music, Inc.).
Emergency Music Ltd. (U.K.), (See Emergency Music, Inc.).
Emergency Music, (ASCAP) 915 Broadway, Suite 1607, New York, NY, 10010, (212) 777-3200, Telex: 238794 EMRE, Pres.: Sergio Cossa, Gen. Mgr.: Patricia Bente.
Emile Music, (ASCAP) (See Stainless Music Corp.).
Emit Music, (ASCAP) (See Doug Moody Music).
Emlasa/Leo Musical S. A. (Mexico), (SACM) (See Unimusica, Inc./Musica Unica Pub.).
Emperor Music, (BMI) (See H/B Webman & Co.).
Empire Songs, (ASCAP) 3008 Belden Dr., Los Angeles, CA, 90068, (213) 469-2719, Pres.: Nick Therry, Gen. Mgr.: Sharon Therry.
Enchantment Music, (BMI) (See Brooks Bros. Publishers).
Enchantment Music Co., (BMI) 115 E. Idaho Ave., Las Cruces, NM, 88005, (505) 524-1889, Pres.: Emmit H. Brooks.
Encore Dist. Corp., 38-19 24th St., Long Island, NY, 11101, (718) 706-6300.
Endless Frogs Music, (ASCAP) (See Bob-A-Lew Music).
Engstroem & Sodering, (KODA) (See C.F. Peters).
Ensemble Music Press, (ASCAP) (See Carl Fischer, Inc.).
Ensign Music Corp., (BMI) (See Famous Music Corp.).
Entco Music Co., (BMI) (See Saja Music Co.).
Entertaining Music, (BMI) (See Mark of Aries Music).
Entertainment Mgmt. Services, Inc., (BMI) PO Box 28718, San Diego, CA, 92128, (619) 487-6530, (619) 280-2637, Pres.: William J. Gibson, Prof. Mgr.: Jeffrey Scott Gibson.
Equa Music, (ASCAP) 1800 Mowry Ave., Fremont, CA, 94538, (415) 794-6637, Pres.: Dr. Warren Johnson, Gen. Mgr.: Sandra Johnson, Prof. Mgr.: Robert Jackson.
Equinox Music, (BMI) (See AVI Music Pub. Group, Inc.).
Erichristian, (ASCAP) (See Smithsongs).
Erikanian Music, Inc., (ASCAP) PO Box 16264, Baltimore, MD, 21210, (301) 467-4231, Pres.: Jack Heyrman.
Ertolejay Musique, (ASCAP) (See Organized Rhyme Music Publisher Group).
Escorpion Edit. De Musica, (LICENSE) (See Sonoeditora).
Espree Records & Cassettes, 1100 Glendon Ave., Suite 1121, Los Angeles, CA, 90024, (213) 824-3333, Pres.: Joseph I. Kessler.
Espy Music Group, (ASCAP/BMI) 11684 Ventura Blvd., #509, Studio City, CA, 91604, (818) 760-2299, Fax: (818) 506-4735, Pres.: Kim Espy, Prof. Mgr.: Richard Butler. Branch(es): PO Box 290786, Nashville, TN, 37229, (615) 244-4103, Dir. Operations: Richard Butler.
Essay Publishing Co., (BMI) (See Southern Music Co.).
Essex Music, Int'l Inc., (ASCAP) (See TRO (The Richmond Organization)).
Eternal Gold Music Co., (BMI) (See Lowery Music Co., Inc.).
Ethnic Music Pub. Co., (ASCAP) (See Ashley Publications, Inc.).
Eufaula Music Co., Inc., (BMI) (See Lowery Music Co., Inc.).
Euro Tec Publishing, (BMI) PO Box 3077, Ventura, CA, 93006, (805) 658-2488, Pres.: Bruce Caplin, Gen. Mgr.: Bruce Caplin.
Evansongs Ltd., (ASCAP) (See ESP Mgmt., Inc.).
Even Safer Music, (See Very Safe Music).
Everclear Music, (ASCAP) (See ORB Music Co.).
Evergreen Music, (BMI) (See Ten of Diamonds Music).
Evil Eye Music, Inc., (BMI) 11 West 19th St., Suite 711, New York, NY, 10011, (212) 627-4646, Cable: Hollwell NY, Telex: 429359 Songway, Fax: (212) 633-1233, Pres.: Howard S. Richmond, Gen. Mgr., Prof. Mgr.: Larry Richard.
Excellorec Music, (BMI) (See AVI Music Pub. Group, Inc.).
Exinstential, PO Box 176, Taylorsville, NC, 28681, (704) 632-4735, Pres.: Harry Deal.
Expanding Universe Music, (BMI) 4002 Liggett Dr., San Diego, CA, 92106, (619) 226-4152, Pres.: Douglas Foxworthy.
Eyeball Music, (BMI) PO Box 60234, Chicago, IL, 60660, (312) 973-7736, Fax: (316) 973-2088, Pres.: Bruce Iglauer.

F

F.A.D. Songs, (ASCAP) 870 7th Ave., 28th Floor, New York, NY, 10019, (212) 586-6333, Pres.: Fred Seibert, Gen. Mgr.: Alan Goodman, Prof. Mgr.: Tom Pomposello.
FMC, Ltd. Music Pub. Co., (ASCAP) (See Vandor Motion, Pictures, Phonorecords, and Music Pub. Group).
FTF Music Services, (See Silver Thorn Publishing).
FXL Sound Studios, (ASCAP) PO Box 16540, 7766 N.W. 44th St., Sunrise, FL, 33318, (305) 741-7766, Pres.: Frank X. Loconto, Gen. Mgr.: Phyllis Finney Loconto.
Fa-Fa-Fa Songs, (ASCAP) (See F.A.D. Songs).
Faber Music, (See G. Schirmer, Inc.).
Faber Music Ltd., (ASCAP) (See Belmont Music Publishers).
Face Down Music, (ASCAP) (See Solid Smash Music).
Fairystone Publishing, Rt. 1, Box 170 AA, Ferrum, VA, 24088, (703) 483-1538, Pres.: W. Rod Shively.
Faith Music, (SESAC) (See Lillenas Publishing Co.).
Faith & Hope Music, (ASCAP) 4920 Hartwick St., Los Angeles, CA, 90041, (213) 258-9719, Pres.: Morris McCleuan, Gen. Mgr.: Lewis Ross, Prof. Mgr.: Eleanor Ander.
Fame Publishing Co., Inc., (BMI) 603 E. Avalon Ave., PO Box 2527, Muscle Shoals, AL, 35662, (205) 381-0801, Pres.: Rick Hall, Gen. Mgr.: Walt Aldridge.
Family Affair Music, (ASCAP) (See Dr. Miles Music; Respect Music Co.).
Famosonda Music, (BMI) (See Baradat Music).
Famous (Intersong), (ASCAP) (See Jonco Music).
Famous Door Pub. Co., (BMI) PO Box 1341, Milwaukee, WI, 53201, (414) 873-3347, Pres.: Odell Tillman, Gen. Mgr.: Cardell Tillman, Prof. Mgr.: Odell Tillman.
Famous Music Corp., (ASCAP) 1 Gulf Western Plaza, New York, NY, 10023, (212) 373-7433, Cable: Famusic, Telex: 710-581-6360, Fax: (212) 373-8229, Pres.: Robert D. Fead, Gen. Mgr.: Sidney Herman, Prof. Mgr.: Alan Melina, Jerry Love.
Fan & Ark Music, (BMI) 3023 Nolensville Rd., Suite G, Nashville, TN, 37211, Pres.: C. F. Armes.
Far Above Publishing, (BMI) 7131 Owensmouth Ave., Suite 77A, Canoga Park, CA, 91303, (818) 361-3151, Pres.: Robert Alexanian.
Far West Music, (See Western Int'l Music, Inc.).
Fargo House, Inc., (ASCAP) (See Al Gallico Music Corp.).
Farmer & Thomas Music, (BMI) 327 Upshur St., NW, Washington, DC, 20011, (202) 882-7339, Pres.: Clifton Thomas, Gen. Mgr.: Charles Farmer.
Faro Music Publishing, (BMI) 255 N. New Hampshire Ave., Los Angeles, CA, 90004, (213) 384-9586, Gen. Mgr.: Edward L. Davis.
Farr-Away Music, (BMI) PO Box 783, Madison, TN, 37116, (615) 865-2639, Pres.: Tony Farr.
Bobby Farrell Int'l Music Publishing Co., Pathfinders, Inc., (BMI) 1826 Poplar Lane, S.W., Albuquerque, NM, 87105, (505) 243-2881, Pres.: Robert F. Cunningham, Gen. Mgr.: Lois T. Cuunningham, Prof. Mgr.: Richard P. Burkhart.
Father Thunder Pub., 9017 Reseda Blvd., Suite 210, Northridge, CA, 91324, (818) 701-0375.
Fee Bee Music Co., (BMI) 4517 Wainwright Ave., Pittsburg, PA, 15227, (412) 884-4727, Cable: Febe, Pres.: Joe Averbach, Gen. Mgr.: G. Phillips, Prof. Mgr.: Steve Katz.
Feist Catalog B., Inc., (ASCAP) (See SBK Songs).
Fermata Int'l Melodies, Inc., (ASCAP) 6290 Sunset Blvd., Suite 916, Los Angeles, CA, 90028, (213) 462-7473, Cable: FERMATACAL, Telex: 910 321-4063, Pres.: Enrique Lebendiger, Gen. Mgr.: Debora Frenkiel, Prof. Mgr.: Arlo Chan.
Fernvale Music, (BMI) (See Bruce Music Group).
Ferry Boat Music, (ASCAP) Rt. 4, Box 428, Vashon, WA, 98070, (206) 463-2850, Pres.: Robert Krinsky.
Fezsongs, (ASCAP) 252 Mennonite Rd., Collegeville, PA, 19426, (215) 489-4631, Pres./Gen. Mgr.: Jim Femino.
Fiction Music, Inc., (See Fourth Floor Music, Inc.).
Fiddleback Music Publishing Co., Inc., (BMI) (See Tommy Valando Publishing Group, Inc.).
Fields & Lance Music, (BMI) (See Country Music Group).
Fifth Continent Music Publishing Group, (ASCAP) 1200 Newell Hill Place, Suite 302, Walnut Creek, CA, 94596, (415) 945-1855, Pres.: John S. Lasher, Gen. Mgr.: Shane Betts.
Fifth Floor Music, (ASCAP) (See Martin Cohen, Esq.).
Figgy Music, (BMI) (See Peter Teuis Music).
Fighty-Bitey Music, (ASCAP) (See Munchkin Music).
Figlia Publishing, 454 Main Ave., Wallington, NJ, 07057, (201) 777-1811, Telex: 968771 YGF, Pres.: A. Matarazzo, Vice Pres.: J. Matarazzo.
Fillmore Music House, (ASCAP) (See Carl Fischer, Inc.).
Filmtrax, 3808 Riverside Dr. #408, Burbank, CA, 91505, (818) 846-1400, Fax: (818) 846-7585, Pres.: Tim Hollier, Dir. Lic. & Copyrigt Adm.: Lee Reed.
Finger-Poppin' Music, (BMI) PO Box 2512, Austin, TX, 78768, (512) 444-4666, Pres.: Jum Yanaway.
Fireball Music, (ASCAP) PO Box 2484, Cincinnati, OH, 45201, (213) 301-0705.
Fireball Music, (ASCAP) (See Kentucky Wonder Music).
Firedragon Music Publishing Co., (ASCAP) (See Vandor Motion Pictures, Phonorecords, Music Publishing Group).
Firedrum Music Publishers, (ASCAP) PO Box 8606, Albuquerque, NM, 87198, (505) 268-6110, Pres./Gen. Mgr.: J. Thomas Bee, Prof. Mgr.: Robert Bee.
First Million Music, Inc., (ASCAP) (See Karefree Music).
First Monday Music, (ASCAP) (See Word, Inc.).
First Release Music, (BMI) (See Criterion Music Corp.).
Firstares Music, (ASCAP) (See Illegal Songs, Inc.).
Bobby Fischer Music Group, (ASCAP) 1618 16th Ave. South, Nashville, TN, 37212, (615) 292-3611, Pres.: Bobby Fischer.
Carl Fischer, Inc., (ASCAP) 62 Cooper Sq., New York, NY, 10003, (212) 777-0900, Telex: 237425, Fax: (212) 477-4129, Pres.: Walter F. Connor.
Branch(es): 312 S. Wabash Ave., Chicago, IL, 60604, 156

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Boylston St., Boston, MA, 02116.
Charlie Fitch Music, (BMI) 311 E. Davis St., Luling, TX, 78648, (512) 875-3350, Pres., Gen. Mgr.: Charlie Fitch.
Five Towers Music, (BMI) (See Castle Publishing, Inc.).
Five & A-Half B Music, (BMI) PO Box 932, Honolulu, HI, 96808, (808) 847-4300, Pres.: Richard Riccio, Gen. Mgr.: Ed Dorman.
Flat River Music, (See Crazy Cajun/Grand Prize Music).
Flat Town Music Co., (BMI) PO Drawer 10, Ville Platte, LA, 70586, (318) 363-2139, Fax: (318) 363-5622, Pres.: J. Floyd Soileau.
Flin-Flow Music, (BMI) PO Box 103, Mullen, NE, 69152, (308) 546-2294, Gen. Mgr.: L. Earl Walker.
Flo Joy Music, (See Ark of the Covenant).
Flojan Music Co., (ASCAP) (See Fred Ahlert Music Corp.).
Florentine Music, (BMI) (See Comet Tale; See Ursula Music Co.).
Florida Dixie Music, (BMI) (See Florida Swamper).
Florida Swamper Music, (BMI) PO Box 206, Aripeka, FL, 34679, (813) 868-5339, Prof. Mgr.: Gerry Marcum, Pres./Gen. Mgr.: Donald Marcum.
Flowering Stone Music, (ASCAP) (See Scotti Bros. Music Publishing).
Flying Cloud Music, Inc., (BMI) (See New Breed Music).
Flying Fish Music, (BMI) 1304 W. Schubert, Chicago, IL, 60614, (312) 528-5451, Telex: 297175 MDC, Pres.: Bruce Kaplan.
Flying Pan Music, (ASCAP) (See Snowtown Music).
Focal Point, (BMI) 920 McArthur Blvd., Warner Robins, GA, 31093, (912) 923-6533, Pres.: Ray Melton, Gen. Mgr.: Jeanette Melton.
Carl Foley, Inc., (ASCAP) (See Carl Fischer, Inc.).
Folk-Legacy Records, (BMI) PO Box 1148, Sharon, CT, 06069, (203) 364-5661, Pres.: Lee B. Haggerty, Gen. Mgr.: Charles A. Paton, Prof. Mgr.: Caroline Paton.
Folklore Music, (ASCAP) 1671 Appian Way, Santa Monica, CA, 90401, (213) 451-0767, Telex: 6503360912, Pres.: Manuel Greenhill, Gen. Mgr.: Mitch Greenhill, Prof. Mgr.: Elinor Graham.
Folkways Music Publishers, Inc., (BMI) (See TRO (The Richmond Organization)).
Fondo Musical (Colombia), (SAYCO) (See Unimusica, Inc./Musica Unica Pub.).
Fono Music Publishing, div. of The Southern California Media Cntr, (BMI) 7460 Ronson Rd., San Diego, CA, 92111, (619) 569-8677, Telex: Fax: (619) 569-7139, Pres.: Neon Seville, Gen. Mgr.: Robert Smith, Prof. Mgr.: Fred Arm.
Food Music, (BMI) (See Skyhill Publishing Co.).
Fools Prayer Music, Inc., (BMI) (See ABZ Music Corp.).
Forbeerg, (ASCAP) (See C.F. Peters Corp.).
Forceful Music, (BMI) (See Williston Music).
Ford Music Publishing Co., (ASCAP) (See Country Music Group).
Carroll W. Ford Music, (SESAC) (See Country Music Group).
Malcolm Ford Music Publishing Co., (BMI) (See Country Music Group).
Forest Creek Music, (BMI) (See Bekool Music).
Formula Music, (ASCAP) (See Malaco Music).
Forsythe Music, (ASCAP) (See AVI Music Pub. Group, Inc.).
42nd Street Music, (BMI) (See Joel S. Turtle).
Foster Frees Music Inc., (BMI) (See Warner Brothers Music).
Mark Foster Music Co., (ASCAP/BMI) PO Box 4012, Champaign, IL, 61820, (217) 398-2760, Pres.: James McKelvy, Gen. Mgr.: Mark Junkert.
4-R Publishing, (ASCAP) (See Monard Music).
Four Seasons Music, (ASCAP) (See Nashville Int'l Music Group).
Fourth Floor Music, Inc., (ASCAP) PO Box 135, Bearsville, NY, 12409, (914) 679-7303, Telex: 510-2470848 Bearsong, Fax: (914) 679-5731, Pres.: Sally Grossman.
Fourth House Music Publishing Co., (BMI) (See Mertis Music Co.).
Fourth House Music Group, (BMI) (See Songs For Today, Inc.).
40 West Music Corp., (BMI) (See Saja Music Co.).
Fowler Music Ents., 808 S. Alkire St., Lakewood, CO, 80228, (303) 986-7309, Prof. Mgr.: Beatrice C. Fowler, Pres./Gen. Mgr.: William L. Fowler.
Fox Film Music Co., (See Warner Brothers Music).
Sam Fox Publishing Co., Inc., (ASCAP) 5276 Hollister Ave., Suite 251, Santa Barbara, CA, 93111, (805) 683-9003, Pres.: Frederick Fox, Vice Pres.: Harry Fox, Jr.
Frandoro Music, Inc., (BMI) 8 Heather Dr., St. Louis, MO, 63123, (314) 843-9142, Pres.: Frank Daniels, Gen. Mgr.: Dorothy Daniels, Prof. Mgr.: Shawn Daniels.
Frangipani Press, (See Alfred Publishing Co., Inc.).
Frank Metis, (ASCAP) 1650 Broadway, New York, NY, 10019, (212) 246-3869.
Frank Music Corp., (ASCAP) (See MPL Communications, Inc.).
Frank/Rinimer Corp., (ASCAP) (See MPL Communications, Inc.).
Franklin Limestone, (BMI) (See Hat Band Music).
Frebar Music Co., (BMI) 5514 Kelly Rd., Brentwood, TN, 37027, (615) 373-4086, Pres.: Fred C. Kelly, Gen. Mgr.: Fred C. Kelly, Prof. Mgr.: Barbara P. Kelly.
Fred Ahlert Music Corp., (ASCAP) 8425 West Third St., #300, Los Angeles, CA, 90048, (213) 651-0471, Fax: (213) 651-0477, Pres.: Fred E. Ahlert Jr.
Frederick Publishing Co., (BMI) (See Su-Ma Publishing Co.).
Free & Show, (ASCAP) 2554 Lincoln Blvd., Suite 398, Marina del Rey, CA, 90292, (213) 822-7629, Pres.: Ronald G. Patton, Gen. Mgr.: Ronald G. Patton, Prof. Mgr.: Laurie Roberts.
Freedurb Music, (ASCAP) (See Quark, Inc.).
Freeman & Company Music Publishing Co., (SESAC) (See Int'l Atlanta Music).
French Market Music, (BMI) 733½ Touro St., New Orleans, LA, 70116, (504) 949-2911, Pres.: Clive Wilson.
Fresh Air Music, (BMI) (See Son-Ton Music Co.).
Fresh Memory Music, (ASCAP) (See Songs For Today, Inc.).
Fretboard Publishing, (BMI) PO Box 40013, Nashville, TN, 37204, (615) 292-2047, Gen. Mgr.: Andy Moseley.
Frick Music Publishing Co., 404 Bluegrass Ave., Madison, TN, 37115, (615) 865-6380, Pres.: Bob Scott Frick.
Fricon Music Co., (BMI) 1048 S. Ogden Dr., Los Angeles, CA, 90019, (213) 931-7323, Telex: 696224, Pres.: Terri Fricon, Vice Pres.: Gay Jones.
Fricout Music, (See Grecophon Editions Musicales).
Friday Night Music, (BMI) (See Act III Music Group).
Friendly Finley Music, (BMI) (See Shelby Singleton Music).
Friends of the General Music, (BMI) (See Bekool Music).
Donnie Fritts Music, (See Southern Writers Group USA).
Steven Fromholz Publishing, (ASCAP) (See Prophecy Publishing, Inc.).
Frozen Butterfly, (See Likasa Publishing).
Frozen Inca Music, (BMI) 450 14th St., NW, Suite 201, Atlanta, GA, 30318, (404) 873-3918, Pres.: Michael Rothschild.
Fruit Jar Music, (BMI) (See Keeling & Co.).
Fruit Music, (BMI) PO Box 121771, Nashville, TN, 37212, (615) 298-5260, Pres.: Curtis Allen.
Fuente Music Co., (BMI) PO Box 1233, Santa Monica, CA, 90406, (213) 821-1989, Pres.: Bobby Manrique, Gen. Mgr.: Theresa Tapia, Prof. Mgr.: Kris Manrique.
Fulmore Music Prodn., (SESAC) 4031 Forni Rd., Placerville, CA, 95667, (916) 622-5168, Pres.: Charles Fulmore, Gen. Mgr.: Dona Fulmore.
Funky Music, (BMI) 244 Lyell Ave., Rochester, NY, 14608, (716) 458-5612, Pres./Gen. Mgr.: Boyd McCoy.
Funky Flamenco Music, (BMI) (See Peter Teuis Music).
Funky but Music, Inc., PO Box 1770, Hendersonville, TN, 37077, (615) 824-9439, Pres.: Kyle Lehning, Gen. Mgr.: Tony Gottlieb, Prof. Mgr.: Michae Montgomery.
Fydaq Music, (BMI) 240 E. Radcliffe Dr., Claremont, CA, 91711, (714) 624-0677, Pres.: Gary K. Buckley, Office Mgr.: Raydie Buckley.

G

GBS Music, (SESAC) 38 Music Sq. East, Suite 216, Nashville, TN, 37203, (615) 242-5001, Pres.: Colonel Ernie Bivens, Gen. Mgr.: John Elvis James, Prof. Mgr.: Ernie Bivens, III. Branch(es): Route 2, Box 36, Moyock, NC, 27958.
GCS Publications, 1508 Harlem, Memphis, TN, 38114, (901) 274-2726, Gen. Mgr.: Ed Mayberry, Prof. Mgr.: Reginald Eskridge.
G.M.G. Music Inc., (BMI) (See Global Music Inc.).
GTP Music, (BMI) (See Pop Record Research; Surf City Music).
G & M Int'l Music Dealers Northbrook, (See Molenaar's Muziekcentrale NV).
G & P Records, Inc., 539 West 25th St., New York, NY, 10001, (212) 675-6060.
Galahad Music, Inc., (BMI) (See September Music Corp.).
Galaxie Musique (France), (See DRG Music).
Galaxy Music Corp., (ASCAP) 131 West 86th St., New York, NY, 10024, (212) 874-2100, Pres.: John Kernochan, Dir. of Sales & Mktg.: Jeff Clark.
Galleon Music, Inc., (ASCAP) (See Al Gallico Music Corp.).
Galleria Press, (ASCAP) (See Plymouth Music Co., Inc.).
Gallery of Songs, (BMI) (See Little House Music).
Al Gallico Music Corp. (A Div. of Columbia Pictures Industries), (BMI) Columbia Plaza East, Burbank, CA, 91505, (818) 954-2687, Telex: 18-8234 CFBK, Fax: (818) 954-4141, Pres.: Bob Holmes, Vice Pres.: Bill Green. Branch(es): 711 5th Ave., New York, NY, 10022, (212) 702-2941, Fax: (212) 688-2738.
Gammill & Murphy Music, (BMI) 2913 95th St., Lubbock, TX, 79423, (806) 745-5992, Pres.: Bill Gammill.
Gandharva Music, (ASCAP) PO Box 46666, Los Angeles, CA, 900046, (213) 650-1181, Pres.: Randy Nite, Prof. Mgr.: Randy Nite, Edith Kiss.
George Garabediam Pub., (ASCAP) (See Mark56).
Roland Garcia Music, (BMI) 1236 S. Staples, Corpus Christi, TX, 78404, (512) 882-7066, Pres.: Roland Garcia, Gen. Mgr.: Edgar Arnold Garcia, Prof. Mgr.: Rick Garcia.
Gardenia Music, (BMI) (See Bob-A-Lew Music).
Garrett Music Ents., Inc., 4121½ Radford Ave., Studio City, CA, 91604, (818) 506-8964, Pres.: Snuff Garrett, Gen. Mgr.: James Cornelius.
Garwin Music, (ASCAP) (See Terrace Entertainment).
Gate Music Co., (BMI) (See Sam Fox Publishing Co., Inc.).
Gaucho Music, 161 West 54th St., New York City, NY, 10019, (212) 581-5398, Pres.: Roy Rifkind, Gen. Mgr.: Mark Finkelstein.
Gaumont Editions Musicales (France), (See DRG Music).
Gaviota Music, (BMI) (See Manna Music, Inc.).
Gaylord Music Co., (BMI) (See Tata Grande Publishing Co.).
Geffen Music, 9130 Sunset Blvd., Los Angeles, CA, 90069, (213) 285-2713, Fax: (213) 271-4358, Pres.: Ronny Vance, Gen. Mgr.: Lisa Wells.
Carl Gehrmanns Musikforlag, (ASCAP) (See Boosey & Hawkes, Inc.).
Gele Music Publishing Co., (BMI) (See Brunswick Music Publishing).
Genelle Music Co., (BMI) 1304 Fletcher Rd., Tifton, GA, 31794, (912) 382-6257, Pres.: Gus P. Statiras, Gen. Mgr.: Genelle Statiras, Prof. Mgr.: Perry Statiras.
General Words & Music Co., (ASCAP) (See Neil A. Kjos Music Co.).
Get Rich Music/Stay Rich Music, (BMI/ASCAP) PO Box 314, New York, NY, 10037, (212) 694-1234, Pres.: Mr. D.N.A.
Giambelluca & Rounds Music Publishing, Inc., (ASCAP) (See James Round Music).
Gibb Bros. Music, (BMI) (See Chappell/Intersong Music Group-USA).
Gibson Davidsong Publishing, (ASCAP) (See Rushwin Publishing).
Gift, (See Southern Writers Group USA).
Gil-Gad Music, (ASCAP) 6016 Troost, Kansas, MO, 64110, (816) 361-8455, Pres.: Eugene Gold, Gen. Mgr.: Chris King, Prof. Mgr.: Ken Searcy.
Bob Gilbert Music Pub., (ASCAP) PO Box 171265, San Diego, CA, 92117, (619) 576-9666, Pres.: Bob Gilbert.
Gald-Hamp Music, (ASCAP) (See Swing & Tempo Music).
Glad Jack Music, (ASCAP) (See CA-Song Music).
Glad Music Co., (BMI) 3409 Brinkman St., Houston, TX, 77018, (713) 861-3630, Gen. Mgr.: Don Daily.
Glazed Music, (ASCAP) (See Abadaba Music).
Gleam Music, Inc., (ASCAP) (See Jaelius Music).
Global Music Inc., (ASCAP) 600 Madison Ave., New York, NY, 10022, (212) 980-1400, Telex: 6714825 bswfs, Fax: (212) 980-1175, Pres.: Peter Kirsten.
Global Pacific Pub., (BMI) 180 E. Napa St., Sunoma, CA, 95476, (707) 996-2748, Fax: (707) 996-2658, Gen. Mgr.: Richard F. Dale, Prof. Mgr.: Sheila Adams.
Global Village Music Co., (ASCAP) (See Joseph Nicoletti Music).
Glow Lite Publishing, (BMI) 827 Thomas, Memphis, TN, 38107, (901) 525-0540, Pres.: William Glore, Prof. Mgr.: E. F. Light.
Gnostic Music Co., (ASCAP) (See Henry Jerome Music, Inc.).
Gold Brick Music, (BMI) 7 Howard St., Copiague, NY, 11726, (516) 842-8509, Pres./Gen. Mgr./Prof.Mgr.: Robert L. Williams.
Gold Horizon Music Corp., (BMI) Columbia Plaza East, Burbank, CA, 91505, (818) 954-2687, Telex: 188234 CFBK, Fax: (818) 954-4141, Pres.: Bob Holmes, Prof. Mgr.: Lonnie Sill, Vice Pres.: Bill Green. Branch(es): 71 5th Ave., New York, NY, 10022, (212) 702-2941, Fax: (212) 688-2738.
Gold Screen, Inc., (ASCAP/BMI) 8831 Sunset Blvd., Suite 300, Los Angeles, CA, 90069, (213) 652-8720, Telex: 194131, Fax: (213) 854-3480, Dir. of Music: Randall Rumage.
Eugene Gold Music, (BMI) (See Gil-Gad Music).
Jay Gold Music, (BMI) 485 Spruce Ln., East Meadow, NY, 11554, (516) 486-8699, Pres.: Jay Gold, Gen. Mgr.: Gail Gold, Prof. Mgr.: Robyn Gold.
Manny Gold Music Publisher, (ASCAP) 895 McDonald Ave., Brooklyn, NY, 11218, (718) 435-1918, Pres.: Manny Gold.
Golden Boy Pub., (BMI) (See Country Stream Pub.).
Golden Bridge Music, (ASCAP) (See Song of the World, Inc.).
Golden Egg Music, Inc., (BMI) 888 8th Ave., New York, NY, 10019, (212) 765-5750, Pres.: Arthur Kaplan.
Golden Gelt, (ASCAP) (See Longhorn Records).
Golden Group Music, (BMI) (See Gold Screen, Inc.).
Golden Guitar Music, (BMI) PO Box 40602, Tucson, AZ, 85717, (602) 795-7433, Pres.: Jeff Johnson, Gen. Mgr.: Jeff Johnson, Jr., Prof. Mgr.: Victoria E. Johnson.
Golden Lion Music, (BMI) 198 Hope St., Providence, RI, 02906, (401) 751-6316, Contact: Richard C. Famiglietti.
Golden Nolen Music, (ASCAP) (See Nolen/Reeves Music, Inc.).
Golden Reed Music, Inc., (ASCAP) (See New Clarion Music Group).
Golden Ring Music, (ASCAP) (See ShadowLight Music).
Golden Sunburst Music, (BMI) 1577 Redwood Dr., Harvey, LA, 70058, (504) 367-8501, Pres.: George Leger.
Golden Torch Music Corp., (ASCAP) (See Columbia Pictures Music Group; Filmtrax; Gold Horizon Music Corp.).
Goldgresh Music, (BMI) (See David Gresham Music).
Goldline Music, (ASCAP) (See Granite Music Corp.).
Michael H. Goldsen, Inc., (ASCAP) 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141, Pres.: Michael H. Goldsen.
Good Life Publications, (ASCAP) (See CPP/Belwin, Inc.).
Good Product, (ASCAP) (See G & P Records, Inc.).
Good Token Music, (ASCAP) (See Scott Tutt Music).
The Goodman Group, 488 Madison Ave., New York, NY,

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10022, (212) 751-7300, Cable: ARCMUSIC, Telex: 238684 ARC UR, Pres.: Gene Goodman, Gen. Mgr.: Helene Blue.

Nat Goodman Group Of Co.'s, (BMI) (See Songs For Today, Inc.).

Goosebump Music, (BMI) PO Box 69560, Los Angeles, CA, 90069, (213) 930-3927, Pres.: Steve Abgelica.

Goosepimple Music, (BMI) 7 Colonial Ave., Myerstown, PA, 17067, (717) 866-5067, Pres.: Al Shade, Gen. Mgr.: Jean Shade.

Gopam Ents., Inc., (BMI) 11 Riverside Dr., #13C-W, New York, NY, 10023, (212) 724-6120, Pres.: John Levy, Gen. Mgr.: Laurie Goldstein.

Gopher Barogue Music, (ASCAP) (See The Headway Group).

Gordon Music Co., Inc., (ASCAP/BMI) PO Box 2250, Canoga Park, CA, 91306, (818) 883-8224, Pres.: Jeffrey Gordon, Prof. Mgr.: Irene Dayton.

Andrew Gordon Publishing, (See Guthrie Thomas Publishing).

David Gornston, (BMI) (See Sam Fox Publishing Co., Inc.).

Gospel Publishing House, (SESAC) 1445 Boonville Ave., Springfield, MO, 65802, (417) 862-2781, Pres.: G. Raymond Carlson, Gen. Mgr.: William Eastlake, Prof. Mgr.: Lawrence B. Larsen.

Gotham Distributers, PO Box 35, Narberth, PA, 19072, (215) 649-7650.

Gotown Publishing Co., (BMI) 706 W. Mechanic St., Leesville, LA, 71446, (318) 238-0028, (318) 239-2850, Pres.: John E. Kilgore, Prof. Mgr.: Lucille Kilgore.

Goydish Music & Pub., (BMI) 331 Triangle Rd., Somerville, NJ, 08876, (201) 359-5520, Pres.: Bernie Goydish.

Graduation Music, inc., (ASCAP) PO Box 31519, St. Louis, MO, 63131, (314) 432-7600, Pres.: Julian H. Miller, II, Gen. Mgr.: L.A. Rutherford.

Bill Graham Music, (BMI) (See Brownwood Prodns.).

Grahams Tree Top Music, (ASCAP) (See Wesco Music Group).

Grajonca Music, (BMI) PO Box 1994, San Francisco, CA, 94901, (415) 541-4900, Telex: 361979, E-Mail: BGP-US, Fax: (415) 243-8184, Pres.: Bill Graham, Gen. Mgr.: Cheryl L. Hodgson, Vice Pres.: Gheryl L. Hodgson.

Grambil Music, (ASCAP) (See Brownwood Prodns.).

Gramophone Music, (See Hall Fame Music Co.).

Gramophone Music Co., (ASCAP) PO Box 921, Beverly Hills, CA, 90213, (213) 276-2726, Gen. Mgr.: Oliver Berliner.

Granada Records, (See John Robinson Music Publishing).

Grand Illusion Music, (ASCAP) (See Almo Music Corp.).

Grand Joy Music, (ASCAP) PO Box 43659, Las Vegas, NV, 89116, Gen. Mgr.: Gigi Copeland.

Grand Pasha Publishing, (BMI) 5615 Melrose Ave., Los Angeles, CA, 90038, (213) 466-3507, Pres.: Spencer Protter, Gen. Mgr.: Carol Peters.

Grand Staff Music, Inc., (SESAC) (See New Clarion Music Group).

Grandma Annie Music, (BMI) (See Big Ears Music Inc.).

Granite Music Corp., (ASCAP) 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141, Pres.: Michael H. Goldsen.

Grass Mountain Publishing, (See Ridge Runner Publishing).

Grassroots Projects Unlimited, (BMI) PO Box 4689, San Francisco, CA, 94101, (415) 922-3227, Owner: James Heisterkamp.

Gratitude Sky Music, (ASCAP) (See David Rubinson Publishing).

Gravenhurst Music, (BMI) 1469 Third Ave., New Brighton, PA, 15066, (412) 847-0111, Pres.: Jerry Reed.

Gre-Jac Music, (BMI) PO Box 1618, Memphis, TN, 38101, (901) 774-7091, Pres.: Dan Greer.

Great American, (BMI) 576-B Goldsboro Rd., NE, Atlanta, GA, 30307, (404) 688-0799, Pres.: Hal Bishop.

Great Day Music, (SESAC) (See GCS Publications).

Great Honesty Music, (BMI) PO Box 547, Larkspur, CA, 94939, (415) 924-8943, Pres.: Erik Jacobsen.

Great Leawood Music, Inc., (ASCAP) PO Box 1014, Lebanon, TN, 37088, (615) 444-3865, Pres.: Chet Johnson, Gen. Mgr.: Kit Johnson.
Branch(es): 1300 Division St., Suite 106, Nashville, TN, 37203, (615) 255-0303.

Great People, (BMI) (See G & P Records, Inc.).

Great Pyramid Music, (BMI) (See Diamond Back Music Co.).

Green Apple Music, (BMI) (See Fricon Music Co.).

Green Door Music, (BMI) 1616 Park Place Ave., Ft. Worth, TX, 76110, (817) 923-1111, Owner: Marvin Moore.

Green Forever Music, (ASCAP) (See Silver Blue Music).

Green Light, (ASCAP) (See Can't Stop Music).

Green Linnet Music, (ASCAP) 70 Turner Hill Rd., New Canaan, CT, 06840, (203) 966-0864, Pres.: Wendy Newton.

Green Menu Music Co., (ASCAP) (See Henry Jerome Music, Inc.).

Green Tree Records, 2340 Sierra Ct., Palo Alto, CA, 94303, (415) 856-6529, Pres.: Miriam Patchen.

Greenleaf Music, Inc., (ASCAP) (See Richard Kaye Publications).

Dan Greer Music, (ASCAP) (See Gre-Jac Music).

David Gresham Music, (ASCAP) c/o 8501 Wilshire Blvd., Suite 345, Beverly Hills, CA, 90211, (213) 858-0253, Telex: 4940568, Fax: (213) 652-4988, Pres.: David Gresham, Gen. Mgr.: Allan Goldwain.

Grey Mouser Music, (BMI) (See Atlantic Music Corp.).

Greystone Press, (See Plymouth Music Co., Inc.).

Gromovision Music, (BMI) 260 W. Broadway, New York, NY, 10013, (212) 226-7057, Telex: 291285 ONE FOOT, Pres.: Jonathon Rose, Prof. Mgr.: Debra S. Samel.

Groove Tune, 643 W. Baseline, San Bernadino, CA, 92410, (714) 884-0197.

Grove School of Music Catalog, (See Alfred Publishing Co., Inc.).

Guava Music, Inc., (SESAC) (See Musiplex Group, Inc.).

Frank Guida Pub., (BMI) (See Rockmasters Int'l Network).

Randy Guidry Music, (BMI) (See Funky but Music).

E. J. Gurren Music, (ASCAP) 3929 Kentucky Dr., Los Angeles, CA, 90068, (818) 980-7501, Cable: Lazyman New York, Telex: 424444, Pres.: Eddie Gurren, Gen. Mgr.: Billy Johnson.

Gusman Publishing, (BMI) PO Box 8144, Savannah, GA, 31412, (912) 236-6733.

H

HLN Music, (ASCAP) (See Bob-A-Lew Music).

Halderman Co., 538 West 91st St., Indianapolis, IN, 46260.

Hall-Clement Publications, (BMI) (See Welk Music Group).

Hall Fame Music Co., PO Box 921, Beverly Hills, CA, 90213, (213) 276-2726.

Hall Marque Musical Works, Ltd., (ASCAP) (See Aljoni Music Co.).

Hall Of Fame Music Co., (BMI) PO Box 921, Beverly Hills, CA, 90213, (213) 276-2726, Gen. Mgr.: Oliver Berliner.

Halpern Sounds/Sound Rx, (BMI) PO Box 2644, San Anselmo, CA, 94960, (415) 485-5321, Fax: (415) 456-9197, Pres.: Steven Halpern.

Halsey Brothers Music, (BMI) (See Warner/Elektra/Asylum Music, Inc.).

Halwill Music, Inc., (ASCAP) (See Harlem Music, Inc.).

Hampshire House Publishing Corp., (ASCAP) (See TRO (The Richmond Organization)).

Hand In Hand, (See Southern Writers Group USA).

Hank's Cadillac Songs, (BMI) (See Fruit Music).

Hanover Music Corp., (ASCAP) PO Box 6296, Beverly Hills, CA, 90212, Pres.: Paul Weston, Prof. Mgr.: Tim Weston.

Rick Hanson Music, (BMI) (See Ric Rac Music, div. of Ric Rac, Inc.).

Happy Day Music Co., (BMI) (See Joe Keene Music Co.).

Happy Hour Music, (BMI) 5206 Benito St., Montclair, CA, 91763, (714) 621-9903, Pres.: Judith M. Wahnon.

Happy Stepchild Music Publishing Corp., (BMI) (See ABZ Music Corp.).

Happy Trails Music, (BMI) (See Garrett Music Ents., Inc.).

Happy Valley Music Ltd., (BMI) 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Telex: 4974193, Fax: (617) 491-1970, Pres.: Marian Leighton, Gen. Mgr.: Bill Nowlin, Prof. Mgr.: Ken Irwin.

Hardly Music, (BMI) (See Bewixed Music Publishing).

Hardon Music, (BMI) (See Cottonwood Music).

Harlem Music, Inc., (BMI) 1800 Main St., Buffalo, NY, 14208, (716) 883-9520, Telex: 559083, Fax: (716) 884-1432, Pres.: Leonard Silver, Gen. Mgr.: David E. Parker.

Harmonia Publishing Co., (ASCAP) (See Apon Publishing Co.).

Harmony Gold Music, Inc., (ASCAP/BMI) 8831 Sunset Blvd., Los Angeles, CA, 90069, (213) 652-8720, Telex: 194131 AGRAMA LSA, Fax: (213) 854-3480, Music Dir.: Randall Rumage.

Harmony Music, Inc., (BMI) 6 Amherst, Laguna Niguel, CA, 92677, (714) 240-6925, Pres.: D. R. Walker, Gen. Mgr.: Louise Eejima.

T. B. Harms Co., (ASCAP) (See Welk Music Group).

Alan Hartwell Music, (BMI) 825 Madison Ave., New York City, NY, 10021, (212) 288-6000, Pres.: Alan Hartwell, Gen. Mgr.: Savina Hartwell, Prof. Mgr.: Allison Crupi.

Harvard Music, Inc., (BMI) (See Ivan Mogull Music Corp.).

Harwin Music Co., (ASCAP) (See MPL Communications, Inc.).

Hastings Catalog, Inc., (BMI) (See SBK Songs).

Hastlers, Inc., (BMI) 548 Broadway, Macon, GA, 31201, (912) 742-1049, Pres.: Alan Walden, Gen. Mgr.: Alan Walden, Prof. Mgr.: Alan Walden.

Hat Band Music, (BMI) 210 25th Ave., North, #101, Nashville, TN, 37202, (615) 327-1711, Telex: 786512 SOUND70NAS, Pres.: Joseph E. Sullivan, Gen. Mgr.: Pat Halverson, Prof. Mgr.: Douglas P. Casmus.

F. B. Haviland Publishing Co., Inc., (ASCAP) (See Jerry Vogel Music Co., Inc.).

Hawkline Music, (BMI) (See Coal Miners Music, Inc.).

HayesTunes, (ASCAP) (See Boston Skyline Music).

Haynestorm Music, (ASCAP) (See Organized Rhyme Music Publisher Group).

He Rose Publishing, (BMI) 1098 Rose Ave., El Centro, CA, 92243, (619) 352-5774, Pres.: Danny Berg.

Headliner Stars, Inc., (BMI) (See Universal Stars Music, Inc.).

The Headway Group, (BMI/ASCAP) 7560 Garden Grove, Westminster, CA, 92683, (714) 891-0868, Pres.: Steven M. McClintock, Gen. Mgr.: Steven M. McClintock, Prof. Mgr.: Steven M. McClintock.

Headway Music Co., (BMI) (See The Headway Group).

Hear No Evil Music, (BMI) (See Espy Music Group).

Heartake Songs, (ASCAP) PO Box 621, Madison, TN, 37116, (615) 859-3682, Pres./Prof. Mgr.: Robert W. Stamper.

Heartwarming Music Co., (BMI) (See The Bensen Publishing Group).

Heartworks Music, (ASCAP) 660 Douglas Ave., Altamonte Springs, FL, 32714, (305) 788-2460, Pres.: Jon Phelps, Gen. Mgr.: David E. Brown, Prof. Mgr.: David E. Brown.

Heath Music Publishing, 1106 E. Ste. Catherine St., Louisville, KY, 40204, (502) 637-2877, Pres.: John V. Heath, II, Gen. Mgr.: Beulah M. Heath.

Heathwave Music Ltd., (See Momentum Music Ltd.).

Heavy Jamin', (ASCAP) PO Box 4740, Nashville, TN, 37216, Pres.: Wade Curtiss, Gen. Mgr.: S. D. Neal, Prof. Mgr.: Dick Derwald.

Heavy Weather Music, (BMI) (See Rob-Lee Music).

Heinrichshofen Edition (West Germany), (BMI) (See C.F. Peters Corp.).

Heirborne Music, (ASCAP) (See KCP Music).

Helerlqui, (BMI) PO Box 11121, Los Angeles, CA, 90011, (213) 734-4459, Pres./Gen. Mgr: Lummie J. Fowler.

Help Me Rhonda Music, (ASCAP) (See Brookside Music Corp.).

Helton Music, (ASCAP) (See Martin Cohen, Esq.).

Hendon Music, Inc., (BMI) (See Boosey & Hawkes, Inc.).

Hendricks Music, Inc., (ASCAP) (See Almo Music Corp.).

Henmar Press, Inc., (ASCAP) (See C.F. Peters Corp.).

Henry Prodns., Ltd., (BMI) PO Box 7, Arlington, VA, 22210, (703) 685-0077, Pres.: C. Henry Lewis, Jr.

Henstooth Music, (BMI) (See The Music Group).

Hereford Music, (ASCAP) 6400 Hollis St., #8, Emeryville, CA, 94608, (415) 428-9191, Fax: (415) 652-5012, Pres.: Holly Near, Gen. Mgr.: Jo Lynne Worley.

Heritage Music Pub. Co., (SESAC) (See Ashley Publications, Inc.).

Hermosa Music, (BMI) (See Ultima Thule Publishing).

Herr "N" Hound Int'l Music Pub. Co., (See Bobby Farrell, Int'l Music Pub. Co.).

Hersey Music, PO Box 9, Willow, NY, 12495, (212) 233-3353, Pres.: Baird Hersey.

Hi, (See He Rose Publishing).

Hi-Cue Prodns., (ASCAP) (See Lynnstorm Publishing Co.).

Hibiscus Music, (ASCAP) (See Martin Cohen, Esq.).

Hible Music, (BMI) 1944 Cahuenga Blvd., North, Los Angeles, CA, 90028, (213) 462-0723, Pres.: H. B. Barnum, Owner, Gen. Mgr.: H. B. Barnum, III, Exec. Asst.: Jacquelyn Atkins.

Hicky's Music, (BMI) 1183 Eastway, Cincinnati, OH, 45224, (513) 681-5436, Pres.: Gordon Hickland, Gen. Mgr.: Smiley Hicks.

Hidden Pun Music Inc., (BMI) (See Hit and Run Music Pub. Inc.).

High Note (Japan), (See Emergency Music, Inc.).

Highest Praise Publishing, (BMI) PO Box 1869, Hollywood, CA, 90078, (213) 466-3199, Gen. Mgr.: Kent Washburn, Prof. Mgr.: Telisa Smith.

Highgate Press, (BMI) (See Galaxy Music Corp.).

Hogsongs Music, PO Box 318, Bethpage, NY, 11714, (516) 822-3612.

Hillbrow Music, (ASCAP) (See Songs For Today, Inc.).

Hillgreen Music, (BMI) (See Folklore Music).

Hindu Music, (ASCAP) 3901 West End Ave., #12, Nashville, TN, 37205, (615) 329-1416, Pres.: Kossie Gardner, Jr., Gen. Mgr.: Gary Jobe.

Hinrichsen London, (PRS) (See C.F. Peters).

His Eye Music, (SESAC) (See The Sparrow Corp.).

History Publishing Co., (BMI) PO Box 7-11, Macks Creek, MO, 65786, (314) 363-5432, Pres.: B. J. Carnahan, Prof. Mgr.: B. J. Carnahan, Dir. of Opns.: Brad Edwards.

Hit Kit Music, 1204 Elmwood Ave., Nashville, TN, 37212, (615) 385-0900.

Hit & Hold Music, (ASCAP) (See Tonic Music).

Hit & Run Music Pub. Inc., (ASCAP) 1841 Broadway Suite 411, New York, NY, 10023, (212)956-2880, Telex: 177857 HOT UT, Fax: (212)956-2114, Pres.: Julie Lipsius.

Hitkit Music, (BMI) (See Music Craftshop, Inc.).

Hitzgalore Music, (BMI) (See Jaelius Music).

Ho-Tom Music, (ASCAP) (See Nashville Int'l Music Group).

Hob & Nob Music, (BMI) 158 West 15th St., 2D, New York, NY, 10011, (212) 255-7214, Owner: Le Roy De Gregory.

Hobby Horse Music, (BMI) (See Garrett Music Ents., Inc.).

Hobsongs, (ASCAP) (See Almo Music Corp.).

Hollie Music Co., (ASCAP) (See Tradition Music Co.).

James Hollihan Music, (ASCAP) (See Skinny Zach Music).

Hollis Music, Inc., (BMI) (See TRO (The Richmond Organization)).

Hollybrook Music Co., (ASCAP) (See Big Heart Music, Inc.).

Hollydale Music, (ASCAP) (See Winteroak Music).

Hollyville Music, (SESAC) (See Manna Music, Inc.).

Hollywood Songs, Inc., (ASCAP) (See Sam Fox Publishing Co., Inc.).

Holy Grail Pub., (BMI) 12609 Dessau Rd., Suite A222, Austin, TX, 78753, (512) 251-0375, E-Mail: 107084738, Pres.: Gary A. Coll, Gen. Mgr.: Brad L. Silverlight, Prof. Mgr.: Than Silverlight.
Branch(es): 19232 LBJ Frwy., Suite 2822, Mesquite, TX, 75150.

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Holy Ground Music Co., (ASCAP) (See Lowery Music Co., Inc.).
Holy Moley Music, (BMI) (See Scotti Bros. Music Publishing).
Hombre Del Mundo Music, (ASCAP) (See Pandisc Music Corp.).
Home Recker Music, (BMI) (See Jorco Music).
Hometown Music Co., (ASCAP) 80-08 35th Ave., Jackson Heights, NY, 11372, (718) 651-8213, Pres.: Sidney Prosen, Gen. Mgr.: Sidney Prosen, Prof. Mgr.: Sidney Prosen.
C. W. Homeyer, (ASCAP) (See Carl Fischer, Inc.).
Honey Man Publishing, (See Window Music Publishing Co., Inc.).
Honeybread Music, (BMI) (See Bread 'N Honey).
Honeymaker Music, (BMI) (See Free & Show).
Honeytree Music, inc., (ASCAO) (See Baray Music, Inc.).
Hoodoo Music, (See Guthrie Thomas Publishing).
Hook, (BMI) (See Fred Rice Prodns., Inc./DBA Yo-Yo Music).
Hookem Music, (ASCAP) (See Terrace Entertainment).
Hookit Music, (BMI) (See Terrace Entertainment).
Hookup Music, (ASCAP) (See Martin Cohen, Esq.).
Hoon Toons, (ASCAP) (See Snowtown Music).
Hoosier Music, (See Window Music Publishing Co., Inc.).
Hopi Sound Music, (ASCAP) (See De Walden Music Int'l, Inc.).
Horttor Music Co., (BMI) 313 El Tejon Ave., Oildale, CA, 93308, (805) 399-9028, Owner: Robert L. Horttor.
Hot Kitchen Music, (See Fourth Floor Music, Inc.).
Hot Knobs Pub., (BMI) 607 Piney Point Rd., Yorktown, VA, 23692, (804) 898-8155, Gen. Mgr.: Kim Person, Pres./Prof. Mgr.: Lana Puckett.
Hot Lips, (BMI) (See Number 9 Musical Ents., Inc.).
House of Knox, (ASCAP) 2836 Dartmouth Dr., Lancaster, CA, 93536, (805) 945-0143, Gen. Mgr./Prof. Mgr.: Robert Knox.
House of Quinto, (ASCAP) (See Quinto Productions).
House of Rock Music, (BMI) 910 Pacific St. #29, Oceanside, CA, 92054, (619) 757-7446, Pres.: William Bellman, Gen. Mgr.: Bill Bellman, Prof. Mgr.: Myral Bellman.
House of Talley Music, (BMI) (See Birthright Music).
Jack Howard Publishing, (BMI) (See Rex Zario Music).
Randy Howard Music, (ASCAP) PO Box 150584, Nashville, TN, 37215, (615) 759-4703, Pres., Gen. Mgr.: Randy Howard.
Hubtones Music Co., (BMI) (See Copam Ents., Inc.).
Dan Huckabee Publishing, (BMI) PO Box 49507, Austin, TX, 78765, (512) 452-8348, Pres.: Dan Huckabee, Gen. Mgr.: Dan Huckabee, Prof. Mgr.: Dan Huckabee.
Hulex Music, (ASCAP) (See Bob-A-Lew Music).
Human Boy, (ASCAP) (See Cornerstone Mgmt.).
Human Music, PO Box 701, Lawrence, KS, 66044, (913) 842-9955, Pres.: Steven J. Wilson, Vice Pres.: Kevin C. Smith.
Hummingbird Recording Co., Inc., Rt. 3, Box 648, West Jefferson, NC, 28694, (919) 246-6431, Pres.: Louise P. Taylor, Gen. Mgr.: Ronnie R. Taylor, Prof. Mgr.: Greathel T. Coliron.
Debbie Hupp Music, (See Southern Writers Group USA).
Hurrican Leon Music Corp., PO Box 13009-A, Orlando, FL, 32859, (305) 855-8920, Pres.: Carroll Fulmer, Gen. Mgr.: Pres.
Hush Music, (BMI) (See Buane Music, Inc.).
Hustlers, Inc., (BMI) 548 Broadway, Macon, GA, 31201, (912) 742-1049, Pres.: Alan Walden, Gen. Mgr.: Alan Walden, Prof. Mgr.: Alan Walden.

I

I Love Music, (BMI) PO Box 66455, Los Angeles, CA, 90066, (213) 391-4088, Pres.: Wayne Volat.
I.O.U. Music, (BMI) (See Martin Cohen, Esq.).
ISO Information, (See The Organ Literature Foundation).
I-Tones Music, (BMI) (See Jonco Music).
IZA Music Corp., (BMI) PO Box 325, Englewood, NJ, 07631, (201) 567-7538, Telex: 254929, Pres.: Clyde Otis, Gen. Mgr.: Isidro Otis.
I've Got The Music Co., (ASCAP) (See Espy Music Group).
IRS Songs, Inc., (ASCAP) (See International Record Syndicate Music, In.).
Iamonia Publishing, (ASCAP) PO Box 4096, Leon Station, Tallahassee, FL, 32315, (904) 385-1302, Prof. Mgr.: H. J. Carter.
Ideas Unlimited, (ASCAP) (See Magnemar Publ.).
Idriss-Brown Tibbles Music, (ASCAP) (See Dolly Bee Music Publishers).
Iffin Music, (BMI) 38 Music Square East, Suite 215, Nashville, TN, 37203, (615) 254-0825, Pres.: Heath Webb, Gen. Mgr.: Jean Webb.
Illegal Songs, Inc., (BMI) 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141 CRTM, Pres.: Miles Copeland, Exec. Adm.: Dan Howell.
Imaginary Music, 332 N. Dean Rd., Auburn, AL, 36830, (205) 821-5277, Pres.: Lloyd E. Townsend, Jr., Gen. Mgr.: Lloyd E. Townsend, Jr.
Ina Music, (BMI) (See Re Clyde Otis Music Group).
Incomplete Music, Inc., (BMI) (See Complete Music USA, Inc.).
Indano Music Co., (ASCAP) (See Ivan Mogull Music Corp.).
Indian Creek Music, (ASCAP) (See Bull's Creek Music Group, Inc.).
Indian Forest Music, (SESAC) (See Eddie Crook Co.).
Indian Hills Music, (BMI) (See Darksilver Music Ltd.).
Infinity Music, (ASCAP) (See Mick Taylor Music).
Institute of American Music, (ASCAP) (See Carl Fischer, Inc.).
Intermountain Music Prodns., (BMI) PO Box 1067, Los Angeles, CA 90028, Pres.: R. Chandler.
Int'l Atlanta Music, (BMIAP) 881 Memorial Dr., SE, Atlanta, GA, 30316, (800) 669-9669, Pres.: S. R. Freeman, Gen. Mgr.: Alan Brownlow, Prof. Mgr.: William C. Daniels, Sales Mgr.: Geraldine Jenkins.
Int'l Forecast Music, (BMI) PO Box 14073, Cincinnati, OH, 45214, (513) 651-0057, Pres.: Steven M. Hill, Gen. Mgr.: M. Yvonne McCurdy.
Int'l Record Syndicate Music, Inc., (BMI) 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141 CRTM, Pres.: Jay Boberg, Exec. Adm.: Dan Howell.
Int'l Music Co., (BMI) (See Bourne Co.).
Int'l Music Services, 9376 Airdrome St., Los Angeles, CA, 90035, (213) 839-8340, Fax: (213) 202-7675, Pres.: Linda Komorsky.
Int'l Record Promo., PO Box 241648, Los Angeles, CA, 90024, (213) 208-2104, Fax: (213) 465-9622, Pres.: T. Wilk, Gen. Mgr.: Jay L. Bait, Prof. Mgr.: Boris Somemore.
Interplay Music Publishing Co., (ASCAP) PO Box 9135, Calabasas, CA, 91302, Fax: (818) 887-4164, Pres.: Toshiya Taenaka.
Intersong, S.A., (LICENSE) (See Sonoeditora).
Intersong-USA, Inc., (ASCAP) (See Warner/Chappell Music, Inc.).
Interterranean Music Publishers, (ASCAP) (See Electric Planet Music).
Ione Press, Inc., (BMI) (See E. C. Schirmer Music Co., Inc.).
Iron Cupid Music, (SESAC) (See Shirley's Music).
Irving Music, Inc., (BMI) (See Almo Music Corp.).
Isaak Music Publishing, Inc., (ASCAP) (See Great Honesty Music).
Island Music, Inc., (BMI) 6525 Sunset Blvd., Los Angeles, CA, 90028, (213) 469-1285, Fax: (213) 460-4966.
Israel Music Institute, (ASCAP) (See Boosey & Hawkes, Inc.).
It Ain't Easy, (See J.D. Music/Frankly Music).
Ivory Palaces Music Publishing Co., Inc., (ASCAP) 3141 Spottswood Ave., Memphis, TN, 38111, (901) 323-3509, Pres.: Jack Abell, Gen. Mgr.: Phyllis Long.
Iza Music, (LICENSE) (See Sonoeditora).

J

J.D. Music/Frankly Music, (ARISTA) PO Box 8958, Jacksonville, FL, 32239, (904) 744-7774, Pres.: Fred Frank, Gen. Mgr.: Fred Frank, Prof. Mgr.: Fred Frank.
J-Keys Music, (ASCAP) (See Southern Arts Music).
JLI Music, (BMI) PO Box 74-R, Romeoville, IL, 60441, (815) 886-3929, Pres.: Julian Leal.
JMK Publishing, (ASCAP) PO Box 3415, Granada Hills, CA, 91344, (818) 709-3640, Pres.: Jack M. Kall.
J. R. Publications, (ASCAP) (See Plymouth Music Co., Inc.; Music for Percussion, Inc.).
JSH Music, (ASCAP) (See Big Heart Music, Inc.).
JTL Publications, 345 S. Citrus Ave., Los Angeles, CA, 90036, (213) 939-3630, Pres.: James T. Lester, Gen. Mgr./Prof. Mgr.: Elsa Rubin.
JWP/Jo-Wee Publishing, (ASCAP) PO Box 4029, Winston-Salem, NC, 27105, (919) 723-1822, Pres.: Jo Daniels, Gen. Mgr.: Jo Daniels, Prof. Mgr.: Ervin Stave.
J & J Kammen Music Co., (ASCAP) (See Ashley Publications, Inc.).
J & J Musical Ents., (See Jeneane & Jude Music).
Ja Nikki Songs, (BMI) (See Pollybyrd Publications Ltd.).
Jacan Jr. Music Co., (ASCAP) (See Aljoni Music Co.).
Jack Music, Inc., (BMI) PO Box 120477, Nashville, TN, 37220, (615) 383-0330, Pres.: Jack H. Clement, Vice Pres.: Bob Webster.
Jack & Bill Music Co., (ASCAP) (See Welk Music Group).
Jackaroe Publishing, (See Silkie Music Publishing).
Jaclyn Music, (BMI) 351 Millwood Dr., Nashville, TN, 37217, (615) 366-9999, Pres.: Col. Jack Lynch.
Jade Music, (BMI) (See Rob-Lee Music).
Jaelius Music, (ASCAP) PO Box 2874, Van Nuys, CA, 91404, (818) 997-2849, Pres./Gen. Mgr./Prof. Mgr.: James Cornelius.
Jak Music, (ASCAP) (See Jonco Music).
Jam In The Box Music, (BMI) (See Espy Music Group).
Jaman Music, (BMI) (See Manjac Music).
James' Music, (See Fezsongs).
James St. James Music, (NMI) (See Beowulf Music Co.).
Dick James Music, Inc., (BMI) (See Polygram Music Publishing, Inc.).
Dick James Organization, 1040 N. Las Palmas Ave., Los Angeles, CA, 90038, (213) 469-1940, Telex: 183056, Gen. Mgr.: Arthur Braun.
Jamie Music Publishing Co., (BMI) 919 N. Broad St., Philadelphia, PA, 19123, (215) 232-8383, Fax: (215) 763-1223, Pres.: Harold B. Lipsius, Gen. Mgr.: Paul Fien.
Jamil Music, (BMI) 413 N. Parkerson Ave., Crowley, LA, 70526, (318) 783-1601, Gen. Mgr.: Mark Miller, Owner/Prof. Mgr.: Jay Miller.
Jando Music, Inc., (ASCAP) (See Jack Music, Inc.).
Jandon Music, (ASCAP) (See Trianon Publications).
Janell Music, (BMI) (See Tiki Ents., Inc.).
Jasam Music Co., Inc., (ASCAP) (See Print Music Co., Inc.).
Jaseppy Music, (ASCAP) (See Espy Music Group).
Jasper Anstalt, (See Mick Taylor Music).
Jatap Publishing Co., (See Lynnstorm Publishing Co.).
Jay Jay Publishing Co., (BMI) 35 NE 62nd St., Miami, FL, 33138, (305) 758-0000, Pres.: Walter Jagiello.
Jay-Lor Music Group, Inc., (BMI) 50 Music Square, West, Suite 507, Nashville, TN, 37203, (615) 320-5675, Exec. Vice Pres.: Lewis Elford.
Jay Six Publishing Co., (BMI) 26 Northern Ave., Harwich Port, MA, 02646, (508) 432-9070, Gen. Mgr.: Jack Sager.
Jaygus Publishing Co., (BMI) PO Box 1, Florida, NY, 10921, (914) 651-4266, Pres.: Jim Sturr, Gen. Mgr.: Edward Kosior.
Jaymar (Canada), (ASCAP) (See Oxford University Press, Inc.).
Jaymore Music, (BMI) PO Box 100, Brighton, MI, 48116, (313) 227-1997, Pres.: John Morris.
Jaymy Music, (BMI) Dover Glen Dr., Suite 401, Antioch, TN, 37013, (615) 360-6875, Pres.: Jack Eubanks, Gen. Mgr.: Mike Shockley, Prof. Mgr.: Edwin Meadows.
Jazzanne Music, (BMI) 12 Micieli Pl., Brooklyn, NY, 11218, (718) 972-1220, Pres.: Rick Stone.
Jeaneane & Jude Music, c/o Jacobson & Colfin, (ASCAP) 1195 St. Johland, Kings Park, NY, 11754, (516) 265-6221, Telex: 226000 JLAW, Pres.: Jude St. George, Gen. Mgr.: Jeaneane Claps, Prof. Mgr.: Jeffrey E. Jacobson.
Jebsy Music, (ASCAP) (See Gordon Music Co., Inc.).
Jec Publishing, (BMI) (See Gre-Jac Music).
Jen-Ga-Matt Music, (ASCAP) (See Jimmy Swaggart Ministries).
Jeneane & Jude Music, (ASCAP) 150 Fifth Ave., Suite 1103, New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAW, Pres.: Jude St. George, Gen. Mgr.: Jeneane Claps.
Jepacla Music, (SESAC) (See Farmer & Thomas Music).
Jepalana Music, (ASCAP) (See Print Music Co., Inc.).
Jerjoy Music, (BMI) PO Box 1264, Peoria, IL, 61654, (309) 673-5755, Pres.: Jerry Hanlon, Gen. Mgr.: Jerry Hanlon, Prof. Mgr.: Jerry Hanlon.
Jerlil Music, 655 McKea Rd., Bakersfield, CA, 93306, (805) 931-2165, Pres.: Lillian M. Richardson, Gen. Mgr.: Gerald O. Stuckey.
Henry Jerome Music, Inc., 5 Van Etten Blvd., New Rochelle, NY, 10804, (914) 632-1270, E-Mail: Federal, Pres.: Miriam Jerome, Gen. Mgr.: Henry Jerome, Prof. Mgr.: Don Castaldi.
Jerryco Music Co., (ASCAP) (See MPL Communications, Inc.).
Jessica & Jonathan Music, (ASCAP) (See Lipservices).
Jet-Eye Music, Inc., (BMI) 7405 Crissman St., Utica, MI, 48087, (313) 731-8277, Pres.: Johnny Powers.
Jevert Music, (BMI) 639 Bulen Ave., Columbus, OH, 43205, (614) 258-7112, Pres.: Jeffrey V. Smith.
Jewel Music Publishing Company, Inc., (ASCAP) (See The Goodman Group).
Jewish Family Prodns. Music (a div. of The Music Mann), (BMI) 8116 Aedan Ct., San Diego, CA, 92120, (619) 582-5696, Pres.: George Fogleman, Gen. Mgr.: Gail Fogleman, Prof. Mgr.: Douglas Foxworthy.
Jillean Music, (BMI) (See Gopam Ents., Inc.).
JimJac Music, (BMI) (See Lovey Music).
Jimerlean, (BMI) (See Mester Music).
Jimpire Music, (BMI) 5 Decker Ct., Mahwah, NJ, 07430, (201) 825-9043, Pres.: James Castor, Gen. Mgr.: John Pruitt.
Jo Jo April, (BMI) (See Jomod Music).
Jo Mama Publishing, 2125 West 76th St., Hialeah, FL, 33016, (305) 825-0887, Contact: David L. Smith.
Jo-Rae Music, (BMI) (See Montgomery Publishing).
JoChere Music Co., (BMI) PO Box 102 C, Chubbic Rd., Canonsburg, PA, 15317, (412) 746-2540, Pres.: Joe Diamond, Gen. Mgr.: Cheryl Diamond.
JoDunn Music, (ASCAP) 42 Parsler Pl., Fords, NJ, 08863, (212) 587-3700, (216) 731-5035, Pres.: Joseph Porrello, Gen. Mgr.: Dunn Pearson, Jr.
JoRo Music Corp., (ASCAP) (See Larry Spier, Inc.).
Jobete Music Co., Inc., (ASCAP) 6255 Sunset Blvd., Los Angeles, CA, 90028, (213) 468-3507, Telex: 4720916 MORECO, Pres.: Lester Sill, Prof. Mgr.: Brendan Okrent, Vice Pres./Int'l Opns.: Frank F. Banyai.
Branch(es): Tudor House, 35 Gresse St., London, England, United Kingdom, W1P 1PN, (01) 631-0380, Telex: 8811658G Cable: JOBETEMUS W1, Ivan Chandler, Gen. Mgr.: Peter Prince, Mgn. Dir.
Jodax Music Co., (BMI) (See Gopam Ents., Inc.).
Joe Lu, (BMI) (See Jomod Music).
Joeneil Music Pub. Co., (ASCAP) (See Ashley Publications, Inc.).
John Bettis Music, (ASCAP) (See Warner Brothers Music).
Johnny Angel Music, (BMI) 6601 Broadway, Suite 3C, Riverdale, Bronx, NY, 10471, (212) 549-0502, Pres.: John Clark.
Little Richie Johnson Music, (BMI) (See LRJ).
Jokay Music, (BMI) 18321 Ventura Blvd., Encino, CA, 91356, (818) 344-7117, Telex: (818) 344-7395, Fax: (818) 344-7295, Pres.: Joe Jackson, Gen. Mgr.: Ben Brown.

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Jolly Rogers Publishing Co., (ASCAP) (See Cherry Lane Music Publishing Co., Inc.).
Jomod Music, (BMI) PO Box 446, Noth Hollywood, CA, 91603, (818) 766-6146, Pres.: Joseph Modeliste, Gen. Mgr.: Ziggy Modeliste.
Jon Music, (BMI) PO Box 233, 329 N. Main St., Church Point, LA, 70525, (318) 684-2176, Pres.: Lee Lavergne.
Jonathan Three Music Co., (BMI) (See Saja Music Co.).
Jonathan Mark Music, (ASCAP) (See The Sparrow Corp.).
Jonco Music, 1206 Blue Sky, Cardiff, CA, 92007, (619) 632-1364, Pres./Gen. Mgr.: Jon Gorr.
Jondi Music, (BMI) 130 West 42nd St., #1106, New York, NY, 10036, (212) 819-0920, Pres.: Dick Charles, Prof. Mgr.: Joh Solehther.
Jondora Music, (BMI) 10th & Parker St., Berkeley, CA, 94710, (415) 549-2500, Telex: 171312, Fax: (415) 486-2015, Pres.: Ralph Kaffel, Gen. Mgr.: Bill Belmont, Prof. Mgr.: Pamela Bendich.
Deborah Jones Publishing Co., (BMI) (See Joe Jones Copyright Mgmt.).
Jennifer Jones Music Publishing Co., (BMI) (See Joe Jones Copyright Mgmt.).
Joe Jones Copyright Mgmt., (BMI) 10556 Arnwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730, Pres.: Joe Jones, Sr., Prof. Mgr.: Marion Jones.
Joe Jones, Sr. & Marion Jones Publishing Clearance House, 10556 Arnwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730, Pres.: Joe Jones, Sr., Gen. Mgr.: Marion Jones.
Jongleur Music, (ASCAP) 9015 Owensmouth Ave., #106, Canoga Park, CA, 91304, (818) 341-0454, Pres.: Jud Phillips, Jr.
Jonvis Music Co., (BMI) 2233 West 25th St., Los Angeles, CA, 90018, (213) 731-1320, Pres.: J. W. Spriggs, Gen. Mgr./Prof. Mgr.: D. W. Brown.
Jorin Music, (ASCAP) 382 Central Park West, New York, NY, 10025, (212) 749-2267, Co-Pres.: Karin Mann, John Blount.
Josena Music, (SESAC) PO Box 566, Los Altos, CA, 94022, (415) 961-9899.
Joshada Music, (BMI) (See Jokay Music).
Jowat Music, (BMI) (See Gopam Ents., Inc.).
Mary Joyce Publishing Co., 100 Oak Lawn Rd., Edwardsville, IL, 62025, Pres.: Mary Joyce.
Joyful Wisdom Music, (BMI) (See Alkatraz Corner Music).
Ju-Bop Music, (ASCAP) (See Xanadu Records Ltd.).
Jubilation Music, (BMI) (See Fydaq Music).
Julina Music, (BMI) (See Almarie Music).
July 4th Music, Ltd., (See Castle Hill Publishing Ltd.).
Jump Edizioni Musicali, (SIAE) (See Alpha Music Inc.).
Jumpin' Off Music, (BMI) (See Avatar Publishing Group).
Just A Note, (BMI) (See Heath Music Publishing).
Just Lyrics Publishing, Inc., 216 Flager Ave., New Smyrna Beach, FL, 32069, (904) 427-0060, Contact: Tom Lebnol.
Just Music Corp., (BMI) (See Continental Communications Corp.).

K

KCP Music, (ASCAP) PO Box 699, Newark, TX, 76179, (817) 489-3701, Pres.: Kenneth Copeland, Gen. Mgr.: Win Kutz.
KLW Int'l, Inc., 408 Kathleen Ave., Cinnaminson, NJ, 08077, (609) 786-8486, Pres.: Kevin L. Weakland.
K-Mark Music, (ASCAP) (See Tenalina Music).
KRPCO/Nouney, (BMI) 4926 W. Gunnison, Chicago, IL, 60630, (312) 631-8782.
KLW Int'l, Inc., (BMI) PO Box 806, Marmora, NJ, 08223, (609) 391-0872.
KRPCO, (BMI) (See Nouney Music).
Kack Klick, (BMI) House of Guitars Bldg., 645 Titus Ave., Rochester, NY, 14617, (716) 544-9928, Pres.: Armand Schaubroeck, Gen. Mgr.: Blaine Schaubroeck.
Kahana Music Pub. Co., (BMI) (See Crystal Music Publishers, Inc.).
Kaizan Music, c/o Jacobson & Colfin, (ASCAP) 150 Fifth Ave., #1103, New York, NY, 10011, (212) 691-5630, Cable: TELEXCOM, Telex: 226000 JLAW, Fax: (212) 627-3025, Pres.: John Kaizan Neptune, Gen. Mgr.: Jeffrey E. Jacobson, Prof. Mgr.: Bruce E. Colfin.
Edwin F. Kalmus Music Publications, (See CPP/Belwin, Inc.).
Kamalar Publishing, (ASCAP) (See David Rubinson Publishing).
Kander & Ebb, Inc., (BMI) (See Tommy Valando Publishing Group, Inc.).
Karefree Music, (ASCAP) 50 Music Sq. West, #20, Nashville, TN, 37203, (615) 329-2591, Pres.: Karen Morris, Gen. Mgr.: Fred Morris, Prof. Mgr.: Matthew Boughton.
Karjan Music Publishing Co., (SESAC) PO Box 205, White Lake, NY, 12786, (914) 583-4471, Pres.: Mickey Barnett.
Karlamor Music Publishing Co., (BMI) (See Karefree Music).
Kasciusko Music, (SESAC) (See Farmer & Thomas Music).
Katch Nazar Music, (ASCAP) (See Rose Hill Group).
Katch Nazar Music, (ASCAP) (See Bleecker Street Music; Rose Hill Group).
Pamela Kay Music, (ASCAP) (See Lorenz Creative Services).
Richard Kaye Publications, 9701 Wilshire Blvd., Suite 850, Beverly Hills, CA, 90212, (818) 501-5400, (213) 278-9020.
Kayteekay Music, (ASCAP) (See Glen Campbell Music, Inc.).
Ke-Detra-Dw Music Publishing Co., (BMI) (See Joe Jones Copyright Mgmt.).
Keeling & Co., PO Box 111126, Nashville, TN, 37222, (615) 331-8351, Pres.: Lisa A. Keeling.
Joe Keene Music Co., (BMI) PO Box 602, Kennett, MO, 63857, (314) 888-2995, Pres.: Joe Keene, Gen. Mgr.: Joe Keene.
Keeny/York Music, (BMI) 29 S. Erie St., Toledo, OH, 43602, (419) 244-8599, Pres.: Michael Drew Shaw, Gen. Mgr.: Loomis T. Shaw, Prof. Mgr.: Bailey Shaw.
Keeta Music Co., (BMI) (See Sea Cruise Music).
Shane Keister Music, (BMI) (See Funky but Music, Inc.).
Kelins Craft, (ASCAP) 6922 Hollywood Blvd., Suite 220, Hollywood, CA, 90028, (213) 463-0056, COE: Mike Kelly.
Belvyn Kell Music, Inc., (ASCAP) (See Peregrine Music).
Kelly Music Publications, (BMI) (See Country Star Music).
Ken Pen Music, (BMI) (See Almarie Music).
Kenco Publishing, (ASCAP) (See Silver Thorn Publishing).
Gene Kennedy Ent., Inc., 315 Mt. Juliet Rd., Nashville, TN, 37122, (615) 754-0417, Prof. Mgr.: Karen Jeglum Kennedy.
Kenning Prodns., (BMI) PO Box 1084, Newark, DE, 19715, (302) 737-4278, Pres.: Kenny Mullins.
Kent Robbins Music, (See Southern Writers Group USA).
Kentucky Colonel Music, (BMI) PO Box 5853, Pasadena, CA, 91107, (818) 355-0181, Fax: (818) 506-6276, Pres.: John M. Delgatto.
Kentucky Wonder Music, (ASCAP) P O Box 2484, Cincinnati, OH, 45201, (606) 431-4141, Pres.: Michael Reilly, Prof. Mgr.: Micahel Reilly.
Kenwall Publishing Co., Inc., (ASCAP) (See Chip 'N' Dale Music Publishers, Inc.).
Kenwood Music, (BMI) (See Songs For Today, Inc.).
Kenyon Publications, (See G. Schirmer, Inc.).
Keristene Music, Ltd., 919 South E St., Oxnard, CA, 93030, (805) 487-7140, Pres.: Kenneth Howard Smith, Prof. Mgr.: Kristine J. Smith, Vice Pres.: Irene J. Tarbell.
Keuka Music, (See You Heard It—Hear!).
Key Design, (BMI) PO Box 401, St. Simons Island, GA, 31522, (912) 267-1181, Pres.: Robert McKenzie.
Kicking Mule Publishing, Inc., PO Box 158, Alderpoint, CA, 95411, (707) 926-5312, Pres.: Ed Denson.
Kid and the Squid Music, (ASCAP) (See The Sparrow Corp.).
Amir Kim Music, (ASCAP) (See The Blue Music Group).
Kimbo Educational, (See United Sound Arts).
Tom Kimmel Music, (BMI) (See Atlantic Music Corp.; Criterion Music Corp.).
Kimtra Music, (ASCAP) (See Hat Band Music).
KinLu Music, (ASCAP) 400 West 43rd St., Suite 25H, New York, NY, 10036, (212) 695-6995, Pres.: NoraLee Lucie, Gen. Mgr.: Lawrence Lucie.
Kiner Ents., PO Box 724, Redmond, WA, 98073, Pres.: Larry F. Kiner.
King Coal Music, Inc., (ASCAP) (See Coal Miners Music).
Earl King Music, (BMI) (See Shirley's Music).
K. L. King Music Publications, (SESAC) (See C. L. Barnhouse Co.).
Jay King IV, (BMI) 410 12th St., Suite 8, Sacramento, CA, 95814, (916) 444-2580, Contact: Richard Leher.
Kingsbridge Music, 3242 Irwin Avenue, Bronx, NY, 10463, (212) 549-3655, Pres.: Don Schlitten, Contact: Ross Najarian.
Kingsport Creek Music Co., (BMI) PO Box 6085, Burbank, CA, 91510, Pres.: Melvena Kaye, Gen. Mgr.: Anne Zedalis, Prof. Mgr.: M. Fitzgerald.
Kingston Int'l Publishing, (BMI) 9 Cygnet Dr., Smithtown, NY, 11787, (516) 724-7644, Gen. Mgr.: Bob Szilagy.
Kips Bay Music, (ASCAP) (See Raybird Music).
Kipteez Music, (ASCAP) (See Avatar Publishing Group).
Kjos West, (SESAC) (See Neil A. Kjos Music Co.).
Neil A. Kjos Music co., (SESAC) 4382 Jutland Dr., San Diego, CA, 92117, (619) 270-9800, Telex: 183958, Pres.: Neil A. Kjos, Jr.
Klesmer Music, (ASCAP) (See Mary Williams Music Clearance Corp.).
Knee Trembler Music, (See Fourth Floor Music, Inc.).
Howard Knight Music, (SESAC) (See Tenalina Music).
Knuf N.V., (See The Organ Literature Foundation).
Koala Music Co., (ASCAP) 6513 S. Broadway, Los Angeles, CA, 90003, (213) 750-0436, Pres.: Irv Kessler.
Kobal Music, (BMI) PO Box 1928, Kingsport, TN, 37662, (615) 349-6860, Pres.: Peter Kobal.
Ted Koehler Music Co., (ASCAP) (See Fred Ahlert Music Corp.).
Kohaw Music, Inc., (ASCAP) (See The Bicycle Music Co.).
Koke Moke & Noke Music, (BMI) PO Box 724677, Atlanta, GA, 30339, (404) 926-3377, Fax: (404) 926-2774, Pres.: Nina Easton, Gen. Mgr.: John Abbey.
Konitz Music, (BMI) (See Raybird Music).
Kootee Music, (BMI) (See Ralph Seltzer Music).
Koscuisko Music, (SESAC) (See Malaco Music).
Iren Koster Music, (BMI) (See Snugglebush Music Co.).
Krisake Music, (See Window Music Publishing).
Krismik Music, (ASCAP) (See De Walden Music Int'l, Inc.).
Kubaney—Carimusic, (LICENSE) (See Sonoeditora).

L

LCS Music, (ASCAP) (See Lorenz Creative Services).
LITA Music, (ASCAP) 900 Old Hickory Blvd., Brentwood, TN, 37027, (615) 331-6056, Contact: Justin Peters.
LRJ, (BMI) 1700 Plunkett Court, Belen, NM, 87002, (505) 864-7441, Pres.: Little Richie Johnson, Gen. Mgr.: Tony Palmer.
La Adeline Music Co., (BMI) (See Ivan Mogull Music Corp.).
La Carla Publishing, 1011 16th Ave. South, Nasville, TN, 37212, (615) 327-4557, Pres.: Joel Gentry.
La Ferriere Prodns., (BMI) (See Holy Grail Pub.).
La Jolla Music, (BMI) (See Neil A. Kjos Music Co.).
La Maison De La Musique, (BMI) (See Organized Rhyme Music Publishing Group).
La Papaya Music, (BMI) (See De Walden Music Int'l, Inc.).
Labelle Music, (ASCAP) (See Brunswick Music Publishing).
Labove & Beyond Music Prodns., PO Box 5533, Ft. Wayne, IN, 46895, (219) 483-2369, Contact: Steve Billings.
Lady Jane Music, (BMI) PO Box 614, Tahoe City, CA, 95730, Pres.: Hoyt Axton, Gen. Mgr.: Marlene Prins.
Lamasco, (BMI) 4416 Eaton's Creek Rd., Nashville, TN, 37218, (615) 876-1729, Pres.: Curtis Wood.
Lambert & Potter Music Co., (BMI) (See Tuneworks Music Group).
Lambros Music, (BMI) (See Tuneworks Music Group).
Lamoka Music, (See You Heard It—Hear!).
Lang Music Pub. Co., (ASCAP) (See Bobby Farrell, Int'l Music Pub. Co.).
Lang Percussion, Inc., (See Music for Percussion, Inc.).
Language of Sound Music, (ASCAP) (See Fricon Music Co.).
Lantana Music, Inc., (BMI) 9430 Live Oak Pl., #308, Ft. Lauderdale, FL, 33324, (305) 472-7757, Pres./Prof. Mgr.: Jack P. Bluestein.
Branch(es): 4250 Marine Dr., #2335, Chicago, IL, 60613.
Lantern Light Music, (BMI) (See Lantern Music Publishing).
Lantern Music, 455-K Massieville Rd., Chillicothe, OH, 45601.
Lantern Music Publishing, PO Box 121135, Nashville, TN, 37212, (615) 327-3110, Prof. Mgr.: Willi Pack.
Largo Cargo Music, (BMI) (See Largo Music, Inc.).
Largo Music, Inc., (ASCAP) 425 Park Ave., New York, NY, 10022, (212) 371-9400, Gen. Mgr.: John Murro, Creative Dir.: Eddie Lambert.
Branch(es): 606 N. Larchmont Blvd., Los Angeles, CA, 90004, (213) 464-8322.
Laser Beam, (BMI) 812 W. Darby Rd., Havertown, PA, 19083, Pres., Gen. Mgr.: Denny Somach.
Stan Lassiter Music, (BMI) 505 Neely's Bend Rd., Madison, TN, 37115, (615) 868-9692, Pres.: Stan Lassiter.
Latin American Music Co., Inc., (ACEMLA) 442 East 148th St., Bronx, NY, 10455, (212) 993-5551, Pres.: L. Raul Bernard, Gen. Mgr.: Dolores Vera.
Latter End Music, (BMI) (See Glen Campbell Music, Inc.).
Latter Rain Music, (ASCAP) (See The Sparrow Corp.).
Launda, (BMI) (See Duane Music, Inc.).
Laurel Press, (ASCAP) (See Lorenz Creative Services).
Lauren-Blick Music, (BMI) 723 Lincoln, Carbondale, CO, 81623, (303) 963-3598, Contact: Patricia Lauren.
Lauren Kim Music, (ASCAP) (See Gregg Scot Music).
Lawn Publishing Co., (BMI) (See Su-Ma Publishing Co.).
Lawyer's Daughter Music, (BMI) (See Uncle Artie Music).
Laymond Publishing Co., (BMI) (See Moody Music Group, Inc.).
Lazer Songs, (SAMRO) (See Fruit Music).
Le Mango Music, (ASCAP) (See De Walden Music Int'l, Inc.).
LeBill Music, Inc., (BMI) PO Box 11152, Ft. Worth, TX, 76110, (817) 738-8843, Pres.: Major Bill Smith, Gen. Mgr.: Major Bill Smith.
LeMaste' Music, (ASCAP) (See Keeny/York Music).
Lea Pocket Scores, PO Box 138, Audobon Station, New York, NY, 10025, (212) 866-4026, Pres.: F. Steinhardt.
Branch(es): Box 850, Valley Forge, PA, 19482.
Scott Lea Prodns. & Music Publishing, PO Box 523, West Paterson, NJ, 07424, (201) 345-4931.
Leacom Music, (BMI) (See Tandem Tunes, Inc.).
Leeds Music Corp. (MCA), (ASCAP) (See MCA Music Publishing).
Legal Tender, (ASCAP) (See Master Audio, Inc.).
Legz Music, (BMI) (See Ciano Publishing).
Ty Lemley Music, (ASCAP) 100 S. Crest Line Dr. #47, Las Vegas, NV, 89107, (702) 878-3476, Pres.: Ty Lemley, Gen. Mgr.: Bud Lemley, Prof. Mgr.: Tolmena Lemley.
Lemon Square Music, (ASCAP) PO Box 31819, Dallas, TX, 75231, (214) 750-0720, Pres.: Bart Barton, Gen. Mgr.: Mike Anthony, Prof. Mgr.: Mike Anthony.
Len-Less Music Publishing Co., (BMI) (See Mertis Music Co.).
Lenny Publishing Co., (ASCAP) (See Su-Ma Publihing Co.).

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Hal Leonard Publishing Corp., (ASCAP/BMI) 8112 W. Bluemound Rd., Milwaukee, WI, 53213, (414) 774-3630, Telex: 26668, Fax: (414) 774-3259, Pres.: Keith Mardak, Vice Pres. Bus. Affairs: Mary Bultman.
Leonarda Productions, Inc., (ASCAP) PO Box 1736, Cathedral Station, New York, NY, 10025, (212) 666-7697, Pres.: Marnie Hall, Gen. Mgr.: Marnie Hall.
Leonbea, (SESAC) (See Tyscot, Inc.).
Leslie Music, (ASCAP) (See Neil Music, Inc.).
Lesperance Music Publishing, (ASCAP) PO Box 11710, Atlanta, GA, 30355, (404) 351-3521, Contact: Tom Lesperance.
Let Cord Music, (SESAC) (See Mick Lloyd Prodns., Inc.).
Let There Be Music, (ASCAP) (See Southern Writers Group USA).
Let's Shine Music, (ASCAP) (See David Rubinson Publishing).
Level Land Music, (See Crazy Cajun Music).
Adam R. Levy & Father Ents., Inc., (BMI) (See ABZ Music Corp.).
Lew-Bob Songs, (BMI) (See Bob-A-Lew Music).
Lewis Music Pub. Co., (ASCAP) (See Ashley Publications, Inc.).
Lexy Girl Music, (ASCAP) (See Joel S. Turtle).
Liberator Music, (BMI) (See Brat Music).
Lichelle Music Co., Inc., (ASCAP) 4215 Hood Ave., Burbank, CA, 91505, (213) 849-7409, Pres.: Michelle Kay.
Lienau, (ASCAP) (See C.F. Peters Corp.).
Life Song Music Press, (BMI) (See The Bensen Publishing Group).
Life of the Record Music, Inc., (ASCAP) 1025 17th Ave., South, Nashville, TN, 37212, (615) 327-2227, (615) 327-2457, Pres.: Johnny Rutenschroer.
LifeStream Music, (ASCAP) (See The Calvary Music Group).
Lift Him Up Music, (ASCAP) 150 5th Ave. #1103, New York, NY, 10011, (212) 691-5630, Cable: TELEXCOM JLAW, Telex: 226000JLAW, Pres.: Paul Ferrar, Gen. Mgr.: Marc Moel, Prof. Mgr.: Jeff Aber.
Lily Bale Music, 3505 Marlboro Ave., Nashville, TN, 37212.
Lightning Creek, (BMI) (See Country Party).
Likasa Publishing, 512 Paterson Plank Rd., Jersey City, NJ, 07307, (201) 656-7023, Pres.: Reginald Lucas, Gen. Mgr.: Reginald Lucas, Prof. Mgr.: Reginald Lucas.
Lillenas Publishing Co., (SESAC) PO Box 419527, Kansas City, MO, 64141, (816) 931-1900, Gen. Mgr.: Robert L. Foster, Dir.: Ken Bible.
Lincoln Road Music Co., (BMI) (See Joe Keene Music Co.).
Lindseyanne Music, (BMI) (See Big Fat Music).
Lineage Pub. Co., (BMI) PO Box 211, East Prairie, MO, 63845, (314) 649-2211, Pres.: Tommy Loomas, Gen. Mgr.: Joe Silver, Prof. Mgr.: Alan Carter.
Linesider Music, (BMI) (See Percepticon, Inc.).
Lin's Lines, (ASCAP) 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630, Pres.: Marc D. Moel, Gen. Mgr.: Lindak Jacobson, Prof. Mgr.: J.E. Jacobson.
Linsey Ann Publishing, (See Ashley Paige Publishing).
Howard Lips Music, (BMI) (See Nashville Int'l Music Group).
Lipservices, (ASCAP/BMI) 1841 Broadway Suite 411, New York, NY, 10023, (212) 956-2880, Telex: 177857 HOT UT, Fax: (212) 956-2114, Pres.: Julie Lipsius.
Lisas Theme Music, (BMI) (See Canam Music).
Mosie Lister Publications, (SESAC) PO Box 270182, Tampa, FL, 33688, Pres.: Mosie Lister.
Little Cowboy Music, (ASCAP) (See LRJ).
Little Darlin' Music Co., (BMI) (See Martcoa).
Little Feet Entertainment Corp., (BMI) (See New Clarion Music Group).
Little House Music, (ASCAP) 2413½ Hyperion Ave., Los Angeles, CA, 90027, Gen. Mgr.: Steve Quillan, Prof. Mgr.: Greg Scelsa.
Little Jeremy Music, (BMI) (See Bull's Creek Music Group, Inc.).
Little M Publishing Co., (BMI) (See Su-Ma Publishing Co.).
Little Monster Music, (SAMRO) (See David Gresham Music).
Little Otis Music, (BMI) 101 Westchester Ave., Port Chester, NY, 10573, (914) 939-1066, Pres.: Carmine M. Riale, Gen. Mgr.: Judy Novy.
Little Voices Music, (ASCAP) PO Box 408, Tomkins Cove, NY, 10986, (914) 429-9500, Fax: (914) 429-7163, Pres.: Edward Tarsio, Gen. Mgr.: Louis Ragusa.
Live Music Pub. Corp., (BMI) 793 Bingham Road, Ridgewood, NJ, 07450, (201) 447-4700, Fax: (704) 253-0666, Pres.: Ed Newmark.
Living Earth Music, (BMI) (See Living Music, Inc.).
Living Music, Inc., (ASCAP/BMI) 1047 Amsterdam Ave., New York, NY, 10025, (212) 749-5555, Telex: via MCI 6501346635, Pres.: Richard Perl, Gen. Mgr.: Paul Schulman, Prof. Mgr.: Bruce Coleman.
Branch(es): 215 W. Standley St., Ukiah, CA, 95482, (707) 468-5559, Mktg./Sales Vice Pres.: John Azzaro; Norfolk Rd., Box 72, Litchfield, CT, 06759, (203) 567-8796, Office Mgr.: Kathy Cowles.
Llee Corp, (BMI) (See Cherio Corp.).
Mick Lloyd Prodns., Inc., (ASCAP/BMI) 817 18th Ave. South, Nashville, TN, 37203, (615) 329-9093, Prof. Mgr.: Jackie Kendall, Pres./Gen. Mgr.: Mick Lloyd.
Loaves & Fishes Music Co., Inc., (BMI) (See The Bicycle Music Co.).
Loconto Prodns., (BMI) (See FXL Sound Studios; Otto Pub.).
Lodester Music (Div. of Gene Kennedy Ent., Inc.), (SESAC) (See Chip 'n' Dale Music Publishers, Inc.).
Lodi Publishing Co., (ASCAP) (See Country Reel Ents. dba Earl Miles Publishing).
Dick Loftin Music, (BMI) 1722 S. Carson, Suite 2607, Tulsa, OK, 74119, (918) 585-5050, Pres.: Dick Loftin, Gen. Mgr.: Dick Loftin, Prof. Mgr.: Dick Loftin.
LonJon Publishing Co., (BMI) (See Scorpgemi Music Pub. Co.).
Londontown Music, (ASCAP) (See Garrett Music Ents., Inc.).
Lone Lake Songs, Inc., (ASCAP) PO Box 126, Elmsford, NY, 10523, (914) 592-7983.
Loney Tunes Music, (ASCAP) (See Solid Smoke Songs).
Longhorn Records, PO Box 1995, Studio City, CA, 91604, (213) 656-0574.
Longshot Music, (SESAC) (See Timberjack Music).
Lonn' Vaness Songs, (SESAC) (See Pollybyrd Publications Ltd.).
Lookout Music, (ASCAP) (See AVI Music Pub. Group, Inc.).
Loop Music Co., (ASCAP) (See Neil A. Kjos Music Co.).
LoPine Music, (BMI) PO Box 444, Taylor, MI, 48180, (313) 722-0616, Pres.: John D. Lollio, Gen. Mgr.: Paul Robinson, Prof. Mgr.: John D. Lollio.
Lord Burgess Music Publishing Co., (ASCAP) (See Cherry Lane Music Publishing Co., Inc.).
Lord Hume, (ASCAP) PO Box 2147, Sioux City, IA, 51104, Pres.: T. H. Eglin, Prof. Mgr.: Brad Miller.
Lorenz Creative Services, (ASCAP) 40 Music Sq. East, Nashville, TN, 37203, (615) 244-5588, Pres.: Elwyn Raymer.
Lorimar Music A Corp, (ASCAP) (See Lorimar Music Publishing, Inc.).
Lorimar Music Publishing, Inc., (ASCAP/BMI) 10202 W. Washington Blvd., Culver City, CA, 90232, (213) 558-5581, Telex: 6831696, Fax: (213) 558-5232, Pres.: Samuel S. Trust, Gen. Mgr.: Steve Stone.
Branch(es): Silverline/Goldline Music/1209 16th Ave., Nashville, TN, 37212, Gen. Mgr.: Noel Fox; 49 Berkley Sq., London, United Kingdom, S1X 5DB, Contact: Peter Cornish ;
Lorimar Music Bee Corp, (BMI) (See Lorimar Music Publishing, Inc.).
Lorimar Telepictures, (BMI,ASCAP) 3970 Overland Ave., Culver City, CA, 90230, (213) 202-2000, Pres.: Sam Trust, Dir. of Music: Dick Berres.
Lorville Music, (SESAC) (See Terrace Entertainment).
Lou-Lee Music Co., (BMI) (See Alexis Music, Inc.).
Lou de Lis Prodns., (BMI) (See Bocage Music).
Love Force Int'l, (BMI) (See Int'l Record Promo.).
Love Music Co., (ASCAP) (See Alan Hartwell Music).
Love Street Pub., (BMI) PO Box 35001, Des Moines, IA, 50315, (515) 285-6564, Pres.: Art Stenstrom.
Love Thing, (ASCAP) (See Cornerstone Mgmt.).
Lyle Lovett Music, (ASCAP) (See Criterion Music Corp.; Michael H. Goldsen, Inc.).
Lovey Music, Inc., (BMI) PO Box 630755, Miami, FL, 33163, (305) 935-4880, Pres.: Jack Gale.
Low-Note Music, (BMI) (See Crazy Cajun/Grand Prize Music).
Low-Sal Music Co., Inc., (BMI) (See Lowery Music Co., Inc.).
Low-Twi Music Co., Inc., (BMI) (See Lowery Music Co., Inc.).
Lowery Music Co., Inc., (BMI) 3051 Clairmont Rd., NE, Atlanta, GA, 30329, (404) 325-0832, Pres.: Bill Lowery, Gen. Mgr.: Joseph Carrier, Prof. Mgr.: William Lowery III.
Luca Music, (ASCAP) 150 5th Ave., 1103, New York, NY, 10011, (212) 691-5630, Telex: 226000JLAW, Fax: 212-619-4079, Pres.: Kevin Lucas.
Lucky One Pub., (See Alfred Publishing Co., Inc.).
Lucky's Kum Ba Ya Publishing Co., M-37 Evergreen, Box 6, Brohman, MI, 49312, (616) 689-1586, Pres.: Lucky Fulton.
Lucy's Store Music, (BMI) Rt. 4, Box 131, Crockett, TX, 75835, (409) 636-7165, Pres.: Guy Gillette, Gen. Mgr.: Pipp Gillette.
Ludlow Music, Inc., (BMI) (See TRO (The Richmond Organization)).
Lunaluna Music, (ASCAP) (See Boston Skyline Music).
Lurch Music, (BMI) Rt. 1, Box 2273, Miles City, MT, 59301, (406) 232-1683, Pres.: Burch Ray.
Luv Publishing, PO Box 3200, Texarkana, AR, 75504, (501) 772-5315, Pres.: Kathy Mauldin.
Luvco Music, (BMI) (See Kenco Publishing; Silver Thorn Publishing).
Luxikon Music, (BMI) PO Box 2281, Westover, WV, 26505, (304) 292-6447, Pres.: Gilbert Trythall.
Lyn Pen Publishing, (BMI) (See Almarie Music).
Lynnstorm Publishing Co., (ASCAP) PO Box 10372, Sedona, AZ, 86336, (602) 282-4394, Pres.: Paul Mills, Gen. Mgr.: Paul Mills, Prof. Mgr.: Paul Mills.
Lyrichord Discs, Inc., 141 Perry St., New York, NY, 10014.

M

MAM, (ASCAP) (See Chrysalis Music Group, Inc.).
MCA Music Publishing, (ASCAP) 70 Universal City Plaza, Los Angeles, CA, 91608, (818) 777-4550, Telex: 67-7053, E-Mail: MUSIC-LA-US, Fax: (818) 769-0166, Pres.: Leeds Levy, Vice Pres.: Rick Shoemaker.
Branch(es): 1755 Broadway, New York, NY, 10019, (212) 841-8000, Sr. Vice Pres. Bus.Affair: Mark Koren; 1114-17th Ave., South, Nashville, TN, 37212, (615) 327-4622, E-Mail: MUSIC-NASH-US, Fax: (615) 320-7639, Prof. Mgr.: Stephen Day, Sr. Vice Pres./Gen. Mgr.: Jerry Crutchfield.
MJQ Music, Inc., (BMI) 1697 Broadway, New York, NY, 10019, (212) 582-6667, Pres.: John Lewis, Gen. Mgr.: Paul Schwartz.
M-Low Inc., (ASCAP) 120-8 Alcott Pl., Bronx, NY, 10475, (212) 671-6842, Pres.: Rocky Bucano, Gen. Mgr.: John Byas, Prof. Mgr.: Skeff Anselm.
MPL Communications, Inc., (ASCAP) 39 West 54th St., New York, NY, 10019, (212)246-5757, Cable: EASTMANAID, N.Y., Telex: 426749, Gen. Mgr.: Thomas W. McCade, Prof. Mgr.: Robert Jones.
MSB Records, Ltd., 850 Seventh Ave., Suite 805, New York, NY, 10019, (212) 582-5420, Fax: (718) 648-6575, Pres./Gen. Mgr.: Mark Berry.
M-3 Music Co., (ASCAP) (See Cherry Lane Music Publishing Co., Inc.).
MMO Music Group, 50 S. Buckhout St., Irvington, NY, 1053, (914) 591-5100, Telex: 178-102 MMO Music, Fax: (914) 591-5103, Pres.: Irv Kratka, Gen. Mgr.: David Kratka, Prof. Mgr.: Irv Kratka.
MPL Communications, (ASCAP) 39 West 54th St., New York, NY, 10019, (212) 246-5757, Cable: EASTMANAID, Telex: 426749, Fax: (212) 977-8408, Prof. Mgr.: Robert Jones, Vice Pres.: Thommas McCabe.
MacMillian Publishing, 866 Third Ave., New York, NY, 10022, (212) 702-2000, Pres.: Jeremiah Kaplan.
Macanudo Music, (SESAC) (See Sound Column Companies).
Macaroni Music, (ASCAP) (See Harlem Music, Inc.).
Ray Mack Music, (ASCAP) PO Box 120675, Nashville, TN, 37212, (615) 255-1068, Pres.: Ray McGinnis.
Macola Music, (BMI) 6209 Santa Monica Blvd., Hollywood, CA, 90038, (213) 469-5821, Fax: (213) 469-2527, Pres.: Donald MacMillan, Gen. Mgr.: James Takeda.
Mad Monkey Music, 11231 Otsego St., #114, North Hollywood, CA, 91601, (818) 980-4385, Pres.: Mark W. Vidito.
Madelon Music, (BMI) (See Audio Arts Pub.).
Magic Fleet Music, (BMI) (See Brookside Music Corp.).
Magic Light, (BMI) (See Miraleste Music).
Magic Message Music, (ASCAP) PO Box 8734, Incline Village, NV, 87450, (702) 831-9116, Pres.: Alan Redstone.
Magic Pieces Music, (BMI) (See CC.M. Music).
Magic Rainbow Music, (ASCAP) 330 East 91st St., New York, NY, 10128, (212) 996-0666, Pres.: Marty Dunayer.
Magic Touch, (ASCAP) (See Miraleste Music Co.).
Magic Wing Music, (See Guthrie Thomas Publishing).
Magique Toucher Music, (ASCAP) (See Jaelius Music).
Magnamar Publishing, (ASCAP) 900 West Gate Ln. C-8, Bossier City, LA, 71112, (318) 742-5777, Cable: BUNJAK, Pres.: Lillian Mills, Prof. Mgr.: James W. Dalphonse.
Mahdi Pub. Co., (See Dr. York Prodns., Inc.).
Maiden Music, PO Box 777, Trevilians, VA, 23170, (703) 967-0077.
Mainspring Music Corp., (ASCAP) (See Al Gallico Music Corp.).
Mainspring Watchworks Music Co., (ASCAP) PO Box 40133, San Francisco, CA, 94140, (415) 285-4467, Gen. Mgr.: H. Carr.
Mainstay Music, Inc., (BMI) (See Al Gallico Music Corp.).
Makedwde Publishing Co., (BMI) 10556 Arnwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730, Pres.: Marion Coleman, Gen. Mgr.: Joe Jones, Sr.
Malaco Music, (BMI) PO Box 9287, Jackson, MS, 39286, (601) 982-4522, Fax: (601) 982-4528, Pres.: Thomas J. Couch, Gen. Mgr.: Stewart Madison.
Mallie B. Music, (SESAC) (See Moody Music Group, Inc.).
Man Quin, (BMI) (See Quint Benedetti Music).
Management Agency Music, (BMI) (See Chrysalis Music Group, Inc.).
Management III Music, (BMI) (See Cherry Lane Music Publishing Co., Inc.).
Manjac Music, (ASCAP) c/o Lipservices, 1841 Broadway, Suite 411, New York, NY, 10023, (212) 956-2880, Telex: 177857 HOT UT, Fax: (212) 956-2114, Admn.: Julie Lipsius.
Manna Music, Inc., 25510 Ave. Stanford, Suite 101, Valencia, CA, 91355, (805) 257-1191, Pres.: Hal Spencer.
Mantaloking Music Corp., (BMI) (See Mairelle Music Corp.).
Many Hats Music, (ASCAP) (See Lorenz Creative Services).
Mapa Mundi, (See Galaxy Music Corp.).
Mar-Ken Music Co., (BMI) (See Cherry Lane Music Publishing Co., Inc.).
MarBill Music, (BMI) (See LeBill Music, Inc.).
Marble Music Co., (ASCAP) (See Brunswick Music Publishing).
Marc Jean Music, (BMI) (See Dolly Bee Music Publishers).
Marfre Music, (BMI) 6118 S. Padre Island Dr., Corpus Christi, TX, 78412, (512) 992-8411, Pres.: Freddie Martinez, Gen. Mgr.: Lee Martinez, Prof. Mgr.: Jesse Saledo.
Margenia Music, (BMI) (See Gopam Ents., Inc.).
Margol Music Co., (BMI) (See Country Music Group).

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Marielle Music Corp., (BMI) PO Box 621, Radio City, NY, 10019, (212) 864-4591, Pres.: Donald S. Seat, Gen. Mgr./Prof. Mgr.: Amy Cole.
Branch(es): PO Box 14324, Clearwater, FL, 34629.
Marilor Music, (ASCAP) (See Lorimar Music Publishing, Inc.)
Marisamric Music, (BMI) (See Wilson Publishing).
Mark56 Pub., (ASCAP) PO Box 1, Anaheim, CA, 92805, (714) 772-4791.
Mark Of Aries Muisic, (BMI) 579 West 215 St., Suite 96, New York, NY, 10034, (212) 567-0411, Pres.: Dennis Bell, Gen. Mgr.: Claudette Washington.
Jon Mark Music, (BMI) (See Mayflower Music Corp.).
Markyle Music, (BMI) PO Box 3057, Roanoke, VA, 24015, (703) 343-5355, Pres.: David Freeman, Gen. Mgr.: Gary B. Reid.
Marlen Music Co., (ASCAP) (See Gordon Music Co., Inc.).
Bob Marley Music Ltd., (ASCAP) (See Almo Music Corp.).
Marmor Music, (BMI) (See Clockus Music).
Marsaint Music, Inc., (BMI) 3809 Clematis Ave., New Orleans, LA, 70122, (504) 949-8386, Fax: (504) 948-3105, Pres./Gen. Mgr.: Marshall Sehorn.
Marshall Songs Music, (BMI) 3175 Mt. Vernon Ave., Riverside, CA, 92507, (714) 788-8327, Pres.: Marshall Heaney.
Marshall Street Melodies, (BMI) 1480 80th Ave. NE, Minneapolis, MN, 55432, (612) 784-7458, Pres.: Michael Gapinski.
Martcoa, (ASCAP) PO Box 3331, Malibu, CA, 90265, (213) 275-4508, Pres.: Marty Cooper.
Martik Music, (BMI) (See Mister Sunshine Music, Inc.).
Pete Martin Music, (ASCAP) (See VAAM Music Group).
Martu Music, Inc., (ASCAP) (See Marsaint Music, Inc.).
Marullo Music Publishers, (BMI) 1121 Market St., Galveston, TX, 77550, (409) 762-4590, Pres.: A. W. Marullo, Sr., Gen. Mgr.: A. W. Marullo, Jr., Prof. Mgr.: John Marullo.
Andy Marvel Music, (ASCAP) PO Box 181, Holbrook, NY, 11741, (516) 472-1219, Pres.: Andy Marvel, Prof. Mgr.: Alyssa Oloff.
Marvelle Music Co., (BMI) (See Alexis Music, Inc.).
Marvelwood Music, (BMI) PO Box 120981, Nashville, TN, 37212, (615) 383-4487, Pres.: Gary Marmitt, Gen. Mgr.: Gary Marmitt, Prof. Mgr.: Dave Kerwin.
Josef Marx Music Co., (ASCAP) (See McGinnis & Marx Music Publishers).
Mary Hill Music, (BMI) 8809-11 Rising Sun Ave., Philadelphia, PA, 19115, (215) 763-2825, Pres.: Mary Virtue, Gen. Mgr.: Maryann Lanciano, Prof. Mgr.: Linda Viticalona.
Mary Megan Music, (ASCAP) (See Newcreature Music).
Master Audio, Inc., (ASCAP/BMI) 1227 Spring St., NW, Atlanta, GA, 30309, (404) 873-6425, Pres.: Bob Richardson, Prof. Mgr.: Babs Richardson.
Master Copy, (See Nathan Bryden Music Co.).
Master Grip Records, (See Casting Pub. Co.).
Masterlease Music Pub., (BMI) PO Box 234, St. Louis, MO, 63166, (314) 296-9526, Pres.: Bob Bax, Prof. Mgr.: Paul Bax.
Matedeconk Music Corp., (BMI) (See Marielle Music Corp.).

Mathers House Publishing, Inc.

(BMI) 6124 Sherry Ln., #218 B, Dallas, TX, 75225, (214) 699-5282, Pres.: Brad McQuiddy.

Matra Music Ltd., (CAPAC) (See Larry Spier, Inc.).
Maui Music, (ASCAP) (See Ten of Diamonds Music).
Maverick Music, Inc., 214 Sunridge Rd. (c/o T.J. Voytko), Pittsburg, PA, 15238, (412) 828-3497, Pres./Gen. Mgr.: Thomas James Voytko, Prof. Mgr.: Brian A. Volpe.
Maycon Music Co., (ASCAP) (See Charbuz Music Co.).
Mayday Music, (BMI) (See Around The World Music, Inc.).
Mayfair Music Publications, (See Music Box Dancer).
Mayflower Music Corp., (ASCAP) 4549 E. Fort Lowell, Tucson, AZ, 85712, (602) 326-4400, Fax: (602) 326-3333, Pres.: Eckart Rahn, Prof. Mgr.: Florence Johnson.
McClintock Music, (BMI) (See The Headway Group).
Jim McCoy Music, (BMI) 314 Lanny Dr., Winchester, VA, 22601, (703) 667-9379, Pres.: Jim McCoy, Gen. Mgr.: Bertha McCoy.
McDonald Music, (BMI) (See Alkatraz Corner Music).
McGinnis & Marx Music Publishers, (BMI) 239 West 26th St. #11S, New York, NY, 10001, (212) 675-1630, Partners: Angelina Marx/P. Sadowski.
McJames Music, (BMI) 7560 Garden Grove Blvd., Westminster, CA, 92683, (714) 891-0868, Fax: (714) 897-4613, Pres./Prof. Mgr.: Tim James, Gen. Mgr.: Steve McClintock.
McLain Family Music, (BMI) PO Box 467, Berea, KY, 40403, (606) 986-8111, Gen. Mgr.: Betty McLain, Pres./Prof. Mgr.: Raymond K. McLain.
McLaughlin & Reilly Co., (See A. P. Schmidt Co.).
Blake McRae Publishing, (ASCAP) 1156 Forest Ave., Bronx, NY, 10456, (212) 617-4783, Pres.: Crispin Blake McRae.
Meadowee Music, (BMI) 1727 Roanoke Ave., Sacramento, CA, 95838, (916) 925-4886, Pres.: Jerry Parker.
Meadowlark Music, (ASCAP) 1608 Argyle, Hollywood, CA, 90028, (213) 462-6608, Pres.: Lew Bedell.
Mediarts Music, (ASCAP) (See Around The World Music, Inc.).
Mel-Dee Music, (ASCAP) (See My Dee Dee Music).
Melder Publishing Co., (BMI) 10556 Arnwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730, Pres./Gen. Mgr.: Joe Jones.
Malendo Music, (ASCAP) (See Farmer & Thomas Music).
Melody House Music Publishers, (BMI) (See House Of Rock Music).
Melody Music, (SESAC) (See Gospel Publishing House).
Melody Trails, Inc., (BMI) (See TRO (The Richmond Organization)).
Melstep Music, (BMI) (See Woodrich Pub. Co.).
Memo Music, (ASCAP) (See Orbob Music, Inc.).
Memory Lane Music Corp., (BMI) (See Larry Spier, Inc.).
Mende Music, H-C Rt. 62, Box 62A, Pottersville, MO, 65790, (417) 256-0465, Pres.: J. D. Mendenhall.
Mentis Music, (ASCAP) (See Attid Music Co.).
Mentor Music, Inc., (BMI) 18 Broadview Dr., Brookfield, CT, 06804, (203) 775-1358, Pres./Gen. Mgr.: Robert Nagel.
Mepro Music, (BMI) (See Equa Music).
Mercantile Music, (ASCAP) PO Box 2271, Palm Springs, CA, 92263, (619) 320-4848, Pres.: Kent Fox.
Mercury Music Corp., (SESAC) (See Theodore Presser Co.).
Meredith Music Publications, (ASCAP) (See Music for Percussion, Inc.).
Meridian Records, (See Songwriters Music Publishing).
Merion Music, Inc., (BMI) (See Theodore Presser Co.).
Merit Music Corp., (ASCAP/BMI) 8025 Melrose Ave., Los Angeles, CA, 91344, (213) 659-3332, Telex: 6975580 ATWM VW, Fax: (213) 659-2208.
Mernee Music, (ASCAP) (See Woodrich Pub. Co.).
Merri Mike Publishing, (See Welchy Grape Publishing).
Merry-Go-Round Melody Co., (BMI) (See Country Music Group).
Merry Marilyn Music, (BMI) 301 Carriage Dr., Suite F, Santa Ana, CA, 92707, (714) 957-3257, Pres.: Marilyn Hendricks, Gen. Mgr.: James Hendricks, Prof. Mgr.: Jim Hendricks.
Merseburger, (See The Organ Literature Foundation).
Mertis Music Co., (BMI) 19457 Shrewsbury Rd., Detroit, MI, 48221, (313) 862-5880, Pres.: Mertis John, Gen. Mgr.: Olivia John.
Meshugah Music, (BMI) (See Xanadu Records Ltd.).
Mester Music, (BMI) 902 42nd Ave., North, Box 90639, Nashville, TN, 37209, (615) 321-3319, Pres.: James Hendrix.
Metal Magic Music, (ASCAP) (See Abadaba Music).
Frank Metis Music, (ASCAP) 1650 Broadway, New York, NY, 10019, (212) 246-3869, Pres.: Frank Metis.
Metrolina Publishing Co., (BMI) (See Wildwood Studios).
Metropolis Music Pub., 221 S. Arnaz Dr., Beverly Hills, CA, 90211, (213) 652-0416.
Metrostar Music, (ASCAP) 15 Engle St., Suite 204, Englewood, NJ, 07631, (201) 568-3996, Telex: 219423, Gen. Mgr.: Philip S. Kurnit.
Mexican Music Centre, (ASCAP) (See American Copyright Society, Inc.).
Mi-Da-An-Mark, (BMI) (See Quinto Productions).
Mia Mind Music, (ASCAP) 500½ East 84th St., Room 4B, New York, NY, 10028, (212) 861-8745.
Michael Rutherford Ltd., (PRS) (See Hit and Run Music).
Mid-America Music, (ASCAP) (See Tall Corn Publishing Co.).
Middle Eastern, (BMI) (See KRPCO/Kiderian).
Midget Music, (ASCAP) (See Widget Recording, Inc.).
Mighty M Music Inc., (ASCAP) (See Wavemaker Music Inc.).
Mighty Mississippi Music, (BMI) 107 N. State St., Jackson, MS, 39201, (601) 354-0857, Gen. Mgr.: Lane Dinkins.
Mighty Pretty Music, (SESAC) (See Song of the World, Inc.).
Mighty Song Publishing, (BMI) (See Spirit & Soul Publishing).
Mighty "T" Music, (ASCAP) (See Highest Praise Publishing).
Mighty 3 Music, 309 S. Broad St., Philadelphia, PA, 19107, (215) 546-3510, Pres.: Constance Heigler, Prof. Mgr.: William Lacy.
Mijac Music, (BMI) (See Warner Brothers Music).
Milene, (ASCAP) (See Opryland Music Group).
Milkman's Chivalree, Inc., (See Fourth Floor Music, Inc.).
Brian Millan Music Corp., (ASCAP) (See Quebissimus Music).
Miller Catalog, Inc., (ASCAP) (See SBK Songs).
Mills Music, Inc., (ASCAP) (See Filmtrax).
Millstone Music Co., (ASCAP) (See Almarie Music).
Milt-Just Music Co., (ASCAP) 120-8 Alcott Pl., New York, NY, 10475, (212) 671-6842, Pres.: Rocky Bucano, Gen. Mgr.: Milton LaCroix, Prof. Mgr.: Stacy LaCruix Scott.
Mimic Music, (BMI) PO Box 201, Smyrna, GA, 30081, (404) 432-2454, Prof. Mgr.: Frank Brannon, Pres./Gen. Mgr.: Tom Hodges.
Minds Eye Music, (BMI) PO Box 37040, Raleigh, NC, 27627, (919) 831-9212, Pres.: Donnie Weaver.
Tim Miner Music, Inc., (ASCAP) (See The Sparrow Corp.).
Mineral River Music, (BMI) PO Box 292, Dover, NH, 03820, (603) 749-4694, Pres.: Bill Staines.
Minisa Music, (ASCAP) (See Warner/Refuge Music, Inc.).
Minnewaska Music Co., (BMI) (See Lone Lakes Songs, Inc.).
Miralce Mile Music, (BMI) (See Respect Music Co.).
Miracle Miles Music, (BMI) (See Dr. Miles Music).
Miracle Music Publishing, (ASCAP) (See Blen Music).
Miraleste Music Co., (BMI) 8127 Elrita Dr., Hollywood, CA, 90046, (213) 650-4767, Contact: Judy Dalton.
Miro Music, 156 Fifth Ave., New York, NY, 10010, (212) 989-2323.
Misirlou Music, Inc., (BMI) (See Ivan Mogull Music Corp.).
Miss Areal Music Co., (ASCAP) 2741 North 29th Ave., Suite 318, Hollywood, FL, 33020, (305) 921-5998, Pres.: Chris Maduri, Gen. Mgr./Prof Mgr.: Carl A. Maduri, Sr.
Miss Delta Music Co., (ASCAP) (See Lowery Music Co., Inc.).
Miss Sarah Music, (BMI) (See Miss Areal Music).
Mississippi River Publishing Co., (ASCAP) (See Music River Publishing).
Mr. Bones Music Publishing, Inc., (BMI) (See Fred Ahlert Music Corp.).
Mr. Jones Music, (ASCAP) (See Corinna Music Publishing).
Mister Moose Music, (BMI) (See Funky but Music).
Mr. Mort Music, Inc., (ASCAP) 44 Music Square East, Nashville, TN, 37203, (615) 255-2176, Pres.: Charlie Fields, Gen. Mgr.: Bernice Fields.
Mister Sunshine Music, Inc., (BMI) PO Box 7877, College Park Station, Orlando, FL, 32854, (305) 299-0077, Pres.: Patrick J. Armstrong, Gen. Mgr.: Kelly L. McKenna.
Mitchbal Music, 300 W. North Ave., #1608, Chicago, IL, 60610, (312) 787-7744.
Mitchell Music, (ASCAP) (See Henry Jerome Music, Inc.).
Mia Mind Music, (ASCAP) 500½ East 84th St., Room 4B, New York, NY, 10028, (212) 861-8745, Telex: 226000 ET LXUR-MMM, Fax: (212) 619-1545, Pres.: Maria Ruyter, Gen. Mgr.: Zelda G. Smythe, Prof. Mgr.: Steven Bentzel.
Mo-Fo Music, (ASAC) PO Box 615, 117 W. Rockland Rd., Libertyville, IL, 60048, (312) 362-4060, Pres.: Perry Johnson, Gen. Mgr.: Rick Johnson, Prof. Mgr.: Perry Johnson.
Moabit Music, c/o Jacobson & Colfin, (ASCAP) 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAW, Pres.: Betina Koster, Gen. Mgr.: Jeanette Aybar, Prof. Mgr.: Jeffrey E. Jacobson.
Modern Love Songs, (ASCAP) (See Joel S. Turtle).
Modern World Music, (ASCAP) 143 Ave. B, Suite 5A, New York, NY, 10009, (212) 529-5881, Telex: 650-268-4226, E-Mail: MCIMAIL2684226, Fax: (212) 529-5882, Pres.: Gioran Andersson, Prof. Mgr.: Maria Jimenez.
Ivan Mogull Music Corp., (ASCAP) New York, NY.
Moko Jombi Music, (BMI) (See Williston Music).
Mole End Music, (ASCAP) (See The Sparrow Corp.).
Mom Bell Music, (BMI) D. Steinberg, 30 South 17th St., 14th Floor, Philadelphia, PA, 19103, (215) 561-1030, Pres.: Anthony S. Bell, Prof. Mgr.: David J. Steinberg.
Monard Music, (ASCAP) 10222 Commerce Ave., Tujunga, CA, 91042, (818) 352-7155, Pres.: Kent Washburn, Gen. Mgr.: Kent Washburn, Prof. Mgr.: Gary Washburn.
Monolith Music, (BMI) (See Brian Ross Music).
Monopoly Music, (ASCAP) (See Rondel Music).
Monster Music, (ASCAP) (See Bob-A-Lew Music).
Vincent Montana, Jr., (ASCAP) (See Anatom Music Corp.).
Montgomery Publishing, (BMI) 8914 Georgian Dr., Austin, TX, 78753, (512) 836-3194, Pres.: Roy J. Montgomery, Sr., Gen. Mgr.: Michelle Montgomery, Prof. Mgr.: Rickey C. Montgomery.
Bob Montgomery Music, Inc., (ASCAP) 44 Music Square West, Nashville, TN, 37203.
Montparnasse Music, (See Alpha Music, Inc.).
Montuno Records & Pub., 1470 Broadway, BMT Mezzanine, New York, NY, 10036, (212) 840-0580.
Moo Moo Music Corp., (BMI) (See Marielle Music Corp.).
Mood Music Co., Inc., (ASCAP) (See Shapiro, Bernstein & Co., Inc.).
Moody Music Group, Inc., PO Box 25371, Charlotte, NC, 28229, (704) 535-7263, Fax: (704) 535-4515, Pres.: Carlton L. Moody.
Doug Moody Music, (BMI) PO Box 6271, Oceanside, CA, 92056, (619) 967-7970, Telex: (710) 111-5617, Fax: (619) 758-4139, Pres.: Doug Moody, Gen. Mgr.: Eva Watts.
Moon June Music, (BMI) 4233 SW Marigold, Portland, OR, 97219, (503) 777-4622, Pres.: Bob Stoutenburg, Gen. Mgr.: Bob Stoutenburg.
Moon Rock Records, (BMI) (See Ray of Hope Publishing).
Moona Music Co., (BMI) (See Parallax Records Group).
Moonbow Music, (BMI) 306 Madison St., Whitesburg, KY, 41858, (606) 633-0108, Business Mgr.: Carolyn H. Sturgill.
Moorpark Music Corp., (See Marielle Music Corp.).
Mooter Music Co., (ASCAP) (See Parallax Records Group).
Mopage Music, (BMI) (See Warner/Elektra/Asylum Music, Inc.).
More Barogue Music, (BMI) (See The Headway Group).
Morhits, (BMI) (See Duane Music, Inc.).
Morley Music Co., (ASCAP) 39 West 54th St., New York, NY, 10019, (212)246-5757, Cable: EASTMANAID, Telex: 426749, Fax: (212)977-8408, Prof. Mgr.: Robert Jones.
Morning Music (USA), Inc., (ASCAP) PO Box 120478, Nashville, TN, 37212, (416) 625-2676, Telex: 960250 (CDN), Pres.: Mr. Jury Krytivk, Gen. Mgr.: Mark Altman, Prof. Mgr.: Peter Krytiuk.
Moroder Music Publishing, (BMI) (See Giorgio Moroder Publishing Co.).
Giorgio Moroder Publishing Co., (ASCAP) 4162 Lankershim Blvd., North Hollywood, CA, 91602, (818) 761-6906,

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Telex: 287 378 GME UR, Gen. Mgr.: George Naschke.
Morris Music, Inc., (BMI) 10917 Savona Rd., Los Angeles, CA, 90077, (213) 476-7375, Pres.: Steve Morris, Prof. Mgr.: Susan Richards.
Edwin H. Morris & Co., (ASCAP) (See MPL Communications).
Steve Morris Music, (BMI) (See Morris Music, Inc.).
Morrison Leahy Music Ltd., (See Chappell/Intersong Music Group-USA).
Morrisongs, (ASCAP) (See Morris Music, Inc.).
Mother Bertha Music, Inc., (BMI) 686 S. Arroyo Pkwy. Penthouse Suite 175, Pasadena, CA, 91105, (818) 846-9900, Pres.: Phil Spector, Gen. Mgr.: Devra Robitaille, Prof. Mgr.: Janis Zavala.
Motown, (BMI) (See Famous Door Pub.).
Mount Caramel, (See La Carla Publishing).
Mount Pilot, (See La Carla Publishing).
Mountain Empire Music, (BMI) 2623 Cedarhurst Ave., NW, Roanoke, VA, 24012, (703) 563-5937, Pres.: Gary B. Reid.
Mountain Ghost Music, (BMI) PO Box 1291, Mt. Shasta, CA, 96067, (916) 938-2485, Pres.: Rick Johnson, Prof. Mgr.: Karen Rogers.
Mountain Heritage Music Co., (BMI) Rt. 3, Box 280, Galax, VA, 24333, (703) 236-9249, Pres.: Bobby Patterson.
Mountain Music, (BMI) (See Manna Music, Inc.).
Mountian Green Music, (BMI) (See Sound Column Companies).
Grey Mouser Music, (BMI) (See Criterion Music Corp.).
Movietone Music Corp., (ASCAP) (See Sam Fox Publishing Co., Inc.).
Much More Music, (BMI) (See Saturn Industries).
Mud Slide Music, (BMI) (See Varry White Music).
Muhlenberg Music, (BMI) (See Wee-B Music).
Mulberry Street Music, (ASCAP) (See Lantern Music Publishing).
Mull-O-Dee Tunes, (ASCAP) (See Mull-It Hit Music).
Mull-It Hit Music, (BMI) 50 Music Square West, 604, Nashville, TN, 37203, (615) 329-4487, Pres./Gen. Mgr.: Frank Mull.
Multimuse, (ASCAP) (See Act III Music Group).
Multisongs, (SESAC) (See Act III Music Group).
Mumbo Jumbo Music, (BMI) (See Slash Music).
Mums Music, (BMI) (See Mums Music).
Munch O Matic Music, (ASCAP) (See Lipservices).
Munchkin Music, (ASCAP) PO Box 5265, North Hollywood, CA, 91616, (818) 764-0800, Telex: 880469 ICA UD.
Mundo Earwood Music, (ASCAP) (See Tenalina Music).
Munificent Music, (BMI) PO Box 2512, Austin, TX, 78768, Pres.: Cass Hook.
Murbo Music Publishing, Inc., (BMI) (See Bourne Co.).
Murphy Music, (BMI) (See Ultima Thule Music).
Muscle Shoals Sound Music Publishing Co., (BMI) (See Malaco Music).
Musi-Que Pre-Recorded Library, (BMI) (See Blue River Music, Inc.).
Music As Software, Inc., (BMI) 175 Dolphin Cove Quay, Stamford, CT, 06902, (203) 327-3800, Fax: (203) 323-9474, Pres.: Tom Jung.
Music Corp. of America, Inc., (BMI) (See MCA Music Publishing).
Music Craftshop, Inc., PO Box 22325, Nashville, TN, 37202, (615) 385-0900, Pres.: Noel Gibson, Gen. Mgr./Prof. Mgr.: James O. Payne.
Music General Corp., (ASCAP) (See Rosey Red Music).
The Music Group, 16161 Ventura Blvd., Encino, CA, 91436, (818) 342-1385, Telex: 3719676 MBEGWE, Fax: (818) 990-5078, Pres.: Danny Sheridan, Gen. Mgr.: Gene Adams, Prof. Mgr.: Bonnie Bramlett.
Music Makes Pub. Co., (ASCAP) (See H/B Webman & Co.).
Music Office, (BMI) PO Box 2329, Woburn, MA, 01888, (617) 935-5386, Pres.: Melody Tarbox, Gen. Mgr.: Joseph Viglione, Prof. Mgr.: Bruce Bad.
Music River Publishing, (BMI) CFA 232, MSU, Memphis, TN, 38152, (901) 678-2350, Pres.: Tom Carpenter, Gen. Mgr.: Richard Ranta, Prof. Mgr.: David Evans.
Music 70 Music Publishers, (ASCAP) (See Plymouth Music Co., Inc.).
Musictone Music Publishing Co., (BMI) PO Box 343, Santa Monica, CA, 90406, (213) 393-3950. Pres./Gen. Mgr.: Irvin A. Brock, Prof. Mgr.: Irvin A. Brock.
Music Umbrella, PO Box 1067, Santa Monica, CA, 90406, (213) 452-0116, Fax: (213) 275-0447, Pres.: Glenn H. Friedman, Gen. Mgr.: Patches Friedman.
Music West of the Pecos, (BMI) (See Tenalina Music).
Music for Percussion, Inc., (BMI) 170 NE 33rd St., Ft. Lauderdale, FL, 33334, (305) 563-1844, Gen. Mgr.: Bernard Fisher.
Music of Calvary, (SESAC) (See Songs of Calvary).
Music of Polynesia, Inc., PO Box 25460, Honolulu, HI, 96825, (808) 946-1677.
Tony Music & Assoc., (BMI) 809 S. Damen Ave., Suite 602A, Chicago, IL, 60612, (312) 413-4471, (312) 684-0081, Pres.: Tony Music.
Musical Comedy Prodns., Inc., (BMI) (See TRO (The Richmond Organization)).
Musical Heritage Society Pub., 1710 Hwy. 35, Ocean, NJ, 07712, (212) 227-4036.
Musicanza Corp. Pub., (ASCAP) 2878 Bayview Ave., Wantagh, NY, 11793, (516) 781-7826, Pres.: Al Rubin.
Musicor Music, (SESAC) (See MCA Music Publishing).
Musictone Music Publishing, (BMI) PO Box 343, Santa Monica, CA, 90406, (213) 393-3950, Pres./Gen. Mgr.: Irvin A. Brock.
Musikverlag Hans Sikorski, (See G. Schirmer, Inc.).
Musiplex Group, Inc., 809 18th Ave., S., Nashville, TN, 37203, (615) 327-0750, Pres.: Margaret S. Ward, Gen. Mgr.: Judy Tillis, Prof. Mgr.: Steve Nobles.
Muzzie Music, (ASCAP) PO Box 474, Clayton, ID, 83227, (208) 879-4677, Pres.: Muzzie Braun.
My Dee Dee Music, (ASCAP) PO Box 1255, Gallatin, TN, 37066, (615) 451-3920, Pres.: Dee Mullins, Gen. Mgr.: Melinda Mullinax.
Mycenae Music, (ASCAP) (See Martin Cohen, Esq.).
Myriad Music Pub. Corp., (ASCAP) (See H/B Webman & Co.).
Myrna's Music, (SESAC) (See Magnemar Pub.).
Myseatunes, (See Black Bull Music).
Mystery Music, Inc., (BMI) (See Timberwolf Music, Inc.).
Mystic Sound Music, (BMI) (See Doug Moody Music)

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NCL Music, (BMI) 7 St. Claire Ave., Old Greenwich, CT, 06870, (203) 637-7975, Pres.: Marc Azoff, Gen. Mgr.: Marc Azoff, Prof. Mgr.: Marc Azoff.
NSO Publishing, PO Box 1202, Bala Cynwyd, PA, 19004, (215) 449-7130, Pres.: Nicholas Stoios.
N2D, (ASCAP) (See Hat Band Music).
NRP Music Group, (BMI/ASCAP) 3 Eastshore, Irvine, CA, 92714, (714) 552-5231, Pres.: Francine Rae, Gen. Mgr.: Fred Bailin, Prof. Mgr.: Seth Josephy.
Nadon Music Publishers, (BMI) (See Marullo Music Publishers).
Namrac Music, (BMI) 15456 Cabrito Rd., Van Nuys, CA, 91406, (213) 873-7370, Fax: (818) 787-3981, Pres.: Joe Gottfried, Gen. Mgr.: Tom Skeeter.
Napuamusic Pub. Co., (ASCAP) (See Henry Jerome Music, Inc.).
Nara Music, (BMI) 1845 N. Farwell Ave., Milwaukee, WI, 53202, (414) 272-6700, Telex: 4998878, Fax: (414) 272-6131, Pres.: John Morey, Gen. Mgr.: Diane Almond, Pres. Amida Music: Noor Morey.
Nash-Angeles, Inc., (BMI) PO Box 363, Hendersonville, TN, 37077, (615) 824-8845, (615) 361-1124.
Nashcal Music, (BMI) (See Bobby Fischer Music Group).
Nashlon California, Inc., (BMI) (See Dick James Organization).
Nashlon Music, Inc., (BMI) (See Dick James Organization).
Nashville Int'l Music Group, PO Box 121076, 116 17th Ave., South, Nashville, TN, 37212, (615) 244-5357, (615) 254-3464, Cable: NICORP, Telex: 516113, Pres./Gen. Mgr.: Reggie M. Churchwell.
Nashwood Music, (ASCAP) (See Manna Music, Inc.).
Nasik Int'l Music Pub. Co., (See Bobby Farrell, Int'l Music Pub. Co.).
National Music Pub., (See PER Prodns.).
Nationwide Black Raido Pub., (See CDE Publishing).
Nationwide Music-Record Industry Pub., (See CDE Publishing).
Natural Songs, Inc., (ASCAP) (See Tuneworks Music Group).
Nautical Music Co., (BMI) (See Ray Mack Music).
Neal Hefti Music Co., (See Warner Brothers Music).
Neck Bone Music, (BMI) (See Sugar Mama Music).
Neems, (ASCAP) (See Cousins Music).
Neewollah Music, (SESAC) (See Warner/Noreale Music, Inc.).
Neil Music, Inc., (BMI) 8400 Sunset Blvd., Suite 4A, Los Angeles, CA, 90069, (213) 656-2614, Telex: 5106000877, Pres.: Gene Norman, Gen. Mgr.: Robert Pesta, Prof. Mgr.: Randi Hill.
Nelchell Music, (BMI) (See Martin Cohen, Esq.).
Greg Nelson Music, (BMI) (See Lorenz Creative Services).
Neptune Music Publishers, (BMI) 82 Aldine St., Rochester, NY, 14619, (716) 328-4649, Pres.: Martha Pitoni, Gen. Mgr.: Ven Pitoni.
The Nerve, (SESAC) c/o Jacobson & Colfin, 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 LAW, Pres.: Robert Heck, Gen. Mgr.: Jeanette Aybar, Prof. Mgr.: Jeffrey E. Jacobson.
Nervesongs, (ASCAP) (See The Nerve).
New Age Music, (ASCAP) (See Raybird Music).
New Albany Music, (See Window Music Publishing Co., Inc.).
New Branch Music, (BMI) (See C.A. Music).
New Breed Music, 11 Music Cir. South, Nashville, TN, 37203, (615) 255-5455, Pres.: Jan Rhees, Gen./Prof. Mgr.: Jim Howe.
New Chatham Music, (ASCAP) PO Box 11, Pittsburgh, PA, 15230, (412) 371-0697, Pres.: Thomas E. Morgan.
New Child Music Publishing, (ASCAP) PO Box 524, Kailua-Kona, HI, 96745, (808) 322-3767, (800) USA-SING, Cable: NAKA, Telex: NAKA, Pres.: Jeanne Nakashima.
New Clarion Music Group, (ASCAP/BMI) 1013-16th Ave., South, PO Box 121081, Nashville, TN, 37212, (615) 321-4422, Pres.: Sue K. Patton, Prof. Mgr.: Mike Sebastian, Office Mgr.: A. Farron McAdams.
New Edition Music, (BMI) (See Jim McCoy Music).
New Hope Music, (BMI) (See Raybird Music).
New Ideas Music Co., (BMI) (See NRP Music Group).
New Image Music, (CAPAC) (See Larry Spier, Inc.).
The New Irving Kahal Music Co., (ASCAP) (See Fred Ahlert Music Corp.).
New London Music, (ASCAP) (See Powdermill Publishers, Inc.).
New Media Music, Inc., (BMI) (See Tannen Music, Inc.).
New Memphis Music, Inc., (BMI) 1503 Madison Ave., Memphis, TN, 38104, (901) 276-8520, Pres.: Ward Archer, Jr., Gen./Prof. Mgr.: Nikos Lyras.
New Music Edition, (BMI) (See Theodore Presser Co.).
New Pax Music Press, (ASCAP) (See The Benson Pub. Group).
New Spring Publishing, (ASCAP) 316 Southgate Ct., Brentwood, TN, 37027, (615) 373-3950, Pres.: Jim Van Hook.
New Start Music, Inc., (BMI) (See Tommy Valando Publishing Group, Inc.).
New Tandem Music, (ASCAP) (See Filmtrax).
New Turquoise Music, (BMI) PO Box 947, Whitesburg, KY, 41858, (606) 633-0485, Pres.: Pat Martin.
New Wings Music, (BMI) (See Lorenz Creative Services).
New World Music Co. Ltd., (ASCAP) (See Warner Brothers Music).
Newbag Music, (BMI) PO Box 11377, Richmond, VA, 23230, (804) 285-8588, Pres.: Martin Gary, Prof. Mgr.: Kathleen Gary.
Newchild Music Publishing, (ASCAP) PO Box 524, Kailua-Koma, HI, 96745, (808) 322-3767, Pres./Gen. Mgr.: Jeanne Nakashima.
Newcreature Music, (BMI) PO Box 148296, Nashville, TN, 37214, (615) 868-0425, Pres.: Bill Anderson, Jr., Prof. Mgr.: D. D. Morris.
Newkeys Music, Inc., (BMI) (See Southern Arts Music).
Newport Music Co., (ASCAP) 2306 Highland Glen Rd., Westwood, MA, 02090, (617) 326-6175, Pres.: Harry Paul.
Newstar Music Publishing Corp., (BMI) (See Keeny/York Music).
Newwriters Music, (BMI) 43 Music Square East, Nashville, TN, 37203, (615) 244-1025, Pres.: Wayne Hodge.
Next Plateau Music, Inc., (ASCAP) (See H/B Webman & Co.).
Next Stop Music, (ASCAP) (See Criterion Music Corp.).
Joseph Nicoletti Music, (ASCAP) PO Box 2818, Newport Beach, CA, 92663, (714) 494-0181, Pres.: Joseph Nicoletti, Gen. Mgr.: Paul West, Prof. Mgr.: Cheri Adrig.
Nida Music Pub. Co., (ASCAP) 4014 Murietta Ave., Sherman Oaks, CA, 91423, (818) 981-5331, Pres./Gen. Mgr.: Nicholas S. Carras.
Nighthawk Int'l Music Pub. Co., (BMI) (See Bobby Farrell, Int'l Music Pub. Co.).
Nijecat Prodns., Inc., (BMI) 12995 S. Cleveland Ave., Suite 206, Fort Myers, FL, 33907, (813) 939-0582, Pres./Gen. Mgr.: Cathy Evans, Prof. Mgr.: Kati Lyn.
Nikashra Music, (BMI) (See Lipservices).
Nikeda Music, (BMI) 1907 Central, Alton, IL, 62002, (618) 465-5619, Pres.: Howard E. Neal, Vice Pres.: Robert Thomas.
19th Street Music, (BMI) (See Lorenz Creative Services).
Nise Prodns., Inc., (BMI) (See Dancin' On Air Prodn. Inc.).
Nite-Lite Music, (BMI) (See Canam Music).
No-Cal, (ASCAP) (See Northcott Music).
No Club Music Publishing, (BMI) 121 North 4th St., Easton, PA, 18042, (215) 253-2933, Pres.: Jim Kirk, Gen. Mgr.: Jimmie Gee, Prof. Mgr.: Tex Rubinowitz.
No Ka Oi Music, (ASCAP) (See Ten of Diamonds Music).
Nolen/Reeves Music, Inc., (BMI/ASCAP) 1422 W. Peachtree St. Suite 707, Atlanta, GA, 30309, (404) 876-8436, Pres.: Michael Reeves, Gen. Mgr.: Dan Nolen, Prof. Mgr.: Michael Thomas.
Nooney Music, (BMI) (See Sonic Boom).
Norbay Music, (BMI) (See Catalogue Music).
Norbud Music, (BMI) (See Filmtrax).
Norfolk Music, (BMI) (See AVI Music Pub. Group, Inc.).
Slick Norris Pub. Co., (BMI) PO Box 653, Highlands, TX, 77562, (713) 424-4235, Pres.: Slick Norris.
North Mountain Music, (BMI) (See Brookside Music Corp.).
North & Son Music Inc., (ASCAP) (See Shapiro, Bernstein & Co., Inc.).
Northcott Music, (BMI) 25 West 38th St., New York, NY, 10018, (212) 840-9253, Telex: NCP493-0325, Pres.: Silvio Tancredi, Gen. Mgr.: Thomas Musto.
Northern Sierra Music (div. of Exit Records), (ASCAP) 9844 Business Park Dr., Sacramento, CA, 95827, (916) 361-3652, Telex: 6004183, Pres.: Mary Neely, Gen. Mgr.: Jan Volz.
Northvale Music Publishing Co., (BMI) (See 3 Seas Music).
Not Fragile Music, Inc., (BMI) (See Emergency Music, Inc.).
Not Yet Music, (BMI) (See Jeff Dayton Music).
Notegun Music, (BMI) (See Virginia Arts Publishing Co.).
Notwen Music, (See Guthrie Thomas Publishing).
Nouney Music, PO Box 256577, Chicago, IL, 60625.
Nova Press, (SESAC) (See Lorenz Creative Services).
Nu Video, Inc., (BMI) (See Brainstorm Music, Inc.).
Nujac Publishing Co., Inc., (BMI) (See Jamie Music Publishing Co.).
No. 11 Music, (ASCAP) (See Skyhill Publishing Co.).
Number 9 Musical Ents., Inc., (ASCAP/BMI) 498 West End Ave., Suite 1B, New York, NY, 10024, (212) 580-6569, Pres.: Randy Klein (Co-Pres.), Co-Pres.: Vicky Germaise.
Mayf Nutter Music, (BMI) (See Martin Cohen, Esq.).

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Nymph Music, Inc., (BMI) (See Virgin Music, Inc.).

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OAS, (ASCAP) (See Counterpop Music Group).
Kenny O'Dell Music, (BMI) PO Box 43, Nolensville, TN, 37135, (615) 776-5126, Pres.: Kenny O'Dell.
O. L. Record & Prodn., (BMI) 10051 Greenleaf, Santa Fe Springs, CA, 90670, (213) 946-1524, Owner: Overton Lee.
ORB Music Co., (ASCAP) PO Box 22129, San Francisco, CA, 94122, (415) 883-2650, Pres.: Craig Luckin.
O Songs, (ASCAP) (See J.D. Music/Frankly Music).
O'Lyric Music, (BMI) 11833 Laurelwood Dr., Suite 8, Studio City, CA, 91604, (818) 506-5473, Pres.: Jim O'Loughlin, Gen. Mgr.: Kathryn Haddock.
O'Lyrical Music, (ASCAP) (See O'Lyric Music).
OZCO Music, (BMI) (See The Blue Music Group).
Oao Music, Inc., (BMI) (See Chuteh Music, Inc.).
Obertunes Publishing, (ASCAP) 1798 Maplewood NE, Warren, OH, 44483, (216) 372-2510, Pres.: Richard M. Obertots, Gen. Mgr.: William L. Warner, Prof. Mgr.: Willis P. Davis, III.
Obsessive Songs, (BMI) (See Percepticon, Inc.).
Ocean Drive Music, (BMI) (See Brookside Music Corp.).
Oceans Blue Music, (BMI) (See Silver Blue Music).
Ocmulgee Music, (BMI) (See Randy Howard Music).
Oconomowoc Music, (See You Heard It—Hear!).
Octave Higher Music, (BMI) 11208 North 38th Pl., Phoenix, AZ, 85028, (602) 953-1671, Pres.: Peter Damian, Gen. Mgr.: Phillip Kelly, Prof. Mgr.: Phillip Kelly.
October's Child Pub., (ASCAP) (See Azinda Pub.).
Of Water and Spirit Music, (BMI) 453 Seminole Rd., #20, Radcliff, KY, 40160, (502) 351-0289, Pres.: Barry Drake.
Oh Bobby Music, (BMI) (See Orbob Music, Inc.).
Oh Boy Music, Inc., (ASCAP) (See Great Honesty Music).
Oh! My Gosh Music, (BMI) 5146 Hill Dr., Memphis, TN, 38109, (901) 789-5296, Pres.: Gerald McDade.
Oiseau-Lyre, (See The Organ Literature Foundation).
Okrent's Bootery Music, (BMI) (See B Major Music).
Ol'Don Music, (BMI) PO Box 125, Bellaire, TX, 77401, (713) 667-9196, Pres.: Don Janicek.
Old Boston Publishing, (BMI) PO Box 311, 180 Pond St., Cohasset, MA, 02025, (617) 383-9494, Pres.: Rik Tinory.
Old Brompton Road Publishing Co., (ASCAP) (See Jobete Music Co., Inc.).
Old Friends Music, (BMI) 2712 Larmon Dr., Nashville, TN, 37204, (615) 298-9960, Contact: Debbie Banks.
Old Guide Music, Inc., (BMI) (See Karefree Music).
Old Home Place Music, (BMI) 10005 Banner Country Ct., Gaithersburg, MD, 20879, (301) 540-3895, Pres.: Wayne Busbice.
The Old Style Music Co., 865 Seneca Creek Rd., W. Seneca, NY, 14224, (716) 675-6857, Pres.: Bernie Zolnowski.
Olde Clover Leaf Music, (ASCAP) (See Fred Ahlert Music Corp.).
Olenik Records, (ASCAP) G-10282 N. Saginaw Rd., Clio, MI, 48420, (313) 686-9644, Pres.: Nicholas Olejnik.
One Eye Soul Publishing Co., (BMI) (See Jamie Music Publishing Co.).
One Foot Music, (ASCAP) (See Gromovision Music).
One Note Beyond Music, (ASCAP) PO Box 433, Cardiff, CA, 92007, (619) 942-1191, Pres.: John Weaver, Gen. Mgr.: Russell Barnard, Prof. Mgr.: Linda Lane.
Branch(es): PO Box 20845, Columbus Cir., New York, NY, 10023, (212) 586-0382.
One Of A Kind Music Co., (BMI) (See Tuneworks Music Group).
Onegin Music, (BMI) (See Living Music, Inc.).
Oneida Music Publishing Co., (BMI) 760 Biandina St., Utica, NY, 13501, (315) 735-6187, Pres.: Stanley Markowski, Gen. Mgr.: Amy Markowski, Prof. Mgr.: Robert Clark.
Onny-Sary Pub. Co., (BMI) PO Box 9154, Knoxville, TN, 37940, (615) 970-2327, Pres.: H. S. Watson, Gen. Mgr.: H. S. Watson, Prof. Mgr.: H. S. Watson.
Onondaga Music, (See You Heard It—Hear!).
Onyx Music, (BMI) (See Jondora Music).
Open Sky Music Publishers, (ASCAP) Meher House, 10735 Vernon, Huntington Woods, MI, 48070, (313) 546-7558, Pres.: Martin Scot Kosins, Gen. Mgr.: Margerat K. DuBois.
Opryland Music Group, Inc., (HARRY FOX) 66 Music Square West, Nashville, TN, 37205, (615) 321-5550, Telex: 55-436, Fax: (615) 327-0560, Pres./Gen. Mgr.: Jerry Bradley, Prof. Mgr.: Charlie Monk.
Orange Bear Music Co., (BMI) (See Scully Music Co.).
Orange Peel, (BMI) 150 Fifth Ave. #1103, New York, NY, 10011, (212) 691-5630, Telex: 226000JLAW, Pres.: David Peel, Gen. Mgr.: Christine Abramczyk, Prof. Mgr.: Marc Moel.
Orange Skies Music, (BMI/ASCAP) 2225 Colorado Ave., Santa Monica, CA, 90404, (213) 828-1980, Telex: (213) 497-2305, Fax: (213) 453-5529, Pres.: Bob Emmer, Gen. Mgr.: Harold Bronson.
Orbob Music Inc., (ASCAP) c/o Lipservice, 1841 Broadway, Suite 411, New York, NY, 10023, (212)956-2880, Telex: 17785 HOT UT, Fax: (212)956-2114, Pres.: Bobby Orlando, Admn.: Julie Lipsius.
Orchid, (BMI) PO Box 18284, Shreveport, LA, 71138, (318) 686-7362, Pres.: Bill Bohannon, Gen. Mgr.: Ed Neeley, Prof. Mgr.: Coy Bohannon.
The Organ Literature Foundation, 45 Norfolk Rd., Braintree, MA, 02184, (617) 848-1388, Pres.: Henry Karl Baker.
Organ Music, (See Western Int'l Music, Inc.).
Organized Rhyme Music Publisher Group, 1222 S. Sycamore Ave., Los Angeles, CA, 90019, (213) 936-0095, Pres.: Tony Haynes.
Orgo Music, (ASCAP) (See Peregrine Music).
Original Jazz Music, (ASCAP) (See M-Low Inc.).
Orion Press Publishing, 4375 SW 60th Ave., Fort Lauderdale, FL, 33314, (305) 581-9050, Pres.: Robert W. Schnachner, Vice Pres./Sales Mgr.: Ingrid Sacke.
Orpheum Music, (BMI) (See Jondora Music).
Osezno Says So, (SESAC) (See Paws, Ltd.).
Otis Music Publishing Co., (BMI) (See Mertis Music Co.).
Otis Music, (BMI) (See Songs For Today, Inc.).
Re Clyde Otis Music Group, (ASCAP) PO Box 325, Englewood, NJ, 07631, (201) 567-7538, Telex: 254929, Pres.: Clyde Otis, Gen. Mgr.: Isidro Otis, Prof. Mgr.: Isidro Otis.
Otto Pub. Co., (ASCAP) 7766 NW 44th St., Sunrise, FL, 33351, (305) 741-7766, Pres.: Frank X. Loconto, Gen. Mgr.: Phyllis Finney Loconto, Prof. Mgr.: Bill Dillon.
Les Editions Ouvrieres, (See Galaxy Music Corp.).
Overpriced Music, (BMI) (See Cornerstone Mgmt.).
Overton Lee Pub, (ASCAP) (See Boggy Depot Music).
Owasco Music, (See You Heard It—Hear!).
Own-Thing Music, (BMI) (See Ren-Maur Music).
The Oxbridge Pub. Co., 15720 Ventura Blvd., Suite 419, Encino, CA, 91436, (818) 784-3661, Pres.: Forrest Norman Weiss.
Oxford Universty Press, Inc., (ASCAP) 200 Madison Ave., New York, NY, 10016, (212)679-7300, Pres.: E. W. Barry, Prof. Mgr.: Susan Brailove.
Oz Magical Music, (ASCAP) (See The Blue Music Group).

P

P.D. Music, Inc., PO Box 252, Village Station, New York, NY, 10014, (212) 242-5322, Pres.: Bruno Borghesan, Gen. Mgr.: Tom Borghesan, Prof. Mgr.: Emily Martignoni.
P-H Pub., (BMI) 222 Race St., Philadelphia, PA, 19106, (215) 238-0985, Pres.: James E. Hill, Gen. Mgr.: Renee Sessoms.
PKM Music, (ASCAP) 15 Engle St., Suite 204, Englewood, NJ, 07631, (201) 568-3996, Telex: 219423, Gen. Mgr.: Philip S. Kurnit.
PPL Music, (ASCAP) (See Pollybyrd Publications Ltd.).
PPX Ents., Inc., 301 West 54th St., New York, NY, 10019, (212) 247-6010, Cable: Chalprises, Telex: 236287, Pres.: Ed Chalpin.
PSO Ltd., (See Peer-Southern Organization).
Pablito Music Publishing, 451 N. Canon Dr., Beverly Hills, CA, 90201, (213) 274-9831.
Pablo Music, (BMI) PO Box 4, Cherry Valley, NY, 13320, Gen. Mgr.: C. Goss.
Pace Music Co., (ASCAP) (See Sam Fox Publishing Co., Inc.).
Packer Music, (BMI) (See Panexus Music).
Pacsa Music Publishers, (ASCAP) (See Lynnstorm Publishing Co.).
Padua Music Co., (BMI) (See Faro Music Publishing).
O Pagani & Bros. Pub. for Accordion & Harp, (See P.D. Music, Inc.).
Page Mill Publishing, (BMI) (See Palo Publishing).
Ashley Paige Music, (ASCAP) (See Big Fat Music).
Paint Stallion, (ASCAP) (See Country Party).
Painted Desert Music Corp., (BMI) (See Shapiro, Bernstein & Co., Inc.).
Pal Pub., 10755 Bachelor Valley Rd., Witter Springs, CA, 95493, (707) 275-2777, Pres.: Jan Scobey, Gen. Mgr.: Gene Paleno.
Palace Music, (BMI) (See Rex Zario Music).
Pale Pachyderm, (BMI) 566 Folsom St., San Francisco, CA, 94105, (415) 543-8248, Pres.: Hardy Fox.
Palma Music Co., (SESAC) (See Neil A. Kjos Music Co.).
Palm Street Music, (BMI) (See GCS Publications).
Palmerton Music, (BMI) (See Comet Tale).
Palo Publishing, (ASCAP) 11026 Ventura Blvd., Suite #2, Studio City, CA, 91604, (818) 762-0560, Pres.: Don Mupo, Gen. Mgr.: Jennifer Bensi.
Pamason Music Pub., (BMI) (See Bien Music Pub.).
Pamsco (Argentina), (SADAIC) (See Pamsco (Argentina).
Pandisc Music Corp., 38 Northwest 167th St., Miami, FL, 33162, (305) 948-6466, Telex: 293765 PANDIUR, Fax: (305) 945-1055, Pres.: Bo Crane.
Panexus Music, (BMI) 525 Brannan St., Penthouse, San Francisco, CA, 94107, (415) 974-3500, Telex: 35148 RBI UD, Pres.: Richard H. Bullock, Gen. Mgr.: Hans Wendl.
Pantego Sound, (BMI) (See Upstart Music).
Pantheon Desert Publishing, (BMI) 6329 N. Invergordon Rd., Paradise Valley, AZ, 85253, (602) 948-5883.
Pape Verlag, (See The Organ Literature Foundation).
Paper Sack Music, (ASCAP) PO Box 110459, Nashville, TN, 37222, (615) 833-6743.
Para-Sac Music Corp., (SESAC) (See Famous Music Corp.).
Para-Tal Music Corp., (ASCAP) (See Famous Music Corp.).
Paragon Music Corp., (ASCAP) (See The Bensen Publishing Group).
Paragon Music Co., (SESAC) (See Ashley Publications, Inc.).
Parallax Records Group, PO Box 16387, Jackson, MS, 39236, (601) 856-2525, Pres.: James A. Griffin.
Paramount Music Corp., (ASCAP) (See Famous Music Corp.).
Paramount-Roy Rogers Music Co., Inc., (ASCAP) (See Famous Music Corp.).
Parasol Music, (BMI) (See Blue Umbrella Music Publishing Co.).
Park J. Tunes, (ASCAP) (See Keeny/York Music).
Parker Music, (BMI) (See Jondora Music).
Parks Music Corp., (SESAC) (See Neil A. Kjos Music Co.).
The Pasha Music Co., (ASCAP) (See Grand Pasha Publishing).
Patchcord Music, (ASCAP) 210 South St., Boston, MA, 02111, (617) 426-3131, Pres.: Daniel Flynn, Gen. Mgr.: Robert E. Rose.
Joseph Patelson Music House, Ltd., 166 West 56th St., New York, NY, 10019, (212) 757-5587, Pres.: Joseph Patelson, Gen. Mgr.: Daniel A. Patelson, Office Mgr.: Carlos Vazquez.
Paterson's Pub., (ASCAP) (See Carl Fischer, Inc.).
Pathway Music, PO Box 2250, Cleveland, TN, 37320, (615) 478-7629, Dir. Music: Dr. Delton Alford.
Patrician Music, (ASCAP) PO Box 350-370, Brooklyn, NY, 11235, (718) 891-0088, Pres.: Patricia Costa, Gen. Mgr.: Sal Polichetti, Prof. Mgr.: Soundedge Artist Mgmt.
Paubil Music Publishing Co., (BMI) 3518 Champlain Ave., Youngstown, OH, 44502, (216) 755-7794, Pres./Gen. Mgr./Prof.Mgr.: Bill Schaffert.
Paw Paw Music, (BMI) (See Bob-A-Lew Music).
Paws, Ltd., (ASCAP) PO Box 18370, Denver, CO, 80218, (303) 832-2327, Gen. Mgr.: Bear Sawkins, Prof. Mgr.: Warren Conway.
Pay Dirt Music, (ASCAP) (See Master Audio, Inc.).
Darryl Payne, Music, (BMI) 36-23 164 St., Flushing Queens, NY, 11358, (718) 359-7400, Pres.: Darryl Payne, Gen. Mgr.: Thelma Payne, Prof. Mgr.: Wyatt Cheek.
Peace Pipe Music, (BMI) (See Firedrum Music Publishers).
Peaceable Kingdom Music Publisher, (ASCAP) 3465 Eucinal Canyon Rd., Malibu, CA, 90265, (213) 457-4405, Pres.: C. R. Nauert.
Dunn Pearson, Jr. Music, (ASCAP) (See JoDunn Music).
Pebroke Music Co., Inc., (BMI) (See Carl Fischer, Inc.).
Pecot Music Co., (ASCAP) (See Avatar Publishing Group).
Pedro Music Corp., (BMI) (See Cyril Shane Music, Inc.).
Peduncle Publishing, (ASCAP) 5400 Carolina Pl., Springfield, VA, 22151, (703) 941-1521, Pres.: Norm Rowland.
Peel Publishing Co., c/o Jacobson & Colfin, (BMI) 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAW, Pres.: David Peel, Gen. Mgr.: Jeffrey Jacobson, Prof. Mgr.: Bruce Colfin.
Peer Int'l Corp., (See Peer-Southern Organization).

Peer-Southern Organization

810 Seventh Ave., 9th Floor, New York, NY, 10019, (212) 265-3910, Cable: RASYP NEW YORK, Fax: (212) 489-2465, Pres./CEO: Ralph Peer, II; Int'l Mgr., Latin American Div.: Provi Garcia; Prof. Mgr.: Bernadette O'Reilly.
Branch(es): 8159 Hollywood Blvd., Los Angeles, CA, 90069, (213) 656-0364, Telex: 9103214098, Cable: RASYP LOS ANGELES, Fax: (213) 656-3298, Vice Pres.: Kathy Spanberger; Latin Mgr.: Catherine Schindler; Prof. Mgr.: Steven Rosen; 2 Music Circle, South, Nashville, TN, 37203, (615) 244-6200, Fax: (615) 726-0423, Mgr.: Jana Talbot; Condominum Darlington, Ave. Munoz Rivera, Officina 1106, Rio Piedras, PR, 00925; PO Box 10192, Santurce, PR, 00908, Mgr.: Hiram Negron.

Peer-Talbot Music Group, 2 Music Cir. South, Nashville, TN, 37203, (615) 244-6200, Fax: (615) 726-0423, Gen. Mgr.: Jana Talbot.
Pelton Publishing, (BMI) PO Box 182, Midwood Sta., Brooklyn, NY, 11230, (718) 339-3536, Pres.: Richard P. Alexander, Gen. Mgr.: John Upton.
Pemora Music Co. Inc., 251 Broadway, Lynbrook, NY, 11563, Pres.: Jose Morand.
Pencott Publishing, (BMI) (See Monard Music).
Penny Thoughts Music, (BMI) 30 Guinan St., Waltham, MA, 02154, (617) 891-7800, Pres.: John Penny, Gen. Mgr.: Buck Mitchell.
Pentagon Music Co., (BMI) (See Jamie Music Publishing Co.).
People Pleaser Music, 1018 Central Ave., Charlotte, NC, 28204, (704) 377-4596, Pres.: Wayne Jernigan, A & R: Don Dixon.
Pepe Music Ltd., (BMI) (See Rockmasters Int'l Network).
Peppertunes Publishers, (ASCAP) (See Pantheon Desert Publishing).
Per Prodns., 111 St. Croix Dr., Pittsburgh, PA, 15235, (412) 795-1370, Pres.: Ann L. Strothers, Gen. Mgr.: Gerald O. Strothers, Sr.
Pera Music Corp., (See Peer-Southern Organization).
Percepticon, Inc., PO Box 57, 10 George St., Wallingford, CT, 06492, (203) 269-4465, E-Mail: Cavalier-Us, Pres.: Thomas Cavalier, Gen. Mgr., Prof. Mgr.: Edyth Mercier.
Peregrine Music, (ASCAP) 525 Brannan St., Penthouse, San Francisco, CA, 94107, (415) 974-3500, Telex: 350148 RBI UD, Pres.: Richard H. Bullock, Gen. Mgr.: Hans Wendl.
Perfect Circle Music, (ASCAP) (See Funky but Music).

World Radio History

Perfection Music Publications, (BMI) 1429 Hawthorne St., Pittsburgh, PA, 15201, (412) 781-4557, Pres.: Edward J. Moschetti, Prof. Mgr.: Gail P. Gray.
Periscope Music Co., (BMI) 129 Bishop St., Brockton, MA, 02402, (508) 588-6348, Pres.: Edward M. Hurvitz, Gen. Mgr.: Linda Berman, Prof. Mgr.: Ed Michaels.
PeriTerra Music, (BMI) PO Box 4386, Long Island City, NY, 11104, (718) 786-2401, Pres.: Franc Peri.
Perla Music, (ASCAP) 20 Martha St., Woodcliff Lake, NJ, 07675, (201) 930-9149, Pres.: Gene A. Perla.
Prespective Music Co., (BMI) (See NRP Music Group).
Peso Music, (BMI) (See Garrett Music Ents., Inc.).
Peters Edition Ltd. (London), (BMI) (See C.F. Peters Corp.).
Peter Pan Inds., 88 St. Francis St., Newark, NJ, 07105, (201) 344-4215, Pres.: Martin Kasen, Vice Pres.: Abe Rosenblatt.
Ben Peters Music, (BMI) 900 Old Hickory Blvd., Brentwood, TN, 37027, (615) 373-5530.
C.F. Peters Corporation, (BMI) 373 Park Ave. South, New York, NY, 10016, (212) 686-4147, Cable: PETERSEDIT, Pres.: Stephen Fisher.
Justin Peters Music, (BMI) 900 Old Hickory Blvd., Brentwood, TN, 37027, (615) 331-6056, Contact: Justin Peters.
Petewood Music Co., Inc., (ASCAP) (See Window Music Publishing).
Petco Music, 6331 Santa Monica Blvd., Hollywood, CA, 90038, (213) 462-0088.
Pewter Pal Music, (BMI) (See Playground Music).
Pharoh Int'l Music Pub. Co., (See Bobby Farrell, Int'l Music Pub. Co.).
Philella Music, (BMI) (See Playground Music).
Philliday Music, (BMI) (See Organized Rhyme Music Publishing Group).
Phoenix Music, (BMI) (See Rob-Lee Music).
Phono Music, (SESAC) (See Music Craftshop, Inc.).
Phono Star, (BMI) (See Rockland Music).
Piano Music, (BMI) (See Mighty Three Music).
Pic Corp., (ASCAP) (See Cherio Corp.).
Pickering Music Publishers, (See Lynnstorm Publishing Co.).
Picks & Strings Music, (BMI) c/o Jacobson & Colfin. 150 Fifth Ave., 1103, New York, NY, 10011, (212) 691-5630, Cable: Telexcomjlaw, Telex: 226000Jlaw, Fax: (212) 627-3025, Pres.: Walter Morris, Gen. Mgr.: Marc D. Moel, Prof. Mgr.: Peter Gordon.
Piece of Mine Music, (BMI) (See Mary Williams Music Clearance Corp.).
Pietro Deiro Pub. for Accondion, (See P.D. Music, Inc.).
Pilot Point Music, (ASCAP) (See Lillenas Publishing Co.).
Pin Publisher, (ASCAP) 11 Shady Oak Trail, Charlotte, NC, 28210, (704) 554-1162, Pres.: Kelly Montgomery, Gen. Mgr.: Butch Kelly.
Pine Island, (BMI) (See Lantana Music, Inc.).
Pineapple Music Pub., (ASCAP) (See Big State Music).
Pinellas Music, (BMI) (See Arpell/Pinellas Music Publishing).
Pink Cadillac Music, (BMI) (See Atlantic Music Corp.).
Pink Glove Publishing, (ASCAP) 2966 Diamond St., Suite 141, San Francisco, CA, 94131, (415) 469-8448, Telex: 882674, Pres.: Ramon Noguera, Gen. Mgr.: Gary Noguera.
Pink Ice Music, (BMI) PO Box 653, Laytonville, CA, 95454, (707) 984-6379, Prof. Mgr.: Verdan Goodyear.
Pink Sky Music, (BMI) (See Big Ears Music Inc.).
Pipeline Music, (ASCAP) (See Boniaire Songs).
Pitchpipe Music, (BMI) (See Score Prodns.).
Pitman Music, (BMI) 1800 So. West Temple, Salt Lake City, UT, 84115, (801) 485-4440, Pres.: Jim Pitman.
Plain Truth Publishing L.T.D., PO Box 0290, Baldwin, NY, 11510, (516) 593-7353, Pres.: Steve Sola, Gen. Mgr.: Ferri Elia, Prof. Mgr.: Christine Cropanese.
Planetary Music Publishing Co., (ASCAP) (See ABZ Music Corp.).
Platinum Bullet Int'l Music, (BMI) PO Box 75793, Salt Lake City, UT, 84107, (801) 265-1110, Pres.: Cindy Kay Skinner, Gen. Mgr.: Laurie Forsman, Prof. Mgr.: Dana Pelitier.
Branch(es): PO Box 23284, Nashville, TN, 37202.
Platinum Gold Music, (ASCAP) 9200 Sunset Blvd., Suite 1220, Los Angeles, CA, 90069, (213) 275-7329, Partners: Steve Cohen, David Cook.
Playground Music, (BMI) PO Box 133, Ojai, CA, 93023, Pres.: Jim Pewter.
Playnote Music Publishing, PO Box 219, Radio City Station, New York, NY, 10101, (212) 695-6995, Pres.: Lawrence Lucie.
Pleasant View, (ASCAP) (See Eddie Crook Co.).
Plurb on Music, Inc., (See Fourth Floor Music, Inc.).
Plymouth Music Co., Inc., (ASCAP) 170 NE 33rd St., Ft. Lauderdale, FL, 33334, (305) 563-1844, Gen. Mgr.: Bernard Fisher.
Poca River Music Pub. Co., (BMI) PO Box 667, Fairmont, WV, 26554, (304) 363-3107, Pres.: Kenneth Davidson.
Poco Loco Music Co., (BMI) (See Faro Music Publishing).
Polica Towne, (BMI) 211 Post Ave., Westbury, NY, 11590, (516) 334-6228, Pres.: Teresa Zapolska.
Polidori Music Publishing Co., (BMI) (See Vandor Motion Pictures, Phonorecords & Music Publishing Group).
Polka Towne, (BMI) 211 Post Ave., Westbury, NY, 11590, (516) 334-6228, Pres.: Teresa Zapolsica.
Pollyann Music, (ASCAP) (See Pollybyrd Publications Ltd.).
Pollybyrd Publications Ltd., (ASCAP/BMI) 4210 Lankershim Blvd., Universal City, CA, 91602, (818) 509-8877, Telex: 4976577 PPLUSA, Fax: (818) 508-8678, Pres.: Jaeson James Jarrett, Gen. Mgr.: Santiono R. Scotti, Prof. Mgr.: Andrew A. Lemons.
Pollyday Publishing Co., (BMI) (See Su-Ma Publishing Co.).
Polo Grounds Music, (BMI) (See David Rubinson Publishing).
Polygram Int'l Music Publishing Ltd., (PRS) (See Polygram Music Publishing, Inc.).
PolyGram Music Publishing, Inc., 810 Seventh Ave., New York, NY, 10019, (212) 333-8300, Telex: 620985, Fax: (212) 333-8249, Sr. Vice Pres.: Ted Green.
Branch(es): 901 18th Ave South, Nashville, TN, 37212, (615) 320-0180, Prof. Mgr.: Buddy Cannon; 3800 W. Alameda Ave., Suite 1500, Burbank, CA, 91505 (818) 848-7530, Telex: 910-490-2149, Creative Mgr., West Coast: Loraine Rebidas.
Polygram Songs, Inc., (ASCAP) (See Polygram Music Publishing, Inc.).
Polygram Tunes, Inc., (SESAC) (See Polygram Music Publishing, Inc.).
Pomona Music Corp., (BMI) (See Shapiro, Bernstein & Co.,Inc.).
Ponderosa Music Co., Inc., (BMI) (See Shapiro, Bernstein & Co., Inc.).
Pop Record Research, 17 Piping Rock Dr., Osining, NY, 10562, (914) 762-8499, Dir.: Gary Theroux.
Pop Talk Music, (ASCAP) PO Box 566, Andrews Street Rd., Massena, NY, 13662, (315) 769-2448.
Pops, (BMI), c/o Jacobson & Colfin, 150 Fifth Ave., New York, NY, 10011, (212) 691-5630, Telex: 116000 JLAW, Pres.: D. A. Thomas, Gen. Mgr.: Walter Morris, Prof. Mgr.: J. Williams, C. Oliver.
Pops Music, (ASCAP) (See Picks & Strings Music).
Popular Music Co., (ASCAP) PO Box 1221, Hollywood, FL, 33022, Pres.: Morton Browne, Gen. Mgr.: Addy Browne.
Porchester Music, 5505 Melrose Ave., Los Angeles, CA, 90038, (213) 464-4757, Pres.: Richard Perry, Prof. Mgr.: Brad Rosenberg.
Positif Press, (See The Organ Literature Foundation).
Powdermill Publishers, (BMI) 1111 16th Ave., South, Nashville, TN, 37212, (615) 327-2928, Pres.: Ray Pillow, Gen. Mgr.: Ray Pillow, Prof. Mgr.: Ray Pillow.
Power Play Music, (BMI) PO Box 550, Nashville, TN, 37207, (615) 889-8001, Pres.: Moe Lytle.
Powerforce Music, (BMI) (See Espy Music Group).
Praestant Press, (See The Organ Literature Foundation).
Praise, (ASCAP) (See Lift Him Up Music).
Prentice Music, (ASCAP) (See Re Clyde Otis Music Group).
Prescription Co., (BMI) 70 Murray Ave., Port Washington, NY, 11050, (516) 767-1929, Pres.: David F. Gasman, Gen. Mgr.: Paul Jonath, Prof. Mgr.: Ken Kanzler.
President Music Corp., (ASCAP) 705 Middleneck Rd., Great Neck, NY, 11023, (516) 466-8230, Pres.: Joseph E. Zerga.
Theodore Presser Co., (ASCAP) One Presser Pl., Bryn Mawr, PA, 19010, (215) 525-3636, Fax: (215) 527-7841, Pres.: Arnold Broido, Vice Pres./Sales: George D. Hotten.
Prestige Music, (BMI) (See Jondora Music).
Presto Music Co., (BMI) (See Blue River Music, Inc.).
Pretty Girl Music Co., (BMI) PO Box 11547, East Station, Memphis, TN, 38111, Gen. Mgr.: Jason S. Wooten. Prof. Mgr.: Style Wooten.
Jimmy Price Music Pub., (BMI) 1662 Wyatt Parkway, Lexington, KY, 40505, (606) 254-7474, Pres.: James T. Price, Gen. Mgr.: Rose Powers, Prof. Mgr.: Darrel Burton.
Paul Price Pub., (ASCAP) (See Music for Percussion, Inc.).
Prima-Donna Music Co., (BMI) (See Al Gallico Music Corp.).
Prince/SF Publications, (ASCAP) 1135 Francisco St., San Francisco, CA, 94109, (415) 775-9627, Pres.: Ken Malucelli.
Princess Music Pub. Corp., (ASCAP) (See H/B Woman & Co.).
Print Music Co., Inc., (ASCAP) 10 Swirl Ln., Levittown, NY, 11756, (516) 796-3698, Pres.: N. Schnapf, Gen. Mgr.: J. Samuels.
Pritchett Publications, (BMI) 38603, Palmdale, CA, 93550, (805) 947-4657, Pres.: LeRoy Pritchett, Gen. Mgr.: LeRoy Pritchett, Prof. Mgr.: Charles Vickers.
Branch(es): 171 Pine Haven, Daytona Beach, FL, 32014.
Prize Music, Inc., (ASCAP) (See Shelby Singleton Music, Inc.).
Process Music Publications, (See Country Star Music).
Prodemus/Ecomus (Colombia), (SAYCO) (See Unimusica, Inc./Musica Unica Pub.).
Prodigal Son Music, (BMI) (See Mary Williams Music Clearance Corp.).
Promiseland Music, (SESAC) (See Word, Inc.).
Promuse, Inc., (BMI) 740 Broadway, 7th Floor, New York, NY, 10003, (212) 529-2600, Telex: 3766654, Fax: (212) 420-8216, Pres.: Cory Robbins.
Pronto Music, (BMI) (See Cotillion Music, Inc.).
Properous Music, (ASCAP) (See Angelsong Pub.).
Prophecy Publishing, Inc., (ASCAP) PO Box 4945, Austin, TX, 78765, (512) 452-9412, Pres.: Tom White.
Prophet Music, Inc., (ASCAP) (See The Bicycle Music Co.).
Protone Music, (ASCAP) (See Welton Music).
Protoons, Inc., (ASCAP) 740 Broadway, 7th Floor, New York, NY, 10003, (212) 529-2600, Telex: 3766654, Fax: (212) 420-8216.
PsalmSinger Music, (BMI) (See Lillenas Publishing Co.).
Pseudo Songs, (BMI) (See Richard Kaye Publications).
Pubco, (BMI) 119 Cuthbert St., Phildelphia, PA, 19106, (215) 629-0030, Telex: 4948197 MANN PHA, Fax: (215) 629-0034, Pres.: Arthur Mann, Gen. Mgr.: Paul A. Dickman.
Pubit Music, (BMI) (See Publicare Music).
Publicare Music Ltd., (ASCAP) 9717 Jensen Dr., Houston, TX, 77093, (713) 695-3648, Pres.: Jim D. Johnson, Gen. Mgr.: A. V. Mittelstedt.
Adam Puertas Music, (ASCAP) (See W & K Publisher).
Pulse Plus Music, (BMI) (See Nolen/Reeves Music, Inc.).
Pure Passion Ltd., PO Box 8, Bradford, MA, 01832, (617) 685-1648, Contacts: Robert & Carolyn Pagliuso.
Pure Praire League Music, (ASCAP) (See Kentucky Wonder Music).
Purple Haze Music, (BMI) PO Box 1243, Beckley, WV, 25802, (304) 252-4836, Pres.: Richard L. Petry, Prof. Mgr.: Carol Lee.
Pushcart Music, (BMI) (See So-Jan Publishing).
Put-it-Out Music, PO Box 1045, Long Island, NY, 11101, (718) 786-7951, Pres.: I. Lemesis.

Q

Q L Records, Inc., 314 Romano Ave., Coral Gables, FL, 33134, (305) 446-2477.
QVQ Music, (ASCAP) (See Percepticon, Inc.).
QMark Music, (BMI) 27 E. Philadelphia St., York, PA, 17401, (717) 843-5078, Pres.: Lewis Quinn, Prof. Mgr.: Mark Barkan.
Branch(es): 150 West 55th St., New York, NY, 10019.
Quark, Inc., 210 East 58th St., New York, NY, 10022, (212) 355-6013, Telex: 238-794 EMRE, Pres.: Curtis Urbina, Gen. Mgr.: Mara Freedman, Prof. Mgr.: Fuschia Freedurb.
Quarkette Music, (BMI) (See Quark, Inc.).
Questco Music, (BMI) (See Pollybyrd Publications Ltd.).
Quinones Music Co., (BMI) 1344 Waldrum, St. Louis, MO, 63130, (314) 863-3605, Pres.: Eddie Johnson, Gen. Mgr.: William Johnson, Prof. Mgr.: Ora Lorings.
Quinto Productions, (ASCAP) PO Box 2388, Toluca Lake, CA, 91602, (818) 985-8284, Pres.: Quint Benedetti.
Qwest Music, (ASCAP/BMI) 3300 Warner Blvd., Burbank, CA, 91510, (818) 953-3472.

R

R.D. Row Music Co., (ASCAP) (See Carl Fischer, Inc.).
REJ Music, (BMI) (See Rob-Lee Music).
RH Prodn., Inc., (ASCAP) 19634 W. Seven Mile Rd., Detroit, MI, 48219, (313) 533-7880, Pres.: Kathy A. Hills, Gen. Mgr.: Tracey E. Taylor.
R.L. August Music Co., (ASCAP) (See Saja Music Co.).
RMS Triad Pub., (ASCAP) 6267 Potomac Cir., West Bloomfield, MI, 48322, (313) 661-5167, Gen. Mgr.: Bob Szajner, Prof. Mgr.: Laura Holiday.
R. R. Music, (ASCAP) 521 Fifth Ave., New York, NY, 10175, (212) 757-3638, Pres.: Rena L. Feeney, Gen. Mgr.: Derek W. Feeney, Prof. Mgr.: Ryan M. Feeney.
RSO Music Publishing, 1775 Broadway, New York, NY, 10019, (212) 975 0700, Prof. Mgr.: James Dayley.
Ra-Jo Int'l Records, (See W & K Publisher).
Racerex Music, (ASCAP) (See Avatar Publishing Group).
Raidant Music, (See Gospel Publishing House).
Radio Thunder Music, (ASCAP) (See Darksilver Music Ltd.).

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Radmus Publishing, Inc., (ASCAP) (See Ivan Mogull Music Corp.).
Ragland Pub., (BMI) PO Box 43659, Las Vegas, NV, 89116, (702) 794-4588, Pres.: Lou Ragland, Gen. Mgr.: Darnel Ragland.
Rah! Rah! Pub., (BMI) (See McJames Music).
Rainbow Planet Songs, 5110 Cromwell Dr., Gig Harbor, WA, 98335, (206) 265-3758, Pres.: Jim Valley, Gen. Mgr.: Judy Valley.
Raintree Music, (ASCAP) (See Budd Music Corp.).
Ramapo Music, (BMI) (See MMO Music Group).
Ramify Music, (ASCAP) (See Jonco Music).
Ram's Horn Music, (ASCAP) (See Special Rider Music).
Ranchette Music, (BMI) 11311 Audelia Rd. #283, Dallas, TX, 75243, (214) 348-4151, Pres.: Dick Michaels.
H & G Randall, Inc., (ASCAP) 29 Elaine Rd., Milford, CT, 06460, (203) 878-7383, Pres.: Gerald R. Randall, Gen. Mgr.: Cathy & Gerald B. Randall, Prof. Mgr.: Howard Randall.
Random House, 201 East 50th St., New York, NY, 10022, (212) 751-2600.
Random Music, (BMI) (See Alan Hartwell Music).
Fred Raphael Music, Inc., (ASCAP) 319 Via Don Benito, Cathedral City, CA, 92234, (619) 328-0170, Pres.: Hermione Greene.
Raquel's Songs, Inc., (BMI) (See MSB Records, Ltd.).
Rare Blue Music, (ASCAP) (See Chrysalis Music Group, Inc.).
Rashone Music, (BMI) Rt. 3, Box 57, Troy, AL, 36081, (205) 566-7932, Pres.: Eddie Toney, Gen. Mgr.: Willie Crawley.
Raven Music, (BMI) 6123 139th Pl. S.W., Edmonds, WA, 98020, (206) 745-8662, Pres.: Ron Ellis, Permissions Dept.: Nancy Ellis.
Raven Song Music, (ASCAP) (See Michael H. Goldsen, Inc.).
Ravenswood Music, (BMI) (See Rondel Music).
Ray-Dee Music, (SESAC) (See Glad Music Co.).
Ray Mack Music, (ASCAP) (See Nautical Music Co.).
Ray of Hope Publishing, (BMI) 209 Trade Wind Ln., Plymouth, MA, 02360, (508) 759-3256, Pres.: Fred Kussman, Gen. Mgr.: Robin Chiasson, Prof. Mgr.: Ray Fournier.
Ray-Wright, (BMI) PO Box 2303, Memphis, TN, 38101, (901) 527-4961, Pres.: Willie H. Bean.
Raybird Music, (BMI) 457 West 57th St., Suite 303, New York, NY, 10019, (212) 245-2299, Pres.: Ray Passman, Gen. Mgr.: Teddy Charles.
Raysway Music, (ASCAP) (See Rex Zario Music).
Razmusyk Publishing, PO Box 3381, Teaneck, NJ, 07666, (201) 837-5550.
Ready To Rock Music, (BMI) PO Box 46396, Hollywood, CA, 90046, (213) 656-8845, Pres.: P. J. Birosik, Gen. Mgr.: Larry Napieralski.
Real Country Publishing, (BMI) (See Country Reel Ents.-dba Earl Miles Publishing).
Real Zeal, (ASCAP) (See Number 9 Musical Ents., Inc.).
Rear Window Music, (ASCAP) (See Solid Smoke Songs).
Record, Video and Film Music, (ASCAP) (See Brian Ross Music).
Recordo Music Publishers, (BMI) (See Leon Rene Publications).
Red Admiral, (BMI) (See Chrysalis Music Group, Inc.).
Red Barn Pub. Co., (BMI) Rt. 78, Exit 7, Strausstown, PA, 19559, (215) 488-1782, Pres.: Patrick Sickafus, Gen. Mgr.: Mark Rake.
Red Diaper Music, (BMI) (See Alkatraz Corner Music).
Red Hook Music, (ASCAP) (See Music Sales Corp.).
Red Label Music Publishing, Inc., 980 N. Michigan Ave., Chicago, IL, 60611, (312) 337-8190, Pres.: Richard E. Meyer, Nat'l Sales/Promo. Dir.: Chris Stimson.
Red Network Music, Inc., (See BMG Music Publishing Group).
Red Pajamas Music, (ASCAP) (See Big Ears Music Inc.).
Red River Songs, Inc., (BMI) (See Johnny Bond Publications).
Red Rock Music Co., (BMI) PO Box 57701, New Orleans, LA, 70113, (504) 246-9269, Gen. Mgr./Prof. Mgr.: James C. Scott, Jr.
Red Shark Music, (BMI) 179 Aquetong Rd., New Hope, PA, 18938, (215) 862-5149, Pres.: Beryl Handler.
Red Writer Music, Inc., (See Red Label Music Publishing, Inc.).
Jack Redick Music, Rt. 1, Box 85, Georgetown, SC, 29440, (803) 546-7139, Pres.: Jack Redick.
Reel House Publishing, (ASCAP) 1820 Beechwood Ave., Nashville, TN, 37212, (615) 269-9678, Pres.: David J. Joeclyn, Gen. Mgr.: Elvie Foster, Prof. Mgr.: Chris Henry, Prof. Mgr.: Mitch Smith.
Jim Reeves Ents., Inc., Drawer 1, 200 Madison St., Nashville, TN, 37215, (615) 868-1150.
Regal Music Publications, (ASCAP) (See Perfection Music Publications).
Regent Music Corp., (BMI) (See The Goodman Group).
Reggatta Music, Ltd., (BMI) (See Illegal Songs, Inc.).
Relix Publishing, PO Box 92, Brooklyn, NY, 11229, (718) 258-0009, Fax: (718) 692-4345, Pres.: L.D. Kippel, Gen. Mgr.: Toni A. Brown.
Rememberance Music, (ASCAP) (See Tiki Ents., Inc.).
Remidi Music, (ASCAP) (See Tannen Music, Inc.).
Ren-Maur Music Corp., (BMI) 521 Fifth Ave., New York, NY, 10175, (212) 757-3638, Pres.: Rena L. Feeney, Gen. Mgr.: Maureen Feeney, Prof. Mgr.: Billy Nichols.
Leon Rene Publications, (ASCAP) 2124 West 24th St., Los Angeles, CA, 90018, (213) 737-5125, Pres.: Irma Rene, Gen. Mgr.: Rafael Rene, Prof. Mgr.: Tony Jones.
Republic Music Corp., (BMI) (See World Music, Inc.).
Requested Songs, (ASCAP) (See Song Source, Inc.).
Respect Music Co., (BMI) PO Box 35449, Los Angeles, CA, 90035, (213) 281-8599, Pres.: Miles Grayson, Gen. Mgr.: Tracy Moore.
Ress Music, (ASCAP) (See Abadaba Music).
Rest-A-While Music Co., (ASCAP) (See Country Music Group).
Gary Revel Music, (ASCAP) (See Jongleur Music).
Revelation Music Publishing Corp., (ASCAP) (See Tommy Valando Publishing Group, Inc.).
Revolver Publishing, (See Video-Dideo Publishing).
Revolving Music, (See Crazy Cajun/Grand Prize Music).
Rexzario Publishing, (See Zeabrezze Publishing).
The Rhees Co., 900 Division St., Nashville, TN, 37203, (615) 255-5455.
Rhinelander Music, Inc., (BMI) (See Marsaint Music, Inc.).
Rhythms Prodns., PO Box 34485, Los Angeles, CA, 90034, (213) 836-4678, Pres.: Ruth S. White, Gen. Mgr.: Marjory W. Gandelman.
Ric Rac Music, div. of Ric Rac, Inc., (ASCAP) PO Box 712, Nashville, IN, 47448, (812) 837-9569, Pres.: R. L. Hanson.
Fred Rice Prodns., Inc. DBA/Yo-Yo Music, (BMI) PO Box 643, La Quinta, CA, 92253, (619) 564-4823, Pres.: Fred Rice, Gen. Mgr.: Robert Rice.
Rick Hall Music, Inc., (ASCAP) (See Fame Publishing Co., Inc.).
G. Ricordi & Co., (BMI) (See Boosey & Hawkes, Inc.).
Ridge Music Corp., (BMI) (See Tannen Music Inc.).
Ridge Runner Publishing, PO Box 12937, Fort Worth, TX, 76116, (817) 731-7375, Owner: Slim Richey.
Rightsong Music, Inc., (BMI) (See Warner/Chappell Music, Inc.).
Rillonia Music Corp., (ASCAP) (See Lorimar Music Publishing, Inc.).
Rilting Music, Inc., (ASCAP) (See Tommy Valando Publishing Group, Inc.).
Rio Hard Luck Music, (BMI) PO Box 1791, Independence, MO, 64055, (816) 229-7780, Pres.: Dave Freeman, Gen. Mgr.: Walt Hummel, Prof. Mgr.: Duke Capps.
Rique Int'l Co., (See Fuente Music Co.).
Tex Ritter Music Publishing, (ASCAP) 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141 CRTM, Pres.: Dorothy Ritter, Gen. Mgr.: Michael H. Goldsen.
Roadmaster Music Corp., (BMI) (See Al Gallico Music Corp.).
Rob-Lee Music, (BMI) PO Box 32101, Fridley, MN, 55432, Pres.: Rob Russen, Gen. Mgr.: Lynn Schuett.
Robadon, (BMI) PO Box 2162, Sheffield Lake, OH, 44054, (216) 933-2059, Pres.: Robert Sellers, Prof. Mgr.: Bob Jeffries.
Robbins Catalog, Inc., (ASCAP) (See SBK Songs).
Robin Hood Music Co., (BMI) 5531 Tuxedo Terrace, Hollywood, CA, 90068, (213) 465-9758, Pres.: John Marascalco, Gen. Mgr.: Bill Taylor.
John Robinson Music Publishing, (BMI) 6461 Walt St., Westminster, CA, 92683, (714) 893-3637, Pres.: John E. Robinson, Gen. Mgr.: John E. Robinson, Prof. Mgr.: John E. Robinson.
Rocage Music, (ASCAP) PO Box 1301, Doylestown, PA, 18901, (215) 345-8863, Pres.: Lou de Lise, Gen. Mgr.: Elena Marino.
Rock Garden Music, (BMI) 26442 Sand Canyon Rd., Canyon Country, CA, 91351, (805) 251-2599, Pres.: Bob Stone, Gen. Mgr.: Bob Stone.
Rock Island Music, (BMI) (See Rob-Lee Music).
Rock Rose Music, (BMI) 2 Lincoln Sq., 24E, New York City, NY, 10023, (212) 362-1689, Pres.: Robert Silverstein.
Rock'n Roland Music, (ASCAP) (See Joel S. Turtle).
Rockadillo (Finland), (TEOSTO) (See Rock Rose Music).
Rockefella Songs, (ASCAP) (See Bonaire Songs).
Rocket Music, (CAPAC) (See Bonaire Songs).
Rockin Rhythmn Publishing, 1254 Lamar Ave., Memphis, TN, 38104, (901) 725-5387, Pres.: Don Von Maurer.
Rockin Robert, 41-38 Little Neck Parkway, Little Neck, NY, 11363, (516 593-3472, Pres.: Robert D. Berg, Gen. Mgr.: Mark T. Smith, Prof. Mgr.: Tom Berg.
Rockingham Music, Inc., (BMI) (See Crystal Music Publishers, Inc.).
Rockland Music, (BMI) PO Box 615, 117 W. Rockland Rd., Libertyville, IL, 60048, (312) 362-4060, Pres.: Perry Johnson, Gen. Mgr.: Rick Johnson, Prof. Mgr.: Perry Johnson.
Rockmasters Int'l Network, (BMI) 317 Granby St., Norfolk, VA, 23510, (804) 623-5565, Telex: 908248, Fax: (804) 623-5565, Pres.: Franie J. Guida, Gen. Mgr.: Joseph F. Guida, Prof. Mgr.: Frank J. Guida.
Rockmore Music, (BMI) 1733 Carmona Ave., Los Angeles, CA, 90019, (213) 933-6521, Pres.: Willie H. Rocquemore, Gen. Mgr.: Perry Rocquermore, Prof. Mgr.: Willie H. Rocquemore.
Rocky Bell Music, (BMI) (See White Cat Music).
Rodeheaver Co., (ASCAP) (See Word, Inc.).
Rodsongs, (ASCAP) (See Almo Music Corp.).
Rogelle Music, (BMI) (See 3 Seas Music).
Roger Music, Inc., (ASCAP) 17752 Skypark Blvd., Irvine, CA, 92714, (714) 250-1388, Pres.: Joseph S. Shribman.
Rogerman Music, 3600 W. Roosevelt Rd., Chicago, IL, 60624, (312) 638-3350.
Rohm Music, (BMI) (See Percepticon, Inc.).
Roliram Music, (BMI) (See Lorimar Telepictures).
Rollin Rock, (See Ralph Seltzer Music).
Romona Music, (ASCAP) (See Vado Music Co.).
Ron Doc Publishing, (ASCAP) (See Doc Ron Publishing).
Ron "Mister Wonderful" Music, (BMI) 1730 Kennedy Rd., Louisville, KY, 40216, (502) 774-4118, Pres.: Ronald C. Lewis.
Ronarte Pub., (ASCAP) (See Sound Column Companies).
Ronatole Music Publishing Co., Inc., (BMI) 2114 New Orleans St., New Orleans, LA, 70119, (504) 944-6075, (504) 283-8459, Pres.: Ronald Jones, Gen. Mgr.: Marylin Jones, Prof. Mgr.: Joe Jones, Sr.
Rondel Music, (BMI) PO Box 827, Boulder Creek, CA, 95006, (408) 338-2184, Pres.: Jimmy Joe Lee.
Rondor Music Int'l, (See Almo Music Corp.).
Rontom Music Co., (ASCAP) PO Box 150394, 602 W. Iris Dr., Nashville, TN, 37215, (615) 298-3824, Pres.: Tom Walls.
Room Full of Music, (BMI) (See Manna Music, Inc.).
Room Seven Music, (BMI) 6253 Hollywood Blvd., Suite 1100, Los Angeles, CA, 90028, (213) 469-1095, Pres./Gen. Mgr.: Walter E. Hurst.
Room-Toons, PO Box 49, Bradford, RI, 02808, (401) 941-6649, Pres.: Bob Bell.
Rooster Music, (BMI) 314 Fairview North, Suite 115, Seattle, WA, 98109, (206) 527-9258, Pres.: Walt Wagner.
Roots Music, (BMI) PO Box 111, Sea Bright, NJ, 07760, Pres.: Robert Bowden, Gen. Mgr.: Gloria Bowden, Prof. Mgr.: Robert Bowden.
Roperry Music, (BMI) 645 Madison Ave., New York, NY, 10022, (212) 836-4437, Telex: 236 139 EXEC UR, Gen. Mgr.: Jane Lowy.
Ropiak Bro's., 44-27 Purves St., Long Island City, NY, 11101, (718) 937-4038, Telex: 329365ARMC, Pres.: E. Ropiak, Gen. Mgr.: D. Ropiak.
Rose Hill Group, (ASCAP) 1326 Midland Ave., Syracuse, NY, 13205, (315) 475-2936, Pres.: Z. Taft, Gen. Mgr./Prof. Mgr.: Vincent Taft.
Rose Tree Music, (ASCAP) (See Mighty Three Music).
Rosebud Publishing Co. Inc., (BMI) Rt. 5, Box 1635, Henderson, TX, 75652, (214) 889-2724, Pres./Gen. Mgr.: Frank C. St. Clair.
Rosey Red Music, (BMI) 818 18th Ave. South, Nashville, TN, 37203, (615) 327-1700, Pres.: Jack McFadden, Gen. Mgr.: Carson Chamberlain, Prof. Mgr.: Jo McFadden.
Brian Ross Music, (BMI) 3884 Franklin Ave., Los Angeles, CA, 90027, (213) 662-3121, Cable: AMERITRADE, Pres.: Brian Ross, Gen. Mgr.: Ian Anthony Ross, Prof. Mgr.: DiDi Anthony.
Clarence Ross Pub., (BMI) (See Candace Pub.).
Ian Anthony Ross Music, (BMI) (See Brian Ross Music).
John Ross Music, Inc., 3237 Towne Village Rd., Nashville, TN, 37013, (615) 367-1067, Contacts: P. Peterson, D. Ludiwich.
Rossi Cosse Music, (See Ark of the Covenant).
Rosuki Music, (BMI) (See Bridgeport Music, Inc.).
Round Sound Music, (BMI) PO Box 6572, Dothan, AL, 36302, (205) 793-1329, Pres.: Jerry Wise, Gen. Mgr.: Steve Clayton.
Rounder Music, (ASCAP) (See Happy Valley Music Ltd.).
James Rounds Music, (ASCAP) PO Box 1226, Bristol, PA, 19007, (215) 788-5035, Pres.: James Rounds, Gen. Mgr.: Whitney Mehalic, Prof. Mgr.: Rick Rosen.
Royal Flair Music, (BMI) PO Box 438, Walnut, IA, 51577, (712) 366-1136, Pres.: Bob Everhart.
Royal K Music, (ASCAP) 211 Beaufort Ave., Livingston, NJ, 07039, (201) 533-0448, Pres.: Marc Katz, Prof. Mgr.: Marc Katz.
Royal-T Music, 3442 Nies, Forth Worth, TX, 76111, (817) 834-3879, Pres.: James Michael Taylor, Chief Eng.: P. H. Mitchell.
Roznique Music, Inc., (BMI) (See Continental Communications Corp.).
Rubank, Inc., (ASCAP) 16215 NW 15th Ave., Miami, FL, 33169, (305) 625-5323, Pres.: Edward H. Wolske, Gen. Mgr.: Michael E. Wolske.
Rubber Brothers Publishing, (BMI) (See Video-Dideo Publishing).
Rubber Frog Publishing, 6106 N. Kenmore, Chicago, IL, 60660, (312) 262-8500, Pres.: Ken Noradiane.
Rubes Pub., (See Alfred Publishing Co., Inc.).
David Rubinson Publishing, PO Box 411197, San Francisco, CA, 94141, (415) 777-1733, Telex: 340116, E-Mail: IMC 010, Fax: (415) 931-5002, Pres.: David Rubinson, Prof. Mgr.: Kathy Horton.
Randall Rumage Music, (BMI) 906 N. Doheny Dr., Suite 302, Los Angeles, CA, 90069, (213) 271-9752, Cable: 4720814, Fax: (213) 205-0548, Pres.: Randall Rumage.
Rumpelstiltsongs, (BMI) (See Wood'n Music, Inc.).
Rushwin Publishing, (BMI) PO Box 1150, Buna, TX, 77612, (409) 423-2521, Gen. Mgr./Prof. Mgr.: James Gibson.
Rust Ents., Inc., (BMI) (See Continental Communications Corp.).
Rustron Music Publishers, (BMI) 3604 S.W. 13th Ct., Suite #2, Fort Lauderdale, FL, 33312, (305) 791-5050, Pres.: Rusty Gordon, Gen. Mgr.: Ron Curuso, Prof. Mgr.: Ron Caruso, Rusty Gordon.
Branch(es): 33 Whittier, Hartsdale, NY.
Ruxpin Muisic, Inc, (BMI) (See Lorimar Music Publishing, Inc.).
Ryan's Songs, (ASCAP) 8335 Sunset Blvd., Los Angeles,

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CA, 90069, (213) 656-0970, Telex: (51C) 6004549, Pres.: Suzanne Hayden.
Rye Boy Music, (ASCAP) (See Joel S. Turtle).
Rytvoc, Inc., (ASCAP) (See Cherio Corp.).

S

SBK Affiliated Catalog, Inc., (BMI) (See SBK Songs).
SBK April Music, Inc., Inc., (ASCAP) (See SBK Songs).
SBK Blackwood Music, Inc., Inc., (BMI) (See SBK Songs).
SBK Feist Catalog, Inc., (ASCAP) (See SBK Songs).
SBK Hastings Catalog, Inc., (BMI) (See SBK Songs).
SBK Miller Catalog, Inc., (ASCAP) (See SBK Songs).
SBK Robbins Catalog, Inc., (ASCAP) (See SBK Songs).

SBK Songs

1290 Avenue of the Americas, 42nd Floor, New York, NY, 10104, (212) 492-1200, Fax: (212) 245-4115, Telex: 175604. Chrmn.: Stephen Swid; Vice Chrmn.: Martin Bandier; Pres.: Charles Koppelman; Vice Pres., East Coast Opns.: Deirdre O'Hara; Vice Pres. Business Affairs, Sr. Attorney: Harold Rosenblum.
Branch(es): 8800 Sunset Blvd., 4th Floor, Los Angeles, CA, 90069, (213) 652-8078, Vice Pres., West Coast Creative Opns.: Pat Lucas; 35 Music Square East, Nashville, TN, 37203, (615) 742-8081, Vice Pres., Nashville Opns.: Jimmy Gilmer.

SBK Songs Int'l, 1290 Avenue of the Americas, New York, NY, 10104, (212) 492-1200, Vice Pres., Creative Opns.: Nancy Brennan.
SLH Music Publishers, (ASCAP) 180 Wallace Rd., V-17, Nashville, TN, 37211, (615) 384-4474, Pres./Prof. Mgr.: Scott L. Horrell.
SPLASH Enterprises Publishing, (BMI) 2097 Rushmore Rd., Memphis, TN, 38116, (901) 398-9523, Pres.: Marcel Holman, Gen. Mgr.: Rosalind Holman.
Branch(es): 2097 Rushmore Rd., Memphis, TN, 38116.
SRF Pub., (ASCAP) (See Int'l Atlanta Music).
S.T.D. Music, (ASCAP) 140 Lawrence St., Brooklyn, NY, 11201, (718) 625-2838, Pres.: Steve Standard, Gen. Mgr.: Sharon Taylor.
STM Music, (BMI) 1650 Broadway, Suite 100, New York, NY, 10019, (212) 541-7640, Telex: 28790 NYK, Pres.: Eddie O' Loughlin, Gen. Mgr.: Jenniene Leclercq.
SWS Music, (ASCAP) (See American Pacific Broadcast Co.).
S & J Music Pub. Corp., (ASCAP) (See Continental Communications Corp.).
S & M 84, (ASCAP) (See Mia Mind Music).
S & R Music, (ASCAP) 71906 Highway 111, Rancho Mirage, CA, 92270, (619) 346-0075, Pres.: Scott B. Seely, Gen. Mgr.: Dolores L. Seely.
S.M.G. Music Pub. Co., (CAPAC/ASC) PO Box 1449, New York, NY, 10009, (718) 826-3088, Pres.: Stephen M. Groves.
STM Music, Inc., (BMI) (See H/B Webman & Co.).
Sabal Music, (ASCAP) (See PolyGram Music Publishing, Inc.).
Sabertooth Music, (BMI) (See Scotti Bros. Music Publishing).
Sabteca Music Co., (ASCAP) PO Box 10286, Oakland, CA, 94610, (415) 465-2805, Pres.: Bernard Duane Herring, Gen. Mgr.: Duane Herring.
Branch(es): box 10286, Oakland, CA, 94610.
Sacret Concert Publications, (SESAC) PO Box 757, San Carlos, CA, 94070, Pres.: Jim Conklin.
Sacred Songs, (ASCAP) (See Word, Inc.).
Safe Return Music, (BMI) PO Box 7032, Marietta, GA, 30065, (404) 436-8631, Pres.: Jeff Higgins.
Sagamore Hill Music Inc., (BMI) (See Wavemaker Music Inc.).
Saheedron Music Publishing, Inc., (ASCAP) (See Peer-Talbot Music Group).
Saiko Music Co., (ASCAP) (See Hal Bernard, Inc.).
St. Michael's Music Pub., (ASCAP) PO Box 1862, Hollywood, CA, 90028, (818) 896-5346, Pres.: James W. Smith Jr.
Saja Music Co., (BMI) 40 West 57th St., Suite 1510, New York, NY, 10019, (212) 586-3600, Telex: 1664OMAN, E-Mail: 357-1617, Fax: (212) 307-7027, Pres.: Herb Moelis, Gen. Mgr.: Jennifer Insogna, Prof. Mgr.: Laurence Moelis.
Salidified Songs, (BMI) (See Grajonca Music).
Salis Publishing, (ASCAP) (See Shirley's Music).
Salmo Music, 331 East 9th St., New York, NY, 10003, (212) 473-7833, Pres.: Santo Mollica.
Salt Creek Music, (ASCAP) (See Salt Works Inc.).
Salt Works Inc., (BMI/ASCAP) 21 Fleetwood Ave., Jackson, OH, 45640, (614) 286-3420, Pres.: R. J. Elliott.
Salvation Music, (BMI) PO Box 2783, Hollywood, CA, 90028, (213) 657-7311, Pres.: Wade Alexander, Prof. Mgr.: Alexander Drey.
Sam-Vox Music, Inc., (ASCAP) (See President Music Corp.).
Samfred Music, Inc., (BMI) (See Sam Fox Publishing Co., Inc.).
Sandbox Music, Inc., (See Gaucho Music).
Sandburn Music, (ASCAP) (See Mr. Mort Music, Inc.).
Sandfiddler Music, (ASCAP) (See Iffin Music).
Tracy Sands Music, (BMI) 2166 W. Broadway, Suite 119, Anaheim, CA, 92804, (714) 491-8546, Pres.: Tracy Sands, Gen. Mgr.: Robert Wahlsteen, Prof. Mgr.: Herb G. Wahlsteen.
Sangre Prodns., (ASCAP) 9844 Business Park Dr., Sacramento, CA, 95827, (916) 361-3652, Pres.: Mary Neely.
Sarah Music, (ASCAP) 1560 Broadway, New York, NY, 10036, Telex: 226000ETLXUR, Pres.: Mort Wax.
Sasha Songs Unlimited, (BMI) (See Grand Pasha Publishing).
Sashay Music, (ASCAP) (See Morris Music, Inc.).
Saturn Industries, (BMI) PO Box 615, 117 W. Rockland Rd., Libertyville, IL, 60048, (312) 362-4060.
Save It With A Song, Inc., (BMI) (See Joseph Nicoletti Music).
Sawandi Music, (BMI) (See Jobete Music Co., Inc.).
Sawgrass Music, (BMI) (See Polygram Music Publishing, Inc.).
Scarab Publishing Corp., (BMI) (See Famous Music Corp.).
Scarlet's Mate Music, (ASCAP) (See Song Source, Inc.).
Scarsdale Music Corp., (ASCAP) (See Shapiro, Bernstein & Co., Inc.).
Scates & Blanton, (BMI) (See Axbar Prodns.).
E. C. Schirmer Music Co., Inc., (ASCAP) 138 Ipswich St., Boston, MA, 02215, (617) 236-1935, Pres.: Robert Schuneman.
G. Schirmer, Inc., (ASCAP) 24 East 22nd St., New York, NY, 10010, (212) 254-2100, Telex: 428351, Fax: (212) 254-2083, Promo. Dir.: Susan Feder.
Schleifer Music, (ASCAP) (See Virginia Arts Publishing Co.).
Schmeroley Music, (BMI) 7560 Woodman Pl., #G3, Van Nuys, CA, 91405, (818) 994-4862, Pres.: Tom Willett.
A.P. Schmidt Co., (SESAC) (See Birch Tree Group Ltd.).
Schnorf Music, (BMI) (See Mary Williams Music Clearance Corp.).
B. Schott's Sonne, (ASCAP) (See Belmont Music Publishers).
Edward Schuberth & Co., (SESAC) (See Ashley Publications, Inc.).
Schwartz Music Co., Inc., (BMI) (See Continental Communications Corp.).
Score Prodns., (BMI) 1790 Century Blvd., Atlanta, GA, 30345, (404) 636-1211, Fax: (404) 634-7593, Pres.: Robert May.
Scorpgemi Music Pub. Co., (ASCAP) 888 Seventh Ave., Suite 401, New York, NY, 10019, (212) 265-4300, Pres.: Delon Johnson, Gen. Mgr.: R. Green.
Scorpio Rose Music, 124 West 24th St., Suite 3C, New York, NY, 10011, (212) 245-3440.
Scorpion Tales Music, (BMI) (See Aljoni Music Co.).
Gregg Scot Music, (BMI) 16 Dundee Rd., Stamford, CT, 06903, (203) 322-5770, Pres.: F. Weinberg, Gen. Mgr.: G. S. Weinberg, Prof. Mgr.: Fred West.
Scott's Residence Dist., (BMI) (See Tyscot, Inc.).
G. Scott Music Publishing Co., (ASCAP) (See JTL Publications).
Gregg Scott Music, (BMI) 16 Dundee Rd., Stamford, CT, 06903, (203) 322-5778, Pres.: Fred Weinberg, Gen. Mgr.: David Carey Uhman, Prof. Mgr.: Norman Rotholz.
Scotti Bros. Film Publishing, (BMI) (See Scott Bros. Music Publishing).
Scotti Bros. Music Publishing, 2114 Pico Blvd., Santa Monica, CA, 90405, (213) 450-3193, Telex: 910 343 6968, Fax: (213) 452-9053, Pres.: Johnny Musso, Gen. Mgr.: Mara Perez.
Scottone Music, (ASCAP) (See Scott Bros. Music Publishing).
Scramrock Music Co., (BMI) 139 E. Harding Rd., Springfield, OH, 45504, (513) 399-6708, Prof. Mgr.: Robert T. "Dusty" Jones.
Screen Gems-EMI Music, Inc., (ASCAP) 6920 Sunset Blvd., Los Angeles, CA, 90028, (213) 461-9141.
Scrutchings Music, (BMI) 429 Homestead St., Akron, OH, 44306, (216) 773-8529, (216) 724-6940, Pres./Gen. Mgr.: Walter E.L. Scrutchings.
Scully Music Co., (ASCAP) 5533 Sunset Blvd., Hollywood, CA, 90028, (213) 465-5050, Telex: 4995677, Pres.: Walter Kahn, Prof. Mgr.: Julie Carter.
Sea Cruise Music, (BMI) PO Box 1875, Gretna, LA, 70054, (504) 392-4615, Pres./Prof. Mgr.: Ken Keene, Gen. Mgr.: Frankie Ford.
Seaneen Music, (ASCAP) (See DeWhit Music).
 # Seas Music, (ASCAP) 450 Livingston St., Norwood, NJ, 07648, (201) 767-5551, Pres.: Robert Schwartz, Gen. Mgr.: Gene Schwartz, Prof. Mgr.: Ernie Maresca.
Second Serve, (BMI) (See Mick Lloyd Prodns., Inc.).
See No Evil Music, (ASCAP) (See Espy Music Group).
See This House Music, (ASCAP) (See The Sparrow Corp.).
Seidboard World Ents., (ASCAP) 75 Bleecker St., New York, NY, 10012, (212) 674-7018, Telex: 62237380-SEIDBOARD, Pres.: Mykel Board, Gen. Mgr.: Lori Montana.
Seixas Music, (BMI) PO Box 1732, Murry Hill Station, NY, 10156, (718) 528-1760, Pres.: Ron Seixas.
Ralph L. Seltzer, 1751 Draper Valley Rd., Selma, OR, 97538, (503) 597-2161, Cable: MUSICWORLD-SELMA, Pres.: Ralph L. Seltzer, Gen./Prof. Mgr.: Loretta Bragg.
Semenya Music, (BMI) (See Gopam Ents., Inc.).
Seneca Music, (See You Heard It—Hear!).
Senor Music, (ASCAP) (See Garrett Music Ents., Inc.).
September Music Corp., (ASCAP) 250 West 57th St., New York, NY, 10019, (212)581-1338, Pres./Gen. Mgr.: Stanley Mills.
Service Winner Music, PO Box 17115, Nashville, TN, 37217, (615) 255-2888, Pres.: Mick Lloyd.
Sete Music, (BMI) (See Folklore Music).
Seven of Us Music, (BMI) 127 Monroe Trail, Hopatcong, NJ, 07843, (201) 398-1489, Pres.: Michael F. Matushin, Sr.
17th Avenue Music, (ASCAP) (See Buckhorn Music).
Seventh Son Music, Inc., (ASCAP) (See Glen Campbell Music, Inc.).
Sextet Music Co., (BMI) (See Fred Ahlert Music Corp.).
Seyah Music, (BMI) (See Master Audio, Inc.).
Sforzando, (SACEM) (See Alpha Music Inc.).
Shade Tree Music, Inc., (BMI) 901 Lake Blvd., Redding, CA, 96003, (916) 241-9020.
ShadowLight Music, (ASCAP) PO Box 9725, Marina del Rey, CA, 90291, (213) 399-7449, Pres.: Ron Hart.
Shan Int'l Music Pub. Co., (See Bobby Farrell, Int'l Music Pub. Co.).
Shanachie Music, (ASCAP) (See Morning Music (USA), Inc.).
Shandy Gaff Music, (BMI) (See Tumac Music).
Cyril Shane Music, Inc., (ASCAP) 1724 Bowcliff Terrace, Westlake Village, CA, 91361, (805) 496-0115, Pres.: Cyril Shane.
Shapiro, Bernstein & Co., Inc., (ASCAP) 10 East 53rd St., 19th Floor, New York, NY, 10022, (212) 751-3395, Cable: BERNSTEIN, Telex: 387568, Fax: (212) 319-8769, Pres.: Richard M. Voltter, Prof. Mgr.: Michael Brettler, Exec. Vice Pres.: Leon Brettler.
Shayna, (BMI) (See Periscope Music Co.).
Larry Shayne Music, (ASCAP) (See Hanover Music Corp.).
Sheffield Music Corp., (BMI) (See Shapiro, Bernstein & Co., Inc.).
Shekere Publishing, (BMI) 4409 Douglas St. NE, Washington, DC, 20019, (202) 397-3572, Pres.: James Branch.
Shell Music Publishing, (BMI) (See Jimpire Music).
Shelview Publication Co., (BMI) 4148 S. King Dr., Chicago, IL, 60653, (312) 624-4811, Pres.: J. W. Shelton, Gen. Mgr.: Diana Echols, Prof. Mgr.: Richard Pope.
Shenandoah Music, (ASCAP) (See Terrace Entertainment).
Sheperd, Inc., (BMI) 2307 N. Washington, Scranton, PA, 18509, (717) 347-5573, Gen. Mgr.: Daniel McGlynn.
Shepherd's Fold Music, (BMI) (See Star Song, a div. of Jubilee Communications, Inc.).
Sheriton Music Pub. Co., (ASCAP) (See Blue River Music, Inc.).
Sherlyn Publishing Co., Inc., (BMI) (See ABZ Music Corp.).
Mark Sherrill Music, (BMI) (See Bull's Creek Music Group, Inc.).
Shih Shih Wu Ai Music, (BMI) 8120 Oakland Ave., South, Bloomington, MN, 55420, (612) 827-4125, Pres./Gen. Mgr.: Milo Fine.
Shirley's Music, (BMI) PO Box 15110, New Orleans, LA, 70175, (504) 822-7037, Pres.: Earl K. Johnson, Gen. Mgr.: Shirley Johnson, Vice Pres.: Jo Ann Robinson.
Shish-K-Bob, (BMI) (See KRPCO/Kiderian).
Shnavel Publishing, (BMI) (See ORB Music Co.).
Shofar Music, (ASCAP) (See Best Songs In The Universe).
Short Rose Music, (ASCAP) PO Box 120536, Nashville, TN, 37212, (615) 331-7400, Prof. Mgr.: Sunny Richards, Partners: R.S. Tutt/R.G. Boudon.
Shotgun Music, (BMI) 18 E. Sunrise Hwy., Freeport, NY, 11520, (516) 546-8008, Contact: Bill Seabrook.
Show Place, Inc., PO Box 2183, Brentwood, TN, 37027, (615) 373-0986, (615) 321-9090, Pres.: Norma Jean Taylor.
Shownote Music Co., (See Showpiece Prodns.).
Showoff Pub. Co., (See Showpiece Prodns.).
Showpiece Prodns., (BMI) PO Box 813 Main Station, Yonkers, NY, 10702, (914) 965-0801, Pres.: Robert B. Schoen.
Sign of the Ram Music, (ASCAP) (See Delev Music Co.).
Silicon Music, (BMI) 222 Tulane St., Garland, TX, 75043, Gen. Mgr.: Steve Summers, Owners: Dea Summers/Gene Summers.
Silkwood Music, (ASCAP) PO Box 33, Nashville, TN, 37202, (615) 269-6600, Fax: (615) 329-1689, Pres.: Marc Shaffer, Prof. Mgr.: Kenny Earl.
Silly Love Songs, (BMI) PO Box 65, Bella Vista, CA, 96008, (916) 549-4178, Pres.: Ruben Lopez, Jr.
Silver Blue Music, (ASCAP) 220 Central Park South, New York, NY, 10019, (212) 586-3535, Pres.: Joel Diamond.
Silver Dollar Music, (ASCAP) (See Jack Music, Inc.).
Silver Dust Music, (ASCAP) (See Silver Heart Music).
Silver Heart Music, (BMI) 111 Freehill Rd., Hendersonville, TN, 37075, (615) 822-6786, Pres.: Michael Radford, Gen. Mgr.: Cynthia Best.
Silver Music, (ASCAP) (See Blanchris Music).
Silver Thorn Publishing, (BMI) 10318 Coppedge Ln., Dallas, TX, 75229, (214) 352-7365, Pres.: William A. Stockl, Prof. Mgr.: Ralph Foster.
Silver Touch Music Pub. Co., (BMI) PO Box 601473, North Miami Beach, FL, 33160, (305) 949-4277, Pres.: Steven A. Silvers.
SilverFlash Publishing, (ASCAP) PO Box 20084, Cherokee Sta., New York, NY, 10028, (212) 517-9538, Pres.: Bonnie Abrams, Gen. Mgr.: Isaac Fergusson.
Silverhill Music, (BMI) PO Box 39439, Los Angeles, CA, 90039, (213) 663-8073, Pres.: Martin Haerle.

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Silverline Music, Inc., (BMI) 1209 17th Ave. South, Nashville, TN, 37212, (615)327-4815, Telex: 554359.
Branch(es): 1019 17th Ave. South, Nashville, TN, 37212.
Simma Music Co., (ASCAP) (See NRP Music Group).
Simple But Tasteless, (ASCAP) (See Number 9 Musical Ents., Inc.).
Sincere Music, (BMI) (See Raybird Music).
Sing Sweeter Music, (ASCAP) (See Sweet Singer Music).
Singersongs Music Pub. Co., (BMI) (See Vandor Motion Pictures, Phonorecords, and Music Pub. Group).
Singing Wire Music, Inc., (BMI) (See Widget Recording, Inc.).
Single Kick Music, (ASCAP) PO Box 8243, Calabasas, CA, 91302, (818) 902-0435, Pres.: Cho Paquet, Gen. Mgr.: Echo Star Helstrom, Prof. Mgr.: Scott Kennington.
Shelby Singleton Music, Inc., (BMI) 3106 Belmont Blvd., Nashville, TN, 37212, (615) 385-1960, Telex: 3711222, Fax: (615) 385-1964, Pres.: Shelby S. Singleton, Jr., Vice Pres.: John A. Singleton.
Singspiration Music, (ASCAP) (See The Bensen Publishing Group).
Sinned Music, (ASCAP) 812 W. Darby Rd., Havertown, PA, 19083, (215) 446-7100, Pres.: Denny Somach.
Sir Winston Music, (BMI) (See Nashville Int'l Music Group).
Sirr Rodd Record & Publishing Co., (ASCAP) PO Box 58116, Philadelphia, PA, 19102, (215) 927-3328, Pres.: Rodney Jerome Keitt.
Sister John Music, Inc., (BMI) 15 Engle St., Suite 204, Englewood, NJ, 07631, (201) 568-3996, Telex: 219423, Pres.: Philip S. Kurnit, Gen. Mgr.: Terry Cashman.
Sivatt Music Publishing Co., (BMI) 10 Michael Dr., PO Box 7172, Greenville, SC, 29610, (803) 295-3177, Pres.: Jesse B. Evatte, Gen. Mgr.: Jesse B. Evatte, Prof. Mgr.: Derek Evatte.
Skidmore Music Co., Inc., (ASCAP) (See Shapiro, Bernstein & Co., Inc.).
Skinny Zach Music, (ASCAP) 19301 Ventura Blvd., Suite 205, Tarzana, CA, 91356, (818) 708-1300, Pres.: Zachary Glickman.
Skipjack Music, (BMI) (See Mimic Music).
Skokie Music, (BMI) (See Catalogue Music).
Skyhill Publishing Co., (BMI) 11 East 71st St., c/o Overview Bus. Mgmt, New York, NY, 10021, (212) 787-3832, Telex: 422337, Fax: 517 8830, Gen. Mgr.: Nicholas J. Cowan.
Skys The Limit Music, (SESAC) (See Solid Smash Music).
Skyview Music, (ASCAP) (See Neil Music, Inc.).
Slash Music, 7381 Beverly Blvd., Los Angeles, CA, 90036, (213) 937-4660, Telex: 4942763, Gen. Mgr.: Mark Trilling.
Slingshot Music, 5761 Park Plaza Ct., Indianapolis, IN, 46220, (317) 845-1980, Pres.: Gary Schatzlein, Chief Eng.: Andrew Symons.
Sloopus Music, 33 Rock Hill Rd., Bala Cynwyd, PA, 19004, (215) 667-7050, Telex: 846030, Pres.: Steven Bernstein.
Smile-A-While, (BMI) PO Box 775, Wayzata, MN, 55391, (612) 471-0338, Pres.: Doug Lee.
Smith-Ruffin Publishing Co., (BMI) (See Joe Jones Copyright Mgmt.).
Smithsongs, c/o Jacobson & Colfin, (BMI) 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAW, Pres.: Thomas Smith, Gen. Mgr.: Bruce Colfin, Prof. Mgr.: Jeffrey Jacobson.
Smooth Flight Music Co., (BMI) (See Joe Keene Music Co.).
Smooth Groove Music, (BMI) 873 Skyline Drive, Corum, NY, 11727, (516) 732-0392, Pres.: Gene M. DeLibero, Gen. Mgr.: Paul A. Richardson.
Smorgaschord Music Co., (ASCAP) (See Hal Bernard, Inc.).
SnowTown Music, (ASCAP) 312 Washington Ave., North, Minneapolis, MN, 55408, (612) 339-4741, Pres.: Owen R. Husney.
Snugglebush Music Co., (BMI) 124 West 60th St., Suite 12C, New York, NY, 10023, (212) 315-5790, Pres.: Iren Koster, Gen. Mgr.: Tracey Silvers, Prof. Mgr.: Karen Koster.
So-Jan Publishing, 499 Ernston Rd., Parlin, NJ, 08859, (201) 727-7200, Cable: MUSICLEASE, Telex: 668550, Fax: (201) 727-7240, Pres.: Jay Chernow, Prof. Mgr.: Michael Chernow.
SoJourner Music, (BMI) (See Salt Works Inc.).
Soft Sidewalk, (ASCAP) PO Box 06222, Portland, OR, 97206, (503) 775-9653, Pres.: Alene Papineau, Gen. Mgr.: Faith Rowland, Prof. Mgr.: Nathan Bryden.
Softcharay Music, (BMI) (See LeBill Music, Inc.).
Solar Plexus Music, (BMI) (See Mayflower Music Corp.).
Soldier Music, Inc., (BMI) (See Tuneworks Music Group).
Soldier of the Light Music, (BMI) (See Songs of Calvary).
Soley Administration Music, (BMI) (See Music Umbrella).
Solid Smash Music, (ASCAP) 400 Main St., Reading, MA, 01867, (617) 944-0423, Telex: 4430196, Fax: (617) 944-6872, Pres./Prof. Mgr.: Carl Strube, Gen. Mgr.: Linda Cataldo.
Solid Smoke Songs, (ASCAP) PO Box 22372, San Francisco, CA, 94122, (415) 731-0500, Gen. Mgr.: Marty Arbunich.
Somebody's Music, (SESAC) (See Welk Music Group).
Somkey Music Co., (BMI) (See Jobete Music Co., Inc.).
Son-Ton Music Co., (ASCAP) PO Box 217, New Riegel, OH, 44853, Pres, Gen. Mgr, Prof. Mgr: Rex. H. Felton.
Song Farm Music, (BMI) PO Box 24561, Nashville, TN, 37202, (615) 321-4875, Pres./Gen. Mgr.: Tom Pallardy.
Song Songs, (ASCAP) 229-D San Vicente Blvd., Santa Monica, CA, 90402, (213) 393-1343, Pres./Gen. Mgr.: Peter Kaye.
Song Source, Inc., (ASCAP) PO Box 120603, Nashville, TN, 37212, (615) 298-1694, Pres.: Byron Hill.
Song Tailors Music Co., (BMI) (See Espy Music Group).
Song of Sixpence, (SESAC) (See Music Craftshop, Inc.).
Song of the World, Inc., PO Box 40992, Nashville, TN, 37204, (615) 298-9960, Gen. Mgr.: Grahame Smith.
Songgram, (ASCAP) 109 Lansing Ave., Mercerville, NJ, 08619, (609) 587-7338, Pres.: Tom Marolda, Gen. Mgr.: Pete Sivo.
Songmedia, (BMI) (See Act III Music Group).
Songs For Today, Inc., (BMI) 8 Mark Ln., New York, NY, 10956, (914) 634-8282, Pres.: Jeffrey Kruger, Vice Pres.: Trisha Walker.
Branch(es): 4002-A Auburn Ln., Nashville, TN, 37215.
Songs From The Box, (BMI) (See Mark Blackwood Music Group).
Songs of the Southland, (BMI) (See Short Rose Music).
Songs & Creations, Inc., 800 Sir Francis Drake Blvd., Box 7, San Anselmo, CA, 94960, (415) 457-6610, (800) 227-2188, Pres.: Yohann Anderson, Gen. Mgr.: Dorothy Waltz.
Songs for Real, 434 Ave. U, Bogalusa, LA, 70427, (504) 732-2942, Jr. Pres./A & R: James R. Bateman.
Songs of Calvary, (BMI) 142 Eighth Ave. North, Nashville, TN, 37203, (615) 244-8800, Pres.: Dr. Nelson Parkerson, Jr., Gen. Mgr.: Rex W. Bledsoe.
Songs of Fellowship, (BMI) (See Star Song, a div. of Jubilee Communications, Inc.).
Songs Of Mexico, (ASCAP) (See American Copyright Society, Inc.).
Songs of the Southland, (BMI) (See Scott Tutt Music).
Songsellers Co. (a div. of Aloft Music Ents., Inc.), (ASCAP) 1697 Broadway, Suite 903, New York, NY, 10019, (212) 247-2904, Pres.: R. Fisher.
Songwriter's Network Music Publishing, (ASCAP) PO Box 190446, Dallas, TX, 75219, (214) 823-1113, Pres.: Phil Ayliffe.
Sonic Boom, (BMI/KRPCO) PO Box 256577, Chicago, IL, 60625, (312) 631-8782, Pres.: E. Kary.
Sonic Wave, (BMI) (See Sonic Boom).
Sorcerer Music, (ASCAP) 231 Sutton St., Suite 2C, North Andover, MA, 01845, (508) 686-9811, Pres./Gen. Mgr.: Ralph A. Barbagallo, Jr.
Souci Music, (ASCAP) (See Namrac Music).
Soultown Music, (BMI) (See Lorimar Music Publishing, INc.).
Sound Column Companies, (ASCAP/BMI) 342 W. 200 South, Suite 160, Salt Lake City, UT, 84101, (801) 355-5327, Pres./Gen. Mgr.: Ron Simpson, Prof. Mgr.: Kristen Evans.
Sound Stage Studios, Inc., 10 Music Cir. South, Nashville, TN, 37203, (615) 256-2676.
Sound of America, (BMI) (See Shirley's Music).
Sounds of Memphis Publishing, (BMI) (See Gre-Jac Music).
Sounds of Praise & Celebration, (ASCAP) (See Carl Fischer, Inc.).
Soundwings, Inc., (ASCAP/BMI) 1299 Ocean Ave., Suite 800, Santa Monica, CA, 90401, (213) 394-2528, Fax: (213) 394-4148, Pres.: Patrick Williams, Gen. Mgr.: Catherine Williams, Prof. Mgr.: Maureen Woods.
Sourwood Music, (BMI) PO Box 270, Guilford, CT, 06437, (203) 457-0881, Pres.: Phil Rosenthal, Gen. Mgr.: Beth Sommers.
South Pacific Music, (BMI) (See Jonco Music).
South Waco Music, (BMI) (See Black Hat Music).
Southern Arts Music, (BMI) PO Box 121656, Nashville, TN, 37212, (615) 242-2461, Pres.: Jack J. Key.
Southern Crescent Publishing, (BMI) (See Sugar Mama Music).
Southern Cross Publishing, (BMI) (See Fifth Continent Music Publishing Group).
Southern Melody Publishing Co., (BMI) PO Box 4040, Duke Sta., Durham, NC, 27706, (919) 489-4349, Pres.: Barry Poss.
Southern Most Publishing Co., (BMI) 3580 Rainbow Blvd., Suite 816, Kansas City, KS, 66103, (913) 362-2242, Gen. Mgr.: Dann Haworth.
Southern Music Publishing Co., Inc., (See Peer-Southern Organization).
Southern Music Co., (ASCAP) PO Box 329, San Antonio, TX, 78292, (512) 226-8167, Pres./Gen. Mgr.: Arthur B. Gurwitz.
Branch(es): PO Box 329, San Antonio, TX, 78292, PO Box 12687, Houston, TX, 77217.
Southern Soul Music, (BMI) (See Bull's Creek Music Group, Inc.).
Southern Writers Group USA, PO Box 40764, 2804 Azalea Pl., Nashville, TN, 37204, (615) 383-8682, Pres.: Buzz Cason, Prof. Mgr.: Richard E. Carpenter.
Southfield Music, Inc., (ASCAP) (See Bridgeport Music, Inc.).
Southwest Music, (ASCAP) (See Dolly Bee Music Publishers).
Southwestern Music Publishers, (ASCAP) (See Birch Tree Group Ltd.).
Sozo Music, (SESAC) (See KCP Music).
Spanda Music, (ASCAP) 155 B. Quincy Ct., Bloomingdale, IL, 60108, (312) 529-7127, Pres.: Carolyn P. Ford, Gen. Mgr.: Karen Di Renzo.
Sparkling Good Music, (ASCAP) (See BIL-KAR).
Sparks Gotta Fly, (BMI) (See BIL-KAR).
The Sparrow Corp., PO Box 2120, 9255 Deering Ave., Chatsworth, CA, 91311, (818) 709-6900, Fax: (818) 341-5514, Pres.: Billy Ray Hearn, Mgr., Copyright/Licenses: Lori Kelly.
Branch(es): 54 Music Sq. East, Suite 306, Nashville, TN, 37203, (615) 248-6800, Telex: Fax: (615) 255-3410, Contacts: E. Madeira, R. Dennis.
Sparrow Song, (BMI) (See The Sparrow Corp.).
Speak Music, (BMI) (See Window Music Publishing).
Special Kay Music, (BMI) (See Ronatole Music Publishing Co., Inc.).
Special Rider Music, (ASCAP) PO Box 860 Cooper Sta., New York, NY, 10276, Fax: 777-0337.
Spectral Music Corp., 250 West 57th St., New York, NY, 10019, (212) 757-0110, Contact: Mary Ann Hall.
Larry Spier, Inc., (ASCAP) 928 Broadway, New York, NY, 10010, (212) 460-8677, Telex: 4972171, Pres.: Larry Spier, Gen. Mgr.: Dorothy Spier, Prof. Mgr.: Glenn LaRusso.
Spirit and Soul Publishing, (ASCAP) 2520 East 25th Pl., Tulsa, OK, 7414, (918) 745-2331, Pres.: Ben Ferrell, Gen. Mgr.: Chris Fuqua.
Spirit of America, (BMI) (See Country Parts).
Spoondevil Music, (BMI) (See Big Ears Music Inc.).
Spreading Flame, (BMI) (See Gold Brick Music).
Spy Glass Music, Inc., (ASCAP) (See Orbob Music, Inc.).
Stable Music, (BMI) 6503 Wolfcreek Pass, Austin, TX, 78749, (512) 288-3370, Pres.: Rex T. Sherry.
Dave Stahl Music, (BMI) PO Box 117, New Berlinville, PA, 19545, (215) 367-0335, Pres.: Dave Stahl.
Stainer & Bell Ltd./Galliard (Augener), (See Galaxy Music Corp.).
Stainless Music Corp., (BMI) 509 Madison Ave., Suite 1810, New York, NY, 10022, (212)223-0044, Telex: 235309, Pres.: John E. Nathan.
Stallion Music, Inc., (BMI) (See September Music Corp.).
Stamps-Baxter Music, (BMI) (See The Bensen Publishing Group).
Thomas C. Stangland Co., (ASCAP) PO Box 19263, Portland, OR, 97219, (503) 244-0634, Pres.: Thomas Stangland.
Stanyan Music Co., (ASCAP) PO Box 2783, Hollywood, CA, 90028, (213) 657-7311, Pres.: Rod McKuen, Gen. Mgr.: Wade Alexander, Prof. Mgr.: Micheal Joseph.
Star Song, a div. of Jubilee Communications, Inc., (ASCAP) 1103 18th Ave., South, Nashville, TN, 37212, (615) 329-3429, Gen. Mgr.: Gary McSpadden.
Starbound, (BMI) (See Publicare Music Ltd.).
Starbound Pub. Co., (BMI) 207 Winding Rd., Friendswood, TX, 77546, (713) 482-2346, Pres.: Buz Hart, Gen. Mgr.: Barbara Hart, Prof. Mgr.: Jack Duncan.
Starcap Music Co., (ASCAP) 9265 Dorrington Pl., Arleta, CA, 91331, (818) 891-1273, Pres.: Valerie Starr, Gen. Mgr.: Jonny Sandwich.
Starfox Publishing, (BMI) PO Box 13584, Atlanta, GA, 30324, (404) 662-6661, Pres.: Alexander Janoulis, Gen. Mgr.: Oliver Cooper, Prof. Mgr.: Delanna Brody.
Stargazer Music & Pub., PO Box 34189, San Francisco, CA, 94134, Pres.: Jack Shiner.
Franklin Stark Music, (ASCAP) 1342 W. Newport, Chicago, IL, 60657, (312) 472-2325, Pres.: Franklin Stark, Gen. Mgr.: Carol Holmberg, Prof. Mgr.: Barbara Field.
Startime, (ASCAP) (See Fred Rice Prodns., Inc./DBA Yo-Yo Music).
Starwest Music, (BMI) 5710 Ocean Beach, Longview, WA, 98632, (206) 577-6558, Pres.: Dustin Poe, Gen. Mgr.: Nicholas Poe, Prof. Mgr.: Mike Poe.
Statiras Music Co., (ASCAP) (See Genelle Music Co.).
Stepping Stone Music, (BMI) (See Mimic Music).
The Sterling Music Co., (ASCAP) (See Fred Ahlert Music Corp.).
Rod Stewart, (ASCAP) (See Chappell/Intersong Music Group-USA).
Stinger Music, (BMI) (See Firedrum Music Publishers).
Stock-John Publishing, (See Guthrie Thomas Publishing).
Otis Stokes Publishing, (ASCAP) 9255 Sunset Blvd., #509, Los Angeles, CA, 90069, (213) 274-1900, Pres.: Otis Stokes.
Stone Agate Music Division, (BMI) (See Jobete Music Co., Inc.).
Stone Diamond Music Corp., (BMI) (See Jobete Music Co., Inc.).
Stonebess Music Co., (BMI) 163 Orizaba Ave., San Francisco, CA, 94132, (415) 334-2247, Pres./Gen. Mgr.: W. C. Stone.
Stonebridge Music, (ASCAP) (See The Bicycle Music Co.).
Stonewood Lane Music, (BMI) (See Int'l Music Services).
Stoney Point Music Co., (BMI) 1818 Lennox Ave., Charlotte, NC, 28203, (704) 375-0654, Pres.: William R. Bradford, III.
Storyville Publishing Co., (BMI) (See John Berthelot & Assoc.).
Straightway Music, (ASCAP) (See Star Song, a div. of Jubilee Communications, Inc.).
Strange Beautiful, (ASCAP) (See Grajonca Music).
Strange Music, (SESAC) (See AVI Music Pub. Group, Inc.).
Strawboss Music, (BMI) 101 Hurts Rd., Hendersonville, TN, 38075, (615) 824-5900, Pres.: Jim Pierce.

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Street City Music, (BMI) 9000 Sunset Blvd., Suite 1006, Los Angeles, CA, 90069, (213) 859-9092, Pres.: Bambi Byrens.
Street People Songs, (See Fourth Floor Music, Inc.).
Street Stuff Music, (BMI) 532 Perrymont Rd., Pittsburgh, PA, 15237, (412) 366-4881, Pres.: Tom Cossie.
Streke, (BMI) (See Periscope Music Co.).
Strictly Administration Music, (ASCAP) (See Music Umbrella).
Strictly Serious Music, Inc., (BMI) (See Music As Software, Inc.).
String Bender Music, (BMI) (See Kentucky Colonel Music).
Striped Horse Music, Inc., (ASCAP) (See Zebra Discorde Music Group, Inc.).
Strong City Music Inc., (ASCAP) (See M-Low Inc.).
Marty Stuart Music, (ASCAP) (See Fruit Music).
Studio 4 Prodns., (See Alfred Publishing Co., Inc.).
Studio P/R, (ASCAP/BMI) (See CPP/Belwin, Inc.).
Stylecraft Music Co., (BMI) 217 Highway 51 South—PO Box 98, Madison, MS, 39130, (601) 856-7468, Gen. Mgr./Prof. Mgr.: Style Wooten.
Su-Ma Publishing Co., (BMI) PO Box 1125, Shreveport, LA, 71102, (318) 865-5318, (318) 865-3924, Pres.: Stanley J. Lewis.
Su-Ma/Rogan Publishing Co., (BMI) (See Su-Ma Publishing Co.).
Subeck Music, (BMI) (See The Music Group).
Jesse Sublett Publishing, (BMI) (See Prophecy Publishing, Inc.).
SubLime Music, (BMI) (See Songs For Today, Inc.).
Sue Jan Pub., 499 Ernston Rd., Parlin, NJ, 08859, (201) 727-7200.
Suelor Music, (BMI) 955 Venture Ct., Sacramento, CA, 95825, (916) 929-9181, Pres.: Bill Rase, Gen. Mgr.: Bill Rase.
Sueno Publishing, (BMI) 480 Lytton St., Troutman, NC, 28166, (704) 528-4843, Pres.: Don E. Moose.
Sugar Mama Music, (BMI) 4545 Connecticut Ave., NW, #805, Washington, DC, 20008, (202) 362-2286, Pres.: Jonathan Strong.
Sugarfoot Prodns., PO Box 1065, Joshua, CA, 92252, (619) 366-9539, Prof. Mgr.: Sheila Dobson, Pres./Gen. Mgr.: Dewey Dobson.
Sugarless Publishing Co., (BMI) (See R H Production Inc.).
Suite 1510 Music, (ASCAP) (See Lefrak).
Suite Seven Music, (ASCAP) (See Room Seven Music).
Sujan Music, (See Bronjo).
Sullivan & Sons, (ASCAP) (See Alkatraz Corner Music).
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Summy-Birchard Music, (ASCAP) (See Birch Tree Group Ltd.).
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Tancott Music, (ASCAP) (See Northcott Music).
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Tazmanian Music, (BMI) (See Hat Band Music).
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Ther-es-a-Song Music, (See Therry Music).
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Tru Sound Music, (ASCAP) (See Jondora Music).

True Blue Music Publishing Co., (ASCAP) 16027 Sunburst St., Sepulveda, CA, 91343, (818) 892-0044, Pres.: Larry Fotine.

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Victor Music Pub. Co., Inc., (JASRAC) (See Transaction Music).

Victoria Music, (BMI) (See Cottonwood Music).

Video-Dideo Publishing, (BMI) 1145 Linwood St., Birmingham, AL, 35215, (205) 854-7177, Pres.: Vannie Warren, Gen. Mgr.: Dannie Warren, Prof. Mgr.: Sharon Warren.

Video-Verse Music, (BMI) PO Box 24066, Nashville, TN, 37202, (615) 792-4468, Gen. Mgr.: Thomas Boyles, Prof. Mgr.: Thomas Boyles.

Vidor Publications, Inc, (BMI) (See Johnny Bond Publications).

Village Music Co., (BMI) (See Hometown Music Co.).

Vin-Joy, (ASCAP) 872 Morris Park Ave., Bronx, NY, 10462, (212) 792-2198, Pres.: Vincent J. Gagliano, Gen. Mgr.: Joyce Heath, Prof. Mgr.: Joe Vincent.

Vine Music, (BMI) (See Filmtrax).

Virgin Music, Inc., (ASCAP) 827 N. Hilldale Ave., W. Hollywood, CA, 90069, (213) 858-8727, Telex: 3730422 VMIUSA, Fax: (213) 858-1320, Pres.: Richard Griffiths, Vice Pres./Admin.: Silvia J. Blach.
Branch(es): 30 West 21st St., 3rd Floor, New York, NY, 10010, (212) 206-9104, Telex: 230 753511 VIRGIN NYK, Vice Pres., East Coast: David Steel.

Virgin Ear Music, (BMI) (See Richard Kaye Publications).

Virgin-Nymph Music, Inc., (BMI) (See Virgin Music, Inc.).

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Virginia Arts Publishing Co., (BMI) PO Box 800, Louisa, VA, 23093, (703) 967-2245, Pres.: R. Paul Brier.
Virginia Music Co., (BMI) 217 Main St., Fort Lee, NJ, 07024, (201) 947-3900, Pres.: Al Thomas.
Virtu Music, (ASCAP) 8809-11 Rising Sun Ave., Philadelphia, PA, 19115, (215) 763-2825, Prof. Mgr.: Mary Virtu, Pres./Gen. Mgr.: Faust F. Virtu.
Visual Songs, (BMI) (See Creative Corps).
Vive Sheet Music Co., (ASCAP) (See Hal Bernard, Inc.).
Vodka Music, (ASCAP) (See Covina High Music).
Jerry Vogel Music Co., Inc., (ASCAP) 501 Fifth Ave., Suite 1809, New York, NY, 10017, (212) 986-4399, Pres.: Milton M. Rosenbloom.
Vogue Music, (BMI) (See Welk Music Group).
Voice of Paradise, (ASCAP) (See Mark Blackwood Music Group).
Vokes Music Pub., Co., (BMI) PO Box 12, New Kensington, PA, 15068, (412) 335-2775, Pres./Prof. Mgr.: Howard Vokes.
Volkwein, (See CPP/Belwin, Inc.).
Harry von Tilzer Music Publishing Co., (ASCAP) (See Welk Music Group).
Voyoger Pub., 424 35th Ave., Seattle, WA, 98122, (206) 323-1112, Pres.: Vivian T. Williams.

W

W.B.M. Music Corp., (SESAC) (See Warner/Chappell Music, Inc.).
W/G Publishing, (See Welchy Grape Publishing).
WIMOT Music, (BMI) (See Sloopus Music).
WPN Music, (BMI) (See Print Music Co., Inc.).
W & K Publisher, (BMI) 100-19 Alcott Pl. Suite 19L, Bronx, NY, 10475, (212) 379-2593, Pres.: Stanley Adams, Gen. Mgr.: Joe Adams, Prof. Mgr.: Adam Puertas.
WB Music Corp., (ASCAP) (See Warner/Chappell Music, Inc.).
Wahdude Music, (ASCAP) (See Creative Anarchy).
Robert Wahlsteen Music, (BMI) (See Tracy Sands Music).
WainWave Music, (ASCAP) PO Box 2017, Clifton, NJ, 07015, Pres.: Doug Wain.
Walden Music, Inc., (ASCAP) (See Cotillion Music, Inc.).
Walrus Music Pub., PO Box 11267, Glendale, CA, 91206, (818) 242-2093, Owner: Daniel F. Beher.
Walters Music, (ASCAP) (See Jay Jay Publishing Co.).
Walton Music Corp., (ASCAP) (See Plymouth Music Co., Inc.).
Waneta Music, (See You Heard It—Hear!).
Wanted Music, (BMI) (See Wesco Music Group).
Ware Music Publishing, (See Guthrie Thomas Publishing).

Warner/Chappell Music Inc.

(Div. of Warner Bros., Inc.) (ASCAP & BMI) 9000 Sunset Blvd. Penthouse, Los Angeles, CA, 90069, (213) 273-3323, Telex: 910/490-2598, Fax: (213) 271-4843, Pres. & Chief Operating Officer: Leslie E. Bider; Exec. Vice Pres./Gen. Mgr.: Jay R. Morgenstern; Vice Pres./Dir. of Creative Opns., USA: Michael Sandoval; Sr. Vice Pres. & Chief Financial Officer: Ira R. Pianko; Sr., Vice Pres., Legal & Business Affairs: Donald E. Biederman.
Branch(es): 44 Music Square West, Nashville, TN, 37203, (615) 254-8777, Vice Pres./Exec. Gen. Mgr.: Tim Wipperman; 810 Seventh Ave., New York, NY, 10019, (212) 399-6910, Cable: SYMPHONY, Telex: 421749, Sr. Vice Pres.: Frank Military.

Warner-Tamer Ln., (BMI) (See Jonco Music).
Warner-Tamerlane Pub. Corp., (BMI) (See Warner/Chappell Music, Inc.).
Warock Corp, (ASCAP) (See Cherio Corp.).
Warus Publishing, (BMI) 1410 East 72nd St., Chicago, IL, 60619, (312) 752-2755, Pres.: Ulysses Warren, Gen./Prof. Mgr.: Samuel Warren.
Washinwear Music, (BMI) (See Songsellers Co. (a div. of Aloft Music Ents., Inc.)).
Watanabe Music Publishing Corp. (Japan), (JASRAC) (See New Child Music Publishing).
Watt Works, Inc., (BMI) Grog Kill Rd., Willow, NY, 12495, (914) 688-5373, Telex: 203732, Fax: (914) 688-2088, Pres.: Michael Mantler, Gen. Mgr.: Michael Mantler.
Wavemaker Music Inc., (ASCAP) c/o Lipservice, 1841 Broadway, Suite 411, New York, NY, 10023, (212)956-2880, Telex: 177857 HOT UT, Fax: (212)956-2114, Pres.: Morrie Brown, Admn.: Julie Lipsius.
Wax Songs, (BMI) (See American Pacific Broadcast Co.).
Waycross Music, (BMI) (See Gre-Jac Music).
We Three Music, Inc., (BMI) (See H/B Webman & Co.).
Weaver of Words Music, (BMI) PO Box 803, Tazewell, VA, 24651, (703) 988-6267, Pres.: H.R. Cook.
H/B Webman & Co., 1650 Broadway, Suite 701, New York, NY, 10019, (212) 586-0240, Cable: WEBMANMUS, Fax: (212) 315-0286, Pres.: Belle Webman, Pres.: Hal Webman.
Branch(es): 1650 Broadway, New York, NY, 10019, (212) 586-0240, Pres.: Hal Webman.
Webo Girl Publishing, (See Warner Brothers Music).
Bob Webster Music, (BMI) (See Jack Music, Inc).
Wedge Music, Inc., (BMI) (See Skinny Zach Music).
Wee-B Music, (ASCAP) Rt. 2, Box 466-B, Ash St., Central City, KY, 42330, (502) 754-5050, Pres.: Paul C. Hayes, Board Chrmn.: Clyde Brown.
Josef Weinberger, Ltd., (ASCAP) (See Boosey & Hawkes, Inc.).
Welchy Grape Publishing, 991 Oak St., West Barnstable, MA, 02668, (617) 362-4908, Pres.: Mike Welch.
Welk Music Group, 1299 Ocean Ave., Suite 800, Santa Monica, CA, 90401, (213) 451-5727, Telex: 181915, Fax: (213) 393-8671, Pres.: Larry Welk, Exec. Vice Pres.: Dean Kay.
Branch(es): 6255 Sunset Blvd., Suite 615, Hollywood, CA, 90028, Div. Mgr.: Rick Neigher; 54 Music Sq., East, Nashville, TN, 37203, Div. Mgr.: Bob Kirsch.
Well Received Music, (ASCAP) (See Joel S. Turtle).
Wells Drive Music, (BMI) (See Budd Music Corp.).
Welton Music, (BMI) 970 Bel Air Rd., Los Angeles, CA, 90077, (213) 472-5344.
Welz, (ASCAP) (See Ursula Music Co.).
Wesco Music Group, (BMI) 54 Music Sq. East, Suite 300, Nashville, TN, 37203, (615) 242-5588, Pres.: Jerry West, Gen. Mgr.: Kim Bingham, Prof. Mgr.: Gene Michael.
WesJac Music, (BMI) 129 W. Main St., Box 743, Lake City, SC, 29560, (803) 394-3597, Pres.: W. R. Bragdton, Jr., Gen. Mgr.: W. R. Bragdton, Jr.
Western Int'l Music, Inc., 3707 65th Ave., Greeley, CO, 80634, (303) 330-6901, Pres.: William Schmidt.
Western Int'l Music Publishing, 2859 Holt Ave., Los Angeles, CA, 90034, (213) 870-9381.
Western Sierra Music, (BMI) (See Sangre Prodns.).
WesTunes Music, (ASCAP) PO BOX 754, Edison, NJ, 08818, (201) 548-6700, Telex: 254867 WEG, Fax: (201) 464-4289, Pres.: Victor Kaplij, Gen. Mgr.: Elena M. Kaplij, Prof. Mgr.: Kevin McCabe.
Weyman Music, (ASCAP) 117 N. Las Palmas Ave., Los Angeles, CA, 90004, (213) 938-5482, Fax: (213) 933-1903, Pres.: Albert L. Marx.
Whammy Music, (BMI) PO Box 724, Azle, TX, 76020, (817) 237-6989, Pres./Gen. Mgr.: Tom Atkins.
When Words Collide Music, (ASCAP) (See David Rubinson).
Leonard Whitcup, Inc., (ASCAP) (See Henry Jerome Music, Inc.).
White Cat Music, (ASCAP) PO Box 3247, Shawnee, KS, 66203, (913) 631-6060, Pres.: Frank Fara, Vice Pres.: Patty Parker.
White Line Music, (BMI) (See Coal Miners Music).
Whitewing Music, (BMI) 413 N. Parkerson Ave., Crowley, LA, 70526, (318) 788-0773, (318) 788-0773, Pres.: Jay Miller, Gen. Mgr.: Mark Miller.
Whitken Music, (ASCAP) (See Chip 'N' Dale Music Publishers, Inc.).
Whole Wheat Music, (BMI) (See AVI Music Pub. Group, Inc.).
Whooping Crane Music, (BMI) (See Pandisc Music Corp.).
Who's Lot, PO Box 2879, 2716 Penn Ave., Pittsburgh, PA, 15222, (412) 391-8182.
Whose Music, (ASCAP) (See Word, Inc.).
Wicked Stepmother Music Publishing Corp., (ASCAP) (See ABZ Music Corp.).
Widget Recording, Inc., (BMI) PO Box 2446, Muscle Shoals, AL, 35662, (205) 381-1300, Pres.: Ron Bellew, Gen. Mgr.: Madeline Morgan.
Widget Publishing Co., (BMI) (See Widget Recording, Inc.).
Wil Fli Music, (ASCAP) (See Platinum Gold Music).
Wild Twin Tunes, (BMI) 172 East 82nd St. #1A, New York, NY, 10028, (212) 410-4580, Pres.: Carter Cathcart, Gen. Mgr.: Nel Moore.
Shane Wilder Music, (BMI) PO Box 3503, Hollywood, CA, 90078, (818) 508-1433, Pres.: Shane Wilder, Gen. Mgr.: Aaron Wilder, Prof. Mgr.: Dawn Wilder.
Wildwood Studios, Rt. 1, Box 157, Pineville, NC, 28134, (704) 588-3998, Pres.: J. R. Branch, Owner: J. R. Branch.
Wilkins Music Corp., Cond. Las Torres Sur 10E, Bayamon, PR, 00619, (809) 780-3867, Fax: (809) 780-3867, Pres./Gen. Mgr.: German W. Velez.
Will-Du Music Pub. Co., (BMI) 833 N. Orange Grove Ave., Los Angeles, CA, 90046, (213) 653-8358, Pres.: Lou Dulfon, Gen. Mgr.: Michael Wershow.
Willesden Music, Inc., (BMI) (See Zomba Ents., Inc.).
Dootsie Williams Pub., (BMI) 121 S. Hope St., Suite 334, Los Angeles, CA, 90012, (213) 628-7769, Pres.: Dootsie Williams, Gen. Mgr.: Jo Williams.
Mary Williams Music Clearance Corp., 6223 Selma Ave., Suite 211, Hollywood, CA, 91343, (213) 462-6575, Fax: (213) 462-3433, Pres.: Mary Williams, Gen. Mgr.: James G. Prentice, Prof. Mgr.: Diane Prentice.
Williamson Music Co., (ASCAP) (See Chappell/Intersong Music Group-USA).
Willin' David Music, (BMI) 1205 16th Ave. South, Nashville, TN, 37212, (615) 320-7323, Gen. Mgr.: Jeff Carlton, Partners: W. Jennings, D. P. Briggs.
Williston Music, (BMI) PO Box 284, Brooklyn, NY, 11203, (718) 783-9423, Contact: Steve Salem.
Willrad Music, (See Scorpio Rose Music).
Wilson Publishing, (BMI) PO Box 412, Bronx, NY, 10462, (212) 829-7033, Pres.: Vernon Wilson, Gen. Mgr.: Rick Robinson, Prof. Mgr.: Vernon Wilson.
Tony Wilson Music Ltd., (See Fourth Floor Music, Inc.).
WinBerg Coup Prodn. & Publishing, 98-15 Horace Harding Exp., Suite 8-G, Rego Park, NY, 11368, (718) 699-3869, Contact: Maurice Wingate.
Wind In The Trees Music, PO Box 158304, Nashville, TN, 37215, (615) 670-6129, Pres.: Don Sampson, Gen. Mgr.: Jean Cramer.
Windfall Music, (BMI) (See ESP Mgmt., Inc.).
Window Music Publishing, PO Box 186, Brentwood, TN, 27027, (615) 373-5532, Gen. Mgr.: Rose Drake, Copyright Admin.: Betty Howard.
Windrose, (BMI) PO Box 1078, Vineland, NJ, 08360, (609) 696-0943, Gen. Mgr.: Frank Baldissero, Pres. & Prof. Mgr.: Dennis Link.
Windsor Music Co., (BMI) (See Newport Music Co.).
Winteroak Music, (ASCAP) PO Box 585, Dewey, AZ, 86323, (602) 632-5107, Pres.: Michael D. Morgan, Prof. Mgr.: Gaye Ellen Foreman.
Wireless Globe, (See Nathan Bryden Music Co.).
Wonder Music Co., Inc., (BMI) (See Lowery Music Co., Inc.).
Wonderbusn, Inc., (BMI) (See Mayflower Music Corp.).
Wonderland Music Co., Inc., (BMI) (See The Walt Disney Music Co.).
Wood Glen, PO Box 35855, Houston, TX, 77235, (713) 499-5943, Mgr.: Dan Mechura.
Wooden Bear Music, (ASCAP) (See Big Heart Music, Inc.).
Terry Woodford Music, (ASCAP) (See I've Got The Music Co.).
Woodgrain Publishing, (ASCAP) (See Fretboard Publishing).
Wood'n Music, Inc., (BMI) 1875 Second Ave., New York, NY, 10029, (212) 876-1445, Pres.: Elliot Rothpearl, Gen. Mgr.: John Stech, Prof. Mgr.: Dennis Kaplan.
Woodrich Pub. Co., (BMI) PO Box 38, Lexington, AL, 35648, (205) 247-3983, Pres./Gen. Mgr.: Woody Richardson.
Lori Lee Woods Music, (BMI) 825 Fifth St., Menasha, WI, 54952, (414) 725-4467, Pres.: Lori Lee Woods, Gen. Mgr.: Jean M. Wilson.
Word, Inc., 5221 N. O'Connor Blvd., Suite 1000, Irving, TX, 75039, (214) 556-1900.
Branch(es): 33 Music Sq. West, Suite 110, Nashville, TN, 37203; 6767 Forest Lawn Dr., Suite 110, Los Angeles, CA, 90068.
Word Music Pub. Co., (BMI) (See Vandor Motion Pictures, Phonorecords, and Music Pub. Group).
World Airwave Music, (BMI) 9967-US-A20, Delta, OH, 43515, (419) 822-5242, Pres.: Len Monahan.
World Famous Music Co., (ASCAP) 1830 Spruce Ave., Highland Park, IL, 60035, (312) 831-4162, Pres.: Charles K. Altholz, Gen. Mgr.: George Warner, Prof. Mgr.: Chip Altholz.
World Music, Inc., (ASCAP) PO Box 1319, Fair Lawn, NJ, 07410, (212) 688-6230, Pres./Prof. Mgr.: Marie Garbarine.
World War III Music, (BMI) (See Mighty Three Music).
George T. Worth Music Co., (ASCAP) (See Jerry Vogel Music Co., Inc.).
Wren Music Co., (ASCAP) (See MPL Communications, Inc.).
Wright Track Music, (BMI) (See Mark Of Aries Music).
The Writers Group, (BMI) 23 Music Square East, Suite 101, Nashville, TN, 37212, (615) 254-0881, Pres.: James Stroud, Gen. Mgr.: Melanie Holmes, Prof. Mgr.: Robin Palmer.
George Wyle Music, (ASCAP) (See Mary Williams Music Clearance Corp.).
Wynwood Music Co., Inc., (BMI) PO Box 101, Broad Run, VA, 22014, (703) 349-8183, Pres.: Peter V. Kvykendall.
Wyoming Brand Music, (BMI) Rt. 7, PO Box 220, Mt. Juliet, TN, 37122, (615) 444-8431, Pres.: Chris LeDoux, Gen. Mgr.: Alfred LeDoux.

X

XIV Music, (SESAC) (See Print Music Co., Inc.).
XLNT Music Inc., (ASCAP) 38-62 240th St., Little Neck, NY, 11363, (718) 279-4139, Pres.: James Cohn.
Xanadu Records Ltd., (ASCAP/BMI) 3242 Irwin Ave., Kingsbridge, NY, 10463, (212) 549-3655, Pres.: Don Schlitten.

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Y-Z

YAM, (BMI) (See Beach House Music).
Yackamo Music [PTY] Ltd., (SAMRO) (See David Gresham Music).
Yakasi Int'l Music Pub. Co., (See Bobby Farrell, Int'l Music Pub. Co.).
Yardbird Music, (BMI) PO Box 995, Norfolk, VA, 23501.
Yellow-House Music, (ASCAP) (See The Benson Pub. Group).
Ynotsenyahitsongs, (BMI) (See Organized Rhyme Music Publishing Group).
Yo Pee's Music, (BMI) (See Shekere Music).
York Publishing, (BMI) (See Doctor York Productions).
Dr. York Prodns., Inc., 548 Hart St., Brooklyn, NY, 11221, (718) 443-4417, Telex: 498-3181, Pres.: Isa Muhammad.
Rusty York Music, (BMI) PO Box 31078, Cincinnati, OH, 45231, (513) 522-9900, Pres.: Rusty York, Gen. Mgr.: J.R. Bennett.
Yorke Edition, (See Galaxy Music Corp.).
Yorktown Music Corp., (ASCAP) (See Music Sales Corp.).
You Heard It—Hear!, 1445 Sunset Ridge Rd., Glenview, IL, 60025, (312) 729-2047, Pres.: Eric Lindberg, Gen. Mgr.: Sven Lindberg, Prof. Mgr.: Frank Littlewolf.
Yuma Music Corp., (ASCAP) (See Shapiro, Bernstein & Co., Inc.).
Frank Zappa Music, (BMI) (See Munchkin Music).
Zappo Music, (ASCAP) (See Bob-A-Lew Music).
Rex Zario Music, (BMI) 3010 N. Front St., Philadelphia, PA, 19133, (215) 426-5682, Pres.: Rex Zario, Gen. Mgr.: Lucky Taylor, Prof. Mgr.: Chris Lefavi.
Zawinul Music, (BMI) (See Gopam Ents., Inc.).
Zeabrezze Publishing, 3010 N. Front St., Philadelphia, PA, 19133, (215) 426-5682.
Zebra Discorde Music Group, Inc., (BMI) 1040 N. Las Palmas, Los Angeles, CA, 90038, (213) 461-8631, Telex: 188083, Pres.: Carlo Nasi,Barney Ales, Gen. Mgr.: Janet Lee Stoakley, Prof. Mgr.: Carlo Nasi.
Zip Kid Publishing, (BMI) 400 Hwy. 34, Suite 2-2, Aberdeen, NJ, 07747, (212) 330-1823, Pres.: Jacques Battel, Gen. Mgr.: Lee Hansley Wiggins.
Zitzter Music, (BMI) PO Box 3034, Austin, TX, 78764, (512) 443-7444, Pres.: Bruce Sheehan.
Zomba Ents., Inc., (ASCAP) 1348 Lexington Ave., New York, NY, 10128, (212) 410-4774, Telex: 237316 ZOMBA UR, Fax: (212) 289-2603, Pres.: Clive Calder, Prof. Mgr.: David Renzer, Vice Pres./Music Pub.: Rachelle Greenblatt.
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Aljoni Music Co., PO Box 18918, Los Angeles, 90018, (213) 935-7277. Pres.: Al Hall, Jr.
Barfko-Swill, PO Box 5418, North Hollywood, 91616, (818) 786-7546.
Bonnyview Music Corp., 7120 Sunset Blvd., Los Angeles, 90046.
Bourne Co., 1800 N. Hollywood, Hollywood, 90028, (213) 469-5101.
Bug Music, 6777 Hollywood Blvd., 9th floor, Hollywood, 90028, (213) 466-4352. Pres.: Dan Bougoise.
Chappell Intersong Music Group, 6255 Sunset Blvd., Suite 1904, Hollywood, 90028, (213) 469-5141. Sr. Vice Pres.: Ira Jaffee.
Cherith Publishing Co., PO Box 72, Placentia, 92670.
Chesbro Music Co., 17421-B Gale Ave., City of Industry, 91748, (213) 964-1153.
Creative Concepts Publishing Corp., 154 E. El Roblar Dr., Box 848, Ojai, 93023, (805) 646-4811. Pres.: John L. Haag.
Criterion Music Corp., 6124 Selma Ave., Hollywood, 90028, (213) 469-2296.
Duane Music, Inc., 382 Clarence Ave., Sunnyvale, 94086, (408) 739-6133. Pres.: G. E. Thompson.
Equa Music, 1800 Mowry Ave., Fremont, 94538, (415) 794-6637. Pres.: Dr. Warren M. Johnson; Gen. Mgr.: Sandra Johnson.
Carl Fischer of Los Angeles, Inc., 1101 S. Hope St., Los Angeles, 90015, (213) 749-5227. Gen. Mgr.: Sara M. Joy.
Forerunner Distribution, 12400 Moorpark St., #10, Studio City, 91604, (818) 762-7417.
Hansen House, PO Box 42069, 141 Kearny, San Francisco, 94142, (415) 986-2387. Pres.: Charles Hensen.
Bryon Hoyt Sheet Music, 2525 16th St., San Francisco, 94103, Pres.: Arthur B. Gurwitz.
Inspirational Music, Drawer 1, Northridge, 91328, (818) 987-2911.
Jewish Family Music, 8116 Aedan Ct., San Diego, 92120, (619) 582-5696.
Jonco Music, 1206 Blue Sky, Cardiff, 92007, (619) 632-364. Pres.: Jon Gorr.
MCA Music, 70 Universal City Plaza, Universal City, 91608, (818) 508-4550.
Peer-Southern Organization, 6777 Hollywood Blvd., Hollywood, 90028, (213) 469-1667. Pres.: Ralph Peer II.
Pollybyrd Publications Ltd., 4210 Lankershim Blvd., Universal City, 91602, (818) 509-8877.
Morse M. Preeman, Inc., 733 S. Spring St., Los Angeles, 90055, (213) 623-7211. Gen. Mgr.: Harold L. Preeman.
Prince/S F Publications, 1125 Francisco St., San Francisco, 94109, (415) 775-9627.
Prophecy Publishing, Inc., c/o Bug Music, 9th Floor, 6777 Hollywood, Hollywood, 90028.
Dale Tedesco Music Co., 17043 Romar St., Northridge, 91325, (818) 885-0775. Pres.: Dale T. Tedesco.
Warner Bros. Pub., Inc.,9000 Sunset Blvd. Penthouse, Los Angeles, 90069, (213) 273-3323. Pres.: Jay Morgenstern.
Welk Music Group,1299 Ocean Ave., Suite 800, Santa Monica, 90401, (213) 451-5727. Pres.: Larry Welk; Exec. Vice Pres.: Dean Kay.
Western Int'l Music, Inc.,2859 Holt Ave., Los Angeles, 90034, (213) 870-9381. Pres.: William Schmidt.
Western Music Sales Service, PO Box 975, North Hollywood, 91603, (818) 760-8700. Gen. Mgr.: George Perl;

COLORADO

Linear Music Publications, 1790 Webster St., Lakewood, 80215, (303) 235-0606.
Son Key, Inc., PO Box 31757, Aurora, 80041.
SHEET MUSIC

FLORIDA

Alijoni Music Co., 2320 W. Edgewood Ave., Jacksonville, 32209. Office Mgr.: Ronnie Hall.

CPP/Belwin, Inc.
15800 NW 48th Ave., Miami, 33014, (305) 620-1500. (800) 372-7643. Pres.: Kevin Kirk.

Cowboy Junction Flea Market, Highway 44-Junction 490, Lecanto, 32661.
Cude & Pickens Distributing, 519 N. Halifax Ave., Daytona Beach, 32018, (904) 252-0381. Pres./Sales Mgr.: Bobby Lee Cude.
Hansen House, 1860 West Ave., Miami Beach, 33139, (305) 532-5461.
Lantana Music, 9430 Live Oak Pl., #308, Ft. Lauderdale, 33324, (305) 472-7757. Pres./Prof. Mgr.: Jack P. Bluestein.
Peer-Southern Organization, 150 SE 2nd Ave., Miami, 33131, (305) 552-1488. Pres.: Ralph Peer II.
J. W. Pepper of Florida, 5201 Harney Rd., Tampa, 33610, (813) 621-3444.
Plymouth Music Co., Inc., 170 NE 33rd St., Fort Lauderdale, 33334, (305) 563-1844. Pres.: "Cork" O'Keefe.
Southcoast Music Distributors, PO Box 21686, Fort Lauderdale, 33335, (305) 485-0061. Pres.: Gary Rappaport.

GEORGIA

Atlanta Int'l Record Co., Inc., 881 Memorial Dr., SE, Atlanta, 30316, (404) 223-0144.
Clarksville Record Sales Co., Inc., 608 N. Washington St., Clarksville, 30523, (404)754-2152.
Focal Point Music, 922 McArthur Blvd., Warner Robins, 31093, (912) 923-6533. Pres./Gen. Mgr.: Ray H. Melton.
Georgia Music Supply, Inc., PO Box 490331, Alanta, 30349, (404) 996-3385. Pres.: Richard F. DeCourcy.
J.W. Pepper of Alanta, 4273 Wendell Dr., SW, Alanta, 30336, (404) 691-6500.

IDAHO

Chesbro Music Co., 327 Broadway, PO Box 2009, Idaho Falls, 83403, (208) 522-8691. Pres.: Joan Chesbro. Branch(es): 3221 Producer Way, Pomona, CA, 91768, (714) 594-1076. Sales Mgr.: Doug Goates.

ILLINOIS

Amalgamated Tulip Corp., 117 W. Rockland Rd., PO Box 615, Libertyville, 60048, (312) 362-4060. Gen. Mgr.: Rick Johnson; ; Saturn Industries, Inc.
Carl Fischer Music Dist., 312 S. Wabash Ave., Chicago, 60604, (312) 427-6652.
Harris-Teller, Inc., 7400 S. Mason Ave., Chicago, 60638, (312) 496-2100. Pres.: Edward Harris.
JLI Music, 745 Hudson Ave., Romeoville, 60441, (815) 886-0183. Pres.: Julian Leal.
M. M. Cole Publishing Co., 919 Michigan Ave., Suite 1602, Chicago, 60611, (312) 787-0804. Pres.: Shepard Stern.
Mary-Joyce Publishing Co., Scott Pine Dr., Collinsville, 62234.
Saint Louis-Peoria Music Co., 1722 W. Chanute, Peoria, 61615, (309) 691-5545. (800) 447-0958. Gen. Mgr.: John P. Tomlins.
Silver Thorn II, PO Box 96, Chicago Heights, 60411.

MARYLAND

Boston Music Co., 116-122 Boylston, Boston, 02116, (617) 426-5100. Pres.: William Hammersteim. Branch(es): 146 Massachusetts Ave., Boston, MA, 02215, (617) 267-8223. Branch Mgr.: Jeff Lucas; Harvard Square, 57 Boylston St., Cambridge, MA, 02138, (517) 267-8223. Branch Mgr.: Bonnie Summerfield
Marshall/Mangold Distributing Co., Inc., 4805 Nelson Ave., Baltimore, 21215, (301) 542-7214. Pres. & Sales Mgr.: Manny Goldberg.

MASSACHUSETTS

Najarian Music Co., Inc., 269 Lexington St., Waltham, 02154, (617) 899-2200. Pres.: Robert Najarian.
Organ Literature Fondation, 45 Norfolk Rd., Braintree, 02184.
Ray of Hope Publishing, PO Box 6175, 209 Trade Wind Ln., Plymouth, 02360, (508) 759-3256. Branch(es): 116 Massachusetts Ave., Boston, MA, 02115, Mgr.: Ray Fournier; Fleetwood Recording Studios Inc., 321 Revere St., Revere, MA,02151, (617) 289-6800.
E.C. Schirmer Music Co., Inc., 138 Ipswich St., Boston, 02215, (617) 236-1935. Contact: Robert A. Schuneman.

MICHIGAN

Mertis Music Co., Inc., 8130 Northlawn, Detroit, 48204. Branch(es): 8569 Horner St., Los Angeles, CA, 90035.

World Radio History

J. W. Pepper of Detroit, 552 Robbins Dr., Troy, 48048, (313) 588-1000.
Thomas Music Supply Co., 3715 N. Woodward, Royal Oak, 48072, (313) 549-4422.

MINNESOTA

Hal Leonard Publishing Corp., 960 E. Mark St., Winoma, 55987, (507) 454-2920. WI.
World Wide Publications, 1303 Hennepin Ave., Minneapolis, 55403, (612) 333-0940.

MISSISSIPPI

Johnny Angle Publishing Co., 1772 Hamilton Blvd., Jackson, 39213, (601) 362-9172. Contact: Johnny Angle.
Gospel Publishing House, 1445 Boonville Ave., Springfield, 65802, (417) 862-2781.

MISSOURI

Lineage Publishing Co., PO Box 211, East Prairie, 63845, (314) 649-2211.

NEVADA

Hansen House, 953 E. Sahara, Las Vegas, 89104, (702) 737-5211. Vice Pres. Mktg.: Richard H. Suiter.

NEW JERSEY

Bronen Ents., Inc., 393 N. Central Ave., Hartsdale, 10530, (914) 428-3393. Gen. Mgr.: Jack Bronen.
Ciano Pub., PO Box 263, Brigantine, 08203, (609) 266-2623. Contact: Ron Luciano.
Charles Dumont & Sons, Inc., 1085 Dumont Dr., Voorhees, 08034, (609) 346-9100. Pres.: Charles J. Dumont; Vice Pres.: Michael S. Dumont.
Warner Bros. Pub., Inc., 265 Secaucus Rd., Secaucus, 07094, (201) 330-3900. Vice Pres./Gen. Mgr.: Sy Feldman.

NEW YORK

Apon Record Co., Inc., PO Box 3082, Steinway Stn., Long Island City, 11103, (212) 721-5599. Pres.: Andrew H. Poncic.
Belwin-Mills Publishing Corp., 25 Deshon Dr., Melville, 11747, (516) 293-3400. Pres.: Martin Winkler.
Big 3 Music Corp., 729 Seventh Ave., New York, 10019, (212) 575-2978. Pres.: Harold Seider.
Bronen Ents., Inc., 2462 Webster Ave., Bronx, 10458, (212) 364-3350. Pres.: Andrew Bronen.
Camerica Publications, 489 Fifth Ave., New York, 10017, (212) 682-8400. Publishing Dir.: Johnny Dentato.
Cherry Lane Music Publishing Co., Inc., 110 Midland Ave., Port Chester, 10573, (914) 937-8601.
Deiro Music Headquarters, 15 Charles St., New York, 10014.
FAD Songs, Inc., 870 Seventh Ave., New York, 10019, (212) 586-6333.
Carl Fischer Music Dist., 54 Cooper Sq., New York, 10003, (212) 777-0900. Gen. Mgr.: Thomas Mormile.
Doris Fisher Music Corp., 1619 Broadway, New York, 10019, (212) 221-3434.
Gold Brick Music, 7 Howard St., Copiague, 11726, (516) 842-8509. Pres.: Robert L. Williams.
Henry Jerome Music, Inc., 5 Van Etten Blvd., New Rochelle, 10804, (914) 632-1270. Pres.: Miriam Jerome.
MCA Music, 445 Park Ave., New York, 10022, (212) 759-7500.

Mark Music Service
87 Eads St., West Babylon, 11704, (516) 420-8310. (800) 645-9176, Fax: (516) 420-8010, Vice Pres.: Rich Klimkowski; Sales: Donna Siani.

Edwin H. Morris & Co., Inc., 39 West 54th St., New York, 10019, (212) 581-1330.
New-Life Prodns., Inc., 120 Alcott Pl., Suite 8L, New York, 10475.
Peer-Southern Organization, 1740 Broadway, New York, 10019, (212) 265-3910. Pres.: Ralph Peer II.
Pietro Deiro Music Headquarters, Inc., 123 Greenwich Ave., New York, 10014, (212) 675-5460. Pres.: Bruno A. Borghesan.
H & G Randall, Inc., 1900 W. Genesee St., Syracuse, 13204.
Rashid Sales Co., 191 Atlantic Ave., Brooklyn, 11201, (212) 852-3295. (212) 852-3298. Pres.: Albert Rashid.
R. L. Silver Associates, Inc., 527 Madison Ave., New York, 10022, (212) 752-3180.
Tempo Music, Inc., 750 Park Ave., New York, 10021, (212) 249-7500.
V.I.P. Music Distributors, Inc., 214 W. Jefferson St., Syracuse, 13202, (315) 472-6779.
Tommy Valando Publishing Group, 1270 Avenue of the Americas, Suite 2110, New York City, 10020, (212) 429-9696. Pres.: Tommy Valando; Gen. Mgr.: Arthur Valando.
Jerry Vogel Music Co., Inc., 501 Fifth Ave., Suite 1809, New York, 10017, (212) 986-4399. Pres.: Milton M. Rosenbloom.
Warner Bros. Pub., Inc., 810 Seventh Ave., New York, 10019, (212) 399-6910. Pres.: Jay Morgenstern.

NORTH CAROLINA

Brodt Music Co., 1409 E. Independence Blvd., Charlotte, 28205, (704) 332-2177.
El Sueno Club & Western Discount Store, 480 Lytton St., Troutman, 28166.

OHIO

Davitt & Hanser Music Co., Inc., 415 Greenwell Ave., Cincinnati, 45238, (513) 451-5000.
Grossman Music Corp., 1278 West 9th St., Cleveland, 44113, (216) 696-1234. Pres.: Henry S. Grossman.
Hal-Nat Music Publishing Co., PO Box 37156, Cincinnati, 45222, (513) 531-7605. (513) 891-2300. Pres.: Saul Harper.
Keeny/York Music, 29 S. Erie St., Toledo, 43602, (419) 244-8599. Pres.: Michael Drew Shaw.
Stanton's Sheet Music, Inc., 330 South 4th St., Columbus, 43215, (614) 224-4257. Pres.: James E. Strouse.

OREGON

Ark Records, PO Box 230073, Tigard, 97223.
Soft Sidewalk Pub., 526 NW 24th, Portland, 97210, (503) 243-2634.
Branch(es): PO Box 75642, Seattle, WA, 98125.

PENNSYLVANIA

CCM Music, 412 Easter Ave., Pittlburgh, 19103.
Communication Concept, PO Box 2095, Philadelphia, 19103, (215) 844-8736. Pres.: S. Deane Henderson.
J. W. Pepper & Son, Inc., 2480 Industrial Dr., Paoli, 19301, (215) 648-0500.
Pubco, 119 Cuthbert St., Philadelphia, 19106, (215) 629-0030.

RHODE ISLAND

Axelrod-Music, Inc., 251 Weybosser St., Providence, 02903.
Branch(es): 1119 Main St., Wakefield, RI, 02881.

SOUTH CAROLINA

WesJac Music, 129 W. Main St., Lake City, 29560, (803) 394-3597. Contact: W. R. Bragdon, Jr.

TENNESSEE

Acuff-Rose Sales, Inc., 2510 Franklin Rd., Nashville, 37204, (615) 385-3031. Pres.: Wesley H. Rose.

The listings contained in this publication are based solely upon information supplied to Billboard as of presstime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supercede the listings contained herein.

American Cowboy Songs, Inc., Mount Juliet, 37122.
The Benson Co., 365 Great Cir. Dr., Nasville, 37228, (615) 259-9111. Pres.: Robert H. MacKenzie.
Bug Music, 65 Music Square East, Nashville, 37203, (615) 321-4593. Gen. Mgr.: Garry Velletri.
Calvary Distribution, 142 Eighth Ave., North, Nashville, 37203, (800) 821-9599. (615) 244-8800.
Chappell Music Co., 11 Music Cir. South, Nasville, 37203, (615) 244-3382. Vice Pres./Gen. Mgr.: Henry Hurt.
Criterion Music Corp., 1025 17th Ave. South, Nashville, 37212.
Heavy Jamin Music, PO Box 4740, Nasville, 37216, (615) 865-4740.
Ivory Palaces Music, 3141 Spottswood Ave., Memphis, 38111, (901) 323-3509. Pres.: Jack Abell.
Mick Lloyd Prodns., Inc., 817 18th Ave. South, Nashville, 37203, (615) 329-9093. Pres./Gen. Mgr.: Mick Lloyd; Prof. Mgr.: Jackie Kendall.
MCA Music (div. of M C A, Inc.), 1106 17th Ave. South, Nashville, 37212, (615) 327-4622. Vice Pres. & Gen. Mgr.: Jerry Crutchfield.
Mester, PO Box 90639, 902 42nd Ave. North, Nashville, 37209.
Nashville Int'l Music Group, PO Box 121076, 116-17th Ave. South, Nashville, 37212, (615) 244-5357. (615) 254-3464. Pres.: Reggie M. Chruchwell.
Pathway Press, 1080 Montgomery Ave., Cleveland, 37311, (615) 476-5197.
Peer-Southern Organization, 7 Music Cir. North, Nashville, 37203, (615) 244-6200. Bd. Chrmn.: Monique Peer.
Silver-Loomas Prodns., 38 Music Square East, Suite 113, Nashville, 37203, (615) 255-8005.
T.P. Prodns., 1019 17th Ave. South, Nashville, 37212, Pres./Gen. Mgr.: Tom Pallardy.
Warner Bros. Music, 1815 Division St., Nashville, 37203, (615) 329-3921.
Wyoming Brand Music, Rt. 7, Box 251, Mt. Juliet, 37122, (615) 444-8431.

TEXAS

Don Edgar Music Co., 2312 Jasper St., Fort Worth, 76106, (817) 626-3448.
Holy Grail Pub., 12609 Dessau Rd., Suite A222, Austin, 78753, (512) 251-0375. Pres.: Gary A. Coll; Gen. Mgr.: Brad L. Silverlight.
Southern Music Co., 1100 Broadway, San Antonio, 78215, (512) 226-8167. Pres. & Gen. Mgr.: Arthur Gurwitz.

WASHINGTON

Capitol Music Co., PO Box 21906, 1530 Third Ave., Seattle, 98111. Pres.: Saul C. Leaf.
Rainbow Planet, 5110 Clomwell Dr., Gig Harbor, 98335, (206) 265-3758. Pres.: Jim Valley; Gen. Mgr.: Jody Valley.

WISCONSIN

Hal Leonard Publishing Corp., 8112 W. Bluemound Rd., Milwaukee, 53213.
Branch(es): 6255 Sunset Blvd., Hollywood, CA, 90028, (213) 469-5141. Sr. VP, Creative: Ira Jaffe; 11 Music Cir. South, Nashville, TN, 37203, (213) 469-5141. Vice Pres./Gen. Mgr.: Henry Hurt.

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Company Name	Type of Operation	Address	City, State, Postal Code	Phone Number

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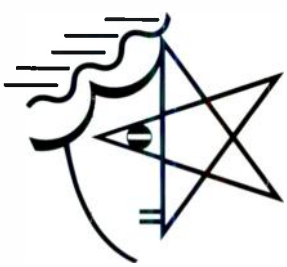

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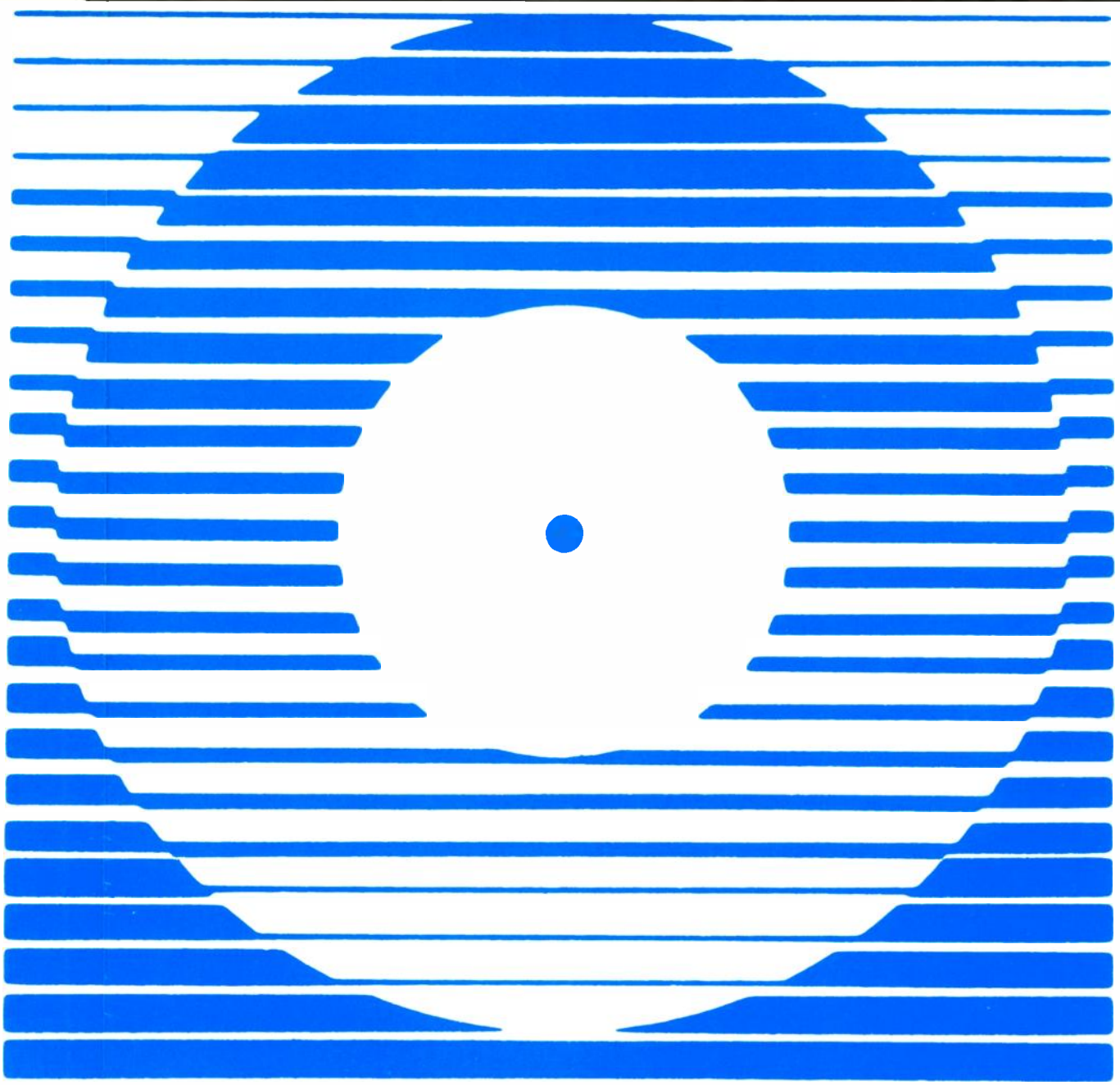

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Retail Suppliers

WHOLESALERS

ALABAMA

First Movie Exchange, PO Box 340, Dauphin Island, 36528, (205) 861-4414, (800) 647-3535, Owner/Mgr.: Bob Foens. (Distributor)
Labels Distributed: Video: All releases.

Major Video Concepts, Inc., 135 W. Oxmoor Rd., Homewood, 35209, (205) 942-9611, Vice Pres. & Gen. Mgr.: Paul Guhl; Mgr.: Eric Smith; Buyer: Don Smith. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: CBS Fox, Columbia, Disney, FHE, MCA, MGM, Media, New World, Paramount, Thorn, Vestron, Warned.

Music Center Dist., 1314 1st Ave. North, Birmingham, 35203, Pres.: Virgil Lugar, Sr.; Buyer: Audrey Lugar. (Records, Pre-Recorded Audio Tape) (Distributor, One Stop)
Labels Distributed: Audio: Most Major Labels.

ARIZONA

All Label West, Inc., 3330 W. Flower, Phoenix, 85017, (602) 269-6871, Pres.: Cary Budini; Mgr.: Bill Glaseman; Rec. & Tape: Cubby Fallis.
Program Accessories: Memorex, TDK, Maxell, Lebo, Case Logic.

Associated Dist., Inc., 3803 North 36th Ave., Phoenix, 85019, (602) 278-5584, Fax: (602) 269-6356, Pres.: Leonard M. Singer; Mgr.: Gus Figueroa; Buyer: Rita Powell, Rory Musil, Robert Fenty. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: Alligator, American Gramaphone, Amherst, Antilles, Concord Jazz, Cresendo, Fantasy, 4-Sight, 4th & Broadway, Fresh, Hightone, Ichiban, LMR, Luke Skyywalker, Malaco, Mango, Ms. B, Music West, Nastymix, Next Plateau, Original Sound, Pablo, Palo Alto, Priority, Profile, Project 3, Rounder, Select, Sleeping Bag, Striped Horse, Sutra, Techno Hop, Track, Varese Sarabande, Vision.

Canyon Records & Indian Arts, 4143 North 16th St., Phoenix,
85016, (602) 266-4823, Owner, Mgr., Buyer: Bob Nuss. (Distributor)
Labels Distributed: Audio: Canyon, Featherstone, Folkways, Highstar, Indian Sounds, Individual Indian Artists-Carols Nakai, John Rainer, Library of Congress, New World.

Music Merchandisers of America, 3330 W. Flower St., Phoenix, 85017, (602) 269-9871, Pres.: Cary Budin; Mgr.: Bill Glaseman; Buyer: Cubby Fallis. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Rack Jobber)

Pro One Stop, 1810 West Fourth St., Tempe, 85281, (602) 894-9849, Owner: Jim Johnson. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Smash Record Distributors, 3402 W. Wilshire Dr., Suite 24, Phoenix, 85009, (602) 278-9285, Owner: Charlotte Harrington. (Records) (One Stop)

Viking Entertainment, Inc., 4020 NW Grand Ave., Suite 5, Phoenix, 85019, Mgr.: Tom Catchings. (Rack Jobber)

ARKANSAS

Discount Records, 3400 S. University, Little Rock, 72204, (501) 565-0304, Pres.: Jack Garner; Buyer: Steve Harrison, Lance Nolley, Ed Tilley. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)
Program Accessories: Allsop, Recoton.

Handleman Co., PO Box 9010, 500 Kirts Blvd., Little Rock, 72209, (501) 562-8800. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Sight & Sound Dist., 2201 Brookwood Dr., Little Rock, 72202, (501) 664-1630, Chief Exec.: John Mandelker; Mgr.: Dan Thompson; Buyer: Randy Shore. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: See Saint Louis, MO for product distribution.

CALIFORNIA

A World Records, Inc., 16606 Ogram Ave., Torrance, 90504, (213) 515-2550, Mgr.: Mark S. Randell. (Records, Pre-Recorded Audio Tape) (Distributor, Exporter)

Abby Road Dist.
2228 S. Ritchey St., Santa Ana, 92705, (714) 546-7177, Fax: (714) 546-0337, Chief Exec.: Bruce Ogilvie. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Distributor, One Stop)

Alhambra Dist., Inc., 1642 S. Vermont Ave., Los Angeles, 90006, (213) 733-0137, Telex: 686444, Mgr.: Tony Frenadza. (Distributor, Importer)

American Independent Records, 74 Rincon Alley, San Francisco, 94107, (415) 543-2433, CEO: Gordon J. Whiting; Buyer: Randy X. Frisch. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: Statiras, Big Time, Auburn, Golden Flute, Original Sound, New West, Vanguard, Moss Music Group, Demand Performance, Catero, Ace of Hearts, Twin Tone, Cachalot, Sun, Throbbing Lobster, It is Music, East Wind Soviet Jazz.

American Music Mktg., 4520 Valerio St., Burbank, 91505, Chief Exec.: Chet Coplen. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Cutouts, Overstock) (Distributor, Rack Jobber)

American Pie, 12222 Venice Blvd., Los Angeles, 90066, (213) 391-4088, Principal: Wayne Volat; Mgr.: Alex Mock; Buyer: Cathy Cole. (Records) (One Stop, Rack Jobber)
Labels Distributed: Audio: American Pie.

American Video Network, 830 Myrtle, Monrovia, 91016, (818) 358-7761, (800) 523-5193, Contact: Thomas Nabhan. (Records, Video Program (Cassette & Disk)) (Distributor) Program Accessories: Used movies on videotape.

Amigo Records Dist., 2858 W. Pico Blvd., Los Angeles, 90006, (213) 680-3463. (Records, Pre-Recorded Audio Tape) (One Stop, Importer, Exporter)

Bob Andrews Records, 25258 Cabot Rd., #147, Lagua Hills, 92653, Owner: Bob Andrews. (Records) (Distributor)
Labels Distributed: Audio: MoPro, Magnagraphic Jazz, Outstanding, Interplay, Camard, Henri, Straight Ahead Jazz.

Arrow Film & Video, 11270 Pleasant Valley Rd., Penn Valley, 95946, (916) 432-3471, (800) 227-6715, Vice Pres.: Alan Spindeli. (Distributor)
Labels Distributed: Video: Arrow Films, Arrow Mass Market, Eruption Features, Superstar Films, WOW Films.

Asian Pacific Gospel Music Dist., PO Box 1990, Thousand Oaks, 91360, (805) 499-4306. (Records) (Distributor)

Astral-Ocean Cinema, PO Box 931753, Hollywood, 90093, (818) 907-3183, Chief Exec.: Toshi Gold. (Video Program (Cassette & Disk)) (Distributor, Importer)
Labels Distributed: Video: Most USA labels.
Pay-Per Transaction.
Labels Imported: Hong Kong, Japan, Taiwan.
Playback Equipment: Samsung.

AudioSource, 1185 Chess Dr., Foster City, 94404, (415) 574-7585, Owner: Norman Olson. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)
MLabels Imported: Accent (Belgium), Astree (France), Audio Lab (Japan), Bluebell (Sweden), Calig (West Germany), IMP (England), JVC (Japan), Lyrinx (France), Marquis (Canada), Nippon Phonogram (Japan), Phoenix (UK), Polyhymnia (Norway), Propius (Sweden), Ricecar (Belgium), Stil (France) & others.

Azra Int'l, PO Box 459, Maywood, 90270, (213) 560-4223, Buyer: David Richards. (Records) (Distributor, Exporter)
Labels Distributed: Audio: Iron Works, Ms, FD, Masque, Metalstorm, Python, Condor, Classix, Razor's Edge.
Pay-Per Transaction.

Backroads Distributors, 417 Tamal Plaza, Corte Madera, 94925, (800) 825-4848, Fax: (415) 924-0648, Owner: Lloyd Barde; Mgr.: Darlene Johnson; Sales: Geoffrey Workman. (Distributor)
Labels Distributed: Audio: American Gramaphone, Attic, Audion, Beyond, Canyon, Celestial Harmonies, Elfin, Fortuna, Global Pacific, Gold Castle, Halpern, Hearts of Space, Higher Octave, Innova Digital, Innovative Communication, Invincible, Kuckuck, Living Music, Music West, Music of the World, Narada, Nature, Private Music, Redstone, Serenity, Shining Star, Silver Wave, Sona Gaia, Sonic Atmospheres, Soundings of the Planet; Video: Miramar, Random House.

World Radio History

Balboa Records Co.

10900 Washington Blvd., Ground Floor, Culver City, 90230, (213) 204-3792, (213) 204-3793, (213) 204-3794, Fax: (213) 204-0886, Pres.: Valentin Velasco. Promo. Dir.: Elizardo Campos. (Records, Pre-Recorded Audio Tape) (Distributor, Importer)
Labels Distributed: Audio: Musart, Trebol.

Rick Ballard Imports, PO Box 5063, Berkeley, 94705, (415) 832-1277, Owner: Rick Ballrd; Mgr.: Bob Hoshide. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer, Exporter)

Baly Records & Tape Dist., 2525 W. Pico Blvd., Los Angeles, 90006, (213) 487-2155, Owner, Mgr. & Buyer: Isaac Baly. (Records, Pre-Recorded Audio Tape) (Distributor, One Stop, Rack Jobber, Importer)
Labels Distributed: Audio: Alhambra, Alto, Arcano, Arriba, Atlas, Audiomex, Boringuen, CBS, Caytronics, Dicesa, Disa, Discolando, Disneylandia, Fame, Freddie, Gas, Luna, Mar, Mercurio, Mericana, Musart, Nova, Vox, Odeon, Orfeon, Peerless, Profono, Pronto, Ramex, Rio Bravo, Romex, SB, Sonart, Soundmex, TH, Teca, Viza.

Bayside Record Distributing Co.

174 Paul Dr., San Rafael, 94903, (415) 472-2806, Fax: (415) 472-2567, Pres.: Robin Wise. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer)
Labels Distributed: Audio: Alligator, Arhollie, Black Top, Blind Pig, Chameleon, DB, DRG, Dr. Dream, Delmark, Enja, Flying Fish, Folkways, Frontier, Kaleidoscope, Muse, Oh Boy, Philo, Red House, Rounder, SST, Savoy, Specialty, Sugar Hill, ROIR, Twin Tone, Varrick; Video: Arhoolie, Flower Films.
Labels Imported: Swaggie (Australia), Jazz Point (Belgium), True North (Canada), Esoldun (France), Messidor (Germany), JVC (Japan), Oldie Blues (The Netherlands), Storyville (Sweden), Ace, Kent, Matchbox (United Kingdom).

Bennett Marine Video, 730 Washington St., Marina Del Rey, 90292, (213) 821-3329, Fax: (213) 306-3162, Pres.: Michael S. Bennett; Vice Pres. Opns.: Roderic P. Kavanagh. (Distributor)
Labels Distributed: Video: Better Boating Series, Under Sailseries, Morris Boating Series, Neptune Prodns. Powerboating & Pleasure Boating Series, C.P.I. Annapolis, Offshore Prodns., Cousteau Series.

Berklay Air Services West Coast, PO Box 91156, World Way, Los Angeles, 90009, (213) 649-0301, Fax: (718) 917-6434, Vice Pres. Sales: Dennis Klainberg; Buyer: Lester Baum, (Exporter)

Black Gold, PO Box 3398 T.A., Los Angeles, 90051, (213) 930-0930. (Records) (Distributor)
Labels Distributed: Audio: Black Gold, Dee Joy, Third World, West Coast.

CBS Records, 1930 Century Park West, Century City, 90067, (213) 556-4708, Sales Mgr.: Craig Applequist; Mgr.: Rich Kudolla. Branch(es): 175 N. Redwood Dr., Suite 130, San Rafael, 94903, (415) 499-9450, Mgr.: Jerry Pitti. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: see Rego Park, NY for product distribution.

CEMA, 1750 N. Vine St., Los Angeles, 90028, (213) 462-6252, Cable: CAPRECORDS, Telex: 67-4051, Fax: (213) 462-3683, Pres.: Dennis White; VP Nat'l Accts/Sales Opns: Joe McFadden; Vice Pres. Dist. Labels: Dan Davis.
Branch(es): (California) 508 Paula Ave., Glendale, 91201, (818) 244-4645, Fax: (818) 244-7565, Dist. Mgr.: Vyto Lazauskas; Sales Mgr.: Dutch Cramblitt; 2021 Challenger Dr., Suite 101, Alameda, 94501, (415) 865-8441, Fax: (415) 865-8469, Dist. Mgr.: Terry Sautter. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: Allegiance, Angel, Apache, Barking Pumpkin, Birthright, Capitol, Chameleon, EMI, Enigma Entertainment, MTM Music Group, Rhino, Solar, 16th Avenue.

California Record Dist.

255 Parkside Dr., San Fernando, 91340, (818) 361-7979, Fax: (818) 365-7328, Pres.: George Hocutt; Sales Mgr.: Don Davis; Opns. Mgr.: Rick Hocutt. (Records) (Distributor)
Labels Distributed: Audio: Airborne, Alligator, Amherst, Antilles, B-Boy, Blacktop, Blue Quail, Cafe, Carnden, Commodore, Concord Jazz, Creative World, Crush, Discovery, DMSR/Egyptian Empire, DRG, Fantasy Group, 4th & Broadway, Fresh, Frontline, Gamble & Huff, GNP-Crescendo, Great Jones, Heartbeat, Hightone, Ichiban, Increase, Kaleidoscope, Ligosa, Little Major Records, Live & Learn, LMR, Macola, Malaco, Mango, Mobile Fidelity, Muse, Nex Plateau, Nova, Original Sound, Pablo Jazz, Pair, Pow Wow, Project, Profile, Quartet, Ranwood, Ras, Roulette Rounder, Savoy Gospel, Savoy Jazz, Select, Sleeping BVG, Sound Wings, Specialty, Striped Horse, Sugar Hill, Sutra, Total Experience, Track, Vanguard, Varese, Wave.

Canterbury Records, Inc., 805 E. Colorado Blvd., Pasadena, 91101, (818) 792-7184, Fax: (213) 681-4924, Pres. & Buyer: Charles Gordon; Buyer: Jennifer Freedman, Jessie Bruno, Jeffrey Oronzo. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber, Exporter)

Caroline Records California, Inc., 12410 Foothill Blvd., Unit B, Sylmar, 91342, (818) 890-0309, Fax: (818) 899-1092, Gen. Mgr.: Rick Williams. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: Caroline, Megaforce, Product Inc. U.K., Plan Nine, Suicidal.

Cassette Prods. Unlimited, Inc., 5796 Martin Rd., Irwinvale, 91706, (818) 969-6881, Pres.: William R. Guthy. Program Accessories: Blank Audio & Video Tape.

Cassettes Unlimited, 10995 Wrightwood Ln., Studio City, 91604, (213) 650-6510, Pres. & Buyer: Herb Dale; Mgr. & Buyer: A. Bruce Dale. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

Catalina Video Dist., 11925 Vose St., N. Hollywood, 91605, (818) 764-9105, Contact: Christian Mann. (Video Program (Cassette & Disk)) (Distributor)

City Hall Records, 25 Tiburon St., San Rafael, 94901, (415) 457-9080, Fax: (415) 457-0780, Pres.: Robin Cohn, (dance, rap & hip hop): Walter Zelnick. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: Carthage, Collectables, Columbia Special Product, Cutting, Four-Sight, Fresh, Gazell, Green Linnet, Greensleeves, Gucci, Hot, Jamey Aebersold, Jazzology, Joey Boy, JR, Jungle, King, LMR, Luke Skywalker, Makossa, Megatone, Murray Hill, Music Hall, Nastymix, Nighthawk, Relic, Shanachie, Sleeping Bag, Stash, Take Two, Testament, 75 Girls, Pandisc, TSR, Yazoo.
Labels Imported: Ace, Ariwa, ASV, Demon, Edsel, EMI, Flyright, Fountain, Globe Style, Halcyon, Harlequin, Krazy Kat, Magic, Memoir, PRT, Red Lightnin', Saville, Stetson, Swing House, Topic, Trojan, Zu Zazz (All United Kingdom); Bear Family (Germany); Black Magic (Holland); Hep (Scotland); Mr. R&B, Phontastic, Route 66, Saxophonograph (Sweden); Sackvill (Canada); Vogue (France).

City One Stop, 2551 S. Alamanda St., Los Angeles, 90025, (800) 962-2009, Fax: (213) 234-4036, Mgr.: Sam Ginsburg. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop, Exporter)

Commtron, 3211 MacArthur Blvd., Santa Ana, 92704, (714) 751-9011. Branch(es): 2365 Industrial Pkwy. West, Hayward, 94545, (415) 785-3730. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Prism.

Cosmotone, PO Box 71988, Los Angeles, 90071. (Records) (Distributor, Exporter) (Cutouts/Overstocks)

Crest Cassette Corp., 415 N. Figueroa St., Wilmington, 90744, (213) 835-9677, Telex: 664844 AB, Pres.: William DeMucci. (Distributor)

Dimple Wholesale Products, PO Box 1384, West Sacramento, 95691, (916) 373-4726, Chief Exec.: Randy Carasco. (Records, Video Program (Cassette & Disk)) (Rack Jobber)

Discos Latin Int'l, Inc., 1644 S. Vermont Ave., Los Angeles, 90006, (213) 734-1527, Owner: Jose A. Garcia. (Records) (Distributor)
Labels Distributed: Audio: Fono Rex, Latin Int'l, Microfon, Pega.

Eastern Pacific Sounds, Inc.

6325 DeSoto Ave., Suite J, Woodland Hills, 91367, (818) 884-2234, Fax: (818) 708-1636, Pres.: Kuni Yashiro; Buyer: Shin Tankai. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Exporter)

Emperor Entertainment, 67 Live Oak Ave., Fairfax, 94930, (415) 258-9815, Telex: 184170 SUCCESS, Fax: (415) 456-4647, Chief Exec.: Roger A. Ellman. (Video Program (Cassette & Disk)) (Distributor)

Environmental Video, Inc., 1116 Eighth St. "B" Box 577, Manhattan Beach, 90266, (213) 546-4581, (800) 332-1140, Contact: James Spencer. (Video Program (Cassette & Disk)) (Distributor)

Eur Pac West (Div. of Eur Pac Service, Inc.), 9586 Dist. Ave., San Diego, 92121, (619) 566-7662, Pres.: J. Milton Kyle; Mgr.: Frank Defalco; Buyer: Paul M. Lawrence. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

European Video Distributors, 2321 W. Olive Ave., Suite C, Burbank, 91506, (818) 848-5902, Telex: 272099 EURO V, Chief Exec.: Bela Nunyik; Mgr.: Nonnie Anderle. (Video Program (Cassette & Disk)) (Importer)
Labels Imported: Argentina, Czechslovakia, Hungary, Poland.

Eurpac San Diego (Div. of Eurpac Service), 9586 Distribution Ave., San Diego, 92121, (619) 566-7662, Sales Mgr.: Lance Suedoka; Mgr.: Frank Defalco; Buyer: Paul Lawrence. (Distributor)
Labels Distributed: Audio: Military Dist.

Fifth Continent Music Corp., 1200 Newell Hill, Suite 302, Walnut Creek, 94596, (415) 945-1855, Chief Exec.: John Lasher; Mgr.: Shane Betts; Buyer: John Lasher. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Entr'Acte, Jackal, Label X, Preamble, Southern Cross.
Labels Imported: Akira, Australian Opera, Cherry Pie, Grevillea, Move, Philips/Australia, S.A.R.E.C., 2MBS (Australia), Ode/New Zealand (New Zealand), Audiotrax (UK).

First Video Exchange, 17503 S. Figueroa, Garden, 90248, (213) 516-6422, (800) 247-2351, Contact: Carol Vogel. (Records, Video Program (Cassette & Disk)) (Distributor)

Folk Arts Rare Records, 3611 Adams Ave., San Diego, 92116, (619) 282-7833, Chief Exec.: Louis F. Curtiss; Buyers: William F. Curtiss, Freddie Keppard, Asa Martin. (Records) (Distributor)
Labels Distributed: Audio: Electrobeam Guenett, Paramount, Herwin, Champion, Conqueror, Romeo, Domino, Homestead, Timely Tunes, Jewel, Melotone, Busy Bee, Black Patti, Sunrise, Black Swan, Edison Diamond Disc.

Froerunner Dist., 12400 Moorpark St., #10, Studio City, 91604. (Records, Pre-Recorded Audio Tape) (Distributor)

Garmisa Sales, 23811 Fairgreens East, Laguna Niguel, 92677, (714) 495-3999, Fax: (714) 495-3997, Owner: Robert M. Garmisa. Computer/Video Games: Certron. Program Accessories: Case Logic, Certon, DLH-Media Tech, Norelco Cassette-CD jewel boxes.

Global Pacific Distributors, Inc., 180 E. Napa St., Sonoma, 95476, (707) 996-2748, Fax: (707) 996-2658, Pres.: Howard L. Sapper; Gen. Mgr. Dist.: Thomas Hauck. (Distributor)

Golden Oldies, Inc., 8410 Painter, Whittier, 90602, (213) 945-5840, Pres.: Brenton Wood; Mgr.: R. Ruiz. (Pre-Recorded Audio Tape) (Importer, Exporter)
Branch(es): 223 E. Plymouth, Inglewood, 90302, (213) 672-0380, (213) 674-1468, Pres.: Roberto Ruiz; Vice Pres.: Alfred Smith. (Records) (Distributor)

Great American Video, 31340 Via Colinas, West Lake Village, 91361, (818) 889-3697, Chief Exec.: Beverly C. Sebastian; Gen. Mgr. & Buyer: Ben Sebastian. (Video Program (Cassette & Disk)) (Distributor, One Stop)
Labels Distributed: Video: Disney, Karl Lorimar, Paramount, Prism, Republic, WEA & Others.

Greenworld Dist., 20445 Gramercy Pl., PO Box 2896, Torrance, 90509, (213) 533-8075, (800) 421-2095, Telex: 4720103, Pres.: Steve Boudreau; Buyer: David Baker,

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Dean Naleway, Peter Heur. (Records, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Ace of Hearts, Alternative Tentacles, Bemisbrain, Buy Our Records, Big Time, Bomp, Breakthrough, CD Presents, Celestial Harmonies, DB, Fountain of Youth, Frontier, Greenworld Records, Homestead, Landslide, Metro America, Midnight, Mordam, Neutral, Placebo, Ralph, Reachout Int'l, Rough Trade, Shrapnel, Subterranean, Throbbing Lobster, Twin Tone.
Labels Imported: All Labels.

Handleman Co., 9700 Bell Ranch Dr., Santa Fe Springs, 90670, (213) 946-4431, Mgr.: George Rosenjack. (Records, Pre-Recorded Audio Tape) (Distributor, Rack Jobber)

Hollywood Family Entertainment, 16787 Schoenborn St., Sepulveda, 91343, (818) 895-2331, (800) 426-9491, Buyer: Hal Freeman. (Records, Video Program (Cassette & Disk)) (Distributor)

Important Records Dist., Inc., 1830 West 208th St., Torrance, 90501, (213) 212-0801, Telex: 653562, Mgr.: Cliff Cultreri. (Records, Pre-Recorded Audio Tape) (Distributor, Importer)

Independent Video, 10364 Rockingham Dr., Carmichael, 95827, (916) 361-7181, Fax: (916) 362-0374, Chief Exec.: Glen Halvorsen; Mgr.: Terry Moga. (Video Program (Cassette & Disk)) (One Stop) Program Accessories: Used movies.

Inspirational Music, 18108 Parthenia St., Northridge, 91328, (818) 987-2911, Mgr.: Bruce R. Edwards; Buyer: Cheryl Wellcome. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Word, Light, Sparrow, Brentwood, Benson, Copeland, Ingles, Goodlife, Jime Records, Last Days, Lexicon, Ministry Resource, Morada, New Day, Nicholas, PTL, Ranwood, Stargio, Warner Bros. Zondervan, Lillenas, Alexandrea, Christian World, Clarion, Calvary.

Int'l Records, PO Box 690, Bryn Mawr, 92318, (714) 796-6110, Owner: John Brechler. (Records) (Distributor)
Labels Distributed: Audio: Interplay, PJS, Sharp Eleven, Sea Breeze, Sorcerer.

Int'l Distribution, 3115 Ocean Front Walk, Suite 107B, Marina Del Rey, 90292, (213) 306-3105. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: CBS, Continental, EMI/Odeon, PolyGram, RCA/Ariola, RGE, WEA.

Int'l Records, PO Box 690, Bryn Mawr, 92318, (714) 796-6110, Chief Exec.: John L. Brechler. (Records) (Distributor)

JDC Records, 567 West Fifth St., San Pedro, 90731, (213) 519-7393, Fax: (213) 519-1614, Buyer: Eddie Fonseca, Mark Donnelly, Sam Hernandez. (Records) (Distributor)
Labels Distributed: Audio: Bassment, Caroline, Chaz, Cutting, Dunk Yer Funk, Hot Prodns., JDC, Jam City, Megatone, On The Spot, Neighborhood, Passion, Sun Town, Tandem, TSR.

J & I Cassette, 23947 Ventura Blvd., Calabasas, 91302, (818) 992-6200, Pres.: John Brennan. (Records) (Distributor) Porduct Accesories: Audio: Reel to Reels, Broadcast Carts, Cassettes. Video: All Formats, TDK, Maxell, Ampex, Capitol Magnetics, Fidelipac.

JEM Records West, 18629 Topham St., Reseda, 91335, (818) 996-6754, Fax: (818) 344-0679, Exec. Vice Pres.: Bill Shaler; Buyer: Jim Rolfe. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Passport Jazz, Passport, PVC, Editions EG, Blackhawk, Beverley Glen, SST, Pro Arte, GMS America, L.M.R., Restless, Wax Trax, Twin Tone, Grudge, Frontier, Sleeping Bag, Roir.

Johni's Music, 11020 S. Main, Los Angeles, 90061, (213) 755-1165, Chief Exec.: John Jackson; Mgr./Buyer: Marie Jackson. (Records, Pre-Recorded Audio Tape) (One Stop)

Kandamerica, Inc., 5112 Walnut Grove Ave., San Gabriel, 91776, (818) 286-6611, Telex: 675337, Pres.: Toshi Fujimoto; Mgr.: Hidetaka Baba. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Exporter)

La Cite, 2306 Westwood Blvd., Los Angeles, 90064, (213) 475-0095, Telex: 650 358 8954, Fax: (213) 475-6185, Pres.: Lou Plauzoles. (Pre-Recorded Audio Tape) (Importer)
Labels Imported: BMG-Ariola France, CBS France, EMI-Pathe, French PolyGram, French Vogue.

Leija Records Corp., PO Box 42, Alviso, 95002, (408) 262-3287. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber, Importer, Exporter)

Levity, 1116 Weddington, North Hollywood, 91601, (818) 506-7958. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Linden Int'l Children's Record Specialists, 365 1st St. bles, Los Angeles, 94022, (415) 949-3390, Owner: Dennis Ronberg. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Shoreline, RCA, A&M, Kimbo, Elephant, Rosenshontz, Kids Records, Pacific Cascade, Little Thinker.

MCA Distributing Corp., 70 Universal Plaza, Universal City, 91608, (818) 777-4000. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: MCA, Motown Group, Narada, Pacific Arts, Zebra.
Branch(es): San Mateo, CA; Sun Valley, CA; Aurora, CO; Norcross, GA; Rosemont, IL; Columbia, MD; Woburn, MA; Edina, MN; Saint Louis, MO; Collingswood, NJ; New York, NY; Cleveland, OH; Nashville, TN; Irving, TX.

Major Dist., 4191 First St., Space 108, Livermore, 94550, (415) 447-3390, Mgr.: Don Thurman. (Distributor)

Metro Video Dist., Inc., 7841 El Cajon Blvd., LaMesa, 92041, (619) 463-5545, Mgr.: Brad Crane.
Branch(es): 5441 West 104th St., Los Angeles, 90045, (213) 417-8447, (800) 348-0009, Mgr.: Al Westfall. (Records, Video Program (Cassette & Disk)) (Distributor)

Million Dollar Video Corp., 5900 Wilshire Blvd., Sutie 500, Los Angeles, 90036, (213) 933-1616, Fax: (213) 931-1999, Pres.: Miguel Kahan. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Dist. of prerecorded video-cassettes.
Pay-Per Transaction.

Mr. Video, 5550 Fulton Ave., Van Nuys, 91401, (800) 432-4336, Partner: Mike Young; Mgr.: Larry Lewis; Buyer: Mike Young, (Importer) Program Accessories: Video store supplies.

More Records, Inc., PO Box 1167, Simi Valley, 93062, (805) 526-1227, Pres.: Ed Guy. (Records, Pre-Recorded Audio Tape, Compact Disk, Cutouts) (Distributor)
Labels Distributed: Audio: ACM, SMH, Deluxe, Gusto, Hollywood, King, MCA, Old Homestead, Starday, Stetson.
Pay-Per Transaction.

Music Operators Service, Inc., 536 W. Commonwealth, Fullerton, 92632, (714) 879-1771, Pres.: Buddy Robinson; Buyer: Nancy Robinson. (Records) (One Stop)

The Music People, Inc., 1025 W. MacArthur Blvd., Oakland, 94608, (415) 653-5811, Fax: (415) 652-5058, Pres. & Buyer: Jason Blaine; Mgr., Buyer: Greg Shaver. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Musica Latina, Inc., 2360 W. Pico Blvd., Los Angeles, 90006, (213) 385-2151. (Records) (Distributor, One Stop, Rack Jobber)
Labels Distributed: Audio: Discolando, Kubaney, Modiner, Orion, Panart, Parnaso, Regal, Remo, Rico, Ric-Vox, Son Art, Sono Lux, Sono Mex, Sono Radio, top Hits, UA Latino, Velvet, El Zarape.

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14920 S. Figueroa, Gardena, 90248, (213) 323-1635, Fax: (213) 323-2909, Sales Mgr.: Bob Lampkin.
Sales Office: 27 Sequia Rd., San Francisco, 94930, (415) 456-1911, Sales Mgr.: Mark Bremer. (Distributor)
Labels Distributed: Audio: Alpha Omega, Aspen/Blackhawk, Audio Fidelity, Bar None, Beverly Glen, Chase Music Group, CHM, Dunhill Compact Classics, Fossil, Garland, Grudge, Macola Assoc., Mic Mac, Park Place, Rap-A-Lot, Redstone, Spring, SST, TBA, Twin Tone, USA.

Nico Records, 124 W. Channel Rd., Santa Monica, 90402, (213) 454-3716, Dir.: Eduardo A. Ostrogovich; Mgr.: Gustavo Alfredo Fernandez. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Norwalk Record Distributor, 1020 N. Batavia, Orange, 92667, (714) 538-5388, Owner: David Shropshall; Mgr.: David Shropshall, Jr.; Buyer: David Shropshall, Jr. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Pacific Coast One Stop, Inc., 9535 Cozy St., Chatsworth, 91311, (818) 709-3640, Exec.: Steve Kall; Mgr.: David Hoeltje; CD's; Marc Jackson: Tapes; Tom Mehren; Accessories; Rich Young: Singles; Mike Keith.(Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)
Labels Distributed: Audio: All Major Labels.
Program Accessories: Blank tape & accessories.

PolyGram Dist., Inc., 70 Via Belardo, Greenbrae, 94094, (415) 461-6735, Chief Exec.: Larry Smith. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: All PolyGram product.

Pyramid New Age Music, 1577 Barry Ave., Suite 201, Los Angeles, 90025, (213) 207-2944, Owner: Michael Anderson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

RCA/A&M/Arista Distribution, 6363 Sunset Blvd., Hollywood, 90028. Branch(es): #5 Thomas Mellon Cir., Suite 130, San Francisco, 94134, Branch Mgr.: Charlie Rice. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: See New York, NY for product distribution.

Rare Records Unlimited, 1723 Lake St., San Mateo, 94403. (Records) (One Stop)

Record Service, 4520 Valerio Dr., Burbank, 91505, (818) 843-2105, Pres.: Jim McGraw; Mgr.: Jack Griffith; Buyer:

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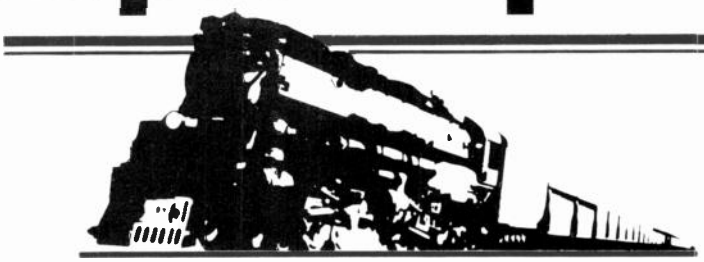

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Jack Griffith. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

Records, Ltd., 2818 W. Pico Blvd., Los Angeles, 90006, (213) 737-2611, Contact: J. Thomas Arambasin. (Records, Pre-Recorded Audio Tape) (Distributor, One Stop, Importer, Exporter)
Labels Distributed: Audio: AEI, Aries, Big Band Int'l, Broadway Baby, Cerberus, Chalfont, Citadel, Corinthian, Etr'Acte, Golden Era, Klavier, Laureate, Living Era, Medallion, Memoir, Original Cast, Orion, Pelican, Soundtrak, Sunbeam, Take Home Tunes, Take Two, Tandem, Varese, Webb.

Records Ltd., 2818 W. Pico, Los Angeles, 90006, (213) 737-2611. (Records) (Distributor)

Rough Trade, Inc., 326 Sixth St., San Francisco, 94108, (415) 621-0410, (415) 621-4307, Fax: (415) 864-6942, Buyer: Robert Young. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (US) SST, Homestead, Twintone, Restless, Alt. Tent., Frontier, Wax Trax, Celluloid, Ralph, Rough Trade, Pitch-A-Tent, Caroline (UK) Rough Trade, Mute, 4 AD, Creation, Chapter 22, Glass, Beggars, Banqwuet, Blast First, Product Inc., Red Flame/Ink, Crass (Int'l) FLying Nun, Crammed, Crepescule, On-U, Nettwerk.

Royson Inc., 1500 Seabright Ave., Long Beach, 90813, (800) 443-6110, Gen. Mgr./Buyer: Phillip Henderson.

S & R Record Dist., 2654 W. Pico Blvd., Los Angeles, 90006, (213) 383-9111, Owners: Ted Ray, Steve Riggio. (Records) (Distributor)
Labels Distributed: Audio: Audio Arts, BRP, Birdie, C-Ray, Castanet, Cheese & Olive, Door Knob, Dottie Essar, Goldfox, Gospel Tone, Jacquet, Koala, Mem-O-Rec, Mutt & Jeff, & others.

Sallyforth, Inc., 2611 Garden Rd., Monterey, 93940, (408) 375-4474, Contact: Leslie Roschke. (Video Program (Cassette & Disk)) (Distributor)

Saturn Records, 2698 W. Pico Blvd., Los Angeles, 90006, (213) 737-0616, Pres.: Gale Phelps; Mgr.: Ken Richmand; Buyer: Jack Frost. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Sierra Amusement Corp., 11500 Sunrise Gold Cir., Suite H, Rancho Cordova, 95742, (916) 638-3601, (800) 826-9982, Fax: (916) 638-3905, Chief Exec., Mgr., Buyer: Paul Puliz. (Video Program (Cassette & Disk)) (Distributor, One Stop, Rack Jobber)
Labels Distributed: Audio: Academy, Active, Amaray, Best Film, Camp, City Lights, Deluxe, Donna Michelle, Encore Entertainment, Fries, Genesis, Kartes, King of Video, Lettuce, Magnum, Raedon Ent., Rhino, Similtar, Sony, Star Classics, Tapeworm, Today Home Entertainment, Twin Towers, Unicorn, Western World, Xenon. Computer/Video Games: Nintendo.
Program Accessories: AVC, Alpha, Amaray, I.T.N., Kinyo, Norwesco, Orville Redenbacher, Paradise Visuals, T.D.K., Traco.

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The Singing Machine, 8605 Kewin Ave., Sun Valley, 91352, (818) 768-5510, Program Accessories: Singing Machine.

Sound of California, PO Box 93691, Hollywood, 90093, (818) 981-5461, Chief Exec.: William Karras. (Records, Pre-Recorded Audio Tape) (Distributor, One Stop)
Labels Distributed: Audio: Bootleg, Ghettoway, Mystic, Super Seven, Thrash.

Sound/Video Unlimited, 8501 Telfair, Sun Valley, 91352, (818) 768-2900, Mgr.: Bear Racoff. (Video Program (Cassette & Disk)) (Distributor)

Sounds Good Music Co., 3355 W. El Segundo Blvd., Hawthorne, 90250, (213) 973-8800, Telex: 4990518SGOODIMP, Fax: (213) 679-3395, Dir.: Bonnie Levitin; Buyer: Mark O'Brien. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Alternative Tentacles, Big Time, BYO, CD Presents, Capitol, Chameleon, Prontier, Homestrad, ROIR, SST, Twin/Tone, Waxtrax!.

Square Deal Records, PO Box 1002, San Luis Obispo, 93406, (805) 543-3636, Fax: (805) 543-3938, Chief Exec.: Richard W. Ferris. (Distributor, Exporter)
Labels Distributed: Audio: CBS, Quicksilver.
Cutouts/Overstocks: Over 5,000 titles available.
Program Accessories: Complete line of sleeves, jackets, boxes & related items.

Street Level Trading Co., 1604 West 139th St., Gardena, 90249, (213) 327-8932, Fax: (213) 327-9136, Pres.: Jacques Hubert; Mgr.: Lanny Lee. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer)
Labels Imported: Affinity, Atlantis Line, Bandit, Bethlehem, BYG, Catalyst, Celluloid, Charly, Jewel, Goldband, Official, Red Bird, Sansu, SSS Int'l, Sun, Top Line, VeeJay, Zuzazz.

Sun State Music, 2654 W. Pico Blvd., Los Angeles, 90006, (213) 383-4137, Owner & Buyer: Ted Ray; Buyer: Billy Collins. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Symphonette Music Dist., 4520 Valerio, Burbank, 91505, (818) 843-2105, Pres.: Jim McGraw; Mgr.: Charlie Sims. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop)

T H Records De California, PO Box 20401, Los Angeles, 90006, (213) 731-9650. (Records) (Distributor)
Labels Distributed: Audio: Dicesa, F M, Top Hits (TH).

Tamarelle's Int'l Films, 110 Cohasset Stage, Chico, 95926, (800) 356-3577, (916) 895-3429, Fax: (916) 343-9144, Pres.: Claire R. Tamarelle; Mgr.: Patrick Cotton. (Distributor)
Labels Distributed: Axon, Cinevista, Condor, Connoisseur, Euro-American, Mastervision, Media, MPI, Nelson, Orion, Pacific Arts, Paramount, Republic, RKO, Sony, Video Arts Int'l, Virgin Vision, WEA.
Video Cassette Recorder: Tri-standard VCR image translator.

Tara Ents., 20030 S. Normandie, Torrance, 90502, (213) 532-2558, Pres. & Buyer: Allan Phillips. (Records, Pre-Recorded Audio Tape, Overstock) (Distributor, Rack Jobber)

3D Media, Inc., 14600 S. Broadway, Gardena, 90248, (213) 516-0754, Telex: 852236 AVT GNDA, Fax: (213) 516-1157, Sales Dir.: Javad Karvassi; Vice Pres.: Reza Karbassi. (Distributor)
Labels Distributed: Audio: Blank video tape distribution.

Tradewind Dist., 534 W. Patrice Pl., Gardena, 90248, (800) 854-1641, (800) 621-7676, Sales Mgr.: Mike Lembo. Program Accessories: Blank Tape & Accessories.

Transpac Trading Co., PO Box 1147, Studio City, 90028, (213) 467-4614, Fax: (213) 856-0648, Chief Exec.: A.M. Arzoumanian; Mgr.: A. Fransson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Exporter)

VAAM Nat'l Record Dist., 3740 Evans St., Suite C-114, Los Angeles, 90027, (213) 664-7765, Pres.: Pete Martin. (Distributor)
Labels Distributed: Audio: Blue Gem, Hi-Lite.

Valley Record Distributors, Inc.
PO Box 2057, 1280 Santa Anita Ct., Woodland, 95695, (916) 661-6600, (800) 845-8444, Fax: (916) 661-5472, Pres.: Barney Cohen; Vice Pres.: Norman Nessis. (Records, Pre-Recorded Audio Tape, Compact Disk, Video (Cassette & Disk)) (One Stop)
Program Accessories: TDK, Maxell, Case Logic, Pfantone, Discwasher, Allsop, Denon, Sony, Savoy, Napa Valley Box.

Video Action, 708 West First St., Los Angeles, 90012, (213) 687-8262, Opns. Mgr.: Gregg S. Yokoyama. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Active Home, City Lights, NSI, Sony, Video Action.
Pay-Per Transaction.

Video Cassette Sales, Inc., 5521 Grosvenor Blvd., Los Angeles, 90066, (213) 822-0882, Mgr.: Jonathan Kiser. (Distributor)

Video City Distributing, 4266 Broadway, Oakland, 94611, (415) 428-0202, Fax: (415) 654-7802, Mktg. Dir.: Bob Brown. (Distributor)
Labels Distributed: Video: Art House, Chop-em-Ups, Combat, New Age, Video City Prodns., World Aviation Video Magazines.

Video Classics, 4520 Valerio St., Burbank, 91505, (818) 843-2105, Pres.: Jim McGraw; Mgr.: Conrad Sprout; Buyer: Rick Gabaldon. (Video Program (Cassette & Disk)) (Distributor, Rack Jobber)

Video Pipeline, Inc., 11850 Wilshire Blvd., Suite 200, Los Angeles, 90025, (213) 479-7766, Fax: (213) 479-8556, Pres.: Jed Horovitz. Program Accessories: Preview tapes.

Video Products Dist., 2428 Glendale Ln., Sacramento, 95825, (916) 971-1809, Fax: (916) 481-4736, Pres.: Tim Shannahan; Dir. Opns.: John Merchant; Buyer: Bob Dronenbert.(Distributor)
Labels Distributed: Video: Academy, CBS/FOX, Celebrity, Coliseum, Disney, FHE, Forum, Fries, Imperial, Ive, Lorimar, MCA, MGM/UA, MPI, Magnum, Media, Nelson Ent., New World, Orion, Pacific Arts, Paramount, Prism, Republic, Transworld, Unicor, Vestron, Vid-America, Videogems, Vidmark, Virgin, Warner, Western World, Worldivision.

Video School House, 167 Central Ave., Pacific Grove, 93950, (408) 375-4474, Fax: (408) 375-3791, Pres.: Nicholas Lapham; Vice Pres.: Leslie Roschke. (Distributor)
Labels Distributed: Video: Instructional, educational, special interest.

Viking Entertainment, Inc., 4520 Valerio St., Burbank, 91505, (818) 843-2105, Fax: (818) 840-8456, Pres.: Jim McGraw; Buyer: Charlie Simms. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)
Branch(es): 25 Karen Rd., Belmont, 94002, (415) 593-1058, Mgr.: Billie Garrison; Sales: Todd Smith. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Warner/Elektra/Atlantic Corp., 111 N. Hollywood Way, Burbank, 91505, (818) 843-6311, Pres.: Henry Droz; Mgr.: Brent Gordon.
Branch(es): 185 Berry St., Suite 6312, San Francisco, 94107, (415) 777-2299, Mgr.: Bill Perasso. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Bearsville, Cotillion, ECM, Geffen, Island, Qwest, Reprise, Sire, Swan Song, Warner Bros., Warner/Curb, Electra/Asylum/Nonesuctt, Atlantic/Atco.

Western Distributors, 11841 Industrial Ct., Auburn, 95603, (916) 888-0780, Owner: John Gardner. (Pre-Recorded Audio Tape, Compact Disk) (Rack Jobber)

Western Record Sales Inc., 5021 Seaport Ave., Richmond, 94804, (415) 235-8840, Fax: (415) 237-2480, Pres.: Vern Cupples; Buyer: C. Able. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Rack Jobber)
Labels Distributed: Audio: Disney, Gusto, Kid Stuff, Living Language, Mobile Fidelity, Pro Aure, Pro Jazz, Quintessance, Smarty Pants, Sony, Telarc.
Cutouts/Overstocks: All labels. Program Accessories: Allsop, Case Logic, Disk Washer, Nada Valley, Recoton, Savoy.

Wishing Well Dist., PO Box 529, Graton, 95444, (707) 823-9355, Chief Exec.: Debra Giusti; Mgr.: Denise Cordosa. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Over 2,000 educational, documentary, music, new age, health, self-improvement, & meta-physical videos.

YSL Records/Accessories, 19431 Business Center Dr., Northridge, 91324, (818) 885-6800, Pres.: Brian Ashley; Mgr.: Wes Oishi. (Records, Pre-Recorded Audio Tape, Compact Disk) (Importer, Exporter)
Phonographs: Ashley Disco 2000 Turntable.
Program Accessories: YSL Record Accessories.

COLORADO

Baker & Taylor Audio, 1441 W. Bayaud Ave., Denver, 80223, (303) 525-6094, (800) 332-3813, Fax: (303) 733-1621, Pres.: Jim Warburton; Mgr.: Dan Ward; Buyer: Steve Walker. (One Stop)

Big State Denver, 2186 S. Holly St., Denver, 80222, (303) 759-8500, (214) 631-1100, Mgr.: Patti Raider. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: See Dallas, TX for product distribution.

Christy's Record Sales, PO Box 367, Westminster, 80030, (303) 650-9170, Mgr./Buyer: Christina Marquez. (One Stop)

Commtron, 11101 A East 53rd St., Denver, 80239, (303) 371-8372. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Prism.

World Radio History

Cummings & Assoc., 5701 West 25th St., Edgewater, 80214, (303) 232-5015, Owner: Bob Cummings. (Pre-Recorded Audio Tape) (One Stop)
Playback Equipment: Audiovox, Centurion.
Program Accessories: Sentry, Recoton.

Danjay Music & Video Inc., 10625 East 47th Ave., Denver, 80239, (303) 373-1760, Pres.: Evan Lasky; Buyer: Rick Giering. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop)
Labels Distributed: See Tukwila, WA for product distribution.

East Texas Dist., 6776 47th Ave. Dr. East, Denver, 80216, (303) 393-1400. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Prism.

Encore Dist., Inc.
1946 Market St., Denver, 80202, (800) 334-3394, (303) 292-9333, Fax: (303) 292-6969, Pres.: Toby Knobel; Sales Mgr.: Tony Aguero. (Distributor)
Labels Distributed: Audio: Allegiance, Alligator, Biograph, CMG, Concord, Delos, DMP, Dunhill, En Pointe, GNP, Grateful Dead, GRP, Mobile Fidelity, MUsic West, Narada, Nova, Optomism, Original Sound, Pair, Passport, Pitz, Private Music, Pro Arte, Ras Records, Reference Recordings, Relix, Rhino, Rounder, Ryko, San Francisco Sound, Sheffield Lab, Sonic Atmospheres, TBA, Telarc, Vanguard, Windham Hill.
Program Accessories: Audiosounce, Blister Packs, Case Logic, Jewel Boxes, Tree Dimensions.

Handleman Co., 3751 Revere St., Denver, 80239, (303) 373-1420, Mgr.: Al Wosk. (Records, Pre-Recorded Audio Tape) (Rack Jobber)
Labels Distributed: See Troy, MI for product distribution.

House Dist., PO Box 845, Laporte, 80535, (303) 221-1583, Mgr.: Charlie Wrobbel, (816) 561-2744: Rick Henderson. (Records) (Distributor)
Labels Distributed: Audio: Alligator, Caedmon, Fantasy, Flying Fish, GNP, Hannibal, Black Top, Shanachi, Rounder, Theresa, Vanguard, Varrik, Varesse, Relix.

Indie Distributing, PO Box 18651, 80218, Mgr./Buyer: B. Miller. (Records) (Distributor)
Labels Distributed: Audio: Promotion & distribution for independent labels.

Infal Records Co., 2217 Champa, Denver, 80205, (303) 295-1500, Owner: Victor M. Hernandez. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Rack Jobber)
Labels Distributed: Audio: CBS Int'l, Infal, Telediscos, Musart, Luna, Discos RJG, Cara, Trebol, Orfeon.

Inter-Sports Book & Video Dist., 790 W. Tennessee Ave., Denver, 80223, (303) 778-8383, Fax: (303) 744-9383, Pres.: Roger Willbanks; Mgr.: Phil Marnell; Buyer: Kim Weeks, (Distributor)
Labels Distributed: Video: "How-to" indoor, outdoor, individual or team sports Videos.

MCA Distributing Corp., 2323 S. Troy St., Suite 107, Aurora, 80014, (303) 755-6470, Brance Mgr.: Leroy Sather. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Mountain Coin Machine Dist., 345 West 62nd Ave., Denver, 80216, (303) 427-2133, Owner: Elden Kingston; Mgr.: Bob Maxey; Buyer: Carla Jones. (Records) (One Stop)

Movie Movers, Inc., 3440 S. Brady Ct., Englewood, 80110, (303) 789-2205, (800) 451-4388, Contact: Tara Miller. (Records, Video Program (Cassette & Disk)) (Distributor)

The Nutri-Books Corp., 790 W. Tennessee Ave., Denver, 80223, (303) 778-8383, Fax: (303) 744-9383, Pres.: Roger Willbanks; Mgr.: Phil Marnell, (Distributor)
Labels Distributed: Audio/Video: Health & fitness, lifestyle, and new age labels.

Video Delivery Systems, Inc., 6565 Gunpark Dr., Suite 150, Boulder, 80220, (303) 333-5377, Pres.: Will Gardenswartz; Vice Pres.: Bill Sandberg.

Western Merchandisers, 4105 Holly, Denver, 80216, (303) 320-4660, Pres.: John Markmaduke; Mgr.: Joe Seaman; Buyer: Ron Nicks. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)

CONNECTICUT

All Disc Trading, Inc.
41 Monroe Tpk., Trumbull, 06611, (203) 452-0203, Fax: (203) 452-1843, Pres.: D. Greenberg; Nat'l Sales Mgr.: Jeffrey R. Marks; Buyer: Chris Coulter, Ian Kovac. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop, Importer, Exporter)
Labels Distributed: All major & independent labels.
Program Accessories: Guild Guard CD Cleaner, Audio Craft, Lebo.

Aquarius Dist. of NE, Inc., 479 Park Ave., East Hartford, 06108, (203) 528-2185, Pres.: Marvin Ginsberg; Buyer: M. Ginsburg. (Distributor)
Labels Distributed: Audio: Amherst, American Gramaphone, Audio Fidelity, Delos, Denon, Fresh, JCI, Ligosa, Mobil Fidelity, Pair, Priority, Pro-Arte, Relix, Roulette, Sleeping Bag, Telearc, Tommy Boy, Warlock.
Program Accessories: Maxell, TDK, Discwasher, Koss, Service Cases.

Aztec, Inc., 465 Smith St., Middletown, 06457, (203) 632-0696, Mgr.: Les Owen. (Video Program (Cassette & Disk)) (Distributor, Rack Jobber)

Roger Brousso Phonograph Records, 24 Scott St., Hamden, 06514, (203) 288-3838, Chief Exec., Mgr., Buyer: Roger Brousso. (Records, Pre-Recorded Audio Tape) (One Stop)

C D One Stop, 21 Berkshire Blvd., Bethel, 06801, (203) 798-6590, Fax: (203) 798-8852, Pres.: Alan Meltzer; Mgr.: Darryl Uhrt; Buyer: Dave Carroll, (Compact Disk) (Distributor, One Stop, Exporter)

Central Record & Tape Dist., Inc., 145 S. Satellite Rd., South Windsor, 06074, (203) 528-2171. Pres.: Edward E. Stein; Buyer; Gary Gilmore. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop, Rack Jobber)

Golden Circle, Inc.
1095 South Ave., Bridgeport, 06604, (203) 579-1962, Fax: (203) 579-0435, Pres.: Gene Toenature. (Pre-Recorded Audio Tape) (Distributor, Rack Jobber)
Labels Distributed: Audio: Golden Circle, Silver Circle, CBS, Capitol, RCA, MCA, All Speacial Products Divisions.

The Musicsmith, 103 Main St., New Canaan, 06840, (203) 972-0002, Chief Exec.: John G. Tifers, Jr.; Mgr.: Mark Mirando. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

New World Prodns., 179 Water St., Torrington, 06709, (203) 496-9644. Contact: Charles Schauer.

Radiola Records, PO Box C, Sandy Hook, 06482, (800) 243-0987, (203) 426-2574, Pres.: Jon Sonneborn; Mgr.: Craig Gallichotte. (Records, Pre-Recorded Audio Tape) (Distributor)

Sports Bookshelf, PO Box 392, 412 Main St., Ridgefield, 06877, (203) 438-3055, Chief Exec.: Richard M. Cohen, (Distributor)
Labels Distributed: Video: All major & minor companies distributed.

Take Home Tunes, PO Box 496, Georgetown, 06829, (203) 544-8288. (Records) (Distributor)

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Video Yesteryear, PO Box C, Sandy Hook, 06482, (800) 243-0987, (203) 426-2574, Pres.: Jon Sonneborn; Mgr.: Craig Gallichotte. (Video Program (Cassette & Disk)) (Distributor)

DISTRICT OF COLUMBIA

Black Fire Dist., PO Box 31567, Washington, 20030, (202) 397-3572, Chief Exec.: James B. Gray. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Bet-Car, Black Fire, Divine, Hugo's Music, Saturn, Majidi, Tribe, Idibib Prodns.

RAS Records, PO Box 42517, Washington, 20015, (301) 564-1295, Pres.: Gary A. Himelfarb; Buyer: Tim Harris. (Records, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Alligator, Big Ship, CSA, Dub Lab, Dynamic, Joe Gibbs, Greensleeves, Harry J., Heartbeat, Hitbound, Live & Learn, RAS, Shanachie, Solomonic, Sonic, Sonic Boom, Taxi, Trojan, Tuff Gong, Yamana.

FLORIDA

Alhambra Distributing, Inc., 4380 NW 128, Opa Locka, 33054, (305) 685-8396, Pres. & Mgr.: Jose Pagani; Sales & Promos. Mgr.: Jorge A. Jure. (Records, Pre-Recorded Audio Tape) (Distributor)

Jerry Bassin, Inc., 15960 NW 15th Ave., Miami, 33169, (305) 653-3443, Telex: 825580 JAYBE UF, Fax: (305) 621-0465, Pres.: Jerry Basin; Vice Pres. Export: Gus Bello; VP Opns./Head Buyer: Bunky Wilson. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop, Exporter)
Labels Distributed: Audio: AIR, Amherst, Concord Jazz, Disney, DMP, Delos, Denon, Dunhill, Fantasy, JCI, Light, Living Language, Malaco, Mango, Mango, Original Sound, Priority, Pro Arte, Profile, RAS, Roulette, Savoy, Shanachie, Sheffield, Telarc, Tommy. Accesories: Allsop, Denon, Discwasher, Maxell, Rocoton, Savoy, Sony, Duracell, Case Logic, TDK.

Commtron, 5880 Miami Lakes Dr., Miami Lakes, 33014, (3305) 823-1663. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Prism.

Cude & Pickens Dist., 519 N. Halifax Ave., Daytona Beach, 32018, (904) 252-0381, Pres. & Buyer: Bobby Lee Cude. (Distributor)
Labels Distributed: Audio: Hard Hat, Maricao, Starline.

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Dabill Record & Tape Service, Inc., 6080 St. Augustine Rd., Jacksonville, 32217, (904) 737-7147, Pres. & Buyer: Marjorie C. Livert; Mgr. & Buyer: William E. Binkley, Jr. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)

Express Video Products, 2496 64th St. North, St. Petersburg, 33710, (813) 381-2557, Pres.: Michael E. Davis. (Distributor)

Florida Rock Inc., 7315 NW 79th Terrace, Miami, 33166, (305) 887-4359, Pres.: W. Patrick Ernst. (Records) (Distributor, Exporter)
Labels Distributed: Audio: Expansion, Florida-Rock, King Bee. Cutouts/Overstocks: LP's & 12"; out of print items.

Gemini Distributing, Inc., 19700 Belmont Dr., Miami, 33157, (305) 253-9495, Fax: (305) 255-2625. Contacts: Jeff Wallace, Kristin Wallace.
Labels Distributed: See Norcross, GA for product distribution.

Global Video Distributors, Inc., 8181 NW 91 Terrace, Suite 7, Medley, 33166, (305) 887-1986, Fax: (305) 887-2000, Pres.: Angel Tomargo; Mgr.: Vincent Fernandez. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Academy, Cannon, Celebrity, Charter, FHE, Global, IVE, Lorimar, MCA, Media, MGS, Medura, Million Dollar, Nelson, Sony, Unicorn, Vestron, Vidmark, United, Warner, Unicorn.
Program Accesories: Video accessories.

Gran Video, PO Box 02-5255, Miami, 33102.
Labels Distributed: See Venezuela for product distribution.

H.L. Dist. Inc., 1301 SW 70th Ave., Miami, 33144, (305) 262-7711, Fax: (305) 261-6143, Contact: Hinsul Lazo; Mgr.: Dave Benjamin; Buyer: BiBi Zared. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Handleman Co., 9201-C King Palm Dr., Tampa, 33619, (813) 621-6087. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk) (Rack Jobber)
Labels Distributed: See Troy, MI for product distribution.

Intervideo, PO Box 02-5255, Miami, 33102.
Labels Distributed: Audio: See Venezuela for product distribution.

JFL Distributors Inc.

2035 NW 23rd Ave., Miami, 33142, (305) 635-5033, Fax: (305) 635-5728, Pres./CEO: Jerry Suarez; Warehouse Mgr.: Guy Long; Promo. Dir.: Nikki Purvis. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Exporter)
Labels Distributed: Audio: Apexton, Attitude, Cafe Express, Criminal, Damabi, 4-Sight, Fresh, Greensleeves, Hot Assn., Jacksons, JDC, Ligosa, Midnight Sun, Minimal, Ligosa, Luke Skyywalker, LMR, Next Plateau, Oak Lawn, Pandisc, Pizazz, Roir, Shanachie, Sizzle, Sleeping Bag, Suntown, Synthicide, Twin Tone, Vinylmania, Warlock, Waxtrax, ZYX.

Just C.D.'s Dist., Inc., 6854 NW 75th St., Bay #2, Miami, 33166, (305) 885-8346, (305) 885-8347, Telex: 52-9635, Fax: (305) 887-2989, Pres.: Elena Correoso; Mgr.: Rick Correoso. (Video Program (Cassette & Disk), Compact Disk) (Distributor)
Labels Distributed: Audio: All Sap, Alpha, A & M, Allegiance, Alligator, Alshire, Amherst, American Gramaphone, Arista, Aspen, Bescol, Blue Heron, Brave Dog, Bainbridge, Blackhawk, Borinquen, Buddah, CBS, Capitol, Cayman, Charly, Combo, Concord, DRG, Delos, Denon, Dunhill, Durium, Erato, Eppco, Encanto, Fantasy, Fania, Fonodiscos, GSR, GRP, Gardenia, Garland, Hungaroton, Hearts of Space, Increase, IN-AK, JCI, Jem, JSR, karen, Kim, Kingdom, K-Tel, Kubaney, Laserline, Mardi Gras, Melody, MCA, Motown, Mundo, Musart, Music West, Pair, PolyGram, RCA, Riverside, Romance, SAR, Sheffield Lab, Telarc, Velcet, WEA & others.
Program Accesories: Alpha, Case Logic, Discwasher, Lebo.

Kenyon Entertainment Corp., 8191 NW 91st Terrace, Miami, 33166, (305) 883-5665, Contact: Joseph Stanzione. (Records, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Disneyland, Vista.
Program Accesories: Maxell, TDK, Sony, Fuji, Casio, Recoton, Lebo, Allsop, Piezo, Numark, Audiolab.

M & M Record Dist., Inc., 501 West 28th St., Hialeah, 33010, (305) 887-4522, Owner & Buyer: Manuel J. Mato; Mgr.: Mariano Rodiguez. (Records, Pre-Recorded Audio Tape) (Distributor, One Stop, Rack Jobber)

Media Concepts, Inc., 559 49th St. South, St. Petersburg, 33707, (813) 321-2122, Contact: Rick Smith. (Video Program (Cassette & Disk), Compact Disk) (Distributor)

Musical Records Co., 18200 NE 27th Ave., Carol City, 33065, (305) 624-9271, Chief Exec.: Eliseo Valdes; Buyer: Alba Eagan. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop, Rack Jobber)
Labels Distributed: Audio: Disco Fuentes, Discuba, Orfeon.

Recordland Export Co., 1800 SW First St., Suite 101, Hialeah, 33135, (305) 823-2456. (Records, Pre-Recorded Audio Tape) (Exporter)

Revival Ents., Inc., 2120 NW 21st St., Miami, 33142, (305) 325-9272, Pres.: Norberto Zirulnikoff. (Records, Compact Disk) (Distributor, Importer)
Labels Imported: EMI, PolyGram, CBS, RCA, Cia Industrial, Som Da Gente, Copacabana (Brazil); CGD, Durium, EMI, Fonit Cetra, Ariston, Carosello, Dishi Ricordi (Italy); Zafiro (Spain).

Rock Bottom Dist., 2031 SW 70th Ave., Davie, 33317, (305) 474-1114, Fax: (305) 474-4079, CEO: Jeff Scheible; Buyer: Lou Gallowich. (Distributor)
Labels Distributed: Audio: American Gramaphone, Aspen/Blackhawk, Back-Trac, Bainbridge, Celebrity Answeralls, Commodore, Delmark, D.R.G., Edge, Fifth Continent, Flying Fish, Hearts of Space, Increase/Quicksilver, J.C.I., Jungle, Kingsnake, Mobile Fidelity, Modern Blues, Music West, Optimism, Oriental, Pair, Pilz, Priority, Project 3, Reference, Sheffield Lab, Special, Spindletop, Stradivari, Sugar Hill, Telarc, Total.

Southcoast Music Dist., PO Box 21686, Fort Lauderdale, 33335, (305) 485-0061, Chief Exec.: Gary Nappapont.

Southern Music, 30 S. Orange Ave., Orlando, 32801, (305) 422-8671, Mgr.: Steve Flesher. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Specialty Dist. Co., 35 NE 62nd St., Miami, 33138, (305) 758-0000, Owner/Buyer: Walter Jagiello; Owner: Jeanette Jagiello. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: A Great Variety, Bonfire, Drum Boy, Jay Jay, Haitian; Video: Jay Jay.

Sunshine Music, 2657 Hiawasse Rd., Orlando, 32818, (305) 291-2120, Exec. & Buyer: Jim Boylston. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Target Music Dist., Inc., 2628 NW 72nd Ave., Miami, 33122, (305) 591-2188, Fax: (305) 591-7210, Pres.: Gary Kulla, (Cutouts, Overstock) (Distributor)
Labels Distributed: Audio: Budget cassettes & compact discs.

Video Rodven, PO Box 02-5255, Miami, 33102.
Labels Distributed: See Venezuela for product distribution.

Video Trend, 6103 Johns Rd., Tampa, 33614, (813) 884-4050. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: See Livonia, MI for product distibution.

Videos De Venezuela, PO Box 02-5255, Miami, 33102.
Labels Distributed: See Venezuela for product distribution.

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American Pie, 3285 McGaw Dr., Chamblee, 30341, (404) 451-6961, Mgr.: Marvin Segraves; Buyer: Ricky Paul. (Records) (One Stop, Rack Jobber)
Labels Distributed: Audio: American Pie.

Atlanta Int'l Records, 881 Memorial Dr., Atlanta, 30316, (404) 223-0144, Pres.: S. R. Freeman; Mgr.: Allen Brownlow; Buyer: Geri Jenkins. (Records, Pre-Recorded Audio Tape) (Exporter)

CBS Records, 18 Executive Park Dr., Atlanta, 30329, (404) 321-4553. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: See Rego Park, NY for product distribution.

CEMA, 3220 Pointe Pkwy., Suite 1000, Norcross, 30092, (404) 447-0940, Fax: (404) 449-4742, Dist. Mgr.: Jerry Brackenridge; Sales Mgr.: Dave Womack. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: See Los Angeles, CA for product distribution.

Clarksville Records Sales Co., Inc., PO Box 198, Clarksville, 30523, (404) 754-2152, Chief Exec.: Jimmy

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Commtron, 4703 Fulton Industrial Park, Atlanta, 30336, (404) 691-6280. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Prism.

Duplex Record Dist. of Atlanta, 699 McDaniel St. SW, Atlanta, 30310, (404) 523-4261, Pres.: Alex Williams. (Records) (Distributor)
Labels Distributed: Audio: Arno, Dove, Duplex Startown, Esprit, Rocksoul, Sidetrack, Soultrack, Spacetown. Phonographs: Admiral, Magnavox, Masterworks, Morse Electrophic, Motorola, Panasonic, RCA, Watts. Program Accessories: E-V, Peerless, RCA, Watts.

Gemini Distributing, Inc., 6299 McDonough Dr., Norcross, 30093, (404) 441-1868, Fax: (404) 441-9012, Pres.: H. Michael Walker; Mgr.: Kathy Walker; Buyer: Joe Anderson, Betty Bales, Cindy Devine. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor)
Labels Distributed: Audio: American Grammaphone, Beracah, Beverly Glen, Celestrial Harmonies, Chameleon, Chase Music Group, Collegium, Denon/Suraphon, Dunhill/Garland, Eastside Digital, GNP Crescendo, Higher Octave, Ichiban, K-Tel, Mobile Fidelity, Muse Jazz, TBA, Passport, Project 3, RAS, Ranwood, Rounder, Rykodisc, Shanachie, Sonic Atmosphere, Soundwings, Sheffield Labs, Suite Beat, Telarc, Teldec, Vanguard, Nova, Relix & others.
Program Accessories: Case Logic, Laserline, Univenture.

Georgia Music Supply, Inc., PO Box 490331, Atlanta, 30349, (404) 996-3385, Pres.: Richard F. DeCourcy; Mgr.: Mark W. DeCourcy; Buyer: Greg P. Harry, Paulette Farmer, Sandra Rivers. (Rack Jobber)

Gwen Record Service, 313 Highland Ave., Albany, 31706, (912) 436-6508, Owner & Buyer: Jesse Boone. (Records, Pre-Recorded Audio Tape) (One Stop)

Home Entertainment Dist., 6230 Regency Pkwy., Suite B, Norcross, 30071, (404) 447-4663, Mgr.: Jim Duggan; Buyer: Brian Willis. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: See Bloomington, MN see for product distribution.

Important Record Dist., Inc., 432 Moreland Ave., Atlanta, 30307, (404) 525-7170, Mgr.: Doug Wiley. (Distributor)
Labels Distributed: See Jamaica, NY for product distribution.

Justin Entertainment, 2960 Amwiler Rd., Atlanta, 30360, (404) 448-7772, Fax: (404) 446-0068, Pres. & CEO: Tim Monnig. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: Airborne, Bassment, Beware, Cafe, Chaz, Criminal, Cutting, Dream, Dreamteam, Egyptian Empire, Fever, Forsight, Hot, Ichiban, Joey Boy, Jumpstreet, Kro-cut, LMR, Ligosa, Luke Skywalker, Macola, Megatone, Micmac, Oaklawn, Posse, Priority, Rapalot, Sheik, Spring, Suntown, Sutra, TSR, Tommy Boy, Warlock.
Computer/Video Games: Pfantone Accessories.

Landmark Distributors, Inc., 2775 E. Bankers Industrial Dr., Atlanta, 30360, (404) 446-8500, (800) 356-5720, Fax: (404) 368-4165, Mgr.: Todd Van Gorp; Buyer: Julian Buckner. (Distributor)
Labels Distributed: Audio: See Long Island City for product distribution.

Lieberman Ents., 2781 Peterson Pl., Norcross, 30071, (404) 448-3011, Mgr.: Dennis Nicholls; Buyer: Jim Scaglione. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

MCA Distributing Corp., 6115 E. Northbelt Dr., Norcross, 30071, (404) 447-6405. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: See Universal City, CA see for product distribution.

New Leaf Dist., 1020 White St., SW, Atlanta, 30310, (404) 755-3454, Pres.: Halim Provo Thompson; Mgr.: Rich Bellezza; Buyer: Nancy Le Croy. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Nova Dist. Corp.
4515 S. Old Peachtree Rd., Norcross, 30071, (404) 447-1591, Fax: (404) 662-0775, Pres.: Steven A. Libman. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)
Program Accessories: Allsop, Case Logic, Gonesh, Memorex, Maxell, Pfanstiehl, TDK, Tree Dimensions.

One Stop Record House, Inc., 881 Memorial Dr., Atlanta, 30316, (404) 223-0144, Contact.: James Waters. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Pyramid Music & More, 826 Broad St., Augusta, 30902, (404) 724-1508, Owner: Robert Gordon; Mgr.: Jeffrey Gordon. (Records, Pre-Recorded Audio Tape) (One Stop)

Pyramid III, 107 N. Jackson St., Americus, 31709, Chief Exec.: Matty Williams. (Records, Pre-Recorded Audio Tape) (One Stop)

RCA/A&M/Arista Distribution, 3393 NE Expressway, Atlanta, 30341, Branch Mgr.: George Jackson. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Record Distribution Amalgamated, 1957 Kilburn Dr., Atlanta, 30324, (404) 872-6000, Chief Exec.: Aleck Janoulis; Mgr.: P. B. Johnson; Singles: Oliver Cooper. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Banned, Dance-a-Thon, Defective, Glamour & Grease, Hottrax, Hi Heels.

Rock Bottom, 3893 Glen Meadow Dr., Norcross, 30092, (404) 448-8439.

Schwartz Bros., Inc., 3065 McCall Dr., Suite 4, Atlanta, 30340, (404) 986-0764.
Labels Distributed: Audio: Alternative Tentacles, B-Boy, Command, Creative Funk, Frontier, Grateful Dead Productions, Homestead and Assoc. Labels, Little Major, Next Plateau, Park Place, Rohit, Roir, Rough Trade, Shanachie, SST, Studio Records, Tough & Go, Unicore, Visual Music, Wax Trax.

Southeastern Tape Dist., 3850 Peachtree Ind. Blvd., Duluth, 30136, (404) 476-5600, Fax: (404) 497-8327, Pres.: Steve Kuranoff; Mgr.: John M. Brenner; Buyer: Richard Adams. (Pre-Recorded Audio Tape) (Rack Jobber)

Video Gold, 1395 Marietta Pkwy., Bldg. 400, Ste. 104, Marietta, 30067, (800) 227-6522, Pres.: Don Bexten.

HAWAII

Eric of Hawaii, 2071 S. Beretani, Honolulu, 96826, (808) 946-6522, Pres.: Irving Pinensky. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Asylum, Dark Horse, Geffen, Network & Others.

Kona-Kai Distributing & Mfg., Inc., PO Box 2135, Honolulu, 96805, (808) 847-4608, Chief Exec.: Donald P. McDiarmid, III; Mgr.: Connie Grooms. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Hula, Hawaii Calls, Surfside.

Lieberman Ents., 2665 Mokumoa St., Honolulu, 96819, (808) 833-2455, Mgr.: Cary Hayashikawa; Buyer: Susan Tanabe. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Microphone Music Co., 2077 S. Beretania, Honolulu, 96826, (808) 946-1488, Owner & Mgr.: Ken Kaizawa. (Records, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Conversaphone, Criterion, Disneyland, Inner City, Living Language, Ranwood, Wonderland.
Program Accessories: Beaux-Merzon.

Music Craft Dist. of Hawaii, Ltd., 296 Mokauea St., Honolulu, 96819, (808) 841-6219, Pres./Mgr.: Walter Kurokawa; Buyer: Mike Asari. (Distributor)
Labels Distributed: Audio: Amherst, Antilles/Mango, Audiofidelity Group, Bainbridge, Benson, Columbia Special Products, Concord Jazz, Discos CBS Int'l, DRG, Everest Group, Flying Fish, Gusto Group, Macola, Monitor, Muse/Savoy, Next Plateau, Optimism, Original Sound, Pair, Profile, Project 3, R.A.S., Radiola, Roper, Roulette Group, Rounder, Select, Shanachie, Skyywalker, Sleeping Bag/Fresh, Sutra, T.B.A., Tommy Boy.

Pack Service Hawaii, Inc., 2073 S. Beretania, Honolulu, 96826, (808) 946-7737, Chief Exec.: Kenneth Kaizawa; Mgr.: Jay Hara. (Records) (Distributor)

Surfside Dist., Inc., 866 Iwilei Rd., #218, Honolulu, 96817, (808) 524-2744, Chief Exec.: Don Ayers; Mgr.: Stu Marlowe. (Records) (Distributor)
Labels Distributed: Audio: Banyan, Coco Palms, Concord Jazz, Creative World, GNP Crescendo, Hoku, Kaleolani, Kokonutt, Lehua, Mahalo, Nakahili, Ovation, Pausa, Prism, Pumehana, Seasame Street, Syntonic Research, Turnabout, Vox.

IDAHO

Stusser Wholesale Co., PO Box 2439, Idaho Falls, 83403, (208) 523-0775, Mgr.: Russ Bradley. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

ILLINOIS

Appletree Records, PO Box 906, De Kalb, 60115, (815) 756-1441, Chief Exec.: Tom Jones. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop)

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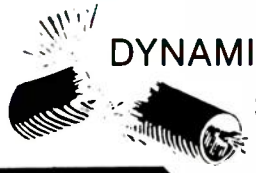

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Branch(es): 7000 N. Austin Ave., Niles, 60648, (800) 323-4243, (312) 647-0800, Fax: (312) 647-7396, Sr. Vice Pres.: Stan Meyers. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Barney's Records, Inc., 3400 W. Ogden Ave., Chicago, 60623, (312) 521-6300, Owner: Willie J. Barney; Mgr.: Raymond Barney; Singles & Albums: Nita Davis. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

C.A.P. Exports/C.W. Paas, Inc.
1039 W. Lake St., Chicago, 60607, (312) 733-1717, Telex: 287760 PAAS UR, Fax: (312) 733-5819, Vice Pres.: Walter Paas. (Records, Compact Disk) (Distributor, Importer, Exporter)

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CEMA, 3105 N. Forntage Rd., Arlington Heights, 60004, (312) 577-5444, Fax: (312) 577-6953, Dist. Mgr.: Jeff McGuire. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: (see Los Angeles, CA for product distribution).

CTA Distributors, 617-619 Landwehr, Northbrook, 60062, Contact: Harvey Cook. (Video Program (Cassette & Disk)) (Distributor)

Commtron, 4310 Transworld Rd., Schiller Park, 60176, (312) 671-5880. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Prism.

Crow's Nest, 2108 Plainfield Rd., Crest Hill, 60435, (815) 725-9196. (One Stop)

Dance Record Distributing, Inc., 148 W. Devon, Bensenville, 60106, (312) 595-6320. (Records, Pre-Recorded Audio Tape) (Distributor)

Downtown Records Mgmt. Corp., 3110 W. Peterson Ave., Chicago, 60659, (312) 338-1600, Pres.: Ron Fishel; Gen. Mgr.: bob Callahan. (Records, Pre-Recorded Audio Tape) (One Stop)

Fletcher's 1 Stop Records & Tapes, 450 East 75th St., Chicago, 60619, (312) 874-4484, Mgr.: Ester Fletcher. (Records, Pre-Recorded Audio Tape) (One Stop)

Galgano Records
4001 N. Ravenswood, Chicago, 60613, (312) 327-4160, Chief Exec.: John Galgano. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Gibson's Town & Country One Stop, 1956 West 51st St., Chicago, 60609, (312) 776-0700, Owners: Gregory & Kathie Gibson; Mgr. & Buyer: G. G. Gibson. (Records, Pre-Recorded Audio Tape) (One Stop)

HSI Distributing, 4322 W. Fullerton Ave., Chicago, 60639, (312) 486-1171, Contact: William Stocking. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: Compact Discs: American Gramaphone, Bainbridge, Bellaphon, Cafe, Capriccio, Centaur, Celestial Harmonies, Delos, Delta, Denon, Digital DMP, Dunhill Copact Classics, Facet, Garland, Gasparo, GRP, Kuckck, Hindsight, Lifestyle, M-Digital, Michele, Mobile Fidelity, Moss, Music, Nimbus, Newport, Opus, Perpetua, Ranwood, Ravi Shankar, Realtime.

Hits Umlimited, 643 W. Golf Rd., Des Plaines, 60016, (312) 364-0315. (Distributor)

Home Vision, A PMI Co., 5547 N. Ravenswood Ave., Chicago, 60640, (312) 878-2600, (800) 826-3456, Telex: 270333, Fax: (312) 878-8648, Exec. Dir.: Christine Lundberg; Buyer: Kristen Wageman;
Labels Distributed: Video: Corinth, HBO, Home Vision, Kultur, Paramount (Bel Canto & Windham Hill), Public Media Video.

Howe Dist., 3410 Lake Shore Dr., Chicago, 60657, (312) 248-1834. (Records, Pre-Recorded Audio Tape) (Distributor)

J.S.J. Distributors, Inc., 6620 W. Belmont Ave., Chicago, 60634, (312) 286-4444, (312) 286-4445, Contact: Joseph Swiatek. (Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Promo. copies, cut-outs, budgets, imports, special products.

Kiderian Record Dist, (KRPCO), 4926 W. Gunnison, Chicago, 60630, (312) 631-8782, Chief Exec.: Ray Peck; Mgr.: George Peck; Buyer: Jim Petro. (Distributor)
Labels Distributed: Audio: Black Beauty, Borgata, Homestead, Kid, Kiderian, Newbary, Nooney, Sonic Wave, Stang, Tempe, Trinity, USA, Virgin.

La Voz Hispana, Inc., 1824 W. Division, Chicago, 60622, (312) 252-5003, Pres.: Nelson Cruz. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor)
Program Accessories: Pfanstiehl, Recoton, Shure.

Lieberman Ents., Inc., 1000 Touhy Ave., Elk Grove Village, 60007, (312) 593-2120, Mgr.: Steve Bartel; Buyer: Rob Taylor. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Lindberg Records, 1445 Sunset Ridge Rd., Glenview, 60025, (312) 729-2047, Pres.: Sven Linberg; Mgr.: Bjorg Larsen, Mktg. Dir.; PR Dir.: Elizabeth Francis; Vice Pres.: Frank Three. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)

The listings contained in this publication are based solely upon information supplied to Billboard as of presstime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supercede the listings contained herein.

M C A Distributing Corp., 10700 W. Higgins Rd., Suite 100, Rosemont, 60018, (312) 298-6600. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: Home Office: Universal City, CA (see for product distribution).

M.S. Distributing Co.
1050 Arthur Ave., Elk Grove Village, 60007, (312) 364-2888, Owner: John Salstone; Sales Mgr.: Rick Chrzan; Video: Rich Kujak. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Airborne, Alligator, Antilles/Mango, Atlanta Int'l, Concord Jazz, Disney, Fantasy Family, Fever, Flying Fish, Hitone, Ichiban, JCI, LMR, Little Major,Malaco, Muse, Next Plateau, Pair, Pow-Wow, RAS, Rapalot, Rohit, Roulette, Rounder, Savoy, Select, Skywalker, Spring, Striped Horese, Sutra, Track, Total Expense, Vision, Warlock; Video: Active Home, All Seasons, Amaray, CBS/Fox, Charter, Coliseum, Embassy, Family Home Entertainment (FHE), Forum, Fox Hills, HBO/Cannon, Hitop, Imperial, Int'l Video Entertainment (IVE), JCI, J2, Key, Lorimar, Magnum, Malaco, Media, MCA, MPI, MGM, New Star, New World, NFL, Orion, Pacific Arts, Paramount, Peter Pan, Playhouse, Prism, RCA, Republic.

Multinational Dist., Inc., 2490 S. Blue Island, Chicago, 60608, (312) 376-6111, Vice Pres.: Magdiel Remon; Mgr.: Juan Rodriguez; Buyer: Guadalupe de la Rosa. (Distributor)
Labels Distributed: Audio: ABS, AP, CBS, Combo, DMX, Freddie, Laser, Luna, Mercury, Musart, Ramex, RCA, Remo, Sonotone, WEA.

Music Warehouse, 7317 S. Lemont Rd., Downers Grove, 60516, (312) 963-3410. (Distributor)

Navarre Corp., 3930 N. Pine Grove, # 1415, Chicago, 60613, (312) 348-1300, Sales Mgr.: Chris Stimson. (Distributor)
Labels Distributed: Audio: (See Minneapolis, MN for product distribution).

Nieman Design Systems, Inc., 1819 South 54th Ave., Cicero, 60650, (312) 652-7743, Fax: (312) 780-6028, Chief Exec.: Janice M. Nieman; Mgr.: Jacqueline DeSalle; Buyer: Dennis Healy.
Computer/Video Games: Alpha-stack video shelving, video storage cabinets.

Pan American Records, Inc., 3751 West 26th St., Chicago, 60623, (312) 521-1100, Chief Exec.: Gustavo Silva. (Records, Pre-Recorded Audio Tape) (Distributor, One Stop, Rack Jobber)

Polish Record Center of America, 3069 Milwaukee NE, Chicago, 60618, (312) 539-9898, Owner: Jan Wojewodka; Mgr.: Joseph Zielinski. (Records, Pre-Recorded Audio Tape) (Importer)
Labels Imported: Poland.
Phonographs: Melodik, Muza, Pronit, Veriton.

RCA/A&M/Arista Distribution, 2809 Butterfield Rd., Suite 180, East Oak Brook, 60521, Branch Mgr.: Rick Wilcoxen. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

R. S. Distributing, 621 E. Green, Champaign, 61820, (217) 384-7227, Pres. & Buyer: Phil Strang. (Distributor)
Labels Distributed: Audio: Eddie, Landmark Bros., Mudhens, & other.

Rac A Records, 6312 N. Winthrop Ave., Chicago, 60660, (312) 508-0507, Owner: William Knapp; Mgr.: Charles Knapp. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Distributor)

Rooster Blues Record Sales, 2615 N. Wilton Ave., Chicago, 60614, (312) 281-3385. (Records, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)

Ruby Sales Co., Inc.
4038 W. Armitage, Chicago, 60639, (312) 276-5484, Pres.: Jay Lawrence; Dir.: Reuben W. Lawrence. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Cutouts) (Distributor, One Stop, Exporter)

Saturday Night Records, PO Box 669, Macomb, 61455, (309) 833-2661. (Records, Pre-Recorded Audio Tape) (Distributor)

Seebro Prodns. Co., 2416 S. Michigan Ave., Chicago, 60616, (312) 842-8221, Pres.: I. Siegal; Mgr. & Buyer: R. Siegal. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Jay Jay, Peter Pan, Golden, Super Heroes, Merry & Tinkerbell.
Program Accessories: Record & tape storage casses, Seebro record racks, carts, poles & tables, Panasonic batteries.

Selectrak Family Video, 4211 Madison, Hillside, 60162, (312) 547-6100, Fax: (312) 547-4503, Vice Pres.: Mort Boffman. (Video Program (Cassette & Disk)) (Rack Jobber)

Sound Video Unlimited, Inc., 7000 N. Ausin, Niles, 60648, (312) 647-0800, Chief Exec.: Noel Gimbel; Mgr.: Mort Broffman, Pres.; Records: Mike Anthony; Audio: Steve Harkins. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop, Rack Jobber)

World Radio History

Labels Distributed: Audio: Rec & Tape: Columbia, WEA, Capitol, EMI, RCA, A&M, Arista, MCA, Motown, PolyGram, CBS, & Others. Vid. Pgm.: Embassy, RCA Columbia, CBS/Fox, Karl Video, MCA, MGM, Paramount, Thorn Embassy, New World, Vestron, WEA, Walt Disney, & Others.
Program Accessories: ACR, Allsop, ATI, Advanced Video Dynamics, Case-Logic Discwasher, Fuji, Scotch, TDK, Z-Bal & More.

Surplus Record & Tape Dist. Ents., 1120 W. Exchange Ave., Chicago, 60609, (312) 376-8432, Telex: 280883 NYrecCGO, Fax: (312) 376-8468, Owners: Jack Rose, Peter Hyman; Buyer: Michael Maslin. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Distributor, Importer, Exporter)

VSI Distributors, Inc./Peerless Films, 3333 Commercial Ave., Northbrook, 60062, (312) 498-4130, Fax: (312) 498-4487, Pres. & Buyer: Steven R. Weitzman. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Used Tape Distributor.

Vashbone Distributing, 1644 W. Cortland, Chicago, 60622, (312) 486-5854. (Records) (Distributor)

Video Trend Inc., 5490 Milton Pkwy., Rosemont, 60018, (312) 678-3700, Mgr.: Robert Stubenrauch; Buyer: Teena Watts. (Distributor)
Labels Distributed: Video: Academy, CBS/Fox, Celebrity, HBO, IVE, Magnum, Media, MGM/UA, MCA, Nelson Virgin, New World, Orion, Paramount, Prism, RCA/Columbia, Touchstone, Transworld, Vestron, Vidmark, Warner.

Video Trend, Inc., 1011 E. Touhy Ave., Suite 500, Des Plaines, 60634, (312) 635-7100, Sr. Vice Pres.: Glenn Greene. (Distributor)
Labels Distributed: Video: Buena Vista, CBS/Fox, Disney/Touchstone, FHE, HBO, Key, MCA, Media, MGM-UA, New World, Orion, Paramount, Republic, Sony, TWE, Vestron, Virgin, Warner.
Pay-Per Transaction.

Video Vendor, 622 Milwaukee Ave., Prospect Heights, 60070, (312) 537-8700, Fax: (312) 537-8954, Buyer: Barry Manning. (Distributor)

Vintage Vinyl, 925 Davis St., Evanston, 60201, (312) 328-2899. (Distributor)

WEA Corp., 222 W. Sivert Ct., Bensenville, 60106, (312) 595-6000. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Home Office: Los Angeles, CA.

Wax Trax, 2449 N. Lincoln Ave., Chicago, 60614, (312) 929-0221. (Distributor)

INDIANA

Automated Video Business Corp., 3512 Rockville Rd., Suite 139C, Indianapolis, 46222, (317) 244-4287, Pres.: John E. Fisher; Mgr.: Thomas J. Broderick. (Distributor)
Labels Distributed: Video: Keyosk, Video Star.

Chimera Dist., 319 W. State St., West Lafayette, 47906, (317) 743-5585, Owner: Sylvia von Erdmannsdorff; Mgr.: Rick Rehmer. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: Sunbeam, Texas Rose, Radiola, Sandyhook, GHB, Jazzology.

Continental Marketing, 2457 East 96th St., Indianapolis, 46240, (317) 844-6082, Pres.: Mike Santemire; Mgr.: Richard Shinkle. (Distributor)
Labels Distributed: Audio: Chesky.
Program Accessories: Mr. Beam accessories, Sennheiser headphones.
Video Cassette Recorder: Teak Tech, Arista accessories.

Digital Sounds Distributors, 1378 S. Rangeline Rd., Carmel, 46032, (800) 365-3472, Fax: (317) 846-3734, Pres.: Mike Santemire; Mgr.: Richard Shinkle. (Compact Disk) (One Stop)
Labels Distributed: Audio: Arabesque, Bainbridge, Bellaphon, Capitol, Capriccio, CBS, Chesky, Delos, Delta, Denon, Enigma, GRP, Harmonic, K-Tel, Living Music, MCA, M. Master Digital, Mobile Fidelity, Moss, Narada, New World, Pilz, PolyGram, Pro Arte, Projazz, RCA, Reference Recordings, Sheffield Lab, Telarc, WEA.
Program Accessories: Mr. Beam, Teak Tech, Tree Dimensions.

Golden Memories Records, Inc., PO Box 217, Mooresville, 46158, (317) 831-5207, Cable: GOLDMEMREC, Chief Exec.: William J. Haskett. (Records) (Exporter)
Labels Imported: All American Labels.

Major Video Concepts, Inc., 8399 Zionsville Rd., Indianapolis, 46268, (800) 351-2022, Vice Pres. & Gen Mgr.: Paul Guhl; Contact: Pete Roberts. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: CBS/Fox, Thorn, MGM/UA, Warner, RCA/Columbia, Disney, Embassy, MCA, Paramount, Vestron, Media, Key, Playhouse, Coliseum, Prism, Maljack, Transworld, Sony.

Music Merchandisers, Inc., 902 Evans Ave., Valparaiso, 46383, (219) 464-1883, Pres. & Buyer: Mike Quick; Mgr.: Jerry Lee Riley; Buyer: Sally Quick, Kim Riley, Bert Michael. (Records, Pre-Recorded Audio Tape, Compact Disk) (Rack Jobber)
Labels Distributed: Audio: All Labels.
Program Accessories: Audio & Video Accessories.

Music Wholesalers, Inc., 2904 E. Cascade Dr., Valparaiso, 46383, (219) 456-1567, Pres.: Mark Duggleby; Buyer: Jan Duggleby. (Pre-Recorded Audio Tape) (Rack Jobber)

PolyGram Records, Inc, (Warehouse/Distribution), 6220 Churchman Bypass, Indianapolis, 46203, (317) 788-9913, Telex: 212705, Fax: (317) 788-1803, Vice Pres., Distribution: Dale Johnson. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: All PolyGram labels.

Progress Record Distributing, Inc., 6259 Commonwealth Ct., Indianapolis, 46220, (317) 259-4873. (Records, Pre-Recorded Audio Tape) (One Stop)

RedBud Records, 611 Empire Mill Rd., Bloomington, 47401, (812) 824-2400, Pres.: Richard L. Fish; Gen. Mgr.: Pam Land. (Records, Pre-Recorded Audio Tape) (One Stop)

Scott's One-Stop Records, Inc.
1319 N. Capitol Ave., Indianapolis, 46202, (317) 636-5491, Fax: (317) 639-5573, Mgr.: Don Gobrecht; 45's: Tracy Downing; Indy Labels: Elaine Klemesrud. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)
Program Accessories: Allsop, Discwasher, Le, Maxell, Savoy, TDK.

IOWA

American Entertainment Corp., 1977 Spruce Hills Dr., Bettendorf, 52722, (319) 359-6666, Contact: Steve Durbin. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor)

Commtron Corp., 1501 50th St., Suite 300, West Des Moines, 50265, (515) 226-3000, Fax: (515) 226-3501, Pres./CEO: Gary Rockhold; Video Buyers: John Reding, Dan Norem; Video Buyer: Scott Voss, (Distributor)
CD Players: Crown, Magnavox, Panasonic.
Phonographs: Magnavox, Panasonic, Soundesign.
Playback Equipment: Magnavox, Panasonic, Soundesign.
Computer/Video Games: Intellivision, Nintendo.
Program Accessories: Allsop, BIB.
Video Cassette Recorder: Emerson, Magnavox, Panasonic, Samsung.

World Radio History

Indie Dist., PO Box 2147, Sioux City, 51104, Mgr.: Brad Miller.
Labels Distributed: Audio: Blues, Folk, Jazz, Rock, Classic 60's Reissue.
Labels Imported: Blues, Flok, Jazz, Rock, Classic 60's Reissue (Europe, Japan).

Sheldon & Assoc, (SDA), 523 25th St., Ames, 50010, (515) 233-4746, (Distributor, One Stop)
Labels Distributed: See Minneapolis, MN for product distribution.

United States Dist., Inc., PO Box 97, Highway 44 East, Guthie Center, 50115, (515) 747-8387, Pres.: Larry C. Larsen; Mgr.: Wayne Jaques. (Pre-Recorded Audio Tape) (Rack Jobber)

KANSAS

Acoustic Sound
PO Box 2043, Salina, 67402, (913) 825-8609, Contact: Chad Kassem. (Records) (Distributor)

Barstow Pro Rodeo, 1320 N. Walnut, Beloit, 67420, (913) 738-5266. (Records) (Distributor)

Hoffman Tapes, 15009 West 101st Terrace, Lenexa, 66215, (913) 888-4885, Pres.: Arnie Hoffman; Warehouse Mgr.: Regina Tennison. (Pre-Recorded Audio Tape) (Rack Jobber)
Labels Distributed: Audio: CBS, Capitol, MCA, PolyGram, RCA, WEA.

Home Entertainment Dist., 8700 Indian Crk. Pkwy. Bldg.3 Suite 305, Overland Park, 66210, (913) 345-2361, Mgr.: Pam Kelley; Buyer: Gary Christian. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: See Bloomington, MN for product distribution.

The House Dist., Inc., 2000 E. Prairie Circle, Olathe, 66062, (913) 829-6691, (800) 821-3324, Pres.: Hal Brody; Mgr.: Rick Henderson. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)) (Distributor, Importer)
Labels Distributed: Audio: Alligator, American Gramophone, Arhoolie, Caedmon, Carthooe Celluloid, Celestial Harmonies, CMH, Columbia Special Prods., Concord Jazz, Delmark, Disneyland, Everest, Fantasy, Flying Fish, Folkways, GNP/Cresado, Green Linnet, Gusto, Hannibal, JCI, Kaleidoscope, Rounder Shanachie, Stash, Sugar Hill, True Nortz, Vanguard, Varere, Lynchork, and others.

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Program Accessories: Allsop, Napavalley, Carroll, Crates.

Total Sound Dist., 5622 Johnson Dr., Mission, 66202, (913) 384-0300, Owner: Allan Levy. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Western Merchandisers, 1668 Hayes Dr., Manhattan, 66502, (913) 539-0542, Mgr.: Joel Seaman. (Records, Pre-Recorded Audio Tape) (Rack Jobber)
Labels Distributed: See Amarillo, TX for product distribution.

KENTUCKY

C & D Special Products, 309 Sequoya Dr., Hopkinsville, 42240, (800) 922-6287, Pres.: William MacTavish; Mgr.: Cindy Davis, (Exporter)
Program Accessories: Cassette security devices.

Central Eelectronics, 108 N. Ronaldson Rd., Campbellsville, 42718, (502) 465-5631, Owner & Buyer: Randall B. Herron. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Distributor, One Stop, Rack Jobber)
Labels Distributed: Audio: Christian Faith, Design, Heart Warming, Hilltop, Little Darlin, Nashville, Paramount, Pickwik, Plantaion, Radiant, SSS Int'l, Scepter, Sing, Skylite, Songs of Faith, Sun, Temple & Others.
Phonographs: Major, Victor.
Playback Equipment: Arthur Fulmer, Stellasonic.
Program Accessories: Amberg, BSR, Electro-Voice, Transcriber.

Kentuckiana Records Sales, 560 South 4th St., Louisville, 40402, (502) 582-3331, Mgr.: Helen Vine. (Records, Pre-Recorded Audio Tape) (One Stop)

King Record Shop, 240 W. Jefferson St., Louisville, 40202, Owner: Gene King; Mgr.: Wanda Shaw; Buyer: Robby Shaw. (Records) (One Stop) Phonographs: Phonos.
Program Accessories: Blank Audio/Video Tapes.

Ola Music, PO Box 5344, Louisville, 40205, (502) 459-7810. (Records) (Distributor)

Shively Records, Inc., 4450 Shively Center, Louisville, 40216, (502) 447-4951, Pres.: Theresa Burton. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Wax Works, Inc., 325 East Third St., Owensboro, 42301, (502) 926-0008, Fax: (502) 685-0563, Pres.: Terry Woodward; Video: Noel Clayton; Audio: Harold Guilfoil. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: A & M, American Gramaphone, Arista, Bainbridge, Capitol, CBS, Disney, Gusto, Lexicon, Motown, Pair, Peter Pan, PolyGram, Ranwood, RCA, Rounder, Sugarhill, WEA, Zonderman; Video: Academy, A & H Coliseum, CBS/Fox, Celebrity, Forum, Fries Home, HBO, Hi-Tops, Imperial, IVE, J2 Communicatioins, Jerto Concepts, Lightning, Maljack, MCA, Media, MGM, Nelson Entertainment, New Star, New World, Orion, Pacific Arts, Paramount, Prism, RCA/Columbia, Republic, Sony, Transworld, United Home, Vestron, Vidmark, Virgin Vision, Walt Disney, WEA, Worldvision.
Pay-Per Transaction.
Program Accessories: Allsop, Casemakers, Discwasher, Le-Bo, Maxell, Memorex, Le-Bo, Recoton, TDK.

LOUISIANA

East Texas Dist., 1008 Harimaw Ct. West, Metairie, 70001, (504) 836-2855. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Prism.

Edward's Music Co., PO Box 791235, New Orleans, 70179, (504) 482-6230, Owner: Gary Edwards. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Fat Tuesday, Sound of New Orleans.

Floyd's Wholesale, 434 E. Main St., Ville Platte, 70586, (318) 363-2184, (Distributor, Exporter)
Labels Distributed: Audio: Swallow, Maison de Soul, Jin, Kom-A-Day, Great Southern, Mardi Gras, RZ, La Louisianne, Goldband, ZBC, Rounder, Arhoolie, Old Timey, Cresendo, Specialty, Eric, Home Cooking, Montel, Hep'Me.
Program Accessories: Memorex, Phansthiel.

Goldband Record Dist. Corp., PO Box 1485, Lake Charles, 70602, (318) 439-8839, Pres.: Eddie Shuler; Buyer: Jeff Le June. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)

Gonzales Music Wholesale, PO Box 428, Gonzales, 70707, Pres., Mgr., Buyer: Roy Shaw. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Lee Record Dist., 4546 S. Park Dr., Metairie, 70001, (504) 888-2406, Owner & Buyer: Paul V.Lee. (Records) (Distributor)
Labels Distributed: Audio: Alligator, Benjie, Blue Goose, Delmark, Era, Fire, Fury, Goldies-45, Riverside, Souffle, Soul-Po-Tion, Specialty, Springboard, Starday/King, Symposium,Takoma, Trip, Trix, Up Front, Yazoo.

New Generation, Inc., 10010 Florida Blvd., Baton Rouge, 70815, (504) 272-1700, Mgr.: Joe Shaab. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Record Sales of New Orleans, 1928 Layfayette St., New Orleans, 70113, (504) 524-3537. (Records, Pre-Recorded Audio Tape) (One Stop)

Saint Expedite Dist. Co., PO Box 13977, New Orleans, 70185, (504) 482-4211, Gen. Mgr. & Buyer: John Berthelot, (Distributor)
Labels Distributed: Audio: Alligator, Audio Fidelity, Black Top, Clean Cuts, Dixieland Jubilee, GNP Crescendo, Great Southern, Jin, Kom-aday, Maison de Soul, Mardi Gras, Rounder, Smokey Mary, Swallow, RZ, Cajun Dance.

MAINE

Commercial Dist., 8 Somerset St., Portland, 04101, (207) 775-5644, Owners: Jack & Herbert Holmes; Mgr.: Bill Tiffany; Gen. Mgr.: John Holmes, Jr. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)
Labels Distributed: Audio: CBS, Capitol, London, MCA, MGM, Motown, RCA, United Artists, WEA.

Maine Record Sales, PO Box 1054, Bangor, 04401, (207) 285-7002, Owner & Buyer: David Turbin. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Millrock VidRAX Displays, PO Box 974, Sanford, 04073, (207) 324-0041, Fax: (207) 324-9564, Pres.: David Stackhouse; Sales: Spencer Liebmann.
Program Accessories: VidRAX, CleaRAX, CaedRAX.

MARYLAND

Action Dist. Co., Inc., 3911 Eybil Rd., Randallstown, 21133, (301) 655-4031, Pres.: Sam Anoff. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: Alpine, Axbar, BGM, Canyon Creek, Damon, Door Knob, Fifth Street, Gallery II, Hub, Ichiban, Jay Jay, Killer, Kom A Day, La Val, Longhorn, Maison-Soul, Melodee, Merit, Miracle, MU, NFA, NSD, Pantera, Par-T, Playback, Reptile, Step One, Soundwave, Southern Tracks, True, 615.

CBS Records, 11710 Bettsville Dr., Suite 170, Beltsville, 20705, (301) 572-2444, Contact: Jim Chiado. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

CEMA, 20010 Century Blvd., Germantown, 20874, (301) 428-0790, Fax: (301) 428-0169, Dist. Mgr.: Ron Hughbanks. (Records, Video Program (Cassette & Disk), Compact Disk) (Distributor)
Labels Distributed: Audio: See Los Angeles, CA for product distribution.

Encore Int'l Corp., 9050 Red Branch Rd., Columbia, 21045, (301) 992-1990, Fax: (301) 992-0341, Pres.: Raymond L. Creighton; Mgr.: Alan Burnside; Buyer: Steve Bowen. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop, Rack Jobber)

Great Bay Dist., Inc., 1400 Aliceanna St., Baltimore, 21231, (301) 675-7855, Fax: (301) 675-4859, Pres.: Joyce Lynn; Mgr.: Merle Lucado, (Distributor)
Labels Distributed: Audio: Airborne, Amherst, Antillies, Busy Bee, Coast to Coast, Criminal, Dream Team, Eclipse, Egyptian Empire, 4th & Broadway, Forsight, Great Jones, Great Southern, Island Trading Co., Joey Boy, Jumpstreet, Ligisa, Luke Skkywalker, Mango, Minimal, Nastimal, Pandisc, Priority, Prism, Pow Wow, Razmataz, Streetwise, Suntown, Urban Rock, Vinylmania, Techno Hop, Warlock, West Coast.

Handleman Co., 7459 Candlewood Rd., Harmans, 21077, (301) 859-5803, Mgr.: John Schlamp; Buyer: George Allen. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Holly Music, Inc., PO Box 1455, Hagerstown, 21740, (301) 791-5204, Fax: (301) 791-4902, CEO: Sylvan Gross; Mgr.: Norton Cooper; Buyer: Sylvan Gross.
Labels Distributed: See Ivyland, PA for product distribution.

The Interstate Group, Inc.
100 Western Maryland Pky., Hagerstown, 21740, (301) 733-1378, Fax: (301) 797-0341, Exec. Vice Pres.: Stephen C. Kugel; Mgr.: John Kardosz; Buyer: Fred Pence, Gerri Kardosz, Dan Greenwald. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)
Program Accessories: G.C. Electronics, Gemini, Recoton.

JEK Ents., Inc., 1400 Aliceanna St., Baltimore, 21231, (301) 675-7300, Chief Exec.: John Kasminski; Mgr.: Joe Bryant; LP & Cass.: Bob Hartka. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

World Radio History

MCA Distributing Corp., 9160 Red Branch Rd., Columbia, 21045, (301) 992-0020, Reg. Mgr.: J. Edward Keelan. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: See Universal City, CA for product distribution.

Malverne Distributors, Inc., 1141 Georgia Ave., Wheaton, 20902, (301) 946-1668, Chief Exec.: Joseph Del Medico, (Distributor)

Marsall-Mangold Distributing Co., Inc., 4805 Nelson Ave., Baltimore, 21215, (301) 542-7214, Owner: Mannt Goldberg; Mgr.: Sandy Miller; Buyer: Marsha Goldberg. (Records) (Distributor)
Labels Distributed: Audio: Disneyland, Peter Pan, Price, Random House, Westron.

Musical Sales One-Stop, 40 S. Caroline St., Baltimore, 21231, (301) 675-1400, LP/Cassette Buyer: Dexter Beane; 12" Buyer: Mike Kermisch; 45" Buyer: Walt Meineke. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop)
Labels Distributed: Audio: A & M, Arista, Atlantic, Capitol, Chrysalis, Columbia, Def Jam, Elektra, Enigma, Epic, Geffen, IRS, Island, London, MCA, Mercury, Motown, Next Plateau, Polydor, PolyGram, Rhino, Sire, Scotti Bros. Jive, Virgin, Warner; Video: A & M, Academy, Active, Atlantic, Axon, Best Film, Camp, CBS, CBS Music, City Lights, Coliseum, Columbia, DIY, Elektra, F.H.E., Kartes, Lorimar, Magnum, Mastervision, MCA, Mogul, Nelson, Pacific Arts, Palisades, PolyGram, RCA, Republic, Rhino, Sony, T.H.E., Transworld, Unicorn, Vision Smith, Warner.
Computer/Video Games: Nintendo.

RCA/A&M/Arista Distribution, 6411 Ivy Ln., Suite 120, Greenbelt, 20770, Branch Mgr.: Harry Fox. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Rainbow Records, Inc., PO Box 6726, Annapolis, 21401, (301) 261-7633, (301) 956-6888, Pres.: Richard E. Ellis; Sec./Treas.: Jean B. Ellis. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Richman Bros. Records, Inc., 2 Serpentime Ct., Silver Spring, 20904, (301) 384-8833, (301) 384-0044, Mgr.: Howard Rosenthal. (Records) (Distributor)

Schwartz Bros., Inc.

4901 Forbes Blvd., Lanham, 20706, (301) 459-8000, Fax: (301) 459-6418, Pres.: James Schwartz; GM, CD Div.: Steven Schwartz; Buyers: Ira Kessler/Mike Kelsey. (Distributor)
Labels Distributed: Audio: Air, American Gramaphone, B-Boy, Concord Jazz, DRG, Dunhill, Fantasy, Fresh, Frontier, G&H, Grudge, Hightone, Ichiban, JCI, LMR, Macola, Malaco, Mordam, Music West, Nasty Mix, Next Plateau, Pair, Project 3, Rap-A-Lot, Rohit, Rycodisc, Slam, Sleeping Bag, SST, Striped Horse, Sseet Rain, Total Experience, Vision, Welk Group; Video: Academy Entertainment, Best Film & Video, Cannon Video, CBS/Fox, Celebrity, Coliseum, Disney, Forum, Fries, Home Video, HBO, I.V.E. J-2 Communications, Magnum Ent., MCA, Media, MGM/UA, Nelson, New Star, New World, Orion, Pacific, Parade, Paramount, Prism, Random House, RCA/Columbia, Republic, Sony Video, Transworld, Twin Towers, United Home Ent., Vestron, Vidmark, Virgin Vision, Warner Bros.
CD Players: Teac.
Program Accessories: Allsop, Case Logic, Duracell, Lebo, Maxell, Recoton, Savoy, Sony, TDK, Teac.

Transcontinent of Maryland, 7405 Liberty Rd., Baltimore, 21218, (301) 944-6911, Mgr.: Vicky Ruth. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)

Video Showtime, Inc., 8608 Pilsen Rd., Randallstown, 21133, (301) 655-6575, Pres.: Barry Stadd. (Video Program (Cassette & Disk)) (Rack Jobber)

Warner/Elektra/Atlantic Corp., 4640 Forbes Blvd., Lanham, 20706, (301) 792-7540, Sales Mgr.: Van Pieter Wyckoff. (Records) (Distributor)

MASSACHUSETTS

Artec Dist., Inc., 65 Shawmut Rd., Canton, 02021, (617) 821-2700, Mgr.: Marcel Cayia. (Video Program (Cassette & Disk)) (Distributor, Rack Jobber)
Labels Distributed: Video: RCA, MGM, Thorn, Embassey, CBS/Fox, Paramount, Vestron, Media, Disney, Sony, Monteray, Family Home, Key, Charter, Playhouse, Academy, Lightening, Video Gems.

Big Time, Inc., 150 Main St., Northampton, 02060, (413) 584-1580, Telex: 595717, Mgr.: Mike Tretter. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Distributor, Importer)

CBS Records, 81 Hatwell, Lexington, 02173, (617) 861-6180, Mgr.: Luke Lewis. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Dick's Record Co., Inc., 890 Providence Hwy. (Rt. 1), Dedham, 02026, (617) 326-8790, Pres.: Richard Peach; Buyer: Jason Clemons. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

E-Z One Stop Record Service, Inc., 92-102 Sagamore St., North Quincy, 02171, (617) 328-7900, Chief Exec.: Aaron Gross; Buyer: Bob Levin. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

G. G. Communications, PO Box 9157, 111 French Ave., Braintree, 02184, (617) 843-4860, Fax: (617) 848-5894, Pres.: Paul J. Prousseau; Mgr.: Joseph M. Rotondo; Buyer: Elizabeth Durant. (Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: CDV, PolyGram, MCA; Video: Academy, Camp, Celebrity, City Lights, FHE, Fox Hills, Hit Tops, IVE, Magnum, MCA, Prism, Ocean Shores, Republic, Transworld, Unicorn, Warner, World Video, Vid-Mark.
Program Accessories: Alpha, Arista, Mars, M & M, Nestles, Saft, Transcriber, Vidicraft.

Henda Records & Video, Inc., 60 Columbia St., Fall River, 02721, (617) 674-4535, Mario Costa: Henrique Galvao. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor, Importer)
Labels Distributed: Audio: Orfed, Radio Triunfo, Vasentim De Carvalho, PolyGram Portuguesa, CBS Portuguesa, Alnorada, EDISCO, EDISON.

Horizon Distribution, PO Box 85, Cambridge, 02140, (617) 661-0554, Chief Exec.: Terry Grant; Mgr. & Buyer: Merle Bicknell. (Records) (Distributor)
Labels Distributed: Audio: Redwood, Olivia, Windham Hill, RCA, A & M, Ladyslipper, Rounder, Second Wave, Whyscrack, Lucy, Rosetta, Monitor, Womens Wax Works, Iceberg, Alligator, Pacific Cascade, Loom, Arloco, Misc.

Lieberman Ents., 70 Hawes Way, S. Crossing Exec. Park, Stoughton, 02072. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

MCA Distributing Corp., 400 W. Cummings Park, Woburn, 01801, (617) 933-9290, Mgr.: Rich Grubecker. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: See Universal City, CA see for product distribution.

Music Suppliers, Inc., 77 Wexford St., Needham, 02194, (617) 444-9310, Buyer-Tapes: Carol Dinerstein; Buyer-LP/CD: Vahan Aghahanian. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)

Nert of New England, PO Box 268, Lawrence, 01842, (508) 686-4293, Chief Exec.: Jerry P. Marcus. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop, Exporter)

Off-Beat Records

93-A Mill Park, Springfield, 011085, (413) 788-9988, (413) 788-9990, Fax: (413) 731-7649, Pres./Owner: Barry Grant Clark; Mgr.: Gayle L. Crochiere. (Records, Pre-Recorded Audio Tape, Compact Disk, Cutouts, Overstock) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Wax Tracks, Play it Again Sam, Roir, T.V.T., Off-Beat.
Program Accessories: Record Care Products; CD Care Products.

Penco Records, Inc., PO Box L-566, New Bedford, 02745, (617) 995-0595, Owner: Francisco Penha. (Records) (Importer)
Labels Imported: CBS, Copacabana, Phonogram, RCA, RG (Brazil); Alrorada, Decca, Edisco, Lisboa, Ofir, Onda, Phonogram, Roda (Portugal).

Peter's Record One-Stop, Inc., 1400 Providenve Hwy., Norwood, 02062, (617) 769-8340, Pres.: Peter McDermott; LP, Tape, CD: Donald Moscatelli. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

RCA/A&M/Arista Distribution, 886 Washington St., Suite 340, Dedham, 02026, Branch Mgr.: Mike Tawa. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Rock 'N' Mania Records, 280 Worcester Rd., Framington, 01701, (617) 875-5666, Mgr.: Thomas Salen. (Records) (Distributor)

Rounder Records Corp., 1 Camp St., Cambridge, 02140, (617) 354-0700, Telex: 4974193, Fax: (617) 491-1970, Mgr.: Duncan Browne; Buyer: Steve Burton. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor)
Labels Distributed: Audio: Alligator, Ace, Arhoolie, Delmark, Demon, DRG, Flying Fish, Green Linnet, Carthage/Hannibal, Heartbeat, Messidor, Mobile Fidelity, Murray Hill, RAS, Rounder, Rhilo, Shanachie, Specialty, Sugar Hill, Rykodisck, Swallow, Trojan, Twin Tone, Vanguard, Vee Jay, Womad; Video: Arhoolie, Barznton, Brazos, Caravan of Dreams, Central Sun, Fairport Assoc., Flower Films, Giorno Video, Rhapsody Films, Swallow, United Group Harmony Assoc., Video Artists Int'l, View Video.

Royal Dist., 96 Sagamore St., Quincy, 02171, (617) 328-1822, Mgr.: Aaron Gross; Buyer: Paul Gross. (Records, Pre-Recorded Audio Tape, Compact Disk, Overstock) (One Stop) Pay-Per Transaction.

Star Video Entertainment L.P., 25 South St., Hopkinton, 01748, (508) 435-9701, (800) 446-1248, Vice Pres.: Wayne Mogel. (Distributor)

Strawberries Records & Tapes (Cambridge One Stop), 40 California Ave., Framingham, 01701, (617) 879-7160, Owner: Morris Levy; Mgr.: Ivan Lipton; Tape: Jeff Cohen; Accessories & Video: Ron Zwicker. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop)

Sunshine Record Dist. of New England, 686 North St., Walpole, 02081, (617) 0326, (800) 223-6331. (Records) (Distributor)
Labels Distributed: Audio: See New York, NY for product distribution.

Super Star Sales, 25 South St., Hopkinton, 01748, (508) 435-9701, Vice Pres.: Wayne Mogel. (Rack Jobber)

Video Paradise, Inc., 45 South St., Hopkinton, 01748, (617) 435-6804, Chief Exec.: Donald Rogers; Buyer: Donald Rogers, Pat Rogers, John Tyndall. (Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Distributor, One Stop)
Playback Equipment: Toshiba, Hitachi, H. H. Scott, Sharp.
Program Accessories: Maxell, Sony, SKC, Certron, Blank Recorded, Warner, Vestron, Walt Disney.

Warner/Elektra/Atlantic Corp., 8 Winchester Pl., Winchester, 01890, (617) 721-1991, Sales Mgr.: Dennis O'Malley; Buyer: Don Cotter. (Records) (Distributor)

Wayside Music, PO Box 6517, Wheaton, 20906, Owner/Mgr.: Steven Feigenbaum. (Records, Compact Disk) (Distributor, Importer, Exporter)

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Labels Distributed: Audio: Cuneiform, Fortuna, Lovely Music, New Albion, Rift, Shimmy Disc, SST, Tellus. Labels Imported: Ambiances Magnetiques, Victo (Canada), CMP, Dossier, No Man's Land/Review, Selektion (Germany), AYAA, Cryonic, Musea (France), Auf Dem, Nil, ADN (Italy), Multimood (Sweden), Rec Rec (Switzerland) Recommended (United Kingdom).

MICHIGAN

Angott Record & Tape Sales, Inc., 2616 Puritan, Detroit, 48238, (313) 341-7053, Fax: (313) 341-1511, Chief Exec.: Ken Walker; Mgr.: Dave Marcioni; Buyer: Mark Goulet, Steve Roberts, Frank Davis. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)
Program Accessories: Maxell, Memorex, Pfanstiehl, TDK.

Aspen Records, 21320 Coolidge, Oak Park, 48237, (313) 547-8600. (Records) (Distributor)

B & R Music, 2400 E. 30th Rd., Cadillac, 49601, (616) 775-5399, Owner & Buyer: Royu Newland. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

God's World Dist., 18945 Livernois, Detroit, 48221, (313) 862-8220, Chief Exec.: Larry T. Robinson; Mgr.: Alex Hargreoves. (Records, Pre-Recorded Audio Tape) (One Stop)

Gold Vault, PO Box 202, Oshtemo, 49077, (616) 349-9413, Owner/Buyer: Dan Druckenbrodt; Buyer: C.A. Druckenbrodt. (Records) (Distributor, One Stop, Importer, Exporter)
Labels Distributed: Audio: Classic, Eric, Old Gold, Ripete, Underground.
Labels Imported: Old Gold (United Kingdom), Undergroud, Classic (Canada).

Horizon Distribution/Goldenrod Distribution, 5505 Delta River Dr., Lansing, 48906, (517) 323-4325, Chief Exec.: Terry Grant. (Distributor)
Labels Distributed: Audio: Alcazar, Antiquity, Capitol, Discovery, Flying Fish, Gentle Wind, Halpern Sound, Hearts of Space, Icebergg, Invincible, Kaleidoscope, Kids Matter, Ladyslipper, Lullaby Lady, MCA, Monitor, Moss, Music of the World, Narada, Olivia, Rahoika Miller Music.

Handleman Co., 500 Kirts Blvd., Troy, 48084, (313) 362-4400, Fax: (313) 362-3615, Pres. & CEO: Frank M. Hennessey; Sr. Buyer (Video): DAve Stevens; Buyers (Books): Dave McCarthy/John Nelson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Harmony House Records, 1755 E. Maple, Troy, 48083, (313) 524-2800, Pres.: Carl Thom; Gen. Mgr.: Jerry Adams. (Records, Pre-Recorded Audio Tape) (One Stop)

J's Distribution Service, Inc., 32450 Industrial Dr., Madison Heights, 48071, (313) 588-4170, Chief Exec.: Jerry Balin; Mgr.: Vincent Jaeger; Buyer: Pat Jaeger. (Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop, Rack Jobber)

La Val Record Dist., 1327 Cobb St., Kalamazoo, 49007, (616) 342-5328, Owner & Buyer: Vic Laval; Mgr.: Victor Taylor. (Distributor)
Labels Distributed: Audio: Bay Tone, Boss, Comadian, Elimilehigh, Funny, Laual, Soulset, Vic.

Langworthy's, 509-165th Ave., LeRoy, 49655, (616) 768-4326, CEO: Morris Langworthy, Sr.; Opns. Mgr.: Morris Langworthy, Jr. (Records, Pre-Recorded Audio Tape, Compact Disk, Promotional Copies) (Rack Jobber)
Labels Distributed: Audio: Capitol, EMI-America, CBS, Chrysalis, MCA, MoTown , PolyGram, RCA, Arista, WEA.
Program Accessories: LeBo, Phanstiehl, Memorex, SKC, BMI.

Len's One Stop, 3415 Chrysler, Detroit, 48201, (313) 833-5299. (Records) (One Stop)

Master Takes, Inc., PO Box 394, Whitehall, 49461, (616) 894-4088, Pres.: Charles Nessa. (Distributor)
Labels Distributed: Audio: About Time, CMP, Criss Cross, Delmark, Discovery, Emerald, Gazell, Innovation, Jazz Mark, Limetree, Musicraft, Nessa, Red Beans, Reservoir, Sackville, Silkheart, Silveto, SteepleChase, Stomp Off, Storyville, Timeless, Trend, Uptown, Xanadu.

Metro-Disc Distribution, 13328 Michigan, Dearborn, 48126, (313) 582-5600, Pres.: Scott Forman; Mgr.: Paul Ascolese. (Records) (Distributor)

The listings contained in this publication are based solely upon information supplied to Billboard as of presstime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supercede the listings contained herein.

Labels Distributed: Audio: Metro America, Important, Tremor, Touch'n'Go, Rough Trrade, Caroline, Manster, Network, Roir, Greenworld, Placebo, Landslide, CII, Tabb Rex, Alternative Tenticles, SST.

Michigan Video Supply, 16141 West 8 Mile Rd., Detroit, 48235, (313) 835-9800, Pres.: Harry Qashat. (Distributor)
Labels Distributed: Video: Alpha, Amaray, ASE, Kodak, Magnum, MPI, Sony, Unicorn.

Mid Michigan Music Corp., 4245 44th St., SE, Grand Rapids, 49508, (616) 698-2340, Chrmn.: Robert Hawley; Exec. Vice Pres.: James Marcusse; Buyer: Dan Lovewell. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

Motor City Music
2628 Puritan Ave., Detroit, 48238, (313) 342-5550, Fax: (313) 342-8621. Pres.: Gordon Prince; Mgr.: Sandra Freedman; Buyer: Dan Colvin. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Alpha Int'l, Arrival, AJK Music, Artful Balance, B Boy, Bustin, Beverly Glen, C-Chill, Crush, City Sound, DJ Int'l, ERA, Encanto, Fatima, 4-Sight, Future, Futura, Gold, Gucci, Hot Mix Five, Hot Prodns., Ichiban, ITM, Joey Boy, JR Records, JCI Records, Jerni, Jump Street, K-Tel, Lagosa, Luke Skywalker, Magnum, Magic City, Metroplex, Miracle, Nasty Mix, New Dawn, Night Wave, Priority, Qwil, Rap A Lot, RCA Camden, Rockwell, Sedona, State Street, Suntown, Striped Horse, Street Arts, Skyline, Spectrum X, Thin Line, Transmat, Timex, Underground, Warlock, Wilbe, Optimism, Dream Team, Technohop, World One, Triple T.

Nat'l Trends, Inc., 2260 Scott Lake Rd., Pontiac, 48054, (313) 674-4691, (800) 322-8000, Contact: Jim George. (Records) (Distributor)

Old Fogey Dist., PO Box 14210, Lansing, 48901, (517) 372-7888, Owner: Stanley Werbin; Mgr.: Steve Szilagyl; Buyer: Steve Szilagyl. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Alligator, Arhoolie, CMH, Delmark, Flying Fish, Folklegacy, Folkways, Green Linnet, Kaleidoscope, Philo, Prarie Home Companion, Rebel, Ridge Runner, Rosetta, Rounder, Shanachie, Stash, Windham Hill, Yazoo, and others.

Premiere Video, Inc., 35687 Industrial Rd., Livonia, 48150, (313) 464-4650, Pres.: Larry Bennett; Acct. Exec.: Michael Hartman. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Embassy, RKO, Coliseum, Independent United Dist., NFL Films Video, Maljack, Mirisch, United Entertainment, Kultur, Master Arts, Friendship II Prodns., McGraw Hill, Mountainland.
Program Accessories: 3M Scotch.

Prime Wholesale Ltd., 15018 Grand River Ave., Detroit, 48227, (313) 838-3422, Mgr.: G. L. Morris. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop, Importer)

RCA/A&M/Arista Distribution, 2265 Livernois, Suite 900, Troy, 48083, Branch Mgr.: Bob Bean. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Rock-a-Rolla Records, Inc., 200 W. Main, Owosso, 48867, (517) 723-5145, (313) 767-5891, Owners & Buyers: Thomas & Edwin Dews; Access. Buyer: Scott Zelensky. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Spring Arbor Dist., 10885 Textile Rd., Belleville, 48111, (313) 481-0900, Chief Exec.: Jim Carlson; Buyer: Gerald Blalock, Margene Frownfelder, Rob Murphy. (Records, Video Program (Cassette & Disk), Cutouts, Overstock) (Distributor)
Labels Distributed: Audio: Arrival, Alexandria House, Benson, Calvary, David Ingles, Hope, Jim, Lillenas, Marnatha, North American Liturgy, PTL, Servant, Sozo, Sparrow, Weston, Priory, Word, Lexicon, Brentwood, Pathos, Zondervan, CBS, RCA/A&M, Warner, Electra, Atlantic, MCA, Capitol, Disney, VA/MGM, Tundale, United Entertainment, Sparrow, Gospel Films, and others.

State Wide Distributing, 223 W. Main, Potterville, 48876, (517) 645-8044, (517) 645-2389, Owner: Norman E. Martens; Buyer: Mark A. Martens. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Tant Ents., Inc., 4319 Fruitvale Rd., Montague, 49437, (616) 894-9063, Pres.: Billie Thomas. (Records) (Distributor)
Labels Distributed: Audio: Adelphi, Alligator, Bee Hive, Black Top, Creative World, Delmark, Flying Fish, Freckle, Greensleeves, India Navigation, Kicking Mule, Mind Dust, Philo, Red Beans, Rounder, Stash, Sugar Hill & Others.

Video Trend, 12900 Richfield Ct., Livonia, 48167, (313) 591-0200, Nat'l Adv. Mgr.: Patricia S. Rose; Vice Pres.: Bob Tollini. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: CBS/Fox, RCA/Columbia, Disney, I.V.E., MGM/UA, Media, Paramount, Thorn/EMI, Vestron, Warner, Embassy, Karl/Lorimar, & others.

World Radio History

Vinyl Vendors, Inc.
7870 Sprinkle Rd., Kalamazoo, 49002, (616) 323-0131, (800) 446-0006, Fax: (616) 323-9517, Pres.: Jeff Boyd; Advertising & Promos.: J. W. Farris; Sales Mgr.: Valerie Elliot; Buyers: Don Stickroe, Howard Cutomski, Ron Merchant, Cathy Calme. Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop, Rack Jobber)
Labels Distributed: Audio: All domestic labels.
Program Accessories: Mexell, TDK, Denon & Sony Audio & Video tape, Tree Dimension, Case Logic, Discwasher, Pfanstiehl/Pfantone, Koss, Sentry, Alpha, Laser, Allsop, Laserline, Cassette long-boxes, Ultraline DC blisters, Divider Cards, LP/CD & Cassette Fixtures, Easy Care, Lift Display, Calibron, Scena Video Asses., Wire Baskets, Slot-wall, Imperial carrying cases, 45/LP blank sleeves, Napa crates, Music Videosa.

Warner/Elektra/Atlantic Corp., 17500 Northland Park Ct. #2, Southfield, 48075, (313) 569-4822, Sales Mgr.: Gil Roberts. (Records) (Distributor)

MINNESOTA

Audio Record Source, 2557 Lyndale Ave. South, Minneapolis, 55405, (612) 870-0172. (Records) (Distributor)
Blackbourne, Inc., 10150 Crosstown Cir., Eden Prairie, 55344, (612) 944-7010, Pres.: George Masko; Vice Pres. Retail Sales: Phil Sykes.
Computer/Video Games: Viynl Software Diskette & Game Cartridge Pkg.
Brown Bros., Inc., 3446 N. Washington Ave., Minneapolis, 55412, (612) 522-6648, Pres.: Raymond W. Brown; Mgr. & Buyer: Richard E. Brown. (Records) (One Stop)
CEMA, 10800 Lyndale Ave. South, South Bloomington, 55420, (612) 884-0444, Fax: (612) 884-8527, Dist. Mgr.: David Witzig. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: see Los Angeles, CA for product distributed.
Dart Records, Inc., 1815 W. River Rd., North, Minneapolis, 55411, (612) 529-9571, Pres.: Merrill Kirsch. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)
Playback Equipment: Casio electric keyboards, Gran Prix, Southwester Bell telephones.
Program Accessories: Maxell, Memorex, Scotch, Sony, Swire-Pfanstiehl, TDK.

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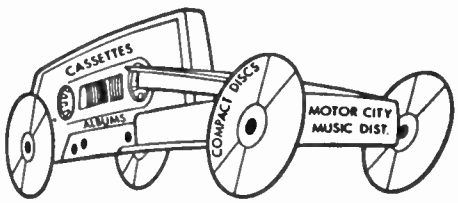

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World Radio History

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200 North Third Ave., Minneapolis, 55401, (612) 375-9188, (800) 468-4177, Telex: 705971, Fax: (612) 375-0272, Pres.: Robert Simmons; Opns. Mgr.: Lori Bizer; Buyers: Brian Paulson, Rudy Shanx. (Distributor)
Labels Distributed: Audio: ESD, Rykodisc, Ryco Analogue, Greatful Dead Prodns.

The Electric Fetus Co.
2010 4th Ave., South, Minneapolis, 55404, (800) 328-5038, (612) 870-1747, Fax: (612) 870-4664, Contact: Bill Wade. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)
Labels Distributed: Audio: All major labels & independent labels.

Gamco (Great American Music), 858 Decatur Ave., Minneapolis, 55427, (612) 545-0129. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Home Entertainment Dist., 9549 Penn Ave. South, Bloomington, 55431, (612) 887-9500, Pres.: Harold Okinow; Mgr.: Bob Okinow; Branch Buyer: Mike Devitt. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Academy, Charter, RCA/Columbia, Continental, Disney, Embassy, FHE, Hal Roach, CBS/Fox, I.R.S., IVE, Karl-Lorimer, Key, Lightning, Magnum, MCA, Master Arts, Media, MGM, New World, Paramount, Playhouse, Prism, Similar, Spotlight, Spinnaker, Sony, Thorn, USA, United, Vestron, Warner Bros. Program Accessories: Ambicu, BEB, BASF, Certron, FUJI, Maxell, Memorex, Recoton, Scotch, SunCom, TDK.

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K-Tel Int'l, Inc., 11311 K-tel Dr., Minnetonka, 55343, (612) 932-4000, Exec. Vice Pres.: Mickey Elfenbein. (Records, Pre-Recorded Audio Tape, Cutouts, Promotional Copies, Overstock) (Distributor)
Labels Distributed: Audio: K-tel, Arrival, Dominion, Castlerock, ERA.

Kirsch-Hegstrom, Inc., 1815 W. River, North, Minneapolis, 55411, (612) 529-9571, Chief Exec.: Ken Hegstrom; Mgr.: Merrill Kirsch. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Marantz, Polka City, Ross.

Lieberman Ets., 9549 Penn Ave. South, Minneapolis, 55431, (612) 887-5300, Fax: (612) 887-9445, Chrmn.: Dave Lieberman; Nat'l Audio Buyer: Dusty Bowlin. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

MCA Distributing Corp., 4530 West 77th St., Suite 199, Edina, 55435, (612) 835-6020, Branch Mgr.: Bill Pierce. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: See Universal City for product distribution.

Metro Video Dist., Inc., 2724 Summer St. NE, Minneapolis, 55413, (612) 331-1590, Mgr.: Larry Holmberg. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: See New York, NY For product distribution.

Mill City Music, 2843 26th Ave., Minneapolis, 55406, (612) 722-6649, Pres. & Buyer: John Kolstad; Buyer: Stacy Erickson. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)
Labels Distributed: Audio: Adelphi, Allegiance, Augsburg, Bridge, Celestrial Harmonies, Elephant, Flying Fish, Fogarty's Cove, Flame, Folk Legacy, Folkways, Fortuna, Freckle, Global Pacific, Invincible, ITI, Kaleidoscope, Kicking Mule, Kuckuck, Mineral River, Narada, Philo, Prairie Home Companion, Ray Lynch Prodns., Rooster Blues, Rounder, St. Olaf, Shadow, Shoreline.

Navarre Corp., 6750 W. Broadway, Brooklyn Park, 55428, (612) 535-8333, Fax: (612) 535-8333, Pres.: Eric Paulson; Dist. Mgr.: Mike Gaffney. (Records, Pre-Recorded Audio Tape, Compact Disk, Video Games/Computer Software) (Distributor, One Stop)
Labels Distributed: Audio: American Gramaphone, Amherst, Aspen/Blackhawk, Beverley Glen, Blueprint, Baroline, Chase Music Corp., CMH, Command, Criminal, Dunhill Compact Classics, Edge, Hearts of Space, Higher Octave, Homestead, Hot Productions, Jacksons, Kids Matter, Macola, Mic Mac, Music West, Nova, Optimism, Profile, Redstone, Restless, Rounder, Spindletop, SST, TBA, Twin Town, USA, Visual Music, Varese Sarabande.
Computer/Video Games: Home computer software.

Paulstarr Ents., Inc., 2060 E. Center Cir., Plymouth, 55441, (612) 559-8276, Mgr.: Ronald Barnes, (Cutouts, Overstock) (Distributor)
Labels Distributed: Audio: D & D, Magic City, Priority.

RCA/A&M/Arista Distribution, 7245 Ohms Ln., Edina, 55435. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: See New York, NY for product distribution.

SDA Record & Tape Dist., 1109 Xerxes Ave. South, Minneapolis, 55405, (612) 377-0590, Chief Exec.: Shell Pinsky; Buyer: Arlene Fried. (Records, Pre-Recorded Audio Tape) (Distributor, Importer)
Labels Distributed: Audio: Areospace, Audio Fidelity, Audiophile, Blythewood, Circle, Columbia, Commodore, Contemporary, Eubie Blake, Euphonic, Evergreen, Evercrest, First American, Folkways, Golden Crest, Jazz Archives, Jazzology, Joyce, Justin Time, Magnagraphic, Mekaniski, Merry Makens, MN Jazz, Paragon, Parkwood, Principally Jazz, Pumkin, Sonara, Sunbeam, Trend & others.
Labels Imported: Justin Time, Parkwood, Sackville (Canada); Mekaniski Music Museum (Denmark).
Computer/Video Games: Ampex, Audio-Techwica, BASF, Discwasher, Fuji, Maxell, Memorex, Recoton, Scotch, Sony, TDK.

Twin Cities Import Records, Inc., 1451 University Ave., Saint Paul, 55104, (612) 645-8004, Fax: (612) 645-1792, Pres.: John Carnahan; Mgr.: Richard Elioff; Mgr.: Richard Elioff. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer)
Labels Distributed: Audio: Bar None, Caroline, DC Presents, Chameleon, Homestead, Enigma, Frontier, Fundamental, Jimboco, Mordam, Network, Ralph, Roir, Rough Trade, SST, Touch & Go, Upside, Twin Tone, Wax Trax.
Labels Imported: Labels from United Kingdom.

Warner/Elektra, Atlantic Corp., 7107 Ohms Ln., Edina, 55435, (612) 835-7255, Buyer: Denny Schone. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Wide Angle Commucations, 2533 Nocolette Ave., Minneapolis, 55404, (612) 870-4933, Buyer: Jerome Sylers. (One Stop)

MISSISSIPPI

J & B Records Prodn. Inc.
3109 Medgar Evers Blvd., Jackson, 39213, (601) 981-4328, Pres.: James Bennett; Vice Pres.: Willie Mae Lewis. (Records)

Little Village Dist., PO Box 1745, Oxford, 38655, (601) 236-2918.

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NEW JERSEY

ABA Records, 5 Lawrence St., Bloomfield, 07003, (201) 429-7797, Fax: (201) 429-9614, Pres.: Al Bitensky; Mgr.: Michael Omega; Buyer: Jeff Bitensky. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)

Acuario Dist. Co., Inc., 7-B Jules Lane, New Brunswick, 08901, (201) 828-8760. (Video Program (Cassette & Disk), Video Games/Computer Software) (Distributor)

All Service One Stop, Inc.

950 Greeley Ave., Union, 07083, (201) 686-3500, Fax: (201) 686-7735, Pres.: Frank Di Marsico; Mgr.: John McGregor; Opns. Mgr.: John MacGregor. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop)

American Music, Inc.

245 Rt. 22 West, Hillside, 07205, (201) 926-0880, (800) 634-0438, Fax: (201) 926-2152, Sales Mgr.: David Lubin; Buyer: Jack Saban. (Records) (Importer, Exporter, One Stop)
Labels Distributed: Audio: Dist. & export of independent 12-inch dance and rap product & hard-to get New York street labels.

American Record Sales, Inc.

PO Box 287, 1120 Crown Point Rd., Westville, 08093, (609) 848-1900, Telex: 4946667 ARS INC, Pres.: William R. Buster, Jr.; Vice Pres.: Antony W. Colombet. (Records) (One Stop, Exporter)
Labels Distributed: Audio: 45 rpm oldies.

American Trans Atlantic, 7 Westfield Ave. West, Roselle Park, 07204, (201) 241-3517, (800) 237-2457, Pres.: Raymond Clark; Sales Mgr.: Gregg Gehrlein, (Compact Disk) (Distributor)

Ansonia Records, Inc., 750 Paterson Ave., East Rutherford, 07073, (201) 470-8274, Pres.: Mercedes Glass; Vice Pres.: Henry Glass. (Records, Pre-Recorded Audio Tape, Compact Disk) (Exporter)
Labels Distributed: Audio: All spanish labels.

Ben-El Dist., PO Box 994, Edison, 08818, (201) 248-0080, VP Operations: Burt Goldstein. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop)

CEMA, 411 Hackensack, Hackensack, 07601, (201) 342-4900, Fax: (201) 342-2319, Dist. Mgr.: Gene Rumsey; Sales Mgr.: Kathy Aderman. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: see Los Angeles, CA for product distribution.

C.J.C. Ents., PO Box 5135, Parsippany, 07054, (201) 334-6676, Vice Pres.: Nina Guzman. (Records, Pre-Recorded Audio Tape) (Importer)
Labels Imported: Fuentes, Victoria, Sonolux (Columbia).

Dance Record Dist., PO Box 404, Fordham Park, 07932, (201) 377-1885, Pres.: Gail Shifrin. (Records) (Distributor)
Labels Distributed: Audio: Folkcraft, Kimbo Melody House, Merit Audio, RCA Educational, Green, Blue Star.

Hannecke Display Systems, Inc., 370 Franklin Turnpike, Mahwah, 07430, (201) 529-5995, Fax: (201) 529-9343, Pres.: Bruce C. Dreher.
Program Accessories: Award-winning point-of-purchase display systems for the audio, video, book publishing & pkg. product.

Holly Design & Display, Inc., 360 Crider Ave., Moorestown, 08057, (609) 234-1450, Fax: (609) 273-8253, Pres.: Steve Bogardg; Gen. Mgr.: Dick Montgomery. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Home & Industrial Video, 300-1 Rt. 17 South, Lodi, 07644, (201) 777-4700, Fax: (201) 778-1257, Chief Exec.: Jonathan Coffino; Mgr.: Stu Sable; Buyer: Tom Croghan. (Distributor)
Labels Distributed: Video: Academy, CBS/FOX, Celebrity, Disney, FHE, Fox Hills, Hitops, Imperial, Ive, MCA, MPI, Magnum, Warner Nelson, New Star, Orion, Random House, Sony, Transworld, United.

Intercon Music Corp

6600 River Rd., West New York, 07093, (201) 868-6400, Fax: (201) 868-9327, Pres.: John Matarazzo; Sales Mgr.: Rick Lanin. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: IMC Eastwind Jazz, Cexton, Ode, Breakthru, Weston Priory, NNDS (New Music Dist. Services), Paragenes, Scott Disc; Video: McGraw-Hill.
Labels Imported: CBC (Canadian Broadcasting Corp.), Foyer, Laudis, Novalis.

Jem Records, 3619 Kennedy Rd., South Plainfield, 07080, (201) 753-6100, (800) 932-0579, Contact: Tom Seaman. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor)

Lieberman Ents., 823 E. Gate Dr., Mount Laurel, 08054, (609) 234-9150, Branch Mgr.: Kenneth Sattler; LP, Tape: Michael Brigandi; 45, CD, Kiddie: Ed O'Donnell.(Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

MCA Distributing Corp., 900 Haddona Ave., Collingswood, 08108, (609) 854-5810. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: See Universal City, CA for product distribution.

Marnel Distributing Co., PO Box 953, Piscataway, 08855, (201) 560-9213, Fax: (201) 563-1731, Owner: Bryan Balbier; Mgr.: Peter McGrath, (Exporter)

Metro Video Dist., Inc., 92 Railroad St., Hasbrouck Heights, 07604, (201) 288-0400, Fax: (201) 288-5503, Pres.: Arthur Morowitz; Dir. Promo./Adv.: Francine LaMarr; Buyers: Robert Mayo, Don Goldberg. (Distributor)
Labels Distributed: Video: CBS/Fox, Key Video, Playhouse, Coliseum, HBO, I.V.E., MGA/UA, Nelson, New World, LCA, Orion, Paramount, Prism, Sony, Touchstone, Walt Disney, Trans-World, Vestron, Warner, Western World, Worldvision, Media, Fox Hills, Hi-Tops, Fries Home, Academy, Active, Charter, Lorimar, Forum, Imperial, New Star, United, Unicon, VidAmerican.

Movie Tape Exchange, 9380 Route 130 North, Pennsauken, 08109, (609) 665-5775, (800) 752-TAPE, Contact: Tony DiBacco, Warren Kahlenberg, Cindy Seagrave. (Records, Video Program (Cassette & Disk)) (Distributor)

Nationwide Video, Inc., 605 Broad Ave., Ridgefield, 07657, (201) 941-8220, (800) 341-2294, Fax: (201) 941-6881, Pres.: John Zuck.

North American Digital, 141 Bradly, Bergenfield, 07010. (Distributor)

Performance Record & Tape Dist.

2 Oak St., New Brunswick, 08901, (201) 545-3004, Telex: 5106008316, Fax: (201) 545-6054, Owner: Stephen Kaplan; Mgr.: Arthur Marko; Buyer: Jessica Wojciechowski. (Records, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Carthage Wax Trax, Cuniform, DB, Fundamental, Homestead, Mystic, Performance, Relics, Sounds Interesting, Tang, What Goes On.
Program Accessories: Divider Cards, Paper & Plastic Sleeves, Shrink Wrapping Equip.

World Radio History

Prime One Stop Dist., 131 N. Michigan Ave., Kenilworth, 07033, (201) 245-5252, Pres.: Ralph Schechtman; Mgr.: Dave Casey; Buyer: Mike Grimshaw. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop, Rack Jobber)

Princeton Record Exchange, Inc., 20 Tulane St., Princeton, 08542, (609) 921-0881, Pres.: Barry Weisfeld; Buyer: Brian Durnbach. (Records, Cutouts, Overstock) (Exporter)

Rectrack (USA), Inc, 473 Mundet Pl., Hillside, 07205, (201) 686-4545, Fax: (201) 686-0617, Commercial Dir.: William Klein; Mgr.: Alan Weiner. (Pre-Recorded Audio Tape, Compact Disk) (Importer, Exporter)

Richman Bros. Record Dist.

6935 Airport Hwy. Ln., Pennsauken, 08109, (609) 665-8085, (800) 233-3679, Fax: (609) 665-6358, LP Buyer: Ted Neumann; Singles Buyer: John Ellison; CD Buyer: Steve Chomiczeski. (Records) (Distributor, One Stop)
Labels Distributed: Audio: Alligator, Arhoolie, Antone, Blacktop, Blind Pig, Celestial Harmonies, Carthage, Delmark, DB, Flying Fish, Green Linnet, Greensleeves, Heartbeat, Hannibal, Hightone, Hindsight, Kaleidoscope, Mr Rogers, Philo, Pathfinder, Rebel, Ras, Roulette, Rohit, Rounder, Relix, Stash, Shanachie, Spring, Sugar Hill, Sutra, Varrick, Vanguard, Warlock.

Henry Rosenburg Ltd., 550 Sylvan Ave., Englewood Cliffs, 07632, (201) 569-6560, Fax: (201) 568-5161, Chief Exec.: Henry Rosenburg; Mgr.: Carol Green; Buyer: Michael Rosenberg. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Distributor)
Labels Distributed: Audio: Tryst-Art; Video: Best Film, Front Row, New Age, Saturn Prodn., Video Treasure.

Schwartz Brothers, Inc., 1129 Bloomfield Ave., West Caldwell, 07006, (201) 882-2955, Fax: (201) 882-3592, Branch Mgr.: Andy Miele. (Records, Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: American Gramaphone, B-Boy, Dream, Dunhill, Fast Side Digital, Fresh, Frontier, Homestead, Macola, Michele, Mordam, Music West, Nasty Mix, Rohit, Rough Trade, Rykodisc, Slam, SST, Striped Horse, Tuff City, Vision, Wax Trax.
Program Accessories: Allsop, Duracell, Case Logic, Lebo, Maxell, Recoton, Savoy, Sony, TDK, Teac.

Schwartz Brothers, Inc., 1165 Marlkress Rd., Cherry Hill, 08003, (609) 424-2211, (215) 923-1271, Fax: (609) 424-7897, VP & Branch Mgr.: Richie Salvador; Sales Mgr.: Irv Derfler. (Records) (Distributor)
Labels Distributed: Audio: Air, American Gramaphone, B-Boy, Concord jazz, Beracah, Command, DRG, Dunhill, Four Sight, Fresh, Frontier, G&H, Grudge, Ichiban, Light, LMR, Luke Skywalker, Macola, Malaco, Mordam, Music West, Next Plateau, Pair, Rap-A-Lot, Rough Trade, Rohit, Rykodisc, Southern Tracks, SST, Striped Horse, Total Experience, Tuff City, Touch & Go, Vision.
Program Accessories: Allsop, Case Logics, Duracell, Lebo, Maxell, Recoton, Savoy, Sony, TDK, Teac.

Scorpio Music, Inc.

2500 E. State St., Trenton, 08619, (609) 890-6000, Telex: 843366, Fax: (609) 890-0247, Chief Exec.: John T. Gervasoni; Mgr.: Steve Parelman. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop, Rack Jobber, Exporter)
Labels Distributed: Audio: Scorpio.
Cutouts/Overstocks: CD's, cassettes, LP's.

Shanachie Records Corp., , Dalebrook Park, 07423, (201) 445-5561, Telex: 247352, Pres.: Richard Nivens. (Records) (Distributor, Importer)
Labels Distributed: Audio: Greensleeves, Herwin, Message, Morning Star, Shanachie.
Labels Imported: Gael Linn (Ireland).

Sonny Gee Records & Tapes, 11 Harts Ln., Box 933, New Brunswick, 08816, (201) 257-8580, Pres.: S. R. Gugig; Mgr.: Fred Edwards, Gen. Mgr.; Buyer: Linda Fatula, Michael Gugig, William Olson. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Star Video Entertainment, 550 Grand St., Jersey City, 07302, (201) 333-4600, (800) 354-5432, Pres.: Bernard Herman; Mgr.: Danny Miron. (Distributor, Rack Jobber)
Labels Distributed: Video: Academy, All Seasons, CBS/Fox, Celebrity, Chartes,Coliseum, FHE, Forum, Fox Hills, Fries, HBO, Hi-tops, Imperial, IVE, J2, Key, MCA, MGM/UA, Media, Magnum, Mogal, Nelson, New World, Paramount, Prism, Playhouse, Random House, Republic, Sony, TWE, Unicorn, Vesdon, Warner, Walt Disney, Worldvision.
Pay-Per Transaction.
Computer/Video Games: Acclaim, Atari, Bardai, Becshu, Capcom, Data East, Epyx, Fujisankei, Game Tek, Konami, Nintendo,.

Suntan Records, Inc., PO Box 5135, Parsippany, 07054, (201) 334-6676, Pres.: Charles J. Cubides. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Suntan.

Surplus Record & Tape Dist. Ents., 84-184 Dayton Ave., Bldg. 5-A, Passiac, 07055, (201) 778-0877, (212) 695-6117, Telex: 133404, Fax: 2017784725, Partner: Peter Hyman; Nat'l Sales Mgr.: Michael Maslin. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Distributor, Importer, Exporter)

Titan Corp., 69 Van Reipen Ave., Jersey City, 07306, (701) 659-6006, Chief Exec.: Marty Roehem; Mgr.: J. Hess. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Importer)
Labels Distributed: Audio: Represent Mfrs. to the military only.

US Record Dist., 300 W. Elizabeth Ave., Linden, 07036, (201) 862-7208, Pres./Buyer: Robert Meehan; Mgr.: Steven Capra. (Records, Pre-Recorded Audio Tape) (Rack Jobber, Exporter) Cutouts/Overstocks: Cutouts, records & tapes.

U.S. Trade Dist., Inc., 245 Rt. 22 West, West Hillside, 07205, (201) 926-2200, Pres.: Joe Abady; Mgr.: David Abady; Buyer: Dave Lubin. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: All major labels.

Video Cassette Sales, Inc., 87 Essex St., Hackensack, 07601, (201) 489-7991, Fax: (201) 489-4689, Gen. Mgr.: George Port. (Pre-Recorded Audio Tape) (Distributor)

Visat Sounds Int'l, Inc., 281 S. Dean St., Englewood, 07631, (201) 568-0040, (800) 872-3246, Telex: 219744, Fax: (201) 568-2599, Pres.: Jeffrey Collins; Sales Mgr.: Walter Gibbons. (One Stop, Importer, Exporter)

Warner/Elektra/Atlantic Corp., PO Box 966, 500 Lincoln Dr. East, Marlton, 08053, (609) 596-1200, Sales Mgr.: Ray Milanese; Mgr.: Rick Cohen. (Records) (Distributor)

West Side Sound Distributors, Inc., PO Box 715 Tyler Park Sta., North Bergen, 07047, (201) 866-5188, Pres.: Arturo J. Saiz; Mgr.: Hector J. Varona; Buyer: Manual A. Monero. (Distributor)
Labels Distributed: Audio: Seeco, Tropical, West Side Latino.

NEW MEXICO

Hurrican Record Dist., PO Box 3457, 1927 San Matcone NE, Albuquerque, 97110, (505) 265-4039, Owners: Al Morrie & B. Sanchez; Buyer: Morrie Sanchez. (Records, Pre-Recorded Audio Tape) (Distributor, Rack Jobber)

Linden Dist. Co., 7400 Osuna Rd. NE, Albuquerque, 87109, (505) 884-8103, Chief Exec.: L. Blaskey. (Records,

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Sounds of Music Dist., PO Box 3, Belen, Mexico, 87002, (505) 864-7441, Contact: Little Richie Johnson. (Records, Pre-Recorded Audio Tape) (Distributor)

Tocino Music Ents., 900 4th St. SW, Albuquerque, 87102, (505) 247-8051, Chief Exec.: G. G. Hardin. (Records, Pre-Recorded Audio Tape) (Distributor, One Stop)
Labels Distributed: Audio: Casanova, Cristy, Del Norte, Hurricane, Kiva, Mother Lode.
Program Accessories: Recoton.

NEW YORK

A-A-A Record Hunter Dist. Co., 507 Fifth Ave., New York, 10017, (212) 986-6077, Telex: 425855 PRI ENT, Pres.: Jay Sonin; Mgr.: Ira Hirsch; Buyers: Jay Sonin, Ira Hirsh. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop, Exporter)
Labels Distributed: Audio: All major & independent labels.
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Program Accessories: Denon, Maxell, 3 M, 7 others.

A-1 Record Sales, 528 West 47th St., New York, 10036, (212) 246-1234, Mgr.: Otto Wilkerson. (Records) (One Stop)

A.S.K. Dist. Corp., 244 E. Main St., Patchoque, 11772, (516) 654-1313, Fax: (516) 654-3995, Pres.: Alan Kusa. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

A & S Record Dist., 130 Haven Ave., Ronkonkoma, 11779, (516) 588-1744, Owner & Buyer: Scott Sheryll. (Records, Pre-Recorded Audio Tape, Compact Disk, Cutouts, Promotional Copies) (Distributor)
Program Accessories: Le-Bo.

African Record Centre Dist., 1194 Nostrand Ave., Brooklyn, 11225, (718) 493-4500, Cable: AFRECENTRE, Telex: 220883 TAUR, Chief Exec.: R. Thomas; Mgr.: John Williams; Buyer: Jenowa Grant. (Records, Compact Disk) (Distributor, One Stop, Importer, Exporter)
Labels Imported: African Continent.

Almor Playtime Co., Inc., 1 Homestead Pl., Amsterdam, 12010, (518) 843-3801, Pres.: Bruce Hyman; Mgr.: Anthony Garassi; Buyer: Linda Austin. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

American Video/Disc, Inc., 314 West 53rd St., New York, 10019, (212) 247-3188, (212) 246-4980, Fax: (212) 307-0359, Pres.: David King; Int'l Vice Pres.: Warren Ashley; Gen. Mgr.: Geroge Curtiss.(Records, Pre-Recorded Audio Tape, Compact Disk, Cutouts, Overstock) (Distributor)

Antilla Record Distributors Inc., 661 Tenth Ave., New York, 10036, (212) 582-4546, Chief Exec.: Xavier Hernandez; Mgr.: Jose Hernandez. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: Algar, Antilla, Borinaven, Bravo, CBS, EMI, Fuentes, Funny, Globo, Laser, Melody, Montilla, PolyGram, Profono, RCA, Rumlog, Salsoso, Sonotone, WEA, West Side.
Program Accessories: Record display units.

Apon Record Co., Inc., PO Box 3082, Steinway St., Long Island City, 11103, (718) 721-5599, Chief Exec.: Daria I. Poncic; Mgr.: Andrew M. Poncic, Jr.; Buyer: Donald Zeeman. (Records, Video Program (Cassette & Disk), Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Apon, Amadeo, Discapon, Harmonia Mundi, Panton, Opus, Supraphon; Video: Love.
Labels Imported: Czechoslovakia, Poland, West Germany.

Arovok Record/Game Art Corp. of America, 243 West 18th Ave., New York, 10011, (212) 989-7200, Pres.: Ervin Litkei; Buyer: Julia Bastiani, Larry Lipp, Adelida Gomez. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber, Exporter)

Artec, Inc., 21 Lamar St., West Babylon, 11704, (516) 491-4600, Mgr.: Dominic Villella. (Distributor, Rack Jobber)

Audio Market Sales, Inc., PO Box 157, 784 Center St., Lewiston, 14092, (716) 754-8744, Chief Exec.: Thomas Baldock. (Records) (Distributor)
Labels Distributed: Audio: American Gramaphona, DBX, Direct Disk, M&K Realtime, Mobile Fidelity, Noutilus, Sheffield Lab, Telarc.

Audiorama Records, 658 10th Ave., New York, 10033, (212) 246-9858. (Records) (Distributor)

BMG Distributing, 1133 Ave. of the Americas, New York, 10036, (212) 930-4100, Pres.: Peter Jones. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor)
Labels Distributed: Audio: A & M, Arista, BMG Classics, Private Music, RCA & their associated labels. Video: RCA/Columbia Pictures Home Video, A & M Video, 6 West Home Video (Arista).

BeeGee Records, 10 Northway Ln. North, Latham, 12110, (518) 785-1122, Mgr.: Frank Griffin. (Records) (Rack Jobber)

Berklay Air Services Corp., PO Box 665, Cargo Bldg. 80, JFK Airport, Jamaica, 11430, (718) 656-6066, Telex: 425628, Fax: (718) 917-6434, Pres.: Bernard Klainberg; Buyer: Dennis S. Klainberg.
Air Services Transportation

Big Red Ents., 40 Oser Ave., Hauppauge, 11788, (516) 231-7300, Mgr.: Roger Weinand. (Records) (Distributor)
Labels Distributed: Audio: Stereo Gold.
Program Accessories: Promotional Mateials.

Bridge Records, Inc., GPO Box 1864, New York, 10116, (516) 487-1662, Pres.: David Starobin; Managing Dir.: Becky Starobin. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: (Classical Recordings).

Buffalo One Stop, 1800 Main, Buffalo, 14208, (716) 883-2555, Pres.: Leonard Silver; Mgr.: Larry Ver Hagen; Buyer: Jim Primerano. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

CBS Records, 95-25 Queens Blvd., Rego Park, 11374, (718) 830-3600, Mgr.: Ron Piccolo. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: ARC, BID, Bang, Barking, Pumpkin, Blue Sky, CBS, Caribou, Chrysalis, Cleveland Int'l, Coast to Coast, Columbia, Curb, Epic, Feyline, Finesse, 415, Full Moon, Hammond, Handshake, Houston Connection, Jef, Johnston, Kat, Kirshner, Lorimar, Nemperor, Nu Disk, Odyssey, Park Lane, Pasha, Pavilion, Philadelphia Int'l, Portrait, Precision,Tabu, & others.

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Campus Records
878 Albany-Shaker Rd., Latham, 12110, (518) 783-6698, Fax: (518) 458-8368, Pres./Buyer: Bob Ellenbogen; Mgr./Buyer: Lisa Bernstein. (Importer, Exporter)
Cutouts/Overstocks: Cutouts, Overstocks, Promo. copies, Import, Domestic.

Caroline Imports
5 Crosby St., New York, 10013, (212) 219-1500. (Records, Pre-Recorded Audio Tape) (Distributor, Importer)

Cavages, Inc., 110 McKesson, Buffalo, 14225, (716) 685-2400, Pres.: Carl C. Cavage; Vice Pres. Purchasing: John D. Grandoni. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop) Playback Equipment: Fisher, Sony, Panasonic, Sharp, Hitachi, Sanyo.
Program Accessories: Recoton, Lebo, Service Mfg.

Caytronics Corp., 401 5th Ave., New York, 10016, (212) 889-0044.

Chambers Record & Video Corp., 2 Grmatan Ave., Mount Vernon, 10550, (914) 699-1666, Chief Exec.: Steven Rozenfeld; Buyer: Gary Thal. (Records) (Distributor)

Chin Randy's Records, Inc., 1342 St. John's Pl., Brooklyn, 11213, (718) 778-9470, Owner: Victor Chin; Mgr.: Monica Chin. (Records) (Distributor, One Stop)
Labels Distributed: Audio: Chappy, Dynamic, Giant, Impact, Randy.

Commtron, 400 Airport Exec. Park, Spring Valley, 10977, (914) 425-3191. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Prism.

Countrywide Tape & Record Dist., Inc.
270 Oser Ave., Hauppauge, 11788, (516) 231-7171, Telex: 126316 CWTR UI, Fax: (516) 231-8550, Pres.: Stanley Sirote; Sales Rep.: Alan McLachlan; Consultant: Katherine Koury. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)

Cut Corners Record Dist. of New York, 31 Brookvale Ave., West Babylon, 11704, (516) 587-7722, Pres. & Buyer: Karl Groeger. (Distributor)

Daro Exports, Ltd.
1468 Coney Island Ave., Brooklyn, 11230, (718) 252-4355, Fax: (914) 921-1623, Pres.: Albert J. Okas. (Records, Pre-Recorded Audio Tape, Compact Disk) (Exporter)

Disc-O-Rama, 186 West Fourth St., New York, 10014, (212) 206-8417, Fax: (212) 741-0809, Pres.: Felix Loo; Mgr.: Simon Sassin; Buyer: Sam Carraballo. (Records, Compact Disk) (Distributor)
Labels Distributed: Audio: A & M, Arista, Atco, Atlantic, BMG, CBS, Capitol, Engima, Geffen, Manhattan, PolyGram, RCA, Reprise, Sire, Sleeping Bag, Warner Bros.

Distribuidora Nacional de Discos de New York, 442 East 148th St., Bronx, 10455, (212) 866-2469, Pres.: L. Raul Bernard. (Records) (Distributor)

Double Arrow Record Co., Inc.
43-49 Tenth St., Long Island City, 11101, (718) 786-5893, Pres.: James C. Banthos; Mgr.: Jean E. Banthos. (Importer)
Labels Imported: BBC, Classics for Pleasure, EMI (UK), Memoir, Music for Pleasure, Horatio Nelson, President, PRT, Tangent, Topic.

Dutch East India Trading
PO Box 800, Rockville Centre, 11571, (516) 764-6200, Fax: (516) 764-6315, Pres.: Barry Tenenbaum; Sales & Opns.: Terry Fillce; Int'l Buyer: Camille Sciara; Domestic Buyer: Jeff Gibson; Jomestead Records Label Mgr.: Gerard Cosloy; Giant Records Label Mgr.: Steev Riccardo. (Distributor, Importer, Exporter)
Labels Distributed: Audio: Antler, Au-Go-Go, Bak to Bak, Blast First, BMG, Capitol, CBS, Citadel, Demon, Edsel, Flying Nun, Frontier SST, 4-AD, Giant, Greasy Pop, Homestead, Hot, MCA, Metal Blade, Nettwerk, New Renaissance, On/U/Sound, Positive Force, Restless, Rhythm King, Roir, Rough Trade, Shanachie, Touch & Go, Twin Tone, Wax Trax, Wishing Well.
Labels Imported: Australia, Belgium, Canada, France, Germany, Holland, Italy, New Zealand, United Kingdom.

E.R.S. Distributors, Inc., 20 Midland Ave., Hicksville, 11801, (516) 939-0060, (800) 645-6542, Contact: Stephen Honigman. (Records, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Distributor)

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East Coast Music Distributors, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-2280, Telex: 263382 SAGI UR, Sales Mgr.: Joe Leung. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop, Importer, Exporter)
Labels Distributed: Audio: Afka, Allegiance, American Gramaphone, Ark, Athena, Audiophile, Bainbridge, Birthright, Chesky, Concord Jazz, Crystal, Delos, Enigma, Fantasy/Prestige Group, GRP, India Navigation, Jazzology, Louisville, New World, Nuova Era, Ravi Shankar Music Circle, Reference, Reunion, Rhino, Sheffield Lab, Solar, Song of the Wood, Southland, Spectrum, Steeplechase, Takoma, Telarc, Vanguard, Varese Sarabande.
Labels Imported: A & M, Abbey, Bandleader, BBC, Chandos, Classics For Pleasure, Collegium, CRD, Decca, EMI, Gimell, Harvest, Hyperion, Island, Lyrita, Meridian, Naxos, Nimbus, Olympia, Pearl, RPO, Saydisc, Unicorn-Kanchana, Virgin (United Kingdom); Ariola-Eurodisc, Bellaphon, Capriccio, Inakustik (Germany); BIS (Sweden); Denon (Japan); Lyrinx (France).

Ediciones Vitral, Inc., PO Box 701394, Trainsmeadow, 11370, (718) 424-9408. (Records) (Distributor)

Educational Record & Tape Dist. of America, PO Box 408, 61 Bennington Ave., Freeport, 11520, (516) 867-3771, Chief Exec.: Lawrence Sonin. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop, Importer)
Labels Distributed: Audio: All labels to libraries & schools.
Labels Imported: Classical Labels.

El Roy Ents., Inc., PO Box 366, 22 Harbor Park Dr., Roslyn, 11576, (516) 621-2500, Pres.: Roy Imber. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Encore Distributing Corp., 38-19 24th St., Long Island City, 11101, (718) 706-6300, Pres.: Nick Campanella; Vice Pres.: Murray Viscese. (Distributor)
Labels Distributed: Audio: AME, Avoid Fidelity Group, Basement, Collectibles, Dream Team, Easy Street, Ichiban, JCI Group, Joey Boy, Jump Street, LMR, Little Masor, Luke Skywalker, MAR, Oaklawn, Pow Wow, Playhouse, Suntown, Sheik, Supertronics, Vinylemania, Wide Angle; Video: American, Childrens Video of America, Jazz Classics, JCI Kid Pics, Power Sports, Vintage.

David Eskin, Inc., 400 Riverside Dr., New York, 10025, (212) 749-4757, Fax: (212) 316-0576. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Exporter)
Labels Distributed: Audio: All domestic labels; Video: All foreign labels.

Leonard Finkel Assoc., 574 Leheigh Ln., Woodmere, 11598, (516) 374-3221, (516) 374-3122, Pres.: Leonard Finkel. (Distributor) Computer/Video Games: Allsop, Disc Washer, Geneva, Track Mates.
Program Accessories: Audio Craft, Imperial, Lazerline, LDE, Lebo, Savoy, Service.

Galiko Music & Film Prodns./Game Arts Corp., 239 West 18th St., New York, 10011, (212) 989-7200, Owner: Ervin Litkei. (Records, Pre-Recorded Audio Tape) (Exporter)

German News Co., Inc., 220 East 86th St., New York, 10028, (212) 288-5500, Contact: Fred H. Hoefer; Mgr.: Ms. H. Seiffhart. (Records, Pre-Recorded Audio Tape) (Distributor, Exporter)
Labels Distributed: Audio: Gemini Hall, Leonarda, MDP, Past Masters.
Labels Imported: Acanta (Germany), Brain, CBS, DaCamera (All Germany), Dell'Arte, EMI (UK), EMI-Electrola (Germany), Erato, Fontana, Harmonia Mundi, MPS, Metronome (All Germany), Nimbus (UK), Pape, Phillips, PolyDor, Preiser, RCA (All Germany), Rubini (UK), Schwann (Germany), Telefunken (Germany), Wergo (Germany).

Goodtimes Home Video, Inc., 401 Fifth Ave., 6th Floor, New York, 10016, (212) 889-0044, Chief Exec.: Joe Cayre. (Video Program (Cassette & Disk)) (Distributor)

Handleman Co., 3 Cornell Rd., Latham, 12110, (518) 783-5437, Mgr.: Sam Milicia. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Harbor Record Export Corp., 10 Chestnut St., Liberty, 12754, (914) 292-3334, Fax: (914) 292-1550, Pres.: Jerome Hornig. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Exporter)

Herb Goldfarb Assoc., 201 Palo Alto Dr., Plainview, 11803, (516) 935-1769, Exec.: Herb Goldfarb. (Video Program (Cassette & Disk)) (Distributor)

High Tech Music, 68 Bleecker St., New York, 10012, (212) 505-0210, Mgr.: Victor Torres. (Records) (Distributor)

Hope Int'l Prodns. Ltd., 314 West 53rd St., New York, 10019, (212) 247-3188, (212) 246-4980, Fax: (212) 307-0359, Chrmn.: David King; Pres.: Hope J. King; Exec. Vice Pres. Int'l: Warren Ashley; Vice Pres.: George Curtus; Gen. Mgr.: Deborah Cohen; Warehouse Mgr.: Michael Brown. (Distributor)
Cutouts/Overstocks: Cut-out, Overstock LP's, Cassettes, CD, 12' Discs.

House of Guitars, Inc., 645 Titus Ave., Rochester, 14617, (716) 544-3500, Owner: Armand Scharbroeck; Mgr.: Blaine Schaubroeck; Buyer: Mike Snowcone, Armand Schaubroeck, Greg Prevost. (Records) (Distributor, Rack Jobber, Exporter)
Labels Distributed: Audio: A&M, Blank, Blind Pig, CBS, CBS/Sony.
Phonographs: Craig, Kenwood, Sony.
Program Accessories: Atari, Fuji, Larbo, Le-Bo, Maxell, Memorex, RCA, Savoy, Sony, Sound Guard, TDK.

House of Menorah, 36 Eldridge, New York, 10002, (212) 925-7573, Gen. Mgr. & Buyer: Jonathan Tischler. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor, One Stop, Rack Jobber, Importer, Exporter)
Labels Distributed: Audio: CBS, Hed Arzi, Galton, Hatakit, MA, & others.

Important Records of New York, 187-07 Henderson Ave., Hollis, 11423. (Distributor)

Int'l Book & Record Dist., 40-11 24th St., Long Island City, 11101, (718) 786-2966, Vice Pres.: Simun Simunovic; Mgr.: Sajid Nadeem; Buyer: Clyde Allen, Chuck Torre, Danny Krammer, R. Roberts. (Records, Compact Disk) (Importer, Exporter)
Labels Imported: EMI, Arion, Toshiba, Phonogram, Sonodisc, Pierre Varney, Vogue, Caprice, Polar, Swedish Dischopile, Lyrita, Polydor, PDU, Ariola, SPI, BNL, Playasound, PG.

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Ithaca Compact Disc, 220 E. State, Ithaca, 14850. (Distributor)

J & R Music World, 23 Park Row, New York, 10038, (212) 732-8600, Owners: Joe & Rachelle Friedman. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Video Games/Computer Software) (Rack Jobber, Importer, Exporter)

Kazuma Record & Video Dist., PO Box 28, Jamaica, 11431, (718) 291-4233, Contact: Manuel Nunez. (Records, Video Program (Cassette & Disk)) (Distributor)

King Karol Records, 1521 Third Ave., New York, 10028, (212) 472-2922, Pres.: Benjamin Karol; Mgr./Buyer: Charles Quinn. (Distributor)
Branch(es): 1500 Broadway, New York, 10036, (212) 869-0230, Cheif Exec.: Brent Karol; Mgr.: Sean Doolan; Buyer: Rahen Thran Nadoo.

Koch Import Service (div. of Koch Digitaldisc), 95 Eads St., West Babylon, 11704, (516) 752-0770, Telex: 497-4411 koch u, Fax: (516) 752-0777, Mgr.: Michael Koepfle. (Records) (Distributor)
Labels Distributed: Audio: Gothic, Legendary, Music-Masters, Parnassus; Video: Acanta, Ariane, Attacca, Audite, Aulos, Bayer Records, Cadenza Calig, Chandos, Christophorus, CPO, Ex Libris, Fono, Grammont, Inak, Intercord, Jazzpoint, Jecklin, Koch, Koch-Schwann, (affiliated) Kontrapunkt, Largo, Laudate, MD+G, Motette, Olympai, Ondine, Opus, Orfeo, Puala, Prezioso, REM, Signum, Treasure, Tudor.

LSR/Dutch East India, 81 N. Forest, Rockville Center, 11570. (Distributor)

Landmark Distributors, Inc., 12-20 36th Ave., Long Island City, 11106, (718) 937-6363, Fax: (718) 937-3923, Pres.: Pat Monaco; Mgr.: Gus Drakas; Dir. Sales/Opns.: Harvey J. Rosen. (Distributor)
Labels Distributed: Audio: Alligator, Amherst, Candid, Concord Jazz, Contemporary, Denon, Disney, Fantasy, Gamble & Huff, Fourth & Broadway, Freedom, Fresh, Landmark, Malaco, Mango, Milestone, OJC, Pablo, Pair, Ligosa, Prestige, Profile, Riverside, Roulette, Select, Sleeping Bag, Sonia, Stax, Striped Horse, Warlock.

MCA Distributing Corp., 445 Park Ave., 6th floor, New York, 10022, (212) 759-7500. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: See Universal City, CA for product distribution.

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Malverne Distributors, Inc.

35-35 35th St., Long Island City, 11106, (718) 392-5700, Fax: (718) 786-9390, Pres.: Jerry Winston; Mgr.: Ira Leslie; Buyer: Tony Mascia. (Distributor)
Labels Distributed: Audio: Amherst, Beverly Glen, Concord Jazz, D.M.P., Discovery, Fantasy, Fresh, GNP, Hot Prodns., JVC, K-Tel, Light, Malaco, Mic Mac, Muse, Next Plateau, Optimism, Original Sound, Pair, Project 3, Quicksilver, Ranwood, Rec Track, Roulette, SJ, Savoy, Select, Sleeping Bag, Sound Of Gospel, Spring, Sutra, TBA, Track, Vanguard, Varese.

Metro Video Dist., Inc., 430 West 54th, New York, 10019, (212) 489-8130, Pres.: Arthur Morowitz; Mgr.: Michael Pollack. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Art Ad House, Amaray, RCA/Columbia, Embassy, Childrens Video Library, Family Home, Independent United, Karl Video, Key Video, Lightning, MCA, Media, MGM/UA, VCI, MPI, Monterey, Nostalgia Merchant, New World Video, Paramount, Pacific Arts, Prism, Playhouse, RKO, Snoopy, Sony Video, Republic Pictures, Thorn/EMI, CBS/FOX, USA, Vid America, & others.

Midnight Int'l Records, Inc., 255 West 23rd St., New York, 10011, (212) 675-2768, Telex: 469796, Fax: (212) 741-7230, Pres.: J. D. Martignon; Mgr.: Claire Baksa; Buyer: Jim Robinson. (Records, Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Alternative Tentacles, Amazing, Blue Wave, Bomp/Woxx, Chameleon, Cicadelic, Crypt, DB Records, Dionysus, Dischord, Etiquette, Frontier, Fundamental Homestead, Jungle, Midnight, Mirror, PVC, Poplama, Restless (Export Only), Rhino (Export Only), Roir, SST (Export Only), Skyclad, Star, Stash, Subterranean, Taang, Texas Archives, Touch & Go, Twintone.
Labels Imported: Closer, Eva, GMG, New Rose, Revenge, Vogue (France), Bam Caruso, Demon, Edsel, Fly Right Jungle, Krazy Kat, See For Miles (United Kingdom), Citadel, Raven, Red Eye, Waterfron (Australia), Amigo, Radium, Trax on Wax (Sweden), Reasonance, Rockhouse, White Label (The Netherlands).

Morris Dist. Co., Inc., 1153 W. Fayehe St., Syracuse, 13204, (315) 475-6531, Chief Exec.: Richard Horowitz. (Records) (Distributor)
Labels Distributed: Audio: Pickwick, RCA, Vox.
Program Accessories: Le-Bo, Memorex, Recoton, Scotch, Watts.

Musicanza Corp., 2878 Bayview Ave., Wantagh, 11793, (516) 781-7826, Pres.: Al Rubin. (Records) (Distributor)
Labels Distributed: Audio: Disney, C.M.S., Folkways, Wonderland, Peter Pan, Superscope, Elephant & others.

Musicrama Records & Tape Dist., 164 Driggs Ave., Brooklyn, 11222, Telex: 225587, Fax: (718) 389-7920, Buyer: Mark Jarzabek. (Records, Pre-Recorded Audio Tape, Compact Disk) (Importer)
Labels Imported: Alcinter, Carrere, Melodia, Soundisc (FR); CGD, First Night (Italy); MCS (Switzerland); Memoir, PDU, Trema, Vogue.

New Music Distribution Service, 500 Broadway, New York, 10012, (212) 925-2121, Dir.: Michael Mantler; Mgr.: Yale Evelev; Jazz: Russ Musto. (Records) (Distributor, One Stop, Importer, Exporter)
Labels Distributed: Audio: Amerian Clave. Arch, Celestial Harmonies, Celluloid, Chatham Square, Cold Blue, Finnadar, Frammis, Giorno Poetry, Hat Art, ICON, Iridescence, Jazz, Lovely Music, Lumina, Metalanguge, Moers, Nessa, Neutral, New Albion, Nimbus, Opus One, Original Music, Osmosis, Palace of Lights, Watt, Touch, Tellus, OAO, Roir, Parachute, Zoar.
Labels Imported: Recommended England, Swiss, Germany; Dossier, Moers, Wergo, Woof, Broadcast.

NorthCountry Dist., Cadence Building, Redwood, 13679, (315) 287-2852. (Records, Video Program (Cassette & Disk), Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: About Time, American Clave, Arcadia, Audiophole, Hat Art, Caravan of Dreams, Creative World, Criss Cross, Cadence Jazz, Famous Door, Storyville, Jazz Point, Phontastic, Zanaba, World Jazz, Uptown, Unisson, Sound Aspects, Cadillac, Rosena, Sackville, Realtime, Pumpkin, Polyjazz, Label Blue, Mopro, New York Jazz, Swingmaster, Spivey, Soul Note, Buhaast, Silkhead, Timeless, Limetree, Silvero.
Labels Imported: Plainsphare, Hat Art (Switzerland), Criss Cross, Timeless, Lifetime, Buhaast (The Netherlands), Label Blue, Nato, ITM, Marge (France), Westwind, ITM, Jazzhaus, Circle, Konnex, Creative Works; CMP, Jazz Point, Sound Aspects (West Germany), Cadillac, Dawn Club, Arc, Magic, Swing House, Leo, Mole, Ictus, Zodiac, Calligraph (United Kingdom); Odin, Gemini, Hot Club (Norway); 4 Leaf Clover, Dragon, Phontastic (Sweden).

World Radio History

Northeast One Stop, Inc.
27 Warehouse Row, Albany, 12205, (518) 438-6153, Fax: (518) 438-6995, Mgr./Buyer: Dennis Centofranchi. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Northpoint Dist., 2035 Jericho Tnpk., East Northport, 11731, (516) 462-5295, Buyer: Lou Furanole

Olympia Distributing Corp., 239 West 18th St., New York, 10011, (212) 989-7200, Pres.: Ervin Litkei; Mgr.: Morty Schlesinger; Larry Lipp: Adelida Gomez ,; Buyer: Julia Bastiani.(Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop, Exporter)
Labels Distributed: Audio: All lables.
Labels Imported: All labels.

One Way Records, Inc.
1 Prospect Ave., PO Box 6429, Albany, 12206, (518) 489-3288, Telex: 291591, Fax: (518) 489-3528, Pres.: David Schlang; Mgr.: Susan Smith. (Records, Pre-Recorded Audio Tape, Compact Disk, Overstock) (Distributor, Rack Jobber)

Otoao Records Co. Int'l, Ltd., 442 East 148th St., Bronx, 10455. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)

Paramount Records, Inc., 81-Sheer Plaza, Plainview, 11803, (516) 249-1990, Pres. & Mgr.: Andy Shenkan. (Records) (Distributor, One Stop, Rack Jobber, Importer, Exporter)

Pearl Distributors, Sunset Industrial Park, 40 20th St., Brooklyn, 11232, (718) 965-6628, Pres.: Freddie Taylor; Buyer: Kelly Irwin. (Distributor)
Labels Distributed: Audio: Anointed, Cutting, Big Beat, Diamond Int'l, First Priority, 4-Sight, Fourth Floor, Nasty Mix, Siomi, Smokin', Urban Rock.

Pipeline, 330 Hudson St., 4th floor, New York, 10013, (212) 741-8310, Pres.: Jack Karakos; Mgr. & Buyer: Michele Mena. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop)
Labels Distributed: Audio: Celluloid, Moving Tarket, SST, Big Time, Twin Tone, Throbbing Lobster, Park Avenue, Etiqutte, RR, No Other Records, RD 3, Natural Enemies, Norton, Flaming Pie, Corwood Industries, Bloodbath, & others.

PolyGram Records, Inc., 810 Seventh Ave., New York, 10019, (212) 333-8000, Fax: (212) 333-8249, Pres./CEO: M. Richard Asher. (Distributor)
Labels Distributed: Audio: Abkco, Atlanta Artists, Barclay, Black Saint Casablanca, Compleat, De-Lite, Deram, ECM, Emarcy, Fontana, Gold Castle, Gramavision, Japo, JMT, London, Mercury, Minor Music, MPS, Oasis, Owl, Philips, Polydor, Red Records, Riva, Smash, Soul Note, Squawk, Tin Pan Apple, Threshold, 21, Vertigo, Verve.

Pricerite Entertainment Corp.
61 Bennington Ave., Freeport, 11520, (516) 867-3770, Telex: 425855 PRI ENT, Fax: (516) 867-3774, Pres.: Lawrence Sonin; Vice Pres.: Ricardo Leon. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop, Exporter)
Labels Distributed: Audio: A & M, Adelphi, Allegiance, Alligator, American Clave, Amherst, Arhoolie, Arista, Atlantic, Biograph, Caedmon, Capitol, Cassette Book, CBS, Chess, Chrysalis, Concord Jazz, Conversaphone, Delmark, DRG, Earwig, Fantasy Group, Flying Fish, Folkways, Gateway, GNP, GRP, Island, JEM Group, MCA, PolyGram, RCA, Varese, WEA.
Cutouts/Overstocks: LP/cassette & CD cutouts.

Procanyn's Polka Palace, 4022-61 St., Woodside, 11377, (718) 898-9346, Owner/Buyer: Walt Procanyn. (Records) (One Stop)

Qualiton Imports, Ltd., 39-28 Crescent St., Long Island City, 11101, (718) 937-8515, Telex: 422768, Chief Exec.: Otto Quittner; Buyer: Judith Quittner. (Records, Compact Disk) (Distributor, Importer)
Labels Distributed: Audio: Bis, Bourg, Bongiovanni, Big Ben, CRD, Claves, Carthagene, Cybelia, Calliope, Charlin, Concert Artists, Danacord, Danube, DMA, Etcetera, Club 99, Fidelio, Gallo, Hungaroton, Norwegian Composers Series, Saydisc, Simax, Pearl, Opal, Thorofon, Tima Club.

Randy Int'l, 147-95 Farmers Blvd., Jamaica, 11434, Contact: Theres Prizgint. (Distributor)

Rashid Sales Co., 191 Atlantic Ave., Brooklyn, 11201, (718) 852-3295, (718) 643-9522, Cable: ALRASHID, Telex: 221500ASAS, Owner: Stanley Rashid; Mgr.: Raymond Rashid. (Distributor)
Labels Distributed: Audio: Alam El Phan, Alexandros, Cairophone, CBS Greece, EMI, Greece, Morphone, Music Box, Pan Vox, Sono Cario, Sout El Hob. Voice of Beirut, Voice of Lebanon, Voix Dul'Orient.

Rego Irish Records & Tapes, Inc., 64 New Hyde Park Rd., Garden City, 11530, (516) 328-7800, (800) 854-3746, Pres.: Paddy Noonan; Gen. Mgr.: Vincent Mitchell. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Importer)
Labels Distributed: Audio: Distributor of Irish, Scottish, Folk & Religious labels from Ireland, United Kingdom & United States.
Labels Imported: DARA, Dolphin, Harmac, HARP, K-Tel, Lunar, RTE, Triskel, Rego Irish Video.

Release Records
225 Washington Ave., Mt. Vernon, 10550, (914) 667-8900, (800) 922-8863, Pres.: Daniel J. Ryan; Sales Mgr.. Dan Browne. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer)
Labels Distributed: Audio: Banshee, Boot, Dara, Dolphin, Fortuna, Green Linnett, Greensleeves, Harmac, Import Ireland, K-tel, Polygram, Shanachie, Solomonic, Soodlum, Tara.

Relix, PO Box 92, Brooklyn, 11229. (Distributor)

Rizzoli Video, 597 Fifth Ave., New York, 10017, (212) 223-0100, Telex: 424514, Fax: (212) 888-3736, Vice Pres.. John Brancati. (Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Rizzoli.

Rochester One Stop, 2527 W. Henietta Rd., Rochester, 14623, (716) 424-2002, Mgr.: Tina Stupia. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

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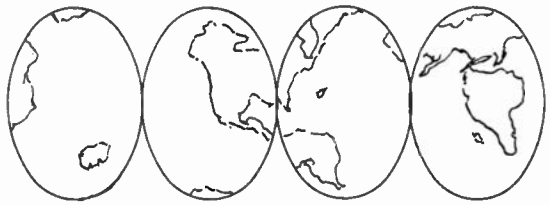

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Rounder Distribution, 42-15 Crescent St., Long Island, 11215, (718) 937-9585, Fax: (718) 937-9587, Mgr.: Dave Nives. (Distributor)
Labels Distributed: Audio: Ace, Alligator, Arhoolie, Blind Pig, Columbia Special Products, DRG, Delmark, Flying Fish, Gusto, RAS, Relix, Rounder, Ryko, Shanachie, Sugar Hill, Stash, Stetjon, Vee Jay Specialty.

Ruda Distributing, 915 Broadway, Buffalo, 14212, (716) 852-0094, Owner: Don Ruda. (Distributor)
Labels Distributed: Audio: Jay Jay, Dynn, Halo, WRS, Chicago, Belaire, Starr Steljo; Video: Belaire, Steljo, Starr.

S & J Record One Stop, 933 Morris Park Ave., Bronx, 10462, (212) 792-6031, Partners: Jim Scheflen/Sal La Rocca; Buyer: Ron Labus. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Scott Distibuting Corp., 4217 Austin Blvd., Island Park, 11558, (516) 432-1234, Fax: (516) 432-7908, Pres.: Kenneth Kruglick; Exec. Vice Pres.: Harvey Lefkowitz. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Rack Jobber)
Labels Distributed: Audio/Video: All major labels.

David Sternberg Int'l Sales, 104-25 116th St., Richmond Hill, 11419, (212) 843-2796, Exec.: Helmut Marcuse; Mgr.: Mildred Lampmann. (Records, Pre-Recorded Audio Tape) (Exporter)

Stratford Dist., Inc., 135 Dupont St., Plainview, 11803, (516) 349-3000, (800) 645-6558, Telex: 6852550, Pres.: Raymond Espinosa; Vice Pres-Mktg.: Bob Rifici; Vice Pres.: Tom Fay.(Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop, Importer, Exporter)
Labels Distributed: WEA, CBS, PolyGram, Capitol/EMI, MCA/Motown, RCA, A & M, Arista.
Computer/Video Games: Video & audio blank & pre-recorded tape, Records, VCR, TV, Aidos, Phones, Video & audio accessories.
Program Accessories: GE TDK, BASF, Sonym Maxell, Scotch, Recoton, Geneva, Discwaher, Craig, SKC, Laserline, Case Logic.

Syracuse One Stop, 333 W. Fayette St., New York, 13202, (315) 476-4019. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Top Ten Hits Records Dist., Inc., 641 10th Ave., New York, 10036, (212) 489-9428, Pres. & Buyer: Anibal Torres; Vice Pres. & Buyer: Ana T. Torres. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Cesta, Citation, Dino, Fonseca, Hacienda, Kim, La Cole, Lassisi, Marvela, New Generation, Rana, Suave, TR, ITH, US.

Toy House of Hudson Valley, Commerce St., Poughkeepsie, 12603, (914) 471-2740, Pres. & Mgr.: Louis J. Kustas. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)
Program Accessories: Hagerstown, Le-Bo, Recoton, Savoy.

Transcontinent Record Sales, 1800 Main St., Buffalo, 14208, (716) 883-9520, Fax: (716) 884-1432, Owner/CEO: Leonard Silver; Mgr./Buyer: David Colson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop, Rack Jobber)

U S A Electronics, 125 West 45th St., New York, 10036, (212) 221-1354, Contact: Jackie Cohen. (Distributor)

Unique Record Corp.

110 Denton Ave., New Hyde Park, 11040, (516) 294-5900, Telex: 478254 IMPTDISC, Fax: (516) 741-3584, Pres.: Robert J. Miller; Sales Mgr.: Irv Chaffordet. (Records) (Distributor, One Stop)
Labels Distributed: Audio: All USA 12", LP, CD Products.

V P Records, 170-21 Jamaica Ave., Jamaica, 11432, (718) 291-7058, Management Dir.: Vincent Chin; Buyer: Christoper Chin. (Records, Pre-Recorded Audio Tape) (One Stop)
Program Accessories: Duotone, Le-Bo, Maxell, Pfantone, TDK.

Variety Audio, 144 Milbar Blvd., Farmingdale, 11735, (516) 293-5858, Chief Exec.: William A. Stufsky; Mgr.: Jim Goldstein; Buyer: Anne Gully. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Video Games/Computer Software, Cutouts, Promotional Copies) (Distributor, Rack Jobber)
Labels Distributed: Audio: All major labels.
Program Accessories: Public Domain Video, Educational & Instructional Audio Tape, Children's Book & Record Programs.

Venus Records & Music Dist., Inc.

622 Broadway, Room 5B, New York, 10012, (212) 598-9755, Fax: (212) 598-9866, Pres.: Bill Shor. (Records, Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Ace, Au Go Go, Bam-Caruso, Big Beat, Bomp De Milo, Carthage, Crypt, Crytovision, Dee-Jay, Demon, Dionysus, Edsel, Etiquette, Fred, Jamboree, Krazy Kat, Line, Mirror, Revelation, SST, See For Miles, Shimmydisc, Taang, Texas Archives, Touch & Go, Twintone, What Goes On.
Labels Imported: United Kingdom, Holland, Germany, France, Italy, Australia, Canada.

Video Assoc., 777 Old Country Rd., Plainview, 11803, (516) 822-8222, Chief Exec.: Herb Goldfarb. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: All Seasons, Classic Family, Madera, Saturn, Sun, Unicorn, Video Latino, World Video.

Video Cassette Sales, Inc.

270 Oser Ave., Hauppauge, 11788, (516) 231-8383, Telex: 126316 CWTR UI, Fax: (516) 231-8550, Pres.: Stanley Sirote; Gen. Mgr, (Sales Office): George Port. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: General Video Products, All Labels.

Video Sonic Systems, 60 East 13th St., New York, 10003, (212) 460-5094, Contact: Glenn Polly. (Records) (Distributor)

Vital Body Mktg., PO Box 1067, Manhasset, 11030, (516) 759-5200, (516) 759-5202, Pres.: Jeff Charno; Mgr.: Nancy Latella. (Distributor)
Labels Distributed: Audio: Art of Relaxation, Subliminally Yours.

Warner/Elektra/Atlantic Corp., 1700 Broadway, New York, 10019, (212) 757-3939, Mgr.: Pete Stocke. (Pre-Recorded Audio Tape) (Distributor)

Waterfall Record Dist., PO Box 109, Canaan, 12029, (518) 392-3400, Mgr. & Buyer: Arnold S. Caplin. (Records) (Distributor, Importer)
Labels Distributed: Audio: Aircheck, Biograph, Center, Columbia Special Projects, Dawn, Fanfare, Hinsight, Historical, Jazz Archives, Kaydee, Mamlish, Melodeon, Relic, Rooster Blues, Radio Archives, Soundcraft, Sunbeam, Totem, Tulip, Western/Rambler, Xanadu.
Labels Imported: Affinity, Charley.

West Side Sound Dist., Inc., 693 Tenth Ave., New York, 10036, (212) 586-2710, Pres.: Arturo J. Saiz. (Records) (Distributor)
Labels Distributed: Audio: As Int'l Raiz Seeco, Tropical, WS Latino, West Side.

Wilmi Sales Corp.

556 Westbury Ave., Carle Place, 11514, (516) 333-0275, Fax: (516) 333-0232, Pres.: Ed Smith; Vice Pres.: Michael Smith. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop, Exporter)
Labels Distributed: Audio: A & M, Arista, Atlantic, Beverly Glen, Capitol, CVS, Elektra, EMI, Enigma, Epic, Fantasy, Liberty, Milestone, Motown, MCA, PolyGram, Prestige, Profile, RCA, Warner Bros., GRP, ABKCO, Rhino, Angel.
Pay-Per Transaction.
Program Accessories: Phonographs, Maxell & TDK blank tapes.

Win Records & Video, Inc.

76-05 51st Ave., Elmhurst, 11373, (718) 335-2112, (800) 221-1220, Telex: 666987, Fax: (718) 335-2184, Pres.: Sam Weiss; Mgr.: George Weiss; Buyer: Michael Smokler. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Distributor, One Stop, Rack Jobber, Importer, Exporter)
Labels Distributed: Audio: A & M, Arista, Capitol, CBS, MCA, PolyGram, WEA; Video: CBS/Fox, HBO, I.V.E., Media, MGM, Nelson, Orion, Paramount, Walt Disney, Warner Home Video.
Pay-Per Transaction.
Program Accessories: Kinyo, Amaray, Alpha.

Wood Knapp Video, 140 East 45th St., New York, 10017, (212) 983-8192, Vice Pres., Mktg.: Karen J. Layland. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor)

World Class Music Distributors, Int'l, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-2280, Telex: 263382 SAGI UR, Gen. Mgr.: Robert Marino. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Distributor, One Stop, Importer, Exporter)
Labels Distributed: Audio: Afka, Allegiance, American Gramaphone, Ark, Athena, Audiophile, Bainbridge, Birthright, Chesky, Concord Jazz, Crystal, Delos, Enigma, Fantasy/Prestige Group, GRP, India Navigation, Jazzology, Louisville, New World, Nuova Era, Ravi Shankar Music Circle, Reference Recordings, Reunion, Rhino, Sheffield Lab, Solar, Song of the Wood, Southland, Spectrum, Steeplechase, Takoma, Telarc, Vanguard, Wilson.
Labels Imported: A & M, Abbey, Bandleader, BBC, Chandos, Classics For Pleasure, Collegium, CRD, Decca, Gimell, Harvest, Island, Hyperion, Lyrita, Meridian, Naxos, Nimbus, Olympia, Pearl, RPO, Saydisc, Unicorn-Kanchana, Virgin (United Kingdom); Ariola-Eurodisc, Bellaphon, Capriccio, Delta (Germany); BIS (Sweden);

World Radio History

Erato, Lyrinx (France).

Worldtone Music, 230 Seventh Ave., New York, 10011, (212) 691-1934, Mgr.: Kenneth Spear. (Records, Pre-Recorded Audio Tape) (Importer)
Labels Imported: Balanton (Bulgaria), DA Camera (W. Germany), Electecord (Romania), Jugoton, RTB (Yugoslavia), Finnlevy (Finland), & others.

Zim Records

PO Box 158, Jericho, 11753, (516) 681-7102, Owner: Arthur Zimmerman. (Records) (Importer, Exporter)
Labels Distributed: Audio: Jazz Showcase.
Labels Imported: Caprice (Sweden), Classic Jazz Masters (Sweden), Collectors Item, Jonzo (UK), Collectors Classic (Denmark), Dragon (Sweden), Falcon (UK), Fountain (UK), Foxy (France), Gannet (Netherlands), Gaps (Italy, Netherlands), Gardenia (Italy, Netherlands), Grannyphone (Netherlands), Hurricane (Italy, Netherlands), Jazz Connoisseur (Italy).

NORTH CAROLINA

Alps, Inc., 1517 E. Sunrise Ave., Raleigh, 27608, (919) 834-4104, Pres.: Louis Brykman; Mgr.: Joy G. Renfrow.

Bib Distributing Co., Inc., 101 Yorkmont Rd., Charlotte, 28217, (704) 527-0440, Pres.: Bill Norman. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop, Rack Jobber)
Labels Distributed: Audio: Atlanta Int'l, Antilles/Mango, Amherst, Audiofidelity, Edge, Evejim, 4-Sight, Future, Fresh, Gamble & Huff, Ichiban, King, Joey Boy, Malaco, Magic City, Pandisc, ShurFine Gospel, Sutra, Select, Savoy, Luke SkyyWalker, Sleeping Bag, Southern Tracks, SunTown, Tommy Boy, Warlock, Waylo.

ExSell Mktg., PO Box 884, 500-B Old Apex Rd., Cary, 217511, (800) 334-2484, (800) 672-2802, Chief Exec.: William C. Weiss; Mgr.: Cornelius F. Weiss, Jr.; Buyer: Anne C. Daniel. (Distributor)
Program Accessories: Allsop, Amaray, Case Logic, Discwasher, Duracell, Laserline, Rectoton, Savoy, Scotch, Shure, Stanton, Tree Dimensions.

Feimster Vending Co., 2726 Commerce Blvd., Statesville, 28677, (704) 873-7744,

Handleman Co., 11626F Wilmar Blvd., Charlotte, 28210, (704) 588-3432, Mgr.: Larry Roe. (Records, Pre-Recorded Audio Tape) (Rack Jobber)
Labels Distributed: See Clawson, MI for product distribution.

Ladyslipper, Inc., 602 W. Chapel Hill St., Durham, 27701, (919) 683-1570, Chief Exec.: Liz Snow; Mgr.: Laurie Fuchs; Buyer: Sue Brown. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Ars Pro Femina, Cattail, Cityscape, Coyote, Evenkeel, Freedom's Music, Halcyon, Ladyslipper, Many Records, Mother of Pearl, Navada, Rana, Sea Wave, Sweater, Vrana, Whyscvack, Wild Patience, Womens Wax Works, West Virginia Woman Ova, T+R, Sumitra.

Omega Music, Inc., 470 New Hendersonville Hwy., Pisgah Forest, 28768, (704) 884-2320, Pres.: Linda B. Luck; Mgr.: Fran Arnold. (Records) (Distributor)
Labels Distributed: Audio: Adkins, Benson, Beracah, Brentwood, Command, Copeland, Greenwood, Last Days, Lexicon, Marock, PTL, Praise, September, Sparrow (all gospel).

Schwartz Brothers, Inc., 7316 Walnut Woods Dr., Charlotte, 28212, (704) 535-3034, Mgr.: Vernon Shelton. (Records) (Distributor)
Labels Distributed: Audio: Air, American Gramaphone, B-Boy, Beracah, Concord Jazz, Dunhill, East Side Digital, Fresh, G&H, Grudge, Hightone, Ichiban, LMR, Macola, Malaco, Michele Audio, Muse, Music West, Next Plateau, Rap-A-Lot, Rohit, Rykodisc, Savoy, Slam, Sleeping Bag, Striped Horse, Sweet Rain, Tuff City, Total Experience, Vision, Visual Music.
Program Accessories: Allsop, Duracell, Case Logic, Lebo, Mexell, Recoton, Savoy, Sony, TDK, Teac.

Stark Record & Tape Co., 628 S. South St., Mount Airy, 27030, (919) 786-2865, Pres./Owner & Buyer: Paul E. Johnson; Buyer: Gurtrude B. Johnson. (Records, Pre-Recorded Audio Tape) (Distributor, One Stop, Rack Jobber)
Labels Distributed: Audio: Broadcast, Granite, Stokes.

Tree Dimensions, PO Box 609, Boone, 28607, (704) 262-0220, Contact: Mardi.

OHIO

Action Music Sales, Inc., 6541 Eastland Ave., Cleveland, 44142, (216) 243-0300, Fax: (216) 243-4063, Vice Pres.: Dennis Baker; Buyer: Clay Pasternack. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Abkco, Alligator, American Gramaphone, Ammherst, Antilles, Bainbridge, Benson, Beverly Glen, Concord Jazz, D.M.P., Denon, Disneyland, Fantasy, Flying Fish, GRP, Light, Macola, Malaco, Pausa, PTL, Pearl Gospel, Prelude, Profile, Rounder, Savoy, Select, Shanchie, Sheffield Lab, Spring, Sutra, Sunnyview, Telarc, Tommy Boy, Vangaurd, Varese Sarabande.
Computer/Video Games: Crown, Gran Prix, Sony Headphones.
Program Accessories: Allsop, Audiotechnila, Maxell, Memorex, Scotch, Sound Guard, Sony, TDK, Magilfold, Alpha, Lazer.

Ambat Records, 4590 Montgomery Rd., Cincinnati, 45212, (513) 351-3600, Mgr.: Michele Disbato; Mgr./Buyer: Todd Benjamin. (Records) (One Stop)
Labels Distributed: Audio: All major labels.
Pay-Per Transaction.

Arrow Dist. Co., 30400 Bruce Ind. Pkwy., Solon, 44139, (216) 349-3000, Fax: (216) 248-3460, Pres.: Don Weiss; Mgr.: Jim Freeman, Ken Corum. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Rack Jobber)
Labels Distributed: Audio: Capitol, CBS, MCA, PolyGram, RCA, WEA; Video: CBS/Fox, Disney, Fox Hill, Hi-Tops, MCA Warner, Media Ent., MGM/UA, New World, Paramount, RCA/Columbia, Vestron.

The Audio Buff Co., Inc., PO Box 2628, Athens, 45701, (614) 593-3014, Pres. & Buyer: Martin Rubin; Mgr. & Buyer: Mary Boyer. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber, Importer, Exporter)

Audio/Video Rack Services, PO Box 2255, 317 Tiffin Ave., Sandusky, 44870, (419) 625-0028, Chief Exec.: Joseph F. Yost, III; Mgr.: William Lebstock. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

CBS Records, 6611 Rockside Rd., Suite 110, Independence, 44131. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Campus Records

4147 Weaver Court South, Hilliard, OH, 43026, (614) 771-9222, Fax: (614) 771-9226, Contact: James Dawson.

CEMA, 7010 Engle Rd., Suite 102, Middleburg Heights, 44130, (216) 826-1118, Fax: (216) 826-1363, Dist. Mgr.: Keith Spitler. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: see Los Angeles, CA for product distribution.

Camelot Ents., PO Box 2169, 8000 Freedom Ave., NW., North Canton, 44720, (216) 494-2282, Owner: Paul David; Vice Pres.: Joe Bressi. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Cleveland One Stop Record, Inc.

3622 Prospect Ave., Cleveland, 44115, (800) 321-3660, (800) 321-3660, Fax: (216) 881-4396, Sec./Treas.: Charles Young; Mgr.: Brad Bell. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Commtron, 5265 Naiman Pkwy., Solon, 44139, (216) 248-1660. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Prism.

Dayton Record Service, Inc., 10451 Old Gallia Pike, Wheelersburg, 45694, (614) 353-2115, Fax: (614) 574-2113, Vice Pres. & Buyer: Joe Taylor. (Rack Jobber)

Discount Records & Tapes, 545 Market St., Youngstown, 44502, (216) 744-7787, (216) 747-3000, Owner & Buyer: Tony March. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Gemini Record Corp., 2150 Hamilton Ave., Cleveland, 44114, (216) 621-7550, Contact: Sue Evans. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Handleman Co., 4550 Cornell Rd., Blue Ash, 45241, (513) 489-4550, Mgr.: Bub Prenatt.
Branch(es): 625 Bev Rd., Youngstown, 44512, (216) 726-8121, Mgr.: W. David Jones. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Handleman & Co., 625 Bev Rd., Youngstown, 44512, (216) 726-8121, Mgr.: W. David Jones. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Innovative Marketing Concepts, Inc., 701 Beta Dr., Mayfield Village, 44143, (216) 461-6275, (800) 321-8774, Fax: (216) 461-0230, Pres.: Larry Beyer; Vice Pres. Sales: Aaron Kawalek.
Program Accessories: Videocassette holes, storage cabinets, rewinders, repair kits, splicer kits, retail bags.

Leisure Time Sales, 2150 Hamilton Ave., Cleveland, 44114, (216) 621-7550, Contact: Kris Mattson; Contact: Kelly Dawson, (Cutouts) (Rack Jobber)
Labels Distributed: Audio: Oldie 45's, Polkas.

Lieberman Ents., 6040 Hillcrest Dr., Valley Veiw, 44125, (216) 524-9750, Mgr.: Darrell Creekmur; Buyer: Leslie Fleece. (Records, Pre-Recorded Audio Tape, Viceo Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

MCA Distributing Corp., 1435 East 17th St., Cleveland, 44114, (216) 621-9770, Mgr.: Lew Zellman. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: See Universal City, CA for product distribution.

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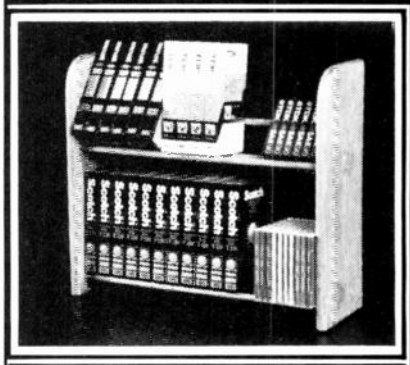

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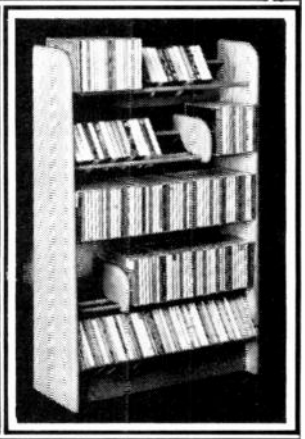

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Man in the Middle, 5923 Cantwell Dr., Mayfield Heights, 44124, (216) 461-3342, Owner: Sherman Lieberman. (Records, Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Everest.
Computer/Video Games: All lines.
Program Accessories: Blackbourne, Pfantone, Savoy.

New Prospective, 3438 Bellevue, Toledo, 43606, (419) 474-1979, Contact: Shawn Ferguson; Mgr.: Kevin Ferguson. (Records) (Distributor)
Labels Distributed: Audio: Alpha Media, Ann Arbor, Arf Arf, Armageddon,. Bonzo, Change, DB, Eat, Europa, Mirror, Modern Method, New Age, Octev, OP, Magazine, Plexus, Press, Propellor, Redbud, Red Rooster, Rumble, Sounds Interesting, Sugarhill, Transcity, Vetco.

Ohio Record Rack Dist., 72 S. Main St., Mainsburg, 45342, (513) 866-3629, Chief Exec.: Chris Kondoff. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Rack Jobber, Exporter)

Olympic Distributing, Inc., 701 Beta Dr., Mayfield Village, 44143, (216) 473-2922, Pres.: Robert Wilcox; Mgr.: Wes Lowe. (Distributor)
Labels Distributed: Audio: Allsop, Audio Technica, Case Logic, Denon, Discwasher, Empire, EPI, Fuji, Geneva, Goldstar, Koss, Labtec, Majestic, Marantz, Maxell, Memorex, Napa Valley Box, Nikko, Panasonic, Parsec, Pfanstiehl, Magnavox, Pickering, Tote Vision, Sansui (Auto), Savoy, Sennheiser, Shure, Solidex, Sony, Stanton, TDK, Teac, Wood Technology.

Piks Corp., 1110 Priscilla Ln., Cincinnati, 45208, (513) 871-4662. (Records) (Distributor)

RCA/A&M/Arista Distribution, 5000 Rockside Rd., Independence, 44131, Branch Mgr.: Daryl Booth. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Robert & Co., 1910 Lockbourne Rd., Columbus, 43207, (614) 444-9842, Contact: Robert M. Benjamin. (Records, Pre-Recorded Audio Tape) (Distributor)

Schwartz Brothers, Inc., 1231 East 26th St., Cleveland, 44114, (216) 696-2701, Fax: (216) 696-2066, Branch Mgr.: Harvey Korman; Sales Mgr.: John Horn. (Records) (Distributor)
Labels Distributed: Audio: American Gramaphone, B-Boy, Dream, DRG, Dunhill, East Side Digital, Four Sight, Frontier, G & H, Grudge, Homestead, Ichiban, LMR, Macola, Michele Audio, Mordam, Music West, Next Plateau, Project-3, Pair, Rohit, Rough Trade, Rykodisc, Slam, Shanachie, Southern Tracks, SST, Total Experience, Tough and Go, Prism, Wax Trax, Welk Group, Vision.
Program Accessories: Allsop, Case Logic, Duracell, Lebo, Maxell, Recoton, Savoy, Sony, TDK, Teac.

Jimmie Skinner Music, 5825 Vine St., Cincinnati, 45216, (513) 242-8000, Buyer: Lou Ukelson. (Records) (Distributor)
Labels Distributed: Audio: Ace of Spades, County, Feathers, Gateway, Longhorn, Old Homestead, Papa Lou, Rebel, Ridgerunner, Shasta, Sugar Hill, Vetco.

Twelgrenn Ents., Inc., 2775 Yellow Creek Rd., Akron, 44313, (216) 836-5591, Pres.: J. Hugh Macey; Mgr.: Catherine E. Macey; Buyer: Charlotte Zavodney. (Records) (Distributor, Exporter)
Labels Distributed: Audio: All Square & Round Dance Labels; Roper, Hoctor, Telemark, Folkcraft & Others.

Video Connection, 3123 Sylvania Ave., Toledo, 43613, (419) 472-7727, Chief Exec.: John G. Day; Mgr.: Larry Belair. (Video Program (Cassette & Disk)) (One Stop)

Warner/Elektra/Atlantic Corp., Rock Run S., 5800 Lombardo Center, Seven Hills, 44131, (216) 524-3200, Sales: Fred Katz; Mgr.: Mike Spence. (Records) (Distributor)

ZBS Industries, Inc., 701 Beta Dr., Mayfield Village, 44143, (216) 461-6275, (800) 321-8774, Fax: (216) 461-0230, Owner: Earl Stein; Vice Pres. Sales: Jim Finnegan; Buyer: Joanne Epstein. (Distributor)
Labels Distributed: Video: CBS/Fox, Paramount, Walt Disney, MGM, Orion, Warner Bros., Media, New World Nelson, HBO & others.
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Best Video, Inc., 50 NW 50th St., Oklahoma City, 73118, (405) 557-0066, Fax: (405) 524-6851, Pres.: John D. Bronstad; Buyer: Betty Nation. (Distributor)
Labels Distributed: Audio: All major, most independent.
Pay-Per Transaction.

Crossroads Distributing Co., PO Box 283, 1008 N. Hickory, Broken Arrow, 74012, (918) 251-6212, Mgr. & Buyer: Jerry Lepper. (Records) (Distributor)
Labels Distributed: Audio: Benson, Calvary, Canaan, Dip, Good News, Greentree, Heart Warming, Image VII, Jim, Jubilation, KCP, Lamb & Lion, Light, MCA, Maranatha, Milk & Honey, Myrrh, New Life, PTL, Paragon/Newpax, Refuge, Sparrow, Starsong, Takoma, Triangle, Word.

Handleman Co., 4118 Will Rogers Pkwy., Oklahoma City, 73108, (405) 946-1410, Mgr.: Marv Reed. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Invinity Video, PO Box 35035, Tulsa, 74153, (800) 331-3647, Telex: 279819, Vice Pres./Gen. Mgr.: Keith Provance; Mgr.: Jim McKenna. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Archangel, Fire By Nite, Gospel Bill, Harrison House.Pay-Per Transaction.

Oklahoma Video, 400 S. Vermont 128, Oklahoma City, 73108, (405) 947-3951, (800) 843-3688, Contact: David Jackson. (Records, Video Program (Cassette & Disk), Video Games/Computer Software) (Distributor)

Spectrum Dist., 3203 Bruce Ct., Norman, 73072, (405) 364-5034, Owner: Bill Bodin. (Pre-Recorded Audio Tape) (Distributor)

OREGON

Allegro Imports, 3434 SE Milwaukie Ave., Portland, 97202, (503) 282-4213, Telex: 4993987, Fax: (503) 284-3139, Pres.: Stuart Demmy. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer)
Labels Distributed: Audio: Bridge, Cambria, Chesky, Dorian, Elan, Gasparo, Laurel, Legato, Leonarda, Music & Arts, New World, Northeastern, Pro Organo, Protone, Towerhill Fifth Continent, VQR.
Labels Imported: Arion, Clio, EMI (France); BBC, Bandleader, Conifer, Dell'Arte, EMI, MFP, PRT, Valentine (United Kingdom); Bluebell, EMI, Swedish Society (Sweden); Ensayo, Fidelio, Sound (Holland).

Commtron, 7911 NE 33rd Dr., Portland, 97211, (503) 281-2673. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Prism.

Egner Ents., Inc., 2575 NE Kathyn St., Suite 10, Hillsboro, 97124, (503) 693-1492, Fax: (503) 693-1282, Pres.: Corey Egner. (Video Program (Cassette & Disk)) (Rack Jobber)

Lieberman Ents., 3014 N. Wygant St., Portland, 97217, (503) 283-1293, Branch Mgr.: Ron Peterson; Buyer: Tom Beaver. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Sea-Port Record One Stop, Inc., 7911 NE 33rd Dr., #120, Portland, 97211, (503) 287-0868, Fax: (503) 287-0263, Pres.: Tom Choate. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)
Program Accessories: Allsop, Disc Washer, Maxell, Savoy, TDK.

Sound Video Unlimited, 5769 NE Columbia, Portland, 97218, (503) 249-8397, Mgr.: Robert Stubenrauch; Buyer: Marty Dowers. (Records, Video Program (Cassette &

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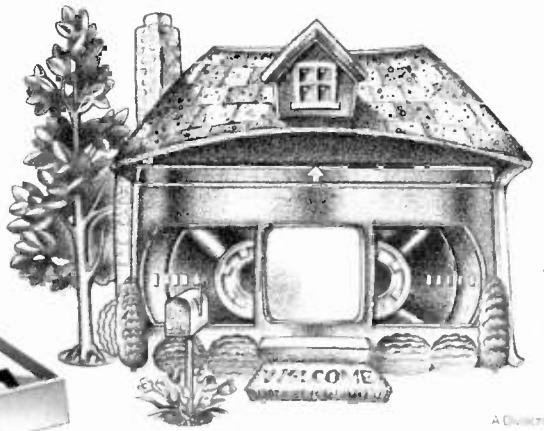

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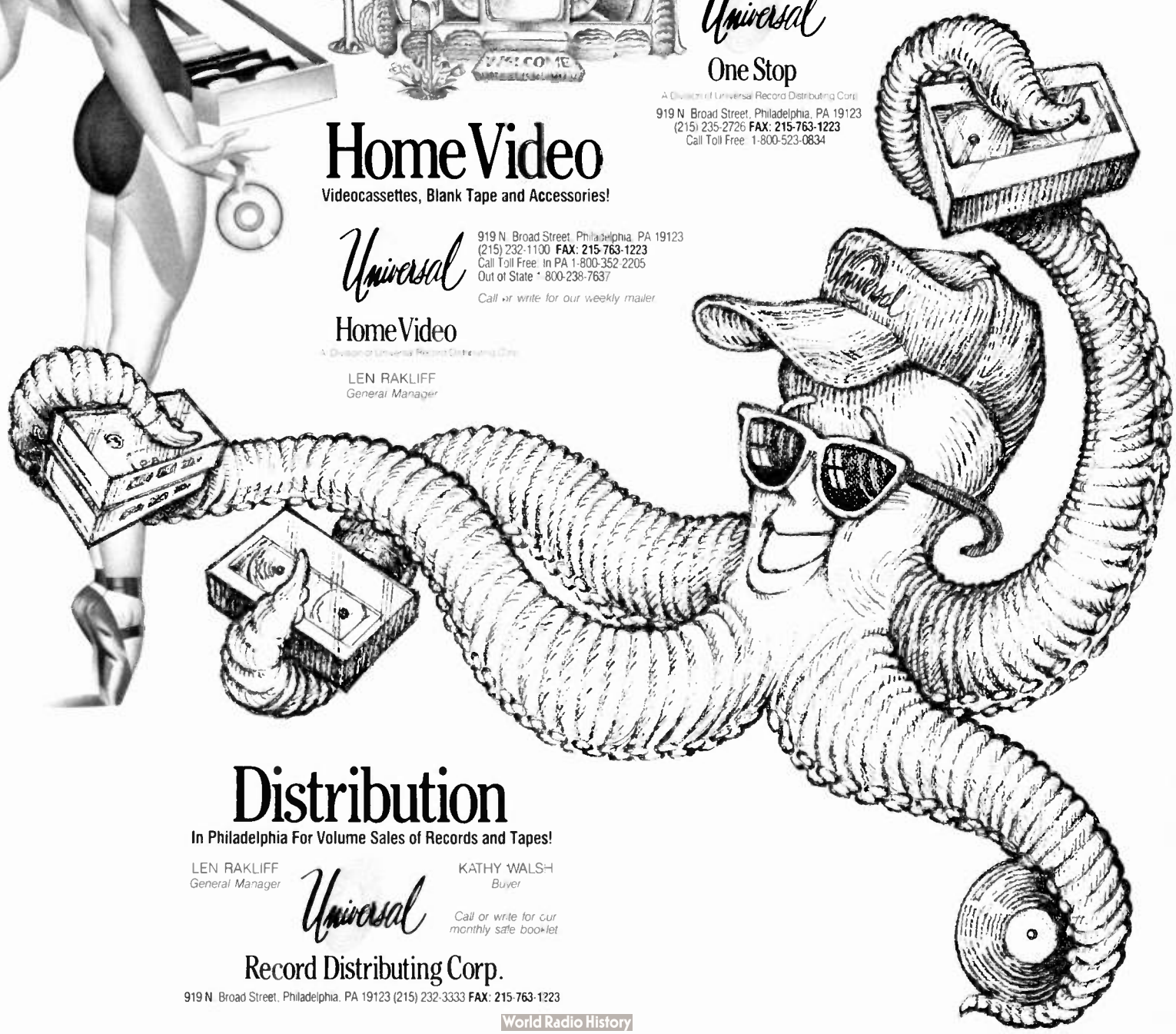

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PENNSYLVANIA

AAA Video Dist., 3392 Progress Dr., Bensalem, 19020, (215) 638-4222, (800) 477-3399, Gen. Mgr.: Barny Casber. (Pre-Recorded Audio Tape) (Distributor)

Allied Video Products Dist., 1311 Ford Rd., Bensalem, 19020, (215) 244-1262, (800) 843-3660, Contact: John Kelly, Robert Picow, Ed Humphreys. (Video Program (Cassette & Disk), Compact Disk)

Artec, Inc., 1509 Parkway View Dr., Pittsburgh, 15205, (412) 788-1399, Mgr.: Scott Morse. (Distributor, Rack Jobber)

Barnes Record Dist., RD 2, Box 103, Lehighton, 18235, (717) 645-2321, Owner, Mgr., Buyer: Bill Barnes. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

D & H Distributing Co., 2525 North Seventh St., Harrisburg, 17100, (717) 236-8001, Vice Pres. Sales: Israel Schwab; Mgr.: George De Martyn. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop, Rack Jobber)
Labels Distributed: Audio: Cannon, Disney, Family Home Entertainment, Ive, MCA, Touchstone, Warner Bros.

Dutchland Dist., 363 Vista Dr., Ephrata, 17522, (717) 733-7842, Owners: Bob & Janice Miller. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Rack Jobber)
Labels Distributed: Audio: Birdwing, Canaan, Dayspring, Gusto, Hosanna-Intergrity, Maranatha, Myrrh, Price, Sparrow-Star Song, Stern & Sloan, Word, Zions Song, Zondervan.

Eastern Music Systems Corp., 500 North 12th St., Philadelphia, 19123, (215) 627-1000, Chief Exec.: Morris Zacher; Mgr.: Steven Karp; Buyer: Bruno Gidaro. (Records, Compact Disk) (One Stop)

Eldorado Records, PO Box 374, Ardmore, 19003, (215) 649-7650. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Gallery of Sound, Wyoming Valley Mall, Wilkes-Barre, 18702, (717) 829-3603, Pres. & Buyer: Joe Nardone; Mgr.: Joe Nardone, Jr. (Records, Pre-Recorded Audio Tape, Compact Disk) (Rack Jobber)

Gotham Dist., 39 Rittenhouse Pl., Ardmore, 19003, (215) 649-7650, (800) 446-8426, Fax: (215) 649-0315, Execs.: Jerry & Nina Greene; Opns. Mgr.: Marcus M.. (Distributor)
Labels Distributed: Audio: A&M, Ace, Amherst, Arista, Atlantic, Baby Bommers, Back-Trac, Buddah, Capitol, Charley, Chess, Collectables, Dooto, Bouble Shot, Edsel, Elektra, EMI, Fantasy, Four Seasons, Gusto, Jamie-Guyden, King, Laurie, Legrand, Liberty, MCA, Motown, Murray Hill, Original Sound, Phillies, Poloygram, RCA, Reprise, Roulette, Savoy.

Jesus Music Dist., Rt. 2, Box 165, Harmony, 16037, (412) 452-5556, Owner: Louis P. Hancherick. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Contemporary Christian Products.

Richard Kastner Co., Inc., 130 S. Easton Rd., Glenside, 19038, (215) 884-5592, Fax: (215) 885-8784, Pres.: Richard Kastner; Mgr.: John Wallace. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software, Cutouts) (Exporter)
Cutouts/Overstocks: Childrens Entertainment, Major label audio/video.

Peter Mastropietro, 925 Cameron Ave., Lancaster, 17601, (717) 293-1935. (Records) (Distributor)
Labels Distributed: Audio: Arabesque, Caedmon, Gasparo, Pandora, Protone, Total, Tower Hill.

Mobile Record Service Co., 2716 Penn Ave., Pittsburgh, 15222, Chairman of Sales: Maurice F. Oserofs; Mgr.: Ted Howell; Buyer: Harvey M. Campbell. (Records, Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: Damon, Pantera, Memory Machine, Mustard.

Music Box, 205 Broadway, Milton, 17847, (717) 742-7101. (Records, Pre-Recorded Audio Tape) (Distributor)

Rave Record Distributing, 415 Buchanan St., Bethlehem, 18015, (215) 865-1941, Owner & Mgr.: Joe Timmer. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Polka & Ethnic.

A. I. Rosenthal Assoc., Inc., 1035 Louis Dr., Warminster, 18974, (215) 441-8900, Chief Exec.: Alfred Rosenthal; Buyer: James Eldrige, III; Contact: Jeff Lane. (Video Program (Cassette & Disk)) Phonographs: Cartidges & Styli.
Computer/Video Games: Floppy Disc & Computer Accessories.
Program Accessories: Audio/Video Recording Tape, Care Products, Carrying Cases & Accessories.

Satellite Video Enterprises, 4125 Frontier Rd., Hatboro, 19040, (215) 674-4445, Contact: Barry Hosack. (Video Program (Cassette & Disk)) (Distributor)

Slotkin Records Dist., 255 E. Schuylkill Rd., Spring City, 19475, (215) 948-7200, Pres.: Herb Slotkin; Mgr.: George Williams; Buyer: Dave Beverly. (Records, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Smith Record Sales, Inc.

1904 W. Columbia Ave., Philadelphia, 19121, (215) 232-1054, Owner: Ulysses C. Smith; Mgr.: Louise Harmon. (Record, Pre-Recorded Audio Tape) (Video Program (Cassette & Disk)) (Distributor, One Stop)
Labels Distributed: Audio: August, Behina's, Bilesse, CH Special, Daystar, Dynamic, Pearl, Pulpit, Rasheeba, Redeemed, Sendus, Sweet Rain, Tryscot.

Star Video Entertainment, L.P., 1311 Ford Rd., Bensalem, 19020, (215) 638-1350, (800) 248-6333, Vice Pres.: Phil Balsam. (Video Program (Cassette & Disk)) (Distributor)

Super Marketing Dist., Inc., 65 Richard Rd., Evyland, 18974, (215) 674-5410, Fax: (215) 674-5459, CEO: Sylvan Gross. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop, Rack Jobber, Importer, Exporter)
Labels Distributed: Audio: Holly Music; Video: Holly, Video Essentials. Cutouts/Overstocks: All labels, All configurations.

Third Street Jazz & Rock, 10 North 3rd St., Philadelphia, 19106, (215) 627-3366, Owner & Buyer: Terry Gordon, (Cutouts, Overstock) (Rack Jobber)

Universal Home Video, 919 N. Broad St., Philadelphia, 19123, (215) 232-1100, Fax: (215) 763-1223, Pres.: Harold B. Lipsius; Mgr.: Len Rakliff. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio/Video: All labels.

Universal One Stop, 919 N. Broad St., Philadelphia, 19123, (215) 232-3333, Fax: (215) 763-1223, Pres.: Harold B. Lipsius; Mgr.: Bob Perloff; Buyer: Kathy Walsh. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)
Program Accessories: All brands.

Universal Record Dist. Corp.

919 N. Broad St., Philadelphia, 19123, (215) 232-3333, Fax: (215) 763-1223, Pres.: Harold B. Lipsius; Mgr.: Len Rakliff; Contact: Kathy Walsh. (Distributor)
Labels Distributed: Audio: Alpha, Antilles, Amherst, B-Boy, Collectable, Criminal, Cutting, Disney, DMP, Enja, 4th Broad, GH, Great, Hot Prodns., JCI, K-Tel, Living Language, Luke, Mango, Min, Muse, Pow Wow, Prism, Savoy Jazz, SOS, TBA, Tommy Boy, TSR, Urban.

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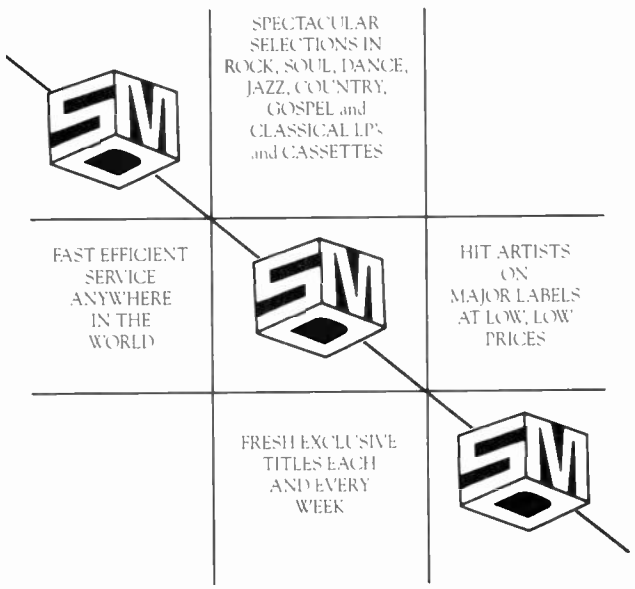

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VTR, Inc., 173 Industry Dr., Pittsburgh, 15275, (412) 787-8890, (800) 245-1172, Exec.: Zack Pilossoph; Mgr.: Paul Pasquarelli; Buyer: William Pilloph. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Video Program: CBS/Fox, Columbia, Disney, Embassy, Family Home, Karl/Lorimar, MCA, MGM/UA, Media, Nostalgia Merchants, Paramount, Thorn/EMI, Vestron, Warners, Wizard, World of Vision.

Villanueva Asturias Corp., 401 W. Girard Ave., Philadelphia, 19123, (215) 236-4544, Mgr. & Buyer: Jack Villanueva. (Records, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)

Vintage Records
PO Box 363, Primos, 19018, (215) 626-9200, Contact: Murray Graber. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: American Pie, Audio Fidelity, Camden, Collectibles, Crystal Ball, Gusto, Holiday, Increse, Jamie/Guyden, Koala, Laurie, LeGrand, Lost Nite, Mac, Murray Hill, Peter Pan, Phoenix, Relic, Specialty, SPQR, Super Oldies.

RHODE ISLAND

The Interstate Group, Inc., 4 Court Dr., Lincoln, 02865, (401) 333-3921, Fax: (401) 333-6228, Exec. Vice Pres.: Stephen C. Kugel; Mgr.: Vic Tremmel; Buyer: David Stanton. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop)
Program Accessories: G.C. Electronics, Recoton.

Lighting Products, PO Box 293, Jamestown, 02835, (401) 423-3939, Owner/Buyer: April Lorenzen; Mgr.: Anna Herman.
Program Accessories: Happy Zapper, Krista, Remote Relay, Tenna.

New England Record & Tape Dist., Inc., 10 Industrial Dr., Smithfield, 02917, (401) 231-0485, Chief Exec.: Angelo G. De Pardo; Singles Albums & Tape: Gerri Kardosz. (Records, Pre-Recorded Audio Tape) (Distributor)

Rhody Records & Tape, Rear 509 N. Main, Providence, 02904, (401) 724-8200, Pres.: Zubin Zeidmman; Mgr.: Jack Conroy; Buyer: Jack Conroy. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

TENNESSEE

AVI, Inc., 44 Music Sq., East, Nashville, 37203, (615) 255-2175. (Records) (Distributor)
Labels Distributed: Audio: Charta, Delux.

Alpha Audio, Inc., 39 Music Square East, Nashville, 37203, (615) 248-3131, Pres.: Henry E. Martin. (Distributor)
Labels Distributed: Audio: Distributes blank tape & other accessories.

Appalachian Bible Co., Inc., 604 Rolling Hills Dr., Johnson City, 37604, (615) 926-0128, Owner: H. Thomas Torbett; Buyer: Robbie Edgar. (Records) (Distributor)
Labels Distributed: Audio: Dawn, Benson, Primitive Quartet, Sparrow, Word, Zondervan.

B. C. Ents. of Memphis, 726 E. McLemore Ave., Memphis, 38106, (901) 947-2553, Chief Exec.: Bob Catron, Jr.; Mgr.: Brandon Catron. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Benson Co., 365 Great Cir. Rd., Nashville, 37228, (615) 742-6800, Contact: Bob Jones; Mgr.: Bill Traylor. (Records) (Distributor)
Labels Distributed: Audio: Benson, Power Disc, Riversong, & others.

Calvary Music Group, 142 8th Ave. North, Nashville, 37203, (615) 244-8810, Contact: Nelson S. Parkerson, Jr.; Mgr.: Rex W. Bledsoe. (Records) (Distributor)
Labels Distributed: Audio: Calvary, Frontline, Lifestream, HeartSong, Wedding Song.

Capital Records, 1111 16th Ave. South, Nashville, 37212, (615) 320-5009, Mgr.: Jim Foglesong. (Records) (Distributor)

Central South Music Sales, Inc., 3730 Vulcan Dr., Nashville, 37211, (615) 833-5960, Fax: (615) 331-9417, Pres.: Randall Davidson; Mgr.: Greg Davidson; Buyer: R. Steely, T. Godwin, T. Tenpenny, J. Bennett, J, Gass, H. Allison. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop, Rack Jobber)

Corbitt Co., 2 Music Cir. South, Nashville, 37203, (615) 726-3105, Contact: Sharon Corbitt;

The Distribution Co., 50 Music Square West, Nashville, 37203, (615) 321-9051, (800) 367-2448, Telex: 797893, Gen. Mgr.: Jacqueline Rather; Pres.: Bil Vorndick. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Compass, EMH, Evergreen, Hee Haw, Silver Dollar, Startrack, Step One & Other Independent Labels.

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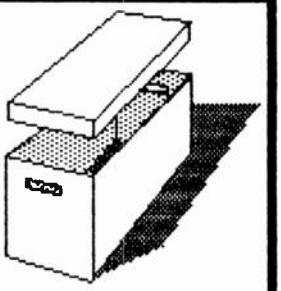

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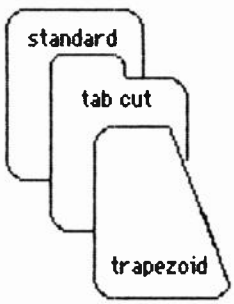

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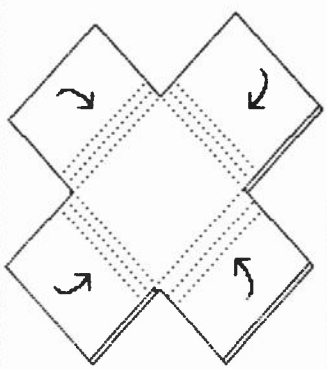

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World Radio History

DixiRaks Records & Tapes, PO Box 22325, Nashville, 37202, (615) 385-4282, Pres.: Noel Gibson; Mgr.: Brenda L. Madden. (Records) (Exporter)
Labels Distributed: Audio: Door Knob, Evergreen, NSD, Soundwaves, Step One, Sundial.
Pay-Per Transaction.

Fisher & Lucas, Inc., 50 Music Sq. West, #902, Nashville, 37203, (615) 329-2278, Contact: Bobby Fisher. (Records) (Distributor)
Labels Distributed: Audio: F & L, Progress.

General Broadcasting Service, Inc., 38 Music Square East, Nashville, 37203, (615) 242-5001, Pres.: Ernie Bivens; Mgr.: John Elvis James. (Records) (Distributor)

Michael Ginsburg Dist., 1430 Tittsworth, Seymour, 37865, (615) 984-3803, CEO/Buyer: Michael Ginsburg. (Distributor)
Labels Distributed: Audio: Ace, American Melody, Carthage, Black Top, Big Beat, Blind Pig, Country, Daring, Flying Fish, Globestyle, Gourd, Hannibal, Heartbeat, Higher Octave, Highland, Iceburg, Inner Light, June Appal, Kicking Mule, Kent, Music West, Meadowlark, Rebel, Red House, Olivia, Philo, Redwood, Rooster, Rounder, Shanachie, Tara, Varrick.

Ingram Video, Inc., 347 Reedwood Dr., Nashville, 37217, (615) 361-5000, Fax: (615) 361-0236, Pres.: John Taylor; Sales Vice Pres.: Ed Jackson. (Distributor)
Labels Distributed: Video: All major lines.

MCA Distributing Corp., 1701 West End Ave., Suite 400, Nashville, 37203, (615) 244-8944, Sales Rep.: Mark Maynard. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: See Universal City, CA for product distribution.

Music City Record Dist.

25 Lincoln St., Nashville, 37210, (615) 255-7315, Contact: John Thomas. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop, Importer, Exporter)
Program Accessories: Allsop, Alpha, Maxell, Pfanstiehl, Pfantonie, Scotch, TDK, Sony.

Music Town Record Dist. & Promos. Co.

830 Glastenbury Rd., Nashville, 37217, (615) 361-7902, Pres.: Cliff Ayers Ostermeyer; Mgr.: Chris Ostermeyer; Buyer: Dana Dayton. (Records) (Distributor)
Labels Distributed: Audio: Accent, All Star, American Sound, Angeltone, Bandbox, Beltone, Cardinal, Century City, Cimmaron, Country World, De-Lite, Electra, Emerald, Film City, Ford, General American, Gordy, Hallmark, High Country, Jamie, Joifu, Keen, Las Vegas, Lincoln, Mecca, Miracle, Motown, Music Town, Orbit, Peacock, RPR, Ranwood, Rebel, Sabre, Starday, Tampa & Others.

New Day Christian Dist., 108 Mid-Town Ct., Suite 213, Hendersonville, 37075, (615) 822-3633, Pres. & Buyer: Dorothy Leonard. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Daywind, Betty Jean Robinson, Mike Adkins, Kenneth Copeland, Jimmy Swaggart, Word, Sparrow, Benson, Lexicon, Morningstar, Caluary, Morada, Skylight, Supreme.

Poplar Tunes One Stop, 308 Poplar Ave., Memphis, 38103, (901) 525-6348, Contact: John Novarese; Mgr.: Frank Berretta; Buyer: Greg Saino. (Records, Pre-Recorded Audio Tape) (One Stop)

RCA/A&M/Arista Distribution, 30 Music Square West, Nashville, 37203. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Select-O-Hits, 605 Chelsea Ave., Memphis, 38107, (901) 523-1190, Contact: Johnny Phillips. (Records, Pre-Recorded Audio Tape) (Distributor, One Stop)
Labels Distributed: Audio: AFE, Alligator, Atlanta Int'l, Becket, Beverly Glen, Church Door,Egyptian, Empire, Fantasy, Fever, Fresh, Hightone, Jay, J & B, Malaco, Macola, Next Plateau, Paussa, Prelude, Palo Alto, Profille, Roulette, Savoy, Sleeping Bag, Sound of Gospel, Specialty, Stax, Select, Streetwise, Streetalk, Sugar Hill, Sutra, Tommy Boy, Warlock, Waylo, Zakia.
Program Accessories: Pfanstiehl, Gonesh Incense, Maxell, Swire Magnetics.

Silver Bells Music, 467 Chestnut St., Nashville, 37203, (615) 242-1800, (800) 251-7777.

Source Video Dist. Co., 1100 Hillsboro Rd., Franklin, 37064, (615) 790-5300, (800) 962-0222, Contact: Richard Whitmer, Dennis Phillips, Greg Cook. (Records, Video Program (Cassette & Disk)) (Distributor)

Ernest Tubb Record Shops, Inc., 417 Broadway, Nashville, 37203, (615) 255-7503, Owner: Ernest Tubb; Mgr.: David McCormick. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)

Wax Works-Video Works, 4011 Winchester Rd., Memphis, 38118, (901) 366-4088, (800) 888-4088, Vice Pres.: Bill Burton; Mgr.: Sue Gatewood; Buyer: Noel Clayton. (Distributor)
Labels Distributed: Audio: CBS, Celebrity, Disney-RCA Columbia, Fox, Forum, HBO, MCA, MCM, Media, New Star, New World, Orion, Paramount, Prism, Transworld, Vestron, Vidmark, Virgin, Warner Acadamy.

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Alamo Record Dist., Inc., 401 Isom, San Antonio, 78216, (512) 344-1515, Contact: Carmen Limon. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Austin Record Dist., PO Box 312, Austin, 78767, (512) 440-9770, Owner: Susan Jarrett. (Distributor)

Axbar Records, 3800 San Pedro, San Antonio, 78212, (512) 735-3322. (Records) (Distributor)
Labels Distributed: Audio: Blue Label, Kastle, Red Horse.

BMG Distribution, 11845 Forestgate Dr., Dallas, 75243, (214) 480-0501. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: A & M, Arista, RCA.

Best Video, Inc., 10580 Newkirk, Suite 100, Dallas, 75220, (214) 889-9641, Branch Mgr.: Jim Pollan. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: All major, most independents.
Pay-Per Transaction.

Best Video, Inc., 11849 Starcrest Dr., San Antonio, 78247, (512) 496-3832, Branch Mgr.: Stuart Klein. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: All major, most independents.
Pay-Per Transaction.

Big State Distributing Corp., 4830 Lakawana, #121, Dallas, 75247, (214) 631-1100, Fax: (214) 630-2866, Pres.: Billy Emerson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop)
Labels Distributed: Audio: Airborne, Alligator, American Grammaphone, Amherst, Baingridge, Concord Jazz, Denon, Edge, Fantasy, Fever, Fresh, Grudge, Hightone, JCI, Living Lang., Malaco, Mango, MSB, Muse, Oaklawn, Priority, Profile, Roulette, Rounder, Savoy, Select, Sleeping Bag, Step One, Striped Horse, Sugarhill, Sutra, TBA, TVT, Tommy Boy, Total Experience, Track, Vision, Welk Music, 4th & Broadway; Video: Academy, Acorn, Active Hours, American, Best Bill Dance, CBS Music Video, Cannon, Celebrity, Charter, City Lights, Empire, Epic, Fries, Fox Hills, GRP Video, Guilding Image, Hi-Tops, Imperial, Info Vid, Interglobal, JCI, Kodail, Lorimar, Magnum Ent., Malaco, Madia, Monterey, MTI, Nelson Ent., New Star, NFL Films, Pacific Arts, Parade, Prism, Republic, Rhino Video, Today Touchstone & Others.

Bromo Dist., Inc., 10911 Petal St., Dallas, 75238, (405) 848-1325, (214) 343-4700. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop, Rack Jobber) Computer/Video Games: Disney, Magnetic Video, Media, Nostalgia, Sportsworld.

CBS Records, 8700 Stemmons Fwy., Dallas, 75247, (214) 634-1700, Sales Mgr.: Danny Yarbrough; Branch Mgr.: Jack Chase. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: See Rego Park, NY for product distribution.

CEMA, 2540 Walnut Hills Ln., Suite 184 South, Dallas, 75229, (214) 352-1700, Fax: (214) 902-9813, Dist. Mgr.: Tom Tilton; Sales Mgr.: Mark Wheeler. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: See Los Angeles, CA for product distribution.

Commtron, 5626 Bonhomme Rd., Houston, 77036, (713) 780-2550. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Prism.

H. W. Daily Inc., 3409 Brinkman St., Houston, 77018, (713) 861-9251, Owners & Buyers: Bud & Don Dailey. (Distributor)
Labels Distributed: Audio: Kirk, Paid; Video: ACademy, Active, All Seasons, Buena Vista, CBS/Fox, Celebrity, Fox Hills, Hollywood Family, Intern., Kartes, Key, Lorimar, Magnum, Mal JAck, Mal JAck, Media, MGA.UA, New Star, Orion, Pacific Arts, Pacicfic Comm., Peter Pan, Playhouse, Powerspports, Republic, Rhino, Showcase, Simitar, Today, Trans World, Twin Tower, Urban Classic, Video America, Video Cass. SLS, WEA, Western Pub.
Program Accessories: Lebo, Memorex, Maxell, Recoton, Savoy, Traco, TDK.

Dynamic Tapes, Inc., PO Box 4623, McAllen, 78502, (512) 687-7122, Pres. & Buyer: Ramiro Perez. (Pre-Recorded Audio Tape) (Distributor)

E & R One Stop, 119 E. Rhapsody, San Antonio, 78216, (512) 342-6935, Owner: Ethel Schram. (Records, Pre-Recorded Audio Tape)

East Texas Dist., 7171 Grand Blvd., Houston, 77054, (713) 748-2520, (800) 231-6648, Contact: Ken Hayes. (Video Program (Cassette & Disk), Compact Disk) (Distributor)
Labels Distributed: Audio: Prism.

East Texas Dist., 2750 Northaven Rd., Dallas, 75229, (214) 620-8766. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Prism.

Flying Book Service, 3008 A Del Curto Rd., Austin, 78704. (Distributor)

H & W One Stop Records, Inc., 3109 Grand Ave., Dallas, 75215, (214) 421-7396. (Records, Pre-Recorded Audio Tape) (One Stop)

Handleman Co., 1505 Halsey Way, Carrollton, 75007, (214) 242-7915, Branch Mgr.: Ron Peak; Opns.: Bruce Martin; English: Skip Young.(Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Home Entertainment Dist., 11526 Pagemill Rd., Dallas, 75243, (214) 340-7500, Mgr.: Steve Tucker; Buyer: Steve McKewin. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: See Bloomington, MN for prods. distributed.

Victor Hotho & Co., PO Box 9738, Fort Worth, 76107, (817) 335-1833. (Records, Pre-Recorded Audio Tape, Video Games/Computer Software) (Rack Jobber)

The House Distributors/Texas, 4700 Rowena, Austin, 78751, (512) 451-2936, Fax: (512) 451-5021, Branch Mgr.: Michael Crockett. (Distributor)
Labels Distributed: Audio: Alligator, American Gramaphone, Arhoolie, Concord, Denon, DRG, Disneyland, Fantasy, Flying Fish, GNP, Green Linnet, Heartbeat, Hightone, Kaleidoscope, Milestone, OJC, Philo, Prestige, Priority, RAS, Round, Rykodisc, Sugar Hill, Swallow, Telarc, Vanguard, Varese.

Important Record Dist., PO Box 3094, Austin, 78864, (512) 454-1417, Sales: Phillip Page; Mgr.: Don Radcliffe. (Records, Pre-Recorded Audio Tape) (Distributor, Importer)

Lieberman Ents., Inc., 9801 Chartwell Dr., Dallas, 75243, (214) 349-2520, Mgr.: Jim Sinclair; Buyer: Jim Coffin. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Lotassco, 1634 Wakefield Dr., Houston, 77292, (713) 686-1155, Albums & Tape Buyer: Maxine Eickenhorst. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Merrbach Record Service, 323 West 14th St., Houston, 77008, (713) 862-7077, Owner: Norman F. Merrbach; Mgr.: Nadine Merrbach. (Records) (Distributor)
Labels Distributed: Audio: Bee Sharp, Blue Star, Bogan, Dance Ranch, E-Z, Lore, Petticoat Patter, Swinging Square, (all square dance labels).

Music Distributors, Inc., 6504 Midway Rd., Haltom City, 76117, (817) 831-2982, Fax: (817) 831-3608, Contact: Richard Newman; Contact: Gary Bernard. (Distributor)
Labels Distributed: Audio: B Boys, CMH, DRG, Dunhill, GNP, Higher Octane, HOT, Ichiban, Ivory, K-Tel, LMR, Luke Skyy, Macola, Nasty Mix, Next Plateau, Nova, Optimism, Park, Pro Ante, Project 3, Rap A Lot, Redstone, SST, Scam, Shanacidiz, Spindletop, Suntown, T Ted, Walker, Warlock, West Coast, Yanese.

Music Merchants, Inc., 119 E. Rhapsody Dr., San Antonio, 78216, (512) 349-1267, Owner: Bill McGehee. (Records, Pre-Recorded Audio Tape) (One Stop)

Nat'l Tape Wholesalers, 10500 Metric Dr. 122, Dallas, 75243, (214) 349-8348, Contact: Kurt Mueller. (Records, Video Program (Cassette & Disk)) (Distributor)

Pete's One Stop Records, 2208 N. Zarzamora, San Antonio, 78201, (512) 732-3300, Owner: Joe A. Perez; Mgr.: Pete Villela. (Records) (One Stop)

Richey Records, 7121 W. Vickery, Unit 118, Fort Worth, 76116, (817) 731-7375, Owner: SLim Richey. (Records) (Distributor)
Labels Distributed: Audio: (Rec. I & E as Sell 'Dem Records).

Rio Grande Music Co., 119 S. Sam Houston, San Denito, 78586, (512) 399-5377, Pres. & Buyer: John F. Phillips; Buyer: Elda Valenzuela. (Records, Pre-Recorded Audio Tape) (Distributor, One Stop)

Smash Hits Video Corp., 9601 Katy Freeway #375, Houston, 77024, (713) 850-8500, Contact: Ann Arnet, Judy Shaefer, Joe Carreon. (Records, Video Program (Cassette & Disk)) (Distributor)

World Radio History

South Texas Wholesale Records & Tapes, Inc., 724 Lexington Ave., San Antonio, 78212, (512) 224-0754, Pres.: Richard Powers; Mgr.: H. C. Lozano; Buyer: R. W. Powers, Allen Casey, T. H. Knowf. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Exporter)
Program Accessories: Allsop, Discwasher, Duracell, Maxell, Memorex, Pfanstiehl, Savoy, TDIC.

Southwest Wholesale Records & Tapes, Inc., 8570 Katy Frwy., Suite 119, Houston, 77084, (713) 464-6507, Fax: (713) 464-3769, Pres.: Richard Powers; Mgr.: Robert Guillerman; Buyers: Terry Branen, Bob Das; Jim Pappas, Buyers: Dan Goforth, Joe Kulesa.(Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Exporter)
Program Accessories: Alpha, Allsop, Case Logic, Denon, Discwasher, Duracell, Maxell, Memorex, Kass, Savoy, TDK, Gopher.

Sunbelt Music, Inc., 10655 King Wm., Dallas, 75220, (214) 556-1800, Pres.: Robert A. Kallish. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

T H Records De Texas, 202 Braniff, San Antonio, 78216, (512) 342-9574. (Records) (Distributor)
Labels Distributed: Audio: Discesa, F M, Top Hits (TH).

Tel-Aire Publications, Inc., 3105 E. Carpenter Frwy., Irving, 75062, (214) 438-4111, Fax: (214) 579-7483, CEO/Pres.: David McGee; Nat'l Sales Mgr.: Frederick Schepp.
Program Accessories: Publish custom & monthly video guides, full-line catalogs.

Texas Record Dist., PO Box 14427, San Antonio, 78214, (512) 533-6910, Pres. & Buyer: E. J. Henke; Mgr.: Otto Henke. (Records, Pre-Recorded Audio Tape) (Distributor, Exporter)
Labels Distributed: Audio: Sabre, Satin, Fanfare, Harlem, Brazos, HZH, Legacy, Triple TTT, Country Echo, Tip, Deucalion.

Walls + Forms, 2560 S. Well, Dallas, 75229, (214) 243-3088, Fax: (214) 247-2987, Mgr.: Dan South.
Program Accessories: Manufacture of display fixtures to audio/video industry.

Western Merchandisers, PO Box 32270, Amarillo, 79120, (806) 376-6251, Pres.: John Marmaduke; Buyer: Jerry Wilkie. (Records) (Distributor)
Branch(es): 2800 W. Story Rd., Suite 200, Irving, 75016, (214) 258-0323; 520 West 38th St., Box 2384, Houston, 77252, (713) 691-0025, Mgr.: John Sobieski; Buyer: Jerry Wilke. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)
Labels Distributed: Audio: RCA, MCA, CBS, WEA, PolyGram, Capitol.

UTAH

Best Video, Inc., 2775 South 170 West, Salt Lake City, 84115, (801) 487-8888, Branch Mgr.: Ron McMillan. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: All major, most independents.
Pay-Per Transaction.

Cordova's Importers & Dist., PO Box 16065, 543 West 400 North, Salt Lake City, 84116, (801) 355-1914, Owner & Mgr.: Carl C. Cordova. (Records) (Importer)
Labels Distributed: Audio: ARV, Alto, Arriba, Falcon, Gas, Hurricana, Joey, Jovi, Key Lock, Lorena, Melody, Mericana, Nova Vox, Orfeon, Peerless, Pronto, RJG, Reyna, Rio Bravo, Roybal, Sound Mex, Viza.

KSK Distributing, 901 East Hwy. 193, Layton, 84041, (801) 776-4053, Fax: (801) 825-0890, Owner/Pres.: Kevin Garn; Buyers: Dave Ortiz, Greg Sanders. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Distributor, One Stop, Rack Jobber)
Labels Distributed: Audio: American Grammaphone, DMP, Disney, Telearc, all major labels.
Computer/Video Games: Nintendo.

Mountain Coin Machine Dist., 3753 S. State St., Salt Lake City, 84115, (801) 262-5493, CEO: Elden Kingston; Mgr.: Merlin Symes; Buyer: Jerry Deakers. (Records) (Distributor, One Stop)
Computer/Video Games: Most coin operated games.

Starbound Wholesale Records, 2983 West 3500 South, West Valley City, 84119, (801) 967-9797, Owner: J. Mathew Limburg; Mgr.: Cindy Cross; Buyer: Matt Limburg. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, One Stop, Rack Jobber)
Labels Distributed: Audio: BMG, CBS, Capitol, EMI, MCA, PolyGram and Associated Labels.
Cutouts/Overstocks: Out of Print Collectables.
Pay-Per Transaction.

Vidcom, 175 West 2700 South, Salt Lake City, 84125, (801) 487-8888, Chief Exec.: Ron McMillin; Mgr.: Gary Chytraus; Buyer: Gene Cark. (Video Program (Cassette & Disk)) (Distributor)

Western Merchandisers, PO Box 27116, Salt Lake City, 84127, (801) 972-3800, Pres.: John Marmaduke; Branch Mgr.: Ron Nicks. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Western Toy & Hobby, Inc., 327 West 2nd South, Salt Lake City, 84101, (801) 364-6593. (Records) (Distributor, Rack Jobber)
Labels Distributed: Audio: Disneyland, Pickwick.
Phonographs: Fischer-Price.

VERMONT

Artec, Inc.
1 Pine Haven Shore Rd., Shelburne, 05482, (802) 985-8401, (800) 451-5160, Fax: (802) 985-3403, Pres. & CEO: Martin F. Gold; Sr. Vice Pres. Opns.: Matt Brown. Sr. Vice Pres. Specialty Store Group: Ken Miller; Gen. Mgr.; ASM: Dave Borgendale; Dir. of Mktg.: Judy Raven. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Rack Jobber, Importer, Exporter)
Branch(es): New York, Boston, Hartford, Pittsburgh.
Labels Distributed: CBS/Fox, Columbia Pictures, Walt Disney, Embassy, Family Home Entertainment, MCA, MGM/UA, Mastervision, Media, Nostalgia Merchant, Monterrey, NTA, Pacific Arts, Paragon, Paramount, RCA, Sony, Thorn/EMI, USA, VCI, Vestron, Warner, World Vision, All Season, Charter, Travel Vision, Lighting, Prism, Key Video.

Silo, Inc., PO Box 429, S. Main St., Waterbury, 05676, (802) 244-5178, Pres.: John Pelton; Sales: Will Forest. (Records, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Vanguard, American Gramaphone, Arhoolie, Shoreline, Philo, Red Pahamas, Alligator, Fortuna, Carthage/Hannibal, Elephant, Flying Fish, Forgarty's Cove/Cole Harbour, Green Linnet, Kid's, Kuckuck, Kaleidoscope, Living Music, Mineral River, Rosenshontz, Shoreline, Golden Book, Nozart, Golden Voyage, New World, Nightlight, Oh Boy, Red House, Revere.

VIRGINIA

A-Ra-Ba Afrik Talent Pro/Records Int'l, 6119 Bristol Way, Alexandria, 22310, (703) 922-8372, Dir.: Araba Dadson, (Importer, Exporter)

Blank Tape Supply, 2800 (M) Dorr Ave., Fairfax, 22031, (703) 698-7077, (800) 722-3300, Pres. & Buyer: Bob Vanjani; Mgr.: Gayle Audie. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Warner Bros., Sony.
Labels Imported: Japan.
Playback Equipment: Panasonic, Sony, JVC, TDK, Fu-

World Radio History

ji, Scotch, Allsop, Amaray, Sound Guard, Recoton, Akai, Bush, Memorex.

Dean's One Stop, Ltd., 2403 Chamberlayne Ave., Richmond, 23222, (804) 321-7515, Chief Exec.: Dean Hogue; Mgr.: Bobby Marshall. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Eurpac Warehouse Sales, 1421 Diamond Springs Rd., Virginia Beach, 23455, (619) 566-7662, (800) 543-1010, Buyer: Frank DeFalco, Paul Lawrence, Lance Sueoka. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Distributor)

Record Depot, PO Box 3057, Roanoke, 24015, (703) 343-5355, Fax: (703) 343-3240, Owner: David Freeman; Mgr. & Buyer: Chet Rhodes. (Distributor)
Labels Distributed: Audio: Alligator, Arhoolie, CMH, County, Flying Fish, Gusto, Rebel, Rounder, Sugar Hill. Pay-Per Transaction.

Rockmasters Int'l Network, 317 Grandy St., Norfolk, 23510, (804) 623-5565, Telex: 710-8811283, Pres.: Frank J. Guida; Gen. Mgr.: R. G. Burns. (Records) (Distributor)
Labels Distributed: Audio: Legrand, S.P.Q.R., Peanut Country, Guess, Norfolk Int'l, Jafra, New Faces, Guide, Le Monde, Remus, High School, USA.

Scott Distributing Corp., 3418 Azalea Garden Rd., Norfolk, 23513, (804) 855-0188, Pres.: Kenneth Kruglick. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: Home Office: Island Park, NY.
Program Accessories: Blank Tape.

Telemark Dance Records, PO Box 55, McLean, 22101, (703) 356-9113, Owners: Dick & Sheila Mason. (Records, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Dance Along, Grenn, Hi-Hat, Hoctor, Hi-Person, Roper, Telemark.
Labels Imported: Ariola, Europa (Germany); Danson, Sydney, Telemark, Tema (UK).

WASHINGTON

California Record Dist., Inc., 6011 S. Roxbury, Seattle, 98118, (206) 723-0900, Promo.: Ted Higashioka; Mgr.: George Bigley. (Records) (Distributor)

City Hall Records, 46 W. Etruia, Apt. D, Seattle, 98119, (206) 282-4820, Sales Mgr.: George Romansic. (Records) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Home Office: San Rafael, CA.

Commtron, 1020 Andover Park West, Seattle, 98188, (206) 575-3667. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Prism.

Danjay Music & Video, Inc., PO Box 58788, 1041 Industry Dr., Seattle, 98188, (206) 575-0675, Branch Mgr.: Mike Boyle; Buyer: Jodi Dale. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

DayBreak Music Dist., PO Box 1709, Stanwood, 98292, (206) 387-3590, Owner: David E. Day. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: Records: Angelight, Celestial Harmonies, Earthtunes, Global Pacific, Hummingbird, Kuckuck, Music West, Narada, Search for Serenity, Sutphen, Thumprint, Most New Age Labels in Folk, Jazz & Classical.

Disc City One Stop, 314 Boren Ave., South, Seattle, 98144, (206) 325-8833, Owner & Buyer: Bill Dolgoff; Mgr.: Alan Dolgoff. (Records) (One Stop)

Fortune Products, Inc., 909 SE Everett Mall Way, Suite C310, Everett, 98208, (206) 348-4833, Fax: (206) 353-9119, Pres.: Bob Kocher, Jr.

Freckle Records, PO Box 4005, Pioneer Square, Seattle, 98104, (206) 682-3200, Chief Exec.: Jack Burg; Buyer: Terry McGibbon. (Distributor)
Labels Distributed: Audio: Carousel, Cheshire, Green Monkey, New World, Red House, Red Rum, Stan Boreson, Tickle Tune, Typhoon.

General Record Service, Inc.

6565 Seventh Ave., South, Seattle, 98108, (206) 767-7444, (800) 426-1621, Fax: (206) 762-4517; Gen. Mgr.: Russell Portteus; Mktg.: Gary Davis; Mgr. 1-Stop: Doug Hamilton; Rack Div. Mgr.: Dennis Hoelscher; Major Label Buyer: Russ Portteus; Indie Labels & Midline: Mike Moore; Acces. & Childrens: Gary Davis; Singles Buyer: Scott Geiver; 12" Singles Buyer: Kevo Thomson; Jazz/Classical Buyer: Steven Smith. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)
Program Accessories: Case Logic, Denon, Kalmar, Maxell, Napa Valley Box, Sony.

Precision Sound

21601 66th Ave. West, Suite B, Mountlake Terrace, 98043, (206) 774-6668, Fax: (206) 774-4178. Pres.: Frank Klammer; Vice Pres.: Kirk Anderson; Adv.: Jeff Davis.

(Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop)
Labels Distributed: Affordable Dreams, American Graphone, Bainbridge, Black Lion, Candid, Capriccio, Celestial Harmonies, Dargason Music, Delta, Digital Music Products, East Side Digital, En Pointe, Fold Era, Fortuna, Gecko, Gourd Music, Greatful Dead, Happy Hour, Higher Octive, K-Tel, Klavier, Kuckuck, Laurie, Michele, Music West, New Albion, Optimism, Pilz, Proprius, Reference Recordings, Rykidisc, Sheffield Lab, Sheffield Lab, Silver Wave, Sonic Atmosphere, Visual Musik.

Priority Video Service Corp., 22125 17th Ave., Suite 101, Bothell, 98021, (206) 486-7576, Fax: (206) 486-6316, Pres.: Malcolm Ferris; Mgr.: Cameron Nichols; Buyer: Tom Monroe. (Distributor)

RCA/A&M/Arista Distribution, 925 Industry Dr., Seattle, 98188, Branch Mgr.: Curt Swedlow. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

Roundup Music Dist., Inc., 5822 South 196th St., Kent, 98032, (206) 395-1202, Fax: (206) 395-4436, Chief Exec.: Chuck Blacksmith; Sr. Buyer: Don Jensen. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

Sea-Port Record One Stop, Inc., PO Box 58654, Renton, 98058, (206) 235-8344, Sales: Edie Mitchell. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Warner/Elektra/Atlantic Corp., 1156 Industry Dr., Seattle, 98188, (206) 575-0190, Mgr.: Jack Shue. (Records) (Distributor)
Labels Distributed: Audio: Warner Bros., Elektra/Asylum, Atlantic & others.

WEST VIRGINIA

Elkins Records Shop, 1127 Central Ave., Charleston, 25302, (304) 343-7833, Owner: Douglas L. Elkins. (Records) (Distributor, One Stop)
Labels Distributed: Audio: CBS, Capitol, Gusto, MCA, PolyGram, RCA, WEA.

Music Man, Inc., 2519 4th Ave., Huntington, 25703, (304) 522-7551, Pres.: W. Dale Rowe, Jr.; Mgr.: Sid Clark. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

WISCONSIN

Audie's One-Stop, 2204 W. North Ave., Milwaukee, 53205, (414) 931-8015, (414) 342-4636, Mgr.: Autacruga Dotson. (Records, Pre-Recorded Audio Tape) (One Stop)

Euroline Communication Services, PO Box 362, 707 Plaza 8, Suite 203, Sheboygan, 53081, (414) 458-2222, (414) 458-8880, Pres.: Dieter E. Helm. (Records) (Importer)
Labels Imported: Archiv, Deutsche, Grammophone, Fontana, Karussel, Philips, Polydor (all Germany).

Mean Mountain Music, 926 W. Oklahoma Ave., Milwaukee, 53215, (414) 483-6500, Owner: M. J. Muskovitz; Mgr. & Buyer: Edd Grider. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Midwest Music, Inc., 207 E. Buffalo St., Suite 545, Milwaukee, 53202, (414) 278-0066, Pres.: Karen Gotzler. (Records) (Distributor)
Labels Distributed: Audio: Redwood, Olivia, Pleiades, Rosetta, Even Keel, Fabulous, Alive, Philo, Windham Hill, Sweater, Ice Bergg, Mother of Pearl, Loom, Rainbow, Snake, Urana, Women's Wax Works, Nexus, Monitor.

Music Design (formerly Narada Distributing), 207 E. Buffalo St., Milwaukee, 53202, (414) 272-1199, Fax: (414) 272-6131, Pres.: John Morey; Vice Pres.: Wesley Van Linda. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Narada, Narada Equinox, Narada Mystique, Sona Gaia, Rising Sun.

Music Mart, 84 McHenry St., Burlington, 53105, (414) 763-3361. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Audio: RCA.
Phonographs: Hitachi.
Playback Equipment: Hitachi, Panasonic.
Program Accessories: Pfantone.

Radio Doctors & Records Ltd., 240 W. Wells St., Milwaukee, 53203, (414) 276-6422, Pres.: Stuart Glassman; Mgr.: Mark Olson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Wolfram Video, PO Box 20757, Greenfield, 53220, (800) 433-1652, Fax: (414) 546-4654, Pres.: Wolfram Zimmermann. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Music video distribution from all major labels and independents.

US TERRITORY PUERTO RICO

Caribe Audio Dist., R.H. Todd, San Juan, 00907, (809) 721-0219, Pres.: Lillian Alvarez; Buyer: Francisco Pascuao. (Records, Video Program (Cassette & Disk)) (Distributor, Importer, Exporter)
Labels Distributed: Audio: CBS, RCA.
Labels Imported: CBS, RCA.
Phonographs: Onkyo, Yamaha, Bose, JBL, Teac.
Computer/Video Games: Discwasher, Audio Technica, Stanton, Maxell.
Program Accessories: Maxell, Recoton, Monster Cable.

Distribudora Nacional de Discos, Inc., 606 Calle Cerra, Santurce, 00907, (809) 721-4964, Fax: (809) 721-4965, Chief Exec.: Gilberto Gonzalez Arenas; Mgr.: Aida Nery Gonzalez. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop, Rack Jobber, Importer, Exporter)

Mena Ents., Inc., 606 Hipodrome Ave., Santuce, 00909, (809) 723-1764, Pres./Gen. Mgr.: Ignacio Mena; Mgr.: Daniel Mena; Buyer: Carlos Villanueva. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, One Stop, Rack Jobber, Importer)
Labels Distributed: Disneyland Vista.

Top Ten Hits Records Dist., 622 Calle Cerrs, Santurce, 00907, (807) 725-1837, Buyer: Pedro Merced. (Records) (Distributor)
Labels Distributed: Audio: Cesta, Citation, Dino, Fonseca, Hacienda, Kim, La Cole, Lassisi, Marvela, New Generation, Rana, Suave, TR, TTH, US.

RETAIL ACCESSORY SUPPLIERS

A C S Systems, Inc., 360 Herndon Pkwy., Herndon, VA, 22070, (703) 478-0480. Contact: Stephen F. Byron.

A T & T Recording, 501 N. Larchmont Blvd., Los Angeles, CA, 90004, (213) 466-7756. Fax: (213) 467-6615. Pres.: Carol Obegi; Sales Mgr.: Lesley Cohen.
Product(s): Tape—Cases (audio), Bulk Erasers (audio & video), Leader Tape (audio).

A to Z Audio Services, Inc., 21929 Lorain Rd., Fairview Park, OH, 44126, (216) 333-0040. Pres.: Duane Abarca; Sales Mgr.: J. T. Lynch.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Abacab Int'l Computers, 135 Mingo Trail, Suite 208, Longwood, FL, 32750, (305) 332-9339. Pres.: Colin Bettles.

Abraxas Computers, 229-5 Winding Path, Manorville, NY, 11946, (516) 874-8949. Contact: Murray Gordon.

Acorn Microsystems, Inc., 4196 Main St., Amherst, NJ, 14226, (716) 835-3460. Pres.: Charles Hayes.

Acorn Services, PO Box 18045, Columbis, OH, 43218, (614) 294-6371. Contact: R. L. Bowman.

Advanced Computer Mgmt. System, Inc., 16 Rush St., Port Jeff Station, NY, 11776, (516) 928-6665. Contact: Robert Gulizia; Contact: Jeffrey Gerdjunis.

Advanced Ideas, Inc., 2902 San Pablo Ave., Berkeley, CA, 94702, (415) 526-9100. Telex: 278559 MUHA UR. Fax: (415) 548-4731. Pres.: Gary Schwartz; Sales Mgr.: Brent Snyder.
Product(s): Computer/Video Games (Educational games).

The Russell Allen Co., 10041-3 Larwin Ave., Chatsworth, CA, 91311, (818) 882-7305. Contact: Russ Avison; Contact: Rick Tener.

Alliance Entertainment Systems, 3350 Ocean Park Blvd., Suite 106, Santa Monica, CA, 90405, (213) 396-1898. Pres.: Sheila Dufresne.

Allsop, Inc., PO Box 23, Bellingham, WA, 98227, (206) 734-9090. Pres.: Ivor Allsop; Sales Mgr.: Jim Kuhn.
Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (Cleaners), CD Storage for floppy's; Tape—Head Cleaners (audio & video).

Alpha Ents., Inc., 7110 Whipple Ave., North Canton, OH, 44720, (216) 494-9505. Pres.: James K. Sankey.
Product(s): Record—CD Storage Cases; Tape—Cases (video).

Amaray Int'l Corp., 14935 NE 95th St., Redmond, WA, 98052, (206) 881-1000. Telex: 6838038 AIC UW. Fax: (206) 883-0199. Pres.: Sandy Somerville; Sales Mgr.: Dallas Nicholson.
Product(s): Record—Record Care Products, (Cleaning Products), Tape—Cases (video), Head Cleaners (audio & video).

American Motion Pictures, 7023 15th Ave., NW, Seattle, WA, 98117, (206) 789-1011. Telex: 910 240-9541. Pres.: Conrad W. Denke; Sales Mgr.: Eric Denke.
Product(s): Tape—Cases (audio & video).

Anacom, Inc., PO Box 690032, San Antonio, TX, 78269, (512) 492-7771. Contact: Nat Guadagnino; Contact: Pete Blozis.

Analog Computing Magazine, 565 Main St., Cherry Valley, MA, 01611, (617) 892-3488, (617) 892-9230. Pres.: Lee H. Pappas; Sales Mgr.: Michael Deschesnes.

World Radio History

Product(s): Computer/Video Games (Computing Magazine).

Andol Audio Products, Inc.

4212 14th Ave., Brooklyn, NY, 11219,
R. B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Fax: (317) 637-9282. Pres.: R.B. Annis.

Apricot, Inc., 4713 Benicia St., Freemont, CA, 94538, (415) 659-8500. Contact: Bill Crouch; Contact: Ian Wallace.

Arias Recording, Inc., 17218 North 34th Way, Phoenix, AZ, 85032, (602) 493-8890. Pres.: Martin Zacharias; Studio Mgr.: Jan Zachizas.
Product(s): Record—Record Carrying & Storage Cases, Tape—Cases (audio), Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Arista Ents., Inc., 125 Commerce Dr., Hauppauge, NY, 11788, (516) 435-0200. Telex: 510-227-9882 ARISTA HAUP. Fax: (516) 435-4545. Pres.: Alan Leifer; Sales Mgr.: Tom Jordan, V. P. Sales; O.E.M. Sales Mgr.: Jack Friedland.
Product(s): CD—CD Storage Cases, CD Care Products, Record—Record Care Products, Replacement Styli, Tape—Cases (video), Head Cleaners (audio & video), Bulk Erasers (audio), Splicing Tape & Equip. (audio & video).

Audico, Inc.

219 Crossen Ave., Elk Grove, IL, 60007, (312) 640-1030. Telex: 499 2690 AUDCO UI. Pres.: Bill Hinkle.
Product(s): Tape—Cases (video), Leader Tape (video), Splicing Tape & Equip. (audio & video).

Audio Accessories Co., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney, Sr.
Product(s): Record—Record Carrying & Storage Cases, Record tab plugs/hub lock; Tape—Splicing Tape & Equip.

Audio Innovators, Inc., (dba Pro Com Systems), 5001 Baum Blvd., Pittsburgh, PA, 15213, (412) 621-1950. Pres.: Norman J. Cleary; Sales Mgr.: Steve Acri.
Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats, CD Storage Cases; Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Audio-Technica U.S., Inc., 1221 Commerce Dr., Stow, OH, 44224, (216) 686-2600. Telex: 283160. Fax: (216) 688-3752. Pres.: Jon R. Kelly; Sales Mgr.: Dorie Johnson.
Product(s): Record—Record Care Products, (AT6015 Reward Maintenance System), Replacement Styli, At618 Disc Stabilzer; Tape—Head Cleaners (audio).

Audiolab Electronics, Inc., 5831 Rosebud Ln., Bldg. C, Sacramento, CA, 95841, (916) 348-0200. Pres.: Robert E. Stofan; Sales Mgr.: Ronald A. Stofan.
Product(s): Tape—Bulk Erasers (audio & video).

Audiomatic Corp., 400 Madison Ave., New York, NY, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.
Product(s): Tape—Splicing Tape & Equip. (audio).

Avalon Hill Game Co., 4517 Harford Rd., Baltimore, MD, 21214, (301) 254-9200. Fax: (301) 254-0991. Pres.: A. Eric Dott; Sales Mgr.: Jackson Y. Dott.
Product(s): Computer/Video Games (Software for IBM, Apple).

B & L Sales, Inc., 10640 Magnolia Blvd., North Hollywood, CA, 91601, (818) 985-1792. Pres.: Bill Pugliese.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio).

Benjamin Int'l, Inc., 1460 Old Country Rd., Plainview, NY, 11803, (516) 753-0700. Telex: 22-1500. Fax: (516) 753-0839. Pres.: J. N. Benjamin.
Product(s): Tape—Bulk Erasers (audio & video).

Bib Audio/Video Products, 10497 Centinnial Rd., Littleton, CO, 80227, (303) 972-0410. Fax: (303) 972-0415. Sales Mgr.: Tony Marcon.
Product(s): Record—Record Care Products, (Audio Care System Kits), CD Care System Kit; Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Splicing Tape & Equip. (audio & video).

Blackbourn, Inc., 10150 Crosstown Cir., Eden Prarie, MN, 55344, (800) 328-6369. Fax: (612) 944-4137. Pres.: Todd Nicholson; Sales Mgr.: Phil Sykes.
Product(s): Computer/Video Games (Packaging); CD—CD Storage Cases, Record—Record Carrying & Storage Cases, CD storage cases.

Bonafide Management Systems, 6925 Canby Ave., #110, Reseda, CA, 91335, (818) 996-9191. Pres.: David Stephens.

Bowers Envelope Co., Inc., 5331 N. Tacoma Ave., Indianapolis, IN, 46220, (317) 253-4321. Fax: (317) 254-2239. Pres.: James E. Bowers; Sales Mgr.: Thomas R. Bowers.
Product(s): Record—Record Care Products, (Replacement record sleeves).

W. H. Brady Co. (Specialty Tape Products Div.), 727 W. Glendale Ave., Milwaukee, WI, 53201, (414) 332-8100. Telex: 240029. Fax: (414) 332-0861. Sales Mgr.: Gerald Edwards.
Product(s): Tape—Splicing Tape & Equip. (audio & video).

Broadcast Electronics, Inc., 4100 North 24th St., Quincy, IL, 62305, (217) 224-9600. Telex: 250142. Fax: (217) 224-9607. Pres.: Lawrence C. Cervon; Sales Mgr.: Bill Harland.
Product(s): Tape—Bulk Erasers (audio).

California Information Systems, Inc., PO Box 9736, Glendale, CA, 91206, (818) 996-9191. Contact: Nel G. Drorian; Contact: Kathrin Drorian.

Capital Business Systems, 2033 First St., Napa, CA, 94558, (707) 252-9122. Contact: Stewart Burch; Contact: Bari Rothberg.

Cardinal Computers, Inc, 1600 North I-35 East, #109, Carrollton, TX, 75006, (602) 357-2002. Contact: Steve Smith.

Carter-Craft, Inc., PO Box 5185, 1926 Seventh St., Rockford, IL, 61125, (815) 963-2100. Fax: (815) 963-1780. Pres.: R. L. Flemming.
Product(s): Computer/Video Games (Surge Prot./Disk Cleaners); CD—CD Storage Cases, CD Care Products, Dust covers; Record—Record Care Products, (kits), Tape—Cases (audio & video), Head Cleaners (audio & video).

CASE Logic, PO Box 4187, Boulder, CO, 80306, (303) 444-4706, (800) 447-4848. Fax: (303) 443-9790. Pres.: James Temple; Vice Pres. Sales Mktg.: Ed Dougherty; Customer Service Mgr.: Ruthmary Rink.
Product(s): CD—CD Storage Cases, Record—Record Carrying & Storage Cases, Portable/home storage cas; Tape—Cases (audio).

Cassette Services, 815 N. Douglas St., Arlington Heights, IL, 60004, (312) 398-8403. Pres.: Willis Connor; Sales Mgr.: Michael Connor.
Product(s): Tape—Cases (audio), Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Centro Musical de Tijuana SA, PO Box 292, San Ysidro, CA, 90273, (706) 685-1322. Pres.: Luis B. Alonso; Sales Mgr.: Manuel Magadeleno; Vice Pres.: Tessy Alonso.
Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Replacement Styli, Tape—Cases.

Certron Corp., 1651 S. State College Blvd., Anaheim. CA, 92806, (714) 634-4280, (800) 854-3943. Fax: (714) 634-9077. Pres.: Graydon Carlson; Sales Mgr.: Hal Wilde, Vice Pres.; Off. Prod. Sales Mgr.: Monica Terrill.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio).

Christian Duplications Int'l, Inc., 1710 Lee Rd., Orlando, FL, 32810, (305) 299-7363. Pres.: R.B. "Jack" Turney; Sales Mgr.: Nina Lyle.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape, Splicing Tape & Equip.

Class One Products, 386 South St., Pittsfield, MA, 01201, (413) 443-5653. Pres.: Timothy P. Wilsey.
Product(s): CD—CD Storage Cases.

Columbia Magnetics (Div. of CBS, Inc.), 15 Great Pasture Rd., Danbury, CT, 06810, (203) 744-3555.
Product(s): Tape—Splicing Tape & Equip.

Compact Disc, Inc., 1908 Rainbow Dr., Silver Spring. MD, 20904, (301) 384-0012. Sales Mgr.: Doug Turner.
Product(s): CD—CD Storage Cases, CD packaging system.

Computech, PO Box 1899, DelRay Beach, FL, 33444, (305) 736-8252. Contact: Scott McMurrain; Contact: Terry Richter.

Computer Dataware, Inc., 7345 E. Acoma #104, Scottsdale, AZ, 85260, (602) 998-3163. Pres.: Larry D. Brehm.

Core Systems, Inc., 48 West 25th St., New York, NY, 10034, (212) 242-4497. Pres.: Dimitri Karas; Sales Mgr.: J. Aricci.
Product(s): Tape—Cases (audio).

Creative Computer Specialist, 4418 DuBois Pl., Washington, DC, 20019, (202) 575-2277. Contact: Langston Davies; Contact: Mike Way.

Creative Point, Inc., 4045 Clipper Ct., Fremont, CA, 94538, (415) 659-8222. Telex: 7101114522. Fax: (415) 659-8260. Vice Pres. Sales: Richard F. Graham.
Product(s): Record—CD Storage Cases; Tape—Cases (audio).

Leslie Dame Ents., Ltd.

111-20 73rd Ave., Forest Hills, NY, 11375, (718) 261-4919. Pres.: Leslie Dame; Sales Mgr.: Leslie Dame; Contact: Steve Dame.
Product(s): CD—CD Storage Cases, CD Care Products, Record—Record Carrying & Storage Cases, Record Care Products, Tape—Cases (audio & video), Head Cleaners (audio & video).

Dancing Bear Prodns., 74 Henry St., #1, Brooklyn Heights, NY, 11201, (718) 875-2156. Pres.: Bill Ohashi.
Product(s): Computer/Video Games (Joysticks).

Data Packaging Int'l, Inc., 1400 Brayton Point Rd., Somerset, MA, 02725, (800) 225-1986, (617) 679-1400. Telex: 211431. Pres.: Gary Canter; Sales Mgr.: Al Pattillo; Regional Sales Mgr.: Kristin Stidworthy.
Product(s): CD—CD Storage Cases, Record—CD Storage Cases.

Davkore Co., 1300 Spacepark Way, Mountain View, CA, 94043, (415) 969-3030. Fax: (415) 969-0140. Pres.: Chris Webber; Sales Mgr.: Ray Kaiser; Sales Mgr.: David Lewis.
Product(s): Tape—Cases (audio & video).

Delrama Int'l, 37 Newtown Rd., Plainview, NY, 11803, (516) 293-8740. Cable: 4758166. Telex: 4758166. Pres.: T Della-Rocca.
Product(s): Record—Record Care Products, (Clening Devices), Turntable Mats, Replacement Styli, Tape—Splicing Tape & Equip.

Digisoft Computing, 1743 S. Douglas, Suite D, Anaheim, CA, 92806, (714) 978-2878. Contact: Bob Dailey; Contact: Rolly Arenz.

Digital Business Systems, Inc., 3325 W. Desert Inn Rd., Suite 1, Las Vegas, NV, 89102, (702) 368-2222. Contact: David Pederson; Contact: Luke Blanchard.

Discwasher Inc., 4310 Transworld Rd., Schiller Park, IL, 60176, (312) 678-9600. Fax: (312) 678-7730. Pres.: Ken Thomson; Sales Mgr.: Joe Lindl.
Product(s): Computer/Video Games (Joy sticks); CD—CD Storage Cases, CD Care Products, Record—Record Care Products, Tape—Cases (audio), Head Cleaners (audio & video).

Diskmakers, Inc., 1328 North Fourth St., Philadelphia, PA, 19122, (215) 232-4140, (800) 468-9353. Fax: (215) 232-1891.
Product(s): CD—CD Storage Cases.

Distec, Inc., PO Box 158, Odessa, MO, 64076, (816) 633-8345. Pres.: Fred F. Martinitz.
Product(s): Record—Record Care Products, (DUSTBUSTER record Cleaning System).

Dobbs-Stanford Corp., PO Box 609, Laurel St., San Carlos, CA, 94070, (415) 598-9878. Pres.: Fred Dobbs.
Product(s): CD—CD Storage Cases, CD Care Products, Tape—Cases (audio), Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio).

Editall, Div. of Xedit Corp., 133 S. Terrace Ave., Mount Vernon, NY, 10550, (914) 668-0388, (800) 431-8900. Pres.: Claude M. Karczmer; Sales Mgr.: Dan Brietstein.
Product(s): Tape—Splicing Tape & Equip. (audio & video).

El Mar Plastics, Inc., 840 E. Walnut St., Carson, CA, 90746, (213) 327-3180. Fax: (213) 327-0491. Pres.: Allen Schor; Sales Mgr.: Maxine Hesse.
Product(s): CD—CD Storage Cases, Record—(CD

AUDIO - UMATIC - VHS - BETA

LABELS - Pressure-sensitive sheets
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Available in 10 colors & 3 white finishes

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CASSETTE LOADERS
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(removes old tape without taking cassette apart

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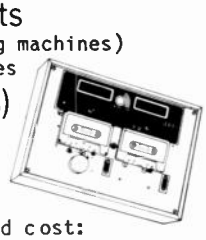

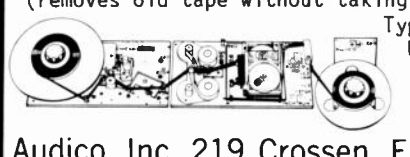

Typical 20-min. reload cost:
Umatic $3.30 & VHS/Beta 38¢

Phone: 312/640-1030
Telex: 4992690 AUDCO UI

Audico, Inc. 219 Crossen, Elk Grove, IL 60007

World Radio History

Storage Cases), CD Jewel Boxes; Tape—Splicing Tape & Equip. (audio & video).

Elite Software Systems, Inc., 300 Orchard City Dr. #126, Campbell, CA, 95008, (208) 370-5700. Contact: Carol Salcido.

Entertainment Accessories, 131 Liberty Ave., Mineola, NY, 11501, (516) 741-4664. Fax: (516) 746-2969. Pres.: Frank Herman; Sales Mgr.: Al Alexander.
Product(s): CD—CD Storage Cases, Record—Record Carrying & Storage Cases, CD storage cases.

fp Video, Inc., 4415 Saguaro Trail, Indianapolis, IN, 46268, (317) 299-9191. Fax: (317) 297-2998. Pres.: Tony Hughes; Sales Mgr.: Lee Ann Clifford.
Product(s): Tape—Cases (video).

Fidelipac Corp., PO Box 808, Moorestown, NJ, 08057, (609) 235-3900. Telex: 710-897-0254. Fax: (609) 235-7779. Pres.: R. S. Thanhauser; Sales Mgr.: Jack Ducart, Sales Dir.; Vice Pres., Mktg.: Arthur Constantine.
Product(s): Tape—Bulk Erasers (audio & video).

Filam Nat'l Plastics, Inc., 1200 "N" St., Suite 504, Lincoln, NE, 68508, (402) 435-5005. Fax: (402) 435-4722. Pres.: Vic Flores; Sales Mgr.: Brad Harse.
Product(s): Record—CD Storage Cases; Tape—Cases (audio).

The Financial Data Group, 10200 Holmes Rd., Kansas City, MO, 64131, (816) 942-0000. Contact: Steve Fowler; Contact: Ward Williams.

Forefront Technology Corp., 3508 Market St., Suite 230, Philadelphia, PA, 19104, (215) 386-1500. Contact: Gary E. Yeager.

G C Electronics, 400 S. Wyman St., Rockford, IL, 61101, (312) 968-9661. Cable: GCELECT. Telex: 257318. Pres.: Wayne Timpe; Sales Mgr.: Owen Jackson.
Product(s): Tape—Head Cleaners (audio & video), Bulk Erasers (audio), Splicing Tape & Equip. (audio).

GRS, Inc., 13300 Broad St., Pataskala, OH, 43062, (614) 927-9566. Pres.: Stephen S. Andrews.
Product(s): Tape—Cases (video), Head Cleaners (audio & video), Leader Tape (audio).

G & Z Systems, Inc., 187 Main St., Eastchester, NY, 10707, (914) 961-1613, (914) 961-1616. Contact: Richard Zuckerman.

Gee Wiz, Inc., 9530 Northeast 23rd Ave. North, Miami Beach, FL, 33180, (305)937-4073, (305) 935-3234. Contact: Bruce Kusens; Contact: Anita Faulkner.

General Automation, Inc., 1045 S. East St., Anaheim, CA, 92803, (714) 778-4800. Contact: Cedric Viggers.

Geneva Group of Companies, Inc., 9909 South Shore Dr., Plymouth, MN, 55441, (612) 546-5620. Telex: 5106005005. Fax: (612) 546-0933. Pres.: Edward E. Griffin; Sales Mgr.: Bruce A. Bowen.
Product(s): CD—CD Storage Cases, CD Care Products, Tape—Head Cleaners (audio & video), Bulk Erasers (audio & video), Splicing Tape & Equip. (audio & video).

Ghost Software, 536 23rd Ave. North, St. Petersburg, FL, 33704, (813) 823-5726. Contact: Leslie Glass; Contact: Christine Glass.

Global Data Systems, 2337 Lemoine Ave., Ft. Lee, NJ, 07024, (201) 585-2980, (718) 238-1008. Contact: Diane Gravelin.

Greywork Technologies, Inc., PO Box 126, Willmantic, CT, 06226, (203) 429-9209, (203) 228-4800. Contact: Kevin C. Donahue; Contact: Vincent Kelley.

IBCM, Inc., 2380 Larch Ave., Hanover Park, IL, 60103, (312) 837-4491. Pres.: Sharda Rabindranath.

I. C. S., Inc., 5555 DTC Pkwy., Suite 1026, Englewood, CO, 80111, (303) 793-5948. Contact: Dan Mithcell.

Ian Communications Group, Inc., 10 Upton Dr., Wilmington, MA, 01887, (617) 658-3700, (800) 433-DUPE. Fax: (617) 658-0344. Pres.: Richard B. Berberian; Sales Mgr.: Sandy Dalis.
Product(s): Record—Turntable Mats, Replacement Styli, CD Storage Cases & Care; Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio).

Imperial Paper Box Corp., 252 Newport St., Brooklyn, NY, 11212, (718) 346-6100. Telex: 718-922-1125. Pres.: Louis Sukoff; Sales Mgr.: Ira Sukoff; Sales Mgr.: Steven Sukoff.
Product(s): Computer/Video Games (Packaging); Record—Record Carrying & Storage Cases.

Intelligent Video Systems, 838 N. 750 W, Provo, UT, 84604, (801) 373-6554. Pres.: Leslie Jones.

Int'l Broadcast, 174 Forest Ln., Marietta, GA, 30004, (404) 421-0434, (404) 827-3650. Pres.: Patricio Espinoza; Sales Mgr.: Pablo Espinoza.
Product(s): Computer/Video Games (IBM-compatibles); CD—CD Storage Cases, CD Care Products, Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats, Replacement Styli, Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Irish Magnetic Inds., 270 Newtown Rd., Plainview, NY, 11803, (516) 293-5582. Telex: 967780 MORHAN. Pres.: Gerry Zigman; Sales Mgr.: George Krug.
Product(s): Tape—Head Cleaners (video).

Jasco Products, PO Box 466, Oklahoma City, OK, 73101, (405) 752-1537. Pres.: Steve Trice; Vice Pres. Sales: Tom Lawrence.
Product(s): Computer/Video Games (Video Hook-up Accessories); CD—CD Care Products, Cleaning/Mainteance; Record—Record Care Products, (Cleaning/Mainteance), Inserts, Adaptors; Tape—Head Cleaners (audio & video).

Joey Records, Inc., 6703 W. Commerce St., San Antonio, TX, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.
Product(s): Record—Record Care Products.

Joyce Molding Corp., 52 Green Pond Rd., Rockaway, NJ, 07866, (201) 586-2900. Sales Mgr.: Philip Koljeski.
Product(s): CD—CD Storage Cases, Record—CD Storage Cases; Tape—Cases (audio & video).

Kewall Real Time Tape Duplicators, 77 Bayshore Rd., Bay Shore, NY, 11706, (516) 586-2486. Pres.: Keith A. Gutschwager.
Product(s): CD—CD Storage Cases, Tape—Leader Tape (audio).

Kinetic Concepts, 4390 Piedmont Ave., Oakland, CA, 94611, (415) 655-1951. Contact: Michael Sudia.

King Instrument Corp., PO Box 1070, Westboro, MA, 01581, (508) 366-9141. Cable: KINGINGST. Telex: 94-8485. Fax: (508) 870-5932. Pres.: William E. Cline; Sales Mgr.: Joseph C. Ciccone.
Product(s): Tape—Splicing Tape & Equip. (audio & video).

Kingdom Tapes & Printing, U.S. Rt. 6 East, Mansfield, PA, 16917, (800) 334-1456. Pres.: Johnny Berguson; Sales Mgr.: Paul Brown.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Lebo Corp.
60 West St., Bloomfield, NJ, 07003, (201) 429-8600. Fax: (201) 429-0686. Pres.: Patrick Mastronardo; Sales Mgr.: Larry Jacobson.
Product(s): CD—CD Storage Cases; Record—Record Carrying & Storage Cases; Tape—Cases (audio & video).

Lift Display, Inc., 115 River Rd., Edgewater, NJ, 07020, (201) 945-8700. Fax: (201) 945-9548. Pres.: Otto Schubert.
Product(s): CD—CD Storage Cases.

M & H Communications, 45 Hidden Ridge Dr., Syosset, NY, 11791, (516) 423-0250. Pres.: Heide Vincent.
Product(s): Computer/Video Games.

MRA, Inc., 6 Glengary Ct., Charleston, SC, 29414, (803) 556-4096. Pres.: Bob Millenbine.

MRD, Inc., PO Box 356, Hudson, OH, 44236, (216) 656-3764. Contact: William R. Daberko; Contact: S. Randal Roper.

M. V. Software Co., 651 N. Rochester Rd., Clawson, MI, 48017, (313) 583-4114. Contact: Joseph Volpe; Contact: Jerry Hawkins.

MYSOFT, 601 University Ave., Suite 150, Sacramento, CA, 95825, (916) 973-8085. Contact: Dan Koukol.

Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, AZ, 85009, (602) 269-2869. Pres.: Jack Murray; Vice Pres.: Janita Cooper.
Product(s): Tape—Cases (audio & video), Bulk Erasers (audio).

Matrix Assoc., Inc., 544 Swarthmore Ave., Pacific Palisades, CA, 90272, (213) 459-6913. Telex: 272767 MATRIX UR. Fax: (213) 459-6416. Pres.: Ed Koeppe; Sales Mgr.: Karen Koeppe.
Product(s): CD—CD Storage Cases, CD Care Products, Record—CD Jewel Boxes.

Memphis Communications Corp., 1381 Madison Ave., Memphis, TN, 38104, (901) 725-9271. Fax: (901) 278-3681. Pres.: Dean W. Berry, Jr.; Sales Mgr.: Tom Bryan.
Product(s): CD—CD Storage Cases, CD Care Products, Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats, Replacement Styli, Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Meyers-Danielson, Inc., 1561 Weathrstone Ln., Elgin, IL, 60120, (312) 697-1951. Contact: Audrey M. Jennings.

Micro Tech Computers, 7347 Reindeer Trail, San Antonio, TX, 78238, (512) 647-1184. Pres.: David Forshey.

Microfast Software Corp., 419 Occidental Ave., South, Suite 500, Seattle, WA, 98104, (206) 628-3760. Contact: David Reid; Contact: Jack Edgerton.

Microright, Inc., Fife Business Center Suite 18, Fife, WA, 98424, (206) 922-2595. Pres.: Leon Kolenda.

Microspec, Inc., 840 E. Central Pkwy. #100, Plano, TX, 75074, (214) 881-0030. Pres.: Richard Williamson.

Mr. Beam Accessories, 3465 E. Livingston Ave., Columbus, OH, 43227, (800) 548-2887. Fax: (614) 421-7627. Pres.: Daunesh Alcott; Sales Mgr.: Jon Miller.
Product(s): CD—CD Storage Cases, CD Care Products, Record—Specialty Containers.

Musication, 1600 Broadway, Suite 1000A, New York, NY, 10019, (212) 957-9100. Pres.: Iris Hershenson; Sales Mgr.: Jaimie Blackman.
Product(s): Computer/Video Games (IBM, Macintosh, Atari).

Nat'l Audio Co., Inc., PO Box 3657, 1911 S. Stewart, Springfield, MO, 65808, (417) 883-5377. Fax: (417) 883-1044. Pres.: Steve Stepp; Sales Mgr.: Sandi

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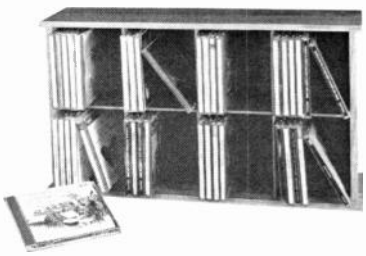

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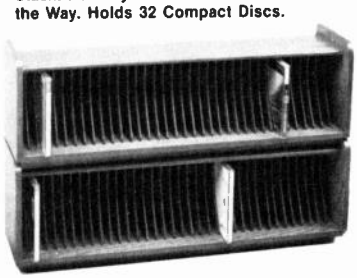

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Sloneker.
Product(s): Tape—Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Neonics, Inc., 24 The Valley Rd., Concord, MA, 01242, (800) 832-6366. Pres.: Virginia Estabrook.

Nert of New England, PO Box 268, Lawrence, MA, 01842, (617) 686-4293. Pres.: Jerry P. Marcus.
Product(s): Computer/Video Games (Nintendo).

Nitty Gritty Record Care Products, 4650 Arrow Hwy., #14, Montclair, CA, 91763, (714) 625-5525. Pres.: Michael Baskin; Sales Mgr.: Michael Baskin.
Product(s): Record—Record Care Products, (Cleaning Machines).

Northeastern Data Processing, Inc., PO Box 998, Quaker Village, Glens Falls, NY, 12801, (518) 798-1334. Contact: Dave Morrissey; Contact: Chris McGuire.

Nuclear Products Co., PO Box 5178, El Monte, CA, 91734, (213) 283-2603. Pres.: Richard M. Evleth.
Product(s): Record—Record Care Products, (Record cleaning brush).

OCI, 325 West Third Ave., Suite 106, Escondido, CA, 92025, (619) 746-9142. Pres.: Mike Alberson.

OCI-Retail Computer Systems, 30320 Sunset Dr., Redlands, CA, 92373, (714) 798-3354. Contact: Del Stewart.

O.S.U. Center for Teaching Excellence, 164 West 17th Ave., Room 63, Denney Hall, Columbus, OH, 43210, (614) 292-9689. Mgr.: Dave Jones.
Product(s): Tape—Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

O. T. L. Prodns., 121 Concord Rd., Sudbury, MA, 01776, (617) 897-8459. Chief Eng.: David "db" Butler.
Product(s): Record—Turntables, preamps; Tape—Bulk Erasers (audio & video).

Page Digital, 1858 Evergreen Dr., Duarte, CA, 91010, (818) 303-7761, (213) 680-2278. Contact: Walter Porter.

Perflexion Software, Inc., 2472 Eastman Ave., Bldg. 33, Ventura, CA, 93003, (805) 644-2064. Contact: Dann M. Daggett; Contact: Bruce Lockway.

Plastic Reel Corp. of America/PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400. Vice Pres.: Vincent Carabello.
Product(s): Record—CD Storage Cases; Tape—Cases (video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Plastic Reel Corp. of America/PRC of America, Brisbin Ave., Lyndhurst, NJ, 07071, (201) 933-5100. Pres.: Benjamin Zuk; Sales Mgr.: Pat Baccarella.
Product(s): Tape—Cases (audio & video).

Pres-Tige Label Corp., 255 Oser Ave., Hauppauge, NY, 11788, (516) 273-0020. Fax: (516) 273-0092. Pres.: Ernie J. Menkes.
Product(s): Tape—Splicing Tape & Equip. (audio & video).

Producers Tape Service, 395 E. Elmwood Ave., Troy, MI, 48083, (313) 585-8273. Fax: (313) 585-1270. Pres.: W. T. Gutherie; Sales Mgr.: W. D. McAllister.
Product(s): CD—CD Storage Cases, CD Care Products, Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Professional Software Products, 89 Haddon Ave., Haddonfield, NJ, 08033, (609) 354-6190. Pres.: Fred Castelano.

Progressive Data Systems, 6815 55th Ave., Kenosha, WI, 53142, (414) 657-5818. Contact: Ken Polzin, Jr.

Project One A/V, 6667 and 6669 Sunset Blvd., Hollywood, CA, 90028, (213) 464-2285. Dup. Master: Dalton Priddy.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio).

Quik Cassette Corp., 250 West 57th St., New York, NY, 10107, (212) 977-4411.
Product(s): Tape—Cases (audio).

Quik Quest Software, Inc., PO Box 3089, Park City, UT, 84060, (801) 649-6656. Pres.: Ron Zyzelewski.

R. P. Products, Inc., PO Box 54, Highland Park, IL, 60035, (312) 433-4575. Pres.: Roy Pink; Sales Mgr.: Mary Rossi.
Product(s): CD—CD Storage Cases, Record—Record Carrying & Storage Cases.

REGISTAR, Inc., 2621 W. Laguna Azul, Mesa, AZ, 85202, (602) 820-1365. Contact: Allison Hickox; Contact: john P. McCabe.

The Rack Factory, PO Box 7350, San Antonio, TX, 78207, (512) 227-7734. Telex: 990635. Sales Mgr.: Roger Dill.
Product(s): Record—Record Carrying & Storage Cases, Tape—Cases (audio & video).

Rainbow Recording Studios, Inc./Rainbow Prodns., 2322 South 64th Ave., Omaha, NE, 68106, (402) 554-0123. Pres.: Nils Anders Erickson; Sales Mgr.: Chuck Dickie.
Product(s): Record—Turntable Mats, Replacement Styli.

RamSoft, 117 E. Fifth, McMinnville, OR, 97128, (800) 223-9227, (503) 472-4605. Contact: Bruce Glesbrecht; Contact: Ken Eastman.

Recorded Publications Labs, Inc., 2 Penn Plaza, Suite 1500, New York, NY, 10001, (212) 868-3115. Telex: (212) 629-3340. Pres.: John S. Oliano; Sales Mgr.: Lloyd P. Dorfman.
Product(s): Computer/Video Games (Software dupl/prntg/pkng.).

Recoton Corp., 46-23 Crane St., Long Island City, NY, 10011, (212) 392-6442. Cable: RECOTON NEW YORK. Telex: 236047. Fax: (718) 784-1080. Pres.: Robert L. Borchardt; Sales Mgr.: George Calvi.
Product(s): Computer/Video Games (Joysticks, Cables, Cleaners); Record—Record Care Products, (Adapters), Replacement Styli, Cartridges/CD Storage Case; Tape—Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio & video).

Retail Technologies, Pier 9, The Embarcadero, San Francisco, CA, 94111, (415) 433-7944. Pres.: Ronald Matlin.

Rubino's Music Center, 2524 Portage Mall, Portage, IN, 46368, (219) 762-3169. Pres.: James J. Rubino, Jr.; Sales Mgr.: Diane R. Rubino.
Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Replacement Styli, Turntables & DJ Equip.; Tape—Head Cleaners (audio), Bulk Erasers (audio), Splicing Tape & Equip. (audio).

SDI Computer Solutions Shannondata, Inc., 274 Senoia Rd., Suite 201, Fairburn, GA, 30213, (404) 969-0080. Contact: Phil Adcock; Contact: Brandon Stevens.

Savoy Leather Mfg. Corp., 260 Neck Rd., Haverhill, MA, 01835, (508) 374-0351. Telex: 710-347-1121. Fax: (508) 373-4184. Pres.: Harold Savoy; Sales Mgr.: Larry Rallo.
Product(s): Computer/Video Games (Carrying Cages for Games); CD—CD Storage Cases, Record—Record Carrying & Storage Cases, Record Care Products, (Record Cleaner), CD Storage Cases; Tape—Cases (audio & video).

Seebro Products, 2416 S. Michigan Ave., Chicago, IL, 60616, (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.
Product(s): Record—Record Carrying & Storage Cases, (Wire Storages Racks,Tables,Carts), Turntable Mats.

Shape, Inc. (Audio & Video Products Group) PO Box 920, Kennebunk, ME, 04043, (207) 985-4971. Telex: 950091 SHAPE VID KNNB. Fax: (207) 985-3224. Pres.: Patrick Kareiva; Sales Mgr.: Paul Gelardi.
Product(s): CD—CD Storage Cases.

Shape, Inc. (Corporate Offices), PO Box 366, Biddeford Industrial Park, Biddeford, ME, 04005, (207) 282-6155. Telex: 944325 SHAPE INC BIFD. Fax: (207) 283-1914.

Simi Computing, 1736 Erringer Rd., Suite 206, Simi Valley, CA, 93065, (805) 583-5551. Contact: Frank L. Burgmeier.

Soft-Tech Research, Inc., 2337 Lemoine Ave., Fort Lee, NJ, 07024, (201) 585-7607. Contact: Raza Malik; Contact: Nellie Tricon.

Softronics Computer Systems, Inc., 10820 E. 45th, Suite 206, Tulsa, OK, 74145, (918) 664-0955, (800) 523-2728. Contact: Brad Gibson; Contact: Steve Hansen.

Softsync, Inc., 162 Madison Ave., New York, NY, 10016, (212) 685-2080. Fax: (212) 685-6322. Pres.: Sue Currier; Sales Mgr.: Steven Cason.
Product(s): Computer/Video Games (Software).

Sonic Research, Inc., 180 Sunny Valley Rd., New Milford, CT, 06776, (203) 354-9332. Telex: 962495. Pres.: Al Curesky; Sales Mgr.: Rae Bahan.
Product(s): Record—Record Care Products, (Pixoff Record Cleaner), Replacement Styli, Sonus Styli.

Sonrise Cabinet Systems, 6439 Supply Way, Boise, ID, 83705, (208) 342-1918. Fax: (208) 342-2294. Pres.: Robert Glaisyer.
Product(s): CD—CD Storage Cases, Record—Record Carrying & Storage Cases, CD Storage Cases.

Sony Corp. of America, Sony Dr., Park Ridge, NJ, 07656, (201) 930-1000. Telex: 147212. Pres.: John Hollands; Dir. of Sales: Andrew Mougis; Mktg. Mgr.: Ken Wiedeman.
Product(s): Tape—Cases, Head Cleaners.

Soundd Investment, Inc., 3586 Pierce Dr., Chamblee, GA, 30341, (404) 458-1679. Pres.: Doug Wilmer; Sales Mgr.: Lou Simmons.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Leader Tape, Splicing Tape & Equip.

SoundPro Industries, Inc., 7529 Trask Ave., Playa Del Rey, CA, 90293, (213) 822-0510. Pres.: Don Rothgery; Sales Mgr.: Don Millard.
Product(s): Tape—Head Cleaners (audio), Bulk Erasers (audio).

Spin-Clean Record Washer System, PO Box 15395, Pittsburgh, PA, 15237, (412) 367-7330. Pres./ Sales Mgr.: Paul C. Mawhinney.
Product(s): CD—CD Care Products, Discmist -CD cleaner; Record—Record Care Products, (Spin-Clean Record Washer System).

Sprague Magnetics, Inc., 15720 Stagg St., Van Nuys, CA, 91406, (818) 994-6602. Telex: 754239. Fax: (818) 994-2153. Pres.: Dotti Sprague; Sales Mgr.: John M. Austin.
Product(s): Tape—Head Cleaners (audio & video), Bulk Erasers (audio & video), Splicing Tape & Equip. (audio & video).

Stanton Magnetics, Inc., 101 Sunnyside Blvd., Plainview, NY, 11803, (516) 349-0235. Telex: 510-221-1845. Fax: (516) 349-0230. Pres.: Walter O. Stanton; Sales Mgr.: Pete Bidwell.
Product(s): Record—Record Care Products, (RC5 record cleaning product), Turntable Mats, Replacement Styli.

Streamlined Information Systems, Inc., 1117 E. Country Hills Dr., Suite 2, Ogden, UT, 84403, (801) 479-0320, (801) 479-0321. Contact: Ann Price; Contact: Maurie Allen.

Studioworks, 1018 Central Ave., Charlotte, NC, 28204, (704) 375-1053, (800) 438-5921. Fax: (704) 375-9723. Pres.: Wayne Jernigan; Sales Mgr.: Mike Edwards.
Product(s): Tape—Cases (audio), Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Summit Data Systems, PO Box 214, Edgewood, NM, 87015, (505) 281-1948. Pres.: John Bocock.

Sunshine Record Promos., 11 Shady Oak Trail, Charlotte, NC, 28210, (704) 554-1162. Pres.: Butch Kelly; Sales Mgr.: Kelly Montgomery.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video).

Swire Magnetics (Professional Products Div.), 6701 "H" Northpark Blvd., Charlotte, NC, 28216, (704) 597-7145. Telex: 4972167. Fax: (704) 597-7152. Gen. Mgr.: Michael Tremblay.
Product(s): Tape—Cases (video).

Sylvester Technology, Inc., 11803 Grand Rd., Suite 203, Cypress, TX, 77429, (713) 251-5700. Pres.: Bruce Sylvester.

T. R. Telepoint, 8225 44th Ave., West, Mukilteo, WA, 98275, (800) 245-7680, (206) 353-0154. Contact: Jerry King.

TTL USA, Inc., 2 Bashford St., Yonkers, NY, 10701, (914) 968-1605. Pres.: Leonard Ripley.
Product(s): Tape—Splicing Tape & Equip.

The Tape Complex, Inc., 4 Haviland St., Boston, MA, 02115, (617) 437-9449. Pres.: Peter Cecere.
Product(s): Tape—Cases (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Tape Specialty, Inc., 13411 Saticoy St., North Hollywood, CA, 93605, (818) 786-6111. Cable: 213-873-5400. Telex: TSILSAUD-910-499-2157. Pres.: Steve Feldman; Sales Mgr.: Len Feldman; Gen. Mgr.: Stu Feldman.
Product(s): CD—CD Storage Cases, Tape—Cases (audio & video).

Tapemaker, 48 Urban Ave., Westbury, NY, 11590, (516) 333-2700. Telex: 426324 FALC. Pres.: Arthur Brandwein; Sales Mgr.: Matt Polakoff.
Product(s): Tape—Head Cleaners (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Tapeponents Co., Inc., PO Box 236, Mountain Lakes, NJ, 07046, (201) 263-1442. Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher.

Teac Corp. of America, 7733 Telegraph Rd., Montebello, CA, 90640, (213) 726-0303. Pres.: Norio Tamura; Sales Mgr.: Barry Goldman.
Product(s): Tape—Bulk Erasers, Splicing Tape & Equip.

Telemation Prodns., 1200 Stewart St., Seattle, WA, 98101, (206) 623-5934. Fax: (206) 682-0353. Pres.: Jim Hartzer; Sales Mgr.: Jim Dixon.
Product(s): Tape—Cases (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio).

Tempus Technologies, Inc., 108 N. Main St., Auburn, IN, 46706, (219) 281-2746. Pres.: Paddy Padmanabhan.

Top Flite Mgmt., Inc., PO Box 7349, Sarasota, FL, 34278, (813) 365-5837. Contact: Gid Miller.

Transcriber Co., Inc., PO Box 478, Attleboro, MA, 02703, (617) 222-3525. Telex: 927701. Fax: (617) 222-1853. Pres.: John Sheasgreen; Sales Mgr.: John Friday; Mktg. Dir.: Michael Blackman.
Product(s): CD—CD Care Products, Record—Record Care Products, (Fluid (cleaning)), Replacement Styli, Tape—Cases (audio & video), Head Cleaners (audio & video), Splicing Tape & Equip.

Traxx Recording Products & Duplication, 24 Crestway KC, New Fairfield, CT, 06812, (203) 746-3561. Pres.: Jim Beck.
Product(s): Tape—Cases (audio), Head Cleaners (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Tree Dimensions Mfg. Corp.
PO Box 609, Boone, NC, 28607, (704) 262-0220. Fax: (704) 262-0844. Pres.: Don Blair.
Product(s): CD—CD Storage Cases, Tape—Cases (audio & video).

Trinity Solution, Inc., 5406 Thornwood Dr., San Jose, CA, 95123, (408) 226-0170. Contact: John R. Marier.

Unique Business Systems Corp., 2901 Ocean Park Blvd., Suite 215, Santa Monica, CA, 90405, (213) 396-3929. Pres.: Kimberley Hart.

United Tape Corp., 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, (800) 433-4271. Fax: (818) 508-8273. Pres.: Norman Newman; Sales Mgr.: Steven Newman.
Product(s): CD—CD Storage Cases, CD Care Products, CD laser cleaners; Record—Record Care Products, Replacement Styli, Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Universal Vision Systems, Inc., 1227 Innsbruck Dr., Sunnyvale, CA, 94089, (408) 734-0653. Contact: S. Swaminathan.

VMS, Inc., 828 Lane Allen Rd., Suite F5, Lexington, KY, 40504, (606) 276-1200. Pres.: Michael Stephens.

Vid Tech Retail Systems, 16005 Pacific Hwy. South, Seattle, WA, 98188, (206) 248-2615. Pres.: Al Hanusch.

Video Accessories Co., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney.

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Product(s): Tape—Cases (audio & video).

Video USA, PO Box 198, Woods Cross, UT, 84087, (801) 292-8540. Pres.: Garth Hansen.

VideoTape Distributors, 245 Livingston St., Northvale, NJ, 07647, (201) 767-9170. Pres.: John Dale; Sales Mgr.: Bob Smith.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Videolog, 10996 Torreyana Rd., San Diego, CA, 92121, (619) 457-5920. Pres.: C. J. Pyle.

Vinylweld (Div. of Prudential-Feldco, Inc., 2011 W. Hastings, Chicago, IL, 60608, (800) 444-4020. Fax: (312) 942-0693. Pres.: Mike Greenberg; Vice Pres.: Doug Engebretheson.
Product(s): Tape—Cases (audio & video).

Wide Range Electronics Corp., 140 Sun Valley Cir., St. Louis, MO, 63026, (314) 343-9191. Pres.: Donald Toone.
Product(s): Tape—Bulk Erasers (audio & video).

Winchester Data Products., Inc., 3301 Exec. Dr., Suite 204, Raleigh, NC, 27609, (919) 872-0995. Pres.: Sheryl M. Griffin.

Young Systems Ltd., 6753 Jones Mill Ct., Suite B, Norcross, GA, 30092, (404) 449-0338. Pres.: Dennis Young; Contact: Andrea Calzone; Contact: Joel McKee.

DISPLAY & OTHER FIXTURES

AdCo Products

PO Box 17, Calimosa, CA, 92320, (714) 795-3663, (800) 272-2326, (800) 238-2326. Pres.: Jack Adams; Mktg.: Cindy Seed; Mktg.: Eloise Adams.
Product(s): Record—Display Racks; Tape—Display Racks (audio & video).

Alpha Ents., Inc., 7110 Whipple Ave., North Canton, OH, 44720, (216) 494-9505. Pres.: James K. Sankey.
Product(s): Tape—Browser Boxes (video), Display Racks (video), Security Systems (audio & video).

Art-Phyl Creations, 16250 NW 48th Ave., Miami, FL, 33014, (305) 624-2333, (800) 327-8318. Pres.: Art Hochman.
Product(s): Record—Display Racks (audio & video); Tape—Display Racks (audio & video).

BB Publicity, 3025 Ocean Ave., Brooklyn, NY, 11235, (212) 966-0433, (212) 683-4474. Fax: (212) 608-4393. Pres.: Bob Bank; Sales Mgr.: Dana Bank; Sales Mgr.: William Bank.
Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video).

Beacon Industries, 124 Adams St., Newark, NJ, 07105, (201) 589-4057. Fax: (201) 589-9206. Pres.: Robert Raposo.
Product(s): Record—Display Racks (audio & video), (Wood); Tape—Display Racks (audio & video), (Wood).

C & D Special Products, 309 Sequoya Dr., Hopkinsville, KY, 42240, (502) 885-8088, (800) 922-6287. Pres.: Bill MacTavish; Sales Mgr.: Cindy Davis.
Product(s): Tape—Security Systems (audio), (long boxes).

Compact Disc, Inc., 1908 Rainbow Dr., Silver Spring, MD, 20904, (301) 384-0012. Sales Mgr.: Doug Turner.
Product(s): Record—Display Racks (audio).

Continental Fixture Co., 19015 66th Ave. South, Kent, WA, 98032, (800) 426-5048. Pres.: James Hutter; Sales Mgr.: Sue Waller.
Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), Security Systems (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video), Security Systems (audio & video).

Creative Store Equipment, Inc., PO Box 933, Terrell, TX, 75160, (214) 563-5869.
Product(s): Record—Display Racks, Security Systems; Tape—Security Systems.

Crown Store Equip. Co., PO Box 400, 1302 Kittle Rd., Holland, OH, 43528, (419) 865-1394. Fax: (419) 866-4183. Pres.: E. Ronald Madden; Sales Mgr.: Jim Gregory.
Product(s): Record—Browser Boxes (audio), Display Racks (audio); Tape—Browser Boxes (audio), Display Racks (audio & video).

Dajim Corp., PO Box 151, 28 Morris St., Amsterdam, NY, 12010, (518) 842-4800. Pres.: James D. Caterino; Sales Mgr.: Daniel D. Caterino.
Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), (Interior Signs); Tape—Browser Boxes (audio & video), Display Racks (audio & video).

Leslie Dame Ents., Ltd., 111-20 73rd Ave., Forest Hills, NY, 11375, (718) 261-4919. Pres.: Leslie Dame; Sales Mgr.: Leslie Dame; Contact: Steve Dame.
Product(s): Record—Browser Boxes (audio), Display Racks (audio & video), Divider Cards (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video).

Design Fabrications, Inc., 1090 Wheaton St., Troy, MI, 48083, (313) 689-8206. Pres.: Bruce R. Dych; Sales Mgr.: Bruce R. Dych.
Product(s): Record—Display Racks (audio & video), (Custom); Tape—Display Racks (audio & video), (C).

Dielectrics, Inc., 300 Burnett Rd., Chicopee, MA, 01020, (413) 598-8308.
Product(s): Record—Divider Cards, (Custom); Tape—Divider Cards, (C).

Fixture Concepts, Inc., PO Box 88271, Tukwila, WA, 98188, (206) 226-1450. Sales Mgr.: John Collum; Gen. Mgr.: Jerry Schoeler.
Product(s): Record—Display Racks (audio & video); Tape—Display Racks (audio & video).

Forest Packaging Corp., 542 Factory Rd., Chicago, IL, 60101, (312) 543-7035.
Product(s): Record—Display Racks, (Counter Top); Tape—Display Racks, (C).

G. B. & Co., PO Box 33, Highland Park, IL, 60035, (312) 433-5536. Pres.: M. A. Rossi; Sales Mgr.: D. D. Pink.
Product(s): Tape—Divider Cards.

Goldstar Electronics, Inc., 1050 Wallstreet West, Lyndhurst, NJ, 07071, (201) 460-8870. Telex: 219170 GSEIUR. Fax: (201) 460-1097. Pres.: S. Chung; Sales Mgr.: Joe Stevens.
Product(s): Record—Display Racks (audio & video).

Gopher Products Corp., 2201 Lockheed Way, Carson City, NV, 89701, (702) 882-9333. Fax: (702) 882-0959. Pres.: Warren Perkins; Sales Mgr.: Ed Mallow.
Product(s): Record—Divider Cards (audio & video); Tape—Divider Cards (audio & video).

Hamilton Fixture

PO Box 658, 4805 Hamilton-Middletown Rd., Hamilton, OH, 45012, (513) 868-2144. Fax: (513) 868-0918. Pres.: John Schlegel; Sales Mgr.: Peter Carden; Vice Pres./Gen Mgr.: John Overmann; Contact: Scott Keighley.
Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video).

Hamilton Fixture West, 542 W. Lambert Rd., Brea, CA, 92621, (714) 529-8123. Fax: (714) 529-2308. Pres.: John Schlegel; VP/Gen. Mgr./Sales Mgr.: Ron Lloyd.
Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video); Tape—Browser Boxes

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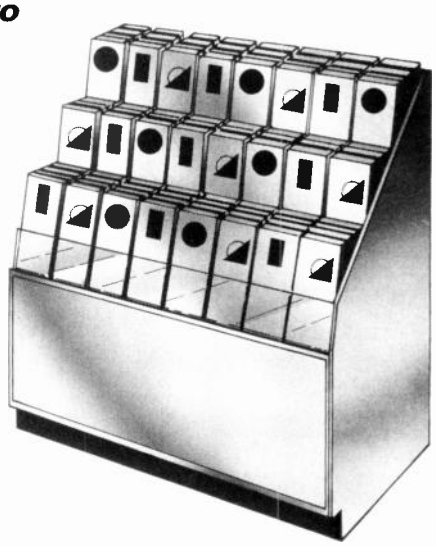

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Handcraft Co., Inc., 1015 Park Ave., Box 680, Lakewood, NJ, 08701, (201) 364-0600. Pres.: Philip M. Falgares, Jr.
Product(s): Record—Divider Cards (audio & video); Tape—Divider Cards (audio & video).

Imperial Plastics, PO Box 246, Lakeville, MN, 55044, (612) 469-4951. Pres.: John Gambell; Sales Mgr.: Daniel P. Mahoney.
Product(s): Tape—Security Systems.

Impressive Imprints, Inc., 1095 N. Broadway, North Massapequa, NY, 11758, (516) 293-6161. Pres.: Howard Lang; Sales Mgr.: Edward Manolio.
Product(s): Record—Divider Cards (audio); Tape—Divider Cards (audio).

Innovative Plastics, Inc., 18791 Arboretum Blvd., Chanhassen, MN, 55317, (612) 934-4078. Fax: (612) 934-4598. Vice Pres.: Bob Parish.
Product(s): Record—(Clear Plastic).

Int'l Broadcast, 174 Forest Ln., Marietta, GA, 30004, (404) 421-0434, (404) 827-3650. Pres.: Patricio Espinoza; Sales Mgr.: Pablo Espinoza.
Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video).

J D Store Equipment
1920 East Seventh St., Los Angeles, CA 90021, (800) 433-3543, (213) 623-4316. Fax: (213) 624-9022. Pres.: John Maiorielio; Sr. Vice Pres.: Donald Ross; Vice Pres.: Wayne Hibner.
Product(s): Record—Display Racks; Tape—Display Racks.

Jewelite Signs & Letters, Inc., 154 Reade St., New York, NY, 10013, (212) 697-4467, (212) 966-0433. Fax: (212) 008-4393. Pres.: Robert Bank; Sales Mgr.: Dana Bank; Sales Mgr.: William Bank.
Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video).

Joey Records, Inc., 6703 W. Commerce St., San Antonio, TX, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.
Product(s): Tape—Browser Boxes (audio).

Lenco Co., Lenco Plaza, Waverly, NE, 68462, (402) 786-2000. Fax: (402) 786-5050. Pres.: Craig K. Harding; Sales Mgr.: Daryl Chapelle.
Product(s): Record—(y).

Liberty Mfg., Inc., 2467 Mariposa Rd., Stockton, CA, 95208, (209) 948-1176. Pres.: Gary Frush; Sales Mgr.: Michelle Bell.
Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video).

Lift Display, Inc.
115 River Rd., Edgewater, NJ, 07020, (201) 945-8700. Fax: (201) 945-9548. Pres.: Otto Schubert.
Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video).

Margold Silk Screen
1058 Broadway, Albany, NY, 12204, (518) 463-2236, Fax: (518) 463-2361. Pres.: Marvin B. Kahn; Sales Mgr.: Jana B. Kahn.
Product(s): Record—Divider Cards, (Custom printed); Tape—Divider Cards, (Custom printed); CD—Divider Cards (Custom printed).

Metacom, Inc., 1401-B W. River Rd., North, Minneapolis, MN, 55411, (612) 588-2781, (800) 328-4818. Telex: 821301 METACOM UD. Pres.: James I. McCann; Sales Mgr.: David Thompson; Dir. Mktg.: Sharon Begam.
Product(s): Tape—Display Racks (audio).

Millrock Vidrax Displays, Po Box 974, Sanford, ME, 04073, (207) 324-0041, (800) 645-7625. Fax: (207) 324-9564. Pres.: David Stackhouse; Sales Mgr.: Spencer Lieberman.
Product(s): Record—Display Racks (audio & video); Tape—Display Racks (audio & video).

Modern Album Of Tennessee, 1130 Davidson St., Nashville, TN, 37206, (615) 227-2984. Fax: (615) 228-5307. Pres.: Richard R. Meagher; Sales Mgr.: Cathy Williams.
Product(s): Record—Display Racks; Tape—Display Racks.

Nat'l Viewtech Corp., 60 West Ave., Patchogue, NY, 11772, (516) 758-6400. Telex: 221601 VUTEC. Pres.: Howard L. Sinkoff.
Product(s): Record—Display Racks (audio & video); Tape—Display Racks (audio & video).

New Life Tapes, PO Box 5698, Cleveland, OH, 44102, (216) 631-5868. Mgr.: Don Ray.
Product(s): Tape—Browser Boxes (audio), (BASF).

O.S.U. Center for Teaching Excellence, 164 West 17th Ave., Room 63, Denney Hall, Columbus, OH, 43210, (614) 292-9689. Mgr.: Dave Jones.
Product(s): Tape—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video), (Scotch, TDK).

R. P. Products, Inc., PO Box 54, Highland Park, IL, 60035, (312) 433-4575. Pres.: Roy Pink; Sales Mgr.: Mary Rossi.
Product(s): Record—Display Racks (audio & video), Divider Cards (audio & video).

The Rack Factory, PO Box 7350, San Antonio, TX, 78207, (512) 227-7734. Telex: 990635. Sales Mgr.: Roger Dill.
Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video).

Recoton Corp., 46-23 Crane St., Long Island City, NY, 10011, (212) 392-6442. Cable: RECOTON NEW YORK. Telex: 236047. Fax: (718) 784-1080. Pres.: Robert L. Borchardt; Sales Mgr.: George Calvi.
Product(s): Record—Divider Cards (audio); Tape—Divider Cards (audio).

Reliance Plastics & Packaging Division, 225 Belleville Ave., Bloomfield, NJ, 07003, (201) 748-2222. Fax: (201) 748-5257. Pres.: Marshall Weingarden; Sales Mgr.: Hale Smith.
Product(s): Record—Display Racks (audio & video).

Ryco, 794 Forest Rd., Atlanta, GA, 30301, (404) 522-9726.
Product(s): Record—Display Racks; Tape—Display Racks.

Shorewood Packaging Corp., 10 East 53rd St., New York, NY, 10022, (212) 371-1500. Telex: 971-723. Pres.: Paul Shore; Sales Mgr.: Ken Rosenblum.
Product(s): Record—Display Racks; Tape—Display Racks.

Sterling Title Strip Graphics, Inc., PO Box 5894, Pittsburgh, PA, 15209, (412) 322-4555. Fax: (412) 322-5073. Pres.: J. Roberts; Sales Mgr.: Ed Fedorchak.
Product(s): Record—Divider Cards (audio & video), (Plastic); Tape—Divider Cards (audio & video).

Studioworks, 1018 Central Ave., Charlotte, NC, 28204, (704) 375-1053, (800) 438-5921. Fax: (704) 375-9723. Pres.: Wayne Jernigan; Sales Mgr.: Mike Edwards.
Product(s): Tape—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video).

Sunshine Record Promos., 11 Shady Oak Trail, Charlotte, NC, 28210, (704) 554-1162. Pres.: Butch Kelly; Sales Mgr.: Kelly Montgomery.
Product(s): Record—Display Racks (audio), Divider Cards (audio).

Tap Fabrications, 3011 Alvarado St., San Leandro, CA, 94577, (415) 351-0422, (800) 821-1984. Fax: (415) 829-6921. Sales Engineer: Rafe Bethell; Sales Sec.: Pamela Day.
Product(s): Record—Display Racks (audio & video), (Acrylic display); Tape—Display Racks (audio & video), (Counter Display).

Three D Plastics, PO Box 269, Taunton, MA, 02780, (617) 823-8127. Contact: Lawrence Becker.
Product(s): Record—Display Racks (video).

Willis Music Co., 7380 Industrial Rd., Florence, KY, 41042, (606) 283-2050. Orders: (800) 354-9799. Mgr.: Myra M. Bernitt.
Product(s): Record—(Sheet Music).

COMPUTER SYSTEMS & SERVICES

A C S Systems, Inc., 360 Herndon Pkwy., Herndon, VA, 22070, (703) 478-0480. Contact: Stephen F. Byron.

Abacab Int'l Computers, 135 Mingo Trail, Suite 208, Longwood, FL, 32750, (305) 332-9339. Pres.: Colin Bettles.

Abraxas Computers, 229-5 Winding Path, Manorville, NY, 11946, (516) 874-8949. Contact: Murray Gordon.

Acorn Microsystems, Inc., 4196 Main St., Amherst, NJ, 14226, (716) 835-3460. Pres.: Charles Hayes.

Acorn Services, PO Box 18045, Columbis, OH, 43218, (614) 294-6371. Contact: R. L. Bowman.

Advanced Computer Mgmt. System, Inc., 16 Rush St., Port Jeff Station, NY, 11776, (516) 928-6665. Contact: Robert Gulizia; Contact: Jeffrey Gerdjunis.

The Russell Allen Co., 10041-3 Larwin Ave., Chatsworth, CA, 91311, (818) 882-7305. Contact: Russ Avison; Contact: Rick Tener.

Alliance Entertainment Systems, 3350 Ocean Park Blvd., Suite 106, Santa Monica, CA, 90405, (213) 396-1898. Pres.: Sheila Dufresne.

Anacom, Inc., PO Box 690032, San Antonio, TX, 78269, (512) 492-7771. Contact: Nat Guadagnino; Contact: Pete Blozis.

Apricot, Inc., 4713 Benicia St., Freemont, CA, 94538, (415) 659-8500. Contact: Bill Crouch; Contact: Ian Wallace.

BSI (Braniff Systems, Inc.)
43 Ironwood St., Staten Island, NY, 10308, (718) 494-2731. (800) 433-5816. Pres.: Tom Braniff; Treas.: Sandra Boland.

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Bonafide Management Systems, 6925 Canby Ave., #110, Reseda, CA, 91335, (818) 996-9191. Pres.: David Stephens.

California Information Systems, Inc., PO Box 9736, Glendale, CA, 91206, (818) 996-9191. Contact: Nel G. Drorian; Contact: Kathrin Drorian.

Capital Business Systems, 2033 First St., Napa, CA, 94558, (707) 252-9122. Contact: Stewart Burch; Contact: Bari Rothberg.

Cardinal Computers, Inc, 1600 North I-35 East, #109, Carrollton, TX, 75006, (602) 357-2002. Contact: Steve Smith.

Carter-Craft, Inc., PO Box 5185, 1926 Seventh St., Rockford, IL, 61125, (815) 963-2100. Fax: (815) 963-1780. Pres.: R. L. Flemming.

Compact Disc, Inc., 1908 Rainbow Dr., Silver Spring, MD, 20904, (301) 384-0012. Sales Mgr.: Doug Turner.

Computech, PO Box 1899, DelRay Beach, FL, 33444, (305) 736-8252. Contact: Scott McMurrain; Contact: Terry Richter.

Computer Dataware, Inc., 7345 E. Acoma #104, Scottsdale, AZ, 85260, (602) 998-3163. Pres.: Larry D. Brehm.

Creative Computer Specialist, 4418 DuBois Pl., Washington, DC, 20019, (202) 575-2277. Contact: Langston Davies; Contact: Mike Way.

Dancing Bear Prodns., 74 Henry St., #1, Brooklyn Heights, NY, 11201, (718) 875-2156. Pres.: Bill Ohashi.

Digisoft Computing, 1743 S. Douglas, Suite D, Anaheim, CA, 92806, (714) 978-2878. Contact: Bob Dailey; Contact: Rolly Arenz.

Digital Business Systems, Inc., 3325 W. Desert Inn Rd., Suite 1, Las Vegas, NV, 89102, (702) 368-2222. Contact: David Pederson; Contact: Luke Blanchard.

Elite Software Systems, Inc., 300 Orchard City Dr. #126, Campbell, CA, 95008, (208) 370-5700. Contact: Carol Salcido.

The Financial Data Group, 10200 Holmes Rd., Kansas City, MO, 64131, (816) 942-0000. Contact: Steve Fowler; Contact: Ward Williams.

Forefront Technology Corp., 3508 Market St., Suite 230, Philadelphia, PA, 19104, (215) 386-1500. Contact: Gary E. Yeager.

G & Z Systems, Inc., 187 Main St., Eastchester, NY, 10707, (914) 961-1613, (914) 961-1616. Contact: Richard Zuckerman.

Gee Wiz, Inc., 9530 Northeast 23rd Ave. North, Miami Beach, FL, 33180, (305)937-4073, (305) 935-3234. Contact: Bruce Kusens; Contact: Anita Faulkner.

General Automation, Inc., 1045 S. East St., Anaheim, CA, 92803, (714) 778-4800. Contact: Cedric Viggers.

Ghost Software, 536 23rd Ave. North, St. Petersburg, FL, 33704, (813) 823-5726. Contact: Leslie Glass; Contact: Christine Glass.

Global Data Systems, 2337 Lemoine Ave., Ft. Lee, NJ, 07024, (201) 585-2980, (718) 238-1008. Contact: Diane Gravelin.

Greywork Technologies, Inc., PO Box 126, Willmantic, CT, 06226, (203) 429-9209, (203) 228-4800. Contact: Kevin C. Donahue; Contact: Vincent Kelley.

IBCM, Inc., 2380 Larch Ave., Hanover Park, IL, 60103, (312) 837-4491. Pres.: Sharda Rabindranath.

I. C. S., Inc., 5555 DTC Pkwy., Suite 1026, Englewood, CO, 80111, (303) 793-5948. Contact: Dan Mithcell.

Intelligent Video Systems, 838 N. 750 W, Provo, UT, 84604, (801) 373-6554. Pres.: Leslie Jones.

Int'l Broadcast, 174 Forest Ln., Marietta, GA, 30004, (404) 421-0434, (404) 827-3650. Pres.: Patricio Espinoza; Sales Mgr.: Pablo Espinoza.

Jasco Products, PO Box 466, Oklahoma City, OK, 73101, (405) 752-1537. Pres.: Steve Trice; Vice Pres. Sales: Tom Lawrence.

Kinetic Concepts, 4390 Piedmont Ave., Oakland, CA, 94611, (415) 655-1951. Contact: Michael Sudia.

MRA, Inc., 6 Glengary Ct., Charleston, SC, 29414, (803) 556-4096. Pres.: Bob Millenbine.

MRD, Inc., PO Box 356, Hudson, OH, 44236, (216) 656-3764. Contact: William R. Daberko; Contact: S. Randal Roper.

M. V. Software Co., 651 N. Rochester Rd., Clawson, MI, 48017, (313) 583-4114. Contact: Joseph Volpe; Contact: Jerry Hawkins.

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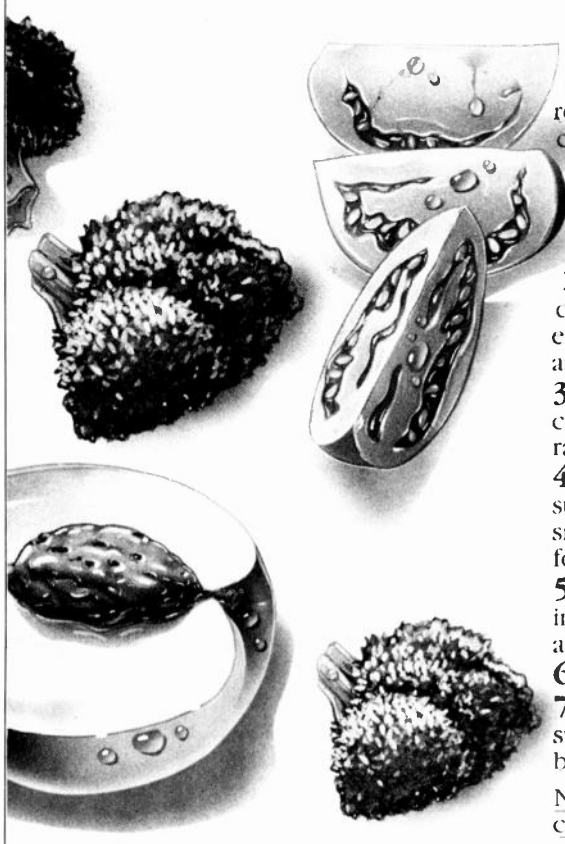

There is evidence that diet and cancer are related. Follow these modifications in your daily diet to reduce chances of getting cancer:

1. Eat more high-fiber foods such as fruits and vegetables and whole-grain cereals.
2. Include dark green and deep yellow fruits and vegetables rich in vitamins A and C.
3. Include cabbage, broccoli, brussels sprouts, kohlrabi and cauliflower.
4. Be moderate in consumption of salt-cured, smoked, and nitrite-cured foods.
5. Cut down on total fat intake from animal sources and fats and oils.
6. Avoid obesity.
7. Be moderate in consumption of alcoholic beverages.

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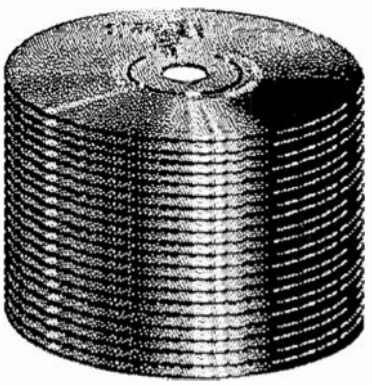

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Nashville Entertainment Journalists Assn., PO Box 24021, Nashville, TM, 37202, (615) 269-0349. Contact: Stacy Harris.

Nashville Entertainment Assn., PO Box 121948, 7 Music Cir. North, Nashville, TN, 37212, (615) 256-4435. Exec. Dir.: Lynn Gillespie; Special Projects: Diane Rankin.

Nashville Songwriters Assn. Int'l, 803 18th Ave. South, Nashville, TN, 37203, (615) 321-5004. Exec. Dir.: Maggie Cavender.

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Record-Rama Sound Archives, 4981 McKnight Rd., Pittsburgh, PA, 15237, (412) 367-7330. Pres./Sales Mgr.: Paul C. Mawhinney.

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AMRA (American Mechanical Rights Assn.), 2112 Broadway, Suite 505, New York, NY, 10023, (212) 877-4077. Exec. Dir.: Michael S. Citrin.

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Billion Dollar Roqo Queen Records, PO Box 1982, Los Angeles, CA, 90078, (213) 871-1479, (213) 281-0300. Pres.: Deborah Ruth Davidsohn.

Bisiar Music Publishing, 240 S. Carter Ave., Louisville, CO, 80027, (303) 666-9151. Pres.: E. Bisiar; Sales Mgr.: J. Fleming.

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Budget Video, Inc./Hollywood Home Theatre, 1540 N. Highland Ave., Suite 110, Hollywood, CA, 90028, (213) 466-0121, (213) 466-0127. Pres.: Larry S. Fine; Sales Mgr.: David Ichikawa.

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Cassette Prodns. Unltd., Inc., PO Box 66, Pasadena, CA, 91102, (818) 969-6881. Fax: (818) 969-8403. Pres.: William R. Guthy; Sales Mgr.: Jeff Baker; Vice Pres./Mktg.: W. Weston Jolly.

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Curtiss Universal Record Masters, PO Box 4740, Nashville, TN, 37216, Pres.: Wade Curtiss; Sales Mgr.: S. D. Neal.

DRG Records, Inc., 130 West 57th St., New York, NY, 10019, (212) 582-3040. Cable: STETRECS. Telex: 237860 DRG UR. Fax: (212) 459-9437. Pres.: Hugh Fordin; Sales Mgr.: Van John Sfiridis.

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ElectroSound-Los Angeles, 9545 San Fernando Rd., Sun Valley, CA, 91352, (818) 767-8833. Sales Mgr.: Greg Speer; Vice Pres.: Mort Weiner.

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The Garage Audio & Video, 316 N. Foxdale Ave., West Covina, CA, 91790, (818) 337-7943. Owner: Patrick Woertink.

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PPX Ents., Inc., 300 West 55th St., Suite 2R, New York, NY, 10019, (212) 247-6010. Cable: CHALPRISES NEW YORK. Telex: 6503203444. Pres.: Ed Chalpin; Mgr.: Diana Torborina.

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Publishers' Licensing Corp., 15 Engle St., Suite 204, Englewood, NJ, 07631, (201) 568-0050. Cable: PHILKURN NEWYORK. Telex: 219423. Pres.: Philip S. Kurnit.

Roger Raimond Entertainment/RARE, 415 East 81st St., #2-D, New York, NY, 10028, (212) 861-1771. Pres.: Roger Raimond.

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Resolution, 1 Mill St., Burlington, VT, 05401, (802) 862-8881. Fax: (802) 865-2308. Pres.: William H. Schubart; Sales Mgr.: Linda A. Citro.

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7222 Vine Manor Dr., Lake Worth, FL, 33467, (407) 968-6462, Cable: SEECODISC-FL, Fax: (201) 866-6219. Pres. David Last; Sec.: Bea Last.

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Studios Borinquen, Inc., GPO Box 4785, San Juan, PR, 00936, (809) 790-2188. Fax: (809) 724-3768. Pres.: Dario Gonzalez; Sales Mgr.: Raul Aguayo.

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American Council for the Arts, 1285 Sixth Ave., New York, NY, 10019, (212) 245-4510. Pres.: Milton Rhodes; Entertainment Editor: James D. Finch.
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Glodow & Coats Publicity Services, 4034 20th St., San Francisco, 94114, (415) 864-2333. Fax: (415) 824-0622. Pres.: John Glodow.

H.M.E.A.'s "State-Of-The Heart" Studio, PO Box 453, Lakewood, 90714, (213) 423-0273. Pres.: Duane M. Evarts.

Hastings/Clayton/Tucker, PO Box 69180, Hollywood, 90069, (213) 656-7031. Telex: 194729. Pres.: Garry C. Kief; Sales Mgr.: Mark H. Bevan.

Heavy Lenny Promos., Inc., 2343 31st St., Santa Monica, 90405, (213) 450-6224, (800) 233-1382. Fax: (213) 450-8822. Pres.: Lenny Bronstein.

Hinton & Svendson Promos., 5535 Balboa Blvd., Suite 104, Encino, 91316, (818) 783-3750.

Horseshoe Distributors & Promo., 3717 Fanwood Ave., Long Beach, 90808, Mgrs.: Judy Powell, Ann Harmon.

Hot Fudge Prodns., 1919 Spahn Ln., Placentia, 92670, (213) 867-4455. Pres.: Danny T. Polhamus,Partner; Partner: Robert Seth Price.

Cathryn Hrudicka & Assoc., 2478 Fulton St., San Francisco, 94118, (415) 221-8213. Exec. Dir./CEO: Cathryn Hrudicka.

Immedia ! Pub. Rel. P/L, 2627 Manhattan Ave, Hermosa Beach, 90254, (213) 379-3205. Rep.: Peter Poynton.

Intermix, Inc., 2505 S. Robertson Blvd., Los Angeles, 90034, (213) 870-2121. Pres.: Reiko Posner; Sales Mgr.: Randy Schmidt; Assoc. Producer: Keith Endo.

Int'l Federation of Festival Organizationas "F.I.D.O.F.", 17351 Sunset Blvd., Pacific Palisades, 90272, (213) 459-6694. Telex: 510 600 2463 HALSEY LA. Fax: (213) 454-1955. Pres.: Jim Halsey; Sec. Gen.: Armando Moerno.

Int'l Record Promo., PO Box 241648, Los Angeles, 90024, (213) 208-2104. Fax: (213) 465-9622. Pres.: M. Wilkins; Sales Mgr.: P. Johnson.

Kessler Mgmt., 1100 Glendon Ave., Suite 1121, Los Angeles, 90024, (213) 824-3333.

J. Lahm Consultants Inc., 2630 Coronado Dr., Fullerton, 92635, (714) 738-8422. Fax: (714) 771-8406. Pres.: James Lahm; Sales Mgr.: Bill Lahm.

Levinson Assoc., 650 N. Bronson Ave., Suite 250, Los Angeles, 90004, (213) 460-4545. Telex: 188166. Pres.: Robert S. Levinson; Vice Pres.: Deborah Scott.

Lippin & Grant, Inc., 812 West 3rd St., Suite 204, Los Angeles, 90004, (213) 657-5910. Pres.: Richard Lippin, Partner.

Mahoney Wasserman & Assoc., Inc., 117 N. Robertson Blvd., Los Angeles, 90048, (213) 550-3922. Cable: JIMAHONEY. Pres.: James E. Mahoney; Contact: Paul Wasserman.

Making Tracks Promos., 5170 Pressley Rd., Santa Rosa, 95404, (707) 585-2105. Principal: Eddie Humber.

Marketing Plus, 13062 Marcy Ranch Rd., Santa Ana, 92705, (714) 669-9089. Pres.: Elaine Duran.

Master Recording Supply, 4000 W. Magnolia Blvd., Burbank, 91505, (818) 841-7500. Telex: 183-511. Fax: (818) 841-8134. Pres.: H.B. LaGrandeur; Sales Mgr.: Blair LaGrandeur; Contact: Jacques Fleischmann.

Media Group, 1512 Grand Ave., Santa Barbara, 93103, (805) 966-3663. Fax: (805) 966-2540. Pres.: Mark Mitchell; Sales Mgr.: Lois Kreitzberg.

A.D. Muscolo Promos., 4441 Beck St., North Hollywood, 91602, (818) 760-0383.

Music Industry Resources, PO Box 190, San Anselmo, 94960, (415) 457-0215. Pres.: August G. Blume; Sales Mgr.: Denise Leigh.

One World of Music/Video, 17208 Braxton St., Granada Hills, 91344, (818) 360-8088. Cable: WEISSWORLD. Telex: 6975580 ATWM UW. Fax: (213) 659-2208. Pres.: Bob Weiss.

The Oversees Connection, 4543 Willis Ave., Suite 205, Sherman Oaks, 91403, (818) 905-0163. Telex: 4992481 CONSULTPETER. Pres.: Peter Pasternak.

Pacific Mktg., 611 S. Palm Cyn Dr., Suite 168, Palm Springs, 92264, (619) 327-9101. Fax: (619) 325-6307. Pres.: Scott Ball.

The Promotion Dept., PO Box 93666, Los Angeles, 90093, (213) 468-1010. Pres.: Kenny Ryback.

R C A Records (Sales Office Only), 6363 Sunset Blvd., Hollywood, 90028, (213) 468-4039. Branch Mgr.: Curtis Swedlow.

Radio Central, 548 S. Spring St., Suite 815, Los Angeles, 90013, (213) 623-7589. Pres.: David B. Sigler; Sales Mgr.: Carl Hampson.

Raleigh Group, Inc., PO Box 691600, Los Angeles, 90069, (213) 273-4221. Telex: 490 000 6880 RALYU. Fax: (213) 273-2295. E-Mail: IMC 2242. Pres.: Ms. Raleigh Pinskey.

Record Direction, Inc., 19301 Ventura Blvd., Tarzana, 91356, (818) 342-8877. Pres.: Marvin Helfer.

Redwing Mktg., 24495 Park Granada, Calabasas, 91302, (818) 713-1918. Contact: Jack Hakim.

Tony Richland Printing & Mktg., 417 Spencer St., Glendale, 91202, (818) 548-1332. Pres.: Tony Richland; Sales Mgr.: Annie Richland.

Martin Roberts & Assoc., Inc., 270 N. Cannon Dr., Suite 103, Beverly Hills, 90210, (213) 273-0381. Fax: 364412 INTR. Pres.: Martin Roberts; Sales Mgr.: G. Wells.

Rockmonacoh Prodns., 6671 Sunset Blvd., Suite 1574 C-2, Los Angeles, 90028, (213) 466-6484. Pres.: Larry Cohen, Bob Monaco.

Kenny Ryback/Promo., PO Box 69332, Los Angeles, 90069, (213) 851-2766. Pres.: Kenny Ryback, Owner; Retail & College Mgr.: Dallas Kelly.

SRO Marketing Research, 373 N. LaCienega Blvd., Los Angeles, 90048, (213) 652-9002. Fax: (213) 659-6317. Pres.: Scott Martin; Gen. Mgr.: David Orleans.

Shefrin Co., 800 S. Robertson Blvd., Los Angeles, 90035, (213) 655-5960. Fax: (213) 657-0441. Pres.: Paul Shefrin.

Shmulik Records, 6363 Sunset Blvd., #920, Hollywood, 90028, (213) 465-4707. Pres.: Shmulik Kleinman.

Solters/Roskins/Friedman, Inc., 5455 Wilshire Blvd., Los Angeles, 90036, (213) 936-7900. Cable: SHELEE NYK. Telex: 125291. Pres.: Lee Solters; Vice Pres.: S. Roskin & M. Friedman.

World Radio History

Jay Staggs Mktg., 7332 Florence Ave., Suite D, Downey, 90240, (213) 928-7516. Sales Mgr.: Kurt Thompson.
Nick Therry Record Promo., 3008 Belden Dr., Los Angeles, 90068, (213) 469-2719. Pres.: Nick Therry.
Trac Record Co., 170 N. Maple, Fresno, 93702, (209) 255-1717. Owner: Stan Anderson.
Trade Secrets, 1979 18th Ave., San Francisco, 94116, (415) 759-6220. Telex: 285498 TRDSF UR. Pres.: Janice Mancuso.
V.S.O.P.-Very Special Original & Personalized, PO Box 4649, Glendale, 91205, (818) 500-8969. Pres.: Richard Dagres.
VAAM Music Record Promos., 3740 Evans St., Suite C-114, Los Angeles, 90027, (213) 664-7765.
Vessel Records, Inc., 8852½ South Western Ave., Los Angeles, 90047, (213) 758-1937. Pres.: Murry Clemenzio; Sales Mgr.: Edmund Wilson.
Vine Street Video Centre, Number 8471, Universal City, 91608, (213) 462-1099. Pres.: Troy Cory; Sales Mgr.: Walter Brown.
Sylvia White, 2383 Union St., #4, San Francisco, 94123, (415) 567-6935.
Wind Kiss Prodns., 3021 Airport Ave., Santa Monica, 90405, (213) 391-8824. Fax: (213) 653-3539. Pres.: Marisa Stewart.
Word of Mouth Mktg., 70 Universal City Plaza, Universal City, 91608, (818) 344-4757. Pres.: Rick Schultz; Promo. Mgr.: Cheryl Werier.
World Class Speakers Network, 1100 Glendon Ave., #1121, Los Angeles, 90024, (213) 824-3333. Pres.: Joseph I. Kessler.
Zebra Records (div. of Zebra Mktg. Corp.), 70 Universal City Plaza, University City, 91608, (818) 344-3848. Telex: 691600 ATT TCILSA QJP. Pres.: Ricky Schultz; Sales Mgr.: Jim Snowden.

COLORADO

Finer Arts Records & Tapes, Compact Discs, 2170 S. Parker Rd., Suite 115, Denver, 80231, (303) 755-2546. Fax: (303) 369-5153. Pres.: Richard Bernstein; C. E. O.: Neil Bernstein.
Brad Miller Entertainment, PO Box 18651, Denver, 80218, Pres.: Brad Miller.
Tri-Son, Inc./Tri-Son Promos./Tri-Son News, PO Box 177, Wild Horse, 80862, (719) 962-3543. Pres./Sales Mgr.: Loudilla Johnson; Pres.: Loretta & Kay Johnson.

CONNECTICUT

GTE Service Corp., 1 Stamford Forum, Stamford, 06901, (203) 965-2000. Pres.: Henry Droz; Sales Mgr.: Dennis O'Malley.
Al Gurewitz Entertainment, 79 Beechwood Ln., Fairfield, 06430, (203) 372-1222. Pres.: Al Gurewitz.
Paradiso, Inc., PO Box 797, Wilton, 06897, (203) 762-5188. Cable: Interparadiso. Telex: (203) 96-5940. Pres.: Ludwig V. Kleydorff; Office Mgr.: Iris A. Thomas.

DELAWARE

I C I Americas, Inc., Petrochemicals & Plastics, Wilmington, 19897, (302) 575-3000. Telex: 835-417.

FLORIDA

Paul Brown, 8561 Bonita Isle Dr., Lake Worth, 33467, (516) 623-7603.
Mike Douglas & Assoc., Inc., 689 Central Ave., Suite 222, Saint Petersburg, 33701, (813) 892-3444. Pres.: Mike Douglas.
Kaplan/Lorber Assoc., Inc., 1500 NW 49th St., Ft. Lauderdale, 33067, (305) 771-7333. Telex: 705722. Fax: (305) 771-5214. Pres.: Deeny Kaplan/Ken Lorber.
Loconto Prodns. & Recording Studios, 7766 Northwest 44th St., Sunrise, 33351, (305) 741-7766. Pres.: Frank X. Loconto; Sales Mgr.: Phyllis Finney Loconto.
Michael David Martin Ent., Inc., PO Box 117, Lakeland, 33802, (813) 688-7611. Pres.: Michael D. Martin; Asst. to Pres.: Vivian Williams.
Music Research & Mktg. Corp., Drawer 21046, Saint Petersburg, 33742, (813) 321-8649. Pres.: Michael Douglas; Sales Mgr.: Larry Lyman; P.M.: Lee C. Bevilacqua.
Silco Prodns., PO Box 4096, Leon Sta., Tallahassee, 32315, (904) 385-1302. Owner & Promo.: Lou Miller.

GEORGIA

Wade Pepper Promos., 1195 Mt. Paran Rd. NW, Atlanta, 30327, (404) 233-5167. Pres.: Wade G. Pepper.
Pro-Talent Consultants, PO Box 29543, Atlanta, 30359, (404) 424-1684. Pres.: John Eckert; Sales Mgr.: Glenn Elliott.

IDAHO

Ricks College Recording Services, Ecom Ricks College, Rexburg, 83440, (208) 356-2400. Studio Mgr.: Trent Walker.

ILLINOIS

ADcorp Inc., U.S. Head Office, 2nd Floor, Napierville, 60540, Opns. Vice Pres.: Gary Tagg.
Ad-Vertising Unlimited, PO Box 8135, Chicago, 60680, (312) 224-5612, 2. Cable: ROCHNI. Pres.: R.S. Hillsman; Sales Mgr.: Frank Howard, Jr.; Adv. Mgr.: Howard Pittman.
Howard Bedno & Assoc., 549 W. Fullerton Pkwy., Chicago, 60614, (312) 883-0100.
Blue Island Entertainment, 827 Cross Creek Court, Roselle, 60172, (312) 980-6618. Pres.: Bob Gilbert.
CBS Graphics & Advertising Corp., 827 Cross Creek Ct., Roselle, 60172, (312) 980-6618. Pres.: Bob Gilbert.
M.M. Cole Publishing Co., Playboy Bldg., Suite 1602, Chicago, 60611, (312) 787-0804. Cable: MMCOLE. Pres.: Shepard Stern; Sales Mgr.: Mike Stern.
John Doremus, Inc./Music in the Air, 875 N. Michigan Ave., #1810, Chicago, 60611, (312) 664-8944. Sales Mgr.: Alexis H. Sarkisian.
Jerma Records, 1410 East 72nd St., Chicago, 60619, (312) 752-2755. Pres.: U. S. Warren; Sales Mgr.: Jr. Bowons.
Kiderian Records Prod., 4926 W. Gunnison, Chicago, 60630, (312) 631-8782. Pres.: Ray Peck; Vice Pres.: George Peck.
Music, Marketing, & Promos., Inc., PO Box 22, South Holland, 60473, (312) 862-4198. Pres.: Michael D. Haines; Sales Mgr.: Charles Crabtree.
Nat'l Radiophone, PO Box 235, Highland Park, 60035, (312) 831-5810. Pres.: David J. Dahl.
PS Prodns., Inc., 35 E. Wacker Dr., Suite 290, Chicago, 60601, (312) 368-1417. Fax: (312) 368-1862. Pres.: Paul Stanley.
Planet Communications, PO Box 20346, Chicago, 60620, (312) 778-8760. Pres.: Vylautas Beleska; Sales Mgr.: Rudy Markus; Special Projects Mgr.: D. Jaras.
Press Relations, Inc., 3612 N. Janssen Ave., Chicago, 60613, (312) 975-0205. Pres.: Cary Baker.
Rainbow Bridge Studios, Inc., 117 W. Rockland Rd., Libertyville, 60048, (312) 362-4060. Pres./Sales Mgr.: Perry Johnson.

INDIANA

The Edward De Miles Co.
4475 Allisonville Rd., Eighth Floor, Indianapolis, 46205, (317) 545-0221. Fax: (317) 549-9007. Pres.: Edward De Miles; Vice Pres.: Ronald E. Miles; Gen. Mgr.: Bill Bennett.

fp Video, Inc., 4415 Saguaro Trail, Indianapolis, 46268, (317) 299-9191. Fax: (317) 297-2998. Pres.: Tony Hughes; Sales Mgr.: Lee Ann Clifford.
Sound Trax, 1000 West 17th St., Bloomington, 47401, (812) 332-7475. Pres.: Joe Wilson; Sales Mgr.: Joe Sound.

IOWA

Indie Distributing, PO Box 2147, Sioux City, 51104, Pres.: M. Miller.
Little Chicago, Po Box 2147, Sioux City, 51104.
Harold Luick & Assoc., 110 Garfield St., Box B, Carlisle, 50047, (515) 989-3679. Pres.: Harold L. Luick; Sales Mgr.: Barbara Ann Lancaster.
Operation Music Ents., 233 W. Woodland Ave., Ottumwa, 52501, (515) 682-8283. Pres.: Nada C. Jones; Sales Mgr.: Tonie R. Beammer.
Souvenirs of the 60's, PO Box 2147, Sioux City, 51104, Pres.: Sky King.

KANSAS

Comstock Records, Ltd., PO Box 3247, Shawnee, 66203, (913) 631-6060. Pres.: Frank Fara; Vice Pres.: Patty Parker

KENTUCKY

Allen-Martin Prodns./Jefferson Audio Video Systems, 9701 Taylorsville Rd., Louisville, 40299, (502) 267-9658. Pres.: Ray Allen; Sales Mgr.: Michael Gibson.
Joe Middleton, 2212 Clays Mill Rd., Lexington, 40503, (606) 278-4194. Pres.: Joe Middleton.
Mr. Wonderful Prodns., Inc., 1520 Algonquin Pl., Louisville, 40210, (502) 637-1551. Pres.: Ronald C. Lewis; Exec. Producer: Jerry Green.
Johnny Vee Promos., 1106 E. Ste. Catherine St., Louisville, 40204, (502) 637-2877. Pres.: John V. Heath, II.

LOUISIANA

Bolden & Moorehead Prodns., Inc., 5130 Cameron Blvd., New Orleans, 70122, (504) 282-5460. Pres.: Issac Bolden; Pres.: Walter Moorehead.
Record Co. of the South (RCS), 5220 Essen Ln., Baton Rouge, 70808, (504) 769-2996.
Sea Cruise Prodns., PO Box 1830, Gretna, 70053, (504) 392-4615. Pres.: Ken Keene; Vice Pres.: Frankie Ford.

MARYLAND

Prodigital, Inc., 3400 Pendleton Dr., Wheaton, 20902, (202) 635-5588. Pres.: Bill Burns; Sales Mgr.: Alan Wonneberger.

MASSACHUSETTS

Sue Auclair, Publicity!, 111 Perkins St. #179, Jamaica Plains, 02130, (617) 522-1394. Pres./Sales Mgr.: Sue Auclair.
Fleetwood Recording Studios, Inc., 321 Revere St., Revere, 02151, (617) 289-6800.
Ed Hurvitz Music Promos., 129 Bishop St., Brockton, 02402, (508) 588-6348. Pres.: Edward M. Hurvitz; Sales Mgr.: Linda Berman.
Charles Martignette Mgmt., PO Box 9295, Boston, 02114, (617) 734-5400. Pres.: Charles Martignette, Jr.; Adv. Mgr.: Dudley
Park Avenue Prodns., 90 Thatcher Brook Cir., Suite 10, Attleboro, 02703, (617) 222-4837. Pres.: Richard David Perez, Jr.
Carl Strube, 100 Main St., Reading, 01767, (617) 944-0423.
Third Party, PO Box 289, B.U. Sta., Boston, 02215, (617) 787-3615. Pres.: Randy Frisch.
Rik Tinory Prodns., PO Box 311, 180 Pond St., Cohasset, 02025, (617) 383-9494. Pres.: Rik Tinory; Sales Mgr.: Richard F. Tinory, Jr.
V A R Int'l Promos., PO Box 2392, Woburn, 01888, (617) 935-5386, (617) 242-0751. Pres.: Joe Vigilone; Vice Pres.: Dan Rybar.
W E A Corp., 8 Winchester Pl., Winchester, 01890, (617) 721-1991. Pres.: Henry Droz; Sales Mgr.: Dennis O'Malley.

MICHIGAN

Leo Cheslak Promos., Inc., 600 W. Lafayette Blvd., Detroit, 48226, (313) 964-4000. Pres.: Leo Cheslak.
Richard G. Heppard Graphic Design, Inc., 23844 Sherwood, Centerline, 48015, (313) 758-0480. Fax: (313) 758-0035.
Nalpac, Ltd., 8700 Capital, Oak Park, 48237, (313) 541-1140.
Pioneer Recording Studio, Inc., 4238 Ramsgate, Bloomfield Hills, 48010, (313) 855-1466. Pres.: Gary Rubin; Sales Mgr.: Tom Conners.
Producers Tape Service, 395 E. Elmwood Ave., Troy, 48083, (313) 585-8273. Fax: (313) 585-1270. Pres.: W. T. Gutherie; Sales Mgr.: W. D. McAllister.
Program Source Int'l, 1415 Lenox Rd., Bloomfield Hills, 48013, (313) 647-2220. Fax: (313) 647-6824. Pres.: Al Eicher; Sales Mgr.: Kathy Eicher.
RMS Triad Prodns., 6267 Potomac Cir., West Bloomfield, 48322, (313) 661-5167. Sales Mgr.: Laura Holiday; Sales Mgr.: Bob Szajner.
Saul Star Promos. Unlimited, 6940 Carriage Hills Dr., Canton, 48187, (313) 981-6692. Pres.: Saul Star.
Kelvyn Ventour Promos., Inc., 14234 Grandmont, Detroit, 48227, (313) 493-0210. Pres.: Kelvyn Ventour.

MINNESOTA

Main St. Mktg. & Promo., Inc., 4517 Minnetonka Blvd., Suite 104, Minneapolis, 55416, (612) 927-4487. Pres.: Tom Kay; Vice Pres.: Denise Lutz.
Metacom, Inc., 1401-B River Rd., W., Minneapolis, 55411, (612) 588-2781. Telex: 821-301. Pres.: James McCann; Sales Mgr.: Robert Bergeth.
Edwin Neuger & Assoc., 1221 Nicollet Mall, Suite 320, Minneapolis, 55403, (612) 333-6621. Fax: (612) 344-1809.

MISSOURI

Kathy Gangwisch & Assoc., Inc., 207 Westport Rd., Kansas City, 64111, (816) 931-8000. Fax: (816) 931-0289. Pres.: Kathy Gangwisch.
Premier Film Video & Recording Corp., 3033 Locust St., St. Louis, 63103, (314) 531-3555. Pres.: Wilson Dalzell; Sales Mgr.: Robert Heuermann.

World Radio History

3G's Industries, Inc., 6016 Troost, Kansas City, 64110, (816) 361-8455. Pres.: Eugene Gold; Sales Mgr.: Jeff Lucas.

NEVADA

Gopher Products Corp., 2201 Lockheed Way, Carson City, 89701, (702) 882-9333. Fax: (702) 882-0959. Pres.: Warren Perkins; Sales Mgr.: Ed Mallow.

NEW JERSEY

Sol Abrams Assoc., Inc., 331 Webster Dr., New Milford, 07646, (201) 262-4111. Pres.: Sol Abrams.

Broccoli Rabe Entertainment Complex, 15 Gloria Ln., Fairfield, 07006, (201) 575-7460. Pres.: Brian Drago; Sales Mgr.: Hugh Jones; Studio Mgr.: Matha Lima.

E-Mc Rhythm Ltd., Inc., PO Box 10167, Newark, 07101, (201) 676-1375. Pres.: Eric R. McPherson, Jr.; Sales Mgr.: Eric R. McPherson, Jr.

Goldstar Electronics, Inc., 1050 Wallstreet West, Lyndhurst, 07071, (201) 460-8870. Telex: 219170 GSEIUR. Fax: (201) 460-1097. Pres.: S. Chung; Sales Mgr.: Joe Stevens.

Pentacle Communications, Inc., 3567 Kennedy Rd., South Plainfield, 07080, (201) 561-5414. Fax: 561-9580. Pres.: Peter J. Jegou; Sales Mgr.: Michael Spain.

Record Room, 308 E. Evesham Rd., Glendora, 08029, (609) 939-0034.

Charlie Roberts Adv. & Promo., Inc., Vat 69, Farmingdale, 07727, (201) 938-4351. Pres.: Charlie Roberts.

Sound Arts Co., Inc., 5 Cindy Ln., Oakhurst, 07712, (201) 493-8666. Fax: (201) 493-0667. Pres.: Charles J. Gspann; Sales Mgr.: Frank Gspann.

Visual Information Systems, Inc., 1111 Secaucus Rd., Secaucus, 07094, (201) 867-7600. Mgr.: Joseph C. Scozzari.

NEW MEXICO

Little Richie Johnson Agency, 1700 Plunkett Ct., Box 3, Belen, 87002, (505) 864-7441. Pres.: Little Richie Johnson; Sales Mgr.: Tony Palmer.

NEW YORK

A. D. Adams Adv., Inc., 9 East 38th St., New York, 10016, (212) 685-9060. Pres.: A.D. Adams.

Affiliate Artists, Inc., 37 West 65th St., New York, 10023, (212) 580-2000. Pres.: Richard C. Clark; Vice Pres.: Kathy Rairigh.

Amy Alter Assoc.
799 Broadway, Suite 643, New York, 10003, (212) 674-9505. Contact: Amy Alter Ross.

American Council for the Arts, 1285 6th Ave., New York, 10019, (212) 245-4510. Pres.: Milton Rhodes; Entertainment Editor: James D. Finch.

American Renaissance Music Int'l (ARM), PO Box 1124, Binghamton, 13902, (607) 754-5748. Pres.: A.R. Moss.

Arlo Records, Inc., 7635 Telephone Rd., Le Roy, 14482, (916) 584-3040. Pres.: Kenneth Bearce; Sales Mgr.: Jill Welzel; Gen. Mgr.: James Bearce.

Atwater Press Litho Corp., 207 West 25th St., New York, 10001, (212) 675-2710.

Audiomatic Corp., 400 Madison Ave., New York, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.

BB Publicity, 3025 Ocean Ave., Brooklyn, 11235, (212) 966-0433, (212) 683-4474. Fax: (212) 608-4393. Pres.: Bob Bank; Sales Mgr.: Dana Bank; Sales Mgr.: William Bank.

James Bell Graphic Design, Inc., 521 West 141st St., New York, 10031, (212) 283-5538.

Terry Biener, 53 Brook Rd., Valley Stream, 11581, (516) 791-6174.

J. Bingo Prodns., Inc., 1456 Ohm Ave., Bronx, 10465, (212) 829-9117. Pres.: Joe Bingo; Sales Mgr.: Claire Franko.

Broadcasting Foundation of America, PO Box 57, Spencertown, 12165, (518) 392-5590. Sales Mgr.: Barbara Case; Acting Executive: Catherine D. Probst.

Camerica Music, Inc., 535 Fifth Ave., New York, 10017, (212) 682-8400. Pres.: Victor Benedetto; Gen. Mgr.: Roger Raimond.

Camerica Prodns., Inc., 535 Fifth Ave., New York, 10017, (212) 682-8400. Pres.: Victor Benedetto; Gen. Mgr.: Roger Raimond.

F.S. Cameron, Inc., 45 E. 66th St., New York, 10021, (212) 988-4619. Pres.: Fred Stuart.

Canaan Group, Ltd., 310 East 44th St., New York, 10017, (212) 682-4373, (800) 888-5332. Fax: (212) 986-0800. Pres.: Lee Canaan.

Loren Chaidez Promotion, 530 West 23rd St., #411, New York, 10011, (212) 627-0981. Pres.: Loren Chaidez.

Coliseum Video (Div. of A&H Video Sales Representatives, Inc.), 430 West 54th St., New York, 10019, (212) 457-0056, (212) 489-8130. Sales Mgr.: Doreen P. Lehrhoff; Vice Pres. Adv. & Mktg.: Richard W. Goffman.

Concrete Mgmt. & Mktg., 1133 Broadway, Suite 735, New York, 10010, (212) 645-1360. Telex: 4900000460 (OBR.UI). Fax: (212) 645-2607. E-Mail: IMC 139 OBRIEN US. Pres.: Walter O'Brien; Vice Pres.: Bob Chiappard.

Corporate PR Group, Inc., 470 Park Ave. South, New York, 10016, (212) 532-9559. E-Mail: (212) 532-5593. Contact: Arnold Singer.

Cue Recording, Inc., 1156 Avenue of the Americas, New York, 10036, (212) 921-9221. Pres.: Mel Kaiser.

Dance Music Report, 1747 First Ave., New York, 10128, (212) 860-5580.

Dancing Bear Prodns., 74 Henry St., #1, Brooklyn Heights, 11201, (718) 875-2156. Pres.: Bill Ohashi.

Dark Hollow Prodns., 1259 Madison Ave., Suite 2-G, New York, 10016, (212) 576-1048. Managing Agent: Glen. M. Schweitzer.

Dewolfe Music Library, 25 West 45th St., New York, 10036, (212) 382-0220. Vice Pres.: Mitchel J. Greenspan.

Egg Ink, 150 5th Ave., Suite 1103, New York, 10011, (212) 691-5630. Cable: TELEXCOM "JLAW". Telex: 226000 "JLAW". Pres.: Abigail Storm; Sales Mgr.: Daniel Eggink.

Juggy Gayles, Inc., 67-45 East 190th Ln., Fresh Meadows, 11365, (212) 454-6593. Pres.: Juggy Gayles.

Richard Gersh Assoc., Inc., PO Box 930 Radio City Sta., New York, 10019, (212) 757-1101. Fax: (212) 245-6746. Pres.: Richard Gersh.

Ren Grevatt Assoc., Ltd., 330 West 58th St., Suite 5F, New York, 10019, (212) 582-0252. Fax: (212) 582-6922. Pres.: Ren Grevatt.

I-Contact, Inc., 474 Greenwich St., New York, 10013, (212) 757-4861. Pres.: Yvonne Sewall.

Bernie Ilson, Inc., 65 West 55th St., New York, 10019, (212) 245-7950. Pres.: Bernie Ilson.

Imedia! Public Relations P/L, 225 West 57th St., Suite 301, New York, 10019, (212) 995-9455. Contact: Penelope Robson.

Immedia ! Pub. Rel. P/L, 225 West 57th St., Suite 301, New York, 10019, (212) 995-9455. Fax: (212) 265-4235. Rep.: Penelope Robson.

Jewelite Signs & Letters, Inc., 154 Reade St., New York, 10013, (212) 697-4467, (212) 966-0433. Fax: (212) 008-4393. Pres.: Robert Bank; Sales Mgr.: Dana Bank; Sales Mgr.: William Bank.

Lippin & Grant, Inc., 501 Madison Ave., 23rd Fl., New York, 10022, (212) 838-6140. Vice Pres. & Gen. Mgr.: Evelyn Shriver.

Mahoney/Wasserman & Assoc., 420 Lexington Ave., New York, 10017, (212) 972-4420.

Music Mktg. Systems Co., 1150 West 58th St., New York, 10019, (212) 977-4166. Cable: (domestic)968003-tel. Telex: (int'l) 238790. Pres.: Roy A. Norman; Mktg. Dir.: Marcia W. Bitterman.

Pop Record Research, 17 Piping Rock Dr., Ossining, 10562, (914) 762-8499. Dir.: Gary Theroux.

Myrna Post Assoc., 145 East 49th St., New York, 10017, (212) 935-7122.

Pro/Creatives, 25 W. Burda Pl., Spring Valley, 10977, Pres.: David Rapp.

Programming Aids, 80-24 257th St., Floral Park, 11004, (212) 347-1208. Pres.: Jay Rosen; Sales Mgr.: Jim Fieldson.

Promedeus Arts, Inc., 220 East 23rd St., New York, 10010, (212) 686-5060. Pres.: Lew Morris; Sales Mgr.: Jerry Present.

RCI Communications, PO Box 126, Elmsford, 10523, (914) 592-7983. Sales Mgr.: Ray Roberts.

Radio Information Center, 675 Third Ave., Suite 1700, New York, 10017, (212) 818-9060. Fax: (212) 370-4957. Pres.: Maurie Webster; Sales Mgr.: Dan Taylor.

Roger Raimond Entertainment/RARE, 415 East 81st St., #2-D, New York, 10028, (212) 861-1771. Pres.: Roger Raimond.

Raleigh Group, Ltd., 250 West 57th St., Suite 2507, New York, 10019, (212) 265-4160. Telex: 490 000 6880 RALYU. Fax: (212) 247-8269. E-Mail: IMC 2242. Pres.: Ms. Raleigh Pinskey.

Reliance Audio Visual Corp., 623 West 51st St., New York, 10019, (202) 586-5000. Pres./Sales Mgr.: Gil M. Meyer.

Revonah Records, PO Box 217, Ferndale, 12734, (914) 292-5965. Pres.: Paul Gerry; Sales Mgr.: Patricia Gerry.

Rockbill, Inc., 130 West 57th St., New York, 10019, (212) 977-9680. Pres.: Jay I. Coleman; Exec. Dir.: Joshua C. Simons.

Richard H. Roffman Assoc., 697 West End Ave., New York, 10025, (212) 749-3647. Pres.: Richard H. Roffman; Sales Mgr.: John Bowman.

Ben Rosner Record Promo., 405 East 54th St., #8M, New York, 10022, (212) 765-2342. Owner: Ben Rosner.

Jasper Samuel Advertising & Printing, 406 West 31st St., New York, 10001, (212) 239-9544. Pres.: Jasper Samuel.

Howard Sherman Public Relations, 682 Broadway, New York, 10012, (212) 777-4711. Pres.: Howard Sherman.

Billy Smith Promos. & Public Relations, PO Box 130, New York, 10024, Pres.: Billy Smith.

Solters/Roskin/Friedman, Inc., 45 West 34th St., New York, 10001, (212) 947-0515. Cable: SHELEE NYK. Telex: 125291. Pres.: Lee Solters; Vice Pres.: S.Roskin & M. Friedman.

Sound by Blachly, 69 Old E. Neck Rd., Melville, 11747, (516) 673-0330.

Spectral Music Corp., 250 West 57th St., New York, 10019, (212) 757-0110. Pres.: Mary Ann Hall.

Standy Records, 760 Blandina St., Utica, 13501, (315) 735-6187. Pres.: Stanley Markowski.

Starmakers Publishing Corp., 8 W. 19th St., New York, 10011, (212) 989-8906. Pres.: Eileen Miller; Sales Mgr.: Bill Emanuel.

Fred Stuart Assoc., 45 East 66th St., New York, 10021, (212) 988-4619. Pres.: Fredric R. Stuart; Sales Mgr.: Nancy Sanderson.

Thorn EMI Video, Inc., 1370 Avenue of the Americas, New York, 10019, (212) 977-8990. Pres.: Nicholas P. Santrizos; Sales Mgr.: Jay Press.

Upswing Artists Mgmt., c/o Jacobson & Colfin, 150 Fifth Ave., 1103, New York, 10011, (212) 691-5630. Telex: 226000 JLAW. Fax: (212) 627-3025. Pres.: Bruce E. Colfin.

Vusic Express Ltd., 636 Ave. of the Americas, New York, 10011, (212) 627-2323. Pres.: George Aposporos; Vice Pres. Distribution: Stuart Metrick.

Warjo Promos., Inc., 236 West 27th St., New York, 10001, (212) 627-2800. Fax: (212) 627-3136. Pres.: Warren Baker; Sales Mgr.: Peter Gorin.

Harriet Wasser, 250 West 57th St., Suite 1527, New York, 10019, (212) 582-1960.

Morton Dennis Wax & Assoc., Inc., 1560 Broadway, New York, 10036, (212) 302-5360. Telex: 226000 (ETLX UR). Fax: (212) 302-5364. Pres.: Morton Dennis Wax.

NORTH CAROLINA

Beechtree Recording Studio, 2804 Beechtree Dr., Sanford, 27330, (919) 542-3300. Pres.: Bill Tripp; Sales Mgr.: Larry Tidwell.

Carolina Record Promos., PO Box 5712, High Point, 27262, (919) 885-0263.

Arthur Smith Ents., PO Box 113129, Charlotte, 28211, (704) 366-4387. Pres.: R. Clayton Smith.

Sunshine Record Promos., 11 Shady Oak Trail, Charlotte, 28210, (704) 554-1162. Pres.: Butch Kelly; Sales Mgr.: Kelly Montgomery.

OHIO

Carriage Publishing/B.M.I. Music, 3966 Standish Ave., Cincinnati, 45213, (513) 793-8191. Pres.: Roosevelt Lee; Sales Mgr.: Ronald Lee.

World Radio History

Counterpart Creative Studios, Inc., 3744 Applegate Ave., Cincinnati, 45211, (513) 661-8810.
Julie Godsey Independent Record Promo., 265 Jupiter Dr., Cincinnati, 45238, (513) 451-5793.
Hillside Records, 948 Studer Ave., Columbus, 43206, (614) 252-7116. Pres.: Larry McKenzie; Owner: Larry McKenzie.
Jewel Recording Co., 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9336. Pres.: Rusty York; Sales Mgr.: Linda York.
Lakeside Mktg. Ltd., Inc., 2440 Lakeside Ave., Cleveland, 44114, (216) 241-0892. Pres.: Ron Schafer.
Moseka Promos., 110 N. Main st., Fostoria, 44830, (419) 435-1789. Pres.: Ron Hanson.
Record Promotion Ents., 1730 Losantville Rd., Cincinnati, 45237, (513) 531-4317. Pres./Sales Mgr.: Ephraim Saphier.
Dave Segel Promos., 1304 Cranwood Sq. South, Columbus, 43229, (614) 885-2789. Owner/Operator: Dave Segel.
Suttman Prodns., PO Box 72, Dayton, 45409, (513) 278-4601. Pres.: Eric J. Suttman.

OKLAHOMA

C & R Guitars, PO Box 52370, Tulsa, 74105, (918) 747-1407. Telex: 9102406033. Fax: (918) 744-5477. Pres.: Billy Rich; Sales Mgr.: Anna Hickman.
Diamond Don Prodns., PO Box 602, Poteau, 74953, (918) 647-9459. Pres.: Don Barnes; Asst.: Vicki Barnes.
Lark Record Prodns., Inc., 4815 S. Harvard, #520, Tulsa, 74135, (918) 749-1648. Pres.: Diana Rabey; Sales Mgr.: Pam LaSyone.
Southern Recording & Photography, 56 East 53rd Pl., Tulsa, 74105, (918) 747-7380. Owner/Eng.: John Southern.

OREGON

Concert Services, Inc., PO Box 7413, Salem, 97303, (503) 364-3123. Pres.: Ed Dougherty; Sales Mgr.: Ed Dougherty.
Ralph L. Seltzer, c/o Great Oak Vineyard, Selma, 97538, (503) 597-2161. Cable: MUSICWORLD Selma. Pres.: Ralph L. Seltzer; Sales Mgr.: Loretta Bragg.

PENNSYLVANIA

Captain Blue Music Publishing & Records, PO Box 1044, Hazelton, 18201, (717) 455-9484. Pres.: Taylor Sappe; Sales Mgr.: Roger Taylor.
JTM Workshop, Knox, 16232, (212) 797-5883. Pres.: Frank T. Battista.
Kingdom Tapes & Printing, U.S. Rt. 6 East, Mansfield, 16917, (800) 334-1456. Pres.: Johnny Berguson; Sales Mgr.: Paul Brown.
Mystic Oak Records, 1727 Elm St., Bethlehem, 18017, (215) 865-1083. Pres.: William Concevitch; Sales Mgr.: Bill Byron.
North Promotions, 6010 Penn Circle South, Pittsburgh, 15206, (412) 441-7440. Pres.: Harry Turner.
Prime Time Mktg., 1225 S. Main St., Suite 204, Greensburg, 15601, (412) 834-3320.
Sterling Title Strip Graphics, Inc., PO Box 5894, Pittsburgh, 15209, (412) 322-4555. Fax: (412) 322-5073. Pres.: J. Roberts; Sales Mgr.: Ed Fedorchak.
E.J. Stewart, Inc., 525 Mildred Ave., Primos, 19018, (215) 626-6500. Fax: (215) 626-2638. Pres.: Hal Lipman; Sales Mgr.: Bob Momyer.

SOUTH CAROLINA

Howard Knight Ents., 1609 Congress Rd., Eastover, 29044, (803) 776-7297. Pres.: Howard A. Knight, Jr.; Sales Mgr.: Devlin Shearer.
Mark Five/Sandcastle, 10 Michael Dr., Greenville, 29610, (803) 269-1111. Pres.: Eddie Howard; Sales Mgr.: Rick Sandidge.
Nat'l Assn. for Campus Activities, PO Box 6828, Columbia, 29260, (803) 782-7121. Fax: (803) 787-5389. Exec. Dir.: Steve Slagle; Mktg. Dir.: Lous Ross.

TENNESSEE

A.M.I. Record Co., 915 W. Main St., Hendersonville, 37075, (615) 822-6786. Pres.: Michael R. Radford; Sales Mgr.: Harold Hodges.
American Sound Records/Emerald Records, 830 Glastonbury Rd., #614, Nashville, 37217, (615) 361-7902. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Christopher Ostermeyer.
Aristo Music Assocs., Inc., PO Box 22765, Nashville, 37202, (615) 320-5491, (615) 320-5492. Pres./Sales Mgr.: Jeff Walker.
Blackwood Records, PO Box 17272, Memphis, 38187, (901) 522-0162. Pres.: Jennifer Blackwood; Sales Mgr.: James Blackwood.
Mike Borchetta Promos., 47 Music Sq. E., Nashville, 37203, (615) 321-5080. Pres.: Mike Borchetta; Sales Mgr.: Sue Austin.
Chart Attack Record Promo. & Mktg., PO Box 120554, Nashville, 37212, (615) 297-5245. Pres.: Stan Byrd.
Chuck Chellman Co., Inc., 1201 16 Ave. South, Nashville, 37212, (615) 320-7287.
Cookie Crumbles Promos., PO Box 120891, Nashville, 37212, (615) 242-5220. Pres.: John J. Koval, Sr.; Contact: Johnny "K".
The Creative Department, Inc., PO Box 150732, Nashville, 37215, (615) 386-9580. Pres.: Susan C. Passi.
Curtiss Universal Record Masters, PO Box 4740, Nashville, 37216, Pres.: Wade Curtiss; Sales Mgr.: S. D. Neal.
Door Knob Records, 2125 8th Ave., South, Nashville, 37204, (615) 383-6002. Pres.: Gene Kennedy; Vice Pres.: Karen Jeglum Kennedy.
Emerald Records, PO Box 292511, Nashville, 37217, (615) 361-7902. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Clark Ostermeyer.
Fame & Fortune Ents., PO Box 121679, Nashville, 37212, (615) 244-4898. Pres.: Jim Cartwright.
Fischer & Lucus, Inc., 1618 16th Ave., South, Nashville, 37212, (615) 292-3611. Pres.: Bobby Fischer.
Galaxy Sound, 1508 Harlem, Memphis, 38114, (901) 274-2726. Pres.: Reginald Eskridge; Sales Mgr.: Roslyn Jefferies.
General Broadcasting Service, Inc. (GBS), 38 Music Sq., East, Suite 216, Nashville, 37203, (615) 242-5001. Pres.: Ernie Bivens; Sales Mgr.: John Elvis James.
Gospel Music Assn., PO Box 23201, Nashville, 37202, (615) 242-0303. Pres.: Thurlow Spurr; Exec. Dir.: Donald W. Burler, Sr.
Horseshoe Dist. & Service Co., 2937 Harlin Dr., Nashville, 37211, (615) 331-1125. Pres.: Jim Dolan; Sales Mgr.: Ruth Brown.
Don Howser Promos., 119 Maureen Dr., Hendersonville, 37075, (615) 824-5275. Pres.: Don Howser.
Ed Keeley Promo. & Mktg., 7420 Dunaway Dr., Nashville, 37221, (615) 646-9999. Pres., Sales Mgr.: Edward L. Keeley.
Barbara Kelly Promos., 9 Music Square West, Nashville, 37203, (615) 244-5908. Pres.: Barbara P. Kelly.
Gene Kennedy Ents., 2125 8th Ave., South, Nashville, 37204, (615) 383-6006. Pres.: Gene Kennedy; Vice Pres.: Karen Jeglum Kennedy.
L S Records, 120 Hickory St., Madison, 37215, (615) 868-7172.
Tom McBee Promos., 50 Music Square West, Suite 200, Nashville, 37203, (615) 327-3744.
Melodee Records, PO Box 1255, Gallatin, 37066, (615) 451-3920. Sales Mgr.: Dee Mullins.
Ann J. Morton Promos., PO Box 40364, Nashville, 37204, (615) 297-8076. Pres.: Ann J. Morton.
Music City Mktg. Co., PO Box 210437, Nashville, 37221, (615) 646-7400. Fax: (615) 662-0114. Owner: W. Lee Trimble.
Nationwide Sound Distributors, 1204 Elmwood Ave., Nashville, 37212, (615) 385-2704. Pres.: Joe Gibson.
Jack Pride Promo., 1231 17th Ave., South, Nashville, 37212, (615) 320-0878.
Bonnie Rasmussen Public Relations, PO Box 121032, Nashville, 37212, (615) 352-6122.
The Rhees Co., 11 Music Cir. South, #101, Nashville, 37203, (615) 255-4545. Pres.: Jan Rhees.
Bob Saporiti Promos., 780 W. Meade Rd., Nashville, 37205, (615) 352-6630.
Sight & Sound Mktg. & Public Relations (div. of Rocken Music Corp.), PO Box 34183, Memphis, 38134, (901) 358-5006. Pres.: Joe Boswell Jr.; Sales Mgr.: Bill Lusk, Mike Noland.
Soul Ents., Inc., 1009 Oakview St., Memphis, 38114, (901) 725-1889. Pres.: Allen White; Sales Mgr.: Aldean Clemons.
Stargem, Inc., 43 Music Sq., East, Nashville, 37203, (615) 244-1025. Pres.: Wayne Hodge.
Skip Stevens Promos., 803 18th Ave. South, Nashville, 37203, (615) 329-4499. Pres.: Skip Stevens.
Harrison Tyner Int'l, Inc., PO Box 25083, Nashville, 37202.
Bill Wence Promos., PO Box 110829, Nashville, 37222, (615) 776-2060. Pres.: Bill Wence.
Curtis Wood Record & Tape Dist., 4416 Eaton's Creek Rd., Nashville, 37218, (615) 876-1729. Fax: (615) 244-4314. Pres./Sales Mgr.: D. M. Haddock.

TEXAS

Altim Prof. Services, PO Box 330271, Ft. Worth, 76163, (817) 346-1012. Pres./Sales Mgr.: Tim Hood; Pres./Sales Mgr.: Bill Gardner.
Creative Communications, Inc., 920 N. Valley Mills Dr., Waco, 76714, (814) 776-8860. Pres.: Ralph Ratliff; Sales Mgr.: Mike Eck.
The Edward De Miles Co., Frito-Lay Tower, Exchange Park #45566, Dallas, 75245, (214) 954-8481. Pres.: Edward De Miles; Vice Pres.: Ronald E. Miles; Gen. Mgr.: Bill Bennett.
Joe P. Ethridge Promos., 13923 Foxford Way, Houston, 77015, (713) 450-3266.
Flash Int'l Ents., PO Box 580058, Houston, 77258, (713) 488-1978. Pres.: Renel L. Boudreaux.
Jay Jenson Promos., 4848 Mill Run Rd., Dallas, 75244, (214) 991-8559. Owner: Jay Jenson.
Jett Stream Promos., 6309 N. O'Conner Blvd.,Suite 218, Box 33, Las Colinas, Irving, 75039, (214) 506-8277. Pres.: Judy Jett; Publicist: Judy Jett.
Joey Records, Inc., 6703 W. Commerce St., San Antonio, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.
Dick Michaels Prodns., 11311 Audelia Rd. Condo. 283, Dallas, 75243, (214) 348-4151.
Slick Norris Artists & Promos., PO Box 653, Highlands, 77562, (713) 424-4235. Pres.: Slick Norris.
Pro-Motion, Inc., PO Box 38133, Dallas, 75238, (214) 369-6374. Pres.: Bobby Dennis.
Professional Advertising Consultants, 11325 Pegasus St., Dallas, 75238, (214) 349-9415. Pres.: Bill Reardon.
Rio Grande Music Co., 119 S. Sam Houston Blvd., San Benito, 78586, (512) 399-5377. Sales Mgr.: John F. Phillips.
The Spacek Co., 9903 Silver Creek Rd., Dallas, 75243, (214) 680-9500. Pres.: Ed Spacek.
Peter Svendsen Co., 822 N. Main St., PO Box 297, Cleburne, 76031, (817) 641-7875. Fax: (817) 641-7876. Pres.: Peter Svendsen.

VIRGINIA

Amphion Prodns., PO Box 13099, Chesapeake, 23325, Pres.: Lee Manning.
Lion Recording Services, Inc., 7532 Fullerton Ct., Springfield, 22153, (202) 569-3200. Pres.: Harold H. Lion; Sales Mgr.: Richard Lion.

VERMONT

Gregorie Nelson Ficara Group, 40 Clinton St., Springfield, 05156, (802) 885-3820. Pres.: G. Nelson Ficara, Owner; Sales Mgr.: Lucille Nelson; Contact: J. Colloutti.

WEST VIRGINIA

Ruppenthal Ents., PO Box 235, Berkeley Springs, 25411, (304) 258-2627. Pres.: Virgil H. Ruppenthal.
Sleepy Creek Music, Rt. 2, Box 116H, Berkeley Springs, 25411, Pres.: Jim McCoy; Sales Mgr.: B. J. McCoy.

U.S. TERRITORY PUERTO RICO

Studios Borinquen, Inc., GPO Box 4785, San Juan, 00936, (809) 790-2188. Fax: (809) 724-3768. Pres.: Dario Gonzalez; Sales Mgr.: Raul Aguayo.

RETAIL PROMOTION MERCHANDISING SERVICES & PRODUCTS

Ace Label Systems, Inc., 140 Jackson Ave., North, Hopkins, MN, 55343, (612) 933-3105. Pres.: Ardy Bakshian; Sales Mgr.: Debra Nyberg.
Product(s): Labels.
Action Sound Studio, 10 Summitt Dr., West, Wimberley, TX, 78676, (512) 847-3853. Mgr./Eng.: Marc Kingston.
Product(s): Jackets, T-Shirts.
Adams Apple Dist., 5100 N. Ravenswood, Chicago, IL, 60640, (800) 621-4044.
Product(s): Incense, Rolling Paper, Light.
ADcorp Inc., U.S. Head Office, 2nd Floor, Napierville, IL, 60540, Opns. Vice Pres.: Gary Tagg.
Product(s): Coupons, Videotags.
Robert Adels Creative Services, PO Box 69954, West Hollywood, CA, 90069, (213) 275-9731. Fax: (213) 276-6447. Pres.: Robert Adels.
Product(s): Design Services.
AdTees Corp., PO Box 608, Stanley Ave., Thomasville, NC, 27360, (919) 475-0111. Pres.: Tim Batten; VP Mktg.: Tim Tucker.
Product(s): T-Shirts.
Alamo Designs, 13136 Sierra Hwy., Canyon Country, CA, 91351, (805) 252-6157.
Product(s): Jackets.
All Night Records, 208½ N. Washington, Eldorado, AR, 71730, (501) 862-0731. Fax: (501) 862-8800. Pres.: D. Feinberg; Sales Mgr.: C. A. Mason.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts.

World Radio History

American Int'l Manufacturers, 3812 Penn Ave., Pittsburgh, PA, 15201, (800) 233-2800, (800) 633-3232. Telex: 86-6295. Fax: 412-683-8375. Pres.: Albert Elovitz; Sales Mgr.: John Fullerton; Account Exec.: David Monsted.
Product(s): Buttons/Badges, Hats/Caps, Key Chains, Manufacturer of music gifts.

Angel Recording Studio, 5676 Fredrick Dr., Mentor, OH, 44060, (216) 382-6036. Pres.: Mark Luthardt; Sales Mgr.: Ben Rzepka.
Product(s): Jackets, T-Shirts.

Art Concepts, Inc., 2027 Pontius Ave., Los Angeles, CA, 90025, (213) 479-3971. Pres.: Barry Blum.
Product(s): Record Awards.

Art-Phyl Creations, 16250 NW 48th Ave., Miami, FL, 33014, (305) 624-2333, (800) 327-8318. Pres.: Art Hochman.
Product(s): Sheet Music Racks, Peg Hooks.

Artemis, Inc., 575 Broad St., Bridgeport, CT, 06604, Pres.: James Munro.
Product(s): Belt Buckles, Buttons/Badges, Patches, Posters, T-Shirts, Stickers.

Artist Frame Gallery, Inc., 756 Bloomfield Ave., Verona, NJ, 07044, (201) 239-3738. Pres.: Stanley Stark; Sales Mgr.: Douglas Stark.
Product(s): Gold & Platinum Custom Awards.

BB Publicity, 3025 Ocean Ave., Brooklyn, NY, 11235, (212) 966-0433, (212) 683-4474. Fax: (212) 608-4393. Pres.: Bob Bank; Sales Mgr.: Dana Bank; Sales Mgr.: William Bank.
Product(s): Signs, Displays, Lettering.

Bamco Records, 1400 S. Citrus Ave., Fullerton, CA, 92633, (714) 738-4257. Gen. Mgr.: George Baker.
Product(s): In-house customer promo tapes.

G. Benson & Co. Printers, Inc., 75 Spring St., New York, NY, 10012, (212) 925-7100. Pres.: Gerald J. Benson; Sales Mgr.: E. Todd Benson.
Product(s): Buttons/Badges, Posters, T-Shirts, Satin cloth labels.

Big Ed's Unlimited, 11141 Georgia Ave., Suite A-1, Wheaton, MD, 29092, (301) 949-9500.
Product(s): T-Shirts.

Billion Dollar Roqo Queen Records, PO Box 1982, Los Angeles, CA, 90078, (213) 871-1479, (213) 281-0300. Pres.: Deborah Ruth Davidsohn.
Product(s): Various products.

Blue Island Entertainment, 827 Cross Creek Court, Roselle, IL, 60172, (312) 980-6618. Pres.: Bob Gilbert.
Product(s): Jackets, T-Shirts, Photographs.

Broccoli Rabe Entertainment Complex, 15 Gloria Ln., Fairfield, NJ, 07006, (201) 575-7460. Pres.: Brian Drago; Sales Mgr.: Hugh Jones; Studio Mgr.: Matha Lima.
Product(s): Jackets.

Button Factory

915 Broadway, Buffalo, NY, 14212, (716) 852-0094. Pres.: Dennis Ruda.
Product(s): Buttons/Badges.

CBS Graphics & Advertising Corp., 827 Cross Creek Ct., Roselle, IL, 60172, (312) 980-6618. Pres.: Bob Gilbert.
Product(s): Jackets, T-Shirts, Photographs.

C & R Guitars, PO Box 52370, Tulsa, OK, 74105, (918) 747-1407. Telex: 9102406033. Fax: (918) 744-5477. Pres.: Billy Rich; Sales Mgr.: Anna Hickman.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts.

CP Rock/California Posters, 2550 Del Monte, West Sacramento, CA, 95691, (916) 372-1131. Sales Mgr.: Dick Harris.
Product(s): Rock & roll poster distributor.

California Gold Record Co., 2680 Walnut Ave., Suite AB, Tustin/Los Angeles, CA, 92680, (714) 730-7771. Pres.: Lee McGloin; Sales Mgr.: S. Kelly.
Product(s): Gold/Plat Awards, RIAA, Custom.

Colorscan Services, Inc., 241 Stuyvesant Ave., Lyndhurst, NJ, 07071, (201) 438-6729. Pres.: Jesse G. Principato.
Product(s): Jackets, Posters.

Colorseps-Lithopreps Services, PO Box 151, Lyndhurst, NJ, 07071, (201) 438-6729. Pres.: Jesse G. Principato; Sales Mgr.: Jesse G. Principato.
Product(s): Posters.

Compact Disc, Inc., 1908 Rainbow Dr., Silver Spring, MD, 20904, (301) 384-0012. Sales Mgr.: Doug Turner.
Product(s): Specialty CD "compact" storage.

Cosmotone Studios, PO Box 71988, Los Angeles, CA, 90071, Pres.: Rafael Brom.
Product(s): Jackets, Posters, Graphic design.

Cude & Pickens Dist., 519 N. Halifax Ave., Daytona Beach, FL, 32018, (904) 252-0381. Pres./Sales Mgr.: Bobby L. Cude.
Product(s): Buttons/Badges, Hats/Caps, Jackets, Patches, Posters, T-Shirts.

Custom Recording Studios, 3829 Scott Ave. N., Minneapolis, MN, 55422, (612) 535-2587. Pres.: Jim Reynolds; Sales Mgr.: LaVerne Reynolds.
Product(s): license plates.

Cygnet Records, Inc., PO Box 272749, Tampa, FL, 33688, (813) 961-8881. Pres.: Philip A. Lopez.

Dajim Corp., PO Box 151, 28 Morris St., Amsterdam, NY, 12010, (518) 842-4800. Pres.: James D. Caterino; Sales Mgr.: Daniel D. Caterino.
Product(s): Hats/Caps, Jackets, Patches, T-Shirts.

Dejay "Gold & Platinum" Record Plaques, 3010 W. Burbank Blvd., Burbank, CA, 91505, (818) 845-0744. Fax: (818) 845-9890. Pres.: David Goldstein; Sales Mgr.: Michael Goldstein.
Product(s): Gold/platinum record plaques.

Digi-Tech, Inc., PO Box 617, Mesquite, TX, 75149, (201) 548-4260.
Product(s): Robots.

Dimension Music & Sound Effects, 603 Commerce Way West, Jupiter, FL, 33458, (800) 634-0091. Fax: (407) 746-0310. Pres.: William Kirkland; Sales Mgr.: Rex Bell.
Product(s): Buttons/Badges.

Disc Communications Ltd., 1776 Broadway, New York, NY, 10019, (212) 246-6696. Sales Mgr.: William J. Cullen.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts.

EEMC(Entertainers Merchandise Mgmt. Corp.), 7635 Fulton Ave., North Hollywood, CA, 91605, (213) 875-1470.
Product(s): Buttons/Badges, Posters, T-Shirts.

Elvisly Yours, Inc., 3631 Millbranch, Memphis, TN, 38116, (901) 346-2001. Pres.: Sid Shaw; Sales Mgr.: Billy Smith.
Product(s): Belt Buckles, Buttons/Badges, Jackets, Key Chains, Patches, Posters, T-Shirts, Rock Candy, Jig-Saw Puzzles.

Ephemera, Inc., 275 Capp St., San Francisco, CA, 94110, (800) 537-7226, (415) 552-4199. Pres.: Jeff Errick; Sales Mgr.: Ed Polish.
Product(s): Buttons/Badges, Outrageous Slogan Buttons.

Executive Suite Records, 6922 Hollywood Blvd., Suite 220, Hollywood, CA, 90028, (213) 463-0056. Pres.: Mike Kelly, COE; Sales Mgr.: Terence Bunn; Vice Pres.: Demetric Collins.
Product(s): Hats/Caps, Jackets, T-Shirts.

Factors Etc., Geissler Park, Bear, DE, 19701, (302) 834-1625, (800) 441-7650.
Product(s): Buttons/Badges, T-Shirts.

Gregorie Nelson Ficara Group, 40 Clinton St., Springfield, VT, 05156, (802) 885-3820. Pres.: G. Nelson Ficara, Owner; Sales Mgr.: Lucille Nelson; Contact: J. Coloutti.
Product(s): Buttons/Badges, Hats/Caps, Key Chains, Posters.

Flash Int'l Ents., PO Box 580058, Houston, TX, 77258, (713) 488-1978. Pres.: Renel L. Boudreaux.
Product(s): T-Shirts.

FotoVision, Inc., 79 Beechwood Ln., Suite 1, Fairfield, CT, 06430, (203) 374-9401. Pres./Sales Mgr.: Alvin P. Gurewitz.
Product(s): 3-D Rock Posters.

G. B. & Co., PO Box 33, Highland Park, IL, 60035, (312) 433-5536. Pres.: M. A. Rossi; Sales Mgr.: D. D. Pink.
Product(s): Displays—P.O.P.

Al Gurewitz Entertainment, 79 Beechwood Ln., Fairfield, CT, 06430, (203) 372-1222. Pres.: Al Gurewitz.
Product(s): 3-D Rock Artist Posters.

Handcraft Co., Inc., 1015 Park Ave., Box 680, Lakewood, NJ, 08701, (201) 364-0600. Pres.: Philip M. Falgares, Jr.
Product(s): Buttons/Badges, Hats/Caps, Jackets, Patches, Posters, T-Shirts.

Holoubek, Inc., W238 N1800 Rockwood Dr., Waukesha, WI, 53188, (414) 547-0500. Telex: 26-9472. Fax: (414) 547-5847. Pres.: Verne Holoubek; Sales Mgr.: Michael Alberty.
Product(s): Hats/Caps, Jackets, Patches, T-Shirts.

Identity, Inc., 225 East 63rd St., New York, NY, 10021, (212) 888-0543. Pres.: Claude Elbaz; Sales Mgr.: Lori Beth Horowitz.
Product(s): Jackets, T-Shirts.

Impressive Imprints, Inc., 1095 N. Broadway, North Massapequa, NY, 11758, (516) 293-6161. Pres.: Howard Lang; Sales Mgr.: Edward Manolio.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts.

Int'l Broadcast, 174 Forest Ln., Marietta, GA, 30004, (404) 421-0434, (404) 827-3650. Pres.: Patricio Espinoza; Sales Mgr.: Pablo Espinoza.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, T-Shirts.

Jerma Records, 1410 East 72nd St., Chicago, IL, 60619, (312) 752-2755. Pres.: U. S. Warren; Sales Mgr.: Jr. Bowons.
Product(s): Buttons/Badges, Posters, T-Shirts.

Jewelite Signs & Letters, Inc., 154 Reade St., New York, NY, 10013, (212) 697-4467, (212) 966-0433. Fax: (212) 008-4393. Pres.: Robert Bank; Sales Mgr.: Dana Bank; Sales Mgr.: William Bank.
Product(s): Signs, Displays, Lettering.

Joey Records, Inc., 6703 W. Commerce St., San Antonio, TX, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.
Product(s): Posters.

Little Richie Johnson Agency, 1700 Plunkett Ct., Box 3, Belen, NM, 87002, (505) 864-7441. Pres.: Little Richie Johnson; Sales Mgr.: Tony Palmer.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts.

Kewall Real Time Tape Duplicators, 77 Bayshore Rd., Bay Shore, NY, 11706, (516) 586-2486. Pres.: Keith A. Gutschwager.
Product(s): Key Chains, T-Shirts.

Label Makers, Inc., 12 Long Island Ave., Holtsville, NY, 11742, (516) 289-9250, (212) 466-1941. Pres.: Alan Becker.
Product(s): Promo Labels LP'S & Tape Pkg.

Lark Record Prodns., Inc., 4815 S. Harvard, #520, Tulsa, OK, 74135, (918) 749-1648. Pres.: Diana Rabey; Sales Mgr.: Pam LaSyone.
Product(s): Buttons/Badges, Hats/Caps, T-Shirts.

Harold Luick & Assoc., 110 Garfield St., Box B, Carlisle, IA, 50047, (515) 989-3679. Pres.: Harold L. Luick; Sales Mgr.: Barbara Ann Lancaster.
Product(s): Buttons/Badges, T-Shirts.

Margold Silk Screen, 1058 Broadway, Albany, NY, 12204, (518) 463-2236. Fax: (518) 463-2361. Pres.: Marvin B. Kahn; Sales Mgr.: Jana B. Kahn.
Product(s): Labels for Divider Cards.

Megur Incentives, 587 5th Ave., New York, NY, 10017, (212) 838-2221. Pres.: Steven Megur; Sales Mgr.: Ester Renzer.
Product(s): Hats/Caps, Jackets, Key Chains, T-Shirts, Leather Wallets & Pads & Pens.

The Merchandising Guild, 6163 Glen Adler, Los Angeles, CA, 90068, (213) 462-0583. Owner: Lynn Schneider.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts.

Metacom, Inc., 1401-B W. River Rd., North, Minneapolis, MN, 55411, (612) 588-2781, (800) 328-4818. Telex: 821301 METACOM UD. Pres.: James I. McCann; Sales Mgr.: David Thompson; Dir. Mktg.: Sharon Begam.
Product(s): Posters.

Mike's Print Shop, 2507 Grim, Waco, TX, 76707, (817) 752-2321. Pres.: Mike Stanley; Contact: Dwight Olson.
Product(s): Buttons/Badges, Hats/Caps, Jackets, T-Shirts.

Milestone Publishing, Inc., 120 N. Aspan, Azusa, CA, 91702, (818) 969-5855. Sales Mgr.: Steve Belisle; Custom Sales: Ron Gibson.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, T-Shirts, Cloisonne Lapel Pins & Mugs.

Modern Album Of Indiana, Inc., 1299 Voorhees Ave., Terre Haute, IN, 47808, (812) 235-6001. Fax: (812) 232-0628. Pres.: Richard R. Meagher; Sales Mgr.: Kent Taylor.
Product(s): Posters.

Movie Memories & Poster Shop, 165 University Ave., Palo Alto, CA, 94301, (415) 328-6265.
Product(s): Posters.

Music Educators Nat'l Conference, 1902 Association Dr., Reston, VA, 22091, (703) 860-4000.
Product(s): Buttons/Badges, Posters, T-Shirts.

Musicol, Inc., 780 Oakland Park Ave., Columbus, OH, 43224, (614) 267-3133. Pres.: B. P. Niederlander; Sales Mgr.: J. W. Hull.
Product(s): Hats/Caps, Jackets, T-Shirts.

Mystic Oak Records, 1727 Elm St., Bethlehem, PA, 18017, (215) 865-1083. Pres.: William Concevitch; Sales Mgr.: Bill Byron.
Product(s): Jackets, Posters.

Nalpac, Ltd., 8700 Capital, Oak Park, MI, 48237, (313) 541-1140.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, T-Shirts, Sunglasses, Mugs, Banners.

Nat'l Trends, Inc., 2260 Scott Lake Rd., Pontiac, MI, 48054, (313) 674-4691, (313) 777-4594.
Product(s): Posters, T-Shirts.

New Music Seminar, 632 Broadway, New York, NY, 10012, (212) 473-4343. Fax: (212) 353-3162. E-Mail: 62758238. Sales Mgr.: Jim Leavitt; Exec. Dir.: Mark Josephson; Exec. Dir.: Tom Silverman.
Product(s): Hats/Caps, T-Shirts, Football jerseys, record bags.

Olympic Litho Corp., 116 Nassau St., Brooklyn, NY, 11201, (718) 522-2400. Pres.: Marvin D. Frankel; Sales Mgr.: Herbert Farber.
Product(s): Posters.

One Stop Posters, 1001 Monterey Pass Rd., Monterey Park, CA, 91754, (213) 263-7361.
Product(s): Buttons/Badges, Posters.

Otto Printing & Entertainment Graphics, 200 Clark St., Dayton, KY, 41074, (606) 291-7700. Fax: (606) 291-7795. Pres.: Dave Otto; Sales Mgr.: Mark Alger.
Product(s): Buttons/Badges, Patches, Backstage passes tickets.

Packaging Supplies, Inc., 1259 B Rand Rd., Des Plaines, IL, 60016, (800) 234-8700. Pres.: Abe H. Cohen; Exec. Vice Pres. Sales & Mktg.: Fred Cohen.
Product(s): Poly Bags.

Charlie Passantino, Inc., 311 West 43rd St., New York, NY, 10036, (212) 586-1469. Pres.: Mark Barrett; Sales Mgr.: Ed Regan.
Product(s): Posters, T-Shirts.

Plymouth Mills, Inc., 330 Tompkins Ave., Staten Island, NY, 10304, (718) 447-6707. Pres.: Alan Elenson; Sales Mgr.: Evan Levy.
Product(s): Hats/Caps, T-Shirts, Custom printed sweatshirts.

Bud Pressner Music & Recording Service, 6860 Broadway, Merrillville, IN, 46410, (219) 769-0011. Pres.: Bud Pressner.
Product(s): Jackets, Treble clef pencils.

Private Press, 8940 151st Ave., Suite 1K, Queens, NY, 11414, (212) 484-3121. Pres.: Robyn Jennifer; Sales Mgr.: Jan Haust.
Product(s): Buttons/Badges, Jackets, Key Chains, Posters, T-Shirts.

Promedeus Arts, Inc., 220 East 23rd St., New York, NY, 10010, (212) 686-5060. Pres.: Lew Morris; Sales Mgr.: Jerry Present.

World Radio History

Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts, Point of purchase displays.

Queens Group, 620 S. Belmont, Indianapolis, IN, 46221, (317) 635-7777. Pres.: Leonard Verebay; Sr. Vice Pres.: Richard Roth.
Product(s): Posters, Cartons, Cassette inserts.

RHM Industries, Ltd., 180 Orville Dr., Bohemia, NY, 11716, (516) 567-7222. Telex: (516) 567-7253. Pres.: Gerard V. Hughes.
Product(s): Posters.

R. P. Products, Inc., PO Box 54, Highland Park, IL, 60035, (312) 433-4575. Pres.: Roy Pink; Sales Mgr.: Mary Rossi.
Product(s): Displays.

Regal Poly Pak, 125 Spagnoli Rd., Melville, NY, 11747, (516) 293-6767. Fax: (516) 454-6366. Pres.: L. Levy; Nat'l Sales Mgr.: Ken Trottere.
Product(s): Plastic Promo Shopping Bags.

Reliance Plastics & Packaging Division, 225 Belleville Ave., Bloomfield, NJ, 07003, (201) 748-2222. Fax: (201) 748-5257. Pres.: Marshall Weingarden; Sales Mgr.: Hale Smith.
Product(s): Vinyl Specialties.

Rich Specialties, Inc., PO Box 52370, Tulsa, OK, 74152, (918) 747-1407, (800) 331-9093. Pres.: Bill Rich.
Product(s): Buttons/Badges.

Roach, Inc., PO Box 16548, 2255 Westbelt Dr., Columbus, OH, 43216, (614) 876-9951, (800) 848-7970.
Product(s): Hats/Caps, T-Shirts.

Road Runner Tour Mdsg., 1112 N. Sherbourne Dr., Los Angeles, CA, 90906, (213) 854-4400. Contact: John Coulter.
Product(s): Buttons/Badges, Hats/Caps, Jackets, Patches, T-Shirts.

Ross-Ellis, Ltd., 1133 Broadway Suite 825, New York, NY, 10010, (212) 645-6110, (800) 223-6105. Fax: (212) 645-9376. Pres.: B. Ellis; Sales Mgr.: Nina Palmer Sheldon.
Branch(es): 17343 Knapp St., Northridge, CA, 91325, (818) 993-4767, (800) 447-2149. Fax: (818) 993-4760.
Product(s): Posters.

SRO Marketing Research, 373 N. LaCienega Blvd., Los Angeles, CA, 90048, (213) 652-9002. Fax: (213) 659-6317. Pres.: Scott Martin; Gen. Mgr.: David Orleans.
Product(s): Retail Promo/Recording Acts.

Savoy Leather Mfg. Corp., 260 Neck Rd., Haverhill, MA, 01835, (508) 374-0351. Telex: 710-347-1121. Fax: (508) 373-4184. Pres.: Harold Savoy; Sales Mgr.: Larry Rallo.
Product(s): Jackets, T-Shirts.

Scorpio Posters, Inc., 63 19th St., Brooklyn, NY, 11232, (212) 499-2001. Pres.: Frank Scorpio.
Product(s): Posters, Party Lights.

Southern Recording & Photography, 56 East 53rd Pl., Tulsa, OK, 74105, (918) 747-7380. Owner/Eng.: John Southern.
Product(s): Photographs.

Splice of Life, Inc., Brighton, MA, 02135, (617) 782-3384. Owner: Amie Beth Doft.
Product(s): T-Shirts.

Wade Staley Promos., 224 Robin Cir., Archdale, NC, 27263, (919) 431-5521. Pres.: Wade C. Staley.
Product(s): Hats/Caps, Jackets, Posters, T-Shirts.

Stark Products, 40 Verbena Dr., Commack, NY, 11725, (516) 543-4305. Pres.: Ed Stark.
Product(s): Chasing & Rope Lights, Changable Signs.

Starmakers Publishing Corp., 8 West 19th St., New York, NY, 10011, (212) 989-8906. Pres.: Eileen Miller; Sales Mgr.: Bill Emanuel.
Product(s): Posters, Notepads, Portfolios, Puzzles.

Starmakers Poster Corp., 47-51 33rd St., Long Island City, NY, 11101, (718) POSTERS. Pres.: Eileen Miller; Sales Mgr.: George Fisher.
Product(s): Posters, Portfolios, Notebooks.

Stormin Norman Prodns., 126 West 22nd St., New York, NY, 10011, (212) 206-0490.
Product(s): Jackets, T-Shirts, Sweatshirts.

Stoughton Printing Co., 130 N. Sunset Ave., City of Industry, CA, 91744, (818) 961-3678. E-Mail: (818) 961-6505. Pres.: Jack W. Stoughton; Sales Mgr.: Jack (Ace) Stoughton, Jr.
Product(s): Posters, Display Placards, Stand-up.

Studioworks, 1018 Central Ave., Charlotte, NC, 28204, (704) 375-1053, (800) 438-5921. Fax: (704) 375-9723. Pres.: Wayne Jernigan; Sales Mgr.: Mike Edwards.
Product(s): T-Shirts, Pads, pencils, rulers.

Sunshine Cover-Ups, Inc., 860 Sunshine Ln., Altamonte Springs, FL, 32714, (305) 862-1972. Contact: Gene Willson.
Product(s): T-Shirts.

The T-Shirtery, Inc., 1200 Menlo Dr., NW, Atlanta, GA, 30318, (404) 351-9850, (800) 241-1052. Pres.: Jay J. Cohen; Sales Mgr.: Paul I. Katz.
Product(s): Hats/Caps, Jackets, T-Shirts.

Texas Record Mfg., Inc., 1422 W. Poplar St., San Antonio, TX, 78207, Pres.: C. F. Lee; Sales Mgr.: Jimmy Burton.
Product(s): Buttons/Badges, Patches, Posters, Window Decals, Concert Tickets.

3G's Industries, Inc., 6016 Troost, Kansas City, MO, 64110, (816) 361-8455. Pres.: Eugene Gold; Sales Mgr.: Jeff Lucas.
Product(s): Hats/Caps, Key Chains, Posters, T-Shirts.

Trusty Tuneshop Recording Studio, PO Box 100, Rt. 1, Nebo, KY, 42441, (502) 249-3194. Pres.: Elsie Childers; Sales Mgr.: Michael Cain.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts.

V.S.O.P.-Very Special Original & Personalized, PO Box 4649, Glendale, CA, 91205, (818) 500-8969. Pres.: Richard Dagres.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts, Silk-Screening, Embroidery.

Vermont Specialty Products, Inc., PO Box 9366, 372 Dorset St., South Burlington, VT, 05401, (802) 804-7010.
Product(s): Buttons/Badges, Hats/Caps, T-Shirts, Bumper Stickers, Glassware.

Warjo Promos., Inc., 236 West 27th St., New York, NY, 10001, (212) 627-2800. Fax: (212) 627-3136. Pres.: Warren Baker; Sales Mgr.: Peter Gorin.
Product(s): Buttons/Badges, Hats/Caps, Jackets, Key Chains, T-Shirts, Specialty advertising media.

West & Co. Mfg., 54 Music Square East, Suite 300, Nashville, TN, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Kim Bingham.
Product(s): Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts.

White Rock Records, Inc., 401 Wintermantle Ave., Scranton, PA, 18505, (717) 343-6718. Pres.: Phil Ladd.
Product(s): Patches, Posters, T-Shirts.

Winterland Prodns., 100 Harrison St., San Francisco, CA, 94105, (415) 597-9700. Telex: 171762. Fax: (415) 597-9744. Pres.: Dell Furano.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts.

The Wizard, 7709½ Melrose, Los Angeles, CA, 90069, (213) 657-5725.
Product(s): Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts, Embroidery, Screen printing.

SCHOOLS & INSTRUCTIONS

Afro-American Music Opportunities Assn., 2809 Wayzata Blvd., Minneapolis, MN, 55405, (612) 377-3730.

American Academy & Institute of Arts & Letters, 633 West 155th St., New York, NY, 10032, (212) 368-5900. Pres.: John Kenneth Galbraith; Admin.: Margaret M. Mills.

American Choral Foundation, Inc. c/o Chorus America (APVE), 251 South 18th St., Philadelphia, PA, 19103, (215) 545-4444. Exec. Dir.: Kenneth Garner.

American Guild of Music, PO Box 3, Downers Grove, IL, 60515, (312) 968-0173. Pres.: Barry Carr.

American Harp Society, Inc., 6331 Quebec Dr., Los Angeles, CA, 90068, (213) 463-0716. Pres.: Sally Maxwell; Exec. Sec.: Dorothy Remsen.

Apon Record Co., Inc., PO Box 3082, Steinway St., Long Island, NY, 11103, (718) 721-5599. Pres.: Darian I. Poncic; Sales Mgr.: Donald M. Zeeman.

Atmosound, 400 W. Richards Rd., McConnelsville, OH, 43756, (614) 962-6587. Pres.: D. King, J. Mercer; Sales Mgr.: Rick Shriver.

Audio Accessories Co., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney, Sr.

Audio Recording, Inc., 4718 38th Ave., NE, Seattle, WA, 98105, (206) 525-7372, (206) 623-2030. Pres.: Kearney W. Barton; Sales Mgr.: Kearney W. Barton.

Audio Recording Technology Institute, 440 Wheeler Rd., Rt. 111, Hauppauge, NY, 11788.

Audio Recording Technology Institute, 756 Main St., Farmingdale, NY, 11735, (516) 454-8999. Pres.: James J. Bernard; Mgr.: Karen Fittipaldi.
Branch(es): 113-25 Queens Blvd., Forest Hills, NY, 11375; 440 Wheeler Rd., Rt. 111, Hauppauge, NY, 11788.

Audiolab Electronics, Inc., 5831 Rosebud Ln., Bldg. C, Sacramento, CA, 95841, (916) 348-0200. Pres.: Robert E. Stofan; Sales Mgr.: Ronald A. Stofan.

Belmont College, 1900 Belmont Blvd., Nashville, TN, 37203, (615) 383-7001.

Berklee College of Music, 1140 Boylton St., Boston, MA, 02215, (617) 266-2400.

Brunswick Tape Media, 580 Eigth Ave., 21st Floor, New York, NY, 10018, (212) 840-1559. Pres.: Woody Batzer.

Captain Fiddle Music & Publications, 4 Elm Ct., Newmarket, NH, 03857, (603) 659-2658. Pres.: Ryan J. Thomson.

Center for the Media Arts, 226 West 26th St., New York, NY, 10001, (212) 807-6670. Dir. of Admissions: Jeff Abraham.

Central Opera Service, Metropolitan Opera-Lincoln Center, New York, NY, 10023, (212) 957-9871. Exec. Dir.: Maria F. Rich.

College for Recording Arts

665 Harrison St., San Francisco, CA, 94107, (415) 781-6306. Pres.: Leo de Gar Kulka.

Columbia Audio/Video, Second & Laurel, Highland Park, IL, 60035, (312) 433-6010. Pres.: Norman Rozak; Sales Mgr.: Bruce Berg.

Cue Recording, Inc., 1156 Avenue of the Americas, New York, NY, 10036, (212) 921-9221. Pres.: Mel Kaiser.

Dancing Bear Prodns., 74 Henry St., #1, Brooklyn Heights, NY, 11201, (718) 875-2156. Pres.: Bill Ohashi.

Five Towns College, 2165 Seaford Ave., Seaford, NY, 11783, (516) 783-8800.

Walter E. Hurst, 6253 Hollywood Blvd., Suite 1100, Los Angeles, CA, 90028, (213) 469-7200. Pres.: Walter E. Hurst.

Institute of Audio-Video Engineering, 1831 Hyperion Ave., Los Angeles, CA, 90027, (213) 666-3003, (800) 972-1414. Cable: (800) 551-8877. Pres.: J. Fred Munch; Sales Mgr.: Dir.; Admin.: Larry Cook.

Instituto Hispano de Audio (a div. Variety Recording Studio), 130 West 42nd St., Room 551, New York, NY, 10036, (212) 221-6624. Headmaster: Warren Allen Smith; Dir.: Jose Gallegos.

Int'l Federation of Festival Organizationas "F.I.D.O.F.", 17351 Sunset Blvd., Pacific Palisades, CA, 90272, (213) 459-6694. Telex: 510 600 2463 HALSEY LA. Fax: (213) 454-1955. Pres.: Jim Halsey; Sec. Gen.: Armando Moerno.

JTM Workshop, Knox, PA, 16232, (212) 797-5883. Pres.: Frank T. Battista.

Dave Kennedy Recording Studios, 8006 W. Appleton Ave., Milwaukee, WI, 53218, (414) 527-3127. Pres.: Dave Kennedy; Sales Mgr.: Julie Hegner.

Howard Knight Ents., 1609 Congress Rd., Eastover, SC, 29044, (803) 776-7297. Pres.: Howard A. Knight, Jr.; Sales Mgr.: Devlin Shearer.

Lark Record Prodns., Inc., 4815 S. Harvard, #520, Tulsa, OK, 74135, (918) 749-1648. Pres.: Diana Rabey; Sales Mgr.: Pam LaSyone.

Lion Recording Services, Inc., 7532 Fullerton Ct., Springfield, VA, 22153, (202) 569-3200. Pres.: Harold H. Lion; Sales Mgr.: Richard Lion.

Lipham Music, 3425 W. University Ave., Gainesville, FL, 32607, (804) 372-5353. Pres.: T. H. Lipham; Sales Mgr.: Jeff Sims.

Harold Luick & Assoc., 110 Garfield St., Box B, Carlisle, IA, 50047, (515) 989-3679. Pres.: Harold L. Luick; Sales Mgr.: Barbara Ann Lancaster.

Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, AZ, 85009, (602) 269-2869. Pres.: Jack Murray; Vice Pres.: Janita Cooper.

The Masterwork Music & Art Foundation, Inc., 300 Mendham Rd., Morristown, NJ, 07960, (201) 543-3212. Exec. Dir.: Shirley S. May.

McLennan Community College, 1400 College Dr., Waco, TX, 76708, (817) 756-6551.

Middle Tennessee State University, Dept. of Recording Industry Mgmt., Murfreesboro, TN, 37132, (615) 898-2813. Chrmn.: Geoffrey Hull.

The Music Business Institute, 3376 Peachtree St., NE, Atlanta, GA, 30326, (404) 231-3303. Pres.: G. A. Murphey; Academic Dept. Dir.: Louis Lewow.

Musication, 1600 Broadway, Suite 1000A, New York, NY, 10019, (212) 957-9100. Pres.: Iris Hershenson; Sales Mgr.: Jaimie Blackman.

Musicians Institute

1655 McCadden Pl., Hollywood, CA, 90028, (213) 462-1384. Pres.: Patrick Hicks; Dir. of Admissions: Tina H. Fodrey.

Nat'l Academy of Songwriters, PO Box 57, Hollywood, CA, 90028, (213) 463-7178.

Nat'l Assn. for Campus Activities, PO Box 6828, Columbia, SC, 29260, (803) 782-7121. Fax: (803) 787-5389. Exec. Dir.: Steve Slagle; Mktg. Dir.: Lous Ross.

Nat'l Orchestral Assn., 475 Riverside Dr., Room 455, New York, NY, 10115, (212) 870-2009. Contact: Jennifer Billfield.

New York Communication Center, 253 West 16th St., New York, NY, 10011, (212) 242-8435.

New York Singing Teachers' Assn., 317 West 93rd St., #3B, New York, NY, 10023, (212) 662-9338. Pres.: Jeannette Lovetri; 1st Vice Pres.: Thomas Rexdale.

Nu Trax Recording Studio, 130 Cunningham Ave., Upper Darby, PA, 19082, (215) 853-3554. Pres.: Paul M. Helfrich; Sales Mgr.: Daniel P. Scott.

O.S.U. Center for Teaching Excellence, 164 West 17th Ave., Room 63, Denney Hall, Columbus, OH, 43210, (614) 292-9689. Mgr.: Dave Jones.

Omega Studios School of Applied Recording Arts & Sciences, 5609 Fishers Ln., Rockville, MD, 20852, (301) 230-9100. Pres.: W. Robert Yesbek; Sales Mgr.: Betty Phelps.

Pacific Lutheran University/Audio Services, 121st & Park, Tacoma, WA, 98447, (206) 535-7268. Dir. of Audio Svcs.: Bob Holden.

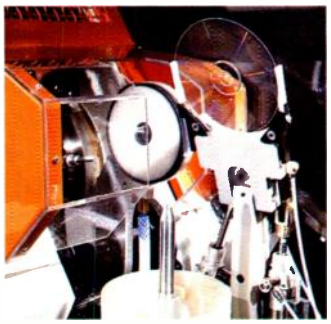
Peabody Institute of the Johns Hopkins University/Peabody Recording Studios, 1 East Mt. Vernon Pl., Baltimore, MD, 21201, (301) 659-8136. Dir. of Recording: Alan P. Kefauver.

Premier Film Video & Recording Corp., 3033 Locust St., St. Louis, MO, 63103, (314) 531-3555. Pres.: Wilson Dalzell; Sales Mgr.: Robert Heuermann.

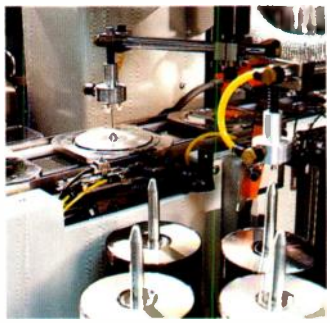
Bud Pressner Music & Recording Service, 6860 Broadway, Merrillville, IN, 46410, (219) 769-0011. Pres.: Bud Pressner.

(Continued on page 313)

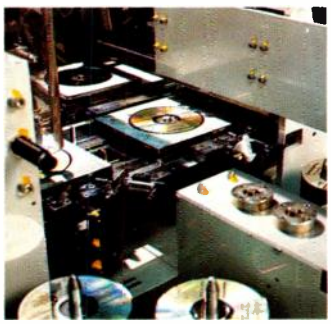
World Radio History



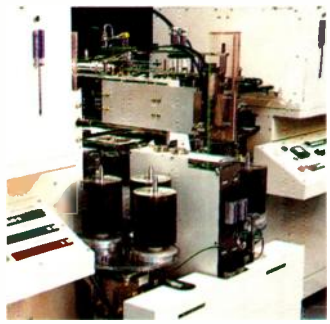
Injection-molding system



Protective overcoating



Label imprinting process



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- Packaging & Labeling Services

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Manufacturing Plants Services and Equipment

TAPE CUSTOM DUPLICATORS

ALABAMA

Charlie & Co., Inc., 5500-B Crestwood Blvd., Birmingham, 35212, (205) 592-3601. Pres.: Charlie Colvin; Sales Mgr.: Mark Colvin.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.

Fame Recording Studios, Inc., 603 E. Avalon Ave., Muscle Shoals, 35660, (205) 381-0801.
Audio: Cassette, Open Reel.

Known Artist Records & Promos., 1219 Kerlin Ave., Brewton, 36426, (205) 867-2228. Pres.: Roy Edwards; Sales Mgr.: Gus Grice.

The Recording Studio, 1119 Bell St., Montgomery, 36104, (205) 834-6881. Pres.: Keith E. Arumagost.
Audio: Cassette, Open Reel.

ALASKA

Sound Innovations, 5520 Lake Otis Pkwy., Suite 104, Anchorage, 99507, (907) 563-8273. Pres.: Bruce Graham.
Audio: Cassette, Open Reel.

ARIZONA

Arias Recording, Inc., 17218 North 34th Way, Phoenix, 85032, (602) 493-8890. Pres.: Martin Zacharias, Studio Mgr.: Jan Zachizas.
Audio: Cassette, Open Reel, DAT.

Audio Video Recorders of Arizona, 3830 North 7th St., Phoenix, 85014, (602) 277-4723. Pres.: Floyd Ramsey; Sales Mgr.: Dave Ramsey.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

B & G Recording, 5341 W. Banff Lane, Glendale, 85306, (602) 938-2189.

Christian Audio Tapes, 3005 W. Glendale Ave., Phoenix, 85051, (602) 246-4976. Contact: Ray Updike.

Circuit Research Labs, Inc., 2522 W. Geneva Dr., Tempe, 85282, (800) 535-7648. Contact: Ray Updike.

G R D Recordings, PO Box 13054, Phoenix, 85002, (602) 252-0077. Owner: Liv Singh Khalsa.

General Cassette Corp., 8350 North 7th St., Phoenix, 85020, (602) 269-9311.
Audio: Cassette.

Terry Lessig Sound, 1626 North Seventh St., Phoenix, 85006, (602) 255-0155. Pres.: Terry W. Lessig.
Audio: Cassette, Open Reel, Apex on-cassette printing.

Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, 85009, (602) 269-2869. Pres.: Jack Murray, Vice Pres.: Janita Cooper.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Moon Valley Cassettes
10802 North 23rd Ave., Phoenix, 85029, (602) 870-3987. Exec. Vice Pres./Gen.Mgr.: Mark R. Bruno; Project Coord.: Mary Nell McCormick.
Audio: Cassette, Mastering.

Pantheon Studios, 6325 N. Invergordan, Suite D, Scottsdale, 85253, (602) 948-5883. Pres.: Dennis Alexander; Studio Mgr.: Scott Tuchman; Vice Pres.: William Cooper: Chief Eng.: Jim Albert.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Publicity, Ink, PO Box 26427, Tempe, 85282, (602) 839-2492. Pres.: Lisa Henschen.
Audio: Reel time.

Real Time by GRD, PO Box 13054, Phoenix, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh.
Audio: Cassette.

The Sound Factory Recording Studios, 1120 S. Highland, Tucson, 85719, (602) 622-1265. Pres.: Steve English.
Audio: Cassette, Open Reel.

The Talking Machine, 6733 N. Black Canyon Hwy., Phoenix, 85015, (602) 246-4238. Contact: Copper Bittner.

Tempe Tape Duplication, 1527 E. Williams, Tempe, 85281, (602) 968-9506. Pres.: Andy Baade.
Audio: Cassette.

Universal Audio Recording Co., 7117 E. Cambelback Rd., Scottsdale, 85251, (602) 949-7577. Pres.: John A. Michelson.
Audio: Cassette, Open Reel.

Vaughn Communications, 2929 North 44th St., Suite 110, Phoenix, 85018, (602) 840-1313. Fax: (602) 468-9212. Mgr.: David Lontchar.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Betacam, Int'l conversions.

The Wakefield Co., 1745 W. Linden, Phoenix, 85007, (602) 252-5644. Telex: 62888531. Pres.: Richard Wakefield; Sales Mgr.: Angela Gustin, Contact: Jeff Mellentine.
Audio: Cassette.

Winter Sun, Inc., 10802 North 23rd Ave., Phoenix, 85029, (602) 870-3987. Exec. Vice Pres./Gen. Mgr: Mark Bruno.
Audio: Cassette.

ARKANSAS

All Night Records, 208½ N. Washington, Eldorado, 71730, (501) 862-0731. Fax: (501) 862-8800. Pres.: D. Feinberg; Sales Mgr.: C. A. Mason.
Audio: Cassette, Open Reel.

Richardson Tape, HC 71, Box 231, Mountain View, 72560, (501) 269-3908. Pres.: Aubrey Richardson.
Audio: Nakamicli.

CALIFORNIA

AAPEX Tape Duplication, 350 E. Todd Rd., Suite A, Santa Rosa, 95407, (707) 585-1132. (800) 327-AAPX. Acct. Supervisor: Theresa Stoops; Prodn. Supervisor: David Litman.

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A.M.E., Inc., 1133 N. Hollywood Way, Burbank, 91505, (818)841-7440. E-Mail: (818) 842-8409. Pres.: Larry Kingen; Sales Mgr.: Bob Creamer.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Electronic Post Prodn. Sv.

ASR Recording Services, Inc., 8960 Eton Ave., Canoga Park, 91305, (818) 341-1124. Fax: (818) 341-9131. Vice Pres. Sales: Kathleen Kimmel.

A T & T Recording, 501 N. Larchmont Blvd., Los Angeles, 90004, (213) 466-7756. Fax: (213) 467-6615. Pres.: Carol Obegi; Sales Mgr.: Lesley Cohen.
Audio: Cassette, Open Reel, DAT, Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

A & M Records, 1416 N. LaBrea Ave., Los Angeles, 90028, (213) 469-2411. Contact: Sandi Johnson.

Abbey Tape Duplicators, Inc., 9525 Vassar Ave., Chatsworth, 91311, (818) 882-5210. (800) 346-3827. Fax: (818) 407-5900. Pres.: Norman C. Cooke, Rep.: Bill Snow.
Audio: Cassette, Open Reel.
Video: ½ Beta Cassette, ½ VHS Cassette.

Robert Adels Creative Services, PO Box 69954, West Hollywood, 90069, (213) 275-9731. Fax: (213) 276-6447. Pres.: Robert Adels.
Video: Design Services.

Adventist Media Center, 1100 Rancho Conejo Blvd., Newbury Park, 91320, (805) 373-7720. Dir.-Audio Services: Eddie Pullen.

Allied Record Co., 6110 Peachtree, Los Angeles, 90040, (213) 725-6900. Telex: 910-580-4731.
Audio: Cassette.

Alshire Int'l, Inc., 1015 Isabel St., PO Box 7107, Burbank, 91510, (213) 849-4671. (800) 423-2936. Cable: BUDSOUND. Telex: (910) 498-2759. Fax: (818) 569-3718. Pres.: Al Sherman; Sales Mgr.: Richard Sherman.
Audio: Cassette.

American Int'l Video, 16760 Stagg St., Suite 201, Van Nuys, 91406, (818) 787-3580. Fax: (818) 787-7507. Sales Mgr.: Gordon Le Sueur; Gen. Mgr.: Frank Razanskas; Exec. Vice Pres.: Robert Giammorine.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

American Sound & Video Corp. (West), 27790 Hopkins Ave., Valencia, 91355, (805) 257-0700. (805) 257-0715. Sales Mgr.: Howard Shapiro; Vice Pres./Gen. Mgr.: Darell Zieke.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

American Tape Warehouse, 693 S. Raymond Ave., Pasadena, 91105, (818) 792-6400. (800) 848-8273. Pres.: Bob Ellsworth.

Annex Studios, 1041 N. Orange Dr., Hollywood, 90038, (213) 463-9944. Owner: Thorne Nogar.

Arcal, Inc., 2732 Bay Rd., Redwood City, 94063, (415) 369-7348. Pres.: Sal Viola; Sales Mgr.: Steve Viola.

Audio Cassette Duplicator Co., 12426½ Ventura Blvd., Studio City, 91604, (818) 762-2232. Pres.: Steven Katz; Sales Mgr.: Stephen Mitchell.
Audio: Cassette, Open Reel, DAT, 1610 & 1630.

The Audio Encounter, 8449 Melvin Ave., Northridge, 91324, (818) 885-1651. Pres.: Elinore Freeland.
Audio: Open Reel.

Audio Plus Video Int'l, 1438 N. Gower St., Hollywood, 90028, (213) 856-0152. West Coast Dir.: Shellie Yaseen.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette, Duplication & Conversion.

Audio Recorders, 3843 Richmond, San Diego, 92103, (619) 296-6355. Pres.: John Mullen.
Audio: Cassette, Open Reel.
Video: ½ VHS Cassette.

Audio Video Resources, 1373 Rhode Island, San Francisco, 94107, (415) 781-2603.

Audiodyne Co., PO Box 825, San Jose, 95106, (408) 287-520. Pres.: L. R. Chiaramonte.
Audio: Cassette, Open Reel, DAT.

Award Record Mfg., Inc., 5200 West 83rd St., Los Angeles, 90045, (213) 645-2281. Pres.: George Abajian; Sales Mgr.: William Dryden.

Bamco Records, 1400 S. Citrus Ave., Fullerton, 92633, (714) 738-4257. Gen. Mgr.: George Baker.
Video: Special Effects.

Batish Recording Ents., 1310 Mission St., Santa Cruz, 95060, (408) 423-1699. Pres.: S. D. Batish; Sales Mgr.: Ashwin Batish, Vice Pres.: Ravi Batish.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette, S-VHS.

Bauer Audio, 10735 Burbank Blvd., North Hollywood,

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91601, (818) 763-8606. E-Mail: (818) 763-4574.
Audio: Cassette, DAT.

Bell & Howell/Columbia Pictures Video Services West, 2250 E. Imperial Hwy., El Segundo, 90245, (213) 640-0606. Dir. West Coast Sales: Hal Blakeslee.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad, 1" Open Reel IVC.

C. A. V. E. Recording Studio, PO Box 3667, Santa Clara, 95055, (408) 244-2283. Studio Mgr.: Brett Tyson.

CMC Technology, 2650 Lafayette St., Santa Clara, 95050, (408) 980-9800. Telex: 176997. Fax: (408) 988-7829. Pres.: Tony Mlinaric; Sales Mgr.: Bill Fitts.
Audio: new or relapped 2" aud. heads.
Video: refurbish Sony upper drums.

CM Magnetics Corp., 13950 E. Rosecrans Ave., Unit "H", Santa Fe Springs, 90670, (213) 921-5888. Telex: 289801 CMAG UR. Fax: (213) 921-0035. Pres.: J. Carlos Maciel; Sales Mgr.: Justin Yannatta.

Caballero Video Systems (div. of Caballero Control Corp.), 7920 Alabama Ave., Canoga Park, 91304, (818) 888-3040. Telex: 651444. Pres.: Noal C. Bloom; Sales Mgr.: Marty Wertz.

California Magnetics, 7898 Ostrow St One, San Diego, 92111, (619) 576-0291. Owner: Don Nuzzo.
Audio: Cassette.

Cassette Prodns. Unltd., Inc., PO Box 66, Pasadena, 91102, (818) 969-6881. Fax: (818) 969-8403. Pres.: William R. Guthy; Sales Mgr.: Jeff Baker, Vice Pres./Mktg.: W. Weston Jolly.
Audio: Cassette, Open Reel, DAT.

Cassette Works
28130 Crocker, Valencia, 91355, (805) 257-3138. (805) 257-8903. Pres. & Owner: Rick Ringel; Sales Mgr.: Mike Cadwallader.
Audio: Custom Length Cassettes.
Video: VHS T-120; Norelco Boxes.

Coast Recorders, 1340 Mission St., San Francisco, 94103, (415) 864-5200.
Audio: Cassette, Open Reel.

Command Prodns., PO Box 2824, Custom House, San Francisco, 94126, (415) 332-3161. Pres.: Warren Weagant.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

RE Copsey Recording, 2021 Buena Vista Dr., Camarillo, 93010, (805) 484-2415. Pres.: Reese Copsey.

Creative Sound Corp., 6290 Sunset Blvd., Suite 1026, Hollywood, 90028, (213) 871-1010. (213) 871-0806. Fax: (213) 871-2266.
Video: ½ Beta Cassette, ½ VHS Cassette.

Creative Video Services, 500 N. Ventu Park Road, Newberry Park, 91320, (805)499-5947. Sales Mgr.: Annie DeBold; Dir. of Purchasing: Robert S. Miller.
Video: ½ Beta Cassette, ½ VHS Cassette.

The Creative Word, 17885 B-2 Sky Park, Irvine, 92714, (714) 261-8273. Pres.: Bryan Hill.
Audio: Cassette.

Crest Cassette Corp., 415 N. Figueroa St., Wilmington, 90744, (213) 835-9677. Telex: 664884 Crestcorp RPVS. Fax: (213) 835-7892. Pres.: William F. DeMucci; Sales Mgr.: David Travis.
Video: ½ Beta Cassette, ½ VHS Cassette.

Crest National Videotape & Film Laboratories, 1000 N. Highland Ave., Hollywood, 90038, (213) 466-0642. Telex: 62923501. Fax: (213) 461-8901. Pres.: Ronald Stein; Sales Mgr.: Barry Nulman.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Custom Duplication, Inc., 3404 Century Blvd., Inglewood, 90303, (213) 670-5575. Fax: (213) 412-2731. Pres.: Bob D. Hively.
Audio: Cassette, DAT.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 20,000 T-60 per day.

DJ Ents./Pro Prodn., 515 W. Allen Ave., San Dimas, 91773, (818) 335-3718. (714) 592-4673. Pres.: Gene Procopio; Sales Mgr.: Jeff Starr.
Video: ¾ U-Matic Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Daio Corp., 1150 Calle Suerte, Camarillo, 93010, (805) 388-8008. Fax: (805) 388-5217. Pres.: Hiromu Kimura, Exec. Vice Pres. Mktg.: Bill Valenziano.

Davkore Co., 1300 Spacepark Way, Mountain View, 94043, (415) 969-3030. Fax: (415) 969-0140. Pres.: Chris Webber; Sales Mgr.: Ray Kaiser, Sales Mgr.: David Lewis.
Audio: Cassette, Open Reel, DAT.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Detroit Sound Studio, PO Box 43609, Los Angeles, 90043, (213) 299-5002. Owner: Frank H. Jackson.

Digital Bros., 1731 Bonaire Way, Newport Beach, 92660, (714) 645-9702. Pres.: Bryan Shaw; Sales Mgr.: Benjamin Shaw.
Audio: Cassette, Open Reel.

Discount Video Tapes, Inc., PO Box 7122, Burbank, 91510, (818) 843-3366. Pres.: Woody Wise.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

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Dobbs-Stanford Corp., PO Box 609, Laurel St., San Carlos, 94070, (415) 598-9878. Pres.: Fred Dobbs.
Audio: Cassette, Audio cassettes & supplies.
Dragon Studios, 100 Fifth Ave., Redwood City, 94063, (415) 366-5575. Pres.: Charles Albert; Sales Mgr.: Ron MacLeod.
Audio: Cassette.
Dubs, Inc., 6360 Delongpre Ave., Hollywood, 90028, (213) 461-3726. Fax: (213) 466-7406. Pres.: Vince Lyons; Sales Mgr.: Dick Millais.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Betacam.
Duncan Street Studios, 240 Duncan St., San Francisco, 94131, (415) 285-9093. Contact: John Blakeley.
EMC Corp., 6855 Santa Monica Blvd., Hollywood, 90038, (213) 463-3282.
Audio: Cassette, Open Reel.
EMI America Records, 6920 Sunset Blvd., Hollywood, 90028, (213) 461-9141. Studio Prodn. Mgr.: Tina Hopkinson.
Echo Recording Co., 19 Bel Air Dr., Orinda, 94563, (415) 254-2995. Pres.: David Mears; Sales Mgr.: Maria Mears.
Audio: Cassette.
ElectroSound-Los Angeles, 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833. Sales Mgr.: Greg Speer; Vice Pres.: Mort Weiner.
Audio: Cassette, Open Reel, DAT.
Video: ½ Beta Cassette, ½ VHS Cassette.

Evermark Tape, Inc.

1201 Olympic Blvd., Santa Monica, 90404, (213) 450-2898. Fax: (213) 452-0807. Pres.: Mark Chayet.
Audio: Cassette.

The Exxel Co., 102 N. Ditmar St., Oceanside, 92054, (619) 722-8284. Pres.: J. Richard Lee; Sales Mgr.: Bill Berry.
Audio: Cassette, Open Reel, Mono, Stereo, Real Time.
F.D.S., (Waring F.D.S. Digital), 4007 West Sixth St., Los Angeles, 90020, (213) 383-2155. (213) 383-2156. Pres.: Henry L. Waring; Sales Mgr.: James P. Steiner.
Audio: DAT.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Fantasy Studios Mastering, Tenth and Parker Streets, Berkeley, 94710, (415) 549-2500. Chief Eng.: George Horn.
Fast Forward, 1025 Sansome St., San Francisco, 94111, (415) 989-6245. Fax: (415) 989-0349. Pres.: Mark O'Brien; Sales Mgr.: Paul Grippaloi.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 1" 8MM/Film to video, Pal & Secam std. conversion.
52nd Street Audio, 1741 N. Ivar Ave., Suite 204, Hollywood, 90028, (213) 463-5252. Fax: (213) 465-2079. Pres.: Neil Posner; Sales Mgr.: Stu Yahm.
Audio: Cassette, Open Reel.
Freeway Recording, Inc., 2248 East 14th St., Oakland, 94606, (415) 532-3700. Pres.: Bernie Rivera.
Fuller Sound A. V. Recording, PO Box 65051, Los Angeles, 90065, (213) 660-4914. Owner: Mike Fuller.
Future Disc Systems, Inc., 3475 Cahuenga Blvd. West, Hollywood, 90068, (213) 876-8733. Fax: (213) 876-8143. Pres.: Gary Rice; Sales Mgr.: Kim Llorente.
Audio: Mastering for CD records & cassettes.
The Garage Audio & Video, 316 N. Foxdale Ave., West Covina, 91790, (818) 337-7943. Owner: Patrick Woertink.
Audio: Cassette, Open Reel.
Video: ½ VHS Cassette.
The Gate, 351 G St., San Rafael, 94901, (415) 885-2852.
Audio: Open Reel.
Geis Audio Tape Ents., Inc., 351 G St., San Rafael, 94910, (415) 454-3245. Pres.: Don Geis; Sales Mgr.: Mary Geis.
Audio: Cassette, Open Reel.
Global Vision Corp., 3255 Cahuenga Blvd., West, Hollywood, 90068, (213) 851-1190. Pres.: Jerome Kurtz; Sales Mgr.: Randall Ridges.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Standards Conversions.
Golden Temple Ents., 1605 S. Robertson Blvd., Los Angeles, 90035, (213) 282-9974.
Grabaciones Baja California, PO Box 1123, Calexico, 92231, (70) 65-573479. x. Contact: Manuel Hurtado.
Bernie Grundman Mastering, 6054 Sunset Blvd., Hollywood, 90028, (213) 456-6264. Mastering Engineer: Bernie Grundman; Mastering Engineer: Brian Gardner.
H. C. V., Inc., 12229 Montague, Arleta, 91331, (818) 896-4321. Pres.: Ed de Roo; Sales Mgr.: Terry Figgins.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
H.M.E.A.'s "State-Of-The Heart" Studio, PO Box 453, Lakewood, 90714, (213) 423-0273. Pres.: Duane M. Evarts.
Video: ¾ U-Matic Cassette, ½ VHS Cassette, ¼ CVC Cassette.
W. E. Harrod, 9537 Cody Way, Stockton, 95209, (209) 951-6235. Owner: Willis E. Harrod.
Audio: Cassette.
Hi-Speed Tape, 940 Howard St., San Francisco, 94103, (415) 543-7393. Eng.: John Trinidad.
Highland Laboratories, 840 Battery St., San Francisco, 94111, (415) 981-5010. Pres.: B. Brose.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.
Hollywood Vaults, Inc., 742 N. Seward St., Hollywood, 90038, (213) 461-6464. Cable: HOLLYVAULT. Fax: (213) 461-6477. E-Mail: DELPHI: HVAULTS. Pres.: David Wexler.
Ideas Printed, Inc., 8416 Lankershim Blvd., 201, Sun Valley, 91352, (818) 767-2635.
Imperial Tape Co., 1014 Broadway, Santa Monica, 90401 (213) 393-7131. Owner: Howards Ganz.
Intermagnetics America, Inc., 14600 S. Broadway, Gardenia, 90248, (213) 516-0754. Pres.: B. K. Menon; Sales Mgr.: S. Gordon.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Intersound, Inc., 8746 Sunset Blvd., Hollywood, 90069, (213) 652-3741. Telex: 194131 AGRAMA LSA. Fax: (213) 854-3480. Pres.: Ahmed Agrama, Exec. Vice Pres.: Kent Harrison Hayes.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
J/L Int'l Trading Co., Inc., 8730 Sunset Blvd., Los Angeles, 90069, (213) 657-1836. Telex: 263110 JLIUSA. Fax: (213) 859-9319. Dir.: Jack Heller.
Audio: DAT.
J & I Cassette, 23947 Ventura Bvld., Calabasas, 91364, (818) 992-6200. Pres.: John Brennan; Sales Mgr.: Ivy Brennan.
Audio: Cassette.

KABA Audio Prodns.

24 Commercial Blvd., Novato, 94949, (415) 883-5041. Fax: (415) 382-1417. outside CA: (800) 231-8273. Sales Mgr.: Toni Lynn.
Audio: Cassette, Realtime, High Speed, Packaging.

K M Records, Inc., 2980 N. Ontario St., Burbank, 91504, (818) 841-3400. Fax: (818) 845-6478. Sales Mgr.: Bill Riley; Sr. Vice Pres./Gen. Mgr.: Jim Auchterlonie; Mktg. Dir.: Marty Weiss.
Audio: Cassette.
K-Prodns. & Recording, PO Box 3333-274, Encinitas, 92024, (619) 535-1355. Pres.: G. J. Kosten.
L M B & Bach Duplication, 12832 Garden Grove Blvd. #C, Garden Grove, 92643, (714) 636-6594. Gen. Mgr.: Don Bach.
Lane Audio & Records, PO Box 29171, Los Angeles, 90029, (213) 469-8007. Owner: Micheal R. Lane.
MCA Whitney Recording Studios, Inc., 1516 W. Glenoaks Blvd., Glendale, 90026, (213) 507-1052. (213) 245-6801. Tape Dup. Mgr.: Ted Glover.
Audio: Cassette, Open Reel.
M L Tape Duplicating, 6935 Valjean Ave., Van Nuys, 91406, (818) 988-2737. Pres.: Bill Ball; Sales Mgr.: Adrian Gergins.
Audio: Cassette.
Majestic Duplicating Service, 1208 W. Isabel St., Burbank, 91506, (818) 843-1806. Telex: 372-0308. Fax: (818) 954-0770. Pres.: Cliff Sawyer; Sales Mgr.: John Northrop.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Mann Endless Cassette Industries Corp., PO Box 1347, San Francisco, 94101, (415) 221-2000. Fax: (415) 387-2425. Pres.: Donald Mann; Sales Mgr.: John Gumba.
Audio: Endless cassettes.
Master Digital, Inc., 1749 14th St., Santa Monica, 90404, (213) 452-1511. Fax: (213) 452-2395. Pres.: Roger Pryor; Sales Mgr.: Paul Addis.
Audio: Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Interformat Post Productions.
Master Track Prodns., 1524 W. Winton Ave., Hayward, 94545, (415) 782-0877.
Audio: Cassette.
NcCune Audio/Visual/Video, 951 Howard St., San Francisco, 94103, (415) 777-2700. Fax: (415) 957-5702. Pres.: Harry McCune, Jr.; Sales Mgr.: Jim Draper.
Audio: Cassette, Open Reel.Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, S-VHS.
Media Home Entertainment, 5730 Buckingham Pkwy., Culver City, 90048, (213)216-7900. Operations Mgr.: Randy George.
Video: ½ Beta Cassette, ½ VHS Cassette.
Meister Mfg. Co., 9700 Washburn Rd., Downey, 90241, (213) 803-1198. Pres./Sales Mgr.: Juergen H. Meister.
Audio: Open Reel.
Mirror Image Cassette Copies, 7315 Sunset Blvd., Suite C, Hollywood, 90046, (213) 876-1666. Pres.: Dean Acheson.
Audio: Cassette.
Mr. Speed, 12426½ Ventura Blvd., Studio City, 91604, (818) 767-7333. Pres.: Steve Mitchell; Sales Mgr.: Steve Katz.
Mix-Masters Studios, 13755 Bayliss Rd., Los Angeles, 90049, Pres.: Wallace Todd.
Mobile Fidelity Sound Lab, 1260 Holm Rd., Petaluma, 94952, (707) 778-0134. Telex: (910) 372-0092. Fax: (707) 778-6328. Pres.: Herbert A. Belkin; Sales Mgr.: James

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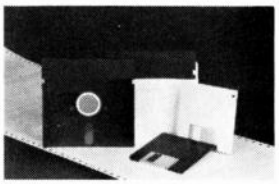
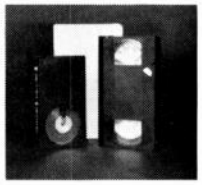
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Audio: Cassette, DAT, Beta, VHS.

Monarch Record Mfg. Corp., 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833. Pres.: Controller Bruce Johnson, Gen. Mgr.: Dann Escalante.
Audio: Cassette.

Morris Video, 2730 Monterery, Torrance, 90503, (213) 533-4800. Pres.: Dawn Morris; Sales Mgr.: Micki Smallman.
Video: ½ Beta Cassette, ½ VHS Cassette.

Music Annex, Inc., 970 O'Brien Dr., Menlo Park, 94025, (415) 328-8338. Fax: (415) 325-6890. Pres.: David Porter; Sales Mgr.: Keith Hatscheck.
Audio: Cassette.

North Hollywood Tape Duplicating, 5014 Lankershim Blvd., N. Hollywood, 91601, (818) 985-9737. Pres.: Charlene Schulz; Sales Mgr.: Herbert Schulz.
Audio: Cassette.

Norwich Studios, Inc., 105 S. Sparks St., Burbank, 91506, (818) 848-1004. Pres.: Phil A. Yeend; Sales Mgr.: Steve Parr.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Orpharion Recordings, PO Box 91209, Long Beach, 90809, (213) 434-5355. Pres.: Jonathan Marcus.
Audio: Cassette, Open Reel, DAT, Mid-Speed.

PYP Dreams, 3917 Riverside Dr., Burbank, 91505, (818) 848-1004. Owner: Phil A. Yeend.

Pacific Cassette Laboratories, 20655 S. Western Ave., Suite 116, Torrance, 90501, (213) 618-9267. Fax: (213) 618-9273. Pres.: Donna Haas; Sales Mgr.: Paul Bird.
Audio: Real time duplication.

Phantasma Sound, 7909 Fremont Ave., Ben Lomond, 95005, (408) 336-2494. Pres./Sales Mgr.: Errol Specter.
Audio: Cassette, Open Reel.

Phylco Audio

4697 Brooks St., Montclair, 91763, (714) 621-9561. (800) 525-0100. Gen. Mgr.: Robert Deates; Sales Mgr.: Gail Husa.
Audio: Cassette.

Pickering Audio-Tronics, 535 N. Alexandria Ave., #104, Los Angeles, 90004, (213) 669-8243. Owner: Edward F. Pickering.
Audio: Cassette.

Pioneer Video Manufacturing, 915 East 230th St., Carson, 90745, (213) 518-0710. Sales Mgr.: James Zinn.

Present Time Recorders, 5154 Vineland Ave., North Hollywood, 91601, (818) 762-5474. Owner: Bob Wurster.

Project One A/V, 6667 and 6669 Sunset Blvd., Hollywood, 90028, (213) 464-2285. Dup. Master: Dalton Priddy.
Audio: Cassette, Open Reel, DAT.

Radio Central, 548 S. Spring St., Suite 815, Los Angeles, 90013, (213) 623-7589. Pres.: David B. Sigler; Sales Mgr.: Carl Hampson.
Audio: Cassette.

Rainbo Record Mfg. Corp.

1738 Berkeley St., Santa Monica, 90404, (213) 829-0355. Fax: (213) 828-8765. Pres.: Jack G. Brown, Gen. Mgr.: Stev E. Sheldon; Sales: John Farioli.
Audio: Cassette.

Rainbow Recording, 34 Jackson, Irvine, 92720, (714) 551-5367. Owner: Dale McCart.

Bill Rase Prodns., Inc., 955 Ventura Ct., Sacramento, 95825, (916) 929-9181. Pres./Sales Mgr.: Bill Rase.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette.

Record Technology, Inc., 486 Dawson Dr., Camarillo, 93010, (805) 484-2747. Fax: (805) 987-0508. Pres.: Bill Bauer; Sales Mgr.: Don MacInnis.
Audio: Cassette, DAT.

Recording, Inc., 633 Cowper St., Palo Alto, 94301, (415) 327-9344. Gen. Mgr.: Ted Brooks.

Reel Time Duplicators, Inc.

801 S. Main St., Burbank, 91506, (818) 841-3511. inside CA: (800) 338-9597. Outside CA: (800) 323-2061. Fax: (818) 954-8604. Pres.: Brian Levine.
Video: ¾, VHS, Beta duplication from 1" & ¾ masters.

Reeltime Tape Duplication, 125 Altena St., San Rafael, 94901, (415) 459-7180. Pres.: Tony Johnson.
Audio: Cassette.

Tabb Rex Ents., 6226 Santa Monica Blvd., Los Angeles, 90038, (213) 461-2484. Pres.: Tabb Rex.
Audio: Cassette.

Rose Studios, 1098 Rose Ave., El Centro, 92243, (619) 352-5774. Pres.: Danny Berg.
Video: ½ VHS Cassette.

Shur-Sound & Sight, Inc., 3350 Scott Blvd., #5, Santa Clara, 95054, (408) 727-7620. Pres.: David Lint; Sales Mgr.: Lonnie Cory.
Audio: Cassette, Open Reel.

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Sound Idea/The Duplicator, 1305 Frnanklin St., Suite 200, Oakland, 94612, (415) 832-5178. Pres.: Glenn Davidson.
Audio: Cassette, Open Reel.

Sound Master Audio/Video, 10747 Magnolia Blvd., North Hollywood, 91601, (213) 650-8000. Studio Mgr.: Barbara.

The Sound Service, 1338 Mission St., San Francisco, 94103, (415) 433-3674. Gen. Mgr.: David Dobkin.

SoundPro Industries, Inc., 7529 Trask Ave., Playa Del Rey, 90293, (213) 822-0510. Pres.: Don Rothgery; Sales Mgr.: Don Millard.
Audio: Cassette, Bulk cassettes.

Soundtek Studios, 85 South Second St., Campbell, 95008, (408) 370-3313. Owner: Bob Berry.

Jay Staggs Mktg., 7332 Florence Ave., Suite D, Downey, 90240, (213) 928-7516. Sales Mgr.: Kurt Thompson.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Standard Tape Laboratory, Inc., 26120 Eden Landing Rd., #5, Hayward, 94545, (415) 786-3546. Pres.: Frank G. Lennert.
Video: Audio only test tape 2" Quadruplex, 1" type "C".

Stanislaus Audio Visual, 1431 Kansas Ave., Modesto, 95351, (209) 529-2700.

Studer Revox America, Inc., 14046 Burbank Blvd., Van Nuys, 91401, (213) 780-4234. Sales Mgr.: Thomas Jenny.
Audio: Open Reel.

Studio Film & Tape, 6674 Santa Monica Blvd., Hollywood, 90038, (213) 466-8101.

Studio West, 11021 Via Frontea, Rancho Bernard, 92127, Pres.: LeRoy Carrou; Sales Mgr.: Dan Milner.
Audio: Cassette.

Superscope, Inc., 20525 Nordhoff St., Chattsworth, 91311, (213) 998-9333.
Audio: Cassette.

TAV Command Video, 1007 N.Seward St., Hollywood, 90038, (213)463-3232. Pres.: Murray Schwartz.

Takeda Record Service, 27616 Caraway Ln., Saugus, 91350, Sales & Svc Consultant: James Takeda.

Tape Specialty, Inc., 13411 Saticoy St., North Hollywood, 93605, (818) 786-6111. Cable: 213-873-5400. Telex: TSILSAUD-910-499-2157. Pres.: Steve Feldman; Sales Mgr.: Len Feldman, Gen. Mgr.: Stu Feldman.
Audio: Cassette, Open Reel, DAT.
Video: ½ Beta Cassette, ½ VHS Cassette.

Tapette Corp., 15702 Producer Ln., Huntington Beach, 92649, (714) 638-7960. Fax: (714) 891-0638. Pres.: James Neiger II; Sales Mgr.: Stewart Schlosberg.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Technicolor Videocassette, 2000 Anchor Ct., Newbury Park, 91320, (805) 499-5861. Fax: (805) 499-7398. Pres.: Emmet Murphy; Sales Mgr.: Paula Tait.
Video: 1 Helical, ½ Beta Cassette, ½ VHS Cassette.

Television Assoc., Inc., 2410 Charleston Rd., Mountain View, 94043, (415) 543-2717. Pres.: Ed Carlstone.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Trans-American Video, Inc., 2921 W. Olive, Burbank, 91505, (818) 841-7440. Pres.: Andy McIntyre.
Video: ¾ U-Matic Cassette, ½ VHS Cassette, 1" Open Reel.

Trends In Professional Sound, 7220 N. Rosemead Blvd., San Gabriel, 91775, (818) 287-0921. Chief Eng.: Todd Barry.

Uni-Sette, Inc., 5125 Marconi Ave., Carmichael, 95608, (916) 485-9534. Pres.: Rudi Degrood.

United Tape Corp., 6855 Vineland Ave., North Hollywood, 91605, (818) 980-6700. (800) 433-4271. Fax: (818) 508-8273. Pres.: Norman Newman; Sales Mgr.: Steven Newman.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Pal duplication.

Universal Tape Corp., Inc., 860 E. Walnut St., Carson, 90746, (213) 327-3203. Fax: (213) 273-5646. Pres.: Edward O. Praeger.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette.

The Video Tape Co., 10523-45 Burbank Blvd., N. Hollywood, 91601, (818) 985-1666. Telex: (910) 499-1471. Pres.: Gary Worth; Sales Mgr.: Jack Mauck.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Video Technology Services, 500 N. Ventu Park Rd., Newbury Park, 91320, (805) 499-5947. Pres.: Devendra Mishra, Vice Pres., Sales & Mktg.: Jay P. Parikh.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Vine Street Video Centre, Number 8471, Universal City, 91608, (213) 462-1099. Pres.: Troy Cory; Sales Mgr.: Walter Brown.

Virco Recording, Inc., 700 S. Date Ave., Alhambra, 91803, (213) 283-1888. Pres.: Douglas B. Watts; Sales Mgr.: Doug Watts.
Audio: Cassette, Open Reel, Disc Mastering 45's & LP's.

West Coast Video Duplicating, 330 Townsend, Suite 100, San Francisco, 94107, (415)543-0944. Sales Mgr.: Robert Dahut; Chief Of Engineering: Joseph Opeka; Account Coordinator: Lisa Hopper.
Video: ½ Beta Cassette, ½ VHS Cassette.

World Radio History

West Valley Video, 8859 Wilbur Ave., Northridge, 91324, (818)993-4433.
Word of Faith Tape Ministries, PO Box 1147, Azusa, 91702, (818) 969-4544. Pres.: Ron Gibson; Sales Mgr.: Mike Finefrock.
Audio: Cassette.
Zephyrs of the Muse, PO Box 1136, Pacifica, 94044, (415) 355-4359. Owner/Eng.: Jack Herbert.

COLORADO

Archon Cassette Duplication Co., 1831½ Pearl St., Boulder, 80302, (303) 444-5035. Contact: John Arcotta.
Chidvilas, Inc., PO Box 17550, Boulder, 80308, (303) 665-6611. (800) 777-7743. Fax: (803) 777-7743. Pres.: Satyam Azad.
Audio: Cassette.
Creative Arts Recording Co., 2933 West 23rd Ave., Denver, 80211, (303) 455-2326. Contact: Roger Praevner.
Digital Duplication, PO Box 22122, Denver, 80222, (303) 750-5543. Pres.: Chris Zobolos; Sales Mgr.: George Chapekis.
Fasttrack Recording Studio, 4220 Broadway, Denver, 80216, (303) 292-2115. Pres.: Terry McMurtry; Sales Mgr.: Wayne K. Gerbrandt.
Audio: Cassette, Open Reel.
Jackson Sound Prodns., Ltd., 3897 S. Jason St., Englewood, 80110, (303) 761-7940. Pres.: Joseph K. Jackson; Sales Mgr.: Linda M. Loughman.

CONNECTICUT

Amphion Ents., Inc., PO Box 794, Rockville, 06066, (203) 871-1786. Contact: Ed Adams; Contact: Ken Carlson.
CBS Records Group, 91 Woodmont Rd., Milford, 06460, (203) 783-4000. Contact: Howard Schwartz.
Cook Laboratories, Inc., 231 Wilson Ave., Norwalk, 06854, (203) 854-5900. (800) 553-2665. Fax: (203) 866-2755. Pres.: William Irvine; Sales Mgr.: Michele H. K. Kennedy.
Audio: Cassette, DAT.
Location Recording, Inc., 122 E. Rocks Rd., Norwalk, 06851, (203) 371-4757. Chief Engineer: Anthony M. Scalisi.
Audio: Cassette.
Next Station Studios, 254 New Norwalk Rd., New Canaan, 06840, (203) 966-7124. (203) 972-3929. Vice Pres.: Michael Smolen.
P & P Prodns., 17 Viaduct Rd., Box 4185, Stamford, 06907, (203) 359-9292. Fax: (203) 325-8329. Pres.: John Fishback; Sales Mgr.: Edgar Bernstein.
Audio: Cassette, Open Reel.
Tapecom/Golden Circle Mktg., 45 Jefferson St., Stamford, 06902, (203) 325-1541. Telex: 710-474-3334. Fax: (203) 359-8391. Pres.: Gene Tornatore; Sales Mgr.: Harris Kozak.
Audio: Cassette.
Tapecom, Inc., 1095 South Ave., Bridgeport, 06604, (203) 579-7666. Fax: (203) 579-0435. Sales Mgr.: Jerry Gottlieb.
Traxx Recording Products & Duplication, 24 Crestway KC, New Fairfield, 06812, (203) 746-3561. Pres.: Jim Beck.
Audio: Cassette.

DELAWARE

Nat'l Tape Duplicators (First State Prodns.), 1500 First State Blvd., Wilmington, 19804, (302) 999-1110. Pres.: H. Edwin Kennedy; Sales Mgr.: S. Lotz, Opr. Mgr.: W.J. Burgess III.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Target, 801 Valley Rd., Newark, 19711, (302) 731-4431. Contact: Marc Moss.

DISTRICT OF COLUMBIA

Burg Music Co., 219 M St., NW, Washington, 20001, (202) 737-9111. Opns. Mgr.: Jerome Washington.
Willie Jolley Prodns., Inc., 1225 Shepard St., NW, Suite 100, Washington, 20011, (202) 829-8222. Pres.: Willie Jolly; Sales Mgr.: Delores E. Taylor-Jolley, Studio Mgr.: Paul K. Minor.
Audio: Cassette.
Multitape, 2112 18th St. Northwest, Washington, 20009, (202) 332-1522. Pres. & Sales Mgr.: Bruce F. Moyer.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

FLORIDA

All American Mfg., Inc., 4380 NW 128th St., Opa-Locka, 33054. (305) 685-8396. Telex: 522178 SONO MIA. Pres.: Peter Bottome.
Audio: Cassette.
Pat Appleson Studios, Inc., 1000 NW 159th Dr., Miami, 33169, (305) 625-4435. Pres.: Pat Appleson; Sales Mgr.: Allan Muller.
Audio: Cassette, Open Reel, DAT.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.
Audio Craft Co., 2701 E. Sunrise Blvd., Ft. Lauderdale, 33304, (305) 563-0553. Pres.: Lonny Kelem.
Audio: Cassette, Open Reel, Reel Time Duplication.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Audio Recording & Duplicating, 323 Santa Villa Dr., Milton, 32571, (904) 994-9297. Owner & Engineer: Ty Bracken.
Bazzy Electronics Corp., 3018 Ave. C, Holmes Beach, 33510, (813) 778-4442.
Audio: Cassette.
Bottom Line Studio, 450 NW 69th Terr., Margate, 33063, (305) 974-7345. (305) 755-1868. Contact: Mark R. Nowak.
Central Audio Visual, 1212 S. Andrews Ave., Ft. Lauderdale, 33316, (800) 447-TAPE. (800) 432-3756. Prodn. Mgr.: Gail Fitzgerald.
Christian Duplications Int'l, Inc., 1710 Lee Rd., Orlando, 32810, (305) 299-7363. Pres.: R.B. "Jack" Turney; Sales Mgr.: Nina Lyle.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Coast to Coast Music, Inc., 1328 Romney St., Jacksonville, 32211, (904) 744-7774. Contact: Fred Frank, Contact: Bill Ande.
Digital 1 Duplicators, 658 Douglas Ave., Altamonte Springs, 32714, (407) 682-7790. Pres.: Jon Phelps; Sales Mgr.: Batt Donovan.
Audio: Cassette.
Eastern Sky Media Services, 241 Mockingbird Lane, Orlando, 32708, (305) 327-3720. Contact: David Brown.
Electric Mountain Sound, Inc., 2021 12th St., Sarasota, 33577, (813) 366-2622. Pres.: Terry F. Donato.
Eva-Tone, Inc., 4801 Ulmerton Rd., Clearwater, 34622, (800) 382-8663. Telex: 810-863-0394. Fax: (813) 572-6214. Pres.: R. Evan Evans; Sales Mgr.: John Ball.
Audio: Cassette.
Instant Replay, Inc., 2951 S. Bayshore Dr., Coconut Grove, 33133, (305) 448-7088. Fax: (305) 445-1998. Pres.: Charles Azar; Sales Mgr.: Linda Zack.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Pal-SECAM-NTSC.
Kinura Records, 377 Westward Dr., Miami Springs, 33166, (305) 887-5329. Pres.: C. R. Hertzburg.
Audio: Stereo Disc Mastering.
Magnetix Corp., 770 W. Bay St., Winter Garden, 32787, (407) 656-4494. Pres.: John C. Lory; Sales Mgr. Larry Hensley.
Audio: Cassette, Open Reel.
Miami Tape, Inc., 8180 Northwest 103 St., Hialeah Gardens, 33016, (305) 558-9211. Fax: (305) 825-9873. Pres.: Carlos O. Garcia.
Audio: Cassette.
Progressive Music Studios, 2116 Southview Ave, Tampa, 33606, (813) 251-8093. Pres.: Ken Veenstra.
Audio: Cassette, Open Reel.
Ron Rose Prodns. Ltd., 3409 W. Lemon St., Tampa, 33609, (813) 873-7700. Pres.: Ron Rose; Sales Mgr.: Mike Stram.
Sound Stage, 2042 N. Rio Grande Ave., Suite F, Orlando, 32804, (305) 849-9767. Contact: Bill Fletcher.
Tape Duplicators of Florida, Inc., 785 West 83rd St., Hialeah, 33014, (305) 822-7585. Pres.: John Urgell; Sales Mgr.: Al Mestre.
Audio: Cassette, Open Reel.
Tapex Corp., 2999 NE 12 Terrace, Ft. Lauderdale, 33334, (305) 565-1617. Pres.: A. R. Conningsby, Vice Pres.: Bob Conningsby, III.
Audio: Cassette.
Telstar Recording, 2074 17th St., Sarasota, 33580, (813) 365-0337. Contact: Rick Moulton.
The Time Machine Recording & Duplicating, 1204 52nd St., South, Gulfport, 33707, (813) 321-7900. Pres: Steve Repetti; Sales Mgr.: Chaz Watkins.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.
Trackmaster, Inc., 2692 E. Atlantic Blvd., Pompano Beach, 33062, (305) 943-2334. Pres.: Roy Parsons; Sales Mgr.: Lupe Parsons.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Vaughn Broadcast Rentals Vaughn Duplication Services, 5426 Beaumont Center Dr., Suite 330, Tampa, 33634, (813) 887-3141. Fax: (813) 889-0182. Mgr.: Ric Everett.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Betacam, Int'l conversions.
Video Ideas, 3965 N. Federal Hwy., Ft. Lauderdale, 33308, (305) 561-1447. Fax: (305) 564-7795. Pres.: Al Wahl.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Video Marketing Services, Inc., 6355 Metrowest Bldg., Suite 180, Orlando, 32811, (407) 578-0077. (800) 422-3827. Fax: (407) 831-0088. Pres.: Michael R. Capko; Sales Mgr.: Frank Knies.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Super VHS.
Video Vision Duplications, 6851 Yumuri St., Suite 12, Coral Gables, 33146, (305) 666-1799. Pres.: Charles Castilla.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
The Warehouse Recording Studio, 2071 Emerson St., Unit #20, Jacksonville, 32207, (907) 399-0424. Contact: Roger Peck.

GEORGIA

American Sound & Video Corp.—Atlanta, 2225 Faulker Rd., NE, Atlanta, 30324, (404) 633-4577. Fax: (404) 728-9744. Sales Mgr.: Stan Lester; Gen. Mgr.: Peter Thomason.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Davis Prodns., 1208 Elm Ave., Americus, 31709, (912) 924-2521. Pres.: King C. Davis; Sales Mgr.: Russell L. Lowe.
Audio: Cassette.
Doppler Studios, Inc., 1922 Piedmont Cir., Atlanta, 30324, (404) 873-6941. Pres.: Pete Caldwell; Sales Mgr.: Patti Allinson.
Audio: Cassette, Open Reel.
Falcone Int'l, Inc., 1355 Marietta Pkwy., Marietta, 30067, (404) 427-9496.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.
Georgia Record Pressing, 262 Rio Cir., Decatur, 30030, (404) 373-2673. (800) 327-9212. Fax: (404) 373-0950. Pres.: Keith Fields; Sales Mgr.: Kevin H. Carlson.
Horton Systems Co., 1268 Chesapeake Dr., Lilburn, 30247, (404) 923-5825. Pres.: Fred Horton.
Hottrax Records, 1957 Kilburn Dr., Atlanta, 30324, (404) 661-6662. Contact: Aleck Janouls.
Int'l Broadcast, 174 Forest Ln., Marietta, 30004, (404) 421-0434. (404) 827-3650. Pres.: Patricio Espinoza; Sales Mgr.: Pablo Espinoza.
Audio: Cassette, Open Reel, DAT.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Master Sound Studios, Inc., 1227 Spring St. NW, Atlanta, 30309, (404) 873-6425. Pres.: Bob Richardson.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Project 70 Audio Services, Inc.
777 Lambert Dr., NE, Atlanta, 30324, (404) 875-7000. Pres.: Jerry L. Connell, Sales Mike Fereday.
Audio: Cassette, Open Reel.

Sound Video Corp., 3125-A Gateway Dr., Norcross, 30071, (404) 448-5020. (800) 523-1118. Pres.: Bill Evans; Sales Mgr.: Scott Sarubbi.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Soundd Investment, Inc., 3586 Pierce Dr., Chamblee, 30341, (404) 458-1679. Pres.: Doug Wilmer; Sales Mgr.: Lou Simmons.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.
Twelve Oaks Recording Studio, 3830 S. Cobb Dr., Suite 100A, Smyrna, 30080, (404) 435-2220. Sales Mgr.: Randy Bugg.
Audio: Cassette, Open Reel.
Underwood Audio, 1909 Tree Corners Parkway, Norcross, 30092, (404) 449-5502. Pres.: Hamilton Underwood; Sales Mgr.: Angela Henderson.
Audio: Cassette, Open Reel.

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World Radio History

IDAHO

Cellar Door Studios, 795 W. Amity, Meridian, 83642, (208) 888-9242. Owner: Mark Evans.

Ricks College Recording Services, Ecom Ricks College, Rexburg, 83440, (208) 356-2400. Studio Mgr.: Trent Walker.
Audio: Cassette, Open Reel.

Sun Valley Audio, PO Box 285, Sun Valley, 83353, (208) 726-3476. Pres./Sales Mgr.: Amos Galpin.
Audio: Cassette, Open Reel, DAT.

ILLINOIS

ARS Recording Studio & Tape Duplication, 11628 S. Pulaski, Alsip, 60658, (312) 371-8424. Pres.: Gary A. Cobb; Sales Mgr.: Allen L. Keilman.

Acme Audio & Recording Co., 3821 N. Southport, Chicago, 60613, (312) 477-7333. Pres.: Michael Rasfeld.
Audio: Cassette.

Audio Accessories Co., 38W515 Deerpath Rd., Batavia, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney, Sr..
Audio: Cassette, Open Reel.
Video: ½ Beta Cassette, ½ VHS Cassette.

Audio Artists/Duplicate Cassette Co., 31 W. Downer Pl., Suite 305, Aurora, 60506, (312) 892-8585. Pres.: B. D. Lazzara.
Audio: Cassette, Open Reel.
Video: ½ Beta Cassette.

Audio Mixers Recording Co., Inc., 30 E. Huron St., Chicago, 60611, (312) 943-4274. Contact: S. Schwartz.

Boulevard Recording Studios, Inc., 641 Madison St., Oak Park, 60302, (312) 386-5388. Pres.: Eleanor Kaitchuck.
Audio: Cassette, Open Reel.

Bruce Packaging Co., 8010 N. Lowell Ave., Skokie, 60076, (312) 583-2818. Pres.: Joseph Halperin; Sales Mgr.: Leonard Halperin.
Audio: Cassette, Open Reel.

Cassette Services, 815 N. Douglas St., Arlington Heights, 60004, (312) 398-8403. Pres.: Willis Connor; Sales Mgr.: Michael Connor.
Audio: Cassette.

Center Video Industrial Co., Inc., 5615 W. Howard St., Niles, 60648, (312) 647-8700. (800) 621-4354. Pres.: Jeffery D. Sussman; Sales Mgr.: Stephen B. Rudolph.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Coachouse Music, PO Box 1308, Barrington, 60011, (312) 382-5295. Pres.: Michael Freeman.
Audio: Cassette, DAT.
Video: 1 Helical, ¾ U-Matic Cassette.

Diskmakers, Inc., 1812 N. Halsted St., Chicago, 60614, (800) 621-TAPE. (312) 642-8525. Fax: (312) 642-2536.

Domain Communications, 289 Main Pl., Carol Stream, 60188, (312) 668-5300. Pres.: Edward Elliott; Sales Mgr.: James Draper.
Audio: Cassette, Open Reel.

John Doremus, Inc./Music in the Air, 875 N. Michigan Ave., #1810, Chicago, 60611, (312) 664-8944. Sales Mgr.: Alexis H. Sarkisian.
Audio: Cassette, Open Reel.

Duplitrmics, Inc., 160 Abbot Dr., Wheeling, 60090, (312) 459-6610. Fax: (312) 459-4076. Pres.: Richard Binder, Vice Pres. Opns.: Jeffrey Binder; Vice Pres. R & D: Bob Scheffler.

Imperial Int'l Learning Corp., PO Box 548, Kankakee, 60901, (815) 933-7735.
Audio: Cassette, Open Reel.

Industrial Audio, Inc., 6228 W. Oakton St., Morton Grove, 60053, (312) 965-8400. Fax: (312) 965-8426. Pres.: Lauren Leifer; Sales Mgr.: Jay Robinson.
Audio: Cassette.

Int'l Audio, Inc., 2934 Malmo Dr., Arlington Heights, 60005, (800) 448-8273. (312) 956-6030. Telex: 282917 IAIUR. Pres.: Richard Mally; Sales Mgr.: Margaret Googe.
Audio: Cassette.

Int'l Recording Co., 2526 W. Armitage Ave., Chicago, 60647, (312) 227-2000.
Audio: Cassette, Open Reel.

Jor-Dan, Inc., 1100 Wheaton Oaks Ct., Wheaton, 60187, (312) 653-1919. Fax: (312) 665-4966. Pres.: Grace Jordan; Sales Mgr.: Lynn Wallace.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Kayron, Inc., 641 Madison St., Oak Park, 60302, (312) 386-0464. Pres.: Hal Kaitchuck; Sales Mgr.: Eleanor Kaitchuck.
Audio: Cassette, Open Reel.

Kiderian Records Prod., 4926 W. Gunnison, Chicago, 60630, (312) 631-8782. Pres.: Ray Peck, Vice Pres.: George Peck.
Audio: Cassette.

Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062, (312) 498-4610. Pres.: Jay Steinberg.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette.

Media Int'l, Inc., 6312 Roosevelt Rd., Oak Park, 60304, (312) 524-2888. Pres.: Duane Lundeen.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.

Nightingale-Conant Corp., 7300 N. Lehigh Ave., Chicago, 60648, (312) 647-0300. Contact: James E. Reising.

Norwest Communications, Inc., 123 S. Hough St., Barrington, 60010, (312) 381-3271. Pres.: Mark Karney.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Oak Record Mastering Lab, 8830 S. Nashville Ave., Oak Lawn, 60453, (312) 599-6222. Owner: Ed Stryszak.

Pentagon Industries, Inc., 5115 N. Sheridan Rd., Chicago, 60640, (312) 271-8300.
Audio: Hi-speed audio duplicators.

Poly Com Prodns., 201 E. Erie St., Chicago, 60611, (312) 337-6000. Pres.: Richard Jablonski; Sales Mgr.: Joseph Hassen (Pkg), Contact: Jackie Jones.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm Betacam.

Polycom Teleproductions, 142 E. Ontario, 4th Floor, Chicago, 60611, (312) 337-6000.

Premiere AVD Corp., 1099 Brown St., Wauconda, 60084, (312) 526-1800. Pres.: George M. Ricci.
Video: ½ Beta Cassette, ½ VHS Cassette, Custom videocassette loading.

Programming Technologies, Inc., 6666 N. Lincoln Ave., Lincolnwood, 60645, (312) 676-9400. Fax: (312) 679-6761. Pres.: William P. Bennett, Vice Pres./Sales Mgr.: Stanley Roy.
Audio: Cassette.

Quality Cassettes, 403 S. Woodlawn St., Wheaton, 60187, (312) 668-2787. Partner: Mary M. Newitt; Partner: John A. Peluse.
Audio: Cassette, Open Reel.

Quality Media Prodns., 1425 W. Whittaker, Salem, 62881, (618) 548-2031. Pres.: Douglas Cosby; Sales Mgr.: C. Keith Bailey.
Audio: Cassette.

Quantitape Inc., 323 W. Northwest Hwy., Palatine, 60067, (312) 705-0110. Pres.: Joe Giuliani.
Audio: Cassette.
Video: ½ VHS Cassette.

Radex Recording Studios, 890 W. Galena Ave., Rockford, 61032, (815) 235-9797. Owner: Dexter R. Witt.

Rainbow Bridge Studios, Inc., 117 W. Rockland Rd., Libertyville, 60048, (312) 362-4060. Pres./Sales Mgr.: Perry Johnson.
Audio: Cassette.

Rank Video Services America, 555 Huehl Rd., Northbrook, 60062, (312) 281-1150. Fax: (312) 291-1719. Chrmn./CEO: Robert B. Pfannkuch; Dir. Nat'l Sales: Hal Blakeslee.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Seagrape Recording Studio, 5740 N. Western Ave., Chicago, 60659, (312) 784-0773. Pres.: Tom Haban.
Audio: Cassette.

Soundvisions, PO Box 2055, River Grove, 60171, (312) 453-1829. Owner: Bruno Strapko.

Strand Magnetics, Inc., 1550 Higgins Rd., Suite 117, Elk Grove Village, 60007, (312) 439-9883. Telex: 446884. Fax: (312) 439-2880. Pres.: Colin Walkden; Sales Mgr.: Edward Virgie.
Video: ½ VHS Cassette.

Streeterville Recording Studios, 161 E. Grand Ave., Chicago, 60611, (312) 644-1666. Pres.: Jimmy Dolan; Sales Mgr.: Cindy Rowe.
Audio: Cassette, Open Reel.

Track One Audio Services, PO Box 2775, Country Club Hills, 60477, (312) 799-8096. Pres.: Morris Jones, Contact: Gerald Scrutchions.
Audio: Cassette.

VCA Duplicating Corp., 2440 S. Wolf Rd., Box 2416, Des Plaines, 60018, (312) 298-7700. Sales Mgr.: Carl Birns.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette.

Video Accessories Co., 38W515 Deerpath Rd., Batavia, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Repair service of broken/damaged videocassettes.

INDIANA

Commercial Features, Inc., 3650 Washington Blvd., Indianapolis, 46205, (317) 926-5570. Pres.: Paul R. Bender; Sales Mgr.: Rae A. Bender.
Audio: Cassette, Open Reel.

Cup of Water Prodns., 13780 12th Rd., Plymouth, 46563, (219) 936-2015.

Digital Audio Disc Corp., 1800 N. Fruitridge Ave., Terre Haute, 47804, (812) 462-8100. Fax: (812) 466-9125. Pres.: James M. Frische; Sales Mgr.: Scott N. Bartlett.
Audio: DAT.

ElectroSound Group-Midwest, 1805 West, Rt. 44, Shelbyville, 46176, (317) 392-4161. Gen. Mgr.: Curt Albright.
Audio: Cassette, Open Reel, DAT.
Video: ½ Beta Cassette, ½ VHS Cassette.

fp Video, Inc., 4415 Saguaro Trail, Indianapolis, 46268, (317) 299-9191. Fax: (317) 297-2998. Pres.: Tony Hughes; Sales Mgr.: Lee Ann Clifford.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Infonics, Inc., 2302 E. Michigan Blvd., Michigan City, 46360, (219) 879-3381. Pres./Sales Mgr.: Carol Lant.
Audio: Cassette, Open Reel.

Precision Audio, Inc., 18582 US 20, Bristol, 46507, (219) 295-7493. Pres.: Sanford Swartzendruber; Sales Mgr.: Phil Miller.
Audio: Cassette, Open Reel.
Video: ½ VHS Cassette.

Bud Pressner Music & Recording Service, 6860 Broadway, Merrillville, 46410, (219) 769-0011. Pres.: Bud Pressner.
Audio: Cassette.

RCA Records, 6550 East 30th St., Indianapolis, 46219, (317) 267-5000.
Audio: Cassette.

Rubino's Music Center, 2524 Portage Mall, Portage, 46368, (219) 762-3169. Pres.: James J. Rubino, Jr.; Sales Mgr.: Diane R. Rubino.
Audio: Cassette, Open Reel, DAT.

Sound Ideas of Fort Wayne, 6803 Salge Dr., Fort Wayne, 46835, (219) 485-3628. Pres.: Jack Flannigan.
Audio: Cassette.

Sound Trax, 1000 West 17th St., Bloomington, 47401, (812) 332-7475. Pres.: Joe Wilson; Sales Mgr.: Joe Sound.
Audio: Cassette, Open Reel.

The Soundmakers, 1000 East 80th Pl., Merrillville, 46410, (219) 769-1515. Managing Dir.: Dick Hutter.

IOWA

BQC, Inc., 2101 South 35th St., Council Bluff, 51501, (712) 382-8060. Pres. & Sales Mgr.: Cliff Tant; Plant Mgr.: Linda Frederiksen.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.

Electronic Engineering & Supply Co./Emir Records, 712 North St., Burlington, 52601, (319) 752-0381. Contact: R. E. Mefford.

RMS Recording & Electronics, PO Box 1075, Ames, 50010, (515) 232-7464. Pres.: Randall M. Slocum.
Audio: Cassette, Open Reel.
Video: ½ VHS Cassette.

Triad Studios, 1910 Ingersoll Ave., Des Moines, 50309, (515) 243-2125. Fax: (515) 243-2055. Pres.: Richard Trump.
Audio: Cassette, Open Reel.

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Gauss manufactures the finest high-speed audio tape duplicating equipment in the world.

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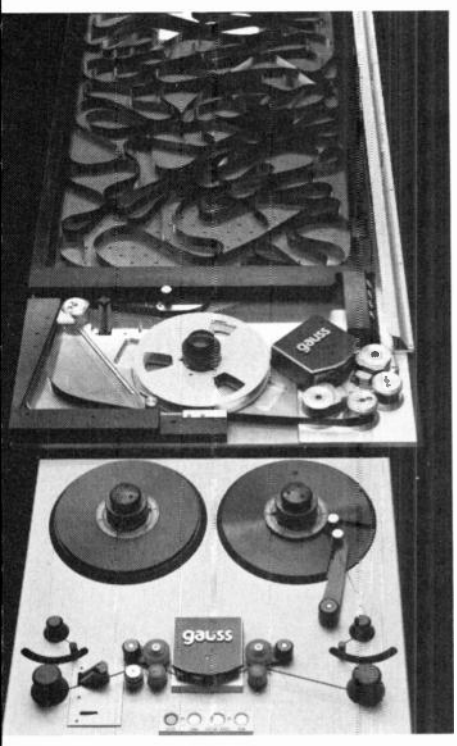

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World Radio History

Vaughn Communications Video Midwest, 2906 Brady St., Davenport, 52803, (319) 322-1525. Fax: (319-322-5920. Mgr.: John Heidemann.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Betacam, Int'l conversions.

KANSAS

High Fidelity Recording, Inc., 1059 Porter, Wichita, 67203, (316) 262-6456. Pres.: James Strattan.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Stage III Sound Prodns., 1901 West 43rd St., Kansas City, 66103, (913) 384-9111.

Stucky Audio Service, 1412 West Fifth St., Newton, 67114, (316) 283-7597. Owner: Homer Stucky.

Summit Electronics, Rt. #1, Box 136, Mayetta, 66509, (913) 966-2682. Pres.: Les Roediger; Sales Mgr.: Rick West.

Sunset Studio, 117 West Eighth, Hays, 67601, (913) 625-9634. Pres.: Mark Meckel.

TMB Recording Services, 7711 Juniper Dr., Prairie Village, 66208, (913) 341-1973.

KENTUCKY

Alpha Recording, Inc., 207 S. Mulberry St., Elizabethtown, 42701, (502) 765-7899. Contact: Con Cottrell.

Falk Recording Service, 7914 Fegenbush Ln., Louisville, 40228, (502) 239-1010. Pres.: Gary Falk; Sales Mgr.: Phil Hawkins, Engineer: Chris Cassetta.
Audio: Cassette, Open Reel.

Lundy Recording & Tape Duplications, PO Box 408, Cumberland Gap Pkwy., Heidrick, 40949, (606) 546-6650. Pres.: David Lundy; Sales Mgr.: Duran Lundy.
Audio: Cassette, Open Reel.

Allen Martin Prodns./Jefferson Audio Video Systems, 9701 Taylorsville Rd., Louisville, 40299, (502) 267-9658. Pres.: Ray Allen; Sales Mgr.: Michael Gibson.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Trusty Tuneshop Recording Studio, Box 100, Rt. 1, Nebo, 42441, (502) 249-3194. Pres.: Elsie Childers; Sales Mgr.: Michael Cain.
Audio: Cassette.

MAINE

Clarity
Post Office Square, Waterville, 04901, (207) 873-3911. (800) 458-6405. Pres.: Michael Pepin, Chief Supervisor: William Wheeler.

Mustard Seed Ministries/Studio K Gospel Recording, PO Box 177, Mechanic Falls, 02456, (207) 345-9073. Contact: Stephen Kilbreth.

Shape Optimedia, Inc., Rt. 109 & Eagle Dr., Sanford, 04073, (207) 324-1124. Telex: 5106008653Shape Optimedia. Fax: (207) 490-1707. Pres., Sales Mgr.: Paul Gelardi.
Audio: DAT.

Studio K Gospel Recording, 79 Lewiston St., Box 177, Mechanic Falls, 04256, (207) 345-9073. Pres.: Stephen D. Kilbreth; Sales Mgr.: Robin K. Wiggin.
Audio: Cassette.

MARYLAND

Bebop Prodns., 1006 Brice Rd., Rockville, 20852, (301) 279-0937. Contact: Bob DeWald.

Bradley Ents., Inc., 108 Galewood Rd., Timonium, 21093, (301) 667-0064. Pres.: F. Joseph Bradley.
Audio: Cassette, Open Reel.

DBF Corporation, PO Box 900, Waldorf, 20601, (301) 843-7110. (301) 645-6110. Contact: Randy Runyon.

Live Sound Prodns., 414 Walnut Dr., Annapolis, 21403, (301) 269-8008. Pres.: Leslie Louis Lentz; Sales Mgr.: Steve Dowling.
Audio: Cassette, Open Reel.

Metro Recording Studio Ltd., 1422 Crain Hwy. SW, Glen Burnie, 21061, (301) 761-6159. Contact: Joel Jacobs.

Prodigital, Inc.
3400 Pendleton Dr., Wheaton, 20902, (202) 635-5588. Pres.: Bill Burns; Vice Pres.: Alan Wonneberger.
Audio: Real Time Cassette, Open Reel.

Richardson Recording, 1938 Baltimore Annapolis Blvd., Annapolis, 21401, (301) 757-3733. Pres./Sales Mgr.: Charles A. Richardson.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.

Roar Prodns. & Recording & Musical Services, 6655-H Dobbin Rd., Columbia, 21045, (301) 596-2600. (301) 381-1440. Pres.: Steven Rosch; Sales Mgr.: Jerome Rosch.
Audio: Cassette, Open Reel.

Upstream Recording Services, PO Box 3634, Langley Park, 20787, (301) 270-2568. Owner: Alan Wonneberger.

MASSACHUSETTS

Cambridge Media, 91 Bloomingdale St., Chelsea, 02150, (617) 884-2826. Pres.: David Titus; Sales Mgr.: Susanna Doyle.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Cambridge Video Group, 77 Huron Ave., Cambridge, 02138, (617) 876-5682. (617) 884-2826. Prodr.: David Titus.

Cape Cod Audio, 80 Enterprise Rd., Hyannis, 02601, (617) 775-1710. Pres.: Chip Davis.

Cassette Duplicators of Boston, 136 Arlington St., Boston, 02116, (617) 423-2542. (617) 423-2541. Pres.: Vincent R. Parla; Sales Mgr.: John P. Parla.
Audio: Cassette, Open Reel, DAT, cartridges.

Continental Recordings, Inc., 1 Thompson Sq., #501, Boston, 02129, (617) 241-5150. Pres.: L. Daniel Flynn.
Audio: Cassette, Open Reel.

Destiny Recording Studio, 81 Nassau Ave., Wilmington, 01887, (617) 658-8891. Owner/Eng.: Larry Feeney.

Diamond Prodn. Corp., 161 Massachusetts Ave., Suite 201, Boston, 02115, (617) 266-3131. Contact: Raymond Fournier.

Distrans, 3 Orchard St., Porter Sq., Cambridge, 02140, (617) 354-4875. Contacts: John Pfister, Tracey Pope.
Audio: Cassette, Open Reel.

Hansen Recording, Capt. Foster Ln., Norwell, 02061, (617) 826-8637. Owner: Torben Hansen.

Harrison Audio Services, 9 Birch Hill Rd., South Hadley, 01075, (413) 536-3830. Contact: Jeff Harrison.

Ian Communications Group, Inc., 10 Upton Dr., Wilmington, 01887, (617) 658-3700. (800) 433-DUPE. Fax: (617) 658-0344. Pres.: Richard B. Berberian; Sales Mgr.: Sandy Dalis.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

Lake Recording Studio & Video Demos, RFD Two Putnam Hill Rd., Sutton, 01527, (617) 476-3225. Owner/Eng.: Phil Berube.

Makin Tracks, 75 Summer St., Chelmsford, 01824, (617) 256-4051. Eng.: Hank Rome.

Northeastern Digital Recording, Inc., 12 Sadler Ave., Shrewsbury, 01545, (617) 753-1192. Pres.: Toby Mountain; Sales Mgr.: Tracy Crane.
Audio: Cassette, DAT.

Pro-Fax, Inc., 264 Monsignor O'Brien Hwy., Cambridge, 02141, (617) 625-1170. Fax: (617) 629-2799. Pres.: Mitch Waters.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette.

Splice of Life, Inc., Brighton, 02135, (617) 782-3384. Owner: Amie Beth Doft.
Audio: Cassette, Open Reel.

The Star Studio, 75 Webster St., Worcester, 01608, (617) 756-8890. Studio Mgr.: Tracy Gaumond.
Audio: Cassette, Open Reel.

The Tape Complex, Inc., 4 Haviland St., Boston, 02115, (617) 437-9449. Pres.: Peter Cecere.
Audio: Cassette, Open Reel, DAT.

Tape Time Corp., 161 Massachusetts Ave., Suite 201, Boston, 02115, (617) 266-3131. Pres.: Raymond Fournier.

Rik Tinory Prodns., PO Box 311, 180 Pond St., Cohasset, 02025, (617) 383-9494. Pres.: Rik Tinory; Sales Mgr.: Richard F. Tinory, Jr.
Audio: Open Reel.

Tropical Recording, PO Box 3572, Pittsfield, 01202, (413) 443-5973. Contact: Mark Aunet.

Yosh Prodns., 1900 Washington St., Auburndale, 02166, (617) 965-6883. Mgr.: Sigal Yoshpe.

MICHIGAN

ARC Electronic Services Inc., 2557 Knapp NE, Grand Rapids, 49505, (616) 364-0022. Pres.: Ron Harkai.
Audio: Cassette, Open Reel, DAT.

A & F Music Services, 2834 Otsego, Pontiac, 48054, (313) 682-9025. Pres.: Frank C. Merwin.
Audio: Cassette.

Allied Film & Video, 7375, Detroit, 48202, (313)871-2222. Pres.: James Merkle.
Video: ½ Beta Cassette, ½ VHS Cassette.

American Sound & Video Corp., 25133 Thomas Dr., Warren, 48091, (313) 536-9100. Vice Pres./Gen. Mgr.: Paul Hayes.
Audio: Cassette, Open Reel, Stereo, Dolby, HX Pro.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Stereo, Macrovision.

American Sound & Video Corp., 2700 E. Nine Mile Rd., Warren, 48091, (313) 755-2666. Fax: (313) 754-8225. Pres.: Frank S. Day, Controller: Joseph M. Wicker.
Audio: Cassette, Open Reel, DAT.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Floppy Disks: 3 1/2" & 5 1/4".

Audio Graphics Services, 1516 Ferris Ave., Royal Oak, 48067, (313) 544-1793. Pres.: Edward J. Wolfrum; Sales Mgr.: Susan Wolfrum.

Audio Tape Prodns., 413 W. Cherry St., Potterville, 48876, (517) 645-7561. Owner: Dean Bredwell.
Audio: Cassette, Open Reel.
Video: ½ Beta Cassette, ½ VHS Cassette.

CBS Fox Video, 39000 Seven Mile Rd., Livonia, 48152, (313)591-5826. Sr. Vice President: Fred Fehlauer.

Elephant Recording Studios, 21206 Gratiot Ave., East Detroit, 48021, (313) 773-9386. Owners: John Glaier, Allen Abood.
Audio: Cassette, Open Reel.

Artie Fields Prodns., 9430 Woodward Ave., Detroit, 48202, (313) 873-8900.
Audio: Open Reel.

M & K Recording, Inc., G-8496 N. Saginaw St., Mount Morris, 48458, (313) 687-7610.

Northcoast Recording (Div. of ARC Electronic Services, Inc.), 2557 Knapp NE, Grand Rapids, 49505, (616) 364-0022. Pres.: Ron Harkai.
Audio: Cassette, Open Reel.

Playtown Sound Prodns., 625 Connable, Petoskey, 49770, (616) 347-0063. Contact: Bob Bollinger.

Plum Recording & Prodn., 5988 Silverylane, Dearborn Hgts., 48127, (313) 277-0082. Owner: Tom Trip.

Premiere Video
35687 Industrial Rd., Livonia, 48150, (313) 464-4650. Pres.: Larry Bennett; Sales Mgr.: Michael Hartman.
Video: 1" Helical, 3/4" U-Matic, VHS, SVHS, Beta, 8mm, Macrovision, Hi-Fi, Dolby, DBX, PCM Digital.

Producers Color Service, Inc., 16210 Meyers Rd., Detroit, 48235, (800) 521-7002. (313) 345-4868. Fax: (313) 345-7910. Pres.: Ronald Balousek; Sales Mgr.: Rick Gauthier.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 1" & 2" hi-band.

Producers Color Service, Inc. (Video Comm. Div.), 24242 Northwestern Hwy., Southfield, 48075, (313) 352-5353. Telex: 810-224-4699. Pres.: Ron Balousek; Sales Mgr.: Leon Chick.
Audio: Open Reel.
Video: 1 Helical.

Producers Tape Service, 395 E. Elmwood Ave., Troy, 48083, (313) 585-8273. Fax: (313) 585-1270. Pres.: W. T. Gutherie; Sales Mgr.: W. D. McAllister.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Program Source Int'l, 1415 Lenox Rd., Bloomfield Hills, 48013, (313) 647-2220. Fax: (313) 647-6824. Pres.: Al Eicher; Sales Mgr.: Kathy Eicher.
Video: ½ Beta Cassette, ½ VHS Cassette.

Solid Sound, Inc., PO Box 7611, Ann Arbor, 48107, (313) 662-0667. Pres.: Robert G. Martens.
Audio: Cassette.

Studio 91, Univ. Blvd., Berrien Springs, 49104, (616) 471-3402. (800) 533-5353. Dir.: Ted Green.

Tape-Tronics, Inc., 750 E. Mandoline, Madison Heights, 48071, (313) 588-8281. Telex: 810-232-1524.
Audio: Cassette.

Technicolor Videocassette of Michigan, Inc., 39000 Seven Mile Rd., Livonia, 48152, (313) 591-1555. Telex: 432-0159. Fax: (313) 591-6020. Pres.: Emmet Murphy; Sales Mgr.: Ron O'Leary.
Video: ½ Beta Cassette, ½ VHS Cassette.

World Class Tapes, PO Box 7611, Ann Arbor, 48107, (313) 662-0669. Office Mgr.: Sherry Prindle.
Audio: Cassette.

MINNESOTA

Bethany Fellowship, Inc., 6820 Auto Club Rd., Minneapolis, 55438, (612) 944-2121. Cable: BETHANY.
Audio: Cassette.

Communication Arts, Inc., 2526 27th Ave., South, Minneapolis, 55406, (6120 721-5357.
Audio: Cassette.

Custom Recording Studios, 3829 Scott Ave. North, Minneapolis, 55422, (612) 535-2587. Pres.: Jim Reynolds; Sales Mgr.: LaVerne Reynolds.

EMC Prodns., 300 York Ave., Saint Paul, 55101, (612) 771-1555. Fax: 612-771-5629. Pres.: Paul R. Winter; Sales Mgr.: Richard T. Stevens.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Tom Jones Recording Studios, 220 S. Broadway, Rochester, 55904, (507) 288-7711. Pres.: Thomas H. Jones; Sales Mgr.: Dan Thomas.
Audio: Cassette, Open Reel.

Metacom, Inc., 1401-B W. River Rd., North, Minneapolis, 55411, (612) 588-2781. (800) 328-4818. Telex: 821301 METACOM UD. Pres.: James I. McCann; Sales Mgr.: David Thompson, Dir. Mktg.: Sharon Begam.
Audio: Cassette.

World Radio History

Prescision Tapes, Inc., 2301 E. Hennepin Ave., Minneapolis, 55413, (612) 379-7554. Pres.: Dan Piepho.
Audio: Cassette, Open Reel Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette, Beta Cam.

Sound 80, 4027 IDS Center, Minneapolis, 55402, (612) 339-9313. Pres.: Jan Erickson; Sales Mgr.: Bill Lubunsky.
Audio: Cassette, Open Reel.

3M Optical Recording, 223-5S-01 3M Center, Saint Paul, 55144, (612) 733-0158. Sales Mgr.: Frank Price.

Vaughn Communications, 7951 Computer Ave., South, Minneapolis, 55435, (612) 831-2248. Fax: (612) 831-0791. Pres.: Kenneth Nicholls; Sales Mgr.: Donald Drapeau.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Betacam Int'l conversions.

Video Midwest, 5050 West 78th St., Minneapolis, 55435, (612) 831-2248.

Westmark Prodns., 8345 Duluth St., Golden Valley, 55427, (612) 544-3050. Pres./Sales Mgr.: DuWayne Kloos.
Audio: Cassette Video: ½ Beta Cassette, ½ VHS Cassette.

MISSISSIPPI

Skyline Recording/Big Oak Duplicating, 2628 State Blvd., Meridian, 39305, (601) 482-8541. Pres.: Tim Chesney.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

MISSOURI

Aard-vark Recording, Inc., 335 S. Jefferson, Springfield, 65806, (417) 866-4104. Pres.: H. W. Jacobsen.
Audio: Cassette.

Acme Distributors, PO Box 8123, Kansas City, 64112, (816) 444-8123. Pres.: Shirley Black; Sales Mgr.: F. W. Black.
Audio: Cassette, Custom Cassette Tape Loading.
Video: ½ VHS Cassette.

Audio-Video Graphics, PO Box 1883, 13801 East 35th St., Independence, 64055, (816) 254-0400. Sales Mgr.: Dennis Kaleikau; Gen. Mgr.: Mike Clancy.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Auditec of St. Louis, 330 Selma Ave., St. Louis, 63119, (314) 962-5890. Contact: William F. Carver.

Clayton Studios, Inc., 1126 S. Big Bend, St. Louis, 63117, (314) 781-6200. Pres.: Richard C. Ulett, Vice Pres.: Robyn Goffstein.
Audio: Cassette, Open Reel.

Midwest Custom Record Pressing Co., Inc., PO Box 92, Arnold, 63010, (314) 464-3013. Pres.: Richard Schaumberger; Sales Mgr.: Laura Boedges.
Audio: Cassette.

Moses Sound Ents., R.R. #2, Catawissa, 63015, (314) 257-2345. Contact: Nelson.

Nat'l Audio Co., Inc., PO Box 3657, 1911 S. Stewart, Springfield, 65808, (417) 883-5377. Fax: (417) 883-1044. Pres.: Steve Stepp; Sales Mgr.: Sandi Stoneker.
Audio: Cassette, Open Reel.

Premier Film Video & Recording Corp., 3033 Locust St., St. Louis, 63103, (314) 531-3555. Pres.: Wilson Dalzell; Sales Mgr.: Robert Heuermann.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Royal Scanlon's Real: Time, PO Box 412732, Kansas City, 64141, (913) 262-5335. Pres./Sales Mgr.: Royal Scanlon.

Sound Recorders, Inc., 3947 State Line Rd., Kansas City, 64111, (816) 931-8642. Pres.: John Boyd; Sales Mgr.: Vicki Evans.
Audio: Cassette.

Technisonic Studios, 1201 S. Brentwood Blvd., St. Louis, 63130, (314) 727-1055. Coord.: Linda Schumacher.
Audio: Cassette, Open Reel.

3G's Industries & Recording Studio 55, 6016 Troost, Kansas City, 64110, (816) 361-8455. Pres.: Mike Green; Sales Mgr.: Eugene Gold.
Audio: Cassette.

Tin Man Ents., 2800 Yellow Brick Rd., St. Louis, 63129, (314) 487-3735. Fax: (314) 487-1910. Pres.: Al Bussen.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Steve Twitchell/Prodn., PO Box 982, Columbia, 65205, (314) 875-6715. Contact: Steve Twitchell.

Wide Range Electronics Corp., 140 Sun Valley Cir., St. Louis, 63026, (314) 343-9191. Pres.: Donald Toone.

MONTANA

Jester Sound Studio, 423 Kuhlman Dr., Billings, 59105, (406) 248-5896. Pres.: Bob Hale; Sales Mgr.: Grace Fillmore.
Audio: Cassette, Open Reel.

North Country Media Group (NCMG) Inc., 721 Second St. South, Great Falls, 59405, (406) 761-7877. Fax: (406) 761-7912. Pres.: Margaret Kochman; Sales Mgr.: Eric Smith.
Video: 1 Helical, ¾ U-Matic Cassette.

Valtron Recording, 1002 Broadway, Helena, 59601, (406) 442-0734. Pres.: Sandra Liedle; Sales Mgr.: Mike Liedle.
Audio: Cassette, Open Reel.

NEBRASKA

Audio Associates, 3200 "O" St., Suite Two, Lincoln, 68503, (402) 474-3111. Owners: James Rupert, Steve Rall.
Audio: Cassette, Open Reel.

Garner Industries, 4200 North 48th St., Lincoln, 68504, (402) 464-5911. Fax: (402) 464-6960. Sales Mgr.: Robert A. Bobrowski; Vice Pres.: Philip S. Mullin.
Video: Bulk Tape Degaussers.

Lenco Co., Lenco Plaza, Waverly, 68462, (402) 786-2000. Fax: (402) 786-5050. Pres.: Craig K. Harding; Sales Mgr.: Daryl Chapelle.

Sound Recorders, 206 South 44th, Omaha, 68131, (402) 553-1164. (816) 931-8642. Contact: Clete Baker.
Audio: Cassette, Open Reel.

NEVADA

Audio Express, 320 Stewart St., Reno, 89502, (702) 322-6292. Cassettologist: Bill Stephens.
Audio: Cassette, Open Reel.

NEW HAMPSHIRE

Captain Fiddle Music & Publications, 4 Elm Ct., Newmarket, 03857, (603) 659-2658. Pres.: Ryan J. Thomson.
Audio: Cassette.

Channell One Video, PO Box 1437, Seabrook, 03874, (603) 474-5046. Pres.: Bill Channell; Sales Mgr.: Scott Van Pelt.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.
Tape Custom Duplicators

NEW JERSEY

AMP Recordings & Duplicating Service (Div. of Tyson Ents.), 307 W. Main St., Maple Shade, 08052, (609) 667-1667. Pres.: Gerald Tyson.
Audio: Cassette.

ASR Recording Services, Inc.
21 Harristown Rd., Glen Rock, 07452, (201) 652-5600. Fax: (201) 652-1097. Contact Larry Block.
Audio: Cassette.

American Int'l Audio & Video
1 N. Main St., Medford, 08055, (609) 259-0044. Fax: (609) 683-9244. Sales Mgr.: Kevin McEvoy.

American Sound & Video Corp., 3 Fairfield Crescent, West Caldwell, 07006, (201) 575-8484. Gen. Mgr.: Hugh Wallace.
Audio: Cassette, Floppy Disk.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

American Tape Corp./American Video Tape Corp., 1116 Edgewater Ave., Richfield, 07657, (201) 943-7860 (201) 941-4404. Pres.: Gerald Gottlieb.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Audio Int'l, 424 Grant Ave., Scotch Pines, 07076, (201) 322-4466. Cable: AUDINTAL. Pres.: Warren C. Slaten.
Audio: Cassette, Open Reel.

Audio Plus Video Int'l, Inc., 240 Pegasus Ave., Northvale, 07647, (201) 767-3800. Fax: (201) 767-4568. Pres.: Marty Irwin; Sales Mgr.: Kathryn DeMerit.
Video: Standards Conversion/Video Facility.

Broccoli Rabe Entertainment Complex, 15 Gloria Ln., Fairfield, 07006, (201) 575-7460. Pres.: Brian Drago; Sales Mgr.: Hugh Jones, Studio Mgr.: Matha Lima.
Audio: Cassette, Open Reel.

CBP Film to Tape, Inc., #1 Broadcast Center, Blackwood, 08012, (609)227-7300. Fax: (609) 227-9624. Pres.: Larry Scott; Sales Mgr.: Kim Levaell.
Video: ½ Beta Cassette, ½ VHS Cassette.

Cassette Prodns., Inc., 109 Prospect Pl., Hillsdale, 07642, (201) 666-3300. Pres.: Julius A. Konins, Gen. Mgr.: Shelby Horowitz; Contact: Jackie Pavesi.
Audio: Cassette, Open Reel.

Goldstar Electronics, Inc., 1050 Wallstreet West, Lyndhurst, 07071, (201) 460-8870. Telex: 219170 GSEIUR. Fax: (201) 460-1097. Pres.: S. Chung; Sales Mgr.: Joe Stevens.
Audio: Cassette.
Video: ½ VHS Cassette.

House of Music, Inc., 1400 Pleasant Valley Way, West Orange, 07052, (201) 736-3062. (212) 964-7444.
Audio: Cassette, Open Reel.

Int'l Video Warehouse, Inc., 241 Bogert Ave., Ridgewood, 07450, (201) 444-2911. Pres.: Charles A. Diehl.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Lift Display, Inc., 115 River Rd., Edgewater, 07020, (201) 945-8700. Fax: (201) 945-9548. Pres.: Otto Schubert.
Audio: Decoration, Disc's.

MTI Corp., 124 Monnclair Ave., Montclair, 07042, (201) 744-2220.

Marion Recording Studios, Seven Burdett Pl., Fairview, 07022, (201) 945-1517. Owner/Operator: David C. Bellochio.

Milbrodt Communications, Inc./dba Music & Sound Design Studio, 711 E. Main St., Bridgewater, 08807, (201) 560-8444. Fax: (201) 526-4958. Pres.: William Milbrodt.
Audio: Cassette.

Omni Recording Studios, Inc., 44 Abbett Ave., Morristown, 07960, (201) 539-8804. Pres.: Rick Kerner.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

PSI Audio/Video, 135 Ludlow Ave., Northvale, 07647, (201) 768-8007. Fax: (201) 768-8314. Pres.: Sal A. Nastro; Sales Mgr.: Stephanie L. Volpe.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

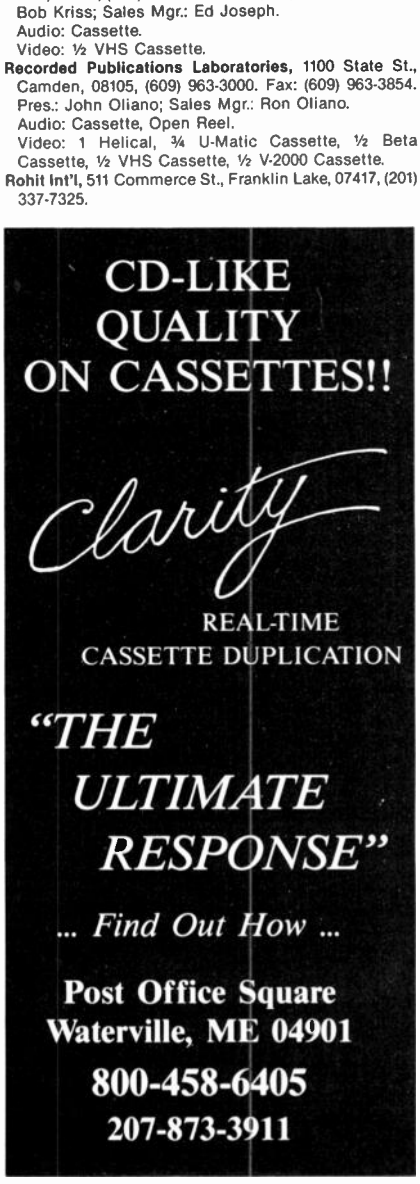
Pentacle Communications, Inc., 3567 Kennedy Rd., South Plainfield, 07080, (201) 561-5414. Fax: 561-9580. Pres.: Peter J. Jegou; Sales Mgr.: Michael Spain.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

PolyGram Records Tape Facility, 10 Distribution Blvd., Edison, 08817, (201) 287-1222. Studio Mgr./Chief Eng.: Dennis M. Drake.

Prestigious Audio Video Corp., 11B S. Gold Dr., Robbinsville, 08619, (609) 586-4040. Fax: (609) 586-7024. Pres.: Bob Kriss; Sales Mgr.: Ed Joseph.
Audio: Cassette.
Video: ½ VHS Cassette.

Recorded Publications Laboratories, 1100 State St., Camden, 08105, (609) 963-3000. Fax: (609) 963-3854. Pres.: John Oliano; Sales Mgr.: Ron Oliano.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

Rohit Int'l, 511 Commerce St., Franklin Lake, 07417, (201) 337-7325.



World Radio History

Audio: Cassette.

Adrianne Rowatti, 428 Briarwood Ln., Northvale, 07641, (201) 385-0940. Pres.: Carl Rowatti; Sales Mgr.: Adrianne Rowatti.
Audio: Cassette.

Sony Corp. of America, Sony Dr., Park Ridge, 07656, (201) 930-1000. Telex: 147212. Pres.: John Hollands, Dir. of Sales: Andrew Mougis; Mktg. Mgr.: Ken Wiedeman.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Sound Arts Co., Inc., 5 Cindy Ln., Oakhurst, 07712, (201) 493-8666. Fax: (201) 493-0667. Pres.: Charles J. Gspann; Sales Mgr.: Frank Gspann.
Audio: DAT.

Sound Makers Record Mfg. Co., Inc., 611 Delsea Dr., New Jersey, 08093, (609) 456-0119. Fax: (609) 845-3901. Pres.: Vince De Rosa; Sales Mgr.: David Moldauer.
Audio: Cassette.

Studio 38 Recording, Inc./Video Assoc. Ltd., 245 Broad St., Carlstadt, 07072, (201) 939-0732. Pres.: Kurt Hermann.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

Trutone Records, 163 Terrace St., Haworth, 07641, (201) 385-0940. Pres.: Carl Rowatti; Sales Mgr.: Adrianne Rowatti.
Audio: Cassette.

VCA Teletronics, Inc., 500 Willow Tree Rd., Leonia, 07605, (201) 947-6450. Pres.: Tom DeMaeyer; Sales Mgr.: Scott Denham, Vice Pres., Sales & Mktg.: Ernie Heisser.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Videoplus, 201 Arnold Ave., Suite A, Point Pleasant Beach, 08742, (201)892-7400. Pres.: Joseph F. DeGraw.
Video: ½ Beta Cassette, ½ VHS Cassette.

Visual Information Systems, Inc., 1111 Secaucus Rd., Secaucus, 07094, (201) 867-7600. Mgr.: Joseph C. Scozzari.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.

NEW MEXICO

Rainbow Cassette Studio, PO Box 472, Taos, 87571, (505) 776-2268. Pres.: Tony Isaacs; Sales Mgr.: Judy Lujan.
Audio: Cassette.
Tape Custom Duplicators

NEW YORK

AAA/Variety Recording Studio, 130 West 42nd St., #551, New York, 10036, (212) 221-6625. Pres.: Warren Allen Smith; Sales Mgr.: Jose Gallegos.
Audio: Cassette, Open Reel.

ANS Int'l Video, 396 Fifth Ave., New York, 10018, (212) 736-1007. Fax: (212) 736-2154. Pres.: Apo Oguz; Sales Mgr.: Edna Ozakdogan.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Allformats, Standards Conversion.

Acoustilog, Inc., 19 Mercer St., New York, 10013, (212) 925-1365. Sales Mgr.: Greg Guarino.
Audio: Cassette, Open Reel.

Aligned Audio, Inc., 151 22nd St., Brooklyn, 11232, (718) 788-6969. Telex: 4976015 ALIGNUI. Fax: (718) 499-0421. Pres.: Arthur Blavis; Sales Mgr.: James A. Piccolo.
Audio: Cassette, Open Reel, DAT.

Associated Audio Services, 181 Westchester Ave., Port Chester, 10573, (914) 937-5129. Pres.: D. Richard Kraus.
Audio: Cassette, Digital Cassette.

Atlantic Studios, 1841 Broadway, New York, 10023, (212) 484-6093. Asst. Mgr.: Frank Tabino.

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Audio Antics, 156 West 94th St., New York City, 10025, (212) 662-8685. Pres.: Susan Winthrop.
Audio: Cassette, Open Reel.

Audio Image, 95 Little Tree Ln., Hilton, 14468, (716) 392-9500. Pres.: Larry Ellis.
Audio: Cassette.

Audio-Tech Laboratories, 1158 Stewart Ave., Bethpage, 11714, (516) 433-0171. Pres.: Joseph Giovanelli; Sales Mgr.: Joseph Giovanelli.
Audio: Cassette, Open Reel.

AudioDigital, Inc., 12 Long Island Ave., Holtsville, 11742, (516) 289-3033. (800) 874-2202. Pres.: Craig M. Balaban; Sales Mgr.: Jim Makowski.
Audio: Cassette.

Audiomatic Corp., 400 Madison Ave., New York, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.
Audio: Digital Audio Analog Duplicaton.

Bee Vee Sound, Inc., 211 East 43rd St., 603, New York, 10017, (212) 949-9170. Pres.: Bruno Vinels.

Bell & Howell/Columbia Pictures Video Services, 505 Fifth Ave., Suite 600, New York, 10017, (212) 697-7355. Telex: 27-0253 B & H CPVS NBRK. Pres.: Thomas Wheeler.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 1" Quad.

Ralph Berliner Audio/Music Prodns., 35 West 90th St., New York, 10024, (212) 873-6390. Pres.: Ralph Berliner.
Audio: Cassette, Open Reel.

Brunswick Tape Media, 580 Eigth Ave., 21st Floor, New York, 10018, (212) 840-1559. Pres.: Woody Batzer.
Audio: Cassette, Real Time.

CBS Recording Operations (NY Studio), 49 East 52nd St., New York, 10022, (212) 975-2958. Contact: Rob Grabowski.

CBS Records, Inc., 51 West 52nd St., New York, 10019, (212) 975-4783. Fax: (212) 975-8119. Sales Mgr.: B. Fernandez; Vice Pres.: A. Formichelli.
Audio: Cassette.

Celestial Spirit Music, PO Box 300, New Lebanon, 12125, (518) 794-7860. Owner/Chief Eng.: Mihkail Horowitz.

Dick Charles Recording, 130 West 42nd St., #1106, New York, 10036, (212) 819-0920. Pres.: Dick Charles.
Audio: Cassette, DAT.

Cine Magnetics Video, 650 Halstead Ave., Mamaroneck, 10543, (914) 698-3434. (800) 431-1102. Cable: CENIMAG. Fax: (914) 698-0680. Pres.: Joseph J. Barber, Jr.; Sales Mgr.: Robert Orzack.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Film to Tape Transfer Services.

Cinema Sound Ltd., 311 West 75th St., New York, 10023, (212) 799-4800. Pres.: Joan S. Franklin.

Columbia Record Prodns., 51 West 52nd St., New York, 10019, (212) 975-4783. Cable: 420137. Telex: 12435. Mgr. East Reg. Sales: Robert Fernandez.
Audio: Cassette, Open Reel.

Cook Laboratories, Inc.

39 Vesey St., New York, 10007, 203) 854-5900. Fax: (203) 866-2755. Contact: Bill Irvine.

Core Systems, Inc., 48 West 25th St., New York, 10034, (212) 242-4497. Pres.: Dimitri Karas; Sales Mgr.: J. Aricci.
Audio: Cassette, Open Reel.
Video: ½ VHS Cassette.

Crystal City Tape Duplicators, Inc., 48 Stewart Ave., Huntington, 11743, (516) 421-0222. Pres.: Frank Russo; Sales Mgr.: Lori DeLuca.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.

Cue Recording, Inc., 1156 Avenue of Americas, New York, 10036, (212) 921-9221. Fax: (212) 840-2349. Pres./Sales Mgr.: Mel Kaiser.
Audio: Open Reel.

The Cutting Edge, PO Box 217, Ferndale, 12734, (914) 292-5965. Pres.: Paul Gerry; Sales Mgr.: Patricia Gerry.
Audio: Cassette.

Dancing Bear Prodns., 74 Henry St., #1, Brooklyn Heights, 11201, (718) 875-2156. Pres.: Bill Ohashi.
Audio: Cassette.

Delta Recording Corp., 16 West 46th St., New York, 10036, (212) 840-1350. Pres.: Bob Liebert, Contact: Sandra Raskin.
Audio: Cassette, Open Reel.

Demo-Vox Sound Studio, Inc., 1038 Bay Ridge Ave., Brooklyn, 11219, (718) 680-7234. Contact: Laura B. Grassi.

Devlin Prodns., Inc., 150 West 55th St., New York, 10019, (212) 582-5572. Pres.: Sandra Devlin; Sales Mgr.: John Krams.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Disctronics, Inc., 405 Lexington Ave., 47th Floor, New York, 10174, (212) 307-0746. East Coast Reg. Sales Mgr: Michael Rosenbaum.

Diskmakers, Inc., 153 West 46th St., New York, 10036, (212) 302-4140. (800) 468-9353. Fax: (212) 302-8340.

Du Art Video, 245 West 55th St., New York, 10019, (212) 757-3681. Telex: 640-253. Pres.: Robert M. Smith; Sales Mgr.: Frank Bucci, Gen. Mgr.: Tim Spitzer.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Film-to-tape transfers.

The Dub Centre East, Inc., 40 H Corbin Ave., Bay Shore, 11706, (516) 242-4646. (212) 775-9595. Pres.: Paul Glantzman; Sales Mgr.: Joan Carroll.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.

The Duplicator/Begel, PO Box 83, New York, 10019, (212) 685-2748. Contact: Deborah Begel.

EVG, Inc./Russell Ind., PO Box 508, Oceanside, 11572, (516) 536-5000. Cable: GAMINDIC FREE. Telex: 697-1147 EVGFRPRT. Pres.: Michael Damsky; Sales Mgr.: Michael Sussman.
Video: ½ Beta Cassette, ½ VHS Cassette.

Eastern Standard Prodns., Inc., 26 Baxter St., Buffalo, 14207, (716) 876-1454. (800) 527-9225. Pres.: Mark S. Mekker.
Audio: Cassette, DAT.
Video: ½ Beta Cassette, ½ VHS Cassette.

ElectroSound Group, Inc., 1290 Motor Pkwy., Hauppauge, 11788, (516) 234-2010. Telex: (516) 497-2703. Fax: (516) 234-2384. Pres.: Richard Projain, Vice Pres. Sales: Hugh T. Landy.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.

ElectroSound Group, Inc., 888 Seventh Ave., Suite 400A, New York, 10106, Vice Pres. Sales: Hugh Landy.
Audio: Cassette, Open Reel, DAT.
Video: ½ Beta Cassette, ½ VHS Cassette.

The Entertainment Group, Ltd., 348 Willis Ave., Mineola, 11501, (516) 747-5100. Vice Pres.: Gregg Raffa.

Europadisk, Ltd., 75 Varick St., 4th Floor, New York 10013, (212) 226-4401. Fax: (212) 966-0456. Telex: 710-581-2034. Pres.: Jim Shelton; Vice Pres.: Tom Kingman.
Audio: Cassette.

Executive Recording, Ltd., 300 West 55th St., Suite 4P, New York, 10019, (212) 247-7434. Pres.: Lucille Sayet.
Audio: Disk mastering.

GML Video, 321 West 44th St., New York, 10036, (212) 45-3700. Pres.: Gregory Leopold.
Video: ½ Beta Cassette, ½ VHS Cassette.

Grenadier, 10 Parkwood Ave., Rochester, 14620, (716) 442-6209. (716) 275-2942. Pres.: T. Greene; Sales Mgr.: P. Greene.
Audio: Cassette, Open Reel, Real time duplication.

HRM Group, 15 Gilpin Ave., Hauppauge, 11788, (516) 234-0200. Telex: 510-497-4194. Fax: (516) 234-0022. Pres.: Roger Gouldstone, Vice Pres.: Brian Wilson.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.

The HRM Group, 15 Gilpin Ave., Hauppauge, 11788, (516) 234-0200. Telex: (510) 234-0233. Pres.: Roger Gouldstone; Sales Mgr.: Brian Wilson.
Audio: Cassette, Open Reel.
Video: ½ Beta Cassette, ½ VHS Cassette.

HVM Ltd., 15 Gilpin Ave., Hauppauge, 11788, (516) 234-0200. Pres.: Roger Gouldstone, Executive V.P.: Don Olesen; V.P. Sales and Marketing: Brian Wilson.
Video: ½ Beta Cassette, ½ VHS Cassette.

IFO Recording Studio, PO Box 122, New York, 10276, (212) 460-9189. Telex: 230199-960127. Pres.: Clive Stevens.
Audio: Cassette, Open Reel.

In Sync Laboratories, Inc., 2211 Broadway, Suite 10E, New York, 10024, (212) 873-6769. Pres.: E. Alan Silver.
Video: Remote Digital Recording.

Independent Classical Recording, 170 West 73rd St., #3C, New York, 10023, (212) 799-0690. Pres./Sales Mgr.: Dongsok Shin.
Audio: Cassette, Open Reel.

Intercontinental Televideo, Inc., 29 West 38th St., New York, 10018, (212) 719-0202. Telex: 425262 IVC. Fax: (212) 391-2993. Pres.: G. Citron; Sales Mgr.: N. Toovey.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, Standard Conversions/Duplication-All Formats.

Int'l Recording Co., 49 Desmond Ave., Bronxville, 10708, (914) 337-5726. Pres.: Claire Rie; Sales Mgr.: Claude Rie.
Audio: Cassette.

Int'l Televideo, Inc., 29 West 38th St., New York, 10018, (212)719-0202. Telex: 425262 ICV. Fax: (212) 391-2993. Pres.: Gerald Citron; Sales Mgr.: Nigel Toovey.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Kewall Real Time Tape Duplicators, 77 Bayshore Rd., Bay Shore, 11706, (516) 586-2486. Pres.: Keith A. Gutschwager.
Audio: Cassette.
Video: ½ VHS Cassette.

M & H Communications, 45 Hidden Ridge Dr., Syosset, 11791, (516) 423-0250. Pres.: Heide Vincent.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Magno Sound & Video, 729 Seventh Ave., New York, 10019, (212) 302-2505. Pres.: Ralph Friedman; Sales Mgr.: Robert Friedman, Contact: David Friedman.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta

World Radio History

Cassette, ½ VHS Cassette.

Man From Mars Prodns., 10815 Bodine Rd., Clarence, 14031, (716) 668-0652. Contact: Ed Brouder.

Mark Custom Recording Service, 10815 Bodine Rd., Clarence, 14031, (716) 759-2600. Pres.: Vincent S. Morette; Sales Mgr.: Mark J. Morette.
Audio: Cassette.

Master Cutting Room, 321 West 44th St., New York, 10036, (212) 581-6505. Mastering Engineer: Joseph Brescio.
Video: Disc mastering studio.

Master Sound Astoria, 34-12 36th St., Astoria, 11106, (718) 786-3400. Sales Mgr.: Maxine Chrein.
Audio: Cassette, Open Reel, DAT.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Masterdisk Corp., 16 West 61st St., New York, 10023, (212) 541-5022. Gen. Mgr.: Jill Dix.

Modern Telecommunications, Inc. (MTI), 855 Second Ave., New York, 10017, (212) 355-0510.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, 2" Quad.

The Music Connection, Inc., 166 Madison Ave., New York, 10016, (212) 686-9595. Pres.: Richard Ralton; Sales Mgr.: Ira Cohen.
Audio: Cassette.
Video: ½ VHS Cassette.

Nat'l Video Center/Recording Studios, 460 West 42nd St., New York, 10036, (212) 279-2000. Telex: 312637. Pres.: Harold Lustig; Sales Mgr.: Bill Kelly.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Natural Innovations Co., 1756 Broadway, Suite 29K, New York, 10019, (212) 489-7204. Owner: Walter Kaye.

PRC Tape Co., Inc., 422 Madison Ave., 4tn Fl., New York, 10017, (212) 308-2300. Fax: (212) 308-2306. Sales Mgr.: Al Santoro; Pres./Owner: I. V. Hainick.
Audio: Cassette, DAT.

Pak-Wik Corp., 128 Tivoli St., Albany, 12207, (518) 465-4556. Pres.: Samuel A. Strasser.
Audio: Slip Cases & Cardboard Boxes.

Progressive Tape Corp., 40-H Corbin Ave., Bayshore, 11706, (516) 242-4646. Pres.: Paul Glantzman.
Audio: Cassette.

Quik Cassette Corp., 250 West 57th St., New York, 10107, (212) 977-4411.
Audio: Cassette, Open Reel.

RCA Records (Exec./Sales Offices), 1133 Avenue of the Americas, New York, 10036, (212) 930-4000. Pres.: Robert Summer; Sales Mgr.: Ernie Ferrara.
Audio: Cassette.

Recorded Publications Labs, Inc., 2 Penn Plaza, Suite 1500, New York, 10001, (212) 868-3115. Telex: (212) 629-3340. Pres.: John S. Oliano; Sales Mgr.: Lloyc P. Dorfman.
Audio: Cassette, Open Reel, A/V cartridges.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Reel Duplicators, Inc., 723 Seventh Ave., New York, 10019, (212) 944-8977.
Audio: Cassette, Open Reel.

Regent Sound Studios, Inc., 1697 Broadway, Room 906A, New York, 10019, (212) 245-2630. (212) 245-7666. Pres.: Robert Liftin; Sales Mgr.: Sandi Morrof.
Video: ¾ U-Matic Cassette, 1" Type C Open Reel.

Sacred Spirit Music, PO Box 1030-D, New Lebanon, 12125, (518) 794-7860. Contact: Mikhail Horowitz.

Sadler Recording Studio, 118 East 28th St., New York, 10016, (212) 684-0960.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

ServiSound, Inc., 35 West 45th St., New York, 10036, (212) 921-0555. Pres.: Nathan Levy, M. Shapiro.
Audio: Cassette, Open Reel.

Sound Makers, 1650 Broadway, Suite 1212, New York, 10019, (212) 265-6662. Fax: (212) 262-0798.

Soundtek, Inc., 1780 Broadway, Suite 204, New York, 10019, (212) 489-0806. Chief Eng.: Ed Remusat.

Stamper Makers, Inc., 130 West 42nd St., Room 911, New York, 10036, (212) 944-0002. Contact: Ledak.

Starstruck Soundlabs, PO Box 161, Hicksville, 11801, (516) 931-7231. Owner/Operator: Pete Durso.
Audio: Cassette, Open Reel.

Sterling Sound, Inc., 1790 Broadway, New York, 10019, (212) 757-8519. Pres.: R. Lee Hulko; Sales Mgr.: John Kubick.
Audio: Cassette, Open Reel.

Studio Magnetics Co., Inc., 12 Long Island Ave., Holtsville, 11742, (516) 289-3400. (800) 874-2202. Pres.: George Clahane; Sales Mgr.: Jim Makowski.
Audio: Cassette.

Sunshine Sound, Inc., 1650 Broadway, New York, 10019, (212) 582-6227. Pres.: Frank J. Trimarco.
Audio: Cassette, Open Reel.

Superdupe, 295 Madison Ave., New York, 10017, (212) 683-6854. Pres.: Keith Gordon.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Systems Two Recording Studio, 2949 Ave. U, Brooklyn, 11229, (718) 332-5429. Studio Mgr.: Nancy Goll.

T.F.I. (Tape-Film Industries), 619 West 54th St., New York, 10019, (212) 708-0500. Contact: Charle Ahto.

TV-R/Master Color Transfer, Inc., 333 West 52nd St., New York, 10019, (212) 541-4030. Pres.: Alan Schulman; Sales Mgr.: James Mahoney.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Telephone Dynamics Corp., 2473-A Jerusalem, North Bellmore, 11710, (516) 221-9470.
Audio: Cassette.

Thalco Audio, Inc., 2 Dickens Ave., Dix Hills, 11746, (516) 667-1616. Pres.: Michael Thaler.
Video: ½ Beta Cassette, ½ VHS Cassette.

Tiki Recording Studios, Inc., 186 Glen Cove Ave., Glen Cove, 11542, (516) 671-4555. Studio Mgr.: Lia.

Today Video, Inc., 45 West 45th St., New York, 10036, (212) 391-1020. Pres.: Beverly Seeger.

Treebear Music, PO Box 1147, New York, 10018, (212) 302-5756. Admin.: Jennifer Lowman.
Audio: Cassette.

United Recording Labs, 681 Fifth Ave., New York, 10022, (901) 682-7002. Contact: Anita Adams.

VCA/Technicolor, 231 East 55th St., New York, 10022, (212)355-1600. Chief Executive Officer: Alfred Markim.
Video: ½ Beta Cassette, ½ VHS Cassette.

V. P. Records, Inc., 170-21 Jamaica Ave., Jamaica, 11432, (718) 291-7058. Vice Pres./Gen. Mgr.: Christopher Chin.

Thomas J. Valentino, Inc., 151 West 46th St., New York, 10036, (212) 869-5210. Pres.: Thomas Valentino.
Audio: Cassette.

Video Corp. of America/VCA Duplicating Corp., 231 East 55th St., New York, 10022, (212) 355-1506.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette.

Video Dimensions, 530 West 23rd St., New York, 10011, (212) 929-6135. Pres.: Allan Greenfield; Sales Mgr.: John Burke.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Video Dub, Inc., 423 West 55th St., New York, 10019, (212)757-3300. Pres.: Don Buck.

VideoWorks, Inc., 24 West 40th St., New York, 10018, (212) 869-2500. Pres.: Eliot Tuckerman; Sales Mgr.: Neil Baudhuin.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Visual Horizons, 180 Metro Park, Rochester, 14623, (716) 424-5300. Pres.: Stanley Feingold.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ VHS Cassette, 35mm Slide Duplication.

WK Studio, 611 Broadway, Rm. 529, New York, 10012, (212) 473-1203. Pres.: Konstantine Sareyani; Sales Mgr.: Phyllis Whitehouse.
Audio: Cassette, Real-time cassette duplication from any format.

Windsor Total Video, 565 Fifth Ave., New York, 10017, (212) 725-8080. Pres.: Bert Goodman.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

NORTH CAROLINA

American Multimedia, Inc., Rt. 8, Box 215-A, Burlington, 27215, (919) 229-5559. Plant Mgr.: Tim Mallard.

Beechtree Recording Studio, 2804 Beechtree Dr., Sanford, 27330, (919) 542-3300. Pres.: Bill Tripp; Sales Mgr.: Larry Tidwell.
Audio: Cassette, Open Reel.

Dove Sounds, 1305 Glen Eden Dr., Raleigh, 27612, (919) 782-1095. Contact: Chris Droessler.

I.C.C.A., 429 Briabend Dr., Charlotte, 28209, (704) 523-7219. Pres.: Dexter R. Yager, Sr.; Sales Mgr.: Harrell Canning.
Audio: Cassette.

Lamon Sound, 6870-A Newell Hickory Grove Rd., Charlotte, 28229, (704) 537-9310. Contact: David Moody.

PDO/Philips & DuPont Optical, PO Box 400, Grover, 28073, (704) 764-4100. Fax: (704) 734-4180. Pres.: Dr. Ir. A. B. Bok; Sales Mgr.: J. Kiernan.

The Process Recording Studios, Inc., 3404-E W. Wendover Ave., Greensboro, 27407, (919) 855-1941. Studio Mgr.: Adrienne Hardy.

QTI, Inc. (Subsidiary of BMG Music), 108 Monticello Rd., Weaverville, 28787, (704) 658-2000. Telex: 4946689 QTIR-CA. Fax: (704) 658-2008. Sales Mgr.: Ernie Ferrari.
Audio: Cassette.

The Recording Studio, 036 Biddle Music Bldg., Drake Univ., Durham, 27708, (919) 684-3460. Mgr.: Frank Konhaus.

OHIO

A to Z Audio Services, Inc., 21929 Lorain Rd., Fairview Park, 44126, (216) 333-0040. Pres.: Duane Abarca; Sales Mgr.: J. T. Lynch.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

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FAX 818-341-9131

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Angel Recording Studio, 5676 Fredrick Dr., Mentor, 44060, (216) 382-6036. Pres.: Mark Luthardt; Sales Mgr.: Ben Rzepka.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.

Audio Recording Studios, Inc., 601 Rockwell Ave., Cleveland, 44114, (216) 771-5112. Gen. Mgr.: Bruce Gigax.

Audiocraft Recording Co., 915 West Eigth St., Cincinnati, 45203, (513) 241-4304. Fax: (513) 241-3477. Pres.: E. T. Herzog, Jr.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 1", MII.

Boddie Record Mfg., Inc., 12202 Union Ave., Cleveland, 44105, (216) 752-3440. Pres.: Louise Boddie; Sales Mgr.: Dennis Boddie.
Audio: Cassette, Open Reel, Cassette loading.

C.D.S. Cassette Duplicating Service, 444 Dimmick Ave., Cincinnati, 45246, (513) 851-1956. Pres.: Carl Burkhardt.
Audio: Cassette.

Cavalier Prodns., 3412 Erie Ave., Cincinnati, 45208, (513) 871-8818. Pres.: Edward H. Foss.

Clockwerke Sound Studio, Inc., 1328 Linda St., Cleveland, 44116, (216) 331-2210. Pres.: GRegory A. James; Sales Mgr.: Tom Gagen.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Counterpart Creative Studios, Inc., 3744 Applegate Ave., Cincinnati, 45211, (513) 661-8810.

Creative Images, 1321 N. Summit St., Toledo, 43604, (419) 241-5961. Studio Mgr.: Cheryl Clark.

Discovery Systems, 7001 Discovery Blvd., Dublin, 43017, (614) 761-2000. Fax: (614) 761-4258. Pres.: Jeffrey Wilkins, Vice Pres.: Michael Ward.
Video: 1 Helical, ½ VHS Cassette.

EDR Media, 3592 Lee Rd., Shaker Heights, 44120, (216) 751-7300. Development Coord.: Darcy Angell.
Video: Video Duplication.

GRS, Inc., 13300 Broad St., Pataskala, 43062, (614) 927-9566. Pres.: Stephen S. Andrews.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Group II Audio, 1480 Dublin Rd., Columbus, 43215, (614) 488-0621. Studio Mgr.: Mark E. Snider.

Jewel Recording Co., 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9336. Pres.: Rusty York; Sales Mgr.: Linda J. York.
Audio: Cassette, Open Reel.

The Little Warehouse, Inc.
4906 Van Epps Rd., Brooklyn Heights, 44131, (216) 398-0022. Pres.: Jim Lesnick; Sales Mgr.: Joe Kauffman.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Magnetic Studios, Inc., 4784 N. High St., Columbus, 43214, (614) 262-8607. Pres.: John Fippin.
Audio: Cassette, Open Reel.

Majestic Audio Duplication, 1170 Lancaster Ave., Reynoldsburg, 43068, (614) 861-6076. Contact: Mark Rentzel.

Musicman's Recording Studio, 1844 S. Smithville Rd., Dayton, 45420, (513) 256-5683. Pres.: Perry Scott.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette.

Musicol, Inc., 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133. Pres.: B. P. Niederlander; Sales Mgr.: J. W. Hull.
Audio: Cassette.
Video: 1 Helical, ½ Beta Cassette, ½ VHS Cassette.

New Life Tapes, PO Box 5698, Cleveland, 44102, (216) 631-5868. Mgr.: Don Ray.
Audio: Cassette.

O.S.U. Center for Teaching Excellence, 164 West 17th Ave., Room 63, Denney Hall, Columbus, 43210, (614) 292-9689. Mgr.: Dave Jones.
Audio: Cassette, Open Reel, DAT.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Peters Sound Recording Service, 240 East 242nd St., Euclid, 44123, (216) 731-4171. Pres.: Michael G. Peters.
Audio: Cassette, Multi-track prodn.

Presco Prodns., 4366 West Sixty-Sixth St., Cleveland, 44144, (216) 749-7244. Pres.: John F. Presby, Jr.
Audio: Cassette, Open Reel.

Q.C.A., Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (513) 681-8400. Pres.: Jim Bosken; Sales Mgr.: Amber E. Hines.
Audio: Cassette.

Rome Recording Co., 1414 E. Broad St., Columbus, 43205, (614) 253-4418. Pres.: Jack Casey.
Audio: Cassette, Open Reel.

Sonic Sculptures, 636 Northland Blvd., Cincinnati, 45240, (513) 851-0055. Pres.: Lan A. Ackley.
Audio: Cassette.

Suma Recording Studio, 5706 Vrooman Rd., Painesville, 44077, (216) 951-3955. (216) 352-9802. Pres.: Kenneth R. Hamann; Sales Mgr.: Michael J. Bishop.
Audio: Cassette.

Suttman Prodns., PO Box 72, Dayton, 45409, (513) 278-4601. Pres.: Eric J. Suttman.
Audio: Cassette, Open Reel.

United Audio Recording, Inc., 5947 Stillson Pl., Youngstown, 44512, (216) 758-5463. Pres.: William Warner; Sales Mgr.: Ray Nevel.
Audio: Cassette, Open Reel.

Video Duplication Services, Inc., 2882 S. Dixie Ave., Dayton, 45409, (513) 294-5883. Sales Mgr.: Patricia L. Hiatt.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette, Stereo, Hi-Fi.

Video Duplication Services, Inc., 10 Granger Rd., Brooklyn Heights, 44131, (216) 741-3827. Sales Mgr.: Paul Sedivy.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette.

Video Duplication Services, Inc., PO Box 18337, Columbus, 43218, (614) 221-0899. Pres.: Peter A. Stock.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

OKLAHOMA

Benson Sound, Inc., 3707 S. Blackwelder, Oklahoma City, 73119, (405) 634-4461. Contact: Larry Benson.

El-Jay Ents., Inc., 7929 East 21st St., Tulsa, 74129, (918) 627-2054. Pres.: Leon Whitman; Sales Mgr.: Melanie Stirewalt.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

ITTI Studios, 4305-A S. Mingo, Tulsa, 74146, (918) 663-7700. Pres.: Michael Brown; Sales Mgr.: Judy Pendergrass, Contact: Meridith R. "Sonny" Gray.
Audio: Cassette, Open Reel.

O B Studios, 5932 N. Grove, Oklahoma City, 73122, (405) 721-3727. Owner: Larry G. Orear.

Southern Recording & Photography, 56 East 53rd Pl., Tulsa, 74105, (918) 747-7380. Owner/Eng.: John Southern.
Audio: Open Reel.

B. W. Thomas, Inc., 11720 East 21st St., Tulsa, 74129, (918) 438-4411. Pres.: B. W. Thomas; Sales Mgr.: Judy McAlister.
Audio: Cassette.

The 25th Track, 309 E. Vicksburg, Broken Arrow, 74011, (918) 455-2459. Pres./Sales Mgr.: Walt Bowers.
Audio: Cassette.

Video One, Inc., 7510 N. Broadway, Suite 205, Oklahoma City, 73116, (405) 843-4576.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

OREGON

Artist Sound, 12311 NE Glisan, Suite #254, Portland, 97230, (503) 254-9742.

Generation Organization, 4840 Broodwood St., Eugene, 97405, (503) 484-9087. Pres.: Lew Thorne.

Northwestern, Inc., 1224 SW Broadway, Portland, 97205, (503) 226-0170. (800) 547-2252. Pres.: Robert M. Lindahl.
Audio: Cassette, Open Reel.

Rex Recording Co., 1931 SE Morrison, Portland, 97214, (503) 238-4525. Pres.: Russ Gorsline; Sales Mgr.: Rhiner P. Johnson.
Audio: Cassette, Open Reel.

PENNSYLVANIA

Air Craft Recording and Real Time Duplications Service, Dormont Square, Pittsburgh, 07660, (412) 343-5222. Contact: Jon T. Armold.

Audible Images, 22 Cambria Point, Pittsburgh, 15209, (412) 821-2648. Pres.: Jay Dudt.
Audio: Cassette.

AudioVisual Communications, Inc., 435 Crooked Ln., King of Prussia, 19406, (215) 272-8500. Fax: (215) 272-8604. Pres.: John L. Butterworth; Sales Mgr.: Frank Matys.
Audio: Cassette.
Video: 1 Helical, ½ Beta Cassette, ½ VHS Cassette.

Chestnut Sound, Inc. Recording Studios, 1824 Chestnut St., Philadelphia, 19103, (215) 568-5797. Pres.: Joseph F. Alfonsi, Jr., Audio Eng.: Leslie Chew.

Craig Recording Studios, Benjamin Fox Pavilion, Suite 101, Jenkintown, 19046, (215) 885-8600. Pres.: James (Stu) Craig; Sales Mgr.: Michael Gallagher.
Audio: Cassette, Open Reel.

Crown Magnetics, Inc., 650 North Sixth St., Lebanon, 17042, (717) 274-2814. Fax: (717) 274-3615. Pres./Sales Mgr.: Chuck Musser.
Audio: Cassette.

Diskmakers, Inc., 1328 North Fourth St., Philadelphia, 19122, (215) 232-4140. (800) 468-9353. Fax: (215) 232-1891.
Audio: Cassette.

E. J. Prodns., PO Box 507, Brownstown, 17508, (717) 859-2091. Pres.: Eric W. Johnson.

Forge Recording Studios, Inc., PO Box 861, Valley Forge, 19481, (215) 935-1422. (800) 331-0405. Pres.: Warren R. Wilson; Sales Mgr.: Larry Wissinger.
Audio: Cassette, Open Reel.

Hardman Eastman Studios, Inc., 1400 E. Carson St., Pittsburgh, 15203, (412) 481-4450. Pres.: Marilyn Eastman, Vice Pres.: Karl Hardman.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

George Heid Prodns. & AV Prodns., 701 Washington Rd., Pittsburgh, 15228, (412) 561-3399.
Audio: Cassette, Open Reel.

Helfrich Recording Labs, 4444 E. Texas Rd., Allentown, 18103, (215) 395-5511. Owner: Pete Helfrich.

High Speed Video, 370 Technology Dr., Malvern, 19355, (215) 640-0500. Fax: (215) 640-0511. Pres.: Jean Mason; Sales Mgr.: Tonya Bates.
Video: ½ Beta Cassette, ½ VHS Cassette.

Kennedy Music and Recording, 5253 Montour St., Philadelphia, 19124, (215) 533-2380. Pres.: David Kennedy.
Audio: Cassette, Open Reel.

Kingdom Tapes & Printing, U.S. Rt. 6 East, Mansfield, 16917, (800) 334-1456. Pres.: Johnny Berguson; Sales Mgr.: Paul Brown.
Audio: Cassette, Open Reel, DAT.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.

Loran Cassettes & Audio Products, 10-48 Clark St., Warren, 16365, (814) 723-8600. (800) 633-0455. Telex: 750463. Fax: (814) 723-9490. Pres.: Robert T. Loranger; Sales Mgr.: Kate Campana.
Audio: Cassette, DAT.

Magnetik Prodns., 8200 Ridge Ave., Philadelphia, 19128, (215) 482-7780. Pres.: Raymond F. Green; Sales Mgr.: Thomas D. Moyer, Sales Mgr.: David Conant.
Audio: Open Reel.

MarketDyne Int'l, 1600 Arch St., Philadelphia, 19103, (215) 241-2935.
Video: 1 Helical, ¾ U-Matic Cassette, 1/2" EIAG Open Reel/Cart.

Masterwork Recording, Inc., 1020 N. Delaware Ave., Philadelphia, 19125, (215) 423-1022. Pres.: Peter Humphreys; Sales Mgr.: Albert Oon.
Audio: Cassette.

Media Concepts Inc., 331 N. Broad St., Philadelphia, 19107, (215)923-2545. Fax: (215) 928-0750. Pres.: Ed Harding.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Super VHS ¾ sp.

Modern Video Prodns., 1600 Market St., 33rd Floor, Philadelphia, 19103, (215)569-4100. Pres.: Jean F. Mason, III; Sales Mgr.: James F. Burt.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Mystic Oak Records, 1727 Elm St., Bethlehem, 18017, (215) 865-1083. Pres.: William Concevitch; Sales Mgr.: Bill Byron.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Nu Trax Recording Studio, 130 Cunningham Ave., Upper Darby, 19082, (215) 853-3554. Pres.: Paul M. Helfrich; Sales Mgr.: Daniel P. Scott.

Recording At Akinom, 700 Wood St., Pittsburgh, 15221, (412) 243-3074. Contact: Daniel B. Gaydos.

Specialty Records Corp., 1400 E. Lackawanna Ave., Olyphant, 19601, (717) 383-2471. Telex: (510) 6563060.
Audio: Cassette.

E.J. Stewart, Inc., 525 Mildred Ave., Primos, 19018, (215) 626-6500. Fax: (215) 626-2638. Pres.: Hal Lipman; Sales Mgr.: Bob Momyer.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, 2" Quad.

Virtue Recording & Disc Mastering, 1618 N. Broad St., Philadelphia, 19121, (215) 763-2825. Pres.: Frand Virtue.
Audio: Cassette.

WEA Mfg., Inc., 210 N. Valley Ave., Olyphant, 18447, (717) 383-2471. Fax: (717) 383-2165. Pres.: Richard C. Marquardt, Sr. Vice Pres., Mktg.: David Brown.

WRS Motion Picture & Video Laboratory, 210 Semple St., Pittsburgh, 15213, (412) 687-3700. Fax: (412) 687-8397.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Macrovision.

RHODE ISLAND

Cottage Inds., PO Box 40, Providence, 02901, (401) 273-8473. Owner: Stewart Counts.

SOUTH CAROLINA

Custom Recording & Sound, Inc., 1225 Pendleton St., Greenville, 26910, (803) 269-5018. Pres.: Jere Davis; Sales Mgr.: Mark Young.
Audio: Cassette, Open Reel.

World Radio History

Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette.

Dee-Bee Recording Service, 704 Ninth Ave. South, Myrtle Beach, 29577, (803) 448-8091. Pres.: Stan Deppen; Sales Mgr.: Pat Gerrick.
Audio: Cassette.

E B S, Inc., PO Box 66, Moore, 29369, (803) 574-6104. Pres.: Duane Evans.

Mark Five/Sandcastle, 10 Michael Dr., Greenville, 29610, (803) 269-1111. Pres.: Eddie Howard; Sales Mgr.: Rick Sandidge.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

SOUTH DAKOTA

Opland Recording, Rte. 7, Box 403, Sioux Falls, 57103, (605) 335-5940. Contact: Ken Eckert.
Tape Custom Duplicators

TENNESSEE

Alpha Audio Prodns., 11 Music Circle South, Suite 1, Nashville, 37203, (615) 248-3131.

Audio Prints, 128 Holiday Ct., Suite 114, Franklin, 37064, (615) 790-1200. (800) 251-9000. Pres.: Bill Robinson.
Audio: Cassette, Real time cassette duplication.
Video: ½ VHS Cassette, Duplication.

CLW Consumer Products, PO Box 22125, Chattanooga, 37422, (800) 251-6388. Contact: Christy Mundy.

Cassette Express, 31 Music Sq. W., Nashville, 37203, (615) 242-1766. Pres.: Al Jolson; Sales Mgr.: Kyle Caddell.
Audio: Cassette, Open Reel.

Custom Tape Duplicators, Inc., 341 Hill Ave., Nashville, 37210, (615) 256-1728. Fax: (615) 256-6713. Pres.: L. C. Tant; Sales Mgr.: Tom James.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Faith Prodns./Forward In Faith, 1441 Guthrie Dr., Cleveland, 37311, (615) 478-7240. Dir.: W. P. Atkinson; Admin. Asst.: Mike Baker.
Audio: Cassette, Audio production.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.

Fanta Professional Services, 1213 16th Ave., South, Nashville, 37212, (615) 327-1731. Pres.: Johnny Rosen.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2' Quad.

Galaxy Sound, 1508 Harlem, Memphis, 38114, (901) 274-2726. Pres.: Reginald Eskridge; Sales Mgr.: Roslyn Jefferies.

Gusto Records, Inc., 1900 Elm Hill Pk., Nashville, 37210, (615) 889-8800. Pres.: Mae Lytle; Sales Mgr.: LeRoy Jones.
Audio: Cassette.

Independent Producers Corp., 1609 McGavock St., Nashville, 37203, (615) 244-4236. Pres.: Scotty Moore; Sales Mgr.: Jerry Moore.
Audio: Cassette, Open Reel.

The Lacquer Place, Inc., 116 17th Ave., South, Nashville, 37203, (615) 254-3724. Owner: Ted Fuller.

Magnetic Technology, 816 18th Ave. So., Nashville, 37203, (615) 254-7001. Pres.: Mack Evans.

Master Mix, 1808 Division St., Nashville, 37203, (615) 321-5970. Traffic Mgr.: Carol.

Masterfonics, Inc., 28 Music Sq. East, Nashville, 37203, (615) 327-4533. Contact: Margaret Meadows.

Memory-Tech, Inc., Rt 1, Box 66, Goodlettsville, 37072, Sales Rep.: Jerry Parkins.
Audio: Cassette, Open Reel, DAT.
Video: ½ Beta Cassette, ½ VHS Cassette.

Memphis Communications Corp., 1381 Madison Ave., Memphis, 38104, (901) 725-9271. Fax: (901) 278-3681. Pres.: Dean W. Berry, Jr.; Sales Mgr.: Tom Bryan.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ VHS Cassette.

Nat'l Tape Corp., 1110 48th Ave., North, Nashville, 37209, (615) 383-7881. Fax: (615) 383-1768. Pres.: Jerry Hutchinson; Sales Mgr.: Carol Battle.
Audio: Cassette, DAT.

L. Nix & Co., Inc., 2000 Madison Ave., Memphis, 38104, (901) 725-0855. Pres.: Larry Nix.

S & S Custom Tapes, Inc., Rt. 4, Box 328-A, Church Hill, 37642, (615) 357-8273. Pres.: S. M. Shipley; Sales Mgr.: Rose Yonts.
Audio: Cassette.

Shoe Prodns., Inc., 485 N. Hollywood St., Memphis, 38112, (901) 458-4496. Pres.: Wayne Crook.
Audio: Open Reel.

Sound Impressions, 325 Hill Ave., Nashville, 37210, (615) 244-3535. Pres.: James M. Lenahan.
Audio: Cassette.

Sound of Nashville, Inc., 204 Blue Ridge Dr., Old Hickory, 37221, (615) 244-1124. Pres.: John Ivantis; Sales Mgr.: Martha Ivantis.
Audio: Cassette.

Southern American Record Pressing Co., Inc., 204 Blue Ridge Dr., Old Hickory, 37138, (615) 256-2521. Pres.: John Ivanits; Sales Mgr.: Martha Ivanits.

USC Sound Enterprises, 4829 Barfield Rd., Memphis, 38117, (901) 682-7002. Owner/Eng.: Rodney Peppenhorst.
Audio: Cassette.

Video Sound, 8000 Middle Valley Rd., Hixson, 37343, (615) 842-5220. Pres.: Clark Post.

W.B.S. Cassette Duplicating, 467 Chestnut St., Nashville, 37203, (615) 242-1800. Fax: (615) 256-0236. Pres.: Harry Dickey; Sales Mgr.: Charles Reich.
Audio: Cassette.

West & Co. Mfg., 54 Music Square East, Suite 300, Nashville, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Kim Bingham.

Woodland Sound Studios, 1011 Woodland St., Nashville, 37206, (615) 227-5027. Gen. Mgr.: Glenn Snoddy.

TEXAS

A & R Record & Tape Mfg. Co., 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027. Pres.: Richard Sobel; Sales Mgr.: Stanley Getz, II.
Video: Audio Cassette.

Action Sound Studio, 10 Summitt Dr., West, Wimberley, 78676, (512) 847-3853. Mgr./Eng.: Marc Kingston.
Audio: Cassette.

Ambassador Audio, PO Box 271, Euless, 76039, (817) 451-8967. Contact: Walt Beaulieu.

At The Top Audio & Video Duplication, 3330 Earhart Dr., Suite 208, Carrollton, 75006, (214) 980-7671. V.P./Dir. Opns./Sales Mgr: Chad Witmeyer.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Boyd Sound Studio, PO Box 682, Wylie, 75098, (214) 442-1620. Pres.: Anthony D. Boyd.
Audio: Cassette, Open Reel.

Creative Communications, Inc., 920 N. Valley Mills Dr., Waco, 76710, (817) 776-8860. Pres.: Ralph Ratliff; Sales Mgr.: Mike Eck.
Audio: Cassette.

Creative Sound Prodns., Inc., 8383 Commerce Park Dr., Suite 604, Houston, 77036, (713) 777-9975. Pres.: Edward B. Smith.

G.O.D.T.E.L. Prodns. (GP Studios), PO Box 604, Nocogdoches, 75963, (409) 560-4282. Contact: Rick Smith.

HRC Magnetics, 1611 Herring, Waco, 76708, (817) 756-5303. Pres.: David W. Hix; Sales Mgr.: Homer W. Hix.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Hix Recording, 1611 Herning Ave., Waco, 76708, (817) 756-5303. Pres.: David Hix, Vice Pres.: Homer Hix.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Houston Records, Ltd., 3300 Jensen Dr., Houston, 77026, (713) 223-5971. Pres.: Gasper Puccio.
Audio: Cassette.

Infomotion Co., 2715 Electronic Ln., Dallas, 75220, (214) 358-3366. Pres.: Fred Dobbs; Sales Mgr.: Lisa Ferkovic.
Audio: Cassette, Open Reel.

Int'l Cassette Corp., PO Box 1928, Greenville, 75401, (214) 454-9164. Fax: (214) 454-4172. Pres.: Ollie Moyer.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Joey Records, Inc., 6703 W. Commerce St., San Antonio, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.
Audio: Open Reel.

Jones Tape Duplicating, Inc., 1523 Blair St., Houston, 77008, (713) 869-3327. (713) 869-7912. Pres.: Doyle Jones; Sales Mgr.: Bill Keidel.
Audio: Cassette.

Jordan Sound Prodns., 200 Green Lane Trail, Whitehouse, 75791, (214) 839-6623. Pres.: Gary Jordan.

MBA Prodns., 8914 Georgian Dr., Austin, 78753, (512) 836-3194. Pres.: Roy J. Montgomery, Sr.; Sales Mgr.: Dick Culp, Vice Pres.: Shirley A. Montgomery.

Marsal Prodns., Inc., 1735 Castroville Rd., San Antonio, 78237, (512) 433-9351. Pres.: A. J. Menendez; Sales Mgr.: Felix Elizondo.
Audio: Cassette.

Master Prodns. Recording & Video Co., 407 S. Nebraska St., Weslaco, 78596, (512) 968-5777. Owner: Jose A. Leal.
Audio: Cassette.

Memory-Tech, Inc., 2800 Summit Ave., Plano, 75074, (214) 881-8800. Telex: 990933 MTIDAL UD. Fax: (214) 881-8500. Pres.: Richard Projain, Sr. Vice Pres. Sales: Hugh Landy; Vice Pres. Sales: Mort Weiner.
Audio: Cassette, Open Reel, DAT.
Video: ½ Beta Cassette, ½ VHS Cassette.

Mother Dubbers, Inc., 13626 Gamma Rd., Dallas, 75234, (214) 980-4840. Contact: Arnet Peel.
Audio: Cassette, Open Reel.

The Musik Faktory, 1812 Procter St., Port Arthur, 77640, (409) 982-7121. Pres.: Floyd Badeaux.
Audio: Cassette.

Omega Audio & Prodns., Inc., 8036 Aviation Pl., Dallas, 75235, (214) 350-9066. Fax: (214) 350-8342. Pres.: Paul A. Christensen; Sales Mgr.: Philip Barrett.
Audio: Cassette, Open Reel, DAT.

PSG Recording Studio, 11906 Knights Bridge, Austin, 78759, (512) 453-5653. Pres.: Pedro S. Gutierrez.
Audio: Cassette, Open Reel.

The Pressing Plant, 2727 Irving Blvd., Dallas, 75207, (214) 630-6401. Pres.: Marle D. Baker, Gen. Mgr.: Dewayne Elery.
Audio: Cassette.

RDM Audio Services, 2551 Texas Ave., South, Suite g, College Station, 77840, (409) 696-8273. Pres.: James Haislet.
Audio: Cassette.

Sound Recorders, Inc., 4031 Guadalupe, Austin, 78751, (512) 454-8324. Pres.: Miles Muller; Sales Mgr.: Tim Doot.
Audio: Cassette, Open Reel.

Studio One, 8535 Selendine, San Antonio, 78239, (512) 650-0442. Contact: Tim Gressler.

Sword & Shield Record Co., PO Box 211, Arlington, 76010, (817) 572-1414. Pres.: Calvin Wills; Sales Mgr.: Randy Wills.
Audio: Cassette, Open Reel.

TNT Record Mfg., Inc., 1422 West Poplar St., San Antonio, 78207, (512) 732-6176. Pres.: Bob Tanner.

Tapemasters, Inc., PO Box 550158, 10486 Brockwood Rd., Dallas, 75355, (800) 527-1227. Pres.: Jack Rheingans; Sales Mgr.: Bill Murray.
Audio: Cassette, Open Reel.
Video: ½ Beta Cassette, ½ VHS Cassette.

VCA Duplicating, 4131 Directors Row, Houston, 77092, (713) 682-8600. Sales Mgr.: Dan Marcum.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Wills Printing Co., PO Box 211, Arlington, 76010, (817) 572-1414. Pres.: Calvin Wills.
Audio: Cassette.

UTAH

Bonneville Media Communications, 130 Social Hall Ave., Salt Lake City, 84111, (801) 237-2677. Telex: 910 925-5266. Pres.: Richard Alsop; Sales Mgr.: Coby B. Regehr, East Coast Acct. Exec.: William H. Dawson.
Audio: Cassette, Open Reel.

Cassette Prodns., 2561 South 1560 West, #B, Woods Cross, 84087, (801) 298-8273. Mgr.: Mark Hanks.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Covenant Recordings, Inc., 1345 S. Major St., Salt Lake City, 84115, (801) 487-1096. Pres.: Lew Kofford; Sales Mgr.: Paul Lee.
Audio: Cassette.

Music Central (A Sound Column Co.), 46 E. Herbert Ave., Salt Lake City, 84111, (801) 355-5327. Pres.: Ron Simpson; Sales Mgr.: Clive Romney.
Audio: Cassette.

The Sound Column Co., 342 West 2005, Suite 160, Salt Lake City, 84101, (801) 355-5327. Pres.: Ronald W. Simpson.

Sound Concepts, 175 West Three Hundred South, Provo, 84603, (801) 375-7333. Owner: Michael K. Jensen.
Audio: Cassette.

Video West, Broadcast House, 5 Triad Center, Salt Lake City, 84110, (801)575-7400. Telex: (910) 925-4001. Fax: (801) 575-7449. Pres.: Alan Henderson; Sales Mgr.: Jim Yorgason.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

VERMONT

Resolution, 1 Mill St., Burlington, 05401, (802) 862-8881. Fax: (802) 865-2308. Pres.: William H. Schubart; Sales Mgr.: Linda A. Citro.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

White Crow Audio, 19 Marble Ave., Burlington, 05401, (802) 658-6475. Fax: (802) 864-4194. Sales Mgr.: Douglas G. Jaffe; Owner: Todd Lockwood.

VIRGINIA

Atlantic Audio Visual, 604 Jackrabbit Rd., Virginia Beach, 23451, (804) 422-5252. Contact: Jody Cox.

Gerald Lewis Recording, PO Box 3671, Arlington, 22203, (703) 521-1871. Pres.: Gerald M. Lewis.
Audio: Cassette.

Linden, Inc., 229 N. Henry St., Alexandria, 22314, (703) 549-4424. Pres.: Katherine Monteith; Sales Mgr.: Gregg Powers.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

World Radio History

Nimbus Records, Inc.
Rt. 629, Guildford Farms, Ruckersville, 22968, (804) 985-1100. (800) 782-0778. Fax: (804) 985-4692. Exec. Vice Pres.: Mark K. Galloway; Sr. Vice Pres.: Tom Blanchard; Dir. of Sales & Mktg.: Marc S. Feingold; Gen. Mgr.: Ron Zimmer; Customer Service Mgr.: John Davies.
CD/R-DAT Manufacturers/Distributors
Pressing capacity: 50 million units per year.

Radio Active Audio, 9 W. Grace St., Richmond, 23220, (804) 643-2022. Contact: Victor T. Benshoff.
Sounds, Reasonable!, 10203 Bentree Lane Manassas, Fairfax, 22111, (703) 631-6376. Owner/Operator: Fred Wygal.
Virginia Arts Prodn. Studio, PO Box 800, Louisa, 23093, (703) 967-2245. Contact: R. Paul Brier.

WASHINGTON

A & G Associates, Inc., 433 Fairview Ave., N., Seattle, 98109, (206) 621-9222. Pres.: Lawrence R. Amack; Sales Mgr.: Jerry Feldkamp.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
American Motion Pictures, 7017 15th Ave., NW, Seattle, 98117, (206) 789-1011. Fax: (206) 782-0551. Pres.: Conrad W. Denke; Sales Mgr.: Erick Denke.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Standards Conversion PAL & SECAM.
American Motion Pictures, 7023 15th Ave., NW, Seattle, 98117, (206) 789-1011. Telex: 910 240-9541. Pres.: Conrad W. Denke; Sales Mgr.: Eric Denke.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Audio Recording, Inc., 4718 38th Ave., NE, Seattle, 98105, (206) 525-7372. (206) 623-2030. Pres.: Kearney W. Barton; Sales Mgr.: Kearney W. Barton.
Audio: Cassette, Open Reel.
Capital Communications Industries, Inc., PO Box 481, Olympia, 98507, (206) 943-5378. Contact: Jerry Lamb.
Cassette Technologies, 34310 Nineth Ave. South, Suite 107, Federal Way, 98003, (206) 952-5055. (206) 874-2185. Sales Mgr.: Dean K. Hart.
Audio: Cassette.
FasTrax, Inc., 4033 Aurora Ave. North, Seattle, 98103, (206) 632-8300. Pres.: Miriam Hamilton; Sales Mgr.: Candance Williams.
Audio: Cassette, Open Reel.
Hoerner Audio Prodns., PO Box 27090, Seattle, 98125, (206) 362-2611. Pres.: Clinton J. Hoerner; Sales Mgr.: Susan E. Hoerner.
Audio: Cassette, Open Reel.
Lew's Recording Pl., 1219 Westlake Ave. North, Suite 115, Seattle, 98109, (206) 285-7550. Pres.: Lew Lathrop.
Pacific Lutheran University/Audio Services, 121st & Park, Tacoma, 98447, (206) 535-7268. Dir. of Audio Svcs.: Bob Holden.
Audio: Cassette, Open Reel.
The Recording Chamber, Inc., 18912 Southeast 133rd Pl., Renton, 98056, (206) 235-8273. Pres.: Dennis L. Palmer; Sales Mgr.: Richard Newbauer.
Audio: Cassette.
Ruther Remote Recording, 108 N. Roosevelt, Walla Walla, 99362, (509) 522-0438. Owner/Sales Mgr.: Bud Ruther.
Audio: Cassette.
Video: ½ VHS Cassette.
The Sound Preservers Co., 911 East Fourth Ave., Olympia, 98506, (206) 352-9097. Pres.: Allen P. Giles.
Audio: Cassette, Open Reel.
Telemation Prodns., 1200 Stewart St., Seattle, 98101, (206) 623-5934. Fax: (206) 682-0353. Pres.: Jim Hartzer; Sales Mgr.: Jim Dixon.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Yesco Foreground Music, 915 Yale Ave. North, Seattle, 98109, (206) 682-3737. Prodn. Mgr.: Jon McKinnon.

WEST VIRGINIA

Sweetsong Prodns./The Music Factory, Rt. 9, Box 332A, Parkersburg, 26102, (304) 428-7773. Studio Mgr.: Jim Rauhoff.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

WISCONSIN

A & B Cassette Duplicating, 1502 South 87th, West Allis, 53214, (414) 774-7250.
Audio: Cassette.
Clone-Tone, 6729 Seybold Rd., Madison, 53719, (608) 271-1100. Pres.: Jonathan Lipp.
Concept Prodns., Inc., 7878 Big Sky Dr., Madison, 53719, (608) 833-TAPE. (800) 792-3505. Pres.: Rod Barelmann; Sales Mgr.: C. Dan Geocaris.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
D V Prodns., 3901 N. Morris Blvd., Milwaukee, 53211, (414) 962-8020. Mgr.: Pat Sheedy.
Full Compass Systems Ltd., 6729 Seybold Rd., Madison, 53719, (608) 271-1100.
General Electronics, Inc., 5300 N. Port Washington Rd., Glendale, 53217, (414) 964-7660. Pres.: John Shutter; Sales Mgr.: J. Stoecker, Contact: Dave Wallace.
Audio: Cassette, Open Reel.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.
Inland Sea Recording, 2117 East 5th St., Superior, 54880, (715) 398-3627. Contact: Dave Hill.
Dave Kennedy Recording Studios, 8006 W. Appleton Ave., Milwaukee, 53218, (414) 527-3127. Pres.: Dave Kennedy; Sales Mgr.: Julie Hegner.
Audio: Cassette.
RSVP, Inc., 7701 N. Teutonia, Milwaukee, 53209, (414) 354-6400. Pres.: Larry Hansen; Sales Mgr.: Linda Radtke.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Sound Center, Inc., PO Box 1765, Milwaukee, 53201, (414) 344-4447. Pres.: L. Tallar; Sales Mgr.: P. Jeske.
Audio: Cassette.
Vaughn Communications, 700 West Michigan Ave., Suite 270, Milwaukee, 53233, (414) 276-6511. Fax: (414) 276-6514. Mgr.: Tim Houselog.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Betacam, Int'l conversions.

EQUIPMENT MANUFACTURERS

CD REPLICATING & MANUFACTURING SYSTEMS

Audio Matrix, Inc., 400 Madison Ave., New York, NY, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 12-6419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.
Product(s): Manufactur Audioptic XAV-Electroforming.
Clarity, Post Office Square, Waterville, ME, 04901, (207) 873-3911. Telex: (800) 458-6405. Pres.: Michael Pepin, Chief Supervisor: William Wheeler.
Class One Products, 386 South St., Pittsfield, MA, 01201, (413) 443-5653. Pres.: Timothy P. Wilsey.
ElectroSound Group, Inc., 888 Seventh Ave., Suite 400A, New York, NY, 10106, Vice Pres. Sales: Hugh Landy.
Product(s): Total system.
ElectroSound-Los Angeles, 9545 San Fernando Rd., Sun Valley, CA, 91352, (818) 767-8833. Sales Mgr.: Greg Speer; Vice Pres.: Mort Weiner.
Product(s): Total systems.
ElectroSound Group-Midwest, 1805 West, Rt. 44, Shelbyville, IN, 46176, (317) 392-4161. Gen. Mgr.: Curt Albright.
Product(s): Total system.
Gotham Audio Corp., 1790 Broadway, New York, NY, 10019, (212) 765-3410. Telex: 236779 GOTHM UR. Fax: (212) 265-8459. Pres.: Russell O. Hamm; Sales Mgr.: Jerry Graham/East, : Juergen Wahl/West.
Product(s): Neumann Mastering.
High Vacuum Equipment Corp., 110 Industrial Park Rd., Hingham, MA, 02046, (617) 749-9000. Fax: (617) 749-5749. Pres.: John R. Lombardo; Sales Mgr.: Debra A. Lombardo.
Product(s): Compace Disc Metallizers.
Int'l Broadcast, 174 Forest Ln., Marietta, GA, 30004, (404) 421-0434. (404) 827-3650. Pres.: Patricio Espinoza; Sales Mgr.: Pablo Espinoza.
Int'l Cutterhead, 571 Blvd., Hasbrouck Heights, NJ, 07604, (201) 288-0106. Contact: Sharon Rand.
Product(s): Precision repair or conversion for Westrex, Haeco or Grampian Cutterheads.
Leybold Technologies, Inc., 120 Post Rd., Enfield, CT, 06082, (203) 741-2267. Telex: 955-344. Fax: (203) 745-7932. Pres.: Ranier Schumann; Sales Mgr.: Dale Butrymowicz.
Product(s): Vacum metallizing systems.
Memory-Tech, Inc., 2800 Summit Ave., Plano, TX, 75074, (214) 881-8800. Telex: 990933 MTIDAL UD. Fax: (214) 881-8500. Pres.: Richard Projain, Sr. Vice Pres. Sales: Hugh Landy; Vice Pres. Sales: Mort Weiner.
Product(s): Total system.
Memory-Tech, Inc., Rt 1, Box 66, Goodlettsville, TN, 37072, Sales Rep.: Jerry Parkins.
Product(s): Total systems.
Optical Disc Mastering, 8000 Corporate Center Dr., Charlotte, NC, 28226, (704) 542-5303. Fax: (704) 542-5309. Gen. Mgr.: David M. Pushic.
Product(s): CD mastering equipment.
Pentagon Industries, Inc., 5115 N. Sheridan Rd., Chicago, IL, 60640, (312) 271-8300.
Product(s): Audio cassette duplicators.
Ransteele Audio, Inc., 1697 Broadway, 14th Floor, New York, NY, 10019, (212) 265-5563. Fax: (212) 245-2309. Pres.: Tom Steele; Sales Mgr.: Carol J. Steele.
Product(s): CD preparation systems & equipment.
Research Technology Int'l, 4700 Chase Ave., Lincolnwood, IL, 60646, (312) 677-3000. Telex: 289414. Fax: (312) 677-1311. Pres.: Ray L. Short, Jr., Vice Pres. Sales: Tom Tisch.
Product(s): Tape evaluation equipment.
Saki Magnetics, Inc., 26600 Agoura Rd., Calabasas, CA, 91302, (818) 880-4054. Telex: 244546. Fax: (818) 880-6242. Pres.: Eugene Sakasegawa; Sales Mgr.: Trevor J. Boyer.
Product(s): Magnetic Recording Heads.
Shape, Inc. (Corporate Offices), Box 366, Biddeford, ME, 04005, (207) 282-6155. Fax: (207) 283-9130.
Product(s): Unit Disc Manufacturing System.
Shape Systems Design, 125 John Roberts Rd., S. Portland, ME, 04106, (207) 879-0550. Fax: (207) 879-0439. Sales Mgr.: Paul Colombo; Gen. Mgr.: Douglas Nason.
Product(s): Unit Disc Mfg. System.

TAPE DUPLICATING & PROCESSING

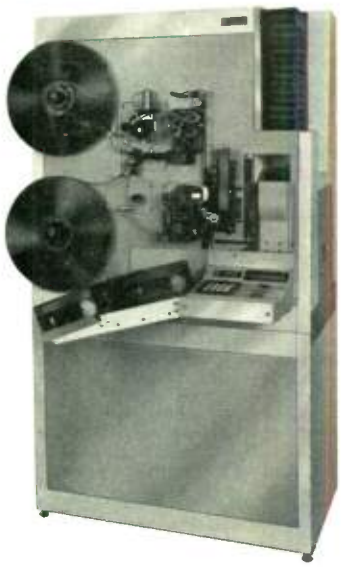
ADA Signal Processors, Inc., 7303D Edgewater Dr., Oakland, CA, 94621, (415) 632-1323. Telex: 470880 ADA UI. Fax: 01 4156329358. Pres.: David Tarnowski; Sales Mgr.: Lorry Marcus; Mktg./Sales: David Gonden.
Product(s): Audio signal processors.
ADM Technology, Inc., 1626 E. Big Beaver Rd., Troy, MI, 48084.
Product(s): Video postproduction consoles.
AEG Telefunken Corp., PO Box 3800 Rt. 22 Orr Dr., Somerville, NJ, 08876, (201) 722-9800. Telex: 833409. Pres.: R. Knehr; Sales Mgr.: R. Zopfy.
Product(s): Masterrecorderhigh speed loop bin duplic.
A. F. Assoc., 100 Stonehurst Ct., Northvale, NJ, 07647.
Product(s): Monitors, standards converters.
ASR Recording Services, Inc., 8960 Eton Ave., Canoga Park, CA, 91304, (818) 341-1124. Fax: (818) 341-9131. Sales Mgr.: Kathleen Anthony.
Product(s): Electro Sound.
A T & T Recording, 501 N. Larchmont Blvd., Los Angeles, CA, 90004, (213) 466-7756. Fax: (213) 467-6615. Pres.: Carol Obegi; Sales Mgr.: Lesley Cohen.
Product(s): Highspeed Real time equipment.
Accurate Sound Corp., 3515 Edison Way, Menlo Park, CA, 94025, (415) 365-2843. Telex: 34-8327. Pres.: Ronald M. Newdoll; Sales Mgr.: Don O'Bella.
Product(s): Highspeed audio, Cas. Rec., Logger Sys.
Audi-Cord Corp., 1845 W. Hovey Ave., Normal, IL, 61761.
Product(s): Single & Multi-deck tape cart. recorders.
Audico, Inc., 219 Crossen Ave., Elk Grove, IL, 60007, (312) 640-1030. Telex: 499 2690 AUDCO UI. Pres.: Bill Hinkle.
Product(s): A/V Rewinders, Length Verifiers, Cyclers.
Audiodyne Co., PO Box 825, San Jose, CA, 95106, (408) 287-3520. Pres.: L. R. Chiaramonte.
Product(s): Tape rewinders.
BIW Cable Systems, Inc., 65 Bay St., Boston, MA, 02125.
Product(s): Cables & test equipment.
BSM Systems, S. 9604 Cedar Rim Lane, Spokane, WA, 99204.
Product(s): Audio & video routing switchers.
Bazzy Electronics Corp., 3018 Ave. C, Holmes Beach, FL, 33510, (813) 778-4442.
Product(s): Cassette rewinders,in-cartridge duplicat.
Bradley Ents., Inc., 108 Galewood Rd., Timonium, MD, 21093, (301) 667-0064. Pres.: F. Joseph Bradley.
Product(s): Cassette loading & duplication.
Broadcast Systems, Inc., 8222 Jamestown Dr., Austin, TX, 78758.
Product(s): Video machine control & interface system.
Chester Cable, PO Box Drawer D, Chester, NY, 10918.
Product(s): Custom audio/video cables.
Copy Right Video, 801 N. La Brea Ave., Los Angeles, CA, 90038, (213) 932-0915. Owner: John Beverly Jones.
Crosspoint Latch Corp., 95 Progress St., Union, NJ, 07083.
Product(s): Video switchers, sync generators.
DBX, Inc., 71 Champel St., Newton, MA, 02195.
Datatek Corp., 1121 Bristol Rd., Mountainside, NJ, 07092.
Product(s): Video & audio routing switchers.
Di-Tech, Inc., 48 Jefryn Blvd., Deer Park, NY, 11729.
Product(s): Audio/video routing switchers.
Duplitrmics, Inc., 160 Abbot Dr., Wheeling, IL, 60090, (312) 459-6610. Fax: (312) 459-4076. Vice Pres. R & D: Bob Scheffler.
Dynair Electronics, 5275 Market St., San Diego, CA, 92114.
Product(s): Video & audio routing switchers.
ESE, 142 Sierra St., El Segundo, CA, 90245.
Product(s): SMPTE time code readers/generators.

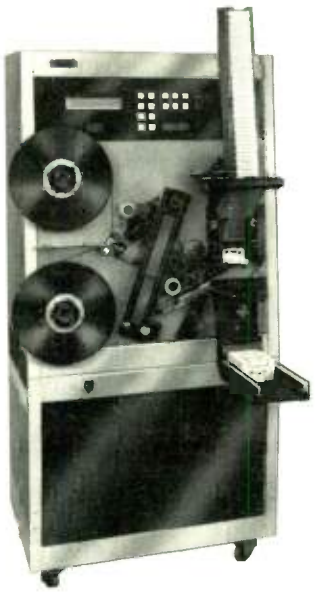
ElectroSound, Inc.
160 San Gabriel Dr., Sunnyvale, CA, 94088, (408) 245-6600. Telex: 34-6324. Fax: (408) 733-0632. Pres.: Bob Barone; Sales Mgr.: Mark Nevejans.
Product(s): High speed tape duplicators.

World Radio History

Model 2797

Model 2500





These are the most productive tape loaders in the world today.

They increase productivity by the fastest speed and uninterrupted high throughput, shift after shift, using the two-pancake system. They require fewer operators, less maintenance and produce consistently superior quality cassettes.

The **King 2500** dual supply, fully automatic loader winds blank or prerecorded video cassette tape into VHS-type cassettes. The microprocessor-controlled 2500 has a sophisticated tape guide system that uses air bearings which cause the tape to virtually "float" over the guides. The system provides smooth tape handling while minimizing tape-to-guide contact during winding.

Uninterrupted production through a shift results from the 2500's automatic supply reel changer. Changeover takes about 8 seconds. The empty tape reel can be replaced with a new reel while the machine runs.

The loader's modular design not only simplifies maintenance, but also facilitates interface with new or existing infeed/outfeed systems.

Solidly based on proven technology, the 2500 features the latest in computer program control of all operations including test function.

The **King 2797** dual supply, fully automatic loader winds audio prerecorded or blank cassette tape into Philips-type cassettes.

Controlled completely by a microprocessor, the 2797 features a two-pancake supply system that permits the machine to run for a full production shift without stopping for the normal pancake change. The dual-axis servo drive system provides extremely accurate tape tension and reduces the possibility of tape damage during winding.

The infeed stacker accepts cassettes in any direction, automatically orienting them for proper insertion into the loading nest.

Loaded cassettes are automatically stacked and, can be stamp-coded to identify the program or product.

Other KING tape loaders

Model 1800 8 mm video cassette loader

As the world leader in tape tailoring technology, always a step ahead of competitors, King developed the 1800 to load 8 mm video tape directly into cassettes. This sophisticated technological innovation in tape loading is ready for delivery, now that the market has caught up to us.

There are many reasons to rely on KING

King machines are built to last
King offers exceptional follow-up technical support
King is the world's largest manufacturer of cassette loaders
King has factory-trained service technicians worldwide
King has spare parts depots throughout the world

Model 1150 R-DAT cassette loader

- Fully automatic loading
- Selectable tape tension
- Microprocessor controlled
- High quality finished product
- Efficient compact design

Model 582-B 3/4" video hub loader

- High throughput
- Ease of operation and maintenance
- Precise tape length consistently
- Selectable tape tension
- High quality professional product

For details, call or write
King Instruments Corporation, 80 Turnpike Road, Westboro, MA 01581
508/366-9141 • Cable KINGINST • Telex 94-8485 • Fax 508/870-5932

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KING

World Leader in Tape Tailoring Systems®

World Radio History

ElectroSound Group, Inc., 888 Seventh Ave., Suite 400A, New York, NY, 10106, Vice Pres. Sales: Hugh Landy.
Product(s): High speed cassette tape duplicators.
ElectroSound-Los Angeles, 9545 San Fernando Rd., Sun Valley, CA, 91352, (818) 767-8833. Sales Mgr.: Greg Speer; Vice Pres.: Mort Weiner.
Product(s): High speed cassette tape duplicators.
ElectroSound Group-Midwest, 1805 West, Rt. 44, Shelbyville, IN, 46176, (317) 392-4161. Gen. Mgr.: Curt Albright.
Product(s): High speed cassette tape duplicators.
Ferroxcube Corp., 5083 Kings Hwy., Saugerties, NY, 12477, (914) 246-2811.
Product(s): 8 track, cassette duplicating head assembly.
Fidelipac Corp., PO Box 808, Moorestown, NJ, 08057, (609) 235-3900. Telex: 710-897-0254. Fax: (609) 235-7779. Pres.: R. S. Thanhauser; Sales Mgr.: Jack Ducart, Sales Dir.; Vice Pres., Mktg.: Arthur Constantine.
Product(s): 1/4" Back Lubricated Recording Tape.
Fortel Corp., 2985 Gateway Dr., Suite 600, Norcross, GA, 30071, (404) 447-4422, (404) 449-4343.
Product(s): Time base correctors.
Gauss, 9130 Glen Oaks Blvd., Sun Valley, CA, 91352, (213) 875-1900. Telex: 194989. Fax: (818) 767-4479. Pres.: James R. Williams.
Product(s): High speed audio duplicators.
Grass Valley Group, PO Box 1114, Grass Valley, CA, 95945.
Product(s): Audio/video routing switchers.
Gray Engineering Labs, Inc., 504 W. Chapman Ave., Suite P, Orange, CA, 92668, Pres.: Scott R. Gray.
Product(s): Design & mfg. of SMPTE time-code prods.
Harris Corp., PO Box 4290, Wisman Lane, Quincy, IL, 62305.
Product(s): Time base correctors.
Hotronic, Inc., 1875 S. Winchester Blvd., Campbell, CA, 95008, Pres.: Andy Ho; Sales Mgr.: Linda Lo.
Product(s): Time Base Corrector/TBC Frame Synchroniz.
Industrial Sciences, Inc., 3521 SW 42nd Ave., Gainsville, FL, 32608.
Product(s): Video switchers.
Infonics, Inc., 2302 E. Michigan Blvd., Michigan City, IN, 46360, (219) 879-3381. Pres./Sales Mgr.: Carol Lant.
Product(s): Audio Duplicators.
Int'l Audio, Inc., 2934 Malmo Dr., Arlington Heights, IL, 60005, (800) 448-8273, (312) 956-6030, Telex: 282917 IAIUR. Pres.: Richard Mally; Sales Mgr.: Margaret Googe.
Product(s): ALPHA Cassette Duplicators.
JVC Co. of America, 41 Slater Dr., Elmwood Park, NJ, 07407.
Product(s): VHS & 3/4" recorders/players.
Joey Records, Inc., 6703 W. Commerce St., San Antonio, TX, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.
Product(s): Cassette.
The Joiner-Rose Group, Inc., 4125 Centruion Way, Dallas, TX, 75244, (214) 392-7800. Fax: (214) 991-3781. Pres.: David Joiner; Sales Mgr.: Bill Haddon; Contact: Russell Berger.
Product(s): Acoustical design & facilities planning.

KABA Research Development

24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 382-1417, Contacts: Ken Bacon, Gregg Glassco, Heather Smythe.
Product(s): Real time, 2x & high speed; Turnkey cassette production systems & components including loaders, mastering tape decks, singal processors, length verifiersm degaussers, rewindersm on-product & hot foil stamping, duplicators, shringwrap systems.

King Instrument Corp., PO Box 1070, 80 Turnpike Rd., Westboro, MA, 01581, (508) 366-9141. Cable: KINGINGST. Telex: 94-8485. Fax: (508) 870-5932. Pres.: William E. Cline; Sales Mgr.: Joseph C. Ciccone.
Product(s): Audio/Video tape loaders.
Kings Electronics, Inc., 40 Marbledale Rd., Tuckahoe, NY, 10707.
Product(s): Video connectors, patch panels & cords.
Lemo USA, Inc., 335 Tesconi Circle, Santa Rosa, CA, 95401.
Product(s): Audio/video connectors.
MTC/Mycomp Technologies Corp., 921 Calle Amanecer, #L, San Clemete, CA, 92672, (714) 498-2038. Fax: (714) 498-2466. Pres./Sales Mgr.: Frank Hofmeister.
Product(s): Video Duplication Systems.
Magnefax Int'l, Inc., Rt. 1, Box 764, Rogers, AR, 72756, (501) 925-1818. Cable: MAGNEFAX. Telex: 215886 AIDC UR. Pres.: Dennis W. Tallakson.
Product(s): Audio Tape Duplicators & Degaussers.
Memory-Tech, Inc., 2800 Summit Ave., Plano, TX, 75074, (214) 881-8800. Telex: 990933 MTIDAL UD. Fax: (214) 881-8500. Vice Pres. Sales: Mort Weiner.
Product(s): High speed, cassette tape duplication.
Memory-Tech, Inc., Rt 1, Box 66, Allen Rd., Goodlettsville, TN, 37072, Sales Rep.: Jerry Parkins.
Product(s): High speed cassette tape duplication.
Microtime, Inc., 1280 Blue Hills Ave., Bloomfield, CT, 06002.
Product(s): Time base correctors.
Minolta Corp., 101 Williams, Dr., Ramsey, NJ, 07446.
Product(s): Audio compressor/limiters.
Nat'l Audio Co., Inc., PO Box 3657, 1911 S. Stewart, Springfield, MO, 65808, (417) 883-5377. Fax: (417) 883-1044. Pres.: Steve Stepp; Sales Mgr.: Sandi Sloneker.
Product(s): Telex.
O.S.U. Center for Teaching Excellence, 164 West 17th Ave., Room 63, Denney Hall, Columbus, OH, 43210, (614) 292-9689. Mgr.: Dave Jones.
Product(s): Pentagon.
Otari Corp., 378 Vintage Park Dr., Foster City, CA, 94404, (415) 341-5900. Telex: 6503028432. Fax: (415) 341-7200. Pres.: Jack Soma; Sales Mgr.: David Roudebush.
Product(s): Audio high speed, Cassette duplicators.
B.F. Perkins Co. (Div. of Roehlen Industries), PO Box 366, 939 Chicopee St., Chicopee, MA 01013, Chicopee, MA, 01021, (413) 536-1311.
Product(s): Magnetic tape calendars, filled & nylon.
Premier Film Video & Recording Corp., 3033 Locust St., St. Louis, MO, 63103, (314) 531-3555. Pres.: Wilson Dalzell; Sales Mgr.: Robert Heuermann.
Product(s): Reel to reel, audio & video cassettes.
Quality Cassettes, 403 S. Woodlawn St., Wheaton, IL, 60187, (312) 668-2787. Partner: Mary M. Newitt. Partner: John A. Peluse.
Product(s): Custom engineering equipment.
Recordex Corp., 1935 Delk Industrial Blvd., Marietta, GA, 30067, (404) 955-7368. Telex: 80-4678. Pres.: Wayne Cook; Sales Mgr.: Rob Freedman.
Product(s): Cassette & reel to cassette duplicators.
Recortec, Inc., 275 Santa Ana Ct., Sunnyvale, CA, 94086, (408) 737-8441. Telex: 910-379-5022. Fax: (408) 737-8448. Pres.: Lester H. Lee; Sales Mgr.: Ron R. Troxell.
Product(s): High speed audio tape duplicators.
Research Technology Int'l, 4700 Chase Ave., Lincolnwood, IL, 60646, (312) 677-3000. Telex: 289414. Fax: (312) 677-1311.
Product(s): Tape evaluation equipment.
St. Videocassette Duplicating Corp., 500 Willow Tree Rd., Leonia, NJ, 07605, (201) 947-6450. Sales Mgr.: Robert J. Grassi; Gen. Mgr.: Lynne Kook.
Sennheiser Electric Corp., PO Box 987, 6 Vista Dr., Old Lyme, CT, 06371, (203) 434-9190. E-Mail: (203) 434-1759. Pres.: Andrew Brakhan; Sales Mgr.: Tony Tudisco.
Product(s): Microphones/Headphones.
Shintron Co., Inc., 144 Rogers St., Cambridge, MA, 02142, (617) 491-8700. Telex: 921497. Fax: (617) 491-8278.
Product(s): 1 x 12 VDA & ADA Dupl. Distr. Amp.
Singer Prodns. Co., Inc., 875 Merrick Ave., Westbury, NY, 11590, (516) 683-3000.
Product(s): RECORDEX tape winders & duplicators.
Sony Information Systems Co., Sony Dr., Park Ridge, NJ, 07656, (201) 930-6292. Telex: 642065. Fax: (201) 573-8608. Major Accts. Sales Mgr.: Tom Hofbauer. Nat'l Sales Mgr.: Willard Harlow.
Sun Valley Audio, PO Box 285, Sun Valley, ID, 83353, (208) 726-3476. Pres./Sales Mgr.: Amos Galpin.
Tapette Corp., 15702 Producer Ln., Huntington Beach, CA, 92649, (714) 638-7960. Fax: (714) 891-0638. Pres.: James Neiger II; Sales Mgr.: Stewart Schlosberg.
Product(s): Computer diskette duplicating equipment.
Telex Communications, Inc., 9600 Aldrich Ave., South, Minneapolis, MN, 55420, (612) 884-4051. Telex: 6879045 Telexcom. Fax: (612) 884-0043. Pres.: Ansel Kleiman; Sales Mgr.: Rick Peterson.
Product(s): High speed audio tape duplicators.
3M, Magnetic Media Div., 3M Center, Bldg. 223-5N-01, Saint Paul, MN, 55144, (612) 733-7732. Fax: (612) 736-1246. Sales Mgr.: Joe Leon; Vice Pres.: Drew Davis. Bus. Mgr.: Donald Rushin.
Trackmaster, Inc., 2692 E. Atlantic Blvd., Pompano Beach, FL, 33062, (305) 943-2334. Pres.: Roy Parsons; Sales Mgr.: Lupe Parsons.
Product(s): 8 tr. & cassette duplicators, verifiers,.
UMC Electronics Co., 460 Sackette Point Rd., North Haven, CT, 06473, (203) 288-7731. Telex: 963-510. Pres.: Carlos O. Garcia; Sales Mgr.: Manny Sanchez.
(s): UMC/BEAUCART broadcast cartridge tape.
Universal Audio Recording Co., 7117 E. Cambelback Rd., Scottsdale, AZ, 85251, (602) 949-7577. Pres.: John A. Michelson.
Universal Tape Corp., Inc., 860 E. Walnut St., Carson, CA, 90746, (213) 327-3203. Fax: (213) 273-5646. Pres.: Edward O. Praeger.
Product(s): Wollensak high speed cassette duplicator.
VCA Teletronics, Inc. (Prodn./Post Prodn. Div.), 231 East 55th St., New York, NY, 10022, (212) 355-1600. Pres.: Tom DeMaeyer; Sales Mgr.: Marilynn Blend; Vice Pres., Sales/Mktg.: Ernie Heisser.
Verbatim Corp., 323 Soquel Way, Sunnyvale, CA, 94086, (408) 245-4400.
Product(s): Cassette tension monitors, head & guide.
Videotek, Inc., 125 N. York St., Pottstown, PA, 19464.
Product(s): Sync generators.

RECORD & TAPE MANUFACTURING

AAA Recording Studio, 130 West 42nd St., Room 552, New York, NY, 10036, (212) 221-6624. Pres.: Fred Vargas; Sales Mgr.: David Lescoe.

World Radio History

AL-BE Industries, Inc., 16633 Minnesota Ave., Paramount, CA, 90723, (213) 636-2563. Pres.: D.J. Shawn; Sales Mgr.: D.J. Shawn.

AMS/Calrec (AMS Industries Inc.), PO Box 31864, 3827 Stone Way N., Seattle, WA, 98103, (206) 633-1956. Telex: 4900001180. Fax: (206) 547-6890. Pres./Sales Mgr.: Nigel Branwell.
Audio: Audiofile, UA8000 mixing console.

A T & T Recording, 501 N. Larchmont Blvd., Los Angeles, CA, 90004, (213) 466-7756. Fax: (213) 467-6615. Pres.: Carol Obegi; Sales Mgr.: Lesley Cohen.

Accurate Sound Corp., 3515 Edison Way, Menlo Park, CA, 94025, (415) 365-2843. Telex: 34-8327. Pres.: Ronald M. Newdoll; Sales Mgr.: Don O'Bella.
Audio: Studio Michrophones & Stands.

Aligned Audio, Inc., 151 22nd St., Brooklyn, NY, 11232, (718) 788-6969. Telex: 4976015 ALIGNUI. Fax: (718) 499-0421. Pres.: Arthur Blavis; Sales Mgr.: James A. Piccolo.
Record: Consumables for Hamilton.

Alpha Ents., Inc., 7110 Whipple Ave., North Canton, OH, 44720, (216) 494-9505. Pres.: James K. Sankey.

Ambico, Inc., 50 Maple St., Norwood, NJ, 07648, (201) 767-4100. Cable: Ambicorp, Norwood. Telex: 645-124. Fax: (201) 767-4109. Pres.: Steve Bender; Sales Mgr.: Bob Williams.
Video: Camcorder & VCR accessories.

American Sound & Video Corp., 25133 Thomas Dr., Warren, MI, 48091, (313) 536-9100. Vice Pres./Gen. Mgr.: Paul Hayes.

R. B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Fax: (317) 637-9282. Pres.: R.B. Annis.
Tape: Head Demagnetizers, Bulk Eraser.
Video: Magnetometers.

Apex Engneering, Inc., 17 Downing 3, Unit 2B, Pittsfield, MA, 01201, (413) 442-1414. Fax: (413) 443-7595. Pres.: Donald Rochelo.
Tape: Molds for Reels.
Audio: Molds for audio cassettes, etc.
Video: Molds for VHS cartridges.

Apexton Records Mfg. Corp., 44-27 Purves St., Long Island City, NY, 11101, (718) 937-4038. Telex: 239365 ARMC. Pres.: B. Ropiak.

Audico, Inc., 219 Crossen Ave., Elk Grove, IL, 60007, (312) 640-1030. Telex: 499 2690 AUDCO UI. Pres.: Bill Hinkle.
Audio: Cassette tape loader.
Video: Cassette tape loaders & reloaders.

Audiolab Electronics, Inc., 5831 Rosebud Ln., Bldg. C, Sacramento, CA, 95841, (916) 348-0200. Pres.: Robert E. Stofan; Sales Mgr.: Ronald A. Stofan.
Audio: Bulk tape erasers (DAT).
Video: Bulk tape erasers (Metal Particle).

Audiomatic Corp., 400 Madison Ave., New York, NY, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.
Audio: Electro Sound, Concept, Design, Graff, Infonics.
Video: Apex on-cassette Rotoscreen printer.

Automated Press Parts, Inc., 76 Pearl St., North Plainfield, NJ, 07066, Pres.: Robert Tillis.
Record: Press parts.

Balzers, 8 Sagamore Park Rd., Hudson, NH, 03051, (603) 889-6888. Telex: 294041. Fax: (603) 889-8573. Pres.: George McGee; Sales Mgr.: Roger Schneider; Mgr. Mktg. Communications: Glenn Connell.

Benjamin Int'l, Inc., 1460 Old Country Rd., Plainview, NY, 11803, (516) 753-0700. Telex: 22-1500. Fax: (516) 753-0839. Pres.: J. N. Benjamin.
Tape: Bulk tape erasers.

Boltronics Corp., 67 Whitson Ave., Hempstead, NY, 11550, (516) 481-7990. Cable: AUDIOMATIC NYK. Telex: 12-6419 AUDIOMATIC NYK. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor; Factory Mgr.: Gus Graffeo.

Bradley Ents., Inc., 108 Galewood Rd., Timonium, MD, 21093, (301) 667-0064. Pres.: F. Joseph Bradley.

W. H. Brady Co. (Specialty Tape Products Div.), 727 W. Glendale Ave., Milwaukee, WI, 53201, (414) 332-8100. Telex: 240029. Fax: (414) 332-0861. Sales Mgr.: Gerald Edwards.
Tape: Splicing tape audio/video.

Broadcast Electronics, Inc., 4100 North 24th St., Quincy, IL, 62305, (217) 224-9600. Telex: 250142. Fax: (217) 224-9607. Pres.: Lawrence C. Cervon; Sales Mgr.: Bill Harland.
Audio: Cart machines, consoles, turntables, digital voice.

CMC Technology, 2650 Lafayette St., Santa Clara, CA, 95050, (408) 980-9800. Telex: 176997. Fax: (408) 988-7829. Pres.: Tony Mlinaric; Sales Mgr.: Bill Fitts.
Tape: TD800 Bulk Tape Demagnetizer.
Video: 1" type C VPR replacement video heads.

CM Magnetics Corp., 13950 E. Rosecrans Ave., Unit "H", Santa Fe Springs, CA, 90670, (213) 921-5888. Telex: 289801 CMAG UR. Fax: (213) 921-0035. Pres.: J. Carlos Maciel; Sales Mgr.: Justin Yannatta.
Video: coaters, calenders, turnkey projects.

Connectronics Corp., 652 Glenbrook Rd., Stamford, CT, 06906, (203) 324-2889. Pres.: Stephen Ash; Sales Mgr.: Richard Chilvers.
Audio: Seck audio mixing consoles.

Conrac Display Products Group (A Mark IV Industries Co.), 1724 S. Mountain Ave., Duarte, CA, 91010, (818) 303-0095. Telex: 670437 TWX (910) 584-5913. Fax: (818) 303-5484. Pres.: Vincent J. Hewitt; Sales Mgr.: William A. Ems.
Video: 6545/6550 Micromatch Color monitor system.

Crest Cassette Corp., 415 N. Figueroa St., Wilmington, CA, 90744, (213) 835-9677. Telex: 664884 Crestcorp RPVS. Fax: (213) 835-7892. Pres.: William F. DeMucci; Sales Mgr.: David Travis.
Video: Video cassette shells (V-0's).

Crown Magnetics, Inc., 650 North 6th St., Lebanon, PA, 17042, (717) 274-2814. Fax: (717) 274-3615. Pres./Sales Mgr.: Chuck Musser.

Cybersonics, Inc., 8750 Oland Ave., 13647 Burbank Blvd., Van Nuys,CA 91401, Sun Valley, CA, 91352, (213) 767-9677. Pres.: Tom Lippel; Sales Mgr.: John Valvo.

DDW, Inc., 309 11th Ave. South, Nashville, TN, 37203, (615) 256-2183. Telex: 554302.
Audio: SHURE SHOT extruders (Automatic & Manuels).

D.N.T., 12229 Montague St., Arleta, CA, 91331, (818) 896-4321. Pres.: Ed de Roo; Sales Mgr.: Terry Figgins.

Dancing Bear Prodns., 74 Henry St., #1, Brooklyn Heights, NY, 11201, (718) 875-2156. Pres.: Bill Ohashi.
Tape: KABA duplicator TDS-4TS.

DIC Digital

2 University, Hackensack, N.J. 07601, (201) 487-4605. Fax: (201) 487-1026. Pres.: Joseph Martinez; Sales Mgr.: Kevin Kennedy.
Products: Digital & Audio equipment.

Dolby Laboratories Inc., 100 Potrero Ave., San Francisco, CA, 94103, (415) 558-0200. Telex: 34409. Fax: (415) 863-1373. Pres.: Bill Jasper; Sales Mgr.: Bill Mead.
Audio: Noise reduction.

Decale USA, Inc., 11-B S. Gold Dr., Robbinsville, NJ, 08619, (609) 586-4040. Telex: 4976480. Fax: (609) 586-7024. Pres.: Robert Kriss.

Chet Dunn Assoc., 5 Bonnievale Dr., Bedford, MA, 01730, (508) 663-2000. Cable: 947429. Fax: (617) 275-3090. Pres.: Chet Dunn; Sales Mgr.: Duane Dunn.
Audio/Video: Assembly equipment.

Extruda-Products, Inc., PO Box 1730, Plainfield, NJ, 07061, (201) 668-1100. Cable: EXPRO. Pres.: Robert Tillis; Sales Mgr.: Dorothy T. Logan.

Ferroxcube Corp., 5083 Kings Hwy., Saugerties, NY, 12477, (914) 246-2811.
dio: 8-track & cassette duplicating head assemblies.

Flash Int'l Ents., PO Box 580058, Houston, TX, 77258, (713) 488-1978. Pres.: Renel L. Boudreaux.

GMG Exim (USA), Inc., 15316 E. Valley Blvd., Industry, CA, 91744, (818) 336-3700. Telex: 9103213040. Fax: (818) 336-3343.

Gauss, 9130 Glen Oaks Blvd., Sun Valley, CA, 91352, (213) 875-1900. Telex: 194989. Fax: (818) 767-4479. Pres.: James R. Williams.
Tape: Gauss high speed audio duplicators.

Gentry Machine Corp., Somerdale Ind'l Park, 201 Linden Ave., Somerdale, NJ, 08083, (609) 627-3000.

Goldstar Electronics, Inc., 1050 Wallstreet West, Lyndhurst, NJ, 07071, (201) 460-8870. Telex: 219170 GSEIUR. Fax: (201) 460-1097. Pres.: S. Chung; Sales Mgr.: Joe Stevens.
Tape: C60 C90 C100 All positions.
Video: TRO all grades.

Gotham Audio Corp., 1790 Broadway, New York, NY, 10019, (212) 765-3410. Telex: 236779 GOTHM UR. Fax: (212) 265-8459. Pres.: Russell O. Hamm; Sales Mgr.: Jerry Graham/East; Contact: Juergen Wahl/West.
Record: DMM mastering.

H.C.V., Inc., 12229 Montague, Arleta, CA, 91331, (818) 896-4321. Pres.: Ed de Roo; Sales Mgr.: Terry Figgins.

HRC Magnetics, 1611 Herring, Waco, TX, 76708, (817) 756-5303. Pres.: David W. Hix; Sales Mgr.: Homer W. Hix.
Audio: Lyrec.
Video: JVC, Sony.

IMD Corp., PO Box 9908, Birmingham, AL, 35220, (205) 856-4100. Telex: 797588 IMD CORP AL UD. Fax: (205) 856-4117. Pres.: Donald L. Nielsen; Sales Mgr.: Stan E. Heinfeld.
Tape/Audio/Video: Coating, Drying & Calender machines.

Industrial Electroforming Systems Corp., 309 11th Ave. South, Nashville, TN, 37203, (615)256-2183. Telex: 554302.

Infomotion Co., 2715 Electronic Ln., Dallas, TX, 75220, (214) 358-3366. Pres.: Fred Dobbs; Sales Mgr.: Lisa Ferkovic.

Instant Replay, Inc., 2951 S. Bayshore Dr., Coconut Grove, FL, 33133, (305) 448-7088. Fax: (305) 445-1998. Pres.: Charles Azar; Sales Mgr.: Linda Zack.
Video: Standards, Converters, VCR's play other countries.

Investment Technology, Inc., 1940 124th Ave., NE, #A-107, Bellevue, WA, 98005, (206) 454-7720. Pres.: Beverly Hilliard; Sales Mgr.: Gene Brown.

Joey Records, Inc., 6703 W. Commerce St., San Antonio, TX, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.
Record: LP & 45s.
Tape: Cassette.

King Instrument Corp.

PO Box 1070, 80 Turnpike Rd., Westboro, MA, 01581, (508) 366-9141. Cable: KINGINGST. Telex: 94-8485. Fax: (508) 870-5932. Pres.: William E. Cline; Sales Mgr.: Joseph C. Ciccone.
Audio/Video: Cassette loaders.

Kingdom Tapes & Printing, U.S. Rt. 6 East, PO Box 506, Mansfield, PA, 16917, (800) 334-1456. Pres.: Johnny Berguson; Sales Mgr.: Paul Brown.
Tape: Custom loads.

Lenco, Inc.—Electronics Div., 300 N. Maryland St., Jackson, MO, 63755, (314) 243-3147. Telex: 910 7601382. Fax: (314) 243-7122.
Audio: MPA 2100 & MPA 2300 Monitor Power Amps.
Video: Starflex video timing & encoding equipment.

Linden, Inc., 229 N. Henry St., Alexandria, VA, 22314, (703) 549-4424. Pres.: Katherine Monteith; Sales Mgr.: Gregg Powers.
Audio: Telex.

Lundy Recording & Tape Duplications, PO Box 408, Cumberland Gap Pkwy., Heidrick, KY, 40949, (606) 546-6650. Pres.: David Lundy; Sales Mgr.: Duran Lundy.

M & H Communications, 45 Hidden Ridge Dr., Syosset, NY, 11791, (516) 423-0250. Pres.: Heide Vincent.

Macola Record Co., Inc., 6209 Santa Monica Blvd., Hollywood, CA, 90038, (213) 469-5821. Fax: (213) 469-2527. Pres.: Donald MacMillan; Sales Mgr.: Charles Fassert.

Maple Clamp Corp., 1278 Underwood Ave., San Francisco, CA, 94124, (415) 822-8855. Pres.: Paul Joulsohn.

Mastercraft Record Plating, Inc., 609 West 51st St., New York, NY, 10019, (212) 265-6040.

Micro-Point, Inc., 45 Kensico Dr., Mount Kisco, NY, 10549, (914) 241-4439. Telex: 353664. Pres.: Edward Schwartz; Sales Mgr.: Lenore Monaco.
Audio: Recording styli, master records.

Musicman's Recording Studio, 1844 S. Smithville Rd., Dayton, OH, 45420, (513) 256-5683. Pres.: Perry Scott.

Nat'l Audio Co., Inc., PO Box 3657, 1911 S. Stewart, Springfield, MO, 65808, (417) 883-5377. Fax: (417) 883-1044. Pres.: Steve Stepp; Sales Mgr.: Sandi Stoneker.
Audio: Cassettes with Ampex tape.

New Jersey Machine, 6 Commerce Rd., Fairfield, NJ, 07006, (201) 227-8300. Telex: (710) 734-4353. Pres.: H. Lincoln Jepson; Sales Mgr.: T. A. Paul.

Nortronics Co., Inc., 8101 North Tenth Ave., Minneapolis, MN, 55427, (612) 545-0401. Fax: (612) 540-8678.
Audio: Magnetic tape heads.

Nova Systems, Inc., 50 Albany Turnpike, Canton, CT, 06019, (203) 693-0238. Fax: (203) 693-1497. Pres.: Stephen Kreinik; Sales Mgr.: Richard Zabel.
Video: Time base correctors, frame synchronizers.

Otari Corp., 378 Vintage Park Dr., Foster City, CA, 94404, (415) 341-5900. Telex: 6503028432. Fax: (415) 341-7200. Pres.: Jack Soma; Sales Mgr.: David Roudebush.

PRC Tape Co., Inc., 422 Madison Ave., 4th Fl., New York, NY, 10017, (212) 308-2300. Fax: (212) 308-2306. Sales Mgr.: Al Santoro; Pres./Owner: I. V. Hainick.

Paltex Editing Systems, 2752 Walnut Ave., Tustin, CA, 92680, (714) 838-8833. Telex: 910-333-8535. Fax: (714) 838-9619. Pres.: Roger Bailey; Sales Mgr.: Jim Owen.
Video: Edit controllers.

B.F. Perkins Co. (Div. of Roehlen Industries), PO Box 366, 939 Chicopee St., Chicopee, MA 01013, Chicopee, MA, 01021, (413) 536-1311.
Audio: Magnetic tape calendering systems & auxiliary.
Video: equipment; turn-key systems available.

Programming Technologies, Inc., 6666 N. Lincoln Ave., Lincolnwood, IL, 60645, (312) 676-9400. Fax: (312) 679-6761.

Quantum Audio Labs, 2752 Walnut Ave., Tustin, CA, 92680, (714) 838-8833. Telex: 910-333-8535. Fax: (714) 838-9619. Pres.: Roger Bailey; Sales Mgr.: A James Owen.
Tape: Bulk Tape Erasures.
Audio: Mixing Console.

Ransteele Audio, Inc., 1697 Broadway, 14th Floor, New York, NY, 10019, (212) 265-5563. Fax: (212) 245-2309. Pres.: Tom Steele; Sales Mgr.: Carol J. Steele.
Record: Remanufactured mastering lathes & systems.
Audio: Disk mastering equipment & systems new & used.
Video: Digital audio VCR's.

Real Time by GRD, PO Box 13054, Phoenix, AZ, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh.

Record Prodns. of America, Inc., 700 Sherman Ave., Hamden, CT, 06514, (203) 248-6371. Pres.: Stanley Roczynski; Sales Mgr.: Steve Suzanski.
Audio: 12", 10" & 7" inserts, frame assemblies, book.
Video: molds, trimmers, stamper forming & related equipme.

Research Technology Int'l, 4700 Chase Ave., Lincolnwood, IL, 60646, (312) 677-3000. Telex: 289414. Fax: (312) 677-1311.
Tape/Video: Evaluation equipment.

Rivertone Corp., Dillon Rd., Monticello, NY, 12701, (914) 794-8888.
Audio: Plastic/rubber injection molding machine.

World Radio History

Rockford Automation, Inc., PO Box 2906, Rockford, IL, 61132, (815) 633-2000. Telex: 4991095. Fax: (815) 633-2995. Pres.: W. N. Steinhagen; Sales Mgr.: J. R. Rice.
Audio: C-0, DAT assembly systems.
Video: VHS assembly systems.

Sentry Systems, 2211 Fifth Ave., Seattle, WA, 98121, (206) 728-8651. Fax: (206) 441-6582. Contact: Lee Hurley.
Audio: Audio automation.

Shape, Inc. (Corporate Offices), PO Box 366, Biddeford Industrial Park, Biddeford, ME, 04005, (207) 282-6155. Fax: (207) 283-9130.
Audio: Cassette accessory systems.
Video: VHS cassette loading systems.

Shape Optimedia, Inc., Rt. 109 & Eagle Dr., Sanford, ME, 04073, (207) 324-1124. Telex: 5106008653Shape Optimedia. Fax: (207) 490-1707. Pres., Sales Mgr.: Paul Gelardi.

Shape Systems Design, 125 John Roberts Rd., S. Portland, ME, 04106, (207) 879-0550. Fax: (207) 879-0439. Sales Mgr.: Paul Colombo; Gen. Mgr.: Douglas Nason.
Audio: Aidop Cassette Assu System.

Skyline Recording/Big Oak Duplicating, 2628 State Blvd., Meridian, MS, 39305, (601) 482-8541. Pres.: Tim Chesney.
Audio: Apex.

Sontec Electronics, Audio Dr., Goldbond, VA, 24094, (703) 626-7256. Pres.: Burgess Macneal.
Record/Tape: Lathe control systems, equalizers,range controller.

Southern Machine & Tool Corp., 309 11th Ave. South, Nashville, TN, 37203, (615) 256-2183. Telex: 554-302.
Audio: SMT 7" & 12" automatic & manual presses.

Southern Recording & Photography, 56 East 53rd Pl., Tulsa, OK, 74105, (918) 747-7380. Owner/Eng.: John Southern.

Standard Paper Box Machine Co., Inc., 347 Coster St., Bronx, NY, 10474, (212) 328-3300. Cable: STANPAPBOX. Telex: 4931874 SPBM UI. Fax: 212) 842-7772. Sales Mgr.: Larry Wilson; CEO: Bruce Adams.
Record: Cardboard album manufacturing.

Studer Revox America, Inc., 1425 Elm Hill Pk., Nashville, TN, 37210, (615) 265-5651. Pres.: Thomas E. Mintner; Sales Mgr.: Doug Beard; Vice Pres.: William Muggler.

TEC Systems (Div. of W.R. Grace & Co.), 830 Prosper Rd., DePere, WI, 54415, (414) 336-5715.
Audio: Custom designed drying systems for the audio/tape.

TTL USA, Inc., 2 Bashford St., Yonkers, NY, 10701, (914) 968-1605. Pres.: Leonard Ripley.
Audio: Automatic cassette loader.

Tape-Athon/CaVox, 13633 Crenshaw Blvd., Hawthorne, CA, 90250, (213) 676-6752. Pres.: Leon Tate; Sales Mgr.: Bob Mayfield.
Tape: Reel-to reel, cassette players.

Telectro Systems Corp., 96-18 43rd Ave., Corona, NY, 11368, (718) 651-8900. Cable: TELECINDU. Telex: 510 601 8607. Fax: (718) 651-4103. Pres.: Harry Sussman.
Tape: Recorders.
Audio: Magtape.

Tillis Assoc., PO Box 2245, Danville, CA, 94526, (415) 831-3528.
Record: Plastics extruding machinery.

Is Your Company Listed In This Directory?

You can get a **FREE** listing by submitting your company information on the questionnaire that is supplied.

See Page 178

Toray Industries, (America), Inc., 280 Park Ave., New York, NY, 10017, (212) 697-8150. Telex: 233067 (TAMI UR). Pres.: Sadayki Sengoku; Sales Mgr.: Alexander S. Amill.
Tape/Video: Lumirror (Base film).

Universal Audio Recording Co., 7117 E. Cambelback Rd., Scottsdale, AZ, 85251, (602) 949-7577. Pres.: John A. Michelson.

Video Dimensions, 530 West 23rd St., New York, NY, 10011, (212) 929-6135. Pres.: Allan Greenfield; Sales Mgr.: John Burke.

The Video Tape Co., 10523-45 Burbank Blvd., N. Hollywood, CA, 91601, (818) 985-1666. Telex: (910) 499-1471. Pres.: Gary Worth; Sales Mgr.: Jack Mauck.

West & Co. Mfg., 54 Music Square East, Suite 300, Nashville, TN, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Kim Bingham.

Worldex Mfg. Co., Ltd., 2844 Overland Ave., Los Angeles, CA, 90064, Cable: WORLDEX. Pres.: Louis R. Baptista; Sales Mgr.: Carlos A. Lopez.
Audio: Record presses, dies & supplies.

TAPE PACKAGING & LABELING

APS Packaging Systems, PO Box 712, 1275 Bloomfield Ave., Fairfield, NJ, 07006, (201) 575-1040. Telex: 469121. Pres.: Henry Verbeke; Sales Mgr.: Eric Verbeke; Account Exec.: David Gillespie.
Product(s): Shrinkwrap packaging system.

A T & T Recording, 501 N. Larchmont Blvd., Los Angeles, CA, 90004, (213) 466-7756. Fax: (213) 467-6615. Pres.: Carol Obegi; Sales Mgr.: Lesley Cohen.

A to Z Audio Services, Inc., 21929 Lorain Rd., Fairview Park, OH, 44126, (216) 333-0040. Pres.: Duane Abarca; Sales Mgr.: J. T. Lynch.
Product(s): Cassette Imprinting.

Ace Label Systems, Inc., 140 Jackson Ave., North, Hopkins, MN, 55343, (612) 933-3105. Pres.: Ardy Bakshian; Sales Mgr.: Debra Nyberg.
Product(s): Application machine.

J. C. Anglum Co., Inc., 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1443. Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher.
Product(s): Heat sealing, shrinkwrap, thermo forming.

Apex Machine Co., 3000 NE 12th Terrace, Ft. Lauderdale, FL, 33334, (305) 566-1572. Telex: 271601 APEX UR. Fax: (305) 563-2844. Pres.: A. R. Coningsby; Sales Mgr.: Bob Coningsby III.
Product(s): Audio, Video R-Dat, Cassette Printers.

Audiomatic Corp., 400 Madison Ave., New York, NY, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.
Product(s): Apex On-Cassette Printers.

Bazzy Electronics Corp., 3018 Ave. C, Holmes Beach, FL, 33510, (813) 778-4442.
Product(s): Shrinkwrap sealer.

Cheshire (A Xerox Co.), 404 Washington Blvd., Mundelein, IL, 60060, (312) 949-2000.
Product(s): Labeling machines.

Conrac Display Products Group (A Mark IV Industries Co.), 1724 S. Mountain Ave., Duarte, CA, 91010, (818) 303-0095. Telex: 670437 TWX (910) 584-5913. Fax: (818) 303-5484. Pres.: Vincent J. Hewitt; Sales Mgr.: William A. Ems.
Product(s): 19" Monochrome monitors.

Disc Graphics, Inc., 10 Gilpin Ave., Hauppauge, NY, 11788, (516) 234-1400. Fax: (516) 234-1460. Admin. Asst.: Angie David.

The Joiner-Rose Group, Inc., 4125 Centruion Way, Dallas, TX, 75244, (214) 392-7800. Fax: (214) 991-3781. Pres.: David Joiner; Sales Mgr.: Bill Haddon; : Russell Berger.
Product(s): Acoustical design & facilities planning.

Kingdom Tapes & Printing, U.S. Rt. 6 East, PO Box 506, Mansfield, PA, 16917, (800) 334-1456. Pres.: Johnny Berguson; Sales Mgr.: Paul Brown.
Product(s): In House Printing.

M. Latter Mfg. & Sales, 3669 7th Ave., Los Angeles, CA, 90018, (213) 0440. Pres.: Mel Latter.

Master Recording Supply, 4000 W. Magnolia Blvd., Burbank, CA, 91505, (818) 841-7500. Telex: 183-511. Fax: (818) 841-8134. Pres.: H.B. LaGrandeur; Sales Mgr.: Blair LaGrandeur; Contact: Jacques Fleischmann.
Product(s): Labeling machinery.

New Jersey Machine, 6 Commerce Rd., Fairfield, NJ, 07006, (201) 227-8300. Telex: (710) 734-4353. Pres.: H. Lincoln Jepson; Sales Mgr.: T. A. Paul.
Product(s): Labeling Machinery.

Otari Corp., 378 Vintage Park Dr., Foster City, CA, 94404, (415) 341-5900. Telex: 6503028432. Fax: (415) 341-7200. Pres.: Jack Soma; Sales Mgr.: David Roudebush.
Product(s): Video & audio cassette winders.

Paktec Automation Inc., 28130 Ave. Crocker, Valencia, CA, 91355, (805) 257-7616. Pres.: Darrell Zielke.
Product(s): Soft poly boxing machines.

Pres-Tige Label Corp., 255 Oser Ave., Hauppauge, NY, 11788, (516) 273-0020. Fax: (516) 273-0092. Pres.: Ernie J. Menkes.

Q-A-I, Inc., 37 George St., Hackensack, NJ, 07601, (212) 964-1714. Pres.: Steve Dauman; Sales Mgr.: Deborah Cullere.

R. P. Products, Inc., PO Box 54, Highland Park, IL, 60035, (312) 433-4575. Pres.: Roy Pink; Sales Mgr.: Mary Rossi.
Product(s): Shrink wrap systems.

Scandia Packaging Machinery Co., PO Box 575, Allwood Sta., 180 Brighton Rd., Clifton, NJ, 07012, (201) 473-6100. Telex: 133513 SCAND CLIF. Fax: (201) 473-7226. Pres.: W. B. Bronander, Jr.; Sales Mgr.: W. B. Bronander III.
Product(s): CD Jewel Boxes, Norelco boxes & sleeving.

Shape Systems Design, 125 John Roberts Rd., S. Portland, ME, 04106, (207) 879-0550. Fax: (207) 879-0439. Sales Mgr.: Paul Colombo; Gen. Mgr.: Douglas Nason.
Product(s): VHS cassette loading systems.

Jay Staggs Mktg., 7332 Florence Ave., Suite D, Downey, CA, 90240, (213) 928-7516. Sales Mgr.: Kurt Thompson.
Product(s): Cassette winders, shrinkwrapping.

Standard Paper Box Machine Co., Inc., 347 Coster St., Bronx, NY, 10474, (212) 328-3300. Cable: STANPAPBOX. Telex: 4931874 SPBM UI. Fax: 212) 842-7772. Sales Mgr.: Larry Wilson; CEO: Bruce Adams.

Underwood Audio, 1909 Tree Corners Parkway, Norcross, GA, 30092, (404) 449-5502. Pres.: Hamilton Underwood; Sales Mgr.: Angela Henderson.

CD REPLICATING & MANFACTURING PLANTS

ALABAMA

Disctronics Mfg., Inc., Box 17065, Huntsville, 35810, (205) 859-9042. Telex: 9102401012 Laservideo UQ. Fax: (205) 859-9932. Pres.: Ram Reddy Nomula, Vice Pres.: Calvin Roberts.
Type: Laser/Optical.

JVC Disc America Co., #2 JVC Rd., Tuscaloosa, 35405, (205) 556-7111. (205) 556-3003. Pres.: M. Iwasaki, Vice Pres.: T. Niimi.

CALIFORNIA

CMS Digital, Inc., 182 S. Raymond, Pasadena, 91105, (818) 405-8002. Pres.: J. Caden Head; Sales Mgr.: Gene Shiveley, Contact: Fred Mitchell.

Creative Sound Corp., 6290 Sunset Blvd., Suite 1026, Hollywood, 90028, (213) 871-1010. (213) 871-0806. Fax: (213) 871-2266.
Type: CD.

Daio Corp., 1150 Calle Suerte, Camarillo, 93010, (805) 388-8008. Fax: (805) 388-5217. Pres.: Hiromu Kimura, Exec. Vice Pres. Mktg.: Bill Valenziano.

Digital Bros., 1731 Bonaire Way, Newport Beach, 92660, (714) 645-9702. Pres.: Bryan Shaw; Sales Mgr.: Benjamin Shaw.

Disctronics
3500 W. Olive St., Suite 1020, Burbank, 91505, (818) 953-7790. Fax: (818) 953-7791. Vice Pres. Compact Disc: Cal Roberts.
Type: Laser/Optical.

ElectroSound-Los Angeles, 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833. Sales Mgr.: Greg Speer; Vice Pres. Sales: Mort Weiner.
Type: CD, Laser/Optical.

F.D.S., (Waring F.D.S. Digital), 4007 West 6th St., Los Angeles, 90020, (213) 383-2155. (213) 383-2156. Pres.: Henry L. Waring; Sales Mgr.: James P. Steiner.

Bernie Grundman Mastering, 6054 Sunset Blvd., Hollywood, 90028, (213) 456-6264. Mastering Engineer: Bernie Grundman; Mastering Engineer: Brian Gardner.

J/L Int'l Trading Co., Inc., 8730 Sunset Blvd., Los Angeles, 90069, (213) 657-1836. Telex: 263110 JLIUSA. Fax: (213) 859-9319. Dir.: Jack Heller.
Type: Laser/Optical.

JVC Disc America Co., 6363 Sunset Blvd., Suite 800, Hollywood, 90028, (213) 466-4212. Fax: (213) 466-4923. Pres.: M. Iwasaki; Sales Mgr.: Joe Ikeda.

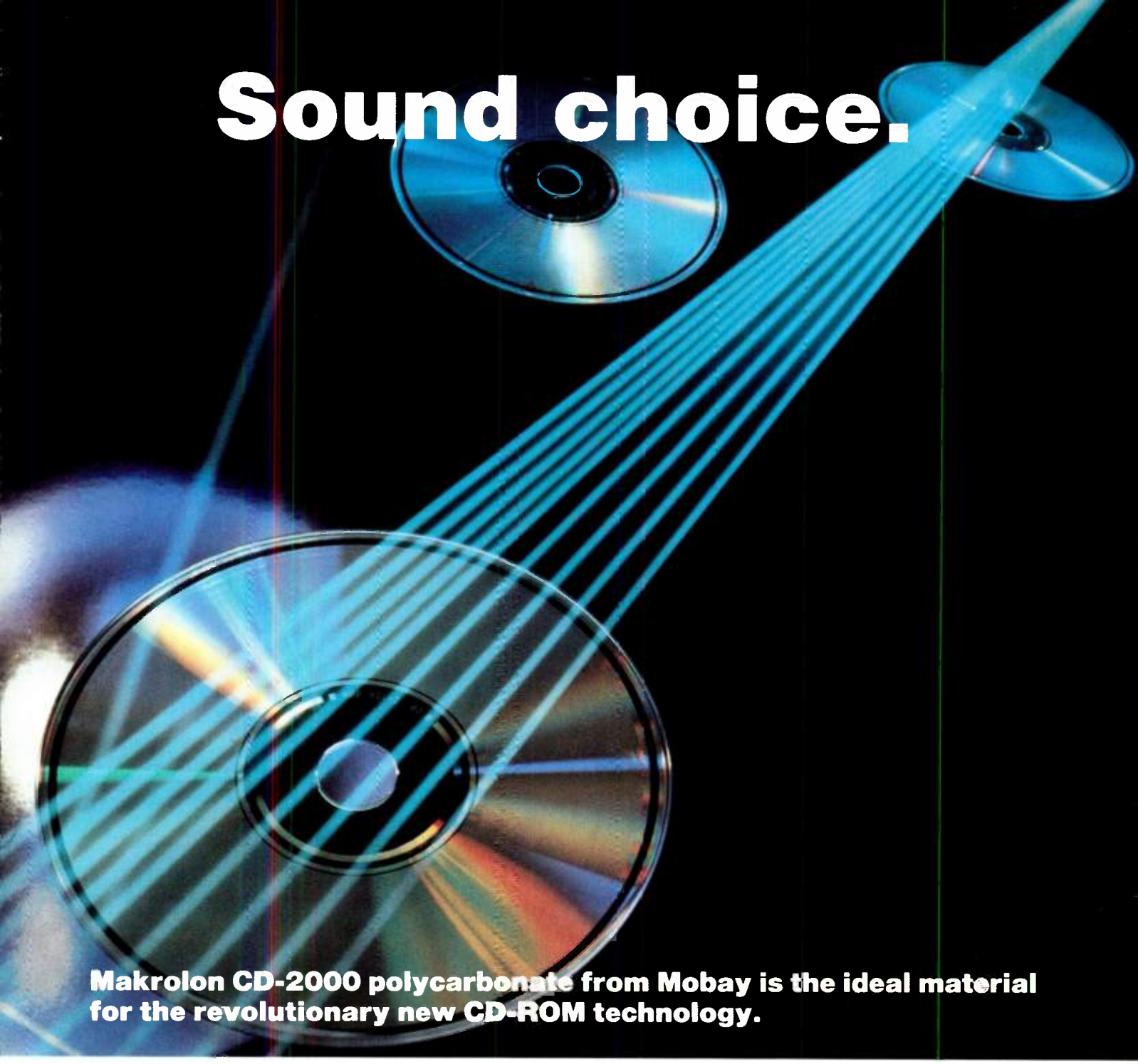
KDISC Mastering (Sub. of Keysor Century Corp.), 6550 Sunset Blvd., Los Angele, 90028, (213) 466-1323. Pres.: Howard Hill; Vice Pres.: Bill Lightner.

Laserdisc Corp. of America, 2265 East 220th St., Long Beach, 90801, (213) 835-6177. Pres.: Tetsuro Kudo.
Type: Laser/Optical.

Matrix Assoc., Inc., 544 Swarthmore Ave., Pacific Palisades, 90272, (213) 459-6913. Telex: 272767 MATRIX UR. Fax: (213) 459-6416. Pres.: Ed Koeppe; Sales Mgr.: Karen Koeppe.
Type: CD.

Mobile Fidelity Sound Lab, 1260 Holm Rd., Petaluma, 94952, (707) 778-0134. Telex: (910) 372-0092. Fax: (707) 778-6328. Pres.: Herbert A. Belkin; Sales Mgr.: James G. Benz.

World Radio History



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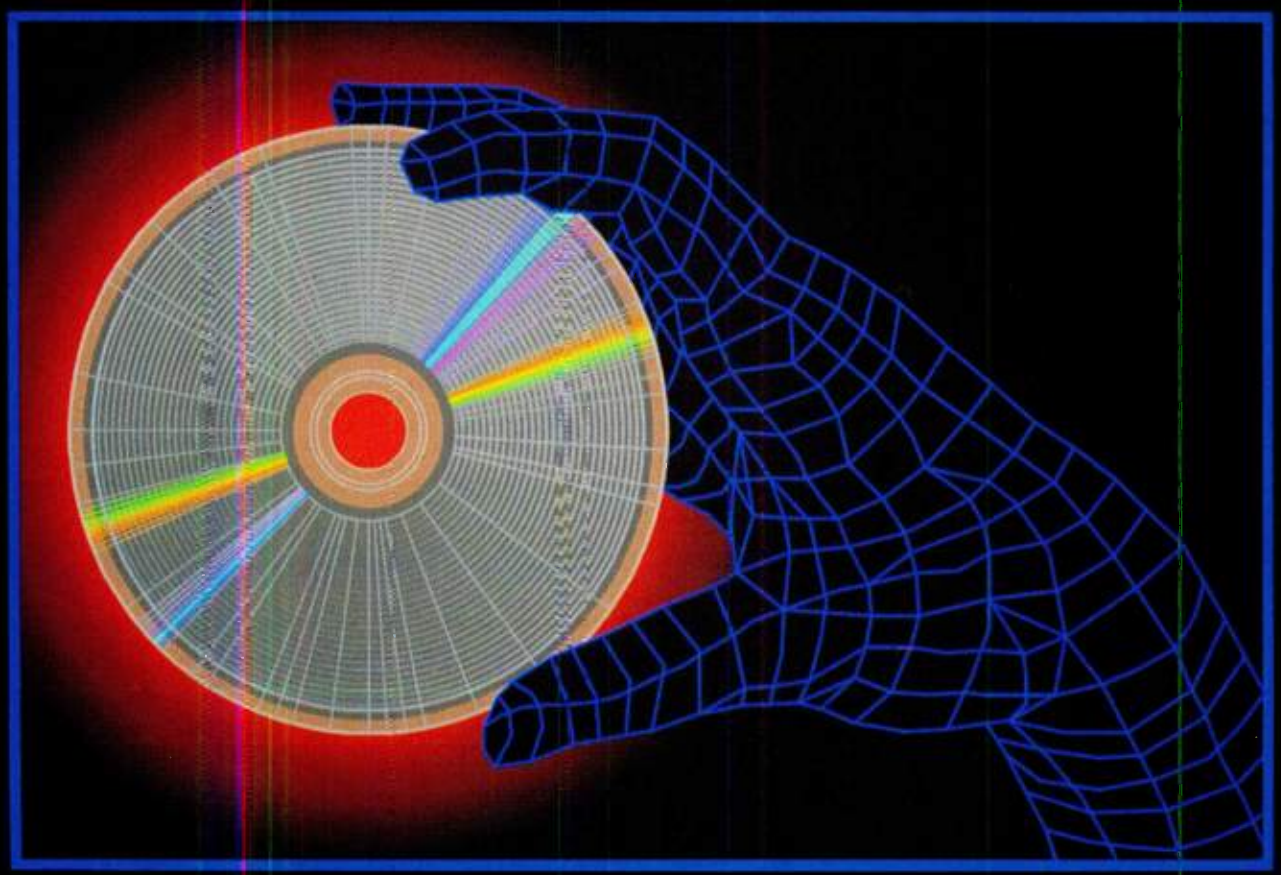

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World Radio History

Precision Lacquer, 1008 N. Cole Ave., Hollywood, 90038, (213) 464-1008. Studio Mgr.: Kate Emerine.
Bill Rase Prodns., Inc., 955 Ventura Ct., Sacramento, 95825, (916) 929-9181. Pres./Sales Mgr.: Bill Rase.
Record Technology, Inc., 486 Dawson Dr., Camarillo, 93010, (805) 484-2747. Fax: (805) 987-0508. Pres.: Bill Bauer; Sales Mgr.: Don MacInnis.
Type: DMM.

CONNECTICUT

Cook Laboratories, Inc., 231 Wilson Ave., Norwalk, 06854, (203) 854-5900. (800) 553-2665. Fax: (203) 866-2755. Pres.: William Irvine; Sales Mgr.: Michele H. K. Kennedy.
Type: CD, Laser/Optical.

GEORGIA

Denon Digital Industries, Inc., 1380 Monticello Rd., Madison, 30650, (404) 342-3425. Fax: (404) 342-0637. Exec. Vice Pres.: Eric Fossum; Eastern Reg. Sales Mgr.: K. Fujii.
Type: CD.
Master Sound Studios, Inc., 1227 Spring St. NW, Atlanta, 30309, (404) 873-6425. Pres.: Bob Richardson.

ILLINOIS

Capitol EMI, #3 Capitol Way, Jacksonville, 62650, (217) 243-5162.
Type: CD.
Coachouse Music, PO Box 1308, Barrington, 60011, (312) 382-5295. Pres.: Michael Freeman.
Type: CD, Laser/Optical.

INDIANA

Digital Audio Disc Corp., 1800 N. Fruitridge Ave., Terre Haute, 47804, (812) 462-8100. Fax: (812) 466-9125. Pres.: James M. Frische; Sales Mgr.: Scott N. Bartlett.
Type: CD, Laser/Optical.

ElectroSound Group-Midwest, 1805 West, Rt. 44, Shelbyville, 46176, (317) 392-4161. Gen. Mgr.: Curt Albright.
Type: CD, Laser/Optical, DMM.

Sanyo Laser Products, Inc., 1767 Sheridan St., Richmond, 47374, (317) 935-7574. Fax: (317) 935-7570.
Type: CD.

IOWA

BQC, Inc., 2101 South 35th St., Council Bluff, 51501, (712) 382-8060. Pres. & Sales Mgr.: Cliff Tant; Plant Mgr.: Linda Frederiksen.

MAINE

Shape Optimedia, Inc.
Rt. 109 & Eagle Dr., Sanford, 04073, (207) 324-1124. Telex: 5106008653 Shape Optimedia. Fax: (207) 490-1707. Pres./Sales Mgr.: Paul Gelardi.

Shape Systems Design, 125 John Roberts Rd., S. Portland, 04106, (207) 879-0550. Fax: (207) 879-0439. Sales Mgr.: Paul Colombo; Gen. Mgr.: Douglas Nason.

MARYLAND

Prodigital, Inc., 3400 Pendleton Dr., Wheaton, 20902, (202) 635-5588. Pres.: Bill Burns; Sales Mgr.: Alan Wonneberger.
Type: CD, Laser/Optical.

The listings contained in this publication are based solely upon information supplied to Billboard as of presstime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supercede the listings contained herein.

MASSACHUSETTS

Northeastern Digital Recording, Inc., 12 Sadler Ave., Shrewsbury, 01545, (617) 753-1192. Pres.: Toby Mountain; Sales Mgr.: Tracy Crane.

MICHIGAN

Audio Graphics Services, 1516 Ferris Ave., Royal Oak, 48067, (313) 544-1793. Pres.: Edward J. Wolfrum; Sales Mgr.: Susan Wolfrum.
Type: CD.

Technidisc
2250 Meijer Dr., Troy, 48084, (313) 435-7430. Fax: (313) 435-8540. Sales Mgr.: James Zinn.
Type: CD, Laser/Optical.

3M Optical Recording, 223-5S-01 3M Center, Saint Paul, 55144, (612) 733-0158. Sales Mgr.: Frank Price.
Type: Laser/Optical.

NEW JERSEY

Trutone Records, 163 Terrace St., Haworth, 07641, (201) 385-0940. Pres.: Carl Rowatti; Sales Mgr.: Adrianne Rowatti.

NEW YORK

Audio Matrix, Inc., 400 Madison Ave., New York, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 12-6419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.
Type: CD, Laser/Optical.
Boltronics Corp., 67 Whitson Ave., Hempstead, 11550, (516) 481-7990. Cable: AUDIOMATIC NYK. Telex: 12-6419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor, Factory Mgr.: Gus Graffeo.
Disctronics, Inc., 405 Lexington Ave., 47th Fl., New York, 10174, (212) 307-0746. East Coast Reg. Sales Mgr: Michael Rosenbaum.
Type: Laser/Optical.
Diskmakers, Inc., 153 West 46th St., New York, 10036, (212) 302-4140. (800) 468-9353. Fax: (212) 302-8340.
ElectroSound Group, Inc., 1290 Motor Pkwy., Hauppauge, 11788, (516) 234-2010. Telex: (516) 497-2703. Fax: (516) 234-2384. Pres.: Richard Projain, Vice Pres. Sales: Hugh T. Landy.
Type: CD.
ElectroSound Group, Inc., 888 Seventh Ave., Suite 400A, New York, 10106, Vice Pres. Sales: Hugh Landy.
Type: CD, Laser/Optical.
Europadisk, Ltd., 75 Varick St., New York, 10013, (212) 226-4401. Fax: (212) 966-0456. Pres.: Jim Shelton.
Type: CD, DMM.
Frankford/Wayne Mastering Labs, Inc., 1697 Broadway, Suite 1404, New York, 10019, (212) 582-5473. Fax: (212) 245-2309. Pres./Sales Mgr.: Tom Steele.
Type: CD.
Koch Digitaldisc Int'l Corp., 111 Hicks St., Suite 25C, Brooklyn Heights, 11201, (718) 624-4200. Telex: 497-4411 koch ui. Fax: (718) 624-4202. Gen. Mgr.: Michael I. Koepfle.
Type: CD.
The Music Connection, Inc., 166 Madison Ave., New York, 10016, (212) 686-9595. Pres.: Richard Ralton; Sales Mgr.: Ira Cohen.
Type: CD.
Nimbus Records, Inc. (Sales Headquarters), 200 West 57th St., Suite 1104, New York, 10019, (212) 262-5400. Telex: 239406 NMBS UR. Fax: (212) 262-5409. Sales Mgr.: Eric M. Sherman, Reg.; Dir. Sales & Mktg. (NY): Marc S. Feingold; Reg. Sales Mgr., Nashville: Peter Miller.
Type: CD.
Philips & Du Pont Optical Co., 1251 Ave. of the Americas, 22nd Floor, New York, 10020, (212) 764-4040. Fax: (212) 764-4079. Sr. Vice Pres. Mktg.: Jack Kiernan; Acct. Exec.: Bob Bloom.
Type: CD.
Sterling Sound, Inc., 1790 Broadway, New York, 10019, (212) 757-8519. Pres.: R. Lee Hulko; Sales Mgr.: John Kubick.
Type: DMM.
Thomas J. Valentino, Inc., 151 West 46th St., New York, 10036, (212) 869-5210. Pres.: Thomas Valentino.

NORTH CAROLINA

PDO/Philips & DuPont Optical, Box 400, Grover, 28073, (704) 764-4100. Fax: (704) 734-4180. Pres.: Dr. Ir. A. B. Bok; Sales Mgr.: J. Kiernan.

OHIO

Discovery Systems, 7001 Discovery Blvd., Dublin, 43017, (614) 761-2000. Fax: (614) 761-4258. Pres.: Jeffrey Wilkins, Vice Pres.: Michael Ward.
Type: CD.

OKLAHOMA

El-Jay Ents., Inc., 7929 East 21st St., Tulsa, 74129, (918) 627-2054. Pres.: Leon Whitman; Sales Mgr.: Melanie Stirewalt.

PENNSYLVANIA

Diskmakers, Inc., 1328 North Fourth St., Philadelphia, 19122, (215) 232-4140. (800) 468-9353. Fax: (215) 232-1891.
Forge Recording Studios, Inc., PO Box 861, Valley Forge, 19481, (215) 935-1422. (800) 331-0405. Pres.: Warren R. Wilson; Sales Mgr.: Larry Wissinger.
Magnetik Prodns., 8200 Ridge Ave., Philadelphia, 19128, (215) 482-7780. Pres.: Raymond F. Green; Sales Mgr.: Thomas D. Moyer, Sales Mgr.: David Conant.
Mobay Corp., Mobay Rd., Pittsburgh, 15205, (412) 777-2497. Contact: Barb Bosley.
Specialty Records Corp., 1400 E. Lackawanna Ave., Olyphant, 19601, (717) 383-2471. Telex: (510) 6563060.
Technetronics, Inc., Box 496, Matlack Industrial Park, West Chester, 19381, (215) 430-6800. Telex: 255614 TECH UR. Fax: (215) 460-6804. Pres.: Gary Kaufman; Sales Mgr.: Rick Rohall, Dir. Pub. Rel.: Dave McQuade.
WEA Mfg., Inc., 210 N. Valley Ave., Olyphant, 18447, (717) 383-2471. Fax: (717) 383-2165. Pres.: Richard C. Marquardt, Sr. Vice Pres., Mktg.: David Brown.
Type: CD.

TENNESSEE

Custom Tape Duplicators, Inc., 341 Hill Ave., Nashville, 37210, (615) 256-1728. Fax: (615) 256-6713. Pres.: L. C. Tant; Sales Mgr.: Tom James.
Disc Mastering, Inc., 27 Music Square West, Nashville, 37203, (615) 254-8825. Fax: (615) 244-4314. Pres.: Randy Kling.
Emerald Records, PO Box 292511, Nashville, 37217, (615) 361-7902. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Clark Ostermeyer.
Type: CD.
Georgetown Masters, 33 Music Square West, Suite 108-B, Nashville, 37203, (615) 254-3233. Pres.: Norbert Putnam; Sales Mgr.: Barbra Thompson, V.P. & Chief Engineer: Denny Purcell.
Memory-Tech, Inc., Rt 1, Box 66, Goodlettsville, 37072, Sales Rep.: Jerry Parkins.
Type: CD, Laser/Optical.
Studer Revox America, Inc., 1425 Elm Hill Pk., Nashville, 37210, (615) 265-5651. Pres.: Thomas E. Mintner; Sales Mgr.: Doug Beard, Vice Pres.: William Muggler.

TEXAS

A & R Record & Tape Mfg. Co., 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027. Pres.: Richard Sobel; Sales Mgr.: Stanley Getz, II.
The Joiner-Rose Group, Inc., 4125 Centruion Way, Dallas, 75244, (214) 392-7800. Fax: (214) 991-3781. Pres.: David Joiner; Sales Mgr.: Bill Haddon, : Russell Berger.

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Type: CD.

VIRGINIA

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Audio Video Recorders of Arizona, 3830 North 7th St., Phoenix, 85014, (602) 277-4723. Pres.: Floyd Ramsey; Sales Mgr.: Dave Ramsey.

Superior Record Pressing Corp. West, 802 West 24th St., Tempe, 85282, (602) 894-1687. Pres.: J. H. Dunn.

Universal Audio Recording Co., 7117 E. Cambelback Rd., Scottsdale, 85251, (602) 949-7577. Pres.: John A. Michelson.

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Alco Research & Engineering, Inc., 6201 Santa Monica Blvd., Hollywood, 90038, (818) 461-2484. (45's, LP's)

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Alshire Int'l, Inc., 1015 Isabel St., PO Box 7107, Burbank, 91510, (213) 849-4671. (800) 423-2936. Cable: BUD-SOUND. Telex: (910) 498-2759. Fax: (818) 569-3718. Pres.: Al Sherman; Sales Mgr.: Richard Sherman. (45's, LP's)

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CMS Digital, Inc., 182 S. Raymond, Pasadena, 91105, (818) 405-8002. Pres.: J. Caden Head; Sales Mgr.: Gene Shiveley, Contact: Fred Mitchell.

Cosmotone Studios, PO Box 71988, Los Angeles, 90071, Pres.: Rafael Brom. (45's, LP's)

Creative Sound Corp., 6290 Sunset Blvd., Suite 1026, Hollywood, 90028, (213) 871-1010. (213) 871-0806. Fax: (213) 871-2266. (45's, LP's)

Dalo Corp., 1150 Calle Suerte, Camarillo, 93010, (805) 388-8008. Fax: (805) 388-5217. Pres.: Hiromu Kimura, Exec. Vice Pres. Mktg.: Bill Valenziano.

Detroit Sound Studio, Box 43609, Los Angeles, 90043, (213) 299-5002. Owner: Frank H. Jackson.

Eastern Pacific Sounds, 6325 de Soto Ave., Suite J, Woodland Hills, 91367, (818) 884-2234.

ElectroSound-Los Angeles, 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833. Sales Mgr.: Greg Speer; Vice Pres.: Mort Weiner. (45's, LP's)
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The Fitzgerald Hartley Co., 7250 Beverly Blvd., Los Angeles, 90036, (213) 934-8002. Telex: 4948359 LINDA. Fax: (213) 934-5506. Pres.: Larry Fitzgerald, Pres.: Mark Hartley. (45's, LP's)

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G & M Record Label Printing, 6211 Santa Monica Blvd., Hollywood, 90038, (213) 466-1307. Pres.: Max Messerschmidt.

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J/L Int'l Trading Co., Inc., 8730 Sunset Blvd., Los Angeles, 90069, (213) 657-1836. Telex: 263110 JLIUSA. Fax: (213) 859-9319. Dir.: Jack Heller. (Videodiscs)

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James G. Lee Record Processing, 145 West 154th St., Gardena, 90248, (213) 321-2187. Pres.: Donald Wheeleton; Sales Mgr.: Edward Tobin, Jr.

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Monarch Record Mfg. Corp., 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833. Pres.: Controller Bruce Johnson, Gen. Mgr.: Dann Escalante. (45's, LP's)

Nimbus Records, Inc.

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Rue Barclay Ents., 7436 Genesta Ave., Van Nuys, 91406, (818) 342-2636. 5.
Sanyo Electric, Inc., 1200 W. Artesia Blvd., Compton, 90220, (213) 537-5830. Telex: 673462 (Sanyo 3 CMTN). OEM Coord.: Hideo Nakai.
Bill Smith Custom Records, Inc., 127 Penn St., El Segundo, 90245, (213) 322-6386. Pres.: Bill Smith. (45's, LP's)
Takeda Record Service, 27616 Caraway Ln., Saugus, 91350, Sales & Svc Consultant: James Takeda.
Howard Valentine Sound Services, 6263 Leland Way, Hollywood, 90028, (213) 464-8888. Sales Mgr.: Howard Valentine. (45's, LP's)
Cook Laboratories, Inc., 231 Wilson Ave., Norwalk, 06854, (203) 854-5900. (800) 553-2665. Fax: (203) 866-2755. Pres.: William Irvine; Sales Mgr.: Michele H. K. Kennedy. (45's, LP's)
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Platinum Pressing, Inc., 14097 NW 19th Ave., Opa Locka, 33054, (305) 681-2024. (305) 681-2042.
Prosound, Inc., 8194 NW 103rd St., Hialeah Gardens, 33016, (305) 558-0152. Fax: (305) 825-9873. Pres.: Carlos O. Garcia. (45's, LP's)

GEORGIA

Georgia Record Pressing, 262 Rio Cir., Decatur, 30030, (404) 373-2673. (800) 327-9212. Fax: (404) 373-0950. Pres.: Keith Fields; Sales Mgr.: Kevin H. Carlson. (45's, LP's)

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Coachouse Music, PO Box 1308, Barrington, 60011, (312) 382-5295. Pres.: Michael Freeman. (45's, LP's, Videodiscs)
Diskmakers, Inc., 1812 N. Halsted St., Chicago, 60614, (800) 621-TAPE. (312) 642-8525. Fax: (312) 642-2536.
Radex Recording Studios, 890 W. Galena Ave., Rockford, 61032, (815) 235-9797. Owner: Dexter R. Witt.
Rainbow Bridge Studios, Inc., 117 W. Rockland Rd., Libertyville, 60048, (312) 362-4060. Pres./Sales Mgr.: Perry Johnson. (45's, LP's)
Session Masters, Inc., 25 W. 360 Geneva Rd., #4, Wheaton, 60188, (312) 653-1516. Pres.: Christine Zack; Sales Mgr.: Matt Harrison.

INDIANA

Digital Audio Disc Corp., 1800 N. Fruitridge Ave., Terre Haute, 47804, (812) 462-8100. Fax: (812) 466-9125. Pres.: James M. Frische; Sales Mgr.: Scott N. Bartlett. (Videodiscs)
Type: CD.
ElectroSound Group-Midwest, 1805 West, Rt. 44, Shelbyville, 46176, (317) 392-4161. Gen. Mgr.: Curt Albright. (45's, LP's)
Type: CD.
RCA Records, 6550 East 30th St., Indianapolis, 46219, (317) 267-5000.
The Soundmakers, 1000 East 80th Pl., Merrillville, 46410, (219) 769-1515. Managing Dir.: Dick Hutter.

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Ville Platte Record Mfg. Co., 120 E. Cypress St., Drawer 10, Ville Platte, 70586, (318) 363-2104. Pres.: J. Floyd Soileau; Sales Mgr.: Ronnie Soileau.

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Destiny Recording Studio, 81 Nassau Ave., Wilmington, 01887, (617) 658-8891. Owner/Eng.: Larry Feeney.
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Tape Time Corp., 161 Massachusetts Ave., Suite 201, Boston, 02115, (617) 266-3131. Pres.: Raymond Fournier.

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Archer Records, 7401 E. Davison, Detroit, 48212, (313) 365-9545. Pres.: R. J. Archer. (45's, LP's)
Audio Graphics Services, 1516 Ferris Ave., Royal Oak, 48067, (313) 544-1793. Pres.: Edward J. Wolfrum; Sales Mgr.: Susan Wolfrum.
Plum Recording & Prodn., 5988 Silverylane, Dearborn Hgts., 48127, (313) 277-0082. Owner: Tom Trip.

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3M Optical Recording, 223-5S-01 3M Center, Saint Paul, 55144, (612) 733-0158. Sales Mgr.: Frank Price.
Type: LV.

MISSOURI

Midwest Custom Record Pressing Co., Inc., PO Box 92, Arnold, 63010, (314) 464-3013. Pres.: Richard Schaumberger; Sales Mgr.: Laura Boedges. (45's, LP's)
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Type: LV.

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Peter Pan Industries, 88 St. Francis St., Newark, 07105, (201) 344-4214. Telex: 710-723-8380. Fax: (201) 344-0465. Pres.: Martin Kasen, Vice Pres. Sales: Shelley Rudin. (45's, LP's)
Presswell Records Mfg. Co., White Horse Pk. & Ehrke Rd., Ancora, 08037, (609) 561-5250. Pres.: Don Joseph; Sales Mgr.: Ron Roberto. (45's, LP's)
Rohit Int'l, 511 Commerce St., Franklin Lake, 07417, (201) 337-7325. (45's, LP's)
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Sound Makers Record Mfg. Co., Inc., 611 Delsea Dr., New Jersey, 08093, (609) 456-0119. Fax: (609) 845-3901. Pres.: Vince De Rosa; Sales Mgr.: David Moldauer. (45's, LP's)

Sun Plastics Co., Inc./Dynamic L.P. Record Pressing Co., Inc.
900 Passaic Ave., East Newark, 07029, (201) 482-6749. (212) 349-0977. Pres.: Jerry Salerno; Sales Mgr.: Victoria Salerno. (45's, LP's)

Superior Record Pressing Corp., 900 Kennedy Blvd., Somerdale, 08083, (609) 784-6600. Pres.: J.H. Dunn.
Tapeponents Co., Inc., PO Box 236, Mountain Lakes, 07046, (201) 263-1442. Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher.
Tracy-Val Corp., 201 Linden Ave., Somerdale, 08083, (609) 627-3000. Pres.: James Miller; Sales Mgr.: Joan Miller.

Trutone Records
163 Terrace St., Haworth, 07641, (201) 385-0940. Pres.: Carl Rowatti; Sales Mgr.: Adrianne Rowatti; Office Mgr.: Ann Marie Cassar.

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Audio Matrix, Inc., 400 Madison Ave., New York, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 12-6419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.

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CBS Records, Inc., 51 West 52nd St., New York, 10019, (212) 975-4783. Fax: (212) 975-8119. Sales Mgr.: B. Fernandez; Vice Pres.: A. Formichelli. (45's, LP's)

Columbia Record Prodns., 51 West 52nd St., New York, 10019, (212) 975-4783. Cable: 420137. Telex: 12435. Mgr. East Reg. Sales: Robert Fernandez.

Cook Laboratories, Inc., 39 Vesey St., New York, 10007, 203) 854-5900. Fax: (203) 866-2755. : Bill Irvine.

The Cutting Edge, PO Box 217, Ferndale, 12734, (914) 292-5965. Pres.: Paul Gerry; Sales Mgr.: Patricia Gerry. (45's, LP's)
Type: CD.

Diskmakers, Inc.

153 West 46th St., New York, 10036, (212) 302-4140. (800) 468-9353. Fax: (212) 302-8340.
Type: 12", 7", colored vinyl, picture discs, complete packaging.

ElectroSound Group, Inc., 1290 Motor Pkwy., Hauppauge, 11788, (516) 234-2010. Telex: (516) 497-2703. Fax: (516) 234-2384. Pres.: Richard Projain, Vice Pres. Sales: Hugh T. Landy. (45's, LP's, Videodiscs)

ElectroSound Group, Inc., 888 Seventh Ave., Suite 400A, New York, 10106, Vice Pres. Sales: Hugh Landy. (45's, LP's)
Type: CD.

Europadisk, Ltd.

75 Varick St., New York, 10013, (212) 226-4401. Telex: 7105812034. Fax: (212) 966-0456. Pres.: Jim Shelton; Vice Pres.: Tom Kingman. (45's, LP's)
Type: DMM LP Mastering & Dressing complete digital transfer.

Executive Recording, Ltd., 300 West 55th St., Suite 4P, New York, 10019, (212) 247-7434. Pres.: Lucille Sayet. (45's, LP's)

Frankford/Wayne Mastering Labs, Inc., 1697 Broadway, Suite 1404, New York, 10019, (212) 582-5473. Fax: (212) 245-2309. Pres./Sales Mgr.: Tom Steele. (45's, LP's)

HRM Group, 15 Gilpin Ave., Hauppauge, 11788, (516) 234-0200. Telex: 510-497-4194. Fax: (516) 234-0022. Pres.: Roger Gouldstone, Vice Pres.: Brian Wilson. (LP's)

Mastercraft Record Plating, Inc., 609 West 51st St., New York, 10019, (212) 265-6040.

Modern Album of New York, Ind., & Tenn., 100 Landing Ave., Smithtown, 11787, (516) 724-8200. Fax: (516) 724-8026. Pres.: Richard R. Meagher, Vice Pres.: Bruce Hendel, Don House.

The Music Connection, Inc., 166 Madison Ave., New York, 10016, (212) 686-9595. Pres.: Richard Ralton; Sales Mgr.: Ira Cohen. (45's, LP's)

Nimbus Records, Inc. (Sales Headquarters)

200 West 57th St., Suite 1104, New York, 10019, (212) 262-5400, (800) 451-8725. Telex: 239046 NMBS UR. Fax: (212) 262-5409. Sales Mgr.: Eric M. Sherman, Reg.; Dir. Sales & Mktg. (NY): Marc S. Feingold; Sales Coord.: Susan High.
Type: CD/R-DAT Manufactor/Distributor; Pressing Cap.: 50,000 per year.

Philips & Du Pont Optical Co.

1251 Ave. of the Americas, 22nd Floor, New York, 10020, (212) 764-4040. Fax: (212) 764-4079. Sr. Vice Pres. Mktg.: Jack Kiernan; Acct. Exec.: Bob Bloom. (Videodiscs)
Type: CED, VHD.

Polyform, Inc., 516 South Fifth Ave., Mt. Vernon, 10550, (914) 668-4700. Fax: (914) 668-4820. Pres./Sales Mgr.: Ron Blazo.

Romaba Record Pressing Corp. of America

33-34th St., Brooklyn, 11232, (718) 499-3060. Pres.: Theodore E. Kolsky; Sales Mgr.: Victoria M. Guerra. (45's, LP's)

Sound Makers, 1650 Broadway, Suite 1212, New York, 10019, (212) 265-6662. Fax: (212) 262-0798. (45's, LP's)

Sound Technique, Inc., 130 West 42nd St., New York, 10036, (212) 869-1323. Pres.: G. Hopkowitz.

Soundtek, Inc., 1780 Broadway, Suite 204, New York, 10019, (212) 489-0806. Chief Eng.: Ed Remusat.

Sterling Sound, Inc., 1790 Broadway, New York, 10019, (212) 757-8519. Pres.: R. Lee Hulko; Sales Mgr.: John Kubick.

Sunshine Sound, Inc., 1650 Broadway, New York, 10019, (212) 582-6227. Pres.: Frank J. Trimarco. (45's, LP's)

OHIO

Boddie Record Mfg., Inc., 12202 Union Ave., Cleveland, 44105, (216) 752-3440. Pres.: Louise Boddie; Sales Mgr.: Dennis Boddie. (45's, LP's)

Counterpart Creative Studios, Inc., 3744 Applegate Ave., Cincinnati, 45211, (513) 661-8810.

Discovery Systems, 7001 Discovery Blvd., Dublin, 43017, (614) 761-2000. Fax: (614) 761-4258. Pres.: Jeffrey Wilkins, Vice Pres.: Michael Ward.

Jewel Recording Co., 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9336. Pres.: Rusty York; Sales Mgr.: Linda York. (45's, LP's)

Musicol, Inc., 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133. Pres.: B. P. Niederlander; Sales Mgr.: J. W. Hull. (45's, LP's)

Q.C.A., Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (513) 681-8400. Pres.: Jim Bosken; Sales Mgr.: Amber E. Hines. (45's, LP's)

Sonic Sculptures, 636 Northland Blvd., Cincinnati, 45240, (513) 851-0055. Pres.: Lan A. Ackley. (45's, LP's)

Suma Recording Studio, 5706 Vrooman Rd., Painesville, 44077, (216) 951-3955. (216) 352-9802. Pres.: Kenneth R. Hamann; Sales Mgr.: Michael J. Bishop. (45's, LP's)
Type: CD.

PENNSYLVANIA

Diskmakers, Inc., 1328 North Fourth St., Philadelphia, 19122, (215) 232-4140. (800) 468-9353. Fax: (215) 232-1891.

Marjon Records, Inc., 159 Easton Rd., Hermitage, 16148, (412) 347-4726. Pres.: John T. Krizancic; Sales Mgr. Martha Krizancic.

Masterwork Recording, Inc., 1020 N. Delaware Ave., Philadelphia, 19125, (215) 423-1022. Pres.: Peter Humphreys; Sales Mgr.: Albert Oon. (45's, LP's)

Specialty Records Corp., 1400 E. Lackawanna Ave., Olyphant, 19601, (717) 383-2471. Telex: (510) 6563060.

Virtue Recording & Disc Mastering, 1618 N. Broad St., Philadelphia, 19121, (215) 763-2825. Pres.: Frand Virtue.

WEA Mfg., Inc.

210 N. Valley Ave., Olyphant, 18447, (717) 383-2471. Fax: (717) 383-2165. Pres.: Richard C. Marquardt, Sr. Vice Pres., Mktg.: David Brown. (45's, LP's)
Type: CD.

WRS Motion Picture & Video Laboratory, 210 Semple St., Pittsburgh, 15213, (412) 687-3700. Fax: (412) 687-8397.

TENNESSEE

Chumley Prodns., Box 100823, Nashville, 37210, (615) 833-6184. Pres.: P. E. Chumley.

Dixie Record Pressing, Inc., 631 Hamilton Ave., Nashville, 37203, (615) 256-0922. Pres.: James B. Gann. (LP's)

Emerald Records, PO Box 292511, Nashville, 37217, (615) 361-7902. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Clark Ostermeyer. (45's, LP's, Videodiscs)

Gusto Records, Inc., 1900 Elm Hill Pk., Nashville, 37210, (615) 889-8800. Pres.: Mae Lytle; Sales Mgr.: LeRoy Jones.

Jam Ents., Box 121553, Nashville, 37212, (615) 254-6100. Contact: Mark Alexander.

Kindog Pressing dba Didaczeck, 652 Huntington Pkwy., Nashville, 37211, (615) 331-0734. (LP's)

MFP, Inc., 453 Chestnut, Nashville, 37203, (615) 356-6161.

Memory-Tech, Inc., Rt 1, Box 66, Goodlettsville, 37072, Sales Rep.: Jerry Parkins. (45's, LP's)
Type: CD.

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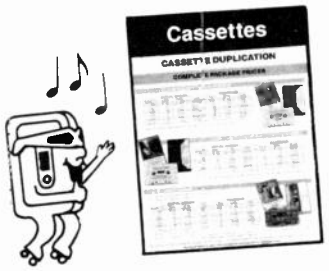

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World Radio History

Nashville Record Prodns., Inc., 469 Chestnut St., Nashville, 37203, (615) 259-4200. Pres.: George A. Ingram.

Nimbus Records, Inc.
27 Music Square East, Suite 22, Nashville, 37203, (615) 256-3622. Fax: (615) 244-4314. Telex: 757599. Dir. of Sales & Mktg.: Marc S. Feingold; Reg. Sales Mgr.: Peter Miller.
CD/R-DAT Manufacturer/Distributor
Pressing Capacity-50 million units per year.

Precision Record Pressing, Inc., 70 Visco Ct., Nashville, 37210, (615) 256-8978. Fax: (615) 256-4319. Pres.: Joe Talbot. (LP's)

RCA Records, 30 Music Square West, Nashville, 37202, (615) 244-9880.

Sound of Nashville, Inc., 204 Blue Ridge Dr., Old Hickory, 37221, (615) 244-1124. Pres.: John Ivantis; Sales Mgr.: Martha Ivantis. (45's, LP's)

Southern American Record Pressing Co., Inc., 204 Blue Ridge Dr., Old Hickory, 37138, (615) 256-2521. Pres.: John Ivanits; Sales Mgr.: Martha Ivanits.

Joe Talbot & Assocs., 2 Music Circle South, Nashville, 37202, (615) 244-7954. (45's, LP's)

United Record Pressing, Inc., 453 Chestnut St., Nashville, 37203, (615) 259-9396. Pres.: Ozell Simpkins. (45's)

West & Co. Mfg., 54 Music Square East, Suite 300, Nashville, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Kim Bingham. (45's, LP's)

TEXAS

A & R Record & Tape Mfg. Co., 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027. Pres.: Richard Sobel; Sales Mgr.: Stanley Getz, II. (45's, LP's)

Houston Records, Ltd., 3300 Jensen Dr., Houston, 77026, (713) 223-5971. Pres.: Gasper Puccio. (45's, LP's)

Joey Records, Inc., 6703 W. Commerce St., San Antonio, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez. (45's, LP's)

Memory-Tech, Inc., 2800 Summit Ave., Plano, 75074, (214) 881-8800. Telex: 990933 MTIDAL UD. Fax: (214) 881-8500. Pres.: Richard Projain, Sr. Vice Pres. Sales: Hugh Landy; Vice Pres. Sales: Mort Weiner.
(45's, LP's)
Type: CD.

Omega Audio & Prodns., Inc., 8036 Aviation Pl., Dallas, 75235, (214) 350-9066. Fax: (214) 350-8342. Pres.: Paul A. Christensen; Sales Mgr.: Philip Barrett,
Type: CD.

PSG Recording Studio, 11906 Knights Bridge, Austin, 78759, (512) 453-5653. Pres.: Pedro S. Gutierrez.

The Pressing Plant, 2727 Irving Blvd., Dallas, 75207, (214) 630-6401. Pres.: Marle D. Baker, Gen. Mgr.: Dewayne Elery. (45's, LP's)

VIRGINIA

Nimbus Records, Inc.
Rt. 629 Guildford Farms, Ruckersville, 22968, (804) 985-1100. (800) 782-0778. Fax: (804) 985-4692. Exec. Vice Pres.: Mark K. Galloway; Sr. Vice Pres.: Tom Blanchard; Dir. Sales & Mktg.: Marc S. Feingold; Gen. Mgr.: Ron Zimmer; Customer Service Mgr.: John Davies.
CD/R-DAT Manufacturer/Distributor
Pressing Capacity-50 million units per year.

WEST VIRGINIA

Sleepy Creek Music, Rt. 2, Box 116H, Berkeley Springs, 25411, Pres.: Jim McCoy; Sales Mgr.: B. J. McCoy. (45's, LP's)

WYOMING

Rocky Mountain Recording, 8305 Chirstensen Rd., Cheyenne, 82009, (307) 638-8733. Pres.: Ray Alexander; Sales Mgr.: Georgia Alexander. (45's, LP's)

U.S. TERRITORY PUERTO RICO

Rio Piedras Records, c/o Discos Borinquen, San Juan, 00905, (809) 790-2188. (809) 790-3726. Pres.: Dario Gonzalez; Sales Mgr.: Raul Aguayo, Sales Mgr.: Bernito Valdez. (45's, LP's)

Studios Borinquen, Inc., GPO Box 4785, San Juan, 00936, (809) 790-2188. Fax: (809) 724-3768. Pres.: Dario Gonzalez; Sales Mgr.: Raul Aguayo. (45's, LP's)

PACKAGING & LABELING SERVICES

ALABAMA

Charlie & Co., Inc., 5500-B Crestwood Blvd., Birmingham, 35212, (205) 592-3601. Pres.: Charlie Colvin; Sales Mgr.: Mark Colvin. (Inserting, Labeling, Mailing)

Disctronics Mfg., Inc., PO Box 17065, Huntsville, 35810, (205) 859-9042. Telex: 9102401012 Laservideo UQ. Fax: (205) 859-9932. Pres.: Ram Reddy Nomula, Vice Pres.: Calvin Roberts. (Inserting, Collating, Labeling, Mailing)

ARIZONA

Arias Recording, Inc., 17218 North 34th Way, Phoenix, 85032, (602) 493-8890. Pres.: Martin Zacharias, Studio Mgr.: Jan Zachizas.

General Cassette Corp., 8350 North Seventh St., Phoenix, 85020, (602) 269-9311.

Terry Lessig Sound, 1626 North Seventh St., Phoenix, 85006, (602) 255-0155. Pres.: Terry W. Lessig. (Inserting, Collating, Labeling)

Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, 85009, (602) 269-2869. Pres.: Jack Murray, Vice Pres.: Janita Cooper.

Moon Valley Cassettes, 10802 North 23rd Ave., Phoenix, 85029, (602) 870-3987. Exec. Vice Pres./Gen.Mgr.: Mark R. Bruno. (Inserting, Collating, Labeling, Mailing, Shrinkwrap, Artwork asst.)

Real Time by GRD, PO Box 13054, Phoenix, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh. (Inserting, Labeling)

Tempe Tape Duplication, 1527 E. Williams, Tempe, 85281, (602) 968-9506. Pres.: Andy Baade. (Inserting, Labeling, Mailing)

Vaughn Communications, 2929 North 44th St., Suite 110, Phoenix, 85018, (602) 840-1313. Fax: (602) 468-9212. Mgr.: David Lontchar. (Inserting, Collating, Labeling, Mailing, Macrovision)

The Wakefield Co., 1745 W. Linden, Phoenix, 85007, (602) 252-5644. Telex: 62888531. Pres.: Richard Wakefield; Sales Mgr.: Angela Gustin, Contact: Jeff Mellentine. (Inserting, Collating, Labeling, Mailing)

Winter Sun, Inc., 10802 North 23rd Ave., Phoenix, 85029, (602) 870-3987. Exec. Vice Pres./Gen. Mgr: Mark Bruno. (Inserting, Collating, Labeling, Mailing, Shrinkwrap, Artwork Assistance)

ARKANSAS

Richardson Tape, HC 71, Box 231, Mountain View, 72560, (501) 269-3908. Pres.: Aubrey Richardson. (Inserting, Collating, Labeling, Mailing)

CALIFORNIA

AGI Inc., 6363 Sunset Blvd., Los Angeles, 90028, (213) 463-0821. Fax: (213) 463-4367. Pres.: Richard Block; Sales Mgr.: Rich Oppenheimer. (Cassette & CD)

ASR Recording Services, Inc., 8960 Eton Ave., Canoga Park, 91304, (818) 341-1124. Fax: (818) 341-9131. Sales Mgr.: Kathleen Anthony. (Inserting, Collating, Labeling, Mailing, Shrinkwrap)

A T & T Recording, 501 N. Larchmont Blvd., Los Angeles, 90004, (213) 466-7756. Fax: (213) 467-6615. Pres.: Carol Obegi; Sales Mgr.: Lesley Cohen. (Inserting, Collating, Labeling, Mailing, Complete Packaging)

Abbey Tape Duplicators, Inc., 9525 Vassar Ave., Chatsworth, 91311, (818) 882-5210, (800) 346-3827. Fax: (818) 407-5900. Pres.: Norman C. Cooke, Rep.: Bill Snow. (Inserting, Collating, Labeling, Mailing)

Robert Adels Creative Services, PO Box 69954, West Hollywood, 90069, (213) 275-9731. Fax: (213) 276-6447. Pres.: Robert Adels. (Design Services)

American Sound & Video Corp. (West), 27790 Hopkins Ave., Valencia, 91355, (805) 257-0700, (805) 257-0715. Sales Mgr.: Howard Shapiro; Vice Pres./Gen. Mgr.: Darell Zieke. (Inserting, Collating, Labeling)

Arcal, Inc., 2732 Bay Rd., Redwood City, 94063, (415) 369-7348. Pres.: Sal Viola; Sales Mgr.: Steve Viola. (Inserting, Collating, Labeling)

The Audio Encounter, 8449 Melvin Ave., Northridge, 91324, (818) 885-1651. Pres.: Elinore Freeland. (Inserting, Collating, Labeling, Mailing)

Batish Recording Ents., 1310 Mission St., Santa Cruz, 95060, (408) 423-1699. Pres.: S. D. Batish; Sales Mgr.: Ashwin Batish, Vice Pres.: Ravi Batish. (Inserting, Labeling, Mailing)

Bauer Audio, 10735 Burbank Blvd., North Hollywood, 91601, (818) 763-8606. E-Mail: (818) 763-4574. (Inserting, Labeling, Mailing)

Bell & Howell/Columbia Pictures Video Services West, 2250 E. Imperial Hwy., El Segundo, 90245, (213) 640-0606. Dir. West Coast Sales: Hal Blakeslee.

California Magnetics, 7898 Ostrow St. One, San Diego, 92111, (619) 576-0291. Owner: Don Nuzzo.

Cassette Prodns. Unltd., Inc., PO Box 66, Pasadena, 91102, (818) 969-6881. Fax: (818) 969-8403. Pres.: William R. Guthy; Sales Mgr.: Jeff Baker, Vice Pres./Mktg.: W. Weston Jolly. (Inserting, Collating, Labeling, Mailing, Binder, Display Cases, Marketing)

Coast Recorders, 1340 Mission St., San Francisco, 94103, (415) 864-5200.

Command Prodns., PO Box 2824, Custom House, San Francisco, 94126, (415) 332-3161. Pres.: Warren Weagant. (Inserting, Labeling, Mailing)

The Creative Word, 17885 B-2 Sky Park, Irvine, 92714, (714) 261-8273. Pres.: Bryan Hill. (Inserting, Labeling)

Crest Cassette Corp., 415 N. Figueroa St., Wilmington, 90744, (213) 835-9677. Telex: 664884 Crestcorp RPVS. Fax: (213) 835-7892. Pres.: William F. DeMucci; Sales Mgr.: David Travis. (Inserting, Collating, Labeling, Mailing)

Crest National Videotape & Film Laboratories, 1000 N. Highland Ave., Hollywood, 90038, (213) 466-0642. Telex: 62923501. Fax: (213) 461-8901. Pres.: Ronald Stein; Sales Mgr.: Barry Nulman. (Inserting, Mailing)

Custom Duplication, Inc., 3404 Century Blvd., Inglewood, 90303, (213) 670-5575. Fax: (213) 412-2731. Pres.: Bob D. Hively. (Inserting, Collating, Labeling, Mailing, Shrinkwrap)

Daio Corp., 1150 Calle Suerte, Camarillo, 93010, (805) 388-8008. Fax: (805) 388-5217. Pres.: Hiromu Kimura, Exec. Vice Pres. Mktg.: Bill Valenziano. (Collating)

Davkore Co., 1300 Spacepark Way, Mountain View, 94043, (415) 969-3030. Fax: (415) 969-0140. Pres.: Chris Webber; Sales Mgr.: Ray Kaiser, Sales Mgr.: David Lewis. (Inserting, Collating, Labeling, Mailing)

Digital Bros., 1731 Bonaire Way, Newport Beach, 92660, (714) 645-9702. Pres.: Bryan Shaw; Sales Mgr.: Benjamin Shaw.

Disctronics, 3500 W. Olive St., Suite 1020, Burbank, 91505, (818) 953-7790. Fax: (818) 953-7791. Vice Pres. Compact Disc: Cal Roberts. (Inserting, Collating, Labeling, Mailing)

Dubs, Inc., 6360 Delongpre Ave., Hollywood, 90028, (213) 461-3726. Fax: (213) 466-7406. Pres.: Vince Lyons; Sales Mgr.: Dick Millais. (Inserting, Collating, Labeling, Mailing, Shrinkwrap)

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ElectroSound-Los Angeles, 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833. Sales Mgr.: Greg Speer; Vice Pres.: Mort Weiner. (Inserting, Collating, Labeling, Mailing)

Fast Forward, 1025 Sansome St., San Francisco, 94111, (415) 989-6245. Fax: (415) 989-0349. Pres.: Mark O'Brien; Sales Mgr.: Paul Grippaloi. (Inserting, Collating, Labeling, Mailing, Video Editing)

52nd Street Audio, 1741 N. Ivar Ave., Suite 204, Hollywood, 90028, (213) 463-5252. Fax: (213) 465-2079. Pres.: Neil Posner; Sales Mgr.: Stu Yahm. (Inserting, Collating, Labeling)

H.C.V., Inc., 12229 Montague, Arleta, 91331, (818) 896-4321. Pres.: Ed de Roo; Sales Mgr.: Terry Figgins. (Inserting, Labeling, Mailing, Boxing)

W. E. Harrod, 9537 Cody Way, Stockton, 95209, (209) 951-6235. Owner: Willis E. Harrod. (Inserting, Labeling, Mailing)

Highland Laboratories, 840 Battery St., San Francisco, 94111, (415) 981-5010. Pres.: B. Brose. (Labeling, Mailing)

M L Tape Duplicating, 6935 Valjean Ave., Van Nuys, 91406, (818) 988-2737. Pres.: Bill Ball; Sales Mgr.: Adrian Gergins.

Majestic Duplicating Service, 1208 W. Isabel St., Burbank, 91506, (818) 843-1806. Telex: 372-0308. Fax: (818) 954-0770. Pres.: Cliff Sawyer; Sales Mgr.: John Northrop. (Inserting, Collating, Labeling, Mailing, Shrinkwrap)

Master Digital, Inc., 1749 14th St., Santa Monica, 90404, (213) 452-1511. Fax: (213) 452-2395. Pres.: Roger Pryor; Sales Mgr.: Paul Addis. (Inserting, Collating, Labeling, Mailing)

Master Track Prodns., 1524 W. Winton Ave., Hayward, 94545, (415) 782-0877. (Inserting, Labeling)

Matrix Assoc., Inc., 544 Swarthmore Ave., Pacific Palisades, 90272, (213) 459-6913. Telex: 272767 MATRIX UR. Fax: (213) 459-6416. Pres.: Ed Koeppe; Sales Mgr.: Karen Koeppe. (Inserting, Collating, Labeling, Mailing, CD Packaging)

NcCune Audio/Visual/Video, 951 Howard St., San Francisco, 94103, (415) 777-2700. Fax: (415) 957-5702. Pres.: Harry McCune, Jr.; Sales Mgr.: Jim Draper. (Labeling, Mailing)

Modern Album of California, 3116 Vanowen St., Burbank, 91505, (818) 841-8683, (213) 849-5763. Fax: (818) 841-3157. Pres.: William S. Pine; Sales Mgr.: Josh Pine, Contact: Ursula Gardocki; Creative Services: Anita Forsman.

Morris Video, 2730 Monterery, Torrance, 90503, (213) 533-4800. Pres.: Dawn Morris; Sales Mgr.: Micki Smallman. (Inserting, Collating, Labeling, Mailing)

Music Annex, Inc., 970 O'Brien Dr., Menlo Park, 94025, (415) 328-8338. Fax: (415) 325-6890. Pres.: David Porter; Sales Mgr.: Keith Hatscheck, Labeling, Mailing)

World Radio History

Norwich Studios, Inc., 105 S. Sparks St., Burbank, 91506, (818) 848-1004. Pres.: Phil A. Yeend; Sales Mgr.: Steve Parr. (Inserting, Collating, Labeling, Mailing)
Orpharion Recordings, PO Box 91209, Long Beach, 90809, (213) 434-5355. Pres.: Jonathan Marcus. (Inserting, Labeling, Mailing)
Phylco Audio, 4697 Brooks St., Montclair, 91763, (714) 621-9561, (800) 525-0100. Sales Mgr.: Gail Husa; Gen. Mgr.: Robert Deates. (Inserting, Collating, Labeling, Mailing, Vinyl Albums, Shrinkwrap)
Radio Central, 548 S. Spring St., Suite 815, Los Angeles, 90013, (213) 623-7589. Pres.: David B. Sigler; Sales Mgr.: Carl Hampson. (Inserting, Collating, Labeling, Mailing)
Rainbo Record Mfg. Corp., 1738 Berkeley St., Santa Monica, 90404, (213) 829-0355. Fax: (213) 828-8765. Pres.: Jack G. Brown, Gen. Mgr.: Stev E. Sheldon; Sales: John Farloli.
Bill Rase Prodns., Inc., 955 Ventura Ct., Sacramento, 95825, (916) 929-9181. Pres./Sales Mgr.: Bill Rase. (Inserting, Collating, Labeling, Mailing)
Record Technology, Inc., 486 Dawson Dr., Camarillo, 93010, (805) 484-2747. Fax: (805) 987-0508. Pres.: Bill Bauer; Sales Mgr.: Don MacInnis. (Inserting, Collating, Labeling, Mailing)
Reel Time Duplicators, Inc., 801 S. Main St., Burbank, 91506, (818) 841-3511, (800) 338-9597. Fax: (818) 954-8604. Pres.: Brian Levine.
Reeltime Tape Duplication, 125 Altena St., San Rafael, 94901, (415) 459-7180. Pres.: Tony Johnson. (Collating).
Tabb Rex Ents., 6226 Santa Monica Blvd., Los Angeles, 90038, (213) 461-2484. Pres.: Tabb Rex.
Rose Studios, 1098 Rose Ave., El Centro, 92243, (619) 352-5774. Pres.: Danny Berg. (Inserting, Collating, Labeling, Mailing)
Shur-Sound & Sight, Inc., 3350 Scott Blvd., #5, Santa Clara, 95054, (408) 727-7620. Pres.: David Lint; Sales Mgr.: Lonnie Cory. (Inserting, Collating, Labeling, Mailing, Custom Printing)
Sound Idea/The Duplicator, 1305 Franklin St., Suite 200, Oakland, 94612, (415) 832-5178. Pres.: Glenn Davidson. (Labeling, Mailing)
SoundPro Industries, Inc., 7529 Trask Ave., Playa Del Rey, 90293, (213) 822-0510. Pres.: Don Rothgery; Sales Mgr.: Don Millard.
Sprague Magnetics, Inc., 15720 Stagg St., Van Nuys, 91406, (818) 994-6602. Telex: 754239. Fax: (818) 994-2153. Pres.: Dotti Sprague; Sales Mgr.: John M. Austin. (Refurbishment-Audio Heads)
Superscope, Inc., 20525 Nordhoff St., Chattsworth, 91311, (213) 998-9333.
Tapette Corp., 15702 Producer Ln., Huntington Beach, 92649, (714) 638-7960. Fax: (714) 891-0638. Pres.: James Neiger II; Sales Mgr.: Stewart Schlosberg. (Inserting, Collating, Labeling, Mailing, Computer diskette duplicating)
Technicolor Videocassette, 2000 Anchor Ct., Newbury Park, 91320, (805) 499-5861. Fax: (805) 499-7398. Pres.: Emmet Murphy; Sales Mgr.: Paula Tait. (Inserting, Collating, Labeling, Mailing)
Television Assoc., Inc., 2410 Charleston Rd., Mountain View, 94043, (415) 543-2717. Pres.: Ed Carlstone.
United Tape Corp., 6855 Vineland Ave., North Hollywood, 91605, (818) 980-6700, (800) 433-4271. Fax: (818) 508-8273. Pres.: Norman Newman; Sales Mgr.: Steven Newman. (Inserting, Collating, Labeling, Mailing, Fulfillment)
The Video Tape Co., 10523-45 Burbank Blvd., N. Hollywood, 91601, (818) 985-1666. Telex: (910) 499-1471. Pres.: Gary Worth; Sales Mgr.: Jack Mauck. (Inserting, Collating, Labeling, Mailing)
Video Technology Services, 500 N. Ventu Park Rd., Newbury Park, 91320, (805) 499-5947. Pres.: Devendra Mishra, Vice Pres., Sales & Mktg.: Jay P. Parikh. (Inserting, Collating, Labeling)
Virco Recording, Inc., 700 S. Date Ave., Alhambra, 91803, (213) 283-1888. Pres.: Douglas B. Watts; Sales Mgr.: Doug Watts. (Inserting, Collating, Labeling, Mailing, Print directly on shell)
Lee Williams, 12100 Wilshire Blvd., #1550900, Los Angeles, 90025, (213) 207-3227. Telex: 182100. Fax: (213) 826-3816. Pres.: Lee Williams.

COLORADO

Chidvilas, Inc., PO Box 17550, Boulder, 80308, (303) 665-6611, (800) 777-7743. Fax: (803) 777-7743. Pres.: Satyam Azad. (Inserting, Collating, Labeling, Mailing)
Fasttrack Recording Studio, 4220 Broadway, Denver, 80216, (303) 292-2115. Pres.: Terry McMurtry; Sales Mgr.: Wayne K. Gerbrandt. (Inserting, Labeling)

CONNECTICUT

Cook Laboratories, Inc., 231 Wilson Ave., Norwalk, 06854, (203) 854-5900, (800) 553-2665. Fax: (203) 866-2755. Pres.: William Irvine; Sales Mgr.: Michele H. K. Kennedy. (Inserting, Collating, Labeling, Mailing, Direct imprinting)
Tapecom/Golden Circle Mktg., 45 Jefferson St., Stamford, 06902, (203) 325-1541. Telex: 710-474-3334. Fax: (203) 359-8391. Pres.: Gene Tornatore; Sales Mgr.: Harris Kozak.
Traxx Recording Products & Duplication, 24 Crestway KC, New Fairfield, 06812, (203) 746-3561. Pres.: Jim Beck. (Inserting, Labeling, Mailing)

DELAWARE

Nat'l Tape Duplicators (First State Prodns.), 1500 First State Blvd., Wilmington, 19804, (302) 999-1110. Pres.: H. Edwin Kennedy; Sales Mgr.: S. Lotz, Opr. Mgr.: W.J. Burgess III.

DISTRICT OF COLUMBIA

Multitape, 2112 18th St. Northwest, Washington, 20009, (202) 332-1522. Pres. & Sales Mgr.: Bruce F. Moyer. (Inserting, Collating, Labeling, Mailing)

FLORIDA

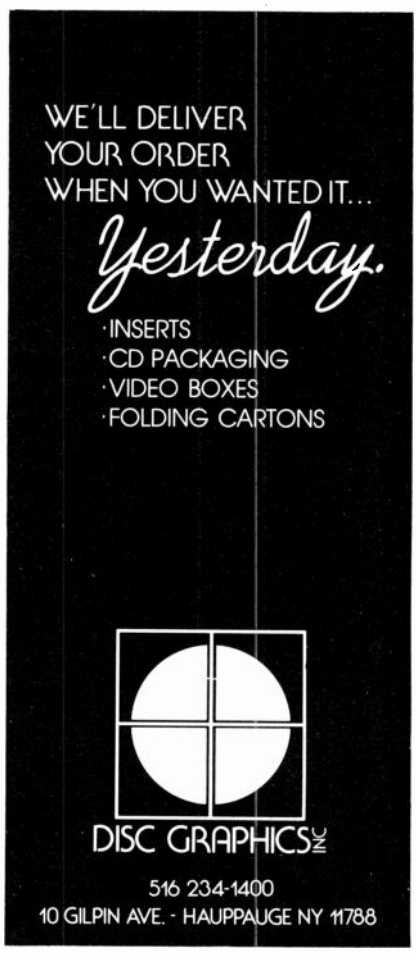
All American Mfg., Inc., 4380 NW 128th St., Opa-Locka, 33054, (305) 685-8396. Telex: 522178 SONO MIA. Pres.: Peter Bottome. (Inserting, Collating, Labeling, Mailing)
Pat Appleson Studios, Inc., 1000 NW 159th Dr., Miami, 33169, (305) 625-4435. Pres.: Pat Appleson; Sales Mgr.: Allan Muller. (Labeling, Mailing)
Bazzy Electronics Corp., 3018 Ave. C, Holmes Beach, 33510, (813) 778-4442.
Christian Duplications Int'l, Inc., 1710 Lee Rd., Orlando, 32810, (305) 299-7363. Pres.: R.B. "Jack" Turney; Sales Mgr.: Nina Lyle.
Digital 1 Duplicators, 658 Douglas Ave., Altamonte Springs, 32714, (407) 682-7790. Pres.: Jon Phelps: Sales Mgr.: Batt Donovan. (Inserting, Labeling)
Eva-Tone, Inc., 4801 Ulmerton Rd., Clearwater, 34622, (800) 382-8663. Telex: 810-863-0394. Fax: (813) 572-5214. Pres.: R. Evan Evans; Sales Mgr.: John Ball. (Inserting, Collating, Labeling, Mailing, Printing insert cards)
Magnetix Corp., 770 W. Bay St., Winter Garden, 32787, (407) 656-4494. Pres.: John C. Lory; Sales Mgr.: Larry Hensley. (Inserting, Collating, Labeling, Mailing)
Miami Tape, Inc., 8180 Northwest 103 St., Hialeah Gardens, 33016, (305) 558-9211. Fax: (305) 825-9873. Pres.: Carlos O. Garcia. (Inserting, Labeling, Mailing)
Tapex Corp., 2999 NE 12 Terrace, Ft. Lauderdale, 33334, (305) 565-1617. Pres.: A. R. Conningsby, Vice Pres.: Bob Conningsby, III.
Vaughn Broadcast Rentals Vaughn Duplication Services, 5426 Beaumont Center Dr., Suite 330, Tampa, 33634, (813) 887-3141. Fax: (813) 889-0182. Mgr.: Ric Everett. (Inserting, Collating, Labeling, Mailing, Macrovision)
Video Ideas, 3965 N. Federal Hwy., Ft. Lauderdale, 33308, (305) 561-1447. Fax: (305) 564-7795. Pres.: Al Wahl. (Inserting, Collating, Labeling, Mailing)
Video Marketing Services, Inc., 6355 Metrowest Bldg., Suite 180, Orlando, 32811, (407) 578-0077, (800) 422-3827. Fax: (407) 831-0088. Pres.: Michael R. Capko; Sales Mgr.: Frank Knies. (Inserting, Collating, Labeling, Mailing)
Video Vision Duplications, 6851 Yumuri St., Suite 12, Coral Gables, 33146, (305) 666-1799. Pres.: Charles Castilla. (Inserting, Labeling, Mailing)

GEORGIA

American Sound & Video Corp.—Atlanta, 2225 Faulker Rd., NE, Atlanta, 30324, (404) 633-4577. Fax: (404) 728-9744. Sales Mgr.: Stan Lester; Gen. Mgr.: Peter Thomason. (Inserting, Collating, Labeling, Mailing)
Davis Prodns., 1208 Elm Ave., Americus, 31709, (912) 924-2521. Pres.: King C. Davis; Sales Mgr.: Russell L. Lowe. (Labeling)
Denon Digital Industries, Inc., 1380 Monticello Rd., Madison, 30650, (404) 342-3425. Fax: (404) 342-0637. Exec. Vice Pres.: Eric Fossum; Eastern Reg. Sales Mgr.: K. Fujii.
Doppler Studios, Inc., 1922 Piedmont Cir., Atlanta, 30324, (404) 873-6941. Pres.: Pete Caldwell; Sales Mgr.: Patti Allinson. (Labeling, Mailing)
Int'l Broadcast, 174 Forest Ln., Marietta, 30004, (404) 421-0434, (404) 827-3650. Pres.: Patricio Espinoza; Sales Mgr.: Pablo Espinoza. (Inserting, Collating, Labeling, Mailing)
Master Sound Studios, Inc., 1227 Spring St. NW, Atlanta, 30309, (404) 873-6425. Pres.: Bob Richardson. (Inserting, Collating, Labeling, Mailing)
Project 70 Audio Services, Inc., 777 Lambert Dr., NE, Atlanta, 30324, (404) 875-7000. Pres.: Jerry L. Connell, Sales: Mike Fereday.
Shorewood Packaging of Georgia, 1707 Shorewood Dr., LaGrange, 30240, (404) 884-3036, (800) 241-2325. Gen. Mgr.: Ken McCabe.
Sound Video Corp., 3125-A Gateway Dr., Norcross, 30071, (404) 448-5020, (800) 523-1118. Pres.: Bill Evans; Sales Mgr.: Scott Sarubbi. (Inserting, Collating, Labeling, Mailing, Shrinkwrap, Storage)

ILLINOIS

AGI Inc., 1950 N. Ruby St., Melrose Park, 60160, (312) 344-9100. Fax: (312) 344-9113. Pres.: Richard Block; Sales Mgr.: Jim Oppenheimer. (Cassette & CD)
ARS Recording Studio & Tape Duplication, 11628 S. Pulaski, Alsip, 60658, (312) 371-8424. Pres.: Gary A. Cobb; Sales Mgr.: Allen L. Keilman. (Inserting, Collating, Labeling, Mailing)
Acme Audio & Recording Co., 3821 N. Southport, Chicago, 60613, (312) 477-7333. Pres.: Michael Rasfeld. (Inserting, Collating, Labeling)
Audio Accessories Co., 38W515 Deerpath Rd., Batavia, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney, Sr. (Labeling, Mailing)
Audio Artists/Duplicate Cassette Co., 31 W. Downer Pl., Suite 305, Aurora, 60506, (312) 892-8585. Pres.: B. D. Lazzara. (Inserting, Collating, Labeling, Mailing)
Bruce Packaging Co., 8010 N. Lowell Ave., Skokie, 60076, (312) 583-2818. Pres.: Joseph Halperin; Sales Mgr.: Leonard Halperin.
Center Video Industrial Co., Inc., 5615 W. Howard St., Niles, 60648, (312) 647-8700, (800) 621-4354. Pres.: Jeffery D. Sussman; Sales Mgr.: Stephen B. Rudolph.
Coachouse Music, PO Box 1308, Barrington, 60011, (312) 382-5295. Pres.: Michael Freeman. (Inserting, Collating, Labeling, Mailing)
Domain Communications, 289 Main Pl., Carol Stream, 60188, (312) 668-5300. Pres.: Edward Elliott; Sales Mgr.: James Draper. (Inserting, Collating, Labeling, Mailing)
John Doremus, Inc./Music in the Air, 875 N. Michigan Ave., #1810, Chicago, 60611, (312) 664-8944. Sales Mgr.: Alexis H. Sarkisian. (Inserting, Collating, Labeling, Mailing)
Graphic Converting, 4500 W. Division, Chicago, 60651, (312) 235-5100. Fax: (312) 235-6550. Pres.: John R. Tinnon; Sales Mgr.: James M. Cohn. (Coatings, Lamination, etc.)
Industrial Audio, Inc., 6228 W. Oakton St., Morton Grove, 60053, (312) 965-8400. Fax: (312) 965-8426. Pres.: Lauren Leifer; Sales Mgr.: Jay Robinson. (Inserting, Collating, Labeling, Mailing)
Int'l Audio, Inc., 2934 Malmo Dr., Arlington Heights, 60005, (800) 448-8273, (312) 956-6030. Telex: 282917 IAIUR. Pres.: Richard Mally; Sales Mgr.: Margaret Googe. (Inserting, Collating, Labeling, Mailing)
Jor-Dan, Inc., 1100 Wheaton Oaks Ct., Wheaton, 60187, (312) 653-1919. Fax: (312) 665-4966. Pres.: Grace Jordan; Sales Mgr.: Lynn Wallace. (Inserting, Collating, Labeling, Mailing)



World Radio History

Kayron, Inc., 641 Madison St., Oak Park, 60302, (312) 386-0464. Pres.: Hal Kaitchuck; Sales Mgr.: Eleanor Kaitchuck. (Inserting, Collating, Labeling, Mailing)

Kiderian Records Prod., 4926 W. Gunnison, Chicago, 60630, (312) 631-8782. Pres.: Ray Peck, Vice Pres.: George Peck. (Inserting, Labeling, Mailing)

Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062, (312) 498-4610. Pres.: Jay Steinberg. (Inserting, Collating, Labeling, Mailing)

Media Int'l, Inc., 6312 Roosevelt Rd., Oak Park, 60304, (312) 524-2888. Pres.: Duane Lundeen. (Inserting, Collating, Labeling, Mailing)

Norwest Communications, Inc., 123 S. Hough St., Barrington, 60010, (312) 381-3271. Pres.: Mark Karney. (Inserting, Collating, Labeling, Mailing)

Poly Com Prodns., 201 E. Erie St., Chicago, 60611, (312) 337-6000. Pres.: Richard Jablonski; Sales Mgr.: Joseph Hassen (Pkg), Contact: Jackie Jones.

Programming Technologies, Inc., 6666 N. Lincoln Ave., Lincolnwood, 60645, (312) 676-9400. Fax: (312) 679-6761. Pres.: William P. Bennett, Vice Pres./Sales Mgr.: Stanley Roy. (Inserting, Collating, Labeling, Mailing)

Quality Cassettes, 403 S. Woodlawn St., Wheaton, 60187, (312) 668-2787. Partner: Mary M. Newitt; Partner: John A. Peluse. (Inserting, Collating, Labeling)

Quality Media Prodns., 1425 W. Whittaker, Salem, 62881, (618) 548-2031. Pres.: Douglas Cosby; Sales Mgr.: C. Keith Bailey. (Inserting, Collating, Labeling)

Quantitape Inc., 323 W. Northwest Hwy., Palatine, 60067, (312) 705-0110. Pres.: Joe Giuliani.

Rainbow Bridge Studios, Inc., 117 W. Rockland Rd., Libertyville, 60048, (312) 362-4060. Pres./Sales Mgr.: Perry Johnson. (Inserting, Collating, Labeling, Mailing, Skrinkwrap)

Rank Video Services America, 555 Huehl Rd., Northbrook, 60062, (312) 281-1150. Fax: (312) 291-1719. Chrmn./CEO: Robert B. Pfannkuch; Dir. Nat'l Sales: Hal Blakeslee. (Inserting, Collating, Labeling, Mailing, Other light accessories packaging)

Streeterville Recording Studios, 161 E. Grand Ave., Chicago, 60611, (312) 644-1666. Pres.: Jimmy Dolan; Sales Mgr.: Cindy Rowe. (Inserting, Collating, Labeling, Mailing, Air Expediting)

VCA Duplicating Corp., 2440 S. Wolf Rd., Box 2416, Des Plaines, 60018, (312) 298-7700. Sales Mgr.: Carl Birns.

Vinylweld (Div. of Prudential-Feldco, Inc.), 2011 W. Hastings, Chicago, 60608, (800) 444-4020. Fax: (312) 942-0693. Pres.: Mike Greenberg, Vice Pres.: Doug Engebretheson. (Album Manufacturer)

INDIANA

Commercial Features, Inc., 3650 Washington Blvd., Indianapolis, 46205, (317) 926-5570. Pres.: Paul R. Bender; Sales Mgr.: Rae A. Bender. (Mailing)

ElectroSound Group-Midwest, 1805 West, Rt. 44, Shelbyville, 46176, (317) 392-4161. Gen. Mgr.: Curt Albright. (Inserting, Collating, Labeling, Mailing)

fp Video, Inc., 4415 Saguaro Trail, Indianapolis, 46268, (317) 299-9191. Fax: (317) 297-2998. Pres.: Tony Hughes; Sales Mgr.: Lee Ann Clifford. (Inserting, Collating, Labeling, Mailing)

Precision Audio, Inc., 18582 US 20, Bristol, 46507, (219) 295-7493. Pres.: Sanford Swartzendruber; Sales Mgr.: Phil Miller. (Inserting, Collating, Labeling, Mailing)

Bud Pressner Music & Recording Service, 6860 Broadway, Merrillville, 46410, (219) 769-0011. Pres.: Bud Pressner. (Inserting, Collating, Labeling, Mailing)

RCA Records, 6550 East 30th St., Indianapolis, 46219, (317) 267-5000.

Sound Trax, 1000 West 17th St., Bloomington, 47401, (812) 332-7475. Pres.: Joe Wilson; Sales Mgr.: Joe Sound. (Inserting, Collating, Labeling, Mailing, Mastering, Recording, Duplication)

IOWA

RMS Recording & Electronics, PO Box 1075, Ames, 50010, (515) 232-7464. Pres.: Randall M. Slocum. (Inserting, Collating, Labeling, Mailing)

Vaughn Communications Video Midwest, 2906 Brady St., Davenport, 52803, (319) 322-1525. Fax: (319-322-5920. Mgr.: John Heidemann. (Inserting, Collating, Labeling, Mailing, Macrovision)

KENTUCKY

Heath & Assoc., 1106 E. Ste. Catherine St., Louisville, 40204, (502) 637-2877. Pres.: John V. Heath, II. (Inserting, Labeling, Mailing)

Lundy Recording & Tape Duplications, PO Box 408, Cumberland Gap Pkwy., Heidrick, 40949, (606) 546-6650. Pres.: David Lundy; Sales Mgr.: Duran Lundy. (Inserting, Labeling, Mailing)

Allen Martin Prodns./Jefferson Audio Video Systems, 9701 Taylorsville Rd., Louisville, 40299, (502) 267-9658. Pres.: Ray Allen; Sales Mgr.: Michael Gibson.

MARYLAND

Prodigital, Inc., 3400 Pendleton Dr., Wheaton, 20902, (202) 635-5588. Pres.: Bill Burns, Vice Pres.: Alan Wonneberger.

Roar Prodns. & Recording & Musical Services, 6655-H Dobbin Rd., Columbia, 21045, (301) 596-2600, (301) 381-1440. Pres.: Steven Rosch; Sales Mgr.: Jerome Rosch. (Inserting, Collating, Labeling, Mailing)

MASSACHUSETTS

Continental Recordings, Inc., 1 Thompson Sq., #501, Boston, 02129, (617) 241-5150. Pres.: L. Daniel Flynn. (Inserting, Collating, Labeling, Mailing)

Dielectrics, Inc., 300 Burnett Rd., Chicopee, 01020, (413) 598-8308.

Ian Communications Group, Inc., 10 Upton Dr., Wilmington, 01887, (617) 658-3700, (800) 433-DUPE. Fax: (617) 658-0344. Pres.: Richard B. Berberian; Sales Mgr.: Sandy Dalis.

Pro-Fax, Inc., 264 Monsignor O'Brien Hwy., Cambridge, 02141, (617) 625-1170. Fax: (617) 629-2799. Pres.: Mitch Waters. (Inserting, Collating, Labeling, Mailing)

Splice of Life, Inc., , Brighton, 02135, (617) 782-3384. Owner: Amie Beth Doft.

The Tape Complex, Inc., 4 Haviland St., Boston, 02115, (617) 437-9449. Pres.: Peter Cecere. (Inserting, Collating, Labeling, Shrinkwrap)

MICHIGAN

American Sound & Video Corp., 25133 Thomas Dr., Warren, 48091, (313) 536-9100. Vice Pres./Gen. Mgr.: Paul Hayes.

Audio Tape Prodns., 413 W. Cherry St., Potterville, 48876, (517) 645-7561. Owner: Dean Bredwell.

Artie Fields Prodns., 9430 Woodward Ave., Detroit, 48202, (313) 873-8900.

Premiere Video, 35687 Industrial Rd., Livonia, 48150, (313) 464-4650. Pres.: Larry Bennett, Contact: Michael Hartman.

Producers Color Service, Inc., 16210 Meyers Rd., Detroit, 48235, (800) 521-7002, (313) 345-4868. Fax: (313) 345-7910. Pres.: Ronald Balousek; Sales Mgr.: Rick Gauthier. (Inserting, Labeling, Mailing, Shrinkwrap)

Producers Tape Service, 395 E. Elmwood Ave., Troy, 48083, (313) 585-8273. Fax: (313) 585-1270. Pres.: W. T. Gutherie; Sales Mgr.: W. D. McAllister. (Inserting, Collating, Labeling, Mailing)

Solid Sound, Inc., PO Box 7611, Ann Arbor, 48107, (313) 662-0667. Pres.: Robert G. Martens. (Labeling, Computer Printed Labels)

Technicolor Videocassette of Michigan, Inc., 39000 Seven Mile Rd., Livonia, 48152, (313) 591-1555. Telex: 432-0159. Fax: (313) 591-6020. Pres.: Emmet Murphy; Sales Mgr.: Ron O'Leary. (Inserting, Collating, Labeling, Mailing)

MINNESOTA

Bethany Fellowship, Inc., 6820 Auto Club Rd., Minneapolis, 55438, (612) 944-2121. Cable: BETHANY.

EMC Prodns., 300 York Ave., Saint Paul, 55101, (612) 771-1555. Fax: 612-771-5629. Pres.: Paul R. Winter; Sales Mgr.: Richard T. Stevens.

Vaughn Communications, 7951 Computer Ave., South, Minneapolis, 55435, (612) 831-2248. Fax: (612) 831-0791. Pres.: Kenneth Nicholls; Sales Mgr.: Donald Drapeau. (Inserting, Collating, Labeling, Mailing, Macrovision)

MISSISSIPPI

Skyline Recording/Big Oak Duplicating, 2628 State Blvd., Meridian, 39305, (601) 482-8541. Pres.: Tim Chesney. (Inserting, Labeling, Mailing, Radio Promotions)

MISSOURI

Acme Distributors, PO Box 8123, Kansas City, 64112, (816) 444-8123. Pres.: Shirley Black; Sales Mgr.: F. W. Black. (Inserting, Collating, Labeling, Mailing)

Audio-Video Graphics, PO Box 1883, 13801 East 35th St., Independence, 64055, (816) 254-0400. Sales Mgr.: Dennis Kaleikau; Gen. Mgr.: Mike Clancy.

Midwest Custom Record Pressing Co., Inc., PO Box 92, Arnold, 63010, (314) 464-3013. Pres.: Richard Schaumberger; Sales Mgr.: Laura Boedges. (Inserting, Collating, Labeling, Mailing)

Nat'l Audio Co., Inc., PO Box 3657, 1911 S. Stewart, Springfield, 65808, (417) 883-5377. Fax: (417) 883-1044. Pres.: Steve Stepp; Sales Mgr.: Sandi Sloneker. (Collating, Labeling)

Premier Film Video & Recording Corp., 3033 Locust St., St. Louis, 63103, (314) 531-3555. Pres.: Wilson Dalzell; Sales Mgr.: Robert Heuermann. (Inserting, Collating, Labeling, Mailing)

Royal Scanlon's Real: Time, PO Box 412732, Kansas City, 64141, (913) 262-5335. Pres./Sales Mgr.: Royal Scanlon. (Inserting, Collating, Labeling, Mailing)

Technisonic Studios, 1201 S. Brentwood Blvd., St. Louis, 63130, (314) 727-1055. Coord.: Linda Schumacher. (Inserting, Collating, Labeling, Mailing)

Tin Man Ents., 2800 Yellow Brick Rd., St. Louis, 63129, (314) 487-3735. Fax: (314) 487-1910. Pres.: Al Bussen. (Inserting, Collating, Labeling, Mailing)

MONTANA

Jester Sound Studio, 423 Kuhlman Dr., Billings, 59105, (406) 248-5896. Pres.: Bob Hale; Sales Mgr.: Grace Fillmore. (Inserting, Collating, Labeling, Mailing, Custom Loading)

NEVADA

Audio Express, 320 Stewart St., Reno, 89502, (702) 322-6292. Cassettologist: Bill Stephens.

NEW HAMPSHIRE

Channell One Video, PO Box 1437, Seabrook, 03874, (603) 474-5046. Pres.: Bill Channell; Sales Mgr.: Scott Van Pelt, Collating, Labeling, Mailing)

NEW JERSEY

AMP Recordings & Duplicating Service (Div. of Tyson Ents.), 307 W. Main St., Maple Shade, 08052, (609) 667-1667. Pres.: Gerald Tyson. (Inserting, Collating, Labeling, Mailing, Printing Cassette Labels)

ASR Recording Services, Inc., 21 Harristown Rd., Glen Rock, 07452, (201) 652-5600. Fax: (201) 652-1097. (Computer Diskette Replication)

American Sound & Video Corp., 3 Fairfield Crescent, West Caldwell, 07006, (201) 575-8484. Gen. Mgr.: Hugh Wallace.

American Tape Corp./American Video Tape Corp., 1116 Edgewater Ave., Richfield, 07657, (201) 943-7860, (201) 941-4404. Pres.: Gerald Gottlieb.

JEWEL BOXES
INTERNATIONAL PACKAGING CORPORATION
5601 Industrial Rd., Ft. Wayne, IN 46825
(219) 484-9000
Contact: Gene Hull

World Radio History

Cassette Prodns., Inc., 109 Prospect Pl., Hillsdale, 07642, (201) 666-3300. Pres.: Julius A. Konins, Gen. Mgr.: Shelby Horowitz; Contact: Jackie Pavesi.
Joyce Molding Corp., 52 Green Pond Rd., Rockaway, 07866, (201) 586-2900. Sales Mgr.: Philip Koljeski.
Laser Prints, Inc., 241 Stuyvesant Ave., Lyndhurst, 07071, (201) 438-6729. Pres.: J. Principato, (Separations, Printing)
MTI Corp., 124 Monnclair Ave., Montclair, 07042, (201) 744-2220.
Milbrodt Communications, Inc./dba Music & Sound Design Studio, 711 E. Main St., Bridgewater, 08807, (201) 560-8444. Fax: (201) 526-4958. Pres.: William Milbrodt. (Inserting, Labeling)
PSI Audio/Video, 135 Ludlow Ave., Northvale. 07647, (201) 768-8007. Fax: (201) 768-8314. Pres.: Sal A. Nastro; Sales Mgr.: Stephanie L. Volpe. (Inserting, Collating, Labeling, Mailing, Packaging Consultation)
Pentacle Communications, Inc., 3567 Kennedy Rd., South Plainfield, 07080, (201) 561-5414. Fax: 561-9580. Pres.: Peter J. Jegou; Sales Mgr.: Michael Spain. (Inserting, Collating, Labeling)
Plastic Reel Corp. of America/PRC of America, Brisbin Ave., Lyndhurst, 07071, (201) 933-5100. Pres.: Benjamin Zuk; Sales Mgr.: Pat Baccarella.
Presswell Records Mfg. Co., White Horse Pk. & Ehrke Rd., Ancora, 08037, (609) 561-5250. Pres.: Don Joseph; Sales Mgr.: Ron Roberto. (Inserting, Collating, Labeling, Mailing, Printing)
Recorded Publications Laboratories, 1100 State St., Camden, 08105, (609) 963-3000. Fax: (609) 963-3854. Pres.: John Oliano; Sales Mgr.: Ron Oliano. (Inserting, Collating, Labeling, Mailing)
Reliance Plastics & Packaging Division, 225 Belleville Ave., Bloomfield, 07003, (201) 748-2222. Fax: (201) 748-5257. Pres.: Marshall Weingarden; Sales Mgr.: Hale Smith. (Inserting, Collating, Labeling, Mailing, Shrinkwrap)
Sound Arts Co., Inc., 5 Cindy Ln., Oakhurst, 07712, (201) 493-8666. Fax: (201) 493-0667. Pres.: Charles J. Gspann; Sales Mgr.: Frank Gspann. (Inserting, Collating, Labeling, Mailing)
Sound Makers Record Mfg. Co., Inc., 611 Delsea Dr., New Jersey, 08093, (609) 456-0119. Fax: (609) 845-3901. Pres.: Vince De Rosa; Sales Mgr.: David Moldauer. (Inserting, Collating, Labeling, Mailing)
Studio 38 Recording, Inc./Video Assoc. Ltd., 245 Broad St., Carlstadt, 07072, (201) 939-0732. Pres.: Kurt Hermann.
Tape Services, Inc., Cherry Hill Industrial Park, Fairfield, 08003, (609) 424-9450. Sales Mgr.: Michael T. Mulcahy.
Tapeponents Co., Inc., PO Box 236, Mountain Lakes, 07046, (201) 263-1442. Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher. (Inserting, Labeling, Mailing, Shrinkwrap)
Visual Information Systems, Inc., 1111 Secaucus Rd., Secaucus, 07094, (201) 867-7600. Mgr.: Joseph C. Scozzari.

NEW MEXICO

Rainbow Cassette Studio, PO Box 472, Taos, 87571, (505) 776-2268. Pres.: Tony Isaacs; Sales Mgr.: Judy Lujan. (Inserting, Labeling)

NEW YORK

AAA Recording Studio, 130 West 42nd St., Room 552, New York, 10036, (212) 221-6624. Pres.: Fred Vargas; Sales Mgr.: David Lescoe.
AGI Inc., 1776 Broadway, New York, 10019, (212) 489-0793. Fax: (212) 489-0829. Pres.: Richard Block; Sales Mgr.: Gary Mankoff. (Cassette & CD)
ANS Int'l Video, 396 Fifth Ave., New York, 10018, (212) 736-1007. Fax: (212) 736-2154. Pres.: Apo Oguz; Sales Mgr.: Edna Ozakdogan. (Inserting, Collating, Labeling, Mailing, Shrinkwrap)
Aligned Audio, Inc., 151 22nd St., Brooklyn, 11232, (718) 788-6969. Telex: 4976015 ALIGNUI. Fax: (718) 499-0421. Pres.: Arthur Blavis; Sales Mgr.: James A. Piccolo. (Inserting, Collating, Labeling, Mailing, Fulfillment)
Apexton Records Mfg. Corp., 44-27 Purves St., Long Island City, 11101, (718) 937-4038. Telex: 239365 ARMC. Pres.: B. Ropiak. (Inserting, Collating, Labeling, Mailing)
Associated Audio Services, 181 Westchester Ave., Port Chester, 10573, (914) 937-5129. Pres.: D. Richard Kraus. (Inserting, Collating, Labeling, Mailing)
AudioDigital, Inc., 12 Long Island Ave., Holtsville, 11742, (516) 289-3033, (800) 874-2202. Pres.: Craig M. Balaban; Sales Mgr.: Jim Makowski.

Audiomatic Corp.
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Bell & Howell/Columbia Pictures Video Services, 505 Fifth Ave., Suite 600, New York, 10017, (212) 697-7355. Telex: 27-0253 B & H CPVS NBRK. Pres.: Thomas Wheeler.

Brunswick Tape Media, 580 Eigth Ave., 21st Floor, New York, 10018, (212) 840-1559. Pres.: Woody Batzer. (Inserting, Labeling, Mailing, Shrinkwrap)

Cine Magnetics Video, 650 Halstead Ave., Mamaroneck, 10543, (914) 698-3434, (800) 431-1102. Cable: CENIMAG. Fax: (914) 698-0680. Pres.: Joseph J. Barber, Jr.; Sales Mgr.: Robert Orzack. (Inserting, Collating, Labeling, Mailing, Computerized Distribution Services)

Cinema Sound Ltd., 311 West 75th St., New York, 10023, (212) 799-4800. Pres.: Joan S. Franklin. (Inserting, Collating, Labeling, Mailing)

Core Systems, Inc., 48 West 25th St., New York, 10034, (212) 242-4497. Pres.: Dimitri Karas; Sales Mgr.: J. Aricci. (Inserting, Collating, Labeling, Mailing)

Crystal City Tape Duplicators, Inc., 48 Stewart Ave., Huntington, 11743, (516) 421-0222. Pres.: Frank Russo; Sales Mgr.: Lori DeLuca. (Inserting, Collating, Labeling, Scandia)

Dancing Bear Prodns., 74 Henry St., #1, Brooklyn Heights, 11201, (718) 875-2156. Pres.: Bill Ohashi. (Collating, Labeling, Mailing)

Devlin Prodns., Inc., 150 West 55th St., New York, 10019, (212) 582-5572. Pres.: Sandra Devlin; Sales Mgr.: John Krams.

Disc Graphics, Inc.
10 Gilpin Ave., Hauppauge, 11788, (516) 234-1400. Fax: (516) 234-1460. Pres.: Donald Sinkin; Plant Mgr.: Stephen Frey; Admin. Asst.: Angie David.

Disctronics, Inc., 405 Lexington Ave., 47th Floor, New York, 10174, (212) 307-0746. East Coast Reg. Sales Mgr: Michael Rosenbaum. (Inserting, Collating, Labeling, Mailing)

Diskmakers, Inc., 153 West 46th St., New York, 10036, (212) 302-4140, (800) 468-9353. Fax: (212) 302-8340.

The Dub Centre East, Inc., 40 H Corbin Ave., Bay Shore, 11706, (516) 242-4646, (212) 775-9595. Pres.: Paul Glantzman; Sales Mgr.: Joan Carroll.

Eastern Standard Prodns., Inc., 26 Baxter St., Buffalo, 14207, (716) 876-1454, (800) 527-9225. Pres.: Mark S. Mekker. (Inserting, Collating, Labeling)

ElectroSound Group, Inc., 1290 Motor Pkwy., Hauppauge, 11788, (516) 234-2010. Telex: (516) 497-2703. Fax: (516) 234-2384. Pres.: Richard Projain, Vice Pres. Sales: Hugh T. Landy. (Inserting, Collating, Labeling, Mailing)

ElectroSound Group, Inc., 888 Seventh Ave., Suite 400A, New York, 10106, Vice Pres. Sales: Hugh Landy. (Inserting, Collating, Labeling, Mailing)

Europadisk, Ltd., 75 Varick St., New York, 10013, (212) 226-4401. Fax: (212) 966-0456. Pres.: Jim Shelton. (Inserting, Collating, Labeling, Mailing)

Grenadier, 10 Parkwood Ave., Rochester, 14620, (716) 442-6209, (716) 275-2942. Pres.: T. Greene; Sales Mgr.: P. Greene. (Inserting, Collating, Labeling, Mailing)

HRM Group, 15 Gilpin Ave., Hauppauge, 11788, (516) 234-0200. Telex: 510-497-4194. Fax: (516) 234-0022. Pres.: Roger Gouldstone, Vice Pres.: Brian Wilson. (Inserting, Collating, Labeling, Mailing, Unlimited Packaging Services)

Imperial Paper Box Corp., 252 Newport St., Brooklyn, 11212, (718) 346-6100. Telex: 718-922-1125. Pres.: Louis Sukoff; Sales Mgr.: Ira Sukoff, Sales Mgr.: Steven Sukoff. (Video, LP, Cassette Packaging)

Independent Classical Recording, 170 West 73rd St., #3C, New York, 10023, (212) 799-0690. Pres./Sales Mgr.: Dongsok Shin. (Inserting, Collating, Labeling, Mailing)

Intercontinental Televideo, Inc., 29 West 38th St., New York, 10018, (212) 719-0202. Telex: 425262 IVC. Fax: (212) 391-2993. Pres.: G. Citron; Sales Mgr.: N. Toovey. (Labeling, Mailing, Export Packing/Shipping)

Int'l Televideo, Inc., 29 West 38th St., New York, 10018, (212)719-0202. Telex: 425262 ICV. Fax: (212) 391-2993. Pres.: Gerald Citron; Sales Mgr.: Nigel Toovey. (Collating, Mailing)

Ivy Hill Corp., 170 Varick St., New York, 10013, (212) 741-1404. Pres.: Ellis Kern, Sr. Vice Pres., Sales: Arthur Kern; Gen. Mgr.: Charles Rushie.

Kewall Real Time Tape Duplicators, 77 Bayshore Rd., Bay Shore, 11706, (516) 586-2486. Pres.: Keith A. Gutschwager. (Inserting, Labeling, Mailing, Shrinkwrap)

M & H Communications, 45 Hidden Ridge Dr., Syosset, 11791, (516) 423-0250. Pres.: Heide Vincent. (Inserting, Collating, Labeling, Mailing)

Mark Custom Recording Service, 10815 Bodine Rd., Clarence, 14031, (716) 759-2600. Pres.: Vincent S. Morette; Sales Mgr.: Mark J. Morette. (Inserting, Collating, Labeling, Mailing)

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100 Landing Ave., Smithtown, 11787, (516) 724-8200. Fax: (516) 724-8026. Pres.: Richard R. Meagher, Vice Pres.: Bruce Hendel; Vice Pres.: Don House.

The Music Connection, Inc., 166 Madison Ave., New York, 10016, (212) 686-9595. Pres.: Richard Ralton; Sales Mgr.: Ira Cohen, Slipcase boxes/printing)

PRC Tape Co., Inc., 422 Madison Ave., 4th Fl., New York, 10017, (212) 308-2300. Fax: (212) 308-2306. Sales Mgr.: Al Santoro; Pres./Owner: I. V. Hainick. (Inserting, Collating, Labeling, Mailing, Drop Shipping)

Pak-Wik Corp., 128 Tivoli St., Albany, 12207, (518) 465-4556. Pres.: Samuel A. Strasser.

Philips & Du Pont Optical Co., 1251 Avenue of the Americas, 22nd Floor, New York, 10020, (212) 764-4040. Fax: (212) 764-4079. Sr. Vice Pres. Mktg.: Jack Kiernan; Acct. Exec.: Bob Bloom. (Inserting, Collating)

Queens Group, Inc., 52-35 Barnett Ave., Long Island City, 11104, (718) 457-7700. Telex: (718) 457-9285. Pres.: Len Verebay; Sales Mgr.: Richard Roth.

Recorded Publications Labs, Inc., 2 Penn Plaza, Suite 1500, New York, 10001, (212) 868-3115. Telex: (212) 629-3340. Pres.: John S. Oliano; Sales Mgr.: Lloyd P. Dorfman. (Inserting, Collating, Labeling, Mailing, Fulfillment, Design)

Sadler Recording Studio, 118 East 28th St., New York, 10016, (212) 684-0960.

Shorewood Packaging Corp., 10 East 53rd St., New York, 10022, (212) 371-1500. Telex: 971-723. Pres.: Paul Shore; Sales Mgr.: Ken Rosenblum.

Shorewood Packaging Corp., 55 Engineers Ln., Farmingdale, 11735, (516) 694-8230.

Studio Magnetics Co., Inc., 12 Long Island Ave., Holtsville, 11742, (516) 289-3400, (800) 874-2202. Pres.: George Clahane; Sales Mgr.: Jim Makowski. (Inserting, Collating, Labeling, Mailing)

Superdupe, 295 Madison Ave., New York, 10017, (212) 683-6854. Pres.: Keith Gordon.

Video Dimensions, 530 West 23rd St., New York, 10011, (212) 929-6135. Pres.: Allan Greenfield; Sales Mgr.: John Burke. (Inserting, Mailing)

VideoWorks, Inc., 24 West 40th St., New York, 10018, (212) 869-2500. Pres.: Eliot Tuckerman; Sales Mgr.: Neil Baudhuin. (Inserting, Collating, Labeling, Mailing)

Visual Horizons, 180 Metro Park, Rochester, 14623, (716) 424-5300. Pres.: Stanley Feingold.

Windsor Total Video, 565 5th Ave., New York, 10017, (212) 725-8080. Pres.: Bert Goodman.

NORTH CAROLINA

I.C.C.A., 429 Briabend Dr., Charlotte, 28209, (704) 523-7219. Pres.: Dexter R. Yager, Sr.; Sales Mgr.: Harrell Canning. (Inserting, Collating, Labeling)

QTI, Inc. (Subsidiary of BMG Music), 108 Monticello Rd., Weaverville, 28787, (704) 658-2000. Telex: 4946689 QTIRCA. Fax: (704) 658-2008. Sales Mgr.: Ernie Ferrari. (Mailing, Printing (2-color & 4-color))

OHIO

A to Z Audio Services, Inc., 21929 Lorain Rd., Fairview Park, 44126, (216) 333-0040. Pres.: Duane Abarca; Sales Mgr.: J. T. Lynch. (Inserting, Labeling, Mailing, Custom Packaging)

Angel Recording Studio, 5676 Fredrick Dr., Mentor, 44060, (216) 382-6036. Pres.: Mark Luthardt; Sales Mgr.: Ben Rzepka. (Inserting, Collating, Labeling, Mailing)

Audiocraft Recording Co., 915 West Eigth St., Cincinnati, 45203, (513) 241-4304. Fax: (513) 241-3477. Pres.: E. T. Herzog, Jr. (Inserting, Collating, Labeling, Mailing)

C.D.S. Cassette Duplicating Service, 444 Dimmick Ave., Cincinnati, 45246, (513) 851-1956. Pres.: Carl Burkhardt. (Inserting, Collating)

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Musicman's Recording Studio, 1844 S. Smithville Rd., Dayton, 45420, (513) 256-5683. Pres.: Perry Scott. (Inserting, Collating, Labeling, Mailing)

Musicol, Inc., 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133. Pres.: B. P. Niederlander; Sales Mgr.: J. W. Hull. (Inserting, Collating, Labeling, Mailing)

New Life Tapes, PO Box 5698, Cleveland, 44102, (216) 631-5868. Mgr.: Don Ray.

Peters Sound Recording Service, 240 East 242nd St., Euclid, 44123, (216) 731-4171. Pres.: Michael G. Peters. (Inserting, Collating, Labeling, Mailing, Computer-printed cassette labels)

Q.C.A., Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (513) 681-8400. Pres.: Jim Bosken; Sales Mgr.: Amber E. Hines. (Inserting, Collating, Labeling)

Rome Recording Co., 1414 E. Broad St., Columbus, 43205, (614) 253-4418. Pres.: Jack Casey. (Labeling, Mailing)

Sonic Sculptures, 636 Northland Blvd., Cincinnati, 45240, (513) 851-0055. Pres.: Lan A. Ackley. (Inserting, Collating, Labeling, Mailing)

Suma Recording Studio, 5706 Vrooman Rd., Painesville, 44077, (216) 951-3955, (216) 352-9802. Pres.: Kenneth R. Hamann; Sales Mgr.: Michael J. Bishop. (Inserting, Collating, Labeling, Mailing)

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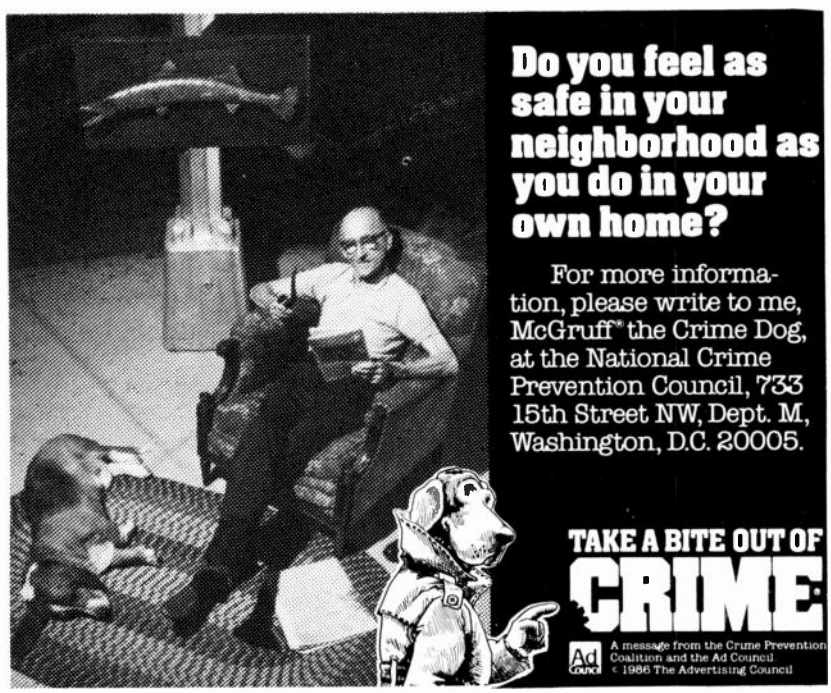

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Video Duplication Services, Inc., 10 Granger Rd., Brooklyn Heights, 44131, (216) 741-3827. Sales Mgr.: Paul Sedivy. (Inserting, Labeling, Mailing)
Video Duplication Services, Inc., PO Box 18337, Columbus, 43218, (614) 221-0899. Pres.: Peter A. Stock. (Inserting, Collating, Labeling, Mailing)

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El-Jay Ents., Inc., 7929 East 21st St., Tulsa, 74129, (918) 627-2054. Pres.: Leon Whitman; Sales Mgr.: Melanie Stirewalt. (Inserting, Labeling, Mailing)
B. W. Thomas, Inc., 11720 East 21st St., Tulsa, 74129, (918) 438-4411. Pres.: B. W. Thomas; Sales Mgr.: Judy McAlister. (Inserting, Collating, Labeling)

OREGON

Rex Recording Co., 1931 SE Morrison, Portland, 97214, (503) 238-4525. Pres.: Russ Gorsline; Sales Mgr.: Rhiner P. Johnson. (Labeling, Mailing)

PENNSYLVANIA

AudioVisual Communications, Inc., 435 Crooked Ln., King of Prussia, 19406, (215) 272-8500. Fax: (215) 272-8604. Pres.: John L. Butterworth; Sales Mgr.: Frank Matys. (Inserting, Collating, Labeling, Mailing)
Craig Recording Studios, Benjamin Fox Pavilion, Suite 101, Jenkintown, 19046, (215) 885-8600. Pres.: James (Stu) Craig; Sales Mgr.: Michael Gallagher. (Inserting, Collating, Labeling)
Crown Magnetics, Inc., 650 North 6th St., Lebanon, 17042, (717) 274-2814. Fax: (717) 274-3615. Pres./Sales Mgr.: Chuck Musser. (Inserting, Collating, Labeling, Mailing, Complete Packaging Services)
Diskmakers, Inc., 1328 North Fourth St., Philadelphia, 19122, (215) 232-4140, (800) 468-9353. Fax: (215) 232-1891.
Forge Recording Studios, Inc., PO Box 861, Valley Forge, 19481, (215) 935-1422, (800) 331-0405. Pres.: Warren R. Wilson; Sales Mgr.: Larry Wissinger. (Inserting, Collating, Labeling, Mailing)
George Heid Prodns. & AV Prodns., 701 Washington Rd., Pittsburgh, 15228, (412) 561-3399.
High Speed Video, 370 Technology Dr., Malvern, 19355, (215) 640-0500. Fax: (215) 640-0511. Pres.: Jean Mason; Sales Mgr.: Tonya Bates. (Inserting, Collating, Labeling, Mailing, Custom Printing Sleeves & Labels)
Kingdom Tapes & Printing, U.S. Rt. 6 East, Mansfield, 16917, (800) 334-1456. Pres.: Johnny Berguson; Sales Mgr.: Paul Brown. (Inserting, Collating, Labeling, Mailing, Full Service House)
Loran Cassettes & Audio Products, 10-48 Clark St., Warren, 16365, (814) 723-8600, (800) 633-0455. Telex: 750463. Fax: (814) 723-9490. Pres.: Robert T. Loranger; Sales Mgr.: Kate Campana. (Inserting, Collating, Labeling, Mailing, Shrinkwrap)
MarketDyne Int'l, 1600 Arch St., Philadelphia, 19103, (215) 241-2935.
Media Concepts Inc., 331 N. Broad St., Philadelphia, 19107, (215)923-2545. Fax: (215) 928-0750. Pres.: Ed Harding. (Inserting, Collating, Labeling, Mailing)
Modern Video Prodns., 1600 Market St., 33rd Floor, Philadelphia, 19103, (215)569-4100. Pres.: Jean F. Mason, III; Sales Mgr.: James F. Burt. (Labeling, Mailing)
WEA Mfg., Inc., 210 N. Valley Ave., Olyphant, 18447, (717) 383-2471. Fax: (717) 383-2165. Pres.: Richard C. Marquardt, Sr. Vice Pres., Mktg.: David Brown. (Inserting, Collating, Labeling, Mailing)
WRS Motion Picture & Video Laboratory, 210 Semple St., Pittsburgh, 15213, (412) 687-3700. Fax: (412) 687-8397. (Inserting, Collating, Labeling, Mailing)

SOUTH CAROLINA

Custom Recording & Sound, Inc., 1225 Pendleton St., Greenville, 26910, (803) 269-5018. Pres.: Jere Davis; Sales Mgr.: Mark Young. (Inserting, Collating, Labeling, Mailing, Shrinkwrap)

TENNESSEE

Custom Tape Duplicators, Inc., 341 Hill Ave., Nashville, 37210, (615) 256-1728. Fax: (615) 256-6713. Pres.: L. C. Tant; Sales Mgr.: Tom James. (Inserting, Collating, Labeling, Mailing)
Faith Prodns./Forward In Faith, 1441 Guthrie Dr., Cleveland, 37311, (615) 478-7240. Dir.: W. P. Atkinson; Admin. Asst.: Mike Baker. (Inserting, Collating, Labeling, Mailing, Video Prodn.)
Memory-Tech, Inc., Rt 1, Box 66, Goodlettsville, 37072, Sales Rep.: Jerry Parkins. (Inserting, Collating, Labeling, Mailing)
Memphis Communications Corp., 1381 Madison Ave., Memphis, 38104, (901) 725-9271. Fax: (901) 278-3681. Pres.: Dean W. Berry, Jr.; Sales Mgr.: Tom Bryan. (Inserting, Collating, Labeling, Mailing)
Modern Album of Tennessee, Inc., 1130 Davidson St., Nashville, 37206, (615) 227-2984.
Nat'l Tape Corp., 1110 48th Ave., North, Nashville, 37209, (615) 383-7881. Fax: (615) 383-1768. Pres.: Jerry Hutchinson; Sales Mgr.: Carol Battle. (Inserting, Collating, Labeling, Mailing)
Sound Impressions, 325 Hill Ave., Nashville, 37210, (615) 244-3535. Pres.: James M. Lenahan. (Inserting, Collating, Labeling, Mailing)
W.B.S. Cassette Duplicating, 467 Chestnut St., Nashville, 37203, (615) 242-1800. Fax: (615) 256-0236. Pres.: Harry Dickey; Sales Mgr.: Charles Reich. (Inserting, Labeling, Mailing)

TEXAS

A & R Record & Tape Mfg. Co., 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027. Pres.: Richard Sobel; Sales Mgr.: Stanley Getz, II. (Inserting, Collating, Labeling, Custom Packaging)
At The Top Audio & Video Duplication, 3330 Earhart Dr., Suite 208, Carrollton, 75006, (214) 980-7671. V.P./Dir. Opns./Sales Mgr: Chad Witmeyer. (Labeling, Mailing, Shrinkwrap)
Creative Communications, Inc., 920 N. Valley Mills Dr., Waco, 76710, (817) 776-8860. Pres.: Ralph Ratliff; Sales Mgr.: Mike Eck.
HRC Magnetics, 1611 Herring, Waco, 76708, (817) 756-5303. Pres.: David W. Hix; Sales Mgr.: Homer W. Hix. (Inserting, Collating, Labeling)
Hix Recording, 1611 Herning Ave., Waco, 76708, (817) 756-5303. Pres.: David Hix, Vice Pres.: Homer Hix.
Int'l Cassette Corp., PO Box 1928, Greenville, 75401, (214) 454-9164. Fax: (214) 454-4172. Pres.: Ollie Moyer. (Inserting, Collating, Labeling, Mailing)
Joey Records, Inc., 6703 W. Commerce St., San Antonio, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez. (Labeling, Mailing)
Marsal Prodns., Inc., 1735 Castroville Rd., San Antonio, 78237, (512) 433-9351. Pres.: A. J. Menendez; Sales Mgr.: Felix Elizondo. (Inserting)
Memory-Tech, Inc., 2800 Summit Ave., Plano, 75074, (214) 881-8800. Telex: 990933 MTIDAL UD. Fax: (214) 881-8500. Pres.: Richard Projain, Sr. Vice Pres. Sales: Hugh Landy; Vice Pres. Sales: Mort Weiner. (Inserting, Collating, Labeling, Mailing)
RDM Audio Services, 2551 Texas Ave., S., Suite g, College Station, 77840, (409) 696-8273. Pres.: James Haislet. (Inserting, Collating, Labeling, Mailing)
Tapemasters, Inc., PO Box 550158, 10486 Brockwood Rd., Dallas, 75355, (800) 527-1227. Pres.: Jack Rheingans; Sales Mgr.: Bill Murray. (Inserting, Labeling, Shrinkwrap)
VCA Duplicating, 4131 Directors Row, Houston, 77092, (713) 682-8600. Sales Mgr.: Dan Marcum.

UTAH

Bonneville Media Communications, 130 Social Hall Ave., Salt Lake City, 84111, (801) 237-2677. Telex: 910 925-5266. Pres.: Richard Alsop; Sales Mgr.: Coby B. Regehr, East Coast Acct. Exec.: William H. Dawson.
Cassette Prodns., 2561 South 1560 West, #B, Woods Cross, 84087, (801) 298-8273. Mgr.: Mark Hanks.
Covenant Recordings, Inc., 1345 S. Major St., Salt Lake City, 84115, (801) 487-1096. Pres.: Lew Kofford; Sales Mgr.: Paul Lee. (Inserting, Collating, Labeling, Mailing)
The Sound Column Co., 342 West 2005, Suite 160, Salt Lake City, 84101, (801) 355-5327. Pres.: Ronald W. Simpson. (Inserting, Collating, Labeling)
Sound Concepts, 175 West Three Hundred South, Provo, 84603, (801) 375-7333. Owner: Michael K. Jensen. (Inserting, Labeling, Mailing)
Video West, Broadcast House, 5 Triad Center, Salt Lake City, 84110, (801)575-7400. Telex: (910) 925-4001. Fax: (801) 575-7449. Pres.: Alan Henderson; Sales Mgr.: Jim Yorgason. (Inserting, Collating, Labeling, Mailing)

VERMONT

Resolution, 1 Mill St., Burlington, 05401, (802) 862-8881. Fax: (802) 865-2308. Pres.: William H. Schubart; Sales Mgr.: Linda A. Citro. (Inserting, Collating, Labeling, Mailing)
White Crow Audio, 19 Marble Ave., Burlington, 05401, (802) 658-6475. Fax: (802) 864-4194. Sales Mgr.: Douglas G. Jaffe; Owner: Todd Lockwood. (Inserting, Collating, Labeling, Mailing, Shrinkwrap)

VIRGINIA

Linden, Inc., 229 N. Henry St., Alexandria, 22314, (703) 549-4424. Pres.: Katherine Monteith; Sales Mgr.: Gregg Powers. (Labeling, Mailing, Boxing)

WASHINGTON

American Motion Pictures, 7017 15th Ave., NW, Seattle, 98117, (206) 789-1011. Fax: (206) 782-0551. Pres.: Conrad W. Denke; Sales Mgr.: Erick Denke. (Inserting, Collating, Labeling, Mailing)
American Motion Pictures, 7023 15th Ave., NW, Seattle, 98117, (206) 789-1011. Telex: 910 240-9541. Pres.: Conrad W. Denke; Sales Mgr.: Eric Denke. (Inserting, Collating, Labeling, Mailing)
Cassette Technologies, 34310 Ninth Ave. South, Suite 107, Federal Way, 98003, (206) 952-5055, (206) 874-2185. Sales Mgr.: Dean K. Hart. (Inserting, Collating, Labeling, Mailing)
FasTrax, Inc., 4033 Aurora Ave. N., Seattle, 98103, (206) 632-8300. Pres.: Miriam Hamilton; Sales Mgr.: Candance Williams. (Inserting, Collating, Labeling, Mailing)
Hoerner Audio Prodns., PO Box 27090, Seattle, 98125, (206) 362-2611. Pres.: Clinton J. Hoerner; Sales Mgr.: Susan E. Hoerner. (Inserting, Collating, Labeling, Mailing, Shrinkwrap)
The Recording Chamber, Inc., 18912 Southeast 133rd Pl., Renton, 98056, (206) 235-8273. Pres.: Dennis L. Palmer; Sales Mgr.: Richard Newbauer. (Collating, Labeling)
The Sound Preservers Co., 911 East Fourth Ave., Olympia, 98506, (206) 352-9097. Pres.: Allen P. Giles. (Inserting, Collating, Labeling, Mailing)
Telemation Prodns., 1200 Stewart St., Seattle, 98101, (206) 623-5934. Fax: (206) 682-0353. Pres.: Jim Hartzer; Sales Mgr.: Jim Dixon. (Inserting, Collating, Labeling, Mailing)

WISCONSIN

Concept Prodns., Inc., 7878 Big Sky Dr., Madison, 53719, (608) 833-TAPE, (800) 792-3505. Pres.: Rod Barelmann; Sales Mgr.: C. Dan Geocaris. (Inserting, Labeling)

RSVP, Inc., 7701 N. Teutonia, Milwaukee, 53209, (414) 354-6400. Pres.: Larry Hansen; Sales Mgr.: Linda Radtke. (Inserting, Collating, Labeling, Mailing)

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☐ Plating ☐ Pressing ☐ Processing

☐ 45's ☐ LP's ☐ Videodiscs

Type: ☐ CED ☐ LV ☐ VHD ☐ CD

☐ Tape Custom Duplicators

☐ Audio: Cassette ☐ Open Reel ☐ DAT ☐

Other (specify) _____

NOTE: Audio duplication is High Speed only

☐ Video: Helical ☐ ¾ U-Matic ☐

Beta Cassette ☐ VHS Cassette ☐

½ V-2000 Cassette ☐ ¼ CVC Cassette ☐

Other (specify) _____

☐ Tape Packaging Services

Inserting ☐ Collating ☐ Labeling ☐ Mailing ☐

Other (specify) _____

EQUIPMENT MANUFACTURERS

☐ CD Replicating & Manufacturing Systems & Equipment

Specify _____

☐ Duplicating & Processing Equipment

Specify _____

☐ Record & Tape Manufacturing Equipment

Audio Products: _____

CD Products: _____

Record Products: _____

Tape Products: _____

Video Products: _____

☐ Tape Packaging & Labeling Equipment _____

Specify _____

_____

Authorized Signature/Title Date

Return To: Directories Central, Billboard, Box 24970, Nashville, TN 37202

World Radio History

In this section...

- Blank and Bulk Raw Tape
- Consumer Tape Product Charts
- Pro Tape Product Charts
- Cartridges, Cassettes, Reels and Other Parts
- Envelopes and Mailers
- Jackets & Sleeves
- Labels—Record and Tape
- Polybags and Shrinkwrap
- Raw Materials
- Surveillance & Security Systems
- Tape, Record & CD Supplies and Accessories Manufacturers

World Radio History

Portrait of the Great American Investor

She's never in one place for long. Wherever the story takes her, she'll go. She invests her time in her work and her money in U.S. Savings Bonds. Over 23 million Americans like her invest in Savings Bonds. They are the Great American Investors. People everywhere are discovering that Bonds have changed. When held five years or more, Bonds pay competitive rates, like money market accounts. And they're free from state and local income tax.

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World Radio History

Materials & Supplies

BLANK & BULK RAW TAPE

ACT Electronics, 2345 E. Anaheim St., Long Beach, CA, 90804, (213) 433-0471. Pres.: Harry Boemer.

ATI Mark V Products, Inc., 10772 Noel St., Los Alamitos, CA, 90720, (714) 952-3332. Pres.: James Lu.

Adams Magnetic Products, Inc., 307 Prospect St., Hackensack, NJ, 07601, (201) 488-3993. Pres.: Paul Adams.

Agfa-Gevaert, Inc.

100 Challenger Rd., Ridgefield Park, NJ, 07660, (201) 440-2500, Telex: 134410. Fax: (201) 342-4742. Nat'l Sales Mgr.: Andrew Da Puzzo

Alaron, Inc., Box 550, Troy, MI, 48099, (313) 585-8400. Tape Sales Mgr.: Terry Sexton; Dir. Mktg.: Martin Katz.

Amer. Sound & Video Corp., 3 Fairfield Crescent, Caldwell, NJ, 07006, (201) 575-8484, (212) 233-3520. Vice Pres./Gen. Mgr.: Lee Gray.

Ampex Corp., 401 Broadway, MS22-02, Redwood City, CA, 94063, (415) 367-3888, Telex: 348464. Fax: (415) 367-4132. Pres.: M. Mitchell; Tape Sales Mgr.: Richard A. Antonio.

Audio Accessories Co., 38 W. 515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Tape Sales Mgr.: John S. Maloney.

Audio Technica US, 1221 Commerce Dr., Stow, OH, 44224, Dir. Mktg. Comm.: Don Kirkendall.

Avanti Products, 8885 NW 23 St., Miami, FL, 33172, (305) 592-7830, Nat'l Sales Coord.: Alan Bieler.

B A Pargh Co., Inc., 1283 Murfreesboro Rd., Nashville, TN, 37217, (615) 366-3000, Adv. Mgr.: John Hawkins.

BASF, Crosby Dr., Bedford, MA, 01730, (617) 271-4000, Telex: 951856. Tape Sales Mgr.: Terry O'Kelly.

BMI/Beaux Merzon, Inc., 4916 Maspeth Ave., Maspeth, NY, 11378, (718) 381-1303. Pres.: Richard Merzon.

B P Electronics, 260 Motor Parkway, Hauppauge, NY, 11788, (516) 435-8777. Pres.: John DeStefano; Vice Pres.: Bruce Powell.

Charles Brown Co., Inc., 152 Broadway, Brooklyn, NY, 11211, (718) 385-5900. Vice Pres.: David Presser.

Burlington Audio/Video, 106 Mott St., Oceanside, NY, 11572, (516) 678-4414, (800) 331-3191. Vice Pres.: Rudy Schwartz; Sales Dept.: Jan Schwartz.

Calbron, 2950 Lake Emma Rd., Lake Mary, FL, 32789, (305) 323-2400. Pres.: Dennis Wherry; Vice Pres. Sales/Mktg.: Robert Horian.

Capitol Magnetic Products, 6902 Sunset Blvd., Hollywood, CA, 90028, (213) 461-2701, Telex: 4720854. Pres.: Edward C. Khoury; Tape Sales Mgr.: H.J. "Bud" Jackson.

Carter Craft, Inc., Box 5185, 1916 11th St., Rockford, IL, 61125, (815) 397-3200. Pres.: R. L. Fleming; Tape Sales Mgr.: Barbara Austin.

Centron Corp., 1651 S. State College Blvd., Anaheim, CA, 92806, (714) 634-4280, (800) 854-3943. Vice Pres. Sales: Hal Wilde; Vice Pres. Mktg.: Ray Allen.

Columbia Magnetics, CBS, Inc., 51 West 52nd St., New York, NY, 10019, (212) 975-4217. Pres.: Walter Yetnikoff; Dir., Nat'l Sales: Howard Aronson.

DIC Digital, 2 University Plaza, Hackensack, NJ, 07601, (201) 487-4605, Fax: (201) 487-1026. Pres.: Joseph Martinez; Tape Sales Mgr.: Kevin Kennedy.

Denon America, Inc., 222 New Rd., Parsippany, NJ, 07054, (201) 575-7810, Nat'l Sales Mgr.: Bill Muster.

Dic Digital, 2 University Plaza, Hackensack, NJ, 07601, (201) 487-4605, Fax: (201) 487-1026. Pres.: Joseph Martinez; Tape Sales Mgr.: Kevin Kennedy.

Diskmakers, Inc., 1812 N. Halsted St., Chicago, IL, 60614, (312) 642-8525, (800) 621-8273, Fax: (312) 642-2536.

Diskmakers, Inc., 153 West 46th St., New York, NY, 10036, (212) 302-4140, (800) 468-9353, Fax: (312) 302-8340. Pres.: Jeff Landesburg.

Diskmakers, Inc., 1328 North Fourth St., Philadelphia, PA, 19122, (215) 232-4140, (800) 468-9353, Fax: (215) 232-1891. Pres.: Morris Ballen; Tape Sales Mgr.: Kirk Oetting.

Diskmakers, Inc., Senda de la Posada, N6, Quintas del Rio, Bayamon, PR, 00619, (809) 740-0010, (800) 468-9353, Fax: (809) 785-5554.

Dixie Entertainment Prodns., Inc., 215 Long Beach Blvd., Long Beach, CA, 90802, (213) 491-0332. Pres.: Irene Jacobs; Tape Sales Mgr.: Ray Jacobs.

Dutone Co., Inc., 26250 SW 217th Ave., Homestead, FL, 33031, (305) 246-1121. Pres.: Jane Crouch.

Eastman Kodak, Co., MP APD 3rd. fl. Bldg. 6 343 State St., Rochester, NY, 14650, (716) 724-4638, Fax: (609) 853-2231. Contact: Bob Jones.

Enterprex Int'l, 3900 E. Whiteside St., Los Angeles, CA, 90063, (213) 267-1143. Pres.: Walter Yuan; Mktg. Mgr.: Eileen Ku.

Filam Nat'l Plastics, Inc., 1200 N St., Suite 504, Lincoln, NE, 68508, (402) 435-5005, Fax: (402) 435-4722. Mktg. Dir.: Brad Harse.

Fuji Photo Film U.S.A., Inc., 555 Taxter Rd., Elmsford, NY, 10523, (914) 789-8100, (800) 346-3854, Cable: FUJIFILMNEWYORK. Telex: 423298. Tape Sales Mgr.: Bob Kuczik; Div. Mgr.: Stan Bauer.

Goldstar Electronics Int'l, Inc., 1050 Wall St. West, Lyndhurst, NJ, 07071, (201) 460-8870, Telex: 219170 GSEI UR. Fax: (201) 460-1097. Pres.: Steve Chung; Tape Sales Mgr.: Joe Greco; Tape Sales Mgr.: M. H. Kim.

Greencorp, Inc., 3505 S. Ocean Dr. Suite 1216, Hollywood, FL, 33019, (303) 925-0707, Telex: 4998126 GRORP. Pres.: K. Moore; Tape Sales Mgr.: D. Goldstein.

Heath Co., Hilltop Rd., St. Joseph, MI, 49085, (616) 982-3200. Vice Pres. Mktg.: David Altwies.

Hiraoka New York, Inc., 79 Madison Ave., Suite 1107, New York, NY, 10016, (212) 686-0492. Vice Pres.: H. Takeuchi; Sales Mgr.: Hisami Hanaoka.

Hitachi Sales Corp. of Amer., 401 W. Artesia Blvd., Compton, CA, 90220, (213) 537-8383. Vice Pres. Sales: Irv Fulton.

Irish Magnetics, 270 Newtown Rd., Plainview, NY, 11803, (516) 293-5582, Fax: (516) 293-5965. Contact: George Krug.

Itera Ltd./Belmoor, 1365 39th St., Brooklyn, NY, 11218, (718) 435-8600. Tape Sales Mgr.: Danny Martin; Nat'l Sales Mgr.: Hy Sutnick.

JVC Co. of America, 41 Slater Dr., Elmwood Park, NJ, 07407, (201) 794-3900. Pres.: Hirosi Sank; Tape Sales Mgr.: Michael Gutman.

Katone Corp., 45 West 25th St., New York, NY, 10001, (212) 255-3000. Pres.: Israel Katz.

Kaya Industrial Co. Ltd., 115 West 29th St., New York, NY, 10001, (212) 594-0008, Telex: 429325. Pres.: Mr. S.H. Kim; Tape Sales Mgr.: Sam Kim.

Keystone, 468 Getty Ave., Clifton, NJ, 07015, (201) 546-2800.

Konica, 440 Sylvan Ave., Englewood Cliffs, NJ, 07632, (201) 568-3100, (714) 968-4004, Nat'l Sales Mgr.: Bill Kollner.

Letap Electronics Corp., 11-12 Clintonville St., Whitestone, NY, 11357, (718) 767-2200. Pres.: Neil Patel.

Loran Cassettes & Audio Products, 10-48 Clark St., Warren, PA, 16365, (814) 723-8600, Fax: (814) 723-9490. Pres.: Robert T. Loranger.

Magnetic Media, 500 Eastern Pkwy., Farmingdale, NY, 11735, (516) 293-1010, Telex: 143223. Pres.: Aaron Wasserstrom; Tape Sales Mgr.: Peter J. Barry.

Maxell Corp. of America, 2208 Rt. 208, Fair Lawn, NJ, 07410, (201) 794-5900, Fax: (201) 796-8790. Pres.: Herb Matsumoto; Gen. Mgr.: James J. Ringwood.

Maxima Magnetics, Inc., 300 Bonair Ave., Hatboro, PA, 19040, (215) 443-0700. Pres.: William R. Goss; Tape Sales Mgr.: Carol M. Moore.

Maycom Communications, 1134 W. John Beers Rd., Stevensville, MI, 49127, (616) 429-8522, Owner: L.C. Maynard.

Memtek, PO Box 901021, Ft. Worth, TX, 76039, (817) 878-6700, Fax: (817) 878-6745. Contact: Jack Battaglia.

Mustang Electronics, Inc., 11 West 30th St., New York, NY, 10001, (212) 239-8760, Sales Mgr./Mktg. Dir.: Mike Dalagi; Nat'l Sales Mgr.: Aaron Churba.

Nakamichi America Corp., 19701 South Vermont Ave., Torrance, CA, 90502, (213) 538-8150, Fax: (213) 538-8160. Pres.: Yas Yamazaki; Tape Sales Mgr.: Jett Logan.

New Products Co., 450 S. Fellowship Rd., Maple Shade, NJ, 08052, (609) 779-1101. Pres.: Richard Posoff.

Olympus Corp., Crossways Pk., Woodbury, NY, 11797, (516) 364-3000. Sr. Vice Pres. Mktg.: David W. Willard.

Omni Magnetics Corp., 6991 NW 51st St., Miami, FL, 33166, (305) 592-5279, Telex: 20-1220. Fax: (305) 594-0969. Exec. Vice Pres.: Tony Lanuza.

Panasonic Indus. Co. Audio/Video Systems Group, One Panasonic Way, Secaucus, NJ, 07094, (201) 348-7000, Group Mgr.: Jim Pagliaro, Jr.

Pentax Corp., 35 Inverness Dr., East, Englewooc, CO, 80112, (303) 799-8000, Nat'l Sales/Mktg.: Joe Graham; Nat'l Sales Mgr.: Flip D'Alfonso.

Polaroid Corp., 549 Technology Square, Cambridge, MA, 02149, (617) 577-4437, Dir. Mktg./Sales: Don Patrican.

Recoton, 46-23 Crane St., Long Island City, NY, 11101, (718) 392-6442, Fax: (718) 784-1080. Contacts: Bob Borchardt, Peter Dayton, George Calvi.

Rover Ents. Co., Inc., 28 West 27th St., New York, NY, 10001, (212) 684-3570, (800) 221-1070. Contact: John Johnson.

Royal Video Products Co., 1801 East 46th St., Los Angeles, CA, 90058, (201) 231-6866.

SKC America, Inc., 850 Clark Dr., Mt. Olive, NJ, 07871, (201) 347-7000, Telex: 497220SKCUSA. Tape Sales Mgr.: Michael W. Crowley, Consumer Products.

Samsung Electronics of Amer., Inc., 301 Mayhill St., Saddlebrook, NJ, 07662, (201) 587-9600, Pub. Rel.: Richard Lesiler.

Sawyer Bashkin Distributors, Inc., 1208 W. Isabel St., Burbank, CA, 91506, (818) 843-1781. Pres.: Cliff Sawyer.

Sony Magnetic Products Co., 1 Sony Dr., Park Ridge, NJ, 07656, (201) 930-6087. Pres.: John Hollands; Sr. Vice Pres.: John Birmingham; Nat'l Mktg. Mgr.: Ken Wiedeman.

SoundPro Inds., Inc., 7529 Trask Ave., Venice, CA, 90293, (213) 822-0510. Pres.: Don Rothgery; Tape Sales Mgr.: Jack Auld.

Soundd Investment, Inc., 3586 Pierce Dr., Chamblee, GA, 30341, (404) 458-1679. Pres.: Doug Wilmer; Mgr./Buyer: Lou Simmons.

Spectra Merchandising Int'l, Inc., 3425 N. Kimball, Chicago, IL, 60610, (312) 463-1030. Vice Pres. Sales/Mktg.: Larry Hartman; Nat'l Sales Mgr.: Tom York.

Sun Electronics, Inc., 1205 Broadway, New York, NY, 10001, (212) 685-4546. Pres.: Min Kim; Tape Sales Mgr.: S. H. Kim.

Sunkyoug Magnetic, Inc., 17106 S. Avalon Blvd., Carson, CA, 90746, (213) 327-5010, Cable: Sunkyong LSA. Telex: 674896,674453. Audio Tape Div. Mgr.: S. W. Park; Asst. to Mgr.: G. I. Lee.

SWIRE/IPS, 1601 Ninth Ave., Bohemia, NY, 11716, (516) 585-9600, Fax: (516) 585-9617. Pres.: Douglas Scott.

Swire Magnetics Co., 301 Alondra Blvd., Gardena, CA, 90248, (213) 515-0494, Telex: 47-20651. Fax: (213) 515-0371. Pres.: James Lantz; Tape Sales Mgr.: Charles Trausch.

TDK Electronics Corp., 12 Harbor Park Dr., Port Washington, NY, 11050, (516) 625-0100. Pres.: T. Tsujii; Tape Sales Mgr.: Doug Booth; Vice Pres.: Terry Tsutsui.

TEI Electronics, Inc., Box 756, Hialeah, FL, 33011, (305) 888-3980. Pres.: Danny Alonso; Exec. Vice Pres.: Mireya Muniz.

Tapecom, 45 Jefferson, Stamford, CT, 06902, (203) 325-1541, Cable: TWX710-474-3334. Pres.: Gene Tornatore; Tape Sales Mgr.: Carmen Tornatore.

Taylor Video Corp., 1208 West Isabel St., Burbank, CA, 91510, (818) 843-1781, Telex: 691600TCILSASCI.

Thomas Consumer Electronics (RCA/GE), 2000 Clements Bridge Rd., Deptford, NJ, 08096, (609) 853-2266. Fax: (609) 853-2231. Contact: Scott Dantis.

3M Magnetic Media Div., 3M Center Bldg. 223-5N-01, St. Paul, MN, 55144, (612) 733-7732, Fax: (612) 736-1246. Tape Sales Mgr.: Joe Leon; Vice Pres.: Drew Davis; Business Mgr.: Donald Rushin.

Time Products Int'l, 152 Messner Dr., Wheeling, IL, 60090, (312) 459-8885. Sr. Vice Pres. Mktg.: Edward Gusfield; Vice Pres. Special Mkts.: Kenneth Wandrey.

Triad, 240 Crossways Park West, Woodbury, NY, 11797, (516) 496-3400, Fax: (516) 496-3633. Tape Sales Mgr.: Daniel Garcia.

Is Your Company Listed In This Directory?

You can get a **FREE** listing by submitting your company information on the questionnaire that is supplied.

See Page 178

World Radio History

Blank Tape Product Charts-PRO-INDUSTRIAL PRODUCTS ONLY

These products are used for superior duplication for records and commercials. The video products listed are for broadcast reproduction and for high speed duplication and all professional video applications.

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	COATING
Agfa-Gevaert, Inc.		
PE 662, 962	C60, C90	Magnetite
PE 619, 819, 1219	C60, C90, C120	Ferric Oxide
PE 649/949	C60, C90	Ferric Oxide
PE 627, 827	C60, C90	Chrome
Ampex Corp.		
672	30, 45, 60, 90	GFO
467-DA Digital	30, 60, 75, 80 (Digital)	FC
U-Matic Cassette		
BASF Corp. Information Systems		
LH Extra I	60, 90	F
Chrome Extra II	60, 90	CrO2
LH Maxima I	60, 90	FC
Chrome Maxima I	120	CrO2
Metal IV	120	MT
Burlington Audio/Video Tapes, Inc.		
3M Scotch	30, 60, 90, 120	BC-C-HO-LN
TDK	30, 60, 90, 120	BC-C-HO-LN
Maxell	30, 60, 90, 120	BC-C-HO-LN
Ampex	30, 60, 90, 120	BC-C-HO-LN
Custom	Any Size	B-C-HO-LN
Certron Corp.		
High Density	30, 45, 60, 90, 120	F
UX	60, 90	F
Denon America Tape		
HD-8	60, 90, 100	MT, HB, HD
HD-7	60, 90	HB, HD
HD-6	60, 90	HB, HD
DX-3	60, 90	NB
DX-1	60, 90	NB
Dic Digital		
Digital Audio Tape (DAT)	15, 30, 46, 90, 120 Also custom loades	MT (Metal Particle)
Diskmasters, Inc.		
PQ Normal	1-90 White 5 screw shell	PLN-FO
PQ Chrome	1-90 Black	CrO2
XQ Normal	1-90 Shape MK-10 Clear Shell	PLN-FO
XQ Chrome	1-90 Shape MK-10 Clear Shell	CrO2
Goldstar Electronics Int'l, Corp.		
Standard Bulk	46, 60, 90	GFO
Kaya Industrial Co., Ltd.		
Custom	C-120	
SS-I	C46, C60	FO, LN
SS-II	C46, C60, C90	FO, HO
AS-I	C46, C60	FO, HP
AS-II	C46, C60, C90	FO, HF
Lenco Moulding		
C-O	C60	
Magnetic Media		
Magnetic Media 5	Screw C-O cassette	
Magnetic Media	Sonic G-O cassette	
Maxell Corp. of America		
Communicator	C30, C45, C60, C90, C120	Gamma Hemate, FG-F
Duplicator	C30, C45, C60, C90, C120	Gamma Hemate, FG

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	COATING
Maxima Magnetics, Inc.		
BASF	C-5 to C-122	CrO2, F
AGFA	C-5 to C-122	CrO2, Fe304
Nakamichi USA Corp.		
SXII—C-90	90	High Coercivity
SX—C-90	90	High Coercivity
EXII—C-90	90	Ferrocrystal
ZX—C-90	90	Metal
Omni Magnetics Corp.		
Premium Ferric	C60, C90	HE
Ultra Dynamic	C46, C60, C90, C120	HD
Ultra Low Noise	C60, C90	LN
Quasar Co.		
MT602	60	P
Ross Electronics		
Ross RX 1	30, 60, 90	BC
Ross RX 2	60, 90	XHE BC
SoundPro Inds.		
SoundPro Gold	45, 60, 90	
SoundPro Chrome	45, 60, 90	
Sunkyong International, Inc.		
6X	46, 60, 90, 120	GFO/HO
AX	46, 60, 90	GFO/HO/HP
QX	46, 60, 90	CM/HB
ZX	MT/XHE	
Sun Electronics, Inc.		
AS-II	C-46, C-60, C-90, C-120 FE	
AS-I	C-46, C-60, C-90, C-120 FE	
SS-II	C-46, C-60, C-90, C-120 FE	
SS-I	C-46, C-60, C-90, C-120 FE	
Swire/IPS		
ESX	C-32, C-47, C-62, C-92	F
TDK Electronics Corp.		
AV-D	30, 46, 60, 90, 120	High Grained FO
EC-SF	20, 30, endless cassette	Pure Grained FO
EC-MF	1 min, 3 min, 6 min, 12 min. endless cassette	Pure Grained FO
D-L	30, 46, 90, leaderless cassette	Pure Grained FO
Z-D (unlabeled cassette)	30, 46, 60, 90, 120	Pure Grained FO
3M		
XS	60, 90	FC
AVX	10, 20, 30, 46, 60, 90, 120	FC
IRC	30, 60, 90	FC

PRODUCT CHART KEY

AV—Avilyn
BC—back coated
C—chrome
CD eq—chrome equivalent
CM—cobalt modified
CrO^2—chromium dioxide
EC—epitaxial cobalt
EHO—extra high output
EO—epitaxial oxide
ER—extended range
F—ferric
FC—ferric colbalt
FCh—ferric chrome
FCo—ferricobalt
FCr—ferrocrystal
FE—ferrite oxide
FG—ferric gamma hemate
FO—ferric oxide
FS—ferros
GFO—gamma ferric oxide
HB—high bias
HD—high density
HE—high energy
HF—high ferric
Hf—high fidelity
HO—high output
HP—high performance
LN—low noise
M—mastering
MB—master backed
MO—maximum output
MT—metal particle
NB—normal bias
P—polyester
PF—pure ferric
PLN—premium low noise
PxGH—Px gamma hematite
SC—super coating
SF—standard ferric
SHf—super high fidelity
SLN—super low noise
SP—standard performance

*—10½" reel **—5" reel ***—14" reel

World Radio History

What chrome once did for your eyes, it's finally doing for your ears.

Now there's much more to chrome than meets the eye.

The unmistakable new sound of UCR pure chrome audio tape from Sunkyong.

UCR's optimum magnetic and mechanical properties result in digital sound quality on cassettes duplicated at 64 to 1. If that sounds good to you, you'll be relieved to hear that you probably won't even need to readjust slaves when you switch.

You'll also appreciate the quality control you get from Sunkyong's vertical integration. From our own natural resources and refineries to our manufacturing plant and Technical Center in Los Angeles.

That means if you've heard one tape, you've heard them all. They're absolutely consistent.

If you can't wait to hear our pure chrome tape, you're not alone.

Consumers can't either. Our SKC audio cassettes are a big hit, too.

It just goes to show. Chrome was never meant to be seen and not heard.

Sunkyong. Nobody carries a tune like we do.

SUNKYONG

Digital sound from analog tape.

Audio Tape Division, 17106 S Avalon Blvd., Carson, CA 90746

World Radio History

Blank Tape Product Charts-PRO-INDUSTRIAL PRODUCTS ONLY

These products are used for superior audio performance duplication for records and commercials. The video products listed are for broadcast reproduction and for high speed duplication and all professional video applications.

AUDIO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH	COATING
Agfa-Gevaert, Inc.			
PEM 468	1½ mil	7" reel 1250, ¼ & ½ R&H 2,400, 5" reel 623	
		1" R & 2" R 2,400	
PEM 469	1½ mil	¼" & ½" R&H 2,500	
		1" & 2" R 2,500, ¼" 5 reel 623, ¼" 7" reel 1250	
		2" R 5,000	
PEM 369	1 mil	¼" x 3,600 HUB	
PEM 526	1½ mil Bintape	¼" H, ½" H, 1" H 2,400	
PEM 291 D	¼" reel	5,000, 7,500, 10,000	
R-DAT		60, 90, 120 min. (pkg.)	
Ampex Corp.			
478 Low Print	¼", ½"	600', 1200' 2500'	GFO
456 Grand Master	¼", ½", 1", 2"	2500', 3600', 5000'	GFO
467 Digital	¼", ½", 1"	4600', 7200', 9700'	FC
406	¼", ½", 1", 2"	600, 1,200, 2,500, 5,000	FC
BASF			
Studio Master 911	¼", ½", 1", 2"	2,500, 3,300, 5,000	Ferric/Back Coat
Loop Master 920	½", 1"	2,500	Chrome/Back Coat
Burlington Audio/Video Tapes, Inc.			
Ampex	¼" to 2"	600', 5,000'	BL, N, HO, LN
3M Scotch	¼" to 2"	600', 5,000'	BL, N, HO, LN
Maxell	¼" to 1"	600', 3,600'	BL, N, HO, LN
White Box	¼"	600', 3,600'	BC, LN, HO
Maxell Corp. of America			
UD Reel	¼" x 7" x 10"	1800, 3600	Epitaxial Oxide
XL Reel	¼" x 7" x 10"	1800, 3600	Epitaxial Oxide
XLII Reel 35-90		1800' x 7"	Epitaxial Oxide
XLII Reel 35-180		3600' x 10"	Epitaxial Oxide
Sony			
D-½	½"	30-180 min.	
D-¼	½"	30-180 min.	
DAU	¾"	30-79 min.	
Sunkyong International, Inc.			
SKU	¼"	4,800	FO, HO
3M			
206, 207	¼", ½", 1", 2"	1,200-5,000	FC
208, 209	¼"	600-3,600	FC
226, 250	¼", ½", 1", 2"	1,200-7,200	FC

VIDEO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH	FORMAT
Burlington Audio/Video Tapes, Inc.			
Ampex	½" to 1"	1630' to 4610'	½", 1"
3M Scotch	½" to 1"	1630' to 4610'	½", 1"
Fuji Photo Film U.S.A., Inc.			
H621E-LC	1"	1640'	1" Helical
H621E-LC	1"	3170'	Type C
H621E-LC	1"	4620'	Type C
H621E-FRS	1"	1640'	Type C
H621E-FRS	1"	3170'	Type C
H621E-FRS	1"	4620'	Type C
H621E-FRS	1"	5070'	Type C
H621E-FRS	1"	6070'	Type C
H621E-FRS	1"	7540'	Type C
H621E-FRS	1"	9100'	Type C
H621E-LC	1"	1640'	B-Wind
H621E-LC	1"	3170'	B-Wind
H621E-LC	1"	4620'	B-Wind
H621E-FRS	1"	1640'	B-Wind
H621E-FRS	1"	3170'	B-wind
H621E-FRS	1"	4620'	B-wind
H621E-FRS	1"	6070'	B-Wind
Maxell Corp. of America			
CV30	1"	30 min.	1"
CV60	1"	60 min.	1"
CV90	1"	90 min.	1"
SKC America			
DG	VHS/Beta	½"	FC
PHR	Sprinter	½"	FCH
TDK Electronics Corp.			
HV-5CM	1", 8" Reel	90, 90, 265, 500	C/D
HV-5, HV-15, HV-30	1", 8" Reel	90, 265, 500	C/D
HV-60	1", 9" Reel	940	C/D
HV-90	1", 10.5" Reel	1410	
HV-120	1", 11.75" Reel	1850	C/D
HV-150	1", 12.5" Reel	2305	
HV-180	1", 14" Reel	2760	
3M			
480	1"	varies	
479	1"	varies	

VIDEO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH	FORMAT
Agfa Broadcast Plus			
U-Matic			
3M	½", 1", 2"	Spot Reels-9,200	C & non-Helical
Ampex	½", 1", 2"	Spot Reels-9,200	C & non-Helical
Agfa	½", 1", 2"	Spot Reels-9,200	C & non-Helical
Reprocessed	½", 1", 2",	Spot Reels-9,200	C & non-Helical
Ampex Corp.			
196	1"	3 min.-3 hrs.	C/B format
175	2"	20 min.-2 hrs.	Quad

AUDIO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	FORMAT	TAPE WIDTH	COATING
Ampex Corp.			
615, 616	Cassette	.150"	Fe
619, 620	Cassette	.150"	CrO2
600 Series	Reel to Reel	¼"	Fe
BASF Corp. Information Systems			
LNS	Pancake	3.81 mm.	Fe
LHD	Pancake	3.81 mm.	Fe
Chrome Extra & Super	Pancake	3.81 mm.	CrO2

World Radio History

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Blank Tape Product Charts-PRO-INDUSTRIAL PRODUCTS ONLY

These products are used for superior audio performance duplication for records and commercials. The video products listed are for broadcast reproduction and for high speed duplication and all professional video applications.

AUDIO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	FORMAT	TAPE WIDTH	COATING
Burlington Audio/Video Tapes, Inc.			
BASF	Cassette	1/8	C-CO-HE-LN
Ampex	Cassette	1/8	C-CD-HE-LN
Mag Media	Cassette	1/8	C-LN
Capitol Magnetic Products			
HOLN-Q18-Dupl. Cassette Tape		150 mils	GFO-NB
GS-1 31 Premium Dupl. Cassette Tape		150 mils	GFO-PLN-MO
CS-1 41 Cobalt Dupl. Cassette Tape		150 mils	CM-HP-SC
LUBE 17 Duplication Lube Tape		248 mils	DF-NB
Cintas VAC			
CM-90	Pancake C-90	.150 mil.	GFO, tECI
CM-60	Pancake C-60	.150 mil.	GFO, tECI
CV-60	Pancake C-60	.150 mil.	GFO
Columbia Magnetics, CBS Records, Inc.			
Ultra IV	C60, C90	0.150	Fe
Digital Audio Tape			
DAT	Pancake	3.81 mm.	MT
Goldstar Electronics Int'l Corp.			
HP	60 min. NB	0.15"	GFO
HP	90 min. NB	0.15"	GFO
HD	60 min. NB	0.15"	GFO
HD	90 min. NB	0.15"	GFO
Kaya Industrial Co., Ltd.			
SS-I	FO	1/8"	
SS-II	FO	1/8"	
AS-I	FO	1/8"	
AS-II	FO	1/8"	
Magnetic Media			
XM-1	C60, C90	HUB .150	FL/NB
XM-2	C60, C90, C120	HUB .150	FO/NB
XM-3	C60, C90	HUB .150	FO/NB
CD	C60, C90	HUB .150	FCO/HB
Maxima Magnetics, Inc.			
BASF	Cassette	1/8	LNS,LHD,SF,Cr02
Agfa	Cassette	1/8	SF, HOLN, Cr02
Omni Magnetics Corp.			
XPF	NB C60/C90	.150	SLN/EHO
Soundpro Industries, Inc.			
Soundpro Gold	Cassettes	Std. 1/8"	FO/NB/MO
Soundpro Gold	Cassettes	Std. 1/8"	Cr021 HB/MO
SH	C60/8200; 90/10500	0.15'	FO/SP
SKX	C60/8200; 90/10500	0.15'	GHO/SHF
CR	C60/8200; 90/10500	0.15'	CM/HB
Sun Electronics, Inc.			
SS-I	NB	—	FE
SS-II	LN	—	FE
AS-I	HP	—	FE
AS-II	HF	—	FE
Sunkyong Magnetic, Inc.			
SH	60/8200; 10500'	90/1500	FO/LN
SKXII	60/8200' 10500'	90/1500	GFO/HO
SKX	60/8200, 10500', 12500	90/1500'	GFO/HO/HP
CR	60/8200', 10500', 12500'	90/1500'	CM/HF

AUDIO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	PLAYING TIME	FORMAT
Swire/IPS		
HOP C-60	Cassette Bulk	.150" x 8400'
HOP C-90	Cassette Bulk	.150" x 11,400'

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	FORMAT
Agfa-Gevaert, Inc.		
Super HGX	T30, T60, T90, T120	VHS
Broadcast Plus	KCS10 (mini), KCS	U-matic pkg.
Broadcast Plus	KCA5, KCA10, KCA20, KCA30, KCA60	U-matic pkg.
Ampex Corp.		
198	5 min.-60 min.	Betacam
298	5 min.-60 min.	Betacam SP
197	5 min.-60 min.	U-matic
187	5 min.-60 min.	U-matic
BASF Corp. Information Systems		
EQ	T-120, T-160	VHS
Super High High Grade	T-120, T-160	VHS
Super Hi Grade HiFi	T-120, T-160	VHS
Burlington Audio/Video Tapes, Inc.		
3M Scotch	10-150	½" & ¾"
Ampex	30-120	½" & ¾"
TDK	30-160	½"
Maxell	30-160	½"
Digital Audio Tape (DAT)		
8mm Tape	15, 30, 36, 60, 90, 120	MT
Dixie Entertainment Prodns., Inc.		
RJA	T120 2 hrs.	VHS
RJA	T90, 90 min.	VHS
RJA	T60, 1 hr.	VHS
RJA	T30 30 min.	VHS
Fuji Photo Film U.S.A., Inc.		
H521E KCA	60 min.	U-matic
H251E KCA	30 min.	U-matic
H251E KCA	20 min.	U-matic
H521E KCA	15 min.	U-matic
H521E KCA	10 min.	U-matic
H521E KCS	20 min.	U-matic
H521E KCS	10 min.	U-matic
H521E BR KCA	60 min.	U-matic
H521E BR KCA	30 min.	U-matic
H521E BR KCS	20 min.	U-matic
H521E BR KCS	10 min.	U-matic
Goldstar Electronics Int'l, Corp.		
Standard/Bulk	10, 30, 45, 60, 90, 120	VHS
Irish Magnetic Indus., Inc.		
T-120	120 min.	VHS
Konica U.S.A., Inc.		
SSR	T30, T60, T90, T105, T120, T135	VHS

World Radio History

Blank Tape Product Charts-PRO-INDUSTRIAL PRODUCTS ONLY

These products are used for superior audio performance duplication for records and commercials. The video products listed are for broadcast reproduction and for high speed duplication and all professional video applications.

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	FORMAT
Konica U.S.A., Inc.		
SSR	L125, L250, L370, L435, L500, L625, L750	Beta
Super HG	T120	VHS
Super HG	L500, L750	Beta
Super HiFi	L750	Beta
Super HiFi	L500, L750	Beta
Super Pro	T120	VHS
Super Pro	L500	Beta
MP6	60S, 90S, 120S	8mm cassette
Magnetic Media Corp.		
Pro Duplicator	T-30, T-60, T-60, T-90, T-120	½" VHS
Video Cassettes		
Maxell Corp. of America		
VHS	T-30PLUS, T-60PLUS T-90PLUS, T-120PLUS T-30 BQ, T-60BQ, T-120BQ	
BETA	L250PLUS, L-500PLUS L-750PLUS, L-500BQ	
U-MATIC	KCA-5HG, KCA-10HG KCA-20HG, KCA-30HG KCA-60HG, KCA-5BQ KCA-10BQ, KCA-20BQ KCA-30BQ, KCA-60BQ	
MINI U-MATIC	KCS-10BQ, KCS-20BQ	
Maxima Magnetics, Inc.		
AGFA A	T-5 to T-150	½" VHS
AGFA HGX	T-5 to T-150	½" VHS
AGFA PEV 297	5 min.-60 min.	¾"
VHS MAXELL	T-5 to T-150	½" VHS
VHS SONY	T-5 to T-150	½" VHS
Omni Magnetics Corp.		
T-120	2, 4, 6 hrs.	VHS
HCV	wet type video headcleaner	VHS
Quasar Co.		
VC-T120R	2, 4, 6 hrs.	VHS
VC-T120G	2, 4, 6 hrs.	VHS
VC-T120F	2, 4, 6 hrs.	VHS
TG-C20G	1 hr.	VHS-C
Sony		
V1-K	18 min.-188 min.	1"
V1-16	16 min.-188 min.	1"
HD-1	33-63 min.	1"
XBR	10-60 min. (standard) 10-20 min. (mini)	U-matic
BRS	10-60 min. (standard) 10-20 min. (mini)	U-matic
KSP	10-30 min. (standard) 10-20 min. (mini)	SP U-matic
BCT	5-90 min.	Betacam
BCT Metal	5-90 min.	Betacam
D-1	12-94	Component Digital Video Master Cassette
D-2	6-94 min.	Component Digital Video Master Cassette
Pro-Use	30-120 min.	VHS
Dynamicron	L-125, L-250, L-500, L-750 L-830, 30-180 min.	½" Beta

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	FORMAT
Sony		
Cynamicron	T-60, T-90, T-120, T-160 60-160 min.	½" VHS
Dynamicron	V-30H, V-32, V-35, 60 min.	½" Reel to Reel
MP Series	30-160 min. pkg. 30-120 min. (bulk)	8mm
Professional DAT	60-120 min.	DAT
Swire/NPS		
Pro Series	T-03—T-135	VHS
Duplicator	T-03—T-135	VHS
TDK Electronics Corp.		
PT (Super Avilyn)	30, 60, 90, 120	½"
KCA BM Series	10, 20, 30, 60	¾" VHS
KCS BM Series	10, 20	¾" Beta
ZT-Y (unlabelled)	30, 60, 90, 105, 120 127, 135, 150	VHS
ZL (unlabelled)	60, 90, 105, 120	Beta
3M		
MBR ¾	30, 50, 60	Std. U-matic
MBU ¾	30, 45	Std. U-matic
Color Plus UCA ¾	5, 10, 20, 30, 60	Std. U-matic
MBR ¾	5, 20	Mini U-matic
MBU ¾	5, 18	Mini U-matic
Color Plus UCA ¾	10, 20	Mini U-matic
BC/PB Broadcast ½	10, 20	Beta
Professional ½	L-125, 250, 370, 500, 700	Beta
Scotch TM ½	L-250, 500	Beta
PV Broadcast ½	10, 20	VHS (M Format)
Professional ½	30, 60, 90, 120, 150	VHS (M Format)
Scotch TM ½	30, 60, 90	VHS (M Format)

VIDEO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	FORMAT	TAPE WIDTH	COATING
Agfa-Gevaert, Inc.			
Agfa	PEV 192 HGX	½" x 14,750'	
	PEV 192 SDX	½" x 14,764'	
	PEV 291 PEV 162 SDX-TB	¾" x 1000 rm ½" x 17,380	
BASF			
Video Duplicator description	VHS pancake	½"	CrO2
Burlington Audio/Video Tapes, Inc.			
Agfa	All Formats	All Widths	All Oxides
3M Scotch	All Formats	All Widths	All Oxides
Magnetic Media	All Formats	All Widths	All Oxides
ITV Television Systems	GmbH		
ITV	VHS		CrO2, FC
Fuji			
H521 KSA-Bulk	60 min.	U-matic	
H521 KSA-Bulk	30 min.	U-matic	

World Radio History

Blank Tape Product Charts-PRO-INDUSTRIAL PRODUCTS ONLY

These products are used for superior audio performance duplication for records and commercials. The video products listed are for broadcast reproduction and for high speed duplication and all professional video applications.

VIDEO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	FORMAT	TAPE WIDTH	COATING
Fuji			
H521 KSA-Bulk	20 min.	U-matic	
H521 KSA-Bulk	15 min.	U-matic	
H521 KSA-Bulk	10 min.	U-matic	
H521 KSA-Bulk	5 min.	U-matic	
M401 MPL	10 min.	M-II	
M401 MPL	20 min.	M-II	
M401 MPL	30 min.	M-II	
M401 MPL	60 min.	M-II	
M401 MPL	90 min.	M-II	
M401 MPS	10 min.	M-II	
M401 MPS	20 min.	M-II	
H421M	10 min.	M-Format	
H421M	20 min.	M-Format	
H321B	5 min.	Betacam	
H321B	10 min.	Betacam	
H321B	20 min.	Betacam	
H321B	30 min.	Betacam	
H321B-Bulk	5 min.	Betacam	

VIDEO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	FORMAT	TAPE WIDTH	COATING
Dic Digital			
8 mm	8 m		
Goldstar Electronics Int'l Corp.			
Standard	VHS	0.5"	CM
Magnetic Media Corp.			
Pro-Duplicator	All Formats	½"	FCO
Maxell Corp. of America			
Pancakes	VHS	½"	Epitaxial Oxide
Sony			
KSA	U-matic		
BCT	Betacam		
TDK Electronics Corp. *Pancake Video			
2124	HS	6,907 ft.	thick base
2628	HS	8,561 ft.	thick base
4998	HS	16,360 ft.	thick base
3986	HS	8,108 ft.	thick base
3M			
Pancakes	½"	Available In Any Width	

Blank Tape Product Charts-CONSUMER PRODUCTS ONLY

These products are sold at retail consumer chains.

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (Min)	COATING	LIST PRICE
BASF Corp. Information Systems			
Ferro Extra	60, 90	Ferric	$1.49, $1.69
Ferro Super	60, 90	Ferric	$1.94, $2.54
Chrome Extra	60, 90	Chrome	$2.69, $2.99
Chrome Maxima	60, 90	Chrome	$3.29, $4.29
Metal Maxima	120	Metal	$6.49
DAT	60, 90, 120	Metal	$8.99, $9.99
Denon America Inc.			
DX1	60, 90		$1.75, $2.25
DX 4	60, 90		$3.00, $4.00
HD 6	75, 90, 100		$2.50, $3.25, $3.99
HD 7	75, 90		$3.00, $4.00, $4.99
HD 8	75, 90, 100		$3.75, $4.75, $4.99
HDM	75, 90, 100		$5.00, $6.50, $6.99
DX 3	60, 90		$2.50, $3.00
Fuji Photo Film U.S.A. Inc.			
FR	46, 60, 90	MT	$4.49, $4.99, $6.99
FR II	46, 60, 90	HB, CD eq	$2.69, $2.99, $3.99
DR	46, 60, 90, 120	NB, PF	$1.39, $1.59, $2.29, $3.19
FR-I Super	46, 60, 90	NB, CM Fine	$2.99, $3.49, $4.99
		"Beridox" magnetic particles	
FR II	46, 60, 90	"Beridox" magnetic particles	$3.49, $3.99, $5.49

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (Min)	COATING	LIST PRICE
Goldstar Electronics Int'l Corp.			
HP	90	CTFO	$1.19
HR	90	Super CTFO	$1.79
CRX	90	Super CM	$2.99
MTX	90	MT	$3.99
HD	90	CTFO	$1.49
HZ	90	Super CTFO	$1.99
JVC Co. of America			
C160/90	60/90	NB	$1.30/$1.55
AF160/90	60/90	NB	$1.80/$2.20
AFII60/90	60/90	CrO2	$2.20/$2.50
XFIV90	90	MT	$3.90
Loran Cassettes & Audio Products			
Loran ESQ	90	FCo	$4.99
Loran HB	90, 60, 46	FCo	$3.99, $3.49, $2.99
Loran NB	90, 60, 46	Fe	$3.79, $3.29, $2.79
Maxell Corp. of America			
UR (NB)	46, 60, 90, 120	PX-Gamma Ferric Oxide	C-90 $1.79
UDSI (NB-HD)	46, 60, 90	Gamma Hematite	C-90 $2.49
UDS II (HB)	46, 60, 90	Fine Epitaxial	C-90 $2.49
XL-II (HB-HP)	46, 60, 90	Pure Epitaxial	C-90 $3.29
XL-I-S (NB-HO)	60, 90	Super Fine Epitaxial	C-90 $4.39
XL-II-S (HB-HO)	60, 90	Super Fine Epitaxial	C-90 $4.39
MX (MT-HO)	60, 90	Super Stubilized Metal	C-90 $5.29

World Radio History

Blank Tape Product Charts-CONSUMER PRODUCTS ONLY

These products are sold at retail consumer chains.

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (Min)	COATING	LIST PRICE
Nakamichi America Corp.			
ZX - C-90	90	Metal	$10.00
SX - C-90	90	High Coorcivity	$6.50
SX-II C-90	90	Super Ferricobalt	$8.90
EX II C-90	90	Ferricrystal	$6.00
Swire Magnetics Co			
Laser XL	C-45/60/90/120	FE/LN-HO/NB	$1.39, 1.49, $1.89, $2.49
Laser UHD I	C-60/90	FE/LN-HO/NB	$1.99, $2.59
Laser UHD II	C-60/90	FE/LN-HO/NB	
Sunkyong Int'l			
GX	46, 60, 90, 120	GFO/HO	
AX	46, 60, 90, 120	GFO/HO/HP	
OX	46, 60, 90	CM/HB	
CD	60, 90, 100	CrO2	
ZX	60, 90	MT/XHE	
Triad			
CD II	76, 102	MTHB	$5.39, $3.99
CD IV	76	MT	$5.79
GMX	90	MTHB	$4.88
MGX	60, 90	MT	$4.99, $5.99
FX	90	Fe	$3.88

AUDIO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH (100's ft.)	COATING	LIST PRICE
Maxell Corp. of America				
UD 35-90	6.25 mm	18	NB Gamma Hematite	$9.19
UD 35-180	6.25 mm	36	NB Gamma Hematite	$28.39
XLI 35-90B	6.25 mm	18	NB-HO Super Fine	$12.79
XLI 35-180B	6.25 mm	36	NB-HO Epitaxial	$35.79
Sunkyong Int'l				
SKX	¼"	2,500/5,000	Ferric	

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (Min)	FORMAT	LIST PRICE
BASF Corp. Information Systems			
T-120 EQ	120-360		
T-120 SHG/T-120	SHG HiFi 120-360	BC	
T-160 EQ	132-480	BC	
T-160 SHG T-160 SHG HiFi	132-480		
S-VHS T-120	120-360		
TC-20			
8 mm	P-120		
Fugi Photo Film			
Super XG	T-120, T-60, L-500, L-250	VHS, Beta	$12.99, $16.99 $15.39, $14.99
Super HG	T-160, T-120, T-90, T-60, T-30	VHS $10.89, $10.39	$16.99, $11.99, $11.39
VHS-C	TC-20	VHS	$9.99

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (Min)	FORMAT	LIST PRICE
Fugi Photo Film			
Super HG	L-830, L-750, L-500, L-370, L-250, L-125	Beta	$16.59, $11.99, $10.59 $9.89, $9.19, $8.59
Super HG HiFi	L-500, T-750	Beta	$11.69, $13.59
Super HG HiFi	T-60, T-120	VHS	$12.29, $13.59
Standard Grade	L-750, L-500, L-370, L-250, L-125, BCL-10	Beta	$9.99, $8.59, $7.99, $7.49, $6.99, $13.99
Standard Grade	T-160, T-120, T-90, T-60, T-30, VCL-10	VHS	$14.99, $9.99, $9.49 $9.09, $8.69, $13.99
8mm Metal	P6-120, P6-90, P6-60, P6-30, P6-15, 8CL-10	8mm	$16.95, $14.95, $12.95 $10.95, $8.95, $14.95
Goldstar Electronics Int'l Corp.			
EG	120	VHS	$4.99
EHG	120	VHS	$5.99
SHG	120	VHS	$6.99
JVC Co. of America			
T-120 ER	120/360 SP EP	VHS	$7.00
T-120 SHG	120/360 SP EP	VHS	$8.50
TC20ER	20/60 SP EP	VHS-C	$7.00
ST-120	120/360 SP EP	S-VHS	$18.00
Maxell Corp. of America			
EX	60, 120, 160	VHS	T-120 $7.99
HGX Gold	60, 120, 160	VHS	T-120 $10.00
XL HiFi	120	VHS	T-120 $14.99
RX Pro	120	VHS	T-120 $18.99
SKC America			
SG	120	VHS/Beta	
Swire Magnetics Co.			
Laser T-120 Std Grade	120/240/360	VHS	$3.99
Laser T-120 Hi Grade	120/240/360	VHS	$4.99
Laser 22 (min)	22/44/66	VHS	$3.99

PRODUCT CHART KEY

AV—Avilyn
BC—back coated
C—chrome
CD eq—chrome equivalent
CM—cobalt modified
CrO^2—chromium dioxide
EC—epitaxial cobalt
EHO—extra high output
EO—epitaxial oxide
ER—extended range
F—ferric
FC—ferric colbalt
FCh—ferric chrome
FCo—ferricobalt
FCr—ferrocrystal
FE—ferrite oxide
FG—ferric gamma hemate
FO—ferric oxide
FS—ferros
GFO—gamma ferric oxide
HB—high bias
HD—high density
HE—high energy
HF—high ferric
HI—high fidelity
HO—high output
HP—high performance
LN—low noise
M—mastering
MB—master backed
MO—maximum output
MT—metal particle
NB—normal bias
P—polyester
PF—pure ferric
PLN—premium low noise
PxGH—Px gamma hematite
SC—super coating
SF—standard ferric
SHI—super high fidelity
SLN—super low noise
SP—standard performance

*—10½" reel **—5" reel ***—14" reel

NOTICE

The listings contained in this publication are based solely upon information supplied to Billboard as of presstime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supercede the listings contained herein.

World Radio History

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ATW Manufacturing Co., Inc., 4065 West 11th Ave., Bldg. 5, Eugene, OR, 97402, (503) 484-2111. Fax: (503) 484-1493. Pres.: Tom Drew.
Audio/Video: Garvey Label Guns & Labels.

A & G Associates, Inc., 433 Fairview Ave., North, Seattle, WA, 98109, (206) 621-9222. Pres.: Lawrence R. Amack; Sales Mgr.: Jerry Feldkamp.
Audio: Ampex, El Mar, Maxell, Polyline, TDK.
Video: Ampex, Polyline, Sony.

A & R Record & Tape Mfg. Co., 902 N. Industrial Blvd., Dallas, TX, 75207, (214) 741-2027. Pres.: Richard Sobel; Sales Mgr.: Stanley Getz, II.
Audio: Blank cassettes.

Ace Label Systems, Inc., 140 Jackson Ave., North, Hopkins, MN, 55343, (612) 933-3105. Pres.: Ardy Bakshian; Sales Mgr.: Debra Nyberg.

Acme Distributors, PO Box 8123, Kansas City, MO, 64112, (816) 444-8123. Pres.: Shirley Black; Sales Mgr.: F. W. Black.
Audio: BASF, AGFA, Ampex.
Video: BASF, AGFA.

Aligned Audio, Inc., 151 22nd St., Brooklyn, NY, 11232, (718) 788-6969. Telex: 4976015 ALIGNUI. Fax: (718) 499-0421. Pres.: Arthur Blavis; Sales Mgr.: James A. Piccolo.
Audio: Shells, Pre-loads.

Alinabal, Inc., 28 Woodmont Rd., Milford, CT, 06460, (203) 877-3241. Telex: 701-462-1178. Pres.: V. C. Wachter; Vice Pres., Mktg.: J. M. Robertson.
Audio: Liners, pressure pads, shields.

Ambico, Inc., 50 Maple St., Norwood, NJ, 07648, (201) 767-4100. Cable: Ambicorp, Norwood. Telex: 645-124. Fax: (201) 767-4109. Pres.: Steve Bender; Sales Mgr.: Bob Williams.
Video: Camcorder & VCR Accessories.

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Audio: Cassette Boxes, CD Jewel Boxes.
Video: VHS & Beta Video Storage Cases.

Arcal, Inc., 2732 Bay Rd., Redwood City, CA, 94063, (415) 369-7348. Pres.: Sal Viola; Sales Mgr.: Steve Viola.

Athenia Industries, Inc., 2200 Industrial Way South, Toms River, NJ, 08753, (201) 244-8500. Pres.: Jim Hume; Sales Mgr.: Marc Ligator.
Audio: C-0's & Norelco Boxes.

Athenia Industries, Inc., 1290 Motor Pkwy., Hauppauge, NY, 11787, (516) 234-2010.

Audio Accessories Co., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney, Sr.
Audio: C-O.
Video: VC-O (VHS).

Audio Video Recorders of Arizona, 3830 North Seventh St., Phoenix, AZ, 85014, (602) 277-4723. Pres.: Floyd Ramsey; Sales Mgr.: Dave Ramsey.
Audio: 8 track/cassette parts, Magnetic Media.
Video: Sony, 3M.

Aurex-Auriga Plastics, 18711 Rosenau Dr., Villa Park, CA, 92667, (714) 637-3062. Pres.: Jerry Bronaugh; Sales Mgr.: Dennis Schleich.
Audio: CO's & Norelco Boxes.
Video: VO's.

BASF Information Systems Corp., Crosby Dr., Bedford, MA, 01730, (617) 271-4000. Telex: 951856. Fax: (617) 275-2708. Pres.: Dieter Heuer; Sales Mgr.: Terence O'Kelly.
Audio/Video: BASF cassettes.

Bazzy Electronics Corp., 3018 Ave. C, Holmes Beach, FL, 33510, (813) 778-4442.
Audio: 8 track parts.

Beechtree Recording Studio, 2804 Beechtree Dr., Sanford, NC, 27330, (919) 542-3300. Pres.: Bill Tripp; Sales Mgr.: Larry Tidwell.
Audio: Ampex.

CBP Film to Tape, Inc., #1 Broadcast Center, Blackwood, NJ, 08012, (609)227-7300. Fax: (609) 227-9624. Pres.: Larry Scott; Sales Mgr.: Kim Levaell.

CM Magnetics Corp., 13950 E. Rosecrans Ave., Unit "H", Santa Fe Springs, CA, 90670, (213) 921-5888. Telex: 289801 CMAG UR. Fax: (213) 921-0035. Pres.: J. Carlos Maciel; Sales Mgr.: Justin Yannatta.
Audio/Video: Pancakes.

California Magnetics, 7898 Ostrow St. One, San Diego, CA, 92111, (619) 576-0291. Owner: Don Nuzzo.
Audio: Cassettes.

Cassette Works, 28130 Crocker, Valencia, CA, 91355, (805) 257-3138, (805) 257-8903. Pres.: Rick Ringel; Sales Mgr.: Mike Cadwallader.
Audio: Custom length cassettes.
Video: VHS T-120, Norelco boxes.

Clockwerke Sound Studio, Inc., 1328 Linda St., Cleveland, OH, 44116, (216) 331-2210. Pres.: Gregory A. James; Sales Mgr.: Tom Gagen.
Audio: Ampex, Sunkyong, Shape.

Core Systems, Inc., 48 West 25th St., New York, NY, 10034, (212) 242-4497. Pres.: Dimitri Karas; Sales Mgr.: J. Aricci.

Covenant Recordings, Inc., 1345 S. Major St., Salt Lake City, UT, 84115, (801) 487-1096. Pres.: Lew Kofford; Sales Mgr.: Paul Lee.

Curtiss Universal Record Masters, PO Box 4740, Nashville, TN, 37216, Pres.: Wade Curtiss; Sales Mgr.: S. D. Neal.

Distrans, 3 Orchard St., Porter Sq., Cambridge, MA, 02140, (617) 354-4875. Contact: John Pfister; Contact: Tracey Pope.
Audio: BASF, CrO2.

Donnak Industries, Inc.
845 Broad Ave., Ridgefield, NJ, 07657, (201) 945-6820. Telex: 244695. Fax: (201) 945-4545. Pres.: Marvin Donalds.
Audio: Liners, pins, shields, screws, leader tape, record tabs, hub locks, rollers, hubs.

John Doremus, Inc./Music in the Air, 875 N. Michigan Ave., #1810, Chicago, IL, 60611, (312) 664-8944. Sales Mgr.: Alexis H. Sarkisian.
Audio: Cassette reel to reel.

Chet Dunn Assoc.
5 Bonnievale Dr., Bedford, MA, 01730, (508) 663-2000. Telex: 947429. Fax: (617) 275-3090. Pres.: Chet Dunn; Sales Mgr.: Duane Dunn.
Audio: Staking rod, pins, windows.

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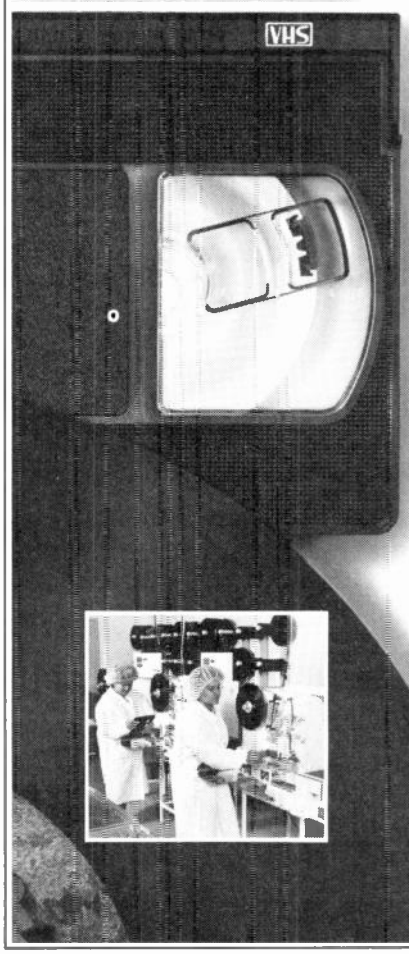

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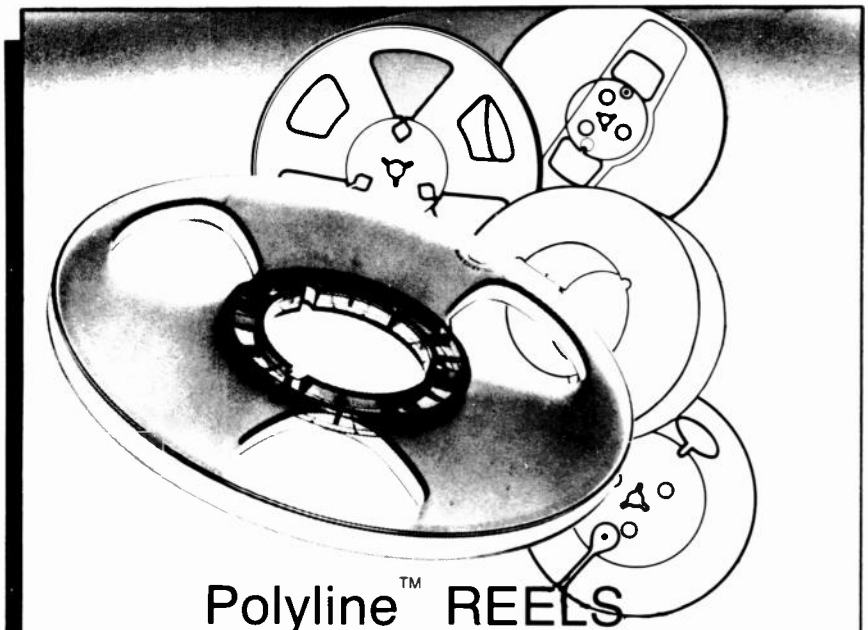

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Audio: Mag Media Shells AGFA Tape.
Video: Sony, 3M.

El Mar Plastics, Inc., 840 E. Walnut St., Carson, CA, 90746, (213) 327-3180. Fax: (213) 327-0491. Pres.: Allen Schor; Sales Mgr.: Maxine Hesse.
Audio: Reels, Parts, C-O's, CD Jewel Boxes,Hubs.
Video: V-O's, Custom loaded video, boxes.

The Exxel Co., 102 N. Ditmar St., Oceanside, CA, 92054, (619) 722-8284. Pres.: J. Richard Lee; Sales Mgr.: Bill Berry.
Audio: Agfa, Ampex, Magnetic Media.
Video: Magnetic Media.

fp Video, Inc., 4415 Saguaro Trail, Indianapolis, IN, 46268, (317) 299-9191. Fax: (317) 297-2998. Pres.: Tony Hughes; Sales Mgr.: Lee Ann Clifford.
Video: 3M, Sony, Maxell, Agfa.

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405 S. Washington Ave., Bergenfield, NJ, 07621, (201) 945-2000, (201) 387-6660. Telex: 244695. Fax: (201) 945-4545.
Audio: Liners, leader tape, window material, tape wipes, splicing tape, head cleaner.

Falk Recording Service, 7914 Fegenbush Ln., Louisville, KY, 40228, (502) 239-1010. Pres.: Gary Falk; Sales Mgr.: Phil Hawkins; Engineer: Chris Cassetta.

FasTrax, Inc., 4033 Aurora Ave. N., Seattle, WA, 98103, (206) 632-8300. Pres.: Miriam Hamilton; Sales Mgr.: Candance Williams.
Audio: BASF, 3M, MRS.

Filam Nat'l Plastics, Inc., 1200 "N" St., Suite 504, Lincoln, NE, 68508, (402) 435-5005. Fax: (402) 435-4722. Pres.: Vic Flores; Sales Mgr.: Brad Harse.
Audio: C-0 and Components.

Gabriel Mfg. Co., 125 S. Liberty Dr., Stony Point, NY, 10980, (914) 942-0100. Pres.: Ed Gabriel.

Gage Molding, Inc. (Subsidiary of Shape, Inc.), Box 717, Scarborough, ME, 04074, (207) 883-6316. Pres.: Michael Thrower; Sales Mgr.: Bill VanOver.Audio: Hubs Mark-10 Bridges.
Video: All internal parts.

Goldstar Electronics, Inc., 1050 Wallstreet West, Lyndhurst, NJ, 07071, (201) 460-8870. Telex: 219170 GSEIUR. Fax: (201) 460-1097. Pres.: S. Chung; Sales Mgr.: Joe Stevens.
Audio/Video: Goldstar.

Grenadier, 10 Parkwood Ave., Rochester, NY, 14620, (716) 442-6209, (716) 275-2942. Pres.: T. Greene; Sales Mgr.: P. Greene.

HRC Magnetics, 1611 Herring, Waco, TX, 76708, (817) 756-5303. Pres.: David W. Hix; Sales Mgr.: Homer W. Hix.
Audio: Shape, IPS, Magnetic Media.
Video: JVC, Ampex, TDK.

Richard G. Heppard Graphic Design, Inc., 23844 Sherwood, Centerline, MI, 48015, (313) 758-0480. Fax: (313) 758-0035.

IM Co., Inc., 1819 W. Park Dr., Box 444, Huntington, IN, 46750, (219) 356-4810. Pres.: Raymond N. Meyers; Sales Mgr.: John F. Fee.
Audio: 8 track pinch rollers.

Industrial Audio, Inc., 6228 W. Oakton St., Morton Grove, IL, 60053, (312) 965-8400. Fax: (312) 965-8426. Pres.: Lauren Leifer; Sales Mgr.: Jay Robinson.

Infomotion Co., 2715 Electronic Ln., Dallas, TX, 75220, (214) 358-3366. Pres.: Fred Dobbs; Sales Mgr.: Lisa Ferkovic.
Audio: AGFA, BASF.
Video: Ampex, AGFA.

Int'l Broadcast, 174 Forest Ln., Marietta, GA, 30004, (404) 421-0434, (404) 827-3650. Pres.: Patricio Espinoza; Sales Mgr.: Pablo Espinoza.
Video: 1/2", 3/4", 1".

Irish Magnetic Inds., 270 Newtown Rd., Plainview, NY, 11803, (516) 293-5582. Telex: 967780 MORHAN. Pres.: Gerry Zigman; Sales Mgr.: George Krug.
Audio: Cassettes—Irish.
Video: T-120.

Kayron, Inc., 641 Madison St., Oak Park, IL, 60302, (312) 386-0464. Pres.: Hal Kaitchuck; Sales Mgr.: Eleanor Kaitchuck.
Audio/Video: Ampex.

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, PA, 18434, (717) 383-3280. Fax: (717) 383-2320. Pres.: Martin C. Fischer; Sales Mgr.: William Guzek.

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Audio: Pancake.
Video: 1/2" Pancake & V-0's.

Kyric Corp., 2111 East 20th St., Tucson, AZ, 85719, (800) 528-4840. Telex: 3712863. Pres.: Kevin Mokhtarian; Sales Mgr.: Andy Wruble.
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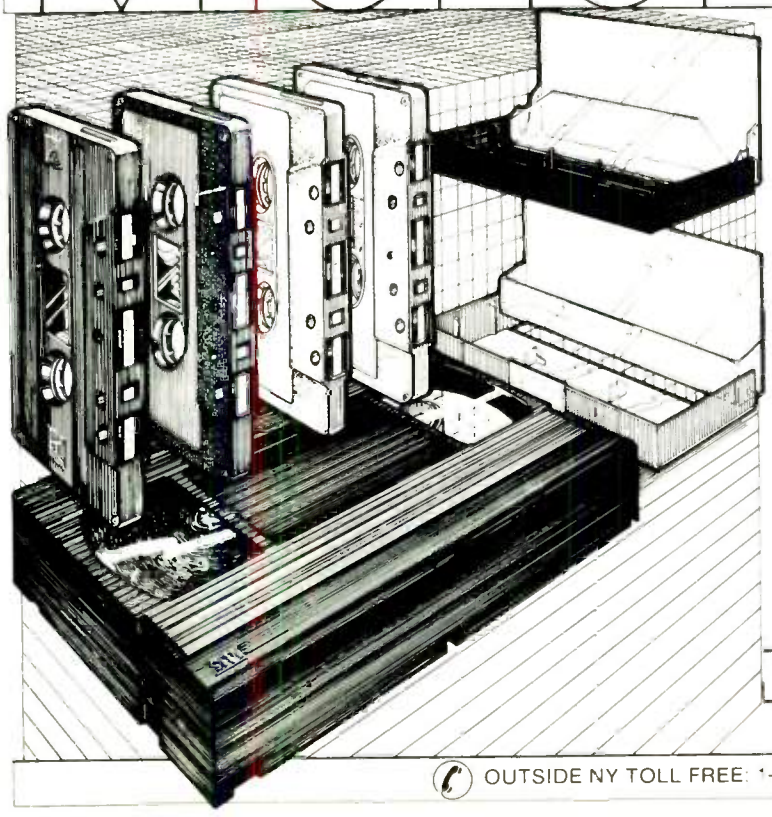

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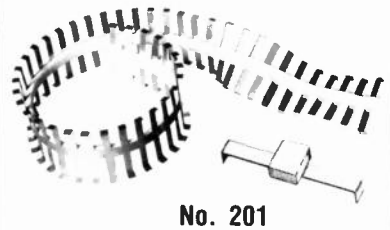

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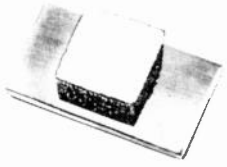

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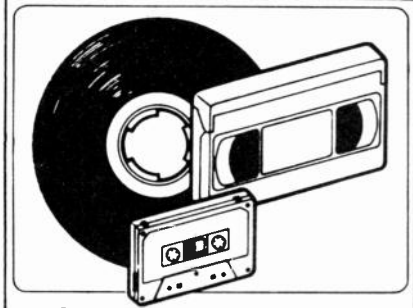

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Lundy Recording & Tape Duplications, Box 408, Cumberland Gap Pkwy., Heidrick, KY, 40949, (606) 546-6650. Pres.: David Lundy; Sales Mgr.: Duran Lundy.

Magnetic Media Corp., 500 Eastern Pkwy., Farmingdale, NY, 11735, (516) 293-1010. Telex: 143 223 MAG MEDIA FDLE. Pres.: Aaron Wasserstrom; Sales Mgr.: John Cristiano.
Audio: Cassettes, 5-screw, Sonic.

Major Media, Inc., 3326 Commercial Ave., Northbrook, IL, 60062, (312) 498-4610. Pres.: Jay Steinberg.
Audio: Ampex, Agfa.

Mann Endless Cassette Industries Corp., PO Box 1347, San Francisco, CA, 94101, (415) 221-2000. Fax: (415) 387-2425. Pres.: Donald Mann; Sales Mgr.: John Gumba.
Audio: Endless cassettes.

Allen Martin Prodns./Jefferson Audio Video Systems, 9701 Taylorsville Rd., Louisville, KY, 40299, (502) 267-9658. Pres.: Ray Allen; Sales Mgr.: Michael Gibson.

Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, AZ, 85009, (602) 269-2869. Pres.: Jack Murray; Vice Pres.: Janita Cooper.

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Audio: Sonic & 5-Screw C-0.
Video: VHS V-0 Cassettes & Bulk Loaded Cassette.

Midwest Engineering, Inc. (Shape, Inc. Affiliate), 1616 Gervais Ave., Saint Paul, MN, 55109, (612) 777-8703. Pres.: Terry Lindberg.
Audio/Video: Precision metal stamper for magnetic med.

Minnesota Rubber Co., 3630 Wooddale Ave. S., Minneapolis, MN, 55416, (612) 927-1400. Pres.: John Rentschler; Sales Mgr.: Del Carter.
Audio: 8 track pinch & drive rollers.

Mission Plastics South, Inc., 341 Hill Ave., Nashville, TN, 37210, (615) 244-5668.
Audio: Cassette parts.

Monster Cable, 101 Townsend St., San Francisco, CA, 94107, (415) 777-1355. Telex: 470584 MCSYUI. Fax: (415) 896-1745. Pres.: Noel Lee.
Audio/Video: Audio cables & connectors.

Morris Video, 2730 Monterery, Torrance, CA, 90503, (213) 533-4800. Pres.: Dawn Morris; Sales Mgr.: Micki Smallman.
Video: JVC 1/2".

Musicman's Recording Studio, 1844 S. Smithville Rd., Dayton, OH, 45420, (513) 256-5683. Pres.: Perry Scott.
Audio/Video: Scotch.

Nat'l Assn. of Pastoral Musicians, 225 Sheridan St., NW, Washington, DC, 20011, (202) 723-5800. Pres.: Virgil C. Funk.

Nat'l Audio Co., Inc., PO Box 3657, 1911 S. Stewart, Springfield, MO, 65808, (417) 883-5377. Fax: (417) 883-1044. Pres.: Steve Stepp; Sales Mgr.: Sandi Sloneker.
Audio: Ampex.

New Life Tapes, Box 5698, Cleveland, OH, 44102, (216) 631-5868. Mgr.: Don Ray.
Audio: Cassettes.

Northeastern Digital Recording, Inc., 12 Sadler Ave., Shrewsbury, MA, 01545, (617) 753-1192. Pres.: Toby Mountain; Sales Mgr.: Tracy Crane.
Video: Sony Pam 1610 & 1630, Sony DAE 1100.

Nortronics Co., Inc., 8101 North Tenth Ave., Minneapolis, MN, 55427, (612) 545-0401. Fax: (612) 540-8678. Pres.: John Yngve; Mktg. Opns. Mgr.: Karen Nickolauson.
Audio: Magnetic tape heads.

Omni Magnetics Corp., 6991 Northwest 51 St., Miami, FL, 33166, (305) 592-5279. Fax: (305) 594-0969. Sales Mgr.: David Todd; Exec. Vice Pres.: Tony Lanuza.
Audio: C-0, Norelco boxes, Magnetic tape.
Video: V-0, Vinyl boxes.

Oneida Cassette Sales Corp., 845 Broad Ave., Ridgefield, NJ, 07657, (201) 945-2000. Telex: 244695. Pres.: Marvin Donalds; Admin. Asst.: Nancy Anderson.
Audio: C-0 Cassettes/Norelco Boxes.

Oneida Cassette Mfg. Corp., 2601 75th St., North, St. Petersburg, FL, 33710, (813) 347-1104. Telex: 244695. Fax: (813) 347-3468. Pres.: J. William Beagle; Vice Pres.: Marvin Donalds.
Audio: C-0 Cassettes, Norelco Boxes.

Orpharion Recordings, Box 91209, Long Beach, CA, 90809, (213) 434-5355. Pres.: Jonathan Marcus.
Audio: Revox, Infonics, Nagra, Otari.

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PO Box 567, Fremont, NE, 68025, (402) 721-7270.
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PRC of America, 8140 Webb, North Hollywood, CA, 91605, (818) 504-0400. Pres.: Vincent J. Carabello.

Pentacle Communications, Inc., 3567 Kennedy Rd., South Plainfield, NJ, 07080, (201) 561-5414. Fax: 561-9580. Pres.: Peter J. Jegou; Sales Mgr.: Michael Spain.

Plastic Reel Corp. of America/PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400. Vice Pres.: Vincent Carabello.
Audio: Reel Mfr., Box Mfr.
Video: Reel Mfr., Plastic Box Mfr.

Plastic Reel Corp. of America/PRC of America, Brisbin Ave., Lyndhurst, NJ, 07071, (201) 933-5100. Pres.: Benjamin Zuk; Sales Mgr.: Pat Baccarella.
Audio: Tape reels, cans & cases.
Video: Tape reels, cases & storage boxes.

Polyline Corp.
1233 Rand Rd., Des Plaines, IL, 60016, (312) 298-5300. Customer Service Mgr.: Jeanette Keagh.
Audio: Empty reels & boxes, cassette boxes & albums.
Video: Spot reels, molded boxes Umatic/VHS, slipcases, shippers.

Rank Video Services America, 555 Huehl Rd., Northbrook, IL, 60062, (312) 281-1150. Fax: (312) 291-1719. Chrmn./CEO: Robert B. Pfannkuch; Dir. Nat'l Sales: Hal Blakeslee.

Real Time by GRD, Box 13054, Phoenix, AZ, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh.
Audio: Sonkyong.

Rubino's Music Center, 2524 Portage Mall, Portage, IN, 46368, (219) 762-3169. Pres.: James J. Rubino, Jr.; Sales Mgr.: Diane R. Rubino.

Seagrape Recording Studio, 5740 N. Western Ave., Chicago, IL, 60659, (312) 784-0773. Pres.: Tom Haban.
Audio: Shape shells, Basf LHD tape.

Shape, Inc. (Audio & Video Products Group)
PO Box 920, Kennebunk, ME, 04043, (207) 985-4971. Telex: 950091 SHAPE VID KNNB. Fax: (207) 985-3224. Pres.: Patrick Kareiva; Sales Mgr.: Paul Gelardi.
Audio: Mark 10 audio cassettes.
Video: Video cassettes.

Shape, Inc. (Corporate Offices), Box 366, Biddeford, ME, 04005, (207) 282-6155. Fax: (207) 283-9130.
Audio: Mark 10 Audio Cassettes.
Video: Video Cassettes.

Skyline Recording/Big Oak Duplicating, 2628 State Blvd., Meridian, MS, 39305, (601) 482-8541. Pres.: Tim Chesney.
Audio: Mag. Media.
Video: Fuji.

Sony Corp. of America, Sony Dr., Park Ridge, NJ, 07656, (201) 930-1000. Telex: 147212. Pres.: John Hollands; Dir. of Sales: Andrew Mougis; Mktg. Mgr.: Ken Wiedeman.

Sound Arts Co., Inc., 5 Cindy Ln., Oakhurst, NJ, 07712, (201) 493-8666. Fax: (201) 493-0667. Pres.: Charles J. Gspann; Sales Mgr.: Frank Gspann.
Audio: Sonic & 5 screw.

The Sound Factory Recording Studios, 1120 S. Highland, Tucson, AZ, 85719, (602) 622-1265. Pres.: Steve English.
Audio: AGFA, BASF, TDK.

Soundd Investment, Inc., 3586 Pierce Dr., Chamblee, GA, 30341, (404) 458-1679. Pres.: Doug Wilmer; Sales Mgr.: Lou Simmons.
Audio/Video: Ampex, Fuji, Maxell, Sony, TDK, 3M.

SoundPro Industries, Inc., 7529 Trask Ave., Playa Del Rey, CA, 90293, (213) 822-0510. Pres.: Don Rothgery; Sales Mgr.: Don Millard.

Sprague Magnetics, Inc., 15720 Stagg St., Van Nuys, CA, 91406, (818) 994-6602. Telex: 754239. Fax: (818) 994-2153. Pres.: Dotti Sprague; Sales Mgr.: John M. Austin.
Audio: Sony, MCI, 3M, Ampex.

Strand Magnetics, Inc.
1550 Higgins Rd., Suite 117, Elk Grove Village, IL, 60007, (312) 439-9883. Telex: 446884. Fax: (312) 439-2880. Pres.: Colin Walkden; Sales Mgr.: Edward Virgie.
Audio cassette shells; C-0's audio, D-0's DAT.
Video cassette shells; V-0's VHS, B-0's Beta.

Studio Magnetics Co., Inc., 12 Long Island Ave., Holtsville, NY, 11742, (516) 289-3400, (800) 874-2202. Pres.: George Clahane; Sales Mgr.: Jim Makowski.
Audio: Bulk blank for duplication.

Swire Magnetics (Professional Products Div.), 6701 "H" Northpark Blvd., Charlotte, NC, 28216, (704) 597-7145. Telex: 4972167. Fax: (704) 597-7152. Gen. Mgr.: Michael Tremblay.
Audio: C-0 & loaded cassettes.
Video: VO & loaded video.

World Radio History

Swire Magnetics-Prof. Products Div., 301 E. Alondra Blvd., Gardena, CA, 90248, (213) 515-0494. Telex: 4720651 SMCO. Fax: (213) 515-0371. Pres.: Jayme L. deBarros; Sales Mgr.: Mike Tremblay.
Audio: C-0's.
Video: V-0's.

TV-R/Master Color Transfer, Inc., 333 West 52nd St., New York, NY, 10019, (212) 541-4030. Pres.: Alan Schulman; Sales Mgr.: James Mahoney.
Video: A+ distributors request.

Tape Specialty, Inc., 13411 Saticoy St., North Hollywood, CA, 93605, (818) 786-6111. Cable: 213-873-5400. Telex: TSILSAUD-910-499-2157. Pres.: Steve Feldman; Sales Mgr.: Len Feldman; Gen. Mgr.: Stu Feldman.
Video: Blank video T-120 JVC licensed.

Tapex Corp., 2999 NE 12 Terrace, Ft. Lauderdale, FL, 33334, (305) 565-1617. Pres.: A. R. Conningsby; Vice Pres.: Bob Conningsby, III.
Audio: C-O Shells.

Technicolor Videocassette, 2000 Anchor Ct., Newbury Park, CA, 91320, (805) 499-5861. Fax: (805) 499-7398. Pres.: Emmet Murphy; Sales Mgr.: Paula Tait.
Video: Video cassette mfg./duplicator.

Technicolor Videocassette of Michigan, Inc., 39000 Seven Mile Rd., Livonia, MI, 48152, (313) 591-1555. Telex: 432-0159. Fax: (313) 591-6020. Pres.: Emmet Murphy; Sales Mgr.: Ron O'Leary.
Video: Video cassette mfg./duplicator.

Thalco Audio, Inc., 2 Dickens Ave., Dix Hills, NY, 11746, (516) 667-1616. Pres.: Michael Thaler.
Audio: C-O & tape.
Video: V-O & loaded blanks.

The Time Machine Recording & Duplicating, 1204 52nd St., S., Gulfport, FL, 33707, (813) 321-7900. Pres.: Steve Repetti; Sales Mgr.: Chaz Watkins.
Audio/Video: Maxell, Hong Kong.

Tin Man Ents., 2800 Yellow Brick Rd., St. Louis, MO, 63129, (314) 487-3735. Fax: (314) 487-1910. Pres.: Al Bussen.

Trackmaster, Inc., 2692 E. Atlantic Blvd., Pompano Beach, FL, 33062, (305) 943-2334. Pres.: Roy Parsons; Sales Mgr.: Lupe Parsons.
Audio: Green Corp., AGFA, Ampex.
Video: AGFA, Green Corp., Ampex.

Transcriber Co., Inc., Box 478, Attleboro, MA, 02703, (617) 222-3525. Telex: 927701. Fax: (617) 222-1853. Pres.: John Sheasgreen; Sales Mgr.: John Friday; Mktg. Dir.: Michael Blackman.
Audio: Accessories.
Video: Accessories.

Traxx Recording Products & Duplication, 24 Crestway KC, New Fairfield, CT, 06812, (203) 746-3561. Pres.: Jim Beck.
Audio: Bulk cassettes & accessories.

The 25th Track, 309 E. Vicksburg, Broken Arrow, OK, 74011, (918) 455-2459. Pres./Sales Mgr.: Walt Bowers.
Audio: NAD.

Ultra Specialty, Inc., 3960 Gilman St., Long Beach, CA, 90815, (213) 498-3887. Cable: ULTRASPEC. Telex: 298182 ULTRA LB. Fax: (213) 498-3539. Pres.: Don Wong.
Audio: C-0's audio hub tape.
Video: V-0's VHS & Beta.

United Tape Corp., 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, (800) 433-4271. Fax: (818) 508-8273. Pres.: Norman Newman; Sales Mgr.: Steven Newman.
Audio/Video: Custom load.

Video Duplication Services, Inc., Box 18337, Columbus, OH, 43218, (614) 221-0899. Pres.: Peter A. Stock.
Video: Scotch 3M.

Visual Information Systems, Inc., 1111 Secaucus Rd., Secaucus, NJ, 07094, (201) 867-7600. Mgr.: Joseph C. Scozzari.

West & Co. Mfg., 54 Music Square East, Suite 300, Nashville, TN, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Kim Bingham.

Wide Range Electronics Corp., 140 Sun Valley Cir., St. Louis, MO, 63026, (314) 343-9191. Pres.: Donald Toone.
Audio: Bulk erasers, recorders, reproducers.

Word of Faith Tape Ministries, Box 1147, Azusa, CA, 91702, (818) 969-4544. Pres.: Ron Gibson; Sales Mgr.: Mike Finefrock.
Audio: AGFA, BASF, FAITH.

ENVELOPES & MAILERS

ARIZONA

Arias Recording, Inc., 17218 North 34th Way, Phoenix, 85032, (602) 493-8890. Pres.: Martin Zacharias, Studio Mgr.: Jan Zachizas. (LP & 45)

CALIFORNIA

The Exxel Co., 102 N. Ditmar St., Oceanside, 92054, (619) 722-8284. Pres.: J. Richard Lee; Sales Mgr.: Bill Berry.

Gilmore Envelope Corp., 4540 Worth St., Los Angeles, 90063, (213) 268-3401. Pres.: H. N. Gilmore, Jr.; Sales Mgr.: Art Oronoz. (LP & 45)

KDISC (Sub. of Keysor Century Corp.), 26000 Springbrook Ave. (Mfg. Plant), Saugus, 91350, (805) 259-2360. Cable: KEYCENT. Fax: (805) 259-7937. Pres.: Howard Hill, Vice Pres.: Bill Lightner.

Location Recording Service, Inc./Print Div., 2609 W. Burbank Blvd., Burbank, 91505, (818) 846-8300. Pres.: Steven A. Guy; Sales Mgr.: Ruth Koch, Dir. of Opns.: Kenneth R. Hart. (LP & 45)

Morris Video, 2730 Monterey, Torrance, 90503, (213) 533-4800. Pres.: Dawn Morris; Sales Mgr.: Micki Smallman.

Record Technology, Inc., 486 Dawson Dr., Camarillo, 93010, (805) 484-2747. Fax: (805) 987-0508. Pres.: Bill Bauer; Sales Mgr.: Don MacInnis. (LP)

Ross-Ellis, Ltd., 17343 Knapp St., Northridge, 91325, (818) 993-4767. E-Mail: (818) 993-9440. Pres.: Brerden Ellis; Sales Mgr.: N. Palmer Sheldon. (LP & 45)

FLORIDA

Duotone Co., Inc., Box 1168, Miami, 33143, (305) 665-1121. (800) 327-5808. Pres.: Stephen Gibson Nester. (LP & 45)

GEORGIA

Int'l Broadcast, 174 Forest Ln., Marietta, 30004, (404) 421-0434. (404) 827-3650. Pres.: Patricio Espinoza. Sales Mgr.: Pablo Espinoza. (LP & 45)

ILLINOIS

Bruce Packaging Co., 8010 N. Lowell Ave., Skokie, 60076, (312) 583-2818. Pres.: Joseph Halperin; Sales Mgr.: Leonard Halperin.

Diskmakers, Inc., 1812 N. Halsted St., Chicago, 60614, (800) 621-TAPE. (312) 642-8525. Fax: (312) 642-2536.

Forest Packaging Corp., 542 Factory Rd., Chicago, 60101, (312) 543-7035. (LP & 45)

Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062, (312) 498-4610. Pres.: Jay Steinberg.

R. P. Products, Inc., PO Box 54, Highland Park, 60035, (312) 433-4575. Pres.: Roy Pink; Sales Mgr.: Mary Rossi. (LP & 45)

INDIANA

Bowers Envelope Co., Inc., 5331 N. Tacoma Ave., Indianapolis, 46220, (317) 253-4321. Fax: (317) 254-2239. Pres.: James E. Bowers; Sales Mgr.: Thomas R. Bowers. (LP & 45)

Ivy Hill Corp., Box 3189, Terre Haute, 47803, (812) 466-9851. Vice Pres.: Donald Ford. (LP & 45)

MASSACHUSETTS

Dielectrics, Inc., 300 Burnett Rd., Chicopee, 01020, (413) 598-8308.

Rik Tinory Prodns., PO Box 311, 180 Pond St., Cohasset, 02025, (617) 383-9494. Pres.: Rik Tinory; Sales Mgr.: Richard F. Tinory, Jr. (45)

MICHIGAN

Richard G. Heppard Graphic Design, Inc., 23844 Sherwood, Centerline, 48015, (313) 758-0480. Fax: (313) 758-0035.

MISSOURI

Central Paper Box Co., 2911 Bellview, Kansas City, 64108, (816) 753-3126.

Premier Film Video & Recording Corp., 3033 Locust St., St. Louis, 63103, (314) 531-3555. Pres.: Wilson Dalzell; Sales Mgr.: Robert Heuermann.

NEW JERSEY

Colorscan Services, Inc., 241 Stuyvesant Ave., Lyndhurst, 07071, (201) 438-6729. Pres.: Jesse G. Principato. (LP & 45)

Pentacle Communications, Inc., 3567 Kennedy Rd., South Plainfield, 07080, (201) 561-5414. Fax: 561-9580. Pres.: Peter J. Jegou; Sales Mgr.: Michael Spain.

NEW YORK

Aligned Audio, Inc., 151 22nd St., Brooklyn, 11232, (718) 788-6969. Telex: 4976015 ALIGNUI. Fax: (718) 499-0421.

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That little piece of staking rod is the big difference in the quality of your cassette.

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(508) 663-2000
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FAX: (617) 275-0116

World Radio History

Pres.: Arthur Blavis; Sales Mgr.: James A. Piccolo. (LP & 45)

S & R Andrews, Inc., 2185 Fifth Ave., Ronkonkoma, 11779, (516) 558-9100. Fax: (516) 588-1361. Pres.: Robert T. Andrews. (LP & 45)

G. Benson & Co. Printers, Inc., 75 Spring St., New York, 10012, (212) 925-7100.

Canover Industries, Inc., 48 St. & Maspeth Ave., Maspeth, 11378, (718) 456-8900. Vice Chrmn.: Henry Eisenberg.

Core Systems, Inc., 48 West 25th St., New York, 10034, (212) 242-4497. Pres.: Dimitri Karas; Sales Mgr.: J. Aricci.

Disc Communications, Ltd., 1776 Broadway, New York, 10019, (212) 246-6696. Contact: Jerry Boxer. (LP & 45)

Diskmakers, Inc., 153 West 46th St., New York, 10036, (212) 302-4140. (800) 468-9353. Fax: (212) 302-8340.

Gem-Bilt Container Corp., 48-20 50th Ave., Woodside, 11377, (212) 729-8200. Pres.: Daniel Goodstein.

Guaranteed Printing Service, 216 West 18th St., New York, 10011, (212) 929-2410. Pres.: Alexander Pollack, Vice Pres./Sales Mgr.: Herbert Pollack.

Pak-Wik Corp., 128 Tivoli St., Albany, 12207, (518) 465-4556. Pres.: Samuel A. Strasser.

Charlie Passantino, Inc., 311 West 43rd St., New York, 10036, (212) 586-1469. Pres.: Mark Barrett; Sales Mgr.: Ed Regan. (LP & 45)

Jasper Samuel Advertising & Printing, 406 West 31st St., New York, 10001, (212) 239-9544. Pres.: Jasper Samuel. (LP & 45)

Edward R. White Co., 190 Morgan Ave., Brooklyn, 11237, (718) 366-3400. Pres.: Brian E. Sadowsky; Sales Mgr.: Morris Sadowsky. (LP & 45)

OHIO

Clockwerke Sound Studio, Inc., 1328 Linda St., Cleveland, 44116, (216) 331-2210. Pres.: GRegory A. James; Sales Mgr.: Tom Gagen.

Musicol, Inc., 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133. Pres.: B. P. Niederlander; Sales Mgr.: J. W. Hull. (LP & 45)

Q.C.A., Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (513) 681-8400. Pres.: Jim Bosken; Sales Mgr.: Amber E. Hines.

Rome Recording Co., 1414 E. Broad St., Columbus, 43205, (614) 253-4418. Pres.: Jack Casey.

PENNSYLVANIA

Diskmakers, Inc., 1328 North Fourth St., Philadelphia, 19122, (215) 232-4140. (800) 468-9353. Fax: (215) 232-1891.

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, 18434, (717) 383-3280. Fax: (717) 383-2320. Pres.: Martin C. Fischer; Sales Mgr.: William Guzek.

Mystic Oak Records, 1727 Elm St., Bethlehem, 18017, (215) 865-1083. Pres.: William Concevitch; Sales Mgr.: Bill Byron.

TENNESSEE

West & Co. Mfg., 54 Music Square East, Suite 300, Nashville, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Kim Bingham. (LP & 45)

TEXAS

A & R Record & Tape Mfg. Co., 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027. Pres.: Richard Sobel; Sales Mgr.: Stanley Getz, II. (LP & 45)

The Pressing Plant, 2727 Irving Blvd., Dallas, 75207, (214) 630-6401. Pres.: Marle D. Baker, Gen. Mgr.: Dewayne Elery. (LP & 45)

JACKETS & SLEEVES

ARIZONA

Arias Recording, Inc., 17218 North 34th Way, Phoenix, 85032, (602) 493-8890. Studio Mgr.: Jan Zachizas. (Jackets & Sleeves—LP & 45)

Universal Audio Recording Co., 7117 E. Cambelback Rd., Scottsdale, 85251, (602) 949-7577. (Jackets—LP & 45)

CALIFORNIA

AGI Inc., 6363 Sunset Blvd., Los Angeles, 90028, (213) 463-0821. Fax: (213) 463-4367. Pres.: Richard Block; Sales Mgr.: Rich Oppenheimer. (Jackets—LP) (Sleeves—LP & 45)

Gilmore Envelope Corp., 4540 Worth St., Los Angeles, 90063, (213) 268-3401. Pres.: H. N. Gilmore, Jr.; Sales Mgr.: Art Oronoz. (Jackets & Sleeves—LP & 45)

K M Records, Inc., 2980 N. Ontario St., Burbank, 91504, (818) 841-3400. Fax: (818) 845-6478. Sr. Vice Pres./Gen. Mgr.: Jim Auchterlonie. (Jackets—LP)

KDISC (Sub. of Keysor Century Corp.), 26000 Springbrook Ave. (Mfg. Plant), Saugus, 91350, (805) 259-2360. Cable: KEYCENT. Fax: (805) 259-7937. Vice Pres.: Bill Lightner. (Jackets—LP & 45)

Location Recording Service, Inc./Print Div., 2609 W. Burbank Blvd., Burbank, 91505, (818) 846-8300. Pres.: Steven A. Guy; Sales Mgr.: Ruth Koch. Dir. of Operations: Kenneth R. Hart. (Jackets & Sleeves—LP & 45)

Modern Album of California, 3116 Vanowen St., Burbank, 91505, (818) 841-8683, (213) 849-5763. Fax: (818) 841-3157. Pres.: William S. Pine; Sales Mgr.: Josh Pine. Contact: Ursula Gardocki. (Jackets—LP & 45)

Monarch Record Mfg. Corp., 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833. Gen. Mgr.: Dann Escalante. (Sleeves—LP & 45)

Morris Video, 2730 Monterery, Torrance, 90503, (213) 533-4800. Pres.: Dawn Morris; Sales Mgr.: Micki Smallman. (Jackets & Sleeves—LP & 45)

Nitty Gritty Record Care Products, 4650 Arrow Hwy., #14, Montclair, 91763, (714) 625-5525. Pres.: Michael Baskin; Sales Mgr.: Michael Baskin. (Sleeves—LP)

Pacific Packaging Co., 6350 Palomino Cir., Somis, 93066, (805) 484-5102.

Tabb Rex Ents., 6226 Santa Monica Blvd., Los Angeles, 90038, (213) 461-2484. (Jackets—LP)

Ross-Ellis Ltd., 17343 Knapp St., Northridge, 91325, (818) 993-4767, (800) 447-2149. Fax: (818) 993-4760. (Jackets & Sleeves—LP & 45)

Shorewood Packaging of California, 7080 Hollywood Blvd., Suite 914, Hollywood, 90028, (213) 463-3000. Telex: (213) 463-0550. Fax: (213) 465-4300. Vice Pres. Sales: Jim Palmer. (Jackets—LP) (Sleeves—LP & 45)

Sonic Arts Mastering Studios, 665 Harrison St., San Francisco, 94107, (415) 957-9471. Telex: 176-123. (Jackets—LP)

Stoughton Printing Co., 130 N. Sunset Ave., City of Industry, 91744, (818) 961-3678. E-Mail: (818) 961-6505. Pres.: Jack W. Stoughton; Sales Mgr.: Jack (Ace) Stoughton, Jr.
(Jackets & Sleeves—LP & 45)

DELAWARE

Nat'l Tape Duplicators (First State Prodns.), 1500 First State Blvd., Wilmington, 19804, (302) 999-1110. Pres.: H. Edwin Kennedy; Sales Mgr.: S. Lotz. Opr. Mgr.: W.J. Burgess III. (Jackets—LP)

FLORIDA

All American Mfg., Inc., 4380 NW 128th St., Opa-Locka, 33054, (305) 685-8396. Telex: 522178 SONO MIA.

Miami Tape, Inc., 8180 Northwest 103 St., Hialeah Gardens, 33016, (305) 558-9211. Fax: (305) 825-9873. (Jackets—LP & 45)

Tropical Paper Box Co., 7000 NW 25th St., Miami, 33122, (305) 592-5520.

Universal Album & Litho, 10120 NW 80th Ave., Hialeah Gardens, 33016, (305) 557-2552. Fax: (305) 825-9873.

GEORGIA

Int'l Broadcast, 174 Forest Ln., Marietta, 30004, (404) 421-0434, (404) 827-3650. Pres.: Patricio Espinoza; Sales Mgr.: Pablo Espinoza. (Jackets & Sleeves—LP & 45)

Shorewood Packaging of Georgia, 1707 Shorewood Dr., LaGrange, 30240, (404) 884-3036, (800) 241-2325. Gen. Mgr.: Ken McCabe. (Jackets & Sleeves—LP & 45)

ILLINOIS

AGI Inc., 1950 N. Ruby St., Melrose Park, 60160, (312) 344-9100. Fax: (312) 344-9113. Pres.: Richard Block; Sales Mgr.: Jim Oppenheimer. (Jackets & Sleeves—LP)

Diskmakers, Inc., 1812 N. Halsted St., Chicago, 60614, (800) 621-TAPE, (312) 642-8525. Fax: (312) 642-2536.

Kiderian Records Prod., 4926 W. Gunnison, Chicago, 60630, (312) 631-8782. Vice Pres.: George Peck. (Jackets & Sleeves—LP & 45)

INDIANA

Bowers Envelope Co., Inc., 5331 N. Tacoma Ave., Indianapolis, 46220, (317) 253-4321. Fax: (317) 254-2239. Pres.: James E. Bowers; Sales Mgr.: Thomas R. Bowers. (Sleeves—LP & 45)

Imperial Packaging Co., Inc., 7800 Records St., Indianapolis, 46226, (317) 545-7476.

Ivy Hill Corp., PO Box 3189, Terre Haute, 47803, (812) 466-9851. Vice Pres.: Donald Ford. (Jackets & Sleeves—LP & 45)

Modern Album Of Indiana, Inc., 1299 Voorhees Ave., Terre Haute, 47808, (812) 235-6001. Fax: (812) 232-0628. Pres.: Richard R. Meagher; Sales Mgr.: Kent Taylor. (Jackets & Sleeves—LP & 45)

Queens Group, 620 S. Belmont, Indianapolis, 46221, (317) 635-7777. Sr. Vice Pres.: Richard Roth. (Jackets & Sleeves—LP & 45)

Rutgers Packaging Corp. (Div. of Queens Lithographing Corp.), 620 S. Belmont Ave., Indianapolis, 46221, (317) 635-7777. Telex: (810) 341-3457, 341-3400.

Woodburn Printing Co., 25 South Sixth St., Terre Haute, 47808, (812) 232-0323.

MASSACHUSETTS

Dielectrics, Inc., 300 Burnett Rd., Chicopee, 01020, (413) 598-8308.

Rik Tinory Prodns., PO Box 311, 180 Pond St., Cohasset, 02025, (617) 383-9494. Pres.: Rik Tinory; Sales Mgr.: Richard F. Tinory, Jr. (Jackets—LP & 45)

MICHIGAN

Archer Records, 7401 E. Davison, Detroit, 48212, (313) 365-9545. (Jackets—LP)

Richard G. Heppard Graphic Design, Inc., 23844 Sherwood, Centerline, 48015, (313) 758-0480. Fax: (313) 758-0035.

MISSISSIPPI

Skyline Recording/Big Oak Duplicating, 2628 State Blvd., Meridian, 39305, (601) 482-8541.

NEW JERSEY

Colorscan Services, Inc., 241 Stuyvesant Ave., Lyndhurst, 07071, (201) 438-6729. (Jackets & Sleeves—LP & 45)

Pentacle Communications, Inc., 3567 Kennedy Rd., South Plainfield, 07080, (201) 561-5414. Fax: 561-9580. Pres.: Peter J. Jegou; Sales Mgr.: Michael Spain.

Rohit Int'l, 511 Commerce St., Franklin Lake, 07417, (201) 337-7325. (Jackets—45)

NEW YORK

AGI Inc., 1776 Broadway, New York, 10019, (212) 489-0793. Fax: (212) 489-0829. Pres.: Richard Block; Sales Mgr.: Gary Mankoff. (Jackets—LP) (Sleeves—LP & 45)

S & R Andrews, Inc., 2185 Fifth Ave., Ronkonkoma, 11779, (516) 558-9100. Fax: (516) 588-1361. (Sleeves—LP & 45)

Apexton Records Mfg. Corp., 44-27 Purves St., Long Island City, 11101, (718) 937-4038. Telex: 239365 ARMC. (Jackets—LP)

C & L Graphics, 116 Dogwood Rd., Roslyn, 11576, (516) 621-5465. (Jackets—LP)

Core Systems, Inc., 48 West 25th St., New York, 10034, (212) 242-4497. Pres.: Dimitri Karas; Sales Mgr.: J. Aricci.

Disc Communications, Ltd., 1776 Broadway, New York, 10019, (212) 246-6696. Contact: Jerry Boxer. (Jackets & Sleeves—LP & 45)

Diskmakers, Inc., 153 West 46th St., New York, 10036, (212) 302-4140, (800) 468-9353. Fax: (212) 302-8340.

Guaranteed Printing Service, 216 West 18th St., New York, 10011, (212) 929-2410. Vice Pres./Sales Mgr.: Herbert Pollack. (Jackets—LP & 45)

Imperial Paper Box Corp., 252 Newport St., Brooklyn, 11212, (718) 346-6100. Telex: 718-922-1125. Pres.: Louis Sukoff; Sales Mgr.: Ira Sukoff. Sales Mgr.: Steven Sukoff. (Jackets—LP)

Ivy Hill Corp., 170 Varick St., New York, 10013, (212) 741-1404. Sr. Vice Pres., Sales: Arthur Kern. (Jackets & Sleeves—LP & 45)

Lee-Myles Assoc.
160 East 56th St., New York, 10022, (212) 758-3232. Fax: (212) 758-3276. Pres.: Howard Roseff; Controller: Estelle Peffer; Admin. Asst.: Tenicia Matthews. (Jackets & Sleeves—LP & 45)

MacMurray Press, 480 Canal St., New York, 10011, (212) 925-6400. Pres.: Benard Lerman; Sales Mgr.: Julie Lerman. (Jackets & Sleeves—LP & 45)

The Music Connection, Inc., 166 Madison Ave., New York, 10016, (212) 686-9595. Pres.: Richard Ralton; Sales Mgr.: Ira Cohen. (Jackets—LP) (Sleeves—LP & 45)

Pilgrim Press Corp., 36-01 43rd Ave., Long Island City, 11101, (212) 937-9515.

Progressive Label & Litho Co., 286 Stanhope St., Brooklyn, 11237, (718) 497-2320. Pres.: Jerome Jack Rood;

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Queens Group, Inc., 52-35 Barnett Ave., Long Island City, 11104, (718) 457-7700. Telex: (718) 457-9285. Pres.: Len Verebay; Sales Mgr.: Richard Roth. (Jackets & Sleeves—LP & 45)

RHM Industries, Ltd., 180 Orville Dr., Bohemia, 11716, (516) 567-7222. Telex: (516) 567-7253. (Jackets—LP)

Regal Poly Pak, 125 Spagnoli Rd., Melville, 11747, (516) 293-6767. Fax: (516) 454-6366. Nat'l Sales Mgr.: Ken Trottere. (Sleeves—LP & 45)

Romaba Record Pressing Corp. of America, 33 34th St., Brooklyn, 11232, (718) 499-3060. Pres.: Theodore E. Kolsky; Sales Mgr.: Victoria M. Guerra. (Jackets & Sleeves—LP & 45)

Ross Ellis, Ltd., 1133 Broadway Suite 825, New York, 10010, (212) 645-6110, (800) 223-6105. Fax: (212) 645-9376. Pres.: B. Ellis; Sales Mgr.: Nina Palmer Sheldon. (Jackets & Sleeves—LP & 45)

Rothchild Printing Co., Inc., 7900 Barnwell Ave., Elmhurst, 11373, (718) 899-6000, (800) 238-0015.

Shepard Printing Corp., 111 Eighth Ave., New York, 10011, (212) 255-1930.

Shorewood Packaging Corp., 10 East 53rd St., New York, 10022, (212) 371-1500. Telex: 971-723. Pres.: Paul Shore; Sales Mgr.: Ken Rosenblum.

Shorewood Packaging Corp., 55 Engineers Ln., Farmingdale, 11735, (516) 694-8230.

Sound Makers, 1650 Broadway, Suite 1212, New York, 10019, (212) 265-6662. Fax: (212) 262-0798. (Jackets—LP & 45)

OHIO

Musicman's Recording Studio, 1844 S. Smithville Rd., Dayton, 45420, (513) 256-5683. (Jackets & Sleeves—LP & 45)

Musicol, Inc., 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133. Pres.: B. P. Niederlander; Sales Mgr.: J. W. Hull. (Jackets & Sleeves—LP & 45)

Q.C.A., Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (513) 681-8400. Pres.: Jim Bosken; Sales Mgr.: Amber E. Hines. (Jackets & Sleeves—LP & 45)

Spin-More Ents., 165 E. Main St., Kent, 44240, (216) 678-3495.

OKLAHOMA

Southern Recording & Photography, 56 East 53rd Pl., Tulsa, 74105, (918) 747-7380. Owner/Eng.: John Southern. (Jackets—LP)

PENNSYLVANIA

Diskmakers, Inc., 1328 North Fourth St., Philadelphia, 19122, (215) 232-4140, (800) 468-9353. Fax: (215) 232-1891.

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, 18434, (717) 383-3280. Fax: (717) 383-2320. Pres.: Martin C. Fischer; Sales Mgr.: William Guzek.

Marjon Records, Inc., 159 Easton Rd., Hermitage, 16148, (412) 347-4726. Pres.: John T. Krizancic; Sales Mgr.: Martha Krizancic.

Mystic Oak Records, 1727 Elm St., Bethlehem, 18017, (215) 865-1083. Pres.: William Concevitch; Sales Mgr.: Bill Byron.

Record-Rama Sound Archives, 4981 McKnight Rd., Pittsburgh, 15237, (412) 367-7330. Pres./Sales Mgr.: Paul C. Mawhinney. (Sleeves—45)

TENNESSEE

Chumley Prodns., PO Box 100823, Nashville, 37210, (615) 833-6184.

Gusto Records, Inc., 1900 Elm Hill Pk., Nashville, 37210, (615) 889-8800. Pres.: Mae Lytle; Sales Mgr.: LeRoy Jones.

Modern Album Of Tennessee, 1130 Davidson St., Nashville, 37206, (615) 227-2984. Fax: (615) 228-5307. Pres.: Richard R. Meagher; Sales Mgr.: Cathy Williams. (Jackets & Sleeves—LP & 45)

West & Co. Mfg., 54 Music Square East, Suite 300, Nashville, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Kim Bingham. (Jackets & Sleeves—LP & 45)

TEXAS

A & R Record & Tape Mfg. Co., 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027. Pres.: Richard Sobel; Sales Mgr.: Stanley Getz, II. (Jackets & Sleeves—LP & 45)

The Pressing Plant, 2727 Irving Blvd., Dallas, 75207, (214) 630-6401. Gen. Mgr.: Dewayne Elery. (Jackets & Sleeves—LP & 45)

Riverside Albums, 7400 Pinemont, Houston, 77040, (713) 462-2700.

Wills Printing Co., PO Box 211, Arlington, 76010. (817) 572-1414.

LABELS—RECORD & TAPE

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Real Time by GRD, PO Box 13054, Phoenix, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh.

CALIFORNIA

A.M.E. Label Corp., 25159 W. Ave. Stanford, Valencia, 91355, (805) 257-3488. E-Mail: (805) 257-7981. Pres.: Gary E. Condie; Sales Mgr.: Michael R. Smith. (LP & 45)

KDISC (Sub. of Keysor Century Corp.), 26000 Springbrook Ave. (Mfg. Plant), Saugus, 91350, (805) 259-2360. Cable: KEYCENT. Fax: (805) 259-7937. Pres.: Howard Hill, Vice Pres.: Bill Lightner. (LP & 45)

Location Recording Service, Inc./Print Div., 2609 W. Burbank Blvd., Burbank, 91505, (818) 846-8300. Pres.: Steven A. Guy; Sales Mgr.: Ruth Koch, Dir. of Operations: Kenneth R. Hart. (LP & 45)

Tabb Rex Ents., 6226 Santa Monica Blvd., Los Angeles, 90038, (213) 461-2484. Pres.: Tabb Rex.

Ross Ellis, Ltd., 17343 Knapp St., Northridge, 91325, (818) 993-4767. E-Mail: (818) 993-9440. Pres.: Brerden Ellis; Sales Mgr.: N. Palmer Sheldon. (LP & 45)

Sonic Arts Mastering Studios, 665 Harrison St., San Francisco, 94107, (415) 957-9471. Telex: 176-123. Pres.: Leo de Gar Kulka. (LP)

Stoughton Printing Co., 130 N. Sunset Ave., City of Industry, 91744, (818) 961-3678. E-Mail: (818) 961-6505. Pres.: Jack W. Stoughton; Sales Mgr.: Jack (Ace) Stoughton, Jr. (LP & 45)

CONNECTICUT

Baldwin Printing Co., div. P & M Typesetting, Inc., 1854 Baldwin St., Waterbury, 06706, (203) 755-0109. Pres.: Charles A. Peach; Sales Mgr.: Augustus D. Hampson.

FLORIDA

All American Mfg., Inc., 4380 NW 128th St., Opa-Locka, 33054, (305) 685-8396. Telex: 522178 SONO MIA. Pres.: Peter Bottome.

Miami Tape, Inc., 8180 Northwest 103 St., Hialeah Gardens, 33016, (305) 558-9211. Fax: (305) 825-9873. Pres.: Carlos O. Garcia. (LP & 45)

Universal Album & Litho, 10120 NW 80th Ave., Hialeah Gardens, 33016, (305) 557-2552. Fax: (305) 825-9873.

GEORGIA

Int'l Broadcast, 174 Forest Ln., Marietta, 30004, (404) 421-0434. (404) 827-3650. Pres.: Patricio Espinoza; Sales Mgr.: Pablo Espinoza. (LP & 45)

ILLINOIS

Audio Accessories Co., 38W515 Deerpath Rd., Batavia, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney, Sr.

Diskmakers, Inc., 1812 N. Halsted St., Chicago, 60614, (800) 621-TAPE. (312) 642-8525. Fax: (312) 642-2536.

Ft. Dearborn Lithograph Co., 6035 W. Gross Point Rd., Niles, 60648, (312) 647-8730.

Kiderian Records Prod., 4926 W. Gunnison, Chicago, 60630, (312) 631-8782. Pres.: Ray Peck, Vice Pres.: George Peck. (LP & 45)

Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062, (312) 498-4610. Pres.: Jay Steinberg.

Poly Com Prodns., 201 E. Erie St., Chicago, 60611, (312) 337-6000. Pres.: Richard Jablonski; Sales Mgr.: Joseph Hassen; Packaging: Jackie Jones.

INDIANA

Modern Album Of Indiana, Inc., 1299 Voorhees Ave., Terre Haute, 47808, (812) 235-6001. Fax: (812) 232-0628. Pres.: Richard R. Meagher; Sales Mgr.: Kent Taylor.

Woodburn Printing Co., 25 South Sixth St., Terre Haute, 47808, (812) 232-0323.

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Beza Graphics, Inc., PO Box 3290. Sioux City, 51102, (800) 325-8094. E-Mail: (712) 252-3042. Pres.: Bob Barron.

KENTUCKY

Lundy Recording & Tape Duplications, PO Box 408, Cumberland Gap Pkwy., Heidrick, 40949, (606) 546-6650. Pres.: David Lundy; Sales Mgr.: Duran Lundy.

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Richard G. Heppard Graphic Design, Inc., 23844 Sherwood, Centerline, 48015, (313) 758-0480. Fax: (313) 758-0035.

Premiere Video, 35687 Industrial Rd., Livonia, 48150, (313) 464-4650. Pres.: Larry Bennett, Contact: Michael Hartman.

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Ace Label Systems, Inc., 140 Jackson Ave., North, Hopkins, 55343, (612) 933-3105. Pres.: Ardy Bakshian; Sales Mgr.: Debra Nyberg. (LP & 45)

NEW JERSEY

Laser Prints, Inc., 241 Stuyvesant Ave., Lyndhurst, 07071, (201) 438-6729. Pres.: J. Principato.

MTI Corp., 124 Monnclair Ave., Montclair, 07042, (201) 744-2220.

New Jersey Machine, 6 Commerce Rd., Fairfield, 07006, (201) 227-8300. Telex: (710) 734-4353. Pres.: H. Lincoln Jepson; Sales Mgr.: T. A. Paul.

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Video—1/2" VHS.

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Audio—Ampex, 3M Scotch, Agfa, Sony, TDK, BASF.
Video—Ampex, 3M Scotch, Agfa, & others.

Aligned Audio, Inc., 151 22nd St., Brooklyn, NY, 11232, (718) 788-6969. Telex: 4976015 ALIGNUI. Fax: (718) 499-0421. Pres.: Arthur Blavis; Sales Mgr.: James A. Piccolo.
Audio—Bulk, blank, cassettes.

Amaray Int'l Corp., 14935 NE 95th St., Redmond, WA, 98052, (206) 881-1000. Telex: 6838038 AIC UW. Fax: (206) 883-0199. Pres.: Sandy Somerville; Sales Mgr.: Dallas Nicholson.
Video—Videocassette storage cases.

Ambico, Inc., 50 Maple St., Norwood, NJ, 07648, (201) 767-4100. Cable: Ambicorp, Norwood. Telex: 645-124. Fax: (201) 767-4109. Pres.: Steve Bender; Sales Mgr.: Bob Williams.
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Video—Bulk custom loaded.

Angel Recording Studio, 5676 Fredrick Dr., Mentor, OH, 44060, (216) 382-6036. Pres.: Mark Luthardt; Sales Mgr.: Ben Rzepka.

J. C. Anglum Co., Inc., 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1443. Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher.
Video—U-matic & mix, U-matic storage cases.

Arcal, Inc., 2732 Bay Rd., Redwood City, CA, 94063, (415) 369-7348. Pres.: Sal Viola; Sales Mgr.: Steve Viola.

Arias Recording, Inc., 17218 North 34th Way, Phoenix, AZ, 85032, (602) 493-8890.

Audico, Inc., 219 Crossen Ave., Elk Grove, IL, 60007, (312) 640-1030. Telex: 499 2690 AUDCO UI. Pres.: Bill Hinkle.
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Audio—Duplication supplies.

Audio Graphics Services, 1516 Ferris Ave., Royal Oak, MI, 48067, (313) 544-1793. Pres.: Edward J. Wolfrum; Sales Mgr.: Susan Wolfrum.
Audio/Video—Alt service for packaging.

Audio Innovators, Inc., (dba Pro Com Systems), 5001 Baum Blvd., Pittsburgh, PA, 15213, (412) 621-1950. Pres.: Norman J. Cleary; Sales Mgr.: Steve Acri.
Audio—3M, Apmex.
Video—3M, Ampex, Sony, Polaroid, Kodak.

AudioVisual Communications, Inc., 435 Crooked Ln., King of Prussia, PA, 19406, (215) 272-8500. Fax: (215) 272-8604. Pres.: John L. Butterworth; Sales Mgr.: Frank Matys.

Audiomatic Corp., 400 Madison Ave., New York, NY, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.
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Video—Apex.

Aurex-Auriga Plastics, 18711 Rosenau Dr., Villa Park, CA, 92667, (714) 637-3062. Pres.: Jerry Bronaugh; Sales Mgr.: Dennis Schleich.
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B & L Sales, Inc., 10640 Magnolia Blvd., North Hollywood, CA, 91601, (818) 985-1792. Pres.: Bill Pugliese.
Audio—TDK, Maxell, 3M.
Video—Maxell, TDK.

Baker & Taylor Video, 8140 N. Lehigh, Morton Grove, IL, 60053, (312) 965-8060. Fax: (312) 470-7860.

Bear Graphics, Inc., PO Box 3290, Sioux City, IA, 51102, (800) 325-8094. Fax: (712) 252-3042. Pres./Sales Mgr.: Bob Barron.
Audio—Cassette insert printers.

Beechtree Recording Studio, 2804 Beechtree Dr., Sanford, NC, 27330, (919) 542-3300. Pres.: Bill Tripp; Sales Mgr.: Larry Tidwell.
Audio—Ampex.

Blackbourn, Inc., 10150 Crosstown Cir., Eden Prarie, MN, 55344, (800) 328-6369. Fax: (612) 944-4137. Pres.: Todd Nicholson; Sales Mgr.: Phil Sykes.
Audio—Packaging.
Video—Albums, cases.

W. H. Brady Co. (Specialty Tape Products Div.), 727 W. Glendale Ave., Milwaukee, WI, 53201, (414) 332-8100. Telex: 240029. Fax: (414) 332-0861. Sales Mgr.: Gerald Edwards.
Audio/Video—Splicing tape.

CBP Film to Tape, Inc., #1 Broadcast Center, Blackwood, NJ, 08012, (609)227-7300. Fax: (609) 227-9624. Pres.: Larry Scott; Sales Mgr.: Kim Levaell.

C.D.S. Cassette Duplicating Service, 444 Dimmick Ave., Cincinnati, OH, 45246, (513) 851-1956. Pres.: Carl Burkhardt.
Audio—cassettes.

California Magnetics, 7898 Ostrow St. One, San Diego, CA, 92111, (619) 576-0291. Owner: Don Nuzzo.
Audio—Cassettes.

Cassette Prodns. Unltd., Inc., PO Box 66, Pasadena, CA, 91102, (818) 969-6881. Fax: (818) 969-8403. Pres.: William R. Guthy; Sales Mgr.: Jeff Baker; Vice Pres./Mktg.: W. Weston Jolly.
Audio—design, duplicating, packaging.

Central Paper Box Co., 2911 Bellview, Kansas City, MO, 64108, (816) 753-3126. Sales Mgr.: Daniel Ervin.
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Channell One Video, Box 1437, Seabrook, NH, 03874, (603) 474-5046. Pres.: Bill Channell; Sales Mgr.: Scott Van Pelt.
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Cine Magnetics Video, 650 Halstead Ave., Mamaroneck, NY, 10543, (914) 698-3434, (800) 431-1102, Cable: CENIMAG. Fax: (914) 698-0680. Pres.: Joseph J. Barber, Jr.; Sales Mgr.: Robert Orzack.
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Cook Laboratories, Inc., 231 Wilson Ave., Norwalk, CT, 06854, (203) 854-5900, (800) 553-2665, Fax: (203) 866-2755. Pres.: William Irvine; Sales Mgr.: Michele H. K. Kennedy.
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Copy Right Video, 801 N. La Brea Ave., Los Angeles, CA, 90038, (213) 932-0915. Owner: John Beverly Jones.

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Fenton Label Co., Coral & Buckius Sts., Philadelphia, PA, 19124, (215) 288-2910.
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Audio/Video—Goldstar.

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HRC Magnetics, 1611 Herring, Waco, TX, 76708, (817) 756-5303. Pres.: David W. Hix; Sales Mgr.: Homer W. Hix.
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Video—Erase heads.

Int'l Packaging Corp.

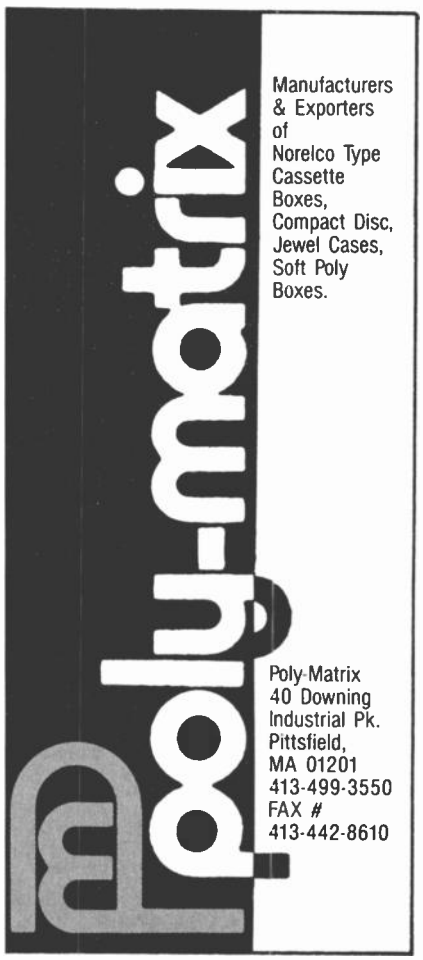
5601 Industrial Rd., Ft. Wayne, IN, 46825, (219) 484-9000. Fax: (219) 484-8202. Pres.: Philip M. Clemens; Vice Pres.-Mktg.: F. E. (Gene) Hull.
Audio—Jewel box manufacturers.

Irish Magnetic Inds., 270 Newtown Rd., Plainview, NY, 11803, (516) 293-5582. Telex: 967780 MORHAN. Pres.: Gerry Zigman; Sales Mgr.: George Krug.
Audio—Cassettes.
Video—T-120 Cassettes.
Ivy Hill Corp., Box 3189, Terre Haute, IN, 47803, (812) 466-9851. Vice Pres.: Donald Ford.
JRF Magnetic Sciences, PO Box 121, Kennedy Rd., Greendell, NJ, 07839, (201) 579-5773. Telex: 325-449. Fax: (201) 579-6021. Pres.: John R. French.
Audio—Refurbishing & optical alignment of magnetic heads.
Jasco Products, PO Box 466, Oklahoma City, OK, 73101, (405) 752-1537.
Audio/Video—Hook-up Accessories.
Joyce Molding Corp., 52 Green Pond Rd., Rockaway, NJ, 07866, (201) 586-2900. Sales Mgr.: Philip Koljeski.
Audio—Norelco, Poly, jewel boxes.
Kewall Real Time Tape Duplicators, 77 Bayshore Rd., Bay Shore, NY, 11706, (516) 586-2486. Pres.: Keith A. Gutschwager.
Audio—AGFA, Ampex, BASF, TDK.
Video—AGFA, Ampex, Shape, TDK.
King Instrument Corp., PO Box 1070, Westboro, MA, 01581, (508) 366-9141. Cable: KINGINGST. Telex: 94-8485. Fax: (508) 870-5932. Pres.: William E. Cline; Sales Mgr.: Joseph C. Ciccone.
Audio—Audio splice tape.
Video—Video cleaning & splicing tape.
Kingdom Tapes & Printing, U.S. Rt. 6 East, Mansfield, PA, 16917, (800) 334-1456. Pres.: Johnny Berguson; Sales Mgr.: Paul Brown.
Audio/Video—Labels & packaging (inserts).
Kyric Corp., 2111 East 20th St., Tucson, AZ, 85719, (800) 528-4840. Telex: 3712863. Pres.: Kevin Mokhtarian; Sales Mgr.: Andy Wruble.
Label Makers, Inc., 12 Long Island Ave., Holtsville, NY, 11742, (516) 289-9250, (212) 466-1941, Pres.: Alan Becker.
Audio/Video—Custom Printed Audio Tape Labels.
Lion Recording Services, Inc., 7532 Fullerton Ct., Springfield, VA, 22153, (202) 569-3200. Pres.: Harold H. Lion; Sales Mgr.: Richard Lion.
Audio—Full line of blank cassettes.
Lipps, Inc., 1630 Euclid St., Santa Monica, CA, 90404, (213) 450-1324.
Audio—Magnetic heads.
The Little Warehouse, Inc., 4906 Van Epps Rd., Brooklyn Heights, OH, 44131, (216) 398-0022. Pres.: Jim Lesnick; Sales Mgr.: Joe Kauffman.
Audio—Ausiotrack, cassettes, labels, inserts, 3M, AGFA.
Video—3M, AGEA, AMPEX, labels, inserts.
Location Recording Service, Inc./Print Div., 2609 W. Burbank Blvd., Burbank, CA, 91505, (818) 846-8300. Pres.: Steven A. Guy; Sales Mgr.: Ruth Koch; Dir. of Operations: Kenneth R. Hart.
Audio—Labels, inserts.
Video—Inserts, art.
Loran Cassettes & Audio Products, 10-48 Clark St., Warren, PA, 16365, (814) 723-8600, (800) 633-0455, Telex: 750463. Fax: (814) 723-9490. Pres.: Robert T. Loranger; Sales Mgr.: Kate Campana.
Audio—Loran brand blank audio tape.
M & H Communications, 45 Hidden Ridge Dr., Syosset, NY, 11791, (516) 423-0250. Pres.: Heide Vincent.
MacMurray Press, 480 Canal St., New York, NY, 10011, (212) 925-6400. Pres.: Benard Lerman; Sales Mgr.: Julie Lerman.
Audio—Design/printing record/cassettes/video tbls/jacket.
Magnetic Media Corp., 500 Eastern Pkwy., Farmingdale, NY, 11735, (516) 293-1010. Telex: 143 223 MAG MEDIA FDLE. Pres.: Aaron Wasserstrom; Sales Mgr.: John Cristiano.
Audio—Cassette tape, voice, music, high bias.
Magnetic Reference Lab., 229 Polaris Ave., Suite 4, Mountain View, CA, 94043, (415) 965-8187. Pres.: Jay McKnight.
Audio—Calibration Tapes.
Magnox, Inc., 1105 N. Market St., Suite 801, Wilmington, DE, 19801, (302) 429-5900. Fax: (302) 429-5902. Pres.: Frederic H. Pollard; Sales Mgr.: Nick Macropoulos.
Audio/Video—Tape nonwoven tape wipe.
Major Media, Inc., 3326 Commercial Ave., Northbrook, IL, 60062, (312) 498-4610. Pres.: Jay Steinberg.
Audio—Ampex, Agfa.
Marvell Packaging Co., 490 Rt. 46 East, Fairfield, NJ, 07006, (201) 882-9339. Fax: (201) 575-6637. Pres.: Barry Berman; Sales Mgr.: Scott Teich.
Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, AZ, 85009, (602) 269-2869.
Master Recording Supply, 4000 W. Magnolia Blvd., Burbank, CA, 91505, (818) 841-7500. Telex: 183-511. Fax: (818) 841-8134. Pres.: H.B. LaGrandeur; Sales Mgr.: Blair LaGrandeur; Contact: Jacques Fleischmann.
Matrix Assoc., Inc., 544 Swarthmore Ave., Pacific Palisades, CA, 90272, (213) 459-6913. Telex: 272767 MATRIX UR. Fax: (213) 459-6416. Pres.: Ed Koeppe; Sales Mgr.: Karen Koeppe.
Audio—CD materials/accessories.
Maxell Corp. of America, 60 Oxford Dr., Moonachie, NJ, 07074.
Audio/Video—Blank tape.
Media Int'l, Inc., 6312 Roosevelt Rd., Oak Park, IL, 60304, (312) 524-2888. Pres.: Duane Lundeen.
Audio—Stock & custom labels & boxes.
Miami Tape, Inc., 8180 Northwest 103 St., Hialeah Gardens, FL, 33016, (305) 558-9211. Fax: (305) 825-9873. Pres.: Carlos O. Garcia.
Audio—Cassette.
Michelex Industrial Group, Rt. 56, Box 69, Massena, NY, 13662, (315) 769-6616, (800) MX AUDIO, Telex: 857-487 MICHELEX. Fax: (315) 764-0182. Pres.: Thomas Gramuglia.
Audio—Norelco boxes.
Mirror Image Cassette Copies, 7315 Sunset Blvd., Suite C, Hollywood, CA, 90046, (213) 876-1666. Pres.: Dean Acheson.
Mission Plastics South, Inc., 341 Hill Ave., Nashville, TN, 37210, (615) 244-5668.
Audio—Norelco style cassette boxes.
Modern Album Of Tennessee, 1130 Davidson St., Nashville, TN, 37206, (615) 227-2984. Fax: (615) 228-5307. Pres.: Richard R. Meagher; Sales Mgr.: Cathy Williams.
Audio—Record/cassette boxes, slipcases, blister cards.
Video—Boxes, slipcases.
Modern Album of California, 3116 Vanowen St., Burbank, CA, 91505, (818) 841-8683, (213) 849-5763, Fax: (818) 841-3157. Pres.: William S. Pine; Sales Mgr.: Josh Pine; Contact: Ursula Gardocki.
Creative Services: Anita Forsman.
Molded Industrial Plastics, Inc., 151 Wakelee Ave., Ansonia, CT, 06401, (203) 735-2331.
Audio—5",7" & 10 1/2" hinged paper reel boxes, hubs.
Monster Cable, 101 Townsend St., San Francisco, CA, 94107, (415) 777-1355. Telex: 470584 MCSYUI. Fax: (415) 896-1745. Pres.: Noel Lee.
Audio/Video—Cables & connectors.
Montclair Tape Supply, 13755 Bayliss Rd., Los Angeles, CA, 90040, Pres.: Wallace Todd; Sales Mgr.: Mira Y. Gillman.
Nat'l Assn. of Pastoral Musicians, 225 Sheridan St., NW, Washington, DC, 20011, (202) 723-5800. Pres.: Virgil C. Funk.
Nat'l Audio Co., Inc., PO Box 3657, 1911 S. Stewart, Springfield, MO, 65808, (417) 883-5377. Fax: (417) 883-1044. Pres.: Steve Stepp; Sales Mgr.: Sandi Sloneker.
Audio—Cassette.
Northwestern, Inc., 1224 SW Broadway, Portland, OR, 97205, (503) 226-0170, (800) 547-2252, Pres.: Robert M. Lindahl.
Audio—3M, Ampex, custom.
Video—3M, Ampex.
O. T. L. Prodns., 121 Concord Rd., Sudbury, MA, 01776, (617) 897-8459. Chief Eng.: David "db" Butler.
Audio/Video—Wiring, patch bays.
Omni Magnetics Corp., 6991 Northwest 51 St., Miami, FL, 33166, (305) 592-5279. Fax: (305) 594-0969. Sales Mgr.: David Todd; Exec. Vice Pres.: Tony Lanuza.
Audio—C-60 & C-90 Magnetic tape in hubs.
Orpharion Recordings, Box 91209, Long Beach, CA, 90809, (213) 434-5355. Pres.: Jonathan Marcus.
Audio—Agfa, BASF.
Otari Corp., 378 Vintage Park Dr., Foster City, CA, 94404, (415) 341-5900. Telex: 6503028432. Fax: (415) 341-7200. Pres.: Jack Soma; Sales Mgr.: David Roudebush.
Audio—Tape recorders, accessories.
PRC of America, 8140 Webb, North Hollywood, CA, 91605, (818) 504-0400. Pres.: Vincent J. Carabello.
Packaging Supplies, Inc., 1259 B Rand Rd., Des Plaines, IL, 60016, (800) 234-8700.
Audio/Video—Custom printed record & video bags/trade show bags.
Charlie Passantino, Inc., 311 West 43rd St., New York, NY, 10036, (212) 586-1469. Pres.: Mark Barrett; Sales Mgr.: Ed Regan.
Plastic Reel Corp. of America, 1302 W. Randolph, Chicago, IL, 60607, (312) 942-1950. Sales Mgr.: Gunther Ries.
Audio—Storage containers.
Video—Storage/shipping containers, boxes, slip sleeves.
Plastic Reel Corp. of America/PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400. Vice Pres.: Vincent Carabello.
Audio—Storage containers.
Video—Storage/shipping containers, boxes, slip sleeves.
Plastic Reel Corp. of America/PRC of America, Brisbin Ave., Lyndhurst, NJ, 07071, (201) 933-5100. Pres.: Benjamin Zuk; Sales Mgr.: Pat Baccarella.
Polaroid Corp., 549 Technology Square, Cambridge, MA, 02139, (617) 577-4437.

Poly-Matrix, Inc.

40 Downing Industrial Park, Pittsfield, MA, 01201, (413) 499-3550. Fax: (413) 442-8610. Vice Pres. Sales & Mktg.: David Rufo; Sales Rep.; Al Quarella; Sales Rep.: Barbara Konde.
Audio/Video: Norelco type cassette boxes, cassette boxes, compact disc jewel cases, soft poly boxes.

Premiere AVD Corp., 1099 Brown St., Wauconda, IL, 60084, (312) 526-1800. Pres.: George M. Ricci.
Video—Library cases, sleeves, & labels.
Pres-Tige Label Corp., 255 Oser Ave., Hauppauge, NY, 11788, (516) 273-0020. Fax: (516) 273-0092. Pres.: Ernie J. Menkes.
Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd., Farmingdale, NY, 11735, (516) 293-7305. Fax: (516) 293-7384. Pres.: Dan Cooper; Sales Mgr.: Todd Cooper.
Producers Tape Service, 395 E. Elmwood Ave., Troy, MI, 48083, (313) 585-8273. Fax: (313) 585-1270. Pres.: W. T.



World Radio History

Gutherie; Sales Mgr.: W. D. McAllister.
Audio/Video—Most name brands.

Program Source Int'l, 1415 Lenox Rd., Bloomfield Hills, MI, 48013, (313) 647-2220. Fax: (313) 647-6824. Pres.: Al Eicher; Sales Mgr.: Kathy Eicher.
Video—Videocassettes/programs.

Programming Technologies, Inc., 6666 N. Lincoln Ave., Lincolnwood, IL, 60645, (312) 676-9400. Fax: (312) 679-6761.

Project One A/V, 6667 and 6669 Sunset Blvd., Hollywood, CA, 90028, (213) 464-2285. Dup. Master: Dalton Priddy.

Q-A-I, Inc., 37 George St., Hackensack, NJ, 07601, (212) 964-1714. Pres.: Steve Dauman; Sales Mgr.: Deborah Cullere.

RHM Industries, Ltd., 180 Orville Dr., Bohemia, NY, 11716, (516) 567-7222. Telex: (516) 567-7253. Pres.: Gerard V. Hughes.

R. P. Products, Inc., PO Box 54, Highland Park, IL, 60035, (312) 433-4575. Pres.: Roy Pink; Sales Mgr.: Mary Rossi.
Audio/Video—Boxes & packaging.

Rainbow Recording Studios, Inc./Rainbow Prodns., 2322 South 64th Ave., Omaha, NE, 68106, (402) 554-0123. Pres.: Nils Anders Erickson; Sales Mgr.: Chuck Dickie.

Real Time by GRD, Box 13054, Phoenix, AZ, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh.
Audio—Custom cass winding.

Reliance Audio Visual Corp., 623 West 51st St., New York, NY, 10019, (202) 586-5000. Pres./Sales Mgr.: Gil M. Meyer.

Reliance Plastics & Packaging Division, 225 Belleville Ave., Bloomfield, NJ, 07003, (201) 748-2222. Fax: (201) 748-5257. Pres.: Marshall Weingarden; Sales Mgr.: Hale Smith.
Audio—Albums, mailers.
Video—Slipcases, albums, mailers.

Rexham, Corp. (Carton, Film & Label Div.), PO Box 240007, Charlotte, NC, 28224, (704) 889-7262. Sales Mgr.: Jim Donovan.

Rome Recording Co., 1414 E. Broad St., Columbus, OH, 43205, (614) 253-4418. Pres.: Jack Casey.

Ross-Ellis, Ltd., 1133 Broadway Suite 825, New York, NY, 10010, (212) 645-6110, (800) 223-6105, Fax: (212) 645-9376. Pres.: B. Ellis; Sales Mgr.: Nina Palmer Sheldon.
Audio—CD packaging supplies, Cardboard packaging.
Video—Cardboard packaging.

Ross-Ellis, Ltd., 17343 Knapp St., Northridge, CA, 91325, (818) 993-4767, (800) 447-2149, Fax: (818) 993-4760.
Audio—CD packaging supplies, Cardboard packaging.
Video—Cardboard packaging.

Rubino's Music Center, 2524 Portage Mall, Portage, IN, 46368, (219) 762-3169. Pres.: James J. Rubino, Jr.; Sales Mgr.: Diane R. Rubino.
Audio—Ampex.

Ruther Remote Recording, 108 N. Roosevelt, Walla Walla, WA, 99362, (509) 522-0438. Owner/Sales Mgr.: Bud Ruther.
Audio—Ampex, AGFA, Denon.
Video—Ampex, Sony.

Sales Assoc. Int'l, 3404 Century Blvd., Inglewood, CA, 90303, (213) 776-3335. Telex: (213) 412-2731. Pres.: Leonard Gross.
Audio/Video—Blanks & Accessories.

Savoy Leather Mfg. Corp., 260 Neck Rd., Haverhill, MA, 01835, (508) 374-0351. Telex: 710-347-1121. Fax: (508) 373-4184. Pres.: Harold Savoy; Sales Mgr.: Larry Rallo.
Audio—Cassettes & Compact Disc Storage.
Video—Cassette Storage.

Shape, Inc. (Audio & Video Products Group)

PO Box 920, Kennebunk, ME, 04043, (207) 985-4971. Telex: 950091 SHAPE VID KNNB. Fax: (207) 985-3224. Pres.: Patrick Kareiva; Sales Mgr.: Paul Gelardi.
Audio—Norelco Box.
Video—E-Sleeve Storage Case.

Shape, Inc. (Corporate Offices), Box 366, Biddeford, ME, 04005, (207) 282-6155. Fax: (207) 283-9130.
Audio—Norelco Boxes.
Video—E-Sleeve Storage Cases.

Shintron Co., Inc., 144 Rogers St., Cambridge, MA, 02142, (617) 491-8700. Telex: 921497. Fax: (617) 491-8278.
Audio/Video—Electronic Equip., incl. Duplicating Equip.

Shorewood Packaging of Georgia, 1707 Shorewood Dr., LaGrange, GA, 30240, (404) 884-3036, (800) 241-2325, Gen. Mgr.: Ken McCabe.
Audio—Cassette inserts & labels.
Video—Video cassette slipcases & other packaging.

Skyline Recording/Big Oak Duplicating, 2628 State Blvd., Meridian, MS, 39305, (601) 482-8541. Pres.: Tim Chesney.
Audio—Ampex 615, 619, 456.
Video—Fuji.

Sony Corp. of America, Sony Dr., Park Ridge, NJ, 07656, (201) 930-1000. Telex: 147212. Mktg. Mgr.: Ken Wiedeman.

Sound Center, Inc., Box 1765, Milwaukee, WI, 53201, (414) 344-4447. Pres.: L. Tallar; Sales Mgr.: P. Jeske.

Sound Trax, 1000 West 17th St., Bloomington, IN, 47401, (812) 332-7475. Pres.: Joe Wilson; Sales Mgr.: Joe Sound.
Audio—Cassette, open reel.

Soundd Investment, Inc., 3586 Pierce Dr., Chamblee, GA, 30341, (404) 458-1679. Pres.: Doug Wilmer; Sales Mgr.: Lou Simmons.
Audio—AKG, Ampex, Nortronics, Sony, Teac, 3M.
Video—Allsop.

SoundPro Industries, Inc., 7529 Trask Ave., Playa Del Rey, CA, 90293, (213) 822-0510. Pres.: Don Rothgery; Sales Mgr.: Don Millard.
Audio—Bulk cassettes.

Sprague Magnetics, Inc., 15720 Stagg St., Van Nuys, CA, 91406, (818) 994-6602. Telex: 754239. Fax: (818) 994-2153. Pres.: Dotti Sprague; Sales Mgr.: John M. Austin.
Audio—MRL, STL, Geneva (Nortronics).

Standard Tape Laboratory, Inc., 26120 Eden Landing Rd., #5, Hayward, CA, 94545, (415) 786-3546. Pres.: Frank G. Lennert.
Audio—Magnetic test tapes.
Video—Audio only test tapes.

Sterling Title Strip Graphics, Inc., PO Box 5894, Pittsburgh, PA, 15209, (412) 322-4555. Fax: (412) 322-5073. Pres.: J. Roberts; Sales Mgr.: Ed Fedorchak.
Audio/Video—Price labels.

Stoughton Printing Co., 130 N. Sunset Ave., City of Industry, CA, 91744, (818) 961-3678. E-Mail: (818) 961-6505. Pres.: Jack W. Stoughton; Sales Mgr.: Jack (Ace) Stoughton, Jr.
Audio—Cassette long boxes/CD packaging.
Video—Boxes/slip cases/laserdisc jackets & boxes.

Studio Magnetics Co., Inc., 12 Long Island Ave., Holtsville, NY, 11742, (516) 289-3400, (800) 874-2202, Pres.: George Clahane; Sales Mgr.: Jim Makowski.
Audio/Video—Blank & custom printed cassette labels.

Studioworks, 1018 Central Ave., Charlotte, NC, 28204, (704) 375-1053, (800) 438-5921, Fax: (704) 375-9723. Pres.: Wayne Jernigan; Sales Mgr.: Mike Edwards.

Sun Valley Audio, PO Box 285, Sun Valley, ID, 83353, (208) 726-3476. Pres./Sales Mgr.: Amos Galpin.

Swire Magnetics (Professional Products Div.), 6701 "H" Northpark Blvd., Charlotte, NC, 28216, (704) 597-7145. Telex: 4972167. Fax: (704) 597-7152. Gen. Mgr.: Michael Tremblay.
Audio—Bulk tape.

Swire Magnetics-Prof. Products Div.

301 E. Alondra Blvd., Gardena, CA, 90248, (213) 515-0494. Telex: 4720651 SMCO. Fax: (213) 515-0371. Pres.: Jayme L. deBarros; Sales Mgr.: Mike Tremblay.
Audio—Bulk tape on hubs.

Switchcraft, Inc., 5555 N. Elston Ave., Chicago, IL, 60630, (312) 792-2700. Pres.: William C. Jones; Sales Mgr.: Edmund F. Larrabee.
Audio—Connectors, cable assembly, adapters, patchcord sys.

TDK Electronics Corp., 12 Harbor Park Dr., Port Washington, NY, 11050, Telex: 144535.

TV-R/Master Color Transfer, Inc., 333 West 52nd St., New York, NY, 10019, (212) 541-4030. Pres.: Alan Schulman; Sales Mgr.: James Mahoney.
Video—Scotch, Ampex, Sony.

Tape Loading Corp., 3960 Gilman, Long Beach, CA, 90815, (213) 498-3887. Telex: (213) 498-3539. Pres.: Dave Rubenstein.
Video—Custom Video Cassette Loading.

Tapemaker, 48 Urban Ave., Westbury, NY, 11590, (516) 333-2700. Telex: 426324 FALC. Pres.: Arthur Brandwein; Sales Mgr.: Matt Polakoff.
Audio/Video—Labels.

Tapeponents Co., Inc., PO Box 236, Mountain Lakes, NJ, 07046, (201) 263-1442. Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher.
Audio—Norelco boxes, PolyBox.
Video—U-matic, mini U-matic storage cases.

Tapette Corp., 15702 Producer Ln., Huntington Beach, CA, 92649, (714) 638-7960. Fax: (714) 891-0638. Pres.: James Neiger II; Sales Mgr.: Stewart Schlosberg.
Audio—Bulk cassettes.

Tapex Corp., 2999 NE 12 Terrace, Ft. Lauderdale, FL, 33334, (305) 565-1617.
Audio—Norelco boxes.

Teac Corp. of America, 7733 Telegraph Rd., Montebello, CA, 90640, (213) 726-0303. Pres.: Norio Tamura; Sales Mgr.: Barry Goldman.
Audio—TEAC replacement heads, TASCAM replacement heads.

Telemation Prodns., 1200 Stewart St., Seattle, WA, 98101, (206) 623-5934. Fax: (206) 682-0353. Pres.: Jim Hartzer; Sales Mgr.: Jim Dixon.
Audio—3M.
Video—Ampex 3M.

B. W. Thomas, Inc., 11720 East 21st St., Tulsa, OK, 74129, (918) 438-4411. Pres.: B. W. Thomas; Sales Mgr.: Judy McAlister.
Audio—Cassette Labels, Packaging.

Three D Plastics, Box 269, Taunton, MA, 02780, (617) 823-8127. : Lawrence Becker.
Video—Cases.

3M, Magnetic Media Div., 3M Center, Bldg. 223-5N-01, Saint Paul, MN, 55144, (612) 733-7732. Fax: (612) 736-1246. Sales Mgr.: Joe Leon; Vice Pres.: Drew Davis. Bus. Mgr.: Donald Rushin.

The Time Machine Recording & Duplicating, 1204 52nd St., S., Gulfport, FL, 33707, (813) 321-7900. Pres.: Steve Repetti; Sales Mgr.: Chaz Watkins.
Audio/Video—Maxell, Hong Kong.

Tin Man Ents., 2800 Yellow Brick Rd., St. Louis, MO, 63129, (314) 487-3735. Fax: (314) 487-1910. Pres.: Al Bussen.

Toray Industries, (America), Inc., 280 Park Ave., New York, NY, 10017, (212) 697-8150. Telex: 233067 (TAMI UR). Pres.: Sadayki Sengoku; Sales Mgr.: Alexander S. Amill.
Audio/Video—Lumirror.

Trackmaster, Inc., 2692 E. Atlantic Blvd., Pompano Beach, FL, 33062, (305) 943-2334. Pres.: Roy Parsons; Sales Mgr.: Lupe Parsons.
Audio—Green Corp., AGFA, Ampex.
Video—AGFA.

Transcriber Co., Inc., Box 478, Attleboro, MA, 02703, (617) 222-3525. Telex: 927701. Fax: (617) 222-1853. Pres.: John Sheasgreen; Sales Mgr.: John Friday; Mktg. Dir.: Michael Blackman.

Traxx Recording Products & Duplication, 24 Crestway KC, New Fairfield, CT, 06812, (203) 746-3561. Pres.: Jim Beck.
Audio—All brand name bulk cassettes.
Video—Ampex ½ & 3/4.

Tree Dimensions Mfg. Corp., PO Box 609, 425 W. King St., Boone, NC, 28607, (704) 262-0220. Fax: (704) 262-0844. Pres.: Don Blair.
Audio/Video—Oak storage units.

Tri-Lon Color Lithographers, Ltd., 54 West 21st St., New York, NY, 10010, (212) 255-6140. Vice Pres.: Mark & David Strickler.
Audio—Cassette boxes,inserts, sleeves.

Tropical Paper Box Co., 7000 NW 25th St., Miami, FL, 33122, (305) 592-5520.
Audio—8 tr. & cassette boxes.

UMC Electronics Co., 460 Sackette Point Rd., North Haven, CT, 06473, (203) 288-7731. Telex: 963-510. Pres.: Carlos O. Garcia; Sales Mgr.: Manny Sanchez.
Audio—8 track & cassette labels.

United Tape Corp., 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, (800) 433-4271, Fax: (818) 508-8273. Pres.: Norman Newman; Sales Mgr.: Steven Newman.
Audio—Labels, boxes, packaging.
Video—Labels, boxes, sleeves, packaging.

Universal Press & Label, 800 Kasota Ave., SE, Minneapolis, MN, 55414, (612) 623-4567. Pres.: Leslie Malmquist.
Audio/Video—Cassette labels.

Vaughn Assoc., Box 5808, Sarasota, FL, 34277, (813) 924-3734. Pres.: Richard Vaughan; Sales Mgr.: Sheila Vaughan.
Audio—AGFA, Ampex, Audiopak, 3M-Scotch.

Vaughn Broadcast Rentals Vaughn Duplication Services, 5426 Beaumont Center Dr., Suite 330, Tampa, FL, 33634, (813) 887-3141. Fax: (813) 889-0182. Mgr.: Ric Everett.
Audio—3M Sony Ampex TDK.
Video—3M Sony.

Vaughn Communications Video Midwest, 2906 Brady St., Davenport, IA, 52803, (319) 322-1525. Fax: (319-322-5920. Mgr.: John Heidemann.
Audio—3M Sony Ampex TDK.
Video—3M Sony.

Vaughn Communications, 7951 Computer Ave., South, Minneapolis, MN, 55435, (612) 831-2248. Fax: (612) 831-0791. Pres.: Kenneth Nicholls; Sales Mgr.: Donald Drapeau.
Audio—3M Sony Ampex TDK.
Video—3M Sony.

Vaughn Communications, 2929 North 44th St., Suite 110, Phoenix, AZ, 85018, (602) 840-1313. Fax: (602) 468-9212. Mgr.: David Lontchar.
Audio—3M Sony Ampex TDK.
Video—3M Sony.

Vaughn Communications, 700 West Michigan Ave., Suite 270, Milwaukee, WI, 53233, (414) 276-6511. Fax: (414) 276-6514. Mgr.: Tim Houselog.
Audio—3M Sony Ampex TDK.
Video—3M Sony.

VideoTape Distributors, 245 Livingston St., Northvale, NJ, 07647, (201) 767-9170. Pres.: John Dale; Sales Mgr.: Bob Smith.
Audio/Video—All Formats.

Vinylweld (Div. of Prudential-Feldco, Inc., 2011 W. Hastings, Chicago, IL, 60608, (800) 444-4020. Fax: (312) 942-0693.
Audio/Video—Packaging.

Visual Information Systems, Inc., 1111 Secaucus Rd., Secaucus, NJ, 07094, (201) 867-7600. Mgr.: Joseph C. Scozzari.

Wide Range Electronics Corp., 140 Sun Valley Cir., St. Louis, MO, 63026, (314) 343-9191. Pres.: Donald Toone.

Wills Printing Co., Box 211, Arlington, TX, 76010, (817) 572-1414. Pres.: Calvin Wills.
Audio—Cassette labels.

Word of Faith Tape Ministries, Box 1147, Azusa, CA, 91702, (818) 969-4544. Pres.: Ron Gibson; Sales Mgr.: Mike Finefrock.
Audio—Cassettes, Cases, Labels.

World Radio History

Billboard®

WHOLESALERS FREE LISTING QUESTIONNAIRE

If you have branches, please attach a separate list, providing the same particulars requested for the main office.

Name of Firm: _____

Address: _____

City: _____ State: _____ Postal/Zip Code: _____ Country: _____

Area Code/Phone Number(s): ( ) _____ Fax: _____

Telex: _____ Cable: _____ E-Mail: _____

Chief Executive/Title: _____

Manager: _____

Buyers: _____

Please indicate primary function of firm:

- ☐ Authorized Distributor
- ☐ One Stop
- ☐ Rack Jobber
- ☐ Importer
- ☐ Exporter
- ☐ Related Products & Accessories

COMPLETE ONLY IF AUTHORIZED DISTRIBUTOR:

List labels which you are franchised to distribute:

Audio: (Includes records, tapes, cd) (no more than 35 allowed) _____

_____

Video: (Includes cassettes, disks) (no more than 35 allowed) _____

_____

Cutouts, Overstock, etc. (specify) _____

Pay-Per Transaction (PPT) Yes _____ No _____

COMPLETE ONLY IF ONE STOP OR RACK JOBBER:

- ☐ Record
- ☐ Pre-Recorded Audio Tape
- ☐ Video (Cassette & Disk)
- ☐ Compact Disc
- ☐ Video Games/Computer Software

COMPLETE ONLY IF IMPORTER/EXPORTER:

- ☐ Record
- ☐ Pre-Recorded Audio Tape
- ☐ Video (Cassette & Disk)
- ☐ Compact Disc
- ☐ Video Games/Computer Software

Specify by country of origin labels imported (no more than 35 allowed) _____

_____

RELATED PRODUCTS & ACCESSORIES:

List Brand Names:

CD Players _____

Phonographs _____

Audio & Video Playback Equipment _____

Computer/Video Game Systems, Cartridges & Accessories _____

Record, Tape & Video Program Accessories _____

Video Cassette Recorder _____

_____

Authorized Signature/Title Date

Return to: Directories Central, Billboard, Box 24970, Nashville, TN 37202

World Radio History

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World Radio History

In this section...

This section is organized alphabetically by country and by company name. Listings of approximately 100 countries are included.

INTERNATIONAL MUSIC & VIDEO COMPANIES

- **Record Companies**
  Record labels are cross referenced back to their parent companies. These listings also include distributors, one stops, rack jobbers, importers and exporters of audio and video disks, tapes and accessories, and computer/video games.
- **Video Program Suppliers & Buyers**
- **Music Publishers**
  Affiliates and administered companies are cross referenced back to their primary company listings.
- **Sheet Music & Folio Suppliers**

RETAIL SUPPLIERS

- **Retail Accessory Suppliers**
- **Display & Other Fixtures**
- **Computer Systems and Services**

INDUSTRY SERVICES

- **Associations & Professional Organizations**
- **Entertainment Attorneys**
- **Licensing Organizations—Music, Audio & Video**
- **Music Libraries**
- **Public Relations & Record Promotion**
- **Retail Promotion, Merchandising Services & Products**
- **Schools & Instruction**

MANUFACTURING PLANTS, SERVICES AND EQUIPMENT

- **Tape Custom Duplicators**
  Companies providing duplicating services for tape audio/video products. (Audio duplication is High Speed only.)
- **CD Replicating & Manufacturing Systems**
- **Tape Duplicating and Processing**
- **Record and Tape Manufacturing**
- **Tape Packaging & Labeling**
- **CD Replicating & Manufacturing Plants**
- **Plating, Processing & Pressing Plants**
- **Packaging & Labeling Services**

MATERIALS & SUPPLIES

- **Blank and Bulk Raw Tape**
- **Cartridges, Cassettes, Reels and Other Parts**
- **Envelopes and Mailers**
- **Jackets & Sleeves**
- **Labels—Record & Tape**
- **Polybags and Shrinkwrap**
- **Raw Materials**
- **Surveillance & Security Systems**
- **Tape, Record & CD Supplies and Accessories Manufacturers**

Portions of the International section of this directory are prepared by Music & Media, PO Box 50558, 1007 DB Amsterdam. Telephone 31-20-6628483. Telex 12938. Fax 31-20-6649059. All correspondence pertaining to any of the following countries should be directed to Music & Media. The countries are United Kingdom, Ireland, West Germany, Austria, Switzerland, France, The Netherlands, Belgium, Sweden, Norway, Denmark, Finland, Iceland, Italy, Spain, Portugal, and Greece.

World Radio History

This space contributed as a public service.

"YES, THERE IS LIFE AFTER BREAST CANCER. AND THAT'S THE WHOLE POINT."

–Ann Jillian

A lot of women are so afraid of breast cancer they don't want to hear about it.

And that's what frightens me.

Because those women won't practice breast self-examination regularly.

Those women, particularly those over 35, won't ask their doctor about a mammogram.

Yet that's what's required for breast cancer to be detected early. When the cure rate is 90%. And when there's a good chance it won't involve the loss of a breast.

But no matter what it involves, take it from someone who's been through it all.

Life is just too wonderful to give up on. And, as I found out, you don't have to give up on any of it. Not work, not play, not even romance.

Oh, there is one thing, though.

You do have to give up being afraid to take care of yourself.

AMERICAN CANCER SOCIETY®
Get a checkup. Life is worth it.

World Radio History

International Listings

AFGHANISTAN

TAPE, SUPPLIES & ACCESSORIES MFRS.

BASF Afghanistan, Afghan Chambers of Commerce Industry, Kabul.

ALGERIA

RETAIL ACCESSORY SUPPLIERS

BASF Algeria, 176 Djenane Ben Omar, Lotissement Cadat, Kouba/Alger.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ANGOLA

RETAIL ACCESSORY SUPPLIERS

BASF Angola, Quimicos Lda. N 11-3 Esq., Luanda, 3847.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ARGENTINA

RECORD COMPANIES

Accord, See Musidisc Europe Sudamericana S.A.I.C. y F.
American Recording S.A.I.C.F.I.A., Manuela Pedraza 2649/51, Buenos Aires, 1429, (701)8954/2159, 22316/2318. Telex: 22687 Bomer Ar. Pres.: Luis Galvez Santana; Vice Pres.: Claudio Mario Nadal; Gerente de Promocion: Jose M. Orona; Gerente de Ventas: Luis Pissolito; Gerente A & R Int'l: Jose F. Berstein.
Label(s): (Owned) Tennessee, Ardisc, (Licensed) C.H.M., B.P.M.
Ardisc, See American Recording S.A.I.C.F.I.A.
Atlas-Delta (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
Atoll, See Musidisc Europe Sudamericana S.A.I.C. y F.
Audiofidelity (U.S.A.), See Microfon Argentina S.A.
B.P.M., See American Recording S.A.I.C.F.I.A.
Bant Bang, See Circle Line Producciones.
Best/Spor/Jumbo, See Musidisc Europe Sudamericana S.A.I.C. y F.
Buelax Producciones S.r.L., Federico Lacroze 2301, Buenos Aires, 1426, 001-54-1-772-7860. Telex: (390) 18383 SOCMS. Managing Dir.: Ralph Douglas Haiek; Contact: Edusardo Ostrogovich.
Branch(es): 124 W. Channel Rd., Santa Monica, CA, 90406, (213) 454-3716, Managing Dir.: Eduardo Ostrogovic. (CD-Distributor)
Il Discotto, Passion, Hungaroton. (Distributor)
CAT (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
CBS SAICF (Discos), Emilio Mitre 1819, Buenos Aires, 1424, 922 4011. Cable: COLRECORD. Telex: 17091.
Label(s): (Owned) CBS, Columbia, Epic, Odyssey, Orfeo, Portrait, (Licensed) A & M, Bid, Blue Sky, Broadway, Caribou, Cleveland Int'l, Full Moon, GTO, Geffen, Heriba, Jet Pad, Kirshner, Lynx, Nemperer, Network, Ode, PIR, Precision, Priority, T-Neck, TSOP, Tabu, Tappen Zee, Uncle Jam, Unlimited Gold.
C.H.M., See American Recording S.A.I.C.F.I.A.
Can't Stop Prodn. (U.S.A.), See Microfon Argentina S.A.
Casablanca, See PolyGram Discos S.A.
Creole, See Musidisc Europe Sudamericana S.A.I.C. y F.
DG, See PolyGram Discos S.A.
Discos Y Cintas Melody(Mexico), See Microfon Argentina S.A.
EMI-Odeon SAIC, Auda San Martin 3590, Florida, Buenos Aires, 1602, (760) 0080/89. Telex: 26234 EMIODE AR. Managing Dir.: Roberto Altuna; Mktg. Dir.: Alberto Calderio; A & R Dir.: Jorge Portnato; Repertorie Mgr.: Sergio Garcia; Sales Mgr.: Julio Dominguez.
Label(s): (Owned) Angel, Capitol, Coleccion Musical, EMI, EMI-America, Liberty, Manhatten, Parlophone, Rak.
Emergency (USA), See Musidisc Europe Sudamericana S.A.I.C. y F.
Energy (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
Fontana, See PolyGram Discos S.A.
Full Time (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
Interdisc S.A., Rivadacia 2269 (1034), Buenos Aires, 011-54-1-953-9775. Telex: (309) 17102 MUSOMAR. Pres.: Marie Aprile; Contact: Ruben Aprile; Contact: Alehandra Bernaldez; (Distributor)
Jazz Anthology, See Musidisc Europe Sudamericana S.A.I.C. y F.
Karussell, See PolyGram Discos S.A.
London, See PolyGram Discos S.A.
MGM, See PolyGram Discos S.A.
Magnatape Musical, See Magnatec S.A.
Magnatec S.A., Vidal 3854, Buenos Aires, 1429, 70-8014/6838. Cable: Magnatec Baires. Telex: 17275 AR-COL AR. Pres.: Alfredo Farhi; Vice Pres.: Carlos Farhi; A & R Mgr.: Liliana laffe; Sales Mgr.: Adela Lopez. (CD-Distributor)
Label(s): (Owned) Magatape Musical, (Licensed) Melodiya, Supraphon.
Mega, See Musidisc Europe Sudamericana S.A.I.C. y F.
Melodiya, See Magnatec S.A.
Mercury, See PolyGram Discos S.A.
Microfon Argentina S.A., virrey Del Pino 2458, 7th Fl., Buenos Aires, 1426, 785-6584. Telex: 25149 Mifon Ar. Pres.: Mario Ruben Kaminsky.
Label(s): (Licensed) Vanguard, Audiofidelity, Can't Stop Prodn., Solar, Music Shop, Orfeon, Discos Y Cintas Melody.
US Reps.: Astral Records (Hialeah Gardens, FL).
Int'l Reps.: Edisa (Uruguay); Ifesa (Ecuador); FM Discos Y Cintas (Columbia); RCA Chile (Sgo. De Chile, Chile).
Music Shop (Peru), See Microfon Argentina S.A.
Musidisc Europe Sudamericana S.A.I.C. y F., Uruguay 1037, 4th Floor, Buenos Aires, 1016, (541)41-0464, (541) 41-7091. Telex: 22197 Febia Ar. Fax: (011541)8046104. Pres.: Jaime Olszevicki; Dir.: Ana Maria Hernandez; Dir.: Jorge Omar Hernandez. (CD-Distributor)
Label(s): (Owned) Accord, Jazz Anthology, Musidisc, Score, (Licensed) ARS (Belgium), Atlas/Delta, Atoll, Bernhard Mikulski, Best/Spor/Jumbo, Cat, Creole PRT, Energy, Emergency, Full Time, Mega (Denmark), Musidisc/AZ (France), Teldec, (Germany), Tommy Boy (USA), Zig Zag Prodn. (USA), Panarecord (Italy).
Musidisc Europe Audamericana, Uraguay 1037, 4th fl., 1016 Buenos Aires, (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Jaime Olszevicki-Circle Line Prodns., Ing. Marconi, Buenos Aires, 3640, 541-41-0464. Cable: MUSIDISC BAIRES. Telex: 22197 Febia Ar. Gen. Dir.: Jaime Olszevicki; Gen. Mgr.: Ana Maria Hernandez.
Label(s): (Owned) Bang Bang, Circle Line.
Int'l Reps.: Musidisc/AZ (France).
Orfeon (Mexico), See Microfon Argentina S.A.
PRT (UK), See Musidisc Europe Sudamericana S.A.I.C. y F.
Panarecord (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
Philips, See PolyGram Discos S.A.
PolyGram Discos S.A. (IFPI), Belgrano 1670, Piso 7, Buenos Aires, 1093, 38 0569, 38 5608. Telex: 18540. Managing Dir.: Alberto Dieguez; Int'l Mgr.: Chris Penn; Promo. Mgr.: Leopoldo Bentivoglio.
Label(s): (Owned) Casablanca, DG, Fontana, Karussell, London, Mercury, Philips, Polydor, Vertigo, Verve, (Licensed) MGM, RSO, Rocket.
Polydor, See PolyGram Discos S.A.
RCA Records (IFPI), Marcelo T. de Alvear 636, 10th fl., Buenos Aries, 1058, 331 1611/1731, 331 1573.
Label(s): (Owned) Linera Tres, (Licensed) (foreign) Barclay, Erato (France), Hansa (Germany), Mellow, (Netherlands), Polar (Sweden), Camden, Can't Stop, Fantasy, Pure Gold, RCA, Red Seal, Victor, Victrola, (all United States).
RSO (USA), See PolyGram Discos S.A.
Rocket (United Kingdom), See PolyGram Discos S.A.
Score, See Musidisc Europe Sudamericana S.A.I.C. y F.
Solar (U.S.A.), See Microfon Argentina S.A.
Supraphon, See Magnatec S.A.
Tennessee, See American Recording S.A.I.C.F.I.A.
Tommy Boy (USA), See Musidisc Europe Sudamericana S.A.I.C. y F.
Vanguard (U.S.A.), See Microfon Argentina S.A.
Vertigo, See PolyGram Discos S.A.
Verve, See PolyGram Discos S.A.
WEA Discos S.R.L., Leandro N. Alem 690 3P., 1001 Buenos Aires, (54-1) 313-4795, (54-1) 313-3750, (54-1) 312-1859, Telex: 22823 NILCO AR, Fax: (54-1) 312-6493.
Managing Dir.: Roberto "Chacho" Ruiz.
Labels: (Ownde) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley, Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA, Fusion, I.M. Discos(restr.)
Zig Zag, See Musidisc Europe Sudamericana S.A.I.C. y F.

MUSIC PUBLISHERS

Anahi Music/Anahi Magic, See EDAMI S.A. (Peer).
CAM S.A. (Spain), See PAMSCO (Pan American Music Service Corp.).
CAM SpA. (Italy), See PAMSCO (Pan American Music Service Corp.).
Durium Edizioni Musicali (Mexico), See PAMSCO (Pan American Music Service Corp.).
EDAMI Srl (Editorial Argentina de Musica Int'l), Rivadavia 5012-6 piso, 1424 Buenos Aires, (54-1) 90-8116, Cable: EDAMI Buenos Aires, Fax: (54-1) 901-8116, Latin American Admin. Dir.: Edward Villar.
Ediciones Meridional Ltda., See Edimusic S.A.
Ediciones Musicales Alvorada, See Edimusic S.A.
Edifon S.R.L., Virrey del Pino, Buenos Aires, 2458, 785-6572/91, Telex: N8 25149-Mifon Ar, Pres.: Mario Kaminsky, Gen. Mgr.: Elena Suarez de Larrazabal.
Edimusic S.A., Manuela Pedraza 2649/S1, Buenos Aires, 1429, (701)8954-2159, (701)2316-2318, Telex: 22687 Bomer Ar, Pres.: Claudio Mario Nadal, Gen. Mgr.: Jose M. Orona.
Editora Beverly Ltda., See Edimusic S.A.
Editorial Argentina de Musica Int'l (EDAMI), Rivadavia 5012-6 piso, Buenos Aires, 1424, (54-1) 901-8116, Cable: EDAMI -Buenos Aires, Fax: (54-1) 901-8116, Admn. Dir.: Edward Villar.
Editorial Sietenotas Musicaless Ltda., See Edimusic S.A.
Emergency (USA), See Jaime Olszevicki.
Hungaroton, See Buelax Producciones S.r.L.
Il Discotto, See Buelax Producciones S.r.L.
Lido Music, See EDAMI S.A. (Peer).
Many Edizioni (Italy), See Jaime Olszevicki.
Maureen Music Inc., See EDAMI S.A. (Peer).
Jaime Olszevicki, Ing. Marconi 3640, Boulogne, Buenos Aires, 1609, Pres.: Jaime Olszevicki, Gen. Mgr.: Ana Maria Hernandez.
Orbemusa (Venezuela), See PAMSCO (Pan American Music Service Corp.).
Orlando Music (New Zealand), See PAMSCO (Pan American Music Service Corp.).
PAMSCO (Pan American Music Service Corp.), J.E. Uriburu 40/42-3o Piso, Buenos Aires, 1027, 49-0399, Cable: Pamesco, Telex: 18373 Mhar, Pres.: Nestor N. Selasco, Gen. Mgr.: Maria Mercedes Sorroza, Prof. Mgr.: Alejandro Nestor Selasco.
Panamusic (Italy), See Jaime Olszevicki.
Passion (UK), See Buelax Prodcciones S.r.L.
Peer-Southern Organization, See EDAMI Srl (Peer).
Pema Music (France), See PAMSCO (Pan American Music Service Corp.).
The Richmond Organization, See EDAMI S.A. (Peer).
SBK Melograf S.A., Montevideo 643, 1er. piso, Buenos Aires, 1019, 40-9277, Telex: 23961 FAMPA AR, Fax: 322-1163, Pres.: Roberto J. Hernandez.
Sam Fox Pub. Co., Inc., See EDAMI S.A. (Peer).
Unimusica, Inc. (U.S.A.), See PAMSCO (Pan American Music Service Corp.).
Union Song A.B., See EDAMI S.A. (Peer).
Vera Publishing (Sweden), See PAMSCO (Pan American Music Service Corp.).
Zig Zag (Italy), See Jaime Olszevicki.

RETAIL ACCESSORY SUPPLIERS

BASF (Argentina) SA, Postzustellung Ubr Postfach, Buenos Aires, 1000.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires, 1424.
Associacion Wagneriana de Buenos Aires, Sante Fe 1243 1st. fl., Buenos Aires.
CBS Recs. SAICFIA (Discos), Emilio Mitre 1819, Buenos Aires, 1424.
Collegium Musicum de Buenos Aires, Libertad 1630, Buenos Aires.
SADAIC (Sociedad Argentina de Autores & Compositores de Musica, Lavalle 1547, Buenos Aires, 1424.

World Radio History

SoHo SrL Uruguay, 806, 5th fl., Buenos Aires, 1015.

LICENSING ORGANIZATIONS MUSIC, AUDIO & VIDEO

Musictape SrL, Quesada 6012, Buenos Aires, 1431.

PUBLIC RELATIONS & RECORD PROMOTION

Musictape SrL, Quesada 6012, Buenos Aires, 1431.

TAPE CUSTOM DUPLICATORS

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires, 1424.
EPSA (Electrical Prods. SAIC, Mexico 2835, Buenos Aires, Cable: EPSA BAIRES. Pres.: Laura R. Casella; Sales Mgr.: Alba Casella.
Audio: Cassette
Magnatec SA, Vidal 3854, Buenos Aires, 1429, 70-8014. 70-8014. Cable: MAGNATEC BAIRES. Pres.: Alfredo Farhi; Sales Mgr.: Carlos Farhi.
Musictape SrL, Quesada 6012, Buenos Aires, 1431.
PolyGram Discos S.A. (IFPI), Belgrano 1670, Piso 7, Buenos Aires, 1093, 38 0569. 38 5608. Telex: 18540.
SoHo SrL Uruguay, 806, 5th fl., Buenos Aires, 1015.

PLATING, PROCESSING & PRESSING PLANTS

CBS Recs. SAICFIA (Discos), Emilio Mitre 1819, Buenos Aires, 1424.
Galvadis SrL, 11 de Septimbre 481, Ramos Mejia, Buenos Aires.

PACKAGING & LABELING SERVICES

PolyGram Discos S.A. (IFPI), Belgrano 1670, Piso 7, Buenos Aires, 1093, 38 0569, 38 5608. Telex: 18540.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires, 1424.
Magnatec SA, Vidal 3854, Buenos Aires, 1429, 70-8014, 70-8014. Cable: MAGNATEC BAIRES. Pres.: Alfredo Farhi; Sales Mgr.: Carlos Farhi.
Audio: C-0, boxes, duplicator.
SoHo SrL Uruguay, 806, 5th fl., Buenos Aires, 1015.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

BASF (Argentina) SA, Postzustellung Ubr Postfach, Buenos Aires, 1000.
SoHo SrL Uruguay, 806, 5th fl., Buenos Aires, 1015.

AUSTRALIA

RECORD COMPANIES

415 Records, See CBS Records Australia Ltd.
AMC, See Albert Prodns.
ASV, See Another Record Dist.
A & M (U.S.A.), See Festival Records Pty. Ltd.
ARC, See CBS Records Australia Ltd.
Abstract, See Powderworks Records & Tapes.
Ace, See Another Record Dist.
Aias, See Larrikin Records Pty. Ltd.
Albert Prodns., 9 Rangers Rd., Neutral Bay, NSW, 2089, (02) 909-3111. Cable: MUSICSYDNEY. Telex: 127194 ALMUS. Fax: (02) 909-3035. E-Mail: JND 154. Managing Dir.: Ted Albert; Gen. Mgr./A & R Dir.: Peter Dawkins. (CD-Manufacturer)
AMC.
Alligator, See Avan-Guard Music Pty. Ltd.
Alternative, See Festival Records Pty. Ltd.
American Gramophone, See M R Acoustics.
Amon Ra, See Avan-Guard Music Pty. Ltd.
Another Record Dist., GPO Box 236C, Hobart, Tasmanai, 7001, (002) 348566. Telex: 57059 EXPDIS. Fax: (002) 311208. Managing Dir.: Stefan Morkovitch; Sales Mgr.: Allan Brown. (CD-Distributor)
Label(s): (Licensed) ACE, ASV, Au Go Go, Auvidis, Charly, Demon, Elcetera Castle Communications, Hungaroton, Jasmine, Jayrem, Lismore, Missing Link, Musidisc, Music For Nations, Raven, Red Lightnin, Roadrunner, Stetson, Survival, Unicorn Kanchana. (Distributor)
Apon, See Carinia Co. Pty. Ltd.
Archive, See PolyGram Records Pty. Ltd.
Argo, See PolyGram Records Pty. Ltd.
Argo Spoken Word, See PolyGram Records Pty. Ltd.
Arika, See Carinia Co. Pty. Ltd.
Ariola, See Carinia Co. Pty. Ltd.
Asylum, See WEA Records Pty. Ltd.
Atlantic, See WEA Records Pty. Ltd.
Atoll, See Carinia Co. Pty. Ltd.
Au Go Go, See Another Record Dist.
Audio Fidelity, See Carinia Co. Pty. Ltd.
Audio Lab, See M R Acoustics.
Aura, See Larrikin Records Pty. Ltd.
Aural Sect Records, 3 Rose St., Shippendale, NSW, 2008, (02) 281-2125. Telex: AA 107 10991. Fax: (02) 211 5938. E-Mail: MEDIA AA. Managing Dir.: Aki Sakura; Label Mgr.: Phil Tripp. (CD-Manufacturer/Distributor)
Label(s): (Owned) Aural Sect.
Auvidis, See Another Record Dist.

Avan-Guard Music Pty. Ltd.

Avan-Guard, 70-74 Wilson St., Newton, NSW, 2042, (612) 550-3688. Fax: (612) 519-1471. Managing Dir.: Ali Knoll; Credit Controller/Classical A & R: Judith Knoll; R & B, Jazz A & R: Peter Smetana; Sales Coord.: Max Robenstone.
Branch(es): Glenhuntly Rd., Elsternwick, 3185, Victoria, (03) 528-5645, 8 Staffa St., Broadview, 5083, South Australia, (08) 269-1796; 147 Robertson St., Forttude Valley, Queensland, 4006, (07) 854-1441; 410 Williams St., Perth, W.A. 6000, (09) 227-9449; PO Box 21 St. Marys, TAS 7215 (003) 72 2404. (CD-Manufacturer/Distributor)
Label(s): (Owned) Avan-Guard Music, Pepito, Tifton, (Licensed) Alligator, Blind Amon Ra, BIS, Pig, Chandos, Cinedisc, CBS/Epic Int'l, DRG Group, Filmtrax, Gimmell, Maxiplay, Ode, PAR, Pro Arte, Pro Jazz, Rooster, Saydisc, Simax, Stern's Africa, Submarine, Triple Earth.
Int'l Reps.: Ode Record Co. (New Zealand); Justintime Records (Canada); Media Sept. (France); Discovery Records (United Kingdom); Graham Sound & Electronics (South Africa).

Avenue, See The Image Music Group Pty. Ltd.
BBC, See PolyGram Records Pty. Ltd.
BBC Artium, See PolyGram Records Pty. Ltd.
BIS, See Avan-Guard Music Pty. Ltd.
BMG Arista Ariola, 424 St. Kilda Rd., Melbourne, VIC, 3004, (03) 267-6566. Fax: (03) 267-2207. Pres. & CEO, RCA/Ariola: Elliott Goldman; Pres., RCA Records: Robert Buziak; Pres., RCA Red Seal: Michael Emmerson; Pres. RCA/A&M/Arista Dist.: Sal Licata; Pres., RCA/Ariola Int'l: Gregory Fischbach.
Branch(es): 6363 Sunset Blvd., Hollywood, CA, 90028, (213) 468-4000, 30 Music Square West, Nashville, TN, 37203, (615) 244-9880, Div. Vice Pres.: Joe Galante.
Label(s): (Owned) RCA, RCA Red Seal, Bluebird, Gold Seal, Pure Gold, RCA Victor, Red Seal, Victrola, A & M Group, Arista Group.
BNL, See P. C. Stereo Pty. Ltd.
BID, See CBS Records Australia Ltd.
Baby, See Colossal Records of Australia Pty. Ltd.
Barclay, See PolyGram Records Pty. Ltd.
Bellaphon, See P. C. Stereo Pty. Ltd.
Belter, See Carinia Co. Pty. Ltd.
Big Life, See CBS Records Australia Ltd.
Black Saint, See PolyGram Records Pty. Ltd.
Blind Pig, See Avan-Guard Music Pty. Ltd.
Blue Sky, See CBS Records Australia Ltd.
Bon Giovanni, See Colossal Records of Australia Pty. Ltd.
Bourg Music, See Carinia Co. Pty. Ltd.
Bridge, See Carinia Co. Pty. Ltd.
Brook, See Powderworks Records & Tapes.
CBC, See P. C. Stereo Pty. Ltd.
CBS Records Australia Ltd. (IFPI), 11-19 Hargrave St., East Syndney, NSW, 2010, (612) 339-0255. Telex: COLREC -121246. Fax: (612) 331-1377. Managing Dir.: Denis Handlin; Financial Dir.: Alan Terrey; Sales Mktg. Dir.: Gill Robert; Int'l Mktg. Mgr. Australia: Chris Moss; Business Affairs Dir.: Mike Edwards. (CD-Distributor)
Label(s): (Owned) ARC, BID, Blue Sky, Caribou, CBS, CBS Associated, CBS/Coronet, Cleveland Entertainment Intl., Curb, Def Jam, Epic, 415, Records, Full Moon, Graduate, Harmony, Ice, Jet Kalimba Prod, Kat Family, Lorimar, Masterworks, Nemperor, Network, Ode, Odyssey, Pasha, Pavillion, PIR, Portrait, Precision, Tabu, Tappan Zee, T-Neck, Uncle Jam, Unlimited Gold, (Licensed) Big Life, Combat, IRS, Relativity, Rough Trade.
CBS, See Colossal Records of Australia Pty. Ltd.; CBS Records Australia Ltd.
CBS Associated, See CBS Records Australia Ltd.
CBS/Coronet, See CBS Records Australia Ltd.
CBS/Epic, See Avan-Guard Music Pty. Ltd.
CGD, See Colossal Records of Australia Pty. Ltd.
Cadenza, See P. C. Stereo Pty. Ltd.
Capriccio, See P. C. Stereo Pty. Ltd.; PolyGram Records Pty. Ltd.
Caribou, See CBS Records Australia Ltd.
Carinia Co. Pty. Ltd., Box 126, Carinia House & 6 Artarmon Rd., Willoughby (Sidney), NSW, 2068, (02) 95 2005. Cable: Carinia Sydney. Telex: 10101. Managing Dir.: N. Kulakowski; Gen. Mgr.: C. R. Barlow. (CD-Distributor)
Label(s): (Owned) Carinia, Chic, Opera for All, Classics for All, Line 99, (Licensed) Arika, Phonart, Seahorse, Swaggie, (foreign) Ariola, ECM, Eurodisc, Telefunken (Germany), Apon, Audio-Fidelity, Chiaroscuro, Discocorp, Folkways, Moniter, Pantheon,Vanguard, (United States), Atoll, Bourg Music, Erato, Forlane-UMIP, Metropole, Studio SM (France), Belter (Spain), Chandos, Meridian, Pearl, Saydisc (United Kingdom), Elite Special.
Int'l Reps.: Viking (New Zealand).
Carosello, See Colossal Records of Australia Pty. Ltd.
Casablanca, See PolyGram Records Pty. Ltd.
Chandos, See Avan-Guard Music Pty. Ltd.; Carinia Co. Pty. Ltd.
Charisma, See Virgin Australia Pty. Ltd.
Charly, See Another Record Dist.
Chase Records, Suite 103/95 Forbes St., Woolloomooloo, Sydney, NSW, 2011, (02) 357 2033. Telex: AA71155. Contact: Kim Shopov.
Branch(es): Box 440, Kings Cross, Sydney, NSW, 2011, Australia.
Chiaroscuro, See Carinia Co. Pty. Ltd.
Chic, See Carinia Co. Pty. Ltd.
Chrysalis (U.K.), See Festival Records Pty. Ltd.
Chrysalis, See RCA/Ariola Belgium NV/SA.
Cinedisc, See Avan-Guard Music Pty. Ltd.
Cinevox, See Colossal Records of Australia Pty. Ltd.
Citadel, See Festival Records Pty. Ltd.
Classics-for-All, See Carinia Co. Pty. Ltd.
Claves, See Colossal Records of Australia Pty. Ltd.
Cleveland Entertainment Int'l, See CBS Records Australia Ltd.
Colossal Records of Australia Pty. Ltd., 14-16 Wilson Ave., Brunswick, Victoria, 3056, (03) 387 0555. Telex: COMCOM AA30333 CRA. Managing Dir.: Domenic Loprete; Sales Mgr.: Sam Loprete. (CD-Distributor)
Label(s): (Owned) Colossal Records, (Licensed) Bon Giovanni, Claves, CBS, CGD, Carosello, Fonit Cetra, Hispavox, Dischi Ricordi, EMI, Polygram, Saga, Foyer, Mocimento Musica, Durium, Baby Records, Cinevox.
Combat, See CBS Records Australia Ltd.
Concert Recording, PO Box 108, Wentworthville, NSW, 2145, 631-6189. Gen. Mgr.: John Clancy; Sales Mgr.: Mary Clancy. (CD-Distributor)
Label(s): (Owned) Concert Recording, Moonlight.
Concord Jazz (U.S.A.), See Festival Records Pty. Ltd.
Connoisseur, See M R Acoustics.
Copperfield Sound Prodns., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Telex: (02) 918-9920. Managing Dir./Sales Mgr.: David Gibson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Copperfield, (Licensed) Symphony Tone, Prom, Euro Music.
Crash, See Monash Records (Australia).
Creole, See Powderworks Records & Tapes.
Crescendo, See Festival Records Pty. Ltd.
Critique, See Powderworks Records & Tapes.
Curb, See CBS Records Australia Ltd.
D for Dance, See Evasound Record & Tapes Pty. Ltd.
DMP, See M R Acoustics.
DRG Group, See Avan-Guard Music Pty. Ltd.
Decca (UK), See PolyGram Records Pty. Ltd.
Def Jam, See CBS Records Australia Ltd.
Delos, See P. C. Stereo Pty. Ltd.
Delta, See P. C. Stereo Pty. Ltd.
Demon, See Another Record Dist.
Demtel Int'l, See Telmak Teleproducts Australia Pty. Ltd.
Dep Int'l, See Virgin Australia Pty. Ltd.
Deram, See PolyGram Records Pty. Ltd.
Deutshe Schallplatten, See M R Acoustics.
Deutsche Grammaphone, See PolyGram Records Pty. Ltd.
Dischi Ricordi, See Colossal Records of Australia Pty. Ltd.
Discocorp, See Carinia Co. Pty. Ltd.
Francis Dreyfus Music, See PolyGram Records Pty. Ltd.
Duet Classics, See Trans-Tasman Prodns.
Durium, See Colossal Records of Australia Pty. Ltd.
ECM, See Carinia Co. Pty. Ltd.
EMI Records Australia (IFPI), 301 Castlereagh St., Sydney, NSW, 2000, (02) 2 0912. Cable: EMIRECORD. Telex: 24182.
Branch(es): 83 Fullerton Rd., Kent Town, Aldelaide, SA 5067, Australia, (08) 332 9233, Telex: 88312. 24 McDougall St. Milton, Brisbane, Qld., 4066, Australia, (07) 36 7388, Telex: 33359.
Label(s): (Owned) Axis, Capitol, Classics For Pleasure, Columbia, EMI, EMI-America, EMI Int'l, Electrola, Harvest, His Master's Voice, Listen For Pleasure, Odeon, Oz, Parlophone, Pathe, Pathe, Marconi, Regal, Stateside, Sstudio 301, Toshiba, (Licensed) (domestic) Albert Prodns., WBE (foreign) Blue Note, Liberty, Private Stock, United Artists (all United States), Cube/Fly, Purple,RAK,Rolling Stone,Threshold, Waverly

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(United Kingdom).
Eagle Records Masterworks, See Move Records.
East Wind, See M R Acoustics.
Eastwind, See PolyGram Records Pty. Ltd.
Elektra, See WEA Records Pty. Ltd.
Elite Special, See Carinia Co. Pty. Ltd.
Elm, See Larrikin Records Pty. Ltd.
Emusic, See Festival Records Pty. Ltd.
Enigma Entertainment Corp., 16A Challis Ave., Potts Point, Sydney, 2011, (011) 61 2 356 2244. E-Mail: THOMAS AA. Pres.: Russell Thomas. (CD-Manufacturer/Distributor)
Label(s): (Owned) Enigma, Restless, Intima, Synthicide, Medusa, (Licensed) Metal Blade.
Enrel, See Larrikin Records Pty. Ltd.
Epic, See CBS Records Australia Ltd.
Erato, See Carinia Co. Pty. Ltd.
Erdenklang, See PolyGram Records Pty. Ltd.
Etcetera Castle Communications, See Another Record Dist.
Euro Music, See Copperfield Sound Prodns.
Eurodisc, See Carinia Co. Pty. Ltd.
Evasound Record & Tapes Pty. Ltd., 28 Cross St., Sydney, NSW, 2100, (612) 9382200. Telex: AA 1785522. Fax: (612) 938-2573. Gen. Mgr.: John Evans; A & R Mgr.: Dan Hennesy; Int'l Mgr.: Chris Evanns. (CD-Distributor)
Label(s): (Owned) D for Dance, Jade, Junction.
Fable, See The Image Music Group Pty. Ltd.
Fantasy (U.S.A.), See Festival Records Pty. Ltd.
Festival Records Pty. Ltd., 63-79 Miller St., Pyrmont, NSW, 2009, (02) 660-4022. Telex: 25686. Fax: (02) 692-8058. (CD-Distributor)
Label(s): (Owned) Alternative, Festival, Infinity, Parole, Red Records, Resistance, (Licensed) A&M, Chrysalis, Fantasy, Concord Jazz, Island, GWR, Windham Hill, Music West, Legacy, Crescendo, Citadel, Greasy Pop, White Label, Mushroom, Omni, ONJ Prodns., Emusic, Regular, Tina's Opp.
Fiddling Fool Prodns., 1 Rosen St., Epping, NSW, 2121, (02) 862191. Contact: Gus McNeil.
Fifth Continent, See PolyGram Records Pty. Ltd.
Filmtrax, See Avan-Guard Music Pty. Ltd.
Folkways, See Carinia Co. Pty. Ltd.
Fonit Cetra, See Colossal Records of Australia Pty. Ltd.
Fontana, See PolyGram Records Pty. Ltd.
Forlane-UMIP, See Carinia Co. Pty. Ltd.
Foyer, See Colossal Records of Australia Pty. Ltd.; P. C. Stereo Pty. Ltd.
Frequenz, See P. C. Stereo Pty. Ltd.
Full Moon, See CBS Records Australia Ltd.
GRP, See P. C. Stereo Pty. Ltd.
GWR, See Festival Records Pty. Ltd.
Geffen, See WEA Records Pty. Ltd.
Giant, See Albert Prodns.
The Giant Prodns. Co. Ltd., 350 Annandale St., Annandale, Sydney, NSW, 2038, (02) 810 8236. Telex: 127 194. Managing Dir.: Peter Dawkins; Co. Dir.: Penny Dawkins; Giant.
Int'l Reps.: EMI (Australia).
Gimmell, See Avan-Guard Music Pty. Ltd.
Golden Editions, See Trans-Tasman Prodns.
Graduate, See CBS Records Australia Ltd.
Greasy Pop, See Festival Records Pty. Ltd.
Great Opera Performances, See Colossal Records of Australia Pty. Ltd.
Green, See Larrikin Records Pty. Ltd.
Hadley Records, 5 Egret Place, Tamworth, NSW, 2340, Partner: Hilary B. Scott; Partner: Eric W. Scott. (CD-Distributor)
Label(s): (Owned) Hadley.
Hammard TV Prodns. (Aust.) Pty. Ltd., 376 Swan St., Richmond, Victoria, 3121, (03) 428 1618. Telex: AA 27975. Managing Dir.: Sino Guzzardi; Nat'l Sales Mgr.: Vin Forbes.
Label(s): (Owned) Hammard.
Harbour, See The Image Music Group Pty. Ltd.
Harmonia Mundi, See Larrikin Records Pty. Ltd.
Harmony, See CBS Records Australia Ltd.
Hispavox, See Colossal Records of Australia Pty. Ltd.
Hungaroton, See Another Record Dist.
IRS, See CBS Records Australia Ltd.
Ice, See CBS Records Australia Ltd.
The Image Music Group Pty. Ltd., 137 Moray St., South Melbourne, VIC, 3205, (0613) 699-9999. Telex: 33 609. Fax: (0613) 699-9231. Managing Dir.: John McDonald; Dir.: Kay McDonald; Gen. Mgr.: Keith Colias; Asst.: Kris McGill. (CD-Manufacturer)
Label(s): (Owned) Avenue, Fable, Harbour.
Infinity, See Festival Records Pty. Ltd.
J & B Records, Ltd., 30 Whiting St., Artarmon, Sydney, NSW, 2064, (02) 439-4377. Telex: 177169. Chairman: Brian Nicholls; A&R Dir.: Barry Board; Mktg. Dir.: Tony Paris.
Label(s): (Owned) J & B.
Jade, See Evasound Record & Tapes Pty. Ltd.
Japo, See Larrikin Records Pty. Ltd.
Jasmine, See Another Record Dist.
Jayrem, See Another Record Dist.
Jenetia, See P. C. Stereo Pty. Ltd.
Jet Kalimba Prodn., See CBS Records Australia Ltd.
Jugoton, See Colossal Records of Australia Pty. Ltd.
Junction, See Evasound Record & Tapes Pty. Ltd.; Powderworks Records & Tapes.
Kat Family, See CBS Records Australia Ltd.
Kem Disc, See P. C. Stereo Pty. Ltd.
Kiddie Cassette, See Trans-Tasman Prodns.
Kingdom, See PolyGram Records Pty. Ltd.
Koala, See Trans-Tasman Prodns.
L'Oiseay Lyre, See PolyGram Records Pty. Ltd.
Larrikin Records Pty. Ltd., PO Box 162, Paddington, NSW, 2021, (02) 3321944. Fax: (02) 360-2217. Managing Dir.: Warren Fahey; Nat'l Sales Mgr.: Frances Trimboli; Promos. Dir.: Rob Miller; Bus. Affairs Mgr.: Cecil Leni. (CD-Manufacturer/Distributor)
Label(s): (Owned) Aias, Aura, Enrel, Green, Larrikin, Rounder Australia, 3rd Degree, (Licensed) Elm, Harmonia Mundi, Japo, Ocora, Oriental, Rounder, Sonet, Stash, Watt.
US Reps.: Rounder Corp. (Cambridge, MA).
Int'l Reps.: Topic (London); Ode Records (New Zealand).
Laser Light, See P. C. Stereo Pty. Ltd.
Laser Records PYT Ltd., 55 Grove St., Birchgrove, 2041, (02) 8182590. Telex: pb121822. Manging Dir.: Gene Pierson; Gen. Mgr.: Anthony Davidson; Product Mgr.: Aksa Duffield; Mktg. Mgr.: Trevor Sennun.
Label(s): (Owned) Laser, Recorded Books Corp.
Laudis, See Colossal Records of Australia Pty. Ltd.; P. C. Stereo Pty. Ltd.
Leedon, See Starlite Records.
Legacy (U.K.), See Festival Records Pty. Ltd.
Legends, See Trans-Tasman Prodns.
Line 99, See Carinia Co. Pty. Ltd.
Lismore, See Another Record Dist.
London, See PolyGram Records Pty. Ltd.
London Kitchenware, See PolyGram Records Pty. Ltd.
Lorimar, See CBS Records Australia Ltd.
MCA, See WEA Records Pty. Ltd.
MCS, See Carinia Co. Pty. Ltd.
MPS, See PolyGram Records Pty. Ltd.
M. R. Acoustics, Box 165, Brisbane, 4103, (07) 848-7598. Telex: mrac 42603. Dir.: Coun H. Robertson; Asst. Dir.: Geraldine A. Robertson; Sales Mgr.: Judy Nelson. (CD-Distributor)
Label(s): (Licensed) Audio Lab, DMP, American Gramaphone, Connoisseur, East Wind, Deutsche Schallplatten.
Magnet, See WEA Records Pty. Ltd.
Masterworks, See CBS Records Australia Ltd.
Maxiplay, See Avan-Guard Music Pty. Ltd.
Mercury, See PolyGram Records Pty. Ltd.
Mercury-Emarcu, See PolyGram Records Pty. Ltd.

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Mercury Golden Imports, See PolyGram Records Pty. Ltd.
Meridian, See Carinia Co. Pty. Ltd.
Messiah Complex Records, 4-Box A566, Sydney, 2000, (02) 264-8992, (03) 537-2496. Managing Dir.: Jules R.B. Normington; Assoc. Dir.: Peter Byron.
Label(s): (Owned) Messiah Complex.
US Reps.: Dutch East India Trading Co. (NY).
Int'l Reps.: Shingaky Trading (London).
Metronome, See PolyGram Records Pty. Ltd.
Metropole, See Carinia Co. Pty. Ltd.
Midnight Records, 38 Pitt St., Kirribilli, Sydney, NSW, 2061, (02) 922 6077. Telex: AA 23551. Fax: (02) 922 6603. Managing Dir.: Peter Rix; Financial Controller: Philip Walker; A & R Dir.: Leah Ashton. (CD-Distributor)
Missign Lind, See Another Record Dist.
Mmaster, See P. C. Stereo Pty. Ltd.
Mobile Fidelity, See P. C. Stereo Pty. Ltd.
Monash Records (Australia), 305 Swanston St., Melbourne, VIC, 3000, (03) 6635255. Telex: MT 91 AA 31494. Fax: (61) 3-6634520. Pres.: Peter Snow; Exports Mgr./A & R: Robert Oertel; Mktg. Promo.: Doug Thorp. (CD-Manufacturer/Distributor)
Label(s): (Owned) Crash, (Licensed)
Monitor, See Carinia Co. Pty. Ltd.
Moonlight, See Concert Recording.
Mostly Jazz, Box 342, Elsternwick, 3185. (Distributor)
Move Records, Box 266, Carlton South, 3053, (03) 497-3105. Mgr.: Martin Wright. (CD-Distributor)
Label(s): (Owned) Move, (Licensed) Avant Garde, Eagle Records Masterworks, Shoreline.
US Reps.: Fifth Continent (CA).
Movimento Musica, See P. C. Stereo Pty. Ltd.
Mushroom (Australia), See Festival Records Pty. Ltd.
Mushroom Records Pty. Ltd., 9 Dundas Ln., Albert Park, Melbourne, VIC, 3206, (3) 690-3399. Telex: AA31738 MUSHREC. Fax: (3) 695-7819. Managing Dir.: Michael Gudinski; Dir.: Gary Ashley; Dir. Business Affairs: Simon F. Young.
Branch(es): 63 William St., Sydney, NSW, 2000, Australia, (2) 332-3277, Telex: AA72196 FTOURS. Nat'l Promos. Mgr.: S. McAullay. 69 Carlton Gore Rd., Auckland, New Zealand, (9) 33 885, Telex: 60569 FESREC NZ. Nat'l Promos. Mgr.: J. Dawes. (CD-Manufacturer)
Label(s): (Owned) Mushroom, White Label.
Music For Nations, See Another Record Dist.
Music West, See Festival Records Pty. Ltd.
Music World, See Trans-Tasman Prodns.
Musidisc, See Another Record Dist.
Nemperor, See CBS Records Australia Ltd.
Network, See CBS Records Australia Ltd.
91st Columbo Pty. Ltd., 202 Balaclava Rd., Cavlfield, Melbourne, Victoria, 3162, (03) 509 2951. Telex: AA 36227. Mktg. Mgr.: Nicolas Zoumis; Promo.: Michael Katsonis; A & R: John Constan; Sales & Admin.: Michael Alevras; Int'l Product: Joseph Vella.
(CD-Manufacturer)
Label(s): (Owned) Legend.
Nonesuch, See WEA Records Pty. Ltd.
Novalis, See Carinia Co. Pty. Ltd.
Nowo, See Colossal Records of Australia Pty. Ltd.
ONJ Prodns. (U.S.A.), See Festival Records Pty. Ltd.
Ocora, See Larrikin Records Pty. Ltd.
Ode, See CBS Records Australia Ltd.
Odyssey, See CBS Records Australia Ltd.
Omni (U.S.A.), See Festival Records Pty. Ltd.
Opera-for-All, See Carinia Co. Pty. Ltd.
Oriental, See Larrikin Records Pty. Ltd.
PAR, See Avan-Guard Music Pty. Ltd.
P. C. Stereo Pty. Ltd., S. Denton St., Mt. Gravatt, Brisbane, QLD, 4122, (07) 343-1612. Fax: (61) 7 8494697. Managing Dir.: Clive A Purcell; Co. Sec.: N. J. Purcell; Sales Mgr.: M. Shepherd.
Label(s): (Licensed) BNL, Bellaphon, CBC, Cadenza, Capriccio, Delos, Delta, Frequenz, Foyer, GRP, Jenetia, Kem Disc, Laser Light, Laudis, Mmaster, Mobile Fedelity, Movimento Musica, Reference, Sheffield Lab, Suite, Telarc.
P.R.T., See PolyGram Records Pty. Ltd.
PWM, See Carinia Co. Pty. Ltd.
PIR, See CBS Records Australia Ltd.
Pantheon, See Carinia Co. Pty. Ltd.
Parole, See Festival Records Pty. Ltd.
Pasha, See CBS Records Australia Ltd.
Pavillion, See CBS Records Australia Ltd.
Pearl, See Carinia Co. Pty. Ltd.
Pepito, See Avan-Guard Music Pty. Ltd.
Phantom Records Pty. Ltd., Box A566, Sydney South, NSW, 2000, (02) 264-8992. Fax: (02) 267-5242. Managing Dir./A & R: Jules R.B. Normington.
Label(s): (Owned) Phantom.
Int'l Reps.: Citadel Records (Australia).
Philips, See PolyGram Records Pty. Ltd.
Philips Classics, See PolyGram Records Pty. Ltd.
Phonart, See Carinia Co. Pty. Ltd.
PolyGram Records Pty. Ltd. (IFPI), Unit A, 122 McEvoy St., Alexandria, NSW, 2015, (02) 699-1399. Cable: PHONREC. Telex: 26856. Managing Dir.: Michael Smellie; Nat'l Mgr. Sales/Mktg.: Paul Dickson; Financial Controller: Darryl Sullivan; Promo. Mgr.: Tim Prescott. (CD-Manufacturer/Distributor)
Label(s): (Owned) Archiv, Argo, Argo Spoken Word, Barclay, BBC, BBC Artium, Black Saint, Capricorn, Casablanca, Decca (UK), Deram, Deutsche Grammophon, Eastwind, Erdenklang, Fifth Continent, Fontana, Francis Dreyfus Music, Kingdom, L'Oiseay Lyre, London, London/Kitchenware, Mercury, Mercury, Mercury-Emarcy, Mercury Golden Imports, Metronome, MPS, Philips, Philips Cl, assics, Polydor, Polystar, P.R.T., Rocket, R.S.O., Sequensza, Soul Note, Threshold, Vertigo, Verve.
Polydor, See PolyGram Records Pty. Ltd.
Polystar, See PolyGram Records Pty. Ltd.
Portrait, See CBS Records Australia Ltd.
Powderworks Records & Tapes Pty. Ltd., 28 Cross St., Brookvale, NSW, 2100, (02) 9382200. Telex: AA 20270. Managing Dir.: John Evans; Int'l A & R Mgr.: Jon Kennett; Mktg. & Promo. Mgr.: Don Bruner.
Label(s): (Owned) Powderworks, Abstract, Dynamyte, (Licensed) Red Bus, Scorpio, Creole, nightmare.
Precision, See CBS Records Australia Ltd.
Pro Arte, See Avan-Guard Music Pty. Ltd.
Pro Jazz, See Avan-Guard Music Pty. Ltd.
Prom, See Copperfield Sound Prodns.
RCA Ltd. (IFPI), Strathfield Plaza, The Blvd., Strathfield, Sydney, NSW, 2135, (02) 764 3888. Cable: RCAAUST. Telex: 21654.
Label(s): (Owned) Bluebird, Camden, Gold Seal, Pure Gold, Rockaway, Victor, Victrola, Vintage, (Licensed) (foreign) Attic (Canada), Polar (Sweden), Tembo, (United Kingdom), AVI, Buddah, Can't Stop, Grunt, Lifesong, Millennium, Pyramid, Roulette, Salsoul (all United States).
R.S.O., See PolyGram Records Pty. Ltd.
Raven, See Another Record Dist.
Recorded Books Corp., See Laser Records Pty. Ltd.
Red, See Festival Records Pty. Ltd.
Red Bus, See Powderworks Records & Tapes.
Red Lightnin, See Another Record Dist.
Reference, See P. C. Stereo Pty. Ltd.
Regent, See Telmak Teleproducts Australia Pty. Ltd.
Regular Records Pty. Ltd., Level 2, 231 Oxford St., Sydney, NSW, 2010, (02) 360-2511. Fax: (2) 332-4339. Managing Dir.: Martin Fabinyi; Gen. Mgr.: Sam Evans.
Label(s): (Owned) Regular, Via Disc.
US Reps.: Chrysalis Records (New York, NY).
Int'l Reps.: A & M Records (Canada); London Records (England); Vinylmania Records (Scandinavia); Attic Records (Canda).
Relativity, See CBS Records Australia Ltd.
Replica, See Carinia Co. Pty. Ltd.
Reprise, See WEA Records Pty. Ltd.
Resistance, See Festival Records Pty. Ltd.
Roadrunner, See Another Record Dist.
Rocket, See PolyGram Records Pty. Ltd.
Rooster, See Avan-Guard Music Pty. Ltd.
Rough Trade, See CBS Records Australia Ltd.
Rounder, See Larrikin Records Pty. Ltd.
Rounder Australia, See Larrikin Records Pty. Ltd.
Saga, See Colossal Records of Australia Pty. Ltd.
Saydisc, See Avan-Guard Music Pty. Ltd.; Carinia Co. Pty. Ltd.
Seahorse, See Carinia Co. Pty. Ltd.
Sequenza, See PolyGram Records Pty. Ltd.
Shanachie, See Larrikin Records Pty. Ltd.
Sheffield Lab, See P. C. Stereo Pty. Ltd.
Shoreline, See Move Records.
Simax, See Avan-Guard Music Pty. Ltd.
Sire, See WEA Records Pty. Ltd.
Siren, See Virgin Australia Pty. Ltd.
Sonet, See Larrikin Records Pty. Ltd.
Soul Note, See PolyGram Records Pty. Ltd.
Spotlite, See Starlite Records.
Starlite Records, 3 Taloma Ave., Lurnea/Sydney, 2170, (02) 6077088. Pres.: Lonnie Lee; Promo. Dir.: Suzanne Aufder-Heide; Mktg. Dir.: Adrian Munn; Financial Dir.: David Rix.
Label(s): (Owned) Starlite, Spotlite, Leedon.
Starsong, See Word Australia.
Stash, See Larrikin Records Pty. Ltd.
Stern's Africa, See Avan-Guard Music Pty. Ltd.
Stetson, See Another Record Dist.
Studio SM, See Carinia Co. Pty. Ltd.
Submarine, See Avan-Guard Music Pty. Ltd.
Suite, See P. C. Stereo Pty. Ltd.
Survival, See Another Record Dist.
Swaggie Records, Box 125, South Yarra, Victoria, 3141, (03) 288 6280. Exec. Dir.: Nevill L. Sherburn.
Label(s): (Owned) Swaggie Records.
US Reps.: Bay Side Record Dist. Co. (El Cerrito, CA).
Int'l Reps.: Jazz Music (United Kingdom).
Symphony Tone, See Copperfield Sound Prodns.
T-Neck, See CBS Records Australia Ltd.
Tabu, See CBS Records Australia Ltd.
Tappan Zee, See CBS Records Australia Ltd.
Telarc, See P. C. Stereo Pty. Ltd.
Teldez, See WEA Records Pty. Ltd.
Telefunken, See Carinia Co. Pty. Ltd.
Telmak Teleproducts Australia Pty. Ltd., 84-94 Mullens St., Balmain, 2041, (02) 8183188. Telex: AA 71324. Music Mgr.: Don Bruner; Houseware Products Mgr.: David Hammer. (CD-Distributor)
Label(s): (Owned) Regent Records, Demtel Int'l.
US Reps.: Telmak Teleproducts (Florida).
Ten, See Virgin Auatralia Pty. Ltd.
The Wheatley Organisation Pty. Ltd., 1st Floor, 49 Bank St., South Melbourne, VIC, 3205, (03) 696-2166. Fax: (03) 696-0012. Managing Dir.: Glen Wheatley; Nat'l A & R Mgr.: Ross Fraser. (CD-Manufacturer/Distributor)
Label(s): (Owned) Wheatley Records.
Threshold, See PolyGram Records Pty. Ltd.
Tifton, See Avan-Guard Music Pty. Ltd.
Tina's Opp (U.S.A.), See Festival Records Pty. Ltd.
Trans-Tasman Prodns., PO Box 199, Darra, Brisbane, 4076, (07) 376-4566. Telex: 145755 HOGHT. Fax: (07) 376-8967. Managing Dir.: Houghton Hughes; Nat'l Sales Mgr.: Roger Curry. (CD-Manufacturer/Distributor)
Label(s): (Owned) Duets Classics, Golden Editions, Kiddie Cassette, Legends, Music World.
Triple Earth, See Avan-Guard Music Pty. Ltd.
Uncle Jam, See CBS Records Australia Ltd.
Unicorn Kanchana, See Another Record Dist.
Unlimited Gold, See CBS Records Australia Ltd.
Vanguard, See Carinia Co. Pty. Ltd.
Vertigo, See PolyGram Records Pty. Ltd.
Verve, See PolyGram Records Pty. Ltd.
Via Disc, See Regular Records Pty. Ltd.
Viking, See Carinia Co. Pty. Ltd.
Viola, See Carinia Co. Pty. Ltd.
Virgin Australia PYT Ltd., 66 Victoria St., McMahons Point, 2060, (2) 9231844. Fax: (2) 9298878. Telex: 74833 virgin. Regional Area Dir.: Laurie Dunn; Managing Dir.: Moira Bennett (Ms); A & R/Product Mgr.: Bruce Butler; Nat'l Promo.: Michael Manos; Release Co-Ordinator: Tracey Millar (Miss).
(CD-Distributor)
Label(s): (Owned) Virgin, Charisma, Ten, (Licensed) Siren, Dep Int'l, ZarJazz.
WEA Records Pty . Ltd., 39-47 Albany St., Crows Nest, NSW, 2065, (61-2) 438 4511. Cable: WEAREC/CROWS NEST. Telex: 24653. Fax: (61-2) 439 5739. Chrmn.: Paul M. Turner; Managing Dir. US Division: Peter Ikin; Managing Dir. WEA Int'l Div.: Phillip Mortlock; Financial Dir.: Steve Warner. (CD-Manufacturer/Distributor)
Label(s): (Owned) Asylum, Atlantic, Elektra, Finnadra, Nonesuch, Paisle Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA, Trafalgar(restr).
WEA Int'l, See WEA Records Pty. Ltd.
Warner Bros., See WEA Records Pty. Ltd.
Watt, See Larrikin Records Pty. Ltd.
White Label, See Festival Records Pty. Ltd.
Windham Hill, See Festival Records Pty. Ltd.
Word Records Australia, 18-26 Canterbury Rd., Heathmont, Victoria, 3135, (03) 729-3777. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: A&S, Birdwing, Broken Records, Canaan, Christian Artists, Dayspring, Exit, Good News, Home Sweet Home, Janz, Kerygma, Lamb & Lion, Light, Live Oak, Manna, Maranatha, Meadowlark, Myrrh, Reunion, Seed, Solid Rock, Sparrow, Star Song, Straight Ahead, Urgent, Word.
Zarjazz, See Virgin Australia Pty. Ltd.

MUSIC PUBLISHERS

ATV/Northern Songs, See SBK Songs Australia Pty. Ltd.
Aboriginal, See Larrikin Music.
Acuff-Rose, See MCA Music/Gilbey.
J. Albert & Son Pty. Ltd., 9 Rangers Rd., Neutral Bay, NSW, 2089, (02) 909-3111, Cable: MUSICSYDNEY, Telex: 127194 ALMUS, E-Mail: JND 154, Fax: (02) 909-3035, Pres.: Ted Albert, Gen. Mgr.: Peter Dawkins.
Almo Music, See Rondor Music Pty. Ltd. (Australia).
Angle Music Pty. Ltd., (APRA) See The Image Music Group.
Arwin Music of Australia Pty. Ltd., See Essex Music Group.
Australian Tumbleweed, (BMI) See Wheatley Music.
Barton Music (Australia) Pty. Ltd., (APRA) See Chappell & Intersong Music Group (Australia).
Bestall Reynolds Music, See Rondor Music.
Bilarm Music Pty. Ltd., (APRA) See The Image Music Group.
Boosey & Hawkes Ltd., 26-28 Whiting St., Artarmon, 2064.
Buckwood Music Pty. Ltd., See Essex Music Group.
Carolco, See MCA Music/Gilbey.
Castle Music Pty. Ltd., PO Box C156, Cremorne Junction, NSW, 2090, (2) 908 0788, Telex: AA 22872, Fax: 61 (2) 9539163, Gen. Mgr.: Donald Lloyd, Managing Dir.: Barry Chapman.
Cellar Music, (APRA) 1 Rosen St., Epping, NSW, 2121, (02) 862191, Pres.: Gus McNeil.
Chappell Int'l Music Pub. Ltd. UK, See Warner/Chappell Music.
Chase Records & Publishing, Suite 103/95 Forbes St., Woolloomooloo, Sydney, NSW, 2011, (02) 357 2033, Telex: AA71155, Contact: Kim Shopov.
Branch(es): Box 440, Kings Cross, Sydney, NSW, Australia, 2011.
Cherry River Music Pty. Ltd., (APRA) See Chappell & Intersong Music Group (Australia).
Chicago Music Pub. Partnership, See Rondor Music.
Coathanger Music, (APRA) See Cellar Music Co.
Colossal Music Publishers, 14-16 Wilson Ave., Brunswick, Victoria, 3056, (03) 387 0555, Telex: COMCOM AA30333 CRA, Gen. Mgr.: Mimmo Loprete.

World Radio History

Coloured Stone Music, See Evasound Music.
John Cougar Mellencamp, See MCA Music/Gilbey.
Cromwell Music of Australia Pty. Ltd., See Essex Music Group.
Martha Davis, See MCA Music/Gilbey.
Deluxe Music, (APRA) See Warner/Chappell Music.
Dizzy Heights Music Ltd., See MMA Music.
ENREC, See Larrikin Music.
Easy Money Music, See Rondor Music.
Eaton Music (Australia) Pty. Ltd., See Festival Music Publishing Group.
Eden Songs Pty. Ltd., See MMA Music.
Elbow Room Music, (APRA) See Cellar Music.
Essex Music Group, Uniline House, 5-13 Northcliff St, Milsons Point, Sydney, NSW, 2061, (02) 922-4100, Cable: Semus, Telex: AA177216, Fax: (02) 923-2148, Pres.: Bruce Powell, Prof. Mgr.: John Morrison.
Essex Music of Australia Pty. Ltd., See Essex Music Group.
Evasound Music, 28 Cross St., Brookvale, Sydney, NSW, 2100, (612) 938-2200, Telex: AA178552, Fax: (612) 938-2573, Pres.: G. Evans, Gen. Mgr.: T.J. Evans, Prof. Mgr.: Chris Evans.
Famous Music Corp., (APRA) See Warner/Chappell Music.
Festival, See Organized Rhyme Music Publishing Group.
Festival Music Publishing Group, 63-79 Miller St., Pyrmont, NSW, 2009, (02) 660-5218, Telex: 25686, Fax: (02) 6928058, Pres.: Peter Hebbes, Prof. Mgr.: John Rumney.
Festival Music Pty. Ltd., See Island Music Ltd.
Randy Goodrum, See MCA Music/Gilbey.
Happy Valley Music, See Larrikin Music.
Haven Music Pty. Ltd., (APRA) See The Image Music Group.
The Image Music Group, (APRA) 137 Moray St., South Melbourne, 3205, (613) 699-9999, Telex: 33 609, Fax: (613) 699-9231, Pres.: John McDonald, Gen. Mgr.: Keith Colias, Prof. Mgr.: Steve Chavez.
Inxs, See MCA Music/Gilbey.
Irving Music, See Rondor Music Pty. Ltd. (Australia).
Ivan Mogall Music (Australia) Pty. Ltd., (APRA) See Chappell & Intersong Music Group (Australia).
Jackdor Music, See Essex Music Group.
Jobete Music Co., Inc., See SBK Songs Australia Pty. Ltd.
Joel Songs, See SBK Songs Australia Pty. Ltd.
Jonathan Music (Australia) Pty. Ltd., (APRA) See Chappell & Intersong Music Group (Australia).
July Music, (APRA) See The Image Music Group.
L.R.B. Music, (BMI) See Wheatley Music.
Larrikin Music, PO Box 162, Paddington, NSW, 2021, (02) 332-1944, Fax: (02) 360-2217, Pres.: Warren Fahey, Prof. Mgr.: Frances Trimboli.
Laser Music, 55 Grove St. Birchgrove, Sydney, 2041, (02) 8182, Pres.: G. Pierson, Gen. Mgr.: A M Davidson, Prof. Mgr.: R. Wood.
M.A.M. Music Publishing Pty. Ltd., See Festival Music Publishing Group.
MCA Music/Gilbey, (APRA) 23 Pelican St., Dairlinghurst, Sydney, 2010, (02) 267-6088, Telex: AA25687, E-Mail: GILBEY-AA, Fax: (02) 264-1742, Prof. Mgr.: Joanne Petersen, Managing Dir.: Chris Gilbey.
MMA Music, 145 Brougham St., Kings Cross, Sydney, NSW, 2011, (02) 356-4944, E-Mail: MMA-AA;JND145, Fax: (02) 358-5880, Pres.: Chris Murphy, Gen. Mgr.: Kim Frankiewicz, Prof. Mgr.: Giselle McHugh.
Branch(es): 211 West 56th St., 21M, New York, NY, 10019.
McJames Music, See Evasound Music.
Memory Lane Music (Australia) Pty. Ltd., (APRA) 5-13 Northcliff St., Milsons Point, 2061, (02) 922-4100, Telex: 177216, Pres.: Larry Spier, Gen. Mgr.: Bruce Powell.
Mighty Three Music, See Rondor Music.
Muppet Jonico, See MMA Music.
Mushroom Music Pty. Ltd., 9 Dundas Ln., Albert Park, Melbourne, Victoria, 3206, (3) 690-3399, Telex: AA31738 MUSHREC, Fax: (3) 695-7819, Pres.: Michael Gudinski, Gen. Mgr.: Ian James.
Music Publishing Int'l Inc., See MMA Music.
Music Publishing Co. of Australia, (APRA) See Southern Music Publishing Co. (A/ASIA) Pty. Ltd.
Nicholls & Dimes Music, See Essex Music Group.
Peer Int'l Pty. Ltd., (APRA) 10-12 Clarke St., Suite 304,PO Box 708, Crows Nest, Sydney, NSW, 2065, (61-2)436-0799, Fax: (61-2)437-5980.
Peer Int'l Pty. Ltd., (APRA) See Southern Music Publishing Co. (Australasia) Pty. Ltd.
Peer Southern Organization, See Southern Music Publishing (Australasia) Pty. Ltd.
Pink Floyd Music Pub., See SBK Songs Australia Pty. Ltd.
Planetary-Nom (Australia) Pty. Ltd., (APRA) See Chappell & Intersong Music Group (Australia).
Rainbird Music, (APRA) See The Image Music Group.
Rango Music Pty. Ltd., See Festival Music Publishing Group.
Red Bus Music Int'l Ltd., See MMA Music.
Regular Music, PO Box 141, Potts Point, Sydney, 2011, (02) 358-5066, Telex: AA75017 regula, Gen. Mgr.: Jennifer Wright.
Restaurant Music, See Rondor Music.
Riva Music, See Rondor Music.
Rocket Music, See Rondor Music.
Ronder Music Pty. Ltd. (Australia), 570 Military Rd. Mosman, Sydney, NSW, 2077, (02) 969-6366, Fax: (02) 960-3141, Pres.: Bob Aird, Prof. Mgr.: Graeme Connors.
SBK April Music, See SBK Songs Australia Pty. Ltd.
SBK Blackwood Music, See SBK Songs Australia Pty. Ltd.
SBK Catalogue Partnership (United Artist), See SBK Songs Australia Pty. Ltd.
SBK Songs Australia Pty. Ltd., 32A Oxford St., East Sydney, NSW, 2010, (02) 331-2163, (02) 331-7557, Telex: 27507, Fax: (02) 331-7557, Prof. Mgr.: Paul Nearhos, Managing Dir.: John Anderson.
Satell Music, See Evasound Music.

Southern Music Publishing Co. (Australasia) Pty. Ltd.
(APRA) 10-12 Clarke St., Suite 304, PO Box 708, Crows Nest, Sydney, NSW, 2065, (61-2) 436 0799, Fax: (61-2) 437-5980, Managing Dir.: Matthew Donlevy.

Step Seven Music Pty. Ltd., (APRA) See The Image Music Group.
Sweet Summer Night Music, See Rondor Music.
Unicity, See MCA Music/Gilbey.
Van Helen, See MCA Music/Gilbey.
Virgin Music Australia (Pty) Ltd., PO Box 580, North Sydney, New South Wales, 2060, (2) 923-1844, Telex: 71 74833, Fax: (2) 929-8878, Contact: Laurie Dunn.
Narada Michael Walden, See MCA Music/Gilbey.
Warner Bros. Music Australia Pty. Ltd., 319B Penshurst St., Willioughby, 2068, 4065322, Telex: 24111 wbbugs, Prof. Mgr.: Neva Jakich, Managing Dir.: John Bromell.
Warner/Chappell Music, 99 Forbes St. Woolloomooloo, Sydney, NSW, 2011, (02) 356-3322, Telex: 25799, Fax: (02) 357-2610, Prof. Mgr.: Boris, Managing Dir.: John W. Bromell.
Welk Music Group (Australia) Pty. Ltd., (APRA) 137 Moray St., South Melbourne, VIC, 3205, (03) 699-9999, Telex: 33609, Fax: (03) 699-9231, Pres.: John Mc Donald, Prof. Mgr.: Steve Chavez.
Wheatley Music, (CHAPPELL) 424 St. Kilda Rd., #4.5, 4th Fl., Melbourne, Victoria, 3004, (03) 267 8811, Pres.: Glenn Wheatley, Prof. Mgr.: Doris Tyler.
Branch(es): Owen Sloane, 1299 Ocean Ave., Santa Monica, 90401, (213) 393-5345.
Yeldah Music, (APRA) 5 Egret Pl., Tamworth, NSW, 2340, (067) 657813, Pres.: Eric W. Scott.

SHEET MUSIC & FOLIO SUPPLIERS

Chappell Intersong Pty. Ltd. (Sydney), 145 Brougham St., Kings Cross, Sydney, NSW, 2011.

RETAIL ACCESSORY SUPPLIERS

BASF Australia, Chelsea House, 55 Flemington Rd., Melbourne Vic., 3001.
Product(s): Tape—Leader Tape (audio), Splicing Tape & Equip. (audio).
Copperfield Sound Prodns., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres.: David Gibson; Sales Mgr.: David Gibson.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Tamworth N.S.W., 2340, (06) 7661577, (06) 7661050. Pres.: Max Ellis.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
KGC Magnetic Tapes, 1/122 Euston Rd., Alexandria, Sydney, New South Wales, 2015, (02) 5192677. Cable: MAGTAP, SYDNEY. Telex: AA 71659. Fax: (02) 517 2530. Gen. Mgr.: Mr. Terry Gray.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

DISPLAY & OTHER FIXTURES

Copperfield Sound Prodns., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres.: David Gibson; Sales Mgr.: David Gibson.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems, Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.
Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Tamworth N.S.W., 2340, (06) 7661577, (06) 7661050. Pres.: Max Ellis.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems, Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.
KGC Magnetic Tapes, 1/122 Euston Rd., Alexandria, Sydney, New South Wales, 2015, (02) 5192677. Cable: MAGTAP, SYDNEY. Telex: AA 71659. Fax: (02) 517 2530. Gen. Mgr.: Mr. Terry Gray.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems, Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Actors Equity Assn. of Australia, 200 Hay St., East Perth, QA, 6000, (09) 325 4073. Sec.: Jay Walsh.
Actors Equity Assn. of Australian, 236 Elizabeth St., Suite 5, Queensland, QLD, 4000, (07) 221 3940. Sec.: Don Summer.
Actors Equity Assn. of Australia, 147 Wellington Parade South, Joilimont, VIC, 3002, (03) 650 4876. Sec.: Greg Jones.
Actors Equity Assn. of Australia, 32 Orwell St., Potts Point, NSW, 2011, (02) 357 3022. Telex: AA73331. Fax: (02) 356 3531. Pres.: Geraldine Turner; Federal Sec.: Michael Crosby; Asst. Fed. Sec.: Anne Britton.
Assn. of Theatrical Agents & Employees, PO Box 91, Hurstville Grove, NSW, 2220, (02) 57 5676, (02) 57 2373. Pres.: Wally Lash; Vice Pres.: Gillian Levett.
Australasian Performing Right Assn. Ltd. (APRA), PO Box 567, Crows Nest, NSW, 2065, (02) 922 6422. Telex: AA123939. Fax: (02) 925 0314. Chief Exec.: John Sturman; Sec.: Glenda Callaghan.
Australian Country Music Assn., Box 35, N. Quay, Brisbane, QLD, 4001, (7) 269-3008.
Australian Music Publishers Assn., Ltd. (AMPAL), PO Box Q291, Sydney, NSW, 2000, (02) 29 6201. Telex: AA73081. Fax: (02) 290 3038. Contact: Brett Cottle.
Australian Record Industry Assn. (ARIA), PO Box E146, St. James, Sydney, NSW, 2000, (02) 267 7996, (02) 267 7877. Telex: AA74249. Fax: (02) 264 5589. Exec. Dir.: David Watts; Admin. Mgr.: Lionel Banbury.
Australian Theatrical & Amusement Employees Assn., 92 Coleman St., West Moonah, TAS, 7009, (002) 72 6044. Sec.: Dennis Shelverton.
Australian Theatrical & Amusement Employees Assn., 200 Hay St., East Perth, WA, 6000, (09) 325 2965. Sec.: Harry Bluck.
Australian Theatrical & Amusement Employees Assn., 2nd Floor , Currie St., Adelaide, SA, 5000, (08) 212 4188. Sec.: Andrew Mack.
Australian Theatrical & Amusement Employees Assn., Room 1/E 1st. Floor Dunstan House, Brisbane, QLD, 4000, (07__ 221 8150. Pres.: Hec White; Sec.: Jim Beattie.
Australian Theatrical & Amusement Employees Assn., 15 Glebe Point Rd., Glebe, NSW, 2037, (92) 660 4766. Pres.: Matthew Strassberg; Sec.: Michael Taylor.
Australian Theatrical & Amusement Employees Assn., Box 2 Trades Hall, Carlton South, VIC, 3053, (03) 663 4877. Fax: (03 663 5559. Federal Sec.: Ken Ophel.
Leosong Copyright Service Pty. Ltd., GPO Box 2089, Sydney, NSW, 2001, (61)2-294972. Telex: AA 71155. Fax: (61) 2-297696. Pres.: Philip C. Walker; Sales Mgr.: John W. Hopkins.
Public Broadcasting Assn. of Australia, 645 Harris St., Ultimo, NSW, 2007, (02) 211 3288. Fax: (02) 281 3370. Exec. Dir.: Ada Hulshoff.
Record Retailers Assn., C/-Manly Records, Manly, NSW, 2095, (02) 977 1786. Pres.: Philip Birbaum; Treasurer: Julius Danko.
Tamworth Songwriters' Assn., Box 618, Tamworth, NSW, 2340, (067) 66 3190. Sec.: Martin R. Muir.
Victorian Rock Foundation, 9 Beach Rd., Port Melborne, VIC, 3207, 011613 6451111. Fax: 011 61 3 645 1445. Gen. Mgr.: Ian Smith.

LICENSING ORGANIZATIONS MUSIC, AUDIO & VIDEO

Australasian Mechanical Copyright Owners Society Ltd., 215 Clarence St., Sydney, N.S.W., 2000, (02) 296201. Telex: AZCA AA73018. Managing Dir.: B.R. Cottle.

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(A/Asia) Pty. Ltd.
Sydney, Australia

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Australasian Performing Right Assn. Ltd. (APRA), PO Box 567, Crows Nest, NSW, 2065, (02) 922 6422. Telex: AA123939. Fax: (02) 925 0314. Chief Exec.: John Sturman; Sec.: Glenda Callaghan.

Australian Performing Right Assn. Ltd. (APRA), 1A Eden St., Crows Nest, Sydney, NSW, 2065, (2) 922-6422. Cable: APRA SYDNEY. Telex: AA123939. Fax: (2) 925-0314. Chief Exec.: J. L. Sturman; Co. Sec.: Glenda M. Callaghan.

Copperfield Sound Prodns., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres.: David Gibson; Sales Mgr.: David Gibson.

Leosong Copyright Service Pty. Ltd., GPO Box 2089, Sydney, NSW, 2001, (61)2-294972. Telex: AA 71155. Fax: (61) 2-297696. Pres.: Philip C. Walker; Sales Mgr.: John W. Hopkins.

Powderworks Records & Tapes Pty. Ltd., 28 Cross St., Sydney, NSW, 2100, (02) 938-2200. Telex: AA 20270. Pres.: Ken Harding; Managing Dir.: John Evans.

MUSIC LIBRARIES

Australasian Mechanical Copyright Owners Society Ltd., 215 Clarence St., Sydney, N.S.W., 2000, (02) 296201. Telex: AZCA AA73018. Managing Dir.: B.R. Cottle.

Leosong Copyright Service Pty. Ltd., GPO Box 2089, Sydney, NSW, 2001, (61)2-294972. Telex: AA 71155. Fax: (61) 2-297696. Pres.: Philip C. Walker; Sales Mgr.: John W. Hopkins.

PUBLIC RELATIONS & RECORD PROMOTION

Copperfield Sound Prodns., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres.: David Gibson; Sales Mgr.: David Gibson.

Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Box 298, Tamworth, NSW, 2340, (06) 776-1577, (06) 766-1050. Pres.: Max Ellis.

Immedia Pub. Rel. P/L, 3 Rose St., Chippendale, NSW, 2008, (02) 212-6677. Telex: AA 1070991. Fax: (02) 211-5938. Pres.: Phil Tripp; Partner: Allyson Moore.

Int'l Spotlite Promos. Pty., Ltd., 22 Russell St., Greenacre, NSW, 2089.

Patch Prodns. Pty. Ltd.,, 8 Yeo St., Sydney, NSW, 2089.

Tamworth Songwriters' Assn., Box 618, Tamworth, NSW, 2340, (067) 66 3190. Sec.: Martin R. Muir.

TAPE CUSTOM DUPLICATORS

W. H. Brady Pty. Ltd., 158 Beaconsfield St., Revesby, NSW, 2212.

CBS Records Australia Ltd., 15 Blue St., North Sydney, NSW, 2000.

CPH Video, Box 27, Willougby, NSW, 2068.

Disctronics, Inc., 119 Willoughby Rd., Crows Nest, NSW, 2065, 61 2 436-0422. Fax: 61 2 439-2157. Australia & Pacific Gen. Mgr.: Doug Bell.

EMI Records Australia Pty. Ltd., 2-18 Parramatta Rd. Homebush, Sydney, NSW, 2140, (02) 764-2455. Telex: EMI AA 25855. Fax: (02) 764-2673. Gen. Mgr. Mfg.: Ken Harding; Prodn. Mgr.: Barry Forrester.

KGC Magnetic Tapes, 122 Euston Rd. Alexandria, Sydney, NSW, 2044, (02) 519-2677. Telex: AA 71659. Fax: (02) 5172530. Pres.: Niget Price; Sales Mgr.: Steve Jennings.
Audio: Cassette
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette, VHS Cassette Loading & Winding.

KGC Magnetic Tapes, 1/122 Euston Rd., Alexandria, Sydney, New South Wales, 2015, (02) 5192677. Cable: MAGTAP, SYDNEY. Telex: AA 71659. Fax: (02) 517 2530. Gen. Mgr.: Mr. Terry Gray.
Audio: Cassette
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette

Klarion Ents. Pty. Ltd., Box 379, 63 Kingsway, S. Melbourne, Vic., 3205.

Powderworks Records & Tapes Pty. Ltd., 28 Cross St., Sydney, NSW, 2100, (02) 938-2200. Telex: AA 20270. Pres.: Ken Harding, Managing Dir.: John Evans.
Audio: Cassette

Publishing & Broadcasting Video, 154 Clarence St., Sydney, NSW, 2000.

Tape Duplicators Pty. Ltd, 3 Chard Rd., Brookvale, NSW, 2100.

CD REPLICATING & MANUFACTURING PLANTS

Disctronics, Inc., 119 Willoughby Rd., Crows Nest, NSW, 2065, 61 2 436-0422. Fax: 61 2 439-2157. Australia & Pacific Gen. Mgr.: Doug Bell.
Type: Laser/Optical.

Distronics Ltd., 4th floor, 20 Queen St., Melbourne, VIC, 3000, (03) 622 775. Telex: 154496. Fax: (03) 614 3711. Managing Dir.: Roger Richmond-Smith; Gen. Mgr.: Doug Bell.

EMI Records Australia Pty. Ltd., 2-18 Parramatta Rd. Homebush, Sydney, NSW, 2140, (02) 764-2455. Telex: EMI AA 25855. Fax: (02) 764-2673. Gen. Mgr. Mfg.: Ken Harding; Prodn. Mgr.: Barry Forrester.
Type: Laser/Optical.

PLATING, PROCESSING & PRESSING PLANTS

CBS Records Australia Ltd., 15 Blue St., North Sydney, NSW, 2000.

EMI Records Australia Pty. Ltd., 2-18 Parramatta Rd. Homebush, Sydney, NSW, 2140, (02) 764-2455. Telex: EMI AA 25855. Fax: (02) 764-2673. Gen. Mgr. Mfg.: Ken Harding; Prodn. Mgr.: Barry Forrester. (45's, LP's)

Powderworks Records & Tapes Pty. Ltd., 28 Cross St., Sydney, NSW, 2100, (02) 938-2200. Telex: AA 20270. Pres.: Ken Harding, Managing Dir.: John Evans. (45's, LP's)

PACKAGING & LABELING SERVICES

W. H. Brady Pty. Ltd., 158 Beaconsfield St., Revesby, NSW, 2212.

CBS Records Australia Ltd., 15 Blue St., North Sydney, NSW, 2000.

CPH Video, Box 27, Willougby, NSW, 2068.

Copperfield Sound Prodns., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres.: David Gibson; Sales Mgr.: David Gibson.

Disctronics, Inc., 119 Willoughby Rd., Crows Nest, NSW, 2065, 61 2 436-0422. Fax: 61 2 439-2157. Australia & Pacific: Doug Bell, Gen. Mgr.; (Inserting, Collating, Labeling, Mailing).

Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Tamworth N.S.W., 2340, (06) 7661577, (06) 7661050. Pres.: Max Ellis.

KGC Magnetic Tapes, 122 Euston Rd. Alexandria, Sydney, NSW, 2044, (02) 519-2677. Telex: AA 71659. Fax: (02) 5172530. Pres.: Niget Price; Sales Mgr.: Steve Jennings, (Inserting, Collating, Labeling, Mailing).

Klarion Ents. Pty. Ltd., Box 379, 63 Kingsway, S. Melbourne, Vic., 3205.

Publishing & Broadcasting Video, 154 Clarence St., Sydney, NSW, 2000.

Tape Duplicators Pty. Ltd, 3 Chard Rd., Brookvale, NSW, 2100.

BLANK & BULK RAW TAPE

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW, 2036, (612) 661-6511, Telex: 24761. Fax: (02) 661-6997. E-Mail: 6007:GCM00. Pres.: Stephen L. Green.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW, 2036, (02) 661-6511. Telex: 24761. Fax: (02) 661-6997. Pres.: Stephen Green.

KGC Magnetic Tapes, 122 Euston Rd. Alexandria, Sydney, NSW, 2044, (02) 519-2677. Telex: AA 71659. Fax: (02) 5172530. Pres.: Niget Price; Sales Mgr.: Steve Jennings.
Audio: Loading & Duplicating.
Video: Loading & Duplicating.

ENVELOPES AND MAILERS

Copperfield Sound Prodns., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres.: David Gibson; Sales Mgr.: David Gibson.

Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Tamworth NSW, 2340, (06) 7661577. (06) 7661050. Pres.: Max Ellis.

JACKETS & SLEEVES

Copperfield Sound Prodns., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres.: David Gibson; Sales Mgr.: David Gibson.

Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Tamworth N.S.W., 2340, (06) 7661577, (06) 7661050.

RAW MATERIALS

Ampex Australia Pty. Ltd., 61A Talavera Rd., North Ryde, NSW, 2113, (02) 887-3333. Cable: VIDEOTAPE SYDNEY. Telex: AA 20608 VIDTAPE. Fax: (02) 887-3150. Sales Mgr.: Greg Martin; Managing Dir.: Rollin Stanford.
Product(s): AMPEX Brand.

Ampex Australia Pty. Ltd., 21 Terracotta Dr., Blackburn, VIC, 3130, (03) 877-6222. Telex: AA34743. Fax: (03) 894-1362. Sales Rep.: David Stafford.
Product(s): Ampex Brand.

Nylex Corp., Ltd., 359 Horsley Rd, Milperra, NSW, 2214.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Ampex Australia Pty. Ltd., 61A Talavera Rd., North Ryde, NSW, 2113, (02) 887-3333. Cable: VIDEOTAPE SYDNEY. Telex: AA 20608 VIDTAPE. Fax: (02) 887-3150. Sales Mgr.: Greg Martin; Managing Dir.: Rollin Stanford.
Audio—467 Digital, 456, 406, 407, 478, 600.
Video—All Professional Formats.

Ampex Australia Pty. Ltd., 21 Terracotta Dr., Blackburn, VIC, 3130, (03) 877-6222. Telex: AA34743. Fax: (03) 894-1362. Sales Rep.: David Stafford.
Audio—467 Digital, 456, 406, 407, 478, 600.
Video—All Professional Formats.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW, 2036, (02) 661-6511. Telex: 24761. Fax: (02) 661-6997. Pres.: Stephen Green.
Audio—Cassette duplicating tape, Bulk cassette.
Video—Bulk cassette.

AUSTRIA

RECORD COMPANIES

A&M, See Polygram.

Acanta, See Musica.

Airlift, See Thema Musik.

Alpha Music, Brauhirschengasse 52-54, 1150 Vienna, 222.832374, Telex: 136690. Managing Dir.: Robert Opratko.

Amadeo, Edelsinnstr 4, 1120 Vienna, 831524, Telex: 114577. Managing Dir.: Wolfgang Arming, A & R: Annemarie Artner-Praschl, Int'l A & R: W Muller.

Amadeo, See Polygram.

Ampel Records, Josefstr 113, 3100 St. Polten, 2742.638703. Prod. Mgrs.: Friedrich/Gerhard Neuninger.

Angel, See EMI Columbia.

Apple, See EMI Columbia.

Argo, See Musica.

Ariola, See BMG Ariola Musik.

Arion, See Musica.

Arista, See BMG Ariola Musik.

Artic, See Musica.

Atom, See Polygram.

Austroklang, Seb. Stollnerstr 12, 5020 Salzburg, 662.8470015. Managing Dir.: Gottfried Schinko.

Avenue, See Musica.

Aves/Avon, See Musica.

BBc, See Musica.

Bellaphon Records, Grundsteingasse 5-7, 1160 Vienna, 0222.436122, Telex: 115922, Fax: 222.439240. Managing Dir.: Gerhard David, Promos.: Sylvia Baumgartner.

Berton Records, Muhlwasenstrasse 360, 6792 Fussach, 5578.2627. Managing Dir.: I H Rasinger.

Big Mouth, See Musica.

Blow Up, See Musica.

Blue Note, See EMI Columbia.

BMG Ariola Musik, Hofmoklgasse 1-5, 1150 Vienna, 222.835605, Telex: 131862, Fax: 222.871838. Managing Dir.: Stephen von Friedberg, Mktg. Mgr.: Erich Krapfenbacher.
Labels: Ariola, Arista, RCA, Eurodisc, Hansa, Global, Coconut, Island, Chrysalis, White, DDD. Also distribute: Virgin, Gig, Dum Dum, Lemon, Delta, Capriccio.

Bronco, See Thema Musik.

Buy, See Musica.

Cactus Records, See Cactus Records.

Cactus Records, Breitenseerstrasse 82A/4, 1140 Vienna, 222.9247073. Managing Dir.: Hans Hartel.
Labels: Cactus Records, Ha Ha Soundwave, Champ Records (West Germany).

Capitol, See EMI Columbia.

Capriccio, See BMG Ariola Musik.

CBS Schallplatten, Hofmokglasse 1-5, 1150 Vienna, 222.835608, Telex: 847132123, Fax: 222.835608/260. Managing Dir.: Heinz-Josef Canibol, Mktg.: Rudolf Nikles.
Labels: All CBS affiliated labels.

CFP, See EMI Columbia.

Champ Records (West Germany), See Cactus Records.

Chic, See Musica.

Chrysalis, See BMG Ariola Musik.

Coconut, See BMG Ariola Musik.

Columbia, See EMI Columbia.

Commodore, See Musica.

Contempo, See Musica.

CPO, See Koch Records GmbH.

Creole, See Musica.

Criss-Cross, See Musica.

Cube Curb, See Musica.

DDD, See BMG Ariola Musik.

Decca, See Musica.

Deja Vu, See Musica.

Delphine, See Musica.

Delta, See BMG Ariola Musik.

World Radio History

Denon, See Musica.
Deram, See Musica.
Disco Trade, See Thema Musik.
Discotrade, Marianneng. 32, 1090 Wien, 222.439571.
Divertimento, See Koch Records GmbH.
Domino Records, Untermarkt 15, 5270 Mauerkirchen, 7724.2158. Gen. Mgr.: Gunther Menschik, A & R Mgr.: Rosemarie Menschik.
Dum Dum Records, Opernring 1, 1010 Vienna, 222.568601, Telex: 111133. Managing Dir.: Wolfgang Strob, Mktg. Mgr.: Marcus Wagner.
Echo, Wartingergasse 37, 8010 Graz, 0316.671362, Telex: 311293, Fax: 0316.6713627. Managing Dir.: Roland Schober, Mktg. Mgr.: Herfried Schober.
Distribition of own label plus over 150 others.
ECM, See Polygram.
EMI Columbia Webgasse 43, 1060 Vienna, 222.59989, Telex: 113386, Fax: 222.569336. Managing Dir.: Holger Muller, Mktg. Mgr.: Christian Vesely, Int'l A & R: Christine Feldhutter.
Labels: Angel, Apple, Blue Note, Capitol, Columbia, CFP, EMI-America, Harmonia Mundi, HMV, Liberty, Musikant, Odeon, Parlophone, Pathe Marconi, Purple, RAK, Seraphin, United Artists.
Licensed for distribution: MPL, Papagayo.
EMI-America, See EMI Columbia.
Eurodisc, See BMG Ariola Musik.
Extraplatte, Postbox 2, 1094 Vienna, 222.316135. A & R Mgr.: Julian Schonfeld.
Firebird, See Thema Musik.
Forlane, See Koch Records GmbH.
Fun-Records, See Musica.
Gig Records, Fuehrichgasse 8, 1010 Vienna, 222.5122491, Telex: 133906, Fax: 5137646. Managing Dir.: Markus Spiegel, Int'l A & R: Peter Rauhofer.
Gig, See BMG Ariola Musik.
Global, See BMG Ariola Musik.
GMG-Production, See Musica.
Granit Records, Postfach 6, 2111 Harmannsdorf, Tel.: 2264.6341. Contact: Paul Fields.
GRP, See Musica.
Ha Ha Soundwave, See Cactus Records.
Hansa, See BMG Ariola Musik.
Harmonia Mundi, See EMI Columbia.
Harmonic Mundi France, See Koch Records GmbH.
Hilber & Urach, Franz Jonas Ring 26, 8054 Graz-Pirka, 316.282710. Managing Dir.: Helmut Leitner.
Hit Record Dr Rasper Str 10a, 4802 Ebensee, 6133.8375. Prod Mgr.: Gisela Feichtinger.
HMV, See EMI Columbia.
Hornix Records, Rustenschacher Allee 6, 1020 Vienna, Tel.: 222.2499064.
Ice, See Musica.
Ide, See Musica.
Illuminated, See Musica.
Inpart, Breitenleer Str 101, 1226 Vienna, 222.227378, Telex: 133934. Managing Dir.: Gabriele Schweiger.
Intercord, See Musica.
Irrepressible, See Musica.
Island, See BMG Ariola Musik.
Jive, See Musica.
Jump, See Musica.
K-tel International, Mariannengasse 32, 1090 Vienna, 222.439571, Telex: 116923. Gen Mgr.: Erich Kohnr, Mktg. Mgr.: Martin Pammer.
Kangaroo Team, See Musica.
Kiosk, See Musica.
Kleinerdisc, Hardleweg 2, 6971 Hard. Contact: Helmuth Kleiner.
Koala/Panda, See Musica.
Koch Records GmbH, A-6652 Elbigenalp 91, 5634.6444, Telex: 55581 koch a, Fax: 5634.644470. Pres.: Franz Koch, Int'l Licensing: Rudy Schedler.
Labels: Koch, Koch-Schwann, Schwann, Pan, Royal Classics, Koch Digital-Classics, Austria, Germania, Swiss, Micki, Fantstik, Fivestar, Roko.
Distributed: Forlane, Academia, Aperto, ArP-Schnitger, Atlatis, Carillon, Chant du Monte, CPO, Divertimento, Ex Libris, Schwanni, Harmonia Mundi France Loft, Ocora, Organum, Pair, Rodolphe, Forlane.
Koch Digital-Classics, See Koch Records GmbH.
Kuckuck, See Musica.
L'Oiseau L, See Musica.yrne
Lamborghini, See Musica.
Lemon Records, Zollergasse 13, 1070 Vienna, 222.930147. Contact: Ernie & Gitti Seuberth.
Lemon, See BMG Ariola Musik.
Lesborne, Pachmanngasse 36-38, 1140 Vienna, 222.941298, Telex: 134391. Managing Dir.: Hermann Macek.
Liberty, See EMI Columbia.
Lick, See Musica.
Line, See Musica.
Lion Baby Records, Rohrbacher Str 15, 1130 Vienna, 222.828765. Contact: Peter Lossack.
London, See Musica.
LSK, See Musica.
Macho, See Musica.
Marboro, See Musica.
Master, See Musica.
Merco, See Thema Musik.
MP, See EMI Columbia.
Music Service Centre, Hofmoklgasse 1-5, 1150 Vienna, 222.838544, Telex: 135249. Managing Dir.: Harald Gold. Distribution for WEA, BMG, CBS.
Music Pool Korneuburger Str 86, 2103 Langenzersdorf, 2244.4580, Telex: 613222175, Fax: 2244.4582. Managing Dir.: Gottfried Indra, Mktg.: Robert Indra.
Music For Na, See Musica.tions
Musica, Webgasse 43, 1060 Vienna, 222.5975646, Telex: 133274, Fax: 222.597.564636. Managing Dir.: Franz J Wallner.
Labels: Acanta, Argo, Arion, Artic, Avenue, Aves/Avon, BBc, Buy, Big Mouth, Blow Up, Chic, Commodore, Contempo, Creole, Criss-Cross, Cube Curb, Decca, Delphine, Deja Vu, Denon, Deram, Fun-Records, GMG-Production, GRP, Ice, Ide, Illuminated, Intercord, Irrepressible, Jive, Jump, Kiosk, Koala/Panda, Kuckuck, Kangaroo Team, Lamborghini, Lick, Line, LSK, London, Macho, Marboro, Master, Music For Nations, Mute, L'Oiseau Lyrne, OK, Oasis, Palo, Alto, Pool, PWL, Reset, Respond, Saphir, Sonet, Spiegelei, Stripped Horse, Stiff, Sugarhill, Swingtime, TBA, Teldec, Telefunken, Teletheather, Telestar, Threshold, Toledo, Tycoon, Ultraphone, Vagabound, Vibratone, Weryton, Wheel, Windham Hill, X, XYA, Yes/No.
Musikant, See EMI Columbia.
Mute, See Musica.
Oasis, See Musica.
Odeon, See EMI Columbia.
OK, See Musica.
Palo Alto, See Musica.
Papagayo, See EMI Columbia.
Parlophone, See EMI Columbia.
Pathe Marconi, See EMI Columbia.
Philips, See Polygram.
Pinball Records, Gurkgasse 46, 1140 Vienna, Tel.: 222.959928. Contact: Felix Rausch.
Polydor, See Polygram.
Polygram Edelsinnstrasse 4, 1122 Vienna, 222. 831 524, Telex: 114577, Fax: 222.831300. Managing Dir.: Wolfgang Arming, Int'l A & R: Wulf Muller, Export/Int'l Exploitation: Jurgen Muller, Int'l Music Service: Anton Spork.
Labels: Amadeo, Polydor, Philips, Atom (own labels), all PolyGram labels. Distributed: ECM, A&M.
Pool, See Musica.
Preiserrecords, Fischerstiege 9, 1010 Vienna, Tel: Managing Dir.: Otto G Preiser.
Purple, See EMI Columbia.
PWL, See Musica.
RAK, See EMI Columbia.
RCA, See BMG Ariola Musik.
Reset, See Musica.
Respond, See Musica.
Riha Records, Palmgasse 10, 1150 Vienna, 222.838569. Managing Dir(s).: F Riha/J Siegl.
Royal Classics, See Koch Records GmbH.
Saphir, See Musica.
Schwann, See Koch Records GmbH.
Seraphin, See EMI Columbia.
Sing Sang Records, Lothringerstrasse 20, 1030 Vienna, 222.72432307, Telex: 112906. Managing Dir.: Richard Osterreicher.
Sonet, See Musica.
Soundborn Records, Schonborngasse 9, 1080 Vienna, 222.430834. Mktg. Mgr.: Hannes Chladt.
Spiegelei, See Musica.
Square Records, Pluddemanngasse 23, 8010 Graz, Tel.: 2252.79819. Contact: J Schwarzinger.
Stiff, See Musica.
Stripped Horse, See Musica.
Sugarhill, See Musica.
Swingtime, See Musica.
TBA, See Musica.
Teldec, See Musica.
Telefunken, See Musica.
Telestar, See Musica.
Teletheather, See Musica.
Thema Musik, Lacknergasse 6-8/3, 1170 Vienna, 222.454746. Managing Dir.: Georg Strzyzowski, Mktg. Mgr.: Ulrike Strzyzowski. Labels: Thema, Airlift, Firebird, Merco, Bronco. Distribution: Disco Trade.
Thema, See Thema Musik.
Threshold, See Musica.
Toledo, See Musica.
Tonora Records, Seb. Stollnerstr 12, 5020 Salzburg, 662.8470015. Managing Dir.: Kurt Kleindienst, Promo: Ingrid Schett.
Tycoon, See Musica.
Tyrolis, Meilstrasse 36, 6170 Zirl/Tirol, 5238.2403, Telex: 533947. Managing Dir(s).: Helmut & Elsa Rasinger.
Ultraphone, See Musica.
United Artists, See EMI Columbia
Vagabound, See Musica.
Vibratone, See Musica.
Virgin Hofmokglasse 1-5, 1151 Vienna, 222.835605, Telex: 131862, Fax: 222.971838. Label Mgr.: Wolfgang Poetsche.
Distribution: BMG Ariola.
VM Records, Postfach 47, 6430 Otztal, 5266.8126, Telex: 534196, Fax: 5266.818320. Contact: Hubert Pirschner.
WEA Music Gesmbh, PO Box 569, Hofmoklgasse 1-5, A-1151 Vienna, (43-1) 837557-0, Telex: 131151, Fax: (43-1) 858377. Managing Dir.: Manfred Lappe, Mktg. Dir.: Dr. Harald Neuteufl; Prod. Mgr.: Wolfgang Rauscher.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley, Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA.
Weryton, See Musica.
Wheel, See Musica.
White, See BMG Ariola Musik.
Windham Hil, See Musica.
WM Productions, Neulercherfelderstr 3/7, 1060 Vienna, 222.4359910, Telex: 3221279, Fax: 222.43599113. Managing Dir(s).: Thomas Albrecht/Hans Granzer/Peter Jirka.
Distribution: Alpha Music.
World International Records, Servitengasse 24, 1090 Vienna, 222.3418194. Contact: Oscar Frenslich/Helga Meinhart, A & R: Sissi Uferbach/Harald Rauter.
X, See Musica.
XYA, See Musica.
Yes/No, See Musica.

VIDEO PROGRAM SUPPLIERS & BUYERS

AVV Altmannsdorfer Str 144, 1232 Vienna, 222.846158.
Knoll Video, Rienassigasse 1, 1040 Vienna, 222.572711.
Magna Video, Probst Peittstr 54, 2103 Langenzersdorf, 222.392542.
Polygram Video, Edelsinnstrasse 4, 1120 Vienna, 222.831524.
Rainbow Video, Sudranstrasse, 1230 Vienna, 222.677629.
Video Vertrieb, Webgasse 43, 1060 Vienna, 222.5979795.
Video Markel, Ortsstraase 18, 2331 Vosendorf, 222.692593.
Warner Home Video, Zieglergasse 10, 1070 Vienna, 222.963672.

MUSIC PUBLISHERS

Aberbach (Wien), See Hermann Schneider.
Airlift/Firebird, See Thema Musik.
Arends Music, See Wiener Musik.
Autobahn Musik, See Gottfried Indra Musik.
Belvedere, Graf Starhemberggasse 30, 1040 Vienna, 01.651950. Managing Dir.: Alfred Schittler.
Budde Musik, See Gottfried Indra Musik.
Dacapo Musik, See Wiener Musik.
Danubius Musik, See Gottfried Indra Musik.
Echo, Wartingergasse 37, 8010 Vienna, 0316.671362-671344 Telex: 311293, Fax: 6713627. Managing Dir.: Roland Schober.
Edition Tonora, Seb Stollnerstr 12, 5020 Salzburg 662.8470015. Managing Dir.: Kurt Kleindienst.
Edition Dum Dum, See Gottfried Indra Musik.
Edition Magnum, See Gottfried Indra Musik.
Edition Musica, Webgasse 43, 1060 Vienna, 222.5975646 Telex: 133274, Fax: 597564636. Managing Dir.: Franz J Wallner.
Edition Lesborne, Pachmanngasse 36-38, 1140 Vienna, 222.941298-943364 Telex: 134391. Managing Dir.: Hermann Macek.
Edition Antenna, See Polygram.
Elizabeth Lindl Musikverlag, See Gottfried Indra Musik.
EMI Starsongs, Webgasse 43, 1060 Vienna, 222.59989, Telex: 113386. Managing Dir.: Holger Muller.
Euro-Music, See Wiener Musik.
Figaro Verlag, See Hermann Schneider.
Frogsound, Salzburger Vorstadt 8, 5280 Braunau am Inn, 07722.3408-007724.2158. Managing Dir.: Gunter Menschik.
Global Music Group, See Gottfried Indra Musik.
Glocken-Verlag, Theobaldgasse 16, 1060 Vienna, Postfach 111, 1043 Vienna, 222.5861264. Managing Dir(s).: Gertrud Eder/Maria Sauer.
Gloria Musik, See Hermann Schneider.
Gottfried Indra Musik, Korneuburger Str 86, 2103 Langenzersdorf, Austria, 02244.4580 Telex: 61.3222175, Fax: 02244.4582. MD Gottfried Indra.
Principle affiliates: Autobahn Musik, Belvedere Musik, Budde Musik, Danubius Musik, Global Music Group, Trans-World Musik.
Affiliates: Edition Magnum, Edition Dum Dum, Elizabeth Lindl Musikverlag.
Hermann Schneider, Diefenbachgasse 35, 1150 Vienna, 222.873066, Fax: 222.837115. Managing Dir.: Peter Gruber, Prof Mgr.: Franz andler, Copyright: Brigitte Nowak.
Afilliates: Aberbach (Wien), Warner-Chappell Intersong, Gloria Musik, Figaro Verlag.
Indigo Music, Margaretenstrasse 39, 1040 Vienna, 222.5750254. Contact: Gerald Krampl.
Johann Hartel Musik, Breitenseerstr 82a/4, 1140 Vienna, 222.9247073. Managing Dir.: Hans Hartel.
Josef Weinberger Wien, See Wiener Musik.
Kineton, See Koch Music Publishing.
Koch Music Publishing, 6652 Elbigenalp 91, Tirol, Austria, 5634.6444, Telex: 55581, Fax: 5634.644470. Managing Dir.: Franz Koch, Publishing Mgr.: Rudy Schedler.
Affiliates: Koch Records (Ger, Switz), Koch Music (USA), MGK, Kineton, Select Records Editions.
Koch Music (USA), See Koch Music Publishing.
Koch Records, See Koch Music Publishing.
Kovariks Musikothek, Laimgrubengasse 2/12, 1060 Vienna, 222.577283/735206.

World Radio History

Magic Sound, Schonaustrasse 53a, 8020 Ganz, 316.702425.
MGK, See Koch Music Publishing.
MPZ/Zerga, Erdbergstr 27, 1030 Vienna, 222.7123564. Managing Dir.: Manuela Zerga.
Papageno Musik, See Wiener Musik.
Peer-Southern Organization, See Southern Music.
Polygram, Edelsinnstrasse 4, 1122 Vienna, Austria, 222.831 524, Telex: 114577, Fax: 222.831300. Managing Dir.: Wolfgang Arming.
Affiliate: Edition Antenna.
Select Records Editions, See Koch Music Publishing.
Solisten-Verlag, See Wiener Musik.
Southern Music GmbH Wein, Seilergasse 12, A-1010 Vienna 1, (43-222) 512-2751, (43-222) 512-2714, Cable: SOUTHMUSIC, Telex: 135049, Mgr.: Edith Hochmuth.
Step Two Musik, See Wiener Musik.
Thema Musik, Lacknergasse 6-8/3, 1170 Vienna, Austria, 222.454746. Managing Dir.: Georg Strzyzowski.
Affiliates: Airlift/Firebird.
Trans-World Musik, See Gottfried Indra Musik.
Union Musik, Franz-Jonas-Ring 26, 8054 Garz-Pirka, 316.282710. Managing Dir.: Helmut Leitner.
Warner-Chappell Intersong, See Hermann Schneider.
Wien Melodie, See Wiener Musik.
Wiener Arion Verlags, See Wiener Musik.
Wiener Musik, Neulerchenfelderstrasse 3-7, 1160 Vienna, Austria, 0222.4359910, Telex: 3221279, Fax: 0222.43599113. Managing Dir(s).: Thomas Albrecht/Hans Granzer/Peter Jirka.
Affiliates: Arends Music, Dacapo Musik, Euro-Music, Glocken-Verlag, Josef Weinberger Wien, Papageno Musik, Solisten-Verlag, Step Two Musik, Wiener Arion Verlags, Wien Melodie, WM Productions.
WM Productions, See Wiener Musik.

DISPLAY & OTHER FIXTURES

Lift Verkaufsgerate, Franzengasse 25, 1050 Vienna, 222.5873 838, Telex: 136684 Fax: 222.5874509 ?). Pres.: Otto Schubert, Marketing Dir.: Wolfgang H Munczinski. Manufacturers of merchandising units, shop fixtures and storage systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

AKM, Baumannstr 8-10, 1031 Vienna, 0222. 731555. Gnl Mgr.: Ernst Huemer.
Society of authors, composers & publishers.
AMP, Baumannstrasse 10, 1030 Vienna, 2244.4580, Telex: 613222175. Contact: Hermann Macek.
Independent producers/labels association.
Austro-Mechana, Baumannstr. 8-10, 1031 Vienna, 0222. 757679, Telex: 613222750. Dir.: Helmut Steinmetz.
IFPI, Johannesgasse 4-6, 1010 Vienna, 0222. 5127700-5133205, Fax: 5127887. Pres.: Holger Muller, Vice Pres: Stephan von Friedberg Managing Dir.: Dr Kurt Hodik, Treasurer: Manfred Lappe.
IMZ/International Music Centre, Lothringerstrasse 20, 1030 Vienna, 725795 Telex: 112500. Pres.: Lubomir Cizek, Sec-Gnl: Wilfried Scheib.
Musikverlage Union, Baumannstr 8-10 1030 Vienna, 0222.731555. Pres.: Johann Juranek.
Music publishers association.
VBT (Bild & Ton), Johannesgasse 4-6, 1010 Vienna, 0222. 51277000-5133205, Fax: 5127887. Pres.: Dr Kurt Hodik, Vice Pres(s).: Stephan von Friedberg, Manfred Lappe.
Audio-visual association.

PUBLIC RELATIONS & RECORD PROMOTION

Eds Werbe & PR, Opernring 10, 1010 Vienna, 222.512 7832, Telex: 131596, Fax: 222.513 4172. Managing Dir.: Alfred Ertl.
Szene Wien, Hauffgasse 11, 1110 Vienna, 222.743341/1775. Managing Dir.: Norbert Ehrlich, Contact: Eva Reitman.

TAPE CUSTOM DUPLICATORS

Akustik Tontrager GmbH, Industriegebiet A-2433 Margarethen, Moos, 02230, (02230) 2454. Audio: Cassette.
Koch Records Int'l GmbH, Elbingenalp 91, A-6652 Tirol, (5634) 6444, Telex: 05581. Dir.: Franz Koch.
MCP-Magnetics, Audio and Videocassettes-Production, Industriestrasse 5, A-6430 Otztal-Bahnhof, Otztal, 05266/542-606. Telex: 533991. Pres/Sales Mgr.: Hans Jochler.
Polygram Record Service GmbH, Kreilplatz 1, Vienna, A-1195, (0222) 371545. Pres.: Dr. Helmut Hofmann.
Audio: Cassette.
Viennola BTG, Heidestrasse 11, A-2433 Margarethen/Moos, Vienna (02230) 2454. Telex: 13-3357. Pres.: Mr. Detith.
Audio: Cassette.

CD REPLICATING & MANUFACTURING PLANTS

DADC Niederalm 282, 5081 Anif/Salzburg, 06246.2260/500, Telex: 633216, Fax: 06246.2090. Managing Dir.: Otto Zich, Mktg. Mgr.: Peter Zwicker.
Man. of all types of CDs, A/D transfer, mastering and packaging.
Koch Digitaldisc, 6652 Elbigenalp/Tirol, 05634.6444 Telex: 55581, Fax: 05634.644470. Managing Dir.: Gerhard Papst, Mktg.: Klemens Kundraditz.
CD/vinyl/tape production; man. of handling/automatic equipment + test equipment for CD makers; packaging/labelling.
Polygram Record Service, Kreilplatz 1, 1195 Vienna, 222.371545

PLATING, PROCESSING & PRESSING PLANTS

DADC Niederalm 282, 5081 Anif/Salzburg, 06246.2260/500, Telex: 633216. Managing Dir.: Otto Zich, Mktg. Mgr.: Peter Zwicker.
Man. of all types of CDs, A/D transfer, mastering and packaging.
Koch Digitaldisc, 6652 Elbigenalp/Tirol, 05634.6444 Telex: 55581, Fax: 05634.644470. Managing Dir.: Gerhard Papst, Mktg.: Klemens Kundraditz.
CD/vinyl/tape production; man. of handling/automatic equipment + test equipment for CD makers; packaging/labelling.
Polygram Record Service, Kreilplatz 1, 1195 Vienna, 222.371545
Otto G. Preiser & Co., Fischerstiege 9, Vienna, A-1010, (022) 636228, 631853, Prese.: Otto G. Preiser.
Viennola BTG, Margarethen am Moos 2433 Vienna, 2230.2454 Telex: 133357.

BLANK TAPE MANUFACTURERS

Agfa-Gevaert, Mariahilfer Str 198, 1153 Vienna, 222.8502.0.
Kreishl Productions, Ebendorferstrasse 4, 1010 Vienna, 222.4396723.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Berton Records, Tonstudio GmbH, Muehlwasenstr. 360, 6972 Fussach, (05578) 2627.
Magna Ton- und Bildtraeger Vertrieb, Matthais-Ernst-Pista- Gasse 46, 1210 Vienna, (0222) 392542, Telex: 3221291.
MCP-Magnetics, Audio and Videocassettes Production, Industriestr. 5, 6430 Oetztal, (05266) 542606, Telex : 533991, Pres.: Hans Jochler.

JACKETS & SLEEVES

Viennola BTG, Industriegebiet, 2433 Margarethen/Moos, (02230) 2454, Telex: 133357, Pres.: Alfred Petith.

BAHAMAS

RECORD COMPANIES

House of Music Ltd., PO Box N9226, Nassau, (809) 325-0331. Cable: music. Pres.: Bradley B. Roberts; Vice Pres.: Hartlyn M. Roberts; Sales Mgr.: Derek Francis. (CD-Distributor)

BANGLADESH

RETAIL ACCESSORY SUPPLIERS

BASF Bangladesh Ltd., 18-20, Mothijheel Commercial Area, Dhaka 2.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

BARBADOS

RECORD COMPANIES

A & M, See West Indies Records (Barbados) Ltd.
Ariola, See West Indies Records (Barbados) Ltd.
Arista, See West Indies Records (Barbados) Ltd.
Capitol, See West Indies Records (Barbados) Ltd.
Cream/Hi, See West Indies Records (Barbados) Ltd.
Durium, See West Indies Records (Barbados) Ltd.
EMI America, See West Indies Records (Barbados) Ltd.
EMI UK, See West Indies Records (Barbados) Ltd.
Enigma, See West Indies Records (Barbados) Ltd.
London, See West Indies Records (Barbados) Ltd.
Motown, See West Indies Records (Barbados) Ltd.
RCA, See West Indies Records (Barbados) Ltd.
Ranwood, See West Indies Records (Barbados) Ltd.
West Indies Records (Barbados) Ltd., Applewhaites Estate, (809) 425-0200, (809) 425-0221. Cable: WIRL BARBADOS. Telex: 2291 WIRL WB. Fax: (809) 425-3384. Managing Dir.: Colin Wilke; Gen. Mgr.: D. Winston Leach; Sales Mgr.: E. A. (Bunny) Best; Mgr. Cassette Tape Plant: Derek N. Wilkie. (Record, Pre-Recorded Audio Tape, CD) (Distributor, Importer, Exporter).
Label(s): (Owned) Wirl, (Licensed) A & M, Ariola, Arista, Ariola, Capitol, Motown, RCA, BMG, Cream/HI, Ranwood, EMI America, EMI UK.
Wirl, See West Indies Records (Barbados) Ltd.

BAVARIA

MUSIC PUBLISHERS

Edition Pepi Scherfler, See Musikverlage Werner H. Theisen.
Edition Quadrophonie, See Musikverlage Werner H. Theisen.
Musikverlage Werner H. Theisen, Plankenhofstrape 7, Munchen 81, 8000, (089) 931 888, Pres.: Werner H. Theisen, Gen. Mgr.: Werner H. Theisen, Prof. Mgr.: Christe Meininger.

BELGIUM

RECORD COMPANIES

A.R.S Records, Landbouwstraat 16, 2020 Antwerpen, 3.2161750, Telex: 71784, Fax: 3.2163597. Managing Dir./A & R: Patrick Busschots; Mktg. Mgr.: Ludo Vercammen. Labels: A.R.S, Plaza. Distribution: Carrere (Belgium), CNR (Holland).
A&M, See Polygram.
Accord Records, Ave Legrand 30, 1050 Brussels, 2.649 6390, Telex: 25304, Fax: 2.648 5989. Contact: Pierre-Paul Puljiz.
Ades, See Distrisound S.A./NV.
Antler Records, Jozef Thielemanstraat 38, 3220 Aarschot, 16.567666. Managing Dirs.: Maurice Engelen/Roland Beelen.
Arcade, See Eurovox Music.
Astoria, See Pavane Records.
Avrep, See Distrisound S.A./NV.
Baltic NV, Rederijkersstraat 82, 2610 Wilrijk, 3.8284084, Telex: 33140, Fax: 3.2163597. Gen. Mgr.: Ben Gyselinckhot; Sales Mgr.: Ronald Dom.
Barenreiter, See Schott Freres.
Bizet Productions, Rue de la Madeleine 13, 1000 Brussels, 2.5115120. Contact: Lucienne Bizet/Felix Faecq.
Blue Sting, See Parsifal.
BMG/Ariola Belgium, Francois Rigasquare 30, 1030 Brussels, 2.2169780, Telex: 63718, Fax: 2.2423608. Managing Dir.: Jan Theys; Mktg. Mgr.: Jean-Paul Crabbe; Sales Mgr.: Marc van den Abeele.
Bongiovanni, See Schott Freres.
Cannon, See Eurovox Music.
Cardinal Records, Wouter Haecklaan 15C, 2100 Deurne, 3.321 5581.
Carrere (Belgium), See A.R.S Records.
Carrere Belgique, 591 Chaussee de Jette, 1090 Brussels, 2.428 8954, Fax: 2.4250489. Managing Dir.: Roger Meylemans; Sales Dir: Francis Bulterys.
CBS Disques, 39 Place Stephanie 20, 1050 Brussels, 2.513 8445, Telex: 22642, Fax: 2.513 5139. Gen. Mgr.: Bert Cloeckaert; Marketing/A & R: Linda Coopman.
Labels: All CBS affiliated labels.
CD Music, 56 Rue de la Clef, 4620 Fleron, 41.584050.
Chandos, See Schott Freres.
CNR (Holland), See A.R.S Records.
CNR Belgium, De Limburg Stirumlaan 132, 1810 Wemmel, 2.460 0707.
Cramboy, See Crammed Discs.
Crammed Discs, 43 rue General Patten, 1050 Brussels, 2.6407914, Telex: 62831. Managing Dir.: Marc Hollander; Mktg.: Hanna Gorjaczkowska.
Labels: Crammed Discs, Cramboy, MTM, PWAI, SSA.
Dist: Dureco Benelux.
Cube, See Polygram.
Davidsfonds, Blijde Inkomstenstraat 79, 3000 Leuven, 16.221801.

World Radio History

De Haek, St Antoniuslei 39, 2130 Brasschaat, 3.664 3761.
Delmar, See Distridisc.
Discus, See Parsifal.
Disky, See Distrisound S.A./NV.
Distridisc, Van Trierstraat 47, 2018 Antwerp, 3.237 1258, Fax: 3.32559. Managing Dir.: Patrick Asserberchs.
Labels: Tilt, Delmar. CD distributor.
Distrisound S.A./NV, 34 rue Henri Deleers, 1070 Brussels, (02) 5234170. Pres.: Maurice Mertens.
Labels: Trema, Ades, Vogue, Avrep, Disky, Weton & Wesgram, Giants of Jazz, Music Products, Production Mary-Josee, Ricercar, Temporel.
Dureco Belgium , Luttebruglaan 19-21, 1190, Brussels, 2.3439860/3432106 Telex: 63068, Fax: 3436825.
Dureco Benelux., See Crammed Discs.
Edit. Congas, Rue de Relais 73, 1050 Brussels, 2.672 7302.
EMI Belgium , E Clausstraat 49, 1050 Brussels, 2.640 7501, Telex: 22616, Fax: 2.647 8812. Managing Dir.: Kick Klimbie; Gen. Mgr: Guy Brulez; Mktg.: Luc Anys.
Eurovox Music, 88 Ave Alice Nahon, 2120 Schoten, Telex: 33140. Managing Dir.: L van Rymenant; Mgr.: J Leroi.
Labels: Eurovox, Arcade, Richter Scale 8, Cannon. (CD-Producers).
Eurovox, See Eurovox Music.
Flarenasch, See Polygram.
Flower, See Jump Records & Music.
Folkways, See Schott Freres.
Full Moon Productions, Rue Paul-Emile Janson 26, 1050 Brussels, 2.6483444, Telex: 20308, Fax: 2.6483335. Chrmn.: Charles Vonderson, Int'l Mgr.: Philippe Borms.
GAM/MAG Productions, Rue de la Gare 44, 4888 Waismes, 80.679920, Telex: 49199. Chrmn.: Pierre Pironi.
Giants of Jazz, See Distrisound S.A./NV.
Hans Kusters Music, Broekstraat 10, 1703 Kobbegem, 2.452 7203, Telex: 62228, Fax: 2.452 3425.
Harlekijn, See Polygram.
Harmonia Mundi, See Schott Freres.
Het Gerucht/Buy My Record, 38 Rue F Bernier, 1060 Brussels, 538.3797. Managing Dir.: Herman van Laar; A & R: Lou Depryck.
Hi-Tension Records, J B Tassynstraat 52, 2730 Zwijndrecht, 3.252 8882, Telex: 33713, Fax: 3.2530420.
Himalaya, Luttrebruglan 19-21, 1190 Brussels, 2.343 9860. Contact: Johan Janssens.
Hispavox, See Polygram.
Indisc, 209/213 Rue de Wands, 1020 Brussels, 2.268 0010, Telex: 24416, Fax: 2.268 0987. Managing Dir.: Bert Burm.
Jump Records & Music, Langemunt 71, 9460 Erpe-mere, 53.627377. Gen. Mgr.: Eddy van Mouffaert.
Labels: Jump, Flower, Yeah Songs.
Jump, See Jump Records & Music.
Lambrechts, Kwadenplasstraat 19, 3100 Heist-op-denberg, 15.241625.
Lavial, Rue Tenbroek 25a, 1640 Rhode Saints Genese, 2.380 3737, Telex: 26045, Fax: 2.380 4964. Dir: Raoul Jakou.
LD, See Play It Again Sam!.
Moonshine, See Parsifal.
MTM, See Crammed Discs.
Music Products, See Distrisound S.A./NV.
Nettwerk Productions, See Play It Again Sam !.
Pablo, See Polygram.
Parsifal, Gulden Vlieslaan 67, 8000, Brugge, 50.339516, , Fax: 50.333386. Pres.: Gilda Behaeghel; Managing Dir.: Nico A Mertens.
Labels: Blue Sting, Parsifal, Discus, Moonshine, Sundown.
Parsifal, See Parsifal.
Pavane Records, 17 rue Ravenstein, 1000 Brussels, 2.5130965, Fax: 2.514 2194. Managing Dir.: Antoine de Wouters d'Oplinter, Export: Bertrand de Wouters d'Oplinter.
Labels: Pavane, Astoria, Xenophone.
Phonogram, See Polygram.
Play It Again Sam !, 67 Rue de Cureghem, 1000 Brussels, 2.5144007, Telex: 26115, Fax: 2.5133475. Managing Dirs.: Kenny Gates/Michel Lambot.
Labels: Play it again Sam, LD, Who's That Beat, RRE, Nettwerk Productions.
Plaza, See A.R.S Records.
Polydor, See Polygram.
PolyGram , De Roodebeeklaan 30, 1040 Brussels, 2.733 9690, Telex: 24516, Fax: 2.733 5177. Managing Dir.: Charles Licoppe; Admin: Hugo Segers.
Labels: Phonogram Div.: Casablanca, Decca, Fontana, London, Mercury, Oiseau Lyre, Phillips, PolyGram, Rocket, 20th Centurym Vertigo.
Polydor Div.: A & M, Archiv, Barclay, D.G.G., Karusell, Metronome, Polydor, R.S.O., Verve, Windham Hill.
Production Mary-Josee, See Distrisound S.A./NV.
PWAI, See Crammed Discs.
Reader's Digest , Quai du Hainaut 29, 1080 Brussels, 2.4232591, Telex: 21876, Fax: 2.4268908. Int'l Repertoire: Henri Heymans.
Ricercar, See Distrisound S.A./NV.
Richter Scale 8, See Eurovox Music.
RRE, See Play It Again Sam !.
RSO, See Polygram.
Schott Freres, 30 Rue Saint Jean, 1000 Brussels, 2.5123980. Pres.: Jean-Jacques Junne; Gen. Mgr.: Roger Junne.
Labels: Zephyr, Harmonia Mundi, Chandos, Unicorn, Barenreiter, Folkways, Bongiovanni.
Sounds Of The Future, 82 Avenue Legrand, 1050 Brussels, 2.6496390, Telex: 25304, Fax: 2.6491557. Managing Dir.: Gordon A Edwards; Contact: Pierre-Paul Puijiz.
Spector, See Polygram.
SSA, See Crammed Discs.
Sundown, See Parsifal.
Temporel, See Distrisound S.A./NV.
Tiger-Lynch, Rue des Ailes 116, 1030 Brussels, 2.344 2659. Label Mgr.: Geogers Hanouna.
Tilt, See Distridisc.
Trema, See Distrisound S.A./NV.
Ultraprime Entertainment, Passage International 6, 1303 Hermes, 2.268 6787, Telex: 63237, Fax: 2.479 2101. Managing Dir.: Alfie Falckenbach; Chrmn.: Michael Berresheim.
Unicorn, See Schott Freres.
Virgin Belgium, Ave Ernest Cambier 119, 1030 Brussels, 2.7350093, Telex: 26789, Fax: 2.735 3371. Managing Dir.: Dirk de Vries; Product/Mktg. Mgr.: Firmin Michiels.
Vogue, See Distrisound S.A./NV.
Wallonie-Bruxelles Musiques, 26 Rue des Minimes, 1000 Brussels, 2.518 1455, Telex: 64917, Fax: 2.523 6242. Contact: Christian Michel Bronchain.
WEA Records S.A./N.V., 79 Blvd Lambermont, 1030 Brussels, (32-2) 242-5757, Telex: 61218, Fax: (32-2) 242-5761, Managing Dir.: Ted Sikkink; Sales Mgr.: Philippe Asseau; Prod. Mgr.: Francois de Kock; Promo.: Rudi Aelbers.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley, Park, Reprise, Sire, Warner Bros., WEA: (Licensed) Geffen, MCA.
Weton & Wesgram, See Distrisound S.A./NV.
Who's That Beat, See Play It Again Sam!.
Xenophone, See Pavane Records.
Yeah Songs, See Jump Records & Music.
Zephyr, See Schott Freres.

MUSIC PUBLISHERS

Avant Garde, See EMI Music.
B.E Songs, Jozef Thielemanstraat 38, 3220 Aarschot, 16.567666. Managing Dirs.: Roland Beelen/Maurice Engelen.
BMG/Ariola Music, Francois Rigasquare 30, 1030 Brussels, 2.2169780, Telex: 63718, Fax: 2.2423608. Gen. Mgr.: Jan Theys.
B.M.C. Publishing, Landbouwstraat 16, 2020 Antwerpen, 3.2161750, Telex: 71784, Fax: 3.2163597. Managing Dir.: Patrick Busschots.
Baltic, Rederijkersstraat 82, 2610 Wilrijk, 3.8284084, Telex: 33140, Fax: 3.8291068. Managing Dir.: Ben Gyselinck.
Bizet Publications, Rue de la Madeleine 13, 1000 Brussels, 2.5115120. Pres.: Felix Faecq.
Chappell/Intersong Music, 39 Place de Jambline de Meux, 1040 Brussels, 2.733 9789, Telex: 65336, Fax: 2.159 46173. Managing Dir.: Charles Kuiper, Copyright: Myriam Verpeet.
CNR Belgium, Ave de Limburg Stirumlaan 132, 1810 Wemmel, 2.4600707, Telex: 62455, Fax: 2.460 5983.
Confidentielles Editions, 67 Rue de Cureghem, 1000 Brussels. Managing Dirs.: Kenny Gates/Michel Lambot.
Crammed Music, 43 Rue General Patton, 1050 Brussels, 2.6407914, Telex: 62831. Managing Dir.: Marc Hollander.
Decibel Music, 15 Europaln, Industriezone 2, 9800 Deinze, Telex: 24416, Fax: 2.268 0987. Managing Dir.: Bert Burm.
EMI Music , Ave Emile Clause 49 B9, 1050 Brussel, 2.6479894, Telex: 22616, Fax: 2.6486407. Managing Dir.: Chris van Houten.
Affiliates: Rondor, Flyte Tyme, Interior, Avant Garde, Screen-Gems EMI.
Edibvous Dancing, Dwadenplasstraat 19, 3100 Heistberg, 15.241625. Managing Dir.: Leon Lambrechts.
Eurovox Music, Louis Marienlaan 3, 2230 Schilde, 3.3835087, Telex: 33140. Managing Dir.: L van Rymenant.
Affiliates: Intervox Music, Glorious Music.
Flyte Tyme, See EMI Music.
Full Moon Productions, Rue Paul-Emile Janson 26, 1050 Brussels, 2.6483444, Telex: 20308, Fax: 2.6483335. Chairman: Charles Vonderson.
GAM/MAG Productions, Rue de la Gare 44, 4888 Waismes, 80.679920, Telex: 49199. Chairman: Pierre Pironi.
Glorious Music, See Eurovox Music.
Hansa Kusters Music, Broekstraat 10, 1703 Kobbegem, 2.452 7203, Telex: 62228, Fax: 2.452 3425.
Hi Tension Music, JB Tassynstraat 52, 2730 Zwyndrecht, 3.252 8882, Telex: 33713, Fax: 3.253 0420.
I.I.C. Music, Ave Moliere 86 bis, 1180 Brussels, 3474707, Linda van Waestberghe.
Indisc, De Wandstraat 209/213, 1020 Brussels. 2.268 0010.
Interior, See EMI Music.
Intervox Music, See Eurovox Music.
Jokers Music, Steenwinkelstraat 470, 2621 Schelle, 3.8875832. Managing Dir.: J Clauwers.
Roland Kluger Music, 8 Rue Fernand Neuray, 1060 Brussels, 91.864881. Gen. Mgr.: Chris R van Oost.
Moderny Pub, Rue de la Marliere 97, 7700 Mouscron, 56.33153, Telex: 57744.
Peer Music, See Southern Music (Belgium) S.A.
Reader's Digest , 29 Quai du Hainaut, 1080 Brussels, 2.538 3914, Telex: 64892, Fax: 2.426 8908. Int Repertoire: Henri Heymans.
Rockarolla Music, 77 Rue de Brabant, 1030 Brussels, 2.217 Telex: 20308. Managing Dir.: Alain Dee.
Rondor, See EMI Music.
Screen-Gems, See EMI Music.
Sepp, 489 Ave Louise, 1050 Brussels, 2.640 0188, Telex: 25129, Fax: 2.648 5989. Chief Exec Officer: Joop H Visch; Vice-Pres: Frank Wisse.
Sounds Of The Future, Avenue Legrand 30, 1050 Brussels, 02 6496390, Telex: 25304, Fax: 02.6491557. Managing Dir.: Gordon Edwards; Contact: Pierre-Paul Puljiz.
Southern Music (Belgium) S.A., Rue Fernand Neuray, 8, 1060 Brussels, (32-2) 344-4840. Cable: SOUTHMUSIC, Telex: 26350, Fax: (32-2) 347-5164, Mgr.: Roland Kluger.
Tiger-Lynch, Rue des Ailes 116, 1030 Brussels, 2.344 2659. Mgr.: Georges Hanouna.
Universal Songs, 26 Ave Palmerston, 1040 Brussels, 2.230 4175, Telex: 26778.
Virgin Belgium , Ave Ernest Cambier 119, 1030 Brussels, 2.735 0093, Telex: 4626789, Fax: 2.735 3371. Mgr.: Patricia Franssen.
Vogue Int'l, 35 Blvd Barthelemy, 1000 Brussels, 2.511 5417, Telex: 22560.
Wallonie-Bruxelles , Rue des Minimes 26, 1000 Brussels, 2.518 1455, Telex: 64917. Contact: Christian Brochain.
World Music, 8 Fernand Str, 1060 Brussels, 2.3444840, Telex: 26350, Fax: 2.347 5164. Pres.: Felix Faecq. Managing Dir.: Roland Kluger; Int'l Pres.: Jean-Jacques Junne; Int'l Mgr.: Ida Halila.

RETAIL ACCESSORY SUPPLIERS

Aracor, Boulevard Sylvain Dupuis 12, 1070 Brussel.
Blomhof, Brogniezastraat 172a, 1070 Brussel, (02) 5221813, Telex: 63086.
W.H. Brady, Industriepark C 3, 9140 Zele, 52445941.
De Greef, Chaussee d' Alsemberg 367, Brussel 1180, (02) 3453918, Telex: 24616, Managing Dir: F. Morris.
Monopole, Kwadenplasstreet 19, 3100 Heist-op-den-Berg, (015) 241625.
Trialco, Rue des Alycons 25, Brussel 1080. 8986.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Belgian Music Pub. Assn, 8 Fernand Neuray Str 10, 1060 Brussels, 2.3444840, Telex: 26350, Fax: 2.3475164. PR Mgr.: Lucy Rozenbaum, Admin Mgr.: Roland Keyart.
EDO, Rue du Palais 151-3, 4800 Verviers, 87.2201181, Telex: 49468. Contact: R Gressmann.
European disc-jockeys organisation.
European Broadcasting Union, 32 Ave Albert Lancaster, 1180 Brussels, 2.375 5990, Telex: 21230, Fax: 2.375 5081. Dir: G. Waters.
(EBU Technical Centre).
SABAM, 75-77 Rue d'Arlon, 1040 Brussels, 2.230 2660, Telex: 65854. Pres.: Jean Darlier, Dir-Gen: Jan Corbet, PR: Frederique Busson.
SIBESA, Rue de Namur 80, 1000 Brussels, 2.512 2153, Telex: 24215, Fax: 2.513 9609. Vice-Pres: Jan Theys.
Wallonie-Bruxelles Musique, Rue des Minimes 26, 1000 Brussels, 2.518 1455, Telex: 64917.

PUBLIC RELATIONS & RECORD PROMOTION

I.D.P., 78 Blvd Saint-Michel, 1040 Brussels, 2.7361010, Telex: 26169. Contact: Jean-Marie Sohie.
Penvox, Rue Jules Lejeune 37, 1060 Brussels, 2.3452806.
Progrem, Schupstraat 15, 2018 Antwerpen, 3.2327730.
Wallonie-Bruxelles Images, Rue des Minimes 26, B-1000 Brussels, 2.5181455, Telex: 64917. Managing Dir.: Christian M. Bronchain.
Official promotion service for musicians.

SCHOOLS & INSTRUCTION

Federation Int'l des Jeunesses Musicales, Palais des Beaux Arts, 10 Rue Royale, Brussels, B-1000, (02) 513) 513-97-74. Cable: PALARTES. Telex: 61825.

TAPE CUSTOM DUPLICATORS

Elpeco, Gossetlaan 32, Groot Bijgaarden, Brussel, (02) 4661816, Telex: 63442, Managing Dir: Jan Neef.
Disco Press, Houwijkerstraat 1, 3910 Herk de Stad, (013) 553111, Managing Dir: Andre Willems.
Bizet Productions, Rue de La Madeleine 13, 1000 Brussel, (02) 5115120, Managing Dir: Felix Feacq.
W.H. Brady, Industriepark C 3, 9140 Zele, 52445941.
Clown Music, P.O.Box 24, 3680 Maaseik, (011) 865936.

World Radio History

Harry's, Bergstraat 100, 3100 Heist-op-den-Berg, (015) 244950, Telex: 63379, Managing Dir: Stan Verbeeck.

CD REPLICATING & MANUFACTURING PLANTS

Digipro, 46 Rue des Deux Eglises, 1040 Brussels, 2.2174589, Telex: 20558, Fax: 2.2182076. Contact: Jacques Krischer.
Inter Service Press, Appelweg 94, 3221 Nieuwrode, 1656.882. Managing Dir.: Paul Smits.

PLATING, PROCESSING & PRESSING PLANTS

Digipro, 46 Rue des Deux Eglises, 1040 Brussels, 2.2174589, Telex: 20558, Fax: 2.2182076. Contact: Jacques Krischer.
Disco Press, Houwijkerstraat 1, 3910 Herk de Stad, 13.5533111. Managing Dir.: Andre Willems.
Elpeco, Gossetlaan 32, Groot Bijgaarden, 2.4661816, Telex: 63442. Managing Dir.: Jan Neef.
Inter Service Press, Appelweg 94, 3221 Nieuwrode Belgium, 1656.882. Managing Dir.: Paul Smits.
Monopole, Kwadenplasstraat 19, 3100 Heist op den Berg Belgium, 15.241625.
Reader's Digest World Serv, 29 Quai du Hainaut, 1080 Brussels, 2.423 2591, Telex: 21876, Fax: 2.4268908.

BLANK TAPE MANUFACTURERS

Agfa-Gevaert, Septstraat 27, 2510 Mortsel, (031) 405900, Telex: 72849.
Ampex, Industriestraat 8, 1400 Nivelles, (067) 224921, Telex: 57432.
BASF, Avenue Hamoir 14, 1180 Brussel, Managing Dir: Jacky Swallens.
BEAM Int., Italielei 35-37, Antwerpen, (031) 334537, Telex: 71401, Managing Dir: Ed Savoir.
De Greef, Chaussee d' Alsemberg 367, 1180 Brussel, (02) 3453918, Telex: 24616, Managing Dir: F. Morris.
Trialco, Rue des Alycons 25, 1080 Brussel.
Troubadour, Grande Rue au Bois 141, Brussel, (02) 7367831, Telex: 25987, Managing Dir: Rene Balanger.

ENVELOPES & MAILERS

Bizet Productions, Rue de La Madeleine 13, 1000 Brussel, (02) 5115120, Managing Dir: Felix Feacq.
Ciel, Avenue Bel Air 34, 1180 Brussel, (02) 3434590, Telex: 20191, Managing Dir: Michel Hellawell.
Druco Printing Office, Beertstraat 273, 1500 Halle, (02) 3563835, Telex: 25832.

JACKETS & SLEEVES

Bizet Productions, Rue de La Madeleine 13, 1000 Brussel, (02) 5115120, Managing Dir: Felix Feacq.
Ciel, Avenue Bel Air 34, 1180 Brussel, (02) 3434590, Telex: 20191, Managing Dir: Michel Hellawell.
Druco Printing Office, Beertstraat 273, 1500 Halle, (02) 3563835, Telex: 25832.
Monopole, Kwadenplasstreet 19, 3100 Heist-op-den-Berg, (015) 241625.

POLYBAG AND SHRINKWRAP

Trialco, Rue des Alycons 25, 1080 Brussel.

BERMUDA

RECORD COMPANIES

The Music Box, PO Box HM 204, Hamilton Hmax, Fax: 809 292 3357. Contact: Eddy De Mello. (Distributor)

BOLIVIA

RECORD COMPANIES

Discos Jallala y Ediciones Musicales Kollasuyo, Figueroa 788 20 Piso Depto. 1, La Paz, Pres./Dir. Gen.: Julio M. Arteaga; Gen. Exec.: Ana Mabel Gutierrez.
Herbia, PO Box 3120, La Paz, 351744. (Distributor)
Recors "Jallalla", Calle Figueroa 788 29 Piso Dept. 1, La Paz, 366514. Cable: "Jallalla". Pres. Dir. Gen.: Julio Martinez Artaaga.

RETAIL ACCESSORY SUPPLIERS

BASF Bolivia, Alke & Co. Calle Jordan 3226, Cochabamba.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

BRAZIL

RECORD COMPANIES

All Disc, C.P. 54192, Santa Cecillia, Paulo, SAO, 01296, Contact: Geraldo Loewenberg. (Distributor)
Alldisc Consultoria E Comercial Fonografica Ltda., Rua Haddock Lobo 41, Sao Paulo, SP, 01414, (11) 258-8733. Telex: 1121083 EEPR BR. E-Mail: 55-11/258-8063. Chrmn./Pres.: Geraldo L. Loewenberg; Gen. Mgr.: Janine Loewenberg; A & R Mgr.: Roberto A. Lowenberg. (CD-Manufacturer/Distributor)
Label(s): (Owned) Alldisc, Alldisquihno, Bambalalao, Cultura, Nostalgia, Scala, Som Tres, (Licensed) Alligator, Black & Blue, CBS (Israel), Castle, Conedisc, Countdown, Del-Fi, GNP Crescendo, Hed Arzi, K-tel, Pro-Arte, Pro-Jazz, Rhino, Select, Solar, Sonodisc.
Alldisquihno, See Alldisc Consultoria E Comercial Fonografica Ltda.
Alligator, See Alldisc Consultoria E Comercial Fonografica Ltda.
Archive, See PolyGram Discos Ltds.
Ariola Discos Fonograficos & Fiats Magneticas Ltda., Rua General Rabelo 43, Gavea 22451, Rio de Janeiro, (021) 274 2545/2697. Cable: ARIOLA DISCOS. Telex: 33039.
Label(s): (Owned) Ariola, (Licensed) Barclay (France), ECM (Germany), Bronze, EG, Red Bus, (United Kingdom), Handshake, Milestone/Fantasy, 21 (United, States), Melodia (USSR).
Bambalalao, See Alldisc Consultoria E Comercial Fonografica Ltda.
Barclay, See PolyGram Discos Ltda.
Black & Blue, See Alldisc Consultoria E Comercial Fonografica Ltda.
CBS Industria & Commerdio Ltda., Praia do Flamengo 200, 15th Floor, Rio de Janeiro, 22210, (021) 205 1112. Cable: COLRECORD. Telex: 2132449.
Label(s): (Owned) CBS, Collector, Jazz Series, Entre, Epic, Harmony, Masterworks, Uirapuru, Veleiro, (Licensed) RKM (Belgium), Delphine (France), Jet (United, Kingdom), A & M, Geffen (United States).
CBS (Israel), See Alldisc Consultoria E Comercial Fonografica Ltda.
CID, See Companhia Industrial de Discos.
CNR, See PolyGram Discos Ltda.
Campeao, See Discos Presenca Ltda.
Carrossell, See Companhia Industrial de Discos.
Casablanca, See PolyGram Discos Ltda.
Castle, See Alldisc Consultoria E Comercial Fonografica Ltda.
Chantecler, See Gravacoes Eletricas S/A.
Cinedisc, See Alldisc Consultoria E Comercial Fonografica Ltda.
Comercial Fonographica Rge Ltda., Av. Marques de Sao Vincente, 1800, CEP 01139-Sao Paulo, 011-55-11. Telex: 391 2136678 SSGL BR. Contact: Helio Eduardo Costa Manso.
Companhia Industrial de Discos, Rua 7 de Marco, 331, Bonsucesso, Rio de Janeiro, 21040, (021) 280 9222. Telex: (021) 30043 HZRZ BR. Dir. Pres.: Hermann Zuckermann; Dir. Vice Pres.: Rodolfo Zuckermann; Dir. Vice Pres.: Harry Zuckermann.
Label(s): (Owned) Carroussell, Crazy Cat, Fama, Squares, Magic Music, (Licensed) Alshire, Coombe, Countdown, Everest, Vox Turnabout, Marfer, Seeco, Victor.
Continental, See Gravacoes Eletricas S/A.
Countdown, See Alldisc Consultoria E Comercial Fonografica Ltda.
Crazy Cat, See Companhia Industrial de Discos.
Cultura, See Alldisc Consultoria E Comercial Fonografica Ltda.
DG, See PolyGram Discos Ltda.
Decca, See PolyGram Discos Ltda.
Del-Fi, See Alldisc Consultoria E Comercial Fonografica Ltda.
Discos Presenca Ltda., C. Postal 2525 Centro, Rio de Janeiro, 20001, (021) 295-9081. Pres.: Wilson F. Falcao; Sales Dir.: Gilda C. Falcao; Int'l Dir.: Solange C. Falcao; Promo. Mgr.: Maria Helena C. Falcao.
Label(s): (Owned) Presenca.
Discos CBS Industria E Comercio Ltda, Praia Do Flamengo, 200/150, Rio De Janeiro, RJ, 22 210, (021) 205-1112. Telex: 32449 CBSBR. Fax: (21) 2851097. Managing Dir.: Hans P. Beugger; Sr. Vice. Pres.: Claudio A. Conde; Dir. Mktg.: Roberto Augusto; Int'l A & R Mgr.: Aloysio Reis; Local A & R Dir.: Sergio Lopes. (CD-Distributor)
Label(s): (Owned) CBS/EPA, Portrait, Masterworks, (Licensed) Chrysalis, Delphine, GRP.
US Reps.: CBS Records (New York, NY).
Discos Presenca Ltda., C. Postal 2525, Centro, Rio de Janeiro, RJ, 20001, (021) 295-9081. Pres.: Wilson F. Falcao; Gen. Mgr.: Ilka F. Brito; Prof. Mgr.: Teresinha F. Almeida.
Label(s): (Owned) Campeao, Falcao.
EMI-Odeon Fonografica Industrial & Electronica Ltda., Rua Mena Barreto 151, Botafogo, (021) 286 1212. Telex: 2123678-ODEO BR.
Label(s): (Owned) Capitol, EMI, EMI-America, Harvest, Liberty, Manhatten, Oldeonm Parlophone.
Elenco, See PolyGram Discos Ltda.
Everest (USA), See Musisom Empreendimentos Musicats Ltda.
Falcao, See Discos Presenca Ltda.
Fama, See Companhia Industrial de Discos.
Fernata, Ave. Ipiruga 1123-01039, Sao Paulo, 229 3411. (Distributor)
Festa, See PolyGram Discos Ltda.
Fontana, See PolyGram Discos Ltda.
GNP Crescendo, See Alldisc Consultoria E Comercial Fonografica Ltda.
Gravacoes Eletricas S/A, Av. do Estado, 4667, Sao Paulo, SP, 01515, (011) 279-6811. Cable: CONTALDISCOS. Telex: 011 22329 DISC BR. Pres.: Alberto Jackson B. Neto; Vice Pres.: Matheus A. F. Nazareth; Mktg. Mgr.: Claudio R. Dini; Artistic Mgr.: Wilson Souto Junior.
Label(s): (Owned) Continental, Chantecler, Phonodisc, (Licensed) Polimark.
Hed Arzi, See Alldisc Consultoria E Comercial Fonorafica Ltda.
Heliodor, See PolyGram Discos Ltda.
Hungaroton (Hungary), See Musisom Empreendimentos Musicats Ltda.
Imagem, See Musisom Empreendimentos Musicats Ltda.
K-tel, See Alldisc Consultoria E Comercial Fonografica Ltda.
MDK Communications Ltd., Caixa Postal 54186, Santa Cecilia, SP, 01296, 826-1329. Telex: (11) 21735 RGEF BR. Pres.: M. D. Kigar; Gen. Mgr.: Lygia M. Kigar; Prof. Mgr.: Isabel Morsira.
Label(s): (Owned) MDK.
Magic Music, See Companhia Industrial de Discos.
Mercury, See PolyGram Discos Ltda.
Musisom Empreendimentos Musicats Ltda., Av. Paulo de Frontin, #745, Cep. 20260, Rio de Janeiro, (021) 2730260. Pres.: Jonas Silva; Mktg.: Sergio Guedes; Int'l Dept.: Ademir Williams; Sales: Marilia Manchester.
Label(s): (Owned) Imagem, Musisom, (Licensed) Hungaroton, Timeless, Steeplechase, Everest.
Nostalgia, See Alldisc Consultoria E Comercial Fonografica Ltda.
Pablo, See PolyGram Discos Ltda.
Philips, See PolyGram Discos Ltda.
Phonodisc, See Gravacoes Eletricas S/A.
Polimark, See Gravacoes Eletricas S/A.
Polydor, See PolyGram Discos Ltda.
Polyfar, See PolyGram Discos Ltda.
PolyGram Discos Ltds., Av. Erico Verissimo 819, Barra da Tijuca, 22600 Rio de Janeiro, (021) 399 1616. Cable: POLYGRAM. Telex: 30990. Managing Dir.: Cornelis van Dijik; Controller: Jos de Raaji; A & R: Roberto Menescal; Int'l Mgr.: Renato Costa; Prodn. Mgr.: Carlos Celles.
Branche(s): Alameda Campinas 266, Jardim Paulista, 01404 Sao Paulo SP, (011) 251 1311.
Label(s): (Owned) Archive, Barclay, DG, Decca, Elenco, Festa, Fontana, Heliodor, Mercury, Philips, Polydor, Polyfar, Sinter, Vertigo, Verve, (Licensed) CNR, Casablanca, Pablo, RSO (United States), Charisma, RSO, Rocket (United Kingdom).
Polystar, See PolyGram Discos Ltda.
Pro-Arte, See Alldisc Consultoria E Comercial Fonografica Ltda.
Pro-Jazz, See Alldisc Consultoria E Comercial Fonografica Ltda.
RCA Electronica Ltda. (IFPI), Rua Santa Clara 50, Cobertura 01, 22041 Rio de Janeiro, (021) 255 7225. Telex: 21 30965.
Label(s): (Owned) Camden, Gold Seal, Groove, International, Pure Gold, RCA, Red Seal, Vic, Victrola, (Licensed) (domestic) Sigla, Som Liovre, (foreign) Erato, Welman, (France), Ariston, Vanilla (Italy), Chrysalis, Magnet, Pickwick, Virgin (United Kindgom), Can't Stop, De-Lite, Grunt, Millennium, Motown, Solar, Sugar Hill, 20th Century Fox (United States).
Rhino, See Alldisc Consultoria E Comercial Fonografica Ltda.
Scala, See Alldisc Consultoria E Comercial Fonografica Ltda.
Select, See Alldisc Consultoria E Comercial Fonografica Ltda.
Sinter, See PolyGram Discos Ltda.
Solar, See Alldisc Consultoria E Comercial Fonografica Ltda.
Som Da Gente, See Happy Hour Music.
Som Tres, See Alldisc Consultoria E Comercial Fonografica Ltda.
Sonodisc, See Alldisc Consultoria E Comercial Fonografica Ltda.
Squares, See Companhia Industrial de Discos.
Steeplechase (Denmark), See Musisom Empreendimen-

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tos Musicats Ltda.
Timeless (Holland), See Musisom Empreendimentos Musicats Ltda.
Tradisco Ltd., Av. Araugo Pinho, 159, Salvador 40 130 Bahia, Contact: A. S. De Souza; (Distributor)
Vertigo, See PolyGram Discos Ltda.
Verve, See PolyGram Discos Ltda.

MUSIC PUBLISHERS

Albert J. & Son PTY, See WEA Discos Ltd. (div. Editora).
Alldisc Consultoria E Comercial Fonografica Ltd., (SICAM) Rua Alagoas Lobo 41, Sao Paulo, SP, 01414, (11) 258-8733, Telex: 1121083, Fax: 5511 258-8063, Pres.: Geraldo L. Loewenberg, Gen. Mgr.: Juvenal Fernandes.
Anjo Edicoes Musicais Ltda., (AMAR) See Editora Elam/Mundo Musical Ltda.
Bicycle Music, See WEA Discos Ltd. (div. Editora).
Boo-Fant Tunes, See WEA Discos Ltd. (div. Editora).
CMP-CBS Music Publishing (CBS Songs Edicoes Musicais Ltda.), (CMP) Praia do Flamengo, 200, 15th Floor, Rio de Janeiro, RJ, 22210, (021) 205-1112, Cable: COLRECORD, Telex: 32449DCBS BR, Fax: (021) 285-1097, Pres.: Hans P. Beugger, Gen. Mgr.: Maria Creusa Meza.
Carioca Editora Musical Ltda., See Latino Editora Musical Ltda.
Cotillion Music, See WEA Discos Ltd. (div. Editora).
Difficult Music, See WEA Discos Ltd. (div. Editora).

EMBI (Editora de Musica Brazileira E Int'l S.A.)

Avenida Angelica 501, 2 Andar Conjunto 206, CEP 01227, Sao Paulo, (55-11) 825-5533, Mgr.: Manoel Pinto. Branch(es): Rua Teofilo Ontoni, 135/3 Andar, CEP 20090, Rio de Janeiro, GB, (55-21) 233-3046, (55-21) 233-2596, Cable: EMBISA—RIO (Brazil), Mgr.: Manoel Pinto.

Easy Money Music, See WEA Discos Ltd. (div. Editora).
Ecra Realizacoes Artisticas Ltda., (SADEMBRA) See Editora Elam/Mundo Musical Ltda.
Edicoes Musicais Falcao Ltda., See Editora Presenca Ltda.
Edicoes Musicais Amigo, (SADEMBRA) See Editora Elam/Mundo Musical Ltda.
Editora Alvorada Ltda., See Meridional Edicoes Musicais Ltda.
Editora Brazil Musical, (UBC) See Editora Presenca Ltda.
Editora Elam/Mundo Musical Ltda., Rua da Gloria,290-7 Andar, CEP 20241, Gloria, Rio De Janeiro, 55-21-221-4168, Telex: 391-213-6404, Managing Dir.: Marcos Kilzer.
Editora Musical Beverly Ltda., See Meridional Edicoes Musicals Ltda.
Editora de Musica Brasileria E Internacional S.A., Av. Angelica 501,2 Andar Conjunto 206, Sao Paulo, CEP, 01227, 55-11 825-5533, Mgr.: Manoel Pinto.
Editoria de Musica Brasileira E Internacional S.A., Rua Teofilo Otoni, 135/3 Andar, Rio De Janeiro, GB, CEP, 20090, 55-21 233-3046, 55-21 233-2596, Cable: EMBISA RIO (BRAZIL), Mgr.: Manoel Pinto.
Hit & Run Music Publishing Ltd., See WEA Discos Ltd. (div. Editora).
Joanna Editora e Producoes Artisticas Ltda., See Latino Editora Musical Ltda.
MDK Communication Ltd., (SICAM) Caixa Postal 54186, Santa Cecilia, SP, 01296, 826-1329, Telex: (11) 21735 RGEFBR, Pres.: M. D. Kigar, Gen. Mgr.: Lygia M. Kigar, Prof. Mgr.: Isabel Moreira.
Meridional Edicoes Musicais Ltda., Avenida Duqre de Caxios 340, Sao Paulo, SP, 01214, (011) 222-3177, Pres.: Adiel M. de Carvalho, Gen. Mgr.: Antonio D. Santos.
Miramar Edicoes Musicais Ltda., See Latino Editora Musical Ltda.
Musicolor Editora Musical Ltda., See Latino Editora Musical Ltda.
Oros Edicoes Musicais Ltda., (AMAR) See Editora Elam/Mundo Musical Ltd.
Paraiso Edicoes Musicais Ltda., See Latino Editora Musical Ltda.
Pedigree EDicoes Musicais Ltda., See Latino Editora Musical Ltda.
Peer-Southern Organization, See EMBI.
Presenca Editora Ltda., (UBC) C. Postal 2525 Centro, Rio de Janeiro, RJ, 20001, (021) 295-9081, Pres.: Wilson F. Falcao, Gen. Mgr.: Gilda C. Falcao, Prof. Mgr.: Solange C. Falcao.
Rimas Editora Musical Ltda., See Latino Editora Musical Ltda.
7 Notas Ed. Musical Ltda., See Meridional Edicoes Musicais Ltda.
Tres Pontas Edicoes Musicais Ltda., (AMAR) See Editora Elam/Mundo Musical Ltda.
Tres Sininhos Editora Musical Ltda., See Latino Editora Musical Ltda.
Warner Bros. Music Ltd., See WEA Discos Ltd. (div. Editora).
WEA Discos Ltda., Rua Itaipava No. 44, Jardim Botanico, CEP 22461, Rio de Janeiro, (55-21) 286-3332, (55-21) 286-3202, (55-21) 286-3012, Telex: 2131314, Fax: (55-21) 226-3888, Managing Dir.: Andre Midani; ATLANTIC Label Mgr.: Joao Leopoldo; WEA/WB Label Mgr.: Mario Bastos; Press Chief: Monique Cosendey.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley, Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA.
Ytnop Music, See WEA Discos Ltd. (div. Editora).
Zumbido Edicoes Musicais Ltda., (AMAR) See Editora Elam/Mundo Musical Ltda.

RETAIL ACCESSORY SUPPLIERS

BASF Brazil, Industrias Quimicas Avenida Sao Luiz 86, Sao Paulo SP, 01046.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Sociedade Independente de Compositores E Autores Musicals- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Som Industria E Comercio S/A, Rua Eugenia S. Vitale 173, Toboao, S.B.C., SP, 09870, (011) 418-4244. Cable: SOMDISCOS. Telex: (011) 44240 SOMI BR. E-Mail: 5034—P.O. Box. Pres.: Adiel Macedo de Carvalho; Sales Mgr.: Enoque Ferreira Gomes.
Product(s): Tape—Head Cleaners (audio).

DISPLAY & OTHER FIXTURES

Sociedade Independente de Compositores E Autores Musicals- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Sociedade Independente de Compositores E Autores Musicals- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.

LICENSING ORGANIZATIONS MUSIC, AUDIO & VIDEO

COMEV, R. Com. Norberto Jorge, 40, Sao Paulo, SP, 04602, (011) 542-8611. Pres.: Lou Knowlton; Sales Mgr.: Jose Grillo.
Companhia Ind'l de Discos, Rua 7 de Marco 331, Rio de Janeiro, 21040, (021) 280-9222. Cable: CIDISCOS. Telex: (021) 30043. Pres.: Hermann Zuckermann; Sales Mgr.: Harry Zuckermann; Contact: Rodolfo Zuckermann.
Sociedade Independente de Compositores E Autores Musicals- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.

PUBLIC RELATIONS & RECORD PROMOTION

E M I-Odeon Fonografica Ind'l & Eletronica Ltda., Caixa Postal 2752, Rio de Janeiro, 22271, (021) 286-1212. Cable: TURNTABLE.
Tapecar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro, 20000, (021) 280-5282.

TAPE CUSTOM DUPLICATORS

COMEV, R. Com. Norberto Jorge, 40, Sao Paulo, SP, 04602, (011) 542-8611. Pres.: Lou Knowlton; Sales Mgr.: Jose Grillo.
Audio: Cassette, Open Reel
Video: ¾ U-Matic Cassette, ½ VHS Cassette
Gravacoes Eletricas S.A., Av. do Estado 4667, Sao Paulo, SP, 01515, (011) 279-6811. Cable: Contaldiscos. Telex: 1122329 DISC BR. Pres.: Alberto Jackson; Sales Mgr.: Roberto Ameriot.
Audio: Cassette
R C A Eletronica Ltda., Rua Dona Veridiana 203, 1st, Sao Paulo, (011) 221-9155. Cable: BRARCA. Telex: (011) 22619.
Audio: Cassette
Som Industria E Comercio S/A, Rua Eugenia S. Vitale 173, Toboao, S.B.C., SP, 09870, (011) 418-4244. Cable: SOMDISCOS. Telex: (011) 44240 SOMI BR. E-Mail: 5034—P.O. Box. Pres.: Adiel Macedo de Carvalho; Sales Mgr.: Enoque Ferreira Gomes.
Audio: Cassette
Tapecar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro, 20000, (021) 280-5282.
Audio: Cassette

PLATING, PROCESSING & PRESSING PLANTS

Companhia Ind'l de Discos, Rua 7 de Marco 331, Rio de Janeiro, 21040, (021) 280-9222. Cable: CIDISCOS. Telex: (021) 30043. Pres.: Hermann Zuckermann; Sales Mgr.: Harry Zuckermann, Contact: Rodolfo Zuckermann. (LP's)
E M I-Odeon Fonografica Ind'l & Eletronica Ltda., Caixa Postal 2752, Rio de Janeiro, 22271, (021) 286-1212. Cable: TURNTABLE.
Gravacoes Eletricas S.A., Av. do Estado 4667, Sao Paulo, SP, 01515, (011) 279-6811. Cable: Contaldiscos. Telex: 1122329 DISC BR. Pres.: Alberto Jackson; Sales Mgr.: Roberto Ameriot. (LP's)
Polygram Do Brasil Ltda, Est Itapicuru 75, Rio de Janeiro, RJ, 20531, (021) 399-4066. Cable: Polygram. Telex: (021) 21070 PGBR BR. Pres.: Mr. T. Rooney; Sales Mgr.: Mr. U. Contardi. (45's, LP's)
R C A Eletronica Ltda., Rua Dona Veridiana 203, 1st, Sao Paulo, (011) 221-9155. Cable: BRARCA. Telex: (011) 22619. (45's, LP's)
Som Industria E Comercio S/A, Rua Eugenia S. Vitale 173, Toboao, S.B.C., SP, 09870, (011) 418-4244. Cable: SOMDISCOS. Telex: (011) 44240 SOMI BR. E-Mail: 5034—PO Box. Pres.: Adiel Macedo de Carvalho; Sales Mgr.: Enoque Ferreira Gomes. (LP's)
Tapecar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro, 20000, (021) 280-5282.

PACKAGING & LABELING SERVICES

COMEV, R. Com. Norberto Jorge, 40, Sao Paulo, SP, 04602, (011) 542-8611. Pres.: Lou Knowlton; Sales Mgr.: Jose Grillo. (Inserting, Collating, Labeling, Mailing).
Gravacoes Eletricas S.A., Av. do Estado 4667, Sao Paulo, SP, 01515, (011) 279-6811. Cable: Contaldiscos. Telex: 1122329 DISC BR. Pres.: Alberto Jackson; Sales Mgr.: Roberto Ameriot. (Inserting, Labeling, Mailing).
Sociedade Independente de Compositores E Autores Musicals- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.
Som Industria E Comercio S/A, Rua Eugenia S. Vitale 173, Toboao, S.B.C., SP, 09870, (011) 418-4244. Cable: SOMDISCOS. Telex: (011) 44240 SOMI BR. E-Mail: 5034—PO Box. Pres.: Adiel Macedo de Carvalho; Sales Mgr.: Enoque Ferreira Gomes. (Inserting, Collating, Labeling).

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Companhia Ind'l de Discos, Rua 7 de Marco 331, Rio de Janeiro, 21040, (021) 280-9222. Cable: CIDISCOS. Telex: (021) 30043. Pres.: Hermann Zuckermann; Sales Mgr.: Harry Zuckermann; Contact: Rodolfo Zuckermann.
Som Industria E Comercio S/A, Rua Eugenia S. Vitale 173, Toboao, S.B.C., SP, 09870, (011) 418-4244. Cable: SOMDISCOS. Telex: (011) 44240 SOMI BR. E-Mail: 5034—P.O. Box. Pres.: Adiel Macedo de Carvalho; Sales Mgr.: Enoque Ferreira Gomes.

ENVELOPES & MAILERS

R C A Eletronica Ltda., Rua Dona Veridiana 203, 1st, Sao Paulo, (011) 221-9155. Cable: BRARCA. Telex: (011) 22619. (LP & 45)
Sociedade Independente de Compositores E Autores Musicals- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.

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Gravacoes Eletricas S.A., Av. do Estado 4667, Sao Paulo, SP, 01515, (011) 279-6811. Cable: Contaldiscos. Telex: 1122329 DISC BR. Pres.: Alberto Jackson; Sales Mgr.: Roberto Ameriot.

R C A Eletronica Ltda., Rua Dona Veridiana 203, 1st, Sao Paulo, (011) 221-9155. Cable: BRARCA. Telex: (011) 22619. (Jackets & Sleeves—LP & 45)

Sociedade Independente de Compositores E Autores Musicais- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR.

Som Industria E Comercio S/A, Rua Eugenia S. Vitale 173, Toboao, S.B.C., SP, 09870, (011) 418-4244. Cable: SOMDISCOS. Telex: (011) 44240 SOMI BR. E-Mail: 5034—P.O. Box. Pres.: Adiel Macedo de Carvalho; Sales Mgr.: Enoque Ferreira Gomes.

BULGARIA

RECORD COMPANIES

Balkanton Records, 6 haidoushka Polyana Str., Sofia, 1612, (359) 2/518627. Cable: BALKANTON. Telex: 22916 Balkton BG. Gen. Dir.: Alexander Yossifov; Dir. A & R: Konstantin Dragnev; Int'l Mgr.: Juliana Marinova; Studio Mgr.: Ing. Mihail Bojerianov. (CD-Manufacturer)
Label(s): (Owned) Balkanton, (Licensed) PolyGram, EMI, Hansa, CBS.
Int'l Reps.: Harmonia Mundi, Pathe Marconi (France); Sound Products (Holland); Phonic, Pavane Records (Belgium); EMI, Atlantic Gap (United Kingdom).

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Bulgarian Composers' Union, 2 ul Ivan Vazov, Sofia.

Union of Bulgarian Composers, 2 ul Ivan Vazoz, Sofia, Cable: COMPOSITORI.

Union of Musicians in Bulgaria, Alabin 52, Sofia.

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Balkanton Records, 6H Polyana St., Sofia, 1612, 359/2/525451. Cable: BALKANTON. Telex: 22916 BALKTON BG. Pres.: Jordan Krustev; Sales Mgr.: Juliana Marinova.

PLATING, PROCESSING & PRESSING PLANTS

Balkanton Records, 6H Polyana St., Sofia, 1612, 359/2/525451. Cable: BALKANTON. Telex: 22916 BALKTON BG. Pres.: Jordan Krustev; Sales Mgr.: Juliana Marinova. (45's, LP's)

BURMA

RETAIL ACCESSORY SUPPLIERS

BASF Burma, Inspection & Agency Corp.Agency Div., Rangoon.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

CANADA

RECORD COMPANIES

A & M Records of Canada Ltd., 939 Warden Ave., Scarborough, ON, M1L 4C5, (416) 752-7191, (416) 752-7195. Telex: 06-963652. Pres.: Gerry Lacoursiere; Sr. Vice Pres./Gen. Mgr.: Joe Summers; Vice Pres., Finance: Gary Hubbard; Vice Pres., Sales: Bill Ott; Ass't. A&R Dept.: Max Hutchinson.
Branch(es): 167 Merrizzi St., Ville St. Laurent, PQ, H4T 1Y3, Canada, (514) 733-5358, Telex: (514) 334-2439. Regional Mgr.: Guy Campeau. 5260 Kent St., Apt. #7, Halifax, NS, B3H 1P6, Canada, (902) 423-1413, Sales & Promo.: David Porter. (CD-Distributor)
Label(s): (Owned) A&M Records of Canada Ltd.; (Licensed) Concord, Palo Alto, Elephant, Word, Windham Hill, Kids,Attic, Maze, Paroles & Misique, Pram, Passport, Ritdong, Troubadour, Virgin, American Gramophone, Lullaby Lady Prods. Ltd.
US Reps.: A & M Records, Inc. (Hollywood, CA).

Acclaim, See Boot Records Ltd./Pose Dists.

Acura Prodns., See Justin Time Records, Inc.

Adelphi, See Trend Records & Tapes Ltd.

African Songs (Nigeria), See Boot Records Ltd./Pose Dists.

Airea, See PolyGram, Inc.

Alert, See PolyGram, Inc.

Allegiance, See Trend Records & Tapes Ltd.

Alliance, See Boot Records Ltd./Pose Dists.

Alligator, See WEA Music of Canada Ltd.

Alta Records Dist. Ltd., 5326-1A St., SE, Calgary, AB, T2H 1J2, (403) 252 7322. Pres.: John Hardy. (CD-Distributor).
Label(s): (Licensed) Axe, Berandol, Boot, Comstock, Country, ERA International, Emeralta, Fiesta, Heritage Music, Mister Rogers, Rego Records, Sesame Street, Sounds Vision Music, (Importer, Exporter)

Alternative Tentacles, See Fringe Product.

American Gramophone, See A&M Records of Canada Ltd.

Americas, See EMQ America Records (Sub. of Quebissimus Music Corp.).

Angel, See Capitol Records-EMI of Canada.

Anthem Records, Inc., 189 Carlton St., Toronto, ON, M5A 2K7, (416) 923-5855. Pres.: Ray Danniels; Gen. Mgr./Vice Pres. A&R: Val Azzoli; Vice Pres. Bus. Affairs: Pegi Cecconi. (CD-Distributor)
Label(s): (Owned) Anthem.

Anthem, See Capitol Records-EMI of Canada.

Antone's, See Trend Records & Tapes Ltd.

Aquarius, See Capitol Records-EMI of Canada.

Aquitaine, See Boot Records Ltd./Pose Dists.

Archiv Produktion, See PolyGram, Inc.

Argo, See PolyGram, Inc.

Argo Spoken Word, See PolyGram, Inc.

Artisan, See Boot Records Ltd./Pose Dists.

Artist, See CBS Records Canada Ltd.

Artiste Records, 154, Grande Coto, Rosemere, PQ, J7A 1H3, (514) 437-7625. Fax: (514) 430-9751. Pres.: Paul Levesque; Producer: Georges Klaus.

Atlantic, See WEA Music of Canada Ltd.

Atlantic Artists, See PolyGram, Inc.

Attic Records Ltd., 624 King St. West, Toronto, ON, M5V 1M7, (416) 862-0352. Telex: 06-219815. Fax: (416) 862-0915. Prof.: Alexander Mair; Vice Pres. Mktg.: Lindsey Gillespie; Dir. Promo: Steve Watman; Dir. A & R: Brian Allen. (CD-Manufacturer/Distributor)
Label(s): (Owned) Attic, Viper; (Licensed) Bandsader, Cruisin, Cypress.

Audio Market Sales, 633 Main St. East, Milton, ON, L9T 3J2, (416) 878-8803. Fax: (416) 876-4409. Pres.: Thomas Baldock. (Distributor, Importer)
Labels Distributed: Audio: Cinedisc, Fanfare, Maximus, Maxiplay, Marquis, Pro-Arte, Pro-Jazz, Pro-Audio, Quintessence, Sheffield Lab.

Axe Records (Div. of September Prodns. Ltd), Box 483, Stn. K, Toronto, ON, M4P 2G9, (416) 924-5781. Pres.: Greg Hambleton.
Label(s): (Owned) Tuesday.

Baby Boomers, See PolyGram, Inc.

Bandsader, See Attic Records Ltd.

Banzai, See PolyGram, Inc.

Barclay, See PolyGram, Inc.

Beggars Banquet/4 A.D., See PolyGram, Inc.

Bel Aire, See Boot Records Ltd./Pose Dists.

Berandol Records, 110A Sackville St., Toronto, ON, M5A 3E7, (416) 869-1872. Pres.: Ralph Cruickshank; A & R Dir.: Tony T. Procewait.
Label(s): (Owned) Berandol.
US Reps.: American Independent Records (San Francisco, CA) Silo, Inc. (Waterbury, VT) Music For Little People (Red Way, CA).

Bescol, See Trend Records & Tapes Ltd.

Beyond, See Trend Records & Tapes Ltd.

Big Time, See PolyGram, Inc.

Blind Pig, See Trend Records & Tapes Ltd.

Blitzz, See Tuba Records (K/S).

Blue Note, See Capitol Records-EMI of Canada.

Boot Records Ltd./Pose Dists., 1343 Matheson Blvd. E., Mississauga, ON, L4W 1R1, (416) 625-2676. Cable: BootGroup. Telex: 06-960250. Pres.: Jury Krytiuk; Vice Pres.: Tom Connors; Gen. Mgr./A&R: Peter Krytiuk; Sales Dir.: Hector MacNeil. (CD-Distributor)
Label(s): (Owned) Boot, Cynda, Generation, Morning, Moutarde, Stepping Stone, Riot; (Licensed) Image, Greensleeves, Message, Ogham, Shanachie, Solomonic, Acclaim, Artisan, BelAir, Boot, Cloana, CSB, Cynda, Panter, Uptown, Slim Creek.
US Reps.: City Hall Records (San Rafael, CA); Release Records (Mt. Vernon, NY);Silo, Inc. (Waterbury, VT).

Brownrigg, See Boot Records Ltd./Pose Dists.

CBC Ents., 1055 Rene-Levesque E. 13th Fl., Montreal, PQ, H2L 4S5, (514) 597-7848. Telex: 05-561718. Fax: (514) 597-7862. Gen. Mgr.: Lyse Larouche; Dir. Comnsumer Products: Paul Gallant; Mgr. Audio/Video Products: Jacques Marchand; Coord. Pub. & Promo.: Joelle Turgeon; Mgr./Repertories & Licn.: Jana Gonda. (CD-Manufacturer/Distributor)
Label(s): (Owned) Jazzimage, Musica Viva, SM5000.
US Reps.: American Gramaphone.
Int'l Reps.: Hong Kong CD Center (China); TMS France Acoustique (France); Stereo P.T.Y. Ltd. (Australia); Music Tokyo (Japan); Ferysa Import (Spain); Divox GMBit (West Germany).

CBS Records Canada Ltd., 1121 Leslie St., Toronto, ON, M3C 2J9, (416) 447-3311. Pres.: Bernard DiMatteo; Sr. Vice Pres. Opns.: Jack Robertson; Vice Pres. Sales/Mktg.: Don Oates; Vice Pres. Finance: Alan Dyer; Bus. Affairs: Paul Farberman. (CD-Distributor)
Label(s): Columbia, Epic Portrait, Artist Records, Caribou, Tabu, Catawba, CBS Assoc., Jet, Mosaic, Chicago Int'l Estate, Unidisc, Nemporor, Pasha, Private I, Jive, Rock'N Roll, Scotti Bros., Panda, Silver Blue, Sound of NY, T-Neck.

C.L.R. Movie Dist. Ltd., 26-1313 Border St., Winnipeg, MB, R3H 0X4, (204) 632-0581. Pres.: Leo Rosenberg; Buyer: Robert Rosenberg.
Branch(es): 6019 1A St. SW, Calgary, AL, T2H 0G5, (403) 255-4463, 14925 112th Ave., Edmonton, AL, T5M 2V6, (403) 455-9300; 26-1313 Border St., Winnipeg, MB, R34 0X4, (204) 632-0581; 14925 112th Ave., Edmonton, AB, T5M 2V6, (403) 455-9300; Bay 2, 112 Ave. East, North, Saskatoon, SK, S27L6H4, (306) 652-3553; 6019 1A St. SW, Calgary, AB, T2H 0G5, (403) 255-4463.
Label(s): (Licensed) A & M, BMG, Capitol, CBS, MCA, WEA. (Distributor)

CMS (U.S.A.), See Boot Records Ltd./Pose Dists.

CSB, See Boot Records Ltd./Pose Dists.

C & L Audio Dist., 360 Supertest Rd., Downsview, ON, M3J 2M2, (416) 663-8273. Fax: (416) 663-8277. Pres.: Sid Capland; Vice Pres. Mktg.: Mark Capland; Promo. Mgr.: Russ Browning.
Label(s): (Owned) A/A Wonderland, Mr Cassette, Music Brokers, Play Pal, Sandbox.

Capitol Records-EMI of Canada, 3109 American Dr., Mississauga, ON, L4V 1B2, (416) 677-5050. Telex: 06-968619. Fax: (416) 677-1651. Pres.: Deane Cameron; Vice Pres. Sales: Al Andruchow; Vice Pres. Mktg.: Peter Gourley; Dir. Talent/Artist: Tim Trombley; Dir. of Promo.: Olie Kornelsen; Dir. of Human Resources: Sharon MacDonald.
Branch(es): 9924 Cote de Liesse, Lachine, PQ, H8T 1A1, Canada, (514) 631-9072, Contact: Val D'Amico; 103-7180 11th St., S.E., Calgary, AB, T2H 2S9, Canada, (403) 258-2336, Contact: Danny Bertsch; 103-2182 West 12th Ave., Vancouver, BC, V6K 2N4, (604) 736-6691, Fax: (604) 736-736-2896. (CD-Distributor)
Label(s): (Owned) Angel, Blue Note, Capitol, EMI, EMI-Manhattan, Harvest, Odeon, Parlophone, Pathe-

World Radio History

Marconi, Seraphim; (Licensed) Anthem, Aquarius, Enigma, Nettwerk, Rhino.
Capricorn, See PolyGram, Inc.
Caribou, See CBS Records Canada Ltd.
Caroline, See Fringe Product.
Casablanca, See PolyGram, Inc.
Castle, See Trend Records & Tapes Ltd.
Catawba, See CBS Records Canada Ltd.
Chameleon, See Trend Records & Tapes Ltd.
Cherry Red, See Fringe Product.
Chrysalis, See MCA Records Canada.
Chycago Int'l, See CBS Records Canada Ltd.
Cinema Gaia, See PolyGram, Inc.
Classics On Tour, See PolyGram, Inc.
Cloana, See Boot Records Ltd./Pose Dists.
Coach House, See Boot Records Ltd./Pose Dists.
Coconut, See Boot Records Ltd./Pose Dists.
Cole Harbour, See Boot Records Ltd./Pose Dists.
Columbia, See CBS Records Canada Ltd.
Command, See Micah Communications, Inc.
Comstock, See Alta Record Dist., Ltd.
Concord Record, See A&M Records of Canada Ltd.
Country Music, See Alta Record Dist., Ltd.
Country Oak, See Praise Sound Prodns. Ltd.
Cruisin, See Attic Record Ltd.
Cubbyhole, See Rising Records Ltd.
Current Records & Mgmt., 366 Adelaide St. East, Suite 437, Toronto, ONT, M5A 3X9, (416) 361-1101. Pres.: Gerry Young.
Cynda, See Boot Records Ltd./Pose Dists.
Cypress, See Attic Records Ltd.
D.E.E. Communications, 505 Queen St. East, Toronto, ON, M5A 1V1, (416) 860-0295. Pres.: Barry Kaplin; Mktg.: Mario Sita; Mktg.: Boon Chua.
D G Special, See PolyGram, Inc.
D.G. Galleria, See PolyGram, Inc.
D.G. Resonance, See PolyGram, Inc.
D.G. Signature, See PolyGram, Inc.
DJM, See PolyGram, Inc.
Daffidil, See Love Prodns. Ltd.
Damon Prodns. Ltd., 6844-76 Ave., Edmonton, AB, T6B 0A8, (403) 465-0132. Pres./A & R: Garry L. McDonall: Sec. Treas.: Wallis A. Petruk; Vice Pres.: Don R. Paches; Dir.: Leonard A. Petruk; Dir.: William R. Maxim.
Label(s): (Owned) Damon, Mustard, Suite, Pinnacle, Brown Wrapper.
US Reps.: Mobile Record Service, Inc. (Pittsburgh, PA).
Dance Plant Records, 1492 Plaze Victor Hugo, Montreal, PQ, H3Y 3J2, Telex: 05562354. Fax: (514) 842-7762. Pres.: Elliot Mechanic; A & R/Producer/Promo.: C. Cussy Nicodemo; Producer: John Brenner.
Label(s): (Owned) Dance Plant.
De-Lite, See PolyGram Records, Inc.
Delmark, See Trend Records & Tapes Ltd.
Delos, See Trend Records & Tapes Ltd.
Deram, See PolyGram, Inc.
Destiny Records, 358 Dunlop Cres., Burlington, ON, L7L 3N7, (416) 634-2941. Contact: Jeff Jophnstone.
Label(s): (Owned) Destiny.
Desto (U.S.A.), See Boot Records Ltd./Pose Dists.
Duetsche Grammophon, See PolyGram, Inc.
Diabolic Force, See Fringe Product.
Discovery, See Trend Records & Tapes Ltd.
Disques Axion Records, 500 Ste. Catherine St., Montreal, PQ, (514) 849-6201. Telex: 055—61709. Dir.: R. Archambault, Jr.; A & R-Promo. Mgr.: J. Valiquet.

Distribution Fusion III, Inc.

5455 Rue Pare, Suite 101, Montreal, PQ, H4P 1P7, (514) 738-4600. Telex: 05-826845, Fax: (514) 737-9780. Pres.: Jim West; Gen. Mgr.: Sylvia Oman; A & R: Caroline Lagueux; Buyer: John Blazej. (Records) (Importer)
Label(s): (Owned) Justin Time; (Licensed) Enja, Soul Note, Wergo; Imported: Ace, Affinity, Arhoolie, Blackhawk, Blacksaint, Bold Reprive, Celestial Harmonies, Caravan of Dreams, Charly, Conversaphone, Demon, Deja Vu, Fortuna, Kuckuck, Lyrichord, Major, New Albion, Owl, Pathfinder, Pierre Verany, Schwann, Street, Uptown.

Distributions Madacy

2340 Lucern Rd., Suite 21, T.M.R., PQ, H3R 2J8, (514) 738-2433. Telex: 0525134 MTL.

Distributions Select, 500 Ste-Catherine East, Montreal, PQ, H2L 2C6, (514) 849-6201. Cable: Archmusic. Telex: 055-60649. Fax: (514) 849-0764. Mgr.: Aomar Dahman. (Records, Compact Disk) (Importer)
Labels Imported: Ades, Musidisc, SPI Milan, Assimil (France); Bridge, Viola, Look Back, Menuet, Sonatina (Switzerland); Hungaroton, White Label (Hungary); Master Choice, DRG.
Duke, See MCA Records Canada.
Dunhill, See Trend Records & Tapes Ltd.
EAD, See Boot Records Ltd./Pose Dists.
EMI-Manhattan, See Capitol Records-EMI of Canada.
EMQ America Records (Sub. of Quebissimus Music Corp.), 3475 S. Urbain St., #1212, Montreal, PQ, H2X 2N4, (514) 844-2838. Fax: (514) 844-3607. Pres.: Abraham Engelberg. (CD-Manufacturer/Distributor)
Label(s): (Owned) EMQ America, EMQ Canada, Americas.
US Reps.: Electric Dist. (U.S.A.).
Int'l Reps.: Electric Dist. (Europe, Canada, Australia, Japan).
EMQ Canada, See EMQ America Records (Sub. of Quebissimus Music Corp.).
ERA Int'l, See Alta Records Dist., Ltd.
Electric Dist., 3447 Kennedy Rd., #4, ON, M1Y 3S1, (416) 297 2752. Telex: 065 26293. Fax: (416) 297 6532. Pres.: Dominmique Zgarka; Power, Boulevard, Somersoult, Shanachie, Tamah, Marquis, Chateau, Blackout, S.E.X., Version, Unidisc, Matra, Black Sun, J & C. (Distributor)
Elektra/Asylum/Nonesuch, See WEA Music of Canada Ltd.
Elephant Records, Inc., 24 Ryerson Ave. 4th Floor, Toronto, ON, M5T 2P3, (416) 364-3387. Exec./Vice Pres.: Molly Thom; Dir. of Mktg.: Alan Nagel; Office Mgr.: Ellen Rosenberg; Mktg. Coord.: Rachel Janowski; Touring Mgr.: Debbie Knight.
Label(s): (Owned) Elephant Records.
Emarcy, See PolyGram, Inc.
Emeralta, See Alta Record Dist., Ltd.; Boot Records Ltd./Rose Dists.
Enigma Canada, Ltd., 2183 Dunwin Dr., Mississauga, ON, L5L 3S3, (416) 828-6121. Fax: (416) 828-6124. Gen. Mgr.: Derrick Ross. (CD-Manufacturer/Distributor)
Label(s): (Owned) Enigma, Restless, Intima, Synthicide, Medusa; (Licensed) Metal Blade.
Enja, See Justin Time Records, Inc.
Ep's & eXhits, See Somersault Records Ltd.
Epic Portrait Associated, See CBS Records Canada Ltd.
Etc. Music, See Justin Time Records, Inc.
Everest, See Trend Records & Tapes Ltd.

Exile Int'l

451062 Ontario Ltd., 166 Norseman St., Toronto, ON, M8Z 2R4, (416) 234-9199. Fax: (416) 234-9197. Contact: Adrian or Ronnie. (Records, Pre-Recorded Audio Tape) (Exporter)

Expression Records, 4824 Cote des Neiges, Suite 38, Montreal, PQ, H3V 1G4, (514) 739-4774. Telex: 055 60445 Mercogram-Montreal. Pres.: Ben Kaye; Bus. Affairs Dir.: G. George Sand; A & R Mgr.: Rene' Angelil.
Label(s): (Owned) Expression, Tranzit.
Factory, See PolyGram, Inc.

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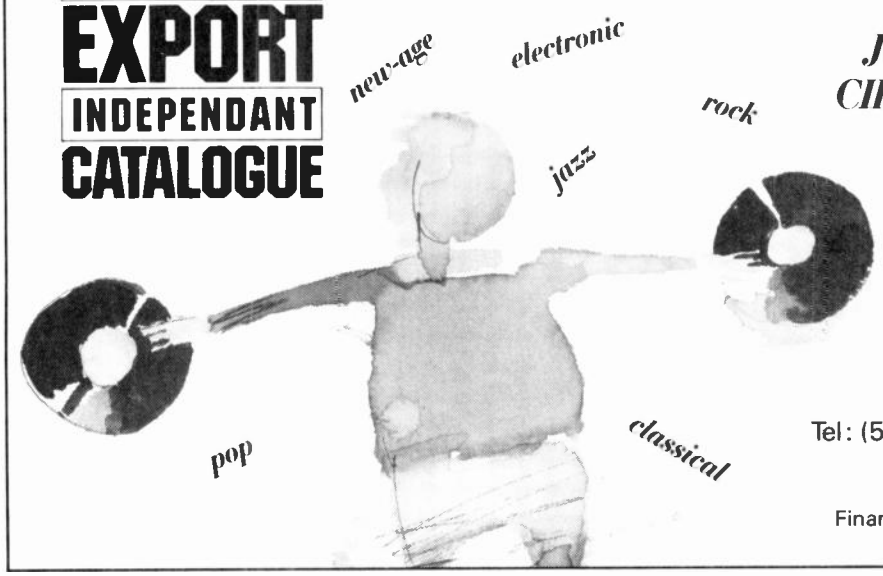

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Fanfare/ProArte, See Fanfare Records.
Fanfare Records Ltd., 467 Church St., Toronto, ON, M4Y 2C5, (416) 966-5100. Pres.: Julian Rice; Partner: Larry Trudel; Partner: Douglas Riley; Partner: Syd Capland. (CD-Manufacturer/Distributor)
Label(s): (Owned) Fanfare, Maximus; (Licensed) Fanfare/ProArte.
US Reps.: ProArte Records (Minneapolis, MN).
Favorit, See PolyGram, Inc.
Fiesta, See Alta Record Dist., Ltd.
Fifth Continent, See Trend Records & Tapes Ltd.
First Int'l Records, 11602-75 Ave., Edmonton, AB, T6G 0J2, Dir.: N. Maciver; Dir.: F. Phillet.
Fistfight, See Fringe Product.
Flip, See Somersault Records Ltd.
Flying Fish, See Trend Records & Tapes Ltd.
Focus, See PolyGram, Inc.
Fogarty's Cove, See Boot Records Ltd./Pose Dists.
Folk Tradition, See Boot Records Ltd./Pose Dists.
Fontana, See PolyGram, Inc.
Frequenz, See Harmonia Mundi France.
Fringe Product, Box 670, Sta. A, Toronto, ON, M5W 1G2, (416) 364-5507. Telex: 0623704. Fax: (416) 869-0017. Owner: Ben Hoffman; Promo.: Scratch Anderson.
Label(s): (Owned) Fringe Product; (Licensed Domestic): Diabolic Force, Fistfight, RightSide. (Licensed Foreign): Alternative Tentacles, Caroline, Cherry Red, Metal Blade, Rough Justice, SST, Under One Flag.
GNP, See Somersault Records Ltd.
GNP Crescendo, See Trend Records & Tapes Ltd.
GRP, See PolyGram, Inc.
GWC, See Boot Records Ltd./Pose Dists.
Gaia, See Trend Records & Tapes Ltd.
Garland, See Trend Records & Tapes Ltd.
Geffen, See WEA Music of Canada Ltd.
Generation, See Boot Records Ltd./Pose Dists.
Joe Gibbs, See Boot Records Ltd./Pose Dists.
Golden Age (U.S.A.), See Boot Records Ltd./Pose Dists.
Gramavision, See Trend Records & Tapes Ltd.
Green, See WEA Music of Canada Ltd.
Greensleeves (U.K.), See Boot Records Ltd./Pose Dists.
Gross Nat'l Product, 425 University Ave., Suite 501, Toronto, ON, M5G 1T6, (416) 977-8777. Telex: 06-217820. Pres.: Johnathan Gross.
Int'l Reps.: Somersault Records Ltd.
Gun, See Boot Records Ltd./Pose Dists.
Haney Fiddlers, See Boot Records Ltd./Pose Dists.
Harvest, See Capitol Records-EMI of Canada.
Heartwood, See Boot Records Ltd./Pose Dists.
Heritage, See Alta Record Dist., Ltd.
Herwin (U.S.A.), See Boot Records Ltd./Pose Dists.
Higher Octave, See Trend Records & Tapes Ltd.
Hightone, See Stony Plain Records.
Hit Tunes, See Somersault Records Ltd.
Holborne Distributing Co. Ltd., PO Box 309, Mt. Albert, ON, L0G 1M0, (416) 773-3362. Fax: (416) 853-2955. Gen. Mgr.: J. Duncan Swain.
Branch(es): 510 Coronation Rd., West Hill, ON, M1E 4X6, (416) 284-3085. Telex: 06-963548. Banff, Caprice, Music Masters, Rodeo, Snogan, Solitudes, Thexton. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Distributor, Importer, Exporter)
Label(s): Banff, Caprice, Music Masters, Rodeo, Snogan, Solitudes, Thexton. (Distributor)
Pay-Per Transaction.
Labels Imported: Bermuda, Holland, Scotland, United Kingdom.
Horizon, See Praise Sound Prodns. Ltd.
IBR Classics, See Trend Records & Tapes Ltd.
I.R.S., See MCA Records Canada.
ISBA Records, Inc., 8183, Mirepoix, St. Leonard, PQ, H1R 2N7, (514) 328-6076. Telex: 055-61740. Fax: (514) 329-2589. Pres./Gen. Mgr.: Maurice Velenosi; Vice Pres., A & R/Promo.: Nicholas Carbone; Vice Pres.: Larry Mancini; Vice Pres.: Sean O'Brien. (CD-Manufacturer/Distributor)
Label(s): (Owned) ISBA.
Int'l Reps.: Electric, Select (Canada).
Ice, See PolyGram, Inc.
Image (Australia), See Boot Records Ltd./Pose Dists.
Image VII, See Word Records Ltd.
Imago, See PolyGram, Inc.
Impact, See Boot Records Ltd./Pose Dists.
Impact Music Promos., 3121 Universal Dr., Mississauga, ON, L4X 2E2, (416) 625-8311. Fax: (416) 625-5209. Pres.: Bob Kerr; Sales Mgr.: Brad Kerr. (Distributor)
Intermodal Prodns. Ltd., Box 2199, Vancouver, BC, V6B 3V7, (604) 669-4399. Pres./Mktg.: John Rodney; Vice Pres. A & R: Evelyn Rodney; Sec. Promos.: Elyn Rodney.
Label(s): (Owned) IPL, Red Rubber, Resorgam, Ranch House.
Intrada, See Trend Records & Tapes Ltd.
Island, See MCA Records Canada.
Jackal, See Trend Records & Tapes Ltd.
Jass, See Trend Records & Tapes Ltd.
Jazzimage, See CBC Ents.
Jet, See CBS Records Canada Ltd.
Jimpy's Int'l, See Boot Records Ltd./Pose Dists.
Jive, See CBS Records Canada Ltd.
Justin Time Records, Inc., 5455 Rue Pare, Suite 101, Montreal, PQ, H4P 1P7, (514) 738-9533. Telex: 05-826845. Fax: (514) 737-9780. Pres.: Jim West; Gen. Mgr.: Sylvia Oman; A & R: Caroline Lagueux; Admin. Asst.: Nancy Marley. (CD-Manufacturer/Distributor)
Label(s): (Owned) Justin Time; (Licensed) Acura Prodns., Enja, Etc. Music. MAO Prodns., Street, Acura Prodns., Etc. Music, MAO Prodns.
US Reps.: Blackhawk (Sanfran, CA); Rounder (Boston, MA).
Int'l Reps.: Distribution Fusion III Inc. (Canada); Enja (West Germany); IRD (Italy); OMD (France); Bolo Reprive (United Kingdom); PolyGram/IRS (The Netherlands).
KOPS Records, 436 Queen St., West, Toronto, ON, M5V 2A8, (416) 363-3844. Chief Exec.: M. Koppel. (Records) (One Stop, Exporter)
Cutouts/Overstocks: Roots music, 50's-80's music, R & B.
Kebec-Disq, See Trans-Canada Music Group, Inc.
Kent, See PolyGram, Inc.
Kid Stuff, See PolyGram, Inc.
Kiddies Korner, See Boot Records Ltd./Pose Dists.
Kids, See A&M Records of Canada Ltd.
Kids' Records, 68 Broadview Ave,. Suite 303, Toronto, M4M 2E6, (416) 461-0268. Pres.: Bill Usher; Vice Pres. Mktg. & Sales: Michael Brooke; Int'l Sales Mgr.: Reg Dawe.
Klavier, See Trend Records & Tapes Ltd.
Kops Records, 436 Queen St. West, Toronto, ON, M5V 2A8, (416) 363-3844. Chief Exec. & Mgr.: M. Koppel; Buyer: C. Edwards. (One Stop, Exporter)
Kosmos, See Boot Records Ltd./Pose Dists.
L'Oiseau-Lyre, See PolyGram, Inc.
Landmark, See Trend Records & Tapes Ltd.
Light, See Word Records Ltd.
Limelight, See PolyGram, Inc.
Link Int'l, 889 Bank St., Suite 201, Ottawa, ON, K1S 3W4, (613) 237-4520. Telex: 053-4506. Fax: (613) 236-0099. Gen. Mgr.: Miles Flood. (Record) (Rack Jobber, Exporter), (Rack Jobber, Exporter)
Linnet, See WEA Music of Canada Ltd.
Liss Int'l, 65 Plage Riviera, Ste. Genevieve, PQ, H9H 4P6, (514) 696-5065. Fax: (514) 332-6720. Chief Exec.: Diane Liss; Mgr.: Ivor Liss. (Records, Video Program (Cassette & Disk), Compact Disk) (One Stop, Rack Jobber, Importer, Exporter)
Little Devil Records, 114 N. Park St., Brantford, ON, M3R 4K4, (519) 756-5147. Pres.: Mike McDonald.
Little People, See Praise Sound Prodns. Ltd.
Little Pilgrim, See The Master's Collection.
Logan's Line, See Boot Records Ltd./Pose Dists.
London, See PolyGram, Inc.
London Enterprise, See PolyGram, Inc.
London Jubillee, See PolyGram, Inc.
London Super-Concert, See PolyGram, Inc.
London Viva, See PolyGram, Inc.
London World of, See PolyGram, Inc.
Love Prodns. Ltd., 30 Hazelton Ave., Toronto, ONT, M5R 2E2, (416) 927-7710. Fax: (416) 925-8162. Chrmn.: William O. S. Ballard; Vice Chrmn./Treas.: Myron J. Wolfe; Pres.: Francis W. H. Davies.
Label(s): (Owned) Daffodill.
Lullaby Lady Prodns. Ltd., See A&M Records of Canada Ltd.
MC, See Boot Records Ltd./Pose Dists.
MCA Records Canada, 2540 Victoria Park Ave., Willowdale, ONT, M2J 4A2, (416) 491-3000. Telex: 06-966876. Fax: (416) 491-2857. Exec. Vice Pres/Gen. Mgr.: Ross B. Reynolds; Dir. Mktg.: Stephen Tennant; Dir Sales: Randy Lennox; Dir. A & R: John Alexander; Dir Nat'l Promo.: Lesley Soldat.
Branch(es): 13 Ruth St., Moncton, NB, E1A 4B3, Canada, (506) 388-9141, Atlantic Sales & Promo. Mgr: Kevin Frenette. 10500 Cote de Liesse, Suite 110, Lachine, PQ, H8T 1A4, Canada, (514) 636-6095, Branch Mgr.: Frank Iacovella; 364 Smith St. Winnipeg, MB, R0D 2H2, (204) 943-3323, Fax: (204) 947-2720, Branch Mgr.: Jack Skelly; Retail Merch. Rep.: Greg Barratt; 1131 Centre St., North, Calgary, AB, T2E 7K6, (403) 230-3991, Fax: (403) 230-2131, Branch Mgr.: Terry McArthur.; #103-3031 Viking Way, Richmond, BC, V6V 1W1, (604) 273-7797, Fax: (604) 273-7796, Branch Mgr.: Bill Tait. (CD-Manufacturer/Distributor)
Label(s): (Licensed) Chrysalis, Duke, I.R.S., Island, Mechanic, Motown, Narada, Roadracer.
MKM, See Boot Records Ltd./Pose Dists.
MMC Video One Canada Ltd., 93 Skyway Ave., Unit 101, Bldg. B, Etobicoke, ON, M9W 6C7, (416) 674-0192. Fax: (416) 674-8725. Pres./CEO: Bob McCloskey; Mgr.: George Evans; Michele Hausler: Shane Carter; Buyer: Michele Hausler. (Distributor)
Labels Distributed: Video: Academy, Astral, Canadian Video Factory, Cinema Int'l Canada, Cinema Plus, CBS/Fox, Disney/Touchstone, HBO, Lorimar, MCA, MGM, Nelson, New World, Norstar, Orion, Paramount, Prism, Sony, Vestron.
MPI Music Group, See Master Project, Inc.
MPS, See PolyGram, Inc.
Mad Mansion, See Boot Records Ltd./Pose Dists.
Madacy Music Group, 1961 Cohen St., St-Laurent, PQ, H4R 1S2, (514) 333-8027. Telex: 05 25 134 MTL. Fax: (514) 333-0072. Ronald Brasseur: Amos Alter; Contact: Ronald Brasseur. (Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Budget cassettes & compact discs.
Manticore, See Boot Records Ltd./Pose Dists.
Mao Prodns., See Justin Time Records, Inc.
Maranatha, See Word Records, Ltd.
Mariann, See Tuba Records (K/S).
Master Projects, Inc., Music Div., 101-524 Cedar Crescent, SW, Calgary, AB, T3C 2Y8, (403) 249-2299, (403) 229-0555. Gen. Mgr.: Irene Gibson.
Label(s): (Owned) White Wings Int'l, MPI Music Group.
The Master's Collection, 960 Gateway, Burlington, ON, L7L 5K7, (416) 681-2760, (800) 263-9116. Pres.: Paul Young. (CD-Manufacturer/Distributor)
Label(s): (Owned) Little Pilgrim, Master's Collection, Pilgrim, Sharon, TMC.
Maximus, See Audio Market Sales (Div. of Climax Industries Ltd.).
Maze, See A&M Records of Canada Ltd.
Meadow Lark (U.S.A.), See Boot Records Ltd./Pose Dists.
Mechanic, See MCA Records Canada.
Mercury, See PolyGram, Inc.
Message, See Boot Records Ltd./Pose Dists.
Metal Blade, See Fringe Product.
Metalbeat, See PolyGram, Inc.
Micah Communications, Inc., A-3 Applemore Rd., Scarborough, ON, M1B 1RF, (416) 298-3108. Pres.: Oswald L. Burke; Exec. Vice Pres.: Karen M. Burke; Dir. Sales/A & R: Courtney Williams. (CD-Distributor)
Label(s): (Owned) Micah; (Licensed) Command.
Micron, See Boot Records Ltd./Pose Dists.
Mister Rogers, See Alta Record Dist., Ltd.
Monitor, See Trend Records & Tapes Ltd.
Morning, See Boot Records Ltd./Pose Dists.
Morning Star, See Boot Records Ltd./Pose Dists.
Mosaic, See CBS Records Canada Ltd.
Motown, See MCA Records Canada.
Moutarde, See Boot Records Ltd./Pose Dists.
Muse, See Trend Records & Tapes Ltd.
Music West, See Trend Records & Tapes Ltd.
Music of The World, See Trend Records & Tapes Ltd.
Musica Viva, See CBC Ents.
Musicraft, See Trend Records & Tapes Ltd.
Musikfest, See PolyGram, Inc.
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Riva, See PolyGram, Inc.
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SM5000, See CBC Ents.
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Int'l Reps.: Electric Distribution.
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Listen! Audio Prodns. Ltd., 308 Place d'Youville, Montreal, PQ, H2Y 2B6, (514) 842-9725. Fax: (514) 844-7736. Pres.: George Morris; Sales Mgr.: Claude Crevier, Gen. Mgr.: Carole Akazawa.
Audio: Open Reel.

Manta Sound, 311 Adelaide St., E., Toronto, ON, M5A 1N2, (416) 863-9316. Telex: 06-218665. Sales Mgr.: LuAnn Leonard; Vice Pres.: Sy Potma.
Audio: Cassette, Open Reel, Digital Open Reel.

Marc Prodns. Ltd., 1163 Parisien St., Ottawa, ON, M5B 2B4, (613) 977-9470. Operations Mgr.: Guy Tessier.

McClear Place Recording & Mastering Studios, 225 Mutual St., Toronto, ON, M5B 2B4, (416) 977-9740. Fax: (416) 977-7147. Pres.: Bob Richards, Client Services: Jane Rowan.
Audio: Tape, Record, CD & DAT mastering.

McKeen Electronics, Ltd., 780 Bank St., Box 4054, Ottawa, ON, K1S 5B1, (613) 236-7242. Pres.: Douglas McKeen; Sales Mgr.: Roger Patrick, Gen. Sales Mgr.: D. Earl.
Audio: Cassette, Open Reel, DAT.

Michele Audio of Canada, Ltd., 491 Brimley Rd., Unit 20, Scarborough, ON, M1J 1A4, (416) 265-0171. Pres.: Clyde McGregor.
Video: ¾ U-Matic Cassette.

Montclair Sound, 91 Montclair Ave., Toronto, ON, M5P 1P5, (416) 488-0603. Pres.: Barry McVicker.

PolyGram, Inc., 6000 Cote de Liesse, Saint Laurent, PQ, H4T 1E3, (514) 739-2701. Cable: POLYDISC. Telex: 05-825690. Fax: 416-739-4556. Pres.: Peter Erdmann.
Audio: Cassette.

Praise Industries Corp., 7802 Express St., Burnaby, BC, V5A 1T4, (604) 421-3441. Sales Mgr.: Rick Van Shaick; Gen. Mgr.: Paul Yaroshuk.
Audio: Cassette, Open Reel.

R.E.P. Sound Image, 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Fax: (519) 621-0260. Pres.: Ron Penner.
Audio: Cassette.

Sonrise Cassette Duplicating Ltd., 9-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-1544. Pres.: Frank Klassen.
Audio: Cassette.

Sound Image, Ltd., 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Pres.: Ron Penner.
Audio: Cassette.

World Radio History

Sterodyne Ltd., 3121 Universal Dr., Mississauga, ON, L4X 2E2, (416) 625-8311.
Audio: Cassette.

Summit Magnetics (Canada) Ltd., 8828 Osler St., Vancouver, BC, V6P 4G2, (604) 266-3520. Fax: (604) 420-2609. Pres.: L. S. Lam.
Audio: Cassette.
Video: ½ Beta Cassette.

Summit Magnetics (Canada) Ltd., Unit No. 3, 140 Advance Blvd., Brampton, ON, L4T 4J3, (416) 791-6271. Fax: (416) 791-8757. Sales Mgr.: Grace Siu.
Audio: Cassette.
Video: ½ Beta Cassette.

Summit Sound Siad, Inc., Box 333, Westport, ON, KOG 1X0, (613) 273-2818. Pres.: David Daw.
Audio: Cassette.

T S M Communications, 471 Richmond Rd., Ottawa, ON, K2A 0G3, (613) 728-6500. Fax: (613) 725-1840. Mgr./Commun. Resources: Joe Anderson.
Audio: Cassette.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

VTR Prodns., Ltd., 34 Kern Road, Don Mills, ON, M3B 1T1, (416)443-0440. Fax: (416) 443-0466. Pres.: Hugh Coppen; Sales Mgr.: Debby Guerreiro.
Video: ½ Beta Cassette, ½ VHS Cassette.

Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR. Pres.: Gordon Cleasby, Gen. Mgr.: Jim Mace.
Audio: Cassette, Open Reel.
Video: Bulk VHS.

World Records (Div. of Shotgun-Gimme Holdings Ltd.), 1712 Baseline Rd., W., Bowmanville, ON, L1C 3Z3, (416) 433-0250. 1-800-263-7798. Fax: (416) 286-3454. E-Mail: (416) 686-2841. Pres.: Bob Stone.
Audio: Cassette.

CD REPLICATING & MANUFACTURING SYSTEMS

Disques Snb Ltee
8400 Cote de Liesse, Quebec, H4T1G7, (514) 342-8513, Fax: (514) 342-5139. Pres.: Sabin Brunet, Vice Pres.: Richard Belanger.

TAPE DUPLICATING & PROCESSING

Ampex Canada, Inc., 1116-55 Ave. NE, Calgary, AB, T2E 6Y4, (403) 275-3444.
Product(s): Bin-loop duplicators, master reproducers.

Ampex Canada, Inc., 729 Ave. Meloche, Dorval, PQ, H9P 2S4, (514) 636-4840.
Product(s): Bin-loop duplicators, master reproducers.

Globol Prodns., 350 Sorauren Ave., Toronto, ON, M6R 2G8, (416) 531-5751. Cable: GLOBALPROD.
Product(s): Audio: "In cassette" duplicator.

Image Video Ltd., 705 Progress Ave., Unit 416, Scarbrough, ON, M1H 2X1, Cable: IMAGEVIDEO TOR. Telex: 065-25392. Fax: (416) 438-8465. Pres.: Andy Vanags; Sales Mgr.: Brian Mitchell.
Product(s): Routing switchers & voltage monitors.

Metro Graphic Corp., 2800 Francis Hughes Ave., Laval, PQ, H7L 3M4, (514) 663-0370. Cable: METROGRAPH. Telex: 05-560705.
Product(s): Label curing oven.

RECORD AND TAPE MANUFACTURING

Amber Electro Design, Inc., 3391 Griffith St., St. Laurent, PQ, H4T 1W5, (514) 735-4105. Telex: 05-827598. Fax: (514) 340-1468. Pres.: Wayne Jones; Sales Mgr.: Guy Lemieux.
Audio: Test Equipment.

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.

R.E.P. Sound Image, 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Fax: (519) 621-0260. Pres.: Ron Penner.
Tape: Cassette.

Smyth Sound Equip. Ltd., 595 rue Parc Industriel, Longueuil, PQ, J4H 3V7, (514) 679-5490. Fax: (514) 679-1780. Pres.: J. B. Smyth; Sales Mgr.: Michael Girard.

TAPE PACKAGING & LABELING

Graham Fraser Pkg. Machinery Ltd., 50 Don Park Rd., Unit 5, Markham, ON, L3R 1J3, (416) 475-6944. Telex: 06-986766. Pres.: Helmuth Woertche.
Product(s): Tape pkg. machines, conveyors, cartoners.

Michele Audio of Canada, Ltd., 491 Brimley Rd., Unit 20, Scarborough, ON, M1J 1A4, (416) 265-0171. Pres.: Clyde McGregor.

CD REPLICATING & MANUFACTURING PLANTS

Americ Disc, 2525 Canadian Rd., Drummond Ville, PQ, J2B 644, (514) 875-9002. Telex: 05838633. Fax: (819) 475-2870. Sales Mgr.: Andy Nagy; Mktg. Vice Pres.: Pierre Boivin.

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190. Telex: 065-26142. Fax: (416) 298-9307. Pres.: Isidore Philosophe.
Type: CD, Laser/Optical, DMM.

Praxis Technologies, 950 Verbena Rd., Mississauga, ON, L5T 1T6, (416) 673-9544. Pres.: Michael Sifton, Sr. Vice Pres. of Mktg.: Alun Elias.

PLATING, PROCESSING & PRESSING PLANTS

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190. Telex: 065-26142. Fax: (416) 298-9307. Pres.: Isidore Philosophe. (45's, LP's)

Les Disques Urantia, Inc., 8400 Cote de Liesse, St-Laurent, PQ, H4T 1G7, (514) 342-8511. Dir. Gen.: Richard Belanger.

Golden Record Mfg. Ltd., 500 Coronation Dr., West Hill, ON, M1E 4V7, (416) 281-9522.

Praise Industries Corp., 7802 Express St., Burnaby, BC, V5A 1T4, (604) 421-3441. Sales Mgr.: Rick Van Shaick; Gen. Mgr.: Paul Yaroshuk.

Praxis Technologies, 950 Verbena Rd., Mississauga, ON, L5T 1T6, (416) 673-9544. Pres.: Michael Sifton, Sr. Vice Pres. of Mktg.: Alun Elias.

Disques SNB ltee, 8400 Cote de Liesse, St-Laurent, PQ, H4T 1G7, (514) 342-8511. Pres.: Sabin Brunet; Vice Pres.: Richard Belanger.

Sterodyne Ltd., 3121 Universal Dr., Mississauga, ON, L4X 2E2, (416) 625-8311.

T S M Communications, 471 Richmond Rd., Ottawa, ON, K2A 0G3, (613) 728-6500. Fax: (613) 725-1840. Mgr./Commun. Resources: Joe Anderson.

World Records (Div. of Shotgun-Gimme Holdings Ltd.), 1712 Baseline Rd., W., Bowmanville, ON, L1C 3Z3, (416) 433-0250. 1-800-263-7798. Fax: (416) 286-3454. E-Mail: (416) 686-2841. Pres.: Bob Stone. (45's, LP's)
Type: VHD.

PACKAGING & LABELING SERVICES

Agincourt Prodns. Ltd., 821 Queen St., E, Toronto, ON, L0G 1K0, (416) 469-1171. Fax: (416) 469-2397. Pres.: C. W. French; Sales Mgr.: E. Crain, (Inserting, Collating, Labeling, Mailing.

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.

Disques SNB LTEE, 8400 Cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8513. Fax: (514) 342-5139. Pres.: Sabin Brunet, Vice Pres.: Richard Belanger; (Inserting, Labeling.

Globol Prodns., 350 Sorauren Ave., Toronto, ON, M6R 2G8, (416) 531-5751. Cable: GLOBALPROD.

Golden Musicassette Ltd., 510 Coronation Dr., Unit 21, West Hill, ON, M1E-4X6, (416) 284-9927. E-Mail: 416-281-8579. Pres.: Ron Gardner. (Inserting, Collating, Labeling).

Sheldon Kagan Prodn., 1020 5th Ave., Dorval, PQ, H9S 1J2, (514) 631-2160. Pres.: Mr. Sheldon Kagan; Sales Mgr.: Mr. Pierre Bazire.

R.E.P. Sound Image, 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Fax: (519) 621-0260. Pres.: Ron Penner. (Inserting, Collating, Labeling).

Les Disques SNB ltee, 8400 Cote de Liesse, St-Laurent, PQ, H4T 1G7, (514) 342-8511. Pres.: Sabin Brunet.

Les Disques Urantia, Inc., 8400 Cote de Liesse, St-aurent, PQ, H4T 1G7, (514) 342-8511. Dir. Gen.: Richard Belanger.

Sonrise Cassette Duplicating Ltd., 9-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-1544. Pres.: Frank Klassen.

Sound Image, Ltd., 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Pres.: Ron Penner. (Inserting, Collating, Labeling, Mailing, Blister, Bagging).

Summit Sound Siad, Inc., Box 333, Westport, ON, KOG 1X0, (613) 273-2818. Pres.: David Daw. (Inserting, Labeling).

VTR Prodns., Ltd., 34 Kern Road, Don Mills, ON, M3B 1T1, (416)443-0440. Fax: (416) 443-0466. Pres.: Hugh Coppen; Sales Mgr.: Debby Guerreiro. (Inserting, Labeling, Shrikwrap).

Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR. Pres.: Gordon Cleasby, Gen. Mgr.: Jim Mace.

World Records (Div. of Shotgun-Gimme Holdings Ltd.), 1712 Baseline Rd., W., Bowmanville, ON, L1C 3Z3, (416) 433-0250, 1-800-263-7798. Fax: (416) 286-3454. E-Mail: (416) 686-2841. Pres.: Bob Stone. (Inserting, Collating, Labeling, Mailing).

BLANK & BULK RAW TAPE

Michele Audio of Canada Ltd., 491 Brimly Rd., Unite 20, Scarborough, ON, M1J1A4, (416) 265-0171, Pres.: Clyde McGregor.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Agincourt Prodns. Ltd., 821 Queen St., E, Toronto, ON, L0G 1K0, (416) 469-1171. Fax: (416) 469-2397. Pres.: C. W. French; Sales Mgr.: E. Crain.
Video: Video Cassette Winding.

Ampex Canada, Inc., 1116-55 Ave. NE, Calgary, AB, T2E 6Y4, (403) 275-3444.
Audio: 8 tr. & cassette parts.

Ampex Canada, Inc., 729 Ave. Meloche, Dorval, PQ, H9P 2S4, (514) 636-4840.
Audio: 8 tr. & cassette parts.

W. H. Brady, Inc., 10 Marmac Dr., Rexdale, ON, M9W 1E6, (416) 675-7111. Cable: BRADYLINE. Telex: 06-989171. Fax: (416) 675-2077. Sales Mgr.: Peter Kaminski; Gen. Mgr.: E.J. Wright.

Capitol Records, 3109 American Dr., Mississauga, ON, L4V 1B2, (416) 677-5050. Fax: (416) 677-5050. Pres.: Richard Lyttelton; Vice Pres. Mfg.: Hugh Wiets.
Audio: C-Zero's & Norelco Boxes.

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190. Telex: 065-26142. Fax: (416) 298-9307. Pres.: Isidore Philosophe.

Disques SNB LTEE, 8400 Cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8513. Fax: (514) 342-5139. Pres.: Sabin Brunet; Vice Pres.: Richard Belanger.
Audio: BASF, Ampex.

Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, ON, M4W 1L4, (416) 968-1855. Fax: (416) 924-9973. Pres.: Allan Slaight; Sales Mgr.: Tom Murray.
Audio: 3M, Scotch 226.
Video: 3M, Ampex, Sony.

Globol Prodns., 350 Sorauren Ave., Toronto, ON, M6R 2G8, (416) 531-5751. Cable: GLOBALPROD.
Audio: 8 tr. & cassette.

Lee and Man Mfg., Ltd., 900 Granville St., 3rd Floor, Vancouver, BC, V6Z 1L3, (604) 688-4011. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: K. K. Wong.
Audio: C-0.

Lee and Man Ontario Ltd., 266 Woodhall Rd., Markham, Toronto, ON, L3S 1B8, (416) 477-2772. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: Simon Lee.
Audio: C-0.

Manta Sound, 311 Adelaide St., E., Toronto, ON, M5A 1N2, (416) 863-9316. Telex: 06-218665. Sales Mgr.: LuAnn Leonard; Vice Pres.: Sy Potma.
Audio: 3M Reel to Reel, Sony Cassettes.

McKeen Electronics, Ltd., 780 Bank St., Box 4054, Ottawa, ON, K1S 5B1, (613) 236-7242. Pres.: Douglas McKeen; Sales Mgr.: Roger Patrick; Gen. Sales Mgr.: D. Earl.
Audio: TDK, Ampex.
Video: TDK, Ampex.

Shorewood Packaging of Canada Ltd, 2220 Midland Ave., Scarborough, ON, M1P 3E6, (416) 292-3990. Fax: (416) 292-0480. Sales Mgr.: Ted Southam; Exec. Vice Pres.: Gerry Prochaska.
Audio: Cassette inserts & outer boxes.
Video: Outer boxes.

Smyth Sound Equip. Ltd., 595 rue Parc Industriel, Longueuil, PQ, J4H 3V7, (514) 679-5490. Fax: (514) 679-1780. Pres.: J. B. Smyth; Sales Mgr.: Michael Girard.

Sterodyne Ltd., 3121 Universal Dr., Mississauga, ON, L4X 2E2, (416) 625-8311.
Audio: 8 tr. & cassette housings.

Summit Magnetics (Canada) Ltd., 8828 Osler St., Vancouver, BC, V6P 4G2, (604) 266-3520. Fax: (604) 420-2609. Pres.: L. S. Lam.
Audio: Spare parts, magnetic tape, leader tape.

Summit Magnetics (Canada) Ltd., Unit No. 3, 140 Advance Blvd., Brampton, ON, L4T 4J3, (416) 791-6271. Fax: (416) 791-8757. Sales Mgr.: Grace Siu.
Audio: Spare parts, magnetic tape, leader tape.

Summit Sound Siad, Inc., Box 333, Westport, ON, KOG 1X0, (613) 273-2818. Pres.: David Daw.
Audio: Custom Cassette Loading.

Tri-Tec Industries Ltd., 130 Matheson Blvd. East, Unit 7, Mississauga, ON, L4Z 1Y6, (416) 890-0201. Fax: (416) 890-8477. Pres.: Simon Lee.

Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR. Pres.: Gordon Cleasby; Gen. Mgr.: Jim Mace.

ENVELOPES AND MAILERS

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.

World Radio History

Golden Record Mfg. Ltd., 500 Coronation Dr., West Hill, ON, M1E 4V7, (416) 281-9522.
Sheldon Kagan Prodn., 1020 5th Ave., Dorval, PQ, H9S 1J2, (514) 631-2160. Pres.: Mr. Sheldon Kagan; Sales Mgr.: Mr. Pierre Bazire.
Ross-Ellis, Ltd., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411. (800) 223-6105. Telex: 05-267411. Pres.: H. B. Ellis; Sales Mgr.: Peter Kerr, Vice Pres.: K. E. Peladeau. (LP & 45)
Ross-Ellis, Ltd., 45 Esna Park Dr., Markham, ON, L3R 1C9, (416) 475-9811. Pres.: H. B. Ellis.
World Records (Div. of Shotgun-Gimme Holdings Ltd.), 12 Baseline Rd., W., Bowmanville, ON, L1C 3Z3, (416) 433-0250. 1-800-263-7798. Fax: (416) 286-3454. E-Mail: (416) 686-2841. Pres.: Bob Stone. (LP & 45)

JACKETS & SLEEVES

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.
Custom Converters Printers Ltd., 563 The Queensway, E., Mississauga, ON, L5A 3X6, (416) 279-5256. Telex: 06-961191. Owners: K. Wasylyk, D. Stagmire. (Sleeves—LP)
Golden Record Mfg. Ltd., 500 Coronation Dr., West Hill, ON, M1E 4V7, (416) 281-9522.
Sheldon Kagan Prodn., 1020 5th Ave., Dorval, PQ, H9S 1J2, (514) 631-2160. Pres.: Mr. Sheldon Kagan; Sales Mgr.: Mr. Pierre Bazire.
Lithobec Canada Ltd., 600 Port-Royal W., Montreal, PQ, H3L 2C5, (514) 388-1133.
Metro Graphic Corp., 2800 Francis Hughes Ave., Laval, PQ, H7L 3M4, (514) 663-0370. Cable: METROGRAPH. Telex: 05-560705.
Parr's Print & Litho, Ltd., 111 Ferrier St., Markham, ON, L3R 3K6, (416) 475-3300. (Jackets & Sleeves—LP & 45)
Ross-Ellis, Ltd., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411, (800) 223-6105. Telex: 05-267411. Pres.: H. B. Ellis; Sales Mgr.: Peter Kerr; Vice Pres.: K. E. Peladeau. (Jackets & Sleeves—LP & 45)
Ross-Ellis, Ltd., 45 Esna Park Dr., Markham, ON, L3R 1C9, (416) 475-9811.
Shorewood Packaging of Canada Ltd, 2220 Midland Ave., Scarborough, ON, M1P 3E6, (416) 292-3990. Fax: (416) 292-0480. Exec. Vice Pres.: Gerry Prochaska. (Jackets & Sleeves—LP & 45)
World Records (Div. of Shotgun-Gimme Holdings Ltd.), 1712 Baseline Rd., W., Bowmanville, ON, L1C 3Z3, (416) 433-0250, 1-800-263-7798. Fax: (416) 286-3454. E-Mail: (416) 686-2841. (Jackets & Sleeves—LP & 45)

POLYBAGS AND SHRINKWRAP

McKeen Electronics, Ltd., 780 Bank St., Box 4054, Ottawa, ON, K1S 5B1, (613) 236-7242. Pres.: Douglas McKeen; Sales Mgr.: Roger Patrick; Gen. Sales Mgr.: D. Earl. (Polybag only)
Sound Image, Ltd., 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269.
Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR. Gen. Mgr.: Jim Mace.

RAW MATERIALS

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190. Telex: 065-26142. Fax: (416) 298-9307. Pres.: Isidore Philosophe.
Product(s): C-0, Norelco boxes, CD jewel boxes.
Keysor Polymers Ltd., 107 Dowty Rd., Ajax, ON, L1S 2G3, (416) 686-2351. Pres.: Howard Hill; Sales Mgr.: Kris Patel.
Product(s): Phonograph record compounds.
Summit Sound Siad, Inc., Box 333, Westport, ON, K0G 1X0, (613) 273-2818. Pres.: David Daw.
Product(s): Paper Labels for Cassette Tapes.
Tri-Tec Industries Ltd., 130 Matheson Blvd. East, Unit 7, Mississauga, ON, L4Z 1Y6, (416) 890-0201. Fax: (416) 890-8477. Pres.: Simon Lee.
Product(s): C-O, V-O cassettes.

SURVEILLANCE & SECURITY SYSTEMS

Electrohome Ltd., 809 Wellington St., North, Kitchener, ON, N2G 4J6, (519) 744-7111. Cable: DEIL KTCH. Telex: 069-55449. Fax: (519) 749-3131. Pres.: J. A. Pollock; Sales Mgr.: Group Gen.Mgr.:W.M. Nobbs.
Public Relations Mgr.: Robert Lovell.
Summit Magnetics (Canada) Ltd., 8828 Osler St., Vancouver, BC, V6P 4G2, (604) 266-3520. Fax: (604) 420-2609.
Summit Magnetics (Canada) Ltd., Unit No. 3, 140 Advance Blvd., Brampton, ON, L4T 4J3, (416) 791-6271. Fax: (416) 791-8757.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

BASF Canada, Inc., 5850 Cote de Liesse Rd., Montreal, PQ, H4T 1C1, (514) 341-5411. Telex: 058-24512. Professional: Jobst W. Leichsenring.
Audio—Full Line of BASF Magnetic Media.
Video—Full Line of BASF Magnetic Media.
B.W.M. Enterprises, Ltd., 81 Montclair Ave., Toronto, ON, M5P 1P5, (416) 488-0603. Pres.: B. McVicker.
Audio—Ampex.
Video—Ampex.
W. H. Brady, Inc., 10 Marmac Dr., Rexdale, ON, M9W 1E6, (416) 675-7111. Cable: BRADYLINE. Telex: 06-989171. Fax: (416) 675-2077. Sales Mgr.: Peter Kaminski; Gen. Mgr.: E.J. Wright.
Audio—Splicing tape.
Video—Splicing tape, leader tape, anti-static tabs.
Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, ON, M4W 1L4, (416) 968-1855. Fax: (416) 924-9973. Pres.: Allan Slaight; Sales Mgr.: Tom Murray.
Audio—3M, Scotch 226.
Video—3M, Ampex, Sony.
Electrohome Ltd., 809 Wellington St., North, Kitchener, ON, N2G 4J6, (519) 744-7111. Cable: DEIL KTCH. Telex: 069-55449. Fax: (519) 749-3131. Pres.: J. A. Pollock; Sales Mgr.: Group Gen.Mgr.:W.M. Nobbs; Public Relations Mgr.: Robert Lovell.
Video—Monitors.
Lee and Man Mfg., Ltd., 900 Granville St., 3rd Floor, Vancouver, BC, V6Z 1L3, (604) 688-4011. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: K. K. Wong.
Audio—Blank cassette & Magnetic tape in jumbo web.
Lee and Man Ontario Ltd., 266 Woodhall Rd., Markham, Toronto, ON, L3S 1B8, (416) 477-2772. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: Simon Lee.
Audio—Blank cassette & Magnetic tape in jumbo web.
Michele Audio of Canada, Ltd., 491 Brimley Rd., Unit 20, Scarborough, ON, M1J 1A4, (416) 265-0171. Pres.: Clyde McGregor.
Ross-Ellis, Ltd., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411, (800) 223-6105, Telex: 05-267411. Pres.: H. B. Ellis; Sales Mgr.: Peter Kerr; Vice Pres.: K. E. Peladeau.
Audio—Cassette labels.
Video—Video cassette labels.
Ross-Ellis, Ltd., 45 Esna Park Dr., Markham, ON, L3R 1C9, (416) 475-9811. Pres.: H. B. Ellis.
Audio—Cassette labels.
Video—Video cassette labels.
Smyth Sound Equip. Ltd., 595 rue Parc Industriel, Longueuil, PQ, J4H 3V7, (514) 679-5490. Fax: (514) 679-1780. Pres.: J. B. Smyth; Sales Mgr.: Michael Girard.
Sound Image, Ltd., 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Pres.: Ron Penner.
Audio—Cassette.
Summit Magnetics (Canada) Ltd., 8828 Osler St., Vancouver, BC, V6P 4G2, (604) 266-3520. Fax: (604) 420-2609. Pres.: L. S. Lam.
Audio—CD jewel box, library case & double flat cassette.
Summit Magnetics (Canada) Ltd., Unit No. 3, 140 Advance Blvd., Brampton, ON, L4T 4J3, (416) 791-6271. Fax: (416) 791-8757. Sales Mgr.: Grace Siu.
Audio—CD jewel box, library case & double flat cassette.
Tri-Tec Industries Ltd., 130 Matheson Blvd. East, Unit 7, Mississauga, ON, L4Z 1Y6, (416) 890-0201. Fax: (416) 890-8477. Pres.: Simon Lee.
Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR. Audio—Ampex, 3M. Agfa.

CHILE

RECORD COMPANIES

A & M, See CBS Records Chile Ltd.
Alerce, See CBS Records Chile Ltd.
Angel, See EMI Odeon Chilena S. A.
CBS Records Chile Ltd., Mariategui, Santiago, 2460, (02) 2236124, (02) 741597. Telex: 340969 CBSREC CK.
Label(s): (Owned) A & M, CBS, Columbia, Epic, Geffen, (Licensed) Alerce, Hispavox.
Capitol, See EMI Odeon Chilena S. A.
Columbia, See CBS Records Chile Ltd.
EMI Odeon Chilena S. A., Libertad 1227, Santiago, +56 (2) 733 069. Telex: 340774. Fax: 56 (2) 733440. Managing Dir.: Julio Baenz; Mktg. Dir.: Julio Guzman.
Label(s): (Owned) EMI, Capitol, Angel, Parlaphone, Hispavox, (Licensed) RCA, WEA/PolyGram.
Epic, See CBS Records Chile Ltd.
Geffen, See CBS Records Chile Ltd.
Hispavox, See EMI Edeon Chilena S. A.; CBS Records Chile Ltd.
Kick, See O. B. H. Musikverlag.
Lenco Audio, Euromusic Ltda., Isidora Goyenecha 2901, Casilla 13462, Santiago, Contact: Odette Virrueta; (Distributor)
O.B.H. Musikverlag, PO Box 2691, Lugano 1, CH6901, (091) 685586.
Label(s): (Owned) Kick, O.B.H.
Parlaphone, See EMI Odeon Chilena S. A.
RCA/Ariola Chile, Francisco Noguera 217 of 20, Santiago, (562) 2512538, (562) 2512276. Telex: 340690 RCA CH. Gen. Mgr.: Jaime Roman; Administrator: Carlos Quezada; Mktg. Dir.: David Yanez; Promo. Dir.: Carlos Labrana.
Label(s): (Owned) RCA, Ariola, (Licensed) Microfon, Motown, Arista, Chrysalis, Virgin.
RCA, See EMI Odeon Chilena S. A.
SRC, See Sonidos Ltd.
Sonidos Ltd., Box 16412 Plaza Lyon Local 62-A, Santiago, 2514352. Gerente Socio: Sergio R. Roman Canales; Gerente Socia: Nancy Canessa Lara. (CD-Distributor)
Label(s): (Owned) SRC, Trigal.
Trigal, See Sonidos Ltd.
WEA/Polygram, See EMI Odeon Chilena S. A.

MUSIC PUBLISHERS

Arapua, See Ediciones Musicales Fermata Ltda.
Augusta, See Ediciones Musicales Fermata Ltda.
Bandeirante, See Ediciones Musicales Fermanta Ltda.
Ediciones Musicales Fermanta Ltda. Agustinas 853 Of. 847, Santiago, 332720, Gen. Mgr.: Eliana C. Cisternas.
Ediclave, See Ediciones Musicales Fermata Ltda.
Fermata Do Brasil, See Ediciones Musicales Fermata Ltda.
Musica Brasileira Moderna, See Ediciones Musicales Fermata Ltda.
Arthur Napoleao, See Ediciones Musicales Fermata Ltda.
Nossa Terra, See Ediciones Musicales Fermanta Ltda.
O.B.H. Musikverlag, PO Box 2691, Lugano 1, CH-6901, (091) 685586, Pres.: Otto B. Hartmann.
Peer-Southern Organization, See Southern Music Int'l.
Seresta, See Ediciones Musicales Fermata Ltda.
Sociedae Chilena de Ediciones Musicales Ltda. (IFPI) Libertad 1227, Santiago, 737069, Cable: TURNTABLE, Telex: 340774 EMI CK, Pres.: Francisco Nieto.
Sonata, See Ediciones Musicales Fermata Ltda.
Southern Music Int'l, Calle Amunategui, # 471, Depto. E, Santiago, (56-2) 712968, Rep.: Zoraida Villalobos.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

EMI Odean Chilena S.A., Mujica 0344, Santiago, 186-D, 2224565, 2224783. Telex: 340774. Pres.: Julio Saenz Valdivia; Sales Mgr.: Jorge Saint Jean.

PUBLIC RELATIONS & RECORD PROMOTION

EMI Odean Chilena S.A., Mujica 0344, Santiago, 186-D, 2224565, 2224783. Telex: 340774. Pres.: Julio Saenz Valdivia; Sales Mgr.: Jorge Saint Jean.

TAPE DUPLICATING AND PROCESSING

EMI Odean Chilena S.A., Mujica 0344, Santiago, 186-D, 2224565. 2224783. Telex: 340774. Pres.: Julio Saenz Valdivia; Sales Mgr.: Jorge Saint Jean.
Product(s): Electrosound Mod. 6000.

CD REPLICATING & MANUFACTURING PLANTS

EMI Odean Chilena S.A., Mujica 0344, Santiago, 186-D, 2224565. 2224783. Telex: 340774. Pres.: Julio Saenz Valdivia; Sales Mgr.: Jorge Saint Jean.

PACKAGING & LABELING SERVICES

EMI Odean Chilena S.A., Mujica 0344, Santiago, 186-D, 2224565, 2224783. Telex: 340774. Pres.: Julio Saenz Valdivia; Sales Mgr.: Jorge Saint Jean, (Inserting, Collating, Labeling, Mailing).

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

BASF Chile, Anilquimica S. A., Santiago, 3238, Telex: 340286/340235 ANQUIM CK. Fax: 5574155 183.

World Radio History

CHINA

RECORD COMPANIES

Angel, See Taiwan Electric Development Corp.
Capitol, See Taiwan Electric Development Corp.
DGG, See Taiwan Electric Development Corp.
Decca, See Taiwan Electric Development Corp.
East World, See Taiwan Kolin Co., Ltd.
Express, See Taiwan Kolin Co., Ltd.
Fantasy, See Taiwan Kolin Co., Ltd.
G R P, See Taiwan Kolin Co., Ltd.
Jupiter, See Taiwan Kolin Co., Ltd.
Kolin Label, See Taiwan Kolin Co., Ltd.
Proarte, See Taiwan Kolin Co., Ltd.
Taiwan Electric Development Corp., 25 Chung Shan N. Rd., Sec. 2, Taipei, Taiwan Formosa, (02) 5413525, (02) 5512525. Cable: tedco taipei. Telex: 23671 NIKKOTOH. Fax: (886) 2-5617803. Pres.: Cheng-Chih Chen; Exec. Dir.: Chen Chiang Yu-Nu; Gen. Mgr.: Wei-Yow Chen. (CD-Distributor)
Label(s): (Licensed) Angel, Capitol, Decca, DGG, Teldec.
Teldec, See Taiwan Electric Development Corp.

MUSIC PUBLISHERS

Alshire Singapore Pte. Ltd., See Taiwan Kolin Co., Ltd.
Hong Kong King Yoko Ltd., See Taiwan Kolin Co., Ltd.
Musical Sound Organisation Sdn. Bhd., See Taiwan Kolin Co., Ltd.
Pacific Audio & Video Cd., Broadcasting Bldg., 686 Renmin Bei Rd., Canton, 677416, 662723, Pres.: Lun Zu Qi, Gen. Mgr.: Mai Ji, Prof. Mgr.: Liu Zhi Wen.
Taiwan Kolin Co., Ltd., No. 40-1, Sec. 2, Chung Shan North Rd., Taipei, 10449, (02) 521-6551, Cable: tkolin taipei, Telex: 11102 tkolin, Pres.: J.P. Liu, Gen. Mgr.: C.J. Liu, Prof. Mgr.: Victor Hwang.

RETAIL ACCESSORY SUPPLIERS

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun; Import/Export Dept.: Chan Chi.
Product(s): Record—Record Carrying & Storage Cases, (Brush), Turntable Mats, Replacement Styli, Tape—Cases (audio).

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun; Import/Export Dept.: Chan Chi.

RETAIL PROMOTION, MERCHANDISING SERVICES & PRODUCTS

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun; Import/Export Dept.: Chan Chi.
Product(s): Posters.

TAPE CUSTOM DUPLICATORS

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, PR, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun, Import/Export Dept.: Chan Chi.
Audio: Cassette.
Video: ½ VHS Cassette.
Nan Hai Audio Factory, Chun Chiao, Fo Ping Kung Rd., Fo Shan, Grangzhou, 32078, Prod'r/Dir.: Leo Chan.

RECORD AND TAPE MANUFACTURING

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun, Import/Export Dept.: Chan Chi.
Record: Recordplayer.

TAPE PACKAGING & LABELING

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun, Import/Export Dept.: Chan Chi.
Product(s): mixing console.

PLATING, PROCESSING & PRESSING PLANTS

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun, Import/Export Dept.: Chan Chi. (LP's)

PACKAGING & LABELING SERVICES

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun, Import/Export Dept.: Chan Chi; Mailing.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun; Import/Export Dept.: Chan Chi.
Video: V-0, E-120, E-180 (VHS).

JACKETS & SLEEVES

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun; Import/Export Dept.: Chan Chi. (Jackets & Sleeves—LP)

RAW MATERIALS

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun; Import/Export Dept.: Chan Chi.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

China Record Corp. Shanghai, 811, Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 SHANGHAI. Pres.: Chen Hou-Jun; Import Export Dept.: Chan Chi.

COLOMBIA

RECORD COMPANIES

A & M, See Industrias Philips De Colombia S.A./Music Div.
ARS, See Fabrica De Discos Fuentes Limitada.
Alshire, See "Codiscos" Compania Colombiana de Discos, S. A.
Antillano, See Discos Tropical Ltd. (Industrias Fonograficas).
Barclay, See Industrias Philips De Colombia S.A./Music Div.
Belter, See Industrias Philips De Colombia S.A./Music Div.
Camden, See Industria Electrosonora S.A. "Sonolux".
Cantinero, See Fabrica De Discos Fuentes Limitada.
Casablanca, See Industrias Philips De Colombia S.A./Music Div.
Compania Colombiana de Discos S.A. "Codiscos", Carrera 43A N 11A40, Medellin, Antioquia, (574) 266-0762. Cable: CODISCOS. Telex: 65270. Fax: (574) 285-2621. E-Mail: APARTADO AEREO 14-28. Pres.: Alfredo J. Diez; Vice Pres.: Gustavo Gomez; A & R Vice Pres.: Alvaro Arango; Tropical Product Mgr.: Rafael Mejia. (CD-Distributor)
Label(s): (Owned) De Oro, Famoso, Zeida, (Licensed) DDD, DNA, DRO, Interdisc, La Discoteca, Musart, NG.S, Sicamericana.
Costeno, See "Codiscos" Compania Colombiana de Discos, S. A.
Cotique, See Industrias Philips De Colombia S.A./Music Div.
DDD, See Compania Colombiana de Discos, S.A. "Codiscos".
D.G.G., See Industrias Philips De Colombia S.A./Music Div.
DNA, See Compania Colombiana de Discos, S.A. "Codiscos".
DRO, See Compania Colombiana de Discos, S.A. "Codiscos".
De Lujo, See Fabrica De Discos Fuentes Limitada.
De Oro, See Compania Colombiana de Discos, S.A. "Codiscos".
Decca, See Industrias Philips De Colombia S.A./Music Div.
Discos Tropical Ltd. (Industrias Fonograficas), Calle 68B, #68-73, Barranquilla, (958) 316-509, (958) 325-858. Cable: RADIAG. Telex: 31321 CCCBQ-CO. Fax: (958) 580-469. Pres.: Emilio Fortou P.; Int'l Vice Pres.: Tony Fortou E.; A & R Vice Pres.: Jorge Fortou E.; Promo. Vice Pres.: Adelaida Reyes C. (CD-Manufacturer/Distributor)
Label(s): (Owned) Antillano, Extra, Ideal, Swing, Tropical, (Licensed) Machuca.
Extra, See Discos Tropical Ltd. (Industrias Fonograficas).
Fabrica De Discos Fuentes Limitada, Carrera 51, Numero 13-223, Medellin, Antioquia, (274) 235-13-00. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Fax: (574) 265-2772. E-Mail: 1960. Pres.: Jose Maria Fuentes; Gen. Dir.: Dr. Conrado Dominguez; Int'l Dir.: Javier Garcia M.; Sales Dir.: Rafael Velasquez. (CD-Manufacturer/Distributor)
Label(s): (Owned) Fuentes, Folklor, Juvenil, Cantinero, Interplay, De Lujo, (Licensed) Peerless, Sonotone, Orfeon, Fonomusic, Som, Ars, Zyx, Leiber, Luna, Silver Sea Gul, Sonoartist, Onix, Virrey, Rocio.
US Reps.: Sonotone (Opa Locka, FL).
Int'l Reps.: Peerless (Mexico); Dideca (Guatemala); Fonomusic (Madrid, Spain); Sonodisc (Paris, France); Dureco; Sonomundi (Panama); El Virrey (Lima, Peru); Emi Chile (Santiago); Heriba; Fediscos (Ecuador).
Famoso, See Compania Colombiana de Discos, S.A. "Codiscos".
Felito, See Industrias Fonograficas Victoria Ltda. "Discos Victoria".
Folklor, See Fabrica De Discos Fuentes Limitada.
Fonomusic, See Fabrica De Discos Fuentes Limitada.
Fontana, See Industrias Philips De Colombia S.A./Music Div.
Fuentes, See Fabrica De Discos Fuentes Limitada.
Ideal, See Discos Tropical Ltd. (Industrias Fonograficas).
Industrias Philips DE, Columbia S.A., Apartado Aereo, Bogota, D.E., Contact: A. Escolar.; (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: Mercury, Philips.
Industria Electrosonora S.A. "Sonolux", Calle 29, No. 43A-5, Medellin, Antioquia, 232 09 99. Telex: 65212. Gerente Mgr.: Oscar Bayter; Dir. Int'l: Julio Villa; Dir. de Mercadeo: Alvaro Escobar; Dir. de Publicity/Promo.: Francisco Bolivar.
Label(s): (Owned) Sonolux, Tamborito, Lira, (Licensed) RCA/Ariola Int'l, Marfer, Camden.
Industrias Fonograficas Victoria Ltda. "Discos Victoria", Carrera 52 No 25-144, Apartado 3308, Medellin, Antioquia, 235 15 06. Pres.: Ontoniel Cardona Uran; Gerente: Otoniel Cardona Arenas; Gerente de Ventas: Hernan Cardona Tobon; Dept. Int'l: Bernardo Mejia Aguirre.
Label(s): (Owned) Victoria, Carnival, Universe, (Licensed) Felito.
Int'l Reps.: Peerless (Mexico); Famoso (Ecuador).
Industrias Philips De Columbia S.A./Music Div., PO Box 6393, Calle 13 No. 51-39, Bogota, Cundinamarca, 6, (571) 2-600600 (260). Cable: PHILCOLON. Telex: 44776. Fax: 2610139. Pres.: Pieter Van Der Wal; Gen. Mgr.: Alfonso Escolar N.; Sales Mgr.: Luis Garcia S.; Label Mgr.: Karl Troller P. (CD-Distributor)
Label(s): (Owned) Perla, (Licensed) A & M, Barclay, Belter, Casablanca, Cotique, Decca, D.G.G., Fontana, London, Mercury, M.G.M., Philips, Polydor, Rocket, Vertigo, Verve, Zafiro.
US Reps.: PolyGram (New York, NY).
Int'l Reps.: PolyGram Int'l Ltd. (London).
Instrmentarium Dibuarte, A.A. #9165, Bogata, Contact: Alberto Bursztyn. (Distributor)
Interdisc, See Compania Colombiana de Discos, S.A. "Codiscos".
Interplay, See Fabrica De Discos Fuentes Limitada.
Juvenil, See Fabrica De Discos Fuentes Limitada.
La Discoteca, See Compania Colombiana de Discos, S.A. "Condiscos".
Leiber, See Fabrica De Discos Fuentes Limitada.
Lira, See Industria Electrosonora S.A. "Sonolux".
London, See Industrias Philips De Colombia S.A./Music Div.
Luna, See Fabrica De Discos Fuentes Limitada.
M.G.M., See Industrias Philips De Colombia S.A./Music Div.
Machuca, See Discos Tropical Ltd. (Industrias Fonograficas).
Marfer, See Industria Electrosonora S.A. "Sonolux".
Mercury, See Industrias Philips De Colombia S.A./Music Div.
Musart, See Compania Colombiana de Discos, S.A. "Codiscos".
NG S, See Compania Colombiana de Discos, S.A. "Codiscos".
Onix, See Fabrica De Discos Fuentes Limitada.
Orfeon, See Fabrica De Discos Fuentes Limitada.
Peerless, See Fabrica De Discos Fuentes Limitada.
Perla, See Industrias Philips De Colombia S.A./Music Div.
Philips, See Industrias Philips De Colombia S.A./Music Div.

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Polydor, See Industrias Philips De Colombia S.A./Music Div.
RCA/Ariola Int'l, See Industria Electrosonora S.A. "Sonolux".
Rocio, See Fabrica De Discos Fuentes Limitada.
Rocket, See Industrias Philips De Colombia S.A./Music Div.
SOM, See Fabrica De Discos Fuentes Limitada.
Sicamericana, See Compania Colombiana de Discos, S.A. "Codiscos".
Silver Sea Gul, See Fabrica De Discos Fuentes Limitada.
Sonoartist, See Fabrica De Discos Fuentes Limitada.
Sonotone, See Compania Colombiana de Discos, S. A. "Codiscos"; Fabrica De Discos Fuentes Limitada.
Swing, See Discos Tropical Ltd. (Industrias Fonograficas).
Tamborito, See Industria Electrosonora S.A. "Sonolux".
Tropical, See Discos Tropical Ltd. (Industrias Fonograficas).
Vertigo, See Industrias Philips De Colombia S.A./Music Div.
Verve, See Industrias Philips De Colombia S.A./Music Div.
Virrey, See Fabrica De Discos Fuentes Limitada.
ZYX, See Fabrica De Discos Fuentes Limitada.
Zafiro, See Industrias Philips De Colombia S.A./Music Div.
Zeida, See Compania Colombiana de Discos, S.A. "Codiscos".

MUSIC PUBLISHERS

Arabella Ediciones Musicales, See Sono-Inter.
Beechwood (Mexico), See Prodemus.
Cional de Musica Ltda. "Ecomus", Carrera 43A No 11A-40, Medellin, Antioquia, 66-03-41, Cable: ECOMUS, Telex: 65270, Gen. Mgr.: Sylvia N. Arango Duque.
Crab (Espana), See Prodemus.
Discos CBS, S.A., Apartado Aereo-9247, Bogota, D.E., Mgr.: F. Cardona Aristizabal.
Drogeria Dri Drugolo, See Edimusica.
Dutchy, See Edimusica.
Ecomus (Ed. Columciana E Int'l de Musica Ltda.), Carrera 43A North 11A-40, Medellin, Antioquia, 66-03-41, Cable: ECOMUS, Gen. Mgr.: Sylvia N. Arrango Duque.
Ediciones Int'l Peru Musica, See Sono-Inter.
Ediciones Musicales RCA Espanola, See Sono-Inter.
Edimusica, Carrera 51 Numero 13-223, Medellin, Antioquia, (2) 351300, Cable: Edimusica, Telex: 66646 AVTRMCO, E-Mail: 51568, Fax: (574)265-27-72, Pres.: Jose Maria Fuentes, Gen. Mgr.: Conrado Dominguez, Prof. Mgr.: Rosa Gaviria, Pres.: Pedro Fuentes.
Ediprom, Carrera 52 No 25-144, Apartado 3308, Medellin, Antioquia, 235 52 54, Pres.: Otoniel Cardona Uran.
Editora Musical RCA Jaguare, See Sono-Inter.
Editorial Lux, See Edimusica.
Editorial Mexicana de Musica, See Sono-Inter.
Egren, See Edimusuca.
Emlasa (Mexico), See Prodemus.
Fermata (Brazil), See Prodemus.
Hispavox (Espana), See Prodemus.
Leiber Music, See Edimusica.
Mister T (EE. UU.), See Prodemus.
Morro Music, Inc., See Sono-Inter.
Notas Magicas S.A., See Sono-Inter.
Peer de Colombia Limitada, Carrera 7 No. 21-73, Offices 502-504, PO Box 30-212, Bogata, D.E., (57-1) 241-9864, Cable: PEERCO, Mgr.: Victor H.Lopez.
Pentamusic, See Edimusica.
Philcolon, Calle 13 No 51-39, Bogota, Cundinamarca, 571 2-600600, Cable: Philcolon, Telex: 44776, E-Mail: PO Box 6393, Fax: 2610139, Pres.: Pieter Van Der Wal, Gen. Mgr.: Alfonso Escolar.
PolyGram (Espana), See Prodemus.
Prodemus, Carrera 43A, #11A-40, Medellin, Antioquia, (574) 266-0341, Cable: PRODEMUS, Telex: 65270, E-Mail: APARTADO AEREO, Fax: (574) 285-2621, Gen. Mgr.: Sylvia N. Arango Duque.
Quiroga (Espana), See Prodemus.
RCA Musica SpA, See Sono-Inter.
Sadram (Ecuador), See Prodemus.
Sadram Editora, See Sono-Inter.
Sono-Inter, Calle 29, No. 43A-5, Medellin, Antioquia, 232 09 99, Telex: 65212, Pres.: Oscar Bayter, Gen. Mgr.: Elba Johnson.
Sonoeditora, See Edimusica.
Telearte, See Edimusica.
Universal Music Publishers, See Sono-Inter.
Velvet, See Edimusica.

RETAIL ACCESSORY SUPPLIERS

BASF Colombia, Quimica Columbia S.A.,Autoposta Sur Km 9, Medellin.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, 316509 325858. Cable: RADIAG. E-Mail: P.O. Box 53226. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

DISPLAY & OTHER FIXTURES

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, 316509 325858. Cable: RADIAG. E-Mail: P.O. Box 53226. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.
Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.

ENTERTAINMENT ATTORNEYS

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Audiovisuales America Ltda., Calle 68- B No. 68-73, Barranquilla, (958) 325-362. Telex: 31321 CCCBQ-CO. Fax: (958) 580-469. Pres.: Tony E. Fortou; Sales Mgr.: Adelaida Reyes.
Codiscos (Compania Colombiana de Discos SA), Apdo. Arereo 1428, Medellin, 2660762. Cable: CODISCOS. Telex: 65270. Fax: 2550659. Pres.: Alfredo Jose Diez; Sales Mgr.: Luis Guillermo Montoya; Vice Pres.: Alvaro Arango.
Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.
Fabrica De Discos Fuentes Ltda., Carrera 51 No. 13-223, Medellin, Antioquia, 1960, 574 2-35-13-00. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Fax: (574) 265-27-72. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez; Gen. Mgr.: Conrado Dominguez H.; Int'l Mgr.: Javier Garcia M.
Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.
Industrias Philips De Colombia S. A./Music Div., Calle 13, No. 51-39, Bogota, Cundinamarca, 6, (571) 2-600600. Cable: PHILCOLON. Telex: 44776. Fax: 2-610139. Sales Mgr.: Luis A. Garcia S.; Gen. Mgr. Music Div.: Pieter Van Der Wal; Sales Mgr.: Alfonso Escolar N.
Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

MUSIC LIBRARIES

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

PUBLIC RELATIONS & RECORD PROMOTION

Audiovisuales America Ltda., Calle 68- B No. 68-73, Barranquilla, (958) 325-362. Telex: 31321 CCCBQ-CO. Fax: (958) 580-469. Pres.: Tony E. Fortou; Sales Mgr.: Adelaida Reyes.
Codiscos (Compania Colombiana de Discos SA), Apdo. Arereo 1428, Medellin, 2660762. Cable: CODISCOS. Telex: 65270. Fax: 2550659. Pres.: Alfredo Jose Diez; Sales Mgr.: Luis Guillermo Montoya; Vice Pres.: Alvaro Arango.
Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.
Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, 316509 325858. Cable: RADIAG. E-Mail: P.O. Box 53226. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.
Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.
Industrias Philips De Colombia S. A./Music Div., Calle 13, No. 51-39, Bogota, Cundinamarca, 6, (571) 2-600600. Cable: PHILCOLON. Telex: 44776. Fax: 2-610139. Sales Mgr.: Luis A. Garcia S.; Gen. Mgr. Music Div.: Pieter Van Der Wal; Sales Mgr.: Alfonso Escolar N.
Promosonic Ltda., Box 50-804, Barranquilla, 316-509, 325-362. Cable: RADIAG. Telex: 31123.
Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

TAPE CUSTOM DUPLICATORS

Audiovisuales America Ltda., Calle 68- B No. 68-73, Barranquilla, (958) 325-362. Telex: 31321 CCCBQ-CO. Fax: (958) 580-469. Pres.: Tony E. Fortou; Sales Mgr.: Adelaida Reyes.
Audio: Cassette, Open Reel, DAT.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Codiscos (Compania Colombiana de Discos SA), Apdo. Arereo 1428, Medellin, 2660762. Cable: CODISCOS. Telex: 65270. Fax: 2550659. Pres.: Alfredo Jose Diez; Sales Mgr.: Luis Guillermo Montoya, Vice Pres.: Alvaro Arango.
Audio: Cassette.
Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00. 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez, Int'l Dir.: Javier Garcia.
Audio: Cassette.
Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, 316509 325858. Cable: RADIAG. E-Mail: P.O. Box 53226. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.
Video: ¾ U-Matic Cassette, ½ Beta Cassette.
FM Discos & Cintas Ltda., Calle 16A, No. 13-78, Bogota, 234 15 96. 234 17 03. Telex: 45499 PDBOG CO. Fax: 283 21 16. Pres.: Francisco Montoya; Sales Mgr.: Jorge Ignacio Estrada.
Audio: Cassette.
Fabrica De Discos Fuentes Ltda., Carrera 51 No. 13-223, Medellin, Antioquia, 1960, 574 2-35-13-00. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Fax: (574) 265-27-72. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez, Gen. Mgr.: Conrado Dominguez H.; Int'l Mgr.: Javier Garcia M.
Audio: Cassette.
Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.
Audio: Cassette.
Industrias Philips De Colombia S. A./Music Div., Calle 13, No. 51-39, Bogota, Cundinamarca, 6, (571) 2-600600. Cable: PHILCOLON. Telex: 44776. Fax: 2-610139. Sales Mgr.: Luis A. Garcia S.; Gen. Mgr. Music Div.: Pieter Van Der Wal; Sales Mgr.: Alfonso Escolar N.
Audio: Cassette.
Ingeson Ltda., 6-27 Calle 22, Bogota, 243-3613.
Audio: Cassette.
Sonex Ltd., Apdo. 4007, Bogota, 011-5712433613. Cable: INGE30H. Pres.: M. Drezner; Sales Mgr.: E. Mayorga.
Audio: Cassette, Open Reel.
Sonolux Industria Electro-Sonora SA, 43A-5 Calle 29, Medellin, 32-09-99.
Audio: Cassette.
Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.
Audio: Cassette.
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

RECORD AND TAPE MANUFACTURING

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.
Audio: ES.
Sonolux Industria Electro-Sonora SA, 43A-5 Calle 29, Medellin, 32-09-99.

PLATING, PROCESSING & PRESSING PLANTS

C B S SA (Discos), 5-81 Calle 80, Bogota D.E., 211-91-00. Cable: COLRECORD. Telex: 43461.
Codiscos (Compania Colombiana de Discos SA), Apdo. Arereo 1428, Medellin, 2660762. Cable: CODISCOS. Telex: 65270. Fax: 2550659. Pres.: Alfredo Jose Diez; Sales Mgr.: Luis Guillermo Montoya, Vice Pres.: Alvaro Arango. (45's, LP's)

World Radio History

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00. 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez, Int'l Dir.: Javier Garcia. (45's, LP's)

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, 316509 325858. Cable: RADIAG. E-Mail: P.O. Box 53226. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. (45's, LP's)

FM Discos & Cintas Ltda., Calle 16A, No. 13-78, Bogota, 234 15 96. 234 17 03. Telex: 45499 PDBOG CO. Fax: 283 21 16. Pres.: Francisco Montoya; Sales Mgr.: Jorge Ignacio Estrada. (45's, LP's)

Fabrica De Discos Fuentes Ltda., Carrera 51 No. 13-223, Medellin, Antioquia, 1960, 574 2-35-13-00. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Fax: (574) 265-27-72. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez, Gen. Mgr.: Conrado Dominguez H.; Int'l Mgr.: Javier Garcia M. (45's, LP's)

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.

Sonolux Industria Electro-Sonora SA, 43A-5 Calle 29, Medellin, 32-09-99.

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.. (45's, LP's)

PACKAGING & LABELING SERVICES

Audiovisuales America Ltda., Calle 68- B No. 68-73, Barranquilla, (958) 325-362. Telex: 31321 CCCBQ-CO. Fax: (958) 580-469. Pres.: Tony E. Fortou; Sales Mgr.: Adelaida Reyes. (Inserting, Labeling, Mailing).

Codiscos (Compania Colombiana de Discos SA), Apdo. Arereo 1428, Medellin, 2660762. Cable: CODISCOS. Telex: 65270. Fax: 2550659. Pres.: Alfredo Jose Diez; Sales Mgr.: Luis Guillermo Montoya, Vice Pres.: Alvaro Arango.

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.

Sonex Ltd., Apdo. 4007, Bogota, 011-5712433613. Cable: INGE30H. Pres.: M. Drezner; Sales Mgr.: E. Mayorga. (Inserting, Collating, Labeling, Mailing).

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

FM Discos & Cintas Ltda., Calle 16A, No. 13-78, Bogota, 234 15 96, 234 17 03. Telex: 45499 PDBOG CO. Fax: 283 21 16. Pres.: Francisco Montoya; Sales Mgr.: Jorge Ignacio Estrada.

Ingeson Ltda., 6-27 Calle 22, Bogota, 243-3613.

Sonex Ltd., Apdo. 4007, Bogota, 011-5712433613. Cable: INGE30H. Pres.: M. Drezner; Sales Mgr.: E. Mayorga. Audio: Sonex.

ENVELOPES AND MAILERS

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00. 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez, Int'l Dir.: Javier Garcia. (LP)

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, 316509 325858. Cable: RADIAG. E-Mail: P.O. Box 53226. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. (LP & 45)

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E., (LP & 45)

JACKETS & SLEEVES

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez.
Int'l Dir.: Javier Garcia. (Jackets—LP; Sleeves—LP & 45)

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, 316509 325858. Cable: RADIAG. E-Mail: P.O. Box 53226. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. (Jackets—LP & 45)

FM Discos & Cintas Ltda., Calle 16A, No. 13-78, Bogota, 234 15 96, 234 17 03. Telex: 45499 PDBOG CO. Fax: 283 21 16. Pres.: Francisco Montoya; Sales Mgr.: Jorge Ignacio Estrada.
(Jackets—LP & 45)

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar. (Jackets & Sleeves—LP)

Industrias Philips De Colombia S. A./Music Div., Calle 13, No. 51-39, Bogota, Cundinamarca, 6, (571) 2-600600. Cable: PHILCOLON. Telex: 44776. Fax: 2-610139. Gen. Mgr. Music Div.: Pieter Van Der Wal. (Jackets & Sleeves—LP)

Litho Plastics Ltda., 68-73 Calle 68-B, Barranquilla, (95) 316-509. Cable: RADIAG. (Jackets & Sleeves—LP & 45)

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. (Jackets & Sleeves—LP & 45)

RAW MATERIALS

Sonex Ltd., Apdo. 4007, Bogota, 011-5712433613. Cable: INGE30H. Pres.: M. Drezner; Sales Mgr.: E. Mayorga.

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. Product(s): Compound.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Sonolux Industria Electro-Sonora SA, 43A-5 Calle 29, Medellin, 32-09-99.
Audio—Ultra specialty equipment.

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

COSTA RICA

MUSIC PUBLISHERS

Mundo Musical S.A., PO Box 4093, San Jose, (506) 359-322, Telex: 303-2308, Mgr.: V. De Vasquez.

RETAIL ACCESSORY SUPPLIERS

BASF de Costa Rica S.A., 100 m este 25 m sur, Plaza del sol, San Jose, 4471.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

TAPE CUSTOM DUPLICATORS

Indica (Industria de Discos Centroamericana) SA, Apdo, San Jose, 1000, 35-93-22. Cable: INDICA-MORAVIA. Telex: 2308 INDICA. Pres.: Guillermo Lopez; Sales Mgr.: Luis N. Salas, Finance & Admin. Dir.: Alfredo Raga. Audio: Cassette.

PLATING, PROCESSING & PRESSING PLANTS

Indica (Industria de Discos Centroamericana) SA, Apdo, San Jose, 1000, 35-93-22. Cable: INDICA-MORAVIA. Telex: 2308 INDICA. Pres.: Guillermo Lopez; Sales Mgr.: Luis N. Salas, Finance & Admin. Dir.: Alfredo Raga. (45's, LP's)

CUBA

RETAIL ACCESSORY SUPPLIERS

BASF Cuba, Aktiengesellschaft, Calle 21 No. 15 Apartamento 8, Havana, 4009.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

CYPRUS

RECORD COMPANIES

CBS UK Ltd., 30-34 Sophoulios, St. Nicosia 41251, Cable: COLRECORD.
Label(s): (Owned) CBS, Epic.

Electroacoustic Supply Co. Ltd. (IFPI), Box 625, Limassol, 64313, 64319. Telex: 2670 STRATEXA CY.
Label(s): (Owned) Stratexa, (Licensed) EMI-Columbia (Greece), Deutsche Grammaphon, Polydor, (West Germany), Decca (United Kingdom).

Epic, See CBS UK Ltd.

Stratexa, See Electroacoustic.

PUBLIC RELATIONS & RECORD PROMOTION

C B S Records, Ltd., 30-34 Sophoulis St., Nicosia, 41251, Cable: COLRECORD.

TAPE CUSTOM DUPLICATORS

C B S Records, Ltd., 30-34 Sophoulis St., Nicosia, 41251, Cable: COLRECORD.
Audio: Cassette.

Sound Carriers Mfg. Ltd. (GATF), Box 625, Limassol, (051) 64313. Telex: 2670.
Audio: Cassette.

CZECHOSLOVAKIA

RECORD COMPANIES

Artia Foreign Trade Corp., Ve Smeckach 30, Prague, 24 60 41-9. Cable: Artiaspol. Telex: 121065 Prague. Pres.: Miroslav Maruska; Commercial Dir.: Vladimir Skola; Deputy Commercial Dir.: Lubos Cmuchar; A & R: Leo Jehne; Sales Mgr.: Marta Peroutkova. (CD-Distributor)
Label(s): Supraphon, Panton.
US Reps.: Apon Records (Long Island City, NY).

Fono-Geselschaft mbH Luzern (FGL), Zinggentorstr. 5, Luzern, Luzern, 6006, (041) 51 12 54. Founder & Mgr.: Dr. Paul Cron; Member: Henriette Cron. (CD-Manufacturer/Distributor)
Label(s): (Owned) Fono.

OPUS Records & Publishing House, Dunajska 18, 815 04 Bratislava, Bratislava, Telex: 92219 opus c. Managing Dir.: Dr. Ivan Stanislav; A & R Dir.: Pavol Bagin; Commercial Dir.: Ervin Pauliak; Int'l Mgr.: Dr. Zlatica Mocikova; Int'l Mgr.: Rudolf Homer. (CD-Manufacturer/Distributor)
Label(s): (Owned) OPUS, (Licensed) Polygram Group, EMI, Baby Records, Ariola, Virgin.
US Reps.: Inside Records, Inc. (Los Angeles, CA).
Int'l Reps.: N.V. Baltic S.A. (Belgium).

Panton, Ricni 12, Praha 1, 118 39, Dir.: Jaroslav Hraba; Gen. Mgr.: Jan Budil; Mktg.: Alena Dvorakova. (CD-Manufacturer)

Slovart Co. Ltd., 817 64 Bratislava, Gottwaldovo nam. 6, Bratislava, 488-41, 427-81. Telex: 93394 slov c. Gen. Mgr.: Michael Loerincz; Rec. Dept. Mgr.: Ivan Marton; Commercial Dir.: Juraj Jurasek. (CD-Manufacturer/Distributor)
Label(s): (Owned) Opus Rec. and Publishing House.
Int'l Reps.: JVC Tokyo (Japan); JPC Schallplatten (West Germany); A. D. D. A. (France); Import Music Service (The Netherlands).

Supraphon o.p., Palackeho 1, Praha 1, 112 99, 268141, 262562. Cable: SUPRAPHON PRAHA. Telex: 121218 SUNP. Pres.: Dr. Jan Kvidera; Commercial Dir.: Karel Abres; Gen. Mgr. Int'l: Dr. Pavel Smola; Export Mgr.: Lubos Cmuchar; Licensing Mgr.: Jiri Paulu. (CD-Manufacturer/Distributor)
Label(s): (Owned) Supraphon, (Licensed) A & M, CBS, EMI, Polygram, WEA.
US Reps.: Denon America (Parsippany, NJ).
Int'l Reps.: Supra GmbH (West Germany); SP+S Leisure (United Kingdom); Vogue (France) Baltic N.V. (Belgium); Nowo S.r.l. (Italy).

MUSIC PUBLISHERS

Artia Foreign Trade Corp., Ve Smeckach 30, 111 27 Praha 1, 235 85 65 83, Telex: 121065/122775 arta c.

Balkanton (Bulgaria), See OPUS Records & Publishing House.

Deutsche Schallplatten (West Germany), See OPUS Records & Publishing House.

Dilia (Theatrical & Literary Agency), Vyshradska 28, 128 24 Prague 2, 194222 295 651, Cable: DILIA, Telex: 121367, Managing Dir.: Robert Jurak.

EMI (India), See OPUS Records & Publishing House.

Edition Cron, Zinggentorstr. 5, Luzern, LU-6006, (041) 51 12 24, Owner: Dr. Paul Cron.

Electrecord (Romania), See OPUS Records & Publishing House.

Hungaroton (Hungary), See OPUS Records & Publishing House.

Jugoton (Yugoslavia), See OPUS Records & Publishing House.

Melodia (USSR), See OPUS Records & Publishing House.

OPUS Records & Publishing House, Dunajska 18, 815 04 Bratislava, Bratislava, (07) 526-65, (07) 235-783, Telex: 92219 OPUS, Pres.: Dr. Ivan Stanislav, Int'l Mgr.: Dr. Zlatica Mocikova.

World Radio History

Panton, 118 39 Praha 1, Ricni 12, Praha, 118 39, 53 81 51, Pres.: Jaroslav Hraba, Gen. Mgr.: ing. Jan Budil.
Panton (Czechoslovakia), See OPUS Records & Publishing House.
Panton, See Artia Foreign Trade Corp.
Polskie Nagrania (Poland), See OPUS Records & Publishing House.
Polydor (India), See OPUS Records & Publishing House.
RTB (Yugoslavia), See OPUS Records & Publishing House.
Supraphon o.p., Palackeho 1, Praha 1, 112 99, 268141, Cable: SUPRAPHON PRAHA, Telex: 121218, Pres.: Dr. Jan Kvidera, Gen. Mgr.: Dr. Pavel Smola, Prof. Mgr.: Jiri Paulu.
Supraphon (Czechoslovakia), See OPUS Records & Publishing House.
Supraphon, See Artia Foreign Trade Corp.
Suzy (Yugoslavia), See OPUS Records & Publishing House.

SHEET MUSIC & FOLIO SUPPLIERS

Supraphon o.p., Palackeho 1, Praha 1, 112 99, 268141. Pres.: Dr. Jan Kvidera; Gen. Mgr.: Dr. Pavel Smola.

RETAIL ACCESSORY SUPPLIERS

BASF Czechoslovakia, Na Safrance 27, Vinohrady, 10100. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Artia Foreign Trade Corp., Ve Smeckach 30, Praha 1, 11127, 2358565-83. Telex: 121065/122775. Vice President: Antonin Sladek.
Assn. of Slovak Composers & Concert Artists, Sladkovicova 11, Bratislava, 33794, Pres.: Eugen Suchon.
Bratislavska Lyra (Int'l Pop Song Festival Bureau), Leningradska 5, Bratislava, 338-141, 334-948. Sec.: Peter Horak.
Dilia (Theatrical & Literary Agency), Vysehradska 28, Prague 2, 12824, (194222)296651. Cable: DILIA. Telex: 121367. Gen. Mgr.: Dr. Vaclav Kucera.
Guild of Czech Composers & Concert Artists, Valdstejnske nam 1, Prague 1, 531584, Pres.: Jan Seidel; Gen. Mgr.: Dr. Vaclav Kucera.
Music Information Center of the Czech Music Fund, Besedni 3, Prague 1, 11800, 530-546, 539-720. Cable: HUDFOND. Exec. Mgr.: Dr. Jan Ledec.
Pragokoncert (Czechoslovak Arts & Entertainment Agincy), Maltezske nam 1, Prague 1, 118-13, 533441. Telex: 121810. Dir.: Dr. Frantised Hrabal.
Rapid (Czechoslovak advertising agency), 28 Rijna 13, Prague 1, 267941, 262139.
Slovak Music Fund (Slovensky hudobny fond), FuciKova 29, Bratislava, 81102, 336762, 333569. Dir.: Alojz Stuska.
Slovkoncert (Czechoslovak Artist Agency), Leningradska, Bratislava, 81536, 338-141, 338-216. Telex: 93485. Pres.: Jozef Mravec; Sales Mgr.: Ladislav Ondris.

NOTICE

The listings contained in this publication are based solely upon information supplied to Billboard as of presstime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supercede the listings contained herein.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

OSA/Ochranny Svaz Autorsky, CS. Armady 20, 16000 Prahag, CSSR, Prague, 16000, 325341. Pres.: Jiri Sust; Gen. Dir.: Otakar Ianc.
Slovensky Ochranny Zvaz Autorsky (SOZA), Kollarovo Nam. 20, Bratislava, 813 27, 541-41, 557-96. Pres.: Dr. Stefan Malicek; Sales Mgr.: Ing. Karol Moravek.

PUBLIC RELATIONS & RECORD PROMOTION

C T K/Made in ..., Box 18, Prague 4, 140 04, 422-155. Cable: INTERPUBLICITY. Telex: 122501. Pres.: Otakar Dusek; Sales Mgr.: Pavel Beranek; Contact: Jiri Podhora.

BLANK AND BULK RAW TAPE

Progres, Dierkcija BASF, Kenz Mihajlova 27/1, Box 527, Beograd, YU11000, (11) 18-26-26, Cable: JUGOPROGRES. Telex: 11-109, 11-325.

DENMARK

RECORD COMPANIES

Acrylic, Korshojgardsvehj 2, 3670 Vesko, 2.173838.
Ambia Music, Koebmagergade 26, 1150 Copenhagen, 01.111015, Telex: 16205, Fax: 01.147512. President: Henning Schaedler.
Ariola, See Grammofon A/S Electra.
Arista, See Grammofon A/S Electra.
Beggars Banquet, See Genlyd Grammofon.
Bums Records, Sonderholmvej 15, 8541 Skodstrup, 6.996099.
CBS Records Aps, Kobmagergade 47, 1150 Copenhagen, 1.118711, Telex: 85527520, Fax: 1.137778. Managing Dir.: Steen Sorgenfrei.
Labels: All CBS affiliated labels.
CNR, See Medley Records Aps.
Combi-Trading, Ved Slotsbanken 15, 6270 Tonder, 4.725311.
Crepescule, See Genlyd Grammofon.
Danacord Records, Gernersgade 35, 1319 Copenhagen, 1.151716.
Danish Music Import, Nyrnberggade 29, 2300 Copenhagen, 01.576655. President: Frank Obel, Label Mgrs: Jette Wohlert, Bjarne Jorgensen.
Dansk Skaerestudie, Mariendalsvej 27, 2000 Frederiksberg, 1.330511.
ECM, See Metronome Records A/S.
Elap Music A/S, Bransagervej 6, 9440 Pandrup, 08.246066, Telex: 69913, Fax: 08.246045. Managing Dir.: Verner Bach Pedersen, Marketing Mgr.: Benny Bach. Labels distributerl: Arcade, Ketel, Pickwick, Masters Choice, Mobile Merchardising, Object, Succes.
EMI A/S, Hoefdingsvej 18, DK-2500 Valby, 45.1 306711, Telex: 16631, Fax: 45.1 306998. Managing Dir.: Hans Peter Hansen, Sales & Marketing Mgr.: Mogens V Hansen, A & R Mgr.: Thomas Hohne, Label Mgr: Rie Rosendahl.
Erato Distribution: Virgin, See Grammofon A/S Electra.
Factory, See Genlyd Grammofon.
Forlaget Litas A/S, Formervangen 34, 2600 Glostrup. Managing Dir.: Ulff Ahrenberg.
4AD, See Genlyd Grammofon.
GDC, See Metronome Records A/S.
Garden Records, Gl. Kongevej 47B, 1610 Copenhagen, 01.342436.
Generation Records, Ostergade 65, 9400 Norre Sundby, 08.190300. Managing Dir.: Birgit Holmfred, A & R Dir: Gert Holmfred.
Genlyd Grammofon Aps, Haraldsgade 27, 8260 Viby J, 06.149700. Managing Dir.: Jesper Bay.
Genlyd Grammofon, Haraldsgade 23, 8260 Viby J, 45.6 149700, Telex: 68673, Fax: 45.6 149707. Chrmn.: Peter A.G. Nielsen; Managing Dir./A & R: Jesper Bay; Chief Acct.: Jan Rasmussen; Press & Promo.: Annetta Elmo. Label(s): (Owned) Genlyd, Respons, (Licensed) The Record Station, MNW, Factory, Beggars Banquet. (CD-Distributor/Manufacturer)
Grammofon A/S Electra, Jydeholmen 15, DK 2720 Vanlose, 0945.179 1700, Telex: 22621, Fax: 0945.179 2305. Managing Dir.: Finn Work, Marketing Mgr.: Peter Torp, Int Product Mgr.: Bengt Svan.
Labels: RCA, Arista, Ariola, Motown, Erato Distribution: Virgin, Plade Compagniet.
Gyldendalske Boghandel, Klareboderne 3, 1001 Copenhagen.
Harlekin Musik, 37 Bredgade, 1260 Copenhagen, 01.129612, Fax: 01.122102. Managing Dirs.: Paul Bach, Calle Sand.
Distribution: Polygram.
Iceberg Music, Hostrupsgade 39, 8600 Silkeborg, 06.827377, Telex: 63217, Fax: 06.827733. President: Manfred Zahringer, Promo/Label Mgr.: Mette Wiene.
Intermusic, Klintevej 21A, 8240 Risskov, 06.177577. Sales Mgr.: Hans Jorn Henriksen.
Its Magic, Katrinebjerg, 4400 Morkov. Contact: Didier Simon.
Jydsk Grammofon, Sonderholm Hedevej 69, 9240 Nibe, 08.341199.
Jysk Grammofon A/S, Sonderholm Hedevej 69, 9240 Nibe.
Laser Musik, Roskildevej 408, 2640 Hdehusene, 02.161053. Managing Dir.: Gunner Rasmussen, Director: Leif Pedersen, Sales Manager: Kirsten Vestergard.
MFN, See Medley Records Aps.
MNW, See Genlyd Grammofon.
Medley Records Aps, Skelmosevej 10, 2500 Valby, 1.171411, Telex: 19175, Fax: 1.171766. President: Michael Ritto/Poul Bruun, Int A & R: Mik Christensen.
Labels: Medley, CNR, MFN.
Mega Records, Vestagervej 3B, 2100 Copenhagen 0, 1.117711, Telex: 19532, Fax: 1.294140,. President: Kjeld Wennick, Int A & R: Martin Dodd.
Metronome Records A/S, Sondermarksvej 16, 2500 Valby Copenhagen, 1.467755, Telex: 19497, Fax: 1.173453. Managing Dir.: Olav bennike, Marketing Mgr.: Lars Bennike.
Labels: Metronome, WEA, ECM. Distribution: GDC.
Motown, See Grammofon A/S Electra.
Multitone, Sondermarksvej 16, 2500 Valby, 1.467755.
Netto Music, Bredgade 50, 9490 Pandrup, 08.246133, Telex: 69843, Fax: 08.246074. Managing Dir.: Mogens Villadsen.
Oh Musik Distribution, Jersie Strandvej 5, 2680 Solrod STRAND, 3.146644.
Olga Musik Aps, Rodelundvej 57, 8680 Ry, 06.811272. General Mgr.: Birger Hansen.
Olufsens Records, Kong Georgsvej 22, 2000 Frederiksberg, 01.131304. President: Peter Olufsen.
Oktav Musik, Lundely 12, 2900 Hellerup, 1.611044.
Plade Compagniet, See Grammofon A/S Electra.
Pladeselskabet Rosen, Hvidkildevej 64, 2400 Copenhagen.
Pladeselskabet It's Magic, Katrinebjerg, 4400 Morkov.
PM Music, Riskaer 16, 2765 Smorum, 02.976 900. Dir: Ole Erling.
RCA, See Grammofon A/S Electra.
The Record Station, See Genlyd Grammofon.
Redwood, See Genlyd Grammofon.
Replay Records, Frederikssundsvej 60, 2400 Copenhagen, 1.343435, Telex: 15121, Fax: 1.330072. Managing Dir.: Stefan Fryland, Managing Dir.: Henrik Bodtcher.
Respons, See Genlyd Grammofon.
Sam Records, Wesselsgade 20, 2200 Copenhagen, 01.359393.
Sonet Dansk Grammofon A/S, St. Kongensgade 40G, DK-1264 Copenhagen, 45.1 134211, Telex: 19883, Fax: 45.1 134388. Managing Dir.: Cai Leitner, Int Mgr.: Kent Munch.
Lables: Island, Chrysalis, Jive, Mute, Stiff, Baby, Curb, Grand Prix, Hannibal, Cube, Buddha, Silver, Celloloid, Scotti, Enemy, Crammed, Grammavision, Polar, Constrictor, Boudisque, Cypress, Minor, Enigma, One Little Indian, PWL, Polar, Rough Trade, Pablo, Amigo, Fantasy, Noise, Attic, Rhythm King, Fever.
Steeplechase, PO Box 35, 2930 Klampenborg. Managing Dir.: Nils Winther, Label Mgr.: Mihoko Winther.
Street Dance Records, Vestergade 17, 1456 Copenhagen, 1.159 070, Fax: 1.939 070. President: Peter Larsen, Managing Dir.: Claus Hoejlund.
Stunt Music, Broholms Alle 10B, 2920 Charlottenlun, 01.644960. Manager: Peter Littauger.
Sundance Music, Gl. Kongevej 47B, 1610 Copenhagen, 01.220877, Telex: 27555, Fax: 01.243553. Manager: Ditmar Schmidt.
Tocano Music Aps, Himmelev Bygade 49, 4000 Roskilde, 452.364 400, Telex: 43206, Fax: 452.364 959. President: Alex Frederiksen, Dir: Svend Christiansen.
Ulo,Disc, See Genlyd Grammofon.
Virgin Records Denmark, Ny Vastergate 7B, 1471 Copenhagen, 451.132666, Telex: 16924, Fax: 451.132249. Gen Mgr: Henriette Blix. Distribution: Sonet.
WEA, See Metronome Records A/S.

VIDEO PROGRAM SUPPLIERS & BUYERS

Metronome Video, Sondermarksvej 16, 2500 Copenhagen, (01) 467755, Telex: 19497, Managing Dir: Ole Ravnsnaes.

MUSIC PUBLISHERS

Casadida Publishing, See Medley Records.
Companion Music, PO Box 34, 4700 Naestved, 3.734511, Telex: 46222. MDs: Benny Spens/Knud Arne Nygaard.
DAVS, Gammel Mont 25, 1117, 1.910211.
Edition Engtved, PO Box 20, 6040 Engtved, 5.551411.
Elap Music, Bransagervej 6, 9490 Pandrup, 8.246066, Telex: 69913. Managing Dir.: Verner Bach Pedersen.
EMI Music, See Kleinerts Musik Forlag.

World Radio History

EMI Music, Gladsaxevej 135, 2860 Soborg, 1.562422. Contact: John Rasmussen.
Engstrom & Sodring, Palaegade 6, 1261 Copenhagen, 1.143228.
Generation Records, Stationsvej 10, 9400 Norresundby, 8.190300, Telex: 16600. Managing Dir.: Birgit Holmfred.
Harlekin Musik, 37 Bredgade, 1260 Copenhagen, 01.129612, Fax: 01.122102. Managing Dir.: Paul Bach/Calle Sand.
Iceberg Music , Hostrupsgade 39, 8600 Silkeborg, 6.827377, Telex: 63217. Managing Dir.: Manfred Zahringer.
Inhouse Publishing, Hoffdingsvej 18, 2500 Valby, 1.306711.
Imudico, See Kleinerts Musik Forlag.
Kaersa, See Kleinerts Musik Forlag.
Kleinerts Musik Forlag, Gladsaxevej 135, 2860 Soborg, 1.562422. Managing Dir.: John Rasmussen.
Affiliates: EMI Music, Mork, Imudico, Multitone, Winckler, Sonet, Kaersa.
Medley Records, Skelmosevej 10, 2500 Valby Copenhagen, 1.171411, Telex: 19175, Fax: 1.171766.
Affiliate: Casadida Publishing.
Mork, See Kleinerts Musik Forlag.
Multitone, Sondermarksvej 16, 2500 Valby, 1.467755.
Multitone, See Kleinerts Musik Forlag.
Oktav Musik, Lundely 12, 2900 Hellerup, 1.611044.
Sonet, See Kleinerts Musik Forlag.
Steeplechase Music, Slotsaleen 16, 2930 Klampenborg, 1.644252. Managing Dir.: Nils Winther.
Winckler, See Kleinerts Musik Forlag.
Winklers Musik, Engrojel 18, 2670 Greve Strand, 2.907547.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Danish Composers' Society, Valkendorsgade 3, Copenhagen K., DK 1151, (01) 13-54-05. Pres.: Mogens Winkel Holm.
Danish Jazz Centre, Borupvej 66, Ronnede, DK 4683, Pres.: Arnvid Meyer.
Danish Music Council, Nybrogade 2, Copenhagen, DK 1203, (01) 13-93-01.
Danish Music Information Centre, 48 Vimmelskaftet, Copenhagen, DK-1161, (45) 11.20.66.
Danish Music Publishers Association, PO Box 20, Egtved., DK 6040, (45-4) 55 1411.
Den Danske Gruppe af IFPI, Oslo Plads 14, Copenhagen, DK 2100, (01) 42-21-66. Fax: (01) 42-21-68.
Gramex, Gothersgade 103-4, Copenhagen, DK 1123 (01) 11-95-00.
KODA, Rosenvaengts Hovedvej 14, Copenhagen, DK 2100, Fax: 01.43.09.02.
Nordisk Copyright Bureau, Frederiksgade 17, Copenhagen, DK 1265, (01) 128700.
Society for Publishing Danish Music, Valkendorgsgade 3, Copenhagen, DK 1151, (01) 13-54-45.
Union of Danish Musicians, Vendersgade 25, Copenhagen, DK 1363, Pres.: Kurt Pedersen.

PUBLIC RELATIONS & RECORD PROMOTION

Folkemusikbureauet, Borups Alle 20, 4th, 2200 Copenhagen, 1.192668.
Medley Management, Skelmosevej 10, 2500 Valby, Copenhagen, 1.171411, Telex: 19175, Fax: 1 17 17 66.

TAPE CUSTOM DUPLICATORS

FHC Electronics, Industry Building, Landgreven 7, 1301 Copenhagen K, (01) 146993.
Frode Herloev & Co, Borgergade 14, 1300 Copenhagen K, (01) 149850.
Holm Cassette, Svanevej 12, 2400 Copenhagen NV, (01) 811333, Telex: 19332.
SCAWC Worldwide, PO Box 1278, 2300 Copenhagen 5, (01) 950571, Managing Dir: Otto Waldoft.
Tocano Cassette , Vallekildevej 103, 4534 Hoerve, (03) 456789.

CD REPLICATING & MANUFACTURING SYSTEMS

CD Denmark, Jeanies Gade 35,1319 Copenhagen, (01) 111514, Managing Dir: Jesper Buhl.

TAPE DUPLICATING AND PROCESSING

Lyrec Manufacturing, Hollandsvej 12, 2800 Lyngby, (02) 876322, Telex: 37568. Managing Dir: Orjan Svedberg, Marketing Mgr.: Flemming Jensen.

PLATING, PROCESSING & PRESSING PLANTS

Per Meistrup Productions, Motorgangen 7-9, Karlslunde 2690, (02) 151300, Fax: (02) 151644, Managing Dir: Per Meistrup.

BLANK AND BULK RAW TAPE

Agfa-Gevaert, Farverland, 2600 Glostrup, 966766, Telex: 19214, General Manager: J. Dan.
Frode Herloev & Co, Borgergade 14, 1300 Copenhagen, (01) 149850, Managing Dir: Henning Petersen.
Per Meistrup Productions, Motorgangen 7-9, Karlslunde 2690, (02) 151300, Fax: (02) 151644, Managing Dir: Per Meistrup.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

A.C. Knudsen 'EFTF, Osterbrogade 43, 2100 Copenhagen 0, (01) 261180, Telex: 16717.
FHC Electronics, Industry Building, Landgreven 7, 1302 Copenhagen K, (01) 146993.
Per Meistrup Productions, Motorgangen 7-9, 2690 Karlslunde, (02) 151300, Fax: (02) 151644, Managing Dir.: Per Meistrup.
Reca Music Productions, Nykobingvej 18, 4571 Grevinge, (03) 459389, Managing Dir.: Finn Reiner.
Steen Haverbach, Lyngby Vej 217, Hellerup 2900, (01) 611011, Telex: 16779, Managing Dir.: Steen Haverbach.

ENVELOPES AND MAILERS

Johnson & Johnson, Aldersrogade 8, 2100 Copenhagen, (01) 298686, Telex: 27286.
Harlekin Musik, Bredegade 37, 1260 Copenhagen K, (01) 129612, Telex: 21349, Managing Dir: Paul Bach.
MW Trading, Durpsvej 33, 7870 Glyngore, (07) 731275, Telex: 66604, Managing Dir: Julius Morensen.
Notex Offset, Rosenkaeret 43, 2860 Soborg, (01) 673300.
Reca Music Productions, Nykobingvej 18, 4571 Grevinge, (03) 459389, Managing Dir: Finn Reiner.
SCAWC Worldwide, PO Box 1278, 2300 Copenhagen 5, (01) 950571, Managing Dir: Otto Waldoft.
Steen Haverbach, Lyngby Vej 217, 2900 Hellerup, (01) 611011, Telex: 16779, Managing Dir: Steen Haverbach.
Borch Tyrk, Kogevej 14, Ringsted.

JACKETS & SLEEVES

Harlekin Musik, Bredegade 37, 1260 Copenhagen K, (01) 129612, Telex: 21349, Managing Dir: Paul Bach.
MW Trading, Durpsvej 33, 7870 Glyngore, (07) 731275, Telex: 66604, Managing Dir: Julius Morensen.
Notex Offset, Rosenkaeret 43, 2860 Soborg, (01) 673300.
Per Meistrup Productions, Motorgangen 7-9, 2690 Karlslunde, (02) 151300, Fax: (02) 151644, Managing Dir: Per Meistrup.

LABELS—RECORD & TAPE

Harlekin Musik, Bredegade 37, 1260 Copenhagen K, (01) 129612, Telex: 21349, Managing Dir.: Paul Bach.
MW Trading, Durpsvej 33, 7870 Glyngore, (07) 731275, Telex: 66604, Managing Dir.: Julius Morensen.
Per Meistrup Productions, Motorgangen 7-9, 2690 Karlslunde, (02) 151300, Fax: (02) 151644, Managing Dir.: Per Meistrup.
SCAWC Worldwide, P.O.Box 1278, 2300 Copenhagen 5, (01) 950571, Managing Dir.: Otto Waldoft.

POLYBAG AND SHRINKWRAP

Per Meistrup Productions, Motorgangen 7-9, 2690 Karlslunde, (02) 151300, Fax: (02) 151644, Managing Dir: Per Meistrup.
Reca Music Productions, Nykobingvej 18, 4571 Grevinge, (03) 459389, Managing Dir: Finn Reiner.

DOMINICAN REPUBLIC

RETAIL ACCESSORY SUPPLIERS

BASF Dominican Republic, Edificio Concordia 2 do piso, Santo Domingo, 2422.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

EAST GERMANY

RECORD COMPANIES

Amiga, See Deutsche Schallplatten.
Aurora, See Deutsche Schallplatten.
Buchexport (Volkseigener Aussenhandelsbetrieb der Deutschen Demok, Lenistr. 16, DDR-7070 Leipzig, (051678) 76-61.
Deutsche Schallplatten (VEB), Reichstagufer 4/5, Berlin, 108, (0311) 220 9201.
Label(s): (Owned) Amiga, Aurora, Eterna, Litera, Nova.
Eterna, See Deutsche Schallplatten.
Litera, See Deutsche Schallplatten.
Nova, See Deutsche Schallplatten.

MUSIC PUBLISHERS

Breitkopf & Haertel Musikverlag (VEB), Karlstr. 10, Leipzig, DDR7010, (05611) 73-51, Gen. Mgr.: Dr. Gunter Hempel, Sales Dir.: Werner Henning.
Lied Der Zeit (VEB), Postfach 10, Rosa-Luxemburgstr. 41, Berlin, DDR1020, (0311)28-50-81.
Neue Musik (Verlag), Leipzigestr. 26, Berlin, DDr-108, 229-1460.
Peters (Ed.) (VEB), Postfach 746, Talstr. 10, Leipzig, DDR-701, (05611) 7721.

ECUADOR

RECORD COMPANIES

A & M, See Fabrica Ecuatoriana De Discos S.A.
Atlantic, See Fabrica Ecuatoriana De Discos S.A.
Casablanca, See Fabrica Ecuatoriana De Discos S.A.
Codiscos (Colombia), See Industrias Famoso C. A.
Combo Records (Puerto Rico), See Industrias Famoso C. A.
Delphine Prodns. (France), See Industrias Famoso C. A.
Discos Musart S (Mexico), See Industrias Famoso C. A.
Durium (Italy), See Industrias Famoso C. A.
Electra, See Fabrica Ecuatoriana De Discos S.A.
Fabrica Ecuatoriana de Discos S.A. (Fediscos S.A.), Km. 7½ Via Salinas, Guayaquil, 593 (4) 352140. Cable: DOFERAUD. Telex: 43606 Fedisc ED. Fax: (5934) 353940. E-Mail: PO Box 856. Pres.: Francisco Feraud-Aroca; Gen. Mgr.: Jacinto A. Armendariz; Import/Export: Patricia Feraud de Silva; Gen.: Fausto Feraud Manssur.
Branche(s): Ave. 10 de Agostp 819 y PO Box 2921, Riofrio Quito, Ecuador, (5932) 522803.
Label(s): (Owned) Festival, Onix, Teen, (Licensed) A & M, Atlantic, Casablanca, Electra, Fontana, Fuentes, Karen, Mercury, Peerless, Phillips, Polydor, RSO, Velvet, WEA, Warner.
US Reps.: Otoao (New York, NY).
Int'l Reps.: El Virrey (Lima, Peru); Velvet Puerto Rico (Santurce, Puerto Rico); Peerless (Mexico); Disco de Moda (Caracas, Venezuela); Discos Fuentes (Medellin, Colombia); Liber Records (Barcelona, Espana); Melody (Granda Polanco, Mexico).
Famoso, See Industrias Famoso C. A.
Fantasy, See Industrias Famoso C. A.
Fediscos, KM 7½ Via a la Costa, Guayaquil, 5934-350-861. Telex: 396-3606. Contact: Jacinto Azplazu.
Felito Records (Colombia), See Industrias Famoso C. A.
Festival, See Fabrica Ecuatoriana De Discos S.A.; Fediscos.
Fontana, See Fabrica Ecuatoriana De Disocos S.A.
Fuentes, See Fabrica Ecuatoriana De Discos S.A.
Industrias Famoso C.A., Capitan Ramos No. 6-23 Y BETHOVEN, Quito PO BOX 3514, 404332-401427. Cable: Famoso. Telex: 2580 FAMOSO ED. Fax: 593-2-401845. E-Mail: PO Box 3514. Gen. Mgr.: Gonzalo Jimenez; Mktg. Mgr.: German Proano; A & R: Edgar Rodriguez; Gen. Mgr.-Guayaquil: Nelly Pesantes. (CD-Distributor)
Label(s): (Owned) Famoso, (Licensed) Jorge Marrero, Trova (Argentina); Codiscos (Colombia), Combo, Orda, S.A.R./Guajiro, Borinquen, Producciones Lag, Producciones Musicales Alpha, Johny El Bravo, Gravaciones GEMA, A.B.C. (all Puerto Rico), Delphine Production (Francia), Discos Musart (Mexico), Durium (Italia), Peruvox (Lima); El Palacia de la Musica, Foco Records/Record Hits, Fonomusic (all Venezuela)
Int'l Reps.: Codiscos (Colombia); Discos Musart S. A. de C. V. (Mexico).
Karen, See Fabrica Ecuatoriana De Discos S.A.
Mercury, See Fabrica Ecuatoriana De Discos S.A.
Onix, See Fabrica Ecuatoriana De Discos S.A.; Fediscos.
Peerless, See Fabrica Ecuatoriana De Discos S.A.
Phillips, See Fabrica Ecuatoriana De Discos S.A.
Polydor, See Fabrica Ecuatoriana De Discos S.A.
RSO, See Fabrica Ecuatoriana De Discos S.A.
Teen, See Fabrica Ecuatoriana De Discos S.A.; Fediscos.

World Radio History

Velvet, See Fabrica Ecuatoriana De Discos S.A.
WEA, See Fabrica Ecuatoriana De Discos S.A.
Warner, See Fabrica Ecuatoriana De Discos S.A.
Zafiro (Spain), See Industrias Famoso C. A.

RETAIL ACCESSORY SUPPLIERS

BASF Eucatoriana S. A., Avda. 12 de Octubre 598, Quito, 3255.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Almacenes de Musica J. D. Feraud Guzman, Ave. 10 de Agosto y Riofrio, Quito, 5932-522803. Mgr.: Marcos Espinoza.
Fabrica Ecuatoriana De Discos S.A. (Fediscos S.A.), Km. 7½ via Salinas, Guayaquil, 5934-352024, 5934-352100. Cable: DO FERAUD. Telex: 43606. Fax: 5934-353930. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto A. Armendariz.
IFESA, PO Box 3885, Guayaquil, 3885, 5934 400700, 5934 401930. Cable: IFESA. Telex: 43512 IFESAG ED. Fax: 5934—440952. Pres.: Luis Pino Yerovi; Sales Mgr.: Leticia Pino De Ortega.

PUBLIC RELATIONS & RECORD PROMOTION

IFESA, PO Box 3885, Guayaquil, 3885, 5934 400700, 5934 401930. Cable: IFESA. Telex: 43512 IFESAG ED. Fax: 5934—440952. Pres.: Luis Pino Yerovi; Sales Mgr.: Leticia Pino De Ortega.

TAPE CUSTOM DUPLICATORS

Almacenes de Musica J. D. Feraud Guzman, Ave. 10 de Agosto y Riofrio, Quito, 5932-522803. Mgr.: Marcos Espinoza.
Discos (Fabrica Ecuatorinana de Discos S.A.), Box 856, Gyayaquil, 00000, 352-140. 350-100. Cable: FEDISCOS. Telex: 043606. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto Aspiazu.
Audio: Cassette.
Fabrica Ecuatoriana De Discos S.A. (Fediscos S.A.), Km. 7½ via Salinas, Guayaquil, 5934-352024. 5934-352100. Cable: DO FERAUD. Telex: 43606. Fax: 5934-353930. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto A. Armendariz.

RECORD AND TAPE MANUFACTURING

IFESA, PO Box 3885, Calicuchima 704, Guayaquil, 3885, 5934 400700, 5934 401930, Cable: IFESA. Telex: 43512 IFESAG ED. Fax: 5934—440952. Pres.: Luis Pino Yerovi; Sales Mgr.: Leticia Pino De Ortega.

PLATING, PROCESSING & PRESSING PLANTS

Aguilar (Discos), SA Km 16 via a Daule Off. 203, Guayaquil.
Almacenes de Musica J. D. Feraud Guzman, Ave. 10 de Agosto y Riofrio, Quito, 5932-522803. Mgr.: Marcos Espinoza. (45's, LP's)
Discos (Fabrica Ecuatorinana de Discos S.A.), Box 856, Gyayaquil, 00000, 352-140. 350-100. Cable: FEDISCOS. Telex: 043606. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto Aspiazu,
Fabrica Ecuatoriana De Discos S.A. (Fediscos S.A.), Km. 7½ via Salinas, Guayaquil, 5934-352024. 5934-352100. Cable: DO FERAUD. Telex: 43606. Fax: 5934-353930. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto A. Armendariz. (45's, LP's)

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Almacenes de Musica J. D. Feraud Guzman, Ave. 10 de Agosto y Riofrio, Quito, 5932-522803. Mgr.: Marcos Espinoza.
Audio: Cassettes C-0 C-60.
Discos (Fabrica Ecuatorinana de Discos S.A.), Box 856, Gyayaquil, 00000, 352-140, 350-100. Cable: FEDISCOS. Telex: 043606. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto Aspiazu.
Audio: C-0, C-60 Supersonido.
Fabrica Ecuatoriana De Discos S.A. (Fediscos S.A.), Km. 7½ via Salinas, Guayaquil, 5934-352024, 5934-352100. Cable: DO FERAUD. Telex: 43606. Fax: 5934-353930. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto A. Armendariz.
Audio: Cassettes C-O C-60.

RAW MATERIALS

Discos (Fabrica Ecuatorinana de Discos S.A.), Box 856, Gyayaquil, 00000, 352-140, 350-100. Cable: FEDISCOS. Telex: 043606. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto Aspiazu.
Product(s): Record molding compound.

EGYPT

RECORD COMPANIES

EMI-Sout El Hob, 37 Takaful St., Takaful St., Pyramids Rd, Guiza, 855 415. Telex: 92706 TASER UN. Gen. Mgr.: N. Noreldin.
Label(s): (Owned) Angel, Blue Note, Capitol, CFP, Columbia, Double-Up, Electrola, EMI, EMI America, EMI Stout El Sout, Encore, HMV, Harvest, MFP, Liberty, Odeon, One-Up, Parlophone, Pathe, Purple, Rak, Regal.
El Dawlia Audio/Visual Prodns. Co., 10 Abdel Halim El Nagger, Naer City, El Mantaka El Oula, 20 (2) 60 67 38. Telex: 20070/1. Fax: 20 2 29 18 059. Dir.: Mohamed Elnaggar.
Tuite Records Co., Box 856, 6 Adly St., Cairo, 20 (2) 919 493, 20 (2) 405 762. Telex: 23081. Dir.: Mohamed Khad.

RETAIL ACCESSORY SUPPLIERS

BASF Egypt-Aktiengesellschaft, 11 Aboul Feda St., Zamalek, 11561.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

PUBLIC RELATIONS & RECORD PROMOTION

EMI-Sout El Hob, 37 Takaful St., Taawon Stn. Pyramids Rd., Guiza, 853700, 855415. Telex: 92706 TASER UN. Pres.: Nagati Noreldin; Int'l Dept. Mgr.: M. El Shaer.
Sonar Ltd., 11 Kamal El Dine Salah, Garden City, Cairo.
Sono Cairo Audio Video Co.,, Maspero TV Bldg., Kornish El Nil St., Cairo.

RECORD AND TAPE MANUFACTURING

Int'l Cassette & Tape Mfg. (ICT), 88, Kasr Al-Eini St., Cairo, 3554803, 3541848, Telex: 20574 SHAAB UN. Gen. Mgr.: Ahmad Al-Refaie.
Sonar Ltd., 11 Kamal El Dine Salah, Garden City, Cairo.
Sono Cairo Audio Video Co.,, Maspero TV Bldg., Kornish El Nil St., Cairo.
Michael Yocoumopoulos, 28 Saad Zaghloul, Alexandria.

PLATING, PROCESSING & PRESSING PLANTS

Sono Cairo Audio Video Co.,, Maspero TV Bldg., Kornish El Nil St., Cairo.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Al-Hoda Export & Import Co. (HEI), 1, Saladin A1081 St., Cairo, 3554803. Telex: 20574 SHAAB UN. Pres.: Salah Al-Hariri.
Audio: Cassettes, reels.
Video: Casettes.
Int'l Cassette & Tape Mfg. (ICT), 88, Kasr Al-Eini St., Cairo, 3554803, 3541848. Telex: 20574 SHAAB UN. Gen. Mgr.: Ahmad Al-Refaie.
Audio: ICT cassettes, reel (c-o).

EL SALVADOR

RECORD COMPANIES

Compania Salvadorena De Discos, S.A., PO Box 847, San Salvador, (503) 211858. Telex: 20159 ICS SAL. Fax: (503) 266036. Gen. Mgr.: Edwardo Hitt; Mktg. Mgr.: Carlos Hitt. (CD-Distributor)
Label(s): (Owned) Dicesa, (Licensed) Discos Gas, RCA, TH Records and Tapes, Velvet, Walt Disney Company.
Dicesa (Discos Centroamericanos, S.A. de C.V.), Box 847, Blvd. Ejercito Kilometro 5, San Salvador, 271319, 271278. Cable: Dicesa. Telex: 20159 Ics Sal. Pres.: Antonio Hutt; Gen. Mgr.: Eduardo Hutt; Int'l & Mktg. Mgr.: Carlos Hutt; Comptroller: Rafael Del Cio. (CD-Distributor)
Label(s): (Owned) Dicesa, (Licensed) RCA/Ariola Int'l, Motown, T.H. Records & Tapes, Velvet de Venezuela, Disneyland Records, Discos EAS.
US Reps.: T.H. Records & Tapes (Hialeah Gardens, FL).
Int'l Reps.: Eje Central Lazaro Cardenas (Mexico).
Discos Eas, See Dicesa (Discos Centroamericanos, S.A. de C.V.).
Discos Gas, See Compania Salvadorena De Disocs, S.A.
Disneyland, See Dicesa (Discos Centroamericanos, S.A. de C.V.).
Motown, See Dicesa (Discos Centroamericanos, S.A. de C.V.).
RCA, See Compania Saladorena De Discos, S.A.
RCA/Ariola Int'l, See Dicesa (Discos Centroamericanos, S.A. de C.V.).
T.H. Records & Tapes, See Dicesa (Discos Centroamericanos, S.A. de C.V.).
TH, See Compania Saladorena De Discos, S.A.
Velvet, See Compania Salvadorena De Discos, S.A.
Velvet de Venezuela, See Dicesa (Discos Centroamericanos, S.A. de C.V.).
Walt Disney Co., See Compania Salvadorena De Discos, S.A.

MUSIC PUBLISHERS

Editora Musical Sono Inter, See Editorial Centroamericana.
Editorial Centroamericana, PO Box 847, San Salvador, Pres.: Jose' Antonio Hutt, Gen. Mgr.: Ing. Eduardo Hutt.
Editorial Mexicana de Musica, S.A., See Editorial Centroamericana.

RETAIL ACCESSORY SUPPLIERS

BASF El Salvador, Paeso Escalon y 79 Av Norte, San Salvador, 01-272,
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Dicesa, 15 Calle Oriente, San Salvador, (503) 211858. Cable: DICESA. Telex: 20159 ICS SAL. Pres.: Antonio Hutt; Sales Mgr.: Eduardo Hutt.

PUBLIC RELATIONS & RECORD PROMOTION

Bonicassette, Apdo 1393 Blvd., del Ejercito Kilometro5, San Salvador, Telex: 20235 ASI. Pres.: Luis Atilio Aguilar; Sales Mgr.: Pedro Mejia; Contact: Fabio Aguilar.

TAPE CUSTOM DUPLICATORS

Bonicassette, Apdo 1393 Blvd., del Ejercito Kilometro5, San Salvador, Telex: 20235 ASI. Pres.: Luis Atilio Aguilar; Sales Mgr.: Pedro Mejia, Contact: Fabio Aguilar.
Dicesa, 15 Calle Oriente, San Salvador, (503) 211858. Cable: DICESA. Telex: 20159 ICS SAL. Pres.: Antonio Hutt; Sales Mgr.: Eduardo Hutt.
Audio: Cassette.
Sicato, S. A. de C. V., PO Box 847, San Salvador, (503) 211858. Telex: 20159 ICS SAL. Fax: (503) 266036. Pres.: Eduardo Hutt.
Audio: Cassette.

RECORD AND TAPE MANUFACTURING

Aguilar Hermanos-Bonidiscos,, Blvd. Ejercito Nac Km, Soyapango.
Distribuidora Salvadorena de Discos SA, Apdo, Condominio Plaza Suiza, San Salvador.
Mereado de Discos, Apdo, 111, 47 Avda Sur 118, San Salvador.
Musi Centro, Apdo, d47 Avda Sur 118, San Salvador.

PLATING, PROCESSING & PRESSING PLANTS

Bonicassette, Apdo 1393 Blvd., del Ejercito Kilometro5, San Salvador, Telex: 20235 ASI. Pres.: Luis Atilio Aguilar; Sales Mgr.: Pedro Mejia, Contact: Fabio Aguilar. (45's, LP's)

World Radio History

Dicesa, 15 Calle Oriente, San Salvador, (503) 211858. Cable: DICESA. Telex: 20159 ICS SAL. Pres.: Antonio Hutt; Sales Mgr.: Eduardo Hutt. (45's, LP's)
El Bonita (Graficos) Apdo, 1393 Blvd. del Ejercito Kilometro 5, San Salvador.

PACKAGING & LABELING SERVICES

Sicato, S. A. de C. V., PO Box 847, San Salvador, (503) 211858. Telex: 20159 ICS SAL. Fax: (503) 266036. Pres.: Eduardo Hutt. (Inserting, Collating, Labeling).

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Bonicassette, Apdo 1393 Blvd., del Ejercito Kilometro5, San Salvador, Telex: 20235 ASI. Pres.: Luis Atilio Aguilar; Sales Mgr.: Pedro Mejia; Contact: Fabio Aguilar.
Audio: Cassette, open reel.

ETHIOPIA

RETAIL ACCESSORY SUPPLIERS

BASF Ethiopia Ltd. P.L.C., Box 1085, Addis/Ababa
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

FINLAND

RECORD COMPANIES

10, See Sonet/Virgin.
A&M, See Fazer Music.
AAC Opisto Ky, PO Box 355, 00101 Helsinki, 090.177355.
AB Discophon, Kuusiniemi 2, PI 9, 02711 Espoo, 050.93100.
Managing Dir.: Vasilij Kokljuschkin.
AB Finlandssvensk Musik, Stora Robertsgatan 12, 00120 Helsingfors, 090.647349.
Archiv, See Fazer Music.
Atlantic, See Fazer Music.
Barclay, See Fazer Music.
BIS, See Fazer Music.
Bluebird Music, Henrikintie 5C, 00370 Helsinki, 557519, Telex: 124934. Managing Dir.: Osmo Ruuskanen; Int'l Mgr.: Marjatta Laitosalmi; A & R Mgr.: Seppo Mantintalo.
Bluebird, See Fazer Music.
Caj Music Oy, Laurinlahdentie 7K, 02320 Espoo. Managing Dir.: Chrisse Johanson.
CBS Records, Valimotie 1A, 00381 Helsinki, 090.556506, Telex: 857122890, Fax: 0.550358. Managing Dir.: Antti Holma; Int'l Repertoire: Antti Holma.
Labels: All CBS affiliated labels.
Circa, See Sonet/Virgin.
Decca, See Fazer Music.
DG, See Fazer Music.
Earthworks, See Sonet/Virgin.
EG, See Sonet/Virgin.
Elektra, See Fazer Music.
EMI Finland Ab (Oy), Arinatie 6 E., SF-00371 Helsinki 37, (90) 558.421, Telex: 122482. Managing Dir.: Rolf Kroquist; Contact: Anne Laaksonen.
EMI Finland Ab, PO Box 28, 00371 Helsinki, 090.558421.
Euros Ky, Pohjoisranta 22B, 00170 Helsinki, 358.0177201, Telex: 12.1368, Fax: 358.0604241. Dir.: Jari Vaananen; A & R Mgr.: Mika Lehto.
Euros, See Fazer Music.
Fazer Music, Takomotie 3a, 00380 Helsinki, 358.056011, Telex: 122782, Fax: 358.0553492. Managing Dir.: Erik Stenros; Mktg. Mgr.: Jaakko Karilainen. Product Mgrs.: Ritva Karhula, Pia Vuokko, Pekka Saila, Jari Tiessalo.
Labels: Warner Bros, Elektra, Atlantic, Geffen, WEA Int'l, A&M, MCA, Polydor, Philips, Mercury, Vertigo, London, Rocket, Teldec, Decca, DG, BIS, Barclay, Archiv.
Distributed: Bluebird, Euros, Flamingo, Kompass Records, Levytuottajat, M&T Production.
Fifty-Fifty Records, Aurakatu 3B, 20100 Turku, 0921.27958.
Finlandia Records, Takomotie 3, 00380 Helsinki, 090.56011.
Flamingo Music, Kansakoulukuja 1A, 00100 Helsinki, 090.6940677. Contact: Vexi Salmi.
Flamingo, See Fazer Music.
Fuga Oy, Unioninkatu 28, 00100 Helsinki, 090.631181.
Geffen, See Fazer Music.
Harry Aaltonen/minimusic, Haapakyla, 03100 Nummela, 913.22661.
Hollander Production, Lemmikkitie 19, 01350 Vantaa, 090.834088.
JP Musiiki, Viljatie 4C, 00700 Helsinki, 090.358133.
Contact: Erkki Puumalainen.
Jukrboss, Rautatienkatu 15, 33100 Tampere.
K-tel Int Finland Oy, Haemeentie 157, 00560 Helsinki 53, 358 0 7571522, Telex: 123438, Fax: 358.0 790653. Managing Dir.: Marita Kaasalainen; Sales Mgr.: Jorma Kosonen.
Labels distributed: K-Tel, City Records, CGD, Magnet, Vinyl Mania, CNR, Italobeat, GRP, Bellaphon, Intercord, BBC, Silva, Carrere, Delphine.
Karas-Sana Oy, PO Box 48, 08101 Lohja, 0912.87755.
Kasetti-Keidas, 12130 Mommila, 0914.794873. Contact: Kaale Melander.
Kompass Records, Puistokaari 8, 00200 Helsinki, 090.676445. Contact: Christian Schwirdt.
Kompass Records, See Fazer Music.
Kuopion Musiikki, Haapaniemenkatu 23, 70100 Kuopio.
Levytuottajat, See Fazer Music.
Lighthouse, See M & T Tuotanto.
London, See Fazer Music.
M & T Tuotanto, Kaskenkatu 2B, 20700 Turku, 0921.330323. Managing Dir.: Matti Ruohnen; Prodn. Mgr.: Teppo Ruohonen; Mgr. of Mktg.: Asko Jarv..
Label(s): (Owned) M & T Prodn., Lighthouse.
MCA, See Fazer Music.
Megafon Records, Arinatie 8B, 00370 Helsinki, 080.5653004. Managing Dir.: Ulff Ahrenberg.
Megamania Ky, Hameentie 6A1, 00530 Helsinki, 090.7015152, Fax: 090.7013802. Gen. Mgr.: Atte Blom; PR Mgr.: Sisko Ramsay.
Mercury, See Fazer Music.
Musiikkikonsultit Ky, Lansitie 47, 11910 Riihimaki, 0914.30999.
Ondine Records, Lutherinkatu 12A, 00100 Helsinki, 090.493913.
Oy Finngospel Ab, Punavuorenkatu 3, 00120 Helsinki, 090.171091.
Philips, See Fazer Music.
Pirkan Musiikkituotanto, Omenapolku 1, 33270 Tampere, 0931.450600.
Polarvox Oy, Arinatie 2A, 00370 Helsinki, 358.0 5653100, Telex: 123166. Managing Dir.: Leena Juuranto; Gen. Mgr.: Timo Lukkanen.
Polydor, See Fazer Music.
Porvoon Musiikki, Piispankatu 30, 06100 Porvoon.
Pyramid Music, Hameentie 6A, 00530 Helsinki, 090.7015152.
Contacts: Pekka Aarnio/Sisko Ramsay.
Ristin Voitto Ry, PO Box 75, 01301 Vantaa, 090.826377.
Contact: Rauno Likkunen.
Rockadillo Records, Keskustori 7A, 33100 Tampere, 31.131260, Telex: 22004, Fax: 31.131297. Managing Dir.: Tapio Kerjus.
Rocket, See Fazer Music.
Sauna Music, PO Box 36, 00661 Helsinki, 090.748559.
Contact: Rauno Likkunen.
Siren, See Sonet/Virgin.
Sonet/Virgin, Kuusiniemi 2, 02710 Espoo, 010.358 05093100, Telex: 122 705, Fax: 010.358 050S3260.
Managing Dir.: Gugi Kokljuschkin; Promo. Mgr.: Anne Lappi; A & R Mgr.: Timo Narvainen.
Labels: Virgin, Siren, 10, Circa, EG, Venture, Virgin Classics, Earthworks.
Teldec, See Fazer Music.
Unitor Oy, P.O.Box 483/Alesanterink 20, 33101 Tampere, 358 31120500, Telex: 22460. Contact: Epi Helemius.
Valitut Palat/Readers Digest, PO Box 42, 00421 Helsinki, 090.5632011. Contact: Jyri Rautokoura.
Venture, See Sonet/Virgin.
Vertigo, See Fazer Music.
Virgin, See Sonet/Virgin.
Virgin Classics, See Sonet/Virgin.
Warkauden Musiikki, Kauppakatu 29, 78200 Warkaus.
Warner Bros, See Fazer Music.
WEA Int'l, See Fazer Music.
Yliopistikirjasto, Unioninkatu 36, 00170 Helsinki.

MUSIC PUBLISHERS

Bluebird Music Oy/ab, Henrikintie 5 C, 00370 Helsinki, 0.557519, Telex: 124934. Managing Dir.: Osmo A Ruuskanen.
Caj Music Oy, Laurinlahdentie 7K, 02320 Espoo, 090.8012101. Managing Dir.: Chrisse Johansson; Financial Mgr.: Marjatta Kerttula.
Clever, Aleksis Kiven Katu 32B, 33200 Tampere, 0931.114423. Jyri Paavola.
Edition Coda Vikstedt Ky, Hoylaamotie 18, 00380 Helsinki, 090.558722.
Edition Pan, PO Box 144, 00100 Helsinki.
Ensio Music, Aurakatu 3A, 20100 Turku, 090.748559.
Euros, Pohjoisranta 22B, 00170 Helsinki, 090.177201, Telex: 121368, Fax: 090.604241. Dir.: Jari Vaananen; A & R Mgr.: Mika Lehto.
Fazer Musik, Takomotie 3 A, 00380 Helsinki, 3580.56011, Telex: 122782, Fax: 3580.553492. Managing Dir.: Erik Stenros; Publishing Mgr.: Raimo Henriksson; Prof. Mgr.: Pia Vuokko.
Representing: Scandia, Levysavel, Levytuottajat, X-Savel, Love Kustannus, Johanna, JKC, Sointinja Nuotti.
Finnmusic Ky, Alkutie 41A, 00660 Helsinki, 090.748559.
Contact: Rauno Lethinen.
Hittimusiikki, PO Box 6, 01351 Vantaa, 090.834088.
Jasemusiikki Ky, PO Box 136, 13101 Hameenlinna, 0917.23146.
Jee-Jee Music, PO Box 86, 33201 Tampere, 0931.120500.
JKC, See Fazer Musik.
Johanna, See Fazer Musik.
Kompass Records, Hakolahdenkuja 4B, 00200 Helsinki, 090.676445.
Kustannusythio Imudico, PO Box 28, 00370 Helsinki, 090.558421.
Levysavel, See Fazer Musik.
Levytuottajat, See Fazer Musik.
Love Kustannus, See Fazer Musik.
Megamania Ky, Hameentie 6 A1, 00530 Helsinki, 701.5152, Fax: 701.3802. Gen Mgr.: Atte Blom.
Oy Megafon Records Ltd, Arinatie 8 B, 00370 Helsinki, 80.5653004. Contact: Ulff Ahrenberg.
Polarvox Music Publishing Oy, Arinatie 2A, 00370 Helsinki, 358.0 5653100, Telex: 123166. Managing Dir.: Leena Juuranto.
Rautation Soittajat Hyvinkaa, Paavolankatu 17, 05800 Hyvinkaa, 0914.88980.
Rockadillo Records, Keskustori 7A, 33100 Tampere, 31.131260, Telex: 22004, Fax: 31.131297. Managing Dir.: Tapio Kerjus.
Sauna Music, PO Box 36, 00661 Helsinki, 090.748559.
Contact: Rauna Lektinen.
Saveltajat Ja Sanoittajat, Runeberginkatu 15A, 00100 Helsinki, 090.407991.
Scandia, See Fazer Musik.
Selene Music, PO Box 77, 05801 Hyvinkaa, 0914.10044.
Sointinja Nuotti, See Fazer Musik.
Sonet Suomi, PL 9, 02711 Espoo, 358.0 5093100, Telex: 122705, Fax: 358.0 5093260. Managing Dir.: Gugi Kokljuschkin.
Suomen Laulajain Ja Soittjn, Fredrikinkatu 61A, 00100 Helsinki, 090.6943218.
Suomen Saveltajat, Runeberginkatu 15A, 00100 Helsinki, 090.445589.
Suomen Tyovaen, Hameenpuisto 33B, 33200 Tampere, 0931.24957.
Taurus Music/Annora Oy, Kapteeninkatu 10 D 10, 00140 Helsinki, 3580624441, Telex: 126234, Fax: 35806121109. Managing Dir.: Antero Paivalainen; Contact: Sallamaari Muhonen.
WSOY, Bulevardi 12, 00120 Helsinki, 090.61681.
X-Savel, See Fazer Musik.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Finnish Musical Artists, Runeberginkatu 15A 11, Helsinki 10, SF-00100, (090) 445-589.
IFPI, Takomotie 3, Helsinki 38, SF-00380, (90) 551-021. Telex: 122782. Dir.: Arto Alaspaa.
The Finnish Foreign Trade Association, Arkadiankatu 4/6 B, PL 908, 00101 Helsinki, 358-0-69591, Telex: 121696.
Finnish Music Information Centre, Runeberginkatu 15a, 001000 Helsinki, 0.409134.
Finnish Rock Festivals Association, Brontie 5B 16, Kirkkonummi, SF-02400, (0) 2962387. Pres.: Kari A. Elo.
Gramex Ry, Runeberginkatu 15a, 00100 Helsinki, 0.407991.
Contact: E Tossavainen.
Performing Music Promotion Centre, Hietalahdenkatu 2, 00100 Helsinki, 0.443527.
Popmuusikot ry (Pop Musicians), Unioninkatu 45 E 66, Helsinki, 00170, (90) 628538. Gen. Mgr.: Jussi Raitinen.
Radioliikkeiden Litto ry (Radio Retailers Association), Vuorimiehenkatu 21, SF 00140 Helsinki 14, Chrmn.: Erkki Raitala.
Society Of Finnish Composers, Runeberginkatu 15a, 00100 Helsinki, 0.445589.
Suomen Muusikkojen Litto (Finnish Musicians Union), Uudenmaankatu 36 D 21, SF-00120 Helsinki 12, (90) 641344.
Suomen Tiskijukat ry (Prof. Disk Jockey Association), Ruolank 16 as. 7, 15150 Lahti, (90) 662-218. Exec.: Tapani Ripatti.
TEOSTO ry, Lauttasaarentie 1, Helsinki 20, 00200, (90) 6922511. Pres.: Pekka Kallio.

TAPE CUSTOM DUPLICATORS

AAC-Opisto Ky, PL 355, 00101 Helsinki, (90) 177355.
Aanitys/Esko Pajarinen, Siirtola, 83430 Kasama, (973) 646267.
Aarama, S, Kassettituotanto, 62200 Kauhava, (964) 354493.
Betesda-Apu, Porthaninkatu 10D 82, 00530 Helsinki, (90) 7012436.
BSM Studio, Ilkontie 27, 36220 Suorama, (931) 640700.
Harry sound T:mi Taltiointipalvelu, Helenenkatu 30a 6, 05800 Hyvinkaa, (914) 12950.
JP-Musiikki OY, Viljatie 4c, 00700 Helsinki, (90) 358133.
Karas-Sana Oy, Vivamo, PL 48, 08101 Lohja, (912) 87755.
Kassettimonikko Avoinyhtio, Pohjolankatu 35a 1, 00610 Helsinki, (90) 799402.

World Radio History

Kassettimonistus Oy, Waino Aaltosentie 11, 00570 Helsinki, (90) 688112.
Kustannuslike Kirjatoimi, PL 94, 33101 Tampere, (931) 600000.
Kustannusosakeyhtio Otava, Uudenmaankatu 10, 00210 Helsinki, (90) 647022.
Kymen Kassetti Oy, Ahdekuja 9, 45370 Valkeala.
Lejos Oy/Finnvox Studiot, Arinatie 8, 00370 Helsinki, (90) 554521.
MTV Oy/MTV Audio, Ilmalantori 2, (90) 15001, Executives: Pirjo Wallius, Tauno Seppala.
Nestor Kasetti, 61310 Panttila, (964) 535139, Managing Dir.: N. Mantere.
Oppi-Kolmio Ky Karhima & Torniainen, Neulasti 1a9, 45200 Kouvola, (951) 121011.
Soundhill/Aanitetuotanto Oy, PL 40, 11101 Riihimaki, (914) 30731.
SBC-Studio, Palomaenkatu, 45140 Kouvola, (951) 13981.
Sley-Kirjat Oy, PL 184, 00181 Helsinki, (90) 6944311.
Superkasetti Oy, Vanha Hameenkylautie 52, 02680 Espoo, (90) 544733.
Tampereen Kasettiythyma Oy, Kankurinkatu 6, 33230 Tampere, (931) 38979.
Unimusic Oy, PL 40, 20501 Turku, (921) 740460.

PLATING, PROCESSING & PRESSING PLANTS

Lejos Oy/Finnvox Studiot, Arinatie 8, 00370 Helsinki, (90) 554521.
MTV Oy/MTV Audio, Ilmalantori 2, (90) 15001, Executives: Pirjo Wallius, Tauno Seppala.
Soundhill/Aanituotanto, PL 40, 11101 Riihimaki, (914) 30731.

FRANCE

RECORD COMPANIES

A&M, See Polydor.
A&M Records Europe, 95 Blvd Murat, 75016 Paris, 1.4651 5353, Fax: 1.4651 7868, Telex: 630867. Vice Pres. Europe: Russ Curry; Dir. of Operations: Brian Yates.
AB Productions, 43, Avenue Kleber, 75016 Paris, 1.47049527/1.47048575. Pres.: Claude Berda; Managing Dir.: Jean Luc Azoulay.
ABC, See Musidisc.
Adda, 8 rue Jules Verne, 93400 Saint-Ouen, 4012 6030, Telex: 234022. Artistic Dir.: Andre Poulain; Mgr.: Anne DuHomme.
Ades, 54 rue Saint-Lazare, 75009 Paris, 4874 8530, Telex: 280422. Pres.: Lucien Ades.
ADN, 51 rue de Paradis, 75010 Paris, 4022 0252, Telex: 260808. Contact: Jean-Hugues Feugeas; Managing Dir.: Cyril Dohar.
Africa 7, See Sonodisc.
African, See Sonodisc.
Afrovisioon, See Sonodisc.
Agone Organisation, 33 rue Arcade1 75008 Paris, 47422700/47421400.
Albatros Productions, 43 rue Fessart 92100 Boulogne, 46034193.
Allegre, See Sonodisc.
Ararad, See Sonodisc.
Archiv Produktion, See Polydor.
Areito-Egrem, See Sonodisc.
Arena, 9 Rue Saint-Florentin, 75008 Paris, 4296 0200. Managing Dir.: Alain Puglia; Label Mgr.: Jean Mareska; Nove Josserand.
Arion, 36 Ave Hoche, 75008 Paris, 4563 7670, Telex: 642100. Dir.: Manuela Matalon; Managing Dir.: David Matalon.
Artistes Et Producteurs Associes, 39 rue Jean Goujon, 75008 Paris, 1.42254652/42563939, Telex: 643948, Fax: 1. 40740193. Managing Dir.: Christian de Ronseray; Mktg. Mgr.: Frank Lipsik.
Labels: A.P.A. Griffe.
Ascot, See Atoll Musicarrere.
Asylum, See WEA Music S.A.
Atco, See WEA Music S.A.
Atlantic, See WEA Music S.A.
Atoll Music, 18/20 Rue du Borrego, 75020 Paris, 1.4366 6922, Telex: 215795, Fax: 1.4366 5221. Asst.: Martine Moscovitz; Managing Dir.: Charles Ibgui.
Labels: Jonathan, Atoll, Ouragan, Ring, Ascot; Distribution: Carrere, Polygram, Musidisc.
Atoll, See Atoll Music.
Auvidis, 34 Rue des Peupliers, 75013 Paris, 4588 8802, Telex: 206425. Managing Dir.: Louis Bricard.
AVREP, 44 Rue de Miromesnil, 75008 Paris, 4265 8780, Telex: 643037. Managing Dir.: Pierre Alain Simon; Export Mgr.: Dalida Mariani.
Baby Records, See Polydor.
BAG Records, Alee de la Chenee, 95160, Montmorency, 1.34.171.596.
Bagatelle, 35 rue Washington, 75008 Paris, 4256 2194, Telex: 650979. Dir.: Denis Bourgeois.
Bang Music, Rue du Colisee 11bis, 75008 Paris, 4277 8803, Telex: 640115. Pres.: Gerard Bangalter.
Barbaro, See Sonodisc.
Barclay, 89 Bvd Auguste Blanqui, 75013 Paris, 1.4581 1185, Telex: 270673, Fax: 1.4581 0118. Pres.: Philippe Constantin; Gen. Mgr.: Jerome Beth; A & R Mgr.: Herve Bordier; A & R Label Mgr. Nord-Sud: Jerome Brody; Label Nord-Sud Mgr.: Catherine Birambeau; Promo.: Christine Bonnet; Promo.: Elisabeth Gilbert.
Labels: London Records, Metronome.
BBZ Productions, 21 Rue Jean-Mermoz, 75008 Paris, 4225 6100, Telex: 250303. Mgr.: Rolande Bismuth.
Beverly/Perfect Records, 38 rue Voltaire, 92800 Puteaux, 4728 0015, Telex: 250303. Mgr.: Pierre Forgacs.
Biper, 12 rue de Lorraine, 92300 Levallois Perret, 4730 0030, Telex: 649945. Dir.: Martin Garat; Promo.: Nicole Schluss.
Biram, 9 rue de Versailles, 92430 Marnes-la-coquette, 4741 6198, Telex: 203249. Int'l Mgr.: Jean Kluger.
Biram, See Carrere.
Bleu Blanc Rouge, 9 Rue de Versailles, 92430 Marnes-la-coquette, 1.4741 6198, Telex: 203249. Pres.: Huguette Kluger; Gen. Dir.: Jean Kluger.
BMA, 3 rue Saint Saens, 75015 Paris, 45798422. Pres.: Patrice Chappuis.
BMG Ariola France, 9 avenue Matignon, 75008 Paris, 1.4299 1900, Telex: 650703, Fax: 1.4299 1945. President: Bernard Carbonez; Int'l Mgr.: Philippe Desindes; Promo Mgr.: Laurence Le Ny; Local A & R: Christian Herrgott.
Buda Records, 188 Blvd. Voltaire, 75011 Paris, 4024 0103.
C.N.R., See Carrere.
Cabana, 95 rue Roger-Francois, 94700 Maisons-alfort, 4376 7837.
Campagne, 116 Champs Elysees, 75008 Paris, 4563 1727. Managing Dir.: Harry Auerhaan.
Caravage, 130 Rue Marius-Aufan, 92300 Levallois-perret, 1.4759 9451, Telex: 270105, Fax: 4687 4506. Managing Dir.: Jean-Paul Smets; Promo.: Genevieve Cloup.
Carrere, 27 Rue de Surene, 75008 Paris, 4268 1300, Telex: 641581, Fax: 4268 0172. Distribution Dir.: Lionel de Laleu; Int'l Mgr.: Nanou Lamblin; Promo Dir.: Annie Markhan; President: Claude Carrere; Int'l Development Mgr.: Dominic Lamblin.
Labels: Orlando, Fantasy, Riverside, Biram, C.N.R., Disque Office, Fauves Productions, Harry Williams, Ibach, Prestige, Contemporary, Pablo, Scorpio, New Deal, P.R.T., Pasion, V.G.M., Fashion, Julisa, Rag, Emma Productions, Milestone, Zagora, Charly, Stax.
CBS France, 1-3 Rue du Chateau, 92522 Neuilly Sur Seine, 1.4738 0808, Telex: 842620646, Fax: 1.4080 6060. Pres.: Henri de Bodinat; Prod Mgr.: Jean Philippe Ranois; Deputy Managing Dir.: Jean Claude Gastineau; Mktg./A & R: Michel Castric; Radio Promo Mgr.: Pascal Negre; Local A & R: Philippe Dothee; TV Promo.: Robert Toutain; Dir. Prod Mgr.: Virgine Auclair.
Labels: All CBS affiliated labels.
Distribution: Disc'Air/Royalty, Clever/Public Sound, Deesse, Dream Records, Griffe/Sterne, Jacques Marouant, Martinez Lederman, On The Beat, Parissimo, Reines Records, Scorpio Music, SFC & ABP, Tyna Music, Irka.
Celine Music, 89 Rue la Boetie, 75008 Paris, 4359 7654, Telex: 270105. Mgr.: Uline Buggy; Ass: Dominique Renard.
Celluloid, 50 rue Stendhal, 75020 Paris, 4349 5864, Telex: 212698. Managing Dir.: Gilbert Castro.
Cezame-Argile, 2 rue Flechier, 75009 Paris, 4878 4523, Telex: 660146. Managing Dir.: Jean-Michel Gallois-Montbrun; Contact: P Gallois-Montbrun.
Campbell Connelly, 5, rue Lincoln, 75008 Paris, 4359 0622.
Chant Du Monde, 23 rue Royale, 75008 Paris, 4742 9418. Managing Dir.: Philippe Gavardin.
Charly, See Carrere.
Cherry Pondy Productions, See CTA Productions.
Chrysalis Records, 9 avenue Matignon, 75008 Paris, 1.4074 0609, Telex: 650703, Fax: 1.4299 1945. TV/Press: Isabelle Colders; AM/FM Promo.: M Nobleis/B Philbert; Gnl Mgr.: Christophe Magny.
Distribution: BMG France.
Clash, See Polydor.
Clever/Public Sound, See CBS France.
Coco Records, See Sonodisc.
Commando Communications, 11 Rue Caulaincourt, 75018 Paris, 4581 4786. Managing Dir.: Marc Negroni.
Commotion Musique, 45 Rue Anatole-92300 Levallois-peret, 4757 5942, Telex: 610359. Managing Dir.: Patrice Fabien; Mktg. Mgr.: Patrick Lambert.
Contemporary, See Carrere.
Coppelia, 42 rue d'Enghien, 75010 Paris, 1.4322 0157. Mgr.: Jean-Philippe Olivi.
Labels: Coppelia, Olivi. Distibution: Socadisc.
Cornelia Productions, 7 rue Damiens, 92100 Boulogne, 4621 1717, Telex: 250649. Mgr.: Guy Boyer.
Cotique, See Sonodisc.
CPA, 325, rue Albert de Vatimesnil, 92300 Levallois, 4758 1290. Managing Dir.: J.M. Ponthiaux.
CTA Productions, 129 ave Gabriel Peri, 94170 Le Perreux, 4871 2022/2324. Promo.: Karin Fairbanks; Gen. Mgr.: Eric Montana.
Labels: Trade Records, Highlands Records, Existence, Lagos, Musical Force, Cherry Pondy Productions, Liberty's.
Dany Music, 23, rue de la Reine Blanche, 75013 Paris, 4741 9844. Managing Dir.: Danyel Gerard.
Debs International, See Sonodisc.
Deesse, 11 rue Lepic, 75018 Paris, 4606 9430, Telex: 270105. A & R Mgr.: Michel Celie; Mgr.: Pierre Celie.
Deesse, See CBS France.
Delphine Productions, 150 Blvd Haussman, 75008 Paris, 4562 0102, Telex: 631606, Fax: 1.4289 1922. Int'l Mgr.: Anne-Marie Joassim; Pres.: Olivier Toussaint.
Desperado Music, 22 rue Vignon, 75009 Paris, 4742 3189. Managing Dir.: Joel Devouges.
Deutsche Grammophon, See Polydor.
Didier Guinochet Productions, 14 Rue de l'Assomption, 75016 Paris, 4527 3586. Managing Dir.: Didier Guinochet.
Disc'Air/Royalty, See CBS France.
Disque Office, See Carrere.
Disques Apache, 8 rue Marbeuf, 75008 Paris, 4720 6330, Telex: 613670. Managing Dir.: Patrick Vilaret.
Disques Consul, 43, rue de la Fraternite, 93100 Montreuil, 4364 6844.
Dixiefrog, 218 rue du Fg Saint-Denis, 75010 Paris, 1.4208 7704. Managing Dir.: Philippe Langlois.
Dream Records, See CBS France.
Editions 23, 15 Ave Hoche, 75008 Paris, 4225 0222, Telex: 641478. Dist Mgr.: Christian Bordarier.
Elektra, See WEA Music S.A.
EMI Pathe Marconi, 62 rue de Sevres, 92102 Boulogne Billancourt, 1.4604 9115, Telex: 203596, Fax: 1.4605 8928. Columbia Label Mgr.: Gerard Jardiller; Pres./Managing Dir.: Guy Deluz; Mktg. Mgr.: Jean-Marc Malairan; FM Promo.: Josiane Fitoussi; TV Promo.: Josiane Lair-Bella; Label Mgr. Capitol: Karin D'Hughes; Press: Olivier Demachy; Pathe Label Mgr.: Veronique Vernon; Local A & R Dir.: Daniel Goldschmidt; Mktg. & Int'l Mgr.: Dominique Scarpi; Radio Varietes Promo.: Dominique Lambert-Picoli; Gen. Mgr. Mktg. & Sales: Ennio Menichini; Label Mgr. Emi/Third Parties: Fabienne Lefort.
Emma Productions, 20 rue Ballu, 75009 Paris, 4285 5200, Telex: 65 0901.
Emma Productions, See Carrere.
Enigma, 2 rue Flechier, 75009 Paris.
Epervier, 35, rue Washington, 75008 Paris, 4289 3151. Managing Dir.: A. Lutereau.
EPM, 188 Blvd Voltaire, 75011 Paris, 4024 0103, Telex: 699559. Mgr.: Francois Dacla.
EPS Coccinelle, 8, rue Albert Samain, 75017 Paris, 4380 3171.
Erato Disques, 50 rue des Tournelles, 75003 Paris, 4804 9363. Pres/Managing Dir.: Daniel Toscan du Plantier; Gen. Mgr.: Frederic Sichler.
Esperance, See Sonodisc.
Existence, See CTA Productions.
Face A, 85 Rue Mouffetard, 75005 Paris, 4331 1017. A & R Dir.: Alain Marie.
Family Organisation, 54 Rue d'Hauteville, 75010 Paris, 1.4246 8133, Telex: 642138. Prod. Mgr.: Claude Danu.
Fania, See Sonodisc.
Fantasy, See Carrere.
Fashion, See Carrere.
Fassbee Internatonal, 7 rue Damiens, 92100 Boulogne, 4608 2223. Managing Dir.: Guy Boyer.
Fauves Productions, See Carrere.
Finnadar, See WEA Music S.A.
Flarenasch, 9 rue Saint-Florentin, 75008 Paris, 4296 0200, Telex: 640618. Pres.: Alain Puglia; Promo. Mgr.: Nove Josserand.
FM Revolver, See Musidisc.
Franceval, 72, Champs Elysees, 75008 Paris, 4745 6638.
Francis Dreyfus Music, 26 Ave Kleber, 75116 Paris, 4500 7707, Telex: 611130, Fax: 4500.2618. A & R Dir.: Thierry Vincent; Pres.: Francis Dreyfus; PR: Genevieve Salama.
Fregate Music, 29, rue Victor Seul, 78380 Bougival, 4225 6060, Telex: 648129, Fax: 4289.0357. Pres.: Charles Orieux.
Gatkess Productions, Le Cluzeau, 24560 Monmarves, 5358 7559.
Gaumont Musique, 30, Ave. Charles de Gaulle, 92200 Neuilly Sur Seine, 4738 2020.
GD Productions, See Sonodisc.
Geffen, See WEA Music S.A.
Gema, See Sonodisc.
Genidia, See Sonodisc.
Georges Mary Productions, 5 rue d'Artois, 75008 Paris, 4225 9816, Telex: 642504. Managing Dir.: Georges Mary.
Globo Records France, 47 rue de Liege, 75008 Paris, 4387 6580, Telex: 280348. Mgr.: Joel-Bruno Leibovitz.
Griffe/Sterne, See CBS France.
Guy Adamik, 50 ave de la Belle Gabrielle, 94130 Nogent, 4877 3379.
GV Music Productions, 29 rue Clemenceau, 63240 Le-mont-dore, 7365 0578. Managing Dir.: Gerard Verbeke.
GWR, See Musidisc.
Hacienda Records, Chemin du Danguin, 69172 Tarare Cedex, 7463 4150. Label Mgr.: Jean Gamet.
Happy Music, 38 rue Voltaire, 92800 Puteaux, 4728 0015, Telex: 250303. Mgr.: Pierre Forgacs; PR: Delphine Gosset.
Harry Williams, See Carrere.
Hexagone, 5 rue Lincoln, 75008 Paris, 1.4359 0622, Telex: 642068, Fax: 1.4563 7573. Managing Dir.: Nicole Boyer.

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Highlands Records, See CTA Productions.
Ibach, 123 ave de Versailles, 75016 Paris, 4520 0475, Telex: 612787. Contact: H Ibach.
Ibach, See Carrere.
Illustra-son, 54 rue Hauteville, 75010 Paris, 4824 1655. Dir.: Regis Delaye.
Intox, 86 rue David d'Angers, 75019 Paris, 1.4208 3797, Telex: 203596. Label Mgr.: Paul Skornicki.
Irka, See CBS France.
Jacques Canetti Prod., 24 rue Nungesser & Coli, 75016 Paris, 46053649.
Jacques Marouant, See CBS France.
JMF, 56 rue de l'Hotel de Ville, 75004 Paris, 4278 1954. Managing Dir.: Robert Berthier.
Jogging To The Bar, 64 rue de la Verrerie, 75004 Paris, 4277 0219. Mgr.: Evelyne Tognazzoni.
Jonathan, See Atoll Music.
Julisa, See Carrere.
Kalalou, See Sonodisc.
Kangouroo, 2275 ave Roger Salengro, 92370 Chaville, 4709 3314. A & R Mgrs: Jean Marnay/Jean-Louis Witas.
Kondo, 4 Rte de Villeconin, 91580 Chauffour-les-etrechy, 6080 2432. Dir.: Herve Lacroix.
Kouma, See Sonodisc.
Kuklos Corporation, 100, Av. Lenine, 92000 Nanterre, Telex: 613239.
La Loupe, 18 rue Papillon, 75008 Paris, 4723 5580, Telex: 649530, Fax: 4720 1586. Contact: Francois Ravart
Labalme, 32 rue Etienne-Marcel, 75002 Paris, 4013 0784, Telex: 214200. Managing Dir.: Jacques Labalme.
Lagos, See CTA Productions.
Le Chant Du Monde, 23 rue Royale, 75008 Paris, 4742 9418, Telex: 2812579. Prod Mgr.: Philippe Gavardin.
Le Label, 48 Ave Charles de Gaulle, 92200 Neuilly Sur Seine, 1.4640 0210, Telex: 250303. Managing Dir.: Stan Witold.
Les Treteaux International, 20 allee Saint-Exupery, 92390 Villeneuve-la-garenne, 4798 1284. Mgr.: Jean Bergougnoux; Managing Dir.: Roger Ducousset.
Liberty's, See CTA Productions.
Link Company, 37 rue des Mathurins, 75008 Paris, 1.6921 6245, Telex: 603768, Fax: 1.6945 5636. Label Mgr.: Marc Villalonga; Chrmn./Pres./Managing Dir.: Christiane Terbeche; Label Mgrs.: Dany Terbeche/Simon Porter. Labels: Loop Records (England).
London Records, See Barclay.
Loop Records, See Link Company.
Lys Records, See Sonodisc.
MCA, See WEA Music S.A.
Maia Productions, 29, rue Coquilliere, 75001 Paris, 42330355.
Martinez Lederman, See CBS France.
Mary Melody, 2 rue Maleville, 75008 Paris, 4225 2748. Mgr.: Marie-Claude Lagarde.
Masq, 9 passage Dagorno, 75020 Paris, 4874 9409. Mgr.: Herve Bergerat.
Maxi Music, 99, rue des Couronnes, 75020 Paris, 4797 2703.
MCS Records, 23 rue Lavoisier, 75008 Paris, 4266 0189. Pres.: Daniel Seff.
Media Records, 29 rue Tronchet, 75008 Paris, 4265 4265. Managing Dir.: Alain Vicart.
Metronome, See Barclay; Polydor.
Microcodil, 186, Blvd. Pereire, 75017 Paris, 4574 0999.
Midas/more Production, 86, rue Haxo, 75020 Paris, 4363 9519. Managing Dir.: Jacky Reggan.
Milestone, See Carrere.
ML Records, See Sonodisc.
MN Productions, 34 Champs-Elysees, 75008 Paris, 4562 4212, Telex: 650606. Managing Dir.: Marc Nouchy.
Motors/Dreyfus, 26 avenue Kleber, 75116 Paris, 4500 7707, Telex: 611130, Fax: 4500 2618. Pres.: Francis Dreyfus.
Mushroom, See Musidisc.
Music for Natons, See Musidisc.
Musical Force France, 6 rue Guynemer, 93200 Saint-denis, 4829 3639, Telex: 649061. Dir.: Jean Berger.
Musical Force, See CTA Productions.
Musidisc, 3-5 rue Albert de Vatimesnil, 92300 Levallois, 4758 1290, Telex: 630946, Fax: 4758 6748. Prod. Mgr./Press Office: Herve Deplasse; Rock Prod. Mgr.: Jean-Patrick Filliet; Disco Prod./Promo. Mgr.: Jean-Pierre Guilvard; Promo. Radio/TV: Michael Gentile; Managing Dir.: Alain Olivier; Chrmn.: Francois Grandchamp des Raux.
Labels: Music for Natons, Mushroom, FM Revolver, GWR, ABC.
Mute Sonet France, 16 rue Houdon, 75018 Paris, 4262 2660, Telex: 281307, Fax: 1.4262 1192. Managing Dir.: Jacques Attali; Promo.: Bruno Rossignol.
Nemm, See WEA Music S.A.
New Deal, See Carrere.
New Rose, 7 rue Pierre Sarrazin, 75006 Paris, 4354 2890, Telex: 205420, Fax: 4633 2612. Dir.: Patrick Mathe.
Nonesuch, See WEA Music S.A.
Ocean Productions, See Sonodisc.
Off The Track Records, 5-7 rue Paul-Bert, 93581 Saint-oven, 1.4011 1800, Tlx:281479, Fax: 1.40116057. Dirs.: Peter Murray, Emmanuel Thibbierge; Int'l Mgr.: Liz Townsend; Label Mgr.: Laure Chenieux.
Distribution: Just in.
Olivia, See Coppelia.
On The Beat, See CBS France.
102 Productions, See Sonodisc.
Orlando International Shows, 10, rue Damremont, 75018 Paris, 4606 8835.
Orlando, See Carrere.
Ouragan, See Atoll Music.
Ozileka, See Sonodisc.
P.R.T., See Carrere.
Pablo, See Carrere.
Paisley Park, See WEA Music S.A.
Parissimo, See CBS France.
Pasion, See Carrere.
Paul Lederman Productions, 59 blvd Exelmans, 75016 Paris, 4651 0949.
Pavan Music, 22, rue Jasmin, 75016 Paris, 4525 5200, Telex: 643948. Mgr.: Loris Baccheschi.
PEMCT, 61, rue du Ponthieu, 75008 Paris, 4359 1578. Pres.: Charles Talar.
PHH Productions, 32 ave Pierre 1er de Serbie, 75008 Paris, 4720 3605. Producer: Philippe Hubert.
Phonogram, 89 Blvd Auguste Blanqui, 75013 Paris, 1.4581 1185, Telex: 270673, Fax: 1.4565 0031. Int'l Prod. Mgr.: Mathias Guillo; Int'l Prod. Mgr.: Annick Millet; Mktg./Promo. Dir.: Paul-Rene Albertini; Promo. Export: Pierre Satge; Business Affairs: Pierre Corre; Int'l Prod. Mgr.: Cecile Le Mat; Mktg./Promo. Coord.: Celine Couturier; Pres.: Denis Boyer de la Giroday.
Pianola Music, 9 rue Jean Mermoz, 75008 Paris, 4256 0985, Telex: 643125, Fax: 4720 4957. Pres.: Philippe Renaux.
Pierre Verany, PO Box 206, 13607 Aix-en-provence Cedex, 4223.1229, Telex: 403070, Fax: 4296.3029. Managing Dir.: Pierre Verany.
Piros, See Sonodisc.
Polydor, 2 rue Cavallotti, 75018 Paris, 1.4522 0539, Telex: 650522, Fax: 1.4522 8017. Mktg. Dir.: Jean Francois Cecillon; Int'l A & R: Jean-Pierre Haie; Local Prod. Mgr.: Alix Turrettini; Pres.: Marc Lambroso; Polygram Prod. Mgr.: Michael Wynen; Local A & R: Philippe Cohen-Solal; A&M Label Mgr.: Valerie Procureur; Local Prod. Mgr.: Catherine Hardouin.
Labels: Polydor, A&M, Baby Records, Clash, Metronome, Scala Music, Archiv Produktion, Deutsche Grammophon.
PolyGram, 53 Avenue Franklin Roosevelt, 75008 Paris, 1.4225 7040, Telex: 642589. Business Aff: Jose Covo; Secretaire General: Michel Parent; Admin/Fin Dir.: Alain Rebillard; Pres.: Alain Levy.
Prestige, See Carrere.
Production Edition Martinez, 59 boulevard Exelmans, 75016 Paris, 4651 0629, Telex: 649232. Contact: Claude Martinez.
Productions Alleluia / Meys, 10 rue Saint-Florentin, 75001 Paris, 42608505. Dir.: Gerard Meys.
Productions Anne Sylvestre, 282 rue Lecoubre, 75015 Paris, 45571131.
Productions Midas, 86 rue Haxo, 75020 Paris, 4363 9519. Mgr.: Jacky Reggan.
RAG Productions, 9 bis rue de Mentennotte, 75017 Paris, 4622 4454. Dir.: Rene Guitton.
Rag, See Carrere.
Ramses, 11, rue Jean de Beauvais, 75005 Paris, 4329 7506. Managing Dir.: Jean Louis Rizet.
Reines Records, See CBS France.
Reprise, See WEA Music S.A.
Ring, See Atoll Music.
Riverside, See Carrere.
Saban Records, 18 rue des Belles Feuilles, 75116 Paris, 4727 3486. Managing Dir.: Mrs. Jacqueline Tordjman.
Safari Ambiance, 118-130 avenue Jean Jaures, 75019 Paris, 4200 5642, Telex: 250303. A & R Dir.: Charles Maniatakis.
Saravah Edition, 15 avenue Hoche, 75008 Paris, 4225 0089/0222.
Scala Music, See Polydor.
Scorpio Music, See CBS France.
Scorpio, 5 rue Clement Marot, 75008 Paris, 4720 4395, Telex: 642981. Managing Dir.: Daniel Belolo.
Scorpio, See Carrere.
Seeco, See Sonodisc.
Sephora Diffusion, 6 Place Jean-Paul Sartre, 51170 Fismes, 2604 8348, Telex: 202139. Mgr.: Marc Brunet.
Seventh Records Distribution, 101 ave Jean Jaures, 93800 Epinay-sur-seine, 4826 1027, Telex: 232293. Dir.: Georges Besnier; A & R Mgr.: Stella Vander.
SFC & ABP, See CBS France.
Sire, See WEA Music S.A.
SLD, See Sonodisc.
Soc, See Coppeliadisc.
Sonafric, See Sonodisc.
Sonocairo, See Sonodisc.
Sonodisc, 85 rue Fondary, 75015 Paris, 1.4577 3034. Telex: 204018. Pres.: Marcel Perse; Dir.: Michel David.
Labels: Africa 7, African, Afrovisioon, Allegre, Ararad, Areito-Egrem, Barbaro, Coco Records, Cotique, Debs International, Esperance, Fania, GD Productions, Gema, Genidia, Kalalou, Kouma, Lys Records, ML Records, Ocean Productions, Ozileka, Piros, 102 Productions, Seeco, SLD, Sonafric, Sonocairo, Soul Paris, Tico, Tropical, Vaya, Voice of Stars, Voix du Liban, WS Latino.
Soul Paris, See Sonodisc.
Stax, See Carrere.
Striped Horse France, 3-5 rue de Solferino, 92100 Boulogne, 4609 0311. Mgr.: Jacques Ferrari; A & R Mgr.: Bernard Saint-Paul.
Sun Records, 32 rue des Pommiers, 93500 Pantin, 4843 3125. Dir.: Harry Williams.
SVC Productions, BP 64, 69573 Dardilly Cedex, (16) 7847 4383.
Swing Production, 20 Avenue de l'Opera, 75001 Paris, 4296 1400, Telex: 230746. Mgr.: Sylvie Stoppa; Managing Dir.: Christiane Contesse.
Sysmo Records, 136, rue Championnet, 75018 Paris, 4259 6126/4255 6462.
Teme, 10 rue Saint-Florentin, 75006 Paris, 1.4260 8505/ 2783. Dir.: Gerard Meys.
Temporel, 2 rue du Marquis de Mores, 92380 Garches, 4741 4741. Dir.: Guy Beart.
Tico, See Sonodisc.
Titan Record, 8 blvd de Nancy, 67000 Strasbourg, 8823 0202. Dir.: Walter Krieger.
Torpedo, 4 rue le Marois, 75016 Paris, 4651 1010. Contact: Thibaut Chatel; Contact: Francois Berthelot.
Trade Records, See CTA Productions.
Trema Disques, 62 rue Pierre Charron, 75008 Paris, 1.4256 0882, Telex: 630170, Fax: 1.4225 2528. Pres.: Jacques Revaux; Contact: Marc Exiga; PR/Mktg.: Dany Mouton.
Triangle Int/data Promo, 3 rue de Solferino, 92100 Boulogne, 4608 0303, Telex: 633026, Fax: 4608 2330. Chrmn.: Serge Mazeres.
Tropical, See Sonodisc.
Tyna Music, See CBS France.
Ulysse Musique, 28 rue Keller, 75011 Paris, 1.4355 2525, Telex: 215254. Mgr.: Raphael Gimenez Fauvety.
V.G.M., See Carrere.
Val Productions, 59 Blvd de la Saussage, 92200 Neuilly-sur-seine, 4637 4841, Telex: 613564, Fax: 4747 1051. Mgr.: Valentin Coupeau.
Vaya, See Sonodisc.
Vernou, Domaine de Vernou BP 22, 37130 Langeais, 4796 8059. A & R Mgr.: Andree Colson.
Virgin Records, 61 rue de Belleville, 75019 Paris, 1.4239 4044, Telex: 212534, Fax: 1.4239 4944. Promo. Head: Marc Marechal; Int'l Label Mgrs.: Marie Sauvet/Marc Grafeville; Pres.: Patrick Zelnick; Int'l Mgr.: Alain Artaud; Press: Dianne Attali; Gen. Mgr.: Dominique Leguern; Local A & R: Fabrice Nataf.
Vizir Music, 89 rue la Boetie, 75008 Paris, 4359 7654. Mgr.: Jeff Barnel.
Vogue, 7 rue Alfred de Vigny, 75008 Paris, 4227 0703, Telex: 649650. Pres.: Jean-Louis Detry.
Voice of Stars, See Sonodisc.
Voix du Liban, See Sonodisc.
Walt Disney Productions, 52 Champs Elysees, 75008 Paris, 4563 7288.
Warner Bros., See WEA Music S.A.
WEA Music S.A., 110 Avenue du Pres Kennedy, 75116 Paris, 1.452 44000, Telex: 649577, Fax: 1.452 45050. Sales Mgr.: Gerard Lefondeur; Asst. to Pres.: Jacques Metges; Int'l Mgr.: Jean-Paul Commin; Pres.: Luigi Theo Calabrese; Business Affairs Mgr.: Paul Boublil; EDP & Dist. Mgr.: Yvan Taieb.
Labels: (Owned): Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros.; (Licensed) Geffen, MCA, Arena (restr), Franceval, Labalme, Nemm.
Wotre Music SA, 21 Leo Carreaux, Rte de Niout, St. Gelais, Echire, 79410, 49 24 97 47, Telex: 791080. Export Mgr.: Fabrice Thire; Managing Dir.: Laurent Treulle. Label(s) (Licensed) Esoldun, Montaigne, Kuckuck, Celestial Harmonies, Private Music, Messidor, Aui, Nimbus, Crypto.
WS Latino, See Sonodisc.
Zagora, See Carrere.
Zelidre, 30 bis rue Copernic, 75016 Paris, 4704 8660. Mgr.: Richard Hubert.

MUSIC PUBLISHERS

3D Production, 4 rue Nollet, 75017 Paris, 1.4522 9401. Mgr.: Christian Francois.
A. Malypense, 72 rue Duhesme, 75010 Paris, 1.4824 4545. Dir.: Jean Rossigneux.
ABZ, See Caradam.
Acada, 77 rue de la Verrerie, 75004 Paris, 1.4271 9889. Managing Dir.: Jean-Francois Everhard.
Adele, 39 rue Jean Goujon, 75008 Paris, 1.6408 1030. Managing Dir.: Simone Perret.
ADN, 51 Rue de Paradis, 75010 Paris, 1.4022 0252. Managing Dir.: Cyril Dohar.
Allelula, 10 rue Saint-Florentin, 75001 Paris, 1.4260 8505. Commercial Dir.: Gerard Meys.
Allison Music, 140 rue Legendre, 75017 Paris, 1.4627 5862. Dir.: Patrick Huard.
Allo Music, 3/5 Rue Albert de Vatimesnil, 92300 Levallois Perret, 4757 4918, Telex: 630946, Fax: 4758 6748. Managing Dir.: Alain De Ricou.
Alouettes, 36 rue des Alouettes, 75019 Paris, 1.4003 5000. Mgr.: Henri Spade.
Amplitude, 18 Rue du Chataignier Brule, 95230 Soisy, Montmorency, 3417 3755, Telex: 607573. Int'l Dir.: Jean Claudel.
Apache, 8 Rue Marbeuf, 75008 Paris, 4720 6330, Telex: 613670. Pres.: Patrick Vilaret.

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Arabella Musik, See BMG Music Publishing France.
Arista, See BMG Music Publishing France.
Art Music, 62 rue Pierre Charron, 75008 Paris, 1.4256 0882, Telex: 630170, Fax: 1.4225 2528. Contact: Marc Exiga; Managing Dir.: Regis Talar.
Artistes Et Productuers Associes, 39 rue Jean Goujon, 75008 Paris, 1.42254652/42563939, Telex: 643948, Fax: 1. 4074019. Managing Dir.: Christian de Ronseray; Mktg. Mgr.: Frank Lipsik.
Affiliates: E.M. Productions, Les editions De L' Ecritoire, Desperado Music, Michka Music, Societe k.a.p, Editions Publicis, Stephan films.
Atoll Music, 18-20 Rue du Borrego, 75020 Paris, 1.4366 6922, Telex: 215795, Fax: 1.4366 5221. Managing Dir.: Charles Ibgui.
Auvidis, 34 Rue des Peupliers, 75013 Paris, 4588 8802, Telex: 206425. Managing Dir.: Louis Bricard.
Avi, See Caradam.
AVREP, 44 rue de Mirosmesnil, 75008 Paris, 1.4265 8780, Telex: 643037. Managing Dir.: Pierre-Alain Simon.
Bacchanales, 88 rue Lamarck, 75018 Paris, 1.4257 4761. Dir.: Alain Pommier.
Back To Back Productions, 12 rue de Penthieve, 75008 Paris, 1.4636 3725. Mgrs: Dan Japlin/Willa Roza.
Bang Music, Rue du Colisee 11 bis, 75008 Paris, 4277 8803, Telex: 640115. Pres.: Gerard Bangalter.
Baraka, 10 rue de Washington, 75008 Paris, 1.4562 7577. Dir.: Denis Bourgeois.
Bazel Editions, 18 rue de la Boucherie, 75005 Paris, 1.4326 8706. Dir.: Benoit Ganne.
Bbz Productions, 21 rue Jean-Mermoz, 75008 Paris, 1.4225 6100. Dir.: Rolande Bismuth.
Belwin Mills France, 71 rue de Provence, 75009 Paris, 1.4874 1112. Dir.: Francis O'Neill.
Beuscher Paul, 27 Blvd Beaumarchais, 75004 Paris, 1.4271 2211, Telex: 670877. Pres/Managing Dir.: Philippe Seiller.
Biram, 9 rue de Versailles, 92430 Marnes-la-coquette, 1.4741 6198, Telex: 203249. Int'l Mgr.: Jean Kluger.
Bleu Blanc Rouge, 9 Rue de Versailles, 92430 Marnes-la-coquette, 1.4741 6198, Telex: 203249. Pres.: Huguette Kluger; General Dir.: Jean Kluger.
Blue Seas, See SBK Songs France.
BMG Music Publishing France, 9 Ave Matignon, 75008 Paris, 1.4299 1900, Telex: 650703, Fax: 1.4299 1945. Gen. Mgr.: Jean-Michel Fava; Managing Dir.: Stephane Berlow.
Affiliates: All BMG Music affiliates plus Arista, Careers Music Group, Interworld Ltd, California Phase Music, Chinnichap, Empire Music, Arabella Musik, Hudmar Publishing, Editions George Mary Administration.
Bug, See SBK Songs France.
C.V. Sound Music, 4 Rue Moliere, 91380 Chilly Mazarin, 6909 0199. Managing Dir.: Claude Vallois.
Calandre, See Caradam.
California Phase Music, See BMG Music Publishing France.
Campbell Connelly France, See Peer Music.
Campbell Connelly France, 5 rue Lincoln, 75008 Paris, 1.4359 0622, Telex: 642068, Fax: 1.4563 7573. Managing Dir.: Rene Boyer.
Caradam, 6 rue Raspail, 92300 Levallois, 1.4739 7052. Managing Dir.: Jacques Barouh.
Affiliates: (USA) ABZ, Avi, Equinox, Excellorel, (France) Fil-Rouoge, Mars, Masters, Fassbeg, Shuriken, Calandre, Vogue, CTA, Cornelia, Pipa, Paris By Night, Feldy Music.
Caravage, 130 Rue Marius Aufan, 92300 Levallois-perret, 1.4759 9451, Telex: 270105. Managing Dir.: Jean-Paul Smets.
Caravelle Nouvelle Editions, 35 Blvd Malesherbes, 75008 Paris, 1.4265 0893. Dir.: Colette Lopez-Curval.
Careers Music Group, See BMG Music Publishing France.
Carimusic, See Societe Esperance.
Carolina Org, See Peer Music.
Carrere Editions Musicales, 89 rue de la Boetie, 75008 Paris, 4359 7654, Telex: 283591, Fax: 4268 0172. Mgr.: Angele Salvet.
Celine Music, 89 rue la Boetie, 75008 Paris, 1.4359 7654, Telex: 270105. Mgr.: Uline Buggy.
Cezame-argile, 2 rue Flechier, 75009 Paris, 4878 4523, Telex: 660146. Managing Dir.: Jean-Michel Gallois-Montbrun; Contact: P Gallois-Montbrun.
Charles Talar (P.E.M.), 61 rue de Ponthieu, 75008 Paris, 1.4359 1578, Telex: 641292. Managing Dir.: Charles Talar.
Chiffre Neuf, 14 rue Andre del Sarte, 75018 Paris, 1.4252 1173. Commercial Dir.: Helene Bignon.
Affiliates: Claude Nougaro.
Chinnichap, See BMG Music Publishing France.
Choudens, 38 rue Jean-Mermoz, 75008 Paris, 1.4266 6297. Dir.: Andre Chevrier.
Claude Nougaro, See Chiffre Neuf.
Claude Pascal, 5 rue Denis Poisson, 75017 Paris, 4574 4372, Telex: 641477. Managing Dir.: Claude Pascal.
Commotion, See SBK Songs France.
Comotion Musique, 45 Rue Anatole-92300 Levallois-perret, 4757 5942, Telex: 610359. Managing Dir.: Marc Britan.
Coppelia, 42 rue d'Enghien, 75010 Paris, 1.4322 0157. Mgr.: Jean-Philippe.
Copyright Management, See French Fried Music.
Cornelia, See Caradam.
Criterion Music Group, See French Fried Music.
Crusty Music, See Metisse Music.
CTA, See Caradam.
De La Musique, See SBK Songs France.
Deesse, 11 rue Lepic, 75018 Paris, 4606 9430, Telex: 270105. Mgr.: Pierre Celie.
Delphine Productions, 150 boulevard Haussmann, 75008 Paris, 1.4562 0102, Telex: 642908, Fax: 1.4289 1922. Vice Pres.: Olivier Toussaint; Pres.: Paul de Senneville; A & R Mgr.: Philippe Delamarre.
Deltour, 76 Blvd Deltour, 31500 Toulouse, 6180 6257. Dir.: Georges & Pierre Marie Baux.
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Satav, 44, rue P.J. Proudhon, 78800 Houilles, (1) 39686095, Telex: 698618, Fax: (1) 39682890.
SNA Societe Nouvelle Areacem, B.P. 1, 61190 Tourouvre, 33250613, Telex: 171015, Fax: 33257606.
Teletronic (BMG), 44-46, rue de la Bienfaisance, 75008 Paris, (1) 45636707, Telex: 642141.
Top Master, 4, Square Gabriel Faure, 75017 Paris, (1) 47540671.

BLANK AND BULK RAW TAPE

Agfa Gevaert, 274-276, avenue N. Bonaparte, 92506 Rueuil Malmaison Cedex, (1) 47327171, Telex: 203374.
Akai France, 46-52, rue Arago, 92800 Puteaux, (1) 47764200, Telex: 610554.
Ampex, 2, rue Curnonsky, 75017 Paris, (1) 42705500, Telex: 620903.
Revox France, 14 bis, rue Marbeuf, 75008, Paris (1) 47235588, Telex: 280989.
Rhone Poulenc Systemes, Tour Generale, Qrt. Villon, 92088 Paris, La Defense Cedex 22, (1) 47764132, Telex: 613136.
Simplex Electronique, 48, boulevard de Sebastopol, 75003 Paris, (1) 42715330, Telex: 230045.
Sony France, 15, rue Floreal, 75017 Paris, (1) 40118800, Telex:234033.
3M France, Boulevard de l'Oise, 95006 Cergy Pontoise, (1) 30316161, Telex:695185.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Agfa Gevaert, 274-276, avenue N. Bonaparte, 92506 Rueuil Malmaison Cedex, (1) 47327171, Telex: 203374.
AKAI France, 46-52 rue Arago, 92800 Puteaux, (1) 47764200, Telex: 610554.
Ampex, 2, rue Curnonsky, 75017 Paris, (1) 42705500, Telex: 620903.
BASF, 140, rue de Jules Guesde, 92303 Levallois, 7393322, Telex: 620445.
EMI Pathe Marconi, 62, rue de Sevres, B.P. 310, 92102 Boulogne Billancourt, (1) 46049115, Telex: 203596 GRAMOFO, Fax: (1) 46051928.
Malfroy, B.P. 144, 40103 Dax Cedex, 58743171, Telex: 550136, Managing Dir.: J. Malfroy.
Rhone Poulenc Systemes, Tour Generale, Qrt. Villon, 92088 Paris la Defense Cedex 22, (1) 47764132, Telex: 613136.
Sony France, 15, rue Floreal, 75017 Paris, (1) 40118800, Telex: 234033.
3M France, Boulevard de l'Oise , 95006 Cergy Pontoise, (1) 30316161, Telex: 695185.

JACKETS & SLEEVES

Adolarc, 12, Place de Clichy, 75009 Paris, (1) 42811551, Fax: 45262704.
Audio Gravure Service, 5, avenue des Tilleuls, 93700 Drancy, (1) 48305819, Managing Dir.: Andre Hackiere.
Cabana Music, 95, rue Roger-Francois, 94700 Maisons-Alfort, (1) 48653841, Managing Dir.: Gilles Cabana.
Duplitape, 24, rue du Charolais, 75012 Paris, (1) 43408286, Managing Dir.: Roger Delongeas.
EMI Pathe Marconi, 62, rue de Sevres, B.P. 310, 92102 Boulogne Billancourt, (1) 46049115, Telex: 203596 GRAMOFO, Fax: (1) 46051928.
JAT Imprimerie, 41-43 rue Paul Bert , 92100 Boulogne, (1) 48258484.
Malfroy, B.P. 144, 40103 Dax Cedex, 58743171, Telex: 550136, Managing Dir.: J. Malfroy.
PolyGram Ins. & Messageries S.A., Avenue Maurice Ravel, 92160 Antony Cedex, (1) 46662102, Telex: 270395, Fax: (1) 46667197, Commercial Dir.: Laurent Gallavardin.
Polysonor, 92, rue de la Pompe, 75116 Paris, (1) 45534715.
Publison Audio Professional, 18, avenue de la Republique, 93170 Bagnolet, (1) 43608464, Telex: 250303.
SNA Societe Nouvelle Areacem, BP N1, 61190 Tourouvre, 33250613, Telex: 171015, Fax: 33257606.

GHANA

RECORD COMPANIES

Achimota Sounds Ltd., Box 7657, Accra, 224232. Cable: ACHSOUND ACCRA GHANA. Telex: 3025 BTHNI GH. Managing Dir.: George Odartey; A & R Mgr.: Eric Ninson; Sales Mgr.: Angelina Quarm.
Label(s): (Owned) Achimota, Chairman, Coret, Word.
Chairman, See Achimota Sounds Ltd.
Coret, See Achimota Sounds Ltd.
Word, See Achimota Sounds Ltd.

RETAIL ACCESSORY SUPPLIERS

BASF Ghana Ltd., Standard Bank Bldg.Adabraka Branch, Accra-North.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

GREECE

RECORD COMPANIES

4th & Broadway, See Virgin Records.
A&M, See CBS Diski.
Accord, See CBS Diski.
Al Shaab, See EMI Greece Sa.
Alam El Phan, See EMI Greece Sa.
Ammon Records, PO Box 10779, 541 10 Thessaloniki, 31.821113, Telex: 412373 INTE Fax: 31.840427. Mng. Dir.: Vassilis Turonis.
Angel, See EMI Greece Sa.
Ariola, See BMG Ariola Sa; Virgin Records.
Aris, See Virgin Record.
Arista, See BMG Ariola Sa.
Art Nouveau, Solomou 23, 10682 Athens, 1.3643556, Telex: 222700, Fax: 1.3639234. Gen. Mgr.: Stathis Papoulias; Pub. Rel.: Irene Alifieraki.
Import/export company.
Asylum, See WEA Records, S.A.
Atco, See WEA Records, S.A.
Atlantic, See WEA Records, S.A.
Baidophon Duniaphon, See EMI Greece Sa.
Blue Note, See EMI Greece Sa.
BMG Ariola Sa, Kifissias 36, 15125 Paradisos Amarousiou Athens, 681.2570/6978, Telex: 224345, Fax: 684.6198. Mng. Dir.: Miltos Karadsas; Mktg. Mgr.: Panayotis Papadopoulos; Promo. Mgr.: Xenofon Rarakos.
Labels: RCA, Arista, Ariola, Motown, PWL. Distribution: Minos Matsas & Son.
BMG Ariola, See Minos Matsas & Son Sa.
Cairophon, See EMI Greece Sa.
Capitol, See EMI Greece Sa.
CBS Diski Aebe, PO Box 620 37, 152 31 Halandri Athens, 1.647 6491, Telex: 216220, Fax: 1.672 2150. Mng. Dir.: Costas Bourmas; Mktg. Dir.: George Polychroniou; Int'l Promo. Mgr.: Alexandros Richardos; Financial Controller: Petros Zaritas; Int'l A & R/Mktg. Mgr.: Dimitris Yarmenitis.
Label(s): CBS, Embassy, Epic, Masterworks, Portrait, A&M, Accord, Cleveland Int'l, Delphone, Handshake, Jambo, Philadelphia Int'l, Prelude, Salsoul, Sonet, Sugar Hill, Vanguard, Zomba.
CFP, See EMI Greece Sa.
CGD, See Minos Matsas & Son Sa.
Charisma, See Virgin Records.
Cleveland Int'l, See CBS Diski.
Columbia, See EMI Greece Sa.
Delphone, See CBS Diski.
Dep, See Virgin Records.
Dindisc, See Virgin Records.
Double-Up, See EMI Greece Sa.
EG, See Virgin Records.
Eggs, See Minos Matsas & Son Sa.
El Hob, See EMI Greece Sa.
Electro, See EMI Greece Sa.
Elektra, See WEA Records, S.A.
Embassy, See CBS Diski.
EMI Greece Sa, 127 Irakliou Ave, 111 42 Rizoupolis Athens, 2523702, Telex: 214192, Fax: 2517.913. Mng. Dir.: Neil Sarsfield; Gen. Mgr.: Tony Salter; Int'l Promo. Mgr.: Nikos Koides; Sales Mgr.: Dimitris Fergiades.
Label(s): Angel, Blue Note, Capitol, CFP, Columbia, Double-Up, Electro, EMI Sout, El Hob, Encore, HMV, Harvest, MFP, Liberty, Odeon, One-Up, Parlophone, Pathe, Rak, Regal, Regal Zonaphone, Seraphim, Starline, Sunset, Waverly, Voice of Beirut, Voice of Lebanon, Voix de l'Orient, Alam El Phan, Cairophon, Moriphon, Sono Cairo, Sout El Phan, Al Shaab, Baidophon Duniaphon.
EMI Sout, See EMI Greece Sa.
Encore, See EMI Greece Sa.
Enigma, See Virgin Records.
Epic, See CBS Diski.
FM Records, Knossou St 7, 111 46 Galtsi, Athens, 1.2024323, Telex: 223630, Fax: 1.2026346. Pres.: Nicos Courtis; Import/Label Mgr.: Angelo Baltas.
Label(s): (Owned) FM, (Licensed) P.R.T, Link Loop, Ultraprime, Axis. (Represents) Roadrunenr, Eva Lolita, Black Dragon, Castle Communications, Wesgram, Music Products, See For Miles, New Renaissance, Gama, U.S. Metal Records. (Distributor, Licencing, Importer)
Finnadar, See WEA Records, S.A.
Folegrandros, See Virgin Records.
Foundry, See Virgin Records.
Geffen, See WEA Records S.A.
Handshake, See CBS Diski.
Harvest, See EMI Greece Sa.
HMV, See EMI Greece Sa.
Hybrid, See Virgin Records.
Island, See Virgin Records.
Jambo, See CBS Diski.
Jive, See Minos Matsas & Son Sa.
K-Tel, See Minos Matsas & Son Sa.
Liberty, See EMI Greece Sa.
MCA, See WEA Records, S.A.
Margo, See Minos Matsas & Son Sa.
Masterworks, See CBS Diski.
Mediterranean Trading Co., Aristotelous Str 8, 176 71 Athens, 9234 177/032, Telex: 225545, Fax: 3254 355. Contact: Vasilis Adam.
Distributor.
MFP, See EMI Greece Sa.
Minos Matsas & Son Sa, 245-247 Messoghion Avenue, 154 51 Neo Psyhiko Athens, 671.1811, Telex: 218647. Pres: Makis Matsas; Mng. Dir.: George Vassiliadis; A & R Mgr.: Theo Sarantis.
Label(s): Minos, Margo, Standard, Steps, Three, Eggs. Licensed: BMG Ariola, K-Tel, Jive, CGD.
Minos Matsas, BMG Ariola Sa.
Moriphon, See EMI Greece Sa.
Motown, See BMG Ariola Sa.
Musi-Compact, 293 Kifisias Ave, 14562 Athens.
Music-Box Martin Th. Gesar, 52 E. Venizelou Ave, 176 76 Kalithea,athens, 952.1245/1135, Telex: 221082. Pres: Martin Th Gesar; Vice-Pres: Marika M Gesar; Asst Mgr.: Toula Akasoglou; PR: Petros Kantianis.
Label(s) (owned): Music Box, Pan-Vox, Allegiance. Licensed: AVI, GNP Crescendo, Aura, Cherry Red, Flicknife, Magnum, Les Disques du Crepuscle, Crammed, Sounds Of The Future, Durium, Saar, Memory, Hansa, Pool, Italo Heat, Trema, Polare.
Mute, See Virgin Records.
New Wave International, 4 Larissis Street, 115 23 Athens, 01.6914837/49, Telex: 221830 NEWA, Fax: 01.6929833. Mng. Dirs.: Phadon & Phil Hadjipanayotou. Marketing: Theodore Lingas.
Import/distribution of all major and independent labels, plus export of all Greek labels.
Nonesuch, See WEA Records, S.A.
Odeon, See EMI Greece Sa.
One-Up, See EMI Greece Sa.
Paisley Park, See WEA Records, S.A.
Parlophone, See EMI Greece Sa.
Pathe, See EMI Greece Sa.
Penguin, 56 Lambrou Katsoni St, 11471 Athens, Telex: 224152. Mng. Dir.: Poppy Stavroskis; A & R Mgr.: Andreas Christofolis.
Philadelphia Int'l, See CBS Diski.
PolyGram Records, 296 Messoghion Avenue, 155 10 Cholargos Athens, 652.4213, Telex: 216124, Fax: 652.5797. Mng. Dir.: Victor Antippas; Prod Co-ordinator: Anna Archontakis; Local A & R Mgr.: Nicos Karayannis; Int'l A & R Mgr.: Nicos Mouratides; Int'l Press: Elaine Delalopoulos; Special Product Mgr.: Jacques Menahem.
Portrait, See CBS Diski.
Prelude, See CBS Diski.
PWL, See BMG Ariola Saatsas & Son.
Rak, See EMI Greece Sa.

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RCA, See BMG Ariola Sa.
Reprise, See WEA Records, S.A.
Regal Zonaphone, See EMI Greece Sa.
Regal, See EMI Greece Sa.
Restless, See Virgin Records.
Rough Trade, See Virgin Records.
Sakkaris Records Ltd, 7 Ebrar St, 155 25 Neo Psihiko, Athens, 6475986, Telex: 224131, Fax: 647.7536. Mng. Dir.: Kostas Sakkaris; Promo. Mgr.: George Georgiou.
Salsoul, See CBS Diski.
Seagull Records, 18 Ch Trikoupi Str, 106 78 Athens, 363.8386/361.2375, Telex: 222505, Fax: 360.7711. Mng. Dir.: Panayotis Kokkalis; A & R/Promo. Mgr.: Chris Lentzas.
Seraphim, See EMI Greece Sa.
Sire, See WEA Records, S.A.
Siren, See Virgin Records.
Sonet, See CBS Diski; Virgin Records.
Sono Cairo, See EMI Greece Sa.
Sout El Phan, See EMI Greece Sa.
Standard, See Minos Matsas & Son Sa.
Starline, See EMI Greece Sa.
Statik, See Virgin Records.
Steps, See Minos Matsas & Son Sa.
Sugar Hill, See CBS Diski.
Sunset, See EMI Greece Sa.
Ten, See Virgin Records.
Three, See Minos Matsas & Son Sa.
Vanguard, See CBS Diski.
Varese, See Virgin Records.
Virgin Records, 557 Messoghion Ave., 153 44 Paraskevi Athens, 655.0924/0902, Telex: 223511, Fax: 656.7401. Mng. Dir.: Yannis Petridis; Mktg. & Sales Mgr.: Omiros Mistakidis; TV Radio Promo.: Nick Petroukalis; A & R/Promo. Mgr.: Yannis Doxas.
Label(s): Siren, Ten, Charisma, Dep, Foundry, Folegrandros, EG, Dindisc. Licensed: Arista, Ariola, Island, Varese, Hybrid, Mute, Enigma, Sonet, 4th & Broadway, Rough Trade, Restless, Statik.
Voice of Beirut, See EMI Greece Sa.
Voice of Lebanon, See EMI Greece Sa.
Voix de l'Orient, See EMI Greece Sa.
Waverly, See EMI Greece Sa.
WEA Records, 319 Messoghion Ave, 152 31 Halandri, Athens, 30-1 647.5881-5, Telex: 210716, Fax: 30-1 672.5401. Managing Dir.: Ion Staboulis; A & R Mgr.: Chris Hanjis; Press: Panayotis Theophanellis; Radio/TV Promo.: Stelios Loukakos; Fin. Controller: Andreas Nikolaidis.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA.
Warner Bros. See Records S.A.
Zomba, See CBS Diski.

MUSIC PUBLISHERS

Alcyon, See General Publishing Co.
CAM, See Grecephon Editions Musicales.
Cherry Red, See Grecephon Editions Musicales.
Complete Music, See Grecephon Editions Musicales.
Dionysos, See General Publishing Co.
Editions Intro/Hansa, See Grecephon Editions Musicales.
EMI Music Publishing, 127 Heracliou Str, 11142 Athens, 1.252 7502, Telex: 214192. Mng. Dir.: Neil Sarsfield.
Fricon, See Grecephon Editions Musicales.
General Publishing Co, 11 Kriezotoy St, 10671 Athens, 361.5529/6716, Telex: 219920. Pres: Kirkos Maravelias. Affiliates: Alcyon, Dionysos, Lyra, Minerva, Notos, Polytropon, Teldec-Telefunken, Zodiac.
Grecephon Editions Musicales, 52 El. Venizelou Avenue, 17676 Athens, 9580243, Telex: 221082. Pres.: Marika Gesar.
Affiliates: CAM, Cherry Red, Complete Music, Editions Intro/Hansa, Fricon, Morning Music, Neil Music, Patch Music, RKM, Red Bus, Sweden Music, Valentine Music.
Lyra General Publishing Co, 11 Kriezotou St, 106 71 Athens, 361.5529/6798, Telex: 219920. Mng. Dir.: Kyriakos Maravelias.
Lyra, See General Publishing Co.
Minerva, See General Publishing Co.
Morning Music, See Grecephon Editions Musicales.
Music-Box Martin Th. Gesar, 52 Eleftheriou Venizelou Ave, 17676 Kalithea, Athens, 952.1245, Telex: 221082. Pres: Martin Gesar.
Neil Music, See Grecephon Editions Musicales.
Notos, See General Publishing Co.
Patch Music, See Grecephon Editions Musicales.
Polytropon, See General Publishing Co.
Red Bus, See Grecephon Editions Musicales.
RKM, See Grecephon Editions Musicales.
SBK Songs Music Publishing, PO Box 62037, Messoghion 311, 15231 Halandri, Athens, 1.672 5624, Telex: 863216220, Mng. Dir.: Maria Margariti.
Sweden Music, See Grecephon Editions Musicales.
Teldec-Telefunken, See General Publishing Co.
Valentine Music, See Grecephon Editions Musicales.
Virgin Mousikes Ekdosis, 557 Messoghion Ave, Agia Paraskevi, Athens, 1.659 2468, Telex: 601223511, Fax: 1.656 7401. Mng. Dir.: Yannis Petridis.
Warner Bros Music, 319 Messogheion Street, 152 31 Halandri, 1.647 5881, Telex: 210716. Mng. Dir.: Ion Staboulis; Publishing Mgr.: Mary Bravo.
Zodiac, See General Publishing Co.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

AEPI, 14 Delighianni Street, 10683 Athens, 021.821 3917, Cable: DAX ATHENS. Pres.: Mimis Traiforos.
Greek Composers/Musicians Assns., 38 Mitropoleos Street, Athens.
International Music Council, 38 Mitropoleos Street, 10563 Athens, 3223.302. Pres.: Demetre Michaelides.

PUBLIC RELATIONS & RECORD PROMOTION

Mondial Promotions, 6 Ermou Street, 105 63 Athens, 301.3254086, Telex: 225306, Fax: 301.3232033. Mng. Dirs.: George Courmouzis/Dinos Deris; Media Mgr.: Costas Varcados.

TAPE CUSTOM DUPLICATORS

Columbia EMI, 127 Herackliou Street, 11142 Athens, (1) 2523702, Telex: 214192 EMI GR, Fax: (1) 2517913.
Greek Phonographic Industries S.A., 248 Odos Democratias, 13562 Agii Anargyri, Athens, (1) 2633129, Telex: 216124.
Intersonic C. Vlassopoulos & Co., 2 AL Papanastasiou St., Nea Filadelfia, Athens, (1) 2511149, Telex: 214312 INTE GR.

CD REPLICATING & MANUFACTURING PLANTS

Digital Press Hellas
275, Mesogion Ave 152 31, Athens, (01)6474042, Telex: 22 55 37 HVH GR, Fax: (01) 6470073. Contact Yiannis Moschous.

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FAX: (01) 6470073

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PLATING, PROCESSING & PRESSING PLANTS

Columbia EMI, 127 Herackliou Street, 11142 Athens, (1) 2523702, Telex: 214192 EMI GR, Fax: (1) 2517913.
Greek Phonographic Industries S.A., 248 Odos Democratias, 13562 Agii Anargyri, Athens, (1) 2633129, Telex: 216124.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Columbia EMI, 127 Herackliou Street, 11142 Athens, (1) 2523702, Telex: 214192 EMI GR, Fax: (1) 2517913.
Intersonic C. Vlassopoulos & Co., 2 AL Papanastasiou St., Nea Filadelfia, Athens, (1) 2511149, Telex: 214312 INTE GR.

GUATEMALA

RECORD COMPANIES

Discos de Centroamerica, S.A. (Dideca, S.A.), 12 Calle 3-27, zona 1, PO Box 1792, 01901 Guatemala, Admin. Offices: 519602, 537565, 84976. Mktg. & Sales/Plant & Studio: 681276, 374861, 374862. Cable: DIDECA. Telex: 5413 DIDECA GU. Pres.: Byron Galvez Thompson; Gen. Mgr.: Carols Godoy; Mktg. Mgr.: Mauricio Henriquez; Int'l Mgr.: Blanca Avila; Promo. Mgr.: Surama Theissen; Studio Mgr: Cesar Garcia; Plant Mgr.: Eddy Allara.
Label(s): (Owned) DIDECA, (Licenced) EMI (England), BMG Music, Ariola, Arista (USA), Dureco, B.V. (The Netherlands), PolyGram Int'l Music, Phillips, Polydor, Decca (England), A & M (USA), WEA Int'l (USA), Profono Int'l (USA), Discos y Cintas Melody (Mexico), Fabrica de Discos Peerless (Mexico), Compania Fongrafica Int'l (Mexico), Fabrica de Disco Fuentes (Colombia), Sono Int'l Artists (Venezula), Compania Colombia de Discos, S.A. (Colombia), Tonesco Trading, Arrow (USA) Velvet de Puerto Rico (Puerto Rico).

MUSIC PUBLISHERS

Editora Guatemalteca de Musica (DIMASI), Apartado Postal 2577, 01901 Guatemala, C.A. 533695m 516907.

RETAIL ACCESSORY SUPPLIERS

BASF de Guatemala S. A., 7a Avenida 12-23, Zona 9, Ciudad de Guatemala, 850.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Eslab Laboratorio Electronico S.A., 11 Avenida 12-91 Zona 2, Guatemala, (502) 530165, (502) 530956. Cable: ESLAB. Telex: 5782 (ATEC GU). Pres.: Heinz O. Schleusner; Sales Mgr.: Fernando Arrendondo.
Product(s): Record—CD storage cases; Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A G A Y C (Asociacion Guatemalteca de Autores & compositores), 14 Calle 11-42, Guatemala City, 84-921, 84-251.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Discos de Centroamerica, S.A. "Dideca", PO Box 1792, 12 Calle 3-27, Zone 1, Guatemala City, 01901, 374-861, 533-695. Cable: DIDECA. Telex: 5413 DIDECA GU. Fax: 537457. Pres.: Byron Galvez Thompson; Gen. Mgr.: Carlos A. Godoy.

TAPE CUSTOM DUPLICATORS

Discos de Centroamerica, S.A. "Dideca", PO Box 1792, 12 Calle 3-27, Zone 1, Guatemala City, 01901, 374-861. 533-695. Cable: DIDECA. Telex: 5413 DIDECA GU. Fax: 537457. Pres.: Byron Galvez Thompson, Gen. Mgr.: Carlos A. Godoy.
Eslab Laboratorio Electronico S.A., 11 Avenida 12-91 Zona 2, Guatemala, (502) 530165. (502) 530956. Cable: ESLAB. Telex: 5782 (ATEC GU). Pres.: Heinz O. Schleusner; Sales Mgr.: Fernando Arrendondo.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.

PLATING, PROCESSING & PRESSING PLANTS

Discos de Centroamerica, S.A. "Dideca", PO Box 1792, 12 Calle 3-27, Zone 1, Guatemala City, 01901, 374-861. 533-695. Cable: DIDECA. Telex: 5413 DIDECA GU. Fax: 537457. Pres.: Byron Galvez Thompson, Gen. Mgr.: Carlos A. Godoy. (45's, LP's)

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Eslab Laboratorio Electronico S.A., 11 Avenida 12-91 Zona 2, Guatemala, (502) 530165, (502) 530956. Cable: ESLAB. Telex: 5782 (ATEC GU). Pres.: Heinz O. Schleusner; Sales Mgr.: Fernando Arrendondo.
Audio: C-O, custom loading.
Video: VHS-custom loading.

HAITI

RETAIL ACCESSORY SUPPLIERS

BASF Haiti, Mont Joli, Box 248, Port-au-Prince, Contact: Walter Hirsch.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

HONDURAS

RETAIL ACCESSORY SUPPLIERS

BASF Honduras, Agencia y Servicios Navieros, Tegucigalpa D.C., 252.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

HONG KONG

RECORD COMPANIES

APA, See CBS/Sony Hong Kong Ltd.
ARC, See CBS/Sony Hong Kong Ltd.
A & M, See PolyGram Records Ltd.
Amo Record Corp. (IFPI), Box 95170 Tsim Sha Tsui Sta., 68 Waterloo Rd., Flat A-1, Kowloon, (3) 7139847. Gen. Mgr.: Paul Leung.
Label(s): (Owned) Amo, Kinder, Musa.
Apollon, See Hong Kong King Koko Ltd.
Ariola, See Pacific Music Co. Ltd.
Arista, See Pacific Music Co. Ltd.
Art-Tune Records Co., G/F., 3C Lau Sin St., Causeway Bay, (5) 703640, (5) 703612/3. Contact: Tse Nim Hon.
Associated, See CBS/Sony Hong Kong Ltd.
Asylum, See WEA Records Ltd.
Atco, See WEA Records Ltd.
Atlantic, See WEA Records Ltd.
Bailey Record Co. Ltd., 1/F Yan Tsun Bldg., 16-26 Portland St., Yaumati, Kowloon, (3) 7700985. Cable: 0014. Contact: Tse Shu Lau.
Bang, See CBS/Sony Hong Kong Ltd.
Benson, See Cross (H.K.) Co.
Better Days, See Hong Kong King Koko Ltd.
Bid, See CBS/Sony Hong Kong Ltd.
Blow-Up, See Hong Kong King Yoko Ltd.
Blue Horizon, See CBS/Sony Hong Kong Ltd.
Blue Sky, See CBS/Sony Hong Kong Ltd.
Boardwalk, See CBS/Sony Hong Kong Ltd.
Boulevard, See CBS/Sony Hong Kong Ltd.
CBS/Sony Hong Kong Ltd., 1-4/F Acme Bldg., 22-28 Nanking St., Yaumati, (3) 314391. Telex: 44936 CBSON HX. Managing Dir.: Peter C. H. Chiu; Dir.: John C. K. Chiu; Mgr., A & R, Mktg.: Tony Lee; Mgr./Gen. Admin.: Angela Hon; Mgr./Prodn.: Peter Yau. (CD-Distributor)
Label(s): (Licensed) APA, ARC, Associated, Bid, Bang, Blue Horizon, Blue Sky, Boardwalk, Boulevard, Caribou, Cat, CBS, CBS Assoc., CBS, Classics, CBS Legacy, CBS Sampler, CBS Showcase, CBS Masterworks, CBS/Harmony, CBS/Sony, Celluloid, Chicago Int'l, Coast, to Coast, Columbia, Curb, Dash, Direction, Drive, Embassy, Epic, Epic/Sony, Estate Record Corp., Fourseas, Full Moon, Glades, Geffen, GTO, Inheritance, Invictus, I.R.S., Jenfu.
CBS Associated, See CBS/Sony Hong Kong Ltd.
CBS Classics, See CBS/Sony Hong Kong Ltd.
CBS/Harmony, See CBS/Sony Hong Kong Ltd.
CBS Legacy, See CBS/Sony Hong Kong Ltd.
CBS Masterworks, See CBS/Sony Hong Kong Ltd.
CBS Sampler, See CBS/Sony Hong Kong Ltd.
CBS Showcase, See CBS/Sony Hong Kong Ltd.
CIM, See WEA Records Ltd.
CTI, See Hong Kong King Yoko Ltd.
Canyon, See PolyGram Records Ltd.
Capital Artists Ltd., Lee Theatre, Percival St., Causeway Bay, (5) 8954433. Telex: 65993 CALTD HX. Fax: (5) 765872. Contact: Peter Chan.
Caribou, See CBS/Sony Hong Kong Ltd.
Carrere, See Pacific Music Co. Ltd.
Casablanca, See PolyGram Records Ltd.
Cat, See CBS/Sony Hong Kong Ltd.
Celluloid, See CBS/Sony Hong Kong Ltd.
Charisma, See Pacific Music Co. Ltd.
Wing Cheung Records Co., Ltd., Flat A, 2/F Wing Cheung Mansion, 78 Morrison Hill Rd., Hong Kong, (5) 724657, (5) 728852. Telex: 33406. Fax: (5) 838-2272. Chariman: Mrs. Tang Wing Cheung; Gen. Mgr.: Raymond Hung; Mktg. Mgr.: Peter Hung; Operations Mgr.: Winson Tong. (CD-Manufacturer/Distributor)
Chicago Int'l, See CBS/Sony Hong Kong Ltd.
Shun Cheong Record Co., Room 802-4 Bank Center, 636 Nathan Rd., Kowloon, Fax: 852 3 88 40 70. Contact: Raymond Ng; (Distributor)
Chrysalis, See Pacific Music Co. Ltd.
Coast to Coast, See CBS/Sony Hong Kong Ltd.
Columbia, See CBS/Sony Hong Kong Ltd.
Concord Jazz, See Shun Cheong Record Co., Ltd.
Cross (HK) Co., PO Box 4559, Hong Kong, Fax: 852 3 7708282. Gen. Mgr.: Alexander Y.C. Lee; Importer. (Distributor, Importer)
Label(s): (Distributed) Audio: Benson, Light, Sparrow, Star Songs
Video: Word.
Crown, See Hong Kong King Yoko Ltd.
Crown Record Co., Ltd., 34A Kennedy Rd., 7/F, (5) 237845. Managing Dir.: Lau Tung. (CD-Distributor)
Label(s): (Owned) Crown, Eagle, Golden Coin.
US Reps.: Crown Records (California).
Crystal Bird, See Hong Kong King Yoko Ltd.
Curb, See CBS/Sony Hong Kong Ltd.
Current, See Pacific Music Co. Ltd.
DGG, See PolyGram Records Ltd.
DMP, See Shun Cheong Record Co., Ltd.
Dash, See CBS/Sony Hong Kong Ltd.
Delphine, See Pacific Music Co. Ltd.
Denon, See Hong Kong King Yoko Ltd.
Dino Music, See WEA Records Ltd.
Direction, See CBS/Sony Hong Kong Ltd.
Drive, See CBS/Sony Hong Kong Ltd.
EMI (Hong Kong) Ltd. (IFPI), 11 Fa Po St., Yau Yat, Tsuen, Kowloon, (03) 810321. Cable: EMITRON HONGKONG. Telex: 33512 EMSEA HX. Managing Dir.: K. K. Wong; Angel, Blue Note, Capitol, Classics For Pleasure, Columbia, Double Shot, Double Top, Double-Up, EMI, EMI-America, Electrola, Encore, Fame, HMV, Harvest, Imperial, la Voce Del, Padrone (HMV), Liberty, Listen For Pleasure, Minit, Music, For Pleasure, Note, Nuts, Odeon, One-Up, Parlophone, Pathe, Pathe, Purple, RAK, RAK Replay, Regal, Regal Starline, Regal, Zonophone, Seraphim, Sound Superb, Stateside, Sunset, This.
Eagle, See Crown Record Co., Ltd.
Electric Bird, See Hong Kong King Yoko Ltd.
Elektra, See WEA Records Ltd.
Embassy, See CBS/Sony Hong Kong Ltd.
Enigma, See Pacific Music Co. Ltd.
Epic, See CBS/Sony Hong Kong Ltd.
Epic/Sony, See CBS/Sony Hong Kong Ltd.
Erato, See Pacific Music Co. Ltd.
Estate Record Corp., See CBS/Sony Hong Kong Ltd.
Finnadar,See WEA Records Ltd.
Firebird, See Hong Kong King Yoko Ltd.
Flying Disk, See Hong Kong King Yoko Ltd.
Flying Dog, See Hong Kong King Yoko Ltd.
Fourseas, See CBS/Sony Hong Kong Ltd.
Full Monn/Epic, See CBS/Sony Hong Kong Ltd.
Fung Hang Record Ltd., 1204-6 Everest Bldg., 241 Nathan Bldg., Kowloon, (3) 665812, (3) 666600/676289. Cable: FUHARECORD. Contact: Chung Kam Pui.
GRP, See Merit Music (H.K.) Ltd.
GTO, See CBS/Sony Hong Kong Ltd.
Galaxy, See Pacific Music Co. Ltd.
Geffen, See WEA Records Ltd.
Glades, See CBS/Sony Hong Kong Ltd.
Golden Coin, See Crown Record Co., Ltd.
Golden Fidelity, See Pacific Music Co. Ltd.
Golden Gate, See Pacific Music Co. Ltd.
Gramavision/Gaia, See Shun Cheong Record Co., Ltd.
The Grand Music Co., Ltd., 702 Tak Cheong Comm'l Bldg., 215 Portland St., Kowloon, (3) 843882. Contact: Grand Nip.
HK, See Pacific Music Co. Ltd.
Hansa, See Pacific Music Co. Ltd.
Hing King Hong, 8/F., Flat D, 51-57 des Voeux Rd., Hong Kong, (5) 479591. contact: Quek Yong Hing.
Home Sweet Home, See Cross (H.K.) Co.

World Radio History

Hong Kong King Yoko Ltd., 5-6 Middle Rd., Far East Mansion, 17/Fl., Flat K, Kowloon, (3) 668934, (3) 666949. Cable: KING KOKO HONG KONG. Telex: 39492 FAS HX. Fax: (852) 3-7217188. Chrmn./Gen. Mgr.: C.H. Koh; Mgr.: Kenny Mok. (CD-Distributor)
Label(s): (Licensed) Apollon; Better Days; Blow-Up, CTI; Crown; Crystal Bird; Denon, Electric Bird; Fire Bird; Flying Disk, Flying Dog; Interface; Invitation, JVC; Japan; King; Melodiya, Nexus; Overseas; Paddle Wheel, SMS; Seven Seas; Teichiku; Tokuma.

Hong Kong Records Co., Ltd., 58 Pak Tai St, 9 Floor, Tokwawan, Kowloon, (3) 7125251. Cable: PROMUSIC. Telex: 54640 PACHEH HX. Fax: 852 3 7760024. Managing Dir.: Klaus Heymann; (Distributor)

I.R.S., See CBS/Sony Hong Kong Ltd.

Inheritance, See CBS/Sony Hong Kong Ltd.

Interface, See Hong Kong King Yoko Ltd.

Invictus, See CBS/Sony Hong Kong Ltd.

Invitation, See Hong Kong King Yoko Ltd.

Island, See WEA Records Ltd.

JVC, See Hong Kong King Yoko Ltd.

Japan, See Hong Kong King Yoko Ltd.

Jat, See CBS/Sony Hong Kong Ltd.

Jenfu, See CBS/Sony Hong Kong Ltd.

Jive, See Pacific Music Co. Ltd.

KC & The Sunshine, See CBS/Sony Hong Kong Ltd.

K-Tel, See Pacific Music Co. Ltd.

Kalimba, See CBS/Sony Hong Kong Ltd.

Kat Family, See CBS/Sony Hong Kong Ltd.

Kinder, See Amo Record Corp.

King, See Hong Kong King Yoko Ltd.

Kitty, See PolyGram Records Ltd.

The Life Records Ltd., 15/F., Everest Bldg., 241 Nathan Rd., Kowloon, (3) 676081, (3) 677361. Contact: Oscar Young.

Light, See Cross (H.K.) Co.

Linga, See CBS/Sony Hong Kong Ltd.

Lorimar, See CBS/Sony Hong Kong Ltd.

MCA, See WEA Records Ltd.

Man Chi Record Co., Ltd., 302 Sun Hing Bldg., 607 Nathan Rd., Kowloon, (3) 887245, (3) 416523. Cable: 3728 H.K. Contact: Yiu Sui Fung.

Marco Polo, See Pacific Music Co. Ltd.

Mastertrax, See Cross (H.K.) Co.

Meadowgreen, See Cross (H.K.) Co.

Melodiya, See Hong Kong King Yoko Ltd.

Mercury, See PolyGram Records Ltd.

Merit Music (UK) Ltd., 802-804, Bank Ctr., 636 Nathan Rd., Kowloon, (3) 7807811. Telex: 533140 SCHK HX. Fax: (3) 884070. Managing Dir.: Raymond K.P. Ng; (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Distributor)
Label(s): (Distributed) Audio: GRP, Sheffield Lab, MAC, MK Sound, Dunhill, Compact Classics, Hindsight, DK, Starway, Spindletop.

Milestone, See Pacific Music Co. Ltd.

Motwon, See Pacific Music Co. Ltd.

Musa, See Amo Record Corp.

Mute, See Pacific Music Co. Ltd.

Myrrh, See Cross (H.K.) Co.

Naxos, See Pacific Music Co. Ltd.

Nexus, See Hong Kong King Yoko Ltd.

Nonesuch, See WEA Records Ltd.

Optimism, See Merit Music (H.K.) Ltd.

Overseas, See Hong Kong King Yoko Ltd.

PWL, See Pacific Music Co. Ltd.

Pablo Jazz, See Merit Music (H.K.) Ltd.

Pacific Music Co. Ltd., 58 Pak Tai St., 9th Floor, Tokwawan, Kowloon, (011) 852-3-712-5251. Cable: PROMUSIC. Telex: (780) 54640 PACEH HX. Fax: 852 3 7760024. Managing Dir.: Klaus Heymann.
Label(s): (Owned) Current, Gold Fidelity, Golden Gate, HK, Marco Polo, Naxas, Tao, (Licensed) Ariola, Arista, Carrere, Charisma, Chrysalis, Delphine, Engi, ma, Erato, Eurodisc, Fantasy, Galaxy, Hansa, Jive, K-Tel, Milestone, Motown, Mute, PWL, Prestige, Riverside, RCA, Solar/Constellation, Stax, Stiff, 21 Records, Virgin.

Paddle Wheel, See Hong Kong King Yoko Ltd.

Paisley Park, See WEA Records Ltd.

Philips, See PolyGram Records Ltd.

PolyGram Records, Ltd., 1503 Garley Bldg., 233-239 Nathan Rd., Kowloon, (852) 3-674138. Fax: (852) 3-695345. Regional Dir.: Norman Cheng; Managing Dir.: Douglas Chan; A & R Dir.: William Kwan; Classical Mktg. Mgr.: Li Chi Wing. (CD-Manufacturer/Distributor)
Label(s): (Owned) Casablanca, DGG, Mercury, Philips, Polydor, RSO, (Licensed) 0 & M, Canyon, Kitty, Scotti Bros., Taurus, Telarc, Words.

Polydor, See PolyGram Records Ltd.

Popmen, Ltd., 144 Wai Yip St., 1st Floor, Kwun Tong, Kowloon, (5) 407228. Cable: TEXCOGAR. Telex: 44460 TXWOD MX. Dir.: Melvin Lee; Dir.: Melina Ellison.

Prestige, See Pacific Music Co. Ltd.

Pro-Arte & Pro-Jazz, See Shun Cheong Record Co., Ltd.

RCA, See Pacific Music Co. Ltd.

RSO, See PolyGram Records Ltd.

Reprise, See WEA Records Ltd.

Riverside, See Pacific Music Co. Ltd.

Rock In Co., Rm. 107, 121 King's Road, Hong Kong, (5) 716227. Telex: HX 72870 Rocki. Gen. Mgr.: Keith K.W. Yip; Studio & Prodn. Mgr.: Holum Mak. (CD-Manufacturer/Distributor)
Label(s): (Owned) Advance, Rock In, (Licensed) Beggars Banquet, 4 A.D., Situation 2, Rough Trade, Disco Magic SRL.
Int'l Reps: Yong Records (Singapore); New Southern Records (Malaysia); China Records (China)

SMS, See Hong Kong King Yoko Ltd.

Scotti Bros., See PolyGram Records Ltd.

Seven Seas, See Hong Kong King Yoko Ltd.

Sheffield Lab, See Merit Music (H.K.) Ltd.

Shun Cheong Record Co., Ltd., Rm. 802-4 Bank Centre, Kowloon, (3) 322397. Telex: 53314 SCHK HX. Fax: (3) 884070. Managing Dir.: Raymond K.P. Ng. (CD-Manufacturer/Distributor)
Label(s): (Licensed) Concord Jazz, DMP, Gramavision/Gaia, Pro-Arte & Pro-Jazz, V. Sarabande, TBA.

Sing Tao Panasonic Ltd., 8/F., News Bldg., 635 King's Rd., Hong Kong, (5) 615086. Contact: Wan Long Yin.

Sire, See WEA Records Ltd.

Solar/Contellation, See Pacific Music Co. Ltd.

Sound Sound Record Trading Co., 1102 Wai Wah Comm'l Bldg., 109-113 Portland St., Mongkok, Kowloon, (3) 841794, (3) 841763/857167. Contact: W. Y. Wong.

Sparrow, See Cross (H.K.) Co.

Spindletop, See Merit Music (H.K.) Ltd.

Star Song, See Cross (H.K.) Co.

Stax, See Pacific Music Co. Ltd.

Stiff, See Pacific Music Co. Ltd.

Studio A, See WEA Records Ltd.

Sui Seng Trading Co., No. 1, 12/F., Professional Bldg., 19-23 Tung Lo Wan Rd., Causeway Bay, (5) 762138, (5) 762139. Cable: HOKSUISEN. Contact: Lam Shue Sam.

Sun Hing Pansonic Ltd., 10/F., Cheing Lung Ind. Bldg., 10 Cheung Yee St., Kowloon, (3) 697263. Telex: 49876 LINIL HX. Contact: Chow Yun Shueng.

TBA, See Shun Cheong Record Co., Ltd.

Tao, See Pacific Music Co. Ltd.

Taurus, See PolyGram Records Ltd.

Teichiku, See Hong Kong King Yoko Ltd.

Telarc, See PolyGram Records Ltd.

Tien Shing Records Co., 908-909 Pioneer Bldg., 748A Nathan Rd., Kowloon, (3) 959317. Contact: T. M. Lo.

Tokuma, See Hong Kong King Yoko Ltd.

21 Records, See Pacific Music Co. Ltd.

V. Sarabande, See Shun Cheong Record Co., Ltd.

Virgin, See Pacific Music Co. Ltd.

WEA Records Ltd., 2/F Landwide Bldg., 118-120, Austin Road, Kowloon Hong Kong, (852) 3-697421-4. Telex: 53979 WEA HX. Fax: 852 3-7243256. Managing Dir.: Paul Ewing; Finance & Admin. Mgr.: Stepen Cheng; Gen. Mgr.: Paco Wong; Gen. Mgr.: Grodon Cheng. (CD-Distributor)
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA, Island; (restr.) CIM, Stufio A, Dino Music.

WEA Int'l, See WEA Records Ltd.

Warner Bros., See WEA Records Ltd.

Wing Hang Record Trading Co., Ltd., 805 Fife Bldg., 8/F, 699-701 Nathan Rd., Kowloon, (3) 947582, (3) 946406. Telex: 48552 WHREC HX. Contact: Tang Ping Hang.

Words, See PolyGram Records Ltd.

Zhure, Ltd., #25, 13 Floor, Hing Wan Commercial Bldg., 25-27 Parkes, Kowloon. (Distributor)

MUSIC PUBLISHERS

A.V.T. Music Group, See April Music Publishing.

April Music Publishing Hong Kong, 3/F Acme Bldg., 22-28 Naking St., Yaumati, Kowloon, Prof. Mgr.: Angela Hon, Managing Dir.: Peter Chiu.

Around the World Music Ltd., (ASCAP/BMI) Bank Ctr., 802-804, 636 Nathan Rd., Kowloon, (3) 780-7811, Fax: (3) 884070, Pres.: Robert B. Weiss, Managing Dir.: Raymond K.P. Ng.

Blackwood Music, See April Music Publishing.

Canworld Ltd., 1st Floor, 144 Wai Yip St., Kwan Tong, Kowloon, (5) 407228, Cable: TEXCOGAR, Telex: 44460, Pres.: Melina Ellison.

Discovering Music Ltd., 24/F, Room A, Tsing Fung St., Hong Kong, (5) 716227, Fax: (852)5-8063204, Pres.: Keith K.W. Yip.

Garden Rake Music, See April Music Publishing.

Gei-Ei Music Publishers, (JASRAC) See Kaku-Sui Publishing Ltd.

Intersong Hong Kong Ltd., See WEA Music Publishing Ltd.

Dick James Music, Inc., See PolyGram Int'l Ltd.

Jobette Music Co., See April Music Publishing.

Kaku-Sui Publishing Ltd., 5-6 Middle Rd., 17/Fl., Flat K, Far East Mansion, Kowloon, (3) 668934, (3) 666949, Cable: KING YOKO HONG KONG, Telex: 39492 FAS HX, Fax: (8523) 7217188, Pres.: C. H. Koh, Prof. Mgr.: Kenny Mok.

Karma Music Publishing, 21st Floor, Grand View Comm. Centre, Causeway Bay, (5) 890-4833, Telex: 40614 MANHE HX, Fax: (5) 890-8435, Gen. Mgr.: Irene Padilla Ho.

Mayday Music Group, (BMI) See Around the World Music (HK) Ltd.

Mediarts, (ASCAP) See Around the World Music (HK) Ltd.

Merit Music Group, See Around the World Music (HK) Ltd.

Metronome Musik Gmbh, See PolyGram Int'l Ltd.

Pacific Music Pub. Ltd., 9/F Kai It Bldg., 58 Pak Tai St., Hong Kong, (3) 7125251, Cable: PROMUSIC, Telex: 54640 PECEH HX, Fax: (852)37760024, Pres.: Klaus Heymann, Gen. Mgr.: Miss Else Lau.

Pink Floyd Music, See April Music Publishing.

PolyGram Int'l Ltd., 233-239 Nathan Rd., Garley Bldg. Rm 1001, Kowloon, (852) 3-674138, Telex: 45884, Fax: (852) 3-695345, Pres.: Norman Cheng, Gen. Mgr.: Jannifer Chan.

PolyGram Music Publishing, Inc., See PolyGram Int'l Ltd.

PolyGram Nederland B.V., See PolyGram Int'l Ltd.

PolyGram Songs, Inc., See PolyGram Int'l Ltd.

Rella Music, See April Music Publishing.

Songs of Bandler-Koppelman, See April Music Publishing.

Theobards Music, Inc., See PolyGram Int'l Ltd.

Victor Music Publishing Co., Inc., (JASRAC) See Kaku-Sui Publishing Ltd.

WEA Music Publishing Ltd., 2/F, Landwide Bldg., 118-120 Austin Rd., Kowloon, (03) 697421, Telex: 40484 WCI HX, Fax: (03) 7243256, Pres.: Paul Ewing, Gen. Mgr.: Susanna Ng.

RETAIL ACCESSORY SUPPLIERS

BASF China Ltd., Tower 1, 7-F Floor,Tsim Sha Tsui, East, Kowloon.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Inter-Cassette, Ltd., 13F, Flat A, Man Foong Ind. Bldg., Chaiwan, 5-572282. Cable: INCASSETTE HONG KONG. Telex: 85938 INCAS HX. Fax: 852-5-8970010. Sales Mgr.: Maria Ng; Managing Dir.: Terrance Ma.
Product(s): CD—CD Storage Cases, CD Care Products, Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video).

Lee & Man Mfg. Co., Ltd., Wider Industrial Bldg., 7th Floor, Kowloon, 3-895299. Cable: LEEMANTRAD H.K. Telex: 44667"LEMAN" HX. Fax: 3-7551648. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: Tung Cheung-Kong.
Product(s): Tape—Head Cleaners (audio).

Summit Magnetics Ltd., 4, Heung Yip Rd., E Tat Fty., Bldg. 21/F, Wong Chuk Hang, Aberdeen, (5) 535223, (5) 535449. Cable: SUMMITAPE, HK. Telex: 76264 SMTAP HX. Fax: 852-5-8735049. Pres.: L. S. Lam; Sales Mgr.: Betty Hung.
Product(s): Record—CD Storage Cases; Tape—Head Cleaners (audio), Leader Tape (audio).

DISPLAY & OTHER FIXTURES

Summit Magnetics Ltd., 4, Heung Yip Rd., E Tat Fty., Bldg. 21/F, Wong Chuk Hang, Aberdeen, (5) 535223, (5) 535449. Cable: SUMMITAPE, HK. Telex: 76264 SMTAP HX. Fax: 852-5-8735049. Pres.: L. S. Lam; Sales Mgr.: Betty Hung.
Product(s): Tape—Browser Boxes (audio).

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Inter-Cassette, Ltd., 13F, Flat A, Man Foong Ind. Bldg., Chaiwan, 5-572282. Cable: INCASSETTE HONG KONG. Telex: 85938 INCAS HX. Fax: 852-5-8970010. Sales Mgr.: Maria Ng; Managing Dir.: Terrance Ma.

Lee & Man Magnetic Tapes (USA) Ltd., Wider Industrial Bldg., 7th Floor, Kowloon, 3-895299. Cable: LEEMANTRAD H.K. Telex: 44667 LEMAN HX. Fax: 3-7551648. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: Tung Cheung-Kong.

Lee & Man Mfg. Co., Ltd., Wider Industrial Bldg., 7th Floor, Kowloon, 3-895299. Cable: LEEMANTRAD H.K. Telex: 44667"LEMAN" HX. Fax: 3-7551648. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: Tung Cheung-Kong.

PUBLIC RELATIONS & RECORD PROMOTION

Creative Workshop, 1404-1406 Korea Center, Hong Kong, 447483, 436399.

TAPE CUSTOM DUPLICATORS

C B S/Sony Hong Kong Ltd., 4/F, Acme Bldg., 22-28 Nanking St., Hong Kong, 3-7714391. Cable: CBSSONYHKL HONG KONG. Telex: 44936 CBSON HX. Fax: 3-7803152. Pres.: Peter C. H. Chiu; Sales Mgr.: Jimmy Chan.
Audio: Cassette

Crown Record Co., Ltd., 34A Kennedy Rd., 7/F, Hong Kong, (5) 237845. Pres.: Lau Tung.
Audio: Cassette

Inter-Cassette (Hong Kong) Ltd., 13/F, Flat "A", Man Foong Industrial, Chaiwan, (5) 572282. Cable: INCASSETTE HONG KONG. Telex: 85938 INCAS HX. Managing Dir.: Mr. Terrance Ma.
Audio: Cassette
Video: Head cleaner.

World Radio History

Lee & Man Mfg. Co., Ltd., Wider Industrial Bldg., 7th Floor, Kowloon, 3-895299. Cable: LEEMANTRAD H.K. Telex: 44667"LEMAN" HX. Fax: 3-7551648. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: Tung Cheung-Kong.
Audio: Cassette
Lee's Sound Engineering Ltd., 145-149 Queens Rd., Central, 4th floor, Hong Kong, (5) 436868. Telex: 614841.
Audio: Cassette, Open Reel
Summit Magnetics Ltd., 4, Heung Yip Rd., E Tat Fty., Bldg. 21/F, Wong Chuk Hang, Aberdeen, (5) 535223. (5) 535449. Cable: SUMMITAPE, HK. Telex: 76264 SMTAP HX. Fax: 852-5-8735049. Pres.: L. S. Lam; Sales Mgr.: Betty Hung.
Audio: Cassette.
Video: ½ Beta Cassette.

RECORD AND TAPE MANUFACTURING

Benelux Manufacturing Ltd., 12/F, Hoi Yuen Industrial Bldg., 29 Cheung Lee St., Chai Wan. Mktg. Mgr.: Dick Chow.
Inter-Cassette (Hong Kong) Ltd., 13/F, Flat "A", Man Foong Industrial, Bldg. 7 Cheung Lee St., Chaiwan, (5) 572282. Cable: INCASSETTE HONG KONG. Telex: 85938 INCAS HX. Managing Dir.: Mr. Terrance Ma.

PLATING, PROCESSING & PRESSING PLANTS

C B S/Sony Hong Kong Ltd., 4/F, Acme Bldg., 22-28 Nanking St., Hong Kong, 3-7714391. Cable: CBSSONYHKL HONG KONG. Telex: 44936 CBSON HX. Fax: 3-7803152. Pres.: Peter C. H. Chiu; Sales Mgr.: Jimmy Chan. (LP's)

PACKAGING & LABELING SERVICES

C B S/Sony Hong Kong Ltd., 4/F, Acme Bldg., 22-28 Nanking St., Hong Kong, 3-7714391. Cable: CBSSONYHKL HONG KONG. Telex: 44936 CBSON HX. Fax: 3-7803152. Pres.: Peter C. H. Chiu; Sales Mgr.: Jimmy Chan. (Collating, Labeling).

BLANK AND BULK RAW TAPE

Strand Magnetic Tapes, Pacific Centre, 10th Floor, Bank of Amer, Kowloon, 3-7210880, Telex: 56443 WATCHX.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Allen Industries Ltd., 11 Sun Yip St., 4/F, Chaiwan, (5) 570107. Cable: ALMAGTAP. Telex: 65911 ALLEN HX. Fax: 5-8970297. Pres.: T. L. Liu; Sales Mgr.: Simon Wu.
Audio: Cassette, C-O, CD Box.
Video: ½ VHS cassette, V-O.

Inter-Cassette, Ltd., 13F, Flat A, Man Foong Ind. Bldg., Chaiwan, 5-572282. Cable: INCASSETTE HONG KONG. Telex: 85938 INCAS HX. Fax: 852-5-8970010. Sales Mgr.: Maria Ng; Managing Dir.: Terrance Ma.

Lee & Man Mfg. Co., Ltd., Wider Industrial Bldg., 7th Floor, Kowloon, 3-895299. Cable: LEEMANTRAD H.K.. Telex: 44667"LEMAN" HX. Fax: 3-7551648. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: Tung Cheung-Kong.
Audio: C-0.

Summit Magnetics Ltd., 4, Heung Yip Rd., E Tat Fty., Bldg. 21/F, Wong Chuk Hang, Aberdeen, (5) 535223, (5) 535449. Cable: SUMMITAPE, HK. Telex: 76264 SMTAP HX. Fax: 852-5-8735049. Pres.: L. S. Lam; Sales Mgr.: Betty Hung.
Audio: Spare parts, magnetic tape, leader tape.

Swire Magnetics Ltd., 61 Quarry Bay St., G.P.O. Box 1, Hong Kong, Telex: 60528 SWCAS HX.
Audio: Supplier blank cassette C-60, 90, 120.
Video: Supplier of VHS & Beta.
Yorknetics, Ltd., GPO Box 9789, 313 Central Bldg.,, Hong Kong, (5) 25-45-27. Cable: MAGNETAPE. Telex: 83583. Gen. Mgr.: Mike Campbell.

SURVEILLANCE & SECURITY SYSTEMS

Summit Magnetics Ltd., 4, Heung Yip Rd., E Tat Fty., Bldg. 21/F, Wong Chuk Hang, Aberdeen, (5) 535223, (5) 535449. Cable: SUMMITAPE, HK. Telex: 76264 SMTAP HX. Fax: 852-5-8735049. Pres.: L. S. Lam; Sales Mgr.: Betty Hung.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Inter-Cassette (Hong Kong) Ltd., 13/F, Flat "A", Man Foong Industrial, Chaiwan, (5) 572282. Cable: INCASSETTE HONG KONG. Telex: 85938 INCAS HX. Managing Dir.: Mr. Terrance Ma.
Lee & Man Magnetic Tapes (USA) Ltd., Wider Industrial Bldg., 7th Floor, Kowloon, 3-895299. Cable: LEEMANTRAD H.K. Telex: 44667 LEMAN HX. Fax: 3-7551648. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: Tung Cheung-Kong.
Audio—Magnetic tape in jumbo web.
Lee & Man Mfg. Co., Ltd., Wider Industrial Bldg., 7th Floor, Kowloon, 3-895299. Cable: LEEMANTRAD H.K. Telex: 44667"LEMAN" HX. Fax: 3-7551648. Pres.: Patrick Lee Wan-Keung; Sales Mgr.: Tung Cheung-Kong.
Audio—Blank Cassette.
Summit Magnetics Ltd., 4, Heung Yip Rd., E Tat Fty., Bldg. 21/F, Wong Chuk Hang, Aberdeen, (5) 535223, (5) 535449, Cable: SUMMITAPE, HK. Telex: 76264 SMTAP HX. Fax: 852-5-8735049. Pres.: L. S. Lam; Sales Mgr.: Betty Hung.
Audio—CD jewel box, library case, & double flat cassette.

HUNGARY

RECORD COMPANIES

Bravo, See Hungaroton Hungarian Record Co.
Favorit, See Hungaroton Hungarian Record Co.
Hungaroton Export-Import, Vorosmarty ter 1, 1051 Budapest V, 178-831. Telex: 22-6504. (Distributor, Importer, Exporter)
Hungaroton Hungarian Record Co., 1051 Budapest, Vorosmarty, Budapest 1051, (36) 1-176-222. Telex: 22 6504. Fax: (36) 1-184-571. Managing Dir.: Jeno Bros; Int'l Dir.: Gyula Karsay; A & R Dir.: Peter Rakosy; Export-Import Mgr.: Margit Redei; Pop Mgr.: Ferenc Kaszas. (CD-Manufacturer/Distributor)
Label(s): (Owned) Bravo, Favorit, Hungaroton,Qualiton, Pepita, Profil, Start.
Int'l Reps.: Anther Record (Australia); Archambault Musique (Canada); Diskotur Plakcilik (Turkey); Carisch (Italy); Conifer (United Kingdom); Dargil (Portugal); Euroton Fonogram (Sweden); Eastronics (Israel); El-Ajou Trading (Saudi Arabia); Ferysa (Spain); Fabrica de Discos (Mexico); Finngospel (Finland); Harmonia Mundi (France); Music Dist. Ltd. (Norway); Ode Record Co. (New Zealand); Qualiton Imports Ltd. (USA); Sound Products (The Netherlands); Sade (Switzerland); Pacific Music Co. Ltd.: (Hong Kong); PolyGram (Austria).
Kultura-Hungarian Foreign Trading Co., Box 149, H-1389 Budapest 62, 388 511. Telex: 22 4441.
Pepita, See Hungaroton Hungarian Record Co.
Profil, See Hungaroton Hungarian Record Co.
Qualiton, See Hungaroton Hungarian Record Co.
Start, See Hungaroton Hungarian Record Co.

MUSIC PUBLISHERS

Editio Musica Budapest, Vorosmarty Ter 1, Budapest, 1051, 184-228, Cable: Editiomusica, Telex: 225500, Pres.: Laszlo Sarlos, Gen. Mgr.: Laszlo Eosze, Int'l Promo. Mgr.: Gabor Knisch.
Hungaroton Hungarian Record Co., H-1051 Budapest,, Vorosmarty ter 1, 178-831, Telex: 22-6504, Directeur General: Mr. Jeno Bors.
Kultra-Hungarian Foreign Trading Co., PO Box 149., H. 9 Budapest 62, (361) 159.450, Cable: KULTURPRESS, Telex: 22-4441.

RETAIL ACCESSORY SUPPLIERS

BASF Hungary, Magyarorszagi Iroda, Budapest, 1147. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Budapesti Zenei Versenyek es Fesztivalok Irodaja, Box 80, Vorosmarty Ter 1, Budapest V, H-1366, 179-910. Cable: FESTIVALBURO. Telex: 22-4121. Dir.: Tamas Klenzanszky.
Institute for Musicology of the Hungarian Academy of Sciences, box 28, Budapest 1, H-1250, 161-522.
Interconcert (International Concert Mgmt.), Vorosmarty Ter 1, Budapest V, H-1368, 176-222. Cable: INTERKONCERT. Telex: 22-4121. Pres.: Laszlo Orosz; Contact: Zsolt Pentz.
Magyar Nepkoztarsasag Muveszeti Alapja, Bathori utca 10, Budapest V.
Magyar Zenemuveszek Szovetsege, Box 47, Budapest, H-1364, 184-243. Cable: MUSIC UNION. Gen. Sec.: Istvan Lang.
O R I (Orszagos Rendezo Iroda-Hungarian Nat'l Mgmt. of Light Music), Vorosmarty ter 1, Budapest, H-1815, 176-353. Telex: 224121.

ENTERTAINMENT ATTORNEYS

Artisjus (Hungarian Bureau for the Protection of Authors' Rights), Vorosmarty ter 1, Budapest, 1051, (0361) 184-629. Telex: 226527 arjus h. Pres.: Kamillo Lendvay; Dir. Gen.: Dr. Gyorgy Boytha; Head Music Division: Dr. Istvan Szilagyi.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Artisjus (Hungarian Bureau for the Protection of Authors' Rights), Vorosmarty ter 1, Budapest, 1051, (0361) 184-629. Telex: 226527 arjus h. Pres.: Kamillo Lendvay; Dir. Gen.: Dr. Gyorgy Boytha; Head Music Division: Dr. Istvan Szilagyi.

MUSIC LIBRARIES

Magyar Zenemuveszek Szovetsege, Box 47, Budapest, H-1364, 184-243. Cable: MUSIC UNION. Gen. Sec.: Istvan Lang.

PUBLIC RELATIONS & RECORD PROMOTION

Artisjus (Hungarian Bureau for the Protection of Authors' Rights), Vorosmarty ter 1, Budapest, 1051, (0361) 184-629. Telex: 226527 arjus h. Pres.: Kamillo Lendvay; Dir. Gen.: Dr. Gyorgy Boytha; Head Music Division: Dr. Istvan Szilagyi.

Hunarokoncert Oszk, Int'l Agency, VI. Gorkij fasor 38, Budapest, H-1068, (36) 1-220-641. Pres.: Laszlo Szirmai; Sales Mgr.: Jozsef Huszar; : D.A. Starnfeld.

ENVELOPES AND MAILERS

Kultura-Hungarian Foreign Trading Co., Box 149, Budapest 62, H-1389, (361) 159-450. Cable: KULTURPRESS. Telex: 22-4441.

ICELAND

RECORD COMPANIES

A&M, See Skifan.
Arista, See Skifan.
CBS, See Steinar Hf.
Chrysalis, See Steinar Hf.
EMI, See Skifan.
Filadelfia-forlag, PB 5135, 125 Reykjavik, 1.20735, Fax: 1.623419. Gen. Mgr.: Mr Einarsson.
Gramm Hf, Klapparstig 25-27, 101 Reykjavik, 1.16222, Fax: 1.129323. Mng. Dir.: Asmundur Jonsson.
Iceland Music, Freyingata 1, PB 978, Reykjaviki, 1.42037, Telex: IS 3000 ICE MIC.
Island, See Skifan.
Medley, See Steinar Hf.
Motown, See Skifan.
Polar, See Skifan.
RCA, See Skifan.
Skifan, Borgartun 24, 105 Reykjavik, 29544. Gen. Mgr.: Mr. Gudmundsson; A & R/Promo.: Jon Olafsson; Finance Dir.: Kristjan Gunnarsson.
Label(s): Skifan, RCA, Arista, Motown, Polar, Island, EMI, A&M.
Steinar Hf, Nybilaveg 4, Kopavpgur 202, 45800. Managing Dir.: Steinar Berg Isleifsson; Int'l Mgr.: Jonatan Gardarsson; Mktg. Mgr.: Stefan Unnarsson.
Label(s): Steinar, WEA, CBS, Virgin, Chrysalis, Medley.
Taktur Hf, PO Box 8915, 108 Reyjavik, Telex: 946240. Mng. Dir.: Olaf Haraldsson; Mktg./A & R: Gunnar Hrafnsson.
Label(s): Taktur, Falkinn, Polygram.
Virgin, See Steinar Hf.
WEA, See Steinar Hf.

World Radio History

VIDEO PROGRAM SUPPLIERS & BUYERS

Hid Islenka Kvikm. Felag, Hringbrautt 119,, 107 Reykjavik, 27593.
Saga Film, Vatnagordum 4,, 104 Reykjavik, 685085.
Steinar Hf, Nybilaveg 4, 220 Harfnarf, 45800. Mng. Dir: Steinar Berg Isleifsson; Sales Mgr.: Gudlaugur Nielsson.
Label(s): CBS/Fox, Virgin Video, Virgin Vision, Warner Home Video.

MUSIC PUBLISHERS

Filadelfia-forlag, PB 5135, 125 Reykjavik, 1.20735, Fax: 1.623419. Gen. Mgr.: Mr. Einarsson.
Gramm Hf, Klapparstig 25-27, 101 Reykjavik, 1.16222, Fax: 1.129323. Mng. Dir.: Asmundur Jonsson.
Iceland Music, Freyingata 1, PB 978, Reykjaviki, 1.42037, Telex: IS 3000 ICE MIC.
Skifan, Borgartun 24,, 105 Reykjavik, 29544. Gen. Mgr.: Mr. Gudmundsson; A & R/Promo.: Jon Olafsson; Finance Dir.: Kristjan Gunnarsson.
Steinar Hf, Nybilaveg 4, 220 Harfnarf, 45800. Mng. Dir.: Steinar Berg Isleifsson; Int Mgr.: Jonatan Gardarsson; Mktg. Mgr.: Stefan Unnarsson.
Taktur Hf, PO Box 8915, 108 Reyjavik, Telex: 946240. Man. Dir.: Olaf Haraldsson; Mktg./A & R: Gunnar Hrafnsson.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Iceland Music Iinformation Centre, Freyjugata 1, Reykjavik, 42037.
Icelandic Composers Society, Laufasvegur 40, Reykjavik, 1.24972.

PLATING, PROCESSING & PRESSING PLANTS

Alfa, Reykjavikurvegi 64, 220 Hafnarf, 1.54155. Man. Dir.: Stenn Stensen.

INDIA

RECORD COMPANIES

Angel, See The Gramophone Co. of India Ltd.
Blue Note, See The Gramophone Co. of India Ltd.
CBS Gramophone Records & Tape (I) Ltd., Dalamal Tower, 11th Floor, Suite 1110, Norman Point, Bombay, 400 021, 243016, 243069. Cable: RECTAPE IN. Telex: 11 5989 CBSR IN. Pres.: Shashi Gopal; Co. Sec./Mgr./ Finance: P. R. Mams; Finance Mgr.: R. N. Nambiar; Mgr. A & R-India: V. A. Balvani; Mgr. A & R Int'l: Atul Churamani.
CFP, See The Gramophone Co. of India Ltd.
Capitol, See The Gramophone Co. of India Ltd.
Columbia, See The Gramophone Co. of India Ltd.
DJM, See Music India Ltd.
Double-Up, See The Gramophone Co. of India Ltd.
EMI, See The Gramophone Co. of India Ltd.
EMI (America), See The Gramophone Co. of India Ltd.
The Gramophone Co. of India Ltd., 33, Jessore Rd, Dum Dum, Calcutta, W. Bengal, 700028, (033) 572431, (033) 574163. Cable: Emitron, Calcutta. Telex: 021-7007. Pres.: Pradip Chanda; Vice. Pres, Sales & Mktg.: P.K. Banerjee; Nat'l Mgr. Exports: G. Vijaykumar; Nat'l A&R Mgr.: S. Kohli; Asst. Mgr., Int'l Music: V.T. Ravi.
Branch(es): 1-3, Uxbridge Rd., Hayes, Middlesex, UB4 0SY, United Kingdom, 01-561-5922, Telex: 22-417 Emihay. Branch Mgr.: Arvind Srivastava.
Label(s): (Owned) Sur Sagar, EMI, ParloPhone, Columbia, His Master's Voice, Harvest, Regal ZonoPhone, RAK, CFP, MFP, One-Up, Double-Up,Odeon, Liberty, Purple, EMI (America), Capitol, Manhattan, Blue Note, Angel.
Harvest, See The Gramophone Co. of India Ltd.
His Master's Voice, See The Gramophone Co. of India Ltd.
Liberty, See The Gramophone Co. of India Ltd.
MFP, See The Gramophone Co. of India Ltd.
Manhattan, See The Gramophone Co. of India Ltd.
Mercury, See Music India Ltd.
Music India Ltd., 16/2, Sterling Centre, Dr. Annie, Worli, Bombay, 400 018, 4935953-4-5981, 4928609-4-5981. Cable: MUSICINDIA. Telex: 011-73713 Pydr In. Vice Pres.: V.J. Lazarus; Int'l Label Mgr.: L. D'Souza (CD-Distributor)
Label(s): RSO, Verve.
Odeon, See The Gramophone Co. of India Ltd.
One-Up, See The Gramophone Co. of India Ltd.
Parlophone, See The Gramophone Co. of India Ltd.
Phonogram, See Music India Ltd.
Polydor, See Music India Ltd.
Purple, See The Gramophone Co. of India Ltd.
RAK, See The Gramophone Co. of India Ltd.
RSO, See Music India Ltd.
Regal Zonophone, See The Gramophone Co. of India Ltd.
Sur Sagar, See The Gramophone Co. of India Ltd.
Verve, See Music India Ltd.

RETAIL ACCESSORY SUPPLIERS

BASF India Ltd., Maybaker House, Box 19108, Bombay, 400 025.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Gramophone Co. of India Ltd., 33 Jessore Rd., Dum Dum, Calcutta, 700028, 57-2431. Cable: EMITRON. Telex: (021) 7007. Managing Dir.: M. H. Dave.
Product(s): Record—Replacement Styli.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Madras Musical Assn., Box 1412, Madras, 600017.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Memory Devices (India) Private Ltd., 53, Industrial Estate, L.B. Shastri Marg, Bombay, Maharastrd, 400083, 588368. Cable: MEMORY. Pres.: Yogesh Ganatra.
Vimal Ents. Private Ltd., 64, Industrial Area, Umbergam, 396171, 2338. Cable: VIMALTAPE. Pres.: Vimal Ganatra.

TAPE CUSTOM DUPLICATORS

Gramophone Co. of India Ltd., 33 Jessore Rd., Dum Dum, Calcutta, 700028, 57-2431. Cable: EMITRON. Telex: (021) 7007. Managing Dir.: M. H. Dave.
Audio: Cassette.

Memory Devices (India) Private Ltd., 53, Industrial Estate, L.B. Shastri Marg, Bombay, Maharastrd, 400083, 588368. Cable: MEMORY. Pres.: Yogesh Ganatra.
Audio: Cassette.
Video: ½ VHS Cassette.

Vimal Ents. Private Ltd., 64, Industrial Area, Umbergam, 396171, 2338. Cable: VIMALTAPE. Pres.: Vimal Ganatra.
Audio: Cassette, Open Reel.

PLATING, PROCESSING & PRESSING PLANTS

Gramophone Co. of India Ltd., 33 Jessore Rd., Dum Dum, Calcutta, 700028, 57-2431. Cable: EMITRON. Telex: (021) 7007. Managing Dir.: M. H. Dave.

BLANK AND BULK RAW TAPE

B A S F India Ltd., Maybaker House, Sudam Kalu Ahire Marg, B, Bombay, 400025, (22) 422-0703, Telex: 1171538 basfin. Div. Mgr.: H. E. Kizelbash.
Electroband (India) Pvt. Ltd., 162/69 Lake Gardens, Calcutta, 700045, Mng. Dir.: Sankar Kiswas; Dir. (Blank only): Krishna Biswas.
Susmit Sangita Intermagnetics Priveate Ltd., Gyanco Bldg., Main Rd., Ranchi, 834001, 25213, Cable: CASET. Telex: 0625203. Pres.: R.G. Poddar; Tape Sales Mgr.: N. Modi.
Vimal Ents. Private Ltd., 106 Commerce House, N. Master Rd., Bombay, 400023, 272473, 270943, Cable: VIMALTAPE. Pres.: H.N. Ganatra; Tape Sales Mgr.: Y.P. Ganatra.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Memory Devices (India) Private Ltd., 53, Industrial Estate, L.B. Shastri Marg, Bombay, Maharastrd, 400083, 588368. Cable: MEMORY. Pres.: Yogesh Ganatra.
Audio: Cd & parts, spools for open reel.
Video: VO & parts, spools for computer tapes.

Vimal Ents. Private Ltd., 64, Industrial Area, Umbergam, 396171, 2338. Cable: VIMALTAPE. Pres.: Vimal Ganatra.
Audio: Audio magnetic cassette & open reel tape.

INDONESIA

RECORD COMPANIES

I N D O E S I A, Pt. Meridian Tunggal Auditape, (Acquarius), Jakarta 10120, 62-21 367-238. Fax: 62-21 370-934. (Distributor)
Label(s): Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA, Geffen, WEA.
P. T. Inmac Sejahtera, Mura Karan Raya # 175-177, Jakarta, 14440, Contact: J. Loekman. (Distributor)

RETAIL ACCESSORY SUPPLIERS

P. T. P'Rindu Auvin, Glodok Plaza F-131, Jakarta, 11110, (021) 6492349. Telex: 63081 NAGATA IA. Fax: (021) 6592911. Pres.: Jusak J.S.
Product(s): Tape—Head Cleaners (audio), Bulk Erasers (audio), Splicing Tape & Equip. (audio).

TAPE CUSTOM DUPLICATORS

P. T. Rekaswara Persada, Muara Karang Blok I 1 Selatgan No. 26, Jakarta, 14450, (021) 6492349. (021) 6492465. Telex: 63081 NAGATA IA. Fax: (021) 6592911. Pres.: Adi Nugrgho; Sales Mgr.: A. D. Naro.
Audio: Cassette.

IRAN

RETAIL ACCESSORY SUPPLIERS

BASF Iran AG, Ostad Motahari Ave. No. 268, Teheran, 15884.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

IRAQ

RETAIL ACCESSORY SUPPLIERS

BASF Irak, Sa adoum St. Bustan Kubba,Box 2287, Baghdad.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

IRELAND

RECORD COMPANIES

A&M Records, 130 Slaney Road (Ind Estate), Glasnevin, Dublin 11, 1.309077, Telex: 30434, Fax: 307130. Gen. Mgr.: Lynne Fitzgerald.
Asylum, See WEA Records Ireland Ltd.
Atco, See WEA Records Ireland Ltd.
Atlantic, See WEA Records Ireland Ltd.
Blackbird Records, 65 Grafton Street, Dublin 2, 1.714855/ 714139, Telex: 90825, Fax: 795634. Managing Dir.: Maurice Cassidy.
BMG/Ariola, See CBS Records Ltd.
BMG/RCA Records, Carriglea Ind Est, Naas Rd., Dublin 12, 1.553001, Telex: 93901, Fax: 553990. Gen. Mgr.: Freddie Middleton.
CBS Records Ltd, Carriglea Ind Est, Naas Rd., Dublin 12, 1.553001, Telex: 93901, Fax: 553990. Managing Dir.: John Sheehan; Mktg./Promo.: Willie Kavanagh; A & R: Thomas Black.
Label(s): (Distributed) CBS/Epic, Chrysalis, BMG/Ariola, RCA.
CBS/Epic, See CBS Records Ltd.
Chart Records, IMS House, 5/6 Lombard St, Dublin, 1.713426/779914.
Bus Records, 5/6 Lombard Street, Dublin 2, 1.791865. Gen. Mgr.: Marcus Connaughton.
Chrysalis, See CBS Records Ltd.
Claddagh Records, Dame House, Dame St, Dublin 2, 1.778943/793664. Admin.: Jane Bolton.
CMR Records, 5/6 Lombard St, Dublin 2, 1.779762/ 778701.
Comet Records, 3 Crown Alley, Dublin 2, 1.718592. Mgr.: Brian O'Reilly.

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Crashed Records, 130 Slaney Rd, Dublin 11, 1.729714, Telex: 33562, Fax: 729970. Managing Dir.: Shay Hennessy.
Dara/dolphin Records, 56 Moore St, Dublin 1, 1.729993/729364. Managing Dir.: J O'Reilly.
Demon,See WEA Records Ireland Ltd.
Elektra, See WEA Records Ireland Ltd.
Emerald Records, 120 Coach Road, Temple Patrick, Tel: 08494 3271, Telex: 747293, Fax: 08494 32800. Managing Dir.: Mervyn Solomon.
EMI Records (Ireland), 130 Slaney Road, Finglas, Dublin 11, 1.309077, Telex: 24535, Fax: 729970. Managing Dir.: Andy Trotter; Mktg. Mgr.: Rory Cowan.
Finnadar, See WEA Records Ireland Ltd.
Gael-linn, 26 Merrion Sq, Dublin 2, 1.767283, Telex: 90314, Fax: 612438. Managing Dir.: Riobard Mac Gorain.
Geffen, See WEA Records Ireland Ltd.
Harmac Music, 145c Slaney Close, Glasnevin, Dublin 11, 1.308722/308517/308292, Telex: 33535, Fax: 308493.
Hotwire, See WEA Records Ireland Ltd.
Lunar/nugget Records, IMS House, 5/6 Lombard St, Dublin 2, 1.774229, Telex: 32618.
MCA Records, 30-32 Sir Rogersons Quay, Dublin 2, 1.711141, Fax: 1.714554. Gen. Mgr.: Dave Pennyfather.
Mercury, See Polygram Records Ltd.
Mother Records, 31/32 Sir John Rogerson's Qy, Dublin 2, 1.711141, Fax: 1.714554. Gen. Mgr.: Dave Pennyfather. Label: Son Records.
Music Sales (Distribution), 2248 Shore Road, Ireland Bt38 8Tx, 0231 65422. Managing Dir.: E Graham.
Mystery, See WEA Records Ireland Ltd.
Nonesuch, See WEA Records Ireland Ltd.
Ocean Records, Clifton Hse, Fitzwilliam St., Dublin 2, 1.613788/615822, Telex: 90989, Fax: 615200.
Ogham Records, 65 Grafton St., Dublin 2, 1.714855/714239, Telex: 90825. Mgr.: Maurice Cassidy.
Outlet Recording, 15-21 Gordon Street, Belfast Bt1 2Lg, 232.322826, Fax: 232.332671. Managing Dir.: Martin McBurney.
Owl Records, 2 Auburn Ave, Dublin, 1.851562. Mgr.: Reg Keating.
Paisley Park, See WEA Records Ireland Ltd.
Pheaton Records, Dame House, Dame St, Dublin 2, 1.778943/793664. Chrn.: Mathew Gallagher; Mgr.: Jane Bolton.
Phonogram, See Polygram Records Ltd.
Pogue Mahone Records, c/o Headline, 8 Crow St, Dublin 2, 010.777930/777349. Mgr.: Terry O'Neill.
PolyGram Records Ltd., 130 Slaney Road, Glasnevin Dublin 11, 0001.309077, Telex: 30434. Managing Dir.: Paul Keogh; Mktg./Promo.: Vivian O'Rourke.
Labels: Phonogram, Mercury, Vertigo.
RCA, See CBS Records Ltd.
Record Services, 17 Blessington Street, Dublin 7, 0001 305741. Managing Dir.: B Wynne.
Reprise, See WEA Records Ireland Ltd.
Ritz Records, 5/6 Lombard St, Dublin 2, 1.779046/779244. Gen. Mgr.: Michael O'Riordan; Managing Dir.: Michael Clerkin.
Scoff Records, 24 Eustace St., Dublin 2, 1.713033/719493. Mgr Dir.: Deke O'Brien.
Sire, See WEA Records Ireland Ltd.
Solid Recoprds, 130 Stanley Rd, Glasnevin, Dublin 11, 1.303700. Mgr.: Oliver Walsh.
Solomon And Peres Distribution, 120 Coach Road, Ballyclare, Co Ntrm Bt39 0Hb, N 084 9432711/32693, Telex: 747293, Fax: 084 9432800. Gen. Mgr.: Bert McCormick.
Son Records, See Mother Records.
Stiff Records, 8 Crow St,, Dublin 2, 1.777930/777349. Mgr.: Terry O'Neill.
Sulan Records, Ballyvourney, Co., Cork, 026.45123. Managing Dir.: Tadhg Kelleher.
Tara Records, 4 Anne's Lane, Dublin 2, 1.776921/771650, Telex: 32618. Mgr Dir.: John Cook.
Teledec, See WEA Records Ireland Ltd.
Triskel Records, 16 Parnell Sq, Dublin 1, 1.743906/786766. Mgr Dir.: Oliver Barry.
Vertigo, See Polygram Records Ltd.
Virgin Records, 130 Slaney Rd Glasnevin, Dublin 1, 1.303700/898, Telex: 33562, Fax: 1.303736. Gen. Mgr.: Rory Golden; Mgr.: Rory Golden; Sales & Promo.: Bob James.
WEA Ireland Ltd., 130 Slaney Road, Glasnevin, Dublin 11, 353-1.303700, Telex: 33667 WEA EI, Fax: 353-1 303736. Mgr./Dir.: Philip Murphy; Mktg. Dir.: Peter Kenny; Fin. Controller: Paurice Glennon; Domestic Label Mgr.: Tina McCarthy.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Teledec, Warner Bros., WEA; (Licensed) Geffen, Virgin; (Restr.) Demon, Telstar, Hotwire, Mystery.
Warner Bros., See WEA Records Ireland Ltd.

VIDEO PROGRAM SUPPLIERS & BUYERS

Castle Music, 130 Slaney Road, Dublin Ind. Estate, Finglas, Dublin 11, (01) 729714, Telex: 33562, Fax: (01)309474, Managing Dir.: Shay Hennesoy.
Warner Home Video, 130 Slaney Road, Glasnevin, Dublin 11, (01) 303700, Telex: 33562.
Windmill Lane Productions, 4 Windmill Lane, Dublin 2, (01) 713444, Mgr.: James Morris.

MUSIC PUBLISHERS

Amour Music Ltd, Beauparc, Slane Studios Co Meath Ireland 041.24357/24358. Contact: John Dee.
Aquarian Music Publishing, Ballinclea Lodge, Killiney Co., Dublin, Ireland 01.850851. Contact: Pat Dempsey.
Bagamusic, 5/6 Lombard St., Dublin 2, Ireland 01.791865, Fax: (150
Banshee Music, Killea, Dunmore East, Co. Waterford, 051.83229. Contact: Sheila Furey.
Bardis Music, 2 Carlton Terrace, Novara Rd, Bray, County Wicklow, 0001.862074, Telex: 93250. Managing Dir.: Peter Bardon.
Affiliates: Bruton Music, Music House Int, Film Trax Plc.
Briar Music, 5/6 Lombard St., Dublin 2, 01.774229/779762/774603. Contact: Brian Molloy.
Bruton Music, See Bardis Music.
Carasel Music, 8 St. Mel's Ave., Walkinstown, Dublin 12, 01.509429. Contact: Val Kearney.
Castle Music, 5/6 Lombard St., Dublin 2, 01.779762. Contact: Donie Cassidy.
Clannad Music, Millhouse, 14/15 Sir John-Rogerson Quay, Dublin 2, 01 714344. Contacts: Dave Kavanagh/John Lappin.
Crashed Music, 130 Slaney Road, Dublin I.Es, Finglas, Dublin 11, 0001.729714, Telex: 33562.
Danceline Publishers, 152 Monksfield, Clondalkin, Dublin 22, 01 713033/719493.
Dark Fox Music, 24 Eustace Street, Dublin 2, 0001.713033, Telex: 91076.
Emma Music, 5/6 Lombard St., Dublin 2, 01.779046/779244. Contact: Michael O'Riordan.
Evolving Music Co Ltd, 23/25 Upper Sherrard St., SFX Centre, Dublin 1, 01.732124. Contact: Desmond/Barry Walsh.
Film Trax Plc, See Bardis Music.
Helmar Music, 5 Lombard Street, Dublin 2, 0001.791865, Telex: 32618.
Hurley Music, 7 Andrew St., Dublin 2. 01.795900. Contact: Liam Hurley.
K2 Music, 26 Bigger Road, Dublin 12, 01.501139. Contact: Mai O'Higgins.
Keady Music, 65, Grafton St., Dublin 2, 01.714855/714239. Telex: 90825. Fax: 795634. Contact: Maurice Cassidy.
Kt (Kusic) Publishing, 2 Auburn Ave., Dun Laoghaire, Co.Dublin, 01.851562. Contact: Reg/Ciaran Keating.
Mcguinness, Whelan Publishing, 4 Windmill Lane, Dublin 2, 01.777330. Contact: Barbara Galavan.
Mild Music , 4 Anne's Lane, Dublin 2. 01.776921/771650. Telex: 32618. Contact: John Cooke.
Mother Music, 5/6 Lombard St., Dublin 2, 01.791865.
Music House Int, See Bardis Music.
Mystery Tunes,c/o Wea, 130 Slaney Rd, Dublin 11, 01.303700. Telex: 33667. Contact: Tina McCarthy.
Nouveau Wax Ltd, Mardyke Walk, Elm Tree Studios, CORK, 021.273635.
One By One Music, 4 Downpatrick Rd, Killyleagh, Co Down, N.Ireland Bt30 9Rg, 396.828650.
Outlet Music, 48 Smithfield Square, Belfast, N. Ireland Bt1 1Je, 232.322826.
Raglan Music, 2 Carlton Terrace, Bray, Co.Wicklow, 01.862074. Telex: 93250. Contact: Peter Bardon.
Rainbow Music, 17 Blessington St., Dublin 7, 01 305741/305958. Contact: Brian Wynne.
Razor Blade Records & Music, 64 Sefton, Rochestown Ave, Dun Laoghaire, CO.Dublin, 01. 857825. Contact: Tony Floyd Kenna.
Rosette Music, 5/6 Lombard St., Dublin 2, 01.779046/779244. Contact: Michael O'Riordan.
Seedy Publishing , Ballyhank, Waterfall, Co. Cork, 021.885433. Contact: Con Downing.
Sponsongs, 5/6 Lombard St., Dublin 2, 01.791865. Contact: Jim Doherty.
Squirrel Music , 5/6 Lombard St., Dublin 2, 01.779762/774229. Contact: Brian Molloy.
Swing Music , 5/6 Lombard St., Dublin 2, 01.791865.
Tigers Eye Music, Lower Fitzwilliam Street, Dublin 2, 0001.615200.
Trax On Wax Music Co, 24 Eustace Street, Dublin 2, 01.713033, Telex: 91076, Fax: 01.773733.
Affiliates: Dark Fox Music.
Walton's Music, 2 North Frederick St., Dublin 1, 01.747805. Contact: Dave Maguire.
Woodtown Music , Dame House, Dame Street, Dublin 2, 01.778943/793664. Contact: Jane Bolton.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

International Songwriters Ass'n, Rabeen, Limerick City, 01.353.61.28837. Managing Dir.: J D Liddane. Contact: Riobard Mac Gorain.

PUBLIC RELATIONS & RECORD PROMOTION

Clef Promotions, 1/7 Church Street, Athlone, 010.503.902.72734.
Tom Costello, IMS Hse, 5 Lombard Street, Dublin 2, 0001.774229.
Free Bird Records, ½ Eden Quay, Dublin 1, 0001.731250.
Irish Music Scene, Bunbeg, Letterkenny, Co Donegal, 010.353.07531176.
M.C.D., Vartry Lodge, Strand Road, Killiney, Dublin, 740550, Telex: 31561. Managing Dir.: Dennis Desmond.
Middleman Music, ½ Portobello Road, Dublin 8, 0001.720851.
Donal K O'Boyle, Bunbeg, Letterkenny, Co Donegal, 010.353.075.31176.
Terry O'Neill Publicity, 19 Taney Road, Dublin 14, 0001.951895.
Principle Management, 4 Windmill Lane, Dublin 2, Northern 0O01 713444.
True Voice Promotions, 10 Howth Junction, Sutton, Dublin 5, 0001.391009.
Louis Walsh, 423 Richmond Court, Dartry, Dublin 6, 0001.961926.

TAPE CUSTOM DUPLICATORS

Apex Electrical Co. Ltd., 56 Moore Street, Dublin 1, (01) 729998.
Carlton Ltd, John F. Kennedy Drive, Naas Road, Dublin 12, (01) 505773, Telex: 31544, Robert Managing Dir.: Mc. Gratton.

PLATING, PROCESSING & PRESSING PLANTS

Carlton Ltd, John F. Kennedy Drive, Naas Road, Dublin 12, (01) 505773, Telex: 31544, Managing Dir.: Robert McGratton.

ISRAEL

RECORD COMPANIES

A & M, See Helicon Records Ltd.
Acanta, See Eastronics Ltd.
Ariola, See Hed Arzi/General Music Co.
Arista, See Hed Arzi/The General Music Co.
Arton, See Hed Arzi/General Music Co.
Baerenreiter (Germany), See Unatex Import Export Ltd.
Beggars Banquet, See NMC Music Ltd.
Bidur V'Bama, See Eastronics Ltd.
CBS, See NMC Music Ltd.
Canaan, See Helicon Records Ltd.
Capitol, See NMC Music Ltd.
Carrere, See NMC Music Ltd.
Chrysalis, See NMC Music Ltd.
Dekel, See Eastronics Ltd.
Delphine, See NMC Music Ltd.
Delta (Germany), See Unatex Import Export Ltd.
Eastronics Ltd., 11 Rozanis St., Box 37300, Tel Aviv, 61392, (03) 475-151. Telex: 33638 ronix il. Fax: 9723475125. Managing Dir.: Dov Peleg; Gen. Mgr.: Noah Eitan; Prodn. Mgr.: Benny Reis; Mktg, A&R Promo. Mgr.: Yossi Levanon; Sales Mgr.: Yehuda Ben-Harosh. (CD-Distributor)
Label(s): (Owned) Maestro, (Licensed) Acanta, Erato, Erdenklang, Fantasy, Grunt, Magnet, Motown, Musicontact, Orfeo, Pablo, Planet, Vanguard, Bidur V'Bama, Dekel, Hataklit, NTE.
US Reps.: Theodore Front Musical Lit. (CA); Worldtone Music, Inc. (NY).
Int'l Reps.: Jewish Music (England); Universal Corp. of Japan (Japan).
Erato, See Eastronics Ltd.
Erdenklang, See Eastronics Ltd.
Fantasy, See Eastronics Ltd.
Gal, See Unatex Import Export Ltd.
Gal Ron Ltd., Shenkin St. 10, Tel Aviv, 65231, (03) 288901, (03) 280739. Cable: zelrex. Telex: bxtv-il 341118/5064. Gen. Mgr.: Zborowski Abraham; Sales Mgr.: Levy Issaschar; Sales Mgr.: Kolin Arie. (CD-Distributor)
Label(s): (Owned) Gal Ton, Allegro, Studio Records, OSI, Pzigan Records, (Licensed) Adereth, Mednarodnaya Kniga.
Geffen, See Hed Arzi/General Music Co.
The General Music Co./Hed-Arzi, 4 Hilazon St., Ramat Gan, 52522, (972-3) 7519977, Telex: 361339 HEDAR IL. Fax: (972-3) 7525906.
Label(s) Distributed: Asylum, Atco, Atlantic, Elektra, Finnadar, Geffen, MCA, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA.
Gold (Switzerland), See Unatex Import Export Ltd.
Grunt, See Eastronics Ltd.

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Hansa, See Hed Arzi/ The General Music Co.
Hataklit, See Eastronics Ltd.
Hed Arzi/The General Music Co., 4 Hilazon St., Ramat Gan, 52522, (03) 660141. Telex: 361339. Fax: (972-3) 7525906. Gen. Mgr. Group of Co.: Michael Tunis; Gen. Mgr. Record Div.: Yair Nitzani; Mktg. Mgr.: Avi Brand; Head of Int'l: Charlie Solomon. (CD-Distributor)
Label(s): (Owned) Arton, Weird Stuff, (Licensed) Ariola, Arista, Geffen, Hansa, Island, Legacy, MCA, Teldec, WEA.
Helicon Records Ltd., H'Mercava St., Holon, 58851, (03) 806-542. Telex: 361579 KRNET IL ID:HLR. Fax: (03) 5560938. Mng. Dir./Creative & Mktg: Ronnie Braun; Managing Dir. Opns.: Issac Alsheich; Dir. Domestic A & R: Rami Kleinstein; Dir. Int'l: Guy Aylon. (CD-Manufacturer)
Label(s): (Owned) Canaan, Helicon, (Licensed) A & M, Virgin.
Intercord (Germany), See Unatex Import Export Ltd.
Island, See Hed Arzi/The General Music Co.
Kolton, See Unatex Import Export Ltd.
Legacy, See Hed Arzi/General Music Co.
Lollipop, See Unatex Import Export Ltd.
MCI Records, 11 Ranak St., Tel Aviv, 63464. (Distributor)
MCA, See Hed Arzi/General Music Co.
Maestro, See Eastronics Ltd.
Magnet, See Eastronics Ltd.
Miller Int'l (Germany), See Unatex Import Export Ltd.
Minos Matsas, See NMC Music Ltd.
Motown Record Corp., See Eastronics Ltd.
Musicontact, See Eastronics Ltd.
NMC Music Ltd., 50 Thon St., Holon, 58811, (972 3) 800191. Telex: 381722 NMCMU IL. Fax: 972 3 800195. Managing Dir.: Daniel Yadin; Business Affairs Dir.: David M. Gebler; Int'l Dir.: Moshe Morad; Mktg. Dir.: Sharon Dery. (CD-Distributor)
Label(s): (Licensed) Beggars Banquet, Capitol, Carrere, CBS, Chrysalis, Delphine, Minos Matsas, Rough Trade, Sonet, Zomba.
NTE, See Eastronics Ltd.
Orfeo, See Eastronics Ltd.
Pablo, See Eastronics Ltd.
Phonokol Ltd., 14, Esser Tahanot St., Tel Aviv, 69714, (3) 498-169, (3) 498-170. Telex: 361334 FULHS IL. Managing Dir.: Dov Fuchs; Importer, (Records, Video Program (Cassette & Disk), Compact Disk) (Distributor, Importer)
Label(s): (Distributed) Audio: DECCA, Deutsche Grammophon, Philips, Polygram; Video: Polygram Music Video.
Pickwick (UK), See Unatex Import Export Ltd.
Planet, See Eastronics Ltd.
Polyband (Germany), See Unatex Import Export Ltd.
Rough Trade, See NMC Music Ltd.
Saar (Italy), See Unatex Import Export Ltd.
Schwann, See Eastronics Ltd.
Sonet, See NMC Music Ltd.
Teldec, See Hed Arzi/General Music Co.
Turicaphon (Switzerland), See Unatex Import Export Ltd.
Unatex Import Export Ltd., Lilienblum 29, Box 2467, Tel Aviv, 64024, (03) 655776, (03) 659841. Cable: Unaimex Telaviv. Telex: 35770/1 Coin IL. Gen. Mgr./Pres.: Jerry Janowski; Sales Mgr./Prodn. Mgr.: Ronnie Janowski.
Label(s): (Owned) Gal, Kolton, (Licensed) Baerenreiter, Intercord, Delta, Polyband, Lollipop, Miller Int'l, Saar, Pickwick, Gold, Turicaphon.
Vanguard Recording Int'l, See Eastronics Ltd.
Virgin, See Helicon Records Ltd.
WEA, See Hed Arzi/The General Music Co.
Weird Stuff, See Hed Arzi/General Music Co.
Saul Zaentz Co., Inc., See Eastronics Ltd.
Zip Mkgt. (CD), 4, Nahalal St., Tel Aviv, Fax: 972 3 256 088. Contact: A. Greenboim; (Distributor)
Zomba, See NMC Music Ltd.

MUSIC PUBLISHERS

Israeli Music Pub., Ltd., 25 Keren Hayesod, Jerusalem, 94188, (02) 241377, Pres.: Stanley Simmonds, Artistic Advisor: Amnon Silver.
Musicor, Inc., 11 Rozanis St., Tel Aviv, 61392, (03) 475-151, Cable: eastronix, Telex: 33638, Fax: 9723475125, Gen. Mgr.: Noah Eitan, Managing Dir.: Dov Peleg.
Osnalh Pub., 4 Bograshov St., Tel Aviv, 63808, (03) 660141, Telex: 361360 astom il, Gen. Mgr.: Yair Nitzani.
Osnat Pub., 4 Hilazon St., Ramat Gan, 52522, (03) 7519977, Telex: 361339, Fax: (972-3)7525906, Gen. Mgr.: Yair Nitzani.
Pa'amonim Music Co., (ACUM) See Subar Music Publishing Co. Ltd.
Screen Gems/EMI, (ASCAP/BMI) See Subar Music Publishing Co. Ltd.
Sharon Music, (ACUM) See Subar Music Publishing Co. Ltd.
Simon, See Subar Music Publishing Co.
P. Simon, (BMI) See Subar Music Publishing Co. Ltd.
Sparta Florida Music Group, (PRS) See Subar Music Publishing Co. Ltd.
Subar Music Publishing Co. Ltd., (ACUM) 21 Any Ma'amin St., Ramat-Hasharon, 47212, (03) 471312, Gen. Mgr.: Dr. Ophira Bar-Elan.
Sugarmusic, (SIAE) See Subar Music Publishing Co. Ltd.
Suvini Zerboni, See Subar Music Publishing Co. Ltd.
Weird Stuff, See Osnat Pub.
Wiesner Int'l Music Publishing, Keren-Hajesot 36, Herzlia-Pituach, 252 70789, Managing Dir.: Sarah Rembiszewki.
World Music, See Subar Music Publishing Co. Ltd.
Suvini Zerboni, (SIAE) See Subar Music Publishing Co. Ltd.

RETAIL ACCESSORY SUPPLIERS

The Cassette (Ha Kaletet), 111, Allenby Str., Tel Aviv, 65817, (3) 615515. Pres.: Rosette Palatchi.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video).
The General Music Co./Heil Arzi, 4 Bugrashov St., Tel Aviv, 63808, (03) 660141. Telex: 361360ASTOMIL ext: HDH/322. Pres.: M. Tunis; Sales Mgr.: S. Sachar.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
PLC Ltd., PO Box 36572, Tel Aviv, 61364, (3) 612610, (3) 612567. Pres.: Yakov Bensinyor.
Product(s): Computer/Video Games (Floppy disks); Tape—Cases (audio), Head Cleaners (audio & video).
Palatchi (Israel) Ltd., PO Box 1198, Ramat-Hasharon, 47111, (3) 615673, (3) 5404411. Telex: 361115 TAPE IL. Pres.: I. E. Palatchi.
Product(s): Computer/Video Games (Floppy disks); Tape—Cases (audio), Head Cleaners (audio & video).
Unatex Import Export Ltd., 29 Lilienblum, Tel Aviv, (03) 65-57-76. Cable: UNAIMEX.
Product(s): Record—Record Carrying & Storage Cases, Record Care Products; Tape—Cases, Head Cleaners.

DISPLAY & OTHER FIXTURES

The General Music Co./Heil Arzi, 4 Bugrashov St., Tel Aviv, 63808, (03) 660141. Telex: 361360ASTOMIL ext: HDH/322. Pres.: M. Tunis; Sales Mgr.: S. Sachar.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

ACUM (Society of Authors, Composers & Music Publishers), 118 Rothschild Blvd., Tel Aviv, 61140, (03) 56-20-115. Cable: ACUMEMIS. Telex: 342471- Coin Il Id Akm. Fax: (03) 5620119. Pres.: Shlomo Tanny; Gen. Mgr.: Ran Kedar.
Israel Centre of the Int'l Music Council, Jerusalem.
Israel Music Institute (IMI), Tel Aviv, 64071, (03) 28-43-97. Dir. Gen.: William Y. Elias.
Israel Music Information Centre (ISMIC), Tel Aviv, 64071, (03) 28-43-97. Mng. Dir.: William Y. Elias.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

ACUM (Society of Authors, Composers & Music Publishers), 118 Rothschild Blvd., Tel Aviv, 61140, (03) 56-20-115. Cable: ACUMEMIS. Telex: 342471- Coin Il Id Akm. Fax: (03) 5620119. Pres.: Shlomo Tanny; Gen. Mgr.: Ran Kedar.
CBS Records Ltd., Box 681, Tel Aviv, 61006, 972 3 800191. Cable: COLRECORD TEL AVIV. Telex: 33422 CBSRE IL. Fax: 972 3 800195. Sales Mgr.: Uri Harel; Managing Dir.: Daniel Yadin.
The General Music Co./Heil Arzi, 4 Bugrashov St., Tel Aviv, 63808, (03) 660141. Telex: 361360ASTOMIL ext: HDH/322. Pres.: M. Tunis; Sales Mgr.: S. Sachar.
Hed Arzi, The General Music Co., 4 H'Lazon St., Ramat-Gan, 52522, (3) 751 9977. Telex: 361579 KRNET IL IDI HDH. Sales Mgr.: Samuel Sachar; Gen. Mgr.: Miki Tunis.

PUBLIC RELATIONS & RECORD PROMOTION

CBS Records Ltd., Box 681, Tel Aviv, 61006, 972 3 800191. Cable: COLRECORD TEL AVIV. Telex: 33422 CBSRE IL. Fax: 972 3 800195. Sales Mgr.: Uri Harel; Managing Dir.: Daniel Yadin.

TAPE CUSTOM DUPLICATORS

CBS Records Ltd., Box 681, Tel Aviv, 61006, 972 3 800191. Cable: COLRECORD TEL AVIV. Telex: 33422 CBSRE IL. Fax: 972 3 800195. Sales Mgr.: Uri Harel; Managing Dir.: Daniel Yadin.
Audio: Cassette.
Israphon Ltd., 7 H'Amercava St., Holon, 58851, 972(03) 806542. Telex: 341667 IL ATT: ISRAPHON. Fax: 972 3 5560938. Managing Dir.: Issac Alsheich; Mgr. Cassettes Div.: Simon Galamidi.
M D T Cassettes Dupl'g & Rec'g Studio Ltd., Industrial Center, Maskith St., Herzelia B, (052) 58619. Telex: 341667. Pres.: M. Sadan; Sales Mgr.: M. Dicker.

CD REPLICATING & MANUFACTURING SYSTEMS

The Cassette (Ha Kaletet), 111, Allenby Str., Tel Aviv, 65817, (3) 615515. Pres.: Rosette Palatchi.
Product(s): Floppy disks.

TAPE DUPLICATING AND PROCESSING

Comhol Ltd., Box 39840, Tel Aviv, 61397, (03) 22-49-22. Telex: 341118.
Product(s): Audio, 8-tr., & cassette loaders.

PLATING, PROCESSING & PRESSING PLANTS

CBS Records Ltd., Box 681, Tel Aviv, 61006, 972 3 800191. Cable: COLRECORD TEL AVIV. Telex: 33422 CBSRE IL. Fax: 972 3 800195. Sales Mgr.: Uri Harel; Managing Dir.: Daniel Yadin. (LP's)
Israphon Ltd., 7 H'Amercava St., Holon, 58851, 972(03) 806542. Telex: 341667 IL ATT: ISRAPHON. Fax: 972 3 5560938. Managing Dir.: Issac Alsheich; Mgr. Cassettes Div.: Simon Galamidi.

PACKAGING & LABELING SERVICES

The General Music Co./Heil Arzi, 4 Bugrashov St., Tel Aviv, 63808, (03) 660141. Telex: 361360ASTOMIL ext: HDH/322. Pres.: M. Tunis; Sales Mgr.: S. Sachar.
Israphon Ltd., 7 H'Amercava St., Holon, 58851, 972(03) 806542. Telex: 341667 IL ATT: ISRAPHON. Fax: 972 3 5560938. Managing Dir.: Issac Alsheich; Mgr. Cassettes Div.: Simon Galamidi.
Labeling.

BLANK AND BULK RAW TAPE

Domain Magnetics Ltd., Box 27085, Atarot, Jerusalem, (02) 85-22-78, Telex: 26431. Tape Sales Mgr.: Warren Green; Dir.: Oded Erez.
Palatchi & Co., Box 36572,. 111 Allenby St., Tamar Passa, Tel Aviv, (03) 61-56-14, Telex: 341118/For X 59. Tape Sales Mgr.: Rosette Palatchi; Mng. Dir.: Isaac E. Palatchi; Gen. Mgr.: Yakov Bensinyor.
S. Getter (Photo) Ltd., 98 Jabotinsky Rd., Petah Tiqwa, Kirjat Arje, 92-69-12, Cable: GETTERCO TELAVI. Mng. Dir.: Paul Heger.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

PLC Ltd., PO Box 36572, Tel Aviv, 61364, (3) 612610, (3) 612567. Pres.: Yakov Bensinyor.
Audio: C-O, C-Box.
Palatchi (Israel) Ltd., PO Box 1198, Ramat-Hasharon, 47111, (3) 615673, (3) 5404411. Telex: 361115 TAPE IL. Pres.: I. E. Palatchi.
Audio: C-O, C-Box.

ENVELOPES AND MAILERS

The General Music Co./Heil Arzi, 4 Bugrashov St., Tel Aviv, 63808, (03) 660141. Telex: 361360ASTOMIL ext: HDH/322. Pres.: M. Tunis; Sales Mgr.: S. Sachar.
Unatex Import Export Ltd., 29 Lilienblum, Tel Aviv, (03) 65-57-76. Cable: UNAIMEX.

JACKETS & SLEEVES

CBS Records Ltd., Box 681, Tel Aviv, 61006, 972 3 800191. Cable: COLRECORD TEL AVIV. Telex: 33422 CBSRE IL. Fax: 972 3 800195. Managing Dir.: Daniel Yadin.
The General Music Co./Heil Arzi, 4 Bugrashov St., Tel Aviv, 63808, (03) 660141. Telex: 361360ASTOMIL ext: HDH/322. Pres.: M. Tunis; Sales Mgr.: S. Sachar.
Unatex Import Export Ltd., 29 Lilienblum, Tel Aviv, (03) 65-57-76. Cable: UNAIMEX.

POLYBAGS AND SHRINKWRAP

Israphon Ltd., 7 H'Amercava St., Holon, 58851, 972(03) 806542. Telex: 341667 IL ATT: ISRAPHON. Fax: 972 3 5560938. Managing Dir.: Issac Alsheich.

World Radio History

SURVEILLANCE & SECURITY SYSTEMS

The Cassette (Ha Kaletet), 111, Allenby Str., Tel Aviv, 65817, (3) 615515.
PLC Ltd., PO Box 36572, Tel Aviv, 61364, (3) 612610, (3) 612567.
Palatchi (Israel) Ltd., PO Box 1198, Ramat-Hasharon, 47111, (3) 615673, (3) 5404411. Telex: 361115 TAPE IL.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

The Cassette (Ha Kaletet), 111, Allenby Str., Tel Aviv, 65817, (3) 615515. Pres.: Rosette Palatchi.
Audio: Cassettes.
Video: ½ VHS & Beta, VHS-C, 8mm.
PLC Ltd., PO Box 36572, Tel Aviv, 61364, (3) 612610, (3) 612567, Pres.: Yakov Bensinyor.
Audio: Cassettes, cassette pancakes.
Video: 1/2" VHS & Beta, VHS-C, 8mm.
Palatchi (Israel) Ltd., PO Box 1198, Ramat-Hasharon, 47111, (3) 615673, (3) 5404411, Telex: 361115 TAPE IL. Pres.: I. E. Palatchi.
Audio: Cassettes, Cassette pancakes.
Video: 1/2" VHS & Beta, VHS-C, 8mm.

ITALY

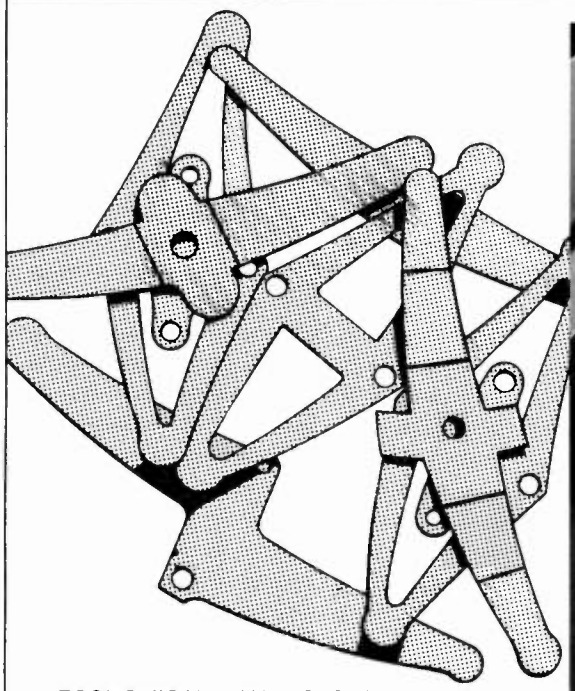
RECORD COMPANIES

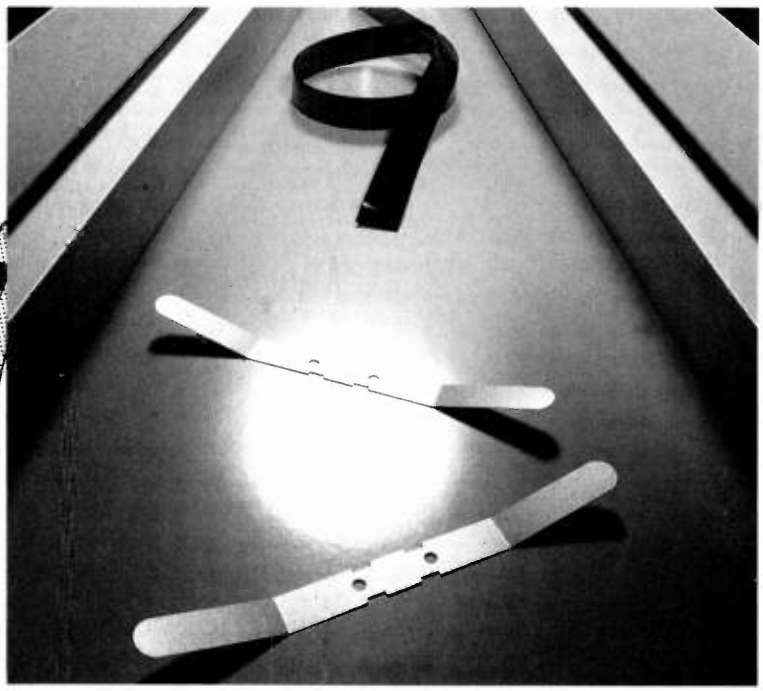
A&M, See Polygram Dischi.
Abici Records, Via S. Pietro A Majella 16, 80134 Naples, 81.45.07.44.
Affinity, See Ariston Srl.
Ala Bianca Records, Via Mazzoni 34/36, 41100 Modena, 59.223897, Telex: 512087, Fax: 59.219218. Gen. Mgr.: Toni Verona; Promo.: Claudia Bergamini; A & R Mgr.: Florian Fadinger.
Label(s): Bravo, Flea, River Nile Records. Distribution: EMI.
Ala Records, Via Provincale, 89025 Rosarno, 966.77.36.82.
Aleppo, Via L. Palazzi 2/A, 20124 Milan, 2.27.15.684.
Alfrancis Music, Via Napoli 5, 15100 Alessandria.
All Stars, Via Vitruvio 42, 20124 Milan, 2.67.03.179.
Allemanda, Via G. Chinigo 162, 98020 Villaggio Aldisio (Me), 90.68.42.77.
Alpharecord, Via G. Rossa 2, 20040 Burago Mogora (Mi), 39.66.06.59, Fax: 39.68.12.87.
Alta Marea, Galleria Del Corso 4, 20122 Milan, 2.70.13.57.
Alto Levello Records, Via Marsicana 126, 03039 Sora.
American Gramophone, See Nowo Distribution.
Amici, Via Citrrta Di Castello 19, 00191 Rome, 6.32.02.933.
Anacrouse, See WEA Italiana.
Analogy, Via Tremonti 84, 98100 Messina, 90.48.951.
Andros Music, Via S. Ang. Dei Ricchi 57/59, 70031 Andria (Ba), 883.23.986. Owner: Mimmo Cristiani.
Antico Borgo, Via Ludovico Il Moro 117, 20143 Milan.
Archiv, See Polygram Dischi.
Archivak, Via S. Martino 7, 20122 Milan, 02.83.99.781.
Archivio RAI, See Fonit Cetra.
Argo, See Polygram Dischi.
Arianova, Viale Salandra 10/c, 70124 Bari, 80.36.42.81.
Ariola, See BMG Ariola.
Arista, See BMG Ariola.
Ariston Srl, Via Massimo Gorki 21, 20098 San Guiliano, Milan, 02.984 6974, Telex: 321466. Pres.: Alfredo Rossi.
Label(s): Ariston, Auditorio Classico, Cultura Popolare, Jazz Story, Oxford, Agffinity, Charly, PVK, Safari, Audiofidelity.
Ariston, See Ariston Srl.
Armonia, Piazza G. Monaco 2, 52100 Arezzo, 575.35.40.87.
Arstudio, Via Bertelli 16, 20127 Milan, 2.28.28.780/ 2.2828.880.
Art Records, Via Lazzaro Palazzi 2/A, 20124 Milan, 2.20.38.42/2.27.15.684, Telex: 311 332.
AS Disc, See Nuova Era.
Assist, Viale Aldini 28, 40136 Bologna, 51.58.12.87.
ASV, See Nuova Era.
Asylum, See WEA Italiana.
Atco, See WEA Italiana.
Atlantic, See WEA Italiana.
Atlantide Music, Via Crocefisso 4, 24100 Bergamo, 35.22.33.35.
Atlas Records (Ifpi), Corso Buenos Aires 10, 20124 Milan, 2.271 5972, Telex: 333414, Fax: 2.225562. Pres.: Alessandro Coppola.
Label(s): Atlas, Clover.
Avventura, Via Palestrina, 20124 Milan. Managing Dir.: Giuilio Rapetti.
Atlas, See Atlas Records.
Audiofidelity, See Ariston Srl.
Auditorio Classico, See Ariston Srl.
B.E.S.T. International, Via Monte Rosa 74, 20149 Milan, 2.437957/4390503, Telex: 353315, Fax: 2.4819071. Managing Dir.: Adelfo M Formi; Int'l Mgr.: Luigi Fedele.
B.M.S. Records, Via Panzano 219, 41013 Castelfranco Emilia (Mo), 59.92.72.10, Telex: 51.20.87. Managing Dir.: Dino Melotti.
Babalu, Via Dei Mercanti 16, 10122 Turin, 11.54.03.28/ 54.77.48, Telex: 22.03.47.
Baby Records, See CGD Messaggerie Musicali.
Baby Records, Via Timavo 34, 20124 Milano, 2.6071474/ 6071266, Telex: 313502, Fax: 2.6898701. Pres.: Freddy Naggiar.
Label(s): CGD.
Bagaria Recording, Via Sciarra 1, 04023 Formia (Lt), 771.26.71.43/26.72.75.
Bandem Records, Via De'Gracchi 91, 00192 Rome, 6.87.56.81.
Bang Bang Records, Via Carlo Torre 24, 20143 Milan, 2.8399895. Managing Dir.: Giorgio Oddoini.
Barclay, See Polygram Dischi.
Base Records, Via Collamarini 26, 40138 Bologna, 39.51.534.697, Telex: 511483, Fax: 51.53.80.17. Pres.: Giuseppe Nannucci.
Bausongs, Via Luca Da Penne 3, 80122 Napels, 81.66.97.77/68.06.01.
BBC, See Nowo Distribution.
Beat Records Company, Via Filippo Nicolai 16, 00136 Rome, 6.349 8458, Telex: 612513, Fax: 6.349 8094. Gen. Mgr.: Franco de Gemini; Int'l Mgr.: Luciana Morello de Gemini.
Bebas Records, Via Magellano 5, 20094 Corsico.
Belmusic, Via Termopili 20, 20127 Milan, 2.28.28.905.
Black Horse, Viale Dell'Industria 2, 38068 Rovereto (Tn), 464.30.000, Telex: 400.230/4007.
Beyond, See Nowo Distribution.
Bio, See Nuova Era.
Biograph Delos, See Nowo Distribution.
Blanco y Negro, See WEA Italiana.
Blitz, See Interbeat.
Blitz, Via Amipsia 93, 00124 Rome, 6.60.95.681/60.92.371.
BMG Ariola, Via di S Alessandro 7, 00131 Roma, 6.43661, Telex: 610428, Fax: 6.4366 204. Managing Dir.: Franco Reali; Mktg. Mgr.: Giorgio Perris; A & R/Mktg. Dir.: Riccardo Michelini; Manufacturing Dir.: Benito Bolle.
Label(s): (Owned) RCA, Ariola, Arista. Licensed: Chrysalis, Delphine Productions, Erato, Jive, Magnet, Motown, DJ Musica, Edig, Gas Intillimani, IT, Kangaroo Team, Hit, Lettera A, Musica Solare, Patto, Polyxena, Pretty Cats, Pressing, Ritzland, Rossodisera, Sigla, Sopi, Triletime Music, WEP, TPI, Videoradio, Zerolandia.
Bonglovanni, Via Rizzoli 28/E, 40125 Bologna, 51.22.57.22.
Borgatti Records, Via Calza Vecchio 38, 40033 Casalecchio Di Reno (Bo), 51.57.18.99.
Bravo, See Ala Bianca Records.
Bricolage, Via Ceresara 88, 36012 Asagio (Vi), 424.63.089.
Bubble Records, Via Aurora 39, 00187 Rome, 424.63.089.
Bulldog Records, See Fonit Cetra.
Bumshiva Music, Via G. Rossa 12, 20089 Rozzano, 2.8243705. Managing Dir.: Luigi Fedele.
C & M Di Cavalieri & C., Via Isonzo 206, 70125 Bari, 8.0.22.46.10/22.68.80.
C.G.D. Messaggerie Musicali, Via Quintiliano 40, 20138 Milan, 2.50841, Telex: 321063, Fax: 2.5084400. Pres.: Piero Sugar; Business Affairs Dir.: Silavana Pervilli; Int'l Dir.: Maurizio Cannici; Mktg. Dir.: Giorgio Compostella; Promo. Mgr.: Johnny Porta; A & R Dir.: Tino Silvestri/ Mario Ragni.
Label(s): Clan, Paradiso, Pooh. Licensed: Les Disques du Crepuscule, Scotti Bros, GWR, Celluloid, Enigma, Creation, Rough Trade, Music for Nations, Varese Sarabande, Walt Disney.
Distributed: Carrere, Five Records, Full Time, IRA/DEA, Nomadi, Fare Musica, New Enigma, Many Records, Baby Records.
Calycantus, Viale Parioli 102, 00197 Rome.
Canaria S.A.S. Di A. Guzzo, via S. Lucia 20, 80132 Napels, 81.41.56.43/41.12.28.
Cantare In Italiano S.R.L., Via A. Cantore 5, 00195 Rome, 6.31.78.33/31.96.58.
Cantero, Via Duca d'Aosta 63, 14100 Asti, 141.21.95.85.
Capitan Records, Via a. Peretti 11, 42100 Reggio Emilia, 522.25.314.
Cappriccio, See Nuova Era.
Carneval S.N.C., C.so Palermo 75, 10154 Turin, 11.85.80.37.
Carrere Italy, Via Quintilliano 40, 20138 Milan, 2.5084232.
Carosello (Cemed), Galleria del Corso 4, 20122 Milan, 2.794746, Telex: 332683. Pres.: Giuseppe Gramitto Ricci; Managing Dir.: Alfredo Gramitto Ricci; PR: Alda Faidutti/Tony Martucci.
Labels represented: MTM, Roulette. Distribution: Ricordi.
Caruso-sci Records, Galleria Del Corso 2, 20122 Milan, 2.79.64.84.
Carrere, See CGD Messaggerie Musicali.
Casablanca, See Polygram Dischi.
Cat Records, Via Santamaura 72, 00192 Rome, 6.35.17.31, Telex: 62.32.50. Managing Dir.: Paolo Micioni.
CBS Dischi, Via Amedei 9, 20123 Milano, 2.8536, Telex: 843332806, Fax: 2.860 175. Managing Dir.: Piero La Falce; Mktg. Dir.: Franco Cabrini.
Label(s): All CBS affiliated labels.
CBS, See DDD.
Cedi, Via S Francesco da Paola 20, 10123 Torino, 11.543176. Contact: Gabriele Calegero Dell'Utri.
Celluloid, See CGD Messaggerie Musicali.
Cetra, See Fonit Cetra.
CGD, See Baby Records.
CGD/Top, See Top Records.
Chandos, See Nuova Era.
Charly, See Ariston Srl.
Charter, See WEA Italiana.
Chrysalis, See BMG Ariola.
Cinevox Record, Via Romeo Romei 15, 00136 Rome, 6.311280/870, Telex: 616241. Pres.: Carlo Bixio; Int'l Mgr.: Miriam Bianca Westercappel.
Label(s): Cinevox, Gale Italiana, Rang, Zip, Jupiter.
Clan, See CGD Messaggerie Musicali.
Clou Disque, Via Bolzano 28, 20127 Milan, 2.2895421.
Clover, See Atlas Records.
Coda, See Polygram Dischi.
Coltillion, See WEA Italiana.
Creamus Srl, Piazza Velasca 6, 20122 Milan, 2.861922, Telex: 326542, Fax: 2.874892. Pres.: Michelangelo La Bionda; Mktg. Mgr.: Luca Todarello.
Cruisin' Records, Via Venturi 70, 41100 Modena, 59.225940/902, Telex: 226390, Fax: 59.220609. Managing Dir.: Ennio Tricomi; A & R Mgr.: Rossella Solmi.
DDD (Drogueria Di Drugolo), Via Vittoria Colonna 23, 20149 Milan, 02.4819209/214/ 4985305, Telex: 353366, Fax: 2.4690139. Managing Dir.: Roberto Galanti.
Label(s): Vitamin. Distribution: CBS.
Creation, See CGD Messaggerie Musicali.
Cult & Roses, See Rose Rosse Records.
Cultura Popolare, See Ariston Srl.
D-G, See Polygram Dischi.
Danacord, See Nuova Era.
Dark Horse, See WEA Italiana.
Decca, See Polygram Dischi.
Delos, See Nuova Era.
Delphine Productions, See BMG Ariola.
Denon, See Nowo Distribution.
Dingo, See Top Records.
Dischi Noi, Via Roma 54, 18038 San Remo, 184.883442/3, Telex: 270620, Fax: 184.60640. Pres.: Mariano Schiavolini; Int'l A & R: Nikki Barton; Int'l PR: Carlo Boero.
Dischi Ricordi, See Fonit Cetra.
Dischi Ricordi, Via Berchet 2, 20121 Milan, 8881, Telex: 310177, Fax: 2.8881270. Pres.: Guido Rignano; Gen. Mgr.: Fabio Boldi; Label Mgr.: Patrizia Meazza.
Disco Piu, Via Quintilliano 29, 20128 Milan, 2.506 2172, Fax: 2.506 3293. Managing Dir.: Vincenzo Dentico.
Discoclub, See Green Production.
Discoclub, Viale Leonardo Da Vinci 136, 00145 Rome, 6.513 6324, Fax: 6.513 5043. Chrmn.: Ciro Verde; Import/Export Dir.: Tony Verde.
Disco Magic, Via Mecanate 78/A, 20138 Milan, 2.506 3842, Telex: 326350, Fax: 2.506 4675. Managing Dir.: Severino Lombardoni; Int'l Mgr.: Anna Lombardoni.
Label(s): Discomagic, Out, Fly Music, Sensation, Trash.
DJ Musica, See BMG Ariola.
Documents, See Fonit Cetra.
Don't, See Merak Music.
Durium, Via Lampedusa 11/A, 20141 Milan, 2.846 4394, Telex: 333564. Managing Dirs.: Luca Rinaldii/Gianno Bortolli.
ECM, See Nowo Distribution.
ECR New Series, See Nuova Era.
Edig, See BMG Ariola.
Elektra, See WEA Italiana.
Elleci, See Interbeat.
EmArcy, See Polygram Dischi.
EMI Italiana, Via Bergamo 315, 21042 Caronno Pertusella (Va), 02 9650701, Telex: 312679, Fax: 9656002. Managing Dir.: Roberto Citterio; A & R Dir.: Pierangelo Mauri; Int'l A & R: Anna Cappalunga; Local A & R: Fabrizio Gannini.
EMI, See Ala Bianca Records; Virgin Dischi (Milan).
Enigma, See CGD Messaggerie Musicali.
Enja, See Nowo Distribution.
Erato, See BMG Ariola.
Ermitage, See Nuova Era.
Esparanza, See WEA Italiana.
Eternal, See WEA Italiana.
Excelsa Musica, See Nuova Era.
Fare Musica, See CGD Messaggerie Musicali.
Fiction, See Polygram Dischi.
Five Records, See CGD Messaggerie Musicali.
Five Records, Viale Europa 48, 20093 Cologno Monzese, 2.251 47662, Telex: 326582, Fax: 2.25147688. Managing Dir.: Luigi Lacchini; Prof. Mgr.: Vladimiro Albera; Int'l Mgr.: Gianfranco Finamore; Sales Mgr.: Mario Giampietro; A & R Mgr.: Augusto Martelli.
Label(s): (Owned) Five. (Licensed) Legacy, Sherman, Ichiban.
Flea, See Ala Bianca Records.
Flippermusic, Pzza Prati Strozzi 31, 00195 Rome, 315615/ 383146, Telex: 620266. Pres./Managing Dir.: Romano Di Bari.
Fly By Night, Via G Branca 82, 00153 Rome, 6.5755185.
Label(s): Fly By Night, Fools Union, Get Smart, Smoke Salesmen, Vox Vulpis, Wise Guy.
Fly Music, See Disco Magic.
Fonit Cetra, Via Meda 45, 20141 Milan, 2.8432551, Telex: 314653, Fax: 2.8436482. Managing Dir.: Lucio Salvini;

World Radio History

NEW VHS REEL SPRING

J&P MILANO



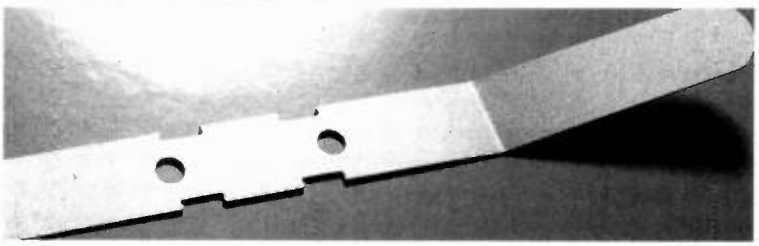


ECONOMICAL ADVANTAGES

- saving of material by reducing width
- less weight, less volume.

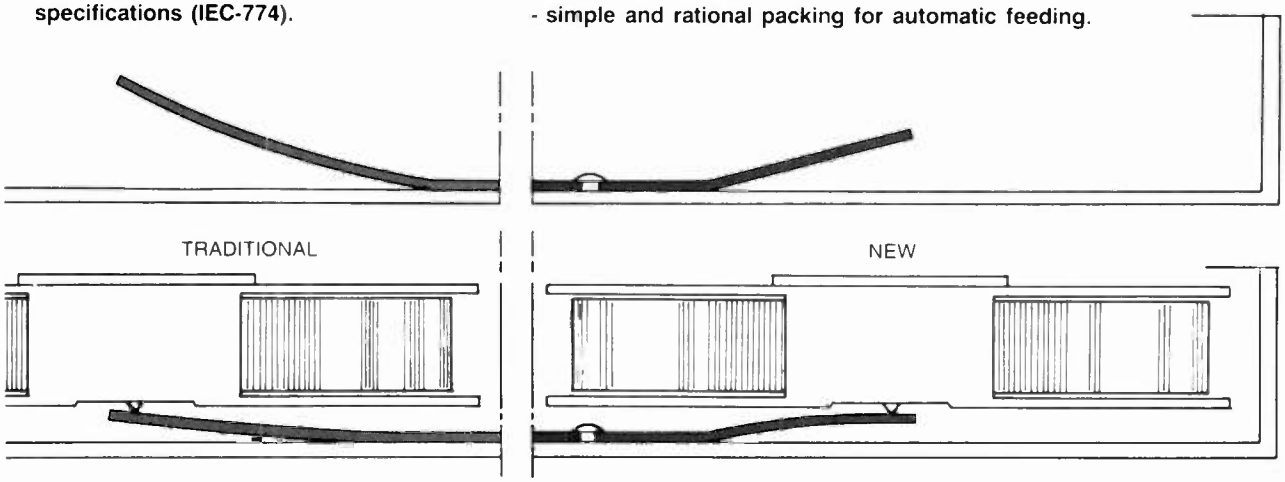
FUNCTIONAL ADVANTAGES

- no more concentrated and outwards over cover stresses, but apportioned alternated and opposed ones;
- spring force on the reels in full compliance with international standard specifications (IEC-774).



ASSEMBLING ADVANTAGES

- reel spring free height reduced almost to a half;
- simple and rational packing for automatic feeding.



BREVETTATO

atb cassette components

A.T.B. spa
20030 Senago - Milano Italy
Via Palmiro Togliatti, 30
Telefono 02 9989976/7/8
TLX 334457 ATIBIX I
FAX 02 9986718

World Radio History

Gen. Mgr.: Severino Glaray; Asst. Gen. Mgr.: Dino Piretti; Int'l Business Adviser: Dante Notti.
Label(s): Fonit, Cetra, Documents, Archivio RAI, Italia, Pellicano.
Distributed: Bulldog Records. Distribution: Dischi Ricordi.

Fontana, See Polygram Dischi.
Forlane, See Nowo Distribution; Nuova Era.
Foyer, See Nuova Era.
Full Moon, See WEA Italiana.
Full Time Productions, Via Friuli 51/1, 20135 Milan, 2.545 5191/2441, Telex: 324222, Fax: 2.545 5200. Pres.: Franco & Claudio Donato.
Full Time, See CGD Messaggerie Musicali.
Gala & U.M. Records, Via Armistizio 294a, 35142 Padova, 49.715761, Telex: 430005, Fax: 49.8802050. Pres.: Umberto Marcato.
Gale Italiana, See Cinevox Record.
Gas Intillimani, See BMG Ariola.
Geffen, See WEA Italiana.
Gold, See Interbeat.
Gramavision, See Nowo Distribution.
Green Line, Viale Famagosta 75, 20142 Milan, 2.846 3047, Telex: 352191. Managing Dir.: Graham Johnson.
Green Production, Via P Blaserna 99, 00146 Rome, 6.5582230, Fax: 5565366.
Distribution: Discoclub.
GRP, See Nowo Distribution.
GWR, See CGD Messaggerie Musicali.
Hit, See BMG Ariola.
Ichiban, See Five Records.
Interbeat, Via A Stradella 174, 00124 Rome, 6.6095353, 100), Managing Dir.: Stefano Piergiovanni.
Label(s): Interbeat, Blitz, Elleci, Gold, Magnum, Moonlight, Movie, Picci.
Intersound Library, See Jump Edizioni Discografische.
IRA/DEA, See CGD Messaggerie Musicali.
IT, See BMG Ariola.
Italia, See Fonit Cetra.
Jazz Story, See Ariston Srl.
Jive, See BMG Ariola.
Jump Edizioni Discografische, 1 Via F Bocconi, 20136 Milan, 2.5463255. Managing Dir.: Dante Panzuti; Mktg. Mgr.: Andrea Panzuti.
Label(s): Jump, Music Scene, Intersound Library.
Jupiter, See Cinevox Record.
JVC, See Nowo Distribution.
K-Tel, See Nowo Distribution.
Kangaroo Team, See BMG Ariola.
Kiwi, See Top Records.
Kontrapunkt, See Nuova Era.
Korova, See WEA Italiana.
L'Oiseau-Lyre, See Polygram Dischi.
Laudis, See Nuova Era.
LBR, See Nowo Distribution.
Legacy, See Five Records.
Les Disques du Crepuscu, See CGD Messaggerie Musicalile.
Les Folies Records, Via Zara 20, 20052 Monza, 39.741647, Telex: 310850, Fax: 39.2001432. Gen. Mgr.: Sergio Pisano.
Lettera A, See BMG Ariola.
Life Style, See Nowo Distribution.
Living Music, See Nowo Distribution.
London, See Polygram Dischi.
MPS, See Polygram Dischi.
MTM, See Carosello (Cemed).
Magnet, See BMG Ariola; WEA Italiana.
Magnum, See Interbeat.
Many Records, See CGD Messaggerie Musicali.
Marco Polo, See Nuova Era.
MCA, See WEA Italiana.
Memory Records, Piazza della Republica 1, 40356 San Polo Di Torrile, 521.819427, Telex: 533296, Fax: 521.819125. Gen. Dir.: Alessandro Zanni.
Merak Music, 28 Via De Amicis, 20123 Milan, 2.8050903, Telex: 353065, Fax: 2.8053471. Managing Dir.: Roberto Gasparini.
Label(s): Merat Music, Don't, Missing.
Merat Music, See Merak Music.
Merciful Release, See WEA Italiana.
Mercury, See Polygram Dischi.
Metronome, See Polygram Dischi.
Mirage, See WEA Italiana.
Mirto, See Polygram Dischi.
Missing, See Merak Music.
Modern Music Productions, Via Gazioli 23, 30174 Mestre, 41.943559. Dir.: Massimo Filippi.
Moonlight, See Interbeat.
Motown, See BMG Ariola.
Movie, See Interbeat.
Music for Nations, See CGD Messaggerie Musicali.
Music Scene, See Jump Edizioni Discografische.
Music West, See Nowo Distribution.
Musica Solare, See BMG Ariola.
Musicbox, Via Castegnato 8 bis, 25050 Rodengo Saiano, 30.610921, Telex: 303056, Fax: 30.611395. Comm. Dir.: Angelo Rossetti.
Musician, See WEA Italiana.
Mzm Productions, Viale Beatrice d'Este 16, 20122 Milan, 2.8322135, Fax: 2.835 6239. Managing Dirs.: Mauro & Rina Zavagli.
Naxos, See Nuova Era.
New Albion, See Nowo Distribution.
New Enigma, See CGD Messaggerie Musicali.
New Music, Via A. Sauli 3, 20127 Milan, 2.2894727, Telex: 313690, Fax: 2.289 6060. Gen. Mgr.: Giuseppe Landro.
New Sound Planet, Via Verdi 1, 22037 Pontelambro, 31.645054, Telex: 352300, Fax: 31.644042. Pres.: Marco Rho.
New World Records, See Nowo Distribution.
New World, See Nuova Era.
Nimbus, See Nuova Era.
Nomadi, See CGD Messaggerie Musicali.
Non Stop/many Records, Via Quintiliano 41, 20135 Milan, 2.506 4036, Fax: 2.501 627. Pres.: Michele Interlandi; Managing Dir.: Antonio Foresti.
Nonesuch, See WEA Italiana.

Nowo

Viale Verdi 1, 22037 Pontelambro, 31.645054, Telex: 352300 NOWOMA-I, Fax: 31.644042. Pres.: Marco Rho; Sales Mgr.: Marco Gentili; Export Mgr.: Antonella de Chiara.
Label(s): GRP, Private Music, Denon, Enja, Steeplechase, New Albion, Telarc, Biograph Delos, LBR, Ryko, Owl, K-Tel, Beyond, Life Style, Living Music, Music West, American Gramophone, Sheffield, ECM, OHR, JVC, New World Records, BBC, Gramavision, Forlane, Wergo.

Nuova Era, Via Verdi 1, 22037 Pontelambro, 31.645054, Telex: 352300, Fax: 31.644042. Pres.: Marco Rho; Sales Mgr.: Marco Gentili; Export Mgr.: Antonella de Chiara.
Label(s): Denon, Telarc, Chandos, Nuova Era, Nimbus, Bio, Cappriccio, ASV, Supraphon, Delos, Forlane, Vox, Naxos, Marco Polo, AS Disc, Ermitage, Laudis, New World, Preludio, Wergo, Sheffield, Foyer, Suite, Danacord, OMR, ECR New Series, Excelsa Musica, Kontrapunkt.
Nuova Fonit Cetra, Via Giuseppe Meda 45, 20141 Milan, 2.8432551, Telex: 314653, Fax: 2.8436482. Managing Dir.: Lucio Salvini; Label Mgr.: Augusto Brivio.
OHR, See Nowo Distribution.
OMR, See Nuova Era.
Out, See Disco Magic.
Owl, See Nowo Distribution.
Oxford, See Ariston Srl.
Paisley Park, See WEA Italiana.
Paradiso, See CGD Messaggerie Musicali.
Patto, See BMG Ariola.
Pellicano, See Fonit Cetra.
Philips, See Polygram Dischi.
Picci, See Interbeat.
Polydor, See Polygram Dischi.

NOWO:
distributor of main indipendent labels
of classic-jazz-new age, contemporary music.

NUOVA ERA:
main italian classical label.

NEW SOUND PLANET:
jazz-contemporary music label.

NATISE SOUND:
music publishing.

NOVO s.p.a. - 22037 PONTE LAMBRO (Como) - Italy
Viale Verdi, 1 - Tel. 031/64.50.54 - Telex 352300 NOWOMA-I - Telefax 031/64.40.42

PolyGram Dischi, Via Carlo Tenca 2, 20124 Milan, 2.67961, Telex: 3344140, Fax: 2.679 6201. Managing Dir.: Gianfranco Rebulla; Pop Muic Dir.: Bruno Tibaldi; PR/Promo. Dir.: Danilo Ciotti; F & A Dir.: Wim Punte; Classical Dir.: Bruno Fedetto.
Label(s): A&M, Archiv, Argo, Barclay, Casablanca, Coda, Decca, D-G, EmArcy, Fiction, Fontana, London, L'Oiseau-Lyre, Mercury, Metronome, Mirto, MPS, Philips, Polydor, Polystar, Rocket, RSO, Vertigo, Verve, Windham Hill.
Ritzland Records, Viale Mazzini 119, 00195 Rome, 6.350556/383466, Fax: 6.359 5336. Pres.: Eduardo Montefusco; A & R Dir.: Luigi Caliva.
Polystar, See Polygram Dischi.
Polyxena, See BMG Ariola.
Pooh, See CGD Messaggerie Musicali.
Preludio, See Nuova Era.
Pressing, See BMG Ariola.
Pretty Cats, See BMG Ariola.
Private Music, See Nowo Distribution.
PVK, See Ariston Srl.
Qwest, See WEA Italiana.
Rang, See Cinevox Record.
RCA, See BMG Ariola.
Reprise, See WEA Italiana.
Ricordi, See Carosello (Cemed).
Ritzland, See BMG Ariola.
River Nile Records, See Ala Bianca Records.
Rocket, See Polygram Dischi.
Rose Mix, See Rose Rosse Records.
Rose Records, See Rose Rosse Records.
Rose Rosse Records, Via de Gombruti 12, 40123 Bologna, 51.268264, Fax: 51.275826. Pres.: Anna Persiani, Mktg. Dir.: Massimo Bettalico; A & R Mgr.: Walter Mameli; Asst. A & R: Charly Mallozzi.
Label(s): Rose Records, Rose Mix, Cult & Roses.
Rossodisera, See BMG Ariola.
Rough Trade, See CGD Messaggerie Musicali.
Roulette, See Carosello (Cemed).
RSO, See Polygram Dischi.
Ryko, See Nowo Distribution.
Saar Records, Viale di Porta Vercellina 14, 20123 Milan, 2.4696251, Telex: 841390. Pres.: Walter Guertler.
Safari, See Ariston Srl.
Sangy Productions, Piazzola S Giusseppe 9, 36100 Vicenza, 0444.35945, Telex: 481038. Pres.: Maurizio Sangineto.
Label(s): Music, Sun.
Sap, See Top Records.
Scotti Bros, See CGD Messaggerie Musicali.
Sensation, See Disco Magic.
Sheffield, See Nowo Distribution; Nuova Era.
Shelter, See Ariston Srl.
Sherman, See Five Records.
Sigla, See BMG Ariola.
Sire, See WEA Italiana.
Smoking, See Top Records.
Sopi, See BMG Ariola.
Sound And Music (Dist), Via Mazzarosa 125, 55100 Lucca, 583.581327, Telex: 590576, Fax: 583.588502. Int'l Buyers: Italo/Licia Adami.
Steeplechase, See Nowo Distribution.
Suite, See Nuova Era.
Sun, See Sangy Productions.
Supraphon, See Nuova Era.
Swansong, See WEA Italiana.
Targa Italiana, Viale Pasubio 6/8, 20154 Milan, 2.650 356, Fax: 2.659 9320. Gen. Mgr.: Mario Rapallo.
Telarc, See Nowo Distribution; Nuova Era.
Teldec, See WEA Italiana.
Telex, See Top Records.
Top Records, Galleria del Corso 4, 20122 Milan, 2.791141, Telex: 311250. Managing Dir.: Palma Guido.
Label(s): Dingo, Kiwi, Sap, Smoking, Telex, UCP.
Distribution: CGD/Top.
TPI, See BMG Ariola.
Trash, See Disco Magic.
Triletime Music, See BMG Ariola.
UCP, See Top Records.
Varese Sarabande, See CGD Messaggerie Musicali.
Vertigo, See Polygram Dischi.
Verve, See Polygram Dischi.
Videoradio, See BMG Ariola.
Virgin Dischi (Milan), Via Belluno 4, 20132 Milano, 2.2593941, Telex: 326339, Fax: 2.2566703. Managing Dir.: Luigi Mantovani; Label Mgr.: Gilberto Barantani; Promo./PR: Rossella Leonardi.
Distribution: EMI.
Virgin Dischi (Rome), Via Andrea Bafile 13, 00195 Rome, 6.310984/389114, Fax: 6.389981. TV/Promo.: Corrado Buonanno; Press: Maurizio Baiata.
Vitamin, See DDD.
Vox, See Nuova Era.
Walt Disney, See CGD Messaggerie Musicali.
Warner Bros, See WEA Italiana.
WEA International, See WEA Italiana.
WEA Italiana, Via Milano 16, 20090 Segrate, Milan, (39-2) 21681. E-Mail: WEAMIL/Milana. Telex: 320688/341183. Fax: (39-2) 216-8299. Managing Dir.: Marco Antonio Bignotti; Commercial Dir.: Giancarlo Spadacenta; Admin. Dir.: Gerolamo Caccia Dominioni; Int'l Dir.: Stefano Senardi. Promo.: Massimo Giuliano.
Label(s): Anacrouse, Asylum, Atco, Atlantic, Blanco y

World Radio History

Negro, Charter, Coltillion, Dark Horse, Elektra, Esparanza, Eternal, Finnadar, Full Moon, Geffen, Korova, MCA, Merciful Release, Magnet, Mirage, Musician, Nonesuch, Paisley Park, Qwest, Reprise, Sire, Swansong, Teldec, Warner Bros, WEA International.
WEP, See BMG Ariola.
Wergo, See Nowo Distribution.
Wergo, See Nuova Era.
Windham Hill, See Polygram Dischi.
Zerolandia, See BMG Ariola.
Zip, See Cinevox Record.

VIDEO PROGRAM SUPPLIERS & BUYERS

CGD Videosuono, Via Quintillano 40, 20138 Milano, (02) 50841, Telex: 321063, Cable: CIGIDISC, Managing Dir.: Roberto Guerrazzi.
Creazioni Home Video, Via Agnello 18, 20121 Milano, (02) 8056903.
Delta Video, Corso Buenos Aires 10, 20124 Milano, (02) 2715972.
Durium S.p.A., Via Lampedusa 11/A, 20141 Milano (02) 8466832, Telex: 333564 DURIUM I, Cable: DURIUM MI, Managing Dir.: Gianni Bortolli.
EMI Italiana, Via Bergamo 315, 20042 Caronno Pertusella (VA), (02) 9650701, Telex: 312679, Fax: (02) 9656002, Managing Dir.: Ludovico Dello Lojo.
Magnum Organisation, Via Amipsia 93, 00194 Roma, (06) 6095681.
Panarecord S.p.A., Corso Venezia 40, 20121 Milano, (02) 7491101, Telex: 340014 PANAR I, Fax: (02) 783548, Pres.: Sergio De Gennaro.
Sangy Productions, Piazza S. Giuseppe 9, 36100 Vicenza, (0444) 235945, Telex: 481038 PP VI.
SWE Studio Produzione Audiovisi, Via Medardo Rosso 16, 20159 Milano, (02) 6884181.
Universal Video, Via Tazio Nuvolari 133, 00142 Roma, (06) 5033212.
Virgin Dischi, Via Belluno 4, 20132 Milano, (02) 2593941, Telex: 326339 VIRGIN I, Managing Dir.: Mauro Cauchi.
Warner Home Video, Via Milano 16, 20090 Redecesio di Segrate (MI), (02) 21681, Managing Dir.: Timmy Treu.

MUSIC PUBLISHERS

Acqua Azzurra, See BMG Ariola Music.

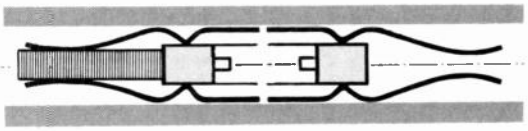
Ala Bianca Music Publishing

Via Mazzoni 34/36, 41100 Modena, 059/223897, Telex: 512087, Fax: 59/219218. Pres.: Tony Verona; Int'l Mgr.: Maurizio Bettelli.

Araba Fenice Ediz Musicali, Via de Gombruti 12, 40123 Bologna, 51.268264, Fax: 51.275826. Gen. Mgr.: Walter Mameli.
Ariston, Via Massimo Gorki 21, 20098 San Giuliano Milanese (Mi), 2.9846974/98491704, Telex: 321670, Fax: 2.981410. Pres.: Rossi Alfredo; Managing Dir.: Bob Lumbroso.
Affiliates: Ariston, Valentine Music Italia, Equipe, La Bussola, Fun House Music, Casa Musicale Santa Cecilia, Glicine, La Fucina, Ed Musicali Carre d'As.
Assieme Edizioni, Via Roma 54/4, 18038 San Remo, 184.883442/3, Telex: 270620, Fax: 184.60640. Pres.: Mariano Schiavolini.
B.E.S.T. International, Via Monte Rosa 74, 20149 Milan, 2.437957, Telex: 353315. Managing Dir.: Adelfo M Formi; Int'l Mgr.: Luigi Fedele.
Affiliates: Company of The Two P(i)eters, Hammer Music, Sonet (UK).
Beat Records, Via Filippo Nicolai 16, 00136 Rome, 6.349 8458, Telex: 612513, Fax: 6.349 8094. Gen. Mgr.: Franco de Gemini.
Belwin Mills, See BMG Ariola Music.
BMG Ariola Music, Via di Alessandro 7, 00131 Rome, 6.43661, Telex: 610428, Fax: 6.4366.204. Managing Dir.: Franco Reali; Publishing Dir.: Mario Cantini.
Affiliates: all BMG Group companies, Acqua Azzurra, MIMO, Universale, Belwin Mills, Bob-a-Lew, Cherry Lane, Delphine, Magnet Music, Momentum Music, Hudmar, Ivan Mogull, Prince Street, Rehtakul Vaets, Elvis Presley Music, Gladys Music, Hill & Range.
Bumshiva Music, Via G Rossa 12, 20089 Rozanno, 2.8243705. Managing Dir.: Luigi Fedele.
Affiliate: Metamorfosi.
Bob-a-Lew, See BMG Ariola Music.
Buffalo Bill, See Gruppo Editoriale Sugar.
Bumshiva Music, See BMG Ariola Music.
CAM, Via Virgilio 8, 00193 Rome, 06.6874332, Telex: 621195, Fax: 6.6874 046. Managing Dir.: Giuseppe Campi.
Canale 5 Music, Viale Europa 48, 20093 Cologno Monzese, 2.25147662, Telex: 326582, Fax: 2.25147688. Managing Dir.: Luigi Lacchini; Prof. Mgr.: Vladimiro Albera.
Affiliates: Legacy Music, Jog Music (UK), Kubaney Music (USA), Sherman Music (Ger), Sepp Music (Bel).

help in azimuth

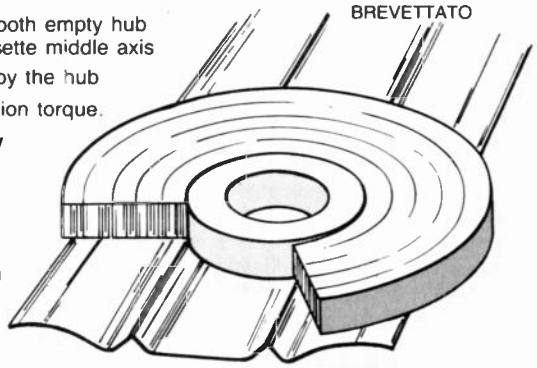
CORRUGATED LINER: TWO DIFFERENT ELASTIC WAVE-FLEXIBILITIES



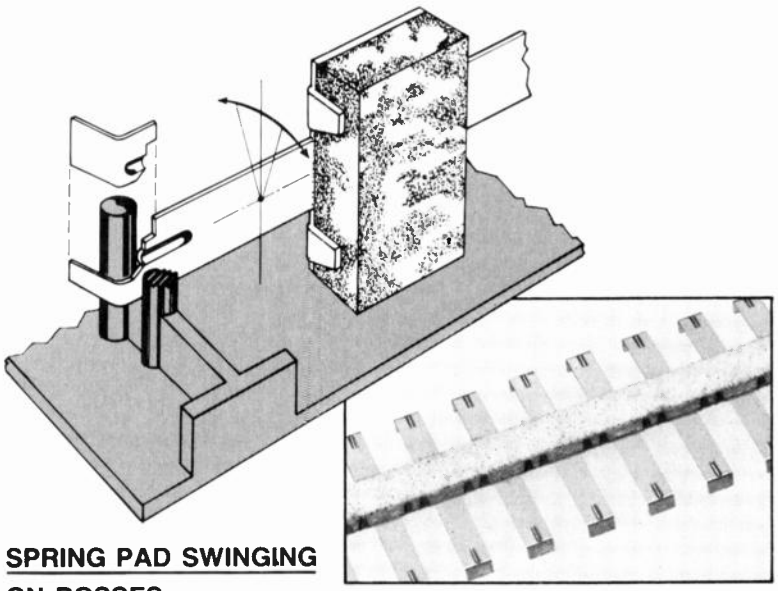
Inner wave: low flexibility
- simultaneous centering of both empty hub and full reel as to the cassette middle axis
- reel total mass supported by the hub
- maximum reduction of friction torque.

Outer wave: high flexibility
- loop by loop parallel tape alignment
- maximum reduction of telescopic effects (crests)
- minimum additional friction torque
- possible to omit graphite coating.

BREVETTATO



That is ATB's. For top quality results we rely on our customers' expertise.



SPRING PAD SWINGING ON BOSSES

Advantages as to the magnetic head plane.

- the spring pad is free to adjust itself to the best position
- uniform pressure on the tape
- orthogonal tape sliding (non skew).

J&P MILANO Mario

atb cassette components

A.T.B. spa
20030 Senago - Milano Italy
Via Palmiro Togliatti, 30
Telefono 02 9989976/7/8
TLX 334457 ATIBIX I
FAX 02 9986718

World Radio History

CBS Music Italy, Via Amedei 9, 20123 Milano, 39.028536, Telex: 843332806. Mgrs.: Michele Vicino/Marco Maratti.
Casa Musicale Santa Cecilia, See Ariston.
Cedi Ed Musicali, Via S Francesco da Paola 20, 10123 Torino, 011.543176. Contact: Gabriele Dell'Utri.
Chapulin, Corso di Porta Vittoria 50, 20122 Milan, 2.6080926.
Cherry Lane, See BMG Ariola Music.
Cielo-Video Edizioni Music., 1 Via F Bocconi, 20136 Milan, 2.546 3255. Pres.: Virgilio Panzuti.
Affiliates: Sonoton Music/Selected Sound Music Libriaries (Ger), Tele-Music Library (France).
Cinevox Record, Via Romeo Ramei 15, 00136 Rome, 6.311280, Telex: 616241. Pres.: Carlo Bixio.
Company of The Two P(i)eters, See B.E.S.T. International.
Creamus Edizioni, Piazza Velasca 6, 20122 Milan, 2.861922, Telex: 326542, Fax: 2.874892. Pres.: Michel La Bionda.
Affiliate: Rondor Music.
Cruisin' Records, Via Venturi 70, 41100 Modena, 59.225940, Telex: 226390, Fax: 59.220609. Pres.: Ennio Tricomi.
Curci Edizioni, Galleria del Corso 4, 20122 Milan, 2.794746, Telex: 332683, Fax: 2.659 2903. Int'l Dept: Gabriele Abbate.
Delphine, See BMG Ariola Music.
Delta Music Srl, Corso Buenos Aires 10, 20124 Milan, 2.271 5972, Telex: 333414, Fax: 2.225562. Pres.: Alessandro Coppola.
Dingo Music, Galleria del Corso 4, 20122 Milan, 2.791141, Telex: 311250. Managing Dir.: Guido Palma.
Disco Magic Srl, Via Mecenate 78/A, 20138 Milan, 2.506 3352, Telex: 326350, Fax: 2.506 4675. Managing Dir.: Severino Lombardoni.
Durium Gruppo Editoriale, Via Lampedusa 11/A, 20141 Milan, 02.846 4394, Telex: 333564. Contact: Luca Rinaldi.
Ed MCA Music Italy, See Gruppo Editoriale Sugar.
Ed Musicali Carre d'As, See Ariston.
Edizioni Music La Voce, Via C Ravizza 43/45, 20149 Milan, 498.0619. Gen. Mgr.: Paolo Corsi.

Edizioni Southern Music SRL
Piazza del Liberty, 2, I 20121, Milano, (39-2) 796-473/180/181, Cable: SOUTHMUISIC, Telex: 314098, Fax: (39-2) 702-530. Prof. Mgr: Mimmo Paganelli.

Elvis Presley Music, See BMG Ariola Music.
EMI Music Publishing, Via C Ravizza 43/45, 20149 Milan, 2.4980619.
Equipe, See Ariston.
Essex Italiana, See Gruppo Editoriale Sugar.
Flipper Music, Pzza Prati Strozzi 31, 00195 Rome, 315615/383146, Telex: 620266. Pres./Managing Dir.: Romano Di Bari.
Fonit Cetra, See Fonit Cetra.
Fonit Cetra, Via Meda 45, 20141 Milan, 2.8432551, Telex: 314653, Fax: 2.8436482. Managing Dir.: Lucio Salvini; Gen. Mgr.: Wilma Battigelli.
Affiliates: Usingolo, Goldfinger, Fonit Cetra, Nuova Fonit Cetra.
Franton Music, Via San Girolamo 7, 30174 Venezia Mestre, 41.959055, Telex: 223545, Fax: 41.959991. Managing Dir.: Tony Tasinato.
Fun House Music, See Ariston.
G Ricordi & C, Via Berchet 2, 20121 Milan, 2.8881, Telex: 310177, Fax: 2.888 1270. Managing Dir.: Guido Rignano.
Gala & U.M. Records, Via Armistizio 294a, 35142 Padova, 49.715761, Telex: 430005, Fax: 49.8802050. Pres.: Umberto Marcato.
Gladys Music, See BMG Ariola Music.
Glicine, See Ariston.
Goldfinger, See Fonit Cetra.
Gruppo Editoriale Sugar, Via Quintiliano 40, 20138 Milan, 2.50841, Telex: 321063, Fax: 2.5084400. Managing Dir.: Ettore Carrera; Publishing Dir.: Franco Daldello.

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Hudmar, See BMG Ariola Music.
Iksos Music, Via E Cirino 18, 00136 Roma, 343445.
Intersound (Ger), See Jump Edizioni Musicali.
Ivan Mogull, See BMG Ariola Music.
Jog Music (UK), See Canale 5 Music.
Jump Edizioni Musicali, 1 Via F Bocconi, 20136 Milan, 2.546 3255. Managing Dir.: Dante Panzuti.
Affiliates: Intersound (Ger), Multi Sound (Bel).
Kubaney Music (USA), See Canale 5 Music.
La Bussola, See Ariston.
La Drogueria Di Drugolo, Via Vittoria Colonna 23, 20149 Milan, 2.4819209, Telex: 353366, Fax: 2.469 0139. Managing Dir.: Roberto Galanti.
La Fucina, See Ariston.
Legacy Music, See Canale 5 Music.
Lombardoni, Via Mecenate 78/A, 20138 Milan, 2.5063352, Telex: 326350, Fax: 2.506 4675. Managing Dir.: Severino Lombardoni.
Magnet Music, See BMG Ariola Music.
Memory Records Int., Piazza della Republica 1, 40356 San Polo Di Torrile, 521.819427, Telex: 533296, Fax: 521.819125. Managing Dir.: Alessandro Zanni.
Merak Music, 28 Via De Amicis, 20123 Milan, 2.8050903, Telex: 353065, Fax: 2.8053471. Managing Dir.: Roberto Gasparini.
MIMO, See BMG Ariola Music.
Momentum Music, See BMG Ariola Music.
Multi Sound (Bel), See Jump Edizioni Musicali.
New Music, Via A Sauli 3, 20127 Milan, 2.289 2828, Telex: 313690, Fax: 2.289 6060. Gen. Mgr.: Giuseppe Landro.
Non Stop/many Records, Via Quintiliano 41, 20135 Milan, 2.506 4036, Fax: 2.501 627. Pres.: Michele Interlandi; Managing Dir.: Antonio Foresti.
Nuova Fonit Cetra, See Fonit Cetra.
Peer Edizioni Musicali, See Peer Music.
Peer-Southern Organization, See Edizioni Southern Music.
PolyGram Music, Via Carlo Trenca, 20124 Milano, 2 67961, Telex: 334140, Fax: 2 6796201. Managing Dir.: Gianfranco Rebulla.
Prince Street, See BMG Ariola Music.
Rehtakul Veets, See BMG Ariola Music.
Rondor Music, See Creamus Edizioni.
Saar Edizioni Musicali, Vle di Porta Vercellina 14, 20123 Milan, 469.6251, Telex: 321277, Fax: 2.481 3058. Gen. Mgr.: Luigi Meloni; Pres.: Walter Franz Gurtler.
SBK Songs Edizioni Musicali, Via Gonzaga 7, 20123 Milan, 2.72001383, Telex: 335360, Fax: 2.877438. Managing Dir.: Antonio Marrapodi; Copyright Mgr.: Franca Ferrario.
Sepp Music (Bel), See Canale 5 Music.
Sherman Music (Ger), See Canale 5 Music.
Sonet (UK), See B.E.S.T. International.
Sonoton Music/Selected Sound Music Libriaries (Ger), See Cielo-Video Edizioni Music.
Tactical Music, Viale Abruzzi 75, 20131 Milan, 2.278674, Telex: 335661, Fax: 2.278674.
Targa Italiana, Viale Pasubio 6/8, 20154 Milan, 2.650356, Fax: 2.659 9320. Gen. Mgr.: Mario Rapallo.
Tele-Music Library (France), See Cielo-Video Edizioni Music.
Televis, Plazza Missori 3, 20123 Milan. Managing Dir.: Freddy Naggiar.
Affilates: Baby Records, Chapulin.
Universale, See BMG Ariola Music.
Usingolo, See Fonit Cetra.
Valentine Music Italia, See Ariston.
Virgin Edizioni Musicali, Via Belluno 4, 20132 Milan, 259 3941, Telex: 326339, Fax: 256 6703. Publishing Mgr.: Mariangela Roveda.
Warner Bros Music Italy, Via Berchet 2, 20121 Milan, 2.8881261, Telex: 310177, Fax: 2.8881270. Managing Dir.: Vittorio Somalvico; Prof. Mgrs.: M Ramorini, V Luisa, T Didedda, W Zanotti; Copyright: Patrizia Brignolo.
Warner Chappell Music Italy, Corso Buenos Aires 79, 20124 Milan, 2.670 9116, Telex: 316682, Fax: 2.6698 0757. Managing Dir.: Adriano Solaro; Senior Creative Mgr.: Luigi Bartolotta; Prof. Mgrs.: Maretta Giorgini/ Michele di Salvia.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

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Ancra, Pza G. Belli 2, 00153 Rome, 6.58.66.238.
Assodisco, Via Messina 19, 00198 Rome, 6.86.09.41.
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F.I.S.M.E.D., Via Messina 19, 00198 Rome, 6.86.09.41.
Federmusica, Via Vittor Pisani 10, 20124 Milan, 2.66.96.263.
L'associazione, Corso Iodi 59, 20139 Milan, 2.53.98.604.
O.P.A.I., Via Corridoni 15, 00195 Rome, 635 98817/4630.
S.A.N.A.S., Via Bolzano 28, 20127 Milan, 2.28.27.856.
S.A.T.I., Via Martiri Della Liberta 16, 47023 Cesena (Fo), 547.29.175.
S.I.A.E., Viale Della Letteratura 30, 00144 Rome, 6.59.901. Pres.: Luigi Conte.

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Cattaneo Paolo Enterprises, Via Montenapoleone 29, 20121 Milano, (02) 70.05.74. Contact: Paolo Cattaneo.
C.I.M., Piazza S. Francesco 11, 40122 Bologna, (051) 23.09.29.
Cochetti Lia, V. le Pasubio 6/8, 20154 Milano, (02) 65.99.320.
Contatto, Via Aezzana 51, 00195 Roma, (06) 35.22.91. Promo. Mgr.: Adriano Fabi.
Disco Italia, Via Lamberti 16, 20010 Cornaredo (MI), (02) 93.19.574. Contact: Emanuele Dinoi.
First Organisation, Via Bafile 13, 00195 Roma, (06) 35.81.758. Contact: Massimo Lazzari.
Funk Studios, Via Vittorio Veneto 34, 30032 Cormano (MI), (02) 61.93.865. Managing Dir.: Clay Montana.
Harold & Maude s.a.s., Via Delficio 2, 20155 Milano, (02) 34.95.936. Managing Dir.: Gianni Pettenani.
Heel Concerts s.a.s., Via Ville 6, 39011 Lana/Merano (BZ), (0473) 53.174, Telex: 400188. Contact: Franz Heel.
Inizitive E Progetti, Via Vitruvio 292, C.P. 16, 04023 Formia (LT), (0771) 26.87.12. Managing Dir.: Gianni Donati Musto.
LGO Music, Piazza Verbano 16, 00199 Roma, (06) 65.60.963. Promo. Mgr.: Marina Gambini.
Mari Nello, Via Fiamma 15, 20129 Milano, (02) 74.46.30. Contact: Nello Marti.
Prima Pagina di Marina Testori, Residenza Cerchi 351, 20090 Milano 2/Segrate (MI), (02) 21.27.648.
Scoop Agency, Via Firenze 245, C.P. 267, 65100 Pescara, (085) 28.708.
Shure Music And Promotions, Via A. Riboty 22, 00195 Roma, (06) 31.778.24. Managing Dir.: Pasquale Mammaro.
SIPA, Via G. Mameli 17, 00153 Roma, (06) 58.03.410. Gen. Mgr.: Umberto Pettinato.
Stage Coop, Via Ottaviano 98, 00192 Roma, (06) 35.36.47. Contact: Alfredo Saitto.
Studio Alpa, Via le Brianza 32, 20127 Milano, (02) 28.20.816. Contact: Patrizia Nicastro.
Studio Dell'Amore, Bia Gaiannini 16, 47020 Longiano (FO), (0547) 55.522. Contact: Carla Dell'Amore.
Studio G.Grossi, Via Elba 30, 20144 Milano, (02) 48.13.597. Contact: Beppe Grossi.
Tallarini Luciano, Via Giannone 2, 20154 Milano, (02) 31.64.27. Contact: Luciano Tallarini.
VIP s.r.l., Via le de Vignola 105, 00196 Roma, (06) 39.99.07. Contact: Nunzio Lusso.

TAPE CUSTOM DUPLICATORS

Ampex Italiana S.p.A., Via Riccardo Gigante 4, 00143 Roma, (6) 500971, Telex: 626191, Fax: (6) 5004815. Managing Dir.: Claudio Prezzi. Mktg. Mgr.: Angelo D'Alessio; Contact: Bianchi Marina.
Analogy, Via Tremonti 84, 98100 Messina, (090) 48951/2, Managing Dir.: Angelo Pepe.
Avelca Video Record, Via Lumiere 6, 20093 Cologno Monzese (MI), (02) 2532524.
AVP Audio Video Production, Via Gandhi 2, 25030 Erbusco (BS), (03) 7240588, Telex: 300850.
CGD Messaggerie Musicali, Via Quintiliano 40, 20138 Milano, (02) 50841, Telex: 321063, Cable: CIGIDISC, Managing Dir.: Giuseppi Patrizi.
Ducale S.p.A., Via Cadrezzate 6, 21020 Brebbia (VA), (0332) 770198, Managing Dir.: Davide Matalon.
Duplimatic s.r.l., Via Pietro Della Valle 20, 20132 Milano, (02) 2564770, Managing Dir.: Guido Mezzadra.
Dupli Video Sound s.r.l., Via Oslavia 17, 20134 Milano, (02) 2141543, 2141312, Telex: 350148 DVSMI I, Managing Dir.: Franco Venturato.
Durema S.p.A., Via Imperia 28, 20142 Milano, (02) 8430740, 8437344, Managing Dir.: Claudio Occhiena.
Durium S.p.A., Via Trieste, 22036 Erba (Co), (031) 640281.
Ecofina, Via Leopardi 8, 20123 Milano, (02) 4816121, Managing Dir.: Murad Sabet.
EMI Italiana, Via Bergamo 315, 20042 Caronno Pertusella (VA), (02) 9650701, Telex: 312679, Fax: (02) 9656002, Managing Dir.: Ludovico Dello Lojo.
Europa Studio Tape, Via Ponte Nuovo 2, 20125 Milano, (02) 2567655.

World Radio History

Fonola Fonotecnica, Via Ariberto 21, 20123 Milano, (02) 8354626, Managing Dir.: Marco Braga.
Four Stars Tape, Contrada Petraro 26, 66023 Francavilla al Mare (CH), (085) 693161, Managing Dir.: Dino Fontebasso.
Magnetoplast, Via Magenta, 20010 Boffalora Ticino (MI), (02) 9754307, Managing Dir.: Silvio Bertasi.
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Phono-Plast s.n.c., Via A. Grandi 50, 20068 Peschiera Borromeo (MI), (02) 5471321.
Phonopress, S.S. Paullese Km 10, 20090 Settala (MI), (02) 95899160, Managing Dir.: Michele Gagliardi.
Phonotype Record, Via E. De Marinis 4, 80134 Napoli, (081) 205873.
SAAR s.r.l., Via Gramsci 4, 20016 Pero (MI), (02) 3530564, 3530573, Managing Dir.: Rolando Comi.
Sound Quick, Via Cinquesanti 23, 80138 Napoli, (081) 456161.
3M Italia S.p.A., Via S. Bovio 1/3, 20090 S. Felice di Segrate (MI), (02) 75451.
Tapematic, Via Vimercate 32, 20060 Ornago (MI), (30) 6010145, Telex: 340233, Fax: (39) 6010558. Managing Dir.: Luciano Perego; Mktg. Mgr.: Ron Goodwin.

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CGD Messaggerie Musicali, Via Quintiliano 40, 20138 Milano, (02) 50841, Telex: 321063, Cable: "CIGIDISC. Managing Dir.: Giuseppe Benedetti; Planning & Prod. Control: Giuseppe Patrizi.
Ducale S.p.A., Via Cadrezzate 6, 21020 Brebbia (VA), (0332) 770189. Managing Dir.: Davide Matalon.
Durium S.p.A., Via Trieste, 22036 Erba (Co), (031) 640281.
EMI Italiana, Via Bergamo 315, 20042 Caronno Pertusella (VA), (02) 9650701, Telex: 312679, Fax: (02) 9656002, Managing Dir.: Ludovico Dello Lojo.
Fonola Fonotecnica, Via Ariberto 21, 20123 Milano, (02) 8354626, Managing Dir.: Marco Braga.
Microwatt, Via Principato 2, 20059 Vimercate (MI), (039) 669206, Managing Dir.: Giorgio Cagnola.
Phonocomp S.p.A., Via Rossini 4, 20067 Tribiano (MI), (02) 90631711, Telex: 310239 PHONOC. Managing Dir.: Giovanni Bonandrini.
Phono-Plast s.n.c., Via A. Grandi 50, 20068 Peschiera Borromeo (MI), (02) 5471321.
Phonopress, S.S. Paullese Km 10, 20090 Settala (MI). (02) 95899160, Managing Dir.: Michele Gagliardi.
Phonotype Record, Via E. De Marinis 4, 80134 Napoli, (081) 205873.
PPM Pressing Plant Music s.r.l., Via Abruzzi 19/1, 20085 Locate Triulzi (MI), (0371) 89204, Pres. Ferdinando Malausa.
SAAR s.r.l., Via Gramsci 4, 20016 Pero (MI), (02) 3530564, Managing Dir.: Giuseppe Zaina.
Sound Quick, Via Cinquesanti 23, 80138 Napoli, (081) 456161.

PACKAGING & LABELING SERVICES

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Duplimatic s.r.l., Via Pietro Della Valle 20, 20132 Milano, (02) 2564770, Managing Dir.: Guido Mezzadra.
Dupli Video Sound, Via Oslavia 17, 20134 Milano, (02) 2141543, Telex: 350148 DVSMI I, Managing Dir.: Franco Venturato.

BLANK AND BULK RAW TAPE

ECC, Via Martiri della Liberta 53, 25035 Ospitaletto, (30) 640134, Fax: (30) 642815. Managing Dir.: Rinaldo Bianchi. Mktg. Mgr. R. Bianchi.
Int'l Compact Cassette, Via Larga, 25024 Porzano di Leno, (30) 9067196, Telex: 0505-902253, Fax: (3) 906484. Managing Dir.: Cavagnoli Pier Antonio.

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Agfa Gevaert S.p.A., Viale De Gasperi/Via Grosio, 20151 Milano, (02) 30741, Telex: 331181, Fax: (02) 3012921
Ampex Italiana S.p.A., Via Riccardo Gigante 4, 00143 Roma, (06) 55461, Telex: 680243 AMPEXR.
Audiogramm S.p.A., Via Fratelli Kennedy N. 2/4, 25050 Passirano, (03) 657360, Telex: 300850, Pres.: Edoardo Cattaneo.
BASF Italia S.p.A., Via V. da Seregno 44, 20161 Milano, (02) 64081.
Ducale S.p.A., Via Cadrezzate 6, 21020 Brebbia (VA), (0332) 770198, Managing Dir.: Davide Matalon.
Duplimatic, Via Pietro Della Valle 20, 20132 Milano, (02) 2564770, Managing Dir.: Guido Mezzadra.
ECC Europa Compact Cassette, Via Martiri della Liberta 53, 25035 Ospitaletto, Brescia, (030) 640134, Cable: ECC/OSPITALETTO.
FILP (Fabrica Isolanti e Laminati Plastici) S.p.A., Piazza Giolitti 8, 20133 Milano, (02) 235350, Cable: FILP, Telex: 316383, Pres.: Eugenio Marcassoli.
GTE Gen. Tape Equipment, Via Ragusa 8, 20125 Milano, (02) 6898065, Telex: 333046, Gen. Mgr.: Ottaviano Clerici Bagozzi.
Genca Gen. Cassette, Don Minzoni 16, 20061 Carugate (MI), (02) 9048815, Telex: 31371.
Int'l Compact Cassette, Via Larga, 25024 Porzano di Leno, Brescia (03) 906484, Telex: 301247 CARLEN I.
Italyplast, Via Pezzotta 6, Albino (Bergamo) (035) 752141.
MDA s.r.l., Via San Giuseppe 137, 20147 Saronno, (02) 9620914, Telex: 380426, Gen. Mgr.: Pinuccia Grassi.
Music Box, Via Adua, 25005 Passirano (Brescia), (03) 657368, Gen. Mgr.: Franco Rossetti.
Polimek, Via Pace 64, 20017 Rho (MI), (02) 9301742, Telex: 330501, Pres.: Rosario Mandina.
Start s.r.l., Corso Garibaldi 120, 20030 Seveso (MI), (362) 508701, Telex: 213080. Managing Dir.: Dario De Benedetti; Mktg. Mgr.: Luigi Cane.
STM snc, Via Lombardia 28, 20060 Vignate (MI), (02) 9560531, (02) 9560275, Telex: 352433, Fax: (02) 9560365.
Sony Italia S.p.A., Via F.lli Gracchi 30, 20092 Cinisello Balsamo (MI), (02) 6121551, Telex: 331569.
Start s.r.l., Corso Garibaldi 120, 20030 Seveso (MI), (0362) 508701, Telex: 31280 START I.
3M Italia S.p.A., Via S. Bovio 1/3, 20090 S. Felice di Segrate (MI), (02) 75451.

JACKETS & SLEEVES

Duplimatic, Via Pietro Della Valle 20, 20132 Milano, (02) 2564770, Managing Dir.: Guido Mezzadra.
Durema S.p.A., Via Imperia 28, 20142 Milano, (02) 8430740, Managing Dir.: Claudio Occhiena.
Ecofina, Via Leopardi 8, 20123 Milano, (02) 4816121, Managing Dir.: Murad Sabet.
Four Stars Tape, Contrada Petraro 26, 66023 Francavilla al Mare (CH), (085) 693161, Managing Dir.: Dino Fontebasso.
Sound Quick, Via Cinquesanti 23, 80138 Napoli, (081) 456161.

RAW MATERIALS

FILP (Fabrica Isolanti e Laminati Plastici) S.p.A., Piazza Giolitti 8, 20133 Milano, (02) 235350, Cable: FILP, Telex: 316383, Pres.: Eugenio Marcassoli.

TAPE, RECORD, & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Agfa-Gevaert S.p.A., Viale De Gasperi/Via Grosio, 20151 Milano, (02) 30741, Telex: 331181, Fax: (02) 3012921.
Pozzoli di Vittorio 11, 20065 Inzago (MI), (2) 9547351, Telex: 332643, Fax: 9547438. Managing Dir.: A. Pozzoli; Mktg. Mgr.: C. Brunelli; Contact: B. Toffetti.
STM snc, Via Lombardia 28, 20060 Vignate (MI), (02) 9567227, (02) 9560275, Telex: 352433, Fax: (02) 9560365.

IVORY COAST

RECORD COMPANIES

AIT, See Societe Ivoirienne du Disque.
AS, See Societe Ivoirienne du Disque.
Asylum, See EMI-Pathe Marconi.
Atco, See EMI-Pathe Marconi.
Atlantic, See EMI-Pathe Marconi.
CBS, See Societe Ivoirienne du Disque.
EMI-Pathe Marconi, Cote d'Ivoire S.A., 06 BP 328, Abidjan, (225) 443523, Telex: 631840. (Distributor)
Label(s): Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA, Geffen, MCA.
Elektra, See EMI-Pathe Marconi.
Finnadar, See EMI-Pathe Marconi.
Gallo, See Societe Ivoirienne du Disque.
Geffen, See EMI-Pathe Marconi.
Jam, See Societe Ivoirienne du Disque.
Kibaru, See Societe Ivoirienne du Disque.
Nonesuch, See EMI-Pathe Marconi.
OIR, See Societe Ivoirienne du Disque.
Paisley Park, See EMI-Pathe Marconi.
PolyGram, See Societe Ivoirienne du Disque.
Reprise, See EMI-Pathe Marconi.
SID, See Societe Ivoirienne du Disque.
SP, See Societe Ivoirienne du Disque.
Sire, See EMI-Pathe Marconi.
Societe Ivoirienne du Disque, 10 BP 503, Abidjan 10, 225 36 10 25. Telex: 42 349. Pres./Gen. Mgr.: Catherine Loudes Oro; Mgr. A & R: Philippe Oro.
Label(s): (Owned) Kibaru, SID, Sound Explosion, (Licensed) Polygram, CBS, AIT, AS, Gallo, Jam, OIR, SP.
Sound Explosion, See Societe Ivoirienne du Disque.
Warner Bros., See EMI-Pathe Marconi.
WEA, See EMI-Pathe Marconi.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Societe Ivoirienne du Disque (SID), 10 BP 503, Abidjan 10, (225) 36 10 25. Telex: 42439 SID CI. Fax: (225) 32 82 71. Pres.: C. L. Oro; Sales Mgr.: E. Betschart.

JAMAICA

RECORD COMPANIES

Atlantic, See Dynamic Sounds Record Co. Ltd.
CBS, See Dynamic Sounds Record Co. Ltd.
Columbia, See Dynamic Sounds Record Co. Ltd.

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Dynamic Sounds Recording Co. Ltd., 15 Bell Rd., Kingston, KGN 11, Telex: 2296. Fax: (809) 923-8976. Pres.: Byron Lee Sr.; Managing Dir.: Edward J. Lee; Vice Pres. Acct.: Byron Lee Jr. (CD-Distributor)
Label(s): (Owned) Dynamic, (Licensed) Atlantic, CBS, Columbia, Electra, Epic, MCA, Mercury, Phonogram, Polydor, Warner Bros.
Electra, See Dynamic Sounds Record Co. Ltd.
Epic, See Dynamic Sounds Record Co. Ltd.
Gorgon, See Sonic Sounds Recording Manufacturing Co. Ltd.
MCA, See Dynamic Sounds Record Co. Ltd.
Mercury, See Dynamic Sounds Record Co. Ltd.
Phonogram, See Dynamic Sounds Record Co. Ltd.
Polydor, See Dynamic Sounds Record Co. Ltd.
Powerhouse, See Sonic Sounds Recording Manufacturing Co. Ltd.
Sonic Sounds Recording Manufacturing Co. Ltd., 25 Retirement Rd., Kingston 5, (809) 92-61204, (809) 92-62036. Cable: VIBES. Managing Dir.: Neville Lee; Dir.: Winnifred Lee; Gen. Mgr.: Minah Ramharrack; Sales/Mktg. Rep.: Stephen Lee; Sales Rep.: Weston Rowe.
Label(s): (Owned) Sonic, Thunderbolt, Gorgon, Volcano, (Licensed) Powerhouse, Winner, Taxi.
Taxi, See Sonic Sounds Recording Manufacturing Co. Ltd.
Thunderbolt, See Sonic Sounds Recording Manufacturing Co. Ltd.
Volcano, See Sonic Sounds Recording Manufacturing Co. Ltd.
Winner, See Sonic Sounds Recording Manufacturing Co. Ltd.

MUSIC PUBLISHERS

Par-Lay-Voo Music, See Woodwater.
Record Specialist Ltd., 1 Torrongton Rd., Kingston, Cable: SOUNDTRACK, Telex: 2252, Exec. Dir.: George Benson.
Sheila Music Corp. Ltd., 15 Bell Rd., Kingston 11, 993-9138, 993-9130, Cable: DYNASOUND, Managing Dir.: Shelia Lee.
Woodwater Music Ltd., 220 Marcus Garvey Dr., Kingston 11, 923-8817, Cable: FEDERREC, Telex: 2294.

RETAIL ACCESSORY SUPPLIERS

BASF Jamaika, Inter-Commercial Ltd., Box 475, Kingston, 5.
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Dynamic Sounds Recording Co. Ltd., 15 Bell Rd., Kingston 11, (809) 92-39138, (809) 92-39139. Telex: 2296. Fax: (809) 92-38676. Pres.: Byron A. Lee; Sales Mgr.: Edward J. Lee.

PUBLIC RELATIONS & RECORD PROMOTION

Dynamic Sounds Recording Co. Ltd., 15 Bell Rd., Kingston 11, (809) 92-39138, (809) 92-39139. Telex: 2296. Fax: (809) 92-38676. Pres.: Byron A. Lee; Sales Mgr.: Edward J. Lee.

RETAIL PROMOTION, MERCHANDISING SERVICES & PRODUCTS

Tuff Gong Music Ltd., 220 Marcus Garvey Dr., Kingston 11, 92-39380-3. Pres.: Ruel Thompson; Sales Mgr.: Ainsley Folder.
Product(s): Buttons/Badges, Hats/Caps, Key Chains, Patches, Posters, T-Shirts.

TAPE CUSTOM DUPLICATORS

Dynamic Sounds Recording Co. Ltd., 15 Bell Rd., Kingston 11, (809) 92-39138. (809) 92-39139. Telex: 2296. Fax: (809) 92-38676. Pres.: Byron A. Lee; Sales Mgr.: Edward J. Lee.
Audio: Cassette.
Tuff Gong Music Ltd., 220 Marcus Garvey Dr., Kingston 11, 92-39380-3. Pres.: Ruel Thompson; Sales Mgr.: Ainsley Folder.
Audio: Cassette.
X-9 Electronics & Recording Tapes Ltd., Box 306, 14 Northside Plaza, Kingston 6, 927-0939. 937-0212. Gen. Mgr.: Suelan Chung.
Audio: Cassette, Open Reel.

PLATING, PROCESSING & PRESSING PLANTS

Dynamic Sounds Recording Co. Ltd., 15 Bell Rd., Kingston 11, (809) 92-39138. (809) 92-39139. Telex: 2296. Fax: (809) 92-38676. Pres.: Byron A. Lee; Sales Mgr.: Edward J. Lee. (45's, LP's)
Federal Records Mfg. Co. Ltd., 220 Marcus Garvey Dr., Kingston 11, 923-7375. Cable: FEDERREC. Telex: 2294.
Multitapes Ltd., 15 Bell Rd., Kingston 11, (92) 39130. Telex: 2296. Pres.: Byron Lee, Vice Pres.: Cecil Warren.
Tuff Gong Music Ltd., 220 Marcus Garvey Dr., Kingston 11, 92-39380-3. Pres.: Ruel Thompson; Sales Mgr.: Ainsley Folder. (45's, LP's)

PACKAGING & LABELING SERVICES

Tuff Gong Music Ltd., 220 Marcus Garvey Dr., Kingston 11, 92-39380-3. Pres.: Ruel Thompson; Sales Mgr.: Ainsley Folder, Labeling.

JACKETS & SLEEVES

Federal Records Mfg. Co. Ltd., 220 Marcus Garvey Dr., Kingston 11, 923-7375. Cable: FEDERREC. Telex: 2294.
Multitapes Ltd., 15 Bell Rd., Kingston 11, (92) 39130. Telex: 2296. Vice Pres.: Cecil Warren.
Tuff Gong Music Ltd., 220 Marcus Garvey Dr., Kingston 11, 92-39380-3. Pres.: Ruel Thompson; Sales Mgr.: Ainsley Folder. (Sleeves—LP & 45)

POLYBAGS AND SHRINKWRAP

Tuff Gong Music Ltd., 220 Marcus Garvey Dr., Kingston 11, 92-39380-3. Pres.: Ruel Thompson; Sales Mgr.: Ainsley Folder. (Shrinkwrap only)

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Multitapes Ltd., 15 Bell Rd., Kingston 11, (92) 39130. Telex: 2296.

JAPAN

RECORD COMPANIES

A Touch, See Epic/Sony Records (A Division of CBS/Sony Group Inc.).
A & M, See Pony Canyon Inc.
Aardvark, See Canyon Records, Inc.
Accent, See Nippon Columbia Co., Ltd.
Advantage/Compleat, See Americana Records, Inc.
Agartha, See Pony Canyon Inc.
Agharta, See Canyon Records, Inc.
Alfa Records, Inc., 3-5-39 Shibaura, Minato-ku, Tokyo, 108, (03) 455-1794. Telex: 2424537 ALFAJN J. Fax: (03) 452-5763. Pres.: Chuichi Kaneko; Exec. Mgr.: Ken Kambai; Asst. Mgr.: Nobuo Seki; A&R Dir.: Kohsei Sasaki. (CD-Manufacturer/Distributor)
Label(s): (Licensed) Jive, PWL, Sonet/Mute, Private Music, Enigma, Alfa Int'l.
Alshire Int'l, See Americana Records, Inc.

Americana Records, Inc.
5-3-11 Naka kasai, Edogawa-Ku, Tokyo, 134, (03) 878-6041. Telex: 2622513 AMEREC J. Fax: (03) 878-6041. Pres./Int'l Rep.: Tom Kawai; Gen. Mgr.: Terry Kuroda; A & R: Yuki Gonda; Sales Mgr.: Tadao Shimo.
Branch(es: 1315 Bowdoin St., San Francisco, CA, 94134, (415) 587-1375, Gen. Mgr.: Jack Walker. (CD-Distributor)
Label(s): (Owned) Americana, (Licensed) Advantage/Compleat, Alshire Int'l, Autograph/BMG, Charta, Dixie Frog, Erdenklang, Flying Fish, NSD, Rounder Group, Surgar Hill.

Apollon Music Industrial Corp., 1-5 Wakaba Shinjuku-ku, Tokyo, 160, (03) 353-0191. Fax: (03) 341-0694. Pres. Hideki Hayashi; Gen. Mgr.: Satoshi Tsuchiya.
Label(s): (Owned) Apollon, Alty, Radio City. (Licensed) Vari, Mornig, Adam. (CD-Manufacturer/Distributor)
Appaloosa, See Irec Japan Co., Ltd.
Archiv, See Polydor KK.
Ariora-Eurodisc, See Nippon Columbia Co., Ltd.
Ariston, See King Record Co. Ltd.
Artisco, See Canyon Records, Inc.
Asylum, See Warner-Pioneer Corp.
Atco, See Warner-Pioneer Corp.
Atlantic, See Warner-Pioneer Corp.
Autograph/BMG, See Americana Records, Inc.
BMG Victor, Inc., 1-7-8, Shibuya, Shibuya-ku, Tokyo, 150, (03) 499-3311. Cable: RVCRCARECORD. Telex: 242-5162. Pres.: Osamu Sato; Dir. of Board: Zen Watanabe. (CD-Manufacturer/Distributor)
Label(s): (Owned) RCA, (Licensed) Arista, Erato, Motown, Midi.
B.O.M. Service Ltd., 6-15-18 Kawamo, Hyogo, 665, (Records) (Distributor)
Labels Distributed: Audio: American Melody.
Barclay, See Polydor KK.
Barenreiter-Musicaphon, See Nippon Columbia Co., Ltd.
Bethlehem, See Nippon Columbia Co., Ltd.
Better Days, See Nippon Columbia Co., Ltd.
Bill Box, See King Record Co. Ltd.
Black Saint, See Irec Japan Co., Ltd.
Blow Up, See Nippon Columbia Co., Ltd.
CBS Sony, Inc., 1-4 Ichigaya-Tamachi, Shinjuku-ku, Tokyo 102, 81-3-266-5803. Telex: 24766 CBS SONY. Fax: 81-3-235-1725. E-Mail: IMC 1571. Stryper Product Dir.: Riko Hayakawa; Stryper/Poison Prod. Mgr.: Tamami Suzuki; A & R: Nori Nonaka.
CGD, See King Record Co. Ltd.
CTI, See King Record Co. Ltd.
Cadillac, See DIW Records (Disk Union Co., Ltd.).
Canyon Records, Inc., 4-3-31 Kudan Kita, Chiyoda-ku, Tokyo, 102, (03) 265-6466. Telex: 2324208 Ponyca J. Pres: Akira Ijichi; Exec. Managing Dir.: Mitsunori Sasa; Dir.of Sales/Distribution: Eisei Imamura; Dir. of Int'l Dept.: Masatsugu Tsuzawa; Mgr. of Int'l A&R: Harry Kaneko.
Branch(es): 2049 Century Park East, Suite 820, Los Angeles, CA, 90067, (213) 553-5828, Telex: 910-490-3801 Fujitv Lsa. Gen. Mgr.: Takayuki Eto. Olympic Tower, 18th Floor, 645 5th Ave., New York, NY, 10022, (212) 753-1911, Telex: 236110 Fuji Ur. Gen. Mgr.: Dan Yoshida. (CD-Distributor)
Label(s): (Owned) Aardvark, Agharta, Artisco, Canyon, Canyon Int'l,Cine-Disc, F, NAV, SOH, See Saw, Tent, (Licensed) Overheat, Scotti Bros., Coda, Gramavision, Savoir Faire.
US Reps.: Gramavision, Inc. (New York, NY).
Int'l Reps.: Polydor Int'l GmbH (West Germany); E.R.P. Musikverlag (West Germany); PolyGram (Hong Kong); Oasis Record Co. (Korea).
Carlyn, See DIW Records (Disk Union Co., Ltd.).
Carrere, See King Record Co. Ltd.
Casablanca, See Polydor KK.
Charta, See Americana Records, Inc.
Cine-Disc, See Canyon Records, Inc.
Circle, See DIW Records (Disk Union Co., Ltd.).
Claves, See King Record Co. Ltd.
Coda, See Pony Canyon Inc.

World Radio History

Commodore, See King Record Co. Ltd.
Concord Jazz, See King Record Co. Ltd.
Crammed Discs, See SMS Records (Sounds Mktg. System, Inc.).
Crazyrider, See King Record Co. Ltd.
Creative Works, See Disc Center Co., Ltd.
Crown, See Kikka Trading Co., Inc.
Crystal Bird, See King Record Co. Ltd.
DG, See Polydor KK.
DIW Records (Disk Union Co., Ltd.), 2-13-1 Iidabashi, Chiyoda-Ku, Tokyo, 102, Fax: (03) 262-9724. Pres.: Teruichi Hirohata; Dir.: Kazuo Fukuda. (CD-Manufacturer/Distributor)
Label(s): (Owned) DIW, (Licensed) Cadillac, Carlyn, Circle, Dragon, IDA, Mole, Nilva, OMD, Osmosis, OWL, Ulysse, View.
DIW, See DIW Records (Disk Union Co., Ltd.).
DRG, See Disc Center Co., Ltd.
DISCLAND CO., LTD., 7-16-13, Nishishinjuku, Shinjuku-Ku, 160, (03) 361-1639. Telex: J25872. Pres.: Mitsuo Narita. (Importer)
Daffodil, See Disc Center Co., Ltd.
Deja Vu, See Disc Center Co., Ltd.
Denon, See Kikka Trading Co., Inc.; Nippon Columbia Co., Ltd.
Deutsche Grammophon, See Polydor KK.
Disc Center Co., Ltd., CPO Box 874, Osaka, 530-91, (06) 323-6350. Telex: 64488. Fax: (06) 323-0249. E-Mail D/J 530/343. Pres.: Yasutoshi Gotoh; Exec. Vice Import Mgr.: Kimiko Ohmae. (CD-Distributor) (Importer, Exporter)
Label(s): (Licensed) Creative Works, DRG, Daffodil, Deja Vu, Disque Debs, Malaco, Outstanding, Personal Choice, Stash, Who's Who in Jazz.
Disc Prelude, Yodoyabashi White Bldg. 712, Osaka, 541, (06) 266-0688d. Telex: 65254. Fax: (06) 201-4828. Gen. Mgr.: Yoshihiro Asada. (Records) (Distributor, Importer)
Disk Union, 2-13-2 Iidabashi, Tokyo 102, (Records) (Distributor)
Disney, See Nippon Columbia Co., Ltd.
Disque Debs, See Disc Center Co., Ltd.
Dixie Frog, See Americana Records, Inc.
Doctor Jazz, See King Record Co. Ltd.
Dragon, See DIW Records (Disk Union Co., Ltd.).
ECM, See Polydor KK.
EQ, See Epic/Sony Records (A Division of CBS/Sony Group Inc.).
Edison Records, Inc., Hongo 3-Chome 5-5, Bunkyoku, 113, 81 3 818 7888. Fax: 81 3473 26 6555. Contact: Katsuhiro Murakoshi; (Distributor)
Electric Bird, See King Record Co. Ltd.
Elektra, See Warner-Pioneer Corp.
Enigma Japan c/o Jade Music Co. Ltd., 3-19-14, Himonya Meguro-Ku, Tokyo, T152, (011) 81-3-710-3432. Telex: (781) 2466552 (JAD). Fax: 011-8137103432. Pres.: Caruzo Fuller.
Enja, See King Record Co. Ltd.
Epic/Sony Records (A Division of CBS/Sony Group Inc., 8/F New Aoyama Bldg. W, 1-1-1 Minami-Aoyama. Minato-ku, Tokyo, 107, (03) 475-2649. Cable: EPICSONY TOKYO. Telex: 2424132 EPICSN J. Fax: (03) 475-2627. E-Mail: DGS1616,IMC2203. Div. Pres.: Shigeo Maruyama; Sr. Gen. Mgr.: Hiroshi Gotoh; Assoc. Gen. Mgr./Int'lA&R: Yukio Hata; Dir. of Int'l Mktg.: Aki Tanaka. (CD-Manufacturer/Distributor)
Label(s): (Owned) EQ, Epic Int'l, Jungle Wave, Portrait, (Licensed) A Touch, Epic.
Erato, See RVC Corp.
Erdenklang, See Americana Records, Inc.
Esoldun, See Super Stop, Inc.
Everest, See Nippon Columbia Co., Ltd.
FEMS, See SMS Records (Sounds Mktg. System, Inc.).
Finnadar, See Waner-Pioneer Corp.
Fun House, Inc., 1-9-1, Shinjuku, Shinjuku-Ku, Tokyo, 160, (03) 350-8700. Telex: 2324283. Fax: (03) 350-8639. Pres.: Kazu Nitta; Int'l Mgr.: Hideo Takeyama.
Face Int'l, See Pony Canyon Inc.
Factory, See Nippon Columbia Co., Ltd.
Fire Bird, See King Record Co. Ltd.
Flying Fish, See Americana Records, Inc.
Fonit Cetra, See King Record Co. Ltd.
Fresh Sound, See Super Stop, Inc.
GNP, See King Record Co. Ltd.
Geffen, See Warner-Pioneer Corp.
Gramavision, See Canyon Records, Inc.
Heart Note, See Super Stop, Inc.
Hi-Tension, See Pony Canyon Inc.
IDA, See DIW Records (Disk Union Co., Ltd.).
Interface, See Nippon Columbia Co., Ltd.
Irec Japan Co., Ltd., 1-15-6 Sembahigashi, Minoo, Osaka, 562, (0727) 27-0059. Cable: SUPERSTOP OSAKA. Telex: 5324169 SUPER J. Fax: 0727282358. Managing Dir.: Hirakazu Sasabe; Dir.: Giovanni Bonandrini.
Label(s): (Licensed) Black Saint, Soul Note, Appaloosa.
Japan Publications Trading Co., Ltd., 1-2-1, Sarugaku-Cho, Chiyoda-ku, Tokyo, 101, Fax: 81-3-292-0410. Pres.: Toshio Murayama; Gen. Mgr.: Masuo Kokubo; Export Mgr.: Hirobumi Annoshita; Import Mgr.: Yoosuke Shiomi; Import Buyer: Ken Igari. (CD-Distributor) (Importer, Exporter)
Jive, See Alfa Records, Inc.
Jungle Wave, See Epic/Sony Records (A Division of CBS/Sony Group Inc.).
Kikka Trading Co., Inc., 1-7-9 Asagaya Minami, Suginami-ku, Tokyo, 166, (03) 311-1682. Managing Dir.: Arata Yamamoto. (CD-Distributor)
Label(s): (Licensed) Crown, Denon, King, Nivico, Phonogram, Polydor, Sony, Teichiku, Toshiba.
King Record Co. Ltd., 12-13, 2-Chome, Otowa Bunky-Ku, Tokyo, 81 3 945 1366. Telex: J24963 Kingrecd. Pres.: Kazumitsu Machijiri; Managing Dir.: Akihiko Itoh; Int'l Mgr.: Kazuo Takeda; Chief Producer: Hidetomo Kawai; Product Supervisor: Motohiko Takawa. (CD-Manufacturer/Distributor)
Label(s): (Owned) King, Paddle Wheel, Nexus, Electric Bird, Fire Bird, Crystal Bird, Star Child, Nadear, Bill Box, Crazyrider, (Licensed) London, Teldec, Fonit Cetra, Claves, Carrere, Vanguard, CGD, Ariston, Ricordi, Vogue, Enja.
Kitty Record, Inc., 1-8-4 Ohashi, Meguro-ku, Tokyo, 153, (03) 780-8611. Telex: 2425338 (KITTYJ). Fax: (03) 780-8621. Pres.: Hidenori Taga; Managing Dir.: Yoshihiro Kanda; Dir. Int'l Div.: Kazuo Munakata. (CD-Distributor)
Label(s): (Owned) Kitty, Kitty (mjux).
Kiwi Int'l Group, 4-5-23, Ebisu Suite 805, Shibuya-ku, Tokyo, 150, (03) 443-0996. Fax: (03) 445-6569. Pres.: Eriko Nishikawa; Vice Pres. Mktg.: Kei Nakamatsu.
LRC, See Nippon Columbia Co., Ltd.
London, See Polydor KK.
MCA, See Warner-Pionner Corp.
MPS, See Polydor KK.
M & M, See Super Stop, Inc.
Malaco, See Disc Center Co., Ltd.
Marlux Int'l Corp., Torikatsu Bldg. 5-2-5 Roppongi, Minato-Ku, Tokyo, 102, 404 6646 8. Cable: Marlux-miketoyko. Telex: Marlux J26879. Fax: 404 3349. Contact: S. Hari; (Distributor)
Midi, See RVC Corp.
Mole, See DIW Records (Disk Union Co., Ltd.).
Motown, See RVC Corp.
Music-Scene, Inc., High Town #308, 2-10 Kitazawa, Setagaya-ku, Tokyo, 155. (Distributor)
Music Toyko Co., Waco Bldg. 8-5 Ropponqi 4-Chome, Minato-Ku, Toyko, 106, (03) 403-7555. Telex: 02423224 (NIPHSC J). Fax: 03 403 7550. Managing Dir.: Tsutomu Miyazawa; Dir. Mktg.: Tetsuya Maruyama; Sales Mgr.: Haruichi Nakamura. (CD-Distributor)
NAV, See Canyon Records, Inc.
NSD, See Americana Records, Inc.
Nadear, See King Record Co. Ltd.
Nexus, See King Record Co. Ltd.
Nilva, See DIW Records (Disk Union Co., Ltd.).

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Label(s): (Owned) Better Days, Blow Up, Denon, Columbia, Interface, (Licensed) Accent, Ariora-Eurodisc,Rococo, Barenreiter-Musicaphon, Disney, Bethlehem, Bruno Walter Society, Everest, Factory, Supraphon.
Nivico, See Kikka Trading Co., Inc.
Nonesuch, See Warner-Pionner Corp.
OMD, See DIW Records (Disk Union Co., Ltd.).
OWL, See DIW Records (Disk Union Co., Ltd.).
Omagatoki Co., Ltd., Shinseido Bldg. 8th fl.1-22-17 Kamiogi, Suginami-Ku, Tokyo, (03) 393-3519. Telex: J23585. Pres.: J. Ohtake; Gen. Mgr.: M. Tsuruta; Sales Mgr.: S. Kurosaka; A & R Mgr.: M. Ogawa. (CD-Manufacturer/Distributor)
Label(s): (Owned) Sirius.
Osmosis, See DIW Records (Disk Union Co., Ltd.).
Outstanding, See Disc Center Co., Ltd.
Overheat, See Canyon Records, Inc.
PWL, See Alfa Records, Inc.
Pablo, See Polydor KK.
Paddle Wheel, See King Record Co. Ltd.
Paisley Park, See Warner-Pioneer Corp.
Personal Choice, See Disc Center Co., Ltd.

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Central Post Office Box 631, Osaka, 530-91, 363-7106. Telex: 64219(PHXTRDG), Fax: 365-9636, Telegram: PHENIXTRDG. (Importer) (Compact Discs)

Phonogram, See Kikka Trading Co., Inc.
Polydor K. K., 8-4 Ohashi, 1-Chome, Meguro-Ku, Tokyo, 152, 81 3 496 8074. Cable: GRAMMOCORD TOKYO. Telex: 2422033. Pres./Nat'l A & R: Terumi Mizuta; Dir./Int'l Repertoire Mgr: Hiroyuki Takei; Dir./Special Project Mgr.: Yasuo Fujisawa; Dir./Admin. Mgr.: Takafumi Yamanaka; Dir./Sales Mgr.: Takeo Kasahara. (CD-Manufacturer/Distributor)
Label(s): (Owned) Archiv, Deutsche Grammophon, Polydor, Verve, London, RSO, Barclay, (Licensed) Pablo, DG, MPS, ECM, Kitty, Polystar, Casablanca, Sound Design, Sound World.
Polystar, See Polydor KK.
Pony Canon, Inc., 3-3-5 Kudan Kita, Chiyoda-Ku, Tokyo, 102, (03) 221-3221. Telex: 2324208 PONYCA J. Fax: (03) 221-3229. Gen. Mgr./Int'l A & R: Harry Kaneko. (CD-Distributor)
Label(s): (Owned) Agartha, Canyon, Face, Windham Hill, A & M, Coda, Grammavision, Hi-Tension, Scotti Bros.
Portrait, See Epic/Sony Records (A Divsion of CBS/Sony Group Inc.).
Private Music, See Alfa Records, Inc.
RCA, See RVC Corp.
RSO, See Polydor KK.
Ratspack Record Co. Ltd., Soft-Town Aoyama 515, Jingumae, 3-1-24, Shibuya-Ku, Tokyo, 150, (03) 470-2179. Fax: (03) 470-2196. Pres.: Makito Tanahashi; Sales Mgr.: Hideyuki Yamatake; Adv. Mgr.: Jun-ichi Iizuka.
Red, See Super Stop, Inc.
Reprise, See Warner-Pioneer Corp.
Reverve Corp., 1-1 Honco, Nihonbashi, Chuo-ku, Tokyo, 103, (03) 242-1925. Cable: NAKANOPAPER. Telex: 2224731. Pres.: Kazu Matsukura; Mgr.: Akio Kudo; Mgr.: Shin Isikawa.
Ricordi, See King Record Co. Ltd.
Rococo, See Nippon Columbia Co., Ltd.
Rounder Group, See Americana Records, Inc.
SMS Records (Sounds Mktg. System, Inc.), 1-8-10, Azabudai, Minato-ku, Tokyo, (03) 585-1531. Telex: 2426848. Pres.: Shin Watanabe; Gen. Mgr.: Yoshiaki Morooka; A & R Mgr.: Yas Umebachi. (CD-Manufacturer/Distributor)
Label(s): (Owned) SMS, (Licensed) FEMS, Wave, Crammed Discs.
SOH, See Canyon Records, Inc.
SILK ROAD RECORDS, 3-3-13, Tsukamoto-Dori, Hyogo-Ku, Kobe, 652, (078) 577-7747. Fax: (078) 575-4518. Pres.: Koji Yokota. (Importer)
Savoir Faire, See Canyon Records, Inc.
Savoy, See King Record Co. Ltd.
Scotti Bros., See Pony Canyon Inc.
See Saw, See Canyon Records, Inc.
Shinjuku Record Co., Inc., Daikan Plaza 2F 7-5-6 Nishi shinjuku, Sinjukuku, Tokyo, 160, (03) 363-3669. Pres.: Masaburoh Fujiwara.
Sire, See Warner-Pioneer Corp.
Sonet/Mute, See Alfa Records, Inc.
Sony, See Kikka Trading Co., Inc.
Soul Note, See Irec Japan Co., Ltd.
Sound Design, See Polydor KK.
Sound Mktg. System Records, Kaisei Bldg., 6th fl., 1-8-10 Azabu Dai, Minato-Ku, Toyko, 03 586 9031. Telex: 007 720 2426848. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Sound Trading Co. Ltd., 8-13, 2-Chome, Azabu Juban, Minato-Ku Toyko, 101, (03) 457-0461. Fax: (03) 457-0465. Pres.: Masao Yorozu; Hitoshi Iijima: Hisaichi Urushiyama; Sales Mgr.: Hitoshi Iijima; Sales Mgr.: Hitoshi Wada. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Importer, Exporter)
Sound World, See Polydor KK.
Star Child, See King Record Co. Ltd.
Stash, See Disc Center Co., Ltd.
Sugar Hill, See Americana Records, Inc.
Sunkyo Music Co., Ltd., Yamagata Bldg., 1-14-7 Nishi Shimbashi, Tokyo, 105, (03) 501-2667. Cable: SUNKYOMUS. Telex: SMI591.

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1-15-6, Sembahigashi, Minoo, Osaka, 562, (0727) 28 2351. Cable: SUPERSTOP OSAKA. Telex: 5324169 SUPER J. Fax: (0727) 28 2358. Pres.: Hirakazu Sasabe. (CD-Distributor)
Label(s): (Licensed) Esoldun, Fresh Sound, Heart Note, M & M, Red.

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Teldec, See King Record Co. Ltd.
Tent, See Canyon Records, Inc.
Toshiba, See Kikka Trading Co., Inc.
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Universal Corp. of Japan Ltd., 1-5-6 Uchikanda Chiyodaku, Tokyo 101, (291) 0326. Cable: UNICORECORD TOKYO. Managing Dir.: Junji Narita; Managing Dir.: Kiyoshi Narita.
Vanguard, See King Record Co. Ltd.
Victor Record Co. (JVC), 26-18, 4 Chome, Jingumae, Shibuta-Ku, Tokyo, 1150, Fax: 81 3 408 1761. Contact: Yoshihisa Honda; (Distributor)
View, See DIW Records (Disk Union Co., Ltd.).
Vogue, See King Record Co. Ltd.
Bruno Walter Society, See Nippon Columbia Co., Ltd.
Warner Bros., See Warner-Pionerr Corp.
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Joni Mitchell Music, See Thunder Music, Inc.
K.A.B., Inc. (JASRAC) See CBS/Sony Songs.
Kidada, See Taiyo Music, Inc.
Kitty Music Corp., 1-8-4 Ohashi, Meguro-ku, Tokyo, 153, (03) 780-8646, Telex: 2425338 (kittyj), Fax: (03) 780-8621, Pres.: Hidenori Taga, Gen. Mgr.: Harumi Ogawa.
Leosong Copyright Service PTY Ltd., (APRA) See 'Hara Int'l Inc.
Metal Box, (JASRAC) See CBS/Sony Songs.
Minas, See Taiyo Music, Inc.
Miracle Master Co., Ltd., (JASRAC) See CBS/Sony Songs.
Joni Mitchell Music, See Thunder Music, Inc.
NTV Music Corp., 5-6, Yonbancho, Tokyo, 102, (03) 262-2221, Telex: J29410, Contact: Atsushi Kitamura.
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Shinko Music Publishing Co. Ltd., 2-1 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo, 101, 81-3-292-2861, Telex: 781-525224, Pres.: Shooichi Kusano.
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Stuck On Music, See Taiyo Music, Inc.
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Asahi Music Services, Inc., c/o Asahi Broadcasting Corp., Osaka, 531, (06) 458-5321. Cable: ASAHIHOSO OSAKA. Telex: 63680.

Ishii Music Promos., Fugetsudo Bldg., Tokyo, 104, (03) 572-0351.

Japan Soul Agency, 1-5-11 Sakurajyosui, Tokyo, 156, (03) 302-0208. Cable: JSATRCO. Telex: 2424586.

King Record Co., Ltd., 2-12-13 Otawa, Bunkyo-ku, Tokyo, 112, (03) 945-2131. Telex: 24963. Pres.: Kazumitsu Machijiri; Sales Mgr.: Tsutomu Matsubayashi; Mgr. of Int'l Business: Kazuo Takeda.

Kitty Ents., Inc., Kobayashi Bldg., 7th Floor, Tokyo, 150, (03) 499-4711. Telex: 2425338.

Kyodo Tokyo, Inc., Kyodo Bldg., Tokyo, 112, (03) 407-8131. Cable: KYODOTYO.

Litton Westrex Co., Japan, 2-1-2 Marunouchi, Chiyoda-ku, Tokyo, 100, (03) 211-6791. Cable: WESTREX TOKYO. Telex: J22612. Fax: (03) 211-6797. Pres.: Y. Kawashima; Sales Mgr.: S. Fujita.

Saturn Music Publishing Co. Ltd., 3-15-3 Akasaka, Minato-ku, Tokyo, 107, (03) 586-0114. Cable: SATMUZIK. Telex: 28621. Pres.: Toyoo Yokoyama; Dir.: Rikio Numazawa.

Udo Artists, Inc., BS Bldg., 3-14-13 Roppongi, Tokyo, 107, (03) 402-9191. Cable: UDOARTISTSPRO. Telex: 26552.

Universal Orient Promos., Inc., Oshoro Bldg., 3-15-3 Akasaka, Tokyo, 107, (03) 585-3045. Cable: KA-JIPROMOTE. Telex: 28621. Pres.: Toyoo Yokoyama; Sales Mgr.: Midori Okumura.

Victor Artists Corp. of Japan, Jubilee Plaza Bldg., 5-8-5 Jingumae, Shibuya-ku, Tokyo, 150, (03) 481-0471.

Young Japan Inc., Aoyama Miyahiro Bldg., 3-5-15, Tokyo, 107, (03) 470-3641. Telex: 26512. Pres.: Ken Hosokawa.

RETAIL PROMOTION, MERCHANDISING SERVICES & PRODUCTS

Japan Soul Agency, 1-5-11 Sakurajyosui, Tokyo, 156, (03) 302-0208. Cable: JSATRCO. Telex: 2424586.
Product(s): Posters.

TAPE CUSTOM DUPLICATORS

C B S/Sony Group, Inc., Box 17, Tokyo Int'l Airport 149, Tokyo, 03-266-5830. Telex: CBSSONY J24766. Fax: 3235 1725.

Electori Co., Ltd., Mondo Bldg. 1-19-3 Kamiochiai Shinjuku-, Tokyo, 161, (03)950-6266. Mgr. for Int'l Dept.: T. Nakajima.

Nippon Columbia Co., Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo, 107, (03) 584-8111. Cable: NIPPONCOLUMBIA. Telex: 22591. Fax: (03) 586-1859. Pres.: Kazuo Mochizuki; Sales Mgr.: Toshio Kitadate.
Audio: Cassette.

PolyGram Records Serv. KK, Kokubo-Kogyo-Danchi, Showa-machi, Yamanashi-ken, 409-38, (0552) 75-4411. Pres.: Terumi Mizuta.

T B S Service Co., Ltd., 5-3-50 Akasaka, Minato-ku, Tokyo, 107, (03) 582-7351.

Teichiku Records Co. Ltd., Toranomon NN Bldg., 1-21-17 Toranomon, Tokyo, (03) 502-7244. Telex: 2224237. Pres.: Shigeji Nanko, Int'l Div. Gen. Mgr.: Ichiro Kinoue

Victor Co. of Japan, Ltd., 4-1 Nihonbashi-Honcho, Chuo-ku, Tokyo, 103, (03) 241-7811. Cable: VICTOREXPORT. Telex: 26222.

TAPE DUPLICATING AND PROCESSING

Litton Westrex Co., Japan, 2-1-2 Marunouchi, Chiyoda-ku, Tokyo, 100, (03) 211-6791. Cable: WESTREX TOKYO. Telex: J22612. Fax: (03) 211-6797. Pres.: Y. Kawashima; Sales Mgr.: S. Fujita.
Product(s): Gauss audio duplicating system.

Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma-city, Osaka, 571, (06) 908-1121. Cable: MATSUDEN MORIGUCHI. Telex: 63426. Pres.: Toshihiko Yamashita.
Product(s): National/Panasonic duplicators.

Otari Electric Co., Ltd., 4-29-18 Minami Ogikubo, Suginami-ku, Tokyo, 167, (03) 333-9631. Cable: OTARIDENKI TOKYO. Telex: J26604 OTRDENKI. Fax: (03) 331-5802. Pres.: Masayuki Hosoda; Sales Mgr.: Jack Soma.
Product(s): High speed audio, video duplicator.

Sony Corp., Box 10, Airport PO, Tokyo, 149, (03) 448-2111.
Product(s): Audio & Video Duplicators.

RECORD AND TAPE MANUFACTURING

Litton Westrex Co., Japan, 2-1-2 Marunouchi, Chiyoda-ku, Tokyo, 100, (03) 211-6791. Cable: WESTREX TOKYO. Telex: J22612. Fax: (03) 211-6797. Pres.: Y. Kawashima; Sales Mgr.: S. Fujita.
Tape: King cassette loaders.
Audio: AB Int'l Power Amplifiers Gauss Speakers.
Video: King automatic video loaders.

Otari Electric Co., Ltd., 4-29-18 Minami Ogikubo, Suginami-ku, Tokyo, 167, (03) 333-9631. Cable: OTARIDENKI TOKYO. Telex: J26604 OTRDENKI. Fax: (03) 331-5802. Pres.: Masayuki Hosoda; Sales Mgr.: Jack Soma.
Tape: Open reel tape recorder.

CD REPLICATING & MANUFACTURING PLANTS

C B S/Sony Group, Inc., Box 17, Tokyo Int'l Airport 149, Tokyo, 03-266-5830. Telex: CBSSONY J24766. Fax: 3235 1725.

PLATING, PROCESSING & PRESSING PLANTS

Athene Record Industrial Co., Ltd., 3-4-9 Ginza, Chuo-ku, Tokyo, 104, (03) 542-6651. Cable: ATHENCORD. Pres.: Hiroshi Hirano.

C B S/Sony Group, Inc., Box 17, Tokyo Int'l Airport 149, Tokyo, 03-266-5830. Telex: CBSSONY J24766. Fax: 3235 1725. (45's, LP's)

Japan Publications Trading Co., Ltd., 201 Sarugakucho, 1 chome, Chiyoda-ku, Tokyo, (03) 292-3751. Telex: J27161 JPTCO. Fax: 81 3 292 0410.

King Record Co., Ltd., 2-12-13 Otawa, Bunkyo-ku, Tokyo, 112, (03) 945-2131. Telex: 24963. Pres.: Kazumitsu Machi-

World Radio History

jiri; Sales Mgr.: Tsutomu Matsubayashi, Mgr. of Int'l Business: Kazuo Takeda.
Nippon Columbia Co., Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo, 107, (03) 584-8111. Cable: NIPPONCOLUMBIA. Telex: 22591. Fax: (03) 586-1859. Pres.: Kazuo Mochizuki; Sales Mgr.: Toshio Kitadate.
PolyGram Record Service KK, Kokubo-Kogyo-Danchi, Showa-machi, Nakakoma-gun, Yamanashi, 409-38, (0552) 75-4411. Pres.: Terumi Mizuta.
Teichiku Records Co. Ltd., Toranomon NN Bldg., 1-21-17 Toranomon, Tokyo, (03) 502-7244. Telex: 2224237. Pres.: Shigeji Nanko, Int'l Div. Gen. Mgr.: Ichiro Kinoue.
Toyo Kasei Co., Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo, 102, (03) 264-3041.
Victor Co. of Japan, Ltd., 4-1 Nihonbashi-Honcho, Chuo-ku, Tokyo, 103, (03) 241-7811. Cable: VICTOREXPORT. Telex: 26222.

BLANK AND BULK RAW TAPE

Fuji Photo Film Co. Ltd., 2-26-30 Nishi-Azabu, Minatoku, Tokyo, 106, (03) 406-2409, Cable: FUJIFILM. Telex: 24306. Pres.: Minoru Ohnishi; Tape Sales Mgr.: Juntaro Suzuki.
Hitachi Maxell Ltd., Ginza Toho Seimei Bldg. Ginza Chuo-ku, Tokyo, 104, (03) 567-6221, Cable: MAXELLELEC. Telex: 26391. Tape Sales Mgr.: Tom Inoue; Int'l Dept. dir.: Ken Kakurai; Asst. Sales Mgr.: Bob Fujiwara.
Matsushita Electric Industrial Co. Ltd., 1006 Oaza Kadoma, Kadoma-city, Osaka, 571, (06) 908-1121, Cable: MATSUDENMORIGUC. Telex: 63426. Pres.: Toshihiko Yamashita.
Nagaoka & Co., Ltd., 16-3, Kita-Otsuka 3 Chome Toshima-Ku, Tokyo, 170, (03) 949-2116, Cable: NAGAOKAHARITOKY. Telex: 02723443 NAG J. Pres.: Mr. Eiichi Nagaoka; Tape Sales Mgr.: Mr.Matsutoshi Yajima.
Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo, 107, (03) 584-8111, Cable: NIPPON COLUMBIA. Telex: JAPANOLA J22591. Fax: (03) 586-1859. Pres.: Kazui Mochizuki; Tape Sales Mgr.: Kouichi Sugafuji.
Sony Corp., Box 10, Airport PO, Tokyo, 149, (03) 448-2111, Cable: SONYCORP. Telex: 22262,24666.
Sumotomo 3M Ltd., Three M Bldg. 2-33-1 Tamagawadai, Tokyo, 158, (03) 709-8480.
TDK Corp., 1-13-1 Nihonbashi, Chuo-ku, Tokyo, 103, (03) 278-5058, Cable: TDKCORE. Telex: 24270,26937. Pres.: Ohtoshi Yutaka; Gen. Mgr.: Shohachi Okiyama.
Victor Co. Of Japan Ltd., 4-1 Nihonbashi-Honcho, Chuo-ku, Tokyo, 103, (03) 241-7811, Cable: VICTOREXPORT. Telex: 26222.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Spirit Ents., Inc., 3-14-13 Roppongi, Minato-ku, Tokyo, 106, (402) 9191. Telex: J23419. Fax: 402-9180. Pres.: Akio Tamura; Sales Mgr.: Masanori Sugita.
Video: CCP: Video-Spirit library for home progr.

RAW MATERIALS

Bayer Japan Ltd., , Tokyo, 10591, 3-436-9111, Telex: 781-25248. Contact: Dr. G. Schweitzer.

SURVEILLANCE & SECURITY SYSTEMS

Nagaoka & Co., Ltd., 41-1, Higashi-Ikebukuro 2-Chrome, Toshima-Ku, Tokyo, 170, (03) 987-5131. Telex: 0272-3443 NAG J. Fax: (03) 982-8037. Pres.: E. Nagaoka; Sales Mgr.: Y. Harada.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Mitomo Co. Ltd., 8-11 Shibuya 1 Chome-Ku Jinan, Tokyo, 150.
Video: VHS cassette winder w/eraser.
Namiki Precision Jewel Co., Ltd., 3-22-8 Adachi-ku, Shinden, Tokyo, 123, (03) 919-0101. Cable: NAMIKI. Telex: 2722288. Pres.: Kazu Namiki.
Audio: Magnetic Tape Heads.
TDK Corp., 1-13-1 Nihonbashi, Chuo-ku, Tokyo, 103, (03) 278-5111. Cable: TDKCORE TOKYO. Telex: J24270, J26937 (TDKCORP). Motoyuki Kurihara.
Audio: Regular cassettes, DAT, microcassettes.
Video: VHS, S-VHS, Beta, VHS-C, 8mm.
Victor Artists Corp. of Japan, Jubilee Plaza Bldg., 5-8-5 Jingumae, Shibuya-ku, Tokyo, 150, (03) 481-0471.
Audio: JVC test tape, heads, splicing & editing equip.

JORDAN

RETAIL ACCESSORY SUPPLIERS

BASF Jordon, Yordan Obegi & Co. Ltd., Box 631 Station Rd., Amman.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

KENYA

RECORD COMPANIES

A. I. Records (Kenya) Ltd., PO Box 41152, Nairobi, Drewsco, 334127, 26732. Cable: DREWSCO. Telex: 22684 ANDREWS. Managing Dir.: M. R. Andrews; Office Mgr.: Julie E. Gill. (CD-Distributor)
Label(s): (Owned) Editions Franc Afrique, Editions Mazembe, Editions Waanyika, AIT, RCA/Ariola, Arista, EMI & Assoc., Island Records.
Int'l Reps.: Serengeti Records (England).
Arista, See A. I. Records Ltd.
Asylum, See PolyGram Records Ltd.
Atco, See PolyGram Records Ltd.
Atlantic, See PolyGram Records Ltd.
CBS Records Ltd., PO Box 60299, Nairobi, 337184, 337195. Telex: 22091 CBSK. Chrmn.: S. Ndesandjo; Managing Dir.: R. Andrews; Finance Mgr.: G. Njenga; Columbia, Epic, Portrait, Jive.
Columbia, See CBS Records Ltd.
EMI, See A. I. Records Ltd.
EMI & Assoc., See A. I. Records Ltd.
Editions Franc Afrique, See A. I. Records Ltd.
Editions Mazembe, See A. I. Records Ltd.
Editions Waanyika, See A. I. Records Ltd.
Elektra, See PolyGram Records Ltd.
Epic, See CBS Records Ltd.
Finnadar, See PolyGram Records Ltd.
Geffen, See PolyGram Records Ltd.
Island Records, See A. I. Records Ltd.
Jive, See CBS Records Ltd.
MCA, See PolyGram Records Ltd.
Nonesuch, See PolyGram Records Ltd.
Paisley Park, See PolyGram Records Ltd.
PolyGram Records Ltd., Nanyuki Rd., PO Box 43695, Nairobi, (254-2__ 541210/11/14. Telex: 24130 PHONREC. Label(s): (Distributed) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA, Geffen, MCA.
Portrait, See CBS Records Ltd.
RCA/Ariola, See A. I. Records Ltd.
Reprish, See PolyGram Records Ltd.
Sire, See PolyGram Records Ltd.
WEA, See PolyGram Records Ltd.
Warner Bros., See PolyGram Records Ltd.

MUSIC PUBLISHERS

E.I.T. Publishing, Box 41152, Nairobi, 26732, Cable: DREWSCO, Telex: 22684 ANDREWS.

KUWAIT

RETAIL ACCESSORY SUPPLIERS

BASF Kuwait, Melwani Ltd., Box 3097, Kuwait.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

LEBANON

RECORD COMPANIES

Philips Middle East S.A.R.L., Box 11-670, Beirut, 961 (1) 38 23 00, 961 (1) 28 57 48. Telex: 20765. Contact: Roger Ghosn.

RETAIL ACCESSORY SUPPLIERS

BASF Lebanon, Yordan Obegi Ltd., Box 90381, Ideideh.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

MALAWI

RETAIL ACCESSORY SUPPLIERS

BASF Malawi, Henderson St. Box 1153, Blantyre.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

MALAYSIA

RECORD COMPANIES

Archiv, See PolyGram Records.
Ariola, See Pacific Music Corp. (M) SND BHD.
Arista, See Pacific Music Corp. (M) SND BHD.
Associate, See CBS Records (Malaysia) Sdn Bhd.
Asylum, See WEA Records Sdn Bhd.
Atco, See WEA Records Sdn Bhd.
Atlantic, See WEA Records Sdn Bhd.
BMG, See Pacific Music Corp. (M) Sdn Bhd.
CBS Records (Malaysia) Sdn Bhd. 97, Jalan Jejaka 9, Taman Maluri, Kuala Lumpur, Selangor, 55100, (03) 9852340, (03) 9852541. Cable: COLRECORD. Telex: CBSMAL MA 32630. Fax: (03) 9845769. Managing Dir.: Rick Loh. (CD-Distributor)
Label(s): (Owned) Associate, CBS, Columbia, Epic, Portrait.
Capitol, See EMI (Malaysia) SDN. BHD.
Casablanca, See PolyGram Records.
Chrysalis, See Pacific Music Corp. (M) Sdn Bhd.
Columbia, See CBS Records (Malaysia) Sdn Bhd.
DGG, See PolyGram Records.
Decca Group, See PolyGram Records.
EMI (MALAYSIA) SDN. BHD., 8, Jalan Murai Dua, Kompleks Batu, Batu 3, Jalan Ipoh, Kuala, 51000, (03) 627751/6277612. Cable: EMITRON KL. Telex: EMIMAL MA 30568. Fax: (03) 6271163. E-Mail: NIL. Managing Dir.: Beh Suat Pheng; Int'l Label Mgr.: Richard Chong. (CD-Distributor)
Label(s): (Owned) EMI, (Licensed) Capitol, EMIA, Harvest, Liberty, Manhattan, Parlophone, RAK.
EMIA, See EMI (Malaysia) SDN. BHD.
Elektra, See WEA Records Sdn Bhd.
Epic, See CBS Records (Malaysia) Sdn Bhd.
Finnadar, See WEA Records Sdn Bhd.
Fontana, See PolyGram Records.
Geffen, See WEA Records Sdn Bhd.
Hansa, See Pacific Music Corp. (M) Sdn Bhd.
Harvest, See EMI (Malaysia) SDN. BHD.
Helodor, See PolyGram Records.
Hup Hup SDN. BHD. (Life Records), 66-68 Jalan Raja Chulan, Kuala Lumpru, 50200, Telex: HupHup MA 32934. Managing Dir.: Ng Cheong Hock; Dir.: Ng Ay Na.
Label(s): (Owned) Life, Li Foong, Lock Foong.
Jive, See Pacific Music Corp. (M) Sdn Bhd.
Karusell, See PolyGram Records.
Liberty, See EMI (Malaysia) SDN. BHD.
MCA, See WEA Records Sdn Bhd.
MGM, See PolyGram Records.
Manhattan, See EMI (Malaysia) SDN. BHD.
Mercury, See PolyGram Records.
Motown, See Pacific Music Corp. (M) Sdn Bhd.
Nonesuch, See WEA Records Sdn Bhd.
PWL, See Pacific Music Corp. (M) Sdn Bhd.
Pacific Music Corp. (M) Sdn Bhd. 149/1/2 Jalan Segambut, Kuala Lumpur, 51200, (03) 6210218. Telex: MA 27041. Fax: (03) 6213944. Managing Dir.: Frankie Cheah; Mktg. Dir.: Lim Yee Hwa; A & R Dir.: Aziz Bakar; Int'l A & R Dir.: Raymond Hon. (CD-Distributor)
Label(s): (Owned) PMC, (Licensed) BMG, RCA, Arista, Motown, Virgin, PWL, Jive, Ariola, Chrysalis, Teldec, Hansa.
Paisley Park, See WEA Records Sdn Bhd.
Parlophone, See EMI (Malaysia) SDN. BHD.
Philips, See PolyGram Records.
Polydor, See PolyGram Records.
PolyGram Records, Sdn. Bhd., Jalan Bukit Bintang, 1st & 2nd, Fl., No. 20, Kuala Lumpru, 422-747, 429-395. Managing Dir.: J. Chen.
Label(s): (Owned) DGG, Fontana, Mercury, Philips, Polydor, RSO, Vertigo, (Licensed) Archiv, Casablanca, DGG, Decca Group, Helodor, Karusell, MGM, Pop Sound.
Pop Sound, See PolyGram Records.
Portrait, See CBS Records (Malaysia) Sdn Bhd.
RAK, See EMI (Malaysia) SDN. BHD.
RCA, See Pacific Music Corp. (M) Sdn Bhd.
RSO, See PolyGram Records.
Reprise, See WEA Records Sdn Bhd.
Sire, See WEA Records Sdn Bhd.
Teldec, See Pacific Music Corp. (M) Sdn Bhd.
Vertigo, See PolyGram Records.
Verve, See PolyGram Records.
Virgin, See Pacific Music Corp. (M) Sdn Bhd.

World Radio History

WEA Records Sdn Bhd, 9th Floor MUI Plaza, Box #18, Jalan P. Ramlee, 50250 Kuala Lumpur. (60-3) 24356611. Telex: 30754 WEAMAL. Fax: (60-3) 2480861. Managing Dir.: Gunther Zitta; Controller: Siew Been Chang; WEA Label Mgr.: Cheah Mun Kit.
Label(s): (Owned) Asylum, Atco, Atlantic, Elecktra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA,; (Licensed) Geffen, MCA.
Warner Bros., See WEA Records Sdn Bhd.

MUSIC PUBLISHERS

CBS (Discos) SA, Valenzuela, See CBS Songs (M) SDN BHD.
CBS Music, KK, Japan, See CBS Songs (M) SDN BHD.
CBS Songs (M) SDN BHD, 97, Jalan Jejaka 9, Taman Maluri, Cheras, Kuala Lumpur, Selangor, 55100, (03) 9852340, (03) 9852541, Cable: COLRECORD, Telex: CBSMAL MA 32630, Fax: (03) 9845769, Managing Dir.: Rick Loh.
Goodsound SDN. BHD., 66-68 Jalan Raja Chulan, Kuala Lumpur, 50200, Telex: HupHup MA 32934, Pres.: Ng Ay Na.
Pacific Music Publishing Ltd., 149-1/2 Jalan Segambut, Kuala Lumpur, WP, 51200, (3) 621-0218, Telex: MA 27041, Fax: 03- 6213944, Pres.: Frankie Cheah, Gen. Mgr.: Suzanne Kwong.
Pustaka Muzik EMI (M) SDN BHD, 8, Jalan Murai Dua, Kompleks Batu 3, Jalan IPOH, Kuala Lumpur, 51000, (03) 627-7511, (03) 627-7612, Cable: EMITRON KL, Telex: EMIMAL MA 30568, Fax: (03) 627-1163, Prof. Mgr.: Lim Cheng Hoo, Managing Dir.: Beh Suat Pheng.
SBK Songs Scandinavia, See CBS Songs (M) SDN BHD.
SBK Songs Australia Pte Ltd., See CBS Songs (M) SDN BHD.
SBK Songs Edizioni Musicali, Italy, See CBS Songs (M) SDN BHD.
SBK Songs Brazil, See CBS Songs (M) SDN BHD.
SBK Songs France, See CBS Songs (M) SDN BHD.
SBK Songs Holland B.V., See CBS Songs (M) SDN BHD.

RETAIL ACCESSORY SUPPLIERS

BASF Malaysia, Behn, Meyer & Co., 468-7 Jalan Ipoh, Box 11032, Kuala Lumpur, 50732.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

TAPE CUSTOM DUPLICATORS

Eastland Trading (M) Sdn. Bhd., 309 Jalan Tun Razak, Kuala Lumpur, 50400, (03) 984-5789. Telex: NIL. Fax: (603) 984-2288. Pres.: Wong Boon Sam.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-Matic Cassette.

PACKAGING & LABELING SERVICES

Eastland Trading (M) Sdn. Bhd., 309 Jalan Tun Razak, Kuala Lumpur, 50400, (03) 984-5789. Telex: NIL. Fax: (603) 984-2288. Pres.: Wong Boon Sam, Distributing)

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Eastland Trading (M) Sdn. Bhd., 309 Jalan Tun Razak, Kuala Lumpur, 50400, (03) 984-5789. Telex: NIL. Fax: (603) 984-2288. Pres.: Wong Boon Sam.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Eastland Trading (M) Sdn. Bhd., 309 Jalan Tun Razak, Kuala Lumpur, 50400, (03) 984-5789. Telex: NIL. Fax: (603) 984-2288. Pres.: Wong Boon Sam.
Audio—Ampex.
Video—Ampex.

MAURITIUS

RETAIL ACCESSORY SUPPLIERS

BASF Mauritius, Chemicon Ltd., 18 Edith Cavell St., Port Louis.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

MEXICO

RECORD COMPANIES

A & M, See CBS/Columbia Int'l SA.
Accion, See Coro S.A.
American Gramaphone, See Lubata S.A. (Producciones).
Archiv, See PolyGram Discos, S.A. de C.V.
Asylum, See Producciones WEA S. A. de C. V.
Atco, See Producciones WEA S. A. de C. V.
Atlantic, See Producciones WEA, S. A. de C. V.
Bang, See CBS/Columbia Int'l SA.
Barclay, See PolyGram Discos, S.A. de C.V.
Buena Vista, See CBS/Columbia Int'l SA.
CBS/Columbia Int'l SA, Av. 16 de Septiembre/84, Naucapalan, (905) 576-0333. Cable: COLRECORD. Pres.: Jose Manuel Villarreal; Vice Pres./Gen. Mgr.: Armando de Llano Arana; Commercial Dir.: Raul Bejarano Teja; Mktg. Dir.: Antonio Flores Herrera; A & R Dir.: Javier Martinez.
Label(s): (Owned) CBS, Epic, Harmony, Okeh, Sultana, (Licensed) A & M, Bang, Buena Vista, Calla, Caribou, GDE, GTO, Jet, Kirshner, Nemperor, Philadelphia Int'l, Portrait, TK, T-Neck, Tabu, Tappan Zee, Unlimited Gold.
Calla, See CBS/Columbia Int'l SA.
Caribou, See CBS/Columbia Int'l SA.
Casablanca, See PolyGram Discos, S.A. de C.V.
Codiscos "Zeida", See Discos Musart, S. A. de C. V.
Comrock, See Producciones WEA, S. A. de C. V.
Concord Jazz, See Lubata S.A. (Producciones).
Coro S.A., KM 45.5 Mexico Toluca, Lerma, 52000, (728) 51650. Pres.: Federico Riojas; Mgr.: Federico Riojas Jr; Int'l: Gloria Escobar. (CD-Distributor)
Label(s): (Owned) Accion, Coro.
US Reps.: Top Hits (Hialeah Gardens, FL).
D.G., See PolyGram Discos, S.A. de C.V.
DLV, See Discos Musart, S. A. de C. V.
Delos, See Lubata S.A. (Producciones).
Delphine, See Producciones WEA, S. A. de C. V.
Dicesa, See Discos GAS, S. A.
Discos Cronos S. A., Francisco Sarabia #31, S. L., Guadalajara, Jalisco, 44730, 95-36, 18-6384. Pres.: Antonio Gonzalez Padilla; Gen. Mgr.: Antonio Alejandro Gonzale; Mktg. Mgr.: Angel P. Gonzalez F.; Promo. Mgr.: Gudalupe De Garcia.
Discos GAS, S. A., 1201 Eje Central Lazaro Cardemas, Madero, DF, 07700, (525) 754-3055. Pres.: Guillermo Acosta, Sr.; Gen. Mgr.: Jesus Acosta; Promo. Mgr.: Laura E. Acosta; Plant Mgr.: Guillermo Acosta, Jr.; Controller: Maricela Anaya.
Label(s): (Owned) GAS, Intergas, Flama, GAS Norteno, (Licensed) Dicesa, Orbe.
US Reps.: Taurus Sound (West New York, NJ); GAS Records (Los Angeles, CA).

Discos Musart, S. A. de C.V.

Av. Cuitlahuac 2335, Mexico City, DF, 02870, 399-66-00, 527-01-00. Cable: MUSART. Telex: 1771493 DIMUME. Pres. of Board of Dir.: Eduardo L. Baptista; Gen. Dir.: Eduardo A. Baptista; Vice Pres.: Andres Baptista; Vice Pres.: Manuel Baptista; Financial Dir.: Jose Luis Estrada.
Label(s): (Owned) Musart, Trebol, Oasis, Globo, (Licensed) DLV, Codiscos "Zeida".
US Reps.: Balboa Records Co. (Los Angeles, CA).
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Coro S. A., Km-45.5 Carretera Mexico, Lerma, 52000, (728) 51253. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez, (45's, LP's)

EMI-Capitol de Mexico SA de Cv, Rio Balsas 49, Mexico 5, D.F., (905) 525-1700. Cable: CAPRECORDS. Telex: (017) 77406. Sales Mgr.: Sabas Cavazos; Mng. Dir.: Luis Moyano.

Fabrica De Discos Peerless, S.A. De C.V., Calz. Mariano Escobedo #201,Col. Anahauc, Mexico, D. F. CP 11320, 17, (905) 531-3320. Telex: FDPME-017-77606. Fax: 254-75-40. Sales Mgr.: Javier Ramirez; Managing Dir.: Ing. Jurgen Ulrich. (45's, LP's)

Matrices SA (Discos), Lago Chalco 122, Mexico 17, D.F., (905) 250-1499. Cable: MELMEX. Pres.: Jose Ignacio Morales, Gen. Mgr.: Enrique de Noriega S.

Musart SA de CV (Discos), Av. Cuitlahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis, Gen. Mgr.: Eduardo A. Baptista.

Orfeon SA (Discos), Alce Blanco 26, 53370 Naucalpan, (905) 576-1500. Telex: 1773502. Pres.: Rogerio Azcarraga M.; Sales Mgr.: Carlos Bertrand, Sales Mgr.: Luis Covarrubias.

Promotora Fonografica S.A. (Promofon), Sahuayo 82, Col. Janitzio, Mexico, 15200, (905) 795-3678. (905) 789-2337. Pres.: Gabriel Gonzalez De La O; Sales Mgr.: Gabriel Gonzalez Lozano.

RCA SA de CV, Av. Cuitlahuac 2519, Col. Xochimanca, Mexico 16, D.F., (905) 527-6020. Pres.: Louis Couttolenc; Sales Mgr.: Jose Martin del Campo, Pub. Mgr. Kuku Estevez: Kuku Estevez.

PACKAGING & LABELING SERVICES

AV Sistemas SA, Enrique Gonzalez Martinez #2, Edo. Mex., Mexico, 53100, (905) 393-3750, (905) 562-7972. Telex: 1773048 BAUXME. Pres.: Eduardo Serrato B.; Sales Mgr.: Adolfo de la Huerta S. (Inserting, Collating, Labeling, Inlay Printing)

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Coro S. A., Km-45.5 Carretera Mexico, Lerma, 52000, (728) 51253. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez, (Inserting, Labeling, Mailing)

Musart SA de CV (Discos), Av. Cuitlahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis, Gen. Mgr.: Eduardo A. Baptista.

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Auriga Plasticos SA, , Calzada Tulyehualco 5502, 09850, (905) 670-0277.

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Musart SA de CV (Discos), Av. Cuitlahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis, Gen. Mgr.: Eduardo A. Baptista.

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CBS/Columbia Int'l SA, Av. 16 de Septiembre, Naucalpan, (905) 576-0333. Gen Dir.: Armando de Llano Arana.

Fabrica De Discos Peerless, S.A. de C.V., Calz. Mariano Escobedo No. 201, Mexico, 11320, 531-3320. Telex: FDPME-017-77-606. Fax: 254-7540. Managing Dr.: Jurgen Ulrich K.

Musart SA de CV (Discos), Av. Cuitlahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis; Gen. Mgr.: Eduardo A. Baptista.

Orfeon SA (Discos), Alce Blanco 26, 53370 Naucalpan, (905) 576-1500. Telex: 1773502. Pres.: Rogerio Azcarraga M.; Sales Mgr.: Carlos Bertrand; Sales Mgr.: Luis Covarrubias.

RCA SA de CV, Av. Cuitlahuac 2519, Col. Xochimanca, Mexico 16, D.F., (905) 527-6020. Pres.: Louis Couttolenc; Sales Mgr.: Jose Martin del Campo; Pub. Mgr. Kuku Estevez: Kuku Estevez.

POLYBAGS AND SHRINKWRAP

Musart SA de CV (Discos), Av. Cuitlahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis; Gen. Mgr.: Eduardo A. Baptista.

RAW MATERIALS

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Product(s): Compound.

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Product(s): Tape—Leader Tape, Splicing Tape & Equip.

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BASF Nepal, Khanal Trading Co. Pvt. Ltd, Kathmandu, 21.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

THE NETHERLANDS

RECORD COMPANIES

AMG Records, Willem Alexanderplein 2, 5271 AR St Michielsgestel, 4105.5334, Telex: 50629. Dir.: Michel Baudel.

4 AD, See Megadisc.

ABC Paramount, See WEA Records.

Aberrant, See Megadisc.

Angel, See EMI Services Benelux.

Anxious, See BMG/Ariola Benelux.

Arcade Benelux BV, Groningenhaven 18, 3433 PE Nieuwegein, 3402.65400, Telex: 40420, Fax: 3402.60975. Mgr. Dir.: Herman Heinsbroek, Mktg. Mgr.: Michiel Wolff, A & R Mgr.: Nan Schuring, Sales Mgr.: Rien Hooydonk.

Arista, See BMG/Ariola Benelux.

Asylum, See WEA Records.

Atlantic, See WEA Records.

Atlo, See WEA Records.

Baby Records, See BMG/Ariola Benelux.

BCM Italoheat, See Dance Music Corporation.

Bearsville, See Disky Communications.

Bertus Distributie, Industrieweg 45b, 2651 BC Berkel En Rodenrijs, 1891.5722, Telex: 26385, Fax: 1891.15922. Mgr. Dir.: Michael de Ruiter.

Blue Guitar, See Chrysalis Records Holland.

BMG Classics, See BMG/Ariola Benelux.

Boudisque Records & Video, De Ruyterkade 41-43, 1012 AA Amsterdam, 020.260311, Telex: 12589, Fax: 020.247801. Gen. Mgr.: Laurens Meyer, Mgr. Dir.: Ruud Jacobs, Promo./A & R: Eleanore Hamaker/C Hunfeld, Dance Dept.: F Berkhout.
Label(s): Torso, Palace, Megation, Moshroom, Enigma, Blast First, Some Bizarre, Polygram Music Video, Picture Disk International, Music for Nations, Restless, Rhythm King, Pias, Ralph, Prod. Inc., SST, Waxtrax, Southern Studios, Jack Trax, Labels distributed: SST, Play It Again Sam, Homestead, Antler, Alternative Tentacles, What Goes On, Axe Killer, Celluloid, EVA, Normal, Ralph, Recommended, Rec Rec, Scarface, Shadowline, Sterns, Sub Rosa, Subway, Vinyl Solution, Wax Trax.

BR Music, Meidoornlaan 34, 3862 HM Nijkerk, 3494.54410, Telex: 12523. Managing Dir.: Bert van Breda.

Break, See Replay Records.

Budget Label, See Distrigram.

Capitol, See EMI Services Benelux.

Caravan of Dreams, See Dureco BV.

Castle Communications, See Disky Communications.

Cat Music, Herenweg 9, 2465 AA Rijnsaterwoude, 1721.9853, Telex: 34388, Fax: 1721.7642. Contact: Aart Mol/Geertjan Hessing.
Producers: A Adams-Fleisner, T Acardi, Van Galen-vd Berg, Graziano.

Chess, See WEA Records.

Chrysalis Records Holland, Laapersveld 63, 1213 VB Hilversum, 35.256248, Telex: 73232, Fax: 35.233872. Managing Dir.: Hans van der Wal, Promo. Mgr.: Leonie Bauer.
Label(s): Chrysalis, Cool Tempo, Ensign, Blue Guitar, Go! Discs.
Distribution: Records Service Benelux.

Citadel, See Megadisc.

CNC Records, Schuitsestraat 27, 4841 EC Prinsenbeek, 76.413034, Telex: 54143, Fax: 76.412050. Dir.: Marc de Raaff, Pres.: Clemens Duijnstee.

CNR Grammofoonplaten BV, Gouwzeestraat 1-3, 1382 KD Weesp, 2940.15244, Telex: 12523, Fax: 2940.19063. Managing Dir.: Kees Baas, Mgr.: Marcel van Rooyen.

Coda, See Phonogram BV.

Columbia, See EMI Services Benelux.

Cool Tempo, See Chrysalis Records Holland.

Crammed, See Dureco BV.

Creole, See Disky Communications.

Curb, See BMG/Ariola Benelux.

Da Memory, See Dance Music Corporation.

Dance Music Corporation, PO Box 400, 2222 AB Katwijk, 01718-31615, Telex: 25585, Fax: 01718 32639. Mktg. Mgr.: Jan Frei, Managing Dirs.: Jan Frei/Peter Boertje.
Label(s): BCM Italoheat, Streetheat, Made Up Records, Hot Spinner, Fresh Merchandise, ZYX, Da Memory, Jam Records. Producers: Peter Vriends, Michiel van der Kuy, Marc Hartman, Rob van Eijk, Rene van Verseveld, Guan Elmszoon.

Dark Horse, See WEA Records.

DDD, See BMG/Ariola Benelux.

Decca, See Phonogram BV.

Disky Communications, Protonweg 36, 1627 LD Hoorn, 2290.12808, Telex: 37979, Fax: 2290.17214. Contact: Andre Bechir.
Label(s): Disky, Horizon, Kwest, Telstar, Push, Southern Star, Marlstone, Savannah, Bearsville.
Labels distributed: Own labels plus Intercord, Varagram, Trema, Creole, Streetsounds, Castle Communications.

Disky, See Disky Communications.

Distrigram, PO Box 3524, 1001 AH Amsterdam, 20.881717. Managing Dir.: Peter Rensen, Mktg. Mgr:: Andre Staadegaard, Sales Mgr:: Paul van Dungen.
Label(s): Budget Label, E & E Records, Showunie Records.
Labels Distributed: E & E Records, Showunie Records.

Divusco/Barcelona, See Waylo Records.

Duck Records, See WEA Records.

Dureco B.V., Pampuslaan 45, 1382 JM Weesp, 2940.15321, Telex: 14409, Fax: 2940.18725. Managing Dir.: Hans Tonino, A & R/Product Mgr.: George Versteege, Sales Mgr Benelux: Nico Hulstein, Dance A & R/Promo. Mgr.: Frits van Swoll.
Label(s): Dureco, Crammed, Les Disques deu Crepuscules, S.P.V., Noise, Te Deum, High Fashion, Tyrolis, Enja, Keytone, G.R.P., E.C.M., Caravan of Dreams, Moss Music, Landmark, Vaese, Factory, Gala/Grammavision, J.V.C.
Labels Distributed: Dureco, Megadisc, Top Hole, Nova Zembla, Prova.

E & E Records, See Distrigram.

ECM, See Dureco BV.

Electra, See WEA Records.

Emergo, See Roadrunner Records.

EMI Bovema, PO. Box 139, 2100 AC Heemstede, 023-231414. Managing Dir.: C.H. Klimbie; A & R Nat'l: M. Peterson; A & R Int'l: F. van Rijswijk; Mktg. Mgr. Nat'l: Bert 't Hoen; Mktg. Mrg. Int'l: Charna Verheugen.

EMI Holland, Vreelandseweg 42, 1216 CH Hilversum, 035-284300, Promo. Mgr. (TV): Pim v.d. Kolk; Promo. Mgr. (Radio): Dirk van Eik.

EMI Services Benelux, Industrielaan 24, Uden, 04132-68155. Managing Dir.: Ted Anderson.
Label(s): EMI, Parlophone, Columbia, Odeon, Capitol, United Artists, Liberty, Imperial, His Master's Voice, Angel, Seraphim.

Enja, See Dureco BV.

Ensign, See Chrysalis Records Holland.

Esperanza, See WEA Records.

Eurodisc, See BMG/Ariola Benelux.

EVA, Laapersveld 63, 1213 VB Hilversum, 35.256329, Telex: 73138, Fax: 35.233872. Managing Dir./Gen. Mgr.: J Wiesebron, Mktg. Ass: C van Teeseling.
EVA is a joint venture of EMI Bovema, Virgin and BMG Ariola.
Label(s): All EMI, Virgin, BMG Ariola labels.

Factory, See Dureco BV.

Flying Nun, See Megadisc.

Fontana, See Phonogram BV.

Fresh Merchandise, See Dance Music Corporation.

Friends Records/Injection, PO Box 283, 2040 AG Zandvoort, 2940.15244, Telex: 12523, Fax: 2940.19063. Dir.: Karel Hendrikse.

Gala/Grammavision, See Dureco BV.

Geffen, See WEA Records.

Go! Discs, See Chrysalis Records Holland.

GRP, See Dureco BV.

Hansa, See BMG/Ariola Benelux.

Hanton, See Megadisc.

Hawker, See Roadrunner Records.

Hermanex, Protonweg 36, 1627 LD Hoorn, 2290.12808, Telex: 37979, Fax: 2290.17214. Managing Dirs.: Jac & Kees Hermans.

High Fashion, See Dureco BV.

His Master's Voice, See EMI Services Benelux.

Home Entertainment Service, Klepelhoek 13, 3833 GZ Leusden, 33.948300, Telex: 79190, Fax: 33.948709. Dir.: Fred van der Flier.

Horizon, See Disky Communications.

Hot Spinner, See Dance Music Corporation.

Hotsound/Hip Hop Records, Pleinweg 242 A-D, 3083 EZ Rotterdam, 10.4841936, Telex: 43639. Gen. Mgr.: Erik van Vliet.

Imperial, See EMI Services Benelux.

Impulse, See WEA Records.

Intercord, See Disky Communications.

Island, See BMG/Ariola Benelux.

Jam Records, See Dance Music Corporation.

JVC, See Dureco BV.

Keytone, See Dureco BV.

Kretona, See Replay Records.

Kwest, See Disky Communications.

Landmark, See Dureco BV.

Le Disque Holland, Huizerweg 13, 1261 AS Blaricum, 2153.87574, Telex: 73107, Fax: 2153.12523. Business Mgr.: Michael Lambrechtsen, Managing Dir(s).: Rob and Ferdi Bolland, Contact: Willemijn van den Berg.

Les Disques deu Crepuscules, See Dureco BV.

Liberty, See EMI Services Benelux.

Line Records, See Waylo Records.

London, See Phonogram BV.

Lopex Roermond, Konstruktieweg 3, 6074 NJ Roermond, 4750.27316, Telex: 36865, Fax: 4750.20525. Mgr.: Manfred de Koning, Dir.: Emiel Kamzol.

Made Up Records, See Dance Music Corporation.

Mango, See BMG/Ariola Benelux.

Marlstone, See Disky Communications.

Marlux Europe, Gageldijk 11, 3602 AG Maarsen, 30.618467, Telex: 76315, Fax: 30.621333. Pres.: Betty Chang.

MCA, See WEA Records.

Megadisc, Pampuslaan 45, 1382 JM Weesp, 2940.15480, Telex: 144 09, Fax: 2940.18725. Managing Dir.: R Urmel, Mktg. Mgr:: W van Middendorp.
Label(s): Megadisc, Rough Trade, 4 AD, Hanton, Flying Nun, Rouska, Citadel, Aberrant.

Megadisc, See Dureco BV.

Megaforce, See WEA Records.

Melodia, See BMG/Ariola Benelux.

Mercury, See Phonogram BV.

Metal Blade, See Roadrunner Records.

Moonshine Records, Langeweid 7, 1831 BL Koedijk, 20.6622735, Telex: 73072, Fax: 20.6629580. Gen. Mgr.: Evert Wilbrink.

Moss Music, See Dureco BV.

Mother Records, See BMG/Ariola Benelux.

Motown, See BMG/Ariola Benelux.

World Radio History

Music Products, Groenewoudsedijk 6K, 3502 GE Utrecht, 30.946545, Telex: 76475, Fax: 30.946546. Distribution Mgr.: Willy Daepp.
Musician, See WEA Records.
Neat, See Roadrunner Records.
Noise, See Dureco BV.
Nonesuch, See WEA Records.
Nova Zembla, See Dureco BV.
Odeon, See EMI Services Benelux.
Orca, See Replay Records.
Paisley Park, See WEA Records.
Panarecord International, PO Box 55559, 1007 NB Amsterdam, 20.622735, Telex: 13306, Fax: 20.629580. Pres.: Carlo Nasi.
Parlophone, See EMI Services Benelux.
Philips, See Phonogram BV.
Phonogram BV, Catherina van Renneslaan 10, 1217 CX Hilversum, 35.47541, Telex: 43302, Fax: 35.233291. Managing Dir.: Jan Corduwener.
Label(s): Philips, Mercury, Fontana, London, Decca, Vertigo, Coda.
Polydor BV, Noordse Bosje 16-18, 1211 BG Hilversum, 35.234941, Telex: 73352, Fax: 35.46126. Managing Dir.: I Wapenaar, Mktg. Mgr/Sales: Andre van de Leest.
PolyGram Nederland BV, PO Box 23, 3740 AA Baarn, 2154.19911, Telex: 43400, Fax: 2154.19415. Pres.: Paul Hartog, Dir.: Robert A.E. Stuyt.
PolyGram NV, PO Box 23, 3740 AA Baarn, 2154.19911, Telex: 43400, Fax: 2154.22065. Pres.: David G. Fine, Dir.: Jan Cook.
Prova, See Dureco BV.
Push, See Disky Communications.
PWL, See BMG/Ariola Benelux.
Quali-Tel Holland BV, Utrechtseweg 8, 1213 TS Hilversum, 35.43553, Telex: 43373, Fax: 35.234347. A & R/Mktg. Mgr.: Jan Groenewoud, Managing Dir.: Peter Bushoff.
Quest, See WEA Records.
RC, See Roadrunner Records.
Record Service Benelux, PO Box 2042, 4800 CA Breda, 76.480911, Telex: 45926.
Records Service Benelux, See Chrysalis Records Holland.
Red Bullet Productions, Postbus 231, 1200 AE Hilversum, 35.857841, Telex: 43956, Fax: 35.834112. Pres.: Willem J van Kooten.
Replay Records, Herenweg 9, 2465 AA Rijnsaterwoude, 1721.7450, Telex: 34388, Fax: 1721.7642. Contacts: Aart Mol/Geertjan Hessing.
Label(s): Replay, Kretona, Orca, Break.
Roadrager, See Roadrunner Records.
Roadrunner Records, Van Eeghenstraat 77, 1071 EX Amsterdam, 20.6642223, Telex: 10972, Fax: 20.6642169. Managing
Dir.: Cees Wessels, Label Mgr.: Ed van Zijl.
Label(s): Roadrunner, Roadrager, Emergo, Hawker, Shrapnel, Metal Blade, XXX, Torrid, RC, Neat, GWR. Distribution: CBS.
Rough Trade, See Megadisc.
Rouska, See Megadisc.
Savannah, See Disky Communications.
Seraphim, See EMI Services Benelux.
Showunie Records, See Distrigram.
Shrapnel, See Roadrunner Records.
Sire, See WEA Records.
Sound Products Holland BV, Oud Loosdrechtsedijk 16a, 1230 NA Loosdrecht, 2158.5924, Telex: 43260, Fax: 2158.1958. Dir.: Gerrit van der Meent, Mgr.: Marijke van der Meent-Bosch.
Southern Star, See Disky Communications.
SPV, See Dureco BV.
Starlight Records, Transvaalstraat 101A, 1092 HG Amsterdam, 20.934727, Fax: 20.6629580. Managing Dir.: Helmer Cruden.
Streetheat, See Dance Music Corporation.
Streetsounds, See Disky Communications.
Striped Horse Records, Ferdinand Bolstraat 89, 1072 LD Amsterdam, 20.622735, Telex: 13306, Fax: 20.629580. Pres.: Carlo Nasi, Int'l A & R/Mktg. Mgr.: Evert Wilbrink.
Swansong, See WEA Records.
Te Deum, See Dureco BV.
Teldec, See BMG/Ariola Benelux.
Telstar, See Disky Communications.
Timeless/UK, See Waylo Records.
Top Hole, See Dureco BV.
Torrid, See Roadrunner Records.
Trema, See Disky Communications.
Tyrolis, See Dureco BV.
United Artists, See EMI Services Benelux.
Vaese, See Dureco BV.
Varagram, See Disky Communications.
Vertigo, See Phonogram BV.
Virgin Benelux, De Rijklaan 1, 1217 RD Hilversum, 35.12451, Telex: 73466, Fax: 35.19357. Managing Dir.: Dirk de Vries, Mktg./Prod. Mgmt: Ruud van Buschbach. Distribution: Ariola.
Warner Brothers, See WEA Records.
Waylo Records, PO Box 55559,, 1007 NB AMSTERDAM, 20.6622735, Telex: 73072, Fax: 20.6629580. Managing Dir./Pres.: Willie Mitchell, Contact: Evert Wilbrink.
Label(s): Waylo Records, O'na Records. Distribution: Line Records, Divusco/Barcelona, Timeless/UK, EMI/UK.
WEA Records, Postbus 749, 1200 AS Hilversum, (Noorderweg 68, 1221 AB Hilversum), 31-35.882211, Telex: 43510. Fax: 31-35.859995. Managing Dir.: Ted Sikkink, A & R Mgr.: Coen Bais; Mktg. Mgr.: Derk Jolink; Promo. Mgr.: Dick Pieren; Dir. Fin. & Admin.: Kees de Wildt; Sales Mgr.: Richard Postma; Mgr., Creative Services: Rob Can Beek.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros.; (Licensed) Geffen, MCA, ABC Paramount, Atlo, Chess, Dark Horse, Duck Records, Esperanza, Impulse, Megaforce, Musician, Quest, Swansong.
Westside Records, Meeuwenlaan 85, 1021 HW Amsterdam, Tel: 20.321458. Promo. Mgr.: Wilfred Hunsel.
Weton Wesgram, Veerlaan 84-92, 3072 ZZ Rotterdam, 10.4861166, Telex: 28798, Fax: 10.4843880. Managing Dir.: Marius Eijgelsheim, Commercial Dir.: Willem van Duin.
XXX, See Roadrunner Records.
ZYX, See Dance Music Corporation.

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Jongenelen Video Roosendaal, Rucphensebaan 52, 4706 PJ Roosendaal, 1650.81000, Telex: 7820. Contact: Hans Jongenelen.
Supplier of Jumbotron: giant video screen.
Palace Video Benelux, de Ruyterkade 41-43, 1012 AA Amsterdam, 20.260311, Telex: 12589, Fax: 20.247801.
Westland Video, Industriestraat 21, 2671 CT Naaldwijk, 1740.31001. Managing Dir.: W A Westbroek, Mktg. Mgr.: S A Poot.
Video direction and production.

MUSIC PUBLISHERS

4 Tune, Zonnelaan 13, 1217 ND Hilversum, 35.15042, Telex: 43395, Fax: 35.43393. Managing Dir.: Jean-Pierre Burdorf.
Amphomia, See AV Music Publishers.
Arcade Benelux, Groningenhaven 18, 3433 PE Nieuwegein, 3402.65400, Telex: 40420, Fax: 3402.60975. Managing Dir.: Herman Heinsbroek.
Artemis-Muziekuitgeverij, Flevolaan 41, 1411 KC Naarden, 2159.58598, Telex: 43191, Fax: 2159.47490. Managing Dir.: Charles Kuiper.
AV Music Publishers, Larenseweg 159, 1221 CL Hilversum, Netherlands, 2135.831214, Telex: 73413, Fax: 2153.10924. Managing Dir.: Peter J van Epen.
Representing: Omnimusic, Parry Music, Prime Time Match, Boosey Hawkes, J Weinberger, Amphomia, UBM, Cezanne, Sonimage, Ring.
Avant Garde Music, See EMI Music Publishing.
Belwin-mills, See Universal Songs Holland.
Black Bull, See EMI Music Publishing.
Black River Musci, See Dutchy Publishing BV.
BMG/Ariola Music BV, Laapersveld 63, 1213 VB Hilversum, 35.256386, Telex: 73232, Fax: 35.233872. Managing Dir.: Martin Kleinjan, Gen. Mgr.: Joop Plagge.
Representing: Ladybird/Gene, Yves music, Herman's Songs, Music Tree, Ryder music, Carmels music, Chicken Skin Music.
Bolland Music, Huizerweg 13, 1261 AS Blaricum, 2153.12523, Telex: 73107 LEDIS, Fax: 2153.12523. Managing Dirs.: Rob and Ferdi Bolland, Business Mgr.: Michael Lambrechtsen.
Boosey Hawkes, See AV Music Publishers.
Boudisque Records & Videos, De Ruyterkade 41-43, 1012 AA Amsterdam, 20.260311, Telex: 12589, Fax: 20.247801. Managing Dir.: R A M Jacobs, Gen. Mgr.: L Q Meijer.
Representing: Boudisque Records, Pale Pachyderm.
Boz Scaggs, See EMI Music Publishing.
BR Music, Meidoornlaan 34, 3862 HM Nijkerk, 3494.54410, Telex: 12523. Managing Dir.: Bert van Breda.
Bullet Music, See Dutchy Publishing BV.
Carmels music, See BMG/Ariola Music BV.
Cederwood Publ, See Peer Music Holland BV.
Cezanne, See AV Music Publishers.
Chappell & Co Holland, See Warner Basart Publishing.
Cherry Lane Music, See Universal Songs Holland.
Chicken Skin Music, See BMG/Ariola Music BV.
CM Songs, Herenweg 9, 2465 AA Rijnsaterwoude, 1721.9468, Telex: 34388, Fax: 1721.7642. Contact: Aart Mol/Geertjan Hessing.
Also representing: Ten Men Music, Orca Songs.
CNC Productions, Schuitsestraat 27, 4841 EC Prinsenbeek, 76.413034, Telex: 54143, Fax: 76.412050. Pres.: Clemens Duijnstee.
CNR/Jaws Music Group, Gouwzeestraat 1-3, 1382 KD Weesp, 2940.15244, Telex: 12523, Fax: 2940.19063. Managing Dir.: Fred Haayen.
Company Of The Two P(i)eters, Oude Enghweg 24, 1217 JD Hilversum, 35.232241, Telex: 43639. Managing Dirs.: Peter Schoonhoven/Managing Dir.: Pieter van Bodegraven.
Core Music, See Peer Music Holland BV.
Cruden Music, See Starlight Records.
Disky Communications, Protonweg 36, 1627 LD Hoorn, 2290.12808, Telex: 37979, Fax: 2290.17214.
Representing: Herman's Songs.
Distrigram, Po Box 3524, 1001 AH Amsterdam, 20.881717. Managing Dir.: Peter Rensen, Mktg. Mgr.: Andre Staadegaard.
Representing: E & E Music, Peter Rensen Music.
Dutchy Publishing BV, Pampuslaan 45, 1382 JM Weesp, 2940.15321, Telex: 14409, Fax: 2940.18725. Managing Dir.: Hans Tonino, Contact: R Ebbers.
Representing: Kassner Asst. Publ, SGO Music, Sign Music, Kubangy, Black River Musci, E and R Music, Bullet Music, Patch Music, Performance Music, Page One Music, E&R Music, Macola Music, Patch Music, Bullet Music.
Dyad, See EMI Music Publishing.
E & E Music, See Distrigram.
E&R Music, See Dutchy Publishing BV.
EG Music, See Universal Songs Holland.
EMI Music Publishing, Minister Hartsenlaan 7, 1217 LR Hilversum, 35.218144, Telex: 73117, Fax: 35.16387. Managing Dir.: Chris van Houten.
Representing: Rondor, Black Bull, MPL, Boz Scaggs, Dyad, Flyte Tyme Music, Interior Music, Avant Garde Music, Foster Frees, Frank Zappa, Kiss Songs, Screen Gems-EMI Music Inc, Snow Music, Tree Publishing, Walt Disney Music, Frank Music.
Essex Music, See Universal Songs Holland.
Flyte Tyme Music, See EMI Music Publishing.
Foster Frees, See EMI Music Publishing.
Frank Music, See EMI Music Publishing.
Frank Zappa, See EMI Music Publishing.
Friends Music BV, PO Box 283, 2040 AG Zandvoort, 2940.15244, Telex: 12523, Fax: 2940.19063. Dir.: Karel Hendrikse.
Gallo Publishing, See Universal Songs Holland.
Herman's Songs, See BMG/Ariola Music BV.
Holland Music BV, Larenseweg 159, 1221 CL Hilversum, 35.831214, Telex: 73097. Gen. Mgr.: Peter van Epen.
Interior Music, See EMI Music Publishing.
Intersong/Basart Group, See Warner Basart Publishing.
Ivan Mogull Music, See Universal Songs Holland.
Kassner Asst. Publ, See Dutchy Publishing BV.
Kiss Songs, See EMI Music Publishing.
Kubangy, See Dutchy Publishing BV.
Ladybird/Gene, See BMG/Ariola Music BV.
Le Disque Music, Huizerweg 13, 1261 AS Blaricum, 2153.87574, Telex: 73107, Fax: 2153.12523. Managing Dirs.: Rob & Ferdi Bolland, Business Mgr.: Michael Lambrechtsen.
Lorimar Music, See Universal Songs Holland.
Macola Music, See Dutchy Publishing BV.
Makiki Publishing, See Universal Songs Holland.
MCA Holland, See Warner Basart Publishing.
Mellow Music, See Starlight Records.
Memory Lane Music, See Universal Songs Holland.
Mitchells Music Machine, See Moonshine Music.
Moonshine Music, Langeweid 7, 1831 BL Koedijk, 20.6622735, Telex: 73072, Fax: 20.6629580. Managing Dir.: Evert Wilbrink.
Representing: Popped Willie Music, Mitchells Music Machine, Tunerama.
MPL, See EMI Music Publishing.
Music Tree, See BMG/Ariola Music BV.
Nada Music BV, Alexanderlaan 2, 1213 XS Hilversum, 35.857841, Telex: 43956, Fax: 35.834112. Pres.: Willem J van Kooten, Managing Dir.: Mogens Villadsen, Producer: Per Sorensen.
Omnimusic, AV Music Publishers.
Page One Music, See Dutchy Publishing BV.
Pale Pachyderm, See Boudisque Records & Videos.
Panarecord International, Ferdinand Bolstraat 89, 1072 LD Amsterdam, 20.622735, Telex: 13306, Fax: 20.629580. Pres.: Carlo Nassi.
Parry Music, See AV Music Publishers.
Patch Music, See Dutchy Publishing BV.
Peer Kluger Music Group, Meander 755, 1181 WN Amstelveen, 20.475093, Telex: 18417. Managing Dir.: Roland Kluger.

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Peer Music Holland B.V.
Larenseweg 159, 1221 CL Hilversum, (31-35) 831214, Telex: 73413, Fax: (31-2153) 10924. Managing Dir.: Michael Karnstedt, Gen. Admin. Mgr.: Peter van Epen. Branch(es): Peer-Kluger Music Group, Meander 755, 1181 WN Amstelveen, (31-20) 475093, Telex: 18417. Gen. Prof. Mgr.: Gerda Felleman.

Peer-Southern Productions Holland BV, See Peer Music Holland BV.
Performance Music, See Dutchy Publishing BV.
Peter Rensen Music, See Distrigram.
Popped Willie Music, See Moonshine Music.
Prime Time Match, See AV Music Publishers.
Rak Publishing, See Universal Songs Holland.
Ring, See AV Music Publishers.
Roadblock, See Roadrunner Music.
Roadrunner Music, Van Eeghenstraat 77, 1071 EX Amsterdam, 20.6642223, Telex: 10972, Fax: 20.6642169. Managing Dir.: Cees Wessels.
Representing: Roadster, Varney Metal Music, Roadblock.
Roadster, See Roadrunner Music.
Roba Music, Oude Enghweg 16, 1217 JC Hilversum, 35.13657, Telex: 43917, Fax: 35.40432. Managing Dir.: Tony Berk.
Rondor, See EMI Music Publishing.
Ryder Music, See BMG/Ariola Music BV.
SBK Songs Holland B.V., PO Box 304, 1200 AH Hilversum, 35.43144, Fax: 35.49161. Managing. Dir.: Arjen Witte, Prof. Mgr.: Joop van Huizen.
SBK Songs Holland, Laapersveld 37, 1213 VB Hilversum, 35.43144, Telex: 43306, Fax: 35.49161. Managing Dir.: Arjen Witte, Prof. Mgr.: Joop van Huizen.
Screen Gems-EMI Music Inc, See EMI Music Publishing.
SGO Music, See Dutchy Publishing BV.
Sign Music, See Dutchy Publishing BV.
Snow Music, See EMI Music Publishing.
Sonimage, See AV Music Publishers.
Starlight Records, Transvaalstraat 101A, 1092 HG Amsterdam, 20.934727, Fax: 20.6629580. Managing Dir.: Helmer Cruden.
Representing: Mellow Music, Cruden Music.
Tom Parker Music, See Universal Songs Holland.
Tree Publishing, See EMI Music Publishing.
Tunerama, See Moonshine Music.
UBM, See AV Music Publishers.
Universal Songs Holland, PO Box 305, 1200 AH Hilversum, 035.231680, Telex: 43639. Managing Dir.: Bram Keizer.
Representing: Belwin-mills, Cherry Lane Music, EG Music, Essex Music, Gallo Publishing, Ivan Mogull Music, Lorimar Music, Makiki Publishing, Memory Lane Music, Rak Publishing, Tom Parker Music, Welk Music Group.
Varney Metal Music, See Roadrunner Music.
Virgin Benelux Publishing, Franse Akker 9, 4824 AL Breda, 76.480283/911, Telex: 54528, Fax: 76.480283. Publishing Mgr.: Elly Maassen.
Walt Disney Music, See EMI Music Publishing.
Warner Basart Publishing, Postbus 338, 1400 AH Bussum, 2159.58580, Telex: 43191, Fax: 2159.46173. Managing Dir.: Andre de Raaff, Prof. Mgr Int: Hans Marx.
Representing: MCA Chappell & Co Intersong/Basart Group.
Welk Music Group, See Universal Songs Holland.
Yves music, See BMG/Ariola Music BV.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Albersen & Co. BV (Muziekhandel), Groot Hertoginnelaan 182, The Hague, 2517 EV, (070) 456000. Exec.: J.B.M. Albersen.
Audioscript BV, Postbus 213, AE Soestht, 3760, (02155) 20302. Telex: 43953. Pres.: P. de Ruig.
Audiovisuele Beroepsvereniging, Keizersgracht 238, Amsterdam, (02) 246633.
Buma/Stemra, Postbus 725, 1180 AS Amstelveen, 20.5407911, Telex: 12399, Fax: 20.5407407. Gen. Mgr.: G P Willemsen.
Conamus Foundation, PO Box 929, Hilversum, 1200 AX (035) 18748. Pres.: J.H. de Mol.
Continental Sound Music, PO Box 81065, Rotterdam, 3009 GB, (010) 4211098. Pres. G. Riviere; Sales Mrg.: Aad Jermeyden.
Documentatiecentrum voor Nederlandse Groepen & Artiesten, PO Box 3524, Amsterdam, (020) 163242.
Donemus, Paulus Potterstraat 14, Amsterdam, (020) 764436. Dir.: R. Starreveld.
European Music Report, Stadhouderskade 35, 1071 ZD Amsterdam, (020) 6628483, Telex: 12938, Fax: (020) 6449059, E- Mail: DGS1113. Pres.: Theo Roos, Sales Mgr.: Ron Betist, Gen. Mgr.: Barend Toet.
Gaudeamus Foundation, Swammerdamstraat 38, Amsterdam, 1091 RV (020) 947349.
Joop Koekkoek, Provincialeweg 47, Krommenie, 1561 KM. (075) 215021, Telex: 77076.
KNTV, Van Mierevelstraat 13, Amsterdam, (020) 761367.
Kunstenbond FNV, Passeerdersgracht 32, Amsterdam, (020) 220024. Pres.: Hans van Boswinkel, Exec. Sec.: Willem Wanrooij.
Music Papers Association & Music Dealers Org., PO Box 388, Bussum, (02159) 46266.
Muziek Informatie Beurs, PO Box 1525, Amsterdam, 1000 BM, (020) 163242. Gen. Mrg.: Peter Rensen.
Nat'l Disc Jockey Org., PO Box 633, Amsterdam, (02) 163242.
Nederlandse Omroep Stichting, PO Box 10, Hilversum.
NTB, Keizersgracht 682, Amsterdam, 1017 ER, (020) 230347.
NVGD, Roelof Hartplein 23, Amsterdam, (020) 791511, Chrmn.: J.H.C. Shouten.
NVPI (IFPI), Albertus Perkstraat 36, Hilversum, (035) 40951, Telex: 73564, Fax: (035) 41954.
Tele-Dienst, P.O. BOX 1525, 1000 BM Amsterdam, Tel: 20.881717/868888, Tlx: , Fax: , 360)) 360**Managing Dir.: Paul van Dungen, Mktg. Mgr.: Andre Staadegaard, Gen. Mgr.: Peter Rensen.
Service organization for Showbusiness.
VEMI, Appelhof 5, Langweer, 8525 GJ, (05138) 9556. Sec.: A.J.P. van Harlingen.
Vereniging van Nederlandse Muziekhandelaren, Amstel 52, Amsterdam, (020) 238800. Pres.: P.A. van Zuylen; Contact: C. Smit.

PUBLIC RELATIONS & RECORD PROMOTION

Double You, PO Box 291, 6500 AG Nijmegen, Holland.
Flying Dutchman, Stadhouderskade 35, 1071 ZD Amsterdam, 20.662751, Telex: 12838, Fax: 20.799856. Pres.: Theo Roos, Managing Dir.: Jan Abbink, Promo. Mgr.: Martin Grunberg, Press: Karen Holt.
Mariani Coordination, Fokke Simonszstraat 53 III, 1017 TE Amsterdam, 20.271277, Telex: 26587. Managing Dir.: Mariani Vermeend, Gen. Mgr.: Jutta Feit.
Representing; Brook House Studios.
Mojo Concerts, Postbus 3121, 2601 DC Delft, 15.121980, Telex: 38115, Fax: 15.147856. Dir.: Leon Ramakers.

TAPE CUSTOM DUPLICATORS

Alcas Holland BV, Rubberstraat 9, 1411 AL Naarden, (02159) 48591, Fax: (02159) 48500, Telex: 73369, Managing Dir.: Hans Hatt.
CBS Manufacturing, Nijverheidsweg 32-36, 2031 CP Haarlem, (023) 319410, Gen. Mgr:: Peter Bouwens.
Duplicase, Voorofscheweg 164, 2771 MH Boskoop, (01727) 17838, Kees Managing Dir.: van Dorth.
Dureco BV, Pampuslaan 45, 1380 AA Weesp, (02940) 15321, Telex: 14409, Fax: (02940) 18725, Gen. Mgr:: Cees Stam.
EMI, Industrielaan 24, 5406 XC Uden, (04132) 68155, Telex: 74693, Fax: (04132) 66695.
MCR Productions, Hooglandseweg 62, 3813 AS Amersfoort, (033) 723401, Managing Dir.: Foppe Dammstee.
Mirasound , Buddezand 4, 7384 CA Wilp, (05712) 3900, Managing Dir.: Ge Voskuylen.
Philips and DuPont Optical Co., Buizerdlaan 2/PO Box 1310, 3430 BH Nieuwegein, (03402) 78722, Fax: (03402) 34815. Telex: 35000 XLNESVER. Mktg. Consumer Products: Silke van der Velden.
PolyGram, Torenlaan 17, 3742 CR Baarn, (02154) 19911, Telex: 43400, Fax: (02154) 19419, Managing Dir.: Rien van Regteren.
Wisseloord Studios, Catharina van Renneslaan 10, 1217 CX Hilversum, (035)14956, Telex: 43302, Mgr:: Bart Sloothaak.
Roxs Music B.V., Box 36, Waalwijk, 5140 AA, (04160) 3.25.81, Telex: 35040, Fax: (04160) 4.21.86. Pres.: Chris van Deift; Mgmt. Asst. Patricia can Deift.
Salisbury Sound, Zuidendijk 327, 3317 NR Dordrecht, (078) 184422, Mgr:: Fred Tollenaar.

CD REPLICATING & MANUFACTURING PLANTS

Dureco, Pampuslaan 45, 1382 JM Weesp, 2940.15321, Telex: 16619, Fax: 2940.18923. Managing Dirs.: Hans Tonino/Managing Dir.: Jurg Peterhans.
2 Studios with house accomodation for 10 persons, full service (incl. food).
Europe Optical Disc B.V., PO Box 1464, 5004 BL, (31) 13.437.437, Fax: (31) 13.685.488. Telex: 52493 EOD NL. Pres. Moayedi; Mktg. Dir.: Jaap Hoitingh.
Philips and DuPont Optical Co., Buizerdlaan 2/PO Box 1310, 3430 BH Nieuwegein, (03402) 78722, Fax: (03402) 34815. Telex: 35000 XLNESVER. Mktg. Consumer Products: Silke van der Velden.

PLATING, PROCESSING & PRESSING PLANTS

CBS Manufacturing, Nijverheidsweg 32-36, 2031 CQ Haarlem, (023)319410, Gen. Mgr:: Peter Bouwens.
Cruqius BV, Blekersvaartweg 45, Heemstede, (023) 282512, Telex: 41392, Managing Dir.: Rien Duistenhof.
Dureco BV, Pampuslaan 45, 1380 AA Weesp, (02940) 15321, Telex: 14409, Fax: (02940) 18725, Gen. Mgr:: Cees Stam.
EMI, Industrielaan 24, 5406 XC Uden, (04132) 68155, Telex: 74693, Fax: (04132) 66695.
Europe Optical Disc B.V., PO Box 1464, 5004 BL, (31) 13.437.437, Fax: (31) 13.685.488. Telex: 52493 EOD NL. Pres. Moayedi; Mktg. Dir.: Jaap Hoitingh.
Philips and DuPont Optical Co., Buizerdlaan 2/PO Box 1310, 3430 BH Nieuwegein, (03402) 78722, Fax: (03402) 34815. Telex: 35000 XLNESVER. Mktg. Consumer Products: Silke van der Velden. (LP, 45)
PolyGram, Torenlaan 17, 3742 CR Baarn, (02154) 19911, Telex: 43400, Fax: (02154) 19419, Managing Dir.: Rien van Regteren.
Sonopresse BV, P.O.Box 751, Rotterdam, (010) 844710, Telex: 28478, Managing Dir.: Leo Ritmeester.

PACKAGING & LABELING SERVICES

Philips and DuPont Optical Co., Buizerdlaan 2/PO Box 1310, 3430 BH Nieuwegein, (03402) 78722, Fax: (03402) 34815. Telex: 35000 XLNESVER. Mktg. Consumer Products: Silke van der Velden. (Inserting, Collating, Labeling, Mailing, Printed Matter)

BLANK AND BULK RAW TAPE

3M, Industrieweg 24, 2382 NW Zoeterwoude, (071) 450450.
Agfa-Gevaert, Polakweg 10-11, 2288 GG Rijswijk, (070) 110878.
AMPEX, Postbus 9026, 3506 GA Utrecht, (030) 612921.
BASF, Postbus 1019, 6801 MC Arnhem, (085) 717171.
Philips Nederland, Boschdijk 525, 5612 JG Eindhoven, (040) 793333.
Sony, Jan van Gentstraat 123, 1171 GK Badhoevedorp, (02968) 81911.

ENVELOPES AND MAILERS

Philips and DuPont Optical Co., Buizerdlaan 2/PO Box 1310, 3430 BH Nieuwegein, (03402) 78722, Fax: (03402) 34815. Telex: 35000 XLNESVER. Mktg. Consumer Products: Silke van der Velden. (CD-Jewel Boxes)

JACKETS & SLEEVES

Philips and DuPont Optical Co., Buizerdlaan 2/PO Box 1310, 3430 BH Nieuwegein, (03402) 78722, Fax: (03402) 34815. Telex: 35000 XLNESVER. Mktg. Consumer Products: Silke van der Velden. (CD-Jewel Boxes)

LABELS—RECORD & TAPE

Philips and DuPont Optical Co., Buizerdlaan 2/PO Box 1310, 3430 BH Nieuwegein, (03402) 78722, Fax: (03402) 34815. Telex: 35000 XLNESVER. Mktg. Consumer Products: Silke van der Velden.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Philips and DuPont Optical Co., Buizerdlaan 2/PO Box 1310, 3430 BH Nieuwegein, (03402) 78722, Fax: (03402) 34815. Telex: 35000 XLNESVER. Mktg. Consumer Products: Silke van der Velden. (CD-Jewel Boxes)

NEW GUINEA

RETAIL ACCESSORY SUPPLIERS

BASF New Guinea, Box 92, Goroka.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

NEW ZEALAND

RECORD COMPANIES

Abbey, See Kiwi Pacific Records Ltd.
Ace, See Jayrem Records Ltd.

World Radio History

Alligator, See Ode Record Co. Ltd.
Arhoolie, See Jayrem Records Ltd.
Arista, See RCA/Ariola Ltd.
Asylum, See WEA Records, Ltd.
Atco, See WEA Records, Ltd.
Atlantic, See WEA Records Ltd.
Award, See Jayrem Records Ltd.
Bibletone, See Sacred Recrods Ltd.
Bis, See Ode Record Co. Ltd.
CRD, See Ode Record Co. Ltd.
Carrere, See RCA/Ariola Ltd.
Celluloid, See Jayrem Records Ltd.
Charly, See Jayrem Records Ltd.
Concorde Distributors, Private Bag, Havelock North, (070) 778-161. Telex: ACME N.Z. 32051. Fax: 6470 777 348. Admin. Mgr.: Annette Anyan.
Crusade, See Sacred Records Ltd.
Demon, See Jayrem Records Ltd.
Destiny, See Sacred Records Ltd.
Elecktra, See WEA Records, Ltd.
Finnadar, See WEA Records, Ltd.
Five Star Recordings of New Zealand, Box 1535, Auckland, 370 007. (Records) (Distributor)
Geffen, See WEA Records, Ltd.
Golden Editions, See Hughes Leisure Group, Inc.
Greensleeves, See Jayrem Records Ltd.
Hard Edge, See Jayrem Records Ltd.
Harmonia Mundi, See Ode.
Hibiscus, See Kiwi Pacific Records Ltd.
Hughes Leisure Group, Inc., PO Box 71-166 Avondale, Auckland, (09) 882-096. Fax: (09) 885-633. Managing Dir.: Houghton Hughes; Gen. Mgr.: Ross Donohue
Branch(es): PO Box 199, Darra, 4076, Australia, (07) 376-4566, (CD-Manufacturer/Distributor)
Label(s): (Owned) Golden Editions, Kiddie Cassette, Koala, Legends, Music World, Two-for-One.
Hungariton, See Ode Record Co. Ltd.
JSP, See Jayrem Records Ltd.
Jayrem Records Ltd., PO Box 38-558, Petone, (04) 692-972. Fax: (04) 692-984. Managing Dir.: James Moss; Sales Mgr.: Neil Campbell; Mktg. Dir.: Wendy Calder. (CD-Manufacturer/Distributor)
Label(s): (Owned) Hard Edge, Jayrem, Serengeti, (Licensed) Ace, Arhoolie, Award, Celluloid, Charly, Demon Greensleeves, JSP, Magnum, Music For Nations, RAS, Relativity, Rhino, Roadrunner, SST, See For Miles, Trojan.
Kiddie Cassette, See Hughes Leisure Group, Inc.
Kiwi Pacific Records Ltd., PO Box 826, Wellington, (0644) 849-981. Telex: NZ 30200. Fax: 845060. Managing Dir.: Tony Vercoe; Dir.: Mary Vercoe; Prodn. Mgr.: Murray Vincent.
Label(s): (Owned) Hibiscus, Kiwi, Tartar, (Licensed) Abbey, Langenscheidt, Magnum.
Int'l Reps.: Felxitron Ltd (England); Chin H. Meen & Sons (Papua New Guinea).
Koala, See Hughes Leisure Group, Inc.
Landgenscheidt, See Kiwi Pacific Records Ltd.
Legends, See Hughes Leisure Group, Inc.
Liberation, 69 Carlton Gore Rd., New Market, Auckland 1, 64-9-397985. Telex: 791-60569. Contact: Janet Dawes.
MCA, See WEA Records, Ltd.
Magnum, See Kiwi Pacific Records Ltd.; Jayrem Records Ltd.
Mandrill, See Reaction Records Ltd.
Maui Records, Box 335, Harwera, Taranaki, 87272. Gen. Mgr./Mgr. Dir./A&R: Dalvanius Prime; Public Relations: Bitinia Delton; Publishing: Eddie Prime.
Int'l Reps.: Sonet (United Kingdom).
Motown, See RCA/Ariola Ltd.
Music For Nations, See Jayrem Records Ltd.
Music World, See Hughes Leisure Group, Inc.
Nonesuch, See WEA Records, Ltd.
Ode Record Co. Ltd., Box 1535, 199 Karangahape Rd., Auckland, (09) 790-007. Telex: N2 2553. Managing Dir.: Terence O'Neill Joyce. (CD-Distributor)
Label(s): (Owned) Ode, (Licensed) Harmonia Mundi, Hungariton, CRD, Bis, Alligator, Rounder.
Int'l Reps.: Avanguard, Larrikin (Australia).
Pagan, See RCA/Ariola Ltd.
Paisley Park, See WEA Records, Ltd.
PolyGram/Astor Records Ltd., Box 37 611, Parnell Auckland, 64 9 773663. Telex: 742951 POLYGRAM. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
PolyGram Records Ltd., Box 617, 77 Grafton Rd., Auckland, (09) 775-663. Telex: NZ 2951. Gen. Mgr.: Nigel Sandiford; Sales Mgr.: Kaye Wilkie; Promos. Mgr.: Chris White. (CD-Distributor)
Label(s): (Owned) Archive, Decca, London, Deutche Grammophon, Mercury, Philips, Polydor, Polygram, RSO, Rainbow, Solid Gold, Verve, Vertico, Polystar, (Licensed) Delite, Elm, Eg, Pablo, PRT, Rocket.
Powderworks, See RCA/Ariola Ltd.
RAS, See Jayrem Records Ltd.
RCA/Ariola Ltd., Vacation House, 60 Parnell Rd., Parwell, Auckland, (9) 790-661. Telex: NZ 2208 Facis 389-247. Gen. Mgr.: Morris C. Smith; Nat'l Promos. Mgr.: David Jordan. (CD-Distributor)
Label(s): (Licensed) Motown, Carrere, Powderworks, Pagan, RCA/Ariola, Arista.
Reaction Records Ltd., 11 York St., Parnell, Auckland, 1, (09) 795-236. Telex: NZ SEEK AK 2901. Fax: (09) 795-236. Managing Dir./A & R: Glyn Tucker, Jr. (CD-Manufacturer)
Label(s): (Owned) Reaction, Mandrill.
Relativity, See Jayrem Records Ltd.
Reprise, See WEA Records, Ltd.
Rhino, See Jayrem Records Ltd.
Roadrunner, See Jayrem Records Ltd.
Rounder, See Ode Record Co. Ltd.
SST, See Jayrem Records Ltd.
Sacred Records Ltd., 176 Queen St. West, Levin, PM, 5500, (069) 84-403. Managing Dir.: Peter R. Harris. (CD-Manufacturer/Distributor)
Label(s): (Owned) Bibletone, Crusade, Destiny, Sacred.
See For Miles, See Jayrem Records Ltd.
Serengeti, See Jayrem Records Ltd.
Sire, See WEA Records, Ltd.
Sparrow, See Osburn Industries Ltd.
Tartar, See Kiwi Pacific Records Ltd.
Trojan, See Jayrem Records Ltd.
Two-For-One, See Hughes Leisure Group, Inc.
WEA Records, Ltd., 7th Level-Babbage Bldg., 5B Hopetoun St., Ponsonby, Auckland, (64-9) 771699. Telex: 2823. Fax: (64-9) 370917. Managing Dir.: Tim Murdoch; Fin. Controller: Geoff Sherning; Sales Mgr.: Peter Andrews; Prodn. Mgr.: Dean Geyer.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektric, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA.
Warner Bros., See WEA Record, Ltd.

MUSIC PUBLISHERS

Anton's Songs, PO Box 71-164, Avondale, Auculand, (09) 882-0965, Fax: (09) 885-633, Pres.: Houghton Hughes, Gen. Mgr.: Ross Donohue.
Branch(es): PO Box 199, Darra, Australia, 4076.
Boot Songs (Canada), See Anton's Songs.
Di Music Ltd. (United Kingdom), (PRS) See Kiwi Music.
Jayrem Music, PO Box 38-558, Petone, (04) 692-972, Fax: (04) 692-984, Pres.: James Moss.
Kiwi Music, PO Box 826, Wellington, (0644) 849-981, Telex: NZ 30200, Fax: (0644) 845-060, Managing Dir.: Tony Vercoe.
Mandrill Music, 11 York St., Parnell, Auckland, (09) 793-222, Telex: 2901, Fax: (09) 795-236, Pres.: Glyn Tucker, Jr.
Maui Music, PO Box 335, Hawera, Taranaki, 87272, Pres.: Dalvanius Prime, Gen. Mgr.: Dalvanius Prime, Prof. Mgr.: Eddie Prime.
Ode Music, PO Box 1535, Auckland, (09) 790-007, Telex: NZ 2553, Pres.: Terence O'Neill Joyce.
Sacred, See Word Lehcon Music Group.
Word/Lexicon Music Group, 176 Queen St. West, Levin, PM 5500, (069) 84-403, Cable: SACORDS, Pres.: Peter R. Harris.
Word NZ, See Word Lehcon Music Group.

RETAIL ACCESSORY SUPPLIERS

Agfa-Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: Mr. John Alexander; Managing Dir.: David Hope-Cross.
Product(s): Tape—Cases (audio), Head Cleaners (audio & video).
BASF New Zealand Ltd., Mahunga Dr. Mangere, Auckland.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Cello-Kraft Ltd., Box 15-079, Miramar, Wellington, 3, 886-831. Managing Dir.: E. L. Verrall.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Music World Ltd. (Hoghton Hughes Ltd.), 75 Hawdon St., Christchurch, 63-187. Cable: MASTERDISC. Sales Mgr.: R. Biffin; Mng. Dir.: Hoghton Hughes.
Product(s): Record—Record Care Products, (storage racks), Tape—Head Cleaners.
Videx Systems, Ltd., Box 31-029, 48 Ellice Rd., Auckland, (09) 444-6085. Telex: 60044. Mng. Dir.: Greg Watson.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers, Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

Agfa-Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: Mr. John Alexander; Managing Dir.: David Hope-Cross.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems, Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.
Cello-Kraft Ltd., Box 15-079, Miramar, Wellington, 3, 886-831. Managing Dir.: E. L. Verrall.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems, Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

New Zealand Electronics Mfrs. Federation, Box 9130, Wellington, (4) 843-688. Telex: 31129. Sr. Exec. Officer: Noel Derry.
Phonographic Performances (New Zealand) Ltd., 15 Courtenay Pl., Courtenay Chambers, Wellington, (0644) 843-523. Telex: NZ 30200 RVANZ. Pres.: Brian Pitts.
Recording Industry Assn. of New Zealand Inc., PO Box 9241, Wellington, (64-4) 843-523, (64-4) 843-533. Telex: NZ 30200. Sec.: Tony Chance.
Video Assn. of New Zealand Inc., Box 9241, Wellington, 843-523. Telex: 30200. Exec. Officer: F. W. Smith.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

APRA (Australasian Performing Rights Assn. Ltd.), PO Box 11-168, Wellington, (04) 724-430. Fax: (04) 710-765. Gen. Mgr.: Bernard Darby.
Recording Industry Assn. of New Zealand Inc., PO Box 9241, Wellington, (64-4) 843-523, (64-4) 843-533. Telex: NZ 30200. Sec.: Tony Chance.
Word (NZ) Ltd., 176 Queen St., West, Levin, PM 5500, (069) 84-403. Pres.: Peter R. Harris.

PUBLIC RELATIONS & RECORD PROMOTION

Danaflex Packaging Corp. Ltd., PO Box 56-089, Wellington, (0064) 4325204. Fax: 0064 4 327 549. Pres.: Gragme M. Ward; Sales Mgr.: Gragme J. Fairlie.
Record Publications Ltd., Box 9241, Wellington, Telex: 30200. Managing Dir.: F.W. Smith.
Recording Industry Assn. of New Zealand Inc., PO Box 9241, Wellington, (64-4) 843-523, (64-4) 843-533. Telex: NZ 30200. Sec.: Tony Chance.
Video Assn. of New Zealand Inc., Box 9241, Wellington, 843-523. Telex: 30200. Exec. Officer: F.W. Smith.
Word (NZ) Ltd., 176 Queen St., West, Levin, PM 5500, (069) 84-403. Pres.: Peter R. Harris.

TAPE CUSTOM DUPLICATORS

EMI Mfg. Ltd., 408 Hutt Rd., Lower Hutt, Wellington, 666-979. Cable: EMITRON. Managing Dir.: D. Snell.
PolyGram Records Ltd., Box 37-452, Auckland, 775-663. Telex: 2951. Sales Mgr.: Nigel Sandiford.
Tape Transcriptions Ltd., Box 8665, Auckland, 798-734. Managing Dir.: Phil T. Stebbing.

TAPE DUPLICATING AND PROCESSING

Magnetic Prods. Ltd., Box 31-029, 48 Ellice Rd., Auckland, (09) 444-6085. Telex: 60044. Mng. Dir.: Greg Watson.
Product(s): Tape—carrying & storage cases.

PLATING, PROCESSING & PRESSING PLANTS

EMI Mfg. Ltd., 408 Hutt Rd., Lower Hutt, Wellington, 666-979. Cable: EMITRON. Managing Dir.: D. Snell.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Agfa-Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: Mr. John Alexander; Managing Dir.: David Hope-Cross.
Audio: Agfa audio cassettes.
Video: Agfa video cassettes.
Videx Systems, Ltd., Box 31-029, 48 Ellice Rd., Auckland, (09) 444-6085. Telex: 60044. Mng. Dir.: Greg Watson.
Video: AMPEX.

ENVELOPES AND MAILERS

Agfa-Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: Mr. John Alexander, Managing Dir.: David Hope-Cross.
Cello-Kraft Ltd., Box 15-079, Miramar, Wellington, 3, 886-831. Managing Dir.: E. L. Verrall.
Whitcoulls Ltd., Stone St., Miramar, Wellington, 848-039. Prod. Div. Branch Mgr.: D.A. Pemberton.

JACKETS & SLEEVES

Agfa-Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Managing Dir.: David Hope-Cross.
Cello-Kraft Ltd., Box 15-079, Miramar, Wellington, 3, 886-831. Managing Dir.: E. L. Verrall. (Jackets—LP)
Whitcoulls Ltd., Stone St., Miramar, Wellington, 848-039. Prod. Div. Branch Mgr.: D.A. Pemberton.

World Radio History

POLYBAGS AND SHRINKWRAP

Danaflex Packaging Corp. Ltd., PO Box 56-089, Wellington, (0064) 4325204. Fax: 0064 4 327 549. Pres.: Gragme M. Ward; Sales Mgr.: Gragme J. Fairlie. (Shrinkwrap only)
Whitcoulls Ltd., Stone St., Miramar, Wellington, 848-039. Prod. Div. Branch Mgr.: D.A. Pemberton. (Polybag only)

RAW MATERIALS

Agfa-Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: Mr. John Alexander; Managing Dir.: David Hope-Cross.
Product(s): Bulk pancake for cassette duplication & spool.
Ampex New Zealand, 7 Freight Pl., Mangere, Auckland, (09) 275-3085. Fax: (09) 275-1860. Mgr.: John Bicknell.
Product(s): Ampex Brand.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Agfa-Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: Mr. John Alexander; Managing Dir.: David Hope-Cross.
Audio: Agfa audio tape.
Video: Agfa video tape.
Ampex New Zealand, 7 Freight Pl., Mangere, Auckland, (09) 275-3085. Fax: (09) 275-1860. Mgr.: John Bicknell.
Audio: 467 Digital, 456, 406, 407, 478, 600.
Video: All Professional Formats.

NICARAGUA

RETAIL ACCESSORY SUPPLIERS

BASF Nicaragua S. A., Edificio Malaga modulo No. 11, 2 piso, Managua, 2255.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

NIGERIA

RECORD COMPANIES

PolyGram Records Ltd. (IFPI), Box 2997, Lagos, (02) 88 04 53. Cable: PHILREC. Managing Dir.: Ton Seysener.

RETAIL ACCESSORY SUPPLIERS

BASF Nigeria, 7 Oba Adeton St. Ilupeju, Lagos.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Sameer Enterprises (NIG.) Ltd., 40, Idumagbo Ave., 1st Floor, Lagos, (01) 661357, (01) 660641. Cable: KISHMA. Pres.: Mr. T. B. Vaswani; Sales Mgr.: A. L. Kalandari.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

DISPLAY & OTHER FIXTURES

Sameer Enterprises (NIG.) Ltd., 40, Idumagbo Ave., 1st Floor, Lagos, (01) 661357, (01) 660641. Cable: KISHMA. Pres.: Mr. T. B. Vaswani; Sales Mgr.: A. L. Kalandari.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems, Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

PACKAGING & LABELING SERVICES

Sameer Enterprises (NIG.) Ltd., 40, Idumagbo Ave., 1st Floor, Lagos, (01) 661357, (01) 660641. Cable: KISHMA. Pres.: Mr. T. B. Vaswani; Sales Mgr.: A. L. Kalandari.

ENVELOPES AND MAILERS

Sameer Enterprises (NIG.) Ltd., 40, Idumagbo Ave., 1st Floor, Lagos, (01) 661357. (01) 660641. Cable: KISHMA. Pres.: Mr. T. B. Vaswani; Sales Mgr.: A. L. Kalandari.

JACKETS & SLEEVES

Sameer Enterprises (NIG.) Ltd., 40, Idumagbo Ave., 1st Floor, Lagos, (01) 661357, (01) 660641. Cable: KISHMA. Pres.: Mr. T. B. Vaswani; Sales Mgr.: A. L. Kalandari.

NORWAY

RECORD COMPANIES

Arco Trading, Brantenborgveien 3 B, 0386 Oslo 3, 02.370290, Telex: 74545. Managing Dir.: Arve Sigvaldsen; Prod. Mgr.: Elin Huse.
Asylum, See WEA Records A/S.
Atco, See WEA Records A/S.
Atlantic, See WEA Records A/S.
Bahama Records A/S, PO Box 6697 Rode Lokka, 0502 Oslo 5, 02.382380.
Beatbox, See Grammofon A/S Electra.
Arne Bendiksen Records A.S., Jornstadveien 62, 1369 Nesbru, (2) 78 47 78, Fax: (2) 79 06 30. Managing Dir.: Arne Bendiksen.
Label(s): AB, Tricola, Flower, Flora, Country, Maestro.
Big Box Trading, Hasleun 15, 0571 Oslo 5, 02.370737, Fax: 02.872133. Managing Dir.: Rune Johannessen.
Bonaire (UK), See Grammofon A/S Electra.
CBS Records A/S, Ostre Aker Vei 19, 0581 Oslo 5, 2.643790, Telex: 85619356, Fax: 2.644133. Managing Dir.: Rune Hagberg; Dir. A & R/Mktg.: Per Ostmark.
Labels: CBS, EPIC, Portrait, Def Jam, IRS, Rolling Stones Records.
CBS, See CBS Records A/S.
Continental Consult A/S, PO Box 3707 Gamlebyen, 0135 Oslo 1, 02.686562, Telex: 19341, Fax: 02.687190. Pres.: Barry Matheson; Managing Dir.: Borre Brenne.
Def Jam, See CBS Records A/S.
Elektra, See WEA Records A/S.
EMI Norsk A/S, PO Box 42 Korsvoll, 0808 Oslo 8, 02.231488, Telex: 76294. Managing Dir.: Fredrik Muller; Product Mgr.: Tor Eriksen.
EPIC, See CBS Records A/S.
Famous Records A/S, Sandviksboder 69, 5000 Bergen, 5.152626.
Finnadar, See WEA Records A/S.
Fontaun, See PolyGram Records A/S.
Funkytown A/S, Sandviga 24, 4007 Stavanger, 474.5243231, Fax: 474.523349. Pres.: Age Holgersen; Vice Pres.: Geir Arne Selver.
Geffen, See WEA Records A/S.
Grammofon A/S Electra, St. Halvardsgt 33, 0192 Oslo 1, 02.190250, Telex: 71018, Fax: 02.677145. Managing Dir.: Jan Bjorkland; Mktg. Mgr.: Oyvind Dulsrund; Label Mgr.: Jon-Erik Iversen.
Labels: Beatbox, Medley, Iceberg, Bonaire (UK).
Grappa Records A/S, Akersgt. 7, 0158 Oslo 1, 02.412400. Managing Dir.: Helge Westbye.
Iceberg, See Grammofon A/S Electra.
IRS, See CBS Records A/S.
Jorg-FR Ellertsen, PO Box 149 Refstad, 0513 Oslo 5, 02.228070.
Kjell Bjorge Engros, Sagveien 21 H, 0458 Oslo 4, 02.371833, Telex: 76391, Fax: 02.350108. Dir.: Kjell Bjorge.
MCA, See WEA Records A/S
Mariann Norge, St Halvardsgate 33, 0192 Oslo 1, 02.684550, Telex: 72662, Fax: 02.683974. Managing Dir.: Ole Vidar Lien.
Medley, See Grammofon A/S Electra.
Mega, See PolyGram Records A/S.
Mercury, See PolyGram Records A/S.
Metropolitan Productions Ltd, Waldemar Thranesgt. 77, 0175 Oslo 1, 02.206045, Telex: 74425, Fax: 02.207039. Managing Dir.: Asgeir Bjarnason; A & R/Int'l Mktg.: Anna Gulla.
Musikkdistribusjon, Platousgt 11-2, 0190 Oslo 1, 02.688145. Gen. Mgr.: Reidar Mikalsen.
Noah A/S, Verftsgt 2C, 5011 Bergen, 05.321710, Fax: 05.234022. Contact: Rune Larsen.
Nonesuch, See WEA Records A/S.
Non-Stop Music Service A/S, PO Box 52, Lilleaker, 0216 Oslo 2, 02.461960, Fax: 02.600789. Contact: Elin Huse.
Norsk Musikkproduksjon, Wergelandsvn 5, 0167 Oslo 1, 02.364260, Fax: 02.207815. Managing Dir.: Arne Peter Rognan.
Notabene Records As, Bogstadveien 31B, N-0366 Oslo 3, 0472.691169, Telex: 71186, Fax: 0472.469495. Managing Dir.: Ole Sorli; Gen. Mgr.: Anne Faret.
O C Records, Pilestredet 9, 0180 Oslo 1, 02.333320/333210. Managing Dir.: Carl Magnus Thornes; Mktg. Mgr.: Jorgen Riegels.
Distribution: PolyGram.
OCR Records, See PolyGram Records A/S.
Paisley Park, See WEA Records A/S.
Philips, See PolyGram Records A/S.
Plateselskapet A/S, Magnus Berrfotts v. 24 B, 7046 Trondheim, 07.513330, Fax: 07.520595. Contact: Gunnar Hordvik.
Platina Records, Postboks 174, 5419 Fitjar, 054.97820. Managing Dir.: Arne Wilhelmsen.
Polydor, See PolyGram Records A/S.
PolyGram Records A/S, PO Box 4352, Torshov, 0402 Oslo 4, 02.372905, Telex: 78521, Fax: 02.356757. Managing Dir.: Joern Johnsen; Mktg. Mgr.: Erling Johannessen.
Label(s): Polydor, Mercury, Vertigo, Fontaun, Philips, Mega, OCR Records, Rocket Records.
Portrait, See CBS Records A/S.
Pro-Musica, Postboks 145, Vindern, 0319 Oslo 3, 02.925300, Telex: 77681, Fax: 02.148250. Dirs.: Tore Simonsen/Arne Akselberg.
Reprise, See WEA Records A/S.
Rocket Records, See PolyGram Records A/S.
Rolling Stones Records, See CBS Records A/S.
Sire, See WEA Records S/A.
Slagerfabrikken A/S, PO Box 5949 Hegdehaugen, 0308 Oslo 3, 02.462016, Telex: 76553, Fax: 02.600789. Contact: Jan Paulsen.
Sonet Norsk Grammofon, Maridalsveien 87, 0461 Oslo 4, 02.352830, Telex: 76512, Fax: 02.355539. Managing Dir.: Terje Engen; Int'l Label Mgr.: Richard Isbell.
Vertigo, See PolyGram Records A/S.
WEA Records A/S, PO Box 3262-Sagene, Maridalsvn. 87B, 0405 Oslo 4, 47-2.374520, Telex: 79641, Fax: 47-2.370761. Managing Dir.: Mats Nilsson; Mktg. Mgr./Local A & R: Fred Engh; Prom Mgr.: Ingvar Aarholt; Label Mgr.: Johnny Styve; Fin. Controller: Jan Arild Rygg.
Label(s) : (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA.
Warner Bros., See WEA Records A/S.

VIDEO PROGRAM SUPPLIERS & BUYERS

Metropolitan Productions Ltd, Waldemar Thranesgt 77, 0175 Oslo 1, 02.206045, Fax: 02.207039. Managing Dir.: Asgeir Bjarnason. Producers: Jon Gustafsson, Richard Scobie, Daniel Hyde.

MUSIC PUBLISHERS

Age Aleksandersen, See Frost Music A/S.
Arco Music, See Frost Music A/S.
Arco Trading A/S, Brantenborgveien 3 B, 0386 Oslo 3, 02.370290, Telex: 74545. Managing Dir.: Arve Sigvaldsen.
Arctic Songs, See Frost Music A/S.
Arnt Haugens Musikkforlag, See Frost Music A/S.
Arne Bendiksen Records A.S., Jornstadveien 62, 1369 Nesbru, (2) 78 47 78, Fax: (2) 79 06 30. Managing Dir.: Arne Bendiksen.
Benny Borg Music, See Frost Music A/S.
Big Hand Music, See Frost Music A/S.
Buccaneer Music, See Frost Music A/S.
Companion Music, PO Box 28, Refstad, 0513 Oslo 5, 02.115073, Telex: 79044. Managing Dir.: Philip Kruse.
Companion, See Frost Music A/S.
Continental Consult As, PO Box 3707 Gamlebeyen, 0135 Oslo 1, 02.686562, Telex: 19341, Fax: 02.687190. Pres.: Barry Matheson; Managing Dir.: Borre Brenne.
Eivind Grovens Institut, Ekebergvn. 59, 1181 Oslo 11, 02.679123.
Frost Music A/S, PO Box 38, Refstad, 0513 Oslo 5, 02.115153/115073, Telex: 79044, Fax: 02.418990. Gen. Mgr.: Philip Kruse.
Affiliates: Age Aleksandersen, Arco Music, Arctic Songs, Big Hand Music, Benny Borg Music, Buccaneer Music, Companion, Gulmoen Musikk, Arnt Haugens Musikkforlag, Hitsongs, KK Music, Kare Korneliussen Musikkforlag, Mingles, Oscar Skau, Snowflake Music, Terje Tysland.
Gudbrandsdalsnoter, P.O.Box 48, 2638 Faberg.
Gulmoen Musikk, See Frost Music A/S.
Harald Lyche & Co, P.O.Box 2171, Stromso, 3003 Drammen, 03.833970. Contact: Arne Haslerud.
Hitsongs, See Frost Music A/S.
Iniversitetsforlaget A/S, P.O.Box 2959, Toyen, 0608 Oslo 6, 02.276060.
Carl M. Iverson Music, See Arne Bendiksen Music.
Kare Korneliussen Musikkforlag, See Frost Music A/S.
KK Music, See Frost Music A/S.
Mingles, See Frost Music A/S.
Musikk-Husets Forlag A/S, Dronningensgt. 21, 0116 Oslo 1, 02.425090. Contact: Arne Haslerud.
Nord-Norsk Musikkforlag, PO Box 811, 9001 Tromso. Contact: Leif Dramstad.
Norsk Musikkforlag A/S, PO Box 1499—Vika, 0116 Oslo 1, 02.684140.
Norske Komponisters Forlag, Gjernesvn. 24, 5700 Voss, 05.513325.
Notabene Records A/S, Bogstadveien 31B, 0366 Oslo 3, 0472.691169, Telex: 71186, Fax: 0472.469495. Managing Dir.: Ole A Sorlie; Gen. Mgr.: Anne Faret.
Oscar Skau, See Frost Music A/S.
Ostnorsk Musikkforlag, Niels Carlsengt. 17A, 1440 Drobak.
Skandia Musikproduksjon, See Arne Bendiksen Music.

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Snowflake Music, See Frost Music A/S.
Sonet Norsk Music, Maridalsveien 87, 0461 Oslo 4, 02.352830, Telex: 76512, Fax: 02.355539. Managing Dir.: Terje Engen.
Talent Music, See Arne Bendiksen Music.
Terje Tysland, See Frost Music A/S.
Titano Music, See Arne Bendiksen Music.
Tonika A/S, P.O.Box 1125, 5001 Bergen.
Vest-Norsk Musikkforlag, PO Box 1153, 5001 Bergen.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

IFPI PO Box 134 Okern, 0509 Oslo 5LI, Oslo 8, 2.643790, Telex: 85619356, Fax: 2.644133.
Norsk Musikkforleggerforening, Dronningensgatan 21, 0154 Oslo 1, 2.425090. Contact: Arne Damsgaard.
Norwegian Music Info Centre, Toftesgt. 69, 0552 Oslo 5, 02.370909.
Norwegian Musicians Union, Youngsgt 11, 0180 Oslo 1.
Soc Of Norwegian Composers, PO Box 1666 Vika, 0180 Oslo 1.
Society Of Jazz Musicians, Toftesgt 69, 0552 Oslo 5.
The Norwegian Musician's Un., Youngstgt. 11, 0180 Oslo 1.
TONO, P.O.Box 1666—Vika, 0120 Oslo 1, 2.421808.

TAPE CUSTOM DUPLICATORS

EGVA, Wergelandsveien 5, 0167 Oslo, (02) 364262, Telex: 2134, Fax: (02) 207815, Managing Dir.: Borre Dahl.
Kassetkopi, Ostensjoveien 9, 0601 Etterstad, Oslo 6, (02) 654020, Fax: (02) 643806. Managing Dir.: Margareta Anderson.
Norsk Grammofonkompani, Fagershoeveien 2, 1324 Lysacker, (02) 533472, Managing Dir.: O. Knudsen.
Roger Arnoff Studio, St. Olavsgatan 26, Oslo 1, (02) 110635, Telex: 76886.
VCL Communications, Evjebakken 19, 1346 Gje Hum, Oslo.

CD REPLICATING & MANUFACTURING PLANTS

EGVA CD, Wergelandsveien 5, 0167 Oslo, (02) 364262, Telex: 21324, Fax: (02) 207815, Managing Dir.: Borre Dahl.

PLATING, PROCESSING & PRESSING PLANTS

Norsk Grammofonkompani, Fagershoeveien 2, 1324 Lysacker, (02) 533472, Managing Dir.: O. Knudsen.

PAKISTAN

RETAIL ACCESSORY SUPPLIERS

BASF Pakistan, 46-A Block 6, P.E.C.H.S. Box 3171, Karachi, 29.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

PANAMA

RECORD COMPANIES

Affinity, See Charly Holdings Inc.
Atlantis, See Charly Holdings Inc.
BYG, See Charly Holdings Inc.
Bandit, See Charly Holdings Inc.
Baron, See Charly Holdings Inc.
Blue Cat, See Charly Holdings Inc.
Bronco, See Continental De Discos, S. A.
Caralyste, See Charly Holdings Inc.
Carino, See Continental De Discos, S. A.
Chancy, See Continental De Discos, S. A.
Charly Holdings Inc., Calle 32 & Avenida J. Arosemana 4, Panama City, Contact: R.-Cl. Foex; Contact: Sylvia Merbach. (CD-Manufacturer/Distributor)
Label(s): (Owned) Affinity, Atlantis, Charly, Decal, Demi Monde, Directional, New Cross, Now, Smack, BYG, (Licensed) Bandit, Baron, Blue Cat, Cobra, Catalyste, Jewel, Lewis, Minaret, One Way, Paula, Plantation, Red Bird, Ronn.
Cobra, See Charly Holdings Inc.
Codisa, See Continental De Discos, S. A.
Combo, See Continental De Discos, S. A.
Continental De Discos, S. A., Apartado Postal 456-9A, Panama, 23-6280, 23-6118. Cable: CODISA. Pres./Gen. Mgr.: Alcides Almanza, Jr.; Asst. Gen. Mgr.: Domingo Arauz H.; Int'l Dir.: Martin Almanza H.; Sales Dir.: Juan Pinzon; Promos.: Miguel A. Bonilla.
Label(s): (Owned) Codisa, Carino, Emely, Happy, (Licensed) Artomax, Bronco, Gema, Combo, Discomundo, Discostumbre, Mini, Discostumbre, Superstars, Rico, Chancy, Lo Mejor, Modiner, Rumba, Salsoso.
US Reps.: Caribbean Records (Miami, FL).
Int'l Reps.: Codiscos (Colombia); Kodica (Costa Rica).
Decal, See Charly Holdings Inc.
Demi Monde, See Charly Holdings Inc.
Directional, See Charly Holdings Inc.
Discomundo, See Continental De Discos, S. A.
Discostumbre, See Continental De Discos, S. A.
Emely, See Continental De Discos, S. A.
Gema, See Continental De Discos, S. A.
Happy Artomax, See Continental De Discos, S. A.
Jewel, See Charly Holdings Inc.
Lewis, See Charly Holdings Inc.
Lo Mejor, See Continental De Discos, S. A.
Minaret, See Charly Holdings Inc.
Mini, See Continental De Discos, S. A.
Modiner, See Continental De Discos, S. A.
New Cross, See Charly Holdings Inc.
Now, See Charly Holdings Inc.
One Way, See Charly Holdings Inc.
Panafota, Cale E. Paseo Gorgas, Colon Zona Libre. Fax: 507 453942. Contact: Mike Thompson. (Distributor)
Paula, See Charly Holdings Inc.
Plantation, See Charly Holdings Inc.
Red Bird, See Charly Holdings Inc.
Rico, See Continental De Discos, S. A.
Ronn, See Charly Holdings Inc.
Salsoso, See Continental De Discos, S. A.
Smack, See Charly Holdings Inc.
Superstars, See Continental De Discos, S. A.

MUSIC PUBLISHERS

Edicon (Editora Contienetal, S. A.), Apartado Postal 456-9A, Panama, 23-6118, Pres.: Emilza de Almanza, Gen. Mgr.: Ramon Almanza, Prof. Mgr.: Alselma Borbs.

RETAIL ACCESSORY SUPPLIERS

BASF Panama, Calle 75 Frente a l escuela, Ciudad de Panama, 5.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

PARAGUAY

RETAIL ACCESSORY SUPPLIERS

BASF Paraguay, Juan Fericao Roehrig S.A.C., Asuncion.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

PERU

RECORD COMPANIES

A & M, See "El Virrey" Industrias Musicales S.A.
Ansonia, See "El Virrey" Industrias Musicales S.A.
Ariola, See "El Virrey" Industrias Musicales S.A.
Arista, See "El Virrey" Industrias Musicales S.A.
Asylum, See "El Virrey" Industrias Musicales S.A.
Atlantic, See "El Virrey" Industrias Musicales S.A.
Barclay, See "El Virrey" Industrias Musicales S.A.
Broadwalk, See CBS Discos Del Peru S.A.
CBS Discos Del Peru S.A., Avenida Arenales 815, Lima, 1, 241845, 241944/311943. Telex: 20053PE CP LIMTC. Managing Dir.: Augusto Sarria A.; Gen. Acct.: Mario Leon Z.; A & R Mgr. Int'l: German Gonzales G.; Promo. Dept.: Matias Jimenez.
Label(s): (Licensed) CBS, Epic, Potrait, Broadwalk, Geffen, Jet, Enigma, Twins, DRO.
Candela, See "El Virrey" Industrias Musicales S.A.
Casablanca, See "El Virrey" Industrias Musicales S.A.
Colibri, See "El Virrey" Industrias Musicales S.A.
DGG, See "El Virrey" Industrias Musicales S.A.
DRO, See CBS Discos Del Peru S.A.
Decca, See "El Virrey" Industrias Musicales S.A.
Disneyland, See "El Virrey" Industrias Musicales S.A.
"El Virrey" Industrias Musicales S.A., Av. Republica De Panama 3551, San Isidro, Lima, (5114) 404600. Telex: 20276PE VIRREY. Gen. Mgr.: Monica Brenner Chamot; Opns. Mgr.: Juan Nunez Nunez.
Label(s): Candela, Colibri, OHM, Virrey, Ansonia, Ariola, Arista, Asylum, Atco, Atlantic, A&M, Barclay, Casablanca, Decca, DGG, Disneyland, Elektra, Finnadar, Fediscos, Fuentes, Geffen, Island, Lauro, London, MCA, Melodia Mercury, Motown, Nonesuch, Paisley Park, Palacio, Peerless, Philips, Phonogram, Polydor, PDC, RCA, Reprise, Rocket, RSO, Sire, Sonotone, Velvet, Vertigo, Virgin, Warner Bros, WEA, Zafiro.
Elektra, See "El Virrey" Industrias Musicales S.A.
Enigma, See CBS Discos Del Peru S.A.
Epic, See CBS Discos Del Peru S.A.
Fediscos, See "El Virrey" Industrias Musicales S.A.
Fono Video, See "Codiscos" Compania Colombiana de Discos, S. A.
Fuentes, See "El Virrey" Industrias Musicales S.A.
Geffen, See CBS Discos Del Peru S.A.
Island, See "El Virrey" Industrias Musicales S.A.
Jet, See CBS Discos Del Peru S.A.
Lauro, See "El Virrey" Industrias Musicales S.A.
London, See "El Virrey" Industrias Musicales S.A.
MCA, See "El Virrey" Industrias Musicales S.A.
Melodia, See "El Virrey" Industrias Musicales S.A.
Mercury, See "El Virrey" Industrias Musicales S.A.
Motown, See "El Virrey" Industrias Musicales S.A.
OHM, See "El Virrey" Industrias Musicales S.A.
PDC, See "El Virrey" Industrias Musicales S.A.
Palacio, See "El Virrey" Industrias Musicales S.A.
Peerless, See "El Virrey" Industrias Musicales S.A.
Philips, See "El Virrey" Industrias Musicales S.A.
Phonogram, See "El Virrey" Industrias Musicales S.A.
Polydor, See "El Virrey" Industrias Musicales S.A.
Portrait, See CBS Discos Del Peru S.A.
RCA, See "El Virrey" Industrias Musicales S.A.
RSO, See "El Virrey" Industrias Musicales S.A.
Reprise, See "El Virrey" Industrias Musicales S.A.
Rocket, See "El Virrey" Industrias Musicales S.A.
Sonografica, See "El Virrey" Industrias Musicales S.A.
Sonolux, See "El Virrey" Industrias Musicales S.A.
Sonotone, See "El Virrey" Industrias Musicales S.A.
Twins, See CBS Discos Del Peru S.A.
Velvet, See "El Virrey" Industrias Musicales S.A.
Vertigo, See "El Virrey" Industrias Musicales S.A.
Virgin, See "El Virrey" Industrias Musicales S.A.
Virrey, See "El Virrey" Industrias Musicales S.A.
WEA, See "El Virrey" Industrias Musicales S.A.
Warner Bros., See "El Virrey" Industrias Musicales S.A.
Zafiro, See "El Virrey" Industrias Musicales S.A.

RETAIL ACCESSORY SUPPLIERS

BASF Peru S.A., No. 5915 Callao, Lima, 100.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Eslab Laboratorio Electronico SA, Av. Petit Thouars #4620, Lima 18, 51-14-45-5530. Telex: 25385PE ESTEMAC. Fax: 51-14-471626. Pres.: Heinz O. Schleusner; Sales Mgr.: Oswaldo Garcia.
Product(s): Tape—Head Cleaners, Bulk Erasers, Leader Tape, Splicing Tape & Equip.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

APDAYC (Asociacion Peruana de Autores & Compositores), Jiron Ica 559, Lima, 32-9-265, 24-85-76. Telex: 329265. Pres.: Alicia Maguina de Hayre; Sales Mgr.: Alfredo Verastegui Ochoa.
Ediciones Internacionales Perumusica E.I.R., Av. Emancipacion 271 Oficinas 138/140, Lima 1, 1617, 28-1617. Cable: "PERUMUSICA" LIMA. Pres.: Ruben Alberto Salaberry.
Fonoperu (Sociedad de Recaudacion de Derechos Fonomecanicos), Av. Emancipacion 271, Of. 140, Lima, 28-16-17. Cable: FONOPERU. Managing Dir.: Ruben A. Salaberry.
Industrial Sono-Radio SA, Av. Republica de Panama, Lima, 1427, 72-33-54, 72-20-21. Cable: SONORADIO. Telex: 20385. Pres.: Jose A. Baertl; Dir.: Ricardo E. Proano.
RPM Estudios SrL, Manco Capac 495, Miraflores-Lima, 45-7912, 45-6868. Owner: Ricardo Palma Michelsen.
Sociedad de Recaudacion de Derechos Funomecanicos (Funoperu S.A.), Ave. Emancipacion 271 Oficinas 138/140, Lima 1, 28-1617. Cable: "FUNOPERU" Lima. Pres.: Ruben Alberto Salaberry.

PUBLIC RELATIONS & RECORD PROMOTION

IEMPSA (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey, Lima, 1247, 32-40-05, 31-81-12. Cable: IEMPSA. Telex: 25570. Managing Dir.: Augusto Sarria Salas.
Industrial Sono-Radio SA, Av. Republica de Panama, Lima, 1427, 72-33-54, 72-20-21. Cable: SONORADIO.

World Radio History

Telex: 20385. Pres.: Jose A. Baerti; Dir.: Ricardo E. Proano.
RPM Estudios SrL, Manco Capac 495, Miraflores-Lima, 45-7912, 45-6868. Owner: Ricardo Palma Michelsen.

TAPE CUSTOM DUPLICATORS

El Virrey Industrias Musicales SA, Av. Republica de Panama, San Isidro, Lima, 3551, 40-46-00. Cable: VIRREY. Telex: 354 20276. Gen. Mgr.: Enrique Brenner T.
Eslab Laboratorio Electronico SA, Av. Petit Thouars #4620, Lima 18, 51-14-45-5530. Telex: 25385PE ESTEMAC. Fax: 51-14-471626. Pres.: Heinz O. Schleusner; Sales Mgr.: Oswaldo Garcia.
Audio: Cassette
Video: ½ Beta Cassette, ½ VHS Cassette
Estemac Peruana S.A., Av. Petit Thouars #4620, Lima 18 (Miraflores), 45-5530. 47-1626. Cable: ESTEMAC. Telex: 25385PU RESTEMAC. Pres.: Heinz O. Schleusner; Sales Mgr.: Guillermo Espejo C.
Galvano Disco SA (Galdisa), Guillermo Dansey, Lima, 1910, 51-86-40. Cable: GALDISA. Telex: 20472. Pres.: Alberto Maravi, Gen. Mgr.: Rolando Ore Garvan.
IEMPSA (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey, Lima, 1247, 32-40-05. 31-81-12. Cable: IEMPSA. Telex: 25570. Managing Dir.: Augusto Sarria Salas.
Industrial Sono-Radio SA, Av. Republica de Panama, Lima, 1427, 72-33-54. 72-20-21. Cable: SONORADIO. Telex: 20385. Pres.: Jose A. Baerti, Dir.: Ricardo E. Proano.
RPM Estudios SrL, Manco Capac 495, Miraflores-Lima, 45-7912. 45-6868. Owner: Ricardo Palma Michelsen.
Sica Peruana SA, Jiron Oroya #224-Lima, Lima, 3102, 23-75-59. 23-63-71. Pres.: Manuel A. Guerrero S.; Sales Mgr.: Carlos Guerrero Bueno.
Audio: Cassette, Open Reel
Video: ¼ CVC Cassette

TAPE DUPLICATING AND PROCESSING

Eslab Laboratorio Electronico SA, Av. Petit Thouars #4620, Lima 18, 51-14-45-5530. Telex: 25385PE ESTEMAC. Fax: 51-14-471626. Pres.: Heinz O. Schleusner; Sales Mgr.: Oswaldo Garcia.
Product(s): Audio: LYREC, MCI.

PLATING, PROCESSING & PRESSING PLANTS

El Virrey Industrias Musicales SA, Av. Republica de Panama, San Isidro, Lima, 3551, 40-46-00. Cable: VIRREY. Telex: 354 20276. Gen. Mgr.: Enrique Brenner T.
Galvano Disco SA (Galdisa), Guillermo Dansey, Lima, 1910, 51-86-40. Cable: GALDISA. Telex: 20472. Pres.: Alberto Maravi, Gen. Mgr.: Rolando Ore Garvan.
IEMPSA (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey, Lima, 1247, 32-40-05. 31-81-12. Cable: IEMPSA. Telex: 25570. Managing Dir.: Augusto Sarria Salas.
Industrial Sono-Radio SA, Av. Republica de Panama, Lima, 1427, 72-33-54. 72-20-21. Cable: SONORADIO. Telex: 20385. Pres.: Jose A. Baerti, Dir.: Ricardo E. Proano.
Sica Peruana SA, Jiron Oroya #224-Lima, Lima, 3102, 23-75-59. 23-63-71. Pres.: Manuel A. Guerrero S.; Sales Mgr.: Carlos Guerrero Bueno, (45's, LP's)

PACKAGING & LABELING SERVICES

El Virrey Industrias Musicales SA, Av. Republica de Panama, San Isidro, Lima, 3551, 40-46-00. Cable: VIRREY. Telex: 354 20276. Gen. Mgr.: Enrique Brenner T. Audio: cassette labels)
Eslab Laboratorio Electronico SA, Av. Petit Thouars #4620, Lima 18, 51-14-45-5530. Telex: 25385PE ESTEMAC. Fax: 51-14-471626. Pres.: Heinz O. Schleusner; Sales Mgr.: Oswaldo Garcia. (Inserting, Collating).
Sica Peruana SA, Jiron Oroya #224-Lima, Lima, 3102, 23-75-59, 23-63-71. Pres.: Manuel A. Guerrero S.; Sales Mgr.: Carlos Guerrero Bueno. (Collating, Labeling, Mailing)

BLANK AND BULK RAW TAPE

BASF Peruana S.A., Av. Oscar R. Benavides, No. 5915, Lima 100, 3911, (512848), Cable: BASFPERU. Telex: 20110 basfperu.
Eslab Laboratorio Electronico SA, Casilla 224, Lima 18, 2244, 455530, 456597, Telex: 25385. Tape Sales Mgr.: Roland Hess; Mng. Dir.: Heinz O. Schieusner.

PHILIPPINES

RECORD COMPANIES

Alpha Records Corp., 772 Aurora Blvd., Corner Rosairo Dr., Quezon City, (63-2) 721-8947, Telex: 65526. (Distributor)
Label(s): MCA
April, See OctoArts Int'l, Inc.
Ariola, See OctoArts Int'l, Inc.
Arista, See OctoArts Int'l, Inc.
Blackgold, See Vicor Music Corp.
Bullet, See Vicor Music Corp.
CBS, See OctoArts Int'l, Inc.
CBS Masterworks, See OctoArts Int'l, Inc.
Canary, See OctoArts Int'l, Inc.
Chrysalis, See OctoArts Int'l, Inc.
Delphine, See OctoArts Int'l, Inc.
Dyna Products, Inc., Box 4591, 135 2nd Ave. cor. 4 Aquino St., Manila, 63 (2) 36 20 379, 63 (2) 36 24 426. Telex: 40361/27264. Contact: James G. Day.
Emerald Music Corp., Suite 202, Delta Bldg., Q.C. West Ave., Quezon City, 1104, 922-28-50. Telex: 63199ETPIMO PN. Pres. & Chrmn.: Jose Antonia N.S. Carrion; Admin. Mgr.: Atty. Luisito "Boy" Vitug; Prodns. Mgr.: Ms. Gregoria E. Garcia.
Label(s): (Owned) Original Philipino, Sunflower (SRC).
Epic, See OctoArts Int'l, Inc.
G N P Crescendo, See Ivory Records.
Ivory Records Corp., 80 Quedstar Bldg., Ortigas Ave, Greenhills, San Juan, Manilla, 721-0764, 721-6278. Cable: Ivorec. Telex: 23129 IVOREC PH. Pres./Gen. Mgr.: Antonio M. Ocampo; Vice Pres./Treas.: Jaime T. Chua; Adv./Promos. Mgr.: Malou T. Torres; A & R: Kedy A. Sanchez; Sales Mgr.: Henry E. Sayas.
Label(s): (Owned) Ivory Records Corp., Stripes, (Licensed) Palo Alto/TBA, GNP Crescendo, Victor of Japan.
Jive, See OctoArts Int'l, Inc.
Motown, See OctoArts Int'l, Inc.
Mute, See OctoArts Int'l, Inc.
New York, See OctoArts Int'l, Inc.
Octoarts Int'l, Inc., 108 Panay Ave., Quezon City, Manila, 1103, (2) 968-191, (2) 982461-68. Cable: Octoarts Manila. Telex: 66785 OCTO PN0. Fax: (63-2) 7222221. Pres.: Orlando R. Ilacad; Exec. Vice Pres.: Chito R. Ilacad; Int'l A & R Mgr.: Ricky R. Ilacad; Promos. Mgr.: Aster A. Amoyo. (CD-Distributor)
Label(s): (Owned) April, Canary, New York, OctoArts, (Licensed) Ariola, Arista, CBS, CBS Masterworks, Chrysalis, Delphine, Epic, Jive, Motown, Mute, PWL, Portrait, RCA, Virgin.
Original Pilipino Music, See Emerald Music Corp.
PWL, See OctoArts Int'l, Inc.
Palo Alto/TBA, See Ivory Records.
Plaka Philipino, See Vicor Music Corp.
Portrait, See OctoArts Int'l, Inc.
Praise, Inc., 175 Santa Domingo St., Quezon City, 34-70-21. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: A & S Birdwing, Broken Records, Canaan, Christian Artists, Dayspring, Exit, Kerygma, Lamb & Lion, Light, Live Oak, Manna, Maranatha, Meadowlark, Myrrh, Reunion, Seed, Solid Rock, Sparrow, Star Song, Straight Ahead, Urgent, Word.
RCA, See OctoArts Int'l, Inc.
Solar, See OctoArts Int'l, Inc.
Stripes, See Ivory Records.
Sunshine, See Vicor Music Corp.
Telesis Recording & Entertainment Corp., 96 20th Ave., Cubao, Metro Manila, Quezon City, 722-2953. Telex: 4488 jvamc. Pres. & Chrmn.: Wilfrido B. Cruz; Vice Pres.: Margot M. Gallardo; Product Services Mgr.: Edith M. Gallardo; Advertising & Promo. Mgr.: Rose Y. Duma. (CD-Distributor)
Label(s): (Owned) Telesis.
Vicor Music Corp., 782 Aurora Blvd., Cuabo, Quezon City, 3008, 721 33 31, 721 33 40. Cable: VIMUSCO PHILIPPINES. Telex: 42056 VICOR PM. Pres.: Florendo R. Garcia, Jr.; Vice Pres. Mktg. & Prodn.: Fred R. Samantela; Vice Pres. Fin. & Admin.: Atty. Claire D. Manuel; Adv. & Promo. Mgr.: Esperanza C. Cabunoc; Domestic A & R Mgr.: Alfonzo S. Illagan.
Label(s): (Owned) Bullet, Plaka Philipino, Sunshine, Blackgold, Vicor.
Victor of Japan, See Ivory Records.
Virgin, See OctoArts Int'l, Inc.
WEA Records, PO Box 2512, Manila 2805, (63-2) 477-381, (63-2) 477-384. Cable: WEAREC MANILA, Telex: 40609 WEAREC ON.
Label(s): Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA, Geffen, MCA.

RETAIL ACCESSORY SUPPLIERS

BASF Philippines, Inc., 5th floor Emerald Bldg., 14 Emerald Ave., Makati, Metro Manila, 3117.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Manila, 3116, 89-13-87, 89-14-51. Telex: 66083. Pres.: Benjamin P. Sarmiento; V.P. Finance & Admin.: Joven T. Castaneda.
Product(s): Record—Replacement Styli, Tape—Head Cleaners.
Soundtrack Audio Video Ents., 7447 Santillan St., Makati, (632)874734. Telex: 65663 DGSSTP PN. Pres.: Dan Samonte; Sales Mgr.: Robert Barivan.
Product(s): Record—Record Care Products, (Not specified.), Tape—Head Cleaners, Bulk Erasers.
Three M Philippines Inc., 3M House, E. de los Santos Ave., Guadalupe, Manila, 86-70-61. Cable: TRIMINCO. Telex: 45179. Sales Mgr.: Renato P. Batucan Jr.
Product(s): Record—Record Care Products, (Record Cleaners.), Tape—Head Cleaners (audio & video), Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Manila, 3116, 89-13-87, 89-14-51. Telex: 66083. Pres.: Benjamin P. Sarmiento; V.P. Finance & Admin.: Joven T. Castaneda.
Product(s): Tape—Display Racks.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Artists Guild of the Phillipines, College of the Holy Spirit, Rm. 502, Manila, 57-13-11, 50-78-86.
League of Filipino Composers, 1665 Taft Ave., Manila.
Manila Symphony Society, Manila Metropolitan Theater, Manila, 40-80-41, 48-47-21. Pres.: Antonio Ozaeta.
Music Promo. Foundation of the Phillipines, Ysmael Bldg., 1845 Taft Ave., Manila, Cable: MUSIPROM.
Nat'l Band Assn of the Philippines, 70 Boston St., Cubao, Quezon City, 70-34-94.
Nat'l Music Council of the Philippines, Cultural Ctr. of the Philippines, Manila, 2801, 832-3683, 832-1125. Cable: CULTURECEN. Telex: 40094. Pres.: Lucrecia R. Kasilig.
RIAP (Record Ind. Assns. of the Philippines), c/o Manuel P. Villar, Escolta, Manila, 47-11-83, 40-10-81.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

BAMI (Bayanihan Music Philippines, Inc.), Box AC270, 782 Aurora Blvd., Cubao, Quezon City, 721 33 31, 721 33 40. Cable: VIMUSICO PHILIPPINES. Telex: 42056 VICTOR PM. Pres.: Florendo R. Garcia, Jr.; Vice Pres. of Mktg.: Fred R. Samantela.
FAMI (Fil-Am Music Inc.), Calvo Bldg, Rm. 220, Escolta, Manila, 40-35-05. Cable: FAMI.
Filscap (Filipino Society of Composers, Authors & Publishers), Republic Supermarket Bldg., Rm. 243, Santa Cruz, Manila, 49-27-88. Pres.: Felipe P. de Leon; Exec. Dir. & Corp. Sec.: Simplicio U. Suarez.
Musika Inc., Republic Supermarket Blvd., Rm. 243, Santa Cruz, Manila, 49-27-88. Pres.: Esteban B. Bautista.
Oskar Salazar Int'l Agency, Box 3739, Manila, 2800, 60-48-44. Cable: RAZALAS. Exec. Dir.: Oskar Salazar.
Soundtrack Ave, 7447 Santillan St., Makati, (632)874734, (632) 866757. Cable: SPRINGPROD PHIL. Telex: 65663 DGSSTP PN. Pres.: Danee Samonte; Sales Mgr.: Horn Fernandico.

PUBLIC RELATIONS & RECORD PROMOTION

Dimads, c/o Sound Int'l, Box 967, Manila.
Entertainment Mgmt. & Mktg. Inc., c/o Red, White & Blue Cinemas, Quezon City, 78-52-31.
Fil-Am Music Inc., Calvo Bldg., Rm 220, Escolta, Manila, 40-35-05. Cable: FAMI.
Soundtrack Ave, 7447 Santillan St., Makati, (632)874734, (632) 866757. Cable: SPRINGPROD PHIL. Telex: 65663 DGSSTP PN. Pres.: Danee Samonte; Sales Mgr.: Horn Fernandico.
Soundtrack Audio Video Ents., 7447 Santillan St., Makati, (632)874734. Telex: 65663 DGSSTP PN. Pres.: Dan Samonte; Sales Mgr.: Robert Barivan.
Vicor Entertainment Corp., Box AC270, Vicor Bldg, 782 Aurora Blvd.,, Quezon City, 70-40-81. Cable: VIMUSCO. Telex: 74242056. Pres.: Vicente del Rosario Jr.

RETAIL PROMOTION, MERCHANDISING SERVICES & PRODUCTS

Soundtrack Audio Video Ents., 7447 Santillan St., Makati, (632)874734. Telex: 65663 DGSSTP PN. Pres.: Dan Samonte; Sales Mgr.: Robert Barivan.
Product(s): Buttons/Badges, Posters, T-Shirts.

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TAPE CUSTOM DUPLICATORS

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Manila, 3116, 89-13-87. 89-14-51. Telex: 66083. Pres.: Benjamin P. Sarmiento, V.P. Finance & Admin.: Joven T. Castaneda.
Audio: Cassette, Open Reel

Home Inds. Development Corp., Box 4140, Manila, Cable: HOMID. Telex: 7420409.
Audio: Cassette

L. R. McKels, Inc., (Records & Tapes Div.), 131 Del Monte Ave., Quezon, 1105, 34-17-81. 34-42-62. Cable: MCKELS MANILA. Telex: MCKELS MANILA. Pres.: Luis Villar, Sr.; Sales Mgr.: Luis R. Villar, Jr.
Audio: Cassette

OctoArts Int'l Inc., Philamlife Homes, 945 E., Quezon City, 96-81-43. Cable: OCTOARTS. Telex: 40404,14862 (Capwire). Pres.: Orlando R. Llacad.
Audio: Cassette

Soundtrack Ave, 7447 Santillan St., Makati. (632)874734. (632) 866757. Cable: SPRINGPROD PHIL. Telex: 65663 DGSSTP PN. Pres.: Danee Samonte; Sales Mgr.: Horn Fernandico.
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette

Soundtrack Audio Video Ents., 7447 Santillan St., Makati, (632)874734. Telex: 65663 DGSSTP PN. Pres.: Dan Samonte; Sales Mgr.: Robert Barivan.
Audio: Cassette
Video: ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette

Telesis Recording and Entertainment Corp., 96 20th Ave., Cubao, Quezon City, 722-2953. Telex: PT & T Telex # 4488 JVAMC. Pres.: Wilfrido B. Cruz, Vice Pres.: Margot M. Gallardo.
Audio: Cassette

TAPE DUPLICATING AND PROCESSING

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Manila, 3116, 89-13-87. 89-14-51. Telex: 66083. Pres.: Benjamin P. Sarmiento, V.P. Finance & Admin.: Joven T. Castaneda.
Product(s): Audio: PENTAGON high-speed duplicators.

PLATING, PROCESSING & PRESSING PLANTS

Atlas Recording Co., 35 F. Josef St., Concepcion, Marikina, Manila, 697-2056. Gen. Mgr.: Roger O. De Vera.

Dyna Prods. Inc., Box 4591, Manila, 23-67-35. Cable: DYPRO. Telex: 40361, 27264. Exec. Vice Pres.: James G. Dy.

Filipinas Recording Corp., 131 Del Monte Ave., Quezon City, 3010, 35-45-20. Cable: FILRECO.

Home Industries Development Corp., Box 4140, Manila, Cable: HOMID. Telex: 7420409.

JEM Recording Co. Inc., 160 20 Ave., Cubao, Quezon City, 3010, 921-3413. Telex: 4488. Chrmn.: Wilfrido B. Cruz.

L. R. McKels, Inc., (Records & Tapes Div.), 131 Del Monte Ave., Quezon, 1105, 34-17-81. 34-42-62. Cable: MCKELS MANILA. Telex: MCKELS MANILA. Pres.: Luis Villar, Sr.; Sales Mgr.: Luis R. Villar, Jr., (45's, LP's)

WEA Recs., Manufacturers Bldg., Mezzanine fl., Manila, 2805, 47-73-81. Cable: WEAREC. Telex: 40609. Pres.: James G. Dy, Gen. Mgr.: Ramon Chuaying.

PACKAGING & LABELING SERVICES

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Manila, 3116, 89-13-87, 89-14-51. Telex: 66083. Pres.: Benjamin P. Sarmiento, V.P. Finance & Admin.: Joven T. Castaneda. (Labeling)

Home Inds. Development Corp., Box 4140, Manila, Cable: HOMID. Telex: 7420409. Labeling.

L. R. McKels, Inc., (Records & Tapes Div.), 131 Del Monte Ave., Quezon, 1105, 34-17-81, 34-42-62. Cable: MCKELS MANILA. Telex: MCKELS MANILA. Pres.: Luis Villar, Sr.; Sales Mgr.: Luis R. Villar, Jr. (Inserting, Collating, Labeling)

OctoArts Int'l Inc., Philamlife Homes, 945 E., Quezon City, 96-81-43. Cable: OCTOARTS. Telex: 40404,14862 (Capwire). Pres.: Orlando R. Llacad. (Labeling)

Soundtrack Audio Video Ents., 7447 Santillan St., Makati, (632)874734. Telex: 65663 DGSSTP PN. Pres.: Dan Samonte; Sales Mgr.: Robert Barivan. (Labeling)

BLANK AND BULK RAW TAPE

BASF (Philippines) Inc., Box 332, Makati, BO, 3117, (2) 6731-44652, Cable: BASPHIL. Telex: 29029 basf ph.

Dimads, c/o Sounds Int'l, Box 967, Manila.

Offspring Recs., Box AC 468, Cubao, Quezon City, (632) 874734, 866757, Cable: SPRINGPROD. Pres.: Dan Samonte; Tape Sales Mgr.: Babes Posadas; Gen. Mgr.: Robert Barivan.

Soundtrack Studios Inc., Philand Bldg., 3rd fl. Santiftan St., Makati, (632) 828-8475, (632) 874-734, Cable: SOUNDTRACKEAST. Pres.: Greg Garcia; Tape Sales Mgr.: Ernie Ereve; Exec. VP: Danee Samonte; Floor Opns. Mgr.: Dagul Tabayande.

3M Philippines Inc., 3M House, E. de los Santos Ave., Guadalupe, Manila, 867061, Cable: TRIMINCO. Telex: 45179. Tape Sales Mgr.: Ronald P. Batucan Jr.; Mng. Dir.: Ronald G. Harber.

JACKETS & SLEEVES

Home Inds. Development Corp., Box 4140, Manila, Cable: HOMID. Telex: 7420409.

JEM Recording Co. Inc., 160 20 Ave., Cubao, Quezon City, 3010, 921-3413. Telex: 4488. Chrmn.: Wilfrido B. Cruz.

L. R. McKels, Inc., (Records & Tapes Div.), 131 Del Monte Ave., Quezon, 1105, 34-17-81, 34-42-62. Cable: MCKELS MANILA. Telex: MCKELS MANILA. Pres.: Luis Villar, Sr.; Sales Mgr.: Luis R. Villar, Jr.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Soundtrack Ave, 7447 Santillan St., Makati, (632)874734, (632) 866757, Cable: SPRINGPROD PHIL. Telex: 65663 DGSSTP PN. Pres.: Danee Samonte; Sales Mgr.: Horn Fernandico.
Audio: Cassettes.
Video: Beta, Umatic, VHS.

POLAND

RECORD COMPANIES

Ars Poland, Foreign Trade Ent., Krakowskie Przedmiescie 7, 00-068 Warsaw, 18 69 31, 17 50 50. Cable: ARSPOLONA. Telex: 613498.
Label(s): Muza, Pronit, Tonpress, Veriton, Wifon.

Billy Idol-Vital Idol, See Pnwf Wifon.

Puza, See PP Polskie Nagrania.

PP Polskie Nagrania, Dluga 5, Warsaw, 00-263, 31-16-17. Cable: POLNAG. Telex: 817831. Gen. Mgr.: Tadeusz Kretkiewicz.
Label(s): (Owned) Muza.

Per Year, See Pnwf Wifon.

Pet Shop Boys, See Pnwf Wifon.

Dionizy Piatkowski, ul. W. Komarowa 8, Poznan-Wiry, 62-051.

Pnwf Wifon, Ul. Woronicza 17, Warszawa, 00-950, (022) 47-86-80. Telex: 81-70-23. Dir.: Dionizy Kilbach; A & R, Promo., Int'l: Zofia Skubikowska; Sales, Mktg.: Bozena Olszewska. (CD-Distributor)
Label(s): (Owned) Per Year.

Tonpress-Kaw, Wilcza 46, Warsaw, 00-679, 202663. Telex: 813487. Managing Dir.: Aleksandra Kepa; Int'l Mgr.& Dir. A & R: Marek Proniewicz.

Vanous, See Wifon.

Wifon Records & Tapes, Woronicza 17, Warsaw, 00-950, Telex: 818023.

MUSIC PUBLISHERS

Authors' Agency Ltd., UL. Hipoteczna 2, Warszawa, 00-950, 278396, 275876, Telex: 812470 ZAIKS PL, Pres.: Tadeusz Maklakiewicz, Gen. Mgr.: Wladyslaw Jakubowski, Prof. Mgr.: Aldona Rudnicka.

Centralna Biblioteka, See Polskie Wydawnictwo Muzyczne.

Polskie Wydawnictwo Muzyczne, al.Krasinskiego 11a, Cracow, 31-111, 22-70-44, Cable: Peweum, Gen. Mgr.: Grzegorz Michalski.

Synkopa Pwm, Senatorska 13/15, Warsaw 26-97-80, 00 075, (012) 227044, (012) 220174, Cable: Pewuem, Gen. Mgr.: Mieczyslow Tomaszewski, Prof. Mgr.: Jerzy Jasienski.
Branch(es): Warszawa, Poland, 00-075, (48-22) 269780.

RETAIL ACCESSORY SUPPLIERS

BASF-Poland, P.H.Z. Transactor S.A. Stawki 2, Warszawa, 00-950.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Polish Musicians, Krucza 24/26, Warsaw, 00-526, 21-86-47, 29-34-94. Pres.: Stefan Sutkowski; Gen. Sec'y.: Edward Dulski.

Jeunesses Musicales of Poland, Castle of Ostrofski, Okolnik 1, Warsaw, 00-368, 27-95-93, 27-54-71. Cable: POLMUSICA. Pres.: Jarosław Stepowski; : Marek Bykowski.

Polish Jazz Society, Mazowiecka 11, Warsaw, 00-052, (22) 272109, (22) 277904. Telex: 817654 zgpsj pl. Pres.: Dr. Tomasz Tluczkiewicz.

Polish Music Council, National Committee of the International, Warsaw, 00-272, 31-06-07.

Polskie Stowarzyszenie Jazzowe (Polish Jazz Society), Mazowiecka 11, Warsaw 1, 00-950, 27-79-04, 27-21-09. Cable: POLJAZZ. Telex: 812275. Pres.: Tomasz Tluczkiewicz.

Towarzystwo im. Fryderyka Chopina (Frederic Chopin Society), ul. Okolink 1, Zamek Ostrogskich, Warsaw, 00-368, 27-54-71. Dir. Gen.: Bogumil Palasz.

Union of Polish Composers (Zwiazek Kompozytorow Polskich), Rynek Starego Miasta 27, Warsaw, 00-272, 31-16-34, 31-17-41.

Warszawskie Towarzystwo Muzyczne im. Stanistawa Moniuszki (Warsaw Music Societ, Morskie Oko 2, Warsaw.

The Henry Wieniawski Intern Competitions, Swietoslawska St., Poznan, 61-840, 52-26-42, 5289-91. Pres.: Edmund Grabkowski.

Z A I K S (Society of Authors), ul. Hipoteczna 2, Warsaw, 00-950, 27-60-61. Telex: 812470. Pres.: Karol Malcuzynski.

Z A K R (Zwiazek Polskich Autorow i Kompzytorow Utworow Rozrywkowych, ul. Hipoteczna 2, Warsaw, 00-950, 27-60-61, 27-60-44. V.P.: Piotr Figiel.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Authors Agency, Hipoteczna St. 2, Warsaw, 00-950, 27-58-76, 27-83-96. Telex: 812470 zaiks pl. Pres.: T. W. Maklakiewicz; Gen. Mgr.: W. Jakubowski.

Polish Jazz Society, Mazowiecka 11, Warsaw, 00-052, (22) 272109, (22) 277904. Telex: 817654 zgpsj pl. Pres.: Dr. Tomasz Tluczkiewicz.

MUSIC LIBRARIES

Authors Agency, Hipoteczna St. 2, Warsaw, 00-950, 27-58-76, 27-83-96. Telex: 812470 zaiks pl. Pres.: T. W. Maklakiewicz; Gen. Mgr.: W. Jakubowski.

Polish Jazz Society, Mazowiecka 11, Warsaw, 00-052, (22) 272109, (22) 277904. Telex: 817654 zgpsj pl. Pres.: Dr. Tomasz Tluczkiewicz.

PUBLIC RELATIONS & RECORD PROMOTION

Authors Agency, Hipoteczna St. 2, Warsaw, 00-950, 27-58-76, 27-83-96. Telex: 812470 zaiks pl. Pres.: T. W. Maklakiewicz; Gen. Mgr.: W. Jakubowski.

Dionizy Piatkowski, ul. Komarowa 8, Poznan-Wiry, 62-051, Sales Mgr.: Theresa Youko Doane; Gen. Mgr.: James Bronson Jr.

Polish Jazz Society, Mazowiecka 11, Warsaw, 00-052, (22) 272109, (22) 277904. Telex: 817654 zgpsj pl. Pres.: Dr. Tomasz Tluczkiewicz.

SCHOOLS & INSTRUCTION

Polish Jazz Society, Mazowiecka 11, Warsaw, 00-052, (22) 272109, (22) 277904. Telex: 817654 zgpsj pl. Pres.: Dr. Tomasz Tluczkiewicz.

TAPE CUSTOM DUPLICATORS

Arston Foreign Record Co., Hotel Europejski, Room 201, Warsaw, 00-071, 27-34-48. Telex: 813498. Rep.: Maria Wilk.

PNWF Wifon, 00-950 Warszawa, UL Woronicza, Warsaw, 00-950, 22-47-86-80. Telex: 817023 PL. Pres.: Dionizy Vilbach; Sales Mgr.: Bozena Olszewska.
Audio: Cassette, Open Reel

PLATING, PROCESSING & PRESSING PLANTS

Arston Foreign Record Co., Hotel Europejski, Room 201, Warsaw, 00-071, 27-34-48. Telex: 813498. Rep.: Maria Wilk.

BLANK AND BULK RAW TAPE

PHZ Transactor SA, Box 276, Warsaw 1, 00-950, 39-53-76, 39-61-54, Telex: 813288,812359.

World Radio History

PORTUGAL

RECORD COMPANIES

A&M, See Polygram Discos SaA&M.
Activ, See Rossil (Ediocones) Lda Gomes.
Algrave, See Radio Triunfo.
Alvorada Int'l, See Radio Triunfo.
Andante Discos, Av. Da Boavista 1471 L/8, Porto, 4100, (2) 64585/63518, Telex: 20717, Fax: (2) 63416. Pres.: Jean P. Jongenelen; Exec. Vice Pres. Sales: J. Humberto Braga; Dir. Promo.: O. Ferreira; A & R Pop/Dance: A. Castro.
Label(s): Harmonia Mundi, Hyperion, Nimbus, ASV/RPO, Telarc, Castle Communication, Inak, (CD-Distributor).
Aquila, See Radio Triunfo.
ARS, See Music Soc Imp E Edit Fonogr.
ASV/RPO, See Andante Discos.
Asylum, See WEA Portuguesa, Discos, Lda.
Atco, See WEA Portuguesa, Discos, Lda.
Atlantic, See WEA Portuguesa, Discos, Lda.
Atoll Music, See Music Soc Imp E Edit Fonogr.
Avatar, See Rossil (Ediocones) Lda Gomes.
Baby, See Radio Triunfo.
Banda, See Movieplay Portuguesa Discografics SarL.
Barclay, See Movieplay Portuguesa Discografics SarL.
Barclay, See Polygram Discos Sa.
Bearsville, See Rossil (Ediocones) Lda Gomes.
Becket, See Gira Industrias.
Beverly, See Radio Triunfo.
Big Tree, See Radio Triunfo.
BMG Ariola Lda, Rua Dr. Julio Dantas 4/ 1e, 1000 Lisbon, 11.538.340, Telex: 404.61639, Fax: 11.357.351. Contact: Tessa Goffin.
BMS, See Music Soc Imp E Edit Fonogr.
Ca Fonografica Espanola, See Movieplay Portuguesa Discografics SarL.
Cartaz, See Radio Triunfo.
Castle Communication, See Andante Discos.
CBS Musica E Discos, Rua Juliao Quintinha 11, 1500 Lisbon, 1.7145521, Telex: 83265748, Fax: 1.714 2976. Managing Dir.: Carlos Pinto, Mktg. Mgr.: Jose Serrao, Promo. Mgr.: Joao Afonso.
Label(s): All CBS affiliated labels.
China, See Polygram Discos Sa.
Chiswick, See Movieplay Portuguesa Discografics SarL.
Copacabana, See Radio Triunfo.
Cotillion, See Radio Triunfo.
Creole, See Rossil (Ediocones) Lda Gomes.
Critique, See Music Soc Imp E Edit Fonogr.
Dargil, Av. 5 de Outubro 35B, 1000 Lisbon, 574914, Cable: DARGIL, Mgr. Detlev Mastbaum; Sales Mgr.: Paulo Reis.
Label(s): (Foreign) ECM, ENJA, MPS (Germany), (Foreign) Up, Joker (Italy), (Foreign) Everest, Folkways, Gillette, Rounder (USA), (Foreign) SteepleChase (Denmark).
Dark Horse, See Radio Triunfo.
Dicap, See Movieplay Portuguesa Discografics SarL.
Disco Magic, See Music Soc Imp E Edit Fonogr.
Discosette, Rua Doutor Faria de Vasconcelos, 4A, 1900 Lisbon, 885724/800027, Telex: 64455.
DJM, See Movieplay Portuguesa Discografics SarL.
Dreyfus, See Polygram Discos Sa.
Dureco, See Radio Triunfo.
Durium, See Radio Triunfo.
ECM, See Dargil.
Edisom, R M Ferreire de Andrade 6B, 1500 Lisbon, 740381/783158, Telex: 14495. Managing Dir.: Carlos Jorge.
Egg, See Movieplay Portuguesa Discografics SarL.
Elektra, See WEA Portuguesa, Discos, Lda.
Emergency, See Gira Industrias.
EMI Valentim De Carvalho, Rua da Cruz Dos Poias III, 1200 Lisbon, 01.66515, Telex: 16696. Managing Dir.: David Ferreira, A & R: Rui Ferreira.
Energy Production, See Music Soc Imp E Edit Fonogr.
ENJA, See Dargil.
Eurovox, See Radio Triunfo.
Everest, See Dargil.
Expanded Music, See Music Soc Imp E Edit Fonogr.
Fantasy, See Radio Triunfo.
Fenix, See Radio Triunfo.
Fiction, See Polygram Discos Sa.
Finnadar, See WEA Portuguesa, Discos, Lda.
Folkways, See Dargil.
Gaivota, See Rossil (Ediocones) Lda Gomes.
Geffen, See WEA Portugesa, Discos, Lda.
Gillette, See Dargil.
Gira Industrias, Av. Melo Falcao 36 S/L Esq. Pontinha, 1675, Lisbon, 995457, Telex: 154697 Gira P, Int'l Dir. Mgr.: Fernando Maia; Sales Dir.: Vitor Gonealves; Promo.: Isabel Amorim.
Label(s): Gira, (Foreign) Becket, Emergency, Megatone, Prelude, Quality.
Gira, See Gira Industrias.
Go Discs, See Polygram Discos Sa.
Graf, See Rossil (Ediocones) Lda Gomes.
Harmonia Mundi, See Andante Discos.
Harmonia, See Radio Triunfo.
Harmony, See Radio Triunfo.
Hawk, See Music Soc Imp E Edit Fonogr.
Hispavox, See Radio Triunfo.
Hyperion, See Andante Discos.
Ichiban, See Music Soc Imp E Edit Fonogr.
Inak, See Andante Discos.
Joker, See Dargil.
Jupiter, See Music Soc Imp E Edit Fonogr.
Legion, See Rossil (Ediocones) Lda Gomes.
LIS, See Rossil (Ediocones) Lda Gomes.
Little David, See Radio Triunfo.
MCA, See WEA Portuguesa, Discos, Lda.
MEGA, See Music Soc Imp E Edit Fonogr.
MPS, See Dargil.
Megatone, See Gira Industrias.
Melodia, See Radio Triunfo.
Metronome, See Polygram Discos Sa.
Midi, See Radio Triunfo.
Milestone, See Radio Triunfo.
Movieplay Portuguesa Discografics SarL, Ruo Gregorio Lopes, Lote, 1524, 1400 Lisbon, 615496, Pres. & Gen. Mgr.: Joao Maia; Sales Mgr.: Carlos Bolotinha; Account Mgr.: Fernando Santos.
Label(s): Banda, PSST, Dicap, Barclay, Egg, Riviera, Ca. Fonografica Espanola, Zafiro, Chiswick, DJM, Prelude.
Music Soc Imp E Edit Fonogr, R Bombeiros Voluntarios 303B, 1675 Pontinha, Lisbon, 01.994288, Telex: 63362. Managing Dir.: Carlos Sousa, Int'l Dept.: Jose Manuel Jadauji, Int'l Exp. Mgr.: Joao Pedro Jadauji, A & R/Promo. Mgr.: Carla Sousa.
Distribution: Vidisco, Ring Music, Scorpio Music, Ichiban, BMS, MEGA, Disco Magic, Critique, Atoll Music, Transparent, Hawk.
Nimbus, See Andante Discos.
Nonesuch, See WEA Portuguesa, Discos, Lda.
Orfeu, See Radio Triunfo.
OVACAO, Av. 25 de Abril 205 C, Pontinha, 1675, Lisbon, 99646/995992, Telex: 65298.
Paisley Park, See WEA Portuguesa, Discos, Lda.
Pinnacle, See Rossil (Ediocones) Lda Gomes.
Pintaninho, See Rossil (Ediocones) Lda Gomes.
Polygram Discos Sa, R Reinaldo dos Santos 12 C/D, 1500 Lisbon, 1.787101, Telex: 14074, Fax: 1.780212. Managing Dir.: Rodrigo Marin, Mktg. Mgr.: Pedro Oliveira, Deputy Managing Dir./A & R/Promo. Mgr.: Tore Brito, Label Mgrs.: Elisa Braga/Antonio Pinho.
Label(s): All Polygram Affiliates, A&M, Metronome, RGE, Fiction.
Prelude, See Gira Industrias; Movieplay Portuguesa Discografics SarL.
Prestige, See Radio Triunfo.
PRT, See Radio Triunfo.
PSST, See Movieplay Portuguesa Discografics SarL.
Quality, See Gira Industrias.
Radio Triunfo, Travessa Central do Seixo, 4465 S. Marmeda de Infesta, 950152, 956094, Cable: RATRIL, Telex: 23127, Pres.: Arnaldo Trindade; Pres.: Jose Serafim; Int'l A & R Mgr.: Arnaldo Trindade Jr.; Gen. Mgr.: Fernando Pereira.
Label(s): Algrave, Alvorada Int'l, Aquila, Fenix, Harmonia, Melodia, Orfeu, RT, Sereira, Sinta, Eurovox, Dureco, Beverly, Cartaz, Copacabana, Som, Baby, Durium, Strum, Hispavox, PRT, Asylum, Atlantic, Big Tree, Cotillion, Dark Horse, Elektra, Fantasy, Harmony, Little David, Midi, Milestone, Nonesuch, Prestige.
RGE, See Polygram Discos Sa.
Reprise, See WEA Portuguesa, Discos, Lda.
Ring Music, See Music Soc Imp E Edit Fonogr.
Riso, Estrada de Benficia, 1500 Lisbon, 1.787977.
Riviera, See Movieplay Portuguesa Discografics SarL.
Rossil (Ediocoes) Lda, Av. Joao Crisostomo 39, 1st floor, 100 Lisbon, 40043, 40053, Telex: 15836, Managing Dir.: Jose Antonio Crispo; Managing Dir.: Carlos Faria: Int'l Mgr.: Jean Jacques Salembier; Promo. Mgr.: Policarpo de Freitas; Sales Mgr.: Paiva Gomes.
Label(s): Gaivota, LIS, Pintaninho, Rossil, Activ, Avatar, Creole, Legion, Pinnacle, Sonet, Splash, Bearsville, Graf, West End.
Rossil, See Rossil (Ediocones) Lda Gomes.
Rounder See Dargil.
RT, See Radio Triunfo.
Scorpio Music, See Music Soc Imp E Edit Fonogr.
Sereira, See Radio Triunfo.
Sinta, See Radio Triunfo.
Sire, See WEA Portuguesa, Discos, Lda.
Som, See Radio Triunfo.
Sonet, See Rossil (Ediocones) Lda Gomes.
Splash, See Rossil (Ediocones) Lda Games.
SteepleChase See Dargil.
Strum, See Radio Triunfo.
Telarc, See Andante Discos.
Transmedia, Rua Gregorio Lopes, Lote 1524 Loja A, 1400, Lisbon, 1.615496/7, Telex: 62775.
Transparent, See Music Soc Imp E Edit Fonogr.
Up, See Dargil.
Vadeca, R P. Reinaldo d Santos Lote2, 1500 Lisbon, 1.789333.
WEA Portuguesa, Discos, Lda., Rua Do Salitre, 56-1-E, 1200 Lisbon, (351-1) 563302, (351-1) 563303. Telex: 64032. Managing Dir.: Daniel de Sousa.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA.
Warner Bros., See WEA Portuguesa, Discos, Lda.
West End, See Rossil (Ediocones) Lda Gomes.
ZYX, See Music Soc Imp E Edit Fonogr.
Zafiro, See Movieplay Portuguesa Discografics SarL.

VIDEO PROGRAM SUPPLIERS & BUYERS

Filmitalus, R Alexandre Herculano 2, 1100 Lisbon, 1.547988, Telex: 63570, Fax: 1.524674.
Imavideo, R Margues da Fronteira 117, 1000 Lisbon, 1.693629/729.
Legal Video/Sonoro Filme, R Rodrigues Sampaio,146, 1100 Lisbon, 1.547942/3, Telex: 65064, Fax: 1.365349.

MUSIC PUBLISHERS

Caramba Music, Rua Rodrigo da Fonseca 95-4, 1200 Lisbon, 659047/648022, Telex: 13011. Managing Dir.: Fernando de Albuquerque.
Dargil, Av. 5 de Outubro, 35-B, 1000 Lisbon, (01) 574914, Telex: 18416P, Pres.: Jose Correa Mendes, Gen. Mgr.: Anna Correa Mendes.
EMI-Valentim De Carvalho, Rua da Cruz dos Poiais, 111, 1200 Lisbon, 600111/665982, Telex: 16696, Fax: 678400. Publishing Dir.: Henrique Amoroso.
Musicat (Ed. Musicais), Estrada da Luz, 26-B, 1600 Lisbon, 725575, 722858, Pres.: Arnaldo Trindale; Gen. Mgr.: Fernando Albuquerque; Prof. Mgr.: Jan van Dijk.
SBK SONGS PORTUGAL, Praca Nuno Rodrigues Dos Santos, Urbanizacao Das Laranjeiras, 7, 1600 Lisbon, 1.7269011, Telex: 62752, Fax: 1.7269985. Managing Dir.: Jan Van Dijck.
VECEMI-Musica e Discos, Lda, Ra Curz dos Poiais 111, 1200 Lisbon, (01) 68-18-31, (01) 66-51-55, Contact: F. Vasconcelos, D. Ferrei.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Gruppo Portugues de Productores de Fonogramas & Videogramas, Rua Prof., Lisbon, 1500, 789391, Telex: 12214, 16494.
Int'l Music Council, Prace do Principle Real 14, Lisbon.
SPA, Av. Duque de Loule 13, Lisbon, 1098, Cable: AUTORES. Pres.: Dr. Luiz Francisco Rebell.

PUBLIC RELATIONS & RECORD PROMOTION

Concerto, Av.Rossano Garcia,41, 1000 Lisbon, 579652/98, Telex: 15600.

TAPE CUSTOM DUPLICATORS

EMI-Valentim de Carvalho, Rua Croz Dos Poiais 111, 1200 Lisboa, (1) 665982, Telex: 16696.
Fono Companhia Industrial de Discos, Rua Angelina Vidal 23, 1100 Lisboa, (1) 842076, (1) 843631.
Gira Industria de Som, Avenida Melo Falcao 36 S/L Esq. Pontinha, 1675 Lisboa, (1) 995457, Telex: 14697.
Radio Triunfo, Lugar do Seixo, 4465 S. Mamede de Infest, 4200 Porto.

PLATING, PROCESSING & PRESSING PLANTS

EMI-Valentim de Carvalho, Rua Croz Dos Poiais 111, 1200 Lisboa, (1) 665982, Telex: 16696.
Fono Companhia Industrial de Discos, Rua Angelina Vidal 23, 1100 Lisboa, (1) 842076, (1) 843631.
Gira Industria de Som, Avenida Melo Falcao 36 S/L Esq. Pontinha, 1675 Lisboa, (1) 995457, Telex: 14697.
Radio Triunfo, Lugar do Seixo, 4465 S. Mamede de Infest, 4200 Porto.
Pressing Plant/Tape Dup., Estrada de Porte Salvo, Paco De Arcos, 1.2434030.

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World Radio History

BLANK AND BULK RAW TAPE

Agfa-Gevaert, Avenida 25 de Abril 9, Linda a Velha, (1) 2190031, Telex: 12630.
BASF Portuguesa, Rua do Salitre 56-70, 1200 Lisboa, Telex: 6027 BASF P, Fax: (1) 537674.

ROMANIA

RECORD COMPANIES

Artexim, Piata Scinteii #1, Bucharest, 70055, (90) 17 13 13. Telex: 011191 cpoli r. Managing Dir.: Constantin Voiculescu; Ion Monafu: Gheorghe Birsan; Int'l Relations: Ion Monafu. (Records, Pre-Recorded Audio Tape) (Exporter)
Electrecord, Str. Emil Bodnaras #94, Bucarest, (90) 78-60-78. Cable: Electrecord Bucuresti. Telex: 10086. Managing Dir.: Grigore Petreanu; Art. Mgr.: Daniela Caraman Fotea.
Label(s): (Owned) Electrecord.
ILEXIM, Str. 13 Decembrie nr. 3, 70116 Bucharest 1. 13 98 75, 15 76 72. Musical Sec.: Adrian Stefanescu. (Importer, Exporter)

MUSIC PUBLISHERS

Editura Muzicala (The Musical Publ'g House), Str. Poiana Narciselor 6, Bucharest, 70718, 16.40.99, Gen. Mgr.: Titus Moisescu.
Electrecord, Str. emil Bodnaras Nr. 94 Sector 6, Bucharest, 78702, 78.60.78, Gen. Mgr.: Grigore Petreanu, Prof. Mgr.: Vasile Sirli.

RETAIL ACCESSORY SUPPLIERS

BASF-Romania Ag/RFG, Str. Giuseppe Garibaldi 14, Bucuresti 2, 71441.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A R I A (Romania Agency for Artists Mgmt.), Str. 16 Ienachita Vacarescu, Bucharest, 70528, (90) 13.70.08. Telex: 10139. Mgr.: Ion Butio Stanescu.
A T M (Assn. of Artis from Theatrial & Musical Instutions), Blvd. Schitu Magureanu 1, Bucharest 6, 70626, 13.41.72/44.99. Vice Pres.: Dina Cocea.
Composers Union (Uninea Compozitorilor), Str. 2 Constantin Esarcu, Bucharest, (90) 16-37-47. Pres.: Nicolae Calinoiu; Vice Pres.: Zeno VanLaurentiu Profeta.
Socialist Culture & Education Council (Consiliul Culturii se Educatiei Sociali, Casa Scinteii, Piata Scinteii 1, Bucharest 1, 71341, 17.60.10/20. Music Mgr.: G. Trif.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Electrecord, Str. Emil Bodnaras 94, Bucharest, 78702, 40/78.60.78. Cable: ELECTRECORD-BUCAREST. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu.

RETAIL PROMOTION, MERCHANDISING SERVICES & PRODUCTS

Electrecord, Str. Emil Bodnaras 94, Bucharest, 78702, 40/78.60.78. Cable: ELECTRECORD-BUCAREST. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu.
Product(s): Patches.

TAPE CUSTOM DUPLICATORS

Electrecord, Str. Emil Bodnaras 94, Bucharest, 78702, 40/78.60.78. Cable: ELECTRECORD-BUCAREST. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu.
Audio: Cassette

PLATING, PROCESSING & PRESSING PLANTS

Electrecord, Str. Emil Bodnaras 94, Bucharest, 78702, 40/78.60.78. Cable: ELECTRECORD-BUCAREST. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu. (LP's)

PACKAGING & LABELING SERVICES

Electrecord, Str. Emil Bodnaras 94, Bucharest, 78702, 40/78.60.78. Cable: ELECTRECORD-BUCAREST. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu; (Inserting, Collating, Labeling, Mailing.

BLANK AND BULK RAW TAPE

Reprezentanta technica-comerciala, Str. Giuseppe Garibaldi 14, Bucharest 2, 71441, 79-62-10-35, Telex: 11695.

ENVELOPES AND MAILERS

Electrecord, Str. Emil Bodnaras 94, Bucharest, 78702, 40/78.60.78. Cable: ELECTRECORD-BUCAREST. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba, Managing Dir.: Grigore Petreanu. (LP)

JACKETS & SLEEVES

Electrecord, Str. Emil Bodnaras 94, Bucharest, 78702, 40/78.60.78. Cable: ELECTRECORD-BUCAREST. Telex: 10086 ELCOR R. Managing Dir.: Grigore Petreanu. (Jackets—LP) (Sleeves—LP)

SAUDI ARABIA

RETAIL ACCESSORY SUPPLIERS

BASF Saudi Arabia, Electrical Engineering Corp., Box 1082, Jeddah, 21431.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

SINGAPORE

RECORD COMPANIES

AIM, See Alshire (Singapore) Pte Ltd.
Alshire (Singapore) Pte Ltd., 01-08A, World Trade Ctr., #1 Maritime Square, 0409, Cable: ALLDISC. Telex: RS24200TMSR. Fax: (65) 2735444. Managing Dir.: T.T. Quek. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor, Importer)
Labels Distributed: Alshire, Peter Rabbit, Aim.
Labels Imported: Labels from Hong Kong, Japan & United Kingdom.
Archiv Produktion, See PolyGram Records Pte. Ltd.
Argo, See PolyGram Records Pte. Ltd.
Asylum, See WEA Records Pte Ltd.
Atlantic,See WEA Records Pte Ltd.
Atlas Sound (Pte) Ltd., UIC Bldg., B 1/3, 5 Shenton Way, Singapore, 2204480/7064. Telex: 20734.
Baal Records, Ltd., 09-47 World Trade Centre, Maritime Sq., Singapore, 0409, 278-7174. Cable: BAALPROD. Telex: RS37704 BAAL. Mng. Dir.: Balram Shotum; Dir.: Jay Shotum.
Label(s): (Owned) Baal, Best of Everything.
Borneo Co. Pte. Ltd., Box 898, Inchcape House, 450/452 Alexandra Rd., Singapore, 0511, 62-5111. Cable: BORNEO. (Importer)
CBS Singapore Pte., Ltd., 601 Sims Dr. #02-07, Singapore, 1438, Telex: RS 39007. Managing Dir.: Terrence Phug; Label Chief: Ian NgLau. (CD-Distributor)
CBS Assoc., See C B S Singapore Pte., Ltd.
Casablanca, See PolyGram Records Pte. Ltd.
Chiang Haut Co. Pte. Ltd., 195/199 Outram Park, Singapore, 0316, 220-3444, 222-2973. Cable: CHIPMUNKS. Telex: 26785. Chm.: Pielak Chang; Gen. Mgr.: T. T. Quek; Sales Mgr.: Koh Kok Thye.
Label(s): (Owned) Echo, Elastic.
Chinatown Music, See Joyworld Music Pte. Ltd.
Cosdel (Singapore) Pte. Ltd. (IFPI), Box 538, Crawford PO, Singapore 9119, Units 1C-5C, Block 11, 3rd Fl., Kallang, Singapore, 1233, 258-9944. Cable: COSDEL. Telex: RS 38704. Chrmn.: Kenneth L. Cole; Managing Dir.: S. P. Sim; Sales Mgr.: Willie Lim.
Label(s): (Licensed) Cream-Hi, Lion's Gate, RCA Group (USA), Durium (Italy), Festival (Australia).
Crest Music Centre, 14 Scotts Rd., No. 05-60, Far East Plaza, Singapore, ALBYCOMENT. Telex: 33368. (Importer, Exporter)
Crown See WEA Records Pte Ltd.
Deutsch Grammophon, See PolyGram Records Pte. Ltd.
EMI (Singapore) Pte. Ltd. (IFPI), 6 Wan Lee Rd., Jurong Town, Singapore, 2262, 265-9422. Cable: EMITRON SINGAPORE. Telex: RS 25652 EMIMUS. Mng. Dir.: Wee Tiong Wah; Acting Coord.: Lai Ah Kau; Sales Mgr.: Sahul Hamid; Adv./Promo. Mgr.: Betty Eng.
Label(s): (Owned) Capitol, EMI, EMI-America, Encore, HMV, Liberty, MFP (Music for Pleasure), Parlophone, Regal, (Licensed) Disneyland (USA), RAK (UK), Rolling Stones, Toshiba.
Eastland Trading (S) Pte. Ltd., 257 Selegie Rd., #02-283, Selegie Complex, Singapore, 0718, 337-1021. Cable: EASTLAND. Telex: RS 33485 EASLAN. Fax: 3383883. Managing Dir.: S. G. Quek; Exec. Dir.: S. F. Quek. (CD-Distributor)
Retail/Wholesale of CD's; PolyGram, EMI, WEA, Denon & others.
Elektra,See WEA Records Pte Ltd.
Fame, See Joyworld Music Pte. Ltd.
Finnadar,See WEA Records Pte Ltd.
Fontana, See PolyGram Records Pte. Ltd.
Golden Penquin, See Joyworld Music Pte. Ltd.
Good-Friend Prodns., See Joyworld Music Pte. Ltd.
Goodstyle, See Joyworld Music Pte. Ltd.
Hup Hup Sdn. Bhd., 5 Lorong Tukang Lima, Singapore, 2261, 65-1187/1333. Cable: HUPHONIC. Mng. Dir.: Ng Lian Chin; Dir.: Ms. Ng Ay Vin; Dir.: Ms. Ng Ay Na. (Distributor)
Joyworld Music Pte. Ltd., Block 30 Kallang Pl., Unit #07-16/17, Singapore, 1233, 2911122. Telex: 38616 MARION RS. Fax: (065) 2980478. Managing Dir.: Steven Lim; Gen. Mgr.: Michael Lee.
Label(s): (Owned) Chinatown Music, Good-Friend Prodns., Joyword, STO, (Licensed) Fame, Golden Penquin, Goodstyle, Music Scene, Tony, Young Melody. (Distributor)
Joyworld Overseas Auvi Pte Ltd., Block 30 Kallang Pl., Unit #07-16/17, Singapore, 1233, 2911122. Telex: 38616 MARION RS. Fax: (065) 2980478. Managing Dir.: Elian Ho; Gen. Mgr.: David Lim. (Distributor, Importer, Exporter)
Karussell, See PolyGram Records Pte. Ltd.
Kwang Sia Pte. Ltd., 1 Colombo court #01-02108, 015 Cecil St. 3-02 Singapore 0104 (Mail), Singapore, 3338-4013, 336-2171. Cable: KWANGSIACO. Telex: 26689 ANKASA. Dir.: Ricky Ang.
L'oiseau-Lyre, See PolyGram Records Pte. Ltd.
Life Records Inds. (Pte.) Ltd., 5 Lorong Tukang Lima, Jurong town, Singapore, 2261, 265-1333/1187. Cable: LIFERECORD. Telex: 33581.
Branche(s): 232 Serangoon Rd. (Wholesale Dept., Singapore, Singapore, 293-0129/3404.
London/Decca, See PolyGram Records Pte. Ltd.
MCA,See WEA Records Pte Ltd.
Mercury, See PolyGram Records Pte. Ltd.
Music Scene, See Joyworld Music Pte. Ltd.
Nonesuch,See WEA Records Pte Ltd.
Pacific Music (S) Pte. Ltd., 18 Pasir Panjang Rd., 06-01/02 PSA Mulsti Storey Complex, Singapore 0511, 278 8388. Telex: 56694 MUSICS RS. Fax: 273 6855. Managing Dir.: Steven Tan.
Label(s): (Licensed) Arista, Bobcat, Carrere, Chrysalis, Current, Durium, Hansa, Jive, Magnet, Magatone, Motown, Passion, Passion, RCA, Solo, Sonet, 21 Records, Tao, Virgin, Wienerworld.
Paisley Park,See WEA Records Pte Ltd.
Peter Rabbit, See Alshire (Singapore) Pte Ltd.
Philips, See PolyGram Records Pte. Ltd.
Polydor, See PolyGram Records Pte. Ltd.
PolyGram Records Pte. Ltd., No. 6, Joo Koon Circle, Jurong, 2262, 8611255. Cable: PHONRECORD. Telex: RS 24829 SINPHON. Managing Dir.: Joe Chen. (CD-Distributor)
Label(s): (Owned) Polydor, Philips, Mercury, Casablanca, Vertigo, London/Decca, Deutsch Grammophon.

Valentine Music Centre
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★ Licensing contact: Steven Goh
★ Export contact: Swiss Teo & Annie & Enna.

World Radio History

Reprise, See WEA Records Pte Ltd.
STO, See Joyworld Music Pty. Ltd.
Singapore Audio, 225 Plaza Singapure, 2nd Floor, Orchard Rd., Singapore, 9.
Sire, See WEA Records Pte Ltd.

Sound Technic, Pte. Ltd., No. 6, Joo Koon Circle, Jurong, Singapore, 2262, 8611255. Cable: PHONRECORD. Telex: RS 24829 SINPHON. Mng. Dir.: Joe Chen. (CD-Distributor)
Label(s): (Owned) Polydor, Philips, Mercury, Casablanca, Vertigo, London/Decca, Deutsch Grammophon.

Teo Kwan Electric Records Co., 17 Dhoby Ghuat, Singapore, 9, 360-402, 328-265. Cable: KWANGELECT.
Label(s): (Owned) Eagle.

Tony, See Joyworld Music Pte. Ltd.
Tony Magnetics Pte Ltd., 625 Lorong 4, Toa Payoh, Singapore, 1231, Mktg. Exec.: Audrey Chew.

Unisong Private Ltd., 24, Kingswear Ave., 1955, 2800909, 2911612. Managing Dir.: T.T. Quick; Mgr.: Billy Quick. (Records, Pre-Recorded Audio Tape) (Distributor)
Label(s): Cogent, Unisong.
Vertigo, See PolyGram Records Pte. Ltd.

WEA Records Pte. Ltd., 10 Anson Rd., 15-07/08 Int'l Plaza, Singapore, 0207, (65) 2231688. Telex: 25958. Fax: (65) 2257830. Financial Controller: Yuen Han Yip; Managing Dir.: Jimmy Wee; Sales Mgr.: Johnny Sng.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA, Crown.

Warner Bros., See WEA Records Pte. Ltd.
Windham Hill/A & M, See PolyGram Records Pte. Ltd.
Young Melody, See Joyworld Music Pte. Ltd.

MUSIC PUBLISHERS

Chappell Int'l Music Publishers Ltd., See Intersong Far East Pte. Ltd.

Intersong Far East Pte. Ltd., No. 6 Joo Koon Circle, Jurong, 2262, 8611255, Telex: RS 24829 SINPHON, Managing Dir.: Joe Chen.
Muziekuitgeverij Artemis B.V., See Intersong Far East Pte. Ltd.

Tony Wong Co. (PTE) Ltd., 625, Lorong 4, Toa Payoh, 1231, 2502511, Telex: rs 23252 tony, Managing Dir.: Tony C. K. Wong.

Valentine Music Centre
No. 1 Selegie Rd., 01-30/31 Paradiz Centre, Singapore, 0718, (653387890, Telex: RS42304 VMC, Fax: (65) 3393084, (65) 3394558.

RETAIL ACCESSORY SUPPLIERS

BASF Singapore, c/o Behn, Meyer & Co. Ltd., Singapore, 0511.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Cable: SOUNDTECH. Telex: RS 36631 TAPES. Fax: 7452522. Pres.: Ng Cheow Chye; Sales Mgr.: Roland Tan Gek Seng.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Kwang Sia Pte., Ltd., 103 Cecil St., #23-01/04, Singapore, 0106, 225 5388. Cable: KWANGSIACO. Telex: RS 26689 ANKASA. Fax: 224 6885. Dir.: Ricky Ang.

PUBLIC RELATIONS & RECORD PROMOTION

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Cable: SOUNDTECH. Telex: RS 36631 TAPES. Fax: 7452522. Pres.: Ng Cheow Chye; Sales Mgr.: Roland Tan Gek Seng.
Tony Wong Co. (Pte.) Ltd., 30 Kallang Pl., #07-16, Singapore, 1233, (65) 293-7988. Cable: AUDIOTAPE. Telex: 23252. Mng. Dir.: Tony C. K. Wong.

TAPE CUSTOM DUPLICATORS

EMI (Singapore) Pte. Ltd., 151 Chin Swee Rd., 13-04 Manhattan House, Singapore, 0316, 7320808. Cable: EMITRON SINGAPORE. Telex: RS 25652 EMIMUS. Mng. Dir.: Wee Tiong Wah.
Eastland Trading (S) Pte. Ltd., 283A Selegie Complex, Selegie Rd., Singapore, 0718, 337-1021. Cable: EASTLAND. Telex: 33485. Sales Mgr.: S. F. Quek; Mng. Dir.: Tee Sin Quek.
Audio: Cassette
Video: 1 Helical, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.
Kwang Sia Pte., Ltd., 103 Cecil St., #23-01/04, Singapore, 0106, 225 5388. Cable: KWANGSIACO. Telex: RS 26689 ANKASA. Fax: 224 6885. Dir.: Ricky Ang.
Life Recs. Inds. Pte. Ltd., 5 Lorong Tukang Lima, Sinpapore, 2261, 265-1333/1187. 261-0752. Cable: LIFERECORD. Telex: 33581. Mng. Dir.: Ng Lian Chin.
Audio: Cassette
Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1,, Singapore, 0315, 272-3774. Mng. Dir.: Chang Hin Chong.
Audio: Cassette
PolyGram Records Pte Ltd., 6 Joo Koon Cir., Jurong, 2262, 8611255. Cable: PHONRECORD. Telex: RS 24829 (A/B SINPHON). Fax: 8612729. Managing Dir.: Joe Chen.
Rediffusion (Singapore) Pte. Ltd., 182 Clemenceau Ave., Singapore, 0923, 336-2211. Cable: REDIFFUSE. Telex: RS 24114. Pres.: Jack Snowden.
Audio: Cassette, Open Reel
Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Cable: SOUNDTECH. Telex: RS 36631 TAPES. Fax: 7452522. Pres.: Ng Cheow Chye; Sales Mgr.: Roland Tan Gek Seng.
Audio: Cassette

Tony Magnetics Pte., Ltd.
625 Lorong 4, Toa Payoh, Singapore, 1231, 2595511. Telex: RS 23252 TONY. Fax: 2593723. Pres.: L. L. Oh; Sales Mgr.: Gerald Tan.
Audio: Cassette

Tony Wong Co. (Pte.) Ltd., 300 Kallang Pl., No. 07-16, Singapore, 1233, (65) 293-7988. Cable: AUDIOTAPE. Telex: 23252. Mng. Dir.: Tony C. K. Wong.
Audio: Cassette, 8-Tr.
Unimagnetic Pte. Ltd., 1-D, Lot 16, Section 2, Lorong Tukang, Singapore, 2261, 268-4230. 268-5166. Cable: CASETCO. Telex: RS 35131. Pres.: S. T. Tsai; Sales Mgr.: Thomas D. Pereira.
Audio: Cassette, Open Reel, 8-Tr.

TAPE DUPLICATING AND PROCESSING

C. Malchers & Co., 15 Gul Ave., Jurong Singapore, Singapore, 2262, 2655644. Telex: 25555. Contact: Gary Khoo.
Otari Singapore Pte. Ltd., Woh-hup Complex, Unit 5350, Beach Rd., Singapore, 294-5370. Contact: Hajime Yamamoto.
Product(s): Tape loaders (8-track, cassette, reel).

RECORD AND TAPE MANUFACTURING

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., HEX 07-00, Tan Jin Chwee Industrial Bldg, Singapore, 1334, 65 7474722. Cable: SOUNDTECH. Telex: RS 36631 TAPES. Fax: 7452522. Pres.: Ng Cheow Chye; Sales Mgr.: Roland Tan Gek Seng.
Tape: Audio supporting machines.

PLATING, PROCESSING & PRESSING PLANTS

Gabco Ptd. Ltd., 22 Jalan Hitam Manis, Singapore, 1027, 633-005. Cable: GABBY. Telex: RS 25070. Sales Mgr.: Cindy Chang; Chrmn.: Philip C. M. Seow.
Hardie Trading (Servs.) Pty. Ltd., 100 Hillview Ave., Singapore, 2366, 469-4822. Cable: HARDIETRAD. Telex: RS 23751. Mgr.: M. G. Buscombe.
Life Rec. Inds Pte Ltd., 5 Lorong Tukang Lima, Jurong Town, 2261, 265-1333. 265-1187. Cable: LIFERECORD. Telex: 33581. Managing Dir.: Ng Lian Chin.
PolyGram Records Pte. Ltd., 6 Joo Koon Cir., Jurong, 2262, 8611255. Cable: PHONRECORD. Telex: RS 24829. Fax: 8612729. Managing Dir.: Joe Chen.
Rediffusion (Singapore) Pte. Ltd., 182 Clemenceau Ave., Singapore, 0923, 336-2211. Cable: REDIFFUSE. Telex: RS 24114. Pres.: Jack Snowden.
Unique Art Record Ind'l Ents. Pte . Ltd., 1-E, Lot 16, Section 2, Lorong Tunkang, Jurong Town, 2261, 268-5166/4230. Cable: CASETCO. Telex: RS 35131. Pres.: Keng Hui Chuan; Sales Mgr.: S. T. Tsai.

PACKAGING & LABELING SERVICES

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Cable: SOUNDTECH. Telex: RS 36631 TAPES. Fax: 7452522. Pres.: Ng Cheow

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Chye; Sales Mgr.: Roland Tan Gek Seng, (Inserting, Collating, Labeling, Mailing.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

EMI (Singapore) Pte. Ltd., 151 Chin Swee Rd., 13-04 Manhattan House, Singapore, 0316, 7320808. Cable: EMITRON SINGAPORE. Telex: RS 25652 EMIMUS. Mng. Dir.: Wee Tiong Wah.

Hardie Trading (Servs.) Pty. Ltd., 100 Hillview Ave., Singapore, 2366, 469-4822. Cable: HARDIETRAD. Telex: RS 23751. Mgr.: M. G. Buscombe.

Sound Technic Pte. Ltd.

60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Cable: SOUNDTECH. Telex: RS 36631 TAPES. Fax: 7452522. Pres.: Ng Cheow Chye; Sales Mgr.: Roland Tan Gek Seng.
Audio: C-0 cassettes & accessories.

Tony Magnetics Pte., Ltd., 625 Lorong 4, Toa Payoh, Singapore, 1231, 2595511. Telex: RS 23252 TONY. Fax: 2593723. Pres.: L. L. Oh; Sales Mgr.: Gerald Tan.
Audio: C-O, components & boxes.

Unimagnetic Pte. Ltd.

1-D, Lot 16, Section 2, Lorong Tukang, Singapore, 2261, 268-4230, 268-5166. Cable: CASETCO. Telex: RS 35131. Pres.: S. T. Tsai; Sales Mgr.: Thomas D. Pereira.
Audio: Cassette parts.

Tony Wong Co. (Pte.) Ltd., 30 Kallang Pl., #07-16, Singapore, 1233, (65) 293-7988. Cable: AUDIOTAPE. Telex: 23252. Mng. Dir.: Tony C. K. Wong.
Audio: All 8-track & cassette parts.

POLYBAGS AND SHRINKWRAP

Craft Print Pte Ltd., 18 Pasir Panjang Rd., Singapore 0511, 2785816. Telex: RS26862. Fax: (65) 272-2398. Sales Dir.: Charlie Chan. (Shrinkwrap only)

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Cable: SOUNDTECH. Telex: RS 36631 TAPES. Fax: 7452522. Pres.: Ng Cheow Chye; Sales Mgr.: Roland Tan Gek Seng.
(Shrinkwrap only)

RAW MATERIALS

Intermagnetics Singapore Pte. Ltd., 01-10 Block 15, Road 9, Singapore, 2573, (65) 269-6088. Telex: RS-23944 IMSCO. Fax: (65) 367-4510. Pres.: Lian Tjin Tek; Sales Mgr.: Lian Tiong Hauw.
Product(s): Pancake, jumbo web.

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Cable: SOUNDTECH. Telex: RS 36631 TAPES. Fax: 7452522. Pres.: Ng Cheow Chye; Sales Mgr.: Roland Tan Gek Seng.

Tony Wong Co. (Pte.) Ltd., 30 Kallang Pl., #07-16, Singapore, 1233, (65) 293-7988. Cable: AUDIOTAPE. Telex: 23252. Mng. Dir.: Tony C. K. Wong.
Product(s): Coatings.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Cable: SOUNDTECH. Telex: RS 36631 TAPES. Fax: 7452522. Pres.: Ng Cheow Chye; Sales Mgr.: Roland Tan Gek Seng.
Audio: Blank cassettes, Ampex audio products.
Video: Ampex video products.

Tony Magnetics Pte., Ltd., 625 Lorong 4, Toa Payoh, Singapore, 1231, 2595511. Telex: RS 23252 TONY. Fax: 2593723. Pres.: L. L. Oh; Sales Mgr.: Gerald Tan.
Audio: Tony Biasonic audio cassettes.

SOUTH AFRICA

RECORD COMPANIES

A-Ra-Ba Afrik Talent Pro/Records Int'l, PO Box 01866 OSU, Accra, Ghana West. (Importer, Exporter)

A & M, See R P M Record Co. (PTY) Ltd.

Absolute Sound (Pty) Ltd., Po Box 656, Bedfordview, 2008, (011)534228. Telex: 4-20535SA. Managing Dir.: H. M. Zaczek.

Action Music, Box 31880, Braamfontrin 2017, Johannesburg, (11) 28-2400. Telex: 483053. Pres.: Contance Morkel; Exec. Mgr.: Gavin Morkel; Sales & Mktg.: Marvyn Rosant. (CD-Distributor)
Label(s): (Owned) Actin, (Licensed) Light, Impact, Heartwarming, Newpax, Heavy Metal.

Africa, See WEA Records.

Ariola, See R P M Record Co. (PTY) Ltd.

Arista U.K., See R P M Record Co. (PTY) Ltd.

Asylum, See WEA Records.

Atco, See WEA Records.

Atlantic, See WEA Records.

BBC, See EMI Music South Africa.

B & S Pty. Ltd., 16 Edward St., Regents Park, Johannesburg, 26-5010, Managing Dir./Sales Mgr.: Ernest Schroder; Gen. Mgr.: Thokoza Memela.
Label(s): (Owned) Africa, B & S Int'l, Platinum, Rejoice, Thokoza.

Baby, See Teal Trutone Music.

Beat City, See WEA Records.

Benson, See Teal Trutone Music.

Bet-el Publishers, PO Box 23227, Innesdale, Pretoria, 0031, Managing Dir.: Robbie Engelbrecht; Sales Dir.: Dicky Thomas.
Label(s): (Owned) Bet-el Gospel, (Licensed) Benson Co., Sky-Lite, Brentwood.

Black Cat, See CCP Records Co. (Pty) Ltd.

Black Hi Lights, See Gallo Records.

Black Music, See CCP Records Co. (Pty) Ltd.

Blue Note, See EMI Music South Africa.

Brenda, See CCP Record Co. (Pty) Ltd.

Brentwood, See Bet-el Publishers.

Brigadiers Music, PO Box 65f Honeydew 2040, (11) 795-3781, Telex: 4-22890, Managing Dir.: Albie Venter; Gen. Mgr.: Andre Viljoen.

Buffalo, See The David Gresham Record Co. (PTY) Ltd.

Bullet, See CCP Records Co. (Pty) Ltd.

CCP Record Co. (Pty) Ltd., 32 Steele St., Steeledale, Johannesburg, 2197, (011) 613-2011. Cable: SOUNDBOX. Telex: 4-21190. Managing Dir.: Ken Haycook.
Label(s): (Owned) Black Cat, Black Music, Bullet, CCP, Goli, Gulle, Hi Trax, Hot Stuff, Intuthuko, Jamloti, Kaya-Lami, Lake Victoria, Mabob City, Reggae, Ring, Yashingoma, (Licensed) Greensleeves (UK), Salsoul (USA), Miza, Family, Columbia, Soundrays, Minc, Namibia, Flame, Daylite Beat, Vulombo, Brenda, Twohit.

Capitol, See EMI Music South Africa.

Carrere, See EMI Music South Africa.

Chrysalis, See Teal Trutone Music.

Claremont, See G.S.E. Claremont Records.

Columbia, See EMI Music South Africa.

Cotillion, See WEA Records.

Countrywide System, See The David Gresham Record Co. (PTY) Ltd.

Critique, See The David Gresham Record Co. (PTY) Ltd.

DGC, See Teal Trutone Music.

Daylite Beat, See CCP Record Co. (Pty) Ltd.

Decca, See Teal Trutone Music.

Decibel Music (Pty) Ltd., PO Box 80101, Ridgeview, 1701, (011) 673-3012. Managing Dir.: Boet Pretorius.

Delphine, See Teal Trutone Music.

Dynamite, See Music For Pleasure.

EMI Music South Africa (Pty) Ltd. (IFPI), Box 11254, Steeledale, Johannesburg, 2197, (11) 613 2011. Managing Dir.: Mike Edwards; Fiancial Dir.: Keith Coulthard; A & R Dir.: R. Quin.
Label(s): (Owned) Blue Note, Brigadiers, Capitol, Columbia, EMI, EMI-America, EMI Int'l, HMV, Harvest, Odeon, Parlophone, Starline, Stateside, Swinger, (Licensed) BBC, Carere, Chiswick, Enigma, Liberty, Powderworks.

Elektra, See WEA Records.

Enigma, See EMI Music South Africa.

Ezomdabu, See Gallo Records.

Family, See CCP Record Co. (Pty) Ltd.

Flame, See CCP Record Co. (Pty) Ltd.; Music For Pleasure.

Fontana, See Teal Trutone Music.

G.S.E. Claremont Records, PO Box 23179, Claremont, Cape Province, 7735, (21) 617748. Telex: 558214-GRAHAM. Fax: (21) 612563. Dir. (Managing): Donald Graham; Dir. (Admin.): Mary Graham. (CD-Manufacturer/Distributor)
Label(s): (Owned) GSE, Claremont.

Gallo Records (Pty) Ltd., Box 6216, 130 Kerk St., Johannesberg, 2000, (11) 28 24 00. Cable: GALLOTONE. Telex: 83053. Managing Dir.: Peter Gallo; Gen. Mgr.: Fred Bugnatto; A & R Mktg. Mgr.: Ivor Haarburger.
Label(s): (Owned) Black Hi Lights, Ezomdabu, Gallo, Motella, Soul Jazz, Spades, (Licensed) domestic) Auckland Park, Country Music, The Sun, (licensed foreign) Delphine (France), Hansa, Telefunken, (Germany), Hispavox (Spain), Baby (United Kingdom), Arcade, Bronze, Capasetic, Chrysalis, Ronco (all United, States).

Geffen, See Tusk Music Co. (Pty) Ltd.

Gold Records, PO Box 5070, Brenthurst, Transvaal, 1542, (011) 813-3418. Telex: 4-28428 SA. Pres.: Phyllis De Gouveia; Promo.: Maggie Goldberg; A & R: Lulu Van Der Walt. (CD-Distributor)
Label(s): (Owned) Gold.

Goli, See CCP Records Co. (Pty) Ltd.

Grace Music (PTY) Ltd., Box 997, Florida, 1710, (011) 672-8874. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Labels Distributed: Audio: A & S, Birdwwing, Broken Records, Canaan, Dayspring, Exit, Good News, Home Sweet Home, Janz, Kerygma, Lamb & Lion, Light, Live Oak, Manna, Meadowlark, Maranatha, Myrrh, Reunion, Seed, Solid Rock, Sparrow, Star Song, Straight Ahead, Urgent, Word.

Graham Sound & Electronics, PO Box 179, Claremont, 7735 CP, Fax: 27 26 612563. Contact: Donald Graham; (Distributor)

Gramophone Record Co. (Pty) Ltd., Box 2445, 132 Kerk St., Johannesburg, (11) 337 2827. Cable: AFRICORD. Telex: 88499.

Greensleeves, See CCP Record Co. (Pty) Ltd.

Gresham Records, 15 Frost St., Sunnyside Ctr., 2nd floor, Johannesburg, (Records) (Distributor)

The David Gresham Record Co. (PTY) Ltd., PO Box 46020, Orange Grove, 2119, (011) 728-7145. Telex: 4-28202 GRESH SA. Fax: (011) 728-1979. Chrmn./Joint Managing Dir: David Gresham; Joint Managing Dir.: Allan Goldswain; Dir.: Dennis East; Mktg./Promos. Dir.: Charles Kuhn; Financial Dir.: Nick Birkby.
Label(s): (Owned) Buffalo, Gresham, Mpumelelo, NTU, (Licensed) Countrywide Systems, Critique, Mute, Nightmare, PWL, Passion, Ritz, Supreme, TV-Special Merchandising Int'l.
US Reps.: David Gresham Prodns. (Beverly Hills, CA).

Gull, See CCP Record Co. (Pty) Ltd.

Harvest, See EMI Music South Africa.

Hi Trax, See CCP Record Co. (Pty) Ltd.

Highway Soul, See WEA Records.

Hit City, PO Box 10450, Johannesburg, 2000, (011) 402-3209. Managing Dir.: John Galanakis.

Hot Stuff, See CCP Record Co. (Pty) Ltd.

Intuthuko, See CCP Record Co. (Pty) Ltd.

Jamloti, See CCP Record Co. (Pty) Ltd.

Joburg Records Ltd., Box 93005, Johannesburg, 2143, Managing Dir.: S. Cohen; Jo'burg, Soweto.

Kaya-Lami, See CCP Record Co. (Pty) Ltd.

Lake Victoria, See CCP Record Co. (Pty) Ltd.

Liberty, See EMI Music South Africa.

London, See Teal Trutone Music.

MCA, See Tusk Music Co. (Pty) Ltd.

Mabob City, See CCP Record Co. (Pty) Ltd.

Mellow, See Music For Pleasure.

Mercury, See Teal Trutone Music.

Minc, See Music, Inc. (Pty) Ltd.

Miza, See CCP Record Co. (Pty) Ltd.

Mood, See Music For Pleasure.

Motella, See Gallo Records.

Motown, See R P M Record Co. (PTY) Ltd.

Mumelelo, See The David Gresham Record Co. (PTY) Ltd.

Muse, See Springboard Record Co. (Pty) Ltd.

Music For Pleasure (Pty) Ltd., PO Box 83448, South Hills, 2136, (011) 613 6791. Telex: 4 28169. Managing Dir.: N. J. Blignaut; Mktg. Dir.: Peter Hochfelden; Sales Dir.: A. Blignaut.
Label(s): (Owned) Dynamite, Flame, Mellow, Mood, Skyline., (Licensed) Classics For Pleasure, Music For Pleasure, Music Way, Sounds Surperb, (all United Kingdom). (Distributor, Rack Jobber)

Music, Inc. (Pty) Ltd., PO Box 39950, Bramley, Johannesburg, 2018, (011) 377-9446. Telex: 48-9602. Managing Dir.: Hilton Rosenthal.
Label(s): (Owned) Minc, Soundray, (Licensed) Savoir Fair (Canada), WMOT (USA), Wizard (Australia).

Musico, See Storm Records.

Mute, See The David Gresham Record Co. (PTY) Ltd.

NTU, See The David Gresham Records Co. (PTY) Ltd.

Namibia, See CCP Record Co. (Pty) Ltd.

Nightmare, See The David Gresham Record Co. (PTY) Ltd.

Nonesuch, See WEA Records.

Odeon, See EMI Music South Africa.

PWL, See The David Gresham Record Co. (PTY) Ltd.

Parlophone, See EMI Music South Africa.

Passion, See The David Gresham Record Co. (PTY) Ltd.

Phase 2 Records, PO Box 48321, Roosevelt Park, Johannesburg, 2129, (011) 476-3920. Managing Dir.: Terry Fairweather; Finacial Dir.: Lindsey Steyn.

Phillips, See Teal Trutone Music.

Polydor, See Teal Trutone Music.

Powderworks, See EMI Music South Africa.

Pride, See WEA Records.

RPM Record Co. (PTY) Ltd., 4th Floor, RPM House, 62 Goud St., Johannesburg, 2001, (011) 29-2583. Cable: phonosound. Telex: 4-85859 sa. Managing Dir/Chief Exec.: Irving Schlosberg; Mktg. & Sales Dir.: Vic Schafer; A&R Mgr.: Duncan Gibbon; Mktg. Mgr.: Penny Stein. Branch(es): 4th Floor, Audrey House, Ely Pl., London, EC1N6SN, England, (01) 405-3185, Telex: 263722 gemtra g. (CD-Distributor)
Label(s): (Licensed) A & M, Motown, Ariola, Aristo U.K., Virgin.

Rainbow Records & Tapes, PO Box 93503, Yeoville, 2143, (011) 23-9293. Managing Dir.: Etienne Cronje.
Label(s): (Owned) Rainbow.

Reamusic Records, PO Box 96395 Ave., 4 Wordsworth Ave., Senderwood, Brixton, 2092, (011) 453-1432, (011) 453-1433. Managing Dir.: C. M. Rishowitz.

Reggae, See CCP Record Co. (Pty) Ltd.

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Reprise, See WEA Records.
Reveille Records (Pty) Ltd., PO Box 261141, Johannesburg, 2023, (011) 23-5276, (011) 23-1866. Managing Dir.: Audrey Smith.
Label(s): (Owned) Good As Gold, One Way, Rev. Reveille.
Ring, See CCP Record Co. (Pty) Ltd.
Ritz, See The David Gresham Record Co. (PTY) Ltd.
Robroy Music, Box 28530 Sunnyside, Pretoria, TVL, 0132, (012) 46-5737. Cable: Phonosound. Telex: 8-0859 JH. Vice Pres.: Robert Schroder; Joint Vice. Pres.: Roy Buckin; Dir.: Pat Schroder; Dir.: Hewit Buckin.
Label(s): (Licensed) WEA.
Rocket, See Teal Trutone Music.
Salsoul, See CCP Record Co. (Pty) Ltd.
Savoir Fair, See Music, Inc. (Pty) Ltd.
Serengeti, See Tusk Music Co. (Pty) Ltd.
Sire, See WEA Records.
Sky-Lite, See Bet-el Publishers.
Skyline, See Music For Pleasure.
Soul Jazz, See Gallo Records.
The Sound Of Brooklyn, See Springboard Record Co. (Pty) Ltd.
Sound Rays, See Music, Inc. (Pty) Ltd.
Soundrays, See CCP Record Co. (Pty) Ltd.
Soweto, See Jo'Burg Records.
Spades, See Gallo Records.
Spear, See Tuck Music Co. (Pty) Ltd.
Spear, See WEA Records.
Springboard Record Co. (Pty) Ltd., 62 End St., Johannesburg, 2001, (011) 235-641. Managing Dir.: A. A. Haffejee.
Label(s): (Licensed) Muse, The Sound of Brooklyn, Storyville.
Starline, See EMI Music South Africa.
Stateside, See EMI Music South Africa.
Stave Records, PO Box 28530, Sunnyside, Pretoria, TVL, 0132, (011) 886-4141. Fax: 789-5237. Pres.: Robert Schroder.
Storm Records, 4 Goudvis Rd. Melrose N., Johannesburg, 2196, (011) 880-3757. Fax: (011) 880-6596. M.D.: Terry Dempsey; G.M.: Carrie Dempsey.
Storyville, See Springboard Record Co. (Pty) Ltd.
Sunshine Records (Pty) Ltd., 480 Cork Ave., Ferndale, Randburg, 2194, (011) 793-2913. Cable: Breakaway. Telex: 4-24841. Managing Dir.: Grahame Beggs; Gen. Mgr.: Jenni Harris.
Supreme, See The David Gresham Record Co. (PTY) Ltd.
Swinger, See EMI Music South Africa.
TV-Special Merch. Int'l, See The David Gresham Record Co. (PTY) Ltd.
Teal Records Co., Box 4105, Johannesburg 2000, 2711 282400. Telex: 958 0312 SA. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Teal Trutone Music, PO Box 9299, Johannesburg, 2000, (011) 28 2400. Telex: 4-50620. Fax: (011) 23 4661. Managing Dir.: Freddy Bugnatto; Financial Dir.: Steve Freeman; A & R/Mktg. Dir.: Steve Harris; A & R Mgr.: Janet Pellew. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Label(s): (Owned) Teal Sound, Tela, (Licensed) Baby, Benson, Chrysalis, DGC, Decca, Delphine, Fontana, London, Mercury, Phillips, Polydor, Rocket.
Tela, See Teal Trutone Music.
Transistor, PO Box 89435, Lynhurst, Johannesburg, 2106, Contact: Chris Kritzinger.
Tusk Music Co. (Pty) Ltd., 26 Wellington Rd., Parktown, 2193, (011) 484-3916. Cable: WEARECORSA. Telex: 4-24139. Managing Dir.: Derek Hanna; Deputy Managing Dir.: Michael Oldfield.
Label(s): (Owned) Beat City, Highway Soul, Spear, Zasha, (Licensed) Asylum, Atco, Atlantic, Cotillion, Elektra, Geffen, MCA, Nonesuch, Reprise, Serengeti, Sire, WEA Int'l, Warner Bros.
Twohit, See CCP Record Co. (Pty) Ltd.
Virgin, See R P M Record Co. (PTY) Ltd.
Vulombo, See CCP Record Co. (Pty) Ltd.
WEA Records (Pty) Ltd., 20 Ridge Rd., Johannesburg, (011) 643 3141. Cable: WEARECORSA. Telex: 4024139.
Label(s): (Owned) Africa, Asylum, Atco, Atlantic, Beat City, Cotillion, Elektra, Highway Soul, Nonesuch, Pride, Reprise, Sire, Spear, , WEA Int'l, Warner Bros., (Licensed) Beggar's Banquet, Logo, Riva (United Kingdom), Big Time, (Australia), Dark Horse, Far Out, Moby Dick, Swan Song, (United States), Oyieyo (Kenya), Luapula, Shungu (Zimbabwe).
WEA Int'l, See WEA Records.
WMOT, See Music, Inc. (Pty) Ltd.
Warner Bros., See WEA Records.
Wizard, See Music, Inc. (Pty) Ltd.
Yashingoma, See CCP Record Co. (Pty) Ltd.

MUSIC PUBLISHERS

Action Publishing House, (SAMRO) Box 31880 Braamfontein 2017, Johannesburg, (11) 28-2400, Telex: 483053, Pres.: Constance Morkel, Gen. Mgr.: Gavin Morkel.
Acts Music, (SAMRO) See EMI Music Publishing.
Acuff Rose, See Gallo Music Publishers.
All Boys Music, (PRS) See Little Monster Music.
Ampelos Music, (SAMRO) See EMI Music Publishing.
Angela Music, 4 Goudvis Rd., Melrose North, Johannesburg, 2196, (011) 880-3757, Fax: (011) 880-6596, Pres.:

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Terry Dempsey, Gen. Mgr., Prof. Mgr.: Carrie Dempsey.
Arist Music Pub. Group, (SAMRO) See Little Moster Music.
Asdee Music, (PRS) See Little Monster Music.
August Music Publishing (USA), See MCA Music (South Africa) (PTY) Ltd.
Benson Company, See Bet-el Publishers.
Bet-el Publishers, PO Box 23227, Innesdale, Pretoria, 0031, (012) 215655, Telex: 3-20333 SA, Pres.: Robbie Engelbrecht, Prof. Mgr.: Dicky Thomas.
Blik Music, (SAMRO) See EMI Music Publishing.
Boosey & Hawkes (SA) Ltd., 252 Jeppe St., Johannesburg.
Brentwood Music, See Bet-el Publishers.
Broadway Music, See Tradelius.
Cara/ Banshee Music, (PRS) See Little Monster Music.
Cat Music, See Gold Record Music.
Charis Music, (SAMRO) PO Box 90, Florida, 1710, (011) 672-8874, Fax: (011) 682-7726, Gen. Mgr.: James Crickmore, Managing Dir.: Jenny Crickmore.
Chrysalis Music, See Gallo Music Publishers.
Clan Music, See Gallo Music Publishers.
EMI Brigadiers Music (PTY) Ltd., (SAMRO) 32 Steele St., Steeledale, Johannesburg, 2197, (11) 613-2011, Cable: SOUNDBOX, Telex: 4-21190 SA, Pres.: MD:Albie Venter, Gen. Mgr.: & Dir.: R. Kallenbach, Prof. Mgr.: Vic Ellis, Managing Dir.: Richard Lyttleton.
EMI Brigadiers Music, (SAMRO) See EMI Music Publishing.
EMI Music Publishing, (SAMRO) PO Box 11254, Johannesburg, 2000, (11) 613 2011, Cable: SOUNDBOX, Telex: 4-21190 SA, Fax: 613-5650, Managing Dir.: Robbie Kallenbach.
Flanka/Spanka Music Corp. (USA), See MCA Music (South Africa) (PTY) Ltd.
GH Music Ltd./Riva Music Ltd. (UK), See Musicpiece Publishers PTY Ltd.

Gallo Music Publishers

PO Box 6216, Johannesburg, 2000, (011) 337-5320, Cable: GALLOTONE, Telex: 4-85153, Fax: 29-8751, Gen. Mgr.: Geoff Paynter, Prof. Mgr.: Gill Rule.

Gold Record Music, PO Box 5070, Brenthurst, TVL, 1542, (011) 813-3418, Telex: 4-28427SA, Fax: (011) 813-1936, Pres.: Phyllis De Gouveia, Gen. Mgr.: Maggie Goldberg, Prof. Mgr.: Lulu Van Der Walt.
Goldrush Music, See Angela Music.
Good Life, See Bet-el Publishers.
Hitchings Music, (BMI) See Little Monster Music.
Island Music, See Gallo Music Publishers.
Jan De Wet Music, (SAMRO) See EMI Music Publishing.
Jill Music Pub., See Gold Record Music.
Jim Records, See Bet-el Publishers.
Jo'Burg Music Pub. Co., PO Box 93005, Johannesburg, 2143, (011) 7283424, Pres.: S. Cohen.
Klingel Pub., (SAMRO) See EMI Music Publishing.
Laetrec Music, See Gallo Music Publishers.
Lazer Songs, See Angela Music.
Lido Music, Inc. (USA), See Musicpiece Publishers PTY Ltd.
Little Monster Music, (SAMRO) PO Box 46020, Orange Grove, 2119, (011) 728-7145, Telex: 4-28202 SA, Fax: (011) 728-1979, Pres.: David Gresham, Gen. Mgr.: Dennis East, Prof. Mgr.: Nick Birkby, Dir.: Allan Goldswain.
Lulema Music, See Gold Record Music.
MCA Music (South Africa) (PTY) Ltd., PO Box 1510, Johannesburg 2000, (011) 402 5700, Telex: 4 87391 SA, Gen. Mgr.: Bill Brooks, Prof. Mgr.: Dorothy Roberts.
MMR Music, (SAMRO) See EMI Music Publishing.
Mac-Villa Music (Pty) Ltd., PO Box 65, Honeydew, 2040, (11) 795-3781, Telex: 4-22890, Managing Dir.: Andre Viljoen.
Malaco Music (USA), See Musicpiece Publishers PTY Ltd.
Mavuthela Music, See Gallo Music Publishers.
Music Publishing Co. of Africa (MPA), See Gallo Music Publishers.
Musicpiece Publishers PTY Ltd., Priority House, 7 Sherwell St., Doornfontein,Johannesburg, (011) 402-5700, Telex: 4-87391 SA, Gen. Mgr.: Dorothy Roberts, Managing Dir.: Bill Brooks.
Natal Music Centre, See Tradelius.
New Africa Music, (SAMRO) See EMI Music Publishing.
Northern Music Co. (USA), See MCA Music (South Africa) (PTY) Ltd.
Peer Southern Organization, See Southern Music Publishing Co. S.A. (PTY) Ltd.
Plymouth Music, (SAMRO) See EMI Music Publishing.
PolyGram Int'l, See Gallo Music Publishers.
Reamusic, (SAMRO) See EMI Music Publishing.
Robroy Music, PO Box 28530, Sunnyside, Pretoria, TVL, 0132, (011) 886-4141, Cable: Phonosound, Fax: 789-5237, Pres.: Robert Schroder.
Rondor Music Int'l, See Little Monster Music.
SBK Songs, See Gallo Music Publishers.
Skylite Records, See Bet-el Publishers.
Somerset Music Publishing Ltd. (USA/UK), See Musicpiece Publishers PTY Ltd.
Sonet Records & Pub., (PRS) See Little Monster Music.
Southern Music Publishing Co. S.A. (PTY) Ltd., 62 St. Patrick Rd., Houghton, Johannesburg, 2198, 2711 648-5404, Cable: SOUTHMUSIC, Mgr.: Vera Taylor.
Southern Music (South Africa), See Peer Southern Organization.
Storm Music, See Angela Music.
Street Music Ltd. (UK), See Musicpiece Publishers PTY Ltd.
Supreme Songs, (PRS) See Little Monster Music.
Sweet Summer Night Music/Soft Summer Songs, (ASCAP) See Little Monster Music.
Tempo, See Bet-el Publishers.
Third Ear Music, See Gold Record Music.
Tradelius, PO Box 3159, Durban, 4000, Fax: 27-31-3042096, Pres.: H. Tradelius, Gen. Mgr./Prof. Mgr.: E. Rasch.
Transvaal Music Centre, See Tradelius.
Trumar Music, Inc./Phylmar Music, Inc. (USA), See Musicpiece Publishers PTY Ltd.
Valentine Music Group, (PRS) See Little Monster Music.
Virgin Music, See Gallo Music Publishers.
Willesden Music, Inc. (USA), See Musicpiece Publishers PTY Ltd.
Yackamo Music/Red Fish Music, (SAMRO) PO Box 46020, Orange Grove, 2119, (011) 728-7145, Telex: 4-28202 GRESH SA, Fax: (011) 728-1979, Pres.: David Gresham, Gen. Mgr.: Allan Goldswain, Prof. Mgr.: Eric Frisch.
Zomba Ents., Inc. (USA), See Musicpeice Publishers PTY Ltd.
Zomba Music Publishers Ltd. (UK), See Musicpiece Publishers PTY Ltd.

SHEET MUSIC

Tradeelius & Co., Box 3159, 118 Poynton House, Cnr Gardiner and Pine St., Durban, 4000, (31) 304 3978 . Telex: 620389 . Pres.: H. Tradelius.

RETAIL ACCESSORY SUPPLIERS

BASF Keyna, Cearn Chambers Mondlane St. Box 30466, Nairobi, Kenya.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
BASF South Africa, 68 Fifth St., Box 11337, Johannesburg, 2000.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

DALRO (Dramatic, Artistic & Literary Rights Org. Pty. Ltd., PO Box 9292 Johannesburg 2000, Johannesburg, 2001, (011) 403-6635. Cable: LITTERA. Telex: 4-24653 SA. Fax: 403-1934. Managing Dir.: Gideon Roos.
SAMRO (South African Music Rights Org. Ltd.), PO Box 9292, Braamfontein, 2001, (011) 403-6635. Cable: ACISUM. Telex: 4-24653 SA. Fax: 403-1934. Exec. Pres.: Gideon Roos.

SOUTH KOREA

RECORD COMPANIES

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg. #536, Dohwa-Dong, Mapo-Ku, Seoul, 121, (02) 717 8483/4. Telex: K22118 YIKANG. Fax: (02) 715 4838. Managing Dir.: J. J. Kim; Int'l Mgr.: N. W. Cho.
Branch(es): 1169-10, Sinjumg-Dong, Nam-Ku, Ulsan, 690, Korea, 0522 75 4526, Telex: Fax: 0522 76 1709. Reg. Mgr.: J. H. Hur. (Importer)
Han Kook Record Co., Ltd., 541-9 Sinsa-Dong, Kangnam-Ku, Box 9714, Seoul, 134, 542-1833. Cable: HKRecord. Telex: K22091. Pres.: Choon Hee Lee; Sales Mgr.: In Sung Jun; A&R/Int'l & Promo Mgr.: Woon Moo Baek. (CD-Distributor)
Label(s): (Owned) Han Kook, (Licensed) JVC (Victor), Jupiter, Delphine, Enja.
Hyundai Records Mfg. Co. Ltd., 610-1, Chun Ri, Idong Myun, Yongin-Gun, Kyunggi-Do, 170-42, (02) 546-50713. Cable: HYUNDREC. Telex: K-32150 HYUNDRE. Pres.: Yun-Sik Suh; Exec. Dir./Int'l Mgr.: Won-Sub Bang.
Label(s): (Owned) Hyundai, (Licensed) Charly, Top-Line, Sun, Countdown, Accord, Super Giant, Moss.
Oasis Record Co., 196-18 Anyang 7-Dong, Anyang City, Kyeonggi-do, 171, (02) 854-5121. Telex: OASIS K28932. Fax: (82-343) 469660. Pres./Managing Dir.: J. S. Sohn; Gen. Mgr., Int'l Dept.: P. M. Kim. (CD-Distributor)
Label(s): (Licensed) Asylum, Atco, Atlantic, Elektra, EMI, Finnadar, Geffen, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA, MCA, Disneyland/ Vista Records.
SKC Ltd., PO Box CPO 8783, Seoul, 82 2 752 9088, 82 2 757 9240. Contact: James Raess; (Distributor)
Seoul Records, Inc., 38-3 Ojonri, Eulwang-eup, Slheung-Kun, Kyunggi-Do, 433-800, (02) 854-0012/3. Telex: SELRE K 32402. Fax: (0343) 56-7500. Chrmn./CEO: Y. B. Min; Pres.: H. K. Shin; Bus. Dir.: Y. J. Lee; Mgr.: I. C. Khang. (CD-Distributor)
Label(s): (Owned) Seoul/SR, (Licensed) Ariola, Arista, Bond, Chandos, Chrysalis, Delphine, Enigma, Erato, Hansa, Hungaroton, K-Tel, Marco Polo, Melodiya, PWL, RCA, Supraphon, Teldec.
Sung Eum Ltd., CPO Box 1234, Seoul, (02) 463-0141/4. Cable: SEMPHON Seoul. Telex: K23395. Fax: (02) 467—2844. Int'l Dept. Dir.: Ho Bum Lee; Sales Dept., Dir.: Han-Woo Leehae; Int'l Dept. Ass't Mgr.: Hyun-Sig Shin. (CD-Distributor)
Label(s): (Owned) SEM, (Licensed) A & M, PolyGram (Decca, Philips, Polydor).
Time Recording, Inc., Rm. 309, Jungham Bldg., 14-32, Yoido-Dong, Seoul, (02) 794-5062, (02) 784-5068. Fax: (02) 785-7745. Managing Dir.: N.W. Cho; A & R Mgr.: C.G. Kim; W. Germany Branch Dir.: Y.K. Song. (CD-Distributor)
Label(s): (Licensed) Top.
Yeh Eum Record Co., Ltd., 226 Nokbon-dong, Eunpyong-ku, Seoul, 385-2396, 388-1187, 354-1541. Telex: 22365 WELLDON K. Managing Dir.: Whayeon Won.
Label(s): (Licensed) Bobcat, Carrere, Charisma, Durium, Fantasy, Jive, Mute, Passion, Phonocord, Sonet, 21 Records, Virgin, ZYX.

MUSIC PUBLISHERS

Sam Ho Music Publishing Co., Won Hyo ro 2 Gata 92-2, Seoul, 713-2388, Prof. Mgr.: Kim Jung Tae.
Time Recording Inc., Junghan Bd. 309, 14-32 yoido-dong,, Youngdungpo-ku, Seoul, (02) 784-5062, Fax: (02) 785-7745, Pres.: N. W. Cho, Gen. Mgr.: K. S. Kim.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg., Seoul, 121, (02) 717 8483, (02) 717 8484. Cable: Fax: (02) 715 4838. Telex: K22118YIKANG. Pres.: J. J. Kim; Int'l Dir.: N. W. Cho.

PUBLIC RELATIONS & RECORD PROMOTION

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg., Seoul, 121, (02) 717 8483, (02) 717 8484. Cable: Fax: (02) 715 4838. Telex: K22118YIKANG. Pres.: J. J. Kim; Int'l Dir.: N. W. Cho.

CD REPLICATING & MANUFACTURING PLANTS

SKC Ltd.

SKC Bldg. 199-15,2-GA, Uljiro, Chung-Gu, Seoul, 100-192, (02) 756-5151. (02) 756-6161. Cable: SKCHL SEOUL. Telex: SKYROL K24874. Fax: (02) 756-9088, 756-6198. Pres.: Chun-Sik, Choi; Sales Mgr.: S.H. Han. Type: CD.

PLATING, PROCESSING & PRESSING PLANTS

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg., Seoul, 121, (02) 717 8483. (02) 717 8484. Cable: Fax: (02) 715 4838. Telex: K22118YIKANG. Pres.: J. J. Kim, Int'l Dir.: N. W. Cho.
Oasis Record Co., 196-18 Anyang 7 Dong, Anyang, 171, (02) 854-5121. (0343) 2-3660. Cable: OASIS ANYANG. Telex: OASIS K28932. Pres.: J.S. Sohn; Sales Mgr.: J. M. Sohn, (45's)
SKC Ltd., AKC Bldg. 199-15,2-GA, Uljiro, Chung-Gu, Seoul, 100-192, (02) 756-5151. (02) 756-6161. Cable: SKCHL SEOUL. Telex: SKYROL K24874. Fax: 756-9088, 756-6198. Pres.: Chun-Sik, Choi; Sales Mgr.: S.H. Han. Type: CD.
Seoul Records, Inc., 38-3, Ojon-ri, Kyunggi-do, 854 0012. 854 0013. Telex: K32402. E-Mail: 0343 56 7500. Pres.: H. K. Shin, CEO/Chrmn.: Y. B. Min; Gen. Mgr.: E. J. Lee.

PACKAGING & LABELING SERVICES

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg., Seoul, 121, (02) 717 8483, (02) 717 8484. Cable: Fax: (02) 715 4838. Telex: K22118YIKANG. Pres.: J. J. Kim, Int'l Dir.: N. W. Cho.

POLYBAGS AND SHRINKWRAP

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg., Seoul, 121, (02) 717 8483, (02) 717 8484. Cable: Fax: (02) 715 4838. Telex: K22118YIKANG. Int'l Dir.: N. W. Cho.

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World Radio History

Audio & Video, Abdon Terradas, 28013 Madrid, 4492350. Contact: Fidel Perez.
Asylum, See WEA Records, S.A.
Atco, See WEA Records, S.A.
Atlantic, See WEA Records, S.A.
Avimus, See Serdisco.
Blanco Y Negro Music Sa, Amigo 14-16, 08021 Barcelona, 2007165, Telex: 98064, Fax: 2020878. Mng. Dir.: Luis Buget Mangione. Pres: Manuel Bujet Rafanell. Int'l Mgr.: Felix Buget Mangione.
BMG/Ariola Spain, Avda. de los Madronos, 27, 28043 Madrid, 2008040, Fax: 2006647. Mng. Dir.: Jose Maria Camara. Mgr.: Carlos Lopez (Arista).
Bosca, Cusco, 19, 08030 Barcelona, 311181. Contact: Francisco Battle.
C.F.E., c/-. Silva, 6-4, 28013 Madrid, 2480404, Fax: 2421410. Contact: E. Garcia.
Carillon Discos, B St Maria d Sepulcro 12-4c, 07012 Palma De Mallorca, 717239.
CFE, See Serdisco.
Chapa, See Serdisco.
Charly, See Serdisco.
Circulo De Lectores, Valencia, 344, 08009 Barcelona, 2587600.
Cooking Vinyl, See D.R.O.
Critique, See Serdisco.
D.R.O., Francisco Remiro 5-7, 28028 Madrid, 1.2463802, Telex: 48215, Fax: 1.4291161. Mng. Dir.: Miguel Angel Gomez. Prod & Marketing Mgr.: Jose Carlos Sanchez. Prom Mgr.: Alejandro Sagristan. Int'l Mgr.: Evelyn Harte. Label(s): Dro, Tres Cipreses, Neon Danza, Anubis, Enigma Records, Cooking Vinyl, Stiff/Pogue Mahone, Rounder USA, Innovative Communications, Jaro.
Dial Sa, P de la Castellana, 93, 28046 Madrid, 3158315, Fax: 7332590. Contact: Laurentius Ramos.
Discos CBS, Paseo de la Castellana 93, 28046 Madrid, 1.4553845, Telex: 83122890, Fax: 1.455 3642. Mng. Dir.: Manolo A Diaz. Mktg. Mgr.: Ramon Crespo. Business Aff: Carlos Quintana. MD Factory: Albino Jimenez. Contact: Adrian Vogel.
Label(s): All CBS affiliated labels.
Discos Unandizaga, Guetaria, 21, 20005 San Sebastian. Contact: Maunel Onativia.
Distribuciones Disclub Sa, Balmes 58, 08007 Barcelona, 3.3176578, Telex: 97707, Fax: 3.3173109. Imp/exp Mgr.: Jose Antonio Chueca. Dir: Manuel Amat.
Divucsa, Corcega 366-4 1a, 08037 Barcelona 257, 5263, Telex: 5113. Mng. Dir.: Gabriel Orfila. Marketing Mgr.: Julio Canas. Int'l Mgr.: Marisa Basteiro.
Label(s): Divucsa, Perfil, Viva Disc, Tranvia, Splash, Graffiti. (Licensed) Panarecord, Striped Horse, Transparent, Kubaney.
Don Disco Productions, Miquel Tort 1, 08750 Molins De Rei Barcelona 668, 8751/0542, Telex: 57449, Fax: 668.9904. Mng. Dir.: Miguel Casas Casain.
Duy, Pza Fdo de Lesseps 33, 08023 Barcelona 217, 4510, Telex: 9979. Gen Mgr.: Rafael Duyos Paya.
Ediciones Musicales Horus, via Augusta 17-19, Iera, 08006 Barcelona, 2176063. Gen Mgr.: Eugeni Serch Civis. Contact: Danilo Serafin.
Editorial Alhambra, Claudio Coella 76, 28001 Madrid, 4316460. Contact: Pedro Porta.
Elektra, See WEA Records, S.A.
EMI-Odeon/Hispavox, Torrelaguna 64, 28043 Madrid, 4152304, Fax: 4158259. Mng. Dir.: Rafael Gil. A & R Mgr.: Javier Del Moral. Prod. Mgr.: German Bartolome.
Enigma Records, See D.R.O.
Finnadar, See WEA Records, S.A.
Fonomusic, Garcia de Paredes 12, 2801 Madrid,. Contact: Juan M. Santabaya.
Geffen, See WEA Records, S.A.
Ginger Music, C/ Industria 132—bajo, 08025 Barcelona 3.347, 5077, Telex: 98894, Fax: 3.347 5411. Mng. Dir.: Jaime Bujet Mangione.
Grind, Roger de Lluria 47, 08009 Barcelona 3.302, 6729, Telex: 5113. Pres: Jordi Blasco.
Hot Productions, See Serdisco.

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Iberofon, Avda. Fuentemar 35, madrid, 6712200, Fax: 6713909. Mng. Dir.: Luis Carbo, Mktg. Mgr.: Arturo Riol.
Innovative Communication, See D.R.O.
Jaro, See D.R.O.
Key Records Int'lernational, Calle Maestro Nicolau 21-27, badalona, Barcelona, 384.5811, Telex: 45432. Mng. Dir.: Isidoro Rubio Garcia.
Kubaney, See Divucsa.
Logo, See Serdisco.
MCA, See WEA Records, S.A.
Martana Music, Pallars 84-86 5/4, 08018 Barcelona 3.309, 4625, Telex: 93446. Gen Mgr.: Alfonso Serra.
Max Music, Bailen 71, 08009 Barcelona 3.232, 4413, Telex: 93079, Fax: 3.231 0207. Mng. Dir.: Ricardo Gomez.
Melodia, See Serdisco.
Neon Danza, See D.R.O.
Nonesuch, See WEA Records, S.A.
P.D.I., Po de Gracia 74, 08008 Barcelona,. Gen Mgr.: Gerhard Haltermann.
Pablo Lopez Balada, Pelayo 14, 08001 Barcelona 318, 7776, Telex: 99386, Fax: 93.301 8563. Dir: Pablo Lopez Balada.
Paisley Park, See WEA Records, S.A.
Panarecord, See Divucsa.
Pasarela, Jesus del Gran Poder 7-2da, 41002 Sevilla.
Passion, See Serdisco.
Perfil, See Divucsa.
PM Records, See Serdisco.
PolyGram Iberica s.A., Avda. America sin, 28027 Madrid, Spain, 2674200.
Raya Records, Bailen 71, 08009 Barcelona 3.232, 4413, Telex: 93079, Fax: 3.231 0207. Mng. Dir.: Cesar Calero.
Reprise, See WEA Records, S.A.
Rounder USA, See D.R.O.
Sanni Records S.A., Dr. Fleming 31, 25036 Madrid 1.457, 2238, Telex: 482 37. Mng. Dir.: Stig von Bahr.
Serdisco, See Serdisco.
Sire, See WEA Records, S.A.
Solar, See Serdisco.
Splash, See Divucsa.
Stiff/Pogue Mahone, See D.R.O.
Striped Horse, See Divucsa.
Top Line, See Serdisco.
Transparent, See Divucsa.
Tranvia, See Divucsa.
Trasatlantic, See Serdisco.
Tres Cipreses, See D.R.O.
Tuboercape, See Serdisco.
Victoria Ediciones Musicales, Narvaez 14/1 A, 28009 Madrid, 1.4355084, Telex: 49054. gen Mgr.: Gerhard Haltermann.
Label(s): Victoria, Vemsa, Diana, Beggars Banquet, Neat, Hybrid, Legacy.
Virgin Espana, Marques del Duero 8-10, 28001 Madrid 341.435, 5472/5678, Telex: 48629, Fax: 341.435 7536. Mng. Dir.: Carlos Juan Casado. Gen Mgr.: Leonor Villanueva. Int'l Prod Mgr.: Julien Huntley. Marketing: Evelyn Harte. Radio/Press: Luis Miguel Fernandez. TV Promo: Alicia Fernadez.
Distribution: Ariola.
Virgin Vision, Orense 34, 9-E, 28020 Madrid, 5715744, Fax: 5712791.
Viva Disc, See Divucsa.
WEA Records S.A., Calle Lopez de Hoyos, 42, 2nd Floor, 28006 Madrid, (34-1) 411.5144, Telex: 47420 WEAR E, Fax: (34-1) 261.6165. Managing Dir.: Saul Tarragora; Fin. Controller: Juan Luis Calleha; Commercial Dir.: Albelardo Fernandez; Gen. Prodn. Mgr.: Bettina Bose.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA; (Licensed) Geffen, MCA.
Warner Bros., See WEA Records, S.A.
Zafiro Group, Paseo de la Castellana 141, Madrid 16, Spain, (91) 4593004, Telex: 22690.
Zafiro, See Serdisco.

MUSIC PUBLISHERS

Acuff-Rose-Opryland Music, See Southern Music Espanola.
All Boys Music, See Southern Music Espanola.
ATV, See SBK Entertainment.
BMG/Ariola Music, Avda de los Madronos 27, 28043 Madrid, 200.8040, Telex: 44316, Fax: 200.6647. Gen Mgr.: Carmen Lopez.
Bocaccio Ed. Musicales, P de la Castellana 93, Pl 13, 28046 Madrid 1.456, 2400, Telex: 49963, Fax: 4.553065. Mng. Dir.: Alain Milhaud.
Affiliates: Myflower Music, Morning Music.
Campbell, See Southern Music Espanola.
Clippers Ediciones Musicales, Valencia 335 Pral 2, 08009 Barcelona 3.207, 3913, Telex: 51539, Fax: 3.257 6353. Chief Executive: Julio Guiu Glara.
Connelly & Co, See Southern Music Espanola.
Discorama, Silva 6-4C, 28013 Madrid 1.241 9424/241, 9625, Telex: 22690, Fax: 1.542 1410. Mng. Dir.: Antonio Ortega. Publishing Dir: Alida Genta.
Affiliates: Discorama.
Don Disco Productions, Miguel Tort 1, 08750 Molins De Rei Barcelona, 668.8751/0542, Telex: 57449, Fax: 668.9904. Mng. Dir.: Miguel Casas Casain.
Don Williams Music, See SBK Entertainment.
Duy Sa, Pza Fdo de Lesseps 33, 08023 Barcelona 217, 4510, Telex: 99793. Gen Mgr.: Rafael Duyos Paya.
Ediciones Musicales Horus, Via Augusta 17-19/1/1, 08006 Barcelona, 217.6111/6063, Telex: 93297. Gen Mgr.: Eugeni Serch Civis.
Ego Musical Ed Mus Hispavox, Torrelaguna 64, 28043 Madrid 1.415, 2304/3807, Telex: 46859, Fax: 1.415 8259. Mng. Dir.: Luis Calvo. Gen. Mgr.: Rafael Fil.
Ginger Music, C/industria 132, 08025 Barcelona, 347.5077, Telex: 98894, Fax: 93.348.0568. Mng. Dir.: Jaime Bujet Mangione.
Grind, Roger de Lluria 47, 08009 Barcelona 3.302, 6729, Telex: 5113. Pres: Jordi Blasco.
Jobete Music, See SBK Entertainment.
Key Records Int'lernational, Calle Maestro Micolau 21-27, Badalona, Barcelona, 3.3845811, Telex: 54532. Mng. Dir.: Isidoro Rubio Garcia.
Martana Music, Pallars 84-86 5/4, 08018 Barcelona 3.309, 4625, Telex: 93446. Gen Mgr.: Alfonso Serra.
Max Music, Bailen 71, 08009 Barcelona 3.232, 4413, Telex: 93079, Fax: 3.321 0207. Mng. Dir.: Ricardo Gomez.
MGM/UA Communications, See SBK Entertainment.
Morning Music, See Bocaccio Ed. Musicales.
Morro Music, See SBK Entertainment.
Music Sales Corporation, See Southern Music Espanola.
Myflower Music, See Bocaccio Ed. Musicales.
Neat Music, See Victoria Ediciones Musicales.
Patch Music, See Southern Music Espanola.
Platz Music, See Southern Music Espanola.
Raya Records, Bailen 71, 08009 Barcelona 3.232, 4413, Telex: 93079, Fax: 3.231 0207. Mng. Dir.: Cesar Calero.
Robinsong Music, See Southern Music Espanola.
Sanni Records, Dr. Fleming 31, 28036, Madrid 1.457223, Telex: 48237.
SBK Entertainment World, Paseo de la Castellana 93, 28046 Madrid 1.456 2400/456, 2461, Telex: 49963, Fax: 455 3065. Mng. Dir.: Alain Milhaud.
Affiliates: All CBS Records/SBK Companies, ATV, Morro Music.
Sonobig, Corcega 366-4 1a, 08037 Barcelona, 257.4586, Telex: 5113. Publishing Dir: Joaquin Alfonso.

Southern Music Espanola S.A.

Diputacion 337, PO Box 5447, 08009 Barcelona (34-3) 231-3711, Telex: 54040. Managing Dir.: Jose Carreras. Branch(es): Hortaleza #18—Atico, 28004, Madrid. (34-1) 231-06-61/64. Fax: (34-1) 522-4301. Cable: SOUTHMUSIC. Prof. Mgr.: Jaime Bascunan.

Teddysound S.A., General Mitre 207, 08023 Barcelona 3.417, 8790, Telex: 99819, Fax: 2106107. Gen Mgr.: Joaquin Alfonso. Int'l. Mgr.: Teresa Alfonso.
The Company of the Two P(i)eters Music, See Victoria Ediciones Musicales.
The Valentine Music Group, See Victoria Ediciones Musicales.
Tro Essex Music, See Southern Music Espanola.
Victoria Ediciones Musicales, Narvaez 14/1 A, 28009 Madrid, 1.4355084, Telex: 49054. Gen Mgr.: Gerhard Haltermann.
Affiliates: The Company of the Two P(i)eters Music, The Valentine Music Group, Neat Music.
Virgin Espana, Marques del Duero 8, 1st Fl, 28001 Madrid, 1.4355472/5678/5913, Telex: 5248629, Fax: 1431 7536. Mng. Dir.: Carlos Cassado.
Warner Chappell Music Group, Magallanes 25, 28015 Madrid 15 1.448, 2350, Telex: 45890, Fax: 1.447 6620. Mng. Dir.: Luis Regatero. Int'l Mgr.: Jesus Moll. Copyright: Margarita Tamames.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

AEDEM, Magallanes, 25, Madrid, 28015, (91) 4448 23 50. Telex: 45890. Pres.: Luis Regatero.
AMYMEF, Mascaro 23, Barcelona, 32, (93) 236-1856. Pres. Raimon Cuxart Guardia; Gen. Mgr. Angel Fabreques Moria.
ANERS, Cinca 25, Madrid 2, (91) 409.1301. Exec. Sec'y.: Jose Luis Uguet de Resayr.
Int'l Music Council, Martin de los Heros 56, Madrid 8, 241-5841.
Sociedad Gen.De Autores Esp., Fernando VI, 4, 484, 28004 Madrid 4, 4.191198, Telex: 46469. Vice Pres: Eduardo Bautista Garcia.

TAPE CUSTOM DUPLICATORS

BOC, Cuzco 19, 08030 Barcelona, (3) 3111811, Fax: (3) 3117206. Mng. Dir.: Franciso Battle. Mktg. Mgr.: Ricardo Boix.
Discos CBS, Paseo de la Castellana 93, 28046 Madrid, 1.4553845, Telex: 83122890, Fax: 1.455 3642. Mng. Dir.: Manolo A Diaz. Mktg. Mgr.: Ramon Crespo. Business Aff: Carlos Quintana. MD Factory: Albino Jimenez.
Discan, Canalejas 65-1 Izqd., Las Palmas, Canary Islands, (28) 367558.
Discos CBS, Paseo de la Castellana 93, 28046 Madrid, (1) 4553845 , Telex: 83122890 CBS E, Fax: (1) 4553642, Managing Dir.: Monolo Diaz.

World Radio History

EMI Music, Torrelaguna 64, 28043 Madrid, (1) 4152304 , Telex: 22931 VOXSA E.
Estudios Gema, Poligano Cadesbank, calle Segre 18, Ripollet, Barcelona, (3) 6295412, Telex: 54942 ORTI E.
Iberofon, Avenida de Fuentemar 35, Poligano Coslada, Coslada, Madrid, (1) 6712200, Telex: 42797 FONO E.
Portadores de Sonido, Hortaleza 118, Madrid 4, (1) 4103130.
Sintonia, Abdon Terradas 3-5, Madrid 15, (1) 4492350, Telex: 48183 STIA E.
Sonitec, Gomis 42, Barcelona 23, (3) 2126295.

CD REPLICATING & MANUFACTURING PLANTS

Eurogram, Av d America Hdez de Tejada, 28027 Madrid, Spain, 2674200/09, Fax: 40834114.
Iberofon, Avda. Fuentemar 35, madrid, 6712200, Fax: 6713909. Mng. Dir.: Luis Carbo, Mktg. Mgr.: Arturo Rioi.

PLATING, PROCESSING & PRESSING PLANTS

Discos CBS, Paseo de la Castellana 93, 28046 Madrid, (1) 4553845, Telex: 83212890 CBS E, Fax: (1) 4553642, Managing Dir.: Manolo Diaz.
EMI Music, Torrelaguna 64, 28043 Madrid, (1) 4152304, Telex: 22931 VOXSA E.
Estudios Gema, Poligano Cadesbank, calle Segre 18, Ripollet, Barcelona, (3) 6925412, Telex: 54942 ORTI E.
Iberofon, Avenida de Fuentemar 35, Poligano Coslada, Coslada, Madrid, (1) 6712200, Telex: 42797 FONO E.
Tecnifon, Barbera del Valles 8, Barcelona, (3) 7184011, Telex: 59861. Mng. Dir.: Jose Miguel Burgos. Mktg. Mgr.: Antonio Granda.

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3M Espana, Josefa Varcacel 31, Madrid 27, (1) 7420012, Telex: 27499.
Agfa-Gevaert, Paseo de Gracia 111, Barcelona 8, (3) 2273002, Telex: 52644.
BASF Espanola, Paseo de Gracia 99, Barcelona 8, (3) 2151354.
Discan, Canalejas 61-1 Izqd., Las Palmas, Canary Islands, (28) 367558.
Iberofon, Avenida de Fuentemar 35, Poligano Industrial Coslada, Coslada (Madrid), (1) 6712200, Telex: 42797.
Socimag, Napoles 4 y 5, 08210 Barbera del Valles, Barcelona, (3) 7180254, Telex: 94363, Fax: (3) 7180107. Mng. Dir.: Benito Torres, Mktg. Mng.: Syed Shah.

SRI LANKA

RETAIL ACCESSORY SUPPLIERS

BASF Sri Lanka, Box 326, 107 Mainstreet, Colombo, 11.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

SUDAN

RETAIL ACCESSORY SUPPLIERS

BASF Sudan, Jerjian & Sons Co. Ltd., Box 269, Khartoum.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

SURINAME

RETAIL ACCESSORY SUPPLIERS

BASF Surinam, Steenbakkerijstraat 27 Box 1808, Suriname.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

SWEDEN

RECORD COMPANIES

A-Disc, See Amigo Musik AB.
Airplay, See Vinyl Mania Hb.
Alpha Records AB, Rasundavagen 45, 17152 Stockholm, 8.7300400, Telex: 10551, Fax: 8.7301015. Managing Dir.: Benny Hedlund.
Distribution: CBS.
Amalthea Grammofon, PO Box 286, 201 22 Malmo, 40.79889, Telex: 33918, Fax: 40.976008. Gen. Mgr.: Lars Ake Hjort; Sales Mgr.: Hakan Olsson.
Amigo Musik AB, Norrbackgatan 47, 10231 Stockholm, 8.340195, Telex: 14477, Fax: 8.340698. Pres./Managing Dir.: Per-Anders Boquist; Mktg. Mgr.: Fredrik Boquist.
Label(s): (Distributed) Planet, Day Eight, Joker, A-Disc, Sonet, Storyville, Sunjay, Swamp, Roldex, Vanity Fair.
Angel, See EMI Svenska.
Atlantic, See WEA Records AB.
Beat Box, See Vinyl Mania AB.
Blue Note, See EMI Svenska.
Blitz Records AB, Indungatan 6, Box 347, S-10124, Stockholm, (08) 34 83 33, (08) 34 88 22, Telex: 12481 BLITZ S, Fax: (08) 34 66 78. Owner/Mgr.: Wolfgang Jedliczka; Sales: Anders Olauson, Kenneth Grahn.
Label(s): (Owned) Blitz (Licensed) Orange (US), Bacillus, Bellaphon, Brain, BCM, DA, GAMA, Rockport, SKY, SPV, Steamhammer, Westside, ZYX (Germany), Axis, Neat (UK), Black Dragon (France), Roadrunner (The Netherlands) (CD-Distributor).
BMG/Ariola, new Scandivian office opening January 1st, 1989.
Address to be confirmed.
Bon Ami, See International Media Music.
Bozz, See Grammofon AB Electra.
Bronze, See Lynx Records.
Capitol, See EMI Svenska.
CBS Records AB, Mariehallsvagen 40, 16120 Bromma, 8.980250, Telex: 85417736, Fax: 8.286751. Managing Dir.: Sten af Klinteberg.
Label(s): All CBS affiliated labels.
CBS, See Alpha Records AB.
Chrysalis Records, Valhalla Vagen 134, 10055 Stockholm, 8.6660354, Telex: 12335, Fax: 8.6639235. Managing Dir.: Martin Ingestrom.
Label(s): Go Discs!, Cool Tempo. Distribution: Sonet/WEA.
Classic Hawk, See Hawk Records.
Columbia, See EMI Svenska.
Cool Tempo, See Chrysalis Records.
Day Eight, See Amigo Musik AB.
Duke Street, See International Media Music.
Dureco BV, See International Media Music.
Elektra, See WEA Records AB.
Elliott Murphy, See International Media Music.
EMI Svenska, PO Box 1289, 17125 Solna, 08.7646200, Telex: 10046, Fax: 08.297407. Managing Dir.: Rolf Nygren; Mktg. Mgr.: Lars Bremar.
Label(s): EMI, Parlophone, Columbia, Harvest, Capitol, Blue Note, Pathe, HMV, Angel, Hi-Fidelity, Pandion, Roxette, Odeon, Liberty.
EMI, See EMI Svenska.
Folk & Rock AB, Ingenjorsgatan 5, 41119 Goteborg, 031.131905, Telex: 28252, Fax: 031.112893. Chrmn.: Par Malmstedt; Managing Dir.: Jarl Kjellson.
Four Leaf Clover Records, PO Box 231, 172 26 Sundbyberg, 08.982808. Dir.: Lars Samuelson; Label Mgr.: Hakan Samuelson.
Gap, See Grammofon AB Electra.
Geffen, See WEA Records AB.
Go Discs!, See Chrysalis Records.
Grammofon AB Electra, PO Box 14, 16493 Kista-Stockholm, 46.87510400, Telex: 14075, Fax: 46 87529441. Managing Dir.: Sven Erik Soeder; Int'l Dir.: Per Lonnstrom.
Label(s): Virgin, Medley, Bozz, Pladecompagniet, Iceberg, Mill, TMC, Gap.
Harvest, See EMI Svenska.
Hawk Records, Polhemsgatan 28, 11230 Stockholm, 08.520260, Telex: 13937, Fax: 08.525256. Managing Dir.: Bjorn Hakanson; Mktg. Mgr.: Maria Lundman.
Label(s): Lollipop, Classic Hawk, Slagerfabrikken.
Hi-Fidelity, See EMI Svenska.
HMV, See EMI Svenska.
Iceberg, See Grammofon AB Electra.
International Media Music, Banergatan 43, 11522 Stockholm, 8.6607073, Telex: 10426, Fax: 8.661 7091. Managing Dir.: Rolf Johanson; Label Mgr.: Jennifer Knipe.
Label(s): Music for Nations, Dureco B.V., Bon Ami, Jungle/Johnny Thunders, Elliott Murphy, Duke Street (all Scandinavia), Lace Factory (Sweden).
JGS Skivdistribution, Gardsfogdev 16, 161 70 Bromma, 8.282600, Telex: 12597, Fax: 8.283733. Import Mgr.: Johan Gereholt.
Joker, See Amigo Musik AB.
Jungle/Johnny Thunders, See International Media Music.
Lace Factory See International Media Music.
Legacy, See Lynx Records.
Liberty, See EMI Svenska.
Little Big Apple Music, Dalagatan 26, 10234 Stockholm, 08.240130, Telex: 16314, Fax: 08.304425. Managing Dir.: William Butt; A & R Mgr.: Tomas Eriksson.
Lollipop, See Hawk Records.
Lynx Records, Fallhammargatan 1, 721 33 Vasteras, 21351035, Telex: 40855, Fax: 21.301503. Mktg. Mgr.: Maria Ullvin.
Label(s): Bronze, Legacy, PRT, Soul City, Lynx.
Lynx, See Lynx Records.
MCA, See WEA Records AB.
Medley, See Grammofon AB Electra.
Metronome, See WEA Records AB.
Mill Records, Klippgatan 24A, 171 47 Solna. 08.834360, Telex: 17936. Dir.: Hans Larsson.
Mill, See Grammofon AB Electra.
Mistlur Records, PO Box 19003, 104 32 Stockholm, 8.348228, Telex: 15869, Fax: 8.303086. Pres.: Peter Yngen; Mktg. Mgr.: Hakan Lahger.
Mnw Records, PO Box 71, 18500 Vaxholm, 76432345, Telex: .15268, Fax: 764 30060. Managing Dir.: Jonas Sjostrom.
Music for Nations, See International Media Music.
Next Stop Records, PO Box 8180, 104 20 Stockholm, 549897, Fax: 08.538703. Managing Dir.: Ian Colven.
Odeon, See EMI Svenska.
Pandion, See EMI Svenska.
Parlophone, See EMI Svenska.
Pathe, See EMI Svenska.
Pladecompagniet, See Grammofon AB Electra.
Planet Records & Music, Tritonvagen 9-11, 171 54 Solna, 8.7339797, Telex: 14392. Managing Dir.: Mats Olsson.
Planet, See Amigo Musik AB.
PolyGram AB, Po Box 20510, 16120 Bromma, 8.764.7350, Telex: 1046, Fax: 8.764.5688. Managing Dir.: Lennart Backman; Int'l Promo.: Anika Rabe; Senior Product Mgr.: Robert Hultman.
PRT, See Lynx Records.
Richters Foerlag AB, O. Foerstadsgatan 46, 205 75 Malmo, 46.40380600, Telex: 33180, Fax: 46.40930820. Managing Dir.: Lars G Gustafsson; Mktg. Mgr.: Joergen Hansen.
Roldex, See Amigo Musik AB.
Roxette, See EMI Svenska.
Scranta Grammofon AB, PO Box 2037, 691 02 Karlskoga, 586.56030, Telex: 73931, Fax: 586.55400. Managing Dir.: Ebbe Nilsson.
Slagerfabrikken, See Hawk Records.
Sonet Grammofon AB, PO Box 1205, 181 23 Lidingo, 08.7670150, Telex: 10037, Fax: 08.767 0851. Chrmn.: Dag Haeggqvist; Int'l Mgr.: Lars-Olof Helen.
Sonet, See Amigo Musik AB.
Sonet/WEA, See Chrysalis Records.
Soul City, See Lynx Records.
Storyville Records, PO Box 1204, 18123 Lidingo, 8.767.02150. Managing Dir.: Dag Haeggqvist.
Storyville, See Amigo Musik AB.
Sunjay, See Amigo Musik AB.
Superfax Productions, PO Box 18, 51095 Dalstorp, 321.60547. Managing Dir.: Richard Hallifax.
Swamp, See Amigo Musik AB.
Teamcargo, Ljudspaeret, Nobelgatan 21, 41657 Goteborg, 031.846510. Pres.: Jan Hulten.
Teldec, See WEA Records AB.
The Music Organization, PO Box 16118, 212 28 Malmoe, 46.40187050. Managing Dir.: Christer Gardsby; Producers: Bjorn Gardsby, Thomas Lysell.
The Record Station, PO Box 49065, 100 28 Stockholm, 8.540035, Telex: 11959, Fax: 8.518952. Managing Dir.: Marie Ledin; A & R Mgrs: Nutta Hultman/Torbjorn Sten.
TMC, See Grammofon AB Electra.
Urban Funk, See Vinyl Mania Hb.
Vanity Fair, See Amigo Musik AB.
Vinyl Mania Hb, Vasagatan 50-52, 10130 Stockholm, 08.7230400, Telex: 12828, Fax: 08.102757. Managing Dirs.: Fredrik Ramel/Michel Petre, John Wallin.
Label(s): Beat Box, Urban Funk, Airplay.
Virgin Scandinavia, Svartvikslingan 28, 16114 Bromma, 8.806340, Telex: 12436, Fax: 8.806708. Managing Dir.: Anders Hjelmtorp; Mktg. Mgr.: Janne Lundquist; Promo. Mgr.: Asa Torneryd.
Virgin, See Grammofon AB Electra.
Warner Bros., See WEA Records AB.
WEA Records AB, Dalvagen 4, PO Box 3053, S-171 03 Solna, 46-8.730.0720, Telex: 19022 WEAREC S, Fax: 46-8.735.6454. Managing Dir.: Hans Englund; Int'l Product Mgr.: Camilla Alinger; Int'l Label Mgr.: Sanji Tandan; Mktg. Mgr.: Jan Olof Strandberg; Controller: Ingmar Oestberg.
Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA; (Licensed) MCA, Geffen, Teldec, Metronome.
Wire Records, PO Box 3257, 10365 Stockholm, 08.7288899, Telex: 15869, Fax: 08.303 086. Dir.: Per Kviman.

MUSIC PUBLISHERS

AB Nordiska Musikforlag, Nybrogatan 3, 11434 Stockholm, 08.144240.
AB Abr. Hirschs Forlag, Odengatan 84, 10231 Stockholm, 08.165200.
AB Carl Gehrmans Musikforlag, Odengatan 84, 10231 Stockholm, 08.165200.
Abr. Lundquist Musikforlag, Gimlevagen 37, 18211 Danderyd, 08.7556757.
Ahlins Musikforlag AB, Hamngatan 11, 10396 Stockholm, 08.143020.
Air Music Scandinavia AB, PO Box 10220, 10055 Stockholm, 8.6660354, Telex: 12335, Fax: 8.6639235. Managing Dir.: Sture Borgedahl; Mktg. Mgrs.: Martin Ingestrom, Lars Wiggman.
Affiliates: Tro-Essex, Bug Music, Eaton Music.
Amalthea Grammofon, Hamngatan 4, 20122 Malmo, 040.79889, Telex: 33918, Fax: 040.976008. Gen. Mgr.: Lars Ake Hjort; Sales Mgr.: Hakan Olsson.
Amigo Musik, Norbackgatan 47, 10231 Stockholm,

World Radio History

08.340195, Telex: 14477, Fax: 08.340698. Pres.: Per Anders Boquist.
Anderssons Musik I Malmo, Sodra Forstadsgaten 6, 20010 Malmo, 040.236517.
Camp Music Corp AB, PO Box 231, 172 26 Sundbyberg, 08.982808. Managing Dir.: Lars Samuelson.
Carl Gronstedt Musikforlag, Borgargatan 4, 11734 Stockholm, 08.692207.
Companion Music, Polhemsgatan 28, 11230 Stockholm, 08.520260, Telex: 13937, Fax: 08.525256. Managing Dir.: Kaj Lunden Welden.
Creative Music Makers, Skoltorget 2, 53200 Skara, 0511.13035.
Dahlberg Production, PO Box 45194, 10430 Stockholm, 08.504320.
Edition Reimers, Mardvagen 44-46, 16115 Bromma, 08.264501.
Edition Liberty, Osterogatan 4, 16393 Spanja, 08.7510400.
Edition Sylvain, Gavlegatan 12A, 10031 Stockholm, 08.305025.
Ehrling & Lofvenholm, Nybrogatan 3, 11434 Stockholm, 08.144240.
Elkan & Schildknecht, Vastmannagatan 95, 11343 Stockholm, 08.338463.
EMI Music Publishing, Ynglingagatan 17, 11347 Stockholm, 8.236680, Telex: 12587, Fax: 8.308459. Managing Dir.: Roffe Persson; Prof. Mgr.: Anders Johannson.
Affiliates: Breeze Music, MPL Music, Seven Doors/Europe, Stiff Music, Lenono Music.
Eriksforlaget, Sorahemsvagen 58, 18400 Akersberga, 0764.64445. Managing Dirs.: Kjell Jansson/Lasse Holm.
Flamingo Musikforlag, Valhallavagen 134, 10055 Stockholm, 08.630720.
Forlaget Filadelfia, Gammelgardsvagen 38-42, 10536 Stockholm, 08.130340.
Frituna Produktion, Vartavagen 15, 11528 Stockholm, 08.631345.
Glendisc Songs, PO Box 67, 182 71 Stocksund, 8.856899, Telex: 14885, Fax: 8.856801. Pres.: Bruno & Ann-Louise Glenmark.
Good Will Music, Osterangsvagen 33, 18246 Enebyberg, 08.7923545.
Grammofon Ab Electra, PO Box 14, 143 63 Stockholm, 8.7510400, Telex: 14075. Managing Dir.: Sven Erik Soeder; Gen. Mgr.: Ingrid Svedberg.
Hans Busch Musikforlag, Stubbstigen 3, 18147 Lindingo, 08.7651230.
Hawk Records, Polhemsgatan 28, 11230 Stockholm, 08.520260, Telex: 13937, Fax: 08.525256. Dirs.: Orjan Englund, Bjorn Hakanson.
Korlings Forlag, Russinvagen 4, 12359 Farsta, 08.647552.
Lema Musikforlag, Vetevagen 24, 69101 Karlskoga, 0586.35717.
Media Music Hb, Fallhammergatan 1, 721 33 Vasteras, 46.21351035, Telex: 40855, Fax: 46.21 301503. Mktg. Mgr.: Marla Ullvin.
Misty Music, PO Box 19003, 104 32 Stockholm, 8.348220, Telex: 15869, Fax: 8.303086. Managing Dir.: Anders Moren.
Affiliates: MNW Music, Echo Bay Sonorics, Red Herring Music, Amalthea Music, Impatient Music, Gardenia Music, Telegram Publishing, Igloo Publishing, Plinoue Musicque, Funzalo Music, Richard Lloyd.
Multitone, Hoglisvagen 28, 18204 Enebyberg, 08.7687150, Telex: 12812, Fax: 08.7688136. Managing Dir.: Lennart Desmond; Prof. Mgr.: Hans Desmond.
Nils-georgs Musikforlags, Gavlegatan 12A, 11434 Stockholm, 08.144240.
Planet Music, Tritonvagen 9-11, 17154 Solna, 08.7339797, Telex: 14392. Managing Dir.: Mats Olsson.
Proprius Musik, Vartavagen 35, 10-55 Stockholm, 08.609602.
R Bergstedts Musikforlag, Oslogatan 13, 16307 Spanga, 08.7511125.
Reuter & Reuter Forlags, Hamngatan 11, 10396 Stockholm, 08.143020.
Rival International Publ., Klippgatan 24A, 17147 Solna, 08.835788, Telex: 17936. Managing Dir.: Owe Midner.
SBK Songs Scandinavia AB, PO Box 3516, 172 03 Sundbyberg, 46.08.294040, Telex: 19687, Fax: 08.986028. Managing Dir.: Stefan Egmar; Prof. Mgr.: Nina Schrijvershof.
Scranta Songs, PO Box 1205, 69102 Karlskoga, 08586.56032, Telex: 73931, Fax: 0586.55400. Managing Dir.: Ebbe Nilsson.
Sonet Music, Atlasvagen 1, 18123 Lidingo, 08.7670150, Telex: 10037. Managing Dir.: Stefan Lagstrom; Prof. Mgr. Ake Rosen.

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Grev Turegatan 38, S-11438 Stockholm, (46-8) 667 9910, Fax: (46-8) 661-0151. Managing Dir.: Hans Skoog; Prof. Mgr.: Lars Karlsson.

Superfax Productions, PO Box 18, 51095 Dalstorp, 321.60547. Managing Dir.: Richard Hallifax.
Svensk Skolmusik, Martgatan 19, 33200 Gislaved, 0371.11111.
Sveriges Korforbunds Forlag, Grev Magnigatan 9, 10440 Stockholm, 08.636313.
Sweden Music AB, PO Box 7793, 10396 Stockholm, 08.143020, Telex: 15256, Fax: 08.215333. Managing Dir.: Stig Anderson; Prof. Mgr.: Dan Ekback.
Affiliates: Welk Group, MCA, Rondor, Dejamus, Sugar, Jobete/Blackbull Music, Walt Disney Music.
Synchro Sound Music AB, PO Box 49, 172 22 Sundbyberg, Stockholm, 281346, Fax: 292865. Mgr.: Douglas Lawton.
Thore Ehrling Musik, Gavlegatan 12A, 10031 Stockholm, 08.305025.
Trio Forlaget, Skebokvarnsvagen 168, 12434 Bandhagen, 08.474471.
Trippel Music, Gotgatan 105, 11662 Stockholm, 08.7149514.
Vi Sjunger Och Spelar, PO Box 138, 96101 Boden, 0921.51270.
Virgin Music, PO Box 14084, 16114 Bromma, 08.806340, Telex: 12436, Fax: 08.807314. Managing Dir.: Anders Hjelmtorp; Head of Publishing: Hasse Linderborg.
Warner Bros Music, Hoglidsvagen 28, 18204 Enebyberg, 8.7922970, Telex: 12812, Fax: 8.768 2970. Managing Dir.: Lennart Desmond; Int'l Mgr.: Ann-Catrin Welander.
Wessmans Musikforlag, File Othem, 62030 Slite, 0498.26132.
Wire Records, PO Box 3257, 10365 Stockholm, 08.728899, Telex: 15869, Fax: 08.303086. Dir.: Per Kviman.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Country Music Association, PO Box 6015, Taeby-Stockholm, S018306, 762.10222.
IFPI, PO Box 1008, Ankdammsgatan 5H, S17121, 8.730.5780, Telex: 19139, Fax: 8.2737.45.
Konstnarernas Riksorganisation, Sandbacksgatan 5, 11621 Stockholm.
Nat'l Committee of the Int'l Music Council, c/o Royal Academy of Music, Stockholm, S-11148, 8.115720. Pres.: Eskil Hemberg.
SMFF/SKAP/FST, PO Box 27327, 10254 Stockholm, 08.7838800, Telex: 15591, Fax: 08.626275.
STIM, PO Box 1539, Stockholm, S-11185, 8.783.8800, Cable: STIM STOCKHOLM, Telex: 15591, Fax: 8.626.275. Pres.: Per Jermsten; Planning Mgr.: Bo Lindquist.
Swedish Music Info Centre, PO Box 27327, 10254 Stockholm, 08.7838800, Telex: 15591, Fax: 08.626275.

PUBLIC RELATIONS & RECORD PROMOTION

Country Music Association, PO Box 6015, Taeby-Stockholm, S018306, 762.10222.
EMA-Telstar AB, PO Box 1018, 18121 Lidingo, 8.7670110. Contact: Thomas Johansson.
Marcus Music AB, Raesundavaegen 45, Stockholm, S-17152, 8.7300400. Pres.: Marcus Oesterdahl; Sales Mgr. Ann-Birgti Carlsson; Gen. Mgr.: Christer Berg.
Superfax Productions, PO Box 18, 51095 Dalstorp, 321.60547. Contact: Nicolas Roux.

TAPE CUSTOM DUPLICATORS

Audiodisc AB/Svensk Grammofonindustri, PO Box 22, 19700 Bro, (0758) 46185, Telex: 1377 Managing Dir.: Torbjan Anderson.
Brady AB, Stockholmvagen 37, 19400 Upplands Vasby, (08) 760346, Telex: 5411374.
Graf International AB, PO Box 3042, 17103 Solna, (08) 7300875, Telex: 10551, Fax: (08) 7304954, Managing Dir.: Bo Waldersten.
Grammoplast AB, PO Box 8019, 16308 Spanga, (08) 7617060, Managing Dir.: Ilo Svanholt.
Marcus Music AB, Raesundavaegen 45, 17152 Stockholm, (08) 7300400, Managing Dir.: Marcus Oesterdahl.
Playback Inspelnings AB, Gustav Adolf Torg 10, 21139 Malmoe, Gen. Mgr.: Lennart Christianssen.
Skandinaviska Grammofon, PO Box 148, Amal, S-66200, 5432.12290, Telex: 5390. Pres.: Gerd Andersson; Sales Mgr.: Sved Samuelsson.
Talkback Studio AB, PO Box 10163, 10055 Stockholm, (08) 7823910, Fax: (08) 620109, Managing Dir.: U. Zwedberg.

CD REPLICATING & MANUFACTURING PLANTS

AVAC,, PO Box 5047, 58005 Linkoping, 13.115170, Telex: 8155094, Fax: 13.104190. Managing Dir.: Johan Nordlander; Mark. Mgr.: Borje Ingvarssonz.
CD Mastering AB, PO Box 9173, 20039 Malmoe, (040) 946570, Telex: 8305128, Managing Dir.: Stellan Braun.
CD Plant AB, PO Box 1114, 17123 Solna, 40.220120, Telex: 8305128. Managing Dir.: Olle Jarrold.
Toolex Alpha AB, PO Box 176, 17225 Sundbyberg, (08) 289030, Fax: (08) 289532, Managing Dir.: Bjorn Lindberg.

PLATING, PROCESSING & PRESSING PLANTS

Audiodisc AB/Svensk Grammofonindustrie, PO Box 22, 19700 Bro, (0758) 46185, Telex: 16377 Managing Dir.: Torbjan Anderson.
Europlate AB, PO Box 41, 19421 Upplands Vasby, (0760) 86045, Telex: 14560, Managing Dir.: Bergt Runsten.
Grammoplast AB, PO Box 8019, 16308 Spanga, (08) 7617060, Managing Dir.: Ilo Svanholt.
Skandinaviska Grammophon AB, PO Box 148, Industrigatan 16, 66200 Amal, (0532) 12290, Telex: 5390, Managing Dir.: Gerd Andersson.
Toolex Alpha AB, PO Box 176, 17225 Sundbyberg, (08) 289030, Fax: (08) 28959532, Managing Dir.: Bjorn Lindeberg.

SWITZERLAND

RECORD COMPANIES

RECORD COMPANIES
A & M, See Barclay.
A&M, See PolyGram Records Ag Anderegg.
Activ Records Ag, Bettlistrasse 28, 8600 Dubendorf, 01.8219595, Telex: 825337, Fax: 01.8219651. Managing Dir.: Guido Engster.
Amadeo, See PolyGram Records Ag Anderegg.
Animalized, See Disctrade.
Archiv Prod, See A&M/Windham Hill.
Asylum, See WEA Records.
Atco, See WEA Records.
Atlantic, See WEA Records.
Attic, See Disctrade.
B.O.Y., See Rec Rec.
Barclay, See PolyGram Records Ag Anderegg.
Bellaphon Ag, Farbhofstrasse 21, 8048 Zurich, 01.627402, Telex: 822281. Managing Dir.: Bruno Zivanovic. Gen. Mgr.: Josef Stadelman.
Besame, See K-tel International.
Biber, See K-tel International.
Black Lion, See K-tel International.
Blanco Y Negro, See WEA Records.
Blast First, See Rec Rec.
Blue Turtle, See Disctrade.
BMG Ariola (Schweiz) Ag, Letzigraben 89, 8047 Zurich, 01.4915390, Telex: 822462, Fax: 01.4913809. Managing Dir.: Ludwig Schmucki; Gen. Mgr.: Bruno Huber; Label Mgr.: Margo Duschletta; Press/Promo.: Barbara van den Heiden/Regi Grenacher.
Canaris Records AG, Sumpfstrasse 26, Zug, CH 6300, (01) 725.79.46. Fax: 042/41 89 82. Gen. Mgr.: Laico H. Burkkhalter.
Can't Stop, See Barclay.
CBS Schallplatten Ag, Oberneuhofstr. 6, 6340 Baar, 042.333363, Telex: 845868874, Fax: 42.318954. Managing Dir.: Norman Block; Mktg. Mgr.: Annelies Hophan. Labels: All CBS affiliated labels (see 1.1a).
CGD, See WEA Records.
Champagne Music, Untermuehleweg 9, 6300 Zug, 42.318866. Managing Dirs.: Daniel & Monika Joerin. Distribution: K-Tel (Switz), Echo (Aus), DA Music (Ger), Dureco (Benelux).
Chess, See WEA Records.
China Records, See A&M/Windham Hill.
COD Records AG, Steinhauserstrasse 21, Cham, CH-6330, (042) 414 666. Telex: 862 302. Fax: (042) 415 244. Managing Dir.: Gion M. Jorg; Labels: Rene Aeberhardt. (Record, Distributor, Import, Export)
Cold Chillin, See WEA Records.
Cooking vinyl, See Rec Rec.
Cottilon, See WEA Records.
CPE, See Jungle Records.

World Radio History

Crammed Discs, See Rec Rec.
Creation, See Disctrade.
Critique, See WEA Records.
Crusaders, See WEA Records.
Dark Horse, See WEA Records.
Deutsche Austrophon, See K-tel International.
Deutsche Grammophon, See A&M/Windham Hill.
Dinemec S.A., 17 Blvd. Helvetique, Case Postal 585, 1211 Geneve 3.
Label(s): (Owned) Real Music, Europe.
Dino Music Ag, Steinhaldenstrasse 8, 8954 Geroldswil, 01.7481001, Telex: 825237, Fax: 01.7480075. Managing Dirs.: Anita Tiziani/Joseph Fischer.
Disctrade, Langstrasse 64, Postfach 130, 8026 Zurich, 1.242 7322, Telex: 813966, Fax: 1.241 9425. Managing Dir.: Alec von Tavel; Promo.: Ursala Rohr.
Labels licensed or distributed: SPV, Animalized, Attic, Blue Turtle, Creation, Emergo, Enigma, Exil, Factory, Food For Thought, 4AD, Fun After All, GWR, Rhythm King, Line, Music For Nations, Megadisc, Shrapnel, Metal Blade, Out Of Tune, Play It Again Sam!, New Rose, Neat, Noise, Restless, Roadrunner, Rough Trade, Steamhammer, Wire, Under One Flag, Zappa. Production Co: Out Of Tune Records.
Disques Carrere , 31 Route de la Glane, 1700 Fribourg 5, 037.246261, Telex: 942335, Fax: 243763. Managing Dir.: Jean-Claude Vial; Promo. Mgr.: Marcel Jaquier.
Dossier, See Rec Rec.
Duck, See WEA Records.
Dureco, See K-tel International.
ECM, See Phonag Schallplatten .
Edition 23, See WEA Records.
Electromusic Ag, Industriestrasse 121, 4147 Aesch, 061.782100, Telex: 63754, Fax: 061.782922. Managing Dir.: Otto Aebi.
Elektra, See WEA Records.
Emergo, See Disctrade.
EMI Records (Switzerland), Buckhauserstrasse 24, 8048 Zurich, 01.4910010, Telex: 822150, Fax: 4932255. Managing Dir.: Peter Mampell; A & R Dir.: Teddy Meier; Int'l A & R Mgr.: Cyrill Schlaepfer; Local A & R Mgr.: Peter Kuendig; Promo. Mgr.: Gaby Wyss; Classical Mgr.: Joerg Spoerri; Sales Mgr.: Max Trostel.
Labels: All EMI labels, Interphon.
Enigma, See Disctrade.
Es Paranza, See WEA Records.
Exil, See Disctrade.
Exit, See K-tel International.
Fabrikbestullung, See WEA Records.
Factory, See Disctrade.
Fink & Star Production, Josefstr 106/PO Box 108, 8031 Zurich, 01.271 8820, Telex: 823530, Fax: 01.271 3350. Managing Dir.: Urs Ullmann.
Finnadar, See WEA Records.
Fontana, See PolyGram Records Ag Anderegg.
Food For Thought, See Disctrade.
4AD, See Disctrade.
Franceval, See WEA Records.
Full Moon, See WEA Records.
Fun After All, See Disctrade.
Future Sounds, Backerstrasse 58, 8004 Zurich, 1.2421312, Telex: 812204, Fax: 1.57330681. Contact: P Vaisable.
Gaumont, See WEA Records.
Geffen, See WEA Records.
General Music, See WEA Records.
Gold Records, Alte Landstrasse 23, 8942 Oberrieden, 01.7208200, Telex: 59013, Fax: 01.720870. Managing Dirs.: Madeleine & Bernard Henrion.
Good News Productions, Carmmenstr 12, 8030 Zurich, 01.2511168, Telex: 815824, Fax: 2527106. Contact: Andre Bechir.
GRP Records, Stampfenbachstrasse 69, 8035 Zurich, 1.363 6716, Telex: 816690 GRP, Fax: 1.363 374. Managing Dir.: Steven Kraft.
GWR, See Disctrade.
Impulse, See WEA Records.
Intercord, See Phonag Schallplatten .
Interphon, See EMI Records.
Italoheat, See K-tel International.
Jeton, See K-tel International.
Jungle Records, 7 Chemin Taverney, 1218 Geneva, 22.983730, Telex: 27947 JR CH. Managing Dir./A & R: Christian Joller; Mktg./Int'l A & R: Jose Dubey.
Labels: Thrill, CPE (France). Distribution: Musidisc/Carrere/Grind.
K-tel International, Todistrasse 68, 8810 Horgen, 01.725 3683, Telex: 826906, Fax: 01.725 363. Managing Dirs.: Martin Schiess/Daniel Jorin.
Labels: Besame, Biber, Black Lion, Deutsche Austrophon, Dureco, Exit, Italoheat, Jeton, K-Tel, MFSL, MSM, Starhunter, Stop & Go, Transparent.
K-Tel, See K-tel International.
Karussell, See A&M/Windham Hill.
Koch Records Ag, Wiedenstr 15, Postfach 431, 9470 Buchs, 085.66061, Telex: 855254 albu ch, Fax: 085 53284. Managing Dir.: Franz Koch; Sales Mgr.: Elmar Furer.
Label(s): (Owned) Koch, Koch-Schwann, Schwann, Pan, Royal Classics, Austria, Germania, Swiss, Micki, Fantastik, Fivestar, (Distributed) Divertimento, Forlane.
Korova, See WEA Records.
Line, See Disctrade.
London Records, See Barclay.
Lorimar, See WEA Records.
Master Series, See WEA Records.
Masters Records, Dreilinden Strasse 42, 9011 St Gallen, 71.255666, Telex: 71227, Fax: 71.254098. Managing Dir.: Victor Waldburger; A & R Mgr.: Carlos Peron; Promo./Mktg.: Alfred Rhiem.
Distribution: Bellaphon Germany.
MCA, See WEA Records.
Megadisc, See Disctrade.
Megaforce, See WEA Records.
Mercury, See PolyGram Records Ag Anderegg.
Metal Blade, See Disctrade.
Metronome, See Barclay.
Metronome, See PolyGram Records Ag Anderegg.
MFSL, See K-tel International.
Midi, See WEA Records.
MSM, See K-tel International.
MTB Music , Laurenzgasse 5, 8035 Zurich, 01.3635050, Telex: 59464, Fax: 01.3635420. A Division of K-tel (Switzerland) AG; Managing Dirs.: Martin Schiess/Daniel Jorin.
Music For Nations, See Disctrade.
Musician, See WEA Records.
Musikvertrieb AG, See WEA Records.
Musikvertrieb, Badenerstrasse 555, 8048 Zurich, 01.4919754, Telex: 822384, Fax: 01.4930953. Managing Dir.: Jack Dimenstein; Gen. Mgr.: Lucien Monnerat; Mktg./Promo.: Jurg Hofmann.
Label(s) Distributed: Asylum, Atco, Atlantic, Elektra, Finnadar, Geffen, MCA, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA.
Mute, See Phonag Schallplatten.
Muvis, See WEA Records.
Neat, See Disctrade.
New Rose, See Disctrade.
Noise, See Disctrade.
Nonesuch, See WEA Records.
Normal, See Rec Rec.
Out Of Tune, See Disctrade.
Pablo, See Phonag Schallplatten .
Paisley Park, See WEA Records.
Pdu, Via Generoso 6, 6900 Lugano, 91.548751, Fax: 91.54578. Dir.: Roberto Magrini.
Philips, See PolyGram Records Ag Anderegg.
Philly World, See WEA Records.
Phonag Schallplatten , Wartstrasse 6, 8401 Winterthur, 052.266231, Telex: 896281, Fax: 052.225719. Managing Dir.: Peter Frei.
Labels distributed: Intercord, Mute, ZYX, ECM, Sonet, Pablo.
Phonogram., See A&M/Windham Hill.
Phonogram, See PolyGram Records Ag Anderegg.
Pick Records, Brunnwiesenstrasse 26, 8049 Zurich, 01.567060/564440-42, Telex: 822678. Managing Dir.: Anton Peterer; Gen. Mgr.: Stephan Peterer.
Pink Seven Music, Zwingerstr 10, 4053 Basel, 061.352800. Dieter Maerki.
Play It Again Sam, See Rec Rec.
Play It Again Sam!, See Disctrade.
Polydor, See A&M/Windham Hill.
Polydor, See PolyGram Records Ag Anderegg.
PolyGram Records Ag, Bahnhofstrasse 6, 8952 Schlieren, 1.732 4111, Telex: 827715, Fax: 1.732 4219. Managing Dir.: Ossi Drechsler; Pop Mktg. Mgr.: Alexander Pfund; Sales Mgr.: Max Gfeller; A & R: Victor Pelli; Promo.: Christa Blaser; Business Affairs: Ernst Anderegg.
Divisions: Polydor, Phonogram, Metronome, Barclay, A&M, Polystar, RSO, Verve, Amadeo, Fontana, Mercury, Philips, PSM, A&M/Windham Hill, Theta, China Records, Phonogram.
Labels: Archiv Prod, Deutsche Grammophon, Karussell, Polydor, Barclay, A & M, Windham Hill, Schnoutz, Vertigo, Can't Stop, London Records, Metronome, Barclay.
Polystar, See PolyGram Records Ag Anderegg.
PSM, See PolyGram Records Ag Anderegg.
Qwest, See WEA Records.
Rec Rec, Postfach 717, 8026 Zurich, 1.241 5055/71, Telex: 814196, Fax: 1.242 0344. Contacts: Daniel Waldner, Dominik Suss, Karin Koch.
Labels: Rec Rec, B.O.Y. Distributed: Red Rhino, SST, Blast First, Normal, Rough Trade, Torso, Scme Bizarre, Crammed Discs, Play It Again sam, WOMAD, Cooking vinyl, World Circuit, Whats So Funny, Dossier, Recommended.
Recommended, See Rec Rec.
Red Rhino, See Rec Rec.
Reprise, See WEA Records.
Restless, See Disctrade.
Rhythm King, See Disctrade.
Roadrunner, See Disctrade.
Rough Trade, See Disctrade.
Rough Trade, See Rec Rec.
RSO, See PolyGram Records Ag Anderegg.
Schnoutz, See Barclay.
Shrapnel, See Disctrade.
Sire, See WEA Records.
Some Bizarre, See Rec Rec.
Sonet, See Phonag Schallplatten .
SPV, See Disctrade.
SST, See Rec Rec.
Starhunter, See K-tel International.
Steamhammer, See Disctrade.
Stop & Go, See K-tel International.
Suddah, See WEA Records.
Swan Song, See WEA Records.
Theta, See A&M/Windham Hill.
Thrill, See Jungle Records.
Tommy Boy, See WEA Records.
Torso, See Rec Rec.
Transparent, See K-tel International.
Tudor Recording, Badenerstrasse 531, 8048 Zurich, 01.4917250, Telex: 822789.
Under One Flag, See Disctrade.
Valentino, See WEA Records.
Vertigo, See Barclay.
Verve, See PolyGram Records Ag Anderegg.
Virgin (c/o Ariola), Letzigraben 89, 8057 Zurich, 411.4915390, Telex: 822462, Fax: 411.4913880. Label Mgr.: Sonia Wieder-Kehr.
Distribution: Ariola.
Warner Bros, See WEA Records.
WEA Europe, See WEA Records.
WEA Int'l, See WEA Records.
WEA Records, Av de Chillon 70, 1820 Montreux, 42-21.963 2763, Telex: 453178 WEA CH, Fax: 42-21.963 2760. Managing Dir.: Claude Nobs; Label Mgr.: Paul Fischli; Promo. Mgr.: Christophe Roth; Product Mgr.: Gilbert Dupuis.
Labels: Asylum, Atco, Atlantic, Blanco Y Negro, CGD, Chess, Cold Chillin, Cottilon, Critique, Crusaders, Dark Horse, Duck, Edition 23, Elektra, Es Paranza, Fabrikbestullung, Finnadar, Franceval, Full Moon, Gaumont, Geffen, General Music, Impulse, Korova, Lorimar, Master Series, MCA, Megaforce, Midi, Musician, Muvis, Nonesuch, Paisley Park, Philly World, Qwest, Reprise, Sire, Suddah, Swan Song, Teldec, Tommy Boy, Valentino, Warner Bros, WEA Europe, WEA Int'l, Westminster, Zebra.
Distribution: Musikvertrieb AG.
Westminster, See WEA Records.
Whats So Funny, See Rec Rec.
Windham Hill, See Barclay.
Wire, See Disctrade.
Wolfen Records, Vigie 3, CD-1003 Lausanne, (41-21)226332, Telex: 45 07 41, Fax: (41.21)39 30 08. Managing Dir.: W L Ehrlich; Mktg. Mgr.: Patrick Benazet.
WOMAD, See Rec Rec.
World Circuit, See Rec Rec.
Zappa, See Disctrade.
Zebra, See WEA Records.
ZYX, See Phonag Schallplatten .

MUSIC PUBLISHERS

Alag Music Ltd., See Almarginal Ag.
Alkatraz Corner Jar Section One, See Viteka Music.
Almarginal Ag, PO Box 108, 8031 Zurich, 01.271 8820, Telex: 823530, Fax: 01.271 3350. Managing Dir.: Urs Ullmann.
Affiliate: Alag Music Ltd.
Annabella, See Turicaphon Sg.
Dark Music, Luzernerstrasse, 6353 Weggis, 41.932141, Telex: 862463. Managing Dir.: Peter Wolf.
Edition Melodie, Brunnwierenstrasse 26, 8049 Zurich, 1.564440, Telex: 822678. Pres.: Anton Peterer; Gen. Mgr.: Stephan Peterer.
Affiliates: EJR, Pan, Swisston, Uraniaton, Intermelodie, Bridgeport Switz, Ed Jane & Anton Peterer, Bloomfield, Rosuki, Southfield.
EJR, See Edition Melodie.
EMI Music Publishing, Buckhauserstr. 24, Ch-8048 Zurich, 01.4910010, Telex: 822150, Fax: 01.493 2255. Managing Dir.: Peter Mampell.
Enja, See Musikvertrieb Ag.
Fink & Star Production, Josefstr 106/PO Box 108, 8031 Zurich, 01.271 8820, Telex: 823530, Fax: 01.271 3350. Managing Dir.: Urs Ullmann; Affiliate: Spoon Music.
Musikvertrieb Ag, Badenerstrasse 555, 8048 Zurich, 01.4919754, Telex: 822384, Fax: 01.4930953. Managing Dir.: Jack Dimenstein; Gen. Mgr.: Ursula Graf.
Affiliates: Enja, Global, Ivan Mogull, Melodie Der Welt, Ricordi, Televis, Valentine Music.
Obh Musikverlag, Postfach 2691, 6901 Lugano, 91.685586. Managing Dir.: Otto Hartmann.
Out Of Tune Music Publishing, Langstrasse 64, Postfach 130, 8026 Zurich, 1.242 7322, Telex: 813966, Fax: 1.2419425. Managing Dir.: Alec von Tavel.
Peer-Southern Organization, See Southern Music A.G.
Pink Monkey, See Zero Problem Publishing.
Rec Rec Music, PO Box 717, 8026 Zurich, 1.241 5055/71, Telex: 814196, Fax: 1.242 0344.
Southern Music A.G., Pfaeffikerstr 6, 8604 Volketswil, 1.945 4393, Telex: 828854. Cable: SOUTHMUSIC. Managing Dir.: Rita Brunner.
Spoon Music, See Fink & Star Production.
Swiss Connection, Carmenstrasse 12, 8030 Zurich, 1.12519055, Telex: 815824, Fax: 1.2523942. Managing Dir.: Peter Zumsteg.
Representing: Mambo Music, Data Alpha (Germany).
Swissong Publishing, Muhlbachstrasse 27, 8800 Thalwil, 01.720 8507, Telex: 826805, Fax: 01.720 379. Gen. Mgr.: Peter Pozza.

World Radio History

Turicaphon Sg, Postbox, 8616 Riedikon, 01.941 1311, Telex: 826103, Fax: 941264. Managing Dir.: Hans Oestreicher.
Affiliates: Annabella, Arena, Coda, Flora, FP Sound, Leuberg, Transworld, Warner/Chappell Intersong.
VIP Ag Productions, Beatengasse 11, 8001 Zurich, 01.2213233, Fax: 01.221 3730. Managing Dir.: Urs Peter Keller; Mktg. Mgr.: Cliff Roles.
Viteka Music, Todistrasse 68, 8810 Horgen, 01.725 0080, Telex: 826906, Fax: 725 363. Managing Dir.: Willy Viteka.
Affiliates: Alkatraz Corner, All Boys, Amicus, Anaconda, Bear Brown, Betroe, Blue Lake, Bobnal, Bootshute, Carousel, Cheri Sue, Chromewood, Crystal Vision, Code, Creative, Dans Pub, Dead Good, Delsound, Demain, Farce, Felix, Flintlock, Fremus, Fruit Jar, Gama, GVR, Hammer, Happy Valley, Hard Work, Hooken, Hookit, Kemites, Key, Lorville, Msason Jar, Maxwood, Medrose, Moorea, Munnycroft, Music Avenue, Musicolor, Ninth Floor, Pelican, Pingo, Point West, Red Rrose, RGJ, Section One, Skyview, Songs For Real, Sound Of Future, Springtime, Street Corner, Terrace Music, Vertex, Vitasia, Whirlwind Chaser, Wide Angle, Winds & Dragons, Yardstyle.
Wolfen Records, Vigie 3, CD-1003 Lausanne, (41.21)220332, Telex: 45 07 41, Fax: (45.21) 393008. Mktg. Mgr.: Patrick Benazet; Managing Dir.: W L Ehrlich.
Yellowbird Music, Rue de Hesse 8-10, 1211 Geneva, 22.215185, Telex: 428657. Gen. Mgr.: Bertrand Liechti.
Z-musik, Carmenstrasse 12, 8030 Zurich, 1.251 9055, Telex: 815824, Fax: 1.252 3942. Managing Dir.: Peter Zumsteg.
Zar Musikverlag, Drielinden Str. 42, 9011 St Gallen, 71.255 666, Telex: 71227, Fax: 71.254 098. Managing Dir.: Victor Waldburger.
Zero Problem Publishing, 8a Chemin des Clochettews, 1206 Geneva, Tel. 22.983865, Telex: 27947. Managing Dir.: Jose Dubey.
Affiliate: Pink Monkey.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

European Assn Of Music Festivals, Rue de Lausanne 122, 1202 Geneva, Tel:022.322803, Telex: 289917. Pres.: Tassilo Nekola; Sec. Gen.: Henry Siegwart.
European Broadcasting Union, Ancienne Rt 17a, Box 67, 1218 Grand Saconnex, 022.987766, Telex: 415700. Pres.: Albert Scharf; Sec. Gen.: Regis de Kalbermatten.
Federation Int'l Des Musiciens, Hofackerstr 7, 8032 Zurich, 01.556611. Pres.: John Morton.
Int'l Musicians Federation.
IFPI Schweiz, Toblestr 76A, 8044 Zurich, 01.2525866, Telex: 57517, Fax: 01.2526167. Sec.: Dr. J Rordorf.
SMV Swiss Musicians Union, Elisabethenstr 2, 4051 Basel, 061.238786.
Suisa, Bellariastrasse 82, 8038 Zurich, 1.4826666. Copyright Organisation.

TAPE CUSTOM DUPLICATORS

Atlantida SA, Chemin Moise-duboule 49, 1211 Geneva, (02) 2983322.
BBH Videocopy Ltd., Schaffhauserstr. 439, 8052 Zurich, (01) 3022311, Telex: 22694.
ICM Ltd., Muehlebachstr. 27, 8800 Thalwill, (01) 7202942, Telex: 826805.
Intertape Ltd., Spinnereistr. 21, 8753 Mollis, (058) 343134, Telex: 875162, Fax: (058) 344259.
Koch Records AG, Wiedenstr. 15, P.O.Box 431, 9470 Buchs, (085) 66061, Telex: 855254.
KPK Kassettenproduktion AG, Baltenschwilerstr. 29, 8962 Bergdietikon, (01) 7414844, Telex: 828358.
MCS Ltd., Schufelistr., 8863 Buttikon, (055) 671414, Telex: 875144.
Turicaphon AG Schweizer Schallplattenfabrik, 8616 Riedikon/Uster, (01) 9411311. Telex: 826103, Pres.: Hans Oestreicher Sr.
Uniton Studios E. Heers, Schulstr. 56, Werbomatic, Gramati 4, 8862 Schuebelbach, (055) 644143.

CD REPLICATING & MANUFACTURING PLANTS

ICM Diessenhofen Ltd, Ratihard-Willisdorf, 8253 Diessenhofen, (053) 78410, Telex: 896416, Fax: (053) 78441. Managing Dir.: Werner Weber; Mktg. Mgr.: Rolf Sager.
TECVAL Memories, Ave de la Gare 5, 1001 Lausanne, (021) 231833, Telex: 450157 GEFI CH, Fax: (021) 231842. Managing Dir.: Jean-Yves Leroy.

PLATING, PROCESSING & PRESSING PLANTS

ICM Diessenhofen Ltd., Ratihard-Willisdorf, 8253 Diessenhofen, (053) 78410, Telex: 896416, Fax: (053) 78441, Mgr.: Dr. Ulrich Mueller.
Koch Records AG, Wiedenstr. 15, P.O.Box 431, 9470 Buchs, (085) 66061, Telex: 855254.) 66061, Telex: 855254.
Sonographic Recording Co. AG, Muehleackerstr. 19, 8952 Schlieren, (01) 7302229, Pres.: R. Egli.
Turicaphon AG Schweizer Schallplattenfabrik, 8616 Riedikon/Uster, (01) 9411311, Telex: 826103, Pres: Hans Oestreicher Sr.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

CCT (Compact Cassettes Trading AG), Birmensdorferstr. 55, 8036 Zurich, (01) 2414711, Telex: 58975.
ICM Ltd., Muehlebachstr. 27, 8800 Thalwill, (01) 7202942, Telex: 826805.
Panint AG, Bohnackerstr. 1-3, 8157 Dielsdorf, (01) 8532176, Telex: 58835.
SPE Plastics & Electronic SA, Rue de l'Industrie 179, 1781 Courtaman, (037) 341144, Telex: 942522.
Turicaphon AG Schweizer Schallplattenfabrik, 8616 Riedikon/Uster, (01) 9411311, Telex: 826103, Pres.: Hans Oestreicher Sr.

JACKETS & SLEEVES

Symphony Tone Production, Route de Lussy 30, 1162 St. Prex, (021) 761026.

SYRIA

RETAIL ACCESSORY SUPPLIERS

BASF Syria, Bechara Obegi, B.P. 89, Alep.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

TAIWAN

RECORD COMPANIES

A & M, See PolyGram Records Ltd.
Archiv, See PolyGram Records Ltd.
Casablanca, See PolyGram Records Ltd.
DG, See PolyGram Records Ltd.
Decca, See PolyGram Records Ltd.
Fontana, See PolyGram Records Ltd.
Karussell, See PolyGram Records Ltd.
London, See PolyGram Records Ltd.
MGM, See PolyGram Records Ltd.
Mercury, See PolyGram Records Ltd.
Philips, See PolyGram Records Ltd.
PolyGram Records Ltd., 2F-1, Section 4, 25 Nanking E. Rd., Taipei, (02) 716-8214. Telex: 19304. Fax: (2) 716 2228. Managing Dir.: Maichael Hwang. (CD-Manufacturer/Distributor)
Label(s): (Owned) Archiv, Casablanca, DG, Decca, Fontana, Karyssell, London, MGM, Mercury, Philips, Polystar, Vertigo, (Licensed) A & M, RSO.
Polystar, See PolyGram Records Ltd.
Qari, See Sunrise Records Ltd.
RSO, See PolyGram Records Ltd.
Rock Records & Tapes Co., Kung-Fu South d., Lane 290 No. 35th floor, Taipei, 741 5062. Telex: 20172 FSROCK TI. Fax: 2-7518962. Managing Dir.: Sam Duann.
Siegfried Ents., Ltd., 3F, 25 Nanking East Rd., Sect. 4, Taipei, (02) 717-2686. Telex: 19304 SFTWN. Fax: (02) 716-2228. Pres.: Mark Huang.
Label(s): (Licensed) A & M, Archiv, Casablanca, DG, London, Mercury, Philips, Polydor, RSO, Vertigo. (Distributor)
Sunrise Records, Ltd., No. 9, 4th Fl., Alley 77, Chung Shan N. Rd., Sec. 2, Taipei, (02) 5118595. Cable: Sundio. Telex: 24621. Fax: 5815849. Pres.: Ming-shan Lin; Managing Dir.: Pearl Lin; Int'l Repertoire Mgr.: Telos Wang; Chinese Repertoire Mgr.: Jim Chen.
Label(s): (Owned) Sunrise, (Licensed) Coda (England)/Musik (England, Harmonia Mundi, Qarl (Netherlands), Telarc, BIS (Sweden), Teldec, Vox.
Int'l Reps.: CBS Sony (Hong Kong).
Sunshiny Trading Corp., 77-4 Chung Shan N. Rd., Sec. 2, Taipei, (02) 5518085, (02) 5112176. Cable: SUNAUDIO. Telex: 24621. Fax: 5815849. Pres.: Ming-shan Lin; Vice Pres.: Chin-hsien Lin; Gen. Mgr.: Pi Chang; Int'l Repertoire Mgr.: Chun-tai Lin; New Port (USA), New World (USA), Orfeo (W. Germany), Proarte (USA), Telarc (USA).
Taiwan Kolin Co., Ltd., #40-1, Sec. 2, Chung Shan North Rd., Taipei, 10449, (02) 5216551. Cable: "TKOLIN" Taipei. Telex: 11102 TKOLIN. Music Publishing Mgr.: Victor H. C. Hwang; Sales: C. H. Chan; Int'l Section Mgr.: Colette Chen; Promo. Section Mgr.: H. P. Wen.
Label(s): (Owned) Kolin Label, (Licensed) Jupiter, Fantasy, GRP, Proarte, East World, Express.
UFO Group Co., Ltd., 9F, No. 383, Min Sheng East Rd., Taipei, (02) 508-0368. Telex: 14271. Fax: (02) 507-0992.
Label(s) Distributed: Asylum, Atco, Atlantic, Elektra, Finnadar, Geffen, MCA, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA.
Vertigo, See PolyGram Records Ltd.

RETAIL ACCESSORY SUPPLIERS

BASF Taiwan Ltd., Empire Bldg. 16th Fl. 87 Sung Chiang Rd., Taipei.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Oriental Trading Corp., Box 55-186, 437, 5th flr., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Vanda Union Industrial Co., LTd., PO Box 206 NEI-HU, Taipei, Cable: "VANDA" TAIPEI. Telex: 29428 VANDA. Pres.: Allen Shih; Sales Mgr.: Tony Shih.
Product(s): Tape—Cases (video), Head Cleaners (video).

DISPLAY & OTHER FIXTURES

Oriental Trading Corp., Box 55-186, 437, 5th flr., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems, Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

PUBLIC RELATIONS & RECORD PROMOTION

Oriental Trading Corp., Box 55-186, 145-9 Chang Chun Rd., Raipei, (02) 501-6700. Cable: ORTACO. Telex: 23259 YSINC. Fax: (02) 500-7047. Pres.: C. L. Loh; Dir.: Edmond C. Liu.

TAPE CUSTOM DUPLICATORS

Vanda Union Industrial Co., LTd., PO Box 206 NEI-HU, Taipei, Cable: "VANDA" TAIPEI. Telex: 29428 VANDA. Pres.: Allen Shih; Sales Mgr.: Tony Shih.
Video: ¾ U-Matic Cassette, ½ Beta Cassette.

TAPE DUPLICATING AND PROCESSING

Kuo Yi Trading Co., Ltd., 12-2 Chang An Rd., E., Section 1, Taipei, Gen. Mgr.: S.L. Lin.

RECORD AND TAPE MANUFACTURING

Vanda Union Industrial Co., LTd., PO Box 206 NEI-HU, Taipei, Cable: "VANDA" TAIPEI. Telex: 29428 VANDA. Pres.: Allen Shih; Sales Mgr.: Tony Shih.
Video: Video cassette tape loading machine.

PLATING, PROCESSING & PRESSING PLANTS

Eagle Ents. Co., Ltd., Box 22655, 1C Kuang Lung Bldg., Tappei 100, (02) 391-4823. 4926/0215. Cable: EAGLECOLTD. Telex: 113887.
Four Seas Record Publishing Co., Ltd., 167 Si-Ning S. Rd, Taipei, 961-0187. 381-6142. Cable: FOURSEAS. Telex: 21475. Gen. Mgr.: C.Y. Liao.
Gold Well Chemical Co., Ltd., 8 Chung XI Rd, Shihlin, Taipei, (02) 831-4556. (02) 832-2357. Cable: GOLDWELL. Telex: 22251.
Linfair Engineering & Trading, Ltd., Box 59111, 7 Jen-Ai Rd., 7th Fl., Sec. 2, Taipei, (02) 321-4455. Cable: LINFAIR. Telex: 22563. Managing Dir.: Linfair L.F. Chang.
Taiwan Pony Music Ent Co., Ltd., Pony Bldg., 5th Floor, 92-1 Kum Minn St., Taipei, (02) 381-7188.

PACKAGING & LABELING SERVICES

Oriental Trading Corp., Box 55-186, 437, 5th flr., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.

BLANK AND BULK RAW TAPE

Oriental Trading, Box 55-186, 437 5th St., Min Sheng E. Rd, Taipei, 10447, (02) 501-6700, Cable: ORTACO Taipei. Telex: 23259 YSIN. Pres.: Edmond Liu.

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CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Oriental Trading Corp., Box 55-186, 437, 5th flr., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.
Audio: Oriental cassette tape.

ENVELOPES AND MAILERS

Oriental Trading Corp., Box 55-186, 437, 5th flr., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu,

JACKETS & SLEEVES

Oriental Trading Corp., Box 55-186, 437, 5th flr., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.
Ton Dah Plastics Co., Ltd., 28 Shih Chia Ln., Shih Chia Li,, Taichung, (042) 224844, 236384. Cable: TONDA. Telex: 56156.

POLYBAGS AND SHRINKWRAP

Jeau Long Plastic Works, Ltd., 37 Tatu St., Tatu Hshang, Taichung Sheng, (046) 99-22-90, 99-26-47. (Polybag only)

SURVEILLANCE & SECURITY SYSTEMS

Vanda Union Industrial Co., LTd., PO Box 206 NEI-HU, Taipei, Cable: "VANDA" TAIPEI. Telex: 29428 VANDA. Pres.: Allen Shih; Sales Mgr.: Tony Shih.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Oriental Trading Corp., Box 55-186, 145-9 Chang Chun Rd., Raipei, (02) 501-6700. Cable: ORTACO. Telex: 23259 YSINC. Fax: (02) 500-7047.

THAILAND

RECORD COMPANIES

Ariola, See CBS-Epic (Thailand) Co., Ltd.
Arista, See CBS-Epic (Thailand) Co., Ltd.
Asylum, See Nite Spot Prodns.
Atco, See Nite Spot Prodns.
Atlantic, See Nite Spot Prodns.
BMG, See CBS-Epic (Thailand) Co., Ltd.
CBS-Epic (Thailand) Co., Ltd., 1091/184-185 New Petchburi Rd., Bangkok 10400, (02) 251-3659, (02) 253 4542. Telex: 21187 CBSTHAI TH. Fax: 66-2-253-2016. Chairman: Itthivat Bhiraleus; Gen. Mgr.: Peter Mary Gan; Fin. Mgr.: Premon Pinskul; Opns. Mgr.: Nit Sitheeamorn. (CD-Distributor)
Label(s): (Owned) CBS EPIC Portrait, (Licensed) Delphine, Ariola, Arista, BMG, Chrysalis, Hansa, Jive, K-tel, Motown, Mute, RCA, Virgin.
CBS Epic Portrait, See CBS-Epic (Thailand) Co., Ltd.
Central Trading Co. Ltd., 306 Silom Rd., Bangkok, 6-233-6930/9. Telex: 21187 CBSTHAI TH. Contact: Mr. Itthivat.
Chrysalis, See CBS-Epic (Thailand) Co., Ltd.
Delphine, See CBS-Epic (Thailand) Co., Ltd.
Elektra, See Nite Spot Prodns.
Far East Bangkok Ents. Ltd., Suite 610-611, TFD Bldg., Surawongse Rd., Bangrak, Bankok 10500, (66 1) 235-7278, 236-7387, Telex: 662 2367388, Fax: 662 2367388.
Geffen, See Nite Spot Prodns.
Hansa, See CBS-Epic (Thailand) Co., Ltd.
Jive, See CBS-Epic (Thailand) Co., Ltd.
K-tel, See CBS-Epic (Thailand) Co., Ltd.
MCA, See Nite Spot Prodns.
Motown, See CBS-Epic (Thailand) Co., Ltd.
Mute, See CBS-Epic (Thailand) Co., Ltd.
Nite Spot Prodns., 22/15-17 Bangkok Bazaar Rd., Rahdamri, Bangkok, 10500, (66-2) 251-2553. (662-252-1036. Telex: 82249. Fax: (66-2) 253-6983.
Label(s) Distributed: Asylum, ATco, Atlantic, Elektra, Finnadar, Geffen, MCA, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA.
Nonesuch, See Nite Spot Prodns.
Pacific Music (Thailand), Marin Bldg., 1091/209-212, Rm 604, Nakornlaung Shopping Centre, Bangkok 10400.
Label(s): (Licensed) Ariola, Arista, Carrere, Chrysalis, Can't Stop, Erato, Hansa, Jive, Mute, Passion, Solar/ Constellation, Solo, Starblend, Teldec, 21 Records, Virgin, ZYX.
Paisley Park, See Nite Spot Prodns.
RCA, See CBS-Epic (Thailand) Co., Ltd.
Reprise, See Nite Spot Prodns.
Sire, See Nite Spot Prodns.
Virgin, See CBS-Epic (Thailand) Co., Ltd.
WEA., See Nite Spot Prodns.
Warner Bros., See Nite Spot Prodns.

RETAIL ACCESSORY SUPPLIERS

BASF Thailand, 17th Fl, Asoke Towers 219/56-59, Bangkok, 10500.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.
Product(s): Computer/Video Games (APF elec., Apple games); Tape—Cases, Head Cleaners, Bulk Erasers.

DISPLAY & OTHER FIXTURES

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems, Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.

PUBLIC RELATIONS & RECORD PROMOTION

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.

RECORD AND TAPE MANUFACTURING

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241, Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.
Audio: OEM.

PACKAGING & LABELING SERVICES

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok. 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.
Audio: OEM.

ENVELOPES AND MAILERS

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447. (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok,

JACKETS & SLEEVES

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241, Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.
Audio: OEM.

TRINIDAD

RETAIL ACCESSORY SUPPLIERS

BASF Trinidad und Tobago, NP House, National Dr., Sea Lots, Port of Spain.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

TUNISIA

RETAIL ACCESSORY SUPPLIERS

BASF Tunisia, 14 Rue de la Monnaie, Tunis, 1207.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

TURKEY

RECORD COMPANIES

A & M, See Topkapi Mumessillik Ve Ticaret Ltd Sti.
America, See Kent Elektronik Sanayi ve Ticaret A.S.
Angel, See Kent Elektronik Sanayi ve Ticaret A.S.
Ariola, See MMY Ltd.
Arista, See MMY Ltd.
BMG Music Int'l/RCA, See MMY Ltd.
Balet Plak ve Muzikaser Tic., IMC 6437 Unkapani, Istanbul, (90) 1-522-75-85. Telex: 22033 POP. Fax: (90)1-519-29-96. Owner: Yesil Giresuulu; Managing Dir.: Kadir Mertleasoglu; Accounting Mgr.: Saadettin Nalbantoglu. (CD-Distributor)
Label(s): (Owned) Balet, (Licensed) Delphine.
CGD, See Plaksan Plak Sanayi A.S.
Capitol, See Kent Elektronik Sanayi ve Ticaret A.S.
Chrysalis, See Topkapi Mumessillik Ve Ticaret Ltd Sti.
Columbia, See Kent Elektronik Sanayi ve Ticaret A.S.
Delphine, See Balet Palk Ce Muzikaset Tic.
EMI, See Kent Elektronik Sanayi ve Ticaret A.S.
Enigma, See Topkapi Mumessillik Ve Ticaret Ltd Sti.
Happy Hour, See Melodi Records Co.
Harvest, See Kent Elektronik Sanayi ve Ticaret A.S.
His Master's Voice, See Kent Elektronik Sanayi ve Ticaret A.S.
Island, See MMY Ltd.
Kekeva Plak ve Kasetcilik Sanayii ve Tic A.S., IMC 6439 Unkapani, Istanbul, (90) 1-522-10-88. Telex: 22033 POP. Fax: (90)1-519-29-96. Chrmn.: Yosar Kekeva; Sales Mgr.: Huseyin Kekeva; Accounting Mgr.: Mustafa Kekeva; Promo. Mgr.: Mehmet Sogutoglu.
Label(s): (Owned) Yasar.
Kent Elektronik Sanayi ve Ticaret A.S., IMC 6.Blok, No. 6302, Unkapani, 34470, (1) 5263465/5209231. Telex: 23217 plak tr. Pres.: Umit Guner; Vice Pres.: Ali Riza Guner; Int'l Mgr.: Ayse Birkan; Sales Mgr.: Omer Borazanci. (CD-Distributor)
Label(s): (Owned) Kent, Yenigun, Columbia, Parlophone, Stateside, Harvest, EMI, America, Manhattan, Pathe, Electrola, (Licensed) EMI, Angel, EMI, Odeon, His Master's Voice, Capitol.
MMY Ltd., IMC 6 Blok 6437, Unkapani, Istanbul, (90) 1-526-41-69. Telex: 22033 POP TR. Fax: (90) 1-519-29-96. Pres./A&R Mktg.: Yesil Giresunlu; Pres./Int'l Bus. Aff.: Yasar Kekeva; Sales Mgr.: Kadir Mertbasoglu; Export-Import Mgr.: Haluk Atinc. (CD-Distributor)
Label(s): (Owned) MMY, (Licensed) Arista, Ariola, Asylum, Atlantic, Atco, BMG Music Int'l/RCA, Elektra, Finnadar, Geffen, Island, MCA, Motown, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., Wea Int'l.
Manhattan, See Kent Elektronik Sanayi ve Ticaret A.S.
Melodi Records Co., 348 Istiklal Caddesi, Istanbul, 80055, (1) 1493558. Telex: 25240 BEYG. Pres.: Kayihan Caglayan; Sales Mgr.: VAhe Dilacar; Acct. Mgr.: M. Eriseh. (CD-Distributor)
Label(s): (Owned) Happy Hour, Melodi, Telesine.
Int'l Reps.: Video Film Club (London).
Motown, See MMY Ltd.
Odeon, See Kent Elektronik Sanayi ve Ticaret A.S.
Parlophone, See Kent Elektronik Sanayi ve Ticaret A.S.
Pathe-Electrola, See Kent Elektronik Sanayi ve Ticaret A.S.
Plakaan Plak Sanayi A.S., Iiklar Cad., Haramidere-Avcilar, Istanbul, 34010, (1) 591 43 59-60. Telex: 23185. Fax: 90-1-5229750. Chrmn.: Leon Grunberg; Vice Pres./Gen. Mgr.: Engin Tunasar. (CD-Distributor)
Label(s): (Licensed) CGD, Polar, Polygram.
Polar, See Plaksan Plak Sanayi A.S.
PolyGram, See Plaksan Plak Sanayi A.S.
Stateside, See Kent Elektronik Sanayi ve Ticaret A.S.
Telesine, See Melodi Records Co.
Topkapi Mumessillik Ve Ticaret Ltd Sti., Mesrutiyet Cad 113/2 Ece Han, Istanbul, 80050, (1) 152-42-35. Telex:

World Radio History

24484 vat tr. Fax: (1) 155-1651. Dir.: Ali U. Tunali; Dir.: Mehmet Arman. (CD-Distributor)
Label(s): (Owned) Topkapi, (Licensed) A & M, Chrysalis, Enigma, Virgin, Zomba/Jive.

Virgin, See Topkapi Mumessillik Ve Ticaret Ltd Sti.

WEA Int'l/MCA, See MMY Ltd.

Yasar, See Kekeva Plak ve Kasetcilik Sanayii ve Tic. A.S.

Yenigun, See Kent Elektronik Sanayi ve Ticaret A.S.

Yonca Plak Ve Kaset Deposu, IMC 6433, Unkapan, Istanbul, 5122991. Gen. Mgr./A & R Mgr.: Ergin Bener; A & R Mgr.: Fatih Yildiz; Sales Mgr.: Erci Gencdemir. (CD-Distributor)

Zomba/Jive, See Topkapi Mumessillik Ve Ticaret Ltd Sti.

MUSIC PUBLISHERS

Kent Muzik Ltd., I.M.C. Blok 6, NO: 6302, 34470 Unkapani, Istanbul, 526-3465, Telex: 23217 plak tr, Pres.: Umit Guner, Gen. Mgr.: Ali Riza Guner, Prof. Mgr.: Ayse Birkan.

Topkapi Ents., Ltd., Alyon sok. 18/1 Beyoglu, Istanbul, 80060, (901) 143 0342, (091) 149 4242, Telex: 23745 YONC TR-24484 VAT TR, Fax: (901) 155 1651, Pres.: Ali U. Tunali, Dir. Int'l Rel.: Mehmet Arman.

RETAIL ACCESSORY SUPPLIERS

BASF Turkey, Boya ve Kimya Ltd. Sti.Inebolu Sok 15, Karakoy-Instanbul, PK 424, (1) 1434035. Cable: TURBOYA. Telex: 24275 bstk tr.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Yonca Ses Goruntu End Ltd, IMC 6433 Unkapan, Istanbul, 5280165. Telex: 23745 YONG TR. Pres.: Ergin Bener; Sales Mgr.: Nedim Serter.
Product(s): Record—(recordand head cleaners), Tape—Head Cleaners (audio).

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

Muzikservis AS, Leblebici Sok. 13-2, Instanbul, (11)22-17-28. Pres.: Nazmi Senel; Sales Mgr.: Mehmet Aktan; Gen. Mgr.: Tuny Akdeniz.

Yonca Ses Goruntu End Ltd, IMC 6433 Unkapan, Istanbul, 5280165. Telex: 23745 YONG TR. Pres.: Ergin Bener; Sales Mgr.: Nedim Serter.

PUBLIC RELATIONS & RECORD PROMOTION

Melodi Records, 348 Istiklal Caddesi, Istanbul, 80050, (1) 149-3558. Telex: 25240 BEYG TR. Pres.: Kayihan Caglayan; Sales Mgr.: Vahe Dilacae.

Muzikservis AS, Leblebici Sok. 13-2, Instanbul, (11)22-17-28. Pres.: Nazmi Senel; Sales Mgr.: Mehmet Aktan; Gen. Mgr.: Tuny Akdeniz.

Topkapi Ents., Ltd., Alyon sok. 18/1, Beyoglu, Istanbul, 80060, (901) 155 1651, (901) 150 9053. Telex: 23745 YONC TR. Fax: (901) 155 1651. Pres.: Ali U. Tunali; Dir. Int'l Rel.: Mehmet ARman.

RETAIL PROMOTION, MERCHANDISING SERVICES & PRODUCTS

Melodi Records, 348 Istiklal Caddesi, Istanbul, 80050, (1) 149-3558. Telex: 25240 BEYG TR. Pres.: Kayihan Caglayan; Sales Mgr.: Vahe Dilacae.
Product(s): Belt Buckles, Hats/Caps, Jackets, T-Shirts.

TAPE CUSTOM DUPLICATORS

Kent Elektronik Sanayi Ve Ticaret A.S., I.M.C. Blok 6 No. 6302, 34470 Unkapani, Istanbul, (1) 520-9231. (1) 527-9518. Fax: 23217 PLAK TR. Pres.: Umit Guner; Sales Mgr.: Omer Borazanci.
Audio: Cassette

Muzikservis AS, Leblebici Sok. 13-2, Instanbul, (11)22-17-28. Pres.: Nazmi Senel; Sales Mgr.: Mehmet Aktan, Gen. Mgr.: Tuny Akdeniz.
Audio: Cassette
Video: , ½ Beta Cassette

Noramin A.S., UC YOL MEVKII Noramin Bldg., Istanbul, 80670, (1) 176-1244. Cable: TALIP. Fax: 1761288. Pres.: Ali Riza Ozkan; Sales Mgr.: Talip Ozkan.
Audio: Cassette, Open Reel
Video: 1 Helical, ½ Beta Cassette, ½ VHS Cassette

Plaksan Plak Sanayi A.S., Isiklar Cad. Haramidere, Avcilar, Istanbul, 34010, (1) 591-43-59. (1) 591-43-60. Cable: SANPLAK ISTANBUL. Telex: 23185. Pres.: Leon Grunberg; Sales Mgr.: Engin Tunasar.
Audio: Cassette

RAKS Electronic Sanayi Ve Ticaret A.S., Cumhuiyet Bul. 69/4, Izmir, 35210, (51) 12-22-10. Telex: 953-019. Fax: (51) 14-25-12. Pres.: Aslan Onel; Sales Mgr.: Teoman Gurgan.
Audio: Cassette, DAT
Video: ½ Beta Cassette, ½ VHS Cassette

Yonca Ses Goruntu End Ltd, IMC 6433 Unkapan, Istanbul, 5280165. Telex: 23745 YONG TR. Pres.: Ergin Bener; Sales Mgr.: Nedim Serter.
Audio: Cassette

PLATING, PROCESSING & PRESSING PLANTS

Muzikservis AS, Leblebici Sok. 13-2, Instanbul, (11)22-17-28. Pres.: Nazmi Senel; Sales Mgr.: Mehmet Aktan, Gen. Mgr.: Tuny Akdeniz.

PACKAGING & LABELING SERVICES

Kent Elektronik Sanayi Ve Ticaret A.S., I.M.C. Blok 6 No. 6302, 34470 Unkapani, Istanbul, (1) 520-9231, (1) 527-9518. Fax: 23217 PLAK TR. Pres.: Umit Guner; Sales Mgr.: Omer Borazanci, (Inserting, Collating, Labeling, Mailing)

Muzikservis AS, Leblebici Sok. 13-2, Instanbul, (11)22-17-28. Pres.: Nazmi Senel; Sales Mgr.: Mehmet Aktan, Gen. Mgr.: Tuny Akdeniz. (Labeling)

Noramin A.S., UC YOL MEVKII Noramin Bldg., Istanbul, 80670, (1) 176-1244. Cable: TALIP. Fax: 1761288. Pres.: Ali Riza Ozkan; Sales Mgr.: Talip Ozkan. (Inserting, Collating, Labeling, Mailing)

Yonca Ses Goruntu End Ltd, IMC 6433 Unkapan, Istanbul, 5280165. Telex: 23745 YONG TR. Pres.: Ergin Bener; Sales Mgr.: Nedim Serter. (Labeling)

BLANK AND BULK RAW TAPE

BASF Turk, Boya ve Kimya Ltd. Sti, Setustu, Omr Avni Mh., Inebolu Sok 15, Karakoy-Istanbul, PK 424, (1) 1434035, Cable: TURBOYA. Telex: 24275 bstk tr.

Elektronal Electronik Aletler D anayi Ve Ticaret, Ankara D evlet youl 25, Soganlik Kartal, Istanbul, Cable: ELEKTROSAN. Telex: 23169. Pres.: Hayati Kamhi; Tape Sales Mgr.: Hulya Karagol; Gen. Mgr.: Alen Giz.

Tekmanyetik San Ve Tic AS, Cumhurlyet Bul 69/4, Izmir, (051) 13-92-87, 14-25-12, Telex: 51572. Pres.: Aslan Onel; Tape Sales Mgr.: Teoman Gurgan.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Elektronal Elektronik Aletler Sanayi Ve Ticaret AS, Ankara Devlet Yolu 25, Soganlik-Kartal, Istanbul, 53-51-40. Cable: ELEKTROSAN. Telex: 23169. Pres.: Hayati Kamhi; Sales Mgr.: Hulya Karagol; Gen. Mgr.: Alen Giz.

Noramin A.S., UC YOL MEVKII Noramin Bldg., Istanbul, 80670, (1) 176-1244. Cable: TALIP. Fax: 1761288. Pres.: Ali Riza Ozkan; Sales Mgr.: Talip Ozkan.
Audio/Video: Nora.

Plaksan Plak Sanayi A.S., Isiklar Cad. Haramidere, Avcilar, Istanbul, 34010, (1) 591-43-59, (1) 591-43-60. Cable: SANPLAK ISTANBUL. Telex: 23185. Pres.: Leon Grunberg; Sales Mgr.: Engin Tunasar.
Audio: Cassette.

RAKS Electronic Sanayi Ve Ticaret A.S., Cumhuiyet Bul. 69/4, Izmir, 35210, (51) 12-22-10. Telex: 953-019. Fax: (51) 14-25-12. Pres.: Aslan Onel; Sales Mgr.: Teoman Gurgan.
Audio: Blank cassettes, duplication.
Video: Bulk & blank cassettes (VHS, Beta, 8MM).

JACKETS & SLEEVES

Noramin A.S., UC YOL MEVKII Noramin Bldg., Istanbul, 80670, (1) 176-1244. Cable: TALIP. Fax: 1761288. Pres.: Ali Riza Ozkan; Sales Mgr.: Talip Ozkan.

POLYBAGS AND SHRINKWRAP

Noramin A.S., UC YOL MEVKII Noramin Bldg., Istanbul, 80670, (1) 176-1244. Cable: TALIP. Fax: 1761288. Pres.: Ali Riza Ozkan; Sales Mgr.: Talip Ozkan.
(Polybag only)

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

RAKS Electronic Sanayi Ve Ticaret A.S., Cumhuiyet Bul. 69/4, Izmir, 35210, (51) 12-22-10. Telex: 953-019. Fax: (51) 14-25-12. Pres.: Aslan Onel; Sales Mgr.: Teoman Gurgan.
Audio: Blank cassettes, duplication, pancakes.
Video: Bulk & blank cassettes (VHS, Beta, 8MM).

USSR

RECORD COMPANIES

Melodia, 24 Tverskoi Blvd., Moscow K-9, 229-9248. Cable: MOSCVA.

Mezhdunarodnaya Kniga (V/O), 32/34 Smolenskaya-Sennaya Pl., Moscow, 121200, 244-1022. Cable: MEZHKNIGA 411160.
Label(s): (Owned) Melodia, (Licensed) (licensed foreign) Chant du Monde (France), Ariola, Polydor, Ricordi (Italy), CNR (Netherlands), Columbia (Spain), EMI (United Kingdom), Vox (United States).

MUSIC PUBLISHERS

Mezhdunarodnaya Kniga, Dimitrova 39, Moscow, 113095, 238-46-00, Telex: 411160 mk, Gen. Mgr.: Stanislav V. Ostapishin, Dir. Firm "Soviskusstvo": German B. Avksentjev.

Muzychna Ukrania, 14-12 Sadovaya-Triumfalnaya St., Moscow, 103006, 209-2384.

State Publishers Muzyka, Neglinnaya St. 14, Moscow, 103031, Gen. Mgr.: Mikhail Ovchinnikov, Director: Leonid Sidelnikov.

VAAP (The Copyright Agency of the USSR), Bolshaya-Bronnaya 6A, Moscow, 103670, 205-5355, Pres.: Konstantin M. Dolgov, Vice President: Vassily R. Stinikov.

V/O Mezhdounarodnaya Kniga, Ul. Dimitrova, 30, Moscow, 113095, Directeur General Adjoint: Gordeev Nicolay.

RETAIL ACCESSORY SUPPLIERS

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.
Product(s): Record Carrying & Storage Cases, Record Care Products, Turntable Mats, Replacement Styli, Tape—Cases (audio), Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

BASF USSR, Pereulok Sadowskich 4, Wohnung 13, Moscow, 103001, 2-09-65-21. Cable: BASF. Telex: 413167 basf su.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.
Product(s): Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video).

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.

Muzfond, U1, Gotvalda 10, Moscow, A-47.

Nat'l Committee of the Int'l Music Council, c/o Union of Composers of the USSR, U1, Moscow K-9.

State Committee of Broadcasting & Television, U1, Pyatnitskaya 25, Moscow, 233-6356. Cable: MOSKVARADIO.

Union of Composers of the USSR, U1, Nyezhdanovi 8, Moskow K-9, 229-5444, 229-4893.

ENTERTAINMENT ATTORNEYS

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.

V A A P (The Copyright Agency of the USSR), Bolshaya-Bronnaya 6A, Moscow K-104, 103670, 203-5355. Cable: AVTOR. Telex: 411327, 411452. Chrmn.: Konstantin M. Dolgov.

World Radio History

V/O "Mezhdunarodnaya Kniga", Dimitrova, 39, Moscow, 113095, 238-46-00. Telex: 411160 mk. Gen. Dir.: Stanislav V. Ostapishin; Dir.: German B. Avksentjev.

MUSIC LIBRARIES

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.

PUBLIC RELATIONS & RECORD PROMOTION

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N Chechetkin.

V/O "Mezhdunarodnaya Kniga", Dimitrova, 39, Moscow, 113095, 238-46-00. Telex: 411160 mk. Gen. Dir.: Stanislav V. Ostapishin; Dir.: German B. Avksentjev.

RETAIL PROMOTION, MERCHANDISING SERVICES & PRODUCTS

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-Shirts.

TAPE CUSTOM DUPLICATORS

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48. 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.
Audio: Cassette

Kazan, Photohelatinovy Plant, Kazan, Tassr.

CD REPLICATING & MANUFACTURING PLANTS

All-Union Records Firm "Melodia", 24, Tverskol bul., Moscow, 103009, 229-92-48. 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.
Type: CD, Laser/Optical, DMM.

PLATING, PROCESSING & PRESSING PLANTS

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48. 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin, (45's, LP's)

Melodia, Kalntziema 40, Riga.

BLANK AND BULK RAW TAPE

Pereslavl-Zalesski Chemical Plant, Pereslavl-Zalesski, Yaroslavl Obl.

Shostka Chemical Plant, Shostka, Sumskaya Obl.

Vertretung der BASF, ul. Perulok Sadowskich 4, Wohnung 13, Moscow, 103001, 2-09-65-21, Cable: BASF. Telex: 413167 basf su.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.

BASF USSR, Pereulok Sadowskich 4, Wohnung 13, Moscow, 103001, 2-09-65-21. Cable: BASF. Telex: 413167 basf su.
Audio/Video: in all formats for pro and domestic use.

Melodia, Kalntziema 40, Riga.
Audio: Cassette.

Pereslavl-Zalesski Chemical Plant, Pereslavl Zalsski, Yaroslavl Obl.
Audio: Open reel.

Shostka Chemical Plant, Shostka, Sumskaya Obl.
Audio: Open reel.

ENVELOPES AND MAILERS

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48. 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin, (LP & 45)

JACKETS & SLEEVES

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin. (Jackets—LP & 45) (Sleeves—LP & 45)

SURVEILLANCE & SECURITY SYSTEMS

All-Union Records Firm "Melodia", 24, Tverskoi bul., Moscow, 103009, 229-92-48, 229-25-30. Telex: 411073 arfa su. Pres.: V. V. Sukhorado; Sales Mgr.: A. N. Chechetkin.

UNITED KINGDOM

RECORD COMPANIES

4AD, 17/19 Alma Road, London SW18, 1.870.9724, Telex: 915733. Contact: Ivo Watts-Russell.

4th & Broadway, See Island Records.

909, See Creole Music.

A&M Records, 136-140 New Kings Road, London SW6 4LZ, 01.736 3311, Telex: 916342, Fax: 01.731 4606. Managing Dir.: Brian Shepherd; Mktg. Dir.: Jason Guy; Int'l Dir.: Annie Newell.
Label(s): (Owned) A&M, Breakout. Licensed: Windham Hill.

A1 Records, 281 Walworth Road, London SE17 3RP, 01.703 9062/3342, Telex: 626433, Fax: 01.831 9489. Contact: Ray Levy.

Abbey Recording Company, 1 Abbey Street, Eynsham, Oxford OX8 1HR, 0865.880240. Managing Dir.: H F Mudd.

Abbey Records, 4 Newtec Place, Magdalen Rd., Oxford OX4 1RE, 0865.244557, Telex: 83147, Fax: 0865.790472. Contact: Steve Smith.

ABC Records, 1-2 Munro Terrace, London SW10 0DL, 01.351 3355, Telex: 8954921. Gen. Mgr.: Jeremy Thomas.

ABC, See MCA Records Int'l.

Abstract Records, 10 Tiverton Road, London NW10 7AS, 01.969 4018, Telex: 893805. Contact: Edward Christie.

Abstract, See Pinnacle Records.

Academy Sound & Vision, 179/181 North End Road, London, 01.381 8747/8, Telex: 21879.

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World Radio History

ACD Trading Ltd, 378-388 High Road, London NW10, 01.451 4494, Telex: 935781, Fax: 01.451 5414. Contact: Lesley Stroud.

Ace Records, 48-50 Steele Road, London NW10 7AS, 01.453 1311, Telex: 893805, Fax: 01.961 8725. Dirs.: Ted Carroll/Roger Armstrong/Trevor Churchill; Mktg. Mgr.: Chris Popham.
Label(s): Ace, BGP, Big Beat, Blue Horizon, Boplicity, Cascade, Contemporary, Del-Rio, Fantasy, Globestyle, Impact, Kent, Milestone, Off Beat, Pablo, Prestige, Riverside, Stax.
Distribution: Pinnacle, PRT.

Ace, See PRT Distribution.

Action Replay Records, 12 Thayer Street, London W1M 6AU, 01.459 8323, Telex: 22787, Fax: 01.486 4915. Contact: Frank Lea.

Active, See PRT Distribution.

Ades, See Discovery Records.

AIJRC, See Vintage Jazz Music Society.

Alphabet, See Pinnacle Records.

Alternative Tentacles, 61/71 Collier Street, London N1 9BE, 01.833 3456, Telex: 299579. Pres.: Billy-Ray Gillham; Contact: Stcaia Gurr.
Branch(es): 181 Shipley St., San Francisco, CA, USA, 94107, (415) 541-5303, Fax: (415) 243-0599. Contacts: Jello Biafra, Joanna Cavanagh.

Amidisque, 56 Lewisham Hill, London SE13 7EL, 01.318 9570, Telex: 8951182. Contact: Paul/Frederique Coleman.

Ammunition, See Pinnacle Records.

Amon Ra, See Essex Record Distribution.

Anderburr Records, Water Oakley, Windsor, Berkshire, england, tel.: 0628 7543/22111, Telex: 849467. Contacts: Chris Burr, Gerry Anderson.

Angel, See EMI Records (UK) Ltd.

Anglo Atlantic, 7th Floor, 10 Wardour Street, London W1V 3HG, 01.439 3058. Contacts: Geoff or Marc Morrow.

Another, See Latest Records.

Antilles, See Island Records.

Anxious Records, 2-4 The Broadway, Crouch End, London N8 9SN, 01.341 4322, Telex: 264647, Fax: 01.341 5480. Managing Dir.: Jon Mais; A & R Dir.: David A Stewart; Contact: Phil Hope.

Anxious, See RCA Records.

Apollo Sound, 32 Ellerdale Road, London NW3 6BB, 01.435 5255. Managing Dir.: Heinz Herschmann.

Arabesque Records, 29-39 Stirling Road, London W3 8DJ, 1.993 5966, Telex: 291908, Fax: 1.992 0340. Managing Dir.: T A Winsor; Buying Mgr.: Adrian Sheerin; Export Mgr.: David Rumley.
Label(s): Baktabak, Sound Archive.

Arabesque, See Pinnacle Records.

Arc Records, 8 Cleveland Road, London W4 5HP, 01.994 1956, Telex: 934386.

Arcadia, See Vintage Jazz Music Society.

Archiv, See Polydor Ltd.

Arion, See Discovery Records.

Arishma Records, 31/37 Leather Lane, London ECIN 7RJ, 01.405.3931.

Arista Diamond Series, See Arista Records.

Arista Records, 3 Cavendish Square, London W1M 9HA, 01.580 5566, Telex: 298933, Fax: 01.636 5126. Managing Dir.: Roger Watson; Business Affairs Mgr.: Julie Denton; Mktg. Mgr.: Tim Prior.
Label(s): Arista, Bon Aire, Eurodisc, New Age, Arista Diamond Series. (Arista Records is a division of BMG Records UK)
Arista, See BMG Operations.

Ark Records, 16 Benson Street, Liverpool L1 2ST, 051.708 0193. Contact: P Fulwell.

Arkham House, See Jungle Records.

Arrival Records, 39 Leyton Road, Hertfordshire A15 2JB, 05827 5098, Telex: 825115. Managing Dir.: David Blaylock.

Ash Records, Cropwell House, Salmon Lane, Nottingham NG17 9HB, 0623 752448.

ASM Music, 318a Kensington Road, 31.735 1932. Managing Dir.: Alan Stuart; A & R: Simon Maine.
Distribution: Pinnacle.

Assorted Images, See Graduate Records.

ASV/Teldec, See Pinnacle Records.

Asylum, See WEA Records LTd.

ATCO, See WEA Records (UK).

Atlantic Records, 17 Berners Street, London W1P 3DD, 1.637 3771, Telex: 25522. Managing Dir.: Peter Price.

Atlantic, See WEA Records (UK).

Atlantis, See Charly Records Affinity.

Aura Records & Music, 1 Liverpool Road, London W5 5NZ, 01.579.4333, Telex: 24224, Fax: 01.831 9489. Managing Dir.: Aaron Sixx.

Auvidis, See Discovery Records.

Avan-Guard, See Discovery Records.

Avatar Record Corporation, Unit 5, Imperial Studios, London SW6 2AG, 01.736 6304, Telex: 8950127, Fax: 01.384 1263.
Managing Dir.: Jon Brewer; Mktg.: Alwyn Clayton.

AVM, See PRT Distribution.

Awesome Records Ltd, 12A Empress Plc, Fullham, London SW6, 01.381 9622, Fax: 01.731 1715. Managing Dirs.: Falcon Stuart/Alice Hiller.
Label(s): Awesome, Crunch. Distribution: Rough Trade.

Backs Records Ltd, St Mary's Road, Norfolk NR3 3AF, 0603 626221, Fax: 0603 619999. Managing Dir.: Jonathan Appel.

Baktabak, See Arabesque Records.

Balaclava Records, 20/24 Beaumont Road, London W4 5AP, 01.995 5432/3543, Telex: 265871. Contact: Phillip Love.

Bandleader Records, 7 Garrick Street, London WC2E 9AR, 01.240 0658, Telex: 268630. Contacts: John Nice, Martin Grinham.

Bandleader, See PRT Distribution.

Bartlett Bliss Productions, 39 Warwick Gardens, London W14, 01.603 2451. Contacts: P Bartlett, B Bliss.

BBC Records & Tapes, 80 Wood Lane, London W12 0TT, 01.743 5588, Telex: 928937, Fax: 01.743 0393. Managing Dir.: David Risner; Int'l Co-ordinator: Alison Ward; Mktg. Mgr.: Fred Faber.

BBC, See Pinnacle Records.

Bear, See Big Bear Records.

Beat Goes On, See Pinnacle Records.

Beggars Banquet Records, 17/19, Alma Road, London SW18 1AB, 01.870 9912, Telex: 915733, Fax: 01.871 1766. Managing Dir.: Martin Mills; Mktg. Mgr.: Graham Jeffs; Promos.: Keren Protheroe.

Berkeley, See SP&S Leisure Ltd.

Beserkeley, See PRT Distribution.

Beserkley Audio And Visual, 29 Beethoven Street, London W10 4LG, 1.960.5874, Telex: 9413476.

Better, See Latest Records.

BGP, See Ace Records.

Big Band Era, See Mainline Record Company.

Big Bear Records, PO Box 944, Birmingham B16 8UT, 21.454 7020. Managing/A & R Dir.: Jim Simpson; Art & Publicity Dir.: John Keetley; Mktg. Mgr.: Steve Morris; Sales Dir.: Les Hemming.
Label(s): Big Bear, Grandstand, Truckers Delight.

Big Beat, See Ace Records.

Big Country, See Mainline Record Company.

Big Life, See Rough Trade Distribution.

Big One Records, 173 Kennington Road, London SE11 6SS, 01.486.5353, Telex: 27659. Contact: Patrick Meads.

Big One, See Rough Trade Distribution.

Big Stag, See Creole Music.

Big Time, See Mainline Record Company.

Big Top Records, 66 Mollison Road, Meir, Stoke-On-Trent ST3 7AG, 782.331925.

Billericay Records, 119 Western Road, Billericay, Essex CM12 9DW, 0227 654977. Managing Dir.: A Cornwell.

Biograph, See Vintage Jazz Music Society.

Birdland Records, 39 Clitterhouse Crescent, London NW2 1DB, 1.458.1020. Contact: Mike Carr.

Birth, See Young Blood Records.

Black & Blue, See Discovery Records.

Black Lion, See SP&S Leisure Ltd.

Black Market Records, 56 Atlantic Road, London SW9, 1.274.3511, Telex: 25793.

Black Market, See PRT Distribution.

Black Tulip, See Mainline Record Company.

Blanco Y Negro Records, 61 Collier Street, London N1 9BE, 1.833.2133, Telex: 299579. Managing Dir.: Geoff Travis.

Blanco Y Negro, See WEA Records (UK).

Blast First, See Rough Trade Distribution.

Blast From The Past, See Creole Music.

Blue August Records, 9 Kentish Town Road, London NW1 8NH, 1.267.2972, Telex: 893334, Fax: 1.506 1500. Dir.: John McDonald/Phil Harding.
Label(s): Power of Voice Communications, Blue August Records, VCN Records.

Blue City, See Mainline Record Company.

Blue Guitar, See Chrysalis Records.

Blue Hat Records, PO Box 1, Bradford on Avon, Witshire BA15 1YQ, 225.782550.

Blue Horizon, See Ace Records.

Blue Moon, See Magnum Music Group.

Blue Moves Records, 46 Willow Street, London EC2A 4BH, 1.739.2400, Telex: 268048.

Blue Moves, See PRT Distribution.

Blue Murder, The School House, Thriplow, Herts SG8 7RH, 763.82578.

Blue Note, See EMI Records (UK) Ltd.

Bluebird, See RCA Records.

Blues Rock Project, See SP&S Leisure Ltd.

Bluurg, PO Box 59, London N22, 1.888.8949, Telex: 268041.

BMG Classics, 3 Cavendish Square, London W1M 9HA, 01.580 5566, Telex: 298933, Fax: 01.636 5126. Prodn. Mgr.: Jan Davis; Mktg. Mgr.: Laurence Koonin.
(Mktg. and Admin. Company for BMG's Classical Products Worldwide)

BMG Enterprises, 1 Bedford Avenue, London WC1B 3DT, 01.636 8311, Telex: 21349, Fax: 01.631 1244. Commercial Mgr: Chris Haralambous; Video/Media Mgr.: Geoff Goy.

BMG Music Int'l, 3 Cavendish Square, London W1M 9HA, 01.580 5566, Telex: 298933, Fax: 01.631 5126. Senior Dir. A & R/Mktg: Chris Stone; Creative Services Mgr.: Jacqueline Buxton; Mktg/Publicity Mgr.: Julie Pratt.

BMG Operations, Lyng Lane, West Bromwich, West Midlands B70 7ST, 021.500 5545/5678, Telex: 336072. Managing Dir.: John Preston; Dir.: John Henderson.
Label(s): (Distributed) Arista, RCA, Castle Communications, Champion, Filmtrax, FM Revolver, Greensleeves, Hi-Hat, Jive, Mojo, Polo Priority, RCA Columbia Video, Telstar.

BMG Records (UK) Ltd, 1 Bedford Avenue, London WC1B 3DT, 01.636 8311, Telex: 21349, Fax: 01.631 1244. Chrmn.: Peter Jamieson; Managing Dir., Arista: Roger Watson; Managing Dir., RCA: John Preston; Business Affairs Dir.: Martin Dacre.

BMG/Ariola France, See Discovery Records.

Bold reprieve, See PRT Distribution.

Bolts Records, 6/9 Salisbury Promenade, London N8 ORX, 1.809.1460, Telex: 295141. Managing Dir.: Nicky Price.

Bolts, See Pinnacle Records.

Bon Aire, See Arista Records.

Bonaire Records, 11 Harley Street, London W1N 1DA, 1.631.1737, Telex: 291971.

Bond Street Music Ltd, 5 Wigmore Street, London W1AH 9LA, 01.491 4117, Fax: 01.629 3387. Managing Dir.: Stanley Simmonds.

Boplicity, See Ace Records.

Border Keep, Cliffside, Rothbury, Northumberland NE65 7YA, 669.20104.

Boulevard Records, 368 Molesey Road, Surrey KT12 3PG, 932.225939. Managing Dir.: A G Conell.

Brand New Records, 154 Burwood Road, Surrey KT12 4AS, 932.221727. Managing Dir.: Mike Vernon.

Breakout, See A&M Records.

Bridge, See Pinnacle Records.

Bright Records, 34/36 Maddox Street, London W1R 9PD, 1.408.0288. Managing Dir.: Martin Wyatt.

Bulldog Records, P.O.Box 130, East Sussex BN3 6QU, 0273.550088, Telex: 877050, Fax: 0273.540969. Managing Dir.: Leslie Lewis; Mktg. Mgr.: Peter Hazledene.
Label(s): Bulldog, Ember, Energy, Great Voices Of The Century.

Bullet Records Ltd, Power Station Road, Unit 9, Rugeley, STAFFS WS15 2HS, 08894 76316, Fax: 08894 78530. Managing Dir.: Ray Newton. (Distributor).

Bullseye Records, Air House, Spennymoor, County DURHAM DL16 7SE, 388.814632, Telex: 587513. Managing Dirs.: Colin Pearson/John Wray.

Bulrush Records, Mart Road Industrial Estate, Minehead, SOMERSET, 643.3830 / 6850.

Bunker, 1 Dorset Street, Lincoln, LINCS LN2 5NS, 0522 26565.

Burlington, See SP&S Leisure Ltd.

Butt Records, 29 Beethoven Street, London W10 4LG, 1.960.1871, Telex: 9413476.

Buzzin Records, 23 Priory Road, West Croydon, Surrey CR0 3Q2, 1.689.7559.

C5, See Cocteau Records, PRT Distribution.

Cabal Records, 9/10 Regent Square, London WC1H 8HZ, 1.837.9648.

Cacophony, 27A Bell Friars Park, London NW3, 1.493.8800.

Cactus, See Creole Music.

Cadillac Music, 180 Shaftesbury Avenue, London WC2H 8SJ, 1.836.3646.

Cafetaria Records, 22 Duxbury Square, Hulme, Manchester M15 2WQ, 61.226.6950.

Cake, 46 Portland Road, Birmingham, england, tel.: 21.454.9630.

Cambra Records, 4/10 North Road, London N7 9HN, 1.609.0087, Telex: 264773. Managing Dir.: P Robinson.

Cambridge Classical Records, Ainsworth Place, Cambridge GB1 2PQ, 223.67878.

Candid, See SP&S Leisure Ltd.

Capacity Records, 28 Durham Road, London SW20 0TW, 1.947.8084, Telex: 8951182.

Capitol, See EMI Records (UK) Ltd.

Cargogold Productions, 39 Clitterhouse Crescent, London NW2 1DB, 1.458.1020. Managing Dir.: M Carr.

Caroline Int'l Ltd.

56 Standard Road, London NW10 6ES, 01.961 2919, Telex: 22164, Fax: 01.961 1873. Managing Dir.: Jonathan Gilbride.

Carrere Records, Mutual House, Bennett Street, London W4 2AH, 1.995.3031, Telex: 8953657. Managing Dir.: Freddy Canon.

Cartel Wholesale, 61 Collier Street, London N1 9BE, 01.833 2133, Telex: 2995979, Fax: 01.833 4624. Sales Mgr.: Simon Holland.

Cascade, See Ace Records.

Castle Communications, See BMG Operations, Pinnacle Records.

Castle Communications, Unit 7, 271 Merton Road, London SW18, 1.871.2022, Telex: 911515. Managing Dir.: Terry Shand.

Cat & Mouse, See Pinnacle Records.

Cathexis Recordings, P.O.Box 284, Glasgow G12 9KW, 41.334.3191.

Catweazle Records, 97 Myrtleside Close, Northwood, Middlesex, 9274.28095.

CBS Records, 17-19 Soho Square, London W1V 6HE, 01.734 8181, Telex: 24203. Managing Dir.: Paul Russell; Mktg. Mgrs: Alan Phillips (CBS); Jerry Turner (Epic); Sr. Dir. Bus. Affairs: Richard Rowe.
Label(s): (Owned) CBS, Epic, FM, Portrait, Maestro, Masterworks, Memory, (licensed): Def Jam, Jet, Pangea, Paha, Tabu.

CBS France, See Discovery Records.

CBS Holland, See Discovery Records.

World Radio History

CBS Records Int'l, 1 Red Place, London W1Y 3RE, 01.629 5555, Telex: 263973, Fax: 01.491 1392. Senior Vice Pres Europe: Jorgen Larsen; Vice Pres. Mktg. & Sales Europe: Paul Burger; Senior Vice Pres. (Australasia): Peter Bond; Vice Pres. Masterworks Europe: Erwin Veg.

CD Presents, 312 The Metrostore, London W3, 1.749.9472.

Celluloid, See Charly Records Affinity.

Celtic Music, 2 High Street, Harrogate, North Yorkshire, 0423 888979, Telex: 57978, Fax: 0423 885761. Managing Dir.: D R Bulmer.

Centaur, See PRT Distribution.

CFP, See EMI Records (UK) Ltd.

Cha Cha Records, 30 Cullesden Road, Kenly, Surrey CR2 5LR, 1.668.4833.

Chabada, See Essex Record Distribution.

Chainsaw Records, 55 Breakspeares Road, London SE4 1XR, 1.691.0559.

Champion Records, 181 High Street, London NW10 4TE, 1.961.5202, Telex: 295441. Managing Dir.: Mel Medalie.

Champion, See BMG Operations.

Chandos Records, 93 Shepperton Road, London N1 3DFAR, 202.577300, Telex: 988755. Managing Dir.: B Couzens.

Chandos, See Pinnacle Records.

Chantel Records, 3A Ashfield Parade, London N14 5EH, 1.886.6236.

Charly Records, 156/166, Ilderton Road, London SE15 1NT, 1.639.8603, Telex: 8953184. Chrmn.: Jean Luc Young.
Label(s): (Distributed) Domino, Malaco, Wave, Hands & Heart, Unit Dance, Motdots, Woodworm, Threeway, Zuzazz, Hannibal, TRP, Flyright, Charly, Affinity, Chess, Celluloid, Decal, Sun, Topline.

Cherry Red Records, 25-29 Fulham High Street, London SW6 3JH, 01.731 8595, Telex: 943763, Fax: 01.731 8595. Managing Dir.: Ian McNay; Label Mgrs.: Paul Hallett, James Kyllo.

Cherry Red, See Pinnacle Records.

Chess, See Charly Records Affinity.

China Records, 27 Queensdale Place, London W11 4SQ, 1.602 5031, Fax: 01.602 5039. Managing Dir.: Derek Green; Gen. Mgr.: Adrian Sear; Int'l Mgr.: Bob Grace.

Chocolate Factory, 122 New Cross Road, London SW14, 1.635.9113. Managing Dir.: Chris Baker; Mktg. Mgr.: Gary Morris.

Choir Cuts, 4 Rickett Street, 2nd Floor, London SW6 1RU, 1.385.7956, Telex: 262567.

Chord Records, 4 Rickett Street, London SW6 1RU, 1.385.7956, Telex: 262567.

Christabel Records, P.O. Box 232, Harrow, Middlesex HA1 2NN, 1.907.1905.

Chrysalis Records, 12 Stratford Place, London W1N 9AF, 1.408.2355, Telex: 21753, Fax: 1.409 0858. Managing Dir.: Roy Eldridge; Int'l Dir.: Mike Allen; Int'l Mktg. Mgr.: Phil Patterson; Int'l Production Co-ord: Mel Corbould.
Label(s): Cooltempo, Ensign, Blue Guitar. Distribution: Polygram (UK); Sonet (Scandinavia); BMG (rest of Europe).

Cicada, Rushcroft Road, London SW2 1JJ, 1.274.2025.

Circa Records, 60/66 Wardour Street, London W1V 3HP, 1.491.8527, Telex: 21578. Managing Dirs.: Ray Cooper, Ashley Newton.

Circa, See Virgin Records.

Circus Records, 156 Kennington Park Road, London SE11 4DJ, 1.735.1194.

City Records, 71 Stanley Grove, London SW8 3PJ, 1.622.660.

Classic Jazz Masters, See Mainline Record Company.

Classic Tracks, See SP&S Leisure Ltd.

Classicaphon, See Mainline Record Company.

Clay Records, 26 Hope Street, Hanley, Stoke-on-trent ST1 5BS, 782.273324 / 261990. Managing Dir.: Mike Stone.

Clay, See Pinnacle Records.

Clone Cassettes, 92 Lots Road, London SW10 ORN, 01.351 4895/6, Telex: 295141. Managing Dir.: N Sellors.

Cloud Nine Records, 8 Oakington Road, London W92 2DH, 1.286.0705.

CM Distribution, 2-4 High Street, Harrogate, N YORKS, 0423 888979/886696, Telex: 57978, Fax: 0423 885761. Managing Dir.: D R Bulmer.

Coast Records, P.O. Box 500, London E4 6AA, 1.524.4245.

Cockpit Records Ltd., 310 Somercotes, Laindon, Essex SS15 OUF, 1.833.2511.

Cocteau Records, Unit 15, Little Road, Ashford, MIDDX TW15 1UU, 0784.247176, Fax: 0784.241168. Contact: Mark Rey.
Label(s): Cocteau, C5.

Cocteau, See Pinnacle Records.

Coda, See Pinnacle Records.

Code Records, 139 Victoria Road, Mitcham, Surrey, 1.640.3903.

Cog Sinister, See Rough Trade Distribution.

Cold Harbour, See Sands Enterprises.

Color Disc & Tapes, 62 Hibbert Road, London E17 8HD.

Columbia, See EMI Records (UK) Ltd.

Commander, See Mainline Record Company.

Conifer Records, Horton Road, West Drayton, Midlsx UB7 8JL, 0895 447707/441422, Telex: 27492, Fax: 0895 420713. Managing Dir.: Alison Wenham; Gen. Mgr.: Peter Battershill.

Connoisseur Collection Ltd., 44 Seymour Place, London W1H 5WQ, 1.724.1502, Telex: 26741. Managing Dir.: L Bush.

Connoisseur Collection, See Pinnacle Records.

Contemporary, See Ace Records.

Contraband Records, 6 Observatory Gardens, London W8, 1.937.2138.

Cooking Vinyl, 97 Caledonian Road, London N1 9BT, 1.278.5160 / 5111, Telex: 8951182. Managing Dir.: Peter Lawrence.
Label(s): Cooking Vinyl, Sin, Forward Sounds.

Cooltempo, See Chrysalis Records.

Copasetic Records, 2 Ruston Mews, London W11, 1.229.4074.

Coral, See MCA Records Int'l.

Counterpoint Distribution, Wharf Road, London E15 2SU, 01.555 4321, Telex: 8951427, Fax: 01.519 8909. Managing Dir.: T Hanks.

Cracker Music, 7 Chalcot Road, Unit 3, London NW1 8LH, 1.586.9433, Telex: 269431.

Crammed Discs, Rushcroft Road, London SW2 1JJ, 1.274 2025. Managing Dir.: Marc Hollander.

Crass, P.O.Box 279, London N22, 1.888.8949, Telex: 268041.

Crazy Viking, See Young Blood Records.

CRD, See PRT Distribution.

Creation Records, 83 Clerkenwell Road, London EC1, 1.831.7132. Managing Dir.: Alan McGee.

Creation, See Rough Trade Distribution.

Creative World, See SP&S Leisure Ltd.

Creole Music, 186 High Street, Harlesden, London NW10 4ST, 01.965 9223, Telex: 28905, Fax: 01.965 1119. Managing Dir.: Bruce D White; Mktg. Mgr.: Steve Tantum.
Label(s): Creole, Revue, Cactus, Rhino, Tiger, Ectacy, 909, Big Stag, Blast From The Past, Replay. Distribution: PRT.

Cromwell Audio, See Essex Record Distribution.

Crook Cassettes, P.O. Box 1, Crook, Co. Durham, 388.762262.

Cruisin', See SP&S Leisure Ltd.

Crunch, See Awesome Records Ltd.

Crusader Mktg. Company, Unit 5, Haywood Way, Hastings, E Sussex TN35 4PL, 0424 435511, Telex: 95227, Fax: 0424 424035. Sales Dir.: Ray Murell.

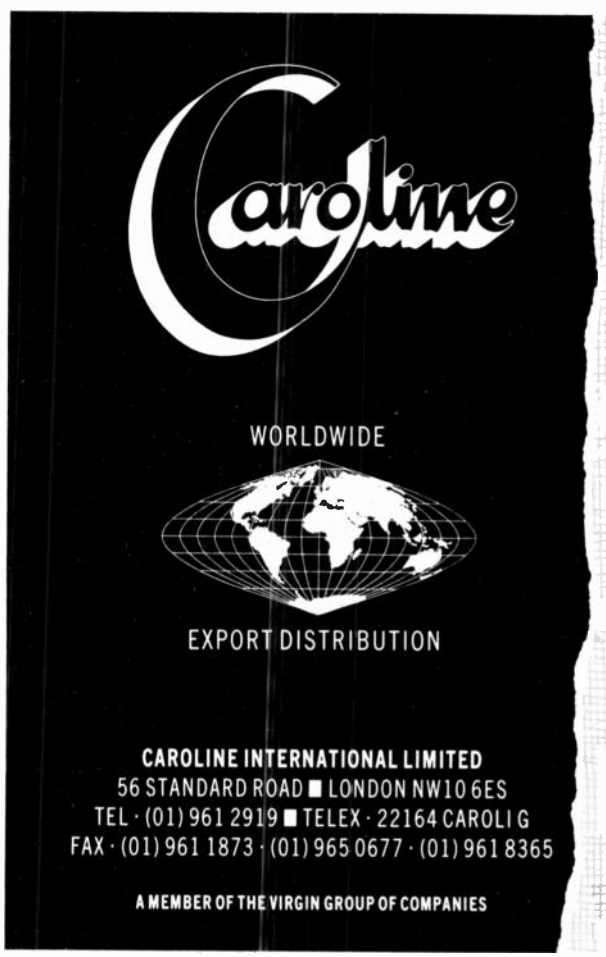
Cryptic Records, Regent House, Skinner Lane, Leeds LS7 1AX, 532.435003.

CSA Records/distribution, 101 Chamerlayne Road, London NW10 3NP, 1.960.8466, Telex: 8954958.

CSA, See PRT Distribution.

Curb, See RCA Records.

Cursor Records, 31 Hoemfield Road, London SW19 4QF,



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1.879.0427, Telex: 8952445. Contact: G.Jones.
Cypress Int'l, 46 Willow St, London EC2A 4BH, 01.739.2400. Managing Dir.: Greg Rogers.
Label(s): The Ship.
D.D.T., 21A Alva Street, Edinburg EH2 4PS, 1.226.3129. Contact: S McLean.
Da Doo Ron Ron Records, Granville Manor, Merseyside PR8 2HU, 704.64323. Contact: R Ellis.
Dance A Disc, 30 Sheraton Business Centre, Perivale Middlesex UB6 7JB, 01.991 5705. Contact: Vijay K Bajaj.
Dance Music Ltd., Springbridge Mews, London W5 2AB, 01.840 4800, Telex: 935942. Contact: Morgan Khan.
Danceyard, See Spartan Records.
Dangerous Records, Sawmills Studio, Fowey, Cornwall PL23 1LP, 72.683.3338. Contact: D Smith.
Danson Records, 14 Soho St, London W1V 6HR, 01.437 2245.
De Construction, See RCA Records.
De-Mix, 61 Collier Street, London N1 9BE, 01.837 5635, Telex: 299579, Fax: 01.833 4624. Contact: Dave Lee.
Dead Dog Records, Barge Recording Studio, Middlesex UB8 2EY, 895.55423. Contact: J Clare.
Dead Hedgehog Enterprises, 20 St.John's Road, Hertfordshire WD11 1QA, 923.52747. Contact: P Hussain.
Dead Horse Records, 138b Church Road, Essex RM3 OSB, 40.23.47556. Managing Dir.: Bob Shuffle.
Debut, See Skratch Music House.
Decal, See Charly Records Affinity.
Decca Classics, 52/54 Maddox Street, London W1A 2JH, 1.499.0422, Telex: 261583. Managing Dir.: Michael Letchford; PR: Terri Robson.
Decca Int'l, 1 Rockley Road, London W14 0DL, 01.743 9111, Telex: 23533. Pres.: R Kommerell; Exec. Vice Pres.: Raymond Minshull.
Decca, See Polygram Uk Ltd.
Def Jam, See CBS Records.
Deja Vu, See SP&S Leisure Ltd.
Del-Rio, See Ace Records.
Deltic, See Pinnacle Records.
Demon Records, Transport Ave, Brentford, Middlesex TW8 OQP, 1.847.2481, Telex: 894666, Fax: 1.568.8223. Managing Dir.: Andy Childs; Mktg. Mgr.: Pete Macklin.
Demon, See Pinnacle Records.
Denon (Nippon Columbia), Hayden Laboratories, Buckinghamshire SL9 9UG, 753.888447, Telex: 849469. Contact: E J Barret.
Dep Int'l, 92 Fazelystreet, Birmingham BB5 5RD, 21.643.1321, Telex: 339447. Contact: P Davies.
DEP, See Virgin Records.
Desire Records, 38 Ivor Place, London NW1, 1.723.9269, Telex: 265871. Contact: C Parry.
Destiny Records, Lamerton House, 23 High Str., London W5 5DF, 1.567.6677. Contact: F Lee.
Detail, See Timeless Records.
Detour Records, P.O.Box 953, London NW2 3SW, 1.794.5223. Contact: B Jones.
Deutsche Grammophon, See Polydor Ltd.; Polygram Uk Ltd.
Different Disguises, Heath Factory Ctr., Woodsln., Warley, W.MIDLANDS B64 7AD, 384.636406. Contact: T Robbins.
Dinamo, See Pinnacle Records.
Dingle's Records, Whitchurch Lane, Edgware, Middlesex HA8 6QX, 1.951.0846. Contact: R L Holt.
Direct Drive Records, Moira House, Gosling Way, London SW9 6JP, 1.852.3336. Managing Dirs.: P J Quinton, MJ Ward.
Disaster Records, 15 Temple Road, Canterburry, Kent CT2 8JD, 227.60691. Contact: B Challis.
Dischord, P.O.Box 59, London N22, 1.888.8949. Contact: P Ratmann.
Discovery Records, 107 Broad Street, Pewsey, WILTSHIRE SN9 6HW, 067285 406/613, Telex: 8950511. Managing Dir.: Mike Cox.
Label(s): (Distributed) CBS France, CBS Holland, BMG/Ariola France, Vogue, Musidisc, Auvidis, Arion, Black & Blue, Avan-Guard, Ades, EPM, Sabco, Tumi.
DM Streetsounds/Westside, Springbridge Mews, London W5 2AB, 01.840 4800, Telex: 935942, Fax: 01.579 2632. Contact: Morgan Khan.
DMC Records, P.O.Box 89, Slough SL1 8NA, 6286.67276, Telex: 849855. Contact: Tony/Christine Prince.
Dog Rock, 8 St. John's Court, Southend, ESSEX, 702.333421.
Dominion, See K-tel Int'l.
Domino Records, 27 The Tricorn, Portsmouth, Hampshire PO1 4AN, 705.83318. Contact: G Jones.
Domino, See Tabitha Records.
Double 8, See Spartan Records.
Downing Records, 106 South Road, Waterloo, Liverpool 22, 051.920 8088/5221. Managing Dir.: R K Downing.
Dynamic Mktg. Systems, 26 Ives St, London SW3 2ND, 01.589 7725, Telex: 8955771, Fax: 01.389 0711. Managing Dir.: T Calder.
Dynamic, See Essex Record Distribution.
E-H 1 Records, South Lodge, Forrest Row, Sussex RH18 5LG, 34.282.4244. Contact: M Erskine-Hill.
Ears & Eyes Prod., Karygma House, Canal Road, Leeds LS12 2PL, 532.798.300, Telex: 557061. Contact: K D Hoy.
Earthworks, 19 Finstock Road, London W10 6LT, 1.969.1387. Contact: Trevor Herman.
Earthworks, See Virgin Records.
Ebony Records, Hemingbrough Hall, North Yorkshire YO8 7QE, 757.638812, Telex: 527696. Contact: D Johnson.
Ectacy, See Creole Music.
Editions EG, See Virgin Records.
EG Records Ltd., 63a Kings Road, London SW3 4NT, 1.730.1330. Contact: Sam Alder.
EG, See Virgin Records.
Elefantztrunk Records, 3a Claremont Villas, London SE5, 1.708.4604. Contact: S Witcher.
Elektra, See WEA Records (UK).
Ember, See Bulldog Records.
Embryo Records, 411 Stapleton Road, Bristol BS5 6NE, 272.512266. Contact: K Pustelnik.
Emerald Records, 120 Coach Road, Balyclare, Co Antrim BT39 OHB, 84.94.32711, Telex: 747293. Contact: M Solomon.
EMI M&D Services, 1-3 Uxbridge Road, Hayes, Middlesex UB4 0SY, 01.561 8722, Telex: 934614, Fax: 01.848 8793. Managing Dir.: Ted Harris.
EMI Music Worldwide, 30 Gloucester Place, London W1A 1ES, 01.486 6022, Telex: 8953682, Fax: 01.935 5473. Managing Dir. Europe: Alexis Rotelli; Managing Dir. Int'l: David Stockley; Pres. Int'l Classical: Peter Andry.
EMI Records (UK) Ltd, 20 Manchester Square, London W1A 1ES, 01.486 4488, 01.237 9748, Telex: 22643 EMIHQ G, Fax: 01.935 3852. Managing Dir.: Rupert Perry; Pres Int'l Mktg: Don Zimmerman; Int'l Mktg. Dir.: Rick Blaskey; Senior Int'l Artist Dev: John Briley.
Label(s): EMI, Parlophone, Capitol, Blue Note, Angel, HMV, Columbia, Now, MFP, LFP, CFP, Zonophone.
Energy, See Bulldog Records.
Enigma, See Virgin Records.
Ensign Records, 3 Monmouth Place, London W2 5SH, 1.727.0527. Contact: N Grainge.
Ensign, See Chrysalis Records.
Epic, See CBS Records.
Epigram Records, P.O.Box 96, Enfield, Middlesex EN1 2QT, 1.354.2478. Contact: K Smith.
EPM, See Discovery Records.
Erato, See RCA Records.
Eros Records, Kings Langley, Hertfordshire WD4 9HG, 9277.67966. Contact: N Miles.
Essex Record Distribution, 71 High Street, Billericay, Essex CM12 9AS, 0277 656196. Managing Dir.: W B Connell.
Label(s): (Distributed) Dynamic, Saydisc, Amon Ra, Matchbox, Hunters Moon, Cromwell Audio, Nato, Chabada, Zodiac, Titanic.
ESSP Distribution, PO Box 37B, E Molesley, Surrey KT8 9JB, 01.577 5818/1733.
Eurodisc, See Arista Records.
European Music Distributors, Unit 1, Baird Road, Enfield, Middlesex EN1 1SJ, 01.443 2528, Telex: 295944, Fax: 01.805 3391. Managing Dir./Buying/UK Sales: Colin Johnson.
Evergreen, See Mainline Record Company.
Exaltation Records, 123 Nevill Road, London N16 OSU, 1.254.6781. Contact: P Felton.
Expan Distribution Ltd, East Marden, Chichester, West Sussex PO18 9JE, 0243 59200, Telex: 86485. Managing Dir.: D Waite.
Explicit Records, 29 Oakroyd Avenue, Herts EN6 2EL, 707.51439. Contact: S Constantine.
Eyas Media, BMC Tanelorn, London WC1N 3XX, 689.62300. Contact: M Parker.
F-Beat Records, Stars Estate, Brentford Av., Middlesex TW8 0QP, 1.847.2481, Telex: 894666. Contact: Jake Riviera.
Face Records, 2 Cecil Close, Ashford, Middlesex TW15 1RW, 78.425.1063. Contact: E Calvert.
Factory Communications, 86 Palatine Road, W.Didsbury, Manchester 20, 61.434.3876, Telex: 669009. Contact: Tony Wilson.
Factory, See Pinnacle Records.
Fall Out, See Jungle Records.
Fanfare Records, Park Lorne, 111 Park Road, London NW8 7JL, 1.402.7411, Telex: 269431, Fax: 01.723 5975. Contacts: Iain Burton/Simon Cowell.
Fantasy, See Ace Records.
Far Out, 83 Springfield Road, Birmingham, West Midlands, 21.443.4177. Contact: D Aldridge.
Fast Forward Communications, 21A Alva Street, Edinburgh EH2 4PS, 031 226329, Fax: 031 2263133. Contact: Cameron Fraser.
Fast Wallet, 11 Davies Sreet, Liverpool L1 6HB, 51.236.0989. Contact: A Peters.
Fat Chance, See Spartan Records.
Fatty Records (Prod.), 51 Northumberland Park, London N17 0TB, 1.808.0772. Contact: J Tracy.
Fellside Recordings, 15 Banklands, Workington, Cumbria CA14 3EW, 900.61556. Contact: P Adams.
Fever, 55 Sutton Road, London N10 1HH, 1.444.4177. Contact: J Webb.
FFRR, See Polygram Uk Ltd.
Fiction Records, 28 Ivor Place, London NW1 6da, 1.723.9269, Telex: 265871. Contact: Chris Parry.
Fiction, See Polydor Ltd.
Fifth Cowan, See Graduate Records.
Fight Back, See Jungle Records.
Filmtrax Plc, 7/8 Greenland Place, London NW1 0AP, 01,482 4979, Telex: 94016170, Fax: 01.482 4971. Chief Exec.: John Hall; Dir.: Tim Hollier; Non-Exec. Chrmn.: Philip Henderson.
Label(s): Trax Music.
Filmtrax, See BMG Operations.
Finnadar, See WEA Records Ltd.
Fire Records, 12 Kingdon Road, London NW6 1PH, 1.794.7304. Contact: C Solomon.
Fire, See Pinnacle Records.
Firefly Records, 97 Caledonian Road, London N1 6BT, 1.833.8382. Contact: R Chalice.
First Night Records, 44 Seymour Place, London Q1H 5WQ, 1.723.8464, Telex: 267412. Contact: Jon Craig.
First Night Records, See Safari Records.
First Night, See Pinnacle Records.
First Time Records, 12 Trewartha Road, Penzance, Cornwall TR20 9ST, 736.762826. Contact: RG Jones.
Flash, See Mainline Record Company.
Flashback, See Mainline Record Company.
Flat Records, 52 Castle Walk, Reigate, Surrey RH2 9PX, 737.241893, Telex: 934999. Contact: R Coppin.
Flicknife, See Spartan Records.
Floating World Records, 71 High Street East Wallsend, Tyne & WEAR NE28 7RJ, 91.2624999, Telex: 537681. Contact: D Wood.
Flutterby, See Pinnacle Records.
FM Revolver, See BMG Operations.
FM-Revolver Records Ltd, 152 Goldthorn Hill, Penn, Wolverhampton WV2 3JA, 902.345345, Telex: 335419, Fax: 902.345155. Managing Dir.: Paul Birch; A & R: Dave Roberts.
FM, See CBS Records.
Folk Music Distribution, PO Box 232, Harrow, Middlesex HA1 2NE, 01.907 1905, Telex: 01.895 1182. Sales Mgr.: Janet Lloyd.
Folksound Records, 250 Earlsdon Avenue North, Coventry CV5 6GX, 302.711935. Contact: G Bradshaw.
Food For Thought, 8 Carnaby Street, London W1V 1PG, 1.437.4688, Telex: 296217.
Food Records, 76 Brewer St, London W1R 7PH, 01.734.2104, Telex: 265871, Fax: 01.439.4226. Contact: Dave Balfe; Mktg. Mgr: Andy Ross.
Distribution: EMI.
Forward Sounds, See Cooking Vinyl.
Fotodisk, See PRT Distribution.
Frog Records, 4 Ashcombe Gardens, Edgware, Middlesex, 1.958.9947. Managing Dir.: Bob Clifford.
Frooty Music, 162 Temple Avenue, Dagenham, Essex RM8 1NB, 1.595.1358. Contact: T F McCarthy.
Fundamental Music, The Coach House, Fetter Lane, York YO1 1EH, 904.611656. Contact: R Jordan.
Future Dance Records & Tapes, 37 Station Crescent, Ashford, Middlesex TW15 3HX, 78.425.3475. Contact: S P Fisher.
Future Earth Records & Tapes, 59 Fitzwilliam Street, South Yourkshire S63 7HG, 709.872875. Contact: D Moffitt.
G & M Tapes And Records, 308/310 High Street, Stratford, London E15, 534.4882, Telex: 263164. Managing Dir.: Martin Hewitt.
Galaxy Records, Desert Fox, Hutson Terrace, Purfleet, Essex RM16 1SB, 708.861684. Contact: Keni St George.
Gammer Records, 39 Ivygreen Road, Greater Manchester, 61.860.4133.
Gamut Distribution, Unit E1, Brookfield Business Cnt, Cottenham, Cambs CB4 4SP, 0954 51602. Managing Dir.: C J Bright.
Garden Isle Records, 45 Brook Road, Shanklin, Isle OF Wight PO37 7LD, 983.866601. Contact: M Chambers.
Gee Bee Records, 9 Kingsway, 6th Floor, London WC2B 6FA, 260.270560, Telex: 267097. Contact: Gloria Bristow.
Geffen, See WEA Records (UK).
Giants Of Jazz, See SP&S Leisure Ltd.
Gimell Records, 4 Newtec Place, Magdalen Rd., Oxford, Oxfordshire 0X4 1RE, 865.244557, Telex: 83147. Contact: S C Smith.
Glass Records, 342 Kilburn High Road, London NW6 2QJ, 1.624.0060, Telex: 892843. Contact: D E Barker.
Global Record Sales, 3 Chepstow Road, Manchester M1 5EN, 061 236 5368/9, Telex: 667822, Fax: 061 236 4160. Managing Dir.: A Goetz.
Global Records, 171 Southgate Road, London N1 3LE, 1.359.2974, Telex: 265137. Pres.: Peter Kirsten; Gen. Mgr.: Peter Knight Jr.
Label(s): (Owned) Global.
Globestyle, 48/50 Steele Road, London NW20 7AS, 1.453.1311.
Globestyle, See Ace Records.
Globetracks Cassettes, 16 Brunswick Square, Gloucester GL1 1VG, 452.415110.
GNMC Records, Ashburnham Place, Nr.Battle, E.Sussex TN33 9NF, 1.730.0741. Contact: R Bicker.
Go Ahead Music, Kerchesters, Waterhouse Lane, Kingswood, Surrey KT20 6HT, 737.832837. Contact: I Dale.
Goldcastle, See Virgin Records.
Golden Era Records, 1090A Finchley Road, London NW11, 1.4556620. Contact: H W Wilcox.
Golden Sounds, 33 Shrman Way, Gnosall, Stafford ST20 0LX, 785.823348. Contact: S C Pattinson.
Gordy, See RCA Records.
Graduate Records, 12 Sansome Place, Worcester WR1 1VA, 0905.20882, Telex: 337300, Fax: 0905.726677. Managing Dir.: David Virr; Mktg. Mgr.: George Krstic.
Label(s): Graduate, Ready Steady Go!, Assorted Im-

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ages, Fifth Cowan, Sunflower. Distribution: Nine Mile/Cartel.
Grand Canyon, See Mainline Record Company.
Grandstand, See Big Bear Records.
Graphic Sound, P.O.Box 34, Maidstone, Kent ME16 8DS, 0622 675403/683196, Telex: 965633. Managing Dir.: Stephen Gold.
Grasmere Records, 59 Marlpit Lane, Coulsdon, Surrey CR3 2HF, 1.486.9531. Contact: Bob Barratt.
Great Voices Of The Century, See Bulldog Records.
Great Western Records, Rock House, London Road, Gloucester GL6 8PU, 0453 886252. Managing Dir.: J Beecher.
Greatdream Ltd., 1 Regency Mews, E.Bourne, E.Sussex BN20 7AB, 323.23636, Telex: 877440. Contact: D Montague.
Green Trax Records, 3 Morven Street, Edinburgh, england, tel.: 31.339.4567. Contact: J Green.
Greenhill Records, Greenhill Road, Greenhill, Herne BAY, KENT CT6 3ZN, 227.363820. Contact: J Murphy.
Greensleeves Records, Brackenbury Road, London W6, 1.749.3277, Telex: 8955504. Contact: C Sedgwick.
Greensleeves, See BMG Operations.
Greyhound Records, 130a Plough Road, Battersea, London SW11 2AA, 01.924 1166, Telex: 296222, Fax: 01.924 1471. Managing Dir.: John Wright; Dirs.: Paul Callaghan, Tony Hickmott.
Groove & Move Records, 308 High Street, Stratford, London E15 1AJ, 01.534 4882, Telex: 263164, Fax: 01.519 8128. Managing Dirs.: Martyn Hewitt/Morris Czechowicz; Export: Richard Ramdhanie.
Label(s): Jump Start. Distribution: Priority/BMG.
Grunt, See RCA Records.
Gull Records, 4/7 The Vineyard,Sanctuaryst, London SE1 1QL, 1.403.0007, Telex: 24224. Contact: David Howells.
Gull, See Pinnacle Records.
GWR Records, 15 Great Western Road, London W9 3NW, 01.286.3000, Telex: 299611, Fax: 01.286.7093. Managing Dir.: Douglas D Smith.
Distribution: PRT.
GWR, See PRT Distribution.
H R Taylor (Distribution), 139 Bromsgrove St, Birmingham B5 6RG, 021.622 2377, Telex: 339303. Managing Dir.: Derek Wareham.
Harbour Sound, See Sands Enterprises.
Harmonia Mundi (Uk), 19/21 Nile Street, London N1 7LR, 01.253 0863/0865, Telex: 296623, Fax: 01.253 3237. Managing Dir.: Graham Haysom.
Hasmick Promos., Kent House Lane, Beckingham, KENT BR3 1QZ, 1.659.7112, Telex: 265871. Contact: M Hazeldine.
Havasong Records, 33/37 Miles Place, Delce Rd., Rochester, Kent ME1 2EW, 634.43952. Contact: J Hirst Amos.
Havoc House Record Co.Ltd., Little Street, Cornwood, Ivybridge, Devon PL21 9PH, 755.37243. Contact: M G Fletcher.
Hayden Laboratories Limited, Hayden House, Chiltern Hill, Bucks SL9 9UG, 753.888447, Telex: 894469. Contact: J Barrett.
Heartbeat, See Mainline Record Company.
Heavy Metal Records, 152 Goldthorn Hill, Penn, Wolverhampton WV2 3JA, 902.345345. Managing Dir.: Paul Birch; A & R: Dave Roberts.
Hi-Tech Records, 103 Eastwood Road, Guildford, Surrey GU5 0DX, 483.892004. Contact: K Ryder.
Heliodor, See Polydor Ltd.
HHO, See Spartan Records.
Hi-Hat, See BMG Operations.
Hiam Records, 1 Barb Mews, London W6 7PA, 1.602.8822, Telex: 298681.
Hit Records, 26 Sternhall Lane, London SE15 4NT, 1.358 0058/9867, Fax: 1.359 1084.
Hitsville, See RCA Records.
HMV, See EMI Records (UK) Ltd.
Hollywood Nites Ltd, Whitworth Rd Ind Estate, Stevenage, Hertfordshire, 0438 318733/72477, Telex: 825422, Fax: 0438 353641.
Hollywood Records, 38/40 Upper Clapton Road, London E5 8BQ, 1.806.0071, Telex: 261697. Contact: John Edward.
Homeland, See SP&S Leisure Ltd.
Hopfrog Productions, 42 Lucerne Road, London N5 1TZ, 1.359.2814, Telex: 8951182. Contact: Paul Rodriguez.
Horation Nelson, See PRT Distribution.
Hot Shot Records, 29 St Michaels Road, Leeds, W Yorks LS6 3BG, 0523 742106. Managing Dir.: Dave Foster.
Humber Records, 66 Freeman Street, Grimsby, S. Humberside, 472.57629. Contact: L Johnson.
Hunters Moon, See Essex Record Distribution.
Hwyl Records, 2 The Square, Yapham, York, Yorkshire YO4 2PJ, 759.304514. Contact: S Parry.
Hyperion Records, P.O Box 25, London SE9 1AX, 1.629.5500, Telex: 892650. Contact: T Perry.
Hyperion, See Pinnacle Records.
I Major, 14 Manchester Mews, London W1M 5PJ, 01.935 4829, Telex: 269505. Contact: P Winkelman.
I'll Call You Records, Ashburnham Place, Nr. Battle, E.Sussex TN33 9NF, 1.730.0741. Contact: E R Bickersteth.
I-Anka, P.O.Box 917, London W10 5FA, 1.968.6211. Contact: J Punford.
I&B Records Ltd., 2A Wrentham Avenue, London NW10 3HA, 01.960 9169/9160. Managing Dirs.: Martin MacDonald/William Delaney.
Ice Records, 4 Swan Yard, London N1 ISD, 1.354.3600, Telex: 264709. Contact: J Blackbourn.
ID Records, ½ Munro Terrace, London SW10 0DL, 1.351.3355, Telex: 8954921. Contact: John Curd.
Identity Records, 45 Albermale Street, London W1X 3FE, 1.491.1479, Telex: 268084. Contact: D Nelson.
Illegal, See PRT Distribution.
Imagemaker Sound And Vision, Vauxhall Walk, London SE11 5EP, 1.582.9254. Contact: W Borrows.
Impact, See Ace Records.
Import Music Service, 59 Maddox Street, London W1R 9RA, 01.499 3161/3 3187, Telex: 261583. Contact: E Wilkinson.
Impulse, See MCA Records Int'l.
In Market, See PRT Distribution.
In Tape, 104 Northenden Road, Sale, Cheshire M33 3HB, 61.834.5835. Contact: J Khambatta.
Inde Top Twenty, 11 Fisher Close, Surrey KT12 5PN, 932.231243. Contact: C Felwood.
Individual Record Company, 3 The Willows, Newington, Kent ME9 7LS, 795.843650. Contact: F J Neilson.
Influx Records, 24 Brewery Road, London N7 9NH, 1.609.6210/3149. Contact: T Balloch.
Inter Melody Music, 242 Whitfield Road, Newcastle NE15 6AP, 91.274.2022. Contact: G Wilson.

International

36 Beckett Rd., Doncaster, DN21 4AA, (0302) 344933. Contacts: Juliet Howels, Kevin Donoghue.

Intouch Records, 155 Stockwell Street, Glasgow G1 4LR, 41.552.0969.
Ironic Records, P.O.Box 58, Wokington, Berkshire RG11 7HN, 344.772061, Telex: 848210. Contact: J Belshaw.
IRS Records, 21A Noel Street, London W1V 3PD, 1.434.9513, Telex: 299338. Managing Dir.: Steve Tannett; Label/Prod Mgr.: Brian Justice.
Label(s): IRS, Illegal. Distribution: MCA.
IRS, See Pinnacle Records.
Island Records , 22 St. Peter's Square, London W6 9NW, 01.741 1511, Telex: 934541, Fax: 01.748 1998. Managing Dir. UK: Clive Banks; Managing Dir. Int'l: Phil Cooper.
Label(s): Island, 4th & Broadway, Antilles, Mango, Mother, Taxi Taxi, Island Visual Arts. Distribution: Polygram.
Island Visual Arts, See Island Records.
Jade, See Spartan Records.
Jasmine Records, Gardner Trading Estate, Beckenham, KENT GR3 IQZ, 1.659.7114, Telex: 265871. Contact: M Hazeldine.
Jasmine, See SP&S Leisure Ltd.
Jay Cee Music, 369 Warrington Road, Prescot, Merseyside L35 8AD, 51.426.5151. Contact: J Fairclough.
Jazz Life, See Mainline Record Company.
Jazz Music, 12 Regent Street, Haslingden, Lancashire BB4 5HQ, 0706 228722, Telex: 265871. Managing Dir.: L Greaves.
JBM Records, 2 Cecil Close, Ashford, Middlesex TW15 1RW, 78.425.1063. Contact: J Black.
Jet Star Records, 78 Craven Park Road, London NW10 4AE, 01.961 5818, Telex: 8952720. Managing Dir.: C Palmer.
Jet, See CBS Records.
Jettisoundz Ltd., 28/30 The Square, Lancs FY8 1RF, 253.712453. Contact: J Bentham.
Jettisoundz, See Pinnacle Records.
Jewish Music Productions, P.O.Box 232, Harrow, Middlesex HA1 2NN, 1.907.1905. Managing Dir.: Gloria Auerbach.
JG Recordings, 85 Rogers Lane, Slough, Berkshire SL2 4LW, 2824.4373. Contact: B Campion.
Jive Records, 165-167 Willesden High Road, London NW10 2SG, 1.459.8899, Telex: 919884. Managing Dirs.: Clive Calder/Ralph Simon.
Jive, See BMG Operations.
Joker, See SP&S Leisure Ltd.
Juice Records, 38A Ovington Square, London SW3 1LR, 1.589.5445. Contact: Roland Rennie.
Jump Start, See Groove & Move Records.
Jungle Records, 24 Gaskin St, London N1 2RY, 01.359 8444, Telex: 896559, Fax: 01.226 3722. Managing Dirs.: Alan Hauser/Graham Combi.
Label(s): Jungle, Fall Out, Mortarhate, Fight Back, Arkham House.
K-tel Int'l (U.K.), 620 Western Avenue, London W3 OTU, 01.992 8055, Telex: 934195, Fax: 01.993 3652. Vice Pres. Europe: Alan Kaupe; Managing Dir.: Steve Deasey; Int'l Mgr.: Martin Pierpoint.
Label(s): K-tel, Kilo, Dominion.
Kak Records, 5 Holmes Road, London NW5, 1.267.0752, Telex: 4821337. Contact: P Rapier.
Karbon, 19 All Saints Road, London W11 1HE, 01.229 7105, Telex: 265871. Managing Dir.: Nick Jones.
Distribution: Pinnacle.
Karon Production, 20 Radstone Court, Woking GU22 7NB, 483.755153. Contact: K Preston.
Kayjay, See Latest Records.
Kaz, See PRT Distribution.
KDY Records, 74 Caithness Place, Kirkcaldy, Fife KY1 3EE, 592.51740. Contact: K Hutchinson.
Ken West, See PRT Distribution.
Kennick Records, 11 Kings Road, London SW3 4RP, 1.589.7711, Telex: 268048. Contact: N Merton-Richards.
Kent Records, 48/50 Steele Road, London NW10 7AS, 1.453.1311, Telex: 893805. Managing Dirs.: T Carroll, /T Churchill.
Kent, See Ace Records.
Kilo, See K-tel Int'l.
Kingdom Records, 9-11 Monmouth Street, London WC2H 9DA, 01.836 4763, Telex: 937400. Managing Dir.: Terry King.
Kingdom, See PRT Distribution.
Kinsella & Company, Norvin House, Lucy Street, Cornbrook, MANCH. M15 4BX, 61.872.3995/3379. Contact: K Kinsellig.
Kitchenware Records, The Stables, St Thomas St, Newcastle-upon-tyne NE1 4LE, 91.232 4895, Telex: 265871, Fax: 091.232 0262. Managing Dir.: Keith Armstrong; Mktg. Mgrs: Phil Mitchell/Paul Ludford.
Distribution: CBS, Polygram, Arista.
KK Records, 33B Laompit Hill, London SE13 7SZ, 1.691.4126. Contact: FW Knight.
KLF, See Rough Trade Distribution.
Klub Records, 9 Watt Road, Hillington, Glasgow G52 4RY, 41.882.9060. Contact: G McDonald.
Landslide Records, 202 Fulham Road, London SW10 9PJ, 1.351.5167, Telex: 265871. Pres.: Michael Rothchild.
Lapwing Records, 8 Queens Gardens, Edinburgh EH4 2DA, 31.332.3652. Contact: F Barbour.
Laser, See Mainline Record Company.
Lasgo Exports Ltd, 378/388 High Road, London NW10 2DY, 01.459 8800, Telex: 22111, Fax: 01.451 6773. Managing Dir.: Peter Lassman; Gen. Mgr.: Michael Lo Bianco.
Latest Records, 248 Mutton Lane, Potters Bar, Hertford shire EN6 2AU, 0707.44300, Fax: 01.363 3102. Managing Dir.: Keith J Palmer; Mktg. Mgr.: Colin Jaques.
Label(s): Latest, Another, Better, Kayjay, Main Feature.
Latino, See RCA Records.
Lazy Recording, See RCA Records.
Legacy Records Ltd, 2 Wansdown Place,, SW6 1DN London SW6 1DN, 01.381 2001. Managing Dir.: Nick Richards.
Legacy, See PRT Distribution.
Legend Music Group, Prestwich Hs, Brunswick Way, London N11 1HX, 01.368 5545, Telex: 925, Fax: 01.361 2054. Chief Exec.: Warren Goldberg; Mktg. Mgr.: Frank Brunger.
Leo Records, 35 Cascade Avenue, London N10 3PT, 1.883.9910. Contact: L Feigin.
Leopard Records, 23 Thrayle House, London SW9 0XU, 1.274.7996. Managing Dirs.: F Campbell, P E Jones.
LFP, See EMI Records (UK) Ltd.
Lick Records, 9 Maddox Street, London W1, 1.629.7447. Contact: R Bishop.
Lick, See Pinnacle Records.
Lightning Distribution, 103 Bashley Road, Park Royal, London NW10 6SD, 01.965 5555/9292, Telex: 927813, Fax: 01.961 8040. Managing Dir.: Raymond Laren.
Line-Up, 9A Tankerville Place, Newcastle Upon Tyne NE2 3AT, 91.281.6449, Telex: 537691/2. Contact: Chris Murtagh.
Link, See Spartan Records.
Lismor Recordings, 42 Kilmarnock Road, Glasgow G41 3NH, 41.632.9269. Contact: R Simpson.
Living Beat, See Music Of Life Records.
Living Productions, 39 Tadorne Road, Tadworth, Surrey KT20 5TF, 73.781.2922. Contact: J Douglas.
Loe Records, 159 Broadhurst Gardens, London NW6 3AU, 1.328.6100/6215, Telex: 24224. Contact: D Allen.
Logo Records, 52 Red Lion Street, London WC1R 4PF, 1.242.9397, Telex: 24637. Managing Dir.: Peter Misson.
London Popular Arts, P.O.Box 562, London N10 3LJ, 1.444.0179. Contact: R Bell.
London Records Ltd., 1 Sussex Place, London W6 9XG, 1.846.8515, Telex: 263828, Fax: 1 741490. Managing Dir.: Roger Ames.
London, See Polygram Uk Ltd.
Longsongs Music, 3 Bennett Park, London SE3 9RA, 1.852.7518. Contact: R Darcy.
Loose Tubes, 43 Durham Road, London N2 9DR, 1.701.6070. Contact: C Lazzerini.
Lost Moment Records, Factory 1, Ebberns Road, Apsley, Hertfordshire, 0442.40637, Fax: 0442.62967. Managing Dir.: S Carter; Label/A & R Mgr.: S Morton.
Lotus, See SP&S Leisure Ltd.
Luci Records, 3 Shandon Road, Clapham, London SW4 9HG, 1.673.3037. Contact: M A Goddard.
M & A Records, 20 Tilney Avenue, London SE19 1LN, 1.761.6264, Telex: 94015731. Contact: A Spring.
Maestro, See CBS Records.
Magic Spell Records, BMC Magic, London WC1N 3XX, 29.12.5013. Contact: S Kent.
Magnet, See WEA Records (UK).
Magnum Force, See Magnum Music Group.
Magnum Music Group, High St, Lane End, High Wycombe, Bucks HP14 3JG, 494.882858, Telex: 837685, Fax: 494.882631. Managing Dir.: Nigel Molden; Sales Mgr.: Mike Goldsmid.
Label(s): Magnum Force, Blue Moon, Thunderbolt, Sundown, Meteor, Starburst, MMG Video.
Main Feature, See Latest Records.
Mainfeature Limited, PO Box 195, London N14 5DF,

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01.368 2921/361 3757. Managing Dir.: C R S Jaques.
Mainfeature Records, P.O.Box 195, London N14 5DF, 1.368.2921. Contact: J A Behn.
Mainline Record Company, Mill Lne Trading Ctr, Unit 1, Croydon CR0 4AA, 01.686 3636/6555, Telex: 22326. Managing Dir.: Peter Collins.
Label(s): (Distributed) Big Band Era, Big Country, Big Time, Black Tulip, Blue City, Classicaphon, Classic Jazz Masters, Commander, Evergreen, Flash, Flashback, Grand Canyon, Heartbeat, Jazz Life, Laser, MCR, MCR Classical, Music Power, Musique Int'l, Noel, Nostalgia, Scana, Sonata, Streetlifwe, Tobacco Road, Tomata, Unforgettable.
Malaco Records, 38 Langham Street, London W1N 5RH, 1.636.5822, Telex: 9419076. Contact: P Felstead.
Mango, See Island Records.
Marathon Records, 17 Hanson Street, Flat 2, London W1P 7LN, 1.637.2256, Telex: 28604. Contact: B O Donoughue.
Mason's Music, 190 Queens Road, Hastings, E Sussex TN34 1RG, 0424 427562/422068, Telex: 957485, Fax: 0424 434362. Managing Dir.: Alan Esdaile.
Master Discs, Charters, Cadnam, Southampton SO4 2NA, 703.812551. Contact: P Rutter.
Mastermix, See PRT Distribution.
Masterpiece Music, 30 Lingfield Rd, London SW19 4PY, 1.879 1222, Telex: 8951532, Fax: 1.947 4767.
MBS Records, 444 Finchley Road, London NW2 2HY, 1.433.1113. Contact: Ray Santilli.
Masterworks, See CBS Records.
Matchbox, See Essex Record Distribution.
MCA Records Int'l, 5 Sherwood Street, London W1R 3PH, 1.437.9797, Telex: 23158. Vice Pres: Stuart Watson; Int'l Mgr.: Maura Robinson.
Label(s): Uni, Westminster, Impulse, ABC, Coral.
MCA Records UK Ltd, 5 Sherwood Street, London W1R 3PH, 1.437.9797, Telex: 23158. Managing Dir.: Tony Powell; Mktg: Bob Fisher; Promo: Graham Stokes.
MCR Classical, See Mainline Record Company.
MCR, See Mainline Record Company.
Managing Dir.E Records, 13 Grebe Close, Blyth, Northumberland NE24 3QX, 670.351805. Contact: A James.
Megatone, See Pinnacle Records.
Memoir, See PRT Distribution.
Memory, See CBS Records.
Meridan Records, P.O.Box 317, London SE9 4SF, 1.857.3213. Contact: J Shuttleworth.
Merlin Records, 15 Thames Meadow, East Molesey, Surrey KT8 9TQ, 1.979.8041. Contact: H R Taylor.
Merlin, See Pinnacle Records.
Metal Recording, 75 Woodpark Drive, Knaresborough HG5 9DL, 423.863776. Contact: F Stuart Brown.
Metalworks, 28 Durnan Road, London SW20, 1.947.8084. Contact: Pete Chalcraft.
Meteor, See Magnum Music Group.
MFP, See EMI Records (UK) Ltd.
MGM, See Polydor Ltd.
Michele Int'l, See PRT Distribution.
Michele Int'l Ltd., 168 Stradbroke Grove, Ilford, Essex IO5 ODH, 1.550.4622/7723, Telex: 893334. Managing Dir.: Terry Denoff.
Midnight Music (Records), P.O.Box 333, Watford, Hertfordshire WD2 3UN, 1.950.9507, Telex: 9419501. Contact: Nick Ralph.
Milestone, See Ace Records.
Mind Matter, P.O.Box 59, London N22, 1.888.8949, Telex: 268041. Contact: P Ratmann.
Minos, See Line.
Mission Discs, P.O. Box 134A, Thames Ditton, Surrey KT20TY, 1.398.6413, Telex: 8950511. Contact: M Rye.
Mistlur Records (Uk), 35 Queen Anne Street, London W1M 9FB, 1.969.9522, Telex: 23817. Managing Dirs.: Harry Magee, Bill Buchanan.
Mix Records, 15 Harvey Mews, Harvey Road, London N8 9PA, 1.348.1903, Telex: 8950511. Managing Dir.: K Georgiou.
MMG Video, See Magnum Music Group.
Mojo, See BMG Operations.
Moksha, P.O.Box 102, London E15 2HH, 1.555.5423. Contact: C Cosh.
Mole Record Productions, 291 Pentonville Road, London N1 9NP, 1.278.0703. Contact: G Griffiths.
Mono Distributors , Freight Terminal, States Airport, Jersey, Channel Islands, 0534 45161, Fax: 0534 43282. Managing Dir.: C Anders.
Mont Music, 2 Heydons Close, St.Albans, Herts AL3 55F, 727.56806. Managing Dir.: Philip Presky.
Morocco, See RCA Records.
Mortarhate, See Jungle Records.
Mother Records, 22 St. Peter's Square, London W6 9NW, 1.741.1511. Managing Dir.: Dave Pennyfeather.
Mother, See Island Records.
Motown Records Ltd, 35 Gresse Street, London W1P 1PN, 1.631.0380, Telex: 8811658. Contact: Peter Prince.
Motown, See RCA Records.
Mowest, See RCA Records.
MSA, See RCA Records.
Multiple Sound Distributors, 3 Standard Road, London NW10 6EX, 01.961 5646, Telex: 914382. Managing Dir.: I F Miles.
Music For Nations, 102 Belsize Lane, London NW3 5BB. Contact: Steve Mason.
Music For Pleasure, ⅓ Uxbridge Road, Hayes, Middlesex UB4 0SY, 1.561.8722, Telex: 934614. Contact: M Anderson.
Music Masters, The End House, Gurnells Rd., Seer Green, Bucks HP9 2XJ, 4946.2803, Telex: 83147. Contact: M John.
Music Of Life Records, 22 Hanway Street, London W1, 44.1.631.3846, Fax: 44.1.631 3846. Chrmn./Mktg. Mgr.: Simon Harris; Managing Dir.: Chris M France.
Label(s): Music Of Life, Living Beat.
Music Of Life, See Pinnacle Records.
Music Power, See Mainline Record Company.
Musidisc, See Discovery Records.
Musique Int'l, See Mainline Record Company.
Mute Records, Lawford Hse, 429 Harrow Road, London W10 4RE, 1.969 8866, Telex: 268 623. Managing Dir.: Daniel Miller.
Mute, See Rough Trade Distribution.
Mute, See Spartan Records.
Narodnik, 11 Lauriston Park, Edinburgh, England, tel.: 31.667.6353.
Native Records, 36 Beckett Road, Doncaster DN2 4AA, 302.327.461, Telex: 0302327283. Contact: K Donoghue.
Nato, See Essex Record Distribution.
Neat Records, 71 High Street East, Tyne & Wear NE38 7RJ, 91.262.4999, Telex: 537681. Contact: D Wood.
Nervous Records, 4/36 Dabbs Hill Lane, Northolt, MIDDLESEX UB5 4AF, 1.422.3462, Telex: 265871. Contact: R Williams.
New Age, See Arista Records.
New Leaf Records, 9 Church Road, Conington, Petersburgh PE7 3QJ, 487.830778. Contact: A W Clifton.
New Rose Records, Clarence House, Rushcroft Rd, London SW2 1JJ, 1.274.2025. Contact: Christopher Williams.
New Rose, See Pinnacle Records.
New Route, See Rough Trade Distribution.
New Stars Records, Foxhollow, West End, Nailsea, Bristol BS19 2DB, 272.853170. Contact: D Rees.
Next Big Thing, 20 Albert Avenue, Grangemouth, England, tel.: 324.482724. Contact: L Hutton.
Nightshift, 229 Boness Road, Grangemouth FK3 9UR. Contact: B Guthrie.

Nimbus Records Ltd.

Wyastone Leys, Monmouth, NP5 3SR, (0600) 890682, Telex: 498378 NIMBUS G, Fax: (0600) 890779. Chrmn.: Gerald Reynolds; Pres.: Count Numa Labinsky, Managing Dir.: Michael Reynolds; Artisic Dir.: Adrian Farmer; Dir. of Research: Dr. Jonathan Halliday; Dir. Peter Laister; Office Mgr.: John Denton; Customer Service Mgr.: David Lawton.
Label(s): (Owned) Nimbus, Hermes, Flame, Acanthus. (CD-Distributor/Manufacturer)

Nine Mile Distribution, 6 New Street, Warwicks CV34 4RX, 0926 497737, Fax: 0926 497737. Managing Dir.: R Hurley.
Noel, See Mainline Record Company.
Noise, See PRT Distribution.
Nonesuch, See WEA Records (UK).
Northwood Records, P.O. Box 53, Ilford, ESSEX IG6 2AL, 1.551.5570. Contact: R Frensham.
Nostalgia, See Mainline Record Company.
Now, See EMI Records (UK) Ltd.
Nyjo Records, 11 Victor Road, Harrow HA2 6PT, 1.863.2717.
Ocean Disque, See Pinnacle Records.
Off Beat, See Ace Records.
Ogus Records, 180 Shaftesbury Avenue, London WC2H 8JB, 1.836.3646. Contact: H Miller.
Oi! Records, 3 Machen Street, Cardiff CF1 7NT, 222.21825. Contact: R Moreno.
Old Gold Records, Langhedge Lane, Unit1, London N18 2TQ, 1.884.2220, Telex: 264597. Contact: Keith Yershon.
Old Gold, See PRT Distribution.
Oldies Unlimited, Dukes Way, St Georges, Telford, SHROPS TF2 9NQ, 0952 616911, Telex: 35493, Fax: 0952 612244. Managing Dir.: Anthony Lewis.
Olympic Records, Priory Court, Cheltenham Rd., London SE15, 1.639.0380/1864. Contact: B Spencer.
On-U Sound, 8 St. Bernard's Road, London E6, 1.552.5396, Telex: 268041. Managing Dir.: Adrian Sherwood.
One Big Guitar, 39 Clapham Park Road, London SW4 7EE, 1.720.2341. Contact: P Flanagan.
One Eleven Records, 111 Shackwell Lane, London E8 2EB, 1.254.6543, Telex: 265871.
One G Productions, 23 Whitechapel Street, Manchester M20 0UB, 1.986.8534. Contact: M A Ward.
One Little Indian, 3 Fransfield Grove, London SE26, 1.291.6450. Contact: Derek Birkett.
Onsala Int'l, 28 Durham Road, London SW20 0TW, 1.947.8084, Telex: 8951182. Managing Dir.: Chris Farmer.
Opera Rara, 25 Compton Terrace, London N1, 1.359.1777. Contact: D White.
Orbit Records, 15 Claremont Road, Westcliff ON SEA, ESSEX, 702.347343, Telex: 24224. Contact: Barry Collings.
Orbitone Records, 2 Station Road, London NW10 4XA, 01.965 8292. Managing Dir.: S Roberts.
Orchid Records, 1 Town Farm, Totnes, Devon TQ9 7sn, 803.865855. Contact: F Denyer.
Orchid, See Pinnacle Records.
Pablo, See Ace Records.
Pacific Records, Vale Road, London N4 1QB, 01.800 4465, Telex: 261478, Fax: 01.800 3242. Managing Dir.: G Fidell.
Paha, See CBS Records.
Paisley Park, See WEA Records Ltd.
Pangea, See CBS Records.
Panther Music Ltd, 5 Atlas Village, Oxgate Lane, London NW2 7HU, 01.208 2377, Fax: 01.208 2361. Managing Dir.: Aniff Allybokus; Export/Int'l Mgr.: Trevor Reidy.
Parlophone, See EMI Records (UK) Ltd.
Passion Records, 81 Crabtree Lane, London SW6 6LW, 1.381.8315, Telex: 957106, Fax: 1.385.6785. Managing Dir.: Nigel Wright.
Passion, See Skratch Music House.
Pastafont (Music), 22 Hambledon Hill, Epsom, Surrey KT18 7BZ, 3727.22202, Telex: 24667. Contact: R Norton.
Pavilion Records, Sparrows Green, Wadhurst, East Sussex TN5 6SJ, 89.288.3591, Telex: 96339. Contact: J Waite.
Peak Records, 58 Avenue Road, Harold Wood, Romford, Essex RM3 0TB, 4023.73200. Contact: B Sweeting.
Peeved Records, 37 Pointout Road, Bassett, Southampton SO1 7DL. Contact: S Hartwell.
People Unit, 50/52 King Street, Southall, London, 1.574.1718. Contact: C Baker.
Peyote Records, 21 Woodlea Road, London N16 0TH, 1.254.5299. Contact: K Lambert McCroddan.
Phab Records, 3 Acacia Drive, Woodham, Weybridge, Surrey, 9323.48174, Telex: 21697. Contact: P Bailey.
Phoenix Classics Records, P.O.Box 200, London SE12, 1.857.1582. Contact: H R Taylor.
Phonogram Ltd, 50 New Bond Street, London W1A 2BF, 1.491.4600, Telex: 261583. Managing Dir.: Hein van der Ree; Head of Promo.: Martin Nelson; A & R Dir.: David Bates.
Phonogram, See Polygram Uk Ltd.
Pic-A-Tape, Unit 5, Essex Street, Preston PR1 1QD, 0772 718328, Fax: 0772 203155. Sales Dir.: Jeff Revill.
Pickwick Int'l, The Hyde Industrial Est., London NW9 6JU, 01.200 7000, Telex: 922170. Managing Dir.: I Schlosberg.
Pickwick, See PRT Distribution.
Pilgrim Records, 3 Beggarswood Lane, Hampshire RG23 7LP, 256.59211, Telex: 858669. Contact: G A Hall.
Pink Flag Records, 73 Kitto Road, New Cross, London SE14 5TN, 1.635.8392. Contact: D Wilde.
Pinnacle Records, 2, Orpington Trading Estate, Orpington, Kent BR5 3SR, 0689 36969, Telex: 929053, Fax: 0689 78269. Chrmn.: Steve Mason; Gen. Mgr.: George Kimpton; Managing Dir. Imports: Andy Stephenson.
Label(s): (Distributed) Abstract, Arabesque, Alphabet, ASV/Teldec, Ammunition, Beat Goes On, BBC, Bolts, Bridge, Castle Communications, Cat & Mouse, Cherry Red, Cocteau, Coda, Clay, Chandos, Connoisseur Collection, Deltic, Demon, Dinamo, Factory, IRS, Fire, Flutterby, First Night, Gull, Hyperion, Jettisoundz, Lick, Megatone, Merlin, Ocean Disque, PWL, Music Of Life, New Rose, Orchid, Quazar, Reflection, Razor, Rise, Roadrunner, See For Miles, Timebox, TER, Vinyl Solution, Warrior, Waterloo, Sunset, Zinger.
Pinnacle, See Safari Records.
Pip Records, 29 North End Road, London NW11 7RJ, 1.455.4707. Contact: Ian Cameron.
Plankton Records, 236 Sebert Road, Forest GATE, London E7 0NP, 1.534.8500. Contact: S Law.
Plant Life Records, P.O.Box, St.Neots, Cambridge PE19 4TF, 480.87239, Telex: 826597. Contact: J Garrad.
Plastic Head Records, Yew Tree Cottage, Oxon OX9 6TQ, 865.891191. Contact: J Hyde.
Play It Again Sam!, Clarence House, Rushcroft Rd, London SW2 1JJ, 1.274.2025. Contact: Chris Williams.
Play, See Spartan Records.
Plaza Records, P.O.Box 726, London NWE11 7XQ, 1.455.7965, Telex: 923175. Managing Dir: Inge Juchler.
Plaza, See Spartan Records.
Polo Priority, See BMG Operations.
Polo Records, 23 Powis Gardens, London NW11 8HH, 1.455.2469, Telex: 295441. Managing Dir.: Mel Medalie.
Polydor Ltd, 1 Sussex Place, London W6 9XS, 1.846.8090, Telex: 263828. Managing Dir.: David Munns; Controller: Andrew Jenkins.
Label(s): Archiv, Deutsche Grammophon, Fiction, Heliodor, MGM, Polydor, Privilege, RSO, Urban, Verve, Wonderland.
Polydor Music Video, See Polygram Uk Ltd.
Polydor, See Polydor Ltd.
Polygram Classics, 52/54 Maddox Street, London W1A 2JH, 1.499.0422, Telex: 261583. Gen. Mgr.: Peter Russell.
Polygram Int'l Ltd, 30 Berkeley Square, London W1X 5HA, 01.493 8800, Telex: 263872, Fax: 01.499 2596. Pres: David G Fine; Exec. Vice Pres.: Jan Cook; Senior Vice Pres.: Michael Kuhn (New Business), Bruce Mackenzie (Regional Operations); PR Mgr.: Sally Woodmansey.
Polygram Popular Music Div., 30 Berkeley Square, London W1X 5HA, 01.493 8800, Telex: 263872, Fax: 01.499 2596. Dir. & Gen. Mgr.: A J Morris; Divisional Dirs.: Adrian Berwick, Gibson Kemp, Charles Shiddell, Tom Steenbergen.
Polygram Record Operations, P.O. Box 36, Grove Roads, Romford, Essex CM15 9DL, 01.590 6088, Telex: 896556, Fax: 01.597 1011. Gen. Mgr.: Alan King.

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Polygram Uk Ltd, 1 Sussex Place, London W6 9XS, 1.846.8090, Telex: 263828. Chrmn.: Maurice Oberstein; Controller: Tony Pye; PR: Janice Isslit.
Label(s): Polydor, Phonogram, London, Decca, Deutsche Grammophon, Polydor Music Video.
Polyphonic Reproductions, 77/79 Dudden Hill Lane, London NW10 1BD, 1.459.6194/5. Contact: S Kitchen.
Portrait, See CBS Records.
Pow! A Records, 165 Wolverhampton, Sedgley, Dudley, W.MIDLANDS DY3 1QR, 9073.2211/3356. Contact: J Anderson.
Power of Voice Communications, See Blue August Records.
Power Of Voice, 35 Mansted Gardens, Essex RM6 4ED, 1.590.2524. Contact: J D McDonald.
Powerstation Records, 13 Ogleforth, York YO1 2JG, 904.642451, Telex: 57854. Managing Dir.: Kevin Nixon.
Precious Records, 248 Imperial Drive, Harrow, Middlesex, 1.866.2387. Contact: T O'Keefe.
Prelude, See RCA Records.
Premier Records, 764-768 Holloway Road, London N19, 1.281.3811, Telex: 24637. Managing Dir.: Ron Winter.
Preset, See Timeless Records.
Pres. Records, 21 Panton Street, London SW1Y 4DR, 1.839.4672/5, Telex: 24158. Managing Dir.: David Kassner.
Pres., See Spartan Records.
Press Records, 29 Beethoven Street, London W10 4LG, 1.960.1871. Managing Dir.: Brian Leafe.
Pressgang Records, 2 Walters Mead, Ashtead, Surrey KT21 2BP, 1.352.5336. Contact: S Crickmer.
Prestige, See Ace Records.
Prestwich Trade Counter, Unit 12, Brunswick Ind Park, London N11 1JL, 01.368 5545, Telex: 925430. Contact: Steve Beecham/Richard Munday.
Major suppliers: CBS, Polygram, SP&S WEA.
Primitive Records, 30 Chessington Road, Ewell, Surrey KT17 1TU, 1.393.2236. Contact: Phil Vinall.
Priority Records, 57 Ramsay Street, London W3 8AZ, 01.992 7021/2704, Telex: 992488. Gen. Mgr.: Henry Semmence.
Priority V Records, 57 Ramsay Road, London W3 8AZ, 1.992.7021/993.2704, Telex: 922488.
Priory Records, 24 Verney Close, Tring, Hertfordshire HP23 5LB, 44282.6120. Contact: N Collier.
Prism Leisure, Unit 1, Baird Street, Enfield, Middlesex EN1 1SR, 01.804 8100, Telex: 295944, Fax: 01.805 8601. Managing Dir.: Ivor Young; Sales Dir.: Steve Brink.
Prism Records, 41 Market Place, Driffield, East Yorks, 377.47191/47311, Telex: 52168. Contact: R Webster.
Privilege, See Polydor Ltd.
Probe Plus, 8-12 Rainford Gardens, Liverpool L2 6PX, 051 2366591. Managing Dir.: Geoff Davis.
Prodigal, See RCA Records.
Product Inc, See Rough Trade Distribution.
Projection Records Distr Ltd, 1 Leigh Hill, Old Town, Leigh ON SEA, Essex, 0702 72281/714025, Fax: 0702 715400. Managing Dir.: Dave Hatfield.
PRT Distribution, 105 Bond Road, Mitcham, Surrey CR4 3UT, 01.648 7000, Telex: 264003. Managing Dir.: Richard Lim; Mktg./Label Mgr.: David Brooker.
Label(s): (Distributed) Ace, AVM, CSA, Kaz, Blue Moves, Westside Streetsounds, Bandleader, Legacy, Fotodisk, Pickwick, Ken West, Bold reprieve, TM, PRT/Nixa, Horation Nelson, Black Market, Sonet, Skratch, Timeless, Serious, Centaur, Valentine, Ritz, Michele Int'l, Mastermix, Noise, Memoir, Old Gold, Active, Stylus, Redrock, Illegal, CRD, Silva Screen, In Market, GWR, Trojan, C5, Kingdom, Beserkeley.
PRT Records, PRT House, Bennett St, Chiswick, London W4 2AH, tel.: 1.995.3031, Telex: 8958629. Managing Dir.: Kim Richards; Mktg. Mgr.: George K.
PRT/Nixa, See PRT Distribution.
Pure Trash Records, 18 Elmthorpe Road, Wolvercote, Oxford OX2 8PA, 865.514432. Contact: T Metcalf.
Pusmort, P.O.Box 59, London N22, 1.888.8949, Telex: 268041. Contact: P Ratmann.
PWL Records, 4/7 Vineyard, Santuary St, London SE1 1QL, 1.403 0007, Telex: 28604, Fax: 1.403 3390. Managing Dir.: David Howells.
Distribution: Pinnacle.
PWL, See Pinnacle Records.
Pyramid Records, 5 Alexandra Park, N. Yorkshire YO12 5JN, 723.379910. Managing Dir.: B Palmer.
Quazar, See Pinnacle Records.
R2 Records, Cheltenham House, The Square, Gloustershire GL54 1AB, 451.30741. Contact: R Eden.
Race Track Records, 75/75A Biggin Hill, London SE19 3HT, 1.764.4451. Contact: L Flemming.
Rak Records, 42-48 Charlbert Street, London NW8 7BU, 1.568.2012, Telex: 299501, Fax: 722 5823. Managing Dir.: Mickie Most; Contact: Jenny Merriman.
Range Records, 7 Garrick Street, Lonodon WC2 9AR, 1.240.1628/1629, Telex: 268630. Managing Dir.: Tony Byworth.
Rare Earth, See RCA Records.
Rare Records, 13 Bank Square, Wilmslow, Cheshire SK9 1AN, 0625 522017, Telex: 635091. Managing Dir.: Irving Wilson.
Raw TV, See Rough Trade Distribution.
Razor Records, 52 Red Lion Street, London WC1R 4PF, 1.491.0607, Telex: 24637. Contact: Robin Greatrex.
Razor, See Pinnacle Records.
RCA Columbia Video, See BMG Operations.
RCA Diamond Series, See RCA Records.
RCA Gold Seal, See RCA Records.
RCA Int'l, See RCA Records.
RCA Jazz Tribune, See RCA Records.
RCA Records, 1 Bedford Avenue, London WC1B 3DT, 1.636 8311, Telex: 21349, Fax: 1.631 1244. Managing Dir.: John Preston; Mktg. Dir.: Gareth Harris; Int'l Mktg. Mgr.: Chrissie Harwood.
Label(s): Anxious, Bluebird, Curb, De Construction, Erato, Gordy, Grunt, Hitsville, Latino, Lazy Recording, MSA, Morocco, Motown, Mowest, Prelude, Prodigal, Rare Earth, RCA, RCA Diamond Series, RCA Gold Seal, RCA Int'l, RCA Jazz Tribune, RCA Victor, %RCA Victor Opera Series, RCA Victor Papillon Collection, RCA Victor Red Seal, RCA Victrola, Reproduction, Savoy Jazz, Soul, Tamla Motown, Tent.
RCA Victor Opera Series, See RCA Records.
RCA Victor Papillon Collection, See RCA Records.
RCA Victor Red Seal, See RCA Records.
RCA Victor, See RCA Records.
RCA Victrola, See RCA Records.
RCA, See BMG Operations.
RCA, See RCA Records.
Reader's Digest Association, 25 Berkeley Square, London W1X 6AB, 1.629.8144, Telex: 264631. Head Of Music: Martin Pasteiner.
Ready Steady Go!, See Graduate Records.
Receiver Records , 12 Thayer Street, London W1M 5LD, 1.435.8323, Telex: 22787. Contact: Frank Lea.
Recommended Records, 387 Wandsworth Road, London SW 2JL, 1.622.8834. Sales: Tim Deepdale.
Record Merchandisers Ltd, Clayton Road, Hayes. Middlesex UB3 1BY, 01.848 7511, Telex: 934027. Managing Dir.: D R Hammond; Mktg. Mgr.: Max Mansfield.
Recording Arts, See SP&S Leisure Ltd.
Red Bus Records , 48 Broadley Terrace, London NW1 6UL, 1.258.0324, Telex: 25873. Managing Dirs.: Eliot Cohen/Ellis Elias.
Red Flame, P.O.Box 927, London W3 6YB, 1.993.8634. Contact: D J Kitson.
Red Lightnin' Records, The White House, The Street, Norfolk IP22 2LU, 0379 88693, Telex: 97203. Managing Dir.: Peter Shertser.
Red Rhino Distribution, 74 Eldon Street, York, N Yorks YO3 7NE, 0904 611656, Fax: 0904 644190. Managing Dir.: Tony K.
Red Rhino Records, The Coach House, Fetter Lane, York, Yorks YO1 1EH, 904.27828. Managing Dir.: Tony K.
Redrock, See PRT Distribution.
Redsky Music Records, 53 Gledhorn Park Avenue, Leeds LS7 4JL, 532.622098. Contact: A Gibson.
Reekus Records & Music, The Ritzy, Brixton Oval, London SW2 1JG, 1.674.1600. Dirs.: J Butler/A Foster.
Reflection, See Pinnacle Records.
Reflex Records, 21 Wells Road, Malvern, Worcester, 6845.68470.
Reflex, See Rough Trade Distribution.
Rel Records, 40 Sciennes, Edinburgh EH9 1NH, 31.668.3366. Contact: Neil Ross.
Replay, See Creole Music.
Report Records, Pacific House, Vale Road, London N7 1QB, 1.800.4465, Telex: 261478. Contact: C Buckingham.
Reprise, See WEA Records (UK).
Reproduction, See RCA Records.
Revolver Distribution, Little Ann Street, Bristol BS2 9EB, 0272 540004, Fax: 0272 540013. Contact: M Chadwick.
Revolver Records, 152 Goldthorn Hill, Penn, Wolverhampton WV2 3JA, 902.345345, Telex: 335419. Managing Dir.: Paul Birch; A & R: Dave Roberts.
Revue, See Creole Music.
Rham! Records, Station House, Atherton St, Merseyside L45 2NY, 051.639 3773.
Rhino Records, 186 High Street, Harlesden, London NW10, 01.965 9223, Telex: 28905. Managing Dir.: Bruce White.
Rhino, See Creole Music.
Rhythm King, 429 Harrow Road, London W10 4RE, 1.969.8866, Telex: 268623. Managing Dirs.: James Harrocks, Martin Heath.
Rhythm King, See Rough Trade Distribution.
Rio Records, 1 Evesham Street, London W11 4AJ, 01.243 0011, Telex: 8954780, Fax: 01.221 2722. Managing Dir.: Lawrence Brennan; Mktg. Mgr.: Alan Bellman.
Label(s): Rio, Temple Dist: PRT (UK), Line (GAS), Minos (Greece).
Rise, See Pinnacle Records.
Risin', See Spartan Records.
Ritz Records, 7 Garrick Street, London WC2E 9AR, 1.240.6821/2. Gen. Mgr.: Ann Clerkin.
Ritz, See PRT Distribution.
Ritz, See Spartan Records.
Riva Records, 144 Wardour Street, London W1, 1.734.3481, Telex: 28781. Contact: Richard Partington.
Riverside, See Ace Records.
RMO Records, 139 Victoria Road, Mitcham, Surrey, 1.640.3903. Contact: R McLean.
Roadrunner, See Pinnacle Records.
Rockback Limited, 194 Old Brompton Road, London SW5 0AS, 1.244.8771, Telex: 497491. Contact: G Jones.
Rocksteady (Ego) Music, 23 Whitechapel Street, Manchester M20 0UB, 61.486.8534. Contact: M A Ward.
Rogue Records, P.O.Box 73, Farnham, Surrey GU9 7UN, 252.724638. Contact: Ian Anderson.
Rollercoaster Records, Rock House, London Road, Chalford, GLOS GL6 8PU, 0453 886252. Managing Dir.: John Beecher.
Rondercrest, 296 High Road, London W4 1PA, 1.994.9973, Telex: 8811418. Contact: A J Titcombe.
Rooster Records, 33 Park Chase, Wembley, Middlesex HA9 8EQ, 1.902.5523/2024, Telex: 923421. Contact: E Stevens.
Roots Records Distribution, 14 Alabany Road, Coventry, W Midlands CV5 6ND, 0203 711935. Managing Dir. G Bradshaw.
Rose Records, 3 Ellington Street, London N7 8PP, 01.609 8288, Telex: 268048. Managing Dir.: J Butcher.
Ross Records, 29 Main Street, Turriff, Aberdeenshire, england, tel.: 08886.2403. Managing Dir.: Gibson Ross.
Rough Trade Distribution, 61 Collier Street, London N1 9BE, 1.837 6747, Telex: 299579, Fax: 1.833 2912. Managing Dir.: Simon Edwards; Label Mgr.: Dave Whitehead.
Label(s): (Distributed) Rough Trade, Mute, 4AD, Creation, Sweatbox, Some Bizarre, Cog Sinister, September, Blast First, Product Inc, Rhythm King, SST, New Route, Big One, Big Life, Raw TV, Reflex, KLF, Alternative Tentacles, Situation 2.
Rough Trade Records, 61 Collier Street, London N1 9BE, 1.837 6747, Telex: 299579. Managing Dirs.: Geoff Travis/Peter Walmsley.
Rouska, 29 Cookridge Street, Leeds L52 3AW, 532.304085. Managing Dir.: M Kelley.
RSO, See Polydor Ltd.
Rutland Records, 71 Rutland Road, Chesterfield, Derbyshire S40 1ND, . Contact: T Hedley.
S Gold & Sons Records Ltd, 69 Flempton Road, London E10 7NL, 01.539 3600/556 8380, Telex: 894793, Fax: 01.539 2176. Managing Dir.: Barrie Gold.
(Distributor).
S.O.U.N.D. Recordings, 38 Wharncliffe Gardens, London SE25 6DQ, 1.653.2386, Telex: 8813271. Contact: Dave McAleer.
Sabco, See Discovery Records.
Saderal Records, 28 Durham Road, London SW20 0TW, 1.947.8084, Telex: 8951182. Managing Dir.: Chris Farmer.
Safari Records, 44 Seymour Place, London W1H 5WQ, 1.723 8468, Telex: 267412, Fax: 1.724 3410. Managing Dir.: John Craig.
Label(s): First Night Records. Distribution: Pinnacle.
Saga Records, 326 Kensal Road, London W10 5BL, 1.969.6651. Contact: Marcel Rodd.
Sands Enterprises, 488/490 Old Kent Road, London SE1 5AG, 01.237 9748, Telex: 934999. Managing Dir.: Steve Fernie; Contact: Alan James.
Label(s): Cold Harbour, Harbour Sound. Distribution: Pinnacle.
Satril Records, 3 Blackburn Road, London NW6 1RZ, 1.435.8063/5, Telex: 895458. Managing Dir.: Henry Hadaway.
Savage Int'l, P.O.Box 244, York, Yorkshire YO1 1ZQ. Contact: L Savage.
Savage Records, 31A Clerkenwell Green, London EC1R 0DU, 01.490 1210, Fax: 01.250 3186. Managing Dir.: David Mimran; A & R Mgr.: Bernard Fanin; PR: Sheyla Aslan.
Label(s): Savage, SEM, Tam Tam. Distribution: PRT/Pinnacle.
Savoy Jazz, See RCA Records.
Savoy Records, 5 Crown Hill, Croydon, Surrey CR0 1RY, 1.688.2362. Contact: W Griffiths.
Saydisc Records, Chipping Manor, The Chipping, Glouc s GL12 7AD, 453.84.5036. Contact: G Lucena.
Saydisc, See Essex Record Distribution.
Scana, See Mainline Record Company.
Scarlett Recordings, 169-171 High Rd, Willesden, London NW10 2SE, 01.451 3727, Fax: 01.451 4600. Managing Dir.: Robin Millar; Gen. Mgr.: Callie Mather.
Distribution: CBS.
SE1 Records, 6 Emerson Street, London SE1, 01.928 8345.
Sedition Records, 31 Norfolk Place, London W2 1QH, 1.262.3604.
See For Miles Records, Unit 15, Littleton Road, Ashford, Middx TW15 1UU, 0784.247176, Fax: 0784.241168. Managing Dir.: Colin Miles.
See For Miles, See Pinnacle Records.
SEM, See Savage Records.
Sentinel Records, Paul, Penzance, Cornwall TR19 6UD, 736.731246. Contact: J Morris.
September, See Rough Trade Distribution.
Serious Records, 30, Sheraton Business Centre, Perivale, Middx UB6 7JB. Managing Dir.: Mahesh Bajaj.
Serious, See PRT Distribution.
Shangai Records, 29 Beethoven Street, London W10 4LG, 1.960.1871, Telex: 9413476. Contact: Brian Leafe.
Shoot Records, 31 Silverspot Close, Rainham, Medway, Kent, 634.31626. Contact: S B Rowlan.
Showcase, See SP&S Leisure Ltd.
Sideline Records, 1 Clarence Hse, Rushcroft Rd, London SW2 1JJ, 1.274 2025. Contact: Chris Williams.
Sierra Records, 3 Blackburn Road, London NW6 1RZ, 1.624.1770/1771, Telex: 8951182. Contact: Matt Haywood.
Sierra, See Spartan Records.
Sigh Records, 328 High Road, London N15 4BN, 1.885.5577, Telex: 886280. Managing Dir.: George Hargreaves.
Sigla, See Spartan Records.

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Silent Records, 132 West End Lane, London NE6 1SA, 1.625.9814/8973. Gen. Mgr.: Oliver Greene.
Silicon Records, 8 Fairway Close, Eastbourne, East Sussex, 323.36492. Contact: E Lewis.
Silva Screen Records, 261 Royal College Street, London NW1 9LU, 01.284 0525, Telex: 8951182, Fax: 01.318 1439. Contact: Richard da Silva.
Silva Screen, See PRT Distribution.
Sin, See Cooking Vinyl.
Sire, See WEA Records (UK).
Siren/10 Records, 61-63 Portobello Road, London W11 3DD, 1.221.7535, Telex: 295417. Managing Dir.: David Betteridge.
Siren/10, See Virgin Records.
Situation 2, See Rough Trade Distribution.
Skratch Music House, 81 Crabtree Lane, London SW6 6LW, 01.381 8315, Telex: 957106, Fax: 01. 385 6785. Managing Dirs.: Les McCutcheon/Nigel Wright; Label Mgr.: Annie Plaxton.
Label(s): Passion, Debut, SMP.
Skratch, See PRT Distribution.
Skysaw Records, Atherton Str., New Brighton, Merseyside L45 2NY, 51.639.3773. Contact: P Leay.
SMP, See Skratch Music House.
Snick Records, 21A Alva Street, Edinburgh, england, tel.: 31.556.7549. Contact: D Keegan.
Soho Records, 187 Wardour Street, London W1V 3FA, 1.734.3465. Managing Dir.: Mark Teverson.
Some Bizarre, See Rough Trade Distribution.
Sonar Records, 82 London Road, Coventry CV1 2JT, 203.20749. Contact: G Wale.
Sonata, See Mainline Record Company.
Sonet Records, 121 Ledbury Road, London W11 2AQ, 1.229.7267, Telex: 25793. Managing Dir.: Rod Buckle; Int'l Mgr.: Steve Timms.
Sonet, See PRT Distribution.
Soul Selects, 115 Casewick Road, London SE22, 1.761.3538. Contact: T Fletcher.
Soul Stop Records, 10 St.Marys Hill, Stamford, Lincolnshr PE9 2DP, 0780 51736, Telex: 329297, Fax: 0780 53415. Managing Dir.: Ken Cox.
Soul Supply Records, 40 White Heart Str., Mansfield, Nottinghamshire, 623.654366. Contact: P Lightly.
Soul, See RCA Records.
Sound Archive, See Arabesque Records.
Soundfact, 36 Wrenthan Avenue, Lonodn NW10 3HA, 1.960.7731. Contact: R Hampton.
Sounds Ultimate, P.O.Box 3, Ramsey, Cambridgeshire PE17 1SA, 73.129.281. Contact: J W Smith.
Sovereign Records, The Pyghtle, Nr. Uxbridge, Middlesex UB9 5BD, 895.832063. Contact: B Nisbet.
SP&S Leisure Ltd, Prestwich Hse, Brunswick Way, London N11 1HX, 01.368 5545, Telex: 925430, Fax: 01.361 2054. Managing Dir.: Peter Harris; Export Mgr.: Steve Fruin.
Label(s): (Distributed) Berkeley, Black Lion, Blues Rock Project, Burlington, Candid, Classic Tracks, Creative World, Cruisin', Deja Vu, Giants Of Jazz, Homeland, Jasmine, Joker, Lotus, Recording Arts, Showcase, Supraphon, Tell Tale, Unforgettable.
Distribution Wynd Up. Other product: Deletions & overstocks.
Spartan Records , London Road, Wembley, Middx HA9 7HQ, 01.903 4753/8223, Telex: 923175, Fax: 01.903 7853. Managing Dir.: T McDonnell; Sales/Mktg. Dir.: Dave Thomas.
Label(s): (Distributed) Mute, Warriors Dance, Flicknife, Fat Chance, Pres., Stylus, HHO, Risin', Venus, Jade, Sigla, Link, Double 8, Plaza, Play, Ritz, Westmore, Danceyard, Sierra.
Speakout Records, Great Newport Street, London WC2 7JA, 1.836.4119, Telex: 923753. Contact: D Jones.
Special Delivery, 50 Stroud Green Road, London N4, 1.263.6403. Contact: J Crosby.
Spellbound Records, Church Road, Hindhead, Surrey GU26 6HU, 428.73.5771, Telex: 94015731. Contact: Tony Simons.
SST, See Rough Trade Distribution.
Starblend Records, 30 Lingfield Road, London SW219 4PU, 1.879.1222, Telex: 8951523. Contact: Tony Harding.
Starburst, See Magnum Music Group.
Start Records, 23 Gosfield Street, London W1P 7HB, 1.637.2661/ 2, Telex: 264597. Contact: Brian Gibbon.
State Records, 26/27 Castlereagh Street, London W1H 5YR, 1.402.2191, Telex: 25740. Managing Dir.: Wayne Bickerton.
Stax, See Ace Records.
Sterns/Triple Earth, 1-6 Whitfield Place, London W1P 5RW, 01.388 5533/387 5550, Telex: 8951182, Fax: 01.387 5324. Dirs.: A Bayramian/R Urbanus.
Stiff Records, 111 Talbot Road, London W11 2AT, 1.221.5101, Telex: 299894. Managing Dir.: Jill Sinclair.
Stranded Records, 6 Iona Street, Leith, Edinburgh EH6 8SF, 31.553.1098. Contact: L A Nicol.
Strange Fruit Records, Sarabee Hse, Ridway, Woking GU22 8PW 44.9323.490.98. Contact: C Selwood.
Streetlife, See Mainline Record Company.
Strike Back Records, 271 College Street, London NW1 9LU, 01.482.0115, Telex: 266072. Managing Dir.: Maurice Bacon.
Distribution: Rough Trade.
Striped Horse Records, 29 Maddox Street, London W1R 9LD, 1.499.0567, Telex: 8953097. Contact: Richard Gillinson.
Stud Records, 9 Eccleston Street, London SW1W 9LX, 1.730.9875, Telex: 265871. Contact: John Sherry.
Stylus, See PRT Distribution.
Stylus, See Spartan Records.
Submission, The Bakery, Boyer Street, Derby, Derbyshire, 332.385021. Contact: G Park.
Sun, See Charly Records Affinity.
Sundown, See Magnum Music Group.
Sunflower, See Graduate Records.
Sunset, See Pinnacle Records.
Sunstorm Records, 10 Lesly Court, Harcourt Rd., Wallington, Surrey SM6 8AZ, 1.647.5491. Contact: P O'Brien.
Supertrack Distribution, 3 Bloemfontein Avenue, London W12 7BH, 01.743 1333, Fax: 01.749 0149. Managing Dir.: R L Gosden.
Supraphon, See SP&S Leisure Ltd.
Supreme Int'l, 18 Saxecobourgh Street, Edinburgh, england, tel.: 31.343.3653. Contact: A Campbell.
Supreme Records, 1a Waterlow Road, London N7, 01.482 5212, Telex: 917618. Managing Dir.: Nick East; Creative Dir.: Kate Farmer; Product Mgr.: Mike Redfern.
Survival Records, PO Box 337, London W5 4XG, 1.847.2625/7, Telex: 896619. Managing Dir.: Anne Marie Heighway.
Sweatbox, See Rough Trade Distribution.
Sweet Folk All Recordings, 41 Sowery New Road, Sowery Bridge, Yorkshire, 422.832633. Contact: J Stead.
Swift Record Distributors, 3 Wilton Road, East Sussex TN40 1HY, 0424 220028, Telex: 957082.
Swordfish, 76 Hurst Street, Birmingham, West Midlands, 21.622.3979.
Sylvantone Records, 17 Allerton Grange Way, Leeds LS17 6LP, 532.687788. Contact: T Goodacre.
T Rod Records, 53 Dunbar Road, Hartlepool, Cleveland TS25 5DU. Contact: C Larkin.
T-Mac Records, 42 Lucerne Road, London N5 1TZ, 1.359.2814, Telex: 8951182. Contact: P Rodriguez.
Tabitha Records, 4 Alphin Brook Rd, Marsh BARTON, EXETER EX2 9DJ, 392.413653. Managing Dir.: Graham Sclater.
Label(s): Tabitha, Domino, Willow.
Tabu, See CBS Records.
Tam Tam, See Savage Records.
Tambourine Records, 6 The Willows, Rainham, KENT ME8 7DW, 634.33960. Contact: M J Matthews.
Tamla Motown, See RCA Records.
Target Records Sales, Target Hse, Cornwall Road, Croydon CR9 2TG, 01.686 3322, Telex: 918968, Fax: 01.681 6523. Managing Dir.: L Adams.
Tashman Music, 18 Carey Down, Tescombe CL., SUSSEX BN9 7LF, 79.142537. Contact: M Green.
Taxi Taxi, See Island Records.
Tedious Records, 12 The Approach, Rayleigh, Essex, 268.742082. Contact: T Davis.
Teesbeat Records, 10 South Road,, Norton-on-Tyne, Clevel.TS20 2ST, 642.552493. Contact: J Hogdson.
Teldec, See WEA Records Ltd.
Tell Tale, See SP&S Leisure Ltd.
Tellydisc, 39 De Verre Gardens, London W8 5AW, 1.581.4551, Telex: 23817. Contact: D C Pick.
Telstar Records, The Studio, King Edward Mews, London SW13 9HP, 1.846.9946, Telex: 938054. Contact: S O'Brien.
Telstar, See BMG Operations.
Tema Records, 151 Nork Way, Banstead, Surrey SM7. Contact: T Evans.
Tembo Records, 2 Dorset Square, London NW1 6PU, 1.724.5906, Telex: 299220. Contact: J Summers.
Temple, See Rio Records.
Tent, See RCA Records.
TER, See Pinnacle Records.
Terry Blood, 18-20 Rosevale Road, Chesterton, Staffs ST5 7QT, 0782 620321, Telex: 367106, Fax: 388 9576.
Thames Distributors, 63A Station Road, Hampton, Middx TW12 2BT, 01.979 9033/783 1749, Telex: 296447, Fax: 01.979 5055. Managing Dir.: Norman Woolfson.
That's Entertainment, 107 Kentish Town Road, London NW1 8PB, 01.485 9593, Telex: 896691.
The Major Record Company, 8 Cleveland Road, Chiswick, London W4 5HP, 1.944.1956, Telex: 934386. Contact: Catriona Stack.
The Pink Label, 26 Desford Road, London E16 4NJ, 1.476.0474. Contact: S L Down.
The Precious Organisation, 24 Gairbraid Ave., Maryhill G20 1XX, 41.946.2443. Contact: E Davis.
The Really Useful Record Company, 12/13 Richmond Buildings, London W1, 1.439.7515, Telex: 917605. Contact: Derek Everett.
Thin Line Records, 32 Zetland Road, Manchester M21 2TH, 61.860.6470. Contact: H Marshall.
Thin Sliced Records, 60 Lower Road, London SE16 2TU
Third Mind Records, P.O.Box 160, Canterbury, KENT CT2 TXL, 227.68573. Contact: G Levermore.
Thrush Records, 370 City Road, London EC1, 1.278.3331.
Thunderbolt, See Magnum Music Group.
Tiger, See Creole Music.
Tim Records, 10 Tiverton Road, London NW10 3HL, 1.969.4018. Contact: Edward Christie.
Timebox, See Pinnacle Records.
Timeless Records, 1 Evesham Street, London W11 4AJ, 01.243 0011, Telex: 8954780, Fax: 01.221 2722. Managing Dir. Alan Bellman; Mktg. Mgr.: Rahra Desai.
Label(s): Timeless, Detail, Preset.
Timeless, See PRT Distribution.
Titan Int'l Prod., 185A Newmarket Road, Norwich, Norfolk NR4 6AP, 603.51139. Contact: P Newbrook.
Titanic, See Essex Record Distribution.
Tm Records, 48 Ridgway, Sutton, Surrey SM2 5JU, 1.642.3210. Contact: Jon Hisemann.
TM, See PRT Distribution.
Tobacco Road, See Mainline Record Company.
Tomata, See Mainline Record Company.
Toney Owens Enterprises, College Road, Birmingham B8, 21.327.4075/4066. Contact: T Owens.
Topic Records, 50 Stroud Green Road, London N4 3EF, 1.263.6403. Contact: T Engel.
Topline, See Charly Records Affinity.
Total Eclipse Records, Greenhill Herne Bay, Kent CT6 2ZN, 227.363820. Contact: J Murphy.
Tower Records, 121/123 High Street, Epping, Essex CM16 4BB, 378.76461, Telex: 937400. Contact: Adrian Gurvitz.
Trindisc Records, 17/19 Stratford PLace, London W1N 9HF, 1.493.8590, Telex: 291429. Contact: W W Williams.
Triple Earth Records, 1/8 Whitfield PLace, London W1P 5RW, 1.388.5533, Telex: 8951182. Managing Dirs.: Iain Scott,Bunt Stafford.
Trojan Recordings, 12 Thayer Street, London W1M 5LD, 1.935.8323, Telex: 22787. Contact: Colin Newman.
Trojan Sales, Unit 40, Sapcote Ind Est, London NW10, 01.935 8323, Telex: 22787, Fax: 01.486 4915. Managing Dir.: Colin Newman; Managing Dir.: C Newman.
Trojan, See PRT Distribution.
Truckers Delight, See Big Bear Records.
Tumi, See Discovery Records.
TVT Records, 35 Boswall Road, Edinburgh EH5 3RP, 31.552.6063. Contact: R Mackay.
TW Records, 7 Argyle Street, Bath, Avon BA2 4BA, 225.331521. Contact: J Nicholson.
Twilight Manoeuvres, P.O.Box 333, Bushey, Watford, Herts WD2 3UN, 1.950.9507, Telex: 9419501.
Tycoon Records, 139 Victoria Road, Mitcham, Surrey CR4 3JD, 1.640.3903. Contact: R Green.
Ubik Records, 26 Sternhall Lane, London SE15 4NT, 1.358 0058/9867, Fax: 1.358 1084.
Ugly Man Records, P.O.Box 19, Manchester M13 ONF, 61.228.3260. Contact: G Lovelady.
Unamerican Activities, 29 St.Michaels Road, Leeds LS6 3BG, 532.742106. Contact: D Foster.
Unforgettable, See Mainline Record Company.
Unforgettable, See SP&S Leisure Ltd.
Uni, See MCA Records Int'l.
Unicorn-Kanchana Records, 14 Hillgate Place, London W8 7SJ, 1.727.3881, Telex: 22861. Contact: N J Brandt.
Unicorn, 11A Pratt Street, Camden TOWN, London NW1 OAE, 1.485.1698, Telex: 265090. Contact: M Johnson.
Upright Records And Music, 61/71 Collier Street, London N1 9BE, 1.833.3456, Telex: 299579. Contact: B Gilliam.
Uptown Records, 4 Locket Mews, Locked Road, Harrow, Middx HA3 7LY, 1.427.842/9076. Contact: G Garvey.
Urban, See Polydor Ltd.
V-Kris Studios, 2/4 Bank Road, Stockport, Cheshire SK6 1DR, 61.530.5052. Contact: C Stratham.
Valentine, See PRT Distribution.
VCN Records, See Blue August Records.
Venture, See Virgin Records.
Venus, See Spartan Records.
Verve, See Polydor Ltd.
VFM Records, P.O.Box 233, Aylesbury, Bucks, 296.37307, Telex: 838705. Contact: R Markell.
Viceroy Records, 8 Abbey Parade, London W5 1EE, 1.997.0108. Contact: B Morris.
Village, 42 Maria Square,, Beaumont V, Bolton BL7 8AE, 204.81263. Contact: D Boit.
Vindaloo, Manchester Street, London W1M 5PJ, . Contact: R Lloyd.
Vintage Jazz Music Society, 12 Slough Lane, Kingsbury, London NW9 8QL, 1.205.2587. Contact: Steve Lane.
Label(s): VJM, Biograph, Arcadia, AIJRC.
Vinyl Drip Records, 87 Anchorsholme Lane, Blackpool, Lancashire, 253.852945. Contact: J Robb.
Vinyl Solution, See Pinnacle Records.
Virgin Classics, See Virgin Records.
Virgin Records, 553/579 Harrow Road, London W10 4RH, 1.968 6688, Telex: 22542, Fax: 1.968 6533. Chrmn.: Simon Draper; Managing Dir.: Ken Berry; Int'l Managing Dir.: Jon Webster; Int'l Gen. Mgr.: Chris Griffin.
Label(s): Siren/10, EG, Editions EG, Circa, Enigma, Goldcastle, DEP, Virgin Classics, Venture, Earthworks.
Vision Discs, P.O.Box 92, Gloucester GL4 8HW, 452.812442, Telex: 23152. Contact: Vic Coppersmith-Heaven.
VJM, See Vintage Jazz Music Society.
Vogue, See Discovery Records.
Vox Productions, Wellington Road, London NW8 9TG, 1.722.1208. Contact: P Fejer.
Warehouse Records, 19/21 Somers Street, Leeds, W.YORKSHR. LS1 2RG, 532.468287. Contact: M Wland.
Warner Bros, See WEA Records (UK).
Warrior, See Pinnacle Records.
Warriors Dance, See Spartan Records.
Warwick Leisure, 3 Standard Road, London NW10 6EX, 1.961.5646, Telex: 914382. Chrmn.: Ian Miles.
Watch Out Records, 36L Forest Park Place, Dundee, Tayside. Contact: G Finlayson.

World Radio History

Waterfall Records, 5 Lefroy Road, London W12 9LF, 1.749 2757. Managing Dir. Adrian Faiers.
Waterfront Records, 1 Leigh Hill, Old Town, Leigh-on-Sea, Essex SS9 2DR, 702.714025. Contact: D Hatfield.
Waterloo Sunset Records, 21A Cullesden Road, Kenley, Surrey CR2 2LR, 1.668,0493. Contact: R C Brennan.
Waterloo, See Pinnacle Records.
Wax Records, 28 Chalvedon Avenue, Basildon, Essex SS13 1AF, 268.728574. Contact: PB Truslove.
Wax-Trax, P.O.Box 59, London N22, 1.889.6166. Contact: P Ratmann.
WEA Europe, 83 Baker Street, London W1M 1AJ, 1.486 1414, Telex: 266170, Fax: 1.935 3669. Pres.: Stephen Shrimpton; Senior Vice Pres. Mktg: Kick van Hengel; Mktg. Dir.: David Evans; Exec. Vice Pres.: Ken Cooper.
WEA Records (UK), Electric Lightning Sta., 46 Kensington Court, London W8 5DP, 44-1.938 2181, Telex: 261425, Fax: 44-1.937 6645; 44-1.937 6662. Chrmn.: Rob Dickins; Managing Dirs.: Max Hole (UK division), Paul Conroy (US division); Sales Dir.: Jeff Beard; Dir. Fin. & Admin.: Roger Brighten; Dir. A & R: Malcolm Dunbar; Int'l A & R Mgr. (UK): Hugh Attwooll.
Label(s): Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Teldec, Warner Bros. Magnet, WEA; (Licensed) Geffen, Beggars Banquet, Blanco Y Negro, ZZT.
WEA Records Distribution, P.O.Box 59, Alperton Lane, Wembley, Middlesx HA0 1FJ, 01.998 8844, Telex: 936460, Fax: 01.998 3429. Operations Dir.: Phil Murphy; Customer Services: Keith Davies.
Web Records, Leicester Road, N.Loughbrgh., Leicester LE12 8YE, 509.413663. Contact: D W Bromley.
West 4 Tapes & Records, 105 Stocks Lane, Bracklesham, Sussex PO20 8NV, 243.671238. Contact: K G Roe.
Westminster, See MCA Records Int'l.
Westmore, See Spartan Records.
Westside Records , Springfield Mews, London W5 2AB, 1.840.4800, Telex: 935942. Contact: Morgan Khan.
Westside Streetsounds, See PRT Distribution.
Wienerworld, 90 Old Church Lane, Stanmore, Middx HA7 2RR, 01.954 8777, Telex: 94013029, Fax: 01.954 2999. Managing Dir.: Ian A Wiener; Business Affairs Dir.: Anthony S Broza.
Willow, See Tabitha Records.
Wimp Records, 2 Field Row, Kingston, Cambridge, 22.026.3875. Contact: D Gowar.
Windham Hill, See A&M Records.
Windsong Record Exports, 159 Stafford Road, Croydon, Surrey CR0 4NN, 01.860 9010, Telex: 896218. Managing Dir.: Steve Mason.
Wire Records, 363/365 Harrow Street, London W9 3NA, 1.969.9522, Telex: 23817. Contact: H Magee.
Wonderland, See Polydor Ltd.
Wood Wharf Records, 28/30 Horseferry Place, London SE10 9BT, 01.853 4766, Telex: 896691. Contact: M J Dunkerly.
Word UK, 9 Holdom Avenue, Milton KEYNES, BUCKS MK1 1QU, 0908 648440, Telex: 825706, Fax: 0908 648592. Contact: I Hamilton.
World Service, 61 Collier Street, London N1 9BE, 01.837 5653, Telex: 299579, Fax: 01.833 4624. Managing Dir.: D Lawson.
Wye Records, 117 Alcester Road, Moseley, BIRMINGHAM B13 8DO, 21.449.6634/7054. Managing Dir.: D Cox.
Wynd-up Distribution, Guinness Road Trading Est, Manchester M17 1SD, 061.872 0170/5020, Fax: 061 8487016. Managing Dir.: Colin Reilly.
Y 11 Records, 16 Blomfield Road, London W9 1AD, 1.286.0642. Contact: Dick O'Dell.
Young Blood Records, 6 Heath Close, London W5, 1.991.0993. Managing Dir.: Jan Olofsson.
Label(s): Young Blood, Crazy Viking, Birth.
Zarjazz, 167 Caledonian Road, London N1 0SL, 1.700.4110, Telex: 261518. Managing Dir.: Mathew Sztumpf.
Zebra Records, 53 Kessington Gardens Square, London W2 4BA, 01.229 8854, Telex: 943763. Managing Dir.: Ian McNay.
Zinger, See Pinnacle Records.
Zodiac Record Company, 1090a Finchley Road, London NW11, 01.455 6620. Contact: H Wilcox.
Zodiac, See Essex Record Distribution.
Zomba Productions Limited, 165/7 Willesden High Road, London NW10 2SG, 1.59.8899, Telex: 919884. Dir.: Clive Calder.
Zonophone, See EMI Records (UK) Ltd.
ZTT Records, 8/10 Basing Street, W11 1ET London, 44.1.221.51.01, Telex: 051.297314. Managing Dir.: Jill Sinclair.

MUSIC PUBLISHERS

A-Sharp Publishing, See BMG Music Publishing.
Accolade Music, 250 Earlsdon Avenue North, Coventry, CV5 6GX, 203.711935. Managing Dir.: G Bradshaw.
Acton Green Music, 15 Great Western Road, London W9, 1.236.3000, Telex: 299611. Managing Dir.: D D Smith.
Acuff Rose Opryland Music, 129 Park Street, London W1Y 3FA, 1.629.0392, Telex: 268403. Managing Dir.: T Peters.
Adorno Music, 5 Alexandra Park, YO12 5JN Scarborough, N.
Yorkshire, 723.500.351. Managing Dir.: Barry Palmer.
Affair Music Company, 3 Paddington Street, London W1M 3LA, 1.935.0757, Telex: 28719. Managing Dir.: Allan James.
Airs & Graces Music, 112 Westbourne Grove, London W2 5RU, 01.221 3292, Telex: 263942. Managing Dir.: M Hall.
Alfred Lengnick & Co, 421a Brighton Road, South Crydon, Surrey CR2 6YR, 1.660.7640.
All Boys Music, 4/7 Vineyard, Sanctuary St, London SE1 1QL, 1.403 0007, Telex: 28604, Fax: 1.403 3390. Managing Dir.: Pete Waterman.
Allied Music Company, 76 Tottenham Court Road, London W1P 9PA, 1.636.1174, Telex: 922488. Managing Dir.: A Grover.
Alphadon Music, 28 Forest Drive, Keston Park, Kent BR2 6EF, 1.935.1031. Managing Dir.: D Percival.
Alternative Tentacles , 61/71 Collier Street, London N1 9BE, 1.833.3456, Telex: 299579. Managing Dir.: B Gilliam.
Ambassador Music, 22 Denmark Street, London WC2, 1.836.5996. Managing Dir.: L Pincus.
Amicus Music Consultants, 6 Heritage St., High Street, AL3 4EB St. Albans, Hertfordshire, 727.33666, Telex: 8814198. Managing Dir.: K Street.
Amp Publishing, 19 Meard Street, London W1V 3HQ.
Ampersand Music, 33 Old Market Street, Thetford, Norfolk IP24 2EQ, 842.2697. Managing Dir.: J Crisp.
Amphonic Music, Kerchesters, Waterhouse Lane, Kingswood, Surrey KT20 6HT, 0737 832838. Managing Dir.: Ian Dale.
Anderburr Music, Park Hs, 21 Ravenscourt Park, London W6, 1.748.8323, Telex: 297127. Managing Dir.: Christopher Burr.
Anglia Music , 39 Tadorne Road, Tadworth, Surrey KT20 5TF, 737.81.2922. Managing Dir.: Johhny Douglas.
Annago Music, 31 Taylor Avenue, Kew, Richmond, Surrey TW9 4EB, 483.755.153. Managing Dir.: R Roker.
Anxious Music, 2-4 The Broadway, London N8 9SN, 01.340 8357, Telex: 264647, Fax: 01.341 5480. Managing Dir.: Phil Hope.
Aorea Music, 9 Kingsway, 6th Floor, London WC2B 6FA, 2660.270560, Telex: 267097. Managing Dir.: Gloria Bristow-Saunders.
Applied Music, See Bucks Music.
Arcadia Music Publishing, P.O.Box 1, Rickmansworth, Hertfordshire WD3 3AZ, 1.584.6671. Managing Dir.: J Wallington.
Argon Music, 132 Dalling Road, London W6 OEP, 01.741 7409, Telex: 265871. Managing Dir.: Julius Just.
Ariel Music, Sibford Ferris, Banbury, Oxfordshire OX15 5RG, 295.78679. Managing Dir.: J Woolfenden.
Aristocrat Music Ltd., 9/11 Monmouth Street, London WC2H 9DA, 1.836.4763, Telex: 937400. Contact: T King.
Arlon Music, 59A Connaught Street, London W2 2BB, 1.402.7548/9/0, Telex: 83275. Managing Dir.: T Noon.
Around The World Music (Uk), 3 Chalcot Stud., Berkley Gr., London NW1 8XY, 1.586.9578, Telex: 263192. Managing Dir.: P Philips.
Arpeggio Music, 85 Rogers Lane, Slough, Berkshire SL2 4LW, 28.14.4373. Managing Dir.: B Champion.
Arrgee Music, See State Music.
Artic King Music, 360 Oxford Street, Avon Hs, London WIN 9HA, 1.499.5244, Telex: 22721.
Artmusique Publishing, 31 Perry Hill, London SE6 4LF, 1.291.2076. Managing Dir.: R CLarson-Leach.
Ash Music, Cropwell House, Salmon lane, Nottingham, NG17 9HB, 623.752448. Managing Dir.: S Stephens.
Ashley-Fields Music, 92 Church Road, London SW13 ODQ, 1.846.9291/2. Managing Dir.: N Nodel.
Associated Music People, 4 Cheniston Gardens, London W8 6TQ, 1.937.2252/9569, Telex: 263009. Managing Dir.: Alan Barson.
Asterisk Music, Rock Hoese, London Road, Chalford GLOS GL6 8PU, 453.886252.
Asylum Music, 9 Porton Crt., Portsmouth Rd, Surbiton, Surrey KT6 4HY, 1.390.1648. Managing Dir.: B Anderson.
Athenae Music Publishing, Great Linford Manor, Milton Keynes MK14 5AX, 908.667432, Telex: 826388. Managing Dir.: H C Maloney.
Atlantic Seven Productions, 52 Lancaster Road, London N4 4PR, 1.263.4435, Telex: 8951182. Managing Dir.: P Shart.
Aura Records & Music, 1 Liverpool Road, London W5 5NZ, 01.579 4333, Telex: 24224, Fax: 01.831 9489. Managing Dir.: Aaron Sixx.
Representing: Aura Music.
Avant Garde Music, Fruit Farm House, Foxton, Cambs CB2 6RT, 763.82.610/8142, Telex: 265871. Managing Dir.: J Fiddy.
Avatar Communications, Imperial Stud., Imperial Rd, London SW6 2AG, 1.736.6304, Telex: 8950127. Managing Dir.: John Brewer.
Backs Music, St.Mary's Road, Norwich NR3 3AF, 603.624290. Managing Dir.: J Appel.
Bacon Empire, 271 College Street, London NW1 9LU, 01.482 0115, Telex: 265451. Managing Dir.: Maurice Bacon.
Bandleader Music, 7 Garrick Street, London WC2E 9AR, 1.240.0658, Telex: 268630. Managing Dir.: J Nice.
Banks Music Publications, The Old Forge, Sand Hutton, York YO4 1LB, 904.86472. Managing Dir.: R Silver.
Barenreiter, 17/18 Bucklesbury, Hitchin, Herts SG5 1BB, 462.57535, Telex: 265451.
Barry Collings Music, 15 Claremont Road, Westcliff, Essex SSO 7DX, 702.343464.
Barsongs, 4 Cheniston Gardens, Kensin., London W8 6TQ, 1.937.2252, Telex: 263009. Managing Dir.: A Barson.
Basically Gasp Music, See BMG Music Publishing.
Bathtub Music, 7 Argyle Street, Bath, Avon BA2 4BA, 225.331521. Managing Dir.: Jenni Nicholson.
Beach Road Music, 22 South Molton Street, London W1Y 1DD, 1.491.1131. Managing Dir.: C Jennings.
Beadle Music, P.O.Box 27, Burgess Hill, SSX RH15 OYT, 44.46.47933. Managing Dir.: B Beadle.
Bear Songs, PO Box 944, Birmingham B16 8UT, 21.454 7020. Managing Dir.: J Simpson.
Beaumont Music, 20/24 Beaumont Road, London W4 5AP, 1.995.5432, Telex: 265871. Managing Dir.: P Ford.
Bee Bee Music, P.O.Box 472, London SW7 4NL, 1.937.6614, Telex: 21879. Managing Dir.: J Lustig.
Beijing, 29 Beethoven Street, London W10 4LG, 1.960.1871, Telex: 9413476. Managing Dir.: Brian Leafe.
Belsize Music, 24 Baker Street, London W1M 1DF, 1.935.2076, Telex: 23840. Managing Dir.: C Peate.
Big Ben Music, Pyghtle Cott., The Pyghtle, UB9 5DB Denmam Village, Middx, 895.832063. Managing Dir.: Jim Simpson.
Big Ears Music, 147 Waller Road, Telegraph H, London SE14 5LX, 1.385.0802, Telex: 8951182. Managing Dir.: Greg Cutler.
Big One Publishing, 173 Kennington Raod, London SW11 6SS, 1.486.5353, Telex: 27659. Contact: P Meads.
Big Secret Music, Havoc House, Little Street, PL21 9PH Cornwood, Ivybridge, Devon, 755.37243. Managing Dir.: G Fletcher.
Big Top Music, 66 Mollison Road, Meir, Stoke On Trent ST3 7AG, 782.331925. Managing Dir.: Paul Quinton.
Billymac Music, 42 Lucerne Raod, London N5 1TZ, 1.359.2814, Telex: 8813271. Managing Dir.: D Mc Aleer.
Birth Music, See Olofsong Music.
Black Bull Music, See Jobete Music.
Black Rapsody Music, See BMG Music Publishing.
Black Sheep Music, Fulmer Gardens Hs, Fulmer, Bucks SL3 6HF, 2816.395.2109, Telex: 849208. Managing Dir.: L Findon.
Blackbird Music, Cadbury Camp Lane, BS20 9SB Clapton In Gordano, Bristol, 272.8546.75.
Blackbird Music, See BMG Music Publishing.
Block & Gilbert Music, See BMG Music Publishing.
Blue August Music, 9 Kentish Town Road, London NW1 8NH, 01.267 2972, Telex: 893334, Fax: 01.599 2065. Dirs.: John McDonald, Phil Harding.
Blue Gator Music, See BMG Music Publishing.
Blue Gum Music, 64 Stirling C., Marshall St., London W1V 1LG, 1.434.1839, Telex: 25247. Managing Dir.: B Welch.
Blue Mirror Music, 48 De Lisle Road, Bournemouth, Dorset BH3 7NG, 202.529.755. Managing Dir.: M Shepstone.
Blue Mountain Music, Media House, 334 King Street, London W6 0RA, 1.846.9566, Telex: 934541. Contact: Marc Marot.
Blue Waters Music, 38 The Broadway, London E15, 1.519.1215, Telex: 8953013.
BMG Music Publishing Int, 3 Cavendish Square, London W1M 9HA, 01.580 5566, Telex: 298933, Fax: 01.631 5126. Vice Pres.: Diana Graham; Admin. Mgr.: Adam Singfield.
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Entertainment Agents Assn., 403 Collingwood Hse, Dolphin Sq, London SW1V 3NE, 01.834 0515.
Gallup, 202 Finchley Rd., London NW3 6BL, 01.794 0461, Telex: 261712, Fax:01.431 0252. Charts Mgr.: Godfrey Rust.
Indieline, PO Box 195, London N14 5DF, 01.368 2921. Managing Dir.: Colin Jaques; Mktg. Mgr.: Keith Palmer. Independent labels information service.
Music Publishers Assn., 103 Kingsway, 7th Floor, London WC2B 6QX, 01.831 7591, Fax: 01. 242 0612. Sec.: Peter Dadswell.
Music Retailers Assn., PO Box 249, London W4 5EX, 01.994 7592.
Musicians Union, 60-62 Clapham Rd., London SW9 0JJ, 01.582 5566, Telex: 8814691. Gen. Sec.: John Morton.
Nat'l Sound Archive, 29 Exhibition Rd., London SW7 2AS, 01.589 6603/4. Managing Dir.: C H Roads.
Performing Right Society, 29/33 Berners St., London W1P 4AA, 01.580 5544, Telex: 892678, Fax: 01.631 4138. Chief Exec.: Michael Freegard.
Phonographic Performance, 14-22 Granton St., London W1V 1LB, 01.437 0311. Managing Dir.: J B Love.
Radio Academy, 30 Whiteladies Rd., BS8 2LG Bristol, england, 272.237485. Dir.: Lin Glover; Contact: Tim Blackmore.
The Radio Consultancy, 12-14 Pottery Ln., W11 4LZ London, 727.7081, Telex: WJJ 052, Fax: 727.7081. Managing Dir.: Colin Day.
Umbrella, PO Box 297, London SE24 0NH, 01.274 9709. Dirs.: Allison Schnackenberg, Brian Leafe, Dave Loader, British independent record companies organization.
Video Industry Wholesalers, 103 Bashley Rd., London NW10 6SD, 01.965 555, Telex: 927813, Fax: 01.961 8040. Managing Dir.: Ray Laren.
Video Performance (Vpl), 14-22 Ganton St., London W1V 1LB, 01.437 0311, Telex: 268610, Fax: 01.734 9797. Managing Dir.: R S Drage.

PUBLIC RELATIONS & RECORD PROMOTION

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BAM Promos., 11 Harley St., London W1D 1A, 1.631.0721, Telex: 22473. Managing Dir.: B Misell.
CPA, 18 Mazenod Ave., London NW6 4LR, 1.629.9975. Man. Dir.: C Peters.
CPC Actiondisc, Tenterden Rd., Biddenden, KENT TN27 8BH, 580.291280. Managing Dir.: S D St Clair-Pearce.
CRS Publicity, PO Box 195, London N14 5DF, 1.368.2921. Managing Dir.: Colin Jaques.
DDR Mailout Services, 66 Mollison Rd., Stoke O TRNT, STAFFS ST3 7AG, 782.331925. Managing Dir.: P Quinton.
The F.T.F. Agency, 212/214 Great Portland St., London W1N 5HG, 1.388.4832. Managing Dir.: D Fox.
GAP Promos., 207 Days Ln., Sidcup, KENT DA15 8JX, 1.300.1539. Managing Dir.: G A Payne.
GRP, 36 Boston Pl., London NW1, 01.706 2402, Fax: 01.706 0324. Contact: Guy Holmes.
MB Promos., 98 Maida Vale, London W9, 1.328.7702.
M & M Industries, Kings Langley, Hertfordshire WD 9HG, 92.77.67966. Managing Dir.: N J Miles.
PSA Public Relations, 3 Grosvenor Gardens, London SW1W 0BD, 1.630.9082, Telex: 8956658. Managing Dir.: Phil Symes.
Agent Services, 21 Waylands Hayes, Middlesex UB3 2QU, 1.573.0005, Telex: 268048. Managing Dir.: A R Allen.
Keith Altham Publicity, 56 Old Compton St., London W1, 1.439.6325.
Amicus Promos., 6 Heritage Close, High St., St ALBANS, HERTS AL3 4EB, 727.33666, Telex: 8814198. Managing Dir.: K Street.
Applewood Promos., 18 Oxford Rd., London W4 4DN, 1.995.67665. Managing Dir.: P Walsh.
Astron Promos., Norney Grange, Elstead Rd., Shackleford, Surrey GU8 6AY, 48.68.24820. Managing Dir.: A M Woodley-Beattie.
Geoff Atherton Promos., 19 Elmstead Close, Ewell COURT, Surrey KT19 0EA, 1.549.6989. Managing Dir.: G Arherton.
Banner Headlines, 35A High St., Chislehurst, KENT BR7 5AE, 1.468.7084, Telex: 8951761. Managing Dir.: G Banks.
George Bartram Ents., 266 Broad St., Birmingham B1 2DS, 21.643.9346. Managing Dir.: G Bartram.
Winsor Beck Pub. Rel., Network H, 29/39 Stirling Rd., London W3 8DJ, 01.993 7506, Telex: 291908, Fax: 01.993 8276. Managing Dirs.: Geri Winsor, Cathy Beck.
Tony Berry Promos., 33 Mallings Dr., Maidstone, KENT ME14 4HF, 622.30192. Managing Dir.: T Berry.
Blackmarketing, 363/365 Harrow Rd., London W9, 1.969 8348. Managing Dir.: Andy Sojka.
Tony Brainsby Publicity, 16B Edith Grove, London SW10, 1.834.8341.
Tony Bramwell, 53 Ripley Gardens, London SW14 8HF, 1.878.5344. Managing Dir.: T Bramwell.
Brassneck Publicity, Warehouse D, Metropolitan Wf, London E1 9SS, 1.481.1722. Managing Dir.: M Houghton.
David Brown, 25 Chapel End, Sawtry, CAMBS PE17 5TJ, 487.830713.
Bullet, 57 Ramsay Rd., London W3 8AZ, 1.992.7725/6/7, Telex: 922488. Managing Dir.: Barry Evans.
Suzy Burston & Assoc., 56C Randolph Ave., London W9 1BE, 1.286.7640. Managing Dir.: S Burston.
Buzzbee Promos., 38 The Broadway, London E15, 1.519.6828, Telex: 8953013. Managing Dir.: Ross Hensworth.
Byworth-wootton Int'l, 34 York Rd., New BARNET, HERTS EN5 1LJ, 1.440.8884. Managing Dirs.: Tony Byworth, Richard Wootton.
Forbes Cameron Publicity, Palace Theatre, Oxford St., Manchester M1 6FT, 61.236.1338, Telex: 666951. Managing Dir.: F Cameron.
The Annie Challis Co., 46/48 Osnaburgh St., London NW1 3NP, 1.387.3802. Managing Dir.: A Challis.
Chartbusters Promos., 328 High Rd., London N15 4BN, 1.885.5577, Telex: 886280. Contact: N Persoud.
Sharon Chevin, 53 Shepherds Hill, London N6 5QP, 1.341.1234. Managing Dir.: S Chevin.
Omer-li Cohen Pub. Rel., 67 Gloucester Ave., London NW1 8LD, 01.483 2251, Fax: 01.586 9880. Contact: Omer-Li Cohen.
Geofff Collings Promos., Lodene, Southields Rd., Woldingham, Surrey CR3 7BG, 88.385.2207.
Commando Promos., 3 Blackburn Rd., London NW6 1RZ, 1.435.8063, Telex: 8954958. Managing Dir.: Henry Hadaway.
Contact, PO Box 69, Holsworth, DEVON, 40.927.361. Managing Dir.: M Claire.
Contact Publicity Services, The Business Cntr, Saxon Hse, Heritage GATE, DERBY DE1 1DD, 332.369512. Contact: Theo Loyla.
Cowan Bellew Assoc., 45 Poland St., London W1V 4AU, 1.434.3871. Managing Dir.: Theo Cowan.
Dennis Davidson Assoc., 57/59 Beak St., London W1R 3LF, 1.439.6391.
Beer Davies, 157 Russell Rd., Moseley, BIRMINGHAM B13 8RR, 1.969.7373. Managing Dir.: G Davies.
Chris Denning, 22 Ecton Park Rd., Northampton NN3 5EB, 604.411060.
Tony Denton Promos., 30 Meaddowcroft Rd., London N13 4EA, 1.886.6653, Telex: 8951182.
Diamond Promos. & Publicity, 11 St. Leonards Close, Bushey, Herts WD2 2DB, 1.400.7008.
Laister Dickson, 10 Frith St., London W1V 5TZ, 1.439.0627. Managing Dir.: W Laister.
Diva Promos., 105 Roehampton Vale, London SW15, 1.785.7874, Telex: 917626. Managing Dir.: S Pardesi.
Duroc Pub. Rel., 3 Bloemfontein Ave., London W12 7BJ, 1.740.1147, Telex: 23892. Managing Dir.: S Porter.
Clifford Elson Publicity, 12/13 Richmnd Bldgs., Dean St., London W1V 5AF, 1.437.4822.
Palmer Evans Assoc., 76 Chestnut Grove, London SW12 8JJ, 1.673.1133. Contact: Jim Evans.
Fred Faber Promos., 90 Leswin Rd., London N16 7ND, 1.254.9158. Managing Dir.: F J Faber.
Maggi Farran Press Office, 222 Kensal Rd., London W10 5BN, 1.960.6309/5030.
Gary Farrow Ents., 1 Derby St., London W1Y 7HD, 1.493.9637, Telex: 892756. Managing Dir.: G Farrow.
Fast Forward, 42 Old Compton St., London W1, 1.437.0894. Managing Dir.: K Sweeney.
Fenix Promos., 13/14 Golden Square, London W1R 3AG, 9274.29935, Telex: 267097. Managing Dir.: G Bristow-Saunders.
Connie Filippello Publicity, 17 Gosfield St., London W1, 1.631.5221, Telex: 28989. Managing Dir.: C Filippello.
Alan Finch Promos., 83 Clerkenwell Rd., London EC1, 1.405.1875.
First Class Radio & Club Promo., 105 Whitelaw Dr., Bathgate, W LOTHIAN EH48 1RN, 506.54305.
First Step Ents., PO Box 65, London SW17 0EE, 1.767.2189, Telex: 8951182. Managing Dir.: T Swaine.
First Strike, 31 Norfolk Pl., London W2 1QH, 1.402.3105/6. Gen. Mgr.: Frank Sansom.
Fleming/smallman, 24 Baker St., London W1, 1.486 1651, Telex: 265871. Contact: Y Saloojee.
Focus Mktg. & Commcatns, Warren Lodge, Green Dene, E HORSLEY, Surrey KT24 5RE, 4865.3679, Fax: 4865.4742. Contact: Brian Oliver.
Fox Int'l, 31 Bedwell House, Stockwell, London SW9. Managing Dir.: Gerry James.
Lynne Franks Pr, 6/10 Frederick Close, London W2, 1.724.6777.
Matthew Freud & Assoc., 66 Gloucester Pl., London W1H 3HL, 1.935.2676. Managing Dir.: M Freud.
Gemini Entertainments, 31 Canada Crescent, London W3 0NJ, 1.993.8303.
Brian Gibson Publicity, 18 Forth Ave., Hove, E SUSSEX BN3 2PJ, 273.723121.
Girl Friday Promos., 1 Charlotte St., London W1P 1DH, 1.636.2269. Managing Dir.: K Glover.
Glasshouse Prodns., 134 Lots Rd., London SW10 0RJ, 1.351.4333, Telex: 893851. Managing Dir.: Nina Ludgate.
Go For It Promos., 43 Blandford St., London W1H 3AE, 1.935.7202. Managing Dir.: Golly Gallagher.
Stephen Gold Ents., PO Box 195, London N14 5DF, 1.346.0434. Managing Dir.: S Goldman.
Paul Gough Promos., 70 Sheriff St., Hartlepool, Cleveland TS26 8EZ, 429.270036. Managing Dir.: P Gough.
Groovemasters Record Pool, Falcon Mews, London SW12 9SJ, 1.675.5584, Telex: 937400. Managing Dir.: R Pearce.
Hall Or Nothing, 82 Berwick St., London W1V 3PJ, 01.434.3080, Fax: 01.734 5411. Managing Dir.: Phil Hall.
Carol Hayes & Assoc., 17 St Annes Court, London W1, 1.734.8883. Managing Dir.: Carol Hayes.
Hit-shot Promos., 10 Brocking End, Braintree, Essex CM7 6AA, 376.23461. Contact: B C Goddon.
Holiday Promos., 296 Chiswick High Rd., London W4 1PA, 1.994.9973, Telex: 8811418. Managing Dir.: S James.
Adrian Hopkins Promos., 126 Wigmore St., London W1H 9FE, 01.486 9691/0619, Telex: 298455, Fax: 01.935 8259. Managing Dir.: Adrian Hopkins.
Hot Licks Promos., 81 Harley House, Marylebone Rd, London NW1 5HT, 1.486.8794, Telex: 265871. Managing Dir.: E Thompson.
Howlin' Promo. Co., 70 Gloucester Pl., London W1H 4AJ, .935.4965. Managing Dir.: Howard Marks.
Identity Mgmt., 45 Albemarle St., London W1X 3FE, 1.408.0208, Telex: 4911479. Managing Dir.: D Nelson.
The Impact Agency, 308 Regent St., London W1R 5AL, 1.580.8182. Managing Dir.: M Eddowes.
Impulse Club Promo. Co., 10/16 Chaplin Rd., London NW2, 1.459.8866, Telex: 919884. Managing Dir.: Steve Jenkins.
In Depth Promos., 35/37 Park Gate Rd., Bettersea SW11 4NP, 1.228.4000. Managing Dir.: A Sykes.
Independent Record Promo., 350 Leabridge Rd., Leyton, London E10 7LD, 1.539.8834. Managing Dir.: M Kitson.
Int'l Radio Promos., 112 Talbot Rd., London W11 1JR, 1.227.3458.
Int'l Rescue, 121 Priory Rd., London NW6 3NN, Tel: 01.328 0012/874 4278. Contact: Nadja Severa, Sue Johnstone. Int'l mktg/promos.
Intershow Corp., PO Box 195, London N14 5DF, 1.368.2921. Managing Dir.: C Goldman.
Jac Publicity, 13 Wardour St., London W1, 1.734.6965, Telex: 28553. Managing Dir.: C Forbes.
Jenterprises, 7 Argyle St., Bath, AVON BA2 4BA, 225.331521. Managing Dir.: J Nicholson.
Kantor Concert Mgmt/pr, 30 Weymouth St., London W1N 3FA, 01.580 0309, Telex: 268244, Fax: 01.436 3275. Managing Dir.: Denise Kantor.
Kaygee Publicity, 44 The Mall, London W5 3TJ, 1.849.3255. Managing Dir.: K Goodwin.
Doug Kean, 59 St Elmo Rd., London W12 9DZ, 1.486.8151. Managing Dir.: D Kean.
Heidi Kipling Assoc., 53 Surbiton Rd., Kingston, Surrey KT1 2HG, 1.549.5192. Managing Dir.: H Kipling.
Brian Langley, S. Bnk Hse, Black Prince Rd., London SE1, 1.735.8171. Managing Dir.: B Langley.
Latest Promos. Ltd, 248 Mutton Ln., Potters Bar, Hertfordshire EN6 2AU, 707.44300, Fax: 01.363 3102. Managing Dir.: Keith Palmer; Mktg. Mgr.: Colin Jaques.
Richard Laver Publicity, 3 Troy Court, High St., London W8, 01.937 7322. Managing Dir.: R Laver.
Debby Lee Promo. Service, 31/37 Leather Ln., London EC1N 7RJ, 1.405.0978.
Leisure For Pleasure, 5 Burcot Ave., Wolverhmpt, W MDLNDS WV1 2SB, 902.52194. Contact: JB Thomas.
Leisure Project Assoc., 56 Hoxton Square, London N1 6PB, 1.739.7444/9500. Managing Dir.: D Lee.
Liaison & Promo. Co., 70 Gloucester Pl., London W1H 4AJ, 1.935.5988. MDs: Clifford Gee/Gary Davison.
Limelight Pub. Rel. and Mktg. Service, 17 Cholmley Gdns, Aldred Rd., London NW6, 1.794.8744. Managing Dir.: F Parsons.
Lipsey Meade Pub. Rel., 95 Mortimer St., London W1, 01.436 2721. Contact: Judy Lipsey/Roxy Meade.
Mac Mac Publicity, 380 St John St., London EC1V 4NN, 1.2786473. Managing Dir.: M McGowan .
Mariani Coordination, PO Box 1708, London W9 2NJ, 1.794 9562, Telex: 265871. Managing Dir.: Mariani Vermeend. Gen. Mgr: Jutta Feit.
Claudine Martinet-riley, 365a Kilburn High Rd., London NW6, 1.625.4501.
Nick Massey, 56 Old Compton St., London W1, 1.734.0542.
McDonagh Assoc., 234/241 Regent St., London W1A 2JT, 1.493.1610, Telex: 27498. Managing Dir.: M McDonagh.
Barry McKay Int'l. Music, 14 Vane Close, Rosslyn Hill, London NW3 5UN, 1.794.5193, Telex: 537681.
Tony Michaelides Promos., 48 Princess St., Manchester M1 6HR, 26.228.1029/0985. Managing Dir.: T Michaelides; Contact: J Pring.
Miracle Works, 90 Wardour St., London W1V 3LE, 1.439.7081, Telex: 9419076. Managing Dir.: S Parker.
Modern Publicity, 30 Bristow Pl., Talbot Rd., London W2 5AE, 1.221.0897. Managing Dir.: Alan Edwards.
More News , 132 Dalling Rd., Dalling Hse, London W6 0EP, 01.741 7000/ 7409, Telex: 265871. Managing Dir.: Julius Just; Contact: Fabienne Freijo.

World Radio History

Morgan Int'l, 12 Red Lion Square, London WC1R 4QH, 1.831.2232. Managing Dir.: M Morgan.
Multi-media Services, 286/287 High St., Lincoln LN2 1AL, 522.41546. Managing Dir.: C Kettle.
Music Power Promos., 37 Grand Parade, London N4 1AQ, 01.800 6113. Managing Dir.: N Loizides.
Music Promo. & Mgmt., 61 Macclesfield Rd., London SE25 4RY, 1.654.0373.
Networking Pub. Rel., 222 Kensal Rd., London W10 5BN, 1.968.3757, Telex: 88144427. Managing Dir.: J Francis.
Nightlite Communications, PO Box 50, Walton o Thames, Surrey KT12 1EB, 932.242073, Telex: 934618. Managing Dir.: A Owlett.
Panache, 76 Marylebone High St., London W1M 3AR, 1.935.1588. Managing Dir.: S Davies.
Nick Pendrell Publicity, 235 Beverly Dr., Edgware, MIDDSX HA8 5NL, 1.951.3480.
Don Percival Artists Promo., 38 North Row, London W1, 1.499.069523840. Managing Dir.: D Percival.
Scott Piering, 71 Collier St., London N1 9BE, 1.735.8171.
Pillar Promos., S. Bnk Hse, Black Prince Rd., London SE1 7SJ, 1.735.8171. Managing Dir.: P Williams.
Pirate Plugging, 153 Pread St., London W2 1RL, 1.402.2254. Managing Dir.: S Gray.
Platinum Promos., 13 Manchester Mews, London W1M 5PJ, 1.935.8500, Telex: 269505. Managing Dir.: D Robertson.
Positive Promos., 24 Baker St., London W1M 1DF, 1.486.1651, Telex: 23840. Managing Dir.: Oliver Smallman.
Positive Publicity, 153 Pread St., London W2 1RL, 1.723.1558, Telex: 8951182.
Press Artists Ltd, 33 St. John's Mews, London WC1N 2NS, 1.831.6152/3, Telex: 8812287. Managing Dir.: L Becker.
Pressgang Promos., 2 Spencer Walk, London SW15 1PL, 1.788.3072. Managing Dir.: J A Stevens.
Prime Time Telesales, 16 Chaplin Rd., London NW2, 1.459.8866, Telex: 919884. Managing Dir.: S Jenkins.
Purple Raspberry, 9 Camden High St., London NW1, 1.387.2974. Managing Dir.: B Sullivan.
The Push & Plug Co., 45 Truswell Rd., Sheffield S10 1WH, 742.670351. Managing Dir.: A R Tandy.
Reaction Promos., 66 Mollison Rd., Staffordshire ST3 7AG, 782.331925. Managing Dir.: P Quinton.
Rime Ents., 3 Paddington St., London W1M 3LA, 1.935.0757, Telex: 28719. Managing Dir.: Alan James.
Richard Robson Assoc., 79/80 Margaret St., London W1N 7HB, 1.631.0185. Managing Dir.: R Robson.
Rock Trade, 5 Lefroy Road, London W12 9LF, 1.749.2757. Managing Dir.: A Faiers.
Rogers & Cowan, 27 Albemarle St., London W1, 1.499.0691. Managing Dir.: M Gardner; Contact: B Doherty.
Round Records Promos., Mapplescombe Ln., Farningham, KENT DA4 0JY, 322.683644. Managing Dir.: M A Mdetcalf.
Routes Music, 1 Ferme Park Rd., London N8 9BP, 1.348.9935. Managing Dir.: P Lawrence.
Rush Release Ltd, Falcon Mews, Oakmead Rd., London SW12 9SJ, 1.675.4916, Telex: 937400. Managing Dir.: N Titchener.
Saffred Music, Hurworth Cottage, Darlington, DURHAM DL2 2HD, 325.720792. Contact: E Saffer.
St. Pierre Publicity, 24 Beauval Rd., London SE22 8UQ, 1.693.6463. Managing Dir.: R St Pierre.
The Sales Promoters, 75 Regents Park Rd., London NW1 8UY, 1.387.5373. Managing Dir.: R Jakubowski.
Secret Promos., 83 Clerkenwell Rd., London EC1R 5AR, 1.404.5256. Managing Dir.: S Gough.
Henry Sellers, PO Box 262, London NW8 0NJ, 1.586.7963, Telex: 27950.
Serenade Publicity, 443 New Cross Rd., London SE14 6TA, 1.692.4334, Telex: 898156. Managing Dir.: S Tahsin.
Serious Prodns., 42 Old Compton St., London W1V 5PB, 1.437.4967, Telex: 8950511. Managing Dir.: J Cumming.
Sharp End Prodns., 2⅓ Golden Square, London W1R 3AD, 1.439.8442. Contact: Sue Foster.
Silhouette Promos., 349 Edgware Rd., London W2 1BS, 1.724.7141. Managing Dir.: B O Connor.
Sue Skeats Publicity, ½ Munro Terrace, London SW10 0DL, 1.351.5575/9186, Telex: 895421.
Solar Music Mgmt., 45 Kenninghall Rd.,, London E5 8BS, 1.985 1252.
Somar Records, 79 The Larches, London N13 5QD, 1.886.7668. Managing Dir.: M Winter.
Sonic Solutions, Vineyard, Off Santuary St., London SE1 1QL, 1.403.0007, Telex: 28604.
Sound Promos., 31 Norfolk Pl., London W2, 01.258 0035. Contact: Clair.
Sound Pub. Rel., 1 Horseshoe Cl, Oxgate Ln., London NW2 7JJ, 01.208 1036, Fax: 01.208 3382. Contacts: Ginny Goudy, David Allison.
Ferret N Spanner Plugging Co., 50 Lisson St., London NW1 5DF, 1.402.2401. Contact: Mariella Frostrup.
Karen Spreadbury, 405b St Annes Rd., London N15 2JL, 1.809.1073.
Vikki Stace Assoc., 26 Westbourne Grove, London W2 5RH, 01.221 3754, Fax: 01.221 0723. Contact: Claire Harrison.
Stage 2 Promos., 11A Camden High St., London NW1 7JE, 1.388.2093, Telex: 295432. Managing Dir.: A Regal.
Stardata, 222 Kensal Rd., London W10 5BN, 01.960 6309/5030. Music information service.
Station Agency, 132 Liverpool Rd., N1 1LA London, 01.607 9611/9577, Telex: 266222, Fax: 01.700 4680. Managing Dir.: Stephen R Hedges.
Sunshine Plug Co., 3 Monmouth Pl., Monmouth Rd, London W2 5SA, 1.229.8705/6. Contacts: R Sumner, Sunny Ray.
Ten Times Better, 83 Clerkenwell Rd., London EC1R 5HP, 1.831.2868. Managing Dir.: T Hollingsworth.
Terretorial, 169 Portland Rd., London W11 4LT, 1.2221.4223. Contact: P Andrews.
Peter Thompson Assoc., 24 D'Arblay St., London W1, 1.437.9632. Managing Dir.: P Thompson.
Judy Totton Publicity, 28 Alexander St., London W2 5NU, 1.727.6757, Telex: 265871.
Touchbase Pub. Rel., Tenterden Rd., Biddenden, Kent TN27 8BH, 580.291280.
Trace Publicity, 1 Wolsey Center, 8 Darlaston Rd., London SW19 4LG, 1.879.1905. Contact: A T Francis.
Transorbital Prodns., 557 St. Ln., Leeds, Yorkshire LS17 6JA, 532.687886. Managing Dir.: C Kingston.
Triple 'C' Promos., PO Box 195, London N14 5DF, 1.368.2921. Managing Dir.: C R Jaques.
Denis Vaughan Pub. Rel. Services, 14 Clifford St., London W1X 2JO, 1.486.5353, Telex: 24667. Managing Dir.: D Vaughan.
Jane Wallace Promo., 9 Brewster Gardens, London W10, 1.969.9230.
Wayward, 1 Clarence Hse, Rushcroft Rd., London SW2 1JJ, 1.274.2025. Managing Dir.: C Williams.
Wizard Promos., 45 Victoria Rd., Romford, Essex, 708.44334. Managing Dir.: P Duyos.
Richard Wootton Publicity, 159 S. Park Rd., London SW19 8RX, 1.543.1522. Managing Dir.: R Wootton.
Kevin Wyatt-Lown Assoc., PO Box 500, London E4 6AA, 1.524.4245, Telex: 22821. Managing Dir.: K Wyatt-Lown.

TAPE CUSTOM DUPLICATORS

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Accurate Sound, Melton Rd., Queniborough Industrial, Leicester LE7 8FP, (0533) 602064, Managing Dir.: Andrew Lipinoki.
Backyard Recording Studios, 60 Orchard Park, St. Mellons, Cardiff CF3 0AQ, (0222) 790040.
CBS, Rabans Ln., Aylesbury, Bucks, (0296) 26151, Telex: 837073.
COPS, The Studio, Kent House Sta. Approach, Barnmead Rd., Beckenham, Kent BR3 1JD, (01) 7788556, Telex: 916572, Fax: (01) 6769716, Managing Dir.: Bobbie Dahdi.
Cabaletta Recording, Fowlmere House, Fowlmere, Royston Herts SG8 7SU, (076382) 453.
Cabin Tape Services, 55 Copsewood Rd., Watford, Herts WD2 5DY, (0923) 247129, Managing Dir.: Chris Andrew.
Channel 5 Audio, Unit 3, First Floor, 14 Centre Way, Claverings Ind. Est., Montagne Road, London N9, (01) 8039036, Managing Dir.: Denis Holland.
Chestnut Studios, Wishanger Ln., Chuet, Farnham, Surrey GU10 2QJ, (025) 1254253.
Clone Cassettes, Unit C, Chilsea Studios, 92 Lots Rd., London SW10 0RN, (01) 3514895, Telex: 295141.
Copy 2 Tapes, 155 Stockwell St., Glasgow G1 4LR, (041) 5520969.
Cottage Recording, 2 Gawsworth Rd., Macclesfield, Cheshire SK11 8UE. (0625) 20163, Managing Dir.: Deborah Boden.
Damont Audio Ltd., Blyth Rd., Hayes, Middlesex UB3 1BY, (01) 5735122, Telex: 934076, Fax: (01) 5610979, Managing Dir.: Frank Pearce.
EMI, 1-3 Uxbridge Rd., Hayes, Middlesex UB4 0SY, (01) 5618722, Telex: 9345614, Gen. Mgr.: Peter Thompson.
Goughsound, 29 Beethoven St., London W10 4LG, (01) 9601871.
Grampian Records Ltd, Industrial Estate, Wick, Caithness, (0955) 2787, Telex: 75107, Fax: (0955) 4418, Mgr.: John Hunter.
Immediate Sound Services, 3a Standard Rd., London NW10 6EX, (01) 9615646, Telex: 914382, Fax: (01) 9653047.
Independent Tape Duplicators, Faraday Rd., Unit 21, Rabans Lane Ind. Est, Aylesbury, Buckinghamshire HP19 3RY, (0296) 27211, Telex: 838705.
Indie Pressing Service, 26 Sternhall Ln., London SE15 4NT, 1.358 0058/9867, Fax: 1.358 1084.
Indieline, PO Box 195, London N14 5DF, 01.368 2921. Exec.: Clive Goldman; Mktg. Mgr.: K I Palmer; Managing Dir.: C R S Jaques.
Instacassette, Reed Ave., Cantenbury, Kent CT1 1ET, (0227) 450033, Exec.: Niki Thompson.
Leeholme Audio Services, 340/344 Lea Bridge Rd., London E10 7LD, (01) 556 1125, Fax: 539 8834, Managing Dir.: Mike Kitson.
Magnetic Image, PO Box 1806, London W10 6BN, 01.960 7337/968 8848. Managing Dir.: Robin SpringalL
Magnetic Recording Co., Holmethorpe Ave., Redhill, Surrey RH1 2NX, (0737) 767171, Fax: (0737) 767610.
Mirror Cassettes, Basement, 346 N. End Rd., London SW6 1NB, (01) 3851816.
Mont Music, 2 Heydons Close, St. Albans, Herts AL3 5SF, (0727) 56806, Exec.: Philip Presky.

Nimbus Records Ltd.

Wyastone Leys, Monmouth, NP5 3SR, (0600) 890682, Telex: 498378 NIMBUS G, Fax: (0600) 890779, Chrmn.: Gerald Reynolds; Pres.: Count Numa Labinsky; Managing Dir: Michael Reynolds; Artistic Dir.: Adrian Farmer; Dir. of Research: Dr. Jonathan Halliday; Dir.: Peter Laister; Office Mgr.: John Denton; Customer Service Mgr.: David Lawton.
Pressing Capacity: 50 million units per year.

Fraser Peacock Assoc., 94 High St., London SW19 5EG, 01.947 7551, Fax: 01.879 1990. Managing Dir.: I F Peacock; Information: P I Meredith; Mktg. Mgr.: P I Meredith; Contact/Dir.: G F Peacock.
Pressing Concern Ltd, 77 Clarendon Rd., Luton, Beds LU2 7QJ, (0582) 30725.
Rainhill Tape Specialists, Music House, 369 Warrington Road, Prescot, Merseyside, (051) 4309001.
Reflex Audio Systems, PO Box 10, St. Neots PE19 4TF, (0480) 87239, Telex: 825697, Fax: (0480) 87611.
SRT Sales, 987 High Rd., London N12, (01) 4463218.
Somar Records, 79 The Larches, London N13 5QD, (01) 8867668.
Sound Basement, 10 Amwell St., London EC1R 1UQ, (01) 2784916, Telex: 27135, Exec.: Murray Harris.
Sound Mktg., 10 Capitol House, Heigham St., Norwich, Norfolk NR2 4TE, (0603) 667725.
Simon Stable Cassette Duplication, The Knightsbridge Stables, 20 West End, Launton, Oxford OX6 0DF, (0869) 252831.
Statetune, 356 Scraptoft Ln., Leicester LE5 1PB.
Strand Magnetic , Strand House, Condor Close, Woolsbridge Industrial Park, Wimbourne, Dorset BH21 6SZ, (0202) 823421, Telex: 41126.
Studio Republic Cassette Duplication, 47 High St., Pinner, Middlesex HA5 5PJ, (01) 8685555.
Sub Zero Music Services, 46 Victoria Rd., Quary Bank, West Midlands DY5 1DD, (0384) 61539.
TAM Studio, 13a Hamilton Way, London N3 1AN, (01) 3460033, Telex: 265871, Managing Dir.: Myrtle Batchelor.
The Tape Duplicating Co., 4/10 North Rd., London N7 9HN, (01) 6090087, Telex: 264773, Fax: (01) 6077143, Mgr.: Keith Lloyd.
Tape Gallery, 28 Lexington St., London W1, (01) 4393325, Director: Abigail Wells.
Techicolor Videocassete (U.K.) Ltd., Unit 1-Perivale Industrial Park, Harsenden Ln., Greeford, Middlesex, UB6 7RU, 991-5550, Telex: 895 1742, Fax: 991-0251. Pres.: Emmet Murphy; Sales Mgr.: Roy Fossett.
Triple C. Records, PO Box 195, London N14 5DF, (01) 3682921.
Twelve O'Clock Prodns. Ltd, PO Box 333, Bushey, Watford, Hertfordshire WD2 3UN, (01) 9509507, Telex: 9419501.
Warren Recordings, 50 Hendole Ave., London NW4 4LP, (01) 2030306.
Woolley Records, 24 Broadway, Sheerness, Kent, (0795) 664270, Executive: Jeff Horne.

CD REPLICATING & MANUFACTURING PLANTS

COPS, The Studio, Kent House Sta. Approach, Beckenham, Kent BR3 1JD, (01) 7788556, Telex: 916572, Fax: (01) 676 9716, Managing Dir.: E Dahdi.
EMI CD Services, Greenbridge Ind. Estate, Crampton Rd., Swindon SN3 3LP, (07935) 11168, Managing Dir: Richard Green.
Damont Audio Ltd., Blyth Rd., Hayes, Middlesex UB3 1BY, (01) 573 5122, Telex: 934076, Fax: (01) 561 0979, Managing Dir.: Nicholas Flower.
Disctronics Europe Ltd, 24 Queen Anne's Gate, London SW1H 9AD, (01) 222 6878, Telex: 263851, Fax: (01) 222 4407, Gen. Mgr.: Hywell Davies.
Mayking Records, 250 York Rd., Battersea, London SW11 3SJ, (01) 924 1661, Fax: (01) 924 2147, Managing Dir.: Brian Bonnar.
Mont Music, 2 Heydons Close, St. Albans, Herts AL3 5SF, (0727) 56806, Managing Dir: Monty Presky; Mktg. Mgr.: Phil Presky.
Nimbus Records Ltd, Wyastone Leys, Monmouth, NP5 3SR, (0600) 890682, Telex: 498378 NIMBUS G, Fax: (0600) 890779, Chrmn.: Gerald Reynolds; Pres.: Count Numa Labinsky; Managing Dir.: Michael Reynolds; Artistic Dir.: Adrian Farmer; Dir. of Research: Dr. Jonathan Halliday; Dir.: Peter Laister; Office Mgr.: John Denton; Customer Service Mgr.: David Lawton.
Philips & Du pont UK, Ltd., 23-24 George St., Richmond, Surrey, TW9 1JY, Tel: 01.948 7368, Telex: 928940 RICHBIG, Fax: 01.940 6208, Contact: Roger Twynham.

TAPE DUPLICATING AND PROCESSING

Cetec Int. Ltd., Unit 15, Northfield Ind. Estate, Beresford Avenue, Wembley, Middlesex HA0 1YB, (01) 9000355, Telex: 935847.

World Radio History

Cintron Group, 558 London Rd., Isleworth, Middlesex TW7 4EP.
Graff Electronic Machines, Woodhill Rd., Collingham, Newark, Nottinghamshire, (0636) 893036.
Industrial Tape Applications, 1-7 Harewood Ave., London NW1 6LE.
Klark-Teknik Research Ltd., Coppice Trading Estate, Kidderminster, Worchester.
Lennard Developments Ltd., 206 Chase Side, Enfield, Middlesex EN2 0QX.
B.H. Morris & Co. Ltd., Precision Centre, Heather Park Drive, Wembley, Middlesex HAO ISV.

RECORD AND TAPE MANUFACTURING

Ablex Audio Video Ltd., Halesfield 14, Telford, Shropshire TF7 4QR, (0952) 680131, Fax: (0952) 583501, Managing Dir.: Peter Banks.
I. Markovits Ltd., 1-3 Cobbold Mews, London W12, (01) 7431131.
Musitech Ltd., 11-13 Temple End, High Wycombe, Bucks. HP13 5DM, (0494) 448017, Managing Dir.: Roy Matthews.
P. & J. Siebert & Co., Ridgway House, Ridgway, Pyford, Woking, Surrey GU22 8PN, (0923) 51921, Telex: 894223, Managing Dir.: Paul Siebert.

TAPE PACKAGING & LABELING

Canford Audio, Crowther Rd., Washington, Tyne & Wear NE38 0BW, (091) 4170057, Fax: (091) 4160392, Managing Dir.: Ian Elliott.
Strand Ltd., Unit 70, Condor Close, Woolsbridge Ind. Park, Three Legged Cross, Wimborne, Dorset BH21 6SZ, (0202) 823421, Telex: 41126 STRAND G, Fax: (0202) 823424. Pres.: M.K. Campbell, Sales Mgr.: B.R. Atkinson.

PLATING, PROCESSING & PRESSING PLANTS

A to Z Music Services, 11 Northington St., London WC1N 2JF, (01) 7294828, Telex: 265871.
CBS, Rabans Ln., Aylesbury, Bucks, (0296) 26151, Telex: 837073.
COPS, The Studio, Kent House Sta. Approach, Barnmead Road, Beckenham, Kent BR3 1JD, (01) 7788556, Telex: 916572, Fax: (01) 6769716, Managing Dir.: Bobbie Dahdi.
EMI, 1-3 Uxbridge Rd., Hayes, Middlesex UB4 0SY, (01) 5618722, Telex: 934614, Gen. Mgr.: Peter Thompson.
PR Records, Hamilton House, Endeavour Way, London SW19 8UH, (01) 9468686, Dir.: Ray Young.
RDL Promo. Services, 132 Chase Way, London N14 5DH, 1.368.2921. Managing Dir.: C Jaques.
SRT Sales, 987 High Rd., London N12, (01) 4463218.
Adrenalin Records, 252/253 Argyle Ave., Trading Estate, Slough, Berkshire SL1 4HA, (0753) 23200/31837, Fax: (0753) 692243, Managing Dir.: Adrian Owlett.
Broadcrest, Unit B22, Acton Business Centre, School Rd., London NW 10, (01) 9613003, Managing Dir.: Derek Brown.
Damont Audio Ltd., Blyth Rd., Hayes, Middlesex UB3 1BY, (01) 5735122, Telex: 934076, Fax: (01) 5610979, Managing Dir.: Nickolas Flower.
Flexi Records, Unit 1, Maritime Industrial Estate, Charlton, London SE7 7AY, (01) 8533000, Executive: John Moor.
Gedmal Galvanic, Queniborough Industrial Estate, Melton Road, Queniborough, Leicester LE7 8FP, (0533) 602064.
Goughsound, 29 Beethoven St., London W10 4LG, (01) 9601871, Telex: 9413476.
Grampian Records, Industrial Estate, Annan, Dumfrieshire DG12 6AX, (04612) 4261, Telex: 75107, Fax: (04612) 4936.
Indieline, PO Box 195, London N14 5DF, (01) 3682921, Exec.: Clive Goldman.
Lambourne Prodns. Ltd, 6 Orsman Rd., London N1 5JQ, (01) 7399672, Fax: 01.7394070, Managing Dir.: Steve Mason; Gen. Mgr.: Mel Gale.
Linn Record Cutting, 257 Drakemire Dr., Glasgow G45 9SN, (041) 634031.
Lyntone Audio Reproduction, 5-9 Wedmore St., London N19 4RU, (01) 2631378, Telex: 8954674, Fax: (01) 2630240, Managing Dir.: Nickolas Flower.
Montmusic, 2 Heydons Close, St. Albans, Herts AL3 5SF, (0727) 56806, Exec.: Philip Presky.

Nimbus Records Ltd

Wyastone Leys, Monmouth, NP5 3SR, (0600) 890682, Telex: 498378 NIMBUS G, Fax: (0600) 890779, Chrmn.: Gerald Reynolds; Pres.: Count Numa Labinsky; Managing Dir: Michael Reynolds; Artistic Dir.: Adrian Farmer; Dir. of Research: Dr. Jonathan Halliday; Dir.: Peter Laister; Office Mgr.: John Denton; Customer Service Mgr.: David Lawton.
Pressing Capacity: 50 million units per year.

Orlake Records, Sterling Industrial Estate, Dagenham, Essex RM10 8HP, Gen. Mgr.: Peter Hall.
Philips & Du pont UK, Ltd., 23-24 George St., Richmond, Surrey, TW9 1JY, Tel: 01.948 7368, Telex: 928940 RICHBIG, Fax: 01.940 6208, Contact: Roger Twynham.
Pressing Concern Ltd, 77 Clarendon Rd., Luton, Beds LU2 7QJ, (0582) 30725.
Somar Records, 79 The Larches, London N13 5QD, (01) 8867668.
Spartan Records, London Rd., Wembley, Middlesex HA9 7HQ, (01) 9034753, Telex: 923175.
Statetune, 356 Scraptoft Ln., Leicester LE5 1PB.
Sub Zero Music Services, 46 Victoria Rd., Quarry Bank, West Midlands DY5 1DD, (0384) 61539.
Triple C Records, PO Box 195, London N14 5DF, (01) 3682921.
Vineyard Prodns., 659a St. James Rd., London SE 16, (01) 2031750, Telex: 9413476.
Vinyl Cuts Records, The Workshops, Burford Rd., Stratford, London E15 2SP, Mgr.: Terence Murphy.
Woolley Records, 24 Broadway, Sheerness, Kent, (0795) 664270.

PACKAGING & LABELING SERVICES

CM Prodns., 2 High St., Harrogate, N Yorkshire, 0423 888979, Telex: 57978, Fax: 0423 885761. Managing Dir.: D Bulmer.
CMCS Mailing, Harcour Rd., Bexleyheath, Kent, 01.304 7012/3. Managing Dir.: D Cameron.
CMCS Print & Colour, 1 Kenneth Rd., Crayford, Kent DA1 4QN, 0322 59393, Telex: 8953691, Fax: 0322 53741. Managing Dir.: J Hersey-Walker.
COPS, The Studio, Kent Hse Apprch, Beckenham, Kent BR3 1JD, 01.778 8556, Telex: 916572, Fax: 01.676 9716. Managing Dir.: E Dahdi.
R & B Litho, 67 Rosoman St., London E1R 0HQ, 01.278 8054, Telex: 267985. Managing Dir.: B Bigrave.
TRG Sales Ltd, 67 Rosoman St., London E1R 0HY, 01.278 2726/2916, Telex: 267985. Managing Dir.: Nik Toms.
TRG Display Print Ltd, Albion Close, Petersfield, Slough, Berks SL2 5DU, 0753 70831. Contact: Scott Donnithorne.
UK Displays, 104 Woodhouse Rd., London E11 3NA, 01.519 6232. Managing Dir.: Al Wilson.
Amalgated Kempner Group, 498 Honeypot Ln., Stanmore, Middlesex HA7 1J, 01.952 5262, Telex: 21400. Managing Dir.: R Jankel.
Beshara Press Ltd, 7 Ambrose St., Cheltenham, Gloucs GL50 3LQ, 0242 516329, Fax: 0242 516320. Managing Dir.: T Pawloff.
Swannack Brown & Co., 13 Anlaby Rd., Hull, N Humberside HU1 2PJ, 0482 24322. Managing Dir.: R Forth.
Bullet Merch., 7 Parmiter St., Unit 20, London E2, 01.980 1211. Managing Dir.: Mark Fellerman; Dir.: Gary Butterfield.
Burghley Printing, 10 St Mary Hill, Stamford PE9 2DP, 0780 51736, Telex: 329297, Fax: 0780 53415. Managing Dir.: K M Cox.
Caligraving, Brunel Way, Thetford, Norfolk IP24 1HP, 0842 2116. Managing Dir.: M Egan.
Cassette & Record Services, Wolseley Rd., Kemptston, Bedford MK42 7RA, 0234 853777. Managing Dir.: Pat Moore.
Chord Print & Design, 219 Blenheim Rd., Epsom, Surrey KT19 9BA, 03727 43145. Contact: G E Miller.
Condor Litho, 24 Scotts Rd., Bromley, Kent BR1 3QD. Man. Dir.: M Andrews.
Delga Press, 8 Marlborough Rd., Bromley, Kent BR2 9NH, 01.460 0112, Telex: 8951346. Contact: C Acock.
Design Machine, 1-3 Sedley Pl., London W1R 1HH, 01.493 6366. Managing Dir.: E Foster.
Flexiscreen Ltd, Maritime Ind Est, Unit 1, London SE7 7AY, 01.853 3000, Telex: 8951182. Contact: F E J Dennis.
Gothic Print Finishers, Airport Ind Est, Unit 3, Biggin HILL, KENT TN16 3BW, 0959 71316, Telex: 957369. Managing Dir.: A H Harvey.
E Hannibal & Co., Pinfold Rd., Thurmaston, Leics LE4 8AP, 0533 695413, Telex: 34627, Fax: 0533 601072. Managing Dir.: C D Harvey.
Richard Harden Printing, 3A Walpole Mews, Walpole Rd, London SW19 2DL, 01 540 9595. Managing Dir.: G E Miller.
Greenaway Harrison, Printing House Ln., Hayes, Middlesex UB3 1HQ, 01.573 3828, Fax: 01.573 3467. Managing Dir.: B L Hibbitt.
Howards Printers (Slough), Mill St., Slough, Berks SL2 5DT, 0753 32271/6, Telex: 848781, Fax: 0753 70831. Contact: Chris Baker.
Mayking Records, 250 York Rd., London SW11 3SJ, 01.924 2148, Telex: 268384, Fax: 01.924 2148. Managing Dir.: Brian Bonnar.
Modern Publicity Services, 61 Caxton Rd., London SW19, 01.540 2323. Managing Dir.: J Hersey-Walker.
Nightflite Communications, PO Box 50, Walton O TH, Surrey KT12 1EB, 0932 242073, Telex: 934618, Fax: 0753 692243. Managing Dir.: Sue Owlett.
Pointblanc Reprographics, 48 Willow St., London EC2A 4BH, 01.729 3911. Managing Dir.: D Pampel.
Rowley Creative Mktg., 30 Ormonde Terrace, London NW8 7LR, 01.722 9633. Managing Dir.: A Rowley.
Senol Printing, 6 Sandiford Rd., Sutton, Surrey SM3 9RD, 01.641 3890. Managing Dir.: M M Gunn.
The Shalford Press, 85B Bradford St., Braintree, Essex CM7 6AU, 0376 21125/26110, Fax: 0376 24535. Managing Dir.: T C Ringer.
Shorewood Packaging Co, 36 Berwick St., London W1V 3RF, 01.434 0854/6, Telex: 83495. Managing Dir.: R Ward.
Showtime Print & Graphics, 22 Baker St., London W1M 1DF, 01.486 0321.
Sigh Packings, 328 High Rd., London N15 4BN, 01.855 5577, Telex: 886280, Fax: 01.801 5356. Contact: G Hargreaves.
Sonic Plates Ltd, 168-172 Old St., London EC1V 9BP, 01.250 0244. Managing Dir.: Phil Judd.
Statetune, 356 Scraptoft Ln., Leicester LE5 1PB. Managing Dir.: A W Lipinki.
Tinsley Robor Group Sales, 67 Rosoman St., London E1R 0HY, 01.278 2726/2916, Telex: 267985. Managing Dir.: L Newbon.
Tinsley Robor Labels, 31 Rea St. South, Birmingham B5 6LB, 021 622 6741, Telex: 336731. Managing Dir.: S Toms.
Triangle Press, Smiths Frg Ind Est, N End Rd., Yatton BS19 4AU, 0934 832880, Fax: 0934 835442. Managing Dir.: K Pike.
James Upton, 98-138 Barford St., Birmingham B5 6AP, 021 692 1171, Telex: 336731, Fax: 021 622 1488. Managing Dir.: N Toms.
Vinyl Cuts Records, The Workshops, Burford Rd., London E15 2SP, 01.536 1214. Managing Dir.: T Murphy.
Wilton Of London, 408 Highgate, High St., London N6 5JL, 01.342 7070. Contact: K Samuels.

BLANK AND BULK RAW TAPE

BASF UK Ltd., 4 Fitzroy Square, London W1P 6ER, (01) 3884200, Telex: 28649.
4M Ltd., Faraday Rd., Aylesbury HP19 3RY, (02) 9627211, Telex: 838705.
F.W.O. Bauch Ltd., 49 Theobald St., Borehamwood, Herts WD6 4RZ, (01) 9530091, Telex: 27502.
J S O Ents., 62 Berners St., London W1P 3AE, (01) 5804720, Telex: 261298.
JVC (UK) Ltd., Eldonwall, 6/8 Priestley Way, London NW2 7AF, (01) 4502621, Telex: 923320.
SIS Ltd., 57 St. Andrews Rd., Northampton NN1 2PB, (0604) 32965.
3M United Kingdom, PO Box 1, 3M House, Bracknell, Berks RG12 1JU, (0344) 26726, Telex: 849371.
Ablex Audio Video, Harcourt, Halesfield 14, Telford, Stropshire TF4 4QR, (0952) 584131, Telex: 35649.
Adastra Electronics Ltd., Unit N22, Clicklewood, Claremont Rd., London NW2 1TU, (01) 4526288.
Agfa Gevaert Ltd., 27 Great West Rd., Brentford, Middlesex TW8 9AX, (01) 5602131, Telex: 28154.
Ampex Great Britain Ltd., Acre Rd., Reading, Berks RG2 0QR, (0734) 875200, Telex: 847611.
Bibi Magnetics Ltd., 101/105 Plough Rd., London SW11 2BJ, (01) 2235955, Telex: 917732.
Capitol Magnetic Products Ltd., 1-3 Uxbridge Rd., Hayes, Middlesex UB4 0TG, (01) 5610922, Telex: 917029.
Cassette Developments (Audiosonic), Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ, (01) 9408186, Telex: 8813481.
Cassette Rec'g Co. Ltd., Unit 2 Riverway, Harlow, Essex CM20 2DN, (0279) 39256.
Cloud Nine Video, ISD, Stopgate Ln., Simsonwood, Liverpool L33 4YA, (051) 5489690.
Contek Magnetics Ltd., 90 Walnut Tree Close, Guildford, Surrey GU1 4UJ, (0483) 503222, Telex: 859403.
Duplitape, Unit 21, Faraday Rd., Rabens Ln., Aylesbury, Bucks, (0296) 27211.
Golding Audio Ltd., 26 Hythe Quay, Colchester, Essex, (0206) 77224.
Hayden Labs. Ltd., Hayden House, Chiltern Hill, Chalfont, Gerrards Cross, Bucks SL9 9UG, (0753) 888447, Telex: 849469.
Int'l Video Corp. Ltd, 10 Portman Rd., Reading, Berks RG3 1JR, (0734) 585421, Telex: 847579.
Kiltdale Ltd., PO Box 2,, Andoversford GL5 4SW, (0242) 25458, Telex: 43269.
Laltex & Co. Ltd., Laltex House, 1 Canal St., Manchester M60 4AX, (061) 2368186, Telex: 669431.
Lee Engineering Ltd., Unit 3, Slcy Business Park, Evberley Way, England, TW20 8RF, (0784) 71166, Telex: 928475. Managing Dir.: Thomas Lee; Sales Mgr.: Alan Peacock.
Memorex (UK) Ltd., Memorex House, 94-106 Church St., Staines, Middlesex TW18 4XU, Telex: 935013.
Musonic (UK) Ltd., Unit 3, Second Way, Wembley, Middlesex HA9 0YS, (01) 9037067, Telex: 295439.
Nat'l Panasonic (UK) Ltd., 300-318 Bath Rd., Slough, Berks SL1 6JB, (0753) 34522, Telex: 847652.
J. Osawa & Co. (UK) Ltd., 10 Forge Court, Reading Rd., Yately, Camberley, Surrey, (0252) 875919, Telex: 858917.
Products 2000, The Maltings, 63 High St., Ware, Herts SG12 9AD, (0920) 66242.
Prof. Tapes Ltd., Cassette House, 329 Hunslet Road, Leeds LS10 1NJ, (0532) 706066, Telex: 55293.
Pyral Magnetics Ltd. , Courtlands Rd., Eastbourne, Sussex, (0323) 638965.
Pyser Ltd., Fircorft Way, Edenbridge, Kent TN8 6HA, (0732) 864111, Telex: 95527.

World Radio History

Ross Electronics, 49/53 Pancras Rd., London, NW1 2QB, (01) 8374242, Telex: 22747.
Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury on Thames, Middlesex, (076) 81211, Telex: 266371.
Sound, 1 Ogdershaw Mews, Maidenhead, Berks, (0628) 33011.
Strand Magnetic , Strand House, Condor Close, Woolsbridge Industrial Park, Wimbourne, Dorset BH21 6SZ. (0202) 823421, Telex: 41126.
Thorn EMI Tape Ltd., Alma Rd., Windsor, Berks SL4 3JA. (07535) 59171, Telex: 847241.
James Yorke Ltd., Oak House, High St., Northleach GL54 3ET, (04516) 666, Telex: 43269.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

A to Z Music Services, 11 Northington St., London WC1N 2JF, (01) 7294828, Telex: 265871.
CBS MFG, 17/19 Soho Square, London W1V 6HE, (01) 7348181, Telex: 24203, Managing Dir.: John Wheiler.
CBS Precision Mouldings, Waterton Industrial Estate, Bridgend, Mid Glamorgan CF31 3YN, (0656) 61411, Telex: 497966.
COPS, The Studio, Kent House Sta. Approach, Barnmead Road, Beckenham, Kent BR3 1JD, (01) 7788556, Managing Dir.: Bobbie Dahdi.
GTS Fabrications Ltd, Pembrey Industrial Estate, Dyfed SA16 0EJ, (05546) 3451, Managing Dir.: Ceri Davies.
SIS Ltd, 57 Andrews Rd., Northhampton NN1 2PB, (0604) 32965, Managing Dir.: D. Mitchell.
3M Ltd, PO Box 1, 3M House, Bracknell, Berkshire RG12 1JU, (0344) 26726, Telex: 849371, Managing Dir.: Donn Osmon.
Ablex Audio Video Ltd., Halesfield 14, Teleford, Shropshire TF7 4QR, (0952) 584131, Managing Dir.: Peter Banks.
Accurate Sound, Melton Rd., Queniborough Estate, Leicester LE7 8FP, (0533) 602064, Managing Dir.: Andrew Lipinski.
Akai UK Ltd., Haslemere Heathrow Estate, Unit 12, Silver Jubilee Way, Hounslow TW4 GNF, (01) 8977171.
Audio Accessories, Unit 8, Kingsnorth Industrial Estate, Wotton Road, Ashford, Kent TN23 2H, (0233) 24374, Managing Dir.: Frank Pearce.
Avcom Systems Ltd, Newton Works, Stanlake Mews, London W12 7HA, (01) 7492201, Telex: 892513.
Backyard Recording Studio, 60 Orchard Park, St. Mellons, Cardiff CF3 0AQ, (0222) 790040.
Cabaletta Recording, Fowlmere House, Fowlmere, Royston, Herts SG8 7SU, (076382) 453.
Capitol Magnetic Products Ltd, 1-3 Uxbridge Rd., Hayes, Middlesex UB4 0SY, (01) 5610922, Telex: 917029, Fax: (01) 5739623.
Channel 5 Audio, Unit 3, First Floor, 14 Centre Way, Claverings Ind. Est., Montagne Road, London N9, (01) 8039036, Managing Dir.: Denis Holland.
Cintron Group, 558 London Rd., Isleworth, Middlesex TW7 4EP, (01) 5680131, Telex: 935054, Fax: (01) 5680133, E-mail:83 TWL 2011, Managing Dir.: B.G. Rawson.
Cosmocard Ltd, Eleanor Cross Rd., Waltham Cross, Herts EN8 7NX, Telex: 24294, Managing Dir.: V.J. Sivyer.
Damont Audio Ltd., Blyth Rd., Hayes, Middlesex UB3 1BY, (01) 5735122, Telex: 934076, Fax: (01) 5610979, Managing Dir.: Nicholas Flower.
Independent Tape Duplicators, Faraday Rd., Unit 21, Rabans Ln. Ind. Est., Aylesbury, Bucks HP19 3RY, (0296) 27211, Telex: 838705, Managing Dir.: Roy Jackson-Moore.
Lee Eng. Ltd, Napier House, Bridge St., Walter-on-Thames KT12 1AP, (0932) 43124, Telex: 928475, Managing Dir.: Thomas Lee.
Leeholm Audio Services, 340-344 Lea Bridge Rd., London E10 7LD, (01) 5564748, Managing Dir.: Yvonne Holmes.
Magnetic Recording Co., Holmethorpe Ave., Redhill, Surrey RH1 2NX, (0737) 767171, Fax: (0737) 767610, Managing Dir.: Malek Jaohanian.
Musonic, Unit 3, Second Way, Wembley, Middlesex HA9 0YS, (01) 9037067, Telex: 295439.
Nat'l Panasonic Ltd, 300-318 Bath Rd., Slough, Berkshire SL1 6JB, (0753) 34522, Telex: 847652, Managing Dir.: A. Imura.
Fraser Peacock Assoc., 94 High St., London SW19 5EG, (01) 9477551.
Prof. Magnetics Ltd, 329 Hunslet Rd., Leeds LS10 1NJ, (0532) 706660, Managing Dir.: J.B. Rhodes.
Pyral Magnetics Ltd, Countlands Rd., Eastbourne, Sussex.
Reflex Audio Systems, PO Box 10, St. Neots PE19 4TF, (0480) 87239, Telex: 825697, Fax: (0480) 87611.
Shape Technology Ltd, Kingsway Bldg., Bridgend, Mid Glamorgen CF31 3SN, (0656) 59212, Telex: 497213, Managing Dir.: Jere Hill.
Sound & Video Services Ltd., 12 Britannia Rd., Sale, Cheshire M33 2AA, (061) 9051127, Managing Dir.: Mike Glasspole.
Strand Magnetic Tapes, Unit 70/71, Condor Close, Woolsbridge Industrial Park, Three Legged Cross, Wimborne, Dorset BH21 6SU, (0202) 825253, Telex: 41126, Managing Dir.: M. Cambell.
Tape Duplicating Co. Ltd., Freedex House, 4-10 North Rd., Islington, London N7 9HN, (01) 6090087, Telex: 264773, Fax: (01) 6077143, Managing Dir.: Peter Robey.
Thorn EMI Ferguson Ltd, 284 Southbury Rd., Enfield, Middlesex EN1 1TJ.
Thorn EMI Tape Ltd, Alma Rd., Windsor, Berkshire SL4 3JA.
World of Video, 329Hunslet Rd., Leeds LS10 1NJ, (0532) 706660, Telex: 55293, Managing Dir.: J.B. Rhodes.
Zodiac Records Ltd, 1099a Finchley Rd., London NW11, (01) 4556620, Managing Dir.: Herb Wilcox.

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Editorial Design Partnership, Albion Countyard, Greenhill Rents, London EC1 M6BN, (01) 3390.
Howards Printers, Mill Strut, Slough, Berkshire, (0753) 32271.
Independent Tape Duplicators, Unit 21, Faraday Rd., Rabans Lane Industrial Estate, Aylesbury, Buckinghamshire HP19 3RY, (0296) 27211, Telex: 838705, Managing Dir.: Roy Jackson-Moore.
Keenpac Polythene Supplies Ltd, Coronation Pl., Guildhall Ln., Leicester, (0533) 20084, Telex: 341581, Managing Dir.: Glynn Bradshaw.
Media Mailing, PO Box 658, Acton, London W3 9HS, (01) 9978699, Managing Dir.: R. Borthuich.
Mobile Merch. Co., 12 Ossary Rd., (01) 2311191, Telex: 883217, Managing Dir.: B. Wison.
Multi-Media Services, 286 High St., Lincoln LN2 1AL, (0522) 41546, Managing Dir.: C. Kettle.
Offbeat, 271 Royal College St., London NW1 9LV, (01) 4823983, Telex: 265451, Managing Dir.: Nikki Rodgerson.
Fraser Peacock Assoc., 94 High St., London SW19 5EG, (01) 9477551.
Purpax Plastics Ltd, 2 Factory, Robertstown Ind. Estate, Alberdone C844 8HD, (0685) 87454.
Record Co. Services, 1-3 Sedley Pl., London W1, (01) 4092336, Managing Dir.: Tony Watling.
P. & J. Siebert & Co, Ridgway House, Ridgway, Pyford, Woking, Surrey GU22 8PN, (0923) 51921, Telex: 894223, Managing Dir.: Paul Siebert.
Sounds for Industry Ltd., 175 Bermondsey St., London SE1 3UW, (01) 4030044, Managing Dir.: F. Dennis.
Starblend Records Ltd., 30 Lingfield Rd., Wimbledon, London SW19, (01) 8791222, Telex: 8951532.
Statetune, 356 Scraptoft Ln., Leicester LE5 1PB, (0533) 413979, Executive: Joe Szablowski.

JACKETS & SLEEVES

CMCS Ltd., 1 Kennet Rd., Dartford, Kent DA1 4QN, (0322) 59393, Fax: (0322) 53741, Mgr.: Adrian Crockford.
Beshara Press Ltd., 7 Ambrose St., Cheltenham, Gloucestershire GL50 3LQ, (0242) 516329, Fax: (0242) 516320.
Swanneck Brown & Co., 13 Anlaby Rd., Hull, North Humberside HU1 2QJ, (0482) 24322, Mgr.: David Forth.
Burghly Printing, 10 St. Mary Hill, Stanford PE9 2DP, (0780) 51736, Fax: (0780) 53415, Mgr.: Jacqui Vincent.
Caligraving, Brunel Way, Thetford, Norfolk IP24 1HP, (0842) 2116.
Cassette & Record Services Ltd., Wolseley Rd., Kempston, Bedford MK42 7RA, (0234) 853777, Managing Dir.: Pat Moore.
Chord Print & Design, 219 Blenheim Rd., Longmead Ind. Estate, Epson, Surrey KT19 9BA, (0737) 43145.
Delga Press, Dingwell House, 8 Marlborough Rd., Bromley, Kent BR2 9NH, (01) 4600112, Telex: 8951346.
Gothic Print Finishers, Unit 3, Airport Ind. Estate, Biggin Hill, Kent TN16 3BW, (0959) 71316, Telex: 957369.
E. Hannibal & Co., Pinfold Rd., Thurnmaston, Leicester LE4 8AQ, (0533) 695413, Fax: (0533) 601072.
Richard Harden Printing, 3A Walpole Mews, Walpole Rd., London SW19 2DL, (01) 5409595.
Greenaway Harrison, Printing House Ln., Hayes, Middlesex UB3 1HQ, (01) 5733828, Fax: (01) 5733467, Exec.: David Robinson.
Howards Printers Ltd., Mill St., Slough, Berkshire SL2 5DT, (0753) 32271, Fax: (0753) 70831, Mgr.: Chris Baker.
Lithosphere Printing Ltd., 203-205 Pentonville Rd., London N1 9NF, (01) 8332526, Fax: (01) 8377091, Mgr.: Jim Pennington.
Mayking Records, 250 York Rd., Battersea, London SW11 3SJ, (01) 9241661, Fax: (01) 9242148, Managing Dir.: Brian Bonnar.
Senol Printing, 6 Sandiford Rd., Kimpton Rd. Trading Estate, Sutton, Surrey SM3 9RD, (01) 6413890, Telex: 934618.
Shalford Press, 85B Bradford St., Braintree, Essex CM7 6AU, (0376) 21125, Fax: (0376) 24535.
Shorewood Packaging Co., 36 Berwick St., London WIV 3RF, (01) 4340854, Telex: 83495.
Statetune, 356 Scraptoft Ln., Leicester LE15 1PB, Executive: Joe Szalblowski.
Tinsley Rober Lables, 31 Rea St. South, Birmingham B5 6LB, (021) 6226741, Telex: 336731.
Triangle Press, Smith's Forge Industrial Estate, North End Rd., Yatton BS19 4AU, (0934) 832880, Fax: (0934) 835442.
James Upton, 98-138 Barford St., Birmingham BS 6AQ, (021) 6921171, Fax: (021) 6221488.
Vinyl Cuts Records, The Workshops, Burford Rd., London E15 2SP, (01) 5361214, Exec.: Anthony Lack.
Wilton of London, Stanhope House, 408 Highgate, Highstreet, London N6 5JL, (01) 3417070.

POLYBAGS AND SHRINKWRAP

TRG (Tinskey-Rober Group), Tinsley House, 67 Rosoman St., London ECIR OHY, (01) 2782726, Fax: (01) 8372626, Telex: 267985.
M&S Packaging Ltd., 53 Pavillion Dr., Leigh-on-Sea, Essex.
Amalgamated Kempner Group, 498 Honeypotlane, Stanmore, Middlesex HA7 1J, (01) 9525262, Telex: 21400, Exec.: Simon Mazzulo.
Lindsey's Colour Service, 88 Teesdale Dr., London E2.
Robert Stace & Co. Ltd., Longfield Rd., Turnbridge Wells, Kent TN2 3ET, (0892) 24225, Telex: 95577.
Wilton of London, Stanhope House, 408 Highgate, High St., London N6 5JL, (01) 3417070.

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

AT Ltd. (Assoc. Tape), 214 Bowes Rd., Southgate, London N11.
CBS Precision Mouldings, Waterton Ind. Estate, Bridgend, Mid Glamorgan CF31 3YN, (0656) 61411, Telex: 497966.
Amos of Exeter Ltd., Weircliffe Court, Exwick, Exeter, Devon EX4 1AG, (0392) 72132, Telex: 42786.
Bandive Turnkey Ltd., Brent View Rd., London NW9 7EL.
W.H. Brady Co. Ltd., Daventry Rd., Ind. Estate, Banbury, Oxfordshire OX16 7JU, (0295) 56101, Fax: (0295) 68502, Gen. Mgr.: John Hearle.
Canford Audio, Crowther Rd., Washington, Tyne & Wear NE38 0BW, (091) 4170057, Fax: (091) 4160392, Managing Dir.: Ian Elliott.
Format Ltd., Jubilee Rd., Burgess Hill, Sussex.
Strand Ltd., Unit 70, Condor Close, Woolsbridge Ind. Parks, Three Legged Cross, Wimborne, Dorset BH21 6SZ, (0202) 823421, Telex: 41126. Disc/Tape Equipment Manufacturers

URUGUAY

RECORD COMPANIES

American Recording, See Sondor S.A.
Audiomagnetica, See Fono-Musica S.A.
Camara Uruguaya Del Disco, Constituyente 1517, Esc. 502 P. 5, Montevideo, 41 04 14. Pres.: Enrique Abal Oliu; Exec. Sec.: Plinio Borggio.
Copacabana, See Sondor S.A.
Ediciones Amanecer, See Fono-Musica S.A.
Editorial Discografica S.A. (Edisa), Nueva York 1176, Montevideo, 598 (2) 91 20 61. Telex: 22460. Contact: Ricardo Giosoia.
Fono-Musica S.A., Arapey 1401, Montevideo, 20 30 72. Pres.: Brito Werther.
Label(s): (Owned) Fono-Musica, Audiomagnetica, (Licensed) Ediciones Amanecer, Irco, Percusion.
Irco, See Fono-Musica S.A.
London (Decca Int'l), See Sondor S.A.
Manchester, See Sondor S.A.
Percusion, See Fono-Musica S.A.
Renvar S. A., Paraguay 2253, Montevideo, 234591, 234593. Cable: MONTECARLO TV. Telex: MCARLO UY 23052. Dir. Gen.: Hugo Romay Salvo; Admin. Gen.: Pedor Mino; Dir. Artistico: Alfredo Leiros.
Label(s): (Licensed) CBS, Hispavox.
Sondor S. A., Nicaragua 1478, Montevideo, 29.75.30. Cable: SONDORADA. Telex: NAVIOSA UY 23087. Pres.: Enrique Abal Oliu; Gen. Mgr.: Adriana Beisso; Sales Mgr.: Omar Montano.
Label(s): (Owned) Sondor, Manchester, (Licensed) London, Copacabana, Trova, American Recording.
Trova, See Sondor S.A.
WEL S.A., Andes 1179, Montevideo, (598-2) 907 474, (598-2) 907 662.
Label(s) Distributed: Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA, Geffen, MCA.

MUSIC PUBLISHERS

ATV, See Tacuara Ltda.
Jobete, See Tacuara Ltda.
Melograf S.A., See Tacuara Ltda.
Relay, See Tacuara Ltda.
SKB Entertainment World, See Tacuara Ltda.
Tacuara Ltda., Rio Branco 1530, Montevideo, 91 32 52912670, Telex: ZONLIB 26499, Pres.: Enrique Abal Oliu.

World Radio History

SHEET MUSIC & FOLIO SUPPLIERS

Tacuara Ltda.,Rio Branco 153, Montevideo, 91 32 52912670. Pres.: Enrique Abal Oliu.

RETAIL ACCESSORY SUPPLIERS

BASF Uruguay, Calle Venezuela 1211, Montevideo, 1925.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Oliu.
Product(s): Tape—Browser Boxes (audio).

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion de Educadores Musicales, Pablo de Maria, Montevideo, 1561, 41-45-65. Pres.: Nilda Gonzalez Genta.

Asociacion Estudiantes de Musica (AEMUS), Colonia, Montevideo, 1065, Pres.: Zulma Harambure; Vice Pres.: Enrique Visca.

Asociacion Uruguaya de Musicos, Maldonado, Montevideo, 983, 98-73-70. Pres.: Alfonso Coronel; Vice Pres.: Julio C. Baltar.

Camara Uruguaya del Disco, Danelones, Montevideo, 1974, 4-30-52. Pres.: Norman Arlin; Vice Pres.: Ricardo Gioscia Zamalvide.

Centro Cultural de Musica, Av. 18 de Julio 1006, 6th Fl., Montevideo.

Juventudes Musicales del Uruguay, Rio Negro 1228, Montevideo, 90-55-75. Pres.: Hector Tosar; Sec. Gen.: Maria Tania Siver.

Sociedad Uruguaya de Interpretes (SUDEI), Canelones 1090, Montevideo, Pres.: Orlando Romanelli; Vice Pres.: Rogelio Coll.

Sociedad Uruguaya de Musica Contemporanea, Casilla de Correo, Montevideo, 1328, Pres.: Diego Legrand.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

A G A D U (Asociacion Gen. de Autores del Uruguay), Canelones, Montevideo, 1130, 90-31-88. Pres.: Antonio Italiano; Gen. Mgr.: Rodolfo M. Cosentino.

Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Oliu.

PUBLIC RELATIONS & RECORD PROMOTION

Imprenta AS, Box 1600, Montevideo, 387, 95-35-53, 95-32-02. Telex: 737. Pres.: Jorge de Arteaga; Sales Mgr.: Frido Leib.

Imprenta Garcia SA, Rio Branco, Montevideo, 1481-83, 90-51-75, 90-63-80. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Oliu.

TAPE CUSTOM DUPLICATORS

FIMASA (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo, 91-60-74. Telex: 901. Pres.: Jose Pedro Lopez Vidaur.

Ricardo & Rodolfo Gioscia SA, 18 de Julio, Montevideo, 1100, 91-60-74. Telex: 901. Pres.: Rodolfo Mario Gioscia.

Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Oliu.
Audio: Cassette
Video: ¾ U-Matic Cassette, ½ VHS Cassette

RECORD AND TAPE MANUFACTURING

FIMASA (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo, 91-60-74. Telex: 901. Pres.: Jose Pedro Lopez Vidaur.

Lagonmarino SA, Sarandi 429, Montevideo, 90-23-45.

PLATING, PROCESSING & PRESSING PLANTS

FIMASA (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo, 91-60-74. Telex: 901. Pres.: Jose Pedro Lopez Vidaur.

Ricardo & Rodolfo Gioscia SA, 18 de Julio, Montevideo, 1100, 91-60-74. Telex: 901. Pres.: Rodolfo Mario Gioscia.

Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Oliu, (45's, LP's)

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

APSA (American Prodns. SA), Av. Italia 4230, Montevideo, 59-42-17. Pres.: Gen. Mgr.: Norman Arlin; Sales Mgr.: Eduardo Castro, Dave Vera; Dir.: David Wegbrait.
Audio: Cassette.

Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Oliu.
Audio: Sondor.

ENVELOPES AND MAILERS

Imprenta Garcia SA, Rio Branco, Montevideo, 1481-83, 90-51-75. 90-63-80. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

JACKETS & SLEEVES

Artegraf Ltd., Florida 1477, Montevideo, 98-60-38.

FIMASA (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo, 91-60-74. Telex: 901. (Jackets—LP) (Sleeves—LP)

Ricardo & Rodolfo Gioscia SA, 18 de Julio, Montevideo, 1100, 90-01-13. Cable: GIOSPIANO. Telex: 901. (Jackets—LP & 45) (Sleeves—LP & 45)

Imprenta Garcia SA, Rio Branco, Montevideo, 1481-83, 90-51-75, 90-63-80. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

VENEZUELA

RECORD COMPANIES

A & M, See CBS/Columbia CA (IFPI).

American Int'l, See CBS/Columbia CA (IFPI).

Apple, See CBS/Columbia CA (IFPI).

Barnaby, See CBS/Columbia CA (IFPI).

Blue Sky, See CBS/Columbia CA (IFPI).

Boardwalk, See CBS/Columbia CA (IFPI).

CBS/Columbia CA (IFPI), Apdo. 70169, Edif., Maploca II, 4th Floor, Av., Los Ruices, Caracas, 1071, (02) 239-61-06. Cable: COLRECORD. Telex: 25437. Gen. Dir.: Gonzalo Pena de la Torre; A & R Mgr.: Armando Calderon.
Label(s): (Owned) CBS/Columbia, Columbia, Epic, (Licensed) A & M, American Int'l, Barnaby, Blue Sky, Boardwalk, Cleveland Int'l, Kirshner, Lorimar, Monument, Ode, Philadelphia Int'l, Sam, TK, Tabu, Tappan Zee, Unlimited Gold, Zappa, Apple, Jet.

Caiman, See El Palacio de la Musica, S.A.

Cleveland Int'l, See CBS/Columbia CA (IFPI).

Columbia, See CBS/Columbia CA (IFPI).

Copacabano, See El Palacio de la Musica, S.A.

Corporacion Latinoamericana Del Disco-Cordica, Calle Milan Los Ruices Sur, Caracas, 1071-A, (582) 22.64.22. Cable: L-2897-Odeonsa. Telex: 24980 LADCA VC. Pres.: Wilhelm Ricken; Gen. Mgr.: Helga Moslener.
Label(s): (Owned) Color, (Licensed) RCA, Motown, Chrysalis, Hansa, Jive, Tamborito.

Delphine, See El Palacio de la Musica, S.A.

Discomoda Records & Tapes, 4ta. Calle Ind. Carapa, Caracas, DF, (02) 49749194. Cable: DISCOMODA. Telex: 29352 DIJRV. Pres.: Cesar Roldan; Gen. Mgr.: Wolfgang Roldan; Gen. Coord./Sales Mgr.: Clemente Pena; Int'l Dir./Sales: Dwight D. Roldan; Record Plant Mgr.: Jose D. Roldan.
Label(s): (Owned) Discomoda, Mucer Int'l, (Licensed) Top Ten Records & Tapes, Kim Records, Inc.

L Discoteca, C. A., Calle Milan, Edif. La Discoteca, Caraca, Miranda, 1071-A, (02) 22 64 22. Cable: LADICOTECA. Telex: 24980 LADCAVC. Pres.: Wilhelm Ricken; Vice Pres.: Bernhard Brecht; Gen. Mgr.: Klaus Koller.
Label(s): (Owned) Top Hits, Sonus, Araguaney, Lad, Panart, (Licensed) Musart, Costeno.
US Reps.: Th Records & Tapes (Miami, FL); Ansonia (East Rutherford, NJ).
Int'l Reps.: Discos Musart (Mexico); Codisco (Colombia).

Distribuidora Sonografica, C.A., Dolores a Pte. Soublette, Cent. Emp., Sur 4, Piso 2, Ota. Crespo., Caracas, (02) 483-8633, 483-6922. Telex: 21195. E-Mail: 19347, 1014-A. Vice Pres.: Sr. Gabriel Rakower; Gen. Mgr.: Dr. Klaus Koller; Mgr. A & R: Sr. Alvaro Serrano; Int'l Dir.: Arcadia Acevedo; Studio: Carlos Abreu. (CD-Distributor)
Label(s): (Owned) Sonografica, (Licensed) Velvet, PolyGram, A & M, Discomagic, Fonovideo, Solar, Enigma.
US Reps.: Sonotone (Opaloka, FL.).
Int'l Reps.: Discos Fuentes (Autr Mco); El Virrey (Lima, Peru); Fedisco (La Costa, Guayaquil).

Epic, See CBS/Columbia CA (IFPI).

Gramsa, See El Palacio de la Musica, S.A.

Gran Video, Centro Comercial Concresa, Piso 2, Of., 422, Caracas, Miranda, 1080, (02) 979-6111, (02) 979-2122. Telex: 24649 rodis vc. Fax: (02) 979-3580. Pres.: Rodolfo R. Miranda; Raul Cserneth: Peter Cernik; Sales Mgr.: Raul Cserneth. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Media Home Entertainment, RCA/Columbia.

HB, See El Palacio de la Musica, S.A.

Intervideo, Centro Comercial Concresa, Piso 2, Of., 422, Prados Del Este, Caracas, Miranda, 1080, (02) 979-6111, (02) 979-2122. Telex: 24649 rodis vc. Fax: (02) 979-3580. Pres.: Rodolfo R. Miranda; Managing Dir.: Peter Cernik. Branch(es): PO Box 02-5255, Miami, FL, 33102. (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: Orion, Tri-Star.

JC Audio CA, Apartado 14819 Candelaria, Caracasa, 1011-A, 582 979 5608. Contact: Juan C. Perez; (Distributor)

Jet, See CBS/Columbia CA (IFPI).

Kirshner, See CBS/Columbia CA (IFPI).

Lorimar, See CBS/Columbia CA (IFPI).

Monument, See CBS/Columbia CA (IFPI).

Ode, See CBS/Columbia CA (IFPI).

Palacio, See El Palacio de la Musica, S.A.

El Palacio de la Musica, S. A., Apartado 3637, Caracas, DF, 1010-A, (02) 934311. Cable: PAMUSICA. Telex: 29118 PAMUS VC. Fax: (02) 938756. Pres.: Ernesto Aue; Vice Pres.: Miguel A. Pina; Vice Pres.: Carlos von Einem; Gen. Mgr.: Nelida Pietri. (CD-Distributor)
Label(s): (Owned) HB, Gransa, Palacio, Solex, Televen, (Licensed) Copacabana (Brazil), Delphine (France), Peerless (Mexico), Zafiro (Spain), Caiman, Seeco, West Side Latino (USA).

Peerless, See El Palacio de la Musica, S.A.

Philadelphia Int'l, See CBS/Columbia CA (IFPI).

Record Hit, See "Codiscos" Compania Colombiana de Discos, S. A.

Sam, See CBS/Columbia CA (IFPI).

Secco, See El Palacio de la Musica, S.A.

Sindicato Mahamo, C.A., Dolores a Puente Soublette, Av. Sur 4 Centro Empressarial, Sur 4-Piso 1, Caracas, 1014-A, 58 (2) 483 86 33. Telex: 21195. Vice Pres.: Gabriel Rakower; Gen. Mgr.: Klause Koller.

Solex, See El Palacio de la Musica, S.A.

Sono Rodven Discos S.A., Centro Comercial Concresa, Piso 2, Prados Del Este, Caracas, Miranda, 422, (02) 979-6111, (02) 979-2122. Telex: 24649 rodis vc. Fax: (02) 979-3580. Pres.: Rodolfo Rodriguez Miranda; Dir.: Carlos Sanchez Chiong.
Branch(es): PO Box 025255, Miami, FL, 33102.
Label(s): (Owned) Love, Sono Rodven. (Licensed) Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA, Geffen, MCA. (Distributor)

Sonografica, See Distribuidora Sonografica, C.A.

Sonotone, See Distribuidora Sonografica, C.A.

TK, See CBS/Columbia CA (IFPI).

Tabu, See CBS/Columbia CA (IFPI).

Tappan Zee, See CBS/Columbia CA (IFPI).

Televen, See El Palacio de la Musica, S.A.

Unlimited Gold, See CBS/Columbia CA (IFPI).

Velvet De Venezuela S. A., Rio A Pte. Soublette edf Andrea Doria 1, Caracas, DF, 1010, Cable: VELVESA. Telex: 27725 VELVE VC. Pres.: Jose Page Barrios; Int'l Mgr.: Julio Gonzalez; Label Mgr.: Guillermo J. Page; A & R: Francisco Contreras.
Label(s): (Owned) Velvet de Venezuela, Sonoven C. A., Corpodisco C. A., Disqueras Unidas.

Velvet Venezuela SA, Box 101-19134, Cracas, 414062. (Distributor)

Video Rodven, Centro Comercial Concresa, Piso 2, Of., 422, Prados Del Este, Caracas, Miranda, 1080, (02) 979-6111, (02) 979-2122. Telex: 24649 rodis vc. Fax: (02) 979-3580. Pres.: Rodolfo R. Miranda; Gen. Mgr.: Sonia De Martinez.
Branch(es): PO Box 02-5255, Miami, FL, 33102. (Distributor)
Labels Distributed: Video: United Artists, Warner Home Video.

Videos De Venezuela, Centro Comercial Concresa, Piso 2, Of., 422, Prados Del Este, Caracas, Miranda, 1080, (02) 979-6111, (02) 979-2122. Telex: 24649 rodis vc. Fax: (02) 979-3580. Pres.: Rodolfo R. Miranda; Managing Dir.: Peter Cernik; Sales Mgr.: Carols Little.
Branch(es): PO Box 02-5255, Miami, FL, 33102. (Distributor) (Video Program (Cassette & Disk)) (Distributor)
Labels Distributed: Video: CBS/Fox, Rank Film.

West Side Latino, See El Palacio de la Musica, S.A.

Zafiro, See El Palacio de la Musica, S.A.

World Radio History

Zappa, See CBS/Columbia CA (IFPI).

MUSIC PUBLISHERS

Amanecer Ediones Musicales, See Orbe Ediciones Musicales, S.A.
Ansonia, (LICENCE) See Universal Music Pub.
Discomoda, See Orbe Ediciones Musicales, S. A.
Earth Pub. Corp., (LICENCE) See Universal Music Pub.
Edifon, S R L, (LICENCE) See Universal Music Pub.
Edimusa, (LICENCE) See Universal Music Pub.
Fermata Do Brasil, (LICENCE) See Universal Music Pub.
Grupo Editorial R C A, (LICENCE) See Universal Music Pub.
Mafer, See Orbe Ediciones Musicales, S. A.
Orbe Ediciones Musicales, S.A., 4ta. Calle Ind. Carapa, No. 40, Amtimano, Caracas, DF, 02, (02) 497491941, Cable: discomoda, Telex: 29352 dijrv, Pres.: Cesar Roldan, Gen. Mgr.: Wolfgang Roldan, Prof. Mgr.: Jesus Colmenarez.
PAMSCO (Editorial Pan American Music Service Corp.), (LICENCE) See Universal Music Pub.; Orbe Ediciones Musicales, S.A.
Sochem (Sociedad Chilena De Ediciones Musicales Ltda.), (LICENCE) See Universal Music Pub.
Sono-Inter, (LICENCE) See Universal Music Pub.
Sonoeditora, C.A., (SONOGRAFI) Avda. Sur 4 EDF. Centro Emprsl. 4 Piso 1, Caracas, (02) 483-86-33, Telex: 21195, E-Mail: 19347 Caracas, Pres.: Peter Bottome, Gen. Mgr.: Gabriel Rakower, Prof. Mgr.: Luisa Flores.
Unimusic, Inc., (LICENCE) See Universal Music Pub.
Universal Music Pub. C.A. (Unimusica), Calle Milan 402, Caracas, 1071-A, (00582) 226422, Cable: unimusica, Telex: 24980 ladca vc, Pres.: Wilhelm Ricken, Vice Pres.: Bernhard Brecht.

RETAIL ACCESSORY SUPPLIERS

Allum's Maracaibo Import CA, Centro Plaza, Nivel Ave., Caracas, 1062, (02) 283-8031. Cable: STEREO. Telex: 31183. Pres.: Gen. Mgr.: D. Fernandez; Sales Mgr.: Mary Allum; Exec. VP: Irvin K. Allum, Jr.
Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (45 rpm adaptors), Turntable Mats, Replacement Styli, Tape—Cases, Head Cleaners, Bulk Erasers, Leader Tape, Splicing Tape & Equip.
BASF Venezuela, Multicentro Macaracuay Piso 10, Caracas, 1071.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

LICENSING ORGANIZATIONS—MUSIC, AUDIO & VIDEO

S A C V E N (Sociedad de Autores & Compositoes de Venezuela), Edif. VAN, 9th Floor, Caracas, 1050, 41-01-23. Chief Exec.: Jose Page Barrios.

PUBLIC RELATIONS & RECORD PROMOTION

Seneca & Co., Box 18, Concordia 5050A, San Cristobal, 29529, (076) 43-53-37. Pres.: Eduardo Mendez U.; Sales Mgr.: Ricardo Marquez R.

TAPE CUSTOM DUPLICATORS

Babbit Records, Rio A Puente Soublete, Edif. Andrea, Caracas, 101, (582) 410123. Pres.: Jose M. Page, Vice Pres.: Anthony Sabga.
Fabrica Venezolana De Discos C.A./Discomoda, 4TA Calle, Urb. Industrial Carapa, Caracas, 1100, 02-497491 AL94. Cable: FAVEDICA. Telex: MUCER VC 26-251. E-Mail: APARTADO POSTAL 3402. Pres.: Cesar Roldan; Sales Mgr.: Wolfgang Roldan.
Audio: Cassette, Open Reel
Lider Multicassette CA, Apdo. 19134, Rio a Puente Soublette, Caracas 101, (02) 42-76-32.
PolyGram Discos SA, Apdo. 5458, Edificio PolyGram 1st Fl., Caracas 1070-A, (02) 35-08-25. Cable: POLYDOR. Telex: 24235. Gen. Mgr.: Helga Moslener.
Rodven Discos, C. A., Av. 1, Parcela E 12, Parcelamien to, Edo. Aragua, 232, (043)61-9681. (043) 61-9773. Telex: 24649 rodis VC. Pres.: Rodolfo Miranda; Sales Mgr.: Rafael Ernesto Lopez.
Audio: Cassette
Video: 1 Helical, ¾ U-Matic Cassette, ½ Beta Cassette, ½ VHS Cassette
Sonografica CA (Ind'l), Apdo. 19347, Caracas 1014A, (02) 41-39-91. Telex: 21195. Sales Mgr.: Gumersindo Miranda; Gen. Mgr.: Gerardo Rodriguez.
Sonus Electronics CA, Apdo. 70380, Edificio La Discoteca, Caracas 107, (02) 22-64-22. Cable: SONUS.

CD REPLICATING & MANUFACTURING PLANTS

Rodven Discos, C. A., Av. 1, Parcela E 12, Parcelamien to, Edo. Aragua, 232, (043)61-9681. (043) 61-9773. Telex: 24649 rodis VC. Pres.: Rodolfo Miranda; Sales Mgr.: Rafael Ernesto Lopez.
Type: CD.

PLATING, PROCESSING & PRESSING PLANTS

Criodisca (Productora Criolla de Discos CA), Apdo. 70498, Edificio La Discoteca, Caracas 107, (02) 22-64-22. Cable: LADICOTECO. Pres.: Wilhelm Ricken, Mgr.: Dr. Klaus Koller.
Dark (Fabrica de Discos), Apdo. 8087, Avda, Caracas 101, (02) 49-49-09. (02) 49-80-79.
Fabrica Venezolana De Discos C.A./Discomoda, 4TA Calle, Urb. Industrial Carapa, Caracas, 1100, 02-497491 AL94. Cable: FAVEDICA. Telex: MUCER VC 26-251. E-Mail: APARTADO POSTAL 3402. Pres.: Cesar Roldan; Sales Mgr.: Wolfgang Roldan. (45's, LP's)
Gramsa (Grabaciones de America SA), Piedras a Pte. Restaurador 128, Caracas 101, (02) 41-54-22. Cable: PAMUSICA. Telex: 26232. Pres.: Gladys de Aponte, Vice Pres.: Herbert Venjakob.
Rodven Discos, C. A., Av. 1, Parcela E 12, Parcelamien to, Edo. Aragua, 232, (043)61-9681. (043) 61-9773. Telex: 24649 rodis VC. Pres.: Rodolfo Miranda; Sales Mgr.: Rafael Ernesto Lopez. (45's, LP's)
S A C V E N (Sociedad de Autores & Compositoes de Venezuela), Edif. VAN, 9th Fl., Caracas, 1050, 41-01-23. Chief Exec.: Jose Page Barrios.
Sonografica CA (Ind'l), Apdo. 19347, Caracas 1014A, (02) 41-39-91. Telex: 21195. Sales Mgr.: Gumersindo Miranda; Gen. Mgr.: Gerardo Rodriguez.

PACKAGING & LABELING SERVICES

Fabrica Venezolana De Discos C.A./Discomoda, 4TA Calle, Urb. Industrial Carapa, Caracas, 1100, 02-497491 AL94. Cable: FAVEDICA. Telex: MUCER VC 26-251. E-Mail: APARTADO POSTAL 3402. Pres.: Cesar Roldan; Sales Mgr.: Wolfgang Roldan. (Inserting, Collating, Labeling, Lithography & Printing)
Rodven Discos, C. A., Av. 1, Parcela E 12, Parcelamien to, Edo. Aragua, 232, (043)61-9681, (043) 61-9773. Telex: 24649 rodis VC. Pres.: Rodolfo Miranda; Sales Mgr.: Rafael Ernesto Lopez. (Inserting, Collating, Labeling)

BLANK AND BULK RAW TAPE

BASF Venezolana SA, Apdo. Edificio BASF, Calle Milan, Caracas, 107, (02) 22-72-22, Pres.: Roland Schempf; Tape Sales Mgr.: Jeanette Mendez; Gen. Mgr.: Hans Albrecht.
Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, 4a Calle Urbanizacion, #40, Caracas, 101, (02) 49-74-91, Cable: FAVEDICA. Pres.: Cesar Roldan; Gen. Mgr.: Juses Colmenares.

CARTRIDGES, CASSETTES, REELS AND OTHER PARTS

Allum's Maracaibo Import CA, Centro Plaza, Nivel Ave., Caracas, 1062, (02) 283-8031. Cable: STEREO. Telex: 31183. Pres.: Gen. Mgr.: D. Fernandez; Sales Mgr.: Mary Allum; Exec. VP: Irvin K. Allum, Jr.
Fabrica Venezolana De Discos C.A./Discomoda, 4TA Calle, Urb. Industrial Carapa, Caracas, 1100, 02-497491 AL94. Cable: FAVEDICA. Telex: MUCER VC 26-251. E-Mail: APARTADO POSTAL 3402. Pres.: Cesar Roldan; Sales Mgr.: Wolfgang Roldan.
Audio: Ampex, Scotch 3M.
Rodven Discos, C. A., Av. 1, Parcela E 12, Parcelamien to, Edo. Aragua, 232, (043)61-9681, (043) 61-9773. Telex: 24649 rodis VC. Pres.: Rodolfo Miranda; Sales Mgr.: Rafael Ernesto Lopez.
Audio: All.
Video: All (1/2 inch).

ENVELOPES AND MAILERS

Rodven Discos, C. A., Av. 1, Parcela E 12, Parcelamien to, Edo. Aragua, 232, (043)61-9681. (043) 61-9773. Telex: 24649 rodis VC. Pres.: Rodolfo Miranda; Sales Mgr.: Rafael Ernesto Lopez. (LP & 45)

JACKETS & SLEEVES

Fabrica Venezolana De Discos C.A./Discomoda, 4TA Calle, Urb. Industrial Carapa, Caracas, 1100, 02-497491 AL94. Cable: FAVEDICA. Telex: MUCER VC 26-251. E-Mail: APARTADO POSTAL 3402. Pres.: Cesar Roldan; Sales Mgr.: Wolfgang Roldan.
Rodven Discos, C. A., Av. 1, Parcela E 12, Parcelamien to, Edo. Aragua, 232, (043)61-9681, (043) 61-9773. Telex: 24649 rodis VC. Pres.: Rodolfo Miranda; Sales Mgr.: Rafael Ernesto Lopez. (Jackets—LP & 45) (Sleeves—LP & 45)

POLYBAGS AND SHRINKWRAP

Fabrica Venezolana De Discos C.A./Discomoda, 4TA Calle, Urb. Industrial Carapa, Caracas, 1100, 02-497491 AL94. Cable: FAVEDICA. Telex: MUCER VC 26-251. E-Mail: APARTADO POSTAL 3402. Pres.: Cesar Roldan; Sales Mgr.: Wolfgang Roldan. (Shrinkwrap only)
Rodven Discos, C. A., Av. 1, Parcela E 12, Parcelamien to, Edo. Aragua, 232, (043)61-9681, (043) 61-9773. Telex: 24649 rodis VC. Pres.: Rodolfo Miranda; Sales Mgr.: Rafael Ernesto Lopez. (Shrinkwrap only)

TAPE, RECORD & CD SUPPLIES AND ACCESSORIES MANUFACTURERS

Rodven Discos, C. A., Av. 1, Parcela E 12, Parcelamien to, Edo. Aragua, 232, (043)61-9681, (043) 61-9773, Telex: 24649 rodis VC. Pres.: Rodolfo Miranda; Sales Mgr.: Rafael Ernesto Lopez.

WEST AFRICA

RECORD COMPANIES

A-Ra-Ba Afrik Talent Pro/Records Int'l, PO Box 08166 OSU, Accra, Ghang.

WEST GERMANY

RECORD COMPANIES

A&M, See Deutsche Grammophon Gmbh.
ABC, See Wishbone Records.
Abstract, See Wishbone Records.
Act Music + Vision, Gustav Freytagstrasse 10, 2000 Hamburg 76, 40.2278090.
Ades, See Polygram Klassik.
AGM, Kisslingweg 44, 7130 Muhlacker, 07041.4766, Telex: 7263721. Mng. Dir.: Arno graul.
Aha Musikverlag, Scheinerstrasse 13, 8000 Munich 80, 89 987488/987470. Pres.: Anja Hauptman; Mng. Dir.: R Da Silva.
Alpha Records, postfach 1201, 6980 Wertheim/Main, 09342.84155. Mng. Dir.: Stephan Dehn.
Label(s): Alphabeat.
Amadeo, See Polygram Klassik.
American Clave, See Verabra Records.
Anagram, See Wishbone Records.
Another Record Company, Rahlstedter Strasse 65, D-2000 Hamburg 73, 40 6733537, Telex: 2165513, Fax: 40 824728. Presidents: Hubert Branzko/Mike Thulke; Gen Mgr.: Petra Thompson-Roeder.
Antar, See Wishbone Records.
Antenna Musik, Glockengiesser Wall 3, D-2000 Hamburg 1, 40 3087315, Telex: 212998, Fax: 040 3087346. Mng. Dir.: Michael Kramer.
Anxious, See BMG Ariola Hamburg.
APM Records, Diepenbeek Allee 4, 5000 Koln 40, 02234 79672/4611. Mng. Dir.: Udo Kamjunke; Marketing Director: Lil Trube.
Arabella, See BMG Ariola Munich.
Archiv, See Polygram Klassik.
Ariola-Express, See BMG Ariola Munich.
Ariola-Line, See BMG Ariola Munich.
Ariola-Ufa, See BMG Ariola Munich.
Arista, See BMG Ariola Munich.
Arteg Productions, Eppendorferweg 7, D-2000 Hamburg, 040 4300339. Mng. Dir.: Arno H van Vught.
Label(s): Playbone, Rondo.
AS Artist Service, Eppendorfer Baum 13, 2000 Hamburg 20, 040.487088/487089, Fax: 040.2163078. Mng. Dir.: Eike Heitkamp.
Asylum, See WEA Musik.
Atco, See WEA Musik.
Atlantic, See WEA Musik.
Attic, See Metronome Musik.
Audio Fidelity, See Bellaphon Records.
Autogram Schallplatten, Burgstrasse 9, 4405 Nottuin-Ub-Munster, 2502.6151, Telex: 892773, Fax: 2541.778507. Dir: Willy Schwenken.
Label(s): Autogram, Monogram, Autophon.

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Autonom Distribution, Burgstrasse 9, 4405 Nottuln, 2502.6151, Telex: 892773, Fax: 2541.778507. Dir: Willy Schwenken.
Label(s): (Distributed) over 150, mainly folk, blues, ethnic, singer- songwriter etc.
Autophon, See Autogram Schallplattten.
Axis, See Intercord Ton.
Baby, See BMG Ariola Munich.
Baccarola, See BMG Ariola Munich.
Bacillus, See Bellaphon Records.
Bam Caruso, See Wishbone Records.
Barclay, See Metronome Musik.
Bavariasonor Musikverlag, Bavaria Film Platz 7, D-8022 Geiselgasteig, 4989 64992238, Telex: 523254, Fax: 4989 6492507. Mng. Dir.: Rolf Moser; Mktg. Mgr.: Bernd Strasser.
BCM Musikproduktion, fischelner Strasse 67A, D-4005 Meerbusch 3, 02101 60040, Telex: 8517577, Fax: 02101 600422. Mng. Dir.: Brian Carter; Mktg. Mgr.: Dieter Stemmer.
Label(s): Bcm, Dj Int'l, Chicago Connection, Trax Records.
Distribution by Rush/Discobox/Da Music.
Bear Traps, See Intercord Ton.
Beggars Banquet, See Wishbone Records.
Bellaphon Int'l, See Bellaphon Records.
Bellaphon Klassik, See Bellaphon Records.
Bellaphon Records, mainzer Landstr 87-89, 6000 FRANKFURT, 069.27120, Telex: 416046, Fax: 069.2712117. Pres.: Branco Zivanovic; Mng. Dir.: Gerhard David.
Label(s): Bacillus, Bellaphon Int'l, Bellaphon Klassik, City, Heimatland, Hot, Kids, Pick Up, Schlusselloch.
Licensed: Audio Fidelity, Direction, Emergency, Eterna, Greensleeves, Jackson Sound, Kiswell, Masters, Metal Enterprises, Midnight sun, New Ways, Plantation, Plaza, pompeii, Reflection, Roadshow, SSS Int'l, Stereo Dimension, Streetwise, Sun, Sunnyview, UMC Universal.
Berlin Independence Days, Koethener Strasse 38, 1000 Berlin 61, 030.7423706, Telex: 182902, Fax: 030.2152559. Mng. Dir.: Wolfgang Doebeling; sales Mgr.: Frank Osterland.
Beserkeley, See Wishbone Records.
Biber, See Plaene Records.
Big Beat, See Wishbone Records.
Big Sound, See Comma Records & Tapes.

Big Time, See BMG Ariola Hamburg.
Blanco y Negro, See WEA Musik.
Blow Up, See Intercord Ton.
Blue Box, See Plaene Records.
BMG Ariola Hamburg, postfach 201343, 2000 Hamburg 20, 040.49021, Telex: 214193, Fax: 040.496164. Mng. Dir.: Michael Anders; Marketing Director: Eckhart Gundel.
Label(s): All BMG Group labels, plus Anxious, Big Time, BTM, Cheapskate, De Construction, Erato, Flying Dutchman, Gordy, Grunt, Hitsville, Melodia, Morocco, MSA, Prodigal, Rare Earth, Rocking Horse, Savoy, Soul, Supraphon, Tamla-Motown, Tent, Wooden Nickel.
BMG Ariola Munich, Steinhauser Str 1-3 (PF 800149), 8000 Munich 80, Tel: 89.41360, Telex: 523487, Fax: 89.47760. Mng. Dir.: Thomas Stein; Local A & R: Siggi Wolf; Promo Head: Axel Bennewitz.
Label(s): (Owned) Arabella, Ariola-Express, Ariola-Line, Ariola-Ufa, Arista, Baccarola, Eurodisc, Hansa. (Licensed): Baby, Bonaire, CGD, Chrysalis, Coconut, DDD, Dean, FM Revolver, Global, Go Feet, Isarton, Island, Jack White, Marlboro, Melodia, Musiza, Red Bus, Snowbird, Springtime, Transparent, 2 Tone, Virgin.
Bonaire, See BMG Ariola Munich.
Boogietunes Musikproduktions, Seelingstrasse 33, 1000 Berlin 19, 030.3216047, Telex: 186671. Mng. Dir.: Timothy Green; Product Mgr.: Hans Peter Rhein.
Brunswick, See Deutsche Grammophon Gmbh.
BTM, See BMG Ariola Hamburg.
Butt, See Wishbone Records.
Capricorn, See Deutsche Grammophon Gmbh.
Casablanca, See Phonogram.
CBS Schallplatten Gmbh, Bleichstrasse 64-66a, 6000 Frankfurt Main 1, 69.13051, Telex: 841416735, Fax: 69.285476. Mng. Dir.: Jochen Leuschner; Artist Mktg Dir: Uwe-Stefan Fendt; A & R Dir: Andreas Kirnberger; int A&r: Peter Wilson.
Label(s): All CBS affiliated labels.
CBS-Import, See Intercord Ton.
CDP, See Intercord Ton.
Celluloid, See Intercord Ton.
CGD, See BMG Ariola Munich.
CGD, See WEA Musik.
Chante du Monde, See Plaene Records.
Chapter 22, See Rough Trade Records.
Charisma, See Virgin Schallplatten.
Charivari, See Winkel.
Cheapskate, See BMG Ariola Hamburg.
Cherry Red, See Wishbone Records.
Chhandra Dhara, See Plaene Records.
Chicago Connection, See BCM Musikproduktion.
Chlodwig Musik/Peutz + Peutz, Luxemburgerstrasse 42, 5000 Koln 41, 0221.234165/6/7, Telex: 8881499, Fax: 0221.239364. MDs: Karl Heinz & Walter Putz; Mktg. Mgr.: Rafael Fuchgruber. Producers: Wolf Maahn, Mike Herting, Purple Schulz.
Chrysalis Records Gmbh, Tal 48, 8000 Munich 2, 89.221456, Telex: 17897362, Fax: 89.223997 . Mng. Dir.: Albert Slendebroek; A&R Mgr.: Jorg Eiben.
Chrysalis, See BMG Ariola Munich.
CHZ Records, Julicherstrasse 24, D-5013 Elsdorf/Oberembt, 02274.1075. Head A+R: Mike Raven; President: Christoph Hausmann.
Circa, See Virgin Schallplatten.
City, See Bellaphon Records.
Clockwork Records, Schneckenhofstr. 8, D-6000 Frankfurt/Main 70, 069.622743/53, Telex: 4185725. Mng. Dir.: Rainer Streubel.
Closer, See Wishbone Records.
Coconut, See BMG Ariola Munich.
Colosseum Schallplatten-Musikstudios, Bayernstrasse 100, Postfach 44 02 11, D-8500 Nurnberg 44, (0911) 47 40 170, Telex: 626 456, Fax: (0911) 47 40 160.A & R Dir.: Axel Dirschner; Pub. Rel.: Francoise Lemporte; Managing/Prodn. Dir.: Armin M. Luther.
Label(s): (Owned) Celine, Colosseum, Folton, IMS, O-Ton, Spatz. (Licensed) Varese Sarabande, That's Entertainment, Silva Screen, Cloud Nine, First Night, Intermezzo.
Comma Int'l., See Comma Records & Tapes.
Comma Records & Tapes, Postfach 2148, D-6078 Neuisenburg, 06102.5640, Telex: 4185600. Mng. Dir.: Roland Bauer.
Label(s): Big Sound, Comma Int'l.
Concerto Collection, See Intercord Ton.
COR, See Wishbone Records.
Cotillion, See WEA Musik.
Countdown Music, Harksheider Weg 74, D-2085 Quickborn, 04106.5041, Telex: 214534, Fax: 04106.67046. Mng. Dir.: Rainer Etzrodt; Mktg. Mgr.: Helena Etzrodt.
Label(s): Countdown, Playback.
Crazy Life, See Rough Trade Records.
Creation, See Rough Trade Records.
Criminal Response, See Wishbone Records.
Cult Records, Nordenstrasse 30, 6000 Franfurt Am Main. Mng. Dir.: Peter Hauke; Mktg. Dir.: Uschi Block.
Distribution: Bellaphon.
Curb, See Intercord Ton.
DDD, See BMG Ariola Munich.
De Construction, See BMG Ariola Hamburg.
De-Mix, See Rough Trade Records.
Dean Records, Boschetsrieder Strasse 12, 8000 MUNICH 70, 089.7241034/35, Telex: 5128348. Mng. Dir.: Klaus Frers; Head A & R: Ed Ernst.
Dean, See BMG Ariola Munich.
Demon/Edsel, See Wishbone Records.
DEP Int'l, See Virgin Schallplatten.
Deutsche Grammophon Gmbh, postfach 104909, 2000 Hamburg 1, 40.308702, Fax: 040.3087604. Mng. Dir.: Gotz Kiso; F & A Dir.: Michael Schalke; Int'l A & R Dir: Wolfgang Johannson; Local A & R: Detlev Kromker.
Label(s): (Owned) Polydor, Verve, MPS, Brunswick, Capricorn. (Distributed): A&M, ECM, Polar, JMT, RSO.
DGG, See Polygram Klassik.
Dino Music, bleichstrasse 5, D-6242 Kronberg, 06173.70990, Telex: 418350. Mng. Dirs.: Frank Pietzsch, Helmut Schnaufer.
Direction, See Bellaphon Records.
Dischi Ricordi, See Metronome Musik.
DJ Int'l, See BCM Musikproduktion.
Dojo, See Wishbone Records.
Earache, See Wishbone Records.
Earthworks, See Virgin Schallplatten.
Ebony, See Wishbone Records.
ECM, See Deutsche Grammophon Gmbh.
Edition Dia, See Plaene Records.
Edition Tsheton, Ickhorsterweg 12, 3002 Wedemark 14, 5130.7200. General Mgr.: Chris Fischer; A & R Mgr.: Melvin Edmondson.
Edition V, See Plaene Records.
EFA Distribution, Billwerder Neuer Deich 334a, 2000 Hamburg 28, Tel: 40.782254/5, Telex: 2166013, Fax: 40.782783 110.
EG, See Virgin Schallplatten.
Eigelstein, See Plaene Records.
Elektra, See WEA Musik.
Emergency, See Bellaphon Records.
EMI Electrola, Maarweg 149, 5000 Koln 41, 221 49020, Telex: 8881290, Fax: 221.4972335. MD EMI Music Central Europe: Wilfried Jung; Mng. Dir.: Helmut Fest; A & R Dir: Peter Treml; European Product Mgr.: Regina Peterseil.
Entente Musikproduktion, Halstenbeker Weg 17, D-2000 Hamburg 54, 040.576035, Telex: 212108. Owner: Ulrich Reutzel.
Erato, See BMG Ariola Hamburg.
Erdenklang, See Intercord Ton.
Es Paranza, See WEA Musik.
Eterna, See Bellaphon Records.
Eurodisc, See BMG Ariola Munich.
Factory, See Rough Trade Records; Wishbone Records.
Fan Club, See Wishbone Records.
FFRR, See Metronome Musik.
Fiction, See Metronome Musik.
Finnadar, See WEA Musik.
5 Hours Back, See Wishbone Records.
Flicknife, See Wishbone Records.
Flying Dutchman, See BMG Ariola Hamburg.
Flying Nun, See Rough Trade Records.
FM Revolver, See BMG Ariola Munich.
FMP, See Plaene Records.
Folk Freak, See Plaene Records.
Fontana, See Phonogram.
Fontana, See Polygram Klassik.
4AD, See Rough Trade/Wishbone Records.
Fred Kersten Kg, Gruninger weg, 6301 Pohlheim 2, 6404.4900.
Fuego, See Rough Trade Records.
Gama Musikverlag, Dettinger Strasse 95, D-7312 Kirchheim/Teck, 07021.52817, Telex: 7267319. Director: Jean-Pierre Garattoni; A & R Mgr.: Rainer Serr.
Geffen, See WEA Musik.
GIG, See WEA Musik.
Glass, See Wishbone Records.
Global Musicon, See Global Records.
Global Records, Nederlingerstrasse 21, 8000 Munich 19, 089.151063, Telex: 05215019, Fax: 089.151060. Mng. Dir.: Peter Kirsten; Mktg. Mgr.: Holger Decken.
Label(s): Global, Global Musicon, Global Satellite.
Distribution: BMG Ariola.
Global Satellite, See Global Records.
Global, See BMG Ariola Munich.
Go Feet, See BMG Ariola Munich.
Goldcastle, See Virgin Schallplatten.
Gordy, See BMG Ariola Hamburg.
Gramavision, See Intercord Ton.
Greensleeves, See Bellaphon Records.
GRP, See Intercord Ton.
Grunt, See BMG Ariola Hamburg.
Hans Gerig Musikverlage, Drusosgasse 7-11, D-5000 Koln 1, 0221.234833/37, Telex: 8881233. Mng. Dir.: Guenter Ilgner; A & R: Lutz Ilgner.
Hansa Musikproduktion, Wittelsbacher Strasse 18, 1000 Berlin 31, Tel: 30.884140, Telex: 183008, Fax: 882506. Mng. Dir.: Hans Blume.
Distribution: BMG Ariola/Eurodisc.
Hansa, See BMG Ariola Munich.
Hat Art, See Plaene Records.
Heimatland, See Bellaphon Records.
Hitsville, See BMG Ariola Hamburg.
Hot, See Bellaphon Records.
Ichiban, See Intercord Ton.
Id, See Wishbone Records.
Important, See Intercord Ton.
In-Akustik, Untermatten 14, D-7801 Ballrechten/Dottingen, 7634.728, Telex: 772965, Fax: 7634.6532 . General Mgr.: Alex Manninger; Mktg. Mgr.: Herbert

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Intercord Ton, Aixheimer Strasse 26, D 7000 Stuttgart 75, 0711.470050, Telex: 041.722814, Fax: 0711.4700523. Mng. Dir.: Herbert R. Kollisch; Mktg. Mgr.: Volker A W Bell; Head A & R: Peter Cadera; Int'l A & R: Jurgen Kramar/Torsten Nobst; Local A & R: Karl-Heinz Rothenburg/Elmar Schafer; Promo: Eva Brede; Export: Frank Strobele; Import: Wolfgang Breuer.
Label(s): (Owned) Blow Up, Concerto Collection, Intercord, Saphir, Skyhigh, Spiegelei. Licensed: Curb, Legacy, Music for Nations, Scotti Bros, Solar, Sonet, Mute, Zappa. (Distributed): Axis, Bear Traps, CDP, Celluloid, Erdenklang, Gramavision, GRP, Ichiban, Important, ITM, JVC, Koala, Lasgo, Legacy, MGI, Minor, MMP, Muse, MTM, MFN, Rhino, Sonet, Sound Service, Sunnyside, Cbs-import.

Intermedia Kg, Hindenburgdamm 57, 1000 Berlin 45, 030.8342680/93. Mng. Dir.: Thomas Jost; Project Dir.: Christoph Reissner.

Interphon, Marktstrasse 10-12, 5000 Koln 51. Md: Walter Lindenberg.

Intuition, See Verabra Records.

Isarton, See BMG Ariola Munich.

Island, See BMG Ariola Munich.

ITM, See Intercord Ton.

Jack White, See BMG Ariola Munich.

Jackson Sound, See Bellaphon Records.

Jazzhaus, See Plaene Records.

JMT, See Deutsche Grammophon Gmbh.

Joke Records, Freiherr vom Stein Strasse 1, 6455 ERLENSEE, 6183.3087. Mng. Dir.: Dieter Nentwig.

Junior Musikproduktion, Sendlinger Strasse 64, D-8000 Munich 2, 089.2609416/7, Telex: 5214521. Mng. Dir.: Siegi Pleyer; Gen Mgr.: Peter Kiefer.

Jupiter-Records, Hoechstrasse 2, Munich 80, 089.984926, Telex: 522946, Fax: 089.984926. Pres.: Ralph Siegel; Gen Mgr: Werner Schueler; Int'l Dir: Helgard v Schenckendorff.

JVC, See Intercord Ton.

Kid, See Winkel.

Kids, See Bellaphon Records.

Kiswell, See Bellaphon Records.

Klassik, See Winkel.

Koala, See Intercord Ton.

Koch Records

Hermann Schmid Str 10, D-8000 Munich 2, Tel: 089.7256095, Telex: 5213408 koch d, Fax: 089/7254759. Pres.: Franz Koch; A & R Mgr.: Franz Selb; Int'l Mktg. Dir.: Dr. Klemens Kundratitz; Head of Distribution: Gotthard Fuerstenfelder.
Branch(es): Auf der Staffel 13, D-6277 Bad Camberg-Erbach, 06434/8078. Telex: 484892 kochv d. Fax: 06434/4420. Classical Div.: Koch-Schwann, Am Wehrhahn 100, D-4000 Duesseldorf 1, 0211/16795-50. Telex: 8 581345 paed d. Fax: 0211/16795-75.
Label(s): Koch-Records, Koch-Schwann, PAN, Royal Classics, Schwann, Austris, Germania, Swiss, Micki, Fantastik, Fivestar, Roko (Distributed) Accademia, Aperto, ArP-Schnitger, Atlantis, Aulos, Carillon, Divertimento, Ex Libris, Schwanni, Loft, Organum, Pair, Forlane.

Kolner, See Plaene Records.

Lasgo, See Intercord Ton.

Legacy, See Intercord Ton.

Legacy, See Intercord Ton.

Link, See Wishbone Records.

Living Music, See Plaene Records.

London, See Metronome Musik.

Maerchenland, See Winkel.

Magnet, See WEA Musik.

Manic Ears, See Wishbone Records.

Marlboro, See BMG Ariola Munich.

Masters, See Bellaphon Records.

Mbc, See Wishbone Records.

MCA, See WEA Musik.

Mediadisc Schallplatten, Bachstrasse 9, 2120 Luneburg, 4131.57704. Mng. Dir.: Heinz W Burrow. (Instrumental Music for Radio, Tv, Film.).

Megaton, See Wishbone Records.

Melodia, See BMG Ariola Hamburg.

Melodia, See BMG Ariola Munich.

Melodie, See Plaene Records.

Memo, See Plaene Records.

Mende/Derouge Productions, Liebknechtstr 14, 6072 Dreieich, 49.6103 63804. Contact: Guenther Mende/Alexander C Derouge.

Mercury, See Phonogram; Polygram Klassik.

Messidor, See Plaene Records.

Metal Enterprises, See Bellaphon Records.

Metal Masters, See Wishbone Records.

Metronome Musik, Glockengiesserwall 3, 2000 Hamburg 1, 40.308704, Telex: 2174735, Fax: 40.3087346. Mng. Dir.: Klaus Ebert.
Label(s): London, Attic, Mika, Fiction, Dischi Ricordi, Barclay, Slash. Distribution: Polygram.

Metropolitan, See Winkel.

MFN, See Intercord Ton.

MGI, See Intercord Ton.

Midnight sun, See Bellaphon Records.

Mika, See Metronome Musik.

Minor, See Intercord Ton.

MMG Maske Media, Schnackenburgstrasse 54, D-2000 Hamburg 54, 040.544227. Mng. Dir.: Ulrich Maske.

MMG, See Plaene Records.

MMP, See Intercord Ton.

Moers, See Plaene Records.

Monogram, See Autogram Schallplatten.

Morocco, See BMG Ariola Hamburg.

MPS, See Deutsche Grammophon Gmbh.

MSA, See BMG Ariola Hamburg.

MTM, See Intercord Ton.

Muse, See Intercord Ton.

Music Int'l, Wilhelmshoeher Weg 49, Kassel, D-3500, (0561) 66223. Pres.: Juergen Fesl; Prodn./Promo. Mgr.: Peter Brand.
Label(s): (Owned) Musica Tropical.

Music For Nations, See Intercord Ton.; Wishbone Records.

Musica Tropical, See Music Int'l.

Musiza, See BMG Ariola Munich.

Mute, See Intercord Ton.

Mute, See Wishbone Records.

Neat, See Wishbone Records.

Nervous, See Wishbone Records.

New Renaissance, See Wishbone Records.

New Rose, See Wishbone Records.

New Ways, See Bellaphon Records.

Nonesuch, See WEA Musik.

Oi!, See Wishbone Records.

One Little Indian, See Rough Trade Records.

Paisley Park, See WEA Musik.

Paradise Music, kirnerstr. 11, Po Box 1229, 8870 GUNZBURG, 08221.8096, Telex: 531624, Fax: 08221/33215. Mng. Dir.: Hubert G Feil; mktg Mgr.: Marion Mittich.

Peer, Muehlenkamp 43, 2000 Hamburg 60, 4940.2713371, Telex: 213387, Fax: 4940.2706259.

Philips, See Polygram Klassik.

Phonogram, Postfach 104909, 2000 Hamburg 1*, 40.308702, Fax: 040.3087604. Mng. Dir.: Louis Spillman; Mktg Mgr.: Jurgen Wockert.
Labels: Casablanca, Fontana, Mercury, Rocket, Star-Club, Vertigo.
(*Note: Company moving to Cologne Jan 1st 1989).

Piccobello, See Virgin Schallplatten.

Pick Up, See Bellaphon Records.

Pilz Compact Disc, Am Hart 18, D-8051 Kranzberg, 08166.300, Telex: 816681, Fax: 08166.30297. Chairman: Reiner Pilz.

Piranha, See Plaene Records.

Plaene Records, PO Box 104151, 4600 Dortmund, 231.577900, Telex: 822292, Fax: 231.5779030. Mng. Dir.: Juliane Stuermann; Label manager: Udo Brosko; a&r Mgr.: Ulrich Hetscher.
Label(s): Plaene, Westpark, Edition V. (Distributed): Tropical, Messidor, Biber, Eigelstein, Zensor, Moers, FMP, SAJ, Chhandra Dhara, Piranha, Another Record, Living Music, Melodie, Edition Dia, Sonodisc, Kolner, Jazzhaus, Folk Freak, Hat Art, Memo, Wunschklang, MMG, Blue Box, Chante du Monde.

Plantation, See Bellaphon Records.

Playback, See Countdown Music.

Playbone, See Arteg Productions.

Plaza, See Bellaphon Records.

Polar, See Deutsche Grammophon Gmbh.

Polydor, See Deutsche Grammophon Gmbh.

Polygram Gmbh, Postfach 104909, D 2000 Hamburg 1, 040.308701, Telex: 2163923, Fax: 040.3087655. Pres.: Ben Bunders; Exec VP: Dieter Ohms; pr: Werner Hay; Affiliates: DGG, Phonogram, Metronome Musik, Polygram Klassik, Karussell, Polystar, IMS, Antenna Musik.

Polygram Klassik, Postfach 104909, D 2000 Hamburg 1, 040.308701, Telex: 2163923, Fax: 040.3087655. Gen Mgr.: Carl Wilhelm Curten.
Label(s): Ades, Amadeo, Archiv, DGG, Fontana, Mercury, Philips.

Pompeii, See Bellaphon Records.

Pool Musikproduktions, Seelingstrasse 33, 1000 Berlin 19, 030.3215045, Telex: 186671. Mng. Dir.: Peter Schimmelpfennig; manager: Tadeus Mackowski.

Powerstation, See Wishbone Records.

Pro Concert, Erbenheimerstr 5, 6200 Weisbaden-Bierstadt, Geramny, 6121.508939/508979, Telex: 4064016, Fax: 503772.

Prodigal, See BMG Ariola Hamburg.

Product Inc, See Rough Trade Records.

Psycho, See Wishbone Records.

PVC, See Wishbone Records.

Qwest, See WEA Musik.

Ralph, See Wishbone Records.

Rare Earth, See BMG Ariola Hamburg.

Raw Power, See Wishbone Records.

Razor, See Wishbone Records.

Receiver, See Wishbone Records.

Red Bus, See BMG Ariola Munich.

Red Flame/Ink, See Rough Trade Records.

Red Rhino, See Wishbone Records.

Reflection, See Bellaphon Records.

Relix, See Wishbone Records.

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Repertoire Records, Gerhofstrasse 10, D-2000 Hamburg 36, 040.346878, Telex: 213425, Fax: 040.2292053. Mng. Dir.: Killy Kumberger; Label Mgr.: Alessandro Nava; sales Mgr.: Marco Gentili.
Reprise, See WEA Musik.
Republic, See Rough Trade Records.
Rhino, See Intercord Ton.
Rhythm King, See Rough Trade Records.
Roadshow, See Bellaphon Records.
Rock Machine, See Wishbone Records.
Rockefellah Music, Nordendstrasse 30, D-6000 Frankfurt 1, 069.442632, Telex: 414073. Pres.: Pter Hauke.
Rocket, See Phonogram.
Rocking Horse, See BMG Ariola Hamburg.
Rondo, See Arteg Productions.
Roof Musik, See Rough Trade Records.
Rough Justice, See Wishbone Records.
Rough Trade Records, Siepenstrasse 10, 4690 Herne 1, 02323.4755, Telex: 2323303, Fax: 02323.4759. Mng. Dir.: Heino Drecker; label/Int'l Mgr.: Kurt Thielen; Mktg. Mgr.: Dietrich Eggert.
Label(s): Rough Trade, 4AD, Rhythm King, Factory, Chapter 22, Some Bizarre, Red Flame/Ink, De-Mix, Creation, One Little Indian, Product Inc, Fuego, Republic, Flying Nun, Roof Musik, Shark, Crazy Life, Mmt.
RSO, See Deutsche Grammophon Gmbh.
SAJ, See Plaene Records.
Saphir, See Intercord Ton.
Savoy, See BMG Ariola Hamburg.
Schipper Musik, Fritz Reuter Strasse 52, 2940 Wilhelmshaven 1, Tel: 04421.60882. Mng. Dir.: Hans-Jurgen Schipper.
Schlusselloch, See Bellaphon Records.
Schwann, See Koch Records.
Scotti Bros, See Intercord Ton.
See For Miles, See Wishbone Records.
Selected Sound, Poseldorfer Weg 20, 2000 Hamburg 13, Tel: 040.4105005, Telex: 2164610. Mng. Dir.: Peter Majewski; Labels: Candas, MML, NSL, Onyx, Patchwork, Tele-Music.
Shangai, See Wishbone Records.
Shark, See Rough Trade Records.
Shark, See Wishbone Records.
Shrapnel, See Wishbone Records.
Sire Swan Song, See WEA Musik.
Siren, See Virgin Schallplatten.
Situation Two, See Wishbone Records.
Skyhigh, See Intercord Ton.
Slash, Metronome Musik.
Snowbird, See BMG Ariola Munich.
Solar, See Intercord Ton.
Some Bizarre, See Rough Trade Records.
Sonet, See Intercord Ton.
Sonodisc, See Plaene Records.
Soul, See BMG Ariola Hamburg.
Sound Service, See Intercord Ton.
Spiegelei, See Intercord Ton.
Springtime, See BMG Ariola Munich.
SPV GmbH, PO Box 5665, 3000 Hannover 1, 0511.81601115, Telex: 5118447, Fax: 0511.814988. Mng. Dir.: Manfred Schuetz; Sales Mgr.: Uwe Cimala; export: Heiko Muller.
SSS Int'l, See Arteg Productions, See Bellaphon Records.
SST, See Wishbone Records.
Star-Club, See Phonogram.
Stereo Dimension, See Bellaphon Records.
Strange Fruit, See Wishbone Records.
Streetwise, See Bellaphon Records.
Subway, See Wishbone Records.
Sun, See Bellaphon Records.
Sunnyside, See Intercord Ton.
Sunnyview, See Bellaphon Records.
Supraphon, See BMG Ariola Hamburg.
Tamla-Motown, See BMG Ariola Hamburg.
Teldec Import Service (TIS), Boprsteler Chaussee 85-99, 2000 Hamburg 61, Tel: 40.5110055/9, Telex: 2174537, Fax: 511005. Mng. Dir.: Rolf Bahnk.
Teldec, Heussweg 25, (Pf 201251), 2000 Hamburg 20, Tel: 49-40.490620, Telex: 213545, Fax: 49-40 62267. Managing Dir.: Jurgen Otterstein; A & R: Michael Oplesch; Mktg. Dir.: Karl H. Jorde; Sales Dir.: Gerhard Huesken; Fin. Dir.: Peter Lehmann; Head of Bus. & Legal Affairs: Gerfried Horst; Pub. Rel.: Heidemarie Munch.
Telstar Schallplatten, Haussweg 25, 2000 Hamburg 20, 040.490620, Telex: 213545, Fax: 040.49062267.
Telstar-Constantin Music, Beethovenstrasse 3, D-8000 Munich 2, 089.530081, Telex: 523019, Fax: 040.7684004. Mgr.: Nobby Varenholz.
Ten, See Virgin Schallplatten.
Tent, See BMG Ariola Hamburg.
Topsound, See Winkel.
Torso, See Wishbone Records.
Totenkopf Schallplatten, Ronsdorferstrasse 130-190, 4000 Dusseldorf, 211.733 5372, Telex: 8588249, Fax: 211.733 3773. Mng. Dir.: Jochen Hulder; A&R: Trini Trimpop.
Transparent Records, Glashuettenstr 79, 2000 Hamburg 6, 040.4301041, Telex: 2165987, Fax: 040.438867. Pres.: Michael Oplesch.
Transparent, See BMG Ariola Munich.
Trax Records, See BCM Musikproduktion.
Tropical, See Plaene Records.
2 Tone, See BMG Ariola Munich.
UBM Records, Mommsen Strasse 61, 5000 Koln 41, 0221.431313, Telex: 8881935, Fax: 040.439865. Pres: Uwe Buschkotter.
UMC Universal, See Bellaphon Records.
Under One Flag, See Wishbone Records.
Venture, See Virgin Schallplatten.
Verabra Records, PO Box 270126, 5000 Koln 1, 221.512031, Telex: 8886685, Fax: 221.512034. Mng. Dir.: Vera Brandes; Mktg. Mgr.: Elke Hiel.
Label(s): Intuition, Verabra, American Clave.
Vertigo, See Phonogram.
Verve, See Deutsche Grammophon Gmbh.
Virgin Schallplatten, Herzogstrasse 64, 8000 Muenchen 40, 089.381809/0, Telex: 897949, Fax: 089.345316. Mng. Dir.: Udo Lange; Mktg. Mgr.: Michael Beck; Label Mgmt: Eva Gerstner; Sales Mgr.: Dirk Hohmeyer; Production: Wolfgang Kleinholz; A & R Mgr: Michael Wolf; TV Promo: Hildegard Rothamer.
Label(s): Piccobello, Charisma, DEP Int'l, Siren, Ten, Venture, EG, Goldcastle, Circa, Earthworks.
Virgin, See BMG Ariola Munich.
Warner Bros, See WEA Musik.
WEA Int'l, See WEA Musik.
WEA Musik Neue Medien GmbH, Arndtstrasse 16, 2000 Hamburg 76, (PO Box 76 12 60), 49-40.228050, Telex: 214881 WEASIK/HBG, Fax: 49-40.22805297. Mng. Dir.: Manfred Zumkeller; Marketing Dir: Gerd Gebhardt; Mktg Mgr WEA Int'l/Domestic/Music Video: Manfred Wodara; Mktg Mgr US Labels: Bernd Dopp; Dir. Fin. & Admin.: Helmar Escher; Fin. Controller: David Wheater; Prodn. Mgr., Hard Rock/Heavy Metal: Max Muller; Prodn. Mgr., Jazz/New Age: Bernd Skibbe; Prodn, Mgr. Pop: Rainer Focke; A & R: Horst Luedtke, Frank Dietrich; Bus. Affairs; Edward Will.
Label(s): Asylum, Atco, Atlantic, Blanco y Negro, Chappel Co., Cotillion, Elektra, Es Paranza, , Finnadar, Geffen, Juqoton, Magnet, Mambo, MCA, Nonesuch, Phonorak, Qwest, Reprise, Sindrewall, Sire, Teledec, Warner Bros, WEA Int'l, GiG, CGD, Paisley. Distribution: Record Service Alsdorf.
Westpark, See Plaene Records.
Winkel, Am Moosfeld 37, D-8000 Muenchen 82, 089.420030, Telex: 522636, Fax: 089.4200342. Mng. Dir.: W G Winkel; Mktg. Mgr.: Swetlana Winkel.
Label(s): Topsound, Metropolitan, Charivari, Maerchenland, Kid, Klassik.
Wishbone Records, weiherstrasse 21, 4630 Bochum 1, Tel: 0234.37031, Telex: 825735, Fax: 30010. Mng. Dir.: Ferdinand Koether.
Label(s): (Distributed) ABC, Abstract, Anagram, Antar, Bam Caruso, Beggars Banquet, Beserkeley, Big Beat, Butt, Cherry Red, Closer, COR, Criminal Response, Demon/Edsel, Dojo, Earache, Ebony, Factory, Fan Club, 5 Hours Back, Flicknife, Glass, Id, Link, Manic Ears, Mbc, Megaton, Metal Masters, Music For Nations, Mute, Neat, Nervous, New Renaissance, New Rose, Oi!, Powerstation, Psycho, PVC, Ralph, Raw Power, Razor, Receiver, Red Rhino, Relix, Rock Machine, Rough Justice, See For Miles, Shangai, Shark, Shrapnel, Situation Two, SST, Strange Fruit, Subway, Torso, Under One Flag, 4AD.
Wooden Nickel, See BMG Ariola Hamburg.
Wunschklang, See Plaene Records.
Young Musik Verlag, Uhlandstrasse 173-174, 1000 Berlin 15, 030.8827383, Telex: 182989. President: Jack White; gen Mgr: Karl-heinz Klempnow.
Zappa, See Intercord Ton.
Zensor, See Plaene Records.
ZYX Records, Limburger Strasse 18, D 6251 Elbtal-Dorcheim, 06436.6020, Telex: 4821614, Fax: 06436 4102. Pres.: Bernhard Mikulski; A & R Dirs: Reinhard Piel/Doc Kelle.

VIDEO PROGRAM SUPPLIERS & BUYERS

Aurophon Schallplatten- und Fernsehproduktion (Aurovision), Hauptstr. 41, 7813 Staufen, (07633) 7171, 6063, Telex: 7721750.
Global Film & Video GmbH, Nederlingerstr. 21, 8000 Munich 19, (089) 151063, Telex: 5215019, Fax: (089) 151068.
Jankowski Ton-Studio GmbH, Bludenzerstr. 7, 7000 Stuttgart-Feuerbach, (0711) 853000.
Polyband, Am Moosfeld 37, 8000 Munich 82, (089) 420030, Telex: 522636.
Ton-und Videostudio Leonberg, Zollernstr. 1, 7250 Leonberg 5, (07152) 51006, Telex: 245701, Fax: (07152) 52451.
UTV Film Hannover, Tiedgestr. 54, 3000 Hannover 1, (0511) 816041, Telex: 9230284.
Warner Home Video, Max-Planck-Strasse 1-9, 5110 Alsdorf, (02404) 58213.

MUSIC PUBLISHERS

ABC/Dunhill, See MCA Music Gmbh.
Abcko, See MCA Music Gmbh.
Aesop Fables, See Roba Music Verlag Gmbh.
Aha Musikverlag, scheinerstrasse 13, 8000 Munich 80, 089.987488/987470. Pres.: Anja Hauptmann.
Alba, See Peer Musikverlag Gmbh.
Allison, See Telstar/Constantin Music.
Ambassador, See Moorea Music.
Andromeda, See Roba Music Verlag Gmbh.
Andustin, See Roba Music Verlag Gmbh.
Angel Musikverlag, kaiserin-augusta-allee 94, D-1000 Berlin 10. General Mgr.: Petra Thomsen-Roeder.
Antenna Musik, Glockegiesser Wall 3, D-2000 Hamburg 1, 040.3087315, Telex: 212998, Fax: 040.3087346. Mng. Dir.: Michael Kramer.
Areta, See Peer Musikverlag Gmbh.
Argot, See Valentine Musikverlag.
Arista, See BMG/UFA Music Publishing.
As Artist Service, Eppendorfer Baum 13, 2000 Hamburg 20, 040.487088/487089, Fax: 040.2163078. Mng. Dir.: Eike Heitkamp.
ATV Music, See SBK Songs Musikverlag.
Avm, See Roba Music Verlag Gmbh.
Balmoral Music. See Valentine Musikverlag.
Bavariasonor Musikverlag, Bavaria Film Platz 7, 8022 Geiselgasteig, 89.64992238, Telex: 523254, Fax: 89.6492507. Mng. Dir.: Rolf Moser; Mktg. Mgr.: Bernd Strasser.
Bellver Music, mainzer Landstrasse 87-89, 6000 Frankfurt 1, Tel: 69.2712199, Telex: 416046. Mng. Dir.: Bruno Zivanovic.
Big Balloon Music, Insterburgerstr 8, 8000 Munchen 81, 89.937070, Fax: 89.4316443. Mng. Dir.: Eddy Urban.
BLM Musik, Postfach 6160, 5340 Bad Honnef 6, Tel: 02224.80726. Mng. Dir.: Wolfgang P Lentz.
Block & Gilbert, See Moorea Music.
Blue Box, Netzegaustrasse 1, D-8000 Munich 70, 089.7148582, Fax: 089.718687. Mng. Dir.: Karin Wirthmann.
Affiliates: Edition Penguin, Widder Music.
BMG/UFA Music Publishing, Neumarkterstr. 18, 8000 Munich 80, 089.4390030, Telex: 41523265 UFA D, Fax: 089.4390 0370. Mng. Dir.: Josef Bamberger; Marketing: Hardy Schutze.
Affiliates: Arista, Private I, Gilreath, Walt Disney, Riva, State/Odyssey, Early Morning, Stone City, Megasongs, Chinnichap, Interworld, Chloding, Musikant, Empire, Indochine, Pasha Music.
Boogietunes Musikproduktions, Seelingstrasse 33, 1000 Berlin 19, 030.3216047, Telex: 186671. Mng. Dir.: Timothy Green.
Boulevard, See Roba Music Verlag Gmbh.
Bubblies, See Moorea Music.
Buckhorn, See Valentine Musikverlag.
Rolf Budde Musikverlage, Hohenzollerndamm 54A, 1000 Berlin 33, 30.8234015, Telex: 184770, Fax: 30.8237076. Mng. Dirs.: Andreas Budde, Rolf Budde, Ainer Stark.
Bullet Music, See Siebenpunkt Verlags Gmbh.
Carlou, See Roba Music Verlag Gmbh.
Casapark, See Peer Musikverlag Gmbh.
Catrine, See Roba Music Verlag Gmbh.
CBS Music Germany, Bleichstrasse 64-66A, 6000 Frankfurt Am Main 1, 069.13051, Telex: 841416735. Manager: Udo Kornmeier.
Chameleon, See Roba Music Verlag Gmbh.
Champion, See MCA Music Gmbh.
Chinnichap, See BMG/UFA Music Publishing.
Chloding, See BMG/UFA Music Publishing.
Chlodwig Musik/Peutz + Peutz, Luxemburgerstrasse 42, 5000 Koln 41, 0221.234165/6/7, Telex: 8881499, Fax: 0221.239364. Mng. Dir.: Karl Heinz & Walter Putz; Mktg. Mgr.: Rafael Fuchsgruber.
Also representing: Chlodwig Musik.
Constantin, See Telstar/Constantin Music.
Coolwine, See Roba Music Verlag Gmbh.
Cosmicshire, See Roba Music Verlag Gmbh.
Countdown Music Gmbh, harksheider Weg 74, D-2085 Quickborn, 4106.5041, Telex: 214534, Fax: 4106.4106/67046. Mng. Dir.: Rainer Etzrodt.
Crea Sound, See Sonoton.
Creamus, See Telstar/Constantin Music.
Derry, See Valentine Musikverlag.
Deutscher Musikverleger-verb, Friedrich Wilhelm Str. 31, D-5300 Bonn 1, 0228.238565, Telex: 886727. General Mgr.: Hans Henning Wittgen.
Duchess, See MCA Music Gmbh.
Early Morning, See BMG/UFA Music Publishing.
Edition I-Dur, See Progressive.
Edition Intro Gebr. Meisel, Wittelbacherstrasse 18, D-1000 Berlin 31, 030.884140, Telex: 184174, Fax: 030.8825065. Contact: Sylvia Schuetrumpf.
Edition Penguin, See Blue Box.
Edition Sieg-ton Musikverlag, Geistingerplatz 1A, 5202 Hennef, SIEG 1, 02242.81516. Manager: Georg Russmann Jr.
Edition Tsheton, Ickhorster Weg 12, 3002 Wedemark, 5130.7200, Telex: 5214627. Mng. Dir.: Christian Fischer.
Edition Wachtel, See Seychelles Music.
EMI Music Publishing, Alsterchaussee 25, 2000 Hamburg 13, 40.4140150, Telex: 212530, Fax: 40.41401515. Mng. Dir.: Peter Ende; Int'l Mgr.: Andreas Kiel.
Erdenklang Musikverlag, Halstenbeker Weg 17, D-2000 Hamburg 54, 040.576035, Telex: 212108. Mng. Dir.: Ulrich Reutzel.
Empire, See BMG/UFA Music Publishing.
Esperanza Musikverlag, Heimhuder Strasse 73, 2000

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Hamburg 13, 040.445276, Telex: 2173537. Pres.: Werner Triebke.
Evita, See MCA Music Gmbh.
Falkenhorst, See Telstar/Constantin Music.
Feldhahn, See Roba Music Verlag Gmbh.
Filmkunst Musikverlag, Kardinal Faulhaber St 15, D-8000 Munich 2, 089.2369080, Telex: 524786, Fax: 089.23690860. Pres.: Thomas Haffa.
Filmtrax, See Siebenpunkt Verlags Gmbh.
Finger, See Roba Music Verlag Gmbh.
Fon, See MCA Music Gmbh.
Fontaine, See MCA Music Gmbh.
Foster & Rice, See Valentine Musikverlag.
Four Hills, See Telstar/Constantin Music.
Freibank Musikverlag, Sillemstrasse 76A, 2000 Hamburg 20, 040.4910055/6, Telex: 4911086, Fax: 040.4911086. Mng. Dir.: Mark Chung; PR/Promo: Klaus Maeck.
Affiliates: Kultur Klub, Collision, Sandbank, Edition Hgm.
Gama Musikverlag, Dettinger Strasse 95, D-7312 Kirchheim/Teck, 07021.52817, Telex: 7267319. Mng. Dirs.: Guenter Marek, Jean-Pierre Garattoni.
Garrisongs, See Siebenpunkt Verlags Gmbh.
Gerigmusik, Drususgasse 7-11, 5000 Cologne 1, Tel: 0221.234833/7, Telex: 8881233, Fax: 240148. Mng. Dir.: Guenter Ilgner.
Gil, See Moorea Music.
Gilreath, See BMG/UFA Music Publishing.
Global Musikverlage, Nederlingerstrasse 21, 8000 Munich 19, 089.151063, Telex: 215019. Pres.: Peter Kirsten; Gen. Mgr.: Jorg Fischer.
Goldgrube, See Roba Music Verlag Gmbh.
Gramavision, See Moorea Music.
Hallnote, See Valentine Musikverlag.
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Hooker, See Moorea Music.
Hot Melt, See MCA Music Gmbh.
House Of Bryant, See Valentine Musikverlag.
Hub (UK), See MCA Music Gmbh.
Idee Verlag, Bornickerstrasse 39a, D-1000 Berlin 20, 030.3619019. Mng. Dir.: Horst Fuchs.
Indochine, See BMG/UFA Music Publishing.
Intermedia Kg, Hindenburgdamm 57, 1000 Berlin 45, 030.834268093. Mng. Dir.: Thomas Jost.
Interworld, See BMG/UFA Music Publishing.
Intro Musik, Wittelsbacherstrasse 18, 1000 Berlin 31, Tel: 030.88414, Telex: 183008, Fax: 882506. Mng. Dir.: Thomas Meisel.
Italo Heat, Kaarster Strasse 51-53, 4044 Kaarst 2, 2101.68078, Telex: 8518068, Fax: 2101.603750.
Jerry & Bill, See Valentine Musikverlag.
Jimmy's, See Valentine Musikverlag.
Jobete Music, See SBK Songs Musikverlag.
Junior Musikproduktion, Sendlinger Strasse 64, D-8000 Munich 2, 089.2609416/7, Telex: 5214521. Mng. Dir.: Siegi Pleyer.
Just, See Roba Music Verlag Gmbh.
Kick Publishing, Lindenthalguertel 5, 5000 Koln 41, 0221.463068, Telex: 4170807, Fax: 0228.443987. Mng. Dir.: Alexander Elbertzghagen.
Koch Music Publishing, Hermann-Schmid-Str. 10, D-8000 Munich 2, (089) 7256095. Telex: 5213408 KOCH D. Fax: (089) 7254759. Pres.: Franz Koch; Publishing Mgr.: Rudi Schedler.
La Drogueria di Drugolo, See Siebenpunkt Verlags Gmbh.
Leeds, See MCA Music Gmbh.
Libraphon Music, Liebknechtstr 14, 6072 Dreieich, 49.6103 63804. MDs: Guenther Mende/Alexander C Derouge.
Lorna, See Moorea Music.
Mambo Musik, Herzogstrasse 39, 8000 Munich 40, 089.33919274, Telex: 5218542. Mng. Dir.: Juergen Thuernau.
Manhattan Music, Oberthauserstrasse 70, 6052-3 Mulheim, 6108.73051.
Marbot, See Peer Musikverlag Gmbh.
Maze Music, See Progressive.
MCA Music Gmbh, Mittelweg 22, 2000 Hamburg 13, 040.446252, Fax: 040.440631. Mng. Dir.: Adrian Facklam-Wolf.
Affiliates: ABC/Dunhill, Abcko, Champion, Duchess, Evita, Fon, Fontaine, Hot Melt, Hub (UK), Leeds, Peter Mason, Northern Music, Tol, Two-Beat, Unicity.
Megasongs, See BMG/UFA Music Publishing.
Melodie Der Welt, Grosse Friedberger Str.23-27, 6000 Frankfurt Am Main 1, 069.287847, Telex: 189248, Fax: 069.284721. Mng. Dir.: Johann Michel; deputy Mng. Dir.: Wolfgang Mewes; Int'l Mgr.: Paul Lenz.
Mento Music Group Kg, Eppendorferweg 7, D-2000 Hamburg 20, 040.4300339. Mng. Dir.: Arno van Vught.
Affiliates: Summerlea, Winterlea, Lapapala, Auteursunie, Arteg Prods, Rcp Music.
Mercury, See Moorea Music.
Mini's, See Moorea Music.
MMG Maske Media, Schnackenburgallee 215, D-2000 Hamburg 54, 040.544227. Mng. Dir.: Ulrich Maske
Moorea Music, Hochallee 35, D-2000 Hamburg 13, 040.440541, Telex: 2164506, Fax: 040.4102503. Mng. Dir.: Ulrike Schon.
Affiliates: Ambassador, Block & Gilbert, Bubblies, Gil, Gramavision, Hooker, Lorna, Mercury, Mini's, One Foot, Pincus, Pin-Tar, Rimpo, Shifting Flowers, Songfest, Vivaley.
Morel, See Peer Musikverlag Gmbh.
Moviestar, See Roba Music Verlag Gmbh.
Moviethek, See Roba Music Verlag Gmbh.
Multi Media, See Peer Musikverlag Gmbh.
Music House, See Sonoton.
Musikant, See BMG/UFA Music Publishing.
Neumarketerstrasse 18, Munchen 80, 089.439003-0, Telex: 523265, Fax: 089.439003-70. Mktg. Mgr.: Hardy Schutze; Mng. Dir.: Dr. Josef Bamberger.
Nevergreen, See Roba Music Verlag Gmbh.
New Sound, See Roba Music Verlag Gmbh.
Nice, See Telstar/Constantin Music.
Nocom, See Roba Music Verlag Gmbh.
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Pasha Music, See BMG/UFA Music Publishing.

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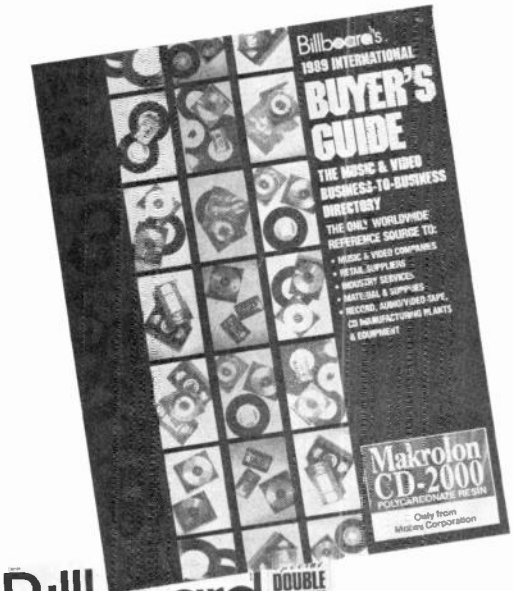

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BASF, Gottlieb-Daimler-Str. 10, 6800 Mannheim 1, (0621) 601, Telex: 46499.
Magna Produktions, Sonnen Allee 255, 1000 Berlin 44, (30) 68997269, Telex: 183845, Managing Dir: Jurgen Freidank; Mktg Dir: Jakob Statz.
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TDK Electronics Europe, Christinenstr. 25, 4030 Ratingen, (02102) 4870, Telex: 8585013, Fax: (02102) 471531.
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Dynamic Sounds Recording Co., 15 Bell Rd., Kingston, Jamaica W.I. (809) 923-9138. (809) 923-9168. Cable: DYNASOUND. Telex: 2296. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)
Label(s): Asylum, Atco, Atlantic, Elektra, Finnadar, Nonesuch, Paisley Park, Reprise, Sire, Warner Bros., WEA, Geffen, MCA.
WIR Ltd., Applewhites Estate, Barbados, 8094250220/1/2. Telex: 2291 WIRL. (Records, Pre-Recorded Audio Tape, Compact Disk) (Distributor)

YUGOSLAVIA

RECORD COMPANIES

Diskoton Produkcija Gramofonskih Ploca & Kazeta, Hasana Brkica 58a, Sarajevo, 71000, (071) 33 613, (071) 33 583.
Helidon Tovarna Gramofonskih Plosc, Voodnikova 42, 61000 Ljubljana.
Label(s): (Owned) Helidon.
Jugodisk (IFPI), Ljubicka 15, Belgrade, (11) 473 009, (11) 471 149.
Jugoslovenska Kniga, Obilicev Venac 24, Belgrade, 623-799. (Importer, Exporter)
Jugoton Records, Niska bb, 41040 Zagreb, (38-41) 266-622. (38-41) 264-309. Cable: YU JUGOTON. Telex: 21857. Managing Dir.: Mirko Bosnjak; Repertoire Dept. Head: Sinisa Skarica; Int'l Repertoire/Lbl Mgr.: Veljko Despot; Int'l Opns. Mgr.: Gvozden Vidovic.
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Label(s): (Owned) Studio B, (Licensed) EMI, Pye (United Kingdom).
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Suzy Record, Gruska 10, Zagreb, (041) 519-955. Telex: 21851 Yu Suzy. Gen. Mgr.: Markulj Hrvoje; A&R Mgr.: Antonic Ranko.
Label(s): (Licensed) CBS, WEA.
WEA, See Suzy Records.

MUSIC PUBLISHERS

Favorite Music, P O Box 729, Gruska 10, Zagreb, 41000, (041) 519-955.
Jugoton Eds. Musicales-JEM, Niska bb, 41040 Zagreb, (41) 25 11 55, Cable: jugoton, Telex: 21857 jugoton yu, Pres.: Mirko Bosnjak, Gen. Mgr.: Sinisa Skarica, Prof. Mgr.: Vilibals Caklec.
Kinel Music (Eds. Musicales), Vinogradska 3, Zagreb, 41000, (041) 573-462, Pres.: Mario Kinel, Gen. Mgr.: Mario Kinel.
Record Production of Radio Television Belgrade, 21 Makedonska St., Belgrade, 12030, Gen. Mgr.: Terzic Stanko.
Suzy Records, Gruska 10, Zagreb, (041) 519-955, Gen. Mgr.: Markulj Hrvoje.
Zabavne Melodije-dsh, Berislaviceva 9, Zagreb, 41000, (041) 423-443, Gen. Mgr.: Ivo Korbler, Prof. Mgr.: Ivo Korbler.

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BASF-Yugoslavia, Vertretung der Aktiengesellschaft, Beograd, 11000.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

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Assn. of Jazz & Light Music Musicians, Kneza Milosa St. 10, Belgrade, 11000, 333-627.
Composers Assn. of Croatia, Berislaviceva 9, Zagreb, 41000, (041) 440-025.
F I D O F (Federation Int'le des Organisateurs des Festivals), Box 370, Split, 58000, (058) 514-014. Cable: FIDOF. Telex: 26350. Pres.: Augusto Alguero; Sec. Gen.: Armando Moreno.
Jugoslovenska Radio-Televizijia (Radio & TV), Borisa Kidrica 70/1, Belgrade, 11000, (011) 433-647, (011) 433-718. Cable: JURATE. Telex: 11469.
National Committee of the Int'l Music Council, Misarska 12-14, Belgrade, (011) 334-771.
S O K O J (Savez Organizacija Kompozitora Jugoslavije), Misarska 12-14, Belgrade 11000, (011) 334-771. Cable: SOKOJ. Pres.: Vojin Komadina; Sec.: Toma Prosev.
Union of Yugoslav Concert Artists, Terazije 26, Belgrade, (011) 322-732. Contact: Angel Surev.

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Progres-Hemoteks Direkcja BASF, Box 527, Knez Mihajlova 27/11, Belgrade, YU11000, (011) 624-222. Cable: JUGOPROGRES. Telex: 11109.

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Product(s): Tape—Leader Tape, Splicing Tape & Equip.

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Gramma Records, Harare Dr., New Ardbennie, PO Box, St. 21, Southeron, Harare. 64581, Telex: 2089 ZW. (Distributor)
Labels Distributed: Asylum, Atco, Atlantic, Elektra, Finnadar, Geffen, MCA, Nonesuch, Paisley Park, Sire, Warner Bros., WEA.

RETAIL ACCESSORY SUPPLIERS

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Product(s): Tape—Leader Tape, Splicing Tape & Equip.

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Radio Central, 548 S. Spring St., Suite 815, Los Angeles, CA, 90013, (213) 623-7589. Pres.: David B. Sigler; Sales Mgr.: Carl Hampson.

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Sonic Arts Mastering Studios, 665 Harrison St., San Francisco, CA, 94107, (415) 957-9471. Telex: 176-123. Pres.: Leo de Gar Kulka.

The Sound Factory Recording Studios, 1120 S. Highland, Tucson, AZ, 85719, (602) 622-1265. Pres.: Steve English.

Sound Trax, 1000 West 17th St., Bloomington, IN, 47401, (812) 332-7475. Pres.: Joe Wilson; Sales Mgr.: Joe Sound.

Soundd Investment, Inc., 3586 Pierce Dr., Chamblee, GA, 30341, (404) 458-1679. Pres.: Doug Wilmer; Sales Mgr.: Lou Simmons.

Southern Recording & Photography, 56 East 53rd Pl., Tulsa, OK, 74105, (918) 747-7380. Owner/Eng.: John Southern.

Splice of Life, Inc., Brighton, MA, 02135, (617) 782-3384. Owner: Amie Beth Doft.

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Technical Institute of Hutchinson, 200 Century Ave., Hutchinson, MN, 55350, (612) 587-3636. Contact: Dave Igl.

Traxx Recording Products & Duplication, 24 Crestway KC, New Fairfield, CT, 06812, (203) 746-3561. Pres.: Jim Beck.

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6602 Sunset Blvd., Hollywood, CA, 90028, (213) 467-6800. Pres.: David P. Leonard.

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University of Lowell, 1 University Ave., Lowell, MA, 01854, (617) 452-5000. Dir./Sound Recording Tech: William Moylan.

University of Miami School of Music, PO Box 248165, Coral Gables, FL, 33124, (305) 284-2439. E-Mail: U-OF-MIAMI-US. Dir.: Ken Pohlmann; Mgr.: John Monforte.

University of Southern California, School of Music MUS 401, Los Angeles, CA, 90089, (213) 743-2627. Dir.: Dick McIlvery.

Video Technical Institute, 1806 Royal Ln., Dallas, TX, 75229, (214) 263-2613. Pres.: D. L. Christensen, Ph.D.

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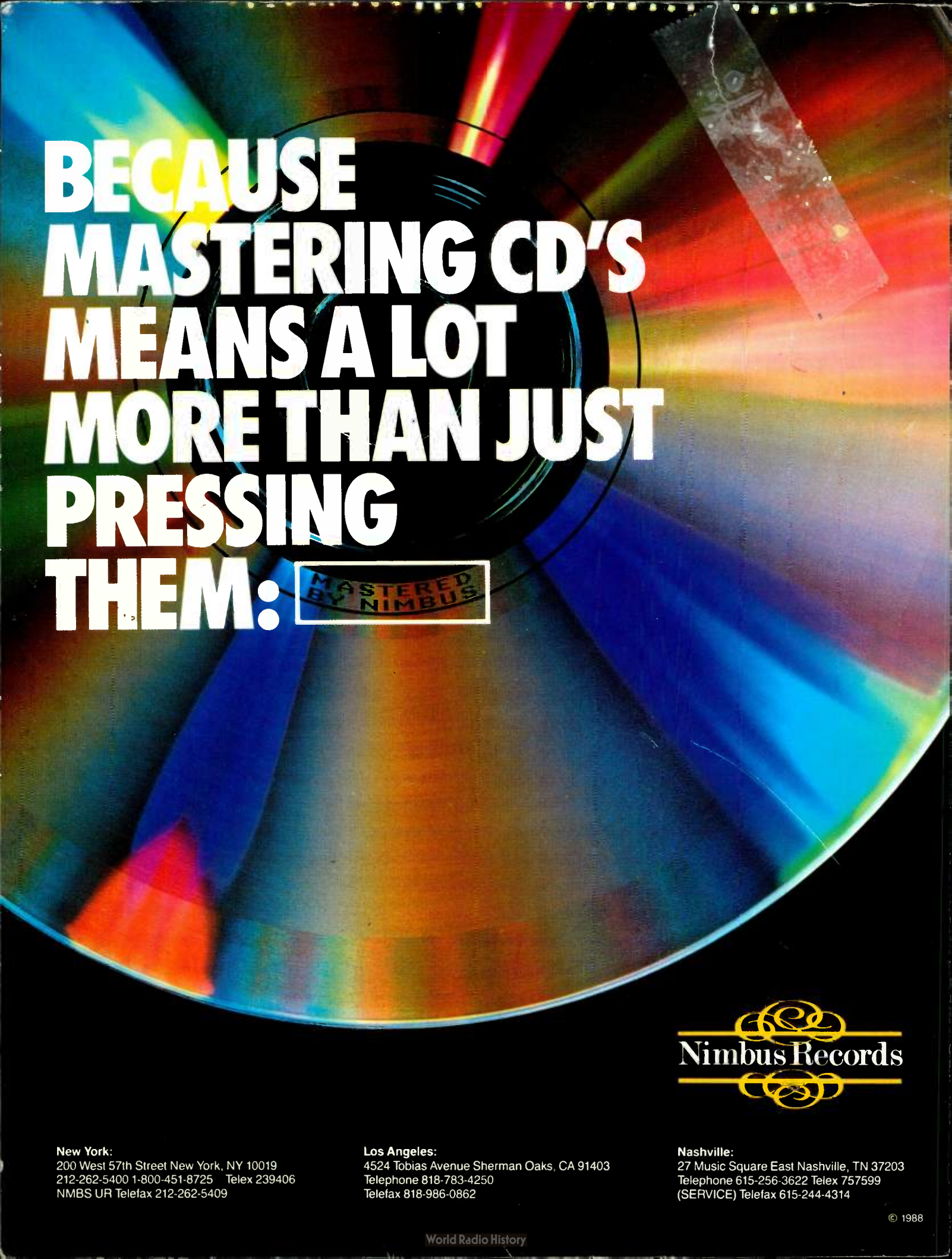

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