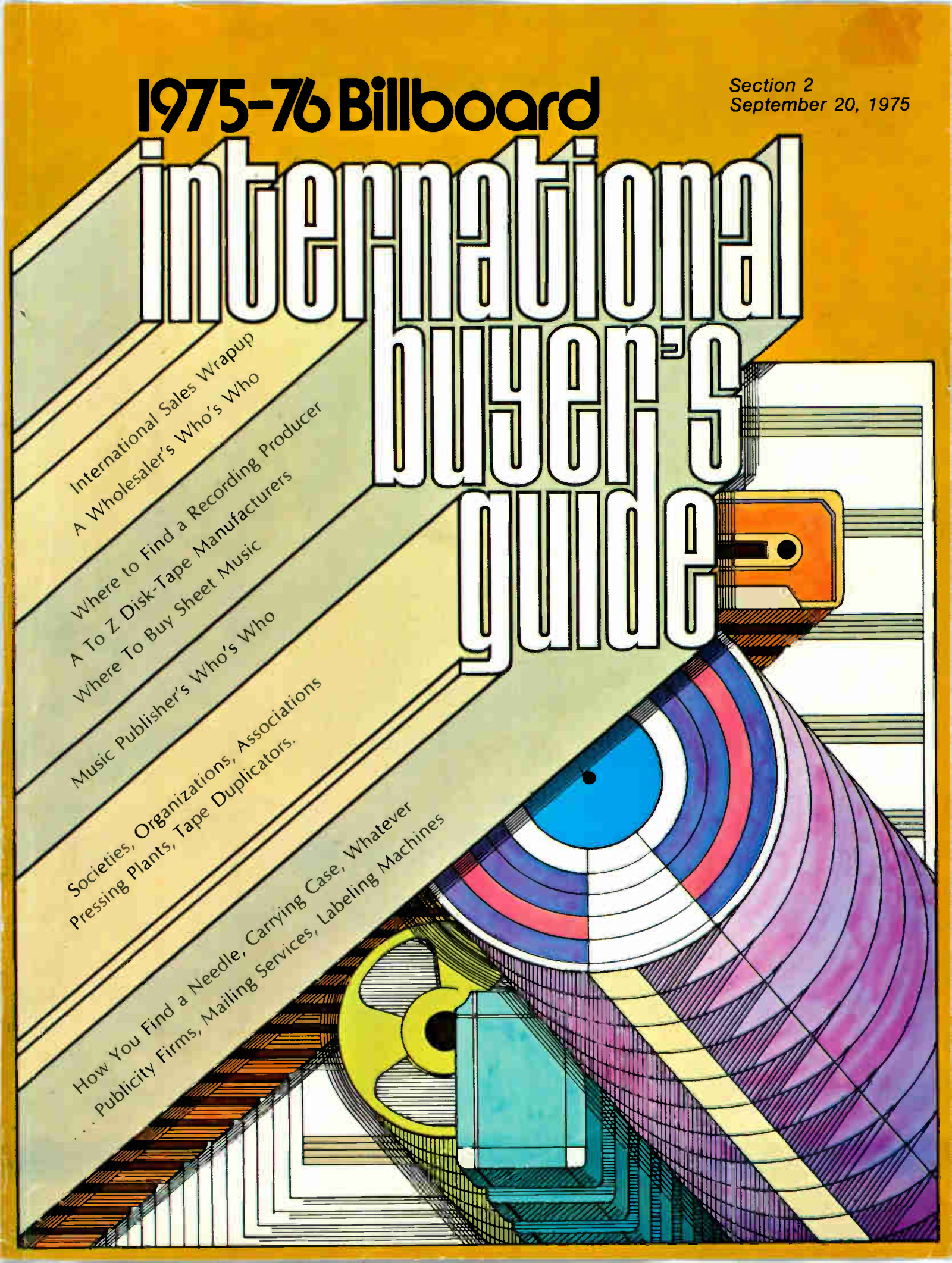
Section 2
September 20, 1975

1975-76 Billboard international buyer's guide

International Sales Wrapup
A Wholesaler's Who's Who
Where to Find a Recording Producer
A To Z Disk-Tape Manufacturers
Where To Buy Sheet Music
Music Publisher's Who's Who
Societies, Organizations, Associations
Pressing Plants, Tape Duplicators.
How You Find a Needle, Carrying Case, Whatever
. . . Publicity Firms, Mailing Services, Labeling Machines



THE INDEPENDENT'S INDEPENDENT

T. K. Records

GEORGE McCRAE
New LP/8T - (T.K. 602)

K.C. & THE SUNSHINE BAND
GET DOWN TONIGHT - (T.K. 1009)
New LP/8T - (T.K. 603)

THE SUNSHINE BAND
SHOTGUN SHUFFLE - (T.K. 1010)
New LP/8T - (T.K. 604)

FIRE
OH, THAT'S MY MAN (T.K. 1012)

cat

GWEN McCRAE
ROCKIN' CHAIR (Cat 1996)
LP/8T - (Cat. 2605)

LITTLE BEAVER
I CAN DIG IT BABY (Cat 1997)
LP/8T - (Cat 2604)

WE GEE
COME TO ME - (Cat 1998)

Glades

LATIMORE
THERE'S A RED-NECK IN THE SOUL BAND
(Glades 1729)
LP/8T - (Glades 7505)

TIMMY THOMAS
SEXY WOMAN - (Glades 1727)

SEVEN SEAS
SUPER "JAWS" (Glades 1728)

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TOBY KING
ROCK & ROLL WILL STAND (Drive 6241)

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(Kayvette 5122)

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- ☐ 22 Discotheques & their programmers
- ☐ 31 Manufacturers of records, tapes & accessories, videocassettes, video-recordings, playback hardware, juke boxes, recording studios and professional equipment
- ☐ 41 Recording artists, performers, attorneys, agents, managers & buyers of talent
- ☐ 50 Schools, Colleges, Public Libraries, Audiophiles
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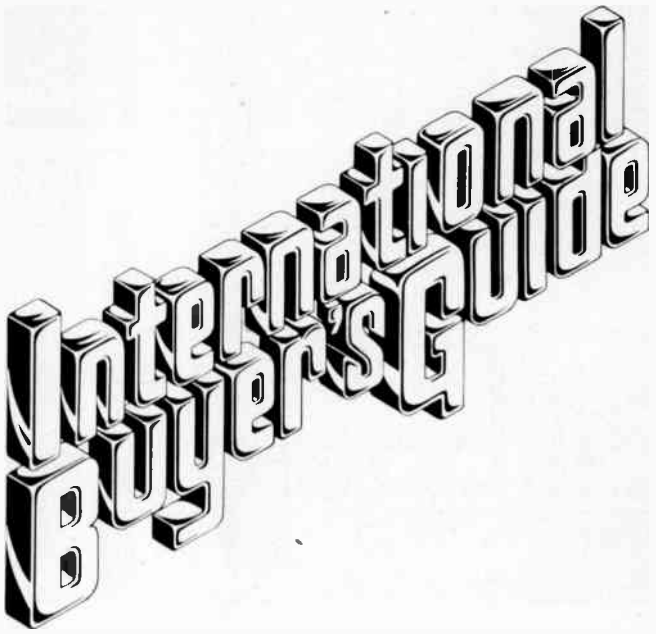
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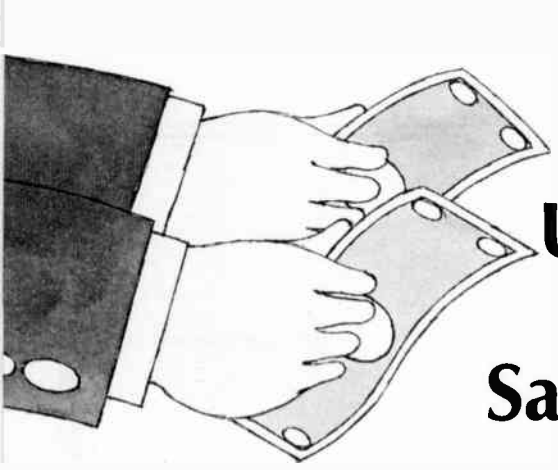
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1974 U.S. Disk & Tape Sales Survey



Disk and tape recordings of music sales in America continue to climb and the surge continues to be supported by growing tape sales, up 11.9 in 1974 for the biggest jump since the plateau year 1971. Disk sales are up 7.9 for a total prerecorded software figure of $2,200,000 or a 9.1 rise over 1973 (a rise better than doubling 1973 but under 1972's plus 10.6).

Disk sales by configuration reflect the general trend with LPs up 8.8 over 1973 but not up as much as the 10.8 plus in 1972. Singles, however, are plunging, with a meager growth of only 2.1 as opposed to successive rises of 5.6 and 9.1 after the plateau years '68-'71.

Tape sales continue strong but uneven as to configuration. Prerecorded 8-track continues rising but at 12.3 percent as opposed to 15.1 in 1973, though still up dramatically from the bottom year 1971. And quad 8-tracks (grouped with quad open reel) slumped -5.8 after an initial surge in '73.

Prerecorded cassettes continue, though modestly, to pull upward from a 1972 drop. Sales in '74 were 14.7 up but 25.5 up a year previous to that.

As for stereo open reel, about all that can be said is it's braking its disastrous dive of -50.0 in '73 and is down only 35.0 percent.

On a world scale, prerecorded tape continues the same rapid growth as in America, though much more decidedly in favor of cassette in almost all countries (see separate breakdowns in country-by-country section).

One of the wildest growth curves is in West Germany where budget tapes are jumping 146.6 percent and cartridges and cassettes generally are up 56.4 percent, though there is a recession in cartridges.

In another hot spot, tapes sales in Spain are predicted to eclipse disk sales this current year. Cartridges are up 250 percent, due it's believed, to lower-priced more widely available playback equipment. Cassette increase is more modest at around 25 percent.

Turning to hardware, the growth of tape is all the more substantiated. Magnetic tape recording and playback equipment in the U.S. is only second behind color TV as a consumer electronics segment representing a $1 billion a year business at factory and import level, according to the Electronics Industry Assn. latest factbook.

Over all, tape equipment sales are off for 1974 as compared to 1973, the peak year in terms of this category of playback, according to EIA's composite of U.S. factory and import sales 1965-1974. Total tape equipment hit $886 million, down from $998 million, out of the total $6.2 billion U.S. consumer electronics year, the third highest in the industry's history (other highs: $6.9 in '73, $6.6 in '72). The tape equipment figure is an estimate.

All consumer electronic items in this EIA marketing study are off except Electronic organs. A general category reflects the diversity of items from citizen's band radio and hi fi components to home security devices and boating equipment:

FACTORY SALES PLUS IMPORTS
(In Millions of Dollars)

CATEGORY	1971*	1972	1973	1974
Monochrome TV Receivers	$ 621	$ 649	$ 560	$ 543
Color TV Receivers	2,355	2,825	3,097	2,658
Radios	487	606	572	559
Auto Radios	315	377	391	370
Phonographs	425	577	502	398
Tape Equipment*	707	861	998	886
Electronic Organs*	147	177	207	233
Other Electronic Musical Instruments*	46	51	54	49
Electronic Kits*	49	54	56	52
Hearing Aids*	42	48	51	45
Other Consumer Products* N.E.C.	347	417	433	392
TOTAL ELECTRONIC	$5,541	$6,642	$6,921	$6,185

*First year report on factory production plus imports.

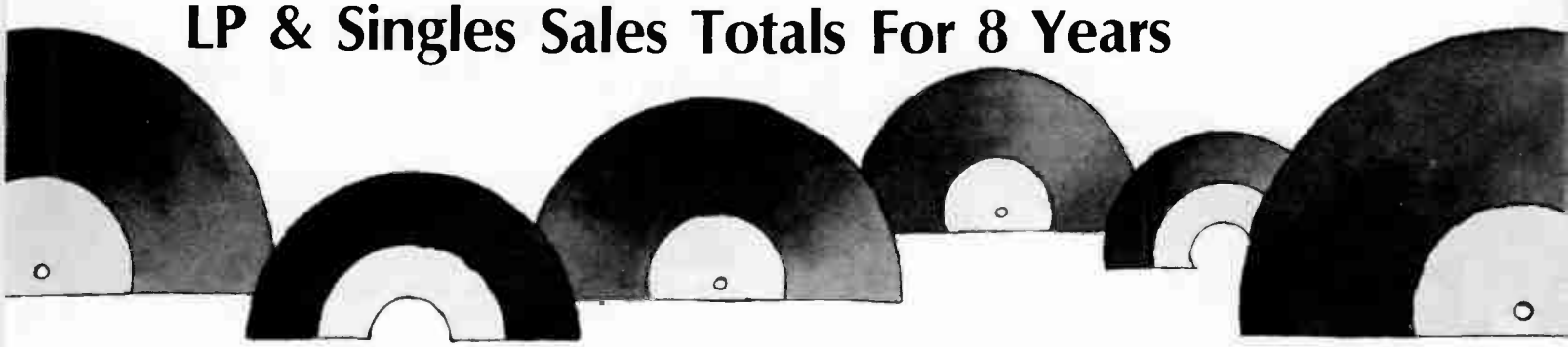
8-Year Chart Of Pre-Recorded Music Sales

	1967 $	% Change	% Dist.	1968 $	% Change	% Dist.	1969 $	% Change	% Dist.	1970 $	% Change	% Dist.
Records	$1,051		89.6	$1,124	6.9	82.8	$1,170	4.0	73.9	$1,182	1.0	71.2
Tapes	122		10.4	234	91.8	17.2	416	77.8	26.2	478	14.9	28.8
Total Sales	$1,173		100.0	$1,358	15.8	100.0	$1,586	16.8	100.0	$1,660	4.7	100.0

	1971 $	% Change	% Dist.	1972 $	% Change	% Dist.	1973 $	% Change	% Dist.	1974 $	% Change	% Dist.
Records	$1,251	5.8	71.7	$1,383	10.6	71.9	$1,436	3.8	71.2	$1,550	7.9	70.5
Tapes	493	3.1	28.3	541	9.7	28.1	581	7.4	28.8	650	11.9	29.5
Total Sales	$1,744	5.1	100.0	$1,924	10.3	100.0	$2,017	4.8	100.0	$2,200	9.1	100.0

(Source RIAA)

LP & Singles Sales Totals For 8 Years



	1967 $	% Dist.	1968 $	% Change	% Dist.	1969 $	% Change	% Dist.	1970 $	% Change	% Dist.
LP's	$ 874	83.2	$ 949	8.6	84.4	$ 995	4.8	85.0	$1,017	2.2	86.0
Singles	177	16.8	175	−1.1	15.6	175	0	15.0	165	-5.7	14.0
Total Sales	$1,051	100.0	$1,124	6.9	100.0	$1,170	4.1	100.0	$1,182	1.0	100.0

	1971 $	% Change	% Dist.	1972 $	% Change	% Dist.	1973 $	% Change	% Dist.	1974 $	% Change	% Dist.
LP's	$1,086	6.8	86.8	$1,203	10.8	87.0	$1,246	3.6	86.8	$1,356	8.8	87.5
Singles	165	0	13.2	180	9.1	13.0	190	5.6	13.2	194	2.1	12.5
Total Sales	$1,251	5.8	100.0	$1,383	10.6	100.0	$1,436	3.8	100.0	$1,550	7.9	100.0

(Source RIAA)

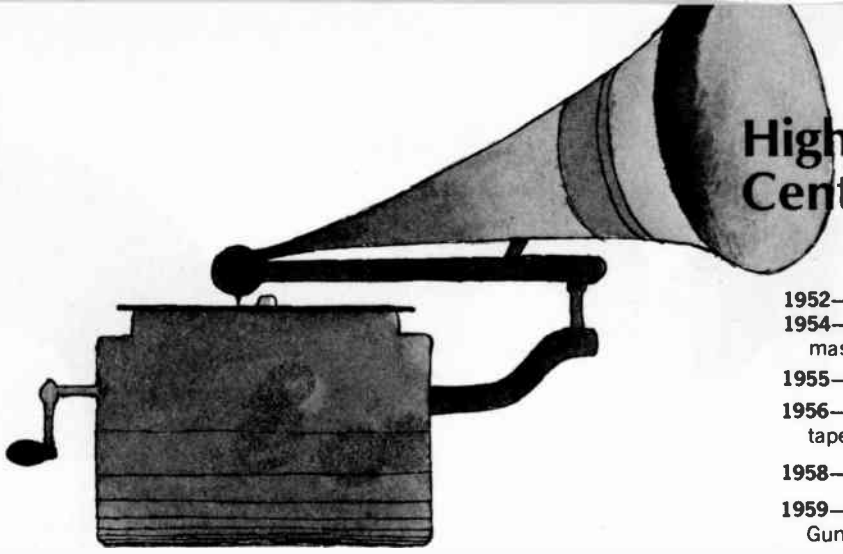
History Of Prerecorded Tapes By Configuration

(Reported in Millions of Dollars)

	1967 $	% Change	% Dist.	1968 $	% Change	% Dist.	1969 $	% Change	% Dist.	1970 $	% Change	% Dist.
8-Track	$ 60		49.2	$155	158.3	66.2	$300	93.5	72.1	$378	26.0	79.1
Cassettes	6		4.9	17	183.3	7.3	75	341.2	18.0	77	2.7	16.1
Reel to Reel	20		16.4	22	10.0	9.4	20	-9.1	4.8	18	-10.0	3.8
4-Track Cart. & Others	36		29.5	40	10.0	17.1	21	-47.5	5.1	5	-76.2	1.0
Quad 8T & Reel to Reel	–		–	–		–	–		–	–		–
Total Sales	$122		100.0	$234	91.8	100.0	$416	14.9	100.0	$478	14.9	100.0

	1971 $	% Change	% Dist.	1972 $	% Change	% Dist.	1973 $	% Change	% Dist.	1974 $	% Change	% Dist.
8-Track	$385	1.8	78.1	$425	10.4	78.6	$489	15.1	84.1	$549.2	12.3	84.5
Cassettes	96	24.7	19.5	102	6.3	18.9	76	25.5	13.1	87.2	14.7	13.4
Reel to Reel	12	-33.3	2.4	8	-33.3	1.5	4	-50.0	.7	2.6	-35.0	.4
Quad 8T & Reel to Reel	–		–	6	–	1.0	12	100.0	2.1	11.3	-5.8	1.7
Total Sales	$493	9.7	100.0	$541	9.7	100.0	$581	7.4	100.0	650.3	11.9	100.0

(Source RIAA)



Highlights Of Near-Century In Recorded Music

1877—First reproduction of sound by Edison on tin foil cylinders and device called "phonograph."

1884—Scanning disk for mechanical television invented by Paul Nipkow.

1886—Bell and Tainter patent "Graphophone" as recordings were being made on wax cylinders.

1887—Flat phonograph disk patent application by Emile Berliner and American Graphophone Co. formation in Bridgeport, Conn. launch recording industry.

1889—Columbia Phonograph Co. formed to market American Graphophone products.

1895—Wireless signals sent and received in Italy by Guglielmo Marconi and in Russia by Alexander Popoff.

1897—International expansion with American Graphophone's London office opening: Columbia Graphophone Co., Ltd.

1901—Marketing of disk recordings moves ahead with formation of Victor Talking Machine Co.

1902—Columbia and Victor share patents on disk recordings.

1903—First royalty system for compensation of recording artists.

1906—Three-element vacume tube invented by Lee DeForest.

1910—Enrico Caruso's radiophone broadcasts from backstage of Metropolitan Opera.

1912—Abandonment of cylinder recording and dawn of recording industry "Golden Age" with many new labels formed.

1920—First radio receivers advertised for sale, followed next year by first sports broadcasts and following year by first commercial broadcast over WEAF, New York.

1923—NAB formed, patents applied for on TV camera tube and TV demonstrated by Dr. Vladimir K. Zworykin.

1924—General sluggishness of recording industry as appeal of radio grows.

1925—Electrical recording process developed, microphones replace recording horn, loudspeakers replace earphones.

1927—First car radios, initial transcontinental radio link, Phil Farnsworth's electronic TV patent application.

1928—Government issues first experimental TV station permits.

1930—Depression finds second recording industry decline but at same time radio turns more and more to recordings.

1934—American Decca Record Co. formed, FCC established.

1936—British begin first regular TV service.

1939—U.S. introduction of TV at New York World's Fair, first experimental FM's go on air.

1940—Recording industry's charts bow in Billboard (Tommy Dorsey, "I'll Never Smile Again," Bing Crosby's "Only Forever" and Artie Shaw's "Frenesi" leading titles).

1941—Authorization (later rescinded) of 21 TV stations, formation of more labels as decade will bring forth MGM, Capitol, Mercury, London and others.

1945—Airwaves fill up (9 TV stations, 46 FM's and 943 AM's), first magnetic wire recorders on market.

1947—Bell demonstration of transistor, first magnetic tape recorders introduced in U.S.

1948—Dawn of high fidelity with Columbia's LPs and Victor's 45s.

1949—Three-speed phonograph introduced.

1950—Color TV non-compatible field-sequential system authorized.

1952—RIAA formed, 70-channel UHF band added.

1954—"Sh-Boom" by Crew-Cuts heralds dawn of rock 'n' roll, first mass-market pocket radio ($49.95).

1955—Columbia starts record club.

1956—Elvis Presley popularity soars, TV stations start using video tape, B&W portable TV bows.

1958—First stereo LP's.

1959—LP sales surge ("Flower Drum Song," Mancini's "Peter Gunn," "Kingston Trio at Large").

1960—Stereo surges to offset singles dip ("Persuasive Percussion" LP scores big).

1961—FM stereo broadcasting gets FCC okay, racks show gains.

1962—Summer season one of best for singles in history of business. Racks register 24 percent gain over 1961 as they take on more leased departments; stores up close to 5 percent.

1963—In a normal growth period for records and in a time of national prosperity, record sales in 1963 did not keep pace. A Christmas sales that did not come up to expectations, combined with changes in the marketing and merchandising of records, held 1963 down to a 1% increase over 1962.

1964—Year noted for Beatles invasion followed by approximately three dozen other British artists. LP sales registered greatest gain. August 1964 one of the best months ever for singles sales. Good Christmas season plus good third quarter edged industry over previous year by approximately 5 percent.

1965—U.S. Excise Tax on records rescinded.

1966—Breakthrough of tape CARtridge, with the nation's three major automobile manufacturers promoting tape units in new cars.

1967—Manufacturers raise monaural prices to stereo level as major step in creation of all-stereo industry.

1969—Conglomerate became a much used word as there was a trend towards bigness on all levels of the music business. Rackjobbers, record companies, music publishers, tape firms—all were involved in the merger game.

1970—RCA and Motorola introduce a compatible 4-channel 8-track cartridge system, Quad-8 at Billboard's International Music Industry Conference, Majorca, Spain.

1971—CBS/Sony preview their "SQ" disk—a compatible 4-channel disk system—at Billboard's Montreux conference. First international conference on video recording at Cannes (Billboard Publications/VIDCA).

1972—RCA, Japan Victor Co. and Panasonic debuted a 4-channel, discrete disk system at the Billboard sponsored fourth International Music Industry Conference in Acapulco.

1973—Surge of new state piracy statute passages saw illicit tape flow diminish, as more than 20 states added such laws. Shortage of essential materials, such as chemical bases for record manufacture and wood pulp for paper, hit industry. Resultant smaller number of LP and single releases saw hit product sell longer and greater individual sales totals. More universal quadrasonic equipment as WEA labels go discrete.

1974—Continuing material shortages elevated production costs of record product by 35 percent in singles and 60 percent in album production. Labels initiated intensive secondary market promotion, when major market radio stations restricted playlists. Tape piracy was further crippled when Richard Taxe was convicted on all counts of recorded music copyright infringement and mail fraud in federal district court. Sound-alike labels mushroomed.

1975—Spiralling inflation forced labels to raise singles from $1 to $1.29, while LP and tape price rose $1 to $6.98 and $7.98, respectively. Budget lines from the majors disappeared. Replacing them were $4.98 lines of steady catalog sellers. National and regional retail record-tape chains proliferated, becoming key sales point for new product.

How Repertoire Looks By Category In 1974 Sales



	% of Dollar Volume	% Change from 1973
Contemporary (includes pop, rock soul)	61.1	-4.8
Country	11.6	10.5
Middle of the Road (MOR)	10.4	-5.5
Classical	5.2	10.6
Children's	4.5	28.6
Jazz	4.1	20.6
Comedy	1.5	-6.3
Other (includes spoken word, ethnic, language)	1.6	45.5

Source: NARM



A Quick Look At Unit Sales

	Total Sales (Millions of $)	Estimated # Units Sold (Millions)	% Change from 1973
LP's	1,356	276	-1.4
Single	194	204	-10.5
8-tr. Cartridges	549.2	96.7	6.2
Cassettes	87.2	15.3	2.0
Reel to Reel	2.6	.5	-28.6
Quadraphonic	11.3	1.4	-6.7

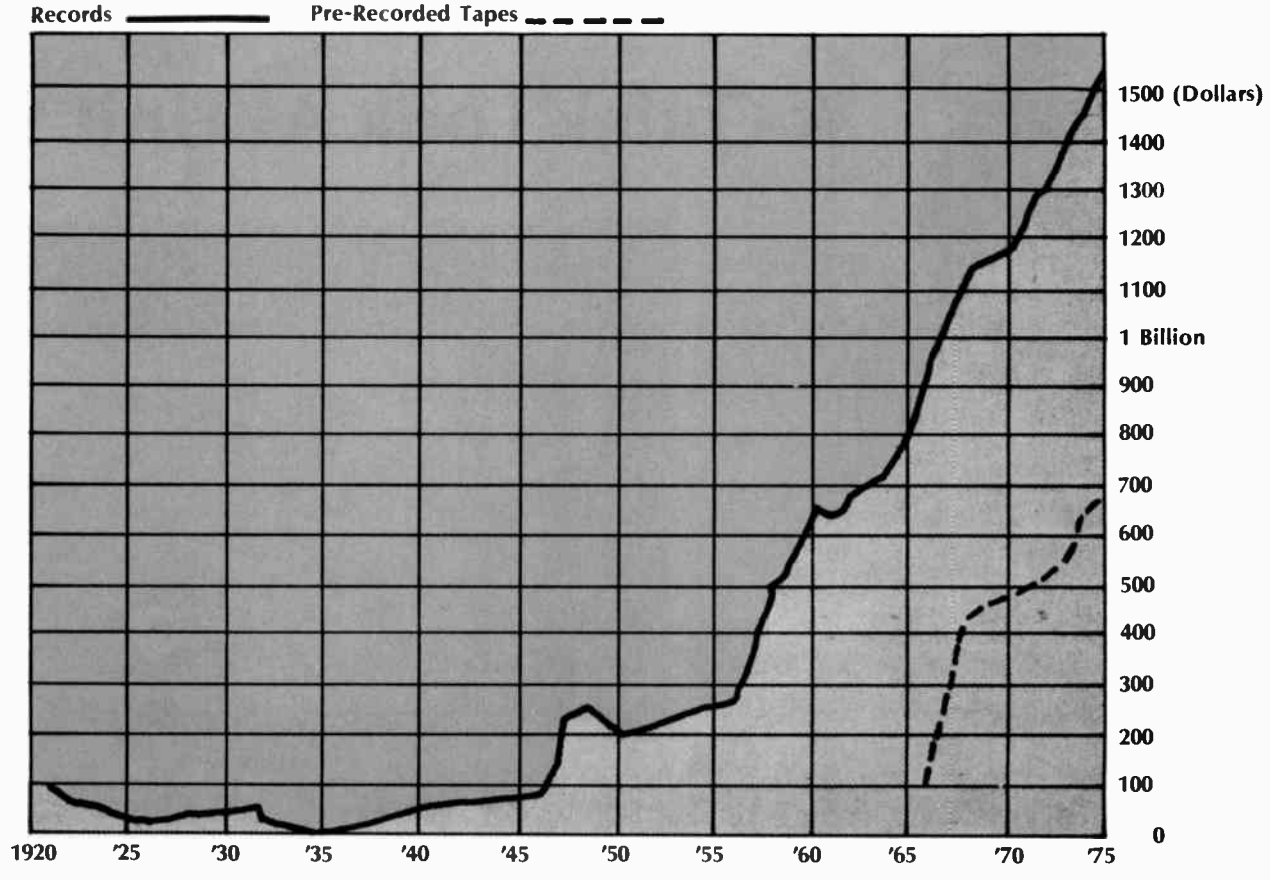
Source: RIAA

Year By Year Comparison 1921-1974

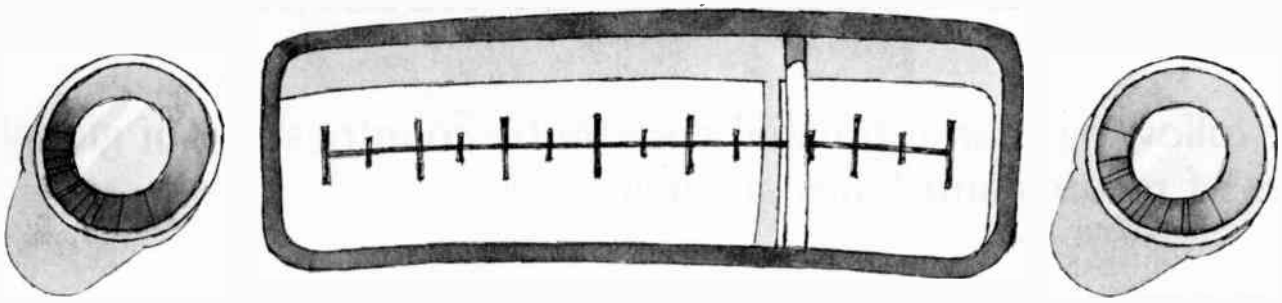
(Source: Record Industry Association of America. Excise tax payments, estimates from other data.)

YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE	YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE	YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE
1921	$106	—%	1939	44	+69.2%	1957	460	+22.0%
1922	92	−13.2%	1940	48	+9.1%	1958	511	+11.1%
1923	79	−14.1%	1941	51	+6.3%	1959	603	+18.0%
1924	68	−13.9%	1942	55	+7.8%	1960	600	−0.5%
1925	59	−13.2%	1943	66	+20%	1961	640	+6.7%
1926	70	+18.6%	1944	66	N.C.	1962	687	+7.3%
1927	70	N.C.	1945	109	+65.2%	1963	698	+1.6%
1928	73	+4.3%	1946	218	+100%	1964	758	+8.6%
1929	75	+2.7%	1947	224	+2.8%	1965	862	+13.7%
1930	46	−38.7%	1948	189	−15.6%	1966	959	+11.3%
1931	18	−60.9%	1949	173	−8.5%	1967	1051	+9.6%
1932	11	−38.9%	1950	189	+9.2%	1968	1124	+6.9%
1933	6	−45.5%	1951	199	+5.3%	1969	1170	+4.1%
1934	7	+16.7%	1952	214	+7.5%	1970	1182	+1.0%
1935	9	+22.2%	1953	219	+2.3%	1971	1251	+5.8%
1936	11	+22.2%	1954	213	−2.7%	1972	1383	+10.6%
1937	13	+18.2%	1955	277	+30.0%	1973	1436	+4.0%
1938	26	+100%	1956	377	+36.1%	1974	2200	+9.1%

54 Years Of U.S. Record/Tape Sales



America's Commercial Radio Stations



MIDYEAR	TOTAL	AM	FM
1950	2,114	691	2,805
1951	2,281	649	2,930
1952	2,355	629	2,984
1953	2,458	580	3,038
1954	2,583	553	3,136
1955	2,732	540	3,272
1956	2,896	530	3,426
1957	3,079	530	3,609
1958	3,253	548	3,801
1959	3,377	622	3,999
1960	3,483	741	4,224
1961	3,602	889	4,491
1962	3,745	1,012	4,757
1963	3,860	1,120	4,980
1964	3,976	1,181	5,157
1965	4,049	1,446	5,495
1966	4,117	1,631	5,748
1967	4,180	1,804	5,984
1968	4,236	1,944	6,180
1969	4,269	2,083	6,352
1970	4,311	2,203	6,514
1971	4,343	2,250	6,593
1972	4,374	2,775	7,149
1973	4,382	2,965	7,347
1974	4,395	3,135	7,530
1975	4,436	3,392	7,828

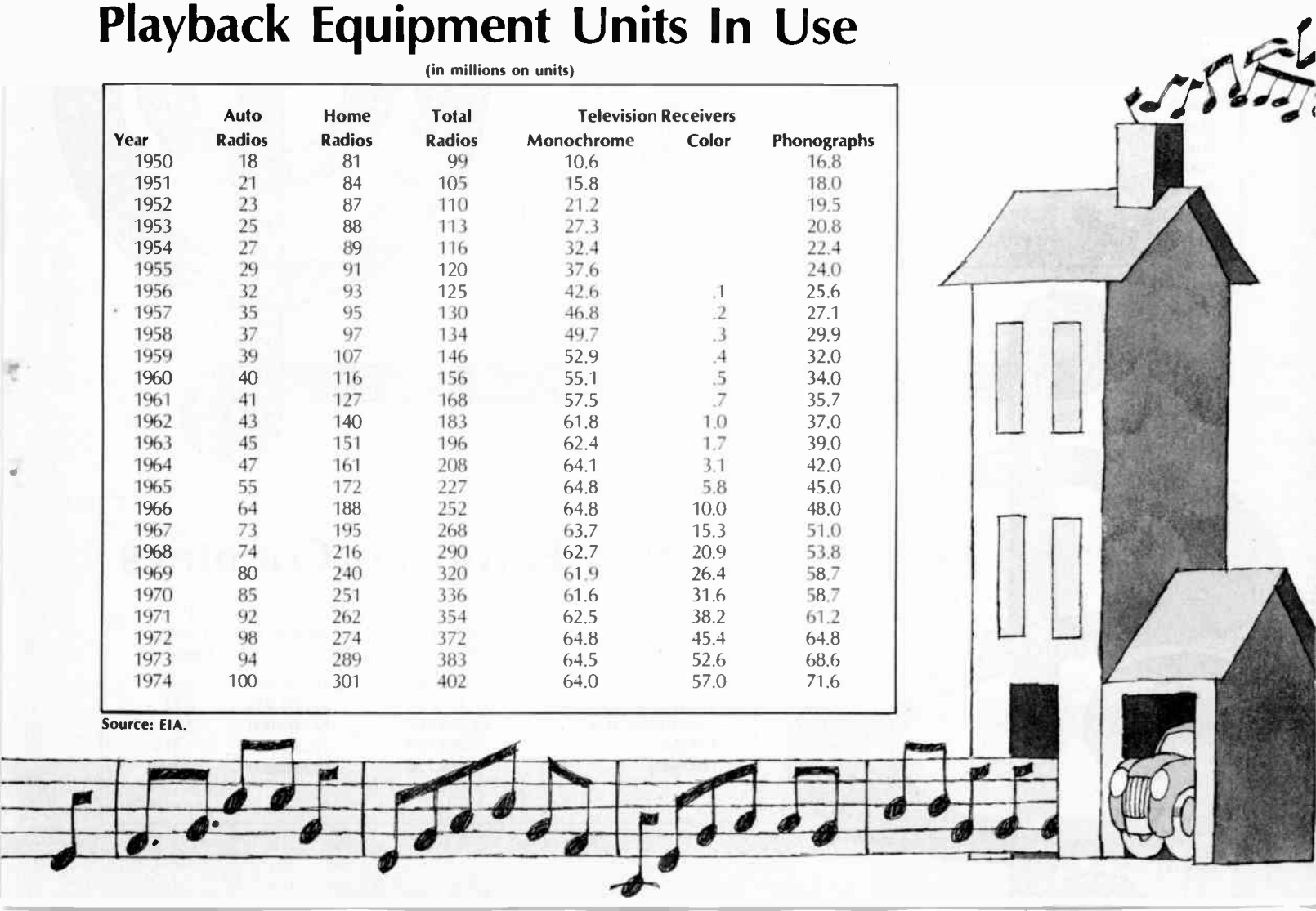
Source: EIA

Playback Equipment Units In Use

(in millions on units)

Year	Auto Radios	Home Radios	Total Radios	Television Receivers Monochrome	Color	Phonographs
1950	18	81	99	10.6		16.8
1951	21	84	105	15.8		18.0
1952	23	87	110	21.2		19.5
1953	25	88	113	27.3		20.8
1954	27	89	116	32.4		22.4
1955	29	91	120	37.6		24.0
1956	32	93	125	42.6	.1	25.6
1957	35	95	130	46.8	.2	27.1
1958	37	97	134	49.7	.3	29.9
1959	39	107	146	52.9	.4	32.0
1960	40	116	156	55.1	.5	34.0
1961	41	127	168	57.5	.7	35.7
1962	43	140	183	61.8	1.0	37.0
1963	45	151	196	62.4	1.7	39.0
1964	47	161	208	64.1	3.1	42.0
1965	55	172	227	64.8	5.8	45.0
1966	64	188	252	64.8	10.0	48.0
1967	73	195	268	63.7	15.3	51.0
1968	74	216	290	62.7	20.9	53.8
1969	80	240	320	61.9	26.4	58.7
1970	85	251	336	61.6	31.6	58.7
1971	92	262	354	62.5	38.2	61.2
1972	98	274	372	64.8	45.4	64.8
1973	94	289	383	64.5	52.6	68.6
1974	100	301	402	64.0	57.0	71.6

Source: EIA.

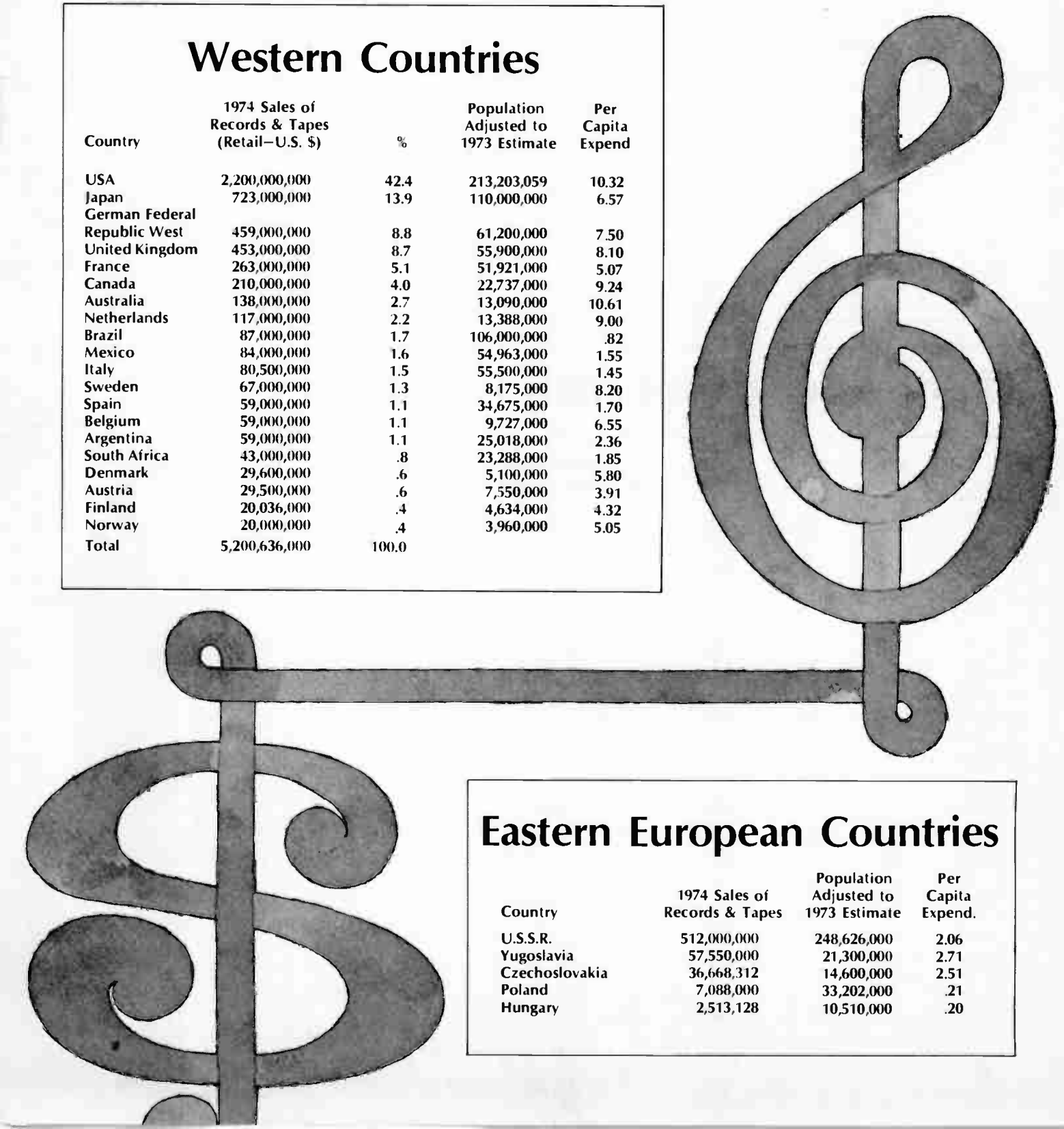


International Perspective Of Recordings Sales

The following is an estimated country-by-country share of global sales of records and tapes at retail level.

Western Countries

Country	1974 Sales of Records & Tapes (Retail—U.S. $)	%	Population Adjusted to 1973 Estimate	Per Capita Expend
USA	2,200,000,000	42.4	213,203,059	10.32
Japan	723,000,000	13.9	110,000,000	6.57
German Federal Republic West	459,000,000	8.8	61,200,000	7.50
United Kingdom	453,000,000	8.7	55,900,000	8.10
France	263,000,000	5.1	51,921,000	5.07
Canada	210,000,000	4.0	22,737,000	9.24
Australia	138,000,000	2.7	13,090,000	10.61
Netherlands	117,000,000	2.2	13,388,000	9.00
Brazil	87,000,000	1.7	106,000,000	.82
Mexico	84,000,000	1.6	54,963,000	1.55
Italy	80,500,000	1.5	55,500,000	1.45
Sweden	67,000,000	1.3	8,175,000	8.20
Spain	59,000,000	1.1	34,675,000	1.70
Belgium	59,000,000	1.1	9,727,000	6.55
Argentina	59,000,000	1.1	25,018,000	2.36
South Africa	43,000,000	.8	23,288,000	1.85
Denmark	29,600,000	.6	5,100,000	5.80
Austria	29,500,000	.6	7,550,000	3.91
Finland	20,036,000	.4	4,634,000	4.32
Norway	20,000,000	.4	3,960,000	5.05
Total	5,200,636,000	100.0		



Eastern European Countries

Country	1974 Sales of Records & Tapes	Population Adjusted to 1973 Estimate	Per Capita Expend.
U.S.S.R.	512,000,000	248,626,000	2.06
Yugoslavia	57,550,000	21,300,000	2.71
Czechoslovakia	36,668,312	14,600,000	2.51
Poland	7,088,000	33,202,000	.21
Hungary	2,513,128	10,510,000	.20

The Audio Tape Recorder Market In The U.S.

U.S. IMPORTS OF MAGNETIC TAPE EQUIPMENT, 1969-1974
(Add 000)

Tape Recorders/players	Audio		Video		Total	
	Units	Dollars	Units	Dollars	Units	Dollars
1969	6,253	142,743	13	5,186	6,266	147,929
1970	8,078	202,251	24	8,779	8,102	211,030
1971	8,390	212,920	29	8,138	8,419	221,058
1972	9,873	266,698	42	16,351	9,915	283,049
1973	10,470	318,691	76	23,960	10,546	342,651
1974	9,087	310,653	34	20,388	9,121	331,041
Tape Players Only	**Audio**		**Video**		**Total**	
	Units	Dollars	Units	Dollars	Units	Dollars
1969	2,505	61,117	na	na	2,505	61,117
1970	3,655	113,212	na	na	3,655	113,212
1971	5,158	145,298	na	na	5,158	145,298
1972	8,263	244,257	na	na	8,263	244,257
1973	7,181	235,522	196	11,441	7,377	246,963
1974	4,488	133,001	104	4,889	4,592	137,890
Total Tape Recorders/Players and Tape Players Only	**Audio**		**Video**		**Total**	
	Units	Dollars	Units	Dollars	Units	Dollars
1969	8,758	203,860	13	5,186	8,771	209,046
1970	11,733	315,463	24	8,779	11,757	324,242
1971	13,548	358,218	29	8,138	13,577	366,356
1972	18,136	510,955	42	16,351	18,178	527,306
1973	17,651	554,213	272	35,401	17,923	589,614
1974	13,575	443,654	138	25,277	13,713	468,931

U.S. IMPORTS

Automotive Tape Players	Units	Dollars
1969	2,527	58,090
1970	2,779	60,351
1971	2,739	51,136
1972	3,641	69,615
1973	4,687	102,327
1974	4,983	146,655
Total Tape Equipment	**Units**	**Dollars**
1969	11,298	267,136
1970	14,536	384,593
1971	16,316	417,492
1972	21,819	596,921
1973	22,610	691,941
1974	18,696	615,586

TOTAL U.S. EXPORTS

	Recorders[2]		Video Tape Recorders	
	Units	Dollars*	Units	Dollars*
1964				
1965				
1966				
1967	202	17,297		12,193
1968	320	31,586		13.806
1969	267	41,904	2	19,923
1970	98	22,679	3	16,651
1971	86	16,919	1	18,447
1972	92	16,343	2	27,083
1973	152	22,599	13	32,203
1974	209	31,711	3	49,510

SOURCE: U.S. Department of Commerce

[2] Excludes office type.

* Dollar value shown is defined generally as the value at the U.S. port of export, based on selling price, including inland freight, insurance, and other charges to the U.S. port of export.

TOTAL U.S. IMPORTS OF SELECTED CONSUMER ELECTRONIC PRODUCTS, 1964-1974
(ADD 000)

	Tape Recorders		Home Tape Players		Auto Tape Players		Video Tape Recorders	
	Units	Dollars*	Units	Dollars*	Units	Dollars*	Units	Dollars*
1964								
1965								
1966								
1967								
1968	4,914	110,262	1,254	26,863	1,224	28,017	9	4,045
1969	6,254	142,744	2,505	61,117	2,527	58,090	13	5,186
1970	8,076	202,251	3,655	113,213	2,779	60,351	24	8,779
1971	8,390	212,920	5,158	145,297	2,739	51,136	29	8,138
1972	9,873	266,698	8,263	244,257	3,641	69,615	42	16,351
1973	10,470	318,691	7,377	246,963	4,687	102,327	76	23,960
1974	9,087	310,653	4,592	137,890	4,983	146,654	34	20,388

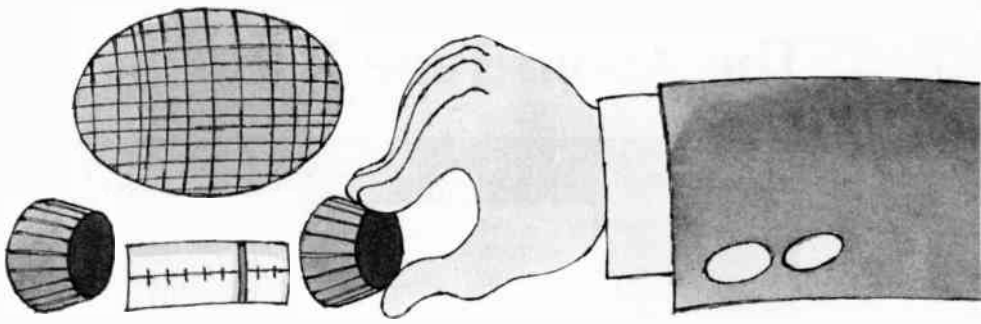
SOURCE: U.S. Department of Commerce

[1] 1964 thru 1967 include Monochrome and Color Television.

* Dollar value is defined generally as the market value in the foreign country (FOB) and excludes U.S. import duties, freight charges from the foreign country to the U.S. and insurance.

Sales Of Radios 1955-1974

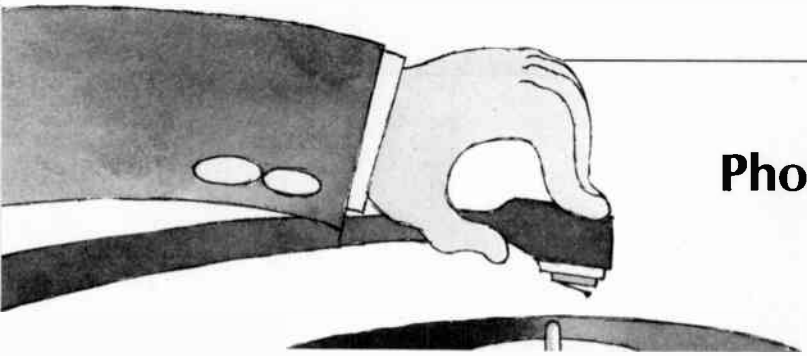
TOTAL U.S. MARKET
(ADD 000)



YEAR	TABLE AM	TABLE FM/AM-FM	CLOCK AM	CLOCK FM/AM-FM	PORTABLE AM	PORTABLE FM/AM-FM	TOTAL TABLE, CLOCK, PORTABLE AM	TOTAL TABLE, CLOCK, PORTABLE FM/AM-FM	AUTO AM	AUTO FM/AM-FM	TOTAL RADIO TOTAL	TOTAL RADIO AM	TOTAL RADIO FM/AM-FM
1955	2,741	261									14,190		
1956	3,126	234									14,008		
1957	3,167	193									15,448		
1958	2,964	266									14,512		
1959	3,648	508									21,273		
1960	3,754	757	3,626	154	9,603	137	16,983	1,048			24,463		
1961	4,163	849	3,872	119	14,303	348	22,338	1,316			29,222		
1962	3,355	978	4,292	196	15,155	805	22,802	1,979			32,030		
1963	2,522	1,118	3,807	493	14,360	1,302	20,689	2,913			31,548		
1964	2,631	1,189	3,569	684	13,346	2,139	19,546	4,012	8,002	311	31,871	27,548	4,323
1965	2,971	1,399	4,577	871	18,440	3,431	25,988	5,701	9,401	636	41,726	35,389	6,337
1966	4,149	2,080	3,851	1,290	16,112	7,297	24,112	10,667	8,741	653	44,173	32,853	11,320
1967	2,371	1,745	3,957	1,405	13,705	8,501	20,033	11,651	8,586	941	41,211	28,619	12,592
1968	3,068	3,315	3,646	1,730	11,661	10,902	18,375	15,947	11,141	1,369	46,832	29,516	17,316
1969	2,401	2,280	3,680	4,121	12,428	14,504	18,509	20,905	10,262	1,677	51,353	28,771	22,582
1970	1,557	4,157	2,254	2,620	10,343	13,118	14,154	19,895	8,941	1,437	44,427	23,095	21,332
1971[2]	1,244	3,516	2,421	4,039	10,247	12,638	13,912	20,193	10,891	2,614	47,610	24,803	22,807
1972	1,132	3,794	2,073	5,401	14,834	14,915	18,039	24,110	10,042	3,120	55,311	28,081	27,230
1973	497	2,526	2,851	7,574	13,825	10,379	17,173	20,479	9,001	3,545	50,198	26,174	24,024
1974	505	2,259	1,913	7,261	8,106	13,186	10,524	22,706	7,338	3,424	43,992	17,862	26,130

[1]Prior to 1971, data reflect factory sales by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.
[2]1971 and years following data reflect products produced or purchased by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.

SOURCE: EIA



Phonograph Unit Sales In U.S.

Year	Portable and Table (Includes Compact and Component Systems) Units	Portable and Table (Includes Compact and Component Systems) Dollars	Console Units	Console Dollars	Total Units	Total Dollars
1955	2,430		197		2,627	99,000
1956	3,257		531		3,788	140,000
1957	3,402		1,256		4,658	240,000
1958	2,758		1,215		3,973	259,000
1959	2,917		1,387		4,304	339,000
1960	3,075		1,448		4,523	359,000
1961	2,538	109,000	1,451	195,000	3,989	304,000
1962	3,329	137,000	1,625	252,000	4,954	389,000
1963	3,474	143,000	1,668	278,000	5,142	421,000
1964	3,455	146,000	1,704	294,000	5,159	440,000
1965	4,363	175,000	1,767	330,000	6,130	505,000
1966	4,504	181,000	1,799	347,000	6,303	528,000
1967	5,134	173,000	1,492	307,000	6,626	480,000
1968	4,925	184,000	1,570	319,000	6,495	503,000
1969	4,958	200,000	1,362	290,000	6,320	490,000
1970	4,572	160,000	1,048	216,000	5,620	376,000
1971[2]	4,972	216,000	1,062	209,000	6,034	425,000
1972	6,279	392,000	928	185,000	7,207	577,000
1973	5,234	314,000	901	188,000	6,135	502,000
1974	3,942	212,000	865	186,000	4,807	398,000

[1]Prior to 1971, data reflect factory sales by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.
[2]1971 and years following data reflect products produced or purchased by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.

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A

A Recs., 1608 Argyle, Hollywood, Calif. 90028. Tel: (213) 469-5838. Owner: George Jay.

A A Recs. Inc., 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 765-3350. Pres.: Jerold M. Massler; Exec. VP: Robert L. Goemann; VP A&R: Ralph Stein.
Label: (Owned) Wonderland/Golden. (SEE ADVERTISEMENT)

A A T, see American Album & Tape.

A B C Recs., 8255 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 651-5530. Chm.: Jerry Rubinstein; ABC Int'l Pres.: Steve Deiner; VP: Otis Smith; VP Branch Opns.: Lou Sebok; VP A&R: Steve Barri; Classical A&R: Kathy King; R&B Gen. Mgr.: Jeanne Bennett; VP Mktg.: Bob Gibson; Nat'l Sales Mgr.: Bert Lenga; Pub.: Mike Ochs; VP Promo.: Dennis Lavinthal; Special Projects Dir.: Al Lewis.
Distribution branches: Los Angeles, San Francisco, Calif.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Beltsville, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis, Minn.; Cherry Hill, N.J.; New York, N.Y.; Cleveland, Ohio; Nashville, Tenn.; Dallas, Tex.; Seattle, Wash. (See Record & Tape Wholesalers section for complete information on distribution branches.)
Labels: (Owned) ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards; (distributed) Anchor, Hot Buttered Soul, Passport, Sire.
Int'l reps.: Argentina (EMI-Odeon), Australia (EMI), Austria (Columbia), Belgium (EMI), Barbados (West Indies Recs.—Dunhill, Grand Award, Westminster), Bolivia (Discolandia Dueri), Canada (RCA), Chile (Odeon), Colombia (Codiscos—Dunhill; Discomoda—ABC, Dunhill, Grand Award, Westminster), Congo (Eds. Congolaises des Disques), Denmark (EMI), Dominican Republic (Julio Tonos), East Africa (EMI—Dunhill), Ecuador (IFESA), Finland (EMI), France (Pathe-Marconi), Germany (Electrola), Greece (Columbia), Hong Kong (EMI), India (Gramophone), Israel (Hed Arzi), Italy (EMI), Jamaica (Dynamic Sounds), Japan (Toshiba), Lebanon (EMI), Mexico (Capitol—Dunhill, Westminster; Gamma—ABC, Grand Award), Netherlands (EMI), New Zealand (HMV), Nicaragua (SISA), Nigeria (EMI), Norway (EMI), Pakistan (Gramophone), Peru (EMI), Philippines (Dyna Prods.), Portugal (Valentim de Carvalho—Dunhill), Rhodesia (Electrical Radio & Musical—Dunhill), Singapore (EMI), South Africa (EMI—Dunhill; Teal—ABC, Grand Award, Westminster), Spain (Hispavox—ABC, Grand Award, Westminster; Odeon—Dunhill), Sweden (EMI), Switzerland (EMI), Turkey (Gramophone), UK (Anchor, EMI), Uruguay (Palacio de la Musica), Venezuela (Palacio de la Musica—ABC, Grand Award, Westminster; Los Ruices—Dunhill), Yugoslavia (Jugoton).

A B C Audio Treasury, see ABC Recs.

A B C-Backbeat, see ABC Recs.

A B C-Bluesway, see ABC Recs.

A B C-Blue Thumb, see ABC Recs.

A B C-Command Quadraphonic, see ABC Recs.

A B C-Dot, see ABC Recs.

A B C-Duke, see ABC Recs.

A B C-Dunhill, see ABC Recs.

A B C-Impulse, see ABC Recs.

A B C-Paramount, see ABC Recs.

A B C-Peacock, see ABC Recs.

A B C-Songbird, see ABC Recs.

A B C-Westminster, see ABC Recs.

A B C-Westminster Grand Awards, see ABC Recs.

A B E, see McKinnon.

A C A, see Album Co. of America.

A D & A Recs., PO Box 1412, Hollywood, Calif. 90028. Tel: (213) 462-3745. Pres.: Ardie Bryant; VP: Anne Bryant.

A & I, see Platinum.

A J, see Laff.

A & M Recs. Inc., 1416 N. La Brea Ave., Hollywood, Calif. 90028. Tel: (213) 469-2411. Cable: ALPERMOSS. Pres.: Jerome S. Moss; Exec. VP: Herb Alpert; Sr. VP: Gilbert Friesen; VP & Gen. Mgr.: Robert Fead; VP Rec'd Prod.: Kip Cohen; Nat'l Sales Mgr.: Arnie Orleans; Pub. Dir.: Andy Meyer; Adv. Dir.: Barry Grieff; VP Promo.: Harold Childs; Adv. Tape Sales Dir.: J. Robert Elliott; Int'l Opns. Dir.: David Hubert.
Branch: New York, N.Y., 595 Madison Ave., 32nd & 33rd fl. Zip: 10022. Tel: (212) 826-0477. East Coast Opns. Dir.: Mel Fuhrman.
Int'l branches: Canada, England, France.
Labels: (Owned) A&M; (distributed) Dark Horse, Ode.
Int'l reps.: Argentina (EMI), Australia (Festival), Austria (Ariola), Belgium (Ariola-Eurodisc-Benelux in Netherlands), Bolivia (EMI), Brazil (EMI), Central America (Dideca in Guatemala), Chile (EMI), Colombia (El Palacio), Denmark (Sonet), Ecuador (El Palacio), Finland (Sonet), France (Barclay), Germany (Ariola-Eurodisc), Greece (EMI), Hong Kong (EMI), India (Gramophone). Israel (CBS), Italy (Ricordi), Japan (King), Kenya (Sapra), Lebanon (EMI), Luxembourg (Ariola-Eurodisc-Benelux in Netherlands), Mexico (EMI), Netherlands (Ariola-Eurodisc-Benelux), New Zealand (Festival), Nigeria (EMI), Norway (Sonet), Paraguay (EMI in Argentina), Peru (EMI), Philippines (Dyna Prods.), Portugal (EMI), Singapore (EMI), South Africa (RPM), Sweden (Ariola), Switzerland (Ariola, Sonet), Turkey (Grunberg Ticaret), Uruguay (EMI in Argentina), Venezuela (Palacio de la Musica), West Indies (West Indies Recs.), Yugoslavia (Jugoton).

A M C, 123 Water St., Sauk City, Wis. 53583. Tel: (608) 643-3304. Pres.: Jim Kirchstein; Mgr.: Mark Beck; A&R: Dick Von Treba, Marie Neely.
Labels: (Owned) AMC, American, Cuca, Sara, Sounds of Wisconsin.

A M/F M, see St. Clair.

A M I Recs. & Tapes, see American Music Inds.

A M P Rec'gs Inc. (div. of Intensive Programs Int'l Inc.), 307 W. Main St., Maple Shade, N.J. 08052. Tel: (609) 667-1667. Pres.: Donald R. Marsh; Prod'n Mgr.: Gerald Tyson; Prod'r: Neil F. Lentsch.
Labels: (Owned) AMP, Monarch II.

A M S, see Golden Sands.

A M U Inc., 7118 Arlington Blvd., Falls Church, Va. 22042. Tel: (703) 573-2088. Cable: GOOBOO-V. Pres.: J. Michael Graves; Gen. Mgr.: Patrick Murphy; Treas.: Woody Allen; Special Projects A&R: John Bissett, Morgan Burrows; Sales & Mktg.: Chris Bailey; Field Mktg.: Sandra Page; Field Promo. & Artist Relations: Marty Dempsey; VP Int'l: Donald Feneran; Prod'n Dir.: Otis Melvin.
Branches: Washington, D.C., 4540 MacArthur Blvd., Suite B-4. Zip: 20007. Tel: (202) 333-0264. Cable: AMUDOREWOP. Exec. VP: Anthony C. Amadore; Gen. Mgr.: Bob Allen Bentley—**Key Biscayne, Fla.,** 653 Glenridge Rd., Suite 1. Zip: 33149. Tel: (305) 361-3238. Cable: AMUSOBIS. Exec. VP Southern Sales: Tom Adams; Gen. Mgr.: David Tate—**Davenport, Iowa,** 3403 Jersey Ridge Rd., Suite 313. Zip: 52807. Tel: (319) 359-6858. Cable: AMUMIDDAV. Exec. VP Midwest Sales: Steve McFarland; Gen. Mgr.: Marvin Merriweather.
Labels: (Owned) American Heritage, Elevation, Fjnork, Graves, Hydie, IMU, Milli, Running Board, Stewed, Teledong, Vagabond, ZZZZ-Man.

A P I, see Atteiram.

A R A, see Audio Rec'rs of Arizona.

A R C, see Rite Rec.

A R M, see Artists Int'l.

A/S, see Alshire.

A S I, Minn., see Audistek Systems Inc.

A S I Recs. Inc., 3723 Essex Circle, Norfolk, Va. 23513. Tel: (804) 853-7945. Pres.: Roy John Fuller.

A T R, see Air Trans.

A T & T, see American Themes & Tapes.

A T V Recs. Inc., 3 W. 57 St., New York, N.Y. 10019. Tel: (212) 826-9636. Pres.: Peter K. Siegel; Nat'l Sales Dir.: Carmen LaRosa; Nat'l Pub. Mgr.: Diane Bobal; Nat'l Promo. Dir.: Bruce Greenberg.
Home office: England, Pye.
Label: (Owned) Pye. (SEE ADVERTISEMENT)

A V I, see American Album & Tape.

Aaron Recs., PO Box 4796, Nashville, Tenn. 37216. Tel: (615) 327-1958. Pres.: Duane T. DeSanto.
Labels: (Owned) Aaron, Terock.

Abbey, see American Themes & Tapes.

Abe, see Shannon & Nationwide Sound.

Abet, see Nashboro.

Abkco Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 582-5533. Pres.: Allen Klein; VP: Joel Silver.

Max Abrams, PO Box 76082, Los Angeles, Calif. 90076. Tel: (213) 879-5647.
Labels: (Owned) La Roulotte, The Old Masters.

Acca, see Capa.

Accent Recs., 6533 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-1621. Owner: Scott B. Seely; A&R: Buddy Merrill, Art Kempel; PR Dir.: Laurel Barnet.
Labels: (Owned) Accent (distributed by GNP Crescendo), New Sound; (distributed) In Sound.
Int'l reps.: Australia (Festival), Canada (MCA), France (Vogue), Italy (CGD).

Ace, see Adco.

Ace of Hearts Recs. (sub. of Toro Recs. Inc.), 1819 Broadway, Nashville, Tenn. 37203. Tel: (615) 327-4566. Pres.: Elmer Wilson; Gen. Mgr.: Dan Taylor; Prod'r: Earl Richards. (Distributed by Bryan).
Affiliated firm: Toro Recs. Inc.

AcoustoGraphic Recs., 1 Simpson's Ln., Edgartown, Mass. 02539. Tel: (617) 627-4639. Owner: Benjamin L. Hall.
Labels: (Owned) AcoustoGraphic, AcoustoQuad.

AcoustoQuad, see AcoustoGraphic.

Acropole Corp. of America, 49 W. 72 St., Suite 7A, New York, N.Y. 10023. Tel: (212) 628-6315. Pres.: & Gen. Mgr.: Bruno-George Ronty.
Labels: (Owned) Bruno, Colosseum.

Action! Recs., PO Box 9470, Fort Worth, Tex. 76107. Tel: (817) 923-1111. Owner: Marvin Moore; Prod'rs: Lew Gillis, Bob Davis.

Adam Recs. Corp., 3401 NW 36 St., Miami, Fla. 33142. Tel: (305) 635-2531. Pres., Sales & Mktg. & Promo.: Robert S. Taran; A&R: Mike Lewis, Bob Taran; VP Pub.: Ted Crail.

Adco Recs. Inc., Box 165C, Rt. 1, Elkhorn City, Ky. 41522. Cable: ADCORECS. Pres. & A&R: Rev. Jack Adkins; Sales & Mktg.: Ronnie F. Adkins; Pub.: R.J. Dailey; VP Promo.: Morgan D. Adkins.
Labels: (Owned) Ace, Adco, Lucky.

Adelia, see Creative Funk.

Adelphi Recs. Inc., PO Box 288, Silver Spring 20907; 7054 Carroll Ave., Takoma Park, Md. 20012. Tel: (301) 270-9440. Pres. & Gen. Mgr.: Gene Rosenthal; VP, Office Mgr. & Prod'n Co-ord.: Gayle Moore; A&R Dir.: Thomas Bransford; Sales & Mktg.: Thomas Hoskins, Rodney Eng; VP & Promo. Dir.: Howard Rosenthal.
Labels: (Owned) Adelphi; (distributed) Bomp, Physical, Piedmont, Skyline.
Int'l reps.: Denmark (Dansk), Netherlands (Dutch Blues & Boogie Org.), Sweden (Scandinavian Blues Ass'n), UK (Flyright).

Ades (spoken word only), see Playette.

Adonda, see Harrison Tyner.

Advance, see Jazz Composer's Orchestra Ass'n.

Advent, N.Y., see Jazz Composer's Orchestra Ass'n.

Advent Prod'ns, PO Box 635, Manhattan Beach, Calif. 90266. Tel: (213) 694-1362. Dirs.: Frank & Rose Maselli Scott; Sales Mgr.: Frank Scott; Pub. Dir.: Colby Andrew Scott; Adv. Mgr.: Brion Ashley Scott.
Labels: (Owned) Advent; (distributed) Muskadine; (imported) Munich, Oldie Blues.
Int'l reps.: Australia (Omnisound), Canada (Treble Clef), Japan (Trio, Disk Union), Netherlands (Munich), Sweden (Smokestack), UK (Flyright).

Aero Space Recs., 9000 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 274-5473.

Afro Request, see Request.

Afrotone, see International Rec. Inds.

Ahura Mazda Recs., Box 15582, New Orleans, La. 70175. Tel: (504) 861-0463. Pres.: Parker A. Dinkins; VP & Adv. Dir.: Sharon E. Dunn.
Int'l rep.: UK (Saydisc).

Air Trans Recs. Inc., PO Box 28835, Memphis, Tenn. 38128. Tel: (901) 386-7360. Pres.: Reba Sue Walker; Sec'y-Treas.: James E. Eikner; VP A&R & Sales & Mktg.: Jimmy Walker.
Label: (Owned) ATR.

Ala, see Laff.

Alabam, see McKinnon.

Alamac, see American Themes & Tapes.

Alarm, see Sound City Rec'g.

Alaska Chi Sound Recs Inc., E 2 Birch Park, Fairbanks, Alaska 99701. Pres. & Sales & Mktg.: Rolin Allison Sr.; A&R: Myra Allison.
Labels: (Owned) Alaska Chi Sound, Alaska Soul Sound, Allison, Chi Lite, Kojack, Myra, New Sound, Niron.

Alaska Soul Sound, see Alaska Chi Sound.

Alba, see Wago.

Albradella, see Gwen.

Album Co. of America, PO Box 374, Morristown, Tenn. 37814. Tel: (615) 581-3486.
Labels: (Owned) ACA, Vibrant.

Aldex, see Al Dexter.

Alegre, see Fania.

Alhambra Recs. Corp., 2214 W. Eighth Court, Hialeah, Fla. 33012. Tel: (305) 885-4298. Sales Mgr.: Juan Antonio Estevez Jr.; Prof. Mgr.: Miguel Estivill.
Home office: Spain, Discos Columbia.
Int'l branch: Puerto Rico.
Labels: (Owned) Alhambra; (represented) Dila (Central America), Columbia (Spain).

Alithia Recs. Ltd., 9100 Tonnelle Ave., North Bergen, N.J. 07047. Tel: (201) 869-1300. Co-Pres.: John & Peter Kraljevich; VP & Int'l: George Grabner; A&R: Lou Toby.
Labels: (Owned) Alithia, Jean; (distributed) Kerr.
Int'l reps.: Canada (Quality).

AlJean Recs., RD 4, Myerstown, Pa. 17067. Tel: (717) 866-5067. Pres.: Jean Shade; A&R & Tape: Al Shade.

Al-Jo, see Page.

Allen-Martin Prod'ns Inc. (Audio Div.), PO Box 99035, 9701 Taylorsville Rd., Louisville, Ky. 40299. Tel: (502) 267-9658. Pres.: Ray Allen; Gen. Mgr.: Hardy Martin.
Labels: (Owned) Rondo, Trump, Bridges.

Alley Recs., PO Box 32, 213 E. Monroe, Jonesboro, Ark. 72401. Tel: (501) 935-8820.
Labels: (Owned) Alley, Jon-Ark, Papa Joe's Rec. Co.

Alligator Recs., PO Box 11741, Chicago, Ill. 60611. Tel: (312) 973-7736. Pres.: Bruce Iglauer; Pub. Dir.: Jan Loveland; Controller: Roy Filson.
Int'l reps.: Australia (Mushroom), Sweden (Sonet).

Allison, see Alaska Chi Sound.

All Platinum, see Platinum.

Almanac Rec. Co., 9023 Autauga, Houston, Tex. 77055. A&R Dir.: Mack McCormick; Prod'r: J.D. Horn.

Almedra, see Audiorama.

Alon, see Seven B.

Alshire Int'l, PO Box 7107, Zip: 91510; 1015 Isabel St., Burbank, Calif. 91502. Tel: (213) 849-4671. Pres. & Int'l: Al Sherman; Sales Mgr.: Dick Ceja.
Labels: (Owned) A/S, Alshire, Aria Senza Voce, Audio Spectrum, Grit, Peter Rabbit, Somerset, Stereo-Fidelity; (distributed) Azteca.
Int'l reps.: Argentina (CBS), Australia (Radio Corp.), Brazil (Equipe), Canada (RCA, Stereodyne), France (Sonopresse), Israel (Hataklit), Italy (Ricordi), Japan (Nippon Columbia), Lebanon (Melody), Mexico (Discos de Oro), Netherlands (Bovema), New Zealand (Viking), Philippines (Empire), Singapore (Chiang Huat), South Africa (EMI), Spain (Movieplay), Sweden (Record-Materiel), UK (Pye).

Alston, see TK Prod'ns.

Das Alte Werke, see Argo Sight & Sound.

Altone, see American Tape.

Altsax, see Jazz Composer's Orchestra Ass'n.

Alva Rec. Co., 4200 Dundee Dr., Los Angeles, Calif. 90027. Tel: (213) 662-8171. Gen. Mgr.: Eddie Gurren; Ass't Gen. Mgr.: Phillip Gammon.

Alvera Rec. Co., PO Box 9304, Tulsa, Okla. 74107. Tel: (918) 242-3303. Pres. & Gen. Mgr.: Al Clauser; Sales & Mktg.: Vera Clauser; A&R: Henry Clauser; Pub.: Veda Terry; Promo.: Vera Longan.
Labels: (Owned) Alvera, Target.

Amadeo, see Apon.

Amber Tex., see Earth Prods.

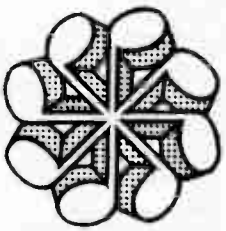
Amber Recs., 1546 Jacob Ave., San Jose, Calif. 95118. Tel: (408) 265-0867. Pres.: Bill Whittley.

Amberlee (UK), see Doric.

America, see Hawks.

America (Discos), see Rivera.

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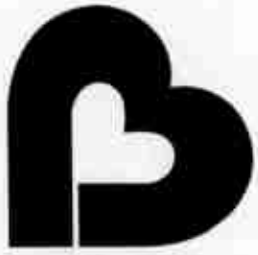
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BRADLEY'S RECORDS

American, see AMC.
American Album & Tape Rep. Inc., 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 247-3188, 541-5350. Pres. & A&R: David King; VP: Henry Rosenberg.
Labels: (Owned) AAT, American Entertainment, American Nostaliga; (distributed) AVI.
American Artists Inc., 1763 E. Elm, Springfield, Mo. 65802. Tel: (417) 862-1768. Bd. Chm.: Russell Newport; Pres., Sales & Mktg., Promo., Pub. & Adv.: Joseph H. Higgins; Pop A&R: S.K. Grundy; Classical A&R: Winnie Swaim.
Labels: (Owned) American Artists, Selah.
American Entertainment, see American Album & Tape.
American Heritage, Va., see AMU.
American Heritage Music Corp., 1208 Everett St., Caldwell, Idaho 83605. Tel: (208) 459-7382. Pres. & Sales & Mktg.: Loyd J. Wanzer; Sec'y-Treas.: Twila Fox.
Int'l reps.: Japan (BOM, Towa Kikaku).
American-Mex Rec. Corp., 2124 W. Whittier Blvd., Montebello, Calif. 90640. Tel: (213) 724-4617. Pres.: Leonard Silver; VP: Elliot Mellman.
Labels: (Owned) Buena Vida, Discos Plata.
American Music Inds., 5325 Sunset Blvd., Hollywood, Calif. 90027. Tel: (213) 462-3201.
Labels: (Owned) AMI Recs. & Tapes.
American Mutual Group of Rec'g Cos., Carew Tower, Lower Arcade, Cincinnati, Ohio 45201. Tel: (513) 621-6233. Pres.: Bill Stith; VP Sales & Mktg.: Jim Monnig; VP & Pop A&R: Carl Edmondson; Pub.: Dick Slusher; Adv.: Denise Knapp; Promo.: Steve Helwig.
Labels: (Owned) American Mutual, Pilot Master.
American Nostalgia, see American Album & Tape.
American Sound Recs., 1009 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 256-1693. Pres.: Cliff Ayers Ostermeyer; Sales & Mktg.: Clarke Ostermeyer; Pub.: Chris Ostermeyer; Promo Dir.: Connie Lynne Wright.
Affiliated firm: J. Gilday Prod'n Co.
Labels: (Owned) American Sound, Emerald.
American Tape Corp., 11 Teaneck Rd., Ridgefield Park, N.J. 07660. Tel: (201) 641-5202; NYC Tel: (212) 765-1820. Pres.: Donald Gabor; A&R Mgr.: Kathelyn Marani; Sales Mgr.: George Kurtz.
Labels: (Owned) Altone, Remington.
American Themes & Tapes Inc., 159 W. 53 St., New York, N.Y. 10019. Tel: (212) 247-3187/3257. Cable: BENANTIMUS. Pres., Sales & Mktg., Tape & Int'l Head: Jack Benanty; VP & Pop A&R: Charles Benanty; Classical A&R: J. Timmens; Pub.: H. Tracey; Adv. & Promo.: G. Leeds; Promo.: M. Tracey.
Labels: (Owned) Abbey, Alamac, American Themes & Tapes (AT&T), Applewood, Avon, Berry, Connoisseur, Dorton, Fairyland, Head Start, Jazz Kings, Lansing, Licette, Lollypop, Parliament, Philharmonic Recital Hall, Troll, Universal, Urania.
Amherst Recs., 355 Harlem Rd., West Seneca, N.Y. 14224. Tel: (716) 826-9560. Pres. & Sales & Mktg. Dir.: Leonard Silver; Gen. Mgr.: Carol Elmlinger.
Amicus Corp., PO Box 2388, Toluka Lake Sta., North Hollywood, Calif. 91602. Tel: (213) 985-8284. Pres., Prod'r, A&R, Pub. & Adv.: Quint Benedetti; VP: Giuseppe Balestrieri; Promo.: Steve Tofanetti.
Labels: (Owned) Amicus, Pyramid, Quinto.
Amigo Recs. & Music Co., 6137 N. Sixth St., Philadelphia, Pa. 19120. Tel: (215) 549-6825. Pres.: Ray Karol.
Amphion, see Standard-Colonial.
Ampis, see Nina.
Am/Rec of America, PO Box 62263, Virginia Beach, Va. 23462. Tel: (804) 340-3366. Pres.: Alex Spencer; Pub.: Jack Lewis.
Labels: (Owned) Blue Sea, Dimension, Dimensional.
Amsterdam, see RCA.
Ancath, see Schmeltzer Org.
Anchor, see ABC.
Lee Anderson Ents., PO Box 4141, North Hollywood, Calif. 91607. Tel: (213) 782-6915. Owner & Pres.: Lee Anderson; VP Sales & Mktg. & Promo.: Jim Anderson; VP Pub.: Beth Anderson; VP Adv.: Bruce Dale Anderson.
Branches: Lonedell, Mo., Box 170A, Rt. 1. Zip: 63060. Tel: (314) 629-3589. Prof. Mgr.: Linda Anderson—**Dell City, Okla.**, 3216 Oakbrook. Zip: 73115. Tel: (405) 677-7250.
Label: (Owned) Country Capers.
Andrew's Music, see Jazz Composer's Orchestra Ass'n.
Angel, see Capitol.
Anla, see Goldband.
Annuit Coeptis Music Recs. & Tapes Ltd., 2933 River Rd., Croydon, Pa. 19020. Tel: (215) 785-1541. Telex: 843366. Admin. VP: Michael Adler; VP Mktg.: John T. Gervasoni; VP Int'l: John Camer. (SEE ADVERTISEMENT)
Another Rec. Co., 6000 Sunset Blvd., Suite 204, Hollywood, Calif. 90028. Tel: (213) 461-4589. Pres.: Douglas Gilmore; VP: Joe Nixon; A&R: Miles Richmond; Sales Mgr.: Larry Robins; Promo. Mgr.: J. Pendleton Toney. (Distributed by Pickwick).
Ansap Recs. Inc., PO Box 10612, Zip: 35202; 1122 N. 22 St., Birmingham, Ala. 35234. Tel: (205) 251-4365. Pres. & Pub.: Ann Scott; VP: L. Burks; A&R: Dru M. Smith, Charley Scott; Sales & Mktg.: C.A. Scott.
Labels: (Owned) Ansap, Applause, Coaltown, Faith, Ore-Town.
Ansonia Recs. Inc., 802 Columbus Ave., New York, N.Y. 10025. Tel: (212) 865-2121. Cable: ANSORECORD. Pres.: Mercedes Glass; Exec. VP: Herman Glass.
Anthology, see International Rec. Inds.
Antique Recs., PO Box 192, Pittsburg, Kan. 66762. Tel: (316) 231-1620. Pres... E.F. Strasser; VP: M. Stasser; A&R: Don Johnson; Pub. & Adv.: Vicki Strasser; Promo.: E. Elmquist.
Antler Recs., PO Box 4765, Las Vegas, Nev. 89106. Tel: (702) 648-3515. VP & Gen. Mgr.: Doov Barskin; VP A&R: Buck Ram.
Labels: (Owned) Antler, Personality.
Apco, see Nationwide Sound.
Apollo Ents. Inc., 1915 N. Quince St., Olympia, Wash. 98501. Tel: (206) 352-9097.
Labels: (Owned) Excursion, Sound Preservers.
Apollo Recs., PO Box 3012, San Jose, Calif. 95156. Tel: (408) 292-2222. Pres. & A&R: Eric R. Hilding; VP: Clyde D. FaderKat; Gen. Mgr., Sales & Mktg.: Rick Ralston; Pub., Adv. & Promo.: Michael Drake.
Labels: (Owned) Apollo, FaderKat, Invader.
Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., Long Island City, N.Y. 11103. Tel: (212) 721-5599. Pres.: A.M. Poncic; Sales & Mktg. & Pub. Mgr.: Don Zemann; Prod'r: Nick Kuzmick.
Labels: (Owned) Apon, Amadeo, Discapon, Harmonia Mundi.
Applause, see Ansap.
Apple, see Capitol.
Applegate, see Fraternity.
Applewood, see American Themes & Tapes.
Araco, see Rock Island.
Arcade Music Rec'g Co., 2733 Kensington Ave., Philadelphia, Pa. 19134. Tel: (215) 739-7501. Pres.: Jack Howard.
Label: (Owned) Arcade.
Arcano, see Caytronics.
Archive, see Polydor.
Archive of Folk & Jazz Music, see Everest.
Archive of Piano Music, see Everest.
Arewee, see Jazz Composer's Orchestra Ass'n.
Argo, see Argo Sight & Sound.
Argo Sight & Sound Ltd., 539 W. 25 St., New York, N.Y. 10001. Tel: (212) 675-6060. Gen. Mgr.: Leo H. Hofberg.
Labels: (Imported) Argo, Das Alte Werke, L'Oiseau Lyre, Telefunken (classical).
Argus Rec. Prod'ns (div. of Record Room), PO Box 58, Glendora, N.J. 08029. Tel: (609) 939-0034. Gen. Mgr.: Lem Harris; A&R Dir: Eddie Jay Harris; Promo.: Patricia Cox.
Labels: (Owned) Argus, Merry Elf, Never Ending Music.
Argyle Recs., 2232 Vista Del Mar, Pl., Hollywood, Calif. 90068. Tel: (213) 467-6018. Pres.: Harold Spina; Gen. Mgr.: Edith Spina.
Arhoolie, La., see Flat Town.
Arhoolie Recs. Inc., PO Box 9195, Berkeley, Calif. 94709. Tel: (415) 841-8624, 525-1494. Pres.: Chris Strachwitz.
Labels: (Owned) Arhoolie, Blues Classics, Folklyric, Old Timey.
Int'l reps.: Canada (Canadian Music Sales), France (Musidisc), Germany (Bellaphon), Japan (Trio), Netherlands (Munich), Sweden (Sonet), UK (CRD).
Aria Senza Voce, see Alshire.
Aries, see Dove.
Ariola America Recs. Inc., 8671 Wilshire Blvd., Beverly Hills, Calif. 90211. Tel: (213) 659-6530. Pres.: Jay Lasker; Exec. VP: Howard Stark. (Distributed by Capitol)
Int'l reps: Benelux (Ariola), Canada (RCA), France (Ariola), Germany (Ariola), Netherlands (Ariola), Spain (Ariola).
Aris, see Peters Int'l.
Arise, see Jazz Composer's Orchestra Ass'n.
Arista Recs. Inc., 1776 Broadway, New York, N.Y. 10019. Tel: (212) 757-6081. Pres.: Clive Davis; Exec. VP: Elliot Goldman; A&R Dir.: Bob Feiden; VP Mktg.: Gordon Bossin; Pub.: Stu Werbin, David Spiwack; VP Promo.: David Carrico; Artist Development Dir.: Josh Feigenbaum.
Branch: Los Angeles, Calif. 9220 Sunset Blvd. Zip: 90069. Tel: (213) 550-0381. A&R Dir.: Eric Malamud.
Int'l branch: England, Bell Recs.
Labels: (Owned) Arista; (distributed) Cotton, Neighborhood, Philly Goove, Philly Sound, Rocky Road.
Int'l reps.: Canada (Capitol), Japan (CBS/Sony), rest of world (EMI).
ArLuE Rec'g Studio, 210 Gordon St., Jackson, Tenn. 38301. Tel: (901) 423-0752. Mgrs.: Gary Womble, Rayburn Anthony.
Labels: (Owned) New Frontier, Spectrum.
Armenian, see Kiderian-Virgin Vinal.
Armstrong/Edu-Tainment Co., 1000 Industrial Pkwy., Elkhart, Ind. 46514. Tel: (219) 293-8602. Pres.: Gene Frank.
Branch: New York, N.Y., 30 W. 60 St. Zip: 10023. Tel: (212) 581-4597.
Label: (Owned) Armstrong.
Arpeggio Recs. Corp., 907 N. Front St., Harrisburg, Pa. 17102. Tel: (717) 232-8651. Pres.: Bruce Rohrbach; VP & Gen. Mgr.: Bryan Rohrbach.
Arrest Recs., 1420 K St. NW, Washington, D.C. 20005. Tel: (202) 347-1420. Pres.: O.A. Cowan; Exec. VP: O.F. Smith.
Arrow, see St. Clair Prod'ns.
Art Recs. Mfg. Co., PO Box 8935, Fort Lauderdale 33310; 991 SW 40 Ave., Plantation, Fla. 33317. Tel: (305) 584-1904. Cable: ARTRECORDS. Fort Lauderdale. Pres. & A&R: Harold E. Doane; Sr. Exec. VP & Sales & Mktg.: Vivian P. Doane; Pub. Mgr.: David Dunn.
Labels: (Owned) Art, Citadelle, Cruise, Souvenir, Unity.
Int'l reps.: Colombia (Bambuco), Costa Rica (Indica), Panama (Dehlinger Agency).
Artco Recs. & Tapes Ltd., 2245 NW 39 St., Oklahoma City, Okla. 73112. Tel: (405) 521-0777. Pres.: Lelan Rogers; VP: Tom Hartman.
Label: (Owned) Artco.
Artcraft, see QCA Prod'ns.
Artist Direct, Blue Mounds, Wis. 53517. Tel: (608) 924-4959. Pres.: Gunnar Johansen.
Artists Int'l Recs., 919 Third Ave., Suite 3500, New York, N.Y. 10022. Tel: (212) 371-6000, 473-7079. Pres.: Robert Burford.
Labels: (Owned) ARM, Artists Int'l.
Arvee, see Everest.
Arzee Rec. Co., 3010 N. Front St., Philadelphia, Pa. 19133. Tel: (215) 425-6469. Owner & Pres.: Rex Zario; Gen. Mgr.: Betty Schmidt.
Asch, see Folkways.
Asha, see Jazz Composer's Orchestra Assn.
Ash Recs., 9300 Conger, Houston, Tex. 77034. Tel: (713) 946-8258. Owner: Steve Akin.
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Asp Rec. Co., 10123 66 Ave. S., Seattle, Wash. 98178. Tel: (206) 723-5471. Pres.: R.C. Graf; VP A&R: Bob West; VP Sales & Mktg.: Mike Duffy.
Labels: (Owned) Asp, Stinger.
Associated Rec'g Cos. (div. of Associated Inds.), Pearl Harbor Rec. Div., 1234 S. 58 St., Philadelphia, Pa. 19143. Tel: (215) 747-0613, 729-1324. Pres., George Guess; Exec. VP: Marcus Levy; A&R: Leo Gaton; VP Nat'l Sales & Promo.: Alonzo Brooks; VP Reg'l Sales & Promo.: Leonard Spratly; Sales & Mktg. Gen. Mgr.: Oscar Blalock; Promo.: Tom Goodman, James Boulding.
Labels: (Owned) Jeguar, Jenges, Pearl Harbor, Sin.
Astral 7 Recs. (div. of Herbie Smith Music Inc.), 1512 W. Dorothy Ln., Dayton, Ohio 45409. Tel: (513) 298-8640, 293-3535. Pres. & Gen. Mgr.: Herbert J. Smith.
Astroscope, see Platinum.
Asylum, see Elektra/Asylum/Nonesuch.
Atco, see Atlantic.
Athon Recs., 26 W. Benton Ave., Naperville, Ill. 60540. Tel: (312) 355-8343. Owner: Conrad Haidu.
Atlanna, see McKinnon.
Atlantic Rec'g Corp., 75 Rockefeller Plaza, New York, N.Y. 10019. Tel: (212) 484-6000. Cable: ATCOMUSIC. Bd. Chm.: Ahmet Ertegun; WEA Int'l Pres.: Nesuhi Ertegun; Vice-Chm.: Nesuhi Ertegun, Jerry Wexler; Pres.: Jerry Greenberg; Exec. VP: Sheldon Vogel; Sr. VP's: Dave Glew, Henry Allen.
Branch: Los Angeles, Calif., 9229 Sunset Blvd. Zip: 90028. Tel: (213) 278-9230. Gen. Mgr.: Bob Greenberg.
Distribution branches: Los Angeles, San Francisco, Calif.; Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Columbia, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis-St. Paul, Minn.; St. Louis, Mo.; Moorestown, N.J.; New York, N.Y.; Cincinnati, Cleveland, Ohio; Dallas, Tex.; Seattle, Wash. (See Record & Tape Wholesalers section for complete listings for Warner/Elektra/Atlantic Corp.)
Int'l branches: See WEA Int'l.
Labels: (Owned) Atlantic, Atco; (distributed) Big Tree, Finnadar, Little David, Migration, Nemperor, Niktom, RSO, Rolling Stones, Swan Song, Virgin, Wing & a Prayer.
Int'l reps.: See WEA Int'l.
Atlantis/Granny Rec. Co., 230 Peachtree St. NW, Atlanta, Ga. 30303. Tel: (404) 688-2124. Pres. & Gen. Mgr.: Tim McCabe.
Labels: (Owned) Atlantis, Granny.
Atteiram Prod'ns Inc., PO Box 418, 2871 Jonquil Dr., Smyrna, Ga. 30080. Tel: (404) 436-8384. Pres.: Carl W. Queen; VP's: Shirley Queen, William L. Hinnant; A&R: Randall Collins; Promo. Mgr.: Ron McCartey; Sec'y: Bobby C. Abel.
Labels: (Owned) API, Atteiram, Mars la Tour.
Audicon, see Laurie.
Audio-Arts, see Essar.
Audio Arts Inc., 5611 Melrose Ave., Hollywood, Calif. 90038. Tel: (213) 469-5103. Pres.: Madelon Baker; VP: Jackson Baker.
Labels: (Owned) Audio Arts, Audio Gospel.
Int'l rep.: UK (Pye).
Audio Bible Studies Inc., 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 466-6121.
Labels: (Owned) Audio Bible Studies, Kingsway.
Audio Book Co., 301 Pasadena Ave., South Pasadena, Calif. 91030. Tel: (213) 799-0666, 682-2255. Pres. & Gen. Mgr.: Tucker Gamer; Sales & Office Mgr.: Violet Tressel; Prod. Mgr.: Rudy Mugerl.
Labels: (Owned) Audio Book, Literary Recs.; (distributed) Listening Library.
Audio Fidelity, see Audiofidelity.
Audiofidelity Ents. Inc., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-7111. Cable: AUDIOFIDEL. Pres.: Herman D. Gimbel; Exec. VP: Harold Drayson; VP, A&R & Int'l: Carl Shaw; Nat'l Sales, Promo. Mgr.: Roy Rosenberg; VP Budget Labels: Sid Hess.
Labels: (Owned) Audio Fidelity, Audio Int'l, Audio Rarities, First Component Series, Mr. G., Thimble, Tiger Tail; (distributed) Black Lion, Chiaroscuro, ENJA, Harlequin, World Jazz.
Int'l reps.: Argentina (Microfon), Australia (Carinia), Austria (Bellaphon), Belgium (Anvers Radio), Brazil (Gravacoes Electricas), Canada (Phonodisc), Central America (Indica), Costa Rica (Indica), Denmark (Metronome), Dominican Republic (La Guarachita), Finland (PSO), France (Sofrason), Germany (Bellaphon), Hong Kong (Pak Lock), Israel (Unatex), Italy (Ariston), Japan (Teichiku), Netherlands (Dureco), New Zealand (Carinia), Philippines (Dyna), South Africa (Gallo), Spain (Ekipo), Thailand (Ching Thai), Singapore (Ching Huat).
Audio Gospel, see Audio Arts.
Audio Int'l, see Audiofidelity.
Audio Latino, see Caytronics.
Audiomex, see South Eastern.
Audiophile, see Happy Jazz.
Audio Precision, see Jazzology-GHB.
Audiorama Rec. Corp., 658 10 Ave., New York, N.Y. 10036. Tel: (212) 246-9858. Owner: Rafael Diaz Gutierrez; Mgr.: Hilda Diaz.
Labels: (Owned) Almedra, Audiorama, Madely, Taurus.
Audio Rarities, see Audiofidelity.
Audio Rec'rs of Arizona (ARA), 3830 N. Seventh St., Phoenix, Ariz. B5014. Tel: (602) 277-4723.
Label: (Owned) Ramco.
Audio Spectrum, see Alshire.
Audiotek Systems Inc., 711 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 521-7631. Pres.: Dan R. Holmes; VP: Wes Hayne; Sec'y-Treas., Pub. & Adv.: Jeaneane Miller; Eng.: David Rivkin.
Label: (Owned) ASI.
Audio-Video Concepts Inc., 5408 Silver Hill Rd., Suite 501, Washington, D.C. 20028. Tel: (301) 568-5443. Pres.: Edward P. Helvey, Jr.; VP: John N. Caughman; A&R: John N. Caughman, Cynthia D. Stephanian; Sales Mgr. & Corp. Sec'y: Cynthia D. Stephanian.
Label: (Owned) AVCon.
Aurora, see A. Schroeder.
Aurora Borealis, see Crimson Dynasty.
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Avant Garde Recs. Inc., 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-1343. Pres.: Frank Siegfried;

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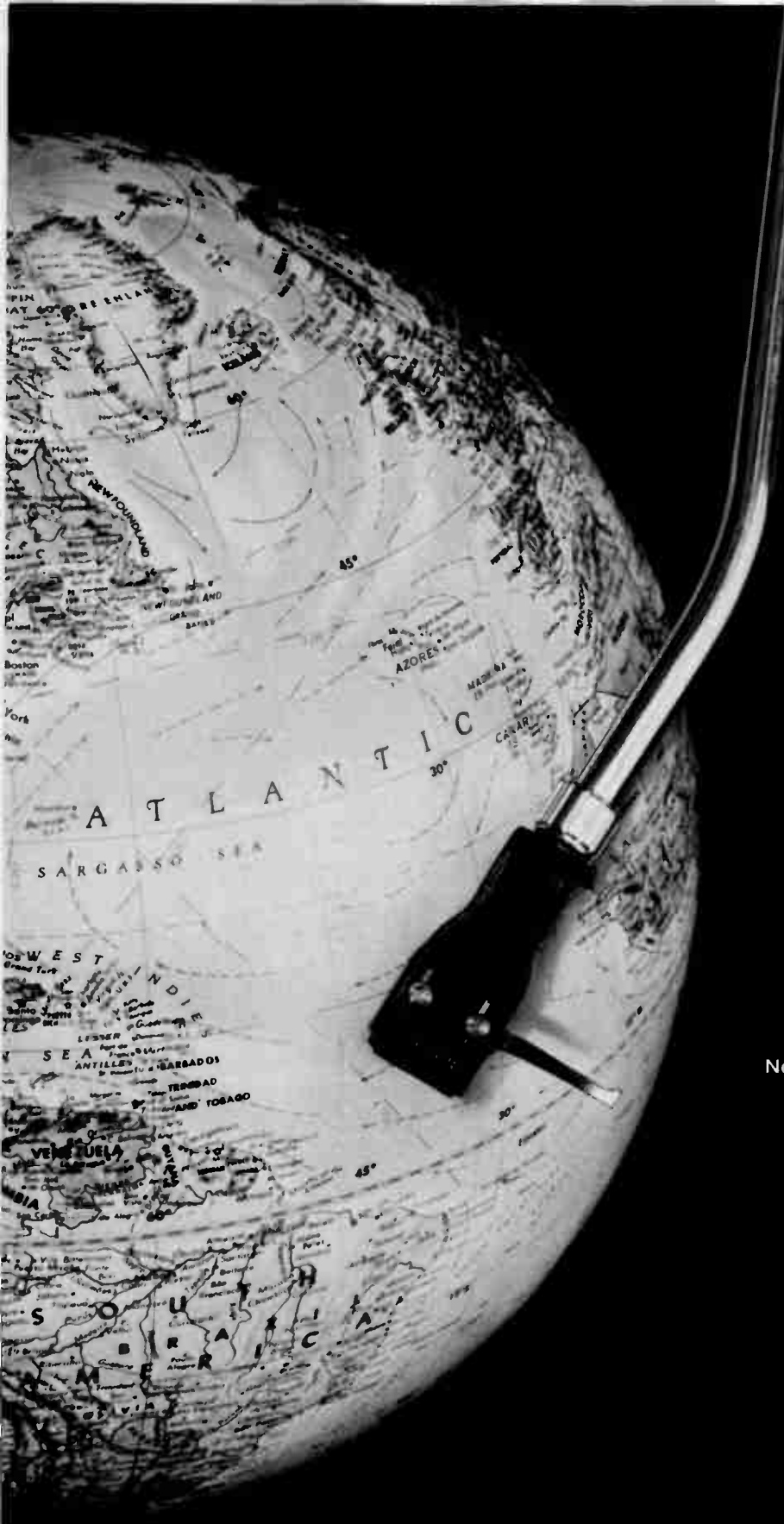
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Gen. Mgr., Pub. & Adv.: Bobby McFarland.
Int'l branch: England.
Int'l reps.: Australia (Move), Canada (Quality).

Avco Recs. Corp., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 541-4110. Telex: 710-581-6125. Co-Pres.: Hugo Peretti, Luigi Creatore; VP & Gen. Sales Mgr.: Bud Katzel; Nat'l Promo.: Steven Rudolf; Prod'n Mgr.: Joyce Weston.
Int'l reps.: Australia (Festival), Brazil (Top Tape), Canada (Quality). Caribbean (Dynamic Sound in Jamaica), Chile (Banglad), Germany (Ariola-Eurodisc), Greece (Matsas), Guatemala (LatinoAmericanos), Israel (Litratone), Italy (Ariston), Japan (Victor), Mexico (Audivision), Philippines (Home), Scandinavia (CBS), Singapore (Baal), South Africa (Trutone), Spain (Columbia), UK (Phonogram), Venezuela (Velvet).

AVCon, see Audio-Video Concepts.

Averno, see Orfeon.

Avoca, see Irish Musical Inds.

Avon, see American Themes & Tapes.

Aware, see General Rec'g.

Azteca Recs. Inc., 1015 Isabel St., Burbank, Calif. 91502. Tel: (213) 849-4671. Cable: BUDSOUND. Pres.: Al Sherman; VP & Gen. Mgr.: Ricardo Ceja. (Distributed by Alshire).

B

B A S F Systems Inc., Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4190. Music Mgr.: Woody Howard; Nat'l Sales Dir.: Gerry Berberian; Nat'l Sales Mgr.: Robert Patterson; Mktg. Mgr.: Jerry Hubeny.
Home office: Germany.
Labels: (Owned) BASF; (represented) Cornet (Germany), Harmonia Mundi (Germany), MPS (Germany), MPS/BASF (Germany).

B-Atlas, see Jody.

B H R Recs., 52 Belmont St., Rochester, N.Y. 14620. Tel: (716) 442-0932. Pres.: James Bearce; Eng.: Jack Bearce.
Branch: Le Roy, N.Y., 7653 Telephone Rd. Zip: 14482. Tel: (716) 584-3457. Pres.: Kenneth Bearce.

B O S, see J. Bullard.

B R C, Calif., see Bandbox.

B R C, N.Y., see Brunswick.

B-Rod, see Music Mountain.

B R W Ents., Box 209, Rt. 3, Palatka, Fla. 32077. Tel (904) 328-4786. Owner: Vicki Winchester.

8 T M, see Chess/Janus.

Babylon Rec'g Corp., 45 Fifth Ave., New York, N.Y. 10003. Tel: (212) 929-3960. Pres.: Steven Caspi; Gen. Mgr.: Jerald Wagner; A&R Co-ord.: Julie Flusberg; Gospel Dept. Dir.: Mancel Warrick.
Branch: Chicago, Ill., 323 E. 23 St. Zip: 60616. Tel: (312) 326-9111. VP Promo.: Eddie Thomas.
Int'l rep.: Worldwide except USA & Canada (Polydor).

Bach Guild, see Vanguard.

Backstage, see McKinnon.

Baerenreiter UNESCO Collection, see International Rec. Inds.

Bagatelle Rec. Co., 412 Main St., Suite 1005, Houston, Tex. 77002. Tel: (713) 225-0214. Owners: Byron & Charles Benton; Sales & Mktg.: Kenneth Benton; Adv.: Lora Whiteby.
Labels: (Owned) Bagatelle; (distributed) World Wide.

Bal Recs., PO Box 369, La Canada, Calif. 91011. Tel: (213) 790-1242. Pres. & Pop A&R: Adrian Bal.

Balboa Rec. Co., 16027 Sunburst St., Sepulveda, Calif. 91343. Tel: (213) 892-0044. Owner: Larry Fotine.

Balkan, Sharon, Pa., see Marjon.

Balkan Hi-Fi, see Balkan Music.

Balkan Int'l, see Balkan Music.

Balkan Music Co., 6917 W. Cermak Rd., Berwyn, Ill. 60402. Tel: (312) 484-6436. Owner: Slavco A. V. Hlad; Sales Mgr.: Louis J. Hlad.
Branch: Beaver Falls, Pa., Concord Church Rd., RD 2. Zip: 15010. Tel: (412) 843-0918. Mgr.: John Krilcich.
Labels: (Owned) Balkan Int'l, Balkan Hi-Fi; (distributed) Czech, Greyko, Heritage.

Banana, see Stacy-Lee.

Band Box Rec. Co., PO Box 15477, Lakewood, Colo. 80215. Tel: (303) 238-8786. Owner: Aurelia Vicky Morosan.
Labels: (Owned) Band Box, Rustique, Spicy, Valerie.

Bandbox Recs., PO Box 2384, Hollywood, Calif. 90028. Tel: (213) 465-2910. Cable: BANDCO. Pres.: John Caldwell; Exec. VP: David Knox; Pop A&R Dir.: Don Henderson; Classical A&R Dir.: Bert Kennedy; Sales Mgr.: Richard Holiday; Nat'l Promo. & Pub. Dir.: Cliff Hisel.
Labels: (Owned) BRC, Bandbox, Bandco, Frolique.

Bandco, see Bandbox.

Bandwagon, see Nationwide Sound.

Bang, see Web IV.

Banshee, see Jo-Park

Barbary Coast, see Standard-Colonial.

Barnaby Recs., 816 N. La Cienega Blvd., Los Angeles, Calif. 90069. Tel: (213) 657-6150. Pres.: Andy Williams; Promo. Dir.: Joy Hall. (Distributed by Chess/Janus)

Barometor, see Scepter.

Baron, see Newcomb

Baroque, see Orion Master.

Bat, see Dawn.

Battery Recs. Inc., 1860 Broadway, New York, N.Y. 10023. Tel: (212) 246-1590.
Label: (Owned) Painted Smiles.

Bay Recs., 5801 Margarido Dr., Oakland, Calif. 94618. Tel: (415) 658-9579. Owner: Michael Cogan.

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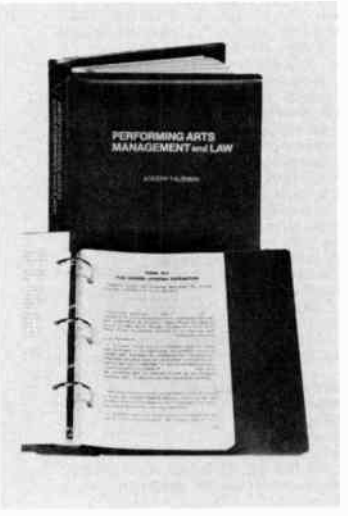
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C M C Corp., 1283 Research Blvd., St. Louis, Mo. 63132. Tel: (314) 997-7100.
C M E Recs. Inc., PO Box 282, North Miami Beach, Fla. 33160. Tel: (305) 754-2583. Pres., Pub. & Promo.: George Daye Jr.; Nat'l Exec. Dir. & Sales & Mktg.: William D. Anderson III; Adv.: Bobbi Bananas.
C M S Recs. Inc., 14 Warren St., New York, N.Y. 10007. Tel: (212) 964-3380. Pres., Sales & Mktg. & Tape: Irving Tepper; VP, Treas., A&R & Int'l: Leon Golovner; Pub., Adv. & Promo.: Kay Blackburn.
Labels: (Owned) CMS, Desto; (distributed), Oryx.
Int'l rep.: UK (Peerless).
C O R I, see Continental Rec'gs.
C R A, see Children's Recs. of America Inc.
C R I, Mich., see Colortonics Rec'g Inds.
C R I, N.Y., see Composers Rec'gs Inc. & Jazz Composer's Orchestra Ass'n.
C R R, see Bil-Mor.
C r 3, see Creative Artists.
C S G, see McKinnon.
C S P, see Jazz Composer's Orchestra Ass'n.
C T I, see Creed Taylor Inc. & Motown.
Cabin Recs. Inc., Box 219, RD 2, Honesdale, Pa. 18431. Tel: (717) 253-3622.
Cactus, see Jim Hall.
Cadet, N.Y., see Chess/Janus.
Cadet Recs., PO Box 36, Burnett, Wis. 53922. Tel: (414) 689-2215.
Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Telex: 67-3572. Pres.: Jules Bihari; Exec. VP: Joe Bihari; Gen. Mgr.: James Takeda; A&R: K. Gravenhorst; Sales &Mktg., Tape & Int'l: Donald Macmillan; Pub., Adv. & Promo.: Robert Herrington.
Branch: Park Ridge, N.J., 12 Maple Leaf Dr. Zip: 07656. Tel: (201) 391-3676. VP Sales: Robert Herrington.
Labels: (Owned) Kent, Modern, Bright Orange, Crown, Custom, Mother Goose, Riviera, Robin Hood, Super-8, United, Vee-8.
Cadet/Concept, see Chess/Janus.
Caedmon Recs. Inc., 505 Eighth Ave., New York, N.Y. 10018. Tel: (212) 594-3122. Pres. & A&R: Carol Haubert; Mktg. & Sales Dir.: Robert D. Knox.
Calabessas, see Windi.
Caliente, see Caytronics.
California, Fresno, Calif., see California Artists.
California, Los Angeles, Calif., see Contemporary.
California Artists Corp., PO Box 11474, Fresno, Calif. 93773. Tel: (209) 222-8702. Pres.: Ray Camacho; VP: Mingo Cervantes; Gen. Mgr.: Jose Cruz; Sec'y & Pub.: Martina Calles; Promo.: Jesse Luna.
Labels: (Owned) California, California Artist.
California's Blue-Rose, Box 483, Shadow Ln., Fontana, Wis. 53125. Tel: (414) 275-3369. Owner: Felix Kubik.
Cambridge Recs. Inc., 125 Irving St., Framingham, Mass. 01701. Tel: (617) 879-2282. Pres. & A&R: Charles P. Fisher; Sales Ass't: Pamela Lee; Promo Rep.: Larry Sockell.
Camden, see RCA.
Camden Soul, Rock Island.
Canaan, see Word.
Canadian American Rec'gs, see Dawn.
Canaltown Recs., 239 E. Main, Palmyra, N.Y. 14522. Tel: (315) 597-5819.
Labels: (Owned) Canaltown, Upstate N.Y. Hillbillies.
Candide, see Vox.
Canto Libre, see Monitor.
Cantophone Institute, PO Box 914, FDR Sta., New York, N.Y. 10022. Dir.: George Kaufmann.
Label: (Owned) Cantophone: Great Masters School of Voice.
Canyon Recs., 4143 N. 16 St., Phoenix, Ariz. 85016. Tel: (602) 266-4823. Pres.: Raymond A. Boley; VP: Mary E. Boley; Pub. & Adv. Dir.: Muriel Walsh.
Int'l reps.: Canada (Almada, Melody), Germany (Helmut Marcuse).
Capa Recs., PO Box 5777, Saraland, Ala. 36571. Tel: (205) 675-0701. Pres.: James A. Whiting; Prod'r & Eng.: James Whiting Jr.; Sec'y & Pub.: Anne Whiting; Promo.: Gary Elmore.
Labels: (Owned) Acca, Capa; (distributed) Rickarby.
Capitol Recs. Inc. (sub. of Capitol Inds.-EMI Inc.), 1750 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 462-6252. Cable: CAPRECORDS. Telex: 674051. Pres. & Chief Exec. Officer Capitol Inds.-EMI Inc.: Bhaskar Menon; Exec. VP & Chief Operating Officer: Brown Meggs; Sr. VP, A&R: Al Coury; Sr. VP Mktg.: Don Zimmermann; Nat'l Sales Mgr.: Dennis White; Nat'l Promo. Mgr.: Bruce Wendell; Creative Servs. Dir.: Dan Davis; Nat'l Pub. Mgr.: Patti Wright; Adv. Mgr.: Mickey Diage; Int'l Mktg. Dir.: James Mazza; Nat'l Artist Relations Mgr.: Bob Dombrowski.
Branch: New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 757-7470. Exec.: Joe Petrone.
Int'l branch: Canada.
Distribution branches: Los Angeles, San Francisco, Calif.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Germantown, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis, Minn.; New York, N.Y.; Cleveland, Ohio; Bethlehem, Philadelphia, Pa.; Dallas, Tex. (See Record & Tape Wholesalers section for complete listings).
Labels: (Owned) Angel, Capitol, Melodiya/Angel, Seraphim; (distributed) Apple, Ariola America, EMI, Harvest, Haven, Ring-O'.
Int'l reps.: Argentina (EMI), Australia (EMI), Austria (EMI), Barbados (West Indies Recs.), Belgium (EMI), Brazil (EMI), Chile (EMI), Colombia (CBS), Denmark (EMI), Finland (EMI), France (Pathe Marconi-EMI), Germany (EMI), Greece (Columbia/EMI), Guatemala (Dideca), Hong Kong (EMI), India (Gramophone), Ireland (EMI), Israel (CBS), Italy (EMI), Jamaica (Record Specialists), Japan (Toshiba-EMI), Kenya (Sapra), Lebanon (EMI), Malaysia (EMI), Mexico (EMI), Netherlands (EMI), New Zealand (EMI), Nigeria (EMI), Norway (EMI), Pakistan (EMI), Peru (IEMPSA), Philippines (Dyna), Portugal (Procope), Singapore (EMI), South Africa (EMI-Brigadiers), Spain (EMI), Sweden (EMI), Switzerland (EMI), Thailand (EMI), Turkey (Grunberg Ticaret), UK (EMI), Uruguay (Ricardo y Rodolfo Gioscia), Venezuela (Los Ruices).
Note: The classical material released in USA on the Angel label is released abroad on the following EMI labels: France (Voix de Son Maitre, Pathe-Marconi), Germany (Electrola), Italy (Voce del Padrone), UK (British Columbia, HMV, Parlophone).
Capitol Star Artist Inc., 1458 Buffalo Rd., Rochester, N.Y. 14624. Tel: (716) 328-5565. Pres., Adv. & Promo.: Don Redanz; VP: Tony Powlowski; Sales Mgr. & Pub.: Don Vailes.
Labels: (Owned) Buckeye, Capitol Star.
Capra, see Jazz Composer's Orchestra Ass'n.
Caprice Recs. Inc., PO Box 40346, Zip: 37204; 1301 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 383-0334. Pres.: R.E. Lewis; VP: C.A. Pohlman; Exec. Prod'r: Don Lewis; Sales & Mktg. & Promo. Mgr.: Benny Williams; PR Dir.: Darlene Lewis; Adv. Exec.: Sandra Sweeney.
Labels: (Owned) Caprice, Relco.
Capricorn, Calif., see Rhythms Prod'ns.

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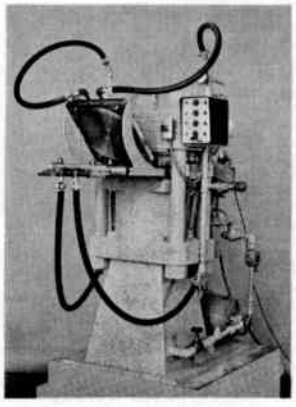




Capricorn Recs. Inc., 535 Cotton Ave., Macon, Ga. 31208. Tel: (912) 745-8511. Pres.: Phil Walden; Exec. VP: Frank Fenter; VP & A&R: Johnny Sandlin; Sales & Mktg. Dir.: David Young; VP Pub.: Michael Hyland; Adv. Dir.: Diana Kaylan; VP Promo.: Dick Wooley. (Distributed by Warner Bros.).
Branch: Burbank, Calif., 4405 Riverside Dr. Zip: 91505. Tel: (213) 849-1371. Gen. Mgr.: Larry Saul.
Captain, see Golden State.
Cara, see Golden Sands.
Carapan Prod'ns Inc., 17029 Chatsworth St., Granada Hills, Calif. 91344. Tel: (213) 363-9547. Pres.: Stanley Z. Daniels.
Cardinal, see Vanguard.
Cargo Rec. Co., 8227 Williams Ave., Philadelphia, Pa. 19150. Tel: (215) 242-6756. Owner & Pres.: Burnett Bynum; VP Sales & Mktg.: William Anderson; Adv. Mgr.: Mekenda Saunders.
Labels: (Owned) Cargo, G#.
Caribi, see Boddie.
Caribou Recs., 8600 Melrose Ave., Los Angeles, Calif. 90069. Tel: (213) 659-1301. Pres.: James William Guercio. (Distributed by CBS)
Carillon Recs. Inc., 520 Fifth Ave., New York, N.Y. 10036. Tel: (212) 682-5844.
Carino, see Caytronics.
Carman Prod'ns Inc., 15456 Cabrito Rd., Van Nuys, Calif. 91406. Tel: (213) 873-7370. Pres.: J. Gottfried; VP: T.R. Skeeter; A&R: M. Richardson, M. Stark; Pub.: William Trowbridge.
Label: (Owned) Global Theatre.
Carolina Recs. Co., 1605 Park Dr., Raleigh, N.C. 27605. Tel: (919) 833-6694. Owner: Ethel Laughlin Casey; Gen. Mgr.: Walker Laughlin Casey.
Carousel, N.Y., see Jazz Composer's Orchestra Ass'n.
Carousel Recs. Inc., 1273½ N. Crescent Heights Blvd., Los Angeles, Calif. 90046. Tel: (213) 656-8100. Pres. & A&R: Stuart Lanis; VP Sales & Mktg.: Mel Green; Pub.: Maria LaMagra; Adv.: James Scott; Promo.: Bob Hatton.
Carriage Recs., 913 Hamilton Ave., Fort Wayne, Ind. 46806. Tel: (219) 456-7777. Gen. Mgr.: R.A. Steinke.
Carrie Recs., PO Box 1368, Nashville, Tenn. 37202. Tel: (615) 297-4174. Pres. & Sales & Mktg.: James Hendrix.
Carvin, see Nationwide Sound.
Casablanca Recs. Inc., 1112 N. Sherbourne Dr., Los Angeles, Calif. 90069. Tel: (213) 657-8100. TWX: 910-490-2597. Pres.: Neil Bogart; Gen. Mgr. & Int'l: Mauri Lathower; VP A&R: Larry Harris; VP R&B: Cecil Holmes; Sales & Mktg. Dir.: Richard Sherman; VP Pop Promo.: Buck Reingold.
Int'l reps.: Austria (EMI), Australia (Astor), Belgium (EMI), Brazil (Som), Canada (Quality), Denmark (EMI), Finland (EMI), France (Pathe-Marconi), Germany (EMI), Ghana (Coret), Hungary (Kultura), Italy (EMI), Japan (Victor), Mexico (Gamma), Netherlands (Negram), Norway (EMI), Philippines (Dyna), Portugal (Valentim de Carvalho), South Africa (Satbel), Spain (EMI-Odeon), Switzerland (EMI), Sweden (EMI), UK (EMI).
Casa Grande Recs., PO Box 113, 6 Carter Pl., Woburn, Mass. 01801. Tel: (617) 933-1474. Cable: CASA-GR. Owner & Gen. Mgr.: Frank P. Pappalardo; A&R, Promo. & Tape: Frank Paul; Sales & Mktg.: Rita Daniels; Pub. & Adv.: Joseph J. Pappalardo.
Cash, Calif., see Musimex.
Cash, Tex., see Golden Sands.
Castle, see Rock Island.
Cat, see TK Prod'ns.
Cave, see Cavern Sound.
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Cavern Sound Corp., 16400 E. Truman Rd., Independence, Mo. 64050. Tel: (816) 836-4000.
Labels: (Owned) Cavern, Cave, Pearce.
Caytronics Corp., 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-0044. Pres.: Joe Cayre; Chm., Gen. Mgr. & Sec'y-Treas.: Stanley Cayre; VP's: Ken Cayre, Lee Schapiro, Rinel Sousa. Local branch: 653 10 Ave. Zip: 10036. Tel: (212) 241-4090. Mgr.: Ken Cayre.
Distribution branches: Los Angeles, Calif., Cayre Inds. of California Inc.; Miami, Fla., Cayre Dists. of Florida Inc.; Chicago, Ill., Cayre Dists. of Chicago Inc.; San Antonio, Tex., Cayre Dists. of Texas Inc. (See Record & Tape Wholesalers section for complete listings).
Labels: (Owned) Caytronics, Caliente, Charro, Mericana, Normex, Pronto, Salsoul (dist. by CBS); (distributed) Arcano, Audio Latino, Carino.
(SEE ADVERTISEMENT)
Celebration, see Jazz Composer's Orchestra Ass'n.
Celeen, see Carl D. Potnick
Celest, see R.B. Brickers.
Celestial Recs., PO Box 1563, Hollywood, Calif. 90028. Tel: (213) 466-8019. Pres., Sales & Mktg., Pub., Adv. & Promo.: Arthur H. Benson; VP: Billy Brent; A&R: John Kraus, Jimmy Haskell.
Labels: (Owned) Celestial; (distributed) Hafa Adai, Sounds of Jazz.
Centaur Recs., 82 Aldine St., Rochester, N.Y. 14619. Tel: (716) 328-4649. Pres.: Martha B. Pitoni; Gen. Mgr. & A&R Prod'r: Ven Pitoni; Sales, Mktg., Pub. & Promo Mgr.: Marv Steffey; Adv.: Dennis Majzak.
Int'l rep.: New Zealand (Peak).
Center City, see McKinnon.
Century Ltd., see Sable.
Cetra, see Vox.
Cetra (spoken word only), see Playette.
Chachalaca, see John Harvey.
Chaos Recs., 24548 Pierce, Southfield, Mich. 48075. Tel: (313) 559-7630. Pres.: Bruce Lorfel.
Chapel/Bridge Recs. (div. of Pacific Press Publ'g Ass'n), 1350 Villa St., Mountain View, Calif. 94042. Tel: (415) 961-2323. Prod. & Sales Mgr.: C.S. Wallace.
Labels: (Owned) Bridge, Chapel.
Charade Recs., 1310 E. Kern St., Tulare, Calif. 93274. Tel: (209) 686-2533. Pres. & Gen. Mgr.: Raymond A. Baradat; VP: Pamela R. Baradat; A&R Dir.: Art Stewart; Sales: Syl Grigsby; Pub.: Jon Stiff, Harold Dickerson; Adv.: Joe Luiz, Louis Thomas; Promo.: Mike Pruitt.
Int'l rep.: Japan (Hara).
Charay, see Le Cam.
Charity Recs., PO Box 762, Zip: 35801; Townhouse Office Center, 2804 S. Memorial Pkwy., Huntsville, Ala. 35805. Tel: (205) 533-4605. Pres.: E. Thomas; VP: C. Jones; A&R: C. Langford; Pub.: A.B. Thomas; R&B & Adv.: R. Thomas; Promo. Dir.: B. Jones.
Labels: (Owned) Charity, Sentown.
Charles, see Genuine.
Charm, see Discus.
Charro, see Caytronics.
Chart, see Better Sounds.
Charter, see Gibson.
Chatham Recs. (div. of Chatham Communications Inc.), PO Box 11, Pittsburgh, Pa. 15230. Tel: (412) 471-3113. Pres.: Thomas E. Morgan; Sales Mgr.: T. James Nagle.
Chatham Square, see Jazz Composer's Orchestra Ass'n.
Chattahoochee Recs., 16030 Ventura Blvd., Encino, Calif. 91403. Tel: (213) 788-6863.
Checker, see Chess/Janus.
Chuck Chellman Co. Inc., 900 17 Ave. S., Suite 205, Nashville, Tenn. 37212. Tel: (615) 329-9256. Pres.: Chuck Chellman; VP & Secy-Treas.: Georgia Chellman.
Labels: (Owned) Renegade, Stampede, Zeus.
Chelsea, see Wes Farrell.
Cheneyville USA, see Big Deal.
Cherry Red, see Bil-Mor.
Chess, see Chess/Janus.
Chess/Janus Rec. Co. (div. of GRT Corp.), 8776 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-6444. VP A&R: Alan Mason; Nat'l Sales Mgr.: Howard Silvers; Mktg. Dir.: Harold Komisar; Pub. Mgr.: Jon Tiven; Int'l Opns. Dir.: Bob Scerbo; Bus. Affairs Mgr.: Dorothy Schwartz.
Labels: (Owned) BTM, Cadet, Cadet/Concept, Checker, Chess, GRT, Janus; (distributed) Barnaby, Shakat.
Int'l reps.: Australia (Electronics Ind.), Brazil (Top Tape), France (Musidisc), Greece (Phonogram), Hong Kong (Victor), Israel (CBS), Jamaica (Federal), Japan (Victor), New Zealand (Pye), Portugal (Tecla), Singapore (Victor), Spain (Movieplay), UK (Phonogram).
Chevron, see Sable.
Chewing Gum, see 18 Good.
Chiaroscuro, see Audiofidelity.
Chico, see Rio Grande.
Children's Rec. Guild, see Franson.
Children's Recs. of America, 159 W. 53 St., New York, N.Y. 10019. Tel: (212) 581-3711. Pres.: Arthur Shimkin; VP: Shy Raiken; VP Sales & Mktg.: Arthur Denish.
Labels: (Owned) CRA (Children's Recs. of America), Sesame Street.
Children's World, see Jemkl.
Chi-Lite, see Alaska Chi Sound.
Chime, see QCA.
Chimneyville, Fla., see TK Prod'ns.
Chimneyville, Miss., see Malaco.
Chisholm, see Nationwide Sound.
Choice Recs. Inc., 245 Tilley Pl., Sea Cliff, N.Y. 11579. Tel: (516) 671-7299. Pres.: Gerald S. Macdonald; VP Promo.: Patricia M. Macdonald. (Distributed by Columbia Special Servs. & Jazz Composer's Orchestra Ass'n)
Int'l rep.: Japan (Trio), worldwide except US & Japan (PBR).
Christian Faith, see Skylite-Sing.
Christian Folk, see Skylite-Sing.
Chroma Rec. Co., 7-11 E. Genesee St., Auburn, N.Y. 13021. Tel: (315) 253-5380. Owners: Frank Mucedola, Fred G. Mammoliti.
Chrysalis, see Warner Bros.
Chytowns, see JermA.
Cinema-Arts, see Creative Disc.
Cinema Prize Inc., PO Box 8192, Universal City, Calif. 91608. Tel: (213) 684-1777. Pres.: C. Harper; VP: K. Whitenack; VP A&R: Joey Vierira; VP Sales & Mktg., Adv. & Promo.: Cameron Swafford; Pub.: Jay Bernstein; Tape: Bill Robinson; Int'l: Franz Seelos.
Labels: (Owned) Cinema Prize, Summit.
Int'l rep.: Germany (Agil).
Circle, see Jazzology-GHB.
Citadelle, see Art Recs.
Clarama, see Sussex.
Claremont, see Montclair.
Claridge Music Inc., 6362 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-8149. Pres.: Frank C. Slay Jr.; Pop A&R: Victor G. Catala; Sales & Mktg.: Ross Burdick.
Label: (Owned) Claridge.
Int'l rep.: Canada (Polydor).
Clark, see Nugget.
Classic Jazzz, see Music Minus One.
Classics to Keep, see Stanyan.
Le Classique, see Briarmeade.
Clay Pigeon Recs. (div. of Nuclear Proton Group), 6921 S. Claremont Ave., Chicago, Ill. 60636. Tel: (312) 476-2553. Pres. & A&R: Vytautas Beleska.
Clear Light Prod'ns Inc., PO Box 391, Newton, Mass. 02158. Tel: (617) 969-3456. Pres.: Donald Andreson.
Cleo, see Mother Cleo.
Climax Rec. Corp., 31 Fieldstone Dr., Livingston, N.J. 07039. Tel: (201) 992-4540.
Branch: New York, N.Y., 850 Seventh Ave. Zip: 10019. Tel: (212) 757-4140.
Clip, see West Side.
Cloud 9, see Shondell.
Clown Recs., 156 W. 44 St., Suite 203, New York, N.Y. 10036. Tel: (212) 265-8926.
Labels: Clown, Will-Power.
Int'l rep.: Canada (Quality).
Coaltown, see Ansap.
Cobra Recs., PO Box 2144, Winnetka, Calif. 91306. Tel: (213) 993-8353. Pres., A&R & Gen. Mgr.: Don Bradley; VP: E. Horton.
Labels: (Owned) Cobra, Reena, Sundown.
Coco Recs. Inc., 254 W. 54 St., New York, N.Y. 10019. Tel: (212) 582-6886. Pres.: Harvey Averne; Sec'y-Treas.: Sam Goff; Pub. Dir.: Olga Villanueva; Head of Promo.: Pete Castagne.
Int'l reps.: Dominican Republic (Karen), France (Soul Posters), Japan (Nippon Phonogram), Panama (Onda Nueva), Peru (IEMPSA), Puerto Rico (Universal), Spain (Euromusic), Venezuela (Velvet).
(SEE ADVERTISEMENT)
Coda, see Spanish Music Center.
Coin Depot, see Surf.
Coliseum, see London.
Collector's Series, see Columbia Special Servs.
Colonial, see Standard-Colonial.
Colon-United Recs. Inc., 1022 N. Palm Ave., Los Angeles, Calif. 90069. Tel: (213) 659-6034. Pres.: Marc Gordon Jr. (Distributed by Arista)
Label: (Owned) Rocky Road.
Int'l rep.: Germany (Polydor).
Colony, see Otoao.
Colorful, see Robbins.
Colortronics Rec'g Inds., 7887 Jackson Rd., Ann Arbor, Mich. 48103. Tel: (313) 769-2815. Pres., A&R, Sales & Mktg., Adv. & Promo.: Richard S. Curtis; VP, A&R & Sales & Mktg.: E.G. Clawson.
Labels: (Owned) Colotronics Rec'g Inds. (CRI); (distributed) RSC.
Colosseum, see Acropole.
Columbia, see CBS.
Columbia (Spain), see Alhambra.
Columbia Special Servs., 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Special Servs. Dir.: Donald E. Farrell; Collector's Series Mgr.: David Backer. (Also see CBS)
Label: (Owned) Collector's Series; (distributed) Choice, Corinthian, Daffodil, Stanyan.
Int'l rep.: Japan (Trio).
Columbito, see Montuno.
Column, see Stag.
Comedian, see La Val.
La Comedie Francaise, see Everest.
Comet, see Goldmont.
Compo Rec. & Publ'g Co., 105 Burk Dr., Oklahoma City, Okla. 73115. Tel: (405) 677-6448. Pres.: Sonny Lane; VP: Yvonne DeVaney.
Composers Rec'gs Inc., 170 W. 74 St., New York, N.Y. 10023. Tel: (212) 873-1250. Co-Pres.: Otto Luening, Jack Beeson; Exec. VP & A&R: Carter Harman; Nat'l Sales Rep.: Larry Sockell; Prod'n Ass't, Pub. & Promo.: Helen Sive.
Label: (Owned) CRI.
Int'l reps.: Switzerland (Eulenburg), UK (Rediffusion).
Composers Collective, see Jazz Collector's Orchestra Ass'n.
Con Brio Recs. Inc., 824 19 Ave. S., Nashville, Tenn. 37203. Tel: (615) 329-1944. Pres.: Ken Rogers; Exec. Prod'r: Bill Walker; Pub., Adv. & Comptroller: Jeff Walker; Promo. Dir.: Charlie Lamb. (Distributed by Ranwood)
Concept/Sonet, see Jazz Composer's Orchestra Ass'n.
Concert Rec'g, PO Box 531, 3318 Platt Ave., Lynwood, Calif. 90262. Tel: (213) 639-1341. Owner: William G. Johnson; Sales & Mktg. Mgr.: Peggy Thiese.
Int'l branches: Australia, England.
Concert Classics Rec. Co., 120 Schenck Ave., Great Neck, L.I., N.Y. 11021.
Concert-Disc, see Everest.
Concord Music Prod'ns Inc., 1601 Langford Rd., Baltimore, Md. 21207. Tel: (301) 752-1212 x 468, 747-2957. Pres. & Sales & Mktg. Dir.: Albert Cunniff Jr.; VP: Phyllis Cunniff; A&R, Adv. & Promo. Dir.: Benedict Daniel.
Conestoga, see International Sound Corp.
Connoisseur, see American Themes & Tapes.
Connoisseur Society Inc., 390-B West End Ave., New York, N.Y. 10024. Tel: (212) 873-6769. Cable: CONNOSOREC. Pres., A&R & Tape Dir.: E. Alan Silver; VP, Sales & Mktg., Adv., Promo. & Int'l Dir.: Rosana M. Silver; Pub. Dept. Head: Claudia Marx; Ass't Sales Mgr.: Richard Brestoff; Comptroller: Sy Rosen.
Labels: (Owned) Connoisseur Society; (distributed) Pathe-Marconi EMI (France).
Int'l reps.: Australia (Discurio), Brazil (Imagem), Canada (Almada), Germany (Membran), Iceland (Radio Budin), Japan (Nippon Phonogram), Mexico (Gamma), UK (Continental).
Conquest, see Repeat.
Contempo Recs., 300 W. 55 St., Apt. 5-G, New York, N.Y. 10019. Tel: (212) 765-3910. Mgr.: David Nathan.
Home office: England.
Contemporary Recs. Inc., 8481 Melrose Pl., Los Angeles, Calif. 90069. Tel: (213) 653-1560. Pres.: Lester Koenig.
Labels: (Owned) California, Contemporary, Good Time Jazz, Society for Forgotten Music (SFM).
Continental Rec'gs Inc., 12 Irving Sq., Framingham, Mass. 01701. Tel: (617) 879-2430, 237-0568. Pres., Sales & Mktg. & Pub.: L. Daniel Flynn; VP: John F. Flynn; Pop A&R & Music Dir.: Robert Rose; Treas.: John K. Chaisson II.
Label: (Owned) CORI.
Continental Artist Rec'g Co. (div. of Continental Prod'ns), 12043 Veirs Mill Rd., Silver Spring, Md. 20906. Tel: (301) 949-6900. Exec. VP: Frank Evans.
Contrast Rec. Corp., PO Box 891, Zip: 78293; 5034 Bernadine Dr., San Antonio, Tex. 78220. Tel: (512) 648-3369. Pres.: Larry C. Collins; Gen. Mgr.: Clarence Jackson; Exec. Ass't & Sales & Mktg.: Edward L. Hill; Int'l: Joan E. Green.
Labels: (Owned) Contrast, Contrast Custom, Soul Control, Southwest Country.
Contrast Custom, see Contrast.
Conversa-Phone Institute Inc., 225 W. 34 St., New York, N.Y. 10001. Tel: (212) 695-5386. Cable: VERSAPHONE. Pres.: Alfred Z. Owen; VP: Edmund L. Owen; Sales Mgr.: Larry Sockell.
Cook, see Cook Labs. Inc.
Cookhouse Rec'g Studios, 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-5441.
Cookin' Recs., 19 Ledge Hill Rd., West Roxbury, Mass. 02132. Tel: (617) 327-1234. Pres.: Jack Sager.
Labels: (Owned) Cookin', Fort Hill.
Cook Labs. Inc., 375 Ely Ave., South Norwalk, Conn. 06854. Tel: (203) 853-3641.
Label: (Owned) Cook.
Copper City, see Daniels Eight.
Copre, see Delta Rec.
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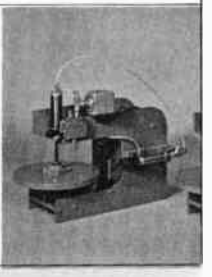


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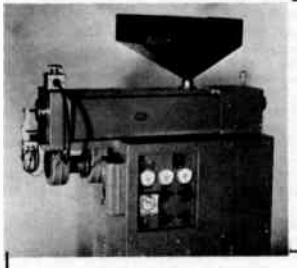
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Corey Int'l Ents. Inc., PO Box 1776, Nashville, Tenn. 37203. Tel: (615) 331-0387. Pres.: A&R, Sales & Mktg., Tape & Int'l: Dallas Corey; Sec'y-Treas., Pub., Adv. & Promo.: Renee Corey.
Labels: (Owned) CIE, Corey.

Corinthian, see Columbia Special Servs.

Cornet (Germany), see BASF Systems.

Corona Recs., Executive Bldg., 115 S. 17 St., Paducah, Ky. 42001. Tel: (502) 442-7053, 443-8715. Pres.: Dan McClintock; Exec. VP: Brenda L. McClintock; VP & A&R Rep.: John Cherry; Sales Rep.: Chris Sigman; Pub. Mgr.: Bart Swift; Adv. Dir.: James C. Smith; Promo. Dir.: Phillip Brooks; Promo. Reps.: Carlos Sadler, Tommy Ransom.
Branches: Springfield, Mass., 193 Worthington. Zip: 01103. Tel: (413) 732-0303. Promo. Dir.: Ed Sigman—**Walls, Miss.,** 147 Caroline Dr. Zip: 38680. Tel: (601) 781-0144.
Labels: (Owned) Corona, Sarah C.

Coronado, 961 Kingston Ave., Piedmont, Calif. 94611. Tel: (415) 652-5308. Pres.: Norman Hauge.

Cortina Language Recs., see R.D. Cortina.

Cortina Method, see R.D. Cortina.

R. D. Cortina Co., 136 W. 52 St., New York, N.Y. 10019. Tel: (212) 582-3845. Cable: ELCORTINA. Telex: ITT—424876; WUI—66341. Pres.: Robert E. Livesey; Sec'y-Treas.: Paul Kopelan; Talent Dir.: M.F. Brown.
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Labels: (Owned) Cortina Language Recs., Cortina Method.

Cory Sound Co., 440 Brannan St., San Francisco, Calif. 94017. Tel: (415) 543-0440. Pres. & Artistic Dir.: George Cory; VP & Prod'n Mgr.: Phillip C. Markinson; VP & Sales Mgr.: Lou Sinclair.
Label: (Owned) Tram.

Cotique, see Fenia.

Cotton, N.Y., see Arista.

Cotton, N.C., see Reflection Sound.

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Counterpart, see Fraternity.

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Country All American Recs., 1023 Studewood, Houston, Tex. 77008. Tel: (713) 862-1340. Owners: Lonnie Wright, Don Jones.
Labels: (Owned) JukeBox, Misty.

Country Boy, see Vokes.

Country Capers, see Lee Anderson.

Country Empire, see Courier-Empire.

Country Gems, see Ralph's Radio Music.

Country Int'l Recs., 353 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-5516, 757-6167. Pres.: Sherman Ford Jr.; VP: J.G. Ford; Sec'y: Jake Payne.
Branches: Indianapolis, Ind., 5539 E. Washington St. Zip: 46219. Tel: (317) 536-2196. Contact: T. Wills—**Nashville, Tenn.,** 1907 Division St. Zip: 37203. Tel: (615) 327-3022. Contact: G.W. Cooper.
Labels: (Owned) Country Int'l, Ford.

Country Jubilee, see Ralph's Radio Music.

Country-King, see Garden State.

Country-Pi, see Productions Inc.

Country/Politan Recs., 735 Lincoln Blvd., Middlesex, N.J. 08846. Tel: (201) 469-4566. Pres.: Bob May.
Labels: (Owned) Country/Politan, Metra/Politan.

Country Roads, see Neely.

Country Showcase America, see Nationwide Sound.

Countryside, see Elektra/Asylum/Nonesuch.

Country Soul Gold, see McKinnon.

Country Star Inc., 439 Wiley Ave., Franklin, Pa. 16323. Tel: (814) 432-4633. Pres., A&R, Pub. & Promo.: Norman Kelly; Sec'y-Treas.: Junie Lou Kelly; Sales & Adv. Mgr.: Oliver Kelly.
Labels: (Owned) Country Star, Mersey, Process; (distributed) Malinda.

Country Time, see Ralph's Radio Music.

County Recs., PO Box 191, Floyd, Va. 24091. Tel: (703) 745-2922. Pres.: David Freeman.
Int'l Reps.: Canada (Almada), France (Folkimport), Japan (Dischouse, BOM), Switzerland (Lucien Keller), UK (Mike Craig).

Courier, see Courier-Empire.

Courier-Empire Rec'g Ent., 414 Croghan St., Fremont, Ohio 43420. Tel: (419) 332-4775.
Labels: (Owned) Courier, CEI, Country Empire, Empire, Gospel Empire, Lake Front.

Cozette, see Gwen.

Crazy Cajun, see Flat Town.

Creative Artists Rec'g Org. (div. of New Music Corp.), 6 Van Ness Rd., Binghamton, N.Y. 13905. Tel: (607) 797-3909. Cable: SOLAK-REC. Bd. Chm.: Johnathan K. Solak; Pres.: Marc Darlington; VP Rec'd Prod. & Pop A&R: Jan Walker; Classical A&R: Simon Kahn; VP Sales & Mktg.: Robert D. Patterson; Pub.: Sylvia Horowitz; VP Adv. & Promo.: J.J. Packer; Ass't to Pres. & Tape: Charles M. Solak; Int'l: Bruce Berg.
Branches: Hollywood, Calif., 8440 W. Sunset Blvd., Suite 106. Zip: 90028. Tel: (213) 656-4192. Cable: SOLAK-WEST. Opns. Mgr.: Kevin Darlington; A&R: Ray Owens—**Nashville, Tenn.,** 1920 Hawkins St. Zip: 37212. Tel: (615) 845-1100. Cable: SOLAK-NSV. VP Country Music: Anne Darlington.
Int'l branch: England.
Labels: (Owned) Creative Artists, Elmira, New Music, Oath, Sol-Pak; (distributed), Cr3, Formula, Great Bend, Marc-Darlington, Musko-rat, Weston Prod'ns.

Creative Disc Inc., 711 Fulton Ave. S., Mount Vernon, N.Y. 10550. Tel: (914) 699-3993.
Labels: (Owned) Cinema-Arts, Creative Machine, Halo.

Creative Dynamics Inc., 57 S. Walnut St., East Orange, N.J. 07018. Tel: (201) 675-5288. Pres.: John T. Byrd; VP: Mary H. Byrd; VP Eclipse Rec. Co.: Clancey Morales; VP Soundscape Rec. Co.: Richard E. Harvest; VP Sales: Ronald J. Mechler; VP PR: Henry Kates; VP Adv.: William Day; VP Promo.: A. Jeanette Gray; VP Special Projects: Thomas E. Roundhouse; VP Int'l Mktg.: Isadore M. Klien.
Branch: Inglewood, Calif., 3822 W. 105 St. Zip: 90303. Tel: (213) 678-1746. VP Opns.: Jean R. Birk; A&R Mgr.: Mose Ensley.
Affiliated firm: Maranta Recs. Inc.
Labels: (Owned) Eclipse, Soundscape; (distributed) Maranta.

Creative Funk Music Inc., 122-21 Merrick Blvd., St. Albans, N.Y. 11434. Tel: (212) 978-6400. Pres.: Deek DeBerry; VP: Jane Stovell; VP A&R: Gary DeBerry; VP Mktg.: John Fields; Nat'l Promo.: Homie Perkins.
Branches: Inglewood, Calif., 8621 La Cienega Ave. Zip: 90301. Tel: (213) 776-7860. Promo.: Leroy Degazon—**Memphis, Tenn.,** 4122 Westmount. Zip: 38109. Tel: (901) 785-0201. Promo.: J.D. Fields.
Labels: (Owned) Adelia, Creative Funk.

Creative Machine, see Creative Disc.

Creative Music Communications, see Jazz Composer's Orchestra Ass'n.

Creative Sound (div. of Sonrise Mercantile Corp.), 15720 Stagg St., Van Nuys, Calif. 91406. Tel: (213) 787-7370. Pres.: Robert Cotterell; Artist Relations Mgr. & Contemporary Gospel A&R: Janis Hahn; Sales Mgr.: Bill Dryden; Prod'n & Consumer Servs. Dir.: Cheryl Wilks.
Labels: (Owned) Creative Sound, Sonrise; (distributed) One Way, Trend.

Creative World Inc., 1012 S. Robertson Blvd., Los Angeles, Calif. 90035. Tel: (213) 652-7280. Pres.: Stanley Newcombe Kenton; VP, Gen. Mgr. & A&R Dir.: Robert H. Curnow; Sales & Mktg. Dir.: Ray Lawrence; PR Dir.: Audree Coke; Bus. & Dist'n Mgr.: Robin Taylor; Int'l Licensing Dir.: Robert Weiss; Prod'n Mgr.: William Stilfield.

Credo, see Pathways of Sound.

Creed, see Nashboro.

Crescendo Rec. Co., 3725 Crescent St., Long Island City, N.Y. 11101. Tel: (212) 729-2390. Pres.: Guido Sgambellone; A&R Mgr.: Louis Cerruti; Sales & Mktg. Mgr.: William Neal.

Crestview, see Mira.

Criket, see Sunny Day.

Crimson Dynasty Rec. Corp., 271 Cedar & West Aves., Jenkintown, Pa. 19046. Tel: (215) 757-8022. Pres.: Stan Peahota; Exec. VP: Frank Mulvenna; VP: Alan Meier; Nat'l Opns. Dir. & Prod'r: Destiny Knight;
Labels: (Owned) Aurora Borealis, Crimson Dynasty, Crystal Blue Flame, Cyclone, Earth Quake, Enchanted Knight, Flame, Hurricane, Knight, Lightning, Misty Blue, Tornado, Typhoon.

Criterion Music Corp., 6124 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 469-2296. Pres.: Michael H. Goldsen; Prod'r: Bernard Goldsen
Branch: New York, N.Y., 17 W. 60 St. Zip: 10023. Tel: (212) 245-7236. Mgr.: Joseph Goldfeder.
Labels: (Owned) Criterion, Palm, Prince, Reo Tahiti, Tiare Tahiti.

Critique Rec. Corp., 21 Jacob Way, Reading, Mass. 01867. Tel: (617) 944-0423. Pres. & Promo.: Carl Strube; A&R Dir.: Steve Diamond.
Labels: (Owned) Critique; (distributed) Rocky Coast.

Crossfire, see Oakridge.

Crossover Recs. Co., 2107 W. Washington Blvd., Los Angeles, Calif.: 90018. Tel: (213) 737-8000. Bd. Chm.: Ray Charles; Pres.: Larry Newton; Sales Mgr.: Al Silver; Promo. Dir.: Chuck Offutt; West Coast Promo.: Warren Lanier Jr.
Branch: New York, N.Y., 120 E. 56 St. Zip: 10022. Tel: (212) 759-7841.

Crossroads, see Shondell.

Crown, see Cadet.

Cruise, see Art Recs.

Crystal Rec. Co., PO Box 65661, Los Angeles, Calif. 90065. Tel: (213) 257-6787, 254-1234. Pres. & A&R: Peter Christ; Exec. Ass't: Carol Cunning; Dist'n Mgr.: George Fowler; Adv. Mgr.: Sam Mundy.
Labels: (Owned) Crystal; (distributed) Avant, Pandora, Sheffield, WIM.
Int'l reps.: Canada (Almada), Germany (Phonogram Import Serv.).

Crystal Blue Flame, see Crimson Dynasty.

Cub, see Mother Cleo.

Cuca, see AMC.

Cuddles, see Stacy-Lee.

Cupid, see Sound Inc.

Cur-Non, see Rounder.

Curtain Call Recs. Inc., 778 S. Pearl St., Denver, Colo. 80209. Tel: (303) 722-5124. Pres.: C.D. Draper; VP: Mildred Draper.

Curtom Recs. Inc., 5915 N. Lincoln Ave., Chicago, Ill. 60659. Tel: (312) 769-4676. Co-Pres.: Curtis Mayfield, Marv Stuart; VP Admin.: Clarice Polock; A&R: Rich Tufo; VP Promo.: Emmett Gardner Jr.; Pub. & Promo.: Marlyn Atlas.
Branches: Atlanta, Ga., 635 Fair St. SW. Zip: 30314. Tel: (404) 522-8922. Promo.: Charles Matthews—**New York, N.Y.,** 1776 Broadway. Zip: 10019. Tel: (212) 582-4682. VP: Barry Resnick; Disco Promo.: Sharon Heyward—**Arlington, Tex.,** 1602-A. Carter Dr. Zip: 76010. Tel: (817) 469-6138. Promo.: Tony Price. (Distributed by Warner Bros.)
Labels: (Owned) Curtom, Gemigo.

Custom, Calif., see Cadet.

Custom Recs., PO Box 231, Tyler, Tex. 75701. Tel: (214) 597-2961. Contact: Curtis Kirk.
Labels: (Owned) Custom, Flash, Love.

Cyclone, see Crimson Dynasty.

Cyma Rec. Corp., 185 West End Ave., New York, N.Y. 10023. Tel: (212) 362-9812. Pres.: Marty Wilson.

Cynda, see Boot.

Cypress Gardens, see McKinnon.

Czech, see Balkan Music.

D

D C Int'l Recs. Inc., 734 Longfellow St. NW, Washington, D.C. 20011. Tel: (202) 291-3450. Pres. & Promo.: Stanley Bethel; Pres. & A&R: Hose Williams; VP Sales & Mktg.: John Kmiec.
Affiliated firm: New Directions Recs.
Labels: (Owned) DC Int'l; (distributed) New Directions.

D G (Deutsche Grammophon), see Polydor.

D G (spoken word only), see Playette.

D G J Recs. Inc., PO Box 010772, Miami, Fla. 33101. Tel: (305) 573-3726. Cable: DONJOMUS. Pres. & Sales & Mktg.: Donald G. Johnson; VP A&R: Donn Johnson; Pub., Adv. & Promo. Dir.: Pamela Johnson; Int'l Dir.: Armand Seva.
Labels: (Owned) DGJ, Sami, Susy.
Int'l reps.: Mexico (Discos de Oro), Venezuela (Fonodisco).

D J Star Rec'g Serv. Inc., 110 S. Oregon St., El Paso, Tex. 79946. Tel: (915) 533-7508.

D M C, see Dani.

D M I, see Del-Mar.

D R C Corp., 3319 S. 300 West, Salt Lake City, Utah 84115. Tel: (801) 487-3724. Pres.: Randal S. Chase; VP Sales: Irel L. Chase.

D W P, see Driving Wind.

Daffodil, see Columbia Special Servs.

Daisy, see Waltner.

Dakar, see Brunswick.

Dale, see Nationwide Sound.

Damon, see Boot.

Dana, see Fiesta.

Dance West, see Royal.

Dandy, see Briarmeade.

Dani Recs. (div. of Hilton House Inc.), PO Box 315, Cleveland, Ohio 44127. Tel: (216) 429-1133. Pres.: Donald B. Catalano; VP & Gen. Mgr.: Danielle Catalano; A&R Dir.: Samuel Magee; Sales & Mktg. Mgr.: Saul Teplitz; Pub. Dir.: Marian Driscoll; Adv. Dir.: Dan Kelly; Promo Dir.: David Levy; Arranger: Herbert Jugl.
Labels: (Owned) DMC, Dani.

Hardie W. Daniel Co., 30064 Annapolis Circle, Inkster, Mich. 48141. Tel: (313) 729-7836. Pres., A&R & Promo.: Hardie W. Daniel.
Branch: Dallas, Tex., R.A. Carrier & Assocs., 12500 Dunlap, Suite 568, Zip: 77035. Tel: (214) 723-1892. Pres.: Robert A. Carrier.
Labels: (Owned) Endeavor, Endeavor-Panorama, Panorama, Progressive Soul, Triumph.

Daniels Eight Rec. Co., PO Box 266, River Forest, Ill. 60305. Tel: (312) 533-5763. Pres. & Pop A&R: Titus Daniels; VP & Int'l: Clara Crues; Ass't VP & A&R: Josephine Daniels; Ass't VP, Sales & Mktg. & Tape: Catherine Daniels; VP Pub.: Larry Hampton; VP Adv.: James Hampton; R&B Promo. Dir.: Billy Henton; Gospel Music Promos. Dir.: Rev. S.A. Henry.
Labels: (Owned) Blues Supreme, Copper City, Daniels Eight, Gospel Master, Gospel United, Puma, Session One, 7th Sound, Soul Division.

Dansk Disk, see Lindberg.

Dark, see West Side.

Dark Horse, see A&M.

Darva Recs., 8914 Georgian Dr., Austin, Tex. 78753. Tel: (512) 836-3201. Pres.: Roy J. Montgomery Sr.; VP: Kenny Newton; Promo Gen. Mgr.: Richard L. Culp.

Das Alte Werke, see Argo Sight & Sound.

Dash, see TK.

Dawn, Tenn., see Nationwide Sound.

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Dawn Prod'ns Ltd., PO Box 544, Annapolis, Md. 21404. Pres. & A&R Prod'r: Joey Welz; Exec. VP: J.A. Harteis; Assoc. A&R Prod'r: Jimmy Velvet; Mktg. Consultant: Andy Hussakowski; Exec. VP Eng'g: Dave Smith; Exec. Prod'r: Ray Vernon; Assoc. Prod'r: Bill Rauck.
Branches: Cockeyville, Md., PO Box 361. Zip: 21030—**Salisbury, Md.,** PO Box 522. Zip: 21801.
Labels: (Owned) Bat, Canadian American Rec'gs, Disc-Go, LeFevre; (managed) Monumental, Music City, Palmer, Stable, Vermillion; (distributed) Dome, Gametime, Wedge.

Daybreak Recs. Inc., 6725 Sunset Blvd., Suite 504, Hollywood, Calif. 90028. Tel: (213) 464-0262. Pres.: Sonny Burke.
Int'l reps.: Australia (EMI), Austria (Musica), Belgium (EMI), Canada (RCA), Denmark (Hede Nielsens), Finland (Discophon), France (Pathe-Marconi), Germany (Teldec), Greece (Columbia), Hong Kong (EMI), Iceland (Disco in Norway), India (Gramophone), Israel (Eastronics), Italy (EMI), Japan (Polydor), Malaysia (EMI), Netherlands (Bovema), New Zealand (HMV), Norway (Disco), Philippines (Mareco), Singapore (EMI), South Africa (EMI), Sweden (Electra), Switzerland (Musikvertrieb), UK (Pye).

Deadwood, see Jim Hall.

Dearborn, see MSK Prod'ns.

Debonair, see HES Amusement.

Deddy Recs., PO Box 34, Cut and Shoot, Tex. 77301. Pres. & Gen. Mgr.: Deddie T. Irby; VP: Wesley Irby.
Labels: (Owned) Deddy, E-F.

Dee, see Rugby.

Dee-Bee Rec'g Serv., S. Camp St. Ext., Windsor, Pa. 17366. Tel: (717) 244-5411. Owner: Stan Deppen Jr.; Technical Dir.: Pat Gerrick.
Labels: (Owned) Dee-Bee; (distributed) Delphia, Eventide, R-K, Renco, Sussanah.

Deemar Rec. Co., 144 W. Springfield Rd., Springfield, Pa. 19064. Tel: (215) 328-9199. Pres.: Edward Deegan; VP: Martin E. Smith.

De-Lite Rec'd Sound, 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-6770. Pres.: Fred Fioto; VP: Gabe Vigorito; Exec. Prod'r & A&R: Mr. Vee; VP Sales: Ted Eddy; Nat'l Promo. Dir.: Stan Price.
Labels: (Owned) De-Lite (dist. by PIP), Vigor (dist. by PIP); (distributed) Gang.

Dellwood Music Co. Inc., 160 S. Leswing Ave., Saddle Brook, N.J. 07662. Tel: (201) 843-3239. Pres., Sales & Mktg., Pub., Adv. & Promo.: Woodrow C. Gardella; A&R: Robert Gardella; Tape Mgr.: A.T. Gardella.
Int'l rep.: UK (EMI).

Del-Mar Recs. Inc., PO Box 237, Lancaster, Tex. 75146. Tel: (214) 227-4699. Pres.: Bob Cady; VP: Jamie Wilsford; A&R: Gwen David; Sales & Mktg.: Jeff Cady; Pub.: Leon Dee; Adv.: Clint Roundtree; Promo.: Joe & Betty Gibson.



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Labels: (Owned) DMI, Del-Mar, PanAsuN.
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Labels: (Owned) Delmark, Pearl.
Int'l reps.: Australia (Electric), Canada (Canadian Music Sales), France (Black & Blue), Japan (Trio), Portugal (Valentim de Carvalho), Sweden (Amigo), UK (Esquire).
Delos Recs. Inc., 855 Via de la Paz, Pacific Palisades, Calif. 90272. Tel: (213) 454-0524. Pres.: Amelia Haygood; Mktg.: Jeanne Hansen; Sales Rep.: Larry Sockell, Frank Cooke.
Labels: (Owned) Delos; (distributed) GSC.
Int'l rep.: Canada (Almada).
Delphia, see Dee-Bee.
Del Rio, see Marsal.
Del Sol, see Musimex.
Del-Star, see MacLoc Assocs.
Delta Rec. Co., 807 17 Ave. S., Nashville, Tenn. 37203. Tel: (615) 256-0973.
Labels: (Owned) Delta, Bayou; (distributed) Copre.
Delta Int'l Recs. Inc., 1584 E. 31 St., Cleveland, Ohio 44114. Tel: (216) 861-7286. Pres.: John R. Gayer.
Del Topo, see Marsal.
Deluxe, see Gusto.
Deram, see London.
Deseo, see John Harvey.
Designer, see Park Avenue.
Destiny Recs., PO Box 2094, Sheffield Lake, Ohio 44054. Tel: (216) 949-2078. Owner: Robert Sellers.
Desto, see CMS & Jazz Composers Orhcestra Ass'n.
Deutsche Grammophon (DG), see Polydor.
Devi, see Takoma.
Al Dexter Prod'ns, PO Box 71, Denton, Tex. 76201. Tel: (817) 497-2406. Pres. & A&R: Al Dexter.
Labels: (Owned) Aldex, Al Dexter.
Dharma Recs., 6946 N. California, Chicago, Ill. 60645. Tel: (312) 274-1900. Bd. Chm.: Ed Peterson; Pres. & A&R: Perry Johnson; Gen. Mgr.: Rick Johnson; Mktg. Dir.: Shellee Trossman; PR Dir.: Karen Sholder.
Labels: (Owned) Dharma, Future.
Dial Recs. Inc., PO Box 1273, Zip: 37202; 708 17 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-3162. (Distributed by Phonogram Inc.)
Dicesa, see Gas.
Dila (Central America), see Alhambra.
Dimension, see Am/Rec of America.
Dimensional, see Am/Rec of America.
Dimsa, see Orfeon.
Dingo, see Laff.
Dinsa, see Otoao.
Dirty Shame Ents. Inc., 4552 Shenandoah, St. Louis, Mo. 63139. Tel: (314) 865-1237. Owner: Al Mothershead; Sales Mgr.: Fred Derf; PR: Charles Bogel.
Discant, see Jazz Composer's Orchestra Ass'n.
Discapon, see Apon.
Disc-Go, see Dawn.
DiscoLor, see Kubaney Publ'g.
Discos America, see Rivera.
Discos Borinquen Inc., see Borinquen (Discos).
Discos Fama, see Fama (Discos).
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Discos Fuentes, see Miami.
Discos Latin Int'l Inc., 1430 W. Venice Blvd., Los Angeles, Calif. 90006. Tel: (213) 748-6240. Pres.: Jose A. Garcia; VP Int'l & A&R: Jose Garcia Jr.; Sales & Promo. Mgr.: Fernando Gonzales; Pub. & Sec'y: Elisa Garcia.
Labels: (Owned) Discos Latin Int'l; (represented) Doremi (Peru), EMI (Argentina, Brazil, Chile, Mexico, Spain), El Virrey (Peru), Fonica (Guatemala).
Discos Monica, see Spark.
Discos Plata, see American-Mex.
Discos Premier, see Fermata.
DiscReet Recs. Inc., 5831 Sunset Blvd., Hollywood, Calif., 90028. Tel: (213) 461-3267. Bd. Chm.: Frank Zappa. (Distributed by Warner Bros.)
Discuba, see Record Dists. of America.
Discus, Calif., see Stanyan.
Discus Recs. Inc., PO Box 9577. Fort Worth, Tex. 76107. Tel: (817) 924-8526. Pres.: John A. Patterson; Sec'y: Dawn Anita Plumlee; Adv.: Denice Washington; Promo. Rep.: Jerry Plumlee.
Labels: (Owned) Charm, Discus (dist. by Nationwide Sound), Music Mill.
Disneylandia, see Pan American.
Disneyland-Vista Recs., 800 Sonora Ave., Glendale, Calif. 91201. Tel: (213) 240-9430. Cable: DISNEY. Admin. Mgr.: Merrill C. Dean; Admin. Ass't: Gary Krisel; Nat'l Sales Mgr.: Jerry Weiner.
Int'l branch: Canada, Walt Disney.
Labels: (Owned) Disneyland, Vista.
Int'l reps.: Argentina (Phonogram), Australia (Summit), Brazil (Sigem, Abril), Chile (Industria de Radio & Television), Colombia (CBS), Denmark (Polydor), El Salvador (Dicesa), Finland (Polydor), France (Ades), Germany (Electrola), Israel (Hataklit), Italy (CBS Sugar), Japan (King), Mexico (CBS/Columbia), Netherlands (Bovema-EMI), New Zealand (EMI), Norway (Polydor), Peru (El Virrey), Philippines (Vicor), Puerto Rico (Kelvinator), South Africa (Gallo), Spain (Hispavox), Sweden (Polydor), UK (Pye), Venezuela (BASF), Yugoslavia (Vuk Karadzic).
Distinct Recs., 231 Myrtle Ave., Irvington, N.J. 07111. Tel: (201) 399-0119. Pres.: Vic Kaplij.
Dixieland Jubilee, see GNP Crescendo.
Documentary Rec'gs, PO Box 24605, Los Angeles, Calif. 90024. Tel: (213) 474-8281. Pres.: George V. Casey.
Dolejo, see Kare.
Dome, see Dawn Prod'ns.
Dominante, see Marsal.
Dominion, see Mullins.
Domino Recs., PO Box 108, Hartsdale, N.Y. 10530. Tel: (914) 592-6612. VP & Gen. Mgr.: Joe Bollon.
Domino Recs. Ltd., 218 Tulane St., Garland, Tex. 75041. Tel: (214) 278-3079. Owner & Pres.: David Summers.
Labels: (Owned) Domino; (distributed) Donnybrook.
Don, see Kubaney Publ'g.
Donnybrook, see Domino.
Dooto Rec. Mfg. Inc., 800 W. First St., Suite 1310, Los Angeles, Calif. 90012. Tel: (213) 774-0743. Pres.: Dootsi Williams; VP: Jo Williams. (Distributed by La Val.)
Labels: (Owned) Dooto, Dootone.
Dootone, see Dooto.
Dore Recs., 1608 Argyle, Hollywood, Calif. 90028. Tel: (213) 462-6608. Pres.: Lew Bedell; Promo. Mgr.: George Jay.
Doremi (Peru), see Discos Latin.
Doric Rec'g Group Inc., PO Box 282, Monterey 93940; 15260 Charter Oak Blvd., Salinas, Calif. 93901. Tel: (408) 633-4219, 624-9556. Pres.: Frank R. Killinger; Gen. Mgr. & Sales & Mktg.: Richard M. Penberthy.
Labels: (Owned) Doric, Pizza & Pipes; (distributed) Amberlee (UK), Tonawanda Sound.
Int'l rep.: UK (Amberlee).
Dorton, see American Themes & Tapes.
Dove, N.Y., see A. Schroeder.
Dove Recs., 567 W. Church St., Orlando, Fla. 32805. Tel: (305) 425-0589, 422-2000. Pres.: Robert Reese.
Affilated firm: R&R Recs.
Labels: (Owned) Aries, Dove, Soultrack, Sounds of Faith, Startown, Stoop Down.
Drive, see TK.
Driving Wind Prod'ns Inc., 4061 Woodruff Rd., Oxford, Ohio 45056. Tel: (513) 523-2639. Pres.: Carl Edmondson.
Label: (Owned) DWP.
Drum Boy, see Jay Jay.
Duane Music Inc., 382 Clarence Ave., Sunnyvale, Calif. 94086. Tel: (408) 739-6133. Pres.: Garrie Thompson.
Labels: (Owned) Duane, Hush, Twilight.
Dubayewe Eff, see Schmeltzer Org.
Du-Tam, see Marjon.
Dyer-Bennet Recs., 792 Columbus Ave., New York, N.Y. 10025. Tel: (212) 866-3975. Mgr.: Harvey Cort.
Dynamic, see St. Clair.
Dynamite, see Jim Hall.
Dyno, see Gillette-Madison.

E

E A V, see Educational Audio Visual.
E B M, see Eubie Blake Music.
E C M, see Polydor.
E-F, see Deddy.
E K X, see Seven Hills.
E L J Rec. Co., 1344 Waldron, St. Louis, Mo. 63130. Tel: (314) 403-3605. Pres.: Edwin L. Johnson; Sales & Mktg. C. Primm; Pub., Adv. & Ass't to Pres.: Ora Loving; VP Promo.: William Johnson.
E M I, see Capitol.
E M I (Argentina, Brazil, Chile, Mexico, Spain), see Discos Latin.
E M S Rec'gs, PO Box 86, Becket, Mass. 01223. Tel: (413) 623-8718. Dir.: Emanuel Levenson; Exec. Ass't: Fay Levenson.
E N A, see Garden State.
E N J A, see Audiofidelity.
E P I, see Jazz Composer's Orchestra Ass'n.
E S P, see ESP-Disk'.
E S P-Disk' Ltd., 290 West End Ave., New York, N.Y. 10023. Tel: (212) 799-2800. Cable: ESPDISK. Telex: 66142. Pres.: Bernard Stollman.
Label: (Owned) ESP.
Int'l reps.: Australia (Electric), Canada (Musimart), France (Dave Music), Germany (Bellaphon), Italy (Bixio-Cinevox), Japan (Shinsei), Netherlands (Dureco), New Zealand (Direction), Portugal (Sassetti), Spain (Discophon), Sweden (Amigo), Swtizerland (Bellaphon), UK (Vixen).
E T S Rec. Co., PO Box 1299, Wahiawa, Hawaii 96786. Tel: (808) 623-9958. Owner: Richard R. Riccio.
Eagle Rec. Co., PO Box 1102, Burbank, Calif. 91507. Tel: (213) 874-7656. Pres.: Kent Tidmore; Gen. Mgr.: Peter Tevis; Adv. Dir.: Kris Kelly.
Int'l reps.: Germany (EMI), Mexico (RCA), South Africa (EMI-Brigadiers).
Earth Prods., 7603 Grape, Houston, Tex. 77036. Tel: (713) 229-9974. Owner: Santos Hernandez.
Labels: (Owned) Amber, Lowdown.
Earthquack, see Jazz Composer's Orchestra Ass'n.
Earth Quake, see Crimson Dynasty.
Earthtone, see Nationwide Sound.
East Coast Recs. Inc., Empire Bldg., Suite 303, 13 & Walnut Sts., Philadelphia, Pa. 19107. Tel: (215) 922-3268. Pres., Tape & Int'l: Tony Messina; A&R Dept. Head: Tony Roccia; Sales Rep.: Lenny Radcliffe; PR & Adv.: John Summers.
Branch: West Palm Beach, Fla., 533 43 St. Zip: 33407. Tel: (305) 842-9613. District Mgr.: Dennis Dougherty.
Int'l rep.: Canada (Love).
Easy Prize Recs., 615 Preston Dr., South Bend, Ind. 46615. Tel: (219) 287-7355. Pres.: Col. Bill Pritchett; VP: Kay Burkus; Promo. Mgr.: Ken Nash.
Ebony Sound, see Buddah/Kama Sutra.
Echo, Calif., see MacLoc Assocs.
Echo Recs. (sub. of Dana Publ'g Co.), 1130 Stillwater Dr., Miami Beach, Fla. 33141. Tel: (305) 865-8960. Pres.: Walter Dana.
Eclipse, N.J., see Creative Dynamics & Maranta.
Eclipse N.C., see Galaxie III.
Eco, see Record Dists of America.
Edaphonic, see Record Rendezvous.
Edcom Recs., 26991 Tungsten Rd., Cleveland, Ohio 44132. Tel: (216) 261-3443.
Educational Audio Visual Inc., Pleasantville, N.Y. 10570. Tel: (914) 769-6332. Cable: EDVIS. Pres.: S.P. Puner; Exec. VP: N.W. Puner; VP & Ed.-in-Chief: Gladys Carter.
Int'l branch: England.
Labels: (Owned) EAV, Lexington, Musicraft.
Elbejay Ents. Inc., PO Box 40544, 1120 E. Delmas, Nashville, Tenn. 37204. Tel: (615) 297-3767, 228-8511. Pres.: H. Raymond Ligon; VP: F. Clay Bailey; Sec'y-Treas.: Sewall B. Jackson.
Int'l rep.: UK (Selectadisc).
El-Con, see Superstar.
Elektra, see Elektra/Asylum/Nonesuch.
Elektra/Asylum/Nonesuch Recs., 962 N. La Cienega, Los Angeles, Calif. 90069. Tel: (213) 655-8280. Bd. Chm.: David Geffen; Pres.: Mel Posner; VP: Jack Reinstein; Nonesuch VP: Tresea Sterne; VP Mktg.: George T. Steele; VP Promo.: Steve Wax; Press Relations Dir.: Karin Berg; VP Prod'n: Keith Holzman; Nat'l Sales Mgr.: Stan Marshall; Artist Relations & Adv. Dir.: Jerry Sharell.
Distribution branches: Los Angeles, San Francisco, Calif.; Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Columbia, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis-St. Paul, Minn.; St. Louis, Mo.; Moorestown, N.J.; New York, N.Y.; Cincinnati, Cleveland, Ohio; Dallas, Tex.; Seattle, Wash. (See Record & Tape Wholesalers section for complete listings for Warner/Elektra/Atlantic Corp.)
Int'l branches: See WEA Int'l.
Labels: (Owned) Asylum, Countryside, Elektra, Nonesuch, Slipped Disc.
Int'l reps.: See WEA Int'l.
Elektra/Everest Legacy Series, see Everest.
Elephant, see General Rec'g.
Elevation, see AMU.
Elf Rec. Ltd. (div. of Elf Mgmt. Inc.), 169 Massachusetts Ave., Rm. 20, Boston, Mass. 02115. Tel: (617) 353-1200. Pres. & A&R: L.L. Palmacci; VP: Herb Shriber; Pub. Dir.: Warren Frank; Promo. Dir.: John Luongo.
Eli, see Record Dists of America.
Elm Recs. & Rec'g Studio, PO Box 1100, 14621 Allen, Westminster, Calif. 92683. Tel: (714) 893-0329.
Int'l reps.: Australia (W&G), Belgium (Supreme).
Elmer Bernstein's Film Music Collection, see listing under "B."
Elmira, see Creative Artists.
El Sonido Recs. Inc., 35 Church St., Paterson, N.J. 07505. Tel: (201) 279-2512. Pres.: Bobby Marin; VP: Louie Colon; Sec'y: Samuel Yucht.
Branch: Bayside, N.Y., 18-22 215 St. Zip: 11360. Tel: (212) 631-5866.
Labels: (Owned) El Sonido; (distributed) Mary Lou, Montuno, Salsa.
Eltone, see HES Amusement.
El Virrey (Peru), see Discos Latin.
Elvitrue Rec'gs, PO Box 3022, Wilmington, N.C. 28401. Tel: (919) 799-5063, 763-9649. Pres.: John Lewis Jones; VP: Betty F. Scavella.
Labels: (Owned) Elvitrue; (distributed) Gloria, Me'Hijah, Spike, Sunshine.
Emarage, see McKinnon.
Ember Ents. Inc., c/o Louis Zinman, 747 Third Ave., New York, N.Y. 10017. Tel: (212) 751-9636.
Home office: England.
Emcee Rec. Co., 10923 Butte Dr., Tacoma, Wash 98498. Tel: (206) 588-8104. Pres.: D.J. Kinkella.
Emerald, see American Sound & J. Gilday.
Emko Talent Assocs. Corp., PO Box 176, Monsey, N.Y. 10952. Tel: (914) 352-7516. VP & Gen. Mgr.: Edward Kaplan; Sales & Mktg. & PR: Red Weed.
Label: (Owned) Recordland.
Empire, Ohio, see Courier-Empire.
Empire Recs. & Tapes, 1945 NE Fifth St., Deerfield Beach, Fla. 33441. Tel: (305) 427-9171. Pres.: Joshua A. Noland; VP: Jess Stansbury.
Branch: Fort Lauderdale, Fla., Jess Stansbury's Wonderful World of Country Music, 218 SW Riverland Rd. Zip: 33312. Tel: (305) 583-8233.
Emporium of Jazz Inc., PO Box 712, Mendota, Minn. 55150. Tel: (612) 452-9922.
Label: (Owned) Jazz Emporium.
Emrrold, see Roosevelt Lee.
Enchanted Knight, see Crimson Dynasty.
Endeavor, see Hardie W. Daniel.
Endeavor-Panorama, see Hardie W. Daniel.
Enoch, see Manfield.
Enrica, see Rae-Cox.
Enrichment, see Enrichment Materials.
Enrichment Materials Inc. (div. of Scholastic Magazine Inc.), 50 W. 44 St., New York, N.Y. 10036. Tel: (212) 867-7700.
Label: (Owned) Enrichment.
Enterprise, see Stax.
Entertainment Showcase Inc., 4606 Clawson Rd., Austin, Tex. 78745. Tel: (512) 444-5489. Pres.: Windell T. Tyler; VP: Buzz Johnson; Pub. & Adv.: Hugh Sparks.
Label: (Owned) Buzz.
Entr'acte Rec'g Society, PO Box 2319, Chicago, Ill. 60690. Tel: (312) 944-4900 x 402. Exec. Dir.: John Steven Lasher; Pub. Dir.: Anne L. Sudeikis; Adv. Mgr.: Dennis L. Petersen.
Envy, see Norm Vincent.
Enyx Recs., PO Box 1187, Syracuse, N.Y. 13201. Tel: (315) 422-2452. Pres.: Arthur Lane.
Epic, see CBS.
Era Recs. Ltd. of California Inc., 9460 Wilshire Blvd., Beverly Hills, Calif. 90212. Tel: (213) 274-6028. Pres.: Herbert Newman.
Labels: (Owned) Era, RTV.
Erato, see RCA.
Eric, Camden, N.J., see Rock Island.
Eric Recs., 1120 Crown Point Rd., Westville, N.J. 08093. Tel: (609) 848-1900. Pres.: Bill Buster.
Erwin, see Glolite.
Esar, see Bill Rase.
Esoteric, Calif., see Everest.
Esoteric Inc., PO Box 321, 24 Clark St., East Hartford, Conn. 06108. Tel: (203) 528-4126. Mgr.: R. J. Godlewski.
Label: (Owned) Haydn Society.
Espiegle, see Butterfly.
Esprit, see Fink-Pinewood.
Esquire Int'l, see Great American.
Essar Recs., 3719 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 733-8277. Owner & A&R Chief: Steve Riggio; A&R Dept. Head: James K. Day; Sales & Mktg., Pub., Adv. & Promo. Mgr.: Anthony Damiano.
Labels: (Owned) Essar (distributed) Audio-Arts, HCP, Icepac.
Esta, see Polyphonwerke.
Establishment, see Gillette-Madison.
Estereofono, see Musimex.
Estey, see Buckskin.
Estrella, see PSG Rec'g.
Eterna, see Lyrichord.
Eternal, see BeeGee.

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Ethnosound, see International Rec. Inds.
Eubie Blake Music, see listing under "B."
Euphonic Sound Rec'gs, 357 Leighton Dr., Ventura, Calif. 93001. Tel: (805) 643-5565. Pres.: Paul E. Affeldt.
Eurotone, see International Rec. Inds.
Bergen Evans Vocabulary Program, see Vocab.
Evco Recs., 901 Dickel Ave., Parkersburg, W. Va. 26101. Tel: (304) 428-0888. Pres. & Gen. Mgr.: Morris L. Bower; VP: Richard Hicks.
Event, N.Y., see Spring & Polydor.
Event Recs. (div. of Hawkes Television), US Rt. 302, Westbrook, Me. 04092. Tel: (207) 854-2044. Gen. Mgr.: Allerton H. Hawkes.
Eventide, see Dee-Bee.
Everest Rec. Group, 10920 Wilshire Blvd., Los Angeles, Calif. 90024. Tel: (213) 272-4391. Pres. Classical A&R & Int'l: Bernard C. Solomon; Pop A&R: Lee Palmer; Sales & Mktg.: Joe Behar.
Labels: (Owned) Archive of Folk & Jazz Music, Archive of Piano Music, Arvee, La Comedie Francaise, Concert-Disc, Counterpoint, Elektra/Everest Legacy Series, Esoteric, Everest, Hi Fi, HiFi/Life, Period, Renaissance, Scala, Stradivari, Tradition.
Int'l reps.: Argentina (Microphon, Trova), Australia (Astor, W&G), Brazil (Fermata), Canada (Almada, Ampex, GRT, Keel), Chile (Goluboff), Denmark (Dansk), France (Barclay, Vogue), Germany (Baerenreiter, Bellaphon, Deutsche Vogue), Israel (Hataklit), Italy (Fonit-Cetra, Ricordi, Saar, Vedette), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (Philips, Supertone), Spain (Belter, Discophon, Hispavox, Movieplay, Vergara), Sweden (Harbor), UK (Ampex, Ember, Saga, Transatlantic).
everlov'in Recs., Rt. 4, 872 Parsons Dr., Huntsville, Ala. 35803. Tel: (204) 883-1800. Pres.: David Redden; Sec'y-Treas.: Lise Garneau.
Everyman, see Vanguard.
Excello, see Nashboro.
Exclusive Sound Prod'ns, 750 Washington St., Easton, Pa. 18042. Tel: (215) 252-5840. Pres.: Cesare Sportelli.
Excursion, see Apollo Ents.
Experiences Anonymes, see Lyrichord.
Express Recs., 5252 Corteen Pl., North Hollywood, Calif. 91607. Tel: (213) 761-9679. Pres.: Jeff Oxman; Gen. Mgr.: Gary Engel.
Ezekiel, see CMC Rec'g.

F

F A P, see Karass.
F E L Publ'ns Ltd., 1925 S. Pontius, Los Angeles, Calif. 90025. Tel: (213) 478-0053. Pres.: Dennis J. Fitzpatrick; PR Dir.: Fran Farber; Office Mgr.: Thomas L. Cook.
Label: (Owned) FEL.
F F O Communications, PO Box 313, Kingsbridge Sta., Bronx, N.Y. 10463. Tel: (212) 543-7770. Pres.: Bruce Hest; VP's: Barry Goodman, Steve LeBow; A&R: Bruce Hest, Neil Fredman; Promo.: Rich Ward.
Branches: Framingham Center, Mass., 1296 Worcester Rd., Suite 2110. Zip: 01701. Mgr.: Roy Shapiro—**Philadelphia, Pa.,** 332 S. 45 St. Zip: 19143. Mgr.: Bob DeGano.
Labels: (Owned) FFO, Merry Tunes.
F G S, see Forrest Green.
F P M, see First Place Music.
F R M, see Steady.
F S, see FSI Inc.
F S I Inc., 2303 Golf Club Ln., Nashville, Tenn. 37215. Tel: (615) 297-8818. Chm., Pres., Treas. & Sales & Mktg.: Ken Schoen; Exec. VP & Sec'y: G. Tom Andrews; VP A&R: Jack Duyer; VP Pub.: Mrs. Ed Shea; VP Adv.: Mrs. Bill Williams; VP Promo.: John Seigenthaler; VP Tape: James Gardiner.
Labels: (Owned) FS.
F S R, see Fidelity Sound Rec'gs.
F&W, see Rounder.
Faces, see Cord.
FaderKat, see Apollo Recs.
Fairweather Recs., 910 N. 10 St., Cambridge, Ohio 43725. Tel: (614) 439-1752. Pres.: Bob Jackson.
Fairyland, see American Themes & Tapes.
Faith, Ala., see ANSAP.
Faith, Wash., see Praise.
Falconer Recs., PO Box 2217, Inglewood 90305; 5149 W. 136 St., Hawthorne, Calif. 90250. Tel: (213) 644-8182. Pres.: Leonard S. Falconer; Treas.: M.P. Falconer; A&R Sec'y: Marg Queen.
Falcon's Roost, see Black Falcon.
Fama (Discos), 377 S. First St., San Jose, Calif. 95113. Tel: (408) 289-1220.
Labels: (Owned) Discos Fama, Discos Fuego.
Fame Recs. Inc., 603 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel: (205) 381-0801. Pres.: Rick Hall; VP: Larry Hamby.
Family, see Request.
Family Affair Recs. (sub. of Pinkard Publ'ns Inc.), 87 Englewood Ave., Teaneck, N.J. 07666. Tel: (201) 833-1521. Pres.: Herman H. Huff; VP, Sales & Mktg., Pub., Adv. & Promo.: Arnold P. Huff.
Famous Door Recs., 40-08 155 St., Flushing, N.Y. 11354. Tel: (212) 463-6281. Owner: Harry Lim.
Fania Recs. Inc., 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 757-9120. TWX: 710-581-6093. Pres.: Gerald Masucci; VP: Johnny Pacheco; Nat'l Promo. Dir.: Alexander Masucci; Pub. Mgr.: Jose Florez.
Int'l branch: Panama.
Labels: (Owned) Fania; (distributed) Alegre, Cotique, Inca, International, Mardi Gras, Mavi, Tico, Vaya.
Int'l reps.: Colombia (Phillips Colombia), France (RCA), Japan (RCA), Mexico (Sonido y Ritmo), Spain (Discophon), UK (Island), Venezuela (El Palacio). (SEE ADVERTISEMENT)
Fantasy, see Fantasy/Prestige/Milestone.
Fantasy/Prestige/Milestone Recs., 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2500. Bd. Chm.: Saul Zaentz; Pres.: Ralph Kaffel; Exec. Ass't to the Pres.: Ron Granger; VP A&R: Orrin Keepnews; Nat'l Sales Mgr.: David Lucchesi; Creative Servs. Dir.: Gretchen Horton; Art Dir.: Phil Carroll; VP Bus. Affairs: Al Bendich.
Branches: Los Angeles, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 461-9171. Mgr.: Bob Mercer—**New York, N.Y.,** Gulf + Western Bldg., 15 Columbus Circle. Zip: 10023. Tel: (212) 757-2134. VP: Bernard Lieberman; Reg'l Promo.: Cal Stiles.
Labels: (Owned) Fantasy, Milestone, Prestige.
Int'l reps.: Argentina (RCA), Australia (Festival), Austria (Bellaphon), Belgium (EMI), Brazil (RCA), Canada (Emerson, Musimart), Chile (Banglad), Denmark (EMI), Finland (EMI), France (Musidisc-Europe—Fantasy, Prestige; Pathe-Marconi—Milestone), Germany (Bellaphon), Greece (Music-Box), Guatemala (Discos de Centroamerica), Hong Kong (Chiang Huat), Israel (Hataklit), Italy (Fonit-Cetra), Japan (Toshiba—Fantasy, Prestige; Victor—Milestone), Mexico (Musart), Netherlands (EMI Bovema—Fantasy, Prestige; Dureco—Milestone), New Zealand (Festival), Norway (EMI), Philippines (Vicor), Portugal (Radio Triunfo), Singapore (Chiang Huat), South Africa (Teal—Fantasy, Prestige; Record & Tape Co.—Milestone), Spain (Marfer), Sweden (EMI), Switzerland (Bellaphon), UK (RCA—Prestige; EMI—Fantasy; Transatlantic—Milestone), Uruguay (American Prods.), Venezuela (Favedica), West Indies (Record Specialists in Jamaica), Yugoslavia (Jugoton).
Farm, see Nationwide Sound.
Wes Farrell Org., 9200 Sunset Blvd., Suite 620, Los Angeles, Calif. 90069. Tel: (213) 273-4922. TWX: 910-490-2540. Pres.: Wes Farrell; VP & Mktg. & Sales: Ed Walker; Nat'l Pop Promo. Dir.: Don Anti; Nat'l R&B Promo. Dir.: Chris Clay; Admin. Ass't, Int'l & Prod'n Mgr.: Linda Campbell; Bus. Affairs Dir. & Controller: Mary McWilliams.
Branch: New York, N.Y., 3 E. 54 St. Zip: 10022. Tel: (212) 935-9140. VP: Steve Bedell.
Int'l branch: England.
Labels: (Owned) Chelsea, Hot Lix, Roxbury.
Faust, see Manfield.
Fay, see Lasalle.
Fayette, see Parr-X.
Federal, N.Y., see Steady.
Federal, Tenn., see Gusto.
Fee Bee Rec. Co., 4517 Wainwright Ave., Pittsburgh, Pa. 15227. Tel: (412) 884-4727. Pres.: Joe Averbach; A&R: Cleve Martin; Promo.: C. Hirce.
Felco, see Jamaka.
Fenix, New York, N.Y., see Otoao.
Fenoragh, see Glenn.
Maynard Ferguson Music Inc., 305 N. Foothill Rd., Ojai, Calif. 93023. Tel: (805) 646-7654. Contacts: Ernest Garside, Maynard Ferguson.
Label: (Owned) MFMY.
Fermata Int'l Melodies Inc., 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-7473. Mgr.: Debora Frenkiel.
Home office: Brazil.
Labels: (Owned) Fermata, Discos Premier, Importa/Som, Peralta, Pick, RGE, Som/Maior, Young (imported from Brazil).
Festival, see Jazz Composer's Orchestra Ass'n.
Festival (spoken word only), see Playette.
Fidelity Sound Rec'gs, 23 Don Court, Redwood City, Calif. 94062. Tel: (415) 366-3173. Mng. Dir.: Reginald McGovern; Ass't: Donna Schaefer; Pub. Dir.: Larry Marks; Promo. Mgr.: Jim Gallagher.
Int'l branch: New Zealand, Five Star Recs. of New Zealand.
Labels: (Owned) FSR (Fidelity Sound Rec'gs), Five Star.
Fiesta Rec. Co. Inc., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-7760. Pres.: Jose Morand; Sales Mgr.: Edward Kleinbaum.
Int'l branch: Canada.
Labels: (Owned) Dana, Fiesta, Grecophon.
Int'l rep.: Canada (Holborne).
50%, see Cord.
50 States Recs. (div. of AccuSound Music), 812 16 Ave. S., Suite 107, Nashville, Tenn. 37203. Tel: (615) 254-5877. Pres.: Donald L. Riis; VP & Prod'r: Charles W. Fields; Prod'r: Johnny Howard; Sales Mgr.: Joe Gibson; Promo. Dir.: Betty Gibson. (Distributed by Nationwide Sound)
Labels: (Owned) 50 States, Safari-Country.
Film World, see McKinnon.
Finer Arts Rec. Co., 295 Monaco Pkwy., Denver, Colo. 80220. Tel: (303) 355-4535. Owner: Morris Bernstein; A&R & Gen. Mgr.: Richard Bernstein; Sales Mgr.: Allan Bernstein; Promo. Exec.: Barry Bernstein.
Labels: (Owned) Finer Arts, Transworld.
Fink, Va., see Fink-Pinewood.
Fink, Mich., see Sound Inc.
Fink-Pinewood Recs. Inc., 2732 Beachmont Ave., Norfolk, Va. 23504. Tel: (804) 627-0957. Pres., Sales, Mktg., Adv. & Int'l: Bill Johnson.
Labels: (Owned) Fink, Pinewood; (distributed) Esprit, Westmont.
Finnadar, see Atlantic & Jazz Composer's Orchestra Ass'n.
Firma, see CJ Recs.
First Component Series, see Audiofidelity.
First Place Music Publ'ns Inc., 12754 Ventura Blvd., Studio City, Calif. 91604. Tel: (213) 984-1315. Pres.: Joe Csida.
Label: (Owned) FPM.
Five Star, see Fidelity Sound.
Fjnork, see AMU.
Flama, see Gas.
Flame, see Crimson Dynasty.
Flash, see Custom.
Flashlight, see Symposium.
Flat Town Music Co., PO Drawer 10, 434 E. Main, Ville Platte, La. 70586. Tel: (318) 363-2139. Owner: J. Floyd Soileau; Pop A&R: Joe Avants; Promo.: Benny Graeff.
Labels: (Owned) Bayou, Bon Temps, Jin, Maison de Soul, Swallow (distributed) Arhoolie, Crazy Cajun, Lanor.
Int'l rep.: (UK) Flyright.
Flecha, see Rio Grande.
Flin-Flon Music, PO Box 103, Mullen, Neb. 69152. Tel: (308) 546-2293. Pres. & Gen. Mgr.: L. Earl Walker; Nat'l Sales Mgr.: David L. Walker.
Branches: Santa Rosa, Calif., 815 Butler Ave. Zip: 95401.
Winter Haven, Fla., Box 305, Rt. 3. Zip: 33880. Tel: (813) 293-7411. District Mgr.: David E. Walker.
Labels: (Owned) Flin-Flon, Garden of Eden, Million $.
Florida Independent Rec. Corp., PO Box 118, Opalocka 33054; 31 NE 161 St., North Miami Beach, Fla. 33162. Tel: (305) 685-7601. Owner: Joseph Stanzione.
Labels: (Owned) Magic Minstrel, Twelve O'Clock. (SEE ADVERTISEMENT)
Flying Dutchman, see RCA.
Flying Eagles Recs., 2223 ½ N. Detroit St., Toledo, Ohio 43606. Tel: (419) 248-4621. Pres. & Gen. Mgr.: Therman Hollis; Pres. & Exec. Prod'r: David Lenyard.
Flying Fish Recs. Inc., 3320 N. Halsted, Chicago, Ill. 60657. Tel: (312) 528-5455. Pres. & Pop A&R: Bruce Kaplan; Promo.: Charles Gutfeld.
Int'l reps.: Australia (Electric), Canada (Musimart), Japan (Disc Centre, Shinsei), UK (String, Mike's).
Folk-Legacy Recs. Inc., Sharon Mountain Rd., Sharon, Conn. 06069. Tel: (203) 364-5661. Pres.: Lee B. Haggerty; VP & A&R: Sandy Paton; Sales, Mktg., Pub., Adv. & Promo.: Caroline Paton.
Labels: (Owned) Folk-Legacy; (distributed) Minstrel.
Folklyric, see Arhoolie.
Folkraft Publ'g Co. Inc., 10 Fenwick St., Newark, N.J. 07114. Tel: (201) 243-8700. Pres.: Jerry Shifrin; Mktg. Dir.: T. Barber; Mgr.: E. Goodman.
Labels: (Owned) Folkraft, Black Mountain, Janus.
Folk-Star, see Goldband.
Folkways Recs., 43 W. 61 St., New York, N.Y. 10023. Tel: (212) 586-7260. Pres.: Moses Asch.
Labels: (Owned) Asch, Broadsides, Folkways, RBF.
Int'l reps.: Argentina (Fonema), Australia (Crest), Belgium (Schott Freres), Canada (Almada), Denmark (Dansk), France (Chant du Monde), Germany (Electrola-EMI), Ireland (Paragon), Italy (Vedette), Japan (Nippon Columbia), Netherlands (Basart), New Zealand (Kiwi), Norway (St. Olav), Spain (Edigsa), Sweden (Sonet), Switzerland (Evasion), UK (Vixen). (SEE ADVERTISEMENT)
Fonica (Guatemala), see Discos Latin.
Fontana, see Phonogram.
Ford, see Country Int'l.
Forever Oldies, see Springboard.
Formula, see Creative Artists.
Forrest Green, see listing under "G."
Fort Couch, see St. Clair.
Fort Hill, see Cookin'.
Fortress Press, 2900 Queen Ln., Philadelphia, Pa. 19129. Tel: (215) 848-6800. Cable: BOPULCA.
Fortune Recs., 3942 Third Ave., Detroit, Mich. 48201. Tel: (313) 833-5383.
Labels: (Owned) Fortune, Hi-Q, Strate 8.
49th State Hawaii Rec. Co., 706 Ardmore Ave., Redlands, Calif. 92373. Tel: (714) 792-1062. Owner: George K. Ching.
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Int'l reps.: Canada (London), UK (Decca).
Fox, see Manfield Music.
Fragoso, see West Side.
Fran, see Hager.
Franja, see Golden Sands & Rio Grande.
Frankie Rec. Co., PO Box 62, Luray, Va. 22835. Tel: (703) 743-6445. Cable: LUINCO. Pres.: Owen Silvious; Adv. Mgr.: Peter Brochan.
Labels: (Owned) Frankie, Luray.
Franson Corp., 225 Park Ave. S., New York, N.Y. 10003. Tel: (212) 533-1600. Pres.: Herman R. Singerman.
Labels: (Owned) Children's Rec. Guild, Living Language Courses, Young People's Recs.
Fraternity Recs. Inc., 3744 Applegate Ave., Cincinnati, Ohio 45211. Tel: (513) 661-5451. Pres. & A&R: Shad O'Shea; Sales & Mktg.: Stewart Lovdal; Pub.: Scott Lovdal; Adv.: Eldo Blivits; Promo.: Jay Hart.
Labels: (Owned) Applegate, Counterpart, Fraternity.
Freak Dog, see Nationwide Sound.
Freddie Recs., 1316 N. Chaparral St., Corpus Christi, Tex. 78401. Tel: (512) 884-9339. Pres.: Freddie Martinez; Gen. Mgr.: Lee Martinez; A&R: Jim West.
Fred's of Tennessee, see Nuggett.
Frejo, see Fred Weinberg.
Fresh, see CBS.
Fretless, see Philo.
Fretone Recs. Inc., 3114 Radford Rd., Memphis, Tenn. 38111. Tel: (901) 327-8187. Pres.: Estelle Axton; Nat'l Sales Mgr.: Pete Thomason; Adv. Dir.: Ted Cunningham; Nat'l Promo. Dir.: Mike Kelly; C&W Promo.: Renee Brooks.
Frolique, see Bandbox.
Front Porch, see Sound City Recs.
Fuego (Discos), see Fama (Discos).
Fuentes (Discos), see Miami Recs.
Full Moon, see CBS.
Fun-E, see Bellaire.
Funky Finger, see La Val.
Funny, see Sound Inc.
Future, see Dharma & Jazz Composer's Orchestra Ass'n.
Future Shock, see Red Diamond.

G

G #, see Cargo.
G-Bar, see Nationwide Sound.
G H B, see Jazzology.
G M Prod'ns, 23801 Gratiot Ave., East Detroit, Mich. 48021. Tel: (313) 777-3200. Owners: Guido Marasco, Richard Hofmann.
Labels: (Owned) GM, Nine Mile Music, Pyramid, Wedo Wedo; (distributed) BumpShop, Luv.
G M G, see Glolite.
G M S-Disc, see Playette.
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G P, see Glenn.
G P I, see Gospel Prod'ns Inc.
G R C, see General Rec'g Corp.
G R T, see Chess/Janus.
G S C, see Delos.
G T W, see Jazz Composer's Orchestra Ass'n.
G W P Recs. Inc., 133 Fifth Ave., New York, N.Y. 10003. Tel: (212) 475-7100. Cable: PURCELLAS.
Galactic, see Melody.
Galaxie III Studios, PO Box 176, 118 Fifth St., Taylorsville, N.C. 28681. Tel: (704) 632-4735/6761. Owner. Chief Eng. & Pop A&R: Harry Deal; Eng.: David Guy.
Label: (Owned) Eclipse.
Galiko, see Kelit-Aurora.
Gallery Eds., see Jazz Composer's Orchestra Ass'n.
Gametime, see Dawn Prod'ns.
Gang, see De-Lite & PIP.
Garage, see Sunshine Group.
Garden of Eden, Flin-Flon.
Garden State Music Supply, Box 282, RD 2, Califon, N.J. 07830. Tel: (201) 832-2930/2430. Mng. Dir. & Tape: Sid Kleiner; Ass't Mgr., Pub , Adv. & Promo.: Dave Kleiner; Account Serv.: Trudy Kleiner.
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Garland, see Gary Nieland.
Martin Gary Prod'ns, Box 131, Rt. 4, Louisa, Va. 23093. Tel: (703) 288-7288. Pres., A&R, Sales & Mktg., Pub., Adv., Promo. & Tape: Martin Gary; Sec'y-Treas.: Kathleen Gary.
Label: (Owned) Groove.
Gas Recs., 2716 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 731-7323. Gen. Mgr.: Pedro B. Mares.
Home office: Mexico, Discos Gas SA.
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Int'l rep.: Puerto Rico (Aro-Mandy).
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Gateway, Ohio, see Rite Rec.
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Labels: (Owned) Gator, Miles Ahead.
Gear, see Stat.
Gee Whiz, see UPC.
Gem, N.H., see Marvel.
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Gemigo, see Curtom & Warner Bros.
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Ghetto, see Kiderian-Virgin Vinal.
Ghost, see Ghost-Jobie.
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Labels: (Owned Ghost, Jobie.
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Labels: (Owned) Charter, Portland, Ripcord, Vanco.
Gigi, see St. Clair.
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Glades, see TK.
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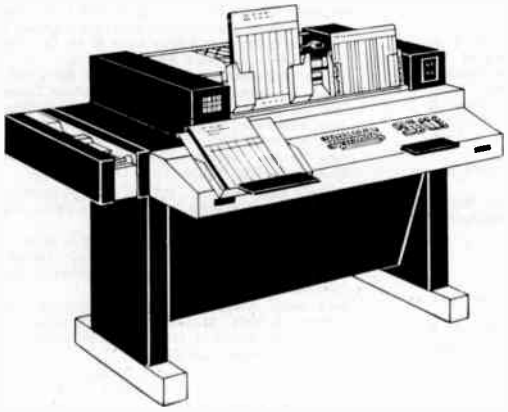
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God Love, see Manfield.

Gold Recs., 142 North Point Dr., Stevens Point, Wis. 54481. Tel: (715) 344-8156. Owners: Norm & Marlene Dombrowski.
Goldband Rec'g Corp., PO Box 1485, 313 Church St., Lake Charles, La. 70601. Tel: (318) 439-8839. Pres.: Eddie Shuler; VP & Tape: Jeffrey Le June; Sales & Mktg. Mgr.: Honna Miller.
Labels: (Owned) Anla, Folk-Star, Goldband, TEK; (distributed) Blues Unlimited, Bold, Jador, Luffcin, Soul Unlimited.
Gold Coast Int'l, PO Box 762, Okeechobee, Fla. 33472. Tel: (813) 763-7858/4318. Owner, Pres., Prod'r & Arranger: Buck Killette; Bus. Mgr. & Sales & Mktg.: Edwin Rucks; Ass't Bus. Agent & Pub.: Karen Killette; Nat'l Adv., Promo. & Tape: Lisa Killette.
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Goldcrest, see M Recs.
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Golden Soul, see Golden State.
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Labels: (Owned) Comet, Goldmont.
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Gold Star, see Standard-Colonial.
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Gospel Master, see Daniels Eight.
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Gospel United, see Daniels Eight.
Gospelways, see Wago.
Gotown Recs. & Dist Co., 706 W. Mechanic, Leesville, La. 71446. Pres. & Promo: John E. Kilgore; Exec. Sec'y: Sue L. Smith; Sec'y: Lucille Kilgore; A&R Dir.: O.A. Raby; Gospel Consultant: Rev. Fred Ross Jr.
Labels: (Owned) Gotown, Kilgore.
Grafitti, see Maria.
Grandfalloon, see Karass.
Grand Prix, see Sunshine Group.
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Granite Recs. Corp., 6255 Sunset Blvd., Suite 723, Los Angles, Calif. 90028. Tel: (213) 462-6933. Gen. Mgr.: Cliffie Stone; Natl'l Sales Mgr.: Sol Greenberg; Nat'l Promo. Mgr.: Frank Leffel.
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Granny, see Atlantis/Granny.
Grassound, see Revonah.
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Graves, see AMU.
Great American & Esquire Int'l Recs., 5926 Wiley St., Hollywood, Fla. 33023. Tel: (305) 966-9570. Pres.: J. Stuart; VP: Sylvia Marcum.
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Great Bend, see Creative Artists.
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Labels: (Owned) Great Southern, New Orleans Sound.
Grecophon, see Fiesta.
Forrest Green Interprizes Inc., 5004 W. Francis Rd., Clio, Mich. 48420. Tel: (313) 686-0189. Pres.: Forrest Green; A&R: Forrest Green, Rob Carter; Sales & Mktg.: Frankie De-Long.
Labels: (Owned) FGS, Ranger.
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Labels: (Owned) Green Menu; (distributred) Libra.
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Groove Soup (div. of Cookhouse Prod'ns), 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-4173. Pres. & A&R: Dale F. Menten; A&R: Dik Hedlund.
Grove, see Pellegrino.
Growth Power Rec. Co., 129 Meigs St., Rochester, N.Y. 14607. Tel: (716) 461-3115. Pres.: Albert Gordon.
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Gun, see CAVU.
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Gusto Recs. Inc., 220 Boscobel St., Nashville, Tenn. 37213. Tel: (615) 256-1656. VP & Gen. Mgr.: Tommy Hill; Nat'l Sales Mgr.: W. Lee Trimble; Nat'l Prom. Mgr.: Charley Dick.
Labels: (Owned), Deluxe, Federal, Gusto, Hollywood, King, Power Pak, Starday.
Guyden, see Jamie/Guyden.
Gwen Rec. Serv., 319 Highland Ave., Albany, Ga., 31701. Tel: (912) 439-8575. Owner: Jesse Boone; VP: Jesse Boone Jr.; Sales: Rick Freeman; Pub. & Adv.: Regina Boone; Promo.: Leroy Vicks.
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H M R Prod'ns, 574 West Court, Scotch Plains, N.J. 07076. Tel: (201) 889-1767. Contact: Harry M. Randel.
H S E, N.J., see Glori.
H S E, Tenn., see Su-Ann.
H Y R, see Rio Grande.
Hafa Adai, see Celestial.
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Labels: (Owned) Fran, Neginah, Rone.
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Happy Tunes, see Springboard Int'l.
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Harlequin Recs., PO Box 665, Lemon Grove, Calif. 92045. Tel: (714) 287-4174. Owner: Richard William.
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Harmonia Mundi (Germany), see BASF Systems.
Harmony, see CBS.
Harmony Music, see Scandinavian Music.
Harp Recs., 127 Blaisdell Ave., Pawtucket, R.I. 02860. Tel: (401) 725-3579. Prod'r: Patrick Madden.
Harvest, see Capitol.
Harvey, see John Harvey.
John Harvey Ents., PO Box 13068, San Antonio, Tex. 78213. Pres.: John Harvey.
Labels: (Owned) Chachalaca, Deseo, Harvey, JEH.
Haven Recs. Inc., 6255 Sunset Blvd., Suite 709, Hollywood, Calif. 90028. Tel: (213) 466-8377. Pres.: Dennis Lambert; VP: Brian Potter; VP & Gen. Mgr.: Eddie Lambert; VP Promo.: Harvey Cooper. (Distributed by Capitol.)
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Label: (Owned) America.
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Haydn Society, see Esoteric.
Haze Rec. Co., 1617 N. El Centro Ave., Suite 12, Hollywood, Calif. 90028. Tel: (213) 465-4482/3861. VP's: Carl Summers, B. Cloer.
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Heavy Hank Prod'ns, 1644 Glynn Court, Detroit, Mich. 48206. Tel: (313) 867-1853. Pres., Writer, Prod'r, Pub., Adv. & Tape Consultant: Edd Henry; Writer & Prod'r: Ed Nelson; Sales & Mktg., Adv. & Promo. Project Co-ord.: Pat Reese.
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Hi Fi, Calif., see Everest.
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Hilltop, Tenn., see Nationwide Sound.
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hi-skool, see Paradome.
Hispavox (spoken word only), see Playette.
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Hit Kingdom, see McKinnon.
Hitmakers, see Original Sound.
Hitstown, see Hitstown-Disko.
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Homespun, see Page Rec'g.
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Howdy, see Ovation.
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Hurricane, Pa., see Crimson Dynasty.
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I N S C O, see International Sound Corp.
I P S, see Jazz Composer's Orchestra Assn.
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I R D A, see International Rec. Dist'rs Assocs.
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Icepac, see Essar.
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Im-Hotep, see Jazz Composer's Orchestra Ass'n.
Immunity, see Bee Jay.
Impact, see John T. Benson.
Impel, see C-D-8.
Importa/Stone, see Fermata Int'l.
In, La., see Jewel.
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Indian House, PO Box 472, Taos, N.M. 87571. Tel: (505) 758-2048. Mgr.: Ida Isaacs; Prod'n: Tony Isaacs; Sales: Joe Rice; Customer Serv.: Richard Archuleta.
Infal Recs. Inc., 2144 Champa St., Denver, Colo. 80205. Tel: (303) 892-7141. Pres.: V. Hernandez; Sales & Mktg.: Ruth Medina.
Labels: (Owned) CCC, Infal.
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Innovation 2, see Innervision II.
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International Artists, see Bellaire.
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Invader, see Apollo Recs.
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Home office: England.
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J E H, see John Harvey.
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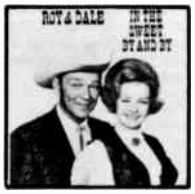
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Johnny Reb., see McKinnon.

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K S S, see Kennett Sound.

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Int'l branches: Australia, Brazil, Canada, England, Ireland, Germany, Netherlands, New Zealand (all K-tel); Japan (Syntak).

K-Town Recs. (div. of Tippe Toe Music), 1104 Morrell Rd., Knoxville, Tenn. 37919. Tel· (615) 588-6133. Pres.: J. W. Tipton; VP· Mary Brooks.

Kajac Rec. Corp., 155 First St., Carlisle, Iowa 50047. Tel· (515) 989-0794. Pres. & Pop A&R· Harold L. Luick; Exec. VP· Loren Gonyea; VP & Pub.· Thomas E. Reeves; Sales & Mktg.· James Robinson; Adv.· Dixie Heaberlin; Promo.· John Whiting.
Labels: (Owned) Kajac, Red Rock, Ven-Jence, Vision.

Kama Sutra, see Buddah/Kama Sutra.

Kangaroo Recs., 302 E. Dewey Ave., San Gabriel, Calif. 91776. Tel· (213) 288-5435. Owner & Pres. Les Kangas; Owner & VP· Toni Kangas.

Karass Recs. Inc , 24 Horatio St , New York, N.Y. 10014. Tel: (212) 675-0992. Pres.· Joe McHugh; VP & Gen. Mgr.· Joshua Ericson; A&R Dir.: Katherine Poulos, Sales & Mktg.· Dave Griffiths; PR & Adv. Dir.· Sloan Phipps; Nat'l Promo. Dir.· Kinky Starr; Foreign Relations Dir · Vic D'Amico; Artist Relations Dir.: John Conine.
Labels: (Owned) Karass; (distributed) FAP, Grandfalloon, World

Karavan, see Kastle.

Kare Recs. Inc., 1391 Oakland Park Ave., Columbus, Ohio 43224 Tel: (614) 263-4344. Pres.· H. Lee Foster; Sr. VP· Barry D. Brandt; VP & Attorney· James Elleman; A&R Dir Bobby Hughes; Gen. Mgr. & Sales & Mktg.· Karl Ferris; Pub. Mgr.: Robert Murphy; Adv. Mgr.· Rick Stevens; Promo. Dir.· Rob Lamp.
Labels: (Owned) Dolejo, Kare.

Karma Inc. (div. of Coplin Org. Inc.), 100 N. Central Expwy., Dallas, Tex 75201. Tel (214) 238-7071
Labels: (Owned) Karma; (distributed) New Generation, Tri-City, Ultra-Sound.

Kastle Prod'ns, 4647 SW Pendleton, Portland, Ore. 97221. Tel· (503) 244-0714. Pres.: Bob Stoutenburg.
Labels: (Owned) Karavan, Kastle, Westport.

Kat-Kain, see Gwen.

Kaydan Recs. Inc , 5216 Laurel Canyon Blvd., North Hollywood, Calif. 91607. Tel: (213) 877-0472. Pres. & Sales & Mktg. Stacy Keach Sr.; VP: Mary Keach; Sec'y-Treas & A&R· Frankie Newton; Promo. Mgr. Dorie Speth.

Kaymar Recs., 3529 Flannery Ln., Baltimore, Md. 21207. Tel: (301) 944-4823. Pres.· Anthony A. Smelgus; VP· Mary Lou Smelgus; A&R Richard Fay; Pub. & Nat'l Promo. Dir.: Mary Knarr.

Kayvette, see TK.

Keene, see Briarmeade.

Keepsake, see Sound Inc.

Keeta, see Briarmeade.

Keith, see Gwen.

Kelit-Aurora Rec. Corp., 239 W. 18 St., New York, N.Y. 10021. Tel· (212) 989-7200. Pres.: Ervin Litkei; VP· John A. Haydu; A&R Head· Mike Bodnar; Nat'l Sales Mgr.· Irwing Teitelbaum; Pub. & Adv. Dir.: Don Tannen; Promo. & Tape: David Pelegrini.
Affiliated firm: Two Worlds Recs.
Labels: (Owned) Kelit-Aurora; (distributed) Galiko, Radius, Two Worlds.

Ken-Del Prod'ns Inc . 111 Valley Rd., Richardson Park, Wilmington, Del. 19804. Tel· (302) 655-7488.
Label: (Owned) KD.

Kenkan Recs., 6780 N. Northwest Hwy., Chicago, Ill. 60631 Tel· (312) 965-3615. Pres.: William F. Kanzer; VP A&R· Scott Kent.

Kennett Sound Studios Inc., South Bypass & S Jackson Sts., Kennett, Mo. 63857. Tel: (314) 888-2995.
Labels: (Owned) KSS; (distributed) JEK Int'l.

Kent, see Cadet.

Kenwood, see Nashboro.

Kerr, see Alithia.

Key Recs., PO Box 46128, Los Angeles, Calif. 90046. Tel· (213) 651-2940. Mgr.· Vick Knight Sr.

Keyboard Immortals, see Superscope.

Kick, see Jamaka.

Kicking Mule Rec'g & Publ'g Co , PO Box 3233, Berkeley, Calif. 94703 Tel· (415) 452-1248. North American Div. Dir.: Ed Denson; Prod'r· Dale Miller; European Affairs Dir.· Stefan Grossman.
Int'l branch: England.
Int'l reps.: Australia (Geoff Warn), Sweden (Sonet).

Kid, see Kiderian-Virgin Vinal.

Kid Cuz'n Rec. Co., PO Box 182, Midwood Sta., Brooklyn, N.Y. 11230. Tel· (212) 339-3536. Pres. Jim Pelton; Gen. Mgr.· Johnny Adworth; Pub.: Dick Alexander.

Kiderian-Virgin Vinal Recs., 4926 W. Gunnison St., Chicago, Ill. 60630. Tel: (312) 545-0861. Pres. & Promo.· Raymond Peck; VP & Promo. George Peck; Sales & Mktg.: Vince Hartnett; Adv.· Dolores Mucha.
Labels: (Owned) Kiderian, Armenian, Black Beauty, Illinois Prod'g Corp. (ILL), Kid, Virgin Vinal; (distributed) Ghetto, LRM, Trinity, Windy City.

Kilgore, see Gotown.

King, see Gusto.

King Bluegrass Recs. Inc., 4766 Glendale-Milford Rd., Cincinnati, Ohio 45242. Tel (513) 984-3759. 891-0415. Pres., A&R, Pub., Promo. & Int'l Robert Trout; VP Jeremiah Green; VP & Adv.· Thomas Borns; Sec'y-Treas. & Sales & Mktg.: John Borns.
Labels: (Owned) King Bluegrass; (distributed) Lemco.
Int'l reps.: Japan (King), UK (Mike's Country Music Room, Paragon).

King David, see NRS.

King James, see J. Bullard.

King of Music Rec. Co., 806 16 Ave. S., Suite 217, Nashville, Tenn. 37203. Tel· (615) 242-2023 Pres., A&R Dir., Pub., Adv. & Promo.: A.L. Dirizziano; VP· J.A Sarsfield; VP Sales & Mktg.: Barry Sadler.

Kingsway, see Audio Bible Studies.

Kirshner Recs., 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 489-0440. Pres.: Don Kirshner; Exec. VP· Herb Moelis; VP & A&R: Wally Gold; Promo. Dir.: Felix Di Palma. (Distributed by CBS).

Klavier Recs., 10515 Burbank Blvd., North Hollywood, Calif. 91601. Tel: (213) 980-8254. Pres. & A&R: Harold L. Powell; VP Sales & Mktg.: Patricia Powell; Int'l· Robert Winning.
Int'l Reps.: Australia (Pumpkin), Canada (Almada), Germany (Phonogram), Switzerland (Symphony Tone), UK (EMI).

Klub, see Mark Five.

Knight, see Crimson Dynasty

Kojack, see Alaska Chi Sound.

Kool Kat, see MSK.

Kronos, see Peters Int'l.

Kubaney Publ'g Corp., 1305 W. 46 St., No 222, Hialeah, Fla. 33012. Tel: (305) 823-9908. Pres.: Rosita A. Don; VP: George A. Don; Sales & Mktg., Pub., Adv. & Promo.· Frank J. Don.
Affiliated firm: South Eastern Recs.
Labels: (Owned) DiscoLor, Don.

Kudu, see Creed Taylor Inc. & Motown.

L

L C R (Little City Recs.), PO Box 1079, Washington, D.C. 20013. Tel· (202) 723-3492. Pres. Leon E. Stewart Sr.; VP's· Wilbur E Stewart, Barbara A. Brooks; A&R Dirs.: Leon E. & Wilbur E. Stewart.
Labels: (Owned) LCR (Little City Recs.), Lantic Gold.

L E G (Laufer Entertainment Group), see Laufer Co.

L I R S, see Long Island Rec'g.

L M I Rec. Corp., 5750 Melrose Ave., Hollywood, Calif. 90038. Tel· (213) 463-2353. Cable· LEEMAG. Pres.: Lee Magid; Sales & Mktg. Dir.· Donna Sekulidis.

L R M, see Kiderian-Virgin Vinal.

L & W, see Roosevelt Lee.

Labor, see Jazz Composer's Orchestra Ass'n.

La Comedie Francaise, see Everest.

Lado A, see Golden Sands.

Laff Recs., 4218 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel· (213) 737-1000. Pres.· Louis Drozen; VP. David Drozen.
Labels: (Owned) AJ, Ala, Blues Spectrum, Dingo, Hawk Sound, Laff.
Int'l reps.: UK (Ember), rest of world (EMI).

Lakco Rec. Co., 3902 N. Ashland Ave., Chicago, Ill. 60613. Tel· (312) 281-4413. Owner: Leon A. Kelert.
Label: (Owned) Blackbird.
Int'l rep.: Australia (Colossal).

Lake Front, see Courier-Empire.

La Louisianne Recs. & Dist. Co., 3211 Johnston St., Lafayette, La. 70501. Tel: (318) 234-4118, 984-5369. Owner, A& R & Int'l· Carol J. Rachou; Sales Mgr., Pub., Adv., Promo. & Tape· Dave Witherington; Direct Sales Mgr.: Gilbert Futch.
Labels: (Owned) La Louisianne, Belle, Tamm.

Landa, see Jamie/Guyden.

Landers-Roberts Inc., 8899 Beverly Blvd., Los Angeles, Calif. 90048. Tel· (213) 273-5050. Gen. Mgr.: Larry K. Douglas; Assoc. Gen. Mgr.· Steve McCormick.
Label: (Owned) Mums.

Lanor Recs., PO Box 233, 329 N. Main, Church Point, La. 70525. Tel: (318) 684-2176. Pres., Mgr. & Pop A&R: Lee Lavergne; Sec'y & Ass't Mgr.· Linda Bellard. (Distributed by Flat Town).

Lansing, see American Themes & Tapes.

Lantic Gold, see LCR.

La Roulotte, see Max Abrams.

Lasalle Rec'g Co., 8959 S. Ogiesby, Chicago, Ill 60617. Tel: (312) 375-4276. Pres.: Oscar A. Jackson; VP & Sales & Mktg.· Armond Jackson; A&R: Jump Jackson.
Labels: (Owned) Lasalle, Fay.

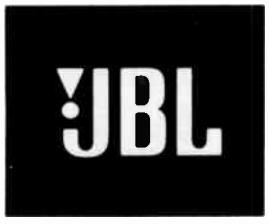
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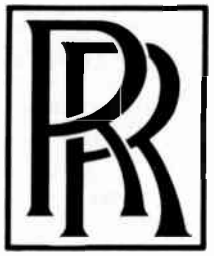
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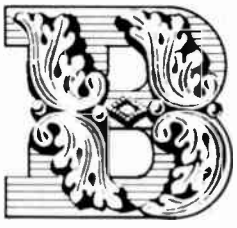
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Labels: (Owned) Charay, Le Cam
Le Classique, see Briarmeade.
Lectron Music Lab., PO Box 1594, Hollywood, Calif. 90028 Tel: (213) 463-8772.
Ledo, see HES Amusement.
Roosevelt Lee Recs. Prod'ns/L & W Recs. Prod'ns, 3966 Standish Ave., Cincinnati, Ohio 45213. Tel: (513) 793-8191, 621-8366. Pres. & Int'l: Roosevelt Lee; VP Albert Washington; A&R Dir.: Paul White; Sales & Mktg.: R. Henton; Pub. & Adv.: John Thomas; Promo: Robert William
Branch: Baltimore, Md., Money in the Street Recs., 576 Laurens St. Zip: 21217. Tel: (301) 462-2524. Mgr.: Mingo Bethea.
Labels: (Owned) Billtime, Emirrold, Getto, L&W, Roosevelt Lee; (distributed) MLP, Soul Sauce, Soul/Train
Int'l rep.: UK (Beacon).
LeFevre, see Dawn Prod'ns.
Legend Ents., 909 W. Armitage, Chicago, Ill. 60614. Tel: (312) 525-7621. Dir.: Ray Tate; Ass't: John McQuire, Prod'r: Bob Gibson.
Legrand, see Rockmasters.
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Labels: (Owned) Lemon, National
Len-Mar, see McKinnon
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Leonardo, see Record Rendezvous.
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Licorice, Ore., see Gary Nieland.
Licorice, Pa., see Page Rec'g.
Lifetime Rec'gs, 133 North St., Rochester, N.Y. 14604 Tel: (716) 454-1269. Owner: Lester Osband
Labels: (Owned) Lifetime, Joker, Lyndell.
Light, see Word
Lightning, see Crimson Dynasty
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Labels: (Owned) Lindberg, Dansk Disk, Norsk Disk, Scandinavian, Svensk Disk
Lions Den, see Stacy-Lee
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Listening Library, Calif., see Audio Book
Listening Library Inc., 1 Park Ave., Old Greenwich, Conn. 06870. Tel: (203) 637-3616. Pres.: A. Ditlow, VP: H. P. Ditlow
Literary Recs., see Audio Book.
Little City Recs., see L C R.
Little David Rec. Co. Inc., 8921 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-3870. Pres.: Monte Kay; VP: Flip Wilson; VP & Gen. Mgr.: Jack Lewis; VP Mktg.: Ben Hurwitz; Creative Servs. Dir.: Paul Cooper (Distributed by Atlantic).
Little Nashville Rec., Box 137, Rt. 3, Nashville, Ind. 47448 Tel: (812) 988-2000. Owner: Don D. Sheets.
Little Star, see World Peace.
Living Language Courses, see Franson
Living Love Center, 1730 La Loma, Berkeley, Calif. 94709. Tel: (415) 845-9234. Mgr.: C.W. Yardley
Loadstone, see Loadstone & Open.
Loadstone & Open Rec. & Music Co., 163 Orizaba Ave., San Francisco, Calif. 94132. Tel: (415) 334-2247. Pres., A&R, Mktg. & Sales. Dir.: Walter C. Stone, Sec'y: B. M. Stone; Pub. & Adv.: Mike Meiller; Promo.: John Harris
Labels: (Owned) Loadstone, Open.
L'Oiseau Lyre, see Argo Sight & Sound.
Lollypop, see American Themes & Tapes.
London Recs. Inc., 539 W. 25 St., New York, N.Y. 10001. Tel: (212) 675-6060. Cable: FULLRANGE. Pres.: D. H. Toller-Bond; VP Pop A&R: Walt Maguire; VP Classical Div.: Terry McEwen; VP Sales & Mktg.: Herb Goldfarb; Nat'l Sales Mgr.: Sy Warner; Creative Servs. Dir.: Don Wardell; Promo. Mgr.: Brian Interland; Foreign Dist'n Mgr.: Mimi Trepel.
Distribution branches: Los Angeles, San Francisco, Calif.; Atlanta, Ga.; Chicago, Ill.; New York, N.Y.; Cleveland, Ohio. (See Record & Tape Wholesalers section for complete listings).
Int'l branch: Canada.
Labels: (Owned) Deram, London, Parrot, Phase 4, Richmond Opera Series, Stereo Treasury Series; (distributed) Coliseum, Hi, Hi Country, MAM, Mach, Magna Glide, Pawn, Threshold, UK.
Int'l rep.: Worldwide except Canada (Decca in UK) (SEE ADVERTISEMENT).
Long Island Rec'g, 72 Orange St., Brooklyn, N.Y. 11201. Tel: (212) 875-6193. Owner: Ernest W. Ucko.
Label: (Owned) LIRS.
Lotus Music Corp., PO Box 23, Pima, Ariz. 85543. Pres.: Lyman H. Mitchell; VP: Lou Mitchell.
Branch: Nashville, Tenn., 2209 Whipple Pl. Zip 37214. Tel: (615) 885-1538.
Love, see Custom.
Lowdown, see Earth Prods.
Loyd, see House of Loyd.
Loyd of Nashville, see House of Loyd.
Luau, see Boddie.
Lucifer Recs., PO Box 263, 37 Woodside Ave., Hasbrouck Heights, N.J. 07604. Tel: (201) 288-8935. Pres.: Ron Luciano; VP: Ed Capone; A&R: Bob Nicholson; Pub. & Promo.: Bob Lipani.
Lucky, see Adco.
Ludukay, see Sapphire.
Luffcin, see Goldband.
Lunix, see Glolite.
Lu Pine, see Pinnacle of Success.
Luray, see Frankie
Lusty, see Sound Inc.
LuTall Rec. Co., PO Box 6162, Long Beach, Calif. 90806. Tel: (213) 926-5140. Pres.: J. Carey Tall; A&R: T. Campbell, D. Erbele; Sales & Mktg. Mgr.: Neomie L. Tall; Pub.: N. Knoxx; Promo. Mgr.: Greg Monica.
Luv, see GM Prod'ns.
Lyndell, see Lifetime.
Lyrichord Discs Inc., 141 Perry St., New York, N.Y. 10014. Tel: (212) 929-8234. Pres.: Peter Fritsch
Labels: (Owned) Lyrichord, Eterna, Experiences Anonymes.

M

M Recs. (div. of Horseshoe Prod'ns), 3510 Langley Dr., South Bend, Ind. 46614. Tel: (219) 291-3262. Owner, Pres. & Promo: Webb Foley; Gen. Mgr.: Ruth Brown; Sales Mgr.: Kim Brown.
Branches: Long Beach, Calif., 3713 Fanwood Ave. Zip: 90808. Tel: (213) 429-1700. Gen. Mgr.: Ann Harmon; Sales Mgr.: Judy Powell—**Nashville, Tenn.,** Apollo Bldg., 108 Oak Valley Dr. Zip: 37207. Tel: (615) 226-3333
Labels: (Owned) Goldcrest, M.
M A M, see London.
M B, see MBA
M B A Music Inc., 8 E. 48 St., New York, N.Y. 10017 Tel: (212) 688-2847. Pres.: Marc Brown.
Label: (Owned) M8.
M C A Recs. Inc., 100 Universal City Plaza, Universal City, Calif. 91608. Tel: (213) 985-4321. Cable: MUSICOR. Pres.: J. K. Maitland; Admin. VP: Lou Cook; VP Mktg.: Rick Frio; VP Nat'l Sales: Sam Passamano; VP Promo.: Vince Cosgrave; VP Int'l: Lee Armstrong; Artist Relations & Pub. Dir.: Joan Bullard; Media Dir.: Bob Siner
Int'l branch: Canada
Distribution branches: Los Angeles, San Francisco, Calif., Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Baltimore, Md.; Boston, Springfield, Mass.; Detroit, Mich., Minneapolis, Minn.; St. Louis, Mo., Camden, N.J.; Gloversville, New York, N.Y., Cincinnati, Cleveland, Ohio; Memphis, Tenn.; Dallas, Tex.; Seattle, Wash. (See Record & Tape Wholesalers section for complete listings).
Labels: (Owned) MCA, Coral; (distributed) Rocket, Shelter, Tally, Track.
Int'l reps.: Argentina (EMI-Odeon), Australia (Radio Corp.), Austria (Musica), Belgium (EMI), Brazil (Gravacoes Electricas), Colombia (Fuentes), Costa Rica (Indica), Denmark (Hede Nielsen), Finland (Discophon), France (Barclay), Germany (Teldec), Greece (General) India (Gramophone Co.), Israel (CBS), Italy (CBS Sugar), Jamaica (Record Specialists), Japan (Victor), Lebanon (SLD), Malaysia (Life in Singapore), Mexico (Musart), Netherlands (Bovema), New Zealand (Allied Int'l), Norway (AS), Peru (Sono-Radio), Philippines (Home), Singapore (Life), South Africa (Gallo), Spain (Movieplay), Sweden (Electra), Switzerland (Musikvertrieb), Turkey (Melodi), UK (EMI), Venezuela (La Discoteca).
M E A Recs., (div. of Danny Antell Prod'ns), 521 W. Bradley Ave., El Cajon, Calif. 92045. Tel: (714) 447-7180. Owner: Danny R. Antell.
M F M Y, see Maynard Ferguson
M G M, see Polydor.
M G M/Kolob, see Polydor.
M J R, see Master Jazz Rec'gs
M L E, see Modern Living Ents.
M L P, see Roosevelt Lee
M M O, see Music Minus One
M M P, see Music Mountain.
M O L Recs., 1608 Argyle, Hollywood, Calif. 90028 Tel: (213) 469-5838. Owner: George Jay.
M P S (Germany), see BASF Systems.
M P S/B A S F (Germany), see BASF Systems.
M R V A, see West Side
M-S, see MSK.
M S Recs. Inc., 2139 First Ave. S., St. Petersburg, Fla. 33712. Tel: (813) 821-7143. Pres.: Marjorie M. Schuck; Exec. Dir.: Robert C. Carman; Sec'y: Barbara Halpern.
M S K Prod'ns Inc., 8880 Hubbell Ave., Detroit, Mich. 48228. Tel: (313) 272-1484.
Labels: (Owned) Dearborn, Kool Kat, M-S.
M Y, see Michael Yonkers
Mace, see Springboard.
MacGregor Rec., 729 S. Western Ave., Los Angeles, Calif. 90005. Tel: (213) 384-4191.
Mach, see Hi Rec'g & London.
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Labels: (Owned) Del-Star, Echo.
Madely, see Audiorama.
Magda, see Marsal.
Magic Minstrel, see Florida Independent.
Magic Touch, see Black Falcon.
Magna Glide Rec. Corp., 323 E. Shore Rd., Great Neck, N.Y. 11023. Tel: (516) 482-5930. A&R: Jeffrey Katz, Jerry Kasenetz, Sales & Mktg.: Bonnie Belinda; Nat'l Promo.: Steve Bramberg; Tape: Jennifer Reeves; Talent Co-ord.: Brett Adams. (Distributed by London).
Magnet (UK), see CBS.
Mail-Order Recs., 2300 Lincoln Ave., Fort Worth, Tex. 76106. Tel: (817) 626-9764. Owner: John Case.
Labels: (Owned) Dawn, Priority
Mainstream Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 247-0655. Pres. & A&R: Bob Shad; VP, Sales & Mktg. & Promo.: Maury Apatow.
Labels: (Owned) Mainstream, Red Lion; (distributed) Brown Dog, IX Chains.
Maison de Soul, see Flat Town.
Majesty, Ala., see Three Star Recs.
Majesty, Tenn., see Park Avenue.
Major, see Thomas J. Valentino.
Majorette, see Thomas J. Valentino.
Malaco Inc., 3023 W. Northside Dr., Jackson, Miss. 39213 Tel: (601) 982-4522. Pres.: Mitch Malouf; VP Pop A&R: Tom Couch; R&B: James Stroud; VP Sales & Mktg.: Gerald Stephenson; Sec'y & Adv.: Gloria Hutson; Promo. Dir.: Joe Lewis.
Labels: (Owned) Chimneyville, Malaco, Parable.
Malinda, see Country Star.
Mamba Rec. & Tapes, 306½ N. Second St., Clinton, Iowa 52732. Tel: (319) 243-7596. Co-pres.: Steven & Lawrence Hohenhorst.
Mandala Recs., c/o Odyssey Prod'ns, 12384 Acklen Station, Nashville, Tenn. 37212. Tel: (615) 327-9301. Pres. & Int'l: Louis Lofredo; VP & A&R: Bob Gallo.
Manfield Music, 27335 Penn, Inkster, Mich. 48141. Tel: (313) 274-5905. Pres.: Otis G. Johnson; Gen. Mgr.: George Johnson; Ass't Mgrs.: Eartha Faust, Duane Fox.
Local branch: 50 Trowbridge, Detroit 48202. Tel: 868-2094. Ass't Gen. Mgr.: Richelle Robinson.
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Labels: (Owned) Enoch, Faust, Fox, God Love
Mango, see Shelter & Island.
Mankind, see Nashboro.
Manticore Recs. Ltd., 170 E. 61 St., New York, N.Y. 10021. Tel: (212) 421-4057. Chm.: Stewert Young. Pres.: Mario Medious. (Distributed by Motown)
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Int'l branch: Canada, Rodeo Recs.
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Neighborhood, see Arista
Nemperor, see Atlantic.
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Nessa, see Jazz Composer's Orchestra Ass'n.
Net Prod'ns, PO Box 18648, 4411 Dallas, Houston, Tex 77023 Tel: (713) 923-2261 Gen. Mgr.: Ross Foltz; Sales Mgr., Pub., Adv & Promo. Carl Faught.
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Newbery Award, see Miller-Brody.
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New England Rec. Co., PO Drawer 520, Stafford, Tex. 77477 Tel: (713) 723-3918. Pres.: Daniel Andrade; VP: Odessa Andrade; Promo Mgr.: Denny Thomas.
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New Frontiers, see Jazz Composer's Orchestra Ass'n.
New Generation, see Karma
New Gramophone Society see Stanyan
New Horizon, see Owl Rec. Co.
New Music, see Creative Artists.
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New Orleans Sound, see Great Southern
New Sound, Alaska, see Alaska Chi Sound.
New Sound, Calif., see Accent
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Nice Try, see Garden State
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Nilser, see Record Dists of America.
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Nine Mile, Music, see GM.
Niron, see Alaska Chi Sound.
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Nodder, see Juicy John Pink.
Nodlew, see Jazz Composer's Orchestra Ass'n
Nonesuch, see Elektra/Asylum/Nonesuch.
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Now, see Original Sound.
Nuevo, see Rio Grande.
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O P I, see Glenn
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O R C, see Otoao.
O T O, see One Thousand & One
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Oath, see Creative Artists.
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Orient, see Rashid.
Original Sound Recs Inc., 7120 Sunset Blvd., Hollywood, Calif 90046. Tel (213) 851-2500 Pres Art Laboe, VP: Paul Politi; Pop A&R Dir: Brian Ross; Opns Mgr: Joe Daigle; Adv., Promo. & Special Projects Mgr Thom Davis.
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Otic, see Jazz Composer's Orchestra Ass'n.
Otisville, see McKinnon.
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Labels: (Owned) Owl, New Horizon.
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P I, see Peters Int'l.
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Philly Groove, see Arista.
Philly Sound, N.Y., see Arista.
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Piper, see Jazz Composer's Orchestra Ass'n.
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Prince, see Criterion Music.

Priority, see Mail-Order.

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Proclaim, see NRS.

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Proscenium, see Music Minus One.

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Record Guild of America, 144 Milbar Blvd., Farmingdale, L.I., N.Y. 11735. Tel: (516) 293-5858. Pres.: David Shichman.
Label: (Owned) Simon Says.

Recordland, see Emko Talent.

Record Makers, see Paragon

Record Man, see Bil-Mor

Record & Music People Inc., Business Bldg., 635 Elm St., Birmingham, Mich. 48011. Tel: (313) 642-9700. Bd. Chm., Pres. & Treas.: James Elsman, VP A&R: Andre Williams, VP Sales: Johnny Griffin, VP Adv.: Gerald Moody, Sec'y: Mary Jolet.
Label: (Owned) Underground

Record Rendezvous Inc., 134 S. 20 St., Philadelphia, Pa. 19103. Tel: (215) 567-9424. Pres.: Edward R. Marcus; VP: Frances Romanczuk. A&R, Prod'r & Exec. Sec'y: Janet Kraus; Exec. Admin'r & Sales & Mktg.: Joanne Small; Nat'l Promo. Dir., Pub., Tape & Int'l: C. Morgan.
Labels: (Owned) Rendezvous. Rockin' Richie, Sound of Harmony, (distributed) Edaphonic, Leonardo Pantomime, Tasty Licks.

Red Diamond Recs., 33 Chapman Ave., Auburn, N.Y. 13021. Tel: (315) 253-0632. Pres.: Harold L. Johnson; VP: Kenneth Amos.
Labels: (Owned) Future Shock, Red Diamond.

Red Fox, see Skyway

Red Lion, see Mainstream

Redneck, see Western Head

Red Onion Recs., PO Box 366, Dayton, Ohio 45401. Tel: (513) 222-2413. Pres.: Gene Mayl.

Red Rock, see Kajac

Red Seal, see RCA

Red Stick Music Inc., 6465 Renoir, Baton Rouge, La. 70821. Tel: (504) 927-8020. Pres.: T.J. Guarino.
Labels: (Owned) Cotton Picking, Red Stick.

Reena, see Cobra

Reflection Sound Prod'ns Inc., 2315 S. Boulevard, Charlotte, N.C. 28203. Tel: (704) 377-4596. Pres.: Paul Scoggins; VP: Wayne Jernigan.
Labels: (Owned) Cotton, Revelation, Sugarbush.

Regent, see Savoy

Reginald, see Big Deal

Rego, see Rego Irish

Rego Irish Recs. & Tapes Inc., 84-48 62 Dr., Middle Village, N.Y. 11379. Tel: (212) 476-1847, 275-4991. Pres. & Sales & Mktg.: Paddy Noonan, VP & Adv.: Margaret Joyce.
Labels: (Owned) Rego Irish, (distributed) Lismore, Rego, Revival, Shamrock Souvenir, Tifton (Irish Party Series).

Relco, see Caprice

Release Recs., PO Box 234, St. Louis, Mo. 63166. Tel: (314) 296-9526. Pres. & A&R Dir.: B.J. Bax.

Remington, see American Tape

Renaissance, see Everest

Renco, see Dee-Bee

Rendezvous, see Record Rendezvous

Renegade, Fla., see J. Gilday

Renegade, Tenn., see Chuck Chellman.

Reo Tahiti, see Criterion Music

Repeat Recs. (div. of Barcus-Berry Inc.), 5782 E. Second St., Long Beach, Calif. 90803. Tel: (213) 434-6721.
Labels: (Owned) Repeat, Conquest.

Reprise, see Warner Bros.

RepriZe, see Three Star-Int'l

Request Recs. Inc., 66 Memorial Hwy., New Rochelle, N.Y. 10801. Tel: (914) 633-6055/6059. Pres.: Hans J. Lengsfelder; Gen. Mgr.: Ruth B. Gamba.
Labels: (Owned) Request, Afro Request, Family, Oasis, Sounds of the Caribbean (SOC).

Resco Recs. Inc., 614 Dennis, Houston, Tex. 77006. Tel: (713) 528-5522. Mgr.: Russ Reeder. (Distributed by Nationwide Sound)

Res Ipsa Prod'ns inc., 314½ S. Scott St., New Orleans, La. 70119. Tel: (504) 488-4794. Pres.: David E. Caruso Jr.

Respect, see Stax

Revelation, see Reflection Sound

Revival, see Rego Irish.

Revonah Recs., PO Box 217, Ferndale, N.Y. 12734. Tel: (914) 292-4222/5965. Owner: Paul Gerry; Sales, Mktg. & Pub.: Patricia James; Pr. & Promo.: Hazel Maguire.
Labels: (Owned) Revonah, Tel-E-Vue, (distributed) Grassound.
Int'l reps.: Japan (Bluegrass & Old Time Music, H. Yokoo/Japan Musical Express), Sweden (Swen-Ake Henriksson), UK (String).

Rhythms Prod'ns, PO Box 34485, Whitney Bldg., Los Angeles, Calif. 90034. Tel: (213) 836-4678. Pres.: R.S. White; VP: David O. White.
Labels: (Owned) Rhythms Prod'ns, Capricorn, Tom Thumb.

Rice Recs. Inc., 805 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 242-2461. Pres., Sales & Mktg. & Promo.: Jack J. Key.

Richmond Opera Series, see London

Rich Sound, see Sound Stages

Rickarby, see Capa

Ridge Runner Recs., 3035 Townsend Dr., Fort Worth, Tex. 76110. Pres.: Mike Richey.

Rik Tinory, see listing under "T."

Ring, see Soundwaves & Nationwide Sound

Ring-O', see Capitol

Rio Grande Music Co., 119 S. Sam Houston Blvd., San Benito, Tex. 78586. Tel: (512) 399-1471. Pres., Adv. & Promo.: Lionel C. Betancourt; Gen., Sales, Tape & Int'l Mgr.: John F. Phillips.
Labels: (Owned) Chico, Flecha, (distributed) Franja, Nuevo, Primero, Roca, Vela.
Int'l rep.: Venezuela (Favedica)

Riot, see Stacy-Lee

Ripcord, see Gibson

Rising Sons, see Monument

Rising Sun, Pa., see Parr-X

Rising Sun, W. Va., see Scene

Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres.: Carl J. Burkhardt; VP: Philip M. Burkhardt.
Labels: (Owned) Rite, ARC, Gateway, Golden Shield.

River Recs., 147 Jefferson, Suite 407, Memphis, Tenn. 38103. Tel: (901) 523-2301. Pres.: Bill Harper.

Rivera Ents., 1908 Mission St., San Francisco, Calif. 94103. Tel: (415) 626-1054. Mgr.: M. Castillo. Adv. Dir.: L.V. Vargas.
Labels: (Owned) Discos America, RCM.

Riviera, see Cadet Recs. Inc.

Roach Recs., 1402 W. 81 St., Los Angeles, Calif. 90047. Tel: (213) 294-4256. Pres.: Joseph Chryar; VP & AR: T. Thompson; Promo.: G. Gray.

Road, see McKinnon.

Roadshow, see Scepter.

Robbins Recs./Universal Stars Inc., PO Box 955, Chatsworth, Calif. 91311. Pres. & Pub.: Sherree Scott; Sales & Mktg.: Virginia Scott; Nat'l Reps.: Darrell & Leonard Scott, Virginia Angel.
Branches: Bonifay, Fla., PO Box 551. Zip: 32425—**Mehama, Ore.,** PO Box 928. Zip: 97384.
Labels: (Owned) Robbins, Colorful, Universal Stars.

Robin Hood, see Cadet.

Roca, see Rio Grande.

Rock City, see D.C. Nored.

Rocket, see MCA.

Rockin' Richie, see Record Rendezvous.

Rock Island Recs., PO Box 1333, Camden, N.J. 08105. Tel: (609) 662-9057. Pres.: Rob Russen; Exec. VP: Rodney Russen; Pop A&R Mgr.: Eric Russen; Sales & Mktg. Mgr.: Alan Cohen; Pub. Mgr.: Bob Francis; Promo. Mgr.: Vito Vacirca Jr.
Branch: Merchantville, N.J. PO Box 1385. Zip: 08109. VP: R.L. Russen; Gen. Mgr.: Wayne Wilkerson.
Labels: (Owned) Rock Island, Camden Soul, Pyramid, Sunflower; (distributed) Araco, Castle, Eric, Jade.

Rockland Road, see Superior.

Rockmasters Inc., 177 Rt. 304, New City, N.Y. 10956. Tel: (914) 634-5101. Cable: ROCKMASTAS. Pres. & Pop A&R: Frank Guida; Exec. VP & Int'l Gen. Mgr.: Joseph Guida; VP Sales & Mktg. & Pub.: P. Frank; VP Adv. & Promo.: N. Gargano.
Branch: Norfolk, Va., 317 Granby St. Zip: 23510. Tel: (804) 625-3470. Cable: ROCKMASTAS.
Labels: (Owned) Legrand, Peanut Country, SPQR.

Rocky, see Stone.

Rocky Coast, see Critique.

Rocky Road, see Colon United & Arista.

Rodeo, see Paramount-West.

Rodeo Int'l, see Marvel

Rolling Stones, see Atlantic.

Ro-Lo-So, see Big Deal.

Romar, see Polydor.

Ron, see Stone

Ronco, see Stone

Rondo, see Allen-Martin.

Rone, see Hager.

Ronn, see Jewel

Ronnie, see Paragon

Roosevelt Lee, see listing under "L."

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Branch: New York, N.Y., 185 Bleecker St. Zip: 10012. Tel: (212) 677-1463.
Label: (Owned) Star City; (distributed) PFG.
RoTab, see Marullo.
Roulette Recs. Inc., 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 757-9880. Pres.: Morris Levy; Exec. VP: Joe Kolsky; VP: Howard Fisher; A&R Dir.: Fred Bailin.
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Round, see Grateful Dead & United Artists.
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Int'l reps.: Japan (BOM Serv.), UK (Mike's Country Music Room).
Rovi, see Musimex.
Roxbury, see Wes Farrell.
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Labels: (Owned) Royal, Dance West.
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Royal Blue, see International Rec'g Co. Inc.
Rubicon, see House of Loyd.
Ruby Recs., 6399 Wilshire Blvd., Suite 801, Los Angeles, Calif. 90048. Tel: (213) 653-1755. Owner & Mgr.: Blaine Nicholson; A&R: M.A. Nicholson; Promo.: John D. Ormond.
Rudi Recs. (div. of Records Unlimited Dists. Inc.), PO Box 952, Tampa, Fla. 33601. Tel: (813) 251-1186. Contact: Joe V. Lubrano.
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Branch: Philadelphia, Pa., 1645 S. Hicks St. Zip: 19145.
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Label: (Owned) SPEBSQSA.
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S R, see Syntonic Research Inc.
S R C Rec. Co., 1108 Gallatin Rd., Nashville, Tenn. 37206. Pres.: W. Armand Smith; VP: Calvin Allred; Prod'rs: W. Armand Smith, Jim Stanton, Calvin Allred, Howard Knight, Dave Mathes.
Branch: Columbia, S.C., PO Box 21565. Zip: 29221.
S R I, see Syntonic Research Inc.
S S S Int'l, see Shelby Singleton.
Sable Recs. 2224 Belvedere Dr., Jackson, Miss. 39204. Tel: (601) 373-4150. Owner, Pres. & A&R: Johnny Angle; Pub.: James Farris; Promo.: Micky Gibson.
Labels: (Owned) Sable; (distributed) Century Limited, Chevron.
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Salsa, see El Sonido.
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Sananda Das, see CAVU.
Sandcastle Recs., 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6135. Owners: Mark Cosmedy, John Shoup.
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Scandinavian Music Co., 2631 Seminary Ave., Oakland, Calif. 94605. Tel: (415) 569-6281, 638-3704. Owner & Prod'r: John Lindberg.
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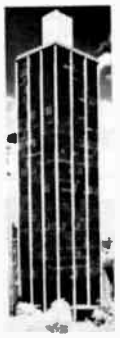
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Skylite Country, see Skylite-Sing
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Labels: (Owned) Cupid, Funny, IRM, Keepsake, Lusty, Party, Sound, Trash, Universal Sound.

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Sounds of Faith, see Dove.

Sounds of Jazz, see Celestial.

Sounds of the Caribbean (SOC), see Request.

Sounds of Wisconsin, see AMC.

Sound Stages (div. of William Byrd Press), 2116 Spencer Rd., Richmond, Va. 23230. Tel: (804) 285-8275.
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Sound Triangle, see Met Richmond.

Soundwaves Recs., PO Box 325, 207 12 Ave. S., Nashville, Tenn. 37203. Tel: (615) 242-5466. Pres.: David N. Gibson; Prod'r.: Joe Gibson; Nat'l Promo Mgr.: Betty Gibson; Promo. Mgr.: Pat Holland. (Distributed by Nationwide Sound)
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Sountrak, see Sunbeam.

South Eastern Recs. Mfg. Corp., 4380 NW 128 St., Opa Locka, Fla. 33054. Tel: (305) 685-6211. Pres., Pop A&R & Int'l: Mateo San Martin; VP: Jose Serra; Sales Mgr.: Rilde B. Leon; Ass't Pres., Pub. & Adv.: Rose San Martin; Promo. Mgr.: Susy Maldonado; Tape Mgr.: Isela Garcia.
Affiliated firm: Kubaney Publ'g Corp.
Labels: (Owned) Kubaney, Mate, Ser; (distributed) Audiomex, Sonart, Sonoradio.
Int'l reps.: Bolivia (Dueri), Brazil (Fermata), Dominican Republic (Discos Dominicanos), Ecuador (Estudio #2), Mexico (Son-Art), Panama (Istmenos), Peru (Industrial Sono-Radio), Venezuela (Cordica).

Southern City Rec. Mfrs., 157 Ford Ave., Gallatin, Tenn. 37066. Tel: (615) 452-1479. Pres.: Harold Gilbert; VP: Marcus Scott; A&R Dir.: Bobby Brinkley; Sales & Mktg. Mgr.: Yvonne Gilbert; PR Dir.: Bobby Johnson; Adv. Dir.: Jean Gilbert; Promo. Mgr.: Jan West.
Labels: (Owned) Southern City, Hal n' Jean.

Southern Library of Rec'd Music (div. of Peer-Southern Prod'ns Inc.), 1740 Broadway, New York, N.Y. 10019. Tel: (212) 265-3910. Contact: Sharon Shanks.
Branch: Los Angeles, Calif., 6922 Hollywood Blvd. Zip: 90028. Tel: (213) 469-1667. Contact: Ron Kohn.
Affiliated firm: Spark Recs.

Southland, see Jazzology-GHB.

Southtown, see Inner City Trade.

Southwest Country, see Contrast.

Southwind Prod'ns Inc., 810 Seventh Ave., New York, N.Y. 10019. Tel: (212) 582-6900. Pres. & A&R: Alan Lorber; VP & Gen. Mgr., Sales Mktg., Pub., Adv., Promo., Tape & Int'l: Leonard Scheer.
Branch: Durham, N.C., 3333 Chapel Hill Blvd. Zip: 27707. Tel: (919) 489-9161. VP's: Barrie Bergman, Michael Collins. (Distributed by Buddah/Kama Sutra)
Int'l rep.: Canada (Quality).

Souvenir, see Art Recs.

Spa Recs., 404 Broadway, Saratoga Springs, N.Y. 12866. Tel: (518) 584-2222. Owner: Norman M. Fox.

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Space Com, see Growth Power.

Spanish Music Center Inc., Belvedere Hotel, 319 W. 48 St., New York, N.Y. 10036. Tel: (212) 582-4280.
Labels: (Owned) Coda, Pro-Arte, SMC.

Spark Recs. (div. of Peer-Southern Prod'ns Inc.), 1740 Broadway, New York, N.Y. 10019. Tel: (212) 265-3956. Cable: SOUTHMUSIC. Telex: 424361. Pres.: Mrs. Monique I. Peer; VP: Ralph Peer II; Sec'y to Pres.: Marilyn La Vine.
Branches: Los Angeles, Calif. 6922 Hollywood Blvd. Zip: 90028. Tel: (213) 469-1667. Mgr.: Roy Kohn—**Miami, Fla.,** Northeast Airlines Bldg., Rm. 1409, 150 SE Second Ave. Zip: 33131. Tel: (305) 358-1488. Mgr.: Omar Marchant—**Nashville, Tenn.,** 1511 Sigler St. Zip: 37203. Tel: (615) 244-6200.
Int'l branches: Canada, England, Italy, Sweden.
Affiliated firm: Southern Library of Rec'd Music
Labels: (Owned) Discos Monica, Spark.

Specialty Recs. Inc., 8300 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7711. Pres. & Int'l Mgr.: Art Rupe; VP: Janet Regier; Sales & Promo. Mgr.: Jacqueline Mortz.
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Specs, see Gusman.

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Spectrum, Tenn., see ArLuE.

Spectrum Recs., PO Box 757, San Carlos, Calif. 94070. Tel: (415) 593-9554. Pres.: Dr. Paul L. Weaver; Prod'n.: Jim Conklin, Dale Lear.

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Spicy, see Band Box.

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Spitball, see Jazz Composer's Orchestra Ass'n.

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Labels: (Owned) Helicon, Spoken Arts.

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Spotlight, see Marjon.

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Branches: Canton, Ohio, 1217 Cherry Ave. NE. Zip: 44714. Tel: (216) 452-7849. VP: Frank Joy—**Knoxville, Tenn.,** Rt. 2, Ogg Ln. Zip: 37918. Tel: (615) 689-5219. Ass't VP: William Dahse.
Labels: (Owned) The Stacy-Lee Label, Banana, Cuddles, Inner Circle, Lions Den, Riot, Safari, Sampler

Stag Rec., PO Box 04069, 8986 Birwood, Detroit, Mich. 48204. Tel: (313) 935-2547. Pres. & Adv.: Arthur J. Fleming; VP & Gen. Mgr.: John S. Pryor; A&R: Travis Biggs; Sales & Mktg.: James Fleming; Pub.: Charles Welch; Promo.: Dennis Talley.
Labels: (Owned) Column, Gospel Clef, Stag; (distributed) Bernard.

Stampede, see Chuck Chellman.

Standard, see Standard-Colonial.

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Labels: (Owned) Barbary Coast, Colonial, Minuteman, Standard; (distributed) Amphion, Gold Star, Rainbow.

Stang, see Platinum.

Stanyan Rec. Co. (div. of Rod McKuen Ents.), 8440 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7311. Owner: Rod McKuen; Pres. & Gen. Mgr.: Wade Alexander; VP Mktg.: Pam Burns.
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Int'l reps.: Australia (Festival), France (Disc AZ), Netherlands (Negram), South Africa (WEA), UK (EMI).

Star Rec. Co., 521 Fifth Ave., New York, N.Y. 10017. Tel: (212) 682-5844. Pres.: Tsipora Miron; VP Sales & Mktg.: Mel Ginsberg; VP Pub., Adv. & Promo.: Jon Arthur; Prof. Mgr.: Thelma Moore.

Star City, see Rose Hill

Starday, see Gusto

Stardisc Rec. Co., 10337 E. Beach St., Bellflower, Calif. 90706. Tel: (213) 866-4146. Owner: Mearl Ellison.

Stark Recs. & Tape Co., 628 South St., Mount Airy, N.C. 27030. Tel: (919) 786-2865. Owner & Pres.: Paul E. Johnson; Pop A&R, Sales, Mktg. & Pub.: Robert L. Woodson.
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Steve's Crusade Recs., 2500 Grand Ave., Parsons, Kan. 67357. Tel: (316) 421-2782. Owners: H. A. & Pearl Stephens.
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Stinger, see Asp.

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Int'l rep: Canada (Musimart).

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Supernal, see Jazz Composer's Orchestra Ass'n

Superscope Inc., Tape Dupl'g Div., 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191. Gen. Mgr.: Ned Padwa; Nat'l Sales Mgr.: Gene Block.
Labels: (Owned) Superscope, Keyboard Immortals, The Story Teller.

Super Soul Shonograms, see McKinnon.

Superstar, Calif., see R'Cade.

SuperStar, Tenn., see NRS.

Superstar Org., 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) 757-3794/3638. Pres.: Johnny Worlds; Pop A&R: J.J. Jackson; Sales & Mktg.: Joe Bryant; Pub.: Camille Kennedy; Adv.: Arthur City; Promo.: Sandi Worlds.
Labels: (Owned) Masterpiece, Solid Soul, Sophisticated Soul, Soul Worlds, Steeltown, Worlds; (distributed) El-Con.

Supraphon, see United Rec'g & Vanguard.

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Supreme Rec. Co., PO Box 15457, 11D 21 Ave. S., Nashville, Tenn. 37215. Tel: (615) 327-1050. Owner: Thomas H. Walls.

Sure Music & Rec. Co. Inc., PO Box 94, 39 N. Sproul Rd., Broomall, Pa. 19008. Tel: (215) 356-2996. Pres.: Leonard Rosen; VP's: Beth Merle, Larry Stephens, L. Schroeder.

Surf Ents. Inc., PO Box 88, Bricktown, N.J. 08723. Tel: (201) 899-5588. Pres. & Promo.: Thomas Boyles; VP: Jean Frances Boyles; Pop A&R: Jeane Niven; Pub.: Linda Schultz.
Labels: (Owned) Granite, Surf; (distributed) Coin Depot.

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Labels: (Owned) Clarama, Sussex.

Susy, see DJG.

Sutton-Miller Ltd., 8913 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 652-4782. Owners: Joe Sutton, Brad Miller; Pop A&R: Joe Sutton; Sales Promo. & Dir.: Rick Williams.
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Swoon Recs., PO Box 51284, Lafayette, La. 70501. Tel: (318) 235-8452. Owner: Doty Tulles.

Sword & Shield, see Wills Music.

Symposium Rec. Corp., 204 Fifth Ave. SE, Minneapolis, Minn. 55414. Tel: (612) 874-0177. Pres. & A&R Dir.: George Hanson
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Int'l rep: Australia (Real).

Syntonic Research Inc., 175 Fifth Ave., New York, N.Y. 10010. Tel: (212) 243-5434. Bd. Chm.: M. Crown; Pres.: I.S. Teibel; VP Promo.: M. Berman; A&R: R. Erickson; Sales Mgr.: Mike Kron; Int'l Rep.: R. Broderick. **Local Branch:** 463 West St., Zip: 10014. Tel.: (212) 675-2129. Assoc. Sales Mgr.: M. Randall.
Labels: (Owned) SR, SRI, Syntonic Research.

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T-Bone, see Nationwide Sound.

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T & L, see La Val.

T N B, see Nationwide Sound

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T P I, see Maranta.

T R C Corp., Talun Midwest Rec'g Center, 1330 N. Illinois St., Indianapolis, Ind. 46202. Tel: (317) 638-1491. Pres.: R. Gary Schatzlein; Exec. VP: Tom F. Hirschauer Jr.
Labels: (Owned) TRC, Talun, Talun Stereo.

T S M Recs., PO Box 551, 108 S. Bell, Hamilton, Tex. 76531. Tel: (817) 386-5918.

T S O P, see Philadelphia Int'l & CBS.

Tab, see Glolite.

Taino, see Otoao.

Takoma Recs. Inc., 3105 Pico Blvd., Santa Monica, Calif. 90405. Tel: (213) 821-6105. Pres.: Charles Mitchell; VP A&R: John Fahey; Treas. & Promo. Dir.: Jon Monday; Sales Mgr.: Kerry Fahey.
Labels: (Owned) Takoma, Devi; (distributed) Briar, Symposium, Thistle.
Int'l reps.: Australia (Electric), Canada (Ackland, Greater Vancouver), Scandinavia (Sonet), UK (Sonet).

Talespinners, see Springboard.

Tally Recs. Inc., 3811 River Blvd., Bakersfield, Calif. 93305. Tel: (805) 871-6543. Owners: Merle Haggard, Charles Fuzzy Owen; Office Mgr.: B.J. Stevens. (Distributed by MCA)

Talun, see TRC.

Talun Stereo, see TRC.

Tamla, see Motown.

Tamm, see La Louisianne.

Tammy, see McKinnon.

Tammy Jo Recs. Inc., 1044 Lilly Ave. NE, Canton, Ohio 44730. Tel: (216) 488-0065, 832-0854. Pres. & Pop A&R: Robert Lee Lenzy; VP's: John B. & Edward Lee Lenzy; Sales & Mktg.: John B. Lenzy; Gen. Mgr., Pub., Promo.: James Earl Lenzy; Sec'y: Melvin Lenzy.
Branch: Akron, Ohio, 650 Storer Ave. Zip: 44307. Tel: (216) 864-3584.

Tandem Recs. Inc., 847 E. Fincastle, Tazewell, Va. 24651. Tel: (703) 988-5844. Pres., Prod'r & Nat'l Promo. Dir.: Joe Deaton; Nat'l Mktg. Dir.: Ernie Deaton; Nat'l Pub. Dir.: Ethel Deaton.

Tanya, see Black Falcon.

Tapestry, see PM Mgmt.

Tara Int'l Prod'ns Corp., 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6135. Cable: TARAMUS. Pres.: Henry Shaffer; Exec. VP & Gen. Mgr.: Mark Cosmedy.

Target, see Alvera.

Tasty Licks, see Record Rendezvous.

Tatum, see Pinnacle of Success.

Taurus, see Audiorama.

Creed Taylor Inc., 1 Rockefeller Plaza, New York, N.Y. 10020. Tel: (212) 489-6120. Pres.: Creed Taylor; Ass't to Pres.: Betsy Palumbo; VP Sales & Mktg.: Buzz Willis. (Distributed by Motown)
Int'l branch: Canada.
Labels: (Owned) CTI, Kudu, Salvation, Three Brothers.
Int'l reps.: Argentina (Parnaso), Australia (Phonogram), Austria (Amadeo), Brazil (Top Tape), Denmark (Metronome), France (RCA), Germany (Metronome), Italy (CBS-Sugar), Jamaica (Dynamic Sounds), Japan (King), Netherlands (Benelux), New Zealand (Phonogram), Norway (Polydor), Singapore (Phonogram), South Africa (Gallo), Spain (Hispavox), Sweden (Metronome), Switzerland (Metronome).

Teena Joy Recs., PO Box 302, Wilmington, N.C. 28401. Tel: (919) 791-5734. Owners: Bobby & Ginny Stanley.

Teledong, see AMU.

Telefunken, see Argo Sight & Sound

Telemark Dance Recs., 6845 Elm, McLean, Va. 22101. Tel: (703) 356-9113. Pres.: Sheila M. Mason; VP: Richard S. Mason.
Labels: (Owned) Telemark.

Telepix Recs., 747 Third Ave., New York, N.Y. 10017. Tel: (212) 759-7770. Pres.: Max King; VP: Jud Phillips.

Tell Int'l Rec'g Co., Box 368-A, Rt. 5, Yakima, Wash. 98903. Tel: (509) 966-6334. Contacts: Larry & Jerry Merritt, Gary Riesland.

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Labels: (Owned) Sound III, Tempo of Kansas City; (distributed) Hosanna.
Int'l reps.: Canada (Beacon), New Zealand (Concorde).
Tempo of Kansas City, see Tempo.
Tener Custom, see Bee Jay.
Tennessee Country Boy, see Glolite.
Terock, see Aaron.
Territo Ents. Inc., 51D Lafayette St., Gretna, La. 70D53. Tel: (504) 366-6D01. Pres.: Sam C. Territo.
Labels: (Owned) Samter; (distributed) Bayou Country.
Testament, Ark., see Productions Inc.
Testament, N.Y., see Jazz Composer's Orchestra Ass'n.
Texas, see Western Head.
Tex-Mex, see Marsal.
Thereway Recs. Inc., 28 E. 25 St., Baltimore, Md. 21217. Tel: (3D1) 235-3238. Pres.: Rod Armstrong; VP: Ernest Donaldson.
Thimble, see Audiofidelity.
Thirdstone, see TK.
Third World, see Jazz Composer's Orchestra Ass'n.
Thistle, see Takoma.
Thomas, see RCI.
Thoroughbred Recs., PO Drawer 2176, Zip: 78767; 91D Post Oak St., Austin, Tex. 787D4. Tel: (512) 442-3375. Owner: Rex T. Sherry.
Three Brothers, see Creed Taylor & Motown.
3 D Recs., 99-46 64 Ave., Forest Hills, L.I., N.Y. 11374. Tel: (212) 897-6471. Pres.: Sioma Glaser.
Three Star-Int'l Recs., PO Box 172, Rt. 40, Elkton, Md. 21921. Tel: (3D1) 737-8948. Pres., C&W A&R & Pub.: Lee Stevenson; VP & R&R A&R: Eddie G. Stevenson; Sales Dir.: Virginia Stevenson; Adv. Dir.: Sam Stipo; Promo. Mgr.: Frederick Dawson.
Labels: (Owned) Three Star-Int'l, Blue Hen, British Main, Jude, RepriZe.
Three Star Recs. Inc., PO Box 68, Lexington, Ala. 35648. Tel: (2D5) 229-5250. Pres.: W.R. Morris; Sales Mgr.: Wendell Watters; Exec. Sec'y & Pub.: Donna Grubbs.
Labels: (Owned) Three Star, Majesty; World Wide.
Threshold, see London.
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Tiare Tahiti, see Criterion Music.
Tico, see Fania.
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Tiger Tail, see Audiofidelity.
Tikva, see International Rec. Inds.
Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset, Mass. 02025. Tel: (617) 383-9494. Pres.: Rik Tinory; Artist Relations: Claire Babcock; PR: Richard Tinory Jr.; Adv.: Eugene Tinory.

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Home office: Japan.
Label: (Owned) Toho.
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Tone Latino, see Tone.
Labels: (Owned) Tone Latino.
Tone Latino, see Tone.
Top Catt Recs., 374D Evans Ave., No. C-113, Los Angeles, Calif. 90D27. Tel: (213) 466-2466. Pres.: Peter Martinez.
Topside, see McKinnon.
Top-Star, see Garden State.
Top-Ten, see Musik Faktory.
Tornado, Pa., see Crimson Dynasty.
Tornado Recs. Co., PO Box 824, 4D7 Alamance St., Gibsonville, N.C. 27249. Pres. & Gen. Mgr.: David Lee Perkins; A&R Dir.: A.R. Perkins; Sales Mgr.: Stephen Lee.
Labels: (Owned) Tornado, Broadcast, Hurricane, Whirlwind.
Toro Recs. Inc., 7D27 Twin Hills Ave., Dallas, Tex. 75231. Tel: (214) 692-7398. Pres.: Elmer Wilson; VP & Promo. Dir.: Jerry Hayes.
Affiliated firm: Ace of Hearts Recs.
Torres, see Musimex.
Torrid, see Twinight.
Total Sound, Calif., see Lawrence Herbst.
Total Sound Inc., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 869-8260. Pres. & Int'l: Enoch Light; A&R Prod'rs: Tony Mottola, Jeff Hest; Midwest Sales & Promo. Dir.: Remo A. Melucci; PR: Robert Briody; Sales Mgr.: Tom Virzi; Office Mgr.: Rita Sicola.
Labels: (Owned) Project 3.
Int'l reps.: Argentina (Prodisa), Australia (Festival), Canada (London), France (Pathe-Marconi), Mexico (Mexic Int'l), Netherlands (BASF), Philippines (Mareco), Portugal (Radio Triunfo), South Africa (Teal), Spain (Hispavox), UK (Ampex).
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Tropical, see Met Richmond.
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Twelve O'Clock, see Florida Independent.
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Int'l branch: England.
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Twilight, see Duane.
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Labels: (Owned) Twinight, Blues on Blues, Sunlight, Torrid.
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Label: (Distributed) Radius.
Harrison Tyner Prod'ns, 806 16 Ave. S., No. 114, Nashville, Tenn. 372D3. Tel: (615) 255-2868. Owner: Harrison Tyner.
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Typhoon, see Crimson Dynasty.

U

U F O, see Glolite.
U J A M A A, see Jazz Composer's Orchestra Ass'n.
U K Recs. Inc., 315 W. 57 St., Suite 3H, New York, N.Y. 10D19. Tel: (212) 581-7577. Pres.: Jonathan King. (Distributed by London Recs.).
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Ultra-Sound, see Karma.
Unanimous Anonymous, see Jazz Composer's Orchestra Ass'n.
Uncle Jim O'Neal, see listing under "O."
Underground, see Record & Music People.
United, see Cadet.
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Int'l rep.: UK (EMI).
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Int'l reps.: Argentina (EMI), Australia (Festival), Austria (Ariola), Belgium (EMI), Brazil (Som), Denmark (EMI), Dominican Republic (Mozart), Finland (EMI), Greece (General), Guatemala (Discos de Centroamerica), India (Gramophone), Israel (CBS), Italy (CBS-Sugar), Japan (King, Toshiba), Mexico (Gamma), Netherlands (Bovema), New Zealand (Festival), Norway (EMI), Panama (Discos de Panama), Peru (El Virrey), Philippines (Dyna Prods.), Portugal (Radio Triunfo), Singapore (Chiang Huat), South Africa (RPM), Spain (Ariola), Sweden (EMI), Switzerland (EMI), Uruguay (Palacio de la Musica), Venezuela (Palacio de la Musica).
United States, see Van Winkle.
Unity, Fla., see Art Recs.
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(Continued on page 219)

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Ron Albert, see Fat Albert.
Morey Alexander, see Record Man.
Joe Allegro, see Dragon.
William Allen, see David Rubinson.
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Label credits: Another Rec. Co., Capitol, Dumbo, 4 Star, International Polka, LHI, MGM
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Wallace Barneke, see Green Menu.
J.J. Barnes, see Natural Sound.
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Label credits: Canyon, Dot, Mainstream, Motown, Souled Out.
Vytautas Beleska, see Clay Pigeon.
Belkin-Maduri Prod'ns, 3101 Euclid Ave., Cleveland, Ohio 44115. Tel: (216) 696-1066 Pres: Carl Maduri; VP: Mike Belkin; Prod'rs: Carl Maduri, Jim Fox, Joe Vitale.
Label credits: Capitol, Columbia, Epic, Mercury, 20th Century, Warner Bros.
Mike Belkin, see Belkin-Maduri Prod'ns
Bellaire Recs., 4900 Bissonnet, Bellaire, Tex 77401. Tel (713) 667-9196. A&R: D. Howard.
Label credits: Starday, United Artists.
Bill Bellman, see Rock Prod'ns.
Myral Bellman, see Rock Prod'ns.
Charles Benanty, see Fairyland & Great Metropolitan Gramaphone.
Jack Benanty, see Fairyland.
Ben-Bro Prod'n Co., 412 Main St., No. 1005, Houston, Tex. 77002. Tel: (713) 225-0213 Owners & Prod'rs: Byron & Charles Benton.
Label credits: Bagatelle, World Wide.
Quint Benedetti, see Amicus.
Vittoiro Benedetto, see CAM.
Art Benson Prods., 1560 N. La Brea, Hollywood, Calif. 90028. Tel: (213) 466-8019. Pres. & Prod'r Arthur H. Benson.
Label credits: Blue Dolphin, Hafa Adai, Sounds of Jazz.
Hal Bentley, see Centaur
Byron Benton, see Ben-Bro.
Charles Benton, see Ben-Bro.
George Benz, see Golden State.
Byron Berline, see Briar.
Linda Berman, see Periscope.
L. R. Bernard, see Luraber.
Herb Bernstein see Tele-Record
John Berthelot Prod'ns, PO Box 30029, New Orleans, La 70190. Pres. & Prod'r: John Berthelot.
Label credits: All Platinum, Great Southern, Instant, New Orleans Sound, Seven B.
Lionel C Betancourt, see Rio Grande.
Theodore Bhear, see Bee Jay
Hal Bishop, see Hit.
Bissell's Arranging Serv., 8208 Westpark Dr., Suite 201, Houston, Tex. 77402 Tel: (713) 781-9696 Owner & Prod'r Shelton Bissell
Label credits: BAS, Dart, Rush, Scepter, Stoneway, Universal.
Shelton Bissell, see Bissell's Arranging Serv.
Bob Black, see Spectrum.
Black Dog Prod'ns, PO Box 288, Silver Spring, Md. 20907. Tel: (301) 270-9440. Pres. & Prod'r: Gene Rosenthal.
Label credits: Fabrangen, Physical, Piedmont, Skyline, Takoma.
Larry Black, see Spectrum.
Skip Blalock, see Guess-Knox.
Rick Bleiweiss, see Ultra-Sonic.
Don Blocker, see Garret Music.
Blue Chek Music Inc., Saw Mill River Rd., Ardsley, N.Y. 10502. Tel: (914) 592-3479. Pres.: G. Armstrong; Prod'rs: Tom Perry, Maggie Brown.
Label credit: Award.
Bluejac Prod'ns, 9165 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 273-7261 Contact: Fred E. Ahlert Jr.
Label credits: A&M, Scepter, Warner Bros
Jack P. Bluestein/Quadraphonic Talent Inc., 810 Blanton Pl., Apt. 704, Cincinnati, Ohio 45204. Tel: (513) 251-1445. Pres., Sec'y & Treas.: Jack P. Bluestein.
Branch: Miami, Fla., PO Box 175, Ojus Sta. Zip: 33163. Tel (305) 472-7757, 931-6758.
Label credits: AMG, Quadrant.
Thomas Boddie, see Le Mas.
Bob Bodds, see Working Mans.
Gui Bokoles, see United Music.
Michael Bolotin, see Complex I.
Bonitza Melodies, see Fred Seibert.
Jesse Boone, see Soul-Po-Tion.
A. Alan Botto, PO Box 212, Pottstown, Pa 19464. Tel: (215) 323-3336. Prod'r: A. Alan Botto
Label credits: Motown, Quality (Canada), RCA, Riverside, Walden, Wonderland.
Dennis Bouchard, see Windsong.
Albert Boyce, see Quasar
Tommy Boyce & Melvin Powers Music Ents., 12015 Sherman Rd., North Hollywood, Calif. 91605. Tel: (213) 875-1711. Pres. & Prod'r: Melvin Powers; VP & Prod'r: Tommy Boyce.
Label credit: MGM.
Bobby Boyd Prod'ns, 2609 NW 36 St., Oklahoma City, Okla. 73112. Tel: (405) 942-0462. Prod'r: Bobby Boyd.
Label credits: Columbia, Dot, Mega, Paramount, RCA, Reprise, United Artists.
Henry Boye, see Hankbee.
Patrick Boyle, 7033 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 462-0833.
Label credits: Beegee, Lamb & Lion, Legend, Mojo, P&R
Robert Bradbury, see Paul Wolfe.
Don Bradley, see Hal Southern.
Roger Branch, see Reflection Sound
Jeff Brannon Prod'ns, PO Box 557, Lithia Springs, Ga. 30057. Tel (404) 948-8429. Pres.: Jeff Brannon; Prod'rs: Jeff Brannon, John Haley, Barney Conway.
Label credits: Legacy, New Horizon, Owl, Union-Rogue
Greg Branson, see Sunny Day.
Jon Braude, see Howdy.
Robin H Brians Jr., see RHB
Briar Prod'ns, PO Box 5853, Pasadena, Calif. 91107 Tel (213) 355-7213. Pres.: John M. Delgatto; Prod'rs: John M Delgatto, John B. Kaparakis, Byron Berline
Label credits: Manna, Takoma.
George Brigman, 826 S. Conkling St., Baltimore, Md 21224. Tel (301) 675-0480.
Label credits: RCI, Solid.
Brite Star, 728 16 Ave S., Nashville, Tenn 37203. Tel: (615) 244-4064. Sales Mgr.: Tex Clark; Prod'r: Roger Ricker.
Label credits: Brite Star, Mega, United Artists.
Mark Bronson, see American Variety.
Stan Bronson, see Elppa Rednet.
Brooke Prod'ns Inc., 3701 Clay St., San Francisco, Calif 94118. Tel: (415) 668-7294. Pres. & Prod'r: Skip Drinkwater.
Label credits: Arista, Atlantic, Bell, Blue Note, Buddah, Capricorn, Cobblestone, Epic, Jamie, Muse, Polydor.
Lonnie Brooks, see Guess-Knox.
Brother Love Prod'ns, PO Box 852, Beverly Hills, Calif. 90213. Tel: (213) 766-3851 Pres. Jerry McClain; VP Truett Pratt; Prod'rs: Jose Komplica, Ribo Flavinus, Susanne Roshay, Stormie Omartian.
Label credits: ABC-Dunhill, Capitol, Dot, Epic, Mercury
Michael Brovsky, see Free Flow.
James Brown, see Robert L. Lenzy.
Maggie Brown, see Blue Chek.
Marvin Brown, see Thereway.
Denny Bruce, see Takoma.
Jerry Bruck, see Posthorn.
Joseph Buchwald, see Great Pyramid.
Martyn J. Buchwald, see Great Pyramid.
Mickey Buckins, see Bill Lowery.
Buckskin Prod'ns Inc., 1265 Calkins Rd., Pittsford, N.Y. 14534 Tel (716) 334-8100. Pres.: Jeffrey Wheat; Promo. Candy Cleveland; Prod'rs: Jeffrey & Randy Wheat, Jim Gilbert, Gary Quinn
Label credits: Audition, Epic, Estey, MGM, RCA, Sundance
Tom Bullard, see Kommitee.
Bulldog Prod'ns Inc., PO Box 763, Madison, Wis. 53701. Tel (608) 256-0354. Prod'r: Ben Sidran
Label credits: Arista, Capitol, Blue Thumb, Epic, Polydor.
J. R. Burford & Co., 919 Third Ave., Suite 3500, New York, N.Y. 10022. Tel: (212) 371-6000. Prod'r: Robert Burford

Label credits: A&M, Artists Int'l.
Robert Burford, see J.R. Burford.
Bill Byer, see International Rec'g.
John T. Byrd, see Quasar.

C

C A M Prod'ns (div. of CAM-USA Inc.), 489 Fifth Ave., New York, N.Y. 10017. Tel: (212) 682-8400. VP: Vittorio Benedetto; Exec. Prod'r: Jimmy Ienner.
Home office: Italy.
Label credits: ABC-Dunhill, Capitol, Columbia, Polydor (SEE ADVERTISEMENT)
C A S M I, 2602 N. Corlies St., Philadelphia, Pa. 19132. Tel: (215) 225-0661. Exec. Dir. & Prod'r: Liz Bacone; Ass't Dir.: Robert Bacone.
Label credits: Bacone, Stax.
C O D Prod'ns, Box 444, 100 Eighth St., Passaic, N.J. 07055. Tel: (201) 797-7938. Pres. & Prod'r: Arnold J. Capitanelli Jr.; VP & Prod'r: Robert O'Connor.
Label credits: Bell, Big Tree, Columbia, Mercury.
Stephen Calt, see Yellow Bee.
Jean M. Cameron, see Cameron Prod'ns, Bill Chinnock, Willie Dixon & Muddy Waters.
Cameron Prod'ns, 320 S. Waiola Ave., La Grange, Ill. 60525. Tel: (312) 352-2026. Owner & Prod'r: Scott A. Cameron; Gen. Mgr.: Jean M. Cameron.
Label credits: Bear, J&T, MMC, Ovation, Sea-Mist.
Scott A. Cameron, see Cameron Prod'ns, Bill Chinnock, Willie Dixon & Muddy Waters.
Bill Campbell, see Unlimited.
Arnold J. Capitanelli Jr., see COD.
Al Capps, see Garrett Music.
Joey Carbone & Richie Zito, 6159 Glen Holly, Hollywood, Calif. 90068. Tel: (213) 469-0446.
Label credits: Atlantic, Capitol, Columbia, RCA.
Carman Prod'ns Inc., 15456 Cabrito Rd., Van Nuys, Calif. 91406. Tel: (213) 873-7370. Pres.: Joe Gottfried; VP: Tommy Skeeter; Prod'rs: Duane Scott, Mark Richardson, Mark Smith, Dave Devore.
Label credit: Shelter.
Stew Carnall, see Attache.
Don Carone, see International Rec'g.
Carousel Prod'ns Inc., 6525 E. 82 St., Indianapolis, Ind. 46250. Tel: (317) 849-6850. Pres.: William L. Overman; VP: Hallie A. Overman; Prod'rs: William L. Overman, Greg Price.
Label credits: Atco, Atlantic, Blue Book, Columbia, Mercury, Prestige, RCA, Roulette, Sue, Tomorrow, USA.
Nicholas S. Carras, see La Ronde.
Hougo Carr, see Marullo.
Wayne Carson, see Rose Bridge.
Al Cartee, see Music Mill.
Fred F. Carter Jr., see Nugget.
Ronald Caruso, see Creative Sound.
Russ Casavant, see Sound Eng'g.
Henry Casella, see King Henry.
Terry Cashman, see Cashwest.
Cashwest Prod'ns Inc., 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 757-7160. Pres.: Terry Cashman; VP: Tommy West; Prod'rs: Terry Cashman, Tommy West, Terry Minogue, Marty Nelson, Rob Stevens, Billy Kirkland.
Label credits: ABC, A&M, Chelsea, Columbia, Playboy, RCA, Warner Bros.
Buzz Cason, see Buzz Cason & Free Flow.
Buzz Cason Prod'ns Inc., 2804 Azalea Pl., Nashville, Tenn. 37204. Tel: (615) 383-8682. Prod'rs: Buzz Cason, Mac Gayden.
Label credits: ABC-Dunhill, Bang, Monument, Private Stock, Shout.
Peter Casperson, see North Country.
Don Castaldi, see Green Menu.
Tom Catalano, see TC.
Fred Catero, see Catero Sound.
Catero Sound Co., 1550 Market St., San Francisco, Calif. 94102. Tel: (415) 626-0910. Prod'r: Fred Catero.
Label credits: ABC-Blue Thumb, Arista, Columbia, Phonogram.
Bob Catron Jr., see BC Ents.
Claudette Catron, see BC Ents.
Jimmie Catron, see BC Ents.
Byron R. Catron, see BC Ents.
Thomas Cavalier, see Trod Nossel.
Centaur Prod'ns Int'l, 82 Aldine St., Rochester, N.Y. 14619. Tel: (716) 328-4649. Pres.: Marvin B. Steffey; Prod'rs: Ven Pitoni, Hal Bentley.
Label credits: Centaur, Peak, Quality (Canada), Sea King, Warner Bros.
Century 21 Prod'ns Inc., 8383 Stemmons Fwy., No. 233, Dallas, Tex. 75247. Tel: (214) 638-3222. Gen. Mgr.: Dick Starr; Opns. Mgr.: Carole Starr. Creative Dir.: Mike Patterson; VP & A&R: Tom McIntyre.
Label credits: Century 21, TK.
David Chackler, see Chalice.
Jules Chaikin, see Auspex.
Chalice Prod'ns Inc., 8467 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 658-7002. Pres. & Prod'r: Lee Lasseff; VP & Prod'r: David Chackler.
Label credits: A&C, Arista, Island, 20th Century.
Edward Chalpin, see PPX.
George G. Chandler, see Muziq Group.
Chappaqua Prod'ns Inc., see Milton T. Okun.
Charity Prod'n, Townhouse Office Center, 2804 S. Memorial Pkwy., Huntsville, Ala. 35805. Tel: (205) 533-4605. Pres.: E. Thomas; VP: C. Langford; Prod'rs: E. Thomas, C. Langford, R. Crimes, T. Lyle.
Label credits: Acqustic, BCB, Charity, Sentown.
Irel L. Chase, see DRC.
Randal S. Chase, see DRC.
Jeffrey Cheen Prod'ns, 3612 Coldwater Canyon, Studio City, Calif. 91604. Tel: (213) 985-1141. Prod'r: Jeffrey Cheen.
Label credits: Capitol, Gregar, Mercury, Philips.
Chuck Chellman Co. Inc., 900 17 Ave. S., Suite 205, Nashville, Tenn. 37212. Tel: (615) 329-9256. Pres. & Prod'r: Charles Chellman; VP: Georgia Chellman.
Label credits: BASF, Dot, Fantasy, London, Nashboro, Starday, Tower.
Georgia Chellman, see Chuck Chellman.
Cherry Hill Prod'ns, 751 N. Fairfax, Hollywood, Calif. 90046. Tel: (213) 653-3412. Creative Servs. Dir.: Con Merten; Prod'rs: Dee, Joe & Bruce Robb, Tom La Tondre.
Label credit: Columbia.
Bill Chinnock Prod'ns, 320 S. Waiola Ave., La Grange, Ill. 60525. Tel: (312) 352-2026. Pres.: Bill Chinnock; Gen. Mgr.: Jean M. Cameron; Prod'rs: Bill Chinnock, Scott A. Cameron.
Label credit: Paramount.
L. E. Cicchetti, 382 E. Fordham Rd., Bronx, N.Y. 10458. Tel: (212) 584-0980.
Label credits: Capitol, Colpix, Dakar, Dot, Gee, Kapp, London, MGM, Scepter.
Cinema Music Co. Inc., 155 E. 55 St., Suite 6-D, New York, N.Y. 10022. Tel: (212) 752-6844. Pres.: Earl Bagley.
Label credits: Blue Note, London, United Artists.
Evans Clark, see Natural Sound.
Jeff Clark, see R&B.
Rickie Clark, see R&B.
Tex Clark, see Brite Star.
E. G. Clawson, see Colortronics.
Clay Pigeon Prod'ns (div. of Nuclear Proton Group), 6921 S. Claremont Ave., Chicago, Ill. 60636. Tel: (312) 476-2553. Pres. & Prod'r: Vytautas Beleska.
Label credits: BB Ventures, Clay Pigeon, Warehouse.
George Clements, see Morris-Clements-McGuckin.
Doug Clifford, see DSR.
Ed Cobb, see American Variety.
Ed Cody, see RMS.
Jeffrey Cohen, see David Rubinson.
Michael Cohen, see Notable.
Billy Cole, see KTC.
James N. Cole, see King-Cole.
Nicholas Colleran, see Music Men.
Michael D. Collins Prod'ns, 1403 W. Nash St., Wilson, N.C. 27893. Tel: (919) 237-6407. Pres. & Prod'r: Michael D. Collins.
Label credits: Buddah, GRC.
Colortronics Rec'g Ind., 7887 Jackson Rd., Ann Arbor, Mich. 48103. Tel: (313) 434-2141. Pres. & Prod'r: Richard Curtis; VP & Prod'r: E.G. Clawson.
Label credits: CRI, Casa Nova, Striker.
Complex I of New Haven Inc., 120 Alston Ave., New Haven, Conn. 06515. Tel: (203) 397-0688. Pres.: Orrin Mitchell; VP: Alan Klatzkin; Prod'rs: Michael Bolotin, Joe Cy.
Label credit: RCA.
Concord Music Prod'ns Inc., 1601 Longford Rd., Baltimore, Md. 21207. Tel: (301) 752-1212 x 468, 747-2957. Pres.: Albert Cunniff Jr.; Prod'rs: Albert Cunniff Jr., Benedict Daniel.
Label credits: Comet, Concord.
Jim Conklin, see Spectrum.
Connecticut Rec'g Studios Prod'ns, 1122 Main St., Bridgeport, Conn. 06603. Tel: (203) 366-9168. Prod'r: Billy Rose II.
Label credits: A&M, Buddah, Columbia, Elektra, Motown.
Contempo Int'l Ltd., PO Box 69367, Los Angeles, Calif. 90069. Gen. Mgr.: Randall Wood.
Label credits: Crestview, Mira, Mirwood, Surrey.
Barney Conway, see Jeff Brannon.
Ezra Cook, see Anacrusis.
Cookhouse Prod'ns, 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-4173. Pres. & Prod'r: Dale F. Menten; VP & Prod'r: Dik Hedlund.
Label credits: Atco, Capitol, Groove Soup, Liberty, MGM, Mercury, Parrot, Philips.
Stu Cook, see DSR.
Coral Rock Prod'ns, 9200 Sunset Blvd., Suite 620, Los Angeles, Calif. 90069. Tel: (213) 273-4922. Pres. & Prod'r: Wes Farrell; VP: Steve Bedell.
Label credits: Bell, Buddah, Capital, Columbia, MGM, Polydor, RCA.
Mike Corda, see New Horizon.
Dallas Corey Prod'ns, PO Box 1776, Nashville, Tenn. 37203. Tel: (615) 331-0387.
Label credits: Antique, CIE, Delta.
Giveon Cornfield, see Orion Master.
Pat Costa, see Carl Strube.
Robert Cotterell, see Creative Sound.
Tom Couch, see Malaco.
Counterpart Crative Studios, 3744 Applegate Ave., Cincinnati, Ohio 45211. Tel: (513) 661-8810. Pres. & Prod'r: Shad O'Shea.
Label credits: ABC-Paramount, Chess, Columbia, Laurie, Mercury, Plantation, RCA.
Country Star Prod'ns, 439 Wiley Ave., Franklin, Pa. 16323. Tel: (814) 432-4633. Pres.: Norman Kelly; Sec'y-Treas.: Junie Lou Kelly; Prod'rs: Norman & Oliver Kelly.
Label credits: Country Star, Malinda, Mersey, Process.
Creative Artist Prod'ns, 6 Van Ness Rd., Binghamton, N.Y. 13905. Tel: (607) 797-3909. Pres. & Prod'r: Johnathan K. Solak; Sec'y-Treas. & Prod'r: Jan Walker.
Label credits: Bell, Columbia, Creative Artists.
Creative Sound (div. of Sonrise Mercantile Co.), 15720 Stagg St., Van Nuys, Calif. 91406. Tel: (213) 787-7370. Pres.: Robert Cotterell; Finance Mgr.: Ralph Kalbus; Custom Serv. Mgr.: Cheryl Wilks; Sales Mgr.: Bill Dryden.
Label credits: Campus Crusade, Campus Life, Street Level, Unimark, World Wide.
Creative Sound Prod'ns, 53 Chamberlain St., New Haven, Conn. 06512. Tel: (203) 469-0552. Exec. Dir. & Prod'r: H. Rusty Gordon; A&R Dir. & Prod'r: Ronald Caruso.
Branch: Irvington, N.Y., 35 S. Broadway, Suite B3. Zip 10533.
Label credit: ABC.
Jack Creed, see Salient.
R. Crimes, see Charity.
Wade Crookham, see Amicus.
Fuzzy Cummings, see Okart.
Albert Cunniff Jr., see Concord.
Richard Curtis, see Colortronics.
Custom Sound Prod'ns, 119 Bank St., New York, N.Y. 10014. Tel: (212) 691-8754. Pres. & Prod'r: R.S. Mintz; VP: M. Barker.
Label credits: Compressomatic, Waveguide.
Joe Cy, see Complex I.

D

D G J Recs. Inc., PO Box 010772, Miami, Fla. 33101. Tel: (305) 573-3726. Pres.: Donald G. Johnson; VP: Donn Johnson.
Label credits: Fonodisco (Venezuela), Oro (Mexico).
D R C Corp., 3319 S. 300 West, Salt Lake City, Utah. 84115. Tel: (801) 487-3724. Pres.: Randal S. Chase; Sales VP: Irel L. Chase; Prod'rs: Randal S. & Irel L. Chase, Tracey Jorgensen.
Label credits: Custom Fidelity, DRC.
D S R Prod'ns, PO Box 9246, Berkeley, Calif. 94709. Tel: (415) 527-4040. Gen. Mgr.: Bruce Young; Prod'rs: Doug Clifford, Stu Cook, Russ Gary.
Label credits: Fantasy, Warner Bros.
Joe D'Ambra, see Marullo.
Danden Prod'ns Ltd., see Don Elliott.
Benedict Daniel, see Concord.
Francis Daniel, see Posthorn.
James A. Dardess, see Quinvy.
Cliff Davies, see Next City.
Chuck Davis, see Sky High.
Douglas Alan Davis, see Idea Factory.
Eddie Davis, see Gordo.
Thom Davis, see Now.
Vernon Davis, see Record Prod'n.
Dawn Prod'ns, Box 544, Annapolis, Md. 21404. Pres.: Joey Welz; VP Eng'g: Dave Smith; Exec. A&R: Ray Vernon; Assoc. A&R: Jimmy Velvet; Exec. Sec'y: J.A. Harteis.
Label credits: Audio Fidelity, Bat, Canadian American, Disc-Go, Dome, Fleet, Fraternity, Gametime, Leedle, Lefevre, Mr. G., Monumental, Music City, Palmer, Stable, Swan, Teardrop, Vermillion, Wedge.
Dave (Sonny) Daye, see St. Clair.
Harry Deal, see Galaxie III.
L. Dean, see James Scott.
Joe Deaton, see Tandem.
Dee-Bee Rec'g Serv., S. Camp St. Ext., Windsor, Pa. 17366. Tel: (717) 244-5411. Gen. Mgr.: Stan Deppen Jr.; Sales Mgr.: Pat Gerrick; Prod'rs: Greg Utterback, Stan Deppen Jr., Steve Altland, Wayne Thomas.
Label credits: Dee-Bee, Delphia, Eventide, Renco, Susanah.
Gracie Dee, see Hal Southern.
Dee Prod'ns of Philadelphia, 1445 North Hills Ave., Willow Grove, Pa. 19090. Tel: (215) 473-3111, 657-3592. Pres.: Richard De Marco; VP: Martin Dippolito.
Label credits: Imperial, Inside, Rugby, 20th Century.
Leo de Gar Kulka, see Golden State.
G. de la Chapelle, see Discobol.
John M. Delgatto, see Briar.
Richard De Marco, see Dee.
Demisole Prod'ns, 4139 Meadowglen Circle, Las Vegas, Nev. 89121. Tel: (702) 451-6472. A&R Dir.: Evan Mitchell; Prod'rs: Evan Mitchell, E.J. Quinn, Fleming Rassmueson, Keith Barbour.
Label credits: Diamond, Ember, Herald, Philips, Vegas.
Gerald B. Dennon, see Jerden.
Stan Deppen Jr., see Dee-Bee.
De Santo Ents., PO Box 4796, Nashville, Tenn. 37216. Tel: (615) 327-1958. Pres.: Duane De Santo; Prod'rs: Duane De Santo, Bill Logan, Willis Reading.
Label credits: Aaron, Terock.
Designer Rec. Prod'n Co., 3109 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Pres.: Style Wooten; Prod'rs: Style & Joann Wooten.
Label credit: Messenger.
J. B. Detterline, see Record Prod'n.
Jon Devirian, 6255 Sunset Blvd., Suite 615, Hollywood, Calif. 90028. Tel: (213) 469-5141.
Label credits: Capitol, Scepter.
Dave Devore, see Carman.
Al Disco, see Pellegrino.
Diamond Jim Prod'ns Ltd., 5929 Hillview Park Ave., Van Nuys, Calif. 91401. Tel: (213) 988-4969. Pres.: Jim Hilton; Admin. Ass't: Jean Ross.
Label credits: A&M, Atlantic, Columbia, Elektra, MGM, Metromedia, Motown, Reprise, Rocky Road, Stax, Warner Bros.
Morris Diamond, see Arthur Mogull.
Steve Diamond, see Carl Strube.
Kurt J. Dietel, see Sundown.
Phil Di Gioia, see Don Perry.
Jean Dinegar, see Milton T. Okun.
Carlton Dinnall, see Morris-Clements-McGuckin.
Martin Dippolito, see Dee.
A. L. DiRizziano, see King of Music.
Dirty Shoe Prod'ns, 5730 Denny Ave., North Hollywood, Calif. 91601. Tel: (213) 769-4848. VP: Ed Korbel; Prod'r: Bobby Arlin.
Label credit: MGM.
Discobol Inc., 345 W. 58 St., New York, N.Y. 10019. Tel: (212) 582-5705. Mng. Dir.: G. de la Chapelle.
Label credits: Audio Fidelity, BMM (Mexico), Diresa (Spain), Discos Rex (Mexico).
Dix-Ann Prod'ns, 19324 E. Pilario, Rowland Heights, Calif. 91748. Tel: (213) 964-2733. Pres.: Dixon Porter; VP: Ann Porter; Prod'rs: Dixon Porter, Ken Hald.
Label credits: Image (Australia), RCA.
Willie Dixon Prod'ns, 320 S. Waiola Ave., La Grange, Ill. 60525. Tel: (312) 352-2026. Pres.: Willie Dixon; Gen. Mgr.: Jean M. Cameron; Prod'rs: Willie Dixon, Scott A. Cameron.
Label credits: Chess, Jewel, Stax, Supreme, Yambo.
Johnny Dollar, see Cliff Ayers.
Norman Dolph, see Stoy.
Ernest W. Donaldson Jr., see Thereway.
Dooda Prod'ns, 945 Venezia Ave., Venice, Calif. 90291. Pres.: Stan Young; Prod'rs: Ian Jack, J.B. Young, Shelby Flint.
Label credit: Devi.
Stephen H. Dorff, see Garrett Music.
Joel Dorn, see Masked Announcer.
Double-Jon Prod'ns, 1750 16 St. NW, No. 704, Washington, D.C. 20009. Tel: (202) 232-1675. Pres.: John Higginbotham; Gen. Mgr.: Anna V. Andrews; Prod'rs: Jon Higginbotham, John P. Saunders, Anna V. Andrews.
Label credits: 1-W, Sunderland.
Double K Prod'ns, 9100 Tonnelle Ave., North Bergen, N.J.

07047. Tel: (201) 869-1300. Pres.: & Prod'r: George Kerr; VP & Prod'r: John Kralovich.
Label credits: Alithia, Atlantic, Columbia, RCA, Roadshow.

Double M Prod'ns, c/o Belwin-Mills Publ'g Corp., 16 W. 61 St., New York, N.Y. 10023. Tel: (212) 245-1100. Prod'r: Ralph Murphy.
Label credits: Aquarius (Canada), Big Tree, Buddah, Capitol, GRT (Canada), Jamie, Musicor, Smile (Canada).

Dougal Prod'ns Ltd., see Don Elliott

Dragon Recs. Prod'n, 2805 Creston Ave., Bronx, N.Y. 10468. Tel: (212) 298-7020. Pres.: Vince Gagliano; VP: Joe Allegro; Prod'rs: Vince Gagliano, Andy Badale, Tom Gambino.
Label credits: Agon, Capitol, Columbia, RCA, Roulette.

Pete Drake Prod'ns Inc., 809 18 Ave. S., Nashville, Tenn. 37203. Tel. (615) 327-3211. Pres. & Prod'r: Pete Drake; Gen. Mgr.: Rose Trimble
Label credits: Capitol, Columbia, Elektra, United Artists.

Skip Drinkwater, see Brooke.

Driving Wind Prod'ns Inc., 4061 Woodruff Rd., Oxford, Ohio 45056. Tel: (513) 523-2639. Pres. & Prod'r: Carl Edmondson.
Label credits: AMG, Fraternity.

Roy Drusky, see Strawboss.

Bill Dryden, see Creative Sound.

Duane Music Inc., 382 Clarence Ave., Sunnyvale, Calif. 94086. Tel: (408) 739-6133. Pres. & Prod'r: Garrie Thompson.
Label credits: Bell, Buddah, Kent.

Robert W. Ducibella, see Megamedia.

John Duncan, see Trolley.

Robert Durand, see Z8S.

Steve Dworkin Prod'ns, 60-23 Marathon Pkwy., Little Neck, N.Y. 11362. Tel: (212) 423-1113. Pres. & Prod'r: Steve Dworkin.
Label credits: ABC, Bell, Buddah, Mercury, White Whale.

E

Bennie Earl, see Soul Set.

Carl Edmondson, see American Mutal

Kevin Eggers, see Gomelsky Eggers

James E. Eikner, see Air Trans.

John Einweck, see Symposium.

Don Elliott Prod'ns Ltd., 80 W. 40 St., New York, N.Y. 10018. Tel: (212) 524-9677. Pres.: Don Elliott; VP: Doris Elliott; Prod'rs: Lou Gonzalez, Pete Levin, Jeremy Harris.
Branch: Weston, Conn., 15 Bridge Rd. Zip 06880. Tel: (203) 226-4200.
Label credits: Columbia, Swansong.

Doris Elliott, see Don Elliott

Alfred Ellis, see Tenacious.

M. E. Ellis, see Glolite.

Elppa Rednet Prod'ns Inc., PO Box 162, 35 N. University Ave., Provo, Utah 84601. Tel. (801) 373-4781. Pres.: Stan Bronson; VP: Brian K. Kelly; Prod'rs: Stan Bronson, Billy Williams.
Label credits: B&C, CES, Salt City.

Emko Talent Assocs. Corp., PO Box 176, Monsey, N.Y. 10952. Tel: (914) 352-7516. VP, Gen. Mgr. & Prod'r: Edward M. Kaplan.
Label credits: COL, Kent, PSP, Platter Chatter, Sound-Screen.

Entertainment Showcase Inc., 4606 Clawson Rd., Austin, Tex. 78745. (512) 444-5489. Pres.: Windell T. Tyler; VP: Buzz Johnson; Prod'rs: Windell T. Tyler, Bill Kirk.
Label credit: Little Crow.

Rolf Erikson, see Kommitee

Curtis Evans, see Tenacious.

Experience Group Ltd., 30 W. 60 St., New York, N.Y. 10023. Tel. (212) 581-4597. Pres.: Gene Frank.
Label credits: Armstrong, Dyn-A-Mite, EGL, Laurie, Mainstream, Starday.

F

Fada Recs., 844 W. 107, Los Angeles, Calif. 90044. Tel. (213) 755-4972. Owner: Frank Armstrong
Label credit: Capitol.

John Fahey, see Takoma.

Fairyland Music Corp., 159 W. 53 St., New York, N.Y. 10019. Tel: (212) 247-3187/3257. Prod'rs: Jack & Charles Benanty.
Label credits: Abbey, Avon, Columbia, Connoisseur, Fairyland, Frisky, Gateway, Head Start, Lollypop, Parliament, Philharmonic, Praise, Recital Hall, Troll, Universal, Urania, Wrangler.

Farah Prod'ns, 1513 Hawkins St., Nashville, Tenn. 37212. Tel: (615) 242-1673. Admin'r: Bill Hall; Prod'rs: Jerry Foster, Bill Rice.
Label credits: ABC, Cinnamon, Dot, RCA.

Far Out Prod'ns, 7417 Sunset Blvd., Hollywood, Calif. 90046. Tel: (213) 874-1300. Pres.: Jerry Goldstein; Exec. VP: Steve Gold.
Label credits: Capitol, Chess/Janus, United Artists.

Wes Farrell, see Coral Rock.

Fat Albert Prod'ns Inc., 1755 NE 149 St., Miami, Fla. 33161. Tel: (305) 821-0170. Pres. & Prod'r: Howard Albert; VP & Prod'r: Ron Albert.
Label credits: Atco, Atlantic, Blue Candle, Capricorn, GRC, Rolling Stones.

C. W. Fauster, see Moustache.

Richard Fay, see Kaymar & Sound Mgmt.

Feaster Music Co., PO Box 552, Far Rockaway, N.Y. 11691. Tel: (212) 857-9328. Pres. & Prod'r: Chino Feaster.
Label credits: Mercury, Shipp.

Charlie Fields, see Professional Sound.

Fifth Avenue Prod'ns, 316 Riverside Mall, Baton Rouge, La. 70801. Tel: (504) 344-0322. Owner & Pres.: Ron Shaab; Prod'rs: John Fred, Earnest Jackson
Label credits: Roulette, Stone, 20th Century.

Frank Fioravanti, see Sound Gems.

James F. Fitzpatrick, see Muziq Group.

Ribo Flavinus, see Brother Love.

Bob Fletcher, see Gram-O-Phon.

Shelby Flint, see Doodah.

Frankie Ford, see Sea Cruise.

Jerry Foster, see Farah.

Ralph D. Foster, see Rose Bridge.

Larry Fotine Ents., 16027 Sunburst St., Sepulveda, Calif. 91343. Tel: (213) 892-0044. Owner & Prod'r: Larry Fotine.
Label credits: Coral, King, RCA.

4 Star Recs. Inc., 901 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 242-4414. Pres. & Prod'r: Joe E. Johnson; VP: Gene Kennedy; Gen. Mgr.: Peter Sale.
Label credit: MGM.

Randy H. Fouts, see RHB.

Jim Fox, see Belkin-Maduri Prod'ns

Gene Frank, see Experience Group

Stephen Frank, see Free Flow

John Fred, see Fifth Avenue.

Free Flow Prod'ns Ltd., 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 765-3750. Pres.: Michael Brovsky; VP: Stephen Frank; Prod'rs: Michael Brovsky, Buzz Cason, Neil Wilburn.
Label credits: MCA, MGM, RCA, Warner Bros

Ed Freeman Prod'ns Inc., 460 W. 25 St., New York, N.Y. 10001. Tel. (212) 255-4043. Pres. & Prod'r: Ed Freeman.
Label credits: Capricorn, Columbia, Epic, Polydor, United Artists.

Toxey French Prod'ns, 1050 Carol Dr., Los Angeles, Calif. 90069. Tel: (213) 550-0051
Label credits: Bell, Buddah, Capitol, Columbia, Epic, MCA, Private Stock, RCA, Rocky Road, United Artists.

Terri Fricon, see Schine.

Mel Friedman, see MusicLand USA

Jerry Fuller, see Moonchild.

Funtown Prod'ns, 124 Valley Brook, Lyndhurst, N.J. 07071. Tel: (201) 438-6729. Pres.: Jess Principato.
Label credits: Downhome, Gamble, Firebird, Funtown, Roulette.

Further Along Prod'ns Inc., 24 Horatio St., New York, N.Y. 10014. Tel. (212) 675-0992. Pres.: Joe McHugh
Label credits: FAP, Grand Falloon, Karass, World

Lewis Futterman, see Next City

G

G R S Prod'ns, 313 Church St., Lake Charles, La. 70601 Tel: (318) 439-4295. Owner: Eddie Shuler.
Label credits: Anla, Bold, Folk-Star, Goldband, Jador, Luffcin, Tic-Toc

Vince Gagliano, see Dragon.

Galaxie III Studios, PO Box 176, 118 Fifth St., Taylorsville, N.C. 28681. Tel: (704) 632-4735. Owner: Harry Deal
Label credits: Atlantic, Jubilee, Laurie, Mercury, SSS Int'l.

Tom Gambino, see Dragon.

Garlin Sound Prod'ns, 7021 Hatillo Ave., Canoga Park, Calif. 91306. Tel: (213) 347-3902. Owner: Norm Pringle
Label credits: Garlin, Nostalgia.

Garrett Music Ents. Inc., 6255 Sunset Blvd., Suite 1019, Hollywood, Calif. 90028. Tel. (213) 467-2181. Pres.: Snuff Garrett; VP: Don Blocker, Prod'rs: Snuff Garrett, Lenny Roberts, Stephen H. Dorff, Al Capps
Label credits: A&M, Arista, Bell, Bovema, Capitol, Columbia, DiscReet, EMI, Fantasy, GRC, Little David, MCA, MGM, Private Stock, 20th Century, Warner Bros

Snuff Garrett, see Garrett Music.

Herbert S. Gart, see Rainbow Collection

Kathleen Gary, see Martin Gary.

Martin Gary Prod'ns, Box 131, Rt. 4, Louisa, Va. 23093. Tel: (804) 288-7288. Pres. & Prod'r: Martin Gary. Sec'y-Treas.: Kathleen Gary
Label credits: Beech, Decca, Groove

Russ Gary, see DSR

Tom Gass, see Windsong

Leo Gaton, see Guess-Knox

Blane Gauss, see Hit

Mac Gayden, see Buzz Cason

J. M. Geaghan, see Windsong.

Gil George, see Madison Hall.

Pat George, see Carl Strube

Pat Gerrick, see Dee-Bee.

Ghoster Prod'ns, 1905 Pesos Pl., Kalamazoo, Mich. 49008 Tel: (616) 375-2641. Pres.: Don Jobe, VP: Jim Hallberg; Prod'rs: Don Jobe, Jim Hallberg, John Szewczyk Mike Lewis, Bill Grody, Greg Wolsky
Label credits: Ghost, Jobie, T&R

Tony Gideon Prod'ns, 2060 St. Stephens Rd., Mobile, Ala. 36617. Tel: (205) 432-5148
Label credits: Chess, Dot, Gerim, Mercury, Nike, Smash, Tiptop, VeeJay

Jim Gilbert, see Buckskin.

William E. Gilbert, see Mosso

J. Gilday/Angil Prod'n Co., 6730 Taft St., Hollywood, Fla. 33024. Tel. (305) 962-4355, 624-9014. Owner & Prod'r: J. Gilday
Label credits: Emerald, Gil's Funny Recs., Jemkl, Moonstone, Renegade, Sound Plus

J. Gilday, see Cliff Ayers & J. Gilday.

Ron Gillespie, see Marvel.

Melvine Ginsbergh, see Star

Joe Giuliani, see Patrick McBride & Rockland

Martha Glaser, see Octave.

Glolite Ents., 625 Chelsea, Memphis, Tenn. 38107. Tel. (901) 525-0540. Pres. William E. Glore, VP: E.F. Light; Prod'rs: Cordell Jackson, M.E. Ellis, Bob Spahn, Bob McCroskey
Label credits: Lunix, Zone

William E. Glore, see Glolite

Stanley Glowgower, see Music Bank.

Jim Golden, see Millionfish

Golden State Rec'rs Inc., 665 Harrison St., San Francisco, Calif. 94107. Tel. (415) 781-6306. Pres.: Leo de Gar Kulka; Exec. VP: Herbert P. Haas, Prod'rs: Leo de Gar Kulka, George Benz.
Label credits: Capitol, DG, Dot, Liberty, MGM, Polydor, Tower.

Jerry Goldstein, see Far Out.

Sid Goldstein, see Parasound.

Steve Gold, see Far Out

Gomelsky Eggers Music & Information Co. Ltd., 54 Remsen St., Brooklyn Heights, N.Y. 11201. Tel: (212) 852-4263. Prod'rs: Giorgio Gomelsky, Kevin Eggers.
Label credits: A&M, Columbia, Epic, London, MGM, Polydor, RCA, United Artists, Virgin

Giorgio Gomelsky, see Gomelsky Eggers

Loren Gonyea, see KTC.

Lou Gonzalez, see Don Elliott.

Bruce Good, see David Rubinson.

Good News Music Inc., 155 Ivanhoe St. SW, Suite B-3, Washington, D.C. 20032. Tel. (202) 574-9630. Pres.: Robert Poindexter.
Label credit: Atlantic

Gordo Ents., 255 N. New Hampshire, Los Angeles, Calif. 90004. Tel. (213) 384-9586. Owner & Prod'r: Eddie Davis.
Label credits: Elektra, Era, MCA, Paramount, Reprise, Warner Bros.

H. Rusty Gordon, see Creative Sound

J. Gordon, see Anacrusis

Vinny Gorman, see Ultra-Sonic

Russ Gorsline, see Sunny Day.

Arthur H. Gorson Prod'ns, 56 Irving Pl., New York, N.Y. 10003. Tel. (212) 473-1612. Pres. & Prod'r: Arthur H. Gorson; Mgr.: Richard Rosenthal
Label credits: ABC, A&M, Atlantic, Capitol, Elektra, Paramount, Polydor

Joe Gottfried, see Carman

Marie M. Goudreau, see Star

Donald Graham, see Midget

Gramex Inc., PO Box 54537, Atlanta, Ga. 30308. Tel. (404) 872-6575. Pres.: Eric Sutoris; A&R Dir.: Carole White; Prod'rs: Eric Sutoris, Rod Kinder.
Label credits: Amos, Gramex

Gram-O-Phon Recs. Inc., 2050 Peachtree Ind'l Court, Suites 102-104, Atlanta, Ga. 30341. Tel. (404) 451-4586. Pres.: Bob Fletcher.
Label credits: Epic, Gram-O-Phon, Peon

Grandslam Prod'ns, 1025 Esplanade Arms, Bronx, N.Y. 10461. Tel. (212) 892-7287. Pres.: Herb Linsey; Gen. Mgr.: Steve Layne; Prod'rs: Herb Linsey, Al Rosine
Label credits: Funky, GP

J. Michael Graves Prod'ns Inc., 7118 Arlington Blvd., Falls Church, Va. 22042. Tel. (703) 573-2088. Pres.: J. Michael Graves, VP: Anthony C. Amadore
Label credits: Alpha, Atlantic, Big Lik, Columbia, Concert, Crumbs, EMI, Graves, Harvest, Lime, Mega, Mernie, Polydor, Programmers Digest, Qee-Zee, Roach, State Fair, Telstars, United Artists, Victory, Zern.

Michael Grayson, see Miles Grayson

Miles Grayson Prod'ns, 1159 S. La Jolla Ave., Los Angeles, Calif. 90035. Tel: (213) 938-3531. VP: Michael Grayson
Label credits: Atlantic, Columbia, MGM, Miles Ahead, RCA, United Artists, Warner Bros

Great American Amusement Co., 1050 Carol Dr., Los Angeles, Calif. 90069. Tel. (213) 278-3900. Pres.: Peter Rachtman, VP: Thor Thorson.
Label credits: Columbia, Epic, Private Stock

Great Metropolitan Gramaphone Co. Inc., 159 W. 53 St., New York, N.Y. 10019. Tel. (212) 247-3187. Pres.: David Wilkes; VP: Charles Benanty, Prod'rs: David Wilkes, Charles Benanty, Michal Urbaniak, Alain Tobaly
Label credits: Atlantic, Buddah, Columbia, MCA, Sire, Vanguard

Great Pyramid Ltd., 225 Lincoln Way, No. 204, San Francisco, Calif. 94122. Tel. (415) 661-3224. Pres.: Martyn J. Buchwald; Sec'y: Joseph Buchwald; Prod'r: Marty Balin
Label credit: RCA.

Green Menu Music Factory Inc., 50 W. 57 St., New York, N.Y. 10019. Tel. (212) 489-0859/0806. Pres.: Henry Jerome; Treas.: Wallace Barneke, Sec'y: Edward Remusat, Prod'rs: Henry Jerome, Roy Smith, Don Castaldi
Label credits: Buddah, Dolphin, Green Menu, MGM, Telehouse

Ken Grenier, see Sound Eng'g

Doug Grey, see KTC

Larry Groce, see Peaceable

Bill Grody, see Ghoster.

S. K. Grundy, see American Artists

Tom Guernsey, see Larry Sealfon.

George Guess Prod'ns, 1223 S. 26 St., Philadelphia, Pa. 19146. Tel. (215) 747-0613, 729-1324. Pres. & Prod'r: George Guess, VP: E.S. Shelton (Also see Guess-Knox Prod'ns.)
Label credits: ABC, A&M, Atlantic, Avco, Bell, Colum-

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bia, Crimson, Jenges, Pearl Harbor, Sin, Warner Bros.
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Label credits: A&M, Avco, Columbia, Crimson, Jenges, Pearl Harbor.
Lenis Guess, 633 W. 35 St., Norfolk, Va. 23508. Tel: (804) 622-5278. Pres.: Lenis Guess.
Label credits: Brunswick, Legrand, Polydor.
Frank Guida, see Rockmasters.
Gene Guzik, see Sound Eng'g.

H

Herbert P. Haas, see Golden State.
Ken Hald, see Dix-Ann.
John Haley, see Jeff Brannon.
Jim Hallberg, see Ghoster.
Bill Hall, see Farah.
Duke Hall, see Reflection Sound.
Bob Halley Prod'ns, 104-20 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 275-0356. Pres. & Prod'r: R.J. Halley.
Label credits: Bell, Buddah.
R. J. Halley, see Bob Halley.
Graeme Hall, see Arthur Mogull.
Al Ham Music Prod'ns, 904 Morningside Dr., New York, N.Y. 10027. Tel: (212) 866-1234. Pres.: Al Ham; VP: Lorri Ham; Prod'rs: Al, Lorri & Mary Ham.
Label credits: Columbia, Metromedia.
Lorri Ham, see Al Ham.
Mary Ham, see Al Ham.
Herbie Hancock, see David Rubinson.
Hankbee Prod'ns, 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-2696. Exec. Prod'r: Henry Boye
Label credits: Audio Fidelity, Conn, Johnson, Kapp, Quality, 20th Century.
George Hanson, see Symposium.
Cornelius Harp, see St. Clair.
Fred Harper, see Showman.
Ed Harris, see Myriad.
Eddie Jay Harris, see Argus.
Huey R. Harris Prod'ns, 5616 W. San Vicente, Suite 8, Los Angeles, Calif. 90019. Tel: (213) 935-8452. Pres. & Prod'r: Huey R. Harris; VP & Prod'r: Quinn Harris
Label credits: Kent, MLE, Money.
Jeremy Harris, see Don Elliott.
Lem Harris, see Artus.
Quinn Harris, see Huey R. Harris
Raymond Harris, see American Variety.
J. A. Harteis, see Dawn.
John Harvey Ents., PO Box 13068, San Antonio, Tex. 78213.
Label credits: CBS, Caytronics, ECO, Peerless.
Hawks Prod'n Co., 2307 Fifth Ave., Fort Worth, Tex. 76110. Tel: (817) 924-7444. Pres.: Jim Webb
Label credits: Dot.
Fred Hay, see Mimoso.
Larry Heaberlin, see KTC.
Jim Healy, see Trolley.
Heavy Sound Prod'ns, PO Box 2875, Washington, D.C. 20013. Tel. (202) 396-3009. Co-ord. Ben Smalls; Prod'rs: Ben Smalls, Savoy Beard.
Label credits: Super Cool, Top Soul.
Dik Hedlund, see Cookhouse.
Walt Heebner Prod'ns, 11955 Hesby St., North Hollywood, Calif. 91607 Tel: (213) 763-3173.
Label credits: Capitol, GNP Crescndo, MGM, Mercury, RCA.
Steve Helwig, see American Mutual.
Stanley B. Hertzman, see Moustache.
Jon Higginbotham, see Double-Jon.
Joseph H. Higgins, see American Artists.
Jack Hill, see Jackey Beavers.
John Hill, see Michlin & Hill.
Jim Hilton, see Diamond Jim.
Hit Recs. Inc., 1743 Portsmouth Rd., Clearwater, Fla. 33516. Tel (813) 531-6960. Pres. & Prod'r Blane Gauss; VP & Prod'r Hal Bishop.
Label credits: Hit, Laurie.
James L. Hollaway, see Rockin' Lonnie.
Tom Hollingsworth, see J.C. Phillips.
Hometown Prod'ns Inc., 6420 Wilshire Blvd., Suite 1400, Beverly Hills, Calif. 90048. Tel (213) 466-3896. Pres.: & Prod'r: Ken Mansfield.
Label credits: Barnabv. Capitol, Columbia, GRC, MGM/Verve, Mega, Motown, RCA, Warner Bros.
Jerry Hooks, see Hooks Recs.
Mildred Hooks, see Hooks Recs.
Hooks Recs Co., 254 E. 29 St., Los Angeles, Calif 90011. Tel (213) 748-5905. Chief Exec.: Jerry Hooks; Prod'r Mildred Hooks.
Label credits: Atlantic, Audio Blues, CBS, Groundhog, Styletone.
J. D. Horn, see Mack McCormick.
Glen Houle, see Amicus.
D. Howard, see Bellaire.
Johnny Howard, see Professional Sound.
Howdy Prod'ns, 5720 Winton Rd., Suite 203, Cincinnati, Ohio 45232. Tel: (513) 541-6489. Pres. & Prod'r: Jon Braude.
Label credits: BPI, Johay, Monkey, Robhud, Roy, Saw, Water Heater
Bones Howe, see Mr. Bones.
Steven C. Hudgik, see Sound Eng'g.
Edward M. Hurvitz, see Periscope.
Andy Hussakowsky, see Music Resources.

I

Idea Factory Music Co., PO Box 26639, Tempe, Ariz. 85282 Tel: (602) 968-3939. Prod'r: Douglas Alan Davis.
Label credits: Idea Factory, Metromedia.
Jimmy Ienner, see CAM
Internationale Musik Produktion, 4315 W. 182 St., Suite 105, Torrance, Calif. 90504. Tel: (213) 371-5611. 370;5988. Pres. & A&R: Peter Rood; Prod'rs: Yukiko Oshiro, Hienz Stemmer.
Label credits: Bra, Hot Chocolate, Purple Eye.
International Rec'g Co. Inc., 1649 W. Evergreen, Chicago, Ill. 60622. Tel: (312) 227-2600. Chm.: Jerome V. Man; Pres.: Leonard March; Prod'rs: Don Carone, Bill Byer.
Label credits: Capitol, MGM, Ovation, Philips.
Invisible Inc., 1558 N. Ogden Dr., Hollywood, Calif. 90046. Tel: (213) 874-2488. Pres. & Prod'r: Mark Roth.
Label credits: MGM, Stormy Forest, Vanguard.
Clayton Ivey, see Wishbone.
Quin Ivy, se Quinvy.
Thomas Izzo, see Rockland.

J

Ian Jack, see Doodah.
Cordell Jackson, see Glolite.
Earnest Jackson, see Fifth Avenue.
Jesse James Prod'ns Inc., PO Box 128, Worcester, Pa. 19490. Tel: (215) 424-0800.
Label credits: Atlantic, Buddah, Mercury, Phil-L.A. of Soul.
Roland Janes Prod'ns, 1760 Osborne Dr., Memphis, Tenn. 38127. Tel: (901) 357-4431.
Label credits: ARA, Atco, Atlantic, Dot, Hi, Rolando, Smash.
Jeeb Prod'ns, 3410 Ave R, Lubbock, Tex. 79412. Tel: (806) 744-5590. Pres. & Prod'r: Bud Andrews; Gen. Mgr.: Ed Wilkes.
Label credit: MCA.
Ronald Jenkins, see Song 4 U.
Jerden Inds. Inc., 1810 Seventh Ave., Seattle, Wash. 98101 Tel: (206) 622-0470. Pres.: Gerald B. Dennon.
Label credits: A&M, Capitol, Epic, Scepter, Wand, Warner Bros.
Wayne Jernigan, see Reflection Sound.
Henry Jerome, see Green Menu.
Jimi Jellibean, see Don Logan.
Don Jobe, see Ghoster.
Keith John, see Megamedia.
Arron Johnson, see Rockin' Lonnie.
Buzz Johnson, see Entertainment Showcase.
Dee Johnson, see Don Loving.
Don Johnson, see Okart.
Donald G. Johnson, see DGJ.
Donn Johnson, see DGJ.
Eric W. Johnson, see Music Men.
Joe E. Johnson, see 4 Star & Joe E. Johnson.
Joe E. Johnson, 901 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 242-4414.
Label credits: MCA, MGM.
Little Richie Johnson, Box 3, Belen, N.M. 87002. Tel: (505) 864-7185/7442.
Label credits: Mercury, Title, Wayside.
Anthony Armstrong Jones, see Okart.
Don Jones, see Lonnie Wright.
Jesse J. Jones, see Notable.
Tracey Jorgensen, see DRC.
Bill Josey, see Sonobeat.

K

K T C Prod'ns (div. of Kajac Rec. Corp.), 155 First St., Carlisle, Iowa 50047. Tel: (515) 989-0794. Pres.: Harold L. Luick; Exec. VP: Loren Gonyea; Prod'rs: Harold Luick, Doug Gray, Billy Cole, Larry Heaberlin.
Label credits: Adventureland, BBJ, BRS, Clover, Coyote, Devilish Sounds, 18 Wheels, Four Leaf, Jazz, Junction, Marquee, NCK, Parousia, Pizza, Potpourri, RCK, Raccoon Hollow, Rob, Sacred.
Ralph Kalbus, see Creative Sound.
Andy Kahn, see Sunshine.
Walter B. Kahn, see Sunshine.
Kantlose Prod'ns Inc., 98 Benz St., Ansonia, Conn. 06401. Tel: (203) 735-5883/5557. Pres. & Prod'r: Marty Kugell; VP & Prod'r: Alan Altman.
Label credits: Buddah, Kirshner, Motown.
Mitch Lee Kantor, see Paul Wolfe.
John B. Kaparakis, see Briar.
Edward M. Kaplan, see Emko.
Bob Karcy Prod'ns, 437 W. 16 St., New York, N.Y. 10011. Tel: (212) 989-1989. Pres. & Prod'r: Bob Karcy; VP & Prod'r: Jack Arel.
Label credits: ABC, Barclay, CBS, Polydor, Pygmalion, Roka, XYZ.
Jim Katt, see Bee Jay.
Katward Ho Prod'ns, PO Box 750, New Paltz, N.Y. 12561. Tel: (914) 687-9573. Prod'r: Peter B. Lowry.
Label credit: Flyright.
Richard Kaye Prod'ns, 2234 Laurel Canyon Blvd., Los Angeles, Calif. 90046. Tel: (213) 652-8182.
Label credits: Buddah, Capitol, GRT, Mercury, Playboy.
Kaymar Recs., 3529 Flannery Ln., Baltimore, Md. 21207. Tel: (301) 944-4823. Pres.: Tony Smelgus; VP: Mary Lou Smelgus; Prod'rs: Tony Smelgus, Richard Fay.
Label credits: Kaymar, Wrayco.
Yvonne Kazan, see Megamedia.
Richard Keefer & Assocs., 319 N. 85 St., Seattle, Wash. 98103. Tel: (206) 783-2525. Pres.: Richard Keefer; Prod'rs: Richard Keefer, Stephan Adamek.
Label credits: A&M, Scepter, Sea-West.
Ken Keene, see Sea Cruise.
Don Kelley, see J.C. Philipps.
Brian K. Kelly, see Elppa Rednet.
Herman Kelly, see Argon.
Junie Lou Kelly, see Country Star.
Norman Kelly, see Country Star.
Oliver Kelly, see Country Star.
Gene Kennedy, see 4 Star.
George Kerr, see Double K.
Kiderian Recs. Prod'ns, 4926 W. Gunnison St., Chicago, Ill. 60630. Tel: (312) 545-0861. Pres. & Prod'r Raymond Peck; VP & Prod'r: George Peck.
Label credits: ABC-Dunhill, Armenian, Black Beauty, Buddah, Dunwich, ILL, Kiderian, LRM, Mercury, Trinity, USA, Virgin Vinal, Windy City.
Buck Killette, see North State.
Karen Killette, see North State.
Rod Kinder, see Gramex.
Bobby King, see King-Cole.
King-Cole, Box 2194, Memphis, Tenn. 38102. Tel: (901) 521-0471, 775-9431. Pres.: James N. Cole; VP A&R: Bobby King.
Label credits: Cats, Chess, Dixie, Hi, One Way.
Dave King, see Unlimited.
Harry King, see Windsong.
King Henry Prod'ns, 1851 Lehigh St., Easton, Pa. 18042. Tel: (215) 258-4461. Pres.: Henry Casella.
Label credits: Columbia, Jamie.
Max King, see National Telepix.
King of Music Prod'ns, 806 16 Ave. S., Suite 217, Nashville, Tenn. 37203. Tel: (615) 242-2023. Pres.: A.L. DiRizziano; VP: J.A. Sarsfield; Prod'rs: A.L. DiRizziano, J.A. Sarsfield, Barry Sadler.
Label credits: Big Two, Internet, King of Music, Major, Sweet Sound.
Bill Kirk, see Entertainment Showcase.
Billy Kirkland, see Cashwest.
Pat Kirtley, see Music Mountain.
Alan Klatzkin, see Complex I.
Alan Klein, see Wednesday Morning.
Joe Klein, see The Production Co.
Lonnie Knight, see Symposium.
Martha Knox, see Guess-Knox.
Kommitee Prod'ns, 2220 Gates, Redondo Beach, Calif. 90278. Tel: (213) 542-8283. Pres.: Gary Young; VP: James Morris; A&R Chief: Tom Bullard; Prod'r: Rolf Erickson.
Label credits: BASF (South America), Calabasses, London, Nova-Sol, RCA, Sundance, Windi.
Jose Komplica, see Brother Love.
Ed Korbel, see Dirty Shoe.
John Kralovich, see Double K.
Edwin H Kramer, see Remarkable.
Bernard Krause, see Parasound.
Julius Jules Kruspir, see St. Clair.
Paul J. Kruspir Sr., see St. Clair.
Marty Kugell, see Kantlose.
Leo de Gar Kulka, see Golden State.
Paul Kyser, see Kyser & Vetri.
Kyser & Vetri Prod'ns, Gregory Park Towers II, 270 Henderson St., Jersey City, N.J. 07302. Tel: (201) 332-4036. Prod'rs: Paul Kyser, Thomas Vetri.
Label credits: Atlantic, Buddah, Colossus, Ebony Sounds, Jamie, Jay City, Playboy, Sue.

L

L C M Prod'ns Inc., see Bob Motta Jr.
Art Laboe, see Now.
John Lamkin, see Thereway.
Stan L. Lane, see Tan-Lan.
C. Langford, see Charity.
La Ronde Music Int'l, 4014 Murietta Ave., Sherman Oaks, Calif. 91423. Tel: (213) 872-1274. Pres., Gen. Mgr. & Prod'r: Nicholas S. Carras.
Label credits: Adell Int'l, Ampex, Audiomasters, Certron, Cinram (Canada), Deacon (UK), GNP Crescendo, GRT, Nichion (Japan), Polydor (Japan), Premier, Radiant, Southern (Australia), Tempo.
Bjorg Larsen, see Lindberg Recs.
John Lasalle, see The Production Co.
Lee Lasseff, see Chalice.
Len Latimer Prod'ns, PO Box 3839, Hollywood, Calif. 90028, Tel: (213) 469-6337.
Label credits: Columbia, MGM.
Stephen C. LaVere, see Mimosa.
Don Law Prod'ns Inc., 5719 Knob Rd., Nashville, Tenn. 37209. Tel: (615) 352-2722. Pres. & Prod'r: Don Law; VP & Treas.: Irene Stanton.
Label credits: Capitol, Columbia, Monument.
Steve Layne, see Grandslam.
Dale Lear, see Spectrum.
Robert E. Lee, see Trolley.
Roosevelt Lee/Albert Washington Prod'ns, 3966 Standish Ave., Cincinnati, Ohio 45213. Tel: (513) 793-8191, 621-8366. Pres. & Prod'r: Roosevelt Lee; VP & Prod'r: Albert Washington.
Label credits: Chess, Eastbound, Fraternity, Jewel, Westbound.
Stephen Lee, see Perkins.
David Cary Lehman, see Fred Weinberg.
Le Mas Prod'ns, 12202 Union Ave., Cleveland, Ohio 44105. Tel: (216) 752-3440. Pres.: Thomas Boddie; Prod'rs: Jerry Baxter, Edward O'Neal.
Label credits: Bounty, Caribi, Liberty, Soul Mine.
Gary LeMel, see Past, Present & Future.
Robert L. Lenzy Prod'ns, 1044 Lilly Ave. NE, Canton, Ohio 44730. Tel: (216) 488-0065, 832-0854, 864-3584. Pres.: Robert L. Lenzy; Prod'rs: Robert L. Lenzy, James Brown.
Label credit: AMG.
Tom Lepson, see United Music.
Pete Levin, see Don Elliott.
Glen Lewis, see Salient.
Michael Lewis, see Kermit Schafer.
Mike Lewis, Calif., see American Variety.
Mike Lewis, Mich., see Ghoster.
E. F. Light, see Glolite.
Sonny Limbo, see Bill Lowery.
Lindberg Recs., 1445 Sunset Ridge Rd., Glenview, Ill. 60025 Tel: (312) 729-2047. Pres.: Sven Lindberg; VP: Bjorg Larsen.
Label credits: Cayuga, Lotte, Seneca.
Sven Lindberg, see Lindberg Recs.
Herb Linsey, see Grandslam.
Phil Lipari, see St. Clair.
Mick Lloyd, see Writers Artists.
Steve Loeb, see Anacrusis.
Louis Lofredo, c/o Odyssey Prod'ns, 12384 Acklen Sta., Nashville, Tenn. 37212. Tel: (615) 327-9301.
Label credits: Chess, Columbia, Janus, King, Mandala, Starday.
Bill Logan, see De Santo.
Don Logan Prod'ns, PO Box 7422, Shreveport, La. 71107. Tel: (318) 742-5416. Owner: Don Logan; Prod'rs: Don Logan, Jimi Jellibean.

Label credits: Cal, Faces, 50%, Jewel, Memorial, Paula, Pose, Ronn.
Alan Loots, see Silvertree.
Rene Lopez, see Al Santiago.
William Lotus, see ZBS.
Sonny Lovell, see Solid Soul.
Don Loving Prod'ns, 4128 Lorain, Cleveland, Ohio 44113. Tel: (216) 631-5877. Mgr. & Prod'r: Don Loving; A&R: Dee Johnson.
Label credits: Country Pride, Jaybird, Laurel, Neon, Winnfield.
Bernie Lowe, see Sunshine.
Bill Lowery Prod'ns, 1224 Fernwood Circle NE, Atlanta, Ga. 30319. Tel: (404) 233-6703. Pres. Bill Lowery; VP: Mary Tallent; Prod'rs: Joe South, Sonny Limbo, Mickey Buckins.
Label credit: MGM.
Peter B. Lowry, see Katward Ho.
Jan Lucas, see MacLoc.
Danny Luciano, see Monte/Luciano.
Ron Luciano Music Co., PO Box 263, 37 Woodside Ave., Hasbrouck Heights, N.J. 07604. Tel: (201) 288-8935. Pres. & Prod'r: Ron Luciano.
Label credit: Brookville.
Harold L. Luick, see KTC.
Anthony Luke, see Solid Soul.
Luraber Prod'ns, 214 W. 96 St., New York, N.Y. 10025. Tel: (212) 866-3111. Pres.: L.R. Bernard; Prod'rs: L.R. Bernard, Carlos Zaragoza.
Label credits: Amor, Banny, ORC, Piramide, Pluton.
T. Lyle, see Charity.

M

MacLoc Assocs., 3065 Parsons St., Merced, Calif. 95340. Tel: (209) 723-4816, 383-0579. Pres.: George J. McCarthy; VP: Alice J. McCarthy; Prod'rs: Jan Lucas, Jay Stone.
Label credits: Atlantic, Blackjack, California Magic, United Artists, Vector
John Madara, 3146 Arrowhead Dr., Los Angeles, Calif. 90068. Tel: (213) 463-2538.
Label credits: Barnaby, Columbia, MGM, Paramount, Playboy, 20th Century, United Artists, Warner Bros.
Madison Hall Prod'ns, 677 Newbury St., Springfield, Mass, 01104. Tel: (413) 734-3376. Pres.: Gil George; A&R & Prod'r: Mark Lee Woods.
Label credits: Detroit, London, Supreme.
Carl Maduri, see Belkin-Maduri Prod'ns.
Magnum Gold Prod'ns, 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-4127/4065. Pres. & Prod'r. Arthur Thomas.
Label credits: 8rite Star, Columbia, Jamie, Mercury, Musicor, RCA.
Malaco Prod'ns, 3023 W. Northside Dr., Jackson, Miss. 39213. Tel: (601) 982-4522. Prod'rs: Tom Couch, Gerald Stephenson, James Stroud.
Label credits: ABC, Atlantic, Bang, Capitol, Chimneyville, Musicor, Stax.
Jack Malken Prod'ns Inc., 1 Wooley Ln., Great Neck, N.Y. 11021. Tel: (516) 829-5349.
Label credits: BASF, Charles.
Jerome V. Man, see International Rec'g.
Steve Mann, see Morris-Clements-McGuckin.
Ken Mansfield, see Hometown.
Mantis Rec. Corp., 8226 Georgia Ave., Silver Spring, Md. 20910. Tel: (301) 589-3086. Pres.: Steve Rubin; VP Bill Tate; Prod'rs: Lance Quinn, Cotter Wells, Bill Tate.
Label credits: GSF, United Artists.
Maranta Music Ents. Inc., PO Box 9, Wyckoff, N.J. 07481; 33 Polifly Rd., Suite 42, Hackensack, N.J. 07601 Tel (201) 342-3492. Pres. Clancy Morales; Prod'rs: Clancy Morales, Terry Phillips, Larry Spencer, Marty Sheller.
Label credits: Arista, Arrowroot, Blue Pond, Creative Dynamics, Eclipse, Fania, Inca, Maranta, Mercury, Soundscape, TPI, Vaya.
Leonard March, see International Rec'g.
Edward R. Marcus, see Rockin' Richard.
Bobby Marin, see Al Santiago & Bobby Marin.
Bobby Marin Latin Prod'ns., 18-22 215 St., Bayside, N.Y. 11360. Tel: (212) 631-5866.
Label credits: El Sonido, Mary Lou, Salsa, TR, UA Latino, Vaya.
Bobby Martin, see Nise.
Pete Martinez, 3740 Evans Ave., Suite C-113, Los Angeles, Calif. 90027. Tel: (213) 466-2466.
Label credits: Limbo, Para-West, Podium, Soul Merchant.
Hayward Martin, see Salient.
Trade Martin, see Miller-Martin.
Marullo Prod'ns Inc., 1121 Market St., Galveston, Tex. 77550. Tel: (713) 762-4590. Pres.: A.W. Marullo Sr.; VP: A.W. Marullo Jr.; Prod'rs: Don Westmoreland, David Yeamens, Hougo Carr, Joe D'Ambra.
Label credits: Capitol, MGM, Mercury, RCA, Warner Bros.
A. W. Marullo Jr., see Marullo Prod'ns.
A. W. Marullo Sr., see Marullo Prod'ns.
Marvel Recs., 852 Elm St., Manchester, N.H. 03101. Tel: (603) 623-9749. Exec. Dir.: James N. Parks; A&R: Ron Gillespie, George Taylor, Jack Varney, Dougel Trineer.
Label credits: ABC, Ambassador, Ariola (Germany), Banff (Canada), Capitol, Columbia (UK), Decca (Germany, UK), EMI (UK), London, Melbourne (Canada), Pickwick, Polydor (Germany), RCA, Rodeo (Canada), 20th Century, W&G (Australia).
W. A. Masden, see Music Mountain.
Masked Announcer Corp., 25 W. 56 St., New York, N.Y. 10019. Tel: (212) 582-7803. Pres. & Prod'r: Joel Dorn.
Label credits: A&M, Atlantic, Private Stock, RCA, United Artists, Warner Bros.
Col. Dave Mathes, see Strawboss.
Patrick McBride Prod'ns, 117 Rockland Rd., Libertyville, Ill. 60048. Tel: (312) 362-4060. Pres.: Patrick McBride; Prod'rs: Patrick McBride, Tony Teresi, Joe Giuliani.
Label credits: Big Tree, Buddah, Capitol, MCA, Mercury, RCA, Twi-night.
Patrick McBride, see Rockland & Patrick McBride.
Tim McCabe Prod'ns, 230 Peachtree St. NW., Suite 1800, Atlanta, Ga. 30303. Tel: (404) 688-2124.
Label credits: Atlantis, Capitol, Granny, Laurie, Metromedia.
Leroy McCanns, see Solid Soul.
Alice J. McCarthy, see MacLoc.
George J. McCarthy, see MacLoc.
Ernest McCarty, see Tenacious.
Jerry McClain, see Brother Love.
Mack McCormick Assocs., 9023 Autauga, Houston, Tex. 77055. Dir.: Mack McCormick; Prod'r: J.D. Horn.
Label credits: Almanac, Prestige, RCA, Reprise, 77 (UK), Tradition.
Jim McCoy, see Sounds of Winchester.
Bob McCroskey, see Glolite.
Joe McHugh, see Further Along.
Tom McIntyre, see Century 21.
David McKay, see Arthur Mogull.
Medress & Appell Prod'ns Inc., 130 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-2413. Pres. & Prod'r: Henry Medress; VP & Prod'r: Dave Appell.
Label credits: Bell, Elektra.
Henry Medress, see Medress & Appell.
Patrick Meehan, see Power House.
Megamedia Inc., 9318 Farewell Rd., Columbia, Md. 21045. Tel: (301) 730-2344. Pres.: Robert W. Ducibella; Sec'y-Treas.: Yvonne Kazan; Prod'rs: Robert W. Ducibella, Keith John.
Label credit: Paramount.
Dale F. Menten, see Cookhouse.
Con Merten, see Cherry Hill & Con Merten.
Con Merten Prod'ns, 7235 Hollywood Blvd., Hollywood, Calif. 90046. Tel: (213) 874-1001. Pres.: Con Merten; Prod'rs: Con Merten, Dee, Joe & Bruce Robb.
Label credits: Beverly Hills, Destinations, Flying Machine, USA.
Stephen Metz, see Wednesday Morning.
Carol Meyer, see Western Head.
Augie Meyers, see Western Head.
Dean I. Meyers, see Mithrandir.
Ed Michaels, see Periscope.
Tony Michaels, see Ultra-Sonic.
Michlin & Hill Prod'ns Inc., 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-6240. Pres.: Spencer Michlin; Nat'l Promo. Dir.: Arlene Ackerman; Prod'rs: John Hill, Rosemary Rogers.
Label credits: Different Drummer, Dunhill, Epic.
Spencer Michlin, see Michlin & Hill.
Midget Prod'ns, 6269 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 461-3288. Nat'l Promo Donald Graham; Prod'rs: Hal Winn, Bob Todd.
Label credit: Warner Bros.
Mighty Recs., 150 West End Ave., Suite 6-D, New York, N.Y. 10023. Tel: (212) 873-5968. Pres. & Gen. Mgr.: Phillip R. Zinn.
Label credits: Almont, Mighty, Strand, United Artists.
Brad S. Miller, see Mobile Fidelity.
Ed Miller, see Miller-Martin.
John Miller, see Portnow Miller.
Miller-Martin Prod'ns Corp., 214 E. 70 St., New York, N.Y. 10021. Tel: (212) 288-8728. Pres.: Trade Martin; VP: Ed Miller.
Label credits: Atlantic, Buddah, RCA.
Millionfish Prod'ns, c/o Jay L. Cooper, 9465 Wilshire Blvd., No. 820, Beverly Hills, Calif. 90212. Tel: (213) 278-1111. Owners & Prod'rs: Bill Traut, Jim Golden.
Label credit: Mercury.
Mimosa Recs. Prod'ns, 4420 B Rosebud Ln., La Mesa, Calif. 92041. Owner: Stephen C. LaVere; Prod'rs Stephen C. LaVere, Fred Hay.
Label credits: Biograph, Blue Note, Columbia, Epic, Imperial, Liberty, Mimosa, Reprise, Vault, Warner Bros., World Pacific.
Terry Minogue, see Cashwest.
R. S. Mintz, see Custom Sound.
Mr. Bones Prod'ns Inc., 9165 Sunset Blvd., Suite 300, Los Angeles, Calif. 90069. Tel: (213) 273-7261. Pres. & Prod'r: Bones Howe.
Label credits: A&M, Asylum, Bell, Private Stock, RCA, Sire, Soul City, Warner Bros., World Pacific.
Evan Mitchell, see Demisole.
Orrin Mitchell, see Complex I.
Mithrandir Prod'ns Ltd., 1619 Broadway, Suite 605, New York, N.Y. 10019. Tel: (212) 541-7220. Bd. Chm. & VP: Eric C. Bauman; Pres. & Prod'r: Dean I. Meyers.
Label credit: Johnson.
Fonce Mizell, see Sky High.
Larry Mizell, see Sky High.
Mobile Fidelity Prod'ns, Box 2157, Olympic Valley, Calif. 95730. Tel: (916) 583-2433. Pres. & Exec. Prod'r: Brad S. Miller.
Label credits: A&M, Mobile Fidelity, Philips, Soundbird, Warner Bros.
Arthur Mogull Inc., 3005 Benedict Canyon, Beverly Hills, Calif. 90210. Tel: (213) 273-1680. Pres.: Arthur Mogull; Gen. Mgr.: Morris Diamond; Prod'rs: Mike Sunday, David McKay, Bruce Welch, Ben Nisbet, Graeme Hall.
Label credits: Big Tree, Columbia, Motown, Playboy, 20th Century.
Jim Monnig, see American Mutual.
Monte/Luciano Prod'ns, PO Box 6497, 6133 Elmwood Ave., Philadelphia, Pa. 19142. Pres. Danny Luciano; VP: Tommy Monte.
Label credits: Lumar, Top #1.
Tommy Monte, see Monte/Luciano.
Bob Montgomery Prod'ns, PO Box 50338, Belle Meade Sta., Nashville, Tenn. 37205. Tel: (615) 383-4667.
Label credits: Capricorn, Columbia, Private Stock, United Artists.
Moonchild Prod'ns Inc., 6922 Hollywood Blvd., No. 316, Hollywood, Calif. 90028. Tel: (213) 461-3807. Pres.: Jerry Fuller; Bus. Mgr.: Stanley B. Schneider; Prod'rs: Jerry Fuller, Nick Smerigan.
Label credits: Bell, Capitol, Capricorn, Columbia, Epic, MCA, Mercury, Paramount.
Thelma Moore, see Star.
Clancy Morales, see Maranta & Quasar.
Bob Morgan, see Rexford.
Cinnie Morgan, see Rockin' Richard.
Tom Morgan, see Tele-Record.
Morris-Clements-McGuckin Prod'ns, 112 S. Manhattan, No. 8, Los Angeles, Calif. 90004. Tel: (213) 382-1048. Exec. Prod'r: George Clements; Ass't Prod'r: David Morris; Prod'rs: Jim Sullins, Steve Mann, Carlton Dinnall.
Label credits: Audio Arts, Bell, Boot (Canada), Capitol, Dynasty, EMI (UK), Isle City, Lane, West.
David Morris, see Morris-Clements-McGuckin.
Emanuel Morris, see Seven B.
James Morris, see Kommitee.
Roy J. Morris, see Productions Inc.
Mosso Recs., 104 W. 90 St., Kansas City, Mo. 64114. Tel: (816) 333-0398. Owner & Prod'r: William E. Gilbert.
Label credits: Dues, Farad, Mosso.
Bob Motta Jr. Prod'ns/LCM Prod'ns Inc., c/o Sound Heights Rec'g Studios Ltd., 124 Montague St., Brooklyn, N.Y. 11209. Tel: (212) 237-0250. Pres. & Prod'r: Bob Motta Jr.
Label credits: ABC-Dunhill, Epic.
Mounted Recs. Inc., 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 582-4572. Pres. & Prod'r: J. (Billy) VerPlanck; Sec'y & Prod'r: Marlene P. VerPlanck.
Label credits: 20th Century, Westbound.
Moustache Inc., PO Box 6568, 2181 Victory Pkwy., Cincinnati, Ohio 45206. Tel: (513) 221-2626. Pres.: Stanley B. Hertzman; VP: Stanford H. Silverman; Prod'rs: Stanley B. Hertzman, Michael S. Stone, C.W. Fauster.
Label credits: Blue Horizon, Nasco.
Nick Moy, see Fred Seibert.
Muddy Waters Prod'ns, 320 S. Waiola Ave., La Grange, Ill. 60525. Tel: (312) 352-2026. Pres.: Muddy Waters; VP's: Scott A. & Jean M. Cameron; Prod'rs: Muddy Waters, Scott A. Cameron.
Label credit: Chess.
Ralph Murphy, see Double M.
Music Bank Prod'ns, 5624 Farragut Rd., Brooklyn, N.Y. 11234. Tel: (212) 251-1499. Pres.: Jay Warner; VP: Jackson Tames; A&R: Robert Wayne; Prod'rs: Robert Vox, Jay Warner, Stanley Glowgower, Barry Peterman.
Label credits: ABC, Babylon, Chelsea, Exhibit, Janus, Mercury, RCA, Zoom.
Music Factory Inc., 567 NW 27 St., Miami, Fla. 33127. Tel: (305) 576-2600. Prod'r & Eng.: Bob Archibald; Exec. Co-ord.: Florian Raymond.
Label credit: United Artists.
MusicLand USA Prod'n Co., 9 Fawnridge Court, St. Louis, Mo. 63141. Tel: (314) 991-0383. Pres. & Prod'r: Mel Friedman.
Label credits: Atlantic, Atco, Bell, MCA, White Whale.
Music Men Ltd., 2049 W. Broad St., Richmond, Va. 23220. Tel: (804) 358-3852. Pres. & Prod'r: Eric W. Johnson; Sec'y-Treas. & Prod'r: Nicholas Colleran.
Label credits: Colpar, Date, Epic.
Music Mill Prod'ns Inc., 1108 Avalon Ave., Muscle Shoals, Ala. 35660. Tel: (205) 381-5100. Pres.: Al Cartee; VP: George Soule; Prod'rs: Al Cartee, George Soule, Terry Skinner, Eddie Struzick.
Label credits: Buddah, MGM, Music Mill.
Music Mountain "Sound 16," Lebanon Junction, Ky. 40150. Tel: (502) 833-2260. Owner & Pres.: W.A. Masden; Eng. & Prod'n Mgr.: Pat Kirtley.
Label credits: B-Rod, Cool-Rich, Grace, MMP, Music Mountain "Sound 16."
Music Resources Int'l Corp., 211 E. 43 St., Suite 906, New York, N.Y. 10017. Tel: (212) 867-3580. Pres.: Andy Hussakowsky.
Label credits: Buddah, Country Int'l, Private Stock.
Musik Faktory, 1812 Procter St., Port Arthur, Tex. 77640. Tel: (713) 982-7121. Owner & Prod'r: Floyd J. Badeaux.
Label credit: Mainstream.
Muziq Group Inc., 4303 55 St., Woodside, N.Y. 11377. Tel: (212) 335-5726. Pres.: George G. Chandler; VP: James F. Fitzpatrick.
Branch: Exton, Pa., 225 W. Lancaster Ave. Zip: 19341. Tel: (215) 363-7855.
Label credit: MCA.
Rich Myers, see Tele-Record.
Myriad Prod'ns, 1463 Hayes St., San Francisco, Calif. 94117. Tel: (415) 922-1000. Pres. & Exec. Prod'r: Ed Harris.
Label credits: Fleetwood, Wayside.

N

Allen Namee, see St. Clair.
Wayne Napier, see Working Mans.
National Telepix Inc., 747 Third Ave., New York, N.Y. 10017. Tel (212) 759-7770. Pres.: Max King; VP: Jud Phillips.
Label credits: ABC, Dawn, Initial, Kirshner, RCA, Secco, Warner Bros.
Natural Sound Prod'ns Inc., 1220 David Stott Bldg., Detroit, Mich. 48226. Tel: (313) 963-1066. Pres.: Evans Clark; VP: Hermon Weems; Sec'y: J.J. Barnes.
Label credits: Golden World, HAD, Motown, Nemo Express, Ric-Tic, Westbound.
C. Randolph Nauert, see Peaceable.
Patricia Nauert, see Peaceable.
Hal Neely Prod'ns Ltd., PO Box 465, 503 N. Gallatin Rd., Madison, Tenn. 37115. Tel: (615) 865-9113.
Label credits: Ember, Misty.
Marty Nelson, see Cashwest.
Neostat Publ'g & Prod'n Co., 425 Bryn Mawr, Birmingham, Mich. 48009. Tel. (313) 647-1662, 538-4444. Pres.: Harvey Yates.
Label credit: Sound Patterns.
New Horizon Recs., 3398 Nahatan Way, Las Vegas, Nev. 89109. Tel: (702) 732-2576. Pres. & Prod'r: Mike Corda.
Label credits: Epic, RCA, Synthetic Plastics.
Russell Newport, see American Artists.
New Rhythm Prod'ns Inc., 385 Grand St., New York 10002. L.I. Tel: (516) 585-1223. Pres. & Pr Bailin.
Label credits: Bell, Brunswick, Capitol, Mu

Next City Corp., 110 Northway, Ithaca, N Y 14850 Tel (607) 273-6186 Pres. Lewis Futterman; Prod'rs Lewis Futterman, Cliff Davies
Label credits: Capitol, Epic, GRC
Dennis Nicklos, see J C. Phillips
Ben Nisbet, see Arthur Mogull
Frank Nise, see Nise Prod'ns
Michael Nise, see Nise Prod'ns
Nise Prod'ns Inc., PO Box 5132, Philadelphia, Pa. 19141 Tel (215) 924-8767 Pres.: Michael Nise; Sec'y-Treas. Frank Nise; Prod'rs: Michael Nise, Bobby Martin, Lee Skinner, Ira Tucker
Label credits: American, Atlantic, Bryan, Capitol, Phil-L A. of Soul, Roulette
Joe Nixon, see Attache
Earleen E. Noland, see Josh Noland.
Josh Noland, 1945 NE Fifth St., Deerfield Beach, Fla. 33441 Tel: (305) 427-9171 Pres. & Prod'r: Joshua A. Noland; Sec'y-Treas.: Earleen E. Noland
Label credits: Empire, Plantation, Raintree, Title.
North-American Rec'g Co., 5525 King Arthur Court, Westmont, Ill. 60559 Tel (312) 969-8484 Owner & Pres.: George A. Tasker Jr., VP Sales: George A. Tasker III.
Label credits: Archer, Capitol, Columbia, Mercury, RCA, Tempo, Universal, Vita
North Country Prod'ns Inc., 63 Main St., Maynard, Mass. 01754 Tel (617) 897-2658 Pres.: Peter Casperson, VP: Jud Phillips; Prod'rs: Peter Casperson, Jud Phillips, Keith Spring
Label credits: ABC-Dunhill, Arista, Atco, Casablanca, Island, Warner Bros.
North State Music, PO Box 762, Okeechobee, Fla. 33472 Tel (813) 763-7858 Owner & Pres.: Buck Killette, Prod'rs: Buck & Karen Killette
Label credits: ABC, Fraternity, Gold Coast Int'l, K-tel Int'l
Trod Nossel Prod'ns Inc., 10 George St., Wallingford, Conn. 06492 Tel (203) 265-0010, 269-4465 Pres.: Thomas Cavalier, VP: Richard Robinson, Gen. Mgr.: Rudy Szlavi, Prod'rs: Trod Nossel, Thomas Cavalier
Label credits: Atco, Atlantic, Buddah, CBS, Cadet, Chess, Famous, Kayden, Laurie, Poison Ring
Notable Prod'ns Inc., 799½ Hunter St. NW, Atlanta, Ga. 30314 Tel (404) 523-3582 Pres. & Prod'r: Jesse J. Jones, VP: Michael Cohen
Label credits: Atlantic, Columbia, King, Roulette
Now Recs. Prod'n., 7120 Sunset Blvd., Hollywood, Calif. 90046 Tel (213) 851-2500 Pres.: Art Laboe, A&R: Brian Ross; Prod'rs: Paul Politi, Thom Davis, Brian Ross, Art Laboe
Label credits: A&M, Capitol, Columbia Special Servs., MCA, MGM, 20th Century, Warner Bros.
Nugget Ents., PO Box 208, 400 Tinnin Rd., Goodlettsville, Tenn. 37072 Tel (615) 859-3441 Pres. & Prod'r: Fred F. Carter Jr.
Label credits: Atlantic, Capitol, Chart, Elektra, MGM, Warner Bros.

O

Robert O'Connor, see COD.
Octave Recs. Inc., 521 Fifth Ave., New York, N.Y. 10001 Tel (212) 265-5475 Mgr. & Prod'r: Martha Glaser
Label credits: BASF (Germany), Barclay (France), Decca (UK), London (US & Canada), MPS (Germany), Polydor (France), Pye (UK)
Steve Odle, see R&B
Okart Inc., S&S Prod'ns, 1 NE Seventh St., Oklahoma City, Okla. 73103 Tel (405) 236-5946 Pres.: Mickey Sherman, Gen. Mgr.: Fuzzy Cummings; Prod'rs: Mickey & Randy Sherman, Don Johnson, Anthony Armstrong Jones
Label credits: Homa, Million Hits, Quad Eight, SV
Milton T. Okun Inc./Chappaqua Prod'ns Inc., 560 Sylvan Ave., Englewood Cliffs, N.J. 07632 Tel (201) 568-4922 Pres. & Prod'r: Milton T. Okun; Sec'y: Jean Dinegar
Label credits: Elektra, RCA, Vanguard, Warner Bros., Windsong
Stormie Omartian, see Brother Love
Herb O'Mell, see Stony
Edward O'Neal, see Le Mas
Orion Master Rec'gs Inc., 5840 Busch Dr., Malibu, Calif. 90265 Tel (213) 457-3370 Prod'r: Giveon Cornfield
Label credits: Custom Fidelity, Record Club of America.
Shad O'Shea, see Counterpart
Yukiko Oshiro, see Internationale Musik
Clyde Otis, see Argon
Hallie Overman, see Carousel
William L. Overman, see Carousel

P

P P X Ents. Inc., 301 W. 54 St., New York, N.Y. 10019 Tel (212) 247-6010. Cable: CHALPRISES Telex: 236287 Pres. & Prod'r: Edward Chalpin
Label credits: Ariola (Germany, Spain), Ariola-Arabella (France), Atlantic, Barclay, CBS, Capitol, Clan Celentano, Copacabana (Brazil), DG, Decca, Dureco, EMI, Ecofina, El Palacio, Fermata (Brazil), London, Mercury, Paramount, Pathe-Marconi, Philips, Pickwick (USA, France), Pickwick Ltd., Polydor, Quality, RCA (Argentina, Canada, Germany, Italy, Mexico, UK), Rifi, Warner Bros.
Tom Pallardy, see Sea Cruise
Parasound Inc., 680 Beach St., San Francisco, Calif. 94109 Tel (415) 776-2808 Pres. & Prod'r: Bernard Krause; VP & Prod'r: Sid Goldstein
Label credits: Chrysalis, Warner Bros.
James Parker, see Scada.
James N. Parks, see Marvel
Past, Present & Future Prod'ns, 25 W. 56 St., 9th fl., New York, N.Y. 10019 Tel (212) 582-8810 Pres.: Aaron Schroeder; VP: Abby Schroeder; Prod'rs: Aaron Schroeder, Gary LeMel.
Label credit: 20th Century.
Mike Patterson, see Century 21
Susan Paulik, see Silvertree.
Peaceable Prod'ns, 2119 Estrella Ave., Los Angeles, Calif. 90007. Tel (213) 747-0938 Owner: C. Randolph Nauert, Gen. Mgr.: Patricia Nauert; Prod'rs: C. Randolph Nauert, Larry Groce
Label credits: Fantasy, Peaceable
George Peck, see Kiderian
Raymond Peck, see Kiderian
Frank Pellegrino, see Pellegrino Prod'n
Joseph V. Pellegrino Jr., see Pellegrino Prod'n
Pellegrino Prod'n Co. Inc., 311 Brook Ave., Bayshore, N.Y. 11706 Tel (516) 665-1003 Pres.: Joseph V. Pellegrino Jr.; VP: Frank Pellegrino; Prod'rs: Joseph V. Pellegrino Jr., Daniel J. Soccorso, Al Diaco
Label credits: Gilroy, RMP
Dan Penn, see Stony.
Periscope Prod'ns Co., 129 Bishop St., Brockton, Mass. 02402 Tel (617) 588-6348. Pres.: Edward M. Hurvitz; VP: Linda Berman, Prod'r: Ed Michaels.
Label credits: Courier, Rounder, Streke, Triple A
Perkins Rec'g Prod'ns, PO Box 824, 407 Alamance St., Gibsonville, N.C. 27249 Pres. & Gen. Mgr.: David Lee Perkins; A&R Dir.: A.R. Perkins; Sales Mgr.: Stephen Lee
Label credits: Azalea, Boney, Canary, GHP (Germany).
Nick Perls, see Yellow Bee
Don Perry Ents. Inc., 8961 Sunset Blvd., Suite 2A, Los Angeles, Calif. 90069 Tel (213) 278-8961 Pres. & Prod'r: Don Perry; VP: Phil Di Gioia.
Label credits: Beverly Hills, CBS, Dot, Gemini, London, MGM, Momentum, Phonograph, Polydor, Sidewalk, Teichiku, Tower, Union, Vault, Village Giant
Tom Perry, see Blue Chek.
Barry Peterman, see Music Bank
John F. Peters, see Rainbow Collection
Claudia Phillips, see Westmont/Vulcan.
J. C. Phillips Prod'ns Inc., 1474 N. Kings Rd., Hollywood, Calif. 90069 Tel (213) 656-4787. Pres.: J.C. Phillips; VP's: Don Kelly, Dennis Nicklos, Prod'rs: Tom Hollingsworth, J.C. Phillips.
Label credits: Atlantic, Bearsville, Columbia, Warner Bros.
John F. Phillips, see Rio Grande
Jud Phillips, see National Telepix & North Country
Terry Phillips, see Maranta
Jim Pierce, see Strawboss
Ven Pitoni, see Centaur.
Robert Poindexter, see Good News.
Paul Politi, see Now.
Wally Pollack, see RMS.
Honest Tom Pomposello, see Fred Seibert.
Ann Porter, see Dix-Ann.
Dixon Porter, see Dix-Ann
Jim Porter, see Porter-Warren
Porter-Warren Prod'ns, c/o U.S. Warren, 1410 E. 72 St., Chicago, Ill. 60619. Tel (312) 752-2755. Pres. & Prod'r: Jim Porter; VP & Prod'r: U.S. Warren.
Label credits: Cherri, Jay Pee, JermA, Perception/Today, Quality (Canada).
Portnow Miller Co., Inc., 107 E. 35 St., New York, N.Y. 10016 Tel (212) 683-2224 Pres. & Prod'r.: Neil Portnow, VP & Prod'r.: John Miller.
Label credits: Babylon, Evolution, Playboy, RCA.
Neil Portnow, see Portnow Miller.
Posthorn Rec'gs, 185 Ave. C, New York, N.Y. 10009. Tel. (212) 677-4082. Owner & Prod'r: Jerry Bruck; Chief Eng. & Prod'r: Francis Daniel.
Label credits: CRI, Columbia, Desto, Folkways, Fran, Lyrichord, Mercury, Morse Music, Nonesuch, Opus One, Serenus
Jerry Powell, see Seven B.
Power House Prod'ns Ltd., 19804 Van Dyke, Detroit, Mich. 48234 Tel (313) 368-0623 Pres.: Patrick Meehan; VP & Gen. Mgr.: Johnny Powers, VP A&R: Keith Bass; Prod'rs: Pat Meehan, Johnny Powers, Keith Bass.
Label credits: Epic, GRC, Philly Groove, Private Stock, Quality, Roulette.
Johnny Powers, see Power House
Melvin Powers, see Tommy Boyce & Melvin Powers.
Truett Pratt, see Brother Love.
Marc Pressel Prod'ns Inc., 6 Joyce Dr., New City, N.Y. 10956 Tel (914) 634-8658.
Label credits: Columbia, Epic, Laurie, MCA, Polydor, RCA
Rudy Preston, see Showman.
Greg Price, see Carousel.
Jess Principato, see Funtown.
Neal Pringle, see Garlin.
The Production Co. Inc., 8612 W. Pico Blvd., Los Angeles, Calif. 90035 Tel (213) 659-3940. Pres.: Richard Winograde, VP & Gen. Mgr.: Joe Klein; VP & Prod'n Mgr.: John Lasalle.
Label credits: A&M, Columbia, Mums, Warner Bros.
Productions Inc., 127 Phoenix Village, Fort Smith, Ark. 72901 Tel (501) 646-7889 Pres.: Roy J. Morris.
Label credits: Country-Pi, Jeter, Pi, Rim Rock, SSS Int'l, Testament.
Professional Sound Prod'ns, 812 16 Ave. S., Suite 109, Nashville, Tenn. 37203. Tel: (615) 254-5877. Pres.: Ted Revell; Prod'rs: Johnny Howard, Charlie Fields.
Label credits: 50 States, 4 Star, GRT, Royal American, Safari, Soundwaves.
Promart, 602 Golfcrest Dr., San Antonio, Tex. 78239. Tel (512) 655-5334
Home office: Mexico.
Label credits: Cara, Cash, Cisne-Raff, Musart (Mexico).
Krzysztof Z. Purzycki, see Squillit.

Q

Quadraphonic Talent Inc., see Jack P. Bluestein.
Quasar Prod'n Co., 57 S. Walnut St., East Orange, N.J. 07018 Tel (201) 675-5288. Pres.: John T. Byrd; VP A&R: Albert Boyce; Prod'rs: Clancy Morales, Albert Boyce, Kenny Ruffin, John Byrd.
Label Credits: Abkco, Carnival, Chadwick, Eclipse, Fania, Soundscape.
E. J. Quinn, see Demisole.
Gary Quinn, see Buckskin.
Lance Quinn, see Mantis
Quinvy Music Corp., PO Box 215, Sheffield, Ala. 35660. Tel: (205) 381-1830. Pres. & Prod'r: Quin Ivy, Sec'y-Treas.: James A. Dardess.
Label credits: A&M, Atlantic, Capricorn, Chess/Janus.

R

R & B Prod'ns, 3535 Sherburne Ln., Suite B, Indianapolis, Ind. 46222. Tel (317) 926-0479. Pres.: Rickie Clark; VP: Glenn Richardson; Prod'rs: Rickie Clark, Butch Slaughter, Steve Odle, Jeff Clark.
Label credits: Chess, Lamp, Truth, Wisdom.
R B G Prod'ns (Red-Black & Green Prod'ns), 13308 Octagon Ln., Silver Spring, Md. 20904. Tel: (301) 927-8324. Owner: Robert H. Williams; Prod'rs: Robert H. Williams, R. Jose Williams.
Label credits: DC Int'l, Di-Rich, Juldane, New Directions, Silver Spring Groove.
R D T Prod'ns Inc., 6515 Sunset Blvd., No. 309, Hollywood, Calif. 90028. Tel (213) 658-6082. Pres.: R. Dean Taylor.
Label credits: Chrysalis, Jane, Motown, Polydor, Pye.
R H 8 Prod'ns, PO Box 775, Tyler, Tex. 75701. Tel (214) 592-1010. Pres. & Prod'r: Robin H. Brians Jr.; VP & Prod'r: Randy H. Fouts.
Label credits: ABC-Dunhill, Casablanca, Fraternity.
R M S Prod'ns Inc., 4327 S. Sacramento Ave., Chicago, Ill. 60632. Tel: (312) 523-3914. Pres.: Richard M. Semerak; VP: Michael R. Semerak; Prod'rs: Richard M. & Michael R. Semerak, Ed Cody, Wally Pollack.
Label credits: A&C, Billingsgate, Capitol, EMI (UK), Mercury, Passport, RCA (Canada), Toshiba (Japan).
R T P Int'l, see Rik Tinory.
Peter Rachtman, see Great American Amusement
Della Rae, see Record Prod'n.
Lou Ragland, see Solid Soul.
Rainbow Collection Ltd., 35 W. 53 St. Suite 53, New York, N.Y. 10019. Tel: (212) 765-8160. Pres. & Prod'r: Herbert S. Gart; VP: John F. Peters.
Label credits: Columbia, Elektra/Asylum, United Artists.
Rainbow Recs. Inc., 2100 San Souci Blvd., North Miami, Fla. 33181. Tel: (305) 895-1519. Pres.: Phyllis Weinstein.
Label credits: Barbary Coast, Colonial.
Louie Ramirez, see Al Santiago.
Ran Bo Ents., PO Box 2094, Sheffield Lake, Ohio 44054 Tel: (216) 949-2078. Owner: Robert Sellers. Prod'rs: Robert Sellers, Lee Rand.
Label credit: Quality (Canada).
Lee Rand, see Ran Bo.
Bob Rango, see ZBS
Ray Ransom, see Trolley.
John P. Rapoch, see Paul Wolfe.
Fleming Rassmueson, see Demisole.
A. C. Raven, see Soul-Po-Tion.
Florian Raymond, see Music Factory.
Lynne Raymond, see TNG/Earthling.
Willis Reading, see De Santo.
Recap Rec'g Co., Box 94, Rt. 3, Malta, Ohio 43758. Tel: (614) 962-5734. Owner & Pres.: Bill Skaggs; Sec'y: Opal Skaggs.
Label credits: AFM.
Record Man Prod'ns, 1132 N. Vermont, Los Angeles, Calif. 90027. Tel: (213) 660-1672. Owners: Morey Alexander, Billy Sherman; Prod'rs: Morey Alexander, Billy Sherman, Jimmy Bee.
Label credits: Capitol, Cherry Red, RCA.
Record Prod'n Serv., 728 16 Ave. S., Nashville, Tenn. 37203. Tel (615) 244-7781. Owner: Della Rae; Promo.: J.B. Detterline, Vernon Davis; Sec'y: Katheryn Zimmerman.
Label credits: Imperial, K-Ark, Ozark, Talent Scout.
Red-Black & Green Prod'ns, see RBG.
Phillip Redden, see BC Ents.
Charlie Reed, see United Music.
Reflection Sound Prod'ns Inc., 2315 South Blvd., Charlotte, N.C. 28203. Tel: (704) 377-4596. Pres.: Paul Scoggins; VP: Wayne Jernigan; Prod'rs: Duke Hall, Wayne Jernigan, Johnny Barker, Roger Branch.
Label credits: ABC-Dunhill, King, Mercury, Scepter, Stax.
Remarkable Prod'ns Inc., 103 Oak Cottage, High St., Armonk, N.Y. 10504. Tel: (914) 241-2482. Pres. & Prod'r: Edwin H. Kramer; Sec'y: Joan V. Kramer.
Label credits: ABC-Dunhill, Buddah, Elektra, Island, Roulette, Warner Bros.
Edward Remusat, see Green Menu.
Bud Reneau, see American Mutual.
Ted Revell, see Professional Sound.
Rexford Prod'ns Inc., PO Box 767, Los Angeles, Calif. 90272. Tel: (213) 454-0693. Pres.: Bobby Vinton; Prod'r: Bob Morgan.
Label credit: ABC.
Bill Rice, see Farah.
Glenn Richardson, see R&B.
Mark Richardson, see Carman.
Roger Ricker, see Brite Star.
Lauren Rinder, see American Variety.
Rio Grande Music Co., 119 S. Sam Houston Blvd., San Benito, Tex. 78586. Tel: (512) 399-1471. Pres.: Lionel C. Betancourt; Mgr.: John F. Phillips.
Label credits: ARV, AS, CRC, Chico, Falcon, Franja, Hino, Jilguero, Nuevo, Primero, RN, Roca, Vela.
Mark Ritchie, see Sound of Winchester
Bruce Robb, see Cherry Hill & Con Merten.
Dee Robb, see Cherry Hill & Con Merten.
Joe Robb, see Cherry Hill & Con Merten.
Lenny Roberts, see Garrett Music.
Earl Robinson, see Tan-Lan.
Richard Robinson, see Trod Nossel.
Bob Robison, see Sea Cruise.
Rockin' Lonnie Talent of Hollywood, Box 60-A, Cheneyville, La. 71325. Tel: (318) 279-2893. Pres.: Rockin' Lonnie; Dist. Mgr.: James L. Hollaway; Prod'rs: Rockin' Lonnie, Arron Johnson, Tab Thomas.
Label credits: Big Deal, Mitchell, Tic-Toc, Vimla.
Rockin' Richard Prod'ns (div. of Record Rendezvous Inc.), 134 S. 20, Philadelphia, Pa. 19103. Tel: (215) 567-

9424. Pres.: Edward R. Marcus, Prod'rs: Joanne Small, Cinnie Morgan.
Label credits: Group Classics, Pantomime, Rendezvous, Scorpio, Tasty Licks, Times Square.

Rockland Prod'ns Ltd., 117 Rockland Rd., Libertyville, Ill. 60048. Tel: (312) 362-4060. Pres.: Patrick McBride; VP: Thomas Izzo; Prod'rs: Patrick McBride, Joe Giuliani, Tom-Tom Washington.
Label credits: Big Tree, Buddah, Capitol, Island

Rockmasters Inc., 317 Granby St , Norfolk, Va. 23510. Tel: (804) 625-3470. Pres. & Prod'r: Frank Guida.
Label credits: Norfolk, Romulus.

Rock Prod'ns, 958 W. Edgemont Dr., San Bernardino, Calif. 92405. Tel: (714) 882-6796. Owner, Mgr & Prod'r: Bill Bellman; Owner & Admin'r: Myral Bellman.
Label credits: Capitol, Colfix, Cream, Jamie, Liberty, Original Sound.

Larry Rogers, PO Box 50381, Nashville, Tenn. 37205. Tel: (615) 255-2675.
Label credits: ABC-Dot, Columbia, Hi, Mega

Rosemary Rogers, see Michlin & Hill.

Raoul R. Ronson, see Ulsyra.

Peter Rood, see Internationale Musik.

Willie Rosario, see Al Santiago.

Billy Rose II, see Connecticut Rec'g Studios.

Rose Bridge Music Inc., PO Box 456865, 1121 S Glenstone, Springfield, Mo. 65804. Tel: (417) 869-6379/6370. Pres.: E.E. Siman Jr.; VP: Ralph F. Foster; Prod'rs: E.E. Siman Jr., Wayne Carson.
Label credits: Monument, Private Stock.

Rose Hill Prod'ns (div. of The Rose Hill Group Inc). 3929 New Seneca Tnpk., Marcellus, N.Y. 13108. Tel: (315) 673-2088. Pres. & Prod'r: Vincent Taft; VP: David Torrey.
Branch: New York, N.Y., 185 Bleecker St. Zip 10012 Tel: (212) 677-1463.
Label credits: Star City, Sunday.

Gene Rosenthal, see Black Dog.

Richard Rosenthal, see Arthur H. Gorson.

Susanne Roshay, see Brother Love

Al Rosine, see Grandslam.

Brian Ross, see Now & Brian Ross.

Brian Ross Prodn's, 3884 Franklin Ave., Los Angeles, Calif. 90027. Tel: (213) 662-3121.
Label credits: A&M, Capitol, Epic, London, MCA, Original Sound, RCA, Warner Bros.

David Rossiter, see Attache.

Jean Ross, see Diamond Jim

Mark Roth, see Invisible.

David Rubinson & Friends Inc., 1550 Market St., San Francisco, Calif. 94102. Tel: (415) 626-0910 Pres.: David Rubinson; Admin'r: William Allen; Prod'rs: David Rubinson, Jeffrey Cohen, Herbie Hancock, Bruce Good.
Label credits: ABC-Blue Thumb, Arista, Columbia, Phonogram, United Artists.

Steve Rubin, see Mantis.

Kenny Ruffin, see Quasar

S

S & S Prod'ns, see Okart.

Barry Sadler, see King of Music.

Jack Sager, 19 Ledge Hill Rd., West Roxbury, Mass. 02132. Tel: (617) 327-1234.
Label credits: Cookin', Dot, Sue

St. Clair Prod'ns, 485 Fort Couch Rd., Pittsburgh, Pa 15241. Tel: (412) 833-7777. Pres. & Prod'r: Julius Jules Kruspir; VP: Paul J. Kruspir Sr.; Ass't Prod'rs: Phil Lipari, Pat Wallace, Dave (Sonny) Daye, Allen Namee, Cornelius Harp.
Label credits: Dana, Epic, HBR, Roulette

Bob Sakayama, see TNG/Earthling.

Peter Sale, see 4 Star.

Salient Prod'ns, Box 97JC, Rt. 1, Graniteville, S.C. 29829 Tel: (803) 663-6273. Owner & Mgr Jack Creed; Promo.: Glen Lewis; Prod'rs: Jack Creed, Hayward Martin, Bruce & Barbara Amick
Label credits: Athens, Colpix, Epic, Flame, Glo, Gold Standard.

Muriel Sandry, see Spectrum

Sansu Ents. Inc., 3809 Clematis Ave., New Orleans, La. 70122. Tel: (504) 949-8386. Pres. & Prod'r: Marshall E. Sehorn; VP & Prod'r: Allen Toussaint.
Label credits: Atlantic, Buddah, Chrysalis, Columbia, Epic, Island, RCA, Reprise, Warner Bros.

Al Santiago Prod'ns Inc., 852 Westchester Ave., Bronx, N.Y. 10459. Tel: (212) 329-5581 Gen. Mgr : Al Santiago; Prod'rs: Al Santiago, Bobby Marin, Louie Ramirez, Rene Lopez, Willie Rosario.
Label credits: Alegre, Fania, Gema, Manana, Montuno, Musicor, Salsa, Tico.

J. A. Sarsfield, see King of Music.

John P. Saunders, see Double-Jon.

Scada Prod'ns Inc., 2508 Pomeroy Rd , Suite 303, Washington, D.C. 20020. Tel: (202) 678-9278. Pres. James Parker.
Label credit: Atlantic.

Eric T. Schabacker, see Bee Jay.

Kermit Schafer Prod'ns, c/o Bloopers Inc., 4900 SW 80 St., Miami, Fla. 33143. Tel: (305) 666-0048 Pres.: Kermit Schafer; Gen. Mgr. Michael Lewis.
Label credits: Atlantic, Audio Fidelity, Brookville, Decca (UK), K-tel Int'l, Kapp.

Schine Recs., 6255 Sunset Blvd., Suite 910, Hollywood, Calif. 90028. Tel: (213) 467-7111. Pres. & Prod'r: G. David Schine; Gen. Mgr.: Terri Fricon.
Label credit: 20th Century.

G. David Schine, see Schine.

Don Schlitten Prod'ns, 3242 Irwin Ave., Kingsbridge, N.Y. 10463. Tel: (212) 549-3713.
Label credits: Cobblestone, MPS, Muse, Onyx, Prestige, RCA.

Al Schmitt Prod'ns, 5050 Van Alden Ave., Tarzana, Calif. 91356. Tel: (213) 996-1771.
Label credits: Asylum, Columbia, Grunt, MCA, RCA, Warner Bros.

Stanley B. Schneider, see Moonchild.

Aaron Schroeder, see Past, Present & Future.

Abby Schroeder, see Past, Present & Future.

Bill Schulenburg, see Sea Cruise

Charles Schultz, see Audio Video.

Leonard Schwab, see United Music.

Paul Scoggins, see Reflection Sound.

Duane Scott, see Carman.

James Scott Prod'ns, PO Box 2671, Denver, Colo. 80201 Tel: (303) 572-9099. VP: James C. Scott Sr.; Prod'rs: James C. Scott Sr., Jim Scott Jr., L. Dean.
Label credits: Infal, Swing Kick.

Bill Seabrook, 22 Pine St., Freeport, N.Y. 11520. Tel: (516) 546-8009.
Label credits: ABC, Black Falcon, Black Hawk, Capitol (Canada), Clock, Discobel, Falcon's Roost, Frankie Music, Hansa, Island, Jameco, Music Makers, Philips Sonora, Stone, UK, Uptown, Wirl.

Sea Cruise Prod'ns, PO Box 11387, St. Louis, Mo 63105 Tel: (314) 771-7467, 776-3410. Pres. Ken Keene, VP: Frankie Ford; Prod'rs. Ken Keene, Frankie Ford, Terry Waghorne, Parvin Tramel, Tom Pallardy, Bob Robison, Bill Schulenburg.
Label credits: ABC, Ace, Briarmeade, Celebrity Circle, Chaparral, Cinnamon, Imperial, Jed Int'l, Keene, Keeta, Nashville North, Paula, Pro-Art, Professional Artist, Revival, Southern Sound, Speedy, United Artists.

Larry Sealfon Prod'ns, 13310 Collingwood Terr., Silver Spring, Md. 20904. Tel: (301) 384-8826. Pres : Larry Sealfon; Prod'r: Tom Guernsey
Label credits: Coral, Curtom, Monument, United Artists.

Marshall E. Sehorn, see Sansu

Fred Seibert Prod'ns/Bonitza Melodies, 535 W. 113 St., New York, N.Y. 10025. Tel (212) 222-2485. Owners Fred Seibert, Nick Moy; Prod'rs: Fred Seibert, Nick Moy, Honest Tom Pomposello.
Label credits: 8irth, Bluejay, Institute of Percussive Studies, JCOA, Oblivion, Richardson Schapp, Trio (Japan), Unit Core, Virgin (UK).

Martha Graham Sellers, see Tom Sellers.

Robert Sellers, see Ran Bo.

Tom Sellers Rec. Prod'ns, 3285 Deronda Dr., Los Angeles, Calif. 90068. Tel: (213) 467-3501. Pres Tom Sellers; Prod'rs: Tom & Martha Graham Sellers, John Simmons, Joe Sidore.
Label credits: Arista, RCA.

Michael R. Semerak, see RMS.

Richard M. Semerak, see RMS.

Seven B Prod'g Corp., 715 Camp St , New Orleans, La 70130. Tel (504) 581-4253. Pres. Joe Banashak, Prod'rs Emanuel Morris, Jerry Powell.
Label credits: Atco, Atlantic, Capitol.

Bob Seymour, see Writers Artists.

Ron Shaab, see Fifth Avenue.

Charlotte Shanks, see Z8S.

Bill Shears, see Working Mans

Marty Sheller, see Maranta.

E. S. Shelton, see George Guess.

8illy Sherman, see Record Man.

Mickey Sherman, see Okart.

Randy Sherman, see Okart

Troy Shondell, see Cliff Ayers & Writers Artists

John Shoup, see Tele-Record.

Showman Inc., PO Box 5828, 1902 Wood St , Texarkana, Tex. 75501. Tel (214) 792-4820, 794-6267. Pres Fred Harper; VP: Joan Arms; Gen. Mgr. Rudy Preston
Label credits: 4-Star, King, Stop.

Eddie Shuler, see GRS.

Joe Sidore, see Tom Sellers.

Ben Sidran, see Bulldog.

Silicon Music Prod'ns, 218 Tulane St., Garland, Tex 75041 Tel: (214) 278-3079 Owner: David Summers
Label credits: Alta, Capri, Collector (Netherlands), Domino, Jamie, Lafayette, Mercury, Teardrop, W&G (Australia).

Stanford H Silverman, see Moustache.

Silvertree Prod'ns, 4015 Muskogee Ave , Des Moines, Iowa 50312. Tel: (515) 277-8435. Owner, Dir & Prod'r Alan Loots; Promo : Susan Paulik.
Label credit: Alexander.

E E. Siman Jr., see Rose Bridge.

John Simmons, see Tom Sellers

Bill Skaggs, see Recap.

Opal Skaggs, see Recap.

Tommy Skeeter, see Carman.

Lee Skinner, see Nise.

Terry Skinner, see Music Mill.

Sky High Prod'ns Inc., 8515 Hollywood Blvd , Hollywood, Calif 90069. Tel: (213) 650-1294. Pres. Larry Mizell. VP Fonce Mizell; Prod'r: Chuck Davis.
Label credits: Blue Note, CTI, Fantasy, Mercury

Butch Slaughter, see R&B.

Joanne Small, see Rockin' Richard.

Ben Smalls, see Heavy Sound.

Mary Lou Smelgus, see Kaymar

Tony Smelgus, see Kaymar.

Nick Smerigan, see Moonchild.

Dave Smith, see Dawn.

Hank Smith Prod'ns, 38 Rhoda Ave , Haverstraw, N Y 10927. Tel: (914) 429-9371. Pres. & Prod'r: W.H. Smith.
Label credits: GWS, Kim.

James Smith, see Argon.

Mark Smith, see Carman.

Roy Smith, see Green Menu.

W. Armand Smith Prod'ns, 1108 Galatin Rd., Nashville, Tenn. 37206. Pres.: W. Armand Smith; Prod'rs: W. Armand Smith, James H Stanton, Calvin Allred
Branch: Columbia, S.C., PO Box 21565 Zip 29221
Label credits: Boss, Champ, Folk-Star, NRS, Rich-R-Tone, SRC, Skyland, United

W. H. Smith, see Hank Smith.

Daniel J. Soccorso, see Pellegrino.

Johnathan K. Solak, see Creative Artist

Solid Soul & Bold Soup Prod'ns, 3282 E. 119 St., Cleveland, Ohio 44120. Tel: (216) 752-1904. Pres.: Carlos Artegus; Exec. VP: Anthony Luke; Prod'rs: Sonny Lovell, Anthony Luke, Leroy McCanns, Lou Ragland.
Label credits: Insight, Mystic, Wayout.

Denny Somach Prod'ns, 525 N 8road St , Allentown, Pa 18104. Tel: (215) 821-1212.
Label credits: ABC-Dunhill, Wham Bam.

Song 4 U Music Ltd., 3213 Whispering Pines Dr , Suite 32, Silver Spring, Md. 20906. Tel: (301) 871-6993. Dir. & Prod'r: Ronald Jenkins
Label credits: A&M, Elektra, RCA

Sonobeat Rec'g Co , PO Box 296, Liberty Hill, Tex. 78642. Tel (512) 778-5695 Owner & Prod'r: Bill Josey.
Label credits: Solid State, United Artists.

George Soule, see Music Mill.

Soul-Po-Tion Recs , PO Box 3388, 319 Highland Ave., Albany, Ga. 31701 Tel: (912) 439-8575. Owner & Prod'r: Jesse Boone; VP & Prod'r A.C. Raven.
Label credit: Sunburst.

Soul Set Prod'ns, 1218 Hollister Ave., San Francisco, Calif. 94124. Tel (415) 467-5157. Pres. Brad Taylor; VP: William C Taylor; Prod'rs James & Sam Taylor, Bennie Earl
Label credits: La Val, Soul Set, Vic

Sound Eng'g Co , 50 North St., Granby, Mass. 01033. Tel: (413) 467-2842. Owner Steven C Hudgik; Prod'rs: Gene Guzik, Ken Grenier, Russ Casavant
Label credit: Aurum

Sound Gems Inc., 1831 Chestnut St., Philadelphia, Pa. 19103. Tel (215) 561-1636 Pres & Prod'r: Frank Fioravanti
Label credits: Arista, Chelsea, Mercury, Roxbury, Sound Gems.

Sound Mgmt (div. of SIBA Inc.), PO Box 10068, Baltimore, Md 21204. Tel (301) 426-8639. Pres. & Prod'r: Richard Fay
Label credit: Kaymar

Sounds of Winchester, PO Box 574, Winchester, Va 22601 Tel (703) 662-3520 Prod'rs Jim McCoy, Bud Armel, Mark Ritchie.
Label credits: Alear, Winchester

Sound Coast Prod'ns, 2308 St Anne Pl , Santa Ana, Calif. 92704 Tel (714) 557-4825 Pres & Prod'r Steve Waltner.
Label credits: Daisy, Kapp, Uni, Utopia

Hal Southern Prod'ns, 7538½ Woodley, Van Nuys, Calif. 91406 Tel (213) 786-6957 Pres Hal Southern, VP: Gracie Dee, Assoc. Prod'r Don Bradley.
Label credits: Alamo Village, Cobra, Ivory, Reena, Sage & Sand

Joe South, see Bill Lowery

Bob Spahn, see Globite

Spectrum, PO Box 757, San Carlos, Calif. 94070 Tel (415) 593-9554 Pres : Paul Weaver; Personnel Dir.: Muriel Sandry; Prod'rs: Craig Barrow, Bob & Larry Black, Jim Conklin, Dale Lear
Label credits: Action, Discovery, Paramount, Spectrum, Supreme, United Artists, Warner Bros.

Larry Spencer, see Maranta,

Steve Spencer, see United Music

Leonard Spratley, see Guess-Knox

Keith Spring, see North Country.

Squillit Prod'ns Inc , PO Box 84, Glen Cove, N Y 11542. Tel (516) 676-6753. Pres & Prod'r Krzysztof Z Purzycki
Label credits: CBS (UK), Murbo, Muza (Poland), R&R, Sanfris.

Bill Stahl, see Ultra-Sonic.

Irene Stanton, see Don Law

James H. Stanton, see W Armand Smith.

Star Rec Co. Prod'n, 521 Fifth Ave , New York, N.Y. 10017. Tel: (212) 682-5844. Pres. Thelma Moore, VP A&R Jon Arthur; Sales Mgr.: Melvine Ginsbergh; Promo Mgr. Marie M Gaudreau.
Label credits: Ampco, Bovema-Anagon, CBS, EMI, Fermata, Pathe Marconi, Peerless, Quality, Quiroga.

Carole Starr, see Century 21

Dick Starr, see Century 21

Marvin B. Steffey, see Centaur.

Heinz Stemmer, see Internationale Muzik.

Gerald Stephenson, see Malaco

Rob Stevens, see Cashwest.

A. Stewart Prod'ns, 22146 Lanark St., Canoga Park, Calif. 91304 Tel (213) 887-6474 Pres. Arthur Stewart; Prod'rs Arthur Stewart, Raymond A. Baradat
Label credits: Charade, Northridge.

Bill Stith, see American Mutual

Jay Stone, see MacLoc.

Michael S Stone, see Moustache

Stony Prod'ns Inc., 5384 Poplar, Memphis, Tenn. 38117. Tel (901) 767-7541 Pres. & Prod'r Dan Penn; VP & Prod'r Herb O'Mell
Label credits: Bell, Warner Bros

Stoy Inc , 279 E 44 St., New York, N Y 10017 Tel (212) 986-4994 Pres. Norman Dolph
Label credit: Columbia.

Strawboss Prod'ns Inc., PO Box 158, Madison, Tenn 37115 Tel (615) 865-8409, 834-5600. Pres. & Prod'r Roy Drusky; VP & Prod'r Jim Pierce; Sec'y-Treas. & Prod'r Col Dave Mathes
Label credits: Fidelity, King David, NRS, Proclaim, Strawberry, Strawboss, Wonderland

James Stroud, see Malaco

Carl Strube Rec. Prod'n, 21 Jacob Way, Reading, Mass 01867 Tel (617) 944-0423. Pres.: Carl Strube; A&R Dir. Steve Diamond; Prod'rs: Carl Strube, Pat George, Pat Costa, Steve Diamond.
Label credits: 8ASF, Chapparel, Critique, De-Lite, Down Yonder, Jamie, Laurie, Mercury, Musicor, Rocky Coast, Vigor

Eddie Struzick, see Music Mill.

Karen Sufi, see ZBS.

Jim Sullins, see Morris-Clements-McGuckin

David Summers, see Silicon.

Mike Sunday, see Arthur Mogull

Sundown Recs. Inc., 9000 Sunset Blvd., Los Angeles, Calif. 90069. Tel (213) 273-5230 Pres. Kurt J. Dietel.
Label credits: Bell, Carousel, MGM, White Whale.

Sunny Day Prod'ns, 1931 SE Morrison St., Portland, Ore 97214 Tel: (503) 233-2471. Pres.: Russ Gorsline; Prod'r: Greg Branson.
Label credits: Criket, Elektra.

Sunshine Prod'ns (div. of Sunshine Group), 800 S. St., Philadelphia, Pa. 19147. Tel (215) 75[illegible] Pres. & Prod'n Supervisor: Walter B. Kahn; Andy Kahn, Bernie Lowe.

Label credits: ABC-Dunhill, Gamble, Grand Prix, MGM, Motown, RCA, Reprise, Warner Bros., Warner Spector
Eric Sutoris, see Gramex
Winnie Swaim, see American Artists.
Ellie Swanick, see Paul Wolfe.
Symposium Music Prod'ns Inc., 204 Fifth Ave SE, Minneapolis, Minn. 55414. Tel: (612) 874-0177 Pres. George Hanson; Prod'rs: George Hanson, Lonnie Knight, John Einweck
Label credits: Extempore, Flashlight, Real (Australia), Symposium
Syntonic Research Inc., 175 Fifth Ave., New York, N.Y 10010. Tel: (212) 243-5434. Pres. & Prod'r I.S. Teibel.
Label credit: Atlantic.
John Szewczyk, see Ghoster
Rudy Szlavi, see Trod Nossel.

T

T C Prod'ns, 450 N. Roxbury Dr., Beverly Hills, Calif 90210. Tel: (213) 274-0756. Pres & Prod'r Tom Catalano.
Label credits: Capitol, Columbia, MCA
T N G/Earthling, 110 W. 86 St., New York, N Y. 10024 Tel: (212) 799-4181. Pres. & Prod'r Bob Sakayama; Prof. Mgr. & Controller: Lynne Raymond.
Label credits: BOA, GLC, NYSE, Paramount, Silver Burdett.
Vincent Taft, see Rose Hill.
Takoma Prod'ns, 3105 Pico Blvd., Santa Monica, Calif 90405. Tel (213) 829-1741. Pres & Prod'r John Fahey; VP & Prod'r Denny Bruce.
Label credits: Capitol, Takoma, Warner Bros
Mary Tallent, see Bill Lowery
Jackson Tames, see Music Bank
Tandem Recs Inc, 847 E. Fincastle Dr., Tazewell, Va 24651 Tel: (703) 988-5844. Pres. & Prod'r Joe Deaton.
Label credits: Chart, Jim-Bob, Metromedia, Royal American, Studio One, Tandem.
Tan-Lan Ents., PO Box 517, Gallipolis, Ohio 45631. Tel (614) 446-4240. Pres & Gen. Mgr Stan L. Lane; Prod'rs: Roger Walker, Rondell R Barker, Earl Robinson.
Label credits: Buckeye, Dor-Ce-A, Evco, Go-T, Indian Head, Jay Bird, Rem, Saddle, Super Cities
George A. Tasker Jr, see North-American.
George A. Tasker III, see North-American.
Bill Tate, see Mantis
Brad Taylor, see Soul Set
George Taylor, see Marvel.
James Taylor, see Soul Set.
R. Dean Taylor, see RDT
Sam Taylor, see Soul Set
William C. Taylor, see Soul Set
I. S. Teibel, see Syntonic Research
Tele-Record Prod'ns (div. of Leisure Ents Ltd.), 205 W Wacker Dr., Chicago, Ill. 60606 Tel (312) 368-0040 Pres John Shoup; Prod'rs John Shoup, Herb Bernstein, Rich Myers, Tom Morgan
Label credits: Expo, Tara, Sandcastle
Tenacious Recs. & Prod'n Inc., 115 E. Ninth St., New York, N.Y. 10003 Tel (212) 253-3866, 498-6926 Pres M. Anthony Walker III; Exec Pres. Curtis Evans; Prod'rs M Anthony Walker III, Ernest McCarty, Alfred Ellis, Dennis Williams.
Label credits: Boo-kou, Brown Sugar, Delon, J&T, Joe Ann, La Val, Shirley, Smoke House, Tenacious, Wiggans.
Tony Teresi, see Patrick McBride
Peter Tevis, PO Box 1102, Burbank, Calif. 91507 Tel (213) 874-7656.
Label credits: Canyon, Capitol, EMI Brigadiers, Eagle, Elektra, Electrola, RCA, Ranwood
Thereway Prod'ns, 28 E. 25 St., Baltimore, Md. 21218 Tel (301) 235-3238. Pres.: Ernest W. Donaldson Jr., VP Rod Armstrong; Prod'rs: Rod Armstrong, Marvin Brown, John Lamkin
Label credits: Avco, Buddah, Ebony Sounds, Perception, Thereway, Today
Arthur Thomas, see Magnum Gold.
E. Thomas, see Charity.
Tab Thomas, see Rockin' Lonnie.
Wayne Thomas, see Dee-Bee.
Garrie Thompson, see Duane.
Thor Thorson, see Great American Amusement.
Rik Tinory Prod'ns/RTP Int'l, 622 Rt 3A, Cohasset, Mass. 02025. Tel (617) 383-9494 Pres. Rik Tinory; Artist Relations: Claire Babcock.
Label credits: Era, Monitor, Olympic, Polydor, RTP, Sequel, United Artists.
Joe Tipton, see BC Ents.
Alain Tobaly, see Great Metropolitan Gramaphone.
Bob Todd, see Midget
David Torrey, see Rose Hill
Allen Toussaint, see Sansu.
Parvin Tramel, see Sea Cruise
Bill Traut, see Millionfish.
Tribal Prod'ns, PO Box 1988, Studio City, Calif. 91604 Tel (213) 985-6515. Pres. Pat Vegas
Label credit: Epic.
Rose Trimble, see Pete Drake.
Dougel Trineer, see Marvel
Trolley Prod'ns (div. of The Trolley Group Inc.), 3759 Main St., College Park, Ga 30337 Tel (404) 768-0057 Pres. & A&R Dir: Jim Healy; VP & Chief Eng John Duncan; Gen Mgr. Robert E. Lee; A&R Dir. Ray Ransom.
Label credits: ABC, Motown, Tangerine, Trolley
Ira Tucker, see Nise
Harold F Turnbull, 3370 Riverview Dr., Riverside, Calif 92509 Tel: (714) 686-3613
Label credit: Desert Sun.
Windell T Tyler, see Entertainment Showcase.
Harrison Tyner Prod'ns, 806 16 Ave S., No 114, Nashville, Tenn. 37203. Tel: (615) 255-2868
Label credit: Adonda.

U

Ulsyra Prod'n Corp., 177 E. 87 St., New York, N.Y. 10028 Tel: (212) 879-1960. Pres.: Raoul R. Ronson.
Label credits: Audio Fidelity, Columbia, Cutty Wren, MGM, Vox/Turnabout.
Ultra Sonic Prod'ns Inc., 100 N. Franklin St, Hempstead, N.Y. 11550 Tel (516) 485-5066 Pres. Bill Stahl; VP: Rick Bleiweiss; Prod'rs: Bill Stahl, Rick Bleiweiss, Tony Michaels, Vinny Gorman
Label credits: PIP, Playboy.
United Music Corp. 9525 Georgia Ave., Silver Spring, Md. 20910. Tel: (301) 588-9090. Pres Leonard Schwab; VP: Charlie Reed; Prod'rs: Leonard Schwab, Steve Spencer, Gui Bokoles, Tom Lepson.
Label credits: LSP, Mercury, Montgomery, Moonglow, United Artists.
United Prod'rs Group, 1650 Broadway, New York, N.Y. 10019 Tel: (212) 247-2159 Pres.: Mort Wax.
Label credits: MCA, United Artists
Unlimited Ltd., 2104 Lake Ave., Baltimore, Md. 21218. Tel (301) 235-1588. Pres. & Prod'r Dave King; VP & Prod'r: Bill Campbell.
Label credits: Era, Jay-Walking, Motown, Starr
Michal Urbaniak, see Great Metropolitan Gramaphone.
Greg Utterback, see Dee-Bee.

V

Paul Vance Prod'ns, 159 W. 53 St, New York, N.Y. 10019. Tel (212) 581-0030.
Label credits: Atlantic, Columbia, RCA, Roulette
Jack Varney, see Marvel
Pat Vegas, see Tribal.
Jimmy Velvet, see Dawn
Bill Vermillion, see Bee Jay.
Ray Vernon, see Dawn.
J. (Billy) VerPlanck, see Mounted.
Marlene P VerPlanck, see Mounted
Thomas Vetri, see Kyser & Vetri
Bobby Vinton, see Rexford.
Joe Vitale, see Belkin-Maduri.
Robert Vox, see Music Bank.

W

Ben Wages, see Air Trans.
Terry Waghorne, see Sea Cruise.
William F. Wagner, 13543 Moorpark St., No. 206, Sherman Oaks, Calif. 91423. Tel: (213) 990-4688
Label credits: Capitol, Chess, Liberty, US Air Force
Jan Walker, see Creative Artist.
Jimmy Walker, see Air Trans.
M. Anthony Walker III, see Tenacious.
Rebe Sue Walker, see Air Trans.
Roger Walker, see Tan-Lan
Pat Wallace, see St Clair.
Steve Waltner, see South Coast
Jay Warner, see Music Bank
U. S Warren, see Porter-Warren
Kent Washburn Prod'ns, 1701 Liggett Dr., St. Louis, Mo. 63126. Tel: (314) 962-1645.
Label credits: Gold Future, HW, RCA, Warner Bros
Albert Washington, see Rossevelt Lee
Tom-Tom Washington, see Rockland
Muddy Waters, see listing under "M"
Mort Wax, see United Prod'rs.
George Wayne, see Working Mans.
Robert Wayne, see Music Bank.
Paul Weaver, see Spectrum
Jim Webb, see Hawks
Wednesday Morning Music Inc., 2184 Vernon Rd, University Heights, Ohio 44118. Tel (216) 321-1003 Pres Alan Klein.
Branch New York, N.Y., 303 Fifth Ave. Zip 10019 Tel (212) 686-6670 VP: Stephen Metz.
Label credits: Avco, Mercury.
Hermon Weems, see Natural Sound.
Fred Weinberg Prod'ns Inc., 16 Dundee Rd., Stamford, Conn 06903. Tel (203) 322-5778 Pres & A&R Chief Fred Weinberg; VP: Joan R. Weinberg, A&R David Cary Lehman
Label credits: Alegre, Bell, Columbia, Fania, Frejo, Rico, Roulette, Solo, Tico.
Joan R. Weinberg, see Fred Weinberg.
Phyllis Weinstein, see Rainbow Recs.
Bruce Welch, see Arthur Mogull
Cotter Wells, see Mantis
Welty Agency, PO Box 561, Wooster, Ohio 44691. Tel: (216) 262-0361. Owner: Quentin W Welty
Label credits: Capitol, Starday, United Artists.
Quentin W Welty, see Welty.
Joey Welz, see Dawn.
Western Head Music Co., PO Box 19, Bulverde, Tex 78163. Tel (512) 438-2465. Owner: Augie Meyers; VP: Carol Meyer
Label credits: Jamie, Paramount, Polydor, Texas Record, United Artists, Warner Bros.
Westmont/Vulcan Rec'gs Inc, PO Box 995, Norfolk, Va 23501. Prod'r: Claudia Phillips.
Label credits: Seaport, Westmont/Vulcan.
Don Westmoreland, see Marullo.
Tommy West, see Cashwest
Jeffrey Wheat, see Buckskin.
Randy Wheat, see Buckskin
Whisker Prod'ns, 3445 W 25, Cleveland, Ohio 44109 Tel (216) 351-4726 Prod'r: Richard Whittington
Label credits: Dot, Paramount
Carole White, see Gramex
Eddie White, see Whiteway.
Peter White, see Whiteway.
Ruth White, Box 34485, Whitney Bldg., Los Angeles, Calif 90034. Tel: (213) 836-4678
Label credits: Angel, EPI, Mercury
Whiteway Prod'ns Inc., 65 W. 55 St, New York, N.Y. 10019 Tel (212) 245-1958 Pres Eddie White; VP Peter White; Prod'rs: Jack & James Bearce.
Label credits: Audio Fidelity, Bearce, MGM, RCA, Thimble
Carson Whitsett, see Tim Whitsett.
Tim Whitsett Prod'ns, PO Box 16150, Jackson, Miss. 39206. Tel: (901) 527-1551. Pres.: Tim Whitsett; A&R Dir.: Carson Whitsett.
Label credits: Ace, Musicor, Rim, Shout, Stax, Vivace.
Richard Whittington, see Whisker.
Neil Wilburn, see Free Flow.
Dennis Wilen Prod'ns, 420 S. 15 St., Philadelphia, Pa. 19146. Tel (215) 546-6651.
Label credits: Atlantic, Bell, Buddah, Cobblestone, Jamie, Muse, Reprise.
David Wilkes, see Great Metropolitan Gramaphone.
Ed Wilkes, see Jeeb.
Cheryl Wilks, see Creative Sound.
Billy Williams, see Elppa Rednet.
Dennis Williams, see Tenacious.
R. Jose Williams, see RBG.
Robert H. Williams, see RBG
Marty Wilson Prod'ns Inc., 185 West End Ave., New York, N.Y. 10023 Tel: (212) 362-9812. Pres. & Prod'r: Martin B. Wilson.
Label credits: ABC, Capitol, Columbia, Epic, MCA, RCA United Artists, Warner Bros.
Windsong Prod'ns Inc., Winterport, Me. 04496 Tel: (207) 223-4976 Pres.: J.M. Geaghan; VP: Dennis Bouchard; Prod'rs Harry King, Tom Gass, J.M. Geaghan, Dennis Bouchard.
Label credits: BASF, Critique, Illusion.
L.F. Wingfield, see Audio Video.
Hal Winn, see Midget.
Richard Winograde, see The Production Co.
Wishbone Inc, 923 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel: (205) 381-1455. Pres. & Prod'r: Terry Woodford; VP & Prod'r: Clayton Ivey.
Label credits: Capitol, Casablanca, MGM, Melodyland, Motown, Polydor, Warner Bros.
Jane A. Wisner, see Jimmy Wisner.
Jimmy Wisner Prod'ns, 11 Harrison Court, South Orange, N J. 07079. Tel: (201) 762-2504. Pres. & Prod'r: Jimmy Wisner; VP: Jane A. Wisner.
Label credits: Columbia, Epic, Mercury, Pye.
Paul Wolfe Assocs. Inc., PO Box 262, Carteret, N.J. 07008. Tel: (201) 969-0799. Pres.: Paul William Wolfe; VP: John P Rapoch; Prod'rs: Paul William Wolfe, Mitch Lee Kantor, Ellie Swanick, Robert Bradbury.
Label credits: Atlantic, Brooklyn, Brown Bag, Buddah, Capitol, Columbia, Lost Nite, MGM, Motown, President, Rolling Stones, Roulette.
Greg Wolsky, see Ghoster.
Terry Woodford, see Wishbone.
Randall Wood, see Contempo.
Mark Lee Woods, see Madison Hall.
Joann Wooten, see Designer.
Style Wooten, see Designer
Working Mans Prod'n, PO Box 134, Erlanger, Ky. 41018. Tel: (606) 331-6161 Prod'rs: Wayne Napier, Bob Bodds, Bill Shears, George Wayne
Label credits: George, Leaf, Pier
Lonnie Wright, see Wright Prod'ns
Wright Prod'ns, 1023 Studewood, Houston, Tex. 77008. Tel: (713) 862-1340. Pres. Lonnie Wright; VP: Don Jones.
Label credits: Astro, Blaze, Hawk, Jukebox, MCA, Misty.
Steve Wright Prod'ns, 2333 Holley, Tyler, Tex 75701 Tel: (214) 593-6302
Label credits: Atco, Dot, Epic, Jamie, Thunderball.
Writers Artists Reps., 900 17 Ave. S., Nashville, Tenn. 37212. Tel (615) 329-3600. Pres.: Troy Shondell; VP: Mick Lloyd; Prod'rs: Troy Shondelk, Mick Lloyd, Bob Seymour.
Label credits: Fargo, JMT, Lucky, United Artists.

Y

Harvey Yates, see Neostat.
David Yeamens, see Marullo.
Yellow Bee Prod'ns Inc., 245 Waverly Pl., New York, N.Y. 10014. Tel: (212) 255-3698. Pres. & Prod'r: Nick Perls; VP & Prod'r: Stephen Calt.
Label credits: County, Epic, Folkways, Herwin, Mamlish, Morning Star, Takoma.
Bruce Young, see DSR.
Gary Young, see Kommitee.
J. B. Young, see Doodah.
Stan Young, see Doodah.

Z

Z B S Media Inc. RD 1, Fort Edward, N.Y 12828. Tel: (518) 695-6406. Pres. Robert Durand; Treas. William Lotus; Prod'rs Charlotte Shanks, Bob Rango, Virgil Bean, Karen Sufi.
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Abingdon Press, 201 Eighth Ave. S., Nashville, Tenn. 37202. Tel: (615) 749-6459/6396. Mgr. Charles O. McNish; Music Mgr.· Robert O. Hoffelt.
Affiliate: United Methodist Publ'g House.
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Affiliate: Kags Music Corp. (BMI).
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Abnak Music Ents. Inc. (BMI), 825 Olive at Ross, Dallas, Tex. 75201. Tel· (214) 742-6111. Pres. John Abdnor Sr. (Licensed through Publishers' Licensing Corp.).
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Affiliate: Beyond Music Co. (BMI).
Accadia Music Co. (ASCAP), 9962½ Durant Dr., Beverly Hills, Calif. 90212. Tel· (213) 277-8383. Owner & Exec. Mgr.: Mary Herscher.
Affiliate: Bryn Mawr Music Co. (ASCAP).
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Administered companies: Allclear Music Inc., Gary S. Paxton Music Inc.
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Affiliates: Milene Music Inc. (ASCAP), Fred Rose Music Inc. (BMI).
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Adkins Music (BMI), Box 165C, Rt. 1, Elkhorn City, Ky. 41522. Pres. Rev. Jack Adkins.
Admiration Music Inc. (BMI), see Brunswick.
Adour Music (ASCAP), see Checkpin.
Adra Music Publ'g Co. (BMI), 2-4G Lincoln Sq., New York, N.Y. 10023. Tel: (212) 873-0349. Pres.: Fredric Munao.
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Adventure Music Co. (ASCAP), 900 17 Ave. S., Suite 205, Nashville, Tenn. 37212. Tel· (615) 329-9256. Pres.: Charles Chellman; Gen. Mgr.· Georgia Chellman.
Affiliates: Touchdown Music Co. (BMI), Zeus Music Co. Inc. (ASCAP).
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Ahlert-Burke Corp (ASCAP), see Fred Ahlert.
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Aliben Music (BMI), see Skinny Zach.
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Alison Music Co. (ASCAP), PO Box 2076, De Land, Fla. 32720. Tel: (904) 734-8118. Pres., Gen. & Prof. Mgr.: Robert Quimby
Aljoni Music Co. (BMI), PO Box 18918, Los Angeles, Calif. 90018. Tel: (213) 938-8551. Owner Al Hall Jr.
Alkatraz Corner Music Co. (BMI), PO Box 3316, San Francisco, Calif. 94114. Tel: (415) 626-4829. Dir.: Joe McDonald; Mgr.· Bill Belmont.
Represented firms: Bear Sloop Music Co. (BMI), Joyful Wisdom Music Co. (BMI), McDonald Music Co. (BMI).
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Allclear Music Inc., see Acoustic.
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Bandbox Music (BMI), PO Box 2384, Hollywood, Calif. 90028. Tel: (213) 465-2910. Cable: BANDCO. Pres.: John Caldwell; Gen. Mgr.: David Knox; Prof. Mgr.: Richard Holiday.

Band Box Music Publ'g Co. (BMI), PO Box 15477, Lakewood, Colo. 80215. Tel: (303) 238-8786. Pres.: Vicky Morosan.

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Int'l firms represented: Ed. Costallat (France), Dan Fog (Denmark), Alphonse Leduc (France), Robert Martin (France), Richli (Switzerland).

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Int'l rep.: Worldwide (Acuff-Rose).

Barracks 9 Music Inc. (BMI), see Star Spangled.

Barricade Music (ASCAP), see Rondor.

Guy Barry Ents. Inc. (ASCAP), 92 Columbia Ave., Cedarhurst, L.I., N.Y. 11516. Tel: (516) 569-4227. Pres.: Guy Barry; Gen. Mgr.: Stan Fetterman.

Robert Barry Music (BMI), 9 Swan St., Schenectady, N.Y. 12307. Tel: (518) 372-9455. Pres. & Gen. & Prof. Mgr.: Nate Schwartz.

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Beachcomber Music Co. (BMI), see Dawn Prod'ns.

Beachtime Music (BMI), 1634 Creek Dr., San Jose, Calif. 95125. Tel: (408) 292-2222. Pres.: Eric R. Hilding; VP: Clyde D. Faderkat; Gen. Mgr.: Rick Ralston; Prof. Mgr.: Michael Drake.
Affiliate: Fly-By-Night Music Publ'g (BMI).

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Beaik Publ'g Co. (BMI), 1300 S. Main St., Greenwood, Miss. 38930. Tel: (601) 453-6046. Pres.: Dominic Fratesi; Gen. Mgr.: John Mihelic.

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Branch: Los Angeles, Calif., 8946 S. Cimarron St. Zip: 90047.

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Beautiful Things Unlimited (ASCAP), see 20th Century.

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Beefheart Music Co., see Martin Cohen.

Beekman Music Inc. (ASCAP), see Theodore Presser.

Beelzebub Music (ASCAP), see Royalty Control Corp.

Be-Jax Music (BMI), 5025 Pentridge St., Philadelphia, Pa. 19143. Tel: (215) 474-6613. Pres.: Benjamin Johnson Jr.

Beldock, Levine & Hoffman, 565 Fifth Ave., New York, N.Y. 10017. Tel: (212) 490-0400. Cable: TELHOFFLAW. Telex: 422046. Gen. & Prof. Mgr.: Elliot L. Hoffman.
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Berrywood Publ'g (ASCAP), see Arapaho.

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Berwick Music Corp. (BMI), see Venus.

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Affiliate: Gavel Music Co. (BMI).

Better Songs Inc., 806 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 254-5973. Bd. Chm.: Robert Harris; Pres.: Donna Lee Worden; Exec. Publ'g Mgr.: Troy L. Martin.
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Beulah Publ'g Co. (BMI), Zone 1, Crossville, Ill. 62827. Tel: (618) 966-3405. Owner: Beulah Kershaw; Pres.: Bryan Kershaw; Gen. Mgr.: Gene Matton.

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Big Bopper Music Co., see T.B. Harms—Hall-Clement.

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Affiliate: Flatland Music (ASCAP).
Int'l reps.: Canada (Berando, Gordon V. Thompson).

Big Deal Music Publ'g Co. (BMI), PO Box 60-A, Cheneyville, La. 71325. Pres.: Launey Deal; Gen. Mgr.: Jeffery Smith.
Branch: Oakland, Calif., 3765 High St. Zip: 94619. Tel: (415) 530-1329. Gen. & Prof. Mgr.: Alfredia Allen.

Big Drum Music (BMI), see Chromakey.

Big Elk Music (ASCAP), see Caribou.

Big Five Music Inc. (BMI), see Copyright Serv. Bureau.

Big Hurry Music Co. Inc. (ASCAP), 321 Commercial Ave., Palisades Park, N.J. 07650. Tel: (201) 224-8000. Cable: HABLAW. Pres.: Alfred Haber; Gen. & Prof. Mgr.: Harvey Rachlin. (Administered by Mietus Copyright).
Affiliate: Little Hurry Music Co. Inc., (BMI).

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Big Kitty Music, see Rondor.

Big Leaf Music (ASCAP), see Big Pumpkin.

Big Mama Music (BMI), see Royalty Control Corp.

Big Mike Music (BMI), 408 W. 115 St., Suite 2-W. New York, N.Y. 10025. Tel: (212) 749-3857. Pres.: Bill Downs.
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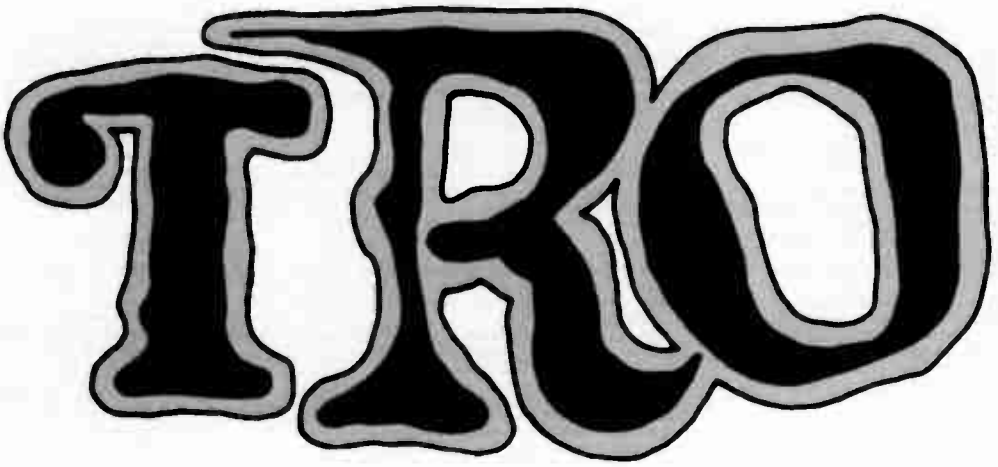
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Big Shot Music Inc. (ASCAP), 6565 Sunset Blvd., Suite 515, Hollywood, Calif. 90028. Tel: (213) 461-3471. Gen. Mgr.: Hal Winn.
Affiliates: Circle Seven Music Co. (BMI), Hot Shot (BMI).

Big Sky Music (ASCAP), PO Box 216, Cooper Sta., New York, N.Y. 10003. Tel: (212) 691-6820. Admin'r.: N Saltzman.
Int'l rep.: Portugal & Spain (Ivan Mogull).

Big State Music Publ'g (BMI), 1311 Candlelight Ave., Duncanville, Tex. 75116. Tel: (214) 298-9576. Pres.· Paul S. Ketter.
Affiliate: Pineapple Music Publ'g (ASCAP).

Big Swing Publ'g Co. Inc., see 20th Century.

The Big 3 Music Corp., see United Artists.

Bikini Music Publ'g Corp. (ASCAP), see Big Seven—Planetary & Vanlee.

Bil-Etta Music (BMI)—Pres.: William J. Foster Jr.; Gen. Mgr. K.H. Smith—see Keristene.

Bil-Mar Music (BMI), see Segel & Goldman.

Steve Binder Prod'ns, 9000 Sunset Blvd., Suite 705, Los Angeles, Calif. 90069. Tel (213) 273-4005. Pres Steve Binder.

Birch Island Music Press (ASCAP), see C.L. Barnhouse.

Robert Fairfax Birch Publ'ns (ASCAP), see Theodore Presser.

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Black Board Music (BMI), see Faron Young.

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Blackhawk Music Co. (BMI), see Luna Grande.

Black Pearl Music (BMI), 6430 Sunset Blvd., Suite 320, Los Angeles, Calif. 90028. Tel: (213) 465-6195. Pres. & Prof. Mgr.· Robert L. Stevens; Gen. Mgr.: Sonny Charles.

Black & White Music, see Copyright Serv. Bureau.

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Affiliated firm: Grubbs Bros. Music (BMI).

Blanding Publ'g Co. (BMI), PO Box 162, Provo, Utah 84601. Tel: (801) 373-4781. Pres.· Stan Bronson.

Blanket Music Co. (BMI), 778 S. Pearl St., Denver, Colo. 80209. Tel: (303) 722-6036. Pres.: C.D. Draper; VP: Mildred Draper.

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Blockbuster Music Inc. (BMI), see Jamie

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Affiliate: Song-City Music (BMI).

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Bloor Music Publ'g (BMI), see Lansdowne.

Blue Band Music (BMI), see Ray Griff & Chappell.

Blue Book Music (BMI), 1225 N. Chester Ave., Bakersfield, Calif. 93308. Tel: (805) 393-1011. Owner· Buck Owens; Gen. Mgr.· Dorothy Owens; Prof. Mgr.· Jim Shaw.
Affiliates: Gold Book Music Inc. (ASCAP), Hitway Music (BMI).

Blue Canyon Music (BMI), 1037 Seventh St., Las Vegas, N.M. 87701. Tel: (505) 425-8745.

Blue Creek Music (BMI), 812 17 Ave. S., Nashville, Tenn. 37203. Tel: (615) 256-8572. Pres.: Peck Rowell; VP & Gen. & Prof. Mgr.: Ernie Rowell.

Blue Echo Music (ASCAP), see Ray Griff & Chappell.

Blue Fame Music Corp. (ASCAP), see Famous

Blue Fin Music Co. (ASCAP), see Robin Hood.

Blue Fox Music (ASCAP), see Skip Taylor.

Blue Horizon Music Inc. (BMI), see United Artists.

Blue Lake Music (BMI), see Ricci Mareno.

Blue Lick Music (BMI), see Bald Mountain.

Blue Mace Music (BMI), PO Box 62263, Virginia Beach, Va. 23462. Tel: (804) 340-3366. Pres.: Alex Spencer.

Blue Melody Music (ASCAP), see Ray Griff & Chappell.

Blue Monday Music (BMI), see Garrett.

Blue Moon Music (ASCAP), see Nashville Copyright.

Blue Rangers Music (ASCAP), see Greasy King.

Blue River Music Inc. (BMI), 6223 Selma Ave., Hollywood, Calif. 90028. Tel· (213) 463-7661. Pres.: Harry Bluestone; Gen. Mgr.: Ross J. Bluestone.
Affiliates: Diane Music Co. (BMI), Musi-Que Contemporary Library, Musi-Que Mood Music Library (BMI), Presto Music Publ'g Co. (BMI), Sheriton Music Publ'g Co. (ASCAP).

Blue Seas Music Inc. (ASCAP), see Fred Ahlert.

Blue Surf Music Inc. (BMI), PO Box 188, Bailey, N.C. 27807. Tel· (919) 235-3362 Pres.· Michael Collins; Gen. Mgr.· Sandy Frommer; Prof. Mgr. Michael Thevis
Branch: Atlanta, Ga., 174 Mills St. Zip: 30313. Tel: (404) 524-1521

Blue Umbrella Music Publ'g Co. (ASCAP), 3011 Beach 40 St., Sea Gate, Brooklyn, N.Y. 11224. Tel· (212) 372-6436. Owner: Kadish Millet.

Bobbin & Weavin Music (ASCAP), see Martin Cohen.

Bobby Anthony Music (ASCAP), see Chappell.

Bobob Music Corp. (ASCAP), see Claridge.

Bobrich Music Inc. (BMI), see Ashley.

Bo-Gal Music (BMI), 108 N. York St., Wheeling, W. Va. 26003. Tel· (304) 232-5252. Pres. & Gen. Mgr.· Robert H. Gallion.

Bogat Music Corp. (ASCAP), see Bourne.

Bolder Green & Jones Music (BMI), see Carlou.

Boldex Ents. Inc. (BMI), see Copyright Serv Bureau.

Bomac Publ'g (BMI), see Copyright Serv. Bureau.

Bombs Away Music Inc. (ASCAP), see Castle Hill

Bomike Music Co. (ASCAP), see Mietus.

Bonishtar Music Co. Inc. (BMI), 1449 S. Michigan Ave., Chicago, Ill. 60605. Tel (312) 427-0828. Pres. Johnnie Collins; Gen. Mgr.· Harris L. Rutledge; Prof. Mgr.· Donald Armistead.

Bonjour Music Inc. (ASCAP), see Alouette Prod'ns.

Bonnie Music Inc. (ASCAP), see Big Seven—Planetary.

Bonnyview Music Corp. (ASCAP), see Drive-In.

Bonton Music (ASCAP), 10441 Santa Monica Blvd., Los Angeles, Calif. 90025. Tel· (213) 279-2909/2254. Pres.· George Weidler; Gen Mgr.· Warner Weidler; Prof. Mgr.: Walt Weidler.
Affiliates: Hitmakers (ASCAP), Odin Music (ASCAP)

Bonus Music (BMI), see Alouette Prod'ns.

Boogie Music (BMI), see Skip Taylor.

Boomerang Music Co. (BMI), see S&R Music.

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Boosey & Co. (ASCAP), see Boosey & Hawkes.

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Border Brigands Music, 1101 E. Morehead St., No. 5, Charlotte, N.C. 28204. Tel· (704) 333-3220. Owner. Ted Holland.
Affiliate: Manchmal Music.

Bornwin (BMI), see Beechwood

Bosco Publ'g Ltd. (BMI), see A. Schroeder.

Bosco Music Publ'rs (BMI), 1619 17 Ave. S., Nashville, Tenn. 37212. Tel· (615) 298-4036. Pres.· Nicholas De Palma; Gen. Mgr.· W. Brett De Palma.
Affiliate: De Palma Music Publ'r (ASCAP).

Bosken Publ'g (BMI), 2832 Spring Grove Ave., Cincinnati, Ohio 45225. Tel: (513) 681-8400 Pres.· Edward R Bosken.
Affiliate: ERB Publ'g (ASCAP).

Bosso-Fataka Music (BMI), see Mietus Copyright.

Boston Music Co. (ASCAP), 116 Boylston St., Boston, Mass. 02116. Tel: (617) 426-5100. Cable: BOSMU. VP· Warren W. Morris.
Int'l reps.: Australia (Allens), UK (Chappell).

Bottom & Co. Publ'g (BMI), see Stone Diamond.

Bottom Line Music Co. (ASCAP), see Chappell.

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Bourne-Filmusic Inc. (ASCAP), see Bourne.

Bo-West Music Co. (BMI), see A. Schroeder.

Bowling Green Music (BMI), see Trust Music.

Bowman Music Publ'g (BMI), see Sagittarius Entertainment.

Bow Wow Music (BMI), see Stone-Rap.

Box (BMI), see MacArthur.

Tommy Boyce & Melvin Powers Music Ents. (ASCAP), 12015 Sherman Rd., North Hollywood, Calif. 91605. Tel (213) 875-1711. Pres.· Melvin Powers; Gen. Mgr.: Tommy Boyce; Prof. Mgr.: Bernice Epstein.

Boy Wonder Music Co. (BMI), see Mietus.

Bozart Music Inc. (BMI), see Big Seven—Cudda-Pane.

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Bradshaw Music (BMI), see Beechwood.

Braeburn Music Co. (BMI), see Stoneway.

Braintree Music (BMI), 1900 Ave. of the Stars, Rm. 1660, Los Angeles, Calif. 90067. Tel: (213) 553-5434. Pres.: Richard V. Perry; Prof. Mgr. Robert L. Greene.
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Branston Music Inc. (BMI), see Big Seven.

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Brass Press (BMI), 148 Eighth Ave. N., Nashville, Tenn. 37203 Tel· (615) 254-9362. Owner & Pres.· Stephen L. Glover; Sales Mgr.: James Vester.
Affiliates: Brass Music Ltd. (ASCAP), Tromba Publ'ns.

Braun Music Inc. (SESAC), see Music Sales.

Brazos Valley Music (BMI), see Jim Halsey.

Bredan-Paushe Publ'g Co. (BMI), Executive Bldg., Suite 203, 115 S. 17 St., Paducah, Ky. 42001. Tel· (502) 442-7053, 443-8715. Pres.· Dan McClintock; Gen. Mgr.: Brenda L. McClintock; Prof. Mgr.: John W. Cherry.
Branch: Walls, Miss., 147 Caroline Dr. Zip· 38680. Tel (601) 781-0144. Gen. Mgr.: Phillip Brooks.
Affiliate: Ganymede Publ'g Co. (ASCAP).

Breed Music (BMI), see Yuggoth.

Breeze Publ'g Co. (BMI), PO Box 82, Cheyenne, Wyo. 82001. Tel· (307) 638-8733. Gen. Mgr.: Ray Alexander.

Bregman Vocco & Conn. Inc. (ASCAP), see 20th Century.

Brenda (BMI), see Eden.

Brian-James Music Co. (BMI), 3100 S. Airport, Bridgeport, Mich. 48722. Tel (517) 777-1329. Owner & Pres.: James Leach.

Brian Music (BMI), see BC Ents

Briarmeade Music Unlimited (ASCAP), PO Box 11387, St. Louis, Mo. 63105. Pres. & Prof. Mgr.· Ken Keene; VP: Frankie Ford; Gen. Mgr · Tom Pallardy.
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Briarpatch Music (BMI), see Nashville Copyright.

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Branch: St. Louis, Mo., 1843 Kennett Pl. Zip· 63104. Tel· (314) 772-2894. Gen. Mgr.: William J. Keyes.

Bridge Music Publ'g Co. (SESAC) (a div. of Pacific Press Publ'g Ass'n), 1350 Villa St., Mountain View, Calif. 94042 Tel: (415) 961-2323. Mgr.· C.S. Wallace; Ass't Mgr.· Earl B. Johnson.
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Affiliate: Southfield Music Inc. (ASCAP).

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Brite Country (SESAC), 728 16 Ave. S., Nashville, Tenn. 37203 Tel· (615) 244-4064. Mgr.: Tex Clark.

Broadside Music Inc. (BMI), 1416 N. La Brea Ave., Hollywood, Calif. 90028. Tel· (213) 469-2411. Pres.· Jeff Barry. (Administered by Rondor Music).

Broadway Music Corp. (ASCAP), see Copyright Serv. Bureau.

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Brooke Music Inc. (ASCAP), 3701 Clay St., San Francisco, Calif. 94118. Tel· (415) 668-7294. Pres.: Edward Drinkwater.

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Affiliate: Magic Fleet Music Inc. (BMI).

Brookville Music Inc. (BMI), see Mietus Copyright.

Brosil Music (ASCAP), see Tupper.

Brother Bill's Music (ASCAP), see Lowery Group.

Brother Karl's Music Inc. (BMI), see Lowery Group.

Brother Publ'g Co. (BMI), 3621 Sepulveda Blvd., Manhattan Beach, Calif. 90266. Tel: (213) 545-6528. Bus. Mgr.: Stephen Love.
Affiliates: New Executive Music (BMI), Wilojarston Music (ASCAP).

Brothers Two Music (BMI), see Chappell

Brothers Two Music Inc. (ASCAP), see Nashville Copyright.

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Caleb Music, see Rondor.

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Calico (BMI), see Drive-In

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Capella Music (ASCAP), see McAfee & Lorenz.

Cape May Music (BMI), see Cape Ann.

Cap-Quist Music (BMI), see Copyright Serv. Bureau

Caprice (BMI), see Jaspar.

Capri Music Corp. (BMI), see Alfred.

Captain Bro Music (BMI), see Red Giant.

Captain Marvel Music (BMI), see Chappell

Captive Music (BMI) (div. of Aliases Inc.), 2407 12 Ave. S., Nashville, Tenn 37204. Tel: (615) 383-6376 Pres. Bonnie Bucy; Gen. Mgr.· David Allan Coe.

Cara Publ'ns (ASCAP)—Pres.· John Tatgenhorst—see Beckenhorst.

Caribou Mgmt. Corp., 8600 Melrose Ave., Los Angeles, Calif. 90069. Tel (213) 659-1301 Contact Nina Avramides.
Administered companies: BalloonHead Music (ASCAP), Big Elk Music (ASCAP), Com Music (ASCAP), Cook County Music (ASCAP), Lamminations Music (ASCAP), Make Me Smile Music (ASCAP), Moose Music (ASCAP), Periwinkle Music (ASCAP), Polish Prince Music (ASCAP).
Administered group: James William Guercio Ents. Inc.—Aurelia Music (ASCAP), Arelius Music (ASCAP)

Carlin Music Publ'g Co., Oakhurst, Calif. 93644. Tel (209) 683-7613 Pres · Sidney Carlin.

Carlou Music (BMI), c/o Louis Lofredo, 2131 Elm Hill Pike, Suite R322, Nashville, Tenn 37210. Tel (615) 865-0273. Pres. Louis Lofredo; Gen. Mgr.· Bob Gallo.
Affiliates: Aesops Fables Music (ASCAP), Bolder Green & Jones Music (BMI).
Int'l firm represented: Gallent/Robinson (Canada).

Carlson Music Co. (BMI), 4625 NW 44 St., Fort Lauderdale, Fla. 33319. Tel· (305) 731-4669. Owner· Harry Carlson.
Affiliate: Buckeye Music Inc. (ASCAP).

Carlwood Music (SESAC), see Critique.

Carlyle Music Publ'g Corp. (ASCAP), see H.B. Webman.

Carmel Music Inc. (ASCAP), see Novalene

Carmichael Music Publ'ns Inc. (ASCAP), see Frank Music Corp

Carobell Music Corp (BMI), see Mietus.

Robert A. Carrier Music Co. (ASCAP), 12500 Dunlap, Suite 568, Houston, Tex. 77035 Tel (713) 723-1892. Pres R.A. Carrier; Gen. Mgr.: Hardie Daniel; Prof Mgr. Kim Carrier
Affiliated firm: Endeavor Music (ASCAP).

Carrousel Music Publ'rs (ASCAP), PO Box 12149, Houston, Tex. 77017 Tel. (713) 946-9375 Pres. Mary Safos, Gen. Mgr. Mary Adams; Prof. Mgr. James Troy.

Al Cartee Music Inc. (BMI)—Prof Mgr Brent Cartee—see Music Mill

Cartunes Publ'g—Pres.: James R. Dunlap; Gen. Mgr. Russell A. Davis—see Jiruga-Booga.

Carvon Music Inc. (BMI), see Croma

Carwin Music Inc. (ASCAP), see United Artists

Casa David (ASCAP), see Fred Ahlert.

Casa Latina (ASCAP), see Mexican Music

Caseyem Music (BMI), c/o Mike Curb Prod'ns Inc., 9255 Sunset Blvd , Suite 710, Los Angeles, Calif 90069. Tel (213) 278-3208. Pres Ken Rietz; Gen Mgr Hank Haldeman
Affiliates: Alta Mesa Music (BMI), Desiderata Music (BMI), Friends Music (ASCAP), Michael Music (ASCAP)
Int'l reps.: UK (Carlin), Worldwide excluding British Isles, Canada & USA (Artemis in England).

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Affiliates: Acklen Music (BMI), Berry Hill Songs (BMI), Let There Be Music Inc (ASCAP), Spring Creek Music Inc. (ASCAP), Tamrose Music (BMI).
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Steve Caspi Music Ltd. (BMI), 45 Fifth Ave., New York, N.Y. 10003 Tel (212) 929-3960 Pres. Steve Caspi; Gen. Mgr. Jerry Wagner.

Cassan Music (ASCAP), see Wilhos

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Castle Hill Publ'g Ltd. (ASCAP), 257 N. Beacon St., Brighton, Mass 02135. Tel (617) 254-6272. Pres.. Peter Casperson.
Administered companies: Bombs Away Music Inc (ASCAP), Catalan Music Inc , Sheepshead Bay Music (ASCAP), Two Wrongs Don't Make a Right Music Ltd (ASCAP).

Catalan Music Inc., see Castle Hill

Catalogue Music Inc. (BMI), 240 W 55 St , New York, N.Y 10019. Tel: (212) 581-4680 Pres. Richard E. Talmadge; Gen. Mgr.· Irwin Rawitz
Affiliate: Artal Music Inc. (ASCAP)

Catalpa Publ'g Co. (BMI), 2609 NW 36 St , Oklahoma City, Okla. 73112 Tel· (405) 942-0462 Pres Peggy Boyd, Prof. Mgr. Bobby Boyd.
Affiliates: Aguila Publ'g Co (BMI), Knob Hill Publ'g Co (BMI), Steelball Publ'g Co. (BMI), Watonga Publ'g Co (ASCAP)

Catchup Music (BMI), PO Box 9830, 3507 W Vickery, Fort Worth, Tex. 76107. Tel· (817) 737-9911 Pres. J.P Kimzey

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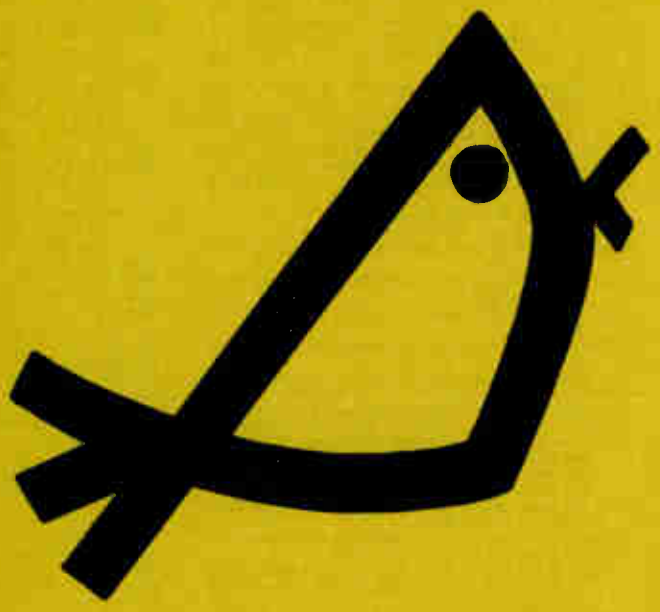
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Cedar Springs Music Co. (ASCAP), 19324 E Pilario, Rowland Heights, Calif 91748 Tel (213) 964-2733 Pres. Dixon Porter; VP Ken Hald; Exec. Sec'y· Christine Hald.

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Champagne Music Corp. (ASCAP), see T.B. Harms.
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Chandler Music Co. Inc. (ASCAP), see Loring.
Chandos Inc. (BMI), see Copyright Serv. Bureau.
Chandos Music (ASCAP), see Folkore & Rondor.
Chan Music Publ'rs, 98 Benz St., Ansonia, Conn. 06401. Tel: (203) 735-5883/5557. Owners: Martin G. Kugell, Al Altman.
Channel Music Co. (ASCAP), 12227 Addison St., North Hollywood, Calif. 91607. Tel: (213) 980-6100, 762-6442. Pres. Sheb Wooley; Gen. & Prof. Mgr.: Doug Cooper. **Local Branch:** 10850 Riverside Dr. Zip: 91602. Tel: (213) 980-6100.
Affiliate: Cordial Music Co. (BMI).
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Chanson (Eds.) Co., see Stanyan.
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Chantry Music Press Inc. (SESAC), Box 1101, 32-34 N. Center St., Springfield, Ohio 45501. Tel: (513) 325-9992. Pres.: Dr. F.M. Otto.
Chapbridge Music Publ'g Co. (ASCAP), see Bridge.
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Administered firm: Edwin H. Morris & Co. Inc. (ASCAP).
Administered groups: Ray Griff—Blue Band Music (BMI), Blue Echo Music (ASCAP), Blue Melody Music (ASCAP); **Mafundi Music Co. (BMI)—Jabern Music Co. (ASCAP). Melomega Music Ltd. (ASCAP)**—Philimela Music Ltd. (BMI); **Namrac Music (BMI)**—Souci Music Co. (ASCAP).
Int'l firm represented: Snowblind Music (Canada).
Chappell-Styne Inc. (ASCAP), see Chappell.
Char-Belle Music (BMI), PO Box 10612, Birmingham, Ala. 35202. Tel: (205) 251-4365. Pres.: Ann Scott.
Charing Cross Music Inc. (BMI), 36 E. 61 St., New York, N.Y. 10021. Tel: (212) 751-6590. Gen. Mgr.: Ian E. Hoblyn.
Affiliates: DeShufflin Inc. (ASCAP), Modest Music Inc. (BMI).
Int'l firms represented: DeShufflin (UK), Pattern (UK).
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Charity Music (BMI), PO Box 762, Zip: 35801; Town House Office Center, 2804 S. Memorial Pkwy., Huntsville, Ala. 35805. Tel: (205) 533-4605. Pres.: E. Thomas; VP: C. Langford.
Charkel Music (BMI), see Mietus.
Charlico Music Corp. (ASCAP), see Al Gallico.
Charlie Boy Music Co. (ASCAP)—Gen. Mgr.: Bud Reneau—see Mohdoman.
Char-Liz Music Inc. (BMI), see Creed Taylor (US rights) & Ivan Mogull (Int'l rights).
Chart Music Publ'g House Inc. (SESAC), see Summy-Birchard.
Chatawa Music Co. (ASCAP), see Malaco & Copyright Serv. Bureau.
Chatham Music Corp. (ASCAP), see 20th Century.
Cheap Thrills Music (ASCAP), see Fourth Floor.
Checkered Vest Music (ASCAP), see Checkpin.
Checkpin Music Group, 3844 E. Foothill Blvd., Pasadena, Calif. 91107. Tel: (213) 469-3577. Pres.: Buddy Kaye.
Affiliates: Checkered Vest Music (ASCAP), Dicern Music (BMI), HRN Music (ASCAP), Herine Music (ASCAP), Pin Stripe (BMI).
US firms represented abroad: Adour Music (ASCAP), Westroub Music (BMI).
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Chelsea Music Co. (BMI), see Wes Farrell.
Cherie Music (BMI), 3621 Heath Ln., Mesquite, Tex. 75149. Tel: (214) 279-5858. Owners: Jimmy Fields, George McCoy.
Cherritown Publ'g (BMI), 161 Jefferson Ave., Suite 1200, Memphis, Tenn. 38103. Tel: (901) 522-1200. Pres.: Ed Townsend; Gen. Mgr.: George H. Brown Jr.
Cherrolyne Music (BMI), PO Box 2144, Winnetka, Calif. 91306. Pres.: Don Bradley.
Affiliate: Darren Music Co. (ASCAP).
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Cherry Lane Music Co. (ASCAP), 560 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 568-4922. Pres.: Milton T. Okun; Prof. Mgr.: Jean Dinegar.
Affiliates: Cherry River Music Co. (BMI), Milton Okun Publ'g Co. (BMI).
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Chess Music Inc. (ASCAP), see Pi-Gem.
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Chevis Music Inc. (BMI), see Shada.
Chex Music Ltd. (BMI), see Copyright Serv. Bureau.
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Chris Music Publ'g Co. (BMI), PO Box 207, Manistique, Mich. 49854. Tel: (906) 341-6513. Pres.: R.B. Christensen.
Affiliate: Salalee Music Publ'g Co. (BMI).
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Chromakey Music (ASCAP), 260 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 278-8000. Prof. Mgr.: David Carroll.
Affiliates: Big Drum Music (BMI), Smobro Music Corp. (BMI), T&D Music (ASCAP), Tomard Music Corp. (ASCAP), Zany Music (BMI).
Chrysalis Music Corp. (ASCAP), 360 E. 65 St., New York, N.Y. 10021. Tel: (212) 535-1114. VP & Gen. Mgr.: Derek Sutton; Prof. Mgr.: Marv Goodman.
Home office: England.
Affiliate: Moth Music Inc. (BMI).
Chubob Music Publ'rs (BMI), PO Box 6446, Jackson, Miss. 39212. Tel: (601) 373-7642. Pres.: R. J. Reetz.
Affiliates: Candytree Music (ASCAP), Reetz Music Publ'rs (BMI).
Chucklin Music Corp. (ASCAP), see Al Gallico.
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John Church Co. (ASCAP), see Theodore Presser.
Ciano Publ'g Co. (BMI), PO Box 263, 37 Woodside Ave., Hasbrouck Heights, N.J. 07604. Tel: (201) 288-8935. Pres.: Ron Luciano.
Cigum Music (BMI), see David Rubinson.
Cimino Publ'ns Inc. (ASCAP), PO Box 75, 1646 New Hwy., Farmingdale, L.I., N.Y. 11735. Tel: (516) 420-0150. Pres.: Michael Cimino; VP's: Peter & Ed Cimino.
Affiliate: Lupet Music Inc. (BMI). (SEE ADVERTISEMENT)
Cincinnati Music Co. (BMI), Schwartz Bldg., Rm. 405, 906 Main St., Cincinnati, Ohio 45202. Tel: (513) 241-3447. Pres.: Michael S. Schwartz; Gen. Mgr.: Robert L. Schwartz.
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Cochise Publ'g Co. (BMI), PO Box 1415, Athens, Tex. 75751. Tel: (214) 675-5683. Pres.: Tony Douglas.
Cockroach Music (BMI), see 4-Star.
Coco Music Inc. (BMI), 254 W. 54 St., 7th fl., New York, N.Y. 10019. Tel: (212) 582-6886. Pres.: Harvey Averne.
Affiliates: Whistle Music (BMI), Ying Yang Music (BMI).
Coconut Grove Music (BMI), see Martin Cohen.
George M. Cohan Music Publ'g Co. Inc. (ASCAP), see Edward B. Marks.
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Cohorts Music Co. (BMI), see Martin Cohen.

Coke Music (BMI), see Royalty Control Corp.

M. M. Cole Publ'g (BMI), 251 E. Grand, Chicago, Ill. 60611. Tel: (312) 527-2160. Pres.: S. Stern.

Colgems Music Corp. (ASCAP), see Screen Gems & Tiny Tiger.

Collection Litolff (BMI), see C.F. Peters.

Franco Colombo Inc. (ASCAP), see Belwin-Mills.

Colortonics Music Co. (BMI), 7887 Jackson Rd., Ann Arbor, Mich. 48103. Tel: (313) 769-2815. Pres.: Richard S. Curtis; VP: E.G. Clawson.

Columbia Music Co. (ASCAP), see Theodore Presser.

Columbia Pictures Music Corp. (ASCAP), see Shapiro Bernstein & Co.

Columbia University Press, see Galaxy.

Comanchi Music (BMI) (div. of California Artists Corp.), PO Box 11474, Fresno, Calif. 93773. Tel: (209) 222-8702. Pres.: Ray Camacho; Gen. Mgr.: Jose Cruz; Prof. Mgr.: Martina Calles.
Branch: El Paso, Tex., 520 Ben Swain Dr. Zip: 79915. Tel: (915) 772-4950. Gen. Mgr.: Bob Reyes; Prof. Mgr.: Danny Cortez.

Combine Music Corp. (BMI) (div. of Monument Rec. Corp.), 811 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 255-0624. Bd. Chm.: Fred Foster; Pres.: Bob Beckham; Gen. Mgr.: Johnny MacRae; Prof. Mgr.: Steve Singleton.
Affiliates: First Generation Music Co. (BMI), Longhorn Music, Moccasin Music Corp. (ASCAP), Music City Music (ASCAP), Resaca Music Publ'g Co. (BMI), Rising Sons Music (BMI), Songs of the World (BMI), Tennessee Swamp Fox Music, Vintage Music (BMI), Wide World of Music (ASCAP), Youngun Publ'g Co.
Int'l reps.: Argentina (Southern), Australasia (Festival in Australia), Austria (Rolf Budde in Germany), Belgium (New Dayglow in Netherlands), Brazil (Southern), Denmark (Air in Sweden), Finland (Air in Sweden), France (Rideau Rouge), Germany (Rolf Budde), Iceland (Air in Sweden), Italy (G. Ricordi), Japan (Taiyo), Luxembourg (New Dayglow in Netherlands), Mexico (Southern), Netherlands (Basart, Rolf Budde in Germany), Norway (Air in Sweden), South Africa & all other African territories under SAMR administration (Clan in South Africa), Spain (Southern), Sweden (Air), Switzerland (Rolf Budde in Germany), UK, Ireland & Commonwealth except Australasia & Canada (Keith Prowse in England).

Comet Music Corp. (ASCAP), see ATV Music.

Commander Publ'ns (ASCAP), 1610 N. Argyle Ave., Hollywood, Calif. 90028. Tel: (213) 469-3528. Owner: Johnny Mercer; Gen. Mgr.: Marshall Robbins.
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Common Good Music Co. (BMI), see Damont & Wes Farrell.

Com Music (ASCAP), see Caribou.

Companion Music (BMI), see Warner Bros.

Complex Three Ltd. (BMI), see Copyright Serv. Bureau.

Compo Music Publ'g Co., see Sunny Lane.

Composers Press Inc. (ASCAP), see Seesaw.

Con Brio Music (BMI), 824 19 Ave. S., Nashville, Tenn. 37203. Tel: (615) 329-1944. Pres.: Bill Walker; Sec'y-Treas.: W. Jeff Walker; Creative Dir.: Michael Kosser.
Affiliate: Wiljex Publ'g Co. (ASCAP).

Concordia Publ'g House (SESAC), 3558 S. Jefferson Ave., St. Louis, Mo. 63118. Tel: (314) 664-7000. Cable: CONPUBCO. Pres.: Dr. Ralph L. Reinke.
Int'l branch: England.

Concord Music Publ'g Co. Inc. (ASCAP), see Henri Elkan.

Condominium Publ'g Group Inc. (BMI), 156 Fifth Ave., Suite 612, New York, N.Y. 10010. Tel: (212) 691-9294. Pres. & Gen. Mgr.: Charles Tolliver.
Affiliates: New Phase Publ'g Co. (BMI), Stanco Publ'g Co. (BMI), Tolltone Publ'g Co. (BMI).

Cone Music Co. (BMI), see Joe Keene.

Randy Cone Music (BMI), see Fullness.

Conley Music Inc. (ASCAP), see Claridge.

Mike Conner Music Corp. (BMI), see Loring.

Conn Music Co. Inc. (BMI), 60 E. Eighth St., Suite 128, New York, N.Y. 10003. Tel: (212) 674-8420. Pres.: Walter Cohen.
Affiliate: Contree Music Co. (ASCAP).

Conquest Music Corp. (ASCAP), see Copyright Serv. Bureau.

Conquistador Music (ASCAP), 15855 Wyoming, Detroit, Mich. 48238. Tel: (313) 861-2363. Pres.: Don Davis; Publ'g Dir.: Brian Spears; Prof. Mgr.: Eli Fountain. (Administered by Screen Gems Columbia).
Affiliate: Groovesville Music (BMI).

Conrad Music (BMI), see Arc.

Consolidated Music Publ'rs (ASCAP), see Music Sales.

Consue Music Inc. (BMI), see Copyright Serv. Bureau.

Contemporary Mission Music Inc. (BMI), PO Box 21, St. Louis, Mo. 63166. Pres.: John T. O'Reilly; Prof. Mgr.: Patrick J. Berkery.
Branch: Westport, Conn., PO Box 418, Saugatuck Sta. Zip: 06880. Tel: (203) 226-3832. Gen. & Prof. Mgr.: Jack F. Coyne.

Contention Music (SESAC), PO Box 824, Nashville, Tenn. 37202. Tel: (615) 352-7068. Pres. & Gen. Mgr.: Ted Harris; Prof. Mgr.: Jackie Harris.

Continuo Music Press Inc. (BMI), see Alexander Broude.

Contree Music (ASCAP), see Conn.

Controlled Sheet Music Serv. Inc., 112 Hudson St., Copiague, L.I., N.Y. 11726. Tel: (516) B42-B080. Pres.: Ronald Ravitz; Sales Mgr.: Jack Kaye; Customer Serv.: Linda Press.
Branch: Fort Lauderdale, Fla., 2990 NW 46 Ave. Zip: 33313. Tel: (305) 735-7777. Gen. Mgr.: Sol Ravitz.
Affiliate: Karamar Publ'g Co. Ltd. (SEE ADVERTISEMENT)

Cookaway Music Inc. (ASCAP), see Dick James.

Cook County Music (ASCAP), see Caribou.

Cookie Box Music Inc. (BMI)—Pres.: Phil Hurtt—see Lloyd Remick.

Martin Cooper Music (ASCAP), PO Box 3331, Beverly Hills, Calif. 90212. Tel: (213) 275-4508. Pres.: Martin Cooper.
Affiliate: Little Darlin' Music (BMI).

Sam Coplin (BMI), 100 N. Central Expwy., Richardson, Tex. 75080. Tel: (214) 238-7071. Pres.: Sam Coplin; Gen. Mgr.: Gerald Coplin.

Copperband Music Co. Inc., see T.B. Harms—Hall-Clement.

Copper Canyon Music (ASCAP), see Jim Halsey.

Copperpenny Music Publ'g Co. Inc. (BMI), see Rondor.

Copyright Serv. Bureau Ltd., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-5030/1188. Agent: Walter Hofer.
Administered companies: Aldrich Music Co. (BMI), Alford Music (ASCAP), Alpane Music Inc. (ASCAP), Amani Music, American Metropolitan Ents. of New York Inc. (AME) (BMI), And Music (BMI), Ariella Music Ents. Inc. (ASCAP), Edward Arthur Music Co. (BMI), Assiniboine Music Co. (BMI), Atwater Music (ASCAP), Back Porch Music (BMI), Barber-Picone Music Inc. (ASCAP), Barcone Music Co. Inc. (BMI), Berkshire Music Inc. (BMI), Bernettia Music Co. (BMI), Besco Music (ASCAP), Bestat Music Publ'g (ASCAP), Beverly-Culver Music Inc. (ASCAP), Big Five Music Inc. (BMI), Birdseye Music Publ'g Co. (BMI), Bitterwind Music, Black & White Music, Boldex Ents. Inc. (BMI), Bomac Publ'g (BMI), Briggsville Taylortown Music, Broadway Music Corp. (ASCAP), Broken Soul Music Co. (BMI), Brookdale Music (BMI), Bucky Music Co. (ASCAP), Bucrenlis Music Co. (BMI), By-Town Music (BMI), Calua Prod'ns (BMI), Cap-Quist Music (BMI), Casserole Music Corp. (BMI), Cayman Music Ltd. 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(BMI), Mongo Music Inc. (BMI), Moonbird Music (ASCAP), Herbert H. Moss Publ'g Co. (ASCAP), Music of Today Inc. (BMI), Myers Music Inc. (ASCAP), Johnny Nash Music Inc. (ASCAP), Nayland Music Co. (BMI), Neems Music Co. (ASCAP), Nemperor Music Ltd. (BMI), Ninandy Music Co. (BMI), Nirvana Music Co. (BMI), Obie Music Inc. (BMI), Objets d'Art (BMI), Onna Music (BMI), On Stage Music (BMI), Orco Publ'g (BMI), Orellia Music Co. (BMI), PDA Music Inc. (ASCAP), Pam Cal Music (BMI), Charlie Parker Music Co. (BMI), Park Lane Music, Dan Penn Music Inc., Percival Music (BMI), Peterna Music Co. (ASCAP), Piccadilly Music Corp. (BMI), Pierphil Music Co., Pinelawn Music Publ'g Co. Inc. (BMI), Plex Music (ASCAP), Pocono Publ'g Co. Inc. (BMI), Poz Music Inc. (ASCAP), Pubit (BMI), Publicare (ASCAP), Puffin Prod'ns Inc. (BMI), Quicksilver Music Corp. (BMI), Quiston Music Co. (BMI), RSO Publ'g Inc. (ASCAP), Rambed Publ'g Co. Inc. (BMI), Rap Sac Music, Ro Wes Music Co. 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Int'l firms represented: Abigail (UK) in USA, Philippines; Essbee (Canada); Marmalade (UK); St. George (UK) in USA, Mexico, Philippines; Starchild (France) worldwide.

Coral Rock Music Corp. (ASCAP), see Wes Farrell.

Corcovado Music Corp. (BMI), see Helios.

Corda Music Inc. (ASCAP), 3398 Nahatan Way, Las Vegas, Nev. 89109. Tel: (702) 732-2576. Pres.: Mike Corda.
Affiliate: Emcee Music (BMI).
Int'l rep.: UK (Dick James).

Cordell-Russell (BMI), see Skyhill.

Cordial Music Co. (BMI), see Channel.

Cordon Music Corp. (BMI), see Big Seven.

Cordova Publ'g Co. (BMI), see Alshire.

Corey Int'l Publ'ns (BMI) (div. of Corey Int'l Ents. Inc.), PO Box 1776, Nashville, Tenn. 37202. Tel: (615) 331-0387. Pres. & Gen. Mgr.: Dallas Corey; Prof. Mgr.: Renee Corey.
Affiliate: Delcor Music (ASCAP).
Int'l firm represented: Carlin (UK).

Corinth Music Ltd. (BMI), see Heavy Music.

Cornerstone Publ'g Co. (BMI), see United Artists.

Cornwall Music Ltd. (BMI), see Mietus.

Corpo Prod'ns (BMI), see Eden.

Cos Cob (ASCAP), see Boosey & Hawkes.

Cosmic Q Inc. (BMI), 7006 Dominican St., New Orleans, La. 70118. Tel: (504) 861-0463. Pres.: Quint Davis; Admin'r: Parker Dinkins.

Don Costa Prod'ns Inc. (BMI), 1660 Queens Rd., Los Angeles, Calif. 90069. Tel: (213) 654-7303. Pres.: Don Costa; Gen. Mgr.: Leo G. Costa; Prof. Mgr.: Stanley Costa.
Affiliates: Fling Music Inc. (BMI), Heldon Music Inc. (ASCAP), Nano Music Co. (BMI), Tancy Music Co. (ASCAP), Tapez Music Inc. (ASCAP).

Cotillion Music Inc. (BMI), 75 Rockefeller Plaza, New York, N.Y. 10019. Tel: (212) 484-6000. Cable ATCOMUSIC. Pres.: Jerry Greenberg; Prof. Mgr.: Joanne Davidson.
Affiliates: Pronto Music Inc. (BMI), Superhype Publ'g (ASCAP). Walden Music Inc. (ASCAP).
Int'l reps.: Australia (Quaver), Belgium (Warner-Filipacchi), France (Warner-Filipacchi), Germany (Muz Musik Unserer Zeit), Greece (Intersong), Israel (April), Italy (Ricordi), Jamaica (Sheila), Japan (Taiyo), Mexico (Gamma), Netherlands (Basart), South Africa (Laetrec), South America (Peer-Southern), Spain (Hispavox).

Cotton Pickin' Music (ASCAP), see Garrett.

Counterpart Music (BMI), 3744 Applegate Ave., Cincinnati, Ohio 45211. Tel: (513) 661-8810. Pres.: Howard Lovdal.
Affiliates: Hurdy Gurdy (BMI), Second Generation Music Inc. (SESAC).

Countless Songs Ltd. (BMI), see Ivan Mogull.

Country Boy Publ'g Co. (BMI), see Glolite Publ'g.

Country Gentleman Music Inc. (BMI), see Big Seven.

Country Star Music (ASCAP), 439 Wiley Ave., Franklin, Pa. 16323. Tel: (814) 432-4633. Pres.: Norman Kelly.
Affiliates: Kelly Music Publ'ns (BMI), Process Music Publ'ns (BMI).
Int'l reps.: Canada (Canadian Music Sales), UK (B. Feldman).

Country Stream Music (BMI), Box 2644, St. Louis, Mo. 63116. Tel: (314) 352-4741, 353-8851. Pres.: Tony Mazola; Gen. Mgr.: Sam Mazola.
Affiliates: Golden Boy (BMI), Maz-Kap Music (ASCAP).

County Line Music (ASCAP), see Skinny Zach.

County Seat Music (BMI), see David Rubinson.

Courtial Music (BMI), see Royalty Control Corp.

Court of Kings Music (BMI), see Faron Young.

Cousins Inc. (BMI), 382 E. Fordham Rd., Bronx, N.Y. 10458. Tel: (212) 584-0980. (Administered by Copyright Serv. Bureau).

Cow Creek Music (SESAC), see Georgene.

Crab Music (ASCAP), 930 S. Genesee Ave., Los Angeles, Calif. 90036. Tel: (213) 936-2906, 939-0107. Owner: Charles R. Blaker.

Crabshaw Music (ASCAP), see David Rubinson.

Crash Music Co. (BMI), 8 Elwyn Court, Silver Spring, Md. 20910. Tel: (301) 588-6837. Pres.: Ernest Fields; Gen. Mgr.: Kathleen Fields.

Crawdad Music (BMI), see Shelby Singleton.

Crazy Cajun (BMI), 5626 Brock, Houston, Tex. 77023. Tel: (713) 926-4431. Pres.: Huey P. Meaux; Gen. Mgr.: Beth Thornton.
Affiliates: Low-Note Publ'g Co. (BMI), Swamp Music Inc. (ASCAP).

Crazy Chords Music (BMI), 153 Hammond Rd., Centereach, L.I., N.Y. 11720. Tel: (516) 698-8752. Gen. Mgr.: Marc Bellack.

Crazy Crow Music (BMI), see Segel & Goldman—Joni Mitchell.

Creative Artists Music (BMI), 6 Van Ness Rd., Binghamton, N.Y. 13905. Tel: (607) 797-3909. Cable: SOLAKMUSIC. Pres.: Johnathan K. Solak; Gen. Mgr.: G. Bruce Berg; Prof. Mgr.: J.J. Packer.
Branch: Los Angeles, Calif., 8440 Sunset Blvd. Zip: 90069. Tel: (213) 656-4192. Cable: SOLAKWEST. Gen. Mgr.: Eliane Evans; Prof. Mgr.: Cynthia Berg.

Creative Concepts Publ'g Corp., 720 El Paseo Rd., Ojai, Calif. 93023. Tel: (805) 646-4811. Pres.: John L. Haag.
Affiliate: Portside Music (ASCAP).

Creative Funk Music Inc. (ASCAP), 122-21 Merrick Blvd., St. Albans, N.Y. 11431. Tel: (212) 978-6400. Pres.: Deek DeBerry; Gen. Mgr.: Jane Stovell; Prof. Mgr.: Gary DeBerry.

Creative Music (ASCAP), see Ovation.

Cremo Music Co. (BMI), see Copyright Serv. Bureau.

Crescendo Music Corp., PO Box 395, 8 Bunting Ln., Naperville, Ill. 60540. Tel: (312) 357-0207. Owner: Ed Adams.
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Branch: New York, N.Y., 17 W. 60 St. Zip: 10023. Tel: (212) 245-7236.
Int'l branch: France.
Affiliates: Atlantic Music Corp. (BMI), Austin Music Co. (BMI), Michael H. Goldsen Inc. (ASCAP), Granite Music Corp. (ASCAP), Peters Music Co. (ASCAP), Tex Ritter Music Publ'ns Inc. (ASCAP), Tylerson Music Co. (ASCAP).
Critique Music Publ'g Co. (BMI), 21 Jacob Way, Reading, Mass. 01867. Tel: (617) 944-0423. Pres.: Carl Strube; Gen. & Prof. Mgr.: Steven Diamond.
Affiliates: Carlwood Music (SESAC), Carl Strube Music (ASCAP).
Croma Music Co. (ASCAP), 37 W. 57 St., New York, N.Y. 10019. Tel: (212) 759-8730. Pres.: R. Colby.
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Cromwell Music Inc. (ASCAP), see TRO.
Crooked Creek Music (BMI), see Sing Me.
Cross Keys Publ'g Co. (ASCAP), see Tree.
Crossroads Music Co. (BMI), see Savoy.
Crowsnest Music (BMI), see New York Times.
Cuban Music Corp. (BMI), see United Artists.
Cube Music Corp. (ASCAP), see Rohm.
Cudda-Pane Music Inc. (BMI), see Big Seven.
Cundy-Bettoney Co. Inc. (ASCAP), see Carl Fischer.
Curtom/Gemigo Rec. Co., 5915 N. Lincoln Ave., Chicago, Ill. 60659. Tel: (312) 769-4676. Co-Pres.: Marv Stuart, Curtis Mayfield.
Affiliates: Aopa Music Co. (ASCAP), Gemigo Publ'g, Mayfield Music, Silent Giant (ASCAP).
Curtom Publ'g Co. Inc. (BMI), see Warner Bros. (US rights) & Ivan Mogull (Int'l rights).
Curzerio Music Publ'g (BMI), see Copyright Serv. Bureau.
Custer's Last Music Co. (BMI), 27527 Meadowbrook, Novi, Mich. 48050. Tel: (313) 349-9325.
Affiliated firm: Silver Shadow Music (BMI).
Int'l firm represented: Brussel Sprout (Canada).
Cyma Music Co. (ASCAP), see Chappell.
Cynosure Music (ASCAP), PO Box 69585, West Hollywood, Calif. 90069. Tel: (213) 655-7819. Owner: David Otto.
Czedon Music (BMI), see Mietus.

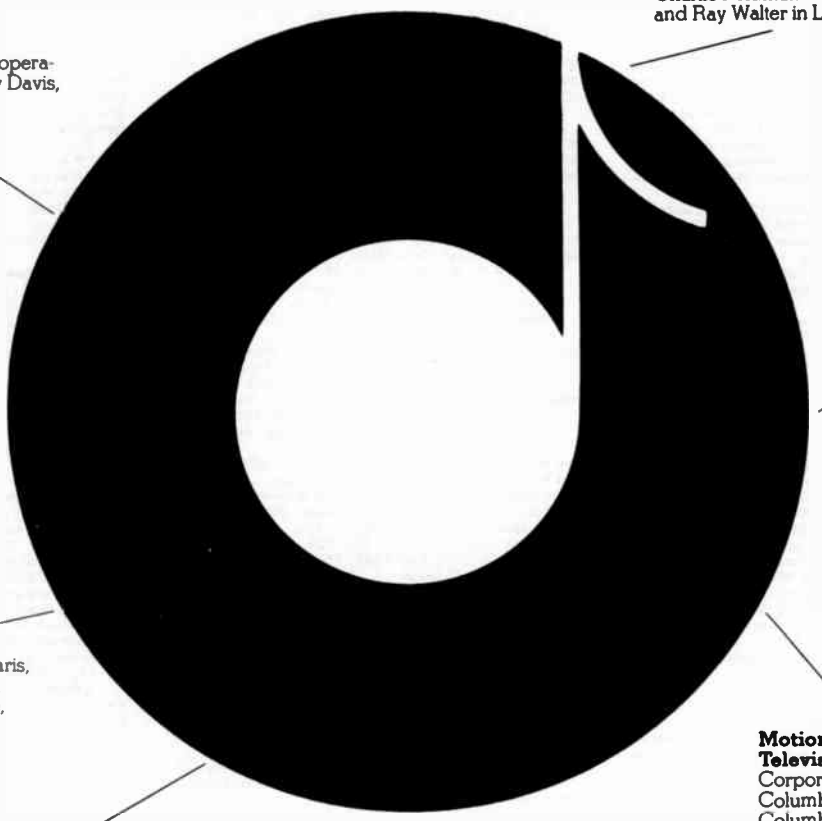
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D C-3 Music (ASCAP), 71 Hillside Beach, Little Elm, Tex. 75068. Tel: (214) 292-1128. Pres.: Scotty McKay; Gen. Mgr.: Catherine Lipscomb; Prof. Mgr.: R.O. Adkison.
Branch: Dallas, Tex., 4339 Bonham. Zip: 75229. Tel: (214) 350-0071. Gen. Mgr.: Maxine Lipscomb; Prof. Mgr.: Guggio Bea.
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Dalcor Music (ASCAP), see Corey Int'l.
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Damont Corp., 9200 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 273-4922. Pres.: David Mook.
Branch: New York, N.Y., 3 E. 54 St. Zip: 10022. Tel: (212) 935-9140.
Affiliates: American Dream Music Co. (ASCAP), Common Good Music Co. (BMI).
Dana Publ'g Co. (BMI), 1130 Stillwater Dr., Miami Beach, Fla. 33141. Tel: (305) 865-8960. Pres.: Walter Dana.
Danby Music Co. (BMI), see Fisher Music Corp.
Dandelion Music Co. (BMI), see Jamie.
Dandy Ditties Unltd. (ASCAP), see A. Schroeder.
Danielle Music Co. (ASCAP) (div. of Hilton House Inc.), PO Box 315, Cleveland, Ohio 44127. Tel: (216) 429-1133. Pres.: Donald B. Catalano; Gen. Mgr.: Danielle Catalano; Prof. Mgr.: Marian Driscoll.
Danor Music Inc. (BMI), 1802 Grand Ave., Nashville, Tenn. 37212. Tel: (615) 327-4568. Pres.: David Briggs; Prof. Mgr.: Troy Seals.
Affiliate: Quadrafonic Music Inc. (ASCAP).
Daramus Inc. (BMI), see Dick James.
Dar-Jen Music (BMI), see Darla & 20th Century.
Dark Valley Music (BMI), see Homebrew.
Darla Music Inc. (ASCAP), c/o 20th Century Music, 8255 Sunset Blvd., Los Angeles, Calif. 90046. Tel: (213) 656-5771. Pres. & Gen. Mgr.: Mike Post; Prof. Mgr.: Joey Averback. (Administered by 20th Century)
Affiliate: Dar-Jen Music (BMI).
Darleen Music Publ'g Co. (BMI), 10 Hardy Rd., Westbrook, Me. 04092. Tel: (207) 854-2044. Pres. & Gen. & Prof. Mgr.: Allerton H. Hawkes.
Darren Music Co. (ASCAP), see Cherrolyne & Larilee.
Dartmoor Music (ASCAP), see Bicycle.
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James Allan Dash/Baltimore (SESAC), see Summy-Birchard.
Dateline Music (BMI), see Sword & Shield.
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David Music (BMI), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 247-2159.
Affiliate: Sarah (ASCAP).
Davike Music Co. (BMI), PO Box 8842, Los Angeles, Calif. 90008. Tel: (213) 737-7585. Owner: Isaiah Jones Jr.
Joe Davis (ASCAP), 70 Riverside Dr., New York, N.Y. 10024. Tel: (212) 724-3930. Pres.: Joe Davis; Gen. Mgr.: Hud Collins.
Affiliate: New Preston Music (BMI).
John Davis Music Co. (ASCAP), 1339 Disston St., Philadelphia, Pa. 19111. Tel: (215) 722-8150. Pres.: John Davis; Prof. Mgr.: Harry Chipetz.
Affiliated firm: Bry-Wek Music Corp. (ASCAP).
Davlin Music (ASCAP), see Royalty Control.
Dawnbreaker Music Co. (BMI), 461 Brand, San Fernando, Calif. 91340. Tel: (213) 365-9371. Pres.: Marcia Day; Dir.: Richard Joseph; Prof. Mgr.: Dude McLean.
Affiliates: Blue Onion (ASCAP), Jasmine (ASCAP), Seven Valleys (ASCAP).
Int'l rep.: Carlin Music Corp. (UK).
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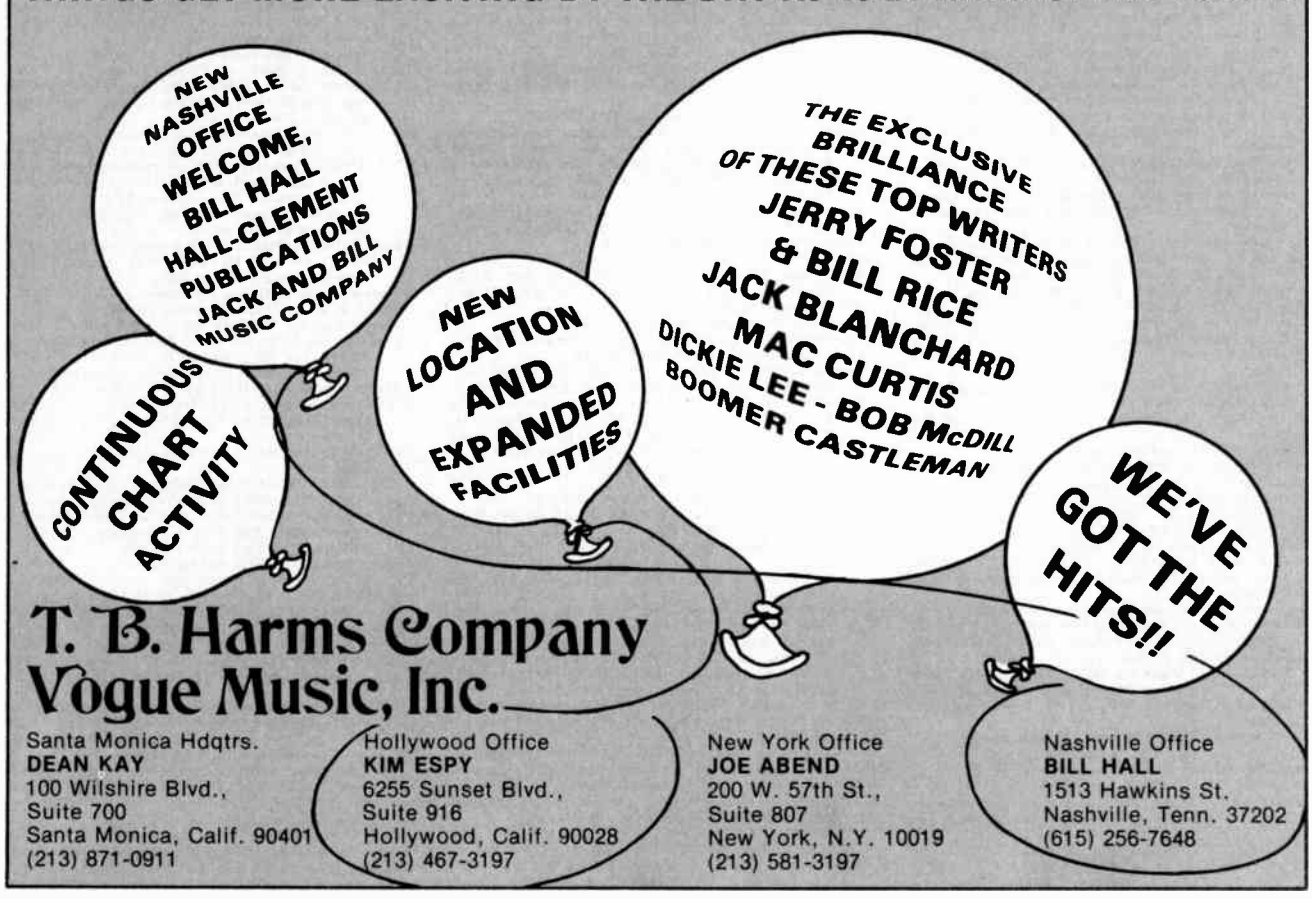
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Int'l firms represented: Ed. Andel-Gervan (Belgium), Ed. Musicales Brogneaux (Belgium), CeBeDeM (Belgium), Ed. A. Cranz (Belgium), Ed. Metropolis (Belgium), Arthur Meulmans-Fonds (Belgium), Molenaar (Netherlands), Tieroloff-Rosendaal (Netherlands), J.A.H. Wagenaar (Netherlands), Ed. Ysaye (Belgium).
Elkan-Vogel Inc. (ASCAP), see Theodore Presser.
Ellipsis Music Corp. (ASCAP), see Jamie.
Ellis Music Publ'g Co., 1129 NE 92 St., Miami Shores, Fla. 33138. Tel: (305) 758-9704. Owner: Harriet Ellis.
Elm Publ'g Co. (BMI), PO Box 1100, 14621 Allen St., Westminster, Calif. 92683. Tel: (714) 893-0329. Pres.: Edd L. McNeely.
El Paso Music Co. (ASCAP) (div. of Quadrasonic Corp. of America), PO Box 9398, 1904 Montgomery St., Fort Worth, Tex. 76107. Tel: (817) 261-2671. Pres. & Gen. Mgr.: Sam Atchley; Prof. Mgr.: Johnny Carroll.
Affiliate: Saucer Eyes Music (BMI).
El Patricio Music (BMI), see Hidle.
Elrita Music (ASCAP), see Richard Delvy.
Elusive Sounds Music (ASCAP), see Rondor.
Elva Music Inc. (ASCAP), see Publishers' Licensing Corp.
Elvis Music Inc. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 489-8170.
Elvitrue Rec'g Music Publ'g Co. (BMI), PO Box 3022, Wilmington, N.C. 28401. Tel: (919) 763-9649, 799-5063. Pres.: John Lewis Jones; VP: Betty Foy Scavella; Prof. Mgr.: James L. Wheeler.
Affiliates: Irene Music Co. (BMI), Music Makers Network of America Prod'ns, Satelite Music Publ'rs Network of America.
Int'l firm represented: Tin Pan Alley (UK).
Int'l reps.: Canada (London), Philippines (Playtex).
Embamba Music Inc. (ASCAP)—Pres.: Alphonso Johnson—see Lloyd Remick.
Embassy Music Corp. (BMI), see Music Sales.
Ember Ents. Inc. (BMI), see Kenwood.
Emcee Music (BMI), see Corda.
Emko Music Corp. (BMI) (div. of Emko Talent Assocs. Corp.), Box 176, Monsey, N.Y. 10952. Tel: (914) 352-7516. VP & Gen. & Prof. Mgr.: Edward M. Kaplan.
Affiliates: Floss Music (BMI), Sound-Screen Ltd. (BMI).
Emm-Jay Music Inc. (BMI), see A. Schroeder.
Emperor Music Inc. (BMI), see H.B. Webman.
Empire Music Co. Ltd. (BMI), 411 Quay St., Port Huron, Mich. 48060. Tel: (313) 985-5443. Gen. Mgr.: Larry Mitchell.
Branch: Seattle, Wash., Arrex Music (BMI), 2707 California Ave. SW. Zip: 98116. Tel: (206) 935-0095. Gen. Mgr.: Ronald Turck.
Home office: Canada.
Empire Songs (ASCAP), see Deejay.
Empress Music Inc. (ASCAP), see Frank Music Corp.
Enchanted Music Co. Inc. (ASCAP), see Alouette Prod'ns.
Enchantment Music Co. (BMI), PO Box 998, Mesilla Park, N.M. 88047. Tel: (505) 524-1889. Owner: Emmit H. Brooks.
Encounter Music Co. (BMI), see Tempi.
Endeavor Music (ASCAP), 30064 Annapolis Circle, Inkster, Mich. 48141. Tel: (313) 729-7836. Pres.: Hardie W. Daniel.
Branch: Detroit, Mich., 2043 Clements St. Zip: 48238. Tel: (313) 865-9582. Gen. Mgr.: Clark Daniel.
Affiliated firm: Robert A. Carrier Music Co. (ASCAP).
End Music Inc. (BMI), see Big Seven—Frost.
Energetic Prod'ns (BMI), 3370 Riverview Dr., Riverside, Calif. 92509. Tel: (714) 686-3613. Dir.: H.F. Turnbull.
Enoch & Sons (N.Y.) (ASCAP), see Boosey & Hawkes.
Ensemble Music Press (ASCAP), see Carl Fischer.
Ensign Music Corp. (BMI), see Famous.
Entertainment Showcase Inc. (BMI), 4606 Clawson Rd., Austin, Tex. 78745. Tel: (512) 444-5489. Pres. & Gen. Mgr.: Windell T. Tyler.
Affiliates: Saved Publ'g Co. (BMI), Trinity ARK (BMI).
Entropy Ents. Ltd. (BMI), see Copyright Serv. Bureau.
Epitome Music Co. (BMI), see BC Ents.
Epp's Music Co. (BMI) (div. of Universal Sound City), PO Box 28123, 735 N. Gen. McMullen Dr., San Antonio, Tex. 78228. Tel: (512) 434-5555. Pres.: A. Epstein.
Affiliate: Senisa Music (ASCAP).
Equant Music Inc. (BMI), see Heavy Music.
Equator Music (BMI), see Valgroup.
Equinox Music (BMI) (div. of American Variety Int'l), 9220 Sunset Blvd., Suite 224, Los Angeles, Calif. 90069. Tel: (213) 273-3060. Pres.: Seymour Heller; Exec. VP: Ray Harris; Gen. Mgr.: Ed Cobb.
Affiliates: Candelabra Music, Center Star Music, Hornbrook Music, Lara Music, Umbra Music (all BMI).
Int'l rep.: Austria, Germany, Switzerland (Melodie der Welt in Germany).
Ernkel Music Co. (BMI) (div. of Ernest Kelley Inc.), 20414 Warrington Dr., Detroit, Mich. 48221. Tel: (313) 862-1878. Pres.: Ernest Kelley; Gen. Mgr.: Irving R. Kelley; Prof. Mgr.: John E. Griffith Jr.
Branch: Knoxville, Tenn., Rt. 5, Millertown Pike. Zip: 37914. Tel: (615) 522-1503. Gen. Mgr.: Gwen Fortson; Prof. Mgr.: John Fortson Jr.
Affiliated firm: KellGriff Music Publ'g Inc. (BMI).
Affiliate: Jeneva Music Co. (BMI).
Erva Publ'g Co. Inc. (BMI), 200 W. 57 St., Suite 1404, New York, N.Y. 10019. Tel: (212) 765-5722.
Eskimo Point Music Publ'g Co. (BMI), E2 Birch Park, Fairbanks, Alaska 99701. Tel: (907) 456-6098, 452-7023. Pres.: Rolin Allison Sr.; Gen. Mgr.: Myra Allison; Prof. Mgr.: Bill King.
Affiliates: Hard Luck Publ'g Co. (BMI), Myra-Allison Publ'g Co. (BMI), Zine Publ'g Co. Inc. (BMI).
Esprim Ltd. (BMI), see Copyright Serv. Bureau.
Essbee Music, see Copyright Serv. Bureau.
Essex Music Inc. (ASCAP), see TRO.
Essex Music Int'l Inc. (ASCAP), see TRO.
Esteem Music Corp. (BMI), see United Artists.
Estella Music (BMI), see Jondora—Orpheum.
Eternity Music (ASCAP), see Martin Cohen.
Ethnic Music Publ'g Co. Inc. (ASCAP), see Ashley.
Don Eugenio Music Inc. (ASCAP), see Rondor.
Eulenburg (SESAC), see C.F. Peters.
Evans Music Co. (ASCAP), see Carl Fischer.
Richard Evans Music (ASCAP), see Yuggoth.

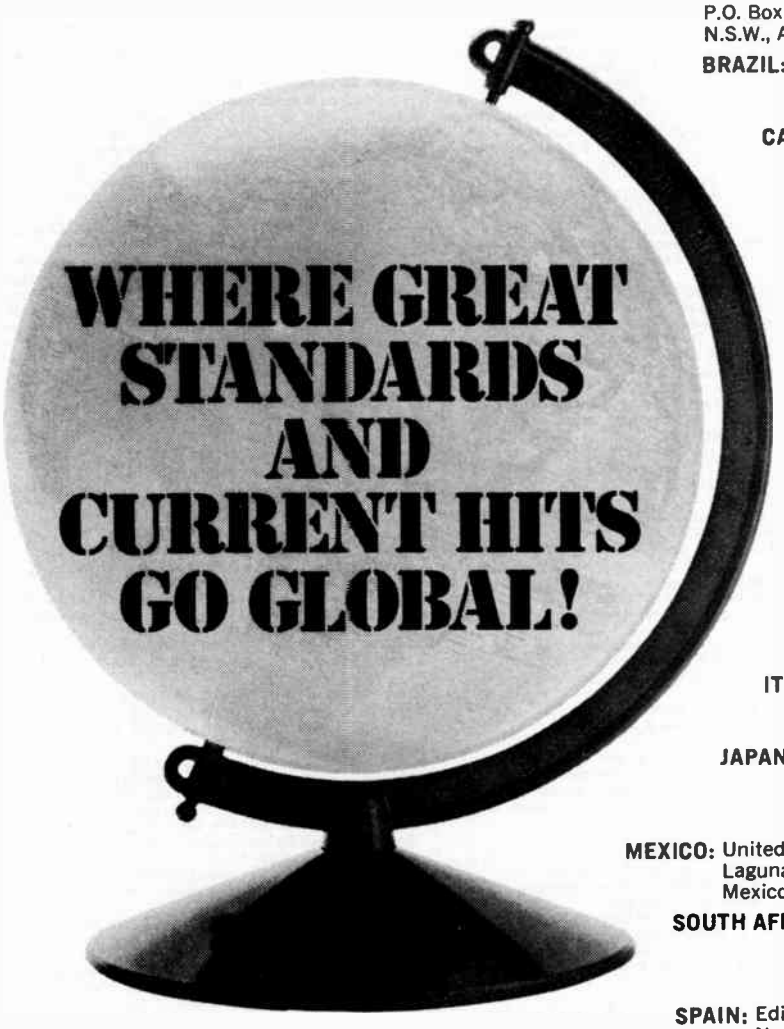
Evening Publ'ns (ASCAP), 1923 Classen Blvd., Okahoma City, Okla. 73106. Tel: (405) 528-1066. Pres.: Brian Sullivan; Gen. Mgr.: Bill Peterson; Prof. Mgr.: Donald Devaney.
Branch: Nashville, Tenn., 509 Scholarship Dr. Zip: 37209. Gen. Mgr.: Don Devaney.
Evensong Music (BMI) (div. of Blue Hour Prod'ns Inc.), PO Box 4585, Milwaukee, Wis. 53207. Tel: (414) 482-3340. Pres.: Susan Marie Thomas; VP: Richard Paul Thomas.
Affiliate: Evenstar Music (ASCAP).
Evenstar Music (ASCAP), see Evensong.
Everette Music Publ'g Co. (BMI), PO Box 68, Rt. 1, Ward, S.C. 29169. Tel: (803) 685-7396. Pres.: Leon Everette; Sec'y-Treas.: Cathy S. Baughman.
Affiliated firm: Audway Music Co. (BMI).
everlov'in Publ'g (BMI), Rt. 4, 872 Parsons Dr., Huntsville, Ala. 35803. Tel: (205) 883-1800. Pres.: David Redden; Sec'y-Treas.: Lise Garneau.
Every Little Tune Inc. (ASCAP), see Wes Farrell.
Evie Music Inc. (ASCAP), see Chappell.
Evil Eye Music Inc. (BMI), see TRO.
Evilot Music Inc. (ASCAP), see Publishers' Licensing Corp.
Evolle Music Co. (BMI), 3030 E. 79 St., No. 3B, Chicago, Ill. 60649. Tel: (312) 721-8548. Owner: Edward Keyes.
Exbrook Publ'g Co. (BMI), 9110 Sunset Blvd., Suite 100, Los Angeles, Calif. 90069. Tel: (213) 271-1103. Owner: Melville A. Shauer.
Excellorec Music Co. Inc. (BMI), 1011 Woodland St., Nashville, Tenn. 37206. Tel: (615) 226-5660. Pres.: Bob Tubert; Gen. Mgr.: Brenda Oatsvall.
Affiliates: Lookout Music Co. (ASCAP), Strange Music (SESAC).
Int'l reps: UK (Campbell Connelly & Co.).
ExtraGordonary Music Inc. (BMI), 1169 Ocean Ave., Brooklyn, N.Y. 11230. Tel: (212) 924-1675. Pres.: Alan Gordon; Gen. Mgr.: Christian Gordon.
Affiliated firms: Silent Winds Music (BMI), Stormy Forest Publ'g.
Extreme Music Inc. (ASCAP), see Warner Bros.
Eyeball Music (BMI), PO Box 11741, Chicago, Ill. 60611. Tel: (312) 973-7736. Pres. & Gen. Mgr.: Bruce Iglauer.
Int'l rep.: Belgium, Netherlands, Sweden, UK (Sonet in Sweden).
Eye of Madley Music (ASCAP), see Martin Cohen.
Eyes Havit Music Inc. (BMI), see Chappell.

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F A A Music (BMI), 844 W. 107, Los Angeles, Calif. 90044. Tel: (213) 755-4972. Owner: Frank Armstrong.
Fab Music Inc. (BMI), see Brut.
Fairfield Publ'ns (BMI), see Novello.
Fairlane Music (ASCAP), see Chappell.
Fairlight Music Co. Inc. (BMI), see Fred Ahlert.
Fair Music Ltd. (ASCAP), see Rondor.
Fairweather Publ'g, 910 N. 10 St., Cambridge, Ohio 43725. Tel: (614) 439-1752. Pres.: Bob Jackson.
Fall River Music Inc. (BMI), see Sanga.
Falls City Music (BMI), 9701 Taylorsville Rd., Louisville, Ky. 40299. Tel: (502) 267-9658. Pres.: Ray Allen.
Affiliate: Gazebo Music (ASCAP).
Fame Publ'g Co. Inc. (BMI), 603 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel: (205) 381-0801. Pres.: Rick Hall; VP Publ'g & Prof. Mgr.: James Larry Hamby.
Affiliate: Rick Hall Music (ASCAP).
Fameville Music Corp. (BMI), see Famous.
Family Affair Music Co. (ASCAP), see Respect.
Family of Man Music Inc. (ASCAP), see House of Cash.
Famosonda Music (BMI), 22146 Lanark St., Canoga Park, Calif. 91304. Tel: (213) 887-6474. Pres. & Gen. Mgr.: Arthur Stewart.
Branch: Tulare, Calif., 1310 E. Kern. Zip: 93274. Tel: (209) 686-2533. Gen. Mgr.: Raymond A. Baradat.
Affiliated firm: House of Talley (BMI).
Famous Music Corp. (ASCAP) (div. of Gulf + Western Inds. Inc.), 1 Gulf + Western Plaza, New York, N.Y. 10023. Tel: (212) 333-3433. Cable: FAMUSIC. Chief Operating Officer: Marvin Cane; VP Admin.: Sidney Herman.
Branches: Hollywood, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 461-3091. Prof. Mgr.: Julie Chester; Creative Servs. Dir.: Billy Meshel—**Nashville, Tenn.**, 1609 Hawkins St. Zip: 37203. Tel: (615) 242-3531. Prof. Mgr.: Hy Grill.
Affiliates: Addax Music Co. Inc. (ASCAP), Blue Fame Music Corp. (ASCAP), Bruin Music Co. (BMI), Chrissica Music Corp. (BMI), Ensign Music Corp. (BMI), Fameville Music Corp. (BMI), Fat Mama Music Corp. (ASCAP), Growl Music (BMI), Meager Music (BMI), Pamelarosa Music Inc. (ASCAP), Parabut Music Corp. (BMI), Paramount Music Corp. (ASCAP), Paramount-Roy Rogers Music Co. Inc. (ASCAP), Para-Tal Music Corp. (ASCAP), Para-Thumb Music Corp. (BMI), Par-Ed Music Corp. (BMI), Pelew Music Inc. (ASCAP), Sun Vine Music Corp. (BMI), Talisman Music Corp. (ASCAP), Tinker Street Tunes (BMI), Vin-Sun Music Corp. (ASCAP).
Int'l reps: Canada (Famous Chappell), Europe (Famous Chappell), Japan (Nichion), Mexico (Campei); Philippines (Lustre).
Fania Publ'g Co. Inc. (BMI), 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 757-9120. Pres.: Jose Florez; Gen. Mgr.: Gertrude Fredd.
Affiliate: Vaya Publ'g Inc.
Farfitz Music (BMI), see Copyright Serv. Bureau.
Fargil Music Publ'g Co. (ASCAP), see Gil Gilday.
Fargo House Int'l (ASCAP), see Prima-Donna.
Farjay Music Publ'g Co. Inc. (BMI)—Gen. Mgr.: M. Stilove; Prof. Mgr.: Rufus Smith—see Gil Gilday.
Farmer & Thomas Music (BMI), PO Box 1257, 7310 Euclid St., Landover, Md. 20785. Tel: (301) 773-8871. Pres.: Clifton Thomas; Sec'y: Charles Farmer.
Branches: Seat Pleasant, Md., 6819 George Palmer Hwy. Zip: 20027—**Washington, D.C.**, 327 Upshur St. NW. Zip: 20011. Tel: (202) 882-7339.
Faro Music Publ'g (BMI), 225 N. New Hampshire Ave., Los Angeles, Calif. 90004. Tel: (213) 384-9586. Owner: Edward L. Davis.
Affiliates: Padua Music Co. (BMI), Poco Loco Music (BMI), Tamkoda Music Co. (BMI).
Far Out Music Inc. (ASCAP), 7417 Sunset Blvd., Hollywood, Calif. 90046. Tel: (213) 874-1300. Pres.: Jerry Goldstein; Exec. VP: Steve Gold.
Wes Farrell Org., 9200 Sunset Blvd., Suite 620, Los Angeles, Calif. 90069. Tel: (213) 273-4922. Cable: CHELSEA. TWX: 910-490-2540. Pres.: Wes Farrell; Gen. Mgr.: David Mook, Corporate Affairs Dir.: Mary McWilliams.
Branch: New York, N.Y., 3 E. 54 St. Zip: 10022. Tel: (212) 935-9140. Exec. VP: Steve Bedell; Prof. Mgr.: Jay Warner.
Int'l branch: England.
Affiliates: American Dream Music Co. (ASCAP), Chelsea Music Co. (BMI), Common Good Music Co. (BMI), Coral Rock Music Corp. (ASCAP), Every Little Tune Inc. (ASCAP), Pocket Full of Tunes Inc. (BMI).
Int'l firms represented: Belsize Music (UK), Essex (Australia), Intune (UK), Murray/Callender (UK).
Int'l reps.: Australia (Essex), Austria (Aberbach), Belgium (Belinda), Brazil (Intersong), Finland (Intersong in Sweden), France (Intersong-Tutti), Germany (Intersong), Hong Kong (Intersong in Singapore), Iceland (Intersong in Sweden), Italy (Esedra/Alfiere), Japan (Intersong), Malaysia (Intersong in Singapore), Netherlands (Intersong Basart, Artemis), Portugal (Canciones del Mundo in Spain), Scandinavia (Intersong in Sweden), Singapore (Intersong), South Africa (Intersong), South America except Brazil (Korn-Intersong in Argentina), Spain (Canciones del Mundo), Switzerland (Aberbach), UK (Artemis, Carlin).
Fast Music Inc. (BMI), see Big Seven—Frost.
Fat Mama Music Corp. (ASCAP), see Famous.
Fat Zach Music Inc. (BMI), see Skinny Zach.
Favorite Music Inc. (ASCAP), see Big Seven.
Featherbed Music Inc. (BMI), see Chappell.
Fee Bee Music Co. (BMI), 4517 Wainwright Ave., Pittsburgh, Pa. 15227. Tel: (412) 884-4727. Cable: FEBE. Pres.: J.M. Averbach; Gen. Mgr.: G. Phillips; Prof. Mgr.: Carl Hirce.
Leo Feist Inc. (ASCAP), see United Artists.
Fellowship Music, see Sword & Shield.
Felsted Music Corp. (BMI), see Burlington.
Fema Music Publ'ns (ASCAP), see Crescendo.
Femme Music Inc. (BMI), see Copyright Serv. Bureau.
Fender Bender Music (BMI), 2030 N. Oakland St., Arlington, Va. 22207. Tel: (703) 527-2692. Pres.: John Van Horn.
Fennario Music Publ'rs Inc. (ASCAP), 71 W. 23 St., New York, N.Y. 10010. Tel: (212) 255-7732. Cable: VANMUSICA. Pres.: Maynard Solomon; Foreign & Licensing Opns. Dir.: Jo Inguanti.
Affiliate: Ryerson Music Publ'g Inc. (BMI).
Int'l reps.: Austria (Rudolf Slezak in Germany), Benelux except Luxembourg (Veronica in Netherlands), France & Luxembourg (Bourne in France), Germany (Rudolf Slezak), Scandinavia (Air in Sweden), Switzerland (Rudolf



Slezak in Germany).
Fer De Lance (BMI), see Misty Haze.
Fermata Int'l Melodies Inc. (ASCAP), Sunset-Vine Tower Bldg., Suite 616, 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-7473. Pres.: Enrique Lebendiger; Mgr. & Sec'y: Debora Frenkiel.
Home office: Brazil.
Affiliate: Bendig Music Corp. (BMI).
Ferncliff Music (BMI), 114 S. Ivy Ln., Glen Mills, Pa. 19342. Pres.: Harry J. Coombs.
Ferndock Music (ASCAP) (div. of Wormwood Projects), 1540 Lehigh St., Boulder, Colo. 80303. Tel: (303) 499-1108. Gen. Mgr.: Michael D. Aisner.
Affiliates: Aftershock Music (ASCAP), Barking Spider Music (ASCAP), Eagleleaf Music (ASCAP), Toeshoe Tunes (ASCAP).
Fervent Sound Music (BMI), see Mietus.
Festive Music Publ'g (BMI), 38 Rhoda Ave., Haverstraw, N.Y. 10927. Tel: (914) 429-9371. Pres. & Prof. Mgr.: W.H. Smith; Gen. Mgr.: Lynda Mack.
Fez Music Co., see Martin Cohen.
Fiber Music (BMI), see Chappell.
Fiction Music Inc. (BMI), see Fourth Floor.
Fiddleback Music Publ'g Co Inc. (BMI), see Tommy Valando.
Fiddler Ted Music Inc. (ASCAP), see Mietus.
Fideree Music Co. (ASCAP), 3915 Prospect Ave., Hollywood, Calif. 90027. Tel: (213) 663-1073. Pres.: Josef Marais.
Int'l reps.: Canada (Frank), France (Tropicales), Italy (Frank), UK (Chappell, Essex).
Fielding Music Co. (ASCAP), see Gordon.
Fieldings Follies Music (BMI), see Copyright Serv. Bureau.
Fiesta Music Inc. (BMI), PO Box 2450, Hollywood, Calif. 90028. Tel: (213) 784-2777. Pres. & Gen. & Prof. Mgr.: Max Herman.
Affiliate: Herman Music Inc. (ASCAP).
Fifteen Years Music (BMI), see Baron.
Fifth Floor Music Inc. (ASCAP), see Martin Cohen.
Fifth House Music (BMI), 105 Oak Rim Court, No. 15, Los Gatos, Calif. 95030. Tel: (408) 356-1800. Pres.: Armin Hofsommer; Gen. Mgr.: John Colbrunn.
5th Star Music (BMI), see Segel & Goldman.
Fifth World Music (BMI), see 4-Star.
Figgy Music (BMI), see Peter Tevis.
Figurate Music Co. (ASCAP), see Lone Lake.
Figure Music Corp. (BMI), see Big Seven—Frost.
Fillmore Music House (ASCAP), see Carl Fischer.
Fi Music Inc. (ASCAP), see Jec.
Finn Tara Music (ASCAP), PO Box 1867, Hollywood, Calif. 90028. Tel: (213) 462-2425. Owner: Dennis McCrohan.
Firefly Music, see Rondor.
Fireweed Music. (ASCAP), see 4-Star.
First American Music Inc. (BMI), 147 Jefferson, Suite 407, Memphis, Tenn. 38103. Tel: (901) 523-2301. Pres.: Bill Harper.
First Central Music (BMI), see Martin Cohen.
First Generation Music Co. (BMI), see Combine.
Carl Fischer Inc. (ASCAP), 56-62 Cooper Sq., New York, N.Y. 10003. Tel: (212) 777-0900.
Branches: Los Angeles, Calif., 1101 S. Hope St. Zip: 90015. Tel: (213) 749-5227. Mgr.: Dwight Latham—**Chicago, Ill.,** 312 S. Wabash Ave. Zip: 60604. Tel: (312) 427-6652. Mgr.: Stephen H. Marlatt—**Boston, Mass.,** 156 Boylston St. Zip: 02116. Tel: (617) 426-0740. Mgr.: Warren Patterson.
Affiliates: American Music Ed., Cundy-Bettoney Co. Inc., Eastman School of Music, Ensemble Music Press, Evans Music Co., Fillmore Music House, Charles Foley Co., Charles W. Homeyer & Co., Pembroke Music Inc., R. D. Row Music Co. Inc., Signature Music Press, Trigon Music Inc., Triune Music Inc. Zia Music Press (all ASCAP).
Int'l firm represented: Paterson's Publ'ns Ltd. (UK).
J. Fischer & Bro., see Belwin-Mills.
Fishbowl Music Publ'r (BMI), 4834 Bissell Ave., Richmond, Calif. 94805. Tel: (415) 233-7487. Owner: William S. Newcomb.
Doris Fisher Music Corp. (ASCAP), see Fisher Music Corp.
Fishermen Inc., 4411 Dallas St., Houston, Tex. 77023. Tel: (713) 923-2261. Gen. Mgr.: Ross Foltz.
Home office: Scotland, Celebration Servs. Ltd. Int'l.
Fisher Music Corp. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 586-1504. Pres.: Dan Fisher.
Branch: North Hollywood, Calif., 6200 Klump St. Zip: 91603. Tel: (213) 761-1104. Gen. Mgr.: Frederic Fisher.
Affiliates: Danby Music Co. (BMI), Doris Fisher Music Corp. (ASCAP), Marvin Music Co. (ASCAP).
Fish Fry Music (ASCAP)—Pres.: Randy Wolfe—see Star Show.
Fish Music (ASCAP), see Jim Halsey.
Fish-Scent Music Co. (BMI), see Mietus Copyright.
Fitness King Music Co. (BMI), see A. Schroeder.
Fitzpatrick Music (ASCAP), see Copyright Serv. Bureau.
H. T. FitzSimons Co. Inc. (SESAC), 615 N. La Salle St., Chicago, Ill. 60610. Tel: (312) 944-1841. Cable: FITZCO. Pres. & Gen. Mgr.: R. E. FitzSimons.
Five & A-Half B Music (BMI), PO Box 1299, Wahiawa, Hawaii 96786. Tel: (808) 623-9958. Owner: Richard R. Riccio.
Five Arts Music (BMI), see Copyright Serv. Bureau.
Five Sisters Music Inc. (BMI), 133 Fifth Ave., New York, N.Y. 10003. Tel: (212) 475-7100. Cable: PURCELLAS. Pres.: Gerard W. Purcell.
Affiliates: Hirt Music Inc. (ASCAP), Leprechaun Music Inc. (BMI), Lupercalia Music Publ'g Co. Inc (ASCAP), Millbridge Music Inc. (BMI), Twin Forks Music Inc. (BMI).
Fix Square Music (BMI), see Sidney A. Seidenberg.
Flaming Arrow Music (MBI), see Mietus.
Harold Flammer Inc. (ASCAP), see Shawnee Press.
Flanka Music Corp. (ASCAP), see MCA Music.
Flashflower Music Publ'g (BMI), 129 Meigs St., Rochester, N.Y. 14607. Tel: (716) 461-3115. Pres.: Albert P. Gordon.
Flatcar Music Co. (BMI), see Chappell.
Flatland Music (ASCAP), see Big Country.
Flat Town Music (BMI), PO Drawer 10, Ville Platte, La. 70586. Tel: (318) 363-2139.
Flatunis Music (ASCAP), see Royalty Control Corp.
Fleetwood Music (ASCAP), see Warner Bros.
Fleetwood Music Inc. (BMI), see Mietus.
Flem Music (BMI), 8986 Birwood, Detroit, Mich. 48204. Tel: (313) 935-2547. Pres.: Arthur J. Fleming.
Fle Publ'g, see Copyright Serv. Bureau.
Flin-Flon Music (BMI), PO Box 103, Mullen, Neb. 69152. Tel: (308) 546-2293. Pres. & Gen. Mgr.: L.E. Walker; **Prof. Mgr.: David L. Walker.**
Fling Music Inc. (BMI), see Don Costa.
Flix Music Int'l Ltd. (BMI), see Alexander Broude.
Florence Music Co. Inc. (ASCAP), see Chappell.
Florentine Music (BMI), see Dawn Prod'ns.
Floss Music (BMI), see Emko
Fluffy Dog Music Co. (BMI), see Sky Rock.
Fly-By-Night Music Publ'g (BMI), see Beachtime.
Flying Spur Music Inc. (BMI)—Pres.: Eric Weissberg; Gen. & Prof. Mgr.: Richard Golub—see Jackelope.
Charles Foley Co. (ASCAP), see Carl Fischer.
Charles Foley Co. (Rachmaninoff works), see Belwin-Mills.
Folio Publ'ns Inc., see T.B. Harms—Hall-Clement.
Folklore Prod'ns Inc. (ASCAP), 1671 Appian Way, Santa Monica, Calif. 90401. Tel: (213) 451-0767. Pres. & Gen. Mgr.: Manuel Greenhill; Prof. Mgr.: Honora Hammesfahr.
Affiliates: Chandos Music (ASCAP), Hillgreen Music (BMI), Open Range Music (ASCAP).
Int'l reps.: Argentina (Melograf), Australia (Essex/Cromwell), Austria (Gloria; Rolf Budde in Germany), Benelux (Rolf Budde in Germany), Brazil (Mundo Musical), Central America (Mundo Musical in Costa Rica), Czechoslovakia (Supraphon), Finland (Sweden Music in Sweden), France (Claude Pascal), Germany (Rolf Budde), Greece (CBS), Iceland (Sweden Music in Sweden), Israel (CBS), Italy (G. Ricordi/Fama), Japan (Sunkyo), Mexico (Mundo Musical), Portugal (RCA in Spain), Scandinavia (Sweden Music in Sweden), Spain (RCA), Switzerland (Flora; Rolf Budde in Germany), UK (Carlin).
Folkstone Music Publ'g Co. (BMI), Box B02, Rt. 4, Deer Park, Md. 21550. Tel: (301) 334-2738. Pres.: I. Lynn Beckman; Prof. Mgr.: Mary Virginia Beckman.
Folkways Music Publ'rs Inc. (BMI), 43 W. 61 St., New York, N.Y. 10023. Tel: (212) 586-7260.
Affiliated firm: TRO.
Int'l rep.: Italy (Sciascia).
Fontain (BMI), see Jaspar.
Fontaine Music Corp. (ASCAP), see MCA Music.
Food Music (BMI), see Skyhill.
Foojoonjoy Publ'g Co. (BMI), see R.A. Hodge.
Fool Killers Music Corp. (ASCAP), see A. Schroeder.
Fool's Gold (ASCAP), see Segel & Goldman.
Foo Music (ASCAP), see Skip Taylor.
For Church Music, see Rondor.
Malcolm Ford Music Co. (BMI)—Prof. Mgr.: Jake Payne—see Ford.
Ford Music Publ'g Co. (ASCAP), 353 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-5516. Pres.: Sherman Ford Jr.; Gen. & Prof. Mgr.: J.G. Ford.
Branch: Cos Cob, Conn., 48 Gregory Rd. Zip: 06807. Tel: (203) 869-1854. Gen. Mgr.: Jake Payne.
Affiliates: Malcolm Ford Music Co. (BMI), Rest-A-While Music Co. (ASCAP).
Formula Music Inc. (ASCAP), see Muscle Shoals.
Forrest Hills Music Inc. (BMI), 1609 Hawkins St., Nashville, Tenn. 37203. Tel: (615) 244-1060. Prof. Mgr.: Cecile Meachum; Sec'y-Treas.: Harold Bradley.
Affiliate: Roadrunner Music (BMI).
Clinton H. Forsman Publ'g Co. (BMI), 210 E. Main, Robstown, Tex. 78380. Tel: (512) 387-1615. Pres.: Clinton H. Forsman.
Forsythe Music (ASCAP), see New York Times.
Fort Knox Music Co. (BMI), 1619 Broadway, New York, N.Y. 10019. Partners: Jerry Leiber, Mike Stoller, Freddy Bienstock, Hal Neely; Comptroller: Lester Boles.
Affiliates: Arnel Music Corp. (ASCAP), Jay & Cee Music Corp. (BMI), Son-Lo Publ'g Co. (BMI).
Fortress Press (ASCAP), 2900 Queen Ln., Philadelphia, Pa. 19129. Tel: (215) 848-6800. Dir.: Leonard Lilyers.
Forty Tunes Music (BMI), see Yuggoth.
Forum Music Inc., see Martin Cohen.
Mark Foster Music Co. (ASCAP, BMI), PO Box 4012, Champaign, Ill. 61820. Tel: (217) 367-9932. Pres.: Dr. James McKelvy.
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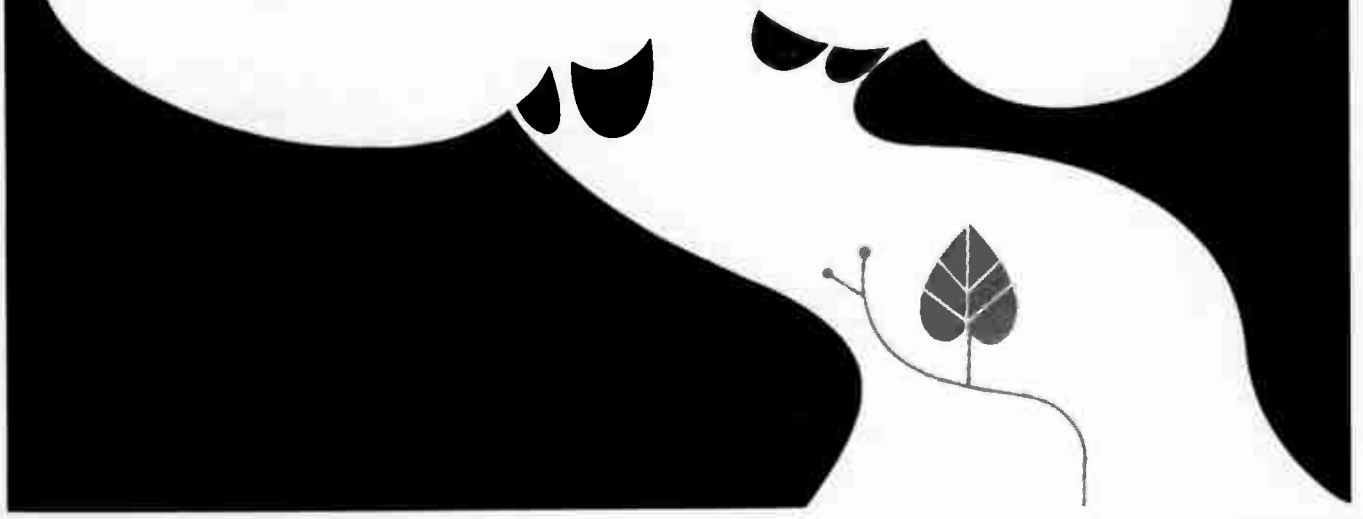
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House of Cash Inc. (BMI), PO Box 508, Hendersonville, Tenn. 37075. Tel (615) 824-5110. Co-Pres John R. & June Carter Cash. Gen Mgr.: Reba Hancock, Prof. Mgr.: Larry Lee
Affiliates: Family of Man Music Inc (ASCAP), Song of Cash Inc (ASCAP).
House of Diamonds (BMI), PO Box 449, Cleburne, Tex 76031. Owner Jan Diamond
House of Dreams Music (BMI), see Rondor.
House of Gold Music Inc (BMI), PO Box 5033B, Belle Meade Sta., Nashville, Tenn. 37205 Tel (615) 383-4667 Pres. Bobby Goldsboro; Exec. VP Bob Montgomery
Affiliate: Bobby Goldsboro Music Inc. (ASCAP).
House of Jones Music (BMI), see Rondor
House of Living (ASCAP), see Chappell
House of Loyd Inc. (ASCAP), PO Box 760, 300 Oldham St., Nashville, Tenn 37202 Tel (615) 255-2675 Pres Lola Scobey; VP Hank Riddle, Promo & Prod'ns Dir Joe Sun; Opns Dir. Susan O'Donnell
Affiliated firm: Lyn-Lou Music Inc. (BMI).
Affiliates: Bill Black Music Inc (ASCAP), Hardtack Music Co. Inc (BMI), Loyd of Nashville Music Inc (BMI), Pot O'Gold Publ'g Co. (ASCAP)
House of Rock Music (BMI), 958 W Edgemont Dr., San Bernardino, Calif 92405. Tel (714) 882-6796 Owners Bill & Myral Bellman; Gen Mgr Bill Bellman
House of Sham Music Co (BMI), see Skinny Zach
House of Talley Music (BMI), 3101 S Western Ave , Los Angeles, Calif. 90018. Tel (213) 731-2460 Pres. Byron R Spears; Admin Dir. & Gen Mgr Leroy C Lovett
Affiliated firm: Famosonda Music (BMI)
Affiliates: Birthright Music Co (ASCAP), Chinwah Songs (SESAC).
House of Weiss Music Co. (ASCAP), see 20th Century.
Howard Beach Music Inc. (ASCAP), see Sanga
Jack Howard Publ'g Inc (BMI), see Arcade
Tash Howard Music Group, 1697 Broadway, New York, N.Y 10019. Tel (212) 582-5646. Pres. Tash Howard.
Affiliates: Desert Moon Songs Ltd. (BMI), Desert Rain Music Ltd. (ASCAP). It Ain't Easy Music Co Inc (BMI), Laumor Music Corp (ASCAP), "O" Songs Inc. (ASCAP), Tash Music Co. Inc. (BMI), Grenelda Thermer Music Corp. (ASCAP), Triple "O" Songs Ltd (BMI)
Hudson Bay Music Co (BMI), 1619 Broadway, New York, N Y 10019 Tel (212) 489-8170. Partners Freddy Bienstock, Jerry Leiber, Mike Stoller. Comptroller Lester Boles
Affiliates: Yellow Dog Music Inc (ASCAP), Xanadu Xongs Inc (ASCAP)
Huffman Publ'g Co (BMI), see Township Group
Huh Music (BMI), see Placid
Humdrum Music Co (BMI), see A Schroeder
Humphries & Son Music (BMI) 240 Grey Pl Belen N M 87002 Tel (505) 861-8322 Owners Dewitt C & Maylon D Humphries
R. L Huntzinger Inc (SESAC), see Willis
Hurdy Gurdy (BMI), see Counterpart
Hustlers Inc (BMI), Box 45 Rt 1, Round Oak, Ga 31080 Tel (912) 743-3178 Pres & Prof Mgr Alan Walden Gen Mgr Louise Goolsby.
Hyannis Music Publ'ns (BMI), 622 Rt 3A, Cohasset, Mass 02025 Tel (617) 383-9494 Pres Rik F. Tinory, Gen Mgr Richard F Tinory Jr , Artist Relations Mgr Claire Babcock

I

I R A Publ'g Co (BMI), 316 Branch Brook Dr., Belleville, N.J 07109 Tel (201) 751-7852 Pres Vann Harris Gen Mgr Margaret Harris Prof Mgr. Lionel Harris
Icebag Corp (BMI), see Mietus Copyright
Ice Man Music Corp (BMI), see Chappell
Ice Music (ASCAP), see Martin Cohen.
Ice Nine Publ'g Co Inc (ASCAP) PO Box 1073, San Rafael, Calif. 94901 Tel (415) 457-1830 Pres. Robert Hunter, Gen Mgr. David Parker, Prof. Mgr Alan Trist
Int'l rep.: Worldwide except USA & Canada (Warner Bros)
Ichabod Music Co (BMI), see Worthy
Idea Factory Music Co (BMI) PO Box 26637, Tempe, Ariz 85282. Tel (602) 968-3939 Pres Douglas Alan Davis Gen Mgr Pat McMahon
Iffin Music Publ'g Co. (BMI), 216 Applewood Ln , Virginia Beach, Va. 23452 Tel (804) 340-4582 Pres Heath Webb
Igneous Music Inc (BMI), see Alouette Prod'ns.
Imagination Inc. (ASCAP), 808 16 Ave S., Nashville, Tenn 37203 Tel (615) 244-0270 Pres Billy Edd Wheeler, Gen Mgr Jerry Chesnut; Prof Mgr Bob Montgomery
Affiliate: Geronimo Music Inc (BMI)
I'm A Truck Music (BMI), see Ripcord.
Important Publ'ns (ASCAP), see Very Important
Indano Music Co (ASCAP), see Ivan Mogull
India Music (ASCAP), c/o Reitzes, Greene & Reynolds, 1900 Ave of the Stars, Suite 1660, Los Angeles, Calif 90067 Tel (213) 553-5434. Pres Lou Adler.
Int'l reps.: Australia (Rondor), France (Marouani), Japan (Taiyo), New Zealand (Rondor), UK (Rondor)
Indian Lake Music (ASCAP), see Arapaho.
Influx Music (BMI), see Royalty Control Corp.
Inner City Trade Publ'g Co (BMI), see Insurance Music.
Inner-Glo Music Co. (BMI), 15 S Washington St., Emporia, Kan 66801 Tel (316) 342-7769. Owner Nettie M Dawson.
Insanity's Music (BMI), 24548 Pierce, Southfield, Mich 48075 Tel (313) 559-7630 Pres. Bruce Lorfel
Insight Music Co (BMI), see BC Ents
Insurance Music (BMI), 2630 E. 75 St , Chicago, Ill. 60649. Tel (312) 734-1232. Pres. William C. Tyson.
Affiliate: Inner City Trade Publ'g Co (BMI).
Integrity Music Corp (ASCAP), 400 Madison Ave., New York, N.Y 10017. Tel: (212) 688-9250. Pres : Jack Wolf.
Intercontinental Music Combine (BMI), c/o Ed Sherman, 16000 Ventura Blvd., Suite 202, Encino, Calif. 91436. Tel (213) 981-4545. Owner Edward M Sherman
Affiliate: Alouette Music Publ'g Co (BMI)
Intergalactic Music Inc (ASCAP), see Star Show
Interior Music (BMI), 6255 Sunset Blvd , Suite 1502, Hollywood, Calif. 90028. Tel (213) 461-4923. Pres. Clarence Avant; Gen. Mgr. Eric R. McCaskill.
Affiliate: Avant Garde Music Inc (ASCAP)
Interlochen Series (ASCAP), see Crescendo
Intermountain Music (BMI), PO Box 1067, Hollywood, Calif. 90028 Owner & Pres R Chandler.
Affiliate: Sesame Music (BMI)
International Bros (BMI), see Sherlyn.
International Doorway Music (ASCAP), 3410 Ave R, Lubbock, Tex 79412. Tel (806) 744-5590. Pres & Prof. Mgr Bud Andrews; Gen. Mgr. Ed Wilkes.
Affiliate: Joyous Sounds Music (BMI)
Internationale Musik Produktion, 4315 W. 182 St , Suite 105, Torrance, Calif 90504.
Int'l branch: England
International Sound Corp., 720 17 Ave, S , Nashville, Tenn. 37203. Tel (615) 244-4650. VP A. Satava.
Affiliates: A Gee Jay (ASCAP), Dialahit Music (BMI)
International Tape Music of Canada, see Copyright Serv. Bureau
Interplanetary Music (BMI) (div of Solar Sun Corp.), 8141 S. Throop, Chicago, Ill. 60620 Tel (312) 846-1993 Pres James Rayford Hall III; VP Hortense Hall.
Intersong-USA Inc (ASCAP), see Chappell.
Interval Music (BMI) (div. of Alan Lorber Prod'ns Inc), 414 E 52 St., New York, N Y 10022. Tel (212) 751-8347 Pres Alan Lorber
Affiliate: Alp Music Inc. (ASCAP)
In the Black Music (ASCAP), see Chappell
In the Red Music (BMI), see Chappell
Intimate Music Corp (ASCAP), see Big Seven—Planetary.
Invador Music (BMI), 8961 Sunset Blvd , Los Angles, Calif 90069 Tel (213) 278-8961. Pres. Don Perry
Affiliate: Susaper Music (ASCAP).
Int'l rep.: Worldwide (Edwin H Morris in USA)
Invisible Inc. Music (ASCAP), 1558 N. Ogden Dr , Hollywood, Calif. 90046 Tel (213) 874-2488. Pres Mark Roth; Sec'y William Zeltonoga; Admin Mgr. Greta Maxwell.
Ione Press Inc (BMI), see E C Schirmer.
Iramac Music (ASCAP), see Mietus
Irene Music Co (BMI), see Elvitrue.
Irman Music (BMI), 80 Elmhurst Blvd , Scranton, Pa 18510 Tel (717) 347-8429 Pres & Gen Mgr Richard A Plotkin
Ironside Music (ASCAP), PO Box 2292, Nashville, Tenn 37214 Tel (615) 883-2248 Pres Bob Milsap.
Affiliates: Dobbins Music (BMI), Longstreet Music (BMI)
Irving Music Inc (BMI), see Rondor
Irving Street Music (ASCAP), see R A Hodge
Isalee Music Publ'ns Co (BMI), see A Schroeder.
Ishmael Music (BMI), see Big Seven—Adam R Levy
Isle City Music (ASCAP)—Pres & Prof Mgr Leon Ethridge; Gen Mgr Gerald Adams—see Adams-Ethridge
Isonode Publ'g Co (BMI), 2322 S 64 Ave , Omaha, Neb. 68106 Tel (402) 558-5770 Pres Jay Morinelli
It Ain't Easy Music Co Inc (BMI), see Tash Howard
Itasca Music (BMI), see Portofino.
Ivy Music Corp (ASCAP), see Chappell
Iza Music Corp (BMI), see Eden

J

J A C Music (ASCAP) see Fred Ahlert
J B P Music Corp. (ASCAP), c/o Pryor, Cashman & Sherman, 410 Park Ave , New York, N Y 10022 Tel (212) 421-4100 VP Robert Thiele
Affiliates: Athenaise Music (ASCAP), Hot Chocolate Music Co Ltd (BMI), Nessie Music Corp (ASCAP), PAB Music Corp. (BMI), Ringo Pasta Music (BMI), Tebo Music, Bob Thiele Music Ltd (ASCAP)
J C Music Co (ASCAP), see Fred Ahlert
J & E Music Inc (ASCAP), see Copyright Serv Bureau.
J & H Publ'g Co (ASCAP), 415 N Tustin Ave , Orange, Calif 92667 Tel (714) 639-6420 Exec. VP Janna Merlyn Feliciano
Affiliate: Johi Music Publ'g Co (BMI)
J J Jules Ents , 485 Fort Couch Rd , Pittsburgh, Pa 15241. Tel (412) 833-7777 Owner Julius Jules Kruspir.
Affiliates: Julesco Music (ASCAP), Jules-Tone Music (BMI)
J P L Rec Co. (BMI), 110 S. River Rd , Des Plaines, Ill. 60016 Tel (312) 298-6680 Pres Paul H Luttgens; VP & Gen Mgr., Mike Jaffe
J W T-Music Inc. (ASCAP), 420 Lexington Ave , New York, N Y 10017. Tel (212) 686-7000 Pres. Don Johnston, VP & Gen Mgr. Marion Preston.
Jabee Music Publ'g Co (BMI), PO Box 806, Cartersville, Ga. 30120 Tel (404) 382-7486/6199 Pres & Prof. Mgr. Robert L Beavers; Gen Mgr . Charlie Beavers.
Jabern Music Co (ASCAP), see Mafundi & Chappell.
Jacci-L Music Publ'g Co (BMI), 2569 W 60 Terr., Sunrise, Fla. 33313 Tel (305) 735-9990. Pres. Carol Hinton; Gen & Prof Mgr. Opal Skaggs
Branch: Goodlettsville, Tenn., PO Box 607 Zip. 37072
Jack & Bill Music Co. (ASCAP), see T.B Harms.
Jackelope Music Inc., 565 Fifth Ave , Rm. 601, New York, N.Y 10017. Tel (212) 682-8620. Pres. J. Levy; Prof Mgr. Richard Golub
Affiliate: Flying Spur Music Inc. (BMI).
Jack Music Inc. (BMI), PO Box 1333. Nashville, Tenn. 37202. Tel (615) 383-0330 Pres Jack Clement; VP Bob Webster.
Affiliates: Gold Dust Music (BMI), Jando Music (ASCAP), Silver Dollar Music (ASCAP)
Int'l rep.: Worldwide except USA (Morning)
Simon Jackson Music (BMI), see United Artists.
Jadar Music Corp. (BMI), see Chappell
Jadber Music Inc (ASCAP)—Pres Murry Swartz; Gen. Mgr. Zach Glickman—see Skinny Zach.
Jake-Carl Publ'ns (BMI), 744 N. Main St., Opelousas, La. 70570. Tel (318) 942-7092 Owner Jake Graffagnino
Jalynne Corp (BMI), 2203 Spruce St., Philadelphia, Pa. 19103 Tel (215) 732-6484. Pres. Irv Nahan; Gen. Mgr. L. Gardner.
Affiliates: Dakar Prod'ns Inc. (BMI), Jot Music Co. (BMI).
Ja-Ma Music (ASCAP), 72-877 Bel Air Rd , Palm Desert, Calif. 92260. Tel (714) 346-3771 Pres. & Prof. Mgr. Madelon Baker; Gen. Mgr. Jackson C Baker.
Affiliates: Audio Arts Music Publ'g (ASCAP), Madelon Music (BMI)
Int'l reps.: Australia (Cromwell), France (Ardmore & Beechwood in England), Germany (Altus), Italy (CBS-Sugar), Japan (Toshiba), Scandinavia (Odeon in Sweden), South Africa (Laetrec), South America (Odeon in Argentina), UK (Ardmore & Beechwood)
Jamdan Publ'g Co (BMI), 1119 E. Broadway, West Memphis, Ark 72301. Tel (501) 735-9108. Pres. Dan Craft; Gen Mgr. Juanita Craft; Prof. Mgr Howard Craft
Affiliate: CMC (BMI).
James Boy Publ'g Co (BMI), PO Box 128, Worcester, Pa 19490 Tel (215) 424-0800. Pres Jesse James.
Dick James Music Inc. (BMI), 119 W 57 St., New York, N.Y 10019. Tel (212) 581-3420. Prof. Mgr Arthur Braun, Office & Admin. Mgr Joan Schulman
Branch: Hollywood, Calif., 6430 Sunset Blvd Zip 90028 Tel (213) 461-2881. Mgr Ron Kramer
Home office: England.
Affiliates: Cookaway Music Inc (ASCAP), Daramus Inc. (BMI), Dejamus Inc (ASCAP), Maribus Music Inc. (BMI), Red Day Music (ASCAP), Superscreen Music (ASCAP)
Jamf Music Corp. (BMI), see Big Seven—Adam R. Levy
Jamie Music Publ'g Co. (BMI), 919 N. Broad St , Philadelphia, Pa. 19123. Tel (215) 232-8383. Pres. Harold B Lipsius.
Affiliates: Bee Cool Publ'g Co (BMI), Blockbuster Music Inc. (BMI), Dandelion Music Co. (BMI), Ellipsis Music Corp. (ASCAP), Foy Lee Publ'g (BMI), Nujac Publ'g Co. Inc (BMI).
Jana Music (ASCAP), see Gopam.
Jando Music (ASCAP), see Jack Music.
Janell Music (BMI), 792 E. Julian St., San Jose, Calif 95112. Tel (408) 286-9840 Pres. Harvey Tom; Gen Mgr. Barbara Tallmadge; Prof Mgr. Gradie O'Neal.
Jangar Music Publ'rs (BMI), 7025 Claire Ave., Reseda, Calif. 91335. Tel (213) 343-5764 Pres. Jay Bonner; Gen. Mgr. Warren Beltane.
Janon Music (ASCAP), see Copyright Serv. Bureau.

Jansa Music (ASCAP), see Rondor.
January Music Corp. (BMI), see A. Schroeder.
Jarb Publ'g (BMI), see Tune-Kel.
Jasmine (ASCAP), see Dawnbreaker.
Jaspar Music Publ'g Co. Ltd. (BMI), 852 Elm St., Manchester, N.H. 03101. Tel: (603) 623-9749, 624-1990. Cable: W&G. Mng. Dir.: James N. Parks.
Home office: Australia (Woomera).
Affiliates: Alfre, Angelica (GEMA), Banff (BMI), Caprice (BMI), Cecilian Music Publ'g (BMI), Fontain (BMI), Melbourne Music Publ'g Co. (ASCAP), Rodeo (BMI), Whitecap (BMI), Woomera (APRA).
Int'l firms represented: Banff (Canada), Meisel (Germany), Jaspar (UK), Melbourne (Canada), Woomera (Australia).
Int'l reps.: UK (Chappell, Leeds), Western Hemisphere (Chappell).
Jasperilla Music (BMI), see Rondor.
Jatap Publ'g Co. (BMI), see Irving Mills.
Jat Music Inc. (BMI), see 4-Star.
Jatomec Music Publ'g Corp. (BMI), see Big Seven.
Arnold Jay Music Inc. (ASCAP), see listing under "A".
Jay Boy Music Corp. (BMI), see Copyright Serv. Bureau.
Jay & Cee Music Corp. (BMI), see Fort Knox.
Jayde Music, see Copyright Serv. Bureau.
Jay Six Publ'g Co. (BMI), 19 Ledge Hill Rd., West Roxbury, Mass. 02132. Tel: (617) 327-1234. Pres.: Jack Sager.
Jazz Bird Music (ASCAP), see Warner Bros.
Jazz Standard Music (BMI), see Jondora—Orpheum.
Jebsy Music Co. (ASCAP), see Gordon.
Jec Publ'g Co. (BMI), 308 Poplar Ave., Memphis, Tenn. 38103. Tel: (901) 526-5951. Pres.: Nick Pesce; Gen. Mgr.: Willie Mitchell.
Affiliate: Fi Music Inc. (ASCAP).
Jefferson Airplane Music Co. (BMI), see Mietus Copyright.
Jeneret Music (BMI), 1417 Montford Dr., Charlotte, N.C. 28209. Tel: (704) 527-0954. Pres.: Bob Meyer.
Jeneva Music Co. (BMI), see Ernkel.
Jenji Music Co. (BMI), see A. Schroeder.
Jenniejohn Music (BMI), 4123 N. 44 St., Milwaukee, Wis. 53216. Tel: (414) 873-4287. Pres.: Ken Wright.
Jennifer (ASCAP), see Croma.
Jennings-Ross Music (BMI), 820 Frank Dr., Emmaus, Pa. 18049. Tel: (215) 967-3480. Gen. Mgr.: Dale Schneck.
Jenny Kat Music (ASCAP), see Arnold Mills.
Jen-Shem Music Publ'rs (BMI), 39 Holiday Dr., Somonauk, Ill. 60552. Tel: (815) 498-2623. Gen. Mgr.: Jean Shemberger.
Jepalana Music (BMI), 723 Seventh Ave., New York, N.Y. 10019. Tel: (212) 245-7640. Pres.: Nathan Schnapf; VP: Jerry Samuels; Prof. Mgr.: Paul Friedberger.
Affiliates: XIV Music Co. Inc. (SESAC), Print Music Co. Inc. (ASCAP).
Jerden, 1810 Seventh Ave., Seattle, Wash. 98101. Tel: (206) 622-0470. Pres.: Jerry B. Dennon.
Affiliates: Bainbridge Music (BMI), Burdette Music Co. (BMI), Marinwood Music Publ'g (ASCAP), Ian Whitcomb Songs (BMI).
Jerryco Music Co. (ASCAP), see Edwin H. Morris.
Jerry Music (BMI), see Gwelf.
Jessica Music (BMI), see Open End.
Jetstar Publ'rs Inc. (BMI), see Abnak & Publishers' Licensing Corp.
Jevert Music (BMI), 639 Bulen Ave., Columbus, Ohio 43205. Tel: (614) 258-7112. Pres.: Jeffrey V. Smith.
Jewel Music Publ'g Co. Inc. (ASCAP), see Arc.
Jewish Society (ASCAP), see Ashley.
Jibaro Music Co. Inc. (BMI), PO Box 424, Mount Clemens, Mich. 48043. Tel: (313) 791-2678. Pres. & Prof. Mgr.: James B. Roach; Gen. Mgr.: Ann Roach.
Branch: Hollis, N.Y., 193-24 109 Ave. Zip: 11412. Tel: (212) 776-8179. Gen. Mgr.: Dolores Roach.
Jillean Music Inc. (BMI), see Gopam.
Jim-Edd Music (BMI), see 20th Century.
JiMi Lane Music (BMI), PO Box 5295, Santa Monica, Calif. 90405. Tel: (213) 396-6705. Pres.: Wally Holmes; Gen. Mgr.: Peach Holmes.
Jimskip Music (BMI), see Skip Taylor.
Jimsue Music Inc. (BMI), see Starsong.
Jiruga-Booga World Communications, PO Box 1406, Hollywood, Calif. 90028. Tel: (213) 766-3488. Pres.: L. Herman LeCarre; Gen. Mgr.: Gaylon J. Horton; Prof. Mgr.: P.A. Toler.
Branch: Tuscaloosa, Ala., 1920 University Blvd. Zip: 35401. Tel: (205) 758-3258. Gen. Mgr.: James R. Dunlap; Prof. Mgr.: Russell A. Davis.
Affiliates: Cartunes Publ'g, Gaylon Horton Music Inc.
Jo-Al Music Co. (ASCAP), see Shoestring & Copyright Serv. Bureau.
Joaneline Music Inc. (ASCAP), see Wedeen & Weiss.
Joans Bones Publ'g Ltd. (BMI), see A. Schroeder.
Joba Music Co. (BMI), PO Box 266, River Forest, Ill. 60305. Tel: (312) 533-5763. Pres.: Titus Daniels; VP: Josephine Daniels; Int'l: Larry Hampton.
Affiliate: Little Duke Music Co. (BMI).
Jobete Music Co. Inc. (ASCAP), 6464 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-3111. VP & Gen. Mgr.: Robert L. Gordy; Ass't Gen. Mgr.: Karen Hodge.
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Int'l branch: England.
Affiliated firm: Stone Diamond Music Corp. (BMI).
Affiliates: Stone Agate Music Div. (BMI).
Int'l reps.: Argentina (Trompos), Australia (Castle), Austria (Aberbach), Belgium, (Pathe-Marconi), Brazil (Top Tape), Denmark (Reuter & Reuter), Finland (Reuter & Reuter), France (Pathe-Marconi), Germany (Aberbach), Iceland (Reuter & Reuter), Israel (Musicor), Italy (Ri-Fi), Japan (Taiyo), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Castle), Norway (Reuter & Reuter), South Africa (Laetrec), Spain (Quiroga), Sweden (Reuter & Reuter), Switzerland (Aberbach).
JoCher Music Co. (BMI), Box 102C, RD 1, Chubbic Rd., Canonsburg, Pa. 15317. Tel: (412) 746-2540. Pres.: Joe Diamond.
Branch: Goodlettsville, Tenn., 122 East Ave. Zip: 37072. Tel: (615) 859-4714. Gen. Mgr.: Bob McCracken.
Jockey (ASCAP), see Croma.
Jodax Music Co. (BMI), see Gopam Ents.
Jody Boye Music (ASCAP), see Copyright Serv. Bureau.
Joeneil (ASCAP), see Ashley.
Johen Music (BMI), see Jondora—Prestige.
Johi Music Publ'g Co. (BMI), see J&H.
Johnstone-Montei Music (BMI), see Beechwood.
Joint Music Inc. (BMI), see A. Schroeder.
Jo-Jar-O Music Co. Inc. (ASCAP), PO Box 325, Clarkston, Ga. 30021. Tel: (404) 939-7939. Publ'r: Jim Oliver.
Affiliates: Atlanta Seven Music (BMI), Gate One Music (ASCAP), Little Roger Music (BMI), Little Things Music (BMI).
Joli Music Inc (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-2695. Pres.: Jim McCarthy; Gen. & Prof. Mgr.: Gil Miller.
Affiliate: Hankbee Music Co. (BMI).
Int'l rep.: UK (Campbell Connelly).
Jonali Music (BMI), see Copyright Serv. Bureau.
Jonapooh Music Inc. (BMI), 9460 Wilshire Blvd., Suite 624, Beverly Hills, Calif. 90212. Tel.: (213) 275-6000. Pres.: Jess Rand; Gen. & Prof. Mgr.: Alison Grano Belanger.
Branch: New York, N.Y., 1776 Broadway. Zip: 10019. Tel: (212) 582-0025. Gen. Mgr.: Wallace Magaziner.
Affiliates: Elmus Beale Music Inc. (BMI), Kinship Music Inc. (ASCAP).
Jondora Music (BMI), 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2500. Prof. Mgr.: Jack L. Aho.
Affiliated groups: Orpheum Music (BMI)—Artillery Music (BMI), Cantata Music (BMI), Dueyees Music (BMI), Estella Music (BMI), Jazz Standard Music (BMI), Prix Music (BMI), Willin Music (BMI), **Parker Music (BMI)**—Bandy Music (BMI), Cireco Music Inc. (BMI), Gasca Music (BMI), Woodmont Music (BMI); **Prestige Music (BMI)**—Aisha Music (BMI), De Johnette Music (BMI), Johen Music (BMI), Mumbi Music (BMI).
Affiliates: Delta R&E (ASCAP), Tru-Sound Music (ASCAP).
Jon Publ'g Co. (ASCAP), see Double Jon.
Jonvis Music Co. (BMI), 2233 W. 25 St., Los Angeles, Calif. 90018. Tel: (213) 731-1320. Pres.: J. W. Spriggs; Gen. Mgr.: D. W. Brown.
Affiliates: Gigantic Publ'r (BMI), Raschid Music (BMI), Thrifty Music (ASCAP).
Int'l rep.: France (Tremplin).
JoRob Music Inc. (ASCAP), see Northchester.
Josco Music Co. Inc. (BMI), see Alouette Prod'ns.
Joshua Corp. (BMI), see General Music.
Josomo Music Co. (BMI), see Copyright Serv. Bureau.
Jot Music Co. (BMI), see Jalynne.
Jowat Music (BMI), see Gopam.
Jowil Music (BMI), see Amestoy.
Joyful Wisdom Music Co. (BMI), see Alkatraz Corner.
Joyous Sounds Music (BMI), see International Doorway.
Jubilee Music Inc. (ASCAP), see Chappell.
Jugumba Music (ASCAP), c/o Jay Cooper, 9465 Wilshire Blvd., Suite 820, Beverly Hills, Calif. 90212. Tel: (213) 278-1111. Pres.: Jay L. Cooper; Gen. & Prof. Mgr.: Don Sciarrotta.
Affiliate: One Marble Music (BMI).
Jukebox Music (ASCAP), see Misty Haze.
Juldane Music Co. (BMI), 8037 13 St., Silver Spring, Md. 20910. Tel: (301) 589-5192; Wash., D.C. Tel: (202) 333-7474. Pres.: Jules M. Damian; VP: Robert H. Williams; Gen. & Sales Mgr.: R. Jose Williams.
Julesco Music (ASCAP), see JJ Jules Ents.
Jules-Tone Music (BMI), see JJ Jules Ents.
Julie Music Corp., see Clara.
Julio-Brian Music Inc. (BMI), 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 541-9860. Pres.: Nat Tarnopol; Gen. Mgr.: Irving Wiegan.
Branch: Chicago, Ill., 1449 S. Michigan Ave. Zip: 60605. Tel: (312) 427-0828. Mgr.: George Davis.
Affiliates: BRC Music Corp. (BMI), Hog Music Inc. (ASCAP).
June 16 Music Co. (BMI), see Mietus.
Ralph Jusko Publ'ns Inc. (SESAC), see Willis.
N. S. Justinian Music Inc. (BMI), see United Artists.
Just Music Corp. (BMI), see Schwartz.

K

K-D (BMI), 111 Valley Rd., Richardson Park, Wilmington, Del. 19804. Tel: (302) 655-7488. Pres.: H. Edwin Kennedy.
K R P C O Music (BMI), (div. of Kiderian Recs. Prod'ns Corp.), 4926 W. Gunnison, Chicago, Ill. 60630. Tel: (312) 545-0861. Pres.: Ray Peck; VP: George Peck.
Affiliates: Dick/Hike Music (ASCAP), Dolores Music (BMI).
Kack Klick (BMI), House of Guitar Bldg., 645 Titus Ave., Rochester, N.Y. 14617. Contacts: Bruce & Armand Schaubroeck.
Kady Music Publ'g Co. (ASCAP), PO Box 2235, Van Nuys, Calif. 91404. Tel: (213) 784-9550. Pres.: Bill Daly; Gen. Mgr.: Sandy Sagehorn; Prof. Mgr.: Jack Daniels.
Kae-Lyn Music (BMI), see Gopam.
Kags Music Corp. (BMI), see Abkco
Gus Kahn Music Co. (ASCAP), 6223 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 462-6088. Owner: Donald Kahn.
Affiliate: Sugarbush Music Inc. (ASCAP).
Kaiser Music (ASCAP)—Tel: (813) 345-9180. Pres.: Phil Gernhard—see Gimp Music.
Kalimba Music Co., see Royalty Control.
Kalmann Music Inc. (ASCAP), Hilltop Rd., Birchrunville, Pa. 19421. Tel: (215) 469-6965. Pres. & Mgr.: Kal Mann.
Affiliate: Woodcrest Music Inc. (BMI).
E. F. Kalmus Orchestra Scores Inc. (ASCAP), 13125 NW 47 Ave., Opa Locka, Fla. 33054. Tel: (305) 681-4683. Pres.: Thea Kalmus; VP, Gen. & Prof. Mgr.: Lawrence Galison.
Kama Rippa Music Inc. (ASCAP), see Buddah & Midland.
Kama Sutra Music Inc. (BMI), see Buddah & Midland.
J & J Kammen (ASCAP), see Ashley.
Kander-Ebb Inc. (BMI), see Chappell.

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Kangaroo (ASCAP), see Les Kangas
Les Kangas Music Publ'g (8MI) 302 E Dewey Ave San Gabriel, Calif 91776 Tel (213) 288-5435 Owners Les & Toni Kangas
Affiliate: Kangaroo (ASCAP)
Karamar Publ'g Co Ltd , see Controlled Sheet Music
Bob Karcy Music (ASCAP), 437 W 16 St , New York, N Y 10011 Tel (212) 989-1989 Cable ROKINTAL Pres Bob Karcy, Gen Mgr Jack Arel
Int'l firm represented: Pygmalion (France)
Karendepity Music (ASCAP), see Royalty Control Corp
Karla Music Co (ASCAP), 11042 Aqua Vista St , North Hollywood, Calif 91602 Tel (213) 769-5114 Owner James Argiro
KasKat Music Inc (8MI) 323 E Shore Rd , Great Neck, L I , N Y 11023 Tel (516) 482-5930 Pres J Kasenetz Gen Mgr J Katz, Prof Mgr S Bramberg
Edward Kassner Music Co Inc (ASCAP), see Copyright Serv Bureau
Katch Nazar Music (ASCAP), 185 Bleecker St No 15, New York, N Y 10012 Tel (212) 677-1463 Pres & Prof Mgr Vincent Taft· Gen Mgr George Arslanian
Branch: Syracuse, N.Y., 1326 Midland Ave Zip 13205· Tel (315) 475-2936 Gen & Prof Mgr Z Taft.
Affiliate: Zag (8MI)
Kawlus Music (ASCAP) see United Int'l Copyright
Richard Kaye Publ'ns, 2234 Laurel Canyon Blvd , Los Angeles Calif 90046 Tel (213) 652-8182 Pres Richard Kaye
Affiliates: Greenleaf Music Inc (ASCAP) Through the Looking Glass (ASCAP), Virgin Ear Music (8MI)
Kaye-Smith Music (ASCAP), see Kaye-Smith / van Ackeren
Kaye-Smith / van Ackeren 2212 Fourth Ave Seattle, Wash 98121 Tel (206) 624-8651 Gen Mgr Michael van Ackeren
Affiliates: Kaye-Smith Music (ASCAP) Snoqualmie Music (8MI)
Tommy Kaye Music (8MI), see Open End
Kaymar Music (8MI), 3529 Flannery Ln , Baltimore Md 21207 Tel (301) 944-4823 Pres & Prof Mgr Anthony A Smelgus, Gen Mgr Mary Lou Smelgus
Kayteekay Music (ASCAP), see Glen Campbell
Keblo Music Co (8MI), see Eden
Keca Music Inc (ASCAP), see Rip
Keel Music Publ'g Co Inc (8MI), see Big Seven—Nom
Joe Keene Music Co (8MI) PO Box 602, Kennett, Mo 63857 Tel (314) 888-3032/2995 Pres Joe Keene
Affiliates: Cone Music Co (8MI), Happy Day Music Co (8MI), Lincoln Road Music Co (8MI)
Keeta Music Co (8MI), see Briarmeade
Keith Music (ASCAP), 22424 De Grasse Dr , Woodland Hills, Calif 91364 Tel (213) 883-6183 Pres Barney Fields
Affiliate: Ken Rose Music (8MI)
Kellaway Music, see Martin Cohen
KellGriff Music Publ'g Inc (8MI) 18307 James Couzens Fwy , Detroit Mich 48235 Tel (313) 862-1878 Pres & Gen Mgr Ernest Kelley, Prof Mgr John E Griffith
Affiliated firm: Ernkel Music Co (8MI)
Kelly Music Publ'ns (8MI), see Country Star
Kelton Inc (ASCAP), 68 Memorial Hwy , New Rochelle, N Y 10801 Tel (914) 633-6059 Pres H J Lengsfelder
Affiliates: Pleasant Music Publ'g Corp (ASCAP) Saka Music (8MI), Sing & Dance Music Publ'g Co (ASCAP)
Kemo Music Co (8MI), see Herb Montei & Beechwood
Kenbar Music Corp (8MI), see Greenbar
Kendor Music Inc (SESAC), Main & Grove Sts. Delevan, N Y 14042 Tel· (716) 492-1254 Pres · Arthur W Dedrick; Gen. Mgr Lester P Chappell (Administered by Publishers' Licensing Corp.)
Ken Glen Publ'g (8MI), see Chappell
Kennett Music Co (8MI), see Copyright Serv Bureau
Arthur Kent Music Co (ASCAP), 6666 Brookmont Terr , Apt 604, Nashville, Tenn 37205 Tel (615) 356-1449 Owner Arthur Kent
Kent County Music (8MI), see Harrison Tyner.
Kentucky Colonel Music (8MI), 734 Fairview Ave , Sierra Madre, Calif 91024 Tel (213) 355-7213 Pres John Delgatto
Kenwood Music Inc. (8MI), 747 Third Ave 27th fl New York, N Y 10017 Tel (212) 688-8170 Pres Jeffrey S. Kruger, Gen Mgr. Louis Zinman (Administered by 20th Century)
Affiliates: Ember Ents Inc. (8MI), Hillbrow Music Inc (ASCAP).
Int'l firms represented: Ed Musicales Catalogue (France), Florida (UK), Gloucester (UK), Henney (UK), International Music of Italy—IMI (Italy), Mark Music (UK), Metropole (UK), Mood Music (UK), Sharon (UK), Sleeping Bunny (UK), Soul Music (UK), Sparta (Netherlands) Sparta Florida (UK), York (UK)
Int'l reps.: UK (Ember, Florida Music Group)
Kenya Music Inc (ASCAP)—Pres.: Eumir Deodato—see Baldock Levine & Hoffman.
Keristene Music Ltd (8MI), PO Box 7611, Van Nuys, Calif. 91409 Tel (213) 769-7053 Pres Kenneth H Smith; Prof. Mgr Karen L McCray
Affiliate: Bil-Etta Music (8MI)
Kern River Music (8MI), 2200 Fremont Bakersfield Calif 93304 Tel (805) 832-6633/6897. VP Angie Woods
Kessler Music (8MI), Belmont Sq , No 203-A 2020 Jerry Murphy Rd , Pueblo, Colo 81001 Tel (303) 384-2421 Sales Mgr. Horace A Kessler
Kevin Lee Music (8MI) (div of Lee Stoller Ents Inc), 120 Hickory St , Madison, Tenn 37115 Tel (615) 868 7171 Pres Lee Stoller, VP & Treas Eleanor Stoller, Gen Mgr , David Byrd
Affiliates: Cindy Lee Music (8MI), Cristy Lane Music (ASCAP), Harvey Wallbanger Music (ASCAP), Tammy Lee Music (8MI).
Kewpie Music (ASCAP), see Copyright Serv Bureau
Keymen Music Co. (8MI), see Copyright Serv Bureau
Kicking Bear Music (ASCAP), see Warner Bros
Kicking Mule Publ'g, PO Box 3233, Berkeley, Calif 94703 Tel (415) 452-1248 Mgr Ed Denson (Administered by Berkeley Cooperative)
Int'l rep.: Europe (Sonet in UK)
The Kids Music Inc , see Martin Cohen
Kilynn Music Publ'g Inc (8MI), see Mietus
Kimkris Music (8MI) 202 Wisconsin St NE, Albuquerque, N M 87108 Tel (505) 255-8425 Pres · John Wagner
Kimlyn Music (ASCAP) see Sherlyn
Kim-Pat Publ g (SESAC) Box 654 Hillwood Dr Fayetteville, Tenn 37334 Tel (615) 433-1683 Pres. Ellyn Trigg
Affiliate: Kris Publ'g Co (SESAC)
King Coal Music Inc (ASCAP) see Coal Miners Music
King Henry Music (8MI) 1851 Lehigh St , Easton, Pa 18042 Tel (215) 258-4461 Pres Henry Casella
King of Music Publ'g Co (8MI) 806 16 Ave S , Nashville, Tenn 37203 Tel (615) 242-2023 Pres & Gen & Prof Mgr A L DiRizziano
Affiliate: To Jo Music (ASCAP)
Int'l firm represented: 'Hara Int'l (Japan)
Kingsland Publ'g Co (ASCAP), see Briarmeade
Kingsley Music Inc (ASCAP), see Copyright Serv Bureau
Kingsmen Publ'g Co (8MI), Box 922 2815 35 St NW Cleveland Tenn 37311 Tel (615) 472-4913 Pres Eldridge L. Fox; Gen Mgr Jack Clark
King Solomon Music (ASCAP), see Martin Cohen
Kinship Music Inc (ASCAP) see Jonapooh
Kipahulu Music Co (ASCAP), c/o Colgems Music Corp , 711 Fifth Ave , New York, N Y 10022 Tel· (212) 751-4400
Kirchstein Publ'g Co (8MI), 123 Water St , Sauk City, Wis 53583 Tel (608) 643-3304 Pres Jim Kirchstein
Affiliate: Seven Sounds Publ'g Co (ASCAP).
Don Kirshner Music Inc (8MI), 1370 Ave of the Americas New York N Y 10019 Tel (212) 489-0440. Pres. Don Kirshner Gen Mgr Wally Gold, Prof Mgr · Felix DiPalma
Affiate: Kirschner Songs Inc (ASCAP)
Int'l rep.: UK (Warner Bros)
Kirshner Songs Inc (ASCAP), see Don Kirshner
Kirzo Music (ASCAP), see Copyright Serv Bureau
Kit Kat Music (8MI), 615 Preston Dr South Bend, Ind 46615 Tel (219) 287-7355 Pres Col Bill Pritchett; Gen Mgr Kay Burkus
Affiliated firms: Golden Dawn Music (8MI), Hand Made Music (8MI)
Kittyhawk Music see 20th Century
Neil A Kjos Music Co (SESAC) 525 Busse Hwy Park Ridge, Ill 60068 Tel (312) 825-2168 Pres & Gen Mgr Neil A Kjos Jr
Affiliates: General Words & Music Co (ASCAP), Loop Music Publ g Co (ASCAP), Pallma Music Co (SESAC), Parks Music Corp (SESAC), Tuskegee Music Press (SESAC)
Klingman Music (8MI) see Open End
Klondike Ents Ltd (8MI), see Mietus
Knee Trembler Music, see Fourth Floor
Knob Hill Publ'g Co (8MI) see Catalpa
Knobs Music Co (ASCAP), see Mietus
Knollwood Music Corp (ASCAP), see Fred Ahlert
Knowles Music (8MI), see Royalty Control Corp
Buddy Knox Music (8MI), see United Artists
Knud-Feldt Music Co (8MI) c/o Sceneville Prod'ns Inc , 78-08 88 Ave , Woodhaven, N Y 11421 Tel (212) 523-9000 Pres Robert L Knudsen VP Arthur J Kleinfeldt, Nat'l Publ'g Dir. James Knudsen
Koala Music (ASCAP), 2000 Madison Ave., Memphis, Tenn. 38104 Tel (901) 725-0855 Pres John E Fry
Koala Music Inc (ASCAP), N Y , see Music Music Music
Kodzo Music, see Picasso
Kohaw Music Inc (ASCAP), see Bicycle
Kolob Music (8MI), see Cheppell.
Konakai Publ'g Co. (8MI), see Herb Montei & Beechwood.
Kool Soul Music (8MI), see Mietus
Kooper Music Co (8MI), see Mietus
Kosmic Lady Music Publ'g Co (ASCAP), see Studio 10
Koussevitzky (Ed) (ASCAP), see Boosey & Hawkes
John Krachtus Co. (SESAC) see Vitak-Elsnic
Kradar Music Co (ASCAP), see Sam Fox.
Krandon Music Co (8MI), see Copyright Serv. Bureau
Kris Publ'g Co (SESAC), see Kim-Pat
Kropotkin (ASCAP), 273 New York Ave Huntington, N Y Tel (516) 423-8328
Affiliate: By Full Co (8MI)
Kryder Music Corp (8MI), see Copyright Serv Bureau
Kulberg Music (8MI), see Open End
Kuptillo Music (ASCAP), PO Box 24829, Zip 90024, 1800 Century Park E , Suite 800, Los Angeles, Calif. 90067 Tel (213) 479-4389, 553-5000 Owners Steve Kupka Emilio Castillo· Gen Mgr Ron Barnett

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L F Music Group, c/o Famous Music, 1 Gulf + Western Plaza, New York, N Y 10023 Tel (212) 333-7000 Pres Lewis Futterman
Affiliated firm: Famous Music Corp. (ASCAP)
Affiliates: Growl Music (8MI), Meager Music (8MI), Pamelarosa Music Inc (ASCAP), Pelew Music Inc. (ASCAP)
Int'l firm represented: Andover (UK)
Int'l reps: France (Societe d'Editions Musicales), Germany (J Michel) Italy (RCA), Sweden (Sweden Music), UK (Andover)
Labrador Music Corp (8MI), see Chappell
La Brea Music (ASCAP), see Rondor
La-Car Publ'rs (8MI) (div of Jessup Recs. Inc), 3150 Francis St , Jackson Mich 49203 Pres.· Larry Jessup.
Ladd Music Co (8MI), 401 Wintermantle Ave., Scranton, Pa 18505 Tel (717) 343-6718 Owner Phil Ladd.
Lady Casey Music (8MI), see Trust Music
Lady Jane Music (8MI) c/o Abraham Somer Esq , Mitchell, Silberberg & Knupp, 1800 Century Park E , Suite 800, Los Angeles, Calif 90067 Tel (213) 553-5000 Cable SILMITCH Owner Hoyt Axton.
Int'l rep.: Worldwide except USA & Canada (Rondor)
Lady Mac Music Co (ASCAP), see Bourne
J R LaFleur (ASCAP), see Boosey & Hawkes
Lair Music Publ'g Co Inc (8MI), see Lonzo & Oscar
Lake Forest Music Co (ASCAP), see Tommy D
LeLanne Inc (ASCAP), see A Schroeder
La Lou Music (8MI), 3211 Johnston St., Lafayette, La. 70501 Tel (318) 234-4118. Pres.· Carol J Rachou.
Lamaja Music, see Copyright Serv Bureau
Lamminations Music (ASCAP), see Caribou
Lamplighter (8MI), 2227 Fifth Ave Seattle, Wash 98121. Tel· (206) 623-2030. Owner Kearney W. Barton.
Lance Jay Music (ASCAP), see Morris Long & Johnson
Landers-Roberts Music (ASCAP), 8899 Beverly Blvd , Los Angeles, Calif 90048. Tel (213) 273-5050 Pres Hal Landers; Gen Mgr. Bobby Roberts (Administered by Blackwood Music)
Affiliate: Hot Rock Music (8MI)
Langley Music Co (8MI)—Prof Mgr Eddie White—see White Way
Language of Sound Inc (ASCAP), see Green Apple.
Stuart Lanis Music Inc (8MI), 1273½ N Crescent Heights Blvd , Los Angeles Calif 90046 Tel (213) 654-3302 Pres Stuart Lanis VP's Adam, Jason & Nathan Banks
Affiliate: Peter Piper Publ'g (ASCAP)
Lansdowne Music Publ'rs (ASCAP), 1549 N Vine, Hollywood, Calif 90028 Owner Norman Malkin
Affiliate: Bloor Music Publ'g (8MI)
Lantana Music Inc. (8MI), PO Box 175, Ojus Sta., Miami, Fla 33163 Tel (305) 931-6758 Pres. & Gen Mgr.· Jack P. Bluestein; Prof. Mgr · Kevin McManus
Laonda Music (ASCAP), see Music Maximus
Lara Music (8MI), see Equinox
Lar-Bell Music Inc (8MI), see A Schroeder
Larilee Publ'ns (ASCAP), 5642 Beck Ave., North Hollywood, Calif 91601 Tel (213) 762-9460 Pres Elizabeth Horton.
Affiliated firm: Cherrolyne Music (8MI)
Affiliates: Darren Music Co (ASCAP), Glen-Glad Music (8MI), Round-Up Music (8MI)
Lark Music Inc (8MI) see Sidney A Seidenberg
La Salle Music Publ rs Inc (ASCAP), see Peer-Southern.
La Sha Ru Da Music (8MI), see B-W.
Lassie Music Publ g Co (ASCAP), see A Schroeder
Last Laugh Music Co. (8MI), see A Schroeder
Late Morning Music, see Rondor
Latimusic (8MI), PO Box 3839, Hollywood, Calif. 90028 Tel (213) 469-6337 Pres Len Latimer
Affiliates: Latipub (ASCAP), Ye Local Pub (ASCAP)
Latipub (ASCAP), see Latimusic
Laughing Duck Music Publ'g Co. (8MI), see Studio 10.
Laumor Music Corp (ASCAP), see Tash Howard
Laura Ann Music (ASCAP) see Harrington
Laurabob Music Co (8MI), 6362 Hollywood Blvd , No. 312, Hollywood, Calif. 90028 Tel (213) 466-7698 Pres & Gen & Prof Mgr John A Bird
Lauralan Music (ASCAP) see Chappell
Laurel Canyon Music Ltd (ASCAP), 75 E 55 St , New York, N Y. 10022 Tel (212) 759-1610 Pres Michael Appel· Gen. Mgr. Chouteau Merrill
Branch: Pacific Palisades, Calif., 1308 Bien Veneda Dr Zip 90272 Gen Mgr. Marilyn Arthur
Int'l reps.: Australia (Penjane), France (Intersong Tutti), Germany (Siegel), Italy (Curci), Japan (April), Netherlands (New Dayglow), Sweden (Intersong), UK (Intersong)
Laurel Music (ASCAP), see New York Times.
Laurentian Music, see Copyright Serv Bureau.
Law Publ'g Co. (8MI), PO Box 5777, Saraland, Ala 36571. Tel· (205) 675-4431 Pres · Lois Anne Whiting; Gen. Mgr Doc Whiting; Prof Mgr Jamey Whiting
Lawson-Gould Music Publ'rs Inc (ASCAP), see G Schirmer
Mabel Lawton Music (8MI), see Mietus
Laze Music (ASCAP), see David Rubinson
Lazy Canary Music Co (8MI), see A. Schroeder
Lazy Libra Music Co (ASCAP), see Fullness.
Lea Pocket Scores, PO Box 138, Audubon Sta , New York, N.Y 10032. Tel· (212) 866-4026 Pres · F. Steinhardt. (Distributed by Theodore Presser).
Int'l rep.: Austria (Universal).
Lear Music Inc. (ASCAP), 8899 Beverly Blvd , Los Angeles, Calif. 90048 Tel (213) 273-4070 Pres.· Jack Rael; Gen Mgr Corinne Shayne
Affiliate: Egap Music (8MI)
Le Bill Music Inc. (8MI), 4930 Camp Bowie, Suite A, Fort Worth, Tex 76107 Tel. (817) 738-8843 Mgr. Major Bill Smith
Int'l branch: England.
Affiliate: Marbill Music (8MI)
Leblon Music Corp. (8MI), see Copyright Serv Bureau.
Lebrol Music (8MI), 6265 NW Seventh Ave., Miami, Fla. 33150 Tel (305) 754-5166 Pres. Robert Reese.
Affiliated firm: Solid Soul Music (8MI)
Leddel Music Co. (ASCAP), 5325 Sunset Blvd., Los Angeles, Calif 90027. Tel (213) 462-3201 Pres · Delton Kacher
Leecowan Music (8MI), see Yuggoth
Leeds Music Corp. (ASCAP), see MCA Music.
Foy Lee Publ'g (8MI), see Jamie
Kevin Lee Music (8MI), see listing under "K".
Lee's Publ'g, 3075 Taylor Ave., Cincinnati, Ohio 45220. Pres.. Bill Lee; Gen Mgr · S. Ward.
Mylon LeFevre (8MI), PO Box 400, Atlanta, Ga. 30301. Tel· (404) 355-8680. Pres. & Prof Mgr.. Mylon LeFevre; Gen Mgr. Ann Russell.
Affiliates: Angel Band Music (ASCAP), Holy Smoke Music (ASCAP)
Leigh Group Inc., Freehold Mall, Rt. 9, Freehold, N.J 07728 Tel· (201) 462-2232 Pres Milton Herson; Gen. Mgr Alan Honig; Creative Dir Mitch Leigh.
Affiliates: Renleigh Music Inc (8MI), Andrew Scott Inc. (ASCAP)
Leivas Publ'g Co. (8MI), 2037 Milton St., Riverside, Calif. 92507 Tel: (714) 686-2670. Pres Leona P Leivas.
Lemco Music Publ'g Co (8MI), PO Box 8013, 2518 Southview Dr , Lexington, Ky 40503. Tel (606) 277-1184. VP Cecil Jones
Lenel Music (ASCAP), see Moon Lake
Lennon Music (8MI), 1370 Ave of the Americas, New York, N Y. 10019. Tel (212) 586-6444. Pres.· John Lennon; Gen. Mgr · Connie O'Brien
Affiliate: Ono Music (8MI).
Lenny Publ'g Co. Inc. (ASCAP), see Su-Ma
Hal Leonard Publ'g Corp. (ASCAP), 64 E Second St., Winona, Minn 55987 Tel (507) 454-2920 Pres. Roger Busdicker; VP· A R Waldorf

Branches: Hollywood, Calif., 6223 Selma Ave Zip 90028. Tel (213) 462-6088 Gen. Mgr. Donald Kahn—**Milwaukee, Wis.**, 8112 W Bluemound Rd Zip 53213 Tel (414) 774-3630 Gen Mgr Keith Mardak
Int'l rep.: UK (International Entertainment) (SEE ADVERTISEMENT)

Leonard Prod'ns Inc. (BMI), PO Box 222, Gainesville, Tex 76240. Tel (817) 466-4076 Pres Joe M Leonard Jr
Leo the Lion Music (BMI), see Chappell
Lepo Music (BMI), see Vado.
Leprechaun Music Inc (BMI), see Five Sisters.
Lerita Music Co. (BMI), see A. Schroeder
Lesgor Music Inc (BMI), see Aloutte Prod'ns.
Lessa Music (BMI), see Copyright Serv Bureau
Lester Publ'g Corp (BMI), see Chappell
Letna Music (BMI), see Draw
Let There Be Music Inc (ASCAP), see Buzz Cason
Levelland Publ'g Co (BMI), PO Box 9577, Fort Worth, Tex 76107 Tel (817) 924-8526 Owner John Patterson
Levine & Brown Music Inc (BMI) see Ivan Mogull
Levisa Music Inc (BMI), 1513 Hawkins St., Nashville, Tenn 37203 Tel (615) 244 9550 Pres. & Gen Mgr James F Prater Prof Mgr Jean A Prater
Affiliate: Prater Music Inc. (ASCAP)

Levites Music Inc , see Copyright Serv Bureau
Adam R Levy & Father Ents Inc (BMI) see Big Seven.
Lou Levy Music Co Inc (ASCAP), 159 W 53 St , Suite 36E, New York, N Y 10019. Tel (212) 245-8248 Pres Lou Levy; Gen Mgr L.L. Levy; Prof Mgr Flip Black
Affiliate: Stone Lane Music Corp (BMI).

Henry Lewis Music (ASCAP), see Henry Prod;ns.
Lewis Music Publ'g Co Inc (ASCAP), see Ashley
Lexicon Music Inc (ASCAP), 21240 Ventura Blvd , Suite 288, Woodland Hills, Calif 91364. Tel (213) 884-0333 Pres. Ralph Carmichael
Affiliated firm: Word Inc (ASCAP)

Libretto Music Co. (ASCAP), see Chappell
Libris Music (BMI), see Word Inc
Lichelle Music Co (ASCAP), 4215 Hood Ave , Burbank, Calif. 91505 Tel (213) 849-7409, 845-4995 Pres Michelle Kay.
Light Music Co., see 20th Century
Lightning Creek Music (BMI), see Georgene.
Like A Movie Music, see 20th Century
Lillenas Publ'g Co (SESAC), PO Box 527, Kansas City, Mo 64141 Tel (816) 931-1900 Gen Mgr M A Lunn
Affiliates: Beacon Hill Music (SESAC), Canticle Publ'ns (ASCAP)

Lily (BMI) see Eden.
Limbridge Music Corp. (ASCAP), see Larry Shayne
Limestone Music (BMI) (div of Cavern Sound Corp), 16400 E Truman Rd , Independence, Mo 64050 Tel (816) 836-4000 Pres Gerald W Riegle, Gen & Prof Mgr John Pearson
Lincoln Road Music Co (BMI), see Joe Keene
Linda's World Music Corp (BMI), see Big Seven—Big Seven
Linesider Prod'ns Ltd (BMI) see Rohm
Lingua-Musica (BMI), 11225 Ewing Circle Minneapolis, Minn 55431. Tel (612) 888-2011 Owner C B Brown.
Sandy Linzer Music Co (BMI) see Chappell
Lion Head Music (BMI), 9300 S Throop St , Chicago Ill. 60620 Tel (312) 238-8075 Pres Danny Raye Leake, Gen Mgr. Rick Hartung
Affiliate: DRL Music
Int'l rep.: UK (Robbins)

Lion Music Corp (ASCAP), see United Artists
Lion Music Publ'g Co Inc (BMI), see American Broadcasting
Lion Tracks Music (BMI), see Chappell
Lip-Pick Music (BMI), see Mietus.
Lishing (BMI), see Periscope
Lissauer Music Cos Inc , 157 W 57 St New York, N Y 10019 Tel (212) 245-2828 Pres & Gen Mgr , Robert Lissauer
Int'l branch: England
Affiliate: Vincent Youmans Co (ASCAP)

Mosie Lister Publ'ns (SESAC), 11306 Carrollwood Dr , Tampa, Fla. 33618 Tel (813) 935-2988 Pres. Mosie Lister
Lit Cal , see Copyright Serv Bureau
Little Ann Music (BMI), 614 Dennis, Houston, Tex 77006 Tel (713) 528-5521 Mgr Russ Reeder
Little City Publ'g (BMI), PO Box 1079, Washington, D C 20013. Tel (202) 723-3492 Pres Leon E Stewart Sr
Affiliates: Metro Soul Sound (BMI) Motor Gold (BMI)

Little Darlin' Music (BMI), see Martin Cooper
Little Debbie Music (ASCAP)—Pres Thomas Fausto, Gen Mgr John Wolf—see Masterview
Little Dickens Music Publ'rs (ASCAP) see Segel & Goldman
Little Dipper Music Corp (BMI), see Big Seven
Little Dragon Music Co (BMI), see Mietus
Little Duke Music Co (BMI)—VP James Hampton, Int'l Catherine Daniels—see Joba Music
Littlefield Music Inc (ASCAP), see Gordon
Little Foxborough Music Inc. (BMI), see Mietus
Little Fugitive Music, PO Box 4297, Burbank, Calif. 91503. Tel (213) 848-6873 Owner L T Josie
Little Giant Music Publ'g Co (BMI), 1545 N Bronson Ave , Hollywood, Calif. 90028 Tel (213) 469-4972 Pres F.R. Mathis, Gen & Prof Mgr Bud Mathis
Affiliate: Tisra Til Music (BMI)

Little Gravel Music Publ'g Inc (ASCAP), see Chappell
Little Hurry Music Co, Inc (BMI), see Big Hurry & Mietus
Little Jack Music Co. (BMI), see Larry Spier & Trina Jill
Little Jim Music (ASCAP), see Jim McCoy
Little Max Music (BMI), see New York Times
Little M Music (BMI), see Su-Ma
Little Peanut Music (ASCAP), see Moppet
Little People Music (BMI), see Chappell
Little Roger Music (BMI), see Jo-Jar-O
Little Things Music (BMI), see Jo-Jar-O
Liturgical Press Inc., see Theodore Presser.
Live-Wire Music Publ'rs (BMI), PO Box 824, 407 Alamance St., Gibsonville, N C. 27249. Tel (919) 449-6729, 584-0902. Pres., David Lee Perkins, Mgr Alice R Perkins.
Living Music Inc. (BMI), see Chappell.
Lloyd Music (SESAC), see Rondor
Loaves & Fishes Music Co Inc (BMI), see Bicycle
Lola Publ'g Corp (BMI), 20 West End Ave New York, N Y 10023 Tel (212) 245-7933 Mgr Leona Apostoleris, Prof Mgr Monica Boscia
Lollipop Music Corp (BMI), 214 E 70 St , New York, N Y 10021 Tel (212) 288-8728. Pres Ed Miller, VP Trade Martin
Lombardo Music Inc. (ASCAP), see 20th Century
Lone Lake Songs Inc (ASCAP) PO Box 126 Elmsford, N Y 10523 Tel (914) 592-7983 Pres. Ron Carpenter
Affiliates: Dietz Music (ASCAP) Figurate Music Co (ASCAP)

Loney Tunes (ASCAP) see David Rubinson
Longhair Music (ASCAP), see Budd Music.
Longhorn Music see Combine
Long Sought After Pond Publ'ns Inc , PO Box 338, Essex Sta., Boston, Mass 02112 Tel (617) 373-1812 Pres. J.H. McIntosh
Longstreet Music (BMI), see Ironside
Lonport Music Corp (BMI), see Sidney A Seidenberg.
Lonzo & Oscar Music Publ'g Co (BMI), PO Box 208, Goodlettsville, Tenn 37072 Tel (615) 859-3441 Pres Fred F Carter Jr
Affiliates: Lair Music Publ g Co Inc (BMI), Rondee Music Publ'g Co (ASCAP)

Looking Glass Music Inc (BMI) see Copyright Serv Bureau
Lookout Music Co. (ASCAP), see Excellorec
Loop Music Publ'g Co. (ASCAP), see Neil A Kjos
Lorac Music (SESAC), see Okart
Lord Sutch Music (ASCAP), see Martin Cohen
Lorenz Inds (ASCAP), 501 E Third St Dayton Ohio 45401 Tel (513) 228-6118 Partners Ed B , Geoffrey R & Steven R. Lorenz
Affiliates: Capella Music (ASCAP), Cobble Hill Music (BMI), Heritage Music Press (ASCAP) Lorenz Publ'g Co (ASCAP), McAfee Music Corp (ASCAP), Sacred Music Press (ASCAP)

Lorenz Publ'g Co (ASCAP), see Lorenz Inds
Lorijoy Music, see Copyright Serv Bureau
Loring Music Co (BMI), 1048 N. Carol Dr Los Angeles, Calif 90069 Tel (213) 276-7103 Pres Mike Conner. (Administered by Chappell Music)
Affiliates: Annabelle Music (BMI), Chandler Music Co Inc (ASCAP) Mike Conner Music Corp (BMI), Musetta Music Co Inc (ASCAP), Piano Picker Music Inc (BMI), Timsonac Music Inc (ASCAP).

Lothlorien Music (ASCAP), see Michlin & Hill
Lotmor Music (BMI), see Royalty Control Corp
Lotsa Music (BMI) 1050 Carol Dr., Los Angeles, Calif 90069 Tel (213) 278-3900 Contact Peter Rachtman
Affiliate: Summit County Music (ASCAP)

Louie B Publ'g Co (BMI), 2300 E 49 St , Kansas City Mo 64130 Tel (816) 966-8493 Owner & Gen Mgr L M Brown
Lou-Jean Music (BMI), PO Box 36, Oakland Gardens Sta , Flushing, N.Y 11364. Tel (212) 423-3781 Pres Arthur Braun Prof Mgr Gary Soufarapis
Lovable Music Corp (BMI), see Big Seven—Big Seven
J C Love Publ'g Co (BMI), see Beechwood
Lovelace Music Co (ASCAP), Island View Rd , Cohoes, N.Y. 12047 Tel (518) 785-7379 Pres & Gen. Mgr Paul Lovelace, VP David Rosenfeld; Prof Mgr Ronnie Nelson.
Branch: Albany, N.Y., PO Box 5222 Zip 12205. Tel: (518) 355-9139 Ass't Mgr Gladys Howard

Loveline Music(ASCAP), see Sword & Shield.
Love Music Co. (ASCAP), see Sylvania
Loving & Loving Music Co (BMI), 4128 Lorain Ave , Cleveland, Ohio 44113 Tel (216) 631-5877 Pres. Don Loving; Gen Mgr Sherill Loving, Prof Mgr Dee Johnson
Low Down Music (BMI), see Alfieri.
Lowery Group (BMI), PO Box 9687, 1224 Fernwood Circle, Atlanta, Ga 30319 Tel (404) 233-6703 Pres Bill Lowery; VP Mary H. Tallent; Prof Mgr Cotton Carrier; Int'l Dir. Marian Lunt
Int'l branch: England.
Affiliates: Brother Bill's Music (ASCAP), Brother Karl's Music Inc (BMI), Low-Ja Music (BMI), Low-Rico (BMI), Low-Sal Inc (BMI), Low-Thom (BMI), Low-Twi Music Inc (BMI), Songs of Faith (BMI), Tecumseh Music (BMI), Tern Music Co. (ASCAP), Wonder Music Co Inc. (BMI), Young World Music (BMI)
Int'l reps.: Australia (Woomera) Italy (Musicali Lowery), Japan (CBS Int'l in USA), Latin America & Mexico (CBS Int'l in USA), Sweden (Sweden Music)

Low-Ja Music (BMI), see Lowery Group
Low-Note Publ'g Co (BMI), see Crazy Cajun
Low-Rico (BMI), see Lowery Group
Low-Sal Inc (BMI), see Lowery Group.
Low-Thom (BMI), see Lowery Group
Low-Twi Music Inc. (BMI), see Lowery Group
Loyd of Nashville Music (BMI), see House of Loyd
Loyola Music (BMI), see Mietus
Lubrano Music Publ'rs (BMI), PO Box 952, Tampa, Fla. 33601 Tel (813) 251-1186. Contact Joe V Lubrano
Lucky Publ'g Co., 4228 Joy Rd , Detroit, Mich 48204. Tel (313) 897-2273 Pres. John P Jenkins.
Ludix Publ'g Co Inc (BMI), see Mietus
Ludlow Music Inc (BMI), see TRO
LuduKay Music Inc (BMI), see Sapphire.
Lujac Music Inc (ASCAP), see Chappell
Luminar Music (ASCAP), see Word Inc
Luna Grande Music, 1800 N Argyle Ave , Suite 407, Hollywood, Calif 90028. Tel (213) 464-7235.
Affiliates: Blackhawk Music Co (BMI) Dayton Music Corp (ASCAP), Greenwood Music Co (BMI)

Lunatunes Music (BMI), see Mietus Copyright.
Lupercalia Music Publ'g Co. Inc (ASCAP), see Five Sisters
Lupet Music Inc (BMI), see Cimino.
Luray Music Co (BMI), PO Box 62, Luray, Va. 22835. Tel (703) 743-6715 Cable LUINCO Pres Owen F Silvious
Lu-Tal Publ g (BMI), PO Box 842, Bakersfield, Calif. 93302 Tel (805) 871-5490 Pres Charles Owen
Affiliate: Owen Publ'n (BMI).

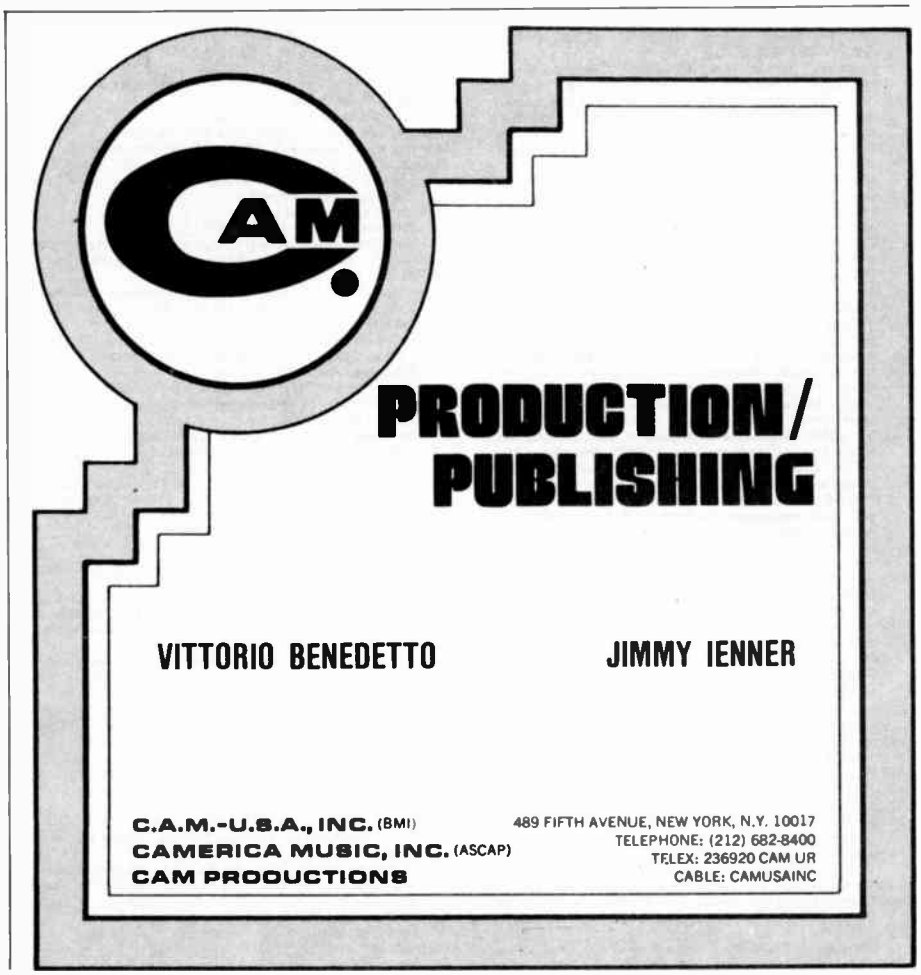


Luxury Music Co. (BMI—Pres.: Elliot L. Hoffman—see Beldock Levine & Hoffman.
Lymonlee Music (BMI), 455 Mountainview Ave., Syracuse, N.Y. 13224. Tel: (315) 446-0777. Pres.: William L. Armstrong Jr.
Lynda Music (ASCAP), see Skip Taylor.
Lyn-Lou Music Inc. (BMI), PO Box 50381, Nashville, Tenn. 37205. Tel: (615) 244-5614. Pres.: Evelyn Turbeville; Prof. Mgr.: Larry Rogers.
Affiliated firm: House of Loyd Inc. (ASCAP).
Affiliates: Bill Black Music Inc. (ASCAP), Younger Publ'g Co. Inc. (BMI).
Lynnstorm Publ'g Co. (ASCAP), see Irving Mills.
Lyra Music Co. (ASCAP), 133 W. 69 St., New York, N.Y. 10023. Tel: (212) 874-3360. Owner: Don Henry.
Affiliate: Hendon Music Inc. (BMI).
Lyresong Inc. (BMI), 1227 Spring St. NW, Atlanta, Ga. 30309. Tel: (404) 873-6425. Pres.: Harry Karras; VP: R.B. Richardson.
Lyrical World Co. (BMI), see Copyright Serv. Bureau.

M

M A M Music Publ'g Corp. (ASCAP), see MCA Music.
M B A Music Inc., 8 E. 48 St., New York, N.Y. 10017. Tel: (212) 688-2847. Pres.: Marc Brown; Gen. & Prof. Mgr.: Richard Simon.
Affiliates: Marcable Music Inc. (BMI), Tamarin Music Inc. (ASCAP).
M B P Music (ASCAP), see Chappell.
M C A Music (ASCAP) (div. of MCA Inc.), 445 Park Ave., New York, N.Y. 10022. Tel: (212) 759-7500. Cable: MUSICOR. Pres.: Salvatore T. Chiantia.
Branch: Hollywood Calif., 1777 N. Vine St. Zip: 90028.
Int'l branches: Australia (Leeds), Brazil (MCA do Brasil), Canada (Leeds), Germany (MCA), Japan (Revue), Netherlands (Leeds Muziek Holland), UK (Leeds).
Affiliates: Champion Music Corp. (BMI), Duchess Music Corp. (BMI), Flanka Music Corp. (ASCAP), Fontaine Music Corp. (ASCAP), Hawaii Music Co. Inc., Leeds Music Corp. (ASCAP), MAM Music Publ'g Corp. (ASCAP), Management Agency & Music Publ'g Inc. (BMI), Northern Music Co. (ASCAP), Pickwick Music Corp. (ASCAP), Spanka Music Corp. (BMI), Two Beat Music (BMI).
Int'l firms represented: British & Continental Music Agencies Ltd. (UK), Le Chant du Monde (France), Edizioni Suvini Zerboni (Italy), Hans Gerig/Arno Volk Verlag (Germany), Mezhdunarodnaya Kniga (USSR).
Int'l reps.: Argentina (Universal Films), France (Societe Intercontinental de Musique), Italy (Pickwick), Spain (Southern Music Espanola), Sweden (Sweden Music).
M-E Music Co. (ASCAP), 1697 Broadway, Suite 1201, New York, N.Y. 10019. Tel: (212) 757-5105. Owners: William H. Borden, Claire R. Olivier.
m f Music Inc. (ASCAP), see Copyright Serv. Bureau.
M G B Prod'ns, see Ricci Mareno.
M J Q Music Inc. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 245-2836. Pres.: John Lewis; Gen. Mgr.: Paul Schwartz.
Affiliate: Third Stream Music Inc. (ASCAP).
M L Music Inc. (ASCAP), see Big Seven—Planetary.
M R C Music Inc. (BMI), see Chappell.
M R E Publ'g (ASCAP), see Copyright Serv. Bureau.
Mabs Music (ASCAP), see Arnold Mills.
MacArthur Music (BMI), PO Box B2, 1659 Sweetbrier St., Palmdale, Calif. 93550. Tel: (805) 947-1232. Pres. & Gen. Mgr.: Glen MacArthur; Ass't Mgr.: Dave Crocker.
Affiliates: Box (BMI), Glenn (BMI), Maka Music (ASCAP), VIP Music Inc. (BMI).
MacDougal Street Music Inc. (BMI), see Doraflo/Bleu Disque.
Mach-I (ASCAP, see New York Times.
Ray Mack Music (ASCAP), see Nautical.
Maclen Music Inc. (BMI), see ATV Music.
MacLoc Music (BMI), 3065 Parsons St., Merced, Calif. 95340. Tel: (209) 723-4816. Pres.: George J. McCarthy; Gen. Mgr.: Alice McCarthy; Prof. Mgr.: Jan Lucas.
Mactroy Music Co. (BMI), 7210 Roos, Houston, Tex. 77036. Tel: (713) 774-0075. Pres.: Dr. John D. Montroy.
Branch: Camby, Ind., Box 412, RR1, 6406 Ratliff. Zip: 46113. Tel: (317) 856-6546. Gen. Mgr.: Dr. Willard E. McCalment.
Madelon Music (BMI), see Ja-Ma.
Mad Man's Drum Music (ASCAP), see Segel & Goldman.
Maffy Music (BMI)—Pres.: Matthew Moore—see Speed.
Mafundi Music Co. (BMI), 1433 Claridge Dr., Beverly Hills, Calif. 90210. Tel: (213) 273-7432. Pres. & Gen. Mgr.: Vernon O. Bullock. (Administered by Chappell Music).
Affiliate: Jabern Music Co. (ASCAP).
Magic Fleet Music Inc. (BMI), see Brookside.
Mag Music (BMI), PO Box 1493, Landover, Md. 21285. Tel: (301) 350-3458; Wash. D.C. Tel: (202) 232-3060. Pres.: Michael Angelo Graham.
Magnanimous Music, see Martin Cohen.
Main Floor (BMI), see McRon.
Main Gate Publ'g (BMI), PO Box 237, 115 E. First, Lancaster, Tex. 75146. Tel: (214) 227-4699/5796. Pres.: Bob Cady.
Mainspring Music Corp. (ASCAP), see Al Gallico.
Mainspring Watchworks Music Co. (ASCAP), 27 States St., San Francisco, Calif. 94114. Tel: (415) 626-4467. Gen. Mgr.: H.S. Carr.
Int'l reps.: Scandinavia (Sweden Music); South Africa (Sarral).
Main Stave Music (ASCAP), PO Box 3763, Hollywood, Calif. 90028. Tel: (213) 761-9679. Pres.: Jeff G. Oxman. Exec. VP: Marko Perko.
Affiliate: Gold Stave Music (BMI).
Int'l rep.: UK (Sun-Pacific).
Mainstay Music Inc. (BMI), see Al Gallico.
Makalota Music (BMI), see Marpet.
Makamillion Music (BMI), 8229 Rockcreek Pkwy., Cordova, Tenn. 38018. Tel: (901) 382-2100. Pres.: Natalie Rosenberg; VP: Margaret Ann Rich.
Affiliates: Double R Music Corp. (ASCAP), Makamint Music (ASCAP).
Int'l rep.: UK (Sparta Florida).
Makamint Music (ASCAP)—Pres.: Margaret Ann Rich; VP: Natalie Rosenberg—see Makamillion.
Maka Music (ASCAP), see MacArthur.
Makeba Music Corp. (ASCAP), see Sam Fox.
Make Me Smile Music (ASCAP), see Caribou.
Make Music (ASCAP), see Myrna March.
Makers Music Ltd. (BMI), see Rondor.
Malaco Music Co. (BMI), 3023 W. Northside Dr., Jackson, Miss. 39213. Tel: (601) 982-4522. Pres.: Mitchell Malouf; VP's: Tom Couch, G. Stephenson. (Administered by Copyright Serv. Bureau Ltd.).
Affiliate: Chatawa Music Co. (ASCAP).
Int'l rep.: Worldwide (Peer-Southern in USA).
Malapi Music (BMI), see Debra.
Malcolm Music Ltd. (BMI), see Shawnee Press.
Richard Maltby Inc., see T.B. Harms—Bibo.
Malted Music Inc. (ASCAP), 3876 Fredonia Dr., Hollywood, Calif. 90068. Tel: (213) 876-4490. Pres.: Carl Friberg; VP: Clive Kennedy.
Branch: New York, N.Y., 13 E. 63 St. Zip: 10021. Tel: (212) 759-1770.
Int'l rep.: UK (Discobirds).
Mama Katie Music (ASCAP), see Sky Rock.
Mamba Music (BMI), 306½ N. Second St., Clinton, Iowa 52732. Tel: (319) 243-7596. Co-Pres.: Steven & Lawrence Hohenhorst.
Mamma Sadie Music (ASCAP), see Chappell.
Manacor Music Co. Inc. (ASCAP), see Fred Ahlert.
Management Agency & Music Publ'g Inc. (BMI), see MCA Music.
Manasquam Prod'ns, see Marielle.
Manchmal Music, see Border Brigands.
Mancuso Music (ASCAP), see Martin Cohen.
Mandan Music Corp. (BMI), see Big Seven.
Mandina Music (BMI), see Trust Music.
Manfield Music (BMI), 27335 Penn St., Inkster, Mich. 48141. Tel: (313) 274-5905. Pres.: Otis G. Johnson; Gen. Mgr.: John Washington; Prof. Mgr.: George Johnson; Ass't Gen. Mgr.: Richelle Robinson.
Branch: Pittsburgh, Pa., 7203 Monticello. Zip: 15208. Tel: (412) 242-5692. Gen. & Prof. Mgr.: Ardell McNeal.
Manikin Music Co. (ASCAP), see 20th Century.
Manistee Music Co. (BMI), see A. Schroeder.
Man-Ken Music Ltd. (BMI), see Wedeen & Weiss.
Manna Music Inc. (ASCAP), 2111 Kenmere, Burbank, Calif. 91504. Tel: (213) 843-8100. Pres.: Hal Spencer; Prof. Mgr.: Carl Farrer.
Affiliates: Gaviota Music Inc. (BMI), Nashwood Music (ASCAP).
Int'l reps.: Australia (Spotlight), Canada (Praise).
Herbie Mann Music Corp. (ASCAP), see Mietus.
Mansfield Music Co. (ASCAP), see Warner Bros.
Mantoloking Music Corp. (ASCAP), see Marielle.
Mantra Music (BMI), 222 E. Garvey Ave., Monterey Park, Calif. 91754. Tel: (213) 280-8783. Owner & Pres.: Johnny Thompson.
Affiliate: Antra Music (ASCAP).
Manwin Music (BMI), c/o Chapman Dist'g Co., 1212 Albany St., Los Angeles, Calif. 90015. Tel: (213) 749-9484. Owner: Al Chapman.
Maple Leaf Music Publ'g (BMI), see H.B. Webman.
Maple Music Inc. (ASCAP), see Sure-Fire.
Maplewood (ASCAP), see Fred Ahlert.
Mappa Music Inc. (ASCAP), see Sam Weiss.
Mara-Lane Music Corp. (ASCAP), see Chappell.
Maranatha! Music (ASCAP), 3001 W. Sunflower, Suite B, Santa Ana, Calif. 92704. Tel: (714) 979-8536. Pres.: Charles W. Smith; VP & Gen. Mgr.: Laverne Romaine; Prof. Mgr. & Treas.: Ric Latendresse.
Affiliated firm: Children of the Day (ASCAP).
Maranta Music Publ'g (BMI) (div. of Maranta Music Ents. Inc.), PO Box 9, Wyckoff, N.J. 07481. Tel: (201) 342-3492. Pres. & Prof. Mgr.: Clancy Morales; Gen. Mgr.: Jackie Morales.
Int'l firm represented: Bandolero (Puerto Rico).
Maraville Music Corp. (ASCAP), see Barton Music.
Marbill Music (BMI), see Le Bill.
Marcable Music Inc. (BMI), see MBA.
March Hare Music Inc. (ASCAP), see Creed Taylor (US rights) & Ivan Mogull (Int'l rights).
March Music Inc., see T.B. Harms—Harry Von Tilzer.
Myrna March Music Inc. (ASCAP), 25 Central Park West, New York, N.Y. 10023. Tel: (212) 582-0204. Pres.: Myma March; Gen. Mgr.: Martin Hoffman.
Affiliated firm: New York Times Music Publ'g Corp. (BMI).
Affiliates: Make Music (ASCAP), March-On Music (ASCAP).
March-On Music (ASCAP), see Myrna March.
Marcia Music Co. (BMI), see Ivan Mogull.
Marc-Jean Music Publ'g (BMI), see Elizabeth Music.
Marcree Music (BMI), Box 97JC, Rt. 1, Graniteville, S.C. 29829. Tel: (803) 663-6273. Mgr.: Jack Creed.
Mardanza Music (ASCAP), see Copyright Serv. Bureau.
Mardix Music Co. (BMI), see Mietus.
Ma-Ree Music Inc. (ASCAP), see Jim Reeves.
Ricci Mareno Music (SESAC), 3706-D Hillsboro Rd., Nashville, Tenn. 37215. Tel: (615) 385-3952. Pres.: Ricci Mareno; VP: Charlie Black; Gen. Mgr.: Skippy Barrett; Prof. Mgr.: Bobby Fischer.
Affiliates: American Country Promos., Barlow Music (ASCAP), Blue Lake Music (BMI), MGB Prod'ns, Rolling Meadows Music (ASCAP), Shenandoah Music (ASCAP), Terrace Music (ASCAP).
Marfre Music (BMI), 1316 N. Chaparral, Corpus Christi, Tex. 78401. Tel: (512) 884-9339. Pres.: Freddie Martinez; Gen. Mgr.: Lee Martinez.
Margenia Music (BMI), see Gopam Ents.
Marguerita Music Inc. (ASCAP), see H.B. Webman.
Maria Music (ASCAP), see Parnaso.
Marian Music Corp. (ASCAP), see Copyright Serv. Bureau.
Marianne Original Songs Publ'ns (BMI), 94-42 Alstyne Ave., Elmhurst, N.Y. 11373. Tel: (212) 592-2635, Pres. & Prof. Mgr.: Charles Abene; Gen. Mgr.: Gloria Abene.
Affiliate: Sorority Fraternity Recs. Publ'ns (ASCAP).
Maribus Music Inc. (BMI), see Dick James.
Marielle Music Publ'g Corp. (BMI), PO Box 842, Radio City Sta., New York, N.Y. 10019. Tel: (212) 581-4144. Pres. & Gen. Mgr.: Don Seat.
Affiliates: Manasquam Prod'ns, Mantoloking Music Corp. (ASCAP), Metedeconk Music Corp. (BMI), Moo Moo Music Corp. (BMI), Moorpark Music Corp. (ASCAP).
Marinwood Music Publ'g (ASCAP), see Jerden.
Mariposa Music Inc. (BMI), see Marty Robbins.
Marius Music (ASCAP), see Chappell.
Edward B. Marks Music Corp. (BMI), 1790 Broadway, New York, N.Y. 10019. Tel: (212) 247-7277. Cable: MARKBRO. Pres.: Joseph Auslander; VP Publ'ns Dir.: Bernard Kalban.
Affiliates: Alameda Music Inc. (BMI), George M. Cohan Music Publ'g Co. Inc. (ASCAP), Piedmont Music Co. Inc. (ASCAP).
Marlen Music Co. (ASCAP), see Gordon.
Marmaduke Music Co. (ASCAP), see Copyright Serv. Bureau.
Marmoney Music (BMI), see Copyright Serv. Bureau.
Marmore Music Inc. (BMI), see Clockus.
Marnel Music Co. Inc. (ASCAP), see Copyright Serv. Bureau.
Marpet Music Corp. (ASCAP), 6430 Sunset Blvd., Suite 1516. Hollywood, Calif. 90028. Tel: (213) 466-5138. Pres.: Carol Faith.
Affiliates: Black Cavalry Music (BMI), Makalota Music (BMI), Valley Meadow Music (BMI).
Marsaint Music Inc. (BMI), 3809 Clematis Ave., New Orleans, La. 70122. Tel: (504) 949-8386. Pres.: Marshall E. Sehorn; VP: Allen Toussaint. (Administered by Warner Bros. Inc.).
Affiliates: Martu Music Inc. (ASCAP), Rhinelander Music Inc. (BMI).
Marshua Music Co. (ASCAP), 13250 Acoro Pl., Cerritos, Calif. 90701. Tel: (213) 926-5140. Pres.: J. Carey Tall.
Marson Inc. (BMI), 817 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 329-0212. Pres.: Jimmie H. Loden.
Martha's Music (BMI), see Faron Young.
Martu Music Inc. (ASCAP), see Marsaint.
A. W. Marullo Music (BMI), 1121 Market St., Galveston, Tex. 77550. Tel: (512) 762-4590. Pres.: A.W. Marullo Sr.; Gen. Mgr.: A.W. Marullo Jr.
Marvin Music Co. (ASCAP)—Contact: Marvin Fisher—see Fisher Music Corp.
Josef Marx Music Co. (ASCAP), see McGinnis & Marx.
Mary Beth Music, see Fourth Floor.
Mary Jane Music Inc. (ASCAP), see Mietus.
Mary-Jo-Nic Music Publ'g (BMI), see Donna-Lil.
Marzique Music (BMI), 5752 Bowcroft St., Los Angeles, Calif. 90016. Tel: (213) 295-0058. Pres.: Harold R. Battiste Jr.; Gen. Mgr.: Alviette M. Battiste.
Affiliate: At Last Publ'g Co. (BMI).
Mason Jar Publ'g (ASCAP), see Ovation.
Masterlease Music Publ'ns (BMI), PO Box 234, St. Louis, Mo. 63166. Tel: (314) 296-9526. Pres.: Bob J. Bax.
Master Plan Inc., 1406 N. Cleveland St., Chicago, Ill. 60610. Tel: (312) 944-4275. Pres.: Doug Shorts.
Masterview Music Publ'g Corp. (BMI), Ridge Rd. & Rt. 563, Perkasie, Pa. 18944. Tel: (215) 257-9616. Pres.: John Wolf; Gen. Mgr.: Tom Fausto; Prof. Mgr.: Ann Fausto.
Affiliate: Little Debbie Music (ASCAP).
Matrix Publ'g Co. (ASCAP), Rainbow Center, Rt. 2, Clifton, Tenn. 38425. Tel: (615) 676-5169. Contacts: Dane & Gala Sullivan.
Int'l rep.: Worldwide except USA & Canada (Ivan Mogull).
Matt Music Co. (BMI), 1564 W. 54 St., Erie, Pa. 16509. Tel: (814) 868-1575.
Matzo Ball Music (BMI), 316 Riverside Mall, Baton Rouge, La. 70801. Pres.: Ron Shaab.
Affiliate: Bengal Tunes Music Co. Inc. (BMI).
Peter Maurice Music Co. Ltd. (ASCAP), see Al Gallico.
Maxfli Music, see Copyright Serv. Bureau.
Maxim Music Inc. (ASCAP), see Croma.
Mayerling Prod'ns Ltd. (BMI), see Chappell.
Mayfield Music, see Curtom/Gemigo.
Mayhew Music Co. (BMI), see Copyright Serv. Bureau.
Mayon Music (ASCAP), see Val-Dare.
May 2nd Music Co. (ASCAP), see Mietus.
Mayson Music, see Martin Cohen.
Maytime Music Inc., see T.B. Harms—Vogue.
Maz-Kap Music (ASCAP), see Country Stream.
McAfee Music Corp. (ASCAP), 180 West End Ave., New York, N.Y. 10023. Co. Tel: (212) 877-8360. Pres.: Don McAfee; Gen. & Prof. Mgr.: Larry Kraman.
Affiliated firm: Lorenz Inds. (ASCAP).
Affiliates: Capella Music (ASCAP), Cobble Hill Music (BMI).
McClendon Ents. (BMI), Rt. 3, La Grange, Ga. 30240. Tel: (404) 882-2391. Pres.: Rupert McClendon.
Jim McCoy Music (BMI), PO Box 574, Winchester, Va. 22601. Tel: (703) 662-3520. Owner: Jim McCoy.
Affiliate: Little Jim Music (ASCAP).
Van McCoy Music Inc. (BMI), 8221 Georgia Ave., Silver Spring, Md. 20910. Tel: (301) 565-3310. Pres.: Van McCoy; Gen. Mgr.: Charles H. Kipps Jr. (Administered by Warner Bros.)
McCulloch Music (BMI), see Beechwood.
McCurdy Music (BMI), see Gopam.
McDonald Music Co. (BMI), see Alkatraz Corner.
McDowell Music Co. (BMI), 828 S. Lawrence St., Montgomery, Ala. 36104. Tel: (205) 264-2155. Contact: Harry McDowell.
McGinnis & Marx Music Publ'rs (BMI), 201 W. 86 St., Suite 706. New York, N.Y. 10024. Tel: (212) 799-5214. Owner: Josef Marx.
Affiliate: Josef Marx Music Co. (ASCAP).
Mchoma Music (BMI), see Royalty Control Corp.
McHugh & Adamson Music Inc. (ASCAP), see Chappell.
Jimmy McHugh Music Inc. (ASCAP), 9301 Wilshire Blvd., Suite 400, Beverly Hills, Calif. 90210. Tel: (213) 271-1967, 272-4871. Pres.: Lucille Meyers; Prof. Mgr.: Mark Fleming.
McLaughlin Publ'g Co. Inc. (BMI), see Mietus.
McLaughlin & Reilly Co. (SESAC), see Summy-Birchard.
McRon Music Co. (ASCAP), 521 Fifth Ave., New York, N.Y. 10017. Tel: (212) 682-5844. Pres.: Tsipora Miron; VP & Prod'n Dir.: Steve Monroe; VP & Int'l Mgr.: Thelma Moore; Pub.: Jon Arthur; Promo.: Marie M. Gadreau.

Affiliate: Main Floor (BMI), SFM Inc. (ASCAP)
Meadowee Music (BMI), 1727 Roanoke Ave., Sacramento, Calif 95838 Tel (916) 925-4886 Owner Jerry Parker.
Meadowlark Music Inc (ASCAP), 1608 Argyle, Hollywood, Calif. 90028 Tel (213) 462-6608 Pres. Lew Bedell
Affiliate: Hillary Music Inc. (BMI)
Meeger Music (BMI), see LF Music & Famous
Medallion Songs Inc. (ASCAP), see Savoy
Mediation Combine, PO Box 203, Evanston, Ill 60204
Mediterranean Publ'g (ASCAP), 7906 Santa Monica Blvd., Los Angeles, Calif 90046 Tel (213) 656-2072 Owner: Thomas Kounis, Gen Mgr Demetrios Liappas, Prof. Mgr George Rumanes
Meehan Music Ltd. (BMI), see Power House
Mee Moo Music (BMI), see 4-Star.
Melbourne Music Publ'g Co (ASCAP), see Jaspar
Mella La Salle Publ'g Co (ASCAP), see Shamga
Robert Mellin Music Publ'g Corp (BMI), 1841 Broadway, New York, N.Y 10023. Tel (212) 757-3287 Cable MELLINMUS Pres Robert Mellin, Prof Mgr Sanford Green.
Int'l branch: England.
Affiliate: Sherwin Music Publ'g Corp (ASCAP) (SEE ADVERTISEMENT)
Melody House Publ'rs (BMI), 958 W Edgemont Dr San Bernardino, Calif 92405 Tel (714) 882-6796 Owner & Gen Mgr Bill Bellman
Melody Lane Publ'ns Inc (BMI), see Peer-Southern
Melody Trails Inc. (BMI), see TRO
Melomega Music Ltd (ASCAP), 120 E 56 St., New York, N.Y. 10022. Tel (212) 421-1620 Gen Mgr Frank Fioravanti (Administered by Chappell)
Branch: Philadelphia, Pa., 1831 Chestnut St Zip 19103 Tel (215) 561-1636.
Affiliate: Philmela Music Ltd (BMI)
Int'l rep: Worldwide (Chapell)
Memnon Ltd (ASCAP), PO Box 84, Glen Cove, L I N Y 11542 Tel (516) 676-6753 Pres Krzysztof Z Purzycki; Gen Mgr Cazimir V Swier
Affiliates: Azure Music Co (ASCAP), Tithonus Music Ltd (BMI)
Administered company: Hipolit Music (ASCAP)
Int'l reps.: France (Bourne France), UK (Bourne), West Germany (Melodie der Welt)
Memory Lane Music Corp (BMI), see Larry Spier
Memphis Country Music Inc (BMI), 45 N. Merton, Memphis, Tenn 38112 Tel (901) 327-2495 Pres Bill Godsey; VP Barbra Chandler
Memphis-Horns Publ'g Co (BMI) c/o Memphis Talent Consultants, 3284 Scheibler, Memphis, Tenn 38128 Tel (901) 388-6510 Pres Wayne Jackson Prof Mgr Robert B Harris
Mempro Music Co (ASCAP), see A Schroeder
Mentor Music Inc., Broadview Dr., Brookfield, Conn 06804 Tel (203) 775-1358 Pres Robert Nagel
Me N-U Music Corp (BMI), see Big Seven—Big Seven
Mercer Music (ASCAP), see Commander.
Merciful Minerva Music (ASCAP), see Hal Bernard
Mercury Music Corp. (SESAC), see Theodore Presser
Meredith Music Inc (ASCAP)—Pres & Gen & Prof Mgr Ronnie Peterson—see Buckhorn
Merion Music Inc (BMI), see Theodore Presser
Merit Music Co (BMI), see Savoy
Merjoda Music Inc (BMI), see Chappell
Merna Music Inc (BMI), see Big Seven—Mandan
Mernee Music (ASCAP), see Woodrich
Merrymount Music Inc. (BMI), see Theodore Presser
Con Merten Music Publ'g (ASCAP), see Robb
Meryl Music (ASCAP), see Chappell
Meshugah Music (BMI), 3242 Irwin Ave., Kings Bridge, N Y 10463. Tel (212) 549-3655. Pres Don Schlitten
Mesquite Music Corp (ASCAP), see Edwin H Morris
Mester Music Publ'g (BMI), see James Hendrix
Metedeconk Music Corp (BMI), see Marielle
Metorion Music Corp (BMI), 19 W 44 St., New York, N Y 10036 Tel (212) 986-9434 Pres Mats Bjerke, Gen & Prof Mgr Boris J Gottlieb
Int'l branch: Switzerland.
Affiliate: Multitone Music Corp (ASCAP)
Int'l firms represented: Imudico (Denmark), Multitone (Sweden), Gerig (Germany), Eds Saravah (France), Tudor (UK)
Int'l rep.: Denmark (Multitone)
Metric Music Co (BMI), see United Artists
Metromedia Music Publ'g Inc (BMI), see New York Times
Metropolitan Music Co. (BMI), 4225 University Blvd., Houston, Tex. 77005 Tel (713) 668-3279 Mgr J R Lee
Metro Soul Sound (BMI)—VP Wilbur E Stewart—see Little City
Stephen Metz, Music Ltd (BMI), see Chappell
Mewg Music (BMI), see Sidney A Seidenberg
Mexican Music Centre Inc (ASCAP), 345 W 58 St., Suite 2-P, New York, N.Y 10019 Tel (212) 582-5705 Cable: MUSIMEX. Mng. Dir G de La Chapelle
Affiliates: Casa Latina (ASCAP), Paraguayan Music Centre (ASCAP), Song of Mexico Inc (ASCAP), United Mexican Music Publ'rs (BMI)
Michael Music (ASCAP), see Caseyem
Michavin Music (BMI), PO Box 2061, Daytona Beach, Fla 32015 Contact V L Smith III
Michlin & Hill Inc., 40 W. 55 St., New York, N Y 10019 Tel (212) 581-6240. Pres John Hill; Gen Mgr Spencer Michlin, Prof Mgr. Arlene Ackerman
Affiliates: Lothlorien Music (ASCAP), Mom's Best Music (ASCAP), Pop's Best Music (BMI)
Micro-Mini Music (BMI), Gregory Park Towers II, 270 Henderson St., Jersey City, N.J. 07302 Tel (201) 332-4036. Pres. Paul Kyser; VP & Office Mgr Thomas Vetri.
Affiliate: Wanderik (BMI)
Microtone Music (BMI), see Royalty Control Corp
MiDaMark Music (ASCAP), see AnnBen
Mid-America Music (ASCAP) (div. of Kajac Rec Corp.), 155 First St., Carlisle, Iowa 50047 Tel (515) 989-0794 Pres. Harold L. Luick
Affiliate: Tall Corn Publ'g Co (BMI)
Midas Music Corp (ASCAP), see Chappell
Midday Music Publ'g (BMI), 233 E Erie St., Chicago, Ill 60611 Tel (312) 664-9119 Pres Peter H Wright
Midget Music (ASCAP), see Widget
Midland Music Co (BMI), see Happiness
Midland Music Int'l Ltd (ASCAP), 1650 Broadway, New York, N Y 10019 Tel (212) 541-5100 Cable MIDSONG Pres Bob Reno, Gen Mgr Edwin O'Loughlin, Prof Mgr Harry Spiro.
Affiliates: Basilone Music Inc (SESAC), Diagonal Music Inc (BMI)
Administered firms: Buddah Music Inc (ASCAP), Kama Rippa Music Inc. (ASCAP), Kama Sutra Music Inc (BMI), Midsong Music Inc (ASCAP), Tender Tunes Inc (BMI).
Int'l firm represented: RAK (UK)
Int'l reps.: Worldwide (Artemis in Netherlands) (SEE ADVERTISEMENT)
Midnight Hour Music Publ'g Co (BMI) see Warner Bros
Midsong Music Inc (ASCAP), see Midland
Midstream Music Publ'rs (BMI), 27 Serviss Ave., East Brunswick, N J 08816 Tel (201) 846-4553 Pres Max Mandel, VP Pete Hand
Midwood Music Corp (BMI), see Barton Music
Mietus Copyright Mgmt., 527 Madison Ave., Suite 317, New York, N Y 10022. Tel (212) 371-7950 Admin'r Leonard S Mietus.
Branch: Union, N.J., 2351 Laurana Rd Zip 07083 Tel (201) 686-0716
Administered companies: Ala King Music (BMI), Alpha Phi Music (BMI), American United Music (BMI), Andredon Music Co (BMI), Back Bay Music (BMI), Bengrad Ents Inc (BMI), Big Hurry Music Co Inc (ASCAP), Bomike Music Co. (ASCAP), Boy Wonder Music Co (BMI), Brookville Music Inc (BMI), Bubble Gum Music Co (ASCAP) Budget Music (BMI) Can Do Music (BMI), Cannette Music Co (BMI), Cannlynn Music Co (BMI) Carobell Music Corp (BMI), Charkel Music (BMI), Clamike Music Publ'g Co Inc (BMI) Clita Music Inc (BMI) Cornwall Music Ltd (BMI), Czedon Music (BMI) Daahoud Music (BMI), Delaware Music Co (ASCAP), Delightful Music Co Ltd (BMI) Delstone Music Co (BMI), Dondee Music Co (BMI), Double F (ASCAP) Earthborn Music Co (BMI), Fervent Sound Music (BMI) Fiddler Ted Music Inc (ASCAP) Flaming Arrow Music (BMI), Fleetwood Music Inc (BMI), Foxborough Jr Music Inc (ASCAP), Frabob Music Co (BMI), Fulham Road Music Ltd (BMI), Gang Music Publ g Co (BMI), Half & Half Music (BMI), Halkay Music Co (BMI), Halseon Music Inc. (ASCAP), Halsey Music Inc (ASCAP) Head Publ'g Co (BMI), Iramac Music (ASCAP), June 16 Music Co (BMI), Kilynn Music Publ'g Inc (BMI), Klondike Ents Ltd (BMI), Knobs Music Co (ASCAP), Kool Soul Music (BMI) Kooper Music Co (BMI), Mabel Lawton Music (BMI), Lip-Pick Music (BMI), Little Foxborough Music Inc (BMI), Little Hurry Music Co Inc (BMI), Loyola Music (BMI) Ludix Publ'g Co Inc (BMI), Herbie Mann Music Corp (ASCAP), Mardix Music Co (BMI), Mary Jane Music Inc (ASCAP), May 2nd Music Co (ASCAP) McLaughlin Publ'g Co Inc (BMI) Muffington Music (BMI), Oceans Blue Music (BMI), Orenbee Music Co (BMI), Paper Pills Music Inc (ASCAP) Pecle Publ'g (BMI), Peggylou Music Inc (BMI), Roeday Prod'ns Inc. (BMI), Ruffin-Ready Music Inc. (BMI), Rupadia Music (BMI), Sandonna Music (BMI), Shady Grove Music Inc. (ASCAP), Silver Blue Music (ASCAP), Soft-Landing Music (BMI) Soulbar Music (BMI), Sreeby Music Co. (BMI), Stephanye Music Co (BMI), Sure Thing Music Co. (BMI), Tucktate Music Co (ASCAP), Twenty Eight East Music (BMI) Underling Music Co. (ASCAP), Vee Ve Music Corp (BMI), Vemco Music (BMI), Victory Music Co. (BMI), Vignette Music (BMI), Warminster Music (BMI), Weeks Music Co (BMI), Wellsound Music Co. (BMI), Whiz Kid Music Co (ASCAP), Jerry Williams Music (BMI), Yvonne Williams Music (ASCAP), Yeniar Music Co (BMI), Yo-Ho Publ'g Co Inc (BMI).
Companies represented outside the USA: Alien Music (BMI), Any Old Name Publ'g Co., Bosso-Fataka Music (BMI), Dump Music Inc. (BMI), Fish-Scent Music Co. (BMI), god tunes (BMI), Gypsy Moth Music, Hott Buns Music, Icebag Corp (BMI), Jefferson Airplane Music Co. (BMI), Little Dragon Music (BMI), Lunatunes Music (BMI), Mole Music Co (BMI), Plurkanz-Krundle Publ'g Co (BMI), Pods Publ'g (BMI), Precambrian Music (BMI), Ronin Music (BMI), Steel Wind Publ'g, Sylvakian Music & all administered companies
Mighty Three Music Inc (BMI) 309 S Broad St., Philadelphia, Pa 19107 Tel (215) 985-0900. Owners: Kenny Gamble Leon Huff, Thom Bell, Pres. Earl Shelton (Administered by Blackwood Music)
Affiliates: Assorted Music (BMI), Bell Boy Music (BMI), Downstairs Music Co (BMI), Razor Sharp Music (BMI), World War Three Music (BMI)
Int'l firm represented: Gamble-Huff Music Ltd (UK).
Mijoy Music (BMI), see Show Biz
Milene Music Inc (ASCAP), see Acuff-Rose
Mile Wide River Music Co. (ASCAP), see A Schroeder
Milkman's Chivaree see Fourth Floor
Millbridge Music Inc (BMI), see Five Sisters
Miller Music Corp (ASCAP), see United Artists
Roger Miller's Music (BMI), 806 16 Ave S., Nashville, Tenn 37075 Tel (615) 254-8825 Pres Roger Miller; Gen Mgr Carole A Dove
Affiliates: Alrhond Music Inc (BMI), Royal Oak Music (ASCAP)
Arnold Mills & Assocs 8721 Sunset Blvd., Suite 201, Los Angeles Calif 90069 Tel (213) 657-2024 Pres Arnold Mills
Affiliates: Artemis Music (ASCAP), Bevill Music Co (BMI), Jenny Kat Music (ASCAP), Mabs Music (ASCAP)
Irving Mills Music Publ'rs 918 N Hillcrest Rd., Beverly Hills, Calif 90210 Tel (213) 474-4211 Pres. Irving Mills, Gen Mgr Paul Mills
Affiliates: Hi-Cue Prod'ns (ASCAP), Jatap Publ'g Co (BMI) Lynnstorm Publ'g Co (ASCAP), Pacsa Music Publ'rs (ASCAP), Pickering Music Publ'rs (BMI)
Mills Music Inc (ASCAP), see Belwin-Mills
Mimic Music (BMI), PO Box 201 Smyrna, Ga 30080. Tel (404) 355-3637. Pres & Gen Mgr Tom Hodges, Prof Mgr Jimmy Moore



Affiliates: Skipjack Music (BMI), Stepping Stone Music (BMI).
Minaret Music Inc. (BMI), see Martin Cohen.
Ministry Music (BMI), see Rondor.
Minit Music Co. (BMI), see United Artists.
Minniepaul Music Publ'g Co. (BMI), PO Box 35004, Minneapolis, Minn. 55435. Tel: (612) 925-1217. Pres.: D.L. Johnson; Gen. Mgr.: L.R. Larson.
Minotaur Music (BMI), see Belwin-Mills.
Minstrel Music Inc. (ASCAP), see Chappell.
Minto Music (BMI), 5619 Lankershim Blvd., North Hollywood, Calif. 91601. Tel: (213) 763-3436. Pres.: A.J. Minto.
Affiliate: Hot Mama Goose Music (ASCAP).
Mio Music Co. Ltd. (BMI), see Chappell.
Miracle Recs. Publ'g Co. (ASCAP), 170-30 130 Ave., Jamaica, N.Y. 11434. Tel: (212) 723-9214. Pres.: Harry Tex Fenster.
Miracle Strip Music Publ'g Co. (BMI), 14 N. Devilliers St., Pensacola, Fla. 32501. Tel: (904) 434-2055. Owner: Ray McArthur.
Miraka Music Inc. (ASCAP), see Copyright Serv. Bureau.
Miraleste Music (BMI), see Richard Delvy.
Mirwood Music Inc. (BMI), see Copyright Serv. Bureau.
Mishawaka Music (BMI), 2420 River Ave., Mishawaka, Ind. 46544. Tel: (219) 259-3215. Owner: Juanita Henson.
Misirlou Music Inc. (BMI), see Ivan Mogull.
Miskatonic Music (BMI), see Yuggoth.
Miss A Publ'g Co., 7630 Biscayne Blvd., Miami, Fla. 33138. Tel: (305) 758-8731. Owner & Pres.: Vonda Van Dyke.
Mr. Bones Music Publ'g Inc. (BMI)—Pres.: Bones Howe—see Fred Ahlert.
Mr. Dogg Music (BMI), see ATV Music.
Mr. Music Co. Inc. (BMI), see Barton Music.
Mr. Par Music (BMI), 14712 Morrison St., Sherman Oaks, Calif. 91403. Tel: (213) 788-4788. Owner: Paul Robin.
Misty Haze Music (BMI), 1023 Studewood, Houston, Tex. 77008. Tel: (713) 862-1340. Contacts: Don Jones, Lonnie Wright.
Affiliates: Fer De Lance (BMI), Jukebox Music (ASCAP).
Joni Mitchell Publ'g Corp. (BMI), see Segel & Goldman—Joni Mitchell.
Mitchell Rec'g & Music Publ'g Co. Inc. (BMI), PO Box 542, Box 24C, Rt. 2, Rolfing Rd., Holly Springs, Miss. 38635. Tel: (601) 252-2705. Pres.: W.B. Mitchell; Gen. Mgr.: Mears Allen Mitchell; Songwriting Div. Mgr.: Dwight Errol Mitchell.
Branch: Portland, Ore., 2219 NE Eighth Ave. Zip: 97212. Tel: (503) 282-3871. VP: Nettie Bea Mitchell; Branch Opns. Mgr.: Keith S. Shepherd.
Affiliates: Wilmit Music Prod'rs (BMI).
Moby Grape Music (ASCAP), see David Rubinson.
Moccasin Music Corp. (ASCAP), see Combine.
Modern Music Publ'g Inc. (BMI), 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: Jules Bihari.
Modest Music Inc. (BMI), see Charing Cross.
Modo Music (BMI), see Alouette Prod'ns.
Ivan Mogull Music Corp. (ASCAP), 40 E. 49 St., New York, N.Y. 10017. Tel: (212) 355-5636. Cable: IMOGULL. Telex: 236973. Pres.: Ivan Mogull.
Int'l branches: Australia, England, Japan, Mexico, South Africa, Spain.
Affiliates: Cannes Music Inc. (BMI), Countless Songs Ltd. (BMI), Crestview Music Corp. (ASCAP), Harvard Music Inc. (BMI), Indano Music Inc. (ASCAP), Marcia Music Co. (BMI), Misirlou Music Inc. (BMI), Muirfield Music Corp. (ASCAP), Ben Nisbet Music Inc. (ASCAP), Peter David Music Co. Inc. (SESAC), Roberd Music Corp. (BMI), Yatta Songs (BMI).
US firms represented outside USA & Canada: Worldwide—Athens Music Co. (BMI), Bucky Music Co. (ASCAP), Bucrenlis Music Co. (BMI), CPM Music Co. (BMI), Camad Music Inc. (BMI), Chi-Sound Inc. (BMI), Curtom Publ'g Co. Inc. (BMI), Hargrove Music Co. (BMI), Ninandy Music Co. (BMI), Rolls Royce Music Co. (ASCAP). **Spain & Portugal**—Big Sky Music (ASCAP), Dwarf Music (ASCAP), Ram's Horn Music (ASCAP), **Brazil, China, Czechoslovakia, Hong Kong, Malaysia, Philippines, Singapore, South Africa**—Sam Fox Publ'g Co. Inc. (ASCAP) **Spain, Portugal & Central America**—Bourne Co. (ASCAP). **Mexico & Central & South America**—Glen Campbell Music Inc. (BMI), Pamoja Music (ASCAP), Ramsel Publ'g Co. (BMI), **Mexico, Central America & Caribbean Islands**—Avco Embassy Publ'g (ASCAP), Avemb Songs Inc. (BMI), **Argentina & Mexico**—Char-Liz Music Inc. (BMI), March Hare Music Inc. (ASCAP), Three Bros. Music Inc., **Argentina, Bolivia, China, Colombia, Czechoslovakia, Ecuador, Hungary, Italy, Peru, Philippines, Poland**—Levine & Brown Music Inc. (BMI).
Int'l firms represented outside USA: Central & South America, Mexico, Portugal, Spain—Ganga (Netherlands), **Mexico & Central & South America**—Chrysalis (UK). **Belgium, Luxembourg & Netherlands**—Tarana (Canada).
Int'l reps.: Argentina (Relay), Belgium (Radio Tele-Music), Brazil (Victor), Czechoslovakia (Supraphon), France (Bagatelle), Germany (Rolf Budde), Greece (AEPI), Israel (ACUM), Italy (RCA), Jamaica (Norman E. Wright), Netherlands (Universal Songs), Singapore (Burlington Palace), Sweden (Sweden Music), Switzerland (Musikvertrieb).
Mojohanna Music (BMI), see Open End.
Mole Music Co. (BMI), see Mietus Copyright.
Momac Music Co. (BMI), see Pietro Deiro.
Mom Bell Music Publ'g Co. (BMI), c/o David J. Steinberg Esq., 1315 Walnut St., Suite 420, Philadelphia, Pa. 19107. Tel: (215) 732-3838. Pres.: Tony Bell; Atty.: David J. Steinberg Esq.
Mom's Best (ASCAP), see Michlin & Hill & Publishers' Licensing Corp.
Monarch Music Corp. (ASCAP), 1880 Century Park E., Suite 718, Los Angeles, Calif. 90067
Charles E. Monday (ASCAP), see Al's Written Music.
Mondoman Music Co. (BMI), 825 19 Ave. S., Nashville, Tenn. 37203. Tel: (615) 320-0564. Pres.: Stephen Monahan.
Affiliates: Charlie Boy Music Co. (ASCAP), Smile Music Co. (BMI).
Mongo Music Inc. (BMI), see Copyright Serv. Bureau.
Monkhouse Music (BMI), Rt. 6, Ashby Dr., Brentwood, Tenn. 37027. Tel: (615) 244-9880. Pres.: Ann Stuckey.
Monogram Music (ASCAP), see Rondor.
Monona Music Co. (BMI)—Pres.: Scott A. Cameron—see Scott A. Cameron.
Monroe-Ames Music (BMI), Box 871, 2700 Ford St., Ames, Iowa 50010. Tel: (515) 232-2991. Pres. & Gen. Mgr.: Steve Monroe.
Monsapec Music Inc. (BMI), see Helios.
Monster Music (ASCAP), see Show Biz.
Montauk Music Inc. (BMI), see H.B. Webman.
Herb Montei Music (BMI), c/o Beechwood Music Corp., 1750 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 462-6252. (Administered by Beechwood).
Affiliates: Kemo Music Co. (BMI), Konakai Publ'g Co. (BMI).
Montello Music (BMI), 5709 Hempstead Rd., Madison, Wis. 53711. Tel: (608) 271-5924. Pres. & Gen. Mgr.: Jon W. Whirry.
Montgomery Publ'g Co. (BMI), 8914 Georgian Dr., Austin, Tex. 78753. Tel: (512) 836-3201/3194. Pres.: Roy J. Montgomery Sr.; Gen. Mgr.: Shirley A. Montgomery; Prof. Mgr.: Elmer J. Montgomery.
Branch: Fort Wayne, Ind., 3408 McKinnie Ave. Zip: 46808. Tel: (219) 743-7561. Gen. Mgr.: Charles L. Montgomery.
Mood Music Co. Inc. (ASCAP), see Shapiro Bernstein & Co.
Moo Moo Music Corp. (BMI), see Marielle.
Moonbeam Publ'g Corp. (ASCAP), see New York Times & Vanlee.
Moonbird Music (ASCAP), see Copyright Serv. Bureau.
Ray Moondo Publ'g Co. (BMI), 4506 Sherwood Ln., Houston, Tex. 77018. Tel: (713) 686-9046. Pres.: Walter Boyd.
Moondust Music (BMI), see Royalty Control Corp.
Moon June Music (BMI), 4647 SW Pendleton, Portland, Ore. 97221. Tel: (503) 244-0714. Pres.: Bob Stoutenburg.
Moon June Spoon Music Co. Ltd. (ASCAP), see Proboscis.
Moon Lake Publ'g (BMI), 5007 F St., Philadelphia, Pa. 19124. Tel: (215) 533-8799. Pres.: Leonard L. Stark; Gen. Mgr.: Margo Stark; Prof. Mgr.: Ronald A. Stark.
Affiliate: Lenel Music Publ'g (ASCAP).
Moonrise Music (BMI), see Daybreak.
Moonsong Music Co. (BMI), see Michael Thevis.
Moon & Stars Music, see Rondor.
Moorpark Music Corp. (ASCAP), see Marielle.
Moose Music (ASCAP), see Caribou.
Moppet Music (BMI), 6269 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 461-3288. Pres.: Don Graham; Gen. Mgr.: Bob Todd; Prof. Mgr.: Hal Winn.
Affiliate: Little Peanut Music (ASCAP).
Int'l reps.: Australia (Essex), Austria (Discoton in Germany), Benelux (Discoton in Germany), Brazil (Fermata), Germany (Discoton), Japan (Pacific), New Zealand (Essex in Australia), South Africa (Laetrec), Switzerland (Discoton in Germany).
Mordick Music (BMI), 901 Dickel Ave., Parkersburg, W. Va. 26101. Tel: (304) 428-0888. Pres. & Gen. Mgr.: Morris L. Bower; VP: Richard Hicks.
Morgan Manor Music Inc. (ASCAP), 1601 N. Orange Grove Ave., Hollywood, Calif. 90046. Tel: (213) 874-0044. Pres.: Mrs. Russ Morgan; Mgr.: Betty Carlton; Prof. Mgr.: Jack Carlton.
Morhits Publ'rs (BMI), see Duane.
Morning Life Music (ASCAP), see R.A. Hodge.
Morning Light Music (ASCAP), see David Rubinson.
Morning Music Inc. (ASCAP), 1818 Division St., Nashville, Tenn. 37203. Tel: (615) 320-0491. Pres.: Jury Krytiuk; Mgr.: Mark Altman.
Home office: Canada.
Affiliate: Bathurst Music (BMI).
Int'l firms represented: Crown-Vetch, Pet-Mac, Skinners Pond, 3 PM, Time Being (all Canada); Ring (Germany), Jump (Italy).
Edwin H. Morris & Co. Inc. (ASCAP), 810 Seventh Ave., New York, N.Y. 10019. Tel: (212) 977-7272. Cable: MORRISMUS. (Administered by Chappell)
Int'l branches: Argentina, Australia, Canada, England, France, Germany, Italy, South Africa, Sweden.
Affiliates: Arko Music Corp., Barwin Music Co. Inc., Harwin Music Corp., Jerryco Music Co., Mesquite Music Corp. (all ASCAP), Winmor Music Inc. (BMI), Wren Music Co. Inc. (BMI).
Int'l reps.: Brazil (Intersong), Japan (Intersong), Mexico (Intersong), Netherlands (Chappell), Spain (Chappell), Switzerland (Chappell).
Morris, Long & Johnson (BMI) (div. of Three Star Publ'ns Inc.), PO Box 68, Lexington, Ala. 35648. Pres.: W.R. Morris; Exec. Sec'y: Frances V. Long.
Affiliate: Lance Jay Music (ASCAP).
Morro Music Corp. (BMI), see United Artists.
Herbert H. Moss Publ'g Co. (ASCAP), see Copyright Serv. Bureau.
Moss Rose Music Publ'ns (BMI), PO Box 12454, Acklen Sta., Nashville, Tenn. 37212. Tel: (615) 242-6506. Pres.: Charles G. Neese III; Admin. Ass't: Mari Ratliff.
Mothball Music Co. (BMI), see Prima-Donna.
Mother Bertha Music (BMI), c/o Machat & Kronfeld, 1501 Broadway, 30th fl., New York, N.Y. 10036. Tel: (212) 563-6440. Pres.: Phil Spector.
Mother Fletchers Music (BMI), 2050 Peachtree Ind'l Court, Rm 103, Atlanta, Ga. 30341. Tel: (404) 451-4586. Pres.: Robert Fletcher; Gen. Mgr.: Gerald Steele.
Mother Fortune Inc. (BMI), see Silver Blue.
Mother Hen Music Co. (ASCAP), see A. Schroeder.
Mother-Wit Music (BMI), see Burlington.
Moth Music Inc. (BMI), see Chrysalis.
Motor Gold (BMI), see Little City.
Mountain Mama Music Inc. (BMI)—Pres.: Gayle Hill—see Shada.
Mount Rainier Music (BMI), PO Box 246, Mount Rainier, Md. 20822. Tel: (301) 927-0010. Pres.: C.R. Freeland.
Affiliate: Zap Publ'g Co. (BMI)
Int'l rep.: Japan (April, Frendship).
Mourbar Music Corp. (ASCAP), see Pickwick
Movietone Music Corp. (ASCAP), see Sam Fox.
Mowbray Music Publ'rs (ASCAP), see Theodore Presser.
Mubiz Music (BMI), 805 Grand Ave., Spring Valley, Calif. 92077. Owner: S. Leo Reis.
Much More Music (BMI), see Amalgamated Tulip.
Muckender Music (ASCAP), see Publishers' Licensing Corp.
Muell Music (ASCAP), see David Rubinson.
Muffington Music (BMI), see Mietus.
Muhon Music (BMI), see Chappell.
Muirfield Music Corp. (ASCAP), see Ivan Mogull.
Muldoon Music (BMI), 2693 Union Ext., Memphis, Tenn. 38112. Tel: (901) 458-4421 x 400. Cable: STAXRECORD. Pres.: Terry Manning; Gen. Mgr.: Carole Ruleman.
Affiliate: Pendragon Music (ASCAP).
Muleback Music (ASCAP), see Royalty Control Corp.
Multimood Music Inc. (BMI), see Belwin-Mills.
Multitone Music Corp. (ASCAP), see Metorion.
Mumbi Music (BMI), see Jondora—Prestige.
Munchkin Music Co. (ASCAP), see Martin Cohen.
Munka Music (BMI), 258 East Pkwy. N., Suite 2, Memphis, Tenn. 38112. Tel: (901) 324-4120. Pres.: Stephen C. LaVere; Gen. Mgr.: Mimosa LaVere.
Branch: La Mesa, Calif., 4420 Rosebud Ln., Suite B. Zip: 92041. Gen. Mgr.: Linda C. LaVere.
Murbo Music Publ'g Inc. (BMI), see Bourne.
Murrell Music (BMI), see Martin Cohen.
Muscle Shoals Sound Publ'g Co. Inc. (BMI), 3614 Jackson Hwy., Sheffield, Ala. 35660. Tel: (205) 381-2060. Pres.: Jimmy R. Johnson; VP: Roger G. Hawkins; Sec'y-Treas.: David Hood; Exec. Sec'y: Diane Butler.
Affiliate: Formula Music Inc. (ASCAP).
Musetta Music Co. Inc. (ASCAP), see Loring.
Musia (BMI), see C.F. Peters.
Musical Comedy Prod'ns Inc. (BMI), see TRO.
Musicanza Corp. (ASCAP), 2878 Bayview Ave., Wantagh, L.I., N.Y. 11793. Tel: (516) 826-2735. Pres.: Al Rubin.
Music City Music (ASCAP), see Combine.
Music Craftshop (ASCAP), see HitKit.
Music Crusaders (BMI), see H.B. Webman.
Music For Days Corp. (ASCAP), 125-10 Queens Blvd., Suite 1221, Kew Gardens, N.Y. 11415. Tel: (212) 520-1218.
Music for Percussion (BMI), 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-9675.
Music Makers Network of America Prod'ns, see Elvitrue.
Music Mart Publ'g Co. (BMI), see Two Way.
Musicmaster Publ'ns Inc. (ASCAP), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 246-3869. Contact: Frank Metis.
Music Maximus, 1650 Broadway, New York, N.Y. 10019. Tel: (212) 489-9235. Co-Pres.: Jay Morgenstern, Frank Military; VP: Nan Pearlman.
Branch: Hollywood, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 461-4248. Mgr.: Jay Morgenstern.
Int'l branch: England.
Affiliates: Bacon Fat Music (BMI), Dramatis Music Corp. (BMI), Godspell Music Corp. (ASCAP), Laonda Music (ASCAP), New Cadenza Music Corp. (ASCAP), PPI Music Corp. (ASCAP), Palopic Music Corp. (BMI), Songs of Substance (BMI), Songs of Sunshine (ASCAP), Twin Girl Music (ASCAP), Two Twenty Two Music (BMI).
Music Mill Publ'g Inc. (ASCAP), 1108 Avalon Ave., Muscle Shoals, Ala. 35660. Tel: (205) 381-5100. Pres.: Al Cartee; Gen. Mgr.: George Soule.
Branch: Nashville, Tenn., 1504 Hawkins St. Zip: 37203. Tel: (615) 256-0700.
Affiliate: Al Cartee Music Inc. (BMI).
Music Music Music Inc. (ASCAP), 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6135. Pres.: Chet Gierlach; VP: Phyllis Fairbanks.
Affiliates: Arat Music (BMI), Birthday Music Inc. (BMI), CMG Music (ASCAP), D'Azure Music Inc. (ASCAP), Koala Music Inc. (ASCAP).
Music of the Times Publ'g Corp. (ASCAP), see New York Times.
Music of Today Inc. (BMI), see Copyright Serv. Bureau.
Music Press (ASCAP), see Theodore Presser.
Music Prods. (BMI), see Eden.
Music Resources Int'l Corp. (BMI), 211 E. 43 St., Suite 906, New York, N.Y. 10017. Tel: (212) 867-3580. Pres.: Andy Hussakowsky.
Music Sales Corp. (ASCAP), 33 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-0325. Pres.: Herbert H. Wise; VP: Robert Wise; Gen. Mgr.: Gordon E. Williams.
Int'l branch: England.
Affiliates: Amsco (SESAC), Braun Music Inc. (SESAC), Consolidated Music Publ'rs (ASCAP), Dorsey Bros. Music (ASCAP), Embassy Music Corp. (BMI), Yorktown Music Press Inc. (ASCAP).
Music Treasure Publ'ns, 620 Fort Washington Ave., No. 1-F, New York, N.Y. 10040. Mgr.: D. Garvelmann.
Musi-Que Contemporary Library, see Blue River.
Musi-Que Mood Music Library (BMI), see Blue River.
MuStaff Music Publ'rs (BMI), see Palamar.
Mutual Music Society Inc. (ASCAP), see Chappell.
Muziki Publ'g Co. Inc., see 20th Century.
Muziq Music (ASCAP), 4303 55 St., Woodside, Queens, N.Y. 11377. Tel: (212) 335-5726. Pres.: George G. Chandler III.
Branch: Exton, Pa., PO Box 92, 225 W. Lancaster Ave. Zip: 19341. Tel: (215) 363-7855.
My Babe Music (BMI)—Pres.: Willie Dixon—see Scott A. Cameron.
My Baby's Music Co. (ASCAP), see A. Schroeder.
Mycenae Music Co. (ASCAP), see Martin Cohen.
James E. Myers Ents. (ASCAP), 1607 E. Cheltenham Ave., Philadelphia, Pa. 19124. Tel: (215) 288-7824. Owner: James E. Myers.
Myers Music Inc. (ASCAP), see Copyright Serv. Bureau.
Myhil Music (BMI), see Schine.
Myownah Music Inc. (BMI), see Owlfus.
Myra-Allison Publ'g Co. (BMI), see Eskimo Point.
Myriad (ASCAP), see H.B. Webman.
My Son's Publ'g Co. (BMI), PO Box 2194, De Soto Sta., Memphis, Tenn. 38101. Tel: (901) 521-0471, 775-9431. Pres.: J. Salvador Cole; Gen. Mgr.: Bobby King; Prof. Mgr.: Bobby King Jr.
Mystery Music Inc. (BMI), see Prophecy.
Mystic Sound (BMI), see Solar Recs.

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N R Music Co. (BMI), 6232 Santa Monica Blvd., Los Angeles, Calif. 90038. Tel: (213) 467-3288. Pres.: Harry Babasin; Gen. Mgr.: Roy Harte; Prof. Mgr.: Nate Blake.
Affiliate: Swing House (ASCAP).

N R P Music Group, 385 Grand St., New York, N.Y. 10002. Tel: (516) 585-1223. Contact: Fred Bailin.
Affiliates: New Ideas Music Co. (BMI), Perspective Music Co. (BMI), Reaction Music Co. (ASCAP).

N. S. Beaujolais (ASCAP), see United Artists.

N. S. Justinian (BMI), see United Artists.

Nada Publ'g & Recs. (ASCAP), PO Box 248, Lutesville, Mo. 63762. Tel: (314) 238-2578. Owner & Gen. Mgr.: Nellie A. Allen; Ass't Mgr.: Joan Johnson.

Najac Music Corp. (BMI), see Big Seven—Nom.

Namrac Music (BMI), 15456 Cabrito Rd., Van Nuys, Calif. 91406. Tel: (213) 873-7370. Pres.: Tom Skeeter; Gen. Mgr.: Joe Gottfried; Prof. Mgr.: Mark Richardson. (Administered by Chappell)
Affiliate: Souci Music Co. (ASCAP).

Nandingo Music (BMI), see Solid Soul.

Nano Music Co. (BMI), see Don Costa.

Nanri Music (BMI), see Chappell.

Naro Music (ASCAP), see Big Seven—Planetary.

Nasetan Publ'g Co. (BMI), PO Box 1485, Lake Charles, La. 70601. Pres.: Eddie Shuler.
Affiliate: TEK Publ'g (BMI).

Nash-Beau Publ'g Co., see T.B. Harms—Hall-Clement.

Johnny Nash Music Inc. (ASCAP), see Copyright Serv. Bureau.

Nashville Copyright Mgmt. Inc., 1310 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 383-0800. Pres.: Dick Heard.
Administered companies: Americus Music (ASCAP), Another Music (ASCAP), Blue Moon Music (ASCAP), Briarpatch Music (BMI), Brothers Two Music Inc. (ASCAP), Good Mery's Music Co. (ASCAP), Harmony Hill Music Publ'g (ASCAP), Peter Cottontail Music (BMI), Red Ribbon Music (BMI), Riceland Music (BMI), Stars & Stripes Music (BMI), Stonesthrow Music (BMI), Tac Music (BMI), Uncle Ben's Music (ASCAP), Wepedol Music (BMI).

Nashville Int'l Publ'g (ASCAP), 1006 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 254-1049. Pres.: Reggie M. Churchwell; Prof. Mgr.: Ron Coats.
Affiliate: Four Seasons Music (ASCAP).

Nashwood Music (ASCAP), see Manna.

National Music Publ'g Corp. (ASCAP), see Savoy.

Nationwide Songs Inc. (ASCAP), see Pavanne.

Natson Music Corp. (ASCAP), see Tannen.

Nattahnam Music Co., 51 W. 86 St., New York, N.Y. 10024. Tel: (212) 877-2635. Pres.: Hermi Hanlin.

Natural Forest Music (BMI), 1050 Carol Dr., Los Angeles, Calif. 90069. Tel: (213) 550-0051. Pres.: Toxey French; Gen. & Prof. Mgr.: Gay French.

Natural Groove Music Inc. (BMI), 81 Madison, Suite 1504, Memphis, Tenn. 38103. Tel: (901) 526-4097. Pres.: Ronald Townsend.

Natural Songs Inc. (ASCAP), see One Of A Kind.

Natural Sound Music Publ'g Co. Inc. (BMI), 1220 David Stott Bldg., Detroit, Mich. 48226. Tel: (313) 963-1066. Pres.: Evans Clark; Exec. VP: Hermon Weems.

Nautical Music Co. (BMI), 25415 Hickory Valley Ln., Spring, Tex. 77373. Tel: (713) 353-9678. Pres.: Ray McGinnis.
Affiliate: Ray Mack Music (ASCAP).

Nava Music (ASCAP), see Chappell.

Nayland Music Co. (BMI), see Copyright Serv. Bureau.

Near North Music Inc. (BMI), see Chappell.

Nebadon Music (BMI), see Martin Cohen & Speed.

Nebraskan Music Publ'g Co. (ASCAP), see Slide.

Neches Music Co. (BMI), 1812 Procter, Port Arthur, Tex. 77640. Pres.: Floyd J. Badeaux.

Needahit Publ'g Co. Inc. (BMI), 264 Old Hickory Blvd., Madison, Tenn. 37115. Tel: (615) 865-6543. Pres.: Johnnie R. Wright; Gen. Mgr.: Jean Stromatt
Affiliate: Writeahit Music (ASCAP).

Neems Music Co. (ASCAP), see Copyright Serv. Bureau.

Neighborhood Music (ASCAP), see Blackwood.

Neil Music Inc. (BMI), 9165 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 275-1108. Cable: CRESREC. Pres.: Gene Norman.
Affiliate: Skyview Music Inc. (ASCAP).
Int'l reps.: Argentina (Fermata), Australia (Festival), Benelux (Vogue), Brazil (Fermata), France (Vogue), Germany (Belmont), Japan (Seven Seas), Mexico (Fermata), Switzerland (Vogue).

Nekid Music (BMI)—Pres.: Delaney Bramlett—see Average Music.

Willie Nelson Music Inc., 5543 Hwy. 290 W., Austin Tex. 78746. Pres.: William Nelson.

Nemperor Music Ltd. (BMI), see Copyright Serv. Bureau.

Nemsong Music Inc. (BMI), see Chappell.

Neostat Music Co. (BMI), 425 Bryn Mawr, Birmingham, Mich. 48009. Tel: (313) 647-1662, 538-4444. Pres.: Harvey M. Yates.

Nep Music Inc. (ASCAP), see Nor Va Jak.

Neptune Music Publ'rs (BMI), 82 Aldine St., Rochester, N.Y. 14619. Tel: (716) 328-4649. Pres.: Martha Pitoni; Gen. Mgr.: Ven Pitoni; Prof. Mgr.: Marvin Steffey.

Nessie Music Corp. (ASCAP), see JBP Music.

Neuron Music (ASCAP), PO Box 1594, Hollywood, Calif. 90028. Tel: (213) 463-8772.

Neurotic Music (BMI), see 20th Century.

Neverbreak Music (ASCAP), see Twitty Bird.

Never Ending Music (BMI), PO Box 58, Glendora, N.J. 08029. Tel: (609) 784-9548. Pres.: Eddie J. Harris; Gen. Mgr.: Lem Harris.
Affiliated firm: Hot Pot Music (BMI).

Nevoc Music, see Sidney A. Seidenberg.

New Cadenza Music Corp. (ASCAP), see Music Maximus.

New Chatham Music (ASCAP), PO Box 11, Pittsburgh, Pa. 15230. Tel: (412) 471-3113. Pres.: Thomas E. Morgan.

New Child Music Publ'g (ASCAP), PO Box 524, Kailua-Kona, Hawaii 96740. Tel: (808) 329-3174, 322-3177. Cable: NAKA. Owner: Jeanne Nakashima.
Int'l reps.: Malaysia (Pathe), Philippines (Bayanihan), Singapore (Pathe).

New Executive Music (BMI), see Brother.

New Hidden Valley Music Co. (ASCAP), see Fred Ahlert.

New High Music Publ'g (ASCAP), see Brian Ross.

New Ideas Music Co. (BMI), see NRP Music.

Newkeys Music Inc. (BMI), 805 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 242-2461. Bd. Chm.: E. Jimmy Key; Pres.: Jack J. Key; Exec. VP: Rick Key.

New Life Prod'ns (BMI), 6360 Orange St., Los Angeles, Calif. 90048. Tel: (213) 658-6429. Pres.: Steve Edelman; VP: Craig Lawn.

New Mint Legume Publ'ns (BMI), PO Box 15313, Atlanta, Ga. 30333. Tel: (404) 872-5158. Pres.: Ira Luft; VP: Gary Gordon; Gen. Mgr.: Cat Joy.

New Moon Music (BMI), 8691 Lookout Mountain, Los Angeles, Calif. 90048. Tel: (213) 656-5374. Gen. Mgr.: Dale Chimenti; Prof. Mgr.: Bryna Chimenti.
Affiliate: Eleven Twenty-Two Music (BMI).

New Morning Music (BMI), see Chappell.

New Music Ed., see Theodore Presser.

New Outlook Music Inc. (BMI), c/o David J. Steinberg, 1315 Walnut St., Suite 420, Philadelphia, Pa. 19107. Tel: (215) 732-3838. Pres.: Wilbert Hart; Attorney: David J. Steinberg.

New Phase Publ'g Co. (BMI), 41 Vanderbilt Ave., Brooklyn, N.Y. 11205. Tel: (212) 691-9294, 475-0533. Pres.: Clifford Jordan Jr.; Gen. Mgr.: Sandy Williams; Prof. Mgr.: Frank Mabry Jr.
Affiliate: Condominium Publ'g Group Inc. (BMI).
Int'l rep.: UK (Blue Ribbon).

Newport Music Co. (ASCAP), 1105 Little Bldg., 80 Boylston St., Boston, Mass. 02116. Tel: (617) 482-7678. Owner: Harry Paul.
Affiliate: Windsor Music Co. (BMI).

New Preston Music (BMI), see Joe Davis.

New Rage Music (BMI), see Skip Taylor.

Newroads (BMI), see Gopam Ents.

New Tone Music Prod'ns Ltd. (ASCAP)—Pres.: Danny Bennett—see Beldock Levine & Hoffman.

Newtonville Music (ASCAP), see Fourth Floor.

New Town (ASCAP), see Croma.

New Valley Music Press, Sage Hall, Smith College, Northampton, Mass. 01060. Tel: (413) 584-2700 x 261. Chm.: Ronald Perera.

New Wine Prod'ns, 2083 Guyson St., Lomita, Calif. 90717. Tel: (213) 326-8466. Co-Pres.: G. Nelson Stringer, James F. Strathdee.

New World Music Corp. (ASCAP), see Warner Bros.

New York Public Library Music Publ'ns (BMI), see C.F. Peters.

New York Shakespeare Festival, see Chappell.

New York Times Music Publ'g Corp. (BMI), 655 Madison Ave., New York, N.Y. 10021. Tel: (212) 593-8200. Pres.: Murray Deutch; Prof. Mgr.: Irv Lichtman.
Branch: Los Angeles, Calif., 6255 Sunset Blvd. Zip 90028. Tel (213) 469-8101. Prof. Mgr.: Eddie Martinez.
Affiliates: American Shores Music (ASCAP), Antigua Music (BMI), Apple Cider Music (ASCAP), Apple Tree Music (ASCAP), Aschken Music (BMI), Beautiful Music (ASCAP), Crowsnest Music (BMI), Dorchester Music (ASCAP), Forsythe Music (ASCAP), Laurel Music (ASCAP), Little Max Music (BMI), Mach-I (ASCAP), Metromedia Music Publ'g Inc. (BMI), Moonbeam Publ'g Corp. (ASCAP), Music of the Times Publ'g Corp. (ASCAP), Myrna March Music Inc. (ASCAP), Norfolk Music (BMI), Plain & Simple Music (ASCAP), Rainy Day Music (BMI), Red Apple Music (BMI), Rhomers Music (BMI), Sherbro Music (BMI), Sona Music (BMI), Starbeam Music (ASCAP), Sunbeam Music (BMI), Thunders Roar Music (ASCAP), Touchdown Music (ASCAP), Valando Music (ASCAP), Vanlee Music Corp. (ASCAP).
Int'l reps.: Argentina (MAI), Australia (Castle, Festival), Belgium (Ardmoore & Beechwood), Brazil (ITAIPU), Canada (Qualrec, Shediac), Chile (Sochem), Denmark (Imudico), France (Feldman), Germany (Francis Day & Hunter), Hong Kong (Pathe), Italy (La Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Trident), South Africa (EMI-Brigadiers), Spain (EGO), Sweden (Imudico), UK (B. Feldman). (SEE ADVERTISEMENT)

Next Day Music Corp. (ASCAP), see Avco Embassy.

Next Window (ASCAP), see Cristeval.

Nick-O-Val Music, 332 W. 71 St., New York, N.Y. 10023. Tel: (212) 873-2179.

Nida Music Publ'g Co. (ASCAP), 4014 Murietta Ave., Sherman Oaks, Calif. 91403. Tel: (213) 872-1274. Pres. & Gen. Mgr.: Nicholas S. Carras.

Ninandy Music Co. (BMI), see Copyright Serv. Bureau (US rights) & Ivan Mogull (Int'l rights).

Nine Mile Music (BMI), 24266 Roxana, East Detroit, Mich. 48021. Tel: (313) 774-2740. Pres.: Guido Marasco.
Affiliates: Bumpshop (BMI), Frane Rack Music (BMI), Wedo Wedo Music (BMI).

Nine Star Music Corp. (ASCAP), see Warner Bros.

Nirvana Music Co. (BMI), see Copyright Serv. Bureau.

Ben Nisbet Music Inc. (ASCAP), see Ivan Mogull.

Nise Prod'ns Inc. (BMI), PO Box 5132, Philadelphia, Pa. 19141. Tel: (215) 924-8767. Pres.: Michael Nise; Gen. & Prof. Mgr.: Frank Nise.

No Exit Music Co. Inc. (BMI), see Redwal.

Nolanta Music Co. Inc. (ASCAP), see Michael Thevis.

Noma Music Inc. (BMI), see Hill & Range.

Nom Music Inc. (BMI), see Big Seven.

D. C. Nored Corp., 3959 Warwick Ave., Cincinnati, Ohio 45229. Tel: (513) 961-4132. Contact: Danny C. Nored.
Affiliate: Rock City Music (BMI).

Norfolk Music (BMI), see New York Times.

North American Music Inds. (BMI), Manor Oak 2, 1910 Cochran Rd., Pittsburgh, Pa. 15220. Tel: (412) 344-6700. Pres. & Prof. Mgr.: Louis Guarino; Gen. Mgr.: Joseph Caun.

Northchester Music Inc. (ASCAP), 1515 Westwood Dr., Las Vegas, Nev. 89102. Tel: (702) 734-1457. Pres. & Gen. Mgr.: Joseph B. Zito; Prof. Mgr.: Anthony W. Frisco.
Branch: New York, N.Y., 888 Eighth Ave. Zip: 10019. Tel: (212) 582-4600. Gen. Mgr.: Jack Adato.
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Northshore Publ'g Inc., see 20th Century
North & Son Music Inc. (ASCAP), see Shapiro Bernstein & Co
North State Music (ASCAP), PO Box 762, Okeechobee, Fla. 33472. Tel (813) 763-7858. Owner Buck Killette
Northwest (8MI), 1915 N Quince, Olympia, Wash. 98501 Tel (206) 352-9097. Pres.: Allen P Giles
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Branch: New York, N.Y., 60 W 57 St. Zip 10019 Tel (212) 582-7569
Affiliates: Dundee Music (BMI), Nep Music Inc (ASCAP).
Norvik/Hauge Music Publ'g Co , 961 Kingston Ave., Piedmont, Calif 94611 Tel (415) 652-5308 Pres Norman Hauge.
Norway Music (ASCAP), see Segel & Goldman.
Notable Music Co. Inc. (ASCAP) (div. of Cy Coleman Ents.), 161 W. 54 St., New York, N.Y. 10019. Tel (212) 757-9547. Pres. Cy Coleman; Gen. Mgr. Eric Colodne, Music Consultant: Sidney Kornheiser
Affiliate: Portable Music Co Inc (BMI)
Int'l firm represented: Campbell Connelly (UK).
Novalene Music Inc (BMI) (div of Vegas Bros. Prod'ns), PO Box 1129, Studio City, Calif 91604 Tel (213) 769-6555. Pres & Gen. & Prof. Mgr. Pat Vegas
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Novello Publ'ns Inc (ASCAP), 1221 Ave of the Americas, New York, N.Y. 10020 Tel (212) 869-1665 Gen Mgr. Frank Moore.
Home office: England
Affiliate: Fairfield Publ'ns (BMI)
Now Music Corp , see Theodore Presser.
Nuarts Music (BMI), Box 737, Rt. 2, Lizella, Ga 31052. Tel (912) 935-2129. Pres Razzy Bailey.
Nujac Publ'g Co Inc (BMI), see Jamie
No 11 (BMI), see Skyhill.
Nurock Music Publ'g Co. (BMI), see Chappell

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O M P Music Publ'g Co (ASCAP), 11572 Weatherby, Los Alamitos, Calif 90720 Tel (213) 431-5013 Owner Dale Olinger.
"O" Songs Inc. (ASCAP), see Tash Howard
Oahu Publ'g Co , Box 279, 10333 Coggins Dr , Sun City, Ariz 85351. Tel (602) 933-8283 Pres.: Thomas Glynn; VP & Prof. Mgr Betty Glynn
Oak Grove Music (BMI), see Redwal
Oakridge Music (BMI), 829 N Sylvania St , Fort Worth, Tex 76111 Tel (817) 838-6608/7623 Owner Homer Lee Sewell
Obie Music Inc. (BMI), see United Int'l Copyright & Copyright Serv Bureau
Objets d'Art (BMI), see Copyright Serv Bureau
Ocean of Air Publ'g (ASCAP), see Royalty Control Corp.
Oceans Blue Music (BMI), see Silver Blue & Mietus Copyright.
October's Child Music (ASCAP), see Azinda.
Odin Music (ASCAP), see Bonton.
Mary Frances Odle Publ'g Co (BMI), see Odle Rec'g
Odle Rec'g & Publ'g Co. (BMI), 8431 Howard Dr., Studio 2, Houston, Tex. 77017 Tel (713) 473-1828 Pres & Prof Mgr Mary Frances Odle; Gen. Mgr.: W.L. Rollins.
Branch: Pasadena, Tex., PO Box 4335. 717 Kolb Zip 77502
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Oh Boy Music Co. (ASCAP), see Great Honesty.
Ohio Players Music Co (BMI), see Chappell
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Okart Inc , 1 NE Seventh St., Oklahoma City, Okla 73103. Tel (405) 236-5948 Pres. Mickey Sherman; Gen Mgr.: Anthony Armstrong Jones
Affiliates: Click Publ'g Co (ASCAP), Lorac Music (SESAC)
Oklahoman Music Publ'g Co (ASCAP), see Slide
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Milton Okun Publ'g Co. (BMI), see Cherry Lane
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Old St Paul Publ'g Co (ASCAP), PO Box 49441, Los Angeles, Calif 90049 Tel (213) 274-0593 Partners Fred Werner, Les Crane
Int'l rep.: Worldwide (Screen Gems Columbia)
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Olman Music Servs. Inc (ASCAP) see TRO
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Affiliated firm: Best Bet Music (ASCAP).
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100 Oaks Music (8MI), see Two Rivers.
125th Street Music, see Martin Cohen.
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One Of A Kind Music Co (BMI), 6255 Sunset Blvd , Suite 709, Hollywood, Calif. 90028 Tel (213) 466-8377 Pres.: Dennis Lambert; VP Brian Potter; VP & Gen Mgr.: Eddie Lambert; Prof Mgr Bob Glasser.
Affiliates: Natural Songs Inc. (ASCAP), Touch Of Gold Music Inc. (BMI)
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Onna Music (8MI), see Copyright Serv. Bureau
Onnysay Publ'g Co (8MI), PO Box 9154, Wells Rd SW, Knoxville, Tenn. 37920 Tel (615) 573-7775 Pres.: H.S Watson.
Ono Music (8MI)—Pres. Yoko Ono—see Lennon.
On Stage Music (8MI), see Copyright Serv. Bureau.
Open Air Music (ASCAP), see Jim Halsey.
Open End Music (8MI), 824 N. Robertson Blvd., Hollywood, Calif 90069 Tel (213) 278-8715. Gen. Mgr Bennett H Glotzer.
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Open Moment Publ'g Ltd. (ASCAP), see Rondor.
Open Range Music (ASCAP), see Folklore.
Open Road Music Inc (BMI), see Jim Reeves
Open Window Music (BMI), see Warner Bros.
Orange Bear Music Co. (8MI), see Scully.
Orange Tree Music (ASCAP), see Rondor.
Orchid Publ'g (8MI), PO Box 4220, Shreveport, La. 71104. Tel (318) 636-9198 Pres & Gen Mgr.: Bill Bohannon.
Orco Publ'g (8MI), see Copyright Serv. Bureau.
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Orellia Music Co (8MI), see Copyright Serv. Bureau.
Orenbee Music Co. (8MI), see Mietus.
Organic Mgmt., 745 Fifth Ave , New York, N.Y 10022. Tel (212) 751-3400 Pres Steve Paul
Affiliates: Derringer Music Inc. (8MI), Hierophant Inc. (8MI), Silver Steed Music Inc. (8MI), Winter Blues Music Inc (8MI)
Origatunes Publ'g Co. (8MI), 10337 E. Beach St., Bellflower, Calif 90706. Tel (213) 866-4146. Owner Mearl Ellison.
Orpheum Music (8MI), see Jondora
John Oscar Music Corp. (ASCAP), see Gopam Ents.
Osiris Music (8MI), see Stone-Rap (US rights) & Martin Cohen (Int'l rights).
Osmond Music Publ'g Co. (8MI), see Chappell.
Ostermeyer Music (ASCAP), 1009 17 Ave. S., Nashville, Tenn. 37212. Tel (615) 256-1693. Pres. Cliff Ayers Ostermeyer; Gen. Mgr. Connie L Wright; Prof Mgr.: Clarke Ostermeyer
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Otter Creek Music (8MI), see Jim Halsey
Our Daughters Music (8MI), see Alouette Prod'ns.
Ovation Inc Group, 1249 Waukegan Rd., Glenview, Ill. 60025. Tel (312) 729-7300 Telex: 910-651-4856. Pres. Richard L. Schory; Admin Ass't Agnes Hrudkaj.
Affiliates: Creative Music (ASCAP), Mason Jar Publ'g (ASCAP), Streetervilie Music (8MI). (SEE ADVERTISEMENT)
Owen Publ'n (8MI), see Lu-Tal
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P F S Music Co. (ASCAP)—Prof Mgr. John E Petitte—see Four Grand
P M Mgmt. Corp., 9480 Long Point Rd., Houston, Tex. 77055 Tel (713) 467-8201. Pres Pat Morgan, Exec. VP Don Sargent, VP: Nancy O'Connor
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Pacific Coast Music (8MI), PO Box 733, Redondo Beach, Calif. 90277 Tel (213) 376-5477 Owner Ray Sanders.
Pacific Press Music Publ'g Co. (8MI), see Bridge.
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Affiliate: MuStaff Music Publ'rs (8MI).
Pal Dog Music (ASCAP), 3209 Tareco Dr., Los Angeles, Calif 90068 Tel (213) 851-2760 Pres Larry E Carlton
Affiliate: 335 Music (8MI).
Pallma Music Co. (SESAC), see Neil A Kjos
Palm Music Publ'g Co. (ASCAP), see Slide.
Palo Duro Music (ASCAP), see Jim Halsey
Palo Mesa Music (ASCAP), see Jim Halsey.
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Pam Cal Music (8MI), see Copyright Serv. Bureau.
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Pamelarosa Music Inc. (ASCAP), see LF Music & Famous.
Pamoja Music (ASCAP), see Ivan Mogull.
Pamscene Music (8MI), see ATV Music.
Pana Publ'g (ASCAP), see John L. Sullivan.
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Panther Music Corp. (ASCAP), see Peer-Southern.
Paper Pills Music Inc. (ASCAP), see Mietus Copyright.
Parabut Music Corp. (8MI), see Famous.
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Paraguayan Music Centre (ASCAP), see Mexican Music.
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Parasound Inc. (ASCAP), see Royalty Control Corp.
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Para-Thumb Music Corp. (8MI), see Famous.
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Par-Ed Music Corp. (8MI), see Famous.
Paris Music Co. Inc. (ASCAP), see Rayven.
Charlie Parker Music Co. (8MI), see Copyright Serv. Bureau.
Parker Lane Music (ASCAP), see Jim Halsey.
Parker Music (8MI), see Jondora.
Park Lane Music, see Copyright Serv. Bureau.
Parks Music Corp. (SESAC), see Neil A. Kjos.
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Affiliate: Maria Music (ASCAP).
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Int'l rep.: Spain (Zafiro).
Partner Music (8MI), 1518 Chelsea Ave., Memphis, Tenn. 38108. Tel: (901) 275-2285. Gen. Mgr.: Larry Rogers; Opns. Dir.: Susan O'Donnell.
Party-Time Music (8MI), 525 SW 42, Oklahoma City, Okla. 73109. Tel: (405) 632-3958. Pres.: Tom Jackson; Gen. Mgr.: Wendell Goodman; Prof. Mgr.: Wanda Jackson
Pasa Alta Music (8MI), 54 E. Colorado Blvd., Pasadena, Calif. 91105. Tel: (213) 681-5936. Pres. G. Vitale; Gen. Mgr.: D. McWhorter
Pasqua Music Co. (8MI), see Chappell.
Joseph Patelson Music House (ASCAP), 160 W. 56 St., New York, N.Y. 10019. Tel (212) 757-5587. Owner: Joseph Patelson.
Patlow Publ'n Co. (8MI), 17429 Indian Ave., Detroit, Mich. 48240. Tel (313) 531-9330 Pres.: M.J. Patlow.
Patricia Music Publ'g Corp. (8MI), see Big Seven.
Pattilyn Music (ASCAP), see Son Mike.
Paubil Music Publ'g Co. (8MI), 3518 Champlain Ave., Youngstown, Ohio 44502. Tel: (216) 755-7794. Pres. & Gen. Mgr.: Bill Schaffert.
Paul-Wayne Music (ASCAP), see People Pleaser.
Pavanne Music Co. (ASCAP), 2315 Foxhaven Dr., Franklin, Tenn. 37064. Owners: Frank Stanton, Andy Badale.
Affiliates: Buckingham Music Co. (ASCAP), Delicato Music (8MI), Gatwick Music Co. (8MI), Nationwide Songs Inc. (ASCAP), Stanshi (ASCAP), Surrey Music Co. (ASCAP), Tellaro Music Co. (8MI).
Pawnbroker Music Corp. (ASCAP), see Alouette Prod'ns.
Pawnee Rose Music (SESAC), see Faron Young.
Pax Regina Music Ltd. (ASCAP), see Big Seven.
Gary S. Paxton Music Inc., see Acoustic.
George Paxton Corp. (ASCAP), 836 Riomar Dr., Vero Beach, Fla. 32960. Tel (305) 567-7496. Pres. George Paxton; Gen. Mgr.: Walter Jewels.
Affiliates: Paxwin Music Corp. (8MI), Whiting Music Corp. (ASCAP).
Int'l rep.: Worldwide except USA (Chappell in UK).
Paxwin Music Corp. (8MI), see George Paxton.
Payline Publ'g Co. (8MI), 4449 Woodedge Dr., Del City, Okla. 73115. Tel (405) 672-2761. Pres. Wes McMahan; VP: Inez McMahan.
Branch: Tulsa, Okla., 100 Center Plaza, Apt. 2003. Zip: 74119. Tel (918) 583-3668. VP Amiel L. Riley.
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Peer Int'l Corp. (8MI), see Peer-Southern.
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Branches: Los Angeles, Calif., 6922 Hollywood Blvd. Zip: 90028 Tel (213) 469-1667. Mgr.: Roy Kohn—**Miami, Fla.,** Northeast Airlines Bldg., Rm. 1409. Zip: 33131 Tel (305) 358-1488. Mgr.: Omar Marchant—**Nashville, Tenn.,** 1511 Sigler St. Zip: 37203. Tel: (615) 244-6200.
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Affiliates: Charles K. Harris Music Publ'g Co. Inc.

(ASCAP), La Salle Music Publ'rs Inc. (ASCAP), Melody Lane Publ'ns Inc. (BMI), Panther Music Corp. (ASCAP), Peer Int'l Corp. (BMI), Pera Music Corp. (BMI), RFD Music Publ'g Co. Inc. (ASCAP), Southern Music Publ'g Co. Inc. (ASCAP).
Int'l firms represented: Ed. A. Cranz—partial catalog (Belgium), Ediciones Mexicanas de Musica (Mexico), Editorial Argentina de Musica (Argentina), Editorial Cooperativa Interamericana de Compositores (Uruguay), Enoch & Cie—partial catalog (France), Liber-Southern (UK), Pan American Union, Wagner & Levien (Mexico). (SEE ADVERTISEMENT)

Peggylou Music Inc. (BMI), see Mietus.
Pelew Music Inc. (ASCAP), see LF Music & Famous.
Pellegrino Music Co. Inc. (ASCAP), 311 Brook Ave., Bayshore, L.I., N.Y. 11706. Tel: (516) 665-1003. Pres.: Joseph V. Pellegrino Jr.; Gen. Mgr.: Frank Pellegrino.
Pelton Publ'g Co. (BMI), PO Box 182, Midwood Sta., Brooklyn, N.Y. 11230. Tel: (212) 339-3536. Pres.: Jim Pelton; Gen. Mgr.: Dick Alexander; Prof. Mgr.: Nat Courtney.
Affiliate: Old Ironsides Music Publ'g Co. (BMI).
Pembroke Music Inc. (ASCAP), see Carl Fischer.
Pencil Music (ASCAP), see Jim Halsey.
Pendragon Music (ASCAP), see Muldoon.
Dan Penn Music Inc., see Copyright Serv. Bureau.
Penumbra Music Co. (BMI), see Chappell.
People Pleaser Music (BMI), 2315 S. Boulevard St., Charlotte, N.C. 28203. Tel: (704) 377-4596. Owner & Mgr.: Wayne Jernigan.
Affiliate: Paul-Wayne Music (ASCAP).
Pepamar Music Corp. (ASCAP), see Warner Bros.
Peppermint Music (BMI), see Faron Young.
Pequod Music (BMI), see Big Seven—Adam R. Levy.
Pera Music Corp. (BMI), see Peer-Southern.
Percival Music (BMI), see United Int'l Copyright & Copyright Serv. Bureau.
Perennial Music (BMI) (div. of Tulip Recs. Inc.), 722 Montgomery St., San Francisco, Calif. 94111. Tel: (415) 457-2412. Pres. & Gen. & Prof. Mgr.: Hillel Resner.
Affiliates: Practice Music (BMI), Pulsation Music (BMI).
Perfection Music Publ'g (BMI), see Regal.
Periscope Music Co. (BMI), 129 Bishop St., Brockton, Mass. 02402. Tel: (617) 588-6348. Pres. & Prof. Mgr.: Edward M. Hurvitz.
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Periterra Music (BMI), 48-16 43 Ave., Long Island City, N.Y. 11104. Tel: (212) 426-1190. Pres.: Franc Peri.
Periwinkle Music (ASCAP), see Caribou.
Perkins & Simpson Publ'g (BMI), 612 E. Liberty St., Norfolk, Va. 23510. Tel: (804) 545-9894. Gen. & Prof. Mgr.: George Perkins. **Local branch:** Citizens Bank Bldg., Suite 300-A, Zip: 23510. Tel: (804) 622-8536.
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Int'l rep.: Japan (Sunkyo)
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Peso Music (BMI), see Garrett.
Peter Cottontail Music (BMI), see Nashville Copyright.
Peter David Music Co. Inc. (SESAC), see Ivan Mogull.
Peter Jan Publ'g (BMI), 2313 S. 49 Ave., Omaha, Neb. 68106. Tel: (402) 556-5675. Pres.: Charles Canuso.
Peterna Music Co. (ASCAP), see Copyright Serv. Bureau.
Peter Piper Publ'g (ASCAP), see Stuart Lanis.
Ben Peters Music (BMI), 900 Old Hickory Blvd., Rt. 6, Brentwood, Tenn. 37027. Tel: (615) 373-5530. Pres.: Ben Peters.
Affiliate: Playback Music (BMI).
Int'l reps.: Worldwide except Canada & USA (Melanie in UK)
C. F. Peters Corp. (BMI), 373 Park Ave. S., New York, N.Y. 10016. Tel: (212) 686-4147. Pres.: Mrs. Walter Hinrichsen; VP: Walter Bendix; Gen. Mgr.: Henry Hinrichsen; Office Mgr.: Gertrud Mathys.
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Peters Music Co. (ASCAP), see Criterion.
Peterson & Principato Music Publ'g Co. (BMI), see Jesse G. Principato.
Pewter Pal Music (BMI), c/o HT Prod'ns 1550 N. Cahuenga Blvd., Hollywood, Calif. 90028. Tel: (213) 465-8834. Pres.: Jim Pewter.
Affiliates: Deviny James Music (ASCAP), Phiella Music (BMI), Playground Music (BMI).
Phiella Music (BMI), see Pewter Pal.
Philimela Music Ltd. (BMI), see Melomega & Chappell.
Philmi Music Inc. (BMI), see Sylvania.
Phono Music (SESAC), see HitKit.
Phrase-Text Music Publ'rs, 131 Prince St., New York, N.Y. 10022. Tel: (212) 473-7079. Pres.: Ornette Coleman.
Affiliated firm: Dhe Rhum Music Publ'rs.
Phylnob Music, 4349 Ocean Dr., Corpus Christi, Tex. 78412. Tel: (512) 855-3301. Pres.: Phyllis Modrak.
Piano Picker Music Inc. (BMI), see Loring & Rondor.
Picador Publ'g House (ASCAP), see Whitsett Bros.
Picasso Publ'g Co. (ASCAP), PO Box 3266, Van Nuys, Calif. 91405. Tel: (213) 785-4284. Gen. Mgrs.: Malcolm J. Jones, Ken Weiss.
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Piccolo Music (BMI), see Shelby Singleton.
Pickering Music Publ'rs (BMI), see Irving Mills.
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Pi-Gem Music Inc. (BMI), 2801 Azalea Pl., Nashville, Tenn. 37204. Tel: (615) 385-3023. Pres.: Jack D. Johnson; Exec. VP: Tom Collins; Admin. Ass't.: Carolyn Honea.
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Pineapple Music Publ'g (ASCAP)—VP: Joe A. Johnson—see Big State.
Pinebrook Music Corp. (BMI), see H.B. Webman.
Pinelawn Music Publ'g Co. Inc. (BMI), see Copyright Serv. Bureau.
Pinellas Music (BMI), 1374 E. Cleveland St., Clearwater, Fla. 33515. Tel: (813) 441-8159. Owner: Ron Hitchcock.
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Pinkard Publ'n Inc. (ASCAP), PO Box 65, Audubon Sta., New York, N.Y. 10032. Pres.: Herman H. Huff; Gen. Mgr.: Arnold Huff.
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Placid Music Corp. (BMI), c/o A. Halsey Cowan, 1350 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 246-2060. Pres.: Ike Turner.
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Platinum Music Publ'g (ASCAP) (div. of The Music Factory Inc.), 567 NW 27 St., Miami, Fla. 33127. Tel: (305) 576-2600. Pres.: Bob Archibald; Gen. Mgr.: Florian Raymond.
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Playback Music (BMI), see Ben Peters.
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Pleasant Music Publ'g Corp. (ASCAP), see Kelton.
Pleasant Ridge Music (BMI)—Pres.: Bob Edwards—see Township Group.
Plex Music (ASCAP), see Copyright Serv. Bureau.
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Plurkanz-Krundle Publ'g Co. (BMI), see Mietus Copyright.
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Poverty Publ'g Co., see Seafood.
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Elvis Presley Music (BMI), see Hill & Range.
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Jimmy Price Music Publ'r (BMI), 1662 Wyatt Pkwy., Lexington, Ky. 40505. Tel: (606) 254-7474. Pres. James T. Price Gen. Mgr. Harry Price, Prof. Mgr. Davis Buford Jr.
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Pril Music (BMI), see Gopam Ents.
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Promiseland Music (SESAC), see Word Inc.
Pronto Music Inc (BMI), see Cotillion.
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Rainwater Music Co. (BMI), see Martin Cohen.
Rainy Day Music (BMI), see New York Times.
Rainy Wednesday Publ'g (BMI), see Cheppell.
Raj Kumer Music (BMI), see Chappell.
Rally Music (BMI), see Ralph's Radio Music.
Ralph's Radio Music (BMI), PO Box 127, Hwy. 441, Demorest, Ga. 30535. Tel: (404) 723-3884. Owner: Ralph Raper.
Affiliate: Rally Music (BMI).
Rambed Publ'g Co. Inc. (BMI), see Copyright Serv. Bureau.
Ramblin' Rose Publ'ns (ASCAP), see Faron Young.
Rambo Music Inc. (BMI), 2199 Nolensville Rd., Nashville, Tenn. 37211. Tel: (615) 327-9582. Pres. & Prof. Mgr.: Buck Rambo; Gen. Mgr.: Gerry Artz.
Affiliates: Barbet Music (BMI), The Other Place Music.
Ramsel Publ'g Co. (BMI), see Ivan Mogull.
Ramsgate Music (BMI), Box 551, 108 S. Bell, Hamilton, Tex. 76531. Tel: (817) 386-5918. Owner & Mgr.: C. Joe Treadway.
Ram's Horn Music (ASCAP), PO Box 289, Cooper Sta., New York, N.Y. 10003. Tel: (212) 691-6820. Admin'r: N. Saltzman.
Int'l rep.: Worldwide except Canada & USA (Ivan Mogull).
H. & G. Randall Inc. (ASCAP), 1900 W. Genesee St., Syracuse, N.Y. 13204. Tel: (315) 468-0161. Pres.: Gerald Randall; VP: Howard Randall.
Branch: Stratford, Conn., 37 Priscilla Ln. Zip: 06497. Tel. (203) 375-6543.
Fred Raphael Music Inc. (ASCAP), 8588 Wonderland Ave., Los Angeles, Calif. 90046. Tel: (213) 652-1507. Pres.: Hermione Greene.
Rap Sac Music, see Copyright Serv. Bureau.
Raschid Music (BMI), see Jonvis.
Rathsino Music Co. (BMI)—Pres.: Willie Dixon—see Scott A. Cameron.
Raven Music (BMI), 4107 Woodland Park Ave. N., Seattle, Wash. 98103. Tel: (206) 632-0887. Publ'rs: Ronald W. Ellis, Michael B. Lynch.
Raw Milk Music Publ'g Co. (ASCAP), see Bald Mountain.
Raydee Music Co. (SESAC), 316 E. 11 St., Houston, Tex. 77008. Tel: (713) 861-3630. Pres.: H.W. Daily Sr.
Affiliates: Bud-Don Music Co. (ASCAP), Glad Music Co. (BMI).
Rayven Music Co. Inc. (BMI), 37 W. 57 St., New York, N.Y. 10019. Tel: (212) 752-6610. Pres.: Duke Niles.
Affiliate: Paris Music Co. Inc. (ASCAP).
Int'l firm represented: Prosadis (France).
Razor Sharp Music (BMI), see Mighty Three & Blackwood.
R'Cade Music Publ'g (ASCAP), 3090 N. Lincoln Ave., Altadena, Calif. 91001. Tel: (213) 681-6380. Pres.: Norman B. Fowler; Gen. Mgr.: Evelyn F. Fowler; Prof. Mgr.: Floyd Bibbins.
Affiliate: West Gulf Publ'g (BMI).

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Reaction Music Co. (ASCAP), see NRP Music.
Walter Reade Music Corp. (ASCAP), see Frank Music Corp.
Realgone Music Inc. (BMI), see Big Seven—Frost
Real Musical Talent Publ'g Co. (BMI), 6223 Brown Ave., Baltimore, Md. 21224. Tel. (301) 633-4224. Owner: J. Murphy.
Rear Exit Music Co. (ASCAP), see Redwal.
Rebecca Raccoon Music Co. (BMI), see A. Schroeder.
Reb Music Publ'g Co. (ASCAP), see Slide.
Recordo Music Publ'rs (BMI), see Leon Rene.
Red Apple Music (BMI), see New York Times
Red Day Music (ASCAP), see Oick James.
Red Giant Inc. (ASCAP), 130 Beach 137 St., Belle Harbor, N.Y. 11694. Tel: (212) 582-7803. Pres.: Kenny Vance; Gen. Mgr.: Ronny Vance.
Affiliates: Big Red Music Ltd. (BMI), Captain Bro Music (BMI).
Red Ribbon Music (BMI), see Nashville Copyright.
Red Rock Music Co. (BMI), PO Box 2671, Denver, Colo. 80201. Tel: (303) 333-8086. Pres.: James C. Scott Sr.
Red Ruby Music (ASCAP), see Royalty Control Corp.
Red Setter Music (ASCAP), see Rondor.
Red Shoes Publ'g (ASCAP), see Berkeley Cooperative.
Red Shoes Publ'g Co. (BMI), see R.A. Hodge.
Redwal Music Co. Inc. (BMI), Redwal Music Bldg., 535 Cotton Ave., Macon, Ga. 31208. Tel: (912) 745-8511. Pres.: Phil M. Walden; Publ'g & Licensing Dir.: Carolyn Brown.
Affiliates: No Exit Music Co. Inc. (BMI), Oak Grove Music (BMI), Rear Exit Music Co. (ASCAP), Tandem Publ'ns (BMI).
Int'l firm represented: Artemis Int'l (Germany, Netherlands).
Int'l reps.: Italy (Rifi), UK (Carlin)
Redwood/Sidro Ross Music, see Rondor
Redwood/Wichub, see Rondor.
Reeder Music Co. (BMI), 7065 Idylwood Rd., Falls Church, Va. 22046. Md. Tel. (301) 949-5678. Pres.: James T. Reeder; Gen. Mgr.: Tom Reeder; Prof. Mgr.: Charles A. Dick.
Reetz Music Publ'rs (BMI), see Chubob.
Jim Reeves Ents. Inc., PO Drawer I, Madison, Tenn. 37115. Tel: (615) 868-1150. Pres.: Mary Reeves; VP: Harry Jenkins.
Affiliates: Acclaim Music Inc. (BMI), Ma-Ree Music Inc. (ASCAP), Open Road Music Inc. (BMI), Tuckahoe Music Inc. (BMI).
Int'l rep.: Worldwide except USA, Canada & Africa (Burlington).
Regal Music Publ'ns (ASCAP), 1429 Hawthorne St., Pittsburgh, Pa. 15201. Tel: (412) 781-4557. Pres.: Edward J. Moschetti; Gen. Mgr.: Muriel M. Shilling; Prof. Mgr.: Gail P. Gray.
Affiliate: Perfection Music Publ'g (BMI)
Glenn Regan Music Co. (BMI), see Terry
Regent Music Corp. (BMI), see Arc.
Herb Reis Music Corp. (BMI), 15 E. 48 St., Rm. 801, New York, N.Y. 10017. Tel: (212) 759-9515. Mgr.: Herb Reis.
Affiliate: Summit Music Corp. (ASCAP).
Reksirb Music Publ'g Co. (BMI), 13653 Capitol, Detroit, Mich. 48227. Tel: (313) 834-9138. Pres.: Miller Brisker.
Reliance Music Corp., see T.B. Harms—Bibo.
Lloyd Remick, Land Title Bldg., Suite 1430, 100 S. Broad St., Philadelphia, Pa. 19110. Tel: (215) 561-1030.
Administered companies: Cookie Box Music Inc. (BMI), Embamba Music Inc. (ASCAP), G.W. Jr. Music Inc. (ASCAP).
Remick Music Corp. (ASCAP), see Warner Bros.
Remsen Music Corp. (BMI), see Frank Music Corp.
Renda Music Inc. (BMI), 3830 N. Seventh St., Phoenix, Ariz. 85014. Tel: (602) 277-1336. Pres.: Floyd M. Ramsey.
Affiliates: Desert Palms Publ'g Co. (BMI), Salt River Music (BMI).
Leon Rene Publ'ns (ASCAP), 2124 W. 24 St., Los Angeles, Calif. 90018. Tel: (213) 733-5182. Pres.: Leon Rene; Gen. Mgr.: Irma Rene; Prof. Mgr.: Rafael Rene. (Administered by The Harry Fox Agency).
Affiliate: Recordo Music Publ'rs (BMI).
Renleigh Music Inc. (BMI), see Leigh Group.
Ren-Maur Music Corp. (BMI), 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) 757-3638. Pres.: Rena L. Feeney; Gen. Mgr.: Mel C. Kessler; Prof. Mgr.: Seth Greenky.
Affiliate: RR Music (ASCAP).
Int'l firm represented: Falcao Ed (Brazil).
Int'l rep.: Philippines (Empire).
Republic Music Corp. (BMI), see World Music.
Resaca Music Publ'g Co. (BMI)—Gen. Mgr.: Kris Kristofferson—see Combine Music.
Respect Music Co. (BMI), 1159 S. La Jolla Ave., Los Angeles, Calif. 90035. Tel: (213) 938-3531. Pres.: Miles Grayson; Gen. Mgr.: Peggy Grayson; Prof. Mgr.: Lermon Horton.
Affiliates: Family Affair Music Co. (ASCAP), Gold Teak Music Co. (BMI).
Rest-A-While Music Co. (ASCAP), see Ford.
Resurrection Music Corp. (BMI), 6159½ Glen Holly, Hollywood, Calif. 90068. Tel: (213) 469-0446. Pres.: Joey Carbone; VP & Gen. Mgr.: Richie Zito.
Return Music (BMI), see ATV Music.
Revelation Music Publ'g Corp. (ASCAP), see Tommy Valando.
Revolution Music Ltd. (ASCAP), see Alouette Prod'ns.
Rex (BMI), see H.B. Webman.
Reynard Publ'g Co. Inc. (ASCAP), see Sam Fox.
William Rezey Music Co. (BMI), PO Box 1257, Albany, N.Y. 12201. Tel (518) 462-4462. Pres.: William P. Rezey.
Rhinelander Music Inc. (BMI), see Marsaint.
Rhomers Music (BMI), see New York Times.
Riba Music Co. (ASCAP), 39 W. John St., Hicksville, L.I., N.Y. 11801. Tel: (516) 935-7611. Pres. & Gen. Mgr.: Richard Babeuf; Prof. Mgr.: R.W. Richards.
Riceland Music (BMI), see Nashville Copyright.
Ridge Music Corp. (BMI), see Tannen.
Ridge Runner Publ'ns, 3035 Townsend Dr., Fort Worth, Tex. 76110. Tel: (817) 926-8213. Pres.: Mike Richey.
John Riggs Publ'g (ASCAP), 5521 Kendall Dr., Nashville, Tenn. 37209. Tel: (615) 352-3655. Pres.: John Riggs.
Right Angle Music Inc. (ASCAP), see Ooraflo/Bleu Oisque.
Right On Music (ASCAP), see Royalty Control.
Tim Riley Music (BMI), 5324 Timmons, Memphis, Tenn. 38117. Tel: (901) 682-5553. Pres.: Tim P. Riley; Gen. & Prof. Mgr.: Harvey Skinner.
Affiliate: TeleFunk Music (ASCAP).
Ringo Pasta Music (BMI), see JBP Music & Chappell.
Ripcord Music (BMI), PO Box 2098, 4009 E. 18 St., Vancouver, Wash. 98661. Tel: (206) 695-2112. Owner: Gene Breeden; Gen. Mgr.: Ellis Miller; Admin'r: Judy Ounning
Affiliates: I'm A Truck Music (BMI), Plaque Music Publ'g Co. (BMI).
Ripke Pipke Music (BMI), see Chappell.
Rip Music Inc. (BMI), 7033 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-3821. Pres.: Larry Gordon; Gen. & Prof. Mgr.: Dick Campbell
Affiliate: Keca Music Inc. (ASCAP)
Rising Sons Music (BMI), see Combine.
Ritchie Music Co. Inc. (ASCAP), see Barton Music.
Riteline Music (BMI), see Sword & Shield.
Rittenhouse Music Corp. (BMI), see Ragmar
Tex Ritter Music Publ'ns Inc. (ASCAP), see Criterion
Rizzum Music (BMI), see Segal & Goldman.
Roadmaster Music Corp. (BMI), see Al Gallico
Roadrunner Music (BMI), see Forrest Hills.
Roaring Flame Publ'g Co. (BMI), 907 N. Front St., Harrisburg, Pa. 17102. Tel: (717) 232-8651. Pres.: Bruce Rohrbach; Gen. Mgr.: Bryan Rohrbach
Robadon Music (BMI), PO Box 2094, Sheffield Lake, Ohio 44054. Tel: (216) 949-2078. Owner: Robert W. Sellers.
Robaire Music (ASCAP), see Big Seven—Planetary
Marty Robbins Ents., 713 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-4940/3752. Pres.: Marty Robbins.
Affiliate: Mariposa Music Inc. (BMI).
Robbins Music Corp. (ASCAP), see United Artists.
Robb Music (BMI), 7235 Hollywood Blvd., Suite 221, Hollywood, Calif. 90046. Tel: (213) 874-1001. Pres. & Gen. Mgr.: Con Merten.
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Roberts Music (BMI), see Open End.
Don Robertson Music Corp. (ASCAP), 1680 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 469-4500. Pres.: Don Robertson.
Int'l rep.: Worldwide except USA & Canada (Edwin H. Morris).
Robin Hood Music Co. (BMI), 5531 Tuxedo Terr., Hollywood, Calif. 90028. Tel: (213) 465-9758. Pres.: John Marascalco.
Affiliate: Blue Fin Music Co. (ASCAP).
Robin Sean Music Publ'g (BMI), 440 Swissvale Ave., Pittsburgh, Pa. 15221. Tel: (412) 371-4397. Pres. & Gen. Mgr.: Jim O'Leary; Prof. Mgr.: Pat O'Leary.
Robin-Styne Music Corp. (ASCAP), see Chappell.
Rob-Lee Music (BMI), PO Box 1333, Camden, N.J. 08105. Tel: (609) 662-9057. Pres.: Rob Russen; Gen. Mgr.: Robert Francis.
Branch: Spring Lake Park, Minn., 358 NE Rosedale Rd. Zip: 55432. Gen. Mgr.: R.F. Russen; Prof. Mgr.: R. Richard—**Merchantville, N.J.,** PO Box 1385. Zip 08109. Gen. Mgr.: Eric Russen; Prof. Mgr.: Rodney Russen.
Affiliates: Pyramid Music (BMI), Rock Island Music Inc. (BMI).
Rock City Music (BMI), see D.C. Nored.
Rockford Music Co. (BMI), 150 West End Ave., Apt. 6-D, New York, N.Y. 10023. Tel: (212) 873-5968. Pres. & Gen. & Prof. Mgr.: Phillip Ross Zinn.
Affiliate: Stateside Music Co. (BMI).
Rock Island Music Inc. (BMI), see Rob-Lee, Bald Mountain & 20th Century.
Rockmasters Inc. (BMI), 177 Rt. 304, New City, N.Y. 10956. Tel: (914) 634-5101. Cable: ROCKMASTAS. Pres.: Frank Guida; Gen. Mgr.: Pearl Frank; Prof. Mgr.: N. Gargano.
Branch: Norfolk, Va., 317 Granby St. Zip 23510. Tel: (804) 625-3470.
Int'l rep.: England (Ardmore-Beechwood).
Rockmore Music (BMI), 1733 Carmona Ave., Los Angeles, Calif. 90019. Tel: (213) 933-6521. Owner & Gen. & Prof. Mgr.: Willie H. Rocquemore; Pres.: Perry Rocquemore.
Rock Music (BMI), see Beechwood.
Rock & Roll Music, 60-23 Marathon Pkwy., Little Neck, N.Y. 11362. Tel: (212) 423-1113. Contact: Steve Dworkin.
Rocksmith Music (ASCAP), see Trust Music
Rocky Mountain Nat'l Park Music Co. Inc. (ASCAP), see Fred Ahlert.
Rodart Music Corp. (ASCAP), see Warner Bros.
Rodeheaver Co. (ASCAP) (div. of Word Inc.), PO Box 337, 100 Publishers Dr., Winona Lake, Ind. 46590. Tel: (219) 267-5116. Exec. VP: N.B. Howe Jr.
Affiliated firm: Word Inc
Rodeo (BMI), see Jaspar.
Rodra Music Inc. (BMI), see Rondor
Roeday Prod'ns Inc. (BMI), see Mietus.
Rogan Publ'ns (BMI), 3316 Line Ave., Shreveport, La. 71104. Tel: (318) 861-0569. VP: Jerry Strickland
Affiliates: Draft Music (BMI), Sound City Music (ASCAP).
Rogelle Music (BMI), see Schwartz.
Roger Music Inc. (ASCAP), 449 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 553-8787. Pres.: Joseph S. Shribman.
Winthrop Rogers, see Boosey & Hawkes.
Roger-Van Buren (BMI), 1900 Fifth Ave., Los Angeles, Calif. 90018. Tel: (213) 737-9008, 626-5319. Pres.: Ted Brinson; Gen. Mgr.: L. Whiteside.
Rohm Music (BMI) (div. of Percepticon Inc.), 10 George St., Wallingford, Conn. 06492. Tel: (203) 265-0010. Pres.: Thomas John Cavalier; Gen. Mgr.: Rudy Szlavi; Prof. Mgr.: Theodore Fantazia.
Affiliates: Cube Music Corp. (ASCAP), Diabalis Music Corp. (BMI), Linesider Prod'ns Ltd. (BMI), Poison Ring Prod'ns Inc. (ASCAP).
Roho Music (ASCAP), see Segel & Goldman.
Rojan Music Corp. (ASCAP), see Big Seven—Planetary
Rojnorth Music Co. (BMI), see A. Schroeder.
Rolando Music Publ'g Co. (BMI), 1760 Osborne Dr., Memphis, Tenn. 38127. Tel: (901) 357-4431. Mgr.: Roland Janes.
Rolling Meadows Music (ASCAP), see Ricci Mareno
Rolls Music Publ'rs (ASCAP), see Ariola America
Rolls Royce Music Co. (ASCAP), see Ivan Mogull.
Romance Music Inc. (BMI), see Wanessa.
Romar Today Music (BMI), see Chappell
Roncom Music Co. (ASCAP), 305 Northern Blvd., Great Neck, L.I., N.Y. 11021. Tel: (516) 466-5810. Pres.: Perry Como; Prof. Mgr.: Mickey Glass.
Affiliate: Dub Music Co. (BMI).
Int'l firm represented: Roncom (UK).
Rondee Music Publ'g Co. (ASCAP), see Lonzo & Oscar.
Rondor Music Inc., 1416 N. La Brea Ave., Hollywood, Calif. 90028. Tel: (213) 464-7581. Cable: ALPERMOSS. Telex: 910-321-4281. Pres.: Jerry Moss; Int'l Dir.: Evan R. Medow
Int'l branches: Canada, England.
Administered firm: Broadside Music Inc. (BMI).
Affiliates: Ainsworth Music (ASCAP), Almo Music Corp. (ASCAP), American Standard Music (ASCAP), Anglo-Rock Inc. (BMI), BKM Music Ltd. (ASCAP), Barricade Music (ASCAP), Belladona Music (ASCAP), Big Kitty Music, Buggerlugs Music Co. (BMI), Bunyip Music (BMI), Chandos Music (ASCAP), Copperpenny Music Publ'g Co. Inc. (BMI), Dalirlic Music (BMI), Delicate Music Ltd. (ASCAP), Elusive Sounds Music (ASCAP), Don Eugenio Music Inc. (ASCAP), Fair Music Ltd. (ASCAP), Firefly Music, Fram-Dee Music (ASCAP), Gemo Music Ltd. (ASCAP), Geronimo Music Ltd. (ASCAP), Good Sam Music (BMI), Haida Music (BMI), Hammer & Nails Music (ASCAP), Hardwood Music (ASCAP), Hilmer Music (BMI), House of Dreams Music (BMI), House of Jones Music (BMI), Irving Music Inc. (BMI), Jansa Music (ASCAP), La Brea Music (ASCAP), Late Morning Music, Lloyd Music (SESAC), Maker Music Ltd. (BMI), Moon & Stars Music, Open Moment Publ'g Ltd. (ASCAP), Orange Tree Music (ASCAP), Piano Picker Music Inc. (BMI), Preston Songs (ASCAP), Red Setter Music (ASCAP), Rule One Music Inc. (ASCAP), Sattwa Music (ASCAP), Shiver & I Music (ASCAP), Sweet Harmony Music Ltd. (ASCAP), Tin Lid Music Ltd. (ASCAP), Universe Publ'g Co. Inc. (ASCAP), WEP Music Corp. (BMI), Wei Chi Music, Yeah Inc. (ASCAP), ZZYZX Music Publ'g Co. Inc. (BMI).
US firms represented outside USA & Canada: Berna Music Inc. (ASCAP), Bertram Music Publ'g Co. (BMI), Braintree Music (BMI), Caleb Music, For Church Music, Golden Chain Music (BMI), Goombay Music, Gypsy Boy Music (BMI), Hollenbeck Music (BMI), Hotis Music, India Music Inc. (ASCAP), Jasperilla Music (BMI), Lady Jane Music (BMI), Ministry Music (BMI), Monogram Music (ASCAP), Paij Music Corp. (BMI), Porchester Music, Redwood/Sidro Ross Music, Redwood/Wichub, Rodra Music Inc. (BMI).

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Ronin Music (BMI), see Mietus Copyright.

Ron-Martin Music Inc. (BMI), see Ron Wilson.

Ronor Music (BMI), see Martin Cohen.

Ronray Assocs. Inc. (BMI), 101 Fairchild Ave., Plainview, L.I., N.Y. 11803. Tel: (516) 681-3400. Pres.: Ronald Radom; Gen. Mgr.: Cy Radom.

Rontom Music Co. (ASCAP), 110 21 Ave. S., Nashville, Tenn. 37215. Tel: (615) 327-1050. Owners: Ronnie Drake, Tom Walls.
Affiliate: Centerpoint Music Publ'g (BMI).

Room 7 Music (BMI) (div. of Seven Arts Press), 6605 Hollywood Blvd., Suite 205, Hollywood, Calif. 90028. Pres.: Walter E. Hurst; Gen. Mgr.: Don Rico.
Affiliate: Suite 7 (ASCAP)

Rose Bridge Music Inc. (BMI), see Earl Barton & Publishers' Licensing Corp.

Fred Rose Music Inc. (BMI), see Acuff-Rose.

Ken Rose Music (BMI), see Keith Music.

Brian Ross Prod'ns, 3884 Franklin Ave., Los Angeles, Calif. 90027. Tel: (213) 662-3121/3656. Pres.: Brian Ross.
Affiliates: New High Music Publ'g (ASCAP), Thrush Music Publ'g (BMI).

Rotu Music (BMI), see Briarmeade.

Round Gamut Music Inc. (ASCAP), see Horn of Plenty.

Round Table Music (ASCAP), see Harrison Tyner.

Round-Up Music (BMI), see Larilee.

Routeen Music, see Martin Cohen.

Rowan Music (BMI), see Open End.

Ro Wes Music Co. (BMI), see Copyright Serv. Bureau.

Rowilco (BMI), PO Box 8135, Chicago, Ill. 60680. Tel: (312) 787-8220. Pres.: Robert C. Wilson; VP & Prof. Mgr.: R.C. Hillsman.
Branch: Los Angeles, Calif., 4363 Lockwood Ave. Zip 90029. Prod'r: Bob Wilson.

R. D. Row Music Co. Inc. (ASCAP), see Carl Fischer.

Royal Oak Music (ASCAP), see Roger Miller's Music.

Royal Spin Music Inc. (BMI), 26 Cass Pl., Brooklyn, N.Y. 11235. Tel: (212) 743-3709. Pres.: Nat Margolis; VP: William Rizzo.

Royalty Control Corp., 680 Beach St., San Francisco, Calif. 94109. Tel: (415) 441-6515. Pres.: Neil Boorstyn; VP: Sondra Boorstyn.
Administered companies: Acme Music (ASCAP), Arion Music (BMI), Army Music Co., Audre Mae Music (BMI), Backdoor Music (BMI), Barberry Music (ASCAP), Beelzebub Music (ASCAP), Big Mama Music (BMI), Buskirk Music (BMI), Coke Music (BMI), Courtial Music (BMI), Davlin Music (ASCAP), Diamondback Music (BMI), Donnybrooke Music (BMI), Double Helix Music (BMI), Flatunis Music (ASCAP), Influx Music (BMI), Kalimba Music Co., Karendepity Music (ASCAP), Knowles Music (BMI), Lotmor Music (BMI), Mchoma Music (BMI), Microtone Music (BMI), Moondust Music (BMI), Muleback Music (ASCAP), Ocean Of Air Publ'g (ASCAP), Parasound Inc. (ASCAP), Pump Organ Music (BMI), Red Ruby Music (ASCAP), Right On Music (ASCAP), Seven Barks Music (BMI), Tin Luck Inc. (ASCAP), Wild Sanctuary Music (BMI), Wopper Music (BMI).

Roznique Music (BMI), see Schwartz.

Rubank Inc. (ASCAP), 16215 NW 15 Ave., Miami, Fla. 33169. Mgr.: Edward H. Wolske.

David Rubinson & Friends Inc., 1550 Market St., San Francisco, Calif. 94102. Tel: (415) 626-0910. Pres.: David Rubinson; Gen. Mgr.: Sue Jenkins; Prof. Mgrs.: Bruce Good, Jeffrey Cohen.
Branch: New York, N.Y., 1650 Broadway. Zip 10019. Tel: (212) 586-0240. Prof. Mgrs.: Hal Webman, Alt Altman.
Affiliates: Canterbury Music (BMI), Cigum Music (BMI), County Seat Music (BMI), Crabshaw Music (ASCAP), Ebbets Field Music (ASCAP), Fuzzy Music, Hancock Music (BMI), Laze Music (ASCAP), Loney Tunes (ASCAP), Moby Grape Music (ASCAP), Morning Light Music (ASCAP), Muell Music (ASCAP), Polo Grounds Music (BMI), Puppy Lust Music (ASCAP), Sattwa Music (ASCAP), Snoid Music (ASCAP), Those Who Chant Music (BMI), West Berkeley Sound Co. (BMI).

Rudall Carte (ASCAP), see Boosey & Hawkes.

Ru-Dot-To Music (BMI), 3877 Vegas Valley Dr., Las Vegas, Nev. 89121. Tel: (702) 457-4365. Pres.: Chips Davis; VP & Gen. Mgr.: Hank Castro.
Affiliated firm: Hankeychip Music Publ'rs (ASCAP).

Rue Publ'g Co. (BMI), see Seyton.

Ruffin-Ready Music Inc. (BMI), see Mietus Copyright.

Rufon Music Inc. (ASCAP), 3171 Directors Row, No. 411, Memphis, Tenn. 38131. Tel: (901) 396-3780. Pres.: Rufus Thomas; Gen. Mgr.: Don Dortch.

Rug Music Co. (ASCAP), see Martin Cohen.

Rule One Music Inc. (ASCAP)—Pres.: Dee Anthony—see Beldock Levine & Hoffman & Rondor.

Runaway Inflation Music, see 20th Century.

Rupadia Music (BMI), see Mietus.

Russe (Ed.) (ASCAP), see Boosey & Hawkes.

Russell/Cason Music, see T.B. Harms—Bibo.

Rust Ents. Inc. (ASCAP), see Schwartz.

Rustron Music (BMI), 53 Chamberlain St., New Haven, Conn. 06512. Tel: (203) 469-0552. Pres.: H. Rusty Gordon; Gen. Mgr.: Ronald Caruso.
Branch: Irvington, N.Y., 35 S. Broadway, Suite B3. Zip 10533. Tel: (914) 591-6151. Gen. Mgr.: Jacqueline Caruso.

Ruthie Music (ASCAP), see Chappell.

Ruzamu Music Inc. (BMI)—Pres.: Murry Swartz; Gen. Mgr.: Zach Glickman—see Skinny Zach.

Rye-Boy Music, see Tremor.

Rye Bread Music Corp. (ASCAP), see Chappell.

Ryerson Music Publ'g Inc. (BMI), see Fennario.

S

S.A.I.C.O. Publ'g Co. (BMI), 4521 Natural Bridge, St. Louis, Mo. 63115. Tel: (314) 383-0067. Pres.: Oliver Sain; Gen. Mgr.: Bill Gathright.

S.F.M. Inc. (ASCAP), see McRon.

S.I.G.E.M. (Sistema Globo de Edicoes Musicais), 777 Third Ave., New York, N.Y. 10017. Tel: (212) 753-7573. Mgr.: Regina Dantas.
Home office: Brazil.

S & J Music (ASCAP), see Schwartz.

S & R Music Publ'g Co. (ASCAP), 6533 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-1621. Owner: Scott Seely.
Affiliate: Boomerang Music Co. (BMI).

S.U.N.Y. Binghamton Eds., see Galaxy.

Sacred Concert Publ'ns (SESAC), see Spectrum.

Sacred Music Press (ASCAP), see Lorenz Inds.

Sacred Songs (ASCAP), see Word Inc.

Saga Music Corp. (ASCAP), see Barton Music.

Sagittarius Entertainment Inc., 375 Park Ave., New York, N.Y. 10022. Tel: (212) 758-4530. Cable: SAGITTAR. Pres.: Ron Kass; Gen. Mgr.: David Schaengold.
Affiliates: Bowman Music Publ'g (BMI), Centaur Music Publ'g (ASCAP).
Int'l firm represented: Hilary Music Publ'g (UK).

Sahara Music (ASCAP), see Chappell.

Douglas Sahm Music Co. Inc. (BMI), see Chappell.

St. George Music Ltd., see Copyright Serv. Bureau.

St. Lawrence Music Inc. (BMI), see Sam Weiss.

St. Martin Music Co. Inc. (BMI), see Sam Fox.

St. Nathanson Music (ASCAP), c/o Brighton Towers, 50 Brighton First Rd., Brooklyn, N.Y. 11235. Tel: (212) 372-0626. Pres.: Stephen Nathanson; Gen. Mgr.: Eve Nathanson.
Affiliates: Three Minute Music (ASCAP), Unart Publ'g (ASCAP).

Saint Nicholas Music Inc. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 582-0970. Pres.: Johnny Marks.

Saka Music (BMI), see Kelton.

Salabert Music Publ'r (ASCAP), 575 Madison Ave., New York, N.Y. 10022. Tel: (212) 486-9230. Pres.: Mrs. Francis Salabert; Gen. Mgr.: Henson Markham.
Home office: France.

Sally Music Co. (BMI), see White Way.

Salmon Music (BMI), see Chappell.

Salt River Music (BMI), see Renda.

Salvation Music Inc. (BMI), see Stanyan.

Sambo Music, see Publishers' Licensing Corp.

Samchera (BMI), 512 Lafayette St., Gretna, La. 70053. Pres.: Sam C. Territo.

Samfred Music Inc. (BMI), see Sam Fox.

Sanada Music Corp. (BMI), see Big Seven—Frost.

Sanah Music Inc. (BMI), see Doraflo/Blue Disque.

Sandbox Music (ASCAP), see Gaucho.

Sandburn Music (ASCAP)—Pres.: Charles W. Fields; Gen. Mgr.: Donald L. Riis—see Americus.

Sandclock Music Inc. (BMI), see Copyright Serv. Bureau.

San Dino Music Corp. (ASCAP), see Barton Music.

Sandman Music Publ'g Co. (ASCAP), 6 Morris Ave., Montville, N.J. 07045. Tel: (201) 334-0863. Prof. Mgr.: Sandy Nelson.

Sandonna Music (BMI), see Mietus.

Sandra Music Corp. (ASCAP), see Big Seven—Planetary.

Sands Music Corp. (ASCAP), see Barton Music.

Sandstorm Music Inc. (ASCAP)—Prof. Mgr.: Steve Pippin—see Windchime.

Sandy Music Corp. (ASCAP), see Big Seven—Planetary.

Sanga Music Inc. (BMI), 250 W. 57 St., Suite 2017, New York, N.Y. 10019. Tel: (212) 586-6553. Cable: LEMANAG. Pres.: Harold Leventhal; Gen. Mgr.: Joy Graeme.
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Sanson-Antobal (ASCAP), see Fred Ahlert.

Santee Music Press Inc. (ASCAP), see Pietro Deiro.

Sapphire Music Publ'rs (BMI), 2815 Octavia St., New Orleans, La. 70115. Tel: (504) 866-3478. Pres.: Lou Welsch Jr.
Affiliate: LuduKay Music Inc. (BMI).

Sarah (ASCAP), see David Music.

Sarah Ann's House of Music & Publ'g Co. (ASCAP), 6640 Gardenia Ave., Long Beach, Calif. 90805. Tel: (213) 422-4890. Pres.: Ray E. Warner; Gen. Mgr.: Sarah A. Warner.

Saralee Music Publ'g Co. (BMI), see Chris.

Saran Music Co. (BMI), PO Box 17667, Dallas, Tex. 75217. Tel: (214) 428-3128. Pres.: Dewey Groom.

Sassy Music (ASCAP), see Treadlew.

Satelite Music Publ'rs Network of America, see Elvitrue.

Satori Music Publ'g Inc. (ASCAP), see Symposium.

Satrycon Music (BMI), PO Box 75692, Los Angeles, Calif. 90075. Tel: (213) 467-2178. Owner: David Austin; Prod'n: James Flemming.

Sattwa Music (ASCAP), see David Rubinson & Rondor.

Saucer Eyes Music (BMI), see El Paso.

Saul Avenue Publ'g Co. Inc. (BMI), see Halnat.

Saunders Publ'ns Inc. (ASCAP), see Frank Music Corp.

Saved Publ'g Co. (BMI)—Pres. & Gen. Mgr.: Bill Kirk—see Entertainment Showcase.

Sa-Vette Music Co. (BMI), see A. Schroeder.

Savona Music (BMI), see Portofino.

Savoy Music Co. (BMI), 56 Ferry St., Newark, N.J. 07501. Tel: (201) 344-1400; NYC Tel: (212) 962-3354. Pres. & Gen. Mgr.: Herman Lubinsky; Prof. Mgrs.: F. Mendelsohn & H. Gottesmann.
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Sawgrass Music Publ'rs Inc. (BMI), 1722 West End Ave., Nashville, Tenn. 37203. Tel: (615) 327-4104. Pres. & Gen. Mgr.: Lonnie M. Tillis; Prof. Mgr.: John Virgin.

Saxon Music Corp. (BMI), see Copyright Serv. Bureau.

Scales of Justice Music Inc. (BMI), PO Box 2609, 221 W. Main St., Lafayette, La. 70501. Tel: (318) 235-3587. Pres.: J. Michael Fernandez Jr.

Scarsdale (ASCAP), see Shapiro Bernstein & Co.

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Peter Schaffer Music Corp. (BMI), see Copyright Serv. Bureau.

Schine Music (ASCAP), 6255 Sunset Blvd., Suite 910, Hollywood, Calif. 90028. Tel: (213) 467-7111. Pres.: G. David Schine; Gen. & Prof. Mgr.: Terri Fricon.
Affiliate: Myhil Music (BMI).

E. C. Schirmer Music Co. (ASCAP), 112 South St., Boston, Mass. 02111. Tel: (617) 426-3137. Cable: SCHIRMUCO. Pres.: Robert MacWilliams.
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Int'l firms represented: J. Curwen & Sons (UK), Faber Music Ltd. (UK).

Schlager Music Publ'g Co. (BMI), see De Gar.

Schlepitz Music Publ'g (ASCAP), PO Box 2055, Bell Gardens, Calif. 90201. Tel: (213) 773-3546. Pres.: Darvin D. Schlepitz.

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Affiliate: Schmitt Music Center Inc. (ASCAP).

Schmitt Music Center Inc. (ASCAP), see Schmitt Hall & McCreary.

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Schroeder & Gunther (BMI), see Associated Music.

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Schumann Music Corp. (ASCAP), see Bourne.

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Schwartz Music Co. Inc. (ASCAP), 165 W. 46 St., Suite 1202, New York, N.Y. 10036. Tel: (212) 582-2975. Pres.: Gene Schwartz; Gen. Mgr. & Treas.: Robert Schwartz; Prof. Mgr.: Ernie Maresca
Affiliates: Just Music Corp. (BMI), Rogelle Music (BMI), Roznique Music (BMI), Rust Ents. Inc. (ASCAP), S&J Music (ASCAP), Vibar (ASCAP).

Andrew Scott Inc. (ASCAP), see Leigh Group.

Screen Gems Columbia Music Inc. (BMI), 711 Fifth Ave., New York, N.Y. 10022. Tel: (212) 751-4400. Pres.: Lester Sill; VP & Prof. Activities Dir.: Irwin Schuster; VP & Gen. Mgr.: Irwin Z. Robinson; VP & Nat'l Exploitation Dir.: Danny Davis
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Screen Test Music Publ'g Co. (ASCAP), see Slide

Scruggs Music Inc. (BMI), PO Box 66, Madison, Tenn. 37115. Pres.: Earl Scruggs; Prof. Mgr.: Louise Scruggs.

Scully Music Co. (ASCAP), 800 S. Fourth St., Philadelphia, Pa. 19147. Tel: (215) 755-7000. Pres.: Walter B. Kahn; Gen. Mgr.: Andrew S. Kahn; Prof. Mgr.: Patti Karpf.
Affiliate: Orange Bear Music Co. (BMI)

Scuzzy Chicken Music (BMI), see Copyright Serv. Bureau.

Seabreeze Music Inc. (BMI), see Arcade.

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Seal Publ'g Co. (BMI), 13310 Collingwood Terr., Silver Spring, Md. 20904. Tel: (301) 384-8826. Pres.: Larry Sealfon.

Seaside Publ'g Co. (BMI), see Copyright Serv. Bureau

Sebiniano Music (ASCAP), 285 E. 49 St., Brooklyn, N.Y. 11203. Tel: (212) 778-5150. Pres.: Michael P. Sebiniano.

Second Generation Music Inc. (SESAC), see Counterpart

Seesaw Music Corp. (ASCAP), 177 E. 87 St., New York, N.Y. 10028. Tel: (212) 879-1960. Pres. & Prof. Mgr.: Raoul R. Ronson; Gen. Mgr.: S.B. Kohn
Affiliates: Composers Press Inc. (ASCAP), Okra Music Corp. (BMI).

Sega Publ'g Co., see Copyright Serv. Bureau.

Segel & Goldman Inc., Sunset Towers, Suite 1000, 9200 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-9200, 878-0200. Cable: SEGORU. Telex: 698245. Pres.: Ralph Goldman; Gen. Mgr.: Phil Ames
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Administered companies: Django Music Inc. (ASCAP), Fix Square Music (BMI), Lark Music Inc. (BMI), Lonport Music Corp. (BMI), Mewg Music (BMI), Nevoc Music, Skyforest Music Co. Inc. (BMI), Sounds of Lucille Inc. (BMI), Tallyrand Music Inc. (BMI), Tiplot Music Inc., WEMG Music (ASCAP), Wind Breeze Music Ltd. (ASCAP).

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Don Sellers Music (ASCAP), see Summy-Birchard

Sema Music Ltd., see Alexander Broude.

Semenya Music (BMI), see Gopam Ents.

Semerak Publ'g Co. (BMI), 4327 S. Sacramento Ave., Chicago, Ill. 60632. Tel: (312) 523-3914. Pres.: R.M. Semerak.

Senisa Music (ASCAP), see Epp's Music.

Senor Mouse Music (BMI), see Ojo.

Senor Music (ASCAP), see Garrett.

Sepe Music Co. (ASCAP), see A. Schroeder

Sephra Music (ASCAP), see Publishers' Licensing Corp.

September Music Corp. (ASCAP), 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-1338. Cable: MILLSTAN. Pres.: Stanley Mills.
Affiliate: Galahad Music Inc. (BMI).
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Septima Music Inc. (BMI), 424 Madison Ave., Suite 1401, New York, N.Y. 10017. Tel: (212) 421-8787. Pres.: Allan Macmillan; VP: Peter K. Clayton.
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Sesame Music (BMI), see Intermountain Music

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Seven Barks Music (BMI), see Royalty Control Corp.

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Shade Tree Music (BMI), PO Box 842, Bakersfield, Calif. 93302. Tel: (805) 871-7181. Pres.: Merle Haggard.

Shady Grove Music Inc. (ASCAP), see Mietus.

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Shapiro Bernstein & Co. Inc. (ASCAP), 10 E. 53 St., New York, N.Y. 10022. Tel: (212) 751-3395. Cable: BERNSTEIN. Bd. Chm.: Dave Schenker; Pres.: Richard M. Voltter; Exec. VP: L.J. Brettler
Int'l branch: England.
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Int'l rep.: Australia (Wallaby).

Shari Music Corp., see Clara.

Sharkey Music Inc. (ASCAP), see Croma.

Shark Music, PO Box 49204, Barrington Sta., Los Angeles, Calif. 90049. Tel: (213) 659-2802. Pres.: Malcolm Kigar.
Home office: Brazil.

Sharp-Gannon Music (ASCAP), see Martin Cohen.

Shattinger Publ'ns Inc. (ASCAP), see Copyright Serv. Bureau.

Eddie Shaw Music Corp. (ASCAP), see Barton Music

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Shenandoah Music (ASCAP), see Ricci Mareno.

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Sheriton Music Publ'g Co. (ASCAP), see Blue River.

Sherlyn Publ'g Co. (BMI), 495 SE 10 Court, Hialeah, Fla. 33010. Tel: (305) 888-1685. Pres.: Henry Stone; Coord.: Sherry Smith.
Affiliates: International Bros. (BMI), Kimlyn Music (ASCAP). (SEE ADVERTISEMENT)

Sherry Land Music (BMI), see OC-3 Music

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Shindig Music Publ'g Co. (BMI), 1608 Argyle, Suite 107, Hollywood, Calif. 90028. Tel: (213) 469-5838. Owner & Mgr.: George Jay.

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Show Biz Music Inc. (BMI), 110 21 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-2532. Gen. Mgr.: Reg Dunlap
Affiliates: Mijoy Music (BMI), Monster Music (ASCAP).

Showman Publ'g (BMI), PO Box 5828, 1902 Wood St., Texarkana, Tex. 75501. Tel: (214) 792-4820, 794-6267. Pres.: Fred Harper; VP: Joan Arms; Gen. Mgr.: Rudy Preston.

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Int'l rep.: Australia (Woomera).
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Silver/Stevens Music, see Copyright Serv. Bureau.
Silver-Thevis Music Co. Inc. (8MI), see Michael Thevis.
Silvertree Music (8MI), 4015 Muskogee Ave., Des Moines, Iowa 50312. Tel: (515) 277-8435. Owner & Dir.: Alan Loots.
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Affiliate: Simon House Inc. (8MI).
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Sinatra Songs (ASCAP), see Barton Music.
Since Music Publ'g Co. (8MI), see Copyright Serv. Bureau
Sing & Dance Music Publ'g Co. (ASCAP), see Kelton
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Solar Recs. Inc., Mystic Music Centre, 6277 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 464-9667. Pres.: Doug Moody.
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Song of Cash Inc. (ASCAP), see House of Cash.
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Int'l rep.: Belgium (Frankie).
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Stonewall Publ'g Co. (BMI), see Cedarwood.
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Story Songs Ltd. (ASCAP), 11 Bailey Ave., Ridgefield, Conn. 06877. Pres.: Frederick Kewley.
Storyville Publ'g Co. (BMI), see John Berthelot.
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Street People Songs, see Fourth Floor
Striking Music Publ'g Co. (BMI), 1927 San Mateo NE, Albuquerque, N.M. 87110. Tel: (505) 265-3049/4039. Pres.: Al Hurricane; Gen. Mgr.: Tiny Morrie, Sec'y-Treas.: Bennie L. Sanchez.
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Affiliates: Bronze Music Inc (SESAC), Maple Music Inc. (ASCAP), Ten-Tex Music Co Inc. (BMI)
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Affiliates: Amore Music Co. (BMI), Diablo Music Publ'rs (BMI), Discmakers Publ'g Co (ASCAP), Alan Hartwell Music (BMI), Love Music Co (ASCAP), Philmi Music Inc (BMI), Sylvania Music (ASCAP)
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Tequila Music (BMI), see Garrett
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Affiliates: Figgy Music (BMI), Funky Flamenco Music (BMI), Tiffy Music (ASCAP).
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Thetatwins Publ'g (ASCAP), 1702 N. Gardner, Hollywood, Calif. 90046. Tel· (213) 874-2976. Owner: Judith Raifman.
Affiliate: Starsong Music.
Int'l rep.: UK (Valentine).
Michael Thevis Music Group, 174 Mills St. NW, Atlanta, Ga. 30313. Tel· (404) 524-1521. Pres.: Michael Thevis; VP· Jim Barden.
Branch: Nashville, Tenn., 813 16 Ave. S. Zip: 37203. Tel· (615) 254-5796.
Affiliates: Act One Music Co. Inc. (BMI), Grapevine Music Co. Inc. (ASCAP), Moonsong Music Co. (BMI), Nolanta Music Co. Inc. (ASCAP), Silver-Thevis Music Co. Inc (BMI).
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Thin Ice Music (ASCAP), see Segel & Goldman—Graham Nash.
Think Stallman Prodn's Ltd. (BMI), 333 E. 70 St., New York, N.Y 10021. Tel· (212) 988-2873. Pres.: Lou Stallman.
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Third Stream Music Inc. (ASCAP), see MJQ Music Inc.
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Int'l firms represented: Acetatos (Mexico), J. Albert & Sons (Australia).
Int'l reps.: Europe & UK (Cyril Shane in UK), Italy (Sidet).
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Three-Penny Music Publ'g (BMI), PO Box 755, Minneapolis, Minn 55440. Tel· (612) 636-0841. Pres · Mike Jann.
Three & Three Music Inc (BMI), see Big Seven.
Thrifty Music (ASCAP), see Jonvis
Through the Looking Glass (ASCAP), see Richard Kaye
Thruppence Music (ASCAP), see Chappell
Thrush Music Publ'g (BMI), see Brian Ross.
Thunderball Music (BMI), 2333 Holley, Tyler, Tex. 75701. Tel (214) 593-6302 Pres. & Gen. Mgr.: Steve Wright.
Thunders Roar Music (ASCAP), see New York Times.
Thursday Music Corp. (BMI), see Fred Ahlert.
Tideland Music Publ'g Corp. (BMI), see Copyright Serv. Bureau
Tidewater Music Co , PO Box 4192, Huntsville, Ala. 35802. Tel (205) 881-7976. Owner George Wells.
Tiffy Music (ASCAP), see Peter Tevis.
Tijuca Music Co. (BMI), see A Schroeder
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Timberland Publ'g Co. (BMI), Forest City, Iowa 50436 Tel: (515) 582-2992. Pres. Arlo C Johnson.
Int'l rep.: Australia (Havoc).
Time Music Co. Inc. (BMI), 449 S Beverly Dr., Beverly Hills, Calif 90212. Tel· (213) 553-8787 Pres.. Joe Galkin; VP Joseph S Shribman
Branch: Miami Beach, Fla., 5601 Collins Ave. Zip· 33140 Tel (305) 865-6511
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Tiny Tiger Music (ASCAP), c/o Mitchell, Silberberg & Knupp, 1800 Century Park E , Los Angeles, Calif. 90067 Tel (213) 553-5000 Pres.· Carol Florez, Gen. Mgr John Florez.
Affiliated: Colgems Music (ASCAP) (co-publ'g with Screen Gems Columbia).
Tiplot Music Inc , see Sidney A. Seidenberg
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Tisra Til Music (BMI), see Little Giant.
Tithonus Music Ltd. (BMI), see Memnon.
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Todo Bien Music Corp (BMI), see Big Seven—Big Seven
Toeshoe Tunes (ASCAP)—Owners: Michael D. Aisner, Keith D. Avedon—see Ferndock.
To-Jo Music (ASCAP), see King of Music.

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Tommy D Music Co. (ASCAP), 725 Howse Ave., Madison, Tenn. 37115. Tel: (615) 865-0860 Pres Thomas Downs; Gen. Mgr Jack Eubanks; Prof. Mgr. Dennis L Downs.
Affiliates: Doney Publ'g Co (BMI), Eight Day Music Co (BMI), Green Field Music (SESAC), Lake Forest Music Co. (ASCAP).
Int'l rep.: Worldwide except USA & Canada (Ivan Mogull)
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Tone Craft (BMI), see Sure Music
Tonob Music (BMI), c/o Ivan M Hoffman, 2040 Ave of the Stars, 4th fl., Los Angeles, Calif 90067. Tel: (213) 556-2804. Cable: MUSICLAW
Top Dog Music (ASCAP), see Wild Indigo.
Top Drawer Music (BMI), PO Box 8011, Mobile, Ala 36608. Tel: (205) 344-4250. Pres.: M Brown.
Topekan Music Publ'g Co (ASCAP), see Slide
Top Five Songs (BMI), 720 17 Ave S., Nashville, Tenn 37203. Tel (615) 254-7553. Pres Tony Moon
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Touchdown Music Co. (BMI), see Adventure.
Touch Of Gold Music Inc. (BMI), see One Of A Kind
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Toulouse Music Publ'ns (BMI), PO Box 96, El Cerrito, Calif 94530. Tel: (415) 526-3491 Pres. Jacques Disraeli Bronson; Gen Mgr. James Bronson Jr (Administered by Copyright Serv Bureau).
TouPat Music Publ'g Co. (BMI), 402 Shotwell Ave., Monroe, La 71201. Tel: (318) 322-2537 Pres.: Toussaint L McCall; Gen. Mgr.: Patrick H. Robinson
Town & Country Music Co. Inc (BMI), see Copyright Serv Bureau.
Town Crier Music (ASCAP), see Jim Halsey
Township Group Inc., PO Box 7084, Zip: 29610, 10 Michael Dr., Greenville, S.C. 29611 Tel: (803) 269-3961. Pres.: Joe Huffman; Prof. Mgr.: Bob Edwards
Affiliates: Huffman Publ'g Co. (BMI), Pleasant Ridge Music (BMI).
Toy Cannon Music (BMI), see Budd Music
Tracebob Music (BMI), 9000 Sunset Blvd., Suite 909, Los Angeles, Calif. 90069 Tel (213) 274-8478 Sec'y-Treas.: Dee Carter.
Track Music Inc. (BMI), 200 W 57 St., New York, N.Y. 10019. Tel: (212) 245-2836. Pres. Kit Lambert; Gen. Mgr.: Paul Schwartz.
Int'l firm represented: Fabulous (UK).
Tradition Music (BMI), PO Box 9195, Berkeley, Calif 94709. Tel: (415) 841-8624, 525-1494 Pres C Strachwitz. (Administered in USA, Canada, & Japan by Harry Fox Agency).
Affiliate: Hoolie Music Co. (ASCAP).
Int'l reps.: Belgium (Chrysalis in UK), France (Fantasia), Germany (April), Hong Kong (Chrysalis in UK), Israel (Chrysalis in UK), Italy (Chrysalis in UK), Netherlands (Chrysalis in UK), Portugal (Chrysalis in UK), South Africa (Chrysalis in UK), Spain (Chrysalis in UK), Sweden (Sonet), UK (April).
Traficante/Polyphonic (SESAC), see Summy-Birchard.
Trager Publ'g Co. Inc. (BMI), 799½ Hunter St., Atlanta, Ga 30314. Tel: (404) 523-3582. Pres.: Jesse J Jones
Trajames Music Co. (ASCAP), 11 Harrison Court, South Orange, N.J. 07079. Tel: (201) 762-2504. Pres. Jimmy Wisner.
Trane Music (ASCAP), see Segel & Goldman.
Tranquil Dawn Music (BMI), see Martin Cohen.
Transaction Music Ltd., 225 E 57 St., New York, N.Y. 10022. Tel: (212) 838-2590 Cable: TRANSMUSIC Telex: 421943. Pres.: Mildred Fields
Int'l firms represented: Australasia (Festival), Germany (Global), Japan (Victor), Scandinavia (Sweden Music), UK (Martin-Coulter).
Transcontinental Music Publ'ns (ASCAP), 1674 Broadway, New York, N.Y. 10019 Tel: (212) 265-4973. Owner Mari Freudenthal.
Transparent Music (BMI), see Warner Bros.
Traum Music, see Fourth Floor.
Traveling Music Inc. (BMI), 5624 Farragut Rd., Brooklyn, N.Y. 11234. Tel: (212) 251-1499. Pres: Jay Warner; Gen. Mgr.: Stan Glogower; Prof. Mgr. Robert Warner
Affiliate: Jay Warner Music (BMI).
Travis Music Co. (BMI), see United Artists.
Tray Music Corp. (ASCAP), see Copyright Serv Bureau
Treadlew Music (BMI), 161 W 54 St., New York, N.Y. 10019. N.J. Tel: (201) 567-3444. Pres.: Faye Treadwell.
Affiliate: Sassy Music (ASCAP).
Treasure Chest, see Ashley.
Tree Publ'g Co. Inc. (BMI), PO Box 1273, 708 17 Ave S., Nashville, Tenn. 37202. Tel: (615) 327-3162. Pres: Jack Stapp; Exec. VP: Buddy Killen; Tree Ents. Dir Jan Crutchfield; Opns. Dir. Tom Casassa; Prof Mgr. Cliff Williamson.
Int'l branches: Argentina (Latin American Tree), Australia (Sydney Tree), Brazil (Latin American Tree), Costa Rica (Latin American Tree), Czechoslovakia (Prague Tree), France (Paris Tree), Germany (Frankfurt Tree), Italy (Milan Tree), Japan (Tokyo Tree), Mexico (Latin American Tree), Netherlands (Amsterdam Tree), South Africa (Johannesburg Tree), Spain (Madrid Tree), Sweden (Stockholm Tree), UK (London Tree).
Affiliates: Ally Music Inc. (BMI), Cross Keys Publ'g Co (ASCAP), Twig Music Inc (BMI), Twitty Bird Publ'g Co (BMI), Wilderness Music Inc (BMI)
Treetop Music (BMI), see Brownleaf
Tremor Music (ASCAP), 1199 Spruce St., Berkeley, Calif 94707 Tel (415) 527-7664. Pres Matthew King Kaufman; Pub Dir Jim Blodgett
Affiliate: Rye-Boy Music
Tres-Lynn Music Co (ASCAP), see Atteiram
Triangle Music Corp., 1871 NW North River Dr., Miami, Fla 33125 Tel (305) 324-1698 Pres Fred Pinero
Tri-Chappell Music Inc (SESAC), see Chappell
Tricky Music Inc. (ASCAP), see Big Seven
Tridem Music (ASCAP), see Copyright Serv Bureau
Tridex Music Co (BMI), PO Box 1646, Burbank, Calif 91507 Tel (213) 849-5774 Owners: Robert L Bogle, Donald L Wilson, Gen Mgr S Rivera
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Trillium Music Co (ASCAP), see Septima & Chappell.
Trina Jill Music Corp. (ASCAP) (div of Caytronics Corp.), 240 Madison Ave., New York, N.Y. 10016 Tel (212) 889-0044 Pres Joseph Cayre (Administered by Larry Spier Inc.)
Affiliate: Little Jack Music Co. (BMI)
Trinity ARK (BMI)—Pres & Gen Mgr Bill Kirk—see Entertainment Showcase
Trio Music Co Inc (BMI), 1619 Broadway, New York, N.Y. 10019 Tel (212) 489-8170 Co-Pres Jerry Leiber, Mike Stoller, Comptroller Lester Boles
Affiliates: Quartet Music Inc. (ASCAP), Quintet Music Inc (BMI), US Songs Inc. (ASCAP)
Triple "O" Songs Ltd (BMI), see Tash Howard.
Trippington Music Publ'g Corp (BMI), see Copyright Serv Bureau
Tritone Press (BMI), see Theodore Presser
Triumph Publ'ns Inc (BMI), 30 W 60 St., New York, N.Y. 10023 Tel (212) 757-3795 Pres. Jack Shaindlin; Gen Mgr. Joan Barry; Prof. Mgr Abe Schneider.
Int'l rep.: UK (Charles Brull)
Triune Music Inc. (ASCAP), see Carl Fischer
Tri-Us Music (BMI), 613 W 35 St., Norfolk, Va 23508 Tel (804) 623-5657 Pres Leroy Little, Gen Mgr Leroy Little Jr.; Prof Mgr. Keith Little.
Trolley Music (ASCAP) (div. of the Trolley Group Inc.), 3759 Main St., College Park, Ga. 30337 Tel (404) 768-0057 Pres Jim Healy; VP John Duncan; Gen Mgr Robert E Lee.
Affiliate: Peachstate Music (BMI)
Tromba Publ'ns—Pres. Gerald Endsley; Gen Mgr Stephen L Glover—see Brass Press
Truck Music (BMI), see Skip Taylor.
True Blue Music Publ'g Co (ASCAP), 16027 Sunburst St., Sepulveda, Calif. 91343 Tel (213) 892-0044 Pres Larry Fotine.
Affiliates: Poly Tone Music Publ'g Co (ASCAP)
Tru-Soul Publ'g Co (BMI), 20014 James Couzens Hwy., Detroit, Mich. 48235. Tel (313) 341-0447 Pres. & Gen Mgr Gary A. Rubin
Tru-Sound Music (ASCAP), see Jondora
Trust Music Mgmt Inc., 6255 Sunset Blvd., Los Angeles, Calif. 90028 Tel (213) 462-6933 Pres Samuel S Trust; Gen. Mgr Wyman Parker
Affiliates: Berdick Music (BMI), Bowling Green Music (BMI), Cliffhouse Songs (BMI), Hayway Music (ASCAP), Lady Casey Music (BMI), Mandina Music (BMI), Rocksmith Music (ASCAP), Southern California Music Publ'g Co (ASCAP).
Trusty Publ'ns (BMI), Nebo, Ky 42441 Tel (502) 249-3194. Pres. Elsie Childers
Ernest Tubb Music (BMI), see Hill & Range
Tubbs Hill Music (BMI), see Open End
Tuckahoe Music Inc. (BMI), see Jim Reeves
Tucktate Music Co (ASCAP), see Mietus
Tudor Music Corp. (BMI), see Big Seven—Nom
Tulip Music Corp. (ASCAP), see Eden
Tuna Fish Music Inc (BMI), see Blackwood
Tune-Kel Publ'g Co Inc (BMI), 715 Camp St., New Orleans, La 70130 Tel: (504) 581-4253. Pres Joseph Banashak.
Affiliates: Jarb Publ'g (BMI), Seven B Music (ASCAP)
Tunesmith Music (BMI), see Caesar's Music Library & Segel & Goldman.
Tuneweaver Music Inc (ASCAP), see Novalene
Tungsten Music Corp (BMI) (div of Edcom Prod'ns Inc.), 26991 Tungsten, Cleveland, Ohio 44132 Tel: (216) 261-3443 Pres: Milan Relic; Gen Mgr Joseph J Drabik; Prof Mgr John D Relic
Tupper Publ'g Co (BMI), 185 Prospect Ave., Hackensack, N.J. 07601 Tel (201) 489-4632 Pres: Steve Brodie, Gen Mgr.: Marty Abrams
Affiliate: Brosil Music (ASCAP)
Turbine Music (BMI), see Gopam
Turbinton Music (BMI), see Gopam
Tuskegee Music Press (SESAC), see Neil A Kjos
Tweed Music Co (ASCAP), 1913 S. Ocean Dr., Apt 230, Hallendale, Fla 33009 Tel (305) 929-3280 Pres Woody Harris.
20th Century Music Corp. (ASCAP), 8255 Sunset Blvd., Los Angeles, Calif 90046. Tel: (213) 656-5771 Pres Herbert N. Eiseman; Prof Activity Dir Larry Marks
Branches: New York, N.Y., 1345 Ave. of the Americas Zip: 10019 Prof. Mgr. Don Oriolo—Nashville, Tenn., 1511 Sigler St Zip: 37203 Prof. Mgr Chris Christian
Administered firms: Bald Mountain Music Corp (ASCAP), Darla Music, Kenwood Music Inc (BMI)
Affiliates: Angry Giant Music, Beautiful Things Unlimited, Big Swing Publ'g Co Inc., Bregman Vocco & Conn Inc (ASCAP), Cakewalk Music, Chain Gang Music, Chatham Music Corp., Darjen Music, Double Diamond Music, Fox Fanfare Music Inc (BMI), Gaff Music, HG Music Inc., Hillbrow Music Inc. (ASCAP), Hobbitron Ents. Inc., House of Weiss Music Co., Jim-Edd Music, Kittyhawk Music, Light Music Co., Like a Movie Music, Lombardo Music Inc., Manikin Music Co., Muziki Publ'g Co. Inc., Neurotic Music, Northshore Publ'g Inc., Rock Island Music Inc., Runaway Inflation Music, Silver House Music Co., Supreme Music Corp., James R. Vanleer Music Inc., Vernon Music Corp., Very Own Music Co., Young Ideas Publ'g Co. (ASCAP)
Int'l firms represented: Gaff, HG Music, Strange (all UK).
Int'l reps.: Argentina (SIGEM), Australia (Festival), Belgium (Kluger), Brazil (SIGEM), Canada (Bregman Vocco & Conn), Colombia (Mundo Musical), Denmark (Sweden Music), Finland (Sweden Music), France (Tremplin), Germany (Francis Day & Hunter), Iceland (Sweden Music), Israel (April), Italy (Curci), Japan (Taiyo), Luxembourg (Kluger), Mexico (Mundo Musical), Netherlands (Universal Songs), New Zealand (Festival), Norway (Sweden Music), Portugal (Canciones del Mundo), South Africa (Music Publ'g Co of South Africa), Spain (Canciones del Mundo), Sweden (Sweden Music), Switzerland (Francis Day & Hunter), UK (GH Music, Chappell, Boosey & Hawkes, Lawrence Wright, Keith Prowse)
Twenty-Eight East Music (BMI), see Mietus
Twig Music Inc (BMI), see Tree.
Twill Music (ASCAP), see Alouette Prod'ns
Twin Forks Music Inc (BMI), see Five Sisters.
Twin Girl Music (ASCAP), see Music Maximus.
Twin Tail Music (BMI), 8809-11 Rising Sun Ave., Philadelphia, Pa 19115 Tel (215) 676-8992. Pres.: Frank Virtue.
Twin Towne Music (BMI), 127 Phoenix Village, Fort Smith, Ark 72901 Tel (501) 646-7889 Pres: Roy J Morris.
Twitty Bird Publ'g Co (BMI), 708 17 Ave S., Nashville, Tenn 37202 Tel (615) 327-3162 Pres Conway Twitty, Gen Mgr L.E White
Affiliated firm: Tree Publ'g Co Inc. (BMI)
Affiliates: Hello Darlin' (SESAC), Neverbreak Music (ASCAP)
Two Beat Music (BMI), see MCA Music
Two-Day Music Inc (ASCAP), see Copyright Serv Bureau.
Two Rivers Music (ASCAP), 1605 Hawkins St., Nashville, Tenn 37203 Tel (615) 244-5544 Pres M. David Bell
Branch: Morro Bay, Calif., PO Box F Zip 93442.
Affiliate: 100 Oaks Music (BMI)
Two-Ten Music Inc (ASCAP), see Doraflo/Bleu Disque.
Two Twenty Two Music (BMI), see Music Maximus
Two Way Publ'g Co (BMI), 575 Cherokee Rd., Smyrna, Ga. 30080 Tel (404) 436-1552 Owner & Mgr: Don J. Howard
Affiliate: Music Mart Publ'g Co (BMI).
Two Wrongs Don't Make a Right Music Ltd (ASCAP), see Castle Hill
Tyler Publ'g Co (BMI), PO Box 231, Tyler, Tex 75701 Tel: (214) 597-2961 Mgr Curtis Kirk
Tylerson Music Co (ASCAP), see Criterion
Harrison Tyner Prod'ns, 806 16 Ave S., Rm. 114, Nashville, Tenn 37203 Tel (615) 255-2868. Owner Harrison Tyner
Affiliates: Kent County Music (BMI), Round Table Music (ASCAP)
Tyree Music (ASCAP), see Martin Cohen
Tyrol Music Inc (BMI), see Big Seven—Nom

U

U F O Music Inc (BMI), 7720 Sunset Blvd., Los Angeles, Calif 90046 Tel (213) 851-1466. Gen. Mgr. Allan Rider, Int'l Dir Linda Scoppa, Special Consultant: Lionel Conway.
Affiliate: Ackee Music Inc. (ASCAP).
Int'l firm represented: Island (UK)
U N I C O R E (ASCAP), see Copyright Serv Bureau & United Int'l Copyright Reps Ltd
U S Songs Inc. (ASCAP), see Trio.
Ultra-Nova Publ'g, 501 E Providence, Palatine, Ill 60067 Tel (312) 359-9556. Pres Ray A. Papai.
Umbra Music (BMI), see Equinox.
Unart Music Corp. (BMI), see United Artists.
Unart Publ'g (ASCAP), see St. Nathanson.
Uncle Ben's Music (ASCAP), see Nashville Copyright.
Uncle Doris Music Inc (ASCAP), see Doraflo/Bleu Disque.
Uncle Jim's Music (ASCAP), PO Box 532, Hollywood, Calif. 90028 Tel: (213) 463-4279. Pres.: Jim Pritchett.
Underling Music Co (ASCAP), see Mietus.
Unichappell Music Inc (BMI), see Chappell
Unicorn Music Co (ASCAP), see Sam Fox
Unidap Music (BMI), see Franz Schubert.
United Artists Music Co. Inc. (ASCAP), see United Artists.
United Artists Music Publ'g Group Inc., 6920 Sunset Blvd., Los Angeles, Calif 90028 Tel: (213) 461-9141. Cables: UNARTMUS, ROBMUSIC. Chm & Pres. Michael Stewart; VP & Gen. Prof. Mgr.: Wallace Schuster.
Branch: New York, N.Y., 729 Seventh Ave. 10019. Tel: (212) 575-3000. VP Sidney Shemel. (Print Div: The Big 3 Music Corp. Exec. VP Herman Steiger.)
Int'l branches: Australia, Canada, England, France, Germany, Italy, Japan, Mexico, Netherlands, South Africa, Sweden.
Affiliates: Ariston Music Inc. (BMI), Asa Music Co. (ASCAP), Barnegat Music Corp. (BMI), N.S. Beaujolais (ASCAP), Blue Horizon Music Inc (BMI), Canberra Music Inc. (BMI), Carwin Music Inc (ASCAP), Cornerstone Publ'g Co. (BMI), Cuban Music Corp. (BMI), Detail Music Inc (BMI), Dobo Publ'g Co (BMI), Esteem Music Corp. (BMI), Leo Feist Inc. (ASCAP), Fresco Music Inc. (ASCAP), Har-Bock Music Co (BMI), Hastings Music Corp. (BMI), Simon Jackson Music (BMI), N.S. Justinian (BMI), Buddy Knox Music (BMI), Lion Music Corp. (ASCAP), Metric Music Co. (BMI), Miller Music Corp. (ASCAP), Minit Music Co (BMI), Morro Music Corp. (BMI), Pine Ridge Music Inc. (ASCAP), Post Music Inc. (ASCAP), Proud Prod'ns Inc., Robbins Music Corp. (ASCAP), Travis Music Co. (BMI), Unart Music Corp. (BMI), United Artists Music Co Inc. (ASCAP), West Coast (ASCAP)
Int'l reps.: Argentina (Korn), Brazil (Irmaos Vitale, Meridional), Far East (Pathe), Israel (Subar), Italy (Curci), Japan (Shinko), Spain (Hispavox, Canciones del Mundo)
(SEE ADVERTISEMENT)
United Int'l Copyright Reps. Ltd. (UNICORE) (ASCAP), 290 West End Ave., New York, N.Y. 10023. Tel: (212) 799-2800. Cable: ESPDISK. Pres Bernard Stollman (Administered by Copyright Serv. Bureau)
Affiliates: Babilema (BMI), Birdseye Music Publ'g Co (BMI), Kawlus Music (ASCAP), Obie Music Inc. (BMI),

Percival Music (BMI), Sweetsupersmiletoons (ASCAP), Syndicore (BMI).
United Methodist Publ'g House, see Abingdon Press.
United Mexican Music Publ'rs (BMI), see Mexican Music.
United Music Corp (ASCAP), see Avco Embassy
Unity Music Corp (BMI), see Gil Music
Universal Star Music, PO Box 955, Chatsworth, Calif. 91311 Pres. Sherree Scott
Branches: Bonifay, Fla., PO Box 551 Zip· 32425—Mehama, Ore., PO Box 928, Zip· 97384.
Universe Publ'g Co Inc (ASCAP), see Rondor
University of Miami Music Publ'ns (ASCAP), see Sam Fox
University of Washington Press, see Galaxy
Upam Music Co (BMI), see Gopam Ents.
Upswing Music Corp (BMI), see Copyright Serv Bureau
Up Tight (BMI) (div of Unlimited Ltd), 2104 Lake Ave., Baltimore, Md. 21218 Tel (301) 235-1588 Pres & Gen. Mgr. David King.
Upward Spiral Music (ASCAP), see Warner Bros
Ursula Music Co. (BMI), see Dawn Prod'ns
Utopia Music (ASCAP), PO Box 5314, Zip 31208; 814 Pierce Ave., Macon, Ga 31204 Tel (912) 746-3129 Pres. & Gen. Mgr Randy L. Howard

V

V I P Music Inc. (BMI), see MacArthur
V-Love Music (ASCAP), 1327 N. Gardner St., Los Angeles, Calif. 90046 Tel· (213) 876-8200 Pres.· James Stuart; VP Peter L. Knecht.
Vaam Music (BMI), 3740 Evans Ave., Suite C-113, Los Angeles, Calif 90027. Tel (213) 466-2466. Pres. Pete Martinez.
Affiliated firm: Gerri-Dee Music (BMI)
Vada-Star Publ'g (BMI), 7615 Whitehaven Court, Westchester, Ohio 45069 Tel (513) 777-8955 Pres Uavid A. Green; Gen. Mgr. Vance L Seagle
Va-Detta Music Co (BMI), see A. Schroeder
Vado Music Co (ASCAP), 2226 McDonald Ave., Brooklyn, N.Y 11223 Tel (212) 373-0202 Pres.· Vincent A Velardi; Gen Mgr Gloria Black
Affiliate: Lepo Music (BMI).
Valando Music (ASCAP), see New York Times.
Tommy Valando Publ'g Corp., 1270 Ave of the Americas, Suite 2110, New York, N Y. 10021 Tel (212) 489-9696. Pres · Tommy Valando; VP A J Sullivan
Affiliates: Fiddleback Music Publ'g Co Inc (BMI), Revelation Music Publ'g Corp (ASCAP).
Valco Music Publ'g (BMI), 226 N Burdick St., Kalamazoo, Mich 49006 Tel· (616) 342-5328.
Val-Dare (BMI), PO Box 4234, Panorama City, Calif. 91412. Tel (213) 786-6957. Pres. Hal Southern.
Affiliates: Golden Valley (ASCAP), Mayon Music (ASCAP)
Thomas J Valentino Inc (ASCAP), 151 W 46 St., New York, N Y 10036 Tel (212) 246-4675. Pres.· R F Valentino.
Affiliate: RFT Music Publ'g Corp (BMI)
Valgroup Music (USA) Co. (BMI), 7033 Sunset Blvd., Los Angeles, Calif. 90028 Tel (213) 462-0833 Mng. Dir.· Patrick Boyle, Gen Mgr. Maritta Boyle.
Home office: England, Valentine Music Group Ltd
Affiliates: Equator Music (BMI), Stallings Music (BMI)
Int'l firms represented: Arthur's Mother, Bettytunes, Bulldog, Burnt Ash, Corner Stone, Eden Studios, Golora, Latchmere, Maiden, Marathon, Middle Eight, Monk- 0162
ton, Muggleton, Nutmeg, Pickle, Rainbow, Sally, Saphire, Alan Tew (all UK)
Int'l rep.: Canada (BC Music)
Valise Music (ASCAP), see ATV Music
Valley Brook Publ'ns Inc (ASCAP), see Arcade
Valley Meadow Music (BMI), see Marpet
Value Music Publ'ns (BMI), 501 W. 11 St , Rm 515, Kansas City, Mo. 64105 Tel (816) 842-5603 Pres W. O Wright
VaLynn Music (BMI), see Aletha Jane.
Vancouver Music Co (BMI), see A. Schroeder
Vanessa Music Inc (ASCAP), see Eden.
Vanguard Music Corp. (ASCAP), 250 W. 57 St., New York, N Y 10019. Tel· (212) 246-1343 Pres Frank Siegfried; Gen Mgr Bobby MacFarland
Int'l branch: England
Affiliate: Future Music Inc (BMI)
Vanguard Songs (BMI), see Beechwood.
Van Heusen Music Corp (ASCAP), 301 E. 69 St , New York, N Y. 10021 Tel (212) 288-3979 Pres · James Van Heusen, VP Josephine Van Heusen; Sec'y-Treas Miriam Stern.
Van-Jak Music Corp (ASCAP), 221 W. 57 St , New York, N.Y. 10019. Tel· (212) 757-7111 Cable· AUDIO-FIDEL Pres Herman D Gimbel; Gen. Mgr.· Carl Shaw; Prof Mgr · Harold Drayson.
Affiliate: Bates Music Publ'g Co. Inc (BMI).
Vanlee Music Corp. (ASCAP), 159 W. 53 St., New York, N Y. 10019. Tel (212) 581-0030. Pres. Paul Vance.
Affiliated firm: New York Times Music Publ'g Corp (BMI)
Affiliates: Bikini Music Publ'g Corp (ASCAP), Moonbeam Publ'g Corp. (ASCAP)
James R Vanleer Music Inc. (BMI), see 20th Century
Vanno Music Corp. (ASCAP), see Big Seven—Planetary
Vaya Publ'g Inc , see Fania.
Vector Music (BMI), 1107 18 Ave. S , Nashville, Tenn. 37212 Tel· (615) 327-3818 Pres.· Jerry Reed; Gen. Mgr.· Harry Warner.
Affiliates: Belton Music Inc. (ASCAP), Steeplechase Music (SESAC)
Vee Ve Music Corp (BMI), see Mietus.
Velezdy Music (ASCAP), 419 Fecco St., Cocoa, Fla 32922 Tel· (305) 632-4979. Owner· Joseph Velezdy; Gen Mgr · Mary Velezdy.
Velva Music Inc. (SESAC), see Chappell.
Vemco Music (BMI), see Mietus.
Venerable Music (ASCAP), see Doraflo / Bleu Disque
Venice Music Inc. (BMI), 8300 Santa Monica Blvd., Hollywood, Calif 90069 Tel (213) 656-7711. Prof Mgr Dorothy D Rupe
Venus Music Corp. (ASCAP), 1841 Broadway, Rm. 1006, New York, N.Y. 10023. Tel (212) 757-3287 Pres · Iris Rainsberger; Admin'r Sanford Green.
Affiliate: Berwick Music Corp. (BMI).
Vera Cruz Music (ASCAP), see Copyright Serv Bureau.
Verde Vista Music (ASCAP), PO Box 3071, South Berkeley Sta., Berkeley, Calif. 94703 Tel (415) 567-6935 Mgr.· S. White.
Vernon Music Corp., see 20th Century.
Vernors Music Inc (ASCAP), 791 E. Third Ave., Columbus, Ohio 43201. Tel. (614) 291-5848. Pres. & Gen. Mgr Vernon Stewart
Affiliates: Songdial Music Inc. (BMI), Soul Mountain Music Inc (BMI).
Int'l firm represented: Stardisc (UK).
Int'l rep.: UK (RAK).
Very Important Publ'ns Inc. (BMI), 8467 Beverly Blvd , Suite 200, Los Angeles, Calif. 90048. Tel· (213) 653-4780 Pres. George Greif
Affiliate: Important Publ'ns (ASCAP)
Very Own Music Co (BMI), see Martin Cohen & 20th Century
Vesuvius Publ'g (ASCAP), see PM Mgmt
Veytig Music (BMI), see Ojo.
Vibar (ASCAP), see Schwartz.
Vibration Music Co. (BMI), PO Box 9726, West Gate Sta., San Jose, Calif 95117. Tel· (408) 353-3284 Pres. Dr John Morlan
Victory Music Co. (BMI), see Mietus
Viewcrest Music Inc. (BMI), see Copyright Serv. Bureau
Vignette Music (BMI), see Mietus.
Village Music Co., see Hometown.
Norm Vincent Publ'g (BMI), 4551 Brown Ave , Jacksonville, Fla 32207 Tel· (904) 396-2529. Pres Norman F. Vincent, Gen. Mgr.· Karen W Vincent.
Vin-Sun Music Corp (ASCAP), see Famous
Vintage Music (BMI), see Combine.
Virgin Ear Music (BMI), see Richard Kaye
Vision Music Corp. (BMI), see Big Seven—Nom.
Vitak-Elsnic Co. (SESAC), 6400A S Woodward Ave., Downers Grove, Ill. 60515 Tel· (312) 963-0200. Pres.: Lawrence Musielak.
Affiliate: John Krachtus Co. (SESAC).
Viva Music Inc (BMI), see Warner Bros.
Jerry Vogel Music Co. Inc. (ASCAP), 121 W. 45 St., New York, N.Y. 10036. Tel· (212) 582-1611. Cable· TINPANALLEY Pres Jerry Vogel; Gen. Mgr. Joan Meade.
Vogue Music Inc (BMI), see T.B. Harms.
Vokes Music Publ'g Co. (BMI), PO Box 12, New Kensington, Pa 15068 Tel· (412) 274-4620. Pres. & Mgr.· Howard Vokes.
Volkwein Bros Inc. (ASCAP), 117 Sandusky St., Pittsburgh, Pa 15212. Tel (412) 322-5100. Pres. Carl R. Volkwein; VP Carl W Volkwein; Gen. Mgr. Walter E Volkwein
Volunteer Music Publ'rs (BMI), see Savoy.
Harry Von Tilzer Music Publ'g Co (ASCAP), see T B. Harms.
Voyage Music Corp. (BMI), see Big Seven—Frost

W

W A T T Works Inc. (BMI), 6 W. 95 St., New York, N Y 10025. Tel· (212) 749-6266. Pres.· Michael Mantler
Affiliate: Alrac Music (BMI).
W B Music Corp (ASCAP), see Warner Bros.
W E M G Music (ASCAP), see Sidney A. Seidenberg.
W E P Music Corp. (BMI), see Rondor.
W-G Music Corp (ASCAP), see Chappell.
W P N Music Co. Inc. (ASCAP), 10 Swirl Ln., Levittown, L.I., N Y 11756 Tel· (516) 796-3698. Pres. Paul Friedberger; VP & Prof. Mgr., Warren Schatz; Sec'y-Treas. Nat Schnapf
Branch: New York, N.Y., 723 Seventh Ave Zip· 10019. Tel (212) 245-7640.
Affiliate: Swirl Lane (BMI).
Int'l rep.: UK (Cyril Shane).
Walden Music Inc. (ASCAP), see Cotillion.
Wal-Fran Music Co. (BMI), PO Box 301, Alcoa, Tenn. 37701 Pres. Walter Bailes; VP· Frankie Bailes
Wanderik (BMI), see Micro-Mini.
Wanellen Music Inc (BMI), see Wanessa.
Wanessa Music Inc. (BMI), PO Box 387, Radio City Sta., New York, N Y. 10019. Tel· (212) 582-0543. Pres.· George Brown.
Affiliates: Romance Music Inc. (BMI), Wanellen Music Inc (BMI).
War Bonnet Music (BMI), 1743 Warm Springs Rd., Columbus, Ga 31904 Tel· (404) 324-1793. Owner· Ben Parsons.
Warboy (ASCAP), see Stinger.
Warman Music Inc , see T.B. Harms—Vogue.
Warminster Music (BMI), see Mietus.
Warner Bros. Music (ASCAP) (div. of Warner Bros. Inc.), 9200 Sunset Blvd., Hollywood, Calif 90069. Tel (213) 273-3323. Cable· WANG. Pres.: Ed Silvers; Exec. VP Mel Bly.
Branch: New York, N.Y., 75 Rockefeller Plaza. Zip 10019. Tel· (212) 484-8000.
Int'l branches: Australia, England, France, Germany, Italy.
Affiliates: Advanced Music Corp. (ASCAP), Athwarn Music Co. (ASCAP), Atlas Music Corp (ASCAP), Baby Monica Music (BMI), Benchmark Music (ASCAP), Camad Music (BMI), Chi Sound Music Inc. (BMI), Companion Music (BMI), Curtom Publ'g Co. Inc. (BMI), Devalbo Music (BMI), Gringo Music (BMI), Harms Inc (ASCAP), Mansfield Music Co. (ASCAP), New World Music Corp. (ASCAP), Nine Star Music Corp. (ASCAP), Pepamar Music Corp. (ASCAP), Remick Music Corp (ASCAP), Rodart Music Corp. (ASCAP), Shubert Music Publ'g Corp. (ASCAP), Siesta Music Co. (ASCAP), Stone Canyon Music (BMI), Viva Music Inc. (BMI), WB Music Corp (ASCAP), Warner-Tamerlane Publ'g Corp. (BMI), Weill-Brecht-Harms Inc. (ASCAP), M. Witmark & Sons (ASCAP), Zapata Music (ASCAP).
Administered companies: Bron Music Group (ASCAP), Brown's Mill Music (ASCAP), Caledonia Soul Music (BMI), Canopy Music Inc. (ASCAP), Chinmoy Music Inc. (BMI), Cricket Music Inc. (BMI), Douglas Music Corp. (BMI), Extreme Music Inc. (ASCAP), Fleetwood Music (ASCAP), Golden Spread Music (ASCAP), Good Friends Music (ASCAP), Greydog Music (ASCAP), Hammerwood Music (ASCAP), Hanbo Music (BMI), Jazz Bird Music (ASCAP), Kicking Bear Music (ASCAP), Marsaint Music Inc. (BMI), Van McCoy Music Inc. (BMI), Midnight Hour Music Publ'g Co. (BMI), Open Window Music (BMI), Skol Music (BMI), Taralex Music Inc. (ASCAP), Tarashel Music (ASCAP), Transparent Music (BMI), Upward Spiral Music (ASCAP), White Oak Songs (ASCAP).
Int'l firms represented: Core (Canada), Red Bus (UK), Swiggeroux (UK).
Jay Warner Music (BMI), see Traveling.
Warner-Tamerlane Publ'g Corp. (BMI), see Warner Bros.
War-Prince Music Prod'ns (BMI), see Jesse G. Principato.
Warp Seven Music Co (BMI), see Chappell.
Warrior Music Inc. (BMI), PO Box 43, Billings, Mont 59102. Tel· (406) 248-3366. Pres. Chan Romero; Gen. Mgr.: Chandler Troy Romero; Prof. Mgr.· Aaron David Romero.
Watertoons Music (BMI)—Pres.: McKinley Morganfield—see Scott A. Cameron.
Waterwheel Music Inc. (BMI), 847 E. Fincastle, Tazewell, Va 24651. Tel· (703) 988-5844. Pres. & Prof Mgr. Joe Deaton
Watonga Publ'g Co. (ASCAP), see Catalpa.
Wax Star Music (ASCAP), see Martin Cohen.
Web IV Music Inc. (BMI), 2107 Faulkner Rd. NE, Atlanta, Ga. 30324. Tel· (404) 325-9810. Pres.· Edward S. Biscoe; Prof. Mgr.: Mary Milbourn.
Affiliate: Tarantula Music Inc. (ASCAP).
H. B. Webman & Co., 1650 Broadway, Suite 701, New York, N.Y. 10019. Tel· (212) 586-0240. Cable WEBMANMUS. Contacts· Belle & Hal Webman.
Affiliates: BL&H Music Corp. (ASCAP), Beaver Music Publ'g Corp. (ASCAP), Beechmont Music Corp. (BMI), Carlyle Music Publ'g Corp. (ASCAP), Emperor Music Inc. (BMI), Maple Leaf Music Publ'g (BMI), Marguerita Music Inc. (ASCAP), Montauk Music Inc. (BMI), Music Crusaders (BMI), Myriad (ASCAP), Pinebrook Music Corp. (BMI), Princess Music Publ'g Corp. (ASCAP), Rex (BMI), We Three Music Inc. (BMI).
Wedeen & Weiss, 444 Madison Ave., New York, N.Y. 10022. Tel (212) 752-1330. Cable· SONGBIRD. Admin'r: Stevens H. Weiss; Ass't Admin'r Shelley Kaye.
Administered companies: Badco Music Inc. (ASCAP), Dirtfarm Music Inc. (ASCAP), Joaneline Music Inc. (ASCAP), Man-Ken Music Ltd. (BMI), Purusa Music Inc. (ASCAP)
Wedge Music Inc. (BMI), see Skinny Zach.
Wednesday Morning Music Inc. (BMI), 2184 Vernon, University Heights, Ohio 44118. Tel (216) 321-1003. Pres. & Prof. Mgr.: Alan Klein.
Branch: New York, N.Y., 303 Fifth Ave. Zip: 10016. Tel: (212) 686-6670. VP· Stephen Metz.
Int'l rep.: Worldwide except USA & Canada (Intersong in UK).
Wedo Wedo Music (BMI), see Nine Mile.
Weeks Music Co. (BMI), see Mietus.
Wei Chi Music, see Rondor.
Weill-Brecht-Harms Inc. (ASCAP), see Warner Bros.
Weintraub Music Co., 33 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-0325. Pres.· Eugene Weinraub.
Weiss & Barry Copyrights Inc. (BMI), see Pickwick.
Sam Weiss Music Inc. (ASCAP), 6087 Sunset Blvd., Hollywood, Calif. 90028. Tel· (213) 464-9251.
Affiliates: Mappa Music Inc. (ASCAP), St. Lawrence Music Inc. (BMI).
Welbeck Music Corp. (ASCAP), see ATV Music.
Wells Drive Music (BMI)—Tel· (213) 987-1055—see Budd Music Corp.
Wellsound Music Co. (BMI), see Mietus.
Welstro Music Co. (BMI), see Copyright Serv. Bureau.
Welz Music Co. (ASCAP), see Dawn Prod'ns.
Wembley Music Co. (BMI), see Chappell.
Wensley Music Inc. (ASCAP), see Copyright Serv. Bureau.
Wepedol Music (BMI), see Nashville Copyright.
West Berkeley Sound Co. (BMI), see David Rubinson.
Kent Westberry Music (BMI), see West Harbour.
West Coast (ASCAP), see United Artists.
Western Hemisphere Music Co. (BMI), 252 Robby Ln., New Hyde Park, L.I., N.Y. 11040. Tel· (516) 627-8861. Pres. Harvey Rachlin; Gen. Mgr.· Steve Rachlin; Prof. Mgr.: Craig Rachlin.
West Gulf Publ'g (BMI), see R'Cade.
West Harbour Music (BMI), 116 Moyna Dr., Hendersonville, Tenn. 37075. Tel: (615) 824-7388. Pres.: Kent Westberry; Gen. Mgr.: Hal Harbour.
Affiliate: Kent Westberry Music (BMI).
Westroub Music (BMI), see Checkpin.
We Three Music Inc. (BMI), see H.B. Webman.
Wet Paint Music, see Copyright Serv. Bureau.
Wexford Music Inc. (BMI), see Copyright Serv. Bureau.
Yale Wexler Music Co. (BMI), 9360 Wilshire Blvd., Beverly Hills, Calif. 90212. Tel· (213) 273-1400. Pres : Yale Wexler.
Whalebone Music (BMI), PO Box 3341, San Mateo, Calif. 94403. Tel· (415) 365-4370. Owners: Elgen M. & Harry E. Long; Gen. Mgr.: Harry E. Long.
Int'l rep.: Brazil (Shark).
Whalen Music, see T.B. Harms—Harry Von Tilzer.
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Carl Fischer Inc., 56-62 Cooper Sq. Zip: 10003. Tel: 777-0900. **Branches:** Los Angeles, Calif.; Chicago, Ill.; Boston, Mass.

Doris Fisher Music Corp., 1619 Broadway. Zip: 10019. Tel: 586-1545. Pres.: Doris Fisher.

Charles Hansen Educational Music & Books, 1860 Broadway. Zip: 10023. Tel: 246-4175. Pres.: Charles Hansen. **Home office:** Miami, Fla., Hansen Publ'ns.

Walter Kane & Son Inc., 351 W. 52 St. Zip: 10019. Tel: 586-4470. Pres.: Danny Kane; Gen. Mgrs.: George Chacona, Mickey Schouten; Sales Mgr.: Gary Rappaport. **Branch:** Torrance (Los Angeles Metropolitan Area), Calif.

M C A Music, 445 Park Ave. Zip: 10022. Tel: 759-7500. **Branch:** Los Angeles, Calif.

Edward B. Marks Music Corp., 1790 Broadway. Zip: 10019. Tel: 247-7277. Pres.: Joseph Auslander; VP: Bernard Kalban.

Edwin H. Morris & Co. Inc., 810 Seventh Ave. Zip: 10019. Tel: 977-7272. Sales Mgr.: Etta S. Laufer.

Music Sales Corp., 33 W. 60 St. Zip: 10023. Tel: 246-0325. Pres.: Herbert Wise; Sales Mgr.: Bert Snyder. **Int'l branches:** Australia, Music Sales Australia Pty. Ltd.; England, Music Sales Ltd.

Peer-Southern Org., 1740 Broadway. Zip: 10019. Tel: 265-3910. Pres.: Monique I. Peer; Sales Mgr.: Al Kugler. **Branches:** Hollywood (Los Angeles Metropolitan Area), Calif.; Miami, Fla.; Nashville, Tenn. (SEE ADVERTISEMENT)

Plymouth Music Co. Inc., 17 W. 60 St. Zip: 10023. Tel: 246-9675. Gen. Mgr.: Bernard Fisher.

(Continued on page 219)

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The wholesale functions(s) of all companies is set in **bold face** *and parenthesis after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.*

ALABAMA

• ATTALLA (Area Code 205)

Reliable Recs. & Tape Co. Inc., Rt. 3. Zip: 35954. Tel: 538-6043. Owner & Buyer: C.R. O'Neal. **(Rec. & Tape RJ).**

• BIRMINGHAM (Area Code 205)

Angel Tape Dist. Co. Inc., 3003 Sixth Ave. S. Zip: 35233. Tel: 328-2548. Owner: Robert H. Angel; Mgr.: David Ivey; Buyers: Robert Angel, David Ivey. **(Tape D & OS).**
Tape lines: ABC, Ampex, Atco, Atlantic, Capitol, Columbia, Decca, Dooto, GRT, Gordy, Gross, Heart Warming, Liberty, MGM, Mercury, Motown, Philips, RCA, Reprise, Scepter, Smash, Soul, Tamla, United Artists, Warner Bros.
Playback equip.: Craig.
Accessories: GRT, Le-Bo, Tracs.

Music Center One Stop Rec. Dist., 1400 Second Ave. N. Zip: 35203. Tel: 251-8252. Owner & Pres.: Virgil C. Lugar Sr.; Mgr. & Buyer: Virgil C. Lugar Jr. **(Rec. OS & RJ).**

Ray Royster Prod'ns, PO Box 4171. Zip: 35206. Tel: 833-0550. Owner: Ray Royster. **(Rec. D).**
Rec. labels: Gateway, Janray, Super Star.

• DECATUR (Area Code 205)

Atlantis, 805 Bradley St. SW. Zip: 35601. Tel: 350-1379. Owners: Garry & Debbie Nungester; Mgr.: Debbie Nungester; Buyers: Singles, Tom King; Albums, Garry Nungester; Tape, Belinda Williams. **(Rec. & Tape OS), (Rec. D, Rec & Tape RJ as Heritage Sales).**

Heritage Sales, PO Box 753. Zip: 35601. Tel: 350-1379. Owner: Garry Nungester; Mgr.: Debbie Nungester, RJ Mgr.: Belinda Williams; Buyers: Singles, Tom King; Albums, Garry Nungester. **(Rec. D; Rec. & Tape RJ), (Rec. & Tape OS as Atlantis).**
Branch: New Orleans, La., New South Sales. **(Rec. D).**
Rec. labels: Adelphi, Advent, American Heritage, Arhoolie, Bay, Big Star, Biograph, Blue Canyon, Blue Goose, Blue Labor, Blues Classics, Bomp, Briar, Caedmon, Canyon, Cur-Non, Davis Unlimited, Delmark, F&W, Flying Fish, Folk Legacy, Folk Lyric, Folkways, Green Tree, Fretless, HAFM, Herwin, Historical, Jalyn, Jazz Archives, Jin, Kanawha, Kicking Mule, Kim-Pat, King Bluegrass, La Louisianne, Lemco, Lyrichord, Master Jazz, Melody, Monitor, Morning Star, Mountain Railroad, Old Timey, Philo, Pine Mountain, Pine Tree, Puritan, Rebel, Rounder, Skyline, Southern Folklore, Spivey, Stoneway, Swallow, Symposium, Takoma, Tennuale, Thistle, Trix, Vetco, Voyager, Yazoo.

• MOBILE (Area Code 205)

Superstar Rec. Sales, 2060 St. Stephens Rd. Zip: 36617. Tel: 432-5148. Pres.: Tony Gideon. **(Rec. OS).**

ALASKA

• FAIRBANKS (Area Code 907)

Masterpiece Rec. Dist'n, PO Box 73325. Zip: 99701. Pres.: Rolin Allison Sr. **(Rec. D).**
Rec. labels: August, B-Atlas, Black Bird, Brosh, CJ, Colt, Firma, Glo-Lite, Grand Junction, Jewel, Jody Kinetic, Laff, Love, Numinis, Nu-Top, Paula, Pinet, Raydar, Short Order, Three Star, Walter, Waxwing, Word

ARIZONA

• PHOENIX (Area Code 602)

All Label Rec. Serv., 704 E. Weldon St. Zip: 85014. Tel: 279-3154. Mgr. & Buyer: Jim Robinett. **(Rec. & Tape RJ).**
Home office: Cleveland, Ohio.

Alta Dist'g Co., 2950 Catalina Dr. Zip: 85017. Tel: 269-1411. Gen. Mgr.: George Souvall; Buyers: D Singles, Albums & Tape, Margo Grover; RJ Singles, Jim Brunner; RJ Albums, Dwayne Witten, Lee Weimer; RJ Tape, Ken Kayes. **(Rec. & Tape D & RJ), (Rec. & Tape OS as** Arizona One Stop).
Rec. labels: A&M, A&R, Anthem, Arcano, Ashley, Avco, BTM, Bang, Barnaby, Bego, Beverly Hills, Blue Note, Bryan, Buena Suerte, CR, Calla, Caytronics, Chelsea, Coliseum, Dark Horse, De-Lite, Deram, Dial, Disneyland, Dolton, Double Shot, Excello, Fantasy, Fontana, Four Star, Freddie, Galaxy, Gamble, Gang, Gemigo, Gospel, Granite, Grateful Dead, Hi, Hob, IRDA, Imperial, Jamie, Janus, Kenwood, Laurie, Limelight Living Language, Liberty, London, MAM, Mankind Mediarts, Mega, Mercury, Minit, Musart, Musicor, Musimex, Nasco, Nashboro, Ode, Original Sound, Orphic Egg, PIP, Parrot, El Pato, Paula, Philips, Philips Int'l, Phil-L.A. of Soul, Plantation, Playboy, Poppy, Ranwood, Rice, Richmond, Roadshow, Ronn, Roulette, Round, Rovi, Roxbury, SSS Int'l, Savoy, Scepter, Shannon, Smash, Solid State, Specialty, Starday, Sun, Teardrop, Threshold, Thunderbird, Top & Bottom, Triune, 20th Century, United Artists, Veep, Vertigo, UK, Wand, Westbound, El Zarape.
Tape lines: ABC, A&M, Ampex, Ashley, Avco, Backbeat, Bang, Bell, Bluesway, Boone, Cadet, Chart, Checker, Chess, Command, Dark Horse, Deram, Diamond, Dooto, Dot, Duke, Dunhill, Fantasy, GRT, Hi, Hob, Impulse, Jamie, Janus, Living Language, London, Mega, Mercury, Musicor, Ode, Original Sound, Parrot, Paula, Philips, Plantation, Ranwood, Roulette, SSS Int'l, Scepter, Sire, Sun, 20th Century, Wand.
Accessories: Carrying cases (Le-Bo), needles (Fidelitone), racks (Seebro).

Arizona One Stop **(Rec. & Tape OS)**—Mgr. & Buyer: Margo Grover—see Alta Dist'g Co.

Arizona Rec. & Tape Dists., 329 E. Roosevelt St. Zip: 85004. Tel: 252-4845. Pres.: Ken Wynn. **(Rec. & Tape OS & RJ).**

Associated Dists. Inc., 3803 N. 36 Ave. Zip: 85019. Tel: 278-5584. Owner: Leonard M. Singer; Buyers: Singles, Fred Rivers; D Albums, Leonard M. Singer; OS Albums, Frances Mageean; Tape, Angela Singer. **(Rec. & Tape D & OS).**
Rec. labels: AVI, Abkco, Accent, Alithia, Alligator, All Platinum, Alston, Archive of Folk & Jazz, Archive of Piano, Arhoolie, Arista, Astroscope, Audio Fidelity, Audio Rarities, Avante, Avco, Aware, BASF, BRC, Babylon, Bach Guild, Black Forum, Black Jazz, Black Lion, Blue Candle, Blue Goose, Blues Classics, Bold, Brunswick, Brut, Buddah, CTI, Cadet, Cadet/Concept, Caedmon, Candide, Canto Libre, Cardinal, Casablanca, Cat, Cetra, Chart, Checker, Chess, Chiaroscuro, Chimneyville, Clarama, Claridge, La Comedie Francaise, Connoisseur Society, Conversa-Phone, Cotton, Counterpoint, Creative World, Crescendo, Crossover, Crystal, Dakar, Dana, Delmark, Dicker, Disneyland, Drive, EAR, ESP, Eastbound, Elephant, Enja, Everest, Everyman, Fast Track, Fiesta, Flying Fish, Folk Lyric, Folkways, Fungus, Future Stars, GRC, GRT, Gemini, Glades, Gordy, Gospel Truth, Grateful Dead, Grecophon, Homa, Hot Wax, Hotlanta, Increase, Island, Jean, Jewel, Kama Sutra, Kent, Klavier, Kudu, LMI, Legacy, Mainstream, Manticore, Melodyland, Metronome, Milestone, Monitor, Motown, Mountain, Mountain Railroad, Mowest, Muse, Music Box, Music Masters, Music Minus One, Neighborhood, IX Chains, Old Timey, Olympic, Onyx, Original Sound, Orion, Ovation, Partee, Paula, Period, Philly Groove, Prestige, Private Stock, Prodigal, Project 3, Pye, Rainy Wednesday, Rare Earth, Rebel, Request, Rocky Road, Ronn, Round, Salvation, Seventy 7, Sheffield, Skye, Soul, Sound Bird, Southwind, Stang, Stanyan, Stenodisc, Stone Dog, Strata East, Sussex, Symposium, TK, Takoma, Tamla, Thimble, Thistle, Three Brothers, Tradition, Trix, Truth, Turbo, Turnabout, Vanguard, Vibration, Vista, Vox, Weird World, Yazoo
Tape lines: Abkco, Alithia Alston, Ampex, Audio Fidelity, Avco, Aware, BASF, Black Jazz, Black Lion, Bold, CTI, Caedmon, Cat, Caytronics, Crescendo, Crossover, Disneyland, ESP, Fast Track, Fiesta, GRC, GRT, Glades, Gordy, Grateful Dead, Island, Jean, Jewel, Kudu, Mainstream, Manticore, Metronome, Milestone, Mercury, Motown, Musart, Musicor, Original Sound, Orion, Ovation, Partee, Paula, Prestige, Project 3, Rare Earth, Rebel, Request, Ronn Round, Stanyan Soul, TK, Takoma, Tamla, Truth, Weird World
Accessories: Le-Bo.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 3422 W. Whitton Ave. Zip: 85017. Tel: 272-9343. Mgr.: Tom Catchings. **(Rec. & Tape OS & RJ).**
Home office: Minneapolis, Minn.

Smash Rec. Dists., 2911 W. Fairmount. Zip: 85017. Tel: 264-5659. Owners: Jackie & Clarence Elgas; Gen. Mgr. & Singles Buyer: Jackie Elgas. **(Rec. OS).**

• TUCSON (Area Code 602)

Disk Rec. Jobbers, 8111 E. Broadway, Suite 467. Zip: 85710. Owner & Mgr.: R.Z. Canterman **(Rec. OS & RJ), (Rec. OS & RJ as** Empire Inds.
Empire Inds. **(Rec. OS & RJ), see** Disk Rec. Jobbers.

ARKANSAS

• HOT SPRINGS (Area Code 501)

Country Music Sales, PO Box 866. Zip: 71901. Owner: Slim McComas. **(Rec. D & E—mail order only).**

• LITTLE ROCK (Area Code 501)

Discount Recs. Inc., 3218 S. University. Zip: 72204. Tel: 565-9848. **(Rec. OS & RJ).**

Bill Fisher Auto Air Conditioning Inc., 2905 Cantrell Rd. Zip: 72202. Tel: 664-0275. Pres.: W.S. Fisher Jr.; VP, Mgr. & Buyer: W.S. Fisher III. **(Tape OS).**
Playback equip.: BSR, Hitachi, Lear Jet, Panasonic, Telex.
Accessories: Blank loaded tape, storage cases, various accessories (Hitachi, Lear Jet, Le-Bo)

Sieberts Inc., 6301 Forbing Rd. Zip: 72209. Tel: 562-8800. Owner: Sieg Siebert; Mgr.: David Siebert; Buyer & Promo.: Jackie Pate; Adv. Mgr.: Roger Stout. **(Rec. & Tape RJ).**
Accessories: Le-Bo, Memorex.

CALIFORNIA

• BUENA PARK (Area Code 714)

Julian Brown Ents. Inc., 7425-A Orangethorpe Ave. Zip: 90621. Tel: 522-8351. Pres.: Tom Lovell, VP & Mgr.: Dave Mingus; Sales Mgr.: John Olson; Buyer: Ron Rice. **(Rec. OS & RJ).**

• COSTA MESA (Area Code 714)

Living Water Prod'ns, PO Box 2316. Zip: 92626. Tel: 979-7373. Owner: Richard R. Hardy; Buyer: Vladimir Sirota.

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• FRESNO (Area Code 209)

Calvary Recs. Inc., 174 N. Maple. Zip: 93702. Tel: 255-1777. Owner, Mgr. & Buyer: Nelson S. Parkerson Jr. **(Rec. & Tape D).**
Rec. labels: CAM, Calvary, Canaan, Creative Sound, Heart Warming, Impact, Lamb & Lion, Ranwood, Tempo, Word.
Tape lines: Calvary, Creative Sound, Heart Warming, Word.

• HUNTINGTON BEACH (Area Code 714)

d d i, 14902 Sabre. Zip: 92647. Tel: 897-9448. Pres.: D. Davis. **(Rec. & Tape D & E).**
Distributes close-outs, cut-outs, budget lines.

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

A B C Recs., 4518 Van Owen St., Burbank 91505. Tel: 849-6033. Branch Mgr.: Lou Verzola; Buyer: Louise Riley **(Rec. & Tape D).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.

A B C Rec. & Tape Sales, 20218 S. Doogan Ave., Compton 90220. Tel: 537-3191. Mgr.: Dennis Patten; Sales Mgr.: Bill Freeman. **(Rec. & Tape OS & RJ).**
Home office: Fairfield, N.J.

Aldisc Int'l **(Rec. & Tape E), see** Record Sales Co. Inc.

Allwest Rec. Dist. Inc., 2952 W. Pico Blvd. Zip: 90006. Tel: 734-4108. Owner: Buck Stapleton; Mgr.: Andy Friend; Buyers: Singles, Lee Doolan; Albums, Al Bejar. **(Rec. D).**
Rec. labels: AVI, Artco, Aware, Caedmon, Coco, Cotique, Daybreak, Disneyland, Dynasty, Fania, 4 Star, GRC, Gusto, Homa, Hotlanta, IRDA, Inca, Jewel, Mega, Paula, Ranwood, Ronn, Shannon, Shasta, Sheffield, Syntonic Research, TR, Tico, Tru-Gems, Vaya. **(SEE ADVERTISEMENT)**

Ameri-Mex Dist'g Co., 2124 W. Whittier Blvd., Montebello 90640. Tel: 724-4617. Pres.: Leonard Silver, VP & Buyer: Elliot Mellman. **(Rec. & Tape OS & RJ).**

Amex Recs. Inc., 267 N. Lake Ave., Pasadena 91101. Tel: 681-0271. Pres. & Albums Buyer: Horacio von Sydow; Sales Mgr.: Walter Bueno. **(Rec. RJ).**
Branch: San Jose, Calif.

Apex Recs. Inc., 13005 Saticoy, North Hollywood 91605. Tel: 765-5116. Mgr.: John Salas. **(Rec. & Tape RJ & E).**
Home office: Rahway, N.J. **(Rec. & Tape D, RJ & E).**

Baly Recs. & Tape Dists., 2525 W. Pico Blvd. Zip: 90006. Tel: 487-2155. Owner, Mgr. & Buyer: Isaac Baly **(Rec. OS, RJ & I, Tape OS—Latin & Spanish prod. only).**
Rec. labels imported: Tikal (Guatemala).

Bil-Mor Recs. Inc., 1132 N. Vermont. Zip: 90027. Tel: 660-1672. Owners: Morey Alexander, Bill Sherman; Mgr.: Kevin Driscoll; Buyers: Singles, Kevin Driscoll; Albums, Morey Alexander, Bill Sherman. **(Rec. RJ & E; Tape RJ)**

California Music Co., 2933 W. Pico Blvd. Zip: 90006. Tel: 733-1181. Pres.: Sam Ricklin; VP & Gen. Mgr.: Ronald E. Ricklin; Rec. & Tape Buyer: Nash Lazalde. **(Rec. OS & E, Tape D, OS & E).**
Tape lines: Capitol, Columbia, MCA, RCA.
Accessories: Blank loaded tape, carrying cases, racks.

Canterbury Recs., Inc., 805 E. Colorado Blvd., Pasadena 91101. Tel: 681-4922. Mgr.: Leonard Gordon; Buyers: Singles, Jessie Bruno, Ellen Madison; Albums, Charles Gordon; Tape, Jennifer Freedman. **(Rec. & Tape OS, RJ & E).**

Capitol Recs., 3116 Ave. 32. Zip: 90065. Tel: 258-3275. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O'.

Cayre Inds. of California Inc., 2712 W. Pico Blvd. Zip: 90006. Tel: 737-0197. Mgr. & Buyer: Joe Ramirez. **(Rec. & Tape D).**
Home office: New York, N.Y., Caytronics Corp. **(Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed). (SEE ADVERTISEMENT)**

Celebrity Concert Corp., 315 S. Beverly Dr., Beverly Hills 90212. Tel: 553-0111. Cable: CELEBRIA. Owners: Sidney Justin, Bernard Luber. **(Rec. & Tape I).**
Imports all USSR product.

Chapman Dist'g Co. Inc., 1212 S. Albany St. Zip: 90015. Tel: 749-9484. Owner & Mgr.: Al Chapman; Tape Mgr.: Ben Stoffer; Promo.: Barney Fields. Buyers: Al & Herb Chapman. **(Rec. & Tape D).**
Rec. labels: Alshire, Alwin, Buddah, Cabot, Calvary, Camden, Canaan, Capitol, Children's Rec. Guild, Columbia, Conversa-Phone, Creative Resources, Creative Sound, Cricket, Crystal, Destiny, Dictation Disc, Discovery, Disneyland, FEL, Gateway, Globe, Glori, Good News, Heart Warming, Heritage Singers, Hilltop, Jim Swaggert, Lamb, Lamb & Lion, Light, Living Language, London, Manna, Maranatha!, Misterogers, Monitor, Motivation, Music Minus One, Myrrh, Orion, Peter Pan, Pickwick, RCA, Ranwood, Sacred, Superscope, Tempo, 3 Centuries of Music, Waikiki, Word, World, Young People's Recs., Zondervan (religious product).
Tape lines: Avant Garde, Cabot, Canaan, Capitol, Columbia, Conversa-Phone, Creative Sound, Heart Warming, Hilltop, Light, Living Language, Monitor, Myrrh, Pickwick, RCA, Sacred, Word, Zondervan. **(SEE ADVERTISEMENT)**

Cheviot Corp., PO Box 34485, Whitney Bldg. Zip: 90034. Tel: 836-4678. VP: Ruth White. **(Rec. D).**
Rec. labels: Capricorn, Rhythms Prod'ns, Tom Thumb, Videotext.

Columbia Recs. Sales, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. Reg'l Dir.: Del Costello; Sales Mgr.: Frank Mooney; Assoc. Nat'l Promo. Dir.: Chuck Thagard; Reg'l Promo. Mgrs.: Mike Atkinson, Gerald Griffith; Promo. Mgrs.: Dan Walker, Paul Rappaport, Paul Black. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, Full Moon, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Eric-Mainland Dist. Co., 1024 N. Orange Dr. Zip: 90038. Tel: 464-8358. Sales Mgr.: Al Bramy. **(Rec. & Tape D).**
Exec. office: Musical Isle of America Inc.
Rec. labels: Anthem, Blue Note, Dolton, Grateful Dead, Imperial, Liberty, Mediarts, Minit, Poppy, Round, Solid State, United Artists, Veep.

Frank Cooke Ents., 8052 Vineland Ave., Sun Valley 91352. Tel: 767-3205. Owners: Frank & Tony Cooke. **(Rec. D).**
Rec. labels: Afrotone, Anthology, Arch, Baerenreiter, CMS, CRI, Cambridge, Club 99, De Cola, Delos, Desmar, Desto, Discophilia, Dyno, Eterna, Ethnosound, Eurodisc, Experiences Anonymes, Eurotone, Folk Legacy, GSC, Gateway, Genesis, Hungaraton, Lyrichord, Meet the Classics, Melodiya, Monitor classics, Music Minus One, Ocora, Oasis, Pearl, Pepita, Poseidon, Preiser, Qualiton, RIM, Sine Qua Non, Spoken Arts, Supraphon, Telefunken, Tikva, Top Classics Historia, UNESCO, Wergo.

Duffy No. 1 Soul Sounds Inc., 254 E. 29 St. Zip: 90011. Tel: 937-4540. Pres.: Duffy Hooks III. **(Rec. OS & RJ).**

Fairtone Int'l Inc., 7060 Hollywood Blvd., Suite 722, Hollywood 90028. Tel: 461-4671. Owner: Tom T. Saiki. **(Tape D&I)**
Tape lines imported: Columbia, Crown, King, Minoruphone, Pony, Teichiku, Toshiba, Victor (All Japan).

Fermata Int'l Melodies Inc., 6290 Sunset Blvd., Suite 616. Zip: 90028. Tel: 462-7473. Owner: Enrique Lebendiger; Mgr.: Debora Frenkiel. **(Rec. I)**
Rec. lables imported: Discos Premier, Fermata, Importa/Som, Peralta, Pick, RGE, Som/Maior, Young (Brazil).

Festival Rec. Dists., 2769 W. Pico Blvd. Zip: 90006. Tel: 737-3500. Owner, Mgr. & Buyer: John Filcich. **(Rec. D, OS & I).**
Branch: San Francisco, Calif.
Labels: Alector, Apon, Arab Tunes, Avoca, B&F, Baerenreiter, Balkan, Balkanton, Bruno, Cambridge, Canary, Children's Rec. Guild, Colonial, Conversa-Phone, Dyer-Bennet, Eterna, Eurotone, Folkraft, Haydn Society, Israel Music, Kismet, Lyrichord, Nina Russell, Spoken Arts, Standard, Steno Speed, Stinson, Tikva, Ultraphone, Young People's Recs.
Imports from Bulgaria, France, Germany, Greece, Israel, Norway, Philippines, Switzerland, Yugoslavia.

G & G Rec. Dists., see Musica Latina Inc.

Garbell Rec. Rack Inc., 14718 Keswick St., Van Nuys

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91405. Tel: 785-9777. Pres.: Loren G. Garbell; Gen. Mgr. & Buyer: James S. Garbell. **(Rec. OS & RJ, Tape RJ).**

Global Rec. Ents., PO Box 49345, Zip 90049. Tel: 788-0920. Pres.: Randy Hoffman. **(Rec. & Tape D).**
Distributes cut-outs, close-outs, deletions, accessories & imports.

Handleman Co., 1544 N. Knowles Ave. Zip 90063. Tel: 261-0268. Mgr.: George Rosenjack; Buyers: Singles, George Rosenjack, Richard Vargas; Albums & Tape: George Rosenjack. **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

Horseshoe Oists. & Serv. Co., 3713 Fanwood Ave., Long Beach 90808. Tel: 429-1700. Mgr.: Ann Harmon. **(Rec. D).**
Home office: South Bend, Ind. (See for prod. distributed).

J. E. M. Recs. West Inc., 14619 Victory Blvd. W., Van Nuys 91401. Tel: 988-5812. Mgr.: Mark Ferjulian. **(Rec. & Tape I).**
Home office: South Plainfield, N.J., JEM Recs. Inc. (see for prod. distributed).

J & F Rec. Sales, 44 N. Lake, Pasadena 91101. Tel: 795-1091. Owners: John Harmer, Frank Scott; Mgr.: John Harmer; Albums Buyer: Frank Scott. **(Rec. D, I&E).**
Rec. labels: Advent, Black Diamond, Muskadine, Space, Styletone.
Rec. labels imported: Bluesmaker (Australia), Paltram, Roots, Truth (Austria), Collector, Munich, Oldie Blues (Netherlands), Flyright, Topic (UK).

John's Music, 11020 S. Main St. Zip 90061. Tel: 755-1165. Owner & Mgr.: John L. Jackson. Buyers: Singles, Marie Jackson; Albums, John L. Jackson. **(Rec. OS).**

Kester Mktg., 14614 Lanark, Panorama City 91402. Tel: 781-5488. Owners: Ed Barsky, Charles Schlang; Buyer: Charles Schlang. **(Rec. D).**
Distributes cut-outs.

Linden Dist'g Co., 4640 Louise Ave., Encino 91316. Owner & Mgr.: L. Blaskey; Promo., Joe Corazzi, Steve Smith; Buyer: L. Blaskey. **(Rec. D, OS, RJ & E, Tape RJ & E).**
Rec. labels: Lavette, Space, Time.

London Recs. of California Inc., 13306 S. Halldale Ave., Gardena 90249. Tel: 770-8200. Mgr.: Godfrey Dickey; Promo.: Joel Newman. **(Rec. & Tape D).**
Rec. labels: ATV, Ashley, Buddah, Checker, Chelsea, Chess, Crossover, Curtom, Deram, Disneyland, Hi, Hi Country, Janus, Kama Sutra, London, London Int'l, MAM, Mach, Muse, Magna Glide, Onyx, Ori, Parrot, Pawn, Phase 4 Stereo, Playboy, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, T-Neck, Threshold, UK, Vox, Westbound.
Tape lines: Ampex, Atco, Atlantic, Capitol, Columbia, DG, Elektra, GRT, MCA, MGM/Verve, Mercury, Original Sound, Polydor, Project 3, RCA, Reprise, Scepter, United Artists, Warner Bros. (SEE ADVERTISEMENT)

M C A Dist'g Corp., 11312 Penrose St., Sun Valley 91352. Tel: 768-3200. District Mgr.: Stan Layton; Branch Mgr.: Wayne Tappon; Promo.: Chuck Meyer, Don McGregor. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track
Tape lines: Same as rec. labels.

M D A (Music Dists. of America), 13005 Saticoy St., North Hollywood 91605. Tel: 765-5116. Branch Mgr.: Len Chapman. **(Rec. & Tape D).**
Home office: Rahway, N.J. (see for prod. distributed).

Marsal Prod'ns., 2854 W. Pico Blvd. Zip 90006. Tel: 737-7771. **(Rec. & Tape D, OS, I & E).**
Home office: San Antonio, Tex. (See for prod. distributed).

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 9243 Cranford Ave., Pacoima 91331. Tel: 768-2500. Mgr.: Dave Mount; Sales Mgr.: John Brown; Buyer: Lee Adams. **(Rec. & Tape OS & RJ).**
Home office: Minneapolis, Minn.

Martinez Rec. Dists., 4920 Whittier Blvd. Zip 90022. Tel: 263-9048. Owner & Buyer: Eladio Martinez. **(Rec. D, OS & RJ, Tape D).**
Rec. labels: Caytronics, Cuate's, Cupido, Flying Fish, Gas, Huichol, Musical Recs., Musimex, Orfeon, Royalco, Tuna.

Molaman Rec. Dist'g, 1650 21 St., Santa Monica 90404. Tel: 828-7565. Pres.: Steve Gabor. **(Rec. & Tape OS & RJ).**

Musica Latina Inc. (G & G Rec. Oists.), 2360 W. Pico Blvd. Zip 90006. Tel: 385-2151. Owner: Jose Garcia; Mgr.: Rosario Garcia; Buyers: Singles, Rosa Sanchez; Albums, Jose Vitar. **(Rec. & Tape D, OS & RJ).**
Rec. labels: Ansonia, Arcano, Belter, Caytronics, Columbia, Oiscolando, Fuentes, Kubaney, Latin Int'l, Miami, Modiner, Orion, Parnaso, Regal, Remo, Rico, Rico-Vox, Son'Art, Sono Lux, Sono Mex, Sono Radio, UA Latino, Velvet, El Zarape.
Tape lines: Same as rec. labels.

Musical Isle of America Inc., 6920 Sunset Blvd. Zip: 90028. Tel: 461-9141. Pres.: Mike Lipton; Gen. Mgr.: Stu Burnat. (Exec. office only).
Branches: Emeryville (San Francisco & Bay Area), Los Angeles, Calif., Eric-Mainland Dist. Co. **(Rec. & Tape D),** Musical Isle of America Inc. **(Rec. & Tape OS & RJ);** San Francisco, Calif., Musical Isle of America Inc. **(Rec. & Tape OS);** Denver, Colo., Record Sales of Colorado **(Rec. & Tape D),** Musical Isle of America Inc. **(Rec. & Tape OS & RJ);** Morton Grove (Chicago Metropolitan Area), Ill., **Musical Isle of America (Rec. & Tape RJ);** Baltimore, Md., Musical Isle of America Inc. **(Rec. & Tape RJ);** Kansas City, Mo., Musical Isle of America Inc. **(Rec. & Tape OS & RJ);** St. Louis, Mo., **Roberts** Rec. Dist'g Co. **(Rec. & Tape D),** Musical Isle of America Inc. **(Rec. & Tape OS & RJ);** Memphis, Tenn., **Record Sales Corp. (Rec. & Tape D),** Musical Isle of America Inc. **(Rec. & Tape RJ).**

Musical Recs. Co./Musical Tapes Inc., 2958 W. Pico Blvd. Zip: 90006. Tel: 737-0937. Gen. Mgr.: Valentin Velasco. **(Rec. & Tape D).**
Home office: Miami, Fla.
Rec. labels: Discuba, Eco, Eli, Musart, Musart Norteno, Peerless.
Tape lines: Same as rec. labels.

Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.

Nehi Rec. Dist'g Corp., 5500 W. Jefferson Blvd. Zip: 90006. Tel: 930-1722. Owner & Pres.: Tom Heiman; Mgr.: Wayne Volat; Buyers: Singles, Wayne Volat; Albums, Richard Diamond. **(Rec. D, Rec. & Tape RJ).**
Branch: Houston Tex. **(Rec. & Tape RJ).**
Rec. labels: Challenge, Disneyland, Eric, Kent, Laurie, Modern, Plantation, SSS Int'l, Sun.

Phonodisc Inc., 7165 Sunset Blvd., Suite 114. Zip: 90046. Tel: 765-9650. Reg'l Dir.: Sterling Oevers; Branch Mgr.: Emiel Petrone. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

R C A Recs., 6363 Sunset Blvd., Hollywood 90028. Tel: 461-9171. Reg'l Sales Mgr.: Bill Graham; Branch Sales Mgr.: Jim Bego. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel.
Tape lines: Same as rec. labels.

R R Rec. Oists., 417 E. Broadway, Glendale 91203. Tel: 245-6464. Pres.: Ray Avery; VP: George Hocutt; Sales Promo: Don Oavis; Buyers: Harold Baloyan, George Hocutt. **(Rec. D, I & E).**
Rec. labels: AVI, Abet, Accent, Actuel, Advent, Alligator, Amalgamated, Anita, Arcane, Arhoolie, Aries, Arpeggio, Audiophile, BASF, BYG, Bandstand, Big Band Archives, Biograph, Black Lion, Blue Angel, Blue Goose, Boogie Woogie, California Condor, Chiaroscuro, Choice, Cinema, Clanco, Clare Fischer, Command Performance, Corinthian, Creative World, Creed, Criterion, Curnon, DRM, Delmark, Dixieland Jubilee, Dooto, ESP, Electric Lemon, Empire, Enja, Ethelyn, Eubie Blake, Everest Group, Evolution, Excello, Exclusive, Fairmont, First Time, GNP, Golden Era, Good Tone, Happy Face, Historical, History in Sound, Homespun, Ice House, Jazz Archives, Jazz Treasury, Jim Taylor Presents, Karo, Kenwood, Klavier, Legacy, Legend, Mainliner, Mankind, Marbren, Mark 56, Mary, Master Jazz, Melodeon, Merrymakers, Metronome, Mobile Fidelity, Monmouth-Evergreen, Musicor, Muskadine, Nashboro, Nessa, Nocturne, Oblivion, Olympic, Origin, Painted Smile, Pelican, Philo, Phoenix, Phorion, Piedmont, Pied Piper, Pleasure, Project 3, Puritan, RFW, Radiola, Radio Rarities, Radio Recs., Rebel, Revelation, Rip Rap, Roper, Sackville, Saffron, Sandpiper, Scroll, Sim, Sound Effects, Sound of Swing, Sounds, Sound Stage 7, Specialty, Spivey, Stanyan, Startone, Strata-East, Stride, Stroud, Sunbeam, Swing Era, Symposium, TOM, Takoma, Testament, Totem, Trix, Valon, Voyager, World Jazz, Xeno, Yazoo, Yorkshire, Young, Zap. (SEE ADVERTISEMENT)

Record Mdsg. Co. Inc., 1525 S. Berendo St. Zip: 90006. Tel: 385-9161. Pres.: Sid Talmadge; Mgr.: Jack Lewerke; Sales Mgr.: Sam Ginsburg; Adv. Mgr.: Tom Baker. **(Rec. D), (Rec. OS, RJ & E; Tape D, OS, RJ & E** as Record Rack Serv.)
Branch: San Francisco, Calif.
Rec. labels: A&M, Abkco, All Platinum, Alston, Arctic, Arista, Astroscope, Audio Fidelity, Audio Rarities, Avco, Bang, Bell, Bil-Mar, Black Forum, Black Jazz, Bold, Brunswick, Bryan, CTI, Caedmon, Cat, Chain, Chimneyville, Claridge, Contemporary, Dakar, Dana, Dark Horse, De-Lite, Dionn, Dooto, Dore, Double Shot, Drive, Dubtone, EAR, Era, Fania, Fantasy, Fast Track, Fiesta, Folkways, 49th State, GG, Gang, Gee, Glades, Good Time Jazz, Gordy, Gospel, Gospel Truth, Grecophon, Gull, Harlequin, Heavy Duty, Highland, Hi Oldies, Hob, Jamie, Kudu, MX, Mainstream, Manticore, Maple, Melodyland, Metronome, Midget, Milestone, Mojo, Money, Moore, Motown, Mowest, Natural Resources, Neighborhood, Ode, Old Town, Original Sound, Ovation, PIP, Partee, Phil-L.A. of Soul, Philly Groove, Prestige, Prodigal, RTV, Rare Earth, Red-Lite, Respect, Rocky Road, Roulette, Salvation, Savoy, Scepter, Shadybrook Shout, Soul, Stang, Starla, Sundi, Sun-Moon-Stars, Sussex, TK, Tamla, Thimble, Three Brothers, Thunderbird, Top & Bottom, Truth, Turbo, 20th Century, 20th Century-Westbound, Vibration, Virgo, Waikiki, Wand, Weird World, World Jazz.
Accessories: Needles (Fidelitone). (SEE ADVERTISEMENT)

Record Rack Serv., 1532 S. Berendo St. Zip: 90006. Tel: 487-6440. Owner: Sid Talmadge; Gen. Mgr.: Malcolm Talmadge; Rec. Buyer: Greg Thorneycroft; Tape Buyer: Jeff Green. **(Rec. OS, RJ & E; Tape D, OS, RJ & E),** (Rec. D as Record Mdsg. Co. Inc.).
Branch: San Diego, Calif. **(Rec. & Tape OS & RJ).**
Tape lines: A&M, Abkco, Ampex, Avco, BASF, Black Jazz, GRT, Glades, Gordy, Hob, Motown, Ode, Original Sound, Perception, Project 3, Rare Earth, Savoy, Scepter, Soul, Tahiti, Tamla, Thunderbird, Today, 20th Century, TCB, Wand.
Accessories: BASF, Memorex, Recoton.

Record Sales Co. Inc., 1015 Isabel St., Burbank 91502. Tel: 849-4671. Owner: Al Sherman; Mgr.: Dick Ceja. **(Rec. O), (Rec. & Tape E as Aldisc Int'l).**
Rec. labels: A/S, Alshire, Audio Spectrum, Azteca, Grit, Oscar, Peter Rabbit, Somerset, Stereo-Fidelity.

Records Ltd. Import/Export, 2818 W. Pico Blvd. Zip: 90006. Tel: 737-2611. Owner: Joseph Thomas Arambasin; Gen. Mgr.: Harriet Joy Guthartz; Imports Mgr.: Gerry Albert. **(Rec. D, OS, I & E).**
Rec. labels: Sub-dist. for Buddah group, DG, Everest, Fantasy, London, MGM, Motown, Polydor, RCA, Stanyan, Sun, Takoma, Turnabout, Vault, Verve, WEA group.
Imports: Le Chant du Monde (France), Erato (France), Lyrita (UK), Pearl (UK), Revolution (UK), Unicorn (UK), ECM, Futura, Gemini, Oryx, Shandar.

Royalco Int'l, 2722 W. Pico Blvd. Zip: 90006. Mgr.: Sara Segovia. **(Rec. D).**
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Saturn Ents., 2707 W. Pico Blvd. Zip: 90006. Tel: 737-0616. Pres.: Gale Phelps; Mgr.: Ken Richmond, Buyer: Jack Frost **(Rec. OS, I & E).**

Sonido Latino, 2226 Loma Ave., South El Monte 91733. Owner, Mgr. & Buyer: Joe E. Sanchez. **(Rec. & Tape D).**
Rec. labels: Huichol, Juventud.
Tape lines: Huichol, Juventud.

Sonrise Mercantile Co. Inc., 15720 Stagg St., Van Nuys 91406. Tel: 787-7370. Owner: Bob Cotterell; Custom Serv. Mgr.: Cheryl Wilks; Dist'n Mgr.: Bill Dryden. **(Rec. & Tape D & E).**
Rec. labels: Creative Sound, Mark, Oak, One way, Sonrise, Trend.

Soul City 1 Stop, 1810 W. Venice Blvd. Zip: 90006. Tel: 737-7759. Owner: Sam Billis; Mgr.: Sol Zamek, Buyers: Singles, Gary Strong, Albums, Al Coscia, Tape, Norm Winter. **(Rec. & Tape OS & E).**

Sound Music Sales, 2552 W. Pico Blvd. Zip: 90006. Tel: 381-6054. **(Rec. D, OS & E, Tape OS & E).**

M. Stewart & Co., 205 S. Beverly Dr., Beverly Hills 90212. Tel: 272-0103/0987. Pres.: Mendel Stewart; Mgr.: L. King. **(Rec. & Tape E).**

Sun State Music Dists. Inc., 2654 W. Pico Blvd. Zip: 90006. Tel: 383-4137. Mgr.: George Morte; Buyers: George Morte, Ted Ray. **(Rec. & Tape OS)**

Superior Music Dists., 5620 W. Washington Blvd. Zip: 90016. Tel: 938-3931. **(Rec. & Tape OS).**

Sutton Rec. Co., 12827 Rangoon St., Pacoima 91331. Tel: 768-4000. VP, Mgr. & Buyer: Maurice Sutton. **(Rec. & Tape OS, RJ & E).**

Timothy Ents., 6016 Tyrone Ave., Van Nuys 91401. Tel: 781-4780. Owner & Buyer: Douglas E. Roman, Mgr.: Milton A. Nelson. **(Rec. & Tape D).**
Rec. labels: Alshire, Destiny, Discovery, Hope, Hosanna, Image VII, Jimmy Swaggert, Manna, Tempo
Tape lines: same as rec. labels.

Warner/Elektra/Atlantic Corp., 3330 Warner Blvd., Burbank 91505. Tel: 843-6311. Pres.: Joel Friedman. **(Rec. & Tape D). Local branch:** 4510 Vanoven St., Burbank 91505. Tel: 849-3941. Mgr.: Russ Bach.
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, Disc-Reet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

M. Webb Disques, PO Box 272, North Hollywood 91603. Owner: Mary-Lou Webb. **(Rec. D, I & E).**
Rec. labels: Altsax, Andrews Music, BFNAT, CM, EPI, India Navigation, Labor, Otic, Segue, Strata, Survival, Tangent, Third World, Tribe, Ujamaa, Vogel
Rec. labels imported: Birth (Netherlands), Button Nose (Netherlands), Calig (Germany), Centre of the World (France), ICP (Netherlands), Palm (France), Paltram (Austria), Steeplechase (Denmark), Truth (Austria)

West Cost Independent Rec. Dists., PO Box 563, Hollywood 90028. **Local branch:** 8010 Second St., Paramount 90723. Tel: 531-6000. **(Rec. D).**
Distributes independent & Latin American labels.

West Coast Music Sales, 2833 W. Pico Blvd. Zip: 90006. Tel: 735-1565. Pres.: Joel Miller; Mgr.: Dennis Cole; Buyers: Singles, Pat Bauer, Albums & Tape, Dennis Cole. **(Rec. & Tape OS).**

West Coast Stereo, 4422 Willens Ave., Woodland Hills 91364. Tel: 347-6884. Owner, Mgr. & Buyer: Al Frank.
Distributes close-outs.

• PENNGROVE (Area Code 707)

Old Barn Rec. Dists., PO Box 269. Zip: 94951. Tel: 762-3476. Owner, Mgr. & Buyer: Allan Pierce. **(Rec. D).**
Rec. labels: Accent, Advent, Ahura Mazda, Aircheck, Alligator, American Gramophone, American Heritage, Arcane, Archive of Folk & Jazz, Arhoolie, Anes, Arizona Folklore, Asch, Audiophile, Bandstand, Barbary Coast, Bay, Belly Dance, Berkeley Rhythm, Big Band Archives, Big Band Int'l, Biograph, Birch, Bix Memorial Society, Blackbird, Blue Angel Jazz Club, Blue Canyon, Blue Goose, Blues Beacon, Blues Classics, Boogie Woogie, Bountiful, Broadway, Bygone, California Condor, Cassandra, Center, Choice, Cinema, Clanco, Clemente, Command Performance, Country Classics, County, Crescendo, Dancing Doll, Dane, Delmark, Devi, Dixieland Jubilee, Dogmouth, Doric, ESP, Empac, Empire, Ethelyn, Eubie Blake, Everest group, Euphonic, Extreme Rarities, FTR, Fairmont, Folklyric, Folkways, Fortune, Fretless, GNP Crescendo, Goldband, Golden Era, Guide, Happy Face, Happy Jazz, Herwin, Hi Fi/Life, Historical Homespun, IAJRC, Icon, Index, India Navigation, Inspire, Jalyn, Jazz Archives, Jazz King, Jazz Treasury, Jazz Trip, Jessup, Jim Taylor Presents, Jin, Joyce, Kanawha, King Bluegrass, La Louisianne, Land O' Jazz, Lanor, Lee, Legacy, Lemco, Logos, Long Groove, Mamlish, Marin, Master Jazz, Melodeon, Memorabilia, Merrymakers, Milneburg, Minstrel, Monmouth-Evergreen, Mother Lode, Music for Collectors, Muskadine, My Jazz, My Way, Nessa, New Orleans, Nob Hill, OTY, Oblivion, Old Homestead, The Old Masters, Old Timey, Olympic, Origin Jazz Library, Painted Smiles, Pearl, Pelican, Philo, Phoenix, Piedmont, Puritan, RBF, Radio Archives, Radiola, Raglan, Rarest Fats Waller, Reality, Rebel, Revelation, Revonah, Rounder, Simmons Family, Solo, Sounds, Sounds of Swing, Spivey, Stinson, Stoneway, Stride, Sunbeam, Swallow, Swing Era, Symposium, Takoma, Testament, Thistle, Thunderbird, Totem, Tradition, Traditional, Trip, Trix, Tulip, Vetco, Voyager, Wide World, Xeno, Yazoo, Zap

• POMONA (Area Code 714)

Corsair-Continental Corp., 1433 E. Mission Blvd. Zip: 91766. Tel: 629-0814. VP & Mgr.: Larry W. Berger **(Rec. D & E).**
Rec. labels: All square & round dance labels.

• SACRAMENTO (Area Code 916)

John J. Cerruti Ents. Inc., 3111 "I" St. Zip: 95816. Tel: 444-0805. Pres. & Buyer: John J. Cerruti **(Tape D).**
Local branch: The Stereo Rack, 2409 Arden Way. Zip: 98825. Tel: 922-8888. Mgr. & Buyer: John L. Figgins. **(Tape RJ).**
Tape lines: All lines.
Playback equip.: Boman Astrosonix, Masterworks, Muntz.
Accessories: Auto Tapes Unlimited, Conn, Le-Bo

Stereo Rack, see John J. Cerruti Ents. Inc.

• SAN CLEMENTE (Area Code 714)

Dale Davis Assocs., 407 N. El Camino Real. Zip: 92672. Tel: 492-4590. Owner & Buyer: Dale Davis. **(Rec. OS, Tape OS & E).**
Exports cut-outs, close-outs, budget 8-tr. & cassette prerecorded tapes.

• SAN DIEGO (Area Code 714)

E U R P A C San Diego Inc., 9360-62 Cabot Dr. Zip: 92126. Tel: 566-7660. Mgr.: William C. Bethune; Buyer: Myrtle D'Onofrio. **(Rec. & Tape RJ & E.—military sales only).**

Folk Arts, 3743 Fifth Ave. Zip: 92103. Tel: 291-1786. Owner: Lou Curtiss; Mgr.: Virginia Curtiss. **(Rec. D, I & E).**
Rec. labels: Adelphi, Advent, Arhoolie, Bay, Biograph, Blue Goose, Blues Classics, California Condor, Country Loon, County, Flyright, Folk Legacy, Folkways, Herwin, Historical, Hope & Pray, Jalyn, Khrome Kazoo, La Louisianne, Milestone, Muskadine, Okehdokee, Old Timey, Original Jazz Library, Philo, Pyrzgxgl, RBF, Radiola, Raglan, Rebel, Rimrock, Rounder, Seventh Son, Stone County, Sunnyside, Swallow, Voyager, Yazoo
Rec. labels imported: Blue Horizon, Country Music Heritage, Folk Variety, French RCA Camden, Negro Art, Python, Red Lightning, Roots, Saydisc, Spokane, Storyville, String, Swaggie, Syndicate Chapter, Topic, Vogue.

Record Rack Serv., 4559 El Cajon Blvd. Zip: 92115. Tel: 286-4650. Mgr.: Julian Generalao; Buyers: Singles, Pat Pirner; Albums, Ray Hebden; Tape, Gene Louviere. **(Rec. & Tape OS & RJ).**
Home office: Los Angeles, Calif. **(Rec. OS, RJ & E; Tape D, OS, RJ & E).**

• SAN FRANCISCO & BAY AREA (Area Code 415)

A B C Recs., 2194 Palou Ave. Zip: 94124. Tel: 824-5433. Sales Mgr.: Bill Wieland. **(Rec. & Tape D).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.

All Rec. Serv. Inc. **(Rec. & Tape OS)**—Owners: Mike Paikos, Bob Serenpa; Buyers: Singles, Sandy Skeie; Albums, Chris Thalken; Tape, Phillip Karakawa—see Pacific Rec. & Tape Dists. Inc.



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American Rec. Sales West Inc., 326 Sixth St. Zip: 94103. Tel: 626-6800. Pres.: Mark Mullin. **(Rec. D, OS, I & E).** Home office: Westville, N.J., American Rec. Sales Inc. **Rec. labels:** Eric, all 45 rpm oldies.

Apricot Rec. Dist. Co., 1739 Addison, Berkeley 94703. Tel: 841-4038. Gen. Mgr.: Ken Rosen. **(Rec. RJ).**

Rick Ballard Imports, PO Box 9361, Berkeley 94709. Tel: 841-9481. Owner: Rick Ballard. **(Rec. D, I & E).**
Rec. labels: Andrew's Music, Arcana, BetCar, Blue Labor, Creative Music, IPS, India Navigation, JCOA, Legend, Oblivion, Omnisound, PM, Pyramid, Shih Shih Wu Ai, Strata, Strata-East, Survival, Tribe, Unit Core, Watt.
Rec. labels imported: ECM (Germany); Emanem (UK); Pipe (Austria).

Capitol Recs., 2670 Leavenworth St., Suite 302. Zip: 94133. Tel: 771-3210. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O'.

China Books & Periodicals Inc., 2929 24 St. Zip: 94110. Tel: 282-2994. Pres.: Henry H. Noyes; VP & Mgr.: Chris Noyes. **(Rec. & Tape I).**
Branches: Chicago, Ill.; New York, N.Y.
Imports from People's Republic of China, Democratic Republic of Vietnam.

Columbia Recs. Sales, 120 Howard St., Suite 740. Zip: 94105. Tel: 495-6910. Sales Mgr.: Al Bergamo; Reg'l Promo. Mgr.: Bud O'Shea; Promo. Mgr.: Rick Swig. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Cut-Rate Tapes, PO Box 5239, San Mateo 94402. Tel: 345-3577. Pres.: Daniel L. Fisher. **(Tape D & RJ).**

Direct Rec. Sales, 62 Townsend St. Zip: 94107. Tel: 495-4920. Owner: David Eshoo; Mgr.: Tom Larson; Buyers: Singles, J.D. Swing; Albums, Paul Marcus; Tape, Tom Larson. **(Rec. & Tape OS).**

Eric-Mainland Dist. Co., 1460 Park Ave., Emeryville 94608. Tel: 658-9285. VP: Elliott Blaine; Gen. Mgr.: Al Bramy. **(Rec. & Tape D), (Rec. & Tape OS & RJ as Musical Isle of America Inc.).**
Home office: Los Angeles, Calif., Musical Isle of America Inc. (Exec. office only).
Rec. labels: A&M, Alithia, All Platinum, Anthem, Arhoolie, Audio Fidelity, Aware, Bang, Bell, Black Jazz, Blue Note, Blue Thumb, Brunswick, Caytronics, Chess, Connoisseur Society, Contemporary, Dakar, Daybreak, De-Lite, Disneyland, Dolton, Dooto, Dore, Dot, Evolution, Fania, Fantasy, Fiesta, GNP Crescendo, GRC, Goodtime Jazz, Gordy, Gospel Truth, Grateful Dead, Groove Merchant, Hob, Imperial, Impulse, Janus, Jewel, LMI, Laff, Liberty, Light, MF, Mainstream, Mediarts, Mega, Milestone, Minit, Monitor, Monmouth-Evergreen, Motown, Mowest, Muse, Musicor, Myrrh, Nashboro, Neighborhood, Ode, Old Town, Onyx, Original Sound, Ovation, Paramount, Partee, Paula, Poppy, Prestige, Project 3, Ranwood, Rare Earth, Redd Foxx, Respect, Roulette, Round, Savoy, Scepter, Sire, Solid State, Soul, Specialty, Sussex, Tamla, United Artists, Vanguard, Veep, Wand, Westbound.
Tape lines: A&M, BASF, Black Jazz, Fantasy, Gospel Truth, Hob, Laff, Milestone, Motown, Muse, Nashboro, Ode, Original Sound, Onyx, Perception, Prestige, Respect, Savoy, Scepter, Specialty, Wand.

Festival Rec. Dists., 161 Turk St. Zip: 94102. Tel: 775-3434. Mgr. & Buyer: Ed Kremers. **(Rec. D, OS & I).**
Home office: Los Angeles, Calif. (see for prod. distributed).

La Val Dists. of California, 1218 Hollister Ave. Zip: 94124. Tel: 467-5157. Owner & Buyer: Brad Taylor. **(Rec. & Tape D).**
Rec. labels: Bay-Tone, Comedian Inc., La Val, Seaside, Soul Set, T&L, Togetherness.
Tape lines: Bay-Tone, Comedian Inc., La Val, Soul Set, T&L.

London Recs. of California—Northern Div., 680 Beach St., Suite 307. Zip: 94109. Tel: 441-6333. Mgr.: Carroll Littlejohn; Promo.: Ken Reuther. **(Rec. & Tape D & OS).**
Rec. labels: ATV, Argo, Buena Vista, Candide, Crossover, Das Alte Werke, Deram, Disneyland, Grateful Dead, Hi, Living Language, London, London Int'l, L'Oiseau Lyre, MAM, Mach, Magna Glide, Parrot, Pawn, Phase 4 Stereo, Playboy, Richmond, Stereo Treasury, Telefunken, Threshold, Turnabout, UK, Vox.
Tape lines: Ampex, Avco, Buddah, Curtom, Deram, GRT, Hi, Kama Sutra, London, MAM, Parrot, phase 4 Stereo, Richmond, Threshold. (SEE ADVERTISEMENT)

M C A Dist'g Corp., 22 Battery St., Rm. 912. Zip: 94111. Tel: 788-6880. Sales Mgr.: Jim Fisher; Promo.: Bob Osborne. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 868 Cowan Rd., Burlingame 94010. Tel: 697-6800. Mgr.: Larry Johnson; Sales Mgr.: John Farr. **(Rec. & Tape OS & RJ).**
Home office: Minneapolis, Minn.

Major Dists., 1101 Chess Dr., Foster City. Zip: 94404. Tel: 349-7963. Mgr.: Don Thurman. **(Rec. & Tape D & RJ).**
Home office: Seattle, Wash.
Rec. labels: Alshire, Camden, Crown, Disneyland, Happy Time, Premier, Somerset, Talespinners, Vista.
Tape lines: Ampex, GRT, Stoneway, Thunderbird.
Playback equip.: BSR, Electra Radio, Kraco, Toshiba.
Accessories: Le-Bo, Transcriber.

Mighty Fine Dist'g, 933 Harrison St. Zip: 94107. Tel: 398-3767. Owner: H. John Iott; Mgr.: Jan Olsen; Buyer: Ed Ballesteros. **(Rec. & Tape OS & RJ).**

Musical Isle of America Inc., 467 Sixth St. Rear. Zip: 94103. Tel: 781-8171. **(Rec. & Tape OS). (Rec. & Tape OS & RJ at the Eric-Mainland address), (Rec. & Tape D as Eric-Mainland Dist. Co.)**
Home office: Los Angeles, Calif. (Exec. office only).

Pacific Rec. & Tape Dists. Inc., 425 Alice St., Oakland 94607. Tel: 465-4783. Owners: Mike Paikos, Bob Sarenpa, Sandy Skeie; Mgr. & Buyer: Mike Paikos. **(Rec. & Tape D), (Rec. & Tape OS as All Rec. Serv. Inc.).**
Rec. labels: Abet, Alligator, Alston, Aware, BetCar, Blues Spectrum, Booman, Canaan, Cat, Choice, Coco, Conversa-Phone, Creed, De-Lite, Delmark, Excello, Fast Track, GRC, Gang, Glades, Glori, Granite, Groove Merchant, Halcyon, Heart Warming, Hotlanta, IRDA, Jewel, Joint Artists, Kent Comedian, Kenwood, Laff, MHR, Mainstream, Mega, Mobile Fidelity, NSD, Nashboro, Paula, Radiola, Rainy Wednesday, Ronn, Shady Brook, Shannon, Sound Gems, Survival, Symposium, TK, TR, Takoma, Vee-Jay, Weird World, Word.
Tape lines: Ampex, GRT, Mercury.
Accessories: BASF blank tape, Transcriber & Watts, prods.

R C A Recs., The Showplace, Suite 441, 2 Kansas St. Zip: 94103. Tel: 864-7900. Sales Mgr.: Charlie Rice. **(Rec. & Tape D.)**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel.
Tape lines: Same as rec. labels.

Record Mdsg. Co. Inc., 70 Dorman. Zip: 94124. Tel: 285-0959. Adv. Mgr.: Tom Baker; Promo: Larry Karp; Sales: Larry Reed, Earl Martis, Marlene Inman. **(Rec. D).**
Home office: Los Angeles, Calif.
Rec labels: Abkco, Alston, Arctic, Avco, Bold, Brunswick, CTI, Caedmon, Cat, Chimneyville, Claridge, Contemporary, Dakar, Drive, Glades, Good Time Jazz, Hi Oldies, Hob, Jamie, Kudu, Metronome, Midget, Mojo, Phil-L.A. of Soul, Prodigal, Salvation, Scepter, TK, Three Brothers, 20th Century, 20th Century-Westbound, Wand, Weird World.

Record Rax, 421 40 St., Oakland 94609. Tel: 655-9999. Owner: Jim McGuire. **(Rec. & Tape RJ).**

Rhythm Research, PO Box 857, Berkeley 94701. Tel: 548-2027. Owner & Buyer: Tom Diamant; Mgr.: Ladye Montgomery. **(Rec. D).**
Rec. labels: Adelphi, Alligator, Berkeley Rhythm, Biograph, Blue Goose, Delmark, Flying Fish, Fretless, Green Tree, Historical, Kicking Mule, Leader-Trailer, Melodeon, Philo, Piedmont, Puritan, Rebel, Rounder, Skyline, String, Swallow, Tangent, Topic, Transatlantic, Xtra, Yazoo, Zap.

Rivera Ents., 1910 Mission St. Zip: 94103. Tel: 626-1054. Cable: SENDAS. Owner: M. Castillo Rivera; Mgr.: L. Vargas; Singles Buyer: Alicia Arias; Albums, L. Vargas. **(Rec. D, I & E.)**
Rec. labels: AMMCX, Alegre, America, Amerisa, Ansonia, BRC, Bego, Bonita, Borinquen, Bronco, Camden, Capitol, Casino, Cavalier, Cima, Cisne, Colonia, Columbia, Columbus, Compass, Corona, Cymbal, De Marco, Del Valle, Disca, Dimsa, Discograma, Disco Grande, Discomoda, Discos America, Dorado, Dotone, Eco, Embajador, Falcon, Firma, Fuentes, Gema, Ideal, Kismet, Kristal, Kubaney, Laurie, Lily, Mariachi, Marvel, Marvela, Maya, Maype, Melodias, Merengue, Miami, Modiner, Montilla, Musart, Music, Napol, Nortena, Nutone, Odessa, Orfeon, Oscon, Pacific, Panart, Peerless, Penjamo, Perico, Philips Americana, Progresso, Prospect, Puchito, RCA, RCM, Reprise, Sagard, Seeco, Sirena, Sol, Somar, Sombrero, Sono Mex, Sonus, Spanoramic, Standard, Sunglow, Superior, Tambora, Tico, Tivoli, Toltecá, Tropical, Universe American, Vik, Viking, Vistone, Yumac, Zafiro, El Zarape, Zenda.
Imports from Central & South America.

Seeburg Dist'g Co., 99 Park Lane Dr., Brisbane 94005. Tel: 468-0770. Mgr.: Tom Higdon. **(Rec. OS).**

Warner/Elektra/Atlantic Corp., 680 Beach St. Zip: 94109. Tel: 441-6111. Sales Mgr.: Bill Perasso. **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, Discreet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSD, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

• SAN JOSE (Area Code 408)

Amex Recs. Inc., 762 Laurel St. Zip: 95126. Tel: 998-8795. Mgr.: Miguel Cuevas. **(Rec. RJ).**
Home office: Pasadena (Los Angeles Metropolitan Area), Calif.

Ideal Recs., 377 S. First St. Zip: 95113. Tel: 289-1220. Owner: Arthur Walker; Gen. Mgr. & Buyer: Carl Johnston. **(Rec. D, OS & RJ; Tape OS & RJ).**
Rec. labels: Alhambra, Antilla, Bego, CR, Caliente, Carino, Caytronics, Cotique, Cronos, Cuate, Cupido, Dimsa, Diablo, Discomex, Disneylandia, Dominante, Eco, Falcon, Fama, Fania, Freddie, Fuego, Fuentes, Gas, Gema, Lado A, Latin Int'l, Marsal, Miami, Mister G, Musart, Musimex, Nova Vox, Novodisc, Orfeon, Papalote, Parnaso, El Pato, Peerless, RIC, Raff, Rovi, Sonart, Sonido Int'l, Taurus, Tex Mex, Torres, Tuna, Vaya, El Zarape.
Accessories: Le-Bo, Pfanstiehl, Royal.

• SAN LUIS OBISPO (Area Code 805)

Square Deal Rec. Co., 169 Prado Rd. Zip: 93401. Tel: 543-3636. Contact: Shar Ferris.

• SANTA ANA (Area Code 714)

Rantra Recs., 1136 Arapahoe Dr. Zip: 92704. Tel: 544-2301. Owner: Stewart Douglas; Mgr.: Julia Mallow. **(Rec. & Tape I & E).**
Imports from Australia, Germany, Spain & Sweden.

• SANTA CRUZ (Area Code 408)

Corrick Int'l, 206 Locust St. Zip: 95060. Tel: 426-9010. Pres.: John Corrick; Admin'r: Paul Sperling. **(Rec. & Tape E).**

COLORADO

• CORTEZ (Area Code 303)

Four Corners Dist'g Co., PO Box 989, Highland Terr. Zip 81321. Tel: 565-9750. Owner, Mgr. & Buyer: Jack M. Hall. **(Tape RJ)**

• DENVER AREA (Area Code 303)

A B C Rec. & Tape Sales, 4675 Kingston Zip: 80239. Tel: 371-9360. Mgr.: Jack Goodman. **(Rec. & Tape OS & RJ)**
Home office: Fairfield, N.J.

A & N, PO Box 2671. Zip: 80201. Tel: 333-8086. Owner: James C. Scott Sr.; Mgr.: L. Dean; Buyers: Singles, James C. Scott Jr.; Albums, M.A. Scott. **(Rec. OS & RJ), (Rec. D as James Sales Co.)**

Almar Music Mdsrs. of Colorado Ltd., 4555 Kingston St. Zip: 80239. Tel: 371-8410. Pres. & Mgr.: John Bonnevier; Buyer: Gil Allen. **(Rec. & Tape D), (Rec & Tape OS & RJ as Music Mdsrs. of Denver).**
Rec. labels: A&M, Arista, BASF, Bang, Brunswick, Dore, Ranwood, Roulette.
Tape lines: A&M, BASF, GRT.
Accessories: Le-Bo, Transcriber. (SEE ADVERTISEMENT)

Christy Rec. Sales Dist., PO Box 367, Westminster 80030. Tel: 429-2429. Owner, Mgr. & Buyer: Christina Marquez. **(Rec. OS)**

Columbia Recs. Sales, 789 Sherman St. Zip: 80203. Tel: 623-6668. Sales Mgr.: Randy Brown, Promo. Mgrs.: Greg Rogers, Larry Reyman. **(Rec. & Tape D)**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Handleman Co., 4860 Nome St. Zip: 80239. Tel: 373-1420. Branch Mgr.: Ed Cook; Buyers: Singles, Ron Alanis; Albums, Ed Cook & Ron Alanis; Tape: Ed Cook. **(Rec. & Tape RJ)**
Home office: Detroit, Mich.

Heather Ents. Inc., 2064 S. Carr St. Zip: 80227. Tel: 985-7437. Owner & Mgr.: Stanley Wasserman, Buyers: Singles, Judith Wasserman; Albums & Tape, Stanley Wasserman. **(Rec. & Tape OS, RJ & E).**

Infal Recs. Inc., 2144 Champa St. Zip: 80205. Tel: 892-7141. Mgr.: Victor M. Hernandez. Tape Buyer: J.M. Hernandez. **(Rec. D, OS & RJ, Tape OS & RJ)**
Rec. labels: ARV, Arcano, Bamba, Bego, Bernal, CCC, Capri, Caytronics, Cobra, Columbia, Cometa, DLV, Dektr, Del Norte, Del-Sur, Del Valle, Discos Latin, Escorpion, Falcon, Gas, Hurricane, Impacto, Infal, Keyloc, Marsal, Musart, Musart Norteno, Orfeon, Peerless, RCA, Rigo, Sombrero, Sonido Int'l, Sunglow, Teardrop, Tomi, El Zarape.

J.L. Racks **(Rec. & Tape RJ)**, see Pan American Rec. Supply.

James Sales Co., 2327 E. 28 Ave. Zip: 80205. Tel: 572-9099. Owner: C.W. James, Mgr.: James C. Scott Sr. **(Rec. D), (Rec. OS & RJ as A&N)**
Rec. labels: Infal, Stax, Swing Kick.

M C A Dist'g Corp., 1115 Broadway Bldg., Suite 210. Zip: 80203. Tel: 534-4104. Sales Mgr.: Larry Whalen; Promo.: Jeff Lyman. **(Rec. & Tape D)**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 4675 Kingston St. Zip: 80239. Tel: 371-0900. Mgr.: Jim Newhouse; Sales Mgr.: Larry Thurk. **(Rec. & Tape OS & RJ)**
Home office: Minneapolis, Minn.

Mile Hi One Stop Inc. **(Rec. & Tape OS)**, see Pan American Rec. Supply.

Mountain Coin Machine Dists. Inc., 50 Rio Grande Blvd. Zip: 80223. Tel: 222-8518. Owner: Peter J. Gerritz; Mgr.: Marty J. Cerin; Buyer: Stevie Smith. **(Rec. OS)**

Musical Isle of America Inc. **(Rec. & Tape OS & RJ)**, see Record Sales of Colorado.

Music Mdsrs. of Denver. **(Rec. & Tape OS & RJ)**, see Almar Music Mdsrs.

Orwaka Dists. Inc., PO Box 16421, Zip: 80216, 789 Dean Dr., Northglenn 80233. Tel: 451-8428; WATS (800) 525-8757. Mgr.: Gary E. Seibert. **(Rec. & Tape D).**
Rec. labels: Adelphi, American Heritage, Archive of Folk & Jazz, Archive of Piano, Arhoolie, Asch, Audiophile, Barbary Coast, Bay, Biograph, Biscuit City, Blue Canyon, Blue Goose, Blue Labor, Blues Classics, Bomp, Brandywine, Broadside, Cetra, Colonial, La Comedie Francaise, Concert-Disc, Counterpoint/Esoteric, County, Delmark, Devi, ESP, Eagle, Everest, F&W, Falls River, Fidelity Sound, Flying Fish, Folk Legacy, Folk Lyric, Folkways, Folly, Fretless, Front Hall, GHB, Gladstone, Gold Star, Grass Roots, Happy Jazz, HiFi/Life, Historical, Jalyn, Jazzology, Jessup, Kanawha, Kicking Mule, King Bluegrass, Labor, Lemco, Legacy Leviathan, Major, Mamlish, Melodeon, Mill City, Morning Star, Mountain Railroad, Oblivion, Okehdokee, Old Homestead, Old Timey, Olympic, Period, Philo, Piedmont, RBF, Rebel, Rounder, Scala, Sequatchie, Skyline, Southland, Spotlite, Star, Strata-East, Symposium, Takoma, Thistle, Tradition, Trix, Vetco, Voyager, Yazoo, Young People's Recs., Zap.
Tape lines: American Heritage, Colonial, Folkways, Rebel, Takoma. (SEE ADVERTISEMENT)

Pan American Rec. Supply, 77 Kalamath St. Zip: 80223. Tel: 255-2021. Owners: Joe & Louis Oxman; Gen. Mgr.: Louis Oxman; Tape Buyer: Celeste Ray. **(Rec. & Tape D), (Rec. & Tape OS as Mile Hi One Stop Inc.), (Rec. & Tape RJ as JL Racks).**
Rec. labels: Actuel, Audio Fidelity, Black Jazz, Cadet, Caedmon, Conversa-Phone, Disneyland, Folkways, GNP Crescendo, Golden, Groove Merchant Int'l, Jamie/Guyden, Kent, Living Language, Monmouth-Evergreen, Nashboro, Project 3, SC, Trip, Volt, Young People's Recs.
Tape lines: All lines.
Playback equip.: Kraco, Muntz, Toshiba.
Accessories: BASF, Le-Bo, Norelco, Recoton, Seebro, Toshiba.

Phoebus Int'l Inc., PO Box 993. Zip: 80201; 2819 S. Gilpin. Zip: 80210. Owners: E. van Steenwijk, D. Olson; Mgr.: D. Olson. **(Rec. & Tape E).**

Phonodisc Inc., 2186 S. Holly St., No. 102. Zip: 80222. Tel: 756-8317. Resident Salesman: Bob Lampshire. **(Rec. & Tape D)**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM, Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

R C A Recs., Rollnick Bldg., Suite 102. Zip: 80206. Tel: 321-4258. Sales Mgr.: Mike Ketchum. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel.
Tape lines: Same as rec. labels.

Record Sales of Colorado, 4105 Holly. Zip: 80216. Tel: 320-4660. Mgr.: Bob Krug. **(Rec. & Tape D). (Rec. & Tape OS & RJ as Musical Isle of America Inc.)**
Home office: Los Angeles, Calif., Musical Isle of America Inc. (Exec. office only)
Rec. labels: A-1, Alithia, All Platinum, Anthem Astroscope, BASF, Bach, Barnaby, Beverly Hills, Black Forum, Blue Note, Brut, Buddah, CTI, Cadet, Cardinal, Charisma, Chart, Checker, Chess, Chisa, Citation, Cobblestone, Curtom, De-Lite, Disneyland, Dolton, Eastbound, Era, Everyman, Glori, Gordy, Grateful Dead, Guild, Hob, Hot Wax, Imperial, Im'press, Increase, JMI, Janus, Kama Sutra, LMI, Liberty, Mainstream, Mediarts, Minit, Motown, Mowest, Music Merchant, Natural Resources, Poppy, Rare Earth, Red Coach, Round, Savoy, Scepter, Shakat, Skye, Solid State, Soul, Stang, Sussex, T-Neck, Tamla, Turbo, United Artists, Vanguard, Veep Vibration, Wand, Westbound.
Tape lines: Ampex, BASF, GRT, Gordy, Motown, Scepter, Tamla.
Accessories: Amberg, Fidelitone, Gusdorf, Le-Bo, Peerless, Recoton.

Seeburg Dist'g One Stop, 778 S. Santa Fe. Zip: 80223. Tel: 778-7778. Mgr.: Mike Ritchey. **(Rec. OS).**

Twirl Town Toys, 2355 W. 27 Ave. Zip: 80211. Tel: 455-2984. Gen. Mgr. & Albums Buyer: Jim Davidson. **(Rec. D & RJ)**
Home office: Salt Lake City, Utah, Western Toy & Hobby Inc.
Rec. labels: Disneyland, Peter Pan, Sesame Street.
Phonographs: General Electric.

Warner/Elektra/Atlantic Corp., 5925 E. Evans Ave. Zip: 80222. Tel: 758-6171. Sales Mgr.: Bob Stevens. **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, Disc-Reet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

CONNECTICUT

• BRIDGEPORT (Area Code 203)

Royal Auto Stereo Corp., 1194 North Ave. Zip: 06604. Tel: 333-5720. Mgr. & Buyer: Richard N. Robbins. **(Tape OS).**

• DANBURY (Area Code 203)

Little LP's Unlimited, 39 Mill Plain Rd. Zip: 06810. Tel: 744-3636. **(Rec. D & OS).**
Distributes 7 inch mini LP's for jukebox programming.

• HAMDEN (Area Code 203)

Roger Brousso Phonograph Recs., 28 Scott St. Zip: 06514. Tel: 288-3838. Owner & Buyer: Roger Brousso; Mgr.: William Dunn. **(Rec. OS).**

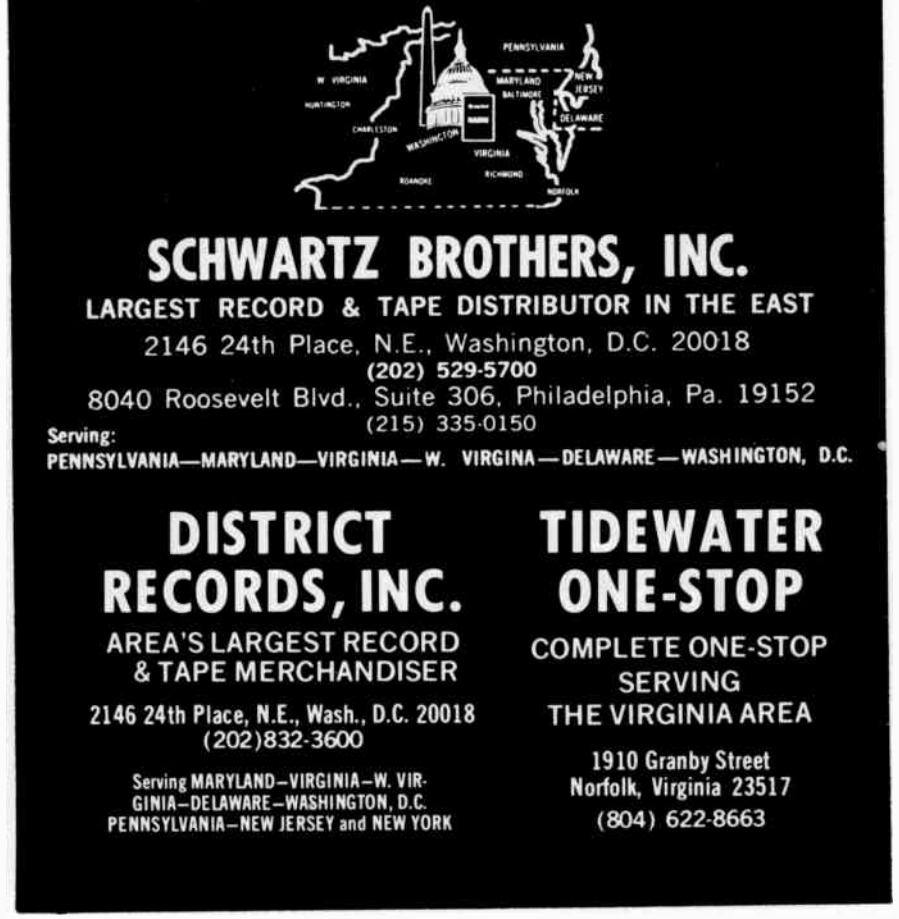
• HARTFORD AREA (Area Code 203)

Central Rec. & Tape Dists. Inc., 145 S. Satellite Rd., South Windsor 06074. Tel: 528-2171. Pres.: Edward E. Stein; VP & Buyer: Robert L. Hoyt. **(Rec. OS & RJ, Tape D, OS & RJ)**
Accessories: Blank loaded tape (Capitol, Columbia, Memorex), rec. carrying cases (Amfile), tape carrying cases. (Le-Bo).

Columbia Recs. Sales, 60 Washington St., Suite 805. Zip: 06106. Tel: 522-7151. Sales Mgr.: Phil Balsam; Promo. Mgrs.: Dave Demers, Jack Perry. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Leslie Dists. (Rec. & Tape OS)—Sales Mgr.: Joe Cannella; Buyer & Opns. Mgr.: Tom Markoski—see Seaboard Dists.

Malverne Dists. Inc. of Connecticut, 1128 Main St., East Hartford 06108. Tel: 528-4576. Sales Mgr.: George Mull. **(Rec. & Tape D).**
Home office: Long Island City (New York Metropolitan



Area), N.Y., Malverne Dists. Inc.
Rec. labels: Anthem, Blue Note, Brut, Buddah, Charisma, Claridge, Cobblestone, Creed, Curtom, Excello, Fame, Imperial, Kama Sutra, Kenwood, Mediarts, Minit, Muse, Nashboro, Onyx, Soundbird, Specialty, Sussex, United Artists, Veep.
Tape lines: Anthem, Blue Note, Claridge, Excello, Fame, Imperial, Mediarts, Muse, Nashboro, Onyx, Soundbird, Specialty, United Artists.

One-Stop Music Serv. Inc., 26 Clark St., East Hartford 06108. Tel: 528-4126. Owner & Mgr.: Richard J Godlewski; Owner & Buyer: Frank Sutter. **(Rec. D).**
Rec. labels: Arhoolie, Audio Classics, Audio Fidelity, Audio Int'l, Audio Treasury, BASF, Biograph, Black Lion, Blues Classics, Chiaroscuro, Children's Recs. of America, Contemporary, Counterpoint, Creative Sound, Delmark, ESP, Ford, Golden Crest, Harlequin, Historical, Legacy, Living Language, Monitor, Muse, Old Timey, Olympic, Onyx, Peter Pan, Pickwick, Request, Rex, Savoy, Scala, Sesame Street, Stan Kenton, Starr, Stelio, Thimble, Tinker Bell, Tradition, Vox, Word.
Accessories: Le-Bo, 3M.

Park Rec. & Tape Dists. **(Rec. & Tape RJ)**—Buyer & Opns Mgr.: Tom Markoski—see Seaboard Dists.

Phonodisc Inc., 477 Connecticut Blvd., East Hartford 06108. Tel: 528-9511. Branch Mgr.: Paul Wennick. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

Seaboard Dists. (div. of Roskin Dists. Inc.), 275 Park Ave., East Hartford 06108. Tel: 289-9361. Sales Mgr.: Marvin Ginsburg. **(Rec. & Tape D), (Rec. & Tape OS** as Leslie Dists.), **(Rec. & Tape RJ** as Park Rec. & Tape Dists.).
Rec. labels: All Platinum, Arista, Avco, Aware, Bang, Barnaby, Bell, Big Tree, Brunswick, Cadet, Casablanca, Chart, Checker, Chelsea, Chess, Dakar, De-Lite, Deram, Disneyland, Fantasy, Fiesta, GNP Crescendo, GRC, Golden, Groove Merchant Int'l, Hi, Hob, Increase, Island, Janus, London, Mega, Milestone, Original Sound, Parrot, Partee, Philly Groove, Playboy, Prestige, Private Stock, Pye, Ranwood, Roulette, Roxbury, Scepter, Shakat, Stang, Threshold, Takoma, Today, Turbo, 20th Century, Vanguard, Vista, Wand, Westbound.
Tape lines: Ampex, Avco, GRT, Groove Merchant Int'l, Playboy.

• NOANK (Area Code 203)

Dean Wallace Rec. Dist., PO Box 473. Zip: 06340. Tel: 446-0242. Owner: W. Dean Wallace Jr. **(Rec. D & I).**
Rec. labels: Adelphi, Arhoolie, Bert & I, Bay, County, Flying Fish, Folkways, Folk-Legacy, Kicking Mule, Philo, Rounder, Spivey, Stinson.
Rec. labels imported: Claddagh (Ireland); Leader/Trailer, Topic (UK).

• RIDGEFIELD (Area Code 203)

The Musicsmith, Rt. 35 & Copp's Hill Rd. Zip: 06877. Tel: 438-2800. Pres.: John G. Trifero Sr.; Mgr. & Buyer: John G. Trifero Jr. **(Rec. OS, RJ & E; Tape OS & RJ).**

DISTRICT OF COLUMBIA

• WASHINGTON (Area Code 202)

Black Fire Dists., PO Box 3B054. Zip: 20020; 4409 Douglas St. NE. Zip: 20019. Tel: 396-0154. Owner & Pres.: James B. Gray; Mgr.: Sylvia J. Potts; Albums Buyer: Jimmy Gray. **(Rec. D).**
Rec. labels: Altsax, Andrew's Music, Asha, Black Fire, IPS, India Navigation Co., Mbari, Nodlew, Pyramid, Strata, Strata-East, Survival, Third World, Tribe, Ujamaa.

District Recs. Inc. **(Rec. & Tape RJ)**—Tel: 832-3600. Sales Mgr.: Clyde McElvene; Buyers: Singles, Jimmy Solmson; Albums, Charlie Meyers; Tape, Ulric Julien—see Schwartz Bros. Inc.

Schwartz Bros. Inc., 2146 24 Pl. NE. Zip: 20018. Tel: 529-5700. Owners: James, Bertram & Stuart Schwartz. Gen. Mgr.: Aubrey Moore; Sales Mgr.: Jerry Jacobs; Buyers: Singles & Albums, Jim Solmson, Bob Stull; Tape, Jim Solmson, Bob Stull, Ulric Julien. **(Rec. & Tape D), (Rec. & Tape RJ** as District Recs. Inc.).
Branches: Philadelphia, Pa.; Norfolk, Va., Tidewater One Stop. **(Rec. & Tape OS).**
Rec. labels: A&M, Alston, Arista, Avco, Bang, Barnaby, Brunswick, CTI, Chelsea, Chess, Children's Recs. of America, Dakar, Dark Horse, Disneyland, Everyman, Fantasy, GRC, Glades, Gordy, Janus, Kudu, Living Language, Mainstream, Manticore, Milestone, Motown, Nashboro, Ode, Ovation, Partee, Philly Groove, Prestige, Private Stock, Rare Earth, Roulette, Round, Roxbury, Savoy, Shakat, Specialty, TK, Tamla, Truth, 20th Century, Vanguard, Westbound.
Tape lines: All lines.
Accessories: Capitol Magnetics, Elpa, Le-Bo, Memorex, Pickering, Recoton, TDK, 3M. (SEE ADVERTISEMENT)

FLORIDA

• BAKER (Area Code 904)

World Music Co., Box 176, Rt. 1. Zip: 32531. Tel: 537-

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V.P. MKT.— Sydney Silverman
V.P. FINANCE— David Jackowitz
BUYER— Jack Roberge
9880 NORTHWEST 77TH AVENUE • HIALEAH GARDENS, FLORIDA 33016 • PHONE (305) 821-3100

7791.Owner, Mgr. & Buyer: Robert C. Goodchild. **(Tape O).**
Tape lines: Ampex, GRT, major cut-outs.
Playback equip.: Alsonic, Mecca, Samsonic.
Accessories: Blank tape (Capitol), carrying & storage cases (Peerless).

- **DANIA (Area Code 305)**

American Music Inds., 1933 Stirling Rd. Zip: 33004. Tel: 927-0281. Pres.: Irv Schwartz; Opns. Mgr.: Skip Schreiber. **(Rec. O, OS & RJ).**
Rec. labels: Argo, Das Alte Werke, Deram, Disneyland, Hi, London, MAM, Mach, L'Oiseau Lyre, Parrot, Pawn, Telefunken, Threshold, Stereo Treasury Series, UK, Vista.
Tape lines: GRT, remainder same as rec. labels.

- **DUNEDIN (Area Code 813)**

Mobile Rec. Serv. Co., 1627 Summit Way. Zip: 33528. Tel: 733-8264. Mgr.: Don Angel. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. O & OS).**

- **FORT LAUDERDALE (Area Code 305)**

Gold Coast Dists. Inc., 2896 E. Sunrise Blvd. Zip: 33304. Tel: 563-9278, 565-5855. Owner: Sidney Debin; Mgr. & Albums Buyer: Skip Asbury. **(Rec. OS).**

- **GAINESVILLE (Area Code 904)**

Mobile Rec. Serv. Co., 1945 E. University Ave. Zip: 32601. Tel: 378-0962. Mgr.: Howard A. Holliday Jr. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. O & OS).**

- **JACKSONVILLE (Area Code 904)**

Budisco One Stop (div. of Rowe Int'l) **(Rec & Tape OS & E),** see Rowe Int'l.
Rowe Int'l—Rec. Div., 60 Riverside Ave. Zip: 32202. Tel: 355-6443. Mgr.: Cookie Kronholm. **(Tape E), (Rec. & Tape OS & E as Budisco One Stop).**
Home office: Miami, Fla.
Seeburg-South Atlantic One Stop, 4635 Highway Ave. Zip: 32205. Tel: 387-0501. Mgr.: Betty Carter. **(Rec. OS).**

- **MIAMI METROPOLITAN AREA (Area Code 305)**

A B C Recs., 10104 NW 80 Ave., Hialeah Gardens 33016. Tel: 558-1030. Sales Mgr.: Joe Reilly. **(Rec. & Tape O).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.
Budisco One Stop (div. of Rowe Int'l) **(Rec & Tape OS & E),** see Rowe Int'l.

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Capitol Recs., 7425 NW 48 St. Zip: 33166. Tel: 592-3810. **(Rec. & Tape D)**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O'.

Cayre Dists. of Florida Inc., 10002 NW 80 Ave., Hialeah Gardens 33015. Tel: 822-6967. Mgr. & Buyer: Raul Lemes. **(Rec. & Tape D)**
Home office: New York, N.Y., Caytronics Corp. **(Rec. & Tape D, OS, RJ, I & E).** (See for prod. distributed) (SEE ADVERTISEMENT)

Columbia Recs. Sales, 13201 NE 16 Ave. Zip: 33161. Tel: 685-5631. Sales Mgr.: Bob Beasley; Promo. Mgrs.: Tom Sgro, Lou Mann. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

D G J Recs. Inc., PO Box 010772. Zip: 33101. Tel: 573-3726. Owner: D G Johnson; Mgr.: Armand Seva. **(Rec. I & E).**
Rec. labels imported: Fonodisco (Venezuela), Oro (Mexico).

Handleman Co., 2346 NW 147 St., Opa Locka 33054. Tel: 681-4618. Mgr.: Joseph Glaser. Buyers: Singles, Connie Goicoechea; Albums & Tape, Joseph Glaser, Jerry Coleman. **(Rec. & Tape RJ)**
Home office: Detroit, Mich.

Heilicher Bros. of Florida (div. of Pickwick Int'l Inc.), 13145 NW 45 Ave., Opa Locka 33054. Tel: 685-7601. Gen. Mgr.: Larry Ceminsky. Sales Mgr.: Bob LaValle. **(Rec. & Tape D & OS)** (Rec. & Tape OS & RJ as J.L. Marsh Inc.)
Home office: Minneapolis, Minn., Heilicher Bros. Inc. **(Rec. & Tape D).**
Rec. labels: A&M, ASI, Accent, All Platinum, Anthem, Arcano, Arista, Avco, Audio Fidelity, Award, BASF, Bang, Barnaby, Billingsgate, Black Gold, Black Jazz, Blue Note, Brut, Buddah, Buena Vista, CTI, Cadet, Caliente, Carino, Casablanca, Caytronics, Charisma, Chart, Checker, Chelsea, Chess, Chiaroscuro, Cinnamon, Claridge, Cobblestone, Creative World, Creed, Crested Butte, Curtom, Dana, Dark Horse, Daybreak, De-Lite, Dolton, Dooto, Dore, Eastbound, Era, Excello, Fantasy, Fiesta, GNP, GRC, Galaxy, Gang, Gemini, Golden, Gordy, Gospel, Grateful Dead, Groove Merchant Int'l, Gull, Happytime, Happytunes, Harlem Hit Parade, Hilltop, Hob, Hotlanta, Imperial, Island, JEM, JMI, Janus, Jay-Walking, Jewel, Kama Sutra, Kudu, LMI, Laff, Liberty, Living Language, MPS, Mediarts, Mega, Mericana, Metronome, Miami, Milestone, Minit, Motown, Mowest, Muse, Musicor, Nashboro, Neighborhood, Ode, Ovation, PIP, Paula, Plantation, Poppy, Prestige, Project, Pronto, Ranwood, Rare Earth, Red Coach, Revelation, Rocky Road, Round, Roxbury, Salvation, Savoy, Scepter, Shakat, Shout, Solid State, Soma, Soul, Sound Bird, Specialty, Sussex, Symposium, Syntonic, Research, T-Neck, Takoma, Tamla, Temponic, Thimble, Thunderbird, Today, Trip, Turnabout, United Artists, Vee Jay, Veep, Vibration, Wand, Westbound.
Accessories: Amberg File, American Lighting, Ampex, Columbia, Harmony, Hohner, Memorex, Music Master, Paramount Wire, Scotch, Service, Soma. (SEE ADVERTISEMENT)

Interstate Trading Corp., 1950 NE 169 St., North Miami 33161. Tel: 949-9738. Mgr. & Buyer: Jerry Bassin. **(Rec. & Tape OS).**

Latin Recs. Dists. **(Rec. D)**, see Musical Recs. Co.

M C A Dist'g Corp., 7370 NW 36 St., Suite 133. Zip: 33166. Tel: 592-5140. Sales Mgr.: Glenn Hornor; Promo.: Leon Tsilis. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

M J S Entertainment Corp., 8230 NW 56 St. Zip: 33166. Tel: 592-6085. Telex: 51-0739. Cable: MJSMUSICMIA. Owner: Michael J. Spector, Mgr.: Chris Barr; Buyers: Michael J. Spector, Chris Barr. **(Rec. & Tape D & OS), (Rec. & Tape RJ** as MJS Rack Inc.), **(Rec. & Tape I & E** as MJS Int'l Inc.).
Rec. labels: Alshire, Disneyland, Heart Warming, Increase.
Tape lines: ABC, Ampex, Anchor, Arista, Buddah, Cadet, Casablanca, Charisma, Chelsea, Chess, De-Lite, Deram, Dot, Dunhill, GRT, Heart Warming, Hi, Janus, Jewel, London, Paramount, Parrot, Paula, Ranwood, Roulette, Roxbury, Stereo Tape, Threshold, Vanguard, Westbound.
Accessories: Duotone, GRT, Le-Bo, Peerless, Scotch, TDK.
Imports recs. & pre-recorded tapes from England. (SEE ADVERTISEMENT)

M & M Recs. Dists. Inc., 501 W. 28 St., Hialeah 33010. Tel: 887-4522. Owner & Buyer: Manuel J. Mato, Mgr.: Enrique Reyes. **(Rec. & Tape D, OS & RJ)**
Rec. labels: Sound Triangle, Teca, Velvet.
Tape lines: Same as rec. labels.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 13145 NW 45 Ave., Opa Locka 33054. Tel: 685-7601. Mgr.: Larry Ceminsky. Buyer: Marcia Funk. **(Rec. & Tape OS & RJ), (Rec. & Tape D & OS** as Heilicher Bros. of Florida).
Home office: Minneapolis, Minn.

Mobile Rec. Serv. Co., 618 NW 167 St. Zip: 33169. Tel: 652-8246. Mgr.: Craig Anderson; Sales: Paul Yoss. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

Musical Recs. Co./Musical Tapes Inc., 780 W. 27 St., Hialeah 33010. Tel: 887-2638. Pres.: Eliseo Valdes. Gen. Mgr.: Angel Tamargo. **(Rec. & Tape D)**, (also **Rec. D** as Latin Recs. Dists.)
Branches: Los Angeles, Calif.; New York, N.Y.; San Antonio, Tex.
Int'l branch: Puerto Rico.
Rec. labels: Discuba, Eco, Eli, Musart, Musart Norteno, Peerless.
Tape lines: Alhambra, Borinquen, Caytronics, Columbia, Costeno, Discuba, Eco, Eli, Fuentes, Funny, Gema, Kubaney, Marvela, Mate, Modiner, Musart, Musart Norteno, Orfeon, Orion, Panart, Parnaso, Peerless, RCA, Ramy, Rico-Vox, Secco, Sonolux, Spanoramic, United Artists, Velvet, Zeida.

Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.

P D Q Promos. Inc., 14853 NE 20 Ave., North Miami 33181. Tel: 944-6542. Pres. & Buyer: Aaron R. Wall; VP & Gen. Mgr.: Martin Karmiol. **(Rec. & Tape D & RJ)**
Rec. labels: Alshire, Archive of Jazz, Blues Spectrum, Dingo, Laff, Oscar.
Distributes close-outs, promotional items, surplus & budget product.
Accessories: Head cleaners (Norpak), carrying & storage cases.

Phonodisc Inc., 561 NE 79 St., Suite 231. Zip: 33138. Tel: 759-1670/1678. Branch Mgr.: Marty Markowitz. **(Rec. & Tape D)**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

Promotion Sales Co. Inc., 815 W. Flagler St. Zip: 33130. Tel: 545-7044. Owner: Robert Luque; Buyer: Concepcion Luque. **(Rec. & Tape OS, RJ & I)**
Imports from Colombia and South America.

R C A Recs., The Virginia Plaza, 6595 NW 36 St., Suite 101. Zip: 33166. Tel: 871-2287. Sales Mgr.: Fred Love. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel.
Tape lines: Same as rec. labels.

Rowe Int'l—Rec. Div., 1160 NW 163 Dr. Zip: 33169. Tel: 625-6466. Gen. Mgr.: Ronald Goldfarb. **(Tape E), (Rec. & Tape OS & E** as Budisco One Stop)
Branch: Jacksonville, Fla.

Seeburg-South Atlantic One Stop, 1541 NW 165 St. Zip: 33169. Tel: 621-1415. **(Rec. OS)**

Southern Rec. & Tape Servs. Inc., 1020 E. 14 St., Hialeah 33010. Tel: 885-4625. Pres. & Mgr.: Dave E. Shedd; Buyers: Dave Shedd, Grace Etter. **(Rec. OS, RJ & E, Tape D, OS & E)**
Tape lines: A&M, Ampex, Atlantic, Bell, Capitol, Columbia, DG, Elektra, GRT, Kent, MCA, MGM, Mercury, Motown group, Paramount, Polydor, RCA, Stax, 20th Century, United Artists, Warner Bros., Word.
Accessories: Duotone, Fidelitone, Le-Bo, Savoy, Tracs.

Specialty Dists. Inc. (Li'l Wally), PO Box 4155, Normandy Branch, Miami Beach 33141. Tel: 864-4581. Pres.: W. Jay. **(Rec. & Tape D).** (SEE ADVERTISEMENT)

Tone Dists., PO Box 1447. Zip: 33011; 495 SE 10 Court, Hialeah 33010. Tel: 888-1685. Pres.: Henry Stone, Gen. Mgr.: Muriel Stone; Sales Mgr.: Mario Diaz; Promo. Dir.: Gary Schaffer. **(Rec. & Tape D, OS & E)**
Rec. labels: Abet, Alithia, All Platinum, Alligator, Alston, Apt, Audio Treasury, Avco, Aware, Bang, Bell, Big Tree, Bil-Mar, Black Forum, Blue Candle, Blues on Blues, Bold, Brownstone, Brunswick, Calla, Capsoul, Carousel, Cat, Chain, Cherry Red, Chisa, Condor, Creed, Cutlass, Dade, Dakar, Dash, Dig, Drive, Duplex, ESP, Ebony Sounds, Enrica, Excello, Exodus, Fania, Ford, GSF, Gambit, Gemini, Glades, Gospel Truth, Grassroots, Hob, Horoscope, Hot Line, Increase, Inner City, International Bros., J City, Jewel, Kef, Kent, Kenwood, Kingston, Ko-Ko, Konduko, Laff, Lawton, Loren, Mainstream, Mia, Million, Money, My, Nasco, Nashboro, North Bay, Notes of Gold, Paula, Peacock, Penny Farthing, Phil-L-A of Soul, Philly Groove, Playboy, Rainy Wednesday, Ref-O-Ree, Respect, Rocky Road, Ronn, Roulette, Scepter, Scott, Seventy 7, Shout, Soul Beat, Spark, Stang, Steady, Stone, Stone Dogg, Suncutt, Sunlight, TK, Thunderbird, Tico Turbo, 20th Century, Twinight, Vanguard, Vibration, Weird World, Zea, Zodiac.
Tape lines: All lines.

Tropical Rec. Dists. Inc., 1979 NE 147 Terr., North Miami 33181. Tel: 945-1103. Mgr. & Albums Buyer: Charles P. Morrison. **(Rec. D).**
Rec. labels: Adelphi, Aircheck, Aligator, Arhoolie, Audio Fidelity, Audio Fidelity (budget classical), Audio Int'l, Band Stand, Big Band Archives, Black Lion, Blue Goose, Blue Labor, Boogie Woogie, Chiaroscuro, Cinema, Command Performance, Contemporary, Conversa-Phone, Delmark, ESP, Electric Lemon, Empire, Enja, Fairmont, First Time, Freemont, Golden Era, Good Times, Happy Face, Jazz Archives, Jazz Showcase, Jazz Treasury, Joyce, Kicking Mule, Mark 56, Mar-Bren, Monmouth Evergreen, My Way, Pelican, Peter Pan, Premiere, Radio Archives, Radiola, Sandpiper, Scarce Rarities, Show Biz, Sounds, Sounds of Swing, Soundstage, Sound Track, Spot Light, Stanyan, Startone, Steady, Sunbeam, Swing Era, Swing Treasury, Tifton, Tiger Tail, Tikva, Totem, Vedette, World Jazz, Yazoo, Zim.

United Rec. & Tape Inds. Inc., 9880 NW 77 Ave., Hialeah Gardens 33016. Tel: 821-3100. Pres.: Allan Wolk; VP's: Sydney Silverman, David Jackowitz. Buyers: Singles, Ray Frasu; Albums & Tape, Jack Roberge. **(Rec. & Tape RJ).** (SEE ADVERTISEMENT)

Vibrations, 13901 Biscayne Blvd., North Miami 33161. Tel: 949-7055. Owner: Larry Schaffer. **(Rec. & Tape OS & RJ).**

Warner/Elektra/Atlantic Corp., 1065 NE 125 St., North Miami 33161. Tel: 891-4511. Sales Mgr.: Dave Benjamin. **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

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Southern Music, 30 S. Orange Ave Zip 32801. Tel 422-8671. Owner Ron Rodd. **(Rec. OS).**
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• SARASOTA (Area Code 813)

Distributors Inc., 258 Shopping Ave Zip 33577 Tel 959-7037. Owner Ernest C Kuban; Buyer Gary Kuban **(Rec. OS & RJ).**

Vaughan Assocs., PO Box 5808 Zip 33579. Tel 924-3734. Pres., Mgr & Buyer Richard H Vaughan. **(Tape D & E).**
Accessories: Blank tape (Audiopak, Capitol)
Exports blank loaded tape

• TALLAHASSEE (Area Code 904)

Mobile Rec Serv Co., 411 Cornish Dr Zip 32303 Tel 385-3330 Mgr John Montgomery **(Rec. OS).**
Home office: Pittsburgh, Pa **(Rec. D & OS)**

• TAMPA (Area Code 813)

Memorial Rec. Serv., 3629 W Cypress Zip 33607 Tel 879-1304 Owner Manuel Alonso, Mgr L Alonso, Buyer Vilma Mendez **(Rec. OS).**

Records Unlimited Dist Inc., PO Box 952 Zip 33601, 2110 W Main St Zip 33607 Tel 251-1186 Mgr & Rec. Buyer Joe B Brown, Tape Buyer Linda L Santos **(Rec. OS & RJ, Tape OS)**

Tampa Recs., PO Box 5524, 1416 E Seventh Ave Zip 33605 Tel 876-5314 Owner & Buyer S Delgado **(Rec. & Tape RJ).**

• VENICE (Area Code 813)

Shannon Recs., 457-B Sandlewood Dr Zip 33595 Tel 488-0645, Owner & Mgr Stephen R Hatch **(Rec. & Tape I & E).**
Rec. labels imported: Merengue, Salsa, Sal-soul (Dominican Republic)
Tape lines imported: Johnny Ventura, Merengue, Salsa, Sal-soul, Silvia (Dominican Republic)

• WEST PALM BEACH (Area Code 305)

Mobile Rec Serv. Co., 417 San Mateo Dr., Palm Springs. Mgr. Roland J Eder Tel 965-4498 **(Rec. OS).**
Home office: Pittsburgh, Pa **(Rec. D & OS).**

GEORGIA

• ALBANY (Area Code 912)

Gwen Rec. Serv. Inc., PO Box 3388, 319 Highland Ave Zip 31701 Tel 439-8575 Owner & Mgr Jesse Boone, Buyer Larry Johnson **(Rec. D & OS, Tape OS).**
Rec. labels: Albradella, Alston, Bruboon, Cat Cozette, Dash, Drive, Glade, Grotto, Kat-Kain, Keith, Soul-POTion

• ATLANTA METROPOLITAN AREA (Area Code 404)

A B C Recs., 3793-A N Peachtree Rd Zip 30341 Tel 458-8721 Branch Mgr Skip Byrd, Buyer Len Ward **(Rec. & Tape D).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire
Tape lines: Same as rec labels

A B C Rec & Tape Sales, 2115 Hills Ave NW Zip 30318 Tel 351-9200 Reg'l VP Al Levenson, Mgr Herb Watkins; Sales Mgr Charles Smith **(Rec. & Tape OS & RJ).**
Home office: Fairfield, N J

Budget Recs One Stop, 589 Ashby St SW Zip 30310 Tel 758-9256 Owner Herbert J Lance, Mgr & Buyer Florence Ellington **(Rec. OS)**

Capitol Recs., 1670 NE Freeway Access Rd Zip 30329 Tel 321-5441 **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim
Tape lines: Angel, Apple Capitol, Harvest, Haven, Melodiya/Angel, Ring-O'

Columbia Recs Sales, 1B Executive Park Dr NE Zip 30329 Tel 321-4553 Sales Mgr Joe Mansfield, Reg'l Promo. Mgr. Fred Ware, Promo Mgr Curtis Mobley, Dan Pinckard, Eddie Esserman. **(Rec. & Tape D)**
Rec. labels: Blue Sky, CBS, Caribou Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder
Tape lines: Same as rec labels
Accessories: Carrying & storage cases, audio accessory cables (Columbia)

Duplex Rec Dist of Atlanta, 699 McDaniel St SW Zip 30310 Tel 524-9174 Owner Alex Williams Jr., Mgr Lonnie Williams, Buyers Singles, Alex Williams, Albums, Catherine Mills. **(Rec. D)**
Rec. labels: Arno, Dove, Duplex Startown, Esprit, Rocksoul, Sidetrack, Soultrack, Spacetown
Phonographs: Admiral, Magnavox, Masterworks Motorola, RCA, Zenith
Accessories: Carrying cases (Peerless) cleaners (Watts), needles, cartridges (E-V), phono jacks & plugs (RCA)

Godwin Dist'g Co., 1270 Tacoma Dr NW Zip 30318 Tel 351-5110 Owner Art Godwin, Mgr Romeo Davis **(Rec. & Tape D & RJ). (Rec. & Tape OS** as Godwin Music Serv.)
Labels: A&R, Abkco, Ace of Hearts, BRC, Brunswick, Citation, Dakar, Daybreak, Dial, Dicker, Dooto, Golden Gospel, Hob, Intrepid, Laurie, Mace, Mister Chand, Regent, SM, Savoy, Scepter, Sharp, Specialty, Spectrum—Quad, Springboard, Sun, Trip, 20th Century, Up Front, Wand
Tape lines: All lines.

Godwin Music Serv. **(Rec. & Tape OS),** see Godwin Dist'g Co.

Handleman Co., 1532 Stone Ridge Dr., Stone Mountain 30083 Tel 938-9467 Mgr Mario DeFilippo, Buyers Singles, Peggy Justice; Albums & Tape, Norm Botteron, Mario DeFilippo **(Rec. & Tape RJ)**
Home office: Detroit, Mich

Heilicher Bros. (div. of Pickwick Int'l Inc.), 4600-E Frederick Dr SW Zip 30336. Tel 696-1850 Dist'n Mgr Tom Ellison. **(Rec. & Tape D).**
Home office: Minneapolis, Minn
Rec. labels: Abkco, American Variety, Avco, BASF, Bach Guild, Blue Note, Buddah, Casablanca, Charisma, Chelsea, Connoisseur Society, De-Lite, Fame, Fiesta, GNP, Gang, Good News, Grateful Dead, Groove Merchant, Heart Warming, IRDA, Imperial, Island, Jem, Kama Sutra, Liberty, Mediarts, Mega, Onyx, PIP, Playboy, Poppy, Project 3, Pye, Ranwood, Round, South Wind, Stax, Symposium, Syntonic Research, T-Neck, Takoma, Thunder Bird, United Artists, Vanguard
Tape lines: Abkco, GNP, Grateful Dead, Island, Playboy, United Artists.

London Recs Southeast Dist'g Corp., 695 Miami Circle NE Zip 30324 Tel 266-0110 Mgr Cy House, Promo Ed Nuhfer, Lamont Simpkins, Alan Oreman **(Rec. & Tape D)**
Rec. labels: Ashley, Crossover, Deram, Disneyland, Fantasy, Hi, Hi Country, Living Language, London, London Int'l, MAM, Mach, Milestone, Muse, Onyx, Parrot, Pawn Phase 4 Stereo, Prestige, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Threshold, UK.
Tape lines: Ampex, Atco, Atlantic, CTI, Capitol, Chrysalis, Columbia, Elektra, Fantasy, GRT, Gordy, Heart Warming, Kudu, Laff, Living Language, London imports, MCA, MGM, Mercury, Milestone, Motown, Muse, Musicor, Ode, Onyx, Original Sound, Polydor, Prestige, Project 3, RCA, Reprise, Scepter, Skylite, Soul, Tamla, 20th Century, Vox, Warner Bros. (SEE ADVERTISEMENT)

M C A Dist'g Corp., 6403 Warren Dr., Norcross 30071 Tel 448-5584 District Mgr. Jeff Scheible; Sales Mgr Jack Boyte, Special Projects Jon Scott, Promo Dave Mueller, (Charlotte, N.C.) John Foley. **(Rec. & Tape D)**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track
Tape lines: Same as rec labels.

J L Marsh Inc. (div of Pickwick Int'l Inc.), 4600 E Frederick Dr. SW Zip 30336 Tel 696-1850 Mgr Marge Celt; Sales Mgr Curt Carlson **(Rec. & Tape OS & RJ)**
Home office: Minneapolis, Minn

One-Stop Rec. House Inc., 2101 6 St NW Zip 30318 Tel 875-9777 Pres Hugh West, VP Carol Sanford, Mgr Alan Jones, Buyers Singles, Carol Sanford; Albums & Tape, Alan Jones **(Rec. & Tape OS).**

Phonodisc Inc., PO Box 20175, Sta. N., Zip 30325; 2961-D Olympic Ind'l Dr., Smyrna 30080 Tel 355-9350. Reg'l Dir. Herb Helot; Branch Mgr. Bill Shaler. **(Rec. & Tape D)**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

Pisces World of Sound, PO Box 42395, Zip 30311 Tel: 288-5864 Owner, Mgr. & Buyer Darryl Johnson. **(Rec. & Tape RJ)**

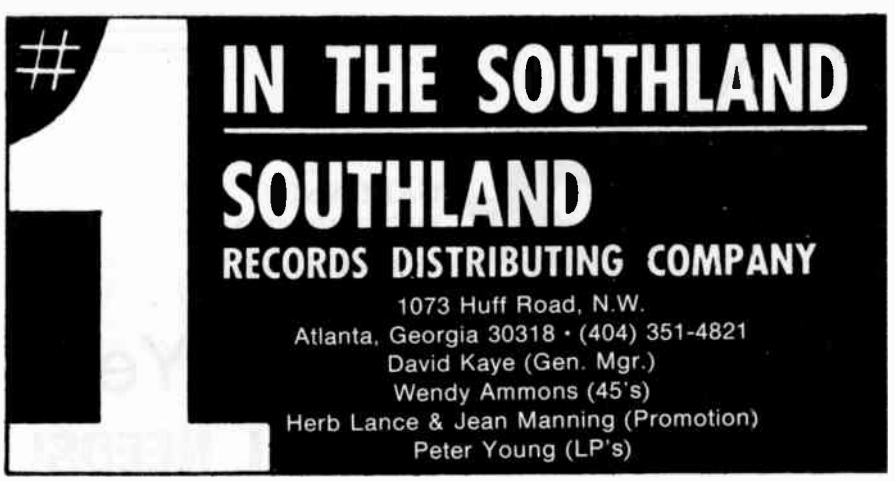
R C A Recs., 2316 DeFoor Hills Rd. NW. Zip 30318 Tel: 455-3636 Reg'l Sales Mgr Charlie Hall, Branch Sales Mgr. Vito Blando **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel
Tape lines: Same as rec labels.

Record Shack of Atlanta, 3123 Oak Cliff Ind'l St Zip: 30340 Tel 455-6886 Mgr. Jack McIntyre. **(Rec. & Tape OS, I & E).**
Home office: New York, N Y., Record Shack
Imports from Caribbean Islands

Seeburg-South Atlantic One Stop, 763 Trabert Ave NW. Zip 30318 Tel 351-2380 **(Rec. OS)**

Southland Recs Dist'g Co., 1073 Huff Rd. NW Zip 30318. Tel 351-4821 Gen Mgr. David Kaye; Sales Mgr. Bob Bickerson. Buyers: Singles, Wendy Ammons, Albums, Tape & Accessories, Peter Young **(Rec. & Tape D, OS & RJ).**
Rec. labels: Audio Book, Babylon, Bang, Black Jazz, Black Lion, Blue Goose, Blues Spectrum, Caedmon, Calvary, Canaan, Cap Soul, Chess/Janus, Claridge, Disneyland, GRC group Golden Granite, Gospel Time, Harvest, Jamie/Guyden, Laff, Lamb & Lion, Original Sound, Ovation, Passion, Private Stock, SSS Int'l, Shout, Skylite Sing, Songs of Faith, Strata, Strata-East Sunburst, TK Prod'ns 20th Century group, Willow, Word, World Jazz, Yazoo
Tape lines: All lines.
Accessories: Blank tape (BASF, Le-Bo), carrying cases (Le-Bo, Savoy), environmental lighting products (Brightco), headphones (Le-Bo, Recoton); needles (Fidelitone). (SEE ADVERTISEMENT)

Tara Rec & Tape Dist'g Co Inc., 582 Armour Circle NE Zip 30324 Tel 875-2555. Pres. Gwen Kesler, VP Randy Sanders, Buyer James Waters **(Rec. & Tape D & OS).**
Rec. labels: Ace, Ace of Hearts, Adco, Alarm, Das Alte Werke, Arista, Audio Fidelity, Babylon, Bang, Barnaby, Bee Gee, Bell, Bryan, Canaan, Chess, Chime, Creed, Crossover, Dash, Deram, Disneyland, Dynamo, Excello, Freetone, Glori, Gospel, Gospel Truth, Green Menu, Grill, HSE, Hi, Janus, Jewel, Jim, Kent, Kenwood, Laff, Light, London, MAM, MHR, Mach, Master 5, Musicor, Nashboro, L'Oiseau Lyre, Old Town, Osiris, Paragon,





Parrot, Partee, Paula, Pawn, Phase 4 Stereo, Philly Groove, QCA, Randy Spirituals, Respect, Rocky Road, Roulette, Roxbury, Sam, Shakat, Shannon, Shout, Spear, Specialty, Stereo Treasury Series, SuAnn, Sunburst, Supreme, Stax custom, Telefunken, Threshold, Truth, United, Word.
Tape line: GRT.

Warner/Elektra/Atlantic Corp., 6060 Boat Rock Blvd. Zip: 30336. Tel: 344-4933. Branch Mgr.: Bill Biggs. **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec labels.

• CLARKESVILLE (Area Code 404)

Clarkesville Rec. Sales Co. Inc., PO Box 198, 608 N. Washington. Zip: 30523. Tel: 754-2152. Mgr.: James Stockton; Buyer: Wanda Stockton. **(Rec. D & RJ; Tape D, OS & RJ).**
Rec. labels: Calvary, Canaan, Chaplain, Heart Warming, Impact, Jewel, Jim, Lamb, Light, Lion, Looper Trio, Mission, Myrrh, Sing, Skylite, Summit, Supreme, Trail, Word, World. (All Gospel prod.).
Tape lines: Same as rec. labels.
Accessories: Le-Bo.

• DEMOREST (Area Code 404)

Ralph's Radio Music, PO Box 127. Zip: 30535. Tel: 723-3884. Owner & Mgr.: Ralph Raper; Buyer: Bernice Raper. **(Rec. D, OS & RJ, Tape OS & RJ).**
Rec. labels: Calla, Chart, Country Jubilee, Gospel Jubilee, Hickory, Jewel, Rally, Spar, Stop, Sunlight, Zip Code.

• VIDALIA (Area Code 912)

Allen Dist. Co., 700 Jackson St. Zip: 30474. Tel: 537-9260. Owner & Buyer: H.F. Allen; Mgr.: Linda Allen. **(Tape RJ).**

HAWAII

• HONOLULU (Area Code 808)

Columbia Recs. Sales, 765 Amana St., Suite 501. Zip: 96814. Tel: 955-0774. Sales Mgr.: Carl Smith. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Eric of Hawaii Inc., 2071 S. Beretania St. Zip: 96814. Tel: 946-6522. Owner: Irv Pinensky; Gen. Mgr. & Buyer: Roger Grande. **(Rec. & Tape D).**
Rec. labels: ABC, Asylum, Avco, Buddah, Elektra, MGM, Polydor, Reprise, Sussex, Trim, United Artists, Verve, Warner Bros.
Tape lines: Asylum, Avco, Elektra, Polydor, Reprise, Trim, United Artists, Warner Bros.

K & A Dists., 2320A S. King St. Zip: 96814. Tel: 941-4485. VP & Mgr.: Don Ayers; Promo.: Sandy Gebert. **(Rec. & Tape D). (Rec. & Tape OS & RJ as Rack Serv. Hawaii Inc.)**
Rec. labels: Island, MCA, Rocket, Shelter, Tally, Track, 20th Century.
Tape lines: Same as rec. labels.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 2959 Koapaka St., No. 2. Zip: 96819. Tel: 847-2258. Mgr.: Roger Lehmann. **(Rec. & Tape OS & RJ).**
Home office: Minneapolis, Minn.

Microphone Music Co., 2077 S. Beretania St. Zip: 96814. Tel: 946-1488. Owner & Mgr.: Ken Kaizawa; Sales & Promo.: Paul Fujii. **(Rec. & Tape D, I & E).**
Rec. labels: Atco, Atlantic, Barnaby, Big Tree, Cadet, Checker, Chelsea, Chess, Disneyland, GRT, Golden, Jamie, Janus, Living Language, Nemperor, Pye, RSO, Ranwood, Roulette, Roxbury, Scepter, Shakat, Swan Song, Trip, Truth, Vista, Wand.
Tape lines: Atco, Atlantic, Dooto, GRT, RSO, Scepter, Trip, Wand.
Rec. labels & tape lines imported: Viking (New Zealand), all Japanese labels.
Accessories: Le-Bo, Royal.

Music Craft Dists. of Hawaii Ltd., 636 Queen St. Zip: 96813. Tel: 533-1223. Owner & Mgr.: Walter Y. Kurokawa. **(Rec. & Tape D).**
Rec. labels: Arcano, Arista, Bell, Bethlehem, Brunswick, CTI, Canyon, Caytronics, Claridge, Command, Deluxe, Discos Fuentes, Folkways, Fontana, GRC, Groove Merchant Int'l, Kudu, Laurie, Limelight, Mercury, Miami, Milestone, Monitor, Original Sound, Panini, Paradise, Philips, Philly Groove, Plantation, Polynesian, Prestige, Private Stock, Project 3, SSS Int'l, Smash, Sun, Tradewinds, Vanguard, Vertigo, Waikiki, Westminster.
Tape lines: Arcano, CTI, Caytronics, Fontana, Kudu, Limelight, Mercury, Milestone, Original Sound, Panini, Philips, Plantation, Prestige, Project 3, SSS Int'l, Smash, Tradewinds, Vanguard, Waikiki.

Nylen Bros. & Co. Ltd., 820 S. Beretania St. Zip: 96813. Tel: 538-1171. Cable: HOTLEN. Pres.: William Nylen; Gen. & Sales Mgr.: Ed Nielsen. **(Rec. & Tape D).**
Rec. labels: A&M, BASF, Black Forum, Black Jazz, Caedmon, Coco Palms, Creative World, Delilah, Fantasy, GNP Crescendo, Galaxy, Gordy, Gull, Hana Ho, Hi Fi, Hui, Lehua, Mahalo, Makaha, Motown, Mowest, Music Minus One, Ode, Ovation, Rare Earth, Sinergia, Soul, Syntonic Research, Tamla.
Tape lines: A&M, DG, Fantasy, Lehua, Mahalo, Motown, Ovation, Stereotape, Tamla.
Playback equip.: Automatic Radio, Fisher, Sylvania.
Phonographs: Fisher, Sylvania, V-M.
Accessories: Electro Voice.

Rack Serv. Hawaii Inc. **(Rec. & Tape OS & RJ)**, see K&A Dists.

South Seas Rec. Dists. Inc., 2979A Koapaka St. Zip: 96819. Tel: 847-4077. Owner: William B. Tallant Jr. **(Rec. & Tape D, RJ & I).**
Rec. labels: Abkco, Capitol, 49th State Hawaii, Joelfina, London, Pickwick, RCA Victor, Sunlight, Tahiti.
Tape lines: Abkco, Capitol, London, Pickwick, RCA, Tahiti.
Rec. labels imported: Asia, Decca, EMI (Chinese prod.); Villar (Philippines).
Tape lines imported: EMI (China).

IDAHO

• HAYDEN LAKE (Area Code 208)

D. Mix Sales, Box 572, Rt. 2. Zip: 83835. Tel: 772-3047. Owner & Buyer: David Mix. **(Tape D, OS, RJ & E).**
Tape lines: ITL, Livingston, Prestige.
Playback equip.: Audiovox, Dokorder, Harmon-Kardon, Pioneer, Toyo.
Accessories: Blank tape (BASF).

• IDAHO FALLS (Area Code 208)

Slusser Whsle. Co., 920 Lincoln Rd. Zip: 83401. Tel: 523-0775. Mgr.: N.M. Bradley; Buyer: Norma DeMott. **(Rec. & Tape RJ).**

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

A B C Recs., 360 Scott St., Elk Grove Village 60007. Tel: 439-9700. Branch Mgr.: John Conner; Buyer: Jim Moran. **(Rec. & Tape D).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.

All Rec. Serv. Co., 2403 N. Oakley Ave. Zip: 60647. Tel: 384-7900. Owner: Thomas B. Farrell; Mgr. & Buyer: Don Zimmerman. **(Rec. & Tape OS & RJ).**

Antares Dists., 3902 N. Ashland Ave. Zip: 60613. Tel: 281-4413. Owner & Buyer: Leon A. Kelert. **(Rec. D & I).**
Rec. labels: Adelphi, Advent, Amalgamated, Arcane, Arhoolie, Aries, Audiophile, Big Band Archives, Big Star, Biograph, Birch, Blackbeard, Blackbird, Blue Angel Jazz Club, Blue Goose, Bountiful, Broadway, Choice, Cinema, Clanco, Collectors' Classics, Command Performance, Concord Jazz, Cook, County, Daffodil, Dirty Shame, Eubie Blake Music, Euphonic, Fairmont, Fortune, GHB, Golden Era, Happy Jazz, Herwin, Historical, Homespun, IAJRC, India Navigation, Jazz Archives, Jazzette, Jazzology, Jim Taylor Presents, Mamlish, Mar-Bren, Mark 56, Melodeon, Merry Makers, Muskadine, Nessa, New Orleans, Old Homestead, The Old Masters, Old Timey, Pearl, Pelican, Puritan, Radiola, Rebel, Red Onion, Sound Effects, Sounds of Swing, Southland, Swing Era, Symposium, Takoma, Testament, Yazoo, Yorkshire.
Rec. labels imported: Big Bear, Blues Beacon, Flyright, Jazz Studies, Oldie Blues, Philips (DSCB only), Sidewalk Hot Jazz.

Balkan Music Co., 6917 W. Cermak Rd., Berwyn 60402. Tel: 484-6436. Owner: Slavco A.V. Hlad; Mgr.: Louis J. Hlad. **(Rec. D, I & E).**
Branch: Pittsburgh, Pa., Balkan Rec. Dist'g Co. **(Rec. D & I).**
Rec. labels: Balkan Int'l, Czech, Delta Int'l, Greyko, Heritage.

Black Vision Rec. Dists., PO Box 266, River Forest 60305. Tel: 266-0438. Mgr.: Ty Daniels; Buyers: Singles, Ty Daniels; Albums, Clara Crues. **(Rec. & Tape D).**
Rec. labels: Bazar, Blues Supreme, CJ, Copper City, Daniels Eight, Firma, Gospel Master, Gospel United, Puma, Session One, 7th Sound, Soul Division.
Tape lines: Bazar, Blues Supreme, CJ, Copper City, Daniels Eight, Firma, Gospel Master, Gospel United, Puma, Session One, 7th Sound, Soul Division.

Capitol Recs., 6401 Gross Point Rd., Niles 60648. Tel: 647-8338. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O'.

Cayre Dists. of Chicago Inc., 1638 N. Nagle, Elmwood Park 60635. Tel: 237-3359. Mgr. & Buyer: Gustavo Silva. **(Rec. & Tape D).**
Home office: New York, N.Y., Caytronics Corp. **(Rec. & Tape D, OS, RJ, I & E).** (See for prod. distributed). (SEE ADVERTISEMENT)

China Books & Periodicals Inc., 210 W. Madison St. Zip: 60606. Tel: 782-6004. **(Rec. I).**
Home office: San Francisco, Calif.
Imports from People's Republic of China, Democratic Republic of Vietnam.

Columbia Recs. Sales, 5404 W. Touhy Ave., Skokie 60076. Tel: 463-0900. Reg'l Dir.: Don Van Gorp; Sales Mgr.: Jim Scully; Assoc. R&B Dir.: Granny White; Reg'l Promo. Mgrs.: Ron Bennett, Al Gurewitz; Promo. Mgrs.: Craig Braun, Bill Catino, David Remedi, Charles Knox. **(Rec. & Tape D).**

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Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Ernie's One Stop Recs. Inc., 1827 S. Michigan Ave. Zip 60616. Tel: 842-4153. Owner: Ernie Leaner; Mgr. & Buyer: Ben Sheats. **Local Branch:** 824 E. 79 St. Zip 60616. Tel: 874-7600. Mgr.: Bill Leaner; Buyer: Ben Sheats. **(Rec. OS).**

Flerlage Ents., see Kinnara Dists.

Fletcher's-1 Stop Recs. & Tapes, 450 E. 75 St. Zip 60619. Tel: 874-4484. Owner & Buyer: E. Fletcher **(Rec. & Tape OS).**

Gaelic Imports, 2175 N. Austin Blvd. Tel: 622-4102 **(Rec. I).**
Branch: Cleveland, Ohio.
Labels imported: All labels from Great Britain & Ireland.

Galgano Dist'g Corp., 4147 W. Armitage Ave. Zip 60639. Tel: 235-3800. Owner: Anthony Galgano; Mgr.: John Galgano; Buyers: Singles, John Galgano; Albums & Tape, Gene Gorjaczew **(Rec. & Tape OS).**
Tape lines: All lines.
Playback equip.: Hitachi, Peerless, Pioneer
Phonographs: Hitachi, Pioneer.
Accessories: Audio Magnetics, GRT, Le-Bo, Recoton, Scotch. (SEE ADVERTISEMENT)

Gibson's Town & Country Dist., 1956 W. 51 St. Zip 60609. Tel: 776-0700. Owner & Buyer: A.E. Gibson, Mgr.: Linda Grab **(Rec. & Tape D & OS).**
Rec. labels: Birch, Bluebonnet, Canaan, Christian Faith, Christian Folk, Heart Warming, Jim, Light, Rainbow, Sacred, Sing, Singcord, Skylight, Word
Tape lines: Canaan, Christian Faith, Christian Folk, Heart Warming, Jim, Light, Myrrh, Sacred, Sing, Singcord, Skylight, Word

Handleman Co., 626-30 Thomas Dr., Bensenville 60106. Tel: 595-1715. Branch Mgr.: Lawrence Hicks; Buyers: Singles, Yvonne Rizzo; Albums & Tape, Lawrence Hicks, Ron Kehr **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

Hit Recs. Inc., 10614 S. Mackinaw Ave. Zip 60617. Tel: 734-2244. Pres.: Charles N. Stephens **(Rec. & Tape RJ).**

K R P C O/Kiderian Rec. Dists., 4926 W. Gunnison St. Zip 60630. Tel: 545-0861. Owner: Raymond Peck; Mgr.: George Peck; Buyers: Singles, Vince Hartnet; Albums, Ray Peck **(Rec. D).**
Rec. labels: Alpha-Vern, Armenian, Beck-Peck, Black Beauty, Chicago Sound Factory (CSF), Centaur Talent, Dick/Hike, Ghetto, Glenoaks, Illinois Producing Corp. (ILL), Kid, Kiderian, LRM, Ray Peck Prod'ns, Recordgraph, ST Lewis, Virgin Vinyl, Wind City

Kinnara Dists. (div. of Kinnara-Flerlage), 4323 N. Elston Ave. Zip 60641. Tel: 588-7735. Owner & Gen. Mgr.: Raeburn Flerlage. Opns. Mgr. & Albums Buyer: Charles Nessa. **Local branch:** Flerlage Ents., PO Box A-3080. Zip: 60690. Tel: 493-6110. Tape Buyer: Mark Zapel. **(Rec. & Tape D).**
Rec. labels: Adelphi, Advent, Aircheck, Archives of Folk, Jazz, & Piano, Arhoolie, Asch, Audiophile, Avant, Bandstand, Barrelhouse, Bartok, Bay, BetCar, Big Band Archives, Big Bear, Biograph, Blind Pig, Blossom Dearie, Blue Goose, Blue Labor, Blues Beacon, Blues Classics, Boogie Woogie, Bornand, Broadside, CIT, CMS, CRI, Cambridge, Choice, Columbia Special Prods., Composers Rec'gs, Conversa-Phone, County, Creative World, Crystal, Curtain Calls, Daffodil, Delos, Desto, Dyer-Bennet, Editions Makossa, Everest, Eubie Blake Music, F&W, Fat Cat's Jazz, First Edition (Louisville), Fairmont, Folk Legacy, Folklyric, Folkways, Front Hall, GHB, GSC, Gateway (Vetco), Halcyon, Happy Jazz, Haydn Society, Herwin, Historical, Icon, Illinois Jacquet, India Navigation, Indian House, JCOA, Jacquet, Jazz Archives, Jazzology, Jazz Show Case, Jazz Treasury, Joyce, Kanawha, Kicking Mule, King Bluegrass, Legacy, Leviathan, Log Cabin, Louisville, MJR, Mamlish, Mar-Bren, Mark 56, Mary, Master Jazz, Melodeon, Monitor, Monmouth Evergreen, Mountain Railroad, Munich, Muskadine, Nessa, New Orleans, Oblivion, Old Homestead, Oldie Blues, Old Timey, Orion, Olympic, Pandora, Paredon, Pelican, Philo, Phoenix, Piedmont, Proscenium, Puritan, Queen-Disc, RBF, Radiola, Rebel, Revelation, Rounder, Rumbleseat, Saga, Scholastic, Serenus, Sheffield, Skyline, Southland, Sound Effects, Sounds, Sound Stage, Sountrack, Spivey, Spotlite (UK), Spotlite (US), Stinson, Sunbeam, Survival, Swing Treasury, Takoma, Tara, Testament, Third World, Totem, Tradition, Trix, Vetco, WIMR, Watt, Wirm, Yazoo, Zap, Zim

Lieberman Ents. Inc., 1000 Touhy Ave., Elk Grove Village 60007. Tel: 593-2120. Mgr.: Jerry Skillicorn; Buyer: Singles, Wayne Grossman; Albums & Tape, John Tupper **(Rec. & Tape RJ).**
Home office: Minneapolis, Minn. **(Rec. & Tape OS & RJ).**

Little Al's Recortapes, 3216 W. Lawrence Ave. Zip 60625. Tel: 478-6114. **(Rec. & Tape OS & RJ).**

London Recs. Midwest Dist'g Corp., 6363 Gross Point Rd., Niles 60648. Tel: 647-0410. Mgr.: Mel Kahn; Ass't Mgr.: Stan Meyers; Promo.: Erwin Barg, Paul Diamond **(Rec. D, Tape D & OS).**
Rec. labels: Abkco, Argo, Ashley, Buddah, Chess/Janus, Crossover, Das Alte Werke, Deram, Hi, Hi Country, Kama Sutra, Living Language, London, London Int'l, L'Oiseau Lyre, MAM, Mach, Muse-Onyx, Parrot, Pawn, Phase 4 Stereo, Ranwood, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Telefunken, Threshold.
Tape lines: All lines. (SEE ADVERTISEMENT)

M & A Rec. Whslers., 1801 S. Lumber St. Zip 60616. Tel: 421-1003. Pres.: Merrill Rose; Gen. Mgr.: Jack Rose; Buyer, Ron Bernstein. **(Rec. D), (also Rec. D as Surplus Recs. & Tapes).**
Rec. labels: Candide, Turnabout, Vox. (SEE ADVERTISEMENT)

M C A Dist'g Corp., 7440 N. Frontage Rd., Skokie 60076. Tel: 674-9860. District Mgr.: Jack Parker; Sales Mgr.: Tony Ignoffo; Promo.: Greg Dodd. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

M S Dist'g Co., 7901 N. Caldwell, Morton Grove 60053. Tel: 478-1133, 966-0150. Pres.: Milton T. Salstone; VP & Gen. Mgr.: Tony Dalesandro; Sales Mgr.: Harold Davis. **(Rec. & Tape D).**
Rec. labels: A&M, Alligator, Arista, Aware, BASF, BRC, Big Foot, Big Tree, Black Forum, Black Jazz, Blue Note, Bold, Booman, Brunswick, Bryan, CTI, Casablanca, Cat, Chelsea, Claridge, Creative World, Dakar, Dark Horse, Daybreak, De-Lite, Delmark, Disneyland, Dore, Drive, Ear, Elephant, Era, Fantasy, Flying Fish, GRC, Gemigo, Gordy, Grateful Dead, Groove Merchant, Gull, Hotlanta, Island, Kudu, LMI, Legend, Liberty, Libra, Lieberman, Mango, Manticore, Mega, Melodyland, Metronome, Milestone, Motown, Mowest, Neighborhood, Ode, Ovation, PIP, Partee, Philly Groove, Phoenix, Playboy, Prestige, Private Stock, Pye, Rare Earth, Redd Foxx, Respect, Rocky Road, Roulette, Round, Roxbury, Salvation, Soul, Soulville, Sussex, Syntonic Research, TK, Takoma, Tamla, Thunderbird, Truth, 20th Century, United Artists, Vanguard, Virgo, Vista, Weird World, 20th Century, Westbound

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 2623 N. Pulaski Rd. Zip 60639. Tel: 342-6600. Buyer: Paul Buetel. **(Rec. & Tape OS & RJ).**
Home office: Minneapolis, Minn.

Mid-America Specialty Dist. Inc., 4025 N. Ravenswood Ave. Zip 60613. Tel: 528-5600. Pres. & Close-out Buyer: Howard M. Rosen; VP: Felix Lazazzera; Mgr.: Maurice Rousso; Buyer: Ron Fischel. **(Rec. & Tape OS & RJ).**
Branch: Youngstown, Ohio.

Mid Central Music Dist. Corp. **(Rec. & Tape OS)**—Pres.: Jerome Cathey; VP: Ron St. John; Gen. Mgr.: Royce Oatis—see Special Rec. Sales Inc.

Mr. T's Volume Rec. & Tape Sales, 1728 E. 87 St. Zip 60617. Tel: 375-8445. Owner: Max Tannenbaum. Sales Mgr.: Johnny Johnson. **(Rec. & Tape D, OS & RJ).**
Distributes cut-outs, overstocks, promotional material.

Musical Isle of America, 7901 N. Caldwell, Morton Grove 60053. Tel: 966-0150. Gen. Mgr.: Tony Dalesandro. **(Rec. & Tape RJ)**
Home office: Los Angeles, Calif. (Exec. office only)

Pan American Recs. Inc., 3751 W. 26 St. Zip 60623. Tel: 521-1100. Owners: H. & M.S. Frenkel; Mgr. & Buyer: B. Rodriguez. **(Rec. & Tape D, OS & RJ).**
Rec. labels: ARV, Alegre, Alhambra, All Art, Ansonia, Arcano, Audio Latino, Audiomex, Audiovox, Azteca, Bego, Bernal, Borinquen, Buena Suerte, CBS de Mexico, CR, Caliente, Capri, Carino, Caytronics, Costeno, Cotique, Cri Cri, DLV, Del Rio, Del Sol, Del Sur, Del Topo, Del Valle, Dimsa, Disco Grande, Discolando, Discos Columbia, Discuba, Disneylandia, Dominante, EGC, East Bend, Eco, Falcon, Fama, Flor, Flor Mex, Freddie, Fuentes, GC, Gas, Gema, Good Luck, Guti, Ideal, Im-

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   Memorex
   Ampex
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   Lebo
   Recoton
   Savoy
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6. Head Supplies
   Stone Factory
   Morgan Love
   Rana Pipen
   Seventh Heaven
   Berney Karp
7. Magazines
   Rolling Stone
   National Lampoon
   High Times
8. Vac-O-Rec
9. D. Stat
10. Disc. Washer and Fluid

pacto, Keyloc, Kubaney, Latin Int'l, Latin Soul, Magda, Marsol, Mate, Mexico, Mex Melody, Mericana, Miami, Mister G, Montilla, Musart, Musimex, Neliz, Norteno, Novavox, Nuevo, ORO, Odeon, Orfeon, Pan Americana, Papalote, Parnaso, El Pato, Peerless, Pronto, Raff, Rico, Rovi, Seeco, Sombrero, Son-Art, Sonolux, TR, Teardrop, Teca, Tex-Mex, Tico, Tikal, Torres, Tropical, UA Latino, Velvet, ZAZ, El Zarape.
Tape lines: Ansonia, Arcano, Audio Latino, Audiomex, Audiovox, Bego, Bernal, Buena Suerte, CBS de Mexico, CR, Caliente, Capri, Carino, Caytronics, Columbia, Cotique, Del Rio, Del Sur, Del Topo, Del Valle, Dominante, EGC, Falcon, Fama, Freddie, Fuentes, Gas, Gema, Keyloc, Kubaney, Latin Int'l, Latin Soul, Magda, Marsol, Mex-Melody, Musart, Musimex, Norteno, Novavox, Orfeon, Parnaso, Peerless, Raff, Rovi, Seeco, TR, Teca, Tex-Mex, ZAZ, El Zarape.

Phonodisc Inc., Bldg. 2, 4825 N. Scott St., Suite 206, Schiller Park 60176. Tel: 478-1133, 966-0150. Reg'l Dir.: Bob Van Meter; Branch Mgr.: Ralph Kick. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Sorino, Stormy Forest, Vertigo, Verve.

Phonograph Int'l Inc., 820 Davis St., Suite 330, Evanston 60201. Tel: 866-8550. Mgr.: Harvey Neil Hunt. **(Rec. I & E).**

Polish Rec. Center of America, 3055 N. Milwaukee Ave. Zip: 60618. Tel: 772-4044. **(Rec. & Tape I).**
Imports from Poland.

R C A Recs., Gateway 11 Bldg., Suite 1400, 120 S. Riverside Plaza. Zip: 60606. Tel: 782-0700. Reg'l Sales Mgr.: Larry Gallagher; Branch Sales Mgr.: Tom Potter. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel.
Tape lines: Same as rec. labels.

Royalco Int'l, 3622 W. 26 St. Zip: 60623. Tel: 277-4747. Mgr.: Fernando Vian. **(Rec. D).**
Home office: McAllen, Tex.
Rec. labels: Arv Int'l, Bego, CR, Falcon, Ric.

Ruby Sales Co. Inc., 4038 W. Armitage Ave. Zip: 60639. Tel: 276-5484. Pres.: Reuben W. Lawrence. **(Rec. & Tape RJ)**

Chet Schafer Prod'ns, 864 N. Ashland Ave. Zip: 60622. Tel: 421-4372. Owner & Buyer: Chet Schafer. **(Rec. & Tape D).**
Rec. labels: Bel-Aire, Chicago Polkas, Dyno, Gold, Halo, Ram, Sound, Starr, Steljo.
Tape lines: Bel-Aire, Chicago Polkas, Dyno, Halo, Sound, Steljo.

Sound Unlimited, 5325 W. Touhy, Skokie 60076. Tel: 674-0850, 539-5526. Exec. Officer: Noel Gimbel. **(Rec. & Tape OS & I).**
Imports selected English product & cut-outs.
Accessories: Blank tape (Capitol, Maxell, Memorex, Scotch, TDK); needles (Pfanstiehl); Le-Bo & Watts prods. (SEE ADVERTISEMENT)

Special Rec. Sales Inc., 757 W. 79 St. Zip: 60620. Tel: 723-9545. Owner: Sonny Hodges; Sales Mgr.: Jerome Cathey; Promo: Ron St. John. **(Rec. & Tape RJ), (Rec. & Tape OS** as Mid Central Music Dist. Corp.).

Surplus Recs. & Tapes, 1801 S. Lumber St. Zip: 60616. Tel: 421-1003. Pres.: Merrill Rose; Gen. Mgr.: Jack Rose; Buyer: Ron Bernstein. **(Rec. D), (also Rec. D** as M&A Rec. Whslers.)
Branch: Rochelle Park, N.J. **(Rec, D & E, Tape E).**
Distributes: cut-outs, surplus.

Universal Music Mdsrs. Inc., 3259 N. Ashland. Zip: 60657. Tel: 528-8827. Owners: Joe & Arthur Weiss; Mgrs.: Pranjivan Patel, Joe Russo. **(Rec. & Tape OS & RJ).**

Warner/Elektra/Atlantic Corp., 2489 S. Wolf Rd., Des Plaines 60018. Tel: 298-3100. Mgr.: Irv Rohblatt. **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, Disc-Reet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

• PEORIA AREA (Area Code 309)

Royal Sounds, 609 W. Glen. Zip: 61614. Tel: 691-8320. Owner & Mgr.: David E. Prince; Buyer: Gimmie Ward. **Local branch:** 525 Court St., Pekin 61554. Tel: 346-6302. Mgr.: Linda McMillion. **(Rec. & Tape OS).**

• ROCKFORD (Area Code 815)

Festival of Song Music Co., 5500 E. Riverside Dr. Zip: 61111. Tel: 654-1260. Owner & Buyer: E.L. Myers; D&E Mgr.: Richard L. Myers; OS Mgr.: David R. Myers. **(Rec. & Tape D, OS & E).**
Rec. labels: American Artist, Avant Garde, Calvary, Camden, Canaan, Capitol, Chaplain, Christian Faith, Christian Folk, Columbia, Creative Sound, Diadem, Dino, FourMost, Harmony, Harvest, Heart Warming, Impact, Jim, Kiddyland, Light, Mark V, RCA, Rainbow, Sacred, Sing, Skylite, Songs of Faith, Superior, Supreme, Tempo, Van Impe, Vista, Word, Zondervan. (Gospel & sacred music only).
Tape lines: Same as rec. labels.

INDIANA

• DECATUR (Area Code 219)

Midwest Dists., 138 N. Second St. Zip: 46733. Tel: 724-2066. Mgr. & Buyer: Deanee May. **(Rec. & Tape RJ).**
Home office: Fort Wayne, Ind. (Exec. office only).

• EVANSVILLE Area Code 812)

Mobile Rec. Serv. Co., 2019 Ravenswood Dr. Zip: 47714. Tel: 476-8236. Mgr.: Robert Kotulek. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

• FORT WAYNE AREA (Area Code 219)

Car-Tape Dists. Inc., 8339 N. Clinton. Zip: 46825. Tel: 484-2556. Owner & Mgr.: Robert W. Carteaux; Buyer: Toni Johnson. **(Tape D, OS & RJ).**
Tape lines: A&M, Ampex, Canaan, Capitol, Columbia, Elektra, Epic, GRT, Heart Warming, Laff, Liberty, MCA, Mercury, RCA, Reprise, Sacred, United Artists, Warner Bros., Word.
Playback equip.: 8SR, Craig, Hitachi.
Accessories: Le-Bo, Phanstiehl, Tracs, Watts.

Midwest Dists., 2415 Forest Park Blvd. Zip: 46805. Tel: 483-8230. Owner & Mgr.: Walt Ostermeyer. (Exec. office only).
Branch: Decatur, Ind. **(Rec. & Tape RJ).**

Mobile Rec. Serv. Co., RR3, Churubusco 46723. Tel: 693-9542. Mgr.: James Morris. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

• GARY (Area Code 219)

Paradise One Stop, 2035 W. 15 Ave. Zip: 46404. Tel: 944-9273. Owner & Buyer: Quinton Nunn; Mgr. & Buyer: Rose Nunn. **(Rec. & Tape OS).**

United Nat'l Rec. Sales, 4393 Tri-City Plaza. Zip: 46406. Tel: 949-1208. Owners: Bobby & Maxine Joiner. **Local branches:** 1101 E. 21 Ave. Zip. 46407. Tel: 882-4210—1329 W. Fifth Ave. Zip: 46401. Tel: 949-1378. **(Rec. OS).**

Woodard Rec. Serv., 2011 Madison St. Zip. 46407. Tel: 885-1908. Owner & Mgr.: Dewitt W. Woodard. **(Rec. & Tape RJ).**

• INDIANAPOLIS (Area Code 317)

A 8 C Rec. & Tape Sales, 5550 Progress Rd. Zip. 46241. Tel: 247-8491. Mgr.: Thomas Whalen; Buyers; Singles, Mike Verloop; Albums, James Coffin. **(Rec. & Tape OS & RJ). Local branch:** 1352 N. Illinois St. Zip: 46204. Mgr.: Roberta Hunt. **(Rec. & Tape OS & RJ). Home office:** Fairfield, N.J.

Father's & Sun's Inc., 4100 Industrial Blvd. W. Zip. 46254. Tel: 293-5310. Exec. VP: Marc Freije; VP & Gen. Mgr.: David Crockett; VP Mktg.: Donald Stidham; Export Mgr.: Teri Broerse; Sales Rep.: Frank Brown. **(Rec. & Tape D, OS, I & E).**
Rec. labels: Grateful Dead, Round, cut-outs & overstocks.
Tape lines: Same as rec. labels.
Rec. labels imported: ECM (Germany).
Accessories: Blank tape (BASF, Capitol, Columbia, Maxell); Watts prods.

Indy/Pendent Inc., 5539 E. Washington St. Zip: 46219. Tel: 356-2196. Owner & Pres.: Tommy Wills; Singles Buyer: Steve Thomas. **(Rec. & Tape D & OS).**
Rec. Labels: Adam, Alley, American Heritage, Arto, Barton, Beverly Hills, Brite-Star, Compo, Country Capers, Eagle, Elm, Fayette, Flo-Feel, Ford, Goldband, Gusto, Homa, IRDA, Jadar, Jemkl, Jessup, Juke, LMI, La Val, MGB, Minaret, Mor-Wright, Musicor, New, Nugget, Oweman, Papa Joe's, Piper, Plantation, Pleasure, Raven, Rica, Roulette, SSS Int'l, Shotgun, Sun, Swamp-Root, Telstar, Terry-Gregory, 3-Star, Tomco, Triune, Vic, Virgo, West, Woodrich.

Wholesale Rec. & Tape Sales, 1312 N. Capitol Ave. Zip: 46202. Tel: 639-5491. Owner, Mgr. & Buyer: Don A. Gobrecht. **(Rec. & Tape OS.)**

• MOORESVILLE (Area Code 317)

Golden Memories Recs. Inc., PO Box 217. Zip: 46158. Tel: 831-5207. Pres.: William J. Haskett. **(Rec. D & E),**
Distributes oldies.

• SOUTH BEND (Area Code 219)

Horseshoe Dists. & Serv. Co., 3510 Langley Dr. Zip: 46614. Tel: 291-3262. Owner: Webb Foley; Mgr.: Kim Brown; Buyer: Ruth Brown. **(Rec. D).**
Branches: Los Angales, Calif.; Nashville, Tenn.
Rec. labels: Accent, Advance, Alfie, Award, BJ8, BPL, Bal, Buddy, CEM, Camaro, Cantaloupe, Carib, Cartay, Cartwheel, Chris, Country Capers, DPG, Daniels, Dellita, Derrick, Domino, Dorado, Driftwood, Electron, Empire, Freedom, Funky, Glenn, HSE, IGL, J8, Jay Bird, Jemkl, Jessup, KeLeHi, Kim-Pat, Kopy Kat, Kosons, Little Crow, M, Major, Makai, Mayhams, Melron, Metro Country, Michigan Bluegrass, Misty, Neon, New England, Palomino, Princess, Ravan, Round Robin, SRC, Shipp, Shore Country, Soul Vista, Special, Stan, Three Star, Warrior, Wasp, Wrayco, Yucca.

Polka Partners Dists., 1717 W. Ewing Ave. Zip: 46613. Tel: 287-3411. Owner: George S. LaDewski; Buyer: Lucky LaDewski. **(Rec. & Tape D).**
Rec. labels: AmPol, Astro, Bel-Aire, Chet Schafer Prod., Cuca, Czech, Data, Delta Int'l, Eurotone, Guide, Halo, Jay Jay, Kermit, Ram, Rave, Ray, Rex, Rite, Sound Inc., Stella, Studio 5, USANA, V-Recs., Wright.
Tape lines: All polka lines.

IOWA

• CLINTON (Area Code 319)

V R A Int'l Recs. Inc., 424 12 Ave. S. Zip: 52732. Tel: 243-6400. Pres., Owner & Buyer: Gary Unger. **(Rec. OS, RJ, I & E).**

• DES MOINES (Area Code 515)

A 8 C Rec. & Tape Sales, PO Box 358, Zip. 50302; 3301 McKinley Ave. Zip: 50321. Tel: 285-0551. Mgr.: Robert Pockrandt; Sales Mgr.: Steve Meline. **(Rec. & Tape OS & RJ).**
Home office: Fairfield, N.J.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 1630 Locust St. Zip: 50309. Tel: 282-8185. Mgr.: Jack Mishler; Sales Mgr.: Jack Neidt; Buyers: Singles, Bonnie Roy; Albums, Ray Munson. **(Rec. & Tape OS & RJ).**
Home office: Minneapolis, Minn.

• DE WITT (Area Code 319)

Mobile Rec. Serv. Co., RR1. Zip: 52742. Tel: 659-5051. Mgr.: Larry Steward. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

KANSAS

• KANSAS CITY (Area Code 913)

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 99 Greystone Ave. Zip: 66103. Tel: 371-8590. Mgr.: Wayne Olson; Buyer: Rich Hawthorne. **(Rec. & Tape OS & RJ).**
Home office: Minneapolis, Minn.

• LAWRENCE (Area Code 913)

Kief's Rec. & Stereo Supply Inc., PO Box 2, 711 W. 23 Rd. Zip: 66044. Tel: 842-1544. Owner: John J. Kiefer; Mgr. (Area Buyer: Karl Hoffman. **(Rec. & Tape OS & RJ).**

• PARSONS (Area Code 316)

Music Center Rec. Dist., 2500 Grand Ave. Zip: 67357. Tel: 421-2782. Owners: H.A. & Pearl G. Stephens. **(Rec. & Tape D).**
Rec. labels: Country Star, Gospel Star, Jay Bird, Process, Red Start, Rock Star, Starlet, Steve-Adore, Steve's Crusade.
Tape lines: Same as rec labels

• SHAWNEE MISSION AREA (Area Code 913)

Hoffman Inds. Inc., 12216 W. 79 Terr., Lenexa 66215. Tel: 888-4885. Pres.: Arnold J. Hoffman. **(Rec. & Tape RJ).**

• WICHITA (Area Code 316)

Friends II Music Inc., 303 S. Greenwich Rd. Zip: 67207. Tel: 686-7496. Pres.: William M. Morris; Buyer: Carolyn Pharris. **(Rec. & Tape RJ).**

KENTUCKY

• CAMPBELLSVILLE (Area Code 502)

Central Electronics, PO Box 340, 113 N. Central Ave. Zip: 42718. Tel: 465-5631. Owner & Buyer: Randall B. Herron. **(Rec. & Tape D, OS & RJ).**
Rec. labels: Christian Faith, Design, Heart Warming, Hilltop, Little Darlin', Pickwick, Sing, Skylite, Songs of Faith, Stateswood, Temple, Up Front.
Tape lines: Nashboro, Nashville, Paramount, Pickwick, Plantation, Premier, Radiant, SSS Int'l, Scepter, Sing, Skylite, Songs of Faith, Starday-King, Stateswood, Sun, Word.
Playback equip.: Arthur Fulmer, Stellasonic.
Phonographs: Delmonico, Major, Victor
Accessories: Spindles (8SR), tape caddies (Amberg), head cleaners (Transcriber), needles & cartridges (Electro-Voice, Transcriber).

• LEXINGTON (Area Code 606)

Wild Turkey Prod'ns, PO Box 1777. Zip: 40501. Tel: 233-0285. Owner, Mgr. & Buyer: Joe A. Lewis Jr.; Promo. Dir.: J. Allan Renfrow. **(Rec. D).**
Rec. labels: Adelphi, Alligator, Arhoolie, Blind Pig, Delmark, Flying Fish, King Bluegrass, Oblivion, Puritan, Rebel, Rounder, Takoma, Trix. (Also distributes cut-out albums).

• LOUISVILLE (Area Code 502)

Kentuckiana Rec. Sales (div. of Vine Recs. Inc.), 560 S. Fourth St. Zip: 40202. Tel: 582-3331. Rec. Mgr.: Helen Vine; Tape Mgr.: Terry Rogers; Buyers: Singles, Helen Vine; Albums & Tape, Terry Rogers **(Rec. & Tape OS).**

Kincheloe Radio Serv. Inc., 830 S. First St. Zip: 40203. Tel: 585-5126. **(Tape D).**
Tape lines: Ampex, Capitol, Columbia.

Kings Rec. Shop, 240 W. Jefferson St. Zip: 40202. Tel: 584-5535. Owner & Mgr.: Gene King; Buyers: Rec., Ann King; Tape, Gene King. **(Rec. OS & RJ, Tape OS).**

Orbit Radio, PO Box 1644. Zip: 40201. Tel: 584-5535. Owner & Mgr.: S.A. Cisler. **(Rec. & Tape I & E).**
Imports recs. from France, Germany, Italy, Japan, Scandinavia, UK; pre-recorded tape; tape playback equip. from Germany & Japan.
Exports pre-recorded tape, playback equip.

Shively One Stop, 4464 Shively Center. Zip: 40216. Tel: 447-4951. Owner & Mgr.: A.R. Brown **(Rec. & Tape OS).**

• OWENSBORO (Area Code 502)

Wax Works Inc., 320 Washington Ave. Zip: 42301. Tel: 683-1585. Owners: Leroy & Terry Woodward; Buyer: Leroy Woodward. **(Rec. OS & RJ, Tape D, OS & RJ).**
Tape lines: Ampex, Capitol, Columbia, GRT, Heart Warming, Mercury, Musicor, Philips, RCA, Scepter, Smash, WEA, Word.

Webster's Inc., 1308 W. Ninth St. Zip: 42301. Tel: 685-3029. Owner & Mgr.: Doug Webster. **(Rec. & Tape RJ).**


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specialized wholesaler with extensive knowledge of the retail market • complete record inventory in rock, jazz, cut-outs, imports, 8 track & cassette, prerecorded tape • full accessory line in blank tape, Savoy tape carriers, record care products • experienced international exporters
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LOUISIANA

• ALEXANDRIA (Area Code 318)

Gospel Dist. Inc., PO Box 1706, 1212 Main St. Zip: 71301. Tel: 443-2549. Owner & Mgr.: J.D. Davis. **(Rec. D, OS & RJ).**
Distributes all gospel labels.

Music Racks, 1406 Fourth St. Zip: 71301. Tel: 453-2549. Owner & Mgr.: J.D. Davis. **(Tape OS & RJ).**

• BATON ROUGE (Area Code 504)

New Generation Inc., 10090 Florida Blvd. Zip: 70815. Tel: 272-1700. Owner: Irwin Shaab; Mgr.: Morty Shaab; Buyer: M. Reis. **(Rec. & Tape RJ).**

Red Stick Whsle. Music Inc., PO Box 101, Zip: 70821; 6465 Renoir Dr. Zip: 70806. Tel: 927-8020. Owner: Thomas Guarino; Mgr.: Angela Guarino; Buyers: Singles, Thomas Guarino; Albums & Tape, Cary Carlin. **(Rec. & Tape D, OS & RJ).**
Distributes Independent rec. & tape labels.

Ronnie's, 316 Riverside Mall. Zip: 70801. Tel: 344-0322. Owner: Ronnie Shaab; Mgr.: Bea Harris; Buyers: Ronnie Shaab, Bea Harris. **(Rec & Tape OS, I & E).**

• LAFAYETTE (Area Code 318)

Stagg's Music Shoppe, 503 N. University. Zip: 70501. Tel: 232-1575. Owner: L.R. Stagg; Mrg.: Louisette B. Stagg; Buyers: Singles, Rose Menard; Albums, Louisette B. Stagg. **(Rec. OS).**

• LAKE CHARLES (Area Code 318)

Goldband Rec. Dist. Corp., PO Box 1485, 313 Church St. Zip: 70601. Tel: 439-8839. Pres.: Eddie Shuler; Mgr.: H. Miller; Buyer: Jeff Le June. **(Rec. & Tape D).**
Rec. labels: Americana, Anla, Blues Unlimited, Bold, CAM, Discus, Esquire, Farm, Folk-Star, Heart Warming, Impact, Jador, Jeb, Jin, La Louisianne, Lanor, Luffcin, Lyric, Nugget, Pelican, Puget Sound, Resco, Shannon, Soul Unlimited, Strobe, Swallow.
Tape lines: Americana, Anla, Blues Unlimited, Bold, CAM, Discus, Esquire, Farm, Folk-Star, Heart Warming, Impact, Jador, Jeb, Jin, La Louisianne, Lanor, Luffcin, Lyric, Nugget, Pelican, Puget Sound, Resco, Shannon, Soul Unlimited, Strobe, Swallow.

• LAPLACE (Area Code 504)

Disco-Tape Unlimited Inc., PO Box 817. Zip: 70068. Tel: 652-3179. Owner: Murphy Madere; Mgr.: R. Edler Jr.; Buyer: R. Edler. **(Rec. & Tape OS).**

• MONROE (Area Code 318)

Rack Serv. Co. Inc., 2601 Newcomb St. Zip: 71201. Tel: 322-1446. **(Rec. & Tape RJ).**

• NEW ORLEANS (Area Code 504)

All South Dist'g Corp., 1924 Lafayette St. Zip: 70113. Tel: 522-1157. Owner & Mgr.: Henry J. Hildebrand Jr.; Buyers: Singles, Jeff Fontz; Albums, Henry J. & Warren Hildebrand; Tape, Jeff Fontz, Warren Hildebrand Jr. **(Rec. & Tape D, OS & RJ).**
Rec. labels: A&M, Abet, Alithia, All Platinum, Arhoolie, Arista, Avco, Bang, Bell, Black Forum, Black Jazz, Blue Note, Brunswick, Buddah, CTI, Cadet, Caedmon, Calla, Canaan, Casablanca, Checker, Chelsea, Chess, Cobblestone, Contemporary, Crazy Cajun, Creed, Crescent, D, Dakar, De-Lite, Deram, Disneyland, Dooto, Dore, Era, Excello, Fantasy, Galaxy, Glades, Golden, Good Time Jazz, Gordy, Gospel, Gospel Truth, Groove Merchant, Hi, Hob, Island, Jamie, Janus, Jewel, Jin, Kama Sutra, Kent, Kenwood, Kudu, Laff, La Louisianne, London, MAM, Mankind, Mega, Motown, Mowest, Musicor, Nasco, Nashboro, Neighborhood, Ode, Original Sound, Ovation, PIP, Parrot, Paula, Phil-L.A. of Soul, Philly Groove, Pickwick, Plantation, Prestige, Project 3, Ranwood; Rare Earth, Respect, Richmond Treasury Series, Ronn, Roulette, Roxbury, Savoy, Scepter, Sing, Skylite, Soul, Specialty, Stang, Sun, Sussex, Swallow, Takoma, Tamla, Teardrop, Threshold, 20th Century, United Artists, VIP, Vanguard, Vibration, Vista, Wand, Westbound, Whit, Word.
Tape Lines: All lines.
Accessories: Fidelitone, Le-Bo, Savoy.

Bernard Rec. & Tape Sales, PO Box 13487, New Orleans 70185; 1525 Airline Hwy., Metairie 70001. Tel: 837-8110. Pres., Mgr. & Buyer: Jack Bernard. **(Rec. & Tape OS & RJ).**

Hel-lo Rec. Co. Inc., 710 Aris Ave., Metairie 70005. Tel: 831-1356. Pres. & Mgr.: Vincent P. Lofaso. **(Rec. & Tape RJ).**

Is Music Inc., 8700 W. Judge Perez Dr., Chalmette 70043. Tel: 279-1120. Mgr.: Gary J. Edwards. **(Rec. & Tape D).**
Rec. labels: Bourbon 641, Dulai, Nobility, Second Line, Shalom, Sound of New Orleans.
Tape lines: Same as rec. labels.

Lee Rec. Dist., 4546 S. Park Dr., Metairie 70001. Tel: 888-2406. Owner, Mgr. & Buyer: Paul V. Lee. **Local branch:** 122 Focis St. **(Rec. D).**
Rec. labels: Alligator, Benjie, Blue Goose, Delmark, Federal, King, Souffle, Soul-Po-Tion, Symposium, Takoma, Trix, Up Front, Yazoo.

New South Sales, PO Box 15914. Zip: 70175. Tel: 866-2810. Mgr. & Buyer: Eleanor Dameron. **(Rec. D).**
Home office: Decatur, Ala., Heritage Sales.
Rec. labels: Ahura Mazda, Biograph, Blue Goose, Davis Unlimited, Flying Fish, Kicking Mule, New Orleans, Rebel, Rounder, Takoma, Yazoo.

One Stop Rec. Shop Inc., 350 S. Rampart St. Zip: 70150. Tel: 524-3372. Owner & Mgr.: Joe Assunto; Buyer: Lloyd Legendre. **(Rec. OS).**

Phonodisc Inc., 6830 Catina St. Zip: 70124. Tel: 524-7240. Resident Salesman: David Yeates. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

Seven 8 Prod'g, 715 Camp St. Zip: 70130. Tel: 581-4253. Mgr.: Joe Banashak. **(Rec. D).**
Rec. labels: Alon, Arwood, Beautiful, 8usy 8, Channel 1, Country, Foggy Mountain, Instant, Polytex, Rosemont, Seven 8, Silly, Soul, Sphere, Stoneham, Stoneway, Trandular, Tune-Kel, Wide World, Zonk.

Territo Ents. Inc., 510 Lafayette St., Gretna 70053. Tel: 366-6001. Pres., Owner & Buyer: Samuel C. Territo. **(Rec. & Tape D & OS). (Rec. & Tape RJ as Top Rak** Rec. & Tape Serv.).
Rec. labels: Antika, Arhoolie, Artco, Bayou Country, Brazo, Brite Star, Cajun Classics, Cajun Jamboree, Cambridge, Charlie, Circle B, Country Blues, Dictation, Dooto, Elm, Exodus, GNP Crescendo, Houma, Jin, K-Ark, Kent, Laff, La Louisianne, La Val, Music City, Original Sound, Partee, Rachael, Raven, Rebel, Royal American, Sabre, Samter, Sat, Shannon, Specialty, Spera, Swallow, Tomco, Triune, Vega.
Accessories: CBA Essentials, Rivertone, Transcriber.

Top Rak Rec. & Tape Serv. **(Rec. & Tape RJ), see** Territo Ents. Inc.

• SHREVEPORT (Area Code 318)

B & B Sales Inc., PO Box 7297, 211 N. Market. Zip: 71107. Tel: 222-9382. Mgr. & Buyer: Al Bell. **(Tape D).**
Tape lines: Ampex, Capitol, Columbia, GRT, MCA, Mercury, Modern, RCA.
Playback equip.: Hitachi, Mecca.
Accessories: Tape carrying & storage cases (Savoy).

Stan's Rec. Serv., 728 Texas St. Zip: 71101. Tel: 222-7182. Owner: Stanley J. Lewis; Mgr.: Ronnie Lewis; Rec. Buyers: Ronnie Lewis, Frankie Spano, Jessie Camp; Tape Buyer: George Willis. **(Rec. & Tape D, OS & RJ).**
Rec. labels: ABC, A&M, A/S, Abet, Abkco, Ace of Hearts, Agape, Ala, Alithia, All Platinum, Alston, Amanda, Amaret, Angel, Anthem, Apple, Apt, Ardent, Arista, Ashley, Asylum, Atco, Atlantic, Audio Treasury, Avco, BASF, Back Beat, Bang, Barnaby, Bayou, Bearsville, Bee Gee, Bell, Big Tree, Blue Note, Bluesway, Blue Thumb, Bold, Brown Bag, Brownstone, Brunswick, Brut, Buddah, CTI, Cadet, Calla, Camden, Canaan, Candy, Capitol, Capricorn, Casablanca, Cat, Charisma, Chart, Checker, Chelsea, Chess, Chimneyville, Chisa, Chrysalis, Clean, Clintone, Cobblestone, Columbia, Command, Cotillion, Cream, Creative Funk, Creed, Crescendo, Curtom, Cutlass, Dade, Dakar, Daybreak, De-Lite, Deluxe, Deram, Dial, Dig, Dionn, Disneyland, Dooto, Dore, Dot, Douglas, Duke, Dunhill, Eastbound, Ebony Sound, Elektra, Embryo, Enterprise, Entrance, Epic, Evolution, Excello, Fame, Family Prod'n, Fantasy, Federal, Flashback, Flying Dutchman, Fontana, Fungus, GSF, Galaxy, Gamble, Glades, Glori, Goldband, Golden, Gordy, Gospel, Gospel Corner, Gospel Truth, Greene Bottle, Grunt, HSE, Harmony, Harvest, Heart Warming, Hi, Hickory, Hob, Hollywood, Horoscope, Hot Wax, Impact, Imperial, Im'press, Impulse, Inner City, Innovation, Invictus, Island, JMI, Jamie, Janus, Jay-Walking, Jet Stream, Jewel, Jim, Jin, Jolly Rogers, Just Sunshine, Kama Sutra, Kapp, Kent, Kenwood, King, Ko-Ko, Kudu, Laff, La Louisianne, Lanor, Laurie, Law-Ton, Lewis, Light, Lionel, Little David, Living Language, London, Luna, MAM, Mandala, Mango, Mankind, Mega, Mercury, Metro-Country, Metromedia, Mikim, Milestone, Million, Modern, Money, Monument, Motown, Mowest, Mums, Muse/Onyx, Music Merchant, Musicor, Myra, Myrrh, Nasco, Nashboro, Nashville, National General, Natural Resources, Neighborhood, North Bay, Ode; Original Sound, PIP, Paramount, Parrot, Paula, Peacock, People, Perception, Philadelphia Int'l, Philips, Phil-L.A. of Soul, Philly Groove, Pickwick, Plantation, Playboy, Polydor, Poppy, Prestige, Pride, Pye, RCA, RSO, Rainbow, Randy, Ranwood, Rare Earth, Redi Soul, Red-Lite, Ref-O-Ree, Reprise, Right-On, Rocky Road, Rolling Stones, Ronn, Roulette, Royal American, Sacred, Savoy, Scepter, Seventy 7, Shelter, Shout, Signpost, Sire, Skye, Smash, Solid State, Sonday, Songbird, Songs of Faith, Soul, Sound of Memphis, Sound Stage, Specialty, Spring, Stang, Starday, Stax, Steeple Gospel, Stoneway, Stormy Forest, Sugar Hill, Sun, Sun Flower, Sussex, Swallow, TMI, Tamla, Tangerine, Target, Thomas, Threshold, T-Neck, Today, Top & Bottom, Tower, T-Rex, Trip, Triune, Tri-Us, Truth, Tumbleweed, 20th Century, Uni, United Artists, Vanguard, Verve, Vibration, Victor, Vigor, Vista, Vocalion, Volt, Wand, Warner Bros., We Produce, Westbound, Westminster Gold, Wide World, Win or Lose, Wooden Nickel, Word, World Pacific Jazz, Zodiac.
Tape lines: Abkco, Amazon, Ampex, Avco, Bold, Canaan, Cherry Red, Chisa, Dooto, Excello, Fantasy, GRT, Galaxy, Glades, Goldband, Gospel Truth, HSE, Heart Warming, Hickory, Hob, Humorsonic, Jewel, Jim, Jin, Kent, Laff, La Louisianne, Mankind, Mega, Mercury, Modern, Motown, Mowest, Musicor, Nashboro, Orbit, Original Sound, Partee, Paula, Perception, Philips, Prestige, Rare Earth, Ronn, Savoy, Scepter, Skyline, Smash, Soul, Specialty, Steed, Stoneway, Stop, Swallow, Tamla, Today, 20th Century, Wand, Weird World, Word.
Playback equip.: Automatic Radio, Craig.
Accessories: Fidelitone, Le-Bo, Memorex, Peerless.

• SULPHUR (Area Code 318)

Keene & Mashburn Inc., 1625 Arizona St. Zip: 70663. Tel: 625-4276. Pres.: L. Russell Keene II; Mgr.: Larry Mashburn; Buyer: Wallace J. Henderson. **Local branch:** PO Box 1075, 1405 Cypress St. Zip: 70663. Tel: 527-6333. Mgr.: Gary Delano; Buyer: Mike Shetley. **(Rec. & Tape OS & RJ).**

• VILLE PLATTE (Area Code 318)

Floyd's Whsle. Dist. Co., PO Drawer 10, 434 E. Main. Zip: 70586. Tel: 363-2184. Owner: J. Floy Soileau; Mgr.: Ray Lafleur; Buyer: Terry Lafleur. **(Rec. D, OS & E, Tape D, OS & RJ).**
Rec. labels: American Playboy, Arhoolie, Bayou, Cajun Classics, Cajun Jamboree, Crazy Cajun, D, Dooto, Eric, Goldband, Jin, Lanor, Lyric, Maison de Soul, Original Sound, Partee, Pickwick, Rebel, Specialty, Springboard, Swallow, Trash, Tripp.
Tape lines: Arhoolie, Crazy Cajun, D, Dooto, GRT, Goldband, Jin, Original Sound, Partee, Specialty, Swallow, Trash.
Playback equip.: Hitachi, Lear Jet Stereo.
Accessories: Ampak, GRT, Le-Bo, Pfanstiehl, Seebro. (SEE ADVERTISEMENT)

MAINE

• PORTLAND (Area Code 207)

Commercial Dist., 8 Somerset St. Zip: 04101. Tel: 774-5362. Owners: Jack & Herbert Holmes; Mgr.: Bill Tiffany; Buyers: Singles, Jake Rice; Albums & Tapes, Bill Tiffany. **(Rec. & Tape D, OS & RJ).**
Rec. labels: CBS, Capitol, London, MCA, MGM, Motown, RCA, UA, WEA groups.
Tape lines: All lines.
Accessories: Recoton, Savoy, Watts.

East Coast Dists., 200 Anderson St. Zip: 04101. Tel: 772-5665. Pres.: John Jannace; Mgr.: Dave Gonyer. **(Rec. & Tape D & RJ).**
Rec. labels: ABC, A&M, Atco, Atlantic, Barnaby, Bell, Bluesway, Cadet, Capitol, Chess, Colgems, Columbia, Deram, Diamond, Dot, Dunhill, Elektra, Epic, Fantasy, Gordy, Hickory, Jubilee, Kama Sutra, Kirshner, London, MGM, Mercury, Monument, Motown, Parrot, Philips, Plantation, Polydor, RCA, Ranwood, Reprise, Roulette, Scepter, Smash, Soul City, Tamla, 20th Century, United Artists, Verve, Verve/Folkways, Vista, Volt, Wand, Warner Bros.
Tape lines: A&M, ABC, Archive, Atco, Atlantic, Bang, Bell, Capitol, Columbia, Command, Deram, Dunhill, Elektra, London, MGM, Mercury, Monument, New Voice, Parrot, RCA, Reprise, Scepter, Vanguard, Warner Bros.
Playback equip.: Craig, Sony.

• YORK (Area Code 207)

Reltron Dists. Inc., 1 Hilltop Dr. Zip: 03909. Tel: 363-2800. Pres.: Stephen Small; VP & Buyer: Curtice M. Ricker; VP & Mgr.: Daisy D. Ricker. **(Rec. & Tape D, OS & RJ).**
Rec. labels: Alshire, Capitol, Columbia, GRC, Gusto, Pickwick, Polydor, Power Pac, Starday, WEA group.
Tape lines: Alshire, American Tape, Ampex, Capitol, Columbia, Command, Custom Rec'g, Dot, Dunhill, Eagle Music, Enterprise, Epic, Fresh, GRC, GRT, Gusto, Lon-

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JIM LAVIS, General Manager, Rack Division
JERRY STEINBERG, General Manager, Distribution Division

don, MGM, Parrot, Pickwick, Power Pac, RCA, Reprise, Starday, US Tape Inds., WEA group.
Playback equip.: Automatic Radio, Belair, Hitachi, Lear Jet Stereo, Masterworks, Mecca, Panasonic, RCA.
Accessories: Audio Devices, Le-Bo, Savoy.

MARYLAND

• BALTIMORE METROPOLITAN AREA (Area Code 301)

Ellis Dist'g Corp., 33 New Plant Court. Zip: 21117. Tel: 363-1212. Owner: Edgar H. Ellis; Mgr.: Joe Noto; Buyer: Florence Cohen. **(Rec. RJ, Tape D, OS & RJ).**
Tape lines: All lines.
Accessories: Le-Bo, Recoton.

M C A Dist'g Corp., 2711 Gatehouse Dr., Village of Purnell. Zip: 21207. Tel: 448-9300. Sales Mgr.: Ed Keelan; Promo: Frank Falise. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

Mar Matic Sales Co. Inc., 1140 E. Cold Spring Ln. Zip: 21239. Tel: 435-1477. Cable: MATIC. Pres.: Maurice Sykes; VP & Sales Mgr.: Joseph S. Barranco. **(Rec. E).**
Exports only to military bases overseas.

Marshall-Mangold Dist'g Co. Inc., 4805 Nelson Ave. Zip: 21215. Tel: 542-7214. Owner: Manny Goldberg; Mgr.: Sandy Miller. **(Rec. D & RJ).**
Rec. labels: Archive of Folk & Jazz Music, Cetra, Counterpoint, Design, Disneyland, Esoteric, Everest, Pickwick, Unart, Up Front.
Accessories: Recoton.

Musical Isle of America Inc., Azar Ind'l Center, 6 Azar Court. Zip: 21227. Tel: 247-2221. Mgr.: John Brenner. **(Rec. & Tape RJ).**
Home office: Los Angeles, Calif. (Exec. office only).

Musical Sales One Stop Inc., 134 W. Mount Royal Ave. Zip: 21201. Tel: 837-5757. Pres.: Milton Bereson; Gen. Mgr.: Mashe Mehlman; Buyers: Singles, Walter Meineke; Albums, Joe Stinett, Stan Wegerski; Tape, John Langenfelder. **(Rec. & Tape OS & E).**

Seeburg Dist'g One Stop, 7251 Standard Dr., Parkway Ind'l Center, Hanover 21076. Tel: 796-8950. Mgr.: Diana Balint. **(Rec. OS).**

U S Rec. Co., 142 Alco Pl. Zip: 21227. Tel: 247-2550. Mgr.: Victor Tremmel; Buyer: Michael Denmark. **(Rec. RJ & E).**
Home office: Somerset, Mass.

Wollman's Music Shop, 233 S. Broadway. Zip: 21231. Tel: 675-7990. Owner: Helen Wollman; Mgr.: Sharon Botkin; Buyers: Singles, Helen Wollman; Albums, Sharon Botkin. **(Rec. & Tape OS).**

• BELTSVILLE (Area Code 301)

A B C Recs., 10225 Southard Dr. Zip: 20705. Tel: 937-1850. Branch Mgr.: Russ Flanagan; Buyer: Bill Parker. **(Rec. & Tape D).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.

• COLUMBIA (Area Code 301)

Warner/Elektra/Atlantic Corp., 5575 Sterrett Pl. Zip: 21043. Tel: 730-1922. Sales Mgr.: Joe Del Medico. **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Casablanca, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

• GERMANTOWN (Area Code 301)

Capitol Recs., Century XXI, 20030 Century Blvd. Zip: 20767. Tel: 428-0790. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O'.

• HAGERSTOWN (Area Code 301)

Interstate Rec. Dists. Inc., 211 S. Locust St. Zip: 21740. Tel: 733-1378. Owners: Richard M. & Melvin C. Greenwald; Mgr.: Carlton Smith. **(Rec. & Tape OS & RJ)**

• HYATTSVILLE (Area Code 301)

Drum Major Music Dist., 5611 Landover Rd. Zip: 20785. Tel: 864-3935. Owner: Michael P. Mackulics; Opns. Mgr.: Charles Dolak; Buyer: Tom Hodges. **(Rec. OS).**

• LANDOVER (Area Code 301)

Joseph M. Zamoiski Co., 1101 DeSoto Rd. Zip: 21223. Tel: 644-2900. VP: Irvin Gomprecht; Mgr.: Jerry Steinberg; RJ Mgr.: Jim Lavis; Buyers: Singles, Joyce Heider; Albums, Jim Lavis, Jerry Steinberg; Tape, Jim Lavis, Joyce Heider.
Rec. labels: Abkco, Ace, All Platinum, Alshire, BASF, Black Gold, Brand X, Brut, Buddah, Casablanca, Chapter One, Charisma, Chimneyville, Claridge, Commercial, Creative World, Crossover, Dana, Dash, De-Lite, Deram, Dictation Disc, Disneyland, Dooto, ESP, Everest, Fiesta, GSF, Gang, Glori, Groove Merchant, Gusto, Island, Hi, JMT, Jamie/Guyden, Kama Sutra, Kent, Legend, Libra, London, MAM, Nationwide Sound, Olympic, PIP, Parrot, Phase 4 Stereo, Pickwick, Phi Kappa, Playboy, Phil-L.A. of Soul, Project 3, Red Coach, Red-Lite, Richmond, Royal American, Scepter, Seagull, Selville, Shadybrook, Shannon, Shor, Songbird, Steady, Stereo Treasury, Sunburst, Sussex, Syntonic Research, TK Prod'ns, T-Neck, Takoma, Threshold, Top & Bottom, UK, United Artists, Vigor, Wand, World.
Tape lines: All major lines.
Phonographs: Zenith.
Playback equip.: Kraco.
Accessories: Le-Bo. (SEE ADVERTISEMENT)

• RANDALLSTOWN (Area Code 301)

Coronet Music Dist. Inc., 3911 Sybil Rd. Zip: 21133. Tel: 655-5145. Mgr. & Buyer: Sam Anoff. **(Rec. & Tape RJ).**
Home office: Reisterstown, Md., Action Dist'g Co. **(Rec. & Tape D).**

• REISTERSTOWN (Area Code 301)

Action Dist'g Co., 521 Main St. Zip: 21136. Tel: 833-2255. Owners: Sam & Mark Anoff, Leonard Radinsky; Mgr.: Sam Anoff; Buyers: Singles, Mark Anoff; Albums & Tape, Sam Anoff. **(Rec. & Tape D), (Rec. & Tape RJ as** Coronet Music Dist. Inc.).
Branch: Randallstown, Md., Coronet Music Dist. Inc. **(Rec. & Tape RJ).**
Rec. labels: Alshire, Antique, Barrel, Bolero, Big Smoky, Brougham, Bullet, Cambria, Cloud 9, Cordak, Country Int'l, Country Soul, Crown, Custom, Disneyland, Essar, Faderkat, GC, Granite, HCP, Heart Warming, Hilltop, Histring, Huron, Icepac, Jemkl, Larrick, Mark V, McMonigle, Moonstone, NRS, Peter Pan, Pickwick, Rocking Horse, Round Robin, Sacred, Sanctuary, Studio, Superior, Superstar, Tornado, Vista, World Int'l.
Tape lines: Alshire, Disneyland, Essar, Heart Warming, Hilltop, Pickwick.
Playback equip.: Audiovox, Mercury, Peerless, Tempest.
Phonographs: Same as playback equip.
Accessories: Amphile, Ess & Ess, Le-Bo, Sterex.

Coronet Music Dist. Inc. **(Rec. & Tape RJ),** see Action Dist'g Co.

• SAVAGE (Area Code 301)

D & H Dist'g Co., 8220 Wellmoor Court. Zip: 20863. Baltimore Tel: (301) 792-7000; Washington D.C. Tel: (202) 953-3000. Contact: Fred Prediger. **(Rec. & Tape D & RJ).**
Home office: Harrisburg, Pa. (see for prod. distributed).

• SILVER SPRING AREA (Area Code 301)

Adelphi Recs. Inc., PO Box 288. Zip: 20907. Tel: 270-9440. Owner: Harry Rosenthal; Mgr. & Buyer: Eugene Rosenthal. **(Rec. D).**
Rec. labels: Adelphi, Advent, Ahura Mazda, Alligator, American Heritage, Bay, Bea & Baby, Blind Pig, Blue Labor, Bomp, Cur-Non, Crazy Cajun, Delmark, F&W, Flying Fish, Folk Legacy, Green Tree, Herwin, JCOA, Jessup, Jin, Kicking Mule, La Louisianne, Lima Bean, Living Folk, Mamlish, Mill City, Muskadine, North Star, Oblivion, Old Homestead, Onyx, Pearl, People's Music Works, Piedmont, Puritan, Rebel, Riverboat, Rounder, Skyline, Swallow, Sweet Jane Ltd., Symposium, Takoma, Titanic, Trix, Unanimous Anonymous, Voyager, Watt, Zap.

Columbia Recs. Sales, 8720 Georgia Ave. Zip: 20910. Tel: 587-5000. Sales Mgr.: George Deacon; Reg'l Promo. Mgrs.: Vernon Slaughter, Zim Zemarel; Promo. Mgrs.: Earl Rollison, Gerald Thompson. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Phonodisc Inc., 11151 Viers Mill Rd., Wheaton 20920. Tel: 946-7242. Branch Mgr.: Art Gelles. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

R C A Recs., 8630 Fenton St., Suite 120. Zip: 20910. Tel: 585-5575. Sales Mgr.: Bill Reilly.
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel.
Tape lines: Same as rec. labels.

MASSACHUSETTS

• BOSTON METROPOLITAN AREA (Area Code 617)

A B C Recs., 6 Henshaw St., Woburn 01801. Tel: 935-7450. Branch Mgr.: Paul Brousseau; Buyer: Herb Hirsch. **(Rec. & Tape D).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacocok, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.

Best Serv. Rec. Dist. Inc., 301 Centre St., Newton 02158. Tel: 969-1444. Owners: Elliot E. & Bernard Stone; Mgr.: Elliot E. Stone; Buyers: Singles, Richard Zengilowski; Albums, Elliot Stone; Tape, Ronald Ribeck. **(Rec. & Tape OS & RJ).**

Boston Rec. Dist. Inc., 24 Ashmont Rd., Wellesley 02181. Tel: 235-7865. Owner, Mgr. & Buyer: Jerry Flatto. **(Rec. & Tape OS & RJ).**

Capitol Recs., 235 Elm, Dedham 02026. Tel: 329-5770. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O'.

Circle Dist'g Corp. **(Rec. & Tape OS),** see Music Suppliers Inc.

Columbia Recs. Sales, 470 Totten Pond Rd., 4th fl., Waltham 02154. Tel: 890-3814. Sales Mgr.: George Ryan; Reg'l Promo. Mgrs.: Leonard Petze, Salvatore Ingeme; Promo. Mgrs.: Lennie Collins, Ed Hynes. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Dick's Rec. Co. Inc., 890 Providence Hwy., Dedham 02026. Tel: 326-8790. Owner: Richard L. Mitchell; Mgr.: Richard Peach; Buyers: Singles, Richard Peach; Albums, Melvin Robrish. **(Rec. & Tape OS).**

Disc Dists. Inc., 19 Ledge Hill Rd., West Roxbury 02132. Tel: 327-1234. Owner: Jack Sager; Mgr. & Buyer: Frank Spellman. **(Rec. & Tape D).**
Rec. labels: Bang, Black Forum, Black Jazz, CTI, Cookin', Creative World, Dictation Disc, Fort Hill, Gull, Gordy, Gospel Truth, Kudu, Motown, Mowest, Natural Resources, Old Town, Ovation, Partee, Rare Earth, Respect, Salvation, Shout, Soul, Sunburst, Tamla.
Tape lines: Black Jazz, CTI, Gordy, Motown, Old Town, Ovation, Rare Earth, Soul, Tamla.

Disco Inc., 50 Revere Beach Pkwy., Medford 02155. Tel: 391-1650. Buyers: Singles, Gabriel Margolis; Albums, Fred Traub. **(Rec. & Tape OS & RJ).**

E-Z One Stop Rec. Serv. Inc., 92 Segamore St., North Quincy 02171. Tel: 328-7900. Owner & Mgr.: Aaron H. Gross; Buyer: Robert Levin. **(Rec. & Tape OS), (Rec. & Tape D & RJ** as Royal Dists.).

M C A Dist'g Corp., PO Box 249, 233 Needham St., Newton Upper Falls 02164. Tel: 244-7294. District Mgr.: Sam Mercurio; Sales Mgr.: Dick Keyes; Promo.: Bob DiPietro. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

Malco Inds. (div. of Malden Mop & Brush Co.), 266 Broad St., Lynn 01901. Tel: 595-7500. Gen. Mgr.: A.T. Goldstein. **(Rec. RJ).**

Malverne Dists. Inc. of Boston, 77 Summer St. Zip: 02110. Tel: 423-3820. Sales Mgr.: George Mull. **(Rec. & Tape D).**
Home office: Long Island City (New York Metropolitan Area), N.Y., Malverne Dists. Inc.
Rec. labels: Anthem, Blue Note, Brut, Buddah, Charisma, Claridge, Creed, Curtom, Excello, Fame, Grateful Dead, Imperial, Kama Sutra, Kenwood, Mediarts, Minit, Nashboro, Round, Soundbird, Specialty, Sussex, United Artists, Veep.
Tape lines: Grateful Dead, Nashboro, Round, Specialty, United Artists.

Massachusetts Rec. Dist'g Co., 633 Massachusetts Ave. Zip: 02118. Tel: 266-1002. **(Rec. & Tape OS & RJ).**

Music Merchants of New England Inc., 52 Cummings Park, Woburn 01801. Tel: 935-6160. Mgrs.: Howard Ring, Robert Levinson; Sales Mgr.: William Gilbert. **(Rec. & Tape D), (Rec. & Tape OS & RJ as Music Sales Inc.).**
Rec. labels: Abkco, Alligator, Barbary Coast, Bert & I, Bold, Casablanca, Children's Recs. of America, Colonial, ESP, End, Fantasy, Fast Track, Galaxy, Gee, Golden Crest, Gold Star, Island, Living Language, Mainstream, Mega, Milestone, Muse, Onyx, Playboy, Post, Prestige, Ranwood, Roulette, Standard, Syntonic Research, TK, Virgo.
Tape lines: Abkco, Barbary Coast, Bold, Colonial, Fantasy, Fast Track, Golden Crest, Island, Living Language, Mainstream, Prestige, Standard.
Accessories: Blank loaded tape (Memorex), record care equip. (Watts).

Music Sales Inc. **(Rec. & Tape OS & RJ)**—Tel: 935-7500. Pres.: Howard Ring—see Music Merchants of New England Inc.

Music Suppliers Inc., 77 Wexford St., Needham Heights 02194. Tel: 444-9310. Pres.: Harry Carter; VP: Gordon Dinerstein; Buyers: Vaughn Aghajanian, James Lawson. **(Tape D), (Rec. & Tape OS** as Circle Dist'g Corp.).
Tape lines: All major lines.
Accessories: Storage cases (Peerless).

New England One-Stop Rec. Dist. Inc., 290 Moody St., Waltham 02154. Tel: 894-4800. Owner: Robert A. Kallish; Mgr. & Buyer: Bill Corston. **(Rec. & Tape OS).**

Peter's Rec. One-Stop Inc., 880 Providence Hwy., Dedham 02026. Tel: 329-5210. Owner & Mgr.: Peter McDermott; Buyers: Singles, Peter McDermott; Albums, Donald Moscatelli. **(Rec. OS).**

Phonodisc Inc., 21 Jacob Way, Reading 01867. Tel: 426-4672. Branch Mgr.: Paul Wennick. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

R C A Recs., 360 First Ave., Needham Heights 02194. Tel: 444-7204. Sales Mgr.: Rich Attinson. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel.
Tape lines: Same as rec. labels.

Rand Sales Inc., 11 Columbia St., Framingham 01701. Tel: 875-4336. Owner: Thomas Plaut; Mgr. & Buyer: William Murphy. **(Rec. & Tape RJ).**

Record People, 18 Franklin St., Somerville 02145. Tel: 623-0933 **(Rec. D).**
Home office: New York, N.Y.
Rec. labels: Andrew's Music, Arcane, Birth, CF, CJ,

CMC, Carousel, Chatham Square, Choice, Composers Collective, Concord Jazz, EPI, Emanem, Etoile, Eubie Blake, Experiences Anonymes, Fairmont, Glendale, Halcyon, Harbinger, India Navigation, JRC, Jazz Archives, Jazz Masters, Jim Taylor Presents, Joyce, Labor, Lyrichord, Mary, Master Jazz, Mbari, Minona, Mirrorsonic, Music Minus One, Nessa, Noumedia, PM, Phoenix, Revelation, Sackville, Segue, Steeplechase, Strata, Strata-East, Supernal, Survival, Tribe, Unanimous Anonymous, Unit Core, Zim

Royal Dists , 96 Sagamore St , North Quincy 02171 Tel 328-1822 Owner & Mgr Aaron H Gross **(Rec. & Tape D & RJ). (Rec. & Tape OS as E-Z One Stop Rec** Serv Inc)
Rec. labels: Contessa, Crown, Custom, Mother Goose cut-outs, overstocks
Tape lines: Flair 30, Modern, cut-outs, overstocks
Accessories: Recoton

Seeburg Dist'g One Stop, 40 Teed Dr , Randolph 02368 Tel 961-4150 Pres J Dillon Buyer Leo Kricorean **(Rec. OS)**

Warner / Elektra / Atlantic Corp , 110 H Commerce Way, Woburn 01801 Tel 935-5170 Mgr Don Dumont **(Rec & Tape D)**.
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec labels

• FALL RIVER (Area Code 617)

Record Sales, 1 West St Zip 02720 Tel 675-1522 **(Rec. D & E)**.
Rec. labels: Archive of Folk & Jazz, Bert & I, Concert-Disc, Counterpoint, Disneyland, Everest, Olympic Period Sine Qua Non Tradition, Turnabout, Vanguard, Vox

• LOWELL (Area Code 617)

Grzyb Rec. Dist Co Inc , 30 Burgess St Zip 01852 Tel 458-2148 **(Rec. & Tape D, OS & RJ)**.
Rec. labels: Almar Archer, Bel-Aire, Cadet, Chicago Colonial Data Delta, Dyno, Eastwind, Eurotone, Fiesta Gabriel, Goodwill, Goral Halo IRM, Jay Jay Jolly J s Kay, Kerebo L-Kay, Le Mans MGM Ram Rave, Request, Rex Rise Rola Scibek Bros , Sounds Spectrum, Starr Steljo, Stella Studio 5, Sure, Usana WAM YAR
Tape lines: Almar Archer, Bel-Aire, Cadet Chicago, Colonial Delta Dyno Eastwind Fiesta Goodwill, Goral Halo IRM, Jay Jay, Kerebo L-Kay, Le Mans Request Rex Rola Sounds Starr, Steljo Stella, Studio 5, Sure Usana, WAM YAR

• MILLBURY (Area Code 617)

R & R Recs , 4 Upton St Zip 01527 Tel 755-9343 Mgr & Buyer Roger Cofsky **(Rec. D)**.

• NEW BEDFORD (Area Code 617)

Penco Rec Co 428 Wood St Zip 02745 Tel 995-0595 Owners Francisco A. Penha, Americo Afonso Mgr Francisco A Penha **(Rec. & Tape I & E)**.
Rec. labels imported: Alvorada Belter, Clave Estudio Lisboa, Odeon, Ofir, Orfeu, Rapsodia, Telectra (all Portugal)
Tape lines imported: Alvorada, Coimbra Estudio Lisboa, Ofir, Orfeu Rapsodia (all Portugal)
Exports pre-recorded tapes.

• SHREWSBURY (Area Code 617)

Music Machine PO Box 262 Zip 01545 Owner Paul Brough, Mgr & Buyer M Faddoul **(Rec. & Tape OS)**.

• SOMERSET (Area Code 617)

U S Rec Co , 185 Riverside Ave Zip 02726 Tel 676-3061 Mgr Daniel Gittelman, Buyers Singles Georgianna Jordan Albums Daniel Gittelman **(Rec. & Tape RJ & E)**.
Branches: Baltimore, Md , **(Rec. & Tape RJ & E)**; Albany, N Y **(Rec. & Tape RJ)**.

• SPRINGFIELD (Area Code 413)

M C A Dist'g Corp 31 Elm St Zip 01103 Tel 732-6219 Sales Mgr Harry Borrelli, Promo John Allen **(Rec. & Tape D)**.
Rec. labels: Coral, MCA, Rocket, Shelter Tally Track
Tape lines: Same as rec labels

• WEBSTER (Area Code 617)

Gay Time Rec Dist , Box 381 Zip 01570 Quinebaug, Conn. Tel (203) 935-5172. Owner Edward J Wojciechanski **(Rec. & Tape D)**.
Rec. labels: Ampol, Bel-Aire, Chicago, Data Delta Dyno, Halo, IRM, Jody, Le Mans, Rave, Rex Rim Rola Sound, Starr, Steljo WAM
Tape lines: Ampol Bel-Aire Chicago, Dyno, Halo, IRM, Jody, Le Mans, Rave, Rex, Rim, Rola Sound Starr, Steljo WAM

MICHIGAN

• CHARLOTTE (Area Code 517)

Martens Mobile Rec Serv , 2256 W Lawrence Zip 48813 Tel 543-3313 Owner Charles Martens. **(Rec. OS & RJ)**.

• DEARBORN (Area Code 313)

Radio Frank Inc , 14442 Michigan Zip 48126 Tel 584-6880 **(Tape D & OS)**.
Tape lines: A&M, Ampex Atlantic, Capitol, Colonial Columbia, Fiesta, GRT, Gross, Liberty, Motown, RCA, Reprise, Scepter, United Artists, Warner Bros.
Playback equip.: Automatic Radio, Cartapes, Clarion, Craig, Electrophonic, Kraco, Lloyds, Motorola, Muntz, RCA, Ranger Sharp, Sony, Tenna
Accessories: Head cleaners (Radio Frank), storage cases (Amberg, Le-Bo), Service

• DETROIT METROPOLITAN AREA (Area Code 313)

A 8 C Recs , 19111 W 10 Mile Rd , Southfield 48075 Tel 357-3133 Sales Mgr Bill Schulte **(Rec. & Tape D)**.
Rec. labels: A8C, A8C-Audio-Treasury, A8C-Backbeat, A8C-Blue Thumb, A8C-Command Quadraphonic, A8C-Dot, A8C-Duke, A8C-Dunhill, A8C-Impulse, A8C-Paramount, A8C-Peacock, A8C-Songbird, A8C-Westminster, A8C-Westminster Grand Awards Anchor, Hot Buttered Soul, Passport, Sire
Tape lines: Same as rec labels

A 8 C Rec & Tape Sales, 14300 Puritan Zip 48227 Tel 272-6620 Mgr Dave Lasher **(Rec. & Tape OS & RJ)**.
Home office: Fairfield, N.J.

Ami Dist Corp , 17337 Lahser Rd Zip 48229 Tel 255-2520 Owners & Buyers Harry Manoogian, Carl Mooradian, Bernard Schwarz **(Rec. & Tape D)**.
Rec. labels: Ala, Audio Fidelity, Avco, Brunswick Bryan, Caedmon, Casablanca, Conversa-Phone, Dana, Eastbound, Fantasy, Fiesta, Golden, Gospel Truth, Groove Merchant, Jay Jay, LMI, Laff, Living Language, Milestone, Monitor Muse, Old Town, Onyx, Prestige, Project 3, Pye, Respect, Standard, Standard Colonial, Sussex, 20th Century, 20th Century-Westbound, Yoga for Life
Tape lines: Ala, Ampex, Audio Fidelity Avco, Brunswick, Colonial, Conversa Phone, Fantasy, Fiesta, Groove Merchant, Jay Jay Monitor, Muse, Nine, Old Town, Onyx Prestige, Standard, Sussex, 20th Century
Accessories: Memorex

Angott Rec & Tape Sales, 2616 Puritan St Zip 48238 Tel 341-7053 Owners Ron Rogers, Allen Walker, Rec Mgr & Buyer Ron Rogers **(Rec. OS, Tape D, OS & RJ)**.
Tape lines: All lines
Accessories: Le-Bo

Arc-Jay-Kay Dist g Co (div. of Handleman Co) 13415 Lyndon Zip 48227 Tel 491-7900 Mgr Tom Schlessinger; Buyers Singles, Mike McKenzie, Albums Tom Schlesinger **(Rec. & Tape D)**.
Rec. labels: A&I A&M, Abkco, Accent Aero Space All Platinum Alston American Variety, Amherst, Arista, Ashley Audio Fidelity, Avco, Aware, BASF, BTM, Bach Guild Ball, Bang, Barnaby, Barometer, Black Forum Black Jazz, Blue Note, Bold Bright Orange, Brut, Buddah, Bumpshop, CTI, Cadet, Cadet / Concept, Cardinal, Carole, Casablanca, Cat Chapter One, Charisma, Chart Checker, Chelsea Chess, Children's Recs. of America, Cinnamon, Citation Claridge Cobblestone, Coliseum Corn, Cotton, Creative World Crescendo Curtom, Dixieland Jubilee, Dore, Dynamite, Dynamo, Eastbound, Ebony Sound Era Everyman, Fantasy, Flashback, Freedom GM GNP GRC, GRT, Glades, Gordy Granite Grant, Grateful Dead, Groove Merchant, Gull, Hi, Hob, Hotlanta, Hot Wax, Island, JMI, Jane, Janus Jay Jay Jay-Walking, Jem, Jewel, Kama Sutra, Karen, Kent Kudu, Laurie, Libra Living Language, London, Luna, MAM Magic City, Magna Glide Mega, Milestone, Motown, Mowest, Mr G, Mr Rogers, Musicor, Natural Resources, Neighborhood, Now, Ode Original Sound Philly Groove, Philly Soulville, Plain Talkin', Plantation Playboy, Post, Powerhouse, Prestige, Private Stock Prodigal, Project 3, Pye, RTV, Ranwood, Rare Earth, Red Coach, Richmond, Right-On, Roadshow Rocky Road, Ronn, Roxbury, Round, Scepter, Shadybrook Shannon, Shout, Silhouettes in Courage, Skye Solid Gold, Soul Soul Power, Soundbird, Southwind, SSS Int l, Spark, Spear, Stang, Stanyan, Stereo Treasury Sussex Sun, Syntonic Research TK, T-Neck Tamla, Target, Threshold Thunderbird, 20th Century, UK United Artists, Vanguard Vibration Vintage Wand Westbound, Zanzee
Tape lines: A&M Abkco Accent, Ala, American Variety, Ampex, Avco, Black Jazz, Blue Note, Bold, Bright Orange, CTI Carole, Cat, Citation, Crescendo, Dixieland Jubilee, GNP, GRT, Glades, Grateful Dead, Hob, Island, JMI, Jay Jay Kent, Kudu, Living Language, Mega, Motown Musicor, Ode, Original Sound, Ovation Project 3, Scepter, TK, Thunderbird, 20th Century United Artists Vintage, Wand

Cadet Dist Co Inc , 13380 Capitol Ave , Oak Park 48237 Tel 548-3171 Owners Harry & Isadore Levin, Buyer Leo Cheslak **(Rec. & Tape D & OS). (Rec. & Tape RJ as** Cornell Recs Inc)
Rec. labels: Derry, Drummond
Tape lines: A&M, Ampex Capitol Columbia, GRT MCA, Motown RCA United Artists WEA
Accessories: Blank tape (Capitol Magnetics) storage cases (Amberg, Le-Bo)

Capitol Recs , 550 E Mandoline St Madison Heights 48071 Tel 583-9600 **(Rec. & Tape D)**.
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya / Angel, Ring-O', Seraphim
Tape lines: Angel, Apple, Capitol, Harvest Haven, Melodiya / Angel, Ring-O

Columbia Recs Sales 24681 Northwestern Hwy , Suite 32, Southfield 48075 Tel 354-0470 Sales Mgr Dennis Hannon, Promo Mgrs Ron Douglas Russ Yerge **(Rec. & Tape D)**.
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec labels
Accessories: Carrying & storage cases, audio accessory cables (Columbia)

Consolidated One-Stop Inc , 13254 Linwood Ave Zip 48238 Tel 865-8665 Owner & Mgr Thomas G Mutter Buyers Thomas G Mutter Dick Dunkle **(Rec. & Tape OS)**.

Cornell Recs Inc **(Rec. & Tape RJ), see Cadet Dist Co. Inc**

Fortune Recs , 3942 Third Zip 48201 Tel 833-5383 **(Rec. E)**.

Gransin Dists., 13731 Woodward Ave , Highland Park 48203 Tel 867-4500. Owner & Mgr Bob Humphreys. **(Rec. & Tape OS)**. (Gospel prod only).

Handleman Co , 670 E Woodbridge St Zip 48226 Tel 961-9565 Pres. David Handleman; Mgr John Kaplan, Buyers Singles, Rose Boyko Albums, Rodney Linnum, John Kaplan; Tape, John Kaplan, Larry Castle **(Rec. & Tape RJ)**.
Branches: Los Angeles, Calif , Denver, Colo , Miami, Fla ; Atlanta, Ga , Chicago, Ill , Kansas City, Mo ; Latham (Albany Area), N Y ,, Charlotte, N.C., Cincinnati, Cleveland, Ohio; Pittsburgh, Pa., Memphis, Tenn., Dallas, Houston, Tex , Alexandria, Va , Seattle, Wash
Int'l branches: Canada—Calgary, Alta ; Moncton, N.B., Toronto, Ont , Montreal, P Q.

Inter / Soul Rec Dists. (div of Inter / Soul Ents, Inc.), 18307 James Couzens Fwy Zip 48234 Tel 862-1878. Owner & Buyer Ernest Kelley; Mgr Willia Hawkins **(Rec. D)**.
Rec. labels: Big Hit, Booman, Capsoul, Geneva, Great Joy, Grill, Inter / Soul, Sunburst, Underground

Len's One Stop, 3415 Chrysler Expwy Dr Zip 48201 Tel 833-5285 Contact Edward Leonard **(Rec. OS)**.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 26010 Pinehurst, Madison Heights 48071. Tel 398-0400.
Mgr Eric Paulson; Buyer Phyllis Radzon **(Rec. & Tape OS & RJ)**.
Home office: Minneapolis, Minn

Martin & Snyder One Stop, 8880 Hubbell Ave Zip 48228 Tel 272-7800 Pres. Chet Kajeski; Mgr & Buyer Joe Ginter **(Rec. OS & RJ, Tape OS)**.

Merit Dists Inc., 15780 Schaefer Hwy Zip 48227 Tel 272-8390 Owner John H Schlee; Mgr & Buyer Larry Rochon **(Rec. & Tape D)**.
Branch: Canada, Merit Music Dists Ltd., Toronto, Ont **(Rec. & Tape D)**.
Rec. labels: A&M, All Platinum, Black Forum, Black Gold, Brown Dog, Buena Vista, CTI, Dearborn, De-Lite, Disneyland Gang, Gordy, Kudu, Listen & Learn, Mainstream Motown, Mowest, Mr Rogers, IX Chains, Ode, Private Stock, Rare Earth, Red Coach, Roulette Savoy, Soul, Stang, Steno-Disc, Tamla, VIP, Vigor, Vista
Tape lines: Same as rec labels
Phonographs & playback equip.: Panasonic
Accessories: Batteries (Mallory), blank tape (Capitol, Memorex, 3M), rec cabinets (Lu Van), carrying & storage cases (Amberg, Fidelity, Metro, Reco), needles (Fidelitone), other prods (Clean Sweep, Le-Bo, Helmar, LP Savers, Seebro)

Music Trend of Detroit 24611 Crestview Court, Farmington 48024 Tel 474-0300 Owner, Mgr & Buyer Gene Silverman **(Rec. & Tape D)**.
Rec. labels: A&M, Abet, Alston, Aware, BASF Babylon, Barnaby, CTI Cadet, Cadet / Concept Cat, Checker Chess, Children's Recs of America, Chimneyville, Contempo, Contemporary, Creed Dark Horse, Disneyland Excello GRC, GRT, Glades, Hob Incrase, Janus, Kenwood, Kudu Mankind, Mega, Metronome, Mystic Moods Nashboro, Ode, Salvation, Scepter, Shadybird Shadybrook, Soundbird TK Turnabout, Vista, Vox Wand, Weird World
Tape lines: A&M, Abet, Alston, Aware, CTI Cat Chimneyville, Contempo, Creed, Dark Horse, Disneyland, Excello, GRC GRT, Glades, Hob, Kenwood Kudu, Mankind Mega, Metronome Nashboro, Ode, Salvation, Scepter, TK, Vista, Wand, Weird World
Phonographs & playback equip.: Panasonic Sharp Electronics
Accessories: Blank tape (3M), tape cases (Metro Savoy)

Phonodisc Inc 29260 Franklin Rd Suite 119, Southfield 48076 Tel 577-3818, 444-1698 Branch Mgr Doug Cordes **(Rec. & Tape D)**.
Labels: Archive, Deutsche Grammophon (DG), Dial ECM, Event, Fontana, Hickory Identify Limelight MGM, MGM Kolob Mercury, People Philips, Polydor Romar, Smash Spring, Stormy Forest, Vertigo Verve

R C A Recs , 22255 Greenfield, Suite 140 Southfield 48075 Tel 352-6610 Sales Mgr Pete Jones **(Rec. & Tape D)**
Rec. labels: Amsterdam Bluebird, Blues Time, Bob Thiele Music, Camden, Erato Flying Dutchman, Grunt Midland Int'l, Pablo, Phantom, RCA, Red Seal Signature, Tom Cat, Victrola, Windsong, Wooden Nickel
Tape lines: Same as rec labels

Robertson Rec Delivery Co , 26820 W Seven Mile Rd Zip 48240 Tel 535-9200 Owner & Mgr Thomas A Robertson **(Rec. & Tape OS), (also Rec. & Tape OS as** United One Stop)

S D C / D T Rec Dist Co , 3411 Woodward Ave Zip 48201 Tel 831-5472, 833-9017, 869-3554 Owners Art Fleming, Dennis Talley, Mgr. John S Pryor, Buyers Tony Newton, Dennis Talley **(Rec. & Tape D & RJ)**.
Rec. labels: Arrow, Bernard, Big Mark, CWWU Column DT Dale, Edith, Flame Gospel Clef, Heavy Hank, Jazz Masters, Look Out, Media-Expo, Movement New Dimension, Stag Strata, Strata-East, Tribe Ypsi
Tape lines: DT, Jazz Masters, Stag, Tribe

Simpson's Whsle Inc , 16540 James Couzens Fwy Zip 48221 Tel 341-1885 Owner Calvin Simpson Jr ; Mgr Lonnie Simpson, Buyer Elizabeth Adanandus **(Rec. & Tape OS)**.

Tant Ents. Inc., 16257 Meyers Rd Zip 48235 Tel 863-2665 Pres & Mgr Billie Thomas; VP & Albums Buyer Ellen Thomas, Promo Bill D Thomas **(Rec. D)**.
Rec. labels: Adelphi, Advent, Aircheck, Alligator, Amalgamated, Arcadia, Arcane, Archive of Folk, Archive of Jazz, Archive of Piano, Arhoolie, Audiophile, Bandstand, Big Band Archives, Big Star, Biograph, Birch Bird, Bix Lives, Black Bird, Black Lion, Blind Pig, Blue Flame, Blue Goose, Blue Hour, Blue Labor Blues Classics, Bomp Boogie Boogie Woodgie Bountiful, Broadway, CJM, Canyon, Cetra Chiaroscuro, Christian Faith Christian Folk, Cinema Climax, Command Performance Concord Jazz, Contemporary Counterpoint / Esoteric, County, Delmark, Dirty Shame Dogwood, EBM Electric Lemon, Empire Enja, Euphonic, Eurodisc, Ever-

est, Extreme Rarities, Fat Cat Jazz, Family, Fairmont, Flying Fish, Folk Legacy, Folk Lyric, Folkways, Fortune, Fox, Front Hall, Fretless, GHB, GRC, Genesis, Glendale, Golden Era, Good Time Jazz, Grass Roots, Herwin, HiFi, Historia, Historical, History, Homespun, IAJRC, India Navigation, Indian House, JCOA, JRC, Jalyn, Jazz Archives, Jazz Live, Jazz Masters, Jazzology, Jazz Panorama, Jazz Showcase, Jazz Society, Jazz Studies, Jazz Treasury, Jazzways, Jim Taylor Presents, Joker, Joyce, Jump, Kicking Mule, King Bluegrass, Klavier, Labor, Lemco, Log Cabin, Long Groove, MJR, Mamlish, Main Man, Mar-Bren, Mark 56, Melodeon, Memory, Merry Makers, Monmouth Evergreen, Music for Collectors, Music Minus One, Metronome, Munich, Muskadine, New Orleans, Nostalgia, Oblivion, Okehdokee, Old Homestead, Oldie Blues (Big Bear), Old Timey, Olympic, Origin Jazz Library, Outhouse, Ozone, Pearl, Pelican, Period, Piedmont, Peter Pan, Philo, Phoenix, Pinetree, Puritan, QCA, Queen Disc, RCM, Radiex, Radio Archives, Radiola, Radio Recs, Radio Greats, Rebel, Red Path, Reedy Cheek, Revelation, Rimrock, Rio, Rite, Rounder, Rural Rhythms, Sackville, Sandpiper, Scala, Scholastic, Showcase, Skyline, Skylite, Sound Effects, Sounds, Sounds of Swing, Sound Stage, Spivey, Spotlight, Startone, Stinson, Sunbeam, Swing Era, Swing Treasury, Symposium, Takoma, Tax, Testament, Thistle, Tom, Totem, Tradition, Tribe, Trip, Trix, Tulip, Union Grove, Valon, Vetco, Voyager, Watt, West Coast, Yazoo, Yorkshir, Zap, Zim.

United One Stop (Rec. & Tape OS), see Robertson Rec. Delivery Co.

Warner/Elektra/Atlantic Corp., 17500 Northland Park Court, Southfield 48075. Tel: 354-2020. Sales Mgr: Gil Roberts. **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

Yopp Recs. Dist. Inc., 7600 Fenkell Zip 48238. Tel: 862-6687. Pres.: Jeffery Yopp. **(Rec. & Tape D).**
Distributes cut-outs.

• FREELAND (Area Code 517)

Mobile Rec. Serv. Co., 330 S. Second St. Zip 48623. Tel: 695-5787. Mgr.: David Coy. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

• GRAND RAPIDS (Area Code 616)

Biehn Bros. Dist'g Co., 505 Jefferson St. SE. Zip: 49503. Tel: 774-9444. Owner & Mgr.: Lawrence H. Biehn; Buyer: Bob Reus. **(Rec. & Tape OS & RJ).**

Kent One-Stop, 41 S. Division Ave. Zip: 49502. Tel: 459-2670. Owner: William Van Gessel; Mgr. & Buyer: Don Stickroe. **(Rec. & Tape OS).**

Monroe Dist'g Co. Inc., 2431 Clyde Park SW. Zip: 49509. Tel: 241-6471. Owner: Herman Rubin; Mgr. & Buyer: Alan Rubin. **(Rec. & Tape RJ).**

• KALAMAZOO (Area Code 616)

La Val Rec. Dist., 226 N. Burdick St. Zip: 49006. Tel: 342-5328. Owner: Vic La Val; Mgr. & Buyer: Vincent Taylor; Promo.: Harry Whited. **(Rec. D).**
Rec. labels: Ball, Bay Tone, Boss, Comedian, Dooto, Funky Finger, Funny, La Val, Luck, Partee, Soul Set, T&L, Trash, Vic, Weird World.

• NEW HAVEN (Area Code 313)

Music City Dists. Inc., 56830 North Ave. Zip: 48048. Tel: 749-5182. Pres.: Lawrence Lick; Mgr.: Jerry Garke. **(Rec. & Tape D).**
Rec. labels: Billie Fran, Capa, Caravan, Cathay, Chi Ro, Cupid, Express, Fun, Fun-ny, IRM, Keepsake, Longhorn, Lusty, Nugget, Partee, Rebel, Rice, Risque, Sims, Sincere, Sound, Stop, Taurus, Trash, Universal Sound, Varsity, Wayside, all polka labels
Tape lines: Cupid, Dyno, Ethnic, IRM, Jay Jay, Keepsake, Rim, Sound, Trash, Universal Sound, all polka lines

• TROY (Area Code 313)

M C A Dist'g Corp., 59 Park St. Zip: 48084. Tel: 588-6943. Sales Mgr.: Gasper Delise; Promo.: Mike Gleason, Tim Walter. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

Music Peddlers Inc., 1755 E. Maple Zip 48084. Tel: 524-2800. Pres.: Carl Thom; Gen. Mgr.: Jerry Adams; Buyers: Singles, Albums & Tape, Linda Powers; Classical Albums & Tape, Bill Close. **(Rec. & Tape OS).**
Accessories: Le-Bo, Pfanstiehl.

MINNESOTA

• MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

A B C Recs., 5001 W. 78 St., No. 990. Minneapolis 55437. Tel: 831-3621. Sales Mgr.: Rich Martin. **(Rec. & Tape D).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.

Brown Bros. Inc., 2321 Washington Ave. N., Minneapolis 55411. Tel: 522-6648. **(Rec. OS).**

Capitol Recs., 4010 W. 65 St., Suite 207, Edina 55435. Tel: 927-4522. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest Haven, Melodiya/Angel Ring-O'.

Columbia Recs. Sales, 4570 W. 77 St., Suite 224, Minneapolis 55435. Tel: 920-8655. Sales Mgr.: Ken Yastic; Promo. Mgrs.: Steve McDevitt, Timothy Kehr. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Dart Recs. Inc., 730 Lyndale Ave. N., Minneapolis 55411. Tel: 374-3420. Pres.: Dick Daly; VP: Alex Allan; Buyers: Singles, Irv Gorsen; Albums & Tape, Joel Coryell. **(Rec. & Tape OS & RJ).**

Heilicher Bros. Inc. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis 55426. Tel: 544-4201. Pres.: Daniel Heilicher; Mgr.: Gene Patch; Promo.: Gary Diamond; Rec. Mgr.: Lu Dahle; Albums Buyer: Bill Swearingen. **(Rec. & Tape D), (Rec. & Tape OS & RJ as J.L. Marsh Inc.).**
Branches: Miami, Fla., Heilicher Bros. of Florida **(Rec. & Tape D & OS); Atlanta, Ga. (Rec. & Tape D);** St. Louis, Mo., Commercial Music Co. **(Rec. & Tape D);** Dallas, Tex., Heilicher Bros. of Texas **(Rec. & Tape D & OS).**
Rec. labels: A&M, ASI, Abkco, Alligator, All Platinum, Argo, Arista, Audio Fidelity, Avant Garde, Avco, Aware, BASF, Bang, Barnaby, Bell, Billingsgate, Black Jazz, Blue Note, Bold, Brut, Bryan, Buddah, CTI, Cadet, Casablanca, Celebration, Charisma, Chart, Checker, Chelsea, Chess, Chisa, Citation, Claridge, Cobblestone, Coliseum, Conversa-Phone, Creative World, Creed, Curtom, Dark Horse, Daybreak, De-Lite, Deram, Dore, ESP, Eastbound, Era, Fantasy, Flying Fish, Four Star, GNP, GRC, GRT, Galaxy, Gang, Glades, Golden Crest, Gordy, Gospel, Granite, Grateful Dead, Groove Merchant, Gull, Gusto, Hi, Hob, Island, JEM, JMI, Janus, Jay-Walking, Jewel, Kama-Sutra, Kent, Kenwood, Kudu, Living language, L'Oiseau Lyre, London, MAM, MSP, Mace, Mainstream, Mankind, Maple, Mega, Metronome, Milestone, Motown, Mowest, Muse, Musicor, Nashboro, Neighborhood, Oblivion, Ode, Ollie, Onyx, Ovation, PIP, Parrot, Partee, Paula, Philly Groove, Plantation, Playboy, Prestige, Private Stock, Prodigal, Project 3, Pye, RTV, Ralton, Ram, Ranwood, Rare Earth, Red Coach, Rocky Road, Roulette, Round, Roxbury, Scepter, Shannon, Shout, Soma, Soul, Soundbird, Spear, Stang, Sun, Sussex, Symposium, Syntonic Research, TK, T-Neck, Takoma, Tamla, Telefunken, Temponic, Thimble, Thistle, Threshold, Thunderbird, Today, Truth, 20th Century, Turbo, United Artists, Vanguard, Vibration, Virgo, WIL-Song, Wand, Westbound.
Phonographs: APF, Audiovox, BSR, Craig, Emerson, Glenburn, Hitachi, Lloyds Electronics, McDonald, Panasonic, Royce, Sanyo, Soma, Superscope, Weltron
Accessories: Amberg File, American Lighting, Ampex, Columbia, Harmony, Hohner, Memorex, Music Master, Paramount Wire, Service, Soma.

Jim's Rec. Shop, 1724 University Ave., St. Paul 55104. Tel: 646-3357. Owner & Buyer: James Christensen. **(Rec. OS).**

Lieberman Ents. Inc., 9549 Penn Ave. S., Minneapolis 55431. Tel: 887-5300. Owner: David Lieberman; OS Mgr.: Doug Ackerman; Buyers: Singles, Larry Ruegemer; Albums & Tape, Sylvester Vanyo. **(Rec. & Tape OS & RJ).**
Branches: Elk Grove Village (Chicago Metropolitan Area), Ill. **(Rec. & Tape RJ); Omaha, Neb. (Rec. OS); Oklahoma City, Okla. (Rec. & Tape OS & RJ).**

M C A Dist'g Corp., 1115 Second Ave. S., Minneapolis 55402. Tel: 332-7428. Sales Mgr.: Jerry Bix; Promo.: Brian Boylan. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis 55426. Tel: 544-4201. Pres.: Amos Heilicher; VP & Gen. Mgr.: Gene Patch; Opns. Mgr.: Manny Swatez; Buyers: Singles, Tom Prenevost; Albums, Bob Dahle. **(Rec. & Tape OS & RJ), (Rec. & Tape D as Heilicher Bros. Inc.).**
Branches: Phoenix, Ariz.; Burlingame (San Francisco & Bay Area), Los Angeles, Calif., Denver, Colo.; Miami, Fla.; Atlanta, Ga., Honolulu, Hawaii; Chicago, Ill.; Des Moines, Iowa; Kansas City, Kan.; Detroit, Mich.; St. Louis, Mo.; Dallas, Tex.; Seattle, Wash.

Phonodisc Inc., 6150 Briardale Court, Fridley 55421. Tel: 335-4343. Resident Salesman: Pete Velser. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

Pyramid Rec. Sales, 506 First Ave. N., Minneapolis 55403. Tel: 333-3825. Mgr. & Buyer: Philip Moe. **(Rec. D).**
Rec. labels: Bigoraph group, County, Monmouth Evergreen, Philo, Radiola.

R C A Recs., 4620 W. 77 St., Edina 55424. Tel: 831-5404. Sales Mgr.: John Swenson. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel.
Tape lines: Same as rec. labels.

Re-Mark-Co. (Jerry's All Rec.), 2444 Cavell Ave. S., Minneapolis 55426. Tel: 545-1211. Owner: J.L. Goldstein; Mgr. & Buyer: Joan Y. Ostrin. **(Rec. & Tape D, OS & RJ).**
Distributes cut-outs, overstocks & promotional material.

Warner/Elektra/Atlantic Corp., 5001 W. 80 St., Minneapolis 55437. Tel: 835-7255. Sales Mgr.: Chester Sleva. **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

MISSISSIPPI

• CLARKSDALE (Area Code 601)

J. Jay Harris Ents. Inc., 208 Sunflower. Zip: 38614. Tel: 627-2253. Owner & Mgr.: J. Jay Harris; Buyers: Singles, Belinda Carraway; Albums & Tape, Rodney Schnadelbach. **(Rec. & Tape OS).**

• JACKSON (Area Code 601)

Bennett's Rec. Dists., 404½ N. Farish St. Zip: 39202. Tel: 353-0023. Owner & Mgr.: James Bennett; Buyers: Singles & Tape, James Bennett; Albums, Carolyn Robinson. **(Rec. & Tape OS)**
Playback equip.: Craig.
Accessories: Capitol.

MISSOURI

• JOPLIN (Area Code 417)

Legg Sales Co., 3003 Schifferdecker. Zip: 64801. Tel: 781-1491. Owner & Mgr.: Gene F. Legg; Buyer: Gary McBride. **(Rec. & Tape OS & RJ).**

• KANSAS CITY (Area Code 816)

Choice Rec. Dists., 321½ Southwest Blvd. Zip: 64108. Tel: 421-2540. Owner: Mildred S. Davidson; Mgr.: Harold Hassler. **(Rec. & Tape D), (Rec. & Tape OS as Davidson's One Stop).**
Rec. labels: Brunswick, Dakar, Excello, Jewel, Kent, NSD group, Nashboro, Paula, Ronn, SSS Int'l group, Spindle, Sun, Triune, Whit.
Tape lines: Ala, Kent, Laff, Modern, Sun
Accessories: Fidelitone, Le-Bo.

Davidson's One Stop, 321 Southwest Blvd. Zip: 64108. Tel: 842-5220. Mgr.: Mildred S. Davidson. **(Rec. & Tape OS), (Rec. & Tape D as Choice Rec. Dists.).**

Handleman Co., 1125 Saline St., North Kansas City 64116. Tel: 421-0135. Mgr.: Arnie Gross; Buyers: Singles, Brenda Cates; Album & Tape, Arnie Gross, Gary Hancock. **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

Kansas City News Dists., 4231 E. 75 Terr. Zip: 64132. Tel: 361-3300. Mgr. & Buyer: Allan Levy. **(Rec. & Tape OS & RJ).**

Musical Isle of America Inc., 1800 Truman Rd. Zip: 64127. Tel: 221-6965. Mgr.: Tony Burasco. **(Rec. & Tape OS & RJ).**
Home office: Los Angeles, Calif. (Exec. office only).

Seeburg Dist'g One Stop, 1601 Forest Ave. Zip: 64108. Tel: 421-4570. Mgr.: Cindy Klein. **(Rec. OS).**

Windy Dist. Co. Inc., PO Box 285, 710 W. Sixth St., Lee's Summit 64063. Tel: 524-8383. Pres., Mgr. & Buyer: Jane M. Longmire. **(Rec. & Tape D).**
Rec. labels: Augsburg, Avant Garde, Broadman, Buddah, CAM, Calvary, Camden, Campus Crusade, Canaan, Capitol, Christian Faith, Christian Folk, Columbia, Concordia, Coral, Creative Sound, Cross, Destiny, Discovery, GIA, Good News, Good Seed, Harmony, Harvest, Heart Warming, Heritage, Hope, Hosanna, Image VII, JIM, John Hall, Light, Lion & Lamb, MCA, Manna, Maranatha, Mark, Message, Messianic, Monument, Myrrh, NALR, New Song, Oak, One Way, Prickwick, Queen City, RCA, Rainbow, Ranwood, Red Seal, Second Coming, Seed, Shalom, Sing, Singcord, Skylite, Sonrise, Summit, Superior, Supreme, Tempo, Unimark, Vista, Word.
Tape lines: Same as rec. labels.

• ST. LOUIS METROPOLITAN AREA (Area Code 314)

Banco Dists. Inc. (div. of CMC Corp.), 2391 Schuetz. Zip: 63141. Tel: 872-8027. Owner: Patrick Morris; Pres., Mgr. & Buyer: John K. Sullivan. **(Tape RJ).**

Columbia Recs. Sales, 100 Progress Pkwy., Suite 135, Maryland Heights 63043. Tel: 878-4004. Sales Mgr.: Dave Swengros; Reg'l Promo. Mgr.: Gene Denonovich; Promo. Mgrs.: Don Miller, Ron Elz. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Commercial Music Co. (div. of Pickwick Int'l Inc.), 1401 N. Price Rd. Zip: 63132. Tel: 997-1800. Pres.: Al Chotin; Sales Mgr.: Sid Kayman; Promo.: A.J. Cervantes Jr. **(Rec. & Tape D), (Rec. & Tape OS & RJ as J.L. Marsh Inc.).**
Home office: Minneapolis, Minn., Heilicher Bros. Inc.
Rec. labels: A&M, ASI, Abkco, Amherst, Antique, Artco, Audio Fidelity, Avco, BASF, BTM, Barnaby, Billingsgate, Black Jazz, Boot, Brunswick, Casablanca, Chiaroscuro, Chisa, Cinnamon, Citation, Creed, Dakar, Dana, De-Lite, Enja, ESP, Era, Fantasy, Fiesta, Four Star, Gabriel, Gang, Gemini, Gordy, Groove Merchant, Gull,



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The House Rec. Dists., 6314 Delmar, Zip 63130, Tel. 726-6277. Owners: Jack L. Brozman, Harold S. Brody. Mgr. & Buyer: Harold S. Brody. **(Rec. & Tape D).**
Rec. labels: Adelphi, Advent, Ahura Mazda, Alligator, American Heritage, Andrew White, Archive of Folk & Jazz, Arhoolie, Bandstand, BetCar, Big Band Archives, Big Star, Biograph, Biscuit City, Black Lion, Blue Canyon, Blue Goose, Blue Labor, Blues Classics, Bomp, Brandywine, Chiaroscuro, Choice, Chord, Command Performance, Concord Jazz, County, Delmark, Dirty Shame, Don Brown, Enja, ESP, Eubie Blake Music, Everest, F&W, Fairmont, Farm, Folk Legacy, Flying Fish, Folk Lyric, Folkways, Golden Eagle, Halcyon, Historical, India Navigation, Innisfree, JCOA, Jazz Archives, Jazz Treasury, Jim Taylor Presents, Joker, Kanawa, Kicking Mule, King Bluegrass, Labor, Lemco, Leviathan, Libra, Log Cabin, Mamlish, Mar-Bren, Mark 56, Master Jazz, Melodeon, Mountain Railroad, Muskadine, Oblivion, Old Homestead, Old Timey, Olympic, Omni Sound, Origin Jazz Library, PM, Pelican, Philo, Phoenix Jazz, Piedmont, Puritan, Radio Greats, Radiola, Rebel, Rounder, Sackville, Skyline, Sounds, Spotlight, Startone, Strata-East, Sunbeam, Survival, Sweet Jane Ltd., Symposium, Takoma, Testament, Thistle, Tradition, Trix, Tulip, Universal Justice, Voyager, Waterfall, Watt, Yazoo, Zap, Zim.
Tape lines: Folkways, Symposium, Takoma.
Accessories: Blank tape (Maxell, Memorex).

L & R Dist'g Inc., 1901-05 Delmar Blvd., Zip 63103, Tel. 421-3622/5633. Owner: Lew Ruben. Rec. Buyer: Linda Rogers. **(Rec. OS).**

M C A Dist'g Corp., 1821 Locust Ave., Zip 63103, Tel. 621-2420. Sales Mgr.: Bob Chilton. Promo. Mgr.: Jean Burman. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 1401 N. Price Rd., Zip 63132, Tel. 997-1800. Pres.: Al Chotin. Sales Mgr.: Bernie Bahr. Buyers: Singles, John Curran; Albums, George Genovese. **(Rec. & Tape OS & RJ). (Rec. & Tape D** as Commercial Music Co.)
Home office: Minneapolis, Minn.

Musical Isle of America Inc. **(Rec. & Tape OS & RJ).** see Roberts Rec. Dist'g Co.

P-B One Stop Rec. Serv. Inc., 1911 Washington Ave., Zip 63103, Tel. 231-2074. Owner: Patrick J. Blunda. Mgr.: Leonard Tillman. Buyers: Singles, Perry F. Blunda, Leonard Tillman; Albums, Perry Blunda. **(Rec. OS).**

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Phonodisc Inc., 1815 Locust St. Zip: 631D3. Tel: 621-7171. Resident Salesman: Jim Chiado. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

R C A Recs., 1171D Administration Dr. Zip: 63141. Tel: 567-5D81. Sales Mgr.: Don Swengros. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel.
Tape lines: Same as rec. labels.

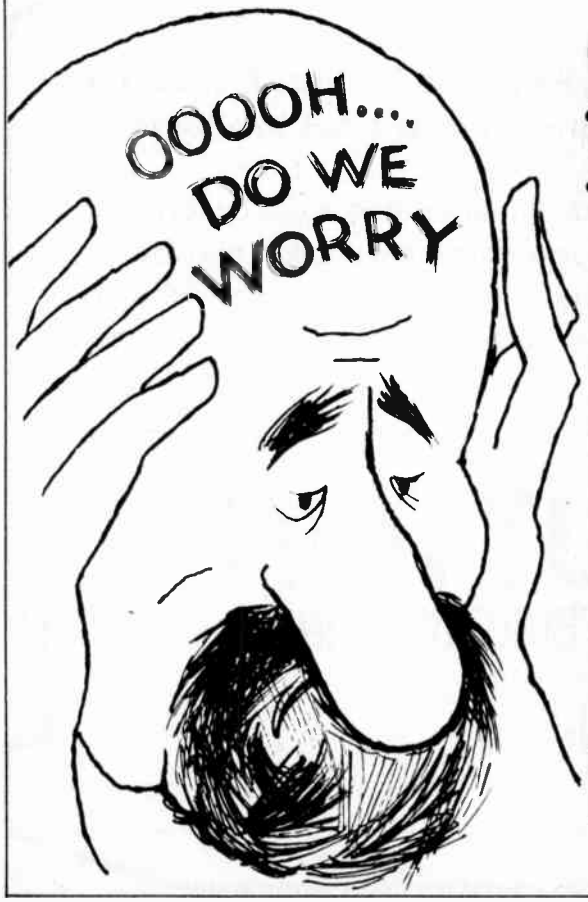
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Roberts Rec. Dist'g Co., 1815 Locust St. Zip: 631D3. Tel: 621-7171. Pres.: Robert L. Hausfater; VP's: Norman Hausfater, Norman Wienstroer; Buyer: Ron Rosen. **(Rec. & Tape D), (Rec. & Tape OS & RJ as Musical Isle** of America Inc.).
Home office: Los Angeles, Calif., Musical Isle of America Inc. (Exec. office only).
Rec. labels: A-1, Accent, All Platinum, Aware, Bang, Banyon Tree, Bell, Beverly Hills, Big Tree, Blue Note, Blue Thumb, Brunswick, Brut, Buddah, Cadet, Caedmon, Canaan, Candide, Cardinal, Checker, Cherry Red, Chess, Cobblestone, Coliseum, Colonial, Curtom, Daybreak, Deram, Disneyland, Dooto, Dore, Dot, Everyman, Family, GNP Crescendo, GRT, GSF, Gamble, Golden, Goldwax, Grateful Dead, Heart Warming, Hi, Hobbit, Hot Wax, Impact, Increase, Jamie, Jetstar, Jewel, Just Sunshine, Kama Sutra, Laurie, Living Language, London, Mainstream, Million, Myrrh, Neighborhood, Original Sound, Orphic Egg, Paramount, Parrot, Partee, Paula, Pavilion, Phil-L.A. of Soul, Philly Groove, Playboy, Prestige, Prophesy, RF, Respect, Richmond, Rocky Road, Ronn, Royal American, Round, Shout, Sire, Stang, Sussex, TA, T-Neck, Threshold, Treasury, Tumbleweed, Turbo, Turnabout, United Artists, Vanguard, Vista, Vox, Word.
Tape lines: Ampex, GRT, Prestige, United Artists.

The Sound Affair, 364 Mission Court. Zip: 6313D. Tel: 863-6D37. Owner & Mgr.: Jeff Horen. **(Rec. & Tape I & E).**
Rec. labels imported: BASF (Germany), CBS (Germany, UK), Decca (UK), EMI (UK), MPS (Germany), RCA (Germany, UK), Saba (Germany).

Top Notch Rec. Co., 2D Country Fair. Zip: 63141. Tel: 991-D9D9. Owner, Mgr. & Buyer: Robert I. Recht. **(Rec. & Tape RJ.).**

Uptown Music Inc., 47D3 McPherson. Zip: 631D8. Tel: 367-26D2. Owner: Betty Dorrin; Mgr.: Mike Dorrin; Buyers: Betty & Mike Dorrin. **(Rec. & Tape OS)**



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Warner/Elektra/Atlantic Corp., 2510 S. Brentwood Blvd. Zip: 63144. Tel: 968-4777. Sales Mgr.: Pete Pidutti. **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

MONTANA

- **BILLINGS (Area Code 406)**

Billings Hardware Co. (div. of American Hoist & Derrick Co.), 1300 First Ave. N. Zip: 59103. Tel: 245-3066. Mgr.: Paul Pearson; Sales Mgr.: Omer Snetting; Rec. Dept. Mgr. & Tape Buyer: Marion Massick. **(Rec. & Tape RJ).**

- **GREAT FALLS (Area Code 406)**

Holm-James Dists. Inc., Fourth Ave. & Sixth St. S. Zip: 59401. Tel: 761-2420. Owner: R.E. Holm; Buyer: C.W. Ginter. **(Rec. & Tape D & RJ).**
Rec. labels: ABC-Dunhill, Capitol, Columbia group, Crescendo, Disneyland, London, MCA group, Mercury, RCA, Ranwood, United Artists, WEA.
Tape lines: Ampex, Capitol, Columbia, GRT, MCA, RCA, United Artists, WEA.
Playback equip.: Akai, Hitachi, Juliette, Motorola, Soundlite, Wollensak.
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Lieberman Ents. Inc., 809 S. 25 St. Zip: 68105. Tel: 341-3056. Gen. Mgr.: Evelyn Dalrymple. **(Rec. OS).**
Home office: Minneapolis, Minn. **(Rec. & Tape OS & RJ).**

Records & Tapes Inc., 4339 S. 87 St. Zip: 68127. Tel: 339-7755. Mgr.: Peter G. Poulos; Buyers: Pete & Bonnie Poulos. **(Rec. & Tape RJ).**

NEVADA

- **LAS VEGAS (Area Code 702)**

Mozart Edition Inc., 2200 San Jose Ave. Zip: 89104. Tel: 457-7255. Owner: Joseph E. Zerga. **(Tape I & E).**
Imports pre-recorded tape from Austria, Germany, Italy, Switzerland, UK.

- **RENO (Area Code 702)**

Nite-City, PO Box 3595. Zip: 89505. Tel: 323-4313. Execs.: Jim & Annette Mercier. **(Rec. RJ).**

NEW HAMPSHIRE

- **LEBANON (Area Code 603)**

World Wide Whsle. Dist., 24 High St. Zip: 03766. Tel: 448-3017. Owner, Mgr. & Buyer: Earl Heath. **(Rec. & Tape D & RJ).**
Rec. labels: American Heritage, Country, Jessup, Melody, Pine Tree, Rebel, Revonah, Rounder, Stoneway.
Tape lines: Rebel, Rounder.
Playback equip.: AITC, AR, Admiral, Aiko, BSR, Craig, Electrophonic, Emerson, Juliette, Magnus, Morse, Panasonic, Sankyo, Solar, Sony, Sylvania.

NEW JERSEY

- **BURLINGTON AREA (Area Code 609)**

Alex Araco Co. Inc., 507 High St. Zip: 08016. Tel: 386-3288/3266. Owner: Alex Araco; Mgr. & Buyer: Rob Russen **(Rec. & Tape D, OS & RJ).**
Distributes cut-out albums & tapes. (SEE ADVERTISEMENT)

- **CAMDEN (Area Code 609)**

M C A Dist'g Corp., Sutton at Collingswood, 117 A Tower, Collingswood 08107. Tel: 854-5810; Sales Mgr.: Bob Speca; Promo.: Len Kanofsky. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Tally, Shelter, Track.
Tape lines: Same as rec. labels.

- **CHERRY HILL (Area Code 609)**

A B C Recs., Plaza Towers, 1200 E. Marlton Pk. Zip: 08034. Tel: 428-6764. Sales Mgr.: Henry Moyers. **(Rec. & Tape D).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.

Phonodisc Inc., 1001 N. Kings Hwy., Suite 111. Zip: 08034. Tel: 667-3190; Philadelphia Tel: (215) 923-4196. Field Sales Mgr.: James Moyer. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve,

- **EAST BRUNSWICK (Area Code 201)**

P R O B Dists. Inc., 742 Hwy. 18. Zip: 08816. Tel: 257-3336. Owners: Powell Gary Saks, Joseph P. Ingegno; Mgr.: Joseph P. Ingegno; Buyer: Powell Gary Saks. **(Rec. OS & RJ).**

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A & A Sales, 322 Bolton Rd. Zip: 08520. Tel: 443-5794. Owner, Mgr. & Buyer: A. Wally. **(Rec. OS & RJ).**

• EDISON (Area Code 201)

Transcontinent of New Jersey, 433 Raritan Center. Zip: 08817. Tel: 225-0076. Mgr. & Buyer: George Zaremba. **(Rec. & Tape RJ).**
Home office: Buffalo, N.Y., Transcontinent Rec. Sales.

• FAIRFIELD (Area Code 201)

A 8 C Rec. & Tape Sales, 114 Clinton Ave. Zip. 07006. Tel: 575-1190. Pres.: Michael Millardi; Opns. Mgr.: R.A. Harlan. **(Rec. & Tape OS & RJ).**
Branches: Los Angeles, Calif. **(Rec. & Tape OS & RJ)**; Denver, Colo. **(Rec. & Tape OS & RJ)**; Atlanta, Ga. **(Rec. & Tape OS & RJ)**; Indianapolis, Ind. **(Rec. & Tape OS & RJ)**; Des Moines, Iowa **(Rec. & Tape OS & RJ)**; Detroit, Mich. **(Rec. & Tape OS & RJ)**; West Caldwell, N.J. **(Rec. & Tape OS & RJ)**; Slatersville, R.I. **(Rec. & Tape RJ)**; Dallas, Tex. **(Rec. & Tape RJ)**; Seattle, Wash. **(Rec. & Tape D & RJ).**

Green Bros., 214 Little Falls Rd. Zip: 07006. Tel: 785-1156; NYC Tel. (212) 564-5630. Mgr.: A.S. Bloomberg. **(Rec. & Tape E).**

• GILLETTE (Area Code 201)

National Polka Dists. Inc., PO Box 136. Zip: 07933. Tel: 647-3886; NYC Tel: (212) 586-4668. Mgr.: R.W. Schachner; Sales Mgr.: Mort Hillman **(Rec. & Tape D, OS & RJ).**
Rec. labels: Albo, Alshire, Amigo, Ampol, Ardene, Bayway, Bel-Aire, Chicago, Cindy, Cuca, D, Data, Delta Int'l, Dyno, Eastwind Int'l, Eurotone, Fantastik, Fiesta, Glo, Goodwill, Halo, IRM, J8, JBL, Jay Jay, Jody, Kay, Kerebo, LeMans, MGM, Maxim, Melodia, Micro, Monitor, Polka-Tone, Rave, Ray, Request, Resound, Rex, Ridge, Rim, Rola, S&S, Select, Silverbell, Sound, Spectrum, Stamco, Starr, Steljo, Stella, Studio 5, Tifton, Tip, Tric, Usana, Vista, WAM.
Tape lines: Same as rec. labels.

• HILLSIDE (Area Code 201)

Apex-Martin Rec. Sales Inc., 467 Mundet Pl. Zip: 07205. Tel: 923-7474. Owner & Pres.: Joseph C. Martin; VP & Mgr.: Jerry Cohen; Buyers: Singles, Norman Moore, Ed Gries; Albums & Tape, Jerry Cohen. **(Rec. & Tape D), (Rec. & Tape OS as New Jersey One Stop), (Rec. & Tape RJ as Sterling Serv. Co. Inc.), (Rec. & Tape I & E as** International Diskortape Corp.)
Rec. labels: A&M, All Platinum, Alston, Arista, Bang, Bell, Big Chance, Black Falcon, Black Gold, Blue Candle, Blue Thumb, Bold, Brunswick, Cat, Contempo, Cotton, Cotique, Creative World, Dakar, Dana, Dark Horse, Daybreak, De-Lite, Disco, Disneyland, Drive, Ebony Sound, End, Fania, Fantasy, Fiesta, Freedom, Fretone, Galaxy, Gang, Gee, Glades, Grecophon, Groove Merchant, Guyden, Heart & Soul, Hot Line, Island, J&S, Jamie, Jean, Jewel, Laurie, MMO, Mango, Mega, Message, Milestone, Music Machine, Neighborhood, North American, Ode, Original Sound, PIP, Paula, Phil-L.A. of Soul, Philly Groove, Pickwick, Pi Kappa, Playboy, Post, Private Stock, Red Coach, Red Lite, Right-On, Rocky Road, Ronn, Roulette, Sabor, Sagomaden, Shout, Spark, Sphere Sound, Stang, Stroud, Sunlight, TK, Takoma, Thunderbird, Tico, Top & Bottom, Truth, Turbo, 20th Century, 20th Century-Westbound, Ultra Int'l, Vibration, Vigor, Virgo, Vista, Weird World, Worlds, Zanzee.
Tape lines: A&M, Capitol, Columbia, Island, Mercury, Original Sound, Philips, 20th Century, United Artists, Westbound.
Accessories: Amberg, Le-Bo, Maxell, Sonic, Walco. (SEE ADVERTISEMENT)

Hit Recs. Inc., 675 US Hwy. 22. Zip: 07205. Tel: 687-4282. Pres.: John Zilinski. **(Rec. & Tape D), Distributes** cut-outs.

International Diskortape Corp. **(Rec. & Tape I & E)**—Tel: 923-6472. Mgr.: Daniel Silverstein—see Apex-Martin Rec. Sales inc.

New Jersey One Stop **(Rec. & Tape OS)**—Tel: 923-6472—see Apex-Martin Rec. Sales Inc.

Sterling Serv. Co. Inc. **(Rec. & Tape RJ)**—Pres., Mgr. & Albums Buyer: Stanley Sterling; Singles Buyer: Ed Gries—see Apex-Martin Rec. Sales Inc.

• IRVINGTON (Area Code 201)

Dierickx Music Co., 1316 Springfield Ave. Zip: 07111. Tel: 371-0777. Owner: Mrs. A. Dierickx; Rec. Dept. Mgr. & Buyer: Tony Villanova. **(Rec. & Tape OS & RJ).**

• ISELIN (Area Code 201)

Rainbow Dist'g Co. Inc., 1538 Oak Tree Rd. Zip: 08830. Tel: 494-5510. Pres.: David J. Radding; VP & Buyer: Bernard Seifert. **(Tape OS & RJ).**

• LONG BRANCH (Area Code 201)

Vintage Recs. Inc., PO Box 413. Zip: 07740. Tel: 229-4621. Pres.: Ted Ward. **(Rec. D).**
Rec. labels: Audicon, Eric, Laurie, Legrand, Lost Nite, Mohawk, Rust, cut-out 45's, LP's, & oldies. (SEE ADVERTISEMENT)

• MAPLE SHADE (Area Code 609)

R C A Recs., 33A Maplewood Dr. Zip: 08052. Tel: 779-0920. Sales Mgr.: Art Weissman. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Windsong, Wooden Nickel.
Tape lines: Same as rec. labels.

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Tape lines: Same as rec. labels.

• MOUNTAINSIDE (Area Code 201)

Audio Nat'l, 1021 Rt. 22. Zip: 07092. Tel: 654-3359/3355. Pres.: Harold Chasen; VP & Mgr.: Andrew J. Chasen; Buyer: Eric Schwartz. **(Tape D), (Rec. OS, RJ & Tape OS as Music By Jupiter).**
Tape line: GRT.
Playback Equip.: Craig, Fisher, Panasonic, Pioneer, Technics, Toshiba.
Music By Jupiter **(Rec. OS, RJ & Tape OS), see Audio Nat'l.**

• NEWARK (Area Code 201)

Double B Recs. & Tape Corp., 16 Fenwick St. Zip: 07114. Tel: 242-6667; WATS (800) 631-8672. Mgr.: Howard Mentin. **(Rec. & Tape OS).**
Home office: Freeport, L.I., N.Y. **(SEE ADVERTISEMENT)**

Euro-American Inds., 204 Vanderpool St. Zip: 07114. Tel: 243-0518. Owners: Richard Fernandez, Joe Sodano. **(Rec. RJ & E, Tape E). (SEE ADVERTISEMENT)**

Folkraft Dance Rec. Dists. (div. of Folkraft Publ'g Co. Inc.), 10 Fenwick St. Zip: 07114. Tel: 243-8700. Pres.: Jerry Shifrin. **(Rec. D, I & E, Tape E).**
Rec. labels: Belco, Blue Star, Bogen, Children's Rec. Guild, Folkraft, Grenn, Hi Hat, Hoctor, J-Bar K, Jewel, Kalox, Kismet, Kolo Festival, MacGregor, Old Timey, Pilgrim, Pulse, Scope, Sets in Order, Square L, Tikva, Top, Wagon Wheel, Windsor, Xopo, Young People's Recs.
Imports: Tanz (Germany); Jugaton, RTB (Yugoslavia).
Exports pre-recorded tape & playback equip.
Phonographs: Lenco.

Jack's One Stop Inc., 357 Lyons Ave. Zip: 07112. Tel: 923-3636. Owner: Jack Kosloff; Mgr. & Buyer: Lou Caporaso. **(Rec. & Tape OS & RJ).**

• NORTH BERGEN (Area Code 201)

Artisic Music Dists., 7214 Bergenline Ave. Zip: 07047. Tel: 854-2929. Owner, Mgr. & Buyer: Fred Norsworthy. **(Rec. D).**
Rec. label: Xandu. (SEE ADVERTISEMENT)

• PATERSON (Area Code 201)

Promo Rec. Dist'g Co, Inc., 160 E. Fifth St. Zip: 07524. Tel: 279-2010. Pres.: Morris Levy; Sec'y Treas.: Howard Fisher. **(Rec. & Tape D).**
Distributes cut-outs. (SEE ADVERTISEMENT)

• PENNSAUKEN (Area Code 609)

Shulman Rec. Co. Inc., 7030 Colonial Hwy. Zip: 08109. Tel: 662-8870. Owners: Jerome Shulman, Lee Swede; Mgr.: Manny Drucker; Buyers: Singles, Gary Shulman; Albums, Manny Drucker. **(Rec. & Tape RJ)**

• RAHWAY (Area Code 201)

Apex Rec. Inc., 947 US 1. Zip: 07065. Tel: 862-7900; NYC Tel: (212) 233-7380. Pres.: Dan J. Pugliese; VP & Sales Mgr.: Bob Demain; Mgr.: Bob Meehan; Nat'l Accounts Dir.: Al Schiefelbein. **(Rec. & Tape D, RJ & E).**
Branch: North Hollywood (Los Angeles Metropolitan Area). Calif. **(Rec. & Tape RJ & E).**
Distributes close-outs.

M D A (Music Dists. of America), 947 US 1. Zip: 07065. Tel: 862-7900; NYC Tel: (212) 233-7380. Owner: Dan Pugliese; Mgr.: Bob Demain. **(Rec. & Tape D).**
Branch: North Hollywood (Los Angeles Metropolitan Area), Calif.
Rec. labels: Buckboard, Happy Tunes, Mace, Springboard, Sprite, Tale Spinners, Trip, Up Front, Wind.
Tape lines: Buckboard, Mace, Orbit, Springboard, Sprite, Trip, Up Front.

Sutton Rec. Co. (div. of Sutton Dists. Inc.), 960 E. Hazelwood Ave. Zip: 07065. Tel: 382-7770. Bd. Chm.: James Sutton; Pres.: Charles Sutton; VP & Treas.: David Sutton; VP & Gen. Mgr.: Al Bitensky. **(Rec. & Tape D).**
Distributes cut-outs, over-runs, special prods. (SEE ADVERTISEMENT)

• ROCHELLE PARK (Area Code 201)

New York Rec. & Tape Dists. Inc. **(Rec. D & E, Tape E), see** Surplus Rec. & Tape Dist.

Surplus Rec. & Tape Dist./New York Rec. & Tape Dists. Inc., 68 W. Passaic St. Zip: 07662. Tel: 843-2670; NYC Tel: (212) 695-6117. Owners: Manny G. Wells, Merrill Rose; Buyers: Jack Rose, Pete Hyman. **(Rec. D & E, Tape E).**
Home office: Chicago, Ill.
Distributes cut-outs. (SEE ADVERTISEMENT)

• SOMERVILLE (Area Code 201)

Polka Hits, 331 Triangle Rd. Zip: 08876. Tel: 359-5520. Owner & Buyer: B.L. Goydish; Mgr.: C. Goydish. **(Rec. & Tape D, OS & RJ).**
Rec. labels: Alshire, Ampol, Bayway, Bel-Aire, Chicago Sound, Data, Dyno, Eastwind, Fantastik, Garden State, Goodwill, Ha-Lo, Jay Jay, Jody, Kerebo, L-Kay, Le Mans, MGM, Maxim, Rave, Rex, Ridge, Rim, Rola, Starr, Steljo, Stella, Tip, Usana, Wam.
Tape lines: Same as rec. labels.

• SOUTH PLAINFIELD (Area Code 201)

J E M Recs. Inc., PO Box 362, 3001 Hadley Rd. Zip: 07080. Tel: 753-6100. Owners: Ed Grossi, Martin Scott, Jeff Tenenbaum; Mgrs.: Rick Lawler. **(rec. & Tape I).**
Branch: JEM Recs West Inc., Van Nuys (Los Angeles Metropolitan Area), Calif.
Int'l branch: England, Pacific Recs.
Rec. labels imported: Germany—Bacillus, Bellaphon, Brain, Cosmic Couriers, ECM, Electrola, Japo, Metronome, Ohr, Phonogram, UA, Vertigo; UK—A&M, Atlantic, BBC, B&C, CBS, Charisma, Chrysalis, DJM, Dawn, Decca, Deram, EMI, Elektra, Ember, Epic, GM, Golden Hour, Harvest, Hi-Fly, Island, MCA, MFP, MGM, Mooncrest, Phonogram, Polydor, Pye, Purple, RCA, Red Lightning, Sonet, Sunset, Syndicate Chapter, Threshold, Transatlantic, Trojan, UA, Vertigo, Virgin, WWA, Warner Bros.
Tape lines imported: Same as rec. labels. (SEE ADVERTISEMENT)

• TEANECK (Area Code 201)

Sylvan Ginsbury Ltd., 1500 Queen Anne Rd. Zip: 07666. Tel: 837-1100. **(Tape E).**

• UNION (Area Code 201)

Phonodisc Inc., 1835 Burnet Ave. Zip: 07083. Tel: 964-1560. Reg'l Dir.: Mel Price; Branch Mgr.: Shelley Rudin. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

Program One Stop Inc., 950 Greeley Ave. Zip: 07083. Tel: 964-3434. Owners: Ralph Schechtman, Dave Casey; Mgr.: Frank Di Marsico; Buyers: Singles, Frank Di Marsico; Albums & Tape, Ed Fredericks. **(Rec. D, OS & RJ; Tape OS & RJ).**
Branch: Saugerties, N.Y.
Rec. labels: Abet, Ala, Creed, Dingo, Excello, Glori, Kenwood, Laff, Mankind, Nashboro, Nasco.
Accessories: Duotone, Le-Bo, Peerless.

• WEST CALDWELL (Area Code 201)

ABC Rec. & Tape Sales, PO Box 914, 114 Clinton. Zip: 07006. Tel: 575-1190. Mgr.: Chuck Blacksmith. **(Rec. & Tape OS & RJ).**
Home office: Fairfield, N.J.

• WESTVILLE (Area Code 609)

American Rec. Sales Inc., 1120 Crown Point Rd. Zip: 08093. Tel: 848-1900. Pres. & Buyer: Bill Buster; Warehouse Mgr.: Bill Carlin. **(Rec. D, OS, I & E).**
Branch: San Francisco, Calif., American Rec. Sales West Inc.
Rec. labels: Eric, all 45 rpm oldies.

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• ALBUQUERQUE (Area Code 505)

Del Norte Rec. Dists., PO Box 6021. Zip: 87107. Tel: (505) 242-4616. Owner & Buyer: Bennie Martinez; Mgr.: Margaret Martinez. **(Rec. D).**
Rec. labels: Ability, Alta Vista, Casanova, Cristy, Del Norte, Gema, Kiva, More, Pueblo, Sunrise, Supermex.

Hurricane Rec. Dist., 1927 San Mateo NE. Zip: 87110. Tel: 265-4039/3049. Owners: Al, Morrie & B. Sanchez; Mgr.: Al Sanchez; Buyer: Morrie Sanchez. **(Rec. & Tape D & RJ).**
Rec. labels: Alegre, Arcano, Buena Suerte, Casanova, Caytronics, Cristy, DLV, Dimsa, Discos Columbia, Discuba, Disneylandia, Dominante, Eco, Falcon, Freddie, Gas, Good Luck, Hurricane, Keyloc, Magda, Marsol, Mex-Melody, Miami, More, Mother Lode, Musart, Musimex, Orfeon, Papalote, Parnaso, El Pato, Peerless, RJG, Rovi, Sonido Int'l, Sunglow, Teardrop, Tex-Mex, Tico, Torres, Tuna, UA Latino, El Zarape, Zaz, Zeida, & most labels from Mexico, New Mexico & Texas.
Tape lines: Same as rec. labels.

Southwest Rec. Suppliers Ltd., PO Box 3865. Zip: 87110. Tel: 265-4302. Owner: Ray Moran; Mgr.: Charles Moran. **(Rec. & Tape OS & RJ).**

Tocino Music Ents., 900 Fourth St. SW. Zip: 87102. Tel: 247-8051. Owner, Mgr. & Buyer: G.G. Hardin. **(Rec. & Tape D & OS).**
Rec. labels: Casanova, Cristy, Del Norte, Hurricane, Kiva, Mother Lode.
Tape lines: Same as rec. labels.
Accessories: Recoton.

NEW YORK

• ALBANY AREA (Area Code 518)

Bee Gee Dist. Corp., Shaker Park, Latham 12110. Tel: 785-1122. Owner: Leonard Smith; Mgr.: Lawrence Smith; Sales Mgr.: Herbert N. Dorfman; Buyers: Singles, Paul Biddle; Albums, Arthur Kline; Tape, Virginia Yaksta. **(Rec. & Tape D & RJ). (Rec. & Tape OS** as Leonard Smith Inc.).
Rec. labels: AA, Ace of Hearts, Alithia, Ambassador, Audio Fidelity, Berlitz, Bert & I, CMS, Cadet, Canaan, Chiaroscuro, Connoisseur Society, Conversa-Phone, Creative Sound, Crown, Dana, Daybreak, Dyno, ESP, Everest, Fiesta, First Component, Fleetwood, Golden,

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Tape lines: Berlitz, ESP, Fiesta, GRT, Mercury, Original Sound, Philips, Sacred, Smash, Vertigo, Word.
Accessories: Blank tape (Capitol, Memorex, 3M); carrying cases (Custom Case, Peerless); Recoton & Le-Bo prods.

Handleman Co., 8 Northway Ln., Latham 12110. Tel: 783-5436. Mgr. & Buyer: William Berger. **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

Jane's One Stop, 1241 Broadway. Zip: 12204. Tel: 434-8396. Mgr.: **Jane Rey. (Rec. & Tape OS).**
Home office: Buffalo, N.Y., Transcontinent Rec. Sales. **(Rec. & Tape RJ).**

Latham Music Studio, 8 Westview Dr., Latham 12110. Tel: 785-9225. Owner & Buyer: Felix W. Wielewinski. **(Rec. & Tape D).**
Rec. labels: Adena, Alshire, Ampol, Bayway, Bel-Aire, Chicago, Czech, D, Data, Delta Int'l, Dyno, Eastwind, Eurotone, Fantastik, Fiesta, First Component Series, Glo, Gold, Goodwill, Halo, JB, JBL, JT Prod'ns, Jessup, Jody, JoEm, Kik-R, Le Mans, MGM, Maxim, Monitor, Polka-Rama, Rave, Rex, Ridge, Rim, Rola, Sound, Spectrum, Starr, Steljo, Stella, Travelers, Usana.
Tape lines: Alshire, Bel-Aire, Chicago, Delta Int'l, Dyno, Eurotone, Fiesta, First Component Series, Glo, Halo, JT Prod'ns, Jody, Le Mans, Rave, Rex, Ridge, Sound, Starr, Steljo, Stella, Travelers, Usana, WAM.

One Way Recs. Inc., Rt. 9, 824 New Loudon Rd. Latham 12110. Tel: 785-6922. Pres.: David Schlang. **(Rec. D). Distributes** cut-outs & overstocks. (SEE ADVERTISEMENT)

Leonard Smith Inc. **(Rec. & Tape OS). see Bee Gee Dist. Corp.**

Trans World Music Corp., 23 Vatrano Rd. Zip: 12205. Tel: 459-7704. Owners: Robert J. Higgins, John Miorin, John B. O'Connell; Albums Buyer: Robert Langford; Tape Buyer: Tony Niemczyk. **(Rec. & Tape D & RJ).**
Rec. labels: Cadet, Conversa-Phone, Crown, Disneyland, Original Sound, Pickwick, Turnabout, Vox.
Tape lines: Ampex, Pickwick.
Accessories: Amberg, Capitol, Le-Bo, Memorex, Pfanstiehl, Recoton, Savoy, Scotch, Watts.

U S Rec. Co., 100 Watervliet St. Zip: 12206. Tel: 436-9657. Mgr.: **Joe Dean. (Rec. & Tape RJ) (Distributes** promotional material)
Home office: Somerset, Mass. **(Rec. & Tape RJ & E).**

• AMSTERDAM (Area Code 518)

Almor Playtime Co. Inc., Wallins Corner Rd. Zip: 12010. Tel: 842-2500. VP: **Albert A. Hyman. (Rec. & Tape D, OS & RJ).**
Branches: Syracuse, N.Y.; South Burlington (Burlington Area), Vt., Almor Whsle. Dist'g Co.
Rec. labels: Camden, Disneyland-Vista, Pickwick Int'l, Victrola, sub-dist. for RCA, Capitol, Columbia, Decca.
Tape lines: Ampex, Capitol, Columbia, Liberty, Mercury, Pickwick, RCA.
Accessories: Amberg, Le-Bo, Recoton.

• BEDFORD HILLS (Area Code 914)

Polyphonwerke Aktiengesellschaft, PO Box 124. Zip: 10507. Tel: 666-5287. Owner: Olga Jirakova; Mgr.: **Karel B. Weiss. (Rec. D & I).**
Rec. labels: Polyphon, Ultraphon.
Rec. labels imported: Supraphon (Czechoslovakia).

• BUFFALO (Area Code 716)

Best & Gold Rec. Dists., 355 Harlem Rd. Zip: 14224. Tel: 826-9560. Owner: Leonard Silver; Rec. Buyer: Doug Dombrowski; Tape Buyer: John Lilley. **(Rec. & Tape D).** (See Transcontinent Rec. Sales.)
Rec. labels: A&M, ATV, Abet, Abkco, Abnak, Action, Aero-Space, American, Amherst, Amy, Ardent, Arista, Artco, Audio Fidelity, Audio Recs., Avco, Aware, Babylon, Bang, Baytown, Bell, Bellina, Big Tree, Black Jazz, Black Lion, Blue Note, Blue Rock, Botanic, Brut, Buddah, Buena Vista, Bullet, Bunky, Calla, Capsoul, Carousel, Cartwheel, Challenge, Chance, Chart, Checkmate, Chelsea, Cobblestone, County Fair, Crescendo, Crimson, Curtom, Custom Fidelity, Dakar, Dark Horse, Delta, Disneyland, Dooto, Dover, Drew, Dyno, Earl, Ebony Sound, Enja, Era, Eurotone, Excello, Expo, Focus, GRC, Gateway, Gemigo, Gospel Truth, Granite, Grateful Dead, Hotline, Hot Wax, Im'press, Island, Kama Sutra, La Val, Mainstream, Masters, Muse, Music Merchant, Nasco, Nashboro, Nashville, IX Chains, Ode, Onyx, Ovation, Pace, Partee, Peacock, Philly Groove, Playboy, Poison Ring, Private Stock, Pye, Queen City, RPR, Rainy Wednesday, Ranwood, Rocky Road, Roulette, Round, Roxbury, Segue, Seventy 7, Starday, Stereo Dimension, Sue, Super K, Sussex, Syntonic Research, TCF, T-Neck, Thunderbird, Turntable, Twinight, USA, United Artists, Vault, Vista, Way-Out.
Tape lines: All lines.

Buffalo Ents. Inc., 3637 Union Rd. Zip: 14225. Tel: 685-2400. Pres.: Carl Cavage; Buyer: John Grandoni. **(Rec. & Tape RJ).**

Buffalo One Stop, 1790 Main St. Zip: 14208. Tel: 882-0427. Mgr.: Larry Ver Hagen; Buyers: Singles & Tape, Larry Ver Hagen; Albums, Doug Dombrowski. **(Rec. & Tape OS).** (See Transcontinent Rec. Sales.)

Phonodisc Inc., 316 Road Dr., Angola 14006. Tel: 549-4122. Resident Salesman: Joe Pinter **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

Ruda's Dist'g Co., 915 Broadway. Zip: 14212. Tel: 852-3121. Owner: Don Ruda. **(Rec. D & Tape OS). Distributes polka recs.**

Soul Recs. One Stop Inc., 350 Broadway. Zip: 14204. Tel: 856-3051. Pres.: Del Broward; Mgr.: Gary Forbes; Buyer: Audrey A. Broward. **(Rec. & Tape OS & RJ).**

Transcontinent Rec. Sales Inc., 355 Harlem Rd. Zip: 14224.



Tel: 826-9560. Owner: Leonard Silver. Buyer: Doug Dombrowski. **(Rec. & Tape RJ), (Rec. & Tape OS as Buffalo One Stop). (Rec. & Tape D as Best & Gold Rec Dists.)**
Branches: Edison, N.J., Transcontinent of New Jersey **(Rec. & Tape RJ)**; Albany, N.Y., Jane's One Stop **(Rec. & Tape OS)**; Rochester, N.Y., Rochester One Stop **(Rec. & Tape OS)**; Syracuse, N.Y., Syracuse One Stop **(Rec. & Tape OS & RJ)**; Cincinnati, Ohio, Ambat Recs. **(Rec. & Tape OS & RJ)**; Cleveland, Ohio, Northern Rec. Sales **(Rec. & Tape OS & RJ)**; Dayton, Ohio, Ambat Recs. **(Rec. & Tape OS & RJ).**

- **EAST NASSAU (Area Code 518)**

Mobile Rec. Serv. Co., Coldwater Tavern Rd., Zip: 12062. Tel: 766-2071. Mgr.: Vince Talbot. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

- **FARMINGDALE, L.I. (Area Code 516)**

Variety Audio, (div. of Phoenix Inds. Corp.), 144 Milbar Blvd. Zip: 11735. Tel: 293-5858. Owner & Mgr.: David Shichman. Buyer: Bill Kabrin. **(Rec. & Tape RJ).**

- **FREDONIA (Area Code 716)**

Warren Radio Inc., 15 Main St. Zip: 14063. Tel: 672-2418. Mgr.: Roger Lindstrom. **(Tape D).**
Home office: Erie, Pa.
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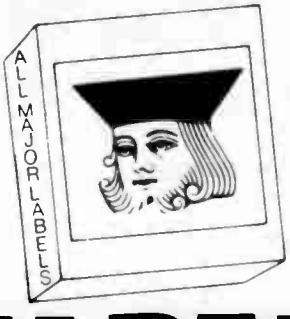
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- **FREEPORT, L.I. (Area Code 516)**

Double B Recs. & Tape Corp., 240 E. Merrick Rd. Zip: 11520. Tel: 378-2222. Pres.: Bernard Boorstein; VP & Gen. Mgr.: Donato Liberatore; Buyer: Zeke Lenga. **(Rec. & Tape OS).**
Branch: Newark, N.J. (SEE ADVERTISEMENT)

Elroy Ents. Inc., 39 St. Mary's Pl. Zip: 11520. Tel: 223-3910. Pres.: Roy Imber. Buyers: Singles, V. Causeman; Albums & Tape, M. Lerner. **(Rec. & Tape RJ).**

- **GLOVERSVILLE (Area Code 518)**

M C A Dist'g, Rt. 30-A. Zip: 12078. Tel: 725-0604. Opns. Mgr.: Howard McGrath; Plant Mgr.: R.F. Glithero. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

- **GREAT NECK, L.I. (Area Code 516)**

Playette Corp., 301 East Shore Rd. Zip: 11023. Tel: 487-3064. Owner: Sidney A. Evans. **(Rec. & Tape I).**
Rec. labels imported: Ades (France), Amadeo, Academia, Cetra (Italy), Chant du Monde, DG, Festival (France), GMS-Disc, Hachette, Hispavox (Spain), Lumen, Nuova, Pleiade (France), Visaphon (Germany).
Tape lines imported: Ades, Festival, Pleiade (France), Hispavox (Spain); Cetra (Italy); Visaphon (Germany)

- **HEMPSTEAD, L.I. (Area Code 516)**

Namssor Ltd., 237 Main St. Zip: 11550. Tel: 481-6703. Pres.: Marvin W. Rossman; VP: Spiros Culuris. **(Rec. & Tape I & E).**

- **HICKSVILLE, L.I. (Area Code 516)**

Wilmi Sales, 3 Westmoreland Rd. Zip: 11801. Tel: 433-0337. Owner & Mgr.: Edward Smith. **(Rec. OS & RJ, Tape OS).**

- **HUNTINGTON STATION, L.I. (Area Code 516)**

Precision Electronics-The Stereo Center, 1335 New York Ave. Zip: 11746. Tel: 427-6900. **(Tape OS).**

- **ISLAND PARK, L.I. (Area Code 516)**

Candy Stripe Recs. Inc., 17 Alabama Ave. Zip: 11558. Tel: 432-0047. Telex: 126851. Owner & Pres.: Bernard Keil; VP: Arleen Keil; Buyer: Allan Silverman; Ass't Buyer: Irv Silverman. **(Rec. & Tape D, OS, RJ & E).**
Rec. labels: ABC, A&M, Angel, Apple, Ashley, Atco, Atlantic, Barnaby, Blue Note, Blue Thumb, Buddah, Canaan, Capitol, Coliseum, Columbia, Deram, Dore, Dunhill, Elektra, Epic, Fame, Fantasy, GWP, Harmony, Harvest, Hi, Invictus, Island, Kent, Liberty, London, London Int'l, MAM, MGM, Mainstream, Mercury, Monument, Motown, Musicor, Ode, Parrot, Phase 4 Stereo, Plantation, Polydor, RCA, Ranwood, Reprise, Richmond, Scepter, Seraphim, Shelter, Stax, Stormy Forest, Sunset, Threshold, Tower, United Artists, Volt, Warner Bros., Windfall, Word.
Tape lines: A&M, Ampex, Capitol, Caytronics, Columbia, Liberty, Motown, RCA, United Artists.
Playback equip.: Capitol.
Accessories: Le-Bo. (SEE ADVERTISEMENT)

Scott Dist'g Corp., 4217 Austin Blvd. Zip: 11558. Tel: 432-1234. Owner: Sidney Kruglick; Mgr.: Harvey Lefkowitz; Buyer: Burt Simmerlein. **(Rec. & Tape D**—military sales only).
Branch: Norlolk, Va.

- **JAMESTOWN (Area Code 716)**

Warren Radio Inc., 2208 Washington St. Zip: 14701. Tel: 484-1141. Mgr.: Merle R. Stoeltzing; Promo.: John Olson. **(Tape D).**
Home office: Erie, Pa.
Tape lines: Capitol, Columbia, Liberty, Morris, RCA, United Artists.

- **JERICHO, L.I. (Area Code 516)**

Zim Recs., PO Box 158, 18 Ivy Dr. 11753. Tel: 681-7102. Owner: Arthur Zimmerman. **(Rec. I & E).**
Rec. labels imported: Big Bear, Black Jack, Caracol, Classic Jazz Masters, Dawn Club, Dexterity, Family, Gaps, Hep, Jackson, Jazz Society, Max, Munich, Musicmouth, Natchez, Oldie Blues, Prima, Queen-Disc, Rare, Raretone, Rarities, Redondel, Spotlite, Tax, Tonodisc, Trova.

- **KAUNEONGA LAKE (Area Code 914)**

Harbor Rec. Export Corp., 66 Rt. 55. Zip: 12749. Tel: 583-4095. Pres.: Jerome Hornig. **(Rec. & Tape E).**
Branch: Brooklyn (New York Metropolitan Area), N.Y.

- **LATHAM (Area Code 518)**

One Way Recs. Inc., Rt. 9, 824 New Loudon Rd. Zip: 12110. Tel: 785-6922. Pres.: David Schlang. **(Rec. D).**
Distributes cut-outs & overstocks.

- **LYON MOUNTAIN (Area Code 518)**

Delta Recs. Ltd., PO Box 2. Zip: 12952. Tel: 735-4721. Owner, Mgr. & Buyer: Harold Martin. **(Rec. & Tape RJ).**

- **MELVILLE, L.I. (Area Code 516)**

Merco Ents. Inc., 536 Broad Hollow Rd. Zip: 11746. Tel: 694-8990. **(Rec. & Tape RJ).**

- **MOUNT VERNON (Area Code 914)**

Luso Stereo Corp., 131 E. Prospect. Zip: 10550. Tel: 667-7138, 668-2883. **(Rec. & Tape I & E).**
Imports from Brazil & Portugal.

Sentry Inds. Inc., 221 N. MacQuesten Pkwy. Zip: 10550. Tel: 664-2909. Pres.: Harold Rosen; Mgr.: Barry Rosen. **(Tape D & E).**
Tape lines: A&M, Ampex, Capitol, Columbia, MCA, United Artists, WEA.
Playback equip.: Mayfair, Solar.

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Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramoont, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.

A-1 Rec. Sales, 659 10 Ave. Zip: 10036. Tel: 246-1234/3330. Mgr. & Buyer: Otto Wilkinson. **(Rec. & Tape OS).** (SEE ADVERTISEMENT)

Airdisc USA, 949 Broadway. Zip: 10010. Pres.: Alexej Ugrinsky. **(Rec. & Tape E).**

All Brands Rec. & Tape Export Corp. **(Rec. & Tape I & E),** see Leso Inc.

Alpha Dist'g Corp., 20 West End Ave. Zip: 10023. Tel: 586-6200. Owner: Harry N. Apostoleris; Mgr. & Buyer: Murray Viscoso; Sales Mgr.: Nick Campanella. **(Rec. & Tape D).**
Rec. labels: A&M, Arista, Avoca, Bang, Black Jazz, CTI, De-Lite, Disneyland, GNP Crescendo, Gang, Grateful Dead, Groove Merchant, Hob, Island, Mega, Mainstream, Monmouth Evergreen, Motown group, Ode, Original Sound, Ovation, Private Stock, Prodigal, Project 3, Request, Scepter, Stella, Tamla, Thunderbird, Vanguard.
Tape lines: All lines. (SEE ADVERTISEMENT)

American Album & Tape Dists., 850 Seventh Ave. Zip: 10019. Tel: 247-3188, 541-5350. Pres.: David King; VP: Henry Rosenberg. **(Rec. & Tape D, I & E).**
Rec. labels: AAT, AVI, American Nostalgia, overstocks & promos.
Imports close-outs, foreign surplus albums.
Tape lines: American Entertainment, overstocks & promos.

Antilla Rec. Dist. Inc., 667 10 Ave. Zip: 10036. Tel: 582-4546/4943. Mgr.: J. Hernandez. **(Rec. & Tape D, OS & RJ).**
Rec. labels: Antilla, Aro, Bravo, Gema, Maype, Modiner, Musicalia, Musicuba, Orosound, Suave, Tone Latino.

Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 721-5599. Pres.: Andrej M. Poncic; Sales Mgr.: Donald M. Zemann. **(Rec. & Tape I).**
Rec. labels imported: Amadeo (Austria), Angelicum (Italy), Christophorus (Germany), Harmonia Mundi (Germany), Jugoton (Yugoslavia), Opus (Czechoslovakia), Panton (Czechoslovakia), Polyphon (Austria), Supraphon (Czechoslovakia).
Tape lines imported: Amadeo (Austria), Christophorus (Germany), Harmonia Mundi (Germany), Jugoton (Yugoslavia), Opus (Czechoslovakia), Supraphon (Czechoslovakia).

Arovox Rec. Corp. **(Rec. & Tape RJ),** see Olympia Rec. Ind. Inc.

Audio Dist. Inc., 1182 Broadway. Zip: 10001. Tel: 725-4570. Pres.: Al Antebi; VP: Buddy Antebi. **(Rec. & Tape D).**
Distributes cut-outs.

Audiorama Recs. Corp., 658 10 Ave. Zip: 10036. Tel: 246-9858. Owner: Rafael Diaz Gutierrez; Mgr.: Hilda Diaz Gutierrez. **(Rec. D).**
Rec. labels: Almendra, Audiorama, Fabuloso, Gas, LT, Latin Int'l, Latino, Legal, Lozano, Madely, Mary Lou, Orion, Taurus, Velvet, Venus, Yare.

Berklay Air Servs. Mktg., PO Box 665, JFK Airport, Bldg. 80, Jamaica 11430. Tel: 656-6066. Owner: Bernard Klainberg. **(Rec. & Tape E).** (SEE ADVERTISEMENT)

Beta Rec. Dists. Inc., 599 10 Ave. Zip: 10036. Tel: 239-0440. Owner: John Halonka; Sales Mgr.: Chuck Tore. **(Rec. D).**
Rec. labels: BRC, Blues Spectrum, Brunswick, Creative World, Dakar, Elay, Glori, Jewel, Laff, Laurie, Makossa, Musicor, Paula, Pi Kappa, Red Coach, Ronn, Soul Power, 20th Century, 20th Century-Westbound. (SEE ADVERTISEMENT)

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Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O, Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O.

Cardinal Export Corp., 135 W. 29 St. Zip: 10001. Tel: 736-5855. Owner: Arthur Lerner; Gen. Mgr.: Bernardo Golden. **(Rec. & Tape E).** (SEE ADVERTISEMENT)

Caytronics Corp., 240 Madison Ave. Zip: 10016. Tel: 889-0044. Pres.: Joe Cayre; Chm., Gen. Mgr., Buyer & Sec'y-Treas.: Stanley Cayre. VP's: Ken Cayre, David Kerner, Lee Schapiro, Rinel Sousa. **(Rec. & Tape D, I & E). Local branch:** 653 10 Ave. Zip: 10036. Tel: 541-4090. Mgr. & Buyer: Ken Cayre. **(Rec. & Tape OS & RJ).**
Branches: Los Angeles, Calif., Cayre Inds. of California Inc.; Miami, Fla., Cayre Dists. of Florida Inc.; Chicago, Ill., Cayre Dists. of Chicago Inc.; San Antonio, Tex., Cayre Dists. of Texas Inc. (all **Rec. & Tape D).**
Rec. labels: Arcano, Caliente, Carino, Caytronics, Charro, Mericana, Normex, Pronto, Salsoul.
Tape lines: Same as rec. labels.
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China Books & Periodicals Inc., 125 Fifth Ave. Zip: 10003. Tel: 677-2650. **(Rec. I).**
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Columbia Recs. Sales, 45-20 83 St., Elmhurst 11373. Tel: 898-1900. Reg'l Dir.: Ron Piccolo; Opns. Mgr.: Mike Volkovitsch; Ass't Opns. Mgr.: Gil Lugo; Sales Mgr.: John Koteckl; Field Sales Mgr.: Ray Welch; Promo. Mgrs.: Ray Free, Matty Mathews, Sherry Santifer, Joe Senkiewicz. **(Rec. & Tape D).**
Rec. Labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Intl, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
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Discolando Rec. Shop, 738 10 Ave. Zip: 10019. Tel: 581-0650. Owner: Orlando Bru; Mgr.: Louis Gargallo. **(Rec. D).**
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Dial Rec. Corp., 750 10 Ave. Zip: 10019. Tel: 247-5370. Owner: Ismael Gonzalez; Mgr.: Jose Ceron. **(Rec. & Tape D).**
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Distribuidora Nacional de Discos de New York, 214 W. 96 St. Zip: 10025. Tel: 866-2469. Pres.: L. Raul Bernard; VP & Sec'y-Treas.: Blanca Bernard. **(Rec. & Tape D), (Rec. & Tape I & E** as Otoao Recs. Co. Int'l Ltd.).
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Tape lines: Algo, Banny, Colony, Coqui, Disco, Kelsa, ORC, Taino.

Dolian Prods. Corp., 307 Fifth Ave. Zip: 10016. Tel: 684-6274. Mgr.: J.C. Robin. **(Rec. & Tape E).**

Eltron Export Co., 159 Maiden Ln. Zip: 10038. Tel: 944-7635. Pres.: Werner T. Glaeser. **(Rec. & Tape E).** (SEE ADVERTISEMENT)

Empire Music Ents. Inc., 361 Ave. of the Americas. Zip: 10011. Tel: 691-0970. Owner & Buyer: Shelly Weiss; Mgr.: Bob Delop. **(Rec. & Tape OS).**

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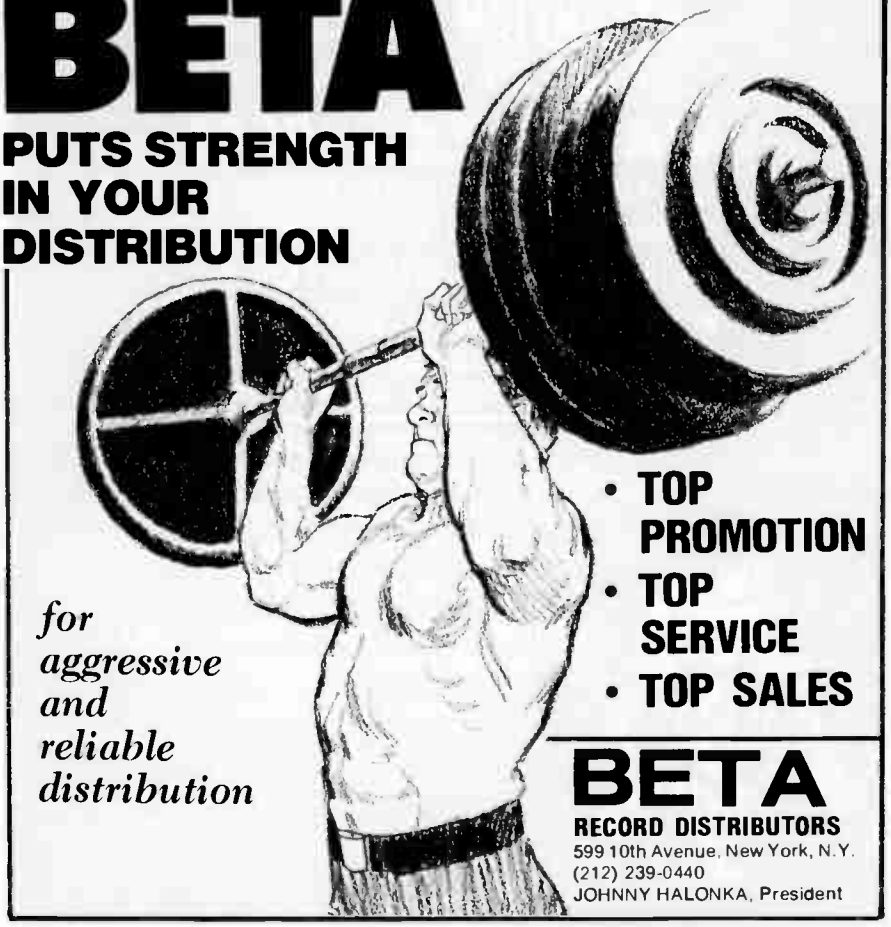
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Phonographs: Garrard, Lloyd's, Emerson-Major
Playback equip.: Clarion, Lloyd's
Accessories: Anti-static spray, audio accessories, blank loaded tape, brushes, carrying cases, centers, cleaning kits, cloths, demagnetizers, divider cards, domes, earphones, empty cartridges & reels, head cleaners, headphones, inserts, intercoms, maintenance kits, microphones, needles, racks, sleeves, splicers, storage albums, cases & boxes (Finetone), batteries (Eveready, Mallory), blank loaded tape (Ampex, BASF, Capitol, Certron, Columbia, Maxell, Memorex, TDK, 3M), home storage units (Tedruth); rec. care equip. (Watts); rec & tape carrying cases (Amberg), rec. storage cabinets, home stereo centers (Luvan)

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Tape lines imported: Ariola-Eurodisc, Metronome, Philips, Polydor, Telefunken (all Germany)

Harbor Rec. Export Corp. PO Box 191, Brooklyn 11209. Tel. 748-5307. Pres. Jerome Hornig. **(Rec. & Tape E).**
Home office: Kauneonga Lake, N.Y.

Hitsville Cooperative Inc., 620 W. 125 St. Zip 10027. Tel 662-0307. Pres. W. Delaney; Buyer M.D. Locus. **(Rec. & Tape OS).**

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London Rec. Dist. Corp., 541 W. 25 St. Zip 10001. Tel. 255-8350. VP Sales: H. Goldfarb; Mgr. Phil Wesen; Rec. Buyer: Ted Wolff; Tape Buyer Carl Lurie, Promo.: Doree Sue Berg **(Rec. & Tape D).**
Rec. labels: Argo, Ashley, Casablanca, Crossover, Das Alte Werke, Delyse, Deram, Hi, Hi Country, Living Language, London, London Int'l, Lost Nite, L'Oiseau Lyre, MAM, Mach, Parrot, Pawn, Phase 4 Stereo, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Telefunken, Threshold, UK
Tape lines: A&M, Abkco, Alshire, Ampex, Argo, Audio Spectrum, BASF, CTI, Capitol, Columbia, Coral, Crossover, DG, Enterprise, Epic, Fiesta, GRT, Golden, Humorsonic, Impulse, Kudu, Liberty, Living Language, Lost Nite, MCA, Mercury, Musicor, Ode, Original Sound, Paramount, Peters Int'l, Philips, Polydor, RCA, Request, Respect, Stax, United Artists, Verve, Volt, WEA. **(SEE ADVERTISEMENT)**

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Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.

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Rec. labels: Advance, Advent, Altsax, Andrew's Music, Arewea, Arise, Asha, Birth, Blue Labor, CJR, CRI, CSP, Capra, Carousel, Celebration, Chatham Square, Choice, Composers Collective, Concept/Sonet, Creative Music Communication, Desto, Discant, EPI, Earthquack, Festival, Finnadar, Folkways, Future, GTW, Gallery Editions, IPS, Im-Hotep, India Navigation, Intex, JCOA, Jazz Composer's Orch. Ass'n, Labor, Mary, Mbari, Minona, Nessa, New Frontiers, Nocturne, Nodlew, Oblivion, Oceanic, Omnisound, Opus One, Otic, PMR, Paper Bag Players, People's Music Works, Piper, Pyramid, Sackville, Seeds, Segue, Shi Shi Wu Ai, Soundmasters, Spitball, Straight Ahead, Strata-East, Supernal, Survival, Sweet Dragon, Testament, Third World, Tribe, Ujamaa, Unanimous Anonymous, Unit Core, Universal Justice, Upstairs, Varese Int'l, Watt, Wranebeau.

O M I Recs. & Tapes Inc., 430 W. 54 St. Zip: 10019. Tel: 246-1360. Pres.: Carl Post.
Distributes major label close-outs.

Olympia Rec. Ind. Inc., 239 W. 18 St. Zip: 10011. Tel: 989-7200. Pres.: Ervin Litkei; VP: Ellen Connelly. **(Rec. & Tape D), (Rec. & Tape RJ as Arovox Rec. Corp.)**
Rec. labels: Capitol, Columbia, Disneyland, Golden, Kelit-Aurora, MCA, Pickwick, Polydor, RCA, Tifton.
Tape lines: Capitol, Columbia, Disneyland, Dot, Liberty, MCA, Pickwick, RCA, United Artists.

Otoao Recs. Co. Int'l Ltd., 214 W. 96 St. Zip: 10025. Tel: 866-2469. Owner: L.R. Bernard; Mgr.: D. Vera. **(Rec. & Tape I & E), (Rec. & Tape D as Distribuidora Nacional de Discos de New York).**
Rec. labels imported: Odeon, Trova (Argentina); Beverly, Copacabana, Odeon, RCA (Brazil); Sonolux, Vic-

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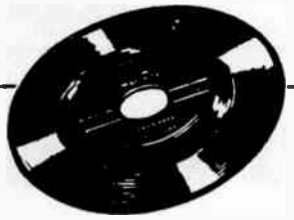
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Rec. labels: Aris, Cosmos, PI.
Rec. labels imported: Canada (Capitol, Polydor), Denmark (EMI, Odeon, Parlophone, Storyville), France (Arion, Barclay, CBS, Camden, Ducretet-Thomson, Edici, Erato, Harmonia Mundi, Odeon, Pathe, Philips, Polydor, RCA, Riviera, Sono Cairo, Vogue, Voix de L'Orient), Germany (Beka, Black Lion, CBS, Decapo, Electrola, Gloria, Heliodor, Hoer Zu, Isarton, Karussell, Kristall, Metronome, Odeon, Philips, Polydor, Volksplatte), Greece (Cairophon, Emidisc, Fidelity, Margophone, Minos, Odeon, Olympic, Parlophone, Philips, Polydor, RCA, Regal, Voice of Lebanon, Voix de L'Orient Voix du Liban), Hong Kong (Fung Hang), India (Odeon), Ireland (Aran, Dolphin, Margo, Polydor, Odeon, Talisman, Tara), Israel (CBS, Hed Arzi), Italy (Apollo, CBS, CGD, Canadian-American, Car Juke Box, Cinevox, Clan Celentano, Durium, EMI, Equipe, Fonit-Cetra, Fontana, Joker, Numero Uno, Odeon, PDU, Parlophone, Pathe, Philips, Polydor, RCA, Regal, Ricordi, Ri-Fi, Royal, Splash, Vik), Japan (Odeon, Toshiba), Netherlands (Emidisc, Odeon, Parlophone, Philips, UNESCO), Poland (Muza), Spain (CBS, Camden, EMI, Odeon, RCA, Regal, Vik), Sweden (CBS, EMI, Odeon, Parlophone), UK (BBC, CBS, Classics for Pleasure, Decca, Golden Guinea, Harvest, Marble Arch, Music for Pleasure, Odeon, Olympus, Parlophone, Philips, Polydor, Pye, RCA, Regal, Sonet, Studio Two Stereo, Talisman, United Artists, Vertigo, Virgin, Virtuoso, Waverly, World Record Club).
Tape lines imported: (Italy) Aris, Odeon, PI, RCA; imports from Greece. (SEE ADVERTISEMENT)

Procanyn's Polka Palace, 40-22 61 St., Woodside 11377. Tel: 898-9346. Owner & Buyer: Walter Procanyn. **(Rec. & Tape D).**
Rec. labels: Amigo, Bayway, Bel-Aire, Chicago, Crystal-Tone, Cuca, Delta Int'l, Dyno, Eastwind Int'l Artists, Eurotone, Fantastic, Fiesta, Garden State, Goodwill, IRM, International Artists, Jay Jay, Le Mans, Maxim, Monitor, Polka-Tone, Rave, Request, Rex, Ridge, Rim, Sound, Stamco, Starr, Steljo, Stella, Studio 5, Tifton, Tip, Tric, Usana, V, WAM.
Tape lines: Bel-Aire, Chicago, Crystal-Tone, Delta Int'l, Dyno, Eastwind Int'l Artists, Eurotone, Fiesta, Goodwill, IRM, Jay Jay, Le Mans, Monitor, Polka, Polka-Tone, Rave, Request, Rex, Ridge, Rim, Sound, Starr, Steljo, Stella, Usana, V. (SEE ADVERTISEMENT)

Qualiton Recs. Ltd., 65-37 Austin St., Rego Park 11374. Tel: 897-1820. Pres. & Mgr.: Otto Quittner. **(Rec. & Tape I).**
Rec. labels imported: Opus, Panton, Supraphon (Czechoslovakia); Pearl (England); Hungaroton, Pepita, Qualiton (Hungary); Muza, Pronit (Poland); Electrecord (Romania); Melodiya (USSR).
Tape lines imported: Hungaroton (Hungary), Supraphon (Czechoslovakia).

R C A Recs., 1133 Ave. of the Americas. Zip: 10036. Tel: 598-5900. VP Mktg.: Jack Kiernan; Comm'l Field Sales Dir.: Dick Carter; Reg'l Sales Mgr.: Frank O'Donnell; N.Y. Branch Sales Mgr.: Steve Feldman. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Wind Song, Wooden Nickel.
Tape lines: Same as rec. labels.

R & J Recs. Inc., 108 Sherman Ave. Zip: 10034. Tel: 942-8185. Owners: Joe & Ralph Bana. **(Rec. D & OS).**
Rec. labels: Alegre, Coco, Cotique, Exitos, Fania, Graffiti, Inca, TR, Tico, Vaya. (SEE ADVERTISEMENT)

Rashid Sales Co., 191 Atlantic Ave., Brooklyn 11201. Tel: 852-3295. Owner: Albert Rashid; Mgr.: Stanley Rashid. **(Rec. & Tape D, I & E).**
Rec. labels: Orient.
Rec. labels imported: Belly Dance, Cairophone, Sono Cairo, Sout el Phan (Egypt); Morico, Voix du Liban (Lebanon); EMI, Parlophone, Philips Middle East (all Near East).
Tape lines imported: Same as rec. labels imported.

Raymar Sales Co. Inc., 170-21 Jamaica Ave., Jamaica 11432. Tel: 658-4012. Pres.: Samuel Keenholtz; Gen. Mgr.: Hal Kaufman. **(Rec. D, OS & RJ, Tape OS).**
Rec. labels: Distinguished, Gold Star, Tom Lehrer.

Recorded Auditory Materials Inc., 160 W. 46 St. Zip: 10036. Tel: 765-2585. Owner: George Bergman; Mgr.: Rose Saggio. **(Rec. D & I).**
Rec. labels: Adelphi, Advance, Argo, Arhoolie, Audio Book, Avant, Avant Garde, BJR, Bartok, Berlitz, Bert & I, Biograph, Bornand, Caedmon, Cambridge, Canyon, Chiaroscuro, Columbia Special Prods., Composers Rec'gs, Conversa-Phone, Cook, Connoisseur Society, Cornell Bird Songs, County, Crystal, DG, Delmark, Desto, Dictation Disc, Dover, Droll Yankees, ESP, Everest, Fat Cat Jazz, Ficker, Fidelity Sound Rec'gs, Folk Dancer, Folkways, Genesis, Gregorian, Halcyon, Haydn Society, Historical, ILS, Indian House, JCOA, Klavier, Living Language, Louisville, Lyrichord, MRF, Major, Mark, Master Jazz, Mr. Rogers, Mobile Fidelity, Monitor, Monmouth-Evergreen, Motivation, Murmil, Music Library, Music Minus One, Oasi, L'Oiseau Lyre, Orion, Owl, Pacific Cascade, Painted Smiles, Playhouse, Pleiades, Poseidon Society, Rebel, Rococo, Rounder, S&R, Scholastic, Serenus, Sheffield, Small World, Spivey, Spoken Arts, Spoken Word, Stanyan, Steno-Disc, Stinson, Stoneway, Takoma, Virtuoso, Vocab, WIM, Waikiki, Wicks, Yazoo, Young People's Recs.
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Rec. labels: Abkco, Adelphi, Alligator, All Platinum, Amphion, Arcane, Archive of Folk, Archive of Piano, Artia, Arctic, Astroscope, Audio Fidelity, Audio Int'l, BASF, Bandstand, Biograph, Black Lion, Blue Angel, Blue Seagull, Bomp, Boogie Woogie, Booman, Brookledge, CRA, CRI, Caedmon, Candide, Cetra, Cheri, Chiaroscuro, Conversa-Phone, Coronet, Courage, Dionn, Disneyland, ESP, Elay, Electric Lemon, Enja, Eric, Everest, Fairmont, Fantasy, Finnadar, First Amendment, First Component, Fungus, Genesis, Glendale, Golden, Guyden, Happy Face, Harlequin, Harmonia Mundi, Hed Arzi, HiFi, Historical, History in Sound, Increase, Jamie, Jazz King, Jazz Treasury, Klavier, Legacy, Listen To, MPS, MSL, Mace, Mark 56, Master Five, Melodion, Michelle, Milestone, Minee Coskun, Mojo, Montel, Morrney, Motivation, Nashville, Olympic, Omnisound, Orion, Parliament, Pelican, Phil-L.A. of Soul, Phoenix, Piedmont, Playboy, Premiere, Prestige, Ralton, Rare, Recall, Revelation, Rex, Robbins, Sandpiper, Scala, Scotch, Showtime, Skyline, Soul Clock, Sound Effects, Sounds, Stang, Stanyan, Startone, Steady, Stone, Sundi, Super Majestic, Syntonic Research, Testament, Thimble, Tiger Tail, Tradition, Triune, Trix, Turbo, Turnabout, Unifax, Varese, Vibration, Vox, Waterfall, Watts, Young.
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Accessories: Recoton. (SEE ADVERTISEMENT)

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Home office: Union, N.J.
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Accessories: Duotone, Le-Bo, Peerless.

• SYOSSET (Area Code 516)

Larry Sockell Inc., 100 Colony Ln. Zip: 11791. Tel: 921-2821. Owner, Mgr. & Buyer: Larry Sockell. **(Rec. & Tape** sales rep.).
Rec. labels: CMS, Cambridge, Conversa-Phone, Crystal, Delos, Desto, Everest, Genesis, Klavier, Lyrichord, Monitor, Music Minus One, Olympic, Orion, Painted Smiles, Poseidon, Radiola, West Coast Audio Visual
Tape lines: Conversa-Phone, Folkways, Monitor.

• SYRACUSE (Area Code 315)

Almor Playtime Co. Inc., Midler Park Dr. Zip: 13206. Tel: 463-3351. **(Rec. & Tape D, OS & RJ).**
Home office: Amsterdam, N.Y. (see for prod. distributed).

Mage Serv. Mdsg. Inc., 112 Ronnell Dr. Zip: 13219. Tel: 488-2512. Gen. Mgr.: Mathew Orlando; Buyer: Gerry Orlando. **(Rec. & Tape D & RJ).**
Rec. labels: Ambassador, Apple, Asylum, Atco, Atlantic, Bearsville, Capitol, Chelsea, Chrysalis, Columbia, DG, Disneyland, Elektra, Enterprise, Epic, Grunt, Liberty, MCA, MGM, Metromedia, Monument, Peter Pan, Pickwick, Polydor, RCA, Reprise, Rolling Stones, Shelter, Stax, United Artists, Warner Bros.
Tape lines: Apple, Asylum, Atco, Atlantic, Bearsville, Capitol, Chelsea, Chrysalis, Columbia, DG, Elektra, Enterprise, Epic, Grunt, Liberty, MCA, MGM, Metromedia, Monument, Pickwick, Polydor, RCA, Reprise, Rolling Stones, Shelter, Stax, United Artists, Warner Bros.

Morris Dist'g Co. Inc., 1153 W. Fayette St. Zip: 13204. Tel: 475-6531. Mgr. & Buyer: Gary G. Podsiedlik. **(Rec. D, OS & RJ, Tape D & OS).**
Rec. labels: Laff, Pickwick, Vox.
Tape lines: Ampex, GRT, RCA, Vox.

Syracuse One Stop (div. of Transcontinent Rec. Sales), 333 W. Fayette St. Zip: 13202. Tel: 476-4019. Mgr. & Buyer: Ralph La Rosa. **(Rec. & Tape OS & RJ).**
Home office: Buffalo, N.Y., Transcontinent Rec. Sales. **(Rec. & Tape RJ).**

• WAMPSVILLE (Area Code 315)

C & S Rec. Sales, PO Box 197, 204 N. Court St. Zip: 13163. Tel: 363-8889. **(Rec. OS—oldies only).**

• WESTBURY, L.I. (Area Code 516)

All Rec. Dists. Inc., 44 Bond St. Zip: 11590. Tel: 997-7160. Owners: Charles Nero, Michael Cono; Buyers: Singles, Michael Mangiacapre; Albums, Jerry Mercorella; Tape, Thomas Hoffman. **(Rec. OS & RJ; Tape D, OS & RJ).**
Tape lines: Ampex, Capitol, Columbia, GRT, Liberty, RCA, United Artists, WEA.
Accessories: Blank loaded tape (Capitol, Music Tape, Memorex); Le-Bo prods.; record & tape cases.

Countrywide Tape & Rec. Dists. Inc., 520 Main St. Zip: 11590. Tel: 997-4410; NYC Tel: (212) 380-3900. VP: Katherine Koury. **(Rec. & Tape D).**
Distributes cut-outs & over-runs.

Polka Towne Music, 211 Post Ave. Zip: 11590. Tel: 334-6228. Owner & Buyer: Teresa Zapolska. **(Rec. & Tape D & OS).**
Rec. labels: Adena, Alshire, Amerpol, Amigo, Ampol, Ardene, Bayway, Bel-Aire, Cardinal, Chalet, Chicago, Cindy, Cuca, D, Dana, Data, Dearborn, Delta Int'l, Diplomat, Don-Joe, Dyno, Eastwind Int'l, Elgin, Eurotone, Fantastik, Fiesta, Garden State, Glo, Gold, Goodwill, Goral, Halo, IRM, J8, J8L, Jay Jay, Jody, K&B, Kay, Kerebo, L-Kay, Le Mans, Li-Dar Studio, Marjon, Maxim, Melodia, Micro, Monitor, Muza, Polish Song, Polka Towne, Ram, Rave, Ray, Request, Resound, Rex, Ridge, Ridgemoor, Rim, Rol, Rola, S&S, Select, Silverbell, Sound, Spectrum, Spotlight, Stamco, Starr, Steljo, Stella, Studio 5, Sure, Tifton, Trash, Travelers, Usana, Veriton, Vicrom, Vista, Wam, Yar.
Tape lines: Ampol, Bayway, Bel-Aire, Chicago, Delta Int'l, Dyno, Eurotone, Fiesta, Glo, Goodwill, Goral, Halo, IRM, Jay Jay, Jody, Kerebo, Le Mans, Monitor, Muza, Polish Song, Rave, Request, Rex, Ridge, Rim, Rola, Roulette, Sound, Spotlight, Starr, Steljo, Stella, Travelers, Usana.
Playback equip.: Automatic Radio.

• YONKERS (Area Code 914)

Knickerbocker Music Co., 453 McLean Ave. Zip: 10705. Tel: 476-7778. Owner: Harry Warriner. **(Rec. & Tape OS & RJ).**

NORTH CAROLINA

• BRASSTOWN (Area Code 704)

Cheshire Cat Music Co., Box 132-8, Green Cove Rd. Zip: 28902. Tel: 389-6741. Owner & Mgr.: Gary D. Fearon **(Rec. & Tape RJ).**

• BURLINGTON (Area Code 919)

Gordon Stereo Tape Serv., PO Box 3301. Zip: 27215. Tel: 226-5475. Owner & Mgr.: Jack G. Handy. **(Tape RJ).**

• CHARLOTTE (Area Code 704)

Bib Dist'g Co. Inc., 126 W. Morehead St. Zip: 28202. Tel: 527-0440. Pres. & Mgr.: Joe Voynow; Buyer: Bill Norman. **(Rec. & Tape D, OS & RJ).**
Rec. labels: All Platinum, Avco, BTM, Blue Note, Barnaby, Brunswick, Buddah, Chart, Curtom, Fantasy, Glades, Grateful Dead, HSH, Hob, Janus, Jewel, Kama Sutra, Kent, Laff, Laurie, London, Paula, Ronn, Roulette, Round, Scepter, Shakat, Stang, Sussex, TK, 20th Century, United Artists, Wand, Wayside, Weird World, Westbound.
Tape lines: All lines.

Dixie Tape & Rec. Co., 2100 Freedom Dr. Zip: 28208. Tel: 334-8617. Owners: Dewitt & Othel Brown, Tim Braswell; Sales Mgr. & Buyer: John Towles; Opns. Mgr.: Howard Fesperman. **(Rec. & Tape RJ).**

Handleman Co., 2309 Dunavant St. Zip: 28203. Tel: 372-1845. Mgr.: Lou Rice; Buyers: Singles, Shirley Picklesimer; Albums, Lou Rice. **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

M O R Music Sales Inc., 7814 Tyner St. Zip: 28213. Tel: 597-1860. Pres., Mgr. & Buyer: James A. McGinnis. **(Rec. & Tape RJ).**

Mangold-Bertos Corp., 2212 W. Morehead St. Zip: 28208. Tel: 334-4637. Owners: Phil Goldberg, Herb Weisman; Buyers: Dub Plyler, Johnny Bishop. **(Rec. & Tape D & OS).**
Rec. labels: Abet, Alithia, American Heritage, Arista, Aware, Better, Big Tree, Black Forum, Brown Sugar, Cadet, Canaan, Chart, Checker, Cherry Red, Chess, Creed, De-Lite, Dore, Eastbound, Ebony Sound, Excello, Gospel, HSH, Heart Warming, Impact, Increase, Kenwood, Laff, Luna, Mankind, Mega, Nasco, Nashboro, Natural Resources, Norfolk Sound, North Bay, PIP, Philly Groove, Plantation, Rare Earth, Ref-O-Ree, Renegade, Rocky Road, SSS Int'l, Savoy, Soul, Sound of Soul, Specialty, Sugar Hill, Sun, Tamla, Target, Trip, Together, Up Front, Word.
Tape lines: Ampex, Canaan, Creed, GRT, Gordy, Heart Warming, Hob, Laff, Mercury, Nashboro, Oldies, Plantation, Rare Earth, Savoy, Soul, Word.
Accessories: Le-Bo.

Phonodisc Inc., 1001 S. Tyron St. Zip: 28203. Tel: 375-9817. Field Sales Mgr.: Jim Epting. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

• FAYETTEVILLE (Area Code 919)

A A A Co. Inc., PO Box 5866, 6232 Bragg Blvd. Zip: 28303. Tel: 867-6111. Buyer: Al Metzger. **(Tape OS & RJ).**

• GREENSBORO (Area Code 919)

Southland Musical Mdse. Corp., PO Box 6125, 826 Winston St. Zip: 27405. Tel: 272-5123. Pres.: Lee Ingber. **(Rec. D).**
Rec. labels: Audio, CRG, Conversa-Phone, Living Language, Music Minus One, Young People's Recs.
Phonographs: Aiwa, York.
Accessories: Freedman Artcraft, Jax, Le-Bo, Recoton.

• HENDERSONVILLE (Area Code 704)

Omega Music Inc., 512 Canuga Rd. Zip: 28739. Tel: 692-5708. Pres. & Gen. Mgr.: W.R. Bolin. (Rec. & Tape D).
Distributes all gospel rec. labels & tape lines.

• MOUNT AIRY (Area Code 919)

Stark Recs., 628 South St. Zip: 27030. Tel: 786-2865. Pres.: Paul E. Johnson. **(Rec. & Tape OS & RJ).**

• RALEIGH (Area Code 919)

Seeburg-South Atlantic One Stop, 2407 Paula St. Zip: 27603. Tel: 833-1633. Mgr.: Ed Zschau. **(Rec. OS).**

OHIO

• AKRON (Area Code 216)

Twelgrenn Ents. Inc., 2775 Yellow Creek Rd. Zip: 44313. Tel: 836-5591. Pres.: J. Hugh Macey; Mgr.: Cem Macey; Buyer, Mrs. C. Zavodny. **(Rec. D & E).**
Rec. labels: (Square & round dance) 8-W, 8elco, Blue Ribbon, Blue Star, Bogan, Chicken Fat, Cross Roads, D & ET, D & R Dance Along, Dance Ranch, Elite, FTC, Family Squares, Flip, Flutter Wheel, Folkraft, Grenn, Ghost Town, Gold Star, Greenwood, HAT, HiHat, Hoctor, J Bar K, Jewel, Jocko, J. Walker, Kalox, Keeno, Kimbo, Lightning S, Lloyd Shaw, Longhorn, Lore, Lou-Mac, Lucky, MacGregor, Magic, Marian, Marko, Mayflower, Mibs, Mustang, Nite-Al's, Old Timer, Pilgrim, Pioneer, Pulse, Red Boot, Rockin' A, Roper, Royal Canadian, Scope, Sets in Order, Square Dance USA, Square L, Square Tunes, Star Dust, Strato Sound, Sunny Hills, Swinging Square, TOP, Telemark, Thunderbird, Triangle, Wagon Wheel, Western Jubliee, Wild West, Windsor, Z&S **(Folk dance)** E-Z Fun, Folk Dancer, Folkraft, HMV, National, Parlophone, Slavjani, Tikva, Windsor, World of Fun, Worldtone **(Ballroom)** CEM, Dance Along, Dancetime, Hanf, Hoctor, Rainbow, Roper, Telemark, Windsor.
Phonographs: Newcomb.
Accessories: Carrying cases (Grenn, Newcomb); plastic sleeves for 45 rpm's.

• CANTON AREA (Area Code 216)

Stark Rec. & Tape Serv. Inc., 8000 Freedom Ave. NW, North Canton 44720. Tel: 494-2282. Owner: Paul David; Mgr.: Phil Shannon; Buyer: Joe Bressi. **(Rec. & Tape RJ).**

• CINCINNATI (Area Code 513)

Ambat Recs. (div. of Transcontinent Rec. Sales), 2350 Gilbert Ave. Zip: 45214. Tel: 751-5071. VP: Vernon W. Hawk; Mgr. & Buyer: Earl Schaefer. **(Rec. & Tape OS & RJ).**
Home office: Buffalo, N.Y., Transcontinent Rec. Sales. **(Rec. & Tape RJ).**

Columbia Recs. Sales, Carew Tower, Suite 325. Zip: 45202. Tel: 241-4088. Sales Mgr.: Bob Ewald; Promo. Mgrs.: Julia Godsey, Bob Feineigle, Eugene Brown. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Halper's One Stop, 1632 Central Pkwy. Zip: 45210. Tel: 381-6580. Owner: Saul Halper; Gen. Mgr.: Fred Halper. **(Rec. & Tape OS).**

Handleman Co., 655 Van Meter. Zip: 45202. Tel: 651-2340. Mgr.: Robert Prenatt; Buyers: Robert & Charles Prenatt. **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

M C A Dist'g Corp., 1628 Central Pkwy. Zip: 45210. Tel: 721-4210. Sales Mgr.: Jack Brown; Promo.: Lee Fogel. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

P & G Rec. Co., 1667 Central Pkwy. Zip: 45214. Tel: 381-2233. Owner & Mgr.: Paul Smith; Buyers: Singles, Edward Pennick; Albums, Byron Russell. **(Rec. & Tape OS).**

Mobile Rec. Serv. Co., 8188 Moubray Dr. Zip: 45241. Tel: 777-2869. Sales: Jack D. Pierce. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

Phonodisc Inc., 114 Tri-County Office Park, 1313 E. Kemper Rd. Zip: 45246. Tel: 671-6942. Branch Mgr.: Roger Flagler; Resident Salesmen: Russell Faust, Tim Monnig. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

Progress Rec. Dist'g Inc., 3784 Millsbrae Ave. Zip: 45209. Tel: 531-8181. Promo.: Allan Meis. **(Rec. & Tape D).**
Home office: Cleveland, Ohio.
Rec. labels: A&M, Abet, Black Forum, CTI, Chelsea, Creed, Dark Horse, Excello, Gordy, Gull, Gusto, Island, Kenwood, Kudu, Mankind, Manticore, Melodyland, Metronome, Motown, Mowest, Nashboro, Ode, Playboy, Pye, Rare Earth, Roxbury, Salvation, Shadybrook, Soul, Soundbird, Sussex, Tamla, Three Brothers.
Tape lines: A&M, CTI, Creed, Dark Horse, Excello, Gordy, Gull, Island, Kenwood, Kudu, Mankind, Manticore, Melodyland, Motown, Mowest, Nashboro, Ode, Playboy, Pye, Rare Earth, Soul, Tamla.

R C A Recs., 1821 Summit Rd., Suite 319. Zip: 45237. Tel: 821-8100. Sales Mgr.: Jim Yates. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Wind Song, Wooden Nickel.
Tape lines: Same as rec. labels.

Jimmie Skinner Music, 5825 Vine St. Zip: 45216. Tel: 242-8000. Owner: Lou Ukelson; Buyers: Singles, Laurie Ukelson; Albums & Tape, Lou Ukelson. **(Rec. & Tape D & E).**
Rec. labels: American Heritage, Arhoolie, Atteiram, Biograph, Birch, Broadway, Cook, County, Davis, Delmark, Flying Fish, Gateway, Historical, IRMA, Jalyn, Jessup, Jewel, Jordan, Kanawha, Kicking Mule, King Bluegrass, Lemco, Log Cabin, Mastertone, Melodeon, Melody, Old Homestead, Old Timey, Outhouse, Pine Tree, Puritan, QCA, Rebel, Revonah, Rounder, Sackville, Sugar, Symposium, Takoma, Vetco, Zap.
Tape lines: Atteiram, Cook, Gateway, IRMA, Jalyn, Jessup, Jewel, Jordon, Kanawha, King Bluegrass, Lemco, Old Homestead, Pine Tree, QCA, Rebel, Symposium, Takoma, Vetco.

Supreme Dist'g Co., 1000 Broadway. Zip: 45202. Tel: 421-0747. Owner: Sam Klayman; Mgr. & Buyer: Al Klayman. **(Rec. & Tape D).**
Rec. labels: Arista, Avco, Aware, Brut, Buddah, Casablanca; Charisma, Chart, Cobblestone, Commercial, Creative World, Curtom, Disneyland, Enterprise, Fantasy, GRC, Galaxy, Gospel, Gospel Truth, Hot Wax, JMI, Jamie/Guyden, Kama Sutra, Mainstream, Milestone, Muse, Music Merchant, Musicor, NSD, IX Chains, Onyx, Original Sound, Partee, Philly Groove, Plantation, Prestige, Private Stock, Pye, Rainy Wednesday, Rebel, Respect, Rocky Road, SSS Int'l, Shannon, Skye, Stax, Sun, 20th Century, Vista, Volt, Vox.
Tape lines: Ampex, GRT, remainder same as rec. labels.
Accessories: Needles (Fidelitone).

Warner/Elektra/Atlantic Corp., 1045 W. Eighth St. Zip:

45203 Tel 721-5800 Sales Mgr Terry Cox **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros, Warner Spector, Wing & A Prayer
Tape lines: Same as rec. labels.

• CLEVELAND METROPOLITAN AREA (Area Code 216)

A B C Recs, 2233 W. 110 St Zip 44102 Tel 252-2700 Branch Mgr. Lou Sicurezza; Sales Mgr. Chuck Gullo **(Rec. & Tape D).**
Rec. labels: ABC, ABC Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC Dot, ABC-Duke, ABC Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape Lines: Same as rec. labels

Action Music Sales Inc, 6541 Eastland Rd, Hayes Ind'l Park Zip 44142 Tel 243-0300 VP & Gen Mgr Dennis Baker; Buyer Clay Pasternack **(Rec. & Tape D).**
Rec. labels: AVI, Ace of Hearts, Ala, Alithia, All Platinum, Alston, Amherst, Archive of Jazz, Ardent, Aries, Astroscope, BTM, Bandstand, Bang, Barnaby, Barometer, Big Band Archives, Black Gold, Blue Candle, Bold, Boogie Woogie, Bright Orange, Brunswick, Bryan, Cadet, Cadet/Concept, Cappo, Casablanca, Cat, Checker, Chess, Childrens Recs of America, Cinema, Claridge, Command Performance, Conversa-Phone, Crossover, Dakar, Dana, Dash, De-Lite, Dingo, Disneyland, Dore, Drive, Dunes, Dynasty, EAR, Eastbound, Electric Lemon, Elf, Empire, Epitaph, Era, Fairmont, Fiesta, Future Stars, GRT, Gang, Glades, Glendale, Glori, Golden Childrens, Golden Era, Gospel, Gospel Truth, Grecophon, Groove Merchant, Happy Face, History in Sound, Hob, Increase, Innovation, Ivory Tower, JMI, Janus, Jazz Treasury, Jean, Jewel, Kent, Laff, Laurie, Legrand, Libra, Living Language, Lost Nite, MHR, Mark 56, Mega, Metronome, Mirror, Mistic Insight, Mocha, Modern, Musicor, Now, Old Town, Original Sound, PIP, Parker, Partee, Paula, Pelican, Phorion, Pi Kappa, Plantation, Privilege, Project 3, Radio, Radiola, Red Coach, Regent, Respect, Rio, Roadshow, Ronn, Royal American, Rust, SSS Int'l, Saffron, Sandpiper, Savoy, Scepter, Shakat, Sharp, Show Biz, Shout, Silver Screen, So-Jamm, Solid Foundation, Soul Power, Soulful Oldies, Sound Effects, Sound Gems, Sounds, Sounds of Swing, Sound Stage, Stang, Startone, Sun, Swing, Era, TK, Thunderbird, Totem, Truth, Turbo, Valon, Vedette, Vee Jay, Vibration, Vista, Wand, Weird World, Westbound
Tape lines: AVI, Alithia, Amherst, BTM, Bang, Barnaby, Black, Gold, Bold, Cadet, Cadet/Concept, Cat, Checker, Chess, Claridge, Conversa-Phone, Crossover, Dana, De-Lite, Disneyland, Dore, Drive, Dynasty, Eastbound, Fiesta, GRT, Gang, Glades, Glori, Gospel, Gospel Truth, Grecophon, Hob, Increase, JMI, Janus, Jean, Jewel, Kent, Laff, Laurie, Living Language, Lost Nite, Mega, Modern, Musicor, Old Town, Original Sound, Partee, Paula, Plantation, Project 3, Ronn, Savoy, Scepter, Sun, TK, Thunderbird, Truth, Vee Jay, Wand, Weird World, Westbound.
Accessories: Blank tape (Cetron, Memorex)

All Label Rec Serv, 7777 Exchange St Zip 44125 Tel 524-4260 Owner Hess Budin, Mgrs Cary Budin, Don Weiss; Buyers Singles Bob Cowen; Albums & Tape, Cary Budin **(Rec. & Tape RJ).**
Branch: Phoenix, Ariz
Playback equip.: Kenwood
Phonographs: KLH, Kenwood.
Accessories: Le-Bo

Capitol Recs, 7777 Exchange St Zip 44125 Tel 524-8200 **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest Haven, Melodiya/Angel, Ring-O'

Columbia Recs. Sales, Park View Federal Bldg 25350 Rockside Rd. Bedford Heights 44146 Tel 439-5544, Sales Mgr Bob Jamieson, Promo Mgrs Chuck Schwartz, John Kostick, Glen Wright **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder
Tape lines: Same as rec. labels
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Gaelic Imports, 3830 W. 25 St Zip 44109 Tel 398-154B **(Rec. I).**
Home office: Chicago, Ill.
Rec. labels imported: All labels from Great Britain & Ireland.

Gemini **(Rec. & Tape OS)**—Buyer Nancy Zee—see Piks Corp.

Handleman Co, 1260 E. 38 St Zip 44114 Tel 431-0285 Mgr Frank Griffin; Buyers Singles, Sam Militia; Albums & Tapes, Frank Griffin **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

Keynote Int'l Music Dists., 1584 E. 31 St. Zip: 44114 Tel 861-7286. Owner & Mgr John Gayer **(Rec. & Tape D).**
Rec. labels: Delta Int'l & other polka labels
Tape lines: Delta Int'l.

London Recs Midwest Dist'g Corp, 653 Alpha Dr, Highland Heights 44143 Tel 461-6770. Mgr. Norm Leskiw; Promo. Frank Sperrazzo, Mary Diciocci **(Rec. & Tape D).**
Rec. labels: Abkco, Ashley, Crossover, Deram, Hi, Hi Country, Living Language, London, London Int'l, MAM, Mach, Parrot, Pawn, Phase 4 Stereo, Ranwood, Richwood, Richmond Opera Treasury Series, Stereo Treasury Series, Threshold, UK
Tape lines: All lines. (SEE ADVERTISEMENT)

M C A Dist'g Corp, 1721 Superior Ave E Zip 44114 Tel 621-9770. District Mgr.: Bill Glaseman; Sales Mgr.: Bill Green, Promo.: Fred Humphrey. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels

Modern Rec. Serv Inc, 18434 Cranwood Pkwy. Zip 44128 Tel 475-8900. Pres David W. Burke; Gen. Mgr. Terry B. Cooper, Buyers Singles, Gary Malyeke; Albums & Tape, Terry B. Cooper. **(Rec. & Tape RJ).**

North American Music Corp. 2797 Hamilton Ave. Zip 44116 Tel 696-5300 Pres Charles E. Murray, VP Tom Zeitz; Buyer C.E. Murray **(Rec. & Tape D & RJ).**
Rec. labels: Camden, Disneyland, Pickwick, Vista.
Tape lines: Ampex, GRT.

Northern Rec. Sales (div. of Transcontinent Rec. Sales), 1811 E. 40 St. Zip: 44103 Tel 361-2650. Mgr. Paul DeDominicis **(Rec. & Tape OS & RJ).**
Home office: Buffalo, N.Y., Transcontinent Rec. Sales. **(Rec. & Tape RJ).**

One Way Recs of Ohio, 1801 E 40 Zip 44103 Tel 391-9250 Mgr. & Buyer Dan Connors. **(Rec. OS & Tape E). (SEE ADVERTISEMENT)**

Piks Corp. 2150 Hamilton Ave. Zip 44114 Tel 696-3155 Pres Ron Schafer; Gen. Mgr Harvey Korman; Sales Mgr John Horn; Opns. Mgr. D. Booth **(Rec. & Tape D), (Rec. & Tape OS** as Gemini)
Rec. labels: Abkco, Adelphi, Aero Space, Airstream, Ala, Alligator, Alston, Alva, American Variety, Amour, Aquarian, Achive of Jazz, Arctic, Arista, Arista Freedom, Artco, Audio Fidelity, Audio Int'l, Audio Rarities, Avco, Aware, BASF, Babylon, Barbary Coast, Beacon, Big Tree, Bilmar, Bix, Black Blues, Black Gold, Black Jazz, Black Lion, Blue Candle, Blue Goose, Blue Labor, Blue Note, Blues Spectrum, Bobby Robinson, Bold, Bomp, Bountiful, Brand X, Brokun, Brother Love, Brown Dog, Brut, Bud, Buddah, Calla, Canyon, Caprice, Cat, Chain, Charisma, Cherish, Chiaroscuro, Children's Recs. of America, Commercial, Cotton, Creative World, Country Showcase, Curtom, DC Int'l, Daniels Eight, De-Lite, Delmark, Dharma, Dingo, Dionn, Drive, Dyno, ESP, East Coast, Ebony Sound, Edge, Elm, End-Gee, Enja, Fifty States, First Component series, Flying Fish, Ford, 4 Star, Fretless, Fre-Tone, Fungus, Fury, GNP, GRC, Gambit, Gang, Gateway, Gemigo, Gemini, Glades, Golden Crest, Gold Star, Granite, Grateful Dead, Greyko, Harlequin, Hawksound, Hobby House, Hotlanta, Humorsonic, IRM, Impulse, JMT, Jamie/Guyden, Jazz Masters, Jed, Jeff, Jim Taylor, Jonco, Jubal, Kama Sutra, Kicking Mule, King James, Klavier, Le Cam, MF, Mainstream, Mar Bren, Mark 56, Mr. Gee, Mountain Railroad, Muse, Musicland, Musicor, Nashville West, Nationwide Sound, Neighborhood, IX Chains, North American Music, Now, Omni Sound, Onyx, Original Sound, Ovation, PIP, Paradox, Piedmont, Pied Piper, Phil-L.A. of Soul, Philly Groove, Philo, Phil Omega, Pleasure, Poppa Joe, Post, Private Stock, Prodigal, Project III, Puget Sound, Raintree, Rainy Wednesday, Raken, Ranwood, Rap, Rebel, Redd Foxx, Resco, Rex, Rickwood, Rim, River, Rocky Road, Roker, Roulette, Round, Rounder, Rush,

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Tape lines: Abkco, Ala, Archive of Jazz, Artco, Audio Fidelity, Avco, BASF, Black Jazz, Black Lion, Bold, Dyno, ESP, Ethnic, GNP Crescendo, Glades, Heavy, Humorsonic, MF, Muse, Musicor, Onyx, Original Sound, Ovation, Prestige, Project 3, Redd Foxx, Rim, Quad Spectrum, Sims, Sound, United Artists, Wayside, Weird World, Verisonics, Vista.
Accessories: Blank tape (Columbia); needles (Fidelitone); carrying cases.

Progress Rec. Dist'g Inc., 653 Alpha Dr., Suite 41, Highland Heights 44143. Tel: 461-7880. Owner: Joe Simone. Buyer: Noble Clark; Promo.: Ron Iafornaro, Ray Calabrese. **(Rec. & Tape D).**
Branch: Cincinnati, Ohio.
Rec. labels: A&M, Abet, Black Forum, CTI, Chelsea, Creed, Dark Horse, Excello, Fantasy, Gordy, Gull, Gusto, Island, Kenwood, Kudu, Mankind, Manticore, Melodyland, Metronome, Milestone, Motown, Mowest, Nashboro, Ode, Playboy, Prestige, Pye, Rare Earth, Roxbury, Salvation, Shadybrook, Soul, Soundbird, Sussex, Tamla, Three Brothers, 20th Century, 20th Century-Westbound, Vanguard.
Tape lines: A&M, CTI, Creed, Dark Horse, Excello, Gordy, Gull, Island, Kenwood, Kudu, Mankind, Manticore, Melodyland, Motown, Mowest, Nashboro, Ode, Playboy, Pye, Rare Earth, Salvation, Soul, Tamla, 20th Century, 20th Century-Westbound.

Prospect Rec. Serv., 3628 Prospect Ave. Zip: 44115. Tel: 431-8444. Owner, Mgr. & Buyer: Don Rothenberg. **(Rec. & Tape OS).**

R C A Recs., 601 Rockwell Ave., Rm. 514. Zip: 44114. Tel: 861-4215. Sales Mgr.: Dom Violini. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Wind Song, Wooden Nickel.
Tape lines: Same as rec. labels.

S & M Sales, 1736 St. Clair Ave. Zip: 44114. Tel: 861-1654. Owners: Ernest Furst, Malcolm Vangar; Buyers: Singles, Mark Abrahams, Albums, Ernest Furst, Malcolm Vangar. **(Rec. & Tape OS & RJ).**

Superior Recs. Inc., 11208 Superior Ave. Zip: 44106. Tel: 721-1277. Mgr. & Buyer: Wilbur E. Dean. **(Rec. & Tape OS).**

Warner Elektra Atlantic Corp., 4560 Willow Pkwy. Zip: 44125. Tel: 271-3900. Gen. Mgr.: Mike Spence. **(Rec. & Tape D).**
Rec. lines: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

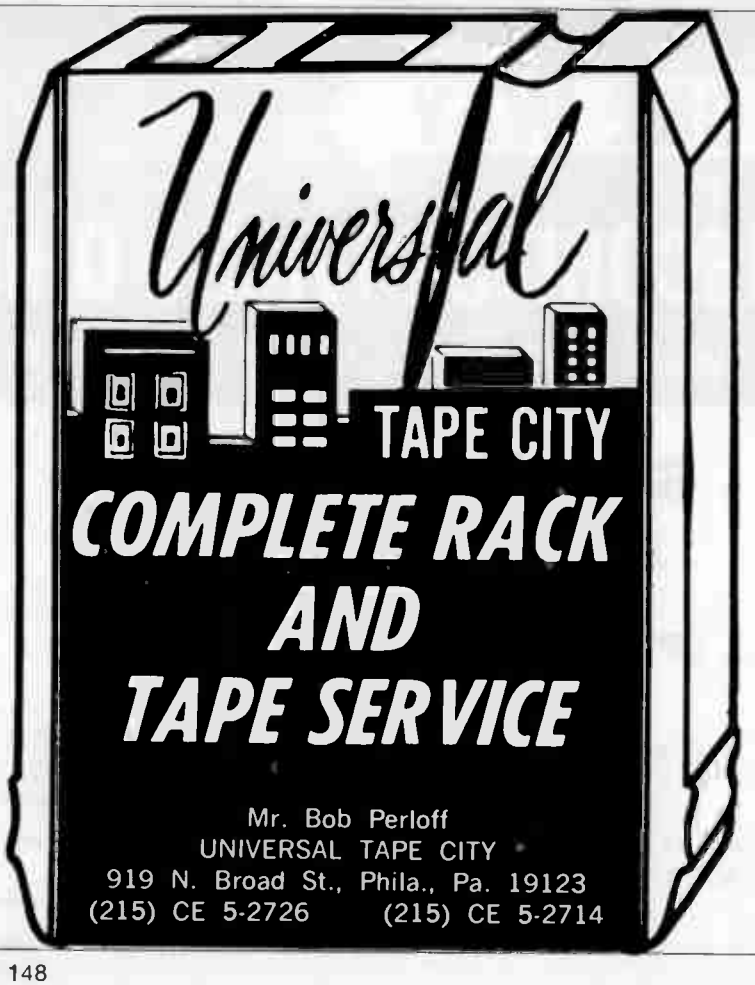
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• COLUMBUS (Area Code 614)

E & L One Stop, 111 E. Town St. Zip: 43215. Tel: 221-2744. Owners: Ernestine & Lloyd Moore. Mgr. & Buyer: Ernestine Moore. **(Rec. OS).**

Ekco Recs. Inc., 791 E. Third Ave. Zip: 43201. Tel: 291-5848. Owner: Vernon Stewart. Mgr.: George E. Stewart. **(Rec. D, OS, RJ & E).**
Rec. labels: Action, Amazon, Ballad, Blue Flame, Button, Carla, Chime, Comet, Dialtone, Duo, Ekco, Hit Bound, Lutone, Money, Overtone, Popsicle, Sundial, Teardrop, Tim, Time, Twirl, Vardan, West, Windy Soul.

Mobile Rec. Serv. Co., 1545 N. High St. Zip: 43201. Tel: 421-2759. Sales: Jeffrey Prince. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

Robert & Co., 1910 Lockbourne Rd. Zip: 43207. Tel: 444-9842. Owner & Buyer: Robert M. Benjamin. Mgr.: Ray M. Benjamin. **(Rec. D).**
Distributes oldies (1950-1974).

Seeburg Dist'g One Stop, 457 Neilston St. Zip: 43215. Tel: 221-7821. Mgr.: Steve Shenker. **(Rec. OS).**

• DAYTON AREA (Area Code 513)

A & B Rec. Co. Inc., 40 Heid Ave. Zip: 45404. Tel: 236-4808. Pres.: Morris Kipner. Gen. Mgr. & Buyer: Edwin P. Waterman. **(Rec. & Tape RJ).**

Ambat Recs. (div. of Transcontinent Rec. Sales), 509 Xenia Ave. Zip: 45410. Tel: 256-4212. Mgr.: Martha Baker. **(Rec. & Tape OS & RJ).**
Home office: Buffalo, N.Y., Transcontinent Rec. Sales. **(Rec. & Tape RJ).**

Cantor Corp. Inc., 26 W. Nottingham Rd. Zip: 45405. Tel: 277-6571. Pres.: Geirr Aakhus. Treas.: Guy T. Kennedy. **(Rec. & Tape E).**
Exports cut-outs.

Dayton Rec. Serv. Inc., 120 N. Main, Germantown 45327. Tel: 855-6010. **(Rec. & Tape RJ).**
Home office: Portsmouth, Ohio.

Ohio Rec. Rack Dists., 72 S. Main St., Miamisburg 45342. Tel: 866-3629. Owner, Mgr. & Buyer: Chris Kondoff. **(Rec. & Tape D, OS, RJ, I & E).**
Distributes overstocks, auction close-outs, cut-outs, promotional premium goods, pre-packs, 45 oldies.

• MENTOR (Area Code 216)

Record Shack of Cleveland, 7171 Industrial Park Blvd. Zip: 44060. Tel: 951-6650. Mgr.: Robert Wilcox. **(Rec. & Tape OS, I & E).**
Home office: New York, N.Y., Record Shack.
Imports from Caribbean Islands.

• PAINESVILLE (Area Code 216)

Allied Rec. Sales, 107-D New Market Pl. Zip: 44077. Tel: 354-5100. Pres.: R.A. Burke. **(Rec. OS & RJ).**

• PARIS (Area Code 216)

Praise Rec'gs., 12621 Lisbon St. NE. Zip: 44669. Tel: 862-2817. Pres.: J. Maas. **(Rec. D).**
Rec. labels: Praise, Joyous Melodies, Canaan, Diadem, Heart Warming, Impact, Pickwick, Sacred, Singcord, Sword, Teen, Tot, Word.

• PORTSMOUTH (Area Code 614)

Dayton Rec. Serv. Inc., 640 Second St. Zip: 45662. Tel: 354-3188. Pres.: W.A. Carrington, VP, Mgr. & Buyer: Joe Taylor. **(Rec. & Tape RJ).**
Branch: Germantown (Dayton Area), Ohio.

• TOLEDO (Area Code 419)

Northwestern Dists. Inc., 4318 Monroe St. Zip: 43606. Tel: 474-7114. Pres., Mgr. & Buyer: George A. LaCourse. **(Rec. & Tape OS & RJ).**

• YOUNGSTOWN (Area Code 216)

Discount Whsle. Recs., 545 Market St. Zip: 44502. Tel: 744-7787. Owner & Mgr.: Tony March. Buyer: Larry Greene. **(Rec. OS & RJ; Tape OS).**

Mid-America Specialty Dist. Inc., 819 Mahoning Ave. Zip: 44502. Tel: 744-8668. VP & Mgr.: Felix Lazazzera. **(Rec. & Tape RJ).**
Home office: Chicago, Ill.

Plaza Recs. Inc., 309 Boardman Plaza. Zip: 44512. Tel: 758-5795. Owner & Buyer: Frank A. Valicenti. **(Rec. OS).**

OKLAHOMA

• OKLAHOMA CITY (Area Code 405)

All Recs. Inc., 520 Classen Blvd. Zip: 73106. Tel: 235-3381. Mgr. & Buyer: Bill Hill. **(Rec. & Tape OS).**

Bromo Dists. Inc., PO Box 60687. Zip: 73106. Tel: 521-0301. Mgr.: James D. Moran. **(Rec. & Tape OS & RJ).**

Lieberman Ents. Inc., 4226 Charter Ave. Zip: 73108. Tel: 947-0523. Mgr.: Frank Todd. **(Rec. & Tape OS & RJ).**
Home office: Minneapolis, Minn.

Magnetic Communications, 2600 NW 114 St. Zip: 73120. Tel: 751-2679. Owner & Mgr.: John G. Ralston. Buyer: Dona I. Ralston. **(Tape OS & RJ).**

Phil's One Stop Recs., 705 NW Fourth St. Zip: 73102. Tel: 235-9671. Owner, Pres. & Mgr.: Phil Burlingame. Buyer: Wayne Dunbar. **(Rec. OS).**

• TULSA (Area Code 918)

Bill's T Recs., 19 N. Harvard. Zip: 74145. Tel: 939-6305. Owner: Kenneth A. Horn. Mgr.: Connie Moore. Buyer:

Steven Daniels. **Local branch:** 3809 S. Peoria. Zip: 74105. Tel: 742-5831. Mgr.: Barbara Manry. **(Rec. OS).**

Oklahoma News Co., 909 W. 23 St. Zip: 74107. Tel: 584-4754. Mgr.: Peter K. White; Sales Mgr.: Wayne Allen; Buyer: Kathi Hayes. **(Rec. RJ, Tape D).**
Tape lines: A&C, Capitol, Columbia, GRT, London, MCA, RCA, WEA.
Accessories: Complete line of name brands.

Western Mdsrs. Inc., 8276 E. 41 St. Zip: 74145. Tel: 664-2540. Mgr.: Bill King. **(Rec. & Tape RJ).**
Home office: Amarillo, Tex.

OREGON

• EUGENE (Area Code 503)

Crystalship, see Great Western Schism Inc.

Great Western Schism Inc./Crystalship, 164 W. Broadway. Zip: 97401. Tel: 345-3830. Owner: Ron E. Prindle; Mgr. & Buyer: Steven Hibbard. **(Rec. & Tape OS & RJ).**

• PORTLAND (Area Code 503)

Raintree Dist'g Inc., 3140 SE Hawthorne. Zip: 97214. Tel: 233-4987. Owner, Mgr. & Buyer: Langdon Hedemann. **(Rec. OS).**

PENNSYLVANIA

• ALTOONA (Area Code 814)

Penn Music Servs., 315 E. Plank Rd. Zip: 16602. Tel: 946-3384. Owner, Mgr. & Buyer: Robert K. Wike. **(Rec. OS; Tape OS & RJ).**

• BETHLEHEM (Area Code 215)

Capitol Recs., Lehigh Valley Ind'l Park, No. 1, 2980 Ave. B. Zip: 18017. Tel: 868-1401. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O'.

Rave, 415 Buchanan St. Zip: 18015. Tel: 865-1941. Owner & Mgr.: Joe Timmer. **(Rec. & Tape D).**
Rec. labels: Apon, B&F, Chicago, Czech, Fiesta, Rave, Ray, Request, Rex, Stella & all polka recs.
Tape lines: Fiesta, Jay Jay, Rave, Stella.

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• BLOOMSBURG (Area Code 717)

Arcus Bros. Stereo Centers, PO Box 569. Zip: 17815. Tel: 784-8600. **(Rec. & Tape I).**

• ERIE (Area Code 814)

Mobile Rec. Serv. Co., 2908 W. 33 St. Zip: 16506. Tel: 833-7038. Mgr.: Jim McKnight. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

Warren Radio Inc., 1315 Peach St. Zip: 16512. Tel: 454-5285. Pres.: W.M. Schuster; Mgr.: Judith E. Bloom. **(Tape D).**
Branches: Fredonia, Jamestown, N.Y.; Meadville, Pa.
Tape lines: Capitol, Columbia, Liberty, Morris, RCA, United Artists.

• HARMONY (Area Code 412)

Acts 29, Box 218, RR 2. Zip: 16037. Tel: 452-5770. Owner: Louis P. Hancherick; Mgr.: Barrett Bhame; Buyer: Peggy Hancherick. **(Rec. & Tape D).**
Rec. labels: Cam, Canaan, Creative Sound, Destiny, Dharma, Discovery, Good News Gospel Song, Heart Warming, Impact, Jim, Jubal, Lamb, Light, Lion, Manna, Maranatha, Message, Messianic, Morningstar, Myrrh, New Song, Redemption, Scripture in Song, Shalom, Singcord, Skylite Sing, Sonrise, Superior, Supreme, Tempo, Triumphant, Verve, Vista, Word, Word of Life, World Wide. (All gospel).
Tape lines: Same as rec. labels.

• HARRISBURG (Area Code 717)

D & H Dist'g Co., 2525 N. Seventh St. Zip: 17105. Tel: 236-8001. Mgr.: David Press; Buyers: Singles, Rick Prayer; Albums, Gene Diveglia. **Local branch:** 500 Terminal Rd., Camp Hill. Zip: 17011. Tel: 761-2805. **(Rec. & Tape D & RJ).**
Branch: Savage, Md.
Rec. labels: American Heritage, Artco, Audio Fidelity, Audio Int'l, Audio Rarities, Berlitz, Billingsgate, Biograph, Black Lion, Blue Goose, Chiaroscuro, Command Performance, Connoiseur Society, County, Dictation Disc, Disneyland, First Component, Folly, Ford, Fretless, Harlequin, Heart Warming, Historical, Hymntone, Impact, Increase, Jazz Archives, Jim Taylor, Jazz Showcase, Klavier, King Bluegrass, Lemco, Mark 56, Melodeon, Mister Rogers, Old Homestead, Original Sound, Peter Pan, Pelican, Philo, Pickwick, Radio Greats, Radiola, Rebel, Sackville, Sound Effects, Startone, Story Teller, Swing Treasury, Symposium, Takoma, Thimble, Thistle, Tiger Tail, United, Up Front, Vee Jay, Vetco, Vista, Word, World Jazz, Yazoo, Zap.
Tape lines: Artco, Audio Fidelity, Berlitz, Billingsgate, Black Lion, First Component, Heart Warming, Hymntone, King Bluegrass, Original Sound, Pickwick, Rebel, Takoma, Word.
Accessores: Amberg, Columbia Magnetics, Fidelitone, Le-Bo, Memorex, Neushaeffer, Peerless, Platter Pack, Recoton, Tower.

• JOHNSTOWN (Area Code 814)

Page Rec'g Co., 604 Broad St. Zip: 15906. Tel: 539-8117. Owner & Mgr.: Al Page. **(Rec. & Tape D & RJ).**
Rec. labels: Arc, Dyno, Greyko, Hymntone, Jay Jay, Marjon, Nashville, Page, Rave, Request, Sacred, Silverbell, Sing, Skylite, Sword, Tambura, V, Word.
Tape lines: Canaan, Jay Jay, Lee, Marjon, Page, Request, V, Word.
Playback equip.: Electrophonic, Toyo.

• LEHIGHTON (Area Code 717)

Barnes Rec. Dists., Box 103, RD 2. Zip: 18235. Tel: 645-2321. Owner & Mgr.: William H. Barnes. **(Rec. & Tape OS & RJ).**

• LEWISTOWN (Area Code 717)

Mobile Rec. Serv. Co., 104 Logan St. Zip: 17044. Tel: 248-6442. Mgr.: John Houser. **(Rec. OS).**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

• MEADVILLE (Area Code 814)

Warren Radio Inc., 1198 Park Ave. Zip: 16335. Tel: 336-3147. Mgr.: Wilson Hoellein. **(Tape D).**
Home office: Erie, Pa.
Tape lines: Capitol, Columbia, Liberty, Morris, RCA, United Artists.

• MILTON (Area Code 717)

Music Box, 205 Broadway. Zip: 17847. Tel: 742-7101. Owner: Dale L. Reedy. **(Rec. & Tape D).**

• NEWCASTLE (Area Code 412)

F. H. Mastrangelo Dist., 1003 S. Mercer St. Zip: 16101. Tel: 652-5898.

• PHILADELPHIA METROPLITAN AREA (Area Code 215)

A & L Dists. Inc., 451 Penn St., Yeadon 19050. Tel: 474-3300. Owner: Al Melnick; Rec. Mgr. & Buyer: Si Paul; Tape Mgr. & Buyer: Saul Melnick. **(Rec. D, Tape D, OS & RJ).**
Rec. labels: Aircheck, Ala, Archives of Folk & Jazz, Arhoolie, Arista, Audiophile, Avant, Avoca, Aware, Bandstand, Bell, Big Band Archives, Big Band Boogie, Big Band Int'l, Biograph, Blarney Castle, Blues Classics, Blue Goose, Blue Labor, Boogie Woogie, Cinema, Command Performances, Contemporary, Conversa-Phone, Crystal, Delmark, ESP, Electric Lemon, Elephant, Empire, Eubie Blake Music, Fairmount, First Time, Folk Legacy, Folk Lyric, Fretless, GRC, Golden Era, HF, Happy Jazz, Historical, History in Sound, IMI, Jazz Archives, Jazz Masters, Jazz Showcase, Joyce, Kicking Mule, Klavier, Labor, Laff, Mark 56, Melodeon, Mobile Fidelity, Monitor, Monmouth Evergreen, Music Minus One, Neighborhood, New Orleans, Old Timey, Pelican, Philly Goove, Philly Soulville, Philo, Phoenix, Premier, Proscenium, Radio Archives, Radio Recs., Radiola, Rocky Road, Sandpiper, Scarce Rarities, Sheffield, Show Biz, Sound Effects, Sound State, Sound of Swing, Spotlite, Soundtrak, Stanyan, Startone, Sunbeam, Swing Treasury, Syntonic Research, Takoma, Totem, Trix, Tulip, Vedette, Yazoo, Yorkshire, Zap.
Tape lines: All lines.
Playback equip.: JVC, Sankyo-Seiki.
Accessories: Blank tape (Columbia, Maxell, Memorex). (SEE ADVERTISEMENT)

Almacenes Asturias **(Rec. & Tape RJ)**, see Villanueva Asturias Corp.

B B Recs., 257 Bayard Rd., Upper Darby 19082. Tel: 532-4473. Pres.: Bernard Binnick. **(Rec. & Tape D).**
Distributes close-outs.

Bandstand Rec. Serv. **(Rec. & Tape OS & RJ)**, see Chips Dist'g.

Capitol Recs., 7 Bala Ave., Bala Cynwyd 19004. Tel: 835-2450. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim.
Tape lines: Angel, Apple, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O'.

Chips Dist'g (div. of Abkco Inds. Inc.), 2750 N. Broad St. Zip: 19132. Tel: 226-4600. Pres. & Gen. Mgr.: Ernie Santone; Sales Mgr.: Mario Daulerio. **(Rec. & Tape D), (also Rec. & Tape D as Hitsville of Pennsylvania). (Rec. & Tape OS & RJ as Bandstand Rec. Serv.).**
Rec. labels: Abkco, Accent, All Platinum, Alshire, Amber, American Rec'g, American Variety, Aria Senza Voce, Artco, Astroscope, Audio Fidelity, Audio Int'l, Audio Rarities, BB, Barbary Coast, Black Forum, Black Jazz, Black Lion, Booman, Buena Vista, CTI, Candide, Cheri, Chiaroscuro, Colonial, Creative World, Dana, Daniels, Daybreak, Discuriosities, Disneyland, Dynamite, Dynasty, Dyno, Ember, Enja, Epitaph, Fiesta, First Component, GNP Crescendo, Gateway, Glori, Gordy, Gospel, Granite, Grecophon, Gull, Harlequin, Herald, Island, Jazz Masters, Jewel, Kudo, Legend, Lewis, Life Workship, Lost Nite, Makossa, Mango, Manticore, Mega, Melodyland, Metronome, Motown, Mowest, Muse, Music Masters, Natural Resources, Onyx, Ovation, Paula, Playboy, Prodigal, Project 3, Rare Earth, Regent, Relic, Rex, Rim, Ronn, SMD, Sagoma, Salvation, Savoy, Shalom, Sharp, Soul, Soul Power, Stang, Starr, Steady, Stella, Strata East, Sunburst, Tamla, Thimble, Tiger Tail, Times Square, Turbo, Turnabout, Vee Jay, Vibration, Virtue, Vox, West Coast, World Jazz.
Tape lines: Abkco, Fiesta, GRT, Ovation, Project 3, Savoy.
Accessories: Blank tape (Longines). (SEE ADVERTISEMENT)

Coliseum Recs. & Tapes Ltd., 134 S. 20 St. Zip: 19103. **(Rec. & Tape E).**
Exports cut-outs, surplus, deletions.

Columbia Recs. Sales, 2 Bala Cynwyd Plaza, Bala Cynwyd 19004. Tel: 839-0246. Sales Mgr.: Irv Medway; Promo. Mgrs.: Don Colberg, Armand McKissick, Red Richards. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Fresh, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Norman D. Cooper Inc., Presidential Apts. Complex, 1 Winding Dr. Zip: 19131. Tel: 878-9591. Pres.: Norman D. Cooper; Mgr.: Ken Benjes; Buyers: Singles, David Brown; Albums, Ken Benjes; Tape, Joe Alteari. **(Rec. OS & RJ, Tape OS).**

District Recs. Inc. **(Rec. & Tape RJ)**—Tel: 335-9402. Sales Mgr.: Stephen Schwartz; Buyer: Ulric Julien—see Schwartz Bros. Inc.

Eastern Music Systems Corp., 334 N. Broad St. Zip: 19102. Tel: 564-4415. **(Rec. OS).**

Global Rec. Sales, 2512 N. Broad St. Zip: 19132. Tel: 221-0990. Owner: Ed Balbier; Mgr.: C. Armas. **(Rec. E).**
Int'l branch: England.

Heller's Rec. Buyer-Exporter, 3149 Kensington. Zip: 19134. Tel: 634-5663. **(Rec. E).**

Hitsville of Pennsylvania **(Rec. & Tape D)**, see Chips Dist'g.

Richard Kastner Co. Inc., 1913 Guernsey Ave., Abington 19001. Tel: 884-7996. Owner: Richard Kastner; Sales Mgr.: William Klein. **(Rec. & Tape I & E).**
Imports & exports surplus & promotional recs. & tapes.

Music Serv. Inc., 2864 Limekiln Pike, Glenside 19038. Tel: 885-7990. Owner: Jerry Rappaport; Buyers: Albums, Joe Rogers; Tape, Bob Mapes. **(Rec. & Tape RJ).**

Rec O Rac Dists., 7345 West Chester Pike, Upper Darby 19082. Tel: 734-1606. **(Rec. & Tape RJ).**

Record Rendezvous Inc., 134 S. 20 St. Zip: 19103. Tel: 567-9424. Owner & Pres.: Edward R. Marcus; VP: Fran Marcus; Mgr.: Richard Marcus; Ass't Mgr.: Joanne Small; Nat'l Promo. Dir.: C. Morgan; RJ Mgr.: Janet Kraus; Tape Buyer: R. Richard. **(Rec. D, OS, RJ, I & E, Tape OS & RJ).**
Rec. labels: Cinwitch, MVH, Oldies but Goodies, Pet-Rat, Psychephonic, Rendezvous, Rockin' Richie; subdist. for Montgomerys, Scorpio, Tasty Licks, Times Square.

Richman Bros. Recs. Inc., 4308 Parkside Ave. Zip: 19104. Tel: 477-1742. Owners: Jerold, Allen & Richard Richman; Gen. Mgr.: Jerold Richman; Buyers: Sam Cass, Jerold Richman, Ted Neuman, Bill Kessler. **(Rec. & Tape D & OS).**
Rec. labels: Adelphi, Alligator, Flying Fish, Folkways, Joyce, Kaibala, Kent, Rounder.
Tape lines: Capitol, Columbia, Folkways, GRT, Jubilee, Kent, Prestige, Savoy.
Accessories: Blank tape (CMC, Memorex), Le-Bo, Watts prods.

Rondel Dist'g Corp., 1100 Block Commerce St. Zip: 19107. Tel: 923-8980. Contact: Ronald F. Schaff. **(Rec. RJ & I).**

David Rosen Inc., 851-5 N. Broad St. Zip: 19123. Tel: 232-2900. Owner: David Rosen; Mgr.: Harry Rosen; Buyer: Lewis Rosen. **(Rec. & Tape OS).**

A. I. Rosenthal Assocs., 29 E. Glenside Ave., Glenside 19038. Tel: 885-5211. Contact: Alfred Rosenthal. **(Rec. RJ).**
Accessories: Batteries (Eveready), blank tape (Maxell, 3M); cartridges, styli (Pickering, Shure); headsets (Pickering); needles & accessories (Recoton); cleaners (Vac-O-Rec.), rec. care prods. (Watts). (SEE ADVERTISEMENT)

Schwartz Bros. Inc., 8040 Roosevelt Blvd., Suite 306. Zip: 19152. Tel: 335-0150. Mgr.: Jerry Jacobs. **(Rec. & Tape D), (Rec. & Tape RJ as District Recs. Inc.).**
Home office: Washington, D.C.
Rec. labels: Alston, Avco, BTM, Bang, Barnaby, CTI, Cadet, Chelsea, Chess/Janus, Children's Recs. of America, Dictation Disc, GRC, Glades, Kudu, Laff, Mainstream, Metronome, Musicor, IX Chains, Roxbury, Salvation, Shakat, Shout, TK, Weird World, Westbound.
Tape lines: All lines. (SEE ADVERTISEMENT)

Scorpio Music Dists. Inc., 2933 River Rd., Croydon 19020. Tel: 698-7707, 785-1541. Telex: 843366. Pres.: Michael Adler; VP & Gen. Mgr.: John T. Gervasoni; Opns. Mgr.: Jake Stark. **(Rec. D, OS, RJ & E).**
Distributes overstocks, close-outs & promotional materials. (SEE ADVERTISEMENT)

Slotkin Rec. Dist. Co., 370 Montgomery Ave., Merion Station 19066. Tel: 667-1870. Owner: Herbert Slotkin; Mgr. & Buyer: Jack Morrison. **(Rec. & Tape OS).**

H. Royer Smith Co., 2019 Walnut St. Zip: 19103. Tel: 567-1676. **(Rec. OS).**

Universal Rec. Dist. Corp., 919 N. Broad St. Zip: 19123. Tel: 232-3333. Owner: Harold Lipsius; Mgr.: Len Rakliff; Buyers: Singles, Kathy Walsh; Albums, Len Rakliff. **(Rec. D), (Tape D & OS as Universal Tape City).**
Rec. labels: A&M, Abet, Arista, BASF, Black Gold, Blue Note, Brunswick, Casablanca, Crossover, Dakar, Dark Horse, De-Lite, Fantasy, Gospel Truth, Grateful Dead, Groove Merchant, Hi, Hob, Jamie, Living Language, London group, Mankind, Mega, Milestone, Nashboro, Ode, Original Sound, Prestige, Pye, Ranwood, Respect, Roulette, Scepter, Thunderbird, 20th Century, Round, United Artists, Vanguard, Wand.
Tape lines: A&M, Ampex, De-Lite, GRT, Pye, Thunderbird, 20th Century, United Artists. (SEE ADVERTISEMENT)

Universal Tape City **(Tape D & OS)**—Mgr. & Buyer: Robert Perloff—see Universal Rec. Dist. Corp.

Villanueva Asturias Corp., 401 W. Girard Ave. Zip: 19123. Tel: 236-4544. Pres., Mgr. & Buyer: Jack Villanueva. **(Rec. & Tape D, OS, I & E). Local branch:** Almacenes Asturias, 23013 N. Front St. Zip: 19122. **(Rec & Tape RJ).**
Rec. labels: Adria, Alegre, All Art, Alma Hispana, Amor, Ansonia, Bravo, Clubman, Cotique, Dial, Discolando, Discomundo, El Rey, Exitos, Fania, Fania Int'l, Inca, Mavi, Musart, Neliz, Palacio, Peerless, R&G, Rico, San Miguel, Soave, Tico, Vaya.
Tape lines: Same as rec. labels.
Accessories: Needles (Walco), tape cases (Greco), cleaners (Emasco).

William's One Stop, 817 N. Broad St. Zip: 19123. Tel: 232-2020. **(Rec. OS).**

• PITTSBURGH METROPOLITAN AREA (Area Code 412)

A & C Tape Dists., 1031 Forbes Ave. Zip: 15219. Tel: 391-4676. Owners & Mgrs.: John R. Hoebler, Gene Jakiela; Buyers: Singles, Tony Piotrowski; Albums, Dom Gentilcore; Tape, Jack Floto. **(Tape D, OS, RJ, I & E).**
Tape lines: All lines.

Balkan Rec. Dist'g Co., RD 2, Concord Church Rd., Beaver Falls 15010. Tel: 843-1962. Mgr.: John Krilcich. **(Rec. D & I).**
Home office: Berwyn (Chicago Metropolitan Area), Ill. **(Rec. D, I & E).**
Rec. labels: Balkan Int'l, Delta Int'l, Greyko, Marjon, Monitor, Request.
Rec. labels imported: Panton, Supraphon (Czechoslovakia); Jugoton (Yugoslavia).

East Coast Dists., 633 Liberty Ave. Zip: 15222. Tel: 281-6344. Owner & Mgr.: Nick Lomakin. **(Rec. D, OS & RJ, Tape OS & RJ).**
Rec. labels: Argos, Audiotape, Borderline, Dictation Disc, Dooto, Evergreen, Fax, Golden Crest, Humorsonic, K&H, Music Minus One, Russell Dance, Switchcraft.

Handleman Co., 941 Behan St. Zip: 15233. Tel: 321-4884. Mgr.: Sam Couch; Buyers: Singles, Jeanne Kann; Albums & Tape, George Tunder. **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

Mobile Rec. Serv. Co., PO Box 2879, Zip: 15230; 2716 Penn Ave. Zip: 15222. Tel: 391-8182. Owner: Maurice F. Oseroff; Mgr. & Buyer: Harvey Campbell. **(Rec. D & OS).**
Branches: Dunedin, Gainesville, Miami, Tallahassee, West Palm Beach, Fla.; Evansville, Churubusco (Fort Wayne Area), Ind.; De Witt, Iowa; Freeland, Mich.; East Nassau, N.Y.; Cincinnati, Columbus, Ohio; Erie, Lewistown, Trafford, Pa.; Houston, Tex. **(All Rec. OS).**
Rec. labels: Canaan, Chart, Don-Jo, Dooto, Dot, GRT, Jay Jay, Jewel, Juke, Midnight Sun, Musicanza, Nashboro, Paramount, Partee, Paula, Plantation, Power House, Prize, Rebel, Rice, SSS Int'l, Segue, Silver Fox, Souncot, Sound, Sun, Trash, Vegas, Wet Soul.

The One Stop Inc., 1207 Fifth Ave. Zip: 15219. Tel: 232-0844. Owner: William Lawrence; Mgr.: Blair Thomas; Buyer: David Hughes. **(Rec. OS & RJ).**

Phonodisc Inc., 10213 Pearl Rd. Zip: 15235. Tel: 243-5388. Resident Salesman: Parry O'Malley. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

Record World-One Stop, 1332 Fifth Ave. Zip: 15219. Tel: 391-7429. Owner, Mgr. & Buyer: Barney Stein. **(Rec. & Tape OS & RJ).**

Sounds Dist'g Corp., 3701 Bigelow Blvd. Zip: 15213. Tel: 681-7611. Pres.: Norton L. Kalinsky; Buyers: E.A. McGrogan, E.R. Boyles. **(Rec. OS & RJ, Tape OS).**
Branch: Reading, Pa.

• READING (Area Code 215)

Interstate Rec. Sales Corp. **(Rec. & Tape RJ)**—Mgr. Calvin Hart; Buyers: Singles, Betty Carson; Albums, Ken Franklin—see United Rec. One-Stop Serv. Corp.

Sounds Dist'g Corp., 5795 Washington Dr. Zip 19606. Tel. 582-2375. Mgr.: Ted Danko **(Rec. OS & RJ, Tape OS)**.
Home office: Pittsburgh, Pa.

United Rec. One-Stop Serv. Corp., PO Box 691. Zip 19601. Pres.: Leonard McKinnon; Mgr.: Charlie Walker; Buyers: Singles, Kathy Jackson; Albums, Vickie Wade; **Tape, Jeff Burns. (Rec. & Tape OS), (Rec. & Tape RJ** as Interstate Rec. Sales Corp.).

• TRAFFORD (Area Code 412)

Mobile Rec. Serv. Co., 516 Sunset Ln. Zip 15085. Tel. 372-3533. Mgr.: Don Bray. **(Rec. OS)**.
Home office: Pittsburgh, Pa. **(Rec. D & OS)**.

• WILKES-BARRE (Area Code 717)

Record Town Inc., Wyoming Valley Mall. Zip 18702. Tel. 829-3603. Pres. & Mgr.: Joe Nardone **(Rec. & Tape RJ)**.

RHODE ISLAND

• PROVIDENCE (Area Code 401)

Beacon Shops Inc., 821 N. Main St. Zip 02904. Tel. 861-7500. Mgr. & Buyer: Richard Schmeisser **(Rec. & Tape OS)**.

• SLATERSVILLE (Area Code 401)

A B C Rec. & Tape Sales, Steel St., Industrial Park. Zip 02876. Tel.: 769-7700. Reg'l. Mgr.: Bernie Frezza; Sales Mgr.: Angelo De Pardo **(Rec. & Tape RJ)**.
Home office: Fairfield, N.J. **(Rec. & Tape OS & RJ)**.

• WARWICK (Area Code 401)

Rhody Rec. & Tape Serv. Inc., 85 Jefferson Blvd. Zip 02888. Tel.: 467-2465. Pres.: Rubin Zeidman; Mgr.: Arthur Zeidman; Buyer: Inez Marovelli. **(Rec. & Tape OS)**.

SOUTH CAROLINA

• ABBEVILLE (Area Code 803)

Savitz Rec. Center Inc., 115 Court Sq. Zip 29620. Tel. 459-2172. Owner & Mgr.: Allen Savitz; Buyer: Nadine Copeland. **(Rec. & Tape OS)**.

• CHARLESTON (Area Code 803)

Fox Music House, 483 King St. Zip 29403. Tel.: 722-0511 **(Rec. OS)**.

• COLUMBIA AREA (Area Code 803)

Americo Rec. One Stop, 1432 Assembly St. Zip 29201. Tel. 771-9186. **(Rec. OS)**.

Seeburg-South Atlantic One Stop, 2115 Commerce Dr., Interstate Park, Cayce 29033. Tel. 794-3512. **(Rec. OS)**.

• MYRTLE BEACH (Area Code 803)

Myrtle Beach Stereo Tape Center, 6203 N. Kings Hwy. Zip 29577. Tel.: 449-3056. **(Tape RJ)**.

• PIEDMONT (Area Code 803)

Cooper's One Stop, Rt. 3, Hwy. 86. Zip: 29673. Tel. 845-9173. Owner: George Cooper; Mgr. & Buyer: George Cooper III. **(Tape RJ)**.

TENNESSEE

• KNOXVILLE (Area Code 615)

A & R Dist'g Co. Inc., 1301 Prosser Rd. Zip: 37914. Tel.: 546-7881. Owner: Tommy V. Ayres. Mgr. & Buyer: Albert W. Smith. **(Rec. & Tape D & RJ)**.
Rec. labels: Camden, Heart Warming, RCA, Word
Tape lines: GRT, RCA
Accessories: Ess & Ess, Le-Bo, Recoton

Knox Rec. Rack Co., PO Box 11167, 1539 Amherst Rd. Zip 37919. Tel.: 584-8531. Owners: Sam Morrison, Jay Jacobs; Mgr.: Jay Jacobs; Buyers: Singles, Marty Barbour; Album & Tape, Jay Jacobs. **(Rec. D & RJ, Tape D, OS & RJ)**.
Rec. labels: RCA, Sing, Skylite, Starday, Word
Tape lines: All lines
Accessories: Recoton.

Tucker's Rec. Shop Inc., 25 Market Sq. Mall. Zip 37902. Tel. 522-9300. Pres., Mgr. & Buyer: Martin T. Robertson **(Rec. & Tape OS)**.

• MEMPHIS (Area Code 901)

Blackwood Bros. Rec. Dists., 209 N. Lauderdale. Zip 38105. Tel.: 527-4349. Owner: James Blackwood; Mgr. & Buyer: Doyle Blackwood. **(Rec. D & E, Tape OS & E)**.
Rec. labels: Bible Voice, Canaan, Capitol, Children's Rec. Guild, Christian Faith, Columbia, Cornerstone, Heart Warming, RCA, Sacred, Scripture, Sing, Skylite, Supreme, Word, Zondervan (religious prod. only)

Boss Ugly Bob Recs. & Tapes (BC Ents. Ltd.), 726 E. McLemore. Zip: 38106. Tel.: 774-6400. Owner: Bob Catron Jr.; Buyers: Singles, Claudette Catron; Albums, Bob Catron. **Local branches:** 2440 Chelsea. Zip 38108. Tel. 458-7230—1416 Airways. Zip 38114. Tel.: 323-7289—4283 S. Third. Zip 38109. Tel. 785-5151 **(Rec. & Tape OS)**.
Accessories: Arthur Fulmer, Le-Bo

Handleman Co., 2795 Hangar Rd. Zip 38118. Tel. 365-8530. Mgr.: Ray Chambers; Buyers: Singles, Jesse Deese; Albums & Tape, Allen Butler, Ray Chambers **(Rec. & Tape RJ)**.
Home office: Detroit, Mich.

Hot Line Rec. Dist. Inc., 596 Lane Ave. Zip 38105. Tel. 525-0756. Pres. & Mgr.: Jim Crudgington; Buyers: Singles, Gerri Macklin; Albums & Tape, Dwight Mullens **(Rec. D & OS, Tape D, OS & RJ), (Rec. RJ as** Record Dept. Mdsrs. Inc.)
Rec. labels: Abet, Abkco, Actuel, Ala, Alston, Audio Arts, BTM, Barnaby, Bold, Boot, Cadet, Checker, Chelsea, Chess, Creed, De-Lite, Dictation Disc, Dooto, Excello, GRT, Glades, Golden, Gospel, Gospel Truth, HSE, Heart Warming, Janus, Jewel, Kent, Kenwood, Laff, La Val, Mankind, Mark 56, Mega, Musicor, Nasco, Nashboro, Nashville, Original Sounds, PIP, Paula, Plantation, Randy, Ranwood, Respect, Ronn, Roxbury, SSS Int'l, Savoy, Specialty, Sun, Takoma, Vanguard
Tape lines: Ampex, Capitol, Columbia, GRT, Laff, MCA, Musicor, RCA.
Playback equip.: Automatic Radio
Accessories: Fidelitone

M C A Dist'g Corp., Plaza Office Bldg., Suite 224, 3387 Poplar Ave. Zip 38111. Tel. 458-4750. Sales Mgr.: Graham Hediker; Promo.: Mike Scurlock **(Rec. & Tape D)**.
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track
Tape lines: Same as rec. labels

Musical Isle of America Inc. **(Rec. & Tape RJ)**—Buyer: Jay Nelson—see Record Sales Corp.

Musico Dists., 905-8 E. Brooks Rd. Zip 38116. Tel. 398-4311. Mgr. & Buyer: June J. Orman **(Rec. D)**.
Rec. labels: American Heritage, Atteiram, County, Flying Fish, Jayln, Jessup, King Bluegrass, Old Homestead, Rebel, Revonah, Rounder, Rural Rhythm, Vetco
Accessories: EV/Game, Recoton

Poplar Tunes, 308 Poplar Ave. Zip 38103. Tel. 525-6348. Owners: Frank Berretta, John Novarese; Mgr.: Jack Barlow; Rec. Buyer: Jim Burge; Tape Buyer: Penny Edmondson. **Local branch:** Pop Tunes, 4195 Summer Ave. Zip 38122. Tel. 324-3855. Mgr. & Buyer: Rose Slais. **(Rec. & Tape OS)**.

Pop Tunes, see Poplar Tunes.

Record Dept. Mdsrs. Inc., 746 Galloway. Zip 38105. Tel. 526-0567. Gen. Mgr.: W. L. Brown Jr.; Buyer: Faye Corzine. **(Rec. RJ), (Rec. D & OS, Tape D, OS & RJ** as Hot Line Rec. Dist. Inc.)

Record Sales Corp., 3000 Fleetbrook Dr. Zip 38116. Tel. 332-3650. VP: Sidney R. Melvin; Mgr.: J. Nelson **(Rec. & Tape D), (Rec. & Tape RJ** as Musical Isle of America Inc.)
Home office: Los Angeles, Calif., Musical Isle of America Inc. (Exec. office only)
Rec. labels: A&M, Ace of Hearts, Arista, Audio Fidelity, Avco, Aware, BASF, BTM, Barnaby, Bell, Beverly Hills, Black Forum, Black Jazz, Black Lion, Blue Note, Blue Thumb, Brunswick, Buddah, CTI, Cadet, Checker, Chess, Chiaroscuro, Cinnamon, Dakar, Deram, Disneyland, Dore, Dot, Era, GNP Crescendo, GRC, GWP, Grateful Dead, Gordy, Gull, Hi, Hob, Kudu, Laurie, Living Language, London, Mainstream, Manticore, Melodyland, Mercury, Million, Motown, Nationwide Sound, Neighborhood, Ode, Ovation, Paramount, Parrot, Playboy, Project 3, Rare Earth, Redd Foxx, Roulette Round, Royal American, Scepter, Stereo Dimension, Soul, Sussex, Tamla, Tumbleweed, 20th Century, United Artists, Wand, World Jazz
Tape lines: A&M, Ampex, Avco, Aware, BASF, Bell, Black Jazz, Blue Note, Blue Thumb, Brunswick, Buddah, CTI, Cadet, Checker, Chess, Dakar, Deram, Dot, GNP Crescendo, GRT, Gordy, Hi, Hob, Kudu, London, Mercury, Motown, Neighborhood, Ode, Ovation, Paramount, Parrot, Playboy, Project 3, Rare Earth, Redd Foxx, Roulette, Royal American, Scepter, Soul, Sussex, Tamla, 20th Century, United Artists, Wand

Select-O-Hits Recs., 605 Chelsea Ave. Zip 38107. Tel. 523-1190 **(Rec. & Tape OS)**.

Tri-State, PO Box 11522. Zip 38115, 3109 Park Ave. Zip 38111. Tel. 324-6786. Mgr.: Style Wooten **(Rec. D)**.
Rec. labels: Allandale, BMS, Burchten, Calten, Camaro Designer, Great Sounds of Memphis, M&W, Mid-South, Montego, Park Grand, Pee Gee, Pleasure Time, Pretty Girl, Prime, STZ, Spinnin' Square, Style, Styleway, Taver, Ten-Tex, Torino, Tri-State, Wooten, Zavier.

• NASHVILLE (Area Code 615)

A B C Recs., 2409 21 Ave. S., No. 200. Zip 37212. Tel. 385-0840. Sales: B. J. McElwee; Don Gant **(Rec. & Tape D)**.
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire
Tape lines: Same as rec. labels

Central South Music Sales Inc., 159 Lafayette St. Zip 37210. Tel. 244-9280 **(Rec. & Tape OS)**.

Columbia Recs. Sales, 804 16 Ave. S. Zip 37203. Tel. 259-2560. Nat'l. Field Mgr.: Gene Ferguson; Promo. Mgr.: Roy Wunsch **(Rec. & Tape D)**.
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Fresh, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder
Tape lines: Same as rec. labels
Accessories: Carrying & storage cases, audio accessory cables (Columbia)

Horseshoe Dists. & Serv. Co., Apollo Bldg., 108 Oak Valley Dr. Zip 37207. Tel. 226-3333 **(Rec. D)**.
Home office: South Bend, Ind. (See for prod. distributed)

Jimmy's One Stop, 1707 Church St. Zip 37203. Tel.: 320-1561. Owner: Hoyt Sullivan; Mgr.: Jimmy Lancaster; Buyers: Singles, Lynn Hedgecoth; Albums, Juanita Pendergrass. **(Rec. OS)**.

Music City One Stop, 127 Lafayette St. Zip 37210. Tel. 256-4115. Mgr.: John T. Wheatley; Buyers: Singles, Marie Silcox; Albums, John T. Wheatley **(Rec. OS), (Rec. & Tape D** as Music City Rec. Dists.)

Music City Rec. Dists. Inc., 25 Lincoln St. Zip 37202. Tel. 255-7315. Pres.: Hutch Carlock; Mgr.: Ted Adams; Buyers: Singles, Ted Adams; Albums, Jack Holt; Tape: Robert Tidwell **(Rec. & Tape D), (Rec. OS** as Music City One Stop)
Rec. labels: Abet, Arista, Aware, Bang, BTM, Barnaby, Brunswick, Cadet, Casablanca, Cat, Checker, Chelsea, Chess, Claridge, Crescent, Dakar, De-Lite, Dial, Dore, Excello, Four Star, GRC, Glade, Hob, Janus, Kent, Laurie, Mega, Mercury, Modern, Musicor, Nashboro, Philips, Phil-L.A. of Soul, Philly Groove, Plantation, Playboy, Private Stock, Pye, Rebel, Roulette, Roxbury, SSS Int'l, Scepter, Shakat, Specialty, Stang, Steed, Sun, TK, Top & Bottom, 20th Century, Vanguard, Wand, Westbound, Wet Soul
Tape lines: All lines
Accessories: Display fixtures (Freedman Artcraft), needles (Fidelitone)

Nashville Rec. Dist., 728 16 Ave. S. Zip 37203. Tel. 244-4064. **Owner & Buyer: S.G. Hahn. (Rec. D)**.
Rec. labels: Brite-Star, Emerald, Geauga, Magnum Gold, Movie World, Music Towne

Superstar Dist. Co., PO Box 653. Zip 37202. Tel. 834-5600. Gen. Mgr. & Buyer: N. Luchini **(Rec. & Tape D)**.
Rec. labels: Basic, Boss, Champ, HSE, King David, Music Row, NRS, New Light, Proclaim, Rich-R-Tone, Skyland, Superior, Triton, Yesteryear
Tape lines: Boss, HSE, King David, NRS, Proclaim

Tri-State Dists., 1009 17 Ave. S. Zip 37212. Tel. 256-1693. Mgr.: Christopher Ostermeyer, Promo.: Connie Wright; Buyers: Singles, Clarke Ostermeyer; Albums, Bob Mitchell **(Rec. D)**.
Rec. labels: ARV, Accent, Advance, All Star, Alto, American Sound, Angeltone, Archway, Arrawak, Art, Arvee, Atlas, Audio Arts, Avco, Avenue, Ballad, Bandbox, Baton, Bay Uke, Bee, Beltone, Big Sound, Blackbird, Black Gold, Boxer, Breeze, Bronze, Buddy, Bullseye, C&M, Campus, Canary, Capa, CapCity, Cardinal, Carrie, Cavern, Celebrity Circle, Century City, Chante, Chattahoochie, Chroma, Chytown, Cimmaron, Clare, Cloud 9, Colt, Commerce, Conclave, Confederate, Contour, Country World, Creation Sound, Crest, Crossfire, D-J, Daran, Debby, Delden, De-Lite, Del Mar, Desert, Di-Venus, Dome, Domino, Dot-Mar, Ebb, Elektra, Emerald, Empire, Endeavor, Enterprise 13, Errol, Event, Fabbri, Fax, Film City, Five-O, Flick, Flo-Jo, Ford, GCM, GRT, Gass, General American, Genesis, Glenolden, Golden World, Gordy, Gusman, Hallmark, Harvard, High Country, Hit, Hudson, Hugo, Injun, Insco, Insight, Jalap, Jamie, Jazz, Jemkl, Jemkle-Soul, Jessup, Johnny Dollar, Julmar, KEF, K-W, Kangaroo, Kanwick, Kasmo, Kean, Kenco, Kid Cuz'n, Luv, La Salle, Las Vegas, Lincoln, Linjo, Lucky Four, Mars, M-Arts, Major, Malinda, Map City, Marvello, Mayhams, Mecca, Mickey, Millage, Miracle, Molly, Moon, Mosrite, Motif, Motown, Music Factory, Music Town, N-Joy, Neptune, New England, Orbit, Oweman, Patelfi, Peacock, Petal, Pinpoint, Plato, Pony, Presta, Public, RPR, RSVP, Rae-Cox, Ram, Ranwood, Raydar, Rebel, Rena, Reno-Smiley, Rev, Rimrock, Riparia d'Oro, Road, Roadrunner, Ro-Ark, Robbins, Rondolett, Royal American, Sabine, Sable, Sabre, Sage, Sand, Scoloron, Scram, Serand, Shalomar, Shee, Shirley, Silver Seal, Sims, Sir, Skylite, Smog City, Soultrack, Spinit, Starday, Steady, Sylvania, Tamla, Tampa, Tapir, Taylor, Tempo, Three Hills, Tidenote, Triode, Twilight, United, Valco, Vanity, Variety, Vesusius, Vida, Vita, Wagner, Way-Out, Wayside, Wedge, Wells-Desett, Westport, Zodiac

TEXAS

• AMARILLO (Area Code 806)

Western Mdsrs. Inc., PO Box 1969, 421 E. 34 St. Zip 79105. Tel. 376-6251. Pres.: Sam Marmaduke. Mgr.: R. H. Williamson; Buyer: Steve Marmaduke. Ass't. Buyer: Wendy Williamson. **(Rec. & Tape RJ)**.
Branches: Tulsa, Okla.; Dallas, Houston, Tex.

• ANDREWS (Area Code 915)

Pine Tree Dists. (div. of Hare Music Co.), PO Box 1209. Zip 79714. Tel. 523-4637. Pres. & Buyer: John Rowe; Gen. Mgr.: Eunice Rowe. Promo.: Jerry Hicks **(Rec. & Tape D, OS & RJ)**.

• AUSTIN (Area Code 512)

Tom Bishop Co., 6144 Hwy. 290 W. Zip 78746. Tel. 892-1570. Owner, Mgr. & Buyer: Tom Bishop **(Rec. & Tape OS & RJ)**.

• CORPUS CHRISTI (Area Code 512)

House of Music, 1026 S. Port. Zip 78405. Tel. 882-2191. Owner & Mgr.: John W. Herrera **(Rec. & Tape OS)**.

South Texas One-Stop, 470 Palmero. Zip: 78404. Tel. 884-4941. Owner, Mgr. & Buyer: S. R. Alexander. **(Rec. OS)**.

• DALLAS (Area Code 214)

A B C Rec. & Tape Sales, 4841 Topline Dr. Zip 75247. Tel.

637-4580. Mgr: Ron Peek; Sales Mgr: Jim Free. **(Rec. & Tape RJ).**
Home office: Fairfield, N.J. **(Rec. & Tape OS & RJ).**

A B C Recs., 4845 Cash Rd. Zip: 75247. Tel: 634-9770. Branch Mgr: Charles Stewart; Buyer: Lloyd Scott. **(Rec. & Tape D).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Thumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.

Associated Rec. Dists., PO Box 20742, Bldg. 105, 2686 Myrtle Springs. Zip: 75220. Tel: 357-3350. Mgr: Clark B. Heist; Rec. Buyer: Lee Jamison; Tape Buyer: Ted Hennessey **(Rec. & Tape D, OS & RJ).**
Distributes over-runs, close-outs, promotional goods

Big State Rec. Dist'g Corp., 1337 Chemical St. Zip: 75207. Tel: 631-1100. Owners: H.W. & Don Daily, Bill Emerson; Mgr.: Bill Emerson; Buyers: Singles, Alta Hayes, Mike Emerson; Albums, Bill & Jimmy Emerson **(Rec. & Tape D & OS), (Rec. & Tape RJ as Records of Dallas)**
Rec. labels: A&M, A/S, Abet, Ace of Hearts, Air Stream, All Platinum, BTM, Barnaby, Brunswick, Buddah, CTI, Cadet, Cat, Checker, Chess, Deram, Excello, Fantasy, Galaxy, Glades, Gordy, Gospel of Truth, Gull, Hi, Hob, Jamie, Janus, Jewel, Kama Sutra, Kent, Kudu, London, MAM, Mainstream, Mankind, Manticore, Milestone, Modern, Motown, Mowest, Nashboro, Parrot, Par T, Paula, Phase 4 Stereo, Playboy, Rainy Wednesday, Rare Earth, Ronn, Roulette, Scepter, Seventy 7, Shakat, Shannon, Soul, Soul Power, Stang, Stoneway, TK, Tamla, Threshold, Turbo, 20th Century, UK, Vibration, Virgo, Wand, Westbound
Tape lines: A&M, Ampex, Fantasy, GRT, Gordy, JMI, Motown, Ode, Stoneway, Tamla, 20th Century, Vanguard.
Playback equip. & phonographs: Hitachi, Lear Jet Stereo.
Accessories: Leathercraft, Le-Bo, Peerless, Savoy, blank tape (Capitol, Memorex).

Capitol Recs., 6730 Oakbrook Blvd. Zip: 75235. Tel: 637-1890. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Ariola America, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O', Seraphim
Tape lines: Angel, Apple, Capitol, Harvest, Haven, Melodiya/Angel, Ring-O'.

Columbia Recs. Sales, 8700 Stemmons Fwy., Suite 309. Zip: 75247. Tel: 634-1700. Reg'l Dir.: Norm Ziegler; Opns. Mgr.: Tom Cade; Sales Mgr.: Jay Jenson; Reg'l Promo. Mgrs.: Russell Timmons, Bill Heard; Promo Mgrs.: Stan Byrd, Jon Kirksey. **(Rec. & Tape D)**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels
Accessories: Carrying & storage cases, audio accessory cables (Columbia)

Galaxy Sales Co., 10859 Shady Trail, No. 101. Zip: 75220. Tel: 350-6986. Mgr.: David Carruthers; Buyer: Ed Climie. **(Rec. OS & RJ, Tape D, OS & RJ).**
Home office: San Antonio, Tex. **(see for prod. distributed).**

H & W One Stop Recs., Inc., 3109 Grand Ave. Zip: 75215. Tel: 421-7396. Owner & Buyer: Walter Jackson; Mgr.: Jeane Williams **(Rec. & Tape OS).**

Handleman Co., 2931 Irving Blvd. Zip: 75247. Tel: 631-2943. Mgr.: Bob Pastiro; Buyers: Singles, Alice Merrill; Albums & Tape: Bob Pastiro, Jack Dean. **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

Heilicher Bros. of Texas Inc. (div. of Pickwick Int'l Inc.), 1321 Round Table Dr. Zip: 75247. Tel: 631-1530. Mgr.: Jack Bernstein; Buyer: Tony Parzano. **(Rec. & Tape D & OS), (Rec. & Tape OS & RJ as J. L. Marsh Inc.).**
Home office: Minneapolis, Minn., Heilicher Bros. Inc. **(Rec. & Tape D).**
Rec. labels: AJ, ASI, AVI, Abkco, Accent, Ala, Alligator, Arista, Artco, Avco, Aware, BASF, Bang, Bell, Big Tree, Billingsgate, Black Blues, Black Gold, Black Jazz, Blue Note, Blues Spectrum, CTI, Contemporary, Creative World, Crested Butte, Crossover, Daybreak, De-Lite, Dixieland Jubilee, Dynasty, ESP, Encounter, Flying Fish, Froggie Beaver, GNP, GRC, Gang, Golden Crest, Grateful Dead, Groove Merchant, Hilltop, Impulse, Island, JEM, Kudu, LMI, Laff, MPS, Mega, Metronome, Muse, Neighborhood, Onyx, Original Sound, Ovation, Philly Groove, Paula, Pickwick, Prestige, Prodigal, Project 3, Ranwood, Recar, Revelation, Rocky Road, Ronn, Round, Salvation, Shout, Soulville, Soundbird, Spear, Symposium, Syntonic Research, Takoma, Temponic, Today, United Artists, Vaya.
Accessories: Amberg File, American Lighting, Ampex, Columbia, Harmony, Hohner, Memorex, Music Master, Paramount Wire, Service, Soma.

M C A Dist'g Corp., 11212 Gemini St. Zip: 75229. Tel: 241-8646. Sales Mgr.: Chuck Melancon; Promo.: Ed Spacek. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

M & S Rec. Serv., 2020 Housley Dr. Zip: 75228. Tel: 321-3161. Owner: Morris Lauer; Mgr.: Sylvia Lauer. **(Rec. & Tape RJ).**
Accessories: Blank tape (Capitol); Le-Bo prods.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 1321 Round Table Dr. Zip: 75247. Tel: 631-1530. Mgr.: Jim Scheuchl; Sales Mgr.: Dwaine Niemeyer; Buyer: Van Harris. **(Rec. & Tape OS & RJ), (Rec. & Tape D & OS as Heilicher Bros. of Texas Inc.).**
Home office: Minneapolis, Minn.

Phonodisc Inc., 1108 Quaker St. Zip: 75207. Tel: 638-7630. District & Branch Mgr.: Mel Patton **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

R C A Recs., 8700 Stemmons Fwy. Zip: 75247. Tel: 638-6200. Reg'l Sales Mgr.: Warner Pagliara; Branch Sales Mgr.: Tom McCusker. **(Rec. & Tape D)**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Wind Song, Wooden Nickel.
Tape lines: Same as rec. labels.

Rec-A-Tape Serv., PO Box 10246, 2524 Converse St. Zip: 75207. Tel: 630-1191. Pres.: Charles Miller **(Rec. & Tape OS)**

Records of Dallas, 1345 Chemical St. Zip: 75207. Tel: 631-7263. Owners: H.W. & Don Daily, Bill Emerson; Mgr.: Billy Emerson; Buyers: Singles, Alta Hayes, Mike Emerson; Albums Billy & Jimmy Emerson. **(Rec. & Tape RJ), (Rec. & Tape D & OS as Big State Rec. Dist'g).**

Records & Reels Inc. (Westex Rec. Serv. Inc.), 3151 Commonwealth. Zip: 75247. Tel: 637-1810. Owner: Jess Wilson, Leo Kane; Mgr.: Leo Kane; Buyers: Singles, Jim Albright; Albums, Leo Kane. **(Rec. OS & RJ; Tape D, OS & RJ).**
Tape line: GRT.

Warner/Elektra/Atlantic Corp., 1322 Round Table Dr. Zip: 75247. Tel: 638-1690. Mgr.: Tom Sims **(Rec. & Tape D)**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

Western Mdsrs., Inc., 1409 Round Table Dr. Zip: 75247. Tel: 638-1680. Mgr.: George Baldwin **(Rec. & Tape RJ)**
Home office: Amarillo, Tex.

• EL PASO (Area Code 915)

Anray Music Dists., 1905 E. Yandell. Zip: 79903. Tel: 544-4182. Pres. & Rec. Mgr.: Andy Montes; Tape Mgr.: Ray Maldonato; Buyer: Joe Ornelas. **(Rec. & Tape RJ).**

Krupp Dist'g Co., 311 S. Santa Fe St. Zip: 79901. Tel: 532-4961. Pres.: Guillermo E. Rivera; VP: Daniel Cortez. **(Rec. & Tape D & OS).**
Rec. labels: (English) A&M, Alithia, Alshire, Argo, Arista, Atco, Atlantic, Avco, Aware, Backbeat, Bang, Bell, Buddah, Cadet, Cadet/Concept, Calla, Capitol, Caytronics, Chart, Checker, Chess, Columbia, Crested Butte, Curtom, De-Lite, Deluxe, Double Shot, Duke, Dunhill, Elektra, Fantasy, Flashback, GNP Crescendo, GRC, GSF, Gamble, Goldust, Hip, Hurricane, Jad, Jamie, Jubilee, Kik-R, Laurie, Look, MCA, Mala, Original Sound, Paula, Phil-L.A. of Soul, Philly Groove, Playboy, Private Stock, RCA, Rocky Road, Scepter, Shout, Specialty, Stax, Stop, Sundi, T-Neck, Toddlin' Town, United Artists, Volt, Wand, Warner Bros., Westbound, White Whale; **(Spanish)** Bego, Bravo, Bronco, Buena Suerte, Caytronics, Chico, Colonial, Columbia, Cometa, Corona, Cristy, DLV, Del Valle, Disco Grande, Discos CAC, Discos CR, Discos GC, Discuba, Eco, Falcon, Freddie, Fuentes, Ideal, Keyloc, Miami, Musart, Nopal, Norteno, Oro, Peerless, Rayo, Rovi, Sombrero, Teardrop, Texas, Valmon, El Zarape.
Tape lines: (English) A&M, Atco, Atlantic, Capitol, Caytronics, Columbia, Elektra, Jad, MCA, Original Sound, RCA, Stax, United Artists, Warner Bros.; **(Spanish)** Alhambra, Bego, Bernal, Buena Suerte, Cristy, Del Rio, Del Valle, Disco Grande, Discos CR, Falcon, Freddie, Impacto, Keyloc, Musart, Musart Norteno, Peerless, Sunglow, Teardrop, Tex Mex, El Zarape.

Star Discos-Recs., PO Box 1055, 110 S. Oregon St. Zip: 79946. Tel: 533-7508. Owner: Joseph Gillman; Mgr.: Rose Ganem; Buyers: Singles & Tape, Joseph Gillman; Albums, Dora Gillman. **(Rec. & Tape OS).**
Phonographs: BSR, Major Electronics.
Accessories: Arista, Duotone, Recoton.

• FORT WORTH (Area Code 817)

Victor Hotho & Co., PO Box 9738. Zip: 76107. Tel: 335-1833. Owner: Victor Hotho; Mgr.: Lillye Ham; Buyer: Donna Hotho. **(Rec. RJ).**

• HOUSTON (Area Code 713)

Acme Dist'g Co., 3743 University Blvd. Zip: 77005. Tel: 665-0741. Owner & Mgr.: Kenneth Parish. **(Rec. & Tape RJ).**

Columbia Recs. Sales, 2010 North Loop W., Suite 104. Zip: 77018. Tel: 688-3761. Sales Mgr.: Roger Metting; Promo. Mgrs.: Bob Peale, Mike Gusler, Sam Harrell. **(Rec. & Tape D).**
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Fresh, Full Moon, Golden Fleece, Harmony, Kirshner, Magnet (UK), Monument, National Lampoon, Odyssey, Philadelphia Int'l, Prophesy, Salsoul, Sound Stage 7, T-Neck, TSOP, Thunder.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

H. W. Daily Inc., 314 E. 11 Ave. Zip: 77008. Tel: 861-9251. Owners: H.W. Daily Jr., Don Daily; Sales Mgr.: David Bennett; Buyers: Singles, Pete Kartman; Albums, Peggy Theberge; Tape, Dennis Peterson. **(Rec. & Tape D & OS), (Rec. & Tape OS as Music One-Stop), (Rec. & Tape RJ as Records of Houston).**
Rec. labels: A&M, A-1, A/S, Abkco, Ala, All Platinum, Alshire, Astroscope, Bang, Bayou, Black Forum, Blue Candle, Brunswick, Buddah, Cadet, Canaan, Cat, Chart, Checker, Chess, Cobblestone, D, Dakar, Deram, Dictation Disc, Disneyland, Dore, Eastbound, Ebony Sounds, Era, Eric, Fantasy, Future Star, Galaxy, Glades, Gordy, Gospel, Gospel Truth, Heart Warming, Hi, Hi Oldies, Hob, Jamie, Janus, Jin, Kama Sutra, Kent, Keyloc, Kik-R, Laff, Laurie, La Val, London, MAM, Mainstream, Milestone, Motown, Mowest, Natural Resources, Ode, Phil-L.A. of Soul, Plantation, Playboy, Prestige, Rare Earth, Red Coach, Respect, Roulette, SSS Int'l, Savoy, Scepter, Shout, Soul, Specialty, Stang, Sun, Swallow, Tamla, Threshold, Turbo, 20th Century, UK, Vanguard, Vista, Wand, Westbound.
Tape lines: Ampex, Deram, Fantasy, GRT, London, Parrot, Vanguard
Accessories: Le-Bo, Savoy, Watts.

G P Recs. & Tapes Dist., PO Box 21100, 2910 Fulton St. Zip: 77026. Tel: 223-9293. Owner: Gaston C. Ponce; Mgr.: Herbe R. Ponce.
Rec. labels: Bonito, Exito Regional, Firmamento, Gapoca, Hit, Novavox.

Handleman Co., 7434 Ardmore St. Zip: 77021. Tel: 747-0151. Mgr.: Gary Bankston; Buyers: Singles, Eula Josey; Albums & Tape, David Odem, Gary Bankston **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

Lotassco, PO Box 10860, 1634 Wakefield Dr. Zip: 77018. Tel: 686-1155. Owners: Albert H. & Maxine Eickenhorst; Mgr.: Albert H. Eickenhorst. **(Rec. & Tape OS & RJ).**

Merrbach Rec. Serv., 323 W. 14 St. Zip: 77008. Tel: 862-7077. Owner: N.F. Merrbach. **(Rec. D).**
Rec. labels: Blue Star, Bogan, Dance Ranch, E-Z, Lore, Rockin (A), Swinging Square (all square dance labels).

Mobile Rec. Serv. Co., 4200 W. 34 St., Apt. 169. Zip: 77018. Tel: 683-8064. Mgr.: Robert Welling. **(Rec. OS)**
Home office: Pittsburgh, Pa. **(Rec. D & OS).**

Music One-Stop, 2005 Polk. Zip: 77003. Tel: 225-3511. **(Rec. & Tape OS). (Rec. & Tape D & OS** As H.W. Daily Inc.).

Music Serv. Co., 5631 Old Clinton Rd. Zip: 77020. Tel: 675-7581. Owner & Mgr.: Larry M. Rosmarin; Buyer: Al Acuna. **(Rec. & Tape RJ).**

Nehi Rec. Dist'g Corp., 3810 Arc St. Zip: 77042. Tel: 789-0073. Mgr.: Steve Lytle. **(Rec & Tape RJ).**
Home office: Los Angeles, Calif. **(Rec. D, Rec. & Tape RJ),**

P M Mgmt. Corp., 9480 Long Point Rd. Zip: 77055. Tel: 467-8201. Pres.: Pat Morgan; Exec. VP: Don Sargent; VP: Nancy O'Connor; Buyer: Gene Barker. **(Rec. & Tape RJ).**

Record Serv. Co., 614 Dennis St. Zip: 77006. Tel: 528-5521. Mgr.: J. R. Reeder; Buyers: Singles, Barbara Hartman; Albums & Tape, Jane Riggins. **(Rec. & Tape D & OS)**
Rec. labels: Abet, Airstream, Alta, American Heritage, American Playboy, Americountry, Astro, Audio Arts, Bandolero, Canaan, Chimmneyville, Cochise, Country Showcase, Crazy Cajun, Creed, Custom, Dane, Doggett, Dome, Elm, Empac, Excello, 50 States, Four Star, Fraternity, GNP Crescendo, Goldband, Guide, Homa, Instant, Jet Stream, Jewel, Kent, Kenwood, Keyloc (Anglo only), Kik-R, La Louisianne, Light, Lightnin', Living Language, MHR, Mankind, Minaret, Moods, Musicanza, Nasco, Nashboro, Nashwood, Papa Joe, Parthenon, Patriot, Paula, Plantation, Praise, Resco, Rice, Ronn, Royal American, SSS Int'l, Sarg, Seven-B, Shannon, Soc-A-Gee, Soul Power, Stoneway, Sugar Hill, Sun, Title, Toast, Toro, Trash, Twilite, Word.
Tape lines: Same as rec. labels.
Accessories: Le-Bo, Helen Neushaefer, Pfanstiehl, blank tape (Capitol).

Records of Houston, 316 E. 11 Ave. Zip: 77008. Tel: 861-9251. **(Rec. & Tape RJ). (Rec. & Tape D & OS** as H.W. Daily Inc.)

Record Specialty's Co., PO Box 19132, 9799 Pinelake. Zip: 77024. Tel: 468-2765. Owner & Mgr.: Harvey Hood; Buyers: H.V. & Marjy Hood. **(Rec. & Tape RJ).**

Rowe-Int'l—Houston, 2104 Leeland. Zip: 77006. Tel: 224-2626. Dist. Mgr.: K. Harold Handkins; Gen. Mgr.: George Klersey; Mgr. & Buyer: Marge McIntyre. **(Rec. & Tape OS).**

United Rec. Dist. Co., 1613 St. Emanuel St. Zip: 77003. Tel: 228-8151. Owner: Jack Kirby; Mgr.: Gary Barnard; Buyers: Singles, Ann Larue; Albums, Gary Barnard; Tape, Jim Pappas. **(Rec. & Tape OS).**

Western Mdsrs., Inc., PO Box 2384, 1233 N. Post Oak Rd. Zip: 77001. Tel: 688-7783. Mgr. & Buyer: Robert C. Schneider. **(Rec. & Tape RJ).**
Home Office: Amarillo, Tex.

• KERRVILLE (Area Code 512)

Jazz Research **(Rec. D)**, see Southland Recs. Dists.

Southland Recs Dists., PO Box 1225. Zip: 78028. Tel: 896-2285. Owner: Bill Bacin. **(Rec. & Tape D, I & E),** (also **Rec. D** as Jazz Research).
Rec. labels: A&R, Accent, Adelphi, Advent, Ahura Mazda, Airtone, Alamo City Jazz Band, Alligator, American Music, Arcane, Archive of Folk & Jazz Music, Argo, Arhoolie, Art (Andy Bartha), Asch, Ashley Alexander, Atlantic, Audex, Audio Fidelity, Audiophile, Audio Precision, Bandstand, Barbary Coast, Barnaby, Bayou to Bay, Bear Davison, Beatty, Benigan Archives, Big Band Archives, Biograph, Bix Lives, Blacksmith, Blue Angel, Blue Note, Blues Alley, Blues Classics, Boogie Woogie, Bornand, Bountiful, Bourbon Street, Bravo, Broadside, Broadway, Brunswick, Buffalo Disaster, Bygone, CLB Archive, California, Camden, Center, Chiaroscuro, Cinema, Clanco, Colony (Bill Coburn), Columbia, Command Performance, Connecticut Traditional Jazz Club, Contemporary, Cook, Counts of Bourbon Street, Country Classics, County, Crescendo, Crystalette, Cuca, Daybreak, Dee Bess, Delmark, Detroit Tailgate Ramblers, Dixie, Dixieland Jubilee, Dixie Oldies, Dot, Dulai, ESP, Ed Zimbrick, Emarcy, Emporium, Epic, Epitaph, Ethelyn, Eubie Blake, Euphonic, Everest, Excello, Extreme Rarities, Fairmont, Fantasy, Fat Cat, Fats Waller Memorial, First Time, Flying Dutchman, Focus, Folkways/Scholastic, Fontana, GHB, GHP, GNP Crescendo, Gateway, Golden Crest, Good Time Jazz, Gunn (Eddie Bayard), Halcyon, Happy Jazz Band, Harmony, Herwin, Historical, Homespun, Icon, Imperial, Jack Maheu, Jansco, Jazum, Jazz Archives, Jazz at the Troc, Jazz Book, Jazz Collectors Editions, Jazz Crusade, Jazzette, Jazz Function, Jazz Museum, Jazzology, Jazztone, Jazz Treasury, Jelly Roll Jazz, Jim Taylor Presents, Kanawha, Kapp (Kenny Ball only), LSU Press, Land O'Jazz, Lark, La Louisianne, Lamplighter, Liberty, Libra, Limelight, London, Long Groove, Loon, MFC, MGM, MGV, Mainstream, Mamlish, Marie Marcus, Marin, Maximus, Melodeon, Memory, Mercury, Merry Makers, Metronome, Milne-

burg, Milestone, Monmouth-Evergreen, Monomy, Motherlode, Muskadine, My Way, New Orleans, New Orleans Bandwagon, New Orleans Jazz Museum, New Orleans Jazz Recorders, New Orleans Rascals, Nobility, Nonesuch, Norman, Odessa Jazz, Old Guys, The Old Masters, Old Timey, Oregon Jazz Band, Origin, Orpheum, Ovation, Ozark Mountain, Pacific Jazz, Paseo, Pearl, Pelican, Perception, Philips, Piedmont, Pinnacle, Polydor, Poppy, Prestige, Project 3, RBF, RCA Vintage, Rag-A-Jazz, Raglan, Rare Fats Waller, Red Onion, Reprise, Riverside Archives & Legends, Ronco (Ron Bartley), Roulette, SGS, San Francisco, San Jacinto Hall, Sapp, Savoy, Sheriff's Rhythm Posse, Showcase, Sire, Smith St. Society, Solo (Larry Conger), Soma (Doc Evans), Sound Effects, Sounds, Sounds of Swing, Southern Preservation, Southland, Spivey, Stardust, Startone, Stinson, Stone Mountain, Stride, Sunbeam, Sunset, Swing Era, TOM, Tab, Testament, Totem, Trutone, Tulip, United Artists, Upper Mississippi, Valon, Vanguard, Vault, Verve, Village, WAM, War Cloud, White Cliffs, World Pacific Jazz, World's Greatest J8, Yazoo.

Rec. labels imported: Ace of Clubs (UK), Ace of Hearts (UK), Afro (UK), Antiqua Jazz Band (Argentina), Arpeggio (Canada), Barrelhouse Jazz Band (Germany), Bellaphon (Germany), Birchmount (Canada), Black Lion (UK), Brunswick (UK), CBS (UK), Camden (Argentina, UK), Capitol (Netherlands), Caracol (Chile), Classic Jazz Masters (Sweden), Collectors (Denmark), Collectors Classics (Denmark), Columbia (UK), Connoisseur (Sweden), Contour (UK), Coral (UK), Decca (UK, Uruguay), Dial (Argentina), Dixie 8 (UK), Dobell (UK), Dogwood (Canada), Dutch Swing College Band (Netherlands), EMI (UK), Eclipse (UK), Embassy (UK), Ember (UK), Exclusive (Canada), FDC (Italy), Folklore (UK), Fontana (UK), Fountain (UK), Golden Guinea (UK), Grand Prix (Sweden), HMV (UK), Halcyon (UK), Hallmark (UK), Happy Bird (Germany), Hep (UK), International Polydor / King / MGM / Riverside / Verve (Germany), Jazz Collector (UK), Jazz Panorama (Sweden), Jazz Piano (Denmark), Jazz Society (Sweden), Jazz Unlimited (Denmark), Jepsen (Denmark), Joy (UK), King (Japan), Kwela (UK), Legacy (Canada), MCA (UK), Major Minor (UK), Marble Arch (UK), Matchbox (UK), Music for Pleasure (UK), Muza (Poland), Natchez (Argentina), OFC (Argentina), Odeon (Argentina), Onward (Canada), Original Dixie Jazz Band of Osaka (Japan), Palm 30 (France), Parlophone (UK), Philips (Netherlands, UK), Polydor (Germany, UK), Pye (UK), RCA Victor (UK), Reality (UK), Realm (UK), Rediffusion (UK), Redondel (Argentina), Regal (UK), Ringside (Canada), Robb (UK), Roots (Austria, UK), Roulette (UK), Sackville (Canada), Saga (UK), Saydisc (UK), Scroll (Canada), 77 (UK), Sonet (Sweden), Spook (Denmark), Starline (UK), Stomp (UK), Storyville (Denmark), Swaggie (Australia), Swift (UK), Swing Classics (Sweden), Tax (Sweden), Tonodisc (Argentina), Trova (Argentina), URL / Odeon (Uruguay), Victor (Japan), Village Thing (UK), Vintage Jazz Music (UK), Vogue (UK), WAM (Germany), Warner Bros (UK, World Rec Club (UK), Xtra (UK).

Tape lines: Fat Cat, GNP Crescendo, Good Time Jazz, Happy Jazz Band, RCA

Tape lines imported: International Polydor (Germany), Natchez (Argentina), New Orleans Jazz Recorders (Denmark), Pye (UK), Trova (Argentina), Tonodisc (Argentina).

• LUBBOCK (Area Code 806)

Recordland USA Inc., 620 15 St Zip 79408. Tel: 765-8467. Owner: Allan Rosen; Buyer Bob Iseral. **(Rec. OS & RJ, Tape D, OS & RJ).**
Tape lines: Ampex, GRT, Phonogram

• McALLEN (Area Code 512)

Royalco Int'l, PO Box 1718 Zip: 78501 Tel 682-4545. Owner & Mgr: Arnaldo Ramirez Sr **(Rec. D).**
Branches: Los Angeles, Calif., Chicago, Ill
Rec. labels: ARV Int'l, CR, Bego, Falcon, RIC

• NACOGDOCHES (Area Code 713)

Global Music Inc., PO Box 225, 611 Mockingbird Ln. Zip: 75961. Tel: 569-0445 Pres.: David Stallings. **(Rec. & Tape D & RJ)**
Rec. labels: Canaan, Gusto, Kik-R, La Louisianne, MCA, MGM, Mercury, Paula, RCA
Accessories: Le-Bo.

• SAN ANTONIO (Area Code 512)

Cayre Dists. of Texas Inc., 722 San Pedro Zip 78212 Tel 222-0106. Mgr. & Buyer: Charles McDonald **(Rec. & Tape D)**
Home office: New York, N.Y. Caytronics Corp **(Rec. & Tape D, OS, RJ, I & E). See for prod. distributed (SEE ADVERTISEMENT)**

E & R One Stop, 305 S Main Ave Zip: 78204 Tel: 222-0911 Owner & Mgr: Ethel Schram; Mgr. & Buyer: Pete Bustamante. **(Rec. & Tape OS)**

Galaxy Sales Co., 119 E. Rhapsody Dr Zip 78216 Tel 342-9418. Mgr: John Gonzalez; Buyer: Don P. Baker **(Rec. OS & RJ, Tape D, OS & RJ)**
Branch: Dallas, Tex
Tape lines: Ampex, GRT
Playback equip.: Craig, Sanyo
Accessories: Kustom Kreations, Le-Bo.

Marsal Prod'ns Inc., 2015 Castroville Rd. Zip: 78237. Tel. 433-9351 Pres: Joe Martinez; Sales Mgr. Chano Elizondo **(Rec. & Tape D, OS, I & E).**
Branches: Los Angeles, Calif., New York, N.Y., TS Recs. & Tapes.
Rec. labels: Bernal, Del Rio, Del Topo, Dominante, Magda, Marsal, Super Mex, Tex Mex, West Mex.
Tape lines: Same as rec. labels

Musical Recs. Co. / Musical Tapes Inc., 135 Braniff Dr. Zip 78216. Tel: 342-2621. Mgr: Ruben Espinosa **(Rec. & Tape D).**
Home office: Miami, Fla.
Rec. labels: Discuba, Eco, Musart, Musart Norteno, Peerless.
Tape lines: Same as rec. labels.

Musical Tapes Inc., see Musical Recs. Co. / Musical Tapes Inc.

Music City, 1012 SW Military Dr Zip. 78221 Tel 923-6241 Owner & Buyer: E. J. Henke. **(Rec. D & OS, Tape OS).**
Rec. labels: Air-Stream, Blake, Blaze, Brazos, CJ Colt, Daisy, Discus, El Capitan, Fanfare, Goldband, Gusto, Harlem, High Line, J&J, Kathy, Legacy, Rockin, Sabre, Satin, Sol, Starr, Styletone, Sun Down, TFM-Party, Utopia, Warnor, Young Country

Rangel Music Co Inc., PO Box 5524, 809 Fredericksburg Rd Zip: 78201. Tel 735-6111 Mgr: Manuel E. Rangel. **(Rec. D, OS & RJ, Tape D).**
Rec. labels: Alhambra, Arcano, Audio-Mex, Caytronics Chicano, Corona, Disneylandia, East Bend, Freddie, GC, Keyloc, Lado A, Mr. G., Nova Vox, Parnaso, RMC, Raff, Rival, Rovi, Son-Art, UA Latino, Uniko.
Tape lines: Audio-Mex, Buena Suerte, Capri, Chicano, East Bend, Freddie, GC, Keyloc, Lado A, Mr. G, Nova Vox, Parnaso, Rovi, UA Latino, Unico, El Zarape.

• SAN BENITO (Area Code 512)

Rio Grande Music Co., PO Box 861, 119 S. Sam Houston Blvd Zip 78586 Tel 399-1471 Owner: Lionel C. Betancourt; Mgr. & Buyer: John F. Phillips. **(Rec. & Tape D & OS)**
Rec. labels: Alfa, Arcano, 8CM, 8ego, Bernal, Bronco, Buena Suerte, CR, Capri, Chemiro Chico, Cima, Coast, Cobra, Colonial, Columbia, Cometa, Corona, DLB, DLV, Dela, De La Rosa, Del Sur, Del Valle, Del West, Disco Grande, Dominante, Do-Re-Mi, E-Z, East Band, Escorpion, Falcon, Fama, Firma, Flecha, Freddie, GCP, Gabe, Gapoca, Gas, Hurricane, Ideal, Impacto, JC, Jilguero, Jox, Keyloc, Latin Soul, Lira, Magda Marsol, Mex-Melody, Mr. G, Musart, Nopal, Norco, Norteno, N-Pro, Nuevo, Orfeon, Oro, Parnaso, El Pato, Peerless, Popular, Primero, RCA, Relampago, Rio, Rival, Rosina Rovi, Rutee, Sombrero, Sunglow, Teardrop, Texas, Tex Mex, Tomi, Vallado, Valmon, ZAZO, El Zarape
Tape lines: ARV, Arcano, 8ego, 8ernal, Buena Suerte CBS Latin, CR, Capri, Caytronics, Certron, Chico, Columbia, DLB, Del Rio, Del Sur, Del Valle, Disco Grande, Dominante, Falcon, Freddie, Gas, Ideal, Impacto, JC, Keyloc, Mr. G, Magda, Marsol, Mex-Melody, Musart Musart Norteno, N-Pro, Nuevo, Oro, Parnaso, Primero, RCA, Reloj, Rovi, Teardrop, Tex Mex, Tomi, El Zarape
Playback equip.: RCA, Sony, V-M
Accessories: Blank tape, head cleaners, leader tape, splicing tape (Scotch)

• SNYDER (Area Code (915)

Estampas Mexicanas Ents., PO Box 664, 2013 College Ave Zip: 79549. Tel 523-8566 Owner & Buyer: Ricardo L. Corrales **(Tape OS).**

• TYLER (Area Code 214)

R & D One Stop Recs Inc., PO Box 383, 1803 S. Vine Zip 75701 Tel 593-3510 Mgr: R. M. Rand; Buyers Singles, B.J. Rand, Albums, R. M. Rand **(Rec. & Tape OS)**

UTAH

• MONTICELLO (Area Code 801)

King's Ltd. Whsle., 46 S. Second West Zip 84535 Tel 587-2617. Owner, Mgr & Buyer: Max King **(Tape RJ)**

• SALT LAKE CITY (Area Code 801)

Alta Dist'g., 167 N. 400 West Zip 84110 Tel 521-7627 Mgr.: Joe Sasich, Buyers, Singles, Alice Hale Albums, Steve Middleton; Tape: Nick Sasich **(Rec. & Tape D, OS & RJ).**
Rec. labels: Disneyland-Vista, Mercury group
Tape lines: All lines
Accessories: Le-Bo.

Cordova's Importers & Dists., PO Box 16065, 543 W. 400 North Zip 84116. Tel 355-1914 Owner & Mgr: Carl C. Cordova. **(Rec. & Tape D & I)**
Rec. labels: Bego, Buena Suerte, CR, Casanova, Caytronics, Columbia (Mexican), Cristy, Del Rio, Del Sol, Del Sur, Disneylandia, Dominante, Eco, Estero Fono, Freddie, Hurricane, Keyloc, Magda, Marsol, Musart, Musimex, Nuevo, Orfeon, Peerless, RJG, Rovi, Topo Chico, Torres, El Zarape
Tape lines: Bego, Bernal, Buena Suerte, CR, Caytronics, Columbia, Cristy, Del Rio, Del Sur, Del Valle, Dominante, Falcon, Freddie, Hurricane, Magda, Marsol, Musart, Nuevo, Orfeon, El Pato, Peerless, Rovi, El Zarape
Accessories: Needles (Recoton)

Western Toy & Hobby Inc., 327 W. Second South Zip 84101 Tel 364-6593 Owner: Herald Hammond; Mgr. & Albums Buyer: Jim Davidson **(Rec. D & RJ)**
Branch: Denver, Colo., Twirl Town Toys
Rec. labels: Disneyland, Peter Pan, Sesame Street
Phonographs: General Electric.

VERMONT

• BURLINGTON AREA (Area Code 802)

Almor Whsle. Dist'g. Co., Dorset St., South Burlington 05401 Tel 864-4087 **(Rec. & Tape D, OS & RJ)**
Home office: Amsterdam, N.Y., Almor Playtime Co. Inc (see for prod. distributed)

Altec Dist. Co. Inc., 44 Church St. Zip 05401 Tel 864-5771 Pres. Martin Gold; Buyer: Stuart Bronfman **(Rec. & Tape OS, RJ & E)**

• EAST ST. JOHNSBURY (Area Code 802)

St. Johnsbury Music Dists., PO Box 248 Zip: 05819. Tel: 748-2475. Owner: Loren D. Phelps; Buyer: Leon Dargie. **(Rec. & Tape RJ)**

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Shorewood Packaging Corp 1830 Glendale Blvd Zip 90026 Tel 660-3043 Sales Mgr Bob Weiner
Home office: New York, N Y

Sound Alike Music Corp, 6330 Arizona Circle Zip 90069 Tel 273-7080 Pres Richard Taxe; Gen & Office Mgr Harriett Moss, Sales Mgr Rick Ward

Superscope Inc Tape Dupl'g Div, 455 Fox St Zip 91340 Tel 365-1191 Gen Mgr Ned Padwa Nat'l Sales Mgr Ron Newswander

- **PALM SPRINGS (Area Code 714)**

Creative Minds Inc 68080 Hermasillo Zip 92262 Tel 327-8752 Gen Mgr Howard Wormser
Home office: Hollywood (Los Angeles Metropolitan Area) Calif, Artrex Corp

- **SACRAMENTO (Area Code 916)**

Bill Rase Prod'ns Inc 955 Venture Court Zip 95825 Tel 929-9181 Pres & Gen & Sales Mgr Bill Rase

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A C Hampson Printing Co Inc 168 City Hill St Zip 06770 Tel 729-2294 Pres A C Hampson Gen Mgr A D Hampson Sales Mgr A Payne (Tape only)

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Kapco Inc 9340 Carlyle Ave Surfside 33154 Tel 861 7536 Pres & Gen Mgr Carmen Kapper Sales Mgr A Parodi
South Eastern Recs Mfg Corp 4380 NW 128 St Opa Locka 33054 Tel 685-6211 Pres Matthew San Martin Gen Mgr Manuel Burgas Sales Mgr Jose Serra

- **ORLANDO AREA (Area Code 305)**

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Home office: Clarence N Y Mark Educational Rec'gs Inc
Data-Linear Prods Inc 1823 E John Wesley Ave College Park 30337 Tel 761-5919 Contact Robert M Ingrassia
Home office: New York N Y Linear Prods Inc
Gram-O-Phon Prod ns 2050 Peachtree Industrial Court Suites 102-104 Zip 30341 Tel 451-4586 Pres Bob Fletcher
Project 70 Audio Servs 1127 Spring St NW Zip 30309 Tel 874-5232/2638 Gen & Sales Mgr Jerry L Connell (Tape only)
Wonder Graphics Inc PO Box 77287 Zip 30309 Tel 874-2481 Pres J Flournoy Holmes VP & Gen Mgr David M Holmes
Branch: Nashville Tenn

ILLINOIS

- **CHICAGO METROPOLITAN AREA (Area Code 312)**

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Branch: Los Angeles Calif New York N Y
Int'l branch: England
Custom Audio Inc , 110 S River Rd , Des Plaines 60016 Tel 298-6680 Pres Paul Luttgens Gen Mgr Mike Jaffe
Dunn Design Group Hot Tomato Div PO Box 744 Skokie 60076 Tel 676-3722 Pres Bill Dunn
Funkagraphix (div of Bellbonkler Ents) PO Box A3846 Zip 60690 Tel 723-0836 Pres J P Bell Gen Mgr Bruse Bell (Rec only)
International Rec'g Corp 1649 W Evergreen Zip 60622 Tel 227-2000 Pres Jerome V Man Gen Mgr Bill Beyer Sales Mgr L March
Kiderian Recs Prod'ns 4926 W Gunnison Zip 60630 Tel 545-0861 Pres Raymond Peck Gen & Sales Mgr George Peck (Rec only)
Branch: Montrose (Los Angeles Metropolitan Area) Calif
Media Five 712 Glenwood Glenview 60026 Tel 729-7180 Gen Mgr William A Little III (Tape only)
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Programming Technologies Inc 215 W Chicago Ave Zip 60610 Tel 787-2700 Pres William P Bennett Gen Mgr Stanley J Roy (Tape only)
T D K Electronics Corp 2906 W Peterson Ave Zip 60645 Tel 973-1222 Sales Mgr Tom Ebeling (Tape only)
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Branch: Glenview (Chicago Metropolitan Area) Ill Media Five

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- **QUINCY (Area Code 217)**

Armageddon Graphics, 611 Spring St Zip 62301 Tel 224-1659 Gen Mgr Fred Tieken Gen Mgr Donna Doss

- **ROCKFORD (Area Code 815)**

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- **WHEATON (Area Code 312)**

Audio Artists Ltd , PO Box 7 St Charles Rd & Main Pl Zip 60187 Tel 668-6682 Pres Arne Gustafson

INDIANA

- **EVANSVILLE (Area Code 812)**

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- **INDIANAPOLIS (Area Code 317)**

Bowers Rec Sleeve & Bag Co , 5331 N Tacoma Ave Zip 46220 Tel 251-3918. Pres Robert Bowers; Gen & Sales Mgr Charles H Kaufman (Rec only)

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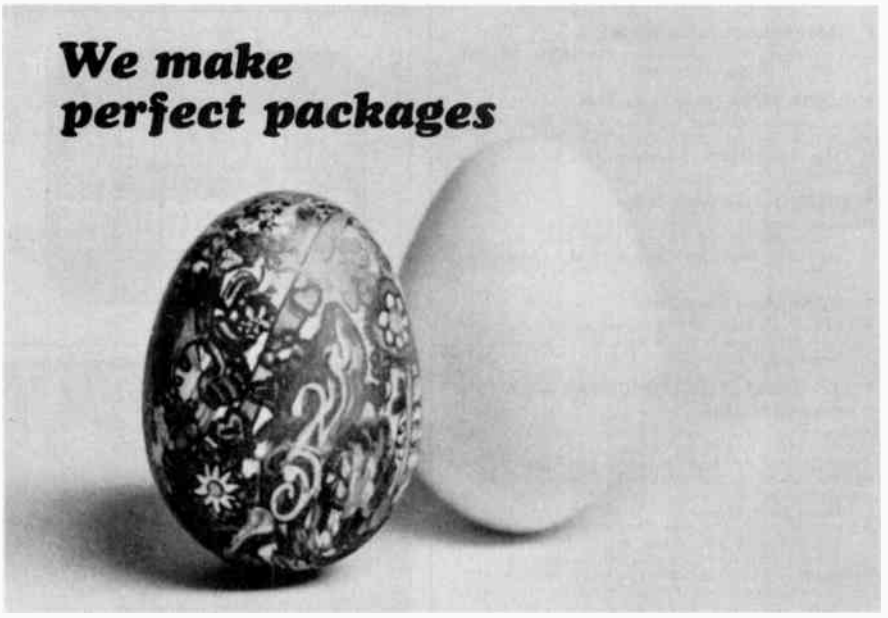
LOUISIANA

- **RUSTON (Area Code 318)**

Americana Rec'g Studios, 707-709 W California Zip 71270 Tel 255-0287 Pres Roger W Lawson Jr Chief Eng Philip R Lawson; Ass't Eng F H Abernathy

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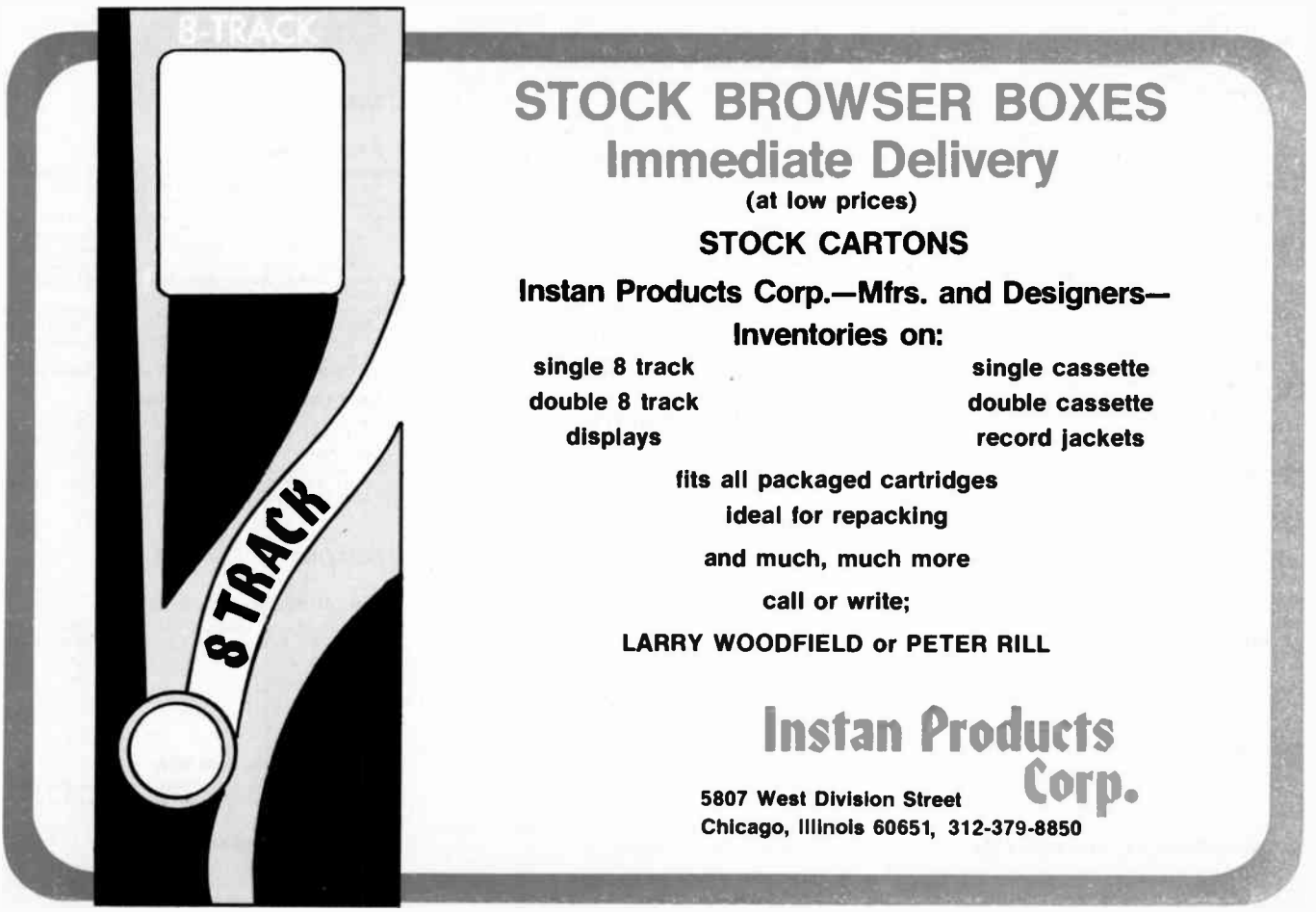
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746-0880 Pres S Okiyama; Mktg. Mgr Ken Kohda Sales Mgr Bud Barger (Tape only)
Branches: Irvine, Calif Chicago, Ill

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Branch: Woodbury, L I N Y

Adwar Video Corp , 100 Fifth Ave Zip 10011 Tel 691-0976 Pres Samuel Adwar Gen Mgr Howard Mandel Sales Mgr Richard Roth

Album Graphics Inc , 35 W 53 St Zip 10019 Tel 489-0793 VP Mktg Richard Block, Sales Mgr John Maranov.
Home office: Chicago, Ill

George Alexander Group Inc 35-25 Prince St Flushing 11354 Tel 886-5600 Pres Kev Devejian

Ampro Ltd., 420 Lexington Ave. Zip: 10017. Tel: 683-7786. Cable: TAPEXXRON. Telex: 425233 Gen. Mgr.: Manuel Kopelman; VP Sales: Claude Gentil.
Int'l branch: Netherlands. (SEE ADVERTISEMENT)

Apon Rec Co Inc PO Box 3082, Steinway Sta , Long Island City 11103 Tel 721-5599 Pres & Gen Mgr Andrew M Poncic; Sales Mgr Don Zemann

James Bell Graphic Design Inc , 114 E 28 St Zip 10016 Tel 683-3280 Pres James Bell

Ely Besalel Ltd , 156 E 52 St Zip 10022 Tel 759-7820 Pres Ely Besalel, Sales Rep P J Garrone

Cantone Greetings, PO Box 2514 Grand Central Sta Zip 10017 Pres Vic Cantone (Rec only)

Disc Communications Ltd , 743 Fifth Ave Zip 10022 Tel 371-0390 Pres Charles E Blake

Fleetwood Mktg Group, 120 E 56 St Zip 10022 Tel 688-7979 Gen & Sales Mgr Glen Wesen
Home office: Revere (Boston Metropolitan Area) Mass , Fleetwood Rec'g Co Inc

Further Along Prod'ns Inc 24 Horatio St 3rd fl Zip 10014 Tel 675-0992 Pres Joe McHugh

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Joe McHugh, see Further Along Prod'ns Inc

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Shorewood Packaging Corp , 10 E 53 St Zip 10022 Tel 371-1500 Pres Paul Shore, VP Mktg Floyd S Glinert
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Int'l branches: Canada England Netherlands

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Syntonic Research Inc 175 Fifth Ave Zip 10010 Tel 243-5434 Pres I S Teibel, Gen Mgr M Crown Sales Mgr Michael Kron

Tri-Lon Color Lithographers Ltd 54 W 21 St Zip 10010 Tel 255-6140 Pres Morris Strickler Sales Mgr David Strickler (Tape only)

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G & W Prods Supply Co PO Box 335 Zip 44701 Tel 452-0127 Pres Donald Mastin Gen Mgr Lou Harris Sales Mgr Alex Mastin

• CINCINNATI (Area Code 513)

Artist's Rec'g Co Inc , 320 Mill St Zip 45215 Tel 761-0011 Gen Mgr Carrol Rawlings

Counterpart Creative Studios Inc 3744 Applegate Ave Zip 45211 Tel 661-8810 Pres & Gen & Sales Mgr Shad O'Shea (Rec only)

Linear Prods Inc , 226 E Eighth St Zip 45202 Tel 721-1918 Contact Pat Borders
Home office: New York, N Y

Queen City Album Inc , 2832 Spring Grove Ave Zip 45225 Tel 681-8400 Pres Edward R Bosken Gen Mgr Ken Martin Sales Mgr Joe Sluter

Rite Rec Prod'ns Inc , 9745 Lockland Rd Zip 45215 Tel 733-5533 Pres Carl J Burkhardt Gen Mgr Bob Bowery Sales Mgr Philip Burkhardt

• COLUMBUS (Area Code 614)

Graphics of Columbus Inc , 5211 N High St Zip 43214 Tel 846-6126 Pres R G Kindred VP M L Kindred

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Kalstein Graphics & Photography 6128 York Rd Zip 19141 Tel 549-5085 Creative Dir R Kalstein

R P S Assocs , 40 Stirling Plaza Zip 19118 Tel 836-4236 Creative Opns Dir Phil Messinger

Steve Schulman Promos , 801 Sansom St Zip 19107 Tel 627-7900/7990 Owner Steve Schulman (Rec only)

• PITTSBURGH (Area Code 412)

Chatham Communications Inc , PO Box 11 Zip 15230 Tel 471-3113 Pres Thomas E Morgan Sales Mgr T James Nagle

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• MEMPHIS (Area Code 901)

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Privilege Rec Co , Pres Terry Manning, see Cenotaph

River City Review, 312 S Pauline St Zip 38104 Tel 725-5959 Pres James M Godown Gen Mgr Jim Moran Sales Mgr David L Wharton

Tempo Advertising 266 S Cleveland Zip 38106 Tel 725-7198 Pres Herman Mitchell

• MORRISTOWN (Area Code 615)

Album Co of America PO Box 374 Zip 37814 Tel 581-3486 Pres & Gen Mgr Hal McGaha; Sales Mgr C McGaha

• NASHVILLE AREA (Area Code 615)

B B L Int'l, see Betty Cox Customer Serv

Chuck Chellman Co Inc , 900 17 Ave S , Suite 205 Zip 37212 Tel 329-9256 Pres Chuck Chellman

Betty Cox Customer Serv , 2621 Pleasant Green Rd Zip 37214 Tel 883-7276 Pres Betty Cox Larimer, Gen Mgr Brian R Larimer Sales Mgr Mrs C Pardue. Local branch: BBL Int'l, 248 Old Hickory Estates, Madison 37115 Tel 865-0084

EdCo Inc , 707 18 Ave S Zip 37203 Tel 327-1811 Contacts Dale Conners, C E Edgley (Rec only)

Horseshoe Prod'ns, Apollo Bldg , 108 Oak Valley Dr Zip 37207 Tel 226-3333
Home office: South Bend, Ind

Ron Manning Prod'ns, 1703 Church St Zip 37203 Tel 327-3494

Nashville Int'l Corp , 1006 17 Ave S Zip 37212 Tel 254-1049 Pres & Gen Mgr Reggie M Churchwell, Sales Mgr Ron Coats

Pinwheel Art & Photography Studios Inc , 1211 16 Ave S Zip 37212 Tel 385-0570 Pres Herb Burnette

Wonder Graphics Inc., 1701 West End Ave , Suite 204 Zip 37203 Tel 259-2822
Home office: Atlanta, Ga

TEXAS

• DALLAS (Area Code 214)

Shaunagraphics, 7027 Twin Hills Ave Zip 75231 Tel 691-0001 Gen Mgr David Tanner; Sales Mgr Shauna Howard
Home office: Gainesville, Tex , Tanden Prod'ns (sales office only)

• GAINESVILLE (Area Code 817)

Tanden Prod'ns, PO Box 382 Zip 76240 Tel 665-4026 Pres Bobby Dennis; Gen Mgr David Tanner, Sales Mgr Shauna Howard (Sales office only)
Design studio: Dallas, Tex , Shaunagraphics

• HOUSTON (Area Code 713)

R A Carrier Music Co , 12500 Dunlap, Suite 568 Zip 77035, Tel 723-1892 Pres Bob Carrier; Gen Mgr Hardie Daniel, Sales Mgr Kim Carrier (Rec only)
Branch: Inkster (Detroit Metropolitan Area), Mich , Endeavor Recs

• ODESSA (Area Code 915)

Imperial Entertainment Co , 305 E 17 Zip 79761 Tel 332-2834 Owner & Gen. Mgr Gary W Rowe

• WACO (Area Code 817)

Creative Communications Inc , 920 N. Valley Mills Zip 76710 Tel 776-1230 Pres Curtis B Adams (Tape only)

Pruitt/Tozier Assocs , 3802 W Waco Dr, Zip: 76710 Tel 756-5391 Owners Jack C Pruitt John W Tozier

UTAH

• PROVO (Area Code 801)

Enterprise One Communications Agency, 35 N. University Ave Zip 84601 Tel 373-4781 Pres & Gen Mgr Stan Bronson, Sales Mgr Milt Fletcher

Listener's Digest Servs Inc , PO Box 299 Zip 84601 Tel 373-3456 Pres & Gen Mgr Kaye L Jensen Sales Mgr Dean Robinson **Branch:** Sound Concepts Studio, 108 W Center Zip 84601 Tel 375-7333 Gen Mgr Kaye L Jensen, Sales Mgrs Ronald Jeppesen, Michael Jensen (Tape only)

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• NORFOLK (Area Code 804)

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• RESTON (Area Code 703)

National Trend-In Corp , 1870 Michael Faraday Dr Zip 22090 Tel 437-7183 Pres John L Humphreys Sales Mgr Jeff Swanson (Tape only)

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Stevens Media Studio. PO Box 48. 204 E. Main St. Zip 26351. Tel: 462-5470. Pres.: Steve Nichols; Entertainment VP: Lee Harbert.

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• ELKHART LAKE (Area Code 414)

Sohn Mfg. Inc., 54 West St. Zix: 53020. Tel: 876-3361. Pres.: W.J. Beaudry.

• SAUK CITY (Area Code 608)

American Music Corp., 123 Water St. Zip 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Sales Mgr.: Marie Neeley.

DIRECT MAIL SERVICE

ALABAMA

• BIRMINGHAM (Area Code 205)

Burks-Scott Org. Inc., PO Box 2104. Zip: 35201. Tel: 251-4365. Pres.: Lee Burks.

Sargent Sound Systems, Box 499, Rt. 11. Zip: 35210. Pres.: H.A. Montgomery.

CALIFORNIA

• ANAHEIM (Area Code 714)

C I M Inc., 1132 N. Magnolia. Zip: 92801. Tel: 821-9990. Pres.: Arthur Reynolds; Gen. Mgr.: Ted Reynolds; Sales Mgr.: John Knox.

• CAMPBELL (Area Code 408)

Audio/Tek Inc., 503-F Vandell Way. Zip: 95008. Tel: 378-5586. Pres.: Robert W. Kratt.

• COSTA MESA (Area Code 714)

Studio Eight, Bldg. VI, No. 106, 3001 Red Hill Ave. Zip: 92626. Tel: 979-0440. Pres.: R.B. Stanton; Gen. Mgr.: Erich von Brochter; Sales Mgr.: Jerry L. Higgins; Film Editor; Megan Waldron.

• FRESNO (Area Code 209)

California Recs. (div. of California Artists Corp.), PO Box 11474. Zip: 93773. Tel: 222-8702. Pres.: Ray Camacho; Gen. Mgr.: Jose Cruz; Sales Mgr.: Mingo Cervantes.

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Abbey Tape Dupl'rs., 5358 Cartwright Ave., North Hollywood 91601. Tel: 877-3136. Owner & Gen. Mgr.: Norman C. Cooke.

Alberti Rec. Mfg. Co., 312 Monterey Pass Rd., Monterey Park 91754. Tel: 282-5181. Pres. & Sales Mgr.: S.J. Alberti; Gen. Mgr.: John J. Alberti.

Allied Rec. Co., 6110 Peachtree St. Zip: 90040. Tel: 685-5890. TWX: 910-580-4731. Pres.: Daken K. Broadhead; Gen. Mgr.: John F. Wegner; Mktg. Dir.: Samuel M. Broadhead. (SEE ADVERTISEMENT)

Mike Borchetta Rec. Promo., 6290 Sunset Blvd., Hollywood 90028. Tel: 461-8488. Owner: Mike Borchetta.

DISContinued Recs., 216 N. Rose St., Burbank 91505. Tel: 846-9192. Owner & Gen. Mgr.: Les Szarvas; Sales Mgr.: Brian Thompson.

Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel: 268-3401. Pres.: Howard N. Gilmore Jr.; VP & Gen. & Sales Mgr.: Sam Mattioli.

Lawrence Herbst Co. Inc., PO Box 1659, Beverly Hills 90213; 9171 Wilshire Blvd., Suite 610, Beverly Hills 90210. Tel: 273-0558. Pres.: Lawrence Herbst.

Horseshoe Prod'ns, 3713 Fanwood Ave., Long Beach 90808. Tel: 429-1700.
Home office: South Bend, Ind.

George Jay & Assoc., 1608 Argyle, Hollywood 90028. Tel: 469-5838. Owner: George Jay.

Kommitee Ents., 10548 Duncan, Manhattan Beach 90266. Tel: 372-0780. Pres.: Gary Young. **Local branch:** 2220 Gates Ave., Redondo Beach 90278. Tel: 542-8283.

Ray Lawrence Ltd., 13033 Ventura Blvd., Studio City 91604. Tel: 552-1000. Pres.: Ray Lawrence.

Music Mktg. Int'l Inc., PO Box 390, Hollywood 90028. Tel: 469-0165. Pres.: Buz Wilburn; Gen. Mgr.: Janina Jones.

Radio Central Tape Dupl'rs., 427 W. Fifth St. Zip: 90013. Tel: 626-9891. Pres.: David B. Sigler; Gen. Mgr.: Carl Hampson.

Martin Roberts & Assocs. Inc., 9171 Wilshire Blvd., Beverly Hills 90210. Tel: 273-0381. Pres.: Martin Roberts; Gen. Mgr.: G. Wells; Sales Mgr.: Robert Loper.

Star City Dist. Inc., 449 N. Fairfax. Zip: 90036. Tel: 653-6341. Pres. & Sales Mgr.: Hal Tupler.
Branch: Atlanta, Ga., Star City South.

Sundaze Music, PO Box 66, Manhattan Beach 90266; 2605 Vanderbilt Ln., Redondo Beach 90278. Tel: 372-0780, 542-4431. Pres.: Gary Young; Gen. Mgrs.: Tom Bullard, Ed Cardinali; Sales Mgrs.: Rolf Erickson, Frank Musso.

Vernors Ents. Ltd., 6311 Yucca St. Zip: 90028. Tel: 466-3718. Gen. Mgr.: Bill Hamilton; Sales Mgr.: John E. Weider.
Home office: Columbus, Ohio.

• SAN FRANCISCO & BAY AREA (Area Code 415)

Conlan Creative Lithographers, 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; Sales Mgr.: Richard T. Conlan.

Mantra Corp., 2207 S. El Camino Real, San Mateo 94403. Tel: 574-1500. Pres.: George Woodley; Mktg. Dir. & Gen. Mgr.: Paul W. Schofield; Sales Mgr.: Janice de Pasquale.

Newcomb Rec'g. Studio, 4834 Bissell Ave., Richmond 94805. Tel: 233-7487. Owner: W.S. Newcomb.

• SAUGUS (Area Code 805)

Century Recs. (div. of Keysor-Century Corp.), 26000 Springbrook Rd. Zip: 91350. Tel: 259-2360; Los Angeles Tel: (213) 365-3991. Pres.: Richard B. Keysor; VP: Martin Brown; Sales Mgr.: Dick Maxwell; Ass't Gen. Mgr.: Bill Lightner. (SEE ADVERTISEMENT)

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P. D. Q. Promos. Inc., 14853 NE 20 Ave., North Miami 33181. Tel: 944-6542. Pres.: Aaron R. Wall; Gen. Mgr.: Martin Karmiol.

• ORLANDO (Area Code 305)

Christian Dupl'ns Inc., 1710 Lee Rd. Zip: 32810. Tel: 299-7363. Pres.: R.B. Jack Turney; Exec. VP & Gen. Mgr.: Marilyn Kubik.

GEORGIA

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W. D. Bailey & Assocs., 3287A LaVenture Dr., Chamblee 30341. Tel: 451-7048. Gen. Mgr.: William D. Bailey Jr.
Home office: Clarence, N.Y., Mark Educational Rec'gs Inc.

Star City South, 1854 Marietta Blvd. Zip: 30318. Tel: 355-9811. Gen. & Sales Mgr.: Jerry Tupler.
Home office: Los Angeles, Calif., Star City Dist. Inc.

• DEMOREST (Area Code 404)

Ralph's Radio Music, PO Box 127. Zip: 30535. Tel: 723-3884. Pres. & Gen. Mgr.: Ralph M. Raper.

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

M. M. Cole Publ'g Co., 251 E. Grand Ave. Zip: 60611. Tel: 527-2160. Pres.: Shepard Stern; Gen. Mgr.: Anita Bernstein; Sales Mgr.: Judith Davidson.

International Audio Inc., 2934 Malmo Dr., Arlington Heights 60005. Tel: 956-6030. Pres.: Dick Mally; Exec. VP & Gen. Mgr.: John Kozin; Sales Mgr.: Bill Brin.

Sound Studios, 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. Pres.: Mike Eisenmenger; VP & Chief Eng.: Dan Tynus; Sales Mgr.: Phil Waterman.

Star Title Strip Co. Inc., 1825 W. Chicago Ave. Zip: 60622. Tel: 829-0549. Mgr.: Donald Cihak.
Home office: Pittsburgh, Pa. (SEE ADVERTISEMENT)

Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave. Zip: 60656. Tel: 867-4363. Pres.: Tom Horton; Gen. Mgr.: Charles Wheeler; Sales Mgr.: Bill Holtane.

• GLENCOE (Area Code 312)

National Radiophone, PO Box 121. Zip: 60022. Tel: 432-0116. Pres.: David J. Dahl.

INDIANA

• INDIANAPOLIS (Area Code 317)

8owers Rec. Sleeve & Bag Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert Bowers; Gen. & Sales Mgr.: Charles H. Kaufman.

• SOUTH BEND (Area Code 219)

Horseshoe Prod'ns, 3510 Langley Dr. Zip: 46614. Tel: 291-3262. Owner: Webb Foley; Mgr.: Ruth Brown.
Branches: Long Beach (Los Angeles Metropolitan Area), Calif.; Nashville, Tenn.

IOWA

• CARLISLE (Area Code 515)

Iowa Sound Promo. & Advertising Agency, 155 First St. Zip: 50047. Tel: 989-0794. Pres.: Harold L. Luick.

• CLINTON (Area Code 319)

V R A Int'l, PO Box 46. Zip: 52732. Tel: 243-6400. Owner: Gary Unger.

KENTUCKY

• LOUISVILLE (Area Code 502)

Allen Martin Prod'ns Inc., PO Box 99035, 9701 Taylorsville Rd. Zip: 40299. Tel: 267-9658. Pres.: Ray Allen; Gen. & Sales Mgr.: Hardy Martin; Chief Eng.: Bob Ernspiker.

MARYLAND

• COCKEYSVILLE (Area Code 301)

Sontec Corp., 10120 Marble Court. Zip: 21030. Tel: 628-2282. Pres.: Burgess Macneal; Sales Mgr.: Ronald Kramer.

• SUITLAND (Area Code 301)

Audio-Video Concepts Inc., 5408 Silver Hill Rd., Suite 501. Zip: 20028. Tel: 568-5836. Pres. & Sales Mgr.: Edward P. Helvey Jr.; Gen. Mgr.: John Caughman.

MASSACHUSETTS

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Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond Samora; Sales Mgr.: Victor Mancini.
Branch: New York, N.Y., Fleetwood Mktg. Group.

St. Christopher Prod'ns Inc., PO Box 9295. Zip: 02114. Tel: 227-7477. Pres.: Charles Martignette Jr.; Gen. Mgr.: C.G. Martignette Sr.

• BROCKTON (Area Code 617)

Ed Hurvitz Music Promos., 129 Bishop St. Zip: 02402. Tel: 588-6348. Pres.: Edward M. Hurvitz; Gen. Mgr.: Linda S. Berman.

MICHIGAN

• DEARBORN (Area Code 313)

New Directions Inc., 5539 Schaefer. Zip: 48126. Tel: 584-1770. Pres.: Jack Wolak; Gen. Mgr.: Zbigniew Kopacz; Sales Mgr.: Kenneth Pytlak.

• DETROIT METROPOLITAN AREA (Area Code 313)

Graphic Design Inc., 23800 Amber, Warren 48089. Tel: 758-0480. Pres.: R.G. Heppard; Gen. Mgr.: Norah Gonyou; Sales Mgr.: J.M. Breazeale.

Pioneer Rec'g Studio Inc., 20014 James Couzens Hwy. Zip: 48235. Tel: 341-5868. Pres. & Gen. Mgr.: Gary A. Rubin; Sales Mgr.: Bob Meloche.

MINNESOTA

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Sea Cruise Prod'ns, PO Box 11387. Zip: 63105. Tel: 771-7467, 776-3410. Pres. & Gen. Mgr.: Ken Keene; Sales Mgr.: Tom Pallardy.
Int'l branch: England.

Technisonic Studios Inc., 1201 S. Brentwood Blvd. Zip: 63117. Tel: 727-1055. Pres.: Charles Harrison; VP & Gen. Mgr.: Edward H. Canter.

NEW JERSEY

• CAMDEN (Area Code 609)

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1136 State St. Zip: 08105. Tel: 963-3000; Philadelphia Tel: (215) 922-8558. Pres.: Edward J. Goodman; VP Opns.: David H. Goodman; Gen. Mgr.: Ernest W. Merker; Sales Mgr.: Pat Landon.
Branch: New York, N.Y.

• ENGLEWOOD (Area Code 201)

Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave. Zip: 07631. Tel: 871-3000. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Joan Irving; Sales mgr.: John DePascale.

• GLENDORA (Area Code 609)

Record Room, 308 E. Evesham Rd. Zip: 08029. Tel: 939-0034. Owner: Lem Harris; Gen. Mgr.: Pat Cox.

• LEONIA (Area Code 201)

S/T Videocassette Dupl'g Corp., 500 Willow Tree Rd. Zip: 07605. Tel: 947-6450. Pres.: Alfred Markim; Gen. Mgr.: William B. Follett; Sales Mgr.: Herb Winawer.
Branch: New York, N.Y., Teletronics Int'l Inc.

• NEWARK (Area Code 201)

Sterling Title Strip Co. Inc., 1175 Broad St. Zip: 07114. Tel: 243-0222. Pres.: Dick Steinberg; Gen. Mgr.: William Thomas; Sales Mgr.: Arthur De Bose Jr.

• NEWTON (Area Code 201)

R-J Ents., Box 401, RD 3. Zip: 07860. Tel: 948-6853. Pres. & Gen. Mgr.: Ronnie James.

• **RUNNEMEDE (Area Code 609)**

Cheney Assocs., 201 Knight Ave. Zip: 08078. Tel: 939-3853. Pres.: Henry Cheney; VP & Gen. Mgr.: Mark H. Cheney.

NEW MEXICO

• **BELEN (Area Code 505)**

Little Richie Johnson, 610 Dalies Ave. Zip: 87002. Tel: 864-7185/7442. Pres.: Richie Johnson; Sales Mgr.: Rick Smrt.

NEW YORK

• **CLARENCE (Area Code 716)**

Mark Educational Rec'gs Inc., 10815 Bodine Rd. Zip: 14031. Tel: 759-2600. Pres.: Vincent S. Morette.
Branch: Chamblee (Atlanta Metropolitan Area), Ga., W.D. Bailey & Assocs.

• **HOLBROOK, L.I. (Area Code 516)**

Goldisc Rec'g Prods. (sub. of Viewlex Inc.), Veterans Memorial Hwy. Zip: 11741. Tel: 589-0462; NYC Tel: (212) 895-6575. Gen. Mgr.: David Bain.
Nat'l sales office: New York, N.Y., Viewlex Custom Servs.

• **HUNTINGTON STATION, L.I. (Area Code 516)**

Shelley Prods. Ltd., 220 Broadway. Zip: 11746. Tel: 423-7090. Pres. & Gen. Mgr.: C.F. Galehouse; Sales Mgr.: Mack Wolfson.

• **MELVILLE, L.I. (Area Code 516)**

Weltron (div. of LCA Corp.), 260 Bethpage Spagnoli Rd. Zip: 11746. Tel: 293-4400. Pres.: Dan Jacobson; Gen. Mgr.: Pratt Winston.

• **MOUNT VERNON (Area Code 914)**

Sentry Inds. Inc., 221 N. MacQuesten Pkwy. Zip: 10550. Tel: 664-2909. Pres.: Harold Rosen; Gen. Mgr.: Barry Rosen; Sales Mgr.: Norman Marshak.

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

James Bell Graphic Design Inc., 114 E. 28 St. Zip: 10016. Tel: 683-3280. Pres.: James Bell.
Bliss Mailing Lists, 104 E. 40 St. Zip: 10016. Tel: 661-7741. Pres.: Jack Kosheff.
Cassette Rec'g Corp., see National Rec'g Studios.
Cue Rec'gs Inc., 1156 Ave. of the Americas. Zip: 10036. Tel: 757-3641. Pres.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Louis J. Maltese.
Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel: 759-7979. Pres. & Gen. Mgr.: Norman Levin.
Fleetwood Mktg. Group, 120 E. 56 St. Zip: 10022. Tel: 688-7979. Gen. & Sales Mgr.: Glen Wesen.
Home office: Revere (Boston Metropolitan Area), Mass., Fleetwood Rec'g Co. Inc.
Further Along Prod'ns Inc., 24 Horatio St., 3rd fl. Zip: 10014. Tel: 675-0992. Pres.: Joe McHugh.
Mailing Inds. (div. of Tanagraphics Inc.), 153 W. 27 St. Zip: 10001. Tel: 868-0417. Pres.: Dave Jurist; Gen. Mgr.: James Cox; Sales Mgr.: Dan Green.
Marvell Pharmacal & Packaging Co., 230 W. 17 St. Zip: 10011. Tel: 929-8435. VP: Barry Berman.
Joe McHugh, see Further Along Prod'ns Inc.
National Rec'g Studios, 730 Fifth Ave. Zip: 10019. Tel: 757-6440. Pres.: Harold Lustig; Gen. Mgr.: William Dalessandro; Client Servs. Dir.: Sandra Goldfarb.
National Video Center, see National Rec'g Studios.
Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500. ZIP 10001. Tel: 868-3115. Gen. Mgr.: David H. Goodman; Sales Mgr.: Pat Landon.
Home office: Camden, N.J.
Robert Schwartz/Assocs., 175 Fifth Ave., Zip: 10010. Tel: 675-8131. Pres.: R. Schwartz; Gen. Mgr.: Howard Gressey.
Syntonic Research Inc., 175 Fifth Ave. Zip: 10010. Tel: 243-5434. Pres.: I.S. Teibel; Gen. Mgr.: M. Crown; Sales Mgr.: Michael Kron.
Teletronics Int'l Inc., 220 E. 51 St. Zip: 10022. Tel: 758-1750. Gen. Mgr.: Will Roth; Sales Mgr.: Dan Rosen.
Home office: Leonia, N.J., S/T Videocassette Dupl'g Corp.
Viewlex Custom Servs., 810 Seventh Ave. Zip: 10019. Tel: 581-5641. Pres.: Andrew Gelef; VP: Richard H. Burkett. (Nat'l sales office)
Plant: Holbrook, L.I., N.Y., Goldisc Rec'g Prods.
Morton Wax Advertising, 200 W. 51 St. Zip: 10019. Tel: 247-2159. Pres. & Gen. Mgr.: Morton Wax; Sales Mgr.: J. Cowen. (SEE ADVERTISEMENT)

• **PORT CHESTER (Area Code 914)**

Associated Audio Servs. Inc., 14-16 Willett Ave. Zip: 10573. Tel: 937-5129/5411. Pres.: Robert L. Piselli; Gen. Mgr.: Allan C. Johnson.

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Oneida Video Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Stanley Markowski; Gen. Mgr.: Joyce Markowski; Sales Mgr.: Mike Cristalli.

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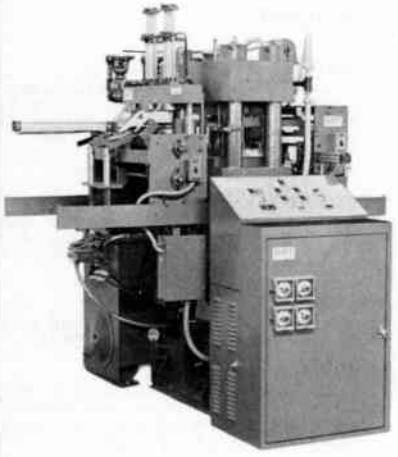
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Rite Rec Prod'ns Inc., 9745 Lockland Rd Zip 45215 Tel 733-5533 Pres Carl J Burkhardt, Gen Mgr Bob Bowery, Sales Mgr Philip Burkhardt

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Int'l branch: Norway.

PENNSYLVANIA

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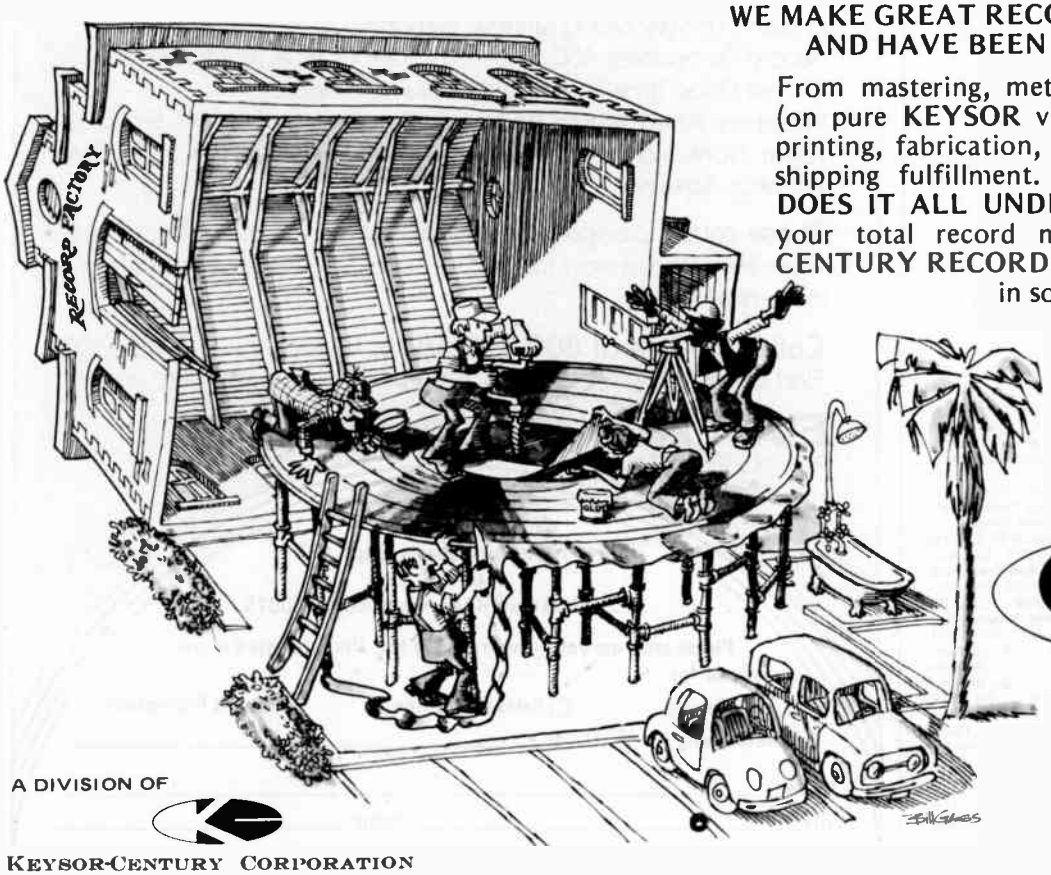
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Horseshoe Prod'ns Apollo Bldg 108 Oak Valley Dr Zip 37207 Tel 226-3333
Home office: South Bend Ind
House of Loyd Inc PO Box 760 300 Oldham St Zip 37202 Tel 255-2675 Pres Lola Scobey, VP Hank Riddle Promo & Prod'n Dir Joe Sun
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P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 8265 Sunset Blvd., Suite 109, Hollywood 90046. Tel 654-5602. VP Sales: Richard Ware.
Plant: Richmond, Ind.
Home office: New York, N.Y., Richmond Rec'g Corp.

Peter Pan Inds., 15714 Garfield Ave., Paramount 90723. Tel: 633-1995. Gen. Mgr.: Fred Benton. (Pressing only)
Home office: Newark, N.J.

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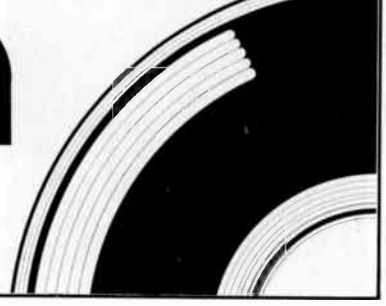
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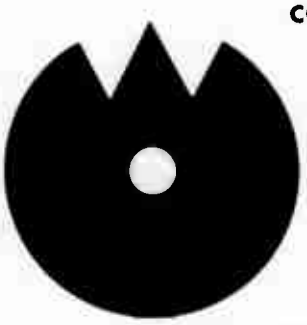


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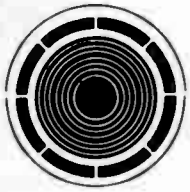
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Home office: Universal City (Los Angeles Metropolitan Area), Calif.

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Viewlex Custom Servs., 810 Seventh Ave. Zip: 10019. Tel: 581-5641. Pres.: Andrew Gelef; VP: Richard H. Burkett. (Nat'l sales office)
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Hodge Rec. Mfg. Co., 1314-24 S. Howard St. Zip: 19147. Tel: 336-7002. Pres.: Sam Hodge; Sales Mgr.: Mark Appel; Gen. Mgr.: Sam Appel. (Pressing only)
Paramount Rec. Mfg. Co., 1314 S. Howard St. Zip: 19147. Tel: 336-7001. Pres.: Sam Hodge; Gen. Mgr.: Sam Hodge Jr.; Sales Mgr.: Sam Appel. (Pressing only)

• **PITTSBURGH (Area Code 412)**

N A M I (North American Music Inds.), Manor Oak No. II, 1910 Cochran Rd. Zip: 15220. Tel: 344-6700. Pres. & Gen. Mgr.: Lou Guarino; Sales Mgr.: Joe Caun. (Pressing only) (Sales office only)
Plant: Scranton, Pa. (SEE ADVERTISEMENT)

• **SCRANTON (Area Code 717)**

N A M I (North American Music Inds.), 300 Brook St. Zip: 18505. Tel: 346-9781. VP: Donald D. Evans. (Pressing only)
Home office: Pittsburgh, Pa. (SEE ADVERTISEMENT)

• **SOUTHAMPTON (Area Code 215)**

Plastic Ents. Corp., Industrial Hwy. Zip: 18966. Tel: 355-7555. Pres.: Joe Stewart; Gen. Mgr.: William Berger. (Pressing only)

TENNESSEE

• **LAFAYETTE (Area Code 615)**

Atwell Rec. Pressing Inc., 704 Bennett St. Zip: 37083. Tel: 666-2818. (Pressing only)

• **MEMPHIS (Area Code 901)**

Plastic Prods. Co., 1746 Chelsea Ave. Zip: 38108. Tel: 276-7160. Owner: R.E. Williams; Gen. Mgr.: Ed Roberson. (Pressing only) (SEE ADVERTISEMENT)

• **NASHVILLE (Area Code 615)**

Columbia Rec. Prod'ns, 804 16 Ave. S. Zip: 37203. Tel: 259-2560. Account Exec.: Jerry Parkins. (Sales office only) (Pressing only)
Dixie Rec. Pressing Inc., 631 Hamilton Ave. Zip: 37203. Tel: 254-3481. Pres.: James B. Gann. (Pressing only)
EdCo Inc., 707 18 Ave. S. Zip: 37203. Tel: 327-1811. Contacts: Dale Conners, C.E. Edgley. (Pressing only)
G R T Rec. Pressing, 1110 48 Ave. N. Zip: 37209. Tel: 383-7881. Gen. Mgr.: Larry Jones; Sales Mgr.: Dave Travis.
M F P Inc., 453 Chestnut St. Zip: 37203. Tel: 259-3149. Pres. & Gen. Mgr.: Ozell Simpkins; VP: Joe Talbot. (Plating & processing only)
Ron Manning Prod'ns, 1703 Church St. Zip: 37203. Tel: 327-3494. (Pressing only)
Nashville Phono Matrix Inc., 310 Chestnut St. Zip: 37210. Tel: 244-2405. Pres.: Henry F. Kemp; Gen. Mgr.: Michael J. Kemp; Sales Mgr.: Thomas E. Kemp. (Plating & processing only)
Precision Rec. Pressing Inc., 70 Visco Court. Zip: 37210. Tel: 256-8978. Pres.: Joe Talbot; Gen. Mgr.: Ronnie Yearwood. (Pressing only) (SEE ADVERTISEMENT)
R C A Recs., 806 17 Ave. S. Zip: 37203. Tel: 244-9880. (Sales office only)
Plants: Los Angeles, Calif.; Indianapolis, Ind.
Sound of Nashville Inc., 160 Second Ave. S. Zip: 37201. Tel: 244-1124. (Pressing only)
Southern Rec. Pressing Co. Inc., 415 Fourth Ave. S. Zip: 37210. Tel: 244-1293. Pres. & Gen. Mgr.: B.J. Dillard; Office Mgr.: P.E. Chumley. (Pressing only) (SEE ADVERTISEMENT)
United Rec. Pressing Inc., 453 Chestnut St. Zip: 37203. Tel: 259-9396. Pres.: Joe Talbot III; Gen. Mgr.: Ozell Simpkins.

TEXAS

• **ARLINGTON (Area Code 817)**

Rec-O-Press Inc., 609 Great Southwest Sta. Zip: 76011. Tel: 261-4941. Pres.: W.I. Spitler; Gen. Mgr.: Charles B. Spitler. (Pressing only)

• **SAN BENITO (Area Code 512)**

Rio Grande Music Co., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-1471. Pres.: Lionel C. Betancourt; Gen. & Sales Mgr.: John F. Phillips. (Pressing only)

VIRGINIA

• **WINCHESTER (Area Code 703)**

Capitol Inds., Kernstown Rt. 652, Shawnee Dr. Zip: 22601. Tel: 667-8125. (Pressing only)

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• **PHOENIX (Area Code 602)**

S & K Linear Prods. Inc., 915 N. Fourth St. Zip: 85004. Tel: 252-6878. Contact: Larry Drane.
Home office: New York, N.Y., Linear Prods. Inc.

CALIFORNIA

• **CAMPBELL (Area Code 408)**

Audio/Tek Inc., 503-F Vandell Way. Zip: 95008. Tel: 378-5586. Pres.: Robert W. Kratt.

• **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Album Graphics Inc., 530 N. Larchmont Blvd. Zip: 90004. Tel: 462-0821. Gen. Mgr.: Edward Dwyer; Sales Mgr.: Jim Palmer.
Home office: Chicago, Ill.

Allied Rec. Co., 6110 Peachtree St. Zip: 90040. Tel: 685-5890. TWX: 910-580-4731. Pres.: Daken K. Broadhead; Gen. Mgr.: John F. Wegner; Mktg. Dir.: Samuel M. Broadhead. (Rec. only) (SEE ADVERTISEMENT)

Bert-Co Ents. (div. of Walter Reade Org. Inc.), 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Pres., B.P. Couturier; VP & Gen. Mgr.: Robert L. Couturier; Sales Mgr.: Lewis M. Cooper.

Cadet Recs. Inc., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Tape & Cartridge Div. Mgr.: Donald B. Macmillan; Sales Mgr.: Robert Herrington.
Branch: Park Ridge, N.J.

Container-Kraft Inc., 8321 De Celis Pl., Sepulveda 91343. Tel: 893-9721. Pres.: A.M. Garson; Gen. Mgr.: E. Sundiam; Sales Mgr.: Harry Krigsman.

D A K Inds. Inc., 10845 Van Owen St., North Hollywood 91605. WATS Tel: (800) 423-2636. Pres. & Gen. & Sales Mgr.: Drew Alan Kaplan. (Tape only)

E M C Corp., 7000 Santa Monica Blvd. Zip: 90038. Tel: 463-3282. Gen. Mgr.: Jerome Greenfield; Sales Mgr.: Don Ciminelli.
Home office: St. Paul, Minn.

Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel: 268-3401. Pres.: Howard N. Gilmore; VP, Gen. & Sales Mgr.: Sam Mattioli. (Rec. only)

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974.
Home office: Great Neck, L.I., N.Y.

Korelich Engineering & Mfg. Co., 6331 Santa Monica Blvd., Hollywood 90038. Tel: 462-2545. (Rec. only)

Modern Album of California Inc., 3104 Van Owen St., Burbank 91510. Tel: 845-7655, 849-5763. Pres.: William Pine; Gen. Mgr.: Raymond Gardocki. (Rec. only)
Home office: Hauppauge, L.I., N.Y., Modern Album & Finishing Co. Inc.

Queens Envelope of California, 2838 E. Pico Blvd. Zip: 90023. Tel: 264-1101. VP: Joseph Infuso.
Home office: New York, N.Y., Queens Lithographing Corp.

Rainbo Rec. Mfg. Corp., 1738 Berkeley St., Santa Monica 90404. Tel: 829-3476. Pres.: Jack G. Brown; Gen. Mgr.: Ben Sheldon; Sales Mgr.: Bea Langham. (Rec. only)

Shorewood Packaging Corp., 1830 Glendale Blvd. Zip: 90026. Tel: 660-3043. Sales Mgr.: Bob Weiner.
Home office: New York, N.Y.

Sound Alike Music Corp., 6330 Arizona Circle. Zip: 90069. Tel: 273-7080. Pres.: Richard Taxe; Gen. & Office Mgr.: Harriett Moss; Sales Mgr.: Rick Ward.

Superior Data/Graphics Corp., 5717 Santa Monica Blvd. Zip: 90038. Tel: 467-5133. Pres. & Sales Mgr.: Ray Prochnow Jr.; Gen. Mgr.: Jack Wolford.

• **SAN FRANCISCO & BAY AREA (Area Code 415)**

Conlan Creative Lithographers, 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; Sales Mgr.: Richard T. Conlan.

Geis Audio Tape Ent. (GATE), 351 G St., San Rafael 94901. Tel: 456-8035. Pres.: Don Geis; Gen. Mgr.: Mary Geis; Sales Mgr.: John Geis. (Tape only)

Mantra Corp., 2207 S. El Camino Real, San Mateo 94403. Tel: 574-1500. Pres.: George Woodley; Mktg. Dir. & Gen. Mgr.: Paul W. Schofield; Sales Mgr.: Janice de Pasquale.

Newcomb Rec'g Studio, 4834 Bissell Ave., Richmond 94805. Tel: 233-7487. Owner: W.S. Newcomb. (Rec. only)

• **SAUGUS (Area Code 805)**

Century Recs. (div. of Keysor-Century Corp.), 26000 Springbrook Rd. Zip: 91350. Tel: 259-2360; Los Angeles Tel: (213) 365-3991. Pres.: Richard B. Keysor; VP: Martin Brown; Sales Mgr.: Dick Maxwell; Ass't Gen. Mgr.: Bill Lightner.

• **SUNNYVALE (Area Code 408)**

G R T Corp., 1286 N. Lawrence Station Rd. Zip: 94086. Tel: 734-2910. Pres.: Alan J. Bayley; VP & Gen. Mgr.: K.W. Sonner; VP Mktg.: Herbert B. Hershfield. (Sales office only).

COLORADO

• **DENVER (Area Code 303)**

Audicom Corp., 995 S. Clermont St. Zip: 80222. Tel: 757-3377. Pres. & Gen. Mgr.: Jack H. Dunham; Chief Eng.: David C. Howard.

CONNECTICUT

• **UNION CITY (Area Code 203)**

A. C. Hampson Printing Co. Inc., 168 City Hill St. Zip: 06770. Tel: 729-2294. Pres.: A.C. Hampson; Gen. Mgr.: A.D. Hampson; Sales Mgr.: A. Payne.

FLORIDA

• **FORT LAUDERDALE (Area Code 305)**

Alpha Recs. Inc., 1400 NW 65 Ave. Zip: 33313. Tel: 587-6011. Pres.: Dick Smith; VP & Sec'y: Barbara Smith.

• **MIAMI METROPOLITAN AREA (Area Code 305)**

Radom Music Press Inc., 10300 W. Bay Harbor Dr., Miami Beach 33154. Tel: 866-7675. Sales Mgr.: Cy Radom.
Home office: Plainview, L.I., N.Y.

Record Dists. of America, 2675 W. Eighth Ave., Hialeah 33010. Tel: 888-8587. Pres.: Eliseo Valdes.

South Eastern Recs. Mfg. Corp., 4380 NW 128 St., Opa Locka 33054. Tel: 685-6211. Pres.: Matthew San Martin; Gen. Mgr.: Manuel Buigas; Sales Mgr.: Jose Serra.

• **ORLANDO AREA (Area Code 305)**

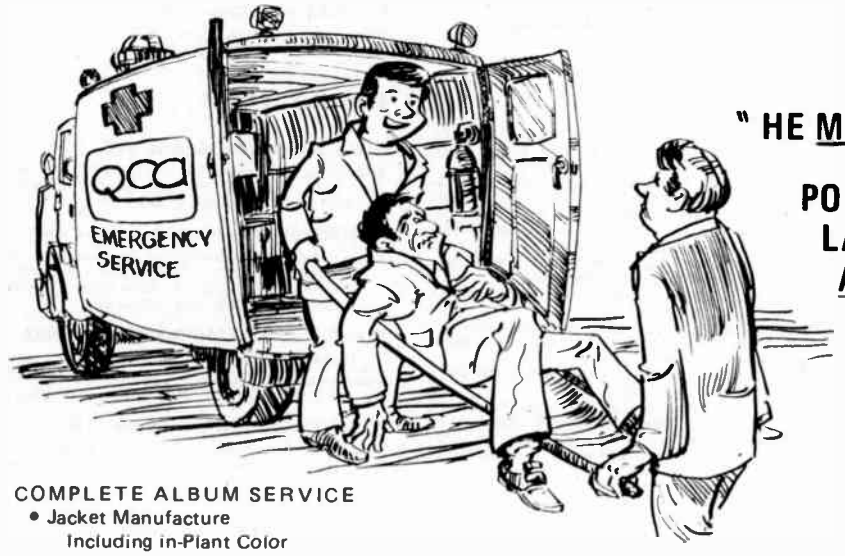
Magnetix Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. Pres.: John Lory; Gen. Mgr.: Jim Baker; Sales Mgr.: Bob Friefeld. (Tape only)

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Gram-O-Phon Prod'ns, 2050 Peachtree Industrial Court, Suites 102-104. Zip: 30341. Tel: 451-4586. Pres.: Bob Fletcher.

Project 70 Audio Servs., 1127 Spring St. NW. Zip: 30309. Tel: 874-5232/2638. Gen. & Sales Mgr.: Jerry L. Connell. (Tape only)

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 642-9161. Pres.; Donald W. Kosterka; Sales Mgr.: James A. Ladwig. **Plant:** 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Gen. Mgr.: Donald W. Kosterka.
Branches: Los Angeles, Calif.; New York, N.Y.
Int'l branch: England.

Apex Rec. Pressing Co. Inc., 7247 S. Racine Ave. Zip: 60636. Tel: 994-9700.

Fort Dearborn Lithograph Co., 6035 W. Gross Point Rd., Niles 60648. Tel: 774-4321. VP: Richard J. Adler.

Media Five, 712 Glenwood, Glenview 60026. Tel: 729-7180. Gen. Mgr.: William A. Little III. (Tape only)
Home office: Kankakee, Ill., Imperial Int'l Learning Corp.

Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave. Zip: 60656. Tel: 867-4363. Pres.: Tom Horton; Gen. Mgr.: Charles Wheeler; Sales Mgr.: Bill Holtane. (Tape only)

• KANKAKEE (Area Code 815)

Imperial Int'l Learning Corp., PO Box 548, Rt. 45 S. Zip: 60901. Tel: 933-7735. Pres.: Spencer A. Barnard; Sales Mgr.: G.T. Searles; Sec'y-Treas.: F.R. Ringfelt. (Tape only)
Branch: Glenview (Chicago Metropolitan Area), Ill., Media Five.

INDIANA

• INDIANAPOLIS (Area Code 317)

Rutgers Packaging Corp., 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777.

• TERRE HAUTE (Area Code 812)

Artco Press Inc., 133 S. Sixth St. Zip: 47808. Tel: 232-0926. Pres.: James Royse Jr.; Gen. Mgr.: Charles Ray; Sales Mgr.: Don Wilson.

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), Fort Harrison Ind'l Park. Tel: 466-9841.
Home office: Great Neck, L.I., N.Y.

Modern Album of Indiana Inc., 1299 Voorhees St. Zip: 47808. Tel: 235-6001. Pres. & Gen. Mgr.: Richard Fields. (Rec. only)
Home office: Hauppauge, L.I., N.Y., Modern Album & Finishing Co. Inc.

Woodburn Printing Co. Inc., PO Box 600, 25 S. Sixth St. Zip: 47808. Tel: 232-0164. Pres.: Ross Woodburn; Gen. Mgr.: D.P. Pendergast; Sales Mgr.: John Avelis.

MARYLAND

• COCKEYSVILLE (Area Code 301)

Sontec Corp., 10120 Marble Court. Zip: 21030. Tel: 628-2282. Pres.: Burgess Macneal; Sales Mgr.: Ronald Kramer. (Rec. only)

MASSACHUSETTS

• BOSTON METROPOLITAN AREA (Area Code 617)

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond G. Samora; Sales Mgr.: Victor Mancini.
Branch: New York, N.Y., Fleetwood Mktg. Group.

MINNESOTA

• MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres.: David E. Feinberg; Sales Mgr.: Richard T. Stevens.
Branch: Los Angeles, Calif.

MISSOURI

• ST. LOUIS (Area Code 314)

Sea Cruise Prod'ns, PO Box 11387. Zip: 63105. Tel: 771-7467, 776-3410. Pres. & Gen. Mgr.: Ken Keene; Sales Mgr.: Tom Pallardy. (Rec. only)
Int'l branch: England.

NEBRASKA

• OMAHA (Area Code 402)

M H W, Box 14481, Dept. 1B. Zip: 68114. Pub. Mgr.: Mark Williams.

NEW JERSEY

• CAMDEN (Area Code 609)

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1136 State St. Zip: 08105. Tel: 963-3000; Philadelphia Tel: (215) 922-8558. Pres.: Edward J. Goodman; VP Opns.: David H. Goodman; Gen. Mgr.: Ernest W. Merker; Sales Mgr.: Pat Landon.
Branch: New York, N.Y.

• PARK RIDGE (Area Code 201)

Cadet Recs. Inc., PO Box 176. Zip: 07656. Tel: 391-3676; NYC Tel: (212) 349-3900. Gen. Mgr.: R. Herrington.
Home office: Los Angeles, Calif.

NEW YORK

• FARMINGDALE, L.I. (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7300. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.

• GREAT NECK, L.I. (Area Code 516)

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), Community Dr. Zip: 11022. Tel: 487-0200.
Branches: Los Angeles, Calif.; Terre Haute, Ind.; New York, N.Y.

• HAUPPAUGE, L.I. (Area Code 516)

Modern Album & Finishing Co. Inc., Gilpin Ave. Zip: 11787. Tel: 234-1100; NYC Tel: (212) 291-7600. Pres.: G.D. Thomas; Exec. VP: R.A. Froehlig. (Rec. only)
Branches: Burbank (Los Angeles Metropolitan Area), Calif., Modern Album of California Inc.; Terre Haute, Ind., Modern Album of Indiana Inc.; Nashville, Tenn., Modern Album of Tennessee Inc.
Int'l branch: Canada, Modern Album of Canada Ltd.

• HICKSVILLE, L.I. (Area Code 516)

Andrews-Nunnery Envelope & Paper Corp. (sub. of Viewlex Inc.), 74 Alpha Plaza. Zip: 11802. Tel: 931-6500. Pres.: Stuart M. Andrews Jr.; Sales Mgr.: John F. Muller, Jr. (Rec. only)
Nat'l sales office: New York, N.Y., Viewlex Custom Servs.

• HOLBROOK, L.I. (Area Code 516)

Goldisc Rec'g Prods. (sub. of Viewlex Inc.), Veterans Memorial Hwy. Zip: 11741. Tel: 589-0462; NYC Tel: (212) 895-6575. Gen. Mgr.: David Bain.
Nat'l sales office: New York, N.Y., Viewlex Custom Servs.

• HUNTINGTON STATION, L.I. (Area Code 516)

Shelley Prods. Ltd., 220 Broadway. Zip: 11746. Tel: 423-7090. Pres. & Gen. Mgr.: C.F. Galehouse; Sales Mgr.: Mack Wolfson.

• NEW YORK METROPOLITAN AREA (Area Code 212)

Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP Mktg.: Richard Block; Sales Mgr.: John Maranov.
Home office: Chicago, Ill.

Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., Long Island City 11103. Tel: 721-5599. Pres. & Gen. Mgr.: Andre M. Poncic; Sales Mgr.: Don Zemann.

G. Benson & Co. Inc., 480 Canal St. Zip: 10013. Tel: 925-4055. Pres.: Gerry Benson; Gen. & Sales Mgr.: Gilbert Benson. (SEE ADVERTISEMENT)

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake.

Fleetwood Mktg. Group, 120 E. 56 St. Zip: 10022. Tel: 688-7979. Gen. & Sales Mgr.: Glen Wesen.
Home office: Revere (Boston Metropolitan Area), Mass., Fleetwood Rec'g Co. Inc.

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), 18 E. 48 St. Zip: 10017. Tel: 752-4670. (Sales office only)
Home office: Great Neck, L.I., N.Y.

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller.

Linear Prods. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917. Pres.: Robert Irwin; Sales Mgr.: Philip R. Diamond.
Branches: Phoenix, Ariz., S&K Linear Prods. Inc.; College Park (Atlanta Metropolitan Area), Ga., Data-Linear Prods. Inc.; Cincinnati, Ohio.
Int'l branch: Puerto Rico.

Mac Murray Press Inc., 10 Jones St. Zip: 10014. Tel: 924-1530. Pres. & Gen. & Sales Mgr.: Max Finesmith.

Passantino Printing Co. Inc., 311 W. 43 St. Zip: 10036. Tel: 586-1540. Pres., Gen. & Sales Mgr.: Charles V. Passantino.

Progressive Label & Litho Co., 286 Stanhope St., Brooklyn 11237. Tel: 497-2320. Pres.: Jerome J. Rood; Gen. Mgr.: Bernard Stein. (SEE ADVERTISEMENT)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack Hecht; VP: Eric Kaltman; Sales Mgr.: Jerry Sanders.
Branch: Los Angeles, Calif., Queens Envelope of California.

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Gen. Mgr.: David H. Goodman; Sales Mgr.: Pat Landon.
Home office: Camden, N.J.

Saxon Adhesive Prods. Inc., 46-02 28 St., Long Island City 11101. Tel: 361-3080.

Shepard Printing Corp., 233 Spring St. Zip: 10013. Tel: 255-1930. Pres.: Philip M. Rosenbloom.

Shorewood Packaging Corp., 10 E. 53 St. Zip: 10022. Tel: 371-1500. Pres.: Paul Shore; VP Mktg.: Floyd S. Glinert.
Branch: Los Angeles, Calif.
Int'l branches: Canada, England, Netherlands.

Tanagraphics Inc., 153 W. 27 St. Zip: 10001. Tel: 255-6876. Pres.: Fred Goldstein; Gen. Mgr.: James Cox; Sales Mgr.: Dan Green.

Tri-Lon Color Lithographers Ltd., 54 W. 21 St. Zip: 10010. Tel: 255-6140. Pres.: Morris Strickler; Sales Mgr.: David Strickler. (Tape only)

Viewlex Custom Servs., 810 Seventh Ave. Zip: 10019. Tel: 581-5641. Pres.: Andrew Gelef; VP: Richard H. Burkett. (Nat'l sales office)
Plants: Hicksville, L.I., N.Y., Andrews-Nunnery Envelope & Paper Corp. (Rec. only); Holbrook, L.I., N.Y., Goldisc Rec'g Prods.

• PLAINVIEW, L.I. (Area Code 516)

Radom Music Press Inc., 101 Fairchild Ave. Zip: 11803. Tel: 681-3400. Pres.: Ron Radom; Gen. Mgr.: Charles Koppelman.
Branch: Miami Beach, Fla.

• ROCKVILLE CENTRE, L.I. (Area Code 516)

Pratt-Spector Corp., 46 Merrick Rd. Zip: 11571. Tel: 764-5061. Pres.: Stanley Gilman; Gen. Mgr.: Andrew Barr; Sales Mgr.: Alan Frost; Technical Co-ord.: Paul Mastrionni. (Tape only) (SEE ADVERTISEMENT)

• UTICA (Area Code 315)

Oneida Video Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Stanley Markowski; Gen. Mgr.: Joyce Markowski; Sales Mgr.: Mike Cristalli. (Rec. only)

OHIO

• CINCINNATI (Area Code 513)

Artist's Rec'g Co. Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Gen. Mgr.: Carrol Rawlings. (Rec. only)

Linear Prods. Inc., 226 E. Eighth St. Zip: 45202. Tel: 721-1918. Contact: Pat Borders.
Home office: New York, N.Y.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Ken Martin; Sales Mgr.: Joe Sluter.

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt.

• COLUMBUS (Area Code 614)

Graphics of Columbus Inc., 5211 N. High St. Zip: 43214. Tel: 846-6126. Pres.: R.G. Kindred; VP: M.L. Kindred.

• TOLEDO (Area Code 419)

Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43620. Tel: 691-2065. Pres.: Lowell P. Amos.

OKLAHOMA

• TULSA (Area Code 918)

International Teaching Tapes, 4235 S. Memorial. Zip: 74145. Tel: 622-5288. Sales Mgr.: Sonny Gray.

PENNSYLVANIA

• MECHANICSBURG (Area Code 717)

Baldwin Sound Prod'ns Inc., 5252 E. Trindle Rd. Zip: 17055. Tel: 766-0787. Pres.: Donald E. Baldwin; Gen. Mgr.: Donald P. Whitticar. (Rec. only)

• NORRISTOWN AREA (Area Code 215)

Audio Visual Communications Inc., 435 Crooked Ln., King of Prussia 19406. Tel: 272-8500. Pres.: J. Ulrich; VP & Gen. Mgr.: J. Butterworth; Sales Mgr.: J. Ballantyne; Studio Mgr.: Harold Sacks. (Tape only)

• PHILADELPHIA METROPOLITAN AREA (Area Code 215)

Community Press, 6047-49 Woodland Ave. Zip: 19142. Tel: 729-4655. Pres.: Carmine Terracciano. (Rec. only)

• SOUTHAMPTON (Area Code 215)

Plastic Ents. Corp., Industrial Hwy. Zip: 18966. Tel: 355-7555. Pres.: Joe Stewart; Gen. Mgr.: William Berger. (Rec. only)

TENNESSEE

• FAYETTEVILLE (Area Code 615)

Kim-Pat Ents., PO Box 654, Hillwood Dr. Zip: 37334. Tel: 433-2323. Pres.: Bill Trigg.

• MEMPHIS (Area Code 901)

River City Review, 312 S. Pauline St. Zip: 38104. Tel: 725-5959. Pres.: James M. Godown; Gen. Mgr.: Jim Moran; Sales Mgr.: David L. Wharton.

• MORRISTOWN (Area Code 615)

Album Co. of America, PO Box 374. Zip: 37814. Tel: 581-

3486. Pres. & Gen. Mgr.: Hal McGaha; Sales Mgr.: C McGaha.

• **NASHVILLE (Area Code 615)**

EdCo Inc., 707 18 Ave. S. Zip: 37203. Tel: 327-1811. Contacts: Dale Conners, C.E. Edgley. (Rec. only)
G R T Rec. Pressing, 1110 48 Ave. N. Zip: 37209. Tel: 383-7881. Gen. Mgr.: Larry Jones; Sales Mgr.: Dave Travis.
Modern Album of Tennessee Inc., 121 Fifth Ave. S. Zip: 37203. Tel: 255-7461. Gen. Mgr.: Richard Fields. (Rec. only)
Home office: Hauppauge, L.I., N.Y.: Modern Album & Finishing Co. Inc.
Nashville Int'l Corp., 1006 17 Ave. S. Zip: 37212. Tel: 254-1049. Pres. & Gen. Mgr.: Reggie M. Churchwell; Sales Mgr.: Ron Coats.
Quaddes Corp., PO Box 7219, 519 Fourth Ave. S. Zip: 37210. Tel: 254-9426. Pres.: Howard Byars, Gen. & Sales Mgr.: Ed Turnley.
United Rec. Pressing Inc., 453 Chestnut St. Zip: 37203. Tel: 259-9396. Pres.: Joe Talbot III; Gen. Mgr.: Ozell Simpkins. (Rec. only)
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Sword & Shield Recs., PO Box 211. Zip: 76010. Tel: 572-1414. Owner & Pres.: Calvin Wills. (Rec. only)

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Country All American, 1023 Studewood. Zip: 77008. Tel: 862-1340.

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Mike's Print Shop, 2507 Grim. Zip: 76707. Tel: 752-2321. Pres.: Mike Stanley; Gen. Mgr.: Robert Biles; Sales Mgr.: Doug Elliott.

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Mike Borchetta Rec. Promo., 6290 Sunset Blvd., Hollywood 90028. Tel: 461-8488. Owner: Mike Borchetta.
Lu Fields, 7033 Sunset Blvd., Suite 302, Hollywood 90028. Tel: 469-7101. Owner, Gen. & Sales Mgr.: Lu Fields.
Fields Unlimited, 22424 De Grasse Dr., Woodland Hills 91364. Tel: 883-6183. Pres.: Barney Fields.
Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel: 268-3401. Pres.: Howard N. Gilmore Jr.; VP & Gen. & Sales Mgr.: Sam Mattioli.
Lawrence Herbst Co. Inc., PO Box 1659, Beverly Hills 90213; 9171 Wilshire Blvd., Suite 610, Beverly Hills 90210. Tel: 273-0558. Pres.: Lawrence Herbst.
Horseshoe Prod'ns, 3713 Fanwood Ave., Long Beach 90808. Tel: 429-1700.
Home office: South Bend, Ind.
George Jay & Assoc., 1608 Argyle, Hollywood 90028. Tel: 469-5838. Owner: George Jay.
Kiderian Recs. Prod'ns, 2612 Manhatts, Montrose 91020. Tel: 249-4844. Sales Mgr.: Alan Vavrin.
Home office: Chicago, Ill.
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Ray Lawrence Ltd., 13033 Ventura Blvd., Studio City 91604. Tel: 552-1000. Pres.: Ray Lawrence.
Con Merten & Assocs., 7235 Hollywood Blvd., Suite 221, Hollywood 90046. Tel: 874-1001. Pres.: Con Merten. **Branch:** Milwaukee, Wis.
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Sound Syndicate, 7769 Melrose Ave. Zip 90046. Tel 653-4818. Pres. Al Durand. Gen. Mgr. Dick Gordon; Sales Mgr. Donna Lee.

Star City Dist. Inc., 449 N. Fairfax. Zip: 90036. Tel: 653-6341. Pres. & sales Mgr.: Hal Tupler.
Branch: Atlanta, Ga., Star City South.

Steinberg Lipsman & Brokaw Public Relations, 8961 Sunset blvd. Zip 90069. Tel 278-3838.

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Home office: Los Angeles, Calif., Star City Dist. Inc.

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Oneida Video Audio Tape Cassette Corp., 760 Blandina St. Zip 13501. Tel: 735-6187. Pres.: Stanley Markowski; Gen Mgr.: Joyce Markowski; Seles Mgr: Mike Cristalli

• **WOODBURY, L.I. (Area Code 516)**

A D. Adams Advertising Inc., Chemical Bank Bldg. Zip 11797. Tel 692-5044. Gen. Mgr.: George M. Kovecs.
Home office: New York, N.Y.

• **WOODSTOCK (Area Code 914)**

Cecada Prodns, PO Box 669 Zip: 12498 Tel 679-6069. Pres: Harris Goldberg, Gen. Mgr.: Al Siegel

NORTH CAROLINA

• **CHARLOTTE (Area Code 704)**

Mark Pro Ents Inc., PO Box 1052. Zip 28201. Pres.: Chester A. Simmons; Gen Mgr.: Kitt Massi.

• **WILMINGTON (Area Code 919)**

Music Makers Network of America-Prod'ns, PO Box 3022. Zip 28401. Tel 799-5063, 763-9649. Pres. & Dir: John Lewis Jones; Gen. Mgr.: James W Wheeler; Sales Mgr: Joseph R Franks.
Branch: Brooklyn (New York Metropolitan Area), N.Y.

OHIO

• **CAMBRIDGE (Area Code 614)**

J & J Ents., 210 Comber Ave Zip 43725 Tel 432-7476 Pres. & Gen. Mgr.: J W. Parks; Sales Mgr.: Jack Harris Sr.

• **CINCINNATI (Area Code 513)**

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip 45211. Tel 661-8810. Pres., Gen. & Sales Mgr.: Shad O'Shea
Queen City Album Inc., 2832 Spring Grove Ave Zip 45225. Tel 681-8400 Pres: Edward R. Bosken; Gen. Mgr.: Ken Martin; Sales Mgr.: Joe Sluder

• **CLEVELAND METROPOLITAN AREA (Area Code 216)**

Alcon Rec'g Studios Inc., 4435 Mayfield Rd. Zip 44121. Tel 291-1616. Pres.: Robert J. Nowac; Gen. Mgr.: Alan M. Peabody; Sales Mgr.: Thomas A. Ross.
Brilliant Sun Prod'ns, see Perry Stevens.
Solid Soul Prod'ns & Promos., 3282 E. 119 St Zip 44120. Tel 752-1904 Pres.: Fred Fluellen; Exec. VP & Gen. Mgr.: Anthony Luke; Sales Mgr.: Charles Scott
Perry Stevens, 29839 Cedar Rd., Mayfield Heights 44124. Tel 461-3845, 241-1225. Pres: Perry Stevens

• **COLUMBUS (Area Code 614)**

Larry McKenzie Rec'g Studio, 948 Studer Ave. Zip 43206. Tel 252-7116. Pres.: Larry McKenzie.
Dave Segel Promos of Ohio, 857 Granville Rd., Suite D Zip 43229. Tel 885-2789. Owner: Dave Segel.
Vernors Ents. Ltd., 791 E. Third Ave. Zip 43201. Tel 291-5848, 253-1174. Pres.: Vernon Stewart; Gen. Mgr.: George E. Stewart; Seles Mgr.: George B. Stewart.
Branch: Los Angeles, Calif.

OKLAHOMA

• **OKLAHOMA CITY (Area Code 405)**

Bobby Boyd Rec. Promos., 2609 NW 36 St Zip: 73112. Tel 942-0462 Pres.: Bobby Boyd; Gen Mgr: Dale Ward.

PENNSYLVANIA

• **FRANKLIN (Area Code 814)**

Country Star Inc., 439 Wiley Ave Zip: 16323 Tel 432-4633 Pres. & Gen. Mgr.: Norman Kelly; Sec'y-Treas.: June L. Kelly.

• **HARRISBURG (Area Code 717)**

C M R Assocs. Inc., PO Box 1328. Zip: 17105. Tel: 238-5916 Pres: C.M. Rathfon; Gen. Mgr: Barry Cosey; Sales Mgr.: Jeffrery Goss.

• **NEW KENSINGTON (Area Code 412)**

Vokes Recs., PO Box 12. Zip: 15068. Tel: 274-4620. Pres.: Howard Vokes

• **PHILADELPHIA (Area Code 215)**

Benjamin Johnson Jr. Prod'ns, 5025 Pentridge St. Zip 19143. Tel. 474-6613. Pres.: Benjamin Johnson Jr.; Gen. Mgr.: Richard Simone.
Monte/Luciano Prod'ns, 6133 Elmwood Ave. Zip: 19142. Tel: 724-2614. Pres: Denny Luciano; Gen. Mgr.: Tommy Monte; Sales Mgr.: Anthony Ricciardi.
Steve Schulman Promos., 801 Sansom St. Zip: 19107. Tel: 627-7900/7990. Owner: Steve Schulman.
Vintage Years Prod'ns, 514 S. Salford St. Zip: 19143. Tel: 471-3955. Pres.: Charles D. Berness III; Ass't: Vicki Wilson.

• **PITTSBURGH (Area Code 412)**

Star Title Strip Co. Inc., 842 Western Ave. Zip: 15233. Tel: 231-4314. Pres. & Gen. Mgr.: Norman W. Morgan; Sales Mgr.: William Miller.
Branch: Chicago, Ill. (SEE ADVERTISEMENT)

• **READING (Area Code 215)**

Louis J. Fruchter & Assocs., PO Box 636. Zip: 19603. Tel: 372-0919. Gen. Mgr.: L. Fruchter.

• **SCRANTON (Area Code 717)**

White Rock Recs. Inc., 401 Wintermantle Ave. Zip: 18505. Tel: 343-6718. Pres. & Gen. Mgr.: Phil Ladd.

• **SHARON (Area Code 412)**

Marjon Recs. Inc., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres.: John T. Krizancic; Gen. Mgr.: Joseph Mickey Krizancic; Sales Mgr.: Martha Krizancic.

SOUTH CAROLINA

• **COLUMBIA (Area Code 803)**

Audway Prod'ns Inc., PO Box 11457. Zip: 29211. Tel: 755-2413. Pres.: H. Audway Knight Jr.; Gen. Mgr.: W.H. Scott Jr.; Sales Mgr.: Walker A. Smith.
Branch: Nashville, Tenn.
Chardell Ents., 905 Chester St. Zip: 29201. Tel: 779-9043. Pres.: Charles Adell.

TENNESSEE

• **MEMPHIS (Area Code 901)**

Natural Groove Music & Prod'n Co. Inc., PO Box 1787. Zip: 38101. Tel: 726-6066, 527-8691. Pres. & Sales Mgr.: Ronald V. Townsend Sr.; Gen. Mgr.: Gwendolyn Greene.
River City Review, 312 S. Pauline St. Zip: 38104. Tel: 725-5959. Pres.: James M. Godown; Gen. Mgr.: Jim Moran; Sales Mgr.: David L. Wharton.
TelePhase Corp., 191 Greenbriar Dr. Zip: 38117. Tel: 767-3096. Pres.: John E. Fry; Gen. Mgr.: Gideon Matthews; Sales Mgr.: John S. King.
Umbrella Prod'ns, 2272 Deadrick. Zip: 38114. Tel: 324-3836. Pres.: Bill Browder.

• **NASHVILLE AREA (Area Code 615)**

Audway Prod'ns Inc., PO Box 653. Zip: 37202. Tel: 834-5600. Gen. Mgr.: Dave Mathes.
Home office: Columbia, S.C.
B 8 L Int'l, see Betty Cox Customer Serv.
Brite Star, 728 16 Ave S. Zip: 37203. Tel: 244-4064. Pres.: W. Carter; Gen. Mgr.: C. Campbell; Sales Mgr.: Tex Clark.
Bonnie Bucy & Assocs. Inc., 2407 12 Ave. S. Zip: 37204. Tel: 383-6376. Pres.: Bonnie Bucy; Gen. Mgr.: Judy Trautt.
Chuck Chellmen Co. Inc., 900 17 Ave. S., Suite 205. Zip: 37212. Tel: 329-9256. Pres.: Chuck Chellman.
Country Collage, 1907 Division St. Zip: 37203. Tel: 327-3022. Owner: George Cooper III.
Betty Cox Customer Serv., 2621 Pleasant Green Rd. Zip: 37214. Tel: 883-7276. Pres.: Betty Cox Larimer; Gen. Mgr.: Brian R. Larimer; Sales Mgr.: Mrs. C. Pardue. **Local branch:** BBL Int'l, 248 Old Hickory Estates, Madison 37115 Tel: 865-0084.
Horseshoe Prod'ns, Apollo Bldg., 108 Oak Valley Dr. Zip: 37207. Tel: 226-3333.
Home office: South Bend, Ind.
House of Loyd Inc., PO Box 760, 300 Oldham St. Zip: 37202. Tel: 255-2675. Pres.: Lola Scobey; VP: Hank Riddle; Promo. & Prod'n Dir.: Joe Sun.
Ron Manning Prod'ns, 1703 Church St. Zip: 37203. Tel: 327-3494.
Music Town Promo. Co. & Tri-State Promo. Co., 1009 17 Ave. S. Zip: 37212. Tel: 256-1693. Pres.: Cliff Ayers Ostermeyer; Gen. Mgr.: Connie L. Wright; Sales Mgr.: Jade Tana.
Nashville Int'l Corp., 1006 17 Ave. S. Zip: 37212. Tel: 254-1049. Pres. & Gen. Mgr.: Reggie M. Churchwell; Sales Mgr.: Ron Coats.
Nationwide Sound Dist'r Inc., PO Box 1262, 207 12 Ave. S. Zip: 37212. Tel: 242-2471. Pres. & Mgr.: Joe F. Gibson; VP: David N. Gibson; Sales Mgr.: Betty Gibson. (SEE ADVERTISEMENT)
Superior Inc., Rockland Rd., Hendersonville 37075. Tel: 824-5141. Pres.: Duane Allen; Gen. Mgr.: Wayne Hilton.
Tri-State Promo. Co., see Music Town Promo. Co.
Harrison Tyner Prod'ns, 806 16 Ave. S., Suite 114. Zip: 37203. Tel: 255-2868. Pres.: Harrison Tyner.
Branch: Houston, Tex.

TEXAS

• **DALLAS (Area Code 214)**

Jay Sharp Promos., 3436 Goldendale Dr. Zip: 75234. Tel: 241-5683. Pres., Gen. & Sales Mgr.: Jay Sharp.

Sunrise Prod'ns, 3603 Wheeler, Suite 143. Zip: 75209. Tel: 521-9299. Contact: Johnny Chester.

• **HOUSTON (Area Code 713)**

Harrison Tyner Prod'ns, PO Box 27152. Zip: 77027. Tel: 626-2171. Gen. Mgr: Gary Meeks.
Home office: Nashville, Tenn.

• **ODESSA (Area Code 915)**

Imperial Entertainment Co., 305 E. 17. Zip: 79761. Tel: 332-2834. Owner & Gen. Mgr.: Gary W. Rowe.

• **SAN ANTONIO (Area Code 512)**

Epstein Ents., 735 N. General McMullen Dr. Zip: 78228. Tel: 434-7006. Pres.: A. Epstein.

• **TEXARKANA (Area Code 214)**

Showman Inc., PO Box 5828, 1902 Wood St. Zip: 75501. Tel: 792-4820, 794-6267. Pres.: Fred Harper; VP: Joan Arms; Gen. Mgr.: Rudy Preston.

UTAH

• **PROVO (Area Code 801)**

Enterprise One Communications Agency, 35 N. University Ave. Zip: 84601. Tel: 373-4781. Pres. & Gen. Mgr.: Stan Bronson; Sales Mgr.: Milt Fletcher.

Media Prod'n Div., Brigham Young Univ., Motion Picture Studios. Zip: 84601. Tel: 374-1211. Gen. Mgr.: Darrell J. Monson; Assoc. Dir. & Sales Mgr.: Harold R. Hickman.

VERMONT

• **SPRINGFIELD (Area Code 802)**

Gregorie Nelson Ficara Ents., 40 Clinton St. Zip: 05156. Tel: 885-3820. Owner, Pres. & Gen. Mgr.: Gregorie N. Ficara; Sales Mgr.: Roberta Cummings.

VIRGINIA

• **CHARLOTTESVILLE (Area Code 804)**

Bee-Gee Prod'ns, 4010 Tompkins Dr. 22901. Tel: 973-3690. Pres.: Bob Grant; Gen. & Sales Mgr.: Bob Garver.

• **LURAY (Area Code 703)**

Earl Rothgeb Talent Agency, PO Box 208. Zip: 22835. Tel: 743-5488. Pres.: Earl Rothgeb; Gen. Mgr.: Dwight Stover; Sales Mgr.: W.D. James.

WASHINGTON

• **LONGVIEW (Area Code 206)**

Sunrise Talent Agency, PO Box 21. Zip: 98632. Tel: 636-2864. Owner: Mike Poe.

WEST VIRGINIA

• **BERKELEY SPRINGS (Area Code 304)**

Ruppenthal Ent., 1012 Laurel Ave. Zip: 25411. Tel: 258-2627. Gen. Mgr.: Virgil H. Ruppenthal.

• **GLENVILLE (Area Code 304)**

Volume One Prod'ns, PO Box 48. Zip: 26351. Tel: 462-5470. Pres.: Steve Nichols; VP: Lee Harbert; Talent Co-ord.: Rick Hickman.

WISCONSIN

• **MILWAUKEE (Area Code 414)**

Con Merten & Assocs., 3409 N. 53 St. Zip: 90046. Tel: 445-3844.
Home office: Hollywood (Los Angeles Metropolitan Area), Calif.

TAPE CUSTOM DUPLICATORS

ALABAMA

• **BIRMINGHAM (Area Code 205)**

Sargent Sound Systems, Box 499, Rt. 11. Zip: 35210. Pres.: H.A. Montgomery.
Audio: Cassette, open reel.

• **MUSCLE SHOALS (Area Code 205)**

Fame Rec'g Studios Inc., 603 E. Avalon Ave. Zip: 35660. Tel: 381-0801. Owner: Rick Hall; Studio Mgr.: Don R. Daily; Chief Eng.: Larry Hamby.
Audio: 8-tr., cassette, open reel.

ARIZONA

• **PHOENIX (Area Code 602)**

Audio-Video Rec'rs of Arizona Inc., 3830 N. Seventh St. Zip: 85014. Tel: 277-4723. Pres. & Gen. & Sales Mgr.: Floyd M. Ramsey.
Audio: Cassette, open reel.
Video: ¾" U-matic.

General Cassette Corp., 1324 N. 22 Ave. Zip: 85009. Tel: 257-1880. Pres.: Bill Johnson; Gen. Mgr.: Edward M. Martin.
Audio: 8-tr., cassette, open reel.

• **TUCSON (Area Code 602)**

Kyric Corp., 1530 W. Sage St., Zip: 85704. Tel: 297-1661. Pres. & Sales Mgr.: Keyvan Mokhtarian.
Audio: 8-tr., cassette, open reel.

ARKANSAS

• **BATESVILLE (Area Code 501)**

Stairway Music Co. & Rec'g Studios, 368 E. Pine. Zip: 72501. Tel: 793-3934. Pres. & Gen. Mgr.: Bill Snearly; Sales Mgr.: Martha Snearly.
Audio: Cassette, open reel.

• **FORT SMITH (Area Code 501)**

Accent Corp., 2103 S. "H" St. Zip: 72901. Tel: 782-5051. Pres.: James L. Baldwin; VP: Roy J. Morris.
Audio: Open reel.

• **LITTLE ROCK (Area Code 501)**

Jaggars Audio Prod'ns, 6720 Mabelvale Cut-Off. Zip: 72209. Tel: 565-2800. Owner & Pres.: S.J. Jaggars.
Audio: Cassette, open reel.

CALIFORNIA

• **ANAHEIM (Area Code 714)**

C I M Inc., 1132 N. Magnolia. Zip: 92801. Tel: 821-9990. Pres.: Arthur Reynolds; Gen. Mgr.: Ted Reynolds; Sales Mgr.: John Knox.
Audio: 8-tr., 8-tr. quadraphonic, cassette.

Certron Corp., 1701 S. State College Blvd. Zip: 92806. Los Angeles Tel: (213) 659-5950. Pres.: Ed Gamson; Gen. Mgr.: Ray Allen; Div. VP Sales: Hal Wilde; Sales Mgr.: Bob Dunn.
Audio: 8-tr., cassette, open reel.

Harry McCune Sound Serv. Inc., 1773 W. Lincoln, Bldg. I. Zip: 92801. Tel: 533-7650. Gen. Mgr.: Bruce Burns.
Home office: San Francisco, Calif.
Audio: Cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.

• **CAMPBELL (Area Code 408)**

Audio/Tek Inc., 503-F Vandell Way. Zip: 95008. Tel: 378-5586. Pres.: Robert W. Kratt.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

• **COSTA MESA (Area Code 714)**

Audio Dynamics Ents. Inc., 1281 Logan St., Bldg. A. Zip: 92626. Tel: 549-2271. Pres.: Gene Edwards; Gen. Mgr.: Frank Andres; Sales Mgr.: Fred Wallace.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Studio Eight, Bldg. VI, No. 106, 3001 Red Hill Ave. Zip: 92626. Tel: 979-0440. Pres.: R.B. Stanton; Gen. Mgr.: Erich von Brochter; Sales Mgr.: Jerry L. Higgins; Film Editor: Megan Waldron.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.

• **GARDEN GROVE (Area Code 714)**

Tapette Corp., 7221 Garden Grove Blvd. Zip: 92641. Tel: 638-7960. Pres.: James Neiger; Sales Mgr.: Pat Kenny.
Audio: Cassette.

• **IRVINE (Area Code 714)**

T D K Electronics Corp., 17072 Daimler St. Zip: 92705. Tel: 557-3460. Sales Mgr.: Sandy Cohen.
Home office: Garden City, L.I., N.Y.
Audio: 8-tr., cassette, open reel.
Video: ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

• **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

A T & T Rec'g, 717 N. Highland. Zip: 90038. Tel: 933-57D1. Pres.: Ted Gardner; Gen. Mgr.: David Ferguson; Sales Mgr.: Mike Gorfaine.
Audio: Cassette, open reel.

Abbey Tape Dupl'rs, 5358 Cartwright Ave., North Hollywood 91601. Tel: 877-3136. Owner & Gen. Mgr.: Norman C. Cooke.
Audio: Cassette, open reel.

Alco Research & Engineering Inc., 6201 Santa Monica Blvd., Hollywood 90038. Tel: 466-1101. Pres.: Lester A. Cottrell; Gen. Mgr.: Wayne O. Karson.
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)

Ampex Corp., 500 Rodier Dr., Glendale 91201. Tel: 240-5000.
Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.

Cadet Recs. Inc., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Tape & Cartridge Div. Mgr.: Donald B. Macmillan; Sales Mgr.: Robert Herrington.
Branch: Park Ridge, N.J.
Audio: 8-tr.

Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. West Coast Sales Mgr.: Mike Coolidge. (Sales office only)
Plant: Terre Haute, Ind.

D A K Inds. Inc., 10845 Van Owen St., North Hollywood 91605. WATS Tel: (800) 423-2636. Pres. & Gen. & Sales Mgr.: Drew Alan Kaplan.
Audio: Cassette.

DISContinued Recs., 216 N. Rose St., Burbank 91505. Tel: 846-9192. Owner & Gen. Mgr.: Les Szarvas; Sales Mgr.: Brian Thompson.
Audio: Cassette, open reel.

E M C Corp., 7000 Santa Monica Blvd. Zip: 90038. Tel: 463-3282. Gen. Mgr.: Jerome Greenfield; Sales Mgr.: Don Ciminelli.
Home office: St. Paul, Minn.
Audio: Cassette, open reel.

Gemini Rec'g, PO Box 8310, Universal City 91608. Tel: 851-3010. Owner: John Hickman; Gen. Mgr.: Bianca V. Blazso.
Audio: Open reel.

K R T Mfg. Inc., 16123 Cohasset, Van Nuys 91406. Tel: 781-4303. Pres.: Armando Tabora; VP: W. Phil Ringel.

Kendun Rec'rs, 619 S. Glenwood Pl., Burbank 91506. Tel: 843-8096. Pres.: Kent R. Duncan; Studio Mgr.: Kim Paladino; Chief Eng.: Carl Yanchar.
Audio: Cassette.

Kiderian Recs. Prod'ns, 2612 Manhatts, Montrose 91020. Tel: 249-4844. Sales Mgr.: Alan Vavrin.
Home office: Chicago, Ill.
Audio: 8-tr., cassette.

Kommitee Ents., 10548 Duncan, Manhattan Beach 90266. Tel: 372-0780. Pres.: Gary Young. **Branch:** 2220 Gates Ave., Redondo Beach 90278. Tel: 542-8283.
Audio: 8-tr., cassette, open reel.
Video: ½" EIAJ open reel, ½" EIAJ cartridge.

M C A Recs. Inc., 100 Universal City Plaza, Universal City 91608. Tel: 985-4321. Pres.: J.K. Maitland; VP Mktg.: Rick Frio; VP Sales: Sam Passamano. (Sales office only)
Plant: Gloversville, N.Y.

M L Tape Dupl'g, 16834 Superior, Sepulveda 91343. Tel: 893-2819. Owner & Pres.: Caroll L. Ball.
Audio: 8-tr., cassette.

Magnetic Tape Engineering Corp. (Magtec), 8125 Lankershim Blvd., North Hollywood 91605. Tel: 768-6100. Pres.: S. Gerald Stone; Gen. Mgr.: Leonard Feldman.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 8265 Sunset Blvd., Suite 109, Hollywood 90046. Tel: 654-5602. VP Sales: Richard Ware.
Plant: Richmond, Ind., Dubbings Electronics.
Home office: New York, N.Y., Richmond Rec'g Corp.

Paramount-West Ents., 8010 Second St., Paramount 90723. Tel: 531-6000. Pres. & Gen. & Sales Mgr.: D.W. Galiffa.
Audio: 8-tr., cassette, open reel.

Pasadena Sound Rec'g, 276 N. Raymond, Pasadena 91103. Tel: 796-3077. Owner: James M. Jones; Studio Mgr. & Chief Eng.: Gil Jones.
Audio: Cassette.

R C A Recs., 6363 Sunset Blvd. Zip: 90028. Tel: 461-9171. (Sales office only)
Plant: Indianapolis, Ind.

Radio Central Tape Dupl'rs, 427 W. Fifth St. Zip: 90013. Tel: 626-9891. Pres.: David B. Sigler; Gen. Mgr.: Carl Hampson.
Audio: 8-tr., cassette, open reel.

Sound Alike Music Corp., 6330 Arizona Circle. Zip: 90069. Tel: 273-7080. Pres.: Richard Taxe; Gen. & Office Mgr.: Harriett Moss; Sales Mgr.: Rick Ward.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Sound City Inc., 15456 Cabrito Rd., Van Nuys 91406. Tel: 787-3722, 873-2842. Studio Mgr.: J. Gottfried; Chief Eng.: Neil Hopper.
Audio: 8-tr., cassette, open reel.

Superscope Inc., Tape Dupl'g Div., 455 Fox St. Zip: 91340. Tel: 365-1191. Gen. Mgr.: Ned Padwa; Nat'l Sales Mgr.: Ron Newswander.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

Telaudio Centre, 634 S. Victory Blvd., Burbank 91502. Tel: 849-1433. Pres.: Oliver Berliner; Sales Mgr.: D. Lambert.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.

Trans-American Video Inc., 1541 N. Vine St., Hollywood 90028. Tel: 466-2141. Pres.: George Tompkins; Gen. Mgr.: Oscar Wilson; Sales Mgr.: Jack A. Mauck.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.

Valentine Rec'g Studios, 5330 Laurel Canyon Blvd., North Hollywood 91607. Tel: 769-1515. Owner & Chief Eng.: Jim Valentine; Studio Mgr.: James Lloyd.
Audio: Cassette, open reel.

Viewlex-Monarch Tape Dupl'g (sub. of Viewlex Inc.), 3416-20 Vineyard Ave. Zip: 90016. Tel: 731-2228. Gen. Mgr.: Nate DuRoff; Ass't Gen. Mgr.: John Williams.
Nat'l sales office: New York, N.Y., Viewlex Custom Servs.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Watermark Inc., 10700 Ventura Blvd., North Hollywood 91604. Tel: 980-9490. Studio Mgr.: Lee Hansen; Chief Eng.: Pete Skye.
Audio: Open reel?

Whitney Tape Dupl'rs (div. of Whitney Rec'g Studio Inc.), 1305 W. Glenoaks Blvd., Glendale 91201. Tel: 245-0181. Pres. & Gen. Mgr.: Lorin J. Whitney.
Audio: Cassette, open reel.

• **MOUNTAIN VIEW (Area Code 415)**

Magna-Trac Dupl'g, 429 N. Rengstorff. Zip: 94040. Tel: 964-8274. Pres.: Gavin Cullen; VP: Dennis Schraub.
Audio: Cassette, open reel.

t a 2 (div. of Television Assocs. Inc.), 2410 Charleston Rd. Zip: 94043. Tel: 967-6040. Pres.: Edward C. Caristone; Sales Mgr.: Richard B. Switzer.
Video: 1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

• **RIPON (Area Code 209)**

Gary Boyd Rec'g, 11557 W. Ripon Rd. Zip: 95366. Tel: 599-2573. Owners: Gary Boyd, Don Setaro.
Audio: 8-tr., cassette, open reel.

• **SACRAMENTO (Area Code 916)**

Bill Rase Prod'ns Inc., 955 Venture Court. Zip: 95825. Tel: 929-9181. Pres. & Gen. & Sales Mgr.: Bill Rase.

Audio: Cassette, open reel.
Video: 1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

- **SAN DIEGO (Area Code 714)**

Studio West, 5042 Ruffner. Zip: 92111. Tel: 277-4714. Owner: LeRoy Carroll.
Audio: Cassette.

- **SAN FRANCISCO & BAY AREA (Area Code 415)**

Accurate Sound Co., 114 Fifth Ave., Redwood City 94063. Tel: 365-2843. Owner: Ronald M. Newdoll.
Branch: Euless, Tex.
Audio: Cassette.

Ampex Corp., 401 Broadway, Redwood City 94063. Tel: 367-2011.
Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.

Coast Rec'rs, 1340 Mission St. Zip: 94103. Tel: 864-5200. Studio Mgr.: Steve Atkin.
Audio: Open reel.

Cory Sound Co., 440 Brannan St. Zip: 94107. Tel: 543-0449. Pres.: George Cory; VP & Prod'n Mgr.: Phillip C. Markinson; VP Sales: Lou Sinclair.
Audio: Cassette, open reel, open reel quadraphonic.

Geis Audio Tape Ent. (GATE), 351 G St., San Rafael 94901. Tel: 456-8035. Pres.: Don Geis; Gen. Mgr.: Mary Geis; Sales Mgr.: John Geis.
Audio: Open reel.

Highland Labs., 90 Tehama St. Zip: 94105. Tel: 986-5480. Pres.: Barry J. Brose.
Video: 2" broadcast, ¾" U-matic.

Mann Cassette Inds., 3700 Sacramento. Zip: 94118. Tel: 221-2000 x 50. Pres.: Donald Mann; Gen. Mgr.: Bill Wells; Sales Mgr.: Bob Maionchi.
Audio: 8-tr., cassette.

Mantra Corp., 2207 S. El Camino Real, San Mateo 94403. Tel: 574-1500. Pres.: George Woodley; Mktg. Dir. & Gen. Mgr.: Paul W. Schofield; Sales Mgr.: Janice de Pasquale.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.
Video: 2" broadcast, 1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ cartridge, ¼" cassette.

Harry McCune Sound Serv. Inc., 951 Howard St. Zip: 94103. Tel: 777-2700. Pres.: Harry McCune Sr.; Gen. Mgr.: Mort Feld; Sales Mgr.: Pat LaGrave.
Branch: Anaheim, Calif.
Audio: Cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.

Media One, 10 Davis Dr., Belmont 94002. Tel: 593-1052. Partners: Charles King, Ronald Turner.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.

Newcomb Rec'g Studio, 4834 Bissell Ave., Richmond 94805. Tel: 233-7487. Owner: W.S. Newcomb.
Audio: Cassette, open reel.

- **SAN JOSE (Area Code 408)**

Audiodyne Co., PO Box 825. Zip: 95106. Tel: 287-3520. Pres.: Louis R. Chiaramonte.
Audio: 8-tr., cassette, open reel, open reel quadraphonic.

- **SANTA CLARA (Area Code 408)**

Recording Specialties Inc., 2971 Corvin Dr. Zip: 95051. Tel: 739-7201. Pres.: Michael P. Papp; Gen. Mgr.: David H. Porter.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

- **SAUGUS (Area Code 805)**

Century Recs. (div. of Keysor-Century Corp.), 26000 Springbrook Rd. Zip: 91350. Tel: 259-2360; Los Angeles Tel: (213) 365-3991. Pres.: Richard B. Keysor; VP: Martin Brown; Sales Mgr.: Dick Maxwell; Ass't Gen. Mgr.: Bill Lightner.
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)

- **SUNNYVALE (Area Code 408)**

G R T Corp., 1286 N. Lawrence Station Rd. Zip: 94086. Tel: 734-2910. Pres.: Alan J. Bayky; VP & Gen. Mgr.: K.W. Sonner; VP Mktg.: Herbert B. Hershfield.

COLORADO

- **DENVER (Area Code 303)**

Audicom Corp., 995 S. Clermont St. Zip: 80222. Tel: 757-3377. Pres. & Gen. Mgr.: Jack H. Dunham; Chief Eng.: David C. Howard.
Audio: Cassette, open reel.

Denver Sound Prod'ns Inc., 15594 E. Batavia Dr., Suite A., Aurora 80011. Tel: 341-2886. Owner: Anthony F. Dreiling; Gen. Mgr.: Patrick Fitzgerald; Chief Eng.: James Wheeler.
Audio: Cassette.

CONNECTICUT

- **NORWALK AREA (Area Code 203)**

Cook Labs. Inc., 375 Ely Ave., South Norwalk 06854. Tel: 853-3641. Pres.: Emory Cook.
Audio: Cassette.

- **STAMFORD (Area Code 203)**

P & P Studios Inc., 17 Viaduct Rd. Zip: 06907. Tel: 327-9204. Pres.: Victor Paric; VP & Gen. & Sales Mgr.: Terry L. Puffer.
Audio: Cassette, open reel.

- **WATERBURY (Area Code 203)**

Infodex Cassette Corp., 7 Cherry Ave. Zip: 06702. Tel: 757-9291.
Branch: New York, N.Y.
Audio: 8-tr., cassette.

- **WOODBRIDGE (Area Code 203)**

Sound Concepts Inc., 30 Hazel Terr. Zip: 06525. Tel: 397-1363. Pres.: James E. Lush; VP & Sales Mgr.: Jeffrey P. Hedquist.
Audio: Cassette, open reel.

DISTRICT OF COLUMBIA

- **WASHINGTON (Area Code 202)**

Kinotech Ltd., 1042 Wisconsin Ave. NW. Zip: 20007. Gen. Mgr.: Paul McKnight.
Audio: Cassette, open reel.

Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7885. Pres.: Harold H. Lion.
Audio: Cassette, open reel.

Sounds Reasonable Inc., 2000 P St. NW. Zip: 20036. Tel: 833-1976. Pres.: Edmund S. Barnett; Gen. Mgr.: Margit Horn; Sales Mgr.: James Freeman.
Audio: Cassette, open reel.

FLORIDA

- **FORT LAUDERDALE (Area Code 305)**

Cassettes Inc., 2512 SW Third Ave. Zip: 33315. Tel: 522-0222. Pres. & Sales Mgr.: Ray Franklin; Gen. Mgr.: Harry Crossett.
Audio: 8-tr., cassette, open reel.

- **JACKSONVILLE (Area Code 904)**

A A A A (Foray) Studios—Prod'ns, 4384 McGirts Blvd. Zip: 32210. Tel: 388-1109. Owner & Gen. Mgr.: R.A. Campbell.
Audio: 8-tr., cassette, open reel.

Norm Vincent Sound Rec'g Studios Inc., 4551 Brown Ave. Zip: 32207. Tel: 396-2529. Pres. & Gen. Mgr.: Norman F. Vincent; Sales Mgr.: Bill Walter.
Audio: Cassette, open reel.

- **MIAMI METROPOLITAN AREA (Area Code 305)**

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres.: Nadine H. Baker; Gen. Mgr.: Arnold Baker; Chief Eng.: Gene Sayet.
Audio: 8-tr., cassette.

Criteria Rec'g Studios Inc., 1755 NE 149 St., North Miami 33161. Tel: 947-5611. Pres.: Mack Emerman; Gen. Mgr.: Edie Murphy; Sales Mgr.: Margie Curry.
Audio: 8-tr., 8-tr. quadraphonic, cessette, open reel, open reel quadraphonic.

Miami Tape Inc., 8180 NW 103 St., Hialeah Gardens 33016. Tel: 558-9211. Pres. & Sales Mgr.: Carlos Garcia; Mktg. Mgr.: Roberto Creuss; Audio Eng.: Domingo Iglesias.
Audio: 8-tr., cassette.

Satellite Film Inc., 4704 SW 75 Ave. Zip: 33155. Tel: 264-8860. Pres. & Sales Mgr.: Frederic S. Berney; Gen. Mgr.: Warren Berney.
Audio: Cassette, open reel.

South Eastern Recs. Mfg. Corp., 4380 NW 128 St., Opa Locka 33054. Tel: 685-6211. Pres.: Matthew San Martin; Gen. Mgr.: Manuel Buigas; Seles Mgr.: Jose Serra.
Audio: 8-tr., 8-tr. quedraphonic, cassette.

Video City, 12100 NE 16 Ave. Zip: 33161. Tel: 895-6400. Pres.: George Gould; Sales Mgr.: Bert Saperstein.
Video: 1" open reel, ¾" U-matic.

Video Music Corp., 770 W. 27 St., Hialeah 33010. Tel: 885-9156. Gen. Mgr.: Angel Tamargo.

- **ORLANDO (Area Code 305)**

Christian Dupl'ns Inc., 1710 Lee Rd. Zip: 32810. Tel: 299-7363. Pres.: R.B. Jack Turney; Exec. VP & Gen. Mgr.: Marilyn Kubik.
Audio: Cassette.

Magnetix Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. Pres.: John C. Lory; Gen. Mgr.: Jim Baker; Sales Mgr.: Bob Friefeld.
Audio: 8-tr., cassette, open reel.
Video: ¾" U-matic.

- **PLANTATION (Area Code 305)**

Aries Int'l, 1380-D NW 65 Ave. Zip: 33313. Tel: 581-5426. Owner & Dir.: Ed Shaw; Gen. Mgr.: John Aiken.
Int'l branch: Jamaica, X9 Electronics.
Audio: 8-tr., cassette, open reel.

GEORGIA

- **ATLANTA METROPOLITAN AREA (Area Code 404)**

Ampex Corp., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: 451-7112.
Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.

W. D. Bailey & Assocs., 3287A LaVenture Dr., Chamblee 30341. Tel: 451-7048. Gen. Mgr.: William D. Bailey Jr.
Home office: Clarence, N.Y., Mark Educational Rec'gs Inc.
Audio: 8-tr., cassette, open reel.

Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel: 633-4577. Pres.: R.D. Comstock; VP & Gen. Mgr.: Bill Evans.
Audio: 8-tr., cassette.

Cassette House, 5968 NW Peachtree Rd., Suite 102. Zip: 30340. Tel: 458-8649/8640. Owner: George Disney.
Audio: Cassette.

Doppler Ents. Inc., 417 Peachtree St. Zip: 30308. Tel: 873-6941. Pres.: Pete Caldwell.
Audio: Open reel.

Project 70 Audio Servs., 1127 Spring St. NW. Zip: 30309. Tel: 874-5232/2638. Gen. & Sales Mgr.: Jerry L. Connell.
Audio: Cassette, open reel.

Recordex Corp., 1300 Booth Ave. Zip: 30318. Tel: 351-7062. Pres.: Mort Miller; VP & Gen. Mgr.: Tom Allen.
Audio: Cassette, open reel.

ILLINOIS

- **CHICAGO METROPOLITAN AREA (Area Code 312)**

Ampex Corp., 2201 Lunt Ave., Elk Grove Village 60007. Tel: 593-6000.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Bell & Howell, Wilding Div./Video Systems, 2411 Howard St., Evanston 60202. Tel: 491-6800. VP: E. L. Walsh; Opns. Mgr.: T. R. DeMaeyer; Account Supervisors: R. L. Yaseen, Peter F. Neulist.
Video: ¾" U-metic, ½" EIAJ open reel.

Boulevard Rec'g Studios Inc., 609 N. La Salle St. Zip: 60610. Tel: 944-2752. Pres.: Hal Kaitchuck; Gen. Mgr.: Eleanor Kaitchuck.
Audio: Cassette, open reel.

Columbia Rec. Prod'ns, 630 N. McClurg Court. Zip: 60611. Tel: 944-6000. Midwest Sales Mgr.: Dick Hutter. (Sales office only)
Plant: Terre Haute, Ind.

Custom Audio Inc., 110 S. River Rd., Des Plaines 60016. Tel: 298-6680. Pres.: Paul Luttgens; Gen. Mgr.: Mike Jaffe.
Audio: 8-tr., cassette, open reel.

International Audio Inc., 2934 Malmo Dr., Arlington Heights 60005. Tel: 956-6030. Pres.: Dick Mally; Exec. VP & Gen. Mgr.: John Kozin; Sales Mgr.: Bill Brin.
Audio: 8-tr., 8-tr. quadraphonic, cessette, open reel, open reel quadraphonic.

International Rec'g Corp., 1649 W. Evergreen. Zip: 60622. Tel: 227-2000. Pres.: Jerome V. Man; Gen. Mgr.: Bill Beyer; Sales Mgr.: L. March.
Audio: Open reel.

Kiderian Recs. Prod'ns, 4926 W. Gunnison. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck; Gen. & Sales Mgr.: George Peck.
Branch: Montrose (Los Angeles Metropolitan Area), Calif.
Audio: 8-tr., cassette.

M B S Rec'g Studio, 228 S. Wabash. Zip: 60604. Tel: 939-0866. Pres. & Gen. Mgr.: Fred Robbins; Sales Mgr.: Ralph Paul.
Audio: 8-tr., cassette, open reel.

Media Five, 712 Glenwood, Glenview 60026. Tel: 729-7180. Gen. Mgr.: William A. Little III.
Home office: Kanakee, Ill., Imperial Int'l Learning Corp.
Audio: Cassette, open reel.

Programming Technologies Inc., 215 W. Chicago Ave. Zip: 60610. Tel: 787-2700. Pres.: William P. Bennett; Gen. Mgr.: Stanley J. Roy.
Audio: Cassette, open reel.
Video: ¾" U-matic.

Recordings Unlimited, 3132 N. Natchez. Zip: 60634. Tel: 889-2044. Pres.: Nero Lebmets; Sales Mgr.: Tom Kilfoyle.
Audio: Cassette.

Roscor Corp., 6116 N. Lincoln Ave. Zip: 60659. Tel: 539-7700. Pres.: Phillip Roston; Gen. Mgr.: Paul Roston.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.

Sound Studios, 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. Pres.: Mike Eisenmenger; VP & Chief Eng.: Dan Tynus; Sals Mgr.: Phil Watermen.
Audio: 8-tr., cassette, open reel.

Streeterville Studios, 161 E. Grand. Zip: 60611. Tel: 644-1666. Studio Mgr. & Chief Eng.: Preston Wakeland.
Audio: Cassette, open reel.

T D K Electronics Corp., 2906 W. Peterson Ave. Zip: 60645. Tel: 973-1222. Sales Mgr.: Tom Ebeling.
Home office: Garden City, L.I., N.Y.
Audio: 8-tr., cassette, open reel.
Video: ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

Tono-Tapes Inc., 57 W. Grand. Zip: 60610. Tel: 828-9357. Pres.: Mason Coppinger; Gen. Mgr.: Charles Farmer; Sales Mgr.: Florence Thompson.
Audio: Cassette, open reel.

Uniprocessors Audio-Video (div. of Polycom Group Inc.), 4 E. Huron St. Zip: 60611. Tel: 266-0909. Pres.: Joseph Hassen; Gen. Mgr.: Richard Jablonski; Sales Mgr.: Laurie Brennen.
Audio: Cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave. Zip: 60656. Tel: 867-4363. Pres.: Tom Horton; Gen. Mgr.: Charles Wheeler; Sales Mgr.: Bill Holtane.
Audio: Cassette, open reel.

Universal Rec'g Corp./Audio Finishers Inc., 46 E. Walton St. Zip: 60611. Tel: 642-6465. Pres.: Murray Allen; Studio Mgr.: John Brix; Chief Eng.: Doug Brand.
Audio: Cassette, open reel.

- **JACKSONVILLE (Area Code 217)**

Capitol Inds., 1 Capitol Way. Zip: 62650. Tel: 245-9631.
Audio: 8-tr., 8-tr. quadraphonic, cassette.

- **KANKAKEE (Area Code 815)**

Imperial Int'l Learning Corp., PO Box 548, Rt. 45 S. Zip: 60901. Tel: 933-7735. Pres.: Spencer A. Barnard; Sales Mgr.: G. T. Searles; Sec'y-Treas.: F. R. Ringfelt.
Branch: Glenview (Chicago Metropolitan Area), Ill., Media Five.
Audio: Cassette, open reel.

• **LIBERTYVILLE (Area Code 312)**

Plynth Ltd., Box 537, 117 Rockland Rd. Zip: 60048. Tel: 362-4060 Pres.: Tom Izzo; Gen. Mgr.: Patrick McBride; Sales Mgr.: Ron Leslie.
Audio: Cassette, open reel.

• **MATTESON (Area Code 312)**

A-K Sound Rec'g, PO Box 14. Zip: 60443. Tel: 747-5735. Owner & Studio Mgr.: Al Kitlica; Chief Eng.: Chuck Ziska.
Audio: Open reel.

• **SPRINGFIELD (Area Code 217)**

Dave Beatty Studios, 1414 S. Fifth. Zip: 62703. Tel: 525-1231. Owner: Dave Beatty; Studio Mgr. & Chief Eng.: Bill Beatty.
Audio: Cassette.

• **WHEATON (Area Code 312)**

Audio Artists Ltd., PO Box 7, St. Charles Rd. & Main Pl. Zip: 60187. Tel: 668-6682. Pres.: Arne Gustafson.
Audio: 8-tr., cassette, open reel.

INDIANA

• **INDIANAPOLIS (Area Code 317)**

Commercial Features Inc., 3650 N. Washington Blvd. Zip: 46205. Tel: 926-5570. Owner: Paul R. Bender; Studio Mgr. & Chief Eng.: Paul Bender.

R C A Stereo 8 Mfg. Facility, 6550 E. 30 St. Zip: 46219. Tel: 635-9000.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

• **RICHMOND (Area Code 317)**

Allied Broadcast (div. of Allied Advertising Corp.), 124 S. Sixth St. Zip: 47374. Tel: 962-8596. Pres.: Roy M. Ridge; Sales Mgr.: James D. Jones.
Audio: Cassette, open reel.
Video: 1" open reel.

Dubbings Electronics (div. of Richmond Rec'g Corp.), 1600 Rich Rd. Zip: 47374. Tel: 962-9511. Plant Mgr.: Gerald E. Sharp; Sales Mgr.: Curt Albright.
Home office: New York, N.Y., Richmond Rec'g Corp.
Audio: 8-tr., 8-tr. quadraphonic, cassette.

Richmond Rec'g Corp., see Dubbings Electronics.

• **TERRE HAUTE (Area Code 812)**

Columbia Rec. Prod'ns, 1400 Fruitridge Ave. Zip: 47805. Tel: 466-4231. VP: J. Kenneth Lemry; Tape Plant Mgr.: Ed Sharton.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

IOWA

• **CARLISLE (Area Code 515)**

Kajac Rec. Corp., 155 First St. Zip: 50047. Tel: 989-0794. Pres.: Harold L. Luick; Sales Mgr.: Jim Robinson.
Audio: 8-tr., cassette, open reel.

• **COUNCIL BLUFFS (Area Code 712)**

Liberty/UA Tape Dupl'g Inc., 2101 S. 35 St. Zip: 51501. Tel: 328-8060. Gen. Mgr.: Marvin L. King; Sales Mgr.: Jim Cook.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

• **DES MOINES (Area Code 515)**

Lariam Assocs. Inc., 1203 Fifth Ave. Zip: 50314. Tel: 282-8306. Pres. & Gen. Mgr.: Larry A. McKeever.
Audio: Cassette, open reel.

KANSAS

• **WICHITA (Area Code 316)**

High Fidelity Rec'g Inc., 1059 Porter. Zip: 67203. Tel: 262-6456. Contact: Raymond Creely.
Audio: 8-tr., cassette, open reel.

KENTUCKY

• **LEXINGTON (Area Code 606)**

Lemco Sound Studio, 2518 Southview Dr. Zip: 40503. Tel: 277-1184. Pres. & Gen. Mgr.: Cecil Jones.
Audio: Cassette, open reel.

• **LOUISVILLE (Area Code 502)**

Allen Martin Prod'ns Inc., PO Box 99035, 9701 Taylorsville Rd. Zip: 40299. Tel: 267-9658. Pres.: Ray Allen; Gen. & Sales Mgr.: Hardy Martin; Chief Eng.: Bob Ernspiker.
Audio: Cassette, open reel.
Video: 1" open reel, 1" cartridge.

LOUISIANA

• **RUSTON (Area Code 318)**

Americana Rec'g Studios, 707-709 W. California. Zip: 71270. Tel: 255-0287. Pres.: Roger W. Lawson Jr.; Chief Eng.: Philip R. Lawson; Ass't Eng.: F. H. Abernathy.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.
Video: 1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ open reel, ¼" open reel.

MARYLAND

• **BETHESDA (Area Code 301)**

Ampex Corp., 10215 Fernwood Rd. Zip: 20034. Tel: 530-8800.
Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.

• **KENSINGTON (Area Code 301)**

Omega Rec'g Servs., 10518 Connecticut Ave. Zip: 20795. Tel: 946-4686. Owner & Studio Mgr.: W.R. Yesbek Jr.; Chief Eng.: J.W. Frey.
Audio: Cassette, open reel.

• **SUITLAND (Area Code 301)**

Audio-Video Concepts Inc., 5408 Silver Hill Rd., Suite 501. Zip: 20028. Tel: 568-5836. Pres. & Sales Mgr.: Edward P. Helvey Jr.; Gen. Mgr.: John Caughman.
Audio: 8-tr., cassette, open reel.
Video: ¾" U-matic.

MASSACHUSETTS

• **BOSTON METROPOLITAN AREA (Area Code 617)**

Continental Rec'gs Inc., 12 Irving Sq., Framingham 01701. Tel: 879-2430, 237-0568. Pres. & Sales Mgr.: L. Daniel Flynn; Gen. Mgr.: John F. Flynn.
Audio: 8-tr., cassette, open reel.

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond G. Samora; Sales Mgr.: Victor Mancini.
Branch: New York, N.Y., Fleetwood Mktg. Group.
Audio: 8-tr. cassette, open reel.
Video: 1" cartridge, ¾" U-matic.

Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset 02025. Tel: 383-9494. Owner: Rik Tinory.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

MICHIGAN

• **DETROIT METROPOLITAN AREA (Area Code 313)**

American Sound Corp., 3319 E. Ten Mile Rd., Warren 48091. Tel: 539-2900. Pres.: Frank Day; VP & Gen. & Sales Mgr.: Paul Hayes.
Audio: 8-tr., cassette.

Artie Fields Prod'ns, 9430 Woodward Ave. Zip: 48202. Tel: 873-8900. Pres.: Arthur H. Fields; VP & Gen. & Sales Mgr.: Thomas C. Aquino.
Audio: Open reel.

General Television Network, 520 W. Eight Mile Rd., Ferndale 48220. Tel: 548-2500. Pres.: Randolph Hippler.
Video: 2" broadcast, 1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge, ¼" cassette.

Magnetic Video Corp., 24380 Indoplex Circle, Farmington Hills 48024. Tel: 477-6066. Pres.: Andre A. Blay; Gen. Mgr.: Al Eicher; Sales Mgr.: Bob Vandegrift.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.
Video: 2" broadcast open reel, 1" open reel, ¾" U-matic, ½" EIAJ open reel.

Pioneer Rec'g Studio Inc., 20014 James Couzens Hwy. Zip: 48235. Tel: 341-5868. Pres. & Gen. Mgr.: Gary A. Rubin; Sales Mgr.: Bob Meloche.
Audio: Cassette, open reel.

Sound Patterns DXM, 38180 Grand River, Farmington 48024. Tel: 477-6444. Pres.: Dan Dallas.
Audio: Cassette.
Video: 1" open reel, ¾" U-matic.

Video Group Inc., 77 W. Canfield. Zip: 48201. Tel: 833-6420. Pres.: Sidney A. Lutz; Gen. Mgr.: John C. Fallon; Sales Mgr.: Jake Tauber.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.

• **LANSING AREA (Area Code 517)**

Lansing Sound Studios Inc., 1566 Snyder Rd., East Lansing 48823. Tel: 351-6555. Owner & Studio Mgr.: Bob Baldori; Chief Eng.: Steve Harvath.
Audio: Cassette, open reel.

• **LIVONIA (Area Code 313)**

Sicom Electronics Corp., 33026 Capitol. Zip: 48150. Tel: 261-8650. Pres.: D. D. Merry; VP Sales: S. R. Wagler.
Audio: 8-tr., 8-tr. quadraphonic, cassette.

• **TROY (Area Code 313)**

Magna Sonic Inc., 1231 Wheaton. Zip: 48084. Tel: 689-6167. Pres. & Sales Mgr.: Ray Czarnik; VP & Gen. Mgr.: Bill Goguen.
Audio: 8-tr., cassette.

MINNESOTA

• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

A S I (Audiotek Systems Inc.), 711 W. Broadway, Minneapolis 55411. Tel: 521-7631. Pres.: Dan R. Holmes; Gen. Mgr.: J. M. Miller; Sales Mgr.: Wes Hayne.
Audio: Cassette, open reel.

Bethany Fellowship Inc., 6820 Auto Club Rd., Minneapolis 55438. Tel: 944-2121. Gen. Mgr.: David Lovestrand; Sales Mgr.: Terry Frazerhurst.
Audio: Cassette.

Communication Arts Inc., 2526 27 Ave. S., Minneapolis 55406. Tel: 721-5357. Pres. & Sales Mgr.: Roger F. Klietz; Gen. Mgr.: Kathleen Dale.
Video: 1" open reel, ¾" U-matic.

E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres.: David E. Feinberg; Sales Mgr.: Richard T. Stevens.
Branch: Los Angeles, Calif.
Audio: Cassette, open reel.

Meta-Com Inc., 707 W. Broadway, Minneapolis 55411. Tel: 588-2781. Pres. & Mktg. Dir.: James I. McCann; Sales Mgr.: Phillip T. Levin.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

MISSISSIPPI

• **JACKSON (Area Code 601)**

Malaco Sound Rec'g (div. of Malaco Inc.), 3023 W. Northside Dr. Zip: 39213. Tel: 982-4522. Pres.: Mitch Malouf; VP's: Gerald Stephenson, Tom Couch

MISSOURI

• **KANSAS CITY (Area Code 816)**

Warren C. Moore & Assocs., 1101 W. 88 Terr. Zip: 64114. Tel: 333-7654. Owner: W. C. Moore.
Audio: Cassette.

Stage 3 Sound Prod'ns Inc., 12 E. 39 St. Zip: 64111. Tel: 531-1375. Pres.: Don Warnock; Gen. Mgr.: Clara Warnock.
Audio: Cassette, open reel.

• **ST. LOUIS (Area Code 314)**

Don Fette Rec'g Studios, 11618 Olive Blvd., Creve Coeur 63141. Tel: 567-5793. Owner: Don Fette; Studio Mgr. & Chief Eng.: Rich Riehl.
Audio: 8-tr., cassette, open reel.

Technisonic Studios Inc., 1201 S. Brentwood Blvd. Zip 63117. Tel: 727-1055. Pres.: Charles Harrison; VP & Gen. Mgr.: Edward H. Canter.
Audio: Cassette, open reel.

• **SPRINGFIELD (Area Code 417)**

American Artists Inc., 1763 E. Elm. Zip: 65802. Tel: 862-1768. Pres. & Gen. Mgr.: Joseph H. Higgins
Audio: 8-tr., cassette.

NEBRASKA

• **LINCOLN (Area Code 402)**

Lenco Co. Inc., 3900 N. 68 St. Zip: 68507. Tel: 464-7488. Pres.: Don Leonhardt; Gen. Mgr.: Daryl O. Chapelle; Sales Mgr.: Jan Young.
Audio: Cassette.

NEW JERSEY

• **ALLENDALE (Area Code 201)**

United Masterworks Rec'g Co. Ltd., 44 Canaan Pl. Zip 07401. Tel: 327-7737. Owner: Robert Chapman; VP: Dan Walsh.
Branch: Rochelle Park, N.J., Fox Rec'g.
Audio: 8-tr., open reel.

• **BLOOMFIELD (Area Code 201)**

Peerless Vid-Tronic Corp., 60 West St. Zip: 07003. Tel: 429-8600. Pres.: Herbert J. Ravis; Sales Mgr.: Gerry Geller
Audio: 8-tr., 8-tr. quadraphonic, cassette

• **CAMDEN (Area Code 609)**

Recorded Publ'ns Labs (div. of Recorded Publ'ns Mfg. Co. Inc.), 1136 State St. Zip: 08105. Tel: 963-3000; Philadelphia Tel: (215) 922-8558. Pres.: Edward J. Goodman; VP Opns.: David H. Goodman; Gen. Mgr.: Ernest W. Merker; Sales Mgr.: Pat Landon.
Branch: New York, N.Y.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

• **ENGLEWOOD (Area Code 201)**

Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave. Zip: 07631. Tel: 871-3000. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Joan Irving; Sales Mgr.: John DePascale.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

• **HACKENSACK (Area Code 201)**

Ampex Corp., 75 Commerce Rd. Zip: 07601. Tel: 489-7400.
Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.

• **LEONIA (Area Code 201)**

S/T Videocassette Dupl'g Corp., 500 Willow Tree Rd. Zip: 07605. Tel: 947-6450. Pres.: Alfred Markim; Gen. Mgr.: William B. Follett; Sales Mgr.: Herb Winawer.
Branch: New York, N.Y., Teletronics Int'l Inc.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

• **LIVINGSTON (Area Code 201)**

Linear Sound Rec'g Co., 13 Birchwood Dr. Zip: 07039. Tel: 992-5480. Studio Mgr.: Mike Kroll; Chief Eng.: Steven Denholtz.
Audio: 8-tr., cassette.

• **MAPLE SHADE (Area Code 609)**

A M P Rec'gs (div. of IPI), 307 W. Main St. Zip: 08052. Tel: 667-1667. Pres.: Donald R. Marsh; Prod'n Mgr.: Gerald Tyson.
Audio: 8-tr., cassette.

• **MONTVALE (Area Code 201)**

Philips VCR Dupl'g Center, 1 Philips Pkwy Zip 07645 Tel 391-1000
Video: ½" Philips VCR.

• **NEWARK (Area Code 201)**

Ranger Magnetics, 1189 McCarter Hwy Zip 07104. Tel 481-4111. Pres.: Charles Futter; VP Mktg Royce Richard; Sales Mgr. Fred Della Valle.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic

• **OCEAN (Area Code 201)**

Sound-Arts Co Inc., 5 Cindy Ln. Zip 07712 Tel 493-8666. Studio Mgr.: Frank Gspann.
Audio: Cassette, open reel

• **PARK RIDGE (Area Code 201)**

Cadet Recs. Inc., PO Box 176 Zip 07656 Tel 391-3676 NYC Tel (212) 349-3900. Gen Mgr R Herrington
Home office: Los Angeles, Calif
Audio: 8-tr

• **PENNSAUKEN (Area Code 609)**

Cassette Servs. Inc., 7015 Westfield Ave. Zip 08110 Tel 663-3599. Pres.: Gordon R. Grant.
Audio: 8-tr., cassette
Video: ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

Tape Servs Inc., 7015 Westfield Ave Zip 08110 Tel 665-3323. Pres. William F Mulcahy; Sales Mgr. Michael T. Mulcahy.
Audio: 8-tr., cassette.

• **RIDGEFIELD (Area Code 201)**

Audio Inds Inc., Broad & Linden Aves Zip 07657 Tel 945-4545 Pres., Michael S Thaler
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic

• **RIDGEFIELD PARK (Area Code 201)**

American Tape Corp., 11 Teaneck Rd Zip 07660 Tel 641-5202; NYC Tel (212) 765-1820 Pres.: Donald H Gabor; Sales Mgr.: George Kurtz.
Audio: 8-tr.

• **ROCHELLE PARK (Area Code 201)**

Fox Rec'g, 150 Rochelle Ave. Zip 07662. Tel 843-2305 Mgrs. Dave Blake, Robert Chapman
Home office: Allendale, N.J., United Masterworks Rec'g Co. Ltd.
Audio: 8-tr., open reel.

• **SCOTCH PLAINS (Area Code 201)**

H M R Prod'ns Inc., 574 West Court Zip 07076. Tel 889-1767. Pres. Lillian M Randel; Gen. & Sales Mgr Harry M Randel
Audio: Cassette.

• **WEST CALDWELL (Area Code 201)**

National Tape Serv. Inc. (div. of RKO General Inc.), 3 Fairfield Crescent. Zip 07006. Tel 575-8484 Pres Hugh Wallace; Mfg. Mgr.: Pete Crowe; Gen Sales Mgr Lee Gray (Also see RKO Sound Studios, New York, N.Y.)
Audio: Cassette, open reel

• **WEST ORANGE (Area Code 201)**

House of Music, 55 Crystal Ave Zip 07052 Tel 736-3062. Studio Mgrs.: C. Conrad, S Galfas; Chief Eng Jeff Kawalek
Audio: 8-tr., cassette, open reel

NEW YORK

• **CLARENCE (Area Code 716)**

Mark Educational Rec'gs Inc., 10815 Bodine Rd Zip 14013. Tel 759-2600 Pres. Vincent S. Morette
Branch: Chamblee (Atlanta Metropolitan Area), Ga., W. D. Bailey & Assocs
Audio: 8-tr., cassette, open reel

• **FARMINGDALE, L.I. (Area Code 516)**

Carrollway Tape Dupl'n Inc., 27 Heisser Court Zip 11735 Tel 420-9444 Pres Frank J. Carroll; Sales Mgr Catherine Garbarino
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

• **GARDEN CITY, L.I. (Area Code 516)**

T D K Electronics Corp., 755 Eastgate Blvd Zip 11530 Tel 746-0880 Pres.: S. Okiyama; Mktg Mgr Ken Kohda; Sales Mgr.: Bud Barger
Branches: Irvine, Calif.; Chicago, Ill
Audio: 8-tr., cassette, open reel.
Video: ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

• **GLOVERSVILLE (Area Code 518)**

M C A Dist'g, Rt. 30A. Zip 12078. Tel 725-0604 Plant Mgr.: R.F. Glithero; Office Mgr Howard McGrath
Home office: Universal City (Los Angeles Metropolitan Area), Calif.
Audio: 8-tr., cassette

• **HAUPPAUGE, L.I. (Area Code 516)**

Allison Audio Prods. Inc., 1290 Motor Pkwy Zip 11787 Tel 234-2010 Pres. Louis Ligator; Gen Mgr Rainer Zopfy, Sales Mgr Abe Chayet
Audio: 8-tr., 8-tr. quadraphonic, cassette.

• **HUNTINGTON STATION, L.I. (Area Code 516)**

Shelley Prods. Ltd., 220 Broadway. Zip 11746 Tel 423-7090 Pres. & Gen. Mgr. C F Galehouse; Sales Mgr Mack Wolfson.
Audio: Cassette

• **MAMARONECK (Area Code 914)**

Cine Magnetics Inc., 606 Halstead Ave Zip 10543 Tel 698-7058. Pres.: Fred Burke
Branch: Rye, N.Y., Cine Magnetics Audio
Audio: 8-tr., cassette, open reel

• **MASSENA (Area Code 315)**

Michele Audio Corp., Box 566, Andrew Street Rd Zip 13662. Tel 769-2448 Pres Ginette Cormier; Gen Mgr Jack Daniels, Sales Mgr. Harold Friedman
Int'l branch: Canada
Audio: 8-tr 8-tr quadraphonic, cassette

• **MOUNT VERNON (Area Code 914)**

Sentry Inds Inc., 221 N. MacQuesten Pkwy Zip 10550 Tel 664-2909 Pres Harold Rosen; Gen Mgr Barry Rosen, Sales Mgr Norman Marshak
Audio: 8-tr., cassette.

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

A & B Dupl'rs Ltd (sub of Viewlex Inc.), 635 W 55 St Zip 10019. Tel 286-2780. Gen Mgr Bill Nightingale
Nat'l sales office: Viewlex Custom Servs., 810 Seventh Ave Zip 10019 Tel 581-5641 Pres Andrew Gelef, VP Richard H Burkett
Audio: 8-tr., 8-tr quadraphonic, cassette, open reel, open reel quadraphonic

Adwar Video Corp., 100 Fifth Ave Zip 10011 Tel 691-0976. Pres. Samuel Adwar; Gen Mgr. Howard Mandel, Sales Mgr. Richard Roth
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge, ¼" cassette

American Pictronic Corp., 333 W 52 St Zip 10019 Tel 489-8060 Pres Milton Schwarz, Sales Mgr Vincent Rendine
Video: 1" open reel, 1" cartridge, ¾" U-matic, ¼" cassette

Audio-Tech Labs., 2819 Newkirk Ave., Brooklyn 11226 Tel 469-7134 Owner, Studio Mgr & Chief Eng.: Joseph Giovanelli
Audio: Cassette

Nelson Barry Corp., 319 E. 44 St Zip 10017 Tel 679-7900 Exec VP Frederick N Olmstead; Gen. Mgr Arnold Glazer; Sales Mgr Franklin Lieberman
Audio: 8-tr., cassette.
Video: ¾" U-matic.

Bell Sound Studios, 237 W 54 St. Zip 10019. Tel 582-4812 Contact Irv Jerome
Audio: 8-tr., 8-tr quadraphonic, cassette, open reel, open reel quadraphonic

Broadcasting Foundation of America, 52 Vanderbilt Ave. Zip 10017 Tel 684-2505. Pres Seymour N Siegel, Gen Mgr Howard L Kany; Sales Mgr. Catherine D Probst
Audio: Open reel

Cassette Rec'g Corp., see National Rec'g Studio.

Columbia Rec. Prod'ns, 49 E 52 St Zip 10022. Tel 765-4321 VP Tom Van Gessel (Sales office only)
Plant: Terre Haute, Ind

Cue Rec'gs Inc., 1156 Ave. of the Americas. Zip 10036. Tel 757-3641 Pres Mel Kaiser, Gen Mgr. Bernard Rubinstein; Sales Mgr. Louis J. Maltese.
Audio: Cassette, open reel.

Dimensional Sound Inc., 301 W. 54 St. Zip 10019 Tel 247-6010. Owner: Ed Chalpin; Studio Mgr. & Chief Eng Robert Halsall
Audio: Cassette, open reel.

Direct Rec'gs Inc., 18 E. 50 St Zip 10022. Tel 759-7979 Pres. & Gen. Mgr. Norman Levin.
Audio: Cassette, open reel.

Disc Communications Ltd., 743 Fifth Ave Zip 10022 Tel 371-0390. Pres. Charles E Blake.
Audio: 8-tr., 8-tr quadraphonic, cassette, open reel.

E U E/Screen Gems, 222 E. 44 St. Zip 10019. Tel: 867-4030 Pres George Hirschfeld; Gen Mgr.: Marty Irwin; Opns Dir Jack Schultis.
Video: 2" broadcast, ¾" U-matic, ¼" cassette

Fleetwood Mktg. Group, 120 E 56 St Zip 10022 Tel 688-7979 Gen & Sales Mgr Glen Wesen
Home office: Revere (Boston Metropolitan Area), Mass., Fleetwood Rec'g Co. Inc
Audio: 8-tr., cassette, open reel
Video: 1" cartridge, ¾" U-matic.

Forum III Films Inc., 230 Park Ave Zip 10017. Tel 889-7915 Pres Hy Goldman
Video: ¾" U-matic

G B C Closed Circuit TV Corp., 74 Fifth Ave. Zip 10011. Tel 989-4433
Video: 1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge, ¼" cassette.

Infodex Cassette Corp., 60 E. 42 St., Rm 961 Zip 10017 Tel 986-2051
Home office: Waterbury, Conn
Audio: 8-tr., cassette.

Intercontinental Televideo Inc., 10 W. 66 St., Suite 23-A. Zip 10023 Tel 595-9454. Pres G Citron.
Int'l branch: England.
Video: ¾" U-matic, ½" Philips

National Rec'g Studios, 730 Fifth Ave Zip 10019 Tel 757-6440 Pres Harold Lustig; Gen. Mgr William Dalessandro; Client Servs Dir Sandra Goldfarb
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic
Video: 2" broadcast, 1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge, ¼" cassette

National Video Center, see National Rec'g Studios.

Plaza Sound Studios, 55 W 50 St Zip 10020. Tel 757-6111 Owner & Studio Mgr. Gregory W Raffa, Chief Eng. W W Blair
Audio: Cassette, open reel.

Professional Video Servs., 13 E. 47 St. Zip 10017. Tel 759-2515. Pres. Richard Namm; Gen. Mgr.: Alan Namm.
Video: ¾" U-matic, ½" EIAJ open reel

R C A Recs., 110 W. 44 St Zip 10036. Tel 598-5900 (Sales office only)
Plant: Indianapolis, Ind.

R K O Sound Studios (div. of RKO General Inc.), 1440 Broadway. Zip 10018. Tel 764-6603. Pres Hugh Wallace; Gen. Sales Mgr. Lee Gray. (Sales office only—see National Tape Serv Inc., West Caldwell, N.J.)

Recorded Publ'ns Labs (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500 Zip 10001 Tel 868-3115 Gen. Mgr. David H. Goodman; Sales Mgr.: Pat Landon
Home office: Camden, N.J.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic

Reeves/Teletape Corp., 708 Third Ave Zip 10017 Tel 573-8600. Pres. Richard E. Riedel; Exec. VP John J. Natale; VP & Dir Hazard E Reeves Jr.; VP Mktg. & Sales James R Hartzer.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel

Regent Sound Studios, 25 W. 56 St Zip 10019 Tel 245-2630 Owner Robert Liftin; Studio Mgr. Carol Benjamen; Chief Eng Vince McGary
Audio: Cassette, open reel.

Reliance Audio Visual Corp., 619 W 54 St. Zip 10019 Tel 586-0435 Pres S. Sanford Schlitt; Gen & Sales Mgr Charles Spataro.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.

Richmond Rec'g Corp., 75 Rockefeller Plaza Zip 10020. Tel 489-6370. Pres. H.W. Hainick; Exec. VP Hugh Landy, Sales Mgr. David Grant.
Plant: Richmond, Ind.; Dubbings Electronics
Sales office: Hollywood (Los Angeles Metropolitan Area), Calif.; PRC Rec'g Co.

Rombex Prod'ns Corp. (sub. of Du Art Film Labs Inc.), 245 W. 55 St Zip 10019. Tel 757-3681. Pres.: Richard Marcus; Mktg Dir Bruce Oyen
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge

Sadler Rec'g, 120 W 44 St. Zip 10036. Tel 575-0295. Owner & Studio Mgr. John Sadler; Chief Eng. M.J. Milchman
Audio: Cassette, open reel

Simtek Communications Inc., 2061 Broadway Zip 10023. Tel 595-7126 Pres. D. Richard Kraus; Sales Mgr.: Ray Fournier
Audio: 8-tr., cassette, open reel

Syntonic Research Inc., 175 Fifth Ave. Zip 10010 Tel 243-5434 Pres. I.S. Teibel, Gen Mgr. M. Crown; Sales Mgr Michael Kron
Audio: 8-tr., open reel, open reel quadraphonic.
Video: ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge, ½" EIAJ CV, ½" Panasonic B000.

T V-R Inc., 556 W 54 St. Zip 10019 Tel 541-4030. Pres.: Nelson Barrington; Mgr James C Mahoney.
Video: 2" Broadcast, 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge

Teletronics Int'l Inc., 220 E 51 St. Zip 10022 Tel 758-1750 Gen Mgr Will Roth; Sales Mgr.: Dan Rosen
Home office: Leonia, N.J., S/T Videocassette Dupl'g Corp.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

U S Tape Inds Inc., 91 Fifth Ave Zip 10003 Tel 255-9152 Pres. Larry Sikora.
Audio: 8-tr., 8-tr quadraphonic.

Viewlex Custom Servs., 810 Seventh Ave. Zip 10019 Tel 581-5641. Pres.: Andrew Gelef; VP Richard H. Burkett. (Nat'l sales office)
Plant: Los Angeles, Calif., Viewlex-Monarch Tape Dupl'g

Visual Information Systems, 15 Columbus Circle Zip 10023 Tel 541-8080
Video: All formats.

• **PORT CHESTER (Area Code 914)**

Associated Audio Servs Inc., 14-16 Willett Ave Zip 10573. Tel 937-5129/5411. Pres. Robert L. Piselli; Gen Mgr Allan C. Johnson
Audio: Cassette, open reel.

• **RYE (Area Code 914)**

Cine Magnetics Audio, Nursery Ln Zip 10580. Tel 698-0868. Gen. Mgr. L.J Spring Jr
Home office: Mamaroneck, N.Y., Cine Magnetics Inc.
Audio: 8-tr., cassette, open reel

Preferred Sounds Inc., Nursery Ln. Zip 10580. Tel 967-7701. Pres. Mal Schwartz; Gen. Mgr.: Jerry H. McPherson, Sales Mgr. Sid Dicker.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel

• **UTICA (Area Code 315)**

Oneida Video Audio Tape Cassette Corp., 760 Blandina St. Zip 13501. Tel 735-6187. Pres.: Stanley Markowski; Gen Mgr.: Joyce Markowski; Sales Mgr.: Mike Cristalli.
Audio: Cassette.

• **YONKERS (Area Code 914)**

Video Software & Prod'n Center Inc., 165 Tuckahoe Rd. Zip 10710. Tel 423-4400. Pres.: Stanley Rosenberg; Exec VP Ken Wise; VP Mktg./Prod'n: Robert Ahrens.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge

NORTH CAROLINA

• **CHARLOTTE (Area Code 704)**

Arthur Smith Studios, 5457 Old Monroe Rd. Zip 28211 Tel 536-0424 Pres. Arthur Smith; Bus. Mgr.: Vince Miller.
Audio: Open reel.

OHIO

• CINCINNATI (Area Code 513)

Audiocraft Rec'g Co., 915 W. Eighth St. Zip: 45203. Tel: 241-4304. Pres. & Gen. Mgr.: Earl T. Herzog Jr.
Audio: 8-tr., cassette, open reel.
Video: ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Ken Martin; Sales Mgr.: Joe Sluder.
Audio: 8-tr., open reel.

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

• CLEVELAND (Area Code 216)

Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie; Sales Mgr.: Dennis R. Boddie.
Audio: Cassette, open reel.

Nashville North Rec'g., 5725 Brookpark Rd. Zip: 44129. Tel: 749-1626. Owners: Don Mitchell Jr., Gary Bluhm, John Dolnacko.
Audio: Cassette.

Qualitapes Inc., Terminal Tower. Zip: 44113. Tel: 241-0900. Pres.: C.K. Patrick; VP & Gen. & Sales Mgr.: Robert Conrad.
Audio: Open reel, open reel quadraphonic (matrix only).

• COLUMBUS (Area Code 614)

Kingsmill Rec'g Studio, 1033 Kingsmill Pkwy. Zip: 43229. Tel: 846-4494. Studio Mgr.: Don H. Spangler; Chief Eng.: Mark Spangler.
Audio: 8-tr., cassette, open reel.

Magnetic Studios, 4784 N. High St. Zip: 43214. Tel: 262-8607. Pres.: Nils Lindquest; Gen. Mgr.: Dick Huntsberger.
Audio: Cassette, open reel.

Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-31133. Owners: John W. Hull, Boyd P. Niederlander.
Audio: Cassette, open reel.
Video: ½" EIAJ open reel.

• DAYTON (Area Code 513)

Cantor Corp., 26 W. Nottingham Rd. Zip: 45405. Tel: 277-6571. Pres.: Gierr Aakhus; Treas.: Guy T. Kennedy.
Int'l branch: Norway.
Audio: Cassette.

Film Assocs. Inc., 4600 S. Dixie Hwy. Zip: 45439. Tel: 293-2164. Pres.: E. Raymond Arn.
Audio: Cassette, open reel.
Video: ½" EIAJ open reel.

• NEWARK (Area Code 614)

Utopia Ultra-Sound, 127 S. Fifth. Zip: 43055. Tel: 345-9426. Pres.: Robert H. Kirk Jr.; Gen. Mgr.: Robert H. Kirk Sr.; Sales Mgr.: Dave Davison.
Audio: 8-tr.

• YOUNGSTOWN (Area Code 216)

United Audio Rec'g Studio, 2323 Glenwood Ave. Zip: 44511. Tel: 783-1277. Pres.: William Warner; Gen. Mgr.: Larry Elder; Sales Mgr.: Jack Shaffer.
Audio: 8-tr., cassette, open reel, open reel quadraphonic.

OKLAHOMA

• OKLAHOMA CITY (Area Code 405)

Okart Inc., 1 NE Seventh St. Zip: 73103. Tel: 236-5946. Pres.: Mickey Sherman; Gen. Mgr.: Joie Nichols.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

• TULSA (Area Code 918)

C E S Rec'g Inc., 1321 N. 108 Ave. E. Zip: 74116. Tel: 437-7227. Pres.: Harvey Thomas.

International Teaching Tapes, 4235 S. Memorial. Zip: 74145. Tel: 622-5288. Audio Mgr.: Sonny Gray.
Audio: Cassette, open reel.

OREGON

• HOOD RIVER (Area Code 503)

Victory Cassette Ministries, Westcliff Dr. Zip: 97031. Tel: 386-4058; WATS Tel: (800) 547-4318. Pres.: Dan Gordon; Sales Mgr.: Ron Engstrom.
Audio: Cassette.

• PORTLAND (Area Code 503)

Northwestern Inc., Motion Pictures & Rec'g., 011 SW Hooker St. Zip: 97201. Tel: 224-3456. Pres. & Gen. Mgr.: Robert M. Lindahl; Sales Mgr.: Sheldon Goldstein.
Audio: Open reel, open reel quadraphonic.
Video: ¾" U-matic, ½" EIAJ open reel.

PENNSYLVANIA

• BROOMALL (Area Code 215)

E. J. Stewart Inc., 388 Reed Rd. Zip: 19008. Tel: 543-7600. Pres.: Eric R. Address; Sec'y-Treas. & Gen. Mgr.: Howard S. Lipman; Sales Mgr.: David S. Wiggins.
Video: 2" broadcast.

• NORRISTOWN AREA (Area Code 215)

Audio Visual Communications Inc., 435 Crooked Ln., King of Prussia 19406. Tel: 272-8500. Pres.: J. Ulrich; VP & Gen. Mgr.: J. Butterworth; Sales Mgr.: J. Ballantyne; Studio Mgr.: Harold Sacks.
Audio: Cassette, open reel.

• PHILADELPHIA (Area Code 215)

Air-Tone Sound & Rec'g Co., 2330 Market St. Zip: 19103. Tel: 563-8388. Pres.: Eugene Hessel.
Audio: Cassette, open reel.

Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: 627-2277. Pres.: Morris Ballen; VP: Larry Ballen.
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)

MarketDyne Int'l, 1600 Arch St. Zip: 19101. Tel: 241-2778. Pres.: Ken Ford; Gen. Mgr.: Ron Brown; Sales Mgr.: Mike Grimes.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

• PITTSBURGH (Area Code 412)

Audio Innovators Inc., 216 Blvd. of the Allies. Zip: 15222. Tel: 391-6220. Pres. & Gen. Mgr.: Norman J. Cleary; Opns. Mgr.: Martha J. Wilson.
Audio: Cassette, open reel.

Television Prod'n Center Inc., 445 Melwood St. Zip: 15213. Tel: 682-2300. Pres.: Richard L. Clouser; Gen. Mgr.: John R. Phillips; Mktg. Dir.: Larry O. Garrett.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.

W R S Rec'g Studios, 210 Semple St. Zip: 15213. Tel: 687-3700. Pres. & Gen. & Sales Mgr.: Jack Napor; Chief Audio Eng.: Olaf Kuuskler.
Audio: Cassette, open reel.

• SHARON (Area Code 412)

Marjon Recs. & Rec'g Serv., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres.: John T. Krizancic; Gen. Mgr.: Joseph Mickey Krizancic; Sales Mgr.: Martha Krizancic.
Audio: 8-tr., cassette, open reel.

• YORK AREA (Area Code 717)

Dee-Bee Rec'g Serv., S. Camp St., Windsor 17366. Tel: 244-5411. Gen. Mgr.: Stan Deppen Jr.; Sales Mgr.: Pat Gerrick.
Audio: 8-tr., cassette, open reel.

SOUTH CAROLINA

• GREENVILLE (Area Code 803)

Cassette Dupl'n Serv., Box 7481, 10 Michael Dr. Zip: 29610. Tel: 269-8420. Contact: Bob Edwards.

• NORTH AUGUSTA (Area Code 803)

International Rec'g Studios, 646 E. Buena Vista Ave. Zip: 29841. Tel: 279-9999. Owner: Charles Schafer; Studio Mgr. & Chief Eng.: Lowell Dorn.
Audio: 8-tr., cassette.

TENNESSEE

• FAYETTEVILLE (Area Code 615)

Kim-Pat Ents., PO Box 654, Hillwood Dr. Zip: 37334. Tel: 433-2323. Pres.: Bill Trigg.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

• MEMPHIS (Area Code 901)

Shoe Prod'ns Inc., PO Box 12025, 485 N. Hollywood. Zip: 38112. Tel: 458-4496. Pres. & Studio Mgr.: Warren E. Wagner; Chief Eng.: Andy Black.
Audio: Cassette, open reel.

• NASHVILLE (Area Code 615)

Columbia Rec. Prod'ns, 804 16 Ave. S. Zip: 37203. Tel: 259-2560. Account Exec.: Jerry Parkins. (Sales office only)
Plant: Terre Haute, Ind.

Globe Rec'g Studio Inc., 1313 Dickerson Rd. Zip: 37207. Tel: 226-0811. Pres. & Gen. Mgr.: Jim Maxwell.
Audio: Cassette, open reel.

Nashville Int'l Corp., 1006 17 Ave. S. Zip: 37212. Tel: 254-1049. Pres. & Gen. Mgr.: Reggie M. Churchwell; Sales Mgr.: Ron Coates.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

Nashville Quality Dupl'g Inc., 220 Boscobel. Zip: 37213. Tel: 256-1656. Gen. Mgr.: Steve Kountzman.
Audio: 8-tr., cassette.

R C A Recs., 806 17 Ave. S. Zip: 37203. Tel: 244-9880. (Sales office only)
Plant: Indianapolis, Ind.

Taurus Electronics Inc., 2806 Azalea Pl. Zip: 37212. Tel: 297-5652. Pres.: C.E. Pringle; Gen. Mgr.: Eddie Grey; Office Mgr.: John C. Ross.
Audio: 8-tr., cassette.

TEXAS

• AUSTIN (Area Code 512)

P S G Rec'g Studio, 4322-A N. Lamar. Zip: 78752. Tel: 454-5653. Owner & Gen. & Sales Mgr.: Pedro S. Gutierrez.
Audio: 8-tr., cassette, open reel.

Reelsound Rec'g Co., PO Box 12725, 308 W. Sixth St. Zip: 78711. Tel: 472-3325. Owner, Studio Mgr. & Chief Eng.: Malcolm H. Harper Jr.
Audio: 8-tr., cassette, open reel.

• DALLAS (Area Code 214)

Ampex Corp., 1615 Prudential Dr. Zip: 75235. Tel: 637-5100.
Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.

Mother Dubbers Inc., 3103 Routh. Zip: 75201. Tel: 651-9544. Owners: Don Smith, Don Allman; Mgr.: Arnett Peel.
Audio: Cassette, open reel.

Shaunagraphics, 7027 Twin Hills Ave. Zip: 75231. Tel: 691-0001. Gen. Mgr.: David Tanner; Sales Mgr.: Shauna Howard. (Sales office only)
Home office: Gainesville, Tex., Tanden Prod'ns.

• EULESS (Area Code 817)

Accurate Sound Co., 1206 Euless Blvd., Suite 106. Zip: 76039. Tel: 267-3911. Sales Mgr.: Jim Anderson.
Home office: Redwood City (San Francisco & Bay Area), Calif.
Audio: Cassette.

• GAINESVILLE (Area Code 817)

Tanden Prod'ns, PO Box 382. Zip: 76240. Tel: 665-4026. Pres.: Bobby Dennis; Gen. Mgr.: David Tanner; Sales Mgr.: Shauna Howard.
Branch: Dallas, Tex., Shaunagraphics. (Sales office only)
Audio: Open reel.

• HOUSTON (Area Code 713)

Sarand Group, 3700 Buffalo Speedway, Suite 802. Zip: 77006. Tel: 664-2871. Pres.: Robb C. Beyer.
Audio: Cassette.

• WACO (Area Code 817)

Creative Communications Inc., 920 N. Valley Mills. Zip: 76710. Tel: 776-1230. Pres.: Curtis B. Adams.
Audio: Cassette.

UTAH

• PROVO (Area Code 801)

Listener's Digest Servs. Inc., PO Box 299. Zip: 84601. Tel: 373-3456. Pres. & Gen. Mgr.: Kaye L. Jensen; Sales Mgr.: Dean Robinson. **Branch:** Sound Concepts Studio, 108 W. Center. Zip: 84601. Tel: 375-7333. Gen. Mgr.: Kaye L. Jensen; Sales Mgrs.: Ronald Jeppesen, Michael Jensen.
Audio: Cassette.

Media Prod'n Div., Brigham Young Univ., Motion Picture Studios. Zip: 84601. Tel: 374-1211. Gen. Mgr.: Darrel J. Monson; Assoc. Dir. & Sales Mgr.: Harold R. Hickman.
Audio: Cassette, open reel, open reel quadraphonic
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

Sound Concepts Studio, see Listener's Digest Servs. Inc.

• SALT LAKE CITY (Area Code 801)

Bonneville Int'l Corp., 130 Social Hall Ave. Zip: 84111. Tel: 524-2621. Pres.: Arch L. Madsen; Gen. Mgr.: Dick Alsop; Prod'n Dir. & Sales Mgr.: Dave Michelsen.
Audio: Cassette, open reel.

D R C Corp., 3319 S. 300 West. Zip: 84115. Tel: 487-3724, 484-7771. Pres. & Gen. Mgr.: Randal S. Chase; Sales Mgr.: Irel L. Chase.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

VIRGINIA

• NORFOLK (Area Code 804)

Tarzac Entertainment Ents., 638 Muskogee Ave. Zip: 23509. Tel: 853-2304. Pres. & Gen. & Sales Mgr.: Ronald C. Wagener.
Audio: 8-tr., cassette, open reel.

• RESTON (Area Code 703)

National Trend-In Corp., 1870 Michael Faraday Dr. Zip: 22090. Tel: 437-7183. Pres.: John L. Humphreys; Sales Mgr.: Jeff Swanson.
Audio: Open reel.

• RICHMOND (Area Code 804)

Sound Stages, 2116 Spencer Rd. Zip: 23230. Tel: 285-8275.
Audio: Cassette & open reel.

• WINCHESTER (Area Code 703)

Capitol Inds., Kernstown Rt. 652, Shawnee Dr. Zip: 22601. Tel: 662-8125.
Audio: 8-tr., 8-tr. quadraphonic, cassette.

WASHINGTON

• BELLINGHAM (Area Code 206)

Broadcast Programming Int'l Inc., 3950 Home Rd. Zip: 98225. Tel: 676-1400. Pres.: Kemper Freeman Jr.; Gen. Mgr.: Cal Vandegrift; Sales Mgr.: Bill Vreeke; Contemporary Program Dir.: Mike Bettelli.
Audio: Open reel.

• OLYMPIA (Area Code 206)

Sound Preservers Co., 911 E. Fourth Ave. Zip: 98506. Tel: 352-9097. Pres.: Allen P. Giles.
Audio: 8-tr., cassette, open reel, open reel quadraphonic.

• SEATTLE (Area Code 206)

Captain Audio's Music Farm, 615 E. Pike. Zip: 98122. Tel: 323-6847. Owner: Jim Wolfe; Studio Mgr.: S. Jahnecke; Chief Eng.: Jim Bredouw.
Audio: Open reel.

WISCONSIN

- **MILWAUKEE (Area Code 414)**

Dave Kennedy Rec'g Studios, 231 W. Wisconsin Ave. Zip: 53203. Tel: 273-5720. Pres.: Dave Kennedy; Chief Eng. & Gen. Mgr.: Larry Drydyk.
Audio: Cassette, open reel.

- **SAUK CITY (Area code 608)**

American Music Corp., 123 Water St. Zip: 535B3. Tel: 643-3304. Pres.: Jim Kirchstein; Sales Mgr.: Marie Neeley.
Audio: Open reel.

TAPE DUPLICATOR/MARKETERS

Abbey Tape Dupl'rs, 535B Cartwright Ave., North Hollywood, Calif. 91601. Tel: (213) B77-3136. Owner & Gen. Mgr.: Norman C. Cooke.

Advent Corp., 195 Albany St., Cambridge, Mass. 02139. Tel: (617) 661-9500. Pres. & Gen. Mgr.: H.E. Kloss; Prod. Mgr.: Andrew G. Petite; Sales Mgr.: Frank Reed.

Ampex Music Div., 2201 Lunt Ave., Elk Grove Village, Ill. 60007. Tel: (312) 593-6000.
Branches: Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—**Redwood City, Calif.,** 401 Broadway. Zip: 94063. Tel: (415) 367-2011—**Atlanta, Ga.,** 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—**Bethesda, Md.,** 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8B00—**Hackensack, N.J.,** 75 Commerce Rd. Zip: 07601. Tel: (201) 4B9-7400—**Dallas, Tex.,** 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100.

Ampro Ltd., 420 Lexington Ave., New York, N.Y. 10017. Tel: (212) 6B3-77B6. Cable: TAPEXXRON. Telex: 425233. Gen. Mgr.: Manuel Kopelman; VP Sales: Claude Gentil.
Int'l branch: Netherlands. (SEE ADVERTISEMENT)

Broadcasting Foundation of America, 52 Vanderbilt Ave., New York, N.Y. 10017. Tel: (212) 6B4-2505. Pres.: Seymour N. Siegel; Gen. Mgr.: Howard L. Kany; Sales Mgr.: Catherine D. Probst.

Cassettes Inc., 2512 SW Third Ave., Fort Lauderdale, Fla. 33315. Tel: (305) 522-0222. Pres. & Sales Mgr.: Ray Franklin; Gen. Mgr.: Harry Crossett.

Christian Dupl'ns Inc., 1710 Lee Rd., Orlando, Fla. 32B10. Tel: (305) 299-7363. Pres.: R.B. Jack Turney; Exec. VP & Gen. Mgr.: Marilyn Kubik.

G R T Corp., 1286 N. Lawrence Station Rd., Sunnyvale, Calif. 94086. Tel: (40B) 734-2910. Pres.: Alan J. Bayley; VP & Gen. Mgr.: K.W. Sonner; VP Mktg.: Herbert B. Hershfield.

General Cassette Corp., 1324 N. 22 Ave., Phoenix, Ariz. B5009. Tel: (602) 257-1BB0. Pres.: Bill Johnson; Gen. Mgr.: Edward M. Martin.

Listener's Digest Servs., Inc., PO Box 299, Provo, Utah B4601. Tel: (B01) 373-3456. Pres. & Gen. Mgr.: Kaye L. Jensen; Sales Mgr.: Dean Robinson. **Branch:** Sound Concepts Studio, 10B W. Center. Zip: B4601. Tel: (B01) 375-7333. Gen. Mgr.: Kaye L. Jensen; Sales Mgrs.: Ronald Jeppesen, Michael Jensen.

Magna Sonic Inc., 1231 Wheaton, Troy, Mich. 4B0B4. Tel: (313) 6B9-6167. Pres. & Sales Mgr.: Ray Czarnik; VP & Gen. Mgr.: Bill Goguen.

Magnetic Video Corp., 24380 Indoplex Circle, Farmington Hills, Mich. 4B024. Tel: (313) 477-6066. Pres.: Andrew A. Blay; Gen. Mgr.: Al Eicher; Sales Mgr.: Bob Vandegrift.

Magnetix Corp., 770 W. Bay St., Winter Garden, Fla. 327B7. Tel: (305) 656-4494. Pres.: John C. Lory; Gen. Mgr.: Jim Baker; Sales Mgr.: Bob Friefeld.

Harry McCune Sound Serv. Inc., 951 Howard St., San Francisco, Calif. 94103. Tel: (415) 777-2700. Pres.: Harry McCune Sr.; Gen. Mgr.: Mort Feld; Sales Mgr.: Pat LaGrave.
Brench: Aneheim, Calif., 1773 W. Lincoln, Bldg. I. Zip: 92B01. Tel: (714) 533-7650. Gen. Mgr.: Bruce Burns.

Media One, 10 Davis Dr., Belmont, Calif. 94002. Tel: (415) 593-1052. Partners: Charles King, Ronald Turner.

Meta-Com Inc., 707 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 5BB-27B1. Pres. & Mktg. Dir.: James I. McCann; Sales Mgr.: Phillip T. Levin.

Paramount-West Ents., B010 Second St., Paramount, Calif. 90723. Tel: (213) 531-6000. Pres., Gen. & Sales Mgr.: D.W. Galiffa.

Reeves/Teletape Corp., 70B Third Ave., New York, N.Y. 10017. Tel: (212) 573-B600. Pres.: Richard E. Riedel; Exec. VP: John J. Natale; VP & Dir.: Hazard E. Reeves Jr.; VP Mktg. & Sales: James R. Hartzer. (Video prod. only)

Sicom Electronics Corp., 33026 Capitol, Livonia, Mich. 4B150. Tel: (313) 261-B650. Pres.: D.D. Merry; VP Sales: S.R. Wagler.

Sound Concepts Studios, see Listener's Digest Servs. Inc.

Stereotape (div. of Magtec), B125 Lankershim Blvd., North Hollywood, Calif. 91605. Tel: (213) 76B-6100. Pres.: Gerald Stone; Gen. Mgr.: Len Feldman.

TAPE PACKAGING & LABELING

ARIZONA

- **TUCSON (Area Code 602)**

Kyric Corp., 1530 W. Sage St. Zip: B5704. Tel: 297-1661. Pres. & Sales Mgr.: Keyvan Mokhtarian. (Audio only)

CALIFORNIA

- **ANAHEIM (Area Code 714)**

C I M Inc., 1132 N. Magnolia. Zip: 92B01. Tel: B21-9990. Pres.: Arthur Reynolds; Gen. Mgr.: Ted Reynolds; Sales Mgr.: John Knox. (Audio only)

- **CAMPBELL (Area Code 408)**

Audio/Tek Inc., 503-F Vandell Way. Zip: 9500B. Tel: 37B-55B6. Pres.: Robert W. Kratt. (Audio only)

COSTA MESA (Aree Code 714)

Audio Dynamic Ents. Inc., 12B1 Logan St., Bldg. A. Zip: 92626. Tel: 549-2271. Pres.: Gene Edwards; Gen. Mgr.: Frank Andres; Sales Mgr.: Fred Wallace. (Audio only)

Studio Eight, Bldg. VI, No. 106, 3001 Red Hill Ave. Zip: 92626. Tel: 979-0440. Pres.: R.B. Stanton; Gen. Mgr.: Erich von Brochter; Sales Mgr.: Jerry L. Higgins; Film Editor: Megan Waldron. (Video only)

- **IRVINE (Area Code 714)**

T D K Electronics Corp., 17072 Daimler St. Zip: 92705. Tel: 557-3460. Sales Mgr.: Sandy Cohen. (Audio only)
Home office: Garden City, L.I., N.Y.

- **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Abbey Tape Dupl'rs, 535B Cartwright Ave., North Hollywood 91601. Tel: B77-3136. Owner & Gen. Mgr.: Norman C. Cooke. (Audio only)

Cadet Recs. Inc., 5B10 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Tape & Cartridge Div. Mgr.: Donald B. Macmillan; Sales Mgr.: Robert Herrington. (Audio only)
Branch: Park Ridge, N.J.

Creative Packaging Co. (div. of Eli Lilly & Co.), 11704 Wilshire Blvd., Suite 232. Zip: 90025. Tel: 47B-9B91. (Audio only)
Home office: Indianapolis, Ind.

Devon Design Corp., 1B01 Century Park E., Suite 1B05. Zip: 90067. Tel: 553-27B7. Pres. & Gen. Mgr.: Clive Rumble, Mktg. & Sales Mgr.: Leonard Marshall.
Int'l branch: England. Fittall Prods. Ltd. (SEE ADVERTISEMENT)

Dubbings Electronics, B265 Sunset Blvd., Suite 109. Hollywood 90046. Tel: 654-5602. VP Sales: Richard Ware.
Home office: New York, N.Y., Richmond Rec'g Corp.

E M C Corp., 7000 Santa Monica Blvd. Zip: 9003B. Tel: 463-32B2. Gen. Mgr.: Jerome Greenfield. Sales Mgr.: Don Ciminelli.
Home office: St. Paul, Minn.

Entertainment Business Servs., 7912 S. Vermont Ave. Zip: 90044. Tel: B36-42BB, 752-6054. Nat'l Sales Mgr.: Leonard Marshall.

K R T Mfg. Inc., 16123 Cohasset. Van Nuys 91406. Tel: 7B1-4303. Pres.: Armando Tabora; VP: W. Phil Ringel.

Radio Central Tape Dupl'rs, 427 W. Fifth St. Zip: 90013. Tel: 626-9B91. Pres.: David B. Sigler; Gen. Mgr.: Carl Hampson. (Audio only)

Martin Roberts & Assocs. Inc., 9171 Wilshire Blvd., Beverly Hills 90210. Tel: 273-03B1. Pres.: Martin Roberts; Gen. Mgr.: G. Wells; Sales Mgr.: Robert Loper. (Audio only)

Sound Alike Music Corp., 6330 Arizona Circle. Zip: 90069. Tel: 273-70B0. Pres.: Richard Taxe; Gen. & Office Mgr.: Harriett Moss; Sales Mgr.: Rick Ward. (Audio only)

Sundaze Music, PO Box 66, Manhattan Beach 90266. 2605 Vanderbilt Ln., Redondo Beach 9027B. Tel: 372-07B0, 542-4431. Pres.: Gary Young; Gen. Mgrs.: Tom Bullard, Ed Cardinali; Sales Mgrs.: Rolf Erickson, Frank Musso. (Audio & video)

Universal Tape Corp. Inc., B21 E. Artesia Blvd., Carson 90746. Tel: 327-3203. Pres.: Edward O. Praeger. (Audio & video)

Viewlex-Monarch Tape Dupl'g (sub. of Viewlex Inc.), 3416-20 Vineyard Ave. Zip: 90016. Tel: 731-222B. Gen. Mgr.: Nate DuRoff; Ass't Gen. Mgr.: John Williams.
Nat'l sales office: New York, N.Y. Viewlex Custom Servs.

Whitney Tape Dupl'rs (div. of Whitney Rec'g Studio Inc.), 1305 W. Glenoaks Blvd., Glendale 91201. Tel: 245-01B1. Pres. & Gen. Mgr.: Lorin J. Whitney.

- **MOUNTAIN VIEW (Area Code 415)**

t a 2 (div. of Television Assocs. Inc.), 2410 Charleston Rd. Zip: 94043. Tel: 967-6040. Pres.: Edward C. Carlstone; Sales Mgr.: Richard B. Switzer. (Video only)

- **SACRAMENTO (Area Code 916)**

Bill Rase Prod'ns Inc., 955 Venture Court. Zip: 95B25. Tel: 929-91B1. Pres. & Gen. & Sales Mgr.: Bill Rase. (Audio only)

- **SAN FRANCISCO & BAY AREA (Area Code 415)**

Cory Sound Co., 440 Brannan St. Zip: 94107. Tel: 543-0449. Pres.: George Cory; VP & Prod'n Mgr.: Phillip C. Markinson; VP Sales: Lou Sinclair. (Audio only)

Mantra Corp., 2207 S. El Camino Real, San Mateo 94403. Tel: 574-1500. Pres.: George Woodley; Mktg. Dir. & Gen. Mgr.: Paul W. Schofield; Sales Mgr.: Janice de Pasquale. (Audio & video)

- **SANTA ANA (Area Code 714)**

Data Technology Corp., 2700 S. Fairview St. Zip: 92704. Tel: 546-7160. Chief Exec. Officer: Moria Hickson; VP & Gen. Mgr.: Raymond E. Valle.

- **SANTA CLARA (Area Code 408)**

Recording Specialties Inc., 2971 Corvin Dr. Zip: 95051. Tel: 739-7201. Pres.: Michael P. Papp; Gen. Mgr.: David H. Porter. (Audio only)

COLORADO

- **DENVER (Area Code 303)**

Audicom Corp., 995 S. Clermont. Zip: B0222. Tel: 757-3377. Pres. & Gen. Mgr.: Jack H. Dunham; Chief Eng.: David C. Howard. (Audio only)

CONNECTICUT

- **STAMFORD (Area Code 203)**

P & P Studios Inc., 17 Viaduct Rd. Zip: 06907. Tel: 327-9204. Pres.: Victor Paric; VP & Gen. & Sales Mgr.: Terry L. Puffer. (Audio only)

- **UNION CITY (Area Code 203)**

A. C. Hampson Printing Co. Inc., 16B City Hill St. Zip: 06770. Tel: 729-2294. Pres.: A.C. Hampson; Gen. Mgr.: A.D. Hampson; Sales Mgr.: A. Payne. (Audio only)

DISTRICT OF COLUMBIA

- **WASHINGTON (Area Code 202)**

Kinotech Ltd., 1042 Wisconsin Ave. NW. Zip: 20007. Gen. Mgr.: Paul McKnight. (Audio only)

FLORIDA

- **FORT LAUDERDALE (Area Code 305)**

Cassettes Inc., 2512 SW Third Ave. Zip: 33315. Tel: 522-0222. Pres. & Sales Mgr.: Ray Franklin; Gen. Mgr.: Harry Crossett. (Audio only)

- **MIAMI METROPOLITAN AREA (Area Code 305)**

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 3313B. Tel: 757-1626. Pres.: Nadine H. Baker; Gen. Mgr.: Arnold Baker; Chief Eng.: Gene Sayet.

South Eastern Recs. Mfg. Corp., 43B0 NW 12B St., Opa Locka 33054. Tel: 6B5-6211. Pres.: Matthew San Martin; Gen. Mgr.: Manuel Buigas; Sales Mgr.: Jose Serra.

Video City, 12100 NE 16 Ave. Zip: 33161. Tel: B95-6400. Pres.: George Gould; Sales Mgr.: Bert Saperstein. (Video only)

- **ORLANDO (Area Code 305)**

Christian Dupl'ns Inc., 1710 Lee Rd. Zip: 32B10. Tel: 299-7363. Pres.: R.B. Jack Turney; Exec. VP & Gen. Mgr.: Marilyn Kubik. (Audio only)

GEORGIA

- **ATLANTA (Area Code 404)**

Project 70 Audio Servs., 1127 Spring St. NW. Zip: 30309. Tel: B74-5232/263B. Gen. & Sales Mgr.: Jerry L. Connell. (Audio only)

ILLINOIS

- **BATAVIA (Area Code 312)**

Audio Accessories Co., Box 62B, Rt. 1. Zip: 60510. Tel: B79-599B. Sales Mgr.: John S. Maloney. (Audio only)

- **CHICAGO METROPOLITAN AREA (Area Code 312)**

Bell & Howell, Wilding Div./Video Systems, 2411 Howard St., Evanston 60202. Tel: 491-6B00. VP: E.L. Walsh; Opns. Mgr.: T.R. DeMaeyer; Account Supervisors: R.L. Yaseen, Peter F. Neulist. (Video only)

Creative Packaging Co. (div. of Eli Lilly & Co.), Oak Brook Executive Plaza, Suite 300, 1301 22 St., Oak Brook 60521. Tel: 325-3620. (Audio only)
Home office: Indianapolis, Ind.

Custom Audio Inc., 110 S. River Rd., Des Plaines 60016. Tel: 29B-66B0. Pres.: Paul Luttgens; Gen. Mgr.: Mike Jaffe. (Audio only)

International Audio Inc., 2934 Malmo Dr., Arlington Heights 60005. Tel: 956-6030. Pres.: Dick Mally; Exec. VP & Gen. Mgr.: John Kozin; Sales Mgr.: Bill Brin. (Audio only)

Media Five, 712 Glenwood, Glenview 60026. Tel: 729-71B0. Gen. Mgr.: William A. Little III. (Audio only)
Home office: Kankakee, Ill., Imperial Int'l Learning Corp.

Polyline Corp., 1241 Rand Rd., Des Plaines 60016. Tel: 29B-5300. Pres.: John Kaiser; Sales Mgr.: Rick Jarosz.

Programming Technologies Inc., 215 W. Chicago Ave. Zip: 60610. Tel: 7B7-2700. Pres.: William P. Bennett; Gen. Mgr.: Stanley J. Roy. (Audio & video)

Sound Studios, 230 N. Michigan Ave. Zip: 60601. Tel: 236-4B14. Pres.: Mike Eisenmenger; VP & Chief Eng.: Dan Tynus; Sales Mgr.: Phil Waterman. (Audio only)

T D K Electronics Corp., 2906 W. Peterson Ave. Zip: 60645. Tel: 973-1222. Sales Mgr.: Tom Ebeling. (Audio only)
Home office: Garden City, L.I., N.Y.

Uniprocessors Audio-Video (div. of Polycom Group Inc.), 4 E. Huron St. Zip: 60611. Tel: 266-0909. Pres.: Joseph Hassen; Gen. Mgr.: Richard Jablonski; Sales Mgr.: Laurie Brennen. (Audio & video)

Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave. Zip: 60656. Tel: B67-4363. Pres.: Tom Horton; Gen. Mgr.: Charles Wheeler; Sales Mgr.: Bill Holtane. (Audio only)

Vinyl-Weld Inc 1900 S Western Ave Zip 60608 Tel 243-0606

• **KANKAKEE (Area Code 815)**

Imperial Int'l Learning Corp PO Box 548 Rt 45 S Zip 60901 Tel 933-7735 Pres Spencer A Barnard Sales Mgr G T Searles Sec y-Treas F R Ringfelt (Audio only)
Branch: Glenview (Chicago Metropolitan Area) Ill Media Five

• **ROCKFORD (Area Code 815)**

Carter Corp 1916 11 St Zip 61108 Tel 397-3200 Pres R L Fleming Gen Mgr G L McCammond Sales/Promo Mgr S L Fleming (Audio only)

• **WHEATON (Area Code 312)**

Double Sixteen Co PO Box 1616 Zip 60187 Tel 653 1616 Pres James W Canon Gen Mgr Tom Canon Sales Mgr Robert E Burt (Audio only)

INDIANA

• **INDIANAPOLIS (Area Code 317)**

Creative Packaging Co (div of Eli Lilly & Co) PO Box 444 Zip 46206 740 S Alabama St Zip 46234 Tel 261 2287 Pres A M McVie VP Mktg T J Beasley Mktg Communications Mgr W W Dieckamp (Audio only)
Branches: Los Angeles Calif Oak Brook (Chicago Metropolitan Area) Ill Hackensack N J

Rutgers Packaging Corp 620 S Belmont Ave Zip 46221 Tel 635-7777

• **RICHMOND (Area Code 317)**

Dubbings Electronics 1600 Rich Rd Zip 47374 Tel 962 9511 Plant Mgr Gerald E Sharp Sales Mgr Curt Al bright
Home office: New York N Y Richmond Rec g Corp

IOWA

• **COUNCIL BLUFFS (Area Code 712)**

Liberty/UA Tape Dupl g Inc 2101 S 35 St Zip 51501 Tel 328-8060 Gen Mgr Marvin L King Sales Mgr Jim Cook

KENTUCKY

• **LOUISVILLE (Area Code 502)**

Allen Martin Prod'ns Inc PO Box 99035 9701 Taylorsville Rd Zip 40299 Tel 267-9658 Pres Ray Allen Gen & Sales Mgr Hardy Martin Chief Eng Bob Ernspiker (Audio & video)

MAINE

• **BIDDEFORD (Area Code 207)**

Shape Symmetry & Sun Inc Biddeford Ind l Park Zip 04005 Tel 282-6155 Pres & Sales Mgr Anthony L Gelardi (SEE ADVERTISEMENT)

MARYLAND

• **SUITLAND (Area Code 301)**

Audio-Video Concepts Inc 5408 Silver Hill Rd Suite 501 Zip 20028 Tel 568-5836 Pres & Sales Mgr Edward P Helvey Jr Gen Mgr John Caughman (Audio & video)

MASSACHUSETTS

• **BOSTON METROPOLITAN AREA (Area Code 617)**

Fleetwood Rec'g Co Inc , 321 Revere St Revere 02151 Tel 289-6800 Pres Vincent P Giarrusso Gen Mgr Raymond G Samora, Sales Mgr Victor Mancini (Audio & video)
Branch: New York N Y Fleetwood Mktg Group

MICHIGAN

• **DETROIT METROPOLITAN AREA (Area Code 313)**

Dyna Day Plastics Inc , 1521 E Avis Dr Madison Heights 48071 Tel 585-6280 VP & Gen & Sales Mgr Paul Hayes

Artie Fields Prod'ns, 9430 Woodward Ave Zip 48202 Tel 873-8900 Pres Arthur H Fields VP & Gen & Sales Mgr Thomas C Aquino

Magnetic Video Corp 24380 Indoplex Circle Farmington Hills 48024 Tel 477-6066 Pres Andre A Blay, Gen Mgr Al Eicher Sales Mgr Bob Vandegrift (Audio & video)

Pioneer Rec'g Studio Inc 20014 James Couzens Hwy Zip 48235 Tel 341-5868 Pres & Gen Mgr Gary A Rubin Sales Mgr Bob Meloche (Audio only)

Video Group Inc , 77 W Canfield Zip 48201 Tel 833-6420 Pres Sidney A Lutz Gen Mgr John C Fallon Sales Mgr Jake Tauber (Video only)

• **FLINT (Area Code 313)**

Helmac Prods Corp., PO Box 73, 528 Kelso St Zip 48501 Tel 239-7677 Pres. Nicholas D McKay; Gen Mgr Walter Winkle; Sales Mgr. John E Green

• **LIVONIA (Area Code 313)**

Sicom Electronics Corp., 33026 Capitol Zip 48150 Tel 261-8650 Pres. D D. Merry; VP Sales S R Wagler (Audio only)

• **TROY (Area Code 313)**

Magna Sonic Inc , 1231 Wheaton Zip 48084 Tel 689 6167 Pres & Sales Mgr Ray Czarnik, VP & Gen Mgr Bill Goguen (Audio only)

MINNESOTA

• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

E M C Corp , 180 E Sixth St , St Paul 55101 Tel 227-7366 Pres David E Feinberg Sales Mgr Richard T Stevens
Branch: Los Angeles Calif

Meta-Com Inc , 707 W. Broadway Minneapolis 55411 Tel 588-2781 Pres & Mktg Dir James I McCann Sales Mgr Phillip T Levin (Audio only)

MISSOURI

• **ST. LOUIS (Area Code 314)**

Technisonic Studios Inc 1201 S Brentwood Blvd Zip 63117 Tel 727-1055 Pres Charles Harrison VP & Gen Mgr Edward H Canter (Audio & video)

MONTANA

• **BOZEMAN (Area Code 406)**

Lenco Plastics, Cassette Div , PO Box 817 Zip 59715 Tel 587-8057 WATS Tel (800) 548-5292 Pres Don Leonhardt Sales Mgr Jan Young
Branch: Lincoln Neb , Lenco Co Inc

NEBRASKA

• **LINCOLN (Area Code 412)**

Lenco Co Inc , 3900 N 68 St Zip 68507 Tel 464-7488 Gen Mgr Daryl O Chapelle
Branch: Bozeman, Mont , Lenco Plastics

NEW JERSEY

• **BLOOMFIELD (Area Code 201)**

Ever-Ready Packaging & Assembly Corp Reliance Folding Carton Corp , 225 Belleville Ave Zip 07003 Tel 748-6677 NYC Tel (212) 233-9195 Gen Mgr Hayden Morris

Peerless Vid-Tronic Corp 60 West St Zip 07003 Tel 429-8600 Pres Herbert J Ravis Sales Mgr Gerry Geller (Audio only)

Reliance Folding Carton Corp see Ever-Ready Packaging & Assembly Div

• **CAMDEN (Area Code 609)**

Recorded Publ'ns Labs (div of Recorded Publ'ns Mfg Co Inc), 1136 State St Zip 08105 Tel 963-3000 Philadelphia Tel (215) 922-8558 Pres Edward J Goodman VP Opns David H Goodman Gen Mgr Ernest W Merker Sales Mgr Pat Landon (Audio only)
Branch: New York N Y

• **CLIFTON (Area Code 201)**

Athenia Inds Inc 90 Brighton Rd Zip 07012 Tel 471-8044 Pres & Gen & Sales Mgr Charles Beres Jr

Tele-Measurements Inc , 145 Main Ave Zip 07014 Tel 473-8822 Pres J R Poppele Sales Mgr William E Endres Office Mgr June Poppele (Audio only)

• **EAST ORANGE (Area Code 201)**

Maranta Music Ents Inc c/o Creative Dynamics Inc 57 S Walnut St Zip 07018 Tel 675-5288 Gen Mgr John Byrd (Audio only)
Home office: Wyckoff, N J

• **ENGLEWOOD (Area Code 201)**

Transworld Dist'g (div of Audio Labs Inc) 24 W Sheffield Ave Zip 07631 Tel 871-3000 Pres Alexander Magocsi Jr Gen Mgr Joan Irving Sales Mgr John DePascale (Audio & video)

• **ENGLEWOOD CLIFFS (Area Code 201)**

A-V Tape Sales Corp 580 Sylvan Ave Zip 07632 Tel 569-7000 Pres A F Etro Sales Mgr V J Carabello (Audio only)

• **FLANDERS (Area Code 201)**

Loranger Mfg Corp Entertainment Prods Div 151Z Rt 206 Bldg 2 Zip 07836 Tel 584-7845 Sales Mgr Dan Zingone (Audio only)
Home office: Warren Pa

• **HACKENSACK (Area Code 201)**

Creative Packaging Co (div of Eli Lilly & Co) 1 University Plaza Zip 07601 Tel 488-5151 (Audio only)
Home office: Indianapolis, Ind

• **LEONIA (Area Code 201)**

S/T Videocassette Dupl'g Corp., 500 Willow Tree Rd Zip 07605 Tel 947-6450 Pres Alfred Markim; Gen Mgr William B Follett, Sales Mgr. Herb Winawer (Video only)
Branch: New York, N Y Teletronics Int'l Inc

• **MOONACHIE (Area Code 201)**

Maxell Corp of America 130 W Commercial Ave Zip 07074 Tel 933-4200 Exec VP T Okada; Sales Mgr Gene LeBrie; Prod Adv Mgr Paul D Miller (Audio only) (SEE ADVERTISEMENT)

• **NEWARK (Area Code 201)**

Ranger Magnetics, 1189 McCarter Hwy Zip 07104 Tel 481-4111 Pres Charles Futter VP Mktg. Royce Richard, Sales Mgr Fred Della Valle (Audio only)

• **PARK RIDGE (Area Code 201)**

Cadet Recs Inc , PO Box 176 Zip 07656 Tel 391-3676; NYC Tel (212) 349-3900 Gen Mgr R Herrington (Audio only)
Home office: Los Angeles Calif

• **PENNSAUKEN (Area Code 609)**

Tape Servs Inc 7015 Westfield Ave Zip 08110 Tel 665-3323 Pres William F Mulcahy Nat'l Sales Mgr Michael T Mulcahy (Audio only)

• **RIDGEFIELD (Area Code 201)**

Audio Inds Inc Broad & Linden Aves Zip 07657 Tel 945-4545. Pres.: Michael S. Thaler. (Audio only) (SEE ADVERTISEMENT)

• **WYCKOFF (Area Code 201)**

Maranta Music Ents Inc PO Box 9 Zip 07481 Pres & Gen Mgr Clancy Morales (Audio only)
Branch: East Orange, N J

NEW YORK

• **COMMACK, L.I. (Area Code 516)**

Robins Inds Corp 75 Austin Blvd Zip 11725 Tel 543-5200 Pres Herman Post Gen Mgr Warren Muselbach VP Sales Jack Friedland Dist Sales Mgr Frank Glassman (Audio only)

• **FARMINGDALE, L.I. (Area Code 516)**

Pressure Sensitive Tape & Label Corp 135 Schmitt Blvd Zip 11735 Tel 293-7300 Pres Dan Cooper Gen Mgr Mike Cooper Sales Mgr Frank Camp (Audio & video)

• **FREEPORT, L.I. (Area Code 516)**

Royal Sound Co Inc 409 N Main St Zip 11520 Tel 868-2880 Pres Mervin A Dayan Gen Mgr L Bernard

• **GARDEN CITY, L.I. (Area Code 516)**

T D K Electronics Corp 755 Eastgate Blvd Zip 11530 Tel 746-0880 Pres S Okiyama Mktg Mgr Ken Kohda Sales Mgr Bud Barger (Audio only)
Branches: Irvine, Calif Chicago, Ill

• **HAUPPAUGE, L.I. (Area Code 516)**

Allison Audio Prods Inc 1290 Motor Pkwy Zip 11787 Tel 234-2010 Pres Louis Ligator Gen Mgr Rainer Zopfy, Sales Mgr Abe Chayet (Audio only)

• **MAMARONECK (Area Code 914)**

Magnetic Media Corp 616 Fayette Ave Zip 10543 Tel 698-8660 Pres & Sales Mgr Aaron Wasserstrom VP George T Saddler, Gen Mgr John Cristiano (Audio only)
Int'l branch: Korea

• **MOUNT VERNON (Area Code 914)**

Sentry Inds Inc 221 N MacQuesten Pkwy Zip 10550 Tel 664-2909 Pres Harold Rosen Gen Mgr Barry Rosen Sales Mgr Norman Marshak (Audio only)

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

Adwar Video Corp 100 Fifth Ave Zip 10011 Tel 691-0976 Pres Samuel Adwar Gen Mgr Howard Mandel Sales Mgr Richard Roth (Video only)

Andol Audio Prods Inc 4212 14 Ave Brooklyn 11219 Tel 435-7322 Pres Anthony A Maniere, VP & Gen & Sales Mgr David Nocera (Audio only)

Nelson Barry Corp 319 E 44 St Zip 10017 Tel 679-7900 Exec VP Frederick N Olmstead, Gen Mgr Arnold Glazer Sales Mgr Franklin Lieberman (Audio & video)

Broadcasting Foundation of America, 52 Vanderbilt Ave Zip 10017 Tel 684-2505 Pres Seymour N Siegel Gen Mgr Howard L Kany, Sales Mgr Catherine D Probst (Audio only)

Brown Paper Co Inc 186 Seventh St Brooklyn 11215 Tel 965-3600 Pres. William Brown Sales Mgr Bob Sokolow (SEE ADVERTISEMENT)

Cassette Rec'g Corp , see National Rec'g Studios

Cue Rec'gs Inc 1156 Ave of the Americas Zip 10036 Tel 757-3641 Pres Mel Kaiser, Gen Mgr Bernard Rubinstein Sales Mgr Louis J Maltese (Audio only)

Direct Rec'gs Inc 18 E 50 St Zip 10022 Tel 759-7979 Pres. & Gen Mgr Norman Levin (Audio only)

Electronic Homes Co 24-64 Crescent St Suite 2 Astoria 11102 Tel 545-3094 Chm George T Saddler

(Continued on page 224)

Supplies
FOR THE U.S. MUSIC-RECORD INDUSTRY

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

A-V Tape Sales Corp., 580 Sylvan Ave., Englewood Cliffs, N.J. 07632 Tel (201) 569-7000 Pres. A F Etro; Sales Mgr V J Carabello.
Audio: Cassette rollers, hubs & other parts

Adell Int'l Inc., 43700 Adell Blvd., Novi, Mich 48050. Tel (313) 349-6300. Pres. Frank Adell
Audio: All 8-tr. parts.

Akai America Ltd., 2139 E. Del Amo Blvd., Compton, Calif 90220 Tel (213) 537-3880
Video: Hub adaptors for reels

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif 94063 Tel (415) 367-3887
Branches: Glendale, Calif., 500 Rodier Dr Zip 91201 Tel (213) 240-5000—**Atlanta, Ga.,** 3135 Chestnut Dr., Suite 101 Zip 30340 Tel (404) 451-7112—**Elk Grove Village, Ill.,** 2201 Lunt Ave Zip 60007. Tel (312) 593-6000—**Bethesda, Md.,** 10215 Fernwood Rd Zip 20034 Tel (301) 530-8800—**Hackensack, N.J.,** 75 Commerce Rd Zip 07601 Tel (201) 489-7400—**Dallas, Tex.,** 1615 Prudential Dr Zip 75235. Tel (214) 637-5100
Audio: 8-tr. & cassette shells

Athenia Inds. Inc., 90 Brighton Rd., Clifton, N.J. 07012 Tel (201) 471-8044 Pres. & Gen. & Sales Mgr Charles Beres Jr.
Audio: All cassette parts

Audio Dynamic Ents. Inc., 1281 Logan St., Bldg. A, Costa Mesa, Calif 92626 Tel (714) 549-2271 Pres. Gene Edwards; Gen. Mgr. Frank Andres; Sales Mgr. Fred Wallace
Audio: 8-tr., cassette.

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019 Tel (212) 582-5870 Pres. Milton B. Gelfand; VP Sales Timothy A. Cole
Int'l branch: France
Audio: All 8-tr. & cassette parts. (SEE ADVERTISEMENT)

Audio Visual Communications Inc., 435 Crooked Ln., King of Prussia, Pa. 19406 Tel (215) 272-8500 Pres. J. Ulrich; VP & Gen. Mgr. J. Butterworth; Sales Mgr. J. Ballantyne; Studio Mgr. Harold Sacks
Audio: 8-tr. cassette

C I M Inc., 1132 N. Magnolia, Anaheim, Calif. 92801 Tel (714) 821-9990 Pres. Arthur Reynolds; Gen. Mgr. Ted Reynolds; Sales Mgr. John Knox (Dist. by Entertainment Business Servs.)
Audio: 8-tr., 8-tr. quadraphonic & cassette parts

Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044 Tel (213) 753-5121 Pres. Jules Bihari; Tape & Cartridge Div. Mgr. Donald B. Macmillan; Sales Mgr. Robert Herrington
Branch: Park Ridge, N.J., PO Box 176 Zip 07656 Tel (201) 391-3676; NYC Tel (212) 349-3900 Gen. Mgr. R. Herrington
Audio: 8-tr.

Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028 Tel (213) 462-6258 Exec. VP & Chief Operating Officer A. P. Cunha; Consumer Prods. Mktg. Mgr. H. B. Jackson; Adv. Dir. John M. Ricci.
Sales offices: Los Angeles, Calif., 3117 San Fernando Rd. Zip 90065 Tel (213) 255-5103—**Atlanta, Ga.,** 1670 NE Freeway Access Rd. Zip 30329 Tel (404) 321-5441—**Niles, Ill.,** 6401 Gross Point Rd. Zip 60648 Tel (312) 647-8338—**Germantown, Md.,** Century XXI, 20030 Century Blvd. Zip 29767 Tel (301) 428-0795—**Dedham, Mass.,** 235 Elm St. Zip 02026 Tel (617) 329-5777—**Madison Heights, Mich.,** 550 E. Mandoline St. Zip 48071 Tel (313) 583-9600—**New York, N.Y.,** 1370 Ave. of the Americas Zip 10019 Tel (212) 757-7470—**Cleveland, Ohio,** 7777 Exchange St. Zip 44125 Tel (216) 524-8940—**Dallas, Tex.,** 6730 Oakbrook Blvd. Zip 75235. Tel (214) 638-0784.
Audio: 8-tr. parts. (SEE ADVERTISEMENT)

Cassette Masters Corp., 2 Bashford St., Yonkers, N.Y. 10701. Tel (914) 968-1605
Audio: 5-screw cassette tops & bottoms.

Celanese Plastics Co., 550 Broad St., Newark, N.J. 07102. Tel (201) 877-2300.
Branch: Greer, S.C., Celanese Plastics Co., Celanar Div., PO Box 828, Hood Rd. Zip 29651. Tel (803) 877-8471
Audio & Video: Platforms, hubs, reels, pinch rollers, cassettes, celcon acetal copolymer resin for reels

Centrex Corp., 750 Western, Findlay, Ohio 45840. Tel. (419) 423-1213.
Audio: Plastic cassette parts

Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Los Angeles Tel: (213) 659-5950. Pres. Ed Gamson; Gen. Mgr. Ray Allen; Div. VP Sales Hal Wilde; Sales Mgr. Bob Dunn.
Audio: 8-tr. & cassette parts.

Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019 Tel (212) 765-5432. Pres. Arthur Taylor; Sales, Mktg. & Admin. Dir. Glenn A. Hart; Eastern Reg'l Mgr.: Gary Schwartz; Nat'l Consumer Sales Dir. Ted Cohen; Prof. Sales Mgr. Jerry Bronaugh; Int'l Sales Mgr. Peter Landskroemer.
Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip 90028 Tel (213) 466-2481. Western Reg'l Mgr. Bob Morrison
Audio: 8-tr., cassette
Video: ¾†† U-matic

D A K Inds. Inc., 10845 Van Owen St., North Hollywood, Calif. 91605 WATS Tel (800) 423-2636 Pres. & Gen. & Sales Mgr. Drew Alan Kaplan
Audio: Cassette parts

Dixon Corp., 386 Metacom Ave., Bristol, R.I. 02809. Tel (401) 253-2000. Pres. Bert Katzanek; Sales Mgr. John McCurdy
Audio & video: Shims, machined post rollers, top rings, thrust bearings, teflon thrust washers & guides.

Dow Corning Corp., S. Saginaw Rd., Midland, Mich. 48640 Tel: (517) 636-8000
Audio: Silicone rubber raw material for 8-tr. pinch rollers

Dubbings Electronics, see Richmond Rec'g Corp.

Chet Dunn Assocs., 20 Locke Rd., Billerica, Mass. 01821 Tel (617) 663-2000 Pres. Chet Dunn
Audio: Cassette staking rods. (SEE ADVERTISEMENT)

Dyna Day Plastics Inc., 1521 E. Avis Dr., Madison Heights, Mich. 48071 Tel (313) 585-6280 VP & Gen. & Sales Mgr. Paul Hayes.
Audio: 8-tr. & cassette hubs & rollers, cassette halves.
Brand name: Dyna Day.

E M Systems, see Entertainment Business Servs.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel (213) 327-3180. Pres. Harry Schor; VP & Sales Mgr. Allen Schor.
Audio: Cassette component parts. (SEE ADVERTISEMENT)

Entertainment Business Servs., 7912 S. Vermont Ave., Los Angeles, Calif. 90044. Tel: (213) 836-4288, 752-6054 Nat'l Sales Mgr.: Leonard Marshall.
Audio: Cassette halves, rollers, hubs, 8-tr. shells (CIM); computer cassette parts (EM Systems)

Fidelipac (div. of TelePro Inds.), 109 Gaither Dr., Mount Laurel, N.J. 08057 Tel (609) 235-3511. Pres. D. Boardman; Gen. Mgr. R. Cappello; Sales Mgr. Gene Bidun
Audio: Broadcast NAB-type cartridge pressure pads, reels & hubs

Finetone Inc., 24 Cobek Court, Brooklyn, N.Y. 11223 Tel (212) 336-6662 Pres. Leonard Finkel; Gen. Mgr. Herb Hartman; Mktg. Mgr. Irving Glasser; Sales Mgr. Jack Haddad.
Audio: 8-tr. dust shields. (SEE ADVERTISEMENT)

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980 Tel (914) 942-0100

I M C O Inc., PO Box 444, Huntington, Ind. 46750. Tel (219) 356-4810 Pres. John J. Abbott; VP Mktg & Sales W.P. Kelley.
Audio: 8-tr. elastomeric pinch rollers.

International Audio, 17905 Sky Park Blvd., Suite L, Irvine, Calif. 92707 Tel: (714) 556-1787. Pres. & Gen. Mgr. Felipe Cervantes Sr., Sales Mgr. Tish Cervantes.
Audio: 8-tr. & cassette parts.

International Audio Inc., 2934 Malmo Dr., Arlington Heights, Ill. 60005. Tel: (312) 956-6030. Pres.: Dick Mally. Exec. VP & Gen. Mgr.: John Kozin; Sales Mgr. Bill Brin
Audio: 8-tr., cassette

International Cassette Inds. Inc., 16131 Gothard, Huntington Beach, Calif. 92647 Tel: (714) 848-1501 Pres. Nelson Duenas; VP: Dougles Benson.
Audio: 8-tr. & cassette plastic parts.

Jefmarn Ents. Inc., 16 Newcastle Ave., Plainview, L.I., N.Y. 11803. Tel (516) 822-7277. Pres. Allan Frost
Audio: Spring pads, pinch rollers, hubs. (SEE ADVERTISEMENT)

Lenco Plastics, Cassette Div., PO Box 817, Bozeman, Mont. 59715 Tel (406) 587-8057; WATS Tel: (800) 548-5292 Pres. Don Leonhardt; Sales Mgr. Jan Young.
Home office: Lincoln, Neb., Lenco Co. Inc., 3900 N. 68 St. Zip 68507. Tel (402) 464-7488 Gen. Mgr. Daryl O. Chapelle
Audio: Cassette rollers.

Loranger Mfg. Corp., Entertainment Prods. Div., 51518 Clark St., Warren, Pa. 16365 Tel: (814) 723-8600. Pres. J.A. Loranger; Gen. Mgr. Robert Loranger
Branch: Flanders, N.J., 151Z Rt. 206, Bldg. 2 Zip 07836. Tel (201) 584-7845 Sales Mgr. Dan Zingone
Audio: 8-tr. platforms, covers, bases, guide post sleeves, sleeve flanges

Magnadyne Corp., PO Box 5365, 20545 S. Belshaw Ave., Carson, Calif. 90749 Tel: (213) 639-2200 Pres.: Barry L. Caren. Gen. Mgr. Steve Fields; Sales Mgr.: Dave Gurian.
Int'l branch: Japan.
Audio: 8-tr.

Magnetic Media Corp., 616 Fayette Ave., Mamaroneck, N.Y. 10543 Tel (914) 698-8660 Pres. & Sales Mgr. Aaron Wasserstrom; VP George T. Saddler, Gen. Mgr. John Cristiano.
Int'l branch: Korea
Audio: Cassette component parts

Mastro Inds. Inc. 3040 Webster Ave., Bronx, N.Y. 10467 Tel: (212) 547-5600 Pres. Mario Maccaferri; Gen. Mgr. Marco Maccaferri; Sales Mgr.: Nicholas Perazzo
Audio: Cassette guide rollers, keyhole hubs, halves. (SEE ADVERTISEMENT)

Minnesota Rubber Co., 3630 Wooddale Ave. S., Minneapolis, Minn. 55416. Tel (612) 929-6781.
Audio: Pinch rollers, drive rollers.

Overland Prods. Co., 515 Pierce St., Fremont, Neb. 68025 Tel: (402) 721-7270. Pres., Gen. & Sales Mgr.: Howard J. Pearson
Audio: Pressure pads, shields, pins, rollers

Pap Inds. Inc., 95 Orville Dr., Bohemia, N.Y. 11716. Tel: (516) 567-2900 Pres. Arthur Hoffer; VP & Sales Mgr.: Craig M. Balaban
Branch: Sherman Oaks, Calif., 14011 Ventura Blvd., Suite 501 Zip 91403 Tel (213) 990-5163 Sales Mgr. Walter V. Peters.
Audio: Cassette parts. (SEE ADVERTISEMENT)

Pro-Aut Stamping Inc., 716 39 Ave. NE, Minneapolis, Minn. 55421 Tel (612) 788-9681 Pres. Victor Kochaver
Branch: Waconia, Minn., PO Box 66 Zip 55387 Tel (612) 443-2525 Gen. Mgr. Walter Terzich.
Audio: Pressure pads & shields

R C A Electronic Components, 415 S. Fifth St., Harrison N.J. 07029 Tel: (201) 485-3900
Audio: 8-tr.

Richmond Rec'g Corp., 75 Rockefeller Plaza, New York, N.Y. 10020 Tel (212) 489-6370. Pres. H.W. Hainick, Exec. VP Hugh Landy; Sales Mgr. David Grant.
Branch: Hollywood, Calif., PRC Rec'g Co. 8265 Sunset Blvd., Suite 109 Zip 90046. Tel (213) 654-5602 VP Sales Richard Ware
Plant: Richmond, Ind., Dubbings Electronics, 1600 Rich Rd. Zip 47374. Tel (317) 962-9511 Plant Mgr. Gerald E. Sharp; Sales Mgr. Curt Albright
Audio: Halves, hubs, roller guides

Roller Corp. of America, 3601 S. Clinton Ave., South Plainfield, N.J. 07080. Tel: (201) 757-7330
Audio: Pinch rollers.

Shape Symmetry & Sun Inc., Biddeford Ind'l Park, Biddeford, Me. 04005 Tel: (207) 282-6155. Pres. & Sales Mgr. Anthony L. Gelardi
Audio: 8-tr., all cassette parts (SEE ADVERTISEMENT)

Simtek Communications Inc., 2061 Broadway, New York, N.Y. 10023 Tel: (212) 595-7126 Pres. D. Richard Kraus; Sales Mgr. Ray Fournier
Audio: 8-tr.

Specialty Composites Corp., Delaware Ind'l Park, Newark, Del. 19713. Tel (302) 738-6800. Pres. William R. Powers, VP Robert W. Bogan; Sales Mgr. Robert Prybutok.
Audio: Pressure pads.

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel (516) 746-0880 Pres. S. Okiyama; Mktg. Mgr. Ken Kohda; Sales Mgr. Bud Barger
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Unique Prods Inc, 320 Second St E Rochester Mich 48063 Tel (313) 651-4595 Pres & Sales Mgr George Lusko, Gen Mgr Paul Tucker
Audio: Pressure pads roller pins, shields windows special digital pressure pads & shields

Unitape Corp 1900 McDonald Ave Brooklyn N Y 11223 Tel (212) 645-3025 Pres Morris Cabasso Gen Mgr Bill Phillips, Sales Mgr Jack Cabasso
Audio: 8-tr cassette

Universal Tape Corp Inc, 821 E Artesia Blvd Carson Calif 90746 Tel (213) 327-3203 Pres Edward O Praeger
Audio: 8-tr —Snap & screw type halves, bronze & foam type pressure pads platforms cassette—sonic, screw & snap type halves stainless steel pins pressure pads mu-metal shields hubs double flanged idler rollers windows & teflon graphite & polyester shield gaskets & liners
Video: Parts for ¾†† U-matic

Webtek Corp 4326 W Pico Blvd Los Angeles Calif 90019 Tel (213) 937-3511 Pres Joseph Klein Gen Mgr Daniel Pepper Prod Mgr Robert Berkey
Branches: Chicago, Ill., 6440 N Ridgeway Ave Zip 60645 Tel (312) 679-5470 Gen Mgr Ron Brenwall—**Boonton, N.J.**, Bema Inc 615 Birch St Zip 07005 Tel (201) 263-3310 Mgr Ted Manheim
Audio: Cassette liners

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A-V Tape Sales Corp 580 Sylvan Ave Englewood Cliffs N J 07632 Tel (201) 569-7000 Pres A F Etro Sales Mgr V J Carabello
Audio: 8-tr cassette
Brand name: AVTape

Akai American Ltd 2139 E Del Amo Blvd Compton Calif 90220 Tel (213) 537-3880
Video: Open reel

Ampex Corp Magnetic Tape Div 401 Broadway Redwood City Calif 94063 Tel (415) 367-3887
Branches: Glendale, Calif., 500 Rodier Dr Zip 91201 Tel (213) 240-5000—**Atlanta, Ga.**, 3135 Chestnut Dr Suite 101 Zip 30340 Tel (404) 451-7112—**Elk Grove Village, Ill.**, 2201 Lunt Ave Zip 60007 Tel (312) 593-6000—**Bethesda, Md.**, 10215 Fernwood Rd Zip 20034 Tel (301) 530-8800—**Hackensack, N.J.**, 75 Commerce Rd Zip 07601 Tel (201) 489-7400—**Dallas, Tex.**, 1615 Prudential Dr Zip 75235 Tel (214) 637-5100
Audio: 8-tr cassette open reel
Brand name: Ampex

Ampro Ltd 420 Lexington Ave New York N Y 10017 Tel (212) 683-7786 Cable TAPEXXRON Telex 425233 Gen Mgr Manuel Kopelman VP Sales Claude Gentil
Int'l branch: Netherlands
Audio: 8-tr cassette
Brand name: Ampro, Omega. (SEE ADVERTISEMENT)

Audio Dynamic Ents Inc 1281 Logan St Bldg A Costa Mesa Calif 92626 Tel (714) 549-2271 Pres Gene Edwards Gen Mgr Frank Andres Sales Mgr Fred Wallace
Audio: 8-tr cassette

Audio Inds Inc Broad & Linden Aves Ridgefield, N J 07657 Tel (201) 945-4545 Pres Michael S Thaler
Audio: 8-tr cassette (SEE ADVERTISEMENT)

Audio Magnetics Corp 14600 S Broadway Gardena, Calif 90248 Tel (213) 532-2950 Chm & Pres John J Kane Sr VP Int'l Peter Hughes; Sr VP Finance Lee Lockard Sr VP Mfg Mort Jacobson, Sr VP Sales Jim O Keefe
Branches: Irvine, Calif., 2602 Michelson Dr Zip 92664 Tel (714) 833-0020—**Indianapolis, Ind.**, 6800 E 30 St Tel (317) 546-4991—**New York, N.Y.**, 2 Penn Plaza Zip 10001 Tel (212) 594-9400
Int'l branches: Canada, Mexico, Portugal Switzerland
Audio: Cassette. (SEE ADVERTISEMENT)

Audiomatic Corp 1290 Ave of the Americas New York N Y 10019 Tel (212) 582-5870 Pres Milton B Gelfand VP Sales Timothy A Cole
Int'l branch: France
Audio: 8-tr 8-tr quadraphonic cassette open reel open reel quadraphonic. (SEE ADVERTISEMENT)

Audio/Tek Inc 503-F Vandell Way Campbell Calif 95008 Tel (408) 378-5586 Pres Robert W Kratt
Audio: 8-tr cassette plastic reels

Audio Video Concepts Inc 5408 Silver Hill Rd Suite 501 Suitland Md 20028 Tel (301) 568-5836 Pres & Sales Mgr Edward P Helvey Jr Gen Mgr John Caughman
Audio: Cassettes reels
Brand name: Data Pak

AudioVox Corp see Data Packaging Corp

Avsco Inc (sub of Gates Rubber Co) 69 Hwy & Corum Rd Excelsior Springs Mo 64024 Tel (816) 637-2114 781-6050 Pres Ralph Haberstock Gen Mgr Kenneth Douglas Sales Mgr Robert Adams Cartridge Prod Mgr Don A Birkeness
Audio: 8-tr
Brand name: Lear Jet

AVTape see A-V Tape Sales Corp

B A S F Systems Crosby Dr Bedford Mass 01730 Tel (617) 271-4000 Pres Guenther Grochla Sales Mgr R Blanck Mkt Planning Mgr Richard Dalessio
Branches: Los Angeles, Calif., 2140 W Olympic Blvd Suite 440 Zip 90006 Tel (213) 386-7023—**Melrose Park, Ill.**, 1800 N 30 Ave Zip 60160 Tel (312) 343-6618—**Clifton, N.J.** 460 Colfax Ave Zip 07013 Tel (201) 473-8424—**Dallas, Tex.**, 2520 Electronic Ln Suite 801 Zip 75220 Tel (214) 358-1494
Audio Open reel
Brand name: BASF

Burlington Audio Tapes Inc 2903 Long Beach Rd Oceanside N Y 11572 Tel (516) 764-3792 Pres Ruth Schwartz VP & Gen & Sales Mgr Rudy Schwartz
Audio: Cassette open reel
Brand name: Shannon

C I M (Coast Ind'l Mfg) Inc., 1132 N. Magnolia, Anaheim, Calif 92801 Tel (714) 821-9990 Pres Arthur Reynolds Gen Mgr Ted Reynolds Sales Mgr John Knox (Dist by Entertainment Business Servs)
Audio: 8-tr cassette open reel

C I Supercart see Cartridge Inds Corp

Cadet Recs Inc 5810 S Normandie Ave Los Angeles Calif 90044 Tel (213) 753-5121 Pres Jules Bihari Tape & Cartridge Div Mgr Donald B Macmillan Sales Mgr Robert Herrington
Branch: Park Ridge, N.J., PO Box 176 Zip 07656 Tel (201) 391-3676 NYC Tel (212) 349-3900 Gen Mgr R Herrington
Audio: 8-tr

Capitol Magnetic Prods (div of Capitol Recs Inc) 1750 N Vine St Los Angeles Calif 90028 Tel (213) 462-6258 Exec VP & Chief Operating Officer A P Cunha Consumer Prods Mktg Mgr H B Jackson Adv Dir John M Ricci
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Audio: 8-tr.
Brand name: CI/Supercart.

Century Cassette Corp., 9301 Wilshire Blvd., Beverly Hills, Calif. 90210. Tel: (213) 274-8943. Pres.: Peter H. Stanton; VP: Paula Nelson.
Audio: Cassette.
Brand name: Century Cassettes.

Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Los Angeles Tel: (213) 659-5950. Pres.: Ed Gamson; Gen. Mgr.: Ray Allen; Div. VP Sales: Hal Wilde; Sales Mgr.: Bob Dunn
Audio: 8-tr., cassette.

Colton Cassette Corp., 340A W. Valley Blvd., Colton, Calif. 92324. Tel: (714) 824-1454. Owners: John Chan, Jack Russell. (Distributor for Jechan Corp./Spectrotape Corp.)

Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-5432. Pres.: Arthur Taylor; Sales, Mktg. & Admin. Dir.: Glenn A. Hart; Eastern Reg'l Mgr.: Gary Schwartz; Nat'l Consumer Sales Dir.: Ted Cohen; Prof. Sales Mgr.: Jerry Bronaugh; Int'l Sales Mgr.: Peter Landskroemer.
Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 466-2481. Western Reg'l Mgr.: Bob Morrison.
Audio: 8-tr., cassette.
Brand name: Columbia, Soundcraft

Compact Cassette, see Pap Inds. Inc.

Concord Communications Systems, 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960.
Video: Cartridge, open reel.

D A K Inds. Inc., 10845 Van Owen St., North Hollywood, Calif. 91605. WATS Tel: (800) 423-2636. Pres. & Gen. & Sales Mgr.: Drew Alan Kaplan.
Audio: Cassette.

D T C, see Data Technology Corp.

Dalsung Ind'l Corp., 1182 Broadway, New York, N.Y. 10001. Tel: (212) 685-5608. Gen. Mgr.: Hongsoon Chun.
Home office: Korea
Audio: Cassette.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Sales Mgr.: Larry Hockemeyer. **Marketing branch: Hauppauge, L.I., N.Y.,** AudioVox Corp., 150 Marcus Blvd. Zip: 11787. Tel: (516) 231-7750. Pres.: John J. Shalam; Gen. Mgr.: Martin Novick.
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)

Data Pak, see Audio-Video Concepts Inc.

Data Technology Corp., 2700 S. Fairview St., Santa Ana, Calif. 92704. Tel: (714) 546-7160. Chief Exec. Officer: Moria Hickson; VP & Gen. Mgr.: Raymond E. Valle.
Audio: Cassette tape transfer reel.
Video: U-matic cassette.
Brand name: DTC.

Dubbings Electronics, see Richmond Rec'g Corp.

Dyna Day Plastics Inc., 1521 E. Avis Dr., Madison Heights, Mich. 48071. Tel: (313) 585-6280. VP & Gen. & Sales Mgr.: Paul Hayes.
Audio: 8-tr., cassette.
Brand name: Dyna Day.

Dynatrack, see Simtek Communications Inc.

Electronic Homes Co., 26-64 Crescent St., Suite 2, Astoria, N.Y. 11102. Tel: (212) 545-3094. Chm.: George T. Saddler; Pres.: Michael Sinan; Gen. Mgr.: Harry Baker; Sales Mgr.: Elias Smyrna.
Audio: Cassette.
Brand name: Toyota.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. Pres.: Harry Schor; VP & Sales Mgr.: Allen Schor.
Audio: 8-tr., cassette, open reel. (SEE ADVERTISEMENT)

Entertainment Business Servs., 7912 S. Vermont Ave., Los Angeles, Calif. 90044. Tel: (213) 836-4288, 752-6054. Nat'l Sales Mgr.: Leonard Marshall. (Distributor for CIM, EM Systems)
Audio: 8-tr. (CIM)

Fidelipac (div. of TelePro Inds.), 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Pres.: D. Boardman; Gen. Mgr.: R. Cappello; Sales Mgr.: Gene Bidum.
Audio: Broadcast NAB-type cartridge

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100.

International Audio, 17905 Sky Park Blvd., Suite L1, Irvine, Calif. 92707. Tel: (714) 556-1787. Pres. & Gen. Mgr.: Felipe Cervantes Sr.; Sales Mgr.: Tish Cervantes
Audio: 8-tr., cassette.
Brand name: International Audio.

International Audio Inc., 2934 Malmo Dr., Arlington Heights, Ill. 60005. Tel: (312) 956-6030. Pres.: Dick Mally; Exec. VP & Gen. Mgr.: John Kozin; Sales Mgr.: Bill Brin.
Audio: 8-tr., cassette.
Brand name: International Audio.

International Cassette Inds. Inc., 16131 Gothard, Huntington Beach, Calif. 92647. Tel: (714) 848-1501. Pres.: Nelson Duenas; VP: Dougles Benson.
Audio: 8-tr., cassette.

Jechan Corp./Spectrotape Corp., 345 W. Valley Blvd., Colton, Calif. 92324. Tel: (714) 825-6744. Pres.: John Chan; Sec'y-Treas. & Gen. Mgr.: Elsie Chan; Sales Mgr.: R. Hathaway. (Dist. by Colton Cassette Corp.)
Audio: Cassette.
Brand name: Mitape.

Lear Jet, see Avsco Inc.

Lenco Plastics, Cassette Div., PO Box 817, Bozeman, Mont. 59715. Tel: (406) 587-8057; WATS Tel: (800) 548-5292. Pres.: Don Leonhardt; Sales Mgr.: Jan Young.
Home office: Lincoln, Neb., Lenco Co. Inc., 3900 N. 68 St. Zip: 68507. Tel: (402) 464-7488. Gen. Mgr.: Daryl O. Chapelle.
Audio: Cassette.

Loranger Mfg. Corp., Entertainment Prods. Div., 5151B Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J.A. Loranger; Gen. Mgr.: Robert Loranger.
Branch: Flanders, N.J., 151Z Rt. 206 Bldg. 2 Zip 07836. Tel: (201) 584-7845. Sales Mgr.: Dan Zingone
Audio: 8-tr.
Brand name: Loranger

M/E Cart., see Tape Servs. Inc.

Magnadyne Corp., PO Box 5365, 20545 S. Belshaw Ave., Carson, Calif. 90749. Tel: (213) 639-2200. Pres.: Barry L. Caren; Gen. Mgr.: Steve Fields. Sales Mgr.: Dave Gurian
Int'l branch: Japan
Audio: 8-tr.

Magnetic Media Corp., 616 Fayette Ave., Mamaroneck, N.Y. 10543. Tel: (914) 698-8660. Pres. & Sales Mgr.: Aaron Wasserstrom; VP: George T. Saddler; Gen. Mgr.: John Cristiano
Int'l branch: Korea
Audio: Cassette

Mann Cassette Inds., 3700 Sacramento, San Francisco, Calif. 94118. Tel: (415) 221-2000 x 50. Pres.: Donald Mann; Gen. Mgr.: Bill Wells; Sales Mgr.: Bob Maionchi
Audio: Cassette.
Brand name: Mann Endless Cassette

Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Gen. Mgr.: Marco Maccaferri; Sales Mgr.: Nicholas Perazzo
Audio: 8-tr., 8-tr. quadraphonic, cassette. (SEE ADVERTISEMENT)

Meister Mfg. Co., 9126 Firestone Blvd., Downey, Calif. 90241. Tel: (213) 861-3198. Pres. & Gen. & Sales Mgr.: J. Meister.
Audio: Aluminum reels
Brand name: Meister.

Meta-Com Inc., 707 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 588-2781. Pres. & Mktg. Dir.: James I. McCann; Sales Mgr.: Phillip T. Levin
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Mitape, see Jechan Corp./Spectrotape Corp.

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Audio & video: Open reel.

Omega, see Ampro Ltd.

Pap Inds. Inc., 95 Orville Dr., Bohemia, N.Y. 11716. Tel: (516) 567-2900. Pres.: Arthur Hoffer; VP & Sales Mgr.: Craig M. Balaban
Branch: Sherman Oaks, Calif., 14011 Ventura Blvd., Suite 501. Zip: 91403. Tel: (213) 990-5163. Sales Mgr.: Walter V. Peters
Audio: 8-tr., cassette
Brand name: Compact Cassette, Pap, TDH. (SEE ADVERTISEMENT)

Plastic Reel Corp. of America, 640 S. Commercial Ave., Carlstadt, N.J. 07072. Tel: (201) 933-9125
Audio & video: Open reel

Plastic Ware, see Richmond Rec'g Corp.

Polyline Corp., 1241 Rand Rd., Des Plaines, Ill. 60016. Tel: (312) 298-5300. Pres.: John Kaiser; Sales Mgr.: Rick Jarosz
Audio & video: Plastic reels.

R C A Electronic Components, 415 S. Fifth St., Harrison, N.J. 07029. Tel: (201) 485-3900.

R S C, see Royal Sound Co. Inc.

Recortec Inc., 777 Palomar Ave., Sunnyvale, Calif. 94086. Tel: (408) 735-8821. Pres. & Gen. Mgr.: Lester H. Lee; Program & Sales Mgr.: William F. Lawless.
Audio: Cassette. (SEE ADVERTISEMENT)

Richmond Rec'g Corp., 75 Rockefeller Plaza, New York, N.Y. 10020. Tel: (212) 489-6370. Pres.: H.W. Hainick; Exec. VP; Hugh Landy; Sales Mgr.: David Grant.
Branch: Hollywood, Calif., PRC Rec'g Co., 8265 Sunset Blvd., Suite 109. Zip: 90046. Tel: (213) 654-5602. VP Sales: Richard Ware.
Plant: Richmond, Ind., Dubbings Electronics, 1600 Rich Rd. Zip: 47374. Tel: (317) 962-9511. Plant Mgr.: Gerald E. Sharp; Sales Mgr.: Curt Albright.
Audio: Cassette.
Brand name: Plastic Ware.

Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt.
Audio: 8-tr., open reel.

Robins Inds. Corp., 75 Austin Blvd., Commack, L.I., N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Gen. Mgr.: Warren Muselbach; VP Sales: Jack Friedland; Dist. Sales Mgr.: Frank Glassman.
Audio: Open reel. (SEE ADVERTISEMENT)

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan; Gen. Mgr.: L. Bernard.
Audio: 8-tr., cassette, open reel.
Brand name: RSC.

Sentry Inds. Inc., 221 N. MacQuesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Gen. Mgr.: Barry Rosen; Sales Mgr.: Norman Marshak.
Audio: 8-tr., cassette.
Brand name: Sentry.

Shannon, see Burlington Audio Tapes Inc.

Shape Symmetry & Sun Inc., Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres. & Sales Mgr.: Anthony L. Gelardi.
Audio: 8-tr., 8-tr. quadraphonic, cassette. (SEE ADVERTISEMENT)

Sicom Electronics Corp., 33026 Capitol, Livonia, Mich. 48150. Tel: (313) 261-8650. Pres.: D.D. Merry; VP Sales: S.R. Wagler.
Audio: 8-tr.
Brand name: Snapak.

Simpac Int'l Inc., 369 San Miguel Dr., Suite 365, Newport Beach, Calif. 92660. Tel: (714) 644-6857. Pres.: George A. Martinez; Gen. Mgr.: Artyv T. Tisdail; Sales Mgr.: Paul J. Burns.
Audio: Cassette.
Brand name: Simpac.

Simtek Communications Inc., 2061 Broadway, New York, N.Y. 10023. Tel: (212) 595-7126. Pres.: D. Richard Kraus; Sales Mgr.: Ray Fournier.
Audio: 8-tr., cassette.
Brand name: Dynatrack Eight Mark III (8-tr.), Dynatrack (cassette).

Snapak, see Sicom Electronics Corp.

Soundcraft, see Columbia Magnetics.

Spectrotape Corp., see Jechan Corp./Spectrotape Corp.

T D H, see Pap Inds. Inc.

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Pres.: S. Okiyama; Mktg. Mgr.: Ken Kohda; Sales Mgr.: Bud Barger.
Branches: Irvine, Calif., 17072 Daimler St. Zip: 92705. Tel: (714) 557-3460. Sales Mgr.: Sandy Cohen—**Chicago, Ill.,** 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222. Sales Mgr.: Tom Ebeling.
Audio: Cassette.
Brand name: TDK.

Tape Servs. Inc., 7015 Westfield Ave., Pennsauken, N.J. 08110. Tel: (609) 665-3323. Pres.: William F. Mulcahy; Sales Mgr.: Michael T. Mulcahy.
Audio: 8-tr.
Brand name: M/E Cart.

Tape-Tronics Inc., 750 E. Mandoline, Madison Heights, Mich. 48071. Tel: (313) 588-8281.
Audio: 8-tr., cassette.

Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; VP Mktg.: James S. Arrington; Broadcast & Ind'l Sales Mgr.: Sid Kitrell; Educational Prods. Sales Mgr.: James Dow; Adv. Dir.: Peter Schwarz.
Audio: NAB-type cartridges.
Brand name: Telex.

Toyota, see Electronic Homes Co.

Trans-Am Inds. Inc., 845 Broad Ave., Ridgefield, N.J. 07657. Tel: (201) 945-2000. Pres.: Marvin Donalds.
Audio: Cassette. (SEE ADVERTISEMENT)

U T C, see Universal Tape Corp. Inc.

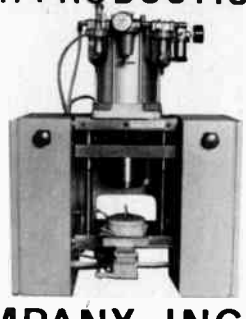
Unitape Corp., 1900 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 645-3025. Pres.: Morris Cabasso; Gen. Mgr.: Bill Phillips; Sales Mgr.: Jack Cabasso.
Audio: 8-tr., cassette, open reel.

Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger.
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Pacific Eye & Ear Co. Inc., 6671 Sunset Blvd., Hollywood 90028. Tel: 464-7358. Pres. & Gen. Mgr.: Tony Grabois; Sales Mgr.: Dean Marion.
Branch: New York, N.Y.

Queens Envelope of California, 2838 E. Pico Blvd. Zip: 90023. Tel: 264-1101. VP: Joseph Infuso
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Rainbo Rec. Mfg. Corp., 1738 Berkeley St., Santa Monica 90404. Tel: 829-3476. Pres.: Jack G. Brown; Gen. Mgr.: Ben Sheldon; Sales Mgr.: Bea Langham.

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Reliance Plastics & Packaging Div., Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills 11375. Tel: 544-9800. Pres.: Marshall Weingarden.

Shepard Printing Corp., 233 Spring St. Zip: 10013. Tel: 255-1930. Pres.: Philip M. Rosenbloom.

Edward R. White Inc., 18 E. 41 St. Zip: 10017. Tel: 687-2167. Pres. & Sales Mgr.: Lawrence Goldstein; Gen. Mgr.: Rubin Goldstein. (SEE ADVERTISEMENT)

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Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel: 268-3401. Pres.: Howard N. Gilmore; VP, Gen. & Sales Mgr.: Sam Mattioli. (Sleeves only)

Imperial Pacific Sales Corp., 4522 Brazil St. Zip: 90039. Tel: 245-8583. Gen. Mgr.: Linc Stegman. (Jackets only)
Home office: Brooklyn (New York Metropolitan Area) N.Y., Imperial Paper Box Corp.

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974.
Home office: Great Neck, L.I., N.Y.

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Modern Album of California Inc., 3104 Van Owen St., Burbank 91510. Tel: 845-7655, 849-5763. Pres.: William Pine, Gen. Mgr.: Raymond Gardocki. (Jackets only)
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Branch: New York, N.Y.

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Home office: New York, N.Y., Queens Lithographing Corp.

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W. D. Bailey & Assocs., 3287A LaVenture Dr., Chamblee 30341. Tel: 451-7048. Gen. Mgr.: William D. Bailey Jr.
Home office: Clarence, N.Y., Mark Educational Rec'gs Inc.

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Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 642-9161. Pres.: Donald W. Kosterka; Sales Mgr.: James A. Ladwig. Plant: 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Gen. Mgr.: Donald W. Kosterka.

Bruce Packaging Co., 8025 N. Kenneth Ave., Skokie 60076. Tel: 583-2818. Pres.: Joseph Halperin. (Sleeves only)

Instan Prods. Corp., 5807 W. Division St. Zip: 60651. Tel: 379-8850. Pres.: Peter Rill; VP: Larry Woodfield.

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Rutgers Packaging Corp., 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. (Sleeves only)

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Artco Press Inc., 133 S. Sixth St. Zip: 47808. Tel: 232-0926. Pres.: James Royse Jr.; Gen. Mgr.: Charles Ray; Sales Mgr.: Don Wilson. (Jackets only)

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), Fort Harrison Ind'l Park. Tel: 466-9841.
Home office: Great Neck, L.I., N.Y.

Modern Album of Indiana Inc., 1299 Voorhees St. Zip: 47808. Tel: 235-6001. Pres. & Gen. Mgr.: Richard Fields. (Jackets only)
Home office: Hauppauge, L.I., N.Y., Modern Album & Finishing Co. Inc.

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NEW YORK

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Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), Community Dr. Zip: 11022. Tel: 487-0200.
Branches: Los Angeles, Calif., Terre Haute, Ind., New York, N.Y.

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Modern Album & Finishing Co. Inc., Gilpin Ave. Zip: 11787. Tel: 234-1100; NYC Tel: (212) 291-7600. Pres.: G.D. Thomas; Exec. VP: R.A. Froehlig. (Jackets only)
Branches: Burbank (Los Angeles Metropolitan Area), Calif., Modern Album of California Inc., Terre Haute, Ind., Modern Album of Indiana Inc.; Nashville, Tenn., Modern Album of Tennessee Inc.
Int'l branch: Canada, Modern Album of Canada Ltd.

• HICKSVILLE, L.I. (Area Code 516)

Andrews-Nunnery Envelope & Paper Corp. (sub. of Viewlex Inc.), 74 Alpha Plaza. Zip: 11802. Tel: 931-6500. Pres.: Stuart M. Andrews Jr.; Sales Mgr.: John Muller. (Sleeves only)
Nat'l Sales office: New York, N.Y., Viewlex Custom Servs.

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Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. Pres.: William Brown; Sales Mgr.: Bob Sokolow. (SEE ADVERTISEMENT)

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake.

Imperial Paper Box Corp., 252 Newport St., Brooklyn 11212. Tel: 346-6100. Pres. & Gen. Mgr.: Louis Sukoff; Sales Mgr.: Samuel Felder. (Jackets only)
Branches: Los Angeles, Calif., Imperial Pacific Sales Corp.; Indianapolis, Ind., Imperial Packaging Co. Inc.

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), 18 E. 48 St. Zip: 10017. Tel: 752-4670. (Sales office only)
Home office: Great Neck, L.I., N.Y.

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller.

Mac Murray Press Inc., 10 Jones St. Zip: 10014. Tel: 924-1530. Pres., Gen. & Sales Mgr.: Max Finesmith.

Pacific Eye & Ear Co. Inc., 18 E. 48 St. Zip: 10017. Tel: 755-2515. Sales Mgr.: Mike Maslow.
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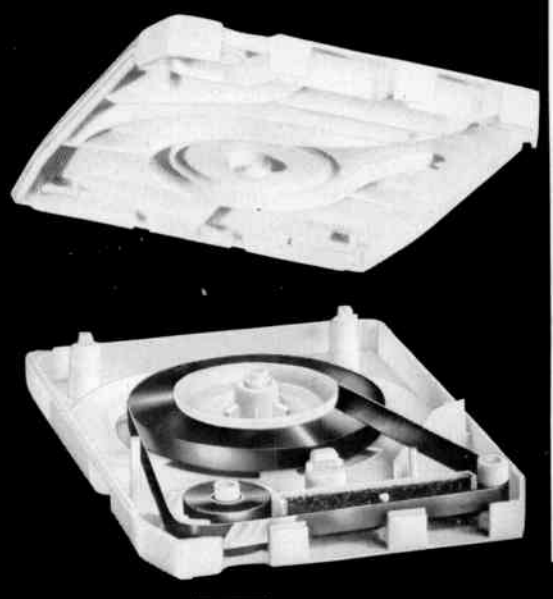
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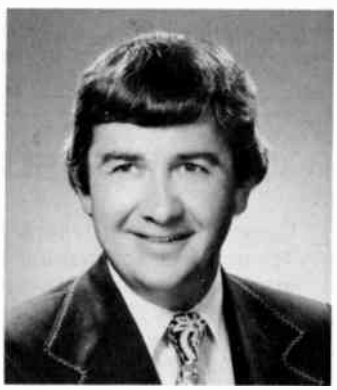
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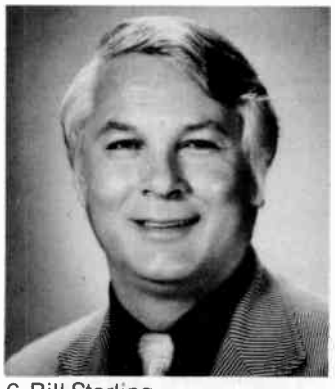
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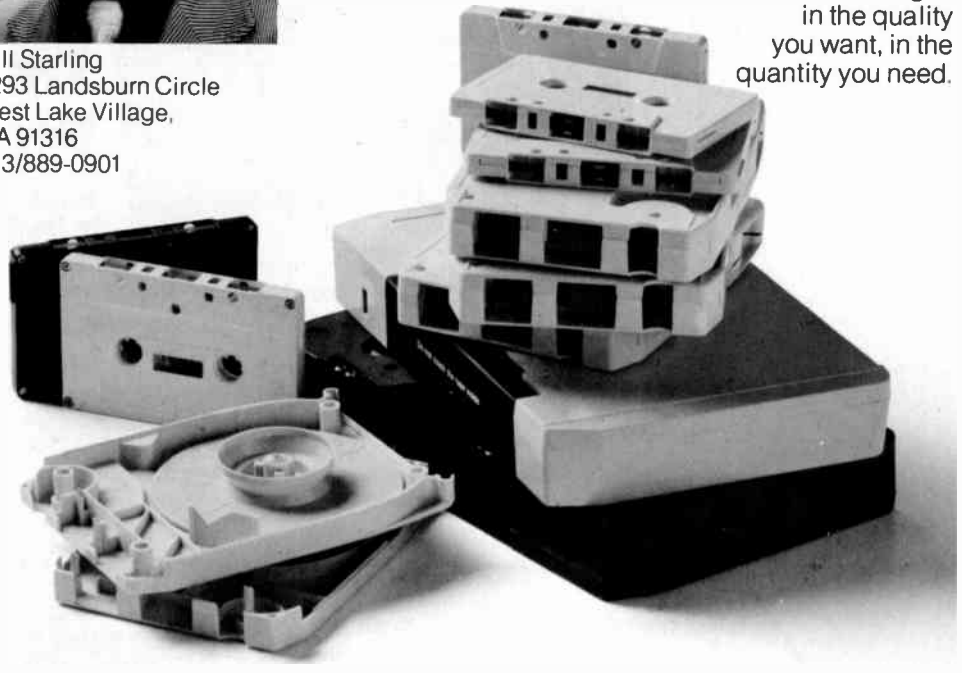


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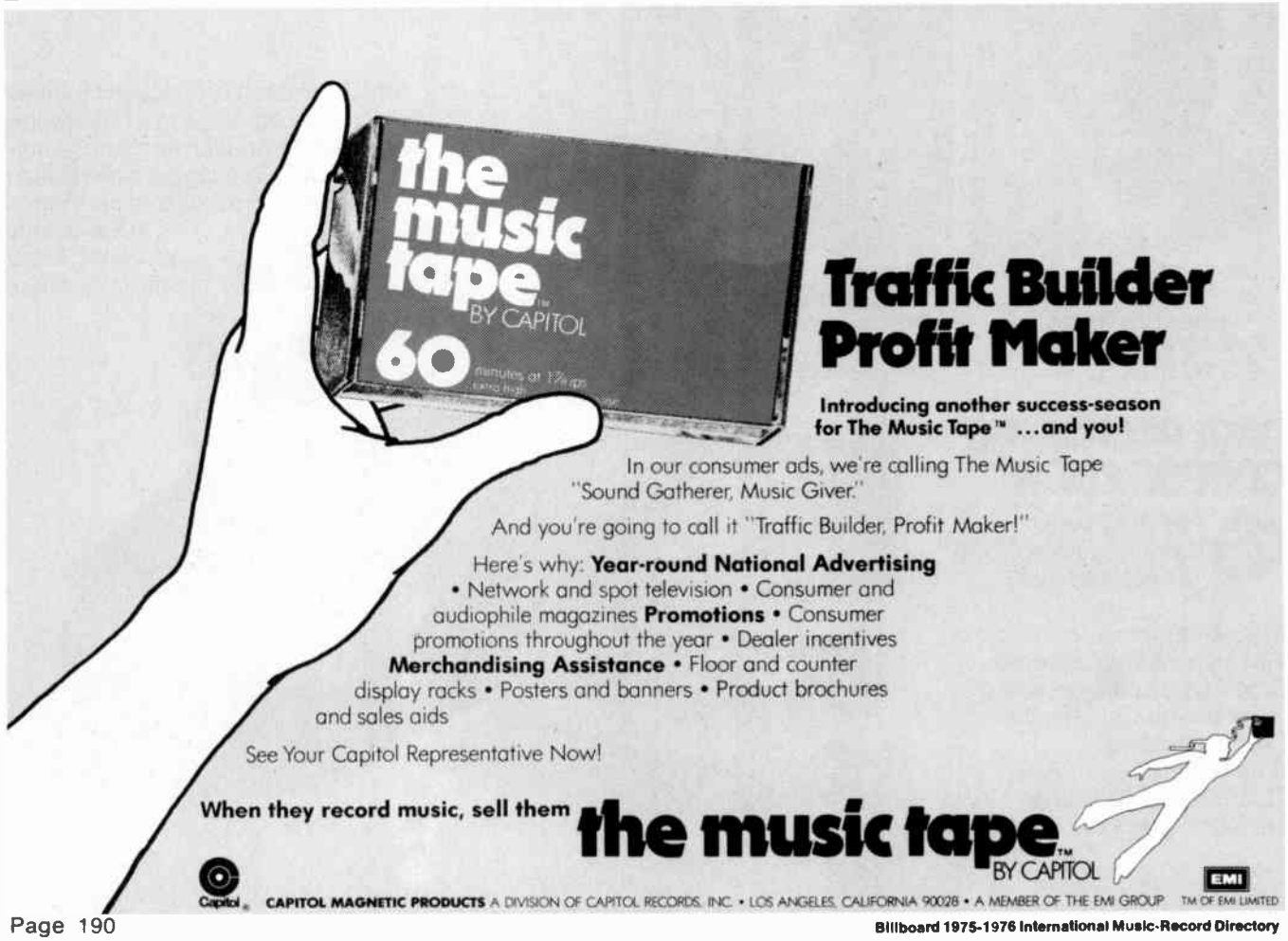
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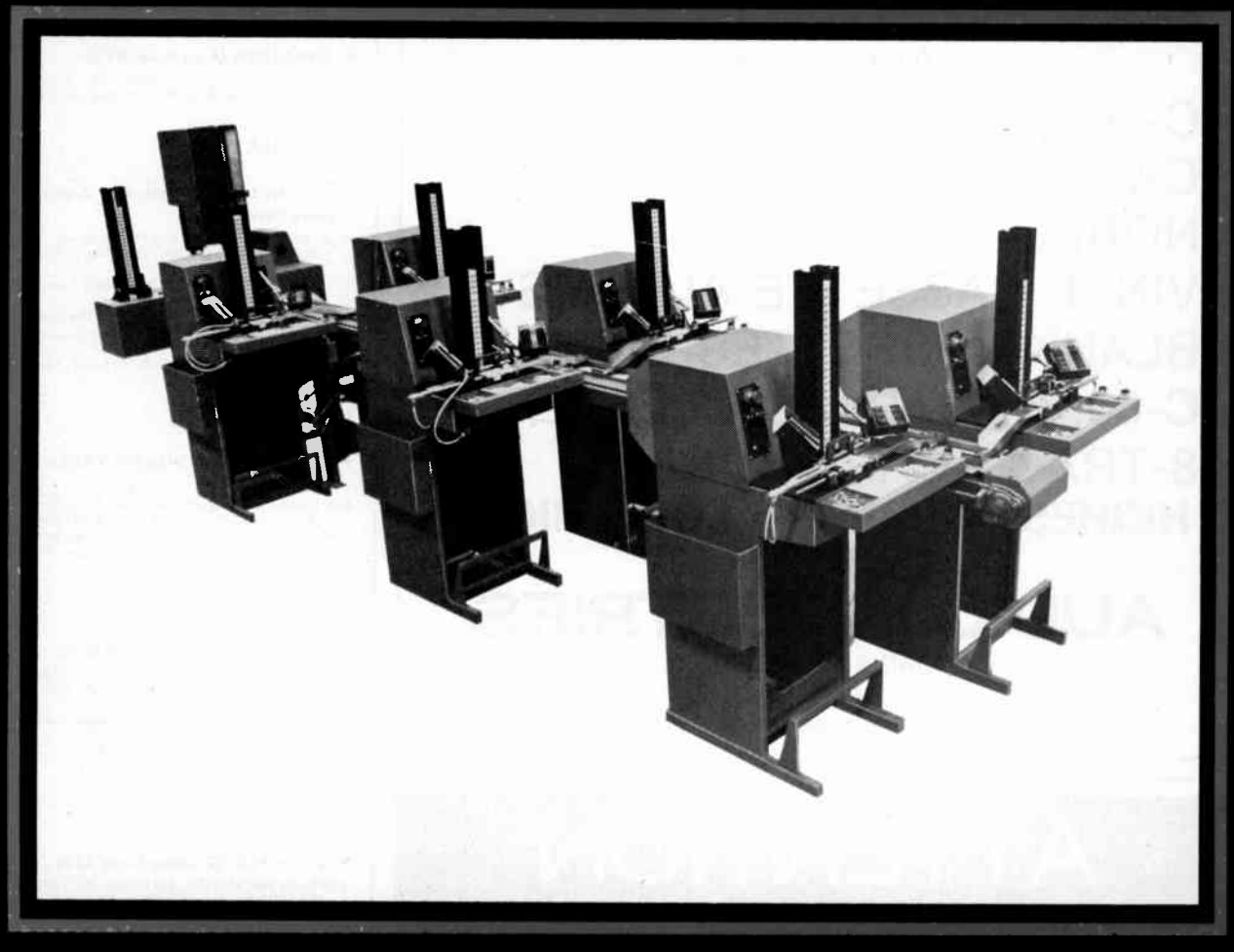
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Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller.

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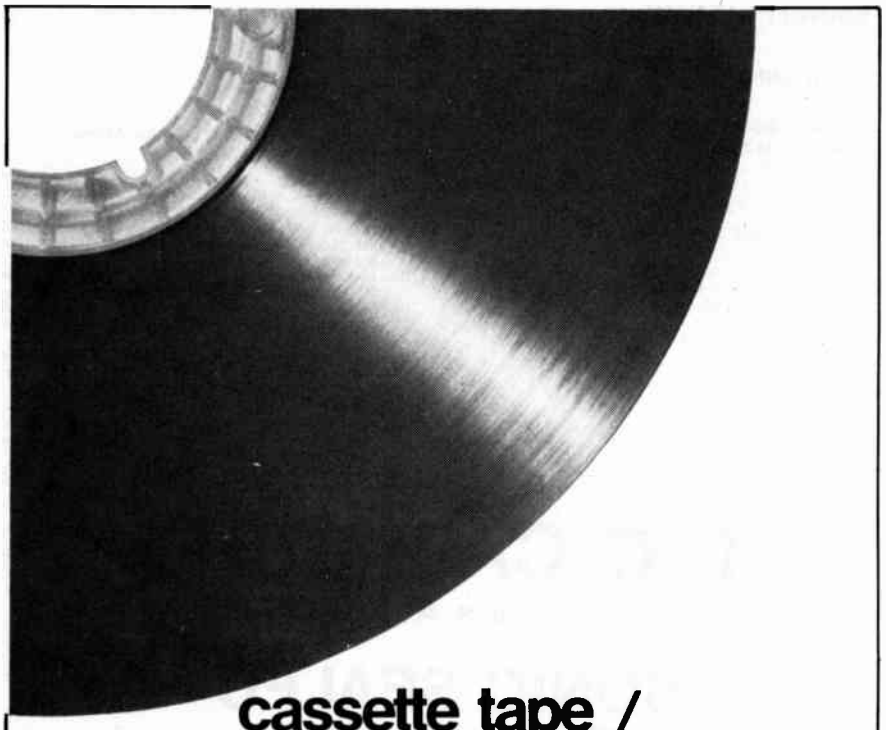
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- **NEW YORK METROPOLITAN AREA (Area Code 212)**

Alpak Supply Corp., 47 W. 34 St. Zip: 10001. Tel: 563-1328. Pres. Al Cantor; Gen. Mgr.: Burt Migdal; Sales Mgr.: Sandra Cantor.
Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. Pres.: William Brown; Sales Mgr.: Bob Sokolow. (SEE ADVERTISEMENT)
Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake.
Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth 11378. Tel: 894-5155. Pres. & Sales Mgr.: Leslie Dame; Gen. Mgr.: A. Alexander. (SEE ADVERTISEMENT)
Marvell Pharmacal & Packaging Co., 230 W. 17 St. Zip: 10011. Tel: 929-8435. VP: Barry Berman.

- **PLAINVIEW, L.I. (Area Code 516)**

Delrama Int'l, 37 Newtown Rd. Zip: 11803 Tel. 293-8740. Pres.: Thomas Della-Rocca; Gen. Mgr.: A. Herman; Sales Mgr.: S. Frank.

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Record-Rama, 635 Butler St. Zip: 15223. Tel: 781-2155. Owner: Paul C. Mawhinney.

RECORD PROCESSING EQUIPMENT MANUFACTURERS/ IMPORTERS

Al-Be Inds. Inc., 16633 Minnesota Ave., Paramount, Calif. 90723. Tel: (213) 636-2563. Pres. & Sales Mgr.: A.O. Bedard; VP & Gen. Mgr.: D.J. Shaw.
Product: Matic preplasticizer.

Alco Research & Engineering Inc., 6201 Santa Monica Blvd., Hollywood, Calif. 90038. Tel: (213) 466-1101. Pres.: Lester A. Cottrell; Gen. Mgr.: Wayne O. Karson.
Chief product: Hydraulic presses.
Brand name: Pressa. (SEE ADVERTISEMENT)

Aragon (div. of Certain-teed Machinery Corp.), 875 Hickory, McPherson, Kan. 67460. Pres.: Peter Heilmayr.
Product: Vertical extruders. (SEE ADVERTISEMENT)

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-4870. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole.
Int'l branch: France.
Chief product: Presses, plating systems.
Brand name: Hamilton Mfg., Audio Matrix. (SEE ADVERTISEMENT)

Audio Matrix, see Audiomatic Corp.

Container-Kraft Inc., 8321 De Celis Pl., Sepulveda, Calif. 91343. Tel: (213) 893-9721. Pres.: A.M. Garson; Gen. Mgr.: E. Sundiam; Sales Mgr.: Harry Krigsman.
Chief product: Shrink film packaging machinery.

D D W Inc., see SMT.

Diacoustic Lab., 1063 Vine St., Hollywood, Calif. 90038. Tel: (213) 467-5121. Owner & Pres.: Ernest M. Knight; Gen. Mgr.: L.M. Hildebrand; Sales Mgr.: J.K. Wirth.
Chief product: Cutting styli.

Finebilt Mfg. Co., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP: Joseph Bouzaglou.
Chief product: Record presses & molds, flash trimmers, extruders, high speed electrical plating equip., shrink wrapping machines. (SEE ADVERTISEMENT)

Hamilton Mfg. (div. of Valley Metallurgical Processing Co. Inc.), 510 First Ave., West Haven, Conn. 06516. Tel: (203) 933-1625. Pres.: Stanley Roczynski; Gen. Mgr.: Chester Roczynski; Sales Mgr.: Joseph Roczynski. (Dist. by Audiomatic).
Chief product: Molds, presses, accessory equip.

Kalny Mdsg., Community Dr., Great Neck, L.I., N.Y. 11022. Tel: (516) 487-0200.
Branch: Los Angeles, Calif., 4800 S. Santa Fe Ave. Zip: 90058. Tel: (213) 583-8974.
Product: Shrink packaging film.

M. Latter Mfg. & Sales, 5050 Venice Blvd., Los Angeles, Calif. 90019. Tel: (213) 933-7646. Owner: Melvin Latter.
Chief product: Shrink packaging equip.

Lened Int'l Corp., 489 Henry St., Elizabeth, N.J. 07201. Tel: (201) 354-5205. Pres. Joseph Flusfeder.
Chief product: Extruders, hydraulic systems, jacket making equip., presses & pressing & processing equip.
Brand name: Lened Inc. (SEE ADVERTISEMENT)

Magnadyne Corp., PO Box 5365, 20545 S. Belshaw Ave., Carson, Calif. 90749. Tel: (213) 639-2200. Pres.: Barry L. Caren; Gen. Mgr.: Steve Fields; Sales Mgr.: Dave Gurian.
Int'l branch: Japan.
Product: Shrink packaging equip.

Maple Clamp Corp., 1278 Underwood Ave., San Francisco, Calif. 94124. Tel: (415) 822-8855. Pres.: Paul Joulsohn.
Chief product: Record punches & trimmers.

Mastercraft Rec. Plating Inc., 609 W. 51 St., New York, N.Y. 10019. Tel: (212) 265-6040. Pres.: Len Frank; Gen. Mgr.: David Moldauer.
Product: Plating equip.

Musical Prods. Inc., 521 W. 26 St., Chicago, Ill. 60616. Tel: (312) 225-9117.
Chief Product: Plating equip.

Nelson Machine Works Inc., Hydraulic Div., 12615 S. Main St., Los Angeles, Calif. 90061. Tel: (213) 754-2823. Pres. & Gen. Mgr.: Harold R. Nelson.
Product: Pneumatic hydraulic no post presses.

Pressa, see Alco Research & Engineering Inc.

Research Craft Corp. (div. of United Artists Recs. Inc.), 1011 N. Fuller Ave., Los Angeles, Calif. 90046. Tel: (213) 876-3440.
Chief product: Extruder compounders.

Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt.
Chief product: Vinyl salvage equip., custom rec. punch-out machinery.

S M T (Southern Machine & Tool Corp.), Coleman Bldg., Suite 322, 3716 Hillsboro Rd., Nashville, Tenn. 37215. Tel: (615) 383-4406. Pres. W.S. Westermann.
Product: 7" & 12" completely automated presses, manual 4-post presses, extruders, stamper forming tooling.
Brand name: SMT, Shure-Shot.

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Stevenson Packaging Equip. Co. Inc., 20434 Corisco, Chatsworth, Calif. 91311. Tel: (213) 998-1512.
Chief product: Shrink film packaging equip.

Sure-Shot, see SMT.

Worldex Mfg. Co. Ltd., 1212 N. La Brea Ave., Hollywood, Calif. 90038. Tel: (213) 466-3324. Pres.: Louis R. Baptista; Gen. Mgr.: Claudio Jara.
Chief product: Record presses, electroplating plants.

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A A, see Audio Accessories Co.

A D E, see Audio Dynamic Ents. Inc.

A S I (Audiotek Systems Inc.), 711 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 521-7631. Pres.: Dan R. Holmes; Gen. Mgr.: J.M. Miller; Sales Mgr.: Wes Hayne. (Blank only)
Audio: Cassette.

A/V Paragon, see Universal Tape Corp.

A-V Tape Sales Corp., PO Box 1082, 580 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 569-7000. Pres.: A.F. Etro; Sales Mgr.: V.J. Carabello.
Audio: 8-tr., cassette, open reel.
Brand name: AVTape.

Abbey Tape Dupl'rs, 5358 Cartwright Ave., North Hollywood, Calif. 91601. Tel: (213) 877-3136. Owner & Gen. Mgr.: Norman C. Cooke. (Blank only)
Audio: Cassette.

Accurate Sound Co., 114 Fifth Ave., Redwood City, Calif. 94063. Tel: (415) 365-2843. Owner: Ronald M. Newdoll. (Raw only)
Branch: Euless, Tex., 1206 Euless Blvd., Suite 106. Zip: 76039. Tel: (817) 267-3911. Sales Mgr.: Jim Anderson.
Audio: 8-tr., cassette, open reel.

Advent Corp., 195 Albany St., Cambridge, Mass. 02139. Tel: (617) 661-9500. Pres. & Gen. Mgr.: H.E. Kloss; Prod. Mgr.: Andrew G. Petite; Sales Mgr.: Frank Reed. (Blank only)
Audio: Cassette
Brand name: Advent.

Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100. Pres.: Robert A.M. Coppenrath; VP Mktg.: A.P. Germer; Sales & Technical Mgr.: Maria A. Curry. (Raw only)
Sales offices: Brisbane, Calif., 1 West Hill Dr., Crocker Ind'l Park. Zip: 94005. Tel: (415) 467-2330. Mgr.: James Heller—**Glendale, Calif.,** 1025 Grand Central Ave. Zip: 91201. Tel: (213) 246-8141. Mgr.: Arthur Carleton—**Atlanta, Ga.,** 1019-C Collier Rd. NW. Zip: 30318. Tel: (404) 355-7450. Mgr.: Forrest Cole—**Chicago, Ill.,** 6901 N. Hamlin Ave. Zip: 60645. Tel: (312) 267-9100. Mgr.: Ralph Bennett—**Waltham, Mass.,** 460 Totten Pond Rd. Zip: 02154. Tel: (617) 890-5430. Mgr.: Eli Newman—**New York, N.Y.,** 31 E. 28 St. Zip: 10016. Tel: (212) 685-6641—**Dallas, Tex.,** 1355 Conant St. Zip: 75207. Tel: (214) 631-7290. Mgr.: Richard Korte.
Audio: Cassette, mastering tape.
Brand name: Ferro Dynamic, High Density, Low Noise.

Akai America Ltd., 2139 E. Del Amo Blvd., Compton, Calif. 90220. Tel: (213) 537-3880.
Video: Open reel.

Allison Audio Prods. Inc., 1290 Motor Pkwy., Hauppauge, L.I., N.Y. 11787. Tel: (516) 234-2010. Pres.: Louis Ligator; Gen. Mgr.: Rainer Zopfy; Sales Mgr.: Abe Chayet. (Blank only)
Audio: 8-tr., cassette.

American Sound Corp., 3319 E. Ten Mile Rd., Warren, Mich. 48091. Tel: (313) 539-2900. Pres.: Frank Day; VP & Gen. & Sales Mgr.: Paul Hayes. (Blank only)
Audio: 8-tr., cassette.
Brand name: American Sound.

American Tape Corp., 11 Teaneck Rd., Ridgefield Park, N.J. 07660. Tel: (201) 641-5202; NYC Tel: (212) 765-1820. Pres.: Donald Gabor; Sales Mgr.: George Kurtz; Office Mgr.: K. Marani. (Blank only)
Audio: 8-tr., open reel.

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-3887.
Branches: Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—**Atlanta, Ga.,** 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—**Elk Grove Village, Ill.,** 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—**Bethesda, Md.,** 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—**Hackensack, N.J.,** 75 Commerce Rd. Zip: 07601. Tel: (201) 489-7400—**Dallas, Tex.,** 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100.
Audio: 8-tr., cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.
Brand name: Ampex; mastering, rec'g & dupl'g tape—Grand Master.

Ampro Ltd., 420 Lexington Ave., New York, N.Y. 10017. Tel: (212) 683-7786. Cable: TAPEXXRON. Telex: 425233. Gen. Mgr.: Manuel Kopelman; VP Sales: Claude Gentil. (Blank only)
Int'l branch: Netherlands.

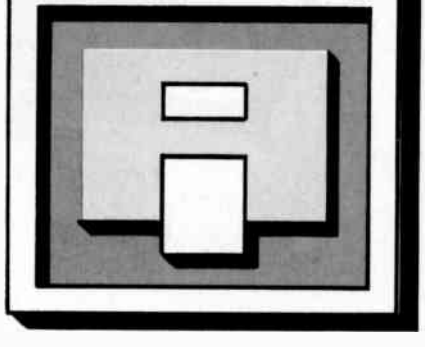
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Audio: 8-tr
Brand name: Andol, Prestige

Aries Int'l, 1380-D NW 65 Ave., Plantation, Fla 33313 Tel (305) 581-5426 Owner, Dir & Sales Mgr Ed Shaw, Gen Mgr John Aiken. (Blank only)
Int'l branch: Jamaica, X9 Electronics
Audio: 8-tr., cassette.
Brand name: X9

Associated Audio Servs, Inc., 14-16 Willett Ave., Port Chester, N.Y. 10573 Tel (914) 937-5129/5411 Pres Robert L. Piselli; Gen. Mgr. Allan C. Johnson (Blank only)
Audio: Cassette.

Athenia Inds Inc., 90 Brighton Rd., Clifton, N.J 07012 Tel (201) 471-8044 Pres & Gen & Sales Mgr. Charles Beres Jr. (Blank only)
Audio: Cassette
Brand name: Athenia Inds

Audio Accessories Co., Box 628, Rt 1, Batavia, Ill 60510 Tel (312) 879-5998 Sales Mgr. John S Maloney (Blank only)
Audio: 8-tr., endless loop cassette.
Video: ¾" U-matic.
Brand name: AA.

Audio Artists Ltd., PO Box 7, St. Charles Rd. & Main Pl., Wheaton, Ill. 60187 Tel (312) 668-6682. Pres Arne Gustafson. (Blank only)
Audio: Cassette.

Audiocraft Rec'g Co., 915 W Eighth St., Cincinnati, Ohio 45203. Tel (513) 241-4304 Pres & Gen Mgr Earl T. Herzog Jr (Blank only)
Audio: Cassette.
Brand name: Audiocraft

Audio Dimension, see Unitape Corp

Audio Dynamic Ents. Inc., 1281 Logan St., Bldg. A, Costa Mesa, Calif 92626 Tel (714) 549-2271 Pres. Gene Edwards; Gen. Mgr. Frank Andres; Sales Mgr. Fred Wallace (Blank only)
Audio: 8-tr., cassette, open reel
Brand name: ADE.

Audiodyne Co., PO Box 825, San Jose, Calif. 95106 Tel (408) 287-3520 Pres. Louis R Chiaramonte (Blank only)
Audio: 8-tr., cassette
Brand name: Audiodyne.

Audio Fax, see Cassettes Inc.

Audio Inds, Inc., Broad & Linden Aves., Ridgefield, N.J 07657. Tel (201) 945-4545 Pres Michael S Thaler
Audio: 8-tr., cassette, open reel. (SEE ADVERTISEMENT)

Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif 90248. Tel (213) 532-2950. Chm & Pres. John J Kane; Sr. VP Int'l Peter Hughes, Sr. VP Finance Lee Lockard; Sr. VP Mfg Mort Jacobson, Sr. VP Sales Jim O'Keefe.
Branches: Irvine, Calif., 2602 Michelson Dr. Zip 92664 Tel. (714) 833-0020—**Indianapolis, Ind.,** 6800 E. 30 St. Tel (317) 546-4991—**New York, N.Y.,** 2 Penn Plaza. Zip 10001. Tel (212) 594-9400.
Int'l branches: Canada, Mexico, Portugal, Switzerland.
Audio: 8-tr., cassette, open reel.
Brand name: Audio Magnetics, Tracs. (SEE ADVERTISEMENT)

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel (212) 582-5870. Pres Milton B. Gelfand; VP Sales Timothy A. Cole. (Raw only)
Int'l branch: France.
Audio: 8-tr., cassette, open reel. (SEE ADVERTISEMENT)

Audiopak, see Capitol Magnetic Prods

Audiotape, see Capitol Magnetic Prods.

Audio/Tek Inc., 503-F Vandell Way, Campbell, Calif 95008. Tel (408) 378-5586 Pres. Robert W Kratt. (Blank only)
Audio: 8-tr., cassette.

Audio-Video Concepts Inc., 5408 Silver Hill Rd., Suite 501, Suitland, Md. 20028. Tel (301) 568-5836 Pres & Sales Mgr Edward P Helvey Jr.; Gen. Mgr. John Caughman.
Audio: 8-tr., cassette, open reel
Brand name: AVCon.

AudioVox Corp., see Data Packaging Corp

AVCon, see Audio-Video Concepts Inc.

AVTape, see A-V Tape Sales Corp.

B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel (617) 271-4000. Pres. Guenther Grochla; Sales Mgr. R Blanck; Mkt. Planning Mgr. Richard Dalessio.
Branches: Los Angeles, Calif., 2140 W. Olympic Blvd., Suite 440. Zip 90006 Tel (213) 386-7023—**Melrose Park, Ill.,** 1800 N. 30 Ave. Zip 60160 Tel (312) 343-6618—**Clifton, N.J.,** 460 Colfax Ave. Zip 07013. Tel (201) 473-8424—**Dallas, Tex.,** 2520 Electronic Ln., Suite 801 Zip 75220 Tel (214) 358-1494.
Audio: Blank—8-tr., cassette, open reel, raw—cassette
Video: Blank—½" EIAJ open reel.
Brand name: BASF

Bell & Howell, Wilding Div./Video Systems, 2411 Howard St., Evanston, Ill. 60202. Tel (312) 491-6800. VP E L. Walsh; Opns. Mgr. T.R. DeMaeyer; Account Supervisors R.L. Yaseen, Peter F. Neulist. (Blank only)
Video: ¾" U-matic, ½" EIAJ open reel.

Bethany Fellowship Inc., 6820 Auto Club Rd., Minneapolis, Minn 55438 Tel (612) 944-2121 Gen. Mgr. David Lovestrand; Sales Mgr. Terry Frazerhurst (Blank only)
Audio: Cassette.

Boddie Rec Mfg & Rec'g Inc., 12202 Union Ave., Cleveland, Ohio 44105. Tel (216) 752-3440 Pres & Gen. Mgr. Thomas R. Boddie; Sales Mgr Dennis R Boddie. (Blank only)
Audio: Cassette.

Brand 5, see Robins Inds. Corp.

Burlington Audio Tapes Inc., 2903 Long Beach Rd., Oceanside, L.I., N.Y. 11572. Tel (516) 764-3792 Pres. Ruth Schwartz; VP & Gen & Sales Mgr. Rudy Schwartz.
Audio: Blank—8-tr., cassette, open reel; raw—cassette, open reel.
Brand name: Shannon.

C I M (Coast Ind'l Mfg.) Inc., 1132 N. Magnolia, Anaheim, Calif. 92801. Tel (714) 821-9990. Pres.: Arthur Reynolds; Gen. Mgr.: Ted Reynolds; Sales Mgr. John Knox.
Audio: Blank—8-tr., cassette, open reel; raw—8-tr., cassette.
Brand name: Coastgold.

Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel (213) 753-5121. Pres. Jules Bihari; Tape & Cartridge Div. Mgr. Donald B. Macmillan; Sales Mgr. Robert Herrington.
Branch: Park Ridge, N.J., PO Box 176 Zip 07656 Tel (201) 391-3676; NYC Tel (212) 349-3900 Gen. Mgr. R. Herrington. (Blank only)
Audio: 8-tr

Cantor Corp., 26 W. Nottingham Rd., Dayton, Ohio 45405 Tel (513) 277-6571. Pres. Gierr Aakhus; Treas Guy T. Kennedy. (Blank only)
Int'l branch: Norway.
Audio: Cassette.
Brand name: Cantor.

Capitol Magnetic Prods (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028. Tel (213) 462-6258. Exec. VP & Chief Operating Officer A.P. Cunha; Consumer Prods. Mktg. Mgr H.B. Jackson; Adv. Dir John M. Ricci.
Sales offices: Los Angeles, Calif., 3117 San Fernando Rd. Zip 90065 Tel (213) 255-5103—**Atlanta, Ga.,** 1670 NE Freeway Access Rd Zip 30329. Tel (404) 321-5441—**Niles, Ill.,** 6401 Gross Point Rd Zip 60648. Tel (312) 647-8338—**Germantown, Md.,** Century XXI, 20030 Century Blvd Zip 29767 Tel (301) 428-0795—**Dedham, Mass.,** 235 Elm St. Zip 02026. Tel (617) 329-5777—**Madison Heights, Mich.,** 550 E. Mandoline St. Zip 48071 Tel (313) 583-9600—**New York, N.Y.,** 1370 Ave. of the Americas Zip 10019. Tel (212) 757-7470—**Cleveland, Ohio,** 7777 Exchange St. Zip 44125 Tel (216) 524-8940—**Dallas, Tex.,** 6730 Oakbrook Blvd. Zip 75235 Tel (214) 638-0784.
Audio: Raw—8-tr., cassette, open reel; blank—8-tr., cassette, open reel.
Brand name: Raw—Audiotape, Audiopak; blank—The Music Tape by Capitol, Capitol (SEE ADVERTISEMENT)

Cartridge Control Corp., 2091 Faulkner Rd. NE, Atlanta, Ga 30324. Tel (404) 633-4577. Pres.: R D. Comstock; VP & Gen Mgr Bill Evans (Blank only)
Audio: 8-tr., cassette.

Cassette House, 5968 NW Peachtree Rd., Suite 102, Atlanta, Ga. 30340. Tel (404) 458-8649/8640 Owner George Disney (Blank only)
Audio: Cassette.
Brand name: Cassette House.

Cassette Masters Corp., 2 Bashford St., Yonkers, N Y 10701 Tel (914) 968-1605 (Blank only)
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Audio: 8-tr., cassette, open reel.
Brand name: Audio Fax.

Celanese Plastics Co., 550 Broad St., Newark, N.J. 07102. Tel: (201) 877-2300.
Branch: Greer, S.C., Celanese Plastics Co., Celanar Div., PO Box 828, Hood Rd. Zip: 29651. Tel: (803) 877-8471.
Product: Celanar polyester film tape base.

Century Cassette Corp., 9301 Wilshire Blvd., Beverly Hills, Calif. 90210. Tel: (213) 274-8943. Pres.: Peter H. Stanton; VP: Paula Nelson. (Blank only)
Audio: Cassette.
Brand name: Century Cassette.

Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Los Angeles Tel: (213) 659-5950. Pres.: Ed Gamson; Gen. Mgr.: Ray Allen; Div. VP Sales: Hal Wilde; Sales Mgr.: Bob Dunn.
Audio: 8-tr., cassette, open reel.
Brand name: Certron.

Cinematape, see Transworld Dist'g.

Coastgold, see CIM Inc.

Colton Cassette Corp., 340A W. Valley Blvd., Colton, Calif. 92324. Tel: (714) 824-1454. Owners: John Chan, Jack Russell. (Distributor for Jechan Corp./Spectrotape Corp.)

Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-5432. Pres.: Arthur Taylor; Sales, Mktg. & Admin. Dir.: Glenn A. Hart; Eastern Reg'l Mgr.: Gary Schwartz; Nat'l Consumer Sales Dir.: Ted Cohen; Prof. Sales Mgr.: Jerry Bronaugh; Int'l Sales Mgr.: Peter Landskroemer.
Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 466-2481. Western Reg'l Mgr.: Bob Morrison.
Audio: 8-tr., cassette, open reel.
Video: 8lank—¾" U-matic.
Brand name: Columbia, Soundcraft.

Compact Cassette, see Pap Inds. Inc.

Concertape, see Tandy Magnetics.

Concord Communications Systems, 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960. (Blank only)
Video: Cartridge, cassette, open reel.

Conrac Corp.—Cramer Div., Mill Rock Rd., Old Saybrook, Conn. 06475. Tel: (203) 388-3574. Gen. Mgr.: Francis X. Geissler; Prod. Mgr.: George T. Bracci. (Blank only)
Audio: Metal cassette.
Brand name: Pro.

Cory Sound Co., 440 Brannan St., San Francisco, Calif. 94107. Tel: (415) 543-0449. Pres.: George Cory; VP & Prod'n Mgr.: Phillip C. Markinson; VP Sales: Lou Sinclair. (Blank only)
Audio: Cassette.

Cousino Carts, see Harry McCune Sound Serv. Inc.

Craig Corp., 921 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-1233. Pres.: Peter M. Behrendt; VP Mktg.: Laurin C. Davies; Adv. Mgr.: John S. Romain. (Blank only)
Audio: 8-tr., cassette.
Brand name: Craig.

Creative Communications Inc., 920 N. Valley Mills, Waco, Tex. 76710. Tel: (817) 776-1230. Pres.: Curtis B. Adams. (Blank only)
Audio: Cassette.
Brand name: Creative Communications.

Custom Audio Inc., 110 S. River Rd., Des Plaines, Ill. 60016. Tel: (312) 298-6680. Pres.: Paul H. Luttgens; Gen. Mgr.: Michael Jaffe. (Blank only)
Audio: 8-tr., cassette, open reel.

D A K Inds. Inc., 10845 Van Owen St., North Hollywood, Calif. 91605. WATS Tel: (800) 423-2636. Pres. & Gen. & Sales Mgr.: Drew Alan Kaplan.
Audio: 8-tr., cassette, open reel.
Video: 1" open reel, 1" cartridge, ½" EIAJ open reel, ½" EIAJ cartridge.
Brand name: DAK Inds.

D R C Corp., 3319 S. 300 West, Salt Lake City, Utah 84115. Tel: (801) 487-3724, 484-7771. Pres. & Gen. Mgr.: Randal S. Chase; Sales Mgr.: Irel L. Chase. (Blank only)
Audio: Cassette, open reel.

D S C Inc., 2 Dogwood Dr., Danbury, Conn. 06810. Tel: (203) 744-7299. Pres.: Herman J. Muller; Gen. Mgr.: Phil Draper; Sales Mgr.: Bruce Gross. **Plant:** Hayestown Rd. Zip: 06810. Tel: (203) 748-3231.
Audio: Cassette, open reel.

Daisung Ind'l Corp., 1182 Broadway, New York, N.Y. 10001. Tel: (212) 685-5608. Gen. Mgr.: Hongsoon Chun. (Blank only)
Home office: Korea.
Audio: Cassette.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Sales Mgr.: Larry Hockemeyer. (Blank only)
Marketing branch: Hauppauge, L.I., N.Y., AudioVox Corp., 150 Marcus Blvd. Zip: 11787. Tel: (516) 231-7750. Pres.: John J. Shalam; Gen. Mgr.: Martin Novick.
Audio: 8-tr., cassette.
Brand name: Dynasound. (SEE ADVERTISEMENT)

Duratape, see Mallory Dist. Prods. Co.

Dynasound, see Data Packaging Corp.

Dynatrack, see Simtek Communications Inc.

E. I. du Pont de Nemours & Co. Inc., Film Dept., Rec'g Systems Div., 10 & Market Sts., Wilmington, Del. 19898. Tel: (302) 774-1000. (Raw only)
Product: Mylar polyester film types AB, P8 & T.

Echo, see Unitape Corp.

Electronic Assocs., PO Box 5222, Wrightsville Beach, N.C. 28480. Tel: (919) 256-3576. Pres. & Gen. Mgr.: David A. Touzel; Sales Mgr.: Marc Botbol. (Blank only)
Audio: 8-tr.
Brand name: Mecca.

Electronic Homes Co., 24-64 Crescent St., Suite 2, Astoria, N.Y. 11102. Tel: (212) 545-3094. Chm.: George T. Saddler; Pres.: Michael Sinan; Gen. Mgr.: Harry Baker; Sales Mgr.: Elias Smyrna. (Blank only)
Audio: 8-tr., cassette, open reel.
Brand name: Toyota, Grand Master.

Empire Magnetic Inds. Inc., 270 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 420-8558. Pres.: S. Mann; Gen. Mgr.: B. Chasen; Sales Mgr.: H. Mann. (Raw only)
Audio: 8-tr., cassette, open reel.
Brand name: Empire.

Exact Time, see SSK Ents. Inc.

Ferro Dynamic, see Agfa-Gevaert Inc.

Fidelipac (div. of TelePro Inds.), 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Pres.: D. Boardman; Gen. Mgr.: R. Cappello; Sales Mgr.: Gene Bidun. (Blank only)
Audio: 8-tr.
Brand name: Fidelipac.

Film Assocs. Inc., 4600 S. Dixie Hwy., Dayton, Ohio 45439. Tel: (513) 293-2164. Pres.: E. Raymond Arn. (Blank only)
Audio: Open reel.

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere, Mass. 02151. Tel: (617) 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond G. Samora; Sales Mgr.: Victor Mancini. (Blank only)
Branch: New York, N.Y., Fleetwood Mktg. Group, 120 E. 56 St. Zip: 10022. Tel: (212) 688-7979. Gen. & Sales Mgr.: Glen Wesen.
Audio: 8-tr., cassette, open reel.
Brand name: Fleetwood.

Fuji Photo Film USA Inc., Audio Tape Div., 350 Fifth Ave., New York, N.Y. 10001. Tel: (212) 736-3335. Exec. VP: Fred Nakamura; Prod. Mgr.: A. Yoneda.
Audio: 8-tr., cassette, open reel.
Video: ¾" U-Matic.
Brand name: Audio—Fuji; video—Fuji Beridox.

G R T Corp., 1286 N. Lawrence Station Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910. Pres.: Alan J. Bayley; VP & Gen. Mgr.: K.W. Sonner; VP Mktg.: Herbert B. Hershfield; Sales Mgr.: David Travis. (Blank only)
Audio: 8-tr., cassette.

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. (Blank only)

Globe Rec'g Studio Inc., 1313 Dickerson Rd., Nashville, Tenn. 37207. Tel: (615) 226-0811. Pres. & Gen. Mgr.: Jim Maxwell. (Blank only)
Audio: Cassette, open reel.

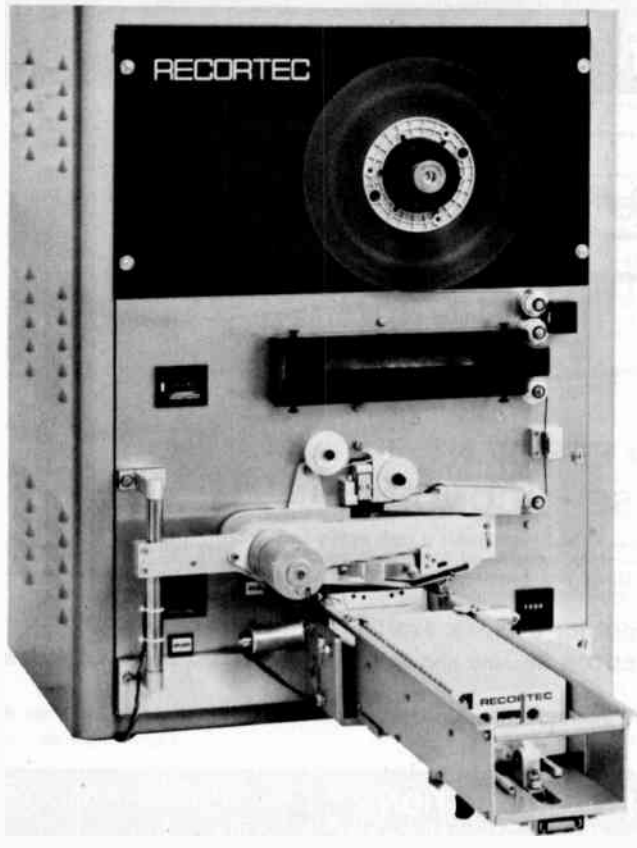
Grand Master, see Ampex Corp. (mastering, rec'g & dupl'g tape) & Electronic Homes Co. (blank loaded tape).

Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606. Tel: (201) 487-3027. Pres.: Robert Lovatt; Gen. & Sales Mgr.: Jeff St. Thomas.
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High Density, see Agfa-Gevaert Inc.

High Fidelity Rec'g Inc., 1059 Porter, Wichita, Kan. 67203. Tel: (316) 262-6456. Contact: Raymond Creely. (Blank only)
Audio: 8-tr., cassette, open reel.

Information Terminals Corp., 323 Soquel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400. Pres.: J. Reid An-



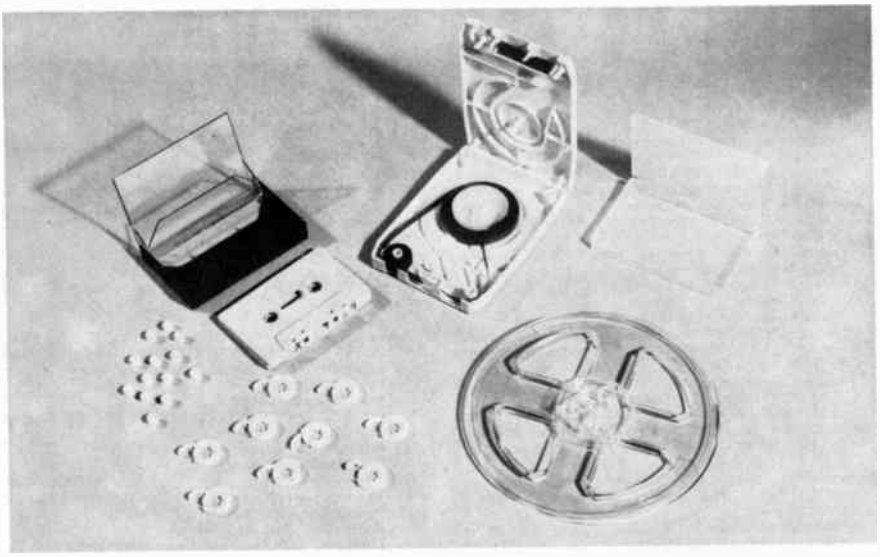
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Video: Raw—¼" cassette.

International Audio, 17905 Sky Park Blvd., Suite L., Irvine, Calif. 92707. Tel. (714) 556-1787. Pres. & Gen. Mgr.: Felipe Cervantes Sr.; Sales Mgr.: Tish Cervantes. (Blank only)
Audio: 8-tr., cassette, open reel.
Video: 1" open reel, ½" EIAJ open reel.
Brand name: International Audio.

International Audio Inc., 2934 Malmo Dr., Arlington Heights, Ill. 60005. Tel: (312) 956-6030. Pres.: Dick Mally; Exec. VP & Gen. Mgr.: John Kozin; Sales Mgr.: Bill Brin. (Blank only)
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Brand name: International Audio.

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Audio: Cassette.

Irish Magnetic Rec'g Tape, 270-78 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel (516) 293-5582. Pres.: Sol Zigman; Gen. Mgr.: Hy Zigman; Sales Mgr.: George Krug.
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Brand name: Blank—Irish, Shamrock, Mortone; raw—Irish.
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Brand name: Irish.

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Brand name: Mitape.

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Audio: 8-tr., cassette, open reel (SEE ADVERTISEMENT)

Karex, see Studio Eight.

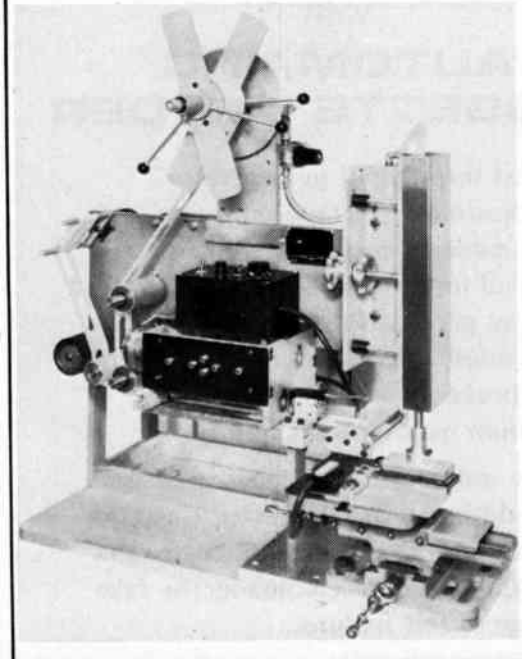
Karex Inc., 1262 Lawrence Station Rd., Sunnyvale, Calif. 94086. Tel (408) 734-3341. Pres.: Harold K. Work Jr.; Sales Mgr.: Robert C. Funk. (Blank only).
Video: 1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.
Brand name: Karex Silverchrome 2.

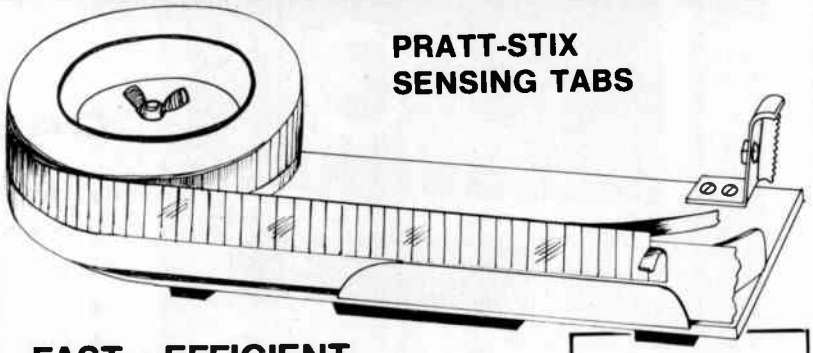
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Lafayette Radio Electronics, 111 Jericho Tnpk., Syosset, L.I., N.Y. 11791. Tel: (516) 921-7700. (Blank only)
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Brand name: Lafayette, Criterion.

Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel: (212) 894-5155. Pres. & Sales Mgr.: Leslie Dame; Gen. Mgr.: A. Alexander. (Blank only)
Audio: 8-tr.
Brand name: Le-Bo. (SEE ADVERTISEMENT)

Lenco Plastics, Cassette Div., PO Box 817, Bozeman, Mont. 59715. Tel: (406) 587-8057; WATS Tel: (800) 548-5292. Pres.: Don Leonhardt; Sales Mgr.: Jan Young. (Blank only)
Home office: Lincoln Neb., Lenco Co. Inc., 3900 N. 68 St. Zip: 68507. Tel: (402) 464-7488. Gen. Mgr.: Daryl O. Chapelle.
Audio: Cassette.
Brand name: Lenco.

Listener's Digest Servs. Inc., PO Box 299, Provo, Utah 84601. Tel: (801) 373-3456. Pres. & Gen. Mgr.: Kaye L. Jensen; Sales Mgr.: Dean Robinson. **Branch:** Sound Concepts Studio, 108 W. Center. Zip: 84601. Tel: (801) 375-7333. Gen. Mgr.: Kaye L. Jensen; Sales Mgrs.: Ronald Jeppesen, Michael Jensen. (Blank only)
Audio: Cassette.

Longines Symphonette, see Preferred Sounds Inc.

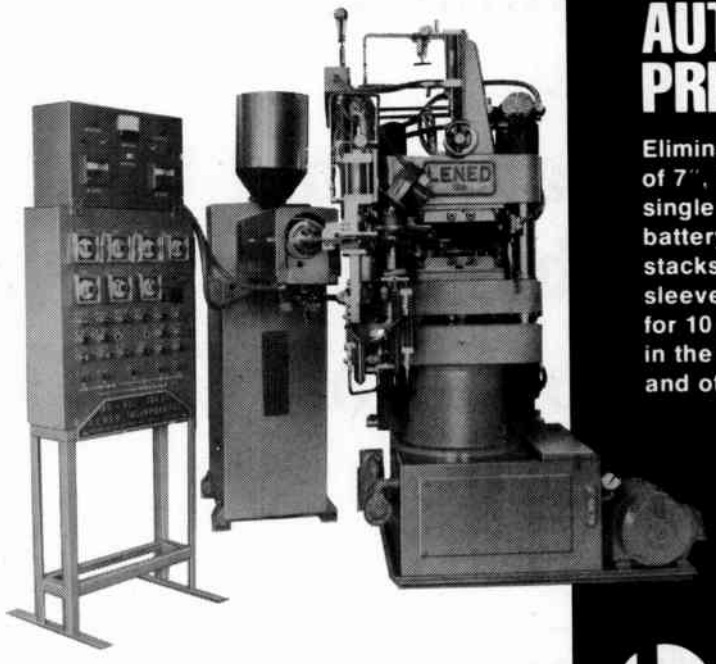
Loranger Mfg. Corp., Entertainment Prods. Div., 51518 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J.A. Loranger; Gen. Mgr.: Robert Loranger. (Blank only).
Branch: Flanders, N.J., 151Z Rt. 206, Bldg. 2. Zip: 07836. Tel: (201) 584-7845. Sales Mgr.: Dan Zingone.
Audio: 8-tr., cassette.
Brand name: Loranger.

Low Noise, see Agfa-Gevaert Inc.

Magnadyne Corp., PO Box 5365, 20545 S. Belshaw Ave., Carson, Calif. 90749. Tel: (213) 639-2200. Pres.: Barry L. Caren; Gen. Mgr.: Steve Fields; Sales Mgr.: Dave Gurian. (Blank only)
Int'l branch: Japan.
Audio: 8-tr.
Brand name: Magnadyne.

Magna Sonic Inc., 1231 Wheaton, Troy, Mich. 48084. Tel: (313) 689-6167. Pres. & Sales Mgr.: Ray Czarnik; VP & Gen. Mgr.: Biff Goguen. (Blank only)
Audio: 8-tr., cassette.
Brand name: Magna Sonic.

Magnetic Media Corp., 616 Fayette Ave., Mamaroneck, N.Y. 10543. Tel: (914) 698-8660. Pres. & Sales Mgr.: Aaron Wasserstrom; VP: George T. Saddler; Gen. Mgr.: John Cristiano.
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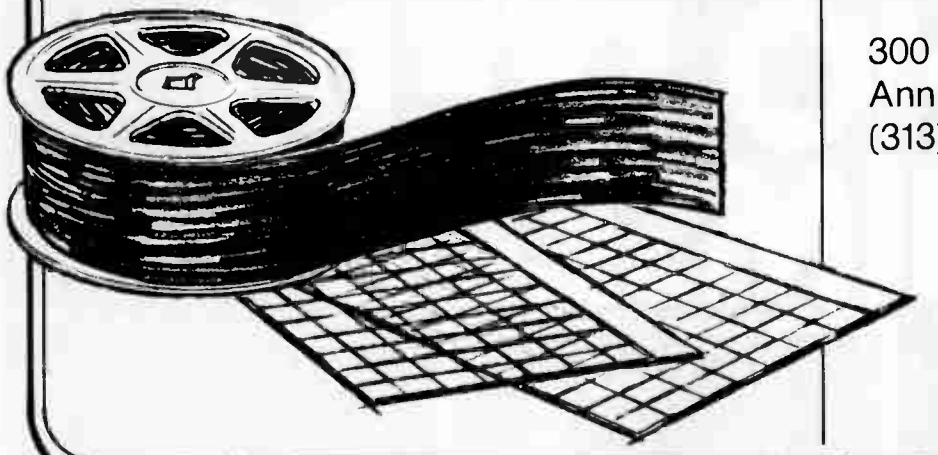
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Audio: Cassette.
Brand name: Blank—Mann Endless Cassette; raw—Mann Cassette Inds.

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Audio: 8-tr., cassette, open reel.
Brand name: Maxell. (SEE ADVERTISEMENT)

Harry McCune Sound Serv. Inc., 951 Howard St., San Francisco, Calif. 94103. Tel: (415) 777-2700. Pres.: Harry McCune Sr.; Gen. Mgr.: Mort Feld; Sales Mgr.: Pat LaGrave. (Blank only)
Branch: Anaheim, Calif., 1773 W. Lincoln, Bldg. I. Zip: 92801. Tel: (714) 533-7650. Gen. Mgr.: Bruce Burns.
Audio: 2-tr. cartridge, mono cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.
Brand name: Viking, Cousino Carts.

Mecca, see Electronic Assocs.
Media, see Magnetic Media.
Media-LN, see Magnetic Media.
Media-100, see Magnetic Media.

Memorex Corp., 1200 Memorex Dr., Santa Clara, Calif. 95052. Tel: (408) 987-1000. Pres.: R.C. Wilson; Consumer & Bus. Prods. Mgr.: R. Jaunich; Gen. Sales Mgr.: B.K. Berghorn; Mkt. Planning, Adv. & Promo. Dir.: T.J. Cutler.
Branches: Los Angeles, Calif., 11340 Olympic Blvd., Suite 100. Zip: 90064. Tel: (213) 478-3051—**Oakbrook, Ill.,** 815 Commerce Dr. Zip: 60521. Tel: (312) 325-8420—**New York, N.Y.,** 1700 Broadway. Zip: 10019. Tel: (212) 541-7780.
Audio: Blank—8-tr., cassette, open reel; raw—cassette.
Video: Raw—¾" U-matic.
Brand name: Memorex.

Meriton Electronics, 35 Oxford Ln., Moonachie, N.J. 07024. Tel: (201) 440-5220. Exec. VP: Shigeru Inagaki; Sales Mgr.: William Hoard. (Blank only)
Audio: Cassette.

Meta-Com Inc., 707 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 588-2781. Pres. & Mktg. Dir.: James I. McCann; Sales Mgr.: Phillip T. Levin. (Blank only)
Audio: Cassette.
Brand name: MetaCom SDR, MetaCom DLN.

Michele Audio Corp., Box 566, Andrew Street Rd., Massena, N.Y. 13662. Tel: (315) 769-2448. Pres.: Ginette Cormier; Gen. Mgr.: Jack Daniels; Sales Mgr.: Harold Friedman. (Blank only)
Int'l branch: Canada.
Audio: 8-tr., cassette.
Brand name: Michele.

Mitape, see Jechan Corp.

Monarch Electronics Inc., 76 Ainslie St., Brooklyn, N.Y. 11211. Tel: (212) 387-0240. Pres. & Gen. & Sales Mgr.: William H. Blank.
Audio: Blank—cassette; raw—cassette, open reel. (SEE ADVERTISEMENT)

Warren C. Moore & Assocs., 1101 W. 88 Terr., Kansas City, Mo. 64114. Tel: (816) 333-7654. Owner: W.C. Moore. (Blank only)
Audio: 8-tr., cassette.

More Music Ents. Inc., 5315 Laurel Canyon Blvd., Suite 200, North Hollywood, Calif. 91607. Tel: (213) 985-3300. Pres.: Jay Stevens; VP & Gen. & Sales Mgr.: Ron Lewis. (Blank only)
Branch: Simi Valley, Calif., 6684 Charing St. Zip: 93063. Tel: (213) 882-5000.
Audio: Cassette, open reel.

Mortone, see Irish Magnetic Rec'g Tape.

Music Machine Tape Repair, 301 Wilson St., Shelby, N.C. 28150. Tel: (704) 482-9816. Pres. & Sales Mgr.: Paul Dockery; Gen. Mgr.: Carl J. Dockery Jr. (Blank only)
Audio: 8-tr.
Brand name: Music Machine.

Music Quality, see International Cassette Inds. Inc.
Music Tape by Capitol, see Capitol Magnetic Prods.

Nakamichi Research (USA) Inc., 220 Westbury Ave., Carle Place, N.Y. 11514. Tel: (516) 333-5440. Pres.: E. Nakamichi; Gen. & Mktg. Mgr.: Ted Nakamichi; Sales Mgr.: T. Akiyama.
Branch: Santa Monica, Calif., 1101 Colorado Ave. Zip: 90404. Tel: (213) 451-5901. Gen. & Sales Mgr.: T. Akiyama. (Blank only)
Audio: Cassette.
Brand name: Nakamichi.

Okart Inc., 1 NE Seventh St., Oklahoma City, Okla. 73103. Tel: (405) 236-5946. Gen. Sales Mgr.: Randy Sherman. (Blank only)
Audio: 8-tr., cassette.

Pap Inds. Inc., 95 Orville Dr., Bohemia, N.Y. 11716. Tel: (516) 567-2900. Pres.: Arthur Hoffer; VP & Sales Mgr.: Craig M. Balaban. (Blank only)
Branch: Sherman Oaks, Calif., 14011 Ventura Blvd., Suite 501. Zip: 91403. Tel: (213) 990-5163. Sales Mgr.: Walter V. Peters.
Audio: 8-tr., cassette.
Brand name: Compact Cassette, Pap, TDH. (SEE ADVERTISEMENT)

Parsons Inc., 31 Olney Ave., Cherry Hill, N.J. 08003. Tel: (609) 424-1078. Pres.: Roy D. Parsons; Gen. Mgr.: Lupe Parsons; Sales Mgr.: Dolores B. Lloyd. (Blank only)
Audio: 8-tr.
Brand name: Trackmaster. (SEE ADVERTISEMENT)

Peerless Vid-Tronic Corp., 60 West St., Bloomfield, N.J. 07003. Tel: (201) 429-8600. Pres.: Herbert J. Ravis; Sales Mgr.: Gerry Geller. (Blank only)
Audio: 8-tr., cassette.

Pentagon Inds. Inc., 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel: (312) 867-9200. Pres.: Tom Horton; Sales Mgr.: William Holtane. (Blank only)
Audio: Cassette.
Brand name: Pentagon.

Pieces of Eight, see Sicom Electronics Corp.

Pratt-Spector Corp., 46 Merrick Rd., Rockville Centre, L.I., N.Y. 11571. Tel: (516) 764-5061. Pres.: Stanley Gilman; Gen. Mgr.: Andrew Barr; Sales Mgr.: Alan Frost; Technical Co-ord.: Paul Mastrionni.
Audio: 8-tr., cassette, open reel. (SEE ADVERTISEMENT)

Preferred Sounds Inc., Nursery Ln., Rye, N.Y. 10580. Tel: (914) 967-7701. Pres.: Mal Schwartz; Gen. Mgr.: Jerry H. McPherson; Sales Mgr.: Sid Dicker. (Blank only)
Audio: 8-tr., cassette, open reel.
Brand name: Longines Symphonette.

Prestige, see Andol Audio Prods. Inc.
Pro, see Conrac Corp.

Programming Technologies Inc., 215 W. Chicago Ave., Chicago, Ill. 60610. Tel: (312) 787-2700. Pres.: William P. Bennett; Gen. Mgr.: Stanley J. Roy. (Blank only)
Audio: Cassette.

Project 70 Audio Servs., 1127 Spring St. NW, Atlanta, Ga. 30309. Tel: (404) 874-5232/ 2638. Gen. & Sales Mgr.: Jerry L. Connell. (Blank only)
Audio: Cassette.

Q C A/South Eastern Mfg., 2832 Spring Grove Ave., Cincinnati, Ohio 45225. Tel: (513) 681-8400. (Blank only)
Audio: 8-tr., cassette.

R C A Electronic Components, 415 S. Fifth St., Harrison, N.J. 07029. Tel: (201) 485-3900. (Blank only)

R S C, see Royal Sound Co. Inc.
Radio Shack, see Tandy Magnetics.

Ranger Magnetics, 1189 McCarter Hwy., Newark, N.J. 07104. Tel: (201) 481-4111. Pres.: Charles Futter; VP Mktg.: Royce Richard; Sales Mgr.: Fred Della Valle. (Blank only)
Audio: 8-tr., cassette, open reel.
Brand name: Ranger Magnetics.

Bill Rase Prod'ns Inc., 955 Venture Court, Sacramento, Calif. 95825. Tel: (916) 929-9181. Pres. & Gen. & Sales Mgr.: Bill Rase. (Blank only)
Audio: Cassette.

Realistic, see Tandy Magnetics.

Recordex Corp., 1300 Booth Ave., Atlanta, Ga. 30318. Tel: (404) 351-7062. Pres.: Mort Miller; VP & Gen. Mgr.: Tom Allen. (Blank only)
Audio: Cassette.

Recording Specialties Inc., 2971 Corvin Dr., Santa Clara, Calif. 95051. Tel: (408) 739-7201. Pres.: Michael P. Papp; Gen. Mgr.: David H. Porter. (Blank only)
Audio: 8-tr., cassette.

Recortec Inc., 777 Palomar Ave., Sunnyvale, Calif. 94086. Tel: (408) 735-8821. Pres. & Gen. Mgr.: Lester H. Lee; Program & Sales Mgr.: William F. Lawless. (Blank only)
Audio: Cassette. (SEE ADVERTISEMENT)

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Herbert Borchardt; VP & Sales Mgr.: Peter Wish. (Blank only)
Audio: 8-tr., cassette, open reel.
Brand name: Recoton. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt. (Blank only)
Audio: 8-tr.
Brand name: Rite.

Robins Inds. Corp., 75 Austin Blvd., Commack, L.I., N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Gen. Mgr.: Warren Muselbach; VP Sales: Jack Friedland; Dist. Sales Mgr.: Frank Glassman.
Audio: Cassette, open reel.
Brand name: Brand 5. (SEE ADVERTISEMENT)

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan; Gen. Mgr.: L. Bernard.
Audio: 8-tr., cassette, open reel.
Brand name: RSC, Royal Sound.

S S K Ents. Inc., 790 Hampshire Rd., Westlake Village, Calif. 91361. Tel: (213) 889-1831. Pres. & Gen. Mgr.: Mrs. S.F. Kara. (Blank only)
Audio: 8-tr.
Brand name: Exact Time.

S/T Videocassette Dupl'g Corp., 500 Willow Tree Rd., Leonia, N.J. 07605. Tel: (201) 947-6450. Pres.: Alfred Markim; Gen. Mgr.: William B. Follett; Sales Mgr.: Herb Winawer. (Blank only)
Branch: New York, N.Y., Teletronics Int'l Inc., 220 E. 51 St. Zip: 10022. Tel: (212) 758-1750. Gen. Mgr.: Will Roth; Sales Mgr.: Dan Rosen.
Video: ¾" U-matic, ½" EIAJ open reel.

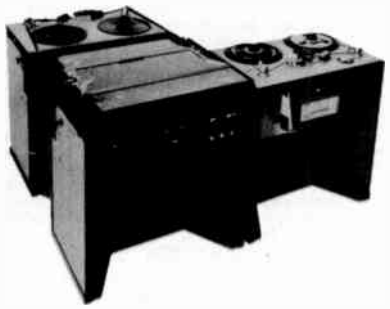
Sargent Sound Systems, Box 499, Rt. 11, Birmingham, Ala. 35210. Pres.: H.A. Montgomery. (Blank only)
Audio: 8-tr., cassette, open reel.

Scotch, see 3M Co.

Sentry Inds. Inc., 221 N. MacQuesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Gen. Mgr.: Barry Rosen; Sales Mgr.: Norman Marshak. (Blank only)
Audio: 8-tr., cassette.
Brand name: Sentry.

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Gauss Ultra High Speed Tape Duplicating Systems—they've set the industry standard for high-quality, high-speed, high volume tape duplication. Totally unique features, such as our horizontal tape loop bin for gentler tape handling at high speeds, and our exclusive 10 MHz bias recording process which allows truer reproduction of the higher frequency ranges, reduces long wave drop outs and intermodulation distortion, and ensures tape copies of clearly superior quality.

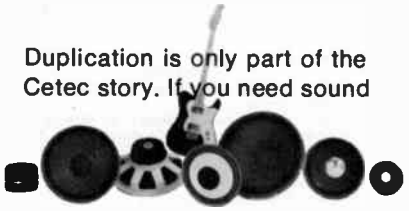


To guarantee the quality of your tapes, the Gauss magnetic Tape Quality Control Reproducer is unmatched. Convertible tape transport and head assemblies permit quick interchangeability between cassette and cartridge formats for fast, sure checking of your tapes.

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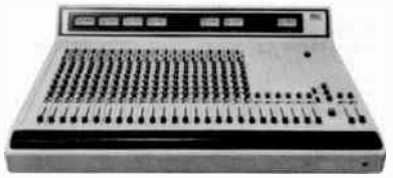
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Cetec introduces its Series 20A Audio System with PDS (Pre-Set Distribution System). Designed for theatrical productions. PDS allows you to 'create effects', such as mixing, blending, and re-recording; 'reinforce' the system for true P.A. function; and 'reproduce effects,' allowing total flexibility in creating movement and mood in your production. With PDS, you can pre-design, pre-test and pre-set a total audio program.



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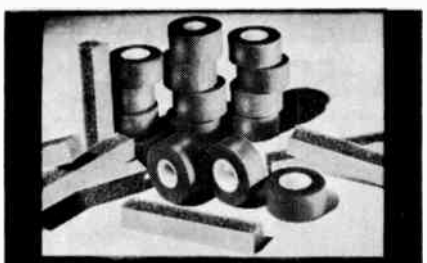
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Shamrock, see Irish Magnetic.
Shannon, see Burlington Audio Tapes Inc.
Shape Symmetry & Sun Inc., Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres. & Sales Mgr.: Anthony L. Gelardi. (Blank only)
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)
Sicom Electronics Corp., 33026 Capitol, Livonia, Mich. 48150. Tel: (313) 261-8650. Pres.: D.D. Merry; VP Sales: S.R. Wagler. (Blank only)
Audio: 8-tr.
Brand name: Pieces of Eight.
Simtek Communications Inc., 2061 Broadway, New York, N.Y. 10023. Tel: (212) 595-7126. Pres.: D. Richard Kraus; Sales Mgr.: Ray Fournier. (Blank only)
Audio: 8-tr., cassette.
Brand name: Dynatrack.
Sony Corp. of America, 9 W. 57 St., New York, N.Y. 10019. Tel: (212) 371-5800. Pres.: Hervey Schein; Pub.: Paul Cobbett.
Branches: Brisbane, Calif., 230 W. Hill Pl., Crocker Ind'l Park. Zip: 94005. Tel: (415) 467-4900—**Compton, Calif.,** 700 W. Artesia Blvd. Zip: 90220. Tel: (213) 537-4300—**Atlanta, Ga.,** 20 Perimeter Park, Suite 109. Zip: 30341. Tel: (404) 451-7501—**Niles, Ill.,** 6801 W. Jervis St. Zip: 60648. Tel: (312) 792-3600—**Langley Park, Md.,** 1358 Holton Ln. Zip: 20783. Tel: (301) 439-3500—**Ferndale, Mich.,** 10610 Galaxie Ave. Zip: 48220. Tel: (313) 548-9325—**Long Island City, N.Y.,** 47-47 Van Dam St. Zip: 11101. Tel: (212) 361-8600—**Dallas, Tex.,** 9004 Ambassador Row. Zip: 75247. Tel: (214) 631-3431.
Audio: Dist. by Superscope.
Video: Blank—1" open reel, ¾" U-matic, ½" EIAJ open reel; raw—¾" U-matic, ½" EIAJ open reel.
Brand name: Sony.
Sound Alike Music Corp., 6330 Arizona Circle, Los Angeles, Calif. 90069. Tel: (213) 273-7080. Pres.: Richard Taxe; Gen. & Office Mgr.: Harriett Moss; Sales Mgr.: Rick Ward. (Blank only)
Audio: 8-tr., cassette.
Brand name: Sound-Pro.
Sound Concepts Studio, see Listener's Digest Servs. Inc.
Soundcraft, see CBS—Columbia Magnetics.
Sound-Pro, see Sound Alike Music Corp.
Sound Studios, 230 N. Michigan Ave., Chicago, Ill. 60601. Tel: (312) 236-4814. Pres.: Mike Eisenmenger; VP & Chief Eng.: Dan Tynus; Sales Mgr.: Phil Waterman. (Blank only)
Audio: Cassette, open reel.
Sound Tape, see Unitape Corp.
Spectrotape Corp., see Jechan Corp./Spectrotape Corp.
Studio Eight, Bldg. VI, No. 106, 3001 Red Hill Ave., Costa Mesa, Calif. 92626. Tel: (714) 979-0440. Pres.: R.B. Stanton; Gen. Mgr.: Erich von Brochter; Sales Mgr.: Jerry L. Higgins; Film Editor: Megan Waldron. (Blank only)
Video: 1" open reel, ¾" U-matic.
Brand name: Karex.
Superex Electronics Corp., 151 Ludlow St., Yonkers, N.Y. 10705. Tel: (914) 965-6906. Gen. Mgr.: M.L. Buchalter; Sales Mgr.: Marvin Paris. (Blank only)
Audio: Cassette.
Superscope Inc., Tape Dupl'g Div., 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191. Gen. Mgr.: Ned Padwa; Sales Mgr.: Ron Newswander. (Blank only) (Superscope brand only)
Branch: Sun Valley, Calif., Superscope Inc., 8150 Vineland Ave. Zip: 91352. Tel: (213) 767-9750. Pres.: Joseph S. Tushinsky; Sr. VP Sales & Mktg.: Fred C. Tushinsky; VP Sales: Paul Markoff. (Superscope & Sony brands)
Audio: 8-tr., cassette, open reel.
Brand name: Superscope, Sony. (Also see Sony Corp. of America)
Super Sound, see Tape Servs. Inc.
Supertape, see Tandy Magnetics.
T D H, see Pap Inds. Inc.
T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Pres.: S. Okiyama; Mktg. Mgr.: Ken Kohda; Sales Mgr.: Bud Barger.
Branches: Irvine, Calif., 17072 Daimler St. Zip: 92705. Tel: (714) 557-3460. Sales Mgr.: Sandy Cohen—**Chicago, Ill.,** 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222. Sales Mgr.: Tom Ebeling.
Audio: 8-tr., cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.
Brand name: TDK.


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Tandy Magnetics, 401 NE 38 St., Fort Worth, Tex. 76106. Tel: (817) 625-2371. Gen. Mgr.: John R. Carney. (Blank only)
Audio: 8-tr., cassette, open reel.
Brand name: Realistic, Supertape, Concertape.
Tapemaker Sales Co. Inc., 176 Casper St., Valley Stream, L.I., N.Y. 11582. Tel: (516) 561-6080. Pres.: Art Brandwein. (Blank only)
Audio: 8-tr., cassette, open reel. (SEE ADVERTISEMENT)
Tape & Rec. Salvage Co., PO Box 262, Jericho, Vt. 05465. Tel: (802) 899-3740. Pres.: Murray Kane. (Raw only)
Audio: 8-tr., cassette.
Tape Servs. Inc., 7015 Westfield Ave., Pennsauken, N.J. 08110. Tel: (609) 665-3323. Pres.: William F. Mulcahy; Sales Mgr.: Michael T. Mulcahy.
Audio: Blank—8-tr., cassette; raw—8-tr.
Brand name: Super Sound.
Tapette Corp., 7221 Garden Grove Blvd., Garden Grove, Calif. 92641. Tel: (714) 638-7960. Pres.: James Neiger; Sales Mgr.: Pat Kenny. (Blank only)
Audio: Cassette.
Brand name: Tapette.
Tarzac Entertainment Ents., 638 Muskogee Ave., Norfolk, Va. 23509. Tel: (804) 853-2304. Pres. & Gen. & Sales Mgr.: Ronald C. Wagener.
Audio: Blank—cassette; raw—8-tr., cassette, open reel.
Brand name: Blank—Tarzac Professional Cassette; raw—Tarzac Professional Tape.
Teletronics Int'l Inc., see S/T Videocassette Dupl'g Corp.
The Professional, see Utopia Ultra-Sound.
3M Co., Magnetic Audio/Video Prods. Div., 3M Center, Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1110. Mktg. Opns. Mgr.: W.H. Madden; Sales Mgr.: D.T. Windahl; Adv. & Promo. Sales Mgr.: Peter M. Gavin. Branch: PO Box 3211, 935 Bush Ave. Zip: 55101. Tel: (612) 733-1110.
Branches: Anchorage, Alaska, 3934 Spenard Rd. Zip: 99503. Tel: (907) 279-6481—**Burbank, Calif.,** 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—**Los Angeles, Calif.,** 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-1511—**South San Francisco, Calif.,** 320 Shaw Rd. Zip: 94080. Tel: (415) 761-1155—**Washington, D.C.,** 1750 Pennsylvania Ave. NW, Suite 1100. Zip: 20006. Tel: (202) 298-9200—**Chamblee, Ga.,** 5925 Peachtree Ind'l Blvd. Zip: 30341. Tel: (404) 451-1661—**Honolulu, Hawaii,** 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—**Argo, Ill.,** 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 585-7800—**Needham Heights, Mass.,** 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—**Farmington, Mich.,** 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—**St. Louis, Mo.,** PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—**West Caldwell, N.J.,** PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100; NYC Tel: (212) 285-9600—**Buffalo, N.Y.,** PO Box 369, 330 Greene St. Zip: 14240. Tel: (716) 894-5214—**High Point, N.C.,** PO Box 151, 2401 Brevard St. Zip: 27261. Tel: (919) 883-0141—**Cincinnati, Ohio,** 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—**Cleveland, Ohio,** 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—**Philadelphia, Pa.,** 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—**Dallas, Tex.,** 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—**Seattle, Wash.,** 100 Andover Park W., Andover Ind'l Park. Zip: 98188. Tel: (206) 244-7200.
Audio: 8-tr., cassette, open reel.
Video: 1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge, ¼" cassette.
Brand name: Scotch.
Tono-Tapes Inc., 57 W. Grand, Chicago, Ill. 60610. Tel: (312) 828-9357. Pres.: Mason Coppinger; Gen. Mgr.: Charles Farmer; Sales Mgr.: Florence Thompson. (Blank only)
Audio: Cassette.
Toyota, see Electronic Homes Co.
Trackmaster, see Parsons Inc.
Tracs, see Audio Magnetics Corp.
Transcriber Co. Inc., Lower County St., Attleboro, Mass. 02703. Tel: (617) 222-3525. Pres.: Robert B. Puleston; Mktg. Dir.: John Sheasgreen; Sales Mgr.: John McDonald. (Blank only)
Audio: 8-tr., cassette, open reel.
Brand name: Transcriber.
Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel: (201) 871-3000. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Joan Irving; Sales Mgr.: John DePascale.
Audio: 8-tr., cassette, open reel.
Brand name: Cinematape.
U T C, see Universal Tape Corp.
Uher of America Inc., 621 S. Hindry Ave., Inglewood, Calif. 90301. Tel: (213) 649-3272. Pres.: George Rose. (Blank only)
Audio: Cassette.
Unitape Corp., 1900 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 645-3025. Pres.: Morris Cabasso; Gen. Mgr.: Bill Phillips; Sales Mgr.: Jack Cabasso.
Branch: Los Angeles, Calif., Elliot Peikoff Assocs., 2342 Sawtelle. Zip: 90064. Tel: (213) 478-0811. Pres.: Elliot Peikoff; VP: Phil Forman.
Audio: 8-tr., cassette, open reel.
Brand name: Blank—Audio Dimension, Sound Tape; raw—Echo, Sound Tape.
Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel: (312) 867-9200. Pres.: Tom Horton; Gen. Mgr.: Charles Wheeler; Sales Mgr.: Bill Holtane. (Blank only)
Audio: Cassette.
Brand name: Universal Audio.
Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger.
Audio: 8-tr., cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ¼" open reel.
Brand name: A/V Paragon, UTC, Universal.
Utopia Ultra-Sound, 127 S. Fifth, Newark, Ohio 43055. Tel: (614) 345-9426. Pres.: Robert H. Kirk Jr.; Gen. Mgr.: Robert H. Kirk Sr.; Sales Mgr.: Dave Davison. (Blank only)
Audio: 8-tr.
Brand name: The Professional.
Victory Cassette Ministries, Westcliff Dr., Hood River, Ore. 97031. Tel: (503) 386-4058; WATS Tel: (800) 547-4318. Pres.: Dan Gordon; Sales Mgr.: Ron Engstrom.
Audio: Blank—8-tr., cassette, open reel; raw—open reel.
Brand names: Victory Master Tape, Victory Tape.
Viking, see Harry McCune Sound Serv. Inc.
Voice Quality, see International Cassette Inds. Inc.
Xcel Corp., 290 Ferry St., Newark, N.J. 07105. Tel: (201) 344-2300. (Raw only)
Product: Acetate film base.

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Accurate Sound Co., 114 Fifth Ave., Redwood City, Calif. 94063. Tel: (415) 365-2843. Owner: Ronald M. Newdoll.
Branch: Euless, Tex., 1206 Euless Blvd., Suite 106. Zip: 76039. Tel: (817) 267-3911. Sales Mgr.: Jim Anderson.
Audio: 8-tr., cassette & open reel duplicating systems.
Amega/Rangertone, 1195 McCarter Hwy., Newark, N.J. 07104. Tel: (201) 471-4077. Pres.: George Zazzali; Sales Mgr.: Royce Richard.
Audio: 8-tr., cassette & open reel duplicators & winders.
Brand name: Rangertone.
Ampex Corp., Audio-Video Systems Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011.
Branches: Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—**Atlanta, Ga.,** 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—**Elk Grove Village, Ill.,** 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—**Bethesda, Md.,** 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—**Hackensack, N.J.,** 75 Commerce Rd. Zip: 07601. Tel: (201) 489-7400—**Dallas, Tex.,** 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100.
Audio: Duplicating systems.
Brand name: Ampex.
Ampro Ltd., 420 Lexington Ave., New York, N.Y. 10017. Tel: (212) 683-7786. Cable: TAPEXXRON. Telex: 425233. Gen. Mgr.: Manuel Kopelman; VP Sales: Claude Gentil. (Export only)
Int'l branch: Netherlands.
Audio: Complete line.
Brand name: Audimation. (SEE ADVERTISEMENT)
Apex Machine, see Audiomatic Corp.
Audimation Inc., 2831 N. Clark St., Chicago, Ill. 60657. Tel: (312) 248-7006. (Exported by Ampro Ltd.)
Audiodyne Co., PO Box 825, San Jose, Calif. 95106. Tel: (408) 287-3520. Pres.: L.R. Chiaramonte.
Audio: 8-tr., cassette & open reel winders & run-in machines.
Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-5870. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole.
Int'l branch: France.
Audio: Automated cassette assembly modules, on-cassette printers, 8-tr. & cassette inserters, overwrapping machines, magnetic tape manufacturing systems, plastic molding system, complete tape duplicating systems & accessories.
Brand name: Apex Machine, Electro Sound, Shape Symmetry & Sun. (SEE ADVERTISEMENT)
Audio/Tek Inc., 503-F Vandell Way, Campbell, Calif. 95008. Tel: (408) 378-5586. Pres.: Robert W. Kratt.
Audio: High speed tape duplicating equip., winders, special application master recorders, high frequency selective limiters.
Brand name: Audio/Tek.
Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: Jules Bihari; Tape & Cartridge Div. Mgr.: Donald B. MacMillan; Sales Mgr.: Robert Herrington.
Branch: Park Ridge, N.J., PO Box 176. Zip: 07656. Tel: (201) 391-3676; NYC Tel. (212) 349-3900. Gen. Mgr.: R. Herrington.
Audio: Masters & slaves.
Cetec Audio Div., 13035 Saticoy, North Hollywood, Calif. 91605. Tel: (213) 875-1900. VP & Gen. Mgr.: Robert J. Horak; Sales Mgr.: Robert McKenzie.
Home office: El Monte, Calif., Cetec Corp., 9900 Baldwin Pl. Zip: 91731. Tel: (213) 442-8840. Pres.: H.P. Moore; Exec. VP: Robert A. Nelson.
Audio: 8-tr. & cassette masters, bins, slaves & duplicators.
Brand name: Gauss. (SEE ADVERTISEMENT)
Conrac Corp.—Cramer Div., Mill Rock Rd., Old Saybrook, Conn. 06475. Tel: (203) 388-3574. Gen. Mgr.: Francis X. Geissler; Prod. Mgr.: George T. Bracci.
Audio: Cassette tape transports.
Container-Kraft Inc., 8321 De Celis Pl., Sepulveda, Calif. 91343. Tel: (213) 893-9721. Pres.: A.M. Garson; Gen. Mgr.: E. Sundiam; Sales Mgr.: Harry Krigsman.
Audio: Skin & Blister packaging machinery.
Creative Packaging Co. (div. of Eli Lilly & Co.), PO Box 444, Zip: 46206; 740 S. Alabama St., Indianapolis, Ind. 46234. Tel: (317) 261-2287. Pres.: A.M. McVie; VP Mktg.: T.J. Beasley; Mktg. Communications Mgr.: W.W. Dieckamp.
Branches: Los Angeles, Calif., 11704 Wilshire Blvd., Suite 232. Zip: 90025. Tel: (213) 478-9891—**Oak Brook, Ill.,** Oak Brook Executive Plaza, Suite 300, 1301 22 St. Zip: 60521. Tel: (312) 325-3620—Hacken-

(Continued on page 224)

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Unless otherwise indicated, products listed are for both records and tapes, except "cleaners, cloths & brushes" which refers to records only.

A-V Tape Sales Corp., 580 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 569-7000. Pres.: A.F. Etro; Sales Mgr.: V.J. Carabello.
Product: Tape carrying & storage cases, head cleaners & demagnetizers, leader & splicing tape.

Advance Prods. Co. Inc., PO Box 2178, 1101 E. Central, Wichita, Kan. 67201. Tel: (316) 263-4231. Pres. & Gen. Mgr.: William D. DeVore; Sales Mgr.: Paul Keck.
Product: Carrying & storage cases.

Akai America Ltd., 2139 E. Del Amo Blvd., Compton, Calif. 90220. Tel: (213) 537-3880.
Product: Video splicing tape.

Akro-Mils, PO Box 989, Akron, Ohio 44309. Tel: (216) 253-5592. Pres.: Steve Myers; Mktg. Mgr.: George Cull; Sales Mgr.: Gary McDonald.
Product: Carrying & storage cases.

Alabama Paper Stock Co., 610 S. Temple Ave., South Fayette, Ala. 35555. Tel: (205) 932-6722. Pres.: Joe T. Couch.
Product: Tape carrying & storage cases.

Aldshir Mfg. Co. Inc., 111 Lake Ave., Tuckahoe, N.Y. 10707. Tel: (914) 779-1297. Pres.: Gerald Shirley; Sales Mgr.: Lindley Nichols.
Product: 45 RPM adaptors, needles.

Amberg Co., 1625 Duane Blvd., Kankakee, Ill. 60901. Tel: (815) 933-3351. Pres.: Alexander R. Noble; Sales Mgr.: Robert V. Sweet; Adv. Mgr.: Paul Hubartt.
Product: Carrying & storage cases.

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-3887.
Branches: Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—**Atlanta, Ga.,** 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—**Elk Grove Village, Ill.,** 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—**Bethesda, Md.,** 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—**Hackensack, N.J.,** 75 Commerce Rd. Zip: 07601. Tel: (201) 489-7400—**Dallas, Tex.,** 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100.
Product: Head cleaners & demagnetizers, leader & splicing tape.

Ampro Ltd., 420 Lexington Ave., New York, N.Y. 10017. Tel: (212) 683-7786. Cable: TAPEXXRON. Telex: 425233. Gen. Mgr.: Manuel Kopelman; VP Sales: Claude Gentil.
Int'l branch: Netherlands.
Product: Head cleaners & demagnetizers, leader & splicing tape. (SEE ADVERTISEMENT)

Andol Audio Prods. Inc., 4212 14 Ave., Brooklyn, N.Y. 11219. Tel: (212) 435-7322. Pres.: Anthony A. Maniere; VP & Gen. & Sales Mgr.: David Nocera.
Product: Tape carrying & storage cases, head cleaners & demagnetizers.

R. B. Annis Co., 1101 N. Delaware St., Indianapolis, Ind. 46202. Tel: (317) 637-9282. Owner: R.B. Annis.
Product: Demagnetizers.

Arista Ents. Inc., 35 Hoffman Ave., Hauppauge, L.I., N.Y. 11787. Tel: (516) 234-7000; NYC Tel: (212) 895-6453. Pres.: Alan E. Leifer.
Product: Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape.

Aspen Ltd., 4960 Jackson St., Denver, Colo. 80211. Tel: (303) 320-4445. Pres.: Sid Laks; Gen. Mgr.: Earl Moreno.
Product: Head cleaners & demagnetizers.

Audio Dynamic Ents. Inc., 1281 Logan St., Bldg. A, Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards; Gen. Mgr.: Frank Andres; Sales Mgr.: Fred Wallace.
Product: Splicing tape.

Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545. Pres.: Michael S. Thaler.
Product: Tape carrying & storage cases, head cleaners, leader tape. (SEE ADVERTISEMENT)

Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 532-2950. Chm. & Pres.: John J. Kane; Sr. VP Int'l: Peter Hughes; Sr. VP Finance: Lee Lockard; Sr. VP Mfg.: Mort Jacobson; Sr. VP Sales: Jim O'Keefe.
Branches: Irvine, Calif., 2602 Michelson Dr. Zip: 92664. Tel: (714) 833-0020—**Indianapolis,** Ind., 6800 E. 30 St. Tel: (317) 546-4991—**New York, N.Y.,** 2 Penn Plaza. Zip: 10001. Tel: (212) 594-9400.
Int'l branches: Canada, Mexico, Portugal, Switzerland.
Product: Leader & splicing tape. (SEE ADVERTISEMENT)

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-5870. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole.
Int'l branch: France.
Product: Leader & splicing tape. (SEE ADVERTISEMENT)

Audio-Stac, see Stac-All Inc.

Audio Technica U.S. Inc., 33 Shiawassee, Fairlawn, Ohio 44313. Tel: (216) 836-0246. Gen. Mgr.: Jon R. Kelly; Mktg. Servs. Mgr.: Neal Hale.
Product: Cleaners, cloths & brushes.

Audio-Video Concepts Inc., 5408 Silver Hill Rd., Suite 501, Suitland, Md. 20028. Tel: (301) 568-5836. Pres. & Sales Mgr.: Edward P. Helvey Jr.; Gen. Mgr.: John Caughman.
Product: Leader & splicing tape.

Audio Visual Communications Inc., 435 Crooked Ln., King of Prussia, Pa. 19406. Tel: (215) 272-8500. Pres.: J. Ulrich; VP & Gen. Mgr.: J. Butterworth; Sales Mgr.: J. Ballantyne; Studio Mgr.: Harold Sacks.
Product: Tape carrying & storage cases, leader & splicing tape.

AudioVox Corp. see Data Packaging Corp.

B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: Guenther Grochla; Sales Mgr.: R. Blanck; Mkt. Planning Mgr.: Richard Dalessio.
Branches: Los Angeles, Calif., 2140 W. Olympic Blvd., Suite 440. Zip: 90006. Tel: (213) 386-7023—**Melrose Park, Ill.,** 1800 N. 30 Ave. Zip: 60160. Tel: (312) 343-6618—**Clifton, N.J.,** 460 Colfax Ave. Zip: 07013. Tel: (201) 473-8424—**Dallas, Tex.,** 2520 Electronic Ln., Suite 801. Zip: 75220. Tel: (214) 358-1494.
Product: Cleaners, cloths & brushes, leader & splicing tape.

B S W Ents., PO Box 22, Woodbury, N.Y. 11797. Gen. Sales Mgr.: Henry Allen.
Product: Splicing tape.

Guy Barry Ents. Inc., 92 Columbia Ave., Cedarhurst, L.I., N.Y. 11516. Tel: (516) 569-4227. Pres.: Guy Barry; Gen. Mgr.: S. Fetterman; Sales Mgr.: Monti Barry.
Branch: North Miami Beach, Fla., 18071 Biscayne Blvd. Zip: 33160. Tel: (305) 931-3352.
Product: Carrying & storage cases.

Bib Accessories (div. of Revox Corp.), 155 Michael Dr., Syosset, L.I., N.Y. 11791. Tel: (516) 364-1900.
Product: Cassette carrying cases, cleaners, cloths & brushes, head cleaners, splicing tape.

Bill's Case Co., 112-8 Edgewater Park, Bronx, N.Y. 10465.
Product: Tape carrying & storage cases.

Blackbourn Inc., 1821 University Ave., St. Paul, Minn. 55104. Tel: (612) 646-2781. Pres.: D.S. Nicholson; VP Sales: Robert A. Askay.
Product: Carrying & storage cases.

W. H. Brady Co., 2221 W. Camden Rd., Milwaukee, Wis. 53201. Tel: (414) 332-8100. Pres.: J. E. Larson; Sales Mgr.: D.R. McGrew; Prod. Mgr.: John Arnold.
Product: Splicing tape.

Burlington Audio Tapes Inc., 2903 Long Beach Rd., Oceanside, L.I., N.Y. 11572. Tel: (516) 764-3792. Pres.: Ruth Schwartz; VP & Gen. & Sales Mgr.: Rudy Schwartz.
Product: Leader & splicing tape.

C I M (Coast Ind'l Mfg.) Inc., 1132 N. Magnolia, Anaheim, Calif. 92801. Tel: (714) 821-9990. Pres.: Arthur Reynolds; Gen. Mgr.: Ted Reynolds; Sales Mgr.: John Knox.
Product: 8-tr. & cassette head cleaners, 8-tr. demagnetizers, leader & splicing tape.

Carter Corp., 1916 11 St., Rockford, Ill. 61108. Tel: (815) 397-3200. Pres.: R.L. Fleming; Gen. Mgr.: G. L. McCammond; Sales/Promo. Mgr.: S.L. Fleming.
Product: Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, leader & splicing tape.

Casemakers Inc., 805 E. 31 St., La Grange Park, Ill. 60525. Tel: (312) 242-1430. Pres.: Allen E. Terman; VP Sales: Jack R. Scanlan.
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Product: Tape carrying & storage cases, head cleaners & demagnetizers.

Christian Dupl'ns Inc., 1710 Lee Rd., Orlando, Fla 32810. Tel: (305) 299-7363. Pres.: R.B. Jack Turney; Exec VP & Gen. Mgr.: Marilyn Kubik.
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Colton Cassette Corp., 340A W. Valley Blvd., Colton, Calif. 92324. Tel: (714) 824-1454. Owners: John Chan, Jack Russell. (Distributor for Jechan Corp./Spectrotape Corp.)

Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-5432. Pres.: Arthur Taylor; Sales, Mktg. & Admin. Dir.: Glenn A. Hart; Eastern Reg'l Mgr.: Gary Schwartz; Nat'l Consumer Sales Dir.: Ted Cohen; Prof. Sales Mgr.: Jerry Bronaugh; Int'l Sales Mgr.: Peter Landskroemer.
Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip 90028. Tel: (213) 466-2481. Western Reg'l Mgr.: Bob Morrison.
Product: Cleaners, cloths & brushes, head cleaners & demagnetizers, leader & splicing tape.

Concord Communications Systems, 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960.
Product: Head cleaners, leader & splicing tape (all video only).

Creative Communications Inc., 920 N. Valley Mills, Waco, Tex. 76710. Tel: (817) 776-1230. Pres.: Curtis B Adams.
Product: Tape carrying & storage cases.

Creative Packaging Co. (div. of Eli Lilly & Co.), PO Box 444. Zip: 46206; 740 S. Alabama St., Indianapolis, Ind. 46234. Tel: (317) 261-2287. Pres.: A.M. McVie; VP Mktg.: T.J. Beasley; Mktg. Communications Mgr.: W.W. Dieckamp.
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Product: Tape carrying & storage cases.

Crest Mfg. Co., PO Box 488, Edgefield, S.C. 29824. Tel: (803) 637-3171.
Product: Tape carrying & storage cases.

Crestmark Inds., 225 W. 34 St., New York, N.Y. 10001. Tel: (212) 947-9166. Pres.: Leon Beda; Sales Mgr.: Paul Sacks.
Product: Tape carrying & storage cases, record racks.

Custom Case Mfg. Co., 6232 Bragg Blvd., Fayetteville, N.C. 28303. Tel: (919) 867-6111. Pres.: Al Metzger; Gen. & Sales Mgr.: Gil Harvey.
Product: Carrying & storage cases (SEE ADVERTISEMENT)

D A K Inds. Inc., 10845 Van Owen St., North Hollywood, Calif. 91605. WATS Tel: (800) 423-2636. Pres. & Gen. & Sales Mgr.: Drew Alan Kaplan.
Product: Leader tape.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Sales Mgr.: Larry Hockemeyer.
Marketing branch: Hauppauge, L.I., N.Y., AudioVox Corp., 150 Marcus Blvd. Zip: 11787. Tel: (516) 231-7750. Pres.: John J. Shalam, Gen. Mgr.: Martin Novick.
Product: Tape carrying & storage cases. (SEE ADVERTISEMENT)

Delrama Int'l, 37 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-8740. Pres.: Thomas Della-Rocca; Gen. Mgr.: A. Herman; Sales Mgr.: S. Frank.
Product: Cleaners, cloths & brushes.

Devon Design Corp., 1801 Century Park E., Suite 1805, Los Angeles, Calif. 90067. Tel: (213) 553-2787. Pres. & Gen. Mgr.: Clive Rumble, Mktg. & Sales Mgr.: Leonard Marshall.
Int'l branch: England, Fittall Prods. Ltd.
Product: Tape storage cases. (SEE ADVERTISEMENT)

Diacoustic Lab., 1063 Vine St., Hollywood, Calif. 90038. Tel: (213) 467-5121. Owner & Pres.: Ernest M. Knight, Gen. Mgr.: L.M. Hildebrand; Sales Mgr.: J.K. Wirth.
Product: Needles.

DISContinued Recs., 216 N. Rose St., Burbank, Calif. 91505. Tel: (213) 846-9192. Owner & Gen. Mgr.: Les Szarvas; Sales Mgr.: Brian Thompson.
Product: Catalog servs. (reference library of out-of-print recorded material).

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Product: Cleaners, cloths & brushes.

Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel: (312) 625-3340. Pres. & Sales Mgr.: James R. Walsh, Gen. Mgr.: Robert C. Geisler.
Product: Carrying & storage cases.

Double Sixteen Co., PO Box 1616, Wheaton, Ill. 60187. Tel: (312) 653-1616. Pres.: James W. Canon; Gen. Mgr.: Tom Canon; Sales Mgr.: Robert E. Burt.
Product: Tape carrying & storage cases.

Duotone Co. Inc., 6875 SW 81 St., South Miami, Fla. 33143. Tel: (305) 665-1121. Pres. & Sales Mgr.: Stephen Nester; Gen. Mgr.: Benjamin Rosenberg.
Product: Tape carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, splicing tape.

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Product: Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles. (SEE ADVERTISEMENT)

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Ebsco Inds. Inc., 1230 First Ave. N., Birmingham, Ala. 35203. Tel: (205) 252-1212. Pres.: J.T. Stephens.
Branch: Hawthorne, Calif., Vulcan Binder & Cover, 14695 S. Inglewood Ave. Zip: 90250. Tel: (213) 772-5308. Gen. Mgr.: D.R. Darby.
Product: Carrying & storage cases.

Editall, see Elpa Mktg. Inds. Inc.

Electronic Assocs, PO Box 5222, Wrightsville Beach, N.C. 28480. Tel: (919) 256-3576. Pres. & Gen. Mgr.: David A. Touzel; Sales Mgr.: Marc Botbol.
Product: Carrying & storage cases, head cleaners & demagnetizers.

Electronic Homes Co., 24-64 Crescent St., Suite 2, Astoria, N.Y. 11102. Tel: (212) 545-3094. Chm.: George T. Saddler; Pres.: Michael Sinan; Gen. Mgr.: Harry Baker; Sales Mgr.: Elias Smyrna.
Product: Head cleaners & demagnetizers.

Elpa Mktg. Inds. Inc., Thorens & Atlantic Aves., New Hyde Park, N.Y. 11040. Tel: (516) 746-3002.
Branch: Scottsdale, Ariz., 7301 E. Evans Rd. Zip 85253. Tel: (602) 948-1070.
Product: Splicing tape (Editall) (SEE ADVERTISEMENT)

Entertainment Business Servs., 7912 S. Vermont Ave., Los Angeles, Calif. 90044. Tel: (213) 836-4288, 752-6054. Nat'l Sales Mgr.: Leonard Marshall (Distributor for CIM).
Product: Tape carrying & storage cases.

Esmond Inds. Inc., 2455 E. Sunrise Blvd., Fort Lauderdale, Fla. 33304. Tel: (305) 564-6535. Pres.: Bennett Asquith; Gen. Mgr.: Shirlee Duffy; Sales Mgr.: Fred Orton.
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Product: Tape carrying & storage cases, head cleaners & demagnetizers, splicing tape.

Fidelitone Inc., 207 N. Woodwork Ln., Palatine, Ill. 60067. Tel: (312) 359-8800. Pres.: Douglas F. Hudson Sr.; Gen. Mgr.: Charles Smith; Sales Mgr.: Gordon A. Oakes.
Product: Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles.

Fidelity Prods. Co. Inc., 5150 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 938-2755.
Product: Carrying & storage cases.

Finetone Inc., 24 Cobek Court, Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres.: Leonard Finkel; Gen. Mgr.: Herb Hartman; Mktg. Mgr.: Irving Glasser; Sales Mgr.: Jack Haddad.
Product: Carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners, needles. (SEE ADVERTISEMENT)

Fuji Photo Film USA Inc., Audio Tape Div., 350 Fifth Ave., New York, N.Y. 10001. Tel: (212) 736-3335. Exec. VP: Fred Nakamura; Prod. Mgr.: A. Yoneda.
Product: Head cleaners & demagnetizers.

Gusdorf & Sons Inc., 6900 Manchester Ave., St. Louis, Mo. 63143. Tel: (314) 647-1207. Pres.: Paul A. Gusdorf; VP Mktg.: Michael Wertman; Sales Mgr.: Frank Salmon.
Product: Carrying & storage cases.

Harrison Tape Guide & Harrison Guide to 4 Channel Recs. & Tapes, 143 W. 20 St., New York, N.Y. 10011. Tel: (212) 243-8912. Pres.: Sybil Weiss; Sales Mgr.: Ellen Schneider.
Product: Catalog servs.

Helmac Prods. Corp., PO Box 73, 528 Kelso St., Flint, Mich. 48501. Tel: (313) 239-7677. Pres.: Nicholas D. McKay; Gen. Mgr.: Walter Winkle; Sales Mgr.: John E. Green.
Product: Carrying & storage cases, cleaners, cloths & brushes.

Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606. Tel: (201) 487-3027. Pres.: Robert Lovatt; Gen. & Sales Mgr.: Jeff St. Thomas.
Product: Leader tape.

Horian Ents. Inc., 12381 Schaefer, Detroit, Mich. 48227. Tel: (313) 933-6900. Pres.: Richard Horian; Gen. Mgr.: James Horian; Sales Mgr.: Martin Brown.
Product: Carrying & storage cases, cleaners, cloths & brushes, head cleaners & demagnetizers.

Information Terminals Corp., 323 Soquel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400. Pres.: J. Reid Anderson; Gen. Mgr.: Dr. Peter A. McCuen; Sales Mgr.: Scott P. Cochran; Prod. Mgmt. & Mktg. Mgr.: Carl L. Holder.
Product: Tape carrying & storage cases, head cleaners & demagnetizers, leader tape.

International Rec'g Corp., 1649 W. Evergreen, Chicago, Ill. 60622. Tel: (312) 227-2000. Pres.: Jerome V. Man; Gen. Mgr.: Bill Beyer; Sales Mgr.: L. March.
Product: Head cleaners & demagnetizers.

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Gen. Mgr.: Hy Zigman; Sales Mgr.: George Krug.
Product: Head cleaners & demagnetizers, splicing tape.

J & J Ents., 210 Comber Ave., Cambridge, Ohio 43725. Tel: (614) 432-6476. Pres. & Gen. Mgr.: J.W. Parks; Sales Mgr.: Jack Harris Sr.
Product: Carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, needles.

J-S Wood Prods. Inc., 11309 Emerald St., Dallas, Tex. 75229. Tel: (214) 620-2006. Pres.: Jack Shapiro; Sales Mgr.: Jay Sharp.
Product: Carrying & storage cases (custom design contract work only).

Jechan Corp./Spectrotape Corp., 345 W. Valley Blvd., Colton, Calif. 92324. Tel: (714) 825-6744. Pres.: John Chan; Sec'y-Treas. & Gen. Mgr.: Elsie Chan; Sales Mgr.: R. Hathaway. (Dist. by Colton Cassette Corp.)
Product: Head cleaners & demagnetizers.

Jefmarn Ents. Inc., 16 Newcastle Ave., Plainview, L.I., N.Y. 11803. Tel: (516) 822-7277. Pres.: Allan Frost.
Product: Head cleaners & demagnetizers, leader & splicing tape. (SEE ADVERTISEMENT)

Kantrell Inds., Jeanne Dr., Newburgh, N.Y. 12550. Tel: (914) 564-1500. Pres.: Al Petrocelli.
Product: Carrying & storage cases.

Kustom Kreations Inc., 19316 Londelius St., Northridge, Calif. 91324. Tel: (213) 886-8383. Pres.: William Lang; Sales Mgr.: Floyd Sanders.
Product: Tape carrying & storage cases.

Lafayette Radio Electronics, 111 Jericho Tnpk., Syosset, L.I., N.Y. 11791. Tel: (516) 921-7700.
Product: Demagnetizers.

Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel: (212) 894-5155. Pres. & Sales Mgr.: Leslie Dame; Gen. Mgr.: A. Alexander.

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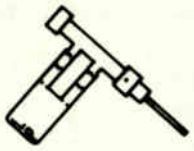
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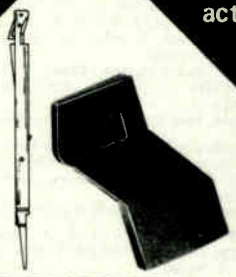
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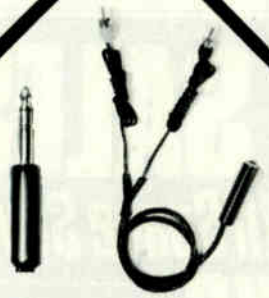
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Lissen, see Eastern Pacific Mktg. Co. Inc.

List-O-Tapes (div. of Trade Serv. Publ'ns Inc.), 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel. (213) 385-4211. Pres.: A.H. Gudie. Gen. Mgr.: J.F. Simpson. Sales Mgr.: W.A. Mundy.
Product: Tape catalog servs.

Loranger Mfg. Corp., Entertainment Prods. Div., 5151B Clark St., Warren, Pa. 16365. Tel. (814) 723-8600. Pres.: J.A. Loranger. Gen. Mgr.: Robert Loranger.
Branch: Flanders, N.J., 151Z Rt. 206, Bldg. 2, Zip 07836. Tel. (201) 584-7845. Sales Mgr.: Dan Zingone.
Product: Tape carrying & storage cases.

Magnadyne Corp., PO Box 5365, 20545 S. Belshaw Ave., Carson, Calif. 90749. Tel. (213) 639-2200. Pres.: Barry L. Caren; Gen. Mgr.: Steve Fields. Sales Mgr.: Dave Gurian.
Int'l branch: Japan.
Product: Tape carrying & storage cases, cleaners, cloths & brushes, splicing tape.

Magna Sonic Inc., 1231 Wheaton, Troy, Mich. 48084. Tel. (313) 689-6167. Pres. & Sales Mgr.: Ray Czarnik. VP & Gen. Mgr.: Bill Goguen.
Product: Head cleaners & demagnetizers.

Magnesonics Sales, PO Box 127, Northridge, Calif. 91324. Tel. (213) 368-3411. Pres.: D.P. Grosslight.
Product: Demagnetizers.

Magnetic Media Corp., 616 Fayette Ave., Mamaroneck, N.Y. 10543. Tel. (914) 698-8660. Pres. & Sales Mgr.: Aaron Wasserstrom. VP: George T. Saddler. Gen. Mgr.: John Cristiano.
Int'l branch: Korea.
Product: Head cleaners & demagnetizers.

Mantra Corp., 2207 S. El Camino Real, San Mateo, Calif. 94403. Tel. (415) 574-1500. Pres.: George Woodley; Mktg. Dir. & Gen. Mgr.: Paul W. Schofield. Sales Mgr.: Janice de Pasquale.
Product: Tape carrying & storage cases, tape catalog servs., head cleaners & demagnetizers, leader & splicing tape.

Marvell Pharmacal & Packaging Co., 230 W. 17 St., New York, N.Y. 10011. Tel. (212) 929-8435. VP: Barry Berman.
Product: Cleaners, cloths & brushes.

Memorex Corp., 1200 Memorex Dr., Santa Clara, Calif. 95052. Tel. (408) 987-1000. Pres.: R.C. Wilson; Consumer & Bus. Prods. Mgr.: R. Jaunich. Gen. Sales Mgr.: B.K. Berghorn. Mkt. Planning, Adv. & Promo. Dir.: T.J. Cutler.
Branches: Los Angeles, Calif., 11340 Olympic Blvd., Suite 100, Zip 90064. Tel. (213) 478-3051—**Oakbrook, Ill.,** 815 Commerce Dr., Zip 60521. Tel. (312) 325-8420—**New York, N.Y.,** 1700 Broadway, Zip 10019. Tel. (212) 541-7780.
Product: Head cleaners.

Meta-Com Inc., 707 W. Broadway, Minneapolis, Minn. 55411. Tel. (612) 588-2781. Pres. & Mktg. Dir.: James I. McCann. Sales Mgr.: Phillip T. Levin.
Product: Tape carrying & storage cases, tape catalog servs.

Metro Prods. Inc., 11875 Stephens, Warren, Mich. 48089. Tel. (313) 754-2900.
Product: Carrying & storage cases.

Metrosound Audio Prods., see RNS Mktg. Inc.

Microtran Co. Inc., 145 E. Mineola Ave., Valley Stream, L.I., N.Y. 11582. Tel. (516) 561-6050. TWX 510-225-8412. Pres. & Mktg. Mgr.: A. Eisenberg. Gen. Sales Mgr.: Walter Benscher.
Product: Demagnetizers.

Music Machine Tape Repair, 301 Wilson St., Shelby, N.C. 28150. Tel. (704) 482-9816. Pres. & Sales Mgr.: Paul Dockery; Gen. Mgr.: Carl J. Dockery Jr.
Product: Tape carrying & storage cases, head cleaners & demagnetizers.

Nakamichi Research (USA) Inc., 220 Westbury Ave., Carle Place, N.Y. 11514. Tel. (516) 333-5440. Pres.: E. Nakamichi. Gen. & Mktg. Mgr.: Ted Nakamichi. Sales Mgr.: T. Akiyama.
Branch: Santa Monica, Calif., 1101 Colorado Ave., Zip 90404. Tel. (213) 451-5901. Gen. & Sales Mgr.: T. Akiyama.
Product: Head cleaners & demagnetizers.

Helen Neushaefer (div. of Supronics Corp.), 104 New Era Dr., South Plainfield, N.J. 07080. Tel. (201) 561-6300. Pres.: Marc Birnbaum. Sales Mgr.: John E. McConnell.
Product: Record carrying & storage cases.

Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55428. Tel. (612) 545-0401. Pres.: J. Yngve. Sales Mgr.: E. Bedell.
Product: Cleaners, cloths & brushes, head cleaners & demagnetizers, splicing tape.

Nuclear Prods. Co., PO Box 1178, El Monte, Calif. 91734. Tel. (213) 283-2603. Pres. & Gen. & Sales Mgr.: Richard M. Evleth. VP: Lee Hames.
Product: Cleaners, cloths & brushes.

One-Spot Publ'g (div. of Trade Serv. Publ'ns Inc.), 701 E. Prospect Ave., Mount Prospect, Ill. 60056. Tel. (312) 392-1720. Pres.: A.H. Gudie; Gen. Mgr.: E.V. Mironko. Circulation Mgr.: A. Hyler.
Product: Record catalog servs.

P.D.Q. Promos, Inc., 14853 NE 20 Ave., North Miami, Fla. 33181. Tel. (305) 944-6542. Pres.: Aaron R. Wall; Gen. Mgr.: Martin Karmiol.
Product: Carrying & storage cases, headcleaners & demagnetizers.

P.S.G. Rec'g Studio, 4322A N. Lamar, Austin, Tex. 78752. Tel. (512) 454-5653. Owner: Pedro S. Gutierrez.
Product: Carrying & storage cases, 45 rpm adaptors, head cleaners & demagnetizers, leader & splicing tape.

Pageant/Miller Inds., 605 N. Boulevard, Chinchilla, Pa. 18410. Tel. (717) 587-4771. Pres.: Alan Wormser; Mktg. Mgr.: Gene Dichiara.
Product: Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnatizers, needles.

Parsons Inc., 31 Olney Ave., Cherry Hill, N.J. 08003. Tel. (609) 424-1078. Pres.: Roy D. Parsons; Gen. Mgr.: Lupe Parsons; Sales Mgr.: Dolores B. Lloyd.
Product: Head cleaners & demagnetizers, leader & splicing tape. (SEE ADVERTISEMENT)

Peerless Vid-Tronic Corp., 60 West St., Bloomfield, N.J. 07003. Tel. (201) 429-8600. Pres.: Herbert J. Ravis; Sales Mgr.: Gerry Geller.
Product: Carrying & storage cases, cleaners, cloths & brushes, head cleaners & demagnetizers.

Pentagon Inds., Inc., 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel. (312) 867-9200. Pres.: Tom Horton; Sales Mgr.: William Holtane.
Product: Tape carrying & storage cases.

Pfanstiehl Chemical Corp., 3300 Washington St., Waukegan, Ill. 60085. Tel. (312) 623-1360. Pres. & Gen. Mgr.: R. Bruce Wight; Sales Mgr.: C. Al Clinton.
Product: Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles.

Phonolog Publ'g (div. of Trade Serv. Publ'ns Inc.), 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel. (213) 385-4211. Pres.: A.H. Gudie; Exec. VP & Gen. Mgr.: J.F. Simpson; Sales Mgr.: W.A. Mundy.
Product: Record catalog servs.

Pratt-Spector Corp., 46 Merrick Rd., Rockville Centre, L.I., N.Y. 11571. Tel. (516) 764-5061. Pres.: Stanley Gilman; Gen. Mgr.: Andrew Barr; Sales Mgr.: Alan Frost; Technical Co-ord.: Paul Mastrionni.
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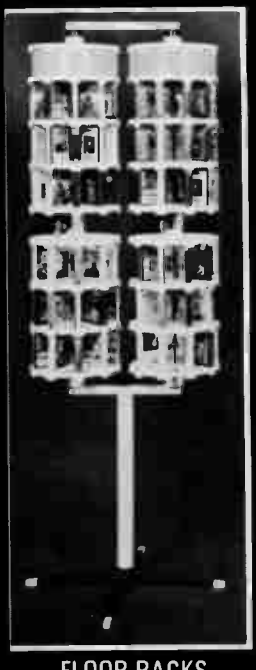
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Product: Tape carrying & storage cases, head cleaners & demagnetizers, splicing tape.

R C A Recs., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 598-5900. Pres.: Kenneth Glancy; VP Mktg.: Jack Kiernan. **Branch:** 110 W. 44 St. Zip: 10036. Tel: (212) 598-5900.
Branches: Los Angeles, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 461-9171—**Indianapolis, Ind.,** 501 N. La Salle. Zip: 46201. Tel: (371) 635-6900—**—ashville, Tenn.,** 806 17 Ave. S. Zip: 37203. Tel: (615) 244-9880.
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R M S Electronics Inc., 50 Antin Pl., Bronx, N.Y. 10462. Tel: (212) 892-6700. Pres.: Arthur A. Fink; Gen. Mgr.: Alvin Goldstein; Sales Mgr.: Arthur Wasserman; Adv. Mgr.: Eugene Kneloff.
Product: Tape carrying & storage cases.

R N S Mktg. Inc., 372 Hoover Ave., Bloomfield, N.J. 07003. Tel: (201) 748-8778. Pres.: Robert N. Schwartz.
Product: Cleaners, cloths & brushes, head cleaners & demagnetizers. (Importer of Metrosound Audio Prods.)

Radio Shack (a Tandy Corp. Co.), 2617 W. Seventh St., Fort Worth, Tex. 76107. Tel: (817) 335-3711.
Product: Cleaners, cloths & brushes, head cleaners & demagnetizers, leader & splicing tape.

Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres.: Ray Abrams Sr.; Gen. Mgr.: Nori Abrams; Sales Mgr.: Fred Muse Jr.
Product: Carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape.

Recordings Unlimited, 3132 N. Natchez, Chicago, Ill. 60634. Tel: (312) 889-2044. Pres.: Nero Lebmets, Sales Mgr.: Tom Kilfoyle.
Product: Tape carrying & storage cases.

Record Research, PO Box 82, Menomonee Falls, Wis. 53051. Tel: (414) 251-5408. Pres.: Joel Whitburn; Gen. Mgr.: Bill Kline.
Product: Record catalog servs.

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Herbert Borchardt; VP & Sales Mgr.: Peter Wish.
Product: Carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape. (SEE ADVERTISEMENT)

Redding Radio (div. of SJ Inds. Inc.), PO Box 344, Fairfield, Conn. 06430. Tel: (203) 579-0284. Gen. Mgr.: Jeffrey N. Tellis.
Product: Cleaners, cloths & brushes.

Reliance Plastics & Packaging Div., Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 544-9800. Pres.: Marshall Weingarden.
Product: Tape carrying & storage cases.

Rivertone Corp., Dillon Rd., Monticello, N.Y. 12701. Tel: (914) 794-8888. Pres.: W. Adamson; Gen. Mgr.: R. Schluss; Sales Mgr.: S.D. Adamson. (Custom plastic molding)

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Product: Tape carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, leader & splicing tape. (SEE ADVERTISEMENT)

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan; Gen. Mgr.: L. Bernard.
Product: Tape carrying & storage cases.

Rubbermaid Inc., 1147 Akron Rd., Wooster, Ohio 44691. Tel: (216) 264-6464.
Product: Carrying & storage cases.

S S K Ents. Inc., 790 Hampshire Rd., Westlake Village, Calif. 91361. Tel: (213) 889-1831. Pres. & Gen. Mgr.: Mrs. S.F. Kara.
Product: Head cleaners & demagnetizers, leader & splicing tape.

Savoy Leather Mfg. Corp., PO Box 176, Ward Hill Ind'l Park, Haverhill, Mass. 01830. Tel: (617) 374-0351. Pres.: Fred Savoy; Gen. Mgr.: Tony Devejian; Sales Mgr.: Norman E. Savoy. **Sales office:** 411 Massachusetts Ave. Zip: 01830. Tel: (617) 263-8344. Gen. Mgr.: Norman E. Savoy. Sales Mgr.: Harvey J. Adams.
Product: Carrying & storage cases.

Saxon Adhesive Prods. Inc., 46-02 28 St., Long Island City, N.Y. 11101. Tel: (212) 361-3080.
Product: Splicing tape.

Saxton Prods. Inc., 215 N. Rt. 303, Congers, N.Y. 10920. Tel: (914) 268-6846. Pres.: E. Abbo; Sales Mgr.: L. Gould; Sales Admin.: J. Flowers.
Product: Tape carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, splicing tape.

Schwann Rec. & Tape Guide, 137 Newbury St., Boston, Mass. 02116. Tel: (617) 261-3143. Pres.: William Schwann; Circulation Mgr.: Joan Higgins.
Product: Catalog servs.

Schweizer Design of America Inc., 8575 County Rd. 18, Osseo, Minn. 55369. Tel: (612) 425-7272. Pres.: Steven Teachout; Nat'l Sales Mgr.: Leslie Neff.
Product: Carrying & storage cases, cleaners, cloths & brushes, head cleaners & demagnetizers.

Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel: (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.
Product: Carrying & storage cases.

Sentry Inds. Inc., 221 N. MacQuesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Gen. Mgr.: Barry Rosen; Sales Mgr.: Norman Marshak.
Product: Carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape.

Service Mfg. Co. Inc., 155 Saw Mill River Rd., Yonkers, N.Y. 10701. Tel: (914) 476-1700. VP: Joseph L. Berkman; Sales Mgr.: Richard Rosenberg.
Product: Carrying & storage cases.

Simpac Int'l Inc., 369 San Miguel Dr., Suite 365, Newport Beach, Calif. 92660. Tel: (714) 644-6857. Pres.: George A. Martinez; Gen. Mgr.: Artyv T. Tisdail; Sales Mgr.: Paul J. Burns.
Product: Tape carrying & storage cases.

H. Royer Smith Co., 2019 Walnut St., Philadelphia, Pa. 19103. Tel: (215) 567-1676.
Product: Record carrying & storage cases.

Soma Mfg. Co., 7600 Wayzata Blvd., Minneapolis, Minn. 55426. Tel: (612) 544-4201. Pres.: Amos Heilicher; Gen. Mgr.: Howard Holkestad; Sales Mgr.: Daniel P. Mahoney.
Product: Carrying & storage cases.

Sound Alike Music Corp., 6330 Arizona Circle, Los Angeles, Calif. 90069. Tel: (213) 273-7080. Pres.: Richard Taxe; Gen. & Office Mgr.: Harriett Moss. Sales Mgr.: Rick Ward.
Product: Tape carrying & storage cases, head cleaners & demagnetizers.

Sparkomatic Corp., Milford, Pa. 18337. Tel: (717) 296-6444.
Product: Tape carrying & storage cases.

Spectrotape Corp., see Jechan Corp./Spectrotape Corp.

Speedex Electronics, 400 S. Wyman, Rockford, Ill. 61101. Tel: (815) 968-9661. Pres.: A.C. Valiulis; VP Sales & Mktg.: Ed Crockett; Sales Mgr.: James Heighway.
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Product: Tape carrying & storage cases (Audio-Stac).

Sterling Prods. Co. Inc., 1689 Oakdale Ave., West St. Paul, Minn. 55118. Tel: (612) 455-6691.
Product: Tape carrying & storage cases.

Styl-Ton Development Corp., see Rivertone Corp.

Superscope Inc., 8150 Vineland Ave., Sun Valley, Calif. 91352. Tel: (213) 767-9750. VP Sales: Paul Markoff.
Product: Tape carrying & storage cases, head cleaners & demagnetizers.

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Pres. S. Okiyama; Mktg. Mgr.: Ken Kohda; Sales Mgr.: Bud Barger.
Branches: Irvine, Calif., 17072 Daimler St. Zip: 92705. Tel: (714) 557-3460. Sales Mgr.: Sandy Cohen—**Chicago, Ill.,** 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222. Sales Mgr.: Tom Ebeling.
Product: Tape carrying & storage cases, head cleaners & demagnetizers, leader tape.

Tapemaker Sales Co. Inc., 176 Casper St., Valley Stream, L.I., N.Y. 11582. Tel: (516) 561-6080. Pres.: Art Brandwein.
Product: Head cleaners, leader & splicing tape. (SEE ADVERTISEMENT)

Tape Servs. Inc., 7015 Westfield Ave., Pennsauken, N.J. 08110. Tel: (609) 665-3323. Pres.: William F. Mulcahy; Nat'l Sales Mgr.: Michael T. Mulcahy.
Product: Head cleaners & demagnetizers, splicing tape.

Teac Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640. Tel: (213) 726-0303.
Product: Head cleaners & demagnetizers.

Tele-Measurements Inc., 145 Main Ave., Clifton, N.J. 07014. Tel: (201) 473-8822. Pres.: J.R. Poppele; Sales Mgr.: William E. Endres; Office Mgr.: June Poppele.
Product: Head cleaners & demagnetizers, splicing tape.

3M Co., Magnetic Audio/Video Prods. Div., 3M Center, Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1110. Mktg. Opns. Mgr.: W.H. Madden; Sales Mgr.: D.T. Windahl; Adv. & Promo. Sales Mgr.: Peter M. Gavin. **Branch:** PO Box 3211, 935 Bush Ave. Zip: 55101. Tel: (612) 733-1110.
Branches: Anchorage, Alaska, 3934 Spenard Rd. Zip: 99503. Tel: (907) 279-6481—**Burbank, Calif.,** 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—**Los Angeles, Calif.,** 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-1511—**South San Francisco, Calif.,** 320 Shaw Rd. Zip: 94080. Tel: (415) 761-1155—Wash-





ington, D.C., 1750 Pennsylvania Ave. NW, Suite 1100. Zip: 20006. Tel: (202) 298-9200—**Chamblee, Ga.,** 5925 Peachtree Ind'l Blvd. Zip: 30341. Tel: (404) 451-1661—**Honolulu, Hawaii,** 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—**Argo, Ill.,** 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 585-7800—**Needham Heights, Mass.,** 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—**Farmington, Mich.,** 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—**St. Louis, Mo.,** PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—**West Caldwell, N.J.,** PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100; NYC Tel: (212) 285-9600—**Buffalo, N.Y.,** PO Box 369, 330 Greene St. Zip: 14240. Tel: (716) 894-5214—**High Point, N.C.,** PO Box 151, 2401 Brevard St. Zip: 27261. Tel: (919) 883-0141—**Cincinnati, Ohio,** 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—**Cleveland, Ohio,** 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—**Philadelphia, Pa.,** 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—**Dallas, Tex.,** 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—**Seattle, Wash.,** 100 Andover Park W., Andover Ind'l Park. Zip: 98188. Tel: (206) 244-7200.
Product: Leader & splicing tape.

Transcriber Co. Inc., Lower County St., Attleboro, Mass. 02703. Tel: (617) 222-3525. Pres.: Robert B. Puleston; Mktg. Dir.: John Sheasgreen; Sales Mgr.: John McDonald.
Product: Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles.

Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel: (201) 871-3000. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Joan Irving; Sales Mgr.: John DePascale.
Product: Tape carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, leader & splicing tape.

Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel: (312) 867-9200. Pres.: Tom Horton; Gen. Mgr.: Charles Wheeler; Sales Mgr.: Bill Holtane.
Product: Tape carrying & storage cases.

Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger.
Product: Head cleaners & demagnetizers, leader & splicing tape.

V O R Inds., 1652 Kaiser Ave., Irvine, Calif. 92705. Tel: (714) 556-1300. Pres.: William Adler; Sales Mgr.: Irma M. Gall.
Product: Record cleaners (Vac-O-Rec).

Vac-O-Rec, see V O R Inds.

Victory Cassette Ministries, Westcliff Dr., Hood River, Ore. 97031. Tel: (503) 386-4058; WATS Tel: (800) 547-4318. Pres.: Dan Gordon; Sales Mgr.: Ron Engstrom.
Product: Cassette binders.

Vis-A-Pak Mfg. Corp., 185 Bethpage Sweet Hollow Rd., Old Bethpage, N.Y. 11804. Tel: (516) 293-4242.
Product: Tape carrying & storage cases.

Vizi Co., PO Box 283, Ellijay, Ga. 30540. Tel: (404) 635-7481. Pres.: Edward J. Cylke; Gen. Mgr.: Hany Forbes.
Product: Tape carrying & storage cases.

Vulcan Binder & Cover, see Ebsco Inds. Inc.

Walco Electronics Co. (div. of Walco-Linck Corp.), 1234 State Hwy. 46, Clifton, N.J. 07015. Tel: (201) 471-1070. Pres.: H.A. Bodkin.
Product: Cleaners, cloths & brushes, needles. (SEE ADVERTISEMENT)

Webtek Corp., 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 937-3511. Pres.: Joseph Klein; Gen. Mgr.: Daniel Pepper; Prod. Mgr.: Robert Berkey.
Branches: Chicago, Ill., 6440 N. Ridgeway Ave. Zip: 60645. Tel: (312) 679-5470. Gen. Mgr.: Ron Brenwall—**Boonton, N.J.,** Bema Inc., 615 Birch St. Zip: 07005. Tel: (201) 263-3310. Mgr.: Ted Manheim.
Product: Leader & splicing tape.

Weltron (div. of LCA Corp.), 260 Bethpage Spagnoli Rd., Melville, L.I., N.Y. 11746. Tel: (516) 293-4400. Pres.: Dan Jacobson; Gen. Mgr.: Pratt Winston.
Product: Cleaners, cloths & brushes, head cleaners & demagnetizers.

Store Fixtures & Merchandising Aids Manufacturers

Unless otherwise indicated, products listed are for both records and tapes.

Accra-Fab Inc., 3-19 Grand Blvd. N., Brentwood, N.Y. 11717. Tel: (516) 231-4700. Pres.: George Ruggeri; Gen. Mgr.: D. Galati; Sales Mgr.: W. Gurspan.
Product: Browser boxes, display racks, divider cards.

George Alexander Group Inc., 36-25 Prince St., Flushing, N.Y. 11354. Tel: (212) 886-5600. Pres.: Kev Devejian.
Product: Browser boxes, display racks, divider cards.

Art-Phyl Creations, 508 Frelinghuysen Ave., Newark, N.J. 07114. Tel: (201) 248-5100. Sales Mgr.: Art Hochman.
Product: Browser boxes, display racks.

B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: Guenther Grochla; Sales Mgr.: R. Blanck; Mkt. Planning Mgr.: Richard Dalessio.
Branches: Los Angeles, Calif., 2140 W. Olympic Blvd., Suite 440. Zip: 90006. Tel: (213) 386-7023—**Melrose Park, Ill.,** 1800 N. 30 Ave. Zip: 60160. Tel: (312) 343-6618—**Clifton, N.J.,** 460 Colfax Ave. Zip: 07013. Tel: (201) 473-8424—**Dallas, Tex.,** 2520 Electronic Ln., Suite 801. Zip: 75220. Tel: (214) 358-1494.
Product: Display racks.

Guy Barry Ents. Inc., 92 Columbia Ave., Cedarhurst, L.I., N.Y. 11516. Tel: (516) 569-4227. Pres.: Guy Barry; Gen. Mgr.: S. Fetterman; Sales Mgr.: Monti Barry.
Branch: North Miami Beach, Fla., 18071 Biscayne Blvd. Zip: 33160. Tel: (305) 931-3352.
Product: Browser boxes, display racks.

Ted Bushman Signs, 627 Broadway, Massapequa, L.I., N.Y. 11758. Tel: (516) 798-8590. Owner: Ted Bushman.
Product: Divider cards.

C E S Rec'g Inc., 1321 N. 108 Ave. E., Tulsa, Okla. 74116. Tel: (918) 437-7227. Pres.: Harvey Thomas.
Product: Display racks.

C I M (Coast Ind'l Mfg.) Inc., 1132 N. Magnolia, Anaheim, Calif. 92801. Tel: (714) 821-9990. Pres.: Arthur Reynolds; Gen. Mgr.: Ted Reynolds; Sales Mgr.: John Knox.
Product: Tape carousels.

Cartridge Inds. Corp., PO Box 186, 411 Kansas City Ave., Excelsior Springs, Mo. 64024. Tel: (816) 637-6011. Pres. & Gen. & Sales Mgr.: Terry D. Vogler.
Product: Tape display racks.

Central Plastics, 2701 N. Pulaski Rd., Chicago, Ill. 60639. Tel: (312) 235-3300. Pres. & Gen. Mgr.: H.R. Greenwald; Sales Mgr.: L. Longwell.
Branch: Rockford, Ill., Rockford Central Plastics, 2101 23 Ave. Zip: 61101. Tel: (815) 397-4465. Gen. Mgr.: R. Becknell.
Product: Browser boxes, display racks, divider cards.

Cesco Mfg. Inc., 10 Allen St., Springfield, Ill. 01108. Tel: (413) 733-6621.
Product: Browser boxes, display racks, divider cards.

Container-Kraft Inc., 8321 De Celis Pl., Sepulveda, Calif. 91343. Tel: (213) 893-9721. Pres.: A.M. Garson; Gen. Mgr.: E. Sundiam; Sales Mgr.: Harry Krigsman.
Product: Browser boxes, display racks, divider cards.

Creative Store Equip. Inc., PO Box 933, 1000 Airport Rd., Terrell, Tex. 75160. Tel: (214) 563-5869, 226-7248. Pres.: Jerry G. White; Gen. Mgr.: John Bowen; Sales Mgr.: Jackie Aslin.
Product: Browser boxes, display racks.

Cummins Ents., 99 E. Magnolia, Burbank, Calif. 91502. Tel: (213) 843-6257. Pres.: Victor Cummins; Gen. Mgr.: D. Baxter; Sales Mgr.: S. Cummins.
Product: Display racks.

Deelite Blacklite Corp., 5319 Fort Hamilton Pkwy., Brooklyn, N.Y. 11219. Tel: (212) 436-5551. Pres.: Devora Wishna; Gen. Mgr.: David Wishna; Sales Mgr.: Melinda Wishna.
Product: Display racks.

Devon Design Corp., 1801 Century Park E., Suite 1805, Los Angeles, Calif. 90067. Tel: (213) 553-2787. Pres. & Gen. Mgr.: Clive Ruble; Mktg. & Sales Mgr.: Leonard Marshall.
Int'l branch: England, Fittall Prods. Ltd.
Product: Tape display racks. (SEE ADVERTISEMENT)

Dibo Dists., 23 Prospect St., Port Jervis, N.Y. 12771. Tel: (914) 856-6312/7045/8735.
Product: Display cases.

Display Equip. Mfg. Co., 711 S. Orchard, Seattle, Wash. 98108. Tel: (206) 763-8600. Gen. Mgr.: Welden Dolgoff.
Product: Browser boxes, display racks.

Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel: (312) 625-3340. Pres. & Sales Mgr.: James R. Walsh; Gen. Mgr.: Robert C. Geisler.
Product: Tape display racks.

Entertainment Business Servs., 7912 S. Vermont Ave., Los Angeles, Calif. 90044. Tel: (213) 836-4288, 752-6054. Nat'l Sales Mgr.: Leonard Marshall. (Distributor for CIM)
Product: Tape display racks.

Ever-Ready Packaging & Assembly Div., Reliance Folding Carton Corp., 225 Belleville Ave., Bloomfield, N.J. 07003. Tel: (201) 748-6677. Gen. Mgr.: Hayden Morris.
Product: Display racks.

Fidelipac (div. of TelePro Inds.), 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Pres.: D. Boardman; Gen. Mgr.: R. Cappello; Sales Mgr.: Gene Bidun.
Product: Tape display racks.

Freedman Artcraft Eng'g Corp., PO Box 228, Charlevoix, Mich. 49720. Tel: (616) 547-6501. Pres.: Gordon L. Freedman; Gen. Mgr.: Jack C. Grubaugh; Sales Mgr.: L.L. Espich.
Branch: Vernon, Calif., 4275 Exchange Ave. Zip: 90058. Tel: (213) 773-2070. Sales & Opns. Mgr.: Ronald D. Lloyd.
Product: Browser boxes, display racks.

Gopher Prods. Corp., PO Box 1812, Carson City, Nev. 89701. Tel: (702) 882-9333. Pres. & Gen. Mgr.: Warren Perkins; Sales Mgr.: George Payne.
Product: Divider cards.

Hamilton Fixture Co., PO Box 395, 1600 Irma Ave., Hamilton, Ohio 45012. Tel: (513) 868-2144. Pres.: John Schlegel.
Product: Browser boxes, display racks. (SEE ADVERTISEMENT)

Instan Prods. Corp., 5807 W. Division St., Chicago, Ill. 60651. Tel: (312) 379-8850. Pres.: Peter Rill; VP: Larry Woodfield.
Product: Browser boxes, display racks, divider cards.

J-S Wood Prods. Inc., 11309 Emerald St., Dallas, Tex. 75229. Tel: (214) 620-2006. Pres.: Jack Shapiro; Sales Mgr.: Jay Sharp.
Product: Browser boxes, display racks (custom design contract work only).

Kobrin Store Fixture Co., 254 Wallabout St., Brooklyn, N.Y. 11206. Tel: (212) 387-1747. Sales Mgr.: Samuel Kobrin.
Product: Browser boxes, display racks.

Ray Lawrence Ltd., 13033 Ventura Blvd., Studio City, Calif. 91604. Tel: (213) 552-1000. Pres.: Ray Lawrence.
Product: Display racks.

Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel: (212) 894-5155. Pres. & Sales Mgr.: Leslie Dame; Gen. Mgr.: A. Alexander.
Product: Display racks, divider cards. (SEE ADVERTISEMENT)

Liberty Fixture Inc., 2467 Mariposa Rd., Stockton, Calif. 95206. Tel: (209) 948-1176. Pres. & Sales Mgr.: Leonard Semler.
Product: Browser boxes, display racks.

Loranger Mfg. Corp., Entertainment Prods. Div., 5151B Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J.A. Loranger; Gen. Mgr.: Robert Loranger.
Branch: Flanders, N.J., 151Z Rt. 206, Bldg. 2. Zip: 07836. Tel: (201) 584-7845. Sales Mgr.: Dan Zingone.
Product: Tape browser boxes.

Mantra Corp., 2207 S. El Camino Real, San Mateo, Calif. 94403. Tel: (415) 574-1500. Pres.: George Woodley; Mktg. Dir. & Gen. Mgr.: Paul W. Schofield; Sales Mgr.: Janice de Pasquale.
Product: Tape browser boxes, tape display racks, tape divider cards.

Meta-Com Inc., 707 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 588-2781. Pres. & Mktg. Dir.: James I. McCann; Sales Mgr.: Phillip T. Levin.
Product: Tape browser boxes, tape display racks, tape divider cards.

Okart Inc., 1 NE Seventh St., Oklahoma City, Okla. 73103. Tel: (405) 236-5946. Pres.: Mickey Sherman; Gen. Mgr.: Joie Nichols.
Product: Tape display racks.

Pacific Eye & Ear Co. Inc., 6671 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 464-7358. Pres. & Gen. Mgr.: Tony Grabois; Sales Mgr.: Dean Marion.
Branch: New York, N.Y., 18 E. 48 St. Zip: 10017. Tel: (212) 755-2515. Gen. Mgr.: Tony Grabois; Sales Mgr.: Mike Maslow.
Product: Browser boxes, display racks, divider cards.

Paramount Wire Prods., 1035 Westminster Ave., Alhambra, Calif. 91803. Tel: (213) 570-1601. Pres. & Gen. Mgr.: Joseph D. Winston; Sales Mgr.: Charles W. Holmes.
Product: Display racks.

Promedeus Arts Inc., 1776 Broadway, New York, N.Y. 10019. Tel: (212) 586-3770. Pres.: Lew Morris.
Product: Browser boxes, display racks, divider cards.

Queen City Album Inc., 2832 Spring Grove Ave., Cincinnati, Ohio 45225. Tel: (513) 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Ken Martin; Sales Mgr.: Joe Sluder.
Product: Record browser boxes.

Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres.: Ray Abrams Sr.; Gen. Mgr.: Nori Abrams; Sales Mgr.: Fred Muse Jr.
Product: Browser boxes, display racks, divider cards.

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres. Herbert Borchardt; VP & Sales Mgr.: Peter Wish.
Product: Tape display racks, divider cards. (SEE ADVERTISEMENT)

Reliance Folding Carton Corp., see Ever-Ready Packaging & Assembly Div.

Robert L. Lewis Inds. Inc., 15-26 130 St., College Point, N.Y. 11356. Tel (212) 939-7300. Pres. & Sales Mgr.: Robert Lippet; Gen. Mgr.: Lewis L. Kaye.
Product: Display racks.

Rockford Central Plastics, see Central Plastics.

Schweizer Design of America Inc., 8575 County Rd. 18, Osseo, Minn. 55369. Tel. (612) 425-7272. Pres.: Steven Teachout; Nat'l Sales Mgr.: Leslie Neff.
Product: Display racks.

Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 6D616. Tel: (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.
Product: Wire peg board baskets.

Sentry Inds. Inc., 221 N. MacQuesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Gen. Mgr.: Barry Rosen; Sales Mgr.: Norman Marshak.
Product: Tape browser boxes, tape display racks, tape divider cards.

Shehi Cabinets, 103 E. Third, Bristow, Okla. 74010. Tel: (918) 367-2433. Pres.: Bert R. Shehi; Gen. Mgr.: Victoria Shehi.
Product: Browser boxes, display racks.

Soma Mfg. Co., 7600 Wayzata Blvd., Minneapolis, Minn. 55426. Tel: (612) 544-4201. Pres.: Amos Heilicher; Gen. Mgr.: Howard Holkestad; Sales Mgr.: Daniel P. Mahoney.
Product: Display racks.

Sound Alike Music Corp., 6330 Arizona Circle, Los Angeles, Calif. 90069. Tel: (213) 273-7080. Pres.: Richard Taxe; Gen. & Office Mgr.: Harriett Moss; Sales Mgr.: Rick Ward.
Product: Tape display racks.

Stac-All Inc., 1407 Allen Dr., Suite A, Troy, Mich. 48084. Tel: (313) 588-5510. Pres.: J.E. Joyce; Gen. & Sales Mgr.: Mrs. J.A. Zeller.
Product: Tape display racks.

Star Title Strip Co. Inc., 842 Western Ave., Pittsburgh, Pa. 15233. Tel: (412) 231-4314. Pres. & Gen. Mgr.: Norman W. Morgan; Sales Mgr.: William Miller.
Branch: Chicago, Ill., 1825 W. Chicago Ave. Zip: 60622. Tel: (312) 829-0549. Mgr.: Donald Cihak.
Product: Record divider cards. (SEE ADVERTISEMENT)

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Pres.: S. Okiyama; Mktg. Mgr.: Ken Kohda; Sales Mgr.: Bud Barger.
Branches: Irvine, Calif., 17072 Daimler St. Zip: 92705. Tel: (714) 557-3460. Sales Mgr.: Sandy Cohen—**Chicago, Ill.,** 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222. Sales Mgr.: Tom Ebeling.
Product: Tape browser boxes, tape display racks, tape divider cards.

Vinyl Interior Prods. Ltd., Design Fabrications Div., 1215 Wheaton St., Troy, Mich. 48084. Tel: (313) 689-8206. Pres.: Bruce R. Dych.
Product: Browser boxes, display racks.

Walco Electronics Co. (div. of Walco-Linck Corp.), 1234 State Hwy. 46, Clifton, N.J. 07015. Tel: (201) 471-1070. Pres.: H. A. Bodkin.
Product: Record browser boxes, record display racks. (SEE ADVERTISEMENT)

Wiremaid Prods. Corp., PO Box 607, 60 West Ave., Patchogue, L.I., N.Y. 11772. Tel: (516) 475-0193. Pres.: Arnold Boden; Sales Mgr.: Leigh Boden.
Product: Browser boxes, display racks.

Jukebox Manufacturers

Rock-Ola Mfg. Corp., 800 N. Kedzie Ave., Chicago, Ill. 60651. Tel: (312) 638-7600. Pres.: David C. Rockola; Exec. VP: E. G. Doris; Music Div. Sales Mgr.: Lester C. Rieck; Adv. & Sales Promo. Mgr.: Joseph E. Senesac.

Rowe Int'l Inc. (sub. of Triangle Inds. Inc.), 75 Troy Hills Rd., Whippany, N.J. 07981. Tel: (201) 887-0400. Pres.: D.J. Barton; Exec. VP: Jerry Marcus, VP Mktg.: J.P. Newlander; Gen. Sales Mgr.: Paul Huebsch; Mktg. Servs. Dir.: Dan Denman.

Seeburg Prods. (div. of Seeburg Corp. of Delaware), 1500 N. Dayton St., Chicago, Ill. 60622. Tel: (312) 642-0800. Exec. VP Admin.: William P. O'Brien; VP Admin.: Jerry Marcus; VP Music & Vending Sales: William F. Adair; Music & Vending Sales Co-ord.: Stanley Jarocki; Adv. Mgr.: Bernie Cohen.

Jukebox Title Strip Manufacturers

Kajac Rec. Corp., 155 First St., Carlisle, Iowa 50047. Tel: (515) 989-0794. Pres.: Harold L. Luick; Sales Mgr.: Jim Robinson.

Rocky Mountain Rec'g, PO Box 82, Cheyenne, Wyo. 82001. Tel: (307) 638-8733. Gen. Mgr.: Ray Alexander.

Star Title Strip Co. Inc., 842 Western Ave., Pittsburgh, Pa. 15233. Tel: (412) 231-4314. Pres. & Gen. Mgr.: Norman W. Morgan; Sales Mgr.: William Miller.
Branch: Chicago, Ill., 1825 W. Chicago Ave. Zip: 60622. Tel: (312) 829-0549. Mgr.: Donald Cihak. (SEE ADVERTISEMENT)

Sterling Title Strip Co. Inc., 1175 Broad St., Newark, N.J. 07114. Tel: (201) 243-0222. Pres.: Dick Steinberg; Gen. Mgr.: William Thomas; Sales Mgr.: Arthur De Bose Jr.

Sheet Music Jobbers & Suppliers

• *Continued from page 109*

Rashid Sales, 191 Atlantic Ave., Brooklyn 11201. Tel: 852-3295. Owner: Albert Rashid; Mgr.: Stanley Rashid.

Larry Shayne Music Inc., 15 E. 48 St. Zip: 10017. Tel: 759-9515. Gen. Mgr.: Herb Reis.

Tempo Music Inc., 333 Riverside Dr. Zip: 10025. Tel: 866-1022.

Terminal Musical Supply Inc., 166 W. 48 St. Zip: 10036. Tel: 245-5270. Pres.: Arthur Nitka; Gen. Mgr.: George Rizzo.

Warner Bros. Publ'ns Inc., 75 Rockefeller Plaza. Zip: 10019. Tel: 484-6227. Pres.: Ed Silvers; Gen. Mgr.: Murray Rutkoff; Sales Mgr.: Steve Spooner.
Branch: Los Angeles, Calif.

• PLAINVIEW, L.I. (Area Code 516)

Radom Music Press Inc., 101 Fairchild Ave. Zip: 11803. Tel: 681-3400. Pres.: Ron Radom; Gen. Mgr.: Charles Koppelman.

OHIO

• CINCINNATI (Area Code 513)

Halnat Publ'g Co., 1632 Central Pkwy. Zip: 45210. Tel: 381-6580. Pres. & Gen. Mgr.: Saul Halper.

Willis Music Co., Seventh & Race Sts. Zip: 45202. Tel: 721-6050.
Home office: Florence, Ky.

• CLEVELAND (Area Code 216)

Grossman Music Corp., 1278 W. Ninth St. Zip: 44113. Tel: 696-1234. Cable: GROMUSIC. Pres.: Henry S. Grossman; Mgr.: Al Diamond.
Branch: Needham Heights (Boston Metropolitan Area), Mass., Harris-Fandel Co. Inc.

PENNSYLVANIA

• PITTSBURGH (Area Code 412)

Volkwein Bros. Inc., 117 Sandusky St. Zip: 15212. Tel: 322-5100. Pres.: Carl R. Volkwein; VP: Carl W. Volkwein; Gen. Mgr.: Walter E. Volkwein. 038

• VALLEY FORGE (Area Code 215)

J. W. Pepper & Son Inc., Box 850, Eisenhower Rd. Zip: 19482. Tel: 666-9600. Pres.: Dean C. Burtch; Gen. Mgr.: Ronald L. Rowe; Sales Mgr.: Richard E. Thorne.
Branches: Tampa, Fla., Pepper-Shrader of Tampa Inc.; Atlanta, Ga., J.W. Pepper of Atlanta Inc.; Detroit, Mich., J.W. Pepper of Detroit Inc.

RHODE ISLAND

• PROVIDENCE (Area Code 401)

Axelrod Music Inc., 251 Weybosset St. Zip: 02903. Tel: 421-4833. Pres. & Gen. Mgr.: Walter Axelrod; Sales Mgr.: Gene Sabatino.

TENNESSEE

• CLEVELAND (Area Code 615)

Pathway Press, 1080 Montgomery Ave. Zip: 37311. Tel: 476-5197.

• ENVILLE (Area Code 901)

Massengill's Dists., Box 155, Hwy. 22-A. Zip: 38332. Tel: 687-6126. Owner: Johnny R. Massengill.

• MEMPHIS (Area Code 901)

Blackwood Bros., 209 N. Lauderdale. Zip: 38105. Tel: 527-4349. Pres.: James Blackwood; Gen. & Sales Mgr.: Carolyn Pearson.

• NASHVILLE (Area Code 615)

John T. Benson Publ'g Co., 1625 Broadway. Zip: 37202. Tel: 254-1051. Pres.: John T. Benson III; Sales Mgr.: Sam Mehaffie.

Chappell Music Co., 1512 Hawkins St. Zip: 37203. Tel: 244-3382. Mgr.: Henry Hurt.
Home office: New York, N.Y.

Peer-Southern Org., 1511 Sigler St. Zip: 37203. Tel: 244-6200.
Home office: New York, N.Y. (SEE ADVERTISEMENT)

TEXAS

• FORT WORTH (Area Code 817)

Don Edgar Music, 2312 Jasper. Zip: 76106. Tel: 626-3448. Owner & Gen. Mgr.: D.D. Edgar.

• SAN ANTONIO (Area Code 512)

Southern Music Co., 1100 Broadway. Zip: 78215. Tel: 226-8167. Pres. & Gen. Mgr.: Arthur Gurwitz.

VIRGINIA

• SPRINGFIELD (Area Code 703)

Nova Music Inc., 6511 Backlick Rd. Zip: 22150. Tel: 451-8085. Pres. & Gen. Mgr.: Fred North.

WASHINGTON

• SEATTLE (Area Code 206)

Capitol Music Co. Inc., PO Box 21906, 1530 Third Ave. Zip: 98111. Tel: 622-4013. Gen. Mgr.: Paul C. Leaf.
Affiliate: Miami, Fla., Hansen Publ'ns.

WISCONSIN

• MILWAUKEE (Area Code 414)

Hal Leonard Publ'g Corp., 8112 W. Bluemound Rd. Zip: 53213. Tel: 774-3630; WATS Tel: (800) 558-0804. Telex: 2-6668. VP: Keith Maradak; Mktg. Mgr.: Richard Peck. (SEE ADVERTISEMENT)

Record Manufacturers

• *Continued from page 54*

V

V E L Recs., PO Box 1218, Chicago, Ill. 60690. Tel: (312) 241-6212. Owner & Pres.: Lavon Lambeth.

V R A Int'l Recs. (div. of GrooveSonic Music), PO Box 46, Clinton, Iowa 52732. Tel: (319) 243-6400. Owner, Pres., Prod'r, Sales & Mktg. Mgr.: Gary Unger; VP & Prod'r: Harlin Lemon; VP & Nat'l Promo. Dir.: Randy Maniccia.
Labels: (Owned) GrooveSonic, VRA.

Vagabond, see AMU.

Thomas J. Valentino Inc., 151 W. 46 St., New York, N.Y. 10036. Tel: (212) 246-4675. VP's: Frank Valentino, Thomas Valentino Jr.
Labels: (Owned) Major, Majorette. (SEE ADVERTISEMENT)

Valerie, see Band Box.

Valtron Rec'g Studio, 305 Allen St., Helena, Mont. 59601. Tel: (406) 442-0734. Pres.: Lester L. Liedle.

Wayne Vance Prod'ns, PO Box 17006, Tucson, Ariz. 85730. Tel: (602) 747-5777. Owner, Sales & Mktg., Pub., Adv. & Promo.: Wayne Vance.
Labels: (Owned) Intelechy, Poke, Rusway.

Vanco, see Gibson.

Vanguard Rec'g Society Inc., 71 W. 23 St., New York, N.Y. 10010. Tel: (212) 255-7732. Cable: VANMUSICA. Pres., Classical A&R & Tape: Seymour Solomon; VP, A&R & Int'l: Maynard Solomon; Nat'l Sales & Promo. Mgr.: Nat LaPatin; Int'l Dir.: Jo Inguanti.
Jo Inguanti.
Labels: (Owned) Bach Guild, Cardinal, Everyman, Vanguard; (distributed) Supraphon.
Int'l reps.: Argentina (Sicamericana), Austria (CBS), Australia (Astor), Belgium (Inelco), Brazil (Som), Canada (Capitol), Colombia (Orbe), Denmark (Dansk), Finland (Sonet in Sweden), France (Musidisc), Germany (EMI), Greece (General Publ'g), India (Gramophone), Israel (CBS), Italy (Ricordi), Japan (King), Lebanon (EMI), Mexico (Gamma), Netherlands (Inelco), New Zealand (Allied Int'l), Norway (Arne Bendiksen), Pakistan (Gramophone), Portugal (Radio Triunfo), South Africa (Teal), Spain (Hispavox), Sweden (Sonet), Switzerland (Phonag), UK (RCA).

(Continued on page 222)

Tape Playback Equipment Manufacturers

The following is a Directory of Manufacturers & Importers of Tape Audio/Video Playback & Recording Equipment. The key to the abbreviations following the company listings is: (US) US produced, (IUS) Import-US Brand, (IF) Imports-Foreign Brand.

A R Automatic Radio, see Automatic Radio

Admiral Group, Rockwell Int'l, 1701 E. Woodfield Rd., Schaumburg, Ill. 60172. Tel: (312) 884-2823. VP Audio Prods.: Jack Burke; Sales Mgr.: Al St. George; Adv. Mgr.: P.E. McNamara. (US, IUS).
Brand name: Admiral.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Factory-owned Branches, Manufacturers' Representatives.

Adonis, see Commodore Import.

Advance Transistor Co., 1201 Broadway, New York, N.Y. 10001. Tel: (212) 686-8843.
Brand name: Advance Transistor.

Advent Corp., 195 Albany St., Cambridge, Mass. 02139. Tel: (617) 661-9500. Pres.: Henry E. Kloss; Sales Mgr.: Frank Reed; Prod. Mgr.: Andrew G. Petite. (US).
Brand name: Advent.
Type of distribution: Direct from Manufacturer-to-Retailers.

Afco Electronics Inc., 471 Roland Way, Oakland, Calif. 94621. Tel: (415) 635-7000. Pres.: Erwin L. Ferer; Sales Mgr.: Jim Freeman; Adv. Mgr.: Alfred Gross. (IUS).
Brand name: Afco.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Aiko Corp., 2020 W. 16 St., Broadview, Ill. 60153. Tel: (312) 261-0734. Pres.: Irving Kryss; Sales Mgr.: Hy Foster; Adv. Mgr.: Frank Dolik. (IF).
Brand name: Aiko.
Type of distribution: Factory-owned Branches, Manufacturers' Representatives.

Aiwa Int'l, 1 E. Wacker Dr., Chicago, Ill. 60601. Tel: (312) 467-5165.
Brand name: Aiwa.

Akai America Ltd., 2139 E. Del Amo Blvd., Compton, Calif. 90220. Tel: (213) 537-3880. (IF).
Brand name: Akai.

Alaron, see B & B Import-Export.

Arrow Trading Co. Inc., 1115 Broadway, New York, N.Y. 10010. Tel: (212) 255-7688.
Brand name: Arrow.

Astar Trading Corp., 1225 Broadway, New York, N.Y. 10001. Tel: (212) 685-8570.
Brand name: Astrasonic.

Astrasonic, see Astar Trading.

Astrex, see Unelco Electronics.

Astrocom/Marlux, PO Box 370, Oneonta, N.Y. 13820. Tel: (607) 432-1932.
Brand name: Astrocom/Marlux.

Audiotronics Corp., PO Box 3997, 7428 Bellaire Ave., North Hollywood, Calif. 91609. Tel: (213) 765-2645, 875-3370. Contacts: D. Warner, C. Musson.
Brand name: Audiotronics.

Audiovox Corp., 150 Marcus Blvd., Hauppage, N.Y. 11787. Tel: (516) 231-7750. Pres.: John Shalam; VP, Sales & Adv. Mgr.: Martin Novick. (IUS).
Brand name: Audiovox.
Type of distribution: Manufacturers' Representatives.

Automatic Radio, 2 Main St., Melrose, Mass. 02176. Tel: (617) 321-2300.
Brand names: AR Automatic Radio, Rally.

Azad Int'l Corp., 37 W. 26 St., New York, N.Y. 10010. Tel: (212) 679-6666.
Brand name: Tempest.

B & B Import-Export Inc., 185 Park St., Troy, Mich. 48084. Tel: (313) 585-8400. Pres.: Emery I. Klein; Sales Mgr.: Bernard Klein; Adv. Mgr.: Alexander Ehrmann. (IUS).
Brand names: Alaron, Rhapsody.
Type of distribution: Independent Distributors, Manufacturer's Representatives.

B & B Sales Inc., 211 N. Market, Shreveport, La. 71107. Tel: (318) 222-9382.
Brand name: Mecca.

B S R (USA) Ltd., Rt. 303, Blauvelt, N.Y. 10913. Tel: (914) 358-6060.
Brand name: BSR/McDonald.

Bang & Olufsen of America Inc., 2271 Devon Ave., Elk Grove Village, Ill. 60007. Tel: (312) 595-1320. Pres.: J.H. Trux; Sales Mgr.: Harry Horning. (IF).
Brand name: Bang & Olufsen.

Bell & Howell Co., Audio Visual Prods. Div., 7100 McCormick Rd., Chicago, Ill. 60645. Tel: (312) 673-3300.
Brand name: Bell & Howell.

Benjamin Electronic Sound Co., 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960.
Brand Name: Concord.

Bigston Corp. USA, 9829 W. Berwyn Ave., Rosemont, Ill. 60018. Tel: (312) 678-4035. Pres.: Kimitaka Sekiguchi; Nat'l Sales Mgr.: Joe DiFiglio. (IF).
Brand name: Bigston.
Type of distribution: Manufacturers' Representatives.

Boman Inds., 9300 Hall Rd., Downey, Calif. 90241. Tel: (213) 869-4041.
Brand names: Boman Astrosonix, Gibbs, Hammond.
Type of distribution: Manufacturers' Representatives

Bon Sonic, see Hanabashiya & Katone.

Broadmoor Inds. Ltd., 1801 Touhy Ave., Elk Grove Village, Ill. 60007. Tel: (312) 437-2300.
Brand name: Broadmoor.

Brother Int'l Corp., 680 Fifth Ave., New York, N.Y. 10019. Tel: (212) 581-6262. Pres.: Max Hugel; Exec. VP & Adv. Mgr.: R.G. Ehrlich; Sales Mgr.: Falkon S. Davis.
Brand Name: Brother.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Charles Brown & Co. Inc., 34 W. 27 St., New York, N.Y. 10011. Tel: (212) 683-0802
Brand name: Browni.

Browni, see Charles Brown.

Capehart Corp., 770 Lexington Ave., New York, N.Y. 10021. Tel: (212) 421-6070. Pres.: Robert Kropp; Sales Mgr.: L. Murphy; Mktg. Servs. Dir & Adv. Mgr.: Robert J. Higgins (US, IUS).
Brand names: Capehart, Dumont
Type of distribution: Direct from Manufacturer-to-Retailers.

Car Tapes Inc., 9180 Kelvin Ave., Chatsworth, Calif. 91311. Tel: (213) 882-8722. Pres.: Martin H. Livingston; Sales Mgr.: Glyn Hasal; Adv. Mgr.: Norman Ross.
Brand Name: Car Tapes.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Manufacturers' Representatives.

Channel Master, Ellenville, N.Y. 12428. Tel: (914) 647-5000.
Brand name: Channel Master.

Claricon, see Gladding-Claricon.

Clarion Corp. of America, 5500 Rosecrans Ave., Lawndale, Calif. 90260. Tel: (213) 973-1100. Pres.: James LeVitus; Nat'l Sales Co-ord.: Jerry Adler. (IF).
Brand name: Clarion.
Type of distribution: Direct from Manufacturer-to-Retailers.

Commodore Import Corp., 507 Flushing Ave., Brooklyn, N.Y. 11205. Tel: (212) 522-3407
Brand names: Commodore, Adonis.

Concord Communications Systems, 40 Smith St., Farmingdale, N.Y. 11735. Tel: (516) 694-7960.
Brand name: Concord.
(Also see Benjamin Electronic.)

Copal Div., Harry Gocho Ents. Inc., 56-01 Queens Blvd., Woodside, N.Y. 11377. Tel: (212) 779-5252

Copycorder, see Magnetic Video Corp.

Coro SA, Bahia de Perula 80, Mexico 17, D.F., Mexico. Tel: 5-31-29-00.

Craig Corp., 921 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-1233. Pres.: Peter Behrendt; VP Sales & Mktg.: Lauren Davis; Mktg. Admin'r: Tim Hendrick; Adv. Mgr.: John Romain.
Brand name: Craig.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Creative Disc Inc., 711 Fulton Ave. S., Mount Vernon, N.Y. distribution: Tel: (914) 699-3993.
Brand names: Creative, Diamond.

Crown Int'l, 1718 W. Mishawaka, Elkhart, Ind. 46514. Tel: (219) 294-5571. Pres.: Clarence Moore; VP Mktg.: Clyde Moore; Consumer Mktg. Dir. & Adv. Mgr.: James Beattie. (US).
Brand name: Crown Int'l.
Type of distribution: Direct from Manufacturer-to-Retailers, Manufacturers' Representatives.

Crown Radio Corp., 228 E. Harris Ave., South San Francisco, Calif. 94080. Tel: (415) 873-1640.
Brand names: Crown, Crownscriber

Crownscriber, see Crown Radio.

Dejay Corp., 39 Hayward St., Braintree, Mass. 02184. Tel: (617) 773-3237.
Brand name: Dejay.

Diamond, see Creative Disc.

Dokorder Inc., 5430 Rosecrans Ave., Lawndale, Calif. 90260. Tel: (213) 644-4421. Pres.: H. Hiram Oye; VP Mktg. & Prod. Development: Arne Berg; VP Sales: Barry Goldman. (IF).
Brand name: Dokorder.
Type of distribution: Manufacturers' Representatives.

Dual, see United Audio.

Dumont, see Capehart Co.

Dyn Electronics Inc., 3095 NW 77 Ave., Miami, Fla. 33122. Tel: (305) 592-6710.
Brand name: Dyn.

Electra Radio Corp., 75 New Hook Rd., Bayonne, N.J. 07002. Tel: (201) 436-7337.
Brand name: Electra Radio
Type of distribution: Manufacturers' Representatives.

Electro Brand Inc., 4234 W. Drummond Pl., Chicago, Ill. 60639. Tel: (312) 227-0500.
Brand Name: Electro Brand.
Type of distribution: Manufacturers' Representatives

Electronic Assocs., PO Box 5222, 9 E. Greensboro, Wrightsville Beach, N.C. 28480. Tel: (919) 256-3576. Pres. & Adv. Mgr.: David A. Touzel; Sales Mgr.: Marc Botbol. (IUS).
Brand names: Granda, Mecca, Robin, Samsonic
Type of distribution: Direct-From Manufacturer-to-Retailers

Electrophonic Corp. of America, 2777 Summer St., Stamford, Conn. 06905. Tel: (203) 327-2900.
Brand name: Electrophonic.

Elpa Mktg. Inds. Inc., Thorens & Atlantic Aves., New Hyde Park, N.Y. 11040. Tel: (516) 746-3002. Pres.: E.L. Childs; Sales Mgr.: C.L. Hendrickson; Adv. Mgr.: S.M. Berman. (US, IF).
Brand name: Ferrograph.
Type of distribution: Manufacturer's Representatives.

Emerson Radio (Div. of Major Electronics Corp.), 5802 Third Ave., Brooklyn, N.Y. 11220. Tel: (212) 680-7000
Brand name: Emerson.

Empire Ultrasonics Ltd., 902 E. Hazelwood Ave., Rahway, N.J. 07065. Tel: (201) 388-8229.
Brand name: Empire

Far Eastern Research Labs Inc., 8749 Shirley Ave., Northridge, Calif. 91324. Tel: (213) 993-9101. Pres.: R. Williams; Nat'l Sales Mgr.: Louis Perlin. (IUS).
Brand name: Xtal.
Type of distribution: Manufacturers' Representatives.

Federal Transistor Co. Inc., 5333 McConnell Ave., Los Angeles, Calif. 90066. Tel: (213) 391-5245.
Brand name: Federal.

Ferrograph, see Elpa Mktg.

Fisher Radio, 11-40 45 Rd., Long Island City, N.Y. 11101. Tel: (212) 937-2100.
Brand name: Fisher.

Fortune Star Prods., 1207 Broadway, New York, N.Y. 10001. Tel: (212) 684-7140. Pres.: Milton Gluck.
Brand name: Four Star.

Four Star, see Fortune Star.

Fried Trading Co. Inc., 167 Clymer St., Brooklyn, N.Y. 11211. Tel: (212) 387-1157. (IF).

Arthur Fulmer Co., 260 Monroe Ave., Memphis, Tenn. 38103. Tel: (901) 525-5711. Pres.: Arthur Fulmer Jr.; Sales Mgr.: Ron Edmundson. (IUS).
Brand name: Arthur Fulmer.
Type of distribution: Direct from Manufacturer-to-Retailers

G T E Sylvania Inc., 700 Ellicott St., Batavia, N.Y. 14020. Tel: (716) 343-3470
Brand name: Sylvania.

General Electric, Audio Electronics Prods. Dept., Electronics Park, Syracuse, N.Y. 13201. Tel: (315) 456-0123. Gen. Mgr.: Paul W. Van Orden; Sales Mgr.: Charles Gustafson; Sales Admin'r: Alan R. Walter; Adv. Mgr.: Norman Huey
Brand name: General Electric
Type of distribution: Direct from Manufacturer-to-Retailers.

Gibbs, see Boman Inds.

Gladding-Claricon Inc., Gladding-Audio Div., 633 Dowd Ave., Elizabeth, N.J. 07201. Tel: (201) 289-4600.
Brand name: Claricon

Glenburn Corp., 4 North St., Waldwick, N.J. 07463. Tel: (201) 445-9600
Brand name: Glenburn
Type of distribution: Manufacturers' Representatives

Globe Dists., 883 44 St., Brooklyn, N.Y. 11220. Tel: (212) 854-2206. Pres.: M. Salamon; Sales Mgr.: R. Winkler. (US, IF).
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Granada, see Electronic Assocs.

Gran Prix Electronics-Dick Proctor Imports, 108 Madison St., St. Louis, Mo. 63102. Tel: (314) 621-3314. Pres.: Dick Proctor; Sales Mgr.: Ron Richter (IUS).
Brand name: Gran Prix.
Type of distribution: Manufacturers' Representatives.

Grundig by Amerex Electronics Inc., 40 Kero Rd., Carlstadt, N.J. 07072. Tel: (201) 935-6300.
Brand name: Grundig.

Hammond, see Boman Inds.

Hanabashiya Ltd., 39 W. 28 St., New York, N.Y. 10001. Tel: (212) 683-2090
Brand name: Bon Sonic.

Harman/Kardon Inc., 55 Ames Court, Plainview, L.I., N.Y. 11803. Tel: (516) 681-4000. Pres.: Robert Greenberg; Sales Mgr.: Leonard Dugow; Adv./Communications Mgr.: Stephan Phillips.
Brand name: Harman/Kardon.

Heath Co., Benton Harbor, Mich. 49022. Tel: (616) 983-3961
Brand name: Heath.

Hervic Electronics, 1508 Cotner Ave., Los Angeles, Calif. 90025. Tel: (213) 478-5086. Pres.: William Herskovic; Stellavox Sales Mgr.: Gerald Sindell. (IF).
Brand name: Stellavox.

Hitachi Sales Corp. of America, 401 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-8383.
Brand name: Hitachi.

Hong Kong Trade Development Council, 548 Fifth Ave., New York, N.Y. 10036. Tel: (212) 582-6010.

I C P Ltd., 350 Fifth Ave., New York, N.Y. 10001. Tel: (212) 997-8980.
Brand name: ICP.

I D I, see Inland Dynatronics.

I/O Metrics Corp., 1050 Stewart Ave., Sunnyvale, Calif. 94086. Tel: (415) 732-6310. Pres.: Peter Wohlmut.

I V C, see International Video Corp.

Import Dists. Buying Serv. Inc., 871 Folsom St., San Francisco, Calif. 94107. Tel: (415) 956-4151.

Inland Dynatronics Inc., 10 Horizon Blvd., South Hackensack, N.J. 07606. Tel: (201) 641-3600. Pres.: D.H. Bein; VP Consumer Sales: Maurice J. Powers.
Brand name: IDI.
Type of distribution: Manufacturers' Representatives.

International Video Corp., 990 Almanor Ave., Sunnyvale, Calif. 94086. Tel: (408) 738-3900. Pres.: M.A. Moscarello; Sales Mgr.: G.G. Heitel; Adv. Mgr.: Carter Elliott. (US).
Brand name: IVC

C. Itoh Electronics Inc., 280 Park Ave., New York, N.Y. 10017. Tel: (212) 573-9450. Pres.: Tom Y. Tamiya. (IF).

J I L Corp. of America Inc., 1000 E. Del Amo Blvd., Carson, Calif. 90746. Tel: (213) 537-7310. Pres.: Glenn W. Nickell; VP Sales & Adv. Mgr.: Al Kovac.
Brand name: JIL.
Type of distribution: Manufacturers' Representatives.

J V C America Inc., 50-35 56 Rd., Maspeth, N.Y. 11378.

Tel: (212) 392-7100. Pres.: M. Furuta; Sales Mgr.: Harry Elias; Nat'l Mdse. Mgr.: Bob Walker. (IUS).
Brand name: JVC.
Type of distributon: Factory-owned Branches.

Javelin Electronics, 6357 Arizona Circle, Los Angeles, Calif. 90045. Tel: (213) 641-4490. Pres.: Dr. F.P. Burns; Sales Mgr.: D.T. Heckel; Adv. Mgr.: Judy Pomerantz. (US, IUS).
Brand name: Javelin.

Juliette, see Topp Electronics.

Katone Corp., 1182 Broadway, New York, N.Y. 10001. Tel: (212) 889-6240.
Brand name: Bon Sonic.

Kenwood Electronics Inc., 15777 S. Broadway, Gardena, Calif. 90248. Tel: (213) 323-1400.
Brand Name: Kenwood.

Korea Trade Center, 111 E. Wacker Dr., Chicago, Ill. 60601. Tel: (312) 644-4323. Dir.: Jong Park.

Kraco Ents. Inc., 2411 N. Santa Fe Ave., Compton, Calif. 90224. Tel: (213) 774-2550, 639-0666. Pres.: Lawrence Kraines; VP Sales: Steve Kraines; Adv. Dir.: Art Shinbo. (IUS).
Brand name: Kraco.
Type of distribution: Manufacturers' Representatives.

Lafayette Radio Electronics, 111 Jericho Tnpk., Syosset, N.Y. 11733. Tel: (516) 921-7700.
Brand name: Lafayette.

Lake Electronics, 2418 N. Milwaukee Ave., Chicago, Ill. 60647. Tel: (312) 342-6030.

Lear Jet Stereo Inc., 6868 S. Plumer, Tucson, Ariz. 85706. Tel: (602) 294-4461.
Brand name: Lear Jet.
Type of distribution: Manufacturers' Representatives.

Lenco, see Uher.

Lloyd's Electronics., 180 Raritan Center Pkwy., Edison, N.J. 08817. Tel: (201) 225-2030.
Brand name: Lloyd's.

M C A Disco-Vision Inc., 100 University Plaza, Universal City, Calif. 91608. Tel: (213) 985-4321. Pres.: John Findlater.

M G A Div., Mitsubishi Int'l Corp., 7045 N. Ridgeway Ave., Lincolnwood, Ill. 60645. Tel: (312) 973-2000.
Brand name: MGA.

M P Audio Corp., Fairfield, Conn. 06430. Tel: (203) 268-2385. Pres.: M. Paneyko. (US).
Brand name: MP Audio.

Magnadyne Corp., PO Box 5365, Zip: 90749; 20545 S. Belshaw Ave., Carson, Calif. 90746. Tel: (213) 639-2200; LA Tel: 774-6600.
Brand name: Magnadyne.

Magnavox Co., 1700 Magnavox Way, Fort Wayne, Ind. 46804. Tel: (219) 432-6511.
Brand name: Magnavox.

Magnetic Video Corp., 23434 Industrial Park Court, Farmington Hills, Mich. 48024. Tel: (313) 477-6066. Pres.: Andre A. Blay; VP: L. Nicholson; Sales & Adv. Mgr.: Robert Vandegrift. (IUS).
Brand name: Copycorder.
Type of distribution: Independent Distributors.

Major Electronics, see Emerson Radio.

Marantz, see Superscope Inc.

Marlin Radio Corp., 1180 Sylvan Ave., Linden, N.J. 07036. Tel: (201) 381-9100; NYC Tel: (212) 686-8630.
Brand name: Marlin.

Mason Camera & Electronic Corp., 40 W. 27 St., New York, N.Y. 10001. Tel: (212) 889-7555.

Curtis Mathes Sales Co., PO Box 5610, Dallas, Tex. 75222. Tel: (214) 675-2294.
Brand name: Curtis Mathes.

Matsushita Electric Corp. of America, Pan Am Bldg., 200 Park Ave., New York, N.Y. 10017. Tel: (212) 973-5700; Video Systems Div. Tel: (212) 973-8760.
Brand names: Panasonic, Technics by Penasonic.

Mayfair Sound Prods., 666 W. Kinzie St., Chicago, Ill. 60610. Tel: (312) 243-8050.
Brand name: Mayfair.

Mecca, see B&B Sales & Electronic Assocs.

Medallion Automotive Prods., (div. of Midland Int'l Corp.), 1137 Saline St., North Kansas City, Mo. 64116. Tel: (816) 474-0770.
Brand name: Medallion.

Meriton Electronics, 35 Oxford Ln., Moonachie, N.J. 07024. Tel: (201) 440-5220. Exec. VP: Shigeru Inagaki; Sales Mgr.: William Hoard.
Brand name: Meriton.

Metro Sound, 11144 Weddington St., North Hollywood, Calif. 91601. Tel: (213) 877-5577. Pres.: Ralph Slotnick; VP & Adv. Mgr.: Syd Jurin; Sales Mgr.: Don Amsan. (IF).
Brand name: Metro Sound.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Manufacturers' Representatives.

Midland Int'l Corp., 1909 Vernon St., North Kansas City, Mo. 64116. Tel: (816) 842-0511. Pres.: John W. Lane; Adv. Mgr.: Paul F. Norris. (IUS).
Brand name: Midland Int'l.

Miida Electronics Inc., 14 Henderson Dr., West Caldwell, N.J. 07006. Tel: (201) 575-9302. Pres.: Henry Yoshida; Sales Mgr.: Ronald J. Frare; Sales Coord.: Eugene Soyka. (IF).
Brand name: Miida.
Type of distribution: Manufacturers' Representatives.

Motorola Inc., Automotive Sound Prods., 9401 W. Grand Ave., Franklin Park, Ill. 60131. Tel: (312) 625-6000.
Brand name: Motorola.

Nagra Magnetics Rec'rs Inc., 19 W. 44 St., New York, N.Y. 10036. Tel: (212) 661-8066. Pres.: Stefan Kudelski; Sales Mgr.: D. Notto; Adv. Mgr.: L. Selznick. (IF).
Brand name: Nagra.
Type of distribution: Direct from Manufacturer-to-Retailers.

Nakamichi Research (USA) Inc., 220 Westbury Ave., Carle Place, L.I., N.Y. 11514. Tel: (516) 333-5440. Pres.: E. Nakamichi; Mktg. & Adv. Mgr.: Ted Nakamichi; Sales Mgr.: T. Akiyama. (IF).
Brand name: Nakamichi.
Type of distribution: Direct from Manufacturer-to-Retailers.

National Electronics, 10501 NW Seventh Ave., Miami, Fla. 33138. Tel: (305) 751-8571.
Brand name: Riviera.

Newcomb Audio Prods. Co., 12881 Bradley Ave., Sylmar, Calif. 91342. Tel: (213) 367-1921.
Brand name: Newcomb.

NordMende, see Sterling Hi-Fidelity.

Norelco, see Philips.

North American Philips, 100 E. 42 St., New York, N.Y. 10017. Tel: (212) 697-3600. VP Corp. Development: Robert Cavanagh.

Olson Electronics, 260 S. Forge St., Akron, Ohio 44308. Tel: (216) 535-1800.
Brand name: Olson.

Olympic Int'l Ltd., 89-89 Union Tnpk., Glendale, N.Y. 11227. Tel: (212) 261-9300.
Brand name: Olympic.

Otari Corp., 981 Industrial Rd., San Carlos, Calif. 94070. Tel: (415) 593-1648. Pres.: M. Takekawa; Mktg. & Sales Mgr.: Brian Trankle; Adv. Mgr.: David R. McClurg. (IF).
Brand name: Otari.
Type of distribution: Manufacturers' Representatives.

Panasonic, see Matsushita.

Panorama Radio & Electronics, 30 E. 33 St., New York, N.Y. 10016. Tel: (212) 236-6816.

Peerless Telerad Inc., 37-15 61 St., Woodside, N.Y. 11377. Tel: (212) 779-1515.
Brand name: Peerless.

Philips Broadcast Equip. Corp., 1 Philips Pkwy., Montvale, N.J. 07645. Tel: (201) 391-1000.
Brand name: Norelco.

Pioneer, see Pioneer Electronics of America & US Pioneer.

Pioneer Electronics of America, 1555 E. Del Amo Blvd., Carson, Calif. 90746. Tel: (213) 639-5050. Pres.: John F. Doyle; VP Sales: Stephen E. Solot. (IF).
Brand name: Pioneer (Electronics of America).
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Manufacturers' Representatives.

R C A Parts & Accessories, 2000 Clements Bridge Rd., Deptford, N.J. 08096. Tel: (609) 963-8000 x PT586. Sales Mgr.: K.T. Giebel; Adv. & Sales Promo. Mgr.: A.D. Ricketti. (IUS).
Brand name: RCA.
Type of distribution: Independent Distributors.

R C A SelectaVision, 30 Rockefeller Plaza, New York, N.Y. 10020. VP Videodisk Opns.: Richard Sonnenfeldt.
Brand name: RCA SelectaVision.

R S C, see Royal Sound Co.

Radio Shack, a Tandy Corp. Co., 2617 W. Seventh St., Fort Worth, Tex. 76107. Tel: 335-3711. Pres.: Lewis Kornfeld; Sales Mgr.: Bernard Appel; Adv. Mgr.: Larry Blostein; Pub. Co-ord.: Hy Siegel. (IUS).
Brand name: Realistic.
Type of distribution: Direct from Manufacturer-to-Retailers.

Rally, see Automatic Radio.

Ramson Trading Co. Inc., 1185 Broadway, New York, N.Y. 10001. Tel: (212) 679-9066.
Brand name: Sublime.

Ranger, see Tenna Corp.

Realistic, see Radio Shack.

Realtone, see Soundesign Corp.

Revox Corp., 155 Michael Dr., Syosset, N.Y. 11791. Tel: (516) 364-1900. Pres.: Colin Hammond; VP Mktg., Sales & Adv. Mgr.: Peter Giddings.
Brand name: Revox.

Rhapsody, see B&B Import-Export.

Riviera, see National Electronics.

Robin, see Electronic Assocs.

Ross Electronics (div. of Morris Electronics), 441 N. Kilbourn, Chicago, Ill. 60624. Tel: (312) 376-9660.
Brand name: Ross.

Royal Sound Co. Inc., 409 N. Main St., Freeport, N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan. (US, IUS).
Brand name: RSC.
Type of distribution: Direct from Manufacturer-to-Retailer, Manufacturers' Representatives.

S A B A USA, William Pany Co., 724 N. Seventh St., Allentown, Pa. 18102. Tel: (215) 821-8984. Owner & Sales Mgr.: William Pany. (IF).
Brand name: SABA.
Type of distribution: Direct from Manufacturer-to-Retailers.

Samsonic, see Electronic Assocs.

Sankyo Seiki (America) Inc., 149 Fifth Ave., New York, N.Y. 10010. Tel: (212) 260-0200. VP: Y. Takeda; Sales & Adv. Mgr.: Gene Schillinger. (IUS, IF).
Brand name: Sankyo.
Type of distribution: Direct from Manufacturer-to-Retailers, Manufacturers' Representatives.

Sansui Electronics Corp., 55-11 Queens Blvd., Woodside, N.Y. 11377. Tel: (212) 779-5300. Exec. VP: Bruce Tada; Sales Mgr.: Bernard Bernstein. (IF).
Bruce Brand name: Sansui.
Type of distribution: Manufacturers' Representatives.

Sanyo Electric Inc., Consumer Electronics Div., 1200 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-5830; Video Div. Tel: (213) 537-5830 x 265.
Brand name: Sanyo.
Type of distribution: Manufacturers' Representatives.

Sharp Electronics Corp., 10 Keystone Pl., Paramus, N.J. 07652. Tel: (201) 265-5600. Pres.: K. Saitoh; Exec. VP: W.H. Anderson; VP Sales: C.N. Daigneault; Audio Sales Mgr.: C. Gates; Mktg. Communications Mgr.: C.S. Grill. (IUS, IF).
Brand name: Sharp.
Type of distribution: Manufacturers' Representatives.

Shibaden Corp. of America, 58-25 Brooklyn Queens Expwy., Woodside, N.Y. 11377. Tel: (212) 898-1261.
Brand name: Shibaden.

Solar Sound Systems Inc., 339 Fifth Ave., New York, N.Y. 10016. Tel: (212) 689-5730.
Brand name: Solar.

Sony Corp. of America, 9 W. 57 St., New York, N.Y. 10019. Tel: (212) 371-5800. Pres.: Harvey Schein.
Brand name: Sony.
(Also see Superscope Inc.)

Soundesign Corp., 34 Exchange Pl., Jersey City, N.J. 07302. Tel: (201) 434-1050.
Brand names: Soundesign, Realtone.

Soundlite Systems Inc., 6940 Valjean St., Van Nuys, Calif. 91406. Tel: (213) 997-9633. Pres.: S. Lazerson; VP & Sales Mgr.: Bruce Lazerson; Adv. Mgr.: H. Trimble. (IUS).
Brand name: Soundlite.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Stellavox, see Hervic Electronics.

Sterling Hi-Fidelity Inc., 22-20 40 Ave., Long Island City, N.Y. 11101. Tel: (212) 361-8989.
Brand name: NordMende.

Lynn Stewart Co., 439 E. Illinois St., Chicago, Ill. 60611. Tel: (312) 664-1515.

Sublime, see Ramson Trading.

Superscope Inc., 8150 Vineland Ave., Sun Valley, Calif. 91352. Tel: (213) 767-9750. Pres.: Joseph S. Tushinsky; VP Corporate Sales: Paul Markoff. (IUS).
Brand names: Superscope, Marantz, Sony.
Type of distribution: Independent Distributors, Factory-owned Branches, Manufacturers' Representatives.

Sylvania, see GTE Sylvania.

Tandberg of America Inc., Labriola Court, Armonk, N.Y. 10504. Tel: (914) 273-9150; NYC Tel: (212) 892-7010.
Brand name: Tandberg.
Type of distribution: Manufacturers' Representatives.

Tape-Athon Corp., 502 S. Isis, Inglewood, Calif. 90301. Tel: (213) 776-6933. Pres.: David J. Anthony; Sales Mgr.: Wally Rubin; Adv. Mgr.: H.J. Halvorson. (US).
Brand name: Tape-Athon.
Type of distribution: Independent Distributors, Manufacturers' Representatives.

Teac Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640. Tel: (213) 726-0303. Pres.: George DeRado; Sales Mgr.: Dave Oren; Adv. Mgr.: Charles Overstreet.
Brand name: Teac.
Type of distribution: Manufacturers' Representatives.

Technics by Panasonic, see Matsushita.

Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; Sales Mgr.: Harry Vance; Adv. Dir.: Peter Schwarz; Adv. Mgr.: Terry Longville. (US).
Brand name: Telex.
Type of distribution: Manufacturers' Representatives.

Tempest, see Azad Int'l.

Tenna Corp., 19201 Cranwood Pkwy., Cleveland, Ohio 44128. Tel: (216) 475-1400. Pres.: Ron White; Sales Mgr.: Don Blech; Adv. Mgr.: John Hoder. (IUS).
Brand names: Tenna, Ranger.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Manufacturers' Representatives.

3 M Co., Mincom Div., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R.M. Herzog; Sales Mgr.: B.R. Boatman; PR Supervisor: Clyde Donaldson. (US, IUS).
Brand name: Wollensak.
Type of distribution: Manufacturers' Representatives.

Topp Electronics Inc., 4201 NW 77 Ave., Miami, Fla. 33166. Tel: (305) 592-3700. Pres.: Louis Topp; Sales Co-ord. & Adv. Mgr.: Selwyn Kent; Sales Mgrs.: Charles Kates, David Kronfeld. (US, IUS).
Brand name: Juliette.
Type of distribution: Factory-owned Branches, Manufacturers' Representatives.

Toshiba America Inc., 280 Park Ave., New York, N.Y. 10017. Tel: (212) 557-0200.
Brand name: Toshiba.

U S Pioneer Electronics Corp., 75 Oxford Dr., Moonachie, N.J. 07074. Tel: (201) 440-8100.
Brand name: (US) Pioneer.

Uher of America Inc., 621 S. Hindry Ave., Inglewood, Calif. 90301. Tel: (213) 649-3272. Pres.: George Rose.
Brand names: Uher, Lenco.
Type of distribution: Manufacturers' Representatives.

Unelco Electronics Corp., 9570 Berger Rd., Columbia, Md. 21046. Tel: (301) 461-1900. Pres.: Joe Schafer II; VP Mktg., Sales & Adv. Mgr.: Clayton Webb. (US).
Brand name: Astrex.
Type of distribution: Direct from Manufacturer-to-Retailers, Manufacturers' Representatives.

Unisonic Prods. Corp., 1115 Broadway, New York, N.Y. 10019. Tel: (212) 255-5364.
Brand name: Unisonic.

United Audio Prods. Inc., 120 S. Columbus Ave., Mount Vernon, N.Y. 10553. Tel: (914) 664-6211.
Brand name: Dual.

V-M Corp., PO Box 1247, Benton Harbor, Mich. 49022. Tel: (616) 925-8841.
Brand name: Voice of Music.

Voice of Music, see V-M Corp.

Webcor Electronics (div. of US Inds. Inc.), 1815 Troy St., New Albany, Ind. 47150. Tel: (812) 948-9281.
Brand name: Webcor.

Weltron Div., LCA Corp., 260 Bethpage Spagnoli Rd., Melville, N.Y. 11746. Tel: (516) 293-4400. Pres.: Dan Jacobson; VP &Adv. Mgr.: Pratt Winston. (IUS).
Brand name: Weltron.
Type of distribution: Independent Distributors.

Wilson Electronics Corp., 1201 Broadway, New York, N.Y. 10001. Tel: (212) 689-6650.
Brand name: Wilson.

Windsor Inds. Inc., 122 Dupont St., Plainview, N.Y. 11803. Tel: (516) 931-2100. Pres.: David Fink; Sales & Adv. Mgr.: Micky Hiller. (IUS).
Brand name: Windsor.
Type of distribution: Direct from Manufacturer-to-Retailers, Manufacturers' Representatives.

Wollensak, see 3M Co.

X-tal, see Far Eastern Research.

Yamaha Int'l Corp., PO Box 6600, Buena Park, Calif. 90620. Tel: (714) 522-9011.
Brand name: Yamaha.

Zenith Radio Corp., 1900 N. Austin Ave., Chicago, Ill. 60639. Tel: (312) 745-5035. Pres.: John J. Nevin; Sales Mgr.: Walter C. Fisher; Adv. Mgr.: Gordon G. Hurt; Videodisk Mgr.: George Schupp. (US, IUS).
Brand name: Zenith.
Type of distribution: Independent & Subsidiary Distributors.

Record Manufacturers

• *Continued from page 219*

Vantage Rec'g Co., PO Box 212, Pottstown, Pa. 19464. Tel: (215) 323-3336. Pres. & Exec. Prod'r: A. Alan Botto; VP & Gen. Mgr.: Farthington S. Bellweather; Sales & Mktg. Mgr.: C.W. Fox Jr.
Labels: (Owned) Vantage, Jody, Pliant, Reco-Flex, Semaphore, Sound of Money, Zouvenir.

Van Winkle Ent., 1549 N. Vine St., Suite 20, Hollywood, Calif. 90028. Tel: (213) 464-1389. Pres.: Joseph Van Winkle.
Labels: (Owned) United States.

Varese Int'l, see Jazz Composer's Orchestra Assn.

Varmint Recs., 929 14 St., Silvis, Ill. 61282. Tel: (309) 796-0151. Pres.· Virble Brown; Promo.· Jeff Blackwood.

Vault, see PBR.

Vaya, see Fania.

Vector 4, see Ovation.

Vee-8, see Cadet Recs. Inc.

Veevo Rec. Co., 54 W. 74 St., Suite 402, New York, N.Y. 10023. Tel: (212) 362-2259. Pres.: Fredric Vonn

Vela, see Rio Grande.

Velvet Recs. Inc., 10128 NW 80 Ave., Hialeah Gardens, Fla. 33016. Tel: (305) 823-0812. Cable: DISVELVET. Pres.: Roberto Page; VP: Jose Page; Gen. Mgr., Sales & Mktg. & Promo.: Antonio Moreno; Tape Mgr.: Enrique A. Quintero.
Int'l branches: Puerto Rico, Venezuela.
Int'l reps.: Colombia (Fuentes), Central America (Indica), Mexico (Gas).

Ven-Jence, see Kajac.

Venture, see Rik Tinory.

Veriton, see Polish Rec. Center.

Vermillion, see Dawn Prod'ns.

Versa, see Bel-Aire.

Vertigo, see Phonogram.

Verve, see Polydor.

Vesuvius, see PM Mgmt.

Vetco Recs., 5825 Vine St., Cincinnati, Ohio 45216. Tel: (513) 242-8000. Pres. & Sales & Mktg.: Lou Ukelson; VP & Pub.: Jimmie Skinner; Adv.: Chuck Good.
Labels: (Owned) Out House, Sugar, Vetco; (distributed) Gateway.
Int'l reps.: Japan (BOM Serv.).

Vibrant, see Album Co. of America.

Vibration, see Platinum.

Vic, see La Val.

Vico, see West Side.

Victrola, see RCA.

Vigor, see De-Lite & PIP.

Vimla, Miss., see Mitchell.

Vimla, Tenn., see Nationwide Sound.

Norm Vincent Sound Rec'g Studios Inc., PO Box 10553, 4551 Brown Ave., Jacksonville, Fla. 32207. Tel: (904) 396-2529/2520. Pres., Sales & Mktg., Pub., Adv., Promo., Tape & Int'l: Norman F. Vincent; VP William S. Walter; Pop A&R Dir.: Jon Paul McClellan.
Label: (Owned) Envy.

Virgin, see Atlantic.

Virginia, N.Y., see Johnson.

Virginia Rec'g Co., PO Box 8, Fort Lee, N.J. 07024. Tel: (201) 947-2090. Pres.: Al Thomas; Sales Mgr.· Tom Argiro.
Branch: New York, N.Y., 1619 Broadway, Suite 503. Zip: 10019. Tel: (212) 757-2696.

Virginian, see McKinnon.

Virgin Vinal, see Kiderian-Virgin Vinal.

Virgo, see Roulette.

El Virrey, see listing under "E."

Virtue, see Parr-X.

Visaphon (spoken word only), see Playette.

Vision, see Kajac.

Vista, see Disneyland-Vista.

Vocab Inc., 3071 S. Broad St., Chicago, Ill. 60608. Tel: (312) 254-8047. Pres.: Anthony J. Batko.
Labels: (Owned) Bergen Evans Vocabulary Program, Wordcraft.

Vokes Rec. Co., PO Box 12, New Kensington, Pa. 15068. Tel: (412) 274-4620. Owner & Pres.: Howard Vokes.
Labels: (Owned) Country Boy, Vokes.
Int'l reps.: Australia (Hadley), Canada (Acadia, Mountain), Norway (Norsk), UK (Esquire).

Volt, see Stax.

Vox Prod'ns Inc., 211 E. 43 St., New York, N.Y. 10017. Tel: (212) 867-9360. Cable: VOXPRODUCT. Pres. & Classical A&R: George H. de Mendelssohn-Bartholdy; Exec. VP & Sales & Mktg.: Tom Di Vita.
Labels: (Owned) Vox, Bellvox, Candide, Musical Traditions of the World, Music Masters, Polyvox, Super Majestic, Turnabout, Vox Box, Vox Twins; (distributed) Cetra.
Int'l reps.: Argentina (Surco), Australia (Carinia), Austria (Preiser), Brazil (Equipe), Colombia (Electra), Finland (Decca in Sweden), France (CBS), Germany (Fono), Israel (Unatex), Italy (Fonit-Cetra), Japan (Nippon Columbia), Mexico (Peerless), Norway (Decca in Sweden), Spain (Marfer), Sweden (Decca), Switzerland (Jecklin), UK (Decca).

Vox Box, see Vox.

Vox Twins, see Vox.

Voyager Rec'gs, 424 35 Ave., Seattle, Wash. 98122. Tel: (206) 323-1112. Owners· Philip L. & Vivian T. Williams: Int'l Prod'r: Gordon E. Tracie.

W

W A R, see Shondell.

W A T T, see WATT Works.

W A T T Works Inc., 6 W. 95 St., New York, N.Y. 10025. Tel: (212) 749-6265. Owners: Michael Mantler, Carla Bley. (Distributed by Jazz Composer's Orchestra Ass'n)
Label: (Owned) WATT.
Int'l reps.: Japan (Trio), rest of world (Virgin in UK).

W E A Int'l, 75 Rockefeller Plaza, New York, N.Y. 10019. Tel: (212) 484-8100. Pres.: Nesuhi Ertegun.
Admin. office: Burbank, Calif., 3330 Warner Blvd. Zip: 91505. Tel: (213) 843-6311. Exec. VP: Phil Rose; Controller: Barry Stanley; Repertoire Co-ord.: David Franco.
Labels: (See listings for Warner Bros., Elektra & Atlantic).
Int'l branches: Australia, Brazil, Canada, England, France (WEA Filipacchi), Germany, Italy, Japan (Warner-Pioneer), Netherlands (WEA Recs., & European Coordinating Office), New Zealand, South Africa, Switzerland (European Artists Relations Office).
Int'l reps.: Argentina (Sicamericana), Austria (Ariola), Belgium (EMI), Brazil (Gravacoes Eletricas), Chile (Asfona), Colombia (Codiscos), Czechoslovakia (Supraphon), Denmark (Metronome), Ecuador (Famoso), El Salvador (Dicesa), Finland (Scandia), Greece (General), Hong Kong (Cosdel), India (Gramophone), Israel (CBS), Jamaica (Warner Bros. & Elektra—Total Sounds; Atlantic & Rolling Stones—Dynamic Sounds), Kenya (AIT), Lebanon (Les Fils de Georges Haddad), Mexico (Gamma), Nigeria (Phonogram), Norway (Polydor), Peru (El Virrey), Philippines (Mareco), Portugal (Radio Triunfo), Singapore (Cosdel), Spain (Hispavox), Sweden (Metronome), Switzerland (Musikvertrieb), Turkey (Melodi), Uruguay (Clave), Venezuela (Polydor), West Indies—Eastern (Warner Bros. & Elektra—WIRL Barbados; Atlantic & Rolling Stones—Dynamic Sounds), Yugoslavia (Suzy), Zambia (Teal). (SEE ADVERTISEMENT)

W I M, see Crystal.

W S Latino, see West Side.

Wago Recs. Inc., PO Box 11457, Columbia, S.C. 29211. Tel· (803) 256-2995. Pres.· Howard A. Knight Jr.; A&R Dir: Paul Huffman; Sales & Mktg. Dir.: Hank Levine; PR Mgr.: Joane Keller; Adv. Mgr.: W.H. Scott Jr.; Nat'l Promo. Dir.: Mike Shepherd.
Labels: (Owned) Alba, Boss, Gospelways, Wago.

Waltner Ents., 2308 St. Anne Pl., Santa Ana, Calif. 92704. Tel· (714) 557-4825. Pres., Pop A&R, Sales & Mktg.· Steve Waltner; Pub. Dir.· Jim Waters; Adv. Dir.: Paul Jennings; Nat'l Promo. Dir.: Reggie South.
Labels: (Owned) Daisy, Utopia.
Int'l reps.: Brazil (Pirate), Philippines (Empire Int'l)

Wampus, see Glolite.

Wand, see Scepter.

Warner Bros. Recs. Inc., 3300 Warner Blvd., Burbank, Calif. 91505. Tel· (213) 846-9090. Bd. Chm.: Mo Ostin; Pres.· Joe Smith; Sr. VP & Creative Servs. Dir.· Stan Cornyn; VP & A&R Dir.· Lenny Waronker; VP & Sales & Promo. Dir.· Eddie Rosenblatt; VP & Bus. Affairs Dir.: Ed West; VP & Treas.: Murray Gitlin; VP & Artist Relations Dir.: Bob Regehr; Ass't To Bd. Chm.: Dave Berson; Ass't to Pres.· John Salstone; Exec. A&R Dir.· Clyde Bakkemo; Exec. Dir. & Label Mgr.· Don Schmitzerle; Mdsg. Dir.: Adam Somers; Nat'l Promo. Dir.: Gary Davis; Ass't Nat'l Promo. Dir.: Don McGregor; Gen. Mgrs.· Ron Goldstein, Mike Olivieri; Adv. Mgr : Shelley Cooper; Nat'l Sales Mgr.· Russ Thyret; Western Pub. Mgr., Garry George; West Coast Pub. Co-ord.: Veronica Brice; Int'l Dir.· Tom Ruffino.
Branch: New York, N.Y., 44 E. 50 St. Zip: 10022. Tel· (212) 832-0600 (Pub.), 832-0950 (Admin.). Pub. Dir.: Billie Wallington.
Distribution branches: Los Angeles, San Francisco, Calif.; Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Columbia, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis-St. Paul, Minn.; St. Louis, Mo.; Moorestown, N.J.; New York, N.Y.; Cincinnati, Cleveland, Ohio; Dallas, Tex.; Seattle, Wash. (See Record & Tape Wholesalers section for complete listings for Warner/Elektra/Atlantic Corp.)
Int'l branches: See WEA Int'l.
Labels: (Owned) Reprise, Warner Bros.; (distributed) Bearsville, Brother, Capricorn, Chrysalis, Curtom, Discreet, Gemigo, Warner Spector.
Int'l reps.: See WEA Int'l.

Warner Spector, see Phil Spector & Warner Bros.

Waterfall, see Biograph.

Waytone, see Nationwide Sound.

Web IV Music Inc., 2107 Faulkner Rd. NE, Atlanta, Ga. 30324. Tel: (404) 325-9810. Pres.· Eddie Biscoe; VP· Ilene Biscoe; Sales & Mktg. Mgr.· Margana Erwin; Promo. Mgr.: Wynn Jackson; Int'l Dir.: Mary Milbourn.
Labels (Owned) Bang, Bullet, Shout, Solid Gold.
Int'l reps.: Australia (EMI), Benelux (Decca), Canada (GRT), France (Decca), Germany (Bellaphon), Italy (Decca), Japan (Victor), New Zealand (EMI), Philippines (Vicor), Scandinavia (Decca), South Africa (Gallo), Spain (Ariola Eurodisc), UK (Decca).

Wedge, see Dawn Prod'ns.

Wedo Wedo, see GM.

Fred Weinberg Prod'ns Inc., 16 Dundee Rd., Stamford, Conn. 06903. Tel: (203) 322-5778. Pres., A&R, Prod'r & Tape: Fred Weinberg; VP, Sec'y, Sales & Mktg.· Joan R. Weinberg; VP & Classical & Int'l A&R David Carey Lehman; Bus. Mgr.: M. Moller.
Labels: (Owned) Frejo, Worldwide Audio.

Welte Legacy of Piano Treasures, see Recorded Treasures.

We Produce, 1637 Pinecrest, Memphis, Tenn. 38111. Tel· (901) 743-1543. Pres.· Tom Nixon; Exec. VP· Stanley Johnson.

West Rec. Co., PO Box 76234, Zip: 90076; 112 S. Manhattan Pl., No. 8, Los Angeles, Calif. 90004. Tel: (213) 382-1048. Pres., Pop A&R & Adv.: George E. Clements; VP: David W. Morris; VP-Opns., Sales & Mktg.· James McGuckin; Pub.· Silvia Fisher.

Westbound Recs. Inc., 14643 Joy Rd., Detroit, Mich. 48228. Tel· (313) 584-1279. Pres.· Armen Boladian; A&R Dir.: Bernie Mendelson; Sales & Mktg.: Mick Brown; Promo.: Hosea Wilson. (Distributed by 20th Century)

Western American Rec. Co., 830 S. Live Oak Park Rd., Fallbrook, Calif. 92028. Tel: (714) 728-9826. Owner: Will Keith.

Western Head Music Co., PO Box 19, Bulverde, Tex. 78163. Tel: (512) 438-2465. Owner· Augie Meyers; VP: Carol Meyers.
Branch: San Antonio, Tex., Box 1328, Rt. 10. Zip: 78216. Tel· (512) 438-2465.
Label: (Owned) Redneck, Texas.

Westgate, see Bil-Mor.

West-Mex Tape, see Marsal.

Westmont, see Fink-Pinewood.

Weston Prod'ns, see Creative Artists.

Westport, see Kastle.

West Side Sound Dists. Inc., 693 10 Ave., New York, N.Y. 10036. Tel· (212) 586-2710. Pres.· Arturo J. Saiz; Gen. Mgr.· Hector Varona.
Labels: (Owned) West Side; (distributed) Clip, Dark, Fragoso, MRVA, Seeco, Vico, WS Latino.

West Wind, see Metrobeat.

Wham Bam Recs., 525 N. Broad St., Allentown, Pa. 18104. Tel· (215) 821-1212. Pres. & Mng. Dir.: Dennis Somach.

Whirlwind, see Tornado.

White Rock Recs. Inc., 401 Wintermantle Ave., Scranton, Pa. 18505. Tel: (717) 343-6718. Pres., Sales & Int'l Mgr.: Phil Ladd; VP, Pub., Adv. & Promo. Mgr.: John Shandra; Treas.· Dorothy Ladd.

Wichita, see Nationwide Sound.

Wildcat, see McKinnon.

Will-Power, see Clown.

Wills Music & Printing Co., PO Box 211, Arlington, Tex. 76010. Tel: (817) 572-1414. Owner· Calvin Wills.
Labels: (Owned) Sword & Shield.

Wilson Rec. Corp., 404 Mill St., Occoquan, Va. 22125. Tel: (703) 494-1939. Owner· H.J. Wilson Jr.

Winchester, see Jim McCoy.

Windfall Recs., 1790 Broadway, New York, N.Y. 10019. Tel: (212) 765-8450. Pres.· E.S. Prager.
Labels: (Owned) Windfall, Phantom (dist. by RCA)

Windi Recs. (div. of Kommitee Ents.), PO Box 66, Manhattan Beach, Calif. 90266. Tel: (213) 372-0780, 542-8283. Pres.: Gary Young; VP: James Morris; VP A&R: Tom Bullard; VP Sales· Ronald Herring; VP Pub.· James Lenn; VP Promo.: Pat Mason; VP Eng'g: Rolf Erickson; Adv. Dir.· James Howe.
Int'l branches: Canada, Venezuela.
Labels: (Owned) Windi (Recs. of Canada), Windi South (Venezuela); (distributed) Calabassas, Nova-Sol, Sundance.

Windi South (Venezuela), see Windi.

Windmill, see Michele Audio.

Windsong, see RCA.

Windy City, see Kiderian-Virgin Vinal.

Windy Dist. Co. Inc., PO Box 285, 710 W. Sixth St., Lee's Summit, Mo. 64063. Tel: (816) 524-8383. Pres. & Mgr.· Jane M. Longmire.
Labels: (Owned) Second Coming, Windy Music.

Windy Music, see Windy Dist.

Wine Recs., 3307 Laurel Dr., Glenshaw, Pa. 15116. Tel· (412) 321-3282. Owner: James Grimes.

Wing & a Prayer Rec. Co. Inc., 3 Patchin Pl., New York, N.Y. 10011. Tel· (212) 691-6796. Pres.· Stephen Y. Scheaffer; VP· Harold Wheeler; Nat'l Promo. Dir. Angelo Fazio (Distributed by Atlantic)

Wonderland/Golden, see AA Recs.

Wooden Nickel Recs. Inc., 6521 Homewood Ave., Los Angeles, Calif. 90028. Tel: (213) 464-6104. Bd. Chm.: Jerry Weintraub; Co-Pres. & A&R: Bill Traut, Jim Golden; Nat'l Promo. Mgr.: Dave Vaughn.
Branch: Chicago, Ill., 1750 N. Clark St., Suite 1209. Zip· 60614. Tel· (312) 751-0707. (Distributed by RCA).

Wooden Nickle, Ohio, see Paradrome.

Woodsmoke, see Nationwide Sound

Word Inc., 4800 W. Waco Dr., Waco, Tex. 76703. Tel: (817) 772-7650. Pres.· Jarrell F. McCracken; VP, A&R Dir. Canaan Div.: Marvin Norcross; Promo. Word & Canaan Div.· Bob Crawford; VP, A&R Dir. Word Div.: Kurt Kaiser; PR Dir. Word & Canaan Div.: Lois Ferguson; A&R Dir. Myrrh Div.: B.R Hearn; Promo. Myrrh Div.. Frank Edmonson; PR Dir. Myrrh Div.· Adeline Griffith; Trade & Sales Mgr.· Stan Moser.
Int'l branches: Australia (Sacred), Canada (Word), England (Word), New Zealand (Sacred).
Labels: (Owned) Canaan, Myrrh, Sacred, Word; (distributed) Good News, Light. (SEE ADVERTISEMENT)

Wordcraft, see Vocab.

Word of God, see Net.

World, see Karass

World Jazz, see Audiofidelity.

World Peace Recs. Inc., 12023 Rhode Island Ave., Los Angeles, Calif. 90025. Tel· (213) 462-0723. Pres.· Billie B. Crotty; VP· Patrick G. Crotty; A&R Dir.· H.B. Barnum; Sec'y-Treas.: James R. Alfrey.
Labels: (Owned) Little Star, Mothers, World Peace.

Worlds, see Superstar.

Worldstar Recs., PO Box 2609, 221 W. Main St., Lafayette, La. 70501. Tel· (318) 235-3587, 984-8073. Owner & A&R Dir.: J. Michael Fernandez Jr.; Nat'l Prom'l Dir.: Elizabeth Reinhardt.

World Wide, Ala., see Three Star Recs.

World Wide, N.J., see Savoy.

World Wide, Tex., see Bagatelle.

Worldwide Audio, see Fred Weinberg.

Wormwood Projects, 1540 Lehigh St., Boulder, Colo. 80303. Tel: (303) 499-1108. Mgr., Pop A&R, Sales & Mktg., Adv. & Promo.: Michael D. Aisner; Ass't & Pub.· Kay Groeneveld.
Label: (Owned) Wormwood.

Worthy Recs. Co., 1909 Ave. K, Brooklyn, N.Y. 11230. Tel· (212) 377-4321. Owner: Gil Snapper.
Labels: (Owned) Worthy, Ha-Ha.

Wranebeau, see Jazz Composer's Orchestra Ass'n.

Wrayco Recs., 8005 Pulaski Hwy., Baltimore, Md. 21237. Tel: (301) 682-5560.

Wright Prod'ns, 4123 N. 44 St., Milwaukee, Wis. 53216. Tel· (414) 873-4287. Pres.: Ken Wright; A&R: John Bauernfeind.

X

Xanadu Recs. Ltd., 3242 Irwin Ave., Kingsbridge, N.Y.

10463. Tel: (212) 549-3655. Pres.: Don Schlitten. **Int'l reps.:** Canada (Musimart), Japan (Tokuma).

Y

Yazoo Recs. Inc., 245 Waverly Pl., New York, N.Y. 10014. Tel: (212) 255-3698. Pres.: Nick Perls; VP: Stephen Calt; Sales & Mktg.: Joseph Reynolds; Pub.: William McTell; Adv.: William Lane; VP Promo.: Howard Gabriel; Int'l: Walter Hawkins.
Int'l reps.: Canada (Canadian Music Sales), Japan (Shinsei), Netherlands (Munich), Sweden (Sonet), UK (CRD).

Michael Yonkers Prod'ns, PO Box 24437, Minneapolis, Minn. 55424. Tel: (612) 922-8281. Owner: Michael Yonkers.
Label: (Owned) Michael Yonkers (MY).

Young, see Fermata.

Young People's Recs., see Franson.

Z

Z Recs., PO Box 817, Poplar Bluff, Mo. 63901. Tel: (314) 785-3042.

Zap, see Rebel.

Zeida, see Record Dists. of America.

Zeus, see Chuck Chellman.

Zim Recs., Box 158, Jericho, L.I., N.Y. 11753. Tel: (516) 681-7102. Owner: Art Zimmerman.
Int'l rep.: UK (Spotlite).

Zip Code, see Ralph's Radio Music.

Zodiac, see Mega.

Zone, see Glolite.

Zouvenir, see Vantage.

Zzelesta, see Parnaso.

ZZZZ-Man, see AMU.

Wholesalers

• *Continued from page 153*

Mollen's Inc., 2003 Westmoreland Ave. Zip: 23230. Tel: 353-4477. Pres.: Alfred I. Mollen; Buyer: Gene Newman. **(Tape D).**
Tape lines: Capitol, Liberty, Peters Int'l, Scepter, United Artists.
Playback equip.: JIL, Lear Jet, Motorola.

• ROANOKE (Area Code 703)

Turner Candy Co., 516 Rorer Ave. SW. Zip: 24008. Tel: 342-0500. Owner, Mgr. & Buyer: A. L. Turner Jr. **(Rec. & Tape RJ).**

• STUART (Area Code 703)

Spinn Dists., Box 100-N, RFD 3. Zip: 24171. Tel: 694-6128. Owners: Frank W. Singleton, J. Frank Williams. **(Rec. RJ).**

WASHINGTON

• SEATTLE AREA (Area Code 206)

A B C Rec. & Tape Sales, 729 S. Fidalgo St. Zip: 98108. Tel: 763-8600. Mgr.: Stan Sulman; Sales Mgr.: Bob Bianchi. **(Rec. & Tape D & RJ).**
Home office: Fairfield, N.J. **(Rec. & Tape OS & RJ).**
Rec. labels: A&M, Blue Note, Fantasy, Grateful Dead, London, Round, United Artists, Vanguard.
Tape lines: A&M, Ampex, Fantasy, GRT, Original Sound, Scepter, Stereo Tape, United Artists, Vanguard, Wand.
Playback equip.: Dyn, Tenna.
Accessories: Head cleaners, storage cases, demagnetizers, cleaning kits (Le-Bo); storage cases (Amberg); blank loaded tape, head cleaners.

A B C Recs., 573 Industry Dr. Zip: 98188. Tel: 246-7771. Sales Mgr.: Barry Vejar. **(Rec. & Tape D).**
Rec. labels: ABC, ABC-Audio-Treasury, ABC-Backbeat, ABC-Bluesway, ABC-Blue Tumb, ABC-Command Quadraphonic, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Awards, Anchor, Hot Buttered Soul, Passport, Sire.
Tape lines: Same as rec. labels.

General Rec. Serv. Inc., 6565 Seventh Ave. S. Zip: 98108. Tel: 767-7444. Pres. & Gen. Mgr.: Paul H. Portteus; Mgr.: Fred Johnson; Buyers: Singles, Pam Gardner; Albums & Tapes, Russ Portteus. **(Rec & Tape RJ).**

Handleman Co., 1207 Andover Park W., Tukwila 98188. Tel: 575-0400. Branch Mgr.: Herman Knight; Buyers: Singles & Tape, Alan Olson; Albums & Tape: Herman Knight. **(Rec. & Tape RJ).**
Home office: Detroit, Mich.

Kiner Dist'g Co., PO Box 724, Redmond 98052. Tel: 885-0523. Owner & Buyer: Larry F. Kiner; Mgr. & Buyer: Steven F. Kiner. **(Rec. D, I & E; Tape D).**
Rec. labels: Advent, American Heritage, Arcadia, Archive of Folk & Jazz, Archive of Piano, Arhoolie, Aries, Artist's Recs., Arvee, Asch, Audiophile, Bandstand, Big Band Archives, Big Band Int'l, Biograph, Blue Goose, Blues Classics, Boogie Woogie, Bountiful, Broadside, Broadway, CIF, CRI, Center, Cetra opera series, Cinema, Command Performance, Concert Disc, Concord Jazz, Counterpoint/Esoteric, County, Curtain Calls, Daffodil, Delmark, Dirty Shame, Electric Lemon, Empire, Eubie Blake, Everest, Extreme Rarities, Fairmont, First Time, Flying Fish, Folklyric, Folkways, Fretless, Front Hall, GHP, Glendale, Golden Era, Happy Face, Happy Jazz, Herwin, Hi Fi/Life, Historical, History in Sound, House of Ragtime, Jazz Archives, Jazzology, Jazz Showcase, Jazz Treasury, Jim Taylor Presents, Joyce, King Bluegrass, La Louisianne, La Roulette, Legend 1973, Lemco, Limited Eds., Log Cabin, Mar-Bren, Marin, Mark 56, Melodeon, Miss Rona, Monmouth Evergreen, Oblivion, Old Timey, Olympic, Owl, PM, Pelican, Period, Philo, Phoenix, Premier, RBF, Radio Greats, Rebel, Reissues by Request, Renaissance, Revonah, Rio, Sandpiper, Scala, Scarce Rarities, Show-Biz, Sound Effects, Sounds, Sounds of Swing, Sound Stage, Sountrak, Spotlite, Spivey, Star-Tone, Stinson, Sunbeam, Swing Era, Swing Treasury, TOM, Tahiti, Testament, Tradition, Traditional, Trix, Valon, West Coast, Yazoo, Zap, Zim.
Rec. labels imported: Aircheck (Canada), Big Bear (Netherlands), Classic Jazz Masters (Sweden), La Comedie Francaise (France), Dogwood (Canada), Fountain (England), Jazz Rarities (Denmark), Jazz Society (Sweden), Jazz Studies (Canada), Oldie Blues (Netherlands), Munich (Netherlands), My Way (Canada), Nostalgia (Australia), Queen Disc (Italy), Radio Archives (Canada), Tax (Sweden), Totem (Canada), Tulip (Canada), Vedette (Italy), Water Street (Canada).
Tape line: Mark 56.

M C A Dist'g Corp., 2633 Eastlake Ave. E., No. 301. Zip: 98102. Tel: 322-3100. Sales Mgr.: Dan Wedlock; Promo.: Greg Feldman. **(Rec. & Tape D).**
Rec. labels: Coral, MCA, Rocket, Shelter, Tally, Track.
Tape lines: Same as rec. labels.

Major Dists., 620 NW Bright St. Zip: 98107. Tel: 789-1600. Pres.: R. G. Anderson; Mdse. Mgr.: Gary Clark; Tape Buyer: Rex Peterson. **(Rec. & Tape D & RJ).**
Branch: Foster City (San Francisco & Bay Area), Calif.
Rec. labels: Alshire, Camden, Crown, Disneyland, Happy Time, Pickwick, Premier, Somerset, Talespinners, Vista.
Tape lines: Ampex, GRT, Stoneway, Thunderbird.
Playback equip.: BSR, Electra Radio, Kraco, Toshiba.
Accessories: Le-Bo, Transcriber.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 9860 40 Ave. S. Zip: 98118. Tel: 725-2500. Mgr.: Al Zangrillo; Sales Mgr.: Ron Nauman. **(Rec. & Tape OS & RJ).**
Home office: Minneapolis, Minn.

Phonodisc Inc., 979 John St. Zip: 98109. Tel: 624-7607. Branch Mgr.: Steve Breen; Resident Salesmen: Brian Kimball, Robert Rhomes. **(Rec. & Tape D).**
Labels: Archive, Deutsche Grammophon (DG), Dial, ECM, Event, Fontana, Hickory, Identify, Limelight, MGM, MGM Kolob, Mercury, People, Philips, Polydor, Romar, Smash, Spring, Stormy Forest, Vertigo, Verve.

R C A Recs., PO Box 88239, Tukwila Branch, 576 Industry Dr. Zip: 98188. Tel: 242-5710. Sales Mgr.: Jim Yount. **(Rec. & Tape D).**
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Camden, Erato, Flying Dutchman, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Tom Cat, Victrola, Wind Song, Wooden Nickel.
Tape lines: Same as rec. labels.

Record Sales & Serv. Inc., 1540 Fourth Ave. S. Zip: 98134. Tel: 622-4005. Owner: Larry Dolgoff; Buyers: Singles, Billy Dolgoff; Albums, Norma Bigelow. **(Rec. & Tape OS).**

Tosh's Rec. One Stop, 2028 21 Ave. S. Zip: 98144. Tel: 324-2300. Owners: Tosh Hori, Ray Watson. Pres.: Tosh Hori; Buyers: Singles, Bob Zander; Albums, Larry Eshinski; Tape, Sandy Blake. **(Rec. & Tape D & OS).**
Rec. labels: Argo, Cat, Disneyland, Glades, L'Oiseau Lyre, Partee, TK, Telefunken, Truth.
Tape lines: Ampex, BASF, GRT.
Accessories: Duotone, Le-Bo, Memorex, Watts.

Warner/Elektra/Atlantic Corp., 722 Industry Dr. Zip: 98118. Tel: 575-0190. Sales Mgr.: Jack Shue. **(Rec. & Tape D).**
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Chrysalis, Countryside, Curtom, DiscReet, Elektra, Finnadar, Gemigo, Little David, Migration, Nemperor, Niktom, Nonesuch, RSO, Reprise, Rolling Stones, Slipped Disc, Swan Song, Virgin, Warner Bros., Warner Spector, Wing & a Prayer.
Tape lines: Same as rec. labels.

WEST VIRGINIA

• CHARLESTON (Area Code 304)

Elkins Rec. Shop, 1127 Central Ave. Zip: 25302. Tel: 343-7833. Owner & Buyer: M. Z. Elkins; Mgr.: Douglas Elkins. **(Rec. OS).**

3-D Electronics Inc., 2393 Sissonville Dr. Zip: 25312. Tel: 343-9501. Pres.: Dave Ferrell; Mgr.: Ed Mobley; Buyer: Richard Fisher. **(Rec. D & RJ; Tape D, OS & RJ).**
Rec. labels: Ampex, Capitol, Columbia, GRT, Heart Warming, Jim, MCA, Phonogram & Polydor group, RCA, Rebel, Superscope, WEA, Word.
Tape lines: Same as rec. labels.
Playback equip.: CTI, Zenith.
Phonographs: Capehart, Zenith.
Accessories: Blank tape (Memorex, Capitol); carrying cases (Le-Bo); Arista, Cable Craft, Philmore prods.

• HUNTINGTON (Area Code 304)

Music Man Inc., 2519 Fourth Ave. Zip: 25703. Tel: 522-9011. Pres.: William J. Simpson II; Rec. Buyer: Thomas M. Sheets; Tape Buyer: William J. Simpson. **(Rec. & Tape OS).**

WISCONSIN

• BURLINGTON (Area Code 414)

Music Mart, 164 E. Washington St. Zip: 53105. Tel: 763-3361. Pres.: Rollin Ruedebusch; Mgr.: Lucille Waardenburg; Buyer: Jeanette Kuhn. **(Rec. & Tape OS).**

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• EAU CLAIRE (Area Code 715)

Arrow Racks, 1609 Laurel Ave. Zip: 54701. Tel: 832-2533. Owner & Mgr.: R.W. Meyer **(Rec. & Tape RJ)**.

• KENOSHA (Area Code 414)

Hoffman's, 5707 Sixth Ave. Zip: 53140. Tel: 657-7858. Owner: Joseph Hoffman; Mgr.: Rose Hoffman; Buyers: Singles, S.C. Hoffman; Albums & Tape, Joseph Hoffman. **(Rec. & Tape OS)**.

• MADISON (Area Code 608)

Ken Poulsen Assocs., PO Box 801. Zip: 53701. Tel: 233-0306. Owner & Mgr.: Ken W. Poulsen **(Rec. & Tape I & E)**.
Imports & Exports cut-outs & surplus stocks.

Rapid Sales Co. Inc. **(Rec. RJ; Tape D & RJ)**—Sales Mgr.: Roger M. McDowell; Buyer: Donald E. Smith—see TMD Inc.

T M D Inc., 1019 Jonathon Dr. Zip: 53713. Tel: 271-2661. Pres.: Rolf V. Voegelin; Buyer: Lois Lawrence **(Rec. D)**, **(Rec. RJ, Tape D & RJ** as Rapid Sales Co. Inc.)
Rec. labels: Accent, Canaan, Dearborn, Disneyland, Fantasy, GNP Crescendo, Golden, Milestone, Prestige, Ranwood, Tell, Thunderbird, Vista, Vox, Word
Tape lines: All major lines.

• MILWAUKEE AREA (Area Code 414)

Modern Rack Sales Inc. **(Rec. & Tape OS & RJ)** See John O'Brien Dist'g Inc.

John O'Brien Dist'g Inc., 5825 N. 96 St. Zip: 53225. Tel: 462-5590. Owner: John F. O'Brien, Mgr.: Robert A. Hertzberg; Buyers: John F. O'Brien, Robert A. Hertzberg. **(Rec. & Tape D). (Rec. & Tape OS & RJ** as Modern Rack Sales Inc.).
Rec. labels: Ala, Ardent, Aware, Blues on Blues, Blues Spectrum, Brown Dog, Brunswick, CYMA, Calla, DC Int'l, Dakar, De-Lite, Delta Int'l, Dynamo, EAR, ESP, Fasttrack, Gang, Golden Crest, Gospel Truth, Gramophone, Granite, Hawk, Honor Brigade, Hotlanta, Hotline, Jamie/Guyden, Jewel, Laff, Mainstream, Musicor, Partee, Paula, Phil-L.A. of Soul, Plantation, Prodigal, Red Bullet, Respect, Ronn, Roulette, SSS Int'l, Specialty, Sun, Symposium, Takoma, Thistle, Tico, Top & Bottom, Truth, West, Woky Albums.
Tape lines: Ala, Aware, Gang, Golden Crest, Laff, Mainstream, Musicor, Partee, Paula, Plantation, Respect, Specialty, Takoma.

Radio Doctors & Recs. One-Stop, 240 W. Wells St. Zip: 53203. Tel: 276-6422. Owner: Stuart L. Glassman; Mgr.: Gerald Friebert; Buyers: Singles, John Jankowski; Albums, Kenneth Herrick; Tape, David Weiss. **Local branch:** Radio Doctors/Soul Shop Inc., 2225 N. Third St. Zip: 53212. Tel: 562-7607. Mgr.: Michael Mowers; Buyers: Singles, Michael Mowers; Albums, Mark Olson; Tape, Cedrick Rupert. **(Rec. & Tape OS).**

• WAUSAU (Area Code 715)

B M I Music Dists., 202 Third St. Zip: 54401. Tel: 842-3995. Owner: Robert Peyovich; Mgr.: Tomas Zamora; Buyer: Robert Elliott **(Rec. & Tape OS)**.
Playback equip.: Craig, JVC America, Panasonic, Sanyo, Sony
Accessories: Fidelitone, Le-Bo, Switchcraft

Music Vendor Corp., Third & Jackson Sts. Zip: 54401. Owner & Buyer: Chris Snyder; Mgr.: Chet Roehr. **(Rec. & Tape RJ)**.

Services

• *Continued from page 181*

Pres.: Michael Sinan; Gen. Mgr.: Harry Baker; Sales Mgr.: Elias Smyrna.

Finetone Inc., 24 Cobek Court, Brooklyn 11223. Tel: 336-6662. Pres.: Leonard Finkel; Gen. Mgr.: Herb Hartman; Mktg. Mgr.: Irvin Glasser; Sales Mgr.: Jack Haddad. **(SEE ADVERTISEMENT)**

Fleetwood Mktg. Group, 120 E. 56 St. Zip: 10022. Tel: 688-7979. Gen. & Sales Mgr.: Glen Wesen. (Audio & video)
Home office: Revere (Boston Metropolitan Area), Mass., Fleetwood Rec'g Co. Inc.

Forum III Films Inc., 230 Park Ave. Zip: 10017. Tel: 889-7915. Pres.: Hy Goldman. (Audio & video)

Marvell Pharmacal & Packaging Co., 230 W. 17 St. Zip: 10011. Tel: 929-8435. VP: Barry Berman. (Audio & video)

National Rec'g Studios, 730 Fifth Ave. Zip: 10019. Tel: 757-6440. Pres.: Harold Lustig; Gen. Mgr.: William Dalessandro; Client Servs. Dir.: Sandra Goldfarb. (Audio & video)

National Video Center, see National Rec'g Studios.

Progressive Label & Litho Co., 286 Stanhope St., Brooklyn 11237. Tel: 497-2320. Pres.: Jerome J. Rood. Gen. Mgr.: Bernard Stein. (Audio only) (SEE ADVERTISEMENT)

Promedeus Arts Inc., 1776 Broadway. Zip: 10019. Tel: 586-3770. Pres.: Lew Morris.

Recorded Publ'ns Labs (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Gen. Mgr.: David H. Goodman, Sales Mgr.: Pat Landon. (Audio only)
Home office: Camden, N.J.

Richmond Rec'g Corp., 75 Rockefeller Plaza. Zip: 10020. Tel: 489-6370. Pres.: H.W. Hainick; Exec. VP: Hugh Landy; Sales Mgr.: David Grant.
Branch: Hollywood (Los Angeles Metropolitan Area), Calif., Dubbings Electronics.
Plant: Richmond Ind., Dubbings Electronics.

Simtek Communications Inc., 2061 Broadway. Zip: 10023. Tel: 595-7126. Pres.: D. Richard Kraus; Sales Mgr.: Ray Fournier. (Audio only)

Teletronics Int'l Inc., 220 E. 51 St. Zip: 10022. Tel: 758-1750. Gen. Mgr.: Will Roth. Sales Mgr.: Dan Rosen. (Video only)
Home office: Leonia, N.J. S/T Videocassette Dupl'g Corp.

Unitape Corp., 1905 McDonald Ave., Brooklyn 11223. Tel: 645-3025. Pres.: Morris Cabasso; Gen. Mgr.: Bill Phillips; Sales Mgr.: Jack Cabasso. (Audio only)

Viewlex Custom Servs., 810 Seventh Ave. Zip: 10019. Tel: 581-5641. Pres.: Andrew Gelef; VP: Richard H. Burkett (Nat'l sales office) **Plant:** Los Angeles, Calif., Viewlex-Monarch Tape Dupl'g.

• PLAINVIEW, L.I. (Area Code 516)

Empire Magnetic Inds. Inc., 270 Newtown Rd. Zip: 11803. Tel: 420-8558. Pres.: S. Mann, Gen. Mgr.: B. Chasen, Sales Mgr.: H. Mann. (Audio only)

Jefmarn Ents. Inc., 16 Newcastle Ave. Zip: 11803. Tel: 822-7277. Pres.: Allan Frost. (SEE ADVERTISEMENT)

• PORT CHESTER (Area Code 914)

Associated Audio Servs. Inc., 14-16 Willett Ave. Zip: 10573. Tel: 937-5129/5411. Pres.: Robert L. Piselli, Gen. Mgr.: Allan C. Johnson. (Audio only)

• ROCKVILLE CENTRE, L.I. (Area Code 516)

Pratt-Spector Corp., 46 Merrick Rd. Zip: 11571. Tel: 764-5061. Pres.: Stanley Gilman; Gen. Mgr.: Andrew Barr; Sales Mgr.: Alan Frost; Technical Co-ord.: Paul Mastrionni. (Audio only) (SEE ADVERTISEMENT)

• RYE (Area Code 914)

Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: Mal Schwartz, Gen. Mgr.: Jerry H. McPherson; Sales Mgr.: Sid Dicker. (Audio only)

OHIO

• CINCINNATI (Area Code 513)

Audiocraft Rec'g Co., 915 W. Eighth St. Zip: 45203. Tel: 241-4304. Pres. & Gen. Mgr.: Earl T. Herzog Jr. (Audio & video)

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres.: Shad O'Shea. (Audio only)

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Ken Martin; Sales Mgr.: Joe Sluder. (Audio only)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt. (Audio only)

• NEWARK (Area Code 614)

Utopia Ultra-Sound, 127 S. Fifth. Zip: 43055. Tel: 345-9426. Pres.: Robert H. Kirk Jr., Gen. Mgr.: Robert H. Kirk Sr.; Sales Mgr.: Dave Davison. (Audio only)

OKLAHOMA

• TULSA (Area Code 918)

International Teaching Tapes, 4235 S. Memorial. Zip: 74145. Tel: 622-5288. Audio/Sales Mgr.: Sonny Gray. (Audio only)

OREGON

• HOOD RIVER (Area Code 503)

Victory Cassette Ministries, Westcliff Dr. Zip: 97031. Tel: 386-4058; WATS Tel: (800) 547-4318. Pres.: Dan Gordon; Sales Mgr.: Ron Engstrom. (Audio only)

PENNSYLVANIA

• NORRISTOWN AREA (Area Code 215)

Audio Visual Communications Inc., 435 Crooked Ln., King of Prussia 19406. Tel: 272-8500. Pres.: J. Ulrich; VP & Gen. Mgr.: J. Butterworth; Sales Mgr.: J. Ballantyne. Studio Mgr.: Harold Sacks. (Audio only)

• PHILADELPHIA (Area Code 215)

MarketDyne Int'l., 1600 Arch St. Zip: 19101. Tel: 241-2778. Pres.: Ken Ford, Gen. Mgr.: Ron Brown. Sales Mgr.: Mike Grimes. (Video only)

• PITTSBURGH (Area Code 412)

Audio Innovators Inc., 216 Blvd. of the Allies. Zip: 15222. Tel: 391-6220. Pres. & Gen. Mgr.: Norman J. Cleary. Opns. Mgr.: Martha J. Wilson. (Audio only)

• WARREN (Area Code 814)

Loranger Mfg. Corp., Entertainment Prods. Div., 5151B Clark St. Zip: 16365. Tel: 723-8600. Pres.: J.A. Loranger. Gen. Mgr.: Robert Loranger. (Audio only)
Branch: Flanders, N.J.

TENNESSEE

• FAYETTEVILLE (Area Code 615)

Kim-Pat Ents., PO Box 654, Hillwood Dr. Zip: 37334. Tel: 433-2323. Pres.: Bill Trigg. (Audio only)

• NASHVILLE (Area Code 615)

Nashville Int'l Corp., 1007 17 Ave. S. Zip: 37212. Tel: 254-1049. Pres. & Gen. Mgr.: Reggie M. Churchwell; Sales Mgr.: Ron Coats. (Audio only)

TEXAS

• WACO (Area Code 817)

Creative Communications Inc., 920 N. Valley Mills. Zip: 76710. Tel: 776-1230. Pres.: Curtis B. Adams. (Audio only)

UTAH

• PROVO (Area Code 801)

Enterprise One Communications Agency, 35 N. University Ave. Zip: 84601. Tel: 373-4781. Pres. & Gen. Mgr.: Stan Bronson, Sales Mgr.: Milt Fletcher.

Listener's Digest Servs. Inc., PO Box 299. Zip: 84601. Tel: 373-3456. Pres. & Gen. Mgr.: Kaye L. Jensen; Sales Mgr.: Dean Robinson.
Branch: Sound Concepts Studio, 108 W. Center. Zip: 84601. Tel: 375-7333. Gen. Mgr.: Kaye L. Jensen; Sales Mgrs.: Ronald Jeppesen, Michael Jensen. (Audio only)

Media Prod'n Div., Brigham Young Univ., Motion Picture Studios. Zip: 84601. Tel: 374-1211. Gen. Mgr.: Darrel J. Monson. Assoc. Dir. & Sales Mgr.: Harold R. Hickman. (Audio & video)

Sound Concepts Studio, see Listener's Digest Servs. Inc.

• SALT LAKE CITY (Area Code 801)

Bonneville Int'l Corp., 130 Social Hall Ave. Zip: 84111. Tel: 524-2621. Pres.: Arch L. Madsen. Gen. Mgr.: Dick Alsop. Prod'n Dir. & Sales Mgr.: Dave Michelsen. (Audio & video)

VERMONT

• SPRINGFIELD (Area Code 802)

Gregorie Nelson Ficara Ents., 40 Clinton St. Zip: 05156. Tel: 885-3820. Owner, Pres. & Gen. Mgr.: Gregorie N. Ficara. Sales Mgr.: Roberta Cummings. (Audio only)

VIRGINIA

• NORFOLK (Area Code 804)

Tarzac Entertainment Ents., 638 Muskogee Ave. Zip: 23509. Tel: 853-2304. Pres. & Gen. & Sales Mgr.: Ronald C. Wagener. (Audio only)

WISCONSIN

• MILWAUKEE (Area Code 414)

Dave Kennedy Rec'g Studios, 231 W. Wisconsin Ave. Zip: 53203. Tel: 273-5720. Pres.: Dave Kennedy; Chief Eng. & Gen. Mgr.: Larry Drydyk. (Audio only)

Supplies

(Continued on page 206)

sack, N.J., 1 University Plaza. Zip: 07601. Tel: (201) 488-5151.
Audio: Wrap film (Taprap).

D S C Inc., 2 Dogwood Dr., Danbury, Conn. 06810. Tel: (203) 744-7299. Pres.: Herman J. Muller; Gen. Mgr.: Phil Draper; Sales Mgr.: Bruce Gross. **Plant:** Hayestown Rd. Zip: 06810. Tel: (203) 748-3231.
Audio & video: Custom slitting & processing equip., coating & calendering equip.

Electro Sound Inc., 725 Kifer Rd., Sunnyvale, Calif. 94086. Tel: (408) 245-6600. Pres.: Charles Link; VP Mktg. & Sales: Robert W. Cochran. (Dist. by Audiomatic Corp.)
Audio: High speed duplicating systems, 8-tr. winders, quality control reproducers, adjustment calibrators, capstan idler assemblies, diamondized capstans, disc brake torque motor assemblies, tension arms.

Ferroxcube Corp., Mount Marion Rd., Saugerties, N.Y. 12477. Tel: (914) 246-2811. Gen. Mgr.: James A. Robinson; Sales Mgr.: Robert S. Klonfas.
Audio: Duplicating head assemblies.

Finebilt Mfg. Co., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP: Joseph Bouzaglou; Export Mgr.: Manuel E. Munoz.
Audio: Magnetic tape coaters & slitters, cassette & 8-tr. duplicators & loaders. **(SEE ADVERTISEMENT)**

Gauss, see Cetec Corp.

Grandy Inc., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-1433. Pres.: John J. French; Gen. Mgr.: Gerald J. Barnett; Sales Mgr.: John R. French.
Audio: 8-tr. & cassette high speed duplicating equip.
Brand name: Grandy Inc.

Infonics (sub. of Phoenix Ent.), PO Box 1111, Michigan City Ind., 46360. Tel: (219) 879-8311. Pres.: Ross Terry; Mktg. Mgr.: Paul Lloyd; Int'l Div. Mgr.: Carol Lamp. Plant: 238 Hwy. 212. Zip: 46360.
Audio: Infonics System 200 for cassette & open reel.

Information Terminals Corp., 323 Soquel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400. Pres.: J. Reid Anderson; Gen. Mgr.: Dr. Peter A. McCuen; Sales Mgr.: Scott P. Cochran; Prod. Mgmt. & Mktg. Mgr.: Carl L. Holder.
Audio: Cassette tension monitor, head & guide gage, torque tester.

International Audio, 17905 Sky Park Blvd., Suite L, Irvine, Calif. 92707. Tel: (714) 556-1787. Pres. & Gen. Mgr.: Felipe Cervantes Sr.; Sales Mgr.: Tish Cervantes.
Audio: 8-tr. & cassette duplicators.
Brand name: International Audio.

International Cassette Inds. Inc., 16131 Gothard, Huntington Beach, Calif. 92647. Tel: (714) 848-1501. Pres.: Nelson Duenas; VP: Douglas Benson.

Audio: All equip.
Brand name: International Cassette Inds.

Intertect Electronics Co., 321 New Haven Ave., Milford, Conn. 06460. Tel: (203) 874-8038. Pres.: Mark Olenski; Gen. Mgr. Chuck Williams; Sales Mgr. Tom O'Loughlin.
Audio: B-tr. duplicators.

Jefmarn Ents. Inc., 16 Newcastle Ave., Plainview, L.I., N.Y. 11803. Tel: (516) 822-7277. Pres. Allan Frost.
Audio: Automatic packaging & labeling equip. (SEE ADVERTISEMENT)

Kalny Mdsg., Community Dr., Great Neck, L.I., N.Y. 11022. Tel: (516) 487-0200.
Branch: Los Angeles, Calif., 4800 S. Santa Fe Ave. Zip: 90058. Tel: (213) 583-8974.
Audio & video: Shrink packaging film.

King Instrument Corp., 8 Kane Dr., Hudson, Mass. 01749. Tel: (617) 568-8771. Pres. James L. King; Mktg. Dir. Paul McGonigle.
Audio & video: Cassette loaders.
Brand name: King Instrument Corp. (SEE ADVERTISEMENT)

L T D, see Liberty/UA Tape Dupl'g Inc.

M. Latter Mfg. & Sales, 5050 Venice Blvd., Los Angeles, Calif. 90019. Tel: (213) 933-7646. Pres. Melvin Latter.
Audio: Shrink Packaging equip.

Liberty/UA Tape Dupl'g Inc., 2101 S. 35 St., Council Bluffs, Iowa 51501. Tel: (712) 328-8060. Gen. Mgr. Marvin L. King; Sales Mgr. Jim Cook
Audio: 8-tr. duplicators, winders.
Brand name: LTD

Magnadyne Corp., PO Box 5365, 20545 S. Belshaw Ave., Carson, Calif. 90749. Tel: (213) 639-2200. Pres. Barry L. Caren; Gen. Mgr. Steve Fields; Sales Mgr. Dave Gurian.
Int'l branch: Japan.
Audio: B-tr. duplicating equip., shrink packaging equip.

Mantra Corp., 2207 S. El Camino Real, San Mateo, Calif. 94403. Tel: (415) 574-1500. Pres.: George Woodley; Mktg. Dir. & Gen. Mgr. Paul W. Schofield; Sales Mgr. Janice de Pasquale.
Audio: Pneumatic labeling machines, horizontal ¼ † † bin duplicator.
Brand name: Mantra.

N J M Inc., 16 St. & Willow Ave., Hoboken, N.J. 07030. Tel: (201) 659-0483. Pres. R. Wellbrock; Mktg. & Sales Dir. S.B. Dobossy.
Branches: Cupertino, Calif., PO Box 1317. Zip 95014. Mgr. H. Maine—**Elk Grove Village, Ill., 2363** Devon Ave. Zip 60007. Tel: (312) 595-9070. Mgr. D. Finkelston.
Audio: B-tr. & cassette labeling machinery.

Nichibei Technical Consultants Ltd., 1900 Ave. of the Stars, Los Angeles, Calif., 90067. Tel: (213) 553-6721. Pres.: L.B. Lueck; Sales Co-ord.: L.M. Gopadze.
Int'l branch: Switzerland, Intertechnika.
Audio: Consulting, design & implementation.

Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55428. Tel: (612) 545-0401. Pres.: J. Yngve; Sales Mgr.: E. Bedell.
Audio: Magnetic heads.

Otari Corp., 981 Industrial Rd., San Carlos, Calif. 94070. Tel: (415) 593-1648. Pres.: M. Takekawa; Sales Mgr.: Brian F. Trankle.
Audio: High speed duplicators, quality control testers, cassette loaders.
Brand name: Otari.

P C E, see Professional Cassette Equip. Co.

Parsons Inc., 31 Olney Ave., Cherry Hill, N.J. 08003. Tel: (609) 424-1078. Pres.: Roy D. Parsons; Gen. Mgr.: Lupe Parsons; Sales Mgr.: Dolores B. Lloyd.
Audio: Duplicators, winders, verifiers, exercisers.
Brand name: Trackmaster. (SEE ADVERTISEMENT)

Pentagon Inds. Inc., 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel: (312) 867-9200. Pres.: Tom Horton. Sales Mgr.: William Holtane.
Audio: In-cassette & open reel high speed duplicators.
Brand name: Pentagon.

Professional Cassette Equip. Co. (PCE), 1660 20 St., Santa Monica, Calif. 90404. Tel: (213) 829-2282. Owner: Dean Theodos.
Audio: High speed cassette loading & handling equip., splicers.

R S C, see Royal Sound Co. Inc.

Ramko Research, 3516-C LaGrande Blvd., Sacramento, Calif. 95823. Tel: (916) 392-2100. Pres.: R.G. Kohfeld; Sales Mgr.: Linda R. Kohfeld.
Audio: B-tr. & cassette loaders.

Rangertone, see Amega/Rangertone.

Recordex Corp., 1300 Booth Ave., Atlanta, Ga. 30318. Tel: (404) 351-7062. Pres.: Mort Miller. VP & Gen. Mgr.: Tom Allen.
Audio: High speed in-cassette & reel duplicators.
Brand name: Recordex.

Recortec Inc., 777 Palomar Ave., Sunnyvale, Calif. 94086. Tel: (408) 735-8821. Pres. & Gen. Mgr.: Lester H. Lee; Program & Sales Mgr.: William F. Lawless.
Audio: Automated cassette duplicators & loaders.
Video: Video tape evaluators. ¾" U-matic loaders.
Brand name: Recortec. **(SEE ADVERTISEMENT)**

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan; Gen. Mgr.: L. Bernard.
Audio: B-tr. & cassette labeling machines & loaders.
Brand name: RSC.

S S K Ents. Inc., 790 Hampshire Rd., Westlake Village, Calif. 91361. Tel: (213) 889-1831. Pres. & Gen. Mgr.: Mrs. S.F. Kara.
Audio: B-tr. & cassette semi-automatic splicers, winders.

Saki Magnetics Inc., 1649 12 St., Santa Monica, Calif. 90404. Tel: (213) 451-8611. Pres. Eugene Sakasegawa; VP: Y. Kinoshita.
Audio: Magnetic recording heads.
Brand name: Saki.

Scandia Packaging Machinery Co., 180 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 473-6100.
Audio: Packaging machinery for wrapping, cartoning, labeling & shrinking. (SEE ADVERTISEMENT)

Shape Symmetry & Sun Inc., Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres. & Sales Mgr.: Anthony L. Gelardi. (Dist. by Audiomatic Corp.)
Audio: Automatic & semi-automatic cassette assembly equip. (SEE ADVERTISEMENT)

Simtek Communications Inc., 2061 Broadway, New York, N.Y. 10023. Tel. (212) 595-7126. Pres.: D. Richard Kraus; Sales Mgr.: Ray Fournier.
Audio: Duplicators & winders.
Brand name: Simtek.

Sparta Electronic Corp., 5851 Florin-Perkins Rd., Sacramento, Calif. 95828. Tel: (916) 383-5353.
Audio: Bulk erasers.

Standard Paper Box Machine Co. Inc., 476 Broome St., New York, N.Y. 10013. Tel: (212) 925-9818. Pres. Paul Adams; Treas.: Aaron Adams.
Audio & video: Cartridge & cassette case mfg. machinery.

Stevenson Packaging Equip. Co. Inc., 20434 Corisco, Chatsworth, Calif. 91311. Tel: (213) 998-1512.
Audio & video: Shrink film packaging equip.

Superscope Inc., Tape Dupl'g Div., 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191. Gen. Mgr.: Ned Padwa; Sales Mgr.: Ron Newswander.
Audio: Automatic cassette winder.

Tapemaker Sales Co. Inc., 176 Casper St., Valley Stream, L.I., N.Y. 11582. Tel: (516) 561-6080. Pres.: Art Brandwein.
Audio: Cassette & B-tr. winders, high speed duplicators, materials for manufacturing & assembling. **(SEE ADVERTISEMENT)**

Taprap, see Creative Packaging Co.

Telaudio Centre, 634 S. Victory Blvd., Burbank, Calif. 91502. Tel: (213) 849-1433. Pres.: Oliver Berliner; Sales Mgr.: D. Lambert.
Video: Ultra Audio Pixtec, video tape cleaners & winders.

Telectro Systems Corp., 96-18 43 Ave., Corona, N.Y. 11368. Tel: (212) 651-8900. Pres.: Harry Sussman.
Audio: High speed duplicators.

Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; VP Mktg.: James S. Arrington; Broadcast & Ind'l Sales Mgr.: Sid Kitrell; Educational Prods. Sales Mgr.: James Dow; Adv. Dir.: Peter Schwarz.
Audio: Cassette & opel reel duplicators.
Brand name: Telex.

Trackmaster, see Parsons Inc.

U M C Electronics Co., Senstrol Div., North Haven, Conn. 06473. Tel: (203) 288-7731.
Audio: Automatic splice finders, bulk erasers.

Unaworld Corp., Unaworld Bldg., 2 Phelps Ave., Tenafly, N.J. 07670. Tel: (201) 871-0555. Pres.: Fred Cooper.
Int'l branch: Netherlands.
Audio: Duplicating heads.

Victory Cassette Ministries, Westcliff Dr., Hood River, Ore. 97031. Tel: (503) 386-4058; WATS Tel: (800) 547-4318. Pres.: Dan Gordon; Sales Mgr.: Ron Engstrom.
Audio: In-cassette duplicators.
Brand name: Victory.

TAPE, PROFESSIONAL SUPPLIES, MANUFACTURERS

Audio Accessories Co., Box 628, Rt. 1, Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr.: John S. Maloney.
Audio: Cassette repair kit (Sav-A-Tape).

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-5870. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole.
Int'l branch: France.
Audio: Automatic splicers (Electro Sound), splicing, cleaning & leader tapes. **(SEE ADVERTISEMENT)**

B S W Ents., PO Box 22, Woodbury, N.Y. 11797. Gen. Sales Mgr.: Henry Allen.
Audio: Sensing tape, tape wipers, splicing blocks.

Bib Accessories (div. of Revox Corp.), 155 Michael Dr., Syosset, N.Y. 11791. Tel: (516) 364-1900.
Audio: Tape editing kits, splicers & splicing tape, cassette salvage & re-record kits.

W. H. Brady Co., 2221 W. Camden Rd., Milwaukee, Wis. 53201. Tel: (414) 332-8100. Pres.: J.E. Larson; Sales Mgr.: D.R. McGrew; Prod. Mgr.: John Arnold.
Audio: 8-tr. & cassette splicing tape, splicing tape for duplicating masters.
Video: Cassette splicing tape.

Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-5432. Pres.: Arthur Taylor; Sales, Mktg. & Admin. Dir.: Glenn A. Hart; Eastern Reg'l Mgr.: Gary Schwartz; Nat'l Consumer Sales Dir.: Ted Cohen; Prof. Sales Mgr.: Jerry Bronaugh; Int'l Sales Mgr.: Peter Landskroemer.
Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 466-2481. Western Reg'l Mgr.: Bob Morrison.
Audio: Cueing tape. Magna See.

Concord Communications Systems, 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960.
Video: Splicers, lead splicing, trailer & leader tapes, head cleaners.

Delrama Int'l, 37 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-8740. Pres.: Thomas Della-Rocca. Gen. Mgr.: A. Herman; Sales Mgr.: S. Frank.
Audio: Splicing device.

Dictaphone, see Scully/Metrotech.

Easy Leader, see Bill Rase Prod'ns.

Editall, see Elpa Mktg. Inds. Inc.

Electro Sound Inc., 725 Kifer Rd., Sunnyvale, Calif. 94086. Tel: (408) 245-6600. Pres.: Charles Link; VP Mktg. & Sales: Robert W. Cochran. (Dist. by Audiomatic Corp.)
Audio: Automatic splicers.

Elpa Mktg. Inds. Inc., Thorens & Atlantic Aves., New Hyde Park, N.Y. 11040. Tel: (516) 746-3002.
Branch: Scottsdale, Ariz., 7301 E. Evans Rd. Zip: 85253. Tel: (602) 948-1070.
Audio: Splicing kits (Editall) (SEE ADVERTISEMENT)

Entertainment Business Servs., 7912 S. Vermont Ave., Los Angeles, Calif. 90044. Tel: (213) 836-4288, 752-6054. Nat'l Sales Mgr.: Leonard Marshall.
Video: EIAJ connectors & cables (HS Co.)

Finetone Inc., 24 Cobek Court, Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres.: Leonard Finkel; Gen. Mgr.: Herb Hartman; Mktg. Mgr.: Irving Glasser; Sales Mgr.: Jack Haddad.
Audio: Cables, plugs. (SEE ADVERTISEMENT)

Grandy Inc., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-1433. Pres.: John J. French; Gen. Mgr.: Gerald J. Barnett; Sales Mgr.: John R. French.
Audio: Custom & replacement heads.

H S Co., see Entertainment Business Servs.

Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606. Tel: (201) 487-3027. Pres.: Robert Lovatt; Gen. & Sales Mgr.: Jeff St. Thomas.
Audio: Leaders, slip sheets.

I C I United States Inc., Plastics Div., New Murphy Rd., Wilmington, Del. 19897. Tel: (302) 575-3000. VP: R.B. Sammon; Sales Mgr.: W.M. Krauss; Adv. Supervisor: Robert W. Marsh.
Audio & video: Melinex.

Inovonics Inc., 1630 Dell Ave., Campbell, Calif. 95008. Tel: (408) 374-8300. Pres.: James B. Wood; Sales Mgr.: Mark Drake.
Audio: Constant tape tension kit (Tentrol).

Jefmarn Ents. Inc., 16 Newcastle Ave., Plainview, L.I., N.Y. 11803. Tel: (516) 822-7277. Pres. Allan Frost.
Audio: B-tr. sensing tape, splicing tape, splicing blocks, tape dispensers, sensing tabs. (SEE ADVERTISEMENT)

Lafayette Radio Electronics Corp., 111 Jericho Tnpk., Syosset, N.Y. 11791. Tel: (516) 921-7700.
Audio: Tape splicers.

Magna See, see Columbia Magnetics.

Magnesonics Sales, PO Box 127, Northridge, Calif. 91324. Tel: (213) 368-3411. Pres.: D.P. Grosslight.
Audio: Patch cord systems.

Melinex, see ICI United States Inc.

Microtran Co. Inc., 145 E. Mineola Ave., Valley Stream, L.I., N.Y. 11582. Tel: (516) 561-6050. TWX: 510-225-8412. Pres. & Mktg. Mgr.: A. Eisenberg; Gen. Sales Mgr.: Walter Benscher.
Audio: Bulk erasers, degaussers, editing pens.

Pratt-Spector Corp., 46 Merrick Rd., Rockville Centre, L.I., N.Y. 11571. Tel: (516) 764-5061. Pres.: Stanley Gilman; Gen. Mgr.: Andrew Barr; Sales Mgr.: Alan Frost; Technical Co-ord.: Paul Mastrionni.
Audio: Sensing & splicing tape.
Video: 1" & ¾" EIAJ splicing tape (SEE ADVERTISEMENT)

Q/Splice, see Webtek Corp.

Ramko Research, 3516-C LaGrande Blvd., Sacramento, Calif. 95823. Tel: (916) 392-2100. Pres.: R.G. Kohfeld; Sales Mgr.: Linda R. Kohfeld.
Audio: Cassette tape splicers.

Bill Rase Prod'ns Inc., 955 Venture Court, Sacramento, Calif. 95825. Tel: (916) 929-9181. Pres. & Gen. & Sales Mgr.: Bill Rase.
Audio: Leader dispensers (Easy Leader)

S T L, see Standard Tape Lab. Inc.

Satellite Film Inc., 4704 SW 75 Ave., Miami, Fla. 33155. Tel: (305) 264-8860. Pres. & Sales Mgr.: Frederic S. Berney; Gen. Mgr.: Warren Berney.
Audio: ¼" tape editor (Satellite Edit-A-Tape).

Sav-A-Tape, see Audio Accessories Co.

Saxon Adhesive Prods. Inc. (sub. of Saxon Inds.), 46-02 28 St., Long Island City, N.Y. 11101. Tel: (212) 361-3080.
Audio: Cueing & splicing tapes, end tabs.

Scully/Metrotech (div. of Dictaphone Corp.), 475 Ellis St., Mountain View, Calif. 94043. Tel: (415) 968-8389. VP & Gen. Mgr.: William Krehbiel; Sales Mgr.: Homer Hull.
Audio: Bulk erasers (Scully, Dictaphone)

Simtek Communications Inc., 2061 Broadway, New York, N.Y. 10023. Tel: (212) 595-7126. Pres.: D. Richard Kraus; Sales Mgr.: Ray Fournier.
Audio: Automatic & semi-automatic splicers.

Splicette, see Webtek Corp.

Standard Tape Lab. Inc., 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3805. Pres. & Gen. Mgr.: Robert K. Morrison.
Audio: Alignment tapes (STL).

Switchcraft Inc., 5555 N. Elston Ave., Chicago, Ill. 60630. Tel: (312) 792-2700. Pres.: Will Larson; Gen. Mgr.: Clyde Schultz; Sales Promo. Mgr.: Robert A. Neumann.
Audio: Connectors, cable assemblies, jacks & plugs.

Taber Mfg. & Eng'g Co., 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3831. Pres.: William D. Taber; VP: Robert H. Kearns.
Audio: Heads, bulk erasers.
Video: Test film.

Tapemaker Sales Co. Inc., 176 Casper St., Valley Stream, L.I., N.Y. 11582. Tel: (516) 561-6080. Pres.: Art Brandwein.
Audio: Manual & automatic splicing tape, sensing tape, pre-cut & Q tabs.
Video: Film tabs, splicing tape. **(SEE ADVERTISEMENT)**

Teac Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640. Tel: (213) 726-0303.
Audio: Bulk erasers, cleaner sets, dust covers, empty metal reels, headphones, mounting frames, systems selectors, splicers, reel adaptor holders.

Tentrol, see Inovonics Inc.

Webtek Corp., 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 937-3511. Pres.: Joseph Klein; Gen. Mgr.: Daniel Pepper; Prod. Mgr.: Robert Berkey.
Branches: Chicago, Ill., 6440 N. Ridgeway Ave. Zip: 60645. Tel: (312) 679-5470. Gen. Mgr.: Ron Brenwall—**Boonton, N.J.,** Bema Inc., 615 Birch St. Zip: 07005. Tel: (201) 263-3310. Mgr.: Ted Manheim.
Audio: Pre-cut tape splices (Q/Splice for 8-tr. Splicette for cassettes), cassette splicing & splicing/sensing roll tape.

Wide Range Electronics Corp., 2119 Schuetz Rd., St. Louis, Mo. 63141. Tel: (314) 567-5366. Pres.: Otto Rauhut.
Audio: Bulk erasers.

International Music-Record Section

ARGENTINA

Population: 25,018,000
Rate of exchange: $1 (US) = 33.3 pesos.
Per capita income: $1230.
Holidays: January 1, Feb. 14 & 15, Carnival Monday & Tuesday (40 days before Easter), Holy Thursday, Good Friday, May 1 (Labor Day), May 25 (Anniversary of the 1810 Revolution), Corpus Christi, June 20 (Flag Day), July 9 (Independence Day), August 15 (Assumption), October 12 (Discovery of America), November 1 (All Saints' Day), November 6 (Bank Holiday), December 8 (Immaculate Conception), December 25.

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1974—$86,495; 1973—$37,062.
Records exported to USA: 1974—10,658 units, $28,349; 1973—15,059 units, $19,110.

● record & tape manufacturers / distributors / importers

Angel, see EMI-Odeon.
Archiv, see Phonogram.
Ariel, see Famous.
C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel: 922-4041. Pres.: Juan Truden; Comm'l Mgr.: Hecio Cuomo; Prod. Mgr.: Alberto Caldeiro.
Labels: (Owned) CBS, Harmony, Odyssey, Epic, Orfeo; (represented) Aguamanda (Italy), Amber (USA), Antique (USA), Astarte (Spain), Blue Sky (USA), Cartwheel (USA), Clan Celentano (Italy), Clave (Uruguay), Columbia (Spain), Devel (USA), Douglas (USA), Erre (Italy), Fillmore (USA), Freddie (USA), Gamble (USA), Great Western Gramophone (USA), Harvey (USA), Invictus (USA), Kinetic (USA), Kirshner (USA), Le Cam (USA), Lozano (Mexico), Magnet (UK), Mums (USA), New Design (USA), Norteno (Mexico), PIR (USA), Plaza (Brazil), Prophesy (USA), Smash (Italy), Sondor (Uruguay), Sono-Radio (Peru), Spindizzy (USA), Splash (Italy), T-Neck (USA), Tommy (USA), Windfall (USA), Zarape (USA).
Calesita, see Surco.
Camden, see RCA.
Capitol, see EMI-Odeon.
Carmusic SAIC, Mexico 2833, Buenos Aires. Tel: 97-7185. Pres.: Laura Casella; Gen. Mgr.: Richardo Pereira. (Tape distributed by EPSA).
Labels: (Owned) Carmusic; (represented) Discos Monica (USA), Europa (Germany), Penny Farthing (UK), Pickwick Int'l (USA), Sonic (Germany), Somerset (Germany), Top Tape Musica (Brazil).
Int'l rep: Uruguay (APSA).
D G, see Phonogram.
Disc Jockey SAIC, Pedro Goyena 72, Buenos Aires. Tel: 92-9090/8200/7700. Pres.: Manuel M. Rodriguez Luque; VP: Ricardo Portela; Gen. Mgr.: Miguel F. Benitez; Sales Mgr.: Hugo Gigante; Promo. Mgr.: Silvia E. Heguy de Majadas; Int'l Dir.: Electra Virginia Moreno.
Labels: (Owned) Disc Jockey, Fonola, Hill, Sport; (represented) Cisne (Mexico).
E M I-Odeon SAIC, Mendoza 1660, Buenos Aires. Tel: 781-4061. Cable: TURNTABLE. Mng. Dir.: Luis S. Aguado; Gen. Mgr.: E.O. Rosso.
Labels: (Owned) Odeon, Odeon Pops, EMI, Parlophone, Angel, Capitol, Harvest; (represented) A&M (USA), Apple (UK), Ariston (Italy), Belter (Spain), Decca (UK), London (USA), MCA (USA), PDU (Italy), United Artists (USA), Vogue (France).
E P S A (Electrical Prods. SAIC), Mexico 2835, Buenos Aires. Tel: 93-8316, 97-4609. Pres. & Gen. Mgr.: Laura Roma Casella. (Tape only.)
Labels: (Distributed) Carmusic, Microfon, Music Hall, Parnaso, Phonogram, Prodisa, RCA, Surco, Trova.
Epic, see CBS.
Famous, Anasco 1015, Buenos Aires. Tel: 59-2918. Gen. Mgr.: Ian W. Morris; A&R: M.A. Ivaldi; Sales Mgr.: J. Goncalvez.
Labels: (Owned) Ariel; (represented) EMI (UK).
Fans, see Surco.
Fonola, see Disc Jockey.
Fontana, see Phonogram.
Harmony, see CBS.
Harvest, see EMI-Odeon.
Heliodor, see Phonogram.
Hill, see Disc Jockey.
M G M, see Phonogram.
Madrigal, see Prodisa.
Mercury, see Phonogram.
Microfon Argentina SA, Lavalle 1430, 4th fl., Buenos Aires. Tel: 40-7010, 49-2560. Pres.: Mario R. Kaminsky. (Tape distributed by EPSA)
Labels: (Owned) Microfon, Micsa, Talent; (represented) Audio Fidelity (USA), BASF (Germany), Brunswick (USA), Chess/Janus (USA), Gamma (Mexico), Hispavox (Spain), 20th Century (USA), Vanilla (Italy), Young Blood (UK).
Int'l reps.: Chile (Asfona), Colombia (Sonolux), Japan (Nippon Phonogram), Mexico (DCM, Gamma), Spain (RCA), Uruguay (EDISA).
Micsa, see Microfon.
Music Hall, see Sicamericana & EPSA (tape only).
Odeon, see EMI-Odeon.
Odeon Pops, see EMI-Odeon.
Odyssey, see CBS.
Opus, see Surco.
Opus-Gala, see Surco.
Opus-Jazz, see Surco.
Orfeo, see CBS.
Papillon, see Surco.
Parlophone, see EMI-Odeon.
Parnaso Rec. SA, Corrientes 1904, Buenos Aires. Tel: 49-1704, 40-6836. Cable: PARNASOREC. Pres.: Roger Lopez; VP: Maria M. Vargas; Gen. Mgr.: Eduardo Jorge di Bella. (Tape distributed by EPSA)
Int'l branch: USA.
Labels: (Owned) Parnaso, Pegassus, Zzelesta; (distributed) Samantha; (represented) CTI (USA), Dick James Music (UK), Discophon (Spain), Montilla (Spain), Musart (Mexico), RGE/Fermata (Brazil), Seeco (USA), Springboard (USA), Suramericana (Venzuela), Tropical (USA).
Int'l reps.: Bolivia (Discolandia), Chile (Asfona), Colombia (Codiscos, Sonolux), Ecuador (Discos Famoso), Guatemala (Dideca), Peru (IEMPSA), Spain (Discophon), Venezuela (Favedica).
Pegassus, see Parnaso.
Philips, see Phonogram.
Phonogram SAIC, Calle Moreno 2038, Buenos Aires. Tel: 48-7709/5524/6728. Mng. Dir.: John Lear; Sales Mgr.: Americo Severini. (Tape distributed by EPSA)
Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Verve; (represented) Chelsea (USA), Chrysalis (UK), GTO (UK), Island (UK), RSO (UK), Vertigo (UK), Walt Disney (USA).
Polydor, see Phonogram.
Prodisa SrL (Productores de Discos Asociados), Culpina 375, Buenos Aires. Tel: 612-5107/612-4873. Pres.: Jorge Cesar Esperon; Gen. Mgr.: Facundo J. Martinez; Sales Mgr.: Luis Pissolito. (Tape distributed by EPSA)
Labels: (Owned) Prodisa, Prodisco, Promusica, Tonodisc; (distributed) Madrigal; (represented) Project 3 (USA).
Int'l reps.: Chile (Asfono), Mexico (Audiovision), Peru (Prodemsa), Uruguay (Hemisferio).
Prodisco, see Prodisa.
Promusica, see Prodisa.
R C A Ltd. (Sucursal Argentina), Paroissien 3930, Buenos Aires. Tel: 70-4171/3408. Telex: 121239. Pres.: Adolfo Pino; Gen. Mgr.: Horacio Bulnes; A&R Dir.: Mario Pizzurno; Sales Mgr.: Manuel Silva. (Tape distributed by EPSA)
Labels: (Owned) Camden, RCA, Red Seal, Victrola, Vik; (represented) Ariola (Spain), Barclay (France), Fantasy (USA), Ricordi (Italy), Ri-Fi (Italy), Zafiro (Spain).
Red Seal, see RCA.
Ritmo, see Sicamericana.
Samantha, see Parnaso.
Sheraton, see Sicamericana.
Sicamericana SACIFI, J.E. Uriburu 40/42, Buenos Aires. Tel: 46-9800. Pres.: Nestor N. Selasco; VP: Maria Mercedes Sorroza.
Labels: (Owned) Music Hall (tape dist. by EPSA), Ritmo, Sheraton; (represented) Belter (Spain), CID (Brazil), Dot (USA), Delphine (France), Durium (Italy), Movieplay (Spain), Orfeon (Mexico), Paramount (USA), Pull (Italy), Pye (UK), Vanguard (USA), WEA group (USA).
Sport, see Disc Jockey.
Surco Industrias Musicales SrL, Tucuman 439, Buenos Aires. Tel: 32-0123. (Tape distributed by EPSA)
Labels: (Owned) Calesita, Fans, Opus, Opus-Gala, Opus-Jazz, Papillon; (represented) Elite Special (Switzerland), Folklore (Italy), Request (USA), Telefunken (Germany), Vox (USA).
Talent, see Microfon.
Tema, see Trova.
Ten Recs. SrL, Florida 520, Rm. 216, 2nd fl., Buenos Aires. Tel: 392-3673.
Labels: (Owned) Ten, Zoom.
Tonodisc, see Prodisa.
Trova Industrias Musicales SA, Cangallo 4378/80/82, Buenos Aires. Tel: 811-0890/0990/2810. Pres.: Felix Horowicz; VP: Cesar Nun; Gen. Mgr.: N. Roberto Rudaeff; A&R Mgr.: Carlos A. Garber. (Tape distributed by EPSA)
Labels: (Owned) Tema, Trova; (represented) Clave (Uruguay), Everest group (USA), Kent (USA), Modern (USA), Phonogram (Brazil), Stereo Dimension (USA), United Recs. (USA).
Int'l reps.: Brazil (Phonogram, Sigla, RGE/Fermata), France (Pathe-Marconi), Japan (Victor), Mexico (Gamma), Spain (CBS), Uruguay (Clave), Venezuela (BASF).
Verve, see Phonogram.
Victrola, see RCA.
Vik, see RCA.
Zoom, see Ten.
Zzelesta, see Parnaso.

● music publishers

Acorde (Ed.), see Edami.
Artismo SrL, Pedro Goyena 72, Buenos Aires. Tel: 92-9090/8200/7700. Gen. Mgr.: Marta Rizzo.
Edami SrL (Ed. Argentina de Musica Int'l), Lavalle 1494, Buenos Aires. Tel: 40-1613/8853. Mgr.: Nidia Miriam Azario.
Affiliate: Ed. Acorde.
Int'l firms represented: EMMI (Mexico), Peer (USA), PHAM (Mexico), SEMI (France), Southern (Italy, Spain, UK, USA).
Edifon SrL, Lavalle 1430, 1st fl., Buenos Aires. Tel: 40-7010, 49-2560. Pres.: Norberto Kaminsky; Gen. Mgr.: Elena D. de Barreiro.
Affiliate: Trompos Publ'g SrL.
Int'l firms represented: Ariston (Italy), Hispavox (Spain).
Korn SAIC (Ed. Musical), Av. Cordoba 1351, 2nd fl., Buenos Aires. Tel: 44-0611/5142/9798. Cable: EDIKORN. Contact: Nelida Lopez French.
Int'l affiliate: Intersong (worldwide).
Int'l firms represented: United Artists group (USA).
M A I (Musica Argentina & Internacional) SA Ed., Mendoza 1660. Tel: 781-4061.
Affiliates: Ed. Musical Odeon, Ed. Ultramoderna.
Int'l firms represented: Affiliated Music Publ'rs (UK), Beechwood (Mexico), EGO Musical (Spain), Ecomus (Colombia), Itaipu (Brazil), Sochem (Chile), Zafiro Eds. (Spain).
Int'l reps.: Brazil (Itaipu), Spain (EGO Musical).
Melograf SrL (div. of CBS Int'l), Suipacha 476, Buenos Aires. Tel: 49-3551. Gen. Mgr.: Howard Dean McCluskey.
Affiliate: Eds. Mundo Musical SrL.
Int'l firms represented: Blue Seas/Jac, Doors, Heirophant, Lady Jane, Robert Mellin, Mighty Three, Music Maximus, Petra, George Pincus & Sons, Playboy, Prophet/Stonebridge, Screen Gems/Columbia, Third Story, Tree, Tuna Fish (all USA), RAK (UK).
Int'l reps.: Australia (April), Brazil (ELAM, Mundo Musical), Canada (April/Blackwood), Colombia (Mundo Musical), Costa Rica (Mundo Musical), France (April), Germany (April), Israel (April), Italy (April), Japan (April), Mexico (Mundo Musical), Netherlands (April), Sweden (April), UK (April), USA (April/Blackwood), Venezuela (Mundo Musical).
Mundo Musical SrL (Eds.), see Melograf.
Musica Argentina & Internacional, see MAI.
Odeon (Ed. Musical), see MAI.
Puma (Publicaciones Musicales Americanas), Culpina 375, Buenos Aires. Tel: 611-4819. Pres.: Lila T. Nunez.
Relay SAIC, Paroissien 3930, Buenos Aires. Tel: 70-4171. Pres.: Adolfo Pino; Gen. Mgr.: Beatriz Lupo de Galizia.
Int'l firms represented: Arabella (Spain), Barclay (France), Erasmus (USA), Ivan Mogull (USA), Jondora (USA), RCA affiliates (Worldwide).
Int'l reps.: Worldwide (RCA affiliates).
Trompos Publ'g SrL, see Edifon.
Ultramoderna (Ed.), see MAI.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Associacion Wagneriana de Buenos Aires, Santa Fe 1243, 1st fl., Buenos Aires.
Collegium Musicum de Buenos Aires, Libertad 1630, Buenos Aires.
Comar (Corp. Argentina), Montevideo 641, Buenos Aires.
Consejo Argentino de la Musica, J.A. Pacheco de Melo 1826, Buenos Aires.
Mozarteum Argentino, Rodriguez Pena 1882, Buenos Aires. Tel: 44-2738, 41-0854. Pres.: Jeannette Arata de Erize.

LICENSING ORGANIZATION, MUSIC

S A D A I C (Sociedad Argentina de Autores & Compositores de Musica), Lavalle 1547, Buenos Aires. (Mechanical & performing rights).

PACKAGING & LABELING (tape only)

American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159/8954. Cable: AUTORRADIO.

PLATING, PROCESSING & PRESSING PLANTS

C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel: 922-4041, Pres.: Juan Truden; Comm'l Mgr.: Hecio Cuomo.
EMI-Odeon SAIC (Industrias Electricas & Musicales), Mendoza 1660, Buenos Aires. Tel: 781-4061. (Pressing only)

TAPE CUSTOM DUPLICATORS

American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159/8954. Cable: AUTORRADIO.
Audio: 8-tr., cassette, open reel.
E P S A (Electrical Prods. SAIC), Mexico 2835, Buenos Aires. Tel: 93-8316, 97-4609. Pres. & Gen. Mgr.: Laura Roma Casella.
Audio: 8-tr., cassette, open reel.
Phonogram SAIC, Moreno 2038, Buenos Aires. Tel: 48-7709/5524. Mng. Dir.: John Lear; Sales Mgr.: Americo Severini.

TAPE DUPLICATOR/MARKETER

E P S A (Electrical Prods. SAIC), Mexico 2835, Buenos Aires. Tel: 93-8316, 97-4609. Pres. & Gen. Mgr.: Laura Casella.
Configurations: 8-tr., cassette & open reel.

● supplies

CARTRIDGE & CASSETTE PARTS
EMPTY CARTRIDGES, CASSETTES & REELS
TAPE, BLANK LOADED

American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159/8954. Cable: AUTORRADIO.



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International Music-Record Section

ARGENTINA

AUSTRALIA

● accessories manufacturers

American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-7159/8954. Cable: AUTORRADIO.
Product: Carrying & storage cases, catalog servs., leader tape.

C 8 S SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel: 922-4041; Pres.: Juan Truden; Comm'l Mgr.: Hecio Cuomo.
Product: Catalog servs.

● tape audio/video playback & recording equipment

E P S A (Electrical Prods. SAIC), Mexico 2835, Buenos Aires. Tel: 93-8316, 97-4609. Pres. & Gen. Mgr.: Laura Casella.
Brand name: Pioneer (Japan).

AUSTRALIA

Population: 13,090,000.
Rate of exchange: $1 (US) = .74 (Australian dollars).
Per Capita income: $2,700
Holidays: January 1, January 27 (Australia Day), March 3 (Labor Day—Western Australia), March 10 (Labor Day—Victoria), March 28 (Good Friday), March 31 (Easter Monday), April 1 (Easter Tuesday—Victoria, Western Australia), April 25 (Anzac Day), May 5 (Labor Day—Queensland), September 25 (Melbourne Show Day), October 6 (Labor Day—NSW), October 13 (Labor Day—South Australia), November 4 (Melbourne Cup Day), December 25, December 26 (Boxing Day—all states except South Australia), December 29 (Proclamation Day—South Australia).

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1974—$3,824,404; 1973—$1,727,127.
Records exported to USA: 1974—6,387 units, $14,953; 1973—350 units, $1,668.
Average retail price per record: LP's (US)—$7.98; EP's—$2.21; singles—$1.47.
Stereo sales: 95% of total.
Quadraphonic sales: 5% of total.
Discounting: Frequent.
Type of distribution: Manufacturer-to-retailer predominates for the major companies, with local independent firms using manufacturer-to-wholesaler-to-retailer. Budget-priced records retailed at railway stations, chemists, motor service stations and news agents are becoming increasingly popular.
Type of promotion: Commercial and government-owned radio stations are the prime promotion for records. Television advertising is becoming more popular for full-priced as well as budget and composite records. Two popular music papers have recently appeared on sale, and these must have definite promotion outlets.
Jukeboxes: 4,000.

RADIO STATIONS

No. of commercial 118; no. of government 93.
Comment: The trend with both government-owned and commercial stations is to keep to individual station programming such as MOR stations, rock stations, and country music stations.

TELEVISION STATIONS:

No. of channels 100 (government 52, commercial 48).
Comment: American, English and some Continental shows are imported, with locally produced shows on the increase.

John Bromell

● record & tape manufacturers/distributors/importers

A O, see Crest.
A T A Recs., 96 Glebe Point Rd., Glebe, Sydney, NSW 2037. Tel: (02) 660-3466. Cable: SHOWBIZ. Mng. Dir.: Kevin Jacobsen; Gen. Mgr.: Max Moore; Sales Mgr.: Gerry Stevens.
Label: (Owned) ATA (distributed by Festival).
Int'l rep.: USA (GRC).
Admark, see Crest.
J. Albert & Son Pty. Ltd., 139 King St., Sydney, NSW 2000. Tel: (02) 232-2144. Cable: MUSIC. Mng. Dir.: Edward F. Albert.
Label: (Owned) Albert Prod'ns (distributed by EMI).
Albert Prod'ns, see J. Albert & EMI.
Archiv, see Phonogram.
Arrow Int'l Artists, see EMS.
Atlantic, see WEA.
Australian Country, see M7.
Australian Rec. Co. Ltd., PO Box 267, Darlinghurst; 11/19 Hargrave St., East Sydney, NSW 2010. Tel: (02) 31-0255. Cable: COLRECORD. Mng. Dir.: A.W.T. Smith; Gen. Mgr.: A.H. Watts.
Labels: (Owned) CBS, Epic, Harmony; (represented) Chess (USA).
Banner, see Dal Myles & Festival.
Billingsgate, see Festival.
Bluebird, see RCA.
Blue Rock, see Phonogram.
Bootleg, see Fable.
W.A. Buchanan & Co., 132 Wickham St., Brisbane, Qld. Tel: 52-4004.
Labels: (Distributed) Crusade, Supreme Budget, Troubadour, Unison; (represented) Canaan (USA), Destiny (New Zealand), Light (USA), Myrrh (USA), Sacred (New Zealand, USA), Sword (USA), Word (USA).
Int'l reps.: Fiji (Assembly Press), Hong Kong (Emmanuel Bookroom), Zambia (Choma Bookroom).
Bunyip, see Mushroom.
Bushland, see Electric.
C A M Australia Pty. Ltd., 259 Clarence St., Sydney, NSW 2000. Tel: (02) 29-2606. Cable: CAMANZ. Gen. Mgr.: Joe Halford.
Home office: Italy.
Label: (Owned) CAM.
C 8 S, see Australian.
Calendar, see Festival.
Camden, see RCA.
Candle, see Crest.
Capitol, see EMI.
Carinia Co. Pty. Ltd., Carinia House, 6 Artarmon Rd., Willoughby (Sydney), NSW 2068. Tel: (02) 95-2005. Mng. Dir.: M. Kulakowski; Gen. Mgr.: C.R. Barlow.
Labels: (Owned) Carinia, Chic, Line 99; (represented) America (France), Ariola (Germany), Audio Fidelity (USA), Baccarola (Germany), Belter (Spain), Candide (USA), Chiaroscuro (USA), Elite Special (Switzerland), Emerald (UK), Eurodisc (Germany), Fiesta (USA), Fonit-Cetra (Italy), French Festival (France), Hansa (Germany), Intercord (Germany), Maritim (Germany), Metronome (Germany), Monitor (USA), Musidisc (France), C.N. Rood (Netherlands), Storyville (Denmark), Telefunken (Germany), Turnabout (USA), Vedette (Italy), Vox (USA), Zodiac (New Zealand).
Int'l rep.: New Zealand (Zodiac).
Cascade, see Delron.
Casino, see Delron.
Chart, see Festival.
Cherry Pie Recs. (Graeme Dawn Assocs.), PO Box 84, Turramurra 2074; 30 Lawson, St. Ives, Sydney, NSW 2075. Tel: (02) 44-7363. Mng. Dir.: Graeme Rule.
Label: (Owned) Cherry Pie.
Int'l rep.: Worldwide (Mainstream).
Chic, see Carinia.
Clarion Recs., 130A Glyde St., Mosman Park, WA. Tel: (092) 31-6491. Mng. Dir.: Martin Clarke. (Distributed by Festival).
Clear Light of Jupiter, 343 Lt. Collins St., Melbourne, Vic. 3000. Tel: (03) 67-1445. Dirs.: Jeremy Fiebiger, Daniel Janecka, Charles O'Halloran.
Labels: (Owned) Clear Light of Jupiter; (Represented) Brain, Cosmic Music, Cosmic Courier, Ohr (all Germany)
Int'l rep: UK (Caroline).
Colossal Recs. of Australia, 28 Milton St., West Melbourne, Vic. 3003.
Label: (Represented) Lakco (USA).
Columbia, see EMI.
Concert Rec'g, PO Box 108, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189. Gen. Mgr.: John Clancy; Sales Mgr.: Mary Clancy.
Home office: USA.
Labels: (Owned) Concert, Moonlight.
Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824. Mng. Dir.: David Gibson.
Label: (Owned) Copperfield; (represented) Symphony Tone (Switzerland).
Int'l rep.: UK (Spark).
Country Gold, see W&G.
Crest Int'l, see Crest.
Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Nat'l Mktg. & Promos. Mgr.: Ms. Peterke Kulley-Sinclair; Sales Mgr.: Vince Glenane.
Labels: (Owned) Crest, Crest Int'l, AO; (distributed) Admark, Candle, EMS, Gay-Dee; (represented) Amadeo (Austria), Biograph (USA), Blue Goose (USA), CRD (UK), Carabine (France), Dolphin (Ireland), Emerald (Ireland), Evasion (Switzerland), Folkways (USA), Gallo (South Africa), Kiwi (New Zealand), Lismor (UK), Maestro (New Zealand), Marfer (Spain), Master (New Zealand), Pelca (Switzerland), Preiser (Austria), Release (Ireland), Richter (Germany), Salem (New Zealand), Sonodisc (France), Sonopresse (France), Star (Switzerland), Supertone (Germany), Tara (Ireland), Wergo (Germany), Windmill (UK).
Int'l reps.: New Zealand (Music World), UK (Multiple Sound).
Crusade, see W.A. Buchanan.
D G, see Phonogram.
Delron Recs. (div. of Ibnate & Co. Pty. Ltd.), PO Box 64, 10-14 W. Parade, West Ryde, NSW 2114. Tel: (02) 80-3193/6334.
Labels: (Owned) Cascade, Casino, Delron, Solid Gold; (distributed) Dewdrop, Peter Pan, Tiny Tot; (represented) DDG, Rickatik, Vee Jay (USA).
Dewdrop, see Delron.
Dial, see Phonogram.
Diaphon, see W&G
Discurio, York House Basement, 294 Little Collins St., Melbourne, Vic. (Distributor/Importer).
Du Monde, see World of Sound & Festival.
E F J Prod'ns, see Festival.
E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 2-0912. Cable: EMITRON. Telex: EMISYD AA. 24182. Mng. Dir.: John Kuipers; Rec. Div. Mgr.: R.E. Caves; Repertoire Mgr.: W.I. Robertson; Sales Mgr.: Brian Harris; Prod'ns: Rod Coe, Peter Dawkins, Ian Miller.
Branches: Belmont, WA, 90-94 Daly St.—**Bowden, SA,** 105 Port Rd. Mgr.: G. Briggs—**Hawthorn, Vic.,** 109-123 Burwood Rd. Mgr.: M. McCowan—**Fortitude Valley, Qld.,** 83 Robertson St. Mgr.: D. Fraser.
Labels: (Owned) Capitol, Columbia, EMI, Harvest, Parlophone; (distributed) Albert Prod'ns; (represented) ABC/Dunhill group (USA), Apple (UK), Arista (USA), Bang (USA), Bell (UK), Bus Stop (UK), Daybreak (USA), Decca group (UK), Granite (USA), London (USA), Motown group (USA), Private Stock (USA), Purple (UK), RAK (UK), Toshiba (Japan).
E M S Dists. Pty. Ltd., 270 Wright St., Adelaide, SA 5000. Tel: (08) 87-3398. Mng. Dir.: T.J. Evans; Dir.: A. Stansfield; Gen. Mgr.: G.W. Morphett; Sales Mgr.: T. McNamara. (Distributed by Crest)
Labels: (Owned) EMS, Arrow Int'l Artists, Nationwide.
Int'l rep.: UK (Arrowtabs).
E R D, see Electric.
Earth Media Rec'g Co., 14 Glen St., Milson Point, NSW. Tel: (02) 929-8669. Mgr.: Kevin Johnston.
Electric Recs., 247 Collins St., Melbourne, Vic. 3000. Tel: (03) 63-5507. Co-Dirs.: David N. Pepperell, Keith Glass; Gen. Mgr.: Keith Glass; Sales Mgr.: Richard Barnes.
Branch: Sydney, NSW 2000, 400 Kent St. Tel: (02) 29-8675. Gen. Mgr.: David Sinclair.
Labels: (Owned) ERD, Lamington, Real; (distributed) Bushland, Jasmine, Larrikin, Picture, Rainbow; (represented) Aquarius (Canada), Bacillus (Germany), Bellaphon (Germany), Black & Blue (France), Delmark (USA), Delta-Acustic (Germany), ECM (Germany), Flying Fish (USA), Happy Bird (Germany), Kicking Mule (UK, USA), Rounder (USA), Sonet (UK), Strata-East (USA), Symposium (USA), Takoma (USA).
Int'l rep.: New Zealand (Direction).
Elektra, see WEA.
Epic, see Australian.
Fable Rec. Co. Pty. Ltd., PO Box 296, 180 Bank St., South Melbourne, Vic. 3205. Tel: (03) 69-4626. Mng. Dir.: Ron Tudor.
Labels: (Owned) Bootleg, Fable; (represented) David Mackay (UK).
Int'l rep.: UK (Round Rec. Co.).
Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Telex: 25686. Mng. Dir.: Allan R. Hely; Gen. Mgr.: Jim White; Sales Mgr.: Noel Brown.
Int'l branches: England, New Zealand.
Labels: (Owned) Calendar, Festival, Horizon, Infinity, Interfusion; (distributed) ATA, Banner, Billingsgate, Chart, Clarion, Du Monde, EFJ Prod'ns, Good Thyme, Happening Prod'ns, L&Y, Lewis Young, Mushroom, Mushroom Anti-Rip Off, Spin, Starkey Foundation, Sunshine, Sunshine Int'l, Sweet Peach, Toadstool, Universal Rec. Club, Universal Summit, Violets Holiday; (represented) A&M (USA), API (USA), A&R (USA), Abbott (USA), Accent (USA), Acta (USA), Ad-Rhythm (UK), Alvina (USA), Amazon (USA), American Heritage (USA), Aquarius (Canada), Arrowtabs (UK), Ascot (USA), Athena (USA), Attarack Heller (USA), Avco (USA), Baal (Singapore), Barclay (France), Big Bear (UK), Big T (UK), Black & Blue (France), Blue Jean (UK), Blue Labor (USA), Blue Mountain (UK), Blue Note (USA), Blue Thumb (USA), Boo (USA), Brittania (USA), Calumet (France), Canadian Music (Canada), Carson (France), Chart (USA), Chattahoochee (USA), Chisa (USA), Chrysalis (UK), Chumley (USA), Clave (Spain), Concord Jazz (USA), Condor (USA), Crescendo (USA), Crewe (USA), DJM (UK), Dark Horse (USA), Debut (USA), Decibel (France), Delta (Netherlands), Dollie (USA), Dolton (USA), Dome (USA), Dot (USA), Double Bayou (USA), Douglas (USA), Dragon (UK), Drew (USA), Early Bird (USA), Egg (France & UK), Epidemic (South Africa), Evolution (USA), Fame (USA), Fantasy (USA), 50 Star (USA), 440 Plus (USA), GRT (Canada), Galaxy (USA), Gamma (Mexico), Gaviota (Spain), Glo-Whiz (USA), Good Ear (UK), Good Time Jazz (USA), Grand Junction (USA), Haida (Canada), Hill (USA), Hispavox (Spain), Hollybrooke (USA), Honey (USA), Honor Brigade (USA), Hot Wax (USA), Imperial (USA), Inedits (France), Invictus (USA), Island (UK, USA) JCOA (UK), JMI (USA), JWS (USA), Jam (UK), Jamie (USA), Jazzland (USA), Jetstar (USA), Jewel (USA), Kajac (USA), King (Japan), LHI (USA), Lakeside (USA), Laurie (USA), Lawton (USA), Leader (UK), Liberty (USA), Magic Carpet (USA), Mainstream (USA), Maple Annie (UK), Master Five (USA), Mayfair (UK), Midnight Sun (USA), Milestone (USA), Minaret (USA), Minit (USA), Mode (France), Monument (USA), Mozart Ed. (USA), Much, (Canada), Murco (USA), Musicor (USA), Neighbourhood (UK), Ode (USA), Orchid (USA), Oval (UK), Pacific Jazz (USA), Page One (UK), Papillon (Canada), Paramount (USA), Paula (USA), Peanut Country (USA), Penny Farthing (UK), Plantation (USA), Platypus (USA), Playground (USA), Plum (South Africa), Pop Music (France), Poppy (USA), Potato (Canada), President (USA), Prestige (USA), Project 3 (USA), Providence (USA), RPM (South Africa), Rainy Wednesday (USA), Ranwood (USA), Rising Sons (USA), Riverside (USA), Riviera (France), Roadshow (USA), Rocket (UK), Rolf Harris Ents. (UK), Ronn (USA), Rural (USA), Rust (USA), SDC Classic (France), SSS (USA), Share (USA), Silver Fox (USA), Silverline (UK), Snow Queen (USA), Sockio (USA), Solid State (USA), Sonet (Sweden), Soul City (USA), Soul Click (USA), Soul Power (USA), Sound Stage 7 (USA), Spark (UK), Sparton (Canada), Spectrum (USA), Stanyan (USA), Steed (USA), Stereo Dimension (USA), Stoneway (USA), Strawberry (Canada), Sun (USA), Sunburst (USA), Sunset (USA), TSR (Netherlands), Tale Spinners (USA), Tamborine (USA), Trailer (UK), Transatlantic (UK), Triangle (France), Trophworld (Switzerland), 20th Century (USA), UA Latino (USA), Unart (USA), United Artists (USA), Veep (USA), Village Thing (UK), Virgin (UK), Vogue (France), Wallis Original (USA), Wet Soul (USA), Whit (USA), World Pacific (USA), Xtra (UK), Zapa (France).
Int'l reps: Canada (A&M, Much Prod'ns), Japan (King), Netherlands (Negram-Delta), Norway (Nordisc), Philippines (Dyna Prods.), Singapore (Cosdel), Spain (Hispavox), UK (A&M, Polydor, United Artists), USA (A&M, Beverly Hills, Fantasy, United Artists, White Whale).
Fiddling Fool Prod'ns, 19 Adolphus St., Balmain 2041. Tel: (02) 827-2203. Gen. Mgr.: Gus McNeil.
Fontana, see Phonogram.

Gay-Dee, see Crest.
Gem, see W&G.
Good Thyme, 98 Bay Rd., Waverton, NSW 2060. (Distributed by Festival).
H M V, see EMI.
Hadley Recs., PO Box 730, Tamworth, NSW 2340.
Label: (Represented) Howard Vokes (USA)
Happening Prod'ns Pty. Ltd., Uniline House, 4th fl., 5-13 Northcliff St., Milsons Point, Sydney, NSW 2061. Tel: (02) 922-4100. Cable: SEMUS. Telex: 26405. Mng. Dir.: Barry Kimberley; Prod'r: John Bromell. (Distributed by Festival).
Harmony, see Australian.
Harvest, see EMI.
Havoc Ents. P/L, 33 Agnes St., Jolimont, Melbourne. Tel: 63-2660. Pres.: M J V Kelson; Gen. Mgr.: D M. Allen; Sales Mgr.: F.P. Smith; Promo. Mgr.: M. Gorman.
Label: (Owned) Havoc (distributed by Southern).
Heliodor, see Phonogram.
Horizon, see Festival.
Image Recs. Pty. Ltd., 113 Lonsdale St., Melbourne, Vic. 3000.
Int'l branch: USA, American Image Music Inc.
In, see W&G.
Infinity, see Festival.
Interfusion, see Festival.
Jasmine, see Electric.
K-Tel Int'l, 46 Pyrmont Bridge Rd., Pyrmont, NSW 2009. Tel: 660-0011. Telex: 790 24810.
Home office: USA. (SEE ADVERTISEMENT)
Karussell, see Phonogram.
L & Y, see Festival.
Lamington, see Electric.
Larrikin, see Electric.
Lewis Young, see Festival.
Line 99, see Carinia.
M G M, see Phonogram.
M 7 Recs. Pty. Ltd., 28 Cross St., Brookvale, NSW 2100. Tel: (02) 938-2200. Cable: EMSEVEN. Gen. Mgr.: Ron G. Hurst; Plant Mgr.: Ken Harding, Mdsg. Mgr.: David Smallbone.
Labels: (Owned) M7, Australian Country; (represented) Bradley's (UK), Creole (UK), Hickory (USA), Viking (New Zealand), Young Blood (UK).
Melchizedec Recs., PO Box 145, Ferntree Gully, Vic. 3156. Tel: 758-4519.
Mercury, see Phonogram.
Metro, see Phonogram.
Moonlight, see Concert.
Mushroom Recs. Pty. Ltd., 59 Wellington St., Windsor, Vic. 3181. Tel: (03) 51-9821. Mng. Dir.: Michael Gudinski; Dir. & Gen. Mgr.: Ray Evans; Pub. & Sales Mgr.: Gary Ashley; Label Mgr.: Meryl Alfonso. (Distributed by Festival).
Labels: (Owned) Mushroom, Mushroom Anti-Rip Off, Bunyip, Toadstool; (represented) Alligator (USA).
Int'l rep.: New Zealand (Festival).
Mushroom Anti-Rip Off, see Mushroom & Festival.
Dal Myles Ents. (div. of Damyn Holdings Pty. Ltd.), 694-696 Pittwater Rd., Brookvale, NSW 2100. Tel: (02) 939-2433.
Label: (Owned) Banner (distributed by Festival).
Nationwide, see EMS.
Nicholson's Pty. Ltd., 416 George St., Sydney, NSW 2065. Tel: (02) 25-1641. (Distributor).
Nonesuch, see WEA.
Outlet Rec'g Co. Ltd., 1 Jane St., Smithfield, Sydney, NSW. Gen. Mgr.: B. Kirkpatrick; Sales Mgr.: A. Kirkpatrick.
Home office: UK—Northern Ireland.
Parlophone, see EMI.
Party, see Picture.
Peachtree, see Phonogram.
Peter Pan, see Delron.
Philips, see Phonogram.
Phonogram Pty. Ltd., 200 Goulburn St., Sydney, NSW 2010. Tel: (02) 211-1577. Cable: PHONREC. Mng. Dir.: Ross Barlow.
Labels: (Owned) Archiv, Blue Rock, DG, Fontana, Heliodor, Karussell, MGM, Mercury, Metro, Philips, Polydor, Reaction, Smash, Tip, Verve; (distributed) Dial, Peachtree, Pumpkin, Vertigo, Warm & Genuine, Wayside; (represented) Ades (France), Alegre (USA), Amos (USA), Arden, (USA), Arista (USA), Astra, Attack (UK), Bell (UK), Big Shot (UK), Big Tree (USA), Bronze (UK), Buddah (USA), CMC (USA), CTI (USA), Caedmon (USA), Charisma (UK), Cube, Curtom (USA), DCP, Dandelion, Dig (USA), Eleuthera (USA), Explosion (UK), Fass, Federal (USA), Fresh Air (UK), Front Page (USA), GTO (UK), GM (UK), Green Door (UK), Heritage (USA), Horse (UK), Hot Water, Kama Sutra (USA), Kass, King (USA), Kudu (USA), Mardi Gras (USA), Marmalade (UK), Mikim (USA), Pablo (USA), Pace (USA), Palacio (Uruguay), Pavilion (USA), People (USA), Philly Groove (USA), RSO (UK), Reggae (USA), Respect (USA), Romar (USA), Roulette (USA), Sire (USA), Skye (USA), Spring (USA), Swinger (USA), Tico (USA), Track (UK), Trojan (UK), WWA (UK), Weiss (USA), We Produce (USA).
Picture Recs. Pty. Ltd., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes. (Distributed by Electric).
Labels: (Owned) Party, Picture, Rainbow; (represented) Hoghton Hughes (New Zealand).
Int'l reps.: New Zealand (Hoghton Hughes, Phonogram).
Polydor, see Phonogram.
Pumpkin Recs. Pty. Ltd., PO Box 83, Westgate 2048; 215 Parramatta Rd., Annandale, NSW.
Label: (Owned) Pumpkin (distributed by Phonogram); (represented) Klavier (USA).
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Cable: RCAAUST. Mng. Dir.: David W. Jones; Mktg. Mgr.: Morris Smith; A&R Mgr.: Ron Wills.
Home office: USA.
Labels: (Owned) RCA, Bluebird, Camden, Victor, Victrola, Vintage; (distributed) Sparmac, Wizard; (represented) BTM (UK), Bob Thiele Music (USA), Contempo (UK), Equinox (USA), Finger (Germany), Flying Dutchman (USA), Grunt (USA), Gryphon (USA), Homemade (UK), LTD Exchange (USA), Mericana (USA), Midland (USA), Neon (UK), Numero Uno (Italy), Phantom (USA), Phoenix (UK), Polar (Sweden), Shannon (USA), Signature (USA), Smile (Canada), Stax (USA), TK (USA), TMI (USA), Tara (USA), Teal (South Africa), Tom Cat (USA), Windsong (USA), Wooden Nickel (USA).
Radio Corp. Pty. Ltd., Clayton Works, 1092-1142 Centre Rd., Clayton, Vic. 3168. Tel: 544-2444. Cable: SCHUH-MELBOURNE. Telex: 31244. Gen. Mgr.: Neville Smith; Nat'l Sales Mgr.: G. Evans; Promo. Mgr.: Bryan Dawe.
Label: (Represented) MCA (USA).
Rainbow, see Picture & Electric.
Ramrod, see Johnny Rebb.
Reaction, see Phonogram.
Real, see Electric.
Johnny Rebb Ents. Pty. Ltd., 370A Port Hacking Rd., Caringbah, NSW 2229. Tel: (02) 525-7124, 522-7139. Pres.: Johnny Rebb; Gen. Mgr.: Syd McDonagh; Music Co-ord.: Russ Kruger.
Label: (Owned) Ramrod.
Record Dists. (Australia) Pty. Ltd., 32 Railway Parade, Granville, NSW 2142. Tel: (02) 637-3087. Cable: IBNATE. (Distributor).
Red Earth, see Southern Recs.
Red Riding Hood, see W&G.
Reprise, see WEA.
Smash, see Phonogram.
Solid Gold, see Delron.
Southern Recs. (div. of Philipp's Southern Trading P/L), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D. M. Allen; Sales Mgr.: M. Gorman; Promo. Mgr.: F. Smith.
Labels: (Owned) Red Earth, Southern; (distributed) Havoc; (represented) Amadeo (Austria), Eleventh Hour, Oweman, Wahoo (all USA).
Int'l reps.: Austria (Amadeo), New Zealand (BMI).
Sparmac Prod'ns Pty. Ltd., 3-123 Blues Point Rd., McMahons Point, Sydney, NSW 2060. Tel: (02) 922-3691/3672. Mng. Dir.: Tony Hogarth; Dir.: R.G. Porter; Sales Mgr.: Barry Falkner. (Distributed by RCA).
Labels: (Owned) Sparmac, Wizard; (represented) McQueen Prod'ns (UK), R&R (Netherlands), Trema (France).
Int'l reps.: France (Trema), New Zealand (Allied Int'l), South Africa (Teal).
Spin, see Festival.
Tony Standish, 26 Barina Rd., Glen Iris, Vic. 3146. (Distributor).
Starkey Foundation, see Festival.
Sunrise, see WEA.
Sunshine Rec'g Co., PO Box 300, Fortitude Valley, Brisbane, Qld. 4006. Tel: (173) 581-1511. (Distributed by Festival).
Labels: (Owned) Sunshine, Sunshine Int'l.
Supreme Budget, see W.A. Buchanan.
Swaggie Recs., PO Box 125, South Yarra, Vic. 3141.
Label: (Represented) Master Jazz (USA).
Sweet Peach, see Festival.
Talent Recs., B-24 Kippax St., 8th fl., Surry Hills, Sydney, NSW 2010. Tel: (02) 212-2368. Mng. Dir.: W.F. Lehne.
TempoRec. Sales Pty. Ltd., 113 Lonsdale St., Melbourne, Vic. 3000. Tel: (03) 663-4403. Mng. Dir.: Keith Colias. (Distributor/Importer).
Tiny Tot, see Delron.
Tip, see Phonogram.
Toadstool, see Mushroom & Festival.
Troubadour, see W.A. Buchanan.
Unison, see W.A. Buchahan.
Universal Rec. Club, see Festival.
Universal Summit, see Festival.
Vertigo, see Phonogram.
Verve, see Phonogram.
Victor, see RCA.
Victrola, see RCA.
Vintage, see RCA.
Violets Holiday, see World of Sound & Festival.
W E A Recs. Pty. Ltd., 7/9 George Pl., Artarmon, Sydney NSW 2064. Tel: (02) 428-3633. Mng. Dir.: Paul M. Turner; A&R & Mktg. Mgr.: Phil Greenop.
Home office: USA, WEA Int'l.
Labels: (Owned) Atlantic, Elektra, Nonesuch, Reprise, Warner Bros.; (distributed) Sunrise; (represented) Bearsville (USA), Black Lion, Bronze, Capricorn (USA), Grateful Dead (USA), Rolling Stones (UK, USA).
W & G Dist'g Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; A&R Dir.: E.J. Varney; Sales Mgr.: M.D. Angus.
Int'l branch: USA, Marvel.
Labels: (Owned) W&G, W&G Int'l, Country Gold, Diaphon, Gem, In, Red Riding Hood; (represented) Artone (Netherlands), Ember (UK), Frankie (Belgium), Hansa (Germany), Marvel (USA), Republic (USA), Rodeo (Canada), Standard-Colonial (USA), Tiffany (USA), Tizoc (Mexico), Urban (Japan).
Int'l reps.: Hong Kong (Asia Recs.), Japan (Urban), New Zealand (Master), Singapore (W&G), UK (Ember), USA (Marvel).
Warm & Genuine, see Phonogram.
Warner Bros., see WEA.
Wayside, see Phonogram.
Wizard, see Sparmac & RCA.
World of Sound Studios, 268 Rocky Point Rd., Ramsgate, Sydney, NSW. Tel: (02) 529-6980. (Distributed by Festival).
Labels: (Owned) Du Monde, Violets Holiday.
World Wide Rec. Imports. Tel: (02) 80-6631. (Importer/Exporter). See Delron.

● Independent record producers

Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney NSW 2000. Tel: (02) 29-2824. Mng. Dir.:



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Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Mng. Dir.: Marcus Herman; Prod'r: Andrew Brown.
Label credits: Phonogram, W&G, World Recs.

John Egginton Prod'ns, PO Box 767, Surfers Paradise, Qld 4217. Tel: (075) 31-2107. Owner: John M. Egginton.
Label credits: Du Monde, EMI, Festival, MCA, Philips, Spin, Sunshine.

Patch Prod'ns Pty. Ltd., B Yeo St., Sydney, NSW 2089. Tel: (02) 909-2584. Mng. . Dir.: Peter Dawkins.
Label credits: EMI, Phonogram.

Ramrod Prod'ns, 37DA Port Hacking Rd., Caringbah, NSW 2229. Tel: (02) 525-7124, 522-7139. Gen. Mgr.: Syd McDonagh; Prod'r: Johnny Rebb.
Label credit: CBS.

Sparmac Prod'ns Pty. Ltd., 3-123 Blues Point Rd., McMahons Point, Sydney, NSW 2060. Tel: (02) 922-3691. Mng. Dir.: Tony Hogarth; Prod'r: R.G. Porter.
Label credits: Capitol, Columbia, Warner Bros.

● music publishers

A R T Music, see PJ Music Pty. Ltd.

Abigail Music (Australia) Pty. Ltd., see Penjane.

Accolade Music Pty. Ltd., see Leeds.

Acuff-Rose Publ'ns Pty. Ltd., see Allans.

J. Albert & Son Pty. Ltd. (APRA), 139 King St., Sydney NSW 2000. Tel: (02) 232-2144. Cable: MUSIC. Mng. Dir.: E.F. Albert; Mgr.: M. Peachey.
Branches: Brisbane, Qld., 147 Ann. St.—**South Melbourne, Vic.,** 180 Bank St.
Int'l branch: New Zealand.

Allans Music Australia Ltd., PO Box 513J, Melbourne 3001; 276 Collins St., Melbourne, Vic. 3000. Tel: (03) 63-0451. Cable: PIANOFORTE. Mng. Dir. & Gen. Mgr.: F.H. Davidson.
Int'l branch: England.
Affiliates: Acuff-Rose Publ'ns Pty. Ltd., D. Davis & Co. Pty. Ltd. (APRA), Sugarmusic Australasia Pty. Ltd.
Int'l firms represented: Associated (USA), Box & Cox (UK), Breitkopf & Hartel (Germany), Canadian Music Sales (Canada), Eds. Durand (France), Carl Fisher (USA), Handy Bros. (USA), Hargail (USA), Heugel (France), Leduc (France), F.E.C. Leuckart (Germany), Roberton (UK), G. Schirmer (USA), Gordon V. Thompson (Canada).

Angelwood Music, see Quaver.

Angle Music, see July.

Arwin Music of Australia Pty. Ltd., see Essex.

Associated Music Pty. Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Cable: RCAAUST. Mng. Dir.: David W. Jones; Gen. Mgr.: Ron Wills; Prof. Mgr.: Colin Cornish.
Affiliates: Ellstar Music, Firewater Music, Sweetwater Music.
Int'l firms represented: ABC/Dunhill (USA), Alaska (UK), Alsax (UK), American Broadcasting (USA), Amos (UK), Ampar (USA), Ampco (USA), Apt (USA), Birth (UK), Copper Canyon (UK), Miki Dallon (UK), Devere (UK), Don (USA), Dunbar (USA), Dunbar-Sunbury (Canada), Erva (UK), Finger (Germany), Fish (UK), Homemade (UK), Imagination (USA), Laetrec (South Africa), Lion (USA), Maple Creek (Canada), Open Air (UK), Owepar (USA), Palo-Duro (UK), Pamco (USA), Parker Lane (UK), Parlo Messa (UK), Pencil (UK), Porgie (USA), Quill (UK), RCA (Argentina, Brazil, France, Germany, Italy, Mexico, Spain), Relay (Argentina, Brazil, France, Germany, Italy, Mexico, Spain), Relay (Argentina), Bobby Sherman (USA), Snowberry (Canada), Sunbury (UK), Sunbury-Dunbar (USA), Town Crier (UK), Trousdale (USA), Westpar (USA), Wingate (USA), Youngblood (UK).
Int'l reps.: Argentina, Brazil, France, Germany, Italy, Mexico, Spain (all RCA); South Africa (Laetrec), UK (Sunbury), USA (Dunbar).

Barrelhouse Music, see July.

Belinda Music, see Castle.

Bellbird Music Publ'g Co. Pty. Ltd., 28 Cross St., Brookvale, NSW 2100. Tel: (02) 938-2200. Gen. Mgr.: Ron G. Hurst.
Int'l firms represented: Creole (UK), Quality (UK).

Belwin-Mills Music Pty. Ltd., see Leeds.

Billingsgate Music, see Festival.

Breakfast Music Publ'g (APRA), PO Box 767, Surfers Paradise, Qld. 4217. Tel: (075) 31-2107. Owner: John M. Egginton.
Int'l rep.: USA (TRO).

C A M Australia Pty. Ltd., 259 Clarence St., Sydney, NSW 2000. Tel: (02) 29-2606. Cable: CAMANZ. Gen. Mgr.: Joe Halford.
Home office: Italy.
Affiliates: Halford Music, One Way Music.

Campbell Connelly (Australia) Pty., 14 Mars Rd., Sydney, NSW.
Home office: England.

Canyon Realty Pty. Ltd., see Essex.

Castle Music Pty. Ltd. (APRA), 2 Northcote St., St. Leonards, Sydney, NSW 2065. Tel: (02) 439-6688. Cable: BELLMUSIC. Mng. Dir.: Frank Donlevy.
Affiliates: Belinda Music (Australia) Pty. Ltd., Palace Music Pty. Ltd.
Int'l firms represented: ATV (UK, USA), Beechwood, Blue Book (USA), Blue Seas/Jac (USA), Chinnichap (UK), EMI (UK), GTO (UK), Al Gallico (USA), Noel Gay (UK), Charles Hansen (USA), Jobete (USA), Macaulay (UK), Magnet (UK), Music Maximums (USA), Palace/Burlington (UK, USA), RAK (UK), Rocket (UK), Stonebridge/Prophet (USA), Talleyrand.
Int'l reps.: UK (EMI), USA (Beechwood).

Cellar Music Co. Pty. Ltd. (APRA), 19 Adolphus St., Balmain 2041. Tel: (02) 827-2203. Governing Dir.: Gus McNeil; Gen. Mgr.: Greg Quill.
Affiliates: Ready Mister Music (APRA), Syrius Publ'ns (APRA).
Int'l firm represented: Markari (USA).
Int'l reps.: UK (Burlington), USA (Markari).

Chappell & Co. (Australia) Pty. Ltd., GPO Box 1486, Sydney 2001; 68-70 Clarence St., Sydney, NSW 2000. Tel: (02) 29-4681. Cable: SYMPHONY. Mng. Dir.: Basil Ahrens; Creative Servs. & Sales Dir.: Malcolm Allan; Finance & Admin. Dir.: Ron Preston
Affiliate: Intersong Pty. Ltd.

Chart Music, see Festival.

Clear Light of Jupiter, 343 Lt. Collins St., Melbourne, Vic. 3000. Tel: (03) 67-1445. (Administered by Electric).

Cool Muisc, see Sparmac.

Cowboy Music, see Sparmac.

Cromwell Music of Australia Pty. Ltd., see Essex.

Crown Music Publ'g Pty. Ltd., see Festival.

D. Davis & Co. Pty. Ltd., see Allans.

Dove Music, see Quaver.

Du Monde Music, see Festival.

E M S Music, 202-2D4 Hindley St., Adelaide, SA 5000. Tel: (DB) 51-6084. Dir.: G.W. Morphett.

Electric Music, 247 Collins St., Melbourne, Vic. 3000. Tel: (03) 63-5507. Gen. Mgr.: Keith Glass.
Administered Co.: Clear Light of Jupiter.
Int'l firms represented: Bellver (Germany), Rocky Road (USA), Symposium (USA), Tutwiler (USA).

Ellstar Music, see Associated.

Essex Music Group (APRA), Uniline House, 4th fl., 5-13 Northcliff St., Milsons Point, Sydney, NSW 2061. Tel: (02) 922-4100. Cable: SEMUS. Telex: 26405. Mng. Dir.: Barry A. Kimberley; Nat'l Prof. Mgr.: John Bromell.
Affiliates: Arwin Music of Australia Pty. Ltd., Cromwell Music of Australia Pty. Ltd., Canyon Realty, Pty. Ltd. Essex Music Int'l Australia Pty. Ltd., Happening Prod'ns Pty. Ltd., Island Music of Australia Pty. Ltd., Ivan Mogull Music (Australasia) Pty. Ltd., Rondor Music (Australia) Pty. Ltd., Songways Serv. of Australia Pty. Ltd., Sydney Tree Pty. Ltd.

Festival Music Pty. Ltd., Festival House, 1 Bulwara Rd., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-5218. Telex: 25686. Gen. Mgr.: Phillip Matthews; Prof. Mgr.: Bruce Powell.
Int'l branch: England.
Affiliates: Billingsgate Music, Chart Music, Crown Music Publ'g Pty. Ltd., Du Monde Music, Goodman Music, Good Thyme Music, Greenfields Music Pty. Ltd., Martin's Music, J. O'K Music Pty. Ltd., Truben Music, United Artists Music (Australia) Pty. Ltd.
Int'l firms represented: Antisia (USA), Avco Embassy (USA), Big Secret (UK), Blue Gum (UK), Carlin (UK), Combine (USA), Decoy (UK), Gold Forever (USA), Hall-Clement (USA), Lee Hazlewood (USA), Interior (USA), Jack & Bill (USA), Jumbuck (UK), Kaiser (USA), Levine & Brown (USA), Louvigny Marquee (UK), Neil (USA), Newkeys (USA), New York Times (USA), Noon (UK), Oaktree (UK), Page Full of Hits (UK), Playboy (USA), Prestige (UK), Purple (UK), Resaca (USA), Shelby Singleton (USA), Skyhill (USA), Story Songs (USA), Tembo (UK), Twentieth Century (USA).
Int'l rep.: USA (Canberra).

Firewater Music, see Associated.

Sam Fox, see Southern.

John J. Francis Music Publ'g Co. (APRA), 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824. Mng. Dir.: John J. Francis.

G D Music (Graeme Dawn Assocs.), PO Box 84, Turramurra 2074; 30 Lawson, St. Ives, Sydney, NSW 2075. Tel: (02) 44-7363. Mng. Dir.: Graeme Rule.
Int'l rep.: USA (Admont & Brent).

Goodman Music, see Festival.

Good Thyme Music, see Festival.

Greenfields Music Pty. Ltd., see Festival.

Halford Music, see CAM.

Happening Prod'ns Pty. Ltd., see Essex.

Havoc Music (div. of Philipp's Southern Trading P/L), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D.M. Allen.
Int'l firm represented: Timberland Music (USA).

Hayloft Music, see July.

Hush Music, see Quaver.

Image Music, 113 Lonsdale St., Melbourne, Vic. 3000.
Int'l branch: USA, American Image Music Inc.
Int'l firms represented: Bad Boy, Criterion, Cumberland, Greystone, Jugumba, Morning, Nimbus 9, Prodigal Son, Rip/Keca, Trillium, United Int'l.

Intersong Pty. Ltd., see Chappell.

Island Music of Australia Pty. Ltd., see Essex.

Kurt Jacob & Co. Pty. Ltd., PO Box 91, 74-78 Brandling St., Alexandria, NSW 2015. Tel: (02) 519-4916.
Int'l firms represented: Ed. Melodie (Switzerland), Hohner (Germany, UK, USA), Pelikan (Switzerland).

Dick James Music Pty. Ltd., see Leeds.

Joye Publ'g, 98 Glebe Point Rd., Glebe, Sydney, NSW 2037. Tel: (02) 660-3166. Cable: SHOWBIZ. Mng. Dir.: Col. Joye; Gen. Mgr.: Anne Cashion.
Affiliate: Wheel Publ'g.

July Music (APRA), PO Box 296, 180 Bank St., South Melbourne, Vic. 3205. Tel: (03) 69-4626. Mng. Dir.: Ron Tudor.
Affiliates: Angle Music, Barrelhouse Music, Hayloft Music.

Kangaroo Music Corp. Pty. Ltd., see Leeds.

Langford-Lever, see Quaver.

Leeds Music Pty. Ltd., Universal House, 23 Pelican St., Sydney, NSW 2010. Tel: (02) 61-6088. Mng. Dir.: Jack Argent.
Home office: USA (MCA).
Affiliates: Accolade Music Pty. Ltd., Belwin-Mills Music Pty. Ltd., Dick James Music Pty. Ltd., Kangaroo Music Corp. Pty. Ltd., Leeway Music Pty. Ltd., MAM Music Pty. Ltd., Northern Songs Pty. Ltd., Gil Pincus Music Pty. Ltd., Screen Gems Columbia Music Pty. Ltd., Spoone Music Pty. Ltd., Tangerine Music Pty. Ltd.
Int'l firms represented: Crazy Horse (UK), Louis Lofredo (USA), M&M (UK), Theodore Presser Co. (USA), Royal American Inc. (USA), Threshold (UK), Valley (UK), Vector (USA).

Leeway Music Pty. Ltd., see Leeds.

Leiber-Stoller Music (Australia) Pty. Ltd., see Penjane.

Lupus Music (Australia) Pty. Ltd., see Penjane.

M A M Music Pty. Ltd., see Leeds.

Martins Music, 130A Glyde St., Mosman Park, WA. Tel: (092) 31-6491. Mng. Dir.: Martin Clarke.
Int'l rep.: Worldwide (Festival).

Ivan Mogull Music (Australasia) Pty. Ltd., see Essex.

Mountain Music (div. of Damyn Holdings Pty. Ltd.), 694-696 Pittwater Rd., Brookvale, NSW 2100. Tel: (02) 939-2433.

Mushroom Music, 59 Wellington St., Windsor, Vic. 3181. Tel: (03) 51-9821. Mng. Dir.: Michael Gudinski; Dir.: Ray Evans; Gen. Mgr.: Beverley Patterson.
Int'l firms represented: Eyeball, Alexis Korner.
Int'l rep.: Canada, USA (both Irving).

Music Publ'g of Australia, see Southern.

Northern Songs Pty. Ltd., see Leeds.

J. O'K Music Pty. Ltd., see Festival.

One Way Music, see CAM.

P J Music Pty. Ltd. (APRA), 41 McLaren St., 6th fl., North Sydney, NSW 2060. Tel: (02) 929-2569. Mng. Dir.: Peter J. Martin.
Affiliates: ART Music, RPM (Prod'ns) Pty. Ltd.

Palace Music, see Castle.

Pamper Music of Australia Pty. Ltd., see Penjane.

Peer Int'l, see Southern.

Penjane Music (Australia) Pty. Ltd. (Norman Whiteley Holdings Pty. Ltd.) (APRA), PO Box 352, Century Plaza, Rawson St., Epping, NSW 2121. Tel: 86-3080, 86-3096. Cable: ABISONG. Chm. & Mng. Dir.: Norman Whiteley; Gen. Mgr.: Penelope J. Abbey.
Affiliates: Abigail Music (Australia) Pty. Ltd., Leiber-Stoller Music (Australia) Pty. Ltd., Lupus Music (Australia) Pty. Ltd., Pamper Music of Australia Pty. Ltd., Planetary-Nom (Australia) Pty. Ltd., RSO Publ'g (Australia) Pty. Ltd., Hans Wewerka (Australia) Pty. Ltd. (all AMPAL; APRA).

Picture Recs. Publ'g, 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes.
Int'l rep.: New Zealand (Hoghton Hughes).

Gil Pincus Music Pty. Ltd., see Leeds.

Planetary-Nom (Australia) Pty. Ltd., see Penjane.

Quaver Music Pty. Ltd., 7/9 George Pl., Artarmon, Sydney, NSW 2064. Gen. Mgr.: Bill Flemming.
Affiliates: Angelwood Music, Dove Music, Hush Music, Langford-Lever.
Int'l firms represented: Cotillion, Daly City, East, Giving Room, Guerilla, Ice Nine, Marsaint, Pronto, Staysail, Stone Flower, Superhype, Thin Ice, Viva, Walden, Warner-Tamerlane (all USA); Chevron (UK), MUZ (Germany).
Int'l rep.: UK, USA (both Warner Bros.).

R P M Prod'ns Pty. Ltd., see PJ Music Pty. Ltd.

R S O Publ'g (Australia) Pty. Ltd., see Penjane.

Ready Mister Music (APRA), see Cellar.

Rondor Music (Australia) Pty. Ltd., see Essex.

Sandy Music Co. & Sevenseas Publ'g Pty. Ltd., c/o B.O. Smith & Sons, ANZ Bank Bldg., 20th Fl., 68 Pitt St., Sydney, NSW.
Affiliates: Sandy, Sevenseas.
Int'l firms represented: Modo (USA), Revolution (USA).
Int'l rep.: UK (Emerald).

A. Schroeder Music (Pty.) Ltd., ADC House, 12th fl., 99 Elizabeth St., Sydney, NSW.

Screen Gems Columbia Music Pty. Ltd., see Leeds.

Sevenseas, see Sandy.

Songways Serv. of Australia Pty. Ltd., see Essex.

Soul Music, 10-14 W. Parade, West Ryde, NSW 2114.

Southern Music Publ'g Co., Australasia Pty. Ltd., Carlton House, 38-40 York St., Sydney, NSW 2000. Tel: (02) 29-2547. Cable: SOUTHMUSIC.
Home office: USA, Peer-Southern Org.
Affiliates: Sam Fox, Music Publ'g of Australia, Peer Int'l, World Music.

Sparmac Music, 3-123 Blues Point Rd., McMahons Point, Sydney, NSW 2060. Tel: (02) 922-3691. Mng. Dir.: Tony Hogarth; Gen. Mgr.: Barry Falkner.
Affiliates: Cool Music, Cowboy Music, Wizard Music.
Int'l firm represented: Match (France).
Int'l rep.: USA (Binder/Porter).

Spoone Music Pty. Ltd., see Leeds.

Spotlight Music, 10-12 Crystal Palace Arcade, 590 George St., Sydney, NSW 2000.
Int'l rep.: USA (Manna).

Sugarmusic Australasia, see Allans.

Sweetwater Music, see Associated.

Sydney Tree Pty. Ltd., see Essex.

Syrius Publ'ns (APRA), see Cellar.

Tangerine Music Pty. Ltd., see Leeds.

Truben Music, see Festival.

United Artists Music (Australia) Pty. Ltd., see Festival.

Hans Wewerka (Australia) Pty. Ltd., see Penjane.

Wheel Publ'g, see Joye Publ'g.

Norman Whitely Holdings Pty. Ltd., PO Box 352, Century Plaza, Rawson St., Epping, NSW 2121. Tel: 86-3080, 86-3096. Cable: ABISONG. Chm. & Mng. Dir.: Norman Whiteley.
Int'l firms represented: B&C (UK), Big Seven (USA), Fame (USA), Gale (UK), Gambi (USA), Jump (Italy), Lupus (UK), Penjane (UK), Pink Floyd (UK), RSO (UK), Rudolf Slezak (Germany), Time (USA), Tree Int'l (USA), Trio/Hudson Bay (USA), Venice (USA), Wewerka (Germany), Wizard (UK).
Int'l reps.: Canada (Chappell), Japan (Intersong), South Africa (Intersong), UK (Penjane), USA (Royalty Control, Venice).

Wizard Music, see Sparmac.

Woomera Music Co. (APRA), 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Pres.: R. Gillespie; Gen. Mgr.: Mrs. H. Blackler.
Int'l branch: USA, Jaspar.
Int'l firms represented: Banff Music (Canada), Florida (UK), Hansa Music (Germany), Lowery Group (USA), Rodeo (Canada), Sparta (UK).
Int'l rep.: Worldwide (Jaspar).

World Music, see Southern

● sheet music jobber/supplier

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Home office: USA

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A A R M (Association of Australian Rec. Mfrs.), 103 Oxford St., Sydney, NSW.
A R I A (Australian Rec. Ind. Ass'n), PO Box A412, 340 Pitt St., Sydney, NSW 2000. Tel: (02) 61-2906. Cable: PHONOCORD.
Musica Viva Australia, 393 George St., Sydney, NSW 2000. Tel: (02) 29-8441. Mgr.: Donald B. McDonald.
Recording Society of Australia, 4 Harston Ave., Mosman, Sydney, NSW.

DESIGN & ARTWORK

A T A Sound, 96 Glebe Point Rd., Glebe, Sydney, NSW 2037. Tel: (02) 660-3372. Cable: SHOWBIZ. Mng. Dir.: Kevin Jacobsen; Gen. Mgr.: Max Moore; Sales Mgr.: Billie Turner. (Rec. only)
Concert Rec'g., PO Box 108, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189. Gen. Mgr.: John Clancy; Sales Mgr.: Mary Clancy.
Home office: USA, Los Angeles, Calif.
Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824. Mng. Dir.: David Gibson.
Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Nat'l Mktg. & Promos. Mgr.: Peterke Kulley-Sinclair; Sales Mgr.: Vince Glenane.
E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Telex: 24182. Mng. Dir.: John Kuipers; Gen. Mgr.: Ron Caves; Sales Mgr.: Brian Harris.
Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes.
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.
Southern Recs. (div. of Philipp's Southern Trading Pty. Ltd.), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D.M. Allen.
Sparmac Prod'ns. Pty. Ltd., 3-123 Blues Point Rd., McMahons Point, Sydney, NSW 2060. Tel: (02) 922-3672. Mng. Dir.: Tony Hogarth; Dir.: R.G. Porter; Gen. Mgr.: Barry Falkner. (Rec. only)
W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: M.D. Angus.

DIRECT-MAIL SERVICE

Concert Rec'g., PO Box 108, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189. Gen. Mgr.: John Clancy; Sales Mgr.: Mary Clancy.
Home office: USA, Los Angeles, Calif.
Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes.

LICENSING ORGANIZATIONS, MUSIC

A P R A (Australasian Performing Right Ass'n Ltd.), 25-27 Albany St., Crows Nest, Sydney, NSW 2065. Tel: (02) 439-8666. Cable: APRA. Mng. Dir.: J.L. Sturman. (Performing rights only).
Int'l branch: New Zealand.
Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Nat'l Mktg. & Promos. Mgr.: Peterke Kulley-Sinclair; Sales Mgr.: Vince Glenane.
E M S Sound Inds. Pty. Ltd., 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Mng. Dir.: G.W. Morphett; Dir.: A. Stansfield; Gen. Mgr.: T.J. Evans.
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.
Sparmac Prod'ns. Pty. Ltd., 3-123 Blues Point Rd., McMahons Point, Sydney, NSW 2060. Tel: (02) 922-3672. Mng. Dir.: Tony Hogarth; Dir.: R.G. Porter; Gen. Mgr.: Barry Falkner.
W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: N.D. Angus. (Mechanical rights only).

PACKAGING & LABELING (tape only)

E M S Sound Inds. Pty. Ltd., 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Mng. Dir.: G.W. Morphett; Dir.: A. Stansfield; Gen. Mgr.: T.J. Evans.
Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch; Sales Eng.: D. Richards.
Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes.
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

PLATING, PROCESSING & PRESSING PLANTS

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Telex: 24182. Mng. Dir.: John Kuipers; Gen. Mgr.: Ron Caves; Sales Mgr.: Brian Harris. (Plating & processing only).
E M S Sound Inds. Pty. Ltd., 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Mng. Dir.: G.W. Morphett; Dir.: A. Stansfield; Gen. Mgr.: T.J. Evans.
Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Telex: 25686. Mng. Dir.: Allan R. Hely. Gen. Mgr.: Jim White. Sales Mgr.: Noel Brown.
M 7 Recs. Pty. Ltd., 28 Cross St., Brookvale, NSW 2100. Tel: (02) 938-2200. Cable: EMSEVEN. Gen. Mgr.: Ron G. Hurst; Plant Mgr.: Ken Harding.
Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes.
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.
W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: M.D. Angus.

PRINTERS & LITHOGRAPHERS

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Telex: 24182. Mng. Dir.: John Kuipers. Gen. Mgr.: Ron Caves. Sales Mgr.: Brian Harris.
Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes.
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

RECORD PROMOTION

Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Gen. Mgr.: Jim White. Sales Mgr.: Noel W. Brown.
Patch Prod'ns Pty. Ltd., 8 Yeo St., Sydney, NSW 2089. Tel: (02) 909-2584. Mng. Dir.: Peter Dawkins; Gen. Mgr.: Penny Seta.
Record Preview Serv. (Int'l) Pty. Ltd., 10-14 W. Parade, West Ryde, NSW 2114. Tel: (02) 80-6631. Cable: TARAPHARM, Sydney.
Southern Recs. (div. of Philipp's Southern Trading Pty. Ltd.), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D.M. Allen.
Sparmac Prod'ns. Pty. Ltd., 3-123 Blues Point Rd., McMahons Point, Sydney, NSW 2060. Tel: (02) 922-3672. Mng. Dir.: Tony Hogarth; Dir.: R.G. Porter; Gen. Mgr.: Barry Falkner.

TAPE CUSTOM DUPLICATORS

Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824. Mng. Dir.: David Gibson.
Audio: Cassette, open reel.
E M I (Australia) ltd., 301 Castereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Telex: 24182. Mng. Dir.: John Kuipers; Gen. Mgr.: Ron Caves; Sales Mgr.: Brian Harris.
Audio: 8-tr., cassette.
Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely. Gen. Mgr.: Jim White; Sales Mgr.: Noel W. Brown.
Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch. Sales Eng.: D. Richards.
Audio: 8-tr., cassette, open reel.
Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes.
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

TAPE DUPLICATOR/MARKETER

E M S Sound Inds. Pty. Ltd., 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Mng. Dir.: G.W. Morphett. Dir.: A. Stansfield. Gen. Mgr.: T.J. Evans.

● supplies

CARTRIDGE & CASSETTE PARTS

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green. Sales Mgr.: Stephen L. Green. Technical Mgr.: Peter Price.
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

EMPTY CARTRIDGES, CASSETTES & REELS

Ampex Australia Pty. Ltd., PO Box 187, 4 Carlotta St., Artarmon, NSW 2064. Tel: 439-4077. Cable: VIDEOTAPE SYDNEY. Mng. Dir.: G. Nixon; Audio & Ind'l Video Prod. Mgr.: J. Ackland; Tape Prods. Mgr.: Richard Blackett.
Audio: 8-tr., cassette.
Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Mng. Dir.: Jack N. Green. Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green. Technical Mgr.: Peter Price.
Audio: 8 tr., cassette, open reel.
Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch. Sales Eng.: D. Richards.
Audio: Open reel.
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

ENVELOPES & MAILERS JACKETS & SLEEVES LABELS

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Telex: 24182. Mng. Dir.: John Kuipers; Gen. Mgr.: Ron Caves; Sales Mgr.: Brian Harris. (Labels only).
Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes.
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

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PROFESSIONAL TAPE SUPPLIES

Ampex Australia Pty. Ltd., PO Box 187, 4 Carlotta St., Artarmon, NSW 2064. Tel: 439-4077. Cable: VIDEOTAPE, SYDNEY. Mng. Dir.: G. Nixon; Audio & Ind'l Video Prod. Mgr.: J. Ackland; Tape Prods. Mgr.: Richard Blackett.
Audio: Mastering tape.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Mng. Dir.: Jeck N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price.
Audio: CO cassettes, reels, parts.

RECORD PROCESSING MACHINERY

Nylex Corp. Ltd., PO Box 113, Fairfield, NSW 2165. Tel: (02) 632-0155. Prod. Mgr.: John M. Cherry.
Chief product: Vinyl compound (dry blend, granules or biscuit).

Picture Recs. Plant, 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

TAPE, RAW & BLANK LOADED

Ampex Australia Pty. Ltd., PO Box 187, 4 Carlotta St., Artarmon, NSW 2064. Tel: 439-4077. Cable: VIDEOTAPE, SYDNEY. Mng. Dir.: G. Nixon; Audio & Ind'l Video Prod. Mgr.: J. Ackland; Tape Prods. Mgr.: Richard Blackett.
Audio: 8-tr., cassette, open reel.

Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chepel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Hermen; Nat'l Mktg. & Promos. Mgr.: Peterke Kulley-Sinclair; Sales Mgr.: Vince Glenane. (Blank only).
Audio: 8-tr., cassette, open reel.
Brand name: BASF, Sony.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price.
Audio: 8-tr., cassette, open reel.
Video: ½†† EIAJ open reel.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Ceble: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: M.D. Angus. (Blank only).
Audio: Cassette, open reel.

TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex Australia Pty. Ltd., PO Box 187, 4 Carlotta St., Artarmon, NSW 2064. Tel: 439-4077. Cable: VIDEOTAPE, SYDNEY. Mng. Dir.: G. Nixon; Audio & Ind'l Video Prod. Mgr.: J. Ackland; Tape Prods. Mgr.: Richard Blackett.
Audio: Multi-track 8-tr. & cassette high speed duplicating tape.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch; Sales Eng.: D. Richards.
Audio: Checkers, duplicators, loaders.
Brand name: Otari.

● accessories manufacturers

Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Nat'l Mktg. & Promos. Mgr.: Peterke Kulley-Sinclair; Sales Mgr.: Vince Glenane.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 rpm adaptors, heed cleaners & demagnetizers, needles, leader & splicing tape.

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Telex: 24182. Mng. Dir.: John Kuipers; Gen. Mgr.: Ron Caves; Sales Mgr.: Brian Harris.
Product: Carrying & storage cases, catalog servs., cleaners cloths & brushes, head cleaners & demagnetizers, needles.

E M S Sound Inds. Pty. Ltd., 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Mng. Dir.: G.W. Morphett; Dir.: A. Stansfield; Gen. Mgr.: T.J. Evans.
Product: Carrying & storage cases, cleaners cloths & brushes.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, leader & splicing tape.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: M.D. Angus.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles.

● store fixtures & merchandising aids manufacturers

Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Nat'l Mktg. & Promos. Mgr.: Peterke Kulley-Sinclair; Sales Mgr.: Vince Glenane.
Product: Browser boxes, display racks.

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Telex: 24182. Mng. Dir.: John Kuipers; Gen. Mgr.: Ron Caves; Sales Mgr.: Brian Harris.
Product: Browser boxes, display racks, divider cards.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price.
Product: Divider cerds.

Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569. Mng. Dir.: Paul Coombes.
Product: Display racks.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.
Product: Browser boxes, display racks, divider cards (rec. only).

W & G Rec. Processing Co. Pty. Ltd., 17-19 Redford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: M.D. Angus.
Product: Display racks.

● tape audio/video playback & recording equipment

Audio-Lec of Australie Pty. Ltd., 33 Bridge Rd., Eltham, Vic.

R. P. Barlow Co., 1 Sparkes St., Camperdown, NSW. Tel: 519-3973.

Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Nat'l Mktg. & Promos. Mgr.: Peterke Kulley-Sinclair; Sales Mgr.: Vince Glenane.

G R D Instruments Pty. Ltd., 6 Railway Walk, Camberwell, Vic.

Haco Dist'g Agency Pty. Ltd., 57-69 Anzac Parade, Kensington, NSW.

Jacoby Mitchell & Co. Pty. Ltd., 15 Abbotsford St., North Melbourne, Vic.

Kapp Electronics Pty. Ltd., 224 Chapel St., Parhran.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch; Sales Eng.: D. Richards.

Magnecord Sales & Serv., 146 Burwood Rd., Hawthorn.

Plessey Electronics Pty. Ltd., Westbank Terr., Richmond.

Radio Parts Pty. Ltd., 562 Spenser St., Melbourne, Vic.

S T A Electronics, 392 Centre Rd., Bentleigh, Vic.

Thorn Sales (div. of AWA-Thorn Consumer Prods. Pty. Ltd.), 348 Victoria Rd., Rydalmere, NSW 2116. Tel: (02) 638-0411.

AUSTRIA

Population: 7,550,000.
Rate of exchange: $1 (US) = 17 Schillings.
Per capital income: $3,220.
No. of homes with record players: 875,000.
Holidays: January 1 (New Year's), Easter Monday, May 1 (Labor Day), Ascension Day, Pentecost, Corpus Christi, August 15 (Assumption), October 26 (National Holiday), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25, 26 (Christmas).

RECORDS:

Records sold domestically: LP's 1974—4,000,000 units, $18,823,530; 1973—2,800,000 units, $12,040,000. EP's 1974—31,000 units, $100,300; 1974—40,000 units, $110,000. Singles 1974—2,262,000 units, $5,987,700; 1973—2,500,000 units, $5,000,000.
Records imported from USA (factory value): 1974—$206,400; 1973—$147,300.
Records exported to USA (factory value): 1974—$40,235; 1973—$33,405.
Records imported from countries other than USA (factory value): 1974—$8,061,300; 1973—$4,987,400.
Records exported to countries other than USA (factory value): 1974—$2,917,200; 1973—$2,615,500.
Average retail price per record: LP's—$4.70; EP's—$3.23; singles—$2.65.
Stereo sales: 99.5% of total.
Record club sales: 14% of total.
Discounting: Rare.
Type of distribution: The manufacturer-to-retailer system predominates with a market share of approximately 80%; the manufacturer-to-wholesaler-to-retailer system has 15%; rack jobbing has 5%.
Type of promotion: Austrian TV and broadcasting system is main source, followed by newspapers and fan clubs.
Jukeboxes: 7,000.

TAPE:

Market: The Philips Musicassette System is dominating the tape market. There now exist 900,000 playback units, 25,000 more than record players, and the market is developing rapidly. Phonodisc (div. of Polygram) has just started a duplicating plant with great capacity. The small 8-track cartridge share is diminishing, and the open reel sales are practically nil.
Pre-recorded tape sold domestically: 8-tr. 1974—27,000 units, $293,800; 1973—28,000 units, $207,000. Cassette 1974—1,200,000 units, $12,295,000; 1973—700,000 units, $5,390,000. Open reel 1973—9,000 units, $82,980.
Average retail price per tape: 8-tr.—$10.88; cassette—$9.70.

RADIO STATIONS:

No. of government 3.

TELEVISION STATIONS:

No. of channels 2 (government).

IMPORT/EXPORT REGULATIONS:

Record imports from EFTA (European Free Trade Ass'n) countries are tax free; those from EWG (European Common Market) countries are taxed 4%; those from the USA are taxed 10%. Tape imports from EFTA countries are tax free; those from EWG countries are taxed 2.4%; those from the USA are taxed 6%.

Manfred Schreiber

● record & tape manufacturers/distributors/importers

Amadeo Oesterreichische Schallplatten GmbH (IFPI), Mariahilferstr. 127, A-1060 Vienna. Tel: (0222) 56 35 60, 56 35 68. Mgr.: Franz J. Wallner; Label Mgr.: Franz Brenner.
Labels: (Owned) Amadeo, Atom; (distributed) Preiser; (represented) Brain (Germany), Buddah (USA), CTI (USA), Christophorus (Germeny), Delta (Germany), Elite Special (Switzerland), Europa (Germany), Groove Merchant (USA), Intercord (Germeny), Kama Sutra (USA), Kosmische Musik (Germany), Metronome (Germany), Rediffusion (UK), Ricordi (Itely), Ri-Fi (Italy), Scepter (USA), Storyville (Sweden), Sussex (USA), Tempo (Germany), Transatlantic (UK), Tudor (Switzerland), WAM (Germany).
Int'l reps.: Belgium (Polydor), Denmark (Badilin-BASF), Finland (Finnlevy), France (Polydor), Germany (Metronome), Italy (Ricordi), Luxembourg (Polydor), Japan (Polydor), Netherlands (Negram), Norway (Norsk Phonogram), Portugal (Sassetti), Spain (Hispavox), Sweden (Phonogram), Switzerland (Phonag).

Archiv, see Polydor.

Ariola Schallplatten GmbH (IFPI), Postfach 355, Meidlinger Hauptstr. 63, A-1120 Vienna. Tel: (0222) 83 65 45. Gen. Mgr.: Stephan von Friedberg; A&R Mgr.: Erich Krapfenbacher; Promo. Mgr.: Wolfgang Poetsch.
Home office: Germany, Ariola-Eurodisc.
Labels: (Owned) Ariola, Baccarola, Eurodisc, Pan; (distributed) Hansa, Jupiter, M-Recs., Maritim, WM Produktion; (represented) A&M, Asylum, Atco, Atlantic, Avco, Bearsville, Blue Note, Blue Thumb, Bronze, Caroline, Clan Celentano, Curtom, Dawn, DiscReet, Elektra, Ember, Golden Hour, Grateful Dead, Island, Joy, Little David, Magnet, Manticore, Marble Arch, Midi, Musicor, Nonesuch, Ode, Oval, President, Pye, Reprise, Rocket, Rolling Stones, Sunset, Supraphon, Swan Song, TWR, United Artists, Virgin, Warner Bros.

Artone, see CBS

Atom, see Amadeo.

B A S F (Badische Anilin & Soda-Fabrik) AG, Kremsergasse 8-10, A-1130 Vienna. Tel: (0222) 82 55 87.

Baccarola, see Ariola.

Bacillus, see Bellaphon.

Bellaphon Recs., Grundsteingasse 5-7, A-1160 Vienna. Tel: (0222) 43 61 22. Telex: 75922. Gen. Mgr.: Gunther Zitta; A&R Mgr.: Christoph Peukert.
Labels: (Owned) Bellaphon, Bacillus, Pfiffikus; (represented) America, Arhoolie, Ariston, Audio Fidelity, BRC, Barclay, Brunswick, Cadet, Checker, Chess, Dakar, Disneyland, ECM (Germany), ENJA (Germany), Evolution, Exhibit, Fantasy, Festival, Fonit-Cetra, GRT, Hot Wax, Janus, K-Tel (Germany), Milestone, Musidisc, Panoptikum, Penny Farthing, Pompeii, Prestige, Red Bus, Riviera, Roulette, Sun, Vogue, Westbound.

Blue Danube, see Musidisc.

C B S Schallplatten GmbH (IFPI), Apostelgasse 25-27, A-1031 Vienna. Tel: (0222) 72 61 77. Cable: COLRECORD. Telex: (847) 12123. Gen. Mgr.: Jaroslav Sevcik; Sales Mgr.: Picco Pacher.
Labels: (Owned) CBS, Artone, Embassy, Epic, Harmony, Masterworks, Odyssey; (represented) Arion (France), CGD (Italy), Invictus (USA), Monument (USA), Neighborhood (USA), Philadelphia Int'l (USA), Vanguard (USA).

Columbia, see EMI.

Court Opera Classics, see Otto G. Preiser.

D G, see Polydor.

Disque D'Autriche, see Musidisc.

Donauton, see Musidisc.

E M I Columbia Austria GmbH (IFPI), Fuehrichgasse 2, A-1015 Vienna. Tel: (0222) 52 36 75. Cable: COLPHO. Telex: 11399. Mng. Dir.: Frank W. Beh; Sales Mgr.: Roland Beck; PR & Artist Promo. Mgr.: Joe Artner. **Local branch:** Kaerntnerstr. 30, A-1015. Tel: (0222) 52 36 75.
Branch: A-5020 Salzburg, Sigmundsplatz 2. Tel: (06222) 83 215.
Labels: (Owned) Columbia; (represented) ABC/Dunhill (USA), Apple (UK), Arista (USA), Bell (UK), Capitol (USA), EMI group (worldwide), Electrola (Germany), HMV (UK), Odeon (UK), Probe (USA), RAK (UK), Tamla Motown (USA).

Embassy, see CBS.

Epic, see CBS.

Eurodisc, see Ariola.

Euroton Austria GmbH, Nobilegasse 40-42, A-1150 Vienna.

Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.
Labels: (Owned) Souvenir; (distributed) Olympia, Rex Royal; (represented) ASA (Germany), Ampex (Italy), BYG (France), Boulevard (UK), Camden (UK), Clear Sound (Germany), Documentary Series (Germany), Enterprise (UK), Eurosound (Germany), Europa (Germany), Everest (USA), Falcon (Germany), Flag (UK), Golden Sound (Germany), Hallmark (UK), Hit (Germany), Intercord (Germany), International Artists (UK), Interdisc (Sweden), Melodisc (Germany), Monkey (France), Musidisc (France), PIT (Germany), Pickwick (France, USA), Plaene Platten (Germany), Rondo (Germany), Saga (UK), Topas (Germany), Windmill (UK).

Fontana, see Phonogram.
Hansa, see Ariola.
Harmony, see CBS.
Heliodor, see Polydor.
Help Recs., Johann Schaschlweg 9, A-9020 Klagenfurt. Tel: (04222) 31 55B. Chief Exec.: Eddy Korsche.
Labels: (Owned) Help, Help Int'l, Life.
Intraton, see Musidisc.
Jupiter, see Ariola.
Kabarett aus Wien, see Otto G. Preiser.
Karussell, see Polydor.
Lebendige Vergangenheit, see Otto G. Preiser.
Life, see Help.
M G M, see Polydor.
M-Recs., see Ariola.
Maritim, see Ariola.
Masterworks, see CBS.
Mercury, see Phonogram.
Metro, see Polydor.
Migo Schallplatten, Fuchsthallergasse 11, A-1090 Vienna. Tel: (0222) 34 24 42. Gen. Mgr.: Rudolf Matiasovics. (Distributor/Importer).
Labels: All labels from UK & USA.
Musica Schallplatten Vertrieb GmbH, Postfach 132, Neustiftgasse 3, A-1071 Vienna. Tel: (0222) 93 65 48. Gen. Mgr.: Rudolf Friedmann.
Labels: (Represented) Chapter One (UK), Coral (USA), Daybreak (USA), Decca (UK), Deram (UK), Grunt (USA), London (USA), MAM (UK), MCA (USA), Mainstream (USA), Monument (USA), Numero Uno (Italy), Playboy (USA), RCA (USA), Telefunken (Germany), Threshold (USA), UK (UK), Uni (USA), Young Blood (UK).
Musidisc Schallplatten, Stuwerstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73.
Labels: (Owned) Blue Danube, Disque D'Autriche, Donauton, Intraton, Musidisc, Popcord, Viewtone.
Odyssey, see CBS.
Olympia, see Euroton.
Paltram Prod'ns, Postfach 17, A-2345 Brunn a. Geb. Tel: (02236) 83 90 13. Gen. Mgr.: Evelyn Sperker. (Distributed by Phonogram).
Labels: (Owned) Paltram, Roots, Truth.
Pan, see Ariola.
Pfiffikus, see Bellaphon.
Philips, see Phonogram.
Phonodisc GmbH, Kreilplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45.
Phonogram, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 62 41, 57 62 77 Telex: 012512 Pres.: Gerald J. Jacobs; A&R Mgr.: Horst Bichler.
Labels: (Owned) Fontana, Mercury, Philips, Vertigo; (distributed) Paltram, Polyhymnia, Roots; (represented) Benny Goodman (USA), Big Tree (USA), Bus Stop (UK), Charisma (UK), Chrysalis (UK), Fass (Germany), Fresh Air (UK), Shelter (USA), 20th Century (USA).
Polydor GmbH (IFPI), Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 05 94. Cable: POLYDOR DISC.
Labels: (Owned) Polydor, Archiv, DG, Heliodor, Karussell, MGM, Metro, Verve, (represented) Chelsea (USA), Cube (UK), DJM (UK), GTO (UK), Jet (UK), Pablo (USA), RSO (UK), State (UK), Track (UK).
Polyhymnia, see Phonogram.
Popcord, see Musidisc.
Otto G. Preiser & Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 2B, 63 1B 53. Pres.: Otto G. Preiser. (Distributed by Amadeo).
Labels: (Owned) Preiser, Court Opera Classics, Kabarett aus Wien, Lebendige Vergangenheit; (represented) Associated Rec'gs (UK), Saga (UK), Turnabout (USA), Vox (USA).
Int'l reps.: Canada (Court), Germany (Electrola), Japan (Nippon Columbia), USA (German News).
Rex Royal, see Euroton.
Roots, see Paltram & Phonogram.
Souvenir, see Euroton.
Truth, see Paltram.
V A M O (Verband der Arbeiter Musikvereine Oesterreich), Fischerstiege 4, A-1010 Vienna. Tel: (0222) 63 91 65.
Vertigo, see Phonogram.
Verve, see Polydor.
Viewtone, see Musidisc.
Wiener Musikproduktion, Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel: (0222) 43 59 91. Cable: WMPRODUKTION. Gen. Mgrs.: Thomas Albrecht, Richard Toeman, Johann Michel; Ass't Mgrs.: Hans Granzer, Peter Jirka. (Distributed by Ariola).
Label: WM Produktion.

● music publishers

Aberbach Musikverlag, see Arena.
Arena Musikverlag, Gluckgasse 1, A-1010 Vienna. Tel: (0222) 52 63 46.
Affiliate: Aberbach Musikverlag.
Austro-Gerig, see Hochmuth.
Bellver Music, Grundsteingasse 5, A-1160 Vienna. Tel: (0222) 43 61 22. Gen. Mgr.: Gunther Zitta.
Int'l branch: Germany.
Bosworth & Co. Ltd. GmbH, Dr. Karl Lueger Platz 2, A-1010 Vienna. Tel: (0222) 52 B1 40.
Int'l branches: England, Germany.
Dacapo Musik & Buehnenverlag Eva Hein, see WM Produktion.
Eberle Verlag, see Hochmuth.
Eddyton Ed. Johann Schashlweg 9, A-9020 Klagenfurt. Tel (04222) 31 55B.
Global Music, see Hochmuth.
Gloriette Verlag, see Thomas Sessler.
Hochmuth Music Publ'rs, Postfach 73, Seilergasse 12, A-1015 Vienna. Tel: (0222) 52 27 51. Cable: WELTMUSIK.
Affiliates: Austro-Gerig, Eberle Verlag, Global Music, Josef Hochmuth Musikverlag, Metroton, O-Life, Southern Music GmbH Wien, Weltmusik.
Jenisch (Musikverlag), Alberichgasse B/9, A-1150 Vienna. Tel: (0222) 92 32 62, 92 56 50.
Jungbrunnen, Postfach 5B3, Rauhensteingasse 5, A-1011 Vienna. Tel: (0222) 52 12 99.
M M S Music, Parkgasse 11/B, A-1030 Vienna. Tel: (0222) 72-50-B55. Gen. Mgr.: Mrs. Manuela Stinauer.
Georg Marton Verlag, see Thomas Sessler.
Metroton, see Hochmuth.
O-Life, see Hochmuth.
Papageno Buch- & Musikalienverlag & Buehnenvertriebs GmbH, see WM Produktion.
Adolf Robitschek, Graben 14, A-1011 Vienna. Tel: (0222) 52 32 B9.
Int'l branch: Germany.
Rubato, Hollandstr. 1B, A-1020 Vienna. Tel: (0222) 33 92 42.
Thomas Sessler Verlag GmbH, Johannesgasse 12, A-1010 Vienna. Tel: (0222) 52 32 B4.
Int'l branch: Germany.
Affiliates: Gloriette Verlag, Georg Marton Verlag, Wiener Verlagsanstalt.
Southern Music GmbH Wien, see Hochmuth.
Symphonia, Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 44 4B.
Universal Ed., Karlsplatz 6, A-1010 Vienna.
V A M O (Verband der Arbeiter Musikvereine Oesterreich), Fischerstiege 4, A-1010 Vienna. Tel: (0222) 63 91 65.
Int'l reps.: Germany (Johann Andree), USA (Dr. Fred Schadler).
W M Produktion, Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel: (0222) 43 59 91. Gen. Mgrs.: Thomas Albrecht, Richard Toeman, Johann Michel; Ass't Mgrs.: Hans Granzer, Peter Jirka.
Affiliates: Dacapo Musik & Buehnenverlag Eva Hein, Papageno Buch- & Musikalienverlag & Buehnenvertriebs GmbH, Josef Weinberger Wien GmbH, Wien Melodie
Int'l firms represented: Josef Weinberger—Big Band Music (UK), Bay City (UK), Blue Mountain (UK), Bourne (UK, USA), Carren (USA), Curtis Perkins (UK), Dog Soldier (USA), Eden (USA), Freshwater (UK), Interart (UK), Island (UK), Jamarnie (UK), Kaiser (USA), La Cienega (USA), Melodie der Welt (Germany), Mews (UK), Montunes (USA), Nineteen Eighty Foe (USA), Red Bus (UK), Ring (Germany), Woolf Songs (UK); **Wiener Musikproduktion**—Aphrodite (USA), Athena (USA), Attarack Heller (USA), Aurelius (USA), B & C (UK), Bowling Green (USA), Cheap Thrill (USA), Cherio (USA), Chinnichap (UK), Martin Cohen (USA), Cookaway (UK), Martin Coulter (UK), Diamond (UK), Diogenes (USA), ER (UK), Firesky (USA), Four Knights (USA), Gold Forever (USA), Gopam (USA), Alexis Korner (USA), Middle Road (UK), Nightwind (USA), Playboy (USA), RAK (UK), Super-Top-Musikverlag, Utopia (UK); **Wien Melodie**—Andover (UK), Background (UK), Blue Seas (USA), Christabel (UK), Fenwick (UK), Gale (UK), Jac (USA), Melodie der Welt (Germany), Programme (UK), Ring (Germany).
Int'l reps.: Papageno—Germany (Heros), UK (Josef Weinberger); **Josef Weinberger**—Germany (Melodie der Welt, Josef Weinberger), UK (Josef Weinberger); **Wiener Musikproduktion**—Germany (Melodie der Welt); **Wien Melodie**—Germany (Melodie der Welt, Josef Weinberger), UK (Josef Weinberger).
Josef Weinberger Wien GmbH, see WM Produktion.
Weltmusik, see Hochmuth.
Wiener Verlagsanstalt, see Thomas Sessler.
Wien Melodie, see WM Produktion.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Austrian Society for Music (Oesterreichische Gesellschaft fuer Musik), Hanuschgasse 3, A-1010 Vienna. Tel: (0222) 52 42 99.
European Jazz Federation, Postfach 671, A-1011 Vienna; 7 Andreasgasse 10/17, A-1070 Vienna. Tel: (0222) 93 54 29. Sec'y Gen.: Jan Byrczek.
I M Z (International Music Centre Vienna), Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 57 95.
Internationale Gesellschaft fuer Alte Musik (International Society of Old Music), Minoritenplatz 2, A-1010 Vienna. Tel: (0222) 63 55 31.
International Society for Contemporary Music, Hanuschgasse 3, A-1010 Vienna. Tel: (0222) 52 42 99. Sec'y. Dr. Peter Burwik.
Mozart Society of Vienna, Boesendorferstr. 12, 1010 Vienna.
Musikalische Jugend Osterreichs, (Jeunesses Musicales), Boesendorferstr. 12, A-1010 Vienna. Tel: (0222) 65 63 56.
Musikergewerkschaft (Gewerkschaft fuer Kunst & Freie Berufe), Maria Theresienstr. 11, A-1090 Vienna.
Oesterreichische Rundfunk-Fernsehen (Radio & TV), Argentinierstr. 22, A-1040 Vienna. Tel: (0222) 65 950. Cable: RUNDFUNK.

DIRECT-MAIL SERVICE

I M Z (International Music Centre Vienna), Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 57 95.
Jazz Forum Dist'n Center, Postfach 671, A-1011 Vienna; 7 Andreasgasse 10/17, A-1070 Vienna. Tel: (0222) 93 54 29. Gen. Mgr. & Ed.-in-Chief: Jan Byrczek.
Musidisc Schallplatten, Stuwerstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73.
Otto G. Preiser & Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 2B, 63 1B 53. Pres.: Otto G. Preiser.

LICENSING ORGANIZATIONS, MUSIC

A K M (Staatlich genehmigte Gesellschaft der Autoren, Komponisten & Musikverleger), Baumannstr. B-10, A-1031 Vienna. Tel: (0222) 73 15 55. (Performing rights only).
Austro-Mechana, Postfach 131, Baumannstr. 10, A-1031 Vienna. Tel: (0222) 72 63 62. (Mechanical rights only).
Symphony Tone Prod'ns, Konzerthaus, Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 57 54 82, 72 44 4B. Cable: IMROSA. Pres.: Imre Rozsa; Gen. Mgr.: L. Manhart; Gen. Sec'y: Margarete Spevak. (Performing rights only).
Int'l branch: Switzerland.

PLATING, PROCESSING & PRESSING PLANTS

Phonodisc GmbH, Kreilplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45.
Polydor GmbH, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 05 94.
Otto G. Preiser & Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 2B, 63 1B 53. Pres.: Otto G. Preiser.

RECORD PROMOTION

I M Z (International Music Centre Vienna), Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 57 95.

TAPE CUSTOM DUPLICATORS

Musidisc Schallplatten, Stuwerstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73.
Polydor GmbH, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 05 94.
Audio: Cassette.

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS
POLYETHYLENE BAGS

Musidisc Schallplatten, Stuwerstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer).

TAPE, RAW & BLANK LOADED

Musidisc Schallplatten, Stuwerstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer) (Blank only).

● accessories manufacturers / importers

Euroton Austria GmbH, Nobilegasse 40-42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.
Product: Carrying & storage cases, 45 RPM adaptors.
Migo Schallplatten, Fuchsthallergasse 11, A-1090 Vienna. Tel: (0222) 34 24 42. Gen. Mgr.: Rudolf Matiasovics.
Product: Catalog servs., cleaners cloths & brushes.
Musidisc Schallplatten, Stuwerstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer)
Product: Carrying & storage cases, cleaners cloths & brushes.

● store fixtures & merchandising aids manufacturers / importers

Euroton Austria GmbH, Nobilegasse 40-42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.
Product: Browser boxes, display racks.
Musidisc Schallplatten, Stuwerstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer)
Product: Display racks.

● tape audio / video playback & recording equipment

A E G Austria GmbH, Schwarzenbergplatz 11, A-1040 Vienna. Tel: (0222) 65 57 11, 65 65 51, 65 19 79, 65 32 55.
Brand name: Telefunken (Germany).
Phonogram, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 62 41, 57 62 77. Pres.: Gerald J. Jacobs.
Brand name: Philips.
Revox (Elektoakustische Geraete GmbH), Rupertusplatz 1, A-1170 Vienna. Tel: (0222) 46 52 42, 46 52 50.
Telefunken, see AEG.

BAHAMAS

Population: 195,000.
Rate of exchange: $1 (US) = 1.0B Bahamian dollars.
Holidays: January 1, Good Friday, Easter, Whit Monday, May 24 (Commonwealth Day), June (Labor Day), August 1 (Emancipation Day), August Bank Holiday, October 12 (Discovery of America), December 25, 26.
Records, record blanks & pre-recorded media imported from USA: 1974—$133,735; 1973—$200,554.

International Music-Record Section

● record & tape manufacturers / distributors / importers

International House of Music Ltd., PO Box N8208, Nassau St., Nassau. Tel: (809) 323-6622. Cable: MUSIC. Pres.: Bradley B. Roberts; Gen. Mgr.: Walter S. Hanchel. (Distributor / Importer).

● independent record producer

Nimbus 9 (Bahamas) Ltd., PO Box F 2566, Churchill Bldg., Freeport. Tel: (809) 352-8248. Pres.: G.H. Martin.
Home office: Canada.

BELGIUM

Population: 9,727,000
Rate of exchange: $1 (US) = 34 9 Belgian francs
Holidays: January 1, May 1 (Labor Day), Whitmonday, July 21 (Independence Day), August 15 (Assumption), November 1 (All Saints' Day), November 11 (Armistice Day), November 15 (King's Birthday), December 25
RECORDS:
Records, record blanks & pre-recorded media imported from USA: 1974—$858,053; 1973—$685,960
Records exported to USA: 1974—28,184 units, $73,140; 1973—35 units, $307

● record & tape manufacturers / distributors / importers

A R S A, see Anvers Radio.
Alpha, see Leman & Gorle
Angel, see EMI.
Animato, see Basart.
Anvers Radio SA (IFPI), 10 Place de l'Yser, 1000 Brussels. Tel: (02) 218-74-00. Cable: ANRAD. Pres.: Y. Jordens; VP: M. Dejardin; Gen. Mgr.: W. Goldschmidt; Sales Mgr.: Jean Kolsteren.
Labels: (Owned) ARSA; (distributed) Hebra, Olympia, WB Sound; (represented) Ades (France), Audio Fidelity (USA), Boulevard (UK), Deesse (France), Elite (Switzerland), Rigolo (France), Saga (UK), Telefunken (Germany), Unidisc (France).
Arcade, see PMP & Barclay.
Archiv, see Polydor.
8 E A M Int'l SprL, PO Box 312, Leopoldstr. 6, 2000 Antwerp. Tel: (031) 33-45-37. Mng. Dir.: Edward S. Savoir. (Distributor / Importer / Exporter)
Baltic, see PMP.
Baltic-Brian Millan Int'l Foundation, Carnotstr. 105/38, 8-2000 Antwerp. Tel: (031) 31-81-83, 36-38-56. Pres.: Ke Rieme; VP: Ben Gyselinck (Distributor / Importer).
Barclay (Compagnie Phonographique Franco-Belge), 31 Rue du Lombard, 1000 Brussels. Tel: (02) 511-8197. Telex: 23379. Admin. & Finance Mgr.: Claude Scailquin. Mgr.: Milo Dekoster.
Home office: France.
Labels: (Owned) Barclay, Riviera, Triangle; (distributed) Arcade, Cannon, Horizons, Pims, (represented) Brunswick (USA), Buddah (USA), CNR (Netherlands), Chant du Monde (France), Dakar (USA), Explosive (France), Kama Sutra (USA), Intercord (Germany), Melodiya (USSR), Metronome (Germany), Meys (France), ORTF (France), Ocora (France), PES (France), Saphir (Germany), Virgin (UK), Zapa (France).
Basart Recs. Int'l (IFPI), 91-97 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 512-50-34. Mgr.: Charles Poublon; Promo. Mgr.: Ton van den Bremer.
Home office: Netherlands
Labels: (Owned) Europhon, Goldstar, Groovy, Papillon, Park, Poker, Vier Wieken; (distributed) Animato, Canto di Vangelo; (represented) Axe (Canada), Candide (USA), Durium (Italy), Folkways (USA), Turnabout (USA), Vox (USA).
Belgram, see Sinus.
Bestseller, see International Bestseller.
Biram, see Phonogram.
Blue Jeans, see Brauer-Hebra.
Brauer-Hebra Recs. SprL (IFPI), 30 Rue St. Christophe, 1000 Brussels. Tel: (02) 512-73-61 / 93-75. Pres. & Mgr.: Mrs. H. Brauer; Gen. Mgr.: Jean Darlier; Mgr.: Roland Thyssen.
Labels: (Owned) Hebra (distributed by Anvers Radio), Blue Jeans, Costa Brava, Folklore, Horizons (distributed by Barclay), Leo, Meteor, New Fly, New Music Corp., Vedette; (represented) Carisch (Italy), Epervier (France).
Int'l reps.: Brazil (Scorpius), Lebanon (Melody), Switzerland (Finsterwald & Cantacuzene).
Bravo, see Polydor.
Budget, see PMP
C B S Disques / Grammofoonplaten SA / NV, 20 Rue Adolphe Lavallee, 1080 Brussels. Tel: (02) 428-80-07. Mng. Dir.: Max Wijngaard; Gen. Mgr.: Pascal Robiefroid; Ass't Gen. Mgr.: Alain Olivier; Sales Mgr.: Ali Janty.
Labels: (Owned) CBS, Epic; (represented) DJM (UK), Monument (USA), Philadelphia Int'l (USA).
Cannon, see PMP & Barclay.
Canto di Vangelo, see Basart.
Capitol, see EMI.
Caravan, see Cardinal
Cardinal Recs., 13 bis Wouter Haecklaan, B-2100 Deurne, Tel: (03) 21-78-74. Gen. Mgr.: R. Granata.
Labels: (Owned) Cardinal, Caravan; (represented) Arcade (UK), Basart (Netherlands), Enterprise (UK), Finger (Germany), Negram (Netherlands), Sam Sam (Belgium).
Int'l rep.: Netherlands (Negram).
Classics for Pleasure, see Music for Pleasure & International Bestseller.
Clown, see Gnome.
Cobedi SA (Consortium Belge de Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-06, 11-20-61.
Label: (Owned) Olympia (distributed by Anvers Radio).
Colisee, see Phonogram.
Columbia, see EMI.
Costa Brava, see Brauer-Hebra.
D G, see Polydor.
Decap Sound, see Will.
Discobel SA, 50 Regentlaan, Brussels. Tel: (02) 13-39-45.
Labels: (Owned) Discostar, Saturnus; (represented) Ariola (Germany), Baccarola (Germany), DSC (Netherlands), Eurodisc (Germany), Europa (Germany), Hallmark (UK), Island (UK), Killroy (Netherlands), Maritim (Germany), Somerset (Germany), Sonic (Germany), Supraphon (Czechoslovakia), Telstar (Netherlands).
Discostar, see Discobel.
Discotrade SA, 88 Rue Gallait, 1030 Brussels. Tel: (02) 16-16-40, 15-60-83
Label: (Owned) Victory (distributed by Vogue).
Distridisc, see PMP.
E M I Belgium SA, 65 Rue de la Clinique, 1070 Brussels. Tel: (02) 524-00-90. Telex: 24769. Mng. Dir.: Stanley J. Robins; Gen. Mgr.: E.J. Garin; Mktg. Mgr.: D. Hubert; Sales Mgr.: Henri Hendrickx; Adv. Mgr.: R. Vandenbosch; Classical Prod. Mgr.: J. Langlois; Chief EMI Label Mgr.: B. Robert; WEA Label Mgr.: T. Sikkink; EMI Promo. Mgrs.: J. D'Haese, J.C. Lambert; WEA Promo. Mgr.: J.M. Sohie.
Labels (Owned) Angel, Capitol, Columbia, HMV, Harvest, Imperial, Odeon, Parlophone, Pathe, Punch, Purple, Regal, Regal-Zonophone, Stateside, Tarot, Trianon, Volksplatte; (distributed) Markal; (represented) ABC (USA), Anchor (UK), Apple (UK), Arista (USA), Asylum (USA), Atlantic (USA), Avalanche (UK), Bell (UK), Belter (Spain), Blue Note (USA), Casablanca (USA), Command (USA), Daybreak (USA), Disneyland (USA), Dot (USA), Dunhill (USA), Electrola (Germany), Elektra (USA), Famous (USA), Gordy (USA), Immediate (UK), Imperial (USA), Impulse (USA), JR Prod'ns (Netherlands), Liberty (USA), MCA (USA), Musicor (USA), PDU (Spain), Paramount (USA), Power Exchange (USA), Private Stock (UK), Project 3 (USA), RAK (UK), Rare Earth (USA), Reprise (USA), Rolling Stones (USA), Soul (USA), Specialty (USA), Sunset (USA), T. Rex (UK), Tamla / Motown (USA), United Artists (USA), Warner Bros. (USA), Westminster (USA), World Pacific Jazz (USA).
Elver, see Vogue.
Epic, see CBS.
Eurec, see Eureco.
Eureco PvbA, 88 Av. Charles Quint, 1080 Brussels. Tel: (02) 25-63-29.
Labels: (Owned) Eureco, Eurec, Tyrec; (represented) BRT Prod'n (Netherlands), Enterprise (UK), Honold Prod'n (Germany), Jump (Italy), Pure Joy Prod'n (Germany), Relight Prod'n (Netherlands).
Int'l reps.: Australia, Ireland, New Zealand, South Africa, UK (all Enterprise).
Europhon, see Basart.
Fabeldis SA (IFPI), 4-10 Rue Ste. Marie, 1080 Brussels. Tel: (02) 426-83-17, 425-65-01. Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: P. Cauwe; Technical Mgr.: L. Dewallens.
Fiesta, see Fonior.
Finger, see Polydor.
Flandria, see Monopole.
Fly, see Ronnex & Teeney.
Folklore, see Brauer-Hebra.
Fonior SA 26/28 Quai des Charbonnages, 1080 Brussels. Tel: (02) 25-40-10. Pres.: E.W. Pelgrims de Bigard; Gen. Mgr.: A.E. Palmans; Sales Mgr.: R. Dauw; Admin. Dept.: G. Peeters.
Labels: (Owned) Fiesta, Omega Int'l, Week-End; (represented) Ace of Clubs (UK), Ace of Hearts (UK), Alhambra (Spain), Blue Elephant (Netherlands), CTI (USA), Capri (Netherlands), Chapter One (UK), Decca (UK), Deram (UK), Elf Provincien (Netherlands), MAM (UK), Milestone (USA), O La La (Netherlands), Pink Elephant (Netherlands), President (UK), Threshold (UK), Vega (France).
Fontana, see Phonogram.
Frankie Music PvbA, 74 Greinstr., Antwerp. Tel: (03) 32-24-85, 31-60-60, 33-65-99. Cable: FRASUPREME.
Labels: (Owned) Frankie, Pims (distributed by Barclay), Supreme; (represented) DJM (UK), Dolphin (UK), Ember (UK), Evolution (UK), Mabel (Switzerland), Music-O (USA), Page One (UK), Pama (UK), Norman Petty Prod'ns (USA), Rediffusion (UK), Republic (USA), Swampfire (USA), W&G (Australia).
Int'l reps.: Australia (W&G), Germany (Ariola), Netherlands (Phonogram), UK (Dick James), USA (Norman Petty).
Gamma Recs., Cassierstr. 63, 2000 Antwerp. Tel: (031) 33-13-02. Telex: 34170. Mgrs.: Leo Felsenstein, Gaston Holmgren. (One Stop / Importer / Exporter).
Gnome Music NV, 34 Emile Derooverlaan, 1510 Buizingen. Tel: (02) 56-49-88, 56-38-66.
Labels: (Owned) Clown, Gnome, Start.
Int'l rep: Mexico (Polydor).
Golden Music, see Monopole
Goldstar, see Basart.
Grand, see Sinus.
Groovy, see Basart.
H M V, see EMI.
Harvest, see EMI.
Hebra, see Brauer-Hebra & Anvers Radio.
Heliodor, see Polydor.
Horizons, see Brauer-Hebra & Barclay.
Hurrah, see Palette.
Impact, see Phonogram.
Imperial, see EMI.
Inelco Belgium SA (IFPI), 68 Chaussee de Vilvorde, 1120 Brussels. Tel: (02) 241-65-70. Telex: 22090. Mng. Dir.: P-J. Goemaere; Recs. & Tapes Div. Gen. Mgr.: R. Colpin; A&R Mgr.: J. Walraet; Promo. & Adv. Mgr.: E. Moeyersons.
Labels: (Owned) Lark; (represented) A&M (USA), Ariola (Germany), Avco (USA), Baccarola (Germany), Black Lion (USA), Bob Thiele (USA), Bradley (UK), Bronze (UK), Camden (USA), Clan (Italy), Dark Horse (UK), Equinox (USA), Erato (France), Eurodisc (Germany), Flying Dutchman (USA), Freedom (UK), Gryphon (USA), Gull (UK), Haida (Canada), Island (UK), LTG Exchange (USA), Magnet (UK), Mericana (USA), Midland (USA), Music (Germany), Ode (USA), Pan (Germany), Phantom (USA), RCA (USA), RCA Int'l, Rocket (UK), Santa Ponsa (UK), Signature (USA), Stallion (UK), TK (USA), Tom Cat (USA), Vanguard (USA), Victor (USA), Victrola (USA), Wooden Nickel (USA).
Interclub Belgium (International Rec. & Music Business), Postbus 43, 34 Kleine Bareelstr. 8-2800 Mechelen. Tel: (15) 41-13-31, 41-58-33. Mng. Dir.: Ghislain Piroux; Gen. Mgr.: Ghislain Piroux Jr.; Sales Mgr.: Joseph C. Piroux. (Distributor / Importer).
International Bestseller Co. (IFPI), 65 Kliniekstr., 1070 Brussels. Tel: (02) 524-00-90. Gen. Mgr.: Andre Sarboer; Mktg. Mgr.: Henri Heymans.
Labels: (Owned) Bestseller; (distributed) Classics for Pleasure, Palette, Sounds Superb; (represented) Delta (Netherlands), Europa (Germany).
Jazz Club, see Palette.
Karussell, see Polydor.
Kuckuck, see Polydor.
Lark, see Inelco.
Leman & Gorle SprL, 52 Av. Notre Dame de Lourdes, Brussels 9. Tel: (02) 27-33-72.
Labels: (Owned) Alpha, Monumenta Belgicae Musicae—MBM; (represented) Argo (UK), Edici (France), L'Oiseau Lyre (UK).
Int'l reps.: Netherlands (Negram-Delta), Switzerland (Musikverlag zum Pelikan).
Leo, see Brauer-Hebra.
M B M, see Leman & Gorle.
M F P, see Music for Pleasure.
M G M, see Polydor.
Maison Bleue SA, 102 Av. Neuve, 1000 Brussels. Tel: (02) 18-15-05. Admin'r: X. Pelgrims. (Rack Jobber)
Markal, see EMI.
Mercury, see Phonogram.
Meteor, see Brauer-Hebra.
Metro, see Polydor.
Micro, see Ranch.
Monopole Recs., 7 Kwadenplasstr., 3100 Heist o/d Berg. Tel: (015) 216-25.
Labels: (Owned) Monopole, Flandria, Paprika, (distributed) Golden Music, Passe-Partout.
Monumenta Belgicae Musicae—MBM, see Leman & Gorle.
Music for Pleasure (Belgium) NV (IFPI), 65 Kliniekstr., 1070 Brussels. Tel: (02) 524-00-90. Telex: 24769. Gen. Mgr.: Andre Sarboer; Mktg. Mgr.: Henri Heymans. (Distributed by International Bestseller).
Labels: (Owned) Classics for Pleasure, MFP, Sounds Superb.
New Fly, see Brauer-Hebra.
New Music Corp., see Brauer-Hebra.
Odeon, see EMI.
Olympia see Cobedi & Anvers Radio.
Omega, Int'l, see Fonior.
P M P PvbA (IFPI), 322 Pierstr., 2550 Kontich. Tel: (031) 87-60-20, 87-65-11. Cable: EUROHOUSE. Owner & Dir.: Louis Van Rijmenant; Gen. Mgr.: Rudy Witt.
Labels: (Owned) Arcade (distributed by Barclay), Budget, Cannon (distributed by Barclay), Distridisc, Valentine; (distributed) Baltic, Sinus; (represented) Intercord (Germany), Ocean (UK), Rediffusion (UK), Supraphon (Czechoslovakia).
Palette Recs., 8 Rue Fernand Neuray, 1060 Brussels. Tel: (02) 344-48-40. Telex: 26350. Pres.: Felix Faecq; VP & A&R: Roland Kluger. (Distributed by International Bestseller).
Labels: (Owned) Hurrah, Jazz Club, Palette, Sphinx.
Papillon, see Basart.
Paprika, see Monopole.
Parade, see Ronnex & Teeny.
Park, see Basart.
Parlophone, see EMI.
Passe-Partout, see Monopole.
Pathe, see EMI.

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Pergola, see Phonogram
Philips, see Phonogram
Phonogram, 215 Rue Victor Hugo, 1040 Brussels Tel (02) 733-96-90. Gen. Mgr Hans G. Gout; Sales Mgr. C. Licoppe.
Labels: (Owned) Colisee, Fontana, Impact, Mercury, Pergola, Philips, Spectrum, Vertigo; (distributed) Biram, (represented) Adele (France), Albatros (France), All Platinum (USA), Carrere (France), Charisma (UK), Chrysalis (UK), DJM (UK), Fleche (France), Flying Dutchman (USA), Island (UK), Mooncrest (USA), Motors (France), Penny Farthing (UK), Trema (France), Trojan (UK), 20th Century (USA), WWA (USA).
Pims, see Frankie & Barclay
Peter Plum Publ'ns, Galerie du Centre, Bloc 2, 1000 Brussels. Tel: (02) 11-52-29, 11-47-43
Label: (Owned) Sugar Plum
Plus, see Sinus
Poker, see Basart.
Polydor SA/NV (IFPI), 215 Rue Victor Hugo, 1040 Brussels. Tel: (02) 735-91-70. Telex 846-24516 Mng Dir & Gen Mgr. Walter Holzapfel; Sales Mgr. Maurice Mertens.
Labels: (Owned) Archiv, DG, Finger, Heliodor, Karussell, Kuckuck, MGM, Metro, Polydor, Tip, Triumph, Verve, Zebra; (distributed) Bravo, Topkapi, (represented) Bethlehem (USA), Chelsea (USA), Cube (UK), Disneyland (France), Enfants Sages (France), GTO (UK), Glades (USA), Hispavox (Spain), King (USA), Mojo (UK), Onyx (USA), Pablo (USA), Petit Menestrel (France), RSO (UK), Ring-O (UK), Rocky Road (USA), Spector (USA), Spring (USA), State (UK), Track (UK), Vista (France).
Punch, see EMI.
Purple, see EMI
R K M Prod'ns, 8 Rue Fernand Neuray, 1060 Brussels Tel (02) 44-48-40.
Label: (Owned) Up.
Ranch, 1 Av J P. Ballings, 1090 Brussels Tel (02) 479-99-84 Cable: BENMUSIC
Labels: (Owned) Ranch, Micro
Regal, see EMI
Regal-Zonophone, see EMI
Riviera, see Barclay.
Ronnex & Teeny Recs. PvbA, 23 Sainctele tteplaats, 1080 Brussels Tel (02) 28-30-07 Cable RONNEXCORD
Labels: (Owned) Fly, Parade, Ronnex & Teeny
Saturnus, see Discobel.
Schott Freres SprL, 30 Rue St. Jean, Brussels Tel (02) 12-39-80. (Distributor/Importer)
Labels: (Imported) Charlin (France), Da Camera (Germany), Folkways (USA), Harmonia Mundi (France), Monitor (USA), Music Minus One (USA), Valois (France), Wergo (Germany).
Selection, see Will.
Sinus Music, 692 Chaussee de Louvain, 1030 Brussels Tel (02) 7-36-96-30. (Manufacturer, Distributor/Exporter/Importer as Belgram).
Labels: (Owned) Grand, Plus, Sinus (distributed by PMP), Stardust; (distributed) Arcade, Arena, Baltic, Cannon, Frankie, Supreme, Zenith Disco Sound (all Belgium), Avenue (UK), BRP (Netherlands), Canetti (France), Rediffusion (UK), Supraphon (Czechoslovakia), WAM (Germany); (represented) Pama (UK), Satril (UK).
Int'l reps.: Austria (Help Int'l), Spain (GMA), UK (Creole, Dart, Elman, MEI, Marquee, Pama, Phoenix, Satril)
Sonobel, Sonobel Bldg., 15 Pl. Rouppe, Brussels. Tel: (02) 12-09-28, 12-54-72
Labels: (Owned) Sonobel; (represented) Actuel (France), America (France), Belter (Spain), Discophon (Spain), Durium (Italy), Everest (USA), Festival (France), Fonit-Cetra (Italy), Joker (Italy), Musicdisc (France), Pickwick (USA), Request (USA), Saar (Italy), Sprint (Italy), Stella (Italy), Tradition (USA), Turnabout (USA), Vedette (Italy), Vergara (Spain), Vibration (Italy), Vox (USA)
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Sphinx, see Palette.
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Victory, see Discotrade & Vogue.
Vier Wieken, see Basart.
Vogue PIP (Productions Int'les Phonographiques) SA, 35 Blvd Barthelemy, 1000 Brussels Tel (02) 11-79-91.
Home office: France.
Labels: (Owned) Vogue, Spiral; (distributed) Elver, Victory; (represented) Aber Disc (France), Ami (France), BAM (France), Bellaphon (Germany), Blue Thumb (USA), D'Art (UK), Disc'AZ (France), Discodisc (France), Ember (UK), Europa (Germany), GNP Crescendo (USA), Hungaroton (Hungary), Kingdom (UK), Laurie (USA), Marfer (Spain), Mode (France), Mondiomusic (France), Motors (France), Numero Uno (Italy), Orfeu (Portugal), Pye (UK), Red Bus (UK), Roulette (USA), Somerset (Germany), Sonic (Germany), Vogue (France).
Volksplatte, see EMI
W B Sound, see Anvers-Radio.
Week-End, see Fonior.
Will Recs., 42 Av Clays, 1030 Brussels. Tel: (02) 241-41-86. Dir Gen.: Pierre Pletinckx
Labels: (Owned) Selection, Will; (distributed) Decap Sound; (represented) Canopo (Italy), Gemilli (Italy), MP 2000 (France), Mondiophone (France), Musique pour l'Image (France), New Time (France), Orly (France), Production Mad Unity, Telemusic (France), A. Verchuren (France).
Zebra, see Polydor.

● independent record producers

Brain Trust Music, 54A Victor Jacobslei, 2600 Berchem (Antwerp). Tel: (031) 39-54-91. Owner Louis De Vries.
Label credits: BASF, Barclay, EMI, Pink Elephant.
Eurovox Prod'ns, 322 Pierstr., 2550 Kontich. Tel: (031) 87-60-20, 87-65-11. Owner & Prod'r: Louis Van Rijmenant.
Label credits: Arcade, CBS, Cannon, EMI, MFP.
Universal Songs Belgium SprL, 2 Rue Jules Lebrun, 1030 Brussels. Tel: (02) 733-09-63, 736-04-69. Owner P-J. Goemeere; Gen. Mgr. I. De Bie; Prod'r: T. Visterin.
Label credits: Belter, Columbia (EMI), 11 Provincien, Help, Lark, RCA.
Zoom Music Prod'ns, 77 Rue Lincoln, Brussels. Tel: (02) 343-45-90. Gen. Mgr.: Michel Hellawell
Label credits: Alpha, BAQ.

● music publishers

Acuff-Rose Benelux, see World Music Group.
Afterglow Music Publ'g Co., 27 Rue Fontaine d'Amour, 1030 Brussels. Tel: (02) 41-51-64.
Apollo Music SA, 11 Av. Lloyd George, 1050 Brussels. Tel: (02) 649-01-20, 640.06.00. Gen. Mgrs.: Hubert Terheggen, Jacques Verdonck; PR: Tom Hye.
Affiliate: Radio-Tele Music SA.
April Music Belgium SA/NV, 20 Rue Adolphe Lavallee, 1080 Brussels. Tel: (02) 428-80-07 Cable: CBS. Telex: 22642. Gen. Dir.: Pascal Robiefroid; Gen. Mgr.: Bas Mul.
Affiliate: Martha Music.
Int'l firms represented: April/Blackwood (Worldwide), CBS Int'l (USA).
Int'l rep.: Worldwide (April/Blackwood).
Ardmore & Beechwood SA, 65 Rue de la Clinique, 1070 Brussels. Tel: (02) 524-00-90 Telex: 24769. Mng. Dir.: Stanley J. Robins; Gen. Mgr.: Jeff de Boeck.
Int'l firms represented: Hurricane (UK), Jobete (USA), KPM group (UK), Metromedia (USA), Mother Goose (UK), Music of the Times (USA), New York Times (USA), Our Music (UK), Red Bus (UK), Sanah (USA), Stein & Van Stock (USA), Stone Diamond (USA), Stranger (USA), Sunbeam (USA), Valando (USA).
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Audio-Video Music Co., see World Music Group.
Basart Belgium (Eds.) PvbA, 91-97 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 512-50-34. Mng. Dir.: Alain LeLievre.
Affiliates: Budde Basart, Connelly Basart BV, Schroeder Basart, Sikorski Basart.
Int'l firms represented: Black Sheep, Burlington, Ray Fenwick, Page Full of Hits, Palace, Shelby Singleton.
Belgo-Mondial, see World Music Group.
Belinda Music SA, see Intersong-Primavera.
Belmusic, see World Music Group.
Bens (Eds. Musicales), 1 Av. J.P. Ballings, 1090 Brussels. Tel: (02) 479-99-84. Cable: BENSMUSIC.
Affiliates: Bospel Music, Debmar Music, Ed. Kassner Music, Eds Gerard Tournier.
Biram Benelux SprL, see Jean Kluger.
Bizet (Eds.), see World Music Group. (SEE ADVERTISEMENT).
Bospel Music, see Bens.
Brain Trust Music (SABAM), 54A Victor Jacobslei, 2600 Berchem (Antwerp). Tel: (031) 39-54-91.
Herman Brauer, see New Music.
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Mervyn Conn Music Benelux (SABAM), see Eurovox.
A. Cranz, see New Music.
Debmar Music, see Bens.
Eurovox Music Int'l (SABAM), 322 Pierstr., 2550 Kontich. Tel: (031) 87-60-20, 87-65-11. Cable: EUROHOUSE. Owner & Dir.: Louis Van Rijmenant; Gen. Mgr.: Ben Gijselinck; Int'l Mgr.: Rudy Witt.
Affiliates: Mervyn Conn Music Benelux, Eurovox Music PvbA, Focus Music PvbA, Intervox Music PvbA, Lupus Music Benelux, Sparta Florida Music Belgium, Valentine Music PvbA (all SABAM).
Int'l firms represented: Big Bopper (USA), Bixio (Italy), Glen Campbell (USA), New Keys (USA), Charlie Rich (USA), Sparta Florida (UK), Valentine (UK).
Feldman, see Francis-Day.
Focus Music PvbA (SABAM), see Eurovox.
Fonior SA, 26/28 Quai des Charbonnages, 1080 Brussels. Tel: (02) 25-40-10. Pres.: E.W. Pelgrims de Bigard; Gen. Mgr.: G. Delfosse; Admin.: G. Peeters.
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Affiliate: Belinda Music SA
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Kassner Music (Ed.), see Bens
Kirshner Benelux, see World Music Group.
Jean Kluger (Eds.) SprL, Galerie du Centre, Bloc 3, Appt 358, 1000 Brussels. Tel (02) 512-92-38, 513-30-95. Mng. Dir: Jean Kluger
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Parade Music Co., see World Music Group.
Peter Plum Publ'ns (SABAM), Galerie du Centre, Bloc 2, 1000 Brussels. Tel (02) 11-52-29, 11-47-43
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Int'l firm represented: Ivan Mogull (USA)
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Int'l firms represented: Peters Ed. (UK), B. Schott's Soehne (Germany).
Schroeder Basart, see Basart.
Sikorski Basart, see Basart
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Sparta Florida Music Belgium (SABAM), see Eurovox.
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Tarot Prod'ns & Publ'g PvbA, Pretoriastr. 54, Berchem (Antwerp). Tel: (031) 35-88-91
Top Music Co., see World Music Group
Gerard Tournier (Eds.), see Bens.
Universal Songs Belgium SprL (SABAM), 2 Rue Jules Lebrun, 1030 Brussels. Tel (02) 733-09-63, 736-04-69. Cable: UNISON. Owner: P.J. Goemaere; Gen. Mgr: I. De Bie, Mgr. T. Visterin
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Valentine Music PvbA (SABAM), see Eurovox
Vedette, see New Music.
Vitale Music Benelux, see World Music Group.
Vogue Int'l Belgique SprL, 35 Blvd. Barthelemy, 1000 Brussels. Tel (02) 11-54-17
Int'l firms represented: Alpha, Carrousel, Vogue (all France)
Voix de Rhythme, 159 Blvd. Anspach, Brussels 1. Tel (02) 11-02-52
Affiliate: Sab.
Wood Side Music, 2 Charleslei, 2130 Brasschaat. Tel (03) 51-52-03
Int'l branches: France, Italy, Netherlands.
Int'l rep.: UK (Enterprise).
World Music Group, 8 Rue Fernand Neuray, 1060 Brussels. Tel (02) 344-48-40. Telex: 26350. Pres.: Felix R. Faecq; Assoc. Exec. Mgr.: Roland Kluger.
Affiliates: World Music Group—Audio-Video Music Co., Belmusic, Eds. Bizet, Brussels Music, Melo Rhythm Music Co., Eds. Musicals Okay, Parade Music Co., Top Music Co., World Music, World Music Prod'ns; other—Acuff-Rose Benelux, Belgo-Mondial, Raoul Breton, Comubel, Italmusic, Kirshner Benelux, Peter Maurice, Southern Music Belgium SA, Vitale Music Benelux
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Sobelpress SA (Societe Belge de Pressage), 480-482 Av. de la Couronne, 1050 Brussels. Tel: (02) 47-94-76. Pres. & Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: Georges Martens.

PRINTERS & LITHOGRAPHERS

Sobelpress SA (Societe Belge de Pressage), 480-482 Av. de la Couronne, 1050 Brussels. Tel: (02) 47-94-76. Pres. & Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: Georges Martens.

RECORD PROMOTION

Brain Trust Music, 54A Victor Jacobslei, 2600 Berchem (Antwerp). Tel: (031) 39-54-91
Interclub Belgium (International Rec. & Music Business), Postbus 43, 34 Kleine Bareelstr. B-2800 Mechelen. Tel: (15) 41-13-31, 41-58-33. Mng. Dir.: Ghislain Piroux; Gen. Mgr.: Ghislain Piroux Jr., Sales Mgr.: Joseph C. Piroux
Lion-Promos., Mechelsesteenweg 210A, 2000 Antwerp. Tel (031) 37-20-60. Telex: 34170. Mgr.: Ludo Debruyn
Zoom Music, 77 Rue Lincoln, Brussels. Tel (02) 343-45-90. Gen. Mgr.: Michel Hellawell.

TAPE CUSTOM DUPLICATORS

Ampex SA, 2 Av. de Burlet, Nivelles. Tel: (010) 32-67-25171. Telex: 18026-23730
Home office: USA
Sobelpress SA (Societe Belge de Pressage), 480-482 Av. de la Couronne, 1050 Brussels. Tel: (02) 47-94-76. Pres. & Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: Georges Martens.

● supplies

LABELS

Sobelpress SA (Societe Belge de Pressage), 480-482 Ave. de la Couronne, 1050 Brussels. Tel: (02) 47-94-76. Pres. & Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: Georges Martens.

RECORD PROCESSING MACHINERY

Fabeldis SA, 4-10 Rue Ste. Marie, 8-1080 Brussels. Tel (02) 425-65-01, 426-83-17. Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: P. Cauwe; Technical Mgr.: L. Dewallens.
Chief product: Fabel pressers, Fabelmix extruders, Fabelmo dies, Fabelbo record edging machines, Fabelcut magnetic cutting press for 7"

● accessories manufacturer

Interclub Belgium (International Rec. & Music Business), Postbus 43, 34 Kleine Bareelstr., B-2800 Mechelen. Tel: (15) 41-13-31, 41-58-33. Mng. Dir.: Ghislain Piroux; Gen. Mgr.: Ghislain Piroux Jr.; Sales Mgr.: Joseph C. Piroux.
Product: Catalog servs

● tape audio/video playback & recording equipment

Belgo-Neerlandaise d'Electricite W. Leeuwin SA, 108 Rue Hotel des Monnaies, Brussels 6. Tel: (02) 38-28-84.
Brand name: National (Japan).
E.M.I. Belgium SA, 65 Rue de la Clinique, 1070 Brussels. Tel: (02) 524-00-90. Telex: 24769. Mng. Dir.: Stanley J. Robins; Gen. Mgr.: E.J. Garin; Mktg. Mgr.: D. Hubert; Sales Mgr.: Henri Hendrickx
Brand name: His Master's Voice (UK), JVC Nivico (Japan).
Inelco Belgium SA, 68 Chaussee de Vilvorde, 1120 Brussels. Tel (02) 241-65-70. Gen. Mgr.: P.J. Goemaere; Audio-Video Div. Mgr.: J. Stroobants.
Brand name: KLH (USA), Lark (Belgium), Monarch (Japan), RCA (Japan, USA), TEAC (Japan), Voxson (Italy).

BERMUDA

BERMUDA

Population: 54,000.
Rate of exchange: $1 (US) = 1.08 Bermudan dollars.
Holidays: January 1, Good Friday, July 28 (Cup Match Day), July 29 (Somers Day), November 11 (Remembrance Day), December 25, 26.
Records, record blanks & pre-recorded media imported from USA: 1974—$238,674; 1973—$200,147.

● record & tape manufacturers/distributors/importers

Bermuda, see Edmar.
Brown Derby, PO Box 504, Hamilton. (One-Stop).

Duane, see Edmar.
Edmar Recs., Harrington Hundreds, Hamilton. Tel: 3-1387. Owner/Pres.: Edward De Mello.
Int'l branch: Canada, see Holborne Dists., Toronto, Ont.
Labels: (Owned) Duane, Edmar; (distributed) Bermuda, Our, Talbot Bros.; (represented) Alvorada (Portugal), Merry Disc (Barbados), Rapsodia (Portugal), Wirl (Barbados).
Music City Ltd., Par-La-Ville Rd., Hamilton. Tel: 2-5158. **Local branch:** Sound Stage, Washington Mall. Tel: 1-5813. (Distributor/Importer).
Labels: (Distributed) all labels; (imported) Decca group (UK), EMI group (UK), Polydor (UK).
Our, see Edmar.
Talbot Bros., see Edmar.

● independent record producer

Eddy De Mello Prod'ns, Harrington Hundreds, Hamilton. Tel: 3-1387, 2-4182. Pres.: Eddy De Mello.
Label credits: Caravan, EMI, Teal, Wirl.

BOLIVIA

Population: 5,300,000.
Rate of exchange: $1(US) = 19.23 pesos.
Per capita income: $203.
Holidays: January 1, Carnival (late February), Corpus Christi, Holy Week, May 1 (Labor Day), July 16 (La Paz Day—La Paz only), August 5,6 (Independence Day), October 12 (Columbus Day), November 1 & 2 (All Souls' Day), December 25.
Records, record blanks & pre-recorded media imported from USA: 1974—$35,333; 1973—$15,396.

● record & tape manufacturers/distributors/importers

Discolandia Dueri & Cia. Ltda., Casilla 1678, Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 5-6656. Owner & Gen. Dir.: Miguel Dueri; Gen. Mgr.: Nancy N. de Canedo; Sales Mgr.: Orlando Rojas; Prod'n Chief: Miriam S. de Dueri.
Labels: (Owned) Exito, Lyra; (represented) A&M/Dunhill (USA), Decca (UK), EMI (UK), IEMPSA (Peru), London (USA), MGM (USA), Mercury (USA), Microfon (Argentina), Musart (Mexico), Music-Hall (Argentina), Parnaso (Argentina, USA), Philips (Netherlands), Polydor (West Germany), Sono-Radio (Peru).
Int'l reps.: Argentina (Microfon), Chile (Odeon), Peru (IEMPSA), Venezuela (Favedica).
Exito, see Discolandia Dueri.
Heriba Ltda., Casilla 6215, Calle Batallon, Colorados 20, La Paz. Tel: 5-1744. **Local dist'n branch:** Calle Comercio 1277-1287. Tel: 4-2221, 4-1493. Pres. & Dir.: Dr. Eduardo Ibanez Wigger; Co-ord. A&R Mgr.: Mario Louis Flores Tapia; Sales Mgr.: Dora Vargas de Ibanez; Prod. Dept. Mgr.: Alfredo Barrientos Campos.
Labels: (Represented) Asfona (Chile), CBS, (worldwide).
Jallalla Recs., Figueroa 788, Depto. 1, 2nd fl., La Paz. Tel: 2-0647. Pres. & Gen. Mgr.: Julio Martinez Arteaga.
Lauro & Cia. Ltda., Casilla 1092, Av. 14 de Enero 4462, Cochabamba. Tel: 6632, 1241. Gen. Dir.: Laureano Rojah Alcocer, Int'l. Mary C. de Guzman.
Label: (Represented) RCA (USA).
Lyra, see Discolandia Dueri.

● music publishers

Khollasuyo (Eds. Musicales), Figueroa 788, Depto. 1, 2nd fl., Tel: 2-0647. La Paz. Pres. & Gen. Mgr.: Julio Martinez Arteaga.
Lyra (Ed.), Casilla 422, Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 5-6656. Pres.: Jaime Medinacelli; Gen. Mgr.: Miguel Dueri.

● services

DESIGN & ARTWORK

Discolandia Dueri & Co. Ltd., Casilla 1678, Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 5-6656. Owner & Gen. Dir.: Miguel Dueri; Gen. Mgr.: Nancy N. de Canedo; Sales Mgr.: Orlando Rojas; Prod'n Chief: Miriam S. de Dueri.

LICENSING ORGANIZATION, MUSIC

Sobodaycom (Sociedad Boliviana de Autores & Compositores de Musica), Figueroa 788, Depto. 1, 2nd fl., La Paz. Pres. & Gen. Mgr.: Julio Martinez Arteaga.

PLATING, PROCESSING & PRESSING PLANT
PRINTER & LITHOGRAPHER
TAPE CUSTOM DUPLICATOR

Discolandia Dueri & Co. Ltd., Casilla 1678, Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 5-6656. Owner & Gen. Dir.: Miguel Dueri; Gen. Mgr.: Nancy N. de Canedo; Sales Mgr.: Orlando Rojas; Prod'n Chief: Miriam S. de Dueri.
Heriba Ltda., Casilla 6215, Calle Batallon, Colorados 20, La Paz. Tel: 5-1744. Pres. & Dir.: Dr. Eduardo Ibanez Wigger; Sales Mgr.: Dora Vargas de Ibanez; Prod. Dept. Mgr.: Alfredo Barrientos Campos; Rec'g & Cutting: Eduardo Mereno Aguirre.

● supplies

JACKETS & SLEEVES
LABELS
POLYETHYLENE BAGS

Discolandia Dueri & Co. Ltd., Casilla 1678, Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 5-6656. Owner & Gen. Dir.: Miguel Dueri; Gen. Mgr.: Nancy N. de Canedo. Sales Mgr.: Orlando Rojas; Prod'n Chief: Miriam S. de Dueri.

● accessories manufacturer

Discolandia Dueri & Co. Ltd., Casilla 1678, Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 5-6656. Owner & Gen. Dir.: Miguel Dueri; Gen. Mgr.: Nancy N. de Canedo; Sales Mgr.: Orlando Rojas; Prod'n Chief: Miriam S. de Dueri.
Product: Carrying & storage cases, catalog servs., cleaners cloths & brushers, 45 RPM adaptors, head cleaners & demagnetizers, needles, leader & splicing tape.

● store fixtures & merchandising aids manufacturer

Discolandia Dueri & Co. Ltd., Casilla 1678, Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 5-6656. Owner & Gen. Dir.: Miguel Dueri; Gen. Mgr.: Nancy N. de Canedo; Sales Mgr.: Orlando Rojas; Prod'n Chief: Miriam S. de Dueri.
Product: Browser boxes, display racks, divider cards.

BRAZIL

Population: 106,000,000.
Rate of exchange: $1 (US) = 7.975 cruzeiros
Per capita income: $570.
Holidays: January 1, Carnival, Good Friday, Corpus Christi, May 1, September 7 (Independence Day), November 2 (Memorial Day), November 15 (Republic Day), December 25

RECORDS:

Records manufactured for domestic & export sale (factory value): LP's 1974—3,862,946 units, $2,107,912; 1973—3,136,046 units, $1,564,181. EP's 1974—881,599 units, $192,763; 1973—538,020 units, $97,490. Singles 1974—1,441,089 units, $216,364; 1973—2,094,661 units, $316,953.
Records sold domestically (factory value): LP's 1974—3,096,000 units, $8,356,146; 1973—2,879,000 units, $5,996,570. EP's 1974—792,000 units, $824,937; 1973—516,000 units, $474,277. Singles 1974—1,162,000 units, $944,485; 1973—1,792,000 units, $1,152,212.
Records, record blanks & pre-recorded media imported from USA: 1974—$724,192; 1973—$416,748.
Records exported to USA: 1974—$18,930; 1973—$8,704.
Average retail price per record: LP's—$5.76; EP's—2.11; singles—$1.61.
Stereo sales: 100% of total.
Record club sales: 2%.
Discounting: Rare.
Type of distribution: Manufacturer-to-retailer predominates. There are about 850 retailers. There is one rack jobbing company, Discofila SA of Sao Paulo, which is quickly growing.
Type of promotion: Radio & TV stations are the most important means of promotion, although newspaper and magazine columns help sales greatly. Background music scores from television daytime serials lead LP sales.

TAPE:

Market: The fastest growing market is the cassette. Cassette sales increase by 80% yearly, while the sales of 8-track falls, and records increase by only 21%. There are 2,620,000 cassette players, while 8-track playback equipment production is phasing out. There are 4,060,000 homes with record players. The open reel market is just beginning.
Pre-recorded tape sold domestically: 8-tr. 1974—2,000 units, $6,756; 1973—36,000 units, $111,873. Cassette 1974—980,000 units, $3,211,778; 1973—555,000 units, $1,707,006.
Average retail price per tape: Cassette—$7.75.

RADIO STATIONS:

No. of commercial 490; no. of government 10; AM 445; FM 45.
Comments: Popular music, both Brazilian and international, is the predominant format. The government stations transmit chiefly classical music.

TELEVISION STATIONS:

No. of channels 40 (commercial)
Comment: Daytime serials that run all week in prime hours, local shows, news and dubbed imported films are popular. Background music scores from the daytime serials always figure among the top five on the LP charts.

Henry T. Johnston & Jose Chaves

● record & tape manufacturers/distributors/importers

A E S E G, see Top Tape.
A M C, see Som Industria & Comercio.
Alvorada, see Gravacoes Chantecler.
Anchor, see Som Industria & Comercio.
Angel, see Odeon.
Archiv, see Phonogram.
Beverly, see Som Industria & Comercio.
Blue Foot, see Nova Music.
C B S Industria Comercio Ltda., Rua Visconde do Rio Branco 53, Rio de Janeiro ZC-58. Tel: 231-4040. Pres.: Dr. Terencio P. Cattley; Gen. Mgr.: Evandro Ribeiro; Mgmt. Ass't: Antonio Pinheiro da Silva; Sales Mgr.: Richard C. Banfield.
Labels: (Owned) CBS. Entre, Epic, Inspiracao, Maraca, Okeh, Tropicana; (represented) CBS (worldwide), Columbia (USA).
Int'l reps.: Bolivia (Heriba), Chile (Odeon), Peru (Sono Radio, Distribuidora Musical), Portugal (Radio Triunfo), USA (Caytronics, Miami), Uruguay (Sondor), worldwide (CBS).
C I D, see Companhia Ind'l de Discos.
Caboclo, see Gravacoes Eletricas.
Califomia, see Companhia Ind'l de Discos.
Camden, see RCA.
Campeao Discos, Rua Otavio Correia 202/102, 20000 Rio de Janeiro. Tel: 246-7214. Pres.: Wilson F. Falcao; Gen. Mgr.: Ilka F. Brito; Sales Mgr.: Gilda C. Falcao.
Labels: (Owned) Campeao; (represented) Alcore (USA), BPL (Germany), Beat (Italy), Colt (USA), Destiny (USA), Dixie (Germany), Esprit (USA), Firma (USA), Gallio (USA), Genuine (USA), Jody (USA), K-Arc (USA), Mayhams (USA), Milsmi (USA), Mishawaka (USA), Northland (USA), Novelty (USA), Panorama (Germany), R&R (USA), TJB (Germany), Unity (Germany).
Int'l reps.: Angola (Vadeca), Argentina (Jow), Belgium (Vadeca), France (Vadeca), Germany (Vadeca), Mexico (Panamusic), Netherlands (Parade), Portugal (J.C. Donas), South Africa (RPM), Venezuela (Favedica).
Capitol, see Odeon.
Carroussell, see Companhia Ind'l de Discos.
Cash Box, see Som Industria & Comercio.
Central Park, see RCA.
Chantecler, see Gravacoes Chantecler.
Charger, see Som Industria & Comercio.
Companhia Ind'l de Discos, Rua 7 de Marco 331, Bonsucesso, Rio de Janeiro ZC-24. Tel: (021) 260-7922. Cable: CIDISCOS. Pres.: Hermann Zuckermann; VP Mktg.: Harry Zuckermann; VP Ind'l: Rodolfo Zuckermann; VP & A&R: H. Gandelman.
Labels: (Owned) CID, Carroussell, Crazy Cat, Itamaraty, Magic Music, Square; (distributed) California, Plaza; (represented) Ember (UK), Just Sunshine (USA), Ovation (USA), Pickwick (USA), RPM (South Africa), Spark (UK), Tagus (Portugal), Tecla (Portugal), 20th Century (USA), Young Blood (UK).
Int'l reps.: Argentina (Sicamericana), France (Barclay), Italy (CBS), Portugal (Tecla), USA (Warner Bros.), Venezuela (BASF).
Continental, see Gravacoes Eletricas.
Copacabana, see Som Industria & Comercio.
Crazy Cat, see Companhia Ind'l de Discos.
D G, see Phonogram.
Discao, see Gravacoes Eletricas.
Disc-Teste, see Mangione & Filhos.
Disquinho, see Gravacoes Eletricas.
E M I, see Odeon.
Elenco, see Phonogram.
Emblema, see Padrao.
Entre, see CBS.
Epic, see CBS.
Equipe, see Padrao.
Fermata, see RGE/Fermata.
Festa, see Phonogram.
Fontana, see Phonogram.
Galinho, see Gravacoes Chantecler.
Gravacoes Chantecler Ltda., Rua Aurora 974/8, 01209 Sao Paulo. Tel: (011) 221-3311. Cable: CHAINDIS. Telex: 1122329. Pres.: Alberto Jackson Byington Neto; Gen. Mgr.: Victor Settani; Superintendent: Miguel Gomez Campodarve; A&R: Salatiel Coelho; Int'l Mgr.: Geraldo L. Lowenberg.
Labels: (Owned) Alvorada, Chantecler, Galinho, Rosicler, Scramble, Sertanejo; (represented) Ariola-Eurodisc (Germany), Audio Fidelity (USA), Hispavox (Spain), MCA (USA), Pye (UK), Ricordi (Italy).
Int'l reps.: Central America (Sonido), Portugal (Radio Triunfo), Uruguay (APSA).
Gravacoes Eletricas SA, Av. do Estado 4667, 01515 Sao Paulo. Tel: (011) 279-0115. Cable: CONTALDISCOS. Telex: 1122329. Pres.: Alberto Jackson Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; A&R & Mktg. Mgr.: Wilson Rodrigues Poso; Sales Mgr.: Antonio de Padua Zamboni; PR & Promo Mgr.: Ernesto Passaretti; Int'l Mgr.: Geraldo L. Loewenberg.
Labels: (Owned) Caboclo, Continental, Discao, Disquinho, Musicolor, Strawberry; (represented) Ri-Fi (Italy), WEA group (USA).
Int'l reps.: Chile (IRT), Colombia (Codiscos), El Salvador (Discesa), Mexico (Orfeon-Videovox), Peru (FTA), Portugal (Vadeca), Uruguay (APSA), Venezuela (Suramericana).
Groove, see RCA.
Guarani, see Mangione & Filhos.
Harvest, see Odeon.
Heliodor, see Phonogram.
I E M, see Odeon.
Imperial, see Odeon.
Importa/Som, see RGE/Fermata.
Inspiracao, see CBS.
International, see RCA.
Itamaraty, see Companhia Ind'l de Discos.
Joias Musicais, see Mangione & Filhos.
M G M, see Phonogram.

International Music-Record Section

BRAZIL

Magic Music, see Companhia Ind'l de Discos.
Mangione & Filhos, Rua do Ouvidor 183, 1st fl., Suites 13-19, 20000 Rio de Janeiro ZC-00. Tel: 242-3223/3698. Cable: EDIMANGIONE. Pres.: Estevam Sciangula Mangione; Gen. Mgr.: Angela M. Correa Espinosa; Sales Mgr.: Ubaldo S. Mangione; PR: Estavao Salvador S. Mangione.
Labels: (Owned) Disc-Teste, Guarani, Joias Musicais, Red Lips.
Maraca, see CBS.
Marcus Pereira, see Tapecar.
Mercury, see Phonogram.
Musicolor, see Gravacoes Eletricas.
News, see Som Industria & Comercio.
Nova Music Ltda., Av. Princesa Isabel 323/302, Rio de Janeiro. Tel: 255-3354.
Labels: (Owned) Blue Foot, RBR; (represented) Hebra (Belgium), Killroy (Netherlands), Up (Belgium).
Odeon SA (Industrias Eletricas & Musicais Fabrica), Rua Evaristo da Veiga 20, 20000 Rio de Janeiro. Tel: 252-8032. Cable: TURNTABLE. Mng. Dir.: Rolf Dihlmann; Mktg. Mgr.: Moacyr M. Machado; Sales Mgr.: Roberto Augusto; A&R Mgr.: Milton Miranda; Int'l A&R Mgr.: Jose de Sa; Export & Promo. Mgr.: David Franco.
Labels: (Owned) Angel, Capitol EMI, Harvest, Imperial, Odeon, Parlophone; (represented) ABC (USA), A&M (USA), Apple (UK), Capitol (USA), Dark Horse (USA), Decca (UK), Deram (UK), Harvest (UK), London (UK), MAM (UK), Ode (USA), Pathe (France), Probe (USA), Purple (UK), Threshold (UK).
Int'l rep.: Worldwide (EMI group).
Okeh, see CBS.
One Way Producoes & Eds. Musicais, see Top Tape.
Padrao Distribuicao de Fonogramas Ltda., Sao Francisco Xavier 961, 20000 Rio de Janeiro. Tel: 264-4902, 254-4212.
Labels: (Owned) Emblema, Equipe, Spot; (represented) Alshire Int'l (USA), Arrowtabs (UK), Belter (Spain), Vox (USA).
Int'l reps.: Spain (Belter), USA (Tangerine).
Parlophone, see Odeon.
Peralta, see RGE/Fermata.
Philips, see Phonogram.
Phonogram (Companhia Brasileira de Discos), Av. Rio Branco 311, 4th fl., Rio de Janeiro. Pres.: Manuel Pio Correa; Gen. Mgr.: Andre Midani; Sales Mgr.: Heleno de Oliveira; Ind'l Mgr.: Leon Vogels.
Branch: Sao Paulo, Av. Nove de Julho 3766, Jardim, America. Tel: 81-7667, 81-9883. Mgr.: Peter Klam.
Labels: (Owned) Archiv, DG, Elenco, Festa, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyfar, Sinter, Verve; (represented) Agape, Air, Bethlehem, Big Tree, Blue Rock, BluesTime, Blue Valley, Bridges, Bronze, Bus Stop, Cetra, Charisma, Chrysalis, Cube, Federal, Festival, Flying Dutchman, GTO, Good Medicine, Heritage, Island group, King, Lion, Mpingo, Negram, Orfeon Videovox, Queen, People, Pride, RSO, Rocky Road, Romar, Shelter, State, Stormy Forest, Track, Trova, Vertigo.
Pick, see RGE/Fermata.
Pirate Rec. Inc., Caixa Postal 13030, 01000 Sao Paulo; Rua Parque da Fonte 194, 02345 Barro Branco, Sao Paulo. Tel: (011) 298-1197. Pres.: Malcolm Kigar.
Int'l branch: USA.
Labels: (Owned) Pirate; (represented) American Mutual Group, Anacrusis, Beegee, Chatham, Color World, Daran, Fleurette, Gem, Kajac, Loadstone/Open, MSI, Marullo, Music Designers, Narco, Quadrant, Smack, Spaceark, Sound, Tele, Waltner Ents, Whalebone, Windi (all USA), Gamma (Canada).
Plaza, see Companhia Ind'l de Discos.
Polydor, see Phonogram.
Polyfar, see Phonogram.
Premier, see RGE/Fermata.
R B R, see Nova Music.
R C A Eletronica Ltda., Rua Dona Veridiana 203, Sao Paulo. Tel: (011) 221-9155. Cable: BRARCA. Mng. Dir.: Adolfo Pino; Int'l A&R Mgr.: Helcio A. Carmo; Sales Mgr.: Oswaldo Gurzoni.
Labels: (Owned) Camden, Groove, International, RCA, Red Seal, Vic, Victor, Victrola; (distributed) Central Park, Som Livre; (represented) Alegre (USA), Ariola (Spain), Barclay (France), Erato (France), Fantasy (USA), Flying Dutchman (USA), Grunt (USA), Gryphon (USA), Mericana (USA), Midland Int'l (USA), Milestone (USA), Numero Uno (Italy), Phantom (USA), Pickwick (UK), Polar (Sweden), Prestige (USA), Ri-Fi (Italy), Riviera (France), Roulette (USA), TMI (USA), Tico (USA), Vanilla (Italy), Wooden Nickel (USA), Zafiro (Spain).
R G E/Fermata Ltda. (Discos), Rua do Triumfo 177, 01212 Sao Paulo. Tel: (011) 220-9480. Pres.: Enrique Lebendiger; Gen. Mgrs.: Yehuda Shapiro, Marcos Silva; A&R Dir.: Antonio Paladino; Sales Mgr.: Carlos Claro.
Int'l branches: Argentina, Chile, Mexico, USA.
Labels: (Owned) Fermata, Importa/Som, Peralta, Pick, Premier, RGE, Som/Maior, Young; (represented) Baal (Singapore), Carosello (Italy), DJM (UK), Famous group (USA), GNP Crescendo (USA), Inmus (Germany), PPX (USA), Ranwood (USA).
Red Lips, see Magione & Filhos.
Red Seal, see RCA.
Rosicler, see Gravacoes Chantecler.
Sabia, see Som Industria & Comercio.
Saci, see Som Industria & Comercio.
Scramble, see Gravacoes Chantecler.
Sertanejo, see Gravacoes Chantecler.
Sigem (Sistema Globo de Edicoes Musicais), Av. Borges de Medeiros 2331, Rio de Janeiro. Tel: (021) 246-2931/9357/9123. Cable: TEVEGLOBO. Telex: 31-477. Gen. Pres.: Bruno Quaino.
Int'l branch: France.
Label: (Owned) Sigem; (represented) Belsize Prod'ns (UK), Carolsello (Italy), Fonit-Cetra (Italy), Motors (France), Trema (France), Spot (France).
Sinter, see Phonogram.
Som Industria & Comercio SA, Rua dos Gusmoes 235, 01212 Sao Paulo. Tel: (011) 221-7855. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Czasznik; Sales Mgr.: Rosvaldo Cury; Int'l Mgr.: Olavo A. Bianco.
Labels: (Owned) AMC, Anchor, Beverly, Copacabana, Sabia, Saci, Som; (distributed) Cash 8ox, Charger, News, Underground; (represented) AZ (France), Arcade (Belgium), Avenue (UK), Cannon (Belgium), Delphine (France), Ember (UK), Enja (Germany), Love (Finland), PPX (USA), Project 3 (USA), Rainbow (UK), Saga (UK), Satril (UK), Spark (UK), Stereo Dimension (USA), United Artists (USA), Vanguard (USA), Vogue (France).
Int'l reps.: Argentina (Disfal), Austria (Teldec), Benelux (Vogue), Central America (Dicesa), Chile (Disfal), Colombia (Fuentes), France (Vogue), Germany (Teldec), Japan (Global), Paraguay (Disfal), Peru (Virrey), Portugal (Radio Triunfo), Spain (Columbia), Switzerland (Vogue), Uruguay (Disfal), Venezuela (Palacio de la Musica).
Som Livre, see RCA.
Som/Maior, see RGE/Fermata.
Sosamba, see Tapecar.
Spot, see Padrao.
Square, see Companhia Ind'l de Discos.
Strawberry, see Gravacoes Eletricas.
T C, see Tapecar.
Tapecar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro. Tel: 260-5282. Cable: TAPEGRAVA. Pres. & Dir.: Manuel V. Camero; Gen. Mgr.: Fernando Neves; Sales Mgr.: Helio Soares.
Labels: (Owned) Sosamba, TC, Tapecar; (distributed) Marcus Pereira; (represented) Buddah (USA), Damil (UK), Everest (USA), Mainstream (USA), Playboy (USA).
Top Tape Musica Ltda., Rua Alice 97, Laranjeiras, 20000 Rio de Janeiro ZC-01. Tel: 285-2664, 265-5820, 245-2986. Cable: MUSITOP.
Labels: (Owned) One Way Producoes & Eds. Musicais; (distributed) AESEG; (represented) Accion (Spain), Artia (Czechoslovakia), Avco (USA), Avenue of America (Canada), Blue Rock (USA), Brunswick (USA), CTI (USA), Carabine (France), Eurovox (Belgium), Finger (Germany), GRT (USA), Glades (USA), Motown group (USA), Perception (USA).
Int'l reps.: Argentina (RCA), Portugal (Imavox).
Tropicana, see CBS.
Underground, see Som Industria & Comercio.
Unison-Gravacoes Comercio de Discos Ltda., Rua Joazeiro 249, Sao Paulo. Tel: 62-8405.
Verve, see Phonogram.
Vic, see RCA.
Victor, see RCA.
Victrola, see RCA.
Young, see RGE/Fermata.

● independent record producer

Hara Int'l Musica & Filmes Ltda., Av. Nilo Pecanha 50, Grupo 2108, Rio de Janeiro ZC-P. Tel: 252-0474. Gen. Mgr. & Prod'r: Nilo Santos Pinto; Prod'r: Nilo Sergio.
Label credits: Formula 1, Musidisc, Oxala, Studio Hara.
Pirate Prod'ns Inc., Caixa Postal 13030; 01000 Sao Paulo; Rua Parque da Fonte 194, 02345 Barro Branco, Sao Paulo. Tel: (011) 298-1197. Pres.: Malcolm Kigar.
Int'l branch: USA.
Label credits: Murta, Polydisc.
Scorpius Producoes Ltda., Av. Princesa Isabel 323/302, Rio de Janeiro. Tel: 255-3354.
Label credits: Blue Foot, One Way, RBR.

● music publishers

Alvorada (Grupo Ed.), Rua dos Gusmoes 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Alfio Moretto; Gen. Mgr.: Adiel Macedo de Carvalho.
Affiliates: Ed. Alvorada Ltda. (SBACEM), Ed. Clave Musical Ltda. (UBC), Meridional Eds. Musicais Ltda. (SICAM), Ed. 7 Notas Musicais Ltda. (SADEMBRA).
Int'l firms represented: Hansa (Germany), Tremplin (France), United Artists (USA).
Balaio Ltda. (Ed. Musical), see Sigem.
Bela Musi (Ed.), see Top Tape.
Betina Edicoes & Promocoes Ltda., see CID.
C I D Edicoes & Promocoes Ltda. (UBC/ASCAP), Rua 29 de Julho 152, Rio de Janeiro ZC-24. Tel: 260-7922. Cable: CIDISCOS. Gen. Mgr.: H. Gandelman.
Affiliate: Betina Edicoes & Promocoes Ltda. (SICAM/BMI).
Campeao (Ed.), see Falcao.
Carioca Ed. Musical Ltda. (SBACEM), Rua Aurora 974-8, 01209 Sao Paulo. Tel: (011) 221-3311. Cable: CONTALDISCOS. Telex: 1122329. Pres.: Alberto Jackson Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Mktg. Mgr.: Wilson Rodrigues Poso; Publ'g Co-ord.: Alexandre de Mello Bellezzo.
Catavento Ltda. (Ed. Musical), see Sigem.
Clave Musical Ltda. (Ed.), see Alvorada.
Cobra (Ed.), see ITAIPU.
Copamusical Ltda. (Ed.), see Top Tape.
Duchess Ed. Musical Ltda., see MCA.
E L A M—Ed. Latino Americana de Musica Ltda., see Mundo Musical.
Embi (Ed. de Musica), Rua Teofilo Otoni, Rio de Janero ZC-GB. Tel: 243-6454.
Home office: USA, Peer-Southern Org.
Emblema Ed., see Equipe.
Equipe Producoes Musicais, Sao Francisco Xavier 961, 20000 Rio de Janeiro. Tel: 264-4902, 254-4212.
Affiliate: Emblema Ed.
Falcao Ed. (UBC), Rua Otavio Correia 202/102, Rio de Janeiro 20000. Tel: 246-7214. Pres.: Wilson F. Falcao; Gen. Mgr.: Ilka F. Brito.
Affiliate: Ed. Campeao (SBACEM).
Int'l firms represented: R. Barbey (Belgium), Beat (Italy).
Int'l reps.: Italy (Beat), Japan (Nicolme), Mexico (Panamusic), Portugal (Valentim de Carvalho), Venezuela (Orbe).
Ferman (Ed. Musical), see TC.
Fermata do Brasil Ltda. (UBC), Rua do Triumfo 177, 01212 Sao Paulo. Tel: (011) 220-9480. Pres.: Enrique Lebendiger. (Importer & Sheet Music Jobber).
Int'l reps: Switzerland (International Melodies Geneve), USA (Bendig).
Genial Ltda. (Ed.), see Mundo Musical.
Helo Ltda. (Ed. Musicais), see Intersong.
I T A I P U Ltd. (ASCAP), Av. Rio Branco 277, Rms. 1701/2, 20000 Rio de Janeiro. Tel: 242-7369, 222-5106. Cable: TURNTABLE. Mng. Dir.: Hans H. Paul Beugger; Gen. Mgr.: Romeo Nunes.
Affiliates: Ed. Cobra (SICAM), Eds. Marajoara Ltd. (SADEMBRA), Eds. Tapajos Ltd. (SICAM), Ed. Templo (SBACEM).
Int'l firms represented: EMI Publ'g Cos. (UK), Pathe Marconi (France), Red Bus (UK), Rondor (USA), La Voce del Padrone (Italy).
Int'l rep.: Worldwide (EMI group).
Intersong Ltda. (Eds.), Av. Rio Branco 277/710, Rio de Janeiro. Tel: 242-0964. Gen. Mgr.: Andre Midani.
Affiliates: Ed. Musicais Helo Ltda., Ed. Musicais Pergola Ltda., Pipoca, Ed. Musicais Saturno Ltda.
Int'l firms represented: Aberbach group, Chappell group, Intersong group, Kaskat, Edward B. Marks, Southern, 20th Century Music group.
Irmaos Vitale SA, Rua Franco Pinto 42, Sao Paulo.
Japeri (Ed. Musical), see TC.
Latino Ed. Musical Ltda. (SICAM), Rua Aurora 974-8, 01209 Sao Paulo. Tel: (011) 221-3311. Cable: CONTALDISCOS. Telex: 1122329. Pres.: Alberto Jackson Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Mktg. Mgr.: Wilson Rodrigues Poso; Publ'g Co-ord.: Alexandre de Mello Bellezzo.
Limark Control (Org.), see MCA.
Luciana Ltda. (Ed. Musical), see Sigem.
M C A do Brasil Ed. Musical Ltda., Rua Aurora 964, 01209 Sao Paulo. Tel: (011) 37-4704. Cable: EDITAMUS. Gen. Mgr.: Michel Butnariu.
Home office: USA.
Affiliates: Duchess Ed. Musical Ltda. (SADEMBRA), Org. Limark Control (SICAM), Musirama Ed. Musical Ltda. (SICAM), Top Chart Ed. Musical Ltda. (SICAM), Universal Ed. Musical Ltda. (SBACEM).
Int'l firms represented: Belwin Mills (USA), Big Pig (UK), Cat (UK), Groovy (UK), Leeds (USA), MAM (UK), Melanie (UK), Northern (USA), Shaftesbury (UK), Spanka (USA), Threshhold (UK).
Int'l rep.: Worldwide (MCA).
Mangione & Filhos, Rua do Ouvidor 183, 1st fl., Suites 13-19, 20000 Rio de Janeiro ZC-00. Tel: 242-3223/3698. Cable: EDIMANGIONE. Pres.: Estevam Sciangula Mangione; Gen. Mgr.: Angela M. Correa Espinosa; Sales Mgr.: Ubaldo S. Mangione; PR: Estevao Salvador S. Mangione.
Marajoara Ltd. (Eds.), see ITAIPU.
Meridional Eds. Musicais Ltda., see Alvorada.
Mundo Musical Ltda. (Ed.) (div. of CBS), Rua Visconde do Rio Branco 53, Rio de Janeiro ZC-58. Tel: 231-4040. Contact: H. Gandelman.
Affiliates: ELAM—Ed. Latino Americana de Musica Ltda., Ed. Genial Ltda., Ed. Sugar Music do Brazil.
Int'l firms represented: Big Sky, Blue Seas, Campbell Connelly, Colgems, Doors, Dwarf, Four Star, Fourth Floor, Jac, Lowery group, Prophet, Screen Gems/Columbia, Stonebridge, Sunbeam, Tree group, Valando (all USA).
Int'l rep.: Worldwide (CBS group).
Musicolor Ed. Musical Ltda. (SADEMBRA), Rua Aurora 974-8, 01209 Sao Paulo. Tel: (011) 221-3311. Cable: CONTALDISCOS. Telex: 1122329. Pres.: Alberto Jackson Byington Neto: Gen. Mgr.: Miguel Gomez Campodarve; Mktg. Mgr.: Wilson Rodrigues Poso; Publ'g Co-ord.: Alexandre de Mello Bellezzo.
Musirama Ed. Musical Ltda., see MCA.
Nova Music Ltda., Av. Princesa Isabel 323/302, Rio de Janeiro. Tel: 255-3354.
Int'l firms represented: Eddie Barclay (France), Benelux (Netherlands), Getaway (UK), Roland Kluger (Belgium), F. Leibovitz (France), New Music (Belgium), Paledi (France), Rhinoceros (France), Syrinx (France).
Novo Rumo Ltda. (Ed. Musical), see Sigem.
Pergola Ltda. (Ed. Musicais), see Intersong.
Pipoca, see Intersong.
R C A Ltda. (Ed. Musical), see Victor.
R C A Jaguare Ltda. (Ed. Musical), see Victor.
R C A Leme Ltda. (Ed. Musical), see Victor.
Saturno Ltda. (Ed. Musicais), see Intersong.
7 Notas Musicais Ltda. (Ed.), see Alvorada.
Shark Music (SICAM), Caixa Postal 13030, 01000 Sao Paulo; Rua Parque da Fonte 194, 02345 Barro Branco, Sao Paulo. Tel: (011) 298-1197. Pres.: Malcolm Kigar.
Int'l branch: USA.
Int'l firms represented: Art in Space, Birthright, Bodi, Chinwah Songs, Dirty Martha, Early Bird, Edwood, Good Luvin, Gudi, House of Talley, Lantana, Marullo, Mid-America, Music Designers, New Chatham, James P. O'Brock & Boot, Provo, Shelview, Spaceark, George W. Stith, Stonebass, Tall Corn, Vibration, Whalebone (all USA).
Sigem (Sistema Globo de Edicoes Musicais), Av. Borges de Medeiros 2331, Rio de Janeiro. Tel: (021) 246-2931/9357/9123. Cable: TEVEGLOBO. Telex: 31-477. Gen. Pres.: Bruno Quaino.
Int'l branches: Argentina (Trompos), France, USA.
Affiliates: Ed. Musical Balaio Ltda. (SICAM), Ed. Musical Catavento Ltda. (SBACEM), Ed. Musical Luciana Ltda. (UBC), Ed. Musical Novo Rumo Ltda. (SBAT/SADEMBRA).
Int'l firms represented: Belsize (UK), Bregman, Vocco & Conn (USA), Curci (Italy), Walt Disney (USA), Francis Dreyfus (France), Fox Fanfare (USA), Kuptillo (USA), Match (France), Neighborhood (USA), 20th Century (USA).
Int'l reps.: France (Francis Dreyfus), Italy (Ariston).
Studio Hara Eds. Musicais Ltda. (UBC), Av. Nilo Pecanha 50, Grupo 2108, Rio de Janeiro. Tel: 232-3805. Dir.: Nilo Santos Pinto; Gen. Mgr.: Ruth de Castro Savaget.
Sugar Music do Brasil (Ed.), see Mundo Musical.
T C Ltda. (Ed. Musical) (SICAM), Rua Aguiar Moreira 639, Rio de Janeiro. Tel: 260-4065. Dir.: Manuel V. Camero; Gen. Mgr.: Waldomira Oliveira.
Affiliates: Ed. Musical Ferman (SBACEM), Ed. Musical Japeri (UBC), Ed. Musical Tapecar (SADEMBRA).

Tapajos Ltd. (Eds.), see ITAIPU.
Tapecar (Ed. Musical), see TC.
Templo (Ed), see ITAIPU.
Top Chart Ed. Musical Ltda., see MCA.
Top Tape Musica Ltda. (UBC), Rua Alice 97, Laranjeiras, 20000 Rio de Janeiro ZC-01. Tel: 285-2664, 265-5820, 245-2986. Cable: MUSITOP.
Affiliates: Ed. Bela Musi (SBACEM), Ed. Copamusical Ltda. (SICAM).
Int'l firms represented: Blue Rock (USA), Eurovox group (Belgium), Jobete (USA).
Tres Sininhos Ed. Musical Ltda. (UBC), Rua Aurora 974-8, 01209 Sao Paulo. Tel: (011) 221-3311. Cable: CONTALDISCOS. Telex: 112239. Pres.: Alberto Jackson Byington Neto: Gen. Mgr.: Miguel Gomez Campodarve; Mktg. Mgr.: Wilson Rodriguez Poso; Publ'g Co-ord.: Alexandre de Mello Bellezzo.
Unison Eds. Ltda., Joazeiro 249, Sao Paulo. Tel: 62-8405.
Universal Ed. Musical Ltda., see MCA.
Victor Ltda. (Ed. Musical) (UBC), Rua Dona Veridiana 203, 4th fl., 01000 Sao Paulo. Tel: 221-9155. Cable: BRARCA. Mng. Dir.: Adolfo Pino; Gen. Mgr.: Henrique Castaldello.
Affiliates: Ed. Musical RCA Ltda. (SADEMBRA), Ed. Musical RCA Jaguare Ltda. (SICAM), Ed. Musical RCA Leme Ltda. (SBACEM).
Int'l firms represented: Associated (Australia), Big Seven (USA), EDIM (Mexico), Gesternte (Netherlands), Ivan Mogull (USA), RCA (Germany, France, Italy, Spain), Relay (Argentina), Sunbury (UK), Sunbury/Dunbar (Canada, USA).
Int'l reps.: Argentina (Relay), Australia (Associated), Canada (Sunbury/Dunbar), France (RCA), Germany (RCA) Italy (RCA), Mexico (EDIM), Peru (Prodemsa), Portugal (Telectra), Spain (RCA), UK (Sunbury), USA (Sunbury/Dunbar), Venezuela (Universal).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A D D A F (Associacao Defensora dos Direitos Artisticos & Fonomecanicos), Rua Visconde Inhauma 167, Rio de Janeiro. Tel: 23-1693.
Associacao Brasileira dos Produtores de Fonogramas (Brazilian Phonographic Ass'n), Rua Sao Jose 90, Rms. 1406/10, Rio de Janeiro. Tel: (021) 252-0145. Pres.: Alberto Byington Nato.
Museu Villa-Lobos, Palacio da Cultura, Rua da Imprensa 16, Rms. 911-913, 20000 Rio de Janeiro ZC-P. Tel: 222-2917.
S B A T (Sociedade Brasileira de Autores Teatrais), Rua da Quitanda 194, 10th fl., Rio de Janeiro. Tel: 223-8636, 243-0216. (Represents the interests of BMI & SESAC).

DESIGN & ARTWORK

Lidervideo Comunicacao Audiovisual SA, Rua da Assembleia 58, Rio de Janeiro.

DIRECT-MAIL SERVICE

Odeon SA (Industrias Eletricas & Musicais Fabrica), Rua Evaristo da Veiga 20, 20000 Rio de Janeiro. Tel: 252-8032. Cable: TURNTA8LE. Mng. Dir.: Rolf Dihlmann; Factory Mgr.: Hamilton Santos.

LICENSING ORGANIZATIONS, MUSIC

S A D E M 8 R A, Rua 8uenos Aires 58-A, Rio de Janeiro. Tel: 52-9630.
S B A C E M (Sociedade Brasileira de Autores, Compositores & Editores de Musica), Rua 8uenos Aires 58, Rio de Janeiro. Tel: 23-1935.
S I A E, Rua Evaristo da Veiga 35, Rio de Janeiro. Tel: 222-7219. (Mechanical rights only).
S I C A M (Sociedade Independente de Compositores & Autores Musicais), Largo Paissandu 51, 8th, 10th, 11th & 16th fls., 01034 Sao Paulo. Tel: 33-2794. Cable: MUSAUTORES. Council Admin. Pres.: Adilson Teixeira de Godoi. (Mechanical & performing rights).
U B C (Uniao Brasileira de Compositores), Rua Visconde Inhauma 134, Rio de Janeiro. Tel: 23-1693.

PLATING, PROCESSING & PRESSING PLANTS

Companhia Ind'l de Discos, Rua 7 de Marco 331, Bonsucesso, Rio de Janeiro ZC-24. Tel: (021) 260-7922. Pres.: Hermann Zuckermann; VP Mktg.: Harry Zuckermann; VP Ind'l: Rodolfo Zuckermann.
Gravacoes Eletricas SA, Av. do Estado 4667, 01515 Sao Paulo. Tel: (011) 279-0115. Cable: CONTALDISCOS. Telex: 1122329. Pres.: Alberto Jackson Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Antonio de Padua Zamboni. (Pressing only)
Odeon SA (Industrias Eletricas & Musicais Fabrica), Rua Evaristo da Veiga 20, 20000 Rio de Janeiro. Tel: 252-8032. Cable: TURNTABLE. Mng. Dir.: Rolf Dihlmann; Factory Mgr.: Hamilton Santos.
Phonogram (Companhia Brasileira de Discos), Estrada das Furnas 1467, Rio de Janeiro. (Pressing only)
Som Industria & Comercio SA, Rua Eugenia S. Vitale 173, San Bernardo do Campo. Tel: 457-2299. Cable: SOMDISCOS. Plant Mgr.: Gunter Czasznik; Technical Mgr.: Joao F. Blumenschein; Sales Mgr.: Roque Faga.
Tapecar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro. Tel: 260-5282. Cable: TAPEGRAVA. Pres.: Manuel V. Camero; Gen. Mgr.: Fernando Neves; Sales Mgr.: Helio Soares.

TAPE CUSTOM DUPLICATORS

A P G Eletronica SA, Caixa Postal 8458, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721. Cable: TAPEGRAVA. Pres.: Alberto Pittigliani; VP & Gen. Mgr.: Sebastiao R. Bastos.
Audio: 8-tr. & cassette.
Lidervideo Comunicacao Audiovisual SA, Rua da Assembleia 58, Rio de Janeiro.
Som Industria & Comercio SA, Rua Eugenia S. Vitale 173, San Bernardo do Campo. Tel: 457-2299. Cable: SOMDISCOS. Plant Mgr.: Gunter Czasznik; Technical Mgr.: Joao F. Blumenschein; Sales Mgr.: Roque Faga.
Audio: Cassette.
Tapecar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro. Tel: 260-5282. Cable: TAPEGRAVA. Pres.: Manuel V. Camero; Gen. Mgr.: Fernando Neves; Sales Mgr.: Helio Soares.
Audio: 8-tr. & cassette.
Unison-Gravacoes & Comercio de Discos Ltda., Rua Joazeiro 249, Sao Paulo. Tel: 62-8405.

● supplies

EMPTY CARTRIDGES, CASSETTES, REELS

A P G Eletronica SA, Caixa Postal 8458, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721. Cable: TAPEGRAVA. Pres.: Alberto Pittigliani; Dir. & Gen. Mgr.: Sebastiao R. Bastos.
Audio: 8-tr. & cassette.

ENVELOPES & MAILERS

C B S Ltda. (Grafica), Rua Sande 559, Vila Leopoldina, Sao Paulo. Tel: 260-0043. Mgr.: Evandro Ribeiro.

JACKETS & SLEEVES

C B S Ltda. (Grafica), Rua Sande 559, Vila Leopoldina, Sao Paulo. Tel: 260-0043. Mgr.: Evandro Ribeiro.
Som Industria & Comercio SA, Rua dos Gusmoes 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Czasznik; Sales Mgr.: Rosvaldo Cury. (Sleeves only)

LABELS

C B S Ltda. (Grafica), Rua Sande 559, Vila Leopoldina, Sao Paulo. Tel: 260-0043. Mgr.: Evendro Ribeiro.

POLYETHYLENE BAGS

Som Industria & Comercio SA, Rua dos Gusmoes 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Czasznik; Sales Mgr.: Rosvaldo Cury.

TAPE, RAW & BLANK LOADED

A P G Eletronica SA, Caixa Postal 8458, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721. Cable: TAPEGRAVA. Pres.: Alberto Pittigliani; Dir. & Gen. Mgr.: Sebastiao R. Bastos.
Audio: 8-tr. & cassette.
Som Industria & Comercio SA, Rua dos Gusmoes 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Czasznik; Sales Mgr.: Rosvaldo Cury. (Blank only)
Audio: Cassette.
Brand name: Beverly

PROFESSIONAL TAPE SUPPLIES

A P G Electronica SA, Caixa Postal 8458, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721. Cable: TAPEGRAVA. Pres.: Alberto Pittigliani; Dir. & Gen. Mgr.: Sebastiao R. Bastos.
Product: Cassette leader tape.

● accessories manufacturer

Som Industria & Comercio SA, Rua dos Gusmoes 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Czasznik; Sales Mgr.: Rosvaldo Cury.
Product: Cleaners, cloths & brushes, needles.

BULGARIA

Population: 8,601,000.
Rate of exchange: $1 (US) = 2.86 leva.
Per capita income: $1,620
Holidays: January 1, May 1, 2 (Labor Day), May 24 (Education Day), September 9, 10 (National Day), November 7 (October Revolution), Dec. 31.
Records, record blanks & pre-recorded media imported from USA: 1974—$19,415.
Records exported to USA: 1974—3,177 units; $4,002. 1973—2,190 units, $1,592.

● record & tape manufacturers / distributors / importers

Balkanton Rec., Haydoushka Polyana St., Sofia 12. Tel: 52-54-51, 52-31-96.
Int'l reps.: Canada (Archambault), France (Harmonia Mundi), Italy (Fonit-Cetra), Spain (Edigsa), USA (Monitor).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

National Committee of the Int'l Music Council, c/o Bulgarian Composers' Union, 2 ul Ivan Vazov, Sofia.
Union of Bulgarian Composers, 2 ul Ivan Vazov, Sofia. Cable: COMPOSITORI.
Union of Musicians in Bulgaria, Alabin 52, Sofia.

PRESSING PLANT

Balkanton Rec., Haydoushka Polyana St., Sofia 12. Tel: 52-54-51, 52-31-96.

CANADA

Population: 22,737,000.
Rate of exchange: $1 (US) = $.99. (Canadian).
Per capita income: $6,358.
No. of homes with record players: 4,532,000.
Holidays: January 1, Good Friday, Easter Monday, May 22 (Victoria's Day), July 1 (Dominion Day), Labor Day (first Monday in September), Thanksgiving (second Monday in October), November 11 (Remembrance Day), Dec. 25, and traditional Christian holidays.

RECORDS:

Records manufactured for domestic & export sale: LP's 1974—40,819,290 units; 1973—38,205,546 units. Singles 1974—18,584,116 units; 1973—18,670,611 units.
Records sold domestically: LP's & singles 1974—$92,717,731; 1973—$73,603,067.
Records imported from USA (factory value): 1974—7,381,054 units, $7,466,000; 1973—4,589,332 units, $4,684,000.
Records exported to USA (factory value): 1974—649,602 units, $506,669; 1973—877,934 units, $751,000.
Records imported from countries other than USA (factory value: 1974—1,742,907 units, $2,896,000; 1973—1,459,467 units, $2,346,000.
Records exported to countries other than USA (factory value): 1974—1,671,243 units, $945,000; 1973—2,022,104 units, $1,038,000.
Average retail price per record: LP's—$7.29; singles—$1.29.
Stereo sales: 99% of total.
Record club sales: 6-8% of total.
Discounting: Frequent.
Type of distribution: Canadian distribution is along the same lines as in the USA, with rack jobbers accounting for about 70% of the business in large cities and virtually 100% in the secondary markets. Manufacturer-to-retailer distribution does occur with large record store chains.
Type of promotion: The government's 30% Canadian content ruling for radio continues to give Canadian music an added promotion boost. Television is dominated by MOR music shows. Press coverage is poor but improving.

TAPE:

Market: Tape sales increased 25% over 1973.
Pre-recorded tape sold domestically: 1974—$39,048,425; 1973—$31,565,302.
Average retail price per tape: Cartridge, cassette & open reel—$7.98.

RADIO STATIONS:

No. of stations: Commercial—325; government—115 (355 AM, 85 FM).
Comment: A majority of stations run an MOR format. It accounts for approximately 50% of all music formats with Top 40 & rock accounting for about 25% and country, ethnic & talk another 25%.

TELEVISION STATIONS:

No. of channels: 98.
Comment: Programming is very similar to that in the USA but less commercial.

Martin Melhuish

● record & tape manufacturers

A B C/Dunhill, see RCA.
A & M Recs. of Canada Ltd., 120 Milner Ave., Units 1, 2, 3, Agincourt, Ont. Tel: (416) 291-4292. Telex: 06-219693. VP & Gen. Mgr.: Gerry Lacoursiere; Pop A&R: Pete Beauchamp; Nat'l Sales Mgr.: Joe Summers; Nat'l Promo. Mgr.: Doug Chappell; College Promo Mgr.: Colin MacDonald
Home office: USA.
Branches: Vancouver, B.C., 1112 E. 28 Ave. Postal Code: V5V 2P6. Tel: (604) 879-1229. Promo. Mgr.: Bruce Bissell—Scarborough, Ont., 1149 Bellamy Rd. N. Postal Code: M1H 1H7. Tel: (416) 438-6596. Mgr.: Bill Meehan—Dorval, P.Q., 2065 Chartier Ave. Postal Code: H9P 1H3. Tel: (514) 636-9741. Telex: 05-821659. Mgr: Colin Cross.
Labels: (Owned) A&M; (distributed) Casino, Daffodil, Dark Horse, Haida, Ode, Penny Farthing, Square.
Int'l reps.: See listing in USA
A V I, see Quality.
Abkco (tapes only), see London.
Able, see London.
Ace of Clubs, see London.
Ace of Diamonds, see London
Alfred, see Canadian Music.
Alligator, see Musimart.
All Platinum, see Polydor.
Alouette, see Archambault.
Altone (tapes only), see Musimart.
American Century see Brian Millan.
Ampersand, see World.
Ampex Music of Canada, 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 453-3100. Telex: 06-97627. A&R Dir.

International Music-Record Section

CANADA

& Nat'l Sales & Promo. Mgr.: John Dee Driscoll; Nat'l Mktg. Mgr.: J.R. Pariselli.
Branch: Dorval, P.Q., 681 Lepine Ave. Postal Code: H9P 1G3. Tel: (514) 636-4843.
Labels: (Owned) Ampex; (distributed) Artco, Bravo, Canyon, Caprice, Caravan, Disney, Family Prod'ns, HiFi/Life, ILS Language, Jessup, Jubilee, Mainstream, Manitou, Periwinkle, Rocky Road, Rodeo, Sussex, Viva.

Anchor, see RCA.
Angel, see Capitol.
Apex, see MCA.
Apon, see Musimart.
Apple, see Capitol.
Aquarius Recs. of Canada, 354 Youville St., Montreal P.Q. H2Y 2C3. Tel: (514) 284-1001. Telex: 01-20678. Pres. & A&R Dir.: Terry Flood; VP: Dan Lazare; VP Pub. & Adv.: Bob Lemm; VP Promo.: Don Tarleton; Sec'y-Treas.: Jack Lazare. (Distributed by London).
Arabella, see Archambault.
Aragon, see London.
Archambault (Ed.) Inc., 500 St. Catherine St. E., Montreal, P.Q. H2L 2C6. Tel: (514) 849-6201. Cable: ARCHMUSIC. Gen. Mgr.: Rosaire Archambault; Prod'r: John Damant; Pub., Adv. & Promo. Mgr.: Celine Gravel.
Labels: (Owned) Alouette, Select; (distributed) Arabella, Assimil Language Courses, Le Chant du Monde, Festival, Musidisc, Pleiade, Studio SM, Vega.
Archiv, see Polydor.
Arc Sound Co. Ltd. (div. of Ahed Music Corp. Ltd.), 142 Sparks Ave., Toronto, Ont. M2H 2V9. Tel: (416) 499-5000.
Labels: (Owned) Arc, Gold Award, International Artists, Yorkville.
Argo, see London.
Arhoolie, see Canadian Music.
Arista, see Capitol.
Arpeggio, see RCA.
Artco, see Ampex.
A Small Rec. Co., see GRT.
Assimil Language Courses, see Archambault.
Asylum, see WEA.
Atco, see WEA.
Atlantic, see WEA.
Attarack, see Quality.
Attic Recs. Ltd., 350 Davenport Rd., Toronto, Ont. M5R 1K8. Tel: (416) 922-4114. Pres.: Alexander Mair; VP: Tom Williams. (Distributed by London)
Audat, see World.
Audio House, see Musimart.
Audio Treasury, see RCA.
Avanti Rec. Prod'ns Ltd., 3635 Ridgewood Ave., Montreal, P.Q. H3V 1B4. Tel: (514) 737-0557. Pres. & Gen. Mgr.: Van H. Petteway.
Labels: (Owned) Bonaventure, Montreal, Sass.
Avco, see Quality.
Axe, see September.
B B C, see Polydor.
B T M, see GRT.
Banff, see Rodeo & London.
Bang, see GRT.
Barclay (Les Disques), 2322 Sherbrooke E., Montreal, P.Q. H2K 1E5. Tel: (514) 524-3021. (Distributed by Polydor)
Home office: France.
Labels: (Owned) Barclay, Classic, Riviera.
Barnaby, see GRT.
Barry, see Quality.
Bearsville, see WEA.
Beaver, see Canadian Music.
Bec, see Trans Canada.
Belier, see Musimart.
Bellamy, see Marathon.
Beltona, see London.
BerandolRecs., 11 St. Joseph St., Toronto, Ont. M4Y 1J8. Tel: (416) 924-8121. Pres.: Ralph Cruickshank.
Berlitz, see Musimart.
Big Tree, see WEA.
Birchmount, see Quality.
Black Forum, see Motown.
Black Jazz, see London.
Black & White, see RCA.
Bluebird, see RCA.
Blue Candle, see RCA.
Blue Labor, see Musimart.
Blue Note, see UA.
Blues Classics, see Canadian Music.
Blue Sky, see Columbia.
Bluestime, see RCA.
Bluesway, see RCA.
Blue Thumb, see Quality.
Bob Thiele Music, see RCA.
Bonanza, see Trans Canada.
Bonaventure, see Avanti.
Boo, see Rebel.
Boot Recs. Ltd., 1343 Matheson Blvd. W., Mississauga, Ont. L4W 1R1. Tel: (416) 625-2676. Pres.: Jury Krytiuk; VP: Tom Connors.
Int'l branch: USA.
Labels: (Owned) Boot (dist. by London), Boot Master Concert Series, Cynda (dist. by London), Generation, Summus; (distributed) Creole, Damon, Dolphin, Federal, Hawk, Hit, Invicta, JMI, Kilroy, Mustard, Palette, Play, Release, Solo, Soul Prod'ns, Stoneway, Telstar, Wide World, Wien Musikproduktion
Boot Master Concert Series, see Boot.
Bravo, see Ampex.
Bronco, see Circle C.
Brunswick, see GRT.
Brut, see Quality.
Buckboard, see Musimart.
Buddah, see Quality.
Buffalo, see Calart.
C B S, see Columbia.
C S P Prod'ns Ltd., 10 Plymouth St., Winnipeg, Man. R2X 2V7. Tel: (204) 633-4106. Mgr.: R.L. Lauze.
Label: (Owned) CSP.
C T I Recs. of Canada Ltd., 2372 46 Ave., Lachine, P.Q. H8T 2P3. Tel: (514) 636-8700.
Home office: USA, Creed Taylor Inc.
Labels: (Owned) CTI, Kudu, Salvation, Three Brothers.
C T L, see World.
Cabot, see Musimart.
Cadet, see GRT.
Cadet/Concept, see GRT.
Calart Rec'g Studios Ltd., PO Box 1262, Regina, Sask. S4P 3B8. Tel: (306) 523-6694. Pres. & Mgr.: W.E. Brown; Sec'y-Treas.: K.P. Brown.
Labels: (Owned) Buffalo, Calart, Soundaround.
Camden, see RCA.
Campus, see Trans Canada.
Canaan, see Word.
Canada Int'l, see RCA.
Canadian Budget, see GRT.
Canadian Cavalcade, see Rodeo.
Canadian Music Sales Corp. Ltd., 58 Advance Rd., Toronto, Ont. M8L 2T8 Tel: (416) 239-2361. Cable: MUSIOSALES. Owner & Pres.: D.E. Chesebrough.
Labels: (Owned) Dominion (distributed by London), Beaver; (distributed) Alfred, Arhoolie, Blues Classics, Classic Eds., Classic Jazz, Delmark, De Wolfe, Edmonton, Fidelity Sound, Music Minus One, Old Timey, Proscenium, Raglan, Rejoice, UTC, Yazoo.
Can-Base Prod'ns Ltd., 1234 W. Sixth Ave., Vancouver, B.C. V6H 1A5. Tel: (604) 736-7207. VP A&R: Mike Flicker; Classical A&R: Rolf Hennemann; Nat'l Sales & Promo. Mgr.: Shelly Siegel.
Branch: Toronto, Ont., 1 Maribeth Ave. Postal Code: M4Y 1A7. Tel: (416) 920-3387. Promo. Rep.: R. Vanderlip.
Labels: (Owned) Hellroaring, Mushroom.
Int'l rep.: USA (Island).
Candide, see Musimart.
Canyon, see Ampex.
Caparo, see Trans Canada.
Capitol Recs.-EMI of Canada Ltd., 3109 American Dr., Malton, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. Pres.: A. Gosewich; VP & Controller: M. Perlman; Gen. Mgr. Retail: B.T. Josling; A&R Dir.: P. White; Nat'l Sales Mgr.: R.H. Rowe; Mktg. Dir.: J.D. Evans; Nat'l Promo. Mgr.: W. Bannon; Nat'l Adv. Mgr.: R.J. Legault; Prod. Mgr.: M. Zurba; Opns. Dir.: J. Apsitis; Artist Relations: G. Thorpe.
Branches: Calgary, Alta., 519 Manitou Rd. SE, Postal Code: T2G 4C2. Tel: (403) 287-0823. Reg'l Mgr.: A. Andruchow—**Vancouver, B.C.,** Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667. Sales Rep.: K. McKissock; Promo.: N. Dalziel—**Dorval, P.Q.,** 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-6723. Reg'l Mgr.: W. Rotari.
Labels: (Owned) Capitol, Angel, Capitol Int'l, EMI, Melodiya/Angel, Muse, Pathe, Seraphim; (distributed) Apple, Arista, GRC, Harvest, Haven, UA group, Vanguard.
Caprice, see Rodeo, London & Ampex.
Capricorn, see WEA.
Caravan, see Ampex.
Carnaval, see MCA.
Casablanca, see Quality.
Cascade, see World.
Casino Recs. Ltd., PO Box 94519, Richmond, B.C. V6Y 2V6. Tel: (604) 688-7438. Pres. & Promo. Mgr.: Ray Pettinger; A&R Dir.: Claire Lawrence. (Distributed by A&M)
Catalogne, see Trans Canada.
Celebration, see Quality.
Celtic, see London & Rodeo.
Century, see Word.
Chalice, see GRT.
Le Chant du Monde, see Archambault.
Charity, see Rada.
Charisma, see GRT & Quality.
Checker, see GRT.
Chelsea, see Quality.
Chess, see GRT.
Chrysalis, see WEA.
Cinnamon, see London.
Circa, see Rada.
Circle C Prod'ns Ltd., PO Box 6, Ajax, Ont. L1S 3C2. Tel: (416) 683-4860. Pres.: F.C. Bud Crosgrey; VP: Joel Cohen.
Label: (Owned) Bronco.
Claridge, see Polydor.
Classic, see Barclay.
Classic Eds., see Canadian Music.
Classic Jazz, see Musimart & Canadian Music.
Classic 1 + 1, see Polydor.
Cogito, see Sonogram.
Colgems, see RCA.
Columbia Recs. of Canada Ltd., 1121 Leslie St., Don Mills, Ont. M3C 2J9. Tel: (416) 447-3311. Cable: COLRECORD. Pres.: T.M. Lynd; Exec. VP: J. Robertson; English A&R Dir.: R. Gallo; French A&R Dir.: J.J. Williams; Dist. Sales Dir.: A.V. Dunseith; Mdsg. Dir.: J. Rice; Promo. Dir.: C. Camilleri.
Branches: Calgary, Alta., 4624 Manitoba Rd. SE. Postal Code: T2G 4B8. Tel: (403) 287-1322. Mgr.: J. Davies—**Vancouver, B.C.,** 46 E. 69 Ave. Tel: (604) 327-0291. Mgr.: W. Bouvette—**St. Laurent, P.Q.,** 117 Montee de Liesse. Postal Code: H4S 1J4. Tel: (514) 342-2231. Mgr.: E. Tavernier.
Labels: (Owned) CBS, Columbia, Columbia Legacy Collection, Columbia Masterworks, Epic, Odyssey, Okeh; (distributed) Blue Sky, Douglas, Gamble, Golden Fleece, Great Western Gramophone, Immediate, Invictus, Kirshner, Monument, Mums, Philadelphia Int'l, Sound Stage 7, T-Neck, TSOP, Thunder, True North.
Contempo, see Polydor.
Contour, see Polydor.
Coral, see MCA.
Cotillion, see WEA.
Creole, see Boot.
Crossover, see London.
Curtom, see Quality.
Cynda, see Boot & London.
D G, see Polydor.
D J O, see Mellow Man.
Daffodil, see A&M.
Dakar, see GRT.
Damon Prod'n Ltd., 6844 76 Ave., Edmonton, Alta. T6B 0A8. Tel: (403) 465-1071. Telex: 037-3764. Pres., A&R & Prod'r: Garry L. McDonall; Sec'y-Treas.: Wallis Petruk. (Distributed by Boot)
Labels: (Owned) Damon, Mustard.
Danse, see Trans Canada.
Daran, see Mellow Man.
Dark Horse, see A&M
Dash, see RCA.
Debut, see Polydor.
De-Lite, see GRT.
Delmark, see Canadian Music.
Denali Recs. Ltd., 10310 102 Ave., Suite 401, Edmonton, Alta. T5J2X6. Tel: (403) 429-2586. Pres.: Doug Hutton; A&R: Bob Weinstein; Mktg.: Irv Shore; Office Mgr.: L.L. Shaw.
Deram, see London.
Deutsche Grammophon, see Polydor.
De Wolfe, see Canadian Music.
Le Diable Musicien, see Trans Canada.
Dial, see Polydor.
Dipper 7 Ents., 1414 Hillside Ave., Suite 101, Victoria, B.C. V8T 2B8. Tel: (604) 595-4738. Owner: Lou Jean Mollin.
Label: (Owned) Expo.
Discoman, see Sonogram.
DiscReet, see WEA.
Disney, see Ampex.
Dolphin, see Boot.
Dominion, see Canadian Music & London.
Doncaster, see Marathon.
Dorado Recs., 3817 W. 26 Ave., Vancouver, B.C. V6S 1P3. Tel: (604) 224-0850. Pres.: Rudi Peichert; A&R Dir.: Gregory Stewart; Sales & Promo. Mgr.: Len Brown (Distributed by Quality)
Dot, see Quality.
Douglas, see Columbia.
Duck Call, see Rebel.
Dynacom Communications Int'l, 2220 Halifax Dr., Suite 1214, Ottawa, Ont. K1G 2W7. Tel: (613) 731-2500. Gen. Mgr. & Adv., Sales & Promo. Dir.: Dave Leonard.
Branch: Montreal, P.Q., 2955 Fendall St. Postal Code: H3T 1N2. Tel: (514) 342-2500.
Labels: (Owned) Dynacom, Monticana.
Dynamic, see Quality.
Dynasty, see Musimart.
E A R, see Quality.
E C M, see Polydor.
E M I, see Capitol.
E S P, see Musimart.
Echanson, see London.
Edmonton, see Canadian Music.
Eglantine, see Trans Canada.
Elektra, see WEA.
Ember, see Quality.
Embryo, see WEA.
Empire, see Musimart.
Epic, see Columbia.
Equinox, see RCA.
Erato, see RCA.
Eurotone, see Musimart.
Event, see Polydor.
Everest, see Pickwick.
Evolution, see Quality.
Expo, see Dipper 7.
Fairmount, see Musimart.
Faith, see Praise.
Family Prod'ns, see Ampex & Quality.
Famous Charisma, see WEA.
Fantasy, see Musimart.
Fantasy (tapes only), see GRT.
Fantel, see Trans Canada.
Federal, see Boot.
Festival, see Archambault.
Festival of Hits, see Polydor.
Fidelity Sound, see Canadian Music.
Fleur, see Trans Canada.
Flying Dutchman, see RCA.
Flying Fish, see Musimart.
Fontana, see London.
Foxy Lady, see Mellow Man.
Franco, see Trans Canada.
Franklin, see Franklin Holdings.
Franklin Holdings Ltd. (Manitoba), 265 Portage Ave., No. 403, Winnipeg, Man. R3B 2B2. Tel: (204) 947-0092. Owners: Chad Allan, Frank Wiener; Pub. Mgr.: Jerry Kolt; Promo. Mgr.: John Esky.
Label: (Owned) Franklin.
Funkebec, see London.
Fun Time, see Rada.
G N P Crescendo, see MCA.
G P Prod., see Musimart.
G R C, see Capitol.
G R T of Canada Ltd., 3816 Victoria Park Ave., Willowdale, Ont. M2H 3H7. Tel: (416) 497-2340. Pres.: Ross B. Reynolds; Nat'l Sales Mgr.: Jim Corbett; Nat'l Promo. Mgr.: Jeff Burns; Ontario Promo. Mgr.: Dave Paget; Controller: Larry T. Dennis; Prod'n & Inventory Control: Norma McLellan.
Branches: Calgary, Alta., 820 16 Ave. SW. Postal Code: T2R 0S9. Tel: (403) 271-5475—**Montreal, P.Q.,** 59 W. St. James St., Suite 304. Tel: (514) 844-6657. Mgr.: Ken Dion.
Home office: USA.
Labels: (Owned) Cadet, Cadet/Concept, Checker, Chess, GRT, GRT Canadian Budget, GRT Country, Janus, (distributed) A Small Rec. Co., BTM, Bang, Barnaby, Brunswick, Chalice, Charisma, Dakar, De-Lite, Fantasy (tapes only), Granite, HardCore, Increase, Milestone (tapes only), Musidisc, Original Sounds, Passport, Pride, Roulette, Shadybrook, Sire, Soundbird, 20th Century, Westbound.
G T O, see RCA.
Gaiety Recs. Ltd., 55 S. Cumberland St., Thunder Bay, Ont. P7B 2T6. Tel: (807) 344-7963. Pres., A&R, Pub. & Promo.: Don Grashey; VP, A&R, Sales & Mktg. Mgr.: Charles Williams.
Galaxy Recs. & Tapes Ltd., 744 Polson Ave., Winnipeg, Man. R2X 1M2. Tel: (204) 589-1876. Owner: Alex Moodrey.
Gamble, see Columbia.
Gamma Recs. Ltd., 389 St. Paul St. W., Montreal, P.Q. H2Y

2A8. Tel: (514) 288-0242. Cable: GAMREC. Gen. Dir., A&R & Int'l: Daniel Lazare; Pres. & Sales & Mktg.: Jack Lazare; Promo. Dir.: Michel Corriveau.
Gateway, see Musimart.
Generation, see Boot.
Glades, see RCA.
Gold, see Van-Los.
Gold Award, see Arc Sound.
Golden, see London.
Golden Fleece, see Columbia.
Good Noise, see Polydor.
Gordy, see Motown.
Granite, see GRT.
Grateful Dead, see WEA.
Great Western Gramophone, see Columbia.
Grecan, see Rebel.
Groove Merchant, see Quality.
Grunt, see RCA.
Gryphon, see RCA.
Guitare, see Trans Canada.
Haida, see A&M.
HardCore—Owner: Ralph Murphy—see GRT
Harlem Hit Parade, see Pickwick.
Harvest, see Capitol.
Haven, see Capitol.
Hawk, see Boot.
Heart Warming, see Praise.
Heliodor, see Polydor.
Hellroaring, see Can-Base.
Hi, see London.
Hickory, see London.
HiFi/Life, see Ampex.
Hilltop, see Pickwick.
Hit, see Boot.
I L S Language, see Ampex.
Ice, see London.
Image VII, see Word.
Immediate, see Columbia
Impact, see Praise.
Impulse, see RCA.
Increase, see GRT.
Inedits/ORTF, see Polydor
Infomedia Communications Inc., 6937 Cote des Neiges, Montreal, P.Q. H3S 2B6. Tel: (514) 481-9066. Pres.: Mark D. Goldman; VP: Paul A. Rush. (Distributed by London)
Label: (Owned) Pumpkin.
International Artists, see Arc Sound.
Invicta, see Boot.
Invictus, see Columbia.
Island, see Quality.
J B M, see Trans Canada.
J M I, see Boot & London.
Janus, see GRT.
Janz, see Word.
Ja-Wes, see Mellow Man.
Jazz-Men, see Musimart.
Jessup, see Ampex.
Jubilee, see Ampex.
K-Tel Int'l, 1670 Inkster Blvd., Winnipeg, Man. R2X 2W8. Tel: (204) 633-8860. Telex: 07-587597.
Branch: Montreal, P.Q., 6665 St. James St. W. Tel: (514) 487-2382. Telex: 05-268800.
Home office: USA. (SEE ADVERTISEMENT)
Kama Sutra, see Quality.
Kanata, see Quality.
Kebec Disc, see Trans Canada.
Kerygma Recs. Ltd., 505 Dunsmuir St., Vancouver, B.C. V6B 1Y5. Tel: (604) 682-7556. Pres.: James Morrison; Exec. Prod'r, A&R, Sales & Mktg.: Rodney Booth; Prod'r: Leonard Lythgoe. (Distributed by Rada).
Labels: (Owned) Kerygma; (distributed) New Wine, Vintage.
Kilroy, see Boot.
Kirshner, see Columbia.
Konk, see RCA.
Kot'ai Music Inc., 6375 Sherbrooke W., Montreal, P.Q. H4B 1N1. Tel: (514) 481-0376. Pres.: Robert Nickford; VP: Alexander Sangovitch; Prod'rs: Bill Gagnon, Tony Roman, Ronnie Spector, Franke Marino. (Distributed by UA Recs. Ltd.)
Kudu, see CTI.
L T G Exchange, see RCA.
Lamb & Lion, see Word.
Laser, see Rada.
Lassoo, see Rada.
Legacy, see Rebel.
Legend, see Musimart.
Lero, see MCA.
Let's Sing, see Musimart.
Liberty, see UA.
Light, see Word.
Lirys, see Sonogram
Little David, see WEA.
London Recs. of Canada (1967) Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Cable: FULLRANGE. Telex: 05-826832. Pres.: F. C. Jamieson; VP: A. Koury; Nat'l Sales Mgr.: R. Riendeau; Prod. Exploitation Mgr.: K. Verdoni; Canadian Label Mgr.: G. Chalmers; Classical & Import Div. Mgr.: F Dans; French Div. Mgr.: Y. Dufresne; Operational Mgr.: F. Reffca; Sales & Promo. Mgr.: J. Dufour
Branches: Calgary, Alta., 429 Manitou Rd. Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: 038-22572. Mgr.: A. Bilodeau; Promo. & Sales Mgrs.: G. Dave, J. Carey—**Burnaby, B.C.,** 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex: 04-354544. Mgr.: O. Jones; Promo. Mgr.: M.P. Herstlet; Sales Mgr.: R. Tait—**Winnipeg, Man.,** 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 775-7125. Telex: 07-57695. Mgr.: G. Young; Promo. & Sales Mgr.: B. Anderson—**Scarborough, Ont.,** 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex: 02-2830. Mgr.: A. Beaudin; Promo. Mgr.: O. Elliot—**Quebec, P.Q.,** 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261. Telex: 011-3799. Operational Mgr.: F. Reffca; Sales & Promo. Mgr.: John Dufour; Sales Rep.: Gilles Alain.
Labels: Abkco Tapes, Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Attic, Banff, Beltona, Black Jazz, Boot, Caprice, Celtic, Cinnamon, Crossover, Cynda, Deram, Dominion, Echanson, Fontana, Funkebec, Golden, Hi, Hickory, Ice, JMI, London, MAM, Manibelle, Melbourne, Mobile Fidelity, Nobel, Ovation, Parrot, Philips, Philo, Project 3, Pumpkin, Raunch, Rodeo, Societe Francaise du Son, Spark, Tante Paule Raconte, Taurus, Telefunken, Threshold, UK, Union, VIP, Vertigo, Vogue.
Lotus, see RCA.
M A M, see London.
M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2450 Victoria Park Ave., Willowdale, Ont. M2J 4A2. Tel: (416) 491-3000. TWX: 610-492-5204. Telex: 06-966876. VP: Richard Bibby; Nat'l Sales Mgr.: Jack Williams; Nat'l Promo. Mgr.: Scott Richards.
Branches: Calgary, Alta., 5737 Burbank Rd. SE. Postal Code: T2H 1Z5. Tel: (403) 253-0401. Sales Mgr.: Ted Firman—**Vancouver, B.C.,** 2182 W. 12 Ave. Postal Code: V6K 2N4. Tel: (604) 736-3355. Sales Mgr.: William Tait; Promo. Mgr.: B. Ryman—**Winnipeg, Man.,** 365 Hargrave St. Postal Code: R3B 2K3. Tel: (204) 942-2413. Sales Mgr.: J. Skelly—**St. Laurent, P.Q.,** 8400 Cote de Liesse Rd. Postal Code: H4T 1G7. Tel: (514) 341-4640. Sales Mgr.: Bob Johnston.
Labels: (Owned) Apex, Carnaval, Coral, Lero, MCA, Point, Shelter; (distributed) GNP Crescendo.
M G M, see Polydor.
M G M/Verve, see Polydor.
M W C, see Quality.
Mace, see Musimart.
Mainstream, see Ampex.
Manibelle, see London.
Manitou, see Ampex.
Marathon Music, 1145 Bellamy Rd. N., No. 20, Scarborough, Ont. M1H 1H5. Tel: (416) 438-5147.
Labels: (Owned) Bellamy, Doncaster, Marathon, Paragon, Right.
Mega, see Quality.
Melbourne, see Rodeo & London.
Mellow Man, PO Box 4014, Sts. A, Postal Code: M5W 1H8; 890 Jane St., Suite 1404, Toronto, Ont. M6N 4C3. Tel: (416) 769-2916. Pres.: W. Moran; VP: L. Moran; A&R: D. Butler; Nat'l Promo.: L. Costa.
Labels: (Owned) Foxy Lady, Mellow Man, Rapper; (distributed) DJO, Daran, Ja-Wes, O'Retta, Rap.
Melodiya/Angel, see Capitol.
Melodyland, see Motown.
Mercury, see Polydor.
Michele, see Michele Audio.
Michele Audio of Canada Ltd., 7580 Malo, Brossard, P.Q. J4Y 1C4. Tel: (514) 676-8184. Gen. Mgr.: Pierre Thibeault.
Home office: USA, Michele Audio Corp. of America.
Labels owned: Michele, Windmill.
Midland Int'l, see RCA.
Milestone, see Musimart.
Milestone (tapes only), see GRT.
Brian Millan Music Corp., PO Box 1322, Sta. B, 1250 University St., Montreal, P.Q. H3B 3K9. Tel: (514) 288-2512. Pres.: Brian Millan; VP: Ben Gyselinck; Prod'r: Al Riper; Correspondence Dir.: Shirley Spilmon.
Home office: Belgium, Baltic-Brian Millan Int'l Foundations.
Labels: (Owned) American Century, Soul Vista.
Int'l rep.: USA (Nationwide Sound).
Milo, see Sonogram.
Minic, see Musimart.
Mini/Sonovox, see Musimart.
Mr. Pickwick, see Pickwick.
Mistletoe, see Musimart.
Mobile Fidelity, see London.
Mojo, see Musimart.
Monticana, see Dynacom.
Montreal, see Avanti.
Monument, see Columbia.
Moose-Call, see Rebel.
Motown Rec. Corp., 1960 Ellesmere Rd., Scarborough, Ont. M1H 2V9. Tel: (416) 438-2855. Mng. Dir.: Ron Newman.
Labels: (Owned) Black Forum, Gordy, Melodyland, Motown, Mowest, Rare Earth, Soul, Tamla.
Mountain Dew, see Musimart.
Mowest, see Motown.
Mums, see Columbia.
Muse, see Musimart & Capitol.
Mushroom, see Can-Base.
Musically Inc., 888 Dupont St., Toronto, Ont. M6G 1Z8. Tel: (416) 536-5418. Pres.: Paul Merrick; A&R Mgr.: Sol Vigod; Sales, Pub. & Adv.: Margaret Wright; Promo.: Gary Lawrence.
Label: (Owned) Tentam.
Music Masters, see Musimart.
Music Minus One, see Canadian Music.
Musicor, see Quality.
Musidisc, see GRT & Archambault.
Musimart Ltd., 970 McEachran Ave., Montreal, P.Q. H2V 3E3. Tel: (514) 273-8354. Cable: MUSCAN. Telex: 01-26456. Pres.: George Erlick; A&R: Jacqueline Lapointe; Sales Mgr.: Jack Inhaber; Promo. Mgr.: Michel Kordupel.
Branches: Vancouver, B.C., 2737 W. 21 Ave. Postal Code: V6L 1K4. Tel: (604) 738-3901. Mgr.: Stan Levy—**Toronto, Ont.,** 2400 Bathurst St. Postal Code: M6B 2Y7. Tel: (416) 781-4893. Mgr.: Ben Michaels.
Labels: (Owned) Pierrot, Planet; (distributed) Alligator, Altone (tapes only), Apon, Audio House, Belier, Berlitz, Blue Labor, Buckboard, Cabot, Candide, Classic Jazz, Dynasty, ESP, Empire, Eurotone, Fairmount, Fantasy, Flying Fish, GP Prod., Gateway, Jazz-Men, Legend, Let's Sing, Mace, Milestone, Minic, Mini/Sonovox, Mistletoe, Mojo, Mountain Dew, Muse, Music Masters, Nocturne, Onyx, Orbit (tapes only), PLP, Panorama, Pelican, Peter Pan, Phoenix Jazz, Prestige, Rebel, Rego, Roper, Savoy, Scepter, Snocan, Springboard, Steady, Strata-East, Super Majestic, Supremacy, Tifton, Tikva, Tinkerbell, Trip, Turnabout, Upfront, Vee Jay, Vetco, Vox, Wand, Zap.
Mustard, see Damon & Boot.
Myrrh, see Word & RCA.
Nemperor, see WEA.
New Wine, see Kerygma.
Nimbus 9, see RCA.
Nobel, see London.
Nocturne, see Musimart.
Nonesuch, see WEA.
Le Nordet, see Trans Canada.
Nu-Song, see Rada.
Ode, see A&M.
Odyssey, see Columbia.
Okeh, see Columbia.
Old Timey, see Canadian Music.
Onyx, see Musimart.
Option, see Trans Canada.
Orbit (tapes only), see Musimart.
O'Retta, see Mellow Man.
Original Sounds, see GRT.
Ovation, see London.
P L P, see Musimart.
Pablo, see RCA.
Pacha, see Trans Canada.
Palette, see Boot.
Panache, see Polydor.
Panorama, see Musimart.
Pantin, see Trans Canada.
Paragon, see Marathon.
Parrot, see London.
Passe-Temps, see Trans Canada.
Passport, see GRT.
Pathe, see Capitol.
Patof, see Trans Canada.
Pelican, see Musimart.
Penny Farthing, see A&M.
People, see Polydor.
Periwinkle, see Ampex.
Peter Pan, see Musimart.
Phantom, see RCA.
Philadelphia Int'l, see Columbia.
Philips, see London.
Philo, see London.
Phoenix Jazz, see Musimart.
Pickwick Recs. of Canada Ltd., 349 Frankcom St., Ajax, Ont. L1S 1R6. Tel: (416) 683-1461, 929-3562. Telex: 06-981378. VP & Gen. Mgr.: John E. Leetham.
Labels: (Owned) Pickwick, Harlem Hit Parade, Hilltop, Mr. Pickwick, Pickwick/33, Showcase; (distributed) Everest.
Pierrot, see Musimart.
Pin, see Quality.
Planet, see Musimart.
Plantation, see Quality.
Play, see Boot.
Playboy, see Quality.
Pleiade, see Archambault & Polydor.
Point, see MCA.
Polydor Ltd., 6000 Cote de Liesse, St. Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Cable: POLYDISC. Telex: 01-26546. Pres.: Tim Harrold; Mktg. Mgr.: Anthony Panet-Raymond; Nat'l Sales Mgr.: Dieter Radecki; A&R Dir.: Frank Gould; Classical Mgr.: Vas Pollakis; Nat'l

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Poppy, see Quality.
Pops Update, see Rada.
Potato, see Polydor
Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 434-9611. Mgr.: Paul Yaroshuk.
Branch: Toronto, Ont., PO Box 272, Sta. D. Postal Code: M6P 3J9. Tel: (416) 767-1903.
Home office: USA
Labels: (Owned) Praise; (distributed) Faith, Heart Warming, Impact
Prestige, see Musimart.
Pride, see GRT.
Private Stock, see Quality
Privilege, see Polydor.
Project 3, see London.
Proscenium, see Canadian Music.
Psi Recs., 1747 W. Third Ave., Vancouver, B.C. V6J 1K7. Tel: (604) 732-3761. Pres.: J. Plourde; Gen. Mgr.: Robin Spurgin; Sales Mgr.: Don Steele.
Pumpkin, see Infomedia Communications & London
Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel. (416) 698-5511. Pres.: George R. Struth, VP Finance: Howard J. Hayman; A&R Dir.: Bob Morten, VP Mdsg.: Lee W. Farley; VP Mktg.: Jack Vermeer; VP Mfg.: Ronald P. Gardner.
Branches: Winnipeg, Man., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel. (204) 943-6563. Mgr.: Chuck Porter—**Toronto, Ont.,** 130 Mack Ave. Postal Code: M1L 1N3. Tel: (416) 698-5643. Mgr.: Jack Vermeer, Promo.: Gene Lew—**Montreal, P.Q.,** 2215 Beaconsfield Ave., Rm. 4. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Clement Dufresne; Promo.: Marck Morell.
Labels: (Owned) Quality, Barry, Birchmount, Celebration, Reo, Ringside, Solfege; (distributed) AVI, Attarack, Avco, Blue Thumb, Brut, Buddah, Casablanca, Charisma, Chelsea, Curtom, Dot, Dorado, Dynamic, EAR, Ember, Evolution, Family Prod'ns, Groove Merchant, Island, Kama Sutra, Kanata, MWC, Mega, Musicor, Pin, Plantation, Playboy, Poppy, Private Stock, Ranwood, Roxbury, SSS Int'l, Semaphore, Southwind, Sun, Tara
Int'l reps.: Netherlands (EMI), UK (EMI)
R C A Ltd., 101 Duncan Mill Rd., Don Mills, Ont. M3B 1Z3. Tel: (416) 449-9500. VP & Gen. Mgr.: R.F. Cook; Eastern Opns. Dir.: A. Nagy; Central & Western Opns. Dir.: E. Preston.
Labels: (Owned) Bluebird, Camden, RCA, Red Seal, Victor, Victrola, (distributed) ABC-Dunhill, Anchor, Arpeggio, Audio Treasury, Black & White, Blue Candle, Bluestime, Bluesway, Bob Thiele Music, Canada Int'l, Colgems, Dash, Equinox, Erato, Flying Dutchman, GTO, Glades, Grunt, Gryphon, Impulse, Konk, LTG Exchange, Lotus, Midland Int'l, Myrrh, Nimbus, Pablo, Phantom, Signature, Special, TK, Tembo, Westbound, Westminster Gold, Windsong, Wooden Nickel.
R S O, see Polydor.
Rada Rec. Pressings Ltd., 7B02 Express St., Burnaby, B.C. V5A 1T4. Tel: (604) 291-7308. Pres.: John Rodney; VP Opns.: Ray Mah.
Labels: (Owned) Rada, Ranch House, Laser, Lassoo; (distributed) Charity, Circa, Fun Time, Kerygma, Nu-Song, Pops Update, Sun Dance.
Radar, see Van-Los.
Raglan, see Canadian Music.
Ranch House, see Rada.
Ranwood, see Quality.
Rap, see Mellow Man.
Rapper, see Mellow Man.
Rare Earth, see Motown.
Raunch Recs., 120 Avenue Rd., Toronto, Ont. M5R 2H4. Tel: (416) 964-2119. Cable TALENTLAW. Telex 06-23630. A&R Dir. & Int'l: Paul Hoffert; Mktg. Dir.: Bruce Bell; Pub. & Promo.: Karen Eatock; Adv.: George Nykilchuck. (Distributed by London).
Rebel Recs. of Canada, PO Box 32, Willowdale, Ont. M2N 5S7. Tel: (416) 422-0928. Pres., Gen. Mgr. & A&R Dir.: John C. Irvine; VP Sales & Mktg.: Paul D. Clark; VP Int'l: Rene Piche.
Branch: Pierrefonds, P.Q., 4382 Circle Rd. Postal Code: H9H 2G9. Tel: (514) 626-2731. VP Quebec Sales: Diane Valois; Sales & Promo. Mgr.: Donald LaFlamme.
Int'l branch: USA.
Labels: (Owned) Boo, Duck Call, Grecan, Legacy, Moose-Call, Rebel (dist. by Musimart), Riga.
Red Rubber, see Van-Los.
Red Seal, see RCA.
Rego, see Musimart.
Rejoice, see Canadian Music.
Release, see Boot.
Reo, see Quality.
Reprise, see WEA.
Riga, see Rebel.
Right, see Marathon.
Ringside, see Quality.
Riviera, see Barclay & Polydor.
Roadshow, see Polydor.
Rocky Road, see Ampex.
Rodeo Recs. Ltd., PO Box 651, Peterborough, Ont. K9J 6ZB. Tel: (705) 944-5341. Pres. & Adv.: George Taylor; VP: Grace V. Taylor. (Distributed by London)
Labels: (Owned) Rodeo (tapes dist. by Ampex), Rodeo Int'l, Banff, Canadian Cavalcade, Caprice (tapes dist. by Ampex), Celtic, Melbourne.
Rodeo Int'l, see Rodeo.
Rolling Stones, see WEA.
Roper, see Musimart.
Roulette, see GRT.
Roxbury, see Quality
S G M Recs. Ltd., PO Box 34374, Sta. D, Vancouver, B.C. V6J 4P3. Tel: (604) 879-7255. Pres.: Stan Cayer; Mgr.: Mel Gordon.
S R O Prod'ns (1975) Inc., 55 Glencameron Rd., No. 201, Thornhill, Ont. L3T 2P1. Tel: (416) 881-3212. Pres.: Vic Wilson; VP: Ray Danniels; Sec'y-Treas.: Pegi Cecconi. (Distributed by London)
Label: (Owned) Taurus.
S S S Int'l, see Quality.
Sackville Rec'gs, 893 Yonge St., Toronto, Ont. M4W 2H2. Tel: (416) 929-5065. Sales & Mktg.: John Norris; Pub. & Adv.: William E. Smith.
Sacred, see Word.
Sacred Songs, see Word.
Salvation, see CTI
San Francisco, see WEA.
Sara Ellen Music Ltd., 315 Brunswick Ave., No. 2, Toronto, Ont. M5R 2Z1. Tel: (416) 961-2015. Pres.: Sara Ellen Dunlop; Sec'y & Gen. Mgr.: Shirley Stonehouse.
Label: (Owned) Sara Ellen's Homemade Recs.
Sass, see Avanti
Saturne, see Polydor.
Savoy, see Musimart.
Scepter, see Polydor.
Scepter, see Musimart.
Scope, see World.
Scorpion, see Polydor.
Select, see Archambault.
Semaphore, see Quality.
September Prod'ns Ltd., 14 Overlea Blvd. Toronto, Ont. M4H 1A4. Tel: (416) 425-6237. Pres.: Greg Hambleton; Promo.: Elsie Hetherman.
Labels: (Owned) Axe, Tuesday.
Seraphim, see Capitol.
Shadybrook see GRT.
Shandar, see Polydor.
Shanti, see Polydor.
Shelter, see MCA
Showcase, see Pickwick.
Signature, see RCA.
Silver Blue, see Polydor.
Sire, see GRT.
Smash, see Polydor.
Smile Recs. (div. of Northern Light & Sound Entertainment Corp. Ltd.), 542 Mount Pleasant Rd., Toronto, Ont. M4S 2M7. Tel: (416) 485-1157. Pres.: David Coutts; VP & A&R Dir.: John Watt.
Int'l reps.: Australia (RCA), Japan (Disc Center).
Snocan, see Musimart.
Societe Francaise du Son, see London.
Solfege, see Quality.
Solo, see Boot & Trans Canada.
Sol-7, see Trans Canada.
Sonlight, see Word.
Sonogram Ltd., 189 Rockland Rd., Mount-Royal, P.Q. H3P 2W2. Tel: (514) 735-4509. Pres., A&R & Int'l: Guy Bertrand, Sales Mgr. & Tape: Pierre Letourneau; Pub., Adv. & Promo.: Jean-Pierre Devoyault.
Labels: (Owned) Sonogram; (distributed) Cogito, Discoman, Lirys, Milo
Soul, see Motown
Soul Classics, see Polydor.
Soul Prod'ns, see Boot.
Soul Vista, see Brian Millan.
Soundaround, see Calart.
Soundbird, see GRT.
Sound Stage 7, see Columbia.
Southwind, see Quality.
Spark, see London
Special, see RCA.
Spring, see Polydor
Springboard, see Musimart.
Square, see A&M
Square Sounds, see Van-Los.
Stang, see Polydor
Static, see Utopian-Rush
Steady, see Musimart
Stoneway, see Boot.
Stormy Forest, see Polydor
Strata-East, see Musimart
Studio SM, see Archambault.
Summit, see Word.
Summus, see Boot.
Sun, see Quality.
Sun Dance, see Rada.
Sundown, see Utopian-Rush.
Sunset, see UA.
Super Majestic, see Musimart.
Supremacy, see Musimart.
Sussex, see Ampex.
Swan Song, see WEA.
Sword, see Word.
T K, see RCA
T-Neck, see Columbia.
T S O P, see Columbia
Tamla, see Motown.
Tante Paule, see Trans Canada.
Tante Paule Raconte, see London.
Tara, see Quality.
Taurus, see SRO & London.
Telefunken, see London.
Telstar, see Boot.
Tembo, see RCA
Tentam, see Musically Inc.
Three Brothers, see CTI.
Threshold, see London.
Thunder, see Columbia.
Tifton, see Musimart.
Tikva, see Musimart.
Tinkerbell, see Musimart.
Totem, see Trans Canada.
Trans Canada Musique Serv. Inc., 7033 Trans Canada Hwy., St. Laurent, P.Q. H4T 1S2. Tel: (514) 336-7151. Pres.: Jean-Paul Rickner; VP: Gaetan Laniel; Sales Mgr.: Robert Corbin; Pub., Adv. & Promo.: Michel Constantineau.
Branches: Mont-Joli, P.Q., 1706 Jacques-Cartier Blvd. Postal Code: G5H 2W7. Tel: (418) 775-2231. **Quebec City, P.Q.,** 315 St. Paul St. Postal Code: G1K 3W8. Tel: (418) 692-2641—**Rouyn, P.Q.,** 21 E. Gamble. Postal Code: J9X 3B6. Tel: (819) 764-6128.
Labels: Trans Canada, Bec, Bonanza, Campus, Caparo, Catalogne, Danse, Le Diable Musicien, Eglantine, Fantel, Franco, Fleur, Guitare, JBM, Kebec Disc, Le Nordet, Option, Pacha, Pantin, Passe-Temps, Patof, Solo, Sol-7, Tante Paule, Totem.
Trip, see Musimart.
True North Recs., 50 Alexander St., No. 1404, Toronto, Ont. M4Y 1B6. Tel: (416) 961-2626. Pres. & Prod'r.: Bernard Finkelstein; VP: B.C. Fiedler; A&R Mgr.: Bart Schoales. (Distributed by Columbia)
Tuesday, see September.
Turnabout, see Musimart.
20th Century, see GRT.
U A Recs. Ltd., 6 Lansing Sq., Suite 208, Willowdale, Ont. M2J 1T8. Tel: (416) 491-7552. Pres.: Stan Kulin; A&R Dir.: Keith Patten; Nat'l Promo. Dir.: Al Matthews. (Distributed by Capitol)
Labels: (Owned) United Artists, Blue Note, Liberty, Sunset; (distributed) Kot'ai.
U K, see London.
U T C, see Canadian Music.
Union, see London.
United Artists, see UA.
Upfront, see Musimart.
Utopian, see Utopian-Rush.
Utopian-Rush Recs. of Canada, 1003 Van Horne, Montreal, P.Q. Tel: (514) 277-0070. Int'l & A&R: Michael Goodwill; Prod'n Pres.: Guy R. Aube.
Labels: (Owned) Static, Sundown, Utopian.
V I P, see London.
V L M, see Van-Los.
Van-Los Music Int'l Ltd., 173 Pemberton Ave., North Vancouver, B.C. V7P 2R4. Tel: (604) 980-7812. Pres., Sales & Mktg., Tape & Int'l: John Rodney; VP, Pub., Adv. & Promo.: Don Marsh; VP Technical: Ed Jurak; VP Eng'g: Pete Crowder.
Labels: (Owned) Gold, Radar, Red Rubber, Square Sounds, VLM.
Vee Jay, see Musimart.
Vega, see Archambault.
Vertigo, see London.
Verve, see Polydor.
Verve Forecast, see Polydor.
Vetco, see Musimart.
Vibration, see Polydor.
Victor, see RCA.
Victrola, see RCA.
Vintage, see Kerygma.
Virgin, see WEA.
Viva, see Ampex.
Vogue, see London.
Volt, see WEA.
Vox, see Musimart.
Voyage, see Polydor.
W E A Music of Canada One Ltd., 1810 Birchmount Rd., Scarborough, Ont. M1P 2J1. Tel: (416) 291-2515. Pres.: Ken Middleton; Controller: Don Kollar; Treas.: Joe Edwards; Opns. Mgr.: John Donaldson, Nat'l Promo. Mgr.: Larry Green; A&R: Gary Muth; Sales Mgr.: Andy Abbate; Promo.: Linda Nash, Gary Slaight.
Branches: Calgary, Alta., 4640 Manhattan Rd. SE. Postal Code: T2G 4B5. Tel: (403) 243-7164. Mgr.: Don Boas; Promo. & Sales: Olie Kornelsen—**Vancouver, B.C.,** 40 E. Fifth Ave. Tel: (604) B79-B6B1. Mgr.: Robert Bone—**Winnipeg, Man.,** 24 Stevenson Rd. Postal Code: R3H 0H8. Tel: (204) 786-6934. Mgr.: Barry Smith; Promo.: Don Coward—**Pointe Claire, P.Q.,** 214 Brunswick Blvd. Postal Code: H9R 1A6. Tel: (514) 697-7440. Mgr.: Jacques Chenier; Promo. Supervisor: Roger Desjardins; Quebec Promo.: Georges Antiglio; Maritimes Promo. & Sales: David Read.
Labels: (Owned) Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise; (distributed) Asylum, Bearsville, Big Tree, Capricorn, Chrysalis, DiscReet, Embryo, Famous Charisma, Grateful Dead, Little David, Nemperor, Rolling Stones, San Francisco, Swan Song, Virgin, Volt, Warner Spector.
Wam, see Polydor.
Wand, see Musimart & Polydor.
Warner Bros., see WEA.
Warner Spector, see WEA.
Westbound, see GRT & RCA.
Westminster Gold, see RCA.
Wide World, see Boot.
Wien Musikproduktion, see Boot.
Windmill, see Michele Audio.
Windsong, see RCA.
Wonderworld, see Word.
Wooden Nickel, see RCA.
Word Recs. Ltd., PO Box 6900, 250 SW Marine Dr., Vancouver, B.C. V5X 2R5. Tel: (604) 321-6785. Pres. & Adv. Dir.: Gerry B. Scott; VP: J.E. Scott; Sales & Mktg.: Phil Crofton, Doug Stark.
Branch: London, Ont., 152 Wellesley Crescent. Postal Code: N5V 1J7. Tel: (519) 455-2097.
Home office: USA.
Labels: (Owned) Word, Canaan, Image VII, Myrrh, Sacred; (distributed) Century, Janz, Lamb & Lion, Light, Sacred Songs, Sonlight, Summit, Sword, Wonderworld.
World Recs. (div. of Shotgun Gimme Holdings Ltd.), 484 Waterloo St., Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250; Toronto Tel: (416) 364-0575. Pres.: William Hewson; Prod'n Co-ord.: Bob Stone.
Labels: (Owned) World, Ampersand, Audat, CTL, Cascade, Scope.

Yazoo, see Canadian Music.
Yorkville, see Arc Sound.
Zap, see Musimart.

● Independent record production companies

Chad Allan Ltd., 77 University Crescent, Suite 1207, Winnipeg, Man. R3T 3N8. Tel: (204) 269-7099. Pres.: Chad Allan; Prod'rs: Chad Allan, David Glead.
Label credits: Franklin, GRT, London, Quality, Scepter, Wand, Warner Bros.

Bear Prod'ns, 2485 Queen St. E., Toronto, Ont. M4E 1H9. Tel: (416) 690-1063. Pres.: Larry Evoy; Prod'r: Gene Martynec.
Label credit: Capitol.

Cheyenne Prod'ns Ltd., PO Box 94519, Richmond, B.C. V6Y 2V6. Tel: (604) 688-7438. Pres. & Prod'r: Daryl Burlingham; VP: Ray Pettinger.
Label credits: Casino, Mushroom.

Cynda Music Prod'n, 91 Lynnhaven Rd., Toronto, Ont. M6A 2L1. Tel: (416) 625-2676. Prod'rs: Mark Altman, Jury Krytiuk.
Int'l branches: Ireland, USA.
Label credits: Boot, Bravo, Celebration, Cynda, Dominion, Quality, Rodeo (Canada); Festival, W&G (Australia); Dolphin, Tribune (Ireland); King, Warner-Pioneer (Japan); Federal (Jamaica); London, Decca (UK); Boot, Sugar Hill, United Artists (USA).

Damon Prod'ns Ltd., 6844 76 Ave., Edmonton, Alta. T6B 0A8. Tel: (403) 465-1071. Telex: 037-3764. Pres. & Prod'r: Garry L. McDonall; Sec'y-Treas. & Prod'r: Wallis Petruk.
Label credits: Boot, Cynda, GNP Crescendo, RCA.

Fivetake Group Prod'ns Ltd., 484 Waterloo St., Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250; Toronto Tel: (416) 364-0575. Pres.: W. Hewson; Gen. Mgr.: Bob Stone; Prod'rs: Bob Stone, Peter Houston.
Label credits: Afton, Audat, Columbia.

Fundy Rec'g Co. Ltd., 5 Pickard Pl., Sackville, N.B. E0A 3C0. Tel: (506) 536-1208. Pres.: R.J. Hesler; Sec'y-Treas.: D.G. Hesler; Prod'r: S. Graham.
Label credit: Gamma.

Good Noise Ltd., Morin Heights, P.Q. J0R 1H0. Tel: (514) 226-2029. Pres. & Exec. Prod'r: Andre Perry; Mgr.: Yael Brandeis.
Label credits: ATV (Pye), Barclay, London Int'l, Phase 4, Polydor, RCA.

H P & Bell Prod'ns, 120 Avenue Rd., Toronto, Ont. M5R 2H4. Tel: (416) 964-2119. Pres.: Bruce Bell; Mng. Dir.: Paul Hoffert; Prod'rs: Bill King, Paul Hoffert.
Label credits: Capitol, Evolution, GRT, Polydor, United Artists.

Kenny Harris, 1555 Fir St., Suite 209, White Rock, B.C. V4B 4B6. Tel: (604) 531-9331. Prod'r & Gen. Mgr.: Kenny Harris.
Label credits: BDA, Bermuda, Edmar, Log Cabin, Lyrichord, Pyramid, Van.

Doug Hutton Music, 10310 102 Ave., Suite 401, Edmonton, Alta. T5J 2X6. Tel: (403) 429-2587.
Label credits: Capitol, Denali, London, Warner Bros.

John C. Irvine Prod'ns, PO Box 32, Willowdale, Ont. M2N 5S7. Tel: (416) 422-0928. Pres. & Exec. Prod'r.: John C. Irvine; VP: Paul Clark.
Label credits: MGM, Caravan, Rebel, 4-Square, Boo, Legacy, Marathon, Grecan, Riga, Moose-Call, Duck-Call, Boot.

Love Prod'ns Ltd., c/o GRT Recs. of Canada, 3B16 Victoria Park Ave., Willowdale, Ont. M2H 3H7. Tel: (416) 497-2340. Pres. & Prod'r.: Francis W.H. Davies; VP: Myron J. Wolfe.
Label credits: Daffodil, Elektra, Island.

McMusic Ltd., 132 Woodridge Crescent, No. 10, Ottawa, Ont. K2B 7S9. Tel: (613) 829-4499. Pres.: Ian McLeish.
Label credit: Starfish.

Monticana Recs. & Ents., 2220 Halifax Dr., Suite 1214, Ottawa, Ont. K1G 2W7. Tel: (613) 731-2500. Gen. Mgr. & Prod'r: Dave Leonard.
Label credits: Bell, Capitol, Columbia, London, Mercury, Quality, United Artists.

My Own Prod'n Co. Ltd., 125 Scollard St., 3rd fl., Toronto, Ont. M5R 1G4. Tel: (416) 961-0205. Pres. & Prod'r: Bob Ezrin; Prod'n Mgr. & Prod'r: Michael Sherman; Prod'r: Jack Douglas.
Label credits: Atlantic, Warner Bros.

Nimbus 9 Prod'ns Ltd., 39 Hazelton Ave., Toronto, Ont. M5R 2E3. Tel: (416) 961-9688. Pres.: Jack Richardson; Exec. VP: Allan Macmillan; Prod'rs: Jack Richardson, C.J. Corky Abdo.
Int'l branch: Bahamas.
Label credits: A&M (Canada, USA), Arista (USA), Columbia (Canada, USA), Epic, Paramount (Canada, USA), RCA (Canada, USA), Reprise, Warner Bros. (Canada, USA).

Norm-Anne Prod'ns Ltd., 4918 Ponsard Ave., Montreal, P.Q. H3W 2A5. Tel: (514) 482-5811. Pres. & Prod'r: Mona Elaine Adilman.
Label credits: Capitol, Dominion, London, RCA, Vedettes.

Holger Petersen, 5711 106 Ave., Edmonton, Alta. T6A 1G1. Tel: (403) 465-7106.
Label credits: Cutlass, GRT, London, Sunflower, Transatlantic.

Rato Music Ents., 3817 W. 26 Ave., Vancouver, B.C. V6S 1 P3. Tel: (604) 224-0850. Mgr.: Rudi Peichert; A&R Dir.: Gregory Stewart.
Label credits: Dorado, London.

September Prod'ns Ltd., 14 Overlea Blvd., Toronto, Ont. M4H 1A4. Tel: (416) 425-6237. Pres.: Greg Hambleton.
Label credits: Capitol (Canada), Columbia (USA), London (USA), Mercury (USA).

Mel Shaw Prod'ns Ltd., 50 Rawlinson Ave., Toronto, Ont. M4P 2M9. Tel: (416) 489-3742. Pres.: Mel Shaw.
Label credits: Capitol, EMI, Image, MWC, Phonogram.

R. Harlan Smith Music, 10160 116 St., Suite 4, Edmonton, Alta. T5K 1V9. Tel: (403) 488-6808, 467-2125. A&R Dir.: R. Harlan Smith.
Label credits: GRT, Quality, Royalty.

Three Hats Prod'ns Ltd., 576 Huron St., Toronto, Ont. M5R 2R7. Tel: (416) 922-7541. Prod'rs: Ian Guenther, Willi Morrison.
Label credits: A&M, Much, RCA, United Artists.

True North Recs., 50 Alexander St., No. 1404, Toronto, Ont. M4Y 1B6. Tel: (416) 961-2626. Pres. & Prod'r: Bernard Finkelstein; VP: B.C. Fiedler; A&R: Bart Schoales.
Label credits: Columbia, Epic.

Utopian-Rush Prod'rs Ltd., 1003 Van Horne, Montreal, P.Q. Tel: (514) 277-0070. Pres.: Michael Goodwill; VP: Guy R. Aube.
Label credits: Rush, Sundown.

● music publishers

A M, see Chappell—Chappell.

A M E Ltd. (American Metropolitan Ents. Ltd.) (BMI, ASCAP), 3896 Bathurst St., Suite B-3, Downsview, Ont. M3H 3N5. Tel: (416) 638-3261. Pres.: E. Kassner; Gen. Mgr.: M. Illingworth.
Affiliates: Edward Arthur Music Publ'g Corp., Berkshire Music Inc., Broadway Music Corp., Drury Lane Music Corp., Edwards Music Co. Inc., Glenbrook Music Corp., Jay Boy Music Corp., Edward Kassner Music Co. (Canada) Ltd., Kingsley Music Corp., Kryder Music Corp., Marian Music Corp., Myers Music Inc., Piccadilly Music Corp., Pinelawn Music Publ'g Co. Inc., Rush Music Corp., Saxon Music Corp., Peter Schaeffers Music Corp., Select Music Inc., Sid-Lee Music Corp., Larry Spier (Canada) Ltd., Syndicate Music Inc., Tideland Music Publ'g Corp., Town & Country Music Inc., Tray Music Corp., David Wilkes Music Corp.
Int'l affiliates: Belgium (Kassner), Brazil (Kassner, Broadway), France (Monica), Germany (AME, Kassner, Broadway), Italy (Kassner), Netherlands (Kassner-Altona), Spain (Kassner), Sweden (Kassner, Broadway), UK (Kassner).
Int'l rep.: USA (Copyright Serv. Bureau).

Abovewater Music (BMI), see Pondwater.

Act III Music Inc., see Chappell—Chappell.

Addax, see Chappell—Chappell.

Ah! Music, see Chappell—Chappell.

Alexscar Music, see Chappell—Chappell.

Algord Music Ltd. (CAPAC), 372A Yonge St., Toronto, Ont. M5B 1S6. Tel: (416) 362-6778. Pres. & Gen. Mgr.: Edward G. Hough.
Int'l firms represented: Magnamusic Dists. (USA), Musicord (USA), Zordan.

Chad Allan Ltd., 77 University Crescent, Suite 1207, Winnipeg, Man. R3T 3N8. Tel: (204) 269-7099. Pres.: Chad Allan.
Affiliates: And Then I Wrote Music (BMI), Back at the Ranch Music (CAPAC), Dunrobin Music (ASCAP, CAPAC), Hackenbash Music (BMI).

Amak Music, see Chappell—Chappell.

American Metropolitan Ents. Ltd., see AME Ltd.

Andrew, see Chappell—Frank.

And Then I Wrote Music (BMI), see Chad Allan.

Anglo-Pic Music, see Chappell—Chappell.

Angry Giant, see Chappell—Bergman, Vocco & Conn.

Bobby Anthony Music, see Chappell—Chappell.

Antique Music, see Chappell—Chappell.

Anton Publ'ns, see Chappell—Chappell.

Antrim Music (BMI), PO Box 44B6, Vancouver, B.C. Tel: (604) 684-1475. Gen. Mgr.: Les Weinstein.
Affiliates: Portrush Music (CAPAC), Shee Gwee Publ'g (BMI).
Int'l rep.: Worldwide exclusive of Canada & USA (Essex).

April Music (Canada) Ltd. (CAPAC), 234 Eglinton Ave. E., Suite 404, Toronto, Ont. M4P 1K5. Tel: (416) 484-4448. Cable: COLRECORD. Exec. VP: J. Robertson; Opns. Mgr.: Mrs. Vivien E. Hicks.
Affiliate: Blackwood Music (Canada) Ltd. (BMI).
Int'l firms represented: April (Australia, France, Germany, Israel, Italy, Japan, Netherlands, New Zealand, Spain, Sweden, South Africa, UK, USA), Favorite (Yugoslavia), Melograf (Argentina), Ed. Latino Americana (Brazil), Mundo Musical (Central America, Mexico, Venezuela).

Aquarius (CAPAC), 354 Youville St., Montreal, P.Q. H2Y 2C3. Tel: (514) 284-1001. Pres. & Gen. Mgr.: Terry Flood.
Affiliates: Makhan Publ'g (BMI), Riverson (BMI), Slalom (BMI).

Arbutus Music (CAPAC), see Vancouver.

Archambault Inc. Ed. (CAPAC), 500 St. Catherine St. E., Montreal, P.Q. H2L 2C6. Tel: (514) 849-6201.

Arko Music, see Chappell—Chappell.

Arlou, see Chappell—Chappell.

Edward Arthur Music Publ'g Corp., see AME Ltd.

Ascherberg Hopwood & Crew Ltd., see Chappell—Chappell.

Astral Music (BMI), PO Box 34374, Sta. D., Vancouver, B.C. V6J 4P3. Tel: (604) 879-7255. Pres. & Prof. Mgr.: Stan Cayer; Gen. Mgr.: Mel Gordon.
Affiliate: Taurus Music (CAPAC).

Athenaise Music, see Chappell—Chappell.

Atmosphere Music, see Chappell—Chappell.

Audubon, see Chappell—Frank.

Axe Music (CAPAC), 14 Overlea Blvd., Toronto, Ont. M4H 1A4. Tel: (416) 425-6237. Pres.: Greg Hambleton; Gen. Mgr.: Elsie Hetherman.
Affiliate: Belsize Park Music (BMI).

B C Music Mgmt., 5000 Buchan St., Suite 601, Montreal, P.Q. H4P 1T4. Tel: (514) 738-1160. Pres. & Gen. Mgr.: Brian Chater; Prof. Mgr.: Willi Morrison.
Branch: Willowdale, Ont., 80 Forest Manor Dr., Suite 1512. Postal Code: M2J 1M6. Tel: (416) 492-9954.
Affiliates: Buchan Music (CAPAC), Liad Music (BMI), Melbrooke Music (BMI), Melville Music (CAPAC), Slalom Music (BMI).
Int'l firms represented: Mento (Germany); Barn, Intune, Martin-Coulter, Mews, Mountain, Valentine (UK); Jimmy's, Ragamuffin, Silverhill, Valgroup (USA).

B + 3, see Montina.

Back at the Ranch Music (CAPAC), see Chad Allan.

Bald Mountain, see Chappell—Bregman Vocco & Conn.

Tommy Banks Music (BMI)—Gen. Mgr.: M. Maloney—see Century Two.

Banner Music, see Chappell—Chappell.

Barwin Music, see Chappell—Chappell.

Bedford, see Chappell—Edwin H. Morris.

Beechwood Music of Canada, 42 Scollard St., Toronto, Ont. M5R 1E9. Tel: (416) 961-2771. Gen. Prof. Mgr.: Joe Frechette.
Home office: USA.

Charles Begg, see Chappell.

Belafonte, see Chappell—Chappell.

Belinda (Canada) Ltd., see Chappell—Chappell.

Belsize Park Music (BMI), see Axe.

Benton Publ'ns, see Chappell—Chappell.

Berandol Music Ltd. (BMI), 11 St. Joseph St., Toronto, Ont. M4Y 1J8. Tel: (416) 924-8121. Pres.: Ralph A. Cruickshank.
Affiliate: Cee & Cec Music (CAPAC).

Berkshire Music Inc., see AME Ltd.

Irving Berlin, see Chappell.

Betanne Music Publ'g Co. (CAPAC), see Halben.

Big Beat, see Chappell—Chappell.

Big Heather, see Chappell—Chappell.

Big Sandy, see Chappell—Chappell.

Big Swing Publ'g, see Chappell—Bregman Vocco & Conn.

Birdees, see Chappell—Chappell.

Blacklabel Music (BMI), see Fivetake Group.

Black Wing Music Ltd. (CAPAC), 50 Alexander St., Apt. 1404, Toronto, Ont. M4Y 1B6. Tel: (416) 961-2626. Pres.: Bernie Finkelstein; Gen. Mgr.: Bernie Fiedler.
Affiliates: Golden Mountain Music (BMI), Moonrider Music (CAPAC).

Blackwood Music (Canada) Ltd. (BMI), see April Music.

Blue Fame Music, see Chappell—Chappell.

Blythwood Music (BMI), see Early Morning.

Bondola, see Chappell.

Bottom Line Music, see Chappell—Chappell.

Brackenjuice Music, see Chappell—Chappell.

Bradbury Wood, see Chappell—Chappell.

Bradshaw, see Chappell—Edwin H. Morris.

Brazemount Music Corp., see Chappell—Chappell.

Bregman, Vocco & Conn, see Chappell.

Britannia, see Chappell.

Broadland Music Ltd. (BMI), 1 Valleybrook Dr., Don Mills, Ont. M3B 2S7. Tel: (416) 449-6432. Pres.: Gary Bucks.
Affiliates: Doubleplay Music (BMI), Grand Slam Music (CAPAC), Speckled Bird Music (CAPAC).

Broadway Music Corp., see AME Ltd.

Brothers Two Music, see Chappell—Chappell.

Brown Trout Music, see Chappell—Chappell.

Bruin, see Chappell—Chappell.

Buchan Music (CAPAC)—Pres.: Bill Hill—see BC Music.

Burke & Van Heusen Inc., see Chappell—Edwin H. Morris.

Burlington Music of Canada Ltd. (CAPAC), 6265 Cote de Liesse, Ville St. Laurent, P.Q. H4T 1A3. Tel: (514) 341-5350. Pres.: F.C. Jamieson; VP: A. Koury.

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Buxton Hill, see Chappell—Chappell.
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Bytown Music Publ'rs (BMI), c/o Treble Clef, 177 Sparks St., Ottawa, Ont. K1P 5B9. Tel: (613) 237-3981. Pres. & Gen. Mgr.: H. Glatt.

Cakewalk, see Chappell—Bregman Vocco & Conn.

Canadian Music Sales Corp. Ltd. (CAPAC), 58 Advance Rd., Toronto, Ont. M8Z 2T8. Tel: (416) 239-2361. Cable: MUSICSALES. Owner & Pres.: D.E. Chesebrough; Prof. Mgr.: Paul D. Chesebrough.
Local branch: 230 Adelaide St. W. Postal Code: M5H 1X5.
Affiliates: Keyboard Publ'ns, Waterless Melon (BMI).
Int'l firms represented: Alfred Publ'g, Beacon, Hal Leonard, Music Minus One (USA); DeWolfe, Lochside (UK).

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Canadian Brass Publ'ns (CAPAC), see Morning.
CanCon Music (BMI), see Champlain.
Captain Marvel Music, see Chappell—Chappell.
Carmel, see Chappell—Edwin H. Morris.
Carmichael, see Chappell—Frank.
L. J. Cary Co. Ltd., see Chappell—Chappell.
Caveat Music Publ'rs Ltd., see E.C. Kerby.
Cee & Cec Music (CAPAC), see Berandol.
Celebrity, see Chappell.

Century Two Publ'g Ltd. (BMI), Box 45, RR 5, Site 5, Edmonton, Alta. Tel: (403) 484-0091. Pres.: Tommy Banks.
Affiliates: Tommy Banks Music (BMI), Looking West Music (BMI).

Chain Gang, see Chappell—Bregman Vocco & Conn.
Chalet, see Chappell.
Champion Music, see Leeds.

Champlain Prod'ns Ltd., Music Div., 1396 St. Catherine St. W., Montreal, P.Q. H3G 1P9. Tel: (514) 866-2801. Telex: 05-25272. Gen. Mgr.: Robert H. Hahn.
Affiliates: CanCon Music (BMI), Elsinore Music (BMI), Bob Hahn Prod'ns Inc., Laurentian Music Ltd. (BMI), Maxess Music (CAPAC), Pig-Weed Music (BMI), Rideau Music Ltd. (CAPAC), Waldheim Music (BMI).

Chanteclair Music (BMI), see Gordon V. Thompson.
Chappell-Aznavour SA, see Chappell—Chappell.
Chappell-Albert Bridge, see Chappell—Chappell.

Chappell & Co. Ltd. (CAPAC), 14 Birch Ave., Toronto, Ont. M4V 1C9. Tel: (416) 922-2150. Cable: SYMPHONY. Gen. Mgr.: C.C. Devereux; Prof. Mgr.: Jerry Renewych.
Affiliates: Chappell group—AM, Act III Music Inc., Addax, Ah! Music, Alexscar Music, Amak Music, Anglo-Pic Music, Bobby Anthony Music, Antique Music, Anton Publ'ns, Arko Music, Arlou, Ascherberg Hopwood & Crew Ltd., Athenaise Music, Atmosphere Music, Banner Music, Barwin Music, Belafonte, Belinda (Canada) Ltd., Benton Publ'ns, Big Beat, Big Heather, Big Sandy, Birdees, Blue Fame Music, Bottom Line Music, Brackenjuice Music, Bradbury Wood, Brazemount Music Corp., Brothers Two Music, Brown Trout Music, Bruin, Burthem, Burvan, Butler Music Corp., Buxton Hill, By Gene Music, Canadiana Music, Captain Marvel Music, L.J. Cary Co. Ltd., Chappell-Aznavour SA, Chappell-Albert Bridge, Chappell-R&R, Chappell-Sparkel, Chappell-Styne, Charleston, Charling Music, Checkmate Music, Cherry Lane, Chrissica Music, Clara, Roy Clark Music, Cloud Cuckoo Songs Ltd., Crisco Music, Crited Music Inc., Critremfort Music, Crowfoot Music, Mike Curb Music, Cutbank Music, Cyma Music Co., Daje Music, Delfonte, De Sylva Brown & Henderson, Directors Co., Dog Tired Music, Dotted Lion Music, Dynatone Publ'g Co., East/Memphis Music Corp., Edlee, Emarcy Publ'g Inc., Engagement Music Inc., Ensign, Erle, Evie Music, Eyes Havitt Music, Fairway, Famous Music Corp., Featherbed Music, Fiddleback Music, Five Continents, Flat Car Music, Florence, Foresite Music, Forestful of Music Ltd., French Music, G&C, Gershwin, Glorious Music Inc., Golo Music Inc., Morton Gould, Grob Music Co., Growl Music, Haldonal, Harwin Music, Hazy Day, Higher Music Publ'g Inc., Hindesight Music, Honky-Tonk Music, House of Living, House of the Fox, Huckleberry Creek, Hutchinson, Iceman Music Corp., Infinite Music Corp., Intersong Canada Ltd., In the Black Music, In the Red Music, Ivy, Jabern Music, Jadar Music Corp., Jerryco, Jewel Music Publ'g Corp., Jillbern Music, Julie, Kander & Ebb, Ken-Glen Music, Keyboard-Chappell Music Ltd., Kingen-Gale Music Corp., Knip Unlimited, Kolob Music Co., Leslie Music Co., Lester Music, Le Vien, Sandy Linzer, Lion Tracks Music, Little Heater Music Inc., Lori, Loring Music Co., Lorion, Lu-Jac, MBP Music, MRC Music Inc., Mafundi Music, Magna Carta Music Ltd., Mamy, Marielle, Marius Music, Massi, Maxander Music, Maxwell, Mayfair, Meager Music, Melissa, Melrose Music, Mesquite Music, Mio Music Co., Mojak Music, Momar Music, Moo Moo, Moorpark, E.H. Morris & Co. Inc., NPP, Nanri Music, Nava Music, New Morning Music, Nor-Brand Music, Nurock, Ole Colony Music, Osmond Music, Our Songs, Oxygen Music, PK Music, Pamela, Pamelarosa, Parabut, Para-Kim Music Corp., Paramount, Paramount-Roy, Para-Tal Music Corp., Para-Wag Music Corp., Par-Ed Music Co., Pelew Music, Pine Woods, Placid, Cole Porter Music Inc., Quaker Ridge, Rags, Rainy Wednesday, Raj Kumer, Ramitary, Redheads, Revelation Music, Rich Forest, Ringo Pasta, Lelan Rogers Music, Rolyn, Romar Today Music Inc., SLS Music, Sabacthani Music, Douglas Sahm, Scrolie of the North Music, Senor George Music, Shari, Snowblind Music, Southern Love Music, Springfield, Stage & Screen, Stow, Stratford, Subiddu Music, Sun-Vine, Sylverpride, Taki Music, Talisman Music Corp., Tansoul Publ'g Co., Tebo Music, Bob Thiele Music, Three Bridges Music Corp., Tobey Music Corp., Tom Tom Music, Top Hat Music, Triboro Music Corp., Tri-Chappell, Tuneville, Unichappell Music Inc., Valley Spring, Vanguard Music Corp., Vaughn, Velva Music, Vin-Sun, Larry Weiss Music, West Bound, Williamson Music Inc., Marty Wilson Music Co., Winmor Music, Wren Music.
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Affiliated groups: Irving Berlin; Bregman, Vocco & Conn—Angry Giant, Bald Mountain, Big Swing Publ'g, Cakewalk, Chain Gang, Chatham, Darjen, Darla, Delaware, Delstone, Double Diamond, Double R, Dowan Music, Fox Fanfare Music Inc., Jim Grady, HG Music, Hillbrow Music, House of Weiss, Jim-Edd, Kenwood, Light Music, Lombardo, Makamillion, Makamint, Manikin, Muziki Music, Neurotic Music, Northshore Publ'g, Rock Island, David Rose, Rosemeadow, Sebonds, Silver House, Strange Music, Supreme, Tivoli, Triangle, Twentieth Century Music Corp., Vernon, Very Own Music, Welzheim, Joe M. Wilson, Year Round, Young Ideas; **Frank**—Andrew, Audubon, Carmichael, Desilu, Empress, Fideree, Frank & Rinimer, Globarry, Frank Loesser, Loubarry, Walter Reade, Remsen Music Corp., Saunders, Tosci Music Corp.; **Edwin H. Morris (Canada)**—Bedford, Bradshaw, Burke & Van Heusen Inc., Carmel, Donna, Educational, Jose Ferrer, Lero, Lin-da, Lion, Morley, Muirfield, Post, Radford, Satrycon Music Co., Sherbourne, George Simon Inc., Simon House Inc., Snycor Publ'g, Space Music, TPI, Tamerlane Music Inc., Travis, UPA, Uparlo, Vogue, Welcome; **Paxwin**—Coronation, Dawntown, Edgevine, Malden, George Paxton, Paxwin Music Corp.

Chappell-R&R, see Chappell—Chappell.
Chappell-Sparkel, see Chappell—Chappell.
Chappell-Styne, see Chappell—Chappell.
Charleston, see Chappell—Chappell.
Charling Music, see Chappell—Chappell.
Chatham, see Chappell—Bregman Vocco & Conn.
Checkmate Music, see Chappell—Chappell.
Cherry Lane, see Chappell—Chappell.
Chinguacousey Music (BMI), see Fivetake Group.

Chinook Music Publ'g (BMI), Box 269, Bentley, Alta. T0C 0J0. Tel: (403) 748-2673. Pres. & Gen. Mgr.: Dick Damron.
Affiliate: Sparwood Music Publ'ns (BMI).

Chrissica Music, see Chappell—Chappell.

Cirrus Music (BMI) (div. of Nimbus 9 Prod'ns Ltd.), 39 Hazelton Ave., Toronto, Ont. M5R 2E3. Tel: (416) 961-9688. Pres.: Jack Richardson; Exec. VP: Allan Macmillan.
Affiliates: Expressions Music (BMI), Katzenjammer Music (BMI), Stratus Music (CAPAC), Sunspot Music (BMI).
Int'l affiliates: Septima Music Inc. (BMI), Trillium Music Inc. (ASCAP) (both USA).
Int'l reps.: Australia (Image), Austria (Rudolf Slezak in Germany), Belgium (Universal Songs), Central America (CBS in USA), Czechoslovakia (Rudolf Slezak in Germany), France (Allo), Germany (Rudolf Slezak), Greece (Grecophon), Israel (Israzemer), Italy (RCA), Japan (Asia), Netherlands (Universal Songs), New Zealand (Image in Australia), Poland (Rudolf Slezak in Germany), Portugal (Telectra), Scandinavia (Sweden Music in Sweden), South Africa (Laetrec), South America (CBS in USA), Spain (Armonico), Switzerland (Rudolf Slezak in Germany), USA (Septima).

Clara, see Chappell—Chappell.
Clarence, see Chappell.
Roy Clark Music, see Chappell—Chappell.
Cloud Cuckoo Songs Ltd., see Chappell—Chappell.
Colfranc Music Publ'g Corp. (BMI)—Pres.: Franco Colombo—see E.C. Kerby.
Conestoga Music (BMI), see Deer Park.

Corinth Music (BMI), 3816 Victoria Park Ave., Willowdale, Ont. M2H 3H7. Pres.: Ross B. Reynolds.
Affiliate: Tarana Music (CAPAC).

Coronation, see Chappell—Paxwin.
Creemore Music (CAPAC), see Fivetake Group.

Crest Music (BMI), 2636 Templeton Dr., Vancouver, B.C. V5N 4W3. Tel: (604) 253-3927. Pres.: Robert Williams; Gen. Mgr.: Jean Williams; Prof. Mgr.: J. Brandon Douglas.

Crisco Music, see Chappell—Chappell.
Crited Music Inc., see Chappell—Chappell.
Critremfort Music, see Chappell—Chappell.
Crowfoot Music, see Chappell—Chappell.
Crown-Vetch Music Ltd. (CAPAC), see Morning.
Mike Curb Music, see Chappell—Chappell.
Cutbank Music, see Chappell—Chappell.
Cyma Music Co., see Chappell—Chappell.

D & L Music Publ'ns (BMI), 55 S. Cumberland St., Thunder Bay, Ont. P7B 2T6. Tel: (807) 344-7963. Pres. & Prof. Mgr.: Don Grashey.
Affiliate: Lincoln Park Music (BMI).

Daje Music, see Chappell—Chappell.

Danboro Publ'g Co. (BMI) (div. of Optam Ltd.), PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres.: John Rodney; VP: Evelyn Rodney.

Darjen, see Chappell—Bregman Vocco & Conn.
Darla, see Chappell—Bregman Vocco &Conn.

Daruma Capricornus Musicus Ltd. (CAPAC), PO Box 660, Postal Sta. B, Ottawa, Ont. K1P 5P7. Tel: (613) 741-1154. Pres.: Alex Brown.
Int'l firm represented: Rudolf E. Kamphausen (Germany).

Dawn of Creation Music Publ'g Co. (BMI), PO Box 452, Cambridge, Ont. N1R 5V5. Tel: (519) 623-3704. Pres.: Robert Liddell; Prof. Mgr.: Ralph Cruickshank.

Dawntown, see Chappell—Paxwin.

Deer Park Music (CAPAC), 2 St. Clair Ave. W., Toronto, Ont. M4V 1L6. Tel: (416) 924-5711. Pres. & Gen. Mgr.: J. Lyman Potts; Prof. Mgr.: Mal Thompson.
Affiliate: Conestoga Music (BMI).

Delaware, see Chappell—Bregman Vocco & Conn.
Delfonte, see Chappell—Chappell.
Delstone, see Chappell—Bregman Vocco & Conn.
Dena, see Chappell.
Desilu, see Chappell—Frank.
De Sylva Brown & Henderson, see Chappell—Chappell.
Directors Co., see Chappell—Chappell.
Dog Tired Music, see Chappell—Chappell.
Donna, see Chappell—Edwin H. Morris.

Donron Music House (BMI), PO Box 418, Sackville, N.B. E0A 3C0. Tel: (506) 536-1208. Pres.: Donna Hesler; Gen. Mgr.: R.J. Hesler.
Affiliate: Rondon Music House (CAPAC).

Dorella, see Chappell.
Dotted Lion Music, see Chappell—Chappell.
Double Diamond, see Chappell—Bregman Vocco & Conn.
Doubleplay Music (BMI), see Broadland.
Double R, see Chappell—Bregman Vocco & Conn.
Douglas, see Chappell.
Dowan Music, see Chappell—Bregman Vocco & Conn.
Downchild Music (CAPAC), see Pondwater.
Drury Lane Music Corp., see AME Ltd.
Duchess Music, see Leeds.

Dunbar Music Canada Ltd. (BMI), 225 Mutual St., Toronto, Ont. M5B 2B4. Tel: (416) 363-6447. Telex: 06-217673. Pres.: Barry Keane.
Affiliate: Sunbury Music Canada Ltd. (CAPAC).
Int'l firms represented: Associated Music (Australia), Publications Musicales Int'les (France), RCA (Germany, Italy, Spain), RCA Victor (Mexico), Relay (Argentina), Victor (Brazil).
Int'l reps.: Belgium (Universal Songs), Colombia (Sonolux), Finland (Coda), Israel (Musicor), Netherlands (Universal Songs), Norway (A/S Disco), Philippines (Mareco), South Africa (Laetrec), Sweden (Liberty), Switzerland (Musikvertrieb).

Dunrobin Music (ASCAP, CAPAC), see Chad Allan.
Dynatone Publ'g Co., see Chappell—Chappell.
E F D S, see Chappell.

Early Morning Music (CAPAC) (div. of Early Morning Prod'ns Ltd.), 350 Davenport Rd., Toronto, Ont. M5R 1K8. Tel: (416) 924-1146. Gen. Mgr.: Al Mair.
Affiliated firm: Pondwater Music (CACAC).
Affiliates: Blythwood Music (BMI), Moose Music (CAPAC).
Int'l reps.: Australia (Essex), Brazil (Elam), France (Chappell), Germany (Chappell), Hong Kong (Pathe), Italy (Sugar), Japan (Shinko), Netherlands (April), South Africa (Laetrec), South America (CBS), Spain (Armonico), Sweden (Sonet), UK (ATV).

East/Memphis Music Corp., see Chappell—Chappell.
Edgevine, see Chappell—Paxwin.
Edlee, see Chappell—Chappell.
Educational, see Chappell—Edwin H. Morris.
Edwards Music Co. Inc., see AME Ltd.

Eeyor Music (CAPAC) (div. of Canadian Bear Ltd.), 2485 Queen St. E., Toronto, Ont. M4E 1H9. Tel: (416) 690-1063. Pres.: Larry Evoy; Sec'y-Treas.: Irene Evoy.

Elsinore Music (BMI), see Champlain.
Emarcy Publ'g Inc., see Chappell—Chappell.

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Branch: London, Ont., PO Box 7070, 296 Belfield Ave. Postal Code: N5Y 4K1. Gen. Mgr.: Harold Pounds.
Int'l branch: USA.
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Era, see Chappell.
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Fairway, see Chappell—Chappell.
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Fideree, see Chappell—Frank.
Five Continents, see Chappell—Chappell.

Fivetake Group Prod'ns Ltd., 484 Waterloo St., Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: William Hewson; Gen. Mgr.: Bob Stone.
Administered companies: Blacklabel Music (BMI), Chinguacousey Music (BMI), Creemore Music (CAPAC), Fivetake Music Ltd. (BMI), Jigsaw Music (BMI), Kashago Publ'g (BMI), Muffinman Music (CAPAC), Oak Island Music (BMI).

Fivetake Music Ltd. (BMI), see Fivetake Group.
Flanka Music, see Leeds.
Flat Car Music, see Chappell—Chappell.
Florence, see Chappell—Chappell.
Fontaine Music, see Leeds.
Foresite Music, see Chappell—Chappell.
Forestful of Music Ltd., see Chappell—Chappell.
Fox Fanfare Music Inc., see Chappell—Bregman Vocco & Conn.

Foxy Lady Music (CAPAC), PO Box 4014, Sta. A, Postal Code: M5W 1H8; 890 Jane St., Suite 1404, Toronto, Ont. M6N 4C3. Tel: (416) 769-2916. Pres.: W. Moran; VP: L. Moran.
Affiliate: Foxy Mama Music (BMI).

Foxy Mama Music (BMI), see Foxy Lady.
Frank, see Chappell.
Frank & Rinimer, see Chappell—Frank.
Freewheeled Music (ASCAP), see Love-Lies-Bleeding.
French Music, see Chappell—Chappell.
G & C, see Chappell—Chappell.

Gallant Robertson Inc. (CAPAC), 354 Youville St., Montreal, P.Q. Tel: (514) 284-0779. Pres.: P. Gallant; Gen. Mgr.: Ian Robertson; Prof. Mgr.: M. Girard.
Affiliate: Robgal Music (BMI).

Gershwin, see Chappell—Chappell.
Glamorous, see Chappell.
Glenbrook Music Corp., see AME Ltd.
Globarry, see Chappell—Frank.

Gloosecap Music Ltd. (BMI), PO Box 609, Sta. F, Toronto, Ont. M4Y 2L8. Tel: (416) 922-1600. Gen. Mgr.: Tony Tobias.

Glorious Music Inc., see Chappell—Chappell.
Golden Mountain Music (BMI), see Black Wing.

Golo Music Inc., see Chappell—Chappell.
Gone Fishin' Music Ltd. (BMI), 6945 Isleview Rd., West Vancouver, B.C. Tel: (604) 922-2683. Pres.: Terry Jacks.
Int'l firm represented: Rockfish (USA).
Int'l reps.: Worldwide except Canada (Edward B. Marks in USA).
Morton Gould, see Chappell—Chappell.
Jim Grady, see Chappell—Bregman Vocco & Conn.
Grand Slam Music (CAPAC), see Broadland.
Grob Music Co., see Chappell—Chappell.
Growl Music, see Chappell—Chappell.
H G Music, see Chappell—Bregman Vocco & Conn.
H P & Bell Mgmt. Ltd. (BMI), 120 Avenue Rd., Toronto, Ont. M5R 2H4. Tel: (416) 964-2119. Pres.: Paul Hoffert; Gen Mgr.: George Nykilchuk.
Affiliates: HP & Bell Music (CAPAC), Hopo & Boco Music, Mediatrix Music (BMI).
H P & Bell Music (CAPAC), see HP & Bell Mgmt. Ltd.
Hackenbash Music (BMI) see Chad Allan.
Bob Hahn Prod'ns Inc., see Champlain.
Halben Music Publ'g Co. (CAPAC), 4B24 Cote des Neiges Rd., Suite 3B, Montreal, P.Q. H3V 1G4. Tel: (514) 739-4774. Gen. Prof. Mgr.: Ben Kaye.
Administered companies: Betanne Music Publ'g Co. (CAPAC), Entr'acte Music Publ'g Co. (CAPAC), Fervil Music (BMI), Kustor Music (BMI), MACH Music (CAPAC), Neiljoy Music Publ'g Inc. (BMI), Rainy River Music Ltd. (BMI), Vanessa Music (CAPAC), Windy Bay Music (BMI).
Haldonal, see Chappell—Chappell.
Harmuse Publ'ns (BMI), see Frederick Harris.
Frederick Harris Music Co. Ltd. (CAPAC), 529 Speers Rd., Oakville, Ont. L6J 5C2. Tel: (416) 845-34B7, 275-06B1. VP & Gen. Mgr.: W. Ray Stephens.
Affiliates: Harmuse Publ'ns (BMI), Royal Conservatory of Music.
Int'l firm represented: Alfred Lengnick (UK).
Int'l rep.: UK (Alfred Lengnick).
Harwin Music, see Chappell—Chappell.
Hazy Day, see Chappell—Chappell.
Helping Hand Music, 10160 116 St., Suite 4, Edmonton, Alta. T5K 1V9. Tel: (403) 488-6808, 467-2125. Owner: R. Harlan Smith.
Higher Music Publ'g Inc., see Chappell—Chappell.
Hillbrow Music, see Chappell—Bregman Vocco & Conn.
Hindesight Music, see Chappell—Chappell.
Hoadley House Music (BMI), 1555 Fir St., Suite 209, White Rock, B.C. V4B 4B6. Tel: (604) 531-9331. Gen Mgr.: Kenny Harris.
Honky-Tonk Music, see Chappell—Chappell.
Hopo & Boco Music, see HP & Bell.
House of Living, see Chappell—Chappell.
House of the Fox, see Chappell—Chappell.
House of Weiss, see Chappell—Bregman Vocco & Conn.
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Jewel Music Publ'g Corp., see Chappell—Chappell.
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Jim-Edd, see Chappell—Bregman Vocco & Conn.
Jubilee, see Chappell.
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Edward Kassner Music Co. (Canada) Ltd., see AME Ltd.
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Kenwood, see Chappell—Bregman Vocco & Conn.
E. C. Kerby Ltd. (CAPAC), 198 Davenport Rd., Toronto, Ont. M5R 1J2. Tel: (416) 922-9934. Pres. & Gen. Mgr.: Elvira C. Kerby; Prof. Mgr.: Franco Colombo.
Affiliates: Caveat Music Publ'rs Ltd. (BMI), Colfranc Music Publ'g Corp. (BMI).
Int'l firms represented: Amphion (France), Joseph Boonin (USA), Consort (USA), Philharmusica (USA).
Int'l rep.: France (Amphion).
Keyboard Publ'ns, see Canadian Music Sales.
Keyboard-Chappell Music Ltd., see Chappell—Chappell.
Kimberley Music (CAPAC)—Pres.: Jack Boswell—see Two Brothers.
Kingen-Gale Music Corp., see Chappell—Chappell.
Kingsley Music Corp., see AME Ltd.
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Kustor Music (BMI), see Halben.
Laurentian Music Ltd. (BMI), see Champlain.
Laval Music (BMI), 412 Richard St., Laval des Rapides, P.Q. H7N 1M6. Pres.: Tony Choma.
Affiliate: Mascap (CAPAC).
Leeds Music (Canada) (div. of MCA Canada Ltd.) (CAPAC), MCA Bldg., 2450 Victoria Park Ave., Willowdale, Ont. M2J 4A2. Tel: (416) 491-3000. Cable: LEEDSMUSIC. Pres. & Gen. Mgr.: Bailey Bird; Prof. & Prom'l Mgr.: Wayne Patton.
Home office: USA.
Affiliates: Champion Music, Duchess Music, Flanka Music, Fontaine Music, MAM Music, MCA Music Inc., Management Agency & Music Publ'g, Manitou Music, Northern Music, Pickwick Music, Spanka Music, Two Beat Music.
Lero, see Chappell—Edwin H. Morris.
Leslie Music Co., see Chappell—Chappell.
Leslie Music Supply, PO Box 471, Oakville, Ont. L6J 5AB. Tel: (416) 844-3109. Owner: Mrs. W. Leslie.
Int'l rep.: UK (Roberton).
Lester Music, see Chappell—Chappell.
Le Vien, see Chappell—Chappell.
Liad Music (BMI)—Pres.: Bill Hill—see BC Music.
Light Music, see Chappell—Bregman Vocco & Conn.
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Lin-da, see Chappell—Edwin H. Morris.
Sandy Linzer, see Chappell—Chappell.
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Affiliate: Freewheeled Music (ASCAP).
Int'l rep.: Australasia, Europe & Japan (Famous in USA).
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M A C H Music (CAPAC), see Halben.
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Manhole Music (BMI), 9006 112 St., Edmonton, Alta. T6G 2C5. Tel: (403) 433-0733. Mgrs.: F. Phillet, N. MacIver.
Manikin, see Chappell—Bregman Vocco & Conn.
Manitou Music, see Leeds.
Maple Creek Music (BMI) (div. of Northern Light & Sound Entertainment Corp. Ltd.), 542 Mount Pleasant Rd., Toronto, Ont. M4S 2M7. Tel: (416) 485-115B. Pres.: Dave Coutts; VP: John Watt.
Affiliate: Snowberry Music (CAPAC).
Int'l reps.: Australia & New Zealand (Associated).
Marian Music Corp., see AME Ltd.
Marielle, see Chappell—Chappell.
Marius Music, see Chappell—Chappell
Mascap (CAPAC), see Laval.
Massi, see Chappell—Chappell.
Match Music Corp. Ltd. (La Corp. de Musique Match Ltd.), 1966 Prospect, Sherbrooke, P.Q. J1J 1K7. Tel: (819) 569-7321. Pres.: R. M. Marois.
Affiliate: Ed. Andre Roussel (CAPAC).
Mattawa Music (CAPAC), see Pondwater.
Maxander Music, see Chappell—Chappell.
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Mayfair, see Chappell—Chappell.
McMusic Ltd. (CAPAC), 132 Woodridge Crescent, No. 10, Ottawa, Ont. K2B 7S9. Tel: (613) 829-4499. Pres.: Ian McLeish.
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Minstrel, see Chappell.
Mio Music Co., see Chappell—Chappell.
Modeles (Les Eds.) (BMI), 65 54 Ave., Pointe-aux-Trembles, P.Q. H1A 2T1. Tel: (514) 642-0846. Gen. Mgr.: Pat di Stasio.
Mojak Music, see Chappell—Chappell.
Momar Music, see Chappell—Chappell.
Montina Music (BMI), 2955 Fendall St., Montreal, P.Q. H3T 1N2. Tel: (514) 342-2500. Pres. & Prof. Mgr.: Dave Leonard.
Affiliate: B+3.
Montreal Rose Publ'g Ltd. (CAPAC), Morin Heights, P.Q. J0R 1H0. Tel: (514) 226-2029. Pres.: Andre Perry; Gen. & Prof. Mgr.: Yael Brandeis.
Affiliate: Kazam Music (BMI).
Int'l rep.: UK (Carlin).
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Moorpark, see Chappell—Chappell.
Moose Music (CAPAC), see Early Morning.
Morley, see Chappell—Edwin H. Morris.
Morning Music Ltd. (CAPAC), 1343 Matheson Blvd. W. Mississauga, Ont. L4W 1R1. Tel: (416) 625-2676. Pres. Jury Krytiuk; VP: Tom C. Connors; Prof. Mgr.: Mark Altman; Admin. Mgr.: Muriel Chapman.
Int'l branches: England, Ireland, USA.
Affiliates: Canadian Brass Publ'ns (CAPAC), Crown-Vetch Music Ltd. (CAPAC), Izetta Brass Publ'ns (BMI). Skinners Pond Music (BMI), Time Being Music Co. (BMI).
Int'l firms represented: Actual (USA), Aflame (USA), Altoona (USA), Arapaho (USA), Array (USA). Asset (USA), Background (UK), Barlow (USA), Bathurst (USA), Beckroos (USA), Benelux (Netherlands), Berrywood (USA), Blue Lake (USA), Bluffer (USA), Boomerang (USA), Braeburn (USA), Brenda (USA), Rolf Budde (Germany), Bud Don (USA), Callendar (UK), Canary (USA), Candle (USA), Choral Arts (USA), Cinnamon (USA), CoAxle (UK), Crier (USA), Crooked Creek (USA), Dolphin (Ireland), Dorree Johnny & Bill (USA), Drawbridge (USA), Eden (USA), Edison (USA), Emma (Ireland), Entrance (USA), Fae-Ton (USA), Feather (USA), Flintlock (USA), Sam Fox (USA), Frontier (UK), Gate (USA), Gaylene (USA), Gaylo (USA), Giraffa (Italy), Glad (USA), Gold Dust (USA), David Gornston (USA), Lloyd Green (USA), Harbot (USA), Hollywood (USA), Image (Australia), Indian Lake (USA), Inter-Art (UK), Iza (USA), JBR (USA), Jack (USA), Jack O'Diamonds (USA), Jando (USA), Jump (Italy), Keblo (USA), Kradar (USA), Laetrec (South Africa), Lani (Sweden), Lily (USA), Lurch (USA), Makeba (USA), Mamazon (USA), Ricci Mareno (USA), Mata Hari (Netherlands), McGuigan (Ireland), Movietone (USA), Music Prods. (USA), Musicraft Shop (USA), Omega (USA), Pace (USA), Par-Lay-Voo (Jamaica), Pascale (Netherlands), Photoplay (UK), Play (USA), Prentice (USA), Programme (UK), Reynard (USA), Ring (Germany), Rolling Meadows (USA), Ruby (Ireland), S&R (USA), St. Martin (USA), Samfred (USA), Shenandoah (USA), Nina Simone (USA), Sing Me (USA), Soulsongs (USA), Southcoast (USA), Space Age (USA), Stargen (USA), Starright (USA), R.M. Stone (USA), Stoneway (USA), Sublime Arts (Jamaica), Suday (USA), Sweet Dreams (USA), Taku (USA), Terrace (USA), Tulip (USA), Unicorn (USA), Unimusica (Venezuela), Universal (Netherlands), Univ. of Miami (USA), Vanessa (USA), Joseph Weinberger (UK), Wheeling (USA), Wiener-Musikproduktion (Austria), Wien Melodie (Austria), Wilder (USA), Woodwater (Jamaica), Yamaha (Japan), Yellow Tavern (USA), Zebo's (USA).
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Norm-Anne Prod'ns Ltd. (CAPAC), 491B Ponsard Ave., Montreal, P.Q. H3W 2A5. Tel: (514) 482-5B11. Pres.: M.E. Adilman.
Northern Light Music Publ'rs (div. of Dipper 7 Ents.) (BMI), 1414 Hillside Ave., Suite 101, Victoria, B.C. V8T 2B8. Tel: (604) 595-473B. Owner: Lou Jean Mollin.
Northern Music, see Leeds.
Northshore Publ'g, see Chappell—Bregman Vocco & Conn.
Nu-Gen Publ'g Co. (BMI), 173 Pemberton Ave., North Vancouver, B.C. V7P 2R4. Tel: (604) 980-7B12. Pres.: John Rodney; VP's & Prof. Mgrs.: Don Marsh, E. Rodney.
Nurock, see Chappell—Chappell.
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Osmond Music, see Chappell—Chappell.
Osmose Music, 4163 Ave. de L'Esplanade, Montreal, P.Q. Tel: (514) 667-B511. Ed.: Jean Bertrand.
Our Songs, see Chappell—Chappell.
Oxygen Music, see Chappell—Chappell.
P K Music, see Chappell—Chappell.
Palas House Publ'r (BMI), RR 1, Beaverbank Rd., Lower Sackville, N.S. B4C 2S6. Tel: (902) B65-B023. Pres.: Joe Palaschuk.
Pambec Music (Canada) (BMI). 22 Front St. W., Suite B01, Toronto, Ont. M5J 1C4. Tel: (416) B64-9136. Gen. Mgr.: Gerry Beadle.
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George Paxton, see Chappell—Paxwin.
Paxwin Music Corp., see Chappell—Paxwin.
Peer Int'l (Canada) Ltd. (BMI), see Peer-Southern.
Peer-Southern Org. (Canada) Ltd. (BMI & CAPAC), 4 New St., Suite 107, Toronto, Ont. M5R 1P6. Tel: (416) 924-57B1. Cable: SOUTHMUSIC. Gen. Mgr.: Matthew Heft.
Home office: USA.
Affiliates: Peer Int'l (Canada) Ltd. (BMI), Sud.
Pelew Music, see Chappell—Chappell.
Pet-Mac Publ'g (BMI), 6844 76 Ave., Edmonton, Alta. T6B 0AB. Tel: (403) 465-1071. Pres.: Garry L. McDonall; Gen. Mgr.: Wallis A. Petruk; Prof. Mgr.: Leonard A. Petruk.
Affiliate: 3 PM Music (CAPAC).
Petteway Music Publ'g Co., 3635 Ridgewood Ave., Suite 404, Montreal, P.Q. H3V 1B4. Tel: (514) 737-0557. Pres. & Gen. Mgr.: Van H. Petteway.
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Pine Woods, see Chappell—Chappell.
Placid, see Chappell—Chappell.
Pondwater Music (CAPAC), 350 Davenport Rd., Toronto, Ont. M5R 1K8. Tel: (416) 922-4114. Pres.: Alexander Mair.
Affiliated firm: Early Morning Music (CAPAC).
Affiliates: Abovewater Music (BMI), Downchild Music (CAPAC), Mattawa Music (CAPAC), Mooncat Music (BMI), Underwater Music (CAPAC).
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Affiliate: Shediac Music Publ'g Ltd. (CAPAC).
Radford, see Chappell—Edwin H. Morris.

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Rereco Publ'g Co. (BMI), Box 32, Willowdale, Ont. M2N 5S7. Tel: (416) 422-0928. Pres.: John C. Irvine.
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Affiliate: Super Music (CAPAC).
Int'l firms represented: Wynwood Music (USA), Zap (USA).
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Shee Gwee Publ'g (BMI)—Pres.: Will R. Millar—see Antrim.
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Singhampton House of Music (BMI), 315 Brunswick Ave., No. 2, Toronto, Ont. M5R 2Z1. Tel: (416) 961-2015 Pres.: Sara Ellen Dunlop; Gen. Mgr. Shirley Stonehouse.
Skinners Pond Music (BMI), see Morning.
Slalom (BMI), see Aquarius & BC Music.
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Snowblind Music, see Chappell—Chappell
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Two Beat Music, see Leeds.
Two Brothers Music (BMI), 5 Ilfracombe Crescent, Scarborough, Ont. M1R 3R9 Tel: (416) 755-8346. Pres.: Warren Boswell; VP: Craig Boswell.
Affiliate: Kimberley Music (CAPAC).
U A (Canada) Ltd. (BMI), 6 Lansing Sq., Suite 205, Willowdale, Ont. M2J 1T8. Tel: (416) 491-5591 Pres. Stan Kulin; Prof. Mgr., Keith Patten.
Affiliate: Unart (Canada) Ltd. (CAPAC)
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Vancouver Music (BMI), 2190 W. 12 Ave., Vancouver, B.C. V6K 2N2. Tel: (604) 736-7626. Pres. & Prof. Mgr.: William R. Snow.
Affiliate: Arbutus Music (CAPAC).
Vanessa Music (CAPAC), see Halben.
Vanguard Music Corp., see Chappell—Chappell.
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Vision, see Chappell.
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Victor Young, see Chappell.

● sheet music jobbers & suppliers

Academy of Musical Arts, 137 N. Christina St., Sarnia, Ont. N7T 5T8. Tel: (519) 344-7683. Pres. John DiCicco; Sales Mgr. Richard Needham.
Algord Music Ltd., 372A Yonge St., Toronto, Ont. M5B 1S6. Tel: (416) 362-6778. Pres. & Gen. Mgr.: Edward G. Hough.
Canadian Music Sales Corp. Ltd., 58 Advance Rd., Toronto, Ont. M8Z 2T8. Tel: (416) 239-2361 Pres.: Douglas Chesebrough; Gen. Mgr.: Paul Chesebrough; Sales Mgr. Ken Stuart.
Cascade Music Ltd., PO Box 485, Whitby, Ont. L1N 2L9 Tel: (416) 668-9961.
Chappell & Co. Ltd., 14 Birch Ave., Toronto, Ont. M4V 1C9 Tel: (416) 922-2159. Gen. Mgr.: C.C. Devereux; Sales Mgr. John Loweth.
Empire Music, PO Box 279, Postal Code: V3L 4Y6. 934 12 St., New Westminster, B.C. V3M 4K6 Tel: (604) 522-6232. Pres. & Gen. Mgr.: Karle Hodsin; Sales Mgr.: Will Verra.
Branch: London, Ont., PO Box 7070. Postal Code: N5Y 4K1 Gen. Mgr.: Harold Pounds.
Frederick Harris Music Co. Ltd., 529 Speers Rd., Oakville, Ont. L6J 5C2 Tel (416) 845-3487; Toronto Tel (416) 275-0681 VP & Gen. Mgr.: W. Ray Stephens.
E. C. Kerby Ltd., 198 Davenport Rd., Toronto, Ont. M5R 1J2 Tel: (416) 922-9934. Pres. & Gen. Mgr. Elvira C. Kerby.
Leslie Music Supply, PO Box 471, Oakville, Ont. L6J 5AB Tel (416) 844-3109. Owner: Mrs. W. Leslie.
Gordon V. Thompson Ltd., 29 Birch Ave., Toronto, Ont. M4V 1E2. Tel: (416) 923-7329. Pres. John C. Bird.

● record & tape wholesalers

The wholesale function(s) of all companies is set in **bold face** *and parentheses after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.*

ALBERTA

● CALGARY (Area Code 403)

A & M Dist'rs (Calgary), 5725 Burbank Rd. NE. Postal Code: T2H 1Z5. Tel: 253-8411. Mgr.: Paul McClure; Buyer: Edna Jackman. **(Rec. & Tape D).**
Home office: Agincourt (Toronto Metropolitan Area), Ont., A&M Recs. of Canada Ltd.
Rec. labels: A&M, Casino, Dark Horse, Goldfish, Haida, Ode, Penny Farthing.
Tape lines: Same as rec. labels.
Acklands Ltd., 626 Manitou Rd. SE. Postal Code: T2G 4C5. Tel: 243-4488. Mgr.: Peter Morch; Promo. Mgr.: Greg Gerrard. **(Rec. & Tape D), (also Rec. & Tape D as TPC).**
Rec. labels: Ampex, Holborne, Motown, Mushroom, United Artists.
Tape lines: Same as rec. labels.
All Recs. Supply Co. of Canada Ltd. (div. of CBS), 4532 Manilla Rd. SE. Postal Code: T2G 4B7. Tel: 287-2679. Mgr.: Barry Overton. **(Rec. & Tape OS & RJ).**
Home office: Agincourt (Toronto Metropolitan Area, Ont.
Capitol Recs.-EMI of Canada Ltd., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: 287-0823. Region Mgr.: A. Andruchow. **(Rec. & Tape D).**
Rec. Labels: Angel, Apple, Arista group, Capitol, Capitol Int'l, EMI, GRC, Harvest, Melodiya/Angel, Muse, Pathe, Seraphim, Vanguard.
Tape lines: Anglel, Apple, Arista group, Capitol, Melodiya/Angel, Pathe, Vanguard.
Central Recs. & Electronics Ltd., 5875 Ninth St. SE. Postal Code: T2H 1Z9. Tel: 255-1157. Owner: Dave Jones; Sales Mgr.: Les Furze; RJ Buyer: W. G. Miller. **(Rec. & Tape RJ), (also Rec. & Tape RJ as Musictape Co.).**
Branch: Burnaby (Vancouver Area), B.C.
Columbia Recs. Dists. Canada Ltd., 4624 Manitoba Rd. SE. Postal Code: T2G 4B8. Tel: 287-1322. Mgr.: J. Davies. **(Rec. & Tape D).**
Home office: Toronto, Ont. (see for prod. distributed).
G R T of Canada Ltd., 820 16 Ave. SW. Postal Code: T2R 0S9. Tel: 271-5475. Sales & Promo. Mgr.: Bryan Tucker. **(Rec. & Tape D).**
Home office: Willowdale (Toronto Metropolitan Area), Ont. (see for prod. distributed).
Handleman Co. of Canada Ltd., 4644 Pacific Rd. NE. Postal Code: T2E 5S5. Tel: 276-2224. Mgr. & Buyer: Jane Bell. **(Rec. & Tape RJ).**
Home office: USA, Detroit, Mich.
London Recs. of Canada (1967) Ltd., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: 243-1313. Cable: FULLRANGE Telex: 038-22572. Mgr.: A. Bilodeau. **(Rec. & Tape D).**
Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).
M C A Recs. (Canada) (div. of MCA Canada Ltd.), 5737 Burbank Rd. Postal Code: T2H 1Z5. Tel: 253-0401. Sales Mgr.: T. Firman. **(Rec. & Tape D).**
Rec. labels: Apex, Carnaval, Coral, GNP Crescendo, Lero, MCA, Point, Shelter.
Tape lines: Same as rec. labels.
Musictape Co. **(Rec. & Tape RJ)**—Tel: 255-6651—see Central Recs. & Electronics Ltd.
Polydor Ltd., PO Box 9531, Postal Code: T2P 2W6; B90 Bow Valley Sq., 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: 265-5007. Telex: 03-821859. Mgr.: Mike Stech. **(Rec. & Tape D).**
Home office: St. Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).
R C A Ltd., 440 Manitou Rd. SE. Postal Code: T2C 4C4. Tel: 243-8989. Sales Mgr.: Ken Clark. **(Rec. & Tape D).** (See office in Toronto, Ont. for prod. distributed).
T P C Rec. Div. (Taylor, Pearson & Carson Ltd.), 626 Manitou Rd. SE. Postal Code: T2G 4C5. Tel: 243-3642. Mgr.: Peter Morch. **(Rec. & Tape D).**
Distributes the Quality group.
W E A Music of Canada Ltd., 4640 Manhattan Rd. SE. Postal Code: T2G 4B5. Tel: 243-7164. Mgr.: Don Boas; Promo. & Sales Mgr.: Olie Kornelsen. **(Rec. & Tape D).**
Home office: Scarborough (Toronto Metropolitan Area), Ont. (see for prod. distributed).

● EDMONTON (Area Code 403)

Northland Music Dists. Co. Ltd., 6B44 76 Ave. Postal Code: T6B 0A8. Tel: 469-5066. Telex: 037-3764. Pres., Gen. Mgr. & Buyer: Bill Maxim. **(Rec. D, OS & RJ).**
Rec. label: Disneyland.
Accessories: Cecil Watts.
Royalty Recs. of Canada Ltd., 10160 116 St., Suite 4. Postal Code: T5K 1V9. Tel: 488-6808, 467-2125. A&R Dir.: R. Harlan Smith. **(Rec. & Tape D).**
Tape Dists. (div. of Neonex Int'l), 14520 121A Ave. Postal Code: T5L 4L2. Tel: 452-9280. Mgr.: Ken Jordan; Buyer: Ray Vallee. **(Rec. & Tape RJ).**
Branch: Vancouver, B.C.; Scarborough (Toronto Metropolitan Area), Ont.

BRITISH COLUMBIA

● VANCOUVER AREA (Area Code 604)

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 44E 69 Ave. Postal Code: V5X 4K5. Tel: 324-3631. Mgr.: R. Moody. **(Rec. & Tape OS & RJ).**
Home office: Agincourt (Toronto Metropolitan Area), Ont.
Almada Corp., 1010 Nanton Ave. Postal Code: V6H 2C2. Tel: 738-8275. Mgr.: Jack Sparton. **(Rec. & Tape D).**
Home office: Montreal, P.Q. **(Rec. & Tape D & I)** (see for prod. distributed). (SEE ADVERTISEMENT)
Capitol Recs.-EMI of Canada Ltd., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: 689-8667. Sales Rep.: K. McKissock; Promo. Mgr.: N. Daziel. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Arista group, Capitol, Capitol Int'l, EMI, GRC, Harvest, Melodiya/Angel, Muse, Pathe, Seraphim, Vanguard.
Tape lines: Angel, Apple, Arista group, Capitol, Melodiya/Angel, Pathe, Vanguard.
Central Recs. & Electronics Ltd., 7974 Winston St., Burnaby V5A 2H5. Tel: 299-8935. Owner: Dave Jones; Mgr.:

Tom Ingham; Buyer: W.G. Miller. **(Rec. & Tape RJ).**
Home office: Calgary, Alta.

Columbia Recs. Dists. Canada Ltd., 46 E. 69 Ave. Tel: 327-0291. Mgr.: W. Bouvette. **(Rec. & Tape D).**
Home office: Toronto, Ont. (see for prod. distributed).

Emerson Sales Ltd., 1599 W. Fourth Ave. Postal Code: V6J 1L6. Tel: 733-3525. Owner & Sales Mgr.: Emerson Short; Mgr.: Jean Leskiw. **(Rec. & Tape D), (Rec. OS as** One Stop Rec'g Supplies).
Rec. labels: Arhoolie, Bang, Blues Classics, Cadet, Checker, Chess, De-Lite, Dominion, Fantasy, Fiesta, GRT, Galaxy, Grecophon, Increase, Janus, Metromedia, Milestone, Musidisc, Music Minus One, Old Timey, Original Sounds, Prestige, Raglan, Roulette, Spoken Arts, 20th Century, VJ, Westbound.
Tape lines: Dominion, Fantasy, Fiesta, GRT, Milestone, Prestige.
Phonographs: Lenco.
Accessories: Rec.—Lektrostat, Recoton; tape—Recoton.

La-Go Music Ltd., 1227 Adanac St. Postal Code: V6A 2C8. Tel: 253-4151. Mgr. & Buyer: Gordon R. Everingham. **(Rec. & Tape D).**
Rec. labels: Concert-Disc, Everest, Hilltop, Legacy, Mr. Pickwick, Pickwick, Tee Vee.
Tape lines: Design, Pickwick, Tee Vee.
Accessories: Durabilt tape caddies.

London Recs. of Canada (1967) Ltd., 3166 Lake City Way, Burnaby V5A 3A4. Tel: 298-6471. Cable: FULL-RANGE. Telex: 04-354544. Mgr.: O. Jones. **(Rec. & Tape D).**
Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2182 W. 12 Ave. Tel: 736-3355. Sales Mgr.: William Tait; Promo. Mgr.: B. Ryman. **(Rec. & Tape D).**
Rec. labels: Apex, Carnaval, Coral, GNP Crescendo, Lero, MCA, Point, Shelter.
Tape lines: Same as rec. labels.

Musimart Ltd., 2737 W. 21 Ave. Postal Code: V6L 1K4. Tel 738-8192. Mgr.: Stan Levy. **(Rec. & Tape D).**
Home office: Montreal, P.Q. **(Rec. & Tape D & I) (see** for prod. distributed).

One Stop Rec'g Supplies. **(Rec. OS)**—Tel: 732-7313—see Emerson Sales Ltd.

Polydor Ltd., Mezzanine, 805 W. Broadway. Postal Code: V5Z 1K1. Tel: 873-2466. Telex: 045-4410. Mgr.: Peter Behnke. **(Rec. & Tape D).**
Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby V5J 4V6. Tel: 434-9611. Mgr.: Paul Yaroshuk. **(Rec. & Tape D).**
Branch: Toronto, Ont.
Int'l branch: USA
Rec. labels: Faith, Heart Warming, Impact, Jims, Praise, Skylite.
Tape lines: Same as rec. labels.

Pro Sound Dists. Ltd., 2185 W. Broadway. Tel: 736-9804. **(Rec. & Tape RJ).**

R C A Ltd., 2876 Rupert St. at Grandview Hwy. Postal Code: V5M 3T7. Tel: 433-6881. Sales Mgr.: Uwe Schnack; Promo.: J. Ford. **(Rec. & Tape D).** (See office in Toronto, Ont. for prod. distributed).

Tape Dists. (div. of Neonex Int'l), 1240 SE Marine. Postal Code: V5X 2V9. Tel: 324-6841. Mgr.: Jim Pageot; Buyer: Jay Gold. **(Rec. & Tape RJ).**
Home office: Edmonton, Alta.

W E A Music of Canada Ltd., 40 E. Fifth Ave., Suite 202. Tel. 879-8681. Mgr.: Robert Bone; Promo.: Mark Wilson. **(Rec. & Tape D).**
Home office: Scarborough (Toronto Metropolitan Area), Ont. (see for prod. distributed).

W W D, 1036 Richards St. Postal Code: V6B 3E1. Tel: 687-6931. **(Rec. & Tape D).**
Rec. labels: Ampex, Holborne, Motown, Mushroom, Quality group, United Artists.
Tape lines: Same as rec. labels.

Word Recs. Ltd., 250 SW Marine Dr. Postal Code: V5X 2R5. Tel: 321-6785. Pres., Adv. & Promo.: Gerry B. Scott; VP: J. E. Scott; Sales & Mktg.: Phil Crofton, Doug Stark. **(Rec. & Tape D).**
Home office: USA.
Branch: London, Ont.
Rec. labels: Canaan, Century, Image VII, Janz, Light, Myrrh, Sacred, Sacred Songs, Sonlight, Summit, Sword, Wonderworld, Word.
Tape lines: Canaan, Image VII, Light, Myrrh, Sacred, Sonlight, Summit, Wonderworld, Word.

MANITOBA

• WINNIPEG (Area Code 204)

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 330 Portage Ave., Suite 1609 Postal Code: R3C 0C4. Tel: 943-4541. Mgr.: Bryant Stevens. **(Rec. & Tape OS & RJ).**
Home office: Agincourt (Toronto Metropolitan Area), Ont.

Laurel Recs. Ltd., 1316 Clifton St. Postal Code: R3E 2V2. Tel: 783-0436. Owner: W.V. Sokulsky; Mgr. Glen Gore-Smith; Buyer: Chris Alexander. **(Rec. & Tape D).**
Rec. labels: A Small Rec. Co., Axe, Bang, Barnaby, Brunswick, Cadet, Cadet/Concept, Checker, Chess, De-Lite, Fifi la Flamme, GRT, Granite, Hardcore, Hellroaring, Increase, JC Ents., Janus, Mushroom, Original Sounds, Passport, Pride, Roulette, Sire, Smile, Special, 20th Century, Westbound.
Tape lines: A Small Rec. Co., Axe, Bang, Barnaby, Brunswick, Cadet, Cadet/Concept, Checker, Chess, De-Lite, Fantasy, GRT, Granite, Hellroaring, Increase, JC Ents., Janus, Mushroom, Passport, Pride, Roulette, Sire, Special, 20th Century, Westbound.
Accessories: Recoton.

London Recs. of Canada (1967) Ltd., 23 Keith Rd. Postal Code: R3H 0H7. Tel: 775-7125. Cable: FULL RANGE Telex: 07-57695. Mgr.: G. Young. **(Rec. & Tape D).**
Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 365 Hargrave St. Postal Code: R3B 2K3. Tel: 942-2413. Sales Mgr.: J. Skelly. **(Rec. & Tape D).**
Rec. labels: Apex, Carnaval, Coral, GNP Crescendo, Lero, MCA, Point, Shelter.
Tape lines: Same as rec. labels.

M C T R Dists. Ltd., 1733 St. Matthews Ave. Postal Code: R3H 0V8. Tel: 772-3825. Owner: M.C.T. Rathwell; Mgr.: Myrtle Redfern; Buyer: N. Thorndycraft. **(Rec. & Tape RJ), (Rec. & Tape D** as Thomas Rathwell Ltd.).

Meolody Recs. & Tapes Servs. Ltd., 744 Polson Ave. Postal Code: R2X 1M2. Tel: 589-1876. Owner: Alex Moodrey. **(Rec. RJ).**

National Rec. Dists. Ltd., 8 Plymouth St. Postal Code: R3C 2K9. Tel: 633-1412. Owners: B.J. Samuels, S. Sodomsky; Mgr.: R.L. Lauze; Buyer: George Postnikoff. **(Rec. & Tape RJ).**

Quality Recs. Ltd., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: 943-6563. Mgr.: Chuck Porter. **(Rec. & Tape D).**
Home office: Toronto, Ont. (see for prod. distributed).

R C A Ltd., 1320 Church Ave. Postal Code: R2X 1G4. Tel: 633-2666. Sales Mgr.: Jim Fotheringham. **(Rec. & Tape D).** (See office in Toronto, Ont. for prod. distributed).

Thomas Rathwell Ltd., 575 Roseberry St. Postal Code: R3H 0T3. Tel: 774-4561. Owner: M.C.T. Rathwell; Mgr. & Buyer: Alex Petchkin. **(Rec. & Tape D), (Rec. & Tape RJ** as MCTR Dists.).
Rec. labels: Ampex, Liberty, Living Language, Motown, Sunset, United Artists.
Tape lines: Same as rec. labels.

W E A Music of Canada Ltd., 24 Stevenson Rd. Postal Code: R3H 0H8. Tel: 786-6934. Mgr.: Barry Smith; Promo.: Don Coward. **(Rec. & Tape D).**
Home office: Scarborough (Toronto Metropolitan Area), Ont. (see for prod. distributed).

NEW BRUNSWICK

• MONCTON (Area Code 506)

Handleman Co. of Canada Ltd., 132 Halifax St., Release Center. Postal Code: E1C 3B2. Tel: 389-9141. Mgr. & Buyer: David Manship. **(Rec. & Tape RJ).**
Home office: USA, Detroit, Mich.

NEWFOUNDLAND

• CORNER BROOK (Area Code 709)

Temple & Temple Ltd., Brook St. Postal Code: A2H 6H6. Tel 634-7817. Gen. Mgr. & Sec'y-Treas.: W.C. Temple. **(Rec. & Tape D & RJ).**

• ST. JOHN'S (Area Code 709)

Crawford Music Ltd., 139 Gower St. Postal Code: A1C 1P4. Tel: 726-6970. Mgr. & Buyer: Lyle Drake. **(Rec. & Tape RJ).**
Home office: Halifax, N.S. **(Rec. & Tape D & RJ).**

NOVA SCOTIA

• HALIFAX AREA (Area Code 902)

Crawford Muisc Ltd., 100 Wright Ave. Tel: 463-9344. Rec. Mgr.: Lyle Drake; Buyer: Mrs. Marion Ayer. **(Rec. & Tape D & RJ).**
Branch: St. John's, Nfld. **(Rec. & Tape RJ).**

Cumberland Music Ltd., 2 Eastview Dr., Armdale B3P 1E6. Tel: 477-5995. Mgr.: George Spencer. **(Rec. & Tape D, OS & RJ).**
Rec. labels: Audat, CTL, World, cut-outs.
Tape lines: Audat, CTL, World, cut-outs.
Accessories: Needles (Omega).

R C A Ltd., 3611 Commission St. Tel: 455-8015. Sales Mgr.: Hanson Josey. **(Rec. & Tape D).** (See office in Toronto, Ont. for prod. distributed).

ONTARIO

• BURLINGTON (Area Code 416)

Muntz Canada Ltd., 1149 Pioneer Rd. Postal Code: L7M 1N7. Tel: 639-5373. Pres.: David Hoffman; VP Prods & Mdsg.: Pat McQuade; Music Buyer: Bill Johnston, Home Sound Buyer: Alan Ingham; Accessories Buyer: Ian Paisley; Auto Sound Buyer: Doug Martyniuk **(Rec. & Tape D).**
D).
Rec. labels: A&M, Ampex, Capitol, Columbia, GRT, London, MCA, Marathon, Polydor, Quality, RCA, United Artists, WEA.
Tape lines: Same as rec. labels.
Playback equip. & accessories: Muntz.

• HAMILTON (Area Code 416)

Sound Centre Ltd., 66 Ottawa St. N. Tel: 547-8655. **(Rec. & Tape RJ).**

• LONDON (Area Code 519)

Word Recs. Ltd., 152 Wellesley Crescent. Postal Code: N5V 1J7. Tel: 455-2097. **(Rec. & Tape D).**
Home office: Vancouver, B.C. (see for prod. distributed).

• OSHAWA (Area Code 416)

World Recs. (div. of Shotgun Gimme Holdings Ltd.), 484 Waterloo St. Postal Code: L1H 3X1 Tel: 576-0250 Mgr.: R. Stone. **(Rec. & Tape D & I).**

• OTTAWA (Area Code 613)

Mr. Relic, PO Box 3616, Sta. C. Postal Code: K1Y 4J7. Tel: 224-9824. Owner & Gen. Mgr.: Jim Nichols. **(Rec. D & OS).**
Distributes oldies.

Treble Clef Dist., 165 Sparks St. Postal Code: K1P 589. Tel: 232-4168. Owner: Harvey Glatt; Mgr.: M.J. Theriault. **(Rec. D, I & E).**
Rec. labels: Advent, PM, Sonet, Syntonic Research, Topic, Transatlantic.
Imports European labels.

• TORONTO METROPOLITAN AREA (Area Code 416)

A & M Recs. of Canada Ltd., 120 Milner Ave., Agincourt M1S 3R2. Tel: 291-4292 **(Rec. & Tape D)**
Branch: Calgary, Alta., A&M Dist'rs (Calgary).
Rec. labels: A&M, Dark Horse, Casino, Goldfish, Haida, Ode, Penny Farthing.
Tape lines: Same as rec. labels.

Alldisc Dists. Ltd., 705 Progress Ave., Unit 19, Scarborough M1H 2X1. Tel: 438-5313. Pres.: Tony Frank; Mgr.: Bill Sparksman. **(Rec. & Tape OS & RJ).**

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 160 Milner Ave., Agincourt M1S 3B2. Tel: 293-1941. Gen. Mgr.: Jacques Gagne. **(Rec. & Tape OS & RJ).**
Branches: Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Montreal, P.Q.

Ampex Music of Canada Ltd., 132 East Dr., Bramalea L6T 3T9. Tel: 453-3100. Mgr.: J.R. Pariselli; Buyer: John Dee Driscoll. **(Rec. & Tape D & I).**
Branch: Dorval (Montreal Metropolitan Area), P.Q.
Rec. labels: Abet, Abet, Ampex, Artco, HiFi/Life, Jessup, Jubilee, Mainstream, North American Superhits, Periwinkle, Sussex, Viva.
Tape lines: Ampex, Artco, Blue Thumb, Caprice, Caravan, Disneyland, Family Prod'ns, Flying Dutchman, HiFi/Life, ILS Language, Jubilee, Mainstream, Manitou, Maple, Michigan Bluegrass (Jessup), Pompeii, Red Lion, Rocky Road, Rodeo Budget, Rodeo In'l, Sussex, Viva.

Canada Rec. Sales, 686 Richmond St. W. Postal Code: M6J 1C3. Tel: 363-1019. Owner: Herbert Berne. **(Rec. & Tape OS & RJ).**

Canadian Music Sales Corp. Ltd., 58 Advance Rd. Postal Code: M8L 2T8. Tel: 239-2361. Cable: MUSICSALES. Owner & Pres.: D.E. Chesebrough. **(Rec. & Tape D).**
Rec. labels: Alfred, Arhoolie, Beaver, Blues Classics, Classic Eds., Classic Jazz, Delmark, De Wolfe, Dominion, Edmonton, Fidelity Sound, Music Minus One, Old Timey, Proscenium, Raglan, Rejoice, UTC, Yazoo.
Tape lines: Dominion.

Capitol Recs.-EMI of Canada Ltd., 3109 American Dr., Malton L4V 1B2. Tel: 677-5050. Pres.: A. Gosewich; Mktg. Dir.: J.D. Evans. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Arista group, Capitol, Capitol Int'l, EMI, GRC, Harvest, Melodiya/Angel, Muse, Pathe, Seraphim, United Artists group, Vanguard.
Tape lines: Angel, Apple, Arista group, Capitol, Melodiya/Angel, Pathe, United Artists group, Vanguard.

Coda Publ'ns, 893 Yonge St. Postal Code: M4W 2H2. Tel: 929-5065. **(Rec. D).**
Rec. labels: Audiophile, Bountiful, Broadway, Collectors Classics, Contemporary, Delmark, Dogwood, ENJA, Halcyon, Good Time Jazz, JCOA, Jazz Archives, Jazz Panorama, Jazz Society, Jazz Studies, Jim Taylor Presents, Master Jazz Rec'gs, Nessa, Phoenix, RCA (France), Sackville, Spotlite, Steeplechase, Strata-East.

Columbia Recs. Dists. Canada Ltd., 1113 Leslie St., Don Mills, M3C 2J6. Tel: 444-6651. Cable: COLRECORD. Mgr.: E. Colero **(Rec. & Tape D).**
Branches: Calgary, Alta.; Vancouver, B.C.; St. Laurent (Montreal Metropolitan Area), P.Q.
Rec. labels: Blue Sky, CBS-Disque, CBS Int'l, Chart, Columbia, Columbia Legacy Collection, Columbia Masterworks, Date, DeVel, Douglas, Epic, Gamble, Golden Fleece, Great Western Gramophone, Immediate, Invictus, Kirshner, Monument, Mums, Odyssey, Okeh, Philadelphia Int'l, Sound Stage 7, T-Neck, TSOP, Thunder, True North.
Tape lines: CBS-Disque, Columbia, Date, Epic, Okeh, Golden Fleece, Kirshner, Monument, Mums, Philadelphia Int'l, Sound Stage 7, T-Neck, TSOP, Thunder, True North.

Don's Discs, 367A Queen St. E. Postal Code: M5A 1T2. Tel: 363-5540. Owner: Don Keele. **(Rec. I & E).**

G R T of Canada Ltd., 3816 Victoria Park Ave., Willowdale M2H 3H7. Tel: 497-2340. Pres.: Ross B. Reynolds; Nat'l Sales Mgr.: Jim Corbett; Nat'l Promo. Mgr.: Jeff Burns; Ontario Promo. Mgr.: Dave Paget. **(Rec. & Tape D).**
Branches: Calgary, Alta.; Montreal, P.Q.
Rec. labels: A Small Rec. Co., BTM, Bang, Barnaby, Beverly Hills, Brunswick, Cadet, Cadet/Concept, Chalice, Charisma, Checker, Chess, Dakar, De-Lite, GRT, Increase, Janus, Musidisc, Original Sounds, Passport, Pride, Roulette, Shadybrook, Sire, Soundbird, Special, 20th Century, Westbound.
Tape lines: Bang, Barnaby, Cadet, Chess, Checker, De-Lite, Fantasy, GRT, Increase, Janus, Milestone, Musidisc, Original Sounds, Roulette, Special, 20th Century, Westbound.

Handleman Co. of Canada Ltd., 132 Manville Rd., Scarborough M1L 4J6. Tel: 759-1166. Branch Mgr. & Buyer: Gordon Edwards. **(Rec. & Tape RJ).**
Home office: USA, Detroit, Mich.

Holborne Dist'g Co. Ltd., PO Box 9, Mount Albert. Tel: 884-2320. Mgr. & Buyer: Frank P. Swain. **(Rec. & Tape D, Rec. I).**
Rec. labels: Bestway, Caimit, EMS, Edmar, Fiesta, Grecophone, Island Series, Joevan, K&H Electronics, Ka La Loo, Merrymen, Murray Banks, Pebblegroove, Penny, REC, Rec'g Artists, Shorty, Tabico, Trinidad.
Tape lines: Edmar, Fiesta, Grecophone, Merrymen, Pebblegroove, Penny, Rec'g Artists, Tabico.
Imports: Caribbean product.

London Recs. of Canada (1967) Ltd., 1630 Midland Ave., Scarborough M1P 3C2. Tel: 755-3373. Cable: FULL-RANGE. Telex: 02-2830. Mgr.: A. Beaudin. **(Rec. & Tape D).**
Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2450 Victoria Park Ave. Willowdale M2J 4A2. Tel: 491-3000. TWX: 610-492-5204. Telex: 06-966876. Sales Mgr.: L. DeRocher; Promo. Mgr.: Randy Sharrad. **(Rec. & Tape D).**
Rec. labels: Apex, Carnaval, Coral, GNP Crescendo, Lero, MCA, Point, Shelter.
Tape lines: Same as rec. labels.

Merit Music Dist. Ltd., 1960 Ellesmere, Unit 10.

International Music-Record Section

Scarborough M4H 1V9. Tel: 438-3232. Owner: John H. Schlee Sr.; Mgr.: John H. Schlee Jr. **(Rec. & Tape D).**
Home office: USA, Detroit, Mich.
Rec. labels: Motown, Mushroom.
Tape lines: Same as rec. labels.
Accessories: Memorex tape.

Musimart Ltd., 2400 Bathurst St. Postal Code: M6B 2Y7. Tel: 781-4893. Mgr.: Ben Michaels **(Rec. & Tape D).**
Home office: Montreal, P.Q. **(Rec. & Tape D&I)** (see for prod. distributed).

Pindoff Rec. Sales Ltd., 37 Haas Rd., Rexdale M9W 3A1. Tel: 741-4182. Pres.: K. Pindoff; Mgr.: E.T. Campbell; Albums Buyer: **John Hewson. (Rec. & Tape RJ).**
Branch: Dorval (Montreal Metropolitan Area), P.Q.

Polydor Ltd., 2264 Lake Shore Blvd. W. Postal Code: M8V 1A9. Tel: 252-5426. Telex: 06-967 755. Mgrs.: Al Elias, Ken Graydon. **(Rec. & Tape D).**
Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).

Praise Recs. of Canada Ltd., PO Box 272, Sta. D. Postal Code: M6P 3J9. Tel: 767-1903 **(Rec. & Tape D).**
Home office: Burnaby (Vancouver Area), B.C. (see for prod. distributed).

Quality Recs. Ltd., 130 Mack Ave. Postal Code: M1L 1N3. Tel: 698-5643. VP Mktg.: Jack Vermeer. **(Rec. & Tape D).**
Branches: Winnipeg, Man.; Montreal, P.Q.
Rec. labels: AVI, Attarack, Avco, Barry, Birchmount, Blue Thumb, Brut, Buddah, Casablanca, Celebration, Charisma, Chelsea, Curtom, Dorado, Dot, Dynamic, EAR, Ember, Evolution, Family Prod'ns, Groove Merchant, Island, Kama Sutra, Kanata, MWC, Mega, Musicor, Pin, Plantation, Playboy, Poppy, Private Stock, Quality, Ranwood, Reo, Ringside, Roxbury, SSS Int'l, Semaphore, Solfege, Southwind, Tara
Tape lines: Same as rec. labels.

R C A Ltd., 1450 Castlefield Ave. Postal Code: M6M 1Y6. Tel: 651-6500. Sales Mgr.: G. Murphy. **(Rec. & Tape D).**
Labels: ABC-Dunhill, Anchor, Arpeggio, Audio Treasury, Black & White, Bluebird, Blue Candle, Bluestime, Bluesway, Bob Thiele Music, Camden, Canada Int'l, Colgems, Dash, Equinox, Erato, Flying Dutchman, GTO, Glades, Grunt, Gryphon, Impulse, Konk, LTG Exchange, Lotus, Midland Int'l, Myrrh, Nimbus 9, Pablo, Phantom, RCA, Red Seal, Signature, Special, TK, Tembo, Victor, Victrola, Westbound, Westminster Gold, Windsong, Wooden Nickel.

Sound 21 Ltd., 3279 Lenworth Dr., Mississauga L4X 2G9. Tel: 625-6281. Mgr.: Jim Lemyre; Buyer: Bruce MacKenzie. **(Rec. & Tape OS).**

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga L4X 2E2. Tel: 625-8311. Pres.: R.B. Kerr; VP, Buyer & Sales Mgr.: Clyde McGregor. **(Tape D).**
Tape lines: Alshire, Arrow, Arrowtabs, Jessup, Oscar, Stereodyne
Accessories: Dynapak blank cartridges & head cleaners.

Tape Dist. (div. of Neonex Int'l), 31 Progress Ave., Unit 30, Scarborough M1P 4S6. Tel: 291-5584. Mgr.: Bob Mauro. **(Rec. & Tape RJ).**
Home office: Edmonton, Alta.

W E A Music of Canada Ltd., 1810 Birchmount Rd., Scarborough M1P 2H7. Tel: 291-2515. Pres.: K.N. Middleton; Opns. Mgr.: J. Donaldson; Nat'l Promo. Mgr.: Larry Green; Ontario Promo. Mgrs.: Linda Nash, Gary Slaight; Ontario Sales Mgr.: Andy Abbate. **(Rec. & Tape D).**
Branches: Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Pointe Claire (Montreal Metropolitan Area), P.Q.
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Capricorn, Chrysalis, Cotillion, DiscReet, Elektra, Embryo, Famous Charisma, Grateful Dead, Little David, Nemperor, Nonesuch, Reprise, Rolling Stones, San Francisco, Swan Song, Virgin, Volt, Warner Bros., Warner Spector.
Tape lines: Same as rec. labels

• WATERLOO (Area Code 519)

Carl H. Sattler & Assocs. Ltd., 321 Weber St. N. Postal Code: N2J 3H8. Tel: 885-0670. Owner & Mgr.: Carl H. Sattler; Buyer: Doug Robinson. **(Tape RJ).**

QUEBEC

• MONT-JOLI (Area Code 418)

Trans Canada Musique Serv. Inc., 1706 Jacques-Cartier Blvd. Postal Code: G5H 2W7. Tel: 775-2231. Mgr.: Carol Coulombe. **(Rec. & Tape D & OS).**
Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed)

• MONTREAL METROPOLITAN AREA (Area Code 514)

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 119 Montee de Liesse, St.-Laurent. Tel: 735-5531. Mgr.: Jean Couture. **(Rec. & Tape OS & RJ).**
Home office: Toronto, Ont.

Almada Corp., 380 Craig St. W. Postal Code: H2Y 1J9. Tel: 844-4006. Owners: Aaron Lipsin, Marv Drimer; Mgr.: Marv Drimer; Buyer: Aaron Lipsin. **(Rec. & Tape D & I).**
Branch: Vancouver, B.C. **(Rec. & Tape D).**
Rec. labels: AJ/ALA Jazz, Abbey, Ad-Rhythm, Aircheck, Alamac, Anthology, Archive of Folk Music, Archive of Jazz Music, Archive of Piano Music, Aries, Audio Broadcasts, Avant, Bach Rec'gs, Barbary Coast, Big Band Archives, Biograph Jazz, Blues Spectrum, Boogie Woogie, Boulevard, Bright Orange, CMS, Caedmon, Cambridge, Canyon, Chansons Culotees, Charlie Parker, Cinema, Colonial, Command Performance, Connoisseur Society, Conversa-Phone, Cook, Coran (Koran), Corona (Discos), Cosmopolitan, County, Crystal, Debs, Deesse, Delos, Delta, Desto, Dingo, Dixieland Jubilee, Dover, Dyno, Ember, Esperance, Everest, Experiences Anonymes, Folkways, Fran, GNP Crescendo, GSC, Gateway, Genesis, Glendale, Golden Era, Grosvenor, Hallmark (UK), Happy Face, Haydn Society, Hellas, Herwin, High Street Station, Historical Jazz, History in Sound, Ital, Jackson, Jay Jay, Jazz Kings, Jazz Treasury, Jojo, Joker, Kent Comedian, Klavier, Laff, Legacy, Library Eds., Living Language, Lyrichord, Mar-Bren, Mark 56, Meet the Classics, Melodeon Jazz, Memorabilia, Monitor, Monmouth-Evergreen, Mother Goose, Mouloudji, Music for Home, Neginah, Nina, No Holds Barred, Ocora, L'Oiseau Musicien, Olympic, Orion, Ornis, Oryx, Oty, Painted Smiles, Pandora, Panton, Paredon, Parliament/Artia, Phorion, Pickwick, Polydisc, Radio Archives, Radiola, Redd Foxx, Rediffusion, Request, Revelation, Rim, Rio, Robin Hood, Rone, SLD, Saga, Sandpiper, Scala, Scarce Rarities, Show Biz, Sinbad, Sine Qua Non, Sonafric, Sono-Cairo, Sound Effects, Sounds, Sounds of Swing, Sounds of the Caribbean, Sound Stage, Sountrak, Spoken Word, Standard, Steno-Speed, Sunbeam, Supradidac, Supraphon, Swing Era, Syliphone, Testament, Three Centuries of Musick, Totem, Tradition, Treteaux, UNESCO-Baerenreiter, Ukrainian Art Society, United, Valon, Varese, Vedette, Venus (Italy), Voice of Stars, West Coast, Wim, Word, Young People.
Tape lines: Alamac, Artia, Barbary Coast, Bright Orange, CMS, Caedmon, Canyon, Cetra, Colonial, Conversa-Phone, Corona (Discos), Delta, Desto, Dingo, Everest, Folkways, Fran, GNP Crescendo, Grosvenor, Jay Jay, Jazz Kings, Kent Comedian, Laff, Living Language, Memorabilia, Monitor, Neginah, Nina, Olympic, Opus, Orion, Panivar, Polydisc, Radio Yestercarts, Request, Rone, Saga, Sounds of Swing, Sounds of the Caribbean, Supraphon, Swing Era, Tiffany, United.
Accessories: Pan Canada blank loaded cassettes & reels. Sonovox blank loaded cassettes & B-tr. cartridges & B-tr. & cassette head cleaners, Carlson adaptors & brushes, Micro needles, Playfair rec. cleaners. (SEE ADVERTISEMENT)

Alta Music Dist. Ltd., 389 St. Paul St. W. Tel: 288-0242. Owner, Mgr. & Buyer: Alain Guillemette. **(Rec. & Tape D).**
Rec. labels: Aquarius, Gamma, Motown, Mushroom.
Tape lines: Aquarius, Gamma, Motown, Mushroom.

Ampex Music of Canada, 681 Lepine Ave., Dorval H9P 1G3. Tel: 636-4843. Sales: Ian Wilkinson. **(Rec. & Tape D & I).**
Home office: Bramalea (Toronto Metropolitan Area), Ont. (see for prod. distributed).

Capitol Recs.-EMI of Canada Ltd., 9245 Cote de Liesse Rd., Dorval H9P 2N9. Tel: 631-6723. Reg'l Mgr.: W. Rotari. **(Rec. & Tape D).**
Rec. labels: Angel, Apple, Arista group, Capitol, Capitol Int'l, EMI, GRC, Harvest, Melodiya/Angel, Muse, Pathe, Seraphim, United Artists group, Vanguard
Tape lines: Angel, Apple, Arista group, Capitol, Melodiya/Angel, Pathe, United Artists group, Vanguard.

Caravan Stereo Ltd., 6326 Notre Dame W. Postal Code: H4C 1V4. Tel: 935-1682. Pres.: Ivor M. Liss; Mgr.: Diane Johnson; Buyers: Singles, Joel Rabinowitz; Albums, Ivor M. Liss. **(Rec. & Tape OS, RJ, I & E).**

Columbia Recs. Dists. Canada Ltd., 117 Montee de Liesse, St.-Laurent H4S 1J4. Tel: 342-2231. Mgr.: E. Tavernier. **(Rec. & Tape D).**
Home office: Toronto, Ont. (see for prod. distributed).

G R T of Canada Ltd., 59 W. St. James, Suite 304. Tel: 844-6657. Mgr.: Ken Dion. **(Rec. & Tape D).**
Home office: Willowdale (Toronto Metropolitan Area), Ont. (see for prod. distributed).

Gamma Recs. Ltd., 389 St. Paul St. W., Postal Code: H2Y 2A8. Tel: 288-0242. Cable: GAMREC. Gen. Dir.: Daniel Lazare; Pres.: Jack Lazare. **(Rec. I)**
Rec. labels imported: AZ, Arabella, BASF, Delta France, Gerard Tournier, Jacques Canetti, Motors, Pathe Marconi-EMI, Sonopresse, Trema, WEA Filipacchi.

Handleman Co. of Canada Ltd., 1280 Montee de Liesse, Ville St.-Laurent H4S 1J4. Tel: 331-9110. Mgr. & Buyer: Serge Laurendeau. **(Rec. & Tape RJ).**
Home office: USA, Detroit, Mich.

London Recs. of Canada (1967) Ltd., 6265 Cote de Liesse, St.-Laurent H4T 1C3. Tel: 341-5350. Cable: FULLRANGE. Telex: 05-826832. Operational Mgr.: F. Reffca. **(Rec. & Tape D), (also Rec. & Tape D as Deram Ltd.).**
Branches: Calgary, Alta.; Burnaby (Vancouver Area), B.C.; Winnipeg, Man.; Scarborough (Toronto Metropolitan Area), Ont.; Quebec City, P.Q.
Rec. labels: Able, Ace of Clubs, Ace of Diamonds, Aquarius, Argo, Attic, Banff, Beltona, Black Jazz, Boot, Caprice, Celtic, Cinnamon, Crossover, Cynda, Deram, Dominion, Echanson, Fontana, Funkebec, Golden, Hi, Hickory, Ice, JMI, London, MAM, Manibelle, Melbourne, Mobile Fidelity, Nobel, Ovation, Parrot, Philips, Philo, Project 3, Rodeo, Societe Francaise du Son, Spark, Tante Paule Raconte, Telefunken, Threshold, UK, Union, VIP, Vertigo, Vogue.
Tape lines: Abkco Tapes, Able, Ace of Clubs, Ace of Diamonds, Aquarius, Argo, Attic, Banff, Boot, Caprice, Celtic, Cinnamon, Crossover, Cynda, Deram, Dominion, Echanson, Fontana, Funkebec, Golden, Hi, Hickory, Ice, JMI, London, MAM, Manibelle, Nobel, Ovation, Parrot, Philips, Philo, Project 3, Rodeo, Threshold, UK, Union, Vertigo, Vogue.

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 8400 Cote de Liesse Rd., St. Laurent H4T 1G7. Tel: 341-4640. Sales Mgr.: Bob Johnston. **(Rec. & Tape D).**
Rec. labels: Apex, Carnaval, Coral, GNP Crescendo, Lero, MCA, Point, Shelter.
Tape lines: Same as rec. labels.

Milbank Inds. Corp., 245 Montee de Liesse, St.-Laurent H4T 1P5. Tel: 341-4511. Mgr.: J. Shapiro; Buyer: Don Wayne Patterson. **(Rec. & Tape OS, RJ, I & E).**

Mr. Music of Canada Ltd., 3635 Ridgewood Ave., Suite 404. Postal Code: H3V 1B4. Tel: 737-0557. Owner & Mgr.: Van H. Petteway. **(Rec. RJ & I, Tape I).**
Imports: Rec. & tape cut-outs.

Musimart Ltd., 970 McEachran Ave. Postal Code: H2V 3E3. Tel: 273-8354. Cable: MUSCAN. Telex: 01-26456. Pres.: George Erlick; Mgr.: Jack Inhaber; Promo. Mgr.: M. Kordupel. **(Rec. & Tape D&I).**
Branches: Vancouver, B.C. **(Rec. & Tape D);** Toronto, Ont. **(Rec. & Tape D).**
Rec. labels: Alligator, Apon, Audio House, Belier, Berlitz, Blue Labor, Buckboard, Cabot, Candide, Classic Jazz, Dynasty, ESP, Empire, Eurotone, Fairmount, Fantasy, Flying Fish, GP Prod., Gateway, Jazz-Men, Legend, Let's Sing, Mace, Milestone, Minic, Mini/Sonovox, Mistletoe, Mojo, Mountain Dew, Muse, Music Masters, Nocturne, Onyx, PLP, Panorama, Pelican, Peter Pan, Phoenix Jazz, Pierrot, Planet, Prestige, Rebel, Rego, Roper, Savoy, Scepter, Snocan, Springboard, Steady, Strata-East, Supremacy, Super Majestic, Tifton, Tikva, Tinkerbell, Trip, Turnabout, Upfront, Vee Jay, Vetco, Vox, Wand, Zap.
Tape lines: Altone, Apon, Berlitz, Buckboard, Dynasty, ESP, Eurotone, Fantasy, Milestone, Minic, Mistletoe, Mojo, Muse, Onyx, Orbit, Panorama, Prestige, Rebel, Scepter, Springboard, Supremacy, Trip, Upfront, Vox, Wand.
Accessories: Cartridges & adaptors (BSR), plastic-lined rec. envelopes, diamond needles.

Pindoff Rec. Sales Ltd., 2092 Chartier, Dorval H9P 1H2. Tel: 631-4523. Mgr.: Bud Farquharson; Albums Buyer: M. Schmitt. **(Rec. & Tape RJ).**
Home office: Rexdale (Toronto Metropolitan Area), Ont.

Polydor Ltd., 6000 Cote de Liesse, St.-Laurent H4T 1E3. Tel: 739-2701. Telex: 01-2059B. **(Rec. & Tape D).**
Branches: Calgary, Alta.; Vancouver, B.C.; Toronto, Ont.
Labels: All Platinum, Archiv, BBC, Barclay, Claridge, Classic 1 + 1, Contempo, Contour, DG, Debut (DG), Deutsche Grammophon, Dial, ECM, Event, Festival of Hits (DG), Good Noise, Heliodor, Inedits/ORTF, MGM, MGM/Verve, Mercury, Mercury Golden Imports, Mercury Jazzmasters, Panache, People, Pleiade, Polydor, Polydor Medium, Polydor Special, Potato, Privilege (DG), RSO, Riviera, Roadshow, Saturne, Scepter, Scorpion, Shandar, Shanti, Silver Blue, Smash, Soul Classics, Spring, Stang, Stormy Forest, Verve, Verve Forecast, Vibration, Voyage, Warn, Wand.

Quality Recs. Ltd., 2215 Beaconsfield Ave. Postal Code: H4A 2G9. Tel: 481-1167. Mgr.: Clement Dufresne. **(Rec. & Tape D).**
Home office: Toronto, Ont. (see for prod. distributed).

R C A Ltd., 910 Lagauchetiere St. E. Tel: 849-3251. Sales Mgr.: Jean Desjardins. **(Rec. & Tape D).** (See office in Toronto, Ont. for prod. distributed).

R M P Rec. Sales Co. Ltd., 300 Bates Rd. Postal Code: H3S 1A3. Tel: 739-5662. Owner & Buyer: Leslie Faludi. **(Rec. & Tape D, RJ & I).**
Rec. labels: Allegro, Design, Happy Time, Hilltop, La Nouvelle Generation, Pickwick, Showcase.
Tape lines: Pickwick.

Trans Canada Musique Serv. Inc., 7033 Trans Canada Hwy., St. Laurent H4T 1S2. Tel: 336-7151. Pres.: Jean-Paul Rickner; VP: Gaetan Laniel; Sales Mgr.: Robert Corbin; Rec. Buyer: Maurice Gignac; Tape Buyer: Roger Pilon. **(Rec. & Tape D & OS).**
Branches: Mont-Joli, Quebec City, Rouyn, P.Q.
Rec. labels: Archives du Disque Quebecois, Bazaar, Bec, Bonanza, Campus, Caparo, Catalogne, Danse, Le Diable Musicien, Fantel, Fleur, Franco Guitare, Kebec Disc, Le Nordet, Option, Pacha, Pantin, Passe-Temps, Patof, SPPS, Solo, Sol-7, Totem, Trans Canada.
Tape lines: Trans Canada, Archives du Disque Quebecois, Bec, Bonanza, Campus, Catalogne, Danse, Fantel, Fleur, Franco, Guitare, Kebec Disc, Le Nordet, Option, Pacha, Pantin, Passe-Temps, SPPS, Solo, Sol-7, Totem, Trans Canada.

W E A Music of Canada Ltd., 214 Brunswick Blvd., Pointe Claire H9R 1A6. Tel: 697-7440. Mgr.: Jacques Chenier; Promo. Supervisor: Roger Desjardins; Quebec Promo. Mgr.: Georges Antiglio; Maritimes Promo. & Sales Mgr.: David Read. **(Rec. & Tape D).**
Home office: Scarborough (Toronto Metropolitan Area), Ont. (see for prod. distributed).

• QUEBEC CITY (Area Code 418)

London Recs. of Canada (1967) Ltd., 1303 rue Conway. Postal Code: G1J 3S3. Tel: 529-0261. Cable: FULLRANGE. Telex: 011-3799. Operational Mgr.: F. Reffca. **(Rec. & Tape D).**
Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (see prod. distributed).

Trans Canada Musique Serv. Inc., 315 St. Paul St. Postal Code: G1K 3W8. Tel: 692-2641. Mgr.: Paul-Emile Gallant. **(Rec. & Tape D & OS).**
Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).

• ROUYN (Area Code 819)

Trans Canada Musique Serv. Inc., 21 E. Gamble St. Postal Code: J9X 3B6. Tel: 764-6128. Mgr.: Robert Perusse. **(Rec. & Tape D & OS).**
Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).

SASKATCHEWAN

• SASKATOON (Area Code 306)

Radel Racking Ltd., Box 9200. Postal Code: S7K 3T4. Tel: 652-1977. Owner: W.A. Murphy; Mgr. & Buyer: P. Bateman. **(Rec. & Tape RJ).**

• services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Canada Council, 151 Sparks St., Ottawa, Ont. K1P 5V8. Tel: (613) 237-3400. Cable: CANCONARTS. Dir.: Andre Fortier; Information Officer: Barbara Klante.

Canadian Amateur Music Making, 1165 Greene Ave., Westmount, P.Q. H3Z 2A2. Tel: (514) 932-8755.

Canadian Ass'n of University Schools of Music, Music Dept., Univ. of Moncton, Moncton, N.B. Tel: (506) 858-4000. Pres.: Dr. Brian Ellard.

Canadian Band Directors Ass'n, 21 Tecumseh St., Brantford, Ont. N3S 2B3. Tel: (519) 753-1858. Nat'l Sec'y: Frank McKinnon.

Canadian Bureau for the Advancement of Music (CBAM), Ex-

hibition Park, Toronto, Ont. M6K 3C3. Tel: (416) 366-7551. Mng. Dir.: Lt. Col. C.O. Hunt CD.
Canadian Independent Rec. Prod'rs Ass'n, 14 Overlea Blvd., Toronto, Ont. Pres.: Greg Hambleton.
Canadian Music Centre/Centre de Musique Canadienne (CMC), 1263 Bay St., Toronto, Ont. M5R 2C1. Tel: (416) 961-6601. Exec. Sec'y: Keith MacMillan.
Canadian Music Council, c/o John Cozens, 188 Elmwood Ave., Willowdale, Ont. M2N 3M6. Tel: (416) 221-4081. Sec'y: John Cozens.
Canadian Music Educators Ass'n (CMEA), CMEA Resource Centre, 34 Cameron Rd., St. Catharines Ont. L2P 3E2 Pres.: K.I. Bray; Exec. Sec'y: Wallace Laughton.
Canadian Rec'g Ind. Ass'n, 245 Davenport Rd., Toronto, Ont. M5R 1K1. Tel: (416) 967-7272. Exec. Sec'y: Brian Robertson.
Federation of Canadian Music Festivals (FCMF), 153 Lombard Pl., Suite 110A, Winnipeg, Man. R3B 0T4. Tel (204) 943-6098. Sec'y-Treas.: Richard W. Cooke.
Jeunesses Musicales of Canada, 462 Chemin de la Cote Ste.-Catherine, Montreal, P.Q. H2V 2B4, Cable: JEUMUSICA. Tel: (514) 274-4378. Gen. Dir.: Gaston Germain.
National Youth Orchestra of Canada (NYO), 76 Charles St. W., Toronto, Ont. M5S 1K8. Tel: (416) 922-5031. Mgr.: John Brown; Bus. Mgr.: Jean Donalson.
Western Canadian Recorded Music Ass'n, PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 291-7308. Pres.: John Rodney.

DESIGN & ARTWORK

Grant Ball & Assocs., 1008 Homer St., Suite 401, Vancouver, B.C. V6B 2X1. Tel: (604) 681-4611. Pres.: Grant Ball.
Cinram Ltd. Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel (514) 739-2281. Pres.: Isidore Philosophe; Sales Mgr. Rudy Assaly.
Dynacom Communications, 2220 Halifax Dr., Suite 1214, Ottawa, Ont. K1G 2W7. Tel: (613) 731-2500. Pres. & Gen. & Sales Mgr.: Dave Leonard.
Branch: Montreal, P.W., 2955 Fendall. Postal Code: H3T 1N2. Tel: (514) 342-2500.
f-Stop Photographic Studio, 18 Hannaford St., Toronto, Ont. M4E 3G6. Tel: (416) 691-6600.
Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133. Pres.: D. Tubie; Gen. Mgr.: G. Monette; Sales Mgr.: M. Dubois.
Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P.Q. Tel: (514) 663-0370. Pres.: P. Kizner; Gen. Mgr.: M. Cohen; Sales Mgr.: M. Chankowsky. (Rec. only)
Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Gen. Sales Mgr.: R.A. Gray.
Polydor Ltd., 6000 Cote de Liesse, St.-Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Pres.: Tim Harrold; Mktg. Mgr.: A.J. Panet-Raymond; Sales Mgr.: Dieter Radecki; Tape Mktg. Mgr.: Pierre Fyfe.
Branches: Calgary, Alta., PO Box 9531, Postal Code: T2P 2W6; 890 Bow Valley Sq., 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Mgr.: Mike Stech—**Vancouver, B.C.**, Mezzanine, 805 W. Broadway. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Mgr.: Peter Behnke—**Toronto, Ont.**, 2264 Lake Shore Blvd. W. Postal Code: M8V 1A9. Tel: (416) 252-5426. Toronto Mgr.: Al Elias; Ontario Mgr.: Ken Graydon.
Promotivation Agency Inc., 354 Youville St., Montreal, P.Q. H2Y 2C3. Tel: (514) 284-0330. Pres.: Robert Lemm.
Public Relations Assocs. (div. of Allen-McVea Ents. Ltd.), 325 Joicey Blvd., Toronto, Ont. M5M 2V8. Tel: (416) 783-1880/1860.
Rada Rec. Pressings Ltd., 7802 Express St., Burnaby, B.C. V5A 1T4. Tel: (604) 291-7308. Pres. & Gen. & Sales Mgr.: John Rodney.
Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough, Ont. M1H 1H2. Tel: (416) 491-4841. VP & Gen. Mgr.: Gerhard Prochaska; Sales Mgr.: Edward Ingram.
Home office: USA, New York, N.Y.
Slic Bros. (div. of Cool Breeze Prod'ns Ltd.), 49 Wellington St. E., Toronto, Ont. M5E 1C9. Tel: (416) 869-3700. Pres.: Peter Francey; Gen. Mgr.: Clark Spencer.
Timbre One Sound Studios Ltd., 2190 W. 12 Ave., Vancouver, B.C. V6K 2N2. Tel: (604) 736-7626. Pres. & Gen. Mgr.: Bill Snow.

DIRECT MAIL SERVICE

Global Prods., 350 Sarauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens.
Polydor Ltd., 6000 Cote de Liesse, St.-Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Pres.: Tim Harrold; Mktg. Mgr.: A.J. Panet-Raymond; Sales Mgr.: Dieter Radecki; Tape Mktg. Mgr.: Pierre Fyfe.
Branches: Calgary, Alta., PO Box 9531, Postal Code: T2P 2W6; 890 Bow Valley Sq., 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Mgr.: Mike Stech—**Vancouver, B.C.**, Mezzanine, 805 W. Broadway. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Mgr.: Peter Behnke—**Toronto, Ont.**, 2264 Lake Shore Blvd. W. Postal Code: M8V 1A9. Tel: (416) 252-5426. Toronto Mgr.: Al Elias; Ontario Mgr.: Ken Graydon.
Psi-Chord Rec'g & Mastering Ltd., 1747 W. Third Ave., Vancouver, B.C. V6J 1K7. Tel: (604) 732-3761. Pres.: John Plourde; Gen. Mgr.: Robin Spurgin; Sales Mgr.: Don Steele.

LICENSING ORGANIZATIONS, MUSIC

B M I (Broadcast Music Inc.) Canada Ltd., 41 Valleybrook Dr., Don Mills, Ont. M3B 2S6. Tel: (416) 445-8700 Pres.: Edward M. Cramer; Gen. Mgr.: S. Campbell Ritchie. (Performing rights only).
Branches: Vancouver, B.C., 1462 W. Pender St. Postal Code: V6G 2S2. Tel: (604) 688-7851—**Montreal, P.Q.**, 1440 St. Catherine St. W., Suite 324. Postal Code: H3G 1R8. Tel: (514) 866-4937.
Composers, Authors & Publ'rs Ass'n of Canada Ltd. (CAPAC), 1240 Bay St., Toronto, Ont. M5R 2C2. Tel (416) 924-4427. Gen. Mgr.: John V. Mills.
Branch: Vancouver, B.C., 1 Alexander St. Postal Code: V6B 1B2. Tel: (604) 689-8871.

PACKAGING & LABELING (tape only)

Ampex of Canada Ltd., Music Div., 132 East Dr., Bramalea, Ont. L6T 1C1. Tel: (416) 453-3100. Pres.: J.R. Parisselli; Nat'l Promo. Mgr.: John Dee Driscoll. (Audio only)
Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4843.
Grant Ball & Assocs., 1008 Homer St., Suite 401, Vancouver, B.C. V6B 2X1. Tel: (604) 681-4611. Pres.: Grant Ball. (Audio & video)
Dynacom Communications, 2220 Halifax Dr., Suite 1214, Ottawa, Ont. K1G 2W7. Tel: (613) 731-2500. Pres. & Gen. & Sales Mgr.: Dave Leonard. (Audio & video)
Branch: Montreal, P.Q., 2955 Fendall. Postal Code: H3T 1N2. Tel: (514) 342-2500.
Global Prods., 350 Sarauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens. (Audio & video)
London Recs. of Canada Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Pres.: Fraser C. Jamieson; VP: Alice Koury; Sales Mgr.: Richard Riendeau; Prod. Exploitation Mgr.: Kenneth Verdoni (Audio only)
Branches: Calgary, Alta., 429 Manitou Rd. S.E. Postal Code: T2G 4C2. Tel: (403) 243-1313—**Burnaby, B.C.**, 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471—**Winnipeg, Man.**, 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 775-7125—**Scarborough, Ont.**, 1630 Midland Ave. Postal Code: M1P 3C2. Tel (416) 755-3373—**Quebec, P.Q.**, 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261.
Metro-Graphic Corp., 2800 Francis Hughes Ave., Laval, P.Q. Tel: (514) 663-0370. Pres.: P. Kizner; Gen. Mgr.: M. Cohen; Sales Mgr.: M. Chankowsky.
Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; Exec. VP & Sales Mgr.: Clyde McGregor.

PLATING, PROCESSING & PRESSING PLANTS

Arc Sound Co. Ltd., 142 Sparks Ave., Willowdale, Ont. Tel: (416) 499-5000.
Keel Rec. Mfg. of Canada Ltd., 460 Fairall St., Ajax, Ont. L1S 1R6. Tel: (416) 683-1461. Pres.: G. Fishman; Gen. Mgr.: John Leetham; Ass't Gen. Mgr.: Jim Austin. (Pressing only)
London Recs. of Canada Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Pres.: Fraser C. Jamieson; VP: Alice Koury; Sales Mgr.: Richard Riendeau; Prod. Exploitation Mgr.: Kenneth Verdoni. (Pressing only)
Branches: Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313—**Burnaby, B.C.**, 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471—**Winnipeg, Man.**, 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 775-7125—**Scarborough, Ont.**, 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373—**Quebec, P.Q.**, 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261.
Precision Recs. (Custom Rec. Prod.), see Arc Sound Co. Ltd
Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont M1K 1M7. Tel: (416) 698-5511. Pres.: George Struth; VP Mdsg.: Lee Farley. (Pressing only)
Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) 943-6563. Mgr.: Chuck Porter—**Amherst, N.S.**, c/o Ted Evans, 62½ Agnew St. Postal Code: B4H 2C2—**Montreal, P.Q.**, 2215 Beaconsfield Ave., Rm. 4. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Clement Dufresne; Promo.: Marck Morell.
R C A Ltd., Rec. Div., 101 Duncan Mills Rd., Don Mills, Ont. Tel: (416) 449-9500.
Plant: Smiths Falls, Ont., 91 Cornelia St. Tel: (613) 283-4010. Mgr.: J.P. Supple.
Rada Rec. Pressings Ltd., 7802 Express St., Burnaby, B.C. V5A 1T4. Tel: (604) 291-7308. Pres. & Gen. Sales Mgr.: John Rodney.

PRINTING & LITHOGRAPHING

Arc Sound Co. Ltd., 142 Sparks Ave., Willowdale, Ont. Tel: (416) 499-5000. (Rec. only).
Global Prods., 350 Sarauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens.
Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133. Pres.: D. Tubie; Gen. Mgr.: G. Monette; Sales Mgr.: M. Dubois.
Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P.Q. Tel: (514) 663-0370. Pres.: P. Kizner; Gen. Mgr.: M. Cohen; Sales Mgr.: M. Chankowsky. (Rec. only)
Modern Album of Canada Ltd., 2450 Finch Ave. W., Unit 7, Weston, Ont. M9M 2E9. Tel: (416) 745-5033. Gen. Mgr.: William J. Hoover. (Rec. only)
Home office: USA, Hauppauge, L.I., N.Y., Modern Album & Finishing Co. Inc.
Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Gen. Sales Mgr.: R.A. Gray.
Precision Recs. (Custom Rec. Prod.), see Arc Sound Co. Ltd.
Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough, Ont. M1H 1H2. Tel: (416) 491-4841. VP & Gen. Mgr.: Gerhard Prochaska; Sales Mgr.: Edward Ingram.
Home office: USA, New York, N.Y.

RECORD PROMOTION

Chad Allen Ltd., 77 University Crescent, Suite 1207, Winnipeg, Man. R3T 3NB. Tel: (204) 269-7099. Pres.: Chad Allen.
Ampex of Canada Ltd., Music Div., 132 East Dr., Bramalea, Ont. L6T 1C1. Tel: (416) 453-3100. Pres.: J.R. Parisselli; Nat'l Promo. Mgr.: John Dee Driscoll
Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4843.
Jean Claude Aubin, 7917 Chabot, Montreal, P.Q. H2E 2L8. Tel. (514) 374-1141.
Dynacom Communications, 2220 Halifax Dr., Suite 1214, Ottawa, Ont. K1G 2W7. Tel. (613) 731-2500. Pres. & Gen. & Sales Mgr.: Dave Leonard.
Branch: Montreal, P.Q., 2955 Fendall. Postal Code: H3T 1N2. Tel: (514) 342-2500.
Inside Track, 583 Roosevelt Ave., Ottawa, Ont. K2A 2A2 Tel: (613) 224-9824. Gen. Mgr.: James A. Nichols.
International Promo. Consultants Ltd., 1700 W. Third Ave., No. 7, Vancouver, B.C. V6J 1K4. Tel: (604) 736-2471 Pres.: Bruce W. Davidsen; Tour Dir.: R. Bruce Striegler.
Sheldon Kagan & Assocs. Ltd., 5841 Decarie Blvd., Montreal, P.Q. H3W 3C9. Tel: (514) 739-3381. Pres. & Gen. Mgr.: Sheldon Kagan; Sales Mgr.: Robert Wade.
Psi-Chord Rec'g & Mastering Ltd., 1747 W. Third Ave., Vancouver, B.C. V6J 1K7. Tel: (604) 732-3761. Pres.: John Plourde; Gen. Mgr.: Robin Spurgin; Sales Mgr.: Don Steele.
Public Relations Assocs. (div. of Allen-McVea Ents. Ltd.), 325 Joicey Blvd., Toronto, Ont. M5M 2V8. Tel: (416) 783-1880/1860.
Timbre One Sound Studios Ltd., 2190 W. 12 Ave., Vancouver, B.C. V6K 2N2. Tel: (604) 736-7626. Pres. & Gen. Mgr.: Bill Snow.

TAPE CUSTOM DUPLICATORS

Ampex of Canada Ltd., Music Div., 132 East Dr., Bramalea, Ont. L6T 1C1. Tel: (416) 453-3100. Pres.: J.R. Parisselli, Nat'l Promo. Mgr.: John Dee Driscoll.
Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4843.
Audio: 8-tr., **cassette**, open reel.
Cinram Ltd., Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel: (514) 739-2281. Pres.: Isidore Philosophe; Sales Mgr.: Rudy Assaly.
Audio: 8-tr., 8-tr. quadraphonic, **cassette**.
Dynacom Communications, 2220 Halifax Dr., Suite 1214, Ottawa, Ont. K1G 2W7. Tel: (613) 731-2500. Pres. & Gen. & Sales Mgr.: Dave Leonard.
Branch: Montreal, P.Q., 2955 Fendall. Postal Code: H3T 1N2. Tel: (514) 342-2500.
Audio: Cassette, open reel.
Video: 1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.
Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, Ont. M4W 1L4. Tel: (416) 920-2211. Gen. Mgr.: Salim Sachedina; Studio Mgr.: Travis Turk.
Audio: Cassette, open reel.
London Recs. of Canada Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Pres.: Fraser C. Jamieson; VP: Alice Koury; Sales Mgr.: Richard Riendeau; Prod. Exploitation Mgr.: Kenneth Verdoni.
Branches: Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313—**Burnaby, B.C.**, 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471—**Winnipeg, Man.**, 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 775-7125—**Scarborough, Ont.**, 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373—**Quebec, P.Q.**, 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261.
Audio: 8-tr., 8-tr. quadraphonic, **cassette**.
Mediascience Ltd., 728 Bay St., Toronto, Ont. M5G 1N5 Tel: (416) 366-5518. Pres.: M. Stechly; Gen. Mgr.: G. Whitfield
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.
Michele Audio of Canada Ltd., 7580 Malo, Brossard, P.Q. J4Y 1C4. Tel: (514) 676-8184. Gen. Mgr.: Pierre Thebeault
Home office: USA, Massena, N.Y.
Audio: 8-tr., 8-tr. quadraphonic, **cassette**.
Polydor Ltd., 6000 Cote de Liesse, St.-Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Pres.: Tim Harrold; Mktg. Mgr.: A.J. Panet-Raymond; Sales Mgr.: Dieter Radecki; Tape Mktg. Mgr.: Pierre Fyfe.
Branches: Calgary, Alta., PO Box 9531, Postal Code: T2P 2R9; 890 Bow Valley Sq., 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Mgr.: Mike Stech—**Vancouver, B.C.**, Mezzanine, 805 W. Broadway. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Mgr.: Peter Behnke—**Toronto, Ont.**, 2264 Lake Shore Blvd. W. Postal Code: M8V 1A9. Tel: (416) 252-5426. Toronto Mgr.: Al Elias, Ontario Mgr.: Ken Graydon.
Audio: 8-tr., **cassette**.
Prism, 329 Churchill Ave., Ottawa, Ont. K1Z 5B8. Tel: (613) 725-2153. Pres.: J.D. Hudson.
Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Pres.: George Struth; VP Mdsg.: Lee Farley.
Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) 943-6563. Mgr.: Chuck Porter—**Amherst, N.S.**, c/o Ted Evans, 62½ Agnew St. Postal Code: B4H 2C2—**Montreal, P.Q.**, 2215 Beaconsfield Ave., Rm. 4. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Clement Dufresne; Promo: Marck Morell.
Audio: 8-tr., **cassette**.
Rada Rec. Pressings Ltd., 7802 Express St., Burnaby, B.C. V5A 1T4. Tel: (604) 291-7308. Pres. & Gen. & Sales Mgr.: John Rodney.
Audio: 8-tr., **cassette**.
Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; Exec. VP & Sales Mgr.: Clyde McGregor.
Audio: 8-tr., **cassette**.
Timbre One Sound Studios Ltd., 2190 W. 12 Ave., Vancouver, B.C. V6K 2N2. Tel: (604) 736-7626. Pres. & Gen. Mgr.: Bill Snow.
Audio: Cassette, open reel.

TAPE DUPLICATOR/MARKETERS

Ampex of Canada Ltd., Music Div., 132 East Dr., Bramalea, Ont. L6T 1C1. Tel: (416) 453-3100. Pres.: J.R. Parisselli; Nat'l Promo. Mgr.: John Dee Driscoll.
Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4843.
Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; Exec. VP & Sales Mgr.: Clyde McGregor.

International Music-Record Section

● supplies

CARTRIDGE & CASSETTE PARTS

Hardman Inds. Ltd., 150 Consumers Rd., Suite 207, Willowdale, Ont. M2J 1P9. Tel: (416) 491-0281. Pres.: Eric H. Hardman; Gen. Mgr.: Eric S. Hardman.
Audio: 8-tr.

EMPTY CARTRIDGES, CASSETTES & REELS

Audio, see Audio Magnetics Corp. of Canada Ltd.
Audio Magnetics Corp. of Canada Ltd., 1180 MartinGrove, Rexdale, Ont. M9W 5M9. Tel: (416) 245-4400. Pres.: Michael Doyle; Plant Mgr.: Bob DiFlorio; Sales Mgr.: John Morgan.
Audio: 8-tr., cassette, open reel.
Brand name: Audio, Tracs.
Capitol, see Wilf Farrow Assocs. Ltd.
Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres.: Wilf Farrow; Sales Mgr.: Julie Thomson. (Canadian sales office for Capitol Inds.)
Audio: 8-tr., open reel.
Brand name: Capitol.
Globol Prods., 350 Sarauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens.
Audio: 8-tr., cassette.
Hardman Inds. Ltd., 150 Consumers Rd., Suite 207, Willowdale, Ont. M2J 1P9. Tel: (416) 491-0281. Pres.: Eric H. Hardman; Gen. Mgr.: Eric S. Hardman.
Audio: 8-tr.
Tracs, see Audio Magnetics Corp. of Canada Ltd.

ENVELOPES & MAILERS

Mefro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P.Q. Tel: (514) 663-0370. Pres.: P. Kizner; Gen. Mgr.: M. Cohen; Sales Mgr.: M. Chankowsky.
Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Gen. Sales Mgr.: R.A. Gray.

JACKETS & SLEEVES

Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133. Pres.: D. Tubie; Gen. Mgr.: G. Monette; Sales Mgr.: M. Dubois. (Jackets only)
Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P.Q. Tel: (514) 663-0370. Pres.: P. Kizner; Gen. Mgr.: M. Cohen; Sales Mgr.: M. Chankowsky. (Sleeves only)
Modern Album of Canada Ltd., 2450 Finch Ave. W., Unit 7, Weston, Ont. M9M 2E9. Tel: (416) 745-5033. Gen. Mgr.: William J. Hoover. (Jackets only)
Home office: USA, Hauppauge, L.I., N.Y., Modern Album & Finishing Co. Inc.
Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Gen. Sales Mgr.: R.A. Gray.
Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough, Ont. M1H 1H2. Tel: (416) 491-4841. VP & Gen. Mgr.: Gerhard Prochaska; Sales Mgr.: Edward Ingram. (Jackets only)
Home office: USA, New York, N.Y.

LABELS

Arc Sound Co. Ltd., 142 Sparks Ave., Willowdale, Ont. Tel: (416) 499-5000.
Globol Prods., 350 Sarauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens.
Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133. Pres.: D. Tubie; Gen. Mgr.: G. Monette; Sales Mgr.: M. Dubois.
Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P.Q. Tel: (514) 663-0370. Pres.: P. Kizner; Gen. Mgr.: M. Cohen; Sales Mgr.: M. Chankowsky.
Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Gen. Sales Mgr.: R.A. Gray.
Precision Recs. (Custom Rec. Prod.), see Arc Sound Co. Ltd.

TAPE, RAW & BLANK LOADED

The following companies are assumed to manufacture both raw & blank loaded tape unless otherwise indicated.

Ampex (blank loaded), see McKeen & Grabst Electronics Ltd.
Ampex of Canada Ltd., Music Div., 132 East Dr., Bramalea, Ont. L6T 1C1. Tel: (416) 453-3100. Pres.: J.R. Pariselli; Nat'l Promo. Mgr.: John Dee Driscoll. (Raw only)
Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4843.
Audio: 8-tr., cassette, open reel.
Audio, see Audio Magnetics Corp. of Canada Ltd.
Audio Magnetics Corp. of Canada Ltd., 1180 MartinGrove, Rexdale, Ont. M9W 5M9. Tel: (416) 245-4400. Pres.: Michael Doyle; Plant Mgr.: Bob DiFlorio; Sales Mgr.: John Morgan.
Audio: Blank & raw—8-tr., cassette, open reel.
Brand name: Blank—Audio, Tracs.
Capitol, see Wilf Farrow Assocs. Ltd.
Cinram Ltd., Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel: (514) 739-2281. Pres.: Isidore Philosophe; Sales Mgr.: Rudy Assaly. (Blank only)
Audio: 8-tr., cassette.
Brand Name: Sonovox, TM:100.
Deramic Sound, see London Recs. of Canada Ltd.
Dynapak, see Stereodyne (Canada) Ltd.
Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres.: Wilf Farrow; Sales Mgr.: Julie Thomson. (Canadian sales office for Capitol Inds.)
Audio: Blank & raw—8-tr., cassette, open reel.
Brand name: Capitol.
Globol Prods., 350 Sarauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens.
Audio: Blank & raw—8-tr., cassette, open reel.
Brand name: Globol.
Hardman Inds. Ltd., 150 Consumers Rd., Suite 207, Willowdale, Ont. M2J 1P9. Tel: (416) 491-0281. Pres.: Eric H. Hardman; Gen. Mgr.: Eric S. Hardman. (Blank only)
Audio: 8-tr.
K M L, see Pan Canada Magnetics Ltd.
London Recs. of Canada Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Pres.: Fraser C. Jamieson; VP: Alice Koury; Sales Mgr.: Richard Riendeau; Prod. Exploitation Mgr.: Kenneth Verdoni. (Blank only)
Branches: Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313—**Burnaby, B.C.,** 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471—**Winnipeg, Man.,** 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 775-7125—**Scarborough, Ont.,** 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373—**Quebec, P.Q.,** 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261.
Audio: 8-tr., cassette.
Brand name: Deramic Sound.
McKeen & Grabst Electronics Ltd., PO Box 4054, Sta. E, 780 Bank St., Ottawa, Ont. K1S 5B1. Tel: (613) 236-7242. Pres.: Douglas E. McKeen; Gen. Mgr.: W. Vern Grabst; Sales Mgr.: Tom Barnes. (Exclusive distributor for Ampex—blank only)
Audio: 8-tr., cassette, open reel.
Brand name: Ampex.
Michele Audio of Canada Ltd., 7580 Malo, Brossard, P.Q. J4Y 1C4. Tel: (514) 676-8184. Gen. Mgr.: Pierre Thebeault. (Blank only)
Home office: USA, Massena, N.Y.
Audio: 8-tr., cassette.
Brand name: Michele.
Pan Can, see Pan Canada Magnetics Ltd.
Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Pres.: H.E. Woolley; Gen. Mgr.: E.N. Woolley; Sales Mgr.: John D. Williams; Treas.: A.J. Newton.
Audio: Blank & raw—8-tr., cassette, open reel.
Brand name: Blank—Pan Canada, Pan Can, KML; raw—Pan Canada.
Sonovox, see Cinram Ltd.
Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; Exec. VP & Sales Mgr.: Clyde McGregor. (Blank only)
Audio: 8-tr., cassette.
Brand name: Dynapak.
TM:100, see Cinram Ltd.
Tracs, see Audio Magnetics Corp. of Canada Ltd.

TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex, see McKeen & Grabst Electronics Ltd.
McKeen & Grabst Electronics Ltd., PO Box 4054, Sta. E, 780 Bank St., Ottawa, Ont. K1S 5B1. Tel: (613) 236-7242. Pres.: Douglas E. McKeen; Gen. Mgr.: W. Vern Grabst; Sales Mgr.: Tom Barnes. (Exclusive distributor for Ampex)
Audio: 8-tr., cassette, open reel duplicators.
Brand name: Ampex.

● accessories manufacturers

Unless otherwise indicated, products listed are for both records and tapes, except "cleaners, cloths & brushes" which refers to records only.

Audio Magnetics Corp. of Canada Ltd., 1180 MartinGrove, Rexdale, Ont. M9W 5M9. Tel: (416) 245-4400. Pres.: Michael Doyle; Plant Mgr.: Bob DiFlorio; Sales Mgr.: John Morgan.
Product: Tape carrying & storage cases, head cleaners, leader & splicing tape.
Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres.: Wilf Farrow; Sales Mgr.: Julie Thomson. (Canadian sales office for Capitol Inds.)
Product: Cleaners, cloths & brushes, head cleaners & demagnetizers.
Globol Prods., 350 Sarauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens.
Product: Carrying & storage cases, cleaners, cloths & brushes, 45 rpm adapters, head cleaners & demagnetizers, leader & splicing tape.
Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Pres.: H.E. Woolley; Gen. Mgr.: E.N. Woolley; Sales Mgr.: John D. Williams; Treas.: A.J. Newton.
Product: Leader tape.
Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: 698-5511. Pres.: George Struth; VP Mdsg.: Lee Farley.
Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) 943-6563. Mgr.: Chuck Porter—**Amherst, N.S.,** c/o Ted Evans, 62½ Agnew St. Postal Code: B4H 2C2—**Montreal, P.Q.,** 2215 Beaconsfield Ave., Rm. 4. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Clement Dufresne; Promo.: Marck Morell.
Product: Head cleaners.
Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; Exec. VP & Sales Mgr.: Clyde McGregor.
Product: Head cleaners.

● store fixtures & merchandising aids manufacturers

Unless otherwise indicated, products listed are for both records and tapes.

Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres.: Wilf Farrow; Sales Mgr.: Julie Thomson. (Canadian sales office for Capitol Inds.)
Product: Tape display racks.
Globol Prods., 350 Sarauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens.
Product: Record browser boxes, tape display racks.
Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133. Pres.: D. Tubie; Gen. Mgr.: G. Monette; Sales Mgr.: M. Dubois.
Product: Divider cards.
Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Gen. Sales Mgr.: R.A. Gray.
Product: Tape browser boxes.

● tape audio/video playback & recording equipment

A G S Electronics Inc., 2939 Eglinton Ave. E., Scarborough, Ont. M1J 2E6. Tel: (416) 264-2553. Pres.: Morris Aboody; Sales Mgr.: Jim Seguin; Adv. Mgr.: M.A. Willing.
Brand name: AGS.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.
Automatic Radio of Canada Ltd., 460 Coronation Dr., West Hill, Ont. M1E 3H4. Tel: (416) 284-6171. Pres.: Al McLeod; VP Sales: Art Iceton.
Brand name: Automatic Radio.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Factory-owned Branches, Manufacturers' Representatives.
Electrohome Ltd., 809 Wellington St. N., Kitchener, Ont. N2H 5L6. Tel: 744-7111.
Brand name: Electrohome.
Muntz Canada Ltd., 1149 Pioneer Rd., Burlington, Ont. L7M 1N7. Tel: (416) 639-5373. Pres.: David Hoffman; Sales Mgr.: K.W. McArthur; Adv. Mgr.: Murray Hoffman.
Brand name: Muntz.
Type of distribution: Direct from Manufacturer-to-Retailers.
Superior Electronics Inc., Consumer Prods. Div., 1330 Trans-Canada Hwy. S., Dorval, P.Q. H9P 1H8. Tel: (514) 683-6331. Bd. Chm.: Richard Golick; Pres.: Stanley J. Plotnick; Sales Mgr.: G. Denis Magnan; Prod. Mgr.: D. Genier; Adv. Mgr.: F.L. Plotnick.
Brand names: Superior, Nakamichi.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

CHILE

Population: 9,453,000.
Rate of exchange: $1(US) = 6,000 escudos = 6 pesos.
Per capita income: $382.
Holidays: January 1, May 1 (Labor Day), May 21 (Navy Day), June 30 (Bank Holiday), September 18 (Independence Day), September 19 (Army Day), October 12 (Columbus Day), December 25 & all important Christian religious holidays.
Records, record blanks & pre-recorded media imported from USA: 1974—$37,554; 1973—$29,825.

● record & tape manufacturers/distributors/importers

Alba, see Industria de Radio & Television.
Angel, see EMI.
Archiv, see Philips.
Asfona (Asociacion Fonografica Nacional), Augustina 1185, Of. 71, Santiago. Tel: 30-637, 83-877, 35-499. Owner: Arnoldo Vera Borquez; Gen. Mgr.: Marcos Brugues Orrego; Sales Mgr.: Exequiel Pina Soto; PR Dir.: Mauricio Alvarez Escobedo.
Labels: (Owned) Asfona, Astral; (distributed) Avant Music, Gato Negro, Chris Heart Prod'ns, Los 4 de Chile, Buddy Richard Prod'ns; (represented) Durium (Italy), Hispavox (Spain), Microfon (Argentina), Music Hall (Argentina), Parnaso (Argentina), Vox (USA), WEA group (USA).
Int'l reps.: Argentina (Sicamericana), Bolivia (Heriba), Colombia (Codiscos), Venezuela (Suramericana).
Astral, see Asfona.
Avant Music, see Asfona.
Capitol, see EMI.
Caracol, see Industria de Radio & Television.
Los 4 de Chile, see Asfona.
D G, see Philips.
E M I Odeon Chilena SA, Av. Vitacura 2899, Santiago 10. Tel: 287-11B. Cable: TURNTABLE. Mng. Dir.: O.E. Gibson; Sales Mgr.: M. Munoz; A&R Int'l & Export Mgr.: A. Acuna.
Labels: (Owned) Angel, Capitol, EMI, Odeon;

(represented) ABC (USA), A&M (USA), Apple (UK), Arista/Bell (USA), CBS (USA) Discomoda (Venezuela), IEMPSA (Peru), Island (UK), London (UK), Lyra (Bolivia), Musidisc (Brazil), Musitron (Venezuela), Orion (Ecuador), Zeida (Colombia).

Fermata Ltda. (Eds. Musicales), Agustinas 853, Of 619, Santiago. Tel: 32-720. Gen. Mgr.: Eliana Cisternas C.
Home office: Brazil, Discos RGE/Fermata.
Labels: (Owned) Fermata, Premier, RGE, Som/Maior, Young.

Fontana, see Philips.

Gato Negro, see Asfona.

Granizo (Discos), Agustina 1185, Rm. 71, Santiago. Tel: 83-877. Gen. Mgr.: Alfredo Lamadrid.

Chris Heart Prod'ns, see Asfona.

Heliodor, see Philips.

Industria de Radio & Television SA, (studio) Catedral 1029, (factory) Vicuna Mackenna 3333, Santiago. Tel: 80-461, 50-081. Cable: RADIOINTER. Government Delegate: Sergio Moller Escala; Gen. Mgr.: Roberto Inglez.
Labels: (Owned) Alba; (distributed) Caracol; (represented) Ariola (Spain), MCA (USA), Novola (Spain), RCA (USA), United Artists (USA), Zafiro (Spain).
Int'l reps.: Canada (New Music), Colombia (Codiscos), Ecuador (IFESA), El Salvador (Dicesa), Europe excluding Spain (New Music), Japan (New Music), Mexico (Musart), Peru (FTA), Venezuela (Cordica).

M G M, see Philips.

Mercury, see Philips.

Odeon, see EMI.

Philips Chilena SA, Casilla 2687, Av. Santa Maria 0760, Santiago. Tel: 394-001. Cable: PHILCHISA. Mng. Dir.: Jorge Undurraga; Label Mgr.: Rosa Guerrero Martinez.
Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Smash, Vertigo, Verve; (represented) H. Astric (Monaco), Bell (USA), Big Tree (USA), CMC (USA), Charisma (UK), Chelsea (USA), Cube (UK), Durium (Italy), Family (USA), Flying Dutchman (USA), Fresh Air (UK), Tony Hall Prod'ns (UK), Interrobang, Mooncrest (UK), Mountain, Nashboro (USA), Pablo (USA), Peerless (Mexico), Quality (Canada), RSO (UK), Red Bullet Prod'ns (Netherlands), Seeco, Sono-Radio (Peru), Track (UK), Trojan (UK), Virrey (Peru), WWA (UK).

Polydor, see Philips.

Premier, see Fermata.

R G E, see Fermata.

Buddy Richard Prod'ns, see Asfona.

Smash, see Philips.

Som/Maior, see Fermata.

Vertigo, see Philips.

Verve, see Philips.

Young, see Fermata.

● music publishers

Asfona (Asociacion Fonografica Nacional), Agustina 1185, Of. 71, Santiago. Tel: 30-637, 83-877, 35-499. Owner: Arnoldo Vera Borquez.
Int'l firms represented: BIEM (Europe), Fermata (Brazil), SADAIC (Argentina), Southern (USA).

Fermata Ltda. (Eds. Musicales), Agustinas 853, Of 619, Santiago. Tel: 32-720. Gen. Mgr.: Eliana Cisternas C.
Home office: Brazil.
Int'l firms represented: Arapua (Brazil), Bourne Co. & affiliated firms (USA), Combine (USA), Fermata do Brasil (Brazil), Frank (USA), Dick James Music & affiliated firms (UK), Minerva, Arthur Napoleo (Brazil), Pedro, Portico, Seresta, Solmi, Sonata (Brazil).

Sochem Ltda., Av. Vitacura 2856, Santiago 10. Tel: 287-118. Cable: TURNTABLE. Mgr.: A. Acuna
Int'l firms represented: Ed. Accord (Germany), Anagon (Netherlands), Ardmore & Beechwood (Belgium), Beechwood (Mexico, USA), Colombiana de Musica (Colombia), Consorcio de Eds. Musicales Peruanas (Peru), EGO (Spain), EMI (UK), MAI (Argentina), Pathe Marconi (France), Toshiba (Japan), La Voce del Padrone (Italy), Universal (Venezuela).

Southern Music Int'l, Cruz 1469, Santiago.
Home office: USA, Peer-Southern Org

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

C O D A Y C O (Corporacion de Autores & Compositores), Augustinas 1572/C, Santiago.

Consejo Chileno de Musica, Casilla 2100, Santiago.

Instituto de Extension Musical, Compania 1264, Santiago. Tel: 89-438. Gen. Dir.: Jose Vasquez Crisostomo.

Instituto de Investigaciones Musicales, Casilla 2100, Santiago.

S A T C H (Sociedad de Autores Teatrales de Chile), San Diego 246, Santiago. Tel: 69-450, 66-052, 67-101. Gen. Admin'r: Amadeo Gonzalez Gonzalez.

Sindicato de Artistas de Variedades, Agustinas 560, Santiago.

Sindicato Profesional de Actores, San Diego 245, Santiago. Tel: 85-268.

Sindicato Profesional Orquestal, Agustinas 560, Santiago.

DESIGN & ARTWORK

Alba Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Inglez Ingram.

LICENSING ORGANIZATION, MUSIC

D A I C (Departmento del Derecho de Autor de la Universidad de Chile), San Antonio 427, 2nd fl., Santiago. Tel: 392-335. (Performing rights only).

PLATING, PROCESSING & PRESSING PLANTS

Alba Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Inglez Ingram.

E M I Odeon Chilena SA, Casilla 186D, Av. Vitacura 2899, Santiago. Tel: 287-118. Cable: TURNTABLE. Mng. Dir.: O.E. Gibson; Sales Mgr.: M. Munoz. (Pressing only).

PRINTERS & LITHOGRAPHERS

Alba Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Inglez Ingram.

● supplies

ENVELOPES & MAILERS
JACKETS & SLEEVES
LABELS
POLYETHYLENE BAGS

Alba Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Inglez Ingram.

● accessories manufacturers

Alba Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Inglez Ingram.
Product: Cleaners cloths & brushes.

● store fixtures & merchandising aids manufacturers

Alba Industria de Radio & Televiaion SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Inglez Ingram.
Product: Display racks (rec. only).

CHINA, REPUBLIC OF (TAIWAN)

Population: 15,000,000.
Rate of exchange: $1 (US) = 37.04 Taiwan dollars.
Records, record blanks & pre-recorded media imported from USA: 1974—$103,350; 1973—$36,108.
Records exported to USA: 1974—97,807 units, $18,954; 1973—132,142 units, $16,873.

● record & tape manufacturers/distributors/importers

Chung Sheng Rec. Co. Ltd., 96 Jen Hua Rd., Ta L. Hsiang, Taichung Hsien. Tel: 22558. Bd. Chm.: C.H. Chen; Gen. & Sales Mgr.: C.K. Chen. **Plant:** 4 Ping Teng St

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei. Tel: (02) 331-3721. Gen. Mgr.: C.Y. Liao.; Sales Mgr.: C.Y. Tan.
Labels: (Owned) Four Seas; (represented) Phonogram (Netherlands).
Int'l rep.: Four Seas (Hong Kong).

Hsin Chao Childhood Education Publ'n Co., 115 Chung Hua Market, 2nd fl., Sec. B, Taipei. Tel: (02) 331-7748, 361-1493. Gen. Mgr.: Ho Gin Hu.

Laifu Trading Co. Ltd., Int'l Bldg., 6 Tun Hua N. Rd., 9th fl., Taipei. Tel: (02) 771-0171/5. Telex: 21546. (Distributor).
Int'l branch: USA—Taiwan Int'l Trading Co. Ltd., Sherman Oaks, Calif.

Leico Rec. Factory Co. Ltd., PO Box 3360, 1 Ln. 19, Chung Teh Rd., Taipei. Tel: (02) 541-3792, 571-4927. Bd. Chm.: Chen Chun Mei; Gen. Mgr.: Chang Chun Yang; Sales Mgr.: C.Y. Chuang. **Plant:** 9 Ln. 57, Hua Chang Rd., Hsin Chuang Chen.

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 361-1354/0582, 371-2000. Telex: 22563. Mng. Dir.: L.F. Chang Linfair. (Importer).

Lucky Rec. Co. Ltd., 2-8 Ln. 116, Chung-Shang N. Rd., Taipei 104. Tel: (02) 511-8115. Gen. Mgr.: Tseng Chiu-san.

Modern Musical Instruments Corp., PO Box 3811, Taipei. Tel: 311-3022. Cable: MODRNMUSIC. Pres. & Gen. Mgr.: C.H. Hsiao; VP: Moody C. Lee. (Distributor/Importer).
Label: (Represented) MMO (USA).

Orient Trading & Ind. Ltd., PO Box 3240, 50 Nanking E. Rd., 5th fl., Sec. 1, Taipei. Tel: (02) 551-0484, 511-2415, 571-2379. Cable: OTCLTD. Chm. & Sales Mgr.: Henry H. Tsai. (Importer of tapes).

Philips Taiwan Ltd., PO Box 22978, 57-1 Chung Shan N. Rd., Sec. 2, Taipei. Tel: (02) 571-3231/5, 551-3101/5. Cable: PHILICHINE. Bd. Chm.: Y.N. Wang; Gen. Mgr.: F.N. Loddy.

Pony, see Taiwan Pony.

R O C Corp., President Bldg., Rm. 602, 592 Linsheng N. Rd., Taipei. Tel: (02) 581-2603. Pres. & Gen. Mgr.: T.C. Chen.

Ring Ring Recs. Ind. Co. Ltd., 33 Ln. 190, Cheng-I N. Rd., Sanchung City, Taipei Hsien. Tel: (02) 971-2432. Bd. Chm.: Wong Pu; Gen. & Sales Mgr.: Hong Chuang Shin.

Song Jwu Rec. Co., 19-7 Chung Hua II Rd., Kaohsiung. Tel.: 273312. Gen. & Sales Mgr.: S.T. Lu.

Taiwan Electric Development Corp., 25 Sec. 2, Chung Shan N. Rd., Taipei. Tel: (02) 541-3525, 551-2525. Cable: TEDCO. Sales Mgr.: Weiyow Chen.
Labels: (Represented) Capitol (Japan), Polydor (West Germany).

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei 100. Tel: (02) 381-7188. Bd. Chm.: Ming Hwong; Gen. Mgr.: Yao Hwong; Sales Mgr.: George Lin.
Label: (represented) EMI.
Int'l rep.: Worldwide (EMI).

● independent record producer

Listen Electronics Co. Ltd., 15 Chang Ro St., Shun Chung City, Taipei. Tel: (02) 971-4377/4977/2073/2504. Pres.: C.H. Chiang; Gen. Mgr.: S.K. Lee; Sales Mgr.: J.T. Jih.
Label credit: Champion.

● music publisher

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100. Tel: (02) 391-4823/4926/0215. Cable: EAGLECOLTD. Telex: 11387. Pres.: M.S. Liu; Gen. Mgr.: Gloria Chen; Sales Mgr.: S.Y. Kan.

Four Seas Publ'g Co., 169 Si-Ning S. Rd., Taipei. Tel: (02) 331-3721, 371-1702. Gen. Mgr.: C.Y. Liao.
Int'l firm represented: Intersong (Netherlands).

Lucky Music Publ'g Co., 2-8 Ln. 116, Chung-Shang N. Rd., Taipei 104. Tel: (02) 511-8115. Gen. Mgr.: Tseng Chiu-san.

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Taiwan Importers & Exporters Ass'n, Taipei. Tel: (02) 311-4049/1687.

Taiwan Regional Ass'n of Record Mfrs., 55 Chung Hwa Market, 3rd fl., Jen Section, Taipei. Tel: (02) 311-0276.

DESIGN & ARTWORK

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188. Bd. Chm.: Ming Hwong; Gen. Mgr.: Yao Hwong; Sales Mgr.: George Lin.

DIRECT MAIL SERVICE

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei. Tel: (02) 371-1702. Gen. Mgr.: C.Y. Liao.

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO. Pres.: C.L. Loh; Sales Mgr.: Edmound H. Liu.

PACKAGING & LABELING (tape only)

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO. Pres.: C.L. Loh; Sales Mgr.: Edmound H. Liu.

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188. Bd. Chm.: Ming Hwong; Gen. Mgr.: Yao Hwong; Sales Mgr.: George Lin.

PLATING, PROCESSING & PRESSING PLANTS

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100. Tel: (02) 391-4823/4926/0215. Cable: EAGLECOLTD. Telex: 11387. Pres.: M.S. Liu; Gen. Mgr.: Gloria Chen; Sales Mgr.: S.Y. Kan. (Pressing only).

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei. Tel: (02) 371-1702. Gen. Mgr.: C.Y. Liao.

Gold Well Chemical Inds. Co. Ltd., 135 Chung XII Rd., Shih Lin District, Taipei. Tel: (02) 871-4556. Bd. Chm.: Chen Yeon Lin; Gen. & Sales Mgr.: Chen-Kung Lin.

LinfairEng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 361-0582/1354, 371-2000. Telex: 22563. Mng. Dir.: L.F. Chang Linfair

Lucky Rec. Co. Ltd., 2-8 Ln. 116, Chung-Shang N. Rd., Taipei 104. Tel: (02) 511-8115. Gen. Mgr.: Tseng Chiu-san.

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188. Bd. Chm.: Ming Hwong; Gen. Mgr.: Yao Hwong; Sales Mgr.: George Lin. (Pressing only).

PRINTERS & LITHOGRAPHERS

Kuo Fong Colored Printing Co., 231 Fu Chiang Rd., Tainan. Tel: 26900, 31688. Bd. Chm.: Tsai Huo; Gen. & Sales Mgr.: Tsai Tai Cheng.

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188. Bd. Chm.: Ming Hwong; Gen. Mgr.: Yao Hwong; Sales Mgr.: George Lin.

RECORD PROMOTION

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei. Tel: (02) 371-1702. Gen. Mgr.: C.Y. Liao.

TAPE CUSTOM DUPLICATORS

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei. Tel: (02) 371-1702. Gen. Mgr.: C.Y. Liao.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 361-

International Music-Record Section

0582/1354, 371-2000. Telex: 22563. Mng. Dir.: L.F. Chang Lingair.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO. Pres.: C.L. Loh; Sales Mgr.: Edmound H. Liu.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188. Bd. Chm.: Ming Hwong; Gen. Mgr.: Yao Hwong; Sales Mgr.: George Lin.
Audio: 8-tr. & cassette.
Video: ¾" U-matic.

● supplies

CARTRIDGE & CASSETTE PARTS

Liang Ming Trading Co. Ltd., 9-2 Hsin Sheng S. Rd., Sec. 3, Taipei. Tel: (02) 721-8436, 711-3061. Cable: MSETCO. Sales Mgr.: Ma Chih Hsin. (Importer).

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO. Pres.: C.L. Loh; Sales Mgr.: Edmound H. Liu.

EMPTY CARTRIDGES, CASSETTES & REELS

Fuyuan Trading Co., PO Box 939, 22-1 Ln. 42, 2nd fl., Chung Shan N. Rd., Sec. 2, Taipei. Tel: (02) 511-3016. Sales Mgr.: P.H. Yang. (Importer).

Liu Bros. (Taiwan) Ltd., PO Box 5B534, 1 Ta Hu St., Nei Hu District, Taipei. Tel: (02) 711-065B. Sales Mgr.: C.H. Liu. (Importer).

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188. Bd. Chm.: Ming Hwong; Gen. Mgr.: Yao Hwong; Sales Mgr.: George Lin.
Audio: Cassette.

LABELS & SLEEVES

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100. Tel: (02) 391-4823/4926/0215. Cable: EAGLECOLTD. Telex: 11387. Pres.: M.S. Liu; Gen. Mgr.: Gloria Chen; Sales Mgr.: S.Y. Kan.

POLYETHYLENE BAGS

An Loh Plastics Ind'l Co. Ltd., 29 Ln. 63, Yung Fu Rd., Tainan. Tel: 54057. Bd. Chm.: William B. Hsieh; Gen. Mgr.: Chin Hua Chu. **Plant:** 31 Susanchia, Cheng Kung Village, Jen Teh Hsiang.

Chi Lin Plastic Ind'l Co. Ltd., 339 Yen Cheng, Tainan. Tel: 25176. Bd. Chm. & Sales Mgr.: Lai-Tsan Kuo.

Chin Cheng Plastics Works Co. Ltd., 16 Ln. 328, Fuchiang Rd., Tainan. Tel: 25366, 20826. Telex: 5366. Bd. Chm. & Sales Mgr.: Chin-Teng Shang Kuan.

Chu Nan Plastic Industry Co., 11 Alley 12, Ln. 265, Hsin-I Rd., Sec. 4, Taipei. Tel: (02) 681-2856/3856, 781-8275. Chm.: S.S. Tsai; Gen. Mgr.: K.S. Fang. **Plant:** 208 Chun Ying St., Shulin Chen.

Cosmos Containers Mfg. Co. Ltd., 60 Hsin Shu Rd., Hsin Chuang Chen, Taipei Hsien. Tel: 907431. Bd. Chm.: T.H. Lee.

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100. Tel: (02) 391-4823/4926/0215. Cable: EAGLECOLTD. Telex: 11387. Pres.: M.S. Liu; Gen. Mgr.: Gloria Chen; Sales Mgr.: S.Y. Kan.

Fong Chang Textile Co. Ltd., 108 Chang Mei Rd., Sec. 6, Ho Mei Chen, Changhua Hsien. Tel: 142. Cable: FONCHANTEX. Bd. Chm.: Chen Tung; Gen. Mgr.: Chuan Fong Chen; Sales Mgr.: Chian Shen Chen.

Hsieh Hsing Plastic Bag Mfg. Co., 150 Tai Ping Rd., Hsing Chung Li, Pu Tai Chen, Chia-I Hsien. Tel: 137. Bd. Chm.: Chou Min Fei; Gen. Mgr.: C.C. Chou Ho; Sales Mgr.: Chou Min Fei.

Jeou Long Plastic Works Ltd., 37 Tatu St., Tatu Hsiang, Taichung Hsien. Tel: 90 Tatu. Bd. Chm.: R.H. Hwang; Gen. Sales Mgr.: Chung Mon Lai. **Plant:** 950 Sha Tien Rd., Sec. 3.

Kai Tai Plastics Co. Ltd., 27B Min Sheng E. Rd., 2nd fl., Taipei. Tel: (02) 971-9109. Bd. Chm.: W.S. Wu; Gen. Mgr.: C.F. Wu; Sales Mgr.: L.Y. Lee. **Plant:** 1-6 Wu Ku Keng Rd., Wu Ku Village, Wu Ku Hsiang.

Mien Teh Plastic Film Co. Ltd., 13 Mei Teh St., Shih Lin District, Taipei. Gen. & Sales Mgr.: W.L. Tseng.

Nan Yang Chemical Co. Inc., PO Box 99, 63 Ln. 45, Hsin-I Rd., Chia-I. Tel: 22356. Bd. Chm. & Sales Mgr.: W.T. Tsai.

San Chih Plastic Ind'l Co. Ltd., 53 Hsin Ho Shun, Tainan. Tel: 25374, 57074. Telex: 71194. Bd. Chm.: Shuan-Yau Wu; Gen. Mgr.: Shuan-Jen Wu; Sales Mgr.: Peter C. Wu.

San Chu Plastic Prods. Co. Ltd., 161 Chung Cheng Rd., Hsin Chuang Chen, Taipei Hsien. Tel: 975870, 982859. Gen. Mgr.: M.F. Lin; Sales Mgr.: Paul M. Stone.

Shing Sheng Plastic Ind'l Co. Ltd., 74 Alley 35, Ln. 181, Fu Chiang Rd., Tainan. Tel: 55744. Bd. Chm. & Sales Mgr.: Shu Jen Yu; Gen. Mgr.: Syh Chyuan Horng.

Shung Mei Plastic Co. Ltd., PO Box 63, 14 Kuang Ming Rd., Ching Shui Chen, Taichung Hsien. Tel: 22468. Bd. Chm.: Y. Chou; Gen. & Sales Mgr.: S.T. Shieh.

Ta Fui Plastic Ind'l Co. Ltd., 23 Ln. 67, Lin Shen N. Rd., Taipei. Tel: 21888, 26888, 55988. Bd. Chm.: Nai Fui Chen.
Plant: Tainan, 47 Ln. 233, Fu Chin Rd.

Tai-Ichi Ind'l Co. Ltd., 20 Ln. 19, Han Chi St., Taichung. Tel: 26238. Bd. Chm.: F.H. Liu; Gen. & Sales Mgr.: C.C. Liu.
Plant: Chia-I, 2 Ln. 136, Hsi Tsai Rd., Ta Lin Chen. Tel: 205.

Ta San Plastics Factory Co. Ltd., 3 Alley 9, Ln. 320, Hsi Yuan Rd., Sec. 2, Taipei. Tel: (02) 371-0006. Bd. Chm. & Gen. Mgr.: Tsai Chow Yang; Sales Mgr.: Tsai Chow Sheng.

Tong Dah Plastics Co. Ltd., 2B Shih Chia Ln., Shih Chia Li, East District, Taichung. Tel: 24844, 36384/6. Cable: TONDA. Bd. Chm.: Y.L. Lin; Gen. Mgr.: Y.T. Lin; Sales Mgr.: S.M. Lin. **Local branch:** 54 Shih Fu Rd. Tel.: 26688.

Tong Yi Plastic Co. Ltd., 3-5 Min Sheng Ln., San Min District, Kaohsiung. Tel: 225264, 295450. Bd. Chm.: Lin Chang Su Tsun; Gen. Mgr.: Tong Yi Lin; Sales Mgr.: Eng Zoei Tjung.

Tytone Inds. (Taiwan) Ltd., PO Box 3608, 1B Ln. 135, Chung Shan N. Rd., Sec. 1, Taipei. Tel: (02) 511-4734, 551-1642. Gen. Mgr.: H.N. Zee; Sales Mgrs.: H.N. Zee, Danny Li.
Plant: Tao Yuan, 3 Hsing Lu Rd., Kuei Shan Ind'l Zone.

Yih Cheng Plastic Factory Co. Ltd., 139 Chang Hsin Rd., Hsin Chuan Li, Ho Mei Chen, Changhua Hsien. Tel: 26203. Bd. Chm.: S.C. Wu; Gen. & Sales Mgr.: J.H. Wu.
Branch: Taipei, 23 Ln. 19, I-Tung St. Tel: (02) 581-5056.

RECORD PROCESSING MACHINERY

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei. Tel: (02) 371-1702. Gen. Mgr.: C.Y. Liao.

Gold Well Chemical Inds. Co. Ltd., 135 Chung XII Rd., Shih Lin District, Taipei. Tel: (02) 871-4556. Bd. Chm.: Chen Yeon Lin; Gen. & Sales Mgr.: Chen Kung Lin.
Chief product: Vinyl rec. plates & compounds.

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 361-0582/1354, 371-2000. Telex: 22563. Mng. Dir.: L.F. Chang Linfair.

TAPE, BLANK LOADED & RAW

A D I, see Oriental Trading.

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 361-0582/1354, 371-2000. Telex: 22563. Mng. Dir.: L.F. Chang Linfair.
Audio: 8-tr. & cassette.

Liu Bros. (Taiwan) Ltd., PO Box 5B534, 1 Ta Hu St., Nei Hu District, Taipei. Tel: (02) 711-065B. Sales Mgr.: C.H. Liu. (Importer—audio, blank only).

Mercuries & Assocs. Ltd., PO Box 3155, 138-140 Chungking N. Rd., Sec. 4, Shih Lin District, Taipei. Tel: (02) 881-9471/80. Cable: MERCURY. Sales Mgr.: Harvey Tang. (Importer—audio, blank only).

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: 581-6286. Cable: ORTACO. Pres.: C.L. Loh; Sales Mgr.: Edmound H. Liu.
Audio: 8-tr., cassette & open reel.
Brand name: ADI.

Overseas Friend Co. Ltd., PO Box 878, 144 Hankou St., Rm. 808, Sec. 1, Taipei. Tel: 331441. Cable: IRVINGTONG. Gen. & Sales Mgr.: C.C. Tong. (Importer—audio, blank only).
Brand name: Philips.

Philips, see Overseas Friend.

Shinlee Electric Co. Ltd., 372 Lin Sen N. Rd., 2nd fl., Taipei. Tel: (02) 521-0282. Telex: 11154. Bd. Chm.: A.H. Chen; Gen. & Sales Mgr.: C.T. Lu. (Importer).
Audio: Cassette, open reel.
Video: Blank—¾" U-matic, ¼" cassette; raw—¾" U-matic, ½" EIAJ open reel.
Brand name: Sony.

Sony, see Shinlee.

Taiwan Southeastern Asia Ent. Corp. Ltd., PO Box 670, 111 Chungking S. Rd., 2nd fl., Sec. 1, Taipei. Tel: (02) 311-6596, 361-4802. Cable: SEACO. Telex: 11175. Sales Mgr.: Dean Y. Lin. (Importer—audio, blank only).

TAPE DUPLICATING & PROCESSING EQUIPMENT

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei. Tel: (02) 331-3721. Gen. Mgr.: C.Y. Liao.

Kuo Yi Trading Co. Ltd., 11 Ln. 71, Chengteh Rd., Taipei. Tel: (02) 551-0408, 541-9080. Bd. Chm. & Sales Mgr.: Lin Sneu Wei; Gen. Mgr.: S.L. Lin. (Importer).

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO. Pres.: C.L. Loh; Sales Mgr.: Edmound H. Liu.

● accessories manufacturers

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 361-1354/0582, 371-2000. Telex: 22563. Mng. Dir.: L.F. Chang Linfair.
Product: 45 RPM adaptors, needles.

Magellan Ent. Co. Ltd., 25 Chung Hua Rd., 3rd fl., Sec. 1, Taipei. Tel: (02) 371-8331. Bd. Chm.: Chang Chung Tien; Gen. & Sales Mgr.: Robert P. Lin.
Plant: 16B-3 Liuchou St.
Product: Needles.

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO. Pres.: C.L. Loh; Sales Mgr.: Edmound H. Liu.
Product: Head cleaners & demagnetizers, leader & splicing tape.

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188. Bd. Chm.: Ming Hwong; Gen. Mgr.: Yao Hwong; Sales Mgr.: George Lin.
Product: Leader & splicing tape.

Wilson Electric Corp., 4 Yenping Rd., 4th fl., Sec. 3, Taipei. Tel: (02) 581-9947. Bd. Chm. & Sales Mgr.: Y.Y. Lin; Gen. Mgr.: Co Kee Bing.
Product: Needles.

● store fixtures & merchandising aids manufacturers

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO. Pres.: C.L. Loh; Sales Mgr.: Edmound H. Liu.
Product: Display racks.

● tape audio/video playback & recording equipment

All Automatic Electron Co., 20-1 Ln. 30, Hsin I Rd., Sec. 4, Taipei. Tel: (02) 711-0331. Bd. Chm.: C.S. Chen.
Brand name: AAA.

Angel Electronic Co. Ltd., 351 Nanking Rd., Sec. 5, Taipei. Tel: (02) 781-0122/1316. Cable: ANGELTEX. Bd. Chm.: Chin Tsang Lee; Sales Mgr.: Tsang Yuan Fan.
Brand name: AEC.

Arvin (Taiwan) Ltd., 3 Chung Kung I Rd., Nei Li Ind'l District, Tao Yuan Hsien. Tel: 3156. Bd. Chm.: J.P. Soong; Gen. & Sales Mgr.: Frank G. Cole.
Branch: Taipei, PO Box 5B202, 105 Roosevelt Rd., 2nd fl., Sec. 2. Tel: (02) 351-3316.

Beautiful Sound Electronics Co. Ltd., 255 Min Tzu Rd., Pan Chiao, Taipei Hsien. Tel: 961710. Bd. Chm.: T.K. Lee; Gen. Mgr.: Y.C. Charng; Sales Mgr.: C. Tou.
Brand name: BS.

Capetronic (Taiwan) Corp., 3 Min Chuan Rd., Tam Shui Chen, Taipei Hsien. Tel: 622306/10. Telex: 31112. Bd. Chm., Gen. & Sales Mgr.: Shyh Horng Hwang.
Brand name: Capehart.

Chantor Electronics Co. Ltd., 14 Ln. 123, Hua Cheng Rd., Hsin Chuang Chen, Taipei Hsien. Tel: 977779, 971459. Bd. Chm.: Wang Chen Seem Mei; Gen. Mgr.: S.P. Wang; Sales Mgr.: Peter Wang.
Brand name: Melody.

China Electric Mfg. Co. Ltd., PO Box 1912, 10 Ln. 21, Chung Hwa Rd., Sec. 1, Taipei. Tel: (01) 311-0101/0103/0106/5901. Cable: CEMC. Telex: 11566.
Brand name: CEMC

China FRP Corp., 61 Chiang Shan Rd., Chiang Shan Village, Ta Liao Hsiang, Kaohsiung Hsien. Tel: 463116. Cable: FRP. Bd. Chm.: Y.S. Kao; Gen. & Sales Mgr.: Y.L. Tsai.
Branch: Taipei, 3 Tunhua S. Rd., Rm. 402, Tel: (02) 721-0271/5.

Chung Sheng Rec. Co. Ltd., 96 Jen Hua Rd., Tai Li Hsiang, Taichung Hsien. Tel: 2255B. Chm.: C.H. Chen; Gen. & Sales Mgr.: C.K. Chen. **Plant:** 4 Ping Teng St. Bd.

Crown Electric Ind'l Co. Ltd., 9 Ln. 408, Chung Hsin Rd., Sec. 5, Sanchung City, Taipei Hsien. Tel: 973345, 974458, 315316/8. Cable: RADIO CROWN. Bd. Chm.: C.M. Liau; Gen. Mgr.: Y.T. Huang; Sales Mgr.: C.H. Liu.
Brand name: Crown.

Dah Kung Ind'l Co. Ltd., 1-1 Nanking W. Rd., Taipei. Tel: (02) 561-6361. Sales Mgr. F.Y. Chen. (Importer).
Brand name: Victor (Japan).

E-den Ent. Co. Ltd., PO Box 243, 251-11 Hsi Tun Rd., Taichung. Tel: 40966, 32381. Bd. Chm. & Sales Mgr.: C.T. Pong; Gen. Mgr.: Rachel Fan.
Brand name: Loro.

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen-Chiang St., Taipei 100. Tel: 391-4823/4926/0215. Cable: EAGLECOLTD. Telex: 11387. Pres.: M.S. Liu; Gen. Mgr.: Gloria Chen; Sales Mgr.: S.Y. Kan.

Elite Electronic Co. Ltd., 108 Feng Nien St., Hsin Chuang Chen, Taipei Hsien. Tel: 908353. Cable: ELITELEC. Telex: 21765. Bd. Chm.: S.W. Yoh; Sales Mgr.: T.M. Yoh.

Hoover Electron Co. Ltd., 70-1 Ln. 11, Lun Teng Li, Shihlin District, Taipei. Tel: (02) 881-7103/7927. Bd. Chm. & Gen. Mgr.: Chin Liu; Sales Mgr.: Tengsian Hsu.

Kingdom Electronics Co. Ltd., 287 Nanking E. Rd., Sec. 5, Taipei 105. Tel: 768-3106, 765-2031. Cable: WHAFONG. Telex: 11409. Pres.: T.C. Chang; Gen. Mgr.: Matthew C. Chang; Sales Mgr.: S.H. Chang.

Kuang Yih Co. Ltd., 12 Ln. 21, Chung Hwa Rd., Taipei. Tel: (02) 331-7379, 361-6689. Sales Mgr.: K.T. Hong. (Importer)

Kuan Tai Electronic Co. Ltd., 5 Ln. 16, Sung Chiang Rd., Taipei. Tel: (02) 521-8364/73. Cable: KTEC. Bd. Chm.: C.C. Su; Sales Mgr.: Carlos Tsai. **Plant:** 347 Nanking E. Rd., Sec. 5.

Kuo Yi Trading Co. Ltd., 11 Ln. 71, Chengteh Rd., Taipei. Tel: (02) 551-0408, 541-9080. Sales Mgr.: Lin Shei Wei. (Importer).

Leico Rec. Factory Co. Ltd., PO Box 3360, 1 Ln. 19, Chung Teh Rd., Taipei. Tel: (02) 541-3792, 571-4927. Bd. Chm.: Chen Chun Mei; Gen. Mgr.: Chang Chun Yang; Sales Mgr.: C.Y. Chuang. **Plant:** 9 Ln. 57, Hua Cheng Rd., Hsin Chunag Chen.

Lian Ming Trading Co. Ltd., 9-2 Hsin Sheng S. Rd., Sec. 3, Taipei. Tel: (02) 721-8436, 711-3061. Cable: MSETCO. Sales Mgr.: Ma Chih Hsin. (Importer)

Listen Electronics Co. Ltd., 15 Chang Ro St., Shun Chung City, Taipei. Tel: 971-4377/4977/2073/2504. Pres.: C.H. Chiang; Gen. Mgr.: S.K. Lee; Sales Mgr.: J.T. Jih.

Mackarl Electronics Inc., PO Box 222BB, 294 Nanking E. Rd., Sec. 5, Taipei. Tel: (02) 751-4261/4. Cable: TPMACKARL. Telex: 21B71. Bd. Chm., Gen. & Sales Mgr.: Karl H. Chen.
Int'l reps.: Mackarl Electronics Inc. (Hong Kong, Philippines, UK, USA).

National Electric Appliance Sales Co. Ltd., 57 Po Ai Rd., Taipei. Tel: 371-31B6. Bd. Chm.: C.C. Hong; Gen. & Sales Mgr.: M.L. Hong.
Home office: Japan, Matsushita Electric Trading Co. Ltd.
Brand name: National Panasonic.

National Office Equip. Co., PO Box 24-14B, 26 Jen Ai Rd., Sec. 3, Taipei. Tel: (02) 781-3141/3161. Cable: NACARECO. Sales Mgr.: Benedict Shih. (Importer).

New Rotel Ind'l Co. Ltd., 312 Nanking E. Rd., Sec. 5, Taipei. Tel: (02) 721-3618. Bd. Chm.: Chao Yuan Yen.
Home office: USA, Rolecor of America Inc.
Brand name: Rotel.

Nicholas Electronics Corp., PO Box 36029, 272 Roosevelt Rd. Sec. 3, Taipei. Tel: (02) 351-8931. Cable: NICHO. Bd. Chm. & Sales Mgr.: Nick C.F. Chen; Gen. Mgr.: C.M. Own.

Overseas Friend Co. Ltd., PO Box B7B, 144 Hankou St., Rm. B08, Sec. 1, Taipei. Cable: IRVINGTONG. Gen. & Sales Mgr.: C.C. Tong. (Importer).

Philips Taiwan Ltd., PO Box 22978, 57-1 Chung Shan N. Rd., Sec. 2, Taipei. Tel: 571-3231/5, 551-3101/5. Cable: PHILICHINE. Telex: 570. Bd. Chm.: Y.N. Wang; Gen. Mgr.: F.N. Loddy.

R O C Corp., President Bldg., Rm. 602, 592 Linsheng N. Rd., Taipei. Tel: (02) 581-2603. Pres. & Gen. Mgr.: T.C. Chen.

Shinlee Electric Co. Ltd., 372 Lin Sen. N. Rd., 2nd fl. Taipei. Tel: (02) 521-0282. Telex: 11154. Bd. Chm.: A.H. Chen; Gen. & Sales Mgr.: Chuan-Tung Lu. (Importer)
Brand name: Sony.

Sing Hwa Ent. Corp., 19 Wuchang St., Sec. 1, Taipei. Tel: (02) 331-7306, 311-1341. Sales Mgr.: Edward T. Chieu. (Importer)

Sound World Electric Co. Ltd., 181 Wen Hua Rd., Ying Ko Chen, Taipei Hsien. Tel: 535. Cable: SOWOELE. Bd. Chm.: W.P. Cheng; Gen. Mgr.: C.P. Shih; Sales Mgr.: S.L. Liao.
Brand name: Marshal.

Sundy Electronics Co. Ltd., 200 Sha Tien Rd., Shalu Chen, Taichung Hsien. Tel: 25079. Cable: SECO. B. Chm.: Judith Yang; Gen. Mgr.: Alexander Chen; Sales Mgr.: Samuel K. Woodman. **Plant:** 50 Ta Tung St., Shalu Chen.
Branch: Taipei, 7-1 Alley 28, Ln. 278, Yungchi Rd. Tel: (02) 761-1679.

Tai Feng Electronic Co. Ltd., PO Box 59454, 2-37 Shi-kang Village, Shi-kang Hsiang, Tainan Hsien. Tel: 250, 350. Cable: TEMICO. Bd. Chm.: K.S. Hsieh; Gen. & Sales Mgr.: Richard Lee.
Branch: Taipei, 29-2 Ln. 59, Sec. 5, Nanking E. Rd.
Brand name: Taifeng.

Taiwan Electric Development Corp., 25 Sec. 2, Chung Shan N. Rd., Taipei. Tel: (02) 541-3525, 551-2525. Cable: TEDCO. Sales Mgr.: Weiyow Chen. (Importer)

Taiwan Jappac Electronics Co. Ltd., PO Box 26-112, A7-21 KEPZ, Kaohsiung. Tel: 231087. Cable: TAIJAPPAC. Bd. Chm.: Chen Tze Hong; Gen. Mgr.: Cheng Nan Hong; Sales Mgr.: King Long.
Home office: Japan.
Brand name: Electro Brand.

Taiwan Nippon Sound Equip. Co. Ltd., PO Box 26-138, 6 Nan IV Rd., KEPZ, Kaohsiung. Tel: 294151/3. Bd. Chm.: T.C. Chen; Sales Mgr.: I. Shirasu. **Local branch:** Far East Electronics Inc., PO Box 26012, 15-1 Si Shih St. Tel: 225716.

Taiwan Southeastern Asia Ent. Corp. Ltd., PO Box 670, 111 Chungking S. Rd., 2nd Fl., Sec. 1, Taipei. Tel: (02) 311-6596, 361-4802. Cable: SEACO. Telex: 11175. Sales Mgr.: Dean Y. Lin. (Importer)

Taiwan Stereo Electronics Co. Ltd., 7 Ln. 801, Chengteh Rd., Taipei. Tel: (02) 571-1839. Cable: TWSTEREO. Bd. Chm.: Lu Houng Shu Nu; Gen. & Sales Mgr.: Fang Chang Lu.

Thunder A Electronics Corp., 49 Ta Lien St., San Min District, Kaohsiung. Tel: 233967, 299322. Bd. Chm.: C.N. Huang; Gen. Mgr.: C.S. Yaung; Sales Mgr.: J.N. Chen.

Tobishi Electronics Inds. (Taiwan) Ltd., PO Box 3372, 5 Yung-Sui Rd., Taipei. Tel: (02) 361-7261/8. Cable: TAITOBI. Telex: 31126. Chm. & Gen. Mgr.: T.S. Chien; Sales Mgr.: Wilson W. Shay.
Plant & business dept.: Taipei, 205 Hsin-Shu Rd., Hsin-Chuang Chen. Tel: (02) 901-7533/7291.
Home office: Japan.
Brand name: Tobisonic.

Trans-World Electronics (Taiwan) Ltd., 12 Min Chung St., Hsin Chuang Chen, Taipei Hsien. Tel: 982037/9. Gen. & Sales Mgr.: Johnson C.H. Tsu.
Brand name: Bigston, Capehart, Midland, Takara, Zenith.
Int'l rep.: Grundig by Amerix (West Germany).

Universal Electric & Trading Co. Ltd., 22 Hengyang Rd., Taipei. Tel: (02) 331-4412, 361-6549. Cable: EURADIO. Sales Mgr.: S.C. Yuan. (Importer)

Universal United Electronics Ind. Co. Ltd., PO Box 59231, 63 Ln. 172, Keelung Rd., Sec. 1, Taipei. Tel: (02) 781-6634, 729-9636. Cable: ELECTRA. Bd. Chm.: C.C. Wang; Gen. Mgr.: Y.U. Shen.

Wen Hsing Machinery & Electronic Ind. Corp., PO Box 01178, 99-3 Ku Sun I Rd., Kaohsiung. Tel 553BB9/90. Cable: WHHONG. Bd. Chm. & Sales Mgr.: C.P. Chen; Gen. Mgr.: H.C. Chai. **Plant:** 27 Kung Yeh II Rd., Jen Wu Ind'l District.

Yang's Audio-Visual Labs., 58 Min Chuan W. Rd., 4th fl., Taipei. Tel: (02) 511-0408. Sales Mgr.: S.H. Yang. (Importer)
Brand name: Lux (Japan).

Yung Kang Trading Co. Ltd., PO Box 1467, 57-1 Chung Shan N. Rd., Sec. 2, Taipei. Tel: (02) 571-7281. Cable: YUJATRAD. Telex: 21570. Contact: Thomas T. Yao. (Importer).
Brand name: Philips (Australia, West Germany, Netherlands, Singapore).

Yungtay Eng'g Co. Ltd., 165-3 Nanking E. Rd., Sec. 2, Taipei. Tel: (02) 511-5121. Telex: 11244. Sales Mgr.: S.I. Lin. (Importer).

COLOMBIA

Population: 23,716,000.
Rate of exchange: $1 (US) = 28.99 pesos.
Per capita income: $426.
Holidays: January 1, January 6 (Epiphany), March 19 (St. Joseph's Day), Holy Thursday, Good Friday, May 1 (Labor Day), Ascension Day, Corpus Christi, Sacred Heart, June 29 (Sts. Peter & Paul Day), July 20 (Independence Day), August 7 (Battle of Boyaca), August 15 (Assumption), October 12 (Columbus Day), November 1 (All Saints' Day), November 11 (Independence of Cartagena), December 8 (Immaculate Conception), December 25.

Records, record blanks, & pre-recorded media imported from USA: 1974—$158,769; 1973—$58,883.
Records exported to USA: 1974—11,980 units, $17,961; 1973—45,782 units, $45,500.

● record & tape manufacturers / distributors / importers

Andino, see Orbe.
Antillano, see Tropical.
Archiv, see Philips.
Atriz, see Chaves.

C B S (Discos) SA, 10A-23 Carrera 34, Bogota. Tel: 77-24-00. Cable: COLRECORD. Gen. Mgr.: Carlos Alberto Gutierrez T.; Admin. Mgr.: Victor M. Jimenez B.; Sales Mgr.: Gabriel Munoz C.
Labels: (Owned) CBS, Epic; (represented) Belter (Spain), Capitol (USA), DJM (UK), Disneyland/Vista (USA), EMI (UK), Sono-Radio (Peru).

Caliente, see Sonolux.
Candil, see Chaves.
Caribe, see Fuentes.

Chaves (Discos), 18-43 Carrera 23, Pasto. Tel: 2051/31/38. Cable: DISCHAVES. Gen. Mgr.: Ramiro Chaves L.; Sales Mgr.: Ilia de Chaves.
Labels: (Owned) Atriz, Candil, Chaves, Emerald, Lorito.
Int'l reps.: Ecuador (Fadisa), Netherlands (Dureco), Spain (Diresa), Venezuela (BASF).

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02.
Int'l branch: Ecuador, Industrias Famoso Cia. Ltda.
Labels: (Owned) Costeno, De Oro, Famoso, Zeida; (represented) ABC group (USA), A&M/Ode (USA), Apple (UK), Ariola-Eurodisc (Germany, Spain), Asfona (Chile), Asylum (USA), Barclay (France), Borinquen (USA), Caracol (Chile), Continental (Brazil), DLV (Mexico), Disc Jockey (Argentina), Hispavox (Spain), Motown (USA), Musart (Mexico), Parnaso (USA), Project 3 (USA), Riviera (France), Ricordi (Italy), Suradisco (Venezuela), WEA group (France, Germany, UK, USA), Zzelesta (USA).
Int'l reps.: Central America (Dideca), Chile (EMI), Dominican Republic (Salon Mozart), Europe (EMI), Mexico (Musart), Peru (IEMPSA), USA (Record Dists. of America), Venezuela (Suramericana).

Costeno, see Codiscos.
D G, see Philips.

Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-16-25, 43-36-66.
Int'l branch: USA, New York, N.Y.
Labels: (Owned) Daro Int'l; (represented) Decca (UK), London (USA).
Int'l reps.: Germany (Teldec), UK (Decca).

Delujo, see Fuentes.
De Oro, see Codiscos.
Disco 15, see Orbe.

Discomoda de Colombia Ltda., 12-11 Calle 14, 2nd fl., Bogota, D.E. Tel: (92) 82-32-87, 81-15-29, 83-49-41. Pres.: Cesar Roldan; Gen. Mgr.: Enrique Estrada Duque; Sales Mgr.: Genaro Fallu Zambrano.
Int'l branch: Venezuela, Favedica.
Labels: (Owned) Discomoda, POP, Ranchero; (represented) Alegre (USA), Brunswick (USA), Discolando (USA), Discolito (El Salvador), Discomoda (Venezuela), FTA (Peru), Four Points (USA), Karen (USA), Mardi Gras (USA), Roulette (USA), Tico (USA).
Int'l reps.: Ecuador (Fediscos), Mexico (Gamma), Peru (DINSA), USA (Discolando).

Emerald, see Chaves.
Epic, see CBS.
Eva, see Fuentes.
Extra, see Tropical.
Famoso, see Codiscos.
Fontana, see Philips.

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. Cable: DISFUENTES. Pres.: Pedro Fuentes Estrada; Gen. Mgr.: Jose Maria Fuentes Estrada; Sales Mgr.: Alvaro Velez U. Int'l Dir.: Javier Garcia M.
Labels: (Owned) Caribe, Delujo, Fuentes; (distributed) Eva, Zaire; (represented) Arrowtabs (UK), Baltic (Belgium), Beverly (Brazil), Bullit (Argentina), Cash Box (Brazil), Changer (Brazil), Copacabana (Brazil), Dark (Venezuela), Dial (USA), Doremi (Peru), MCA (UK, USA), Martin Meyer (Argentina), Met Richmond (USA), Movil (Venezuela), Padisco (Panama), Palacio (Venezuela), Panart (USA), Peerless (Mexico), Promous (Venezuela), Rex (Mexico), Rondador (Ecuador), Seeco (USA), Sono-Mex (Mexico), Tec (USA), Velvet (Puerto Rico, Venezuela), Verve (USA), El Virrey (Peru), West Side (USA).
Int'l reps: Ecuador (Fadisa), El Salvador (Bonidiscos), Mexico (Peerless), Peru (El Virrey), USA (Miami), Venezuela (Dark).

Gol, see Tropical.
H & B, see Incolve.
Hot-Hits, see Orbe.
Ideal, see Tropical.
Impacto, see Sonolux.

Incolve (Industria Musical Colombo Venezolana), Apdo. Aereo 28664, Bogota. Tel: 41-91-99. Gen. Mgr.: Fanny Frasser.
Home office: Venezuela, El Palacio de La Musica.
Labels: (Owned) HB, Palacio, Solex; (represented) A&M (USA), Columbia (Spain), Cotique (USA), Decca (UK), Fania (USA), Inca (USA), International Recs. (USA), London (USA), Motown (USA), Roulette (USA), Teldec (Germany), United Artists (USA), Vaya (USA).

Lorito, see Chaves.
Lyra, see Sonolux.
M G M, see Philips.
Mercury, see Philips.

Ondina Fonografica Colombiana Ltda., 50-28 Calle 65, Medellin. Tel: 33-55-98.
Labels: (Owned) Ondina, Playa, Radar.

Orbe Ltda. (Discos), Apdo. Aereo 8860, 14-40 Calle 19, Bogota. Tel: 42-85-86, 42-81-07.
Labels: (Owned) Andino, Hot-Hits, Orbe, Popular; (distributed) Disco 15; (represented) BASF (Germany).

Oro, see Tropical.
P O P, see Discomoda.
Palacio see Incolve.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota. Tel: 60-06-00. Cable: DISCOPHIL. Music Div. Mgr.: Alfonso Escolar N.; Sales Mgr.: Rafael Romero; Nat'l & Latin American Repertoire Label Mgr.: Eduardo Cabas; Modern Int'l Repertoire Label Mgr.: Edgar Restrepo.
Labels: (Owned) Archiv, DG, Fontana, MGM, Mercury, Philips, Polydor, Verve; (represented) Alhambra (Spain), Island (UK), Phonogram (Netherlands), Polydor (Germany), Stax (USA), 20th Century (USA), Vertigo (UK).
Int'l reps.: Worldwide (Phonogram, Polydor).

Playa, see Ondina.
Polydor, see Philips.
Popular, see Orbe.
Radar, see Ondina.
Ranchero, see Discomoda.
Real, see Sonolux.
Solex, see Incolve.

Sonolux SA, 43 A-5 Calle 29, Medellin. Tel: 35-44-70, 35-45-47. Pres.: Sergio Berdugo Cuartas; Sales Mgr.: Ramiro Echavarria Restrepo; Int'l & Artist Mgr.: Leon Cardona Garcia.
Labels: (Owned) Caliente, Impacto, Lyra, Sonolux, Real; (represented) Cisne (Mexico), DCM (Mexico), Fenix (Ecuador), Fermata (worldwide), IRT (Chile), Indesa (Ecuador), Microfon (Argentina), Orfeon (Mexico), Panavoz (Panama), RCA (worldwide).
Int'l reps.: Ecuador (Indesa), Central America (Discesa), Mexico (DCM, Orfeon), Panama (Discos de Panama), Venezuela (Sonoven).

Swing, see Tropical.

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Cable: RADIAG. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; A&R Mgr.: Jorge Fortou E.; Sales Mgr.: Tony Fortou E.
Labels: (Owned) Antillano, Extra, Ideal, Swing, Tropical; (distributed) Gol, Oro; (represented) ARV Int'l (USA), Bego (USA), Centenario (Ecuador), Falcon (USA), Gema (Puerto Rico), Kubaney/Mate (USA), Marfer (Spain), Orion/Estelar (Ecuador), Pisces (USA), Son*Art (Mexico).
Int'l reps: Argentina (Microfon), Ecuador (Centenario), Mexico (Son*Art), Peru (DINSA), USA (Kubaney, Miami), Venezuela (Fonodisco).

Verve, see Philips.

Victoria (Discos), Apdo. 3308, Medellin. Tel: 35-48-24.

Zaire, see Fuentes.
Zeida, see Codiscos.

● independent record producers

C B S (Discos), SA 10A-23 Carrera 34, Bogota. Tel: 77-24-00. Gen. Mgr.: Carlos Alberto Gutierrez.
Label credit: Discomoda.

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel 43-60-44. Gen. Mgr.: Manuel Drezner.
Label credits: Goldenphon, Multifon, Polydor.

● music publishers

Discomoda de Colombia Ltda., 12-11 Calle 14, 2nd fl., Bogota, D.E. Tel: (92) 81-32-87, 81-15-29, 83-49-41. Pres.: Cesar Roldan; Gen. Mgr.: Enrique Estrada Duque.
Int'l firm represented: Orbemusa (Venezuela).
Int'l reps.: Peru (Prodemsa), Venezuela (Orbemusa).

Ecomus (Ed. Colombiana & Int'l de Musica Ltda.), 11-40 Carrera 34, Medellin. Tel: 46-19-44.
Affiliate: Prodemus.
Int'l firms represented: Brambila (Mexico), Grever (Mexico), Hnos. Marquez (Mexico), Orfeon (Mexico), Prodemsa (Peru), SADRAM (Ecuador).
Int'l reps.: Argentian (Odeon), Ecuador (SADRAM), Mexico (Brambila), Peru (Conedisa), Venezuela (Alfonso Sanchez Lopez).

Edimusica (Ed. Int'l de Musica Ltda.), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-03-17. Gen. Mgr.: Jose Maria Fuentes Estrada.
Int'l firms represented: Conedisa (Peru), Predisa (Mexico), Orama (Ecuador), Vicari (Venezuela).
Int'l reps.: Ecuador (Orama), Mexico (Predisa), Peru (Conedisa), USA (Morro), Venezuela (Vicari).

Fonoton (Ed.) Ltda. 51-39 Calle 13, Bogota. Tel: 60-06-00 x 259. Cable: DISCOPHIL. Mgr.: Alfonso Escolar N.; Ass't Mgr.: Berta de Garabito.
Int'l firms represented: Intersong (worldwide), Korn (Argentina).
Int'l reps.: Argentina (Korn), Worldwide (Intersong).

Mundo Musical, 10A-23 Carrera 34, Bogota. Tel: 77-24-00. Cable: COLRECORD. Gen. Mgr.: Carlos Alberto Gutierrez T.
Int'l firms represented: Beechwood (USA), Blackwood (USA), EMI publ'g cos. (UK), ITAIPU (Brazil), Orfra (USA), Sadaic (USA).
Int'l reps.: Argentina (MAI, Melograf), Brazil (ELAM, ITAIPU), UK (Apple), USA (Blackwood).

Peer de Colombia Ltda., 8-92 Calle 18, Bogota. Tel: 41-9864. Cable: PEERCO.
Home office: USA, Peer-Southern Org.

Prodemus (Promotora Colombiana de Musica Ltda.), 11-40 Carrera 34, Medellin. Tel: 46-19-44.
Affiliate: Ecomus.
Int'l firms represented: Arabella (Spain), Caracol (Chile), Conedisa (Peru), Continental (Peru), SOCHEM (Chile).
Int'l reps.: Argentia (Relay), Bolivia (Prodemsa), Chile (SOCHEM), Ecuador (SADRAM), Mexico (Brambila), Peru (Conedisa), USA (Morro), Venezuela (Alfonso Sanchez Lopez).

Sono-Inter SA, 43 A-5 Calle 29, Medellin. Tel: 35-45-47.

International Music-Record Section

35-45-30. Pres.: Carlos Ardila G.; Dir.: Eugenio Quintero R.
Int'l firms represented: Edim (Mexico), Jaguare (Brazil), RCA (Brazil, Italy), RCA Espanola (Spain), RCA Leme (Brazil), Relay (Argentina), Sol (Chile), Victor (Brazil).
Int'l reps.: Argentina (Relay), Brazil (Victor), Central America (Edicesa), Chile (Sol), Ecuador (Sadram), Italy (RCA), Mexico (Edim), Peru (Prodemsa), Spain (RCA), Venezuela (Orfra), USA (Morro).

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

A C O M P A S (Associacion Colombiana de Musicos Profesionales), 11-15 Carrera 8, Of. 202, Bogota.

DESIGN & ARTWORK

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02.
Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.
Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

DIRECT-MAIL SERVICE

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.
Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

LICENSING ORGANIZATION, MUSIC

S A Y C O (Sociedad de Autores & Compositores de Colombia), 20-47 Carrera 12, Bogota. Tel: 43-93-50. (Perfoming rights only.)

PACKAGING & LABELING (tape only)

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.

PLATING, PROCESSING & PRESSING PLANTS

C B S (Discos), SA 10A-23 Carrera 34, Bogota. Tel: 77-24-00. Gen. Mgr.: Carlos Alberto Gutierrez T.; Sales Mgr.: Gabriel Munoz C.
Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02.
Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.
Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 50-28 Calle 65, Medellin. Tel: 33-55-98.
Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.; Sales Mgr.: Rafael Romero.
Tropical (Industrias Fonograficias Discos), 68-73 Calle 68-B Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fotou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

PRINTERS & LITHOGRAPHERS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02.
Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.
Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 50-28 Calle 65, Medellin. Tel: 33-55-98.
Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

TAPE CUSTOM DUPLICATORS

Fuentes SA (Fabrico de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.
Audio: 8-tr., cassette, open reel.
Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Pres.: Manuel Drezner.
Audio: 8-tr., cassette.
Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.; Sales Mgr.: Rafael Romero.
Audio: Cassette.
Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.
Audio: Cassette, open reel.

● supplies

CARTRIDGE & CASSETTE PARTS

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.
Chief product: Hubs, rollers, shields, base & cover.

EMPTY CARTRIDGES, CASSETTES & REELS

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Gen. Mgr.: Manuel Drezner.
Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.; Sales Mgr.: Rafael Romero.
Audio: Cassette.

ENVELOPES & MAILERS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02.
Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 50-28 Calle 65, Medellin. Tel: 33-55-98.

JACKETS & SLEEVES

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02.
Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.
Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

LABELS
POLYETHYLENE BAGS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02.
Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.
Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 50-28 Calle 65, Medellin. Tel: 33-55-98.
Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

TAPE, BLANK LOADED

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.
Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Gen. Mgr.: Manuel Drezner.
Audio: 8-tr. & cassette.
Brand name: Coronett, Myltex, Sonex.
Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.; Sales Mgr.: Rafael Romero.
Audio: Cassette.

TAPE DUPLICATING & PROCESSING EQUIPMENT

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Ten. Mgr.: Manuel Drezner.
Chief product: Duplicators & winders.
Singer Prods. & Cia. Ltda., Apdo. Aereo 27415, Bogota. Tel: 81-24-77.
Home office: USA.
Brand name: Tape-Athon, Sintronic.

● accessories manufacturer

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.; Sales Mgr.: Rafael Romero.
Products: Carrying & storage cases (tape only), catalog servs., cleaners, cloths & brushes, head cleaners & demagnetizers.

● store fixtures & merchandising aids manufacturer

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.
Product: Display racks

● jukebox title strip manufacturers

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02.
Fuentes SA (Fabrica de Discos), Apdo Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Alvaro Velez U.

● tape audio/video playback & recording equipment

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

COSTA RICA

Population: 1,900,000
Rate of exchange: $1 (US) = 8.33 colon.
Per capita income: $625.
Holidays: January 1, Easter Festival, May 1, May 26 (National Revolution Day), July 25, August 2, September 15 (Independence Day), October 12 (Columbus Day), December 25 & all important Christian religious holidays.
Records, record blanks & pre-recorded media imported from USA: 1974—$27,765; 1973—$39,290.
Records exported to USA: 1974—200 units, $400; 1973—200 units, $550.

● record & tape manufacturers/distributors/importers

Coronado & Cia. SA, Apdo. 568, Av. Central, San Jose. Tel: 21-12-12. (Importer/Exporter).
Dicesa (Discos Centroamericanos SA), Apdo. 650, San Jose. Tel: 22-16-25. Sales Mgr.: Rodolfo Lorio.
Home office: El Salvador.
Labels: (Owned) Dicesa; (represented) Alston (USA), Ansonia (USA), Ariola (Spain), Atco (USA), Atlantic (USA), Bearsville (USA), Beverly (Brazil), Camden (worldwide), Copacabana (Brazil), Countryside (USA), Dawn (UK), DiscReet (USA), Disneyland (USA), Dot (USA), Elektra (USA), Embryo (USA), Gas (Mexico), Gordy (USA), Little David (USA), Midland (USA), Motown (USA), Movieplay (Spain), Nashville (UK), Negram (Netherlands), Nonesuch (USA), Novola (Spain), Paramount (USA), Pye (UK), RCA (worldwide), Raccoon (USA), Rare Earth (USA), Red Seal (worldwide), Reprise (USA), Rolling Stones (USA), Soul (USA), Tamla (USA), Warner Bros. (USA), Zafiro (Spain).
Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel: 25-95-55. Latin American Opns. Dir.: Guillermo Lopez; Gen. Mgr.: Mario Pacheco; Comm'l Mgr.: Luis Enrique Gomez.
Int'l branches: El Salvador, Distribuidora Salvadorena de Discos SA; Guatemala, Distribuidora Guatemalteca de Discos SA; Panama, Distribuidora Panamena de Discos SA.
Labels: (Owned) Indica; (represented) Art (USA), Audio Fidelity (USA), Billo (Venezuela), CBS (worldwide), Fonograma (Venezuela), Lea (Panama), London (UK), Montilla (Spain), Onix (Ecuador), Orfeon (Mexico), Palacio (Venezuela), Peerless (Mexico), Seeco (USA), Sonus (Venezuela), Velvet (USA, Venezuela), Viva (USA).

● music publisher

Mundo Musical SA, Apdo. 4093, San Jose. Tel: 25-95-55. Latin American Opns. Dir.: Guillermo Lopez; Gen. Mgr.: Mario Pacheco.
Int'l firms represented: April (USA), Blue Seas (USA), Four Star (USA), Jac (USA), Lowery (USA), Melograf (Argentina), Mundo Musical (Brazil, Mexico).
Int'l reps.: Argentina (Melograf), Brazil (Mundo Musical), Mexico (Mundo Musical), USA (April).

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Asociacion de Musicos & Compositores Costarricenses, Apdo. 4365, San Jose.

DESIGN & ARTWORK

DIRECT-MAIL SERVICE

PLATING, PROCESSING & PRESSING PLANT

PRINTER & LITHOGRAPHER

RECORD PROMOTION

Indica (Industra de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel: 25-95-55. Gen. Mgr.: Mario Pacheco.

● accessories manufacturer

Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel: 25-95-55. Gen. Mgr.: Mario Pacheco.
Product: 45 RPM adaptors.

CYPRUS

Population: 650,000.
Rate of exchange: 1 Cypriote pound = $2.00 (US).
Per capita income: $900.
Holidays: January 1, January 6 (Epiphany), March 25 (Greek Independence Day), Good Friday, Easter Monday, August 16 (Independence Day), October 1, October 28 (OHI Day), October 29 (Turkish Republic Day), December 25, 26.

● record & tape manufacturer / distributor / importer

All Recs. (CBS UK Ltd.), 30-34 Sophoulis St., Nicosia. Tel: 73213. Cable: COLRECORD. Telex. 2504. Eastern Mediterranean Opns. Mgr.: Simon Schmidt; Area Sales Mgr.: Alan M. Feinberg; Branch Mgr.: John Socratides.
Labels: (Owned) CBS, Epic; (represented) CBS / Columbia (worldwide), Epic (worldwide), GRT (USA), MCA (USA), Minos (Greece), Panvox (Greece), Phonogram (Greece, Netherlands), Pickwick / Hallmark (UK), RCA (UK), Ricordi (Italy), United Artists (USA), Vanguard (USA), WEA (USA).
Int'l rep.: Worldwide (CBS)
C B S. see All Recs.
Epic. see All Recs.

● services

TAPE CUSTOM DUPLICATOR

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 73213. Cable: COLRECORD. Eastern Mediterranean Opns. Mgr.: Simon Schmidt; Area Sales Mgr.: Alan M. Feinberg; Branch Mgr.: John Socratides.
Audio: Cassette.

● supplies

TAPE, BLANK LOADED

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 73213. Cable: COLRECORD. Eastern Mediterranean Opns. Mgr.: Simon Schmidt; Area Sales Mgr.: Alan M. Feinberg; Branch Mgr.: John Socratides.
Audio: Cassette.

● accessories manufacturer

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 73213. Cable: COLRECORD. Eastern Mediterranean Opns. Mgr.: Simon Schmidt; Area Sales Mgr.: Alan M. Feinberg; Branch Mgr.: John Socratides.
Product: Head cleaners & demagnetizers

CZECHOSLOVAKIA

Population: 14,600,000
Rate of exchange: $1 (US) = 5.27 koruna
No. of homes with record players: 28% of all households
Holidays: January 1 (New Year's), Easter Monday, May 1 (Labor Day), May 9 (Liberation Day), October 28 (Nationalization Day), December 25, 26.

RECORDS:

Records manufactured for domestic & export sale: LP's 1974—5,571,000 units, $42,506,730; 1973—4,454,000 units, $32,607,500. EP's & singles 1974—4,347,000 units, $8,694,000; 1973—5,862,000 units, $10,375,900.
Records sold domestically: LP's 1974—3,371,000 units, $25,720,730; 1973—2,840,000 units, $20,813,000. EP's & singles 1974—4,323,000 units, $8,646,000; 1973—5,562,000 units, $9,765,693.
Records exported to USA: 1974—52,843 units, $73,054; 1973—36,105 units, $36,295.
Average retail price per record: LP's—$7.63; EP's—$2.40; singles—$2.18.
Stereo sales: 90% of LP's, 40% of singles & EP's.
Discounting: Rare.
Type of distribution: Opus and Supraphon own a chain of specialized retail shops. Panton also sells through these. This accounts for 80% of total sales. The remainder is done through manufacturer-to-wholesaler-to retailer system.
Type of promotion: Government-controlled radio plays the decisive role in the promotion of pop records. Supraphon Record Club, operating on a subscription basis, is of great importance in the sale of classical and special pop records, i.e. jazz, progressive pop, etc.

TAPE:

Market: Cassettes are progressing, but there is a lack of good quality hardware. Open reel equipment is widely used for amateur recording of unavailable material.
Pre-recorded tape sold domestically: Cassette 1974—154,012 units, $2,099,180; 1973—116,271 units, $1,045,580. Open reel 1974—11,906 units, $202,402; 1973—5,668 units, $95,743.
Average retail price per tape: Cassette—$13.63; open reel—$17.00.

RADIO STATIONS:

Government—3.
Comment: One national station programs pop music almost exclusively, one is devoted to classical music. About 50% of broadcast music derives from records, mostly of domestic production.

TELEVISION STATIONS:

No. of channels: 2 (government).
Comment: Programs concentrate mostly on easy listening; rock, jazz, etc., are rarely featured. Classical music is programmed regularly on the educational channel.

IMPORT / EXPORT REGULATIONS:

Both license contracts and export / import deals are made with Socialist countries; only license contracts are made with Western countries and importing of records from Western countries on a commercial basis is non-existent.
Lubomir Doruzka

● record & tape manufacturers / distributors / importers

Artia (Foreign Trade Corp. for the export & import of cultural commodities), Ve Smeckach 30, Prague 1. Tel: 246-284, 248-244. (All international licensing contracts of Panton and Supraphon are conducted in cooperation with Artia).
Opus Rec. & Publ'g House, Dunajska 22, 899 23 Bratislava. Tel: 513-54, 526-65. Mng. Dir.: Alexius Aust; Gen. Mgr.: Dr. Ivan Stanislav; Artistic Dir.: Dr. Marian Jurik; Int'l Relations: Dr. Oldrich Horak. (Distributed by Supraphon; exported by Slovart).
Labels: (Owned) Opus; (represented) Fonit-Cetra (Italy), Phonogram Int'l (Netherlands), RCA Int'l (USA).
Int'l reps.: Austria (RCA), Benelux (Dureco), Canada (RCA), Finland (Record Trading), France (Pickwick), Germany (RCA), Italy (Fonit-Cetra), Japan (Victor), Norway (Record Trading), Philippines (Victor), Sweden (Record Trading), Switzerland (RCA), USA (RCA).
Panton (Publ'rs of the Czech Music Fund), Ricni 12, 118 39 Prague 1. Tel: 538-151. (Distributed by Supraphon; exported by Artia).
Slovart (Foreign Trade Corp. for the import & export of cultural commodities), Gottwaldovo nam. 48, 800 00 Bratislava. Tel: (domestic) 488-41, (int'l) 482-41. Telex: 93394. Gen. Mgr.: Ing. Ladislav Chalupka; Rec. Dept. Mgr.: Ing. Michal Lorincz.
Supraphon (IFPI), Palackeho 1, 112 99 Prague 1. Tel: 262-562, 261-608. Dir.: Viktor Kasak; Music Dir.: Dr. Jiri Valek; Sales Mgr.: Miloslav Patera; Copyright & License Mgr.: Jiri Vinaricky.
Labels: (Owned) Supraphon; (distributed) Opus, Panton; (represented) Amiga (East Germany), Ariola (West Germany), Barclay (France), C8S (France, USA), EMI (UK), Eterna (East Germany), Jugoton (Yugoslavia), Melodiya (USSR), Muza (Poland), Polydor (West Germany), Qualiton (Hungary), Tamla / Motown (USA), WEA group (USA).
Int'l reps.: Austria (Ariola), Brazil (SOM), Denmark (Dansk), Finland (Scandia), France (Sonopresse), East Germany (Descha), West Germany (Ariola), Italy (Ri-Fi), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (Cinerec), Spain (Discophon), Sweden (Sonet), Switzerland (Ariola), UK (Rediffusion).

● music publishers

Opus Music Publ'g House, Dunajska 22, 899 23 Bratislava. Tel: 513-54, 526-65. Mng. Dir.: Alexius Aust; Gen. Mgr.: Dr. Ivan Stanislav; Int'l Relations: Dr. Oldrich Horak.
Int'l firms represented: Page Full of Hits (UK), Rondor (UK).
Int'l rep.: Austria (Schneider).
Panton (Publ'rs of the Czech Music Fund), Ricni 12, 118 39 Prague 1. Tel: 538-151.
Int'l reps: Austria, Benelux, Germany, Switzerland (all Baerenreiter in Germany), Canada, Mexico, Philippines (all General Music in USA).
Supraphon, Palackeho 1, 112 99 Prague 1. Tel: 262-562, 261-608. Dir.: Viktor Kasak; Music Dir.: Dr. Jiri Valek; Sales Mgr.: Miloslav Patera; Copyright & License Mgr.: Jiri Vinaricky.
Int'l firms represented: Barclay (France), Chappell (West Germany), Francis Day & Hunter (West Germany), Dick James (UK), Intersong (West Germany), Ivan Mogull (USA), Claude Pascal (France), RAK (UK), Hermann Schneider (Austria), Tree (USA).
Int'l reps.: Austria (Baerenreiter in West Germany), Belgium (Baltic), Denmark (Hansen), France (Boosey & Hawkes), West Germany (Baerenreiter), Japan (Yamaha), Netherlands (Baerenreiter in West Germany), Norway (Harald Lyche), Sweden (Nordiska), Switzerland (Baerenreiter in West Germany), UK (Alfred Kalmus).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Slovak Composers, Sladkovicova 11, Bratislava. Tel: 33-794.
Bratislavska Lyra (Int'l Pop Song Festival Bureau), Leningradska 5, Bratislava. Tel: 381-41, 349-48.
Czech Music Fund, Besedni 3, 118 00 Prague. Dir.: Vladimir Sevcik.
Czechoslovak Music Information Centre, Besedni 3, 11800 Prague 1. Tel: 530-546.
Dilia (Czechoslovak Theatrical & Literary Agency), Vysehradska 28, 128 24 Prague 2. Tel: 226-651. Gen. Dir.: Karel Bousek.
Guild of Czech Composers & Concert Artists, Valdstejnske nam. 1, Prague 1. Tel: 531-814. Pres.: Lubomir Zelezny; Gen. Mgr.: Dr. Vaclav Kucera.
Pragokoncert, Maltezske nam. 1, Prague 1. Tel: 581-841. Dir.: Dr. Frantisek Hrabal.
Slovak Music Foundation, Gorkeho 19, Bratislava.
Slovak Music Fund, Fucikova 29, Bratislava. Dir.: Alojz Stuska.
Slovkoncert (Czechoslovak Artistic Agency), Leningradska 5, 890 36 Bratislava. Tel: 381-41. Telex: 93485. Gen. Dir.: Dr. Lubomir Cizek; Gen. Mgr.: Jan Miskovic; Int'l Dept. Mgr.: Milos Borsky. (Exclusive agency for all Slovak artists & performers.)

LICENSING ORGANIZATIONS, MUSIC

O S A (Ochranny svaz autorsky pro prava k dilum hudebnim—Authors' Ass'n for Protection of Rights on Musical Works), Trida cs. armady 20, Prague 6. Tel: 325-341. Gen. Mgr.: Ivo Jirasek. (Mechanical & performing rights). (Affiliated with BIEM, OISAC).
S O Z A, Tekovska St. 3, 80100 Bratislava. Tel: 510-29. Int'l Dept. & Performing Rights Mgr.: Dr. Marian Fridrichovsky; Mechanical Rights Mgr.: Dr. Pavol Benovsky; Gen. Mgr.: Mr. Gadus. (Mechanical & performing rights).

DENMARK

Population: 5,100,000.
Rate of exchange: $1 (US) = 5.50 kroner.
Holidays: January 1, Maundy Thursday, Good Friday, Easter Monday, Store Bededag (Danish Public Holiday—fourth Friday after Easter), Ascension Day, Whitmonday, June 5 (Constitution Day), December 25, 26.

RECORDS:

Records manufactured for domestic & export sales: LP's 1974—3,179,919 units, $10,916,647; 1973—2,862,027 units, $9,109,134. EP's & Singles 1974—1,276,965 units, $1,409,400; 1973—1,361,396 units, $1,397,675.
Records, record blanks & pre-recorded media imported from USA: 1974—$843,597; 1973—$578,628.
Records exported to USA: 1974—5,991 units, $13,351; 1973—11,669 units, $22,494.
Average retail price per record: LP's—$10.81; EP's—3.27; singles—$2.63.
Stereo sales: 99% of total.
Record club sales: 9% of total.
Discounting: Rare.
Type of distribution: Manufacturer-to-retailer system predominates. There are two rack jobbers, the larger being owned by the five largest record companies. 71% of sales are through 654 specialist shops; 11% through the rack jobbers; 6% through direct import.
Type of promotion: Radio and TV are the most important, followed by the two biggest national daily newspapers, which have regular information about the music business. Vi Unge (sales 65,000), a monthly, and Ny Musik (20,000), a biweekly, cover music, with the latter being the only special record magazine.
Jukeboxes: 7,800

TAPE:

Pre-recorded tape sold domestically: 8-tr. 1974—8,394 units, $22,196; 1973—6,689 units. Cassette 1974—1,100,973 units, $5,151,705; 1973—828,894 units, $3,442,782. Open reel 1974—3,218 units, $49,251; 1973—1,499 units.
Average retail price per tape: 8-tr. $10.81; cassette $10.81; open reel $13.63.

RADIO STATIONS:

No. of government 1 (2 AM & 3 FM channels).
Comment: Program 1: News & culture; Program 2: Culture; Program 3: Music—stereo (6am—2am). There are 2,000,000 radios in use.

TELEVISION STATIONS:

No. of channels 1 (government).
Comment: Danmarks Radio is the only national channel, but 46% are able to see the two Swedish channels, 28% the three German stations, and 5% the one East German channel. There are 1,800,000 TV's in use. 300,000 being color models.
Knud Orsted

● record & tape manufacturers / distributors / importers

Abra Cadabra, see Metronome.
Adelkrone Music, PO Box 5, DK-2750 Ballerup. Tel: (02) 97-08-90. Sales Mgr.: Erik Lykke Jensen; Promo.: Mrs. Karen Johahansen. (Distributor / Importer).
Archiv, see Polydor.
Artist, see Ed. Wilhelm Hansen.
B A S F, see Badilin.
Bob, see Focus.
Badilin A/S (IFPI), Ved Stadsgraven 15, DK-2300 Copenhagen S. Tel: (01) 57-00-11. Label Mgr.: Ejvind Breck; Sales Mgr.: Per Andersen; PR: Peter Moeller.
Home office: Germany. BASF.
Labels: (Owned) BASF; (distributed) RECA, Scan Folk; (represented) Amadeo (Austria), Atom (Austria), Buk (UK), Cornet (Germany), Harmonia Mundi (France, Germany), MPS (Germany), Marilla (Sweden), Negram (Netherlands), Polyband (Germany), Punkt (Germany).
C 8 S Recs. A/S (IFPI), Bogholder Alle 40, DK-2720 Vanlose. Tel: (01) 71-31-33. Telex: 27204. Gen. Mgr.: Soren Nissen; Finance & Admin. Mgr.: Lauge Nielsen.
Labels: (Owned) CBS, Epic, Stuk; (distributed) Genlyd, Mangora; (represented) Arion (France), Artone (Netherlands), Cupol (Sweden), Embassy (USA), Monument (USA), Neighborhood (USA), Philadelphia Int'l (USA).
California, see Moerks.
Capri, see K-Tel Int'l.
Circle, see Jacks.
Columbia, see EMI.
D G, see Polydor.

International Music-Record Section

Dansk, see Sonet/Dansk.
E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen, Tel (01) 30-67-11 Cable GRAMMOPHON, Telex 16631
Labels: (Owned) EMI, Columbia, Emidisc, HMV, Harvest, Music for Pleasure, Odeon Parlophone, Regal-Zonophone; (represented) ABC/Dunhill (USA), Angel (USA), Apple (UK), Barclay (France), Bellaphon (Germany), Bronze (UK), Capitol (USA), Chrysalis (UK), Delta (Netherlands), Dot (USA), Famous (USA), Island (UK), Milestone (USA), Motown (USA), Paramount (USA), Pickwick (USA), Polar (Sweden), Prestige (USA), Probe (UK), Purple (UK), Pye (UK), Qualiton (Hungary), RAK (UK), Red Bus (UK), Riviera (France), Seraphim (USA), Sovereign (UK), Sunset (USA), Sveriges Radio (Sweden), Unicorn (UK), United Artists (USA)
Emidisc, see EMI
Epic, see CBS.
Fiasco, see Sonet/Dansk.
Focus Music FMS, Hundige Strandvej 192 DK-2670 Greve Strand. Tel (02) 90-71-10 Mng Dir Hardy Larsen; Sales Mgr. Carsten Broesch; Prod & Mktg Co-ord Aase Petersen
Labels: (Owned) Bob, Point, (represented) Falcon (Germany), Rikskonserter (Sweden)
Fona Radio A/S (IFPI), Marielundvej 28, DK-2730 Herlev Tel (01) 91-7D-00.
Fontana, see Phonogram
Frode Herloev & Co , Borgergade 14 DK-1300 Copenhagen K Tel (01) 14-98-50 Cable SELECTAHERLOEV Pres. Henning B Petersen (Wholesaler/Importer)
G S P, see Moerks
Genlyd, see CBS
H M V, see EMI
Wilhelm Hansen (Ed), Gothersgade 9-11, DK-1123 Copenhagen K Tel (01) 11-78-88 Cable MUSIKHANSEN Telex 19912 Co-Pres Hanne & Lone Wilhelm Hansen
Labels: (Owned) Ed Wilhelm Hansen, Artist; (represented) Barnparaden (Sweden), Cavendish (UK), Disques All Stars (France), IML Paris Sunflower (France), Montparnasse 2000 (France), Selected Sound (Germany), Zero (France)
Int'l rep.: Sweden (Nordiska)
Harvest, see EMI.
Heliodor, see Polydor
J K Music, Bastholmen 34, DK-3520 Farum Tel (01) 95-20-42
Labels: (Owned) KMF, Play; (represented) Avenue (UK), Bipar (UK), Continental (Norway), Enterprise (UK), Euronett (Norway), Forest (UK), Moondisc (Sweden)
Jacks Recs., Nedergardsvej 48, DK-8200 Aarhus N Tel (06) 10-24-11. Pres & Gen. Mgr.: Jack Fridthjof
Labels: (Owned) Circle, Jacks, Selskab
K M F, see JK Music
K-Tel Int'l (Denmark) A/S, Jonstrupvej 228, DK-2750 Ballerup Tel (02) 65-12-42 Gen Mgr Graham Bell; Sales Mgr Erik Adelkrone
Home office: USA
Labels: (Owned) K-Tel, Capri
Karussell, see Polydor
Kiki, see Moerks
Life, see Sonet/Dansk.
M G M, see Polydor
Magnet Music Prod'n A/S, Solvgade 10 DK-1307 Copenhagen V Tel (01) 12-01-12 (See Nordisk Polyphon)
Mangora, see CBS
Mascot, see Sonet/Dansk
Medium, see Moerks
Mercury, see Phonogram.
Meto, see Moerks.
Metronome Recs A/S, Jydeholmen 15, DK-2720 Vanlose Tel (01) 71-28-11 Cable METRORECORDS Telex 27204 Mng. Dir Stefan Fryland; A&R Olav Bennike (Distributed by GDC)
Labels: (Owned) Metronome, (distributed) Abra Cadabra; (represented) Asylum, Atco, Atlantic, Bearsville, Capricorn, Curtom, DiscReet, Embryo, Little David, Nonesuch, Reprise, Swan Song, Warner Bros (all USA); Rolling Stones (UK)
Moerks Musikforlag, Rosenvaengets Alle 25, DK-2100 Copenhagen O Tel (0176) Tria 31-31
Labels: (Owned) California, Kiki, Medium, Nisser, Triola; (distributed) GSP, Meto, Nicolej, Remi; (represented) Durium (Italy), Elite Special (Switzerland), Ember (UK), Explosion (UK), Flora (Norway), Hickory (USA), Im'Press (USA), Mandolino (Switzerland), Megafon (Sweden), Octav (USA), Ranwood (USA), Rediffusion (UK)
Int'l reps.: Germany (Austroton), Netherlands (Negram), Norway (Arne Bendiksen), Spain (Discophon), Sweden (CBS-Cupol), Switzerland (Turicaphon)
Music for Pleasure, see EMI.
Music Rack A/S, Sandtoften 25, DK-2820 Gentofte Tel (02) 88-04-33 Mgr Jorgen Sejroe (Rack Jobber)
Musikhuset, Algade 44, DK-4760 Vordingborg Tel (03) 77-08-37 Cable: CHRISMUSIC Dir. & Gen Mgr Einer Christiansen; Sales Mgr Erik Hansen
Label: (Represented) Music Minus One (USA).
Nicolej, see Moerks
Hede Nielsen A/S, Glentevej 70B, DK-2400 Copenhagen NV Tel (01) 19-33-00. Telex 22621 Henire Pres Leif Hede Nielsen; Gen. Mgr. Leif Risell; Sales Mgr Ole Jochimsen; PR Mgr Bengt Svan
Labels: (Represented) Camden (USA), Colgems (USA), Coral (USA), Daybreak (USA), Disc'AZ (France), Kapp (USA), LHI (USA), MCA (USA), Monument (USA), Musica Mundi (Germany), Musica Sacra (Germany), Playboy (USA), RCA (USA), RCA Int'l (UK), Swedish Society (Sweden), Telestar (Sweden), Victor (USA), Victrola (USA).
Nisser, see Moerks
Nordisk Polyphon A/S, Emdrupvej 115A, DK-2400 Copenhagen NV Tel (01) 69-25-22 Telex 19202
Affiliates: Magnet Music Prod'n A/S, Phonogram A/S, Polydor A/S
Odeon, see EMI.
Parlophone, see EMI
Philips, see Phonogram.
Phonogram A/S, Emdrupvej 115 A, DK-2400 Copenhagen NV Tel: (01) 69-25-22. Telex 19202. (See Nordisk Polyphon).
Labels: (Owned) Fontana, Mercury, Philips, Smash, Vertigo; (represented) Ace of Clubs (UK), Ace of Diamonds (UK), Ace of Hearts (UK), Argo (UK), Beltona (UK), Chapter One (UK), Charisma, DJM (UK), Deram (USA), Eclipse (UK), Emerald (UK), Flying Dutchman, GM (USA), London (UK), L'Oiseau Lyre (France), MAM (UK), Rex (UK), Shelter (USA), Threshold (USA), 20th Century (USA), UK (UK), York (UK).
Play, see JK Music.
Point, see Focus
Polydor A/S, Emdrupvej 115A, DK-2400 Copenhagen NV. Tel (01) 69-26-20. Telex: 19202. Gen. Mgr John Winkelmann; Label Mgr. Jens Andersen. (See Nordisk Polyphon).
Labels: (Owned) Archiv, DG, Heliodor, Karussell, MGM, Polydor, Tip, Verve; (represented) Blue Horizon (USA), Buddah (USA), Kama Sutra (USA), Melody, Riverside, Walt Disney (USA)
R E C A Music Prod'n, Nykoebingvej 18, DK-4571 Grevinge. Tel: (03) 45-93-89. Dir.: Finn Reiner; Gen. Mgr Ole Steen Pedersen; Sales Mgr.: Carl C. Dalgaard. (Distributed by Badilin).
Regal-Zonophone, see EMI.
Remi Music, Hedeparken 179, 2750 Ballerup. Tel (02) 65-06-92. Pres. Rene Gosvig (Distributed by Moerks).
Label: (Owned) Remi.
Scan Folk, see Badilin.
Selskab, see Jacks.
Smash, see Phonogram.
Sonet/Dansk Grammofon (IFPI), Jydeholmen 15, DK-2720 Vanlose. Tel (01) 71-22-11. Mng. Dir.: Paul E. Thomsen; Gen. Mgr.: Paul Bach; Pop Prod Mgr Kurt Andreasen.
Labels: (Owned) Fiasco, Life, Mascot, Sonet, Storyville; (represented) A&M (USA), America (France), Amigo (Sweden), Barnaby (USA), Black Lion (UK), Blue Mountain (UK), Blue Thumb (USA), Boulevard (UK), Bronze (UK), Caroline (UK), Chess (USA), Dark Horse (USA), Europa (Germany), GRT (USA), Gazell (Sweden), Gold Award (UK), Grand Prix (Sweden), Island (UK), Janus (USA), Joker (Italy), Musidisc (France), Nashboro group (USA), Ode (USA), Palette (Belgium), Plantation (USA), Rocket (UK), Roulette (USA), SSS Int'l (USA), Saga (UK), Somerset (Germany), Sonet (Sweden), Sonic (Germany), Sun (USA), Supraphon (Czechoslovakia), Vanguard (USA), Virgin (UK)
Int'l reps.: Austria (Amadeo), Finland (Scandia), France (Musidisc), Germany (Metronome), Netherlands (Dureco), Norway (Arne Bendiksen), Sweden (Sonet), Switzerland (Finsterwald & Cantacuzene), UK (CRD).
Starbox ApS, St. Kongensgade 40, DK-1264 Copenhagen K. Tel (01) 12-01-12. Pres & Gen. Mgr.: Johnny Reimar.
SteepleChase Recs. A/S, Rosenvaengets Alle 5, DK-2100 Copenhagen 0. Tel (01) 26-22-80. Cable STEEPRECORDS. Pres., Gen & Sales Mgr. Nils Winther; Ass't Mgr Ib Skovgaard.
Int'l branch: Sweden.
Labels: (Owned) SteepleChase; (represented) Attlaxeras (Sweden), ENJA (Germany), Emanem (UK), Phoenix (USA), Sackville (Canada), Spotlite (UK)
Int'l reps.: Austria (Bellaphon), Belgium (Wim Wigt), Canada (Coda), Finland (Love), France (Soul Posters), Germany (Bellaphon), Italy (Hi-Fi & Rec Center), Japan (Muse, Nippon Phonogram, Phenix, Shinsei, Sound Trading), Netherlands (Wim Wigt), Norway (Phonogram), Portugal (Dargil), Switzerland (Phonag), UK (Spotlite), USA (Rich Ballard Imports, Record People)
Storyville, see Sonet/Dansk.
Strike Grammofon AB, Mikkelbryggersgade 10, DK-1460 Copenhagen K Tel (01) 12-15-58
Home office: Sweden.
Stuk, see CBS
Tip, see Polydor
Triola, see Moerks
Vertigo, see Phonogram.
Verve, see Polydor
Vic Music Import, Sandtoften 25, DK-2820 Gentofte. Tel (02) 88-76-88 Chief Exec Victor Vilfort. (Importer)
Gustav Winckler A/S, Mosede By, DK-2670 Greve Strand. Tel (01) 61-03-25

● music publishers

Acuff-Rose Scandia, see Moerks.
Reg Connelly Musik-Forlag A/S, see Ed. Wilhelm Hansen
Francis Day & Hunter, see Ed Wilhelm Hansen.
Wilhelm Hansen (Ed), Gothersgade 9-11, DK-1123 Copenhagen K. Tel (01) 11-78-88 Cable MUSIKHANSEN Telex 19912 Co-Pres Hanne & Lone Wilhelm Hansen
Affiliates: Reg Connelly Musik-Forlag A/S, Francis Day & Hunter, Melcher Musik-Forlag A/S, Scandinavia A/S, Skandinavisk Musikforlag A/S; Wilhelmiana
Int'l firms represented: Air (Sweden), Advanced (USA), Anglo-Continental (UK), Associated Music Publ'rs (USA), Athwarn (USA), Atlas (USA), Attraction (USA), Baby Monica (USA), Benchmark (USA), Big Ben (UK), Big Secret (UK), Biscuit (UK), Bishop (UK), Blank (UK), Bluesbird (UK), Boosey & Hawkes (France, UK), Brown's Mill (USA), Burda (USA), Caledonia Soul (USA), Campbell Connelly & Co (UK), Castleford (USA), Cavendish (UK), Central (UK), Cesky Hudebni Fond (Czechoslovakia), Chapter One (UK), J &W Chester (UK), Cinco (USA), Coffee Pot (USA), Companion (USA), Cotillion (USA), Herman Darewski (UK), Debro (USA), Devalbo (USA), Dix (UK), Donna (UK), Douglas (USA), Dreamers (UK), Eds Durand & Cie (France), Essex (Sweden), Faber (UK), B Feldman & Co. (UK), Five Arts (USA), Francis Day & Hunter, EMI (UK), H Freeman & Co (UK) Fry King (USA), Gehrmans (Sweden), Green Apple (USA), Gringo (USA), Harms (USA), Hec (UK), Henrees (UK), Heugel (France), Hexachord (USA), Hey Look (UK), Ice Nine (USA) Ed Impala (France), Inherit (USA), Inherit-Todd/Mark (USA), Inner Earth (USA), Israel Music Institute (Israel), Kent (UK), Kevin (UK), Kultura (Hungary), Kuumba (USA), Mandina (USA), Melcher (UK), Montparnasse 2000 (France), Mansfield (USA), New World (USA), Nicky James (UK), Nina (USA), Nine Star (USA), Nipper (USA), Nordiska (Sweden), Norsk (Norway), Novello (UK), Oxford Univ. Press (UK), PWM (Poland), Paradox (USA), Pedro (UK), Pepamar (USA), Peters-Hinrichsen (Denmark, UK, USA), Pronto (USA), Ramshack (UK), Remick (USA), Ricordi (Italy), Robbins (UK), Rocksmith (USA), Rodart (USA), Saffron (UK), Schauer (Denmark, UK), Schirmer (USA), Schott (Denmark, UK), Selected Sound (Denmark), Sergeant/Saloon Songs (USA), Cyril Shane (UK), Shanfidd (UK), Shanklin (UK), Siesta (USA), Sikorski (Denmark), Skandinavisk (Denmark), Sonzogno (Italy), Stone Canyon (USA), Sun (UK), Super Songs (UK), Tip Top Songs (UK), Tridem (USA), Union (Spain), Universal (Austria), Viva (USA), WB (USA), Walden (USA), Warner Bros. (USA), Warner-Tamerlane (USA), Walton (USA), Wax Tablet (USA), M. Witmark & Sons (USA), Zapata (USA)
Int'l reps.: Andorra (Boosey & Hawkes in France), Argentina (Barry), Australia (G Ricordi & Co.—Australasia), Belgium (Boosey & Hawkes in France), Brazil (Irmaos Vitale), Chile (Barry in Argentina), France (Boosey & Hawkes), Germany (Wilhelmiana), Italy (G. Ricordi), Luxembourg (Boosey & Hawkes in France), Monaco (Boosey & Hawkes in France), Morocco (Boosey & Hawkes in France), Netherlands (Wilhelmiana in Germany), Norway (Norsk), Spain (Vidal Llimona & Boceta SRC), Sweden (Nordiska), Switzerland (Wilhelmiana in Germany), Tunisia (Boosey & Hawkes in France), UK (J &W. Chester), USA (Alexander Broude, Magna, G Schirmer, Walton), Uruguay (Barry in Argentina).
Imudico A/S (Musikforlaget), Colbjornsensgade 19, DK-1652 Copenhagen V Tel (01) 21-56-25. Gen. Mgr. Johs. Jorgensen
Home office: Sweden.
Int'l firms represented: Accord (Germany), Ambleside (UK), Anagon (Netherlands), Ardmore & Beechwood (Belgium, Mexico, South Africa, UK), Arion (Greece), Beechwood (Canada, USA), Belcas (New Zealand), Black Swan (UK), Britten (UK), Castle (Australia), Central Songs (USA), Cents & Pence (USA), Coppa (UK), Coronado (UK), EGO (Spain), EMI Film Music (UK), Elstree (UK), Episode (UK), Ferris (UK), First Floor (UK), Genius (USA), Good Time (USA), Hurricane (UK), Initial (UK), Intune (UK), KPM Group (UK), Macmelodies (UK), Magnet (UK), Manhattan (UK), Peter Maurice (UK), Metromedia (USA), Mutual (UK), New York Times (USA), Nightingale (UK), Open Door (USA), Pathe (Far East), Pathe-Marconi (France), Pepe (UK), Porter/Binder (USA), Keith Prowse (UK), Reynolds (UK), Sanah (USA), Saturday (USA), Sociedade Brasileira de Eds Publicidade & Servicos Artisticos (Brazil), Sunbeam (USA), Sunlight (UK), Tomorrows Tunes (USA), Toshiba (Japan), Valando (USA), Varda (UK), Voce del Padrone (Italy), W&R (UK), Larry Weiss (USA), World Wide (UK)
Int'l reps.: Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (Sociedade Brasileira de Eds. Publicidade & Servicos Artisticos), Canada (Beechwood), Far East (Pathe), France (Pathe-Marconi), Germany (Accord), Greece (Arion), Italy (Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), Spain (EGO), South Africa (Ardmore & Beechwood), UK (KPM), USA (Beechwood)
Melcher Musik-Forlag A/S, see Ed Wilhelm Hansen
Moerks Musikforlag A/S, Rosenvaengets Alle 25, DK-2100 Copenhagen O Tel (0176) Tria 31-31
Affiliates: Acuff-Rose Scandia, Presto Musikforlag, Tempo Musikforlag.
Int'l firms represented: Baltic (Belgium), Big 3 (USA), Reuter & Reuter (Sweden).
Monument Music Scandinavia, see Oktav
Multitone A/S, Bogholder Alle 40, DK-2720 Vanlose Tel (01) 74-85-09 Gen. Mgr.: Harry Jensen.
Int'l firms represented: Chappell (Sweden), Multitone (Sweden).
Int'l reps.: Germany (Metorion), Sweden (Multitone).
Musikforlaeggerforeningen af 1972 (The Association of Danish Music Publ'rs of 1972), Gothersgade 9-11, DK-1123 Copenhagen K. Tel (01) 11-78-88.
Oktav Music, Hellerupvej 90, DK-2900 Hellerup-Copenhagen. Tel (01) 43-60-06, 43-84-08
Affiliate: Monument Music Scandinavia.
Int'l firms represented: Ahab, Cape Ann, Combine, House of Bryant, Longhorn, Marson, Music City, Vintage (all USA).
Presto Musikforlag, see Moerks.
Remi Music, Hedeparken 179, DK-2750 Ballerup. Tel. (02) 65-06-92 Pres. Rene Gosvig.
Scandinavia A/S, see Ed. Wilhelm Hansen.
Skandinavisk Musikforlag A/S, see Ed. Wilhelm Hansen
Sonet/Dansk Musik, Jydeholmen 15, DK-2720 Vanlose. Tel (01) 71-22-11 Pres. Karl Emil Knudsen; Gen Mgr Paul Bach
Int'l firms represented: Black Sheep, Hawkana, Strawberry, Summerland (all UK).
Starbox ApS, St. Kongensgade 40, DK-1264 Copenhagen K. Tel (01) 12-01-12. Pres.: Johnny Reimar; Pop Mgr. Birgit Jochimsen
SteepleChase Music (KODA), Rosenvaengets Alle 5, DK-2100 Copenhagen O Tel (01) 26-22-80. Chief Exec. Nils Winter
Tempo Musikforlag, see Moerks.
Wilhelmiana, see Wilhelm Hansen

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Danish Composers' Society, Kronprinsessegade 26, DK-1306 Copenhagen K
Danish Music Dealers' Ass'n, Frederiksberg Alle 29, Copenhagen V

Danmarks Radio (Radio & TV), Rosenorns Alle 22, DK-1970 Copenhagen V. Tel: 35-06-47

Den Danske Gruppe af Grammofonindustriens Int'le Federation, Gammeltorv 18, DK-1457 Copenhagen K. Tel: (01) 12-08-24.

National Committee of the International Music Council, Raadhusstr. 1, Copenhagen.

National Committee of the International Society for Contemporary Music, Montergade 6a, DK-1116 Copenhagen K.

S C A W C (Scandinavian Country & Western Corp.), PO Box 1218, DK-2300 Copenhagen S. Tel: (01) SU 571

Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Grabrodretorv 7, DK-1154 Copenhagen K. Tel: (01) 11-12-86. Chm.: Flemming Weis.

Union of Danish Musicians, Vendersgade 25, DK-1363 Copenhagen K.

DESIGN & ARTWORK

Jesper Kilde Design, Havenej 2, DK-3060 Espergaerde.

Johnsen + Johnsen A/S, 8 Aldersrogade, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLEJOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.

LICENSING ORGANIZATIONS, MUSIC

Gramex, Mynstersvej 1, DK-1827 Copenhagen V. Tel: (01) 21-93-11. (Performing rights only—recs.)

K O D A, Rosenvaengets Hovedvej 14, DK-2100 Copenhagen. Tel: (01) Tria 97-02. (Performing rights only).

Nordisk Copyright Bureau, A.L. Drewsensvej 1, DK-2100 Copenhagen O. Tel: (01) 26-25-00. Cable: COPYRIGHT. (Mechanical rights only).

PACKAGING & LABELING (tape only)

Johnsen + Johnsen A/S, 8 Aldersrogade, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLEJOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen. (Audio only).

PLATING, PROCESSING & PRESSING PLANTS

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Cable: GRAMMOPHON. Telex: 16631.

Ortofon Mfg. A/S, Mosedalvej 118, DK-2500 Valby-Copenhagen. Tel: (01) 46-24-22. Telex: 27587. Gen. Mgr.: Erik Rohmann; Mng. Eng.: T. Vestergaard; Sales Mgr.: H. Hoeffner. (Plating & processing only).

United Rec. Mfg. Co., Frederikssundsvej 375, DK-2700 Bronshoj. Tel: (02) 94-02-00. Mng. Dir.: I. B. Sorensen. (Pressing only).

PRINTERS & LITHOGRAPHERS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.

Johnsen + Johnsen A/S, 8 Aldersrogade, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLEJOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.581

RECORD PROMOTION

R E C A Music Prod'n, Nykoebingvej 18, DK-4571 Grevinge. Tel: (03) 45-93-89. Dir.: Finn Reiner; Gen. Mgr.: Ole Steen Pedersen; Sales Mgr.: Carl C. Dalgaard.

Scandinavian Sound Serv., Solhojvaenget 32, DK-2750 Ballerup-Copenhagen. Tel: (02) 97-71-10.

Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Grabrodretorv 7, DK-1154 Copenhagen K. Tel: (01) 11-12-86. Chm.: Flemming Weis.

Sun Mgmt., PO Box 3; DK-8362 Aarhus-Hoerning. Tel: (06) 13-17-66, 13-78-09. Dir.: Allan Jack Kortsen; Sales Mgr.: Karl-Heinz Bartel.

TAPE CUSTOM DUPLICATORS

F H C-Electronics, 7 Landgreven, DK-1301 Copenhagen K. Tel: (01) 14-69-93. Cable: SELECTAHERLOEV. Pres.: Henning B. Petersen.
Audio: Cassette, open reel, open reel quadraphonic.

Metronome Cassette A/S, 31 Vibevej, DK-2400 Copenhagen NV. Tel: (01) 19-01-12. Cable: METROMUSIC. Telex: 27204. Mng. Dir.: Bent Fabricius-Bjerre; Mgr.: Joergen Holm.

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

Steen Hauerbach AS, Ryvangs Alle 89, Hellerup-Copenhagen. Tel: (01) 1-02-81. Cable: MAGNETSTEN. Telex: 16600. Mng. Dir.: Steen Hauerbach; Sales Mgr.: Jens Hastrup. (Importer).
Audio: C-O boxes.
Brand Name: Ampex.

ENVELOPES & MAILERS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.

Johnsen + Johnsen A/S, 8 Aldersrogade, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLEJOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.

JACKETS & SLEEVES

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch. (Jackets only).

LABELS

POLYETHYLENE BAGS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.

PROFESSIONAL TAPE SUPPLIES

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11
Audio: ¼" & 2" hub & nab reels.
Brand Name: Emitape.

Steen Hauerbach AS, Ryvangs Alle 89, Hellerup-Copenhagen. Tel: (01) 1-02-81. Cable: MAGNETSTEN. Telex: 16600. Mng. Dir.: Steen Hauerbach; Sales Mgr.: Jens Hastrup. (Importer).
Audio: 2", 1" & ¼" master tape.
Video: 2", 1", ¾" U-matic, ½" & ¼" tape.
Brand name: Ampex.

RECORD PROCESSING MACHINERY

Ortofon Mfg. A/S, Mosedalvej 118, DK-2500 Valby-Copenhagen. Tel: (01) 46-24-22. Telex: 27587. Gen. Mgr.: Erik Rohmann; Mng. Eng.: T. Vestergaard; Sales Mgr.: H. Hoeffner.
Chief product: Cutting head & disk cutting systems.

TAPE, RAW & BLANK LOADED

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. (Blank only)
Audio: Cassette, open reel.
Brand name: Audiomaster, Capitol, Emitape.

Steen Hauerbach AS, Ryvangs Alle 89, Hellerup-Copenhagen. Tel: (01) 1-02-81. Cable: MAGNETSTEN. Telex: 16600. Mng. Dir.: Steen Hauerbach; Sales Mgr.: Jens Hastrup. (Importer).
Audio: 8-tr., cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" Philips VCR.
Brand Name: Ampex.

Starbox ApS, St. Kongensgade 40, DK-1264 Copenhagen K. Tel: (01) 12-01-12. Pres.: Johnny Reimar; Gen. Mgr.: Walther Klaebel. (Video only).

TAPE DUPLICATING EQUIPMENT

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11
Audio: .15" C60 pancakes.
Brand name: Emitape.

Steen Hauerbach AS, Ryvangs Alle 89, Hellerup-Copenhagen. Tel: (01) 1-02-81. Cable: MAGNETSTEN. Telex: 16600. Mng. Dir.: Steen Hauerbach; Sales Mgr.: Jens Hastrup. (Importer).
Audio: High-speed cassette duplicating equip.
Brand name: Ampex.

● accessories manufacturers

Steen Hauerbach AS, Ryvangs Alle 89, Hellerup-Copenhagen. Tel: (01) 1-02-81. Cable: MAGNETSTEN. Telex: 16600. Mng. Dir.: Steen Hauerbach; Sales Mgr.: Jens Hastrup.
Product: Carrying & storage cases (tape only), leader & splicing tape.

Ortofon Mfg. A/S, Mosedalvej 118, DK-2500 Valby-Copenhagen. Tel: (01) 46-24-22. Telex: 27587. Gen. Mgr.: Erik Rohmann; Mng. Eng.: T. Vestergaard; Sales Mgr.: H. Hoeffner.
Product: Needles.

R E C A Music Prod'n, Nykoebingvej 18, DK-4571 Grevinge. Tel: (03) 45-93-89. Dir.: Finn Reiner; Gen. Mgr.: Ole Steen Pedersen; Sales Mgr.: Carl C. Dalgaard.
Product: Leader tape.

● store fixtures & merchandising aids

Johnsen + Johnsen A/S, 8 Aldersrogade, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLEJOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.
Product: Display racks (rec. only).

● tape audio/video playback & recording equipment

Frode Herloev & Co., Borgergade 14, DK-1300 Copenhagen K. Tel: (01) 14-98-50. Pres.: Henning B. Petersen.
Local branch: FHC-Electronics, Landgreven 7, DK-1301 Copenhagen. Tel: (01) 14-69-93.
Audio: Cassette, open reel (Germany, USA).

Internorthern Music Studio, Gothersgade 158, DK-1123 Copenhagen K. Tel: (01) 11-85-26. Dir.: K. von der Leeden.
Audio: cartridge 4 & 8-tr. compatible.
Brand name: Audio Master.

DOMINICAN REPUBLIC

Population: 4,592,000.
Rate of exchange: $1 (US) = 1.22 pesos.
Holidays: January 1, January 21 (Our Lady of Alta Gracia), January 26 (Day of Duarte), February 27 (Independence Day), Maundy Thursday, Good Friday, Corpus Christi, May 1, August 16 (Restoration of Independence), September 24 (Mercedes Day), December 25.
Records, record blanks & pre-recorded media imported from USA: 1974—$30,998; 1973—$39,767.

● record & tape manufacturers/distributors/importers

Continental de Discos SA, Apdo. 2-9, Los Jardines, Av. Anacaona, Santo Domingo. Tel: 533-0151. Cable: ANTOR. Pres.: Jose Miguel Angel Antor Yamin; Ass't to Pres.: Antor Yamin; Sales Dirs.: Angel & Tonio Alba; PR: Jose A. Gonzales Nager; Sales Rep.: Benjamin Bujosa.
Labels: (represented) CBS group (USA).

Discofane, see Fabrica Dominicana de Discos.

Distribuidora Dominicana de Discos, Calle El Conde 94, Santo Domingo. Tel: 2-2538.
Labels: (Represented) Ansonia (USA), Benson (Puerto Rico), Borinquen (Puerto Rico), Capitol (USA), Command (USA), Fuentes (Colombia), Gema (USA), Musart (Mexico), Tico (USA), Tone Latino (USA), Velvet (Venezuela).

Distribuidores Musicales del Caribe, Calle El Conde 98, Santo Domingo. Tel: 682-9213. Pres.: Matilde Hasbun; Gen. Mgr.: Carlos Rom; Sales Mgr.: Ignacio Mena.
Labels: (Represented) RCA, Camden, Victrola, Victor, Hit Parade.

Fabrica Dominicana de Discos, Fray C. de Ultrera, Santo Domingo. Tel: 3-1929.
Labels: (Owned) Discofane; (represented) Montilla (USA).

La Guarachita (Empresas), Apdo. 375, Calle El Conde 108, Santo Domingo. Tel: 689-2545. Pres.: Rhadames Aracena.
Labels: (Owned) Guarachita, Ketty, Lucienne, Madalit, Zuni; (represented) Audio Fidelity (USA), Billo (Venezuela), Cisne (Mexico), Coro (Mexico), Decca (UK), Discomoda (Venezuela), Dorado (USA), Falcon (USA), Fuentes (Colombia), Gas (Mexico), London (USA), Mariel (USA), Mary Lou (USA), Musicor (USA), Peerless (Mexico), Sonolux (Colombia), Sonus (Venezuela), Starbright (USA), Suaritos (USA), Top Hits (Venezuela).

Ketty, see La Guarachita.

Lucienne, see La Guarachita.

Madalit, see La Guarachita.

Salon de Estudios Mozart, El Conde 82, Santo Domingo. Tel: 682-2640. Mng. Dir.: A. Blandino Soto.
Labels: (Represented) Phonogram group.

Julio Tonos, Calle El Conde 37-A, Santo Domingo. Tel: 2-5232.
Labels: (Owned) Tonos; (represented) EMI (UK), Palacio de la Musica (Venezuela), Panart (USA), Zeida (Colombia).

Zuni, see La Guarachita.

● services

PLATING, PROCESSING & PRESSING PLANTS

PRINTERS & LITHOGRAPHERS

Continental de Discos SA, (Industrias Cantor CA), Zona Ind'l Herrera, Segunda Etata, Santo Domingo. Pres.: Jose Miguel Angel Antor Yamin; Ass't to Pres.: Antor Yamin.

La Guarachita (Fabrica de Discos), Autopista Duarte Km. 6½, Santo Domingo. Tel: 565-5717.

● supplies

JACKETS & LABELS

La Guarachita (Fabrica de Discos), Autopista Duarte Km. 6½, Santo Domingo. Tel: 565-5717.

ECUADOR

Population: 6,500,000.
Rate of exchange: $1 (US) = 24.10 sucres.
Per capita income: $319.
Holidays: January 1, Carnival, Easter Day, May 1 (Labor Day), May 24 (Battle of Pichincha), July 24 (Birthday of Simon Bolivar), August 10 (Independence Day), October 9 (Guayaquil Independence), October 12 (Columbus Day), November 3 (Cuenca Independence), December 6 (Founding of Quito), December 25 & religious holidays.
Records, record blanks & pre-recorded media imported from USA: 1974—$48,789; 1973—$20,309.
Records exported to USA: 1974—133 units, $289.

● record & tape manufacturers/distributors/importers

Aguilar, see Fenix.

Aldemusa, see Fenix.

Almacen de Musica Aguilar SA, see Fenix.

Centenario Recs. Cia. Ltda., Apdo. 4730, Av. Quito 4012, Guayaquil. Tel: 346-069. Cable: CENTERRECORDS
Labels: (Owned) Centenario; (represented) Dial (USA), Peruvox (Peru), Promus (Venezuela), Tropical (Colombia), Vida (Venezuela).

Costeno, see Famoso.

De Oro, see Famoso.

Emporio Musical SA, Apdo. 1276, Guayaquil. Tel: 514-174. Mgr.: Carlos Pino Plaza.
Labels: (Represented) CBS, Columbia, Marfer, Sonolux, Tropical.

Estelar, see IFESA.

Fadisa (Fabrica de Discos SA), Casillas 1339 & 2001, Kilometro 13 Via Los Chillos, Quito. Tel: 311-157. Gen.

International Music-Record Section

Mgr.: Trajano Recalde C.; Gen. Dir.: Roberto Recalde C
Labels: (Owned) Fadisa; (represented) Ansonia (USA), Belter (Spain), Fuentes (Colombia), Palacio (Venezuela), Peerless (Mexico), RCA (worldwide), El Virrey (Peru).

Famoso (Industrias) Cia. Ltda., Calle Capitan Ramos 6-23, Quito. Tel: 248-033.
Home office: Colombia, Codiscos.
Labels: (Owned) Costeno, De Oro, Famoso, Zeida; (represented) A&M/Ode (USA), Apple (UK), Ariola-Eurodisc (Germany, Spain), Asfona (Chile), Asylum (USA), Barclay (France), Borinquen (USA), Caracol (Chile), Continental (Brazil), DLV (Mexico), Disc Jockey (Argentina), Motown (USA), Parnaso (USA), Project 3 (USA), Ricordi (Italy), Riviera (France), Suramericana del Discos (Venezuela), WEA (France, Germany, UK, USA), Zzelesta (USA).
Int'l reps.: Central America (Dideca), Chile (EMI), Dominican Republic (Salon Mozart), Europe (EMI), Mexico (Musart), Peru (IEMPSA), Venezuela (Suradisco), USA (Record Dists. of America).

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7½ via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak; Sales Mgr.: Mario Wierdak; Mgr.: Lucila Feraud, Int'l Dept Mgr.: Humberto Saucedo.
Labels: (Owned) Festival, Onix, Teen, Union; (represented) Discomoda (Venezuela), Fermata (Brazil), Gema (USA), Movieplay (Spain), Philips (Netherlands), Polydor Int'l (Germany), Sonolux (Colombia), Victoria (Colombia).
Int'l reps.: Argentina (Sicamericana), Central America (Indica), Chile (Philips), Mexico (Peerless), USA (Remo), Venezuela (Discomoda).

Fenix (Discos) Aldemusa-Almacen de Musica Aguilar SA, Apdo. 933, Escobedo 1219, Guayaquil. Tel: 516-208. Cable: DISCFENIX. Gen. Mgr.: Luis Felipe Aguilar L.; Ass't Mgr. Carlos Aguilar Maldonado; Sales Mgr. Maria Eugenia Mawyin.
Labels: (Owned) Fenix; (distributed) Aguilar; (represented) IEMPSA (Peru), Infopesa (Peru), ORC (USA).
Int'l reps.: Colombia (Sonolux), Peru (IEMPSA), USA (Otoao), Venezuela (Sonoven).

Festival, see Fediscos.

Fonorama, see IFESA.

I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885 Calicuchima 704, Guayaquil. Tel: 401-930, 402-229. Pres.: Luis Pino Yerovi; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Joe Magen; Sales Mgr.: Victor Iza R.
Labels: (Owned) Estelar, Fonorama, Lluvia de Estrellas, Sona; (represented) ABC (USA), Arista (USA), Bell (USA), Beverly (Brazil), Capitol (Mexico, USA), EMI (UK), FTA (Peru), Falcon (USA), Hispavox (Spain), IRT (Chile), Microfon (Argentina), Musart (Mexico), Odeon (UK), Probe (USA), Sono-Radio (Peru).
Int'l rep.: Peru (Industrial Sono-Radio).

Lluvia de Estrellas, see IFESA.

Onix, see Fediscos.

Sona, IFESA.

Teen, see Fediscos.

Union, see Fediscos.

Zeida, see Famoso.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Casa de la Cultura Ecuatoriana, Apdo. 67, Quito.
Branches: Cuenca—Guayaquil, Casilla 3542.

Sociedad Filarmonica de Quito, Quito.

DESIGN & ARTWORK

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7½ via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak

I F E S A (Industria Fonografica Ecuatoriana SA), Apdo 3885, Calicuchima 704, Guayaquil. Tel: 401-930, 402-229. Pres.: Luis Pino Yerovi; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Joe Magen; Sales Mgr.: Victor Iza R.

LICENSING ORGANIZATION, MUSIC

S A D R A M (Sociedad Anonima de Representacion & Administracion Musical Cia. Ltda.), Apdo 3456, Lorenzo de Garaicoa 2811. Tel: 523-676.

PACKAGING & LABELING (tape only)

I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Calicuchima 704, Guayaquil. Tel: 401-930, 402-229. Pres.: Luis Pino Yerovi; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Joe Magen; Sales Mgr.: Victor Iza R.

PLATING, PROCESSING & PRESSING PLANTS

PRINTERS & LITHOGRAPHERS

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7½ via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.

I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Calicuchima 704, Guayaquil. Tel: 401-930, 402-229. Pres.: Luis Pino Yerovi; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Joe Magen; Sales Mgr.: Victor Iza R.

TAPE CUSTOM DUPLICATORS

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7½ via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak

I F E S A (Industria Fonografica Ecuatoriana SA), Apdo 3885, Calicuchima 704, Guayaquil. Tel: 401-930, 402-229. Pres.: Luis Pino Yerovi; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Joe Magen; Sales Mgr.: Victor Iza R.
Audio: 8-tr., cassette.

● supplies

JACKETS & SLEEVES
LABELS

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7½ via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.

● accessories manufacturer

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7½ via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.
Product: Cleaners cloths & brushes, 45 RPM adaptors.

● jukebox title strip manufacturer

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7½ via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.

EGYPT

Population: 34,705,000.
Rate of exchange: $1 (US) = 0.83 Egyptian pound
Per capita income: $202.
Holidays: April 11 (Moslem New Year), June 18 (Evacuation Day), July 23 (Anniversary of the Revolution), traditional Christian & Mohammedan holidays.

● record & tape manufacturers / distributors / importers

Sono Cairo Rec. Co., PO Box 2017, 18 Borsa St., Tewfikiah, Cairo. Tel: 77-050.
Int'l branch: Switzerland (Cofinex)
Label: (Owned) Sono Cairo

Michael Yacoumopoulos, PO Box 1904, 28 Saad Zaghloul, Alexandria. Tel: 805-934. Cable: YALOS. (Distributor/Importer)
Branches: Alexandria, 9 Stamboul St.—**Cairo,** 24 Soliman Pacha.
Labels: (Represented) EMI group (UK).

● services

PLATING, PROCESSING & PRESSING PLANT
PRINTER & LITHOGRAPHER
PROMOTION & PUBLICITY

Sono Cairo Rec. Co., PO Box 2017, 18 Borsa St., Tewfikiah, Cairo. Tel: 77-050.

EL SALVADOR

Population: 3,824,000.
Rate of exchange: $1 (US) = 2.49 colon.
Per capita income: $319.
Holidays: January 1, Good Friday, Easter Sunday, May 1 (Labor Day), Fiesta (July-August), Worker's Day, September 15 (Independence Day), October 12, December 12, 25, 29.
Records, record blanks & pre-recorded media imported from USA: 1974—$54,273; 1973—$40,312.
Records exported to USA: 1974—3,506 units, $4,517. 1973—120 units, $330.

● record & tape manufacturers / distributors / importers

Dicesa (Discos Centroamericanos SA), Apdo. 847, Blvd. Ejercito Nacional Kilometro 5, San Salvador. Tel: 27-08-55. Pres.: Jose Antonio Hutt; Gen. Mgr.: Alejandro Hutt Dorado; Sales Mgr.: Bernardo Garza H., Int'l: Maria de los Angeles Jimenez.
Int'l Branches: Costa Rica, Guatemala, Nicaragua.
Labels: (Owned) Dicesa; (represented) Alston (USA), Ansonia (USA), Ariola (Spain), Atco (USA), Atlantic (USA), Bearsville (USA), Beverly (Brazil), Camden (worldwide), Copacabana (Brazil), Countryside (USA), Dawn (UK), DiscReet (USA), Disneyland (USA), Dot (USA), Elektra (USA), Embryo (USA), Gas (Mexico), Gordy (USA), Little David (USA), Midland (USA), Motown (USA), Movieplay (Spain), Nashville (UK), Negram (Netherlands), Nonesuch (USA), Novola (Spain), Paramount (USA), Pye (UK), RCA (worldwide), Raccoon (USA), Rare Earth (USA), Red Seal (worldwide), Reprise (USA), Rolling Stones (USA), Soul (USA), Tamla (USA), Warner Bros. (USA), Zafiro (Spain).
Int'l reps.: Colombia (Sonolux), Ecuador (Fadisa), Panama (Discos de Panama), Peru (FTA), USA (Gas).

Distribuidora Salvadorena de Discos SA, Apdo. 960, San Salvador. Tel: 21-49-70, 21-56-84.
Home office: Costa Rica, Indica.
Labels: (Owned) Indica; (represented) Art (USA), Audio Fidelity (USA), Billo (Venezuela), CBS (worldwide), Fonograma (Venezuela), Lea (Panama), London (UK), Montilla (Spain), Onix (Ecuador), Orfeon (Mexico), Palacio de la Musica (Venezuela), Peerless (Mexico), Seeco (USA), Sonus (Venezuela), Velvet (USA, Venezuela) Viva (USA).

● music publisher

Edicesa (Ed. Centroamericana SA), Apdo. 847, Blvd. Ejercito Nacional Kilometro 5, San Salvador. Tel: 27-08-55. Pres.: Jose Antonio Hutt; Gen. Mgr.: Mauricio Guerra Garcia.
Int'l firms represented: Brambila (Mexico), Jaguare (Brazil), Mexicana de Musica (Mexico), Sono-Inter (Columbia).
Int'l reps.: Colombia (Sono-Inter), Mexico (Mexicana de Musica).

FINLAND

Population: 4,634,000.
Rate of exchange: $1 (US) = 3.60 markka (floating).
Per capita income: $3,700.
No. of homes with record players: 350,000.
Holidays: New Year's Day, Epiphany, Good Friday, Easter Monday, Labor Day (May 1), Ascension Day, Whit-Monday, Midsummer Day, All Saints' Day, December 6 (Independence Day), December 25, 26.

RECORDS:

Records sold domestically (IFPI; retail, including tax): LP's 1974—1,615,000 units, $11,100,000; 1973—1,600,000 units. Singles 1974—372,000 units, $810,000; 1973—443,000 units.
Records imported from USA (factory value, CIF): 1974—$944,000; 1973—$550,000.
Records exported to USA (factory value, FOB): 1974—$55,000; 1973—$6,600.
Records imported from countries other than USA (factory value, CIF): 1974—$3,100,000; 1973—$3,250,000.
Records exported to countries other than USA (factory value, FOB): 1974—$500,000; 1973—$290,000.
Average retail price per record: Full-priced LP's—$8.10-9.70; medium-priced LP's $6.00-7.00; Budget LP's—$3.80-5.40; EP's—$2.90; singles—$2.20.
Stereo sales: 99% of total.
Record club sales: 10% of total.
Discounting: Frequent.
Type of distribution: Manufacturer/importer-to-retailer system predominates. Mutual delivery terms and other traditional practices are beginning to disappear as many companies are doing business more free-handedly. This particularly affects companies who don't belong to Aanilevytuottajat Ry or the Finnish Group of IFPI. Rack jobbing continues to spread, with Levypiste, Fonovox, Anuco, Polymusiikki, Sokos and Disco-Lux the leading firms. Sales outside Aanilevytuottajat and IFPI are estimated at 500,000 to 1,000,000 units, including sales by SOK, Fonovox, Reeb, Satsanga, Anuco and Epe's Music Shop.
Type of promotion: Government-controlled radio and TV networks are most important. Jukeboxes and discotheques are other useful outlets. Radio Luxembourg with its improved reception is quite popular among teenagers. Four well established pop magazines: Flip, INTRO, Soundi and Suosikki with a total circulation of 250,000 monthly copies give good coverage on both international and local artists. Newspaper and magazine advertisements are used, too.
Jukeboxes: 3,500.

TAPE:

Market: The sales ratio between records and tapes is a steady 60/40 in favor of records. Open reel sales were just 1,000 units in 1974, while sales of 8-tr. dropped by 36%. Blank-loaded cassettes sold in large quantities. There currently are about 500,000 cassette players/recorders in use, many of them in cars.
Pre-recorded tape sold domestically (IFPI; retail, including tax): 8-tr. 1974—19,600 units, $126,000; 1973—31,000 units. Cassette 1974—967,000 units, $8,000,000; 1973—922,000 units.
Pre-recorded tapes imported from USA (factory value, CIF): 1974—$470,000; 1973—$283,000.
Pre-recorded tapes exported to USA (factory value, FOB): 1974—$28,000; 1973—$7,000.
Pre-recorded tapes imported from countries other than USA (factory value, CIF): 1974—$1,650,000; 1973—$1,850,000.
Pre-recorded tapes exported to countries other than USA (factory value) 1974—$160,000.
Average retail price per tape: 8-tr.—$9.70; full-priced cassette—$8.10-9.70; medium-priced cassette—$6.10-$7.50; budget cassette—$5.00-$5.40.

RADIO STATIONS:

No. of government 1 (1 AM & 2 FM channels).
Comment: Program 1: Semi-programming, mainly spoken words, plays, topics; Program 2: Mostly popular, jazz and classical music with news, sports, etc.; Program 3: Swedish language programming, partial relaying of Programs 1 & 2. Most musical programs are taped non-

stop music and disk jockey shows. There are about 30 hours of stereo transmissions per week.

TELEVISION STATIONS:

No. of channels 2 (government 1)

Comment: Oy Yleisradio AB, the parliamentary controlled broadcaster, is working on two channels nationwide. TV 1 is solely on VHF, while TV 2 is operating on both VHF and UHF. A private commercial company, Oy Mainos-TV-Reklam AV, buys time on both channels and sells it to advertisers. A remarkable part of the programming is devoted to imported entertainment (soap operas, mystery movies, westerns, etc.). Good musical shows are rarities. Some of the best ones are of local origin.

IMPORT/EXPORT REGULATIONS:

There are no custom duties on imports from EFTA, United Kingdom, Denmark and USSR. Record and tape imports from the EEC are charged with 2.4% custom duty (excluding former EFTA-members United Kingdom & Denmark), while the general custom duty for the rest of the world (including the USA) is 4%. All importations, without regard to country of orgin, bear an additional 2% surcharge. An importer that does not have a wholesale license also pays a purchase tax of 12.4%. It is required that all imports must be prepaid before goods are granted to one's possession. No licenses are needed, except for trading with Iron Curtain countries. Until March 24, 1976, a special 30% surcharge on leisure and luxury items will be carried by Customs. The surcharge, based on import value, is payable to a special account at the Finnish Central Bank, where it will be held for six months and then released without a return interest. This practice is known as Tuontita letuslaki ("Import Deposit Law"). This surcharge deals with imports only and it is carried above other duties.

Kari Helopaltio

● record & tape manufacturers distributors / importers

Anuco Oy (Lahjatukku Oy), Fredrikinkatu 66 B, 00100 Helsinki 10. Tel: (90) 440-577
Labels: (Owned) Anuco; (distributed) Kalevy, Musica, (represented) Avenue, 8ipar, Hallmark (all UK)
Int'l reps.: UK (Avenue, 8ipar, Hallmark)

Are, see Finnsound.

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733
Label: (represented) STD VRAC (France)

Audiomark Oy, Iso Roobertinkatu 24 A, 00120 Helsinki 12. Tel: (90) 13-065

B A S F, see Mercantile Oy

Black & White, see Reeb

Blue Master, see PSO

C C E P, see FUGA.

C-Myynti Oy, Box 1503, Hameenpuisto 33 A 1, 33211 Tampere 21. Tel: (931) 33-506. Pres. & Gen. Mgr.: Lasse Martinen; Sales Mgr.: Mikko Kuoppamaki
Labels: (Represented) Belter, Clave, Gaviota, Hispavox, Impacto, Olympo (all Spain)

Columbia, see EMI.

Concert Hall Society, Hameentie 157, Helsinki 56. Tel: 790-022
Label: (Owned) Concert Hall

Cornet, see Mercantile Oy

Digelius Musik Oy, Laivurinrinne 2, 00120 Helsinki 12. Tel: (90) 666-375. (Importer)

Discophon Oy (AB), Lansiportti 4A, 02210 Espoo. Tel: (90) 880-022. Mng. Dir.: Johan Vikstedt; Sales Mgr.: Risto Kaijanen
Labels: (Represented) Daybreak (USA), Disc' AZ (France), Erato (France), Grunt (USA), MCA (USA), Musica (Sweden), Playboy (USA), Polar (Sweden), RCA (USA), Supraphon (Czechoslovakia), Telefunken (Germany), Telestar (Sweden), Viking (Sweden)

E M I Finland AB (Oy), Arinatie 6 E, 00370 Helsinki 37. Tel: (09) 558-421. Cable: GRAMMOPHON. Telex 122482
Labels: (Owned) Columbia, HMV, Odeon, Parlophone; (represented) A&C (USA), Angel (UK), Apple (UK), Asylum (USA), Blue Note (USA), Buena Vista (USA), Capitol (USA), Chrysalis (UK), Command (USA), Electrola (Germany), Ember (UK), Fantasy (USA), Harvest (UK), Hoer Zu (Germany), Immediate (UK), Imperial (USA), Impulse (UK), Liberty (USA), Pathe (France), Pickwick (USA), Prestige (USA), Probe (UK), RAK (UK), Regal (UK), Regal-Zonophone (UK), Sovereign (UK), Starline (UK), Stateside (USA), Sunset (USA), Svensk-American (Sweden), Tamla/Motown (USA), De Volksplatte (Germany), Waverley (UK), World Pacific (USA)

E S S, see FUGA

Epe's Music Shop, Tuomio kirkonkatu 15 A, 33100 Tampere 10. (Importer)

Eteenpain, see Love

F U G A Co., Fredrikinkatu 34, Helsinki 10. Tel: 605-240
Labels: (Owned) FUGA, (distributed) CCEP, ESS, H-Y, HYM, KL, L8H, OS, SKS, SKY, SLEY, SLS, SPY, USP, YL, (represented) AMS (Germany), Baerenreiter (Germany), Caprice (Sweden), Christophorus (Germany), Expo Norr (Sweden), Musicaphon (Germany), Musical Sacra (Germany), Pelca (Germany), Proprius (Sweden), Seraphim (USA), Studio SM (France), Tudor (Germany), Wergo (Germany)

Fennica, see Society of Finnish Composers

Finlandia, see PSO

Finndisc Oy, Hoylaamotie 14, 00380 Helsinki 38. Tel: (90) 558-797. Contact: Jaakko Salo
Labels: Delta, Rondo

Finnlevy AB (Oy), PO Box 10584, 00101 Helsinki 10, Hoylaamotie 14, 00380 Helsinki 38. Tel: 558-797. Telex 12-1738. 8d. Chm.: Roger Lindberg; Mng. Dir.: John Eric Westo; A&R, Promo & Pub. Dir.: Osmo Ruuskanen; Dist'n Dir.: Leif Lindblad; Admin. & Finance Dir.: Kaj Arhippainen.
Labels: (Owned) Finnlevy, Rytmi, Savel, Shokki, Triola; (represented) Amadeo (Austria), Argo (UK), Ariola (Germany), CBS (USA), Cupol (Sweden), DG (Germany), Decca (UK), Deram (UK), Dux (Sweden), Fontana (Netherlands), Hallmark (UK), Heliodor (Germany), Island (UK), Karussell (Sweden), London (UK), MGM (USA), Marmalade (UK), Mercury (USA), Olga (Sweden), Philips (Netherlands), Pickwick (UK), Polydor Int'l (USA), Sonora (Sweden), Stax (USA), Svenska Ljud (Sweden), Tip (Germany), Track (UK), Vertigo (UK), Verve (USA).

Finnsound (Aarno Raninen Ent. Oy), Metsatie 2, 02240 Frisans, Espoo. Tel: (90) 880-159
Labels: (Owned) Finnsound, Are

Fonovox, Osuuskunnantie 418, 00550 Helsinki 55. Tel: (90) 745-089
Labels: (Owned) Fonovox; (represented) Double Gold (UK), Enterprise (UK), Moondisc (Sweden), New World (UK), Windmill (UK)
Int'l rep.: Sweden (Toniton).

Frog Music, Albertinkatu 12, 00150 Helsinki 15. Tel: 639-151. Telex 12-3135. Chief Execs.: H. Salo, Markku Tiuri (Wholesaler/Importer).

Gross Music (Seppo Paakkunainen KY), Hevoshaantie 13 J 2, 01200 Hakunila. Tel: (90) 8-765-163.
Label: (Owned) Mad.

H M V, see EMI

H-Y, see FUGA

H Y M., see FUGA

Harmonia Mundi, see Mercantile Oy

I 8 R A, see Ristin Voitto

K L, see FUGA.

Kalevy, see Anuco

Karas-Sana Oy, Pursimiehenkatu 26 I, 00151 Helsinki 15. Tel: (90) 650-655. Pres.: Mauri Tiilikainen; Gen. Mgr.: Bruno Salo; Sales Mgr.: Olli Johansson, Music Mgr.: Matti Kolehmainen.
Labels: (Owned) Loytoretki, Sana Ja Savel

Kiss, see Reeb

Klangi, see Love

L 8 H, see FUGA

Levypiste (div. of Finnlevy), PO Box 10584, 00101 Helsinki 10; Hoylaamotie 14, 00380 Helsinki 38. Tel: 558-797. Telex: 12-1738. (Wholesaler—Rack Jobber)

Love Recs. (IFPI), PO Box 30, 00521 Helsinki 52. Sahkottajankatu 6, 00520 Helsinki 52. Tel: (90) 141-433. Pres.: Chris Schwindt; Gen. Mgr.: Atte Blom; Sales Mgr.: Maija Eronen
Labels: (Owned) Love, Eteenpain; (distributed) Klangi, MTP-Recs.; (represented) Amigo (USA), MNW (Sweden), Paredon (USA), Silence (Sweden), SteepleChase (Denmark), Tangent (UK)
Int'l reps.: France (Vogue), Germany (Global), Sweden (CAM, Sonet), UK (Virgin), USA (Chess/Janus)

Loytoretki, see Karas-Sana Oy

M P S, see Mercantile Oy

M T P-Recs., see Love

Mad, see Gross Music

Maxivox, see Reeb

Mercantile Oy, Mannerheimintie 12, 00100 Helsinki 10. Tel: 6-09-81. Telex 12-416
Labels: (Distributed) BASF, Cornet, Harmonia Mundi, MPS, Paradiso, Polyband

Mika Mika, see Satsanga

Musica, see Anuco

Nukku-Matti, see Reeb

O S, see FUGA.

Odeon, see EMI

Otava, Uudenmaankatu 8-12, Helsinki 12. Tel: 10-471

P S O (Pohjoismainen Sahko Oy), Vuorikatu 14, 00100 Helsinki 10. Tel: (90) 12-651. Cable: NEA. Mng. Dir.: Lauri Rokkanen
Labels: (Owned) Blue Master, Finlandia, Top Voice, (represented) Accordia (USA), Audio Fidelity (USA), Bacillus (Germany), Boulevard (UK), Da Camera (Germany), ECM (Germany), ENJA (Germany), Elite Special (Switzerland), Fleche (France), MMO (USA), Ri-Fi (Italy), Saga (UK), Vogue (France)

Paiva, see Ristin Voitto

Paivan Sana, see Vapaakirkko

Paradiso, see Mercantile Oy

Parlophone, see EMI

Pelastusarmeijan Kauppaosasto, Castreninkatu 24/26, Helsinki 53. Tel: 768-355
Labels: (Owned) Pelastussointuja; (represented) Festival (Sweden), Regal (UK), Salvata (Norway)

Pelastussointuja, see Pelastusarmeijan Kauppaosasto

Polarvox, see Reeb

Polyband, see Mercantile Oy

Polymusiikki Oy, Juhana Herttuantie 7 C, 00600 Helsinki 60. Tel: (90) 795-942. (Distributor)

Prisma, see Ristin Voitto

Reeb Oy, Arinatie 8, 00370 Helsinki 37. Tel: (09) 556-169, 551-880. Mng. Dir.: Reino Backman; Sales Mgr.: Maija Eronen.
Labels: (Owned) Black & White, Kiss, Maxivox, Nukku-Matti, Polarvox; (represented) ASA (Germany), Intercord (Germany), International Artists (UK), Melodiya (USSR), SMS (Germany, Saphir (Germany)
Int'l reps.: Belgium (Eurovox), Germany (Intercord), UK (International Artists), USSR (Melodiya)

Ristin Voitto, Kaunokkitie 28 B, Tikkurila. Tel: 826-377. Pres.: Eino O. Vanhala; Music Dept. Mgr.: Seppo Jarvinen
Labels: (Owned) Prisma, (distributed) I8RA, Paiva

Rytmi, see Finnlevy

S K S, see FUGA.

S K Y, see FUGA

S L E Y, see FUGA

S L S, see FUGA.

S P Y, see FUGA

Sana Ja Savel, see Karas-Sana Oy

Satsanga Oy, Arkadiank 18A, 00100 Helsinki 10. Tel: (90) 408-228
Labels: (Owned) Mika Mika, Satsanga

Savel, see Finnlevy

Scandia-Musiikki Oy (Scandia-Music Co. Ltd.) (IFPI), Arinatie 8c, 00370 Helsinki 37. Tel: 550-209. Gen. Mgr.: Harry Orvomaa; Sales Mgr.: Risto Oksa; Int'l Mgr.: Ritva Karhula
Labels: (Owned) Scandia, Sonet, Veitikka; (represented) A&M (USA), Asylum (USA), Atco (USA), Atlantic (USA), Blue Thumb (USA), Bradleys (UK), Cadet (USA), Caroline (UK), Chess (USA), CTI (USA), Elektra (USA), Frituna (Sweden), Gazell (Sweden), Grand Prix (Sweden), Knappupp (Sweden), Kudu (USA), Megafon (Sweden), Metronome (Sweden), Reprise (USA), Rolling Stones (USA), Sonet (Sweden), Sonic (Germany), Storyville (Denmark), Transatlantic (USA), Triola (Norway), Vanguard (USA), Virgin (UK), Warner Bros. (USA).
Int'l reps.: Scandinavia (Sonet), UK (Sonet)

Sexyvox Oy, Raitalahdentie 11 B, 00570 Helsinki 57. Tel: (90) 688-112.

Shokki, see Finnlevy.

Society of Finnish Composers, Kampinkatu 8 C 30, 00100 Helsinki 10. Tel: (90) 603-138
Label: (Owned) Fennica.

Sokos Sound, see Suomen Osuuskauppojen Keskuskunta

Sonet, see Scandia-Musiikki.

Sound Center Oy, Museokatu 8, Helsinki 10. Tel: 440-301. Telex 12-3135
Labels: (Represented) Connoisseur (USA), Ensayo (Spain), Turnabout (USA), Vox (USA)

Stereokasetti AB (Oy), Yhdistystie 1, Helsinki 32. Tel: (90) 572-759, 575-733. Chief Exec.: Juhani Lahti, Technical Dir.: Robert de Godzinsky

Suomen Osuuskauppojen Keskuskunta, Vilhonkatu 7, 00100 Helsinki 10. Tel: (90) 650-611. Cable: KESKUSKUNTA. (Distributor/Importer)
Labels: (Owned) Sokos Sound; (represented) Alshire (USA), Euronett (Norway), Falcon (Germany), Interdisc (Sweden), K-Tel (USA), Oscar (USA), Pickwick (USA), Supersound (Sweden)

Taborforlaget, Albertsgatan 31, Helsinki 18. Tel: 605-193. Gen. Mgr.: Bengt Lagerstam
Labels: (Represented) Hemmets Harold (Sweden), Prim (Sweden)

Teknillinen-Hankkija (Radio & TV Osasto), Salomonkatu 1, 00100 Helsinki 10. (Importer)
Label: (Represented) Victor (Japan).

Top Voice, see PSO.

Triola, see Finnlevy.

U S P, see FUGA.

Vapaakirkko Suomen, Annankatu 1, Helsinki 12. Tel: 661-299
Label: (Owned) Paivan Sana.

Veitikka, see Scandia-Musiikki Oy.

Y L, see FUGA.

● music publishers

Coda (Ed.) (TEOSTO), Lansiportti 4A, 02210 Espoo. Tel: (90) 88-00-22. Mng. Dir.: Johan Vikstedt
Int'l firms represented: AdD (Italy), Dunbar (USA), RCA (Italy), Sunbury (UK, USA)

Fazer-Musik AB (Oy Musiikki), Aleksanterinkatu 11, 00100 Helsinki 10. Tel: 10-751. Gen. Mgr.: John Eric Westo; Pop Publ'g Mgr.: Osmo Ruuskanen; A&R: Arto Alaspaa.

Finnsound (Aarno Raninen Ent. Oy), Metsatie 2, 02240 Frisans, Espoo. Tel: (90) 880-159

Fonovox (TEOSTO), Osuuskunnantie 418, 00550 Helsinki 55. Tel: (90) 745-089.

Gross Music (Seppo Paakkunainen KY), Hevoshaantie 13 J 2, 01200 Hakunila. Tel: (90) 8765-163.

Imudico AB, Arinatie 6E, 00370 Helsinki 37. Tel: 558-421. Gen. Mgr.: Raimo Henriksson.
Home office: Denmark.

J K C Music (Jukka Kuoppamaki Music Publ'g Co. Ltd.) (TEOSTO), Arkadiankatu 18A, 00100 Helsinki 10. Tel: (90) 493-498.
Branch: 02170 Haukilahti, Mellsteninranta A 3. Tel: (90) 425-234.
Int'l firm represented: WPN (USA).
Int'l reps.: France (Bagatelle), East Germany (Lied der Zeit), West Germany (Altus), Japan (Victor, Yamaha Foundation for Music Education), Poland (Agenzja Autorskaja), USA (Bourne, WPN)

Levysavel Oy, Vuorikatu 14, 00100 Helsinki 10. Tel: (90) 12-651. Mng. Dir.: Lauri Rokkanen.

Love Recs., PO Box 30, 00521 Helsinki 52; Sahkottajankatu 6, 00520 Helsinki 52. Tel: (90) 141-433. Pres.: Chris Schwindt; Gen. Mgr.: Otto Donner.

Ristin Voitto, Kaunokkitie 28 B, Tikkurila. Tel: 826-377. Pres.: Eino O. Vanhala; Music Dept. Mgr.: Seppo Jarvinen

Scandia Kustannus Oy (Scandia Publ'g Co. Ltd.), Arinatie 8C, 00370, Helsinki 37. Tel: 558-797. Gen. Mgr.: Paavo Einio.
Int'l firms represented: Multitone, Sonet, Southern (all Sweden).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Aanilevytuottajat ry, Hoylaamotie 14, 00380 Helsinki 38. Tel. (90) 551-021.

Association of Finnish Musical Artists, Mannerheimintie 33, 00250 Helsinki. Tel: 419-244.

Association of Finnish Music Institutes, Kampinkatu 8 C 30, 00100 Helsinki. Tel: 644-094.

Composers of Film & Popular Music, Risto Rytintie 28 D, 00570 Helsinki 57. Tel: 687-976. Chm.: Arthur Fuhrmann.

The Finnish Automatic Ass'n, It. Puistotie 6 B, Helsinki 14. Tel: 601-266.

Finnish Music Information Centre, Runeberginkatu 15 A 11, Helsinki 10. Tel: (90) 409-134. Pres.: Pekka Kallio; Gen. Mgr.: Jarmo Sermila

Finnish Rock Festivals Ass'n, Talinkorventie 11 A 26, 20310 Turku 31. Tel: (921) 393-990.

Helsinki Festival, Unioninkatu 28, 00100 Helsinki 10. Tel: 659-688. Cable: FINNFEST. Entertainment Dept. Mgr.: Seppo Vesterinen.

Laivamuusikot ry (Ship Musicians), Minervankatu 2 A 15, 00100 Helsinki 10. Tel: 445-136.
Musiikkialan Ammattiyhdistysten Federaatio ry (MAF) (Federation of Trade Unions in the Field of Music), Minervankatu 2 A 15, 00100 Helsinki 10. Tel: 445-136.
Note: MAF is the controlling organization for Laivamuusikot, Popmuusikot, Ravintolamuusikot.
National Committee of the International Music Council, Runeberginkatu 15 A 11, 00100 Helsinki. Tel: 409-134.
National Section of the International Society for Contemporary Music, Suomen Saveltajat, Kampinkatu B C 30, 00100 Helsinki 10. Tel: (90) 603-138.
National Society of Playwrights, Vironkatu 12 B, 00170 Helsinki 17. Tel: (90) 631-796. (Musical stage prod'ns).
Popmuusikot ry (Pop Musicians), Minervankatu 2 A 15, 00100 Helsinki 10. Tel: 445-136.
Ravintolamuusikot ry (Restaurant Musicians), Minervankatu 2 A 15, 00100 Helsinki 10. Tel: 445-136.
Society of Finnish Composers, Kampinkatu B C 30, 00100 Helsinki 10. Tel: (90) 603-138.
Suomen Jazzliitto (Finnish Jazz Federation), PL 54, 00101 Helsinki 10.
Suomen Musiikkikauppiasliitto, Kauppakatu 22, Kupio. (For record retailers).
Suomen Muusikkojen Liitto (Finnish Musicians Union), Uudenmaankatu 36 D 21, 00120 Helsinki 12. Tel: 669-160.
Suomen Soitinteollisuusyhdistys, Mariankatu 26 B, Helsinki 17. Tel: 10-322. (For musical instrument manufacturers).
Yleisradio Radio & TV, Kesakatu 2, 00260 Helsinki 26. Tel: 441-141.

DESIGN & ARTWORK

Rock-Along (Finland) Ltd., Talinkorventie 11 A 26, 20310 Turku 31. Tel: (921) 393-990.

DIRECT-MAIL SERVICE

Rock-Along (Finland) Ltd., Talinkorventie 11 A 26, 20310 Turku 31. Tel: (921) 393-990.

LICENSING ORGANIZATIONS, MUSIC

Gramex, Lauttasaarentie 1, 00200 Helsinki 20. Tel: (90) 622-511. (Radio/TV performance fees).
Sulasol (Suomen Laulajain ja Soittajain Liitto) ry, Kluuvikatu 8, 00100 Helsinki 10. Tel: 637-010.
T E O S T O ry (Saveltajain Tekijanoikeustoimisto—Finnish Composers Int'l Copyright Bureau), Lauttasaarentie 1, 00200 Helsinki 20. Tel: 622-511. (Performing rights.)

PLATING, PROCESSING & PRESSING PLANT

Lejos (Finnvox Dept.), Arinatie B, Helsinki 38. Tel: 554-521.

PRINTERS & LITHOGRAPHERS

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733.
Ristin Voitto, Kaunokkitie 2B B, 01300 Tikkurila. Tel: (90) 826-589. Pres.: Eino O. Vanhala; Gen. Mgr.: Seppo Jarvinen.

RECORD PROMOTION

Rock-Along (Finland) Ltd., Talinkorventie 11 A 26, 20310 Turku 31. Tel: (921) 393-990.

TAPE CUSTOM DUPLICATORS

Finnlevy, PO Box 10584, 00101 Helsinki 10; Hoylaamotie 14, 00380 Helsinki 38. Tel: (90) 558-797. Mgr.: Kaj Arhippainen.
Audio: Cassette.
Finnvox, Arinatie B, 00370 Helsinki 37. Tel: (90) 554-521. Mgr.: Erkki Ertesuo.
Kasettimonistus, Raitalahdentie 11 A, 00570 Helsinki 57. Tel: (90) 688-112. Contact: Martin Brushane.
Audio: Cassette.
Mainos-TV-Reklam, Ilmala, Pasila, 00240 Helsinki 24. Tel: 413-300.
Stereokasetti AB (Oy), Yhdistystie 1, Helsinki 32. Tel: (90) 572-759, 575-733. Chief Exec.: Juhani Lahti; Technical Dir.: Robert de Godzinsky.

● supplies

ENVELOPES

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733.

JACKETS & SLEEVES

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733. (Jackets only).
Kirjapaino E. Kuronen, Takkatie 5, Helsinki 37. Tel: 453-893.
Kirjapaino Oy Nova, Tehtaankatu 29, Helsinki 15. Tel: 658-968.

LABELS

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733.
Kirjapaino E. Kuronen, Takkatie 5, Helsinki 37. Tel: 453-893.

POLYETHYLENE BAGS

Amerplast, 33730 Tampere 73.

PROFESSIONAL TAPE SUPPLIES

3 M (Suomen 3M) Oy, Sinimaentie 20, 02180 Espoo 18. Tel: (90) 520-011. Sales Dir.: P. Rantala; Sales Mgr.: C-E. Lindholm.

TAPE, BLANK LOADED

E M I Suomen Ltd., Arinatie 6E, 00370 Helsinki 37.
Fonovox, Osuuskunnantie 41B, 00550 Helsinki 55. Tel: (90) 745-089.
Mercantile Oy, Mannerheimintie 12, 00100 Helsinki 10. Tel: 644-211. Telex: 12-416.
Brand name: BASF.
Philips Oy, Kaivokatu 8, 00100 Helsinki 10. Tel: 10-915.
Sound Center Oy, Museokatu 8, 00100 Helsinki 10. Tel: 440-301. Telex: 12-3135. (Blank only).
Audio: cassette, open reel.
Brand name: Memorex.
3 M (Suomen 3M) Oy, Sinimaentie 20, 02180 Espoo 18. Tel: (90) 520-011. Sales Dir.: P. Rantala; Sales Mgr.: C-E. Lindholm.
Audio: 8-tr., cassette.
Brand name: Scotch Brand.

● accessories manufacturers

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733.
Product: Catalog servs.
Braun (Suomen) Electric, Karvaamokuja 3, 00380 Helsinki 38.
Product: Cleaners cloths & brushes (Cecil E. Watts—UK; Lenco—Switzerland).
Fazer-Musik AB (Oy Musiikki), Aleksanterinkatu 11, 00100 Helsinki 10.
Product: Cleaners cloths & brushes.
Musiikki Mosse Eerikinkatu 9B, 20110 Turku 11. Tel: (921) 11-362. Gen. Mgr.: Mosse Seera. (Importer).
Product: Carrying & storage cases.

● store fixtures & merchandising aids manufacturers

Fazer-Musik AB (Oy Musiikki), Aleksanterinkatu 11, 00100 Helsinki 10.
Product: Display racks.
Fonovox, Osuuskunnantie 41B, 00550 Helsinki 55. Tel: (90) 745-089.
Product: Display racks.

● tape audio/video playback and recording equipment

Bang & Olufsen, Kuortaneenkatu 1, 00510 Helsinki 51. Tel: 716-400.
Brand name: B&O (Denmark).
Braun (Suomen) Electric, Karvaamokuja 3, 00380 Helsinki 38.
Brand name: Braun (Germany).
Chester AB (Oy), Kumpulantie 1, 00510 Helsinki 51. Tel: 735-774. Telex: 12-2217.
E M I Finland AB (Oy), Arinatie 6 E, 00370 Helsinki 37. Tel: (09) 558-421. Cable: GRAMMOPHON. Telex: 122482.
Fazer-Musik AB (Oy Musiikki), Aleksanterinkatu 11, 00100 Helsinki 10.
Brand name: Sanyo, Yamaha (Japan).
Fotolux-Hebert Oy, Hoylaamontie 1B, 00380 Helsinki 38.
Brand name: Akai (Japan).
Iskumetalli, Italahdenkatu 21, 00210 Helsinki 21.
Audio: 8-tr., cassette.
Brand name: Hitachi (Japan).
Kaukomarkkinat, Fabianinkatu 9, 00130 Helsinki 13. Tel: 13-215.
Brand name: National (Japan), TDK (Japan).
P S O (Pohjoismainen Sahko Oy), Vuorikatu 14, 00100 Helsinki 10. Tel: (90) 12-651. Mng. Dir.: Lauri Rokkanen.
Brand name: Schaub-Lorenz (Germany), Siera (Netherlands).
Philips Oy, Kaivokatu 8, 00100 Helsinki 10. Tel: 10-915.
Brand name: Philips, Dux, Siera.
Radiopari, Koreankatu 4, 00560 Helsinki 56. Tel: (90) 790-855.
Brand name: Peerless (USA).
Radiotukku Oy, Hoylaamotie 11, 00380 Helsinki 38. Tel: 558-484.
Audio: Cassette.
Brand name: Blaupunkt (Germany).
Siemens (Suomen) Oy, Mikonkatu 8, 00100 Helsinki 10.
Brand name: Siemens (Germany), Uher (Germany).
Sound Center Oy, Museokatu 8, 00100 Helsinki 10. Tel: 440-301. Telex: 12-3135.
Brand name: Nakamichi (Japan).
Tandberg Radio Oy, Kutomontie 2, 00380 Helsinki 38.
Brand name: Tandberg Radio (Norway).
Tekno-Piste, Iso Roobertinkatu 41 A, 00120 Helsinki 12. Tel: (90) 628-421.
Brand name: Cenn-Sound (Japan).
Teledict AB (Oy), Hoylaamotie 1B, Helsinki 38. Tel: 553-021. Mng. Dir.: Aarne Lasanen.
Brand name: Grundig (Germany).
3 M (Suomen 3M) Oy, Sinimaentie 20, 02180 Espoo 18. Tel: (90) 520-011. Sales Dir.: P. Rantala; Sales Mgr.: C. E. Lindholm.

FRANCE

Population: 51,921,000.
Rate of exchange: $1 (US) = 4.00 francs.
Per capita income: $6,250.
No. of homes with record players: 10,000,000 (57% of homes).
Holidays: January 1, Easter Monday, May 1 (Labor Day), Ascension Day, Assumption Day, Whitmonday, July 14 (Bastille Day), November 1 (All Saints Day), November 11 (Armistice Day), December 25.

RECORDS:

Records manufactured for domestic & export sale: LP's 1973—49,755,782 units. EP's 1973—7,390,060 units. Singles 1973—62,096,880 units.
Records sold domestically: LP's 1973—38,486,032 units. EP's 1973—2,275,479 units. Singles 1973—45,065,750 units.
Records imported: 1973—3,882,630 units (3,254,649 of total from EEC).
Records, record blanks & pre-recorded media imported from USA: 1974—$2,501,047; 1973—$2,281,179.
Records exported: 1973—14,901,866 units (8,212,519 of total from EEC & 2,479,320 from Franc Zone).
Records exported to USA: 1974—243,292 units, $475,800; 1973—308,026 units, $542,802.
Average retail price per record: Top classical LP's—$12.38; top variety LP's—$9.38; top variety sleeves—$8.63; budget LP's—$3.73; EP's—$3.63-4.38; singles—$2.49-3.00.
Stereo sales: 95% of total.
Type of distribution: Retailers 57%, rack jobbers 22%, wholesalers 20% (based on 1974 turnover).
Jukeboxes: 43,000.

TAPE:

Pre-recorded tape sold domestically—8-tr. 1973—623,601 units; cassette 1973—4,405,126 units; open reel 1973—6,011 units.
Pre-recorded tape imported: 8-tr. 1973—350,849 units; cassette 1973—419,812 units.
Pre-recorded tape exported: 8-tr. 1973—366,743 units; cassette 1973—1,039,094 units.
Average retail price per tape: 8-tr.—$10.75-11.25; cassette—$6.63-9.38.

RADIO STATIONS:

No. of commercial 6; No. of government 1; No. of AM 6; No. of FM 1.

TELEVISION STATIONS:

No. of government 3; No. of commercial 2 (RTL, TMC).

IMPORT/EXPORT REGULATIONS:

All imported records, cartridges and cassettes are subject to the French value added tax (33⅓%). There also is a customs duty to be paid based on the commercial value of the product when sold in France.

J. Masson-Forestier—CIDD

● record & tape manufacturers/distributors/importers

A F A (Disques) (Artistes Francais Associes), 23 Rue Pierre Semard, 75009 Paris. Tel: (01) 526.52.47. Dir.: Freddy Carrara.
Branch: 75019 Paris, 50 Blvd. Serurier. Tel: (01) 205.68.19.
A M I S (Societe Ambiance Musicale Illustration Sonore), 18 Rue de Provence, 75009 Paris. Tel: (01) 224.84.86, 46.24.54. (Mood music libraries).
Labels: (Owned) AMIS, Freesound; (distributed) Timing; (represented) Cinemusic (USA), Harmonic (UK), Studio G (UK).
A T S, see Kelenn.
A Z, see Disc'AZ.
Adele, see WEA Filipacchi.
Ades SA, 54 Rue St. Lazare, 75009 Paris. Tel: (01) 874.85.30, 874.33.88.
Labels: (Owned) Ades (distributed by Polydor), Les Enfants Sages, Le Petit Menestrel, Safta-Anthologie Sonore; (distributed) Disneyland, Vista.
African, see Societe Francaise du Son.
Age d'Or, see CBS.
Agorila (Eds. Musicales), 10 Rue Frederic Bastiat, 64 Bayonne. Tel: 25.18.73. Dir.: Mr. Meyzenc. (Distributed by Chant du Monde).
Akue (Disques), 64 Rue Richelieu, 75002 Paris. Tel: (01) 742.32.84.
Albatros Prod'ns, 43 Rue Fessart, 92007 Boulogne/Billancourt. Tel: 603.41.93.
Label: (Owned) Albatros.
Allegro, see RCA.
Allo Music, 17 Rue Ballu, 75009 Paris. Tel: (01) 280.61.07. Pres.: Max Amphoux; Int'l Mgr.: Maurice Bouchoux.
Label: (Owned) Contact.
Alphapress, see Societe Francaise du Son.
L'Ame de . . ., see Hugues Desalle.
America, see Musidisc.
Ami, see Maxi.
Anaxis, see Caravage.
Arabella (Eds. Musicales) SarL, 18 Rue Beffroy, 92200 Neuilly sur Seine. Tel: 637.34.53. Cable: REGIUNAS. Telex: 61767. Gen. Mgr.: Rene Cacheux; Prod'n Dir.: Claude Bibonne; Prod'n & Promo.: Mrs. Francoise Clergeat.
Home office: Germany, Ariola-Eurodisc.
Labels: (Owned) Baccarola, Discotheque des Maitres, Eurodisc, Eurodisc Pop, Pan, Eds. Precieuses, Vergara; (distributed) Arcane, Cochise.
Int'l reps.: Netherlands, Spain (both Ariola-Eurodisc).
Arcane, see Arabella & WEA Filipacchi.
Arc En Ciel, see Studio SM.
Archiv, see Polydor.
Archives Sonores, see RCA.
Arion (Disques), 36 Av. Hoche, 75008 Paris. Tel: (01) 267.19.10. Mng. Dir. & A&R: Ariane Segal; Technical

Dir.: Claude Morel; Co-ord.: Frederic Segal; Design: Dominique Michellier; Promo.: Anne Bernard-Vienne. (Distributed by CBS).
Int'l reps.: Argentina (CBS), Australia (Australian Rec Co.), Belgium (CBS), Brazil (CBS), Canada (Opus), Italy (Ducale), Japan (Trio), Mexico (Gamma), Netherlands (CBS), Spain (CBS), Switzerland (Disques Office), UK (CRD), USA (MHS, Peters Int'l).

Artone, see CBS.

As-De-Trefle SA, 37 Rue de Miromesnil, 75008 Paris. Tel: (01) 224.40.92.
Label: (Owned) As-De-Trefle.

Assimil, 5 Rue St. Augustin, 75002 Paris. Tel: (01) 742.48.36.
Label: (Owned) Assimil Langues Vivantes.

Asylum, see WEA Filipacchi.

Atco, see WEA Filipacchi.

Atlantic, see WEA Filipacchi.

Axes 3, see PES.

B A M, see Disc'AZ.

B A S F (Compagnie Francaise), PO Box 118, 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Guenoun; Prod. Mgr.: Gisele Berling; Artistic Mgr.: Andre Poulain; PR Mgr.: Catherine Ladauge.
Labels: (Owned) BASF Sonocolor; (represented) Cornet, MPS, Polyband (all Germany).

B T Sonore, see Cooperative de l'Enseignement Laic.

B Y G, see Promodisc.

Baccarola, see Arabella.

Baerenreiter, see Chant du Monde.

Bagatelle SA, 10 Rue Washington, 75008 Paris. Tel: (01) 256.17.99, 359.42.56. Pres.: Denis Bourgeois; Gen. & Int'l Mgr.: Brigitte Bertholier.
Labels: (Owned) Bagatelle, Plein Soleil, Sava, Studio 10.

Barclay (Compagnie Phonographique Francaise), 143 Av. Charles de Gaulle, 92521 Neuilly-sur-Seine. Tel: (01) 722.60.30. Cable: BARCLAYDISC. Pres.: Eddie Barclay; VP & A&R: Leo Missir; Finance Mgr.: Nicolas Tritz; Admin. Mgr.: Henri Rossi; Sales Mgr.: Jacques Duchaussoy; Int'l Sales Mgr.: Cyril Brillant; Int'l Label Mgr.: Jean Fernandez.
Int'l branches: Belgium, Canada, Netherlands, Switzerland.
Labels: (Owned) Barclay, Castel, Riviera, Zapa; (distributed) Black & Blue, CMF, Excello, General Rec., Meys, Monestier, Ocora, PES; (represented) A&M, Brunswick, Buddah, Kama Sutra, MCA, Musicor, Ode (all USA); Ohr (Germany); Virgin (UK).
Int'l reps.: Australia (Festival), Austria (Bellaphon), Bolivia (Prodisco), Brazil (RCA), Chile (Banglad), Colombia (Codiscos), Denmark (EMI), Finland (EMI), Germany (Metronome), Italy (Ricordi), Japan (King), Lebanon (SLD), Mexico (Musart), Morocco (Librairie de France), Nicaragua (Sonido), Norway (EMI), South Africa (Satbel), Spain (Movieplay), Sweden (EMI), Turkey (Melodi), UK (RCA), Yugoslavia (RTB).

Belier, see Jacques Canetti.

Biram, see Phonogram.

Black & Blue, see Barclay.

Black & White, see RCA.

Bleu (Disques), 12 Blvd. Poissoniere, 75009 Paris. Tel: (01) 523.29.81
Labels: (Owned) Bleu; (distributed) Donali.

Blue Note, see United Artist.

Borelli Locomotive, see Disc'AZ.

Box Office, 58 Av. de Wagram, 75017 Paris. Tel: (01) 924.42.56.
Labels: (Owned) Box Office, Tuba.

Butterfly, see Shotgun.

C A N F, see Centre D'Art Nat'l Francais.

C B S Disques (IFPI), 3 Rue Freycinet, 75784 Paris Cedex 16. Tel: (01) 723.54.22. Pres. & Gen. Mgr.: Jacques Souplet; Gen. & Mktg. Mgr.: Jean Queinnec; Sales Mgr.: Jean-Claude Gastineau; Promo. & Pub. Mgr.: Christian Deffe.
Labels: (Owned) CBS, Age d'Or, Artone, Cadet-rama, Columbia (USA), Epic, Harmony, Odyssey, Okeh, Top 12, Versailles; (distributed) Arion, Calliope, Cavalier, Deesse, FCM, Hachette (Prod'n Sonore), Harmonia Mundi, PIR, Le Verger; (represented) Blue Sky (USA), CGD (Italy), DJM (UK), Gamble (USA), Invictus (USA), Monument (USA), Mums (USA), T-Neck (USA), Vox (USA).

C E C E (Centre d'Enregistrement des Champs-Elysees), 15 Av. Montaigne, 75008 Paris. Tel: (01) 225.01.37, 359.62.35.
Label: (Owned) Charlin.

C E L, see Cooperative de l'Enseignement Laic.

C I D I S (Compagnie Ind'lle de Dist'n de l'Image & du Son), Av. Maurice Ravel, 92160 Antony. Tel: 666.21.02. Pres.: Georges Meyerstein-Maigret; Dir. Gens.: Georges Meyerstein-Maigret, Edmond Lang; Tech Dir.: Fernand Pasquier.

C M F, see Barclay.

C N A I (Compagnie Nationale d'Applications Ind'lles) (IFPI), 19 Rue Coysevox, 75018 Paris. Tel: (01) 228 05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne; Sales Mgr.: A. Phulpin.
Labels: (Owned) Fidsound, Paillote.

Cadet-rama, see CBS.

Calliope, see CBS.

Camden, see RCA.

Jacques Canetti (Disques), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 227 60.24. Cable: JACCANETTI. Pres. & Dir. Gen.: Jacques Canetti.
Labels: (Owned) Jacques Canetti, Belier, Majestic; (represented) Gamma (Canada).

Cantate, see Chant du Monde.

Carabine Music, 124 Rue La Boetie, 75008 Paris. Tel: (01) 225.80.30. Pres.: Henri Belolo; A&R: Gerard Woog, Maxime Schmitt; Sales Mgr.: Charles Ibgui.
Labels: (Owned) Carabine, Chorus, Machine Music, Starlight; (represented) Cotton (USA), Gnome (Belgium), Top Tape (Brazil).
Int'l reps.: Argentina (Martin Meyer), Belgium (BASF, Gnome, Vogue), Brazil (Top Tape), Canada (Franco-Disque), Israel (Unatex), Italy (Fonit-Cetra), Lebanon (SLD), Mexico (Stereo Jet), Netherlands (CNR), Portugal (Imavox), Spain (Diresa), Switzerland (Dinifan, Evasion).

Caravage, 4 Rue Torricelli, 75017 Paris. Tel: (01) 755.86.01. Pres.: Jean-Paul Smets.
Labels: (Owned) Caravage, Anaxis.

Carrere (Disques), 39 Rue Jean Goujon, 75008 Paris. Tel: (01) 225.46.52. Pres. & Gen. Mgr.: Claude Carrere.
Label: (Owned) Carrere.

Carrousel, see Vogue.

Castel, see Barclay.

Cavalier, see CBS.

Centre d'Art Nat'l Francais, PO Box 98, 31030 Toulouse Cedex; 76 Quai de Tounis, 31000 Toulouse. Tel: (61) 52.86.71.
Labels: (Owned) CANF, Polymnie; (distributed) Diapason.

Le Chant du Monde, 64 Rue Ampere, 75017 Paris. Tel: (01) 924 67 73
Labels: (Owned) Chant du Monde, Melodia-Chant du Monde, Sideral; (distributed) Agorila, Baerenreiter, Cantate, L'Oiseau Musicien, Valois; (represented) Folkways (USA), Melodiya (USSR), Tangent (UK).
Int'l reps.: Japan (Nippon Columbia), Spain (Edigsa, Hispavox), USA (Elektra, Monitor, Vanguard).

Charlin, see CECE.

Chefs d'Oeuvre, see GID.

Chorus, see Carabine.

Classics for Pleasure, see Music for Pleasure.

Cochise, see Arabella.

Armand Colin (Librairie), 103 Blvd. St. Michel, 75005 Paris. Cable: ARCOLIN. Chief Exec.: Jean Max Leclerc; Sales Mgr.: Remy Bourrelier.
Label: (Owned) Armand Colin-Bourrelier.

La Colombe (Disques), 4 Rue de la Colombe, 75004 Paris. Tel: (01) 633 37.08.

Columbia (UK), see Pathe Marconi EMI.

Columbia (USA), see CBS.

Comanchero, see Delta France & WEA Filipacchi.

Communication, see Pierre Cardin (Disques).

Compagnie Generale du Disque (sub. of Vogue PIP), 20bis Rue Louis Philippe, 92 Neuilly-sur-Seine. Tel: 642 96.24.
Label: (Owned) Orphee.

Concert Hall, see GID.

Connection, see PES.

Consul-CM Recs. (Disques), 43 Rue de la Fraternite, 93100 Montreuil-sous-Bois. Tel: 858.38.44. Dir. Gen.: Christian Monfort.

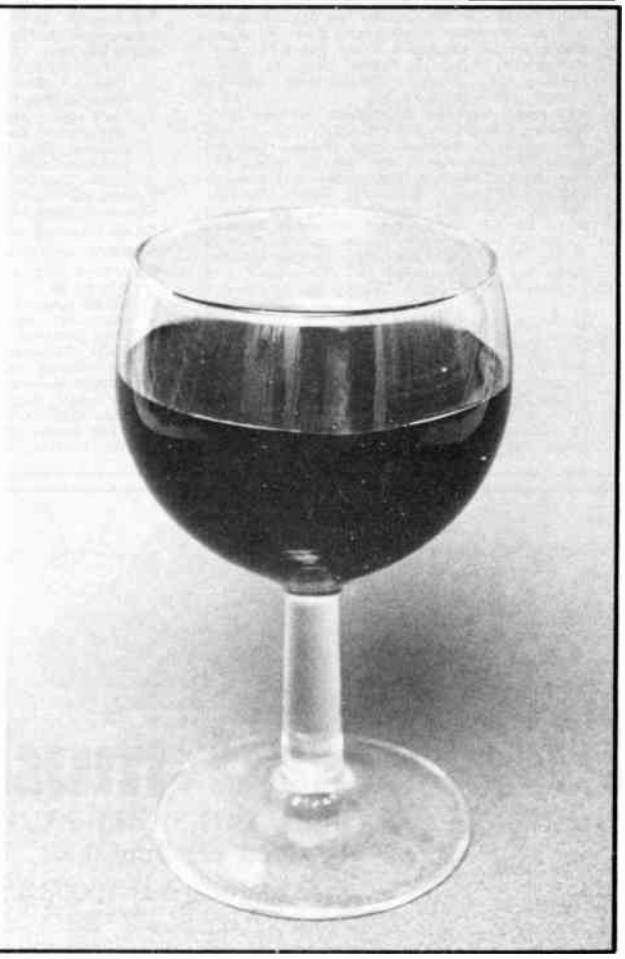
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Context, 30 Rue de Citeaux, 75012 Paris. Tel: (01) 345.73.30, 344.62.25. Dir. Gen.: Philippe Doiteau; Gen. Mgr.: Jacques Galissant.
Labels: (Owned) Context, Experience, Impulse; (distributed) Polyphone, Verseau; (represented) Serenata (Portugal).
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D P I (Distribution Phonogrammique Int'le), see CBS

Dave-Music, 18-19 Faubourg du Temple, 75010 Paris. Tel: (01) 203.48.44, 206.70.87. Telex: 21427 (Distributor/Importer). (SEE ADVERTISEMENT)

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Decibel (Prod'ns), 124 Rue La Boitie, 75008 Paris. Tel: (01) 225.80.30.

Deesse, see Deesse-Septentrion & CBS

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Labels: (Owned) Deesse (distributed by CBS); (represented) Electrocord (Romania).
Int'l reps.: Belgium (Anvers-Radio), Germany (Disco-Center), Greece (Seven Arts), Portugal (Planigrafe), Spain (Diresa), Switzerland (Disques-Office), UK (CRD), USA (CBS).

Deller Rec'gs SA, St. Michel de Provence, 04300 Forcalquier. Tel: 33.80. Telex: 43519. Pres. Bernard Coutaz; Gen. Mgr. & A&R: Alfred Deller; Sales Mgr.: Jacques Mounier; Int'l Mgr.: Rene Emile Goiffon.
Labels: (Owned) Deller (distributed by Harmonia Mundi).
Int'l reps.: Australia (World Rec. Club), Japan (Victor), New Zealand (World Rec. Club), Spain (Edigsa), UK (RCA), USA (RCA, Vanguard).

Delmark, see Societe Francaise du Son.

Delta France (Eds. & Prod'ns Musicales), 12 Rue Ernest Psichari, 75007 Paris. Tel: (01) 555.01.78, 705.57.39. Dir.: Catherine Arnoul; Gen. Mgr.: Daniel Margules; Prod'r: Claude Delclou. (Distributed by WEA Filipacchi).
Labels: (Owned) Delta France, Comanchero.

Hugues Desalle (Realisations Sonores), 5 Rue d'Artois, 75008 Paris. Tel: 359.41.38, 278.77.88. Chief Exec.: P. Douezi.
Labels: (Owned) L'Ame de . . ., Disques Culturels Francais, Francais de Notre Temps, Hommes d'Aujourd'hui, Poesie Pour Tous.

Diapason, see Centre d'Art Nat'l Francais.

Diffudisc SA, Boite Postale 15, 25 Rue Didot, 75661 Paris Cedex 14. Tel: (01) 722.25.48. Pres. & Gen. Mgr.: Ginette Cacheux.
Labels: (Owned) Soul Rec., Tonus-Plaisir des Dieux; (represented) Archambault (Canada).

Disc'AZ, 32 Rue Francois 1, 75008 Paris. Tel: (01) 256.76.76. Telex: 29496. Pres.: Paul de Senneville; Ass't to Pres. & Int'l Mgr.: Jean-Louis Detry; A&R Mgr.: Jean Baudlot; Int'l & Export: Arlette Brousse.
Labels: (Owned) AZ, BAM, Cygnus; (distributed) Borelli Locomotive, Hourrah, Lemon, Mouloudji (Prod'ns), Pierre Cardin, Pin Pin, Skades, Tan Day, Verchuren, (also see Discodis); (represented) Elver (Belgium), Ensayo (Spain), Focus/Sire (USA), Hebra (Belgium), Hungaraton (Hungary), Palette (Belgium), Penny Farthing (UK), Progenar (Switzerland), Qualiton (Hungary), 20th Century (USA).
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Disco-France SA, 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Gen. Mgr.: Jean Berge; Sec'y Gen.: Philippe Berge.

Discotheque de Paris, see RCA.

Discotheque des Maitres, see Arabella.

Disneyland, see Walt Disney & Ades.

Walt Disney Prod'ns France, 44 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.17.80, 359.02.20. Cable: MICKMOUSE. (Distributed by Ades).
Home office: USA.
Labels: (Owned) Disneyland, Vista.

Disques Culturels Francais, see Hugues Desalle.

Disques du Cavalier (IFPI), 84750 Viens. Tel: (90) 75.22.13. Gen. Mgr.: Helene Martin; Sales Mgr.: Solange Lambergeon.

Ducretet Thomson, see Pathe Marconi EMI.

Domino, see Societe Francaise du Son.

Donali, see Bleu.

Ducretet Thomson, see Pathe Marconi EMI.

E D I M (Editons Disques Musque), 3 Cite Magenta, 75010 Paris. Tel: (01) 202.68.96. Dir.: Michel Herault.
Labels: (Owned) Googa-Mooga, HeM, Homere.

E M I, see Pathe Marconi EMI.

Eden Roc, see Motors.

Gomelsky Eggers Music & Information Co. Ltd., 8 Rue Milan, 75008 Paris. Tel: (01) 874.63.22. A&R: Giorgio Gomelsky; European Project Dir.: Dick Zwikker; Tours & Promo.: George Leton.
Home office: USA.
Label: (Owned) Utopia.

Elektra, see WEA Filipacchi.

Encyclopedie de l'Orgue, see RCA.

Les Enfants Sages, see Ades.

Epic, see CBS.

Erato (Disques), 60 Rue de la Chaussee d'Antin, 75009 Paris. Tel: (01) 874.39.15. Cable: COSTERAT. Pres. & Dir. Gen.: Philippe Loury; Dir.: Michel Garcin. (Distributed by RCA.)

L'Escargot, see Sibecar.

Esperance, see Sonodisc.

Espiegle, see Shotgun.

Eurodisc, see Arabella & WEA Filipacchi.

Eurodisc Pop, see Arabelle.

Excello, see Barclay.

Experience, see Context.

Explosive, see PES.

F C M, see CBS.

H. G. Carlo Ferrari, see listing under "H."

Festival, see Musidisc.

Fidsound, see CNAI.

Fiesta, see Societe Francaise du Son.

Fiori Musicali, see RCA.

Flamophone, see Polydor.

Fleche (Disques), 122 Blvd. Exelmans, 75016 Paris. Tel: (01) 525-20-73. Gen. Mgr.: Claude Francois; Artistic Dir.: J.P. Bourtayre; Admin. Dir.: Nicole Gruyer. (Distributed by Phonogram).
Int'l reps.: Argentina (Sigem Trompos), Belgium (Phonogram), Canada (Nobel), Chile (Sigem Trompos), Finland (PSO), Germany (Hansa), Lebanon (Societe Libanaise du Disque), Switzerland (Barclay), Uruguay (Sigem Trompos).

Fontana, see Phonogram.

Francais de Notre Temps, see Hugues Desalle.

Francis Lemarque, see Francis Lemarque listed under "L."

Freesound, see AMIS.

Futura Recs. SarL, 3 Rue Clotaire, 75005 Paris. Tel: (01) 325.13.88.
Labels: (Owned) Futura, Swing Collector; (distributed) Mach; (represented) Altsax (USA), Birth (Germany), Calig (Germany), Carmel Music (UK), Dogtown (USA), ENJA (Germany), Four Men Only (Germany), ICP (Netherlands), Incus (UK), Jump (Italy), MJR (Italy), Munich (Netherlands), Ujamaa (USA), Vogel (Belgium).
Int'l reps.: Belgium (Hebra), Germany (Phonogram), Japan (CBS/Sony), Netherlands (ICP), Portugal (Dargil), South America (Chaves), Sweden (Amigo), Switzerland (PM), UK (EMI), USA (Ballard, Black Fire).

G I D (Guilde Int'le de Disque), Tour Franklin, 92081 Paris-la-Defense Cedex 11.
Branch: 27 Evreux, 1 Rt. de Cocherel. Tel: 3233.1062.
Labels: (Owned) Concert Hall, Guilde Int'le du Disque; (distributed) Chefs d'Oeuvre, Gala, La Guilde du Jazz, Histoire Vivante, Initiation a la Musique, Jeudi, Phonotheque, Ronde des Enfants.

G M (Disques), see Societe Francaise du Son.

Gala, see GID.

LouLou Gaste (Prod'ns), 5 Rue du Bois de Boulogne, 75016 Paris. Tel: (01) 704.53.53.
Labels: (Owned) Jockey, Line, Number One.

General Rec., see Barclay.

Gerard Tournier, see Sonopresse.

Goody, see Promodisc.

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Grands Musiciens, see RCA.

La Guilde du Jazz, see GID.

Guilde Int'le du Disque, see GID.

H, see Phonogram.

H e M, see EDIM.

H. G. Carlo Ferrari Disques, 159 Av. de Wagram, 75017 Paris. Tel: (01)-622.08.37.

Hachette (Prod'n Sonore), 25 Rue du General Leclerc, 94270 Kremlin-Bicetre. Tel: 588.09.29, 580.96.44. Gen. Mgr.: N.G. Lilamand; Sales Mgr.: Mrs. L. Aubrun. (Distributed by CBS).
Labels: Production Sonore (Encyclopedie Sonore).

Harmonia Mundi SA, St. Michel de Provence, 04300 Forcalquier. Tel: 33, 80. Telex: 43519. Pres.: Bernard Coutaz; A&R Mgr.: Jacques Q. Meunier; Int'l Mgr.: Rene Emile Goiffon; Domestic Prod. Mgr.: Christiane de Cammans; Worldwide Label Mgr.: Eve de Channat.
Labels: (Owned) Harmonia Mundi (distributed by CBS), Musique de Tous les Temps, Orgues Historiques; (distributed) Deller, Musique Vivante; (represented) Arcophon (Italy), Balkanton (Bulgaria), Edigsa (Spain).
Int'l reps.: Australia (World Rec. Club), Austria (Audio Visuelle Medien), Belgium (Schott Freres), Canada (Yves Courville), Denmark (BASF), Italy (Sciascia), Japan (King, Nippon Columbia, Universal), Mexico (Sala Margolin), Netherlands (Phonogram), New Zealand (World Rec. Club), Norway (Phonogram), Portugal (Castro, Paz & Ca.), South Africa (Trutone), Spain (Edigsa), Sweden (Phonogram), Switzerland (Musikverlag zum Pelikan), Taiwan (Linfair), UK (CRD, RCA), USA (Musical Heritage Society, Peters Int'l, RCA, Vanguard).

Harmony, see CBS.

Helle Baker, see Societe Franciase du Son.

Heloise, see WEA Filipacchi.

Hexagone (Eds.), 114 Rue de Vaugirard, 75006 Paris. Tel: (01) 548.74.23. Pres.: Rene Boyer. (Distributed by WEA Filipacchi).
Labels: (Owned) Hexagone; (represented) Cabal, Round Sound (all Argentina).

Histoire Vivante, see GID.

Homere, see EDIM.

Hommes d'Aujourd'hui, see Hugues Desalle.

Hourrah, see Disc'AZ.

I H P, 105 Rue de Normandie, 92 Courbevoie. Tel: 788.09.46. Pres.: L. Hudson.

I M L, see Montparnasse 2000.

Impact, see Phonogram.

Impulse, see Context.

Initiation a la Musique, see GID.

Inoubliables Interpretes, see RCA.

International Shows, see Sonopresse.

Ion, see WEA Filipacchi.

Iramac France, 17bis Rue des Tilleuls, 92 Boulogne-sur-Siene. Tel: 603-59-62.
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Int'l reps.: Japan (Victor), Netherlands (Bovema), UK (Unicorn).

Iroise, see Kelenn.

J A D E, Disques, 72 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 225.04.89. Telex: 66590. Dir.: Alain Jaillard.
Label: (Represented) Muza (Poland).

Janeret, see Societe Francaise du Son.

Jare Int'l, see Trema.

Jean C. Roche, see L'Oiseau Musicien.

Jeudi, see GID.

Jockey, see LouLou Gaste.

Kelenn (Studio), Kerivin, Guipavas, 29215 Bretagne. Tel: (1698) 84.61.18. Contact: Georges Le Coz. (Distributed by Phonogram).
Labels: ATS, Iroise, Kelenn.

Keltia, see Phonogram.

L E M Recs., 13 Rue Washington, 75008 Paris. Tel: (01) 359.34.35.
Labels: (Owned) LEM, Spider; (represented) Hebra (Belgium), Hudson (USA), PPX (USA).
Int'l rep.: Belgium (Hebra).

L M C E (Lido Music Champs-Elysees), 78 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.53.50.
Label: (Owned) LMCE.
Int'l rep.: USA (Norman Kurtz).

L M N, see WEA Filipacchi.

L T M, see Les Trois Mosquetaires.

Lafayette, see Societe Francaise du Son.

Michel Legrand (Prod'ns), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 622.51.05. Pres.: Marcelle Legrand; Gen. Mgr.: Marcel Rothel.
Label: (Owned) ML—Michel Legrand.

Francis Lemarque (Les Prod'ns), 18 Av. du Mesnil, 94 La Varenne-St. Maur. Tel: 883.34.21.
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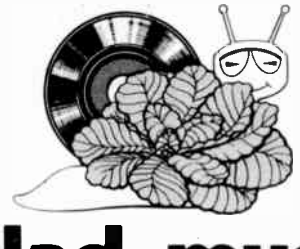
Lemon, see Disc'AZ.

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Libet (Disques), 18 Rue Carnot, 76700 Harfleur. Gen. Mgr.: Guy Libet.
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M P 2000, see Montparnasse 2000.
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La Maison du Disque, 53 Rue de Paris, Valenciennes Nord.
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Labels: (Owned) Ami, Maxi, Suzelle.
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Mercury, see Phonogram.
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Mistral (SAM), 26 Rue du Chateau-d'Eau, 75010 Paris. Tel: (01) 208.28.85.
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Labels: (Owned) PM—Peggy Monclair, Music for Show.
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Mondiodis, 60 Rue Fondary, 75015 Paris. Tel: (01) 566.99.65.
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Motors (Disques), 15 Villa Aublet, 75017 Paris. Tel: (01) 924.89.50. Telex: 64779. Pres.: Francis Dreyfus; Sales Mgr.: Jean-Claude Rosier; Int'l Mgr.. Stanislas Witold.
Labels: (Owned) Disques Motors, Eden Roc; (distributed) Jean-Jacques Vuillermin Prod'ns; (represented) Charly, Hush Prod'ns, Marquee (all UK).
Int'l reps.: Africa (Soul Poster), Belgium (Sonobel), Brazil (Sigem), Canada (SMCL), Greece (Columbia Graphophone), Italy (Fonit-Cetra), Lebanon (Phonogram), Morocco (Siemens), Portugal (Arnaldo Trindade), Switzerland (Finsterwald & Cantacuzene).
Mouloudji, see Disc'AZ.
Music for Pleasure (IFPI), 57 Blvd. de la Republique, 78400 Chatou. Tel: 966.48.70. Telex: 60268. Mng. Dir.: Michel P. Bonnet; Gen. Mgr.: Gerard Delorme; Prod. Mgr.: Bernard Amblard-Ladurantie.
Labels: (Owned) Music for Pleasure, Classics for Pleasure, Sounds Superb.
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Musidisc-Europe (Societe), 99 Rue de la Republique, 92801 Puteaux. Tel: 775.10.82. Telex: 63946. Pres.: Philippe Thomas; Gen. Mgr.: Jacqueline de Montagliari.
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Neuilly, 11 Av. Bourgain, 92130 Issy les Moulineaux. Tel: 645.17.01. Gen. Mgr.: Claude Horvais; Promo.: Jean-Michel Benechie.
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Number One, see LouLou Gaste.
Numera Recs., 52 Rue de Crimee. 75019 Paris. Tel: (01) 205.71.34.
Labels: (Owned) Numera, Timgad; (represented) Roda (Portugal), SLD (Lebanon).
O R T F (Office de Radiodiffusion Television Francaise), 116 Av. du President Kennedy, Paris. Tel: (01) 224.27.65.
Labels: (Owned) Ocora (distributed by Barclay), ORTF.
O'Boso, see Societe Francaise du Son.
Ocora, see ORTF & Barclay.
Odeon, see Pathe Marconi EMI.
Odyssey, see CBS.
L'OiseauMusicien, Aubenas, 04300 Forcalquier.
Labels: (Owned) L'Oiseau Musicien (distributed by Chant du Monde), Jean C. Roche.
Int'l reps.: Belgium (Barclay), Canada (Archambault), Denmark (Librairie Francaise Thomassen), Germany (Bellaphon), Italy (Vedette), Netherlands (CNR), Portugal (Rapsodia), Sweden (Amigo), Switzerland (LLN).
Okapi, see Sonopresse.
Okeh, see CBS.
Omega, see Societe Francaise du Son.
Or, see Salvador.
Orgues Historiques, see Harmonia Mundi.
Orion, see Societe Francaise du Son.
Orphee, see Compagnie Generale du Disque.
Orphee-Disques, 24 Rue Assalit, 06000 Nice. Tel: (16, 93) 85.48.95. Comm'l Dir. & Gen. Mgr.: Gerard Combe. (Importer of classical, lyrical & international folklore records.)
Labels: (Imported) Angel, Assimil, BASF, CBS, Candide, DGG, Decca, EMI-Pathe Marconi, Everest, Hungaroton, London, Melodiya, Nonesuch, Odyssey, Philips, RCA, Request, Saga, Seraphim, Supraphon, Turnabout, Vanguard, Victrola.
Orfeus, 38 Av. de L'Opera, 75002 Paris. Tel: (01) 224.01.79. Dir. Gen. Stephan Tabakov; Mng. Dir.: Irene Kulikowski; PR: Este Millet.
P E S (Production & Eds. Sonores), 38 Rue du Colisee, 75008 Paris. Tel: (01) 225.52.99. (Distributed by Barclay).
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P F L, see Francis Lemarque.
P I R, see CBS.
P M C I, see Societe Francaise du Son.
P M—Peggy Monclair, see Peggy Monclair.
P P A, see Societe Francaise du Son.
Pacific, see Vogue.
Paillote, see CNAI.
Pan, see Arabella.
Panorama de la Guitare, see RCA.
Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28.
Labels: (Owned) National, President; (represented) Crown (UK), Deacon (UK), Ofir (Portugal).
Pathe, see Pathe Marconi EMI.
Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris. Tel: (01) 225.53.00. Pres.: Francois Minchin; Dir. Gen.: Michel P. Bonnet.
Labels: (Owned) Pathe Marconi, Pathe, EMI, Columbia, Ducretet Thomson, Odeon, Punch, Trianon, Voix de Son Maitre—VSM; (represented) ABC (USA), Alaska (UK), Ammo (UK), Apple (UK), Bacillus (Germany), Belsize (UK), Baidophon (Lebanon), Bantous de la Capitale (Congo), Belter (Spain), Bovema (Netherlands), Cairophon (Lebanon), Caracol (Chile), Da Capo (Italy), d'Art (UK), Daybreak (USA), Dicap (Chile), Dot (USA), Dunhill (USA), Durium (Italy), Electrola (Germany), Famous (USA), GSF (USA), Good Time Jazz (USA), Greene Bottle (USA), Hot Wax (USA), Immediate (UK), Impulse (USA), Invictus (USA), Magnet (UK), Milestone (USA), Neighborhood (USA), Paramount (USA), PDU (Italy), Project 3 (UK), RAK (UK), Senize (USA), Sonet (Sweden), Specialty (USA), Soul (USA), Soutelphan (Egypt), Tamla (USA), Trova (Argentina), Tumbleweed (USA), Telefunken (Germany), Toshiba (Japan), Voix de l'Orient (Lebanon), Vois de l'Islam (Egypt).
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Pelta, see Societe Francaise du Son.
Pergola, see WEA Filipacchi.
Nicolas Perides (Eds. & Prod'ns Musicales), 44 Rue Etienne Marcel, 75002 Paris. Tel: (01) 231.07.30. Gen. Mgr.: Nicolas Perides.
Label: (Owned) Productions Perides.
Petit Escargot, see Sibecar.
Le Petit Menestrel, see Ades.
Le Petit Prince, see Societe Francaise du Son.
Philips, see Phonogram.
Phonogram SA, 6-8 Rue Jenner, 75013 Paris. Tel: (01) 707.75.28/31.69. Telex: 27673. Pres.: Louis Hazan; Gen. Mgr.: Jacques Caillart; Sales Mgr.: Marc Grandemange; Prod. Mgr.: Roger Maruani.
Labels: (Owned) Philips, Fontana, Impact, Mercury, Vertigo; (distributed) Biram, Fleche, H, Kelenn, Keltia, Mondial Tele Show, Theleme, Zagora; (represented) Big Tree (USA), Blue Mountain (UK), Bus Stop (UK), Charisma (UK), ECM (Germany), GM (UK), Tony Hall Prod'ns (UK), Interrobang (USA), Rocket (UK), Shelter (USA), Trojan (UK).
Int'l reps.: Worldwide (Phonogram) except Canada (London).
Phonographiques Tournesol (Eds.), 68 Rue Lhomond, 75005 Paris.
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Labels: (Owned) Communication, Disques Pierre Cardin, Pin Pin.
Int'l reps.: Belgium (Vogue), Italy (Fonit-Cetra), Japan (Nippon Columbia), Switzerland (Evason).
Pin Pin, see Pierre Cardin & Disc'AZ.
Playasound, see WEA Filipacchi.
Plein Soleil, see Bagatelle.
Poesie Pour Tous, see Hughes Desalle.
Polydor SA (IFPI), 2 Rue Cavallotti, 75882 Paris Cedex 18. Tel: (01) 522.05.39. Cable: POLYDORDISC. Telex: 65522. Mng. Dir.: Jacques Kerner; Sales Mgr.: Marcel Mangin; Creative Servs. Mgr.: Andre Asseo.
Home office: Germany.
Labels: (Owned) Polydor, Archiv, DGG, MGM, Triumph, Trump, Verve; (distributed) Ades, Flamophone, WIP; (represented) Chelsea (USA), De-Lite (USA), GTO (UK), Gull (UK), Hispavox (Spain), Just Sunshine (USA), Pablo (USA), RSO (UK), Ring-O' (USA), State (UK), Track (UK).
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Polymnie, see Centre d'Art Nat'l Francais.
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Precieuses (Eds.), see Arabella.
President, see Paris-Recs.
Production Sonore, see Hachette.
Productions Perides, see Nicolas Perides.
Promodisc SA, 77440 Tracy en Multien. Tel: 435.51.08.
Labels: (Owned) BYG, Goody.
Punch, see Pathe Marconi EMI.
R C A SA, 6 Rond-Point des Champs-Elysees, 75008 Paris. Tel: (01) 359.92.60. Mng. Dir.: Francois Dacla; Mktg. Mgr.: Marc Exiga; Sales Mgr.: Claude Caumeau.
Home office: USA.
Labels: (Owned) RCA, RCA Int'l, Black & White, Camden, Culture Classique, Culture Lyrique, Grands Musiciens, Inoubiables Interpretes, Red Seal, Victor, Victrola; (distributed) Allegro, Archives Sonores, Discotheque de Paris, Encyclopedie de l'Orgue, Erato, Fiori Musicali, Locomotive, ML, Panorama de la Guitare; (represented) Avco, BTM, Black Lion, Bluebird, CTI, Fania, Flying Dutchman, Gryphon Prod'ns, Kudu, LTG Exchange, Mericana, Phantom, TK (all USA); Freedom (UK).
Int'l rep.: Worldwide (RCA).
R I S (Record Int'l Serv.), 95 Blvd. Berthier, 75017 Paris. Tel: (01) 755.82.32/84.43. Chief Exec.: Alain Suchet; Gen. Mgr.: J.P. Rawson.
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Shotgun Recs SarL, 4 Pl. de la Concorde, 75008 Paris. Tel: (01) 266.48.32, 265 40.79/43.95. Chief Exec.: Gary J. Bernet; Gen. Mgr.: Jadwiga Ska. (Distributed by Societe Francaise du Son).
Labels: (Owned) Shotgun, Butterfly, Espiegle; (represented) Evasion (Switzerland).
Sibecar, Prod'ns Musicales, 99 Rue de Vaugirard, 75006 Paris. Tel: (01) 544.55.31. Dir.: Gilles Bleiveis.
Labels: (Owned) L'Escargot, Petit Escargot; (represented) Fantel, Le Nordet, OK Prod'ns (all Canada).
Int'l reps.: Belgium (CBS), Canada (Le Nordet), Switzerland (Evasion).
Sideral, see Chant du Monde.
Sigem (Sistema Globo de Edicoes Musicais), 23 Rue Scheffer, 75016 Paris. Tel: (01) 704.12.20. Contact: Elyane Peyrot.
Home office: Brazil.
Label: (Owned) Sigem.
Sirocco, see Sforzando/Sirocco.
Skades, see Disc'AZ.
Societe Francaise du Son, 30 Rue Beaujon, 75008 Paris. Tel: (01) 924.19.01. Pres.: E. W. Pelgrims de Bigard.
Labels: (Owned) African, Decca, Fiesta, Janeret, Makossa, O'Boso, Omega, PPA, Select, Vega; (distributed) Alphapress, Crazy, Delmark, Domino, Disques GM, Helle Baker, Lafayette, M, MVB, Machine-Music, Orion, PMCI, Pelta, Le Petit Prince, Shotgun, Zero Int'l; (represented) Ace of Clubs, Ace of Diamonds, Ace of Hearts, Argo, Chapter One, Cid, Decca, Deram, Deram Nova, Eclipse, Emerald, Greenwich, MAM, L'Oiseau Lyre, Phoenix, Saphir, Select Sound, Threshold, Twist, UK, Week-end, York (all UK); Blue Elephant, Pink Elephant (both Netherlands); Audio Fidelity, London, Vaya (all USA).
Int'l reps.: Belgium (Fonior), Colombia (Daro), Japan (King), Netherlands (Dureco), USA (Makossa).
Societe Parisienne de Promotion Artistique, see Motors.
Solid State, see United Artists.
Sonafric, see Sonodisc.
Sonodisc (Societe Nouvelle de Distribution de Disques), 10ter Rue Bessieres, 75017 Paris. Tel: (01) 229.57.62. Gen. Mgr.: M. Perse.
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Sonopresse SA, 35-37 Rue Gabriel Peri, 92200 Issy-les-Moulineaux. Tel: 644.86.20. Telex: 20166.
Branch: 75015 Paris, 37 Rue Violet. Tel: (01) 567.67.01.
Labels: (Owned) Sonopresse, Gerard Tournier, Spot; (distributed) Carrere, Credit, International Shows, Music Rec., Okapi, Temporel, Trema, United Artists; (represented) Alshire (USA), Arabella/Ariola (Germany), Biograph (USA), Carnaby (UK), Mainstream (USA), Supraphon (Czechoslovakia), Vergara (Spain).
Int'l reps.: Belgium (Fonior, Vogue), Canada (Able), Spain (Milhaud), Switzerland (Disques-Office).
Soul Rec., see Diffudisc.
Sounds Superb, see Music for Pleasure.
Spalax, see SFPP.
Spider, see LEM.
Spot, see Sonopresse.
Starlight, see Carabine.
Studio SM (IFPI), 3 Rue Nicholas Chuquet, 75017 Paris. Tel: (01) 267.01.37, 267.02.63. Pres.: Maurice Robreau; Gen. Mgr.: Louis Bricard; Sales Mgr.: Jean-Paul Lemaire; PR: David Sciortino.
Labels: (Owned) SM, Arc en Ciel, Lumen.
Int'l reps.: Belgium (Edibon), Canada (Select).
Studio 10, see Bagatelle.
Sunset, see United Artists.
Supersong, see PES.
Suzelle, see Maxi.
Swing, see Vogue.
Swing Collector, see Futura.
TanDay, see Disc'AZ.
Temporel, see Sonopresse.
Theleme, see Phonogram.
Timgad, see Numera.
Timing, see AMIS.
Tonus-Plaisir des Dieux., see Diffudisc.
Top 12, see CBS.
Trema, 62 Rue Pierre Charron, 75008 Paris. Tel: (01) 256.08.82. Cable: TREMATCH. Telex: 63170. Co-Pres.: Jacques Revaux, Regis Talar; Int'l Mgr.: Claude Ebrard. (Distributed by Sonopresse).
Labels: (Owned) Trema; (distributed) Jare Int'l.
Trianon, see Pathe Marconi EMI.
Triumph, see Polydor.
Les Trois Mousquetaires, 26 Rue du General Delestraint, 75016 Paris. Tel: (01) 527.83.77.
Int'l branch: USA.
Label: (Owned) LTM.
Trump, see Polydor.
Tuba, see Box Office.
Typic (Ed. Julio Garzon), 13 Rue de l'Echiquier, 75010 Paris. Tel: (01) 770.39.15.
Int'l reps.: Germany (Bellaphon), Netherlands (Munnikendam), Switzerland (Finsterwald & Cantacuzene).
U A Latino, see United Artists.
Unidisc, 31 Rue de Fleurus, 75006 Paris. Tel: (01) 548.49.95. Pres.: Guy Dupuy; Dir. Gen.: Serge Letort.
Label: (Owned) Unidisc.
Int'l reps.: Belgium (Anvers Radio), Canada (Perrault), Switzerland (Evasion).
United Artists (France) SA, 48 Av. Victor Hugo, 75783 Paris Cedex 16. Tel: (01) 727.89.19. Telex: 61617 LUA. Pres.: Eddie Adamis; Gen. Mgr.: Jean-Jacques Timmel. (Distributed by Sonopresse).
Home office: USA.
Labels: (Owned) Blue Note, Liberty, Solid State, Sunset, UA Latino, United Artists; (represented) Avalanche (USA), Fame (USA).
Utopia, see Gomelsky Eggers.
Valois, 1 Allee Jean de Ockeghem, 37170 Chambray les Tours. Tel: (47) 56.93.83. (Distributed by Chant du Monde).
Vega, see Societe Francaise du Son.
Verchuren, see Disc'AZ.
Vergara, see Arabella.
Le Verger, see CBS.
Versailles, see CBS.
Verseau, see Context.
Vertigo, see Phonogram.
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Victor, see RCA.
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Vista, see Walt Disney & Ades.
Vogue P I P (Productions Int'les Phonographiques (IFPI), 82 Rue Maurice Grandcoing, 93430 Villetaneuse. Tel: 752.73.00. Cable: VOGDISC. Telex: 623B0. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini; Sales Mgr.: Simon Cabat.
Int'l branches: Belgium, Netherlands (VIP), Switzerland (CPSA).
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Int'l reps.: Australia (Festival), Brazil (Som), Canada (London), Germany (Bellaphon), Italy (Fonit-Cetra), Japan (Toho), South Africa (Satbel), Spain (Marfer), UK (Pye).
Voix de Son Maitre—VSM, see Pathe Marconi EMI.
Jean-Jacques Vuillermin Prod'ns, see Motors.
W E A Filipacchi Music (IFPI), 70 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.12.90. Telex: 66816. Pres.: Daniel Filipacchi; Gen. Mgr.: Bernard de Bosson, Gen. Sec'y: Christian Stiquel; Sales Mgr.: Geoffroy du Laz.
Distribution & accounting branch: 18-30 Rue St.-Antoine, 93 Montreuil.
Home office: USA, WEA Int'l.
Labels: (Owned) Asylum, Atco, Atlantic, Elektra, Nonesuch, Reprise, Warner Bros.; (distributed) Adele, Arcane, Comanchero, Delta France, Eurodisc, Heloise, Hexagone, Ion, LMN, MN, Pergola, Playasound, Sedec, Segpa, WIP, Yuki Music; (represented) Antic (UK), Bearsville (USA), Bronze (UK), Capricorn (USA), Chrysalis (UK), Curtom (USA), Dean (USA), DiscReet (USA), Embryo (USA), Evasion (Switzerland), Grateful Dead (USA), Little David (USA), Manticore (UK), Midi (USA), Raft (UK), Rolling Stones (USA), Round (USA), Signpost (USA), Swan Song (USA).
W I P, see Polydor & WEA Filipacchi.
Warner Bros., see WEA Filipacchi.
Yuki Music, see WEA Filipacchi.
Zagora, see Phonogram.
Zapa, see Barclay.
Zero Int'l, see Societe Francaise du Son.

● independent record producers

Beauclerk (Prod'ns), 112 Blvd. Malesherbes, Paris. Tel: (01) 622.49.70.
Label credits: Philips, Phonogram.
Caravage, 4 Rue Torricelli, 75017 Paris. Tel: (01) 755.86.01. Pres.: Jean-Paul Smets; Prod'r: Kellermann Thomassine.
Label credits: Anaxis, Arion, Caravage, Dom, SFP, Sonopresse, Les Treteaux.
Du Levain (Les Eds.), 1 Rue de l'Abbe-Gregoire, 75006 Paris. Tel: (01) 222.15.84.
Labor credit: SEL.
E P O C, see Francis O'Neill.
France-Etoile (Prod'ns Musicales), 19 Rue Lord Byron, 75008 Paris. Tel: (01) 225.53.00.
Label credits: Pathe Marconi, RCA, Vogue.
Hexagone, 114 Rue de Vaugirard, 75006 Paris. Tel: (01) 548.74.23. Pres.: Rene Boyer; Prod'r: Hugues de Courson.
Label credits: EMI, WEA.
Francis O'Neill (Eds.), 71 Rue de Provence, 75009 Paris. Tel: (01) 874.15.68. Cable: FONOMUSIC. Pres.: Francis O'Neill.
Label credits: Disc'AZ, EMI, Philips, Polydor, RCA, Vogue.
Sirocco (Eds. Musicales), 126 Rue Cardinet, 75017 Paris. Tel: (01) 267.04.69. Telex: 26717. Chief Exec.: Roger Tokarz.
Label credits: Barclay, Disc'AZ, Philips, Polydor, Vogue.
Train Bleu-Technisonor, 12 Rue Magellan, 75008 Paris. Tel: (01) 260.35.05. Chief Exec.: Jean Gauthier; Prod'rs: Raymond Gamerdinger, Frances Gramende.
Label credits: Arcane, Magellan.

● music publishers

A G M, 118 Rue de Flandre, 75019 Paris. Tel: (01) 203.44.96.
A V R, 14 Rue de Moulin-Joly, 75011 Paris. Tel: (01) 023.19.18.
Abilene Music, see Robert Salvet.
Acuff-Rose SarL, see Chappell.
Adele (Eds.), La Garde Dieu, 77370 Nangis. Tel: 408.10.30.
Ades (Eds.), 54 Rue St. Lazare, 75009 Paris. Tel: (01) 874.85.30.
Agea, 11 Rue de Miromesnil, 75008 Paris. Tel: (01) 265.11.92.
L. Agel, 94 Rue Rene-Boulanger, 75010 Paris. Tel: (01) 206.59.86, 208.17.77.
Agence Musicale Int'l, see Sonopresse.
Agorila (Eds. Musicales), 10 Rue Frederic Bastiat, 64 Bayonne. Tel: 25.18.73. Dir.: Mr. Meyzenc.
Albertini-Garcia, see Tremplin.
Alleluia, 10 Rue St. Florentin, 75001 Paris. Tel: (01) 260.85.05, 260.18.36. Mgr.: Gerard Meys.
Affiliate: Gerard Meys Eds. Musicales.
Allmusic-Beuscher, see Paul Beuscher.
Allo Music, 17 Rue Ballu, 75009 Paris. Tel: (01) 280.61.07. Pres.: Max Amphoux; Int'l Mgr.: Maurice Bouchoux. (See Sonopresse).
Affiliates: Eds. Atalante, Leros Music, Paille Music.
Int'l firms represented: Alshire (USA), Barn (UK), Brent (USA), Catoca (Italy, UK), Creole (UK), GH (UK), Joyful Wisdom (USA), Kaiser (USA), Levine/Brown (USA), Joe McDonald (USA), Nimbus 9 (Canada), Proboscis (USA), RSO (USA), St. Anne's (UK), Strange (USA).
Amour (Eds.), 30 Rue Pierre Semard, 75009 Paris. Tel: (01) 526.49.20.
Int'l. reps.: Italy (Leonardi), Japan (Suisei-Sha), UK (Motive Music Int'l).
Amphion, 9 Rue d'Artois, 75008 Paris. Tel: (01) 359.15.07.
Affiliates: Nuances, Ricordi France.
Int'l firms represented: Universal (Austria, UK).
Int'l reps.: Austria (Universal), Germany (Schott), Italy (Ricordi), UK (United Music Publ'rs), USA (Belwin-Mills).
Anglo Pic Music, see Chappell.
April Music, 3 Rue Freycinet, 75784 Paris Cedex 16. Tel: (01) 720.52.63. Pres.: Jacques Souplet; Gen. Mgr.: Pierre Hebrard.
Int'l firms represented: Andover, Arden, Assorted, Aud-Lee, Barnaby & Claudine, Bengal Tunes, Benjaboone, Boom, Bread & Butter, Byrdland, Carrots, Concentric Prod'ns, Curnor, Dandelion, Dare, Destination, Durning, Efremar, Great Stoned, Integrity, Jaypaul, Kangaroo, Knob Hill, MacFaye, Van McCoy, Mighty Three, Music Music Music, Music Maximus, Music Pool, Nelchell, Notes Show, Polygon, Red Stick, Rhinelander, Robwil, Rock On, Conrad Rocks, Ronnat, Tuna Fish, Jeff Wayne, Wizard.
Int'l reps.: Worldwide (April/Blackwood).
Arabella (Eds. Musicales) SarL, 18 Rue Beffroy, 92200 Neuilly sur Seine. Tel: 637.33.67. Cable: REGIUNAS. Telex: 61767. Gen. Mgr.: Rene Cacheux.
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B Y G Music, 77440 Tracy-en-Multien. Tel: 435.51.08.
Baerenreiter (Ed.), 1 Allee Jean de Ockeghem, 37170 Chambray les Tours. Tel: (47) 56.93.83.
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A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi. Tel: 684.06.97. Telex: 20869. Pres.: E.W. Pelgrims de Bigard.
Plant: 61190 Tourouvre, Rt. d'Alencon. Tel: Tourouvre 40. Telex: 17662.
Amphion, 9 Rue d'Artois, 75008 Paris. Tel: (01) 359.15.07.
C N A I (Compagnie Nationale d'Applications Ind'lles), 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne; Gen. Mgr.: Andre Phulpin.
Duplicassettes (formerly Mood Music), 28 Rue Pasteur, 92210 St. Cloud. Tel: (01) 602.48.56. Telex: 60574. Pres.: H. da Silva Ramos; Gen. Mgr.: P. Campiot; Prod'n Mgr.: Mr. Papaleukas. (tape only) (SEE ADVERTISEMENT
Fleche (Disques), 122 Blvd. Exelmans, 75016 Paris. Tel: (01) 525.20.73. Gen. Mgr.: Claude Francois; Admin. Dir.: Nicole Gruyer.
France-Imprimerie (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 29833. Gen. Mgr.: Jean Berge; Sales Mgr.: Philippe Berge; Technical Mgr.: Mr. Courgnaud.
Glory Impression Cartonnage, 7 Rue Louis Armand, 92604 Asnieres. Tel: 790.62.31. Pres.: Bernard Lechene; Gen. Mgr.: Jacques Lesueur.
Graphicolor, 24 Rue Thomas-Lemaitre, 92000 Nanterre. Tel: 204.74.50.
Imprimerie de Saint-Michel, 12 Rue de Montlhery, 91240 Saint-Michel-sur-Orge. Tel: 901.22.83.
Imprimerie du Nord, 79 Rue du General Leclerc, 78400 Chatou. Tel: 976 38.80. Telex: 69440. Gen. Mgr.: Erich Bisschop.
Jat (Imprimerie), 58-60 Rue Louveau, 92230 Chatillon. Tel: (01) 253.20.63.
M S P, 50 Rue Voltaire, 93100 Montreuil. Tel: 808.19.10.
Mood Music, see Duplicassettes.
Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel, Pres. & Dir. Gen.: Pierre de Poix; Sales Mgr.: Monique de Poix.
Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28.
Rojo, 19 bis Allee des Sansonnets, 93320 Pavillon-sous-Bois. Tel: 738.53.79.
StereoPress, 21 Rue Pierre Semard, 75010 Paris. Tel: (01) 878.02.28.
Vogue PIP (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villetaneuse. Tel: 752.73.00. Cable: VOGDISC. Telex: 62380. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini.

RECORD PROMOTION

Amphion, 9 Rue d'Artois, 75008 Paris. Tel: (01) 359.15.07.
8 L O C Promo., 7-9 Rue Steinlen, 75008 Paris. Tel: (01) 255.52.50.
C H O C Promo., 18 Rue Fourcroy, 75017 Paris Tel: (01) 267.43.17.
Conquistador, 3 Rue Freycinet, 75784 Paris Cedex 16. Tel: (01) 720.52.71. Gen. Mgr.: Christian Deffe; Promo. Mgr.: Nicole Sonneville.
Music Control, 8 Rue de la Fontaine, 78300 Bethemont-sous-Poissy. Tel: 975.85.14.
Nautilus (Eds. & Prod'ns), 39 Rue des Jeuneurs, 75002 Paris. Tel: (01) 236.63.68.
Johnny Stark, 122 Av. Wagram, 75017 Paris. Tel: (01) 924.23.67.

TAPE CUSTOM DUPLICATORS

8 A S F (Compagnie Francaise), PO Box 118, 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Guenoun.
Audio: Cassette, open reel.
C I D I S (Compagnie Ind'lle de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony. Tel: 666.21.02. Pres.: Georges Meyerstein-Maigret; Dir. Gens.: Georges Meyerstein Maigret, Edmond Lang; Technical Dir.: Fernand Pasquier.
Audio: Cassette, open reel.
C N A I (Compagnie Nationale d'Applications Ind'lles), 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne; Gen. Mgr.: Andre Phulpin.
Audio: Cassette, open reel, open reel quadraphonic.
Context, 30 Rue de Citeaux, 75012 Paris. Tel: (01) 345.73.30, 344.62.25. Dir. Gen.: Philippe Doiteau; Gen. Mgr.: Jacques Galissant.
Audio: 8-tr., 8-tr. quadraphonic, **cassette,** open reel.
D I M (Duplication Ind'lle Magnetique), 95 Blvd. Berthier, 75017 Paris. Tel: (01) 755.84.68. Chief Exec.: Herve Amico Boucheron.
Factory: 06220 Vallauris.
Audio: 8-tr., cassette.
Disco-France (div. of AGI—Audio Graphic Inds.), Sono Tape Dept., 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 29833. Gen. Mgr.: Jean Berge.
Duplicassettes (formerly Mood Music), 28 Rue Pasteur, 92210 St. Cloud. Tel: (01) 602.48.56. Telex: 60574. Pres.: H. da Silva Ramos; Gen. Mgr.: P. Campiot; Prod'n Mgr.: Mr. Papaleukas.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic. (SEE ADVERTISEMENT)
Rene Geneix (Studios d'Enregistrement), 6 Rue Jouvenet, Tel: (01) 288.08.52.
Mood Music, see Duplicassettes.
Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix; Sales Mgr.: Monique de Poix.
Audio: 8-tr., cassette.
Multi-Techniques, 55 bis Rue de Ponthieu, 75008 Paris. Tel: (01) 359.25.14. Telex: 65411. Chief Exec.: Jacques Mabille; Gen. Mgr.: Pierre Corby.
Pathe Marconi EMI, 62 Rue de Sevres, 92100 Boulogne. Tel: 825.01.66.
S E E D (Societe Europeene d'Enregistrement & de Diffusion), see DIM.
Satrape, 4 Rue du Pont-Marly, 78 Mareil-Marily. Tel: 958.92.07.
Stereo Jaubert, 105 Rue de Normandie, 92 Courbevoie. Tel: (01) 788.09.46.
Vogue PIP (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villetaneuse. Tel: 752.73.00. Cable: VOGDISC. Telex: 62380. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini.
Audio: 8-tr., **cassette.**

● supplies

CARTRIDGE & CASSETTE PARTS

8 A S F (Compagnie Francaise), PO Box 118, 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Guenoun.

EMPTY CARTRIDGES, CASSETTES & REELS

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie. Tel: 333.30.90. Telex: 62282. Gen. Mgr.: Serge Doubine.
Home office: USA.
Audio: 8-tr., cassette.
8 A S F (Compagnie Francaise), PO Box 118, 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Guenoun.
Disco-France (div. of AGI—Audio Graphic Inds.), Sono Tape Dept., 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 29833. Gen. Mgr.: Jean Berge.

ENVELOPES & MAILERS

C N A I (Compagnie Nationale d'Applications Ind'lles), 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: J.C. Thuel-Chassaigne; Gen. Mgr.: Andre Phulpin.
Disco-France (div. of AGI—Audio Graphic Inds.), Sono Tape Dept., 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 29833. Gen. Mgr.: Jean Berge.

JACKETS & SLEEVES

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi. Tel: 684.06.97. Telex: 20869. Pres.: E.W. Pelgrims de Bigard.
Plant: 61190 Tourouvre, Rt. d'Alencon. Tel: Tourouvre 40. Telex: 17662.
C I D I S (Compagnie Ind'lle de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony. Tel: 666.21.02. Pres.: Georges Meyerstein-Maigret; Dir. Gens.: Georges Meyerstein-Maigret, Edmond Lang; Technical Dir.: Fernand Pasquier.
C N A I (Compagnie Nationale d'Applications Ind'lles), 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne; Gen. Mgr.: Andre Phulpin. (Jackets only).
Dillard & Cie., 47-49 Rue Polonceau, 75018 Paris. Tel: (01) 255.43.21 Telex: 65123.
Duplicassettes (formerly Mood Music), 28 Rue Pasteur, 92210 St. Cloud. Tel: (01) 602.48.56. Telex: 60574. Pres.: H. da Silva Ramos; Gen. Mgr.: P. Campiot; Prod'n Mgr.: Mr. Papaleukas. (SEE ADVERTISEMENT)
France-Imprimerie (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 29833. Gen. Mgr.: Jean Berge; Sales Mgr.: Philippe Berge; Technical Mgr.: Mr. Courgnaud. (Jackets only).
Glory Impression Cartonnage, 7 Rue Louis Armand, 92604 Asnieres. Tel: 790.62.31. Pres.: Bernard Lechene; Gen. Mgr.: Jacques Lesueur.
Imprimerie du Nord, 79 Rue du General Leclerc, 78400 Chatou. Tel: 976.38.80. Telex: 69440. Gen. Mgr.: Erich Bisschop. (Sleeves only).
M S P, 50 Rue Voltaire, 93100 Montreuil. Tel: 808.19.10. (Jackets only).
Mood Music, see Duplicassettes.
Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix; Sales Mgr.: Monique de Poix. (Jackets only)
Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28. (Jackets only).
Stereo Jaubert, 105 Rue de Normandie, 92 Courbevoie. Tel: (01) 788.09.46. (Jackets only).
Vogue PIP (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villetaneuse. Tel: 752.73.00. Cable: VOGDISC. Telex: 62380. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini; Sales Mgr.: Simon Cabat. (Jackets only).

LABELS

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi. Tel: 684.06.97. Telex: 20869. Pres.: E.W. Pelgrims de Bigard.
Plant: 61190 Tourouvre, Rt. d'Alencon. Tel: Tourouvre 40. Telex: 17662.
C I D I S (Compagnie Ind'lle de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony. Tel: 666.21.02. Pres.: Georges Meyerstein-Maigret; Dir. Gens.: Georges Meyerstein-Maigret, Edmond Lang; Technical Dir.: Fernand Pasquier.
C N A I (Compagnie Nationale d'Applications Ind'lles), 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne; Gen. Mgr.: Andre Phulpin.
Duplicassettes (formerly Mood Music), 28 Rue Pasteur, 92210 St. Cloud. Tel: (01) 602.48.56. Telex: 60574. Pres.: H. da Silva Ramos; Gen. Mgr.: P. Campiot; Prod'n Mgr.: Mr. Papaleukas. (SEE ADVERTISEMENT)
France-Imprimerie (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 29833. Gen. Mgr.: Jean Berge; Sales Mgr.: Philippe Berge; Technical Mgr.: Mr. Courgnaud.
Mood Music, see Duplicassettes.
Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix; Sales Mgr.: Monique de Poix.
Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28.

POLYETHYLENE BAGS

C N A I (Compagnie Nationale d'Applications Ind'lles), 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne; Gen. Mgr.: Andre Phulpin.

RECORD PROCESSING MACHINERY

Audio Matrix Inc., 4 Rue Ficatier, 92400 Courbevoie. Tel: 333.30.90. Telex: 62282. Gen. Mgr.: Serge Doubine.
Home office: USA.
Chief product: Automatic & manuel presses, record plating equipment.
Brand name: Audiomatic, Hamilton.
M A P (Materiel Applications Plastiques) (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 29833. Mng. Dir.: Jean Berge; Gen. Mgr.: J. Charviat; Sales Mgr.: M. Pierre.
Chief product: Automated injection-compression presses.

TAPE, RAW & BLANK LOADED

Agfa-Gevaert, 274 Av. Napoleon Bonaparte, 92502 Rueil-Malmaison. Tel: 967.33.60, 977.02.60.
Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie. Tel: 333.30.90. Telex: 62282. Gen. Mgr.: Serge Doubine.
Home office: USA.
8 A S F (Compagnie Francaise), PO Box 118, 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Guenoun.
Audio: Cassette, open reel.
Kodak-Pathe, 8-12 Rue Villiot, 75012 Paris. Tel: (01) 347.90.00. (Raw only).
Brand name: Kodak.
Pyral SA, 47 Rue de l'Echat, 94001 Creteil. Tel: 207.48.90. Telex: 23752F.
Int'l branches: England, Germany, Italy, Switzerland.
Stereo Jaubert, 105 Rue de Normandie, 92 Courbevoie. Tel: (01) 788.09.46. (Blank only)

TAPE DUPLICATING & PROCESSING EQUIPMENT

Audiomatic Corp., 4 Rue Ficatier 92400 Courbevoie. Tel: 333.30.90. Telex: 62282. Gen. Mgr.: Serge Doubine.
Home office: USA.
Audio: Duplicating systems & accessories.
Brand name: Electro Sound.
8 A S F (Compagnie Francaise), PO Box 118, 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Guenoun.
Dirac, 24 Rue Feydeau, 75002 Paris. Tel: 233.54.30.
Brand name: Servo Sound.
Philips, 162 Rue St. Charles, 75015 Paris. Tel: (01) 532.21.29.

● accessories manufacturers

8 A S F (Compagnie Francaise), PO Box 118, 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Guenoun.
Product: Leader & splicing tape.
Vogue PIP (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villetaneuse. Tel: 752.73.00. Cable: VOGDISC. Telex: 62380. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini.
Product: 45 rpm adaptors.

● stores fixtures & merchandising aids manufacturer

Vogue PIP (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villetaneuse. Tel: 752.73.00. Cable: VOGDISC. Telex: 62380. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini.
Product: Display racks.

● tape audio/video playback & recording equipment

Clarville, 89 Blvd. Auguste-Blanqui, 75013 Paris. Tel: (01) 707.93.09.
Cocelam, 13 Rue Perier, 92 Montrouge. Tel: 253.24.40.
Continental Edison, 25 Av. de la Grande Armee, 75016 Paris. Tel: (01) 553.34.80.
Grandin, 72 Rue Marceau, 92 Montreuil/Bois. Tel: 328.99.90.
Grundig France, 89 Av. Marceau, 92 Courbevoie. Tel: 333.39.29.
Schneider, 12 Rue Louis Bertrand, 94 Ivry. Tel: 482.43.87.
Stereo Jaubert, 105 Rue de Normandie, 92 Courbevoie. Tel: 788.09.46.
Telefunken France, 51 Av. Kleber, 75016 Paris. Tel: (01) 553.22.09.
Thomson CSF, Domaine de Corbeville, 91401 Orsay. Contact: Georges Broussard.
Tranchant Electronique, 19 & 21 Rue Mme. de Sanzillon, 92 Clichy. Tel: 270.64.77.
Brand name: Sony (Japan).
Voxson France, 24/26 Rue Labrouste, Paris. Tel: (01) 533.50.57.
Home office: Italy.

GERMAN DEMOCRATIC REPUBLIC (EAST)

Population: 17,011,000.
Rate of exchange: $1 (US) = 2.5 ostmark.
Per capita income: $2,000.
Holidays: January 1, Good Friday, Easter Sunday & Monday, May 1 (May Day), May 8 (Liberation Day), Ascension, Whitsunday & Monday, October 7 (Republic Day), All Souls Day, December 25,26.
Records exported to USA: 1973—296 units, $576.

● record & tape manufacturers/distributors/importers

Buchexport (Volkseigener Aussenhandelsbetrieb der Deutschen Demokratischen Republik), Leninstr. 16, DDR-701 Leipzig. Tel: (05611) 76-61.
Deutsche Schallplatten (VEB), Reichstagufer 4/5, 108 Berlin. Tel: (0311) 22-50-71.

● music publishers

Breitkopf & Haertel Musikverlag (VEB), Karlstr. 10, DDR-701 Leipzig. Tel: (05611) 73-51. Pres.: Dr. Gunter Hempel; Gen. Mgr.: Werner Hennig.
Affiliates: Deutscher Verlag fuer Musik (VEB), Freidrich Hofmeister Musikverlag (VEB).
Int'l reps.: Argentina (Ulco), Austria (Globus), British Commonwealth except Canada (Breitkopf & Haertel, London), Chile (Ulco), France (Pierre Schneider), West Germany (Baerenreiter, Breitkopf & Haertel—Wiesbaden, Hofheim, Hofmeister, Kassel, B. Schott's Soehne—Mainz), Netherlands (De Eerste Muziekcentrale), USA (Alexander Broude).
Deutscher Verlag fuer Musik (VEB), see Breitkopf & Haertel.
Harth Musik Verlag/Pro Musica Verlag, Karl-Liebknechtstr. 12, DDR-701 Leipzig. Tel: (05611) 3-26-12. Mng. Dir.: Carl-Ernst Teichmann.
Int'l reps.: Australia, Canada, UK (Breitkopf & Haertel in UK), West Germany (Apollo).
Freidrich Hofmeister Musikverlag (VEB), see Breitkopf & Haertel.
Lied der Zeit (VEB), Postfach 10, Rosa-Luxemburgstr. 41, DDR-102 Berlin. Tel: (0311) 42-2-50-81.
Litolff (Collection), see Peters.
Peters (Ed.) (VEB), Postfach 746, Talstr. 10, DDR-701 Leipzig. Tel: (05611) 2-59-53.
Affiliate: Collection Litolff.
Int'l firms represented: Hinrichsen (UK), PWM (Poland). C.F. Peters (West Germany), Universal (Austria).
Int'l reps.: West Germany (C.F. Peters), UK (Hinrichsen).
Pro Musica Verlag, see Harth.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of German Composers & Musicologists, Leipzigerstr. 26, DDR-108 Berlin.
National Committee of the International Music Council, Leipzigerstr. 26, DDR-108 Berlin. Tel: 22-27-72.
Neue Bachgesellschaft, Int'le Vereinigung, Karlstr. 10, DDR-701 Leipzig.
Staatliches Komitee fuer Rundfunk (Radio & TV), Nalepastr. 18-50, DDR-116 Berlin. Tel: 63-28-31.

GERMAN FEDERAL REPUBLIC (WEST)

Population: 61,200,000.
Rate of exchange: $1 (US) = 2.33 marks.
Per capita income: $5004.
No. of homes with record players: 60%.
Holidays: January 1, Good Friday, Easter Monday, May 1 (Labor Day), Ascension Day, Whit Monday, November 21 (Repentance Day), December 25, 26.

RECORDS:

Records & tapes manufactured for domestic & export sales: 1974—165,600,000 units; 1973—148,200,000 units.
Records & tapes sold domestically (through retailer & clubs): 1974—120,900,000 units, $430,000,000.
Record sales: Full-priced LP's 1974—15,900,000 units; 1973—16,900,000 units. Medium-priced LP's 1974—11,900,000 units; 1973—7,300,000 units. Low-priced LP's 1974—32,700,000 units; 1973—25,200,000 units. Singles 1974—48,600,000 units; 1973—52,200,000 units.
Records, record blanks & pre-recorded media imported from USA: 1974—$3,432,637; 1973—$3,990,156.
Records exported to USA: 1974—1,933,805 units, $2,180,760; 1973—2,084,602 units, $2,245,141.
Average retail price per record: Full-priced LP's—$6.30-8.60; medium-priced LP's—$5-7.50; singles—$2.60.
Stereo sales: 98% of total.
Record club sales: 12%of total.
Discounting: Rare.
Type of distribution: Manufacturer-to-retailer accounts for 75% of sales; the remainder is divided among manufacturer-to-wholesaler-to-retailer, two rack jobbers (Record Rack, Warren), and 15% from direct imports by retailers.
Type of promotion: All radio and TV stations are important sources. Also, there are about 300 discotheques and 500 key publications. Eight radio stations have two weekly hit parades; three tv channels carry a monthly hit parade (Zweites Deutsches Fernsehen) with 13 singers. All stations are controlled by the representative of parties, organizations and public.
Jukeboxes: 82,000.

TAPE:

Market: Tape sales registered a big increase during 1974. Sales of 8-tr. and cassettes were up by 4.4 million, an increase of 56% over 1973. Currently, 8-tr. sales are down.
Budget tape sales: 1974—3,500,000 units; 1973—1,400,000 units.
Retail prices per tape: Cassette—$2.25-9.

Wolfgang Spahr

● record & tape manufacturers/distributors/importers

A M S, see Inmus.
A S A, see Auto-Stereo-Anlagen.
Abanori-Schallplatten, Burgstr. 21, Nuernberg. Tel: (0911) 22-77-56.
Label: (Represented) Be-Ge Recs.
Int'l rep.: Switzerland (Oversea).
Acondor, 8ei der Schilleroper 5-7, D-2000 Hamburg 50.
Branch: D-2000 Hamburg, Bein Gruenen Jaeger 10a. Tel: (040) 43-63-55.
Adler Prod'n, PO Box 400106, Burgunderstr. 13, D-8000 Munich 40. Tel: (089) 300-70-81. Telex: 05-215900.
Label: (Owned) Adler.
Agil-Music Musikverlag GmbH, Karlstr. 36, D-8000 Munich 2. Tel: (089) 59-16-26. Mgr.: Karl-Heinz Otto.
Labels: (Distributed) Help-Recs., Life-Recs.; (represented) Cinema Prize (USA).
Airlift Tontraeger Vertriebs GmbH, Brandenburgischestr. 50, D-1000 Berlin 31. Tel: (030) 885-56-53. Dir.: Maria Kopp; Prod'rs: Andy Novello, Lennie Portner, Alf Carder. (Distributor).
Alco, see CBS.
Christian Anders Musikverlag & Produktion, Hoerwarthstr. 26, D-8000 Munich 40. Tel: (089) 36-53-66. Pres.: Christian Anders; Gen. Mgr.: Ann Busse. (Distributed by EMI Electrola)
Label: (Owned) Chranders.
Angel, see EMI Electrola.
Archiv Produktion, see DGG & Polydor.
Arendo, see Jaguar.
Ariola, see Ariola-Eurodisc.
Ariola-Eurodisc GmbH, Postfach, 800149, Steinhauserstr. 3, D-8000 Munich 80. Tel: (089) 41-36-1. Telex: 523487 euro D. Mng. Dirs.: Monty Lueftner, Friedrich Schmidt; Nat'l A&R: Hans George Ehmke; Sales Mgrs.: Hans Knappe, Heinz Holle; Promo.: Willi Klofat; Adv.: Albert Czapski; Int'l Dept.: Nobby Varenholz; Export: Elmar Hussing.
Int'l branches: Austria, France (Arabella), Netherlands, Spain.
Labels: (Owned) Ariola, Baccarola, Baccarola-Auslese, Eurodisc, Eurodisc-Pop, Maritim Auslese; Melodia-Auslese, Melodia-Eurodisc, PAN, Vergara; (distributed) Blue Note, Hansa, Hansa Club Serie, Maritim, TWR, United Artists group; (represented) A&M (UK, USA), Avco (USA), Blue Thumb (USA), Bronze (UK), Cactus (UK), Caroline (UK), Clan Celentano (Italy), Creole (UK),; DJM (UK), Dark Horse (UK), Dawn (UK), Dynamo (USA), Ember (UK), Firefly (UK), Gemini (UK), Golden Guinea (UK), Golden Hour (UK), Hallmark (UK), Island (UK), Joy (UK), Lucky (UK), Magma (Italy), Magnet (UK), Manticore (UK), Marble Arch (UK), Ode (UK, USA), President (UK), Pye (UK), Rocket (UK), Seville (UK), Stallion (UK), Sunset (USA), Supraphon (Czechoslovakia), Supraphon-Auslese (Czechoslovakia), Torpedo (UK), Virgin (UK).
Int'l reps.: Australia (Carinia, Festival, World Rec. Club), Belgium (Inelco), Brazil (Gravacoes Eletricas), Canada (German Canadian News, RCA), Denmark (AEG/Telefunken), Finland (Finnlevy), France (Sonopresse), Hong Kong (Decca Orient), India (EMI), Israel (Eastronics), Italy (Fonit-Cetra), Japan (King, Nippon Columbia), Kenya (AIT), Mexico (Discos Musart), New Zealand (Carinia, Festival, World Rec. Club), Nigeria (Phonogram), Norway (AS Disco, Arne Bendiksen), Portugal (Arnaldo Trindade), Singapore (Decca Orient), South Africa (Satbel), South Tirol (Musik-Import), Sweden (CBS-Cupol), Switzerland (Musikvertrieb), Turkey (RCA), UK (RCA), USA (German Language Publ'ns, German News), Venezuela (BASF).
Arminia, see Storz.
aronda Schallplattenproduktion & Vertrieb, Mittelstedterstr. 27a, D-6370 Oberursel 4, Bad Homburg Tel: (06172) 2-81-30.
Labels: (Owned) aronda; (represented) Kaibala (USA).
Int'l reps.: Argentina (CBS), Austria (Rex), Benelux (Dureco in Netherlands), Brazil (CBS), Central America (CBS), Italy (Saar), Mexico (CBS), Switzerland (Carex, Tell).
Artiphon, see Deutsche Austrophon.
Atco, see WEA.
Atlantic, see WEA.
Attacca-Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort. Tel: (02131) 8-13-78.
Label: (Owned) Attacca.
Aulos, see Fono.
Auto-Stereo-Anlagen GmbH & Co. KG, Potsdamerstr. 5B, D-1000 Berlin 30. Tel: (030) 261-11-11.
Labels: ASA, Canon, PIT, SMS, WM 74.
Int'l reps.: Austria (Euroton), Denmark (EMI), Finland (Finnvox), Norway (EMI), Switzerland (EMI), UK (CSMS).
Aw, see Peter Gleissner.
8 A S F Aktiengesellschaft/Musik, Gottlieb Daimlerstr. 10, D-6800 Mannheim. Tel: (0621) 4-00-81. Telex: 462 621.
Int'l branches: Austria (Organchemie), Belgium, Brazil, Canada, Denmark (A/S Badilin), France, Italy (SASEA), Netherlands, Portugal, Spain, Sweden, Switzerland, USA, Venezuela.
Labels: (Owned) BASF, Paradiso; (distributed) Cornet Music Harmonia Mundi, MPS, Polyband.
Int'l reps.: Argentina (Microfon), Australia (Maurice Chapman), Colombia (Orbe), Guatemala (Colibri), Finland (Mercantile), Japan (Techiku—BASF, Cornet, Harmonia Mundi & Polyband; Nippon Columbia—MPS recs.; Pony—MPS tapes), New Zealand (Viking), Norway (Arne Bendiksen), South Africa (Satbel), UK (Decca). (SEE ADVERTISEMENT).
B F C Int'l Rec. Co., PO Box 350245, D-5000 Cologne 30. Tel: (0221) 50-36-47. Musical Dir.: Rudolf E. Kamphausen; Technical Dir.: Michael Krieger.
Labels: (Owned) BFC Int'l, Piggies.
Baccarola, see Ariola-Eurodisc.
Baccarola-Auslese, see Ariola-Eurodisc.
8acillus, see Bellaphon.
8aerenreiter-Musicaphon, see Baerenreiter-Verlag & Disco-Center.
8aerenreiter-Verlag, Karl Voetterle KG, Heinrich-Schuetz-Allee 35, D-3500 Kassel. Tel: (0561) 3-00-11.
Int'l branches: England, France, Switzerland.
Labels: (Owned) 8aerenreiter-Musicaphon (distributed by Disco-Center). First Anthology of the Music of Mali, UNESCO-Collection; (distributed) Cantate.
Int'l reps.: Belgium (Schott Freres), Japan (Nippon Columbia), USA (Musicaphon—Elektra, UNESCO-Collection—International Rec. Inds.).
Baltic-Recs., see Disco-Center.
Barclay Schallplatten GmbH, Glockengiesserwall 26, D-2000 Hamburg 1. Tel: (040) 33-08-17.
Bearsville, see WEA.
Beka, see Isarton & EMI Electrola.
Bellaphon Recs., Riedel & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt/Main. Tel: (0611) 23-08-01. Telex: (04) 16046. Pres. & Gen. Mgr.: Branko Zivanovic; A&R Mgr.: Bruno Wendel; Sales Mgr.: Max Groeger; PR: Dr. Winfried Ammel; Int'l Mgr.: Peter Hauke; 8ellaphon Import Serv. Mgr.: Winfried Merkle.
Int'l branches: Austria, Switzerland.
Labels: (Owned) Bellaphon, Bacillus, Condor, Panoptikum, Pfiffikus; (distributed) Finger; (represented) America (France), Arhoolie (USA), Audio Fidelity (USA), Bang (USA), Barnaby (USA), Cadet (USA), Cadet/Concept (USA), Checker (USA), Chess (USA), Exhibit (USA), Fantasy (USA), Festival (France), GNP Crescendo (USA), GRT (USA), Galaxy (USA), Goodear (UK), Janus (USA), Milestone (USA), Musidisc (France), Penny Farthing (UK), Perception (USA), Plantation (USA), Pompeii (USA), Prestige (USA), Roulette (USA), SSS Int'l (USA), Sun (USA), Vogue (France) Youngblood (UK).
Int'l reps.: Benelux (Vogue), Brazil (Top Tape), France (Vogue), Ghana (Coret—Bacillus), Italy (Fonit-Cetra—Bacillus), Spain (Compania Fonografica Espanola), Yugoslavia (RTB).
Berliton, see Mixtur-Schallplatten.
Bingola, see Rudolf Bohnen.
Blue Note, see Ariola-Eurodisc & United Artists.
Blues Beacon, see Peter Gleissner & European New Jazz.
Boccaccio, see Jaguar.
Rudolf Bohnen (Musikverlag & Prod'n), Klenzestr. 65, D-8000 Munich 5. Tel: (089) 26-66-56.
Labels: (Owned) Bingola, Peggy.
Brain, see Metronome.
Brother, see WEA.
Brunswick, see DGG.
8unny, see WEA.
C B S Schallplatten GmbH, Bleichstr. 64-66a, D-6000 Frankfurt/Main 1. Tel: (0611) 41-90-46. Mng. Dir.: Rudolf Wolpert.

International Music-Record Section

Home office: USA, CBS Recs. Int'l.
Labels: (Owned) CBS, Epic, Linda; (distributed) Alco, Prom; (represented) Arion (France), Douglas (USA), Heloise (France), Invictus (USA), Monument (USA), Philadelphia Int'l (USA).

Caligula, see Calig Verlag.

Calig Verlag GmbH, Renatastr. 71, D-8000 Munich 19. Tel: (089) 16-34-76. Pres.: Wolfgang Walter; Sales Mgr.: Ruth Lettenmaier. (Distributed by Disco-Center).
Labels: (Owned) Calig, Caligula; (represented) Unidisc (France).
Int'l reps.: Austria (Styria), Belgium (International Publ'rs Aid), France (Futura), Japan (Phenix Trading, Trio, Universal Corp), Netherlands (HOSAT), Switzerland (Baerenreiter, Beat Burri), USA (JCOA).

Canon, see Auto-Stereo-Anlagen.

Cantate, see Baerenreiter-Verlag, Johannes, & Disco-Center.

Capitol, see EMI Electrola.

Capricorn, see WEA.

Carus-Verlag, see Disco-Center.

Center, see MPS.

Cherry-Recs., see Flower.

Cherry-Int'l, see Flower.

Chranders, see Christian Anders & EMI Electrola.

Christiana, Postfach 406, D-8000 Munich 13.

Christophorus-Verlag Herder GmbH, Hermann-Herderstr. 4, D-7800 Freiburg im Breisgau. Tel: (0761) 20-81. Telex: 07-72603. Mng. Dir.: Heribert Mohr; Promo.: Horst Newmann. (Distributed by Deutsche Austrophon).
Label: (Owned) Christophorus.

Cine Art Int'l, see Jaguar.

Claudius-Verlag, see Disco-Center & Fono.

Clem, see Helmut Marcuse.

Colorit Music GmbH, 7/11 Drususgasse, D-5000 Cologne. Tel: (0221) 23-48-33. Cable: GERIGVERLAGE. Telex: BBB 1233. Chief Exec.: Dr. Hans Gerig. (Distributed by EMI Electrola & Music for Pleasure).

Columbia, see EMI Electrola.

Condor, see Bellaphon.

Le Connaisseur Schallplatten, Waldstr. 62, D-7500 Karlsruhe 1. Tel: (0721) 2-56-12. Gen. Mgr.: Klaus Obodda. (Importer/Exporter/Mail Order).

Conny, see Phon.

Cornet Music GmbH & Co. KG (IFPI), Aachenerstr. 112, D-5022 Junkersdorf bei Cologne. Tel: (02234) 7-60-76. Owner: Heinz Gietz. (Distributed by BASF).

Cosmic Couriers, see Ohr & Metronome.

Cosmic Music, see Ohr.

Countryside, see WEA.

Coup, see Jaguar.

Credo, c/o Verlag Junge Gemeinde, Postfach 979, Stafflenbergstr. 38, D-7000 Stuttgart 1.
Int'l reps.: Austria (Buchhandlung der Methodisten Kirche), Switzerland (Christliches Verlagshaus.

D G, see DGG & Polydor.

D G G (Deutsche Grammophon GmbH), (sub. of Polydor Int'l GmbH), Rothenbaumchaussee 5, D-2000 Hamburg 13. Tel: (0411) 289-41. Telex: (02) 15669, 13430.
Labels: (Owned) DG, Archiv Produktion, Brunswick, Karussell, Metro, Poly, Zebra; (distributed) Finger, Kuckuck, Langenscheidt; (represented) Alaska (UK), Brut (USA), Buddah (USA), CMC (UK), Cube (UK), De-Lite (USA), Enterprise (USA), Festival (UK), Glades (USA), Hispavox (Spain), Kama Sutra (USA), King (USA), Nashboro/Excello (USA), Stax (USA), Stormy Forest (USA), Volt (USA).

Da Camera GmbH Schallplatten-Ed., Lameystr. 10/12, Mannheim. Tel: (0621) 1-34-45. Pres.: Dr. Klaus Preis; Gen. Mgr.: Daniele Switala. Sales Mgr.: Nikolaus Sastruphu. (Distributed by Disco-Center).
Labels: (Owned) Da Camera, Impromptu, Sastruphon.
Int'l reps.: Japan (Trio), UK (Oryx), USA (Musical Heritage).

Dacapo, see EMI Electrola.

Danny's Pan, see Membran.

Decca, see Teldec.

Delta-Acustic, see Membran.

Deutsche Austrophon GmbH, Auf dem Esch B, D-2840 Diepholz. Tel: (05441) 33-44. Telex: 0941 221. Chief Exec: Rolf Neumann; Sales Mgrs.: Fritz Winterbur, Reinhard Behre; PR: Helga Orban.
Int'l branch: Switzerland, Turicaphon.
Labels: (Owned) Artiphon, Elite Special, Mandolino, Orchestrola, Racket; (distributed) BASF, Christophorus, Flower, Plane, Popular, Tempo; (represented) Pelca (Switzerland), Redifussion (UK), Triola (Denmark).

Deutsche Buch-Gemeinschaft (C. A. Koch's Verlag Nachf.) Abt. Schallplatten-Gemeinschaft, Berliner Allee 6, D-6100 Darmstadt. Tel: (06151) 86-61. Mng. Dir.: Ernst Leonhard; Gen. & Sales Mgr.: Arnd R. Goecke.
Labels: (Owned) Impression, Meteor.

Deutsche Grammophon, see DGG & Polydor.

Deutsche Oversea Recs. GmbH, Muntpratstr. 18, D-7750 Konstanz.
Int'l branch: Switzerland.
Labels: (Owned) Oversea; (represented) Athenee (Greece), Diskosan (Turkey), Durium (Italy), Equipe (Italy), Jugoton (Yugoslavia), Maietti (Italy), Palobal (Spain), Popular (Greece), Primary (Italy), Ri-Fi (Italy), Said (Italy), Select (Greece), Sonor (Italy), Togo (Italy), Variety (Italy), Zecchino d'Oro (Italy), Zephyr (Italy).
Int'l reps.: Greece (Plomaritis), Italy (Ri-Fi).

Deutsches Rotes Kreuz, see Phonogram.

Deutsche Vogue Schallplatten GmbH, Zur Muehle 2, D-5021 Grosskonigsdorf Tel: (02234) 20-25, 39-61. Telex: 08 882 308
Labels: (Owned) Vogue; (represented) Canyon (Canada), Conversa-Phone (USA), Ember (USA), Evolution (UK), GNP Crescendo (USA), Hebra (Belgium), Nashboro (USA), Ronnex (Belgium), Roulette (USA), Saar (Italy), Sonet (Sweden), Style (USA), Zafiro (Spain).
Int'l reps.: Australia (Festival), Austria (Amadeo), Belgium (Vogue), Denmark (Metronome), Finland (PSO), France (Vogue), Greece (Music-Box), Israel (Hataklit), Netherlands (PIP), Norway (Arne Bendiksen), Portugal (Arnaldo Trindade), South Africa (Ster), Spain (Zafiro), Switzerland (Finsterwald & Cantacuzene), Yugoslavia (Jugoton).

Disco-Center (Vereinigte Schallplatten-Vertriebs-GmbH), Baerenreiterweg 6/B, Kassel. Tel: (0561) 3-20-21.
Labels: (Owned) Disco-Center; (distributed) BASF, Baerenreiter-Musicaphon, Baltic-Recs., Calig, Cantate, Carus-Verlag, Claudius-Verlag, Da Camera, Impromptu, Koegler, Quadriga-Ton, RBM-Musik, SDG, Sastruphon, Sun five, Tudor, Visaphon; (represented) Afrotone (USA), Anthology (USA), Caprice (Sweden), Claves (Switzerland), Electrecord (Romania), Ethnosound (USA), Eurotone (USA), Hungaroton (Hungary), Muza (Poland), Panton (Czechoslovakia), Pepita (Hungary), Qualiton (Hungary), Tikva (USA), Valois (France), Vedette-Albatros (Italy).

Discoport GmbH & Co. KG, Niederrheinstr. 106, D-4000 Dusseldorf. Tel: (0211) 45-08-11. Telex: 858266. Mng. Dirs.: Hans Rabe, Marcel Neidl; Sales Mgr.: Roger Stitson. (Distributor/Importer/Exporter).

DiscReet, see WEA.

Divina, see Erich Jung.

Dolton, see United Artists.

Domino, see Inmus.

Double Shot, see United Artists.

Double Up, see EMI Electrola.

E C M Recs., Gleichmannstr. 10, D-8000 Munich 60. Tel: (089) 83-25-71. Telex: (05) 23166.
Labels: (Owned) ECM, JAPO.
Int'l reps.: Andorra (Establimente Comando), Australia (Electric), Austria (Bellaphon), Belgium (Dureco), Canada (Coda, Polydor), Denmark (CSA), Finland (PSO), France (Phonogram), Greece (Baracos), Italy (Nannucci), Japan (Phenix, Trio), Luxembourg (Dureco), Netherlands (Dureco), Norway (Arne Bendiksen), Portugal (Dargil), Spain (Linacero), Sweden (Amigo), Switzerland (Phonag), UK (CRD), USA (Jem, Polydor), Yugoslavia (Mladinska Knjiga).

E M I Electrola GmbH, Postfach 450363, Maarweg 149, D-5000 Cologne 41. Tel: (0221) 4-90-21. Telex: 888 1290.
Labels: (Owned) Angel, Capitol, Columbia, Dacapo, Double Up, EMI, Electrola, Emidisc, Gloria, HMV, Harvest, Imperial, Kristall, Odeon, Parlophone, Pathe Marconi, Regal Zonophone, Rhino, Starline, Stateside, Voce del Padrone, Voix de Son Maitre, Die Volksplatte, La Voz de Su Amo, Waverley; (distributed) Beka, Chranders, Colorit, Hoerzu, Isarton, Kaleidoskop; (represented) ABC (USA), Anchor (UK), Apple (UK), Appollon (Greece), Arista (USA), Armonia (Greece), Athenee (Greece), Avalon (Greece), Axe (Carada), BAM (France), Baidaphon (France), Black Forum (USA), Bluesway (USA), Broadside (USA), Brunswick (USA), Buena Vista (USA), Cairophon (Egypt), Cardinal (USA), Casablanca (USA), Catfish (Netherlands), Chrisso Mikrophono (Greece), Command (USA), Court Opera (Austria), Discophon (Greece), Disneyland (USA), Dore (Greece), Dot (USA), Dunhill (USA), Encore (UK), Erato (France), Esengo (UK), Everest (USA), Express (Japan), Famous (UK), Favorit (Austria), Folkways (USA), Gordy (USA), Grand Award (USA), Greek Voice (Greece), Hilltop (USA), Immediate (UK), Impulse (USA), Instant (UK), Iramac (Netherlands), Jugoton (Yugoslavia), Kabarett aus Wien (Austria), Keravnophone (Greece), Lebendige Vergangenheit (Austria), Lilly (Greece), Lyra (Greece), Ma, Miranda M. (Greece), Melody (Greece), Monitor (USA), Motown (USA), Mowest (USA), Musart (Mexico), Music-Box (Greece), Music Guild (USA), Natural Resources (USA), Olympus (UK), Olutone (UK), Oskar (Greece), Panvox (Greece), Phoenix (Greece), Pickwick (USA), Polyphone (Greece), Popular (Greece), Preiser (Austria), Private Stock (USA), Purple (UK), RAK (UK) RBF (USA), Rare Earth (USA), Rhythmophone (Greece), Sahibinin Sesi (Turkey), Salonica (Greece), Seraphim (USA), 77 (UK), Simonetta (Greece), Sono Cairo (Egypt), Soul (USA), Soutelphan (Egypt), Stella (Greece), Sun-Sing (Hong Kong), Tacoun (France), Talisman (UK), Tamla (USA), Tina (Greece), Topic (UK), Toshiba (Japan), Tower (USA), Trianon (France), Unicorn (UK), Unikum (Austria), Vanguard (USA), Voix du Liban (Lebanon), Voix de l'Islam (France), Voix de l'Orient, Voz do Dono (Portugal), Weed (USA), Westminster (USA), Wizard (UK), World (UK), Zapple (UK).
Int'l rep.: Worldwide (EMI).

E N J A, see European New Jazz.

Ecclesia, see Fono.

Electrola, see EMI Electrola.

Elektra/Asylum, see WEA.

Elite Special, see Deutsche Austrophon.

Embryo, see WEA.

Emidisc, see EMI Electrola & Music for Pleasure.

Epic, see CBS.

Eurodisc, see Ariola-Eurodisc.

Eurodisc-Pop, see Ariola-Eurodisc.

Europa, see Miller.

Europa Exquisit, see Miller.

European New Jazz GmbH, Nymphenburgerstr. 209, D-8000 Munich 19. Tel: (089) 16-17-77. Gen. Mgrs.: M. Winckelmann, H. Weber.
Labels: (Owned) ENJA; (distributed) Blues Beacon; (represented) Betcar (USA), Cameo (Switzerland), Dogwood (Canada), Futura (France), PGP (Yugoslavia), Sackville (Canada), Steeple Chase (Denmark).
Int'l reps.: Argentina (Ten). Brazil (Beverly), Italy (PDU), Japan (Victor), South Africa (Teal). USA (Audio Fidelity).

F S M, see Fono.

Fame, see United Artists.

Fan Schallplatten GmbH, PO Box 100743, Spaldingstr. 1, D-2000 Hamburg 1. Tel: (040) 280-29-60.
Labels: (Owned) Fan, Fan Special.

Fan Special, see Fan.

Fass, see Phonogram.

Finger Recs. Schallplatten GmbH, Im oberen Ficht 13, D-8183 Rottach-Weissach. Tel: (08022) 60-17, Cable. FIREC. Telex: 526 939. Owner & Dir.: Peter Peters. Gen. Mgr.: Annia Peters; Intl. Mgr.: Isa Schmerler. (Distributed by Bellaphon).
Int'l reps.: Australia (RCA), Austria (Bellaphon), Benelux (Negram), Brazil (Top Tape), Frnace (Sonopresse), New Zealand (RCA), Portugal (Radio Triunfo), Spain (RCA), Switzerland (Bellaphon).

Finnadar, see WEA.

First Anthology of the Music of Mali, see Baerenreiter-Verlag.

Flower-Recs. Schallplatten, Rheinweg 29, D-5300 Bonn. Tel: (02221) 23-49-55, 23-31-82. Owner & Gen. Mgr.: Horst Goetze; Sales Mgr.: Walburge Jenke; Promo. & Prod'n Dir.: Juergen Hofius. (Distributed by Deutsche Ausrophon).
Labels: (Owned) Flower-Recs., Flower-int'l, Cherry-Recs., Cherry Int'l.

Folk Variety Recs., Postfach 110142, D-2800 Bremen. (Distributor).

Fono (Schallplattengesellschaft mbH), Diepenbrockstr. 28, D-4400 Muenster. Tel: (0251) 6-04-37. Pres. & Gen. Mgr.: Heinrich Brockhoff.
Labels: (Owned) FSM; (distributed) Ariola-Eurodisc, Aulos, BASF, Claudius-Verlag, Ecclesia, Harmonia Mundi, Pelca; (represented) Armida (Switzerland), Basart (Netherlands), Candide (USA), Disco (Switzerland), Disques du Cavalier (France), Fono (Switzerland), Jecklin (Switzerland), Turnabout (USA), Vox (USA).

Fontana, see Phonogram.

Funk Rec. Kuhl & Co. KG, Am Hof 34/36, D-5000 Cologne. Tel: (0221) 21-22-76, 21-85-03.

Peter Gleissner Music Prod'n, Tulpenstr. 28, Apt. 02-06, D-8192 Geretsried 1. Tel: (08171) 65-49. Telex: 72841B. Gen. Mgr.: Peter O. Gleissner; Int'l Licenses: Sab Cramer. (Distributed by European New Jazz—Bavaria & Bellaphon).
Labels: (Owned) Aw, Blues Beacon, Sherawood.
Int'l reps.: Austria (Bellaphon), Scandinavia (Amigo in Sweden), Sudan (Munsphone), Switzerland (Bellaphon), USSR (Amigo in Sweden).

Gloria, see EMI Electrola.

H M V, see EMI Electrola.

Herbert P. Haas, Fortsthausweg 3, Zeppelinheim.
Label: (Represented) Golden State (USA).

Hansa Club Serie, see Ariola-Eurodisc.

Hansa Musik Prod'n GmbH, Wittelsbacherstr. 18, D-1000 Berlin 31. Tel: (030) 88-10-81. Co-Pres.: Peter & Thomas Meisel; Int'l Mgr.: Irmtrud Meisel; Sales Mgr.: Hans-Eberhard Blume.
Label: (Owned) Hansa (distributed by Ariola-Eurodisc), Monopol.

Happy Bird, see Membran.

Harmonia Mundi, see BASF & Fono.

Harvest, see EMI Electrola.

Heliodor, see Polydor.

Help-Recs., see Agil-Music.

Hoerzu, Postfach 100927, D-5000 Cologne 1.
Branch: 2000 Hamburg 36, Kaiser-Wilhelmstr. 6.
Labels: (Owned) Hoerzu (distributed by EMI Electrola), Hoerzu Discothek 10 (distributed by Music for Pleasure).

Juliane Hopp, Backnangerstr. 74, D-7152 Gross-Aspach. Tel: (07191) 2-02-05. Telex: 7262116. Gen. Mgr.: Peter Hopp. (Record & Tape Wholesaler/Importer/Exporter). (SEE ADVERTISEMENT).

Hot Foot, see Phonogram.

I R S/Hjalmar Harms, Postfach 104501, D-2800 Bremen. Tel: (0421) 32-67-26. Owner: Hjalmar Harms. (Distributor/Importer).

Imperial, see EMI Electrola.

Impression, see Deutsche Buch-Gemeinschaft.

Impromptu, see Da Camera & Disco-Center.

Inmus (Internationaler Musik-Serv.), Franz Josephstr. 2, D-8000 Munich 40. Tel: (089) 39-36-88, 34-63-08. Telex: 52-15220.
Labels: (Owned) Domino, Orange; (distributed) AMS, PSI.

Intercord Tongesellschaft mbH, Libanonstr. 3-5, D-7000 Stuttgart. Tel: (0711) 46-10-56. Telex: 0723 829.
Labels: (Owned) Intercord, Saphir.
Int'l reps.: Austria (Centrocord), France (Mondiodis), Luxembourg (Societe Electro-Industrielle), Spain (PA Discolibor), Switzerland (Phonag), USA (Musical Heritage).

International Musikproduktion, Hochhaus, D-6096 Raunheim. Tel: (06142) 2-23-92. Cable: HEINRICHMUSIK. Mng. Dir.: Wolfgang Heinrich; Adv., Press & PR: Hedi Zoller.

Into Now Unlimited, 1821 Hansen, D-2000 Hamburg.
Home office: USA.

Isarton Beka Schallplatten Konigswieserstr. 16, D-8035 Gauting bei Munich. Tel: (089) 86-10-98, 86-41-11. (Distributed by EMI Electrola).
Labels: (Owned) Beka, Isarton.

J A P O, see ECM.

Jaguar Musikproduktion, Nutzhorner Landstr. 228B, D-2875 Ganderkesee 4. Tel: (04221) 5-13-24. Dir.: H. Schweitzer; Gen. Mgr.: Rolf Tobis; Sales Mgr.: H.J. Schweitzer Jr.; PR Mgr.: Frank Bartelt.
Int'l branches: Denmark, France.
Labels: (Owned) Jaguar, Cine Art Int'l, Coup; (distributed) Arendo, Boccaccio, PA.
Int'l reps.: Benelux (Cero), Intercool (Switzerland).

Erich Jung Musik & Schallplatten, Produktion & Verlag, Ledderhoserweg 19, D-6550 Bad Kreuznach. Tel: (0671) 6-18-62.
Labels: Divina, Mirata.

Jupiter-Recs. GmbH & Co. KG, Pelargonienweg 41, D-8000 Munich 70. Tel: (089) 74-30-63. Telex: 522 946.
Int'l reps.: Austria, Benelux, France, Portugal, Scandinavia, Spain, Switzerland (all Ariola-Eurodisc).

K, see Walter Koegler.

K-Tel Int'l GmbH, Postfach 630120, Schlitzerstr. 6, D-6000 Frankfurt/Main. Tel: (0611) 41-01-91. Telex: 04-17292. Pres.: Philip Kieves; Gen. Mgr.: Garry Kieves; Mktg. Mgr.: Martin Krissel.
Home office: USA. (SEE ADVERTISEMENT)

Kaleidoskop, see EMI Electrola.

Karussell, see DGG & Polydor.

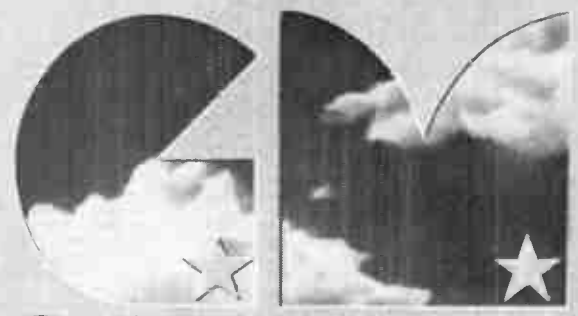
Kick, see OBH.

Koegler, see Walter Koegler & Disco-Center.

Walter Koegler Verlag, Fleischhauerstr. 50, D-7000 Stuttgart 81. Tel: (0711) 71-05-39.
Labels: (Owned) Koegler (distributed by Disco-Center), K, Tanz; (represented) Folkraft, Green, Top (all USA).
Int'l reps.: Austria (Faehrmann), Canada (Bouthillier, Canadian FDS), France (Eds. du Scarabee), USA (Folkraft).

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International Music-Record Section

Karlsruhe 1. Tel: (0721) 55-56-60, 59-07-20. Pres.: Diethelm Kretz. Sales Mgr.: Gertrud Drost. (Importer).

Kristall, see EMI Electrola.

Kuckuck Schallplatten, Habsburgerplatz 2/2, D-8000 Munich 40. Tel: (089) 33-20-78. Cable: RAHN-PRODUCTIONS. Telex: 05-215 497. (Distributed by DGG).

Langenscheidt, see DGG.

Liberty, see United Artists.

Liberty Premier, see United Artists.

Liberty Stereo Tape, see United Artists.

Life Recs., see Agil-Music

Linda, see CBS.

Little David, see WEA

Loma, see WEA.

Luxor, see Richter.

Luxor Gold, see Richter.

M C R Soundstar, see Rhenus.

M C R Topstar, see Rhenus.

M F P Exclusiv, see Music for Pleasure.

M F P Super, see Music For Pleasure.

M G M, see Polydor.

M P S Recs. GmbH, Richthofenstr. 3, D-7730 Villingen. Tel: (07721) 5-20-07. Pres. & Gen. Mgr.: Hans Georg Brunner-Schwer.
Labels: (Owned) MPS (distributed by BASF), Center, Session.
Int'l reps.: Worldwide except Japan (BASF), Japan (Nippon Columbia).

Mandolino, see Deutsche Austrophon.

Marchenland, see Polyband.

Helmut Marcuse (Schallplatten-Import), Thomasiusstr. 8, D-6000 Frankfurt/Main 1. Tel. (0611) 43-97-94, 44-10-22. Telex. 41 89306. Gen. Mgr.: Helmut Marcuse.
Labels: (Distributed) Clem; (imported) CBS Int'l, Le Chant du Monde (France), Canyon (USA), Columbia (Spain), Decca (UK), Ember (UK), Folkways (USA), Pan Vox (Greece), Pickwick (France, UK, USA), RCA (France, Italy, UK). (SEE ADVERTISEMENT)

Maritim, Postfach 30240, D-2000 Hamburg 36. Tel: (040) 4-118-2106. Telex: 02-11850. (Distributed by Ariola-Eurodisc).

Maritim Auslese, see Ariola-Eurodisc.

Mediarts, see United Artists.

Melodia-Auslese, see Ariola-Eurodisc.

Melodia-Eurodisc, see Ariola-Eurodisc.

Membran GmbH (Musik-Vertrieb), Heidenkampsweg 74, D-2000 Hamburg 1. Tel: (040) 24-56-44. Telex: 2161368. Gen. Mgrs.: Hans-Juergen Jacobsen, Claus Holger Lehfeldt; Sales Mgr.: Hans-Juergen Jacobsen.
Labels: (Owned) Membran, Danny's Pan; (distributed) Delta-Acustic, Happy Bird; (represented) Metronome (Switzerland).

Mercury, see Phonogram.

Meteor, see Deutsche Buch-Gemeinschaft.

Metro, see DGG.

Metronome Recs. GmbH, (IFPI), Hammerbrookstr. 73, D-2000 Hamburg 1. Tel: (040) 24-12-61. Telex: 02 162520. Mng. Dir. & Gen. Mgr.: Dr. Gerhard Weber; A&R Mgr.: Klaus Ebert; Mktg. Mgr.: Peter Winkler; Admin. Mgr.: Holger Scheller. Int'l Mgr., Rainer Etzrodt.
Labels: (Owned) Metronome, Brain, Musikland, PMC, 2001, Unsere Kleine Welt, Unsere Welt; (distributed) Cosmic Couriers, Ohr, WAM; (represented) Amadeo (Austria), Ariston (Italy), Atom (Austria), Barclay (France), Buddah (USA), CTI (USA), Groove Merchant (USA), Kama Sutra (USA), Kudu (USA), Metronome (Denmark, Sweden), Produttori Associati (Italy), Ricordi (Italy), Riviera (France), Salvation (USA), Satril (UK), Scepter (USA), Sonet (Sweden, UK), Specialty (USA), Storyville (Denmark), Sussex (USA), Transatlantic (UK), Wand (USA), Xtra (UK).
Int'l reps.: Australia (Carinia), Austria (Amadeo/Centrocord), Belgium (Barclay), Canada (Germandisc), Denmark (Metronome), Finland (Scandia-Musiikki), France (Barclay, Phonogram), Ghana (Mercedes), Israel (Unatex), Japan (Teichiku), Malaysia (Phonogram), Netherlands (CNR, Dureco), Norway (Polydor), Singapore (Phonogram), Spain (Belter, Phonogram), Sweden (Metronome), Switzerland (Metronome), UK (United Artists, Vixen), USA (Billingsgate, German News).

Midi, see WEA.

Miller Int'l Schallplatten GmbH, Justus von Liebig-Ring 2-4, D-2085 Quickborn. Tel: (04106) 50-05. Gen. Mgr.: Harald A. Kirsten.
Labels: (Owned) Europa, Europa Exquisit, Somerset, Sonic; (represented) Damont (UK).
Int'l reps.: Austria (Amadeo), Australia (Radio Corp.), France (Sopholest), Iceland (Thorleifsson), Israel (Unatex), Italy (Ducale), Luxembourg (Societe Electro Industrielle), Netherlands (Delta), Philippines (Empire), Portugal (Vadeca), Switzerland (Record Serv.), USA (German Language Publ'ns, Marison Assocs.).

Minit, see United Artists.

Mirata, see Erich Jung.

Mixtur-Schallplatten GmbH, Rosenheimstr. 38, D-1000 Berlin 30. Tel: (030) 211-88-82. Gen. Mgr.: Manfred Ganady.
Labels: (Owned) Mixtur; (distributed) Berliton; (represented) Canto di Vangelo (Netherlands), Eufoda (Belgium), Mirasound (Netherlands), Paviljoen (Netherlands).

Mondial, see Rhenus.

Mondo, see Rhenus.

Monopol, see Hansa.

Musica, see Rhenus.

Musica Bavarica, see L. Schwann.

Musica Mundi, see L. Schwann.

Musica Sacra, see L. Schwann.

Music For Pleasure Deutschland GmbH, Liebigstr. 145, D-5000 Cologne 30. Tel: (0221) 52-20-55. Gen. Mgr.: Wilfried Jung; Sales Mgr.: Franz J. Staudinger.
Labels: (Owned) MFP Exclusiv, MFP Super; (distributed) Colorit, Emidisc, Hoerzu Discothek 10, Tsarton.

Musikland, see Metronome.

Musikproduktion, Rudolfstaedterstr. 123, D-1000 Berlin 31. Tel: (030) 824-29-72.

Niederdeutsche Stimmen, see Schuster.

Niktom, see WEA.

Nippon Victor (Europa) GmbH, Schellingstr. 12, D-2000 Hamburg 76. Tel: (040) 20-13-32. Cable: VICTOREUROPA. Telex: 211381. (Distributor/Importer for US military market).

Nonesuch, see WEA.

O B H Musikverlag (Otto B. Hartmann), Koenigsbergerstr. 18, D-8130 Starnberg. Tel: (08151) 13432. Dir.: Otto B. Hartmann.
Label: (Owned) Kick.

Odeon, see EMI Electrola.

Ohr Musik Produktion GmbH, Bergisch Gladbacherstr. 1027, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: 8873445. Gen. Mgrs.: Rolf-Ulrich Kaiser, Gille Lettmann.
Branch: 1 Berlin 30, Europa-Center.
Labels: (Owned) Cosmic Couriers (distributed by Metronome), Cosmic Music, Ohr (distributed by Metronome), Pilz, Sound of the Cosmic Couriers, Sternemaedchen (Starmaiden).

Opp, see Rhenus.

Orange, see Inmus.

Orchestrola, see Deutsche Austrophon.

Orpheus, see Phonogram.

Osca, see Special-Record.

Oversea, see Deutsche Oversea.

P A-Rec., Postfach 657, Angelburgerstr. 23, D-2390 Flensburg. Tel: (0461) 271-90. (Distributed by Jaguar).
Labels: (Owned) PA-Recs., PA Recs Int'l.

P A Recs. Int'l, see PA.

P A N, see Ariola-Eurodisc.

P I T, see Auto-Stereo-Anlagen.

P M C, see Metronome.

P S I, see Inmus.

Pacific Jazz, see United Artists.

Pallas (Schallplattenfabrik) GmbH, Auf dem Esch 8, D2840 Diepholz. Tel: (05441) 22-93, 28-12. Telex: 94 1221. Gen. Mgrs.: Karl Neumann Sr., Hans Oestreicher Sr.; Sales Mgr.: Rolf Neumann Jr.

Panoptikum, see Bellaphon.

Paradiso, see BASF.

Parlophone, see EMI Electrola.

Pathe Marconi, see EMI Electrola.

Peggy, see Rudolf Bohnen.

Pelca, see Fono.

Pergola, see Phonogram.

Pfiffikus, see Bellaphon.

Philips, see Phonogram.

Phonogram GmbH (IFPI), Roedingsmarkt 14, D-2000 Hamburg 11. Tel: (040) 36-30-91. Mng. Dir.: Oskar Drechsler; Gen. A&R Mgr.: Juergen Sauermann; Gen. Mktg. Mgr.: Johann Speyer; Finance & Admin. Gen. Mgr.: Heinz Kamowski; Sales Mgr.: Claus Heesch.
Branches: D-5000 Cologne 30, Aussere Kanalstr. 12. Tel: (0221) 54-10-21—**D-6000 Frankfurt/Main**, Taunusstr. 40-42. Tel: (0611) 23-00-21—**D-2000 Hamburg 1**, Wendenstr. 25. Tel: (040) 24-80-51—**D-8000 Munich 2**, Brienneerstr. 41. Tel: (089) 59-85-85.
Labels: (Owned) Fass, Fontana, Mercury, Orpheus, Pergola, Philips, Star Club, Vertigo; (distributed) Deutsches Rotes Kreuz, Hot Foot; (represented) BYG (France), Cambridge (USA), Charisma (UK), Chrysalis (UK), Crystal (USA), Klavier (USA), Orion (UK), Trojan (UK), Uno.
Int'l reps.: Argentina (Phonogram), Australia (Phonogram), Austria (Phonogram), Belgium (Phonogram), Brazil (Phonogram), Canada (London), Chile (Philips), Colombia (Philips), Denmark (Phonogram), Ecuador (Fediscos), Ethiopia (Philips), Finland (Finnlevy), France (Phonogram), Ghana (Phonogram), Greece (Phonogram), Guatemala (Dideca), Hong Kong (Polydor), Iceland (Thorleifsson), India (Polydor), Ireland (Polydor), Israel (Litratone), Italy (Phonogram), Japan (Nippon Phonogram), Kenya (Phonogram), Korea (Sun Eum), Lebanon (Philips), Mexico (Polydor), Netherlands (Phonogram), New Zealand (Polygram), Nigeria (Phonogram), Norway (Phonogram), Peru (El Virrey). Philippines (Home), Portugal (Phonogram), Singapore (Phonogram), South Africa (Trutone), Spain (Fonogram), Sweden (Phonogram), Switzerland (Phonogram), Taiwan (Philips), Turkey (Gruenberg Ticaret), UK (Phonogram), USA (Phonogram), Uruguay (EDISA), Venezuela (Polydor), West Indies (West Indies Rec.), Zaire (Phonogram).

Phon & Ton Schallplatten KG (IFPI), Alte Dorfstr. 22, D-2000 Hamburg 65. Tel: (040) 605-0405. Gen. Mgr.: Konrad Wolf.
Label: (Owned) Conny.
Int'l rep.: British Commonwealth & Western Hemisphere (Conroy in UK).

Piggies, see BFC Int'l.

Pilz, see Ohr.

Plane, see Deutsche Austrophon.

Playsound, see Polyband.

Poly, see DGG.

Polyband Gesellschaft fuer Tontraeger GmbH & Co. KG, Sonnenstr. 20, D-8000 Munich 2. Tel: (089) 55-41-98.
Labels: (Owned) Polyband (distributed by BASF), Marchenland, Playsound, Topsound.

Polydor Int'l GmbH, Harvestehuder Weg 1-4, D-2000 Hamburg 13. Tel: (040) 44-18-11. Telex: 021-2434. Pres.: Dr. Werner Vogelsang; Sr. VP: J. Dieter Bliersbach; VP: Jan C. van Houten; Mktg. Dir.: Roland Kommerell; Classical A&R Mgr.: Dr. Hans Hirsch; Pop Music Mgr.: Mike Hales; Tape Mktg. Mgr.: Hinrich Behnke; Controller: Walter Stein-Schomburg; Creative Servs. Mgr.: Pali Meller Marcovicz; PR Mgr.: Andrew Tait.
Labels: (Owned) Archiv Produktion, DG (Deutsche Grammophon), Heliodor, Karussell, MGM, Polydor, Verve; (represented) RSO, Rocky Road (USA).

Polygram GmbH, PO Box 132266, Harvestehuder Weg 1-4, D-2000 Hamburg 13. Tel: (040) 44-18-11. Telex: 0212434. Pres.: Coen Solleveld; Exec. VP's: Johannes van der Velden, Kurt Kinkele, Dick van Amstel, Dr. Wolfgang Hix; PR Mgr.: Herbert Winter. (Polygram controls, among other companies, in the field of music: Phonogram Int'l, Baarn, and Polydor Int'l, Hamburg; in publishing, Chappell and Intersong Int'l; in TV-films, Polytel Int'l; and in video: Polymedia.)

Poppy, see United Artists.

Popular, see Richter & Deutsche Austrophon.

Prom Verlagsgesellschaft mbH, Ohmstr. 1, D-8000 Munich. Tel: (089) 335-50-01. Telex: (05) 215456. Gen. Mgr.: Dr. Zwick. (Distributed by CBS)

Quadriga-Ton, see Disco-Center.

R B M-Musik, see Disco-Center.

R C A Schallplatten GmbH, Osterstr. 116, D-2000 Hamburg 19. Tel: (040) 491-0011. Telex: 02-14193. Mng. Dirs.: Hans-Georg Baum, Wolfgang Grandinger; Pop Prod. Mgr.: Clemens Krauss.
Home office: USA.

Racket, see Deutsche Austrophon.

Raft, see WEA.

Records & Tapes Int'l GmbH, Ludwigsplatz 8, D-6100 Darmstadt. Tel: (06151) 2-04-69. (Distributor/Importer/Exporter).

Regal Zonophone, see EMI Electrola.

Reprise, see WEA.

Rhenus Gesellschaft Musikproduktion mbH & Co. KG, Postfach 51 1007, Caesarstr. 6/10, D-5000 Cologne 51. Tel: (0221) 38-01-47. Pres. & Gen. Mgr.: K.H. Muenchow.
Labels: (Owned) Mondial, Mondo, Musica, Spezi; (distributed) MCR Soundstar, MCR Topstar, Opp.

Rhino, see EMI Electrola.

Richter GmbH (IFPI), Sittardsberger Allee 95/99, D-4100 Duisburg. Tel: (02131) 70-00-34, 70-42-36. Telex: 855337. Mng. Dir.: Hans-Georg Michael.
Labels: (Owned) Luxor, Luxor Gold, Popular (distributed by Deutsche Austrophon), Silberhit.

Rolling Stones, see WEA.

Royal Splendid Recs., Deutsche Tanzmusik-Hans Lang, Ohmstr. 9/0, D-8000 Munich 40. Tel: (089) 39-68-74.

S D G, see Disco-Center & Johannes.

S G L, see WEA.

S M S, see Auto-Stereo-Anlagen.

S N 8 Music Prod'n & Music Publ'g, Muehlenfeldstr. 23, D-2800 Bremen 33. Tel: (0421) 25-92-91. Procurator: Klaus Jacob; Gen. Mgr.: Wolfgang Roloff.
Labels: (Owned) SNB-Sound.
Int'l reps.: Austria, Benelux, France, Germany, Spain, Switzerland (all Ariola-Eurodisc).

San Francisco, see WEA.

Saphir, see Intercord.

Sastruphon, see Da Camera & Disco-Center.

Scalaton, Egglburg 20, D-8019 Ebersberg. Tel: (08092) 2-11-59.

Schuster (Verlag), Postfach 944, Muehlenstr. 17, D-2950 Leer/Ostfriesland. Tel: (0491) 27-73. Owner: Theo Schuster.
Labels: (Owned) Schuster, Niederdeutsche Stimmen.

L. Schwann-Verlag, Postfach 7640, Charlottenstr. 80/86, D-4000 Dusseldorf. Tel: (021) 355-83-18.
Labels: (Owned) Musica Mundi, Musica Sacra, Schwann Studio; (distributed) Musica Bavarica.
Int'l reps.: Italy (CBS), Japan (CBS/Sony), USA (Musical Heritage Society).

Schwann Studio, see L. Schwann.

Scout, see Texel.

Selected Sound Musikverlag GmbH & Co. KG, Alter Teichweg 61, D-2000 Hamburg 70. Tel: (040) 691-12-53. Owner & Gen. Mgr.: Peter M. Majewski.
Int'l branch: South Africa.
Labels: (Owned) Selected Sound; (represented) Telemusic (France).
Int'l reps.: France (Sforzando), Italy (Video), Netherlands (Dennis Music), Scandinavia (Nordiska), Spain (Phonorecord), UK (Brull), Yugoslavia (Video).

Session, see MPS.

Sherawood, see Peter Gleissner.

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel: (040) 24-67-74. Pres. & Sales Mgr.: A. Shishmanian. (Importer/Exporter).

Silberhit, see Richter.

Solid State, see United Artists.

Somerset, see Miller.

Songbird, see Wergo.

Sonic, see Miller.

Soul City, see United Artists.

Sound of the Cosmic Couriers, see Ohr.

Special-Record (Schallplattenfabrik) GmbH, Postfach 255, Rotwandstr. 16, D-8023 Pullach bei Munich. Tel: (089) 79-42-66, 79-42-86. Telex: 05212 035.
Labels: (Owned) Tempo (distributed by Deutsche Austrophon), Special-Record, Osca.

Spezi, see Rhenus.

Spot-Light, see Supertone.

Star Club, see Phonogram.

Starlet, see Supertone.

Starline, see EMI Electrola.

Starmaiden, see Ohr.

Stateside, see EMI Electrola.

Johannes Stauda-Verlag GmbH, Heinrich-Schuetz-Allee 35, D-3500 Kassel. Tel: (0561) 3-00-13. (Distributed by Baerenreiter & Disco Center).
Labels: (Owned) Cantate, SDG.

Sternemaedchen (Starmaiden), see Ohr.

Stone Flower, see WEA.

Storz Recs. Int'l, Haupstr. 62, D-3360 Osterode am Harz. Tel: (05522) 45-11. Telex: 09-65-154. Mng. Dir., Prod. & Press Mgr.: Erich Storz; Mktg. Mgr.: Marianne Opitz; Sales Mgr.: Dieter Deppe; PR & Adv. Mgr.: Marianne Vasel.
Labels: (Owned) Arminia, Storz; (distributed) all German labels; (represented) King-Sound, Musicland, Swiss Sound.

Studio-Ton (Ed.), Pfrenger & Co., Fasanenstr. 71, D-1000 Berlin 15. Tel: (030) 883-34-43.
Label: (Owned) Ursus.

Sun five, see Disco-Center.

Sunset, see United Artists.

Supertone Schallplattendienst, Alfonsstr. 9/11, D-8000 Munich 19. Tel: (089) 18-12-29. Pres. & Gen. Mgr.: Dr. Heinz Stein.
Labels: (Owned) Starlet, Supertone, Welt Melodie,

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International Music-Record Section

(distributed) Spot-Light.
Int'l reps.: Denmark (Dansk), Netherlands (Johnny Hoes).
Swan Song, see WEA.
T W R, see Trans World & Ariola-Eurodisc.
Tanz, see Walter Koegler.
Teldec Telefunken-Decca-Schallplatten GmbH, Heussweg 25, D-2000 Hamburg 19. Tel: (040) 4-01-91. Telex: 021 3545.
Labels: (Owned) Decca, Telefunken; (represented) Bull (UK), Contempo (UK), Coral (USA), Dart (UK), Deram (UK), London (UK, USA), MAM (UK), MCA (USA), Mainstream (USA), Marquee (UK), Numero Uno (Italy), Playboy (USA), Seven Sun (UK), Threshold (UK), UK (UK), Valois (France), Young Blood (USA).
Telefunken, see Teldec.
Telemusica-Rec., Nikolaistr, 2, D-8000 Munich 23. Tel: (089) 39-75-90.
Tempo, see Special-Record & Deutsche Austrophon.
Texel (Ed.), Postfach 1165, Burgstr. 4, D-7830 Emmendingen. Tel: (07641) 21-78. Contacts: Reinhard Egin, Eva Morgenstern.
Labels: (Owned) Texel, Scout, Whistler Music.
Thorofon Schallplatten H. Koenig KG (IFPI), Am Sande 7, D-3001 Mellendorf/Hanover. Tel: (05130) 41-76. Dir.: Helga Koenig; Gen. & Sales Mgr.: Helmut Koenig.
Topsound, see Polyband.
Trans World Recs., Bornickerstr. 39a, D-1000 Berlin 20. Tel: (030) 368-56-36. (Distributed by Ariola-Eurodisc.)
Label: (Owned) TWR.
Tsarton, see Music for Pleasure.
Tudor, see Disco-Center.
2001, see Metronome.
U A Int'l, see United Artists.
U A Latino, see United Artists.
U N E S C O-Collection, see Baerenreiter-Verlag.
United Artists Recs. GmbH (IFPI), Postfach 201, Herzog-Rudolfstr. 3, D-8000 Munich 22. Tel: (089) 22-13-61. Mng. Dir.: Wim Schut; Mktg. Mgr.: Heinz Lukasz; Financial & Admin. Mgr.: Fritz Schnebel; Export Mgr.: Birgitta Wessel. (Distributed by Ariola-Eurodisc).
Home office: USA.
Labels: (Owned) United Artists, Blue Note, Dolton, Double Shot, Fame, Liberty, Liberty Premier, Liberty Stereo Tape, Mediarts, Minit, Pacific Jazz, Poppy, Solid State, Soul City, Sunset, UA Int'l, UA Latino, Vault, World Pacific; (represented) Grateful Dead, Round.
Int'l reps.: Worldwide (United Artists) except Austria (Ariola-Eurodisc), Switzerland (EMI).
Unsere Kleine Welt, see Metronome.
Unsere Welt, see Metronome.
Ursus, see Studio-Ton.
Varia-Recs., Eichenstr. 30a, D-8000 Munich 70. Tel: (089) 70-74-74.
Vault, see United Artists.
Vergara, see Ariola-Eurodisc.
Vertigo, see Phonogram.
Verve, see DGG & Polydor.
Visaphon, see Disco-Center.
Viva, see WEA.
Voce del Padrone, see EMI Electrola.
Vogue, see Deutsche Vogue.
Voix de Son Maitre, see EMI Electrola.
Die Volksplatte, see EMI Electrola.
La Voz de Su Amo, see EMI Electrola.
W A M, see Metronome.
W E A Musik GmbH (IFPI), Gustav Freytagstr. 13-15, D-2000 Hamburg 76. Tel: (040) 220-14-81. Telex: 214881. Chief Exec.: Siegfried E. Loch; A&R Dir.: Juergen Otterstein; Admin. Dir.: Klaus Ollmann; Sales Mgr.: Uwe Scharfenberg; Warner Bros. Label Mgr.: Killy Kumberger; Atlantic, Elektra/Asylum/Nonesuch Label Mgr.: Rolf Enoch; Promo.: Georg Naschke.
Branch: D-1000 Berlin 31, Albrecht Achillesstr. 52. Rep.: Gerd Rehn.
Labels: (Owned) WEA Int'l, Atco, Atlantic, Bunny, Countryside, Elektra/Asylum, Midi, Nonesuch, Raft, Reprise, Warner Bros.; (distributed) Bearsville, Brother, Capricorn, DiscReet, Embryo, Finnadar, Little David, Loma, Niktom, Rolling Stones, SGL, San Francisco, Stone Flower, Swan Song, Viva, Win Or Lose.
W M 74, see Auto-Stereo-Anlagen.
Warner Bros., see WEA.
W. D. Warren Co. KG, Im Steingrund 5, D-6079 Buchschlag. Tel: (06103) 6-10-51. Cable: WAMESCO. Telex: (04) 185331. Pres.: William-Dirk Warren; Exec. VP: Eugen Elskens; VP Domestic Sales: H. Rossmaier; VP: Karl Schoon. (Distributor/Importer).
Waverly, see EMI Electrola.
Welt Melodie, see Supertone.
Wergo Schallplatten GmbH, Weihergarten, D-6500 Mainz. Tel: (06131) 2-43-41. Co.-Pres.: Dr. Peter Hanser-Strecker, Gerhard Kamleiter; Sales Mgr.: Dr. Wolfgang Sandner.
Labels: (Owned) Songbird, Wergo; (represented) Music Minus One (USA).
Int'l reps.: Austria (Faehrmann), Belgium (Schott Freres), Japan (Trio), Netherlands (Albersen), Spain (Hispavox), Switzerland (Jecklin), USA (Numus West).
Whistler Music, see Texel.
Win Or Lose, see WEA.
Konrad Wolf Musikproduktion, Alte Dorfstr. 22, D-2000 Hamburg 65. Tel: (040) 605-2333. Owner & Gen. Mgr.: Konrad Wolf. (Distributor/Importer).
World Pacific, see United Artists.
Zebra, see DGG.

● independent record producers

Audio Musikproduktion, Ostpreussendamm 137, D-1000 Berlin 45. Tel: (030) 772-40-54. Prod'r: Joerg Schmeier.
Label credits: BASF, Hansa, Hot Foot, Phonogram.
Tom Astor (Musikproduktion), Mauritiussteinweg 5, D-5000 Cologne. Tel: (0221) 24-25-49. Owner & Prod'r: Tom Astor.
Label credits: BASF, EMI-Electrola, Metronome, Phonogram, RCA.
Boxco Popmusicproduction. Gen. Mgr.: Wolfgang Wirth. (See Lollipop).
Butterfly Prod'ns Michael Kunze, Otto-Heilmann-Str. 8, D-8022 Gruenwald. Tel: (089) 641-1921. Prod'r: Michael Kunze.
Label credits: Ariola, CBS, Jupiter, Teldec.
Esplanade (Ed.) GmbH, Alsterdorferstr. 365, D-2000 Hamburg 60. Tel: (040) 51-82-1-1. Prod'r: Lotar Olias.
Label credits: BASF, Decca, Electrola, MCA, Miller Int'l, Music For Pleasure, Philips, Phonogram, Polydor, Telefunken.
G B S (Gestaltung Beratung Strewung) Werbeagentur GmbH & Co., Rothenbaumchaussee 197, D-2000 Hamburg 13. Tel: (040) 44-92-15. Telex: 02 214474.
Label credits: BASF, Dureco (Netherlands), Durium (Italy), Freedom (Italy), Phonogram, Polydor, Verve, WAM.
Global Musikverlag & Produktion, Nederlingerstr. 21, D-8000 Munich 19. Tel: (089) 580-55-81. Telex: 05 215019. Gen. Mgr.: Peter Kirsten.
Label credits: Ariola, Barclay (France), Columbia (Spain), Decca (France), Electrola, Fermata (Brazil), Fonior (Belgium), GTA (Italy), Global (Germany), Karusell (Sweden), Mercury (USA), Metronome, Negram (Netherlands), Nor-Disc (Norway), Nordisc Polyphon (Denmark), Page One (UK), Philips, Polydor (Chile, Germany), Rozenblit (Brazil), Saar (Italy), Teldec, Universales (Mexico), Vogue. (SEE ADVERTISEMENT).
Inmus (Internationaler Musik Serv.)/Hans Wewerka & Co., Franz Josephstr. 2, D-8000 Munich 40. Tel: (089) 39-36-88, 34-63-08. Telex: 52-15220.
Label credits: Ariola, BASF, Belter, Dot, EMI, Eurodisc, Fontana, Liberty/UA, Nippon Columbia, Philips, Victor.
Jesco Prod'n. Gen. Mgr.: Fred Jesco. (See Lollipop).
Klawei Musikverlag, Am Hochstand 13, D-8011 Putzbrunn. Munich Tel: (089) 46-60-29. Prod'r: Klaus Weiss.
Label credits: Ariola, BASF, Finger, Polydor, Teichiku (Japan), United Artists.
Lollipop Recs., Leopoldstr. 42, D-8000 Munich 40. Tel: (089) 39-77-95. Pres.: J.S. Korduletsch; Prod'r: Ronnie Jones.
Label credits: Atlantic, Electrola, Phonogram, Polydor, Teldec, UA.
M G H Produktion, Johnsallee 23, D-2000 Hamburg 13. Tel: (040) 44-62-45. Chief Exec.: Gunter Gayer; Prod'rs: Gunter Gayer, Jack Martin, Les Humphries.
Label credits: BASF, Decca, EMI, Metronome, Telefunken.
Olympia Musikproduktion, Pelargonienweg 41, D-8000 Munich 70. Tel: (089) 74-30-63.
Label credits: Ariola-Eurodisc, BASF, CBS, Polydor, Teldec.
Mal Sondock Music Prod'ns, Obere Rauhe Egge 24, D-5812 Herbede. Tel: (02324) 7-17-19. Dir.: Mal Sondock.
Label credits: Bellaphon, EMI, MSM, Super Rock Oldies.
Star-Music-Prod'n GmbH, Wrangelstr. 5, D-2000 Hamburg 20. Tel: (040) 460-38-08. Prod'rs: Ralf Arnie, Hartmut Kulka.
Label credits: BASF, EMI Electrola, Metronome, Phonogram, Polydor, Teldec.
Stereo Tape AG, PO Box 3846, Eppendorfer Landstr. 44, D-2000 Hamburg 20. Tel: (040) 43-31-17, 48-10-74.
Label credits: Archambault, Arrowtabs, CBS, Crown, Durium, Fiesta, Joker, Marfer, Metronome, Nippon Columbia, Onyx, Spark, Teichiku Overseas, Vega, Verana, Zafiro.
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Lollipop Musikverlag, Leopoldstr. 42, D-8000 Munich. Tel (089) 39-77-95. Pres.: J.S. Korduletsch.
Affiliate: J. S. Korduletsch Musikverlag.

Lupocord (Ed.), see Konrad Wolf.

M A M, se Hans Gerig.

M C A, see Hans Gerig.

M M M Verlags GmbH, see Peer.

Magazine Music GmbH, Pressehaus, D-2000 Hamburg 36. Tel: (040) 4-11B-2105. Dirs.: Wilfried Achterfeld, Hubert Terheggen.

Majestic (Ed.) Erwin Paesike, see Intro Gebr. Meisel.

Hans-Martin Majewski & Co. Musikverlag, see Anton J. Benjamin.

Malene-Film-Musik-Verlag, Studio Neuss am Rheim, Gorresstr. 10, D-4000 Dusseldorf. Tel: (0211) 432-06.

Manta-Music, Kaiserplatz 7, D-8000 Munich 40. Tel: (089) 33-40-70, 33-40-79. Telex: 523547.

Enzo Manzoni, see Wurzburger.

Marabu Musikverlag, see Melodie der Welt.

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Georg Marton Verlag, see Thomas Sessler.

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Intro Gebr. Meisel oHG (Ed.), Wittelsbacherstr. 1B, D-1000 Berlin 31. Tel: (030) 88-10-81. Co-Pres.: Peter & Thomas Meisel; Int'l Mgr.: Irmtrud Meisel.
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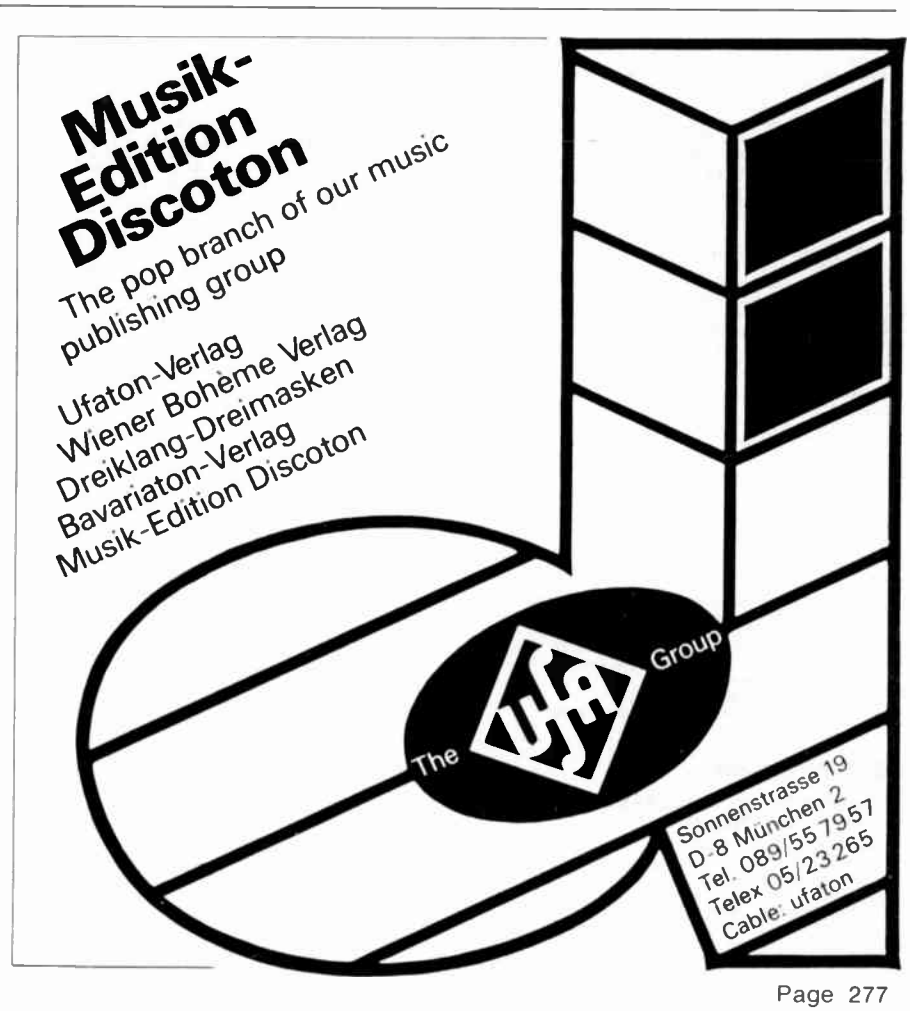
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Audio: Cartridge & cassette duplicating equip., winding & labeling machines.
Brand name: Asona. (SEE ADVERTISEMENT)

Eberhard Vollmer, Schillerstr. 7, Plochingen/N. Tel: (07153) 2-10-04. Cable: VOLLMERWERK. Gen. Mgr. & Eng.: Eberhard Vollmer; Sales Mgr.: Missi Marcon.

● accessories manufacturers

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk. Tel: (02172) 301.
Product: Leader & splicing tape.

D. Kretz (Automaten-Serv.), Sofienstr. 179, D-7500 Karlsruhe 1. Tel: (0721) 55-56-60, 59-07-20. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost.
Product: Carrying & storage cases, cleaners cloths & brushes, needles.

Polydor Int'l GmbH, Harvestehuder Weg 1/4, D-2000 Hamburg 13. Tel: (040) 44-18-11. Telex: 021-2434. Pres.: Dr. Werner Vogelsang; Sr. VP: Dieter Bliersbach.
Product: Catalog servs., cleaners cloths & brushes, head cleaners & demagnetizers, needles.

Schweizer Design Eurosale GmbH, Koenigsweg 3, D-4973 Vlotho. Tel: (5733) 50-41. Chief Execs.: E. HJ Schweizer; Dr. M. Gaier; Sales Mgr.: Guenter Deya.
Product: Carrying & storage cases, cleaners cloths & brushes, head cleaners & demagnetizers.

● store fixtures & merchandising aids manufacturers

D. Kretz (Automaten-Serv.), Sofienstr. 179, D-7500 Karlsruhe 1. Tel: (0721) 55-56-60, 59-07-20. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost.
Product: Display racks.

Schweizer Design Eurosale GmbH, Koenigsweg 3, D-4973 Vlotho. Tel: (5733) 50-41. Chief Execs.: E. HJ. Schweizer, Dr. M. Gaier; Sales Mgr.: Guenter Deya.
Product: Browser boxes, display racks.

● tape audio/video playback & recording equipment

A S A Musik Vertrieb GmbH, Friedrichstr. 40, D-6000 Frankfurt/Main. Tel: (0611) 72-78-72.
Brand names: SMS, Susi-8.

Audiolive, Kyffhaeuserstr. 10/46-48, D-5000 Cologne 1. Tel: (0221) 23-09-10, 430-7425. Owner: Klaus Schoenbohm.

Auvis-Asona KG, Stollbergstr. 17, D-8000 Munich 22. Tel: (089) 22-50-57. Cable: ASONA Telex: 05/22084. Dir. & Gen. Mgr.: Alf Kuerzeder.
Brand name: Asona. (SEE ADVERTISEMENT).

8 A S F, LVR Video Recorder, Gottl Daimlerstr 10, D-6800 Mannheim. Contact: Dr. Ing. Karl Uhr.

E M I Voxson GmbH, Aachenerstr. 312, D-5000 Cologne 41.
Home office: Italy. Voxson.

Magnetic Disc Rec'g. Auf der Schanz 44, D-8500 Nuernberg-Reicelsdorf. Contacts: Hans & Erich Rabe.
Brand name: MDR.

Nippon Columbia Co. Ltd., Kaufmannshans 1, Zimmer 126. D-2000 Hamburg 36.
Brand name: Denon.

Nippon Victor (Europa) GmbH, Schellingstr. 12, D-2000 Hamburg 76. Tel: (040) 20-13-32. Cable: VICTOREUROPA. Telex: 211381.
Brand name: JVC Nivico (Japan).

Sony GmbH, Mathias-Brueggenstr. 70-72, D-5000 Cologne 30. Tel: (0221) 53-40-91. Telex: 8881626.

Teldec (TED), Heusssweg 25, D-2000 Hamburg 19. Videodisk Mgr.: Herbert Kollisch.

Konrad Wolf Musikproduktion, Alte Dorfstr. 22, D-2000 Hamburg 65. Tel: (040) 605-2333. Owner & Gen. Mgr.: Konrad Wolf. (Distributor/Importer).

GREECE

Population: 8,929,000.
Rate of exchange: $1 (US) = 27.03 drachmas.
Per capita income: $1,760.
Holidays: January 1, Epiphany, Carnival Monday, March 25 (National Day), Easter Monday, May 1, August 15 (Assumption), October 28 (Ohi Day), December 25, 26.

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1974—$42,832; 1973—$90,634.
Records exported to USA: 1974—86,896 units, $171,356. 1973—125,191 units, $145,301.
Stereo sales: 100% of LP's.
Discounting: Frequent.
Type of distribution: Manufacturer-to-retailer predominates.
Type of promotion: The leading record companies buy time on the two radio networks to promote their new releases. Artists promote their new releases through TV appearances. Some newspapers have record reviews, but only the weekly magazines have good coverage of the pop scene, devoting one or two pages to music. Disk jockeys on both networks also promote records, but are obliged to play an almost equal number of songs from each of the five major companies. The Greek Song Festival held every September is also emerging as a very important media for promoting songs and artists.

RADIO STATIONS:

No. of government 22; No. of AM 19; No. of FM 3.
Comments: 70% of the programs are recorded music, very few programs have live music. 30% of the programs are news reports, speeches, plays, etc. There are two networks: EIRT (National Institute of Radio and Television) and YENED (Armed Forces Information Service). One EIRT station broadcasts only classical music.

TELEVISION STATIONS:

No. of channels 2.
Comments: Programs include Greek and US serials, cartoons, talk shows, quiz shows, sports, and news reports.

● record & tape manufacturers/distributors/importers

Angel, see Emial.
Apollon, see Spiros Piperakis
Archiv, see Phonogram.
Astron, see Spiros Piperakis.
Athenee, see Plomaritis.
Attica, see Plomaritis.
Boem, see Spiros Piperakis.
Capitol, see Columbia-EMI & Emial.
Columbia-EMI Greece SA (IFPI), PO Box 287, Central Sta., 127 Heraclou St., Rizopolis, Athens. Tel: (021) 25-64-29/56. Cable: COLGRAPH. Telex: 214192. Mng. Dir.: Alan C. Boxer; Gen. Mgr.: 8. Toumbakaris; Sales Dir.:

International Music-Record Section

J.G. Deacon. Export Mgr.: Y. Primikiris. (Distributed by Emial).
Labels: (Owned) Capitol, Columbia, EMI, HMV, Harvest, Odeon, Parlophone, Pathe, Regal; (represented) ABC (USA), A&M (USA), Anchor (UK), Baidaphon (Lebanon), Bell/Arista (USA), Cairophon (Lebanon), Chrysalis (UK), Duniaphon (Lebanon), El Fen (Tunisia), Island (UK), Koutoubiaphone (Morocco), Nefertiti (Egypt), Paramount (USA), Parlophone (Lebanon), Sono Cairo (Egypt), Soutelhob (Egypt), Soutelphan (Egypt), Tamla/Motown (USA), Virgin (UK), Voix du Liban (Lebanon), Voix de l'Orient (Lebanon).
Int'l reps.: Cyprus (Electoacoustic Supply), South Africa (Golden Voice), UK (Continental), USA (Peters Int'l), worldwide (EMI).

Control, see Panivar & Spiros Piperakis.
Coronnet, see Panivar & Spiros Piperakis.
D G, see Phonogram.
Dionysos, see General.
Do-Re, see Spiros Piperakis.
E M I, see Columbia-EMI & Emial.
Echo Ltd., Korae 2, Athens 132. Tel: (021) 323-4774 (Distributor/Importer/Exporter).
Emial (EMI-Lambropoulos Bros. Ltd.), Praxitelous 26, Athens 124. Tel: (021) 3231-402, 3226-411. Cable: EMILAMBRO. Telex: 214071. Gen. Mgr.: Peter N. Jamieson.
Labels: (Distributed) Angel, Capitol, Columbia, EMI, HMV, Harvest, Pathe, Regal, Seraphim; (represented) ABC (USA), A&M (USA), Apple (UK), Anchor (UK), Bell/Arista (USA), Bronze (UK), Chrysalis (UK), DJM (UK), Island (UK), MFP (UK), Magnet (UK), Paramount (USA), PDU (Italy), RAK (UK), Tamla/Motown (USA), Virgin (UK).

Fantasia, see Plomaritis.
Fidelity, see Phonogram.
Folklore of Greece, see Plomaritis.
Fontana, see Phonogram.
Galaxy, see General.
General Publ'g Co. SA (IFPI), 11 Kriezotou St., Athens 134. Tel: (021) 616-716, 633-603, 615-529. Cable: LYRAHELLAS. Pres.: Alexander Patsifas; Mgr.: Caterina Tsamis; Sales Mgr.: Kyriakos Maravelias; Int'l Dept. Mgr.: Stellios Elliniadis.
Branch: Thessaloniki, M. Alexandrou 64. Tel: (031) 277-306. Mgr.: Arsenis Stergiou.
Labels: (Owned) Dionysos, Lyra, Notos, Zodiac; (distributed) Galaxy, Minerva, Polytropon; (represented) Atlantic (USA), Atco (USA), Elektra (USA), Erato (France), MCA (USA), Reprise (USA), United Artists (USA), Vanguard (USA), Vedette (Italy), Vogue (France), Warner Bros. (USA).
Int'l reps.: Australia (Politis), Canada (Peters Int'l), Cyprus (Garabet Indjirdjian), Italy (Vedette), Japan (Victor), USA (Peters Int'l).

Greka, see Spiros Piperakis.
H M V, see Columbia-EMI & Emial.
Harvest, see Columbia-EMI & Emial.
Heliodor, see Phonogram.
Lakis Kleopas Prod'ns, 10 Karolou Diehl St., Thessaloniki. Tel: (31) 264-281, 271-723. Pres.: Louika Paraskevaides; Gen. Mgr.: Lakis Kleopas; Sales Mgr.: George Kleopas; Artistic Mgr.: Lefty Kongalides.
Kyklades, 33 Veranzerou St., Athens.
Kyklos Recs., Karageorgi Servias 3, Athens 126. Tel: (021) 232-312. Mgr.: D. Themelis. (Distributor/Importer/Exporter).
Lucky, see Plomaritis.
Lyra, see General.
M G M, see Phonogram.
Margophone, see Minos Matsas.
Minos Matsas & Son Co. Ltd., Harilaou Trikoupi 5, Athens 142. Tel: (021) 601-611. Cable: MINOSMAR. ODEOPARLOPHONE. Mng. Dir.: Makis Matsas; Sales Mgr.: B. Michailides; Prod'n Mgr.: Achilefs Theofilou; Promo. Mgr.: George Lefentarios; Int'l Dept. Mgr.: Mikis Corinthios.
Labels: (Owned) Margophone, Minos, Standard; (represented) Disc'AZ (France), Avco (USA), Dureco (Netherlands), Odeon (UK), Parlophone (UK), RCA (worldwide), Ricordi (Italy), Societe Francaise du Son (France).
Int'l reps.: Australia (G. Young), Cyprus (C&S Israel), Israel (CBS Israel), USA (Peters Int'l).

Melody, see Plomaritis & Spiros Piperakis.
Mercury, see Phonogram.
Minerva, see General.
Minos, see Minos Matsas.
Monitor, see Panivar & Spiros Piperakis.
Musica, see Plomaritis.
Music-Box Martin Th. Gesar, Nikis 2, Athens 126. Tel: (021) 322-1574, 323-5391. Cable: THOMS.
Labels: (Owned) Music-Box, Pan-Vox; (represented) CBS (USA), Cetra (Italy), Decca (UK), Disneyland (USA), Durium (Italy), Epic (USA), Fantasy (USA), Fonit (Italy), Galaxy (USA), Hispavox (Spain), Polar (Sweden), Prestige (USA), Pye (UK), Ricordi (Italy), Vista (USA).
Int'l reps.: Australia (Politis), Canada (Hellas Music, Zapantis), UK (KEAM Automatics, Andreas Pattalis), USA (GFS Dists., Int'l Book & Rec. Dists., Oscar Papanastassiou).

Neodisc, Panepistimiou 25, Athens 132. Tel: (021) 232-349.
Labels: (Represented) Supraphon (Czechoslovakia), Vox (USA).

Notos, see General.
Odeon, see Columbia-EMI.
Olympic, see Phonogram.
Panivar Recs., 18 Pireos St., Athens. Tel: 535-867. Owner & Mng. Dir.: P. Vardoulakis. (Distributed by Spiros Piperakis).
Labels: (Owned) Control, Coronnet, Monitor, Panivar, Revans, Venteta; (represented) Hellas (Canada), Nina (USA), Polydisc (USA).
Int'l reps.: Canada (PIT), USA (Nick Tseperis).

Pan-Vox, see Music-Box.
Parlophone, see Columbia-EMI.
Pathe, see Columbia-EMI & Emial.
Philips, see Phonogram.
Phonogram SA (IFPI), 296 Messoghion Ave., Cholargos, Athens. Tel: (021) 672-5693/7. Mng. Dir. & Gen. Mgr.: Nicolas Antippas; Sales Mgr.: John Socratidis; Foreign Repertoire Prod. Mgr.: John Petridis.
Labels: (Owned) Archiv, DG, Fidelity, Fontana, Heliodor, MGM, Mercury, Olympic, Philips, Polydor, Vertigo, Verve; (represented) Amadeo (Austria), Buddah (USA), Bus Stop (UK), Cadet (USA), Carrere (France), Charisma (UK), Checker (USA), Chelsea (USA), Chess (USA), Fly (UK), Fresh Air (UK), GM (UK), GTO (UK), Janus (USA), Jet (UK) Kama Sutra (USA), King (USA), Manticore (UK), Mooncrest (UK), Penny Farthing (UK), RSO (UK), Ring-O' (UK), Spring (USA), State (UK), Track (UK), WWA (UK).
Int'l reps.: Cyprus (CBS), USA (Peters Int'l), worldwide (Phonogram).

Spiros Piperakis, Miaouli St. 59, Moscato-Athens 59. Tel: (021) 481-5508.
Labels: (Owned) Greka; (distributed) Apollon, Astron, Boem, Control, Coronnet, Do-Re, Melody, Monitor, Panivar, Revans, Venteta.

Plomaritis Prod'ns, 3rd September St. 13, Athens. Tel: (031) 813-918, 527-472. Cable: APLOM. Pres. & Sales Mgr.: Anthony Plomaritis; Gen. Mgr.: Georges Plomaritis; PR: Laky Plomaritis. **Local branch:** Melody-Athenee Cassette Rec'gs, 13 Eptanissou. Cable: RECORDS.
Labels: (Owned) Athenee, Lucky, Melody, Pop Tops, Popular, Popular-Turkish, Top Tunes; (distributed) Attica, Fantasia, Folklore of Greece, Musica; (represented) Caras (Australia), Combo (Italy), Cora (Italy), Ember (UK), Festival (France), Fonex (Turkey), Hansa (Germany), King (Japan), Melody (Lebanon, Turkey), Mikado (Japan), Oversea (Switzerland), Perides (France), Ri-Fi (Italy), Select (Canada, USA), Style (Italy), Teeny (Belgium), Virrey (Peru).
Int'l reps.: Belgium (Teeny), Egypt (El Fan), Germany (Hansa), Italy (Combo, Cora, Leonard, Style), Lebanon (Kassar), Turkey (Fonex), UK (Ember), USA (Dinos, Select).

Polydor, see Phonogram.
Polyphon, 3rd September St. 2, Athens.
Polytropon, see General.
Pop Tops, see Plomaritis.
Popular, see Plomaritis.
Popular-Turkish, see Plomaritis.
Psiktemboriki Athinon SA, 3rd September St. 49, Athens 103. Tel: (021) 822-833. Cable: COMPLETA. (Tape Distributor).
Regal, see Columbia-EMI & Emial.
Revans, see Panivar & Spiros Piperakis.
Seraphim, see Emial.
Standard, see Minos Matsas.
Top Tunes, see Plomaritis.
Venteta, see Panivar & Spiros Piperakis.
Vertigo, see Phonogram.
Verve, see Phonogram.
Zodiac, see General.

We make
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CASSETTES
&
CARTRIDGES

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C. VLASSOPOULOS & Co.,
2, ALEX. PAPANASTASIOU ST.,
N. FILADELFIA-ATHENS, GREECE
TEL: (021) 251.149, TELEX; 21 4312
CABLES: INTERSONIC, ATHENS

● independent record producer

Plomaritis Prod'ns, 3rd September St. 13, Athens. Tel: (031) 527-472. Cable: APLOM. Pres.: Anthony Plomaritis.
Label credits: Fonex, Select.

● music publishers

Arion Music, PO Box 287, Central Sta., 127 Heracliou St., Rizopolis, Athens. Tel: (021) 256-429. Cable: COLGRAPH. Telex: 214192. Gen. Mgr.: Alan C. Boxer.
Int'l firms represented: Ardmore & Beechwood (UK), Beechwood (USA), Belriver (Italy), Castle (Australia), Peter Maurice (UK), Pathe Marconi (France), Keith Prowse (UK), Toshiba (Japan), La Voce de Padrone (Italy).

Cora (Ed.), Miaouli St. 59, Moscato-Athens 59. Tel: (021) 481-5508.

General Publ'g Co. Ltd., 11 Kriezotou St., Athens 134. Tel: (021) 616-716, 633-603, 615-529. Cable: LYRAHELLAS. Pres.: Alexander Patsifas.
Affiliate: Icaros Publ'g Co.

Grecophon (Eds. Musicales), Karageorgi Servias St. 3, Athens 126. Tel: (021) 322-5921.
Int'l firms represented: April (USA), Blackwood (USA), Robert Mellin (UK), Valentine (UK).

Icaros Publ'g Co., see General.
International Publ'ns, see Plomaritis.

Intersong Hellas Ltd., 296 Messoghion Ave., Cholargos, Athens 142. Tel: (021) 672-5693/7. Cable: PHONOGRAM. Mng. Dir.: Nicolas Antippas; Gen. Mgr.: Costas Fassolas.
Int'l firms represented: Abigail (USA), Alameda (USA), P.E. Baker (UK), Ballon (USA), Barmour (USA), Big Secret (UK), Blue Gum (UK), Broken Arrow (USA), Bruce (UK), Buddah (USA), Cachand (USA), Caesar's (USA), Carlin (UK), Caspat (UK), Gene Chandler (USA), Ed. Chanson (USA), Chappell (UK), Cotillion (USA), Crited (USA), Double Trouble (USA), Dratleaf (USA), Dynatone (USA), Fescue (USA), 5th Star (USA), Four Knights (USA), Fuji Telecastine (Japan), Givin Room (USA), Golo (USA), Guerilla (USA), Hanadu Hohgs (UK), Hazy (UK), Hudson Bay (UK), Irod (USA), Island (UK), Jadaz (USA), Julio-Brian (USA), Kama Rippa (USA), Kama Sutra (USA), Kenya (USA), Keyhole (UK), Kinesley Sound (USA), Mike Lewis & Stuart Wiener (USA), Edward B. Marks (USA), Marmalade (UK), Matragun (USA), Joni Mitchell (USA), Mooncrest (UK), Mountain (UK), Mourbar (USA), Noma (USA), Norrie Paramor (UK), Pickwick (USA), Piedmont (USA), Pocket Full of Tunes (USA), Pronto (USA), RSO (UK), Razzle Dazzle (USA), Ricochet (UK), Rockmere (UK), St. George (UK), Sharet (UK), Silver Fiddle (USA), Siquomb (USA), Stanyan (USA), Superhype (USA), Talmont (USA), Tansoul (USA), Thin Ice (USA), Third Story (USA), Throat (UK), Tito (UK), Tone (UK), Trio (USA), Triple Three, Tuff,

Tunesmith (USA), Walden (USA), Roy Wood (UK), Frank Zappa (USA).
Intl reps.: Worldwide (Intersong).

Minos Matsas & Son Co Ltd., Harilaou Trikoupi 5, Athens 142. Tel: (021) 601-611. Cable: MINOSMAR. Mng. & Gen. Dir.: Makis Matsas; Sales Mgr. B. Michailides.

Melody Publ'g, see Plomaritis.

Ivan Mogull Music Assocs , c/o AEPI, Delighianni St 14, Athens 148. Mng. Dir.: Constantin Macris.

Plomaritis Publ'g, 3rd September St. 13, Athens. Tel: (031) 527-472. Cable: APLOM. Gen. Mgr. Georges Plomaritis.
Int'l branches: Canada, England, France, Italy, Switzerland, USA.
Affiliates: International Publ'ns, Melody Publ'g.
Int'l firms represented: Ariston (Italy), Constantinidis (Egypt), Cora (Italy), El Fan (Egypt), Haddad (Lebanon), King (Japan), Leonard (Italy), Melodia (Italy), Mohamed Nasr (Libya), Perou (France), Ri-Fi (Italy), Saltinger (USA).
Int'l reps.: Australia (Caras), Canada (Chris Papas, Parthenon Cassettes), France (Perou), Italy (Cora), South Africa (Gallo), USA (Dinos Constantinou, Dinos Joanidis, Petropouleas).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Greek Composers, 38 Mitropoleos St., Athens.

E I P T (Ethnikon Idyha Radiophonias-Tileoraseos—Hellenic Nat'l Radio-TV), 16 Mourouzi St., Athens 138. Tel: 724-811. Cable: RADIOSTATHENS. Telex: 216066.

Federation of Musical Ass'ns of Greece, 3 Averoff St., Athens.

Jazz & Pop Club, Thessaloniki.

National Committee of the International Music Council, 38 Mitropoleos St., Athens. Tel: 223-302.

National Section of the International Society for Contemporary Music, Rue Eptanisou 5, Athens 801.

Panhellenic Musical Society, 24 Halkokondyli St., Athens.

Union of Greek Musicians, 38 Mitropoleos St., Athens.

LICENSING ORGANIZATION, MUSIC

A E P I (Societe Hellenique pour la Protection de la Propriete Intellectuelle SA), Delighianni St. 14, Athens 148. Tel: (021) 813-917, 828-006. Mng. Dir.: Constantin Macris.

DESIGN & ARTWORK
PACKAGING & LABELING (tape only)
PLATING, PROCESSING & PRESSING PLANT
PRINTER & LITHOGRAPHER
RECORD PROMOTION

Columbia-EMI Greece SA, Po Box 287, Central Sta., 127 Heracliou St., Rizopolis, Athens. Tel: (021) 25-64-29/56. Cable: COLGRAPH. Telex: 214192. Mng. Dir.: Alan C. Boxer; Gen. Mgr.: B. Toumbakaris; Sales Dir.: J.G. Deacon; Technical Mgr.: B. Philopoulos.

TAPE CUSTOM DUPLICATOR

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heracliou St., Rizopolis, Athens. Tel: (021) 25-64-29/56. Cable: COLGRAPH. Telex: 214192. Mng. Dir.: Alan C. Boxer; Gen. Mgr.: B. Toumbakaris; Sales Dir.: J.G. Deacon; Technical Mgr.: B. Philopoulos.
Audio: 8-tr., cassette.

● supplies

CARTRIDGE & CASSETTE PARTS

Costas Vlassopoulos & Co., 2 Alex Papanstasiou St., New Filadelfia, Athens. Tel: (021) 251-441/149. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris.
Chief product: All 8-tr. & cassette parts. (SEE ADVERTISEMENT)

EMPTY CARTRIDGES, CASSETTES REELS

Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (021) 251-441/149. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris.
Audio: 8-tr., cassette.
Brand name: Intersonic. (SEE ADVERTISEMENT)

JACKETS & SLEEVES LABELS

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heracliou St., Rizopolis, Athens. Tel: (021) 25-64-29/56. Cable: COLGRAPH. Telex: 214192. Mng. Dir.: Alan C. Boxer; Gen. Mgr.: B. Toumbakaris; Sales Dir.: J.G. Deacon; Technical Mgr.: B. Philopoulos.

TAPE, BLANK LOADED

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heracliou St., Rizopolis, Athens. Tel: (021) 25-64-29/56. Cable: COLGRAPH. Telex: 214192. Mng. Dir.: Alan C. Boxer; Gen. Mgr.: B. Toumbakaris; Sales Dir.: J.G. Deacon; Technical Mgr.: B. Philopoulos.
Audio: 8-tr. & cassette.

Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (021) 251-441/149. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris.
Audio: 8-tr., cassette.
Brand name: Intersonic. (SEE ADVERTISEMENT)

● accessories manufacturers

Spiros Piperakis, Miaouli St. 59, Moscato-Athens 59. Tel (021) 481-5508.
Product: 45 RPM adaptors.

Plomaritis Prod'ns, 3rd September 13, Athens. Tel: (031) 527-472. Cable: APLOM. Pres. & Sales Mgr.: Anthony Plomaritis; Gen. Mgr.: Georges Plomaritis.
Product: Carrying & storage cases.

Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (021) 251-441/149. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris.
Product: 45 RPM adaptors. (SEE ADVERTISEMENT)

GUATEMALA

Population: 5,531,000.
Rate of exchange: $1 (US) = 1 quetzal.
Per capital income: $382.
Holidays: January 1, May 1 (Labor Day), June 30 (Army Day), July 1 (Bank Holiday), September 15 (Independence Day), October 12 (Columbus Day), October 20 (Revolution of 1944), December 24,25.
Records, record blanks & pre-recorded media imported from USA: 1974—$54,003; 1973—$66,349.
Records exported to USA: 1973—5,235 units, $3,660

● record & tape manufacturers / distributors / importers

Casa Avelar, 18 Calle 3-59 & 6-61, Zone 1, Guatemala City. Tel: 80-243, 28-545, 81-465. Gen. Mgr.: Salvador Avelar Guerra; Sales Mgr.: Jose Luis Martinez
Labels: (Owned) Leo, Rosa, Tikal, Xelaju; (represented) Musimex (USA).
Int'l reps.: Mexico (Melody, Rex).

Dicesa (Discos Centroamericanes SA), Ed. Schafer 302, 4a Ave. 12-07, Zone 1, Guatemala City. Tel: 21-987. Gen. Mgr.: Francisco Moralejo.
Home office: El Salvador.
Labels: (Owned) Dicesa; (represented) Alston (USA), Ansonia (USA), Ariola (Spain), Atco (USA), Atlantic (USA), Bearsville (USA), Beverly (Brazil), Camden (worldwide), Copacabana (Brazil), Countryside (USA), Dawn (UK), DiscReet (USA), Disneyland (USA), Dot (USA), Elektra (USA), Embryo (USA), Gas (Mexico), Gordy (USA), Little David (USA), Midland (USA), Motown (USA), Movieplay (Spain), Nashville (UK), Negram (Netherlands), Nonesuch (USA), Novola (Spain), Paramount (USA), Pye (UK), RCA (worldwide), Raccoon (USA), Rare Earth (USA), Red Seal (worldwide), Reprise (USA), Rolling Stones (USA), Soul (USA), Tamla (USA), Warner Bros. (USA), Zafiro (Spain).

Dideca (Discos de Centroamerica), 12 Calle 3-27, Zone 1, Guatemala City. Tel: 29-602, 20-442, 84-976. Pres.: Roberto Galvez Gutierrez; Admin. Mgr.: Juan Jose Pezzarossi; Sales Mgr.: Byron Galvez Thompson.
Labels: (Owned) Dideca, Fri; (represented) A&M (USA), ARV Int'l (USA), Apple (USA), Arista (USA), Arrowtabs (UK), Audiomusik Prod'ns (Germany), Bell (USA), Buddah (USA), CR (USA), Capitol (USA), Carocol (Chile), DLV (Mexico), EMI Group (UK), Falcon (USA), Fantasy (USA), Galaxy (USA), Gamma (Mexico), Hispavox (Spain), Invictus (USA), Island (UK), JCV (Argentina), Kama Sutra (USA), Karussell (Germany), MGM (USA), Musart (Mexico), Ode (USA), Odeon (UK), Parnasso (USA), Philips group (Netherlands), Polydor group (Germany), Suradisc (Venezuela), United Artists group (USA), Vego (USA), Zeida (Colombia).

Discos Centroamericanos SA, see Dicesa.

Discos de Centroamerica, see Dideca.

Distribuidora Guatemalteca de Discos SA, Ed. Herrera, 2nd fl., 12 Calle 4-53, Zone 1, Guatemala City. Tel: 84-975.
Home office: Costa Rica, Indica.
Labels: (Owned) Indica; (represented) Art (USA), Audio Fidelity (USA), Billo (Venezuela), CBS (worldwide), Fonograma (Venezuela), Lea (Panama), London (UK), Montilla (Spain), Onix (Ecuador), Orfeon (Mexico), Palacio (Venezuela), Peerless (Mexico), Seeco (USA), Sonus (Venezuela), Velvet (USA, Venezuela), Viva (USA).

Fri, see Dideca.

Indica, see Distribuidora Guatemalteca.

Leo, see Casa Avelar.

Musical, M. R. Wunderlich, 13 Calle 9-62, Zone 1, Guatemala City. Tel: 29-645. Cable: MUSICAL. (Importer)

Rosa, see Casa Avelar.

Tikal, see Casa Avelar.

Xelaju, see Casa Avelar.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A G A Y C (Asociacion Guatemalteca de Autores & Compositores), 14 Calle 11-42, Zone 1, Guatemala City. Tel: 84-921, 84-251. Pres.: Alfonso Sierra Acte; Gen. Mgr.: Carlos Munoz Samayoa; Sec'y: Eduardo Tanchez Coutino.

Asociacion "Alejandro Von Humboldt," 10 Calle 1-52, Zone 1, Guatemala City.

Circulo Pro-Musica Viva, 36 Ave. 1-39, Zone 7, Guatemala City.

Consejo Nacional de Musica de Guatemala, 3a Av. 4-61, Zone 1, Guatemala City.

Sociedad Filarmonica de Guatemala, Conservatorio Nacional de Musica & Artes Escenicas, 3a & 5a Calle, Zone 1, Guatemala City.

HONG KONG

Population: 4,200,000
Rate of exhange: $1 (US) = 5 Hong Kong dollars.
Per capita income: $1300.
Holidays: January 1, Chinese New Year, April (Queen's Birthday), Mid-Autumn Festival & Christian holidays.
Records exported to USA: 1974—2,397 units; $3,309; 1973—25,238 units, $24,532.
Records, record blanks & pre-recorded media imported from USA: 1974—$506,787; 1973—$598,854.

● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca.

Ace of Diamonds, see Decca.

Amo Rec. Corp. (IFPI), PO Box 5170, 68 Waterloo Rd., Flat A-1, Kowloon. Tel: (3) 849847. Gen. Mgr.: Paul Leung; Sales Mgr.: Anthony Leung. (Exporter).
Label: (Owned) Amo; (represented) China (People's Republic of China).

Angel, see EMI.

Archiv, see Polydor.

Argo, see Decca.

Beltona, see Decca.

C B S/Sony, St. George's Bldg., 22nd fl., No. 2, Ice House St., Hong Kong. Telex: 802-3249.
Labels: (Owned) CBS, Columbia (USA), Epic, Harmony, Odyssey.

Capitol, see EMI.

Columbia (UK), see EMI.

Columbia (USA), see CBS.

Cosdel (Hong Kong) Ltd., PO Box 2567, 924-926 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 665231/4. Cable: HKCOLTEK. Mng. Dirs.: Kenneth L. Cole, T.K. Whang, Mgr. & Dir.: Robert Wong.
Regional branches: Malaysia, Singapore.
Labels: (Represented) Asylum (USA), Atco (USA), Atlantic (USA), Bearsville (USA), Camden (USA), Capricorn (USA), Chrysalis (USA), Dot (USA), Durium group (Italy), Elektra (USA), Grunt (USA), Nonesuch (USA), Paramount (USA), Prestige (USA), RCA group (USA), Ranwood (USA), Reprise (USA), Rolling Stones (USA), Vogue (France), WEA group, Warner Bros. (USA).

Crown Rec. Co. (IFPI), 34A Kennedy Rd., 7th fl., Hong Kong. Tel: (5) 237845. Mng. Dir.: Lau Tung.
Labels: (Owned) Crown, Eagle, Golden Coin.

D G, see Polydor.

Decca Orient (Pte.) Ltd., 1112 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 676310. Mng. Dir.: Derrick J. Coupland; Rep.: Rhea Taplin. (Distributed by Moutrie & Co.).
Regional headquarters: Singapore.
Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltona, Decca, Deram, Eclipse, London, L'Oiseau Lyre, Qualiton, Threshold; (represented) All Platinum (USA), Ariola (Germany), Boot (USA), Brunswick (USA), Capri (France), Chapter One (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Ember (UK), Emerald (UK), Fiesta (France), Greenwich (UK), Gull (UK), Headline (UK), Horoscope (USA), MAM (UK), M&M (UK) Maple (USA), Musik fuer Alle (Germany), Nova (UK), OBE (USA), Pops (UK), Rex (UK), Spiral (UK), Summus (USA), Turbo (USA), Turnabout (UK), Vega (France), Vox (UK), Weekend (UK), World of Great Classics (UK).
Int'l reps.: Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (EMI Pakistan), Philippines (Super), Thailand (Kinetex) Vietnam (Georges Bonnet).

Deram, see Decca.

Diamond, see Polydor.

E M I (Hong Kong) Ltd. (IFPI), 11 Fa Po St., Yau Yat Chuen, Kowloon. Tel: (3) 810321. Cable: EMITRON. Mng. Dir.: John Forrest; Sales Mgr.: Paul Ewing.
Labels: (Owned) Angel, Capitol, Columbia (UK), Harvest, Music for Pleasure, Odeon, Parlophone, Pathe, Phoenix, Regal, Stateside; (represented) ABC/Dunhill (USA), Apple (UK), A&M (USA), Bell/Arista (USA), Command (USA), Daybreak (USA), Disneyland (USA), Invictus (USA), Island (UK), Magnet (UK), Monument (USA), Pickwick (USA), Probe (USA), RAK (UK), Tamla/Motown (USA).

Eagle, see Crown.

Eclipse, see Decca.

Epic, see CBS.

Fontana, see Polydor.

Fung Hang, see Life.

Golden Coin, see Crown

Harmony, see CBS.

Harvest, see EMI.

Hot, see Life.

The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel: (3) 67-6081/7361.
Regional branch: Singapore.
Labels: (Owned) Life, Fung Hang, Hot, Lock Fung, Sun Fung, Yee Fung; (represented) MCA (USA).
Int'l reps.: China (Life), Malaysia (Hup Hup, King), Singapore (Hup Hup, Life).

International Music-Record Section

Lock Fung, see Life.
London, see Decca.
M G M, see Polydor.
Mercury, see Polydor.
Moutrie & Co. (Hong Kong) Ltd. (IFPI), PO Box 404, Connaught Centre, 43rd fl Connaught Rd., Hong Kong. Tel: (5) 243098. Dir.: H. R. O. Hubble; Gen. Mgr Napoleon Ng; Sales Mgr.: C.T. Fung. **Local branches:** 82 Yee Wo St., Causeway Bay; 20 Morrison Hill Rd., Happy Valley; Union House.
Branch: Kowloon, 20 Hankow Rd.
Labels: (Distributed) Decca group; (represented) Decca group (UK), Ember (UK), Metronome (Germany), Musidisc (France), Turnabout (USA), Vox (USA).
Music for Pleasure, see EMI
Odeon, see EMI.
Odyssey, see CBS.
L'Oiseau Lyre, see Decca.
Parlophone, see EMI.
Pathe, see EMI.
Philips, see Polydor.
Phoenix, see EMI.
Polydor Ltd., PO Box 950, 1228 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 674138 Gen. Mgr. Norman Cheng; Pop Label Chief: Ricky Fung; Classical Label Chief: Peter D'Almada.
Labels: (Owned) Archiv, DG, Diamond, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (represented) Buddah (USA), Cube (UK), Fly (UK), Kama Sutra (USA)
Qualiton, see Decca.
Regal, see EMI.
Revox (Hong Kong) Ltd., Kai It Bldg., 58 Pak Tai St., 9th fl., Kowloon BCC. Tel: (3) 025251. Cable: REVOXSOUND. Mng. Dir. Klaus H. Heymann; Sales Mgr. David Ling; Ass't Sales Mgr.: Samuel Hui.
Labels: (Represented) Barclay (France), Candide (USA), Chant du Monde (France), Da Camera (Germany), Desto (USA), Erato (France), Everest (USA), Harmonia Mundi (France), Hispavox (Spain), Orion (USA), Turnabout (USA), Vox (USA).
Shun Cheong Trading Co., Chenog K. Bldg., Rm. 402, 84-86 Des Voeux Rd., Central Hong Kong. Tel: (5) 475410, 457390. Cable: SHUNMARIO. Owner & Gen. Mgr.: Raymond K.P. Ng; Sales Mgr.: Mok Yip Ping; Office Ass't: Lo Kin Chor. (Distributor/Importer/Exporter).
Labels: (Represented) Aim (Singapore), Elastic (Singapore), Fantasy group (USA), United Artists (USA)
Stateside, see EMI.
Sun Fung, see Life.
Threshold, see Decca.
Toho Film Co. (Hong Kong) Ltd., Central Bldg., Rm. 531, Pedder St., Hong Kong. Tel: 236202, 232775.
Home office: Japan.
Labels: (Represented) BYG (France), Black Jazz (USA), Hansa (Germany), Ovation (USA), Vogue (France).
Vertigo, see Polydor.
Verve, see Polydor.
Yee Fung, see Life.

● music publishers

Burlington-Palace Music Orient Ltd., PO Box 6403, Tsim Sha Tsui Sta., 1112 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 676310 Mng. Dir. Derrick J. Coupland; Far East Mgr.: Esther Lim.
Regional headquarters: Singapore
Int'l firms represented: ATV (UK), Angela (Africa), Aristocrat (UK), Bellbird (Australia), Burlington (UK), GH (UK), Giant (UK), Tony Hiller (UK), Island (UK), Jonjo (UK), Mervyn (UK), Ivan Mogull (USA), Palace (UK), RAK Publ'g (UK), Sunbury (UK), Union Songs (Sweden).
Pathe Publ'ns (Far East) Ltd., 11 Fa Po St., Yau Yat Chuen, Kowloon. Tel: (3) 810321/4. Cable: PATPUB Mng. Dir. John Forrest.
Regional branches: Malaysia, Singapore
Int'l firms represented: J. Albert & Son (Australia), Ampco (USA), Apt (USA), Ardmore & Beechwood (UK), Blythwood (Canada), Campbell Connelly (UK), Carlin (UK), Charing Cross (USA), Chrysalis (UK), Combine (USA), Cookaway (UK), Daybreak (USA), The Dreamers (UK), Dwarf (UK), EMI Music (UK), Early Morning (Canada), Essex (Australia), Francis Day & Hunter group including Robbins & Donna (UK), Robin Gibb (UK), Gralto (UK), HEC (UK), Dick James (UK), Kennedy Street (UK), Magnet (UK), Maribus (UK), Northern Songs (UK), Pamco (USA), Porgie (USA), Cyril Shane (UK), Trousdale (USA), United Artists (USA), Warner Bros. (USA), Westpar (USA), Wingate (USA), Lawrence Wright (UK)
Int'l reps.: Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (ITAIPU), Canada (Beechwood), Denmark (Imudico), France (Pathe-Marconi), Germany (Accord), Italy (La Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), South Africa (Ardmore & Beechwood), Spain (EGO), Sweden (Odeon), UK (Ardmore & Beechwood), USA (Beechwood)

● services

DESIGN & ARTWORK

The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel: (3) 676081, 677361.

DIRECT-MAIL SERVICE

The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel: (3) 676081, 677361
Revox (Hong Kong) Ltd., Kai It Bldg., 58 Pak Tai St., 9th fl., Kowloon BBC. Tel. (3) 025251. CABLE: REVOXSOUND. Mng. Dir.: Klaus H. Heymann; Sales Mgr.: David Ling; Ass't Sales Mgr.: Samuel Hui.

PRINTER & LITHOGRAPHER

The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel: (3) 676081, 677361.

RECORD PROMOTION

Revox (Hong Kong) Ltd., Kai It Bldg., 58 Pak Tai St., 9th fl., Kowloon BBC. Tel: (3) 025251. Cable: REVOXSOUND. Mng. Dir.: Klaus H. Heymann; Sales Mgr.: David Ling; Ass't Sales Mgr.: Samuel Hui.

TAPE CUSTOM DUPLICATOR

Crown Rec. Co., 34A Kennedy Rd., 7th fl., Hong Kong. Tel: (5) 237845. Mng. Dir.: Lau Tung.
Audio: Cassette.

● supplies

CARTRIDGE & CASSETTE PARTS

E M I (Hong Kong) Ltd., 11 Fa Po St., Yau Yat Chuen, Kowloon. Tel: (3) 810321/4. Cable: EMITRON. Mng. Dir.: John Forrest; Sales Mgr.: Paul Ewing.
Brand Audio: Audio Devices, Emitape Ltd.

EMPTY CARTRIDGES, CASSETTES & REELS

E M I (Hong Kong) Ltd., 11 Fa Po St., Yau Yat Chuen, Kowloon. Tel: (3) 810321/4. Cable: EMITRON. Mng. Dir.: John Forrest; Sales Mgr.: Paul Ewing.
Audio: 8-tr., cassette & open reel.
Brand name: Audio Devices, Emitape Ltd.

JACKETS & SLEEVES
LABELS
POLYETHYLENE BAGS

The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel: (3) 676081, 677361.

TAPE, RAW & BLANK LOADED

E M I (Hong Kong) Ltd., 11 Fa Po St., Yau Yat Chuen, Kowloon. Tel: (3) 870321/4. Cable: EMITRON. Mng. Dir.: John Forrest; Sales Mgr.: Paul Ewing.

● accessories manufacturers

The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel: (3) 676081, 677361.
Product: Carrying & storage cases, catalog servs.

KULTURA

NEW HUNGARIAN RECORDING STUDIO

YOU CAN HAVE YOUR RECORDINGS RECORDED BY FAMOUS HUNGARIAN PERFORMERS AND ORCHESTRAS IN OUR NEW MUSIC STUDIO WHERE YOU CAN FIND THE FOLLOWING TECHNICAL EQUIPMENT:

Neumann 28/8 Mixing Console
Ampex MM 1000/8 and Ampex AG 440B/2 Tape Recorders
Dolby Noise Reduction System
OUR HALL IS OF 4200 m² VOLUME

Magyar Filmgyártó Vállalat
H-1441 Budapest, P.O. Box 69
Phones: 831-750, 831-550

Represented by: KULTURA Hungarian Foreign Trading Co.
H-1389 Budapest, P.O. Box 149,
HUNGARY

HUNGARY

Population: 10,510,000.
Rate of exchange: $1 (US) = 20.43 forints.
Per capita income: $1,542.
No. of homes with record players: 300,000.
Holidays: January 1, Easter, April 4 (Liberation Day), May 1 (Labor Day), November 7 (Russian October Revolution Day), December 25, 26.

RECORDS:

Records manufactured for domestic & export sale: LP's 1974—1,967,000 units; 1973—1,885,000 units. EP's 1974—72,000 units. Singles 1974—1,026,000 units; 1973—1,070,000 units.
Records sold domestically: 1974—2,357,920 units; 1973—2,205,000 units.
Records exported to USA: 1974—43,777 units; 1973—47,200 units.
Records imported from countries other than USA: 1974—648,729 units; 1973—700,000 units.
Records exported to countries other than USA: 1974—663,303 units; 1973—702,800 units.
Average retail price per record: LP's (classical)—$2.93, (pop)—$4.15. Singles (classical)—$0.97, (pop)—$1.07.
Stereo sales: 100% of LP's.
Record club sales: 2.44% of total.
Discounting: Frequent.
Type of distribution: Manufacturer-to-retailer.
Type of promotion: Records are promoted through radio play. Foreign and Hungarian music receive equal play with no restrictions. Selections are determined by editors (disk jockies). Some editors play requests from listeners.
Jukeboxes: 100.

TAPE:

Pre-recorded tape sold domestically: Cassettes 1974—17,840 units; 1973—3,000 units.

RADIO STATIONS:

Comment: There are no pirate or private stations. There are two medium wave outlets, relayed to all parts of the country, one medium wave outlet to the West, one ultra-short wave outlet and short wave on all wavelengths in approximately 20 languages, including Hungarian. Most single records are manufactured from recordings of the Hungarian Radio.

TELEVISION STATIONS:

Government—2 channels.
Comment: Part of one channel's programming is in color. Only a few homes have color sets because of high costs, but cheaper sets are being developed.

International Music-Record Section

IMPORT/EXPORT REGULATIONS:

Records can be imported only by Kultura—Hungarian Foreign Trading Co. Hungarians travelling abroad may import 20 records free of duty. Records arriving through parcel post are taxed at 60% of the inland sales price.
Paul Gyongy

● record & tape manufacturers / distributors / importers

Hungarian Gramophon Recs., Vorosmarty ter 1, Budapest V. Tel: 328-797. (distributed by Kultura)
Labels: (Owned) Hungaroton, Pepita, Qualiton.
Hungaroton, see Hungarian Gramophon & Kultura.
Kultura—Hungarian Foreign Trading Co., PO Box 149, Foe utca 32, H-1389 Budapest. Tel: 159-450. Pres.: Paul Kornis; Gen. Mgr.: Joseph Szabo; Sales Mgr.: Joseph Meszaros.
Labels: (Distributed) Hungaroton, Pepita, Qualiton; (represented) Decca (UK), EMI (UK), Phonogram (Netherlands), Polydor (Germany).
Int'l reps.: Argentina (Fonema) Australia (Avant Garde, Read Co.), Belgium (Vogue), Canada (Alexander Trading), Denmark (EMI), Egypt (General Publ'g Org.), Finland (EMI), Germany (Disco-Center), India (Gramophone), Israel (Hed Arzi), Italy (Carisch), Japan (King), Lebanon (Ste. Libanaise), Mexico (Gamma), Netherlands (Sound Prods.), Portugal (Sassetti), Spain (Hispavox), Turkey (Faruk Erengul), UK (Selecta), USA (Qualiton), Yugoslavia (Forum). (SEE ADVERTISEMENT)
Pepita, see Hungarian Gramophon & Kultura.
Qualiton, see Hungarian Gramophon & Kultura.

● music publisher

Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Pres.: Paul Kornis; Gen. Mgr.: Joseph Szabo; Music Dept. Dir.: George Korda.
Int'l reps.: Australia (Boosey & Hawkes), Austria (Hoffmeister), Denmark (Engstrom & Sodring), Finland (Fazer), France (Boosey & Hawkes), West Germany (Boosey & Hawkes), Israel (From Music Supply), Italy (Suvini Zerboni), Netherlands (Broeckmans & van Poppel), Norway (Musik-Huset), South Africa (Boosey & Hawkes), Sweden (Ehrlinforlag), Switzerland (Eulenburg), UK (Boosey & Hawkes), USA (Boosey & Hawkes). (SEE ADVERTISEMENT)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Budapesti Zenei Versenyek es Festivalok Irodaja (Budapest Office of Music Competitions & Festivals, Office of Bartok Seminar), PO Box 80, Vorosmarty ter 1, Budapest V. Cable: FESTIVALBURO.
Institute for Musicology of the Hungarian Academy of Sciences (including Bartok Archives & Museum of History of Music), PO Box 28, H-1250 Budapest 1. Tel: 161-522, 161-208. Dir.: Prof. Jozsef Ujfalussy.
International Music Council, Nat'l Committee, Vorosmarty ter 1, Budapest V. Tel: 328-799. Cable: MUSICUNION.
Magyar Nepoztarsasag Muveszeti Alapja (Artistic Foundation of the Hungarian Peoples Republic), Bathori utca 10, Budapest V. Chief Musical Section Vice Dir.: Paul Gyongy.
Magyar Zenemuveszek Szovetsege (Association of Hungarian Musicians), Vorosmarty ter 1, Budapest V. Tel: 328-799. Cable: MUSICUNION.
Union of Hungarian Musicians, Gorkij fasor 38, Budapest VI. Tel: 425-756. Cable: MUDOSZ.

DESIGN & ARTWORK

Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Pres.: Paul Kornis; Gen. Mgr.: Joseph Szabo; Sales Mgr.: Joseph Meszaros. (SEE ADVERTISEMENT)

LICENSING ORGANIZATIONS, MUSIC

Artisjus (Bureau Hongrois pour la protection des Droits d'auteur), Vorosmarty ter 1, Budapest V. Tel: 128-650. (Mechanical & performing rights).
Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Pres.: Paul Kornis; Gen. Mgr.: Joseph Szabo; Sales Mgr.: Joseph Meszaros. (SEE ADVERTISEMENT)

PLATING, PROCESSING & PRESSING PLANT

Villamosszigetelo es Muanyaggyar, Fehervari utca 120, Budapest XI. Tel: 450-950.

PRINTER & LITHOGRAPHER
PROMOTION & PUBLICITY

Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Pres.: Paul Kornis; Gen. Mgr.: Joseph Szabo; Sales Mgr.: Joseph Meszaros. (SEE ADVERTISEMENT)

● supplies

ENVELOPES & MAILERS
JACKETS & SLEEVES

Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Pres.: Paul Kornis; Gen. Mgr.: Joseph Szabo; Sales Mgr.: Joseph Meszaros. (SEE ADVERTISEMENT)

● accessories manufacturer

Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450 Pres.: Paul Kornis; Gen. Mgr.: Joseph Szabo; Sales Mgr.: Joseph Meszaros.
Product: Catalog servs. (SEE ADVERTISEMENT)

ICELAND

Population: 213,000.
Rate of exchange: $1 (US) = 400 krona.
Per capita income: $4,697.
Holidays: January 1, Good Friday, Easter Monday, First Day of Summer, May 1 (Labor Day), Whitsun, June 17 (National Day), December 1 (Anniversary of Independence), December 25, 26.
Records, record blanks & pre-recorded media imported from USA: 1974—$212,178; 1973—$126,729.

● record & tape manufacturers / distributors / importers

Falkinn Ltd. (IFPI), PO Box 5420, Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46 70. Mng. Dir.: Bragi Olafsson; Sales Mgr.: Olafur Haraldsson.
Labels: (Represented) A&M (UK), Atlantic (UK), B&C (UK), Chrysalis (UK), DJM (UK), Decca group, (UK), EMI (UK), Elektra (UK), Island (UK), Polydor (Germany, UK), RCA (UK), Teldec (Germany), Warner Bros. (UK).
Radio Sudin HF, Klapparstig 26, Reykjavik. (Distributor/Importer).
Stal Ltd. (IFPI), PO Box 5420, Sudurlandsbraut 8, Reykjavik. Tel (91) 8 46 70. Cable: STALCO. Chm.: Bragi Olafsson; Sales Mgr.: Olafur Haraldsson.
Labels: (Represented) CBS (UK), Epic (UK), Fontana (Netherlands, UK), Mercury (Netherlands, UK), Philips (UK, Netherlands), WWA (UK), Vertigo (Netherlands, UK).

● independent record producer

Falkinn Ltd., PO Box 5420, Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46 70. Telex: 2078. Mng. Dir.: Bragi Olafsson; Sales Mgr.: Olafur Haraldsson.
Label credits: HMV, Parlophone.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Iceland Div. of Int'l Federation of the Phonographic Inds. (IFPI), Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46 70.
Icelandic Composers Society (Tonskaldafelag Islands), Laufasvegur 40, Reykjavik. Tel: (91) 1 61 73. Pres.: J. Asgeirsson.
Iceland Music Information Center, Laufasvegur 40, Reykjavik. Tel: (91) 2 11 85.
Society of Icelandic Musical Artists (Felag islenzkra tonlistarmanna), Skolagerdi 47, Kopavogi. Tel: 4 17 40. Pres.: I. Jonasson.

LICENSING ORGANIZATION, MUSIC

S T E F (Samband Tonsklada og Eigenda Flutningsrettar), Bokhlodustig 2, Reykjavik.

INDIA

Population: 596,000,000.
Rate of exchange: $1 (US) = 12.50 rupees.
Per capita income: $110.
Holidays: January 1, January 26 (Republic Day), August 15 (Independence Day), October 2 (Mahatma Ghandi's Birthday), November 5 (Guru Nanak's Birthday), December 25.
Records, record blanks & pre-recorded media imported from USA: 1974—$30,919.
Records exported to USA: 1974—85,819 units, $128,022; 1973—59,351 units, $84,915.

● record & tape manufacturers / distributors / importers

Angel, see The Gramophone Co.
Archiv, see Polydor.
Columbia, see The Gramophone Co.
D G, see Polydor.
Fontana, see Polydor.
The Gramophone Co. of India Ltd., PO Box 699, Calcutta 700001; 33 Jessore Rd., Dum Dum, Calcutta 700028. Tel: 57-2431, 57-4163. Cable: EMITRON. Telex: 021-7007. Mng. Dir.: Anil Sud; Sales Mgr. M.A. Rafique; A&R & Mktg. Mgr.: V.K. Dubey; Mktg. & Promo. Mgr. P.K. Banerjee; Export Mgr.: G. Vijaya Kumar; Rec'g, Copyright & Royalties Mgr.: T.P. Roy Choudhury. **Local branch:** 5 Old Court House St.
Branches: Bombay, Madras, Delhi, Gauhati, Kanpur.
Labels: (Owned) Angel, Columbia, HMV, Odeon, Regal; (represented) A&M (USA), Capitol (USA), Decca (UK), Liberty/United Artists (USA), MCA (USA), Pye (UK), RCA (USA), Tamla/Motown (USA), WEA (USA).
H M V, see The Gramophone Co.
Heliodor, see Polydor
M G M, see Polydor.
Mercury, see Polydor.
Odeon, see The Gramophone Co.
Philips, see Polydor.
Polydor of India Ltd., Dhan-nur Bldg., Sir Pheroz Shah Mehta Rd., Bombay 400001. Tel: 26-3111. Mng. Dir.: S.A. Patel; A&R Mgr.: A. Virendra Luther.
Home office: Germany.
Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyphon, Vertigo, Verve; (represented) Buddah (USA), Cube (UK), Kama Sutra (USA), Stax (USA).
Polyphon, see Polydor.
Regal, see The Gramophone Co.
Vertigo, see Polydor.
Verve, see Polydor.

● music publisher

Audio Visual Communications, 32 Seagull, Carmichael Rd., Bombay 40026.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Madras Musical Ass'n, PO Box 1412, 53 Sir Thyagaraya Rd., T. Nagar, Madras 600017.

DESIGN & ARTWORK
PLATING, PROCESSING & PRESSING PLANT
TAPE CUSTOM DUPLICATOR

The Gramophone Co. of India Ltd., PO Box 699, Calcutta 700001; 33 Jessore Rd., Dum Dum, Calcutta 700028. Tel: 57-2431, 57-4163. Cable: EMITRON. Telex: 021-7007. Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique.

● accessories manufacturer

The Gramophone Co. of India Ltd., PO Box 699, Calcutta 700001; 33 Jessore Rd., Dum Dum, Calcutta 700028. Tel: 57-2431, 57-4163. Cable: EMITRON. Telex: 021-7007. Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique.
Product: Record catalog servs., needles.

KULTURA
Bartók
Complete Edition
Works of
Kodály and Liszt
First Recordings
Outstanding
Hungarian
Performers on
QUALITON-
HUNGAROTON
RECORDS
KULTURA
Hungarian Foreign Trading Co.
H-1389 Budapest, P.O. Box 149.
HUNGARY

International Music-Record Section

IRELAND

Population: 3,032,000.
Rate of exchange: $1 (US) = 0.433 pound.
Per capita income: $1,590.
Holidays: January 1, March 17 (St. Patrick's Day), Good Friday, Easter Monday, First Mondays in June & August, December 25, St. Stephen's Day.

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1974—$80,071; 1973—$107,745.
Records exported to USA: 1974—23,925 units $48,295; 1973—26,150 units, $32,240.
Average retail price per record: LP's—$5.55; EP's—$2.17; singles—$1.50.
Stereo sales: 97% of total.
Record club sales: Minimal.
Discounting: Rare.
Type of distribution: Manufacturer-to-wholesaler-to-retailer. The growth of rack jobbing is declining; one-stopping is increasing.
Type of promotion: One weekly & one monthly pop magazine.

TAPE:

Market: 8-tr. is rapidly losing popularity. The ratio in sales in favor of cassette is 4-5 to 1. 30-35% of all recordings sold are now in tape form. Initially, most tape players were in cars, but they are now being used much in homes. In rural areas tape sales equal the sales of records.
Average retail price per tape: 8-tr.—$7.00; cassette—$7.00.

RADIO & TELEVISION STATIONS

There is one government-operated commercial radio and television station.

IMPORT/EXPORT REGULATIONS:

VAT at 36.75% is charged at the point of importation on the cost of records. Cost relates to the price of the record and freight and duty. 30% of this VAT is irrecoverable. Duty is gradually being phased out and varies as to source. The VAT rate on tapes is 19.5% and is not levied at the point of importation. Certificate of origin is required if of UK origin.

Ken Stewart

● record & tape manufacturers / distributors / importers

Aisling, see EMI.
Ara, see EMI.
Aran, see EMI.
Archive, see Polydor.
Avoca, see Dolphin.
Bullseye, see Hawk.

C B S Recs., 111 Cork St., Dublin 8. Tel: 682-464. Telex: 5724. Gen. Mgr.: David E. Duke; Sales Mgr.: Jackie Hayden; Promo. & Pub.: Breda Hayes.
Labels: (Owned) CBS, Embassy, Epic, Harmony; (represented) Atlantic, Dandelion, Direction, Disneyland, Douglas, Elektra, Goodear, Inheritance, Magnet, Monument, Philly, Phoenix, Realmjazz, Reprise, Rolling Stones, Warner Bros. & all CBS & WEA groups.

Capitol, see EMI.

Claddagh Recs. Ltd. (IFPI), Dame House, Dame St., Dublin 2. Tel: 778-034, 778-943. Pres.: Garech Browne; Gen. & Sales Mgr.: Paddy Moloney. (Distributed by Release Recs. Ltd. & EMI).
Int'l reps.: UK (CRD—England, Outlet—Northern Ireland.)

Columbia, see EMI.
Comhaltas, see Irish Rec. Factors.
D G, see Polydor.
Debut, see Polydor.

Demesne Recs. Ltd., 22 Ellis Quay, Dublin 7. Tel: 772-315. (Distributor/Importer; Tape Distributor as Demesne Super Stereo Sound Ltd.).
Labels: (Represented) Hallmark, Marble Arch, RCA Camden.
Tape lines: (Represented) CBS, Decca, EMI, Philips, Pickwick, Polydor, Precision, RCA.

Denver, see Irish Rec. Factors.

Discfinder, 147 Lower Baggot St., Dublin. Owner: Joe Conway. (Distributor).
Labels: (Distributed) Saga; (represented) Oryx, Supraphon.

Dolphin Recs. Ltd., 3 Burgh Quay, Dublin 2. Tel: 777-788. Dir. & Mgr.: Joseph P. O'Reilly; Dir. & Gen. Mgr.: Brian J. Barker. **Local branch: Dublin 1,** Dolphin Whsle. Disc Suppliers Ltd., 22 Marborough St. Tel: 4-6525. Sales Mgr.: Anthony McNulty.
Labels: (Owned) Dolphin (distributed by EMI); (distributed) Avoca, Outlet, (represented) Mushroom (UK).
Int'l rep.: Canada (Boot).

E M I (Ireland) Ltd., 23 Lower Dominick St., Dublin 1. Tel: 746-108. Cable: JABBERMENT. Mng. Dir.: Guy Robinson; Finance Dir.: T. O'Rourke; Sales Mgr.: J.K. Condren; MFP Div. Mgr.: D. Breen; Promo. Mgr.: D. O'Brien.
Labels: (Owned) Aisling, Aran, EMI, EMI Green, Irish Columbia, Irish Talisman, Talisman, Tralee; (distributed) Ara, Capitol, Claddagh, Columbia, Dolphin, Emidisc, Encore, HMV, Harvest, Outlet, Parlophone, Regal Starline, Regal Zonophone, Ruby; (represented) Apple, Asylum, Ammo, Avalanche, B&C, Bell, Blue Note, Bus Stop, Charisma, Chrysalis, Dot, Double-Up, Elektra, Famous, Fantasy, Greene Bottle, Hot Wax, Impulse, Invictus, Liberty, MCA, Marc, Mowest, Music for Pleasure, Neighborhood, One-Up, Paramount, Probe, Purple, RAK, Rare Earth, Rhino, Sounds Superb, Sovereign, Starline, Stateside, Sunset, Tamla/Motown, Trojan, Tumbleweed, United Artists, Velvet, WRC, Wizard.

EMI Green, see EMI.
Embassy, see CBS.
Emerald, see Irish Rec. Factors.
Emidisc, see EMI.
Encore, see EMI.
Epic, see CBS.
Fontana, see Polydor.

Gael-Linn, 54 Sraid Grafton, Dublin 2. Tel: 776-624. (Distributed by Irish Rec. Factors).

Globe, see Irish Rec. Factors.
H M V, see EMI.
Harmony, see CBS.
Harvest, see EMI.

Hawk Recs. (IFPI), 65 Lower Leeson St., Dublin 2. Tel: (01) 763-862. Mng. Dir.: Brian Molloy; Gen. Mgr.: Norman Harris; A&R Dir.: Dave Pennefather; Sales Mgr.: Maurice Cassidy.
Labels: (Owned) Bullseye, Hawk (distributed by Release), Lunar, Puck, Target.
Int'l rep.: Canada (Boot).

Heliodor, see Polydor.
Hit, see Release.
Irish Columbia, see EMI.

Irish Rec. Factors Ltd. (IFPI), PO Box 377, 9/10 Hanover St. E., Dublin 2. Tel: 784-755. Cable: IRECFACTS. Gen. Mgr.: Michael H. Geoghegan; Promo. Mgr.: Phyl Mitton.
Labels: (Owned) Rex; (distributed) Comhaltas, Denver, Emerald, Gael-Linn, Globe, Mercier, NIRC, Ram, Ros, Sail, Ton; (represented) Argo, Avoca, BASF, Barclay, Bear, Black Lion, Blue Note, Buk, CRD, Chapter One, Cube, Daily Express, Deram, Double Gold, Enterprise, Fantasy, Greenwich Gramophone, Grunt, Gull, Jay Boy, Leader, MAM, Nevis, Nonesuch, L'Oiseau Lyre, Qualiton, RCA, Reflection, Rockfield, Rubber, Spoken Arts, Sticky, Threshold, Topic, Transatlantic, Turnabout, Unicorn, Viva, Vocalion, Vox, Xtra.

Irish Talisman, see EMI.
Karussell, see Polydor.
Lunar, see Hawk.
M G M, see Polydor.
Mercier, see Irish Rec. Factors.
Mercury, see Polydor.
Musikelt, see Release.
N I R C, see Irish Rec. Factors.
Oats, see Release.
Outlet, see Dolphin, EMI & Release.
Parlophone, see EMI.
Philips, see Polydor.
Play, see Release.

Polydor Ltd. (IFPI), 49 Middle Abbey St., Dublin 1. Tel: 742-579, 749-975. Mng. Dir.: John J. Woods; Sales Mgr.: James Morrissey.
Labels: (Owned) Archive, DG, Debut, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Polydor, Privilege, Tip, Vertigo, Verve; (distributed) Precision Tapes, Prophet, Pye, Spin; (represented) Blue Horizon (UK), Buddah (USA), Caedmon (USA), Carnaby (UK), Nashville (UK), Nepentha (UK), Roulette (USA), Stax (USA), Sun (USA), TRC (UK), Track (UK).

Precision Tapes, see Polydor.
Privilege, see Polydor.
Prize, see Release.
Prophet, see Polydor.
Puck, see Hawk.
Pye, see Polydor.
R & O, see Release.
Ram, see Irish Rec. Factors & Release.
Regal Starline, see EMI.
Regal Zonophone, see EMI.

Release Recs. Ltd., 5-6 Lombard St., Dublin 2. Tel: 779-046, 784-529. Mng. Dir.: Michael Clerkin; Gen. Mgr.: Michael O'Riordan; Sales Mgr.: Peter O'Beirne.
Int'l branch: USA.
Labels: (Owned) Hit, Play, Release, Solo; (distributed) Claddagh, Hawk, Musikelt, Oats, Outlet, Prize, R&O, Ram, Tara, Topspin, Velvet.
Int'l rep.: UK (Shannon).

Ros, see Irish Rec. Factors.

Ruby Recs., 26 Belmont Ave., Donnybrook, Dublin 4. Tel: 693-115. (Distributed by EMI).

Saga, see Discfinder.
Sail, see Irish Rec. Factors.
Solo, see Release.

Solomon & Peres Ltd., Dublin Ind'l Estate, Glasnedin, Dublin. Tel: (0001) 309-922. Gen. Mgr.: Max McAvinue; Sales Mgr.: Louis Solomon.
Home office: UK (see for prod. distributed).

Spin, see Symphola & Polydor.

Symphola Co. Ltd., 56 Harcourt St., Dublin 2. Tel: 758-523. Cable: EIRE.
Home office: UK, Northern Ireland.
Labels: (Owned) Spin (distributed by Polydor); (represented) A&M, DJM.

Target, see Hawk.
Talisman, see EMI.

Tara Music Co. Ltd., 5 Tara St., Dublin 2. Tel: (01) 771-650, 773-067. Mng. Dir.: John Cook.
Label: (Owned) Tara (distributed by Release).

Thrust Recs., see listing in UK, Northern Ireland.
Tip, see Polydor.
Ton, see Irish Rec. Factors.
Topspin, see Release.
Tralee, see EMI.
Velvet, see Release.
Vertigo, see Polydor.
Verve, see Polydor.

● music publishers

Celtic Songs, 97A Talbot St., Dublin 1. Tel: 4-7438. Owner & Mng. Dir.: Brian J. Barker; Gen. Mgr.: Maureen McNamee.
Affiliates: Pat Kerry Music, McGuigan Music, Skin Music.
Int'l rep.: Canada (Morning).

Emerald Music, Dublin Ind'l Estate, Glasnedin, Dublin. Tel: (0001) 309-922, 309-209. Gen. Mgr.: Max McAvinue; Sales Mgr.: Louis Solomon.
Home office: UK, Northern Ireland.
Int'l rep.: Worldwide (Chappell).

Emma Music Ltd., 5/6 Lombard St., Dublin 2. Tel: (01) 784-420. Mng. Dir.: Michael Clerkin; Gen. Mgr.: Michael O'Riordan.
Affiliate: Simon Music.
Int'l rep.: Canada (Morning).

Frontier Music Ltd., 5/6 Lombard St., Dublin 2. Tel: (01) 784-182. Mng. Dir.: Des Dolan; Dir.: Michael Clerkin; Gen. Mgr.: Michael O'Riordan.
Int'l firms represented: Frontier (UK), Owepar (USA), Tonawanda (USA), Turtle (USA).

Keady Music, see Squirrel.
Pat Kerry Music, see Celtic.
McGuigan Music, see Celtic.

Raglan Music, 49 Middle Abbey St., Dublin 1. Tel: 749-975, 742-579. Chief Exec.: John Woods.
Int'l firm represented: Intersong (UK).

Segway Music Ltd., see Squirrel.
Simon Music, see Emma.
Skin Music, see Celtic.

Squirrel Music, 65 Lower Leeson St., Dublin 2. Tel: (01) 763-862. Mng. Dir.: Brian Molloy; Gen. Mgr.: Norman Harris.
Affiliates: Keady Music, Segway Music Ltd.
Int'l firms represented: Amphonic (UK), Harner (Spain), Kleinerts (Denmark).
Int'l reps.: Denmark (Kleinerts), Spain (Harner).

Woodtown Music Publ'ns Ltd., 29 Westland Row, Dublin 2. Tel: 778-943, 778-034. Chm.: Garech Browne.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Irish Arts Council, 70 Merrion Sq., Dublin 2. Tel: (DDD1) 764-685.
Irish Federation of Musicians, 63 Gardiner St., Dublin 1. Tel: (001) 4-4645.
Music Ass'n of Ireland Ltd., 11 Suffolk St., Dublin 2. Tel: (01) 77D9-76. Co-Chm.: Martin McCullough, Mrs. M. Olive Smith.
Radio Telefis Eireann (Radio & TV), Donnybrook, Dublin 4. Tel: (0001) 693-111. Telex: 5268.

DESIGN & ARTWORK

Diana O'Donnell (Commercial Designs), 81/82 Aungier St., Dublin 2. Tel: 780-044, 78D-721.

LICENSING ORGANIZATIONS, MUSIC

M C P S (Mechanical-Copyright Protection Society Ltd.), 3 Lower Mount St., 2nd fl., Dublin 2. Tel: 766-940. Mgr.: Vincent Smialek.

PRESSING PLANT

E M I (Ireland) Ltd., 23 Lower Dominick St., Dublin. Tel: 746-108. Mng. Dir.: Guy Robinson; Sales Mgr.: J. Condren.

RECORD PROMOTION

Music Mktg., 71 Middle Abbey St., Dublin 1. Tel: 742-627, 851-128. Pres.: Mike Claire.
Solomon & Peres Ltd., Dublin Ind'l Estate, Glasnedin, Dublin. Tel: (0001) 309-922, 309-209. Gen. Mgr.: Max McAvinue; Sales Mgr.: Louis Solomon.

● supplies

POLYETHYLENE BAGS

Solomon & Peres Ltd., Dublin Ind'l Estate, Glasnedin, Dublin. Tel: (0001) 3D9-922, 3D9-2D9. Gen. Mgr.: Max McAvinue; Sales Mgr.: Louis Solomon.

● accessories manufacturers

Demesne Recs. Ltd., 22 Ellis Quay, Dublin 7. Tel: 772-315. (Distributor/Importer).
Product: Carrying & storage cases (tape only).

Irish Rec. Factors Ltd., PO Box 377, 9/10 Hanover St. E., Dublin 2. Tel: 784-755. Cable: IRECFACTS. Gen. Mgr.: Michael H. Geoghegan.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers.

Release Dist'n, 5/6 Lombard St., Dublin 2. Tel: (01) 779-046. Mng. Dir.: Michael Clerkin.
Product: Carrying & storage cases (tape only), cleaners cloths & brushes, head cleaners & demagnetizers.

Solomon & Peres Ltd., Dublin Ind'l Estate, Glasnedin, Dublin. Tel: (0001) 309-922, 309-209. Gen. Mgr.: Max McAvinue; Sales Mgr.: Louis Solomon.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, needles.

● store fixtures & merchandising aids manufacturers

Release Dist'n, 5/6 Lombard St., Dublin 2. Tel: (01) 779-046. Mng. Dir.: Michael Clerkin.
Product: Display racks (tape only).

Solomon & Peres Ltd., Dublin Ind'l Estate, Glasnedin, Dublin. Tel: (0001) 309-922, 309-209. Gen. Mgr.: Max McAvinue; Sales Mgr.: Louis Solomon.
Product: Browser boxes, display racks.

ISRAEL

Population: 3,193,000.
Rate of exchange: $1 (US) = 6 pounds.
Holidays: April 23 (Independence Day), Rosh Hashanah, Yom Kippur, Succoth.
Records, record blanks & pre-recorded media imported from USA: 1974—$101,070; 1973—$31,998.
Records exported to USA: 1974—76,347 units, $159,260; 1973—83,613 units, $123,799.

● record & tape manufacturers / distributors / importers

Arton, see Hed Arzi.
C B S Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Industrial Zone, Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Simon Schmidt; A&R Dir.: Shirley Schmidt; Classical A&R & Copyright Dir.: Ran Kedar; Mktg. Dir.: Alan Feinberg; Int'l Serv. Co-ord.: Jennifer Cohen; Mfg. & Warehousing Dir.: Daniel Yadin.
Regional branch: Cyprus, All Recs.
Labels: (Owned) CBS, Epic; (represented) A&M (worldwide), Atco (USA), Bell/Arista (USA), CFP (UK), CGD (Italy), Capitol (USA), EMI group (worldwide), Ember (UK), GRT group (USA), Lyra (Greece), MCA (USA), MFP (UK), Minos (Greece), Nonesuch (USA), Pan-Vox (Greece), Pickwick (UK), Ricordi (Italy), T. Rex (UK), United Artists (worldwide), Vanguard (USA), WEA group (worldwide).
Int'l rep.: Worldwide (CBS).
Carmel, see Hataklit.
D R G, see Gal-Ron.
Dzigan, see Gal-Ron.
Eastronics Ltd., PO Box 39300, 11 Rozanis St., Tel Baruch, Tel Aviv. Tel: (03) 77-51-51. Cable: EASTRONIX. Telex: 33638. Mng. Dir.: Dov Peleg.
Labels: (Owned) Maestro; (represented) Daybreak (USA), Erato (France, UK), Eurodisc (Germany), RCA (worldwide), Tamla/ Motown (USA).
Epic, see CBS.
F H M M, see Gal-Ron.
Gal-Ron Ltd., 94 Allenby St., Tel Aviv. Tel: (03) 61-48-38/ 14-45/21-62.
Labels: (Owned) DRG, Dzigan, Gal-Ton, Ron-Phon; (distributed) FHMM, Studio; (represented) Evasion (Switzerland), Famous Music group (USA), Festival (France), GSF (USA), MK (USSR), OSI (France), Ri-Fi (Italy), Sonoplay (Spain), Victor (Japan).
Gal-Ton, see Gal-Ron.
Hataklit Ltd. (IFPI), PO Box 4292, 11 Herzl St., Haifa. Tel: (04) 66-99-50. Cable: RECOMUSIC. Mng. Dir.: Dov Zeira; Gen. Mgr.: Sara Ben Zvi; Domestic A&R Mgr.: Shelomo Zah; Int'l A&R Mgr.: Yaakov Minidor; Sales Mgr.: Dov Golan.
Labels: (Owned) Carmel, Hataklit, Hazamir, Ilanot, Makolith, Teen, Top Hits; (represented) Alshire (USA), BAM (France), Bardly (UK), Biram (France), Bronze (UK), CTI (USA), Chrysalis (UK), DJM (UK), Disneyland (USA), Everest (USA), Fantasy (USA), Hansa (Germany), Hispavox (Spain), Island (UK), Milestone (USA), Movieplay (Spain), Musicor (USA), Negram (Netherlands), Palette (Belgium), Prestige (USA), Pye (UK), RKM (Belgium), Virgin (UK), Vogue (France).
Int'l reps.: Benelux (RKM), France (Vogue), Netherlands (CNR), UK (Pye), USA (House of Menorah).
Hazamir Music Ltd., 68 Jaffa St., Jerusalem. Tel: (02) 23-31-46. Pres.: Moshe Cohen-Hazamir. (One Stop/ Importer).
Hazamir, see Hataklit.
Hed Arzi (The Israel Recs. Mfg. Co. Ltd.), 4 Hilazon St., Ramat Gan. Tel: 72-20-03/36-05. Gen. Mgr.: Zeev Lewin.
Labels: (Owned) Arton, Hed Arzi; (represented) ABC (USA), Apple (UK), Barclay (France), Cream (USA), Fonit-Cetra (Italy), Grand Award (USA), Probe (UK), Westminster (USA).
Ilanot, see Hataklit.
Israelectra Ltd., 151 Jabotinsky St., Tel Aviv. Tel: (03) 26-88-05/64-90.
Labels: (Owned) Litratone, Phonodor; (represented) Archiv (Germany), Athena (USA), Audio Fidelity (USA), Bagatelle (France), Battle, Blue Rock (USA), Caedmon (USA), Camp, Carrere (France), Charisma (UK), CoBurt (USA), DG (Germany), Fleche (France), Fontana (France, UK), Heliodor (Germany), Heritage (USA), Import Music, Intrepid (USA), Island (UK), Jazzland (USA), Karussell (Sweden), Lansdowne, Leo the Lion (USA), Limelight (USA), MGM (USA), Marmalade (UK), Mercury (France, USA), L'Oiseau Lyre (France), Page One (UK), Pergola (France), Philips (France, Netherlands, USA), Phonogram (Germany), Polydor (Germany), Rama Rama (USA), Remember (USA), Riverside (USA), Smash (USA), Stereo Dimension (USA), Stormy Forest (USA), Storyville (Sweden), Tip (Germany), Track (UK), Trojan (UK), Upsetter (UK), VSP (USA), Verve (USA), Verve/Forecast (USA), Virtue (USA), Way Out (USA), Wing (USA).
Int'l rep.: Worldwide (Phonogram).
Koliphon Recs., 29 Raziel St., Jaffa-Tel Aviv. Tel: (03) 826-370.
Litratone, see Israelectra.
Maestro, see Eastronics.
Makolith, see Hataklit.
Phonodor, see Israelectra.
Ron-Phon, see Gal-Ron.
Studio One, 33 Allenby Rd., Tel Aviv. Tel: (03) 5-66-56.
Labels: (Owned) Studio (distributed by Gal-Ron); (represented) Pickwick (USA).
Int'l rep.: USA (Tikvah).
Teen, see Hataklit.
Top Hits, see Hataklit.

● music publishers

April Music Ltd. (ACUM), PO Box 681, Tel Aviv 61000; 50 Thon St., Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Pres.: Simon Schmidt; Gen. Mgr.: Ran Kedar.
Int'l firms represented: April/Blackwood (worldwide), Blue Seas (USA), Bregman, Vocco & Conn (USA), Cotillion (USA), Fox Fanfare (USA), Ice Nine (USA), Jac (USA), KPM (UK), Llee (USA), E.B. Marks (USA), Musical Frontiers (USA), Music Maximus (USA), Petra (USA), Prophet (USA), RAK (UK), Rondor (USA), Stonebridge (USA), Stone Flower, 20th Century (USA), Tuna Fish (USA), Viva, Warner Bros. (USA), H.B. Webman (USA).
Int'l rep.: Worldwide (April/Blackwood)
I C L P (Israel Composers League Publ'ns Ltd.), 73 Nordau Blvd., Tel Aviv. Tel: (03) 44-03-95.
Ilanot Music Publ'g, see Israzemer.
Israeli Music Publ'ns Ltd. (ACUM), PO Box 6011, 105 Rehov Ben Yehuda, Tel Aviv. Tel: (03) 23-20-78. Cable: ISMUSICA.
Int'l firms represented: Carisch (Italy), J.&W. Chester (UK), Curci (Italy), Faber (UK), Hans Gerig (Germany), Heinrichshofen-Impero-Pegasus (Germany, Switzerland), Moeck (Germany), Oxford Univ. Press (UK), Schott (Germany, UK), Sikorski (Germany).
Int'l reps.: Germany (Impero-Verlag), Benelux, France, Italy, Portugal, Spain & UK (Hinrichsen Ed.); USA (Alexander Broude).
Israel Music Institute (IMI), PO Box 11253, 6 Chen Blvd., Tel Aviv. Tel: (03) 28-43-97.
Int'l firms represented: Baerenreiter (West Germany), Novello (UK), G. Ricordi (Italy), Universal (Austria, UK).
Int'l reps.: Argentina (Ricordi Americana), Austria (Universal), Canada (Boosey & Hawkes), Denmark (Wilhelm Hansen), France (Boosey & Hawkes), Germany (Baerenreiter), Italy (G. Ricordi), Netherlands (Alberson), Norway (Harald Lyche), Sweden (Nordiska), Switzerland & UK (Universal), USA (Boosey & Hawkes).
Israzemer Music Publ'rs Ltd., 11 Herzl St., Haifa. Tel: (04) 66-99-50. Cable: RECOMUSIC. Gen. Mgr.: Dov Zeira; Prof. Mgr.: Shelomo Zah.
Affiliate: Ilanot Music Publ'g.
Int'l firms represented: ATV (UK), Bleu Blanc Rouge (France), Bron group (UK), Walt Disney (USA), Island (UK), Levine & Brown (USA), RKM (Belgium), Schroeder (USA), Wonderful (USA).
Int'l rep.: UK (ATV).
Music Library, Dept. of Culture & Education of the General Federation of Labor (Histadrut), 93 Arlosoroff, Tel Aviv. Tel: (03) 26-11-11.
Int'l rep.: Germany (Montana).
Musicor Ltd., 11 Rozanis St., Tel Baruch, Tel Aviv. Tel: (03) 47-51-51. Cable: EASTRONIX.
Int'l firm represented: Lise (Netherlands, USA).
Osnath Publ'g Ltd., 4 Hilazon St., Ramat Gan. Tel: 72-20-03/36-05. Gen. Mgrs.: Zeev Lewin, Benny Amdursky.
Pa'amonim, see Subar.
Sharon, see Subar.
Subar Music Publ'g Co. Ltd. (ACUM), 21 Any Ma'amin St., Ramat-Hasharon 47212. Tel: (03) 47-13-23. Gen. Mgr.: Dr. Ophira Bar-Elan.
Affiliates: Pa'amonim (ACUM), Sharon (ACUM).
Int'l firms represented: Acuff-Rose (USA), Charing Cross (UK), Playboy (USA), Screen Gems Columbia (USA), Sparta Florida (USA), Sugarmusic (Italy), Suvini Zerboni (Italy), United Artists group (USA), World (Belgium).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

International Music Council, PO Box 11250, Tel Aviv.
International Society for Contemporary Music, League of Composers in Israel, PO Box 11180, Tel Aviv. Tel: (03) 44-03-95.
Israel Music Institute (IMI), PO Box 11253, 6 Chen Blvd., Tel Aviv.

LICENSING ORGANIZATION, MUSIC

A C U M (Authors, Composers & Music Publ'rs Ass'n), 11B/ 120 Rothschild Blvd., Tel Aviv. Tel: (03) 24-01-05, 23-14-61.

PLATING & PROCESSING & PRESSING PLANTS

C B SRecs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Simon Schmidt; Mktg. Dir.: Alan M. Feinberg.
Hed Arzi (The Israel Recs. Mfg. Co. Ltd.), 4 Hilazon St., Ramat Gan. Tel: 72-20-03/36-05. Gen. Mgr.: Zeev Lewin.

PRINTER & LITHOGRAPHER

C B S Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Simon Schmidt; Mktg. Dir. Alan M. Feinberg. (Recs. only).

TAPE CUSTOM DUPLICATORS

C B S Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Simon Schmidt; Mktg. Dir.: Alan M. Feinberg.
Audio: Cassette.
Hed Arzi (The Israel Recs. Mfg. Co. Ltd.), 4 Hilazon St., Ramat Gan. Tel: 72-20-03/36-05. Gen. Mgr.: Zeev Lewin.
Audio: B-tr., cassette.
Kolinor Rec'g Studios Ltd., 18 Ha'arba'a St., Tel Aviv. Tel: (03) 26-32-98.
Audio: B-tr., B-tr. quadrophonic, cassette, open reel, open reel quadrophonic.

● supplies

LABELS & SLEEVES

C B S Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Simon Schmidt; Mktg. Dir.: Alan M. Feinberg.

TAPE, BLANK LOADED

CBS Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Simon Schmidt; Mktg. Dir. Alan M. Feinberg.
Audio: Cassette.

ITALY

Population: 55,500,000.
Rate of exchange: $1 (US) = 660 lire.
Per capita income: $2,400.
No. of homes with record players: 4,800,000.
Holidays: January 1, January 6 (Epiphany), March 19 (St. Joseph's Day), Easter, Easter Monday, April 25 (Liberation Day), May 1 (Labor Day), May 23 (Ascension Day), June 2 (Anniversary of the Republic), June 13 (Corpus Christi), June 29 (St. Peter & Paul), August 15 (Assumption), November 1 (All Saints' Day), November 4 (National Unity Day), December 8 (Immaculate Conception), December 25, December 26 (St. Stephan's Day).

RECORDS:

Records sold domestically: LP's 1974—9,000,000 units; 1973—8,000,000 units. Singles 1974—19,000,000 units; 1973—19,000,000 units.
Records, record blanks & pre-recorded media imported from USA: 1974—$1,973,666; 1973—$1,072,524.
Records exported to USA: 1974—1,322,567 units, $1,625,072; 1973—920,837 units, $839,400
Average retail price per record (excluding 12% sales tax): LP's—$6.82; economic LP's—$4.55; budget LP's—$2.27; singles—$1.44.
Stereo sales: 95% of total.
Record club sales: 5% of total.
Discounting: Frequent.
Type of distribution: 35% manufacturer-to-wholesaler-to-retailer; 65% manufacturer-to-retailer. Rack-Italia, the only rack jobber, has about 300 outlets. 15% of sales are made by chain stores.
Type of promotion: There is only one government-controlled radio and TV company, which accounts for approximately 65% of record promotion. Consumer press accounts for about 20%, jukeboxes 3%, discotheques 8% and growing, stage appearances 4%. Radio Montecarlo (from the French border) and Radio Capodistria (from the Yugoslavian border) also are good media for pop music during the summer.
Jukeboxes: 20,000.

TAPE:

Market: There is a booming market. Cassettes account for 85% of pre-recorded tape sales. Hardware for cassettes is abundantly available in all models & prices for any use. 8-tr. hardware is available in more expensive models, generally for car use.
Pre-recorded tape sold domestically: 8-tr. 1974—1,000,000 units; 1973—1,875,000 units. Cassettes 1974—7,500,000 units; 1973—5,625,000 units.
Average retail price per tape: 8-tr. & cassette—$6.82; budget cassette—$3.79.

RADIO STATIONS:

No. of government 1.
Comment: Easy listening and popular music is broadcast extensively. Many of these selections are international, mainly British and American. Classical and opera predominate during the slow and night hours. A wire system linked to the telephone airs music during the entire day, with preference to orchestral and classical music.

TELEVISION STATIONS:

No. of channels 2 (government)
Comment: Modest space is devoted to music in general and almost none to special musical events such as festivals.

IMPORT/EXPORT REGULATIONS:

Free circulation of goods within the Common Market area. Customs duties apply to other countries.
Germano Ruscitto

● record & tape manufacturers / distributors / importers

A T A, see RCA.

International Music-Record Section

Ace of Clubs, see Decca.
Ace of Hearts, see Decca.
Adam's Rib, see Emmeti.
Albatros, see Sciascia.
Allegro, see Cielo-Video.
Amico, see RCA.
Angel, see EMI.
Angelita, see RCA.
Antoniano, see Ri-Fi.
Archiv, see Phonogram.
Archivi Sonori, see Del Gallo.
Arcobaleno Rec., Viale Bianca Maria 5, 20122 Milan. Tel: (02) 795.666, 701.719. Mng. Dir.: Giovanni Mongini; Gen. Mgr.: Paolo Cattaneo.
Area, see Studio G & Ricordi.
Ariete, see Carosello.
Ariola, see Ricordi.
Aris Ed. Musicali & Discografiche SrL, Via Eleonora Pimentel 2, 00195 Rome. Tel: (06) 311.979, 312.296. Chief Exec.: Aldo Pomilia; Gen. Mgr.: Isabel Garcia Hernandez; Label Mgr.: Leopoldo Napoleone.
Labels: (Owned) Aris; (represented) Opal Prod'n, Proboscid, White Flame (all USA).
Ariston SrL (IFPI), Via M. Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel: (02) 98.46.974. Pres.: Alfredo Rossi; Gen. Mgr.: Giampiero Simontacchi; Sales Mgr.: Francesco Nanula; Int'l Mgrs.: Sandro Coppola, Graham Johnson.
Branch: 00195 Rome, Via Goiran 25. Tel. (06) 386.250.
Labels: (Owned) Ariston (traditional outlets distributed by Ricordi), Oscar, Olympia, Superoscar; (distributed) Del Gallo, Dischi del Sole, Fragola Blu, Orchestra, Suono; (represented) Audio Fidelity (USA), Avco (USA), Columbia (Spain), Penny Farthing (UK), Transatlantic (UK), Unicorn (UK), Young Blood (UK).
Int'l reps.: Argentina (Microfon), Austria (Metronome), Canada (Global), Germany (Metronome), Japan (King), Spain (Columbia), Switzerland (Musikvertrieb), USA (Carosello). (SEE ADVERTISEMENT)
Arpa, see Italbeat.
Ars Nova, see Sciascia.
Artist, see Cielo-Video.
Asylum, see WEA.
Atlantic, see WEA.
B A S F, see SASEA.
B B B (Black Beautiful Butterfly) Recs. SrL, Via Monteoliveto 5, 80134 Naples. Tel: (081) 311.984.
Labels: (Owned) BBB, Piovra; (represented) Delta-Francia (France).
Baby Recs. SrL, Piazza della Repubblica 26, 20124 Milan. Tel: (02) 534.128.
Beat Recs. Co. SrL (IFPI), Via Filippo Nicolai 16, 00136 Rome. Tel: (06) 348.497. Gen. Mgr.: Franco de Gemini; Int'l Mgr.: Luciana Morello (Distributed by Fonit-Cetra).
Labels: (Owned) Beat, Pentaphon, Perla Disc, Pony Recs.; (represented) Eurobeat (UK), Euroson (UK).
Int'l rep.: UK (Eurobeat).
Bella, see Phonotype.
Bentler, see Guerrini.
Big, see Studio 7.
Bla Bla Recs. SrL, Galleria del Corso 2, 20122 Milan. Tel: (02) 796.149. Pres.: Pino Massara; Gen. Mgr.: Rossella Conz. (Distributed by Ricordi).
Broadway, see Ducale.
C A M SpA (Creazioni Artistiche Musicali), Via Virgilio 8, 00193 Rome. Tel: (06) 382.021. Telex: 62374. Pres.: Giuseppe Campi; Gen. Mgr.: Dr. Sergio Federici; Sales Mgr.: Dr. Bruno Bianchi. (Distributed by RCA).
Int'l branches: Australia, England, Germany, Japan, Scandinavia, Spain, USA.
Label: (Owned) CAM.
Int'l reps.: Brazil (Arlequim), Canada (Experience), France (Pema Music-SIMEPP), Switzerland (Campana).
C B S-Sugar Compagnia Generale del Disco SpA (IFPI), Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Cable: COLREC. Telex: 35063. Pres.: Ladislao Sugar; Exec. Gen. Mgr.: Piero Sugar; Mgrs.: G. Giannini, F. Crepax, S. Delor.
Int'l branches: Worldwide (CBS).
Labels: (Owned) CBS, CGD, Derby, Epic; (represented) CBS, Brunswick, CTI, Epic, Janus, MCA, United Artists (all USA); Bradley's (UK), Disneyland.
Int'l reps.: Japan (CBS-Sony—CBS, King—CGD), worldwide excluding Japan (CBS). (SEE ADVERTISEMENT)
C E D I, see Vedette.
C G D, see CBS Sugar.
Cadis, see Phonotype.
Canadian American, see Produttori Associati.
Canopo (Gruppo Ed.), Via A. Riboty 22, 00195 Rome. Tel: (06) 315.615, 35.69.606. Pres.: Romano Di Bari.
Labels: (Owned) Canopo, Deneb, Flirt, Flower, Folkmusic Octopus; (represented) MP 2000 (France).
Capitan, see Phono-Plast.
Capitol, see EMI.
Car Juke Box, Viale Bianca Maria 5, 20122 Milan. Tel: (02) 795.444, 74.90.835. (Distributed by Ricordi).
Carosello CEMED SrL (IFPI) SrL, Galleria del Corso 4, 20122 Milan. Tel: (02) 793.008. Pres.: Giuseppe Gramitto Ricci; Gen. Mgr.: Mario Rapallo. (Distributed by Ricordi).
Labels: (Owned) Carosello, Ariete, Costanza, Curci, Frog, Italian Yank, Mustang; (represented) Ensayo (Spain), Masq (France), PES (France), Roulette (USA).
Int'l reps.: Brazil (Fermata), Germany (Ariola-Eurodisc), Japan (King). (SEE ADVERTISEMENT).
Catoca, see Fonit-Cetra.
Cetra, see Fonit-Cetra.
Chantal, see SASEA.
Cielo-Video (Ed. Musicali), Galleria del Corso 2, 20122 Milan. Tel: (02) 705.231. Pres.: Virgilio Panzuti; Gen. Mgr.: Dante Panzuti; Sales Mgrs.: Dante & Virgilio Panzuti.
Labels: (Owned) Allegro, Artist, Play, Podium, VIP; (distributed) Stereoton (8-tr., cassette); (represented) Selected Sound (Germany), Tele-Music (France).
Cinevox Recs. SpA, Via Lombardia 40, 00187 Rome. Tel: (06) 47.50.764, 461.614. Pres.: Cesare Andrea Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Franco Bixio. (Distributed by Fonit-Cetra).
Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.
Labels: (Owned) Cinevox, Rang.
Int'l reps.: Austria (Metronome), Belgium (Eurovox), France (RCA), Germany (Metronome), Switzerland (Metronome).
City Rec., Galleria del Corso 4, 20122 Milan. Tel: (02) 794.266. Pres.: Alessandro Friggeri; Dir.: Paolo Gatti.
Labels: (Owned) City, Metropol, Recordmusic, Stage.
I Classici della Musica Classica, see Ricordi.
Clou, see Phonogram.
Cobra, see Omnia.
Columbia, see EMI.
Combo, see Record Serv.
Corsair, see Sciascia.
Costanza, see Carosello.
Cramps Recs. SpA, Via de Amicis 28, 20123 Milan. Tel: (02) 890.500. Mng. Dir.: Gianni Sassi; Promo. Mgr.: Ricardo Sgarbi.
Label: (Owned) Cramps. (SEE ADVERTISEMENT)
Cricket, see Fonit-Cetra.
Cronache del Sud, see Fonola.
Curci, see Carosello.
D D F, see 2 PP di Pellizzola Piera.
D G, see Phonogram.
D K F, see 2 PP di Pellizzola Piera.
Decca Dischi Italia SpA (IFPI), Via Brisa 3, 20123 Milan. Tel: (02) 874.048, 862.057. Gen. Mgr.: Romano Bacchini; A&R Dir.: Paolo Tosi; Sales Mgr.: Luigi Negro.
Home office: UK.
Labels: (Owned) Ace of Clubs, Ace of Hearts, Decca (traditional outlets distributed by Ricordi), Deram, London, Telefunken; (represented) Chapter One (UK), MAM (UK), Threshold (UK), UK (UK).
Del Gallo SpA (Eds.), Via Melzo 9, 20129 Milan. Tel: (02) 228.192. (Distributed by Ariston).
Labels: (Owned) Archivi Sonori, Dischi del Sole, Linea Rossa.
Deneb, see Canopo.
Deram, see Decca.
Derby, see CBS.
Diagram, see Phono-Plast.
Dire, Corso Venezia 7, 20100 Milan. Tel: (02) 700.027. Owner: Giampiero Fontana.
Dischi del Sole, see Del Gallo & Ariston.
Double Up, see EMI.
Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Telex: 38231. Pres. & Gen. Mgr.: Davide Matalon. (Distributed by Ricordi).
Labels: (Owned) Ducale, Broadway, EDM, Italdisc; (represented) Arion (France), BWD, Enterprise (UK), Europa (Germany), Sonic (Germany).
Durium SpA, Via Manzoni 40/42, 20121 Milan. Tel: (02) 701.008/703/705. Pres. & Gen. Mgr.: Krikor Mintangian; A&R: Aurelio Ajroldi; Sales Mgr.: Amleto

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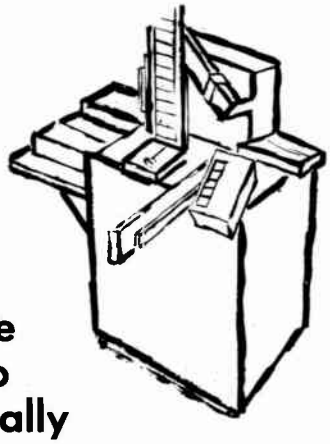
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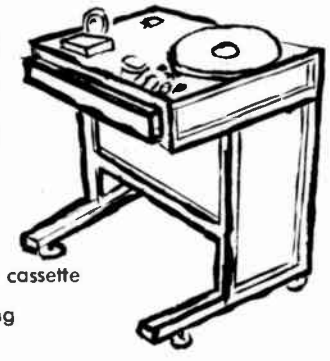
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Labels: (Owned) Durium, Sprint; (distributed) Napoleon.
Int'l reps.: Argentina (Sicamericana), Belgium (Basart), Canada (Global), Colombia (Fuentes), France (Pathe Marconi, Pickwick), Germany (Deutsche Austrophon, Hansa), Greece (Music Box), Jamaica (Federal), Japan (Cosdel), Lebanon (Societe Libanaise du Disque), Netherlands (Basart), Peru (El Virrey), Philippines (Vicor), Portugal (Arnaldo Trindade), South Africa (Teal), Spain (Distribuidora Discografica), Switzerland (Finsterwald & Cantacuzene), Turkey (Yasef Alguadis), Uruguay (Sicamericana), Venezuela (BASF).

E D I G, see RCA.

E D M, see Ducale.

E I A (Editrice Italiana Audiovisivi) SrL, Via Alpi 7, 00198 Rome. Tel: (06) 859.201.
Labels: (Owned) EIA, Hachette, Jupiter, Pleiade.

E M G (Discografica), Via San Sebastiano 16, 80134 Naples. Tel: (081) 452.597.
Labels: (Owned) EMG, Jockey Club.

E M I Italiana SpA (IFPI), Via Bergamo 315, Caronno Pertusella. Tel: (02) 96.50.702. Cable: EMITAL SARONNO. Telex: 33679. Mng. Dir.: Ramon Lopez Serrano; Financial Dir.: Vittorio Magnoli; Mktg. Dir.: Marco Bignotti; Sales Dir.: Nerio Alunni; Domestic A&R Dir.: Bruno Tibaldi; Promo. Mgr.: Danilo Ciotti; Int'l A&R Mgr.: Alberto Pasquini; Classical Repertoire Mgr.: Michele Corradi.
Branch: 00144 Rome, Viale dell'Oceano Pacifico 46. Tel: (06) 59.17.404/703. Cable: EMIGRAM. Telex: 68233.
Labels: (Owned) EMI, EMI Int'l, Angel, Capitol, Columbia, Double Up, Emidisc, Harvest, Immediate, Music for Pleasure, Odeon, One Up, Parlophone, Pathe, Power Exchange, Regal Starline, Regal Zonophone, Seraphim, La Voce del Padrone; (distributed) PDU; (represented) ABC, Anchor, Apple, Arista, Bell, Bluesway, Casablanca, Command, Dot, Dunhill, Konk, Melodiya, Private Stock, Purple, RAK, Red Bus, Westminster.

E P, see Paoline.

Ecofina SrL, Via Leopardi 8, 20123 Milan. Tel: (02) 86.90.121, 806.125. Gen. Mgr.: Mourad Sabet. (Distributed by 2 PP di Pellizzola Piera).
Factory: Milan, Via Monviso 21. Tel: (02) 314.766.
Labels: (Owned) Ecofina, Diapasounds. (SEE ADVERTISEMENT)

Edibi, see Sviluppo Discografico del Mezzogiorno & RCA.

Eldorado, see Guerrini.

Elektra, see WEA.

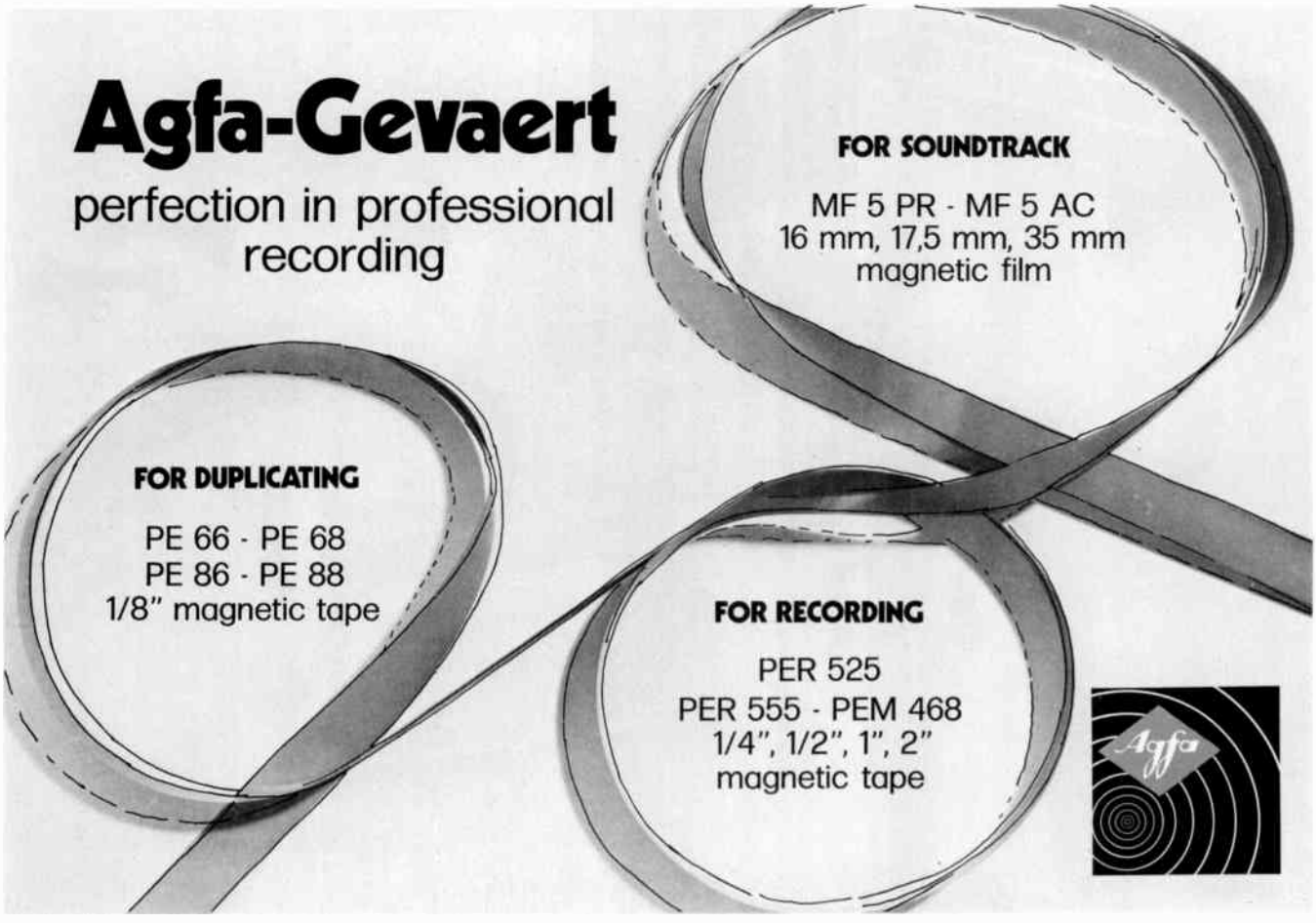
Eleven, see Paganmusic.

Emidisc, see EMI.

Emmeti Eds. Discografiche SpA, Corso Monforte 20, 20122 Milan. Tel: (02) 793.911, 792.780. Mng. Dir.: Vittoria Mereu.
Label: (Owned) Adam's Rib.

Epic, see CBS Sugar.

Equipe Dischi SrL, Via Enrico Toti 4, 20123 Milan. Tel: (02)





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435.093. Pres.: Italo Allione.
Label: (Owned) Equipe.

Erre (Dischi) SrL, Piazzale Clodio 12, 00193 Rome. Tel: 381.801, 81.07.095.

Euromusic, see Fonit-Cetra.

Excelsius, see Fonit-Cetra.

F M A Srl (Ed. Musicali & Discografiche), Galleria del Corso 2, 20122 Milan. Tel: (02) 795.724. Mng. Dir.: Federico Monti Arduini. (Distributed by RCA).

Fans, see Phonotype.

Fare, see SASEA.

Fiammetta's, see Stereomaster.

Flag, see Studio 7.

Flirt, see Canopo.

Florence Int'l, Via C. Cavour 60, 50129 Florence. Tel: (055) 216.645. Cable: FLINT. Gen. Mgr.: R. Bartoli. (Importer).

Flower, see Canopo.

Folk Club, see Sax.

Folklore, see 2 PP di Pellizzola Piera.

Folkmusic, see Canopo.

Fonit-Cetra SpA, Via Bertola 34, 10122 Turin. Tel: (011) 57.53. Pres.: Renato Zaccone; Gen. Mgr.: Giuseppe Lamberto; A&R Dir.: Mario Zanoletti; Admin. Dir.: Ettore Minoretti; Sales Mgr.: Luigi Arduino; Int'l: Dante Notti.
Branch: 00153 Rome, Via Pietro Roselli 4.
Labels: (Owned) Fonit, Cetra, Cricket, Excelsius, International; (distributed) 8eat, Catoca, Cinevox, Euromusic, Pull, Trident, Vanilla, Voom-Voom; (represented) Arrowtabs (UK), 8ellaphon (Austria), Candide (USA), Carabine (France), Fantasy (USA), Magnet (UK), Milestone (UK), Motors (France), PWM-8HZ (Poland), Pierre Cardin (France), Prestige (USA), Slovart Ozo (Czechoslovakia), Turnabout (USA), Vogue (France), Vox (USA).
Int'l reps.: Bulgaria (Balkanton), Czechoslovakia (Slovart Ozo), France (Vogue), Japan (King), Poland (PWM-8HZ), Spain (Zafiro), USA (Peters Int'l, Vox).

Fonola Fonotecnica, Via Ariberto 21, 20123 Milan. Tel: (02) 84.84.626.
Labels: (Owned) Fonola, Cronache del Sud, Fonomatic, Melody, Souvenir.

Fonomatic, see Fonola.

Fonorama C.A. Rossi SrL, Via Barletta 11, 20141 Milan. Tel: (02) 53.92.392. Pres. & Gen. Mgr.: Carlo Alberto Rossi.

Fonostereorama, see 2 PP di Pellizzola Piera.

Fonotil, see 2 PP di Pellizzola Piera.

Fontana, see Phonogram.

Fragola 8lu, see Ariston.

Frog, see Carosello.

Grifo, see Italbeat.

Guerrini Ed., Via Mercato 3, 20121 Milan. Tel: (02) 898.635, 873.865. Pres.: Gualtiero Guerrini; Gen. Mgr.: Maria Luisa Nobile; Sales Mgr.: Carlo Nobile.
Labels: (Owned) 8entler, Eldorado, The Rogers.

Hachette, see EIA.

Harvest, see EMI.

Hello, see Italbeat & RCA.

Hi-Fi & Rec. Center, Via F. Cavallotti 8, 20122 Milan. Tel: 59.33.96. Telex: 35497. Gen. Mgr.: Giovanni Bonandrini. (Distributor/Importer/Exporter).
Labels: (Distributed) Emanem, Futura, Ogun, RCA 8lack & White, Rarities, Spotlite, SteepleChase, VJM, Wave; (distributed—worldwide) Horo, Queen-Disc.

Hit, see Paoline.

Humor, see Record Serv.

I T, see RCA.

Immediate, see EMI.

International, see Fonit-Cetra.

Interrecord, see Phono-Plast.

Intingo Dischi SrL, Piazza Mirabello 1, 20121 Milan. Tel: (02) 650.498, 651.753. Gen. Mgr.: Riccardo Sanna; Press: Claudio Cerruti; Int'l Ass't: Paola 8landi Gaido. (Distributed by Ricordi).
Label: (Owned) Intingo.

Italbeat Discografica SrL, Via Carlo De Cesare 64, 80132 Naples. Tel: (081) 397.025
Labels: (Owned) Italbeat, Arpa, Grifo, Hello, Stanford.

Italdisc, see Ducale & Ricordi.

Italian Scout, see Sax.

Italian Yank, see Carosello.

Itorm, see RCA.

Jaca, see Sciascia.

Jockey Club, see EMG.

Joker, see Saar.

Jolly, see Saar.

Jump Recs., Galleria del Corso 2, 20122 Milan. Tel: (02) 705.231. Pres.: Luigi Ferracioli; Gen. & Sales Mgr.: Dante Panzuti. (Distributed by Sciascia).
Labels: (Owned) Jump, Music Scene.

Junghans, see Phonotype.

Jupiter, see EIA.

K 2, Via Caboto 16, 41100 Modena. Gen. Mgr.: Remo Pecorari.

Kansas, c/o Clan Celentano, Viale Maino 34, 20129 Milan. Tel: (02) 278.118. Gen. Mgr.: Domenico Seren Gay. (Distributed by Phonogram).
Label: (Owned) Kansas.

Kappa-O, see Phonotype.

Kings of Jazz, see Omnia.

King Universal SpA, Via Egiziaca a Pizzo Falcone 41/A, 80132 Naples. Tel: (081) 401.226.

L G, see Studio 7.

Las Vegas, see Sidet & Phonogram.

Leondisco, see Phonotype.

Leonsolco, see Stereomaster.

Linea Rossa, see Del Gallo.

London, see Decca.

M G M, see Phonogram.

M R C, see Spark.

Magma, see Studio G & Ricordi.

Melody, see Fonola.

Menta, see Sax.

Mercury, see Phonogram.

Messaggerie Musicali SpA, Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Telex: 35063. Owner & Pres.: Ladislao Sugar; Gen. Mgr.: Sergio de Gennaro; Sales Mgr.: Mario Paroletti. (Distributor).
Labels: (Distributed) Aguamanda, Aris, Asylum, Atlantic, Avalanche, 8lue Note, 8radley's, 8rown 8ag, 8runswick, C8S, CGD, CTI, Cadet, Checker, Chess, Clan, Condor, Derby, Disneyland, Douglas, Elektra, Eleven, Epic, Erre, General Music, Gull, IAG, Invictus, Janus, Liberty, Libra, MCA, Mode, Monument, Nonesuch, Philadelphia Int'l, Polaris, Reprise, Rolling Stones, St. Martin, Smash, Solid State, Splash, Swan Song, Two-Nuns, United Artists, Vogue, Warner 8ros., World Pacific.

Metropol, see City.

Millenote, see Sidet.

Music, see Saar.

Music for Pleasure, see EMI.

Music Scene, see Jump.

Mustang, see Carosello.

Napoleon, see Omnia & Durium.

Nastroteca, see 2 PP di Pellizzola Piera.

New York Music, see Phono-Plast.

Numero Uno SpA, Galleria del Corso 2, 20122 Milan. Tel: (02) 799.331/127. Cable: NUMERUNO. Pres.: Giuseppe Ornato; Gen. Mgr.: Antonio Coni. (Distributed by RCA).
Int'l reps.: Austria (Teldec), Germany (Teldec), Japan (RCA), Portugal (RCA), South America (RCA), Spain (RCA), Switzerland (Teldec).

Octopus, see Canopo.

Odeon, see EMI.

Off, see Produttori Associati.

Olympia, see Ariston.

Omnia SpA, Galleria del Corso 4, 20122 Milan. Tel: (02) 702.464, 701.168. Mng. Dir.: Giorgio Termignoni; Gen. Mgr.: Marcello Minerbi.
Labels: (Owned) Omnia, Cobra, Kings of Jazz, Napoleon (distributed by Durium).
Int'l reps.: Benelux (Dureco), France (RCA), Germany (Alpha), Switzerland (Finsterwald & Cantacuzene), UK (RCA).

One Up, see EMI.

Orange, see Spark.

L'Orchestra, see Ariston.

Oscar, see Ariston.

P D U Italiana SpA, Via Senato 12, 20121 Milan. Tel: (02) 790.971, 783.114. Pres.: Giangiorgio Spiess; Mng. Dir.: Carlo Barbareschi. (Distributed by EMI)
Home office: Switzerland.
Labels: PDU, Sun.

Paganmusic SrL, Via Correggio 27, Milan. Tel: (02) 482.456. Gen. Mgr.: Aldo Pagani.
Label: (Owned) Eleven.

Paoline Musicali & Discografiche Eds., Via 4 Novembre 19, 00041 Albano Laziale (Rome). Tel: (06) 93.20.396, 93.23.431.
Labels: (Owned) EP, Hit.

Parlophone, see EMI.

Pathe, see EMI.

Pentaphon, see Beat.

Perla Disc, see Beat.

Philips, see Phonogram.

Phonogram SpA (IFPI), Via 8orgogna 2, 20131 Milan. Tel: (02) 796.541. Telex: 34096. Mng. Dir. & Gen. Mgr.: Alain C. Trossat.
Labels: (Owned) Archiv, DG, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (distributed) Clou, Kansas, Las Vegas, Radio Recs., Sidet; (represented) Charisma (UK), Chelsea (USA), Cube (UK), GTO (UK), Jet (UK), LM (France), LMN (France), MN (France), Metro (Germany), Pablo (USA), RSO (UK), Ring-O (UK), State (UK), WWA (UK).
Int'l reps.: Worldwide (Phonogram, Polydor).

Phono-Plast, Via G. Grandi 50, 20068 Peschiera 8orromeo (Milan). Tel: (02) 716.435.
Labels: (Owned) Diagram, Spring; (distributed) Capitan, Interrecord, New York Music, River

Phonorama, see Stereomaster.

Phonotype Rec. dei Flli. Esposito SnC, Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffale Esposito. (Distributed by RCA).
Labels: (Owned) Phonotype, Cadis, Fans, Kappa-O, Leondisco, Universal; (distributed) Bella, Junghans.
Int'l reps.: Australia (Minstrel), Canada (International Rec'g), Japan (King), USA (L. Rossi), Venezuela (Radio Capri).

Piovra, see 888.

Play, see Cielo-Video.

Playphone, see Ricordi.

Pleiade, see EIA.

Podium, see Cielo-Video.

Polydor, see Phonogram.

Pony Recs., see 8eat.

Populart, see Tiffany.

Power Exchange, see EMI.

Presence, see RCA.

Primary, see Ri-Fi.

Produttori Associati SrL (IFPI), Via General Fara 39, 20124 Milan. Tel: (02) 650.677, 650.675. Mng. Dir.: Arnaldo Morosi; Gen. Mgr.: Antonio Casetta. (Distributed by Ricordi).
Labels: (Owned) Canadian American, Off, Produttori Associati.

Publidisco, see Ri-Fi.

Pull SrL, Via della Camilluccia 701, 00135 Rome. Tel: (06) 32.73.050. Mng. Dirs.: G. Meccia, 8. Zambrini. (Distributed by Fonit-Cetra).
Label: (Owned) Pull.
Int'l rep.: (UK) Pye.

Quadrifoglio Int'l, see Sciascia.

R C A SpA, PO Box 7158, 00100 Rome: Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041. Telex: 61428. VP & Mng. Dir.: Giuseppe Ornato; Gen. Mgr.: Ennio Melis; Deputy Gen. Mgr.: Luciano 8ernacchi; Int'l Mgr.: Francesco L. Fanti; Int'l Mktg. Mgr.: Gianni Amadio.
Home office: USA.
Labels: (Owned) RCA Int'l, RCA Italiana, RCA Original Cast, Red Seal, Toscanini Edition, Victor, Victrola, Vista; (distributed) ATA, Amico, Angelita, CAM, EDIG, Edibi, FMA, Hello, IT, Itorm, Numero Uno, Phonotype, Presence, Tomorrow, Ultima Spiaggia; (represented) 8TM (UK), Erato (France), Evolution (USA), Flying

Dutchman (USA), Grunt (USA), Neon (UK), Rapple (USA), Track (USA)
Int'l rep.: Worldwide (RCA).

R R C (Roman Rec. Co.) SrL, Via San Martino della Battaglia 3, 00185 Rome. Tel: (06) 49.56.682/366.

R T Club, see Record Serv.

Rack-Italia SrL, Via Stromboli 23/2, 20144 Milan. Tel: (02) 42.28.583, 42.57.22. Pres.: Roberto Galanti; Mng. Dir.: Giorgio Braga. (Rack jobber).

Radio Recs., see Sidet & Phonogram.

Rang, see Cinevox.

Recordclam, see Sidet.

Recordmusic, see City.

Record Serv. SrL, Via Stendhal 13, 20144 Milan. Tel: (02) 479.427, 42.24.757. Gen. Mgr.: Roberto Trevisan; Sales Mgr.: Paolo Trevisan.
Labels: (Owned) Combo, Humor, RT Club, Sympathy; (represented) Fiesta (USA), Marfer (Spain).
Int'l reps.: Australia (Minstrel), Belgium (Ronnex & Teeny), Canada (Leon Vellone), Greece (Anthony Plomaritis), Norway (Peppino Soggiu), South Africa (L'Edicola Mico), Spain (Marfer), Switzerland (Friderich Schait), USA (Carosello, Fiesta).

Red Seal, see RCA.

Regal Starline, see EMI.

Regal Zonophone, see EMI.

Reprise, see WEA.

Ricordi SpA (Dischi), (IFPI), Via Berchet 2, 20121 Milan. Tel: (02) 893.366, 871.313. Pres.: Gianni Babini; Mng. Dir.: Guido Rignano.
Labels: (Owned) Ricordi, Ricordi Int'l, I Classici della Musica Classica, Tavola Rotonda, (distributed) Area, Ariola, Ariston (traditional outlets), Bla Bla, Car Juke Box, Carosello, Decca (traditional outlets), Ducale, Intingo, Italdisc, Magma, Playphone, Produttori Associati, Sonic; (represented) A&M (USA), Alshire (USA), Amadeo (Austria), BYG (France), Barclay (France), Buddah (USA), Chrysalis (UK), DJM (UK), Dark Horse (UK), Disc'AZ (France), Hispavox (Spain), Island (UK), Kama Sutra (USA), Mainstream (USA), Manticore (UK), Middle Earth (UK), Ode (USA), Riviera (France), Rocket (UK), Specialty (Sweden), Vanguard/Bach Guild (USA).
Int'l reps.: Argentina (RCA), Austria (Amadeo), Brazil (Chantecler), Canada (Nerucci), Colombia (Colombiana), Cyprus (CBS), Germany (Metronome), Israel (CBS), Japan (Polydor), Netherlands (CNR), Peru (IEMPSA), Spain (Hispavox), Switzerland (Metronome), USA (Peters Int'l), Venezuela (Fabrica Venezolana), Yugoslavia (RTB).

Ri-Fi Rec. Co. SpA (IFPI) Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Mng. Dir. & Gen. Mgr.: Giovanni Battista Ansoldi; Sales Mgr.: Piero Lafalce; Int'l: Gianfranco Finamore, Luigi Fedele.
Labels: (Owned) Ri-Fi, Antoniano, Primary, Publidisco, Variety; (represented) GRC (USA), Motown (USA), Rare Earth (USA), Springboard (USA), Supraphon (Czechoslovakia), Sussex (USA), Tamla (USA), Victor (Japan).
Int'l reps.: Argentina (RCA), Australia (Colossal), Brazil (Gravacoes Eletricas), Canada (Global), Germany (Deutsche Oversea), Israel (Gal Ron), Japan (King), Lebanon (SLD), Netherlands (BASF), Spain (Columbia), Switzerland (Finsterwald & Cantacuzene), UK (CRD), USA (Carosello, Fiesta, Peters Int'l), Uruguay (RCA), Venezuela (Fabrica Venezolana de Discos). (SEE ADVERTISEMENT)

River, see Phono-Plast.

The Rogers, see Guerrini.

Rusty Recs., Via Cuore Immacolato di Maria 10/A, 20141 Milan. Tel: (02) 84.90.283. Pres.: Gianni Rugginenti.

S A S E A (Societa Aniline Solventi & Affini) SpA, Via Pietro Rondoni 1, 20146 Milan. Tel: (02) 42.48.
Home office: Germany, BASF.
Labels: (Owned) BASF; (distributed) Chantal, Fare; (represented) Cornet, Harmonia Mundi, MPS (all Germany)

S D M, see Sviluppo Discografico del Mezzogiorno.

Saar SrL, Viale di Porta Vercellina 14, 20123 Milan. Tel: (02) 46.96.251. Pres. Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.
Labels: (Owned) Joker, Jolly, Music, Signal, Stella; (represented) Musidisc (France).

Sabrina, see Stereomaster.

Sax Recs., P. Borsieri 41, 20159 Milan. Tel: (02) 68.84.423/1348. Chief Exec.: L. Ambrosini.
Labels: (Owned) Folk Club, Italian Scout, Menta.

Sciascia Ed. SaS (IFPI), Via Brodolini, 20089 Rozzano (Milan). Tel: (02) 82.58.041. Pres. Armando Sciascia; Sales Mgr.: Sergio Sciascia.
Labels: (Owned) Vedette, Albatros, Ars Nova, CEDI, Corsair, Quadrifoglio Int'l, 6-Fasi Superstereo, Spider, Way Out, Zodiaco; (distributed) Jaca, Jump, VIP; (represented) Baerenreiter-Musicaphone (Germany), Baerenreiter-UNESCO (Germany), Big Ben (UK), Chant du Monde (France), Christophorus (Germany), Da Camera (Germany), Dicap (Chile), Folkways (USA), Harmonia Mundi (France), Lyra (Greece), Orion (USA), Ovation (USA), Scala (USA), Tangent (UK), Topic (UK), Valois (France).
Int'l reps.: Argentina (Kenia), Belgium (Sonobel), Germany (Disco Center), Greece (Philodisc), Switzerland (Phonag). (SEE ADVERTISEMENT)

Senn Sound Italiana SrL, Via Edison 100, 20019 Settimo Milanese (Milan). Tel: (02) 32.82.368/337. Mng. Dir.: Francesco de Paola; Gen. Mgr.: Franco de Paolis; A&R & PR Dir.: Mara del Rio.
Labels: (Owned) Senn, Vis.

Seraphim, see EMI.

Sidet Ed. SrL, Piazzetta Pattari 2, 20122 Milan. Tel: (02) 804.818, 361.165. Pres. & Gen. Mgr.: Emanuele Daniele. (Distributed by Phonogram).
Int'l branch: Germany (Mozart Ed.).
Labels: (Owned) Las Vegas, Millenote, Radio Recs., Recordclam, Telespazio, Tickle.

Signal, see Saar.

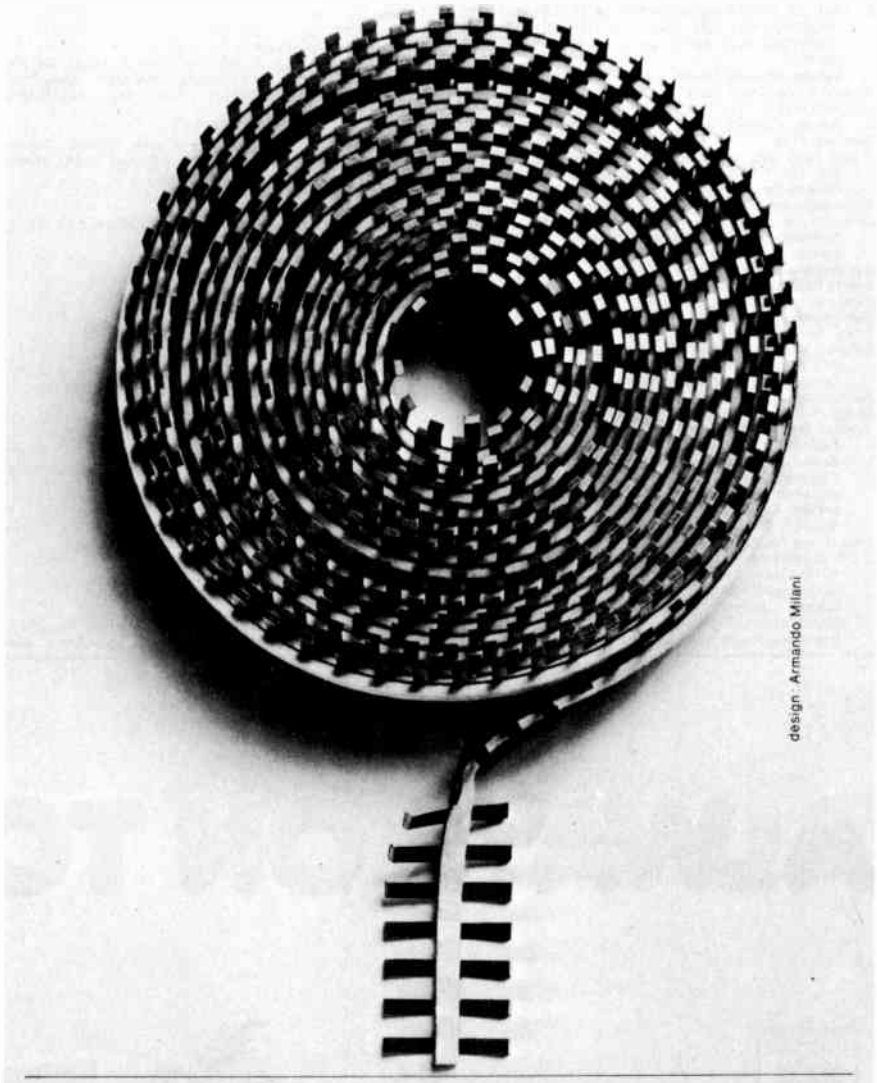
Sirio, see Sviluppo Discografico del Mezzogiorno.

6-Fasi Superstereo, see Sciasacia.

Sonic, see Ricordi.

Souvenir, see Fonola.

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International Music-Record Section

Spark Italiana SrL (IFPI), Piazza del Liberty 2, 20121 Milan. Tel: (02) 796.180. Mng. Dir.: Alberto Carisch.
Labels: (Owned) Spark, MRC, Orange.
Spider, see Sciascia.
Splash, Via Elena 17/B, 80122 Naples. Tel (081) 663.801.
Spring, see Phono-Plast.
Sprint, see Durium.
Stage, see City.
Stanford, see Italbeat.
Starmaker, see Stereomaster.
Stella, see Saar.
Stereomaster, Galleria del Corso 2, 20122 Milan. Tel: (02) 790.096. Owner: Giuseppina Bagatta; A&R: Giuseppe De Vecchi; Prod'n: Sandra Crosignani; Press & Pub.: Ivonne Saltarelli.
Labels: (Owned) Fiammetta's, Leonsolco, Phonorama, Sabrina, Starmaker, Stereomaster.
Stereoton, see Cielo-Video.
Storm, see Sviluppo Discografico del Mezzogiorno.
Studio G SrL, Via al Forte di San Martino 11, 16145 Genoa. Tel: (010) 301.920, 369.723. Pres.: Gianni B. de Scalzi; Gen. Mgr.: Aldo Bezante; Sales Mgr.: Vittorio De Scalzi.
Labels: (Owned) Studio G, Area, Magma, UFO.
Studio 7, Via Santa Lucia 20, 80132 Naples. Tel: (081) 390.643.
Labels: (Owned) Studio 7, Big, Flag, LG.
Sun, see PDU.
Suono Recs. SrL, Via Manin 111, 30174 Venice-Mestre. Tel: (041) 984.991, 52.229. Dirs.: Tony Tasinato, Alfredo Tisocco. (Distributed by Ariston).
Superoscar, see Ariston.
Sviluppo Discografico del Mezzogiorno SpA, Via dei Fiorentini 21, 80133 Naples.
Labels: (Owned) Edibi, SDM, Sirio, Storm.
Sympathy, see Record Serv.
Tavola Rotonda, see Ricordi.
Telefunken, see Decca.
Telespazio, see Sidet.
Tickle, see Sidet.
Tiffany, Piazzetta Pattari ½, 20122 Milan. Tel: (02) 871.370, 891.815.
Labels: (Owned) Tiffany, Populart.
Tomorrow, see RCA.
Toscanini Edition, see RCA.
Transex SrL, Via Cappellari 3, Milan. Tel: (02) 897.645. Cable: TRANSEXPORT. Telex: 34405. Gen. Mgr.: Edip Saban; Sales Mgr.: Luciano Gardossi. **Local branch:** Via Dogana, 20123 Milan. Tel: (02) 862.730. (Distributor/Importer/Exporter).
Labels: Decca, EMI, Melodiya (USSR), Messagerie Musicali, Phonogram, RCA, Ricordi, Vedette.
Trident, see Fonit-Cetra.
2 PP di Pellizzola Piera & Cia. SaS, Via Ventimiglia 56, 10100 Turin. Tel: (011) 694.662. Gen. & Sales Mgr.: Gianfranco Coda.
Labels: (Owned) DDF, DKF, Folklore, Nastroteca; (distributed) Ecofina, Fonotil, Fonostereorama; (represented) International Artist (UK).
U F O, see Studio G.
Ultima Spiaggia, see RCA.
Unifunk SrL, Corso di Porta Romana 106, 20122 Milan. Tel: (02) 54.63.756.
Int'l reps.: Austria (Ariola-Eurodisc), Belgium (Canon), France (Arabella), Germany (Ariola-Eurodisc), Ireland (Contour), Japan (Herald), Luxembourg (Canon), Netherlands (Canon), Portugal (Ariola-Eurodisc), South Africa (Arrowtabs), Spain (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc), UK (Arrowtabs), USA (Capitol).
Universal, see Phonotype.
V I P, see Cielo-Video & Sciascia.
Vanilla, see Fonit-Cetra.
Variety, see Ri-Fi.
Vedette, see Sciascia.
Vertigo, see Phonogram.
Verve, see Phonogram.
Victor, see RCA.
Victrola, see RCA.
Vis, see Senn Sound.
Vista, see RCA.
La Voce del Padrone, see EMI.
Voom-Voom, see Fonit-Cetra.
W E A Italiana SpA, Galleria del Corso 4, Milan. Tel: (02) 780.856, 780.471. Cable: WEAMIL. Mng. Dir.: Giuseppe Velona; Creative Servs. Mgr.: Pier Gilberto Tacchini.
Home office: USA, WEA Int'l.
Labels: (Owned) Asylum, Atlantic, Elektra, Reprise, Warner Bros.; (represented) DiscReet (USA), Rolling Stones (USA), Swan Song (UK).
Warner Bros., see WEA.
Way Out, see Sciascia.
Zeus (Industria Discografica), Galleria Umberto 183, 80132 Naples. Tel: (081) 406.791.
Zodiaco, see Sciascia.

● independent record producers

Insieme SrL Produzioni Musicali, Piazza Missori 3, 20123 Milan. Tel: (02) 799.515. Pres.: Bob Lumbroso.
Label credits: CBS, Ricordi.
Aldo Pagani, Via Correggio 27, 20149 Milan. Tel: (02) 482.456. Gen. Mgr.: Aldo Pagani.
Label credits: Analogy, Bambara, Decibel, Eleven, Enterprise, FP4, Iisi'Ivoire, Onda Nueva, Originaldisc, Paganmusic, RTV, Thunder.

● music publishers

Aberbach (Roma) Ed. di Musica, see RCA.
Accademia Ed. Musicali, see Ariston.
Acqua Azzurra (Ed. Musicali), see Numero Uno.
Adriatica, see Sugarmusic.
Alfiere/Esedra Ed. Musicali SrL, Via Meravigli 14, 20123 Milan. Tel: (02) 890.306, 803.309. Chief Execs.: Alain Trossat, Giovanni Battista Bortolli; Int'l Mgr.: P.L.R. Keun.
Affiliates: Karma, Ed. Musicali She-Sha SrL.
Int'l firms represented: Artemis (Netherlands), Intersong (Germany).
Abramo Allione Ed. di Musica (SIAE), PO Box 1226, 20100 Milan, Via Enrico Toti 4, 20123 Milan. Tel: (02) 463.920. Pres.: Abramo Allione.
Analogy SrL Ed. Musicali, see Paganmusic.
Araldo, see Sugarmusic.
Aris Ed. Musicali, Via Eleonora Pimentel 2, 00195 Rome. Tel: (06) 311.979, 312.296. Chief Exec.: Aldo Pomilia; Gen. Mgr.: Isabel Garcia Hernandez.
Int'l firms represented: Creole (UK), PPX (USA).
Ariston (Gruppo Ed.) (SIAE), Via Masimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel: (02) 98.46.974. Pres.: Alfredo Rossi; Gen. Mgr.: Giusta Spotti.
Branch: 00195 Rome, Via Goiran 25. Tel: (06) 38.62.50.
Affiliates: Accademia Ed. Musicali SrL, Ariston Ed. Musicali SrL, La Bussola Ed. Musicali SrL, Colosseo Ed. Musicali SrL, Equipe Musicali SrL, First Ed. Musicali SrL, MEC Ed. Musicali SrL, Santa Cecila Ed. Musicali SrL (all SIAE).
Int'l firms represented: Angela, GTO, Genesis, Heathside, Tony Macaulay, Palace-Burlington, Page Full of Hits, Valentine, Young Blood (all UK); Avco, Avemb, Mystery (all USA). (SEE ADVERTISEMENT).
Mario Aromando (Ed.) SrL, Corso Europa 5/7, 20122 Milan. Prof. Mgr.: Sandro Pieralli.
Int'l firm represented: TRO.
Associati (Ed.), see G. Ricordi.
Bama, see Sugarmusic.
Beat Recs. Co. (Ed. Musicali) SrL (SIAE), Via Filippo Nicolai 16, 00136 Rome. Tel: (06) 348.497. Gen. Mgr.: Franco de Gemini.
Affiliates: Eurofilmusic (SIAE), Prima Eds. Musicali, Eds. 71 (SIAE), West Eds. Musicali (SIAE).
Int'l firm represented: Eurobeat (UK).
Int'l rep.: UK (Eurobeat).
Belriver, see La Voce del Padrone.
Belwin-Mills Italiana, see Ricordi.
Bixio CEMSA SpA (SIAE), Via Lombardia 40, 00187 Rome. Tel: (06) 47.50.764, 461.614. Admin'r: Carlo Bixio.
Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.
Affiliates: Bixio CA, Bixio Sam, Gale Italiana SrL, Grandi Firme della Canzone SrL, Nido SrL (all SIAE).
Int'l reps.: Belgium, France, Germany (all Bixio).
Bixio Sam, see Bixio CEMSA.
Bla Bla Ed. Musicali SrL (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 796.149. Pres.: Pino Massara; Gen. Mgr.: Rossella Conz.
Blue Sky Ed. Musicali, see Sidet.
Bongiovanni (Ed. Musicali), Via Rizzoli 28, 40125 Bologna. Tel: (051) 225.722. Gen. Mgr.: Giancarlo Bongiovanni.
Int'l firm represented: USA (Belwin-Mills).
La Bussola Ed. Musicali, see Ariston.
C A M SpA (Creazioni Artistiche Musicali) (SIAE), Via Virgilio 8, 00193 Rome. Tel: (06) 382.021. Telex: 62374.



Pres.: Giuseppe Campi; Gen. Mgr.: Sergio Federici; Sales Mgr.: Dr. Bruno Bianchi.
Int'l branches: Australia, England, Germany, Japan Scandinavia, Spain, USA.
Int'l reps.: Brazil (Arlequim), Canada (Experience), France (Perna Music-SIMEPP), Switzerland (Campana).

California, see C.A. Rossi.

Canopo (Gruppo Ed.) (SIAE), Via A. Riboty 22, 00195 Rome. Tel: (06) 315.615, 35.69.606. Pres.: Romano Di Bari.
Affiliates: Canopo, Flipper, Flirt, Forma, Market (all SIAE).
Int'l firm represented: Montparnasse 2000 (France).
Int'l reps.: Belgium (Multi Sound), France (Montparnasse 2000), Spain (Harmony).

Canzoni Moderne, see Sugarmusic.

Carisch SpA (SIAE), Via General Fara 39, 20124 Milan. Tel: (02) 650.741. Pres.: Dr. Pardi; Gen. Mgr.: Sandro Galli.
Int'l firms represented: Baerenreiter (Germany), Boosey & Hawkes (UK), Breitkopf & Haertel (Germany), Henle (Germany), Salabert (France).
Int'l reps.: France (Eschig), Germany (Baerenreiter)

Carre d'As Ed. Musicali SrL (SIAE), see Inseime.

Casa Editrice Musicali Gustavi Gori SaS (SIAE), see Dott. Gallazzi.

Casa Ed. Nazionale Musicale, see Nazionalmusic.

Chappell (Ed.) SpA (SIAE), Via Meravigli 12, 20123 Milan. Tel: (02) 879.028, 879.003. Gen. Mgr.: Dina Piattoli.

Chiappo (Ed. Musicali), see Nazionalmusic.

La Cicala (SIAE), see Usignolo.

Cielo-Video (Ed. Musicali) (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 705.231. Pres. Virgilio Panzuti; Gen. Mgr.: Dante Panzuti.

Colorado Ed. Musicali, see Sidet.

Colosseo Ed. Musicali, see Ariston.

Come Il Vento (Ed. Musicali & Discografiche) SrL (SIAE), Via Montenapoleone N. 29, 20121 Milan. Tel: (02) 700.725, 791.665. Mng. Dir. & Gen. Mgr: Michele del Vecchio.

Les Compains, see Ricordi.

Cramps Music SrL (SIAE), Via de Amicis 28, 20123 Milan. Tel: (02) 890.500. Mng. Dir.: Tony Tasinato; Dirs.: Gianni Sassi, Franco Mamone. (SEE ADVERTISEMENT)

Curci (Ed.) SrL (SIAE), Galleria del Corso 4, 20122 Milan. Tel: (02) 794.746. Gen. Mgr.: Giuseppe Gramitto Ricci. (SEE ADVERTISEMENT).

Daniele Ed. Musicali, see Sidet.

Decca Ed. Musicali SrL (SIAE), Via Brisa 3, 20123 Milan. Tel: (02) 874.048, 862.057. Gen. Mgr. Romano Bacchini.

Diamante Ed. Musicali, see Sidet.

Diesis (Ed. Musicali), see Nazionalmusic.

Di Lazzaro, see Sugarmusic.

Ducale Ed. Musicali SrL (SIAE), Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0322) 770.784/189. Telex: 38231. Pres. & Gen. Mgr.: Davide Matalon.
Affiliate: Suzy Ed. Musicali (SIAE).

Due (Ed. Musicali), see Numero Uno.

Durium (Ed. Musicali) (SIAE), Via Manzoni 40/42, 20121 Milan. Tel: 701.008/703/705. Pres.: Krikor Mintangian; Gen. Mgr.: Franco Cassano.
Int'l firms represented: Eden (USA), Van Der Graff Generator (UK).

E A R (Ed. Musicali), see Nazionalmusic.

Edicomo, see Guerrini.

Edir (Ed. Int'le Riunite), see G. Ricordi.

Eldorado, see Guerrini.

Elettra (Ed.) SrL (SIAE), Via al Forte di San Martino 11, 16145 Genoa. Tel: (010) 301.920, 369.723. Pres.: Gianni B. de Scalzi; Gen. Mgr. Aldo Bezante.

Elisabetta (Ed.) (SIAE), Via Francesco Sforza 2/4, 20122 Milan. Tel: (02) 799.217.

Eliseo (Ed. Musicali), see Sciascia.

Emmeti Eds. Musicali SrL, Corso Monforte 20, 20122 Milan. Tel: (02) 793.911, 792.780. Mng. Dir.: Vittoria Mereu.

Equipe Musicali, see Ariston.

Esedra, see Alfiere/Esedra.

Eurofilmusic, see Beat.

F M A SrL (Ed. Musicali & Discografiche), Galleria del Corso 2, 20122 Milan. Tel: (02) 795 724. Mng. Dir.: Federico Monti Arduini.

Fama (Ed. Musicali), see G. Ricordi.

Fantasia, see Sugarmusic.

First Ed. Musicali, see Ariston.

Flipper, see Canopo.

Flirt, see Canopo.

Fono Cine (Ed. Musicali), Via San Paolo 15, 20121 Milan. Tel: (02) 874.460. Owner & Gen. Mgr.: Pericle Boschetti.

Fono Film (Ed. Musicali), see G. Ricordi.

Forma, see Canopo.

Fortissimo (Gruppo Ed.), see Southern.

Fox, see Southern.

Frank, Music, see Sugarmusic.

Franton Music SrL (SIAE), Via Manin 111, 30174 Venice-Mestre. Tel: (041) 984.991, 52.229. Gen. Mgr.: Tony Tasinato; Prof. Mgr.: Francesco Sanavio.

Frasi d'Amore, see Sugarmusic.

Fulginea (Ed. Musicali), Via Virgilio 8, 00193 Rome.
Int'l firm represented: Campbell Connelly (UK).

Gale Italiana, see Bixio CEMSA.

Dott. Gallazzi (Ed. Musicali) (SIAE), Piazza del Liberty 2, 20121 Milan. Tel: (02) 780.035. Cable: EDIGAL. Owner: Dr. Giuseppe Gallazzi
Affiliate: Casa Editrice Musicali Gustavo Gori SaS (SIAE).
Int'l firm represented: Bourne (USA).

Giba (SIAE), Piazzetta Serao 15, 80132 Naples. Tel: (081) 390.997.

Grandi Firme della Canzone, see Bixio CEMSA.

Guerrini Ed., Via Mercato 3, 20121 Milan. Tel. (02) 873.865, 898.635. Pres.: Gualtiero Guerrini; Gen Mgr.: Maria Luisa Nobile.
Affiliates: Edicomo, Eldorado, Guierrini Didattica, Rampoldi, San Giusto.

Herald Music Inc., Largo Messico 7, Rome 2.
Home office: Japan.

I M I (International Music of Italy) SrL, see Sciascia.

Iller (Ed. Musicali), see G. Ricordi.

Insieme SrL Ed. Musicali (SIAE), Piazza Missori 3, 20133 Milan. Tel: (02) 799.515. Pres. & Gen. Mgr.: Bob Lumbroso.
Affiliate: Carre d'As Ed. Musicali SrL (SIAE).

Intingo (Ed. Musicali) SrL, Piazza Mirabello 1, 00121 Milan. Tel: (02) 650.498, 651.753. Gen. Mgr.: Riccardo Sanna; Int'l Ass't: Paola Blandi Gaido.

Italcarisch, see Southern.

Jubal (Ed. Musicali), see G. Ricordi.

Jump Ed. Musicali (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 705.231. Pres.: Luigi Ferracioli; Gen. Mgr.: Dante Panzuti.
Int'l reps.: Australia (Penjane), Belgium (Multi Sound), Canada (Morning), France (Monde-Melody), Germany (Bavariaton), South Africa (MPA), Spain (Phonorecord), UK (Rediffusion).

Karma Italiana Ed. Musicali SrL, Via Borgogna 2, 20122 Milan. Tel: (02) 796.541. Chief Execs.: Alain Trossat, Adriano Solaro. Telex: 34096.

Koral (Ed. Musicali) (SIAE), Via Caboto 16, 41100 Modena. Tel. (059) 332.568. Gen. Mgr.: Remo Pecorari.

Kramer, see Southern.

Leonardi Gruppo Ed. (SIAE), Corso Europa 5, 20122 Milan. Tel: (02) 702.094.

Liberty, see Sugarmusic.

Life, see Rifi.

Lord Ed. Musicalis SaS (SIAE), Via Edison 100, 20019 Settimo Milanese (Milan). Tel: (02) 32.82.366/337. Owners: Francesco di Paola, Maria de Paolo.

M A M SrL (Ed. Musicali), see Pickwick.

M E C Ed. Musicali, see Ariston.

Market, see Canopo.

Mas, see Saar.

Mascheroni, see Sugarmusic.

Mascotte Ed. Musicali (SIAE), Galleria del Corso 4, 20122 Milan. Tel: (02) 793.601.

Melodi, see Sugarmusic.

Menestrello, see Sugarmusic.

Metron (Ed. Musicali), see G. Ricordi.

Millenote Ed. Musicale, see Sidet.

Mini (Ed. Musicali), see Rimi.

Mondia Music (Ed. Musicali), see G. Ricordi.

Musica & Dischi Ed. Musicali, Via Carducci 8, 20123 Milan. Tel: 87.00.15. Gen. Mgr.: Mario de Luigi Jr.

Nazionalmusic Org. Musicale (SIAE), Corso Vittorio Emanuele 30, 20122 Milan. Tel: (02) 793.769, 705.790.
Affiliates: Casa Ed. Nazionale Musicale, Ed. Musicali Chiappo, Ed. Musicali Diesis, Ed. Musicali EAR, Ed. Musicali Sonorfilm (all SIAE).

Nido, see Bixio CEMSA.

Numero Uno SpA (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 799.331, 799.127. Pres.: Giuseppe Ornato; Gen. Mgr.: Antonio Coni.
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Concert of factory
sirens a steam whistles.
Gastev and Mayakovsky

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Peer Italiana, see Southern.

Pegaso (Ed. Musicali), see G. Ricordi.

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Polaris SrL Ed. Musicali, see Paganmusic.

Prima Eds. Musicali, see 8eat.

Prima Linea, see Vianello.

Progressive (Ed.), see RCA.

Pull Eds. SrL (SIAE), Via della Camilluccia 701, Rome. Tel: (06) 32.73.050. Mng. Dirs.: G. Meccia, B. Zambrini.

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Radiofilmusica Ed. Musicali SpA, Via Vasca Navale 58, 00146 Rome. Tel: (06) 55.89.215.

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Rampoldi, see Guerrini.

Rascel, see Sugarmusic.

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Le Rotonde Ed. Musicali VC SpA, see Sidet.

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S C A L Ltd., Anelli 2, 20127 Milan. Tel: (02) 688.4423/1348. Chief Exec.: S. Censi; Gen. Mgr.: L. Ambrosini.

Saar SrL (SIAE), Viale di Porta Vercellina 6, 20123 Milan. Tel: (02) 437.162, 490.171. Pres.: Walter Gurtler.
Affiliates: Ed. 23-Italie (SIAE), Mas (SIAE).

San Giusto, see Guerrini.

Santa Cecilia Ed. Musicali SrL, see Ariston.

A. Schroeder Music of Italy Ltd., Via Tiburtina, 00131 Rome.

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Affiliates: Ed. Musicali Eliseo, IMI (International Music of Italy) SrL (both SIAE). (SEE ADVERTISEMENT)

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Settebello, see Rifi.

Sette Note, see Southern.

71 (Eds.), see 8eat.

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Sonorfilm (Ed. Musicali), see Nazionalmusic.

Southern Music (SIAE), Piazza del Liberty 2, 20121 Milan. Tel: (02) 796.473. Gen. Mgr.: Alberto Carisch.
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Home office: USA, Peer-Southern Org.
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Int'l rep.: Worldwide (Southern).

La Strega (Eds. Musicali) (SIAE), San Lucifero 41, 09100 Cagliari, Sardinia. Tel: (070) 668.291.

Successo, see Sugarmusic.

Sugarmusic (SIAE), Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Telex: 35063. Co-Pres.: Ladislao & Piero Sugar; Gen. Mgr.: Ettore Carrera.
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Suono Ed. Musicali (SIAE), Via Manin 111, 30174 Venice/Mestre. Tel: (041) 984.991, 522 29. Gen. Mgr.: Tony Tasinato.
Int'l firms represented: Alaska, Alucard, Excellency, GH, Gladys Sings, Hawkana, Heat, Nicky James, Jonathan, March, Milmerran, Non Music, Peter Rice, Strange, Summerland Songs, Toneshire, Torill, Yessongs (all UK). (SEE ADVERTISEMENT).

Supersonic, see Sugarmusic.

Suvini Zerboni, see Sugarmusic.

Suzy Ed. Musicali, see Ducale.

Telespazio Ed. Musicali, see Sidet.

Televis Ed. Musicali SrL, Piazza Missori 1, 20123 Milan. Tel: (02) 65.71.491. Gen. Mgr.: Freddy Naggiar.

Tiber, see Sugarmusic.

Tickle Ed. Musicali, see Sidet.

Tornado Ed. Musicali, see Sidet.

Tre Stelle, see C.A. Rossi.

23 (Ed.)-Italie, Galleria del Corso 4, 20122 Milan. Tel: (02) 702.464, 701.168. Chief Exec.: Liliana Azzolini.
Affiliate: Saar SrL.

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United Artists (Italy) SrL (Ed. Musicali), Corso Europa 5/7, 20122 Milan. Tel: 794.841.

Universale (Ed. Musicali), see Numero Uno.

Usignolo Ed. Musicali (SIAE), Via G. Meda 45, 20141 Milan. Tel: (02) 84.32.551. Pres.: Renato Zaccone.
Affiliate: La Cicala (SIAE).
Int'l firm represented: Societe Promo. Artistique (France).

Vanilla Music, c/o Danilo Sabadini, Via Vittorio Veneto 7, 00187 Rome. Tel: (06) 463.294.

Vianello (Ed. Musicali) (SIAE), Via Guido Banti 46, 00191 Rome. Tel: (06) 32.73.468, 32.78.103, 324.936. Mng. Dir.: Edorado Vianello.
Affiliate: Prima Linea.

La Voce del Padrone, Galleria del Corso 2, 20122 Milan. Tel: (02) 704.401/603. Cable: EMIGRAM. Admin'r: Ramon Lopez Serrano; Gen. Mgr.: Alexis Rotelli.
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West Eds. Musicali, see Beat.

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L A C O I M (Independent Ass'n of Singers & Orchestras for Light & Jazz Music), PO Box 736, 20100 Milan. Tel: (02) 21.07.73. Pres.: Tino Vailati.

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S I A T (Societa Italiana Articoli Tecnici) SrL, Via Emanuella 16, 21047 Saronno (Varese). Tel: (02) 960.7485/7450. Gen. Mgrs.: E. Benetton, R. Macchi; Sales Mgr.: R. De Scalzi.

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Fonola Fonotecnica, Via Ariberto 21, 20123 Milan. Tel: (02) 84.84.626. (Pressing only).

Guerrini Ed., Via Mercato 3, 20121 Milan. Tel: (02) 898.635, 873.865. Pres.: Gualtiero Guerrini; Gen. Mgr.: Maria Luisa Nobile. (Pressing only).

I R I, Via Vespolate, Confienza (Pavia). Tel: 64.054. (Pressing only).

Industria Italiana Lingue Vive nel Mondo, Via 4 Noviembre 5, 20078 San Colombano al Lambro (Milan). Tel: 890.05. (Pressing only).

King SpA, Via Egiziaca a Pizzo Falcone 41/A, 80132 Naples. Tel: (081) 401.226. (Pressing only).

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Phono-Plast SaS, Via G. Grandi 50, 20068 Peschiera Borromeo (Milan). Tel: (02) 716.435. (Pressing only).

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R C A SpA, PO Box 7158, 00100 Rome; Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041. Telex: 61428. Mng. Dir.: Giuseppe Ornato; Gen. Mgr.: Ennio Melis; Int'l Mgr.: Francesco L. Fanti. (Pressing only).
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Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Mng. Dir. & Gen. Mgr.: Giovanni Battista Ansoldi; Sales Mgr.: Piero Lafalce. (SEE ADVERTISEMENT).

Saar SrL, Via Gramsci 4, 20016 Pero (Milan). Tel: 353.0573, 353.0564. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.

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Factory: Milan, Via Monviso 21. Tel: (02) 314.766. (SEE ADVERTISEMENT).

G T E (General Tape Equips.) SrL, Via De Togni 28, 20123 Milan. Tel: (02) 874.597, 876.760. Telex: 37187.

Guerrini Ed., Via Mercato 3, 20121 Milan. Tel: (02) 873.865, 898.635. Pres.: Gualtiero Guerrini; Gen. Mgr.: Maria Luisa Nobile.

I R I, Via Vespolate, Confienza (Pavia). Tel: 64.054.

Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Mng. Dir. & Gen. Mgr.: Giovanni Battista Ansoldi; Sales Mgr.: Piero Lafalce. (SEE ADVERTISEMENT).

RECORD PROMOTION

Al-Sa SaS, Via Leopardi 14, 20123 Milan. Tel: (02) 803.053, 890.259. Gen. Mgr.: Sergio Albergoni.

Cinevox Rec. SpA, Via Lombardia 40, 00187 Rome. Tel: (06) 47.50.764, 461.614. Pres.: Cesare Andrea Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Franco Bixio.
Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.

Studio 52, Via Pasteur 16, Milan. Tel: (02) 28.53.463. Chief Exec.: Helmut Ebnet.

Studio G SrL, Via al Forte di San Martino 11, 16145 Genoa. Tel: (010) 301.920, 369.723. Pres.: Gianni B. De Scalzi; Gen. Mgr.: Aldo Bezante; Sales Mgr.: Vittorio De Scalzi.

V I P Show Business, Via Eleonora Pimentel 2, 00195 Rome. Tel: (06) 311.979, 312.296. Chief Exec.: Aldo Pomilia; Gen. Mgr.: Isabel Garcia Hernandez.

TAPE CUSTOM DUPLICATORS

Ambrosio Discografica SaS, Via Brasile 13, 20090 Limito di Pioltello (Milan). Tel: (02) 904.61.85.
Branch: 20121 Milan, Via San Paolo 15. Tel: (02) 865.578.
Audio: 8-tr., cassette.

Ampex Italiana SpA, 6 Via Turati, 20121 Milan. Tel: (02) 651.541. Cable: AMPEXITAL.
Home office: USA.
Audio: 8-tr., cassette.

Ariston SrL, Via M. Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel: (02) 98.46.974. Pres.: Alfredo Rossi; Gen. Mgr.: Giampiero Simontacchi; Sales Mgr.: Francesco Nanula.
Branch: 00195 Rome, Via Goiran 25. Tel: (06) 386.250.
Audio: Cassette. (SEE ADVERTISEMENT)

Cinevox Rec. SpA, Via Lombardia 40, 00187 Rome. Tel: (06) 47.50.764, 461.614. Pres.: Cesare Andrea Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Franco Bixio.
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Duplimatic di Mezzadra, Via Natale Battaglia 4, 20123 Milan.

Duplivox, Viale L. Muratori 187, 41100 Modena. Tel: 237.268.
Audio: 8-tr., cassette.

Durema (Duplicazione Registrazioni Magnetiche & Nastri Video) SpA, Via Imperia 28, 20142 Milan. Tel: (02) 84.37.344, 84.30.740. Mng. Dir., Gen. & Sales Mgr.: Dr. Claudio Occhiena; Technical Mgr.: Paolo Maggiolini.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel, ½" Philips.

Durium SpA, Via Trieste, Erba (Como). Tel. 61.426. Pres.: Krikor Mintangian.
Audio: 8-tr., cassette.

E M I Italiana SpA, Via Bergamo 315, Caronno Pertusella. Tel: (02) 96.50.702. Cable: EMITAL SARONNO. Telex: 33679. Mng. Dir.: Ramon Lopez Serrano; Financial Dir.: Vittorio Magnoli; Special Projects: Nicholas Bingham.

Ecofina SrL, Via Leopardi 8, 20123 Milan. Tel: (02) 86.90.121, 806.125. Gen. Mgr.: Mourad Sabet.
Factory: Milan, Via Monviso 21. Tel: (02) 314.766.
Audio: 8-tr., cassette. (SEE ADVERTISEMENT).

Emmeti SpA, Corso Monforte 20, 20122 Milan. Tel: (02) 793.911, 792.780. Mng. Dir.: Vittoria Mereu.
Audio: 8-tr., cassette.

Fast Rec. SrL, Via Muzio Clementi 77, 00193 Rome.
Audio: Cassette.

Fonit-Cetra SpA, Via Bertola 34, 10122 Turin. Tel: (011) 57.53. Pres.: Renato Zaccone; Gen. Mgr.: Giuseppe Lamberto.

Fonola Fonotecnica, Via Ariberto 21, 20123 Milan. Tel: (02) 84.84.626.
Audio: Cassette.

Fonorama C.A. Rossi SrL, Via Barletta 11, 20141 Milan. Tel: (02) 53.92.392. Pres. & Gen. Mgr.: Carlo Alberto Rossi.

Genca (General Cassette), Via Pomezia 1, 20127 Milan. Tel: (02) 28.20.839. Telex: 38322. Gen. Mgr.: R. Bregni; Sales Mgr.: L. Bassani.

King SpA, Via Egiziaca a Pizzo Falcone 41/A, 80132 Naples. Tel: (081) 401.226.

L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan. Tel: (02) 25.69.998. Pres.: Sergio Arnoldi; Sales Mgr.: Roberto Arnoldi.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

M T B, Via Matteotti 32, 40129 Bologna. Tel: (051) 368.792.
Audio: 8-tr., cassette.

Manplast SrL, Via G. Di Vittorio 307/6, 20099 Sesto San Giovanni (Milan). Tel: (02) 24.85.019.
Audio: 8-tr., cassette.

N M A (Nastri Magnetici & Affini), Via Candiani 101, 20158 Milan. Tel: (02) 37.63.000. Owner: Achille Iandola.
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Phonoster SpA, Via G. Rossini, 20067 Tribiano (Milan). Tel: (02) 90.64.646. Gen. Mgr.: Alain C. Trossat; Factory Mgr.: Giuliano Bearzi.

Prince, Via Caraglio 61, 10141 Turin. Tel: (011) 372.087, 330.598.
Audio: Cassette.

R C A SpA, PO Box 7158, 00100 Rome; Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041. Telex: 61428. Mng. Dir.: Giuseppe Omato; Gen. Mgr.: Ennio Melis; Int'l Mgr.: Francesco L. Fanti.
Home office: USA.

Rusty Phonics, Via Cuore Immacolato di Maria 10/A, 20141 Milan. Tel: (02) 84.90.283. Pres.: Gianni Rugginenti.
Audio: 8-tr., quadraphonic 8-tr. cassette.

Saar SrL, Via Gramsci 4, 20016 Pero (Milan). Tel: 353.0573, 353.0564. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.

Senn Sound Italiana SrL, Via Edison 100, 20019 Settimo Milanese (Milan). Tel: (02) 32.82.366/337. Mng. Dir.: Francesco de Paola; Gen. Mgr.: Franco de Paolis.
Audio: 8-tr., 8-tr. quadraphonic, cassette.

Stereostudio, Via Ventimiglia 194, 10127 Turin. Tel: (011) 697.125.
Audio: Cassette.

Studio 7, Via Santa Lucia 20, 80132 Naples. Tel: (081) 390.643.

T T L (Tape Technology Lab.), Via Pirandello 4/A, 20144 Milan. Tel: (02) 46.95.213.

Telerapido, Via Vittorio Bersezio 7, Turin. Tel: (011) 287.829.
Audio: 8-tr., 8-tr. quadraphonic, cassette.

Videoin SrL, Via de Amicis 28, 20123 Milan. Tel: (02) 873.721. Gen. Mgr.: Enrico Costantino. (Video only)

TAPE DUPLICATOR/MARKETERS

Ampex Italiana SpA, 6 Via Turati, 20121 Milan. Tel: (02) 651.541. Cable: AMPEXITAL.
Home office: USA.
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C B S-Sugar Compagnia Generale del Disco SpA, Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Cable: COLREC. Pres.: Ladislao Sugar; Exec. Gen. Mgr.: Piero Sugar; Mgrs.: G. Giannini, F. Crepax, S. Delor.

Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Telex: 38231. Pres. & Gen. Mgr.: Davide Matalon.

Ecofina SrL, Via Leopardi 8, 20123 Milan. Tel: (02) 86.90.121, 806.125. Gen. Mgr.: Mourad Sabet.
Factory: Milan, Via Monviso 21. Tel: (02) 314.766. (SEE ADVERTISEMENT).

Neumannacustic di Roberto Beppato, Viale Rimembranze di Lambrate 13, 20134 Milan. Tel: (02) 21.55.003/063. Owner: Roberto Beppato; Gen. Mgr.: Rag. G. Munafo.
Branch: 00143 Rome, Via G. Armellini 31. Tel: (06) 59.14.609. Contact: Livio Argentini.

Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffale Esposito.

Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Mng. Dir. & Gen. Mgr.: Giovanni Battista Ansoldi; Sales Mgr.: Piero Lafalce. (SEE ADVERTISEMENT)

Saar SrL, Via Gramsci 4, 20016 Pero (Milan). Tel: 353.0573, 353.0564. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.

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A T B, see Apparecchiature Tecniche Bimetalliche.

Apparecchiature Tecniche Bimetalliche SrL (ATB), Via Monte Cervino 14, 20021 Bollate (Milan). Tel: (02) 350.30.92. Telex: 36479. Mng. Dir.: Abramo Bordignon.
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Genca (General Cassette), Via Pomezia 1, 20127 Milan. Tel: (02) 28.20.839. Telex: 38322. Gen. Mgr.: R. Bregni; Sales Mgr.: L. Bassani.
Audio: Hubs & rollers.

Neumannacustic di Roberto Beppato, Viale Rimembranze di Lambrate 13, 20134 Milan. Tel: (02) 21.55.003/063. Owner: Roberto Beppato; Gen. Mgr.: Rag. G. Munafo.
Branch: 00143 Rome, Via G. Armellini 31. Tel: (06) 59.14.609. Contact: Livio Argentini.
Brand name: Audio Prods.

Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffale Esposito

Pielle SaS, Via Mincio 2, 20139 Milan. Tel: (02) 53.91.103.

Ponzone & Vico, Via Marconi 87, 17017 Millesimo (Savona).

S I A T (Societa Italiana Articoli Tecnici) SrL, Via Emanuella 16, 21047 Saronno (Varese). Tel: (02) 960.7485/7450. Gen. Mgrs.: E. Benetton, R. Macchi; Sales Mgr.: R. De Scalzi.
Audio: Plastic parts. (SEE ADVERTISEMENT)

Sonorex Tape SpA, Via Vallosa 38, 25050 Passirano (Brescia). Tel: (030) 640.211, 640.454. Mng. Dir.: Dr.

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ROME BRANCH OFFICES - Via A. Cantore 19 - TEL. 06/319210.

Zani; Gen. Mgr.: M. Rosa; Sales Mgr.: M. Capoferri.
Audio: Cassette parts.

Tape System, Via Maffucci 55, 20158 Milan. Tel: 37.60.814. Owner: Achille Iandola.

Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079. Owner & Gen. Mgr.: Buzzini Ottavio; Sales Mgr.: Silvano Zanibon.
Audio: Cassette parts.

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A T 8, see Apparecchiature Tecniche 8imetalliche.

Apparecchiature Tecniche 8imetalliche SrL (AT8), Via Monte Cervino 14, 20021 Bollate (Milan). Tel: (02) 350.30.92. Telex: 36479. Mng. Dir.: Abramo Bordignon. (SEE ADVERTISEMENT)

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Gen. Mgr.: Gaetani Cesare.

G T E (General Tape Equips.) SrL, Via De Togni 28, 20123 Milan. Tel: (02) 874.597, 876.760. Telex: 37187.
Audio: Cassette.

Genca (General Cassette), Via Pomezia 1, 20127 Milan Tel (02) 28.20.839. Telex: 38322. Gen. Mgr.: R. Bregni; Sales Mgr.: L. Bassani.
Audio: 8-tr., cassette.

M I P (Music Ind. Prods.) SrL, Corso di Porta Vittoria 31, 20122 Milan.
Warehouse: 21020 8rebbia (Varese), Via Per Cadrezzate 5. Tel: (0332) 770.189/784.
Audio: 8-tr., cassette.
Brand Name: Mastro.

Neumannacustic di Roberto Beppato, Viale Rimembranze di Lambrate 13, 20134 Milan. Tel: (02) 21.55.003/063. Owner: Roberto Beppato; Gen. Mgr.: Rag. G. Munafo.
Branch: 00143 Rome, Via G. Armellini 31. Tel: (06) 59.14.609. Contact: Livio Argentini.
Brand name: Audio Prods.

Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffale Esposito.

Pielle Sas, Via Mincio 2, 20139 Milan. Tel: (02) 53.91.103.

Ponzone & Vico, Via Marconi 87, 17017 Millesimo (Savona).

S I A T (Societa Italiana Articoli Tecnici) SrL, Via Emanuella 16, 21047 Saronno (Varese). Tel: (02) 960.7485/7450. Gen. Mgrs.: E. Benetton R. Macchi; Sales Mgr.: R. De Scalzi.
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)

Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079. Owner & Gen. Mgr.: Buzzini Ottavio; Sales Mgr.: Silvano Zanibon.
Audio: Cassette.

JACKETS & SLEEVES

8arbieristampa, Via San Rocco 6, Milan. Tel: (02) 541.964. (Sleeves only).

Pizzi Amilcare, Via de Vizzi 86, Cinisello 8alsamo (Milan). Tel: 928.88/21. (Sleeves only).

RECORD PROCESSING MACHINERY

Exhibo Italiana SrL, Via San Andrea 6, 20052 Monza (Milan). Tel: (039) 360.021. Cable: EXHI8OMI. Gen. Mgr.: Dr. Ferrante Anguissola d'Altoe; Prod. Mgr.: Dr. Ing. G. Granito.
Brand name: Stellavox.

G 8 F Costruzioni Meccaniche, Via Vittorio Veneto 12/18, 20091 Bresso (Milan). Tel: (02) 92.01.641.

I D R A, Via Palestrina 2, 20124 Milan. Tel: (02) 203.842.

Fontana Luigi & Cia. SaS, Via Brioschi 62, 20141 Milan. Tel: (02) 84.93.231. Owner: Fontana Luigi.
Chief product: Presses.

Metalmeccanica Plast SpA, Via Terraggio 17, 20123 Milan. Tel: (02) 860.861. Cable: METALMEC. Gen. Mgr.: Franco Giani.

Negri Bossi & Cia., Viale Europa 64, 20093 Cologno Monzese (Milan). Tel: 91.23.257/771.

Neumannacustic di Roberto Beppato, Viale Rimembranze di Lambrate 13, 20134 Milan Tel: (02) 21.55.003/063. Owner: Roberto Beppato; Gen. Mgr.: Rag G. Munafo.
Branch: 00143 Rome, Via G. Armellini 31. Tel: (06) 59-14-609. Contact: Livio Argentini.
Chief product: Presses, plating & transfer equip.
Brand names: Alpha Toolex, Europa Film, Neumann.

O 8 M, Ripa di Porta Ticinese 55, 20143 Milan Tel: (02) 83.23.346.

Philips SpA, Piazza IV Novembre 3, 20214 Milan. Tel: (02) 69.94.

Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffale Esposito.

Pressvit SrL, Via Voghera 20, 20144 Milan. Tel: 83.22.141.
Chief product: Pressure & injection moulds, trimmers, mastering equip., centering & punching machines, stamping shears.

Sandretto (Flli) Via de Amicis 44, 10097 Regina Margherita (Turin). Tel: 790.270.

Studio G SrL, Via al Forte di San Martino 11, 16145 Genoa. Tel: (010) 301.920, 369.723. Pres.: Gianni 8. De Scalzi; Gen. Mgr.: Aldo 8ezante; Sales Mgr.: Vittorio De Scalzi.

Terenzio, Via Soffredini 34, 20126 Milan. Tel: (02) 25.72.239/242.

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Audio: 8lank—cassette, open reel; raw—cassette. (SEE ADVERTISEMENT)

Ecofina SrL, Via Leopardi 8, 20123 Milan. Tel: (02) 86.90.121, 806.125. Gen. Mgr.: Mourad Sabet.
Factory: Milan, Via Monviso 21. Tel: (02) 314.766. (Blank only).
Audio: Cassette. (SEE ADVERTISEMENT).

Exhibo Italiana SrL, Via San Andrea 6, 20052 Monza (Milan). Tel: (039) 360.021. Cable: EXHI8OMI. Gen. Mgr.: Dr. Ferrante Anguissola d'Altoe. (8lank only).
Brand name: Pentagon.

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Gen. Mgr.: Gaetani Cesare. (8lank only).
Audio: 8-tr., cassette.

G T E (General Tape Equips.) SrL, Via De Togni 28, 20123 Milan. Tel: (02) 874.597, 876.760. Telex: 37187. (8lank only).
Audio: Cassette.

Genca (General Cassette), Via Pomezia 1, 20127 Milan. Tel: (02) 28.20.839. Telex: 38322. Gen. Mgr.: R. 8regni; Sales Mgr.: L. 8assani. (8lank only)
Audio: 8-tr., cassette.

Neumannacustic di Roberto Beppato, Viale Rimembranze di Lambrate 13, 20134 Milan. Tel: (02) 21.55.003/063. Owner: Roberto Beppato; Gen. Mgr.: Rag. G. Munafo.
Branch: 00143 Rome, Via G. Armellini 31. Tel: (06) 59.14.609. Contact: Livio Argentini.
Audio: 8-tr., cassette, open reel.
Brand name: Audio Prods., Emitape.

Philips SpA, Piazza IV Novembre 3, 20124 Milan. Tel: (02) 69.94.
Audio: Cassette.

Pyral Sud, Via Vittorio Amedeo 19, 10121 Turin. Tel: 548.839. Telex: 21566. (8lank only).
Home office: France.

S A S E A (Societa Aniline Solventi & Affini) SpA, Via Pietro Rondoni 1, 20146 Milan. Tel: (02) 42.48.
Home office: Germany, 8ASF.
Audio: 8-tr., cassette.
Brand name: 8ASF.

S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G. 8. Grassi 97, 20157 Milan. Tel: (02) 35.55.146.
Audio: Cassette.

S I A T (Societa Italiana Articoli Tecnici) SrL, Via Emanuella 16, 21047 Saronno (Varese). Tel: (02) 960.7485/7450. Gen. Mgrs.: E. Benetton, R. Macchi; Sales Mgr.: R. De Scalzi. (8lank only).
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)

Sonorex Tape SpA, Via Vallosa 38, 25050 Passirano (Brescia). Tel: (030) 640.211, 640.454 Mng. Dir.: Dr. Zani; Gen. Mgr.: M. Rosa; Sales Mgr. M. Capoferri.
Audio: Cassette.

3 M Italia SpA, Milano San Felice (Segrate). Tel: 75.45. Gen. Mgr.: K. Schoen.
Audio: 8-tr., cassette, open reel.
Video: 2", 1", ½" & ¼" open reel, ¾" U-matic, ½" EIAJ cartridge, ½" videocassette.
Brand name: Scotch.

Universal Plastic, Via San Francisco 1, 20065 Inzago (Milan). Tel: (02) 954.079. Owner & Gen. Mgr.: Buzzini Ottavio; Sales Mgr.: Silvano Zanibon. (8lank only).
Audio: 8-tr., cassette.
Brand name: UP-Universal Sound.

TAPE DUPLICATING & PROCESSING EQUIPMENT

A E G-Telefunken SipA, Via Pirelli 12, 20133 Milan. Tel: (02) 62.66. Gen. Mgr.: L. Tringali; Sales Mgr. A. Bosco.
Audio: Complete duplicating equip. for 8-tr. & cassette.

Audio SnC, Via Goffredo Casalis 41, Turin. Tel: (011) 761.133.
Audio: Gauss Electrophysics duplicators (USA), Altec Lansing (USA).

Exhibo Italiana SrL, Via San Andrea 6, 20052 Monza (Milan). Tel: (039) 360.021 Cable: EXHI8OMI. Gen Mgr.: Dr. Ferrante Anguissola d'Altoe.
Audio: Duplicators.
Brand name: Pentagon.

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Exec.: Gaetani Cesare.
Audio: Assembling & winding equip

G T E (General Tape Equips.) SrL, Via De Togni 28, 20123 Milan. Tel: (02) 874.597, 876 760. Telex 37187.
Audio: Automatic, semi-automatic & manual tape winders, ultra high speed duplicators, automatic cassette assembling machines.

Neumannacustic di Roberto Beppato, Viale Rimembranze di Lambrate 9, 20134 Milan. Tel: (02) 21.55.003/063. Owner: Roberto Beppato; Gen. Mgr.: Rag G. Munafo.
Branch: 00143 Rome, Via G. Armellini 31. Tel: (06) 59.14.609. Contact: Livio Argentini.
Chief product: Duplicators, winders.
Brand name: Audio Prods.

Philips SpA, Piazza IV Novembre 3, 20124 Milan. Tel: (02) 69.94.

Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffale Esposito.

Ing. Oscar Roje Applicazioni Elettroniche & Industriali, Via Sant'Anatalone 15, 20147 Milan. Tel: (02) 415.41.41. Cable: INGOROJE. Telex: 39202. Owner Oscar Roje; Gen. Mgr.: Camillo Roje; Sales Mgr. Alberto Albertini.
Branch: 00187 Rome, Via di Porta Pinciana. Tel: (06) 480.029, 465.630.
Audio: Duplicators & winders.

Siemens (Societa Italiana Telecomunicazioni), Piazzale Zavattari 12, 20149 Milan.

3 M Italia SpA, Milano San Felice (Segrate). Tel: 75.45. Gen. Mgr.: K. Schoen.

● accessories manufacturers

Agfa-Gevaert SpA, Viale de Gasperi, 20151 Milan. Chief Exec.: Helmut Schulze-8attmann; Gen. Mgr.: Benito Chiucchini; Area Mgr.: Giorgio Dordoni.
Product: Head cleaners & demagnetizers, leader & splicing tape. (SEE ADVERTISEMENT)

Audio Italiana SrL, Via Pinerolo 2, 00182 Rome Tel: (06) 754.358.
Branch: 20155 Milan, Via MacMahon 7. Tel: (02) 312.167.
Product: Carrying & storage cases, catalog servs., cleaners cloths & brushes, head cleaners & demagnetizers.

Larir Int'l SpA, Viale Premuda 38/A, 20129 Milan. Tel: (02) 795.762, 780.730. Cable: RADIOLARIR. Gen. Mgr.: Orfeo Meneghetti; Sales Mgr.: Riccardo Meneghetti.
Product: Cleaners cloths & brushes, head cleaners & demagnetizers, splicing tape.

Phonogram SpA, Via 8orgogna 2, 20122 Milan. Tel: (02) 796.541, 28.26.421. Telex: 34096. Mng. Dir. & Gen. Mgr.: Alain C. Trossat.
Product: Catalog servs , cleaners cloths & brushes.

Saar SrL, Viale di Porta Vercellina 14, 20123 Milan. Tel: 469.6251. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.
Product: Catalog servs.

S I A T (Societa Italiana Articoli Tecnici) SrL, Via Emanuella 16, 21047 Saronno (Varese) Tel (02) 960 7485/7450. Gen. Mgrs. E. Benetton, R. Macchi; Sales Mgr.: R. De Scalzi.
Product: Head cleaners & demagnetizers (SEE ADVERTISEMENT)

Sisme SnC, Via Adriatica 16, 60027 Osimo Scalo (Ancona). Tel: (071) 739.212
Product: Needles.

3 M Italia SpA, Milano San Felice (Segrate). Tel 75.45. Gen. Mgr.: K. Schoen.
Product: Head cleaners & demagnetizers, leader & splicing tape.

Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079. Owner & Gen. Mgr.: Buzzini Ottavio; Sales Mgr.: Silvano Zanibon.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers.

● store fixtures & merchandising aids manufacturers

Phonogram SpA, Via Borgogna 2, 20131 Milan Tel: (02) 796.541, 28.26.421. Telex: 34096 Mng Dir. & Gen Mgr.: Alain C. Trossat.
Product: 8rowser boxes, display racks.

Saar SrL, Viale di Porta Vercellina 14, 20123 Milan Tel 469.6251. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.
Product: 8rowser boxes, display racks.

Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079. Owner & Gen. Mgr.: Buzzini Ottavio; Sales Mgr.: Silvano Zanibon.
Product: 8rowser boxes (tape only), display racks.

● tape audio/video playback & recording equipment

A E G-Telefunken SipA, Via Pirelli 12, 20133 Milan. Tel (02) 62.66. Gen. Mgr.: L. Tringali; Sales Mgr. A. Bosco.

Amaco, Morbegno (Sondrio)
Audio: Cassette

Audio SnC, Via Goffredo Casalis 41, Turin. Tel (011) 761.133.
Brand name: Ferrograph (UK).

Audio Italiana SrL, Via Pinerolo 2, 00182 Rome. Tel (06) 754.358.
Branch: 20155 Milan, Via MacMahon 7. Tel: (02) 312 167.

Autovox SpA, Via Salaria 981, Rome. Tel: (06) 837.091
Audio: Cassette.

8laupunkt, see Robert 8osch

Robert 8osch, Via Petitti 15, Milan. Tel (02) 36.96.
Audio: Cassette.
Brand name: 8laupunkt.

8rionvega SpA, Via Pordenone 8, 20132 Milan. Tel (02) 217.241.
Audio: Cassette.

8uzzi Interaudio, Via Maggio 5, Legnano (Milan) Tel 48.416.
Audio: 8-tr.

Cantata, see 3M.

Century, Via Overdan 24, 8rescia.
Audio: Cassette.

Davoli-Krundaal, Via F. Lombardi 6/8, 43100 Parma Tel (0521) 73.606.
Int'l branches: 8elgium, UK.

Electra, see A. Zanussi.

Emerson Electronics, Via R. 8ardazzi 17, 50127 Florence Tel. 413.613.

Europhon, Via Mecenate 24, Milan. Tel: (02) 503.551.
Audio: Cassette.

Exhibo Italiana SrL, Via San Andrea 6, 20052 Monza (Milan). Tel: (039) 360.021. Cable. EXHI8OMI. Gen. Mgr. Dr. Ferrante Anguissola d'Altoe.
Brand name: Stellavox.

F I A M di Ludovico Marchese, Via Regio Parco 32, Settimo Torinese (Turin). Tel: 563.136.
Audio: Cassette.

Ferrograph, see Audio.

G 8 C Italiana, Viale 8renta 29, Milan.
Audio: Cassette.

Hi-Fi & Rec. Center, Via F. Cavallotti 8, 20122 Milan. Tel: (02) 59.33.96. Telex: 35497. Gen. Mgr.: Giovanni Bonandrini. (Importer)

Incis dei Fratelli Seregni SnC, Via Zezon 10, 20124 Milan Tel: (02) 632.513, 661.420. Pres. & Gen. Mgr.: Renato Seregni; Sales Mgr.: Edy Schwitter.
Int'l branch: Spain.
Audio: 8-tr., cassette.
Brand name: Incis.

International Music-Record Section

J V C, Via Lattuada 26, 20135 Milan.
Larir Int'l SpA, Viale Premuda 38/A, 20129 Milan. Tel: (02) 795.762, 780.730. Cable: RADIOLARIR. Gen. Mgr.: Orfeo Meneghetti; Sales Mgr.: Riccardo Meneghetti. (Distributor/Importer).
Brand name: Audio—Heath; video—Ampex, Ikegami.
Lesa Costruzioni Elettromeccaniche (Seamart), Via Bergamo 21, Milan. Tel: (02) 554.341.
Audio: Cassette.
Magnetofoni Castelli SpA, Via Serbelloni 1, 20122 Milan. Tel: (02) 799.951.
Audio: Compact cassette.
Melchioni SpA, Via Colletta 37/39, Milan. Tel: 57.94. Telex: 34321. Pres.: Mario Melchioni; Gen. Mgr.: Aurelio Reali; Sales Mgr.: G.P. Reggiani. (Distributor/Importer).
Brand name: Royal (USA), Toa (Japan), Toshiba (Japan), Zodiac (USA).
Messaggerie Musicali SpA, Via Quintilano 40, 20138 Milan. Tel: (02) 50.84. Owner & Pres.: Ladislao Sugar; Gen. Mgr.: Sergio de Gennaro; Sales Mgr.: Mario Paroletti.
Brand name: Sankyo.
Offel, Via Lato di Mezzo 32/42, Lugo di Ravenna (Ravenna) Tel: 22.542.
Perser Electronics SpA, Via dell'Elettronica 10, 36100 Vicenza. Tel: (0444) 31801, 45146.
Philips SpA, Piazza IV Novembre 3, 20124 Milan. Tel: (02) 69.94.
Audio: Cassette.
Remco Italia SpA, 20060 S. Pedrino di Vignate (Milan). Tel: (02) 956.041.
Revac Elettronica Professionale & Ind'le SrL, Piazza Campanella 23/133, 10146 Turin. Tel: (011) 724.065, 710.798. Eng.: Elio Milanese.
Rex, see A. Zanussi.
Ing. Oscar Roje Applicazioni Elettroniche & Industriali, Via Sant'Anatalone 15, 20147 Milan. Tel: (02) 415.41.41. Cable: INGOROJE. Telex: 39202. Owner: Oscar Roje; Gen. Mgr.: Camillo Roje; Sales Mgr.: Alberto Albertini.
Branch: 00187 Rome, Via di Porta Pinciana. Tel: (06) 480 029, 465.630.
Brand name: Studer.
S E I, Via Emilai 52/54, Ozzano Emilai (Bologna). Tel: 719 101
Audio: 8-tr., cassette.
S F C Italiana, Via Roma 8, Gorle (Bergamo).
Seleco Eco, see A. Zanussi.
Semel SpA (Societa Europa Materiali Elettronici) (div. of Stereo-Pak), Via della Sbianca, Trezzo S/Adda (Milan) Tel: 909.1131.
Audio: 8-tr.
Brand name: Stereo-Pak.
Senn Sound Italiana SrL, Via Edison 100, 20019 Settimo Milanese (Milan). Tel: (02) 32.82.366/337. Mng. Dir.: Francesco de Paola; Gen. Mgr.: Franco de Paolis.
Siemens (Societa Italiana Telecomunicazioni), Piazzale Zavattari 12, 20149 Milan.
Siera, see Melchioni.
Siera SrL, Via Vittor Pisani 12, Milan. (Philips affiliate).
Audio: Cassette.
Sisme SnC, Via Adriatica 16, 60028 Osimo Scalo (Ancona). Tel: (071) 7.90.13.
Societa Italiana Suono SrL, Via Ponchielli 7, 20129 Milan Tel: (02) 200.478, 204.6249.
Brand name: Clarion (Japan), JVC Nivico (Japan).
Sonar, see Voxson.
Stereo-Pak, see Semel.
3 M Italia SpA, Milano San Felice (Segrate). Tel: 75.45. Gen. Mgr.: K. Schoen.
Audio: 8-tr., cassette.
Brand name: Cantata, Wollensak (both USA).
Toshiba, see Melchioni.
Voxson SpA, Via di Tor Cervara 286, 00155 Rome. Tel: (06) 220.951. Pres.: A.M. Ortolani; Gen. Mgr.: D. Mazzola; Sales Mgr.: R. V. Arico; Technical Dir.: D. Tuninetti.
Int'l branch: France.
Audio: 8-tr., cassette.
Brand name: Sonar.
Wollensak, see 3M.
A. Zanussi SpA (Industrie), PO Box 218, 33170 Pordenone. Tel: 26.91.
Brand name: Rex, Seleco Eco, Electra.

JAMAICA

Population: 1,953,000.
Rate of exchange: $1 (US) = 1.14 Jamaican dollars.
Per capita income: $798.
Holidays: January 1, May 23 (Labor Day), June 8 (Queen's Birthday), August 5 (Independence Day), December 25, 26, December 27 (Public Holiday).
Records, record blanks & pre-recorded media imported from USA: 1974—$108,632. 1973—$80,875.
Records exported to USA: 1974—3,169 units, $1,411; 1973—4,422 units, $2,122.

● record & tape manufacturers/distributors/importers

Aquarius, see Dynamic Sounds.
Beverleys, see Dynamic Sounds.
Blank, see Record Specialists.
C B S (Jamaica) Recs. Ltd., PO Box 27, Hagley Park Sta., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817. Mng. Dir.: Kenneth Khouri; Sales Mgr.: Robert Khouri.
Labels: (Owned) CBS, Columbia, Epic, Harmony, Odyssey; (represented) RCA.
Carifta, see Record Specialists.
Columbia, see CBS.
Dynamic, see Dynamic Sounds.
Dynamic Sounds Rec'g Co. Ltd (IFPI), 15 Bell Rd., Kingston 11. Tel: 933-9130/9138/9168. Cable: DYNASOUND. Telex: 2296. Pres.: Byron Lee; Gen. Mgr.: Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray.
Labels: (Owned) Dynamic, Jaguar, Lion, Melrose, Panther, Soul, Soulbeat, Tiger, Topcat; (distributed) Aquarius, Beverleys; (represented) Archiv, Asylum (USA), Atco (USA), Atlantic (USA), Avant Garde (USA), Avco Embassy (USA), CTI (USA), DG, De-Lite (USA), Eastbound (USA), Elektra (USA), Fontana, Kudu (USA), MGM, Mercury, Polydor, Tamla/Motown (USA), Vertigo, Verve (USA), Westbound (USA).
Int'l reps.: Canada (Quality), UK (Trojan), worldwide except Canada & Caribbean (Polydor).
Epic, see CBS.
Harmony, see CBS
Jaguar, see Dynamic Sounds.
Lion, see Dynamic Sounds.
Melrose, see Dynamic Sounds.
Odyssey, see CBS.
Panther, see Dynamic Sounds.
Record Dists. Ltd., 103 Orange St., Kingston.
Labels: (Represented) 20th Century (USA).
Record Specialists Ltd., 1 Torrington Rd., Kingston. Tel: 922-4865/6287, 929-1385. Cable: SOUNDTRACK. Exec. Dir.: George Benson; Dir./Sec'y: Jean Benson; Ass't to Exec. Dir.: A.R. Watson; Sales Mgr.: Alric Iton
Labels: (Owned) Blank, Carifta, Saturn, Star, Venus; (represented) Capitol, Dot, Duke/Peacock, Fantasy, Guardian, Liberty/UA, MCA, Mercury/Philips, Paramount, Pickwick, Prestige, Republic, Stax/Volt, Steed, Tropico (all USA).
Saturn, see Record Specialists.
Soul, see Dynamic Sounds.
Soulbeat, see Dynamic Sounds.
Star, see Record Specialists.
Tiger, see Dynamic Sounds.
Topcat, see Dynamic Sounds.
Total Sounds Rec'g Co. Ltd., PO Box 406, 14 Retirement Rd., Kingston 5. Cable: VI8ES. Mng. Dir.: Herman McDonald; Dirs.: D. Hopwood, M. Sloly, C. Thomas, C. Wilkie.
Labels: (Owned) Total Sounds; (represented) A&M/Dunhill, A&M, EMI, Pye, Sussex, Warner Bros., Wirl.
Venus, see Record Specialists.

● music publishers

Jamaica Music Publ'rs, see Woodwater.
Mango (ASCAP), 56 Hope Rd., Kingston. Tel: 937-7780.
Int'l rep.: USA (Sky Hill).
Ivan Mogull Caribbean Ltd., c/o Norman E. Wright, 9-11 Church St., Kingston.
Morning Music West Indies, see Woodwater.
Par-Lay-Voo Music Ltd., see Woodwater.
Sheila Music Corp. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138. Cable: DYNASOUND. Gen. Mgr.: Sheila Lee
Int'l firms represented: Cotillion (USA), Warner Bros (USA).
Int'l reps.: UK, USA (both Sheila)
Woodwater Music Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817, 933-8776. Cable: FEDERREC.
Affiliates: Jamaica Music Publ'rs, Morning Music West Indies, Par-Lay-Voo Music Ltd.
Int'l firms represented: ATV (UK), Burlington (UK), Cayman (USA), Cissy (USA), Eden (USA), Morning (Canada), Johnny Nash (USA), Palace (UK), Sparta Florida (UK), Valentine (UK).
Int'l rep.: Canada (Morning).

● services

PACKAGING & LABELING

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray.

PLATING, PROCESSING & PRESSING PLANTS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray.
Federal Rec. Mfg. Co. Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817. (Pressing plant only).

PRINTER & LITHOGRAPHER

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray.

TAPE CUSTOM DUPLICATORS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray.
X-9 Electronics & Rec'd Tape Co. Ltd., PO Box 306, 14 Northside Plaza, Kingston 6. Tel: 927-0939. Gen. Mgr.: Claude Chung.
Home office: USA, Aries Int'l.
Audio: 8-tr., cassette, open reel

● supplies

CARTRIDGE & CASSETTE PARTS
EMPTY CARTRIDGES, CASSETTES & REELS
JACKETS, LABELS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray.

TAPE, BLANK LOADED

X-9 Electronics & Rec'd Tape Co. Ltd., PO Box 306, 14 Northside Plaza, Kingston 6. Tel: 927-0939. Gen. Mgr.: Claude Chung.
Home office: USA, Aries Int'l.
Audio: 8-tr., cassette

JAPAN

Population: 110,000,000.
Rate of exchange: $1 (US) = 292 yen
Per capita income: $2,500.
Holidays: January 1, January 15 (Adult's Day), February 11 (Founding Day), Vernal Equinox Day, April 29 (Emperor's Birthday), May 3 (Constitution Day), May 5 (Children's Day), September 15 (Respect for Aged Day), Autumnal Equinox Day, October 10 (Athletics Day), November 3 (Culture Day), November 23 (Labor Thanksgiving Day). (If a holiday falls on a Sunday, it is celebrated on Monday).

RECORDS:

Records manufactured for domestic & export sale: LP's 1974—83,758,146 units; 1973—78,520,533 units. EP's 1974—6,734,787 units; 1973—6,996,823 units. Singles 1974—91,166,473 units; 1973—86,743,596 units.
Records imported from USA: 1974—3,230,574 units; 1973—1,706,855 units.
Records exported to USA: 1974—202,008 units; 1973—134,084 units.
Records imported from countries other than USA: 1974—1,096,069 units; 1973—490,237 units.
Records exported to countries other than USA (including Guam): 1974—360,277 units; 1973—344,674 units.
Stereo sales: 90% of total.
Discounting: Rare
Type of distribution: Manufacturer-to-retailer. Sales of imported product through department stores, supermarkets, record store chains are increasing.
Type of promotion: Nippon Hoso Kyokai, supported by TV reception fees and Japanese Government, has radio music programs competing with sponsored networks. Music programs are decreasing over color television networks.
Jukeboxes: 50,000.

RADIO STATIONS:

No. of commercial 167; no. of government 758; no. of AM 481; no. of FM 444

IMPORT/EXPORT REGULATIONS:

Automatic approval, customs duty 68 yen per LP, plus national commodity tax on 15% on sales of records and 5% on pre-recorded tapes. **Hideo Eguchi**

● record & tape manufacturers/distributors/importers

Aard-Vark, see Canyon.
Abeno-Meikyoku-Do, 4-47 Abenosuji, Abeno-ku, Osaka. Tel: (06) 622-0373. Rep.: Kazunobu Hatakeyama. (Distributor).
Alfa & Assocs., Studio City Bldg., 3-5-39 Shibaura, Minato-ku, Tokyo 108. Tel: (03) 455-1791. Pres.: Kunihiko Murai; Mng. Dir.: Hiroharu Itoh; Gen. Mgr.: Tokio Suga; Prod'r: Shoro Kawazoe. (SEE ADVERTISEMENT)
Labels: (Owned) Alfa, (distributed by Toshiba-EMI), Mushroom.
Amon, see Victor.
Apollon Music Ind'l Corp., 1-5 Wakaba, Shinjuku-ku, Tokyo 160. Tel: (03) 353-0191. Pres.: Misa Watanabe. (tape only).
Archiv, see Polydor.
Asahi Music Servs. Inc., 2-2 Ohyodo-cho Minami, Ohyodo-ku, Osaka 531. Tel: (06) 458-5321. Pres.: Kinkichi Kanbara; Gen. Mgr.: Kazuyuki Yagi; Sales Mgr.: Atushi Ito (tape only).
Label: (Owned) Asahi Music Pak.
Asylum, see Warner-Pioneer.
Athene Rec. Ind. Co. Ltd., 3-4-9 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 542-6651. Cable: ATHENCORD. Pres.: Hiroshi Hirano; Sales Mgr.: Kenji Hayama; Int'l Div. Mgr.: Tadahiko Tsuzuki.
Atlantic, see Warner-Pioneer.
B O M Serv. Ltd., 6-5-18 Kawamo, Takarazuka, Hyogo 665. Tel: (0797) 87-0561. Chief Exec.: Toshio Watanabe; Gen. Mgr.: Saburo Inoue.
Labels: (Owned) Red Clay; (represented) County, Old Homestead, Rebel, Revonah, Rounder, Takoma (all USA).
Bellwood, see King.
Black, see Teichiku.
Bluegrass Ents. Tokyo, 6-15-14 Honkomagome, Bunkyo-ku, Tokyo. (Distributor)
Bourbon, see Tokuma.
C B S/Sony Inc. (IFPI), 1-4 Ichigaya-Tamachi, Shinjuku-ku, Tokyo 162. Tel: (03) 266-5801. Telex: J 24766. Pres.: Norio Ohga; Mng. Dir.: Toshio Ozawa; Gen. Mgr.: Tatsu Nozaki; Sales Mgrs.: Shugo Matsuo, Shin-ichiro Konoe.
Labels: (Owned) CBS/Sony, Columbia, Epic, Harmony, Odyssey, UMI; (represented) Amber Antique (USA), Arista (USA), Blue Sky (USA), CBS (worldwide), Columbia (USA), De-Vel (USA), Disc'AZ (France), Douglas (USA), Epic (USA), Fillmore (USA), Golden Fleece (USA), Great Western Gramophone (USA), Harmony (USA), Invictus (USA), Kinetic (USA), Kirshner (USA), Monument (USA), Mums (USA), New Design (USA), Odyssey (USA), Philadelphia Int'l (USA), Prophesy (USA), Savoy (USA), Spindizzy (USA), T-Neck (USA), TSOP (USA), Thunder (USA), Track (UK), Windfall (USA).
Int'l reps.: Worldwide (CBS) except Hong Kong (Fook



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Yuen), Korea (Jigu), Malaysia & Singapore (EMI Singapore).

Canyon Recs. Inc., World Trade Center Bldg., 3-5 Hamamatsu-cho, Shiba, Minato-ku, Tokyo. Tel (03) 435-6305. Pres.: Tatsuro Ishida.
Labels: (Owned) Canyon, Aard-Vark.

Clavier, see Tokuma.

Columbia, see CBS/Sony & Nippon Columbia.

Cosdel (Japan) Ltd., Hibiya Park Bldg., 1-8-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 271-5861. Gen. Mgr.: Louis G. Barbas. (Distributor/Importer).
Int'l firms represented: Durium (Italy), Ranwood (USA).

Crown Rec. Co. Ltd., 2-10-8 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-4741. Pres: Masanori Itoh; Gen. Mgr.: Taketsuna Kamei.
Label: (Owned) Crown.

D G, see Polydor.

Dan, see Tokuma.

Denon, see Nippon Columbia.

Disc Center (formerly Japan Musical Express), CPO Box 874, Osaka 530-91. Tel: (06) 323-6350. Telex: J64488. Pres.: Yasutoshi Gotoh; Gen. Mgr.: Hidekazu Yokoo; Sales Mgr.: Miss Noriko Mori. (Disbributor/Importer/Exporter). (SEE ADVERTISEMENT)

Disk Union, Union Electric Co. Ltd., Nakashige Bldg., 2-10-5 Kanda-Surugadai, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2891. Pres.: Teruichi Hirohata; Gen. & Sales Mgr.: Kazuo Fukuda. (Importer).

E M I, see Toshiba-EMI.

Elektra, see Warner-Pioneer.

Elephant, see Royal.

Epic, see CBS/Sony.

Expo Int'l Co. Ltd., Central Daiichi Aoyama 301, 4-1-5 Minamiaoyama, Minato-ku, Tokyo 107. Tel: (03) 408-6707. Chm.: Tatsuhiro Yatoh; Pres.: Bernd Riegerl; Dir.; Shunji Yoshino; Sales Mgr.: Masahiko Kato. (Importer).
Labels: (Imported) soul, rock & jazz LP's from all major labels & some minor labels, primarily from the U.S.

Express, see Toshiba-EMI.

Five Notes Music Corp., 5-18-11 Daizawa, Setagaya-ku, Tokyo. (Distributor/Importer). (SEE ADVERTISEMENT)

Fontana, see Nippon Phonogram.

Globe, see Victor.

'Hara Int'l Inc., 1-2-5 Shirokanedai, Minato-ku, Tokyo 108. Tel: (03) 445-4545, 441-5547. Chm.: Richard Noboru Uehara; Pres.: M. Uehara.
Labels: (Represented) BASF (Germany), Bovema (Netherlands), Cardinal (Belgium), ESP (USA), Ember (UK), Eurovox/Intervox (Belgium), Intercord (Germany), MPS (Germany), Negram (Netherlands), Orion (USA), Polyband (Germany).

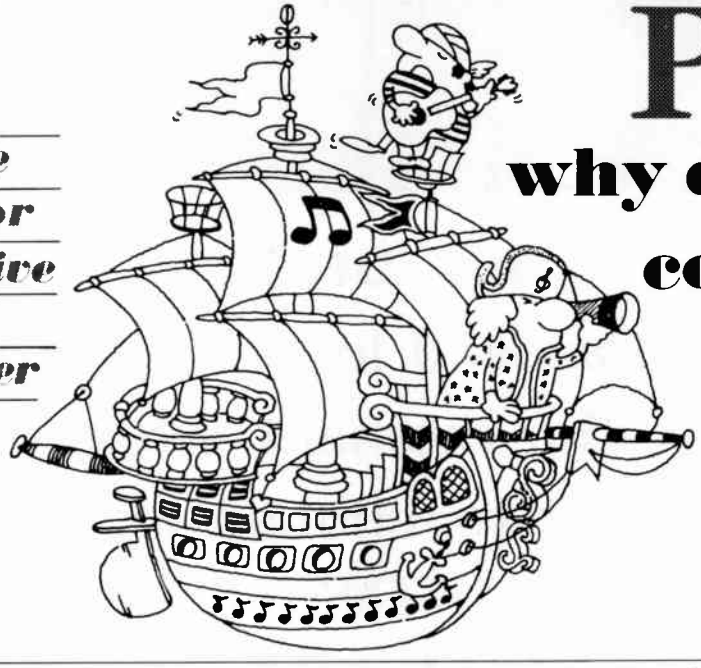
Harmony, see CBS/Sony.

Heliodor, see Polydor.

International Rec. Inc. Japan, 1-21-1 Dogenzaka, Shibuya-ku, Tokyo. Tel: (03) 464-5089. Dir.: Den Toyoda; Gen. Mgr.: Junichi Kakuda; Sales Mgr.: Naoki Fujimoto. (Importer).

Music Family

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c/o BUNKA HOSO BROADCASTING, INC. 5, 1 CHOME, WAKABA, SHINJUKU-KU TOKYO, JAPAN.
TEL. TOKYO 357-1111, 359-7825

International Music-Record Section

Labels: (Imported) Amadeo (Austria), Charlin (France), Melodiya (USSR), Qualiton (Hungary), all labels (USA).

Iwaizumi, 4 Minami-ichijo-Nishi, Sapporo. Tel: (011) 24-7001. Rep.: Seijiro Iwaraku. (Distributor).

Japan Musical Express, see Disc Center.

Japan Publ'ns Trading Co. Ltd., 1-2-1 Sarugaku-cho, Chiyoda-ku, Tokyo. (Exporter).

Japan Rec. Trading Co. Ltd., Daiichi Honan Bldg., 2-8-17 Minami Ikebukuro, Toshima-ku, Tokyo 171. Tel (03) 982-6262. Pres.: Sigeru Ouchi; Dir.: Shunji Obata. (Importer/Distributor).

Jujiya Gakki, 3-21 Nishiki-cho, Kanda, Chiyoda-ku, Tokyo. Tel: (03) 293-4671. Rep.: Shin Kurata.

Keystone Denshi, Ishikawa Bldg., Hirakawa-cho, Chiyoda-ku, Tokyo. (Distributor).

Kikka Trading Co. Inc., 1-7-9 Asagaya Minami, Suginami-ku, Tokyo 166. Tel: (03) 583-5476, 311-1682. Cable: KIKKAINC. Mng. Dir.: Arata Yamamoto. (Exporter).
Labels: Major jazz labels, soundtracks.

King Rec. Co. Ltd., 2-12-13 Otowa-cho, Bunkyo-ku, Tokyo 112. Tel: (03) 945-2131. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Minoru Suzuki.
Labels: (Owned) King, Bellwood, Seven-Seas; (represented) A&M (USA), Barclay (France), CTI (USA), Chrysalis (UK), Contemporary (USA), Decca (UK), Deram (UK), Disneyland (USA), Flying Dutchman (USA), Island (UK), Riviera (France), Telefunken (Germany), United Artists (USA), Vanguard (USA).
Int'l reps.: Australia (Festival), Brazil (Altaplay), France (Compagnie Phonographique Francaise, Societe Francaise du Son), Hong Kong (Hong Kong King Yoko), Israel (Unatex), Mexico (Son*Art), Spain (Mayo), USA (London, Vanguard), Venezuela (Favedica).

Kit, see Nippon Columbia.

Kunihara Gakki, 8 Nijo, Asahikawa, Hokkaido. Tel: (0166) 23-5266. Rep.: Mie Kunihara. (Distributor).

Kysuhu-Ongaku-Sangyo, 5-2-4 Nakatsu, Fukuoka-shi. Tel: (092) 29-0117. Rep.: Katsumi Intoh. (Distributor).

Lilac Shoji, 50 Kawaraya-machi, Niban-cho, Minami-ku, Osaka 542. Tel: (06) 762-6332. Rep.: Toshiro Hanakame. (Distributor).

Lucky Shokai, 2-4-1 Iwamoto-cho, Chiyoda-ku, Tokyo. Tel (03) 861-7134. Rep.: Saburo Takei. (Distributor).

M G M, see Polydor.

Mama, see Tokuma.

Maxim, see Royal.

Mercury, see Nippon Phonogram.

Mimi-Chan, see Royal.

Minoruphone, see Tokuma.

Muse Trading Co. Ltd., Meiwa Bldg., Sakuragawa, Shiba, Nishikubo, Minato-ku, Tokyo 105. Tel: (03) 504-2525. (Distributor/Importer). (SEE ADVERTISEMENT)
Branch: Osaka. Tel: (06) 362-7146.

Mushroom, see Alfa.

Music Minus One Japan, 3-25 Azabu Iikura, Minato-ku, Tokyo 106.
Home office: USA.

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Cable: COLUMBIARECORDS. Telex: J28280. Chm.: Kiyoshi Nishi; Pres.: Takami Shobochi; Mng. Dir.: Motoji Yoshizawa; Rec. Div. Mng. Dir. & Gen. Mgr.: Toshio Kikutsugi; Int'l Repertoire Gen. Mgr.: Tamotsu Hanzawa; Admin. Mgr.: Toru Iwamoto; Licensing Mgr.: Hajime Saito.
Labels: (Owned) Columbia, Denon, Kit; (represented) Alshire (USA), Alvares (France), Ariola-Eurodisc (Germany), Buddah (USA), Baerenreiter-Musicaphon (Germany), Cantate (Germany), Cassiopee (France), Chant du Monde (France), Cisne (Mexico), Claudius (Germany), Concert-Disc (USA), Costallat (France), Counterpoint/Esoteric (USA), Da Camera (Germany), Disc'AZ (France), Discophon (Spain), Eurodisc (Germany), Everest (USA), Ex Libris (Switzerland), Festival (France), Folkways (USA), GRC (USA), Harmonia Mundi (France), Hispavox (Spain), Inmus (Germany), Kama Sutra (USA), Melodiya (USSR), Mondiodis (France), Monitor (USA), Mouloudji (France), Muse (USA), Musicalitera (Germany), Musidisc (France), Muza (Poland), Orion (USA), Peerless (Mexico), Pelca (Switzerland), Phonag (Switzerland), Pierre Cardin (France), Preiser (Austria), Protone (USA), Rococo (Canada), Roulette (USA), Saravah (France), Seeco (USA), Supraphon (Czechoslovakia), Turicaphon (Switzerland), Turnabout (USA), Vicor (Philippines), Virgin (UK), Vox (USA), W&G (Australia).

Nippon Gakki, Pearl Bldg., 7-9-14 Ginza, Chuo-ku, Tokyo. Tel: (03) 572-3111. Pres.: Genichi Kawakami; Mgr.: Tsuyoshi Konomi. (Distributor).

Nippon Phonogram Co. Ltd., Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 403-7511. Cable: NIPHILDISC. Mng. Dir.: Nobuya Itoh; Sales Mgr.: H. Koizumi; Int'l Repertoire Dept. Mgr.: T. Sekiguchi.
Labels: (Owned) Fontana, Mercury, Philips, Vertigo; (represented) Carrere (France), Charisma (UK), Microfon (Argentina), Music Hall (Argentina), Shelter (USA).

Nonesuch, see Warner-Pioneer.

Odyssey, see CBS/Sony.

Philips, see Nippon Phonogram.

Phoenix Trading, Central PO Box 631, Osaka 53091. Tel: (06) 363-7106. (Distributor/Importer).

Pioneer, see Warner-Pioneer.

Polydor KK, 1-8-4 Ohashi Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Pres.: Seiichiro Koh; Mng. Dirs.: Motosuke Tachikawa, Takao Yanagimoto; Mktg. Mgr.: Takao Mori; A&R Mgr.: Yasuhiro Igarashi; Classical Label Mgr.: Setsuo Sasaki; Pop Label Mgr.: Yataro Ibushi.
Labels: (Owned) Archiv, DG, Heliodor, MGM, Polydor, Verve; (represented) Chelsea (USA), Claves (Switzerland), Cube (UK), Daybreak (USA), LSO (UK), Pablo (USA), RSO (UK), Ricordi (Italy). (SEE ADVERTISEMENT)

Pony Inc., World Trade Center Bldg., 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo 105. Tel: (03) 435-4970. Pres.: Tatsuro Ishida. (tape only).

Pop, see Victor.

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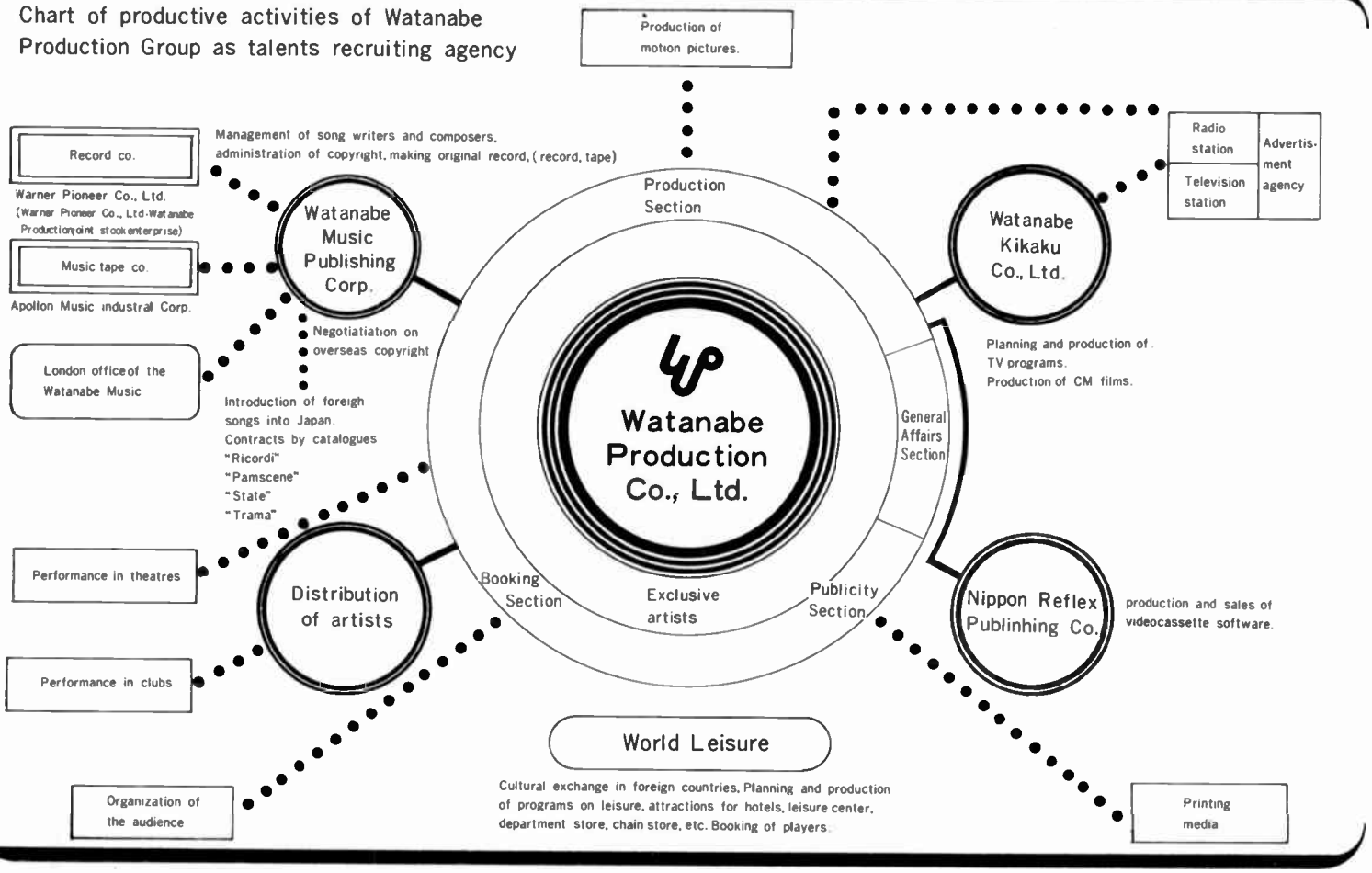
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Hitotsubashi, Chiyoda-ku, Tokyo 100. Tel: (03) 284-4141. Pres. Kaoru Ogimi. (Distributor).

Red Clay, see BOM.

Reprise, see Warner-Pioneer.

Royal Rec. Co. Ltd., New Ginza Bldg., 7-3-13 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 571-8561. Pres.: Hiro-omi Miura; A&R Dir.: Ichiro Togawa; Sales Mgr.: Saburo Yoshikawe.
Labels: (Owned) Royal, Elephant, Maxim, Mimi-Chan.

Ryogaiya & Co. Ltd., PO Box 10, 2-2-7 Honcho, Nagaoka, Niigata 940. Tel: (0258) 35-4500. Pres.: Tamakichi Shimizu; Gen. Mgr.: Noboru Aoki; Sales Mgr.: Katsumi Kodama. (Distributor)

Seibu Music Corp., Ikebukuro Higashiguchi Bldg., 1-41-7 Higashi Ikebukuro, Toshima-ku, Tokyo 170. Tel: (03) 981-5285, 982-1223. Pres.: Teruchiyo Miyamoto; Gen. Mgr.: Minoru Suzuki.
Label: (Owned) Seibu.

Seikodo Co. Ltd., 2-65-8 Itabashi, Itabashi-ku, Tokyo 173. Tel: (03) 961-4651. Pres.: Masanobu Iihara. (Distributor).

Seven-Seas, see King.

Shinsei Serv. Co. Ltd., 3-51 Andojibashidori, Minami-ku, Osaka. Tel: (06) 251-1119/0759. Cable: SALWELL. Telex: 3753
Branch: Tokyo, 2-10-3 Roppongi, Minato-ku.

Shinsekai, see Victor.

Sound Trading Co. Ltd., Satake Bldg., 2nd fl., 4-9-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-5648, 402-4206. Cable: SOUNDTRD. Telex: J 28254. Pres.: Masao Yorozu; Sales Mgr.: Takaya Yamaguchi; Planning Mgr.: Hisaichi Urushiyama; Import Mgr.: Kunihiko Yashiro. (Distributor/Importer).

Sumiya Ltd., 1-6 Gofuku-cho, Shizuoka 420. Tel: (0542) 53-8161. Pres.: Shigeru Kawabe. (Distributor)

Sunkyo Music Co. Ltd., Yamagata Bldg., 1-14-7 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 501-2667. Pres.: Ichiro Takeuchi. (Importer of recorded masters).

Syntak, Nihombashi Bld., 1-2-8 Nihombashi, Tokyo 103. Tel: (03) 274-4391. Telex: 781 24810.
Home office: USA, K-Tel Int'l. (SEE ADVERTISEMENT)

T K R, see Takara.

Takara Mfg. Co. Ltd., 2-29-12 Tamagawa, Ohta-ku, Tokyo 144. Tel: (03) 759-3151. Exec. Mng. Dir.: Y. Shiozawa; Gen. Mgr.: K. Kikuchi; Sales Mgr.: Y. Kobayashi; Ass't Sales Mgr.: M. Akiyama.
Label: (Owned) Takara "TKR".

Tam, see Toho.

Teichiku Recs. Co. Ltd., 1-2 Nishi-shinbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6657. Pres.: Shigeji Nanko; Gen. Mgr.: Tadashi Nagamine; Sales Mgr.: Kikuji Katsuura; Int'l & Copyright Div. Mgr.: Ichiro Kinoue.
Labels: (Owned) Teichiku, Black, Union; (represented) BASF (Germany), Chiaroscuro (USA), Harmonia Mundi (Germany), MPS (Germany), Mainstream (USA), Metronome (Germany), Orfeon (Mexico), Pye (UK), Scepter (USA), Storyville (Denmark). (SEE ADVERTISEMENT)

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Branches: Brazil, Italy, Hong Kong, USA.
Labels: (Owned) Toho, Tam; (represented) BYG (France), Black Jazz (USA), Ovation (USA), Vogue (France).

Tokuma Musical Inds. Co. Ltd., 1-2-2 Iwamoto-cho, Chiyoda-ku, Tokyo. Tel: (03) 862-1381. Pres.: Yasuyoshi Tokuma; Gen. Mgr.: Tatsumi Yamashita; Sales Mgr.: Kikumi Kuwata.
Labels: (Owned) Bourbon, Clavier, Dan, Mama, Minoruphone; (represented) Ember (UK), Eterna (Germany). (SEE ADVERTISEMENT)

Tokyo Denka Co. Ltd., 577 Hamasaki, Asaka-shi, Saitama-Ken. (Distributor).

Tokyo Rec. Corp., TBS 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-7351. Pres.: Y. Kaneko; Gen. Mgr.: M. Mamiya.

Toshiba-EMI Ltd., 2-2-17 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 585-1111. Pres.: Noboru Takamiya; Gen. & Sales Mgr.: Teruo Sakai.
Labels: (Owned) Express, Toshiba; (distributed) Alfa; (represented) Anchor (UK), Angel (UK), Apple (UK), Blue Note (USA), Capitol (USA), DJM (UK), De-Lite (USA), Fantasy (USA), Impulse (USA), Island, Liberty (USA), Odeon (worldwide), Prestige (USA), Probe (USA), Rocket, Stateside (USA), Tumbleweed (USA), Westminster (USA)
Int'l reps.: France (Pathe Marconi EMI), Germany (EMI Electrola), Netherlands (Bovema), UK (EMI), USA (Capitol). (SEE ADVERTISEMENT)

Towa Kikaku & Co. Inc., Bluegrass Ents., 6-15-1 Honkomagome, Bunkyo-ku, Tokyo. (Distributor).

Trio Electronics Inc., Recs. Div., Hohraiya Bldg., 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 464-2611. Pres.: Hideo Nakano; Mng. Dir.: Takeshi Nakano; Gen. Mgr.: Takafumi Ohkuma; Sales Mgr.: Kazuaki Maeda; Chief Prod'r: Noritaka Matsushita; Int'l Repertoire: Kenny Inaoka.
Labels: (Owned) Trio, (represented) Amadeo (Austria), Black Lion (UK), Calig (Germany), Charlin (France), Choice (USA), Da Camera (Germany), Delmark (USA), ECM (Germany), Flying Fish (USA), Freedom (UK), JCOA (USA), Palette (USA), Wergo (Germany). (SEE ADVERTISEMENT)

U M I, see CBS/Sony.

Union, see Teichiku.

Universal Corp. of Japan Ltd., 1-17-9 Uchikanda, Chiyoda-ku, Tokyo. Tel: (03) 291-0326. (Distributor).

Vertigo, see Nippon Phonogram.

Verve, see Polydor.

Victor Musical Inds. Inc., Harajuku-Piazza Bldg., 4-26-18 Jingumae, Shibuya-ku, Tokyo 150. Tel: (03) 405-5151. Cable: VICRECORD. Telex: 242-4293. Pres.: Toshio Yagisawa; Exec. Mng. Dir.: Katsunori Kasajima; Gen. Mgr.: Fumio Shimazaki. Sales Mgr.: Tadashi Ohota; Int'l Dir.: Shoo Kaneko
Int'l branch: USA
Labels: (Owned) Victor, Globe, Pop, Shinsekai; (distributed) Amon; (represented) Avco, Barnaby, Blue Thumb, Cadet, Camden, Capricorn, Casablanca, Checker, Chess, Coral, GRT, Hickory, Janus, Kent, MCA, Milestone, Monmouth-Evergreen, Motown, Musicor, Paramount, RCA, Ranwood, Rare Earth, Riverside, Sounds of Hawaii, Spector (all USA); Areito (Cuba), Durium (Italy), ENJA (Germany), Electrecord (Romania), Erato (France), GRT (Canada), Jugoton (Yugoslavia), MCA (UK), Magnet (UK), Melodiya (USSR), Opus (Czechoslovakia), Panton (Czechoslovakia), Trova (Argentina).
Int'l reps.: Argentina (Fermata), Brazil (Fermata), Colombia (Fermata), Ecuador (IFESA), Israel (Gal-Ron), Italy (Ri-Fi), Philippines (Vicor), Spain (Zafiro), Venezuela (Fermata). (SEE ADVERTISEMENT)

Warner Bros., see Warner-Pioneer.

Warner-Pioneer Corp., Fuji Bldg., 4-11-10 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 401-7131. Cable: WARBPIONER. Telex: J 26876. Pres.: Shin Watanabe; Mng. Dirs.: Jushiro Matsuda, Sheldon Heller; A&R: Tetsu Aoyagi; Int'l Mgr.: Hiroki Imao.
Home office: USA, WEA Int'l.
Labels: (Owned) Asylum, Atlantic, Elektra, Nonesuch, Pioneer, Reprise, Warner Bros.; (represented) Bronze (UK), Brother, DiscReet (USA), Grateful Dead (USA), LMN (France), MN (France), Manticore (UK), Rolling Stones (USA), Swan Song.

World Family Rec. Co. Ltd., Minami Aoyama Daiichi Bldg., 5-1-10 Minami-Aoyama, Minato-ku, Tokyo 107. Tel: (03) 407-5121. Pres.: Shigeru Saito (Distributor).

Yamano Music Co., 4-5-6 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 562-5051. Pres.: Seizo Yamano; Gen. Mgr.: Masamitsu Yamano; Sales Mgr.: Susumu Watanabe. (Distributor).

● independent record producers

All Staff Music Co. Ltd., Fountain Bldg., 5-13-13 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 583-9841. Pres.: Takeshi Fukazawa; Prod'rs: Taku Izumi, Seiichi Shimura.
Label credit: Garlic.

Atelier 41 Inc., Kioi-cho 1, Chiyoda-ku, Tokyo. Tel: (03) 262-5151. Pres.: Yoichi Matsue; Prod'rs: Isamu Tsuchida, Misako Masuda.
Label credit: RCA.

Geion Recs. Co. Ltd., Nakazawa Bldg., 1-58 Yoyogi, Shibuya-ku, Tokyo. Tel: (03) 379-2266. Pres.: Tsutomu Kimura; Gen. Mgr.: Katsumi Yamamoto.
Label credit: Kit Rec.

Pacific Music Publ'g Co. Ltd., c/o Nippon Broadcasting System Inc., 1-9-3 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 214-5061. Pres.: Shigeaki Hazama; Prod'rs: Ichiro Asatsuma, Naohiko Kawarasaki, Tsunemoto Nimura, Akira Sasajima.
Label credits: Belwood, CBS/Sony, Canyon, Capitol, Columbia, Denon, Elektra, Express, King, Polydor, Union. (SEE ADVERTISEMENT)

Revue Japan Ltd., Maison Hirakawa, 2-5-2 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 265-3736/5728. Rep. Dir.: Salvatore T. Chiantia; Prof. Mgr.: Johnny Nomura.
Label credits: CBS/Sony, EMI, Polydor, Phonogram, Toshiba, Victor.

Watanabe Prod'ns Co. Ltd., Matsui Bldg., 5th fl., 1-4 Yuraku-cho, Chiyoda-ku, Tokyo. Tel: (03) 502-0541. Pres.: Shin Watanabe; Gen. Mgr.: Haruo Matsushita.

● music publishers

A M P (Associated Music Publ'rs) Co. Ltd., 5-2-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-9101. Exec. VP: Taki Aoyama; Gen. Mgr.: Junichi Ogawa.
Int'l firms represented: Amak, Bobby Anthony, Atmosphere, Mike Curb, Daje, Dotted Lion, Flat Car, Gene, Hazy Day, Kolob, Leo the Lion, Lion Tracks, Nip Unlimited.
Int'l reps.: France (Claude Pascal), USA (Taki).

Akizuki Music (Jasrac), Magatani Bldg. 21, Hachman-cho, Minato-ku, Tokyo 105. Tel: (03) 434-6668. Dir.: Tomomi Akizuki; Gen. Mgr.: Shizuko Ohtomo.

Alfa Music Ltd., Mita Tokyu Apts., Rm. 233, 4-15-29 Mita, Minato-ku, Tokyo 108. Tel: (03) 452-7976. Pres.: Kunihiko Murai.
Affiliates: Bell Music, Titeta Music.
Int'l firms represented: BYG (France), Eddie Barclay (France), East Memphis (USA), Marouani (France), SEMI (France), Saravah (France), Screen Gems Columbia (UK, USA), Winsak (UK). (SEE ADVERTISEMENT)

All Staff Music Co. Ltd., Fountain Bldg., 5-13-13 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 583-9841. Pres.: Takeshi Fukazawa; Gen. Mgr.: Seiichi Shimura.
Affiliate: New Orient Music Inc.

April Music Inc. (Japan), 3-17-7 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 585-2809/1392. Cable: CBSONYRECORD. Pres.: Norio Ohga; Mng. Dir.: Toshio Nirazuka.
Int'l firms represented: April, Assorted, Blackwood, Derringer, Albert Hammond, Hierophant, Laurel Canyon, Lowery group, Mighty Three, Music Maximus, Petra, Silver Steed, Tuna Fish, Winter Blues (all USA); Meridian (France); Musical Frontiers/EmDee (UK). (SEE ADVERTISEMENT)

Arch, see A. Schroeder.

Associated Music Publ'rs Co. Ltd., see AMP.

Bella Godiva, see A. Schroeder.

Bell Music, see Alfa.

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C A M Japan Ltd., 2-6-4 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 562-0111. Pres.: Nagamasa Kawakita; Gen. Mgr.: Shigeaki Oeda; Sales Mgr.: Yoshihiko Suzuki.
Home office: Italy.

Chuo Music Publ'g Co. Ltd., Sanshi Kaikan, 1-7 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 281-4864. Contact: Shinzo Takahashi.

Clover Music Publ'r, see Diamond.

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Int'l firms represented: Belmusic (USA), Supraphon (Czechoslovakia), World (USA).

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Diamond Music Publ'r, c/o Polydor KK, 1-8-4 Ohashi Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Pres.: Yasuhiro Igarashi.
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Eastern Music Publ'g Co. Ltd., Hirasawa Bldg., 34 Kotohira-cho, Shiba, Minato-ku, Tokyo 105. Tel: (03) 5D1-0344. Cable: EASTMUS. Mng. Dir.: Masami Isomura.

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Ever Green Music Publ'r Ltd., see Nichion.

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Home office: Germany.
Int'l firms represented: Intersong group (worldwide), Aberbach group (USA), Buddah group (USA), Carlin group (UK), Wes Farrell (USA), Hudson Bay & Fort Knox group (USA), Pickwick group (USA), RSO group (UK).

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January, see A. Schroeder.

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Overseas Music Publ'rs Co. Ltd., 25 Higashi-goken-cho, Shinjuku-ku, Tokyo 162. Tel: (03) 260-5430. Pres.: Eijiro Shimada.
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Pamper Music Japan Ltd. Pres.: Shimpei Matsuoka. See Zen-On.

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Sunnyland Music Corp., Matsukyu Bldg., No. 5, 6-7-5 Ginza, Chuo-ku, Tokyo. Tel: (03) 574-7617. Pres.: Shigeru Tamua; Exec. Dir.: Tadashi Hori; Gen. Mgr.: Seiji Itoh.
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T N T Inc., Azabu PO Box 20, Tokyo 106. Tel: (03) 585-3481. Rep. Dirs.: Tatsuji Nagashima, Takeo Hori.
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Yameta, see A. Schroeder.

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Japan Mozart Society, Nipponbashi-Chuo Bldg., No. 701, 4-8 Hasimoto-cho, Chuo-ku, Tokyo. Rep.: K. Horiuchi.

Japan Musical Copyright Ass'n, 1-7-13 Nishishinbashi, Minato-ku, Tokyo. Tel: (03) 502-6551.

Japan Music Publ'rs Ass'n, Hirasawa Bldg., 34 Kotohira-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 501-0344. Pres.: Jun Asaka.

Japan Phonograph Rec. Ass'n, Record Kaikan, 2-8-9 Tsukiji, Chuo-ku, Tokyo 104. Tel: (03) 541-4411. Pres.: Takami Shobochi.

Japan Smetana-Dvorak-Janacek Society, c/o Musashino Music Univ., 1-13 Hazawa, Nerima-ku, Tokyo. Tel: (03) 922-1121.

Japan Society of Christian Music, 1-42-12 Minami-Ogikubo, Suginami-ku, Tokyo. Tel: (03) 334-3247. Rep.: E. Kioka.

Japan Society of Gregorian Music, c/o Paris Gaikokusenkyo, 3-7-18 Mejirodai, Bunkyo-ku, Tokyo. Tel: (03) 941-0902. Rep.: K. Tanaka.

Music Mgmt. Ass'n of Japan, Nakaginza Bldg., 8-11-9 Ginza, Chuo-ku, Tokyo. Tel: (03) 572-2671. Pres.: Shin Watanabe.

N C A (Nippon Conductors Ass'n), 4-18-20 Ogikubo, Suginami-ku, Tokyo. Tel: (03) 392-0704. Pres.: Hideo Saito.

Nippon Geijutsuin (Japan Academy of Arts), 1-30 Ueno Kohen, Taito-ku, Tokyo. Tel: (03) 821-7191. Rep.: S. Takahasi.

Twentieth Century Music Society, c/o Yamaha Hall, 7-9-14 Ginza, Chuo-ku, Tokyo. Tel: (03) 572-3111.

DESIGN & ARTWORK

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Teichiku Recs. Co. Ltd., 1-2 Nishi-Shinbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6657. Pres.: Shigeji Nanko; Gen. Mgr.: Tadashi Nagamine; Sales Mgr.: Kikuji Katsuura. (SEE ADVERTISEMENT)

Toyo Kasei Co. Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-3041. Chief Exec.: Shigeji Ogiwara. (rec. only).

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Victor Family Club Co. Ltd., Daido Bldg., 7-9-1 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 586-2671. Pres.: K. Kawasaki. (SEE ADVERTISEMENT)

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Jasrac (Japanese Society of Rights of Authors & Composers), Jasrac House, 1-7-13 Nishishimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6551. Chm.: Saburo Sakai; Pres.: Masao Koga; Mng. Dirs.: Sadao Aoki, Masanori Morita.

Tokyo Music Publ'g Co. Ltd., Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 401-9327. Cable: MUSICATO. Mng. Dir.: Tadao Sekiguchi.

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Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel. (03) 584-8111. Pres. Takami Shobochi. Mng. Dir. Motoji Yoshizawa

Polydor KK, 1-8-4 Ohashi, Meguro-ku, Tokyo 153. Tel. (03) 462-5131. Pres. Seiichiro Koh; Mng. Dirs. Motosuke Tachikawa, Takao Yanagimoto (SEE ADVERTISEMENT)

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Universal Orient Promos. Inc., Oshoro Bldg., 4th fl., 3-15-3 Akasaka, Minato-ku, Tokyo. Tel. (03) 585-3045. Contact T. Yokoyama

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T B S Serv. Co. Ltd., 5-3-50 Akasaka, Minato-ku, Tokyo 107. Tel. (03) 584-7351. Pres. S. Kinoshita. Gen. Mgr. T. Takahashi; Sales Mgr. S. Arai
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Video: 1" open reel.

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Audio: cassette.
Video: ¾" U-matic, ½" EIAJ open reel, ½" EIAJ cartridge.

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Victor Co. of Japan Ltd., 4-1 Nihonbashi, Honcho, Chuo-ku, Tokyo 103. Tel. (03) 241-7811. Pres. Kokichi Matsuno, Exec. VP. H. Tokumitsu; Gen. Mgr. M. Hirata; Sales Mgr. S. Ohotsuka; Export Mng. Dir. M. Wakamatsu
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Home office: USA
Chief product: Shrink packaging

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel. (03) 584-8111. Pres. Takami Shobochi; Mng. Dir. Motoji Yoshizawa.
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Hitachi Maxell Ltd., 4-8-15 Kita-Shinagawa, Shinagawa-ku, Tokyo 142. Tel. (03) 445-8211
Int'l branches: Germany, USA.
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Brand name: Maxell

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Home office: USA
Audio: 8-tr.

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel. (03) 584-8111. Pres. Takami Shobochi, Mng. Dir. Motoji Yoshizawa.
Audio: Cassette, open reel

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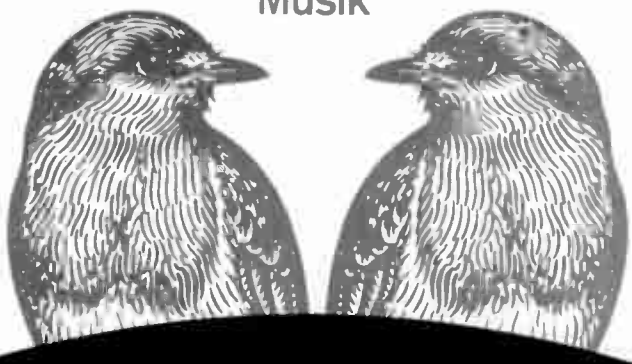
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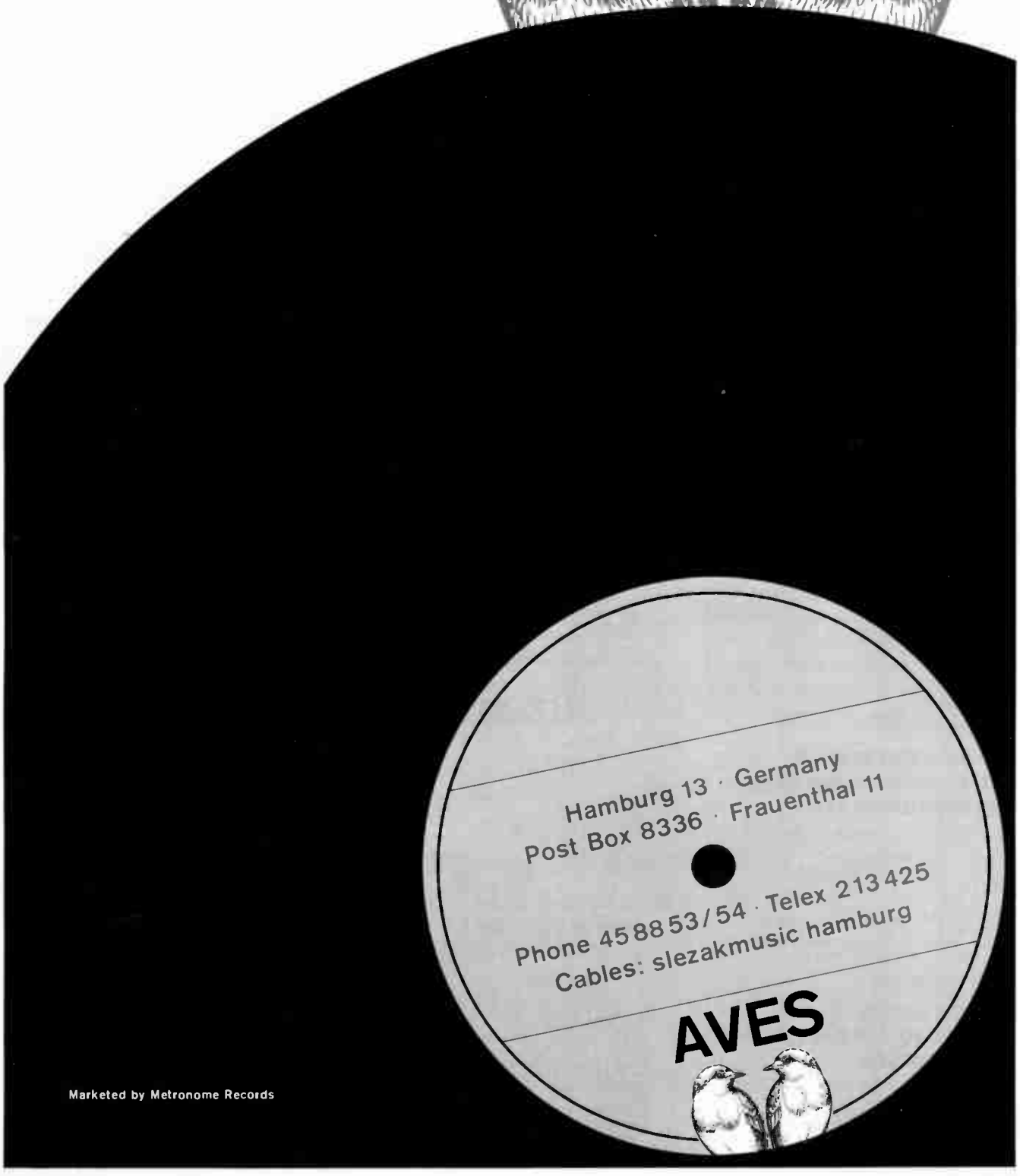
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Product: Carrying & storage cases, catalog servs.

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Int'l branches: Germany, USA.
Product: Head cleaners & demagnetizers.

Magnadyne Corp., 3-62-11 Sendagaya, Shibuya-ku, Tokyo 151. Tel: (03) 408-3353. Sales Mgr.: Terry Levesque.
Home office: USA.
Product: Carrying & storage cases (tape only), cleaners, cloths & brushes, splicing tape.

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Product: Catalog servs., head cleaners & demagnetizers

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Product: Needles.

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Product: Needles

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Product: Demagnetizers.

Ogura Jewel Ind. Co. Ltd., 5-7-12 Omori Kita, Ota-ku, Tokyo 143. Tel: (03) 763-3111. Pres.: Kozaburo Ogura; Export/Import Mgr.: Tadashi Takaira.
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Product: Catalog servs. (tape only), leader & splicing tape

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Product: Head cleaners & demagnetizers, leader & splicing tape.

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Product: Head cleaners & demagnetizers.

● store fixtures & merchandising aids manufacturers

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Product: Browser boxes, display racks

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Int'l branches: Germany, USA.
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National, see Matsushita.

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Panasonic, see Matsushita.

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Shyeho Electronics Corp. Ltd., Sinagawa-Ekimae Bldg., 5-23-4 Takanawa, Mina Toku, Tokyo. Tel: 447-0553
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Brand name: JVC, Nivico. (SEE ADVERTISEMENT)

KENYA

Population: 12,476,000.
Rate of exchange: $1 (US) = 7.14 shillings.
Per capita income: $167.
Holidays: January 1, Good Friday, Easter Monday, May 1, June 1, first Monday in August, October 20, December 12, 25, 26.
Records, record blanks & pre-recorded media imported from USA: 1974—$35,954; 1973—$38,810.

● record & tape manufacturers/distributor/importers

A I T Recs. (Kenya) Ltd., PO Box 41152, Nairobi. Tel: 26723, 66964. Cable: DREWSCO. Mgr.: M.R. Andrews.
Labels: (Represented) RCA group.

Phonogram Ltd., PO Box 43695, Nairobi. Tel: 57999. Cable: PHONREC. Telex: (963) 22225. Mng. Dir.: Fred Niewenhuis; Label Mgr.: James Costabir.
Labels: (Represented) Polydor/Phonogram group.

Sapra Ltd., PO Box 45882, Dar es Salaam Rd., Nairobi. Tel: 58692. Cable: SAPRASTUDIO. Mgr.: Madan Mohan Sapra.
Labels: (Represented) A&M, EMI group.

LEBANON

Population: 3,149,000.
Rate of exchange: $1 (US) = 2.30 pounds (piasters).
Per capita income: $730.
Holidays: January 1, March 30 (Moslem New Year), May 1 (Labor Day), May 6 (Martyr's Day), June 20 (Mohammed's Birthday), November 22 (Independence Day), December 25, Moslem & Christian religious holidays.
Records, record blanks & pre-recorded media imported from USA: 1974—$57,737; 1973—$16,733.

● record & tape manufacturers/distributors/importers

Arc, see Societe Mitri Murr.

Archiv, see Philips.

A. Chahine & Fils, Georges Picot St., Bab Edriss, Beirut. Tel: 24-28-88., 23-16-95, 23-45-25, 23-48-10. Cable: CHAHINEMUSIQUE. Telex: 21339. Pres.: Joseph A. Chahine; Gen. Mgr.: Bernard A. Chahine; Sales Mgr.: Michel N. Acar; Promo. Mgr.: Abdallah J. Chahine; Comm'l Mgr.: George R. Makzoumeh. **Local branch:** Chahine Bldg., Chiyah Blvd. Tel: 27-40-80. Gen. Mgrs.: Abdallah J. Chahine; George R. Makzoumeh; Sales Mgr.: Sonia G. Acar.
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Int'l reps.: Argentina (Odeon), Brazil (Odeon), France (EMI, Pathe Marconi, Trema), Greece (Columbia), UK (Anchor, DJM, EMI, Island), USA (ABC, A&M, Arista, Capitol, Columbia, Motown).

D G, see Philips.

Empire, see Societe Libanaise du Disque.

Les Fils de Georges Haddad & Co., PO Box 4680, Cinema Empire Bldg., Beirut. Tel: 25-22-23. Cable: CINEMPIRE. Pres. & Gen. Mgr.: Mario Haddad; Sales Mgr.: Suzanne Charelian.
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Fontana, see Philips.

Hamada, see Societe Libanaise du Disque.

Heliodor, see Philips.

Kattan Bros., PO Box 2594, Bechara Khoury Ave., Beirut. Tel: 23-90-73.
Labels: (Owned) Ruby, Select; (represented) Fonior (Belgium), Sono-Cairo (Egypt), Telefunken-Decca (Germany).

M G M, see Philips.

Melodisc, see Societe Libanaise du Disque.

Mercury, see Philips.

Metrophon, see Societe Mitri Murr.

Philips Liban SaL, Phonogram Dept., PO Box 670, Av. Sami Solh, Beirut. Tel: 38-23-00. Cable: PHILIBAN. Telex: 20765. Pres. & Gen. Dir.: E.J.M. Ghislain; Sales Mgr.: Roger Ghosn.
Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyphon, Triumph, Vertigo, Verve; (represented) Ades (France), All Platinum (USA), B&C (UK), Big Tree (UK), Bus Stop (UK), Capricorn (UK), Carrere (France), Charisma (UK), Chelsea (UK), Fresh Air (UK), GTO (UK), Hispavox (Spain), Jacques Canetti (France), Jet (UK), Motors (France), Pablo (USA), RSO (UK), Ring-O' (UK), Shelter (UK), Sonopresse (France), State (UK), Track (UK), Transatlantic (UK), Trojan (UK), 20th Century (USA), Vogue (France).

Polydor, see Philips

Polyphon, see Philips.

Romeo Lahoud Prod'ns, see Societe Libanaise du Disque.

Ruby, see Kattan.

S L D, see Societe Libanaise du Disque.

Select, see Kattan.

Societe Libanaise du Disque SaL, PO Box 4758, Cinema Empire Bldg., Kanafani St., Beirut. Tel: 24-72-09, 25-22-22. Cable: CINEMPIRE. Telex: 21633 LE. Pres. & Gen. Mgr.: Mario G. Haddad; Prod'n Mgr.: Joseph Tabet; Int'l Dept.: Nicole Kaloyeros (Distributed by Les Fils de Georges Haddad).
Labels: (Owned) SLD, Empire, Melodisc; (distributed) Hamada, Romeo Lahoud Prod'ns., Uniart; (represented) Disc'AZ (France), Ades (France), Albatros (France), Ariola (Germany), Asylum (UK), Atco (USA), Atlantic (USA), Avco (USA), Barclay (France), CGD (Italy), Carabine (France), Curtom (USA), Durium (Italy), Elektra (USA), Ember (UK), Erato (France), Fleche (France), Hungaraton (Hungary), MCA (USA), Mepa (Switzerland), Monument (USA), Musidisc (France), Penny Farthing (UK), Pickwick (UK), Reprise (USA), Ricordi (Italy), Ri-Fi (Italy), Rolling Stones (USA), Splash (Italy), Swan Song (USA), United Artists (USA), Warner Bros. (USA).
Int'l reps.: France (Sonodisc), USA (Monitor, Peters Int'l).

Societe Mitri Murr & Fils, PO Box 1211, Rue Weygand, Beirut. Tel: 24-46-20, 22-38-08.
Labels: (Owned) Arc, Metrophon; (represented) Chapter One (UK), Decca (UK), Deram (UK), London (UK), MAM (UK), Pink Elephant (Belgium), Rex (UK), Saout El-Hob (Egypt), Threshold (UK), UK (UK), Vega (France), WeekEnd (Belgium).
Int'l reps.: Belgium (Fonior), Egypt (Saout El-Hob), France (Societe Francaise du Son), UK (Decca).

Triumph, see Philips.

Uniart, see Societe Libanaise du Disque.

Vertigo, see Philips.

Verve, see Philips.

Voix de l'Orient, see A. Chahine.

● music publishers

Kattan Bros., Bechura Khoury Ave., Beirut. Tel: 23-64-74.

Societe Libanaise du Disque SaL, PO Box 4758, Cinema Empire Bldg., Kanafani St., Beirut. Tel: 25-22-22. Cable: CINEMPIRE. Telex: 21633. Pres. & Gen. Mgr.: Mario Haddad.

● services

PRESSING PLANTS
TAPE CUSTOM DUPLICATORS

Kattan Bros., PO Box 2594, Bechara Khoury Ave., Beirut. Tel: 23-90-73.

Societe Libanaise du Disque SaL, Sid-El-Bouchrieh, Halabi Bldg., Beirut. Tel: 26-20-66. Pres.: Mario Haddad; Prod'n Mgr.: Michel Trad.

MALAYSIA

Population: 11,681,000.
Rate of exchange: $1 (US) = 2.44 Malaysian dollars.

Per capita income: $454.
Holidays: Hari Raya Puasa (2 days—Malay Religious New Year), Chinese New Year (2 days), Prophet Mohammed's Birthday, Vesak Day (Buddhist festival), Labor Day (May 1), King's Birthday, Malaysia Day (August 31), Deepavali (Tamil Festival of Lights), Thaipusam (Tamil New Year), Hari Raya Haji (Malay New Year), Christmas Day, Awal Muharram (Malay Religious Holiday).

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1974—$67,720; 1973—$98,501.

● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca.
Ace of Diamonds, see Decca.
Angel, see EMI.
Archive, see Phonogram.
Argo, see Decca.
Beltona, see Decca.
Columbia, see EMI.
D G, see Phonogram.
Decca Orient (Pte.) Ltd., Kinta Hall Court, 20/34 Leboh Farquhar, Penang. Tel: 60-671. Mng. Dir.: Derrick J. Coupland; Mgr.: Lee Chin Har. **Local branch: Kuala Lumpur,** Lee Rubber Bldg., 2nd fl., Rm. 2, 145 Jalan Bandar. Tel: 23-810. Mgr.: Encik Ismail bin Haji Abdul Rahman.
Regional headquarters: Singapore.
Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltona, Decca, Deram, Eclipse, London, L'Oiseau Lyre, Qualiton, Threshold, (represented) All Platinum (USA), Ariola (Germany), Boot (USA), Brunswick (USA), Capri (France), Chapter One (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Ember (UK), Emerald (UK), Fiesta (France), Greenwich (UK), Gull (UK), Headline (UK), Horoscope (USA), MAM (UK), M&M (UK), Maple (USA), Musik fuer Alle (Germany), Nova (UK), OBE (USA), Pops (UK), Rex (UK), Spiral (UK), Stang (USA), Summus (USA), Turbo (USA), Turnabout (UK), Vega (France), Vox (UK), Weekend (UK), World of Great Classics (UK).
Int'l reps.: Ceylon (Lewis Brown), China (Linfair), Hong Kong (Moutrie), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (EMI Pakistan), Philippines (Super), Thailand (Kinetex), Vietnam (Georges Bonnet).
Deram, see Decca.
E M I (Malaysia) Sendirian Berhad, 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 23-251. Cable: EMITRON. Mng. Dir.: A.A. Tanner; Sales Mgr.: K.W. Wong; Recs. Mktg. Mgr.: Mrs. S.P. Beh.
Labels: (Owned) Angel, Columbia, Music for Pleasure, Parlophone, Pathe, Regal; (represented) ABC (USA), A&M (USA), Anchor (USA), Apple (UK), Bell/Arista (USA), CBS (USA), Capitol (USA), Disneyland (USA), Island (UK), Monument (USA), Motown (USA), Purple (UK), T. Rex (UK), Tamla (USA).
Eclipse, see Decca.
Fass, see Phonogram.
Fontana, see Phonogram.
Golden Voice Musical Inds. Sendirian Berhad, 11 Tasek Square, Tasek Ind'l Estate, Ipoh. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.
Heliodor, see Phonogram.
Hup Hup Sendirian Berhad, Music City, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: (03) 87-809, 205-774. Mng. Dir.: Ng Lian Chin; Sales Mgr. Miss Ng Ay Yin; Dir.: Yee Kok Fai. **Local branches: Ipoh, Perak,** 11 Yew Tet Shin Market. Tel: 23-00—**Kuala Lumpur, Selangor,** Robinsons Bldg., 2nd fl., 63 Jalan Mountbatten. Tel: 23-44—**Malacca,** 154B Bunga Raya Rd. Tel: 50-56—**Penang,** 56 Sri Bahari Rd. Tel: 24-296—**Petaling Jaya,** Lot 7, Jalan Yong Shook Lin. Tel: 56-3098—**Seremban,** 10 Lemon St. Tel: 43-56.
Regional branch: Singapore.
Labels: (Distributed) Life; (represented) MCA (USA).
Karussell, see Phonogram.
Life, see Hup Hup.
London, see Decca.
M G M, see Phonogram.
Mercury, see Phonogram.
Music for Pleasure, see EMI.
Musico (Malaysia) Sendirian Berhad, China Insurance Bldg., Rm. 705, 174 Jalan Tuanku Abdul Rahman, Kuala Lumpur. Tel: 203-210. Gen. Mgr.: Jimmy Lee; Sales Mgr.: Khor Jin Seong.
Home office: Singapore, E.S. Isaac.
Labels: (Owned) Elastic; (represented) Fantasy (USA), Prestige (USA), United Artists (West Germany, UK, USA).
L'Oiseau Lyre, see Decca.
Parlophone, see EMI.
Pathe, see EMI.
Pergola, see Phonogram.
Philips, see Phonogram.
Phonogram Far East Pte. Ltd., Jalan Bukit Bintang, 1st fl., No. 20, Kuala Lumpur, Selangor. Tel: 81-571
Regional headquarters: Singapore.
Labels: (Owned) Archive, DG, Fass, Fontana, Heliodor, Karussell, MGM, Mercury, Pergola, Philips, Polydor, Polyphon, Vertigo, Verve; (represented) All Platinum (UK), BBC (UK), Bellaphon (Germany), Buddah (USA), Charisma (UK), Chelsea (UK), Chrysalis (UK), CTI (USA), Contour (UK), Cube (UK), DJM (UK), Diamond (Hong Kong), GM (UK), GTO (UK), Jupiter (Germany), Kama Sutra (USA), Metronome (Germany), Pablo (Germany), Pye (UK), Ring-O (UK), RSO (UK), State (UK), WWA (UK).
Polydor, see Phonogram.
Polyphon, see Phonogram.
Qualiton, see Decca.
Regal, see EMI.
Threshold, see Decca.
Vertigo, see Phonogram.
Verve, see Phonogram.

● music publisher

Pathe Publ'ns Sendirian Berhad, 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 23-251.
Home office: England.
Int'l firms represented: Ardmore & Beechwood, Carlin, B. Feldman & Co., Dick James, KPM group, Cyril Shane (all UK).

● services

DESIGN & ARTWORK

Golden Voice Musical Inds. Sendirian Berhad, 11 Tasek Square, Tasek Ind'l Estate, Ipoh. Tel: (05) 45-55. Mng. Dir.: Chua Lai Hock.
King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING. (Rec. only).

DIRECT-MAIL SERVICE

Hup Hup Sendirian Berhad, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: (03) 87-809, 205-774. Mng. Dir.: Ng Lian Chin; Sales Mgr.: Ms. Ng Ay Yin; Dir.: Yee Kok Fai.
King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING.
Musico (Malaysia) Sendirian Berhad, China Insurance Bldg., Rm. 705, 174 Jalan Tuanku Abdul Rahman, Kuala Lumpur. Tel: 203-210. Gen. Mgr.: Jimmy Lee; Sales Mgr.: Khor Jin Seong.
Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, Perak. Tel: 822-266. Prod'n Mgr.: E.K. Low; Sales Mgr.: John Y.S. Chan.
Int'l branch: USA, Spectrotape.

PLATING, PROCESSING & PRESSING PLANTS

Golden Voice Musical Inds. Sendirian Berhad, 11 Tasek Square, Tasek Ind'l Estate, Ipoh. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.
King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING.

PRINTERS & LITHOGRAPHERS

Golden Voice Musical Inds. Sendirian Berhad, 11 Tasek Square, Tasek Ind'l Estate, Ipoh. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.
King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING. (Rec. only)
Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, Perak. Tel: 822-246. Prod'n Mgr.: E.K. Low; Sales Mgr.: John Y.S. Chan.
Int'l branch: USA, Spectrotape.

● tape custom duplicator

Golden Voice Musical Inds. Sendirian Berhad, 11 Tasek Square, Tasek Ind'l Estate, Ipoh. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.
Audio: 8-tr., cassette, open reel.

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, Perak. Tel: 822-246. Prod'n Mgr.: E.K. Low; Sales Mgr.: John Y.S. Chan.
Int'l branch: USA, Spectrotape.
Audio: Cassette.

JACKETS & SLEEVES LABELS

Golden Voice Musical Inds. Sendirian Berhad, 11 Tasek Square, Tasek Ind'l Estate, Ipoh. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.
King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING.

POLYETHYLENE BAGS

Golden Voice Musical Inds. Sendirian Berhad, 11 Tasek Square, Tasek Ind'l Estate, Ipoh. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.

TAPE, BLANK LOADED

Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, Perak. Tel: 822-246. Prod'n Mgr.: E.K. Low; Sales Mgr.: John Y.S. Chan.
Int'l branch: USA, Spectrotape.
Audio: 8-tr. & cassette.

● accessories manufacturers

Golden Voice Musical Inds. Sendirian Berhad, 11 Tasek Square, Tasek Ind'l Estate, Ipoh. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.
Product: Carrying & storage cases.
Hup Hup Sendirian Berhad, Music City, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: (03) 87-809, 205-774. Mng. Dir.: Ng Lian Chin; Sales Mgr.: Ms. Ng Ay Yin; Dir.: Yee Kok Fai.
Product: Cleaners, cloths & brushes.
Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, Perak. Tel: 822-246. Prod'n Mgr.: E.K. Low; Sales Mgr.: John Y.S. Chan.
Int'l branch: USA, Spectrotape.
Product: Head cleaners.

● store fixtures & merchandising aids manufacturers

Hup Hup Sendirian Berhad, Music City, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: (03) 87-809, 205-774. Mng. Dir.: Ng Lian Chin; Sales Mgr.: Ms. Ng Ay Yin; Dir.: Yee Kok Fai.
Product: Display racks (rec. only).
Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, Perak. Tel: 822-246. Prod'n Mgr.: E.K. Low; Sales Mgr.: John Y.S. Chan.
Int'l branch: USA, Spectrotape.
Product: Display racks (tape only).

● tape audio / video playback & recording equipment

Diethelm & Co. Ltd., 68 Jalan Ampang, Kuala Lumpur, Selangor. Tel: 87-961.
Brand name: Revox (Switzerland).
Hagemeyer Inds. Sdn. Bhd., 15 A Jalan 13/6, Petaling Jaya, Selangor. Tel: 560-190, 560-206.
Brand name: National (Japan).
Jebsen & Jessen (Malaysia) Sdn. Bhd., Denmark House, Jalan Ampang, Kuala Lumpur, Selangor. Tel: 81-956. **Branch: Ipoh, Perak,** Asia Life Bldg. Tel: 47-71.
Brand name: Grundig, Uher (both Germany).
O'Connor's Pte. Ltd., Federal Hwy., Petaling Jaya, Selangor. Tel: 51-563.
Brand name: Pye (UK).
Penang Music Centre Sdn. Bhd., 38/3 Farquhar St., Penang. Tel: 64-634.
Sime Darby Malaysia Bhd., 54 Jalan Ampang, Kuala Lumpur, Selangor. Tel: 88-911, 89-966, 83-157. **Local branches: Ipoh, Perak,** 94 Tambun Rd. Tel: 29-12—**Kota Bahru,** Kelantan, 27 Jalan Pengkalan Chepa. Tel: 445.
Brand name: Hitachi (Japan).

MEXICO

Population: 54,963,000.
Rate of exchange: $1 (US) = 12.50 pesos.
Per capital income: $860.
No. of homes with record players: 3,160,000.
Holidays: January 1, February 5 (Promulgation of the Constitution), March 21 (Birthday of Benito Juarez), May 1 (Labor Day), September 16 (Independence Day), October 12 (Columbus Day), November 20 (Anniversary of the Revolution), December 25.

RECORDS:

Note: The following data from Amprofon member companies represents about 80% of the total market.
Records manufactured for domestic & export sale: LP's 1974—13,827,450 units; 1973—11,356,228 units. EP's 1974—5,837,829 units; 1973—6,994,952 units. Singles 1974—19,013,964 units; 1973—17,078,381 units.
Records sold domestically: LP's 1974—11,871,216 units; 1973—10,429,299 units. EP's 1974—5,076,595 units; 1973—6,629,532 units. Singles 1974—16,435,732 units; 1973—15,403,942 units.
Records, record blanks & pre-recorded media imported from USA: 1974—$1,094,908; 1973—$767,843.
Records exported to USA: 1974—75,318 units, $79,337; 1973—255,134 units, $247,029.
Average retail price per record: Int'l LP's—$6.80; intermediate LP's—$4.40; EP's—$2.30; singles—$1.50.
Record club sales: 2% of total.
Discounting: Frequent.
Type of distribution: Manufacturer-to-retailer system predominates. There is only one rack jobber, owned by Orfeon, and two clubs, Orfeon and Discos de Oro.
Jukeboxes: 65,000.

TAPE:

Note: The following data from Amprofon member companies represents about 80% of the total market.
Pre-recorded tape sold domestically: 8-tr. 1974—600,826 units; 1973—498,415 units. Cassette 1974—677,720 units; 1973—509,987 units.
Average retail price per tape: 8-tr. & cassette—$5.60.

RADIO STATIONS:

No. of commercial 700; no. of government 1; no. of AM 576; no. of FM 114.

TELEVISION STATIONS:

No. of channels 84 (government 14, commercial 70).
Comment: Various types of programming: musical, TV novels, series imported from USA and other countries.

Marvin Fisher



● record & tape manufacturers / distributors / importers

Advanced, see Audiovision.
Angel, see EMI-Capitol.
Archiv, see Polydor.
Arcoiris Musical, see Centro Musical de Tijuana.
Ariel, see Mexicanos.
Aristos, see Audiovision.
Arlequin, see Audiovision.
Audioton, see Gas.
Audiovision de Mexico SA, Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: 5-59-15-86, 5-59-17-40. (Distributed by Nacional Audio)
Labels: (Owned) Advanced, Aristos, Arlequin, Delta, (represented) Alshire (USA), Avco (USA), Biram (Switzerland), Brunswick (USA), CTI (USA), GNP Crescendo (USA), Ricardo Kleimar Prod'ns (Argentina), Palette (Belgium), Prodisa (Argentina), RKM (Belgium), Sonet (Sweden), Tempo (USA), Top (Spain). (SEE ADVERTISEMENT)
Avandaro, see Discos de Oro.
Avon, see Coro.
Belart, see Polydor.
C B S/Columbia Int'l SA, Av. 16 de Septiembre 7B4, Naucalpan, D.F. Tel: 5-76-03-33. Pres.: Jose Manuel Villarreal P.; VP: Armando de Llano Arana; Sales Mgr.: Arturo Valdes de la Pena; Rec. Div. Mgr.: Raul Bejarano Teja.
Labels: (Owned) CBS, Epic, Harmony, Okeh, Sultana; (represented) Buena Vista, Gamble, Monument, Philadelphia Int'l, T-Neck, Zarape (all (USA).
Int'l reps.: Worldwide (CBS Int'l) except USA (Caytronics).
Camden, see RCA.
Canon, see Cisne Raff.
Capitol, see EMI-Capitol.
Cara, see Grever.
Cash, see Grever.
Cave, see Gamma.
Centro Musical de Tijuana SA, PO Box 292, San Isidro, Calif. 92073; 917 Constitucion Ave., Tijuana. Tel: (903) 385-13-22. Pres.: Luis Alonso B.; Gen. Mgr.: Tessy Alonso B.; Sales Mgr.: Manuel Magdaleno.
Labels: (Owned) Arcoiris Musical, Rainbow Music; (distributed) Arcano, CBS, Capitol, Caytronics, Diamante, Fama, Fania Int'l, Gamma, Latin Int'l, Miami, Musart, Peerless, Polydor, RCA, Sonido Int'l, Super Sonido.
Certron, see Discos de Oro.
Cisne Raff (Discos) SA (IFPI), Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Raul Ficachi Gonzalez; Sales Mgr.: Ignacio Aguilar; Comm'l Mgr.: Juan Ramon Martinez Duran; Promo. Mgr.: Juan Camacho.
Int'l branch: USA, Raff Recs.
Labels: (Owned) Cisne, Raff, Canon, Diablo; (represented) Buena Suerte (USA), Dark (Venezuela), Dicesa (El Salvador), Disc Jockey (Argentina), Hurricane (USA), Movieplay (Spain), Nippon Columbia (Japan), Norteno (USA), Sombrero (USA)
Int'l reps.: Argentina (Disc Jockey), El Salvador (Dicesa), Venezuela (Dark). (SEE ADVERTISEMENT)
Corito Infantil, see Coro.
Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Jorge Gonzales Cos.
Labels: (Owned) Avon, Corito Infantil, Coro, Discoferta, Fortuna, Juego, Redova.
Int'l rep.: Venezuela (BASF).
D E L A (Director de la Coordinacion & Explotacion de artista & repertorio para Latinoamerica), Av. Miguel Angel de Quevedo 531, Mexico 21, D.F. Tel: 5-54-34-88. Cable: GRAMMAPHON. Telex: 01774520. Gen. Mgr.: Andre Toffel. (Liaison office for Polydor & Phonogram group of companies in Latin America).
D G, see Polydor.
D L V, see Musart.
D M, see Discos & Cartuchos.
Delta, see Audiovision.
Diablo, see Cisne Raff.
Diana, see Gamma.
Dimsa, see Mexicanos.
Discoferta, see Coro.
Discos & Cartuchos de Mexico SA, Lago Chalco 122, Mexico 17, D.F. Tel: 2-50-14-99. Pres.: Ignacio Morales Perea; VP: Jose Luengo Macias; Gen. Mgr.: Augustin Allard; Sales Mgr.: Eduardo Name.
Labels: (Owned) DM, Melody; (represented) Caliente (Colombia), Microfon (Argentina).
Int'l reps.: Argentina (Microfon), Colombia (Sonolux), Ecuador (Famoso), Guatemala (Dideca), Peru (Decibel), USA (Orfeon). (SEE ADVERTISEMENT)
Discos de Oro SA de CV, Av. de Los Leones 117, Mexico 20, D.F. Tel: 5-93-31-11. Pres.: Roberto Ayala; A&R Mgr.: Roberto Ayala Tellez.
Labels: Avandaro, Certron, Gabriel, Gran Premio, Pegaso, XEW; (represented) A/S, Alshire, Audio Spectrum, Grit, Somerset (all USA).
E M I-Capitol de Mexico SA de CV (IFPI), Rio Balsas 49, Mexico 5, D.F. Tel: 5-25-17-00. Cable: CAPRECORDS. Pres.: Robert Ascott; Gen. Mgr.: Fernando Hernandez; Nat'l A&R: Jesus Rincon; Int'l A&R: Armando Martinez; Sales Mgr.: Miguel Reyes; Promo. Mgr.: Jose Camacho.
Labels: (Owned) EMI, Capitol, Angel, Odeon, Seraphim; (represented) ABC (USA), A&M (USA), Accion (Spain), Apple (UK), Arista (USA), Motown (USA), Red Bus (UK), Joan Manuel Serrat (Spain).
Int'l reps.: Worldwide (EMI group), Bolivia (Dueri), Central America (Discos Latinomaericanos), Colombia (CBS), Ecuador (IFESA), Peru (IEMPSA), USA (Latin Int'l), Venezuela (Los Ruices).
Eco, see Peerless.

ORFEON

ORFEON

LATIN AMERICAN RECORDS

México
Discos Mexicanos, S.A.
Alce Blanco, 26
Naucalpan, Edo. de Méx
México.
PHONE. 576-49-35

U.S.A.

Los Angeles
Orfeón Records, Inc.
2837 West Pico Blvd.
Los Angeles, Calif. 90006
Tel: Area Code 213
737-1223

New York,
Orfeón Records, Inc.
689 Tenth Avenue
New York, N. Y.

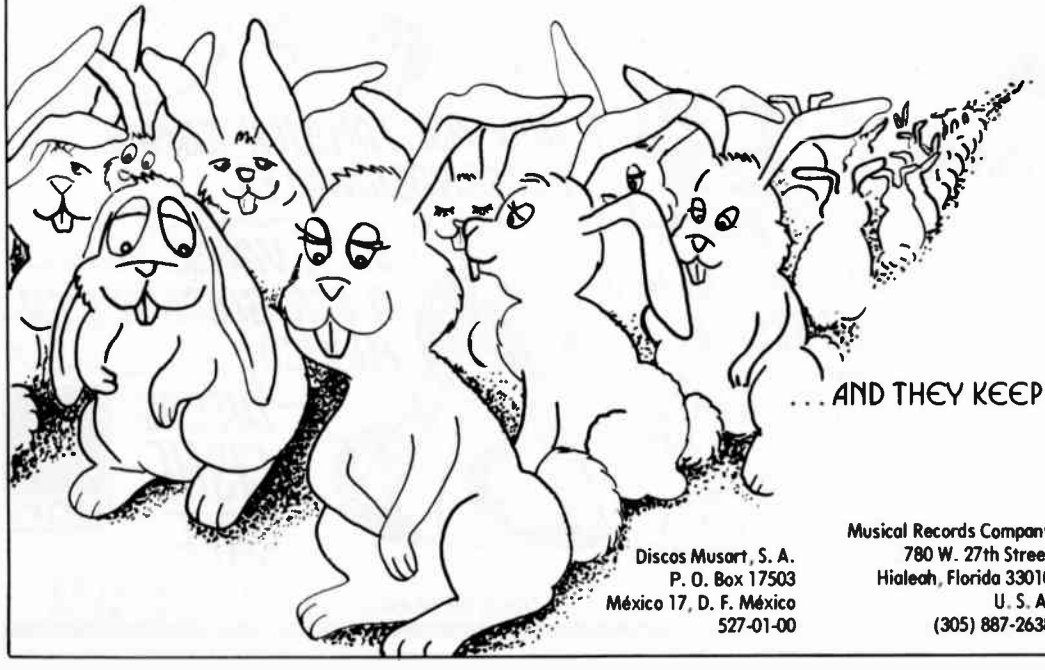
Epic, see CBS/Columbia.
Face (Promotora), Revillagigedo 96-211, Mexico 1, D.F. Tel: 5-13-15-21. Owner: Heriberto Aceves Mendez.
Label: (Owned) Face.
Fermata (Discos) SA, Apdo. 11-620, Zone: 11; Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: 5-59-18-33, 5-59-15-86, 5-59-17-40. (Distributed by Nacional Audio)
Home office: Brazil.
Labels: (Owned) Fermata, Premier, RGE, Som/Maior; (represented) DJM (UK), Minerva (Germany).
Flama, see Gas.
Fontana, see Polydor.
Fortuna, see Coro.
Gabriel, see Discos de Oro.
Gamma SA, Apdo. 7762, Emerson 432, 1st fl., Mexico 5, D.F. Tel (905) 5-45-67-35. Telex: 1772424. Pres.: Jose M. Vidal Zapater; Gen. Mgr.: Carlos J. Camacho; Int'l Dir.: Luis M. Moyano.
Labels: (Owned) Gamma, Cave, Diana; (represented) AZ (France), Alvorada (Portugal), Amadeo (Austria), Arion (France), Asylum (USA), Atlantic (USA), BBZ (France), BWD (UK), Blue Thumb (USA), Casablanca (USA), Charger (Brazil), Connoisseur Society (USA), Cygnus (France), Dart (UK), Discomoda (Venezuela), Dot (USA), Elektra (USA), Erato (France), Everest (USA), Fama (USA), Hallmark (UK), Hispavox (Spain), Hungaroton (Hungary), Melodiya (USSR), Mio Int'l (USA), Musical Heritage (USA), Nonesuch (USA), Original Sound (USA), Paramount (USA), Produttori Associati (Italy), Promus (Venezuela), Reprise (USA), Rolling Stones (USA), Supraphon (Czechoslovakia), Suramericana del Disco (Venezuela), Symphony Tone (Austria), 20th Century (USA), United Artists (USA), Vanguard (USA), Vogue (France), Warner Bros. (USA).
Int'l reps.: Argentina (Microfon), Australia (Festival), Bolivia (Heriba), Brazil (Gravacoes Eletricas), Central America (Dideca), Colombia (Codiscos), Ecuador (IFESA), France (United Artists), Germany (United Artists), Peru (El Virrey), Spain (Hispavox), UK (United Artists), USA (United Artists), Uruguay (Palacio de la Musica), Venezuela (Discomoda). (SEE ADVERTISEMENT)
Gas (Discos) SA, Av. Cuitlahuac 2725, Mexico 16, D.F. Tel: 3-99-11-44. Pres.: Guillermo Acosta S.; Gen. Mgr.: Jesus C. Acosta S.; Sales Mgr.: J. Edmundo Pedroza A.
Int'l branch: USA.
Labels: (Owned) Gas, Gas-Norteno, Flama, Inter-Gas; (distributed) Audioton, Orbita, Paygo; (represented) Gema (Puerto Rico).
Int'l reps.: El Salvador (Dicesa), Venezuela (Velvet). (SEE ADVERTISEMENT)
Gas-Norteno, see Gas.
Golden, see Juventa.
Gran Premio, see Discos de Oro.
Grever (Prod'nes) SA, Yautepec 107, Mexico 11, D.F. Tel: (905) 5-53-36-03. Cable: GREVERINT. Pres. Robert E. Grever; Gen. Mgr.: Carlos Espindola; Sales Mgr.: Jose de la Portilla.
Home office: USA, Golden Sands.
Labels: (Owned) Cara, Cash, Lado-A.
Guitarra (Discos) SA, Nilo 50, Mexico 16, D.F. Tel: 527-45-49. Dir.: Luis Alberto San Martin.
Harmony, see CBS/Columbia.
Heliodor, see Polydor.
InterGas, see Gas.
Juego, see Coro.
Juventa (Ed. Musical), Tonala 194-G, Mexico 7, D.F. Tel: 5-74-12-78. Pres. & Gen. Mgr.: Rosamaria & Romero Gonzalez; VP: Jorge Batalla Salgado; A&R: Rafael de Paz; Sales Mgr.: Jose Araiza C.
Labels: (Owned) Golden, Juventa; (represented) Armex (USA), Averno (USA).
Karussell, see Polydor.
Lado-A, see Grever.
M G M, see Polydor.
Maya, see Mexicanos.
Melody, see Discos & Cartuchos.
Mercury, see Polydor.
Mexicanos (Discos) SA/Orfeon Videovox SA (IFPI), Alce Blanco 26, San Bartolo, Naucalpan. Tel: (905) 5-76-49-35. Pres.: Rogerio Azcarraga; Gen. Mgr.: Pablo Macedo; Sales Mgr.: Luis Covarrubias; LP's Sales Mgr.: Rene Barquet; Budget Line Sales Mgr.: Alberto Mestre; Singles & EP's Sales Mgr.: Hector Basurto.
Int'l branch: USA, Orfeon.
Labels: (Owned) Ariel, Dimsa, Maya, Orfeon, Premier, Studio; (represented) Dalida (France), Disques Carrere (France), Fonografica Espanola (Spain), International Shows (France), Music Hall (Argentina), Pye (UK), Sabu (Argentina), Sonolux (Colombia).
Int'l reps.: Argentina (Music Hall), Central America (Indica), Colombia (Sonolux), Japan (Teichiku), Peru (El Virrey), Spain (Movieplay), Venezuela (Dark). (SEE ADVERTISEMENT)
Musart (Discos) SA (IFPI), Apdo. 17503, Zone: 17; 2335 Av. Cuitlahuac, Mexico 16, D.F. Tel: 5-27-01-00, 5-27-00-20. Pres.: Eduardo L. Baptista; Gen. Mgr.: Eduardo A. Baptista; Sales Mgr.: Francisco Llopis; Finance: Francisco J. Migoya.
Labels: (Owned) Musart, Musart Norteno, Oasis, Trebol; (distributed) DLV; (represented) ALA (USA), Ariola (Spain), Arrowtabs (UK), Audio Musikproduktion (Germany), Barclay (France), Codiscos (Colombia), Coral (USA), Hara-Int'l (Brazil), MCA (USA), Miki Dallon (UK), Musidisc (Brazil, France), Novola (Spain), Parnaso (USA), Penny Farthing (UK), Petco Int'l (USA), Riviera (France), This Rec. Co. (UK), Zafiro (Spain).
Int'l reps.: Argentina (Parnaso), Bolivia (Discolandia Dueri), Central America (Dideca), Colombia (Codiscos), France (Barclay), Panama (Discos de Panama), Spain (Zafiro), USA (Record Dists. of America), Venezuela (La Discoteca). (SEE ADVERTISEMENT)
Musart Norteno, see Musart.
Musica de Mexico, Esteva 26A, Mexico 1B, D.F. Tel: 5-15-35-90, 5-15-64-84. Pres. & Gen. Mgr.: Dario A. Zorzano.
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Labels: (Distributed) Alshire, Arlequin, Aristos, Avco, Brunswick, CTI, Delta, Fermata.

Oasis, see Musart.
Odeon, see EMI-Capitol.
Okeh, see CBS/Columbia.
Omega, see Son*Art.
Orbita, see Gas.
Orfeon, see Mexicanos.
Panamusic SA, Calle Dos 11-B, Naucalpan. Tel: 5-76-06-38, 5-76-16-15. Pres.: Alberto Guini Sidauy; Gen. Mgr.: Casimiro P. Flores O.
Labels: (Owned) Panamusic, Sol; (represented) Avenue of America (Canada) Carabine (France), Chorus (France), ITP Tonband (Germany).
Paygo, see Gas.
Peerless (Fabrica de Discos) SA (IFPI), Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.
Labels: (Owned) Eco, Peerless, (represented) Azteca (USA), Chantecler (Brazil), Decca (France, Italy), Del Valle (USA), Deram (UK), Fuentes (Colombia), Hi (USA), Indica (Costa Rica), London (UK), MAM (UK), Onix (Ecuador), Palacio (Venezuela), Richmond (UK), Seeco (USA), Starbright (USA), Telefunken (Germany), Threshold (UK), Turnabout (USA), Virrey (Peru), Vox (USA).
Int'l reps.: Argentina (Famous), Chile (Philips), Colombia (Fuentes), Costa Rica (Indica), Dominican Republic (Guarachita), Ecuador (Fabrica de Discos), Japan (Nippon Columbia), Peru (El Virrey), Portugal (Radio Triunfo), South Africa (Coronet), Spain (Columbia), USA (Musical Tapes, Sunshine), Venezuela (Palacio de la Musica).
Pegaso, see Discos de Oro.
Philips, see Polydor.
Polydor SA de CV, Insurgentes Sur 1877, 13th fl., Mexico 20, D.F. Tel: 5-48-49-10. Cable: GRAMMOPHON. Telex: 1774520. Gen. Dir.: Luis Baston Talamantes; Comm'l Mgr.: Enrique de Noriega S.
Home office: Germany.
Labels: (Owned) Archiv, Belart, DG, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Polydor, Spectrum, Vertigo, Verve; (represented) Arista (USA), Cube (UK), Island (UK), Kama Sutra (USA), Stax (USA).
Int'l reps.: Guatemala (Dideca), USA (Miami Recs.), worldwide (Polygram group). (SEE ADVERTISEMENT)
Premier, see Mexicanos.
Premier (Brazil), see Fermata.
R C A SA de CV, Av. de Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc; Sales Mgr.: G. Infante.
Labels: (Owned) RCA, Camden.
Int'l reps.: Bolivia (Pro-Disco), Colombia (Sonolux), Dominican Republic (Caribe), Ecuador (Fadisa), El Salvador (Dicesa), Jamaica (Federal), Panama (Discos de Panama), Peru (Fabricantes Technicos Asociados), Puerto Rico (Kelvinator Sales), Trinidad (International Rec'g), Uruguay (American Prods.), Venezuela (Cordica).
R G E, see Fermata.
Raff, see Cisne Raff.
Rainbow Music, see Centrol Musical de Tijuana.
Recotape, see Cartuchos Magneticos.
Redova, see Coro.
Regis, see Son*Art.
Seraphim, see EMI-Capitol.
Sol, see Panamusic.
Som/Maior, see Fermata.
Son*Art (Discos) SA, Lago Hielmar 26, Mexico 17, D.F. Tel: 5-31-81-00. Pres.: Teodoro Mantecon Olavarrieta; Comm'l Mgr.: Bernardo Gonzalez Bernaldez.
Labels: (Owned) Son*Art, Omega, Regis; (represented) Dinsa (Peru), Discophon (Spain), Fonica (Guatemala), Imperial (Venezuela), Infopesa (Peru), King (Japan), Kubaney (USA), Malveta (Argentina), Tal (Colombia), Tropical (Colombia), Vega (France), Victoria (Colombia).
Int'l reps.: Colombia (Tropical), Guatemala (Fono Industria), Peru (DINSA). (SEE ADVERTISEMENT)
Sono, see Cartuchos Magneticos.
Spectrum, see Polydor.
Studio, see Mexicanos.
Sultana, see CBS/Columbia.
Tequila, see Musica de Mexico.
Trebol, see Musart.
Vertigo, see Polydor.
Verve, see Polydor.
X E W, see Discos de Oro.

● independent record producers

Ruben Fuentes, Apdo. 21-107, Mexico 21, D.F. Tel: (905) 5-34-55-91.
Label credits: Musart, OPFM, RCA.
Gil & Calleja SA, Genova 2-113, Mexico 6, D.F. Tel: (905) 5-14-61-09, 5-33-29-43. Pres.: Felipe Gil; Gen. Mgr.: Jose I. Calleja.
Label credit: RCA.
Libelula SA, Apdo. 32-274, Av. Vallarta 2590, Guadalajara. Tel: 16-56-10. Pres.: Alejandro Diaz.
P I M (Productores Independientes de Mexico) SA, Ave. Insurgentes Sur, 1722-1002, Mexico, D.F. Tel: (905) 5-34-43-86. Pres.: Alfredo Marcelo Gil; Gen. Mgr.: Lucio Aguilar.
Label credits: CBS, Musart, RCA.
Promart (Produccion & Manejo de Artistas) SA, Apdo. 20-250, Zone: 20; Angel Urraza 428-3, Mexico 12, D.F. Tel: (905) 5-36-42-27. Pres.: Jaime Sanchez Rosaldo; Gen. Mgr.: L.R. Sanchez.
Int'l branch: USA.
Label credits: Cara, Cash (USA), Cisne-Raff, Musart.
Cesar Suedan, Av. Vallarta 4003, Esq. Corner Don Bosco, Carretera 15, Guadalajara. Tel: 21-73-61.
Label credits: Falcon, Peerless, Audiovision.

● music publishers

Aberbach de Mexico SA, see Grever.
Al Exito (Promotora & Ed. Musical) (EMMAC), Gral. Fortunato Zuazua 52-10, Col. Damian Carmona, Mexico 8, D.F. Mgr.: Alfonso Alvarado.
Alfa Music (EMMAC), Playa Tecolutla 452, Col. Marte, Mexico, D.F. Tel: 5-79-78-30, 5-79-12-11. Mgr.: Ma. Teresa Beltran de Franco.
Amac, see PHAM.
Beechwood de Mexico SA de CV (EMMAC), Rio Balsas 49, Mexico 5, D.F. Tel: 5-25-17-00. Gen. Mgr.: Arq. Jose Cruz.
Int'l firms represented: EMI group (worldwide), Edmusa (Guatemala), Flavius (USA), France Etoile (France), Jobete (USA), Metromedia (USA), Naco (USA), New York Times (USA), Our Music (UK), Red Bus (UK), Rondor group (USA), Screens Gems Columbia (USA), Stein & Van Stock (USA).
Int'l reps.: Worldwide (EMI group), Colombia (Ecomus), Peru (Continental).
Boni Collazo Eds. Musicales (EMMAC), Apdo. 9982, Administracion de Correos 1, Mexico 1, D.F. Mgr.: Jose A. Collazo Gomez.
Brambila Musical Mexico SA (EMMAC), Av. Cuitlahuac 2305, Mexico 17, D.F. Tel: 5-27-83-83. 1st VP: Rogelio Brambila; 2nd VP: J. Eleonor Alexander.
Affiliate: Promaztec (EMMAC).
Int'l firms represented: Bourne (USA), Colombiano Int'l de Musica (Colombia), Consorcio de Ed. Musicales Peruana (Peru), Walt Disney (USA), Sam Fox (USA), Notable (USA), Alfredo Perrotti (Argentina), Portable (USA), September (USA), Larry Spier (USA), Wonderland (USA).
Int'l reps.: Argentina (Alfredo Perrotti), Colombia (Colombiano Int'l de Musica), Ecuador (Sadram), Peru (Consorcio de Ed. Musicales Peruana), Spain (SGAE), USA (Songs of Mexico), Venezuela (Alfonso Sanchez Lopez).
Camarena Musical SA (EMMAC), Laguna de Mayran 258, 2nd fl., Mexico 17, D.F. Tel: 2-50-09-35. Mgr.: Enrique Marquez O.
Campei SA, see Mexicana de Mexico.
Cefuma SA, see Mexicana de Mexico.
Compositor de Cuba (Ed.) (EMMAC), Regina 43-201, Mexico 1, D.F. Tel: 5-13-36-93.
Continental Music Corp. SA, c/o Movilario Pino, 343 Loco 74, Mexico 4, D.F. Tel: 5-47-66-10.
Coro (Ed.) (SACM), Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Gen. Mgr.: Gloria O. de Escobar.
Corona SA (Promotora de Musica) (EMMAC), Mozqueta 191-3, Col. Guerrero, Mexico 3, D.F. Tel: 5-26-72-50. Mgr.: Cirenia Corona Romero.
Discos de Oro (Ed.) SA de CV, Av. de Los Leones 117, Mexico 20, D.F. Tel: 5-93-31-11. Pres.: Roberto Ayala.



E M L A S A (Ed. Musical Latino Americana SA), Laguna de Mayran 258, 2nd fl., Mexico 17, D.F. Tel: 5-31-32-65. Gen. Mgr.: Mario de Jesus.
Int'l firms represented: ABC, Acuff-Rose, Ampco, Big Seven, Big Three, Brandom, Burlington, Champagne, Charing Cross, Claridge, Duchess, Fania, Francis Day & Hunter, Frank, Glaser, Hastings, Irmaos Vitale, Leeds, MCA, Metric, Morrow, Northern, Orbe, Orbita, Planetary Nom, Pocket Full of Tunes, Ralph's, Screen Gems/Columbia, Shamley, Spanka, Sugarmusic, Travis, Trousdale, United Artists, Vaya, Vogue, Warner Bros.

E M E X Publicidad Musical, see Hnos. Marquez.

E M M I (Ed. Mexicana de Musica Int'l SA), Mariano Escobedo 166, 1st & 2nd fls., Mexico 17, D.F. Tel: 5-45-69-40. Mgr.: Ramon Paz.
Int'l firms represented: Alpha, Ardmore, Artist, Audicon, Camarillo, Cedarwood, Continental, Crodcast, Curnar, Emily, Fox Gimbel, General, Irmaos Vitale, Malaco, Miyako, Peer Southern, Porgie, Regent group, Romance & Ding Dong, Sherlyn/Kimbel, Terrace, Vanle, Venice, Virginia, Warner Bros. group.

Edim, see Mexicana de Musica.

Edimusa (EMMAC), Apdo. 17503, Zone: 17; Av. Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Cable: MUSART. Pres.: Eduardo A. Baptista; Gen. Mgr.: Alfredo Gil Jr.
Int'l firms represented: Arabella (Spain), Audiens (Spain), Discorama (Spain), Fermata (Brazil), Genette (UK), Gesternte (Netherlands), Dick James group (UK), Prodemus (Colombia), Stirling-McQueen (UK), Zafiro (Spain).
Int'l reps.: Central America (Dimasi in Guatemala), Spain (Discorama), Venezuela (Contrapunto).

Ed. Musical Latino Americana SA, see EMLASA.

Emrisa, see Musicales & Representaciones.

Emrotha, see Mexicana de Mexico.

Face (Promotora) (BMI), Revillagigedo 96-211, Mexico 1, D.F. Tel: 5-13-15-21. Gen. Mgr.: Heriberto Aceves Mendez.

Fermata Mexicana SA (Ed.) (EMMAC), Av. Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Mgr.: Alfredo Gil Jr.

Fresa Mexicana (Ed.) (EMMAC), Peten 66, Dept. 4, Mexico 12, D.F. Tel: 5-38-53-21. Mgr.: Amelia Gil.

Gamma SA (Eds. Musicales) (EMMAC), Apdo. 7762, Zone: 1; Emerson 432, Mexico 5, D.F. Tel: 5-45-67-35. Cable: GAMMADISC. Telex: 1772424. Pres.: Jose M. Vidal Zapater; Gen. Mgr.: Carlos J. Camacho H.; Publ'r: Jose Falguera A.
Int'l firms represented: Cotillion (USA), CAM (Italy), Hispavox (Spain), Pronto (USA), Superhype (USA), Walden (USA).
Int'l rep.: Portugal, Spain (both Hispavox). (SEE ADVERTISEMENT)

Gas Musical, Av. Cuitlahuac 2725, Mexico 16, D.F. Tel: 3-99-12-80. Pres.: Guillermo Acosta S.; Gen. Mgr.: Generoso Gonzalez. (SEE ADVERTISEMENT)

Gemenis Musical SA, Ejercito Nacional 209, 4th fl., Mexico, D.F. Mgr.: Enrique Marquez.

Grever Int'l (EMMAC, SACM), Yautepec 107, Mexico 11, D.F. Tel: 5-53-36-03. Pres.: Charles E. Grever; Gen. Mgr.: Angel Hernandez; Royalties Dept.: Samuel Arredondo.
Affiliates: Aberbach de Mexico SA, Musical Rights de Mexico SA, Ed. Serca.
Int'l firms represented: Irving Berlin, Handy Bros., T.B. Harms, MAM, Edward B. Marks, G. Schirmer, A. Schroeder (all USA).
Int'l reps.: Germany (Rudolf Slezak), Spain (SGAE), USA (Golden Sands).

Guadalajara Musical SA, Apdo. 32-274, Av. Vallarta 2590, Guadalajara. Tel: 16-56-10. Pres.: Alejandro Diaz.

Impulsora Musical Bajacalifornian a (EMMAC), Rio Elota & A. De Mendoza 1099, Mexicali, B.C. Tel: 8-13-88. Mgr.: Roberto V. Lemus.

Intersong SA (EMMAC), Ejercito Nacional 209, 3rd fl., Col. Anzures, Mexico 5, D.F. Tel: 5-31-70-30. Gen. Mgr.: Alfonso Garcia.
Int'l firms represented: Artemis (Netherlands), Carlin (UK), Egrem (Cuba), Kama Sutra (USA), Kaskat (USA), Ten East (USA), Veronica (Netherlands).
Int'l reps.: Argentina (Korn), Brazil (Intersong), Germany (Intersong), Italy (Alfiere, Ezedra), Spain (Fontana), UK (Intersong), USA (Intersong Belinda).

Juventa (Ed. Musical) (EMMAC), Tonala 194-G, Mexico 7, D.F. Tel: 5-74-12-78. Pres. & Gen. Mgr.: Rosamaria & Romero Gonzalez; Sales Mgr.: Jorge Batalla Salgado.
Int'l firms represented: Canciones del Mundo (Spain), Curci (Italy), Melodias Ecuatorianas (Ecuador), Nueva Ola (Panama), Rhyma (Colombia), Smart (Argentina), Susy (Italy), Suvini Zerboni (Italy), Tone (Japan).
Int'l reps.: Argentina (Korn), Spain (SGAE), USA (Songs of Mexico).

Liana Musical SA (EMMAC), Laguna de Mayran 258, 2nd fl., Mexico 17, D.F. Tel: 2-50-09-35. Mgr.: Enrique Marquez.

Manzamusic, see Mexicana de Music.

Hnos. Marquez SA (EMMAC, SACM), Av. Chapultepec 48-201, Mexico 1, D.F. Tel: (905) 5-88-01-02, 5-88-25-16. Mgr.: Jose Marquez; Artistic Mgr.: Ramon Marquez.
Affiliate: EMEX Publicidad Musical.
Int'l reps.: Argentina (Korn), Colombia (Ecomus), Ecuador (SADRAM), USA (Golden Sands).

Melodias Universales SA (MUSA), Darwin 142, 3rd fl., Mexico 5, D.F. Tel: 5-14-59-77, 5-11-98-21. Gen. Mgr.: Augusto Monsalve.
Affiliate: TRO-Essex de Mexico SA.
Int'l firms represented: Combine, Gambi, Ben Ghazi, Resaca (all USA); TRO (UK, USA).
Int'l rep.: USA (Melody Lane).

Mexicana de Musica SA de CV (Ed.) (Edim) (EMMAC), Av. Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. x 107. Cable: MEXRCA. Gen. Mgr.: Enrique Gutierrez Zamora B.
Affiliates: Campei SA, Cefuma SA, Emroth, Manzamusic, Mills Music SA, Pim SA.
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Int'l reps.: Brazil, France, Germany, Italy, Spain (all RCA); Argentina (Relay), Canada (Sunbury/Dunbar), UK (Sunbury), USA (Sunbury/Dunbar).

Meximusic SA (EMMAC), Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: 5-59-18-33, 5-59-17-40, 5-59-15-86. Mgr.: Mario Friedberg.
Int'l firms represented: Alpane (USA), Ervee (USA), Copyright Serv. Bureau (USA), Nemperor (USA), Sweden Music (Sweden).

Mills Music SA, see Mexicana de Musica.

Ivan Mogull Latina SA de RL (EMMAC), Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: (905) 5-59-18-33, 5-59-15-86, 5-59-17-40. Mgr.: Mario Friedberg.
Home office: USA.
Int'l firms represented: Avco-Embassy (USA), Avemb (USA), Black Oak Arkansas (USA), Chrysalis (UK), Curtom (USA), Dark Horse (Netherlands), Genga (Netherlands), Harvard (USA), Notas Magicas (Spain), Zafiro (Spain).
Int'l reps.: Spain (Ivan Mogull, Notas Magicas).

Mundo Musical SA (EMMAC), Puebla 286, 1st fl., Mexico 7, D.F. Tel: 5-33-20-80. Pres.: Jose Manuel Villarreal; Gen. Mgr.: Manuel Cervantes R.
Int'l firms represented: April/Blackwood (worldwide), Blue Seas/Jac (USA), Edimusa (Peru), Lowery (USA), Edward B. Marks (USA), Melograf (Argentina), Mundo Musical (Brazil), 20th Century (USA).
Int'l reps.: Argentina (Melograf), Brazil (Mundo Musical), Costa Rica (Mundo Musical), Peru (Edimusa), worldwide (April/Blackwood).

Musica de Mexico (BMI, SACM, EMMAC), Esteva 26A, Mexico 18, D.F. Tel: 5-15-35-90, 5-15-64-84. Pres & Gen. Mgr.: Dario A. Zorzano.
Affiliate: Z-19-Mexico (SACM).
Int'l reps.: Germany (Melodie der Welt), Spain (SGAE).

Musical del Bravo (Ed.) (EMMAC), Otumba 342, Col. Mitras Centro, Monterrey. Tel: 48-11-38. Mgr.: Homero Villagomez Garza.

Musicales & Representaciones Int'l (Ed.) SA (Emrisa) (EMMAC), Xochicalco 242-2, Mexico 12, D.F. Tel: 5-43-24-70. Mgr.: Jose de Jesus Hinojosa.

Musical Rights de Mexico SA, see Grever.

Musinova (EMMAC), Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Juan Camarena.
Int'l firms represented: Bleu Blanc Rouge (France), Dundee (USA), Mangione & Filhos (Brazil), Musisom (Brazil).

Orfeon (Ed.), see PHAM.

P H A M (Promotora Hispano Americana de Musica SA), Mariano Escobedo 166, 2nd fl., Mexico 17, D.F. Tel: 5-45-68-55, 5-31-31-90. Mgr.: Ramon Paz.
Affiliates: Amac, Ed. Orfeon, Wagner & Levin.

Pim SA, see Mexicana de Mexico.

Planeacion Musical SA (Pla-Musa) (EMMAC), Calle Dos 13-B, Naucalpan. Tel: 5-76-06-38. Pres.: Alberto Guidi Sidauy; Gen. Mgr.: Casimiro P. Flores O.

Predisa, see Promociones & Ediciones.

Promaztec, see Brambila.

Promociones & Ediciones Int'les SA (Predisa) (SACM, EMMAC), Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15. Pres.: Heinz Klinckwort; Gen. Mgr.: Jose Luis Velaly, Gomez Lamadrid.
Int'l reps.: Brazil (Euterpe), Colombia (Edimusica), Spain (Canciones del Mundo), USA (Golden Sands).

Rimo (Ed.) (SACM), Lago Chalco 122, Mexico 17, D.F. Tel: (905) 2-50-14-99. Mgr.: Humberto Rios.
Int'l firm represented: Edifon (Argentina).
Int'l rep.: USA (Mexican Music Center).

Roaga (Promociones & Ediciones) (EMMAC), Revillagigedo 96-303, Mexico 1, D.F. Tel: 513-1521. Mgr.: Ramon Ortega.

Serca (Ed.)—Porfiro Diaz 535, Reynosa Tam—see Grever.

Son'Art SA (EMMAC), Lago Hielmar 26, Mexico 17, D.F. Tel: 5-31-81-01. Pres.: Teodoro Mantecon Olavarrieta; Comm'l Mgr.: Bernardo Gonzalez Bernaldez.
Int'l firms represented: Tropical (Guatemala), Xubanei (USA).
Int'l reps.: Guatemala (Tropical), USA (Xubanei). (SEE ADVERTISEMENT)

T R O-Essex de Mexico SA, see Melodias Universales.

SON ART

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Temas Musicales SA (EMMAC), Segovia 40, Col. Alamos, Mexico 13, D.F. Tel: 5-30-56-12, 5-38-45-96. Mgr.: Roberto Sasiain.

Teocali (Ed.) SA, (EMMAC), Apdo. 11-620, Zone: 11; Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: 5-59-18-33, 5-59-17-40, 5-59-15-86. Mgr.: Mario Friedberg.
Int'l firms represented: Ariston (Italy), Armonico (Spain), Heathside (UK), KPM Music Library (UK), Michel Legrand (France), Musica de Hoy (Spain), Neil (UK), Rideau Rouge (France), Skyview (USA), Sparta Florida (UK).

Wagner & Levin, see PHAM.

Z-19 Mexico, see Musica de Mexico.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Amprofon (Asociacion Mexicana de Productores de Fonogramas AC), Guanajuato 65, Mexico 7, D.F. Tel: 5-74-74-11. Gen. Mgr.: Alberto Vega Aranda.

Camara Nacional de la Industria de Radiodifusion, Plaza de la Reforma 400-302, Mexico 6, D.F.

DESIGN & ARTWORK

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villarreal P.; VP: Armando de Llano Arana.

Cisne Raff (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Raul Ficachi Gonzalez; Sales Mgr.: Ignacio Aguilar. (SEE ADVERTISEMENT)

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Mgr.: Jorge Gonzalez Cos.

Discos de Oro SA de CV, Av. de los Leones 117, Mexico 20, D.F. Tel: 5-93-31-11. Pres.: Roberto Ayala.

Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan. Tel: (905) 5-76-49-35. Pres.: Rogerio Azcarraga; Gen. Mgr.: Pablo Macedo; Sales Mgr.: Luis Covarrubias.

Musart (Discos) SA, Apdo. 17503, Zone: 17; Av. Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres.: Eduardo L. Baptista; Gen. Mgr.: Eduardo A. Baptista; Sales Mgr.: Francisco Llopis. (SEE ADVERTISEMENT)

R C A SA de CV, Av. Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc.

Tizoc (Publicidad) SA, Apdo. 11-620, Zone: 11; Adolfo Prieto 1427, Mexico 12, D.F. Tel: 5-59-18-33.

DIRECT MAIL SERVICE

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villarreal P.; VP: Armando de Llano Arana.

Discos de Oro SA de CV Rec. Club, Av. de Los Leones 117, Mexico 20, D.F. Tel: 5-93-31-11. Pres.: Roberto Ayala.

LICENSING ORGANIZATION, MUSIC

E M M A C (Ed. Mexicanas de Music AC), Laguna de Mayran 258, 2nd fl., Mexico 17, D.F. Tel: 5-31-32-65. Pres.: Ramon Paz; Mgr.: Enrique Marquez.

S A C M (Sociedad de Autores & Compositores de Musica S de A), San Felipe 143, Colonia General Anaya, Mexico 13, D.F. Tel: 5-24-21-21. Cable: COMPAS. Gen. Dir.: Carlos Gomez Barrerra; Int'l Dept. Head: Jose Luis Caballero. (Performing rights.)

PACKAGING & LABELING (tape only)

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.

Musart (Discos) SA, Apdo. 17503, Zone: 17; Av. Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres.: Eduardo L. Baptista; Gen. Mgr.: Eduardo A. Baptista; Sales Mgr.: Francisco Llopis. (SEE ADVERTISEMENT)

PLATING, PROCESSING & PRESSING PLANTS

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.

Cisne Raff (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Raul Ficachi Gonzalez; Sales Mgr.: Ignacio Aguilar. (Pressing only) (SEE ADVERTISEMENT)

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Mgr.: Jorge Gonzalez Cos.

E M I-Capitol de Mexico SA de CV, Rio Balsas 49, Mexico 5, D.F. Tel: 5-25-17-00. Cable: CAPRECORDS. Pres.: Robert Ascott; Gen. Mgr.: Fernando Hernandez; Sales Mgr.: Miguel Reyes.

Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan. Tel: (905) 5-76-49-35. Pres.: Rogerio Azcarraga; Gen. Mgr.: Pablo Macedo. Sales Mgr.: Luis Covarrubias.

Musart (Discos) SA, Av. Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00 Pres.: Eduardo L. Baptista; Gen. Mgr.: Eduardo A. Baptista; Sales Mgr.: Francisco Llopez. (SEE ADVERTISEMENT)

Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.

R C A SA de CV, Av. Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc.

PRINTERS & LITHOGRAPHERS

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.

Cisne Raff (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Raul Ficachi Gonzalez; Sales Mgr.: Ignacio Aguilar. (SEE ADVERTISEMENT)

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-

00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Jorge Gonzalez Cos.
Discos de Oro SA de CV, Av. de los Leones 117, Mexico 20, D.F. Tel: 5-93-31-11. Pres.: Roberto Ayala.
Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan. Tel: (905) 5-76-49-35. Pres.: Rogerio Azcarraga; Gen. Mgr.: Pablo Macedo; Sales Mgr.: Luis Covarrubias.
Musart (Discos) SA, Apdo. 17503, Zone 17; Av. Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres.: Eduardo L. Baptista; Gen. Mgr.: Eduardo A. Baptista; Sales Mgr.: Francisco Lopez. (SEE ADVERTISEMENT)
Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.
R C A SA de CV, Av. Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc.
Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan. Tel: 5-76-06-38, 5-76-16-15. Pres.: Alberto Guindi Sidauy; Gen. Mgr.: Casimiro P. Flores Ochoa; Sales Mgr.: Ramiro Gamboa Segui. (Tape only)

RECORD PROMOTION

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.
C E M P A E, Rio Tamesi, Monterrey.
Video: ½" Philips VCR.

TAPE CUSTOM DUPLICATORS

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.
Audio: 8-tr., cassette.
Cartuchos Magneticos SA, Tlaloc 44, Mexico 17, D.F. Tel 5-91-04-11, 5-91-06-50. Exec. Chm.: Oscar Rivero Azcarraga; Gen. Mgr.: J. de Jesus Glez. B.; Sales Mgr.: Francisco Xavier Lopez Gomez.
Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Jorge Gonzalez Cos.
Audio: 8-tr., cassette.
E M I-Capitol de Mexico SA de CV, Rio Balsas 49, Mexico 5, D.F. Tel: 5-25-17-00. Cable: CAPRECORDS. Pres.: Robert Ascott; Gen. Mgr.: Fernando Hernandez; Sales Mgr.: Miguel Reyes.
Audio: 8-tr., cassette.
Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan. Tel: (905) 5-76-49-35. Pres.: Rogerio Azcarraga; Gen. Mgr.: Pablo Macedo; Sales Mgr.: Luis Covarrubias.
Audio: 8-tr., cassette, open reel.
Musart (Discos) SA, Apdo. 17503, Zone: 17; Av. Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres.: Eduardo L. Baptista; Gen. Mgr.: Eduardo A. Baptista; Sales Mgr.: Francisco Llopez. (SEE ADVERTISEMENT)
Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.
Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpen. Tel: 5-76-06-38, 5-76-16-15. Pres.: Alberto Guindi Sidauy; Gen. Mgr.: Casimiro P. Flores Ochoa; Sales Mgr.: Ramiro Gamboa Segui.
Audio: 8-tr., cassette.

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Mgr. Jorge Gonzales Cos.
Configuration: Cassette.
Brand name: Avon, Coro, In.

JACKETS & SLEEVES

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.
Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Jorge Gonzalez Cos. (Jackets only).
Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan. Tel: (905) 5-76-49-35. Pres.: Rogerio Azcarraga; Gen. Mgr.: Pablo Macedo; Sales Mgr.: Luis Covarrubias.

LABELS

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.
Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Jorge Gonzalez Cos.
Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan. Tel: (905) 5-76-49-35. Pres.: Rogerio Azcarraga; Gen. Mgr.: Pablo Macedo; Sales Mgr.: Luis Covarrubias.
R C A SA de CV, Av. Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc.

POLYETHYLENE BAGS

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.

RECORD PROCESSING MACHINERY

Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan. Tel: (905) 5-76-49-35. Pres.: Rogerio Azcarraga; Gen. Mgr.: Pablo Macedo; Sales Mgr.: Luis Covarrubias.

TAPE, BLANK LOADED & RAW

Ampex de Mexico SA de CV, Div. Del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: 5-32-51-26, 5-39-68-70. Gen. Mgr.: Miguel A. Hernandez Diaz. (Blank only)
Audio: Cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.
Audio Devices de Mexico SA de CV, Av. Insurgentes Sur 1188-406, Mexico 12, D.F. Tel: 5-75-99-61, 5-75-99-68. Cable: AUDIVICES. Pres.: Jayme L. de Barros; VP & Gen. Dir.: Jorge Vargas L.
Audio: 8-tr., cassette, open reel.
Brand name: Blank—Capitol; raw—Audiotape.
Cartuchos Magneticos SA, Tlaloc 44, Mexico 17, D.F. Tel: 5-91-04-11, 5-91-06-50. (Blank only)
Brand name: Recotape, Sono.
Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Jorge Gonzales Cos. (Blank only).
Audio: Cassette.
Brand name: Avon, Coro, In.
Montage Mexico SA, Benjamin Franklin 10, Veracruz. Tel: 2-78-65, 2-00-31; Gen. Mgr.: Francisco Lessan.
Int'l branch: USA.
Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel: 5-31-49-52, 5-45-63-40. Pres.: Oscar Rivero Azcarraga; Gen. Mgr.: Rodolfo Esquivel Ramirez; Sales Mgr.: Jaime Topete; Plant Mgr.: Agustin Colin.
Audio: 8-tr., cassette, open reel.
Brand name: Zuam.

TAPE DUPLICATING EQUIPMENT

Ampex de Mexico SA de CV, Div. del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: 5-32-51-26, 5-39-68-70. Gen. Mgr.: Miguel A. Hernandez Diaz.
Audio & Video: Recorders, reproducers, duplicators.
Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel: 5-31-49-52, 5-45-63-40. Pres.: Oscar Rivero Azcarraga; Gen. Mgr.: Rodolfo Esquivel Ramirez; Sales Mgr.: Jaime Topete; Plant Mgr.: Agustin Colin.
Audio: Loaders, winders.

● accessories manufacturers

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.
Product: Carrying & storage cases.
Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel: 5-31-49-52, 5-45-63-40. Pres.: Oscar Rivero Azcarraga; Gen. Mgr.: Rodolfo Esquivel Ramirez; Sales Mgr.: Jaime Topete; Plant Mgr.: Agustin Colin.
Product: Carrying & storage cases (tape only), head cleaners, leader & splicing tape.

● store fixtures & merchandising aids manufacturer

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Jorge Gonzalez Cos.
Product: Display racks.

● jukebox importer

Industrias Nacionales de Sonido SA, Apdo. 22036, Calz. Mexico-Xochimilco 4861, Mexico 22, D.F. Tel: (905) 5-73-24-13. Cable: ASTROINSSA. Telex: 1773879. Pres.: David L. Romero; VP & Gen. Mgr.: David L. Romero Jr.; Sales Mgr.: Raul C. Romero; Adv. Mgr.: J. Lara Valle. **Local branch:** La Feria SA, Rep. de Chile 7, Mexico 1, D.F. Tel: 5-85-13-11. Sales Mgr.: Elizabeth Martinez.
Brand name: Rock-Ola.

● tape audio/video playback & recording equipment

Audio Devices de Mexico SA de CV, Av. Insurgentes Sur, 1188-406, Mexico 12, D.F. Tel: 5-75-99-61, 5-75-99-68. Cable: AUDIVICES. Pres.: Jayme L. de Barros; VP & Gen. Dir.: Jorge Vargas L.
Product: Head cleaners & demagnetizers.
Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; VP & Technical & Prod'n Gen. Mgr.: Jorge Gonzales Cos.
Industrias Nacionales de Sonido SA, Apdo. 22036, Calz. Mexico-Xochimilco 4861, Mexico 22, D.F. Tel: (905) 5-73-24-13. Cable: ASTROINSSA. Telex: 1773879. Pres.: David L. Romero; VP & Gen. Mgr.: David L. Romero Jr.; Sales Mgr.: Raul C. Romero; Adv. Mgr.: J. Lara Valle. **Local branch:** La Feria SA, Rep. de Chile 7, Mexico 1, D.F. Tel: 5-85-13-11. Sales Mgr.: Elizabeth Martinez.

NETHERLANDS

Population: 13,388,000.
Rate of exchange: $1 (US) = 2.46 guilders.
Per capita income: $3,853.
No. of homes with record players: 3,000,000.
Holidays: New Year's Day, Easter Monday, April 30 (Queen's Birthday), Ascension Day, Whitmonday, December 25, 26; others

RECORDS:

Records manufactured for domestic & export sale: LP's 1974—18,000,000 units, $60,163,000; 1973—16,000,000 units, $53,659,000. Singles 1974—7,000,000 units, $9,146,000; 1973—6,500,000 units, $8,333,000.
Records sold domestically: LP's 1974—17,000,000 units, $56,870,000; 1973—14,600,000 units, $48,780,000. Singles 1974—6,500,000 units, $8,577,000; 1973—6,500,000 units, $7,317,000.
Records imported from USA (retail value): 1974—600,000 units, $3,984,000; 1973—440,000 units, $2,886,000.
Records exported to USA (retail value): 1974—250,000 units, $484,000; 1973—400,000 units, $728,000.
Records imported from countries other than USA (retail value): 1974—4,000,000 units, $2,602,000; 1973—3,500,000 units, $2,236,000.
Records exported to countries other than USA (retail value): 1974—5,300,000 units, $9,756,000; 1973—4,900,000 units, $8,943,000.
Average retail price per record (including 16% tax): LP's—$6.32, singles—$2.34.
Stereo sales: 99% of total.
Record club sales: 4% of total.
Discounting: Frequent.
Type of distribution: Manufacturer-to-retailer system predominates. Grammoservice, which is owned by the manufacturers, is one of a few rack jobbers.
Jukeboxes: 10,000.

TAPE:

Market: In the second half of 1974 the market for cassettes moved upward. For 1975, a growth rate of 30-40% is expected for cassettes, and a continuing decline for 8-tr.
Pre-recorded tape sold domestically: 8-tr 1974—200,000 units, $1,600,000; 1973—250,000 units, $2,200,000. Cassette 1974—1,600,000 units, $9,600,000. 1973—1,300,000 units, $7,600,000.
Average retail price per tape: 8-tr—$8.00; cassette—$6.00.

RADIO STATIONS

No. of government 3, no. of AM 3; no. of FM 3.
Comment: Hilversum 1 is cultural; Hilversum 2, familiar; Hilversum 3, light and pop music; on January 1, 1976, Hilversum 4, classical, will start broadcasting.

TELEVISION STATIONS

No. of channels 2 (government).
Comment: Airtime on the channels is divided between seven broadcasting companies with various religious & cultural backgrounds.

Frans van der Beek

● record & tape manufacturers/distributors/importers

Ace of Clubs, see Decca
Alpha, see BASF
Animato, see Basart.
Archiv, see Polydor
Argo, see Decca
Ariola, see Ariola-Eurodisc.
Ariola-Athena, see Ariola-Eurodisc
Ariola-Eurodisc Benelux BV (IFPI), PO Box 6033, Kenaustr 1-3, Haarlem. Tel (023) 31-92-90. Telex 41385. Mng Dir: Wim Schipper; Deputy Mng Dir: Anton Witkamp.
Home office: Germany
Labels: (Owned) Ariola, Ariola-Athena, Baccarola, Baccarola-Auslese, Eurodisc, Pan, (distributed) Jupiter, M, Maritim, Veb, (represented) A&M (USA), Avco (USA), Blue Mountain (UK), Bradley's (UK), Bronze (UK), Dark Horse (UK), Dragon (UK), Firefly (UK), Island (UK), Magnet (UK), Manticore (UK), Mayfair (UK), Ode (USA), Rocket (UK), Springboard (USA), Stallion (UK), Virgin (UK).
Artone, see CBS
Associated Artists Int'l BV, Piet Heinstr 4, Maarssen. Tel (03465) 22-76. Gen Mgr: Joop Gerrits; A&R Mgr: Anita Berry; Mgr: John Karstens; Sales Mgr: Paul Singer.
Labels: (Owned) Associated Artists; (represented) Baltic (Belgium).
Asylum, see WEA Recs
Atlantic, see WEA Recs
B A S F Nederland BV, PO Box 1019, Kadestr. 1, Arnhem. Tel (085) 71-71-71. Telex 45111. Pres.: R.A.W Slicher; Mng Dir: H.P van Es; Mgr.: W.J.L. van Workum; A&R Mgr: A.C Klimmert; Sales Mgr: G.J. Brouwer; Pub Mgr: W.S. Hillenius; Promo Mgr: L.T.W Vegter.
Home office: Germany
Labels: (Owned) BASF, Alpha, De Zilvervloot; (represented) Avenue Int'l (UK), Big Bear (UK), Contempo (UK), Cornet (Germany), Dart (UK), Electrecord (Romania), Goodear (UK), Harmonia Mundi (Germany), Joy (UK), Leader (UK), MPS (Germany), Polyband (Germany), President (UK), Project 3 (USA), Punkt (Germany), Ri-Fi (Italy), Trailer (UK), Transatlantic (UK), Trema (France), Village Thing (UK).
B L M, see Munich.
Baccarola, see Ariola-Eurodisc
Baccarola-Auslese, see Ariola-Eurodisc.
Barclay Nederland NV (IFPI), Jacobus Pennweg 24, Hilversum. Tel (02150) 4-80-46. Telex 43013. Dir: B.R. Maassen. (Distributed by Inelco).
Home office: France.
Labels: (Owned) Barclay, Blue Star, Riviera; (represented) Apollo (France), Black & Blue (France), Brunswick (USA), Buddah (USA), Dakar (USA), Dellmark (France), General (France), Kama Sutra (USA), Meys (France), ORTF (France), Ocora (France).
Basart Recs. Int'l BV (IFPI), PO Box 338, Flevolaan 41, Naar-

International Music-Record Section

den Tel (02159) 4-62-66 Cable EDITORAS Telex 43191 Dir F Basart, Ass't Dir Paul van Rossum, Sales Mgr. B. Stoppelman; Local Prod Mgr Johnny Goverde; Int'l Prod Mgr. Tony Berk; Promo Mgr Ton van den Bremer
Int'l branch: Belgium
Labels: (Owned) Europhon, Goldstar, Groovy, Papillon, Park, Poker, Vier Wieken; (distributed) Animato, Canto di Vangelo; (represented) Axe (Canada), Baerenreiter (Germany), Candide (USA), Cantate (Germany), Christophorus (Switzerland), Da Camera (Germany), Durium (Italy), Folkways (USA), Impromptu (Germany), Rediffusion (UK), Sastruphon (Germany), Turnabout (USA), Vox (USA)

Beltona, see Decca.

Benelux Music Inds. (formerly Telgram), PO Box 70, Uilenweg 38, Weert Tel (4950) 3-56-40 Telex 51285 Pres. Johnny Hoes, A&R Jacquie Hoes, Gen Mgr Hans Timman
Labels: (Owned) Iris, Killroy, Laudate, Ojee, Rackstar, Telstar, Uniek; (distributed) Grand Gala, Mirasound; (represented) Better Sounds (USA), Blue Jean (UK), Charly (France), Chart (USA), Hippo (Switzerland), Ronnex (Belgium), Shelby Singleton (USA), Spark (UK), Supertone (Germany), Starlet (Germany), Tempo (Germany)
Int'l reps.: Australia (Carinia), Austria (Turicaphon), Brazil (Copacabana), Canada (Morning), Czechoslovakia (Supraphon), France (Barclay), Germany (Ariola, EMI-Electrola, Jupiter), Jamaica (Federal), Mexico (Polydor), Portugal (Belter), Scandinavia (Euronett), South Africa (RPM), Spain (Belter), Switzerland (Turicaphon), USA (Midland Int'l), Venezuela (Unimusical), Yugoslavia (Jugoton)

Black Elephant, see Dureco

Black Tulip, see Rec Track

Blossom, see Rutogram

Blow, see Delta

Blue Elephant see Dureco

Bluegrass, see Dyna.

Blue Star, see Barclay

Bosheck Grammofoonplaten, PO Box 53, Aerdenhout Tel (023) 24-08-50 Owner Willem Bosheck; Gen Mgr H R Bosheck v d Laan
Labels: (Owned) Kritos, Nevofoon, Onyx, Target, Traffic; (distributed) CPR; (represented) Alvorada (Portugal), Carioca (Portugal), Clave (Portugal), Copacabana (Portugal), Estudio (Portugal), Orfeu (Portugal), Rapsodia (Portugal), Roda (Portugal), Selected Sound (Germany), Telemusic (France), Unidisc (France)

Bovema BV, Tulpenkade 1, Haarlem, Tel (023) 31-93-80
Labels: (Owned) Columbia, Credo, HMV, Imperial, Odeon, (represented); ABC, Apple, Avalanche, Blue Note, Bluesway, Buena Vista, Capitol, Chrysalis, Command, Coral, Dacapo, Daybreak, Disneyland Ducretet-Thompson, Dunhill, Electrola, EMI, Fantasy, Gordy, Greene Bottle, Harvest, Hoer Zu, Immediate, Impulse, MCA, Minit, Motown, Musicor, Neighborhood, Pacific Jazz, Parlophone, Pathe, Prestige, Probe, Purple, RAK, Rare Earth, Regal Zonophone, Seraphim, Solid State, Soul, Sovereign, Stateside, Studio Two Sunset, Talisman, Tamla, Tower, Tumbleweed, United Artists, VIP, Volksplatte, Waverley, Weed, Wergo, World Pacific

Budapest, see Sound-Prods

C B S Grammofoonplaten BV, PO Box 6175, Kruisstr B-12, Haarlem Tel (023) 31-92-50 Cable COLRECORD Telex 41051 Gen Mgr & A&R John J Vis, Prod Mgr & Co-ord Paul Tesselaar, Local Sales Dir George Bischoff, Mktg. & Tape Prod Paul Blitz, Artist Relations & Promo Leo Mooleniizer; Repertoire Licensing Hemmy Wapperom **Dist'n & Admin. branch: 36-38 Isaak Enschedeweg. Telex 41869**
Home office: USA. CBS Int'l
Labels: (Owned) Artone, CBS, Epic; (represented) Arion (France), Philadelphia Int'l (USA), Scout (USA)

C N R (BV Grammofoonplatenmaatschappij) (IFPI), Rembrandtstr 17-23, Leiden Tel (01710) 4-42-44 Cable CENER Telex 32686. Mng. Dir Hans van Zeeland, Mktg. Mgr. Paul Simonis, Prod & Promo. Mgr. Ruud Wijnants
Labels: (Owned) CNR, (represented) Chant du Monde (France), Melodiya (USSR), Metronome (Germany), Ricordi (Italy), Telefunken (Germany)

C P R, see Bosheck

Canto di Vangelo, see Basart

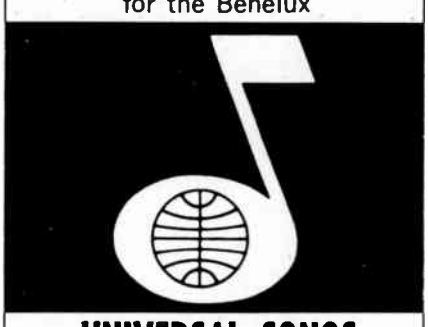
Capri, see Dureco.

Capriola, see Dureco

Caroussel, see VIP

Catharsis, see Dyna.

for the Benelux



UNIVERSAL SONGS
79, Michelangelostraat— Amsterdam
Phone: 020-797047

Ceres, see Munich.

Chairos BV, Mensinge 51, Amsterdam. Tel: (020) 44-13-77. Pres. W F Harrems; Gen. Mgr Mrs. B. Harrems (Manufacturer; Distributor/importer—tape).
Label: (Owned) PGH.

Cinerec Supraphon-Holland NV, Frans Halslaan 2, Hilversum Tel (02150) 1-53-53, 4-94-38.
Label: (Represented) Supraphon (Czechoslovakia).

Citadel, see Dureco

Columbia, see Bovema BV.

Continental Sound, PO Box B1065, Rotterdam. Tel (010) 21-10-98, 21-48-28. Dir Leen La Riviere.
Labels: (Owned) Free; (represented) Canaan, Herald, Hope, Lamb & Lion, Maranatha, Myrrh, Sacred, Word (all USA).

Credo, see Bovema BV

D G, see Polydor

Dakarnivap, see Polydor

Decca Distributie BV (Hollandsche), PO Box 7104, Drentestr 11, Amsterdam Tel (020) 44-08-88 Telex 12038 Mng Dirs Bill Barents, Leo Boudewijns; Admin'r Floor Wijngaard; Pop A&R Jaap Hoitingh; Classical A&R Hans Tecker.
Labels: (Owned) Ace of Clubs, Argo, Beltona, Deram, Eclipse, London, L'Oiseau Lyre, Parrot, Rex, Threshold; (represented) Amos, Bang, Boot, Challenge, Coliseum, Emerald (UK), Hi, Laurie, LeCam (USA), MAM, Seven B, Shout, Starday, Tribe, UK, Vibration

Delta BV, Zijlweg 154, Haarlem. Tel (023) 31-93-80.
Labels: (Owned) Delta, Natural; (distributed) Blow, Emidisc; (represented) Alshire (USA), Belter (Spain), Enterprise (UK), Europa (Germany), Europa Exquisit (Germany), GSF (USA), Global (Germany), Intercord (Germany), Invicta (UK), JVC (Japan), Punch (France), Saphir (Germany), Somerset (Germany), Sonic (Germany), Sydney Thompson (UK), Windmill (UK)

Deram, see Decca

De Zilvervloot, see BASF

Discovery, see Rec Track

Dureco (Dutch Rec. Co.), Pampuslaan 45, Weesp Tel (02940) 15321 Cable RECMUS. Telex 14409.
Branch: Hilversum, Luitgardeweg 20. Tel (02150) 12151
Labels: (Owned) Dureco, Black Elephant, Blue Elephant, Capri, Capriola, Citadel, Elf Provincien, Mata Hari, O La La, Omega Int'l, Pink Elephant, Te Deum; (represented) Admiral One Prod'ns (UK), Ad-Rhythm (UK), Audio Fidelity (USA), Bang (USA), Biram (France), Butterfly (France), CTI (USA), Disques Temporel (France), Finger (Germany), Hansa (Germany), Heavy Dog Prod'ns (UK), Hebra (Belgium), Historia (Germany), Joker (Italy), Kingdom (UK), Louis Lofredo Assocs (USA), Milestone (USA), PPX (USA), Penny Farthing (UK), RKM (Belgium), Red Bus (UK), Roba (Germany), Saar (Italy), John Schroeder Prod'ns (UK), Sire (USA), Sonet (Scandinavia), Storyville (Scandinavia), Sugar Plum (Belgium), Top Classic (Germany), Top Tape (Brazil), UP (Belgium), Vega (France), Weekend (France), Zafiro (Spain).
Int'l rep.: Belgium (Fonior).

Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 1B, Naarden Tel (02159) 4-27-60; Amsterdam Tel (020) 24-37-81 Pres & Gen. Mgr Evan Durlacher
Labels: (Owned) Durlaphone, Obelisk, Pop Sound, Veronica.

Durlaphone, see Evan Durlacher

Dyna Concept Studio's, c/o Sonopresse BV, Stuwadoorstr 106, Rotterdam 20 Tel (010) 84-47-10. Cable SONOPRESSE Exec Dir. Wilfred L Amstelveen; Gen. Mgr Leo Ritmeester.
Int'l branch: Surinam
Labels: (Owned) Bluegrass, Catharsis, Fajalobbi, Maya

E & E Prod'ns, PO Box 1525, Amsterdam Tel (020) 99-77-69 Gen Mgr. Peter Rensen; Sales Mgr. E Damsteeg.
Labels: (Owned) E&E, Showunie.

E M C, see Munich.

E M I Holland BV, Tulpenkade 1, Haarlem. Tel (023) 31-93-80.
Note: EMI Holland BV is a holding company for the following firms: Anagon BV, Bovema BV, Delta BV, Elaprat BV, Gramophonehouse BV, Interdisk BV, Intergram BV, Interprint BV, Intertone BV, Negram BV

E T C, see Eriksound

Eclipse, see Decca.

Elektra, see WEA Recs.

Elf Provincien, see Dureco.

Emidisc, see Delta.

Epic, see CBS

Eriksound (Nederland) BV, Singel 104, Amsterdam Tel (020) 23-43-61 Telex 16065 (Distributor—tape)
Labels: (Owned) Eriksound, ETC, Happy; (distributed) Artone, CBS, Epic, Imperial, Pye, Vogue; (represented) A&M, Apple, BBC, Buena Vista, CBS, Charisma, Chess, Chrysalis, Crewe, DJM, Dawn, Delyse, Disneyland, Ember, Envoy, Epic, Fly, GRT, Island, Janus, Liberty, Marble Arch, Peg, Pye, Pye Int'l, Reflection, Saga, Sagatone, Spark, Unicorn, United Artists, (all UK); Barclay (France), Decca (Germany), Eureco (Belgium), Falcon (Germany), Hippo (Switzerland), Lucky (Italy), Metronome (Switzerland), Perl (Germany), Project 3 (USA), RCA (Italy), Riviera (France), Roulette (France), SMS (Germany), Telefunken (Germany), Vogue (France).
Int'l reps.: Belgium (Eureco), Germany (Gather), Switzerland (Intertransit), UK (CRD).

Eurodisc, see Ariola-Eurodisc.

Europa, see Miller Int'l.

Europa Exquisit, see Miller Int'l

European Trading Co. BV, Singel 63, Amsterdam. Tel 23-43-61 Dir. Erik Schoenland. (Importer/Exporter).

Europese Fono Club, 262 Singel, Amsterdam. Tel (020) 23-71-95

Europhon, see Basart.

Exclusive, see Rec Track.

Fajalobbi, see Dyna.

Fidelio, see Sound-Prods.

Fontana, see Phonogram.

Free, see Continental Sound.

Golden Lion Recs. BV, PO Box 181, Peerlkamplaan 5, Hilversum Tel: (02150) 1-59-53. Chief Exec.: Lion J. Swaab; Gen. Mgr. Benny Vreden.
Label: (Owned) Golden Lion (distributed by Negram).

Goldstar, see Basart.

Grand Gala, see Intermedia & Benelux Music

Groovy, see Basart.

H M V, see Bovema BV

Happy, see Eriksound.

Harlekyn Holland, see Polydor.

Hees BV, Choorstr. 1-3-7, Delft. Tel (015) 12-41-83 Dir. A. Roermund; Gen & Sales Mgr. G. van Kruining; Classical Sales Mgr. I. Kalkman.

Heliodor, see Polydor.

Hosat (Holland South America Trading), Noordeinde 105a, The Hague. Tel (070) 46-51-22.
Labels: (Owned) Silva; (represented) Alvares (France), CBS (Israel), Calig (Germany), Calliope (France), Carus (Germany), Claves (Switzerland), Colosseum (Germany), Corona (Germany), Fono (Switzerland), Jecklin (Switzerland), Lumen (France), Studio Monastere (France), Tangent (UK), Valois (France), Vedette (Italy).

Impact, see Phonogram.

Imperial, see Bovema BV

Inelco Nederland BV, PO Box 7970, Amsterdam 1011, Joan Muyskenweg 22, Amsterdam 1006 Tel (020) 93-48-24 Cable INTELECT Telex 14622. Pres. W. Brandsteder; Gen. Mgr J F. Mascini; Gen. Label Mgr E.A.L. Peek; Pop A&R A. van der Kroft; Classical A&R J.H H van Woerkens; Sales Mgr. J Beutler; Promo. & Adv. T.P.J. Benkhard.
Labels: (Owned) Lark; (distributed) A&M (USA), Ariola (Germany), Avco (USA), Baccarola (Germany), Bradley's (UK), Bronze (UK), Eurodisc (Germany), Island (UK), Magnet (UK), Manticore (UK), Maritim (Germany), Ode (USA), Rocket (UK), Springboard (USA), Stallion (UK), Virgin (UK); (represented) Amsterdam (USA), Apollo (France), BTM (UK), Bach Guild (USA), Barclay (France), Black & Blue (France), Black Lion (UK), Blue Star (France), Bluestime (USA), Bob Thiele Music (USA), Brunswick (USA), Cardinal (USA), Curtom (USA), Dakar (USA), Douglas (France), Elite Special (Switzerland), Erato (France), Everyman (USA), Flying Dutchman (USA), Freedom (UK), General (France), Grunt (USA), Gryphon (USA), Gull (UK), Mericana (USA), Midland Int'l (USA), ORTF (France), Ocora (France), Phantom (USA), RCA (USA), Riviera (France), Signature (USA), TK (USA), Tom Cat (USA), Utopia (USA), Vanguard (USA), Windfall (USA), Wooden Nickel (USA)

Intermedia NV, Nassaulaan 46a, Baarn. Tel (02154) 37-12. (Distributed by Telgram)
Labels: (Owned) Grand Gala, Studio 33; (represented) Fass (Germany).
Int'l reps: Belgium (Discobel), Germany (Austrophon), Sweden (Contitrade).

Iris, see Rutogram & Benelux Music.

Jupiter, see Ariola-Eurodisc.

K-Tel Holland BV, Amstel 26B, Amsterdam. Tel (020) 24-26-99. Telex: 844 12655
Home office: USA. (SEE ADVERTISEMENT)

Karussell, see Polydor.

Killroy, see Benelux Music

J. A. W. Koers, PO Box 1373, Sloep 175, Groningen 8001 Tel (050) 41-19-67 (Importer).

Kritos, see Bosheck.

Han Kuiper Ents., De Boelelaan 435, Amsterdam Tel (020) 42.93.96. Gen. Mgr. Wim Johan Kuiper
Labels: (Represented) AJP (USA), Cross (USA).

Lark, see Inelco

Laudate, see Benelux Music.

Loisirs, see VIP.

London, see Decca

M, see Ariola-Eurodisc.

M G M, see Polydor.

Malac Banda, see Munich.

Maritim, see Ariola-Eurodisc.

Mata Hari, see Dureco

Maya, see Dyna.

Mercury, see Phonogram.

Metro, see Polydor.

Miller Int'l Grammofoonplaten BV, Oud Blaricummerweg 25a, Laren. Tel (02153) 30-36.
Home office: Germany.
Labels: (Owned) Europa, Europa Exquisit, Somerset, Sonic

Mira, see Rutogram

Mirasound, see Benelux Music

Mode, see VIP.

Mondio Music, see VIP.

Morabeza, see Munich.

Munich Recs. BV (V H B Munnikendam's Groothandel NV), Kromme Waal 18-19, Amsterdam Tel: (020) 24-89-94
Labels: (Owned) Munich, BLM, EMC, Oldie Blues, (distributed) Ceres, Malac Banda, Morabeza, (represented) Afrotone (USA), Amiga (East Germany), Ansonia (USA), Anthologie (USA), Archive (USA), Arhoolie (USA), Aurora (East Germany), Big Bear (UK), Biograph (USA), Blue Goose (USA), Blues Classics (USA), Cetra (USA), Counterpoint (USA), Custom (USA), Dart (UK), Esoteric (USA), Eterna (East Germany), Ethnosound (USA), Eurotone (USA), Evasion (Switzerland), Everest (USA), Exito (USA), Explorer (USA), Folkloric (USA), GNP Crescendo (USA), Grand Award (USA), Hilary (USA), Historical (USA), Kent (USA), Mace (USA), Melodeon (USA), Monitor (USA), Monkey (France), Muza (Poland), Nonesuch (USA), Nova (East Germany), Old Timey (USA), Palm (UK), Period (USA), Raglan (USA), Richmond (USA), Riney (USA), Rumba (USA), San Miguel (USA), Saydisc (UK), Scala (USA), Seeco (USA), Seraphim (USA), Stinson (USA), Tifton (USA), Tradition (USA), Tropical (USA), United (USA), Up-Front (USA), Vedette (Italy), Yazoo (USA).
Int'l reps.: Belgium (Frankie), Portugal (Alfa Beta), Switzerland (Evasion), UK (Tony Williams), USA (Star).

N A P, see Polydor.

Narcis, see Rutogram

Natural, see Delta.

Nederlandse Boekenclub, Prinsevinkenpark 2, The Hague. Tel (070) 51-20-81. (Distributor/Importer).

Negram BV Grammofoonplatenmaatschappij (IFPI), PO Box 139, Bronsteeweg 49, Heemstede. Tel (023) 28-07-50. Telex: 41625. Mng. Dir. & Gen. Mgr.: Edward J. de Klerk; Sales Mgr.: Ger van der Meys; Promo. & Local

Prod. Mgr.: Cor Aaftink; NEA Label Mgr.: Karel Hendrikse; Export Mgr. Cees Jansen; Import Mgr.: Fred Schroeder.
Labels: (Owned) Negram, Pandora, Universe; (distributed) Golden Lion; (represented) Amadeo (Austria), America (France), BAM (France), Birth (USA), Blue Thumb (USA), Cadet (USA), Caravan (Belgium), Cardinal (Belgium), Casablanca (USA), Checker (USA), Chess (USA), Clave (Spain), Disc 'AZ (France), Dot (USA), Famous (USA), Festival (France), Finger (Germany), Gaviota (Spain), Hallmark (UK), Hickory (USA), Hispavox (Spain), Janus (USA), Marfer (Spain), Midi (USA), Moshe Naim (France), Musidisc (France), Paramount (USA), Pentagram (USA), Perception (USA), Plantation (USA), Steed (USA).

Nevofoon, see Bosheck.
Nonesuch, see WEA Recs.
Obelisk, see Evan Durlacher.
Odeon, see Bovema BV.
L'Oiseau Lyre, see Decca.
Ojee, see Benelux Music.
O La La, see Dureco.
Oldie Blues, see Munich.
Omega Int'l, see Dureco.
Onyx, see Bosheck.
Ora, see Universe Prod'ns.
P G H, see Chairos.
Pan, see Ariola-Eurodisc.
Pandora, see Negram.
Papillon, see Basart.
Park see Basart.
Parrot, see Decca.
Pastor Recs., Barteljorisstr. 42, Haarlem. Tel: (023) 31-08-65. Cagle: PASREC.
Labels: (Represented) Affrah, Atlas, Bahiaphone, Boussiphone, CEDDI, Cairophone, Calicophone, Casadisques, Casaphone, Chandor, Dounia, Duniaphone, El Feth, Fran, Karim, Khaldiphone, Koutoubiaphone, Lyra, Moussaouiphone, Nabiaphone, Oasis, Olympic, Orikaphone, Pariphone, Sono Cairo, Soutelphan, Turkofon, Voix du Bonheur, Voix du Globe, Voix du Lebanon, Voix du Naghreb, Voix du Stars.
Pegasus, Leidsestr. 25, Amsterdam. Tel: (020) 23-11-38, 23-13-94.
Labels: (Represented) China, Dihavina, Topic.
Pergola, see Phonogram.
Philips, see Phonogram.
Phonogram BV, Drentestr. 11, Amsterdam-Buitenveldert. Tel: (020) 44-08-88. Telex: 12038.
Labels: (Owned) Philips, Fontana, Impact, Mercury, Pergola, Vertigo; (represented) Big Tree (USA), Bus Stop (UK), Charisma (UK), DJM (UK), Decca (UK), Deesse (France), Dial (USA), Disques H (France), Family Prod'ns (USA), Flying Dutchman (USA), Fresh Air (UK), GM (UK), Interrobang (USA), MAM (UK), Shelter (USA), Theleme (France), Tiffany (UK), 20th Century (USA), WWA (UK).
Phonogram Int'l BV, PO Box 23, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 99-11. Cable: PHONINT. Telex: 11164.
Pico Recs., Bijlmerpl. 12a, Amsterdam. Tel. (020) 98-60-64. (Importer).
Pink Elephant, see Dureco.
Poker, see Basart.
Polydor BV, Verryn Stuartlaan 36, Ryswyk. Tel: (070) 90-76-00. Telex: 31481. Gen. Mgr.: Evert Garretsen; Prod. Mgr.: Nico van Biemen; Mktg. Mgr.: Theo van Heyningen; Sales Mgr.: Jan Zandhuis; Adv.: Wiebe Andringa; Label Mgrs.: Harry Knipschild, Jerry Voisin, J. van Bart.
Labels: (Owned) Archiv, DG, Heliodor, Karussell, MGM, Metro, NAP, Polydor, Verve; (distributed) Dakarnivap, Harlekyn Holland; (represented) Capricorn (USA), Chelsea (USA), Cube (UK), GTO (UK), Jet (UK), Pablo (USA), RSO (UK), Resonance (Germany), Ring-O' (UK), Schwann (Germany), State (UK), Sussex (USA), Track (UK).
Polygram BV, PO Box 23, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 99-11. Telex: 43400. Cable: PHONINT. Pres.: Coen Solleveld; Exec. VP's: Johannes van der Velden, Kurt Kinkele, Dick van Amstel. (Polygram controls, among other companies, in the field of music: Phonogram Int'l, Baarn, and Polydor Int'l, Hamburg; in publishing: Chappell and Intersong Int'l; in TV-films: Polytel Int'l; and in video: Polymedia).
Pop Sound, see Evan Durlacher.
Rackstar, see Benelux Music.
Rec Track Nederland BV, Spaarneweg 61, Vijfhuizen. Tel: (023) 28-60-50. Telex: 41722. Dir., Gen. & Sales Mgr.: M.C. Groeneveld. (Manufacturer/Distributor/Importer).
Labels: (Owned) Black Tulip, Discovery, Exclusive.
Red Bullet Prod'ns/Nederland NV, PO Box 231, Alexanderlaan 3, Hilversum. Tel: (02150) 5-78-41 (SEE ADVERTISEMENT)
Reprise, see WEA Recs.
Rex, see Decca.
Riviera, see Barclay.
Rock Classics, see Universe Prod'ns.
Rutogram, Van Ostadestr. 284, The Hague. Tel: (070) 33-76-90, 29-34-87.
Labels: (Owned) Blossom, Iris, Mira, Narcis, Tulip.
Second Life Recs., van Nijenrodeweg 402, Amsterdam 1011. Tel: (020) 42-92-88 Dir.: Sylvain J. de Haas.
Showunie, see E&E.
Silva, see Hosat.
Somerset, see Miller Int'l.
Sonic, see Miller Int'l.
Sonopresse BV, Postbus 751, Binnenhaven 16, Rotterdam 20. Tel: (010) 84-47-10. Telex: 22281.
Sound-Prods, Holland BV, PO Box 88, Nieuw Loosdrechtsedijk 195, Nieuw Loosdrecht. Tel: (02158) 47-18. Telex: 16604. Gerald Vandermeent; Admin. Mgr.: Ronald Buys.
Labels: (Owned) Budapest, Fidelio; (represented) Hungaroton, Qualiton (both Hungary).
Studio 33, see Intermedia.
Sure Shot, Zuiderpassage 4, Uden. Tel: (04132) 6-29-69. Gen. Mgr.: A. G. Conard; Sales Mgr.: R. B. Peters. (Distributor).
Target, see Bosheck.
Te Deum, see Dureco.
Telgram, see Benelux Music.
Telstar, see Benelux Music.
Threshold, see Decca.
Traffic, see Bosheck.
Tulip, see Rutogram.
U P, see Universe Prod'ns.
Uniek, see Benelux Music.
Universe Prod'ns, Spanjaardslaan 33, Leeuwarden. Tel: (05100) 2-01-94, 2-45-22. Pres.: W. Van Seijen. (Distributed by Negram).
Labels: (Owned) Universe, Ora, Rock Classics, UP; (represented) ESP (USA), WAM (Germany).
V I P Recs. BV (IFPI), PO Box 64, Spaarne 55, Haarlem. Tel: (023) 32-00-55. Chief Exec. & Gen. Mgr.: Hans I. Kellerman.
Home office: France, Vogue.
Labels: (Owned) VIP, Caroussel, Loisirs, Mode, Mondio Music, Vogue; (represented) Bellaphon (Germany), Budapest (Hungary), Collector Series (UK), Dawn (UK), Ember (UK), GNP Crescendo (USA), Golden Guinea (UK), Golden Hour (UK), Groove Merchant (USA), Hungaroton (Hungary), Marble Arch (UK), Marfer (Spain), Motors (France), Numero Uno (Italy), Orfeu (Portugal), Pye (UK), Qualiton (Hungary), Roulette (USA), Route (UK).
Veb, see Ariola-Eurodisc.
Veronica, see Evan Durlacher.
Vertigo, see Phonogram.
Verve, see Polydor.
Vier Wieken, see Basart.
Vogue, see V I P.
W E A Int'l European Coordinating Office, PO Box 152, Heemstede. Tel: 22-29-93. Telex: 844 41601. Mng. Dir.: Brigitta Peschko.
Home office: USA.
W E A Recs. BV, Konninginneweg 49, Hilversum. Tel (02150) 1-54-53. Mng. Dir.: Ben Bunders.
Home office: USA, WEA Int'l.
Labels: (Owned) Asylum, Atlantic, Elektra, Noneusch, Reprise, Warner Bros.; (represented) Rolling Stones.
Warner Bros., see WEA Recs.

● independent record producers

Associated Artists Int'l BV, Piet Heinstr. 4, Maarssen. Tel: (03465) 22-76. Dir.: Jochem van Renesse; Prod'rs: Anita Berry, John Karstens.
Label credits: BASF, De Zilvervloot.
Herman Batelaan Produkties, van Halewijnlaan 483, Voorburgzh. Tel: (070) 85-41-73. Dir.: Herman Batelaan; Prod'rs: Tony Dirne, Hans van Eyk.
Label credits: Chapter II, Esart.
Be Ge Prod'ns, Stationsstr. 87, Deurne NB. Tel: (04930) 25-43. Chief Exec.: Wim Berkers; Prod'rs: Wim Berkers, John Geerts.
Label credit: Negram.
Dennis Music BV, PO Box 585, Hilversum. Tel: (02150) 1-27-61. Owner & Prod'r: Willem Bosheck.
Label credits: Alvorada, Arcade, Ariola, BASF, Barclay, Decca, Kritos, Negram, Nevofoon, Omega, Onyx, Orfeu, Polydor, Supreme, Target, Telstar.
Independent Music Exploitation, Van Woustr. 6, Amsterdam. Tel: (020) 79-04-46.
Label credits: Ariola, CNR, EMI, Negram, Polydor.
Intermusic BV, Frederik van Eedenlaan 24, Hilversum. Tel: (02150) 4-41-40. Telex: 43897. Mng. Dir.: Cees van Zijtveld.
Label credits: Action, Ariola, BASF, Negram.
Joop Koekkoek, Parkstr. 17, Zaandam. Tel: (075) 16-87-87, 17-77-98. Telex: 13422.
Label credit: Negram.
M C R Prod'ns BV, Hooglandseweg 62, Amersfoort. Tel: (033) 2-34-01. Telex: 41722. Chief Exec. & Prod'r: F. Sinninghe Damste.
Label credits: Ariola, BASF, Bovema, Delta, MFP, Phonogram, Polydor.
Purple Eye Prod'ns BV, PO Box 338, Flevolaan 41, Naarden. Tel: (02159) 4-62-66. Cable: EDITORAS. Telex: 43191. Gen. Mgr.: John Brands; Prod'rs: Andre de Raaff, Roy Beltman.
Label credits: Ariola, BASF, Basart, Polydor.
Red Bullet Prod'ns/Nederland NV, PO Box 231, Alexanderlaan 2, Hilversum. Tel: (02150) 5-78-41.
Label credits: Dureco, NAP, Philips, Polydor. (SEE ADVERTISEMENT)
Sure Shot Prod'ns, Zuiderpassage 4, Uden. Tel: (04132) 6-29-69. Prod'rs: A.G. Conard, R.B. & T.M. Peters.
Label credits: Dureco, Negram, Philips, Polydor, Telstar.
Telstar, PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Prod'rs: Adrian, Johnny & Jacquie Hoes, Jean Innemee, Connie Peters, Annie de Reuver, Jean Kraft, Bertus Borgers, Theo Breuls, Fred Limpens, Eddy Govert, Paul Hougardy, Aad Klaris, Cees de Wit.
Label credits: Ariola, Barclay, Belter, CBS, Columbia, Copacabana, Electrola, Elite, Hansa, Iris, Jupiter, Killroy, Metronome, Mirasound, Monopole, Morning Music, Ojee, Polydor, RPM, Rackstar, Red Bird, Ronnex, Steam Machine, Telstar, Turicaphon.
Universe Prod'ns, Spanjaardslaan 33, Leeuwarden. Tel: (05100) 2-01-94, 2-45-22. Pres.: W. Van Seijen.
Label credits: Negram, WAM.
Mike Vincent Prod'ns BV, Helftheuvel 25, Den Bosch. Tel: (073) 13-83-52, 14-73-34, (04192) 45-16. Telex: 50093. Prod'rs: Mike Vincent, Frank Klunhaar.

● music publishers

Abri Music, see Veronica.
Action BV, see Anagon.
Actueel NV (Eds.), Baan 17, Haarlem. Tel: (023) 31-77-73.
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Akela Music, see Universal Songs.

Altona BV (Ed.), see Intersong-Basart.

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Int'l rep.: Worldwide (EMI).

Ananas, Flevolaan 41, Naarden. Tel: (02159) 4-62-66. Chief Exec.: John Brands.

April Music Holland BV, Kruisstr., B-12, Haarlem. Tel: (023) 32-05-25. Cable: COLRECORD. Telex: 41051. Gen. Mgr.: John J. Vis; Exec Ass't: Bas Mul.
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Int'l rep.: Worldwide (April/Blackwood.)

Arabella Benelux (Eds.) CV, Frederik van Eedenlaan 24, Hilversum. Tel: (02150) 4-41-40. Telex: 43B97. Mng. Dir.: Wim Schipper; Gen. Mgr.: Cees van Zijtveld.
Affiliates: Intermusic BV, Twinkle Stars.

Ars Nova (Muziekuitgeverij), Oostsingel 92, Goes. Tel: (01100) 58-16.

Artemis Muziekuitgeverij BV, Gerritt van der Veenlaan 4, Baarn. Tel: (02154) 95-99. Cable: MUZARTEM. Telex: 11164. Pres.: Heinz T. Voigt; Gen. Mgr.: A. Smits.
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Int'l rep.: (USA) Jules Kurz.
Int'l affiliates: (See Intersong Int'l, Germany).
(Also see Artemis, UK).

Associated Artists Int'l, Piet Heinstr. 4, Maarssen. Tel: (03645) 22-76. Dir.: Joop Gerrits; Gen. Mgr.: Anita Berry.
Affiliates: Baltic PvbA, Deutsches Schlagerfestival Musik, Hilversum Happy Music, Hilversum Promo. Music, Intermelodie, Munich Music BV, Television & Film Music Holland, Virgo Music (all BUMA-STEMRA).
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B A S F Nederland BV, PO Box 1019, Kadestr. 1, Arnhem. Tel: (085) 71-71-71. Telex: 45111. Pres.: R.A.W. Slicher; Prof. Mgr.: E. Boom.

B V P-Music, PO Box 181, Hilversum. Tel: (02150) 1-59-53. Gen. Mgr.: Benny Vreden.

Baltic PvbA, see Associated Artists.

Basart (Les Ed. Int'l) BV, see Intersong-Basart.

Belinda (Amsterdam) BV, see Intersong-Basart.

Belwin-Mills Holland BV, Michelangelostr. 79, Amsterdam. Tel: (020) 79-70-47. Mng. Dirs.: Wim Landman, Cyril Gee; Mgr.: Wim Landman.
Home office: USA.
Affiliate: Universal Songs.
Int'l firms represented: Belwin-Mills (UK, USA).

Benelux Music, see Tierolff.

Benelux Music Inds., PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Gen. Mgr.: Jacquie Hoes.
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Binah Music, see Veronica.

Bingo Music, see Anagon.

Blow Music, see Actueel.

Blueball Music, see Veronica.

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Int'l reps: USA (Peters).

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Buschmann, E. Meysterlaan 46, Utrecht. Tel: (030) 93-68-30.

Carnaby Music, see April.

Chappell & Co. Holland BV, Singel 170-172, Amsterdam. Tel: (020) 6-47-90, 22-95-39.
Home offices: England, USA.

Circle Music, see Anagon.

Connelly Basart BV, see Intersong-Basart.

Continental Sound, PO Box B1065, Rotterdam. Tel: (010) 21-10-98, 21-48-28. Dir.: Leen La Riviere.
Affiliate: Lexicon.

Creyghton Musicology-Musica Antiqua, Lassuslaan 45, Bilthoven. Tel: (030) 78-37-14. Cable: MUSICANT.

Dayglow, see New Dayglow.

De Eerste Muziekcentrale, see Basart.

Dennis Music, PO Box 585, Hilversum. Tel: (02150) 1-27-61. Owner: Willem Bosheck; Gen. Mgr.: Ronny Bosheck-van der Laan.
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Int'l rep.: France (Sforzando), Spain (Azahar), (UK) (Reclico).

Deutsches Schlagerfestival Musik (BUMA, STEMRA), see Associated Artists.

Dirty River Music, Singel 512, Amsterdam. Tel: (020) 25-20-05. Mng. Dir.: Ferry Wienneke.
Affiliates: Essex Muziek Holland BV, Songways Holland BV.
Int'l firms represented: Essex (UK), Orania (Germany), TRO (USA).

Doraflo Music NV, see Bospel.

Dreissen-Basart NV, see Tierolff.

Dutch Rec'r Centre Ltd., Oudegracht 305, Utrecht. Tel: (030) 31-20-51.

E & E Music, PO Box 1525, Amsterdam. Tel: (020) 99-77-69. Gen. Mgr.: Peter Rensen.

Essex Muziek Holland BV, see Dirty River.

Flevo Music, see April.

Freetone Music BV, see Anagon.

G M G Holland BV, see Intermusic.

Gaba Music, see Intersong-Basart.

Harlekijn Music, see New Dayglow.

Hees BV, Choorstr. 1-3-7 Delft. Tel: (015) 12-41-83. Dir.: A. Roermund; Gen. Mgr.: G. van Kruining.

Hilversum Happy Music (BUMA, STEMRA), see Associated Artists.

Hilversum Promo. Music (BUMA, STEMRA), see Associated Artists.

Holland Music BV (Peer-Southern Org.), Singel 500, Amsterdam 1001. Tel: (020) 23-11-63.
Int'l firm represented: Peer-Southern (worldwide).

I F O Music, see PRP Int'l Music.

Intermelodie (BUMA, STEMRA), see Associated Artists.

Intermusic BV (BUMA, STEMRA), Frederik van Eedenlaan 24, Hilversum. Tel: (02150) 4-41-40. Telex: 43B97. Mng. Dir.: Cees van Zijtveld.
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Affiliates: Eds. Arabella Benelux CV, Eds. GMG Holland BV, Morgan Music Benelux, R&R Music.
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Int'l rep.: France, Germany, Spain (all Arabella).

Intersong-Basart Publ'g Group BV, PO Box 33B, Flevolaan 41, Naarden. Tel: (02159) 4-62-66. Cable: EDITORAS. Telex: 43191. Pres.: Guus Jansen Jr.; Gen. Mgr.: John Brands.
Affiliates: Ed. Altona BV, Les Ed. Int'l Basart BV, Belinda (Amsterdam) BV, Budde-Basart BV, Connelly Basart BV, Gaba Music, Leeds Muziek Holland BV, MAM Music Publ'g BV, MCA Holland BV, Palace Music Holland BV, Radio Music Nederland BV, A. Schroeder-Music (Holland) Basart BV, Sikorski Basart, Sparta Holland BV, United Artists Music Nederland BV.
Int'l firms represented: Aberbach, Bourne, Burlington, Carlin, Hill & Range, Dick James, Edward B. Marks, Robbins, Shelby Singleton, Tree, Warner Bros.

Intersong Muziekuitgeverij BV, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 95-99. Cable: MUZARTEM. Telex: 43400. Pres.: Heinz T. Voigt; VP: A. Smits. (See Intersong Int'l, Germany).

Jolio Music, see April.

Kassner Music BV, see Bospel.

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Peter King Music, see PRP Int'l Music.

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Int'l rep.: UK (Klavarskribo Institute).

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Int'l firms represented: IMC—World cos.; **Ramco**—Bleu Blanc Rouge, Jean Kluger; **Screen Gems**—Kipahulu, Ranbach, Screen Gems (UK, USA); Acuff-Rose (USA), Raoul Breton (France), CTI (USA), Charing Cross (USA), Heavy (USA), RKM (Belgium), Sugarmusic (Italy).

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Lotus Publ'ns, see April.

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Charles Martin Music, van Nijenrodeweg 402, Amsterdam 1011. Tel: (020) 42-92-88. Dir.: Sylvain J. de Haas.

Master Songs, see Anagon.

Mata Hari Music, see Universal Songs.

Melodia Muziekuitgaven, Amstel 52, Amsterdam C. Tel: (020) 23-88-00, 35-26-14. Pres.: Cor Smit Jr.; Sales Mgr.: Wim Eweg.

Metorion NV, see Bospel.

Metro Muziek, see Benelux Music Inds.

Miller Music, Spanjaardslaan 33, Leeuwarden. Tel: (05100) 2-01-94, 2-45-22. Pres.: W. van Seijen.
Affiliate: Universal Songs.

Molenaar's Muziekcentrale NV, Industrieweg 23, Wormerveer. Tel: (075) 28-68-59. Pres.: Jan Molenaar; Gen. Mgr.: Bob Molenaar.
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Moonshine Music, see Universal Songs.

Morgan Music Benelux, see Intermusic.

Munich Music BV (BUMA, STEMRA), see Associated Artists.

Musico, see Krips.

New Dayglow BV, Alexanderlaan 2, Hilversum. Tel: (02150) 5-78-41.
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Int'l rep.: USA (Dayglow). (SEE ADVERTISEMENT)

New Music Holland, see April.

Osfra Music, see New Dayglow.

P R P Int'l Music Publ'g, PO Box 3524, Amsterdam.
Affiliates: Big Shot Music, IFO Music, Peter King Music, Peter Rensen Music, Showunie Music.

Palace Music Holland BV, see Intersong-Basart.

Panda Prod'ns, Laan van Rijckevorsel 35, Lisse.

Parrot Music, see Universal Songs.

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Showunie Music, see PRP Int'l Music.

Sikorski Basart, see Intersong-Basart.

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Sparta Holland BV, see Intersong-Basart.

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Tempo (Eds.), see Benelux Music Inds.

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Timeless Music BV, Herfstlaan 22, Heemstede.

Gerard Tournier BV (Ed.), see Bospel.

Trident BV, Michelangelostr. 79, Amsterdam. Tel: (020) 79-70-47. Mng. Dir. & Gen. Mgr.: Wim Landman.
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Tripper Music, see New Dayglow.

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Affiliate: Eds. Arabella Benelux CV.
Int'l firm represented: Clown (Belgium).

Unisong Prod'ns, see Universal Songs.

United Artists Music Nederland BV, see Intersong-Basart.

Universal Songs BV (BUMA), Michelangelostr. 79, Amsterdam 9. Tel: (020) 79-70-47, 76-63-48. Mng. Dir.: Wim Landman; Copyright Mgr.: Bram Keizer.
Home office: Belgium.
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V I P Recs. BV, PO Box 64, 55 Spaarne, Haarlem. Tel: (023) 32-00-55. Gen. Mgr.: Hans I. Kellerman.

Veronica Music Eds. CV, PO Box 300, Oude Enghweg 24, Hilversum. Tel: (02150) 13124. Telex: 43498. Mng. Dir.: Charles Ritton.

Affiliates: Abri Music, Binah Music, Blueball Music, Boy Scout Music, Red Carnation Music, Witch Music.
Administered firms: Blue City Music, Planet Music, Tee Set Music.
Virgo Music (BUMA-STEMRA), see Associated Artists.
Washington Music, see Benelux Music Inds.
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X Y Z, see Krips.
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PACKAGING & LABELING (tape only)

Benelux Music Inds., PO Box 70 Uilenweg 38, Weert Tel (4950) 3-56-40 Telex 51285 Pres Johnny Hoes Gen Mgr Hans Timman
Dyna Concept Studio's, c/o Sonopresse BV Stuwadoorstr 106, Rotterdam 20 Tel (010) 84-47-10 Cable SONOPRESSE Exec Dir Wilfred L Amstelveen Gen Mgr Leo Ritmeester

PLATING, PROCESSING & PRESSING PLANTS

Algrammo, Postbus 7 Pettemerstr 9 Alkmaar Tel (072) 2 23-33 (Pressing only)
Benelux Music Inds., PO Box 70, Uilenweg 38 Weert Tel (4950) 3-56-40 Telex 51285 Pres Johnny Hoes Gen Mgr Hans Timman
Bruin BV, Aris van Broekweg 10 Zaandam Tel (075) 16-06-57 Telex 16604 Mng Dirs Jaap Super Harry van den Berg; Export Mgr Nic Niese (Plating & processing only)
C B S Grammofoonplaten BV Kruisstr 8-12, Haarlem Tel (023) 31-92-50 Gen Mgr John J Vis; Mfg Opns Dir. Peter P Bouwens, Prod Mgr & Co-Ord Paul Tesselaar; Local Sales Dir George Bischoff
Cruquis BV, Blekersvaartweg 45 Heemstede Tel (023) 28-25-12. Telex 41392
Dureco BV, Pampuslaan 45 Weesp Tel (2940) 1-53-21 Cable RECMUS Telex 14409
Interdisk BV, Tulpenkade 1, Haarlem Tel (023) 31-93-80
Sound-Prods Holland BV Nieuw Loosdrechtsedijk 195, Nieuw Loosdrecht Tel (02158) 47-18 Telex 16604 Contact Gerald Vandermeent (Pressing only)

PRINTERS & LITHOGRAPHERS

Benelux Music Inds., PO Box 70, Uilenweg 38, Weert Tel (4950) 3-56-40 Telex 51285 Pres Johnny Hoes Gen Mgr Hans Timman
Bruin BV Aris van Broekweg 10 Zaandam Tel (075) 16-06-57 Telex 16604 Mng Dirs Jaap Super Harry van den Berg Export Mgr Nic Niese (Rec only)
C B S Grammofoonplaten BV, Kruisstr 8-12, Haarlem Tel (023) 31-92-50 Gen Mgr John J Vis Mfg Opns Dir Peter P Bouwens Prod Mgr & Co-ord Paul Tesselaar, Local Sales Dir George Bischoff
Dyna Concept Studio s, c/o Sonopresse BV Stuwadoorstr 106, Rotterdam 20 Tel (010) 84-47-10 Cable SONOPRESSE Exec Dir Wilfred L Amstelveen Gen Mgr Leo Ritmeester (tape only)
E & E Prod'ns, PO Box 1525, Amsterdam Tel (020) 99-77-69 Gen Mgr. Peter Rensen Sales Mgr E Damsteeg
Interprint BV, Tulpenkade 1 Haarlem Tel (023) 31-93-80
Nederlandse Normaal Drukkerij BV, Nijverheidsweg Noord 126-128, Amersfoort Tel (033) 3-16-64 Telex 47950 Dir Mr Bramson, Gen Mgrs N M Kok K G Vlaanderen
Arno van Orsouw Uitgeverij BV Oostenburgervoorstr 71-73 Amsterdam Tel (020) 22-28-98 Telex 13442 Mng Dir Arno van Orsouw

RECORD PROMOTION

Associated Artists Int'l BV, Piet Heinstr 4, Maarssen Tel (03465) 22-76 Dir Joop Gerrits
Basis Reclame BV, Aris van Broekweg 10 Zaandam Tel (075) 16-79-95 Telex 16604 Mng Dir Harry van den Berg
Conamus (Foundation), Marius Bauerstr 30 Amsterdam 17 Tel (020) 15-68-22 Mgr Henry Mildenberg Ass't Mgr Yvonne Andre
Continental Sound, PO Box 81065 Rotterdam Tel (010) 21-10-98, 21-48-28 Dir Leen La Riviere
Dyna Concept Studio's, c/o Sonopresse BV, Stuwadoorstr 106, Rotterdam 20 Tel (010) 84-47-10 Cable SONOPRESSE Exec Dir Wilfred L Amstelveen Gen Mgr Leo Ritmeester
E & E Prod'ns, PO Box 1525 Amsterdam Tel (020) 99 77-69 Gen. Mgr. Peter Rensen, Sales Mgr E Damsteeg
Intermusic BV Frederik van Eedenlaan 24 Hilversum Tel (02150) 4-41-40 Telex 43897 Mng Dir Cees van Zijtveld
Joop Koekkoek, Parkstr 17, Zaandam Tel (075) 16-8787 Telex 13422
Han Kuiper Ents., De Boelelaan 435, Amsterdam Tel (020) 42-93-96 Gen Mgr Wim Johan Kuiper
Lion Artists Mgmt BV, Kerstant v/d Bergelaan 38a Rotterdam-Hillegersberg Tel: (010) 22-52-22
M C R Prod'ns BV, PO Box 438, Hooglandseweg 62, Amersfoort Tel (033) 2-34-01 Telex 41722 Chief Exec F D S Sinninghe Damste
Mazel Poppress Agency, Wassenaarseweg 89, The Hague. Tel (070) 24-87-30
Misset-Fonorama NV, PO Box 26, Kon Wilhelminalaan 12, Amersfoort Tel (033) 3-45-14. Pres: P.M. Fock; Editorial Mgr Frits Versteeg; Sales Mgr. Ben Vos.
National Promoting System, PO Box 1035, Veerhuis 156, 2400 Leiden Tel (071) 2-61-75 Gen. Mgr.: Fred van Duuren; Sales Mgr Bob Tasseron
Piq Paq Music, Helftheuvel 25, Den Bosch Tel (073) 134-254 Telex 50093 Contact: Mike Vincent
Repam, Postbus 27 Coevorden. Tel (05240) 37-79
Ring Workshop BV, PO Box 601, Hazenstr. 83, Hilversum. Tel (02150) 4-10-84
Sylvain's Show Prod'ns, van Nijenrodeweg 402, Amsterdam 1011 Tel (020) 42-92-88 Dir Sylvain J de Haas.
Fred van Duuren Holland Mgmts., Richard Hollstr 75, 2404 Leiden Tel (01710) 6-03-07 Gen Mgr. Fred van Duuren
Aad van Holstein PO Box 1198, The Hague. Handellaan 176, Naaldwijk Tel (01740) 2-57-61.
Ben Vreeburg, Kometenlaan 12, De Bilt Tel (030) 76-27-55

TAPE CUSTOM DUPLICATORS

Benelux Music Inds., PO Box 70 Uilenweg 38, Weert Tel (4950) 3-56-40 Telex 51285 Pres Johnny Hoes, Gen Mgr Hans Timman
Audio: 8-tr cassette
Dyna Concept Studio's, c/o Sonopresse BV, Stuwadoorstr 106, Rotterdam 20 Tel (010) 84-47-10 Cable SONOPRESSE Exec Dir Wilfred L Amstelveen; Gen Mgr Leo Ritmeester
Audio: Cassette
Eriksound (Nederland) BV, Singel 104, Amsterdam Tel (020) 23-43-61
Interdisk BV Tulpenkade 1, Haarlem Tel (023) 31-93-80.
Sonortape BV, Spaarneweg 61 Vijfhuizen Tel (023) 28-60-52 Telex 41722 Chief Exec M C Groeneveld
Audio: 8-tr., 8-tr quadraphonic, cassette, open reel

TAPE DUPLICATOR/MARKETERS

Ampro Ltd., 166 Amsteldijk, Amsterdam Tel (020) 42-08-44 Telex 11484 Mgr Rafi Shapir
Home office: USA
Label: Omega
Benelux Music Inds PO Box 70 Uilenweg 38 Weert Tel (4950) 3-56-40 Telex 51285 Pres Johnny Hoes Gen Mgr Hans Timman
Chairos BV Mensinge 51, Amsterdam Tel (020) 44-13-77 Pres W F Harroms Gen Mgr Mrs B Harrems
Eriksound (Nederland) BV, Singel 104, Amsterdam Tel (020) 23-43-61
Interdisk BV, Tulpenkade 1, Haarlem Tel (023) 31-93-80

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

Ampro Ltd 166 Amsteldijk Amsterdam Tel (020) 42-08-44 Telex 11484 Mgr Rafi Shapir
Home office: USA
Audio: 8-tr., cassette
Brand names: Ampro, Omega

ENVELOPES & MAILERS

Bruin BV, Aris van Broekweg 10, Zaandam Tel (075) 16-06-57 Telex 16604 Mng Dirs Jaap Super, Harry van den Berg, Export Mgr Nic Niese.
E & E Prod ns, PO Box 1525 Amsterdam Tel (020) 99-77-69 Gen Mgr Peter Rensen, Sales Mgr E Damsteeg

JACKETS & SLEEVES LABELS

Benelux Music Inds PO Box 70, Uilenweg 38, Weert Tel (4950) 3-56-40 Telex 51285 Pres.: Johnny Hoes; Gen Mgr Hans Timman
Bruin BV Aris van Broekweg 10, Zaandam Tel (075) 16-06-57 Telex 16604 Mng Dirs. Jaap Super, Harry van den Berg, Export Mgr Nic Niese (Sleeves & labels only)
C B S Grammofoonplaten BV, Kruisstr 8-12, Haarlem Tel (023) 31-92-50 Gen Mgr John J Vis; Mfg. Opns Dir Peter P Bouwens, Prod Mgr & Co-ord Paul Tesselaar, Local Sales Dir George Bischoff
Interdisk BV Tulpenkade 1 Haarlem Tel (023) 31-93-80.
Nederlandse Normaal Drukkerij BV Nijverheidsweg Noord 126-128 Amersfoort Tel (033) 3-16-64 Telex 47950 Dir Mr Bramson; Gen Mgrs. N.M Kok, K.G Vlaanderen (Jackets & sleeves only)
Sound Prods Holland BV, Nieuw Loosdrechtsedijk 195, Nieuw Loosdrecht Tel (02158) 47-18 Telex 16604 Contact Gerald Vandermeent (Sleeves only).
Arno van Orsouw Uitgeverij BV Oostenburgervoorstr 71-73, Amsterdam Tel (020) 22-28-98 Telex 13442 Mng Dir Arno van Orsouw

RECORD PROCESSING EQUIPMENT

TAPE DUPLICATING & PROCESSING EQUIPMENT

Benelux Music Inds., PO Box 70, Uilenweg 38 Weert, Tel (4950) 3-56-40 Telex 51285 Pres. Johnny Hoes, Gen Mgr. Hans Timman (Importer)
Brand name: (Record processing) Taunus Ton; (tape dupl g & processing) Telefunken
Unaworld Corp., De Perponcherstr 114, The Hague
Home office: USA
Audio: Duplicating heads

TAPE, RAW & BLANK LOADED

Ampro Ltd., 166 Amsteldijk, Amsterdam Tel (020) 42-08-44 Telex 11484 Mgr Rafi Shapir (Blank only)
Home office: USA
Audio: 8-tr., cassette

International Music-Record Section

Chairos BV, Mensinge 51, Amsterdam. Tel: (020) 44-13-77. Pres.: W.F. Harrems; Gen. Mgr.: Mrs. B. Harrems. (Blank only)
Audio: 8-tr., cassette.
Eriksound (Nederland) BV, Singel 104, Amsterdam. Tel: (020) 23-43-61. (Blank only).
Audio: 8-tr.
Interdisk BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. (Blank only).

● accessories manufacturers

Ampro Ltd., 166 Amsteldijk, Amsterdam. Tel: (020) 42-08-44. Telex: 11484. Mgr.: Rafi Shepir.
Home office: USA.
Product: Head cleaners & demagnetizers, leader & splicing tape.
C B S Grammofoonplaten BV, Kruisstr. 8-12, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opns. Dir.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselaar; Local Sales Dir.: George Bischoff.
Product: Catalog servs.
Chairos BV, Mensinge 51, Amsterdam. Tel: (020) 44-13-77. Pres.: W.F. Harrems; Gen. Mgr.: Mrs. B. Harrems.
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers.
Eriksound (Nederland) BV, Singel 104, Amsterdam. Tel: (020) 23-43-61.
Product: Head cleaners & demagnetizers.
Misset-Fonorama NV, PO Box 26, Kon Wilhelminalaan 12, Amersfoort. Tel: (033) 3-45-14. Pres.: P.M. Fock; Editorial Mgr.: Frits Versteeg; Sales Mgr.: Ben Vos.
Product: Catalog servs.
Munich Recs. BV (V.H. B. Munnikendam's Groothandel NV), Kromme Waal 18-19, Amsterdam. Tel: (020) 24-89-94.
Product: Needles.
Polydor BV, Verryn Stuartlaan 36, Ryswyk. Tel: (070) 90-76-00. Gen. Mgr.: Evert Garretsen. Prod. Mgr.: Nico van Biemen; Mktg. Mgr.: Theo van Heyningen; Sales Mgr.: Jan Zandhuis.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors.

● store fixtures & merchandising aid manufacturers

Chairos BV, Mensinge 51, Amsterdam. Tel: (020) 44-13-77. Pres.: W.F. Harrems; Gen. Mgr.: Mrs. B. Harrems.
Product: Display racks (tape only).
Eriksound (Nederland) BV, Singel 104, Amsterdam. Tel: (020) 23-43-61.
Product: Display racks (tape only).
Polydor BV, Verryn Stuartlaan 36, Ryswyk. Tel: (070) 90-76-00. Gen. Mgr.: Evert Garretsen; Prod. Mgr.: Nico van Biemen; Mktg. Mgr.: Theo van Heyningen; Sales Mgr.: Jan Zandhuis.
Product: Display racks.

NEW ZEALAND

Population: 2,925,000.
Rate of exchange: $1 (US) = 0.77 NZ dollar.
Per capita income: $2,950.
Holidays: January 1, April 25 (Anzac Day), June 5 (Queen's Birthday), October 30 (Labor Day), December 25, 26.

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1974—$250,763; 1973—$155,597.
Records exported to USA: 1974—2,010 units, $4,504; 1973—3,169 units, $5,851.
Average retail price per record: LP's—(US) $9.90; singles (US) $1.90.

TAPE:

Average retail price per tape: Cassette—(US) $10.90.

● record & tape manufacturers / distributors / importers

Allied Int'l Recs. Ltd. (IFPI), 110 Mount Eden Rd., Auckland. Tel: 686-437. Cable: GROOVE. Telex: 2395. Mgr.: A.J. Vile.
Labels: (Owned) Family, Pye; (distributed) Impact, Revolution, White Cloud; (represented) Alaska (UK), Alshire (USA), Dart (UK), Gull (UK), MCA (USA), Playboy (USA), RCA (USA), Rediffusion (UK), Shelter (USA), Transatlantic (UK), Vanguard (USA).
Angel, see EMI.
Asylum, see WEA.
Atco, see WEA.
Atlantic, see WEA.
Capitol, see EMI.
Columbia, see EMI.
Delta Trading Co. Ltd. (In association with New Zealand Rec. Prod'ns Ltd.), PO Box 6022, Wellington. Tel: 554-717. Cable: PICKUP. Pres.: F. Turnovsky; Mng. Dir.: W.H. Gorter.
Labels: (Owned) Salem; (represented) Archiv (Germany), Argo (UK), Candide (USA), DG (Germany), Heliodor (Germany), Polyphon (Germany), Supraphon (Czechoslovakia), Turnabout (USA), Vox (USA).
Destiny, see Sacred.
Direction Recs. Ltd., PO Box 5980, 74 Albert St., Auckland. Tel: 379-092, 379-885. Cable: DIRECORD. Mng. Dir.: Kerry F. Thomas; Gen. Mgr.: Guy D. Morris; Sales Mgr.: Rhys G. Walker.
Labels: (Owned) Direction, Troubadour; (represented) BYG (France), Bacillus (Germany), Casablanca (USA), ECM (Germany), ESP (USA), Electric (Australia), Nonesuch (USA).
E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt. Tel: 666-979. Cable: EMIZED. Telex: 3413. Mng. Dir.: Michael Wells; Mktg. Dir.: Barry Peace; Rec. Mgr.: Peter H. Buckleigh.
Branches: Auckland, PO Box 1931, 52 High St. Tel: 75-385. Telex: 2421. Mgr.: Brian Smith.—**Christchurch,** PO Box 10112, Phillipstown. Tel: 62-735. Telex: 4459. Mgr.: Robert Walker.
Labels: (Owned) Angel, Capitol, Columbia, EMI, HMV, Harvest, Odeon, Pathe Marconi, Regal, Regal Zonophone, Starline, Stateside; (represented) ABC, Ace of Clubs, Ace of Diamonds, Amedeo, Amos, Anchor, Apple, Arista, Band, Beacon, Bell, Beltona, Blueswey, Blue Thumb, Boot, Bovema, Buena Vista, Bus Stop, Capricorn, Chapter One, Checker, Command, Cotillion, Decca (UK), Deram, Disneyland, Dunhill, Eclipse, Electrola, Ember, Emerald, Encore, Euphoria, GSF, Gordy, Greene Bottle, Green Purple, Greenwich Gramophone Co., Hi, Imperial (Netherlands), Impulse, Josie, Joys, Laurie, Loma, London, MAM, Mainstream, Major Minor, Melodiya, Motown, Music Box, Nashville, Our, Pacemaker, Parrot, Pompeii, President, Private Stock, Probe, Purple, RAK, Rex, San Francisco, Sansu, Signpost, Sire, Soul, Sovereign, Starday, T. Rex, Talisman, Tamla, Tangerine, Threshold, Toshiba, Tower, Tumbleweed, Vault, Vocalion, Waverley, Westminster.
Elektra, see WEA.
Family, see Allied Int'l.
Festival Recs. (NZ) Ltd., PO Box 1170, 69 Carlton Gore Rd., Auckland 2. Tel: 33-885. Gen. Mgr.: Ray Porter; Sales Mgr.: Kevin Williams.
Labels: (Owned) Festival; (represented) ABC/Paramount (USA), A&M (USA), A&R (USA), ATA (Australia), Abnak (USA), Ad-Rhythm (UK), Ariola-Eurodisc (Germany), Avalanche (USA), Avco (USA), B&C (UK), Barclay (France), Blue Note (USA), Blue Mountain (UK), Blue Thumb (USA), Chrysalis (UK), Clarion (Australia), DJM (UK), Daffodil (Canada), Dark Horse (USA), Double Shot (USA), Eurovox (Belgium), Fantasy (USA), Festival (worldwide), GNP Crescendo/Accent (USA), GRT (Canada), Good Ear (UK), Hispavox (Spain), Hot Wax (USA), Interfusion (Australia), International Artists (UK), Invictus (USA), Island (UK), JMI (USA), King (Japan), Lantern (USA), Mainstream (USA), Monument (USA), Mushroom (Australia), Musicor (USA), Penny Farthing (UK), Project 3 (USA), Ranwood (USA), Riviera (France), Rocket (UK), Royal American (USA), Shelby Singleton group (USA), Spark (UK), Spin (Australia), Steady (USA), Stereo Dimension group (USA), Sun (USA), 20th Century (USA), United Artists (France, Germany, UK, USA), Viva (USA), Vogue (France), Wallis Original (USA).
Five Star, see Ode.
Fontana, see Phonogram & Music for Leisure.
H M V, see EMI.
Hallmark, see Music World.
Harvest, see EMI.
Hibiscus, see Reed Pacific.
Hoghton Hughes Ltd., see Music World.
Impact, see Allied Int'l.
Innovation Ents. Ltd., PO Box 21042, Henderson, Auckland 8. Tel: 38-813. Pres.: J. S. Peters; Gen. Mgr.: Errol Peters; Sales Mgr.: Austin Roberts.
Labels: (Owned) Innovation; (represented) Canary, E-Volve, Raven (all USA).
K-Tel Int'l, 246 Queen St., Auckland. Tel: 371-166.
Home office: USA. (SEE ADVERTISMENT)
Key, see Zodiac.
Kiwi, see Reed Pacific & Zodiac.
Levin Rec'g Studios, 209A Oxford St., Levin. Tel: 5-879. Mng. Dir.: W.L. Clark.
Labels: (Owned) Mark, Minex, Tala.
M G M, see Phonogram & Music for Leisure.
Maestro, see Music World.
Mark, see Levin Rec'g Studios.
Master, see Music World.
Mercury, see Phonogram & Music for Leisure.
Minex, see Levin Rec'g Studios.
G. W. Moore Ltd., PO Box 29012, Greenwoods Corner, Auckland.
Label: (Represented) Singcord (USA).
Music Carriers (NZ) Ltd. (div. of Phonogram Ltd.) (IFPI), PO Box 14128, 6 Bay Rd., Kilbirnie, Wellington 3. Tel: 872-032. Cable: PHONOCASS. Mgr.: Walter Siebers.
Music for Leisure Ltd., 173-179 Wakefield St., Wellington. Tel: 56-059. Cable: ARGENTA. Telex: 3798. Mng. Dir.: J. Graham Broughton; Pop Repertoire Mgr.: Gerry A. Beyering; Mktg. Mgr.: Brian A. Pitts; Sales Mgr.: J. Richard Austin. (Also see Phonogram).
Labels: (Owned) Fontana, MGM, Mercury, Philips, Polydor; (represented) BBC (UK), Ember (UK), Golden Hour (UK), Harmony (USA), Marble Arch (UK), Pickwick (USA), Saga (UK), Windmill (UK).
Music World Ltd. (Hoghton Hughes Ltd.), PO Box 7134, Christchurch. Tel: 30-187. Cable: MASTERDISC. Mng. Dir.: H. Hughes; Sales Mgr.: I. Hughes.
Labels: (Owned) Music World, Hallmark, Maestro, Master, Sambo, Stereo Gold Award, Travel-Tunes; (represented) AA (USA), Arrowtabs (UK), Avenue of America (Canada), Crest (Australia), Damont (UK), Ember (UK), Enterprise (UK), Fable (Australia), Magnetic Video Corp. (USA), Metronome (Germany), Multiple Sound (UK), Paradiso (USA), Pickwick Int'l (UK, USA), Picture (Australia), Rada (Canada), Rediffusion (UK), Release (Ireland), Scepter (USA), Sonet (Sweden), Sportsdisc (UK), W&G (Australia).
Ode Rec. Co. Ltd. (IFPI), 54 The Terrace, Wellington. Tel: 41-925. Mng. Dir.: Terence P. O'Neill-Joyce.
Int'l branch: Australia.
Labels: (Owned) Five Star, Ode, Sonet, Thyme; (represented) Ariola-Eurodisc (Germany), Fidelity Sound (USA), Lei, Ode-Pacific (Fiji), Supraphon (Czechoslovkia), Viti.
Odeon, see EMI.
Pathe Marconi, see EMI.
Peak, see Urlwin.
Philips, see Phonogram & Music for Leisure.
Phonogram Ltd. (IFPI), 173-179 Wakefield St., Wellington. Tel: 56-059. Cable: ARGENTA. Telex: 3798. Mng. Dir.: J. Graham Broughton; Pop Repertoire Mgr.: Gerry A. Beyering; Mktg. Mgr.: Brian A. Pitts; Sales Mgr.: Graham B. Feasey.
Labels: (Owned) Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (represented) All Platinum (USA), BBC (UK), B&C (UK), Big Tree (USA), Blue Sky (USA), Brut (USA), Buddah (USA), CBS (USA), CTI (USA), Cadet (USA), Cherisma (UK), Checker (USA), Chelsea (USA), Chess (USA), Claridge (USA), Columbia (USA), Dawn (UK), Douglas (USA), Ember (UK), Epic (USA), Event (USA), GRC (USA), GTO (UK), Golden Fleece (USA), Golden Hour (UK), Jet (UK), Jolly Rogers (USA), Kama Sutra (USA), Karussell, Kirshner (USA), Kudu (USA), MGM Kolob, Marble Arch (UK), Metro (USA), Mooncrest (UK), Mums (USA), People (USA), Philadelphia Int'l (USA), Pickwick (USA), Pye (UK), RSO (UK), Ringo-O' (UK), Roulette (USA), Roxbury (USA), Saga (UK), Salvation (USA), Spector (USA), Spring (USA), Stang (USA), State (UK), TSOP (USA), Three Brothers (USA), Thunder (USA), Track (UK), Trojan (UK), Windmill (UK), Windfall (USA).
Polydor, see Phonogram & Music for Leisure.
Pye, see Allied Int'l.
Record Dist'g Co. of New Zealand (Distributor). (See Levin Rec'g).
Reed Education, see Reed Pacific.
Reed Pacific Recs. Ltd., 182 Wakefield St., Wellington. Tel: 58-849. Cable: Reedkiwi. Exec. Dir.: Antony Vercoe.
Labels: (Owned) Hibiscus, Kiwi (distributed by Zodiac), Reed Education, Tartar; (represented) ATC (USA), Admark (Australia), Folkways (USA), Kiddy Kassettes (UK), Melodiya (USSR), Oryx (UK), PWM (Poland), Tiffany (USA), Waikiki (USA),
Int'l reps.: Australia (Crest), Fiji (SMI), France (Harmonia Mundi), South Africa (Gallo), UK (Discurio, Free Reed, Kiddy Kassettes, Oryx), USA (Musical Heritage Society, Waikiki).
Regel, see EMI.
Regal Zonophone, see EMI.
Reprise, see Warner Bros.
Revolution, see Allied Int'l.
Sacred Recs. (NZ) Ltd., The Mall, Levin. Tel: 84-005. Cable: SACORDS. Mng. Dir.: Peter R. Harris.
Labels: (Owned) Sacred, Destiny; (represented) Canaan (USA), Crusade (Australia), Good News (USA), Light (USA), Myrrh (USA), Sacred (USA), Sword (USA), Troubadour (Australia), Unison (Australia), Word (USA).
Int'l rep.: Australia (W.A. Buchanan & Co.).
Salem, see Delta Trading.
Sambo, see Music World.
Sonet, see Ode.
Starline, see EMI.
Stateside, see EMI.
Stereo Gold Award, see Music World.
Supreme Prod'ns (South East Asia) Ltd., 86 Oxford St., Levin. Tel: 84-005. Cable: SACORD. Pres.: Paul Mickelson.
Labels: (Owned) Supreme; (represented) Cornerstone (USA), Troubadour (Australia), Unison (Australia).
Int'l rep.: Australia (W.A. Buchanan & Co.).
Tala, see Levin Rec'g Studios.
Tartar, see Reed Pacific.
Thyme, see Ode.
Travel-Tunes, see Music World.
Troubadour, see Direction.
Urlwin Int'l Mktg. Ltd. (IFPI), 72 Riccarton Rd., Christchurch 4. Tel: 487-009. Cable: URLMARK. Governing Dir.: Jack Urlwin; Gen. Mgr.: Garry Urlwin; Sales Mgr.: Gerald Eggleton.
Labels: (Owned) Peak; (represented) Artistes Francais Associes (France), Delmark (UK), Everest (USA), Societe Francaise de Prod'ns Phonographiques (France), Starlight (UK).
Vertigo, see Phonogram.
Verve, see Phonogram.
Viking/La Gloria (IFPI), PO Box 1431, Wellington. Tel: 59-759.
Labels: (Owned) Viking; (represented) Alshire (USA), Artone (Netherlands), BASF (Germany), Backbeat (USA), Criterion (USA), Delmark (UK), Dominion (Canada), Dureco (Netherlands), Everest (USA), M7 (Australia), Quality (Canada), CN Rood (Netherlands), Tahiti (Tahiti).
Int'l reps.: Australia (Viking), Canada (Quality), France (EMI), UK (EMI, Emerald).
W E A Recs. Ltd., 3 Britomart Pl., Auckland. Mng. Dir.: Tim Murdoch. Tel: 75-380.
Labels: (Owned) Asylum, Atco, Atlantic, Elektra, Reprise, Warner Bros.; (represented) Rolling Stones.
Warner Bros., see WEA.
White Cloud, see Allied Int'l.
Zodiac Recs. Ltd. (Stebbing Rec'g Studios Ltd.) (IFPI), PO Box 47124, Ponsonby, Auckland 2. Tel: 761-218, 760-607. Mng. Dir. & Gen. Mgr.: Eldred C. Stebbing; Sales Mgr.: Ewen McCallum.
Labels: (Owned) Zodiac, Key; (distributed) Kiwi; (represented) Carinia (Australia), Telefunken (Germany).

● independent record producers

Coburn Music Ltd., PO Box 6750, 237 Broadway, Newmarket, Auckland. Tel: 543-938. Mng. Dir. & Prod'r: Barry M. Coburn.
Label credits: EMI, Philips, Polydor, Pye, Vertigo, Viking, White Cloud.
Innovation Ents. Ltd., PO Box 21042, Henderson, Auckland

8. Tel: 38-813. Pres.: J. S. Peters; Prod'rs: Errol Peters, L.E. Smith.
Label credits: Allied Int'l, Viking, Zodiac.

Ode Prod'n Co., 54 The Terrace, Wellington. Tel: 41-925, 797-068. Chief Exec.: Tony Pratt Kaye; Prod'rs: Tony Pratt Kaye, Terence O'Neill-Joyce.
Label credits: EMI (Australia, New Zealand), WEA (Australia).

● music publishers

Allied Music (NZ), 110 Mount Eden Rd., Auckland. Tel: 686-437. Cable: GROOVE. Telex: 2395. Mgr.: A.J. Vile.

Canaanland Music, see Sacred Songs.

Chappell & Co. Ltd., Nimmo's Bldg., 2nd fl., 89 Willis, Wellington C1.
Home office: USA.

Coburn Music Ltd. (APRA), PO Box 6750, 237 Broadway, Newmarket, Auckland. Tel: 543-938. Mng. Dir.: Barry M. Coburn.
Affiliate: Coburn Songshop.
Int'l firms represented: Music (Australia), Spaniel (UK).

Direction Music Ltd. (APRA), PO Box 5980, 74 Albert St., Auckland. Tel: 379-092, 378-778. Cable: DIRECORD. Mng. Dir.: Kerry F. Thomas; Gen. Mgr.: Guy D. Morris.
Affiliate: Troubadour Music.
Int'l firms represented: Lemmel, Mason, Rediffusion group, Rimusic, Virgin (all UK); Electric Rec. Dist'n (Australia).

Innovation Music (APRA), PO Box 21042, Henderson, Auckland 8. Tel: 38-813. Pres.: J.S. Peters; Gen. Mgr.: Errol Peters.
Int'l firms represented: Billy O (Australia), Swan Sea (USA).

Lexicon Music, see Sacred Songs.

Ode Music, PO Box 11206, 54 The Terrace, Wellington. Tel: 41-925. Mng. Dir.: Terence P. O'Neill-Joyce.

Reed Pacific, 182 Wakefield St., Wellington. Tel: 58-849. Cable: REEDKIWI. Exec. Dir.: Antony A. Vercoe.

Rodeheaver, see Sacred Songs.

Sacred Songs (ASCAP), PO Box 275, The Mall, Levin. Tel: 84-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.
Affiliates: Canaanland Music, Lexicon Music, Rodeheaver, Word Music.

Sandy Music Co. Ltd. (APRA), PO Box 1431, Wellington; Mng. Dir.: Murdoch Riley
Home office: Australia.
Affiliate: Sevenseas Publ'g Pty. Ltd. (APRA).
Int'l firms represented: Modo (USA), Revolution (USA).
Int'l rep.: UK (Emerald)

Sevenseas Publ'g Pty. Ltd. (APRA), see Sandy

Southern Music Publ'g Co. (Australasia) Pty. Ltd., PO Box 656, 12 Security Bldg., 198 Queen St., Auckland C1. Tel: 23-851. Cable: SOUTHMUSIC.
Home office: USA, Peer-Southern Org.
Int'l firm represented: Sam Fox (USA).

Troubadour Music, see Direction.

Word Music, see Sacred Songs.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Federation of the Phonographic Ind., PO Box 9241, Wellington. Tel: 843-523. Cable: PHONOGRAPH.

New Zealand Radio & Television Mfrs. Federation, PO Box 9130, Wellington.

DESIGN & ARTWORK

Direction Dists. Ltd., PO Box 5980, 74 Albert St., Auckland. Tel: 379-092, 379-885. Cable: DIRECORD. Mng. Dir.: Kerry F. Thomas; Gen. Mgr.: Guy D. Morris.

Levin Rec'g Studio, 209A Oxford St., Levin. Tel: 5-879. Mng. Dir.: W.L. Clark.

Ode Rec. Co. Ltd., 54 The Terrace, Wellington. Tel: 41-925. Mng. Dir.: Terence P. O'Neill-Joyce.

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr.: P.E. Bourne; Ass't Gen. Mgr.: T.R. Coull; Sales Mgr.: B.H. Smith.

DIRECT-MAIL SERVICE

Audio Club of NZ Ltd., PO Box 2394, 173-179 Wakefield St., Wellington. Tel: 555-670. Mng. Dir.: J Graham Broughton; Mktg. Mgr.: Mrs. M. Wedge.

Direction Dists. Ltd., PO Box 5980, 74 Albert St., Auckland. Tel: 379-092, 379-885. Cable: DIRECORD. Mng. Dir.: Kerry F. Thomas; Gen. Mgr.: Guy D. Morris.

Ode Rec. Co. Ltd., 54 The Terrace, Wellington. Tel: 41-925. Mng. Dir.: Terence P. O'Neill-Joyce.

Supreme Prod'ns (South East Asia) Ltd., 86 Oxford St., Levin. Pres.: Paul Mickelson. Tel: 84-005.

LICENSING ORGANIZATIONS, MUSIC

A P R A (Australasian Performing Right Ass'n Ltd.), Conference Chambers, 3-17 Farish St., Wellington. Tel: 42-488 (Performing rights only).
Home office: Australia.

Phonographic Performances, PO Box 9241, Wellington. Tel: 843-523.

PACKAGING & LABELING (tape only)

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr.: P.E. Bourne; Ass't Gen. Mgr.: T.R. Coull; Sales Mgr.: B.H. Smith.

PLATING, PROCESSING & PRESSING PLANTS

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt. Tel: 66-979. Mng. Dir.: Michael Wells. (Pressing only).

Music Carriers (NZ) Ltd., PO Box 14128, 6 Bay Rd., Kilbirnie, Wellington 3. Tel: 872-032. Cable: PHONOCASS. Mgr.: Walter Siebers.

PRINTERS & LITHOGRAPHERS

Levin Rec'g Studios, 209A Oxford St., Levin. Tel: 5-879. Mng. Dir.: W.L. Clark.

Cello-Kraft Ltd., 61 Ira St., Wellington 3. Tel: 886-831. Mng. Dir.: R.C. Murray; Mgr.: E.L. Verrall.

Rotowax Ltd., 90-100 Hanson St., Wellington. Tel: 894-095. Mng. Dir.: H.E. Taylor.

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr.: P.E. Bourne; Ass't Gen. Mgr.: T.R. Coull; Sales Mgr.: B.H. Smith.

RECORD PROMOTION

Direction Dists. Ltd., PO Box 5980, 74 Albert St., Auckland. Tel: 379-092, 379-885. Cable: DIRECORD. Mng. Dir.: Kerry F. Thomas; Gen. Mgr.: Guy D. Morris.

Record Publ'ns Ltd., PO Box 9241, Wellington. Tel: 843-523.

TAPE CUSTOM DUPLICATORS

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt. Tel: 66-979. Mng. Dir.: Michael Wells.
Audio: Cassette.

Music Carriers (NZ) Ltd., PO Box 14128, 6 Bay Rd., Kilbirnie, Wellington 3. Tel: 872-032. Cable: PHONOCASS. Mgr.: Walter Siebers.
Audio: Cassette.

Tape Transcriptions Ltd. (sub. of Stebbing Rec'g Studios), PO Box 47124, Ponsonby, Auckland 2. Tel: 761-218, 760-607, 762-426. Mng. Dirs.: Eldred Stebbing, Ross McEwan; Gen. Mgr.: Eldred Stebbing; Sales Mgr.: Ewen McCallum.
Audio: Cassette.

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt. Tel: 66-979. Mng. Dir.: Michael Wells.

Music Carriers (NZ) Ltd., PO Box 14128, 6 Bay Rd., Kilbirnie, Wellington 3. Tel: 872-032. Cable: PHONOCASS. Mgr.: Walter Siebers.
Audio: Cassette.

ENVELOPES & MAILERS

Supreme Prod'ns (South East Asia) Ltd., 86 Oxford St., Levin. Tel: 84-005. Pres.: Paul Mickelson.

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr.: P.E. Bourne; Ass't Gen. Mgr.: T.R. Coull; Sales Mgr.: B.H. Smith.

JACKETS & SLEEVES

Cello-Kraft Ltd., 61 Ira St., Wellington 3. Tel: 886-831. Mng. Dir.: R.C. Murray; Mgr.: E.L. Verrall. (Jackets only).

Rotowax Ltd., 90-100 Hanson St., Wellington. Tel: 894-095. Mng. Dir.: H.E. Taylor.

Sacred Recs. (NZ) Ltd., PO Box 275, The Mall, Oxford St., Levin. Tel: 84-005. Cable: SACORDS. Mng. Dir.: P.R. Harris. (Jackets only).

Supreme Prod'ns (South East Asia), Ltd., 86 Oxford St., Levin. Tel: 84-005. Pres.: Paul Mickelson. (Jackets only).

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr.: P.E. Bourne; Ass't Gen. Mgr.: T.R. Coull; Sales Mgr.: B.H. Smith.

LABELS

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt. Tel: 66-979. Mng. Dir.: Michael Wells.

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr.: P.E. Bourne; Ass't Gen. Mgr.: T.R. Coull; Sales Mgr.: B.H. Smith.

TAPE, BLANK LOADED

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt. Tel: 66-979. Mng. Dir.: Michael Wells.

Music Carriers (NZ) Ltd., PO Box 14128, 6 Bay Rd., Kilbirnie, Wellington 3. Tel: 872-032. Cable: PHONOCASS. Mgr.: Walter Siebers. (Blank only)
Audio: Cassette.
Brand name: Philips.

Music World Ltd. (Hoghton Hughes Ltd.), PO Box 7134, Christchurch. Tel: 30-187. Cable: MASTERDISC. Mng. Dir.: H. Hughes; Sales Mgr.: I. Hughes.
Audio: Cassette.

Urlwin Int'l Mktg. Ltd., 72 Riccarton Rd., Christchurch 4. Tel: 487-0C9. Cable: URLMARK. Governing Dir.: Jack Urlwin; Gen. Mgr.: Garry Urlwin; Sales Mgr.: Gerald Eggleton.

● accessories manufacturers

Music World Ltd. (Hoghton Hughes Ltd.), PO Box 7134, Christchurch. Tel: 30-187. Cable: MASTERDISC. Mng. Dir.: H. Hughes; Sales Mgr.: I Hughes.
Product: Head cleaners & demagnetizers.

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr.: P.E. Bourne; Ass't Gen. Mgr.: T.R. Coull; Sales Mgr.: B.H. Smith.
Product: Carrying & storage cases, catalog servs.

NICARAGUA

Population: 2,210,000.
Rate of exchange: $1 (US) = 6.99 cordoba.
Per capita income: $620.
Holidays: January 1, Easter Week, May 1, May 27, September 14, 15, October 12, November 1, December 8, 25.

● record & tape manufacturer / distributor / importer

Dicesa (Discos Centroamericanos SA), Edif. de la Galeria de Arte Contemporaneo, Reparto Nva. Reforma, 100 Varas al S. del Rest. Rincon Espanol, Managua. Tel: 26123. Sales Mgr.: Joaquin Arguello.
Home office: El Salvador.
Labels: (Owned) Dicesa; (represented) Alston (USA), Ansonia (USA), Ariola (Spain), Atco (USA), Atlantic (USA), Bearsville (USA), Beverly (Brazil), Camden (worldwide) Copacabana (Brazil), Countryside (USA), Dawn (UK), DiscReet (USA), Disneyland (USA), Dot (USA), Elektra (USA), Embryo (USA), Gas (Mexico), Gordy (USA), Little David (USA), Midland (USA), Motown (USA), Movieplay (Spain), Nashville (UK), Negram (Netherlands), Nonesuch (USA), Novola (Spain), Paramount (USA), Pye (UK), RCA (worldwide), Raccoon (USA), Rare Earth (USA), Red Seal (worldwide), Reprise (USA), Rolling Stones (USA), Soul (USA), Tamla (USA), Warner Bros. (USA), Zafiro (Spain).

NIGERIA

Population: 79,800,000.
Rate of exchange: $1 (US) = 0.595 naira.
Per capita income: $210.
Holidays: January 1, July 1 (Birth of Prophet), October 1 (Independence Day), December 26 (Boxing Day), traditional Moslem & Christian holidays.
Records, record blanks and pre-recorded media imported from USA: 1974—$112,489; 1973—$43,002.
Records exported to USA: 1973—1,173 units, $1,074.

● record & tape manufacturers / distributors / importers

Archiv, see Phonogram.

Badejo, see Phonogram.

Capitol, see EMI.

Columbia, see EMI.

DG, see Philips.

Decca (West Africa) Ltd., PO Box 412, 24 Abibu Oki St., Lagos. Mng. Dir.: K. C. Cress; Int'l: David Bennett.
Labels: (Represented) Decca (UK), RCA (worldwide).

Double-Up, see EMI.

E M I (Nigeria) Ltd. (IFPI), PO Box 417, 7 Wharf Rd., Apapa. Tel: 45-164, 47-945. Cable: EMITRON. Chm.: Minden J. Plumley; Gen. Mgr.: A.G. Adetona; Sales Mgr.: Titus Femi Ewedairo.
Labels: (Owned) Capitol, Columbia, Double-Up, EMI, HMV, Harvest, Music For Pleasure, One-Up, Parlophone, Regal Zonophone, Stateside; (represented) ABC, A&M, Arista, CBS, Cactus, Command, Contempo, Dot, Dunhill, Hot Wax, Impulse, Invictus, Liberty, Motown, Mowest, Pama, Paramount, Pickwick, Probe, RAK, Rare Earth, Retreat, Rhino, Sunset, Tamla, United Artists.
Int'l reps.: UK (Creole), worldwide (EMI).

Fontana, see Phonogram.

H M V, see EMI.

Harvest, see EMI.

M G M, see Phonogram.

Mercury, see Phonogram.

Music For Pleasure, see EMI.

One-Up, see EMI.

Parlophone, see EMI.

Philips, see Phonogram.

Phonogram Ltd., PO Box 2997, 6 Ijora Causeway, Lagos. Tel: 44-837. Cable: PHILREC. Telex: (961) 21297. Mng. Dir.: Peter Bond.
Labels: (Owned) Archiv, DG, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (distributed) Badejo; (represented) Buddah, Island, Pye, Stax, Trojan.

Polydor, see Phonogram.

Regal Zonophone, see EMI

Senn-Sound (West Africa) Ltd., PM Bag 3135, 37 Adeniran Ogunsanya St., Surulere, Lagos. Tel: 48-016/337. Mng. Dir.: Kayode A. Abraham; Dir.: Y.A. Abraham, Lolu Foresythe. (Distributor)

Stateside, see EMI.

Vertigo, see Phonogram.

Verve, see Phonogram.

● services

PLATING, PROCESSING & PRESSING PLANT

Phonogram Ltd., PO Box 2997, 6 Ijora Causeway, Lagos. Tel: 44-837. Mng. Dir.: Peter Bond.

● tape audio / video playback & recording equipment

Senn-Sound (West Africa) Ltd., PM Bag 3135, 37 Adeniran Ogunsayna St., Surulere, Logos. Tel: 48-016/337. Mng. Dir.: Kayode A. Abraham; Dir.: Y.A. Abraham, Lolu Foresythe.
Brand name: Auto-Senn (Switzerland).

International Music-Record Section

NORWAY

Population: 3,960,000.
Rate of exchange: $1 (US) = 4.87 krone.
Per capita income: $4,649.
Holidays: January 1, Easter (Holy Thursday through Easter Monday), May 1 (Labor Day), May 17 (Constitution Day), Ascension Day, Whitsuntide, December 25, 26.
Records, record blanks & pre-recorded media imported from USA: 1974—$590,413; 1973—$596,493.
Records exported to USA: 1974—350 units, $646; 1973—3,563 units, $6,732.

● record & tape manufacturers / distributors / importers

A S Disco, Pilestredet 75C, Oppg. D, Oslo 3. Tel: (02) 46-19-50. Gen. Mgr.: Odd Ronning-Arnesen; A&R Mgr.: Pal Andersen.
Labels: (Owned) Musica; (distributed) Talent, Troll; (represented) Ariola (Germany), Erato (France), MCA (France, Germany, UK, USA), RCA (worldwide), Swedish Society (Sweden), Telefunken (Germany), Telestar (Sweden).
Int'l reps.: Denmark (Hede-Nilsen), Finland (Discophon), Germany (Teldec), Sweden (Electra).

Akkompagnementsplaten, see Norsk Grammofonkompani.

Angel, see EMI.

Archiv, see Polydor.

Artimpex, PO Box 5308 MAJ, Oslo. Tel: (02) 46-85-07. Gen. Mgr.: N.E. Larsgaard.
Labels: (Represented) Da Camera (Germany), Supraphon (Czechoslovakia).

Artist, see Norsk Musikforlag & Euronett.

B W, see Arne Bendiksen.

Barneplaten, see Norsk Grammofonkompani.

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen.
Labels: (Owned) Country, Flora, Flower, Forum, Sonet, Triola; (distributed) 8W, Oktober; (represented) A&M (USA), BASF (Germany), Blue Thumb (USA), Cadet (USA), Checker (USA), Chess (USA), Crescendo (USA), Europa (Germany), GRT (USA), Island (UK), Manticore (UK), Rocket (UK), Roulette (USA), SSS Int'l (USA), Scepter (USA), Somerset (Germany), Sonet (Denmark), Sweden (UK), Sun (USA), Transatlantic (UK), Vanguard (USA), Vox (USA).
Int'l reps.: Japan (Teichiku), Spain (Discophon).

C B S Recs. A/S (IFPI), Osterdalsgaten 1J, Oslo 6. Tel: (02) 68-68-40. Telex: (856) 19356. Gen. Mgr.: Per A. Jenssen; A&R Mgr.: Kristian Lindeman; Sales Mgr.: Jan-Erik Bekkasen. (Distributed by Euronett)
Labels: (Owned) CBS, Cupol, Embassy, Epic, Harmony; (represented) Arion (France), Avco (USA), Fyra Skilling (Sweden), Glen-Disc (Sweden), Hallmark (UK), Hendrix (Sweden), Invictus (USA), Monument (USA), Mums (USA), Neighborhood (USA), Philadelphia Int'l (USA), Plump (Sweden), Round-up (Sweden), Young Blood (UK).
Int'l rep.: Worldwide (CBS).

C A M, see EMI Norsk.

Camp, see Poldyor.

Cantor Corp. A/S, Postboks 16, 1315 Nesoya. Pres.: Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland. (Record & tape exporter—cutouts)
Home office: USA, Dayton, Ohio.

Capitol, see EMI.

Columbia, see EMI.

Continental Recs. A/S, Postboks 43, 2051 Jessheim. Tel: 31-21; Oslo Tel: (02) 68-14-78. Cable: PABAMA.
Labels: (Owned) Continental, Studio 11; (represented) Avenue (UK), Pageant (UK), Stereo Gold Award (USA).
Int'l reps.: Denmark (Kleinert), Sweden (Toniton).

Country, see Arne Bendiksen.

Cupol, see CBS.

D G, see Polydor.

Direct, see Euronett Norsk.

Double Up, see EMI.

E M I Norsk A/S, Postboks 42, Korsvoll, Frysjaveien 33, Oslo 8. Tel: (02) 23-14-88. Cable: EMIGRAM. Telex: 16294. Mng. Dir.: Hans Ro; A&R Mgr.: Rolf Syversen; Sales Mgr.: Rolf Ruud; Tape Mgr.: Fredrik Meuller.
Labels: (Owned) EMI, Angel, Capitol, Columbia, Double Up, Electrola, Emidisc, HMV, Harvest, Imperial, MFP, Odeon, Parlophone, Pathe, Regal, Regal Zonophone, Seraphim, Starline, Stateside, Studio Two, Talisman, Volksplatte, Waverley; (distributed) CAM, Platina, Svensk American; (represented) ABC, Ammo, Anchor, Apple, Barclay, Bell, Blue Note, Bluesway, Chrysalis, Casablanca, Classic, Command, Dot, Dunhill, Ember, Europa Film, Famous, Fantasy, Galaxy, Gordy, Greene Bottle, Impulse, Konk, Kultura, Liberty, Melodyland, Milestone, Motown, Mowest, Neighborhood, Ocora, Pacific Jazz, Paramount, Pickwick, Prestige, Private Stock, Probe, Purple, RAK, Rare Earth, Rediffusion, Riviera, Solid State, Sovereign, Sunset, Tamla/Motown, T. Rex, Tumbleweed, United Artists, Westminster, Wizard, World Pacific.

Electrola, see EMI.

Jorg-Fr. Ellertsen A/S, Jernbanetorvet 4, Oslo 1. Tel: (02) 42-58-83. Cable: TROLLMUSIC. Telex: 19781. Pres.: Jorg-Fr. Ellertsen; A&R: Yngvar Numme.
Labels: (Owned) Mini-Troll, Troll (distributed by AS Disco).

Embassy, see CBS.

Emidisc, see EMI.

Epic, see CBS.

Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo 10. Tel: (02) 25-63-50. Telex: 19010. Gen. Mgr.: O.R. Erno; A&R Mgr.: L. Hemmingsen; Sales Mgr.: H.P. Gjersoe.
Labels: (Owned) Direct, Euronett, Nett; (distributed) Artist, C8S, Talent, Tambourine; (represented) Buddah (USA), Kama Sutra (USA), Moon-Disc (Sweden), Play (Denmark), Scepter (USA), Seven Sun (UK).
Int'l reps.: Denmark (JK), Sweden (Toniton).

Eurotron A/S, Manglerud Gard, Oslo 6. Tel: (02) 26-78-46, 26-99-97.
Labels: (Owned) Eurotron, Volt; (represented) Darris (USA), Eurovox (Belgium), Polyband (Germany), Polymax (Denmark, Finland, Germany, Sweden, UK).
Int'l reps.: Denmark, Finland, Germany, Sweden, UK (all Polymax).

Eventyrplaten, see Norsk Grammofonkompani.

Filadelfiaforlaget A/S, Box 6757, St. Olavsplass, Oslo 1. Tel: (02) 11-13-10.
Labels: (Owned) Joy, Klango.

Flora, see Arne Bendiksen.

Flower, see Arne Bendiksen.

Fontana, see Phonogram.

Forum, see Arne Bendiksen.

H M V, see EMI.

Harmoni, see Norsk Grammofonkompani.

Harmony, see C8S.

Harvest, see EMI.

Imperial, see EMI.

Joy, see Filadelfiaforlaget.

Karussell, see Polydor.

Klago, see Filadelfiaforlaget.

M F P, see EMI.

M G M, see Polydor.

Mercury, see Phonogram.

Metro, see Polydor.

Metronome Recs., Rosenborggaten 19, Oslo 3. Tel: (02) 46-39-52. Telex: 18521. Label Mgr.: Kari Neegaard.
Labels: (Owned) Metronome; (represented) Asylum, Atco, Atlantic, Bearsville, CTI, Capricorn, Cotillion, DiscReet, Elektra, Gump, Nonesuch, Reprise, Rolling Stones, Warner Bros.

Mini-Troll, see Jorg-Fr. Ellertsen.

Musica, see AS Disco.

Musikk-Distribusjon A/S, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02, 46-39-52. Gen. Mgr.: Mr. Doornbos.

Nett, see Euronett.

Nor-Disc, see Polydor.

Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53.
Labels: (Owned) Akkompagnementsplaten, Barneplaten, Eventyrplaten, Harmoni; (represented) Music Minus One (USA).

Norsk Musikforlag A/S, Karl Johansgaten 39, Oslo 1. Tel: (02) 33-28-15, 33-55-95. Mng. Dir.: Fr. J. Backer-Grondahl; Sales Mgr.: Leif Dramstad. (Distributed by Euronett)
Labels: (Owned) Artist; (represented) Keyboard Jr. (USA), Rikskonserter (Sweden).

Odeon, see EMI.

Oktober, see Arne Bendiksen.

On, see Phonogram.

Parlophone, see EMI.

Pathe, see EMI.

Pep-Wal Recs., Postboks 45, Skoyenasen, Oslo 6. Dirs.: Jerry Pepper, Pete Walker.

Philips, see Phonogram.

Phonogram A/S, Postboks 5327, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02. Mng. Dir.: Totto Johannessen; Gen. Mgr.: Michael Aas; Sales Mgr.: Lars Lysell; Pop Exploitation: Audun Tylden.
Labels: (Owned) Fontana, Mercury, Philips, Vertigo; (distributed) On; (represented) Amadeo (Austria), Charisma (UK), DJM (UK), Decca (UK), Polar (Sweden), Shelter (USA), Steeplechase (Denmark).
Int'l rep.: Worldwide (Phonogram).

Platina, see EMI.

Play Music A/S, Kjelsasveien 174, Oslo 8. Tel: (02) 23-57-80. Mng. Dir.: Ake H. Wilke; Gen. Mgr.: Borre Bentzen; Chief Buyer: Ms. Unni Weng. (Distributor of all records in Norway/Importer).
Labels: (Owned) Play; (represented) Boulevard (UK), Pickwick (UK, USA), President (USA).

Polydor A/S, Postboks 5327 Majorstua, Rosenborggaten 19, Oslo 3. Tel: (02) 46-39-52. Telex: 18521. Mng. Dir.: Sigurd Johannessen; Gen. Mgr.: Ole A. Sorli; Classical A&R: Sverre Dahl; Promo. & Pop A&R: Helge Westbye.
Labels: (Owned) Archiv, DG, Karussell, MGM, Metro, Nor-Disc, Polydor, Polyphon, Verve; (distributed) Camp; (represented) BBC (UK), Buena Vista (USA), Chelsea (UK), De-Lite (USA), Disneyland (USA), GTO (UK), Horekiks (Denmark), Jet (UK), Marilla (Sweden), Onyx (USA), Pablo (USA), Penny Farthing (UK), RSO (UK), Ring-O' (UK), State (UK), Track (UK). (Also see Metronome)

Polyphon, see Polydor

Olaf T. Ranum A/S, Wholesale Dept., Olav Tryggv.gaten 18, 7001 Trondheim. Tel: (075) 22-902.
Labels: (Owned) TKK; (represented) Oryx (UK).

Regal, see EMI.

Regal Zonophone, see EMI.

St. Olav Bokhandel A/S, Akersv. 5, Oslo 1. Mgr.: Sidsel Aaskud.
Label: (Represented) Folkways (USA).

Seraphim, see EMI.

Sonet, see Arne Bendiksen.

Starline, see EMI.

Stateside, see EMI.

Studio 11, see Continental.

Studio Two, see EMI.

Svensk American, see EMI.

T K K, see Olaf T. Ranum.

Talent, see AS Disco & Euronett.

Talisman, see EMI.

Tambourine, see Euronett.

Triola, see Arne Bendiksen.

Troll, see Jorg-Fr. Ellertsen & AS Disco.

Vertigo, see Phonogram.

Verve, see Polydor.

Volksplatte, see EMI.

Volt, see Eurotron.

Waverley, see EMI.

● music publishers

A S Disco, Pilestredet 75 C, Oppg. D, Oslo 3. Tel: (02) 46-19-50. Gen. Mgr.: Odd Ronning-Arnesen.

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen.
Affiliates: Harmoni House, Manu, Skandia Musikkproduksjon.
Int'l firms represented: April Music, Big 3, Blackwood, Bron, Jobete, Moerks, Reuter & Reuter, Robbins, Sonet, Southern, Warner Bros., Yamaha.

Brodr. Hals Forlag, see Norsk Musikforlag.

Butterfly Music A/S, PO Box 141, N-2501 Tynset. Tel: 444. Gen. Mgr.: Edgar Skjonhals.
Affiliate: Norway Music.

Jorg-Fr. Ellertsen A/S, Jernbanetorvet 4, Oslo 1. Tel: (02) 42-58-83. Cable: TROLLMUSIC. Telex: 19781. Pres.: Jorg-Fr. Ellertsen.

Euronett Publ'g, c/o Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Gen. Mgr.: Philip Kruse.

Filadelfiaforlaget A/S, Box 6757, St. Olavsplass, Oslo 1. Tel: (02) 11-13-10.

Harmoni House, see Arne Bendiksen.

Imudico, see Norsk Imudico.

Mango Music, see Norsk Musikforlag.

Manu, see Arne Bendiksen.

Musikk-Huset A/S (TONO/NC8), Karl Johansgaten 45, Oslo. Tel: (02) 33-48-97. Mng. Dir.: Arne Damsgaard.
Int'l firms represented: Anderson (Sweden), Carl Gehrman (Sweden), G. Henle (Germany), Abr. Lundquist (Sweden), Sweden Music (Sweden).
Int'l reps.: Germany (Rudolph Erdmann), Sweden (Carl Gehrman).

Nordic Songs, see Norsk Musikforlag.

Norsk Imudico A/S, Postboks 42, Korsvoll, Frysjaveien 33, Oslo 8. Tel: (02) 23-14-88.
Home office: Sweden, Imudico. (see for int'l firms represented & int'l reps.)

Norsk Musikforlag A/S, Postboks 1499 Vika, Karl Johansgaten 39, Oslo 1. Tel: (02) 33-28-15, 33-59-95. Mng. Dir.: Fr. J. Backer-Grundahl; Sales Mgr.: Leif Dramstad.
Affiliates: Brodr. Hals Forlag, Mango Music, Nordic Songs, Norsk Notestikk & Forlag, Oluf By's Forlag, Carl Warmuth Forlag.
Int'l firms represented: Air Music (Sweden), Alfred (USA), Belwin-Mills (UK, USA), Barton (UK, USA), Big Secret (UK), Chappell Nordiska (Sweden), J.&W. Chester (UK), Cotillion (USA), Essex (Sweden), Francis Day & Hunter (Denmark), Hansen (USA), Wilhelm Hansen (Denmark), Intersong-Forlagen (Sweden), Mandina (USA), Music Sales (UK, USA), Nordiska Musikforlaget (Sweden), Rip/Keca (USA), Rocksmith (USA), Hans Sikorski (Germany), Cyril Shane (UK), Sparta-Florida (UK), Staff (USA), Tree (Sweden), Tridem/Five Arts (USA), Walton (USA), Warner Bros. (USA).
Int'l reps.: Denmark (Wilhelm Hansen), Germany (Wilhelmiana), Sweden (Nordiska Musikforlaget), UK (J. & W. Chester), USA (Walton—Choral).

Norsk Notestikk & Forlag, see Norsk Musikforlag.

Norway Music, see Butterfly.

Oluf By's Forlag, see Norsk Musikforlag.

Skandia Musikkproduksjon, see Arne Bendiksen.

Carl Warmuth Forlag, see Norsk Musikforlag.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Grammofonplategrossistenes Forening (Record Wholesalers' Ass'n), Postboks 42, Korsvoll, Frysjaveien 33, Oslo 8. Tel: (02) 23-14-88.

National Committee of the International Music Council, Rektorhaugen 5, Oslo 8.

Norges Musikkhandlerforbund (Record Dealers' Org.), Meltzergate 4, Oslo. Tel: (02) 56-22-95.

Norsk Musikerforbund (Norwegian Musicians' Union), Stortingsgaten 28, Oslo 1. Tel: (02) 42-55-21. Pres.: Sigurd Lonseth.

Norsk Rikskringkasting (Radio & TV), Bjornstjerne Bjornsons Plass 1, Oslo. Tel: (010472) 46-98-60. Cable: STUDIOTX. Telex: (TV) 038 11794; (radio) 038 11023.

Ny Musikk (Norwegian Section of the International Society for Contemporary Music), Maridalsveien 3, Oslo 1. Tel: (02) 11-24-55.

DESIGN & ARTWORK

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen.

Cantor Corp. A/S, Postboks 16, 1315 Nesoya. Pres.: Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland
Home office: USA.

DIRECT-MAIL SERVICE

Cantor Corp. A/S Postboks 16, 1315 Nesoya. Pres.: Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland
Home office: USA.

LICENSING ORGANIZATIONS, MUSIC

Norwegian Composers' Society, Klingenberggate 5, Oslo 1. Tel: (010472) 42-56-78. Pres.: Arne Nordheim.

T O N O (Norsk Komponistforenings Internasjonale Musikkbyra), Klingenbergaten 5, Oslo 1. Tel: (02) 42-18-08.

PLATING, PROCESSING & PRESSING PLANTS

Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo 10. Tel: (02) 25-63-50. Contact: O.R. Erno. (Pressing only).

Heger Plastics A/S, Kjelsaas, Oslo 4. Tel: (02) 21-72-17. Telex: 11764.
Int'l branch: Sweden.
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44.
Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53. (Pressing only).
Phonogram A/S, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02. Gen. Mgr.: Michael Aas; Sales Mgr.: Lars Lysell.

PRINTERS & LITHOGRAPHERS

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen.
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44.

TAPE CUSTOM DUPLICATORS

Roger Arnhoff Studio A/S, St. Olavsgaten 26, Oslo 1. Tel: (02) 11-06-35. Telex: 16686. Mng. Dir.: Roger Arnhoff; Gen. Mgr.: Mrs. Elin Huse; Sales Mgr.: Lars Boerke.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.
Video: 1" open reel, 1" cartridge, ¾" U-matic, ½" VCR.
Cantor Corp. A/S, Postboks 16, 1315 Nesoya. Pres.: Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland.
Home office: USA.
Audio: Cassette.
Eurotron A/S, Manglerud Gard, Oslo 6. Tel: (02) 26-78-46, 26-99-97.
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44.
Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53.

● supplies

CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

Heger Plastics A/S, Kjelsaas, Oslo 4. Tel: (02) 21-72-17. Telex: 11764.
Int'l branch: Sweden.

JACKETS & SLEEVES

Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo 10. Tel: (02) 25-63-50. Contact: O.R. Erno. (Sleeves only).
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44.

LABELS
POLYETHYLENE BAGS

Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44.

TAPE, RAW & BLANK-LOADED

Cantor Corp. A/S, Postboks 16, 1315 Nesoya. Pres.: Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland.
Home office: USA.

● accessories manufacturer

Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo 10. Tel: (02) 25-63-50. Telex: 19010. Gen. Mgr.: O.R. Erno; Sales Mgr.: H.P. Gjersoe.
Product: Carrying & storage cases.

● store fixtures & merchandising aids manufacturer

Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo 10. Tel: (02) 25-63-50. Telex: 19010. Gen. Mgr.: O.R. Erno; Sales Mgr.: H.P. Gjersoe.
Product: Display racks.

● tape audio/video playback & recording equipment

E M I Norsk A/S, Postboks 42, Korsvoll, Frysjaveien 33, Oslo 8. Tel: (02) 23-14-88. Cable: EMIGRAM. Mng. Dir.: Hans Ro; Sales Mgr.: Rolf Ruud.
Eurotron A/S, Manglerud Gard, Oslo 6. Tel: (02) 26-78-46, 26-99-97.
Brand names: Boman (Japan, USA), GW (Japan, USA), Orion (Japan).

PAKISTAN

Population: 64,461,000.
Rate of exchange: $1 (US) = 10 rupees.
Per capita income: $110.
Holidays: March 23 (Pakistan Day), August 14 (Independence Day), September 6 (Defense of Pakistan Day), October 27 (Revolution Day), December 31 (Bank Holiday).
Record, record blanks & pre-recorded media imported from USA: 1974—$14,543.
Records exported to USA: 1974—1,000 units, $334; 1973—17,700 units, $15,851.

● record & tape manufacturers/distributors/importers

E M I (Pakistan) Ltd., C/2B Estate Ave., SITE, Karachi. Tel: 29-01-21. Cable: EMITRON. Mng. Dir.: S. Mansoor Bokhari; Sales Mgr.: Ahmedullah Siddiqi; Finance Mgr. & Sec'y: Sabir Ahmed Khan.
Home office: England.
Labels: (Owned) Capitol, Columbia, HMV, Parlophone, Stateside; (represented) Apple, Decca, Liberty, London, RCA (all UK).

PANAMA

Population: 1,569,000.
Rate of exchange: $1 (US) = 1 balboa.
Per capita income: $867.
Holidays: January 1, March 1 (Constitution Day), May 1 (Labor Day), November 3, November 4 (Day of the National Flag), November 10, November 28 (Independence from Spain), December 25, various Christian holidays.
Records, record blanks & pre-recorded media imported from USA: 1974—$412,719; 1973—$252,361.

● record & tape manufacturers/distributors/importers

Discos de Panama SA, Centro Ind'l Orillac, Calle 1a, Panama 9A. Tel: 61-0201, 61-0000. Pres.: Jose Antonio Hutt; Gen. Mgr.: Carlos Dreyfus R.; Sales Mgr.: Jose Antonio Jimenez P.
Labels: (Owned) Padisco; (represented) Ariola (Spain), Atlantic (USA), Dicesa (El Salvador), Gas (Mexico), Motown (USA), Musart (Mexico), Paramount (USA), RCA (USA), United Artists (USA), Warner Bros. (USA), Zafiro (Spain).
Distribuidora Panamena de Discos SA, Apdo. 9614, Panama 4.
Home office: Costa Rica, Indica.
Labels: (Owned) Indica, Lea; (represented) Art (USA), Audio Fidelity (USA), CBS (worldwide), Billo (Venezuela), Fonograma (Venezuela), London (UK), Montilla (Spain), Onix (Ecuador), Orfeon (Mexico), Palacio (Venezuela), Peerless (Mexico), Seeco (USA), Sonus (Venezuela), Velvet (Venezuela), Viva (USA).
Indica, see Distribuidora Panamena.
Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama 4. Tel: 23-8665.
Labels: (Owned) Latino, Taboga; (represented) IEMPSA (Peru), IFESA (Ecuador), Kubaney (USA), Movieplay (Spain), Panart (USA), Sono-Radio (Peru).
Int'l rep.: Peru (Sono-Radio).
Latino, see Istmenos.
Lea, see Distribuidora Panamena.
Libreria Rubyl SA, Apdo. 1B-B, Av. 3 de Noviembre, David. Tel: 5-4339. (Distributor/Importer)
Label: (Represented) DG (Germany).
Onda-Nueva SA, Apdo. 11369, Panama 6. Tel: 61-9602, 61-4139. Gen. Mgr.: Carlos Desso A.
Labels: (Represented) J&T, Motown (both USA).
Padisco, see Discos de Panama.
Panama Radio-Samdavid SA, Apdo. 6906, Av. Central, Plaza 5 de Mayo, Panama 5. Tel: 62-1100. Pres.: Salomon Davarro; Gen. Mgr.: Eduardo Berenstein; Treas.: David Davarro. (Distributor/Importer)
Labels: (Represented) A&M, Atlantic, Brunswick, Columbia, London, MGM, RCA, United Artists, Verve, Warner Bros.
Taboga, see Istmenos.

● music publisher

Ed. Musical de Panama SA (BIEM), Apdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.
Int'l firm represented: Edimusa (Peru).
Int'l rep.: Peru (Edimusa).

● services

DESIGN & ARTWORK

Discos de Panama SA, Centro Ind'l Orillac, Calle 1a, Panama 9A. Tel: 61-0201, 61-0000. Pres.: Jose Antonio Hutt; Gen. Mgr.: Carlos Dreyfus R.; Sales Mgr.: Jose Antonio Jimenez P.

PLATING, PROCESSING & PRESSING PLANT

Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama 4. Tel: 23-8665.

PRINTER & LITHOGRAPHER

Discos de Panama SA, Centro Ind'l Orillac, Calle 1a Panama 9A. Tel: 61-0201, 61-0000. Pres.: Jose Antonio Hutt; Gen. Mgr.: Carlos Dreyfus R.; Sales Mgr.: Jose Antonio Jimenez P.

TAPE CUSTOM DUPLICATOR

Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.

● accessories importer

Libreria Rubyl SA, Apdo. 1B-B, Av. 3 de Noviembre, David. Tel: 5-4339.
Product: Cleaners cloths & brushes, 45 RPM adaptors, needles.

● store fixtures & merchandising aids importer

Liberia Rubyl SA, Apdo. 1B-B, Av. 3 de Noviembre, David. Tel: 5-4339.
Product: Display racks.

PERU

Population: 14,489,000.
Rate of exchange: $1 (US) = 42.55 sols.
Per capital income: $335.
Holidays: January 1, Easter, May 1 (Labor Day), July 28, 29 (Independence Anniversary), November 1 (All Saints Day), October 12 (Columbus Day), December 25, various Christian holidays.
Records, record blanks & pre-recorded media imported from USA: 1974—$153,070; 1973—$137,857.
Records exported to USA: 1974—452,261 units, $18,930.

● record & tape manufacturers/distributors/importers

Amdiscos, see Infopesa.
Corona, see Industrial Sono-Radio.
D I N S A (Disco Industria Nacional SA), General Vivanco 128, Pueblo Libre, Lima. Tel: 61-71-60, 61-48-25.
Labels: (Owned) Dinsa, Impala, Nusta, Suceso; (represented) Angelito (Ecuador), Caracol (Chile), Dark (Venezuela), Fania (USA), Parnaso (USA), Tropical (Colombia).
Int'l reps.: Colombia (Tropical), Ecuador (Angelito), Venezuela (Dark).
Disco Industria Nacional SA, see DINSA.
Do Re Me, see El Virreyl.
F T A (Fabricantes Tecnicos Asociados) SA, Casilla 3662, Panamericana Norte, Km. 13.5, Lima. Tel: 23-12-30, 31-71-95. Pres.: Benjamin Monteblanco; Gen. Mgr.: Nilo Marchand Oneto; Sales Mgr.: Sussy Monge de von Schwedler.
Labels: (Owned) FTA, Festival; (represented) Ariola (Spain), Continental (Brazil), Mericana (USA), RCA Victor (USA), Zafiro (Spain).
Int'l rep.: Colombia (Discomoda), Ecuador (IFESA), USA (Discolando).
Fabricantes Technicos Asociados, see FTA.
Festival see FTA.
I E M P S A (Industrias Electricas & Musicales Peruanas SA) (IFPI), Av. Guillermo Dansey 1247, Lima. Tel: 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres; Int'l Div.: Nora Catanzaro.
Labels: (Owned) IEMPSA, Lider; (represented) A&M (USA), Apple (UK), Arista (USA), Capitol (Mexico, USA), Coco (USA), Codiscos (Colombia), Decca group (UK), EMI group (UK), Favedica (Venezuela), London (USA), Lyra (Bolivia), Musart (Mexico), Probe (USA), Seeco (USA).
Int'l reps.: Bolivia (Discolandia Dueri), Colombia (Victoria), Ecuador (Emporio Musical, J.D. Feraud Guzman), Mexico (Capitol), USA (Capitol), Venezuela (Favedica, Venus), worldwide (EMI group).
Impala, see DINSA.
Industria Fonografica Peruana SA, see Infopesa.
Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13. Tel: 72-33-54. Exec. Dir.: Luis A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo; Int'l Div.: Maria Elena Tassara.
Labels: (Owned) Sono-Radio, Corona; (represented) CBS Int'l (worldwide), IFESA (Ecuador), Istmenos (Panama), Kubaney (USA), MCA (USA), Movieplay (Spain), Music Hall (Argentina), Onix (Ecuador).
Int'l reps.: Argentina (CBS), Bolivia (Discolandia Dueri), Chile (Philips), Colombia (CBS), Ecuador (IFESA), Mexico (CBS), Panama (Istmenos), Venezuela (CBS).
Industrias Electricas & Musicales Peruana SA, see IEMPSA.
Infopesa (Industria Fonografica Peruana SA), Guillermo Dansey 1910, Lima. Tel: 31-71-56, 23-23-54. Mng. Dir.: Alberto Maravi; Gen. Mgr.: Odilio Vargas Machuca; Sales Mgr.: Walter Rueda.
Labels: (Owned) Amdiscos, Infopesa, La Musica; (represented) Borinquen (Puerto Rico), Caracol (Chile), Fenix (Ecuador), Gema (USA), Music Gem (Puerto Rico), Promus (Venezuela), Sonolux (Colombia), Vaya (USA), Velvet (Venezuela).
Lider, see IEMPSA.
La Musica, see Infopisa.
Nusta, see DINSA.
Sono-Radio, see Industrial Sono-Radio.
Suceso, see DINSA.
El Virrey Industrias Musicales SA., Av. Republica de Panama 3551, San Isidro, Lima. Tel: 22-93-57, 40-46-00. Telex: 3540276.
Labels: (Owned) Do Re Mi, Virrey; (represented) Ansonia (USA), Atlantic (USA), Bell (USA), Buddah (USA), DG (Germany), Disneyland (USA), Durium (Italy), Fadisa (Ecuador), Fuentes (Colombia), Gamma (Mexico), Hispavox (Spain), Island (UK), Liberty (USA), MGM (USA), Melodiya (USSR), Mercury (USA), Orfeon

(Mexico), Palacio (Venezuela), Peerless (Mexico), Philips (worldwide), Polydor (worldwide), Quality (Canada), Roulette (USA), Stax (USA), Tico (USA), United Artists (USA), Vertigo (UK), Verve (USA), WEA (USA).
Int'l reps.: Colombia (Fuentes), Ecuador (Fadisa), Mexico (Peerless), worldwide (Phonogram, Polydor).

● music publishers

Continental (Ed.), Av. Larco 743, Of. 402, Miraflores, Lima. Tel: 25-85-48. Mgr.: Ruben Salaberry.
Int'l firms represented: Beechwood de Mexico (Mexico), Musica Argentina Int'l (Argentina), Sociedad Chilena de Eds. Musicales (Chile).
Int'l reps.: Argentina (Musica Argentina Int'l), Chile (Sociedad Chilena de Eds. Musicales), Mexico (Beechwood de Mexico).

D I N S A (Ed. Musigraficas) SA (APDAYC), General Vivanco 128, Pueblo Libre, Lima. Tel 61-71-60.
Int'l firms represented: Caracol (Chile), Pamsco (Argentina), Sono Inter (Colombia).
Int'l reps.: Argentina (Pamsco), Chile (Caracol), Colombia (Sono Inter).

Edimusa (Ed. Musicales SA), Los Topacios 141, Lima. Tel 72-33-54. Exec. Dir.: Luis A. Aubry

Maravi Music, see Ollantay.

Ollantay Music, SA (Ed.) (APDAYC), Guillermo Dansey 1910, Lima. Tel: 31-71-56, 23-23-54. Cable EDOMSA. Mng. Dir.: Alberto Maravi; Gen. Mgr.: Dr. Manuel Hoyos.
Affiliates: Maravi Music (APDAYC).

Prodemsa (Prod'nes & Eds. Mundiales SA), (APDAYC), Apdo. 6019, Jr. Cailloma 124, Of. 403, Lima 1. Gen. Mgr.: Amadeo Ormeno Aparicio.
Affiliate: Ed. Universal SA (APDAYC).
Int'l firms represented: Discol (Colombia), Ecomus (Colombia), Edim (Mexico), Orbemusa (Venezuela), Parnaso (Argentina), Prodemus (Columbia), RCA Espanola (Spain), Relay (Argentina).
Int'l reps.: Argentina (Relay), Colombia (Ecomus), Ecuador (Sadram), Mexico (Edim), Venezuela (Orbemusa).

Universal SA (Ed.), see Prodemsa.

● services

DESIGN & ARTWORK

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima. Tel 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima. Tel: 40-46-00.

LICENSING ORGANIZATION, MUSIC

A P D A Y C (Asociacion Peruana de Autores & Compositores), Jiron Washington 1206, Lima. Tel: 23-09-54

PLATING, PROCESSING & PRESSING PLANTS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima. Tel: 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13. Tel: 72-33-54. Exec. Dir.: Luis A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo.

Infopesa (Industria Fonografica Peruana SA), Guillermo Dansey 1910, Lima. Tel: 31-71-56, 23-23-54. Mng. Dir.: Alberto Maravi; Gen. Mgr.: Odilio Vargas Machuca; Sales Mgr.: Walter Rueda. (Pressing only)

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima. Tel: 40-46-00.

PRINTERS & LITHOGRAPHERS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima. Tel: 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Imprenta Editora Disco SA, Pasaje Velarde 106, Lima. Tel 24-84-28, 23-16-72. Gen. Mgr.: Marcial Garcia Villavicencio.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13. Tel: 72-33-54. Exec. Dir.: Luis A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo.

Luz SA (Ed.), see El Virrey.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima. Tel: 40-46-00.

TAPE CUSTOM DUPLICATORS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima. Tel: 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't. Mgr.: Rodolfo Canseco Torres.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13. Tel: 72-33-54. Exec.Dir.: Luis A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo.
Audio: Cassette.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima. Tel: 40-46-00.

● supplies

JACKETS & SLEEVES

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima. Tel 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Luz SA (Ed.), see El Virrey.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima. Tel: 40-46-00.

PHILIPPINES

Population: 39,000,000.
Rate of exchange: $1 (US) = 7.55 pesos.
Per capita income: $267.
Holidays: January 1 (New Year's), Maundy Thursday, Good Friday, April 9 (Bataan Day), May 1 (Labor Day), June 12 (Independence Day), July 4 (Philippine-American Friendship Day), November 1 (All Saints Day), November 30 (Bonifacio Day), December 25 (Christmas), December 30 (Rizal Day).

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1974—$32,351; 1973—$37,158.

Import: Presidential Decree No. 34, amending the tariff and customs code of the Philippines, took effect October 27, 1972. Rates of import duty took effect January 1, 1973. A uniform rate of duty, known as revenue duty of 10% ad valorem, shall be imposed on all imported articles plus any of the five rates of duty of 10, 20, 40, 60 and 90% ad valorem. In effect, there are only six levels of tariffs: 10 (basic), 20, 30, 50, 70 and 100%. The rates shall be subject to periodic investigation by the Tariff Commission and may be revised by the President upon recommendation of the National Economic Development Authority. The rates of duty shall apply to all products whether imported directly or indirectly of all foreign countries which do not discriminate against Philippine export products. An additional 100% across-the-board duty shall be levied on the products of any foreign country which discriminates against Philippine export products. Revenue duty of 100% ad valorem is imposed on keyboard instruments, jukeboxes, records, matrices, prepared record blanks, and tapes. 70% on gramophones, sound recorders, record players, tape decks. 50% on string musical instruments, electronic instruments, strings, 30% on wind instruments and parts and accessories of musical instruments.

Export: The continuous and steady upward trend in export earnings has been attributed to tax exemption privileges, tax credits and others granted to Philippine exporters under the Export Incentives Law and the Investment Incentives Act. Simplication of export procedures contributed to the progressive trend. Musical instruments, phonographs and records are classified as potential export products—already exported but not in commercial quantity. The Foreign Trade Zone situated in Mariveles, Bataan, is a government project, established to push the development or export oriented industries.

● record & tape manufacturers / distributors / importers

A U, see Sound Int'l.

Action, see Mareco.

Admiral, see Empire Int'l

Allied Artists, see Sound Int'l

Alpha Recs. Corp., JLB Bldg., 3rd fl., Ronquillo, Quiapo, Manila. Tel: 47-12-47, 40-91-47, 40-63-21. Pres. & Gen. Mgr.: Buddy O. De Vera; VP & Int'l Dir.: Reynaldo O. De Vera; Mktg. Dir.: Roger O. De Vera; Musical Dir. & A&R: Virgilio R. Cruz; Promo. Dir.: Reynaldo R. Cruz, Jr.; Greater Manila Sales Mgr.: Quintin Mendoza; Luzon Sales Mgrs.: Jose Lumba, Csardas Ballonado; Bicol Sales Mgr.: Jose O. De Vera; Visayas Sales Mgr.: Remigio Celestino; Mindanao Sales Mgr.: Sergio Cuyos Jr. (Distributed by Fortune & Lady Lynn).
Labels: (Owned) Alpha, Bicolandia, Cap, Cycle, Fama, Jonal, Mayon, Northern, VIP; (distributed) Palmas, Sidlakan; (represented) Arrow, Good Vibrations, International Artists, Solid Gold, Spire, Top Twenty, Warwick, Windmill (all UK); Aquarius, Axe, Gamma, Tuesday (all Canada).

American Artist, see Empire Int'l.

Ami, see Vic.

Asco, see Video Vision.

B G, see Vic.

Bicolandia, see Alpha.

Boss, see Sound Int'l.

Cannon, see Empire Int'l.

Cap, see Alpha Int'l.

Circle, see Empire Int;l.

Contex, see Sound Int'l.

Continental Artists, see Video Vision.

Cycle, see Alpha.

Dimension, see Video Vision.

Dagohoy, see Vicor.

D'Swan, see Playtex.

Dyna-Parlophone, see Dyna.

Dyna Prods. Inc., PO Box 4591, Manila, 135 Second Ave., Grace Park, Caloocan City. Tel: 23-23-28, 23-67-35. Cable: DYPRO. Telex: DYNA 7420361. Pres.: Albert Tan, Exec. VP: James G. Dy; Gen. Mgr.: Tan Huy Bin.
Labels: (Owned) Dyna, Dyna-Parlophone; (represented) ABC/Dunhill/Probe (UK), A&M (USA), Anchor (UK), Arista (USA), Apple (UK), Asylum (UK), Audio Fidelity (USA), Baal (UK), Capitol (USA), Casablanca (USA), Chelsea (USA), DJM (UK), Dark Horse (USA), EMI (UK), Festival (Australia), GTO (UK), MGM (USA), Music for Pleasure (UK), Ode (USA), Parlophone (UK), Pickwick/Hallmark (USA), Playboy (USA), Polydor (Germany), Private Stock (UK), Pye (UK), RSO (UK), Stanyan (USA), Stax (USA), Telefunken (UK), United Artists (USA).

Empire Int'l, PO Box 967, Dynasty Cinema Bldg., 827-831 Rizal Ave., Santa Cruz, Manila. Tel: 27-37-94, 27-42-66. Cable: EMPINT. Pres. & Gen. Mgr.: Hubert S. Co; Sales Mgr.: Evelyn Yu.
Labels: (Owned) Admiral, American Artists, Cannon, Circle, Fanfare, Masterpiece, Movietone, Quadrant, Soundtracks; (represented) A/S, Allegro, Alshire Int'l, Arcade, Audio Spectrum, Avenue, Cricket, Design, Encounter, Europa, Europa Exquisit, Forest, GSF, Golden Ear, Grit, Happy Time, Hilltop, Hit, Instant Learning Series, Iris, Killroy, Mr. Pickwick, Mode, Mondiomusic, PIP, Pacific, Peter Rabbit, Pickwick Int'l, Play, Playhour, R&R, Release, Showcase, Somerset, Sonic, Stereo Fidelity, Stereo Plus 3, Swing, Telstar, Vogue.

Everstar, see Video Vision.

Express, see Vic.

Fama, see Alpha.

Fanfare, see Empire Int'l.

Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City 3010. Tel: 25-28-70. Cable: FILRECO. Pres. & Gen. Mgr.: Manuel P. Villar; VP: Jose P. Villar; Treas.: Luis P. Villar; Sec'y: Rosenda V. Palma; Mktg. Mgr.: Rene V. Palma; A&R Mgr.: Malu V. Chipeco; Local A&R Prod'n Mgr.: Ronaldo J. Villar; Plant Mgr.: Luis R. Villar Jr.; Special Projects: Oskar Salazar; Admin.: Elaine V. Aquino.

Fortune Rec. Sales, JLB Bldg., 5th fl., Ronquillo, Manila. Tel: 40-91-47. Pres.: Buddy O. De Vera; Sales Mgr.: Quintin Mendoza (Distributor).
Labels: (Distributed) Alpha, Aquarius, Arrow, Axe, Bicolandia, Cap, Cycle, Fama, Gamma, International Artists, Jonal, Mayon, Northern, Tuesday, VIP, Windmill

Grand, see Video Vision.

Grandeur Music Corp., JLB Bldg., 2nd fl., Ronquillo cor. P. Gomez Sts., Quiapo, Manila. Tel: 48-97-14, 40-63-21. Pres. & Gen. Mgr.: Sebastian L. Balboa; VP Mktg. & Int'l Dir.: Arcadio L. Balboa; VP Personnel-Treasurer: Eunice B. Lantican; VP Prod'n: Eleazar L. Balboa; VP Promos.: Rogelio Ramos; Sales Mgr.: Sebastian C. Balboa; PR: Herbert L. Vego.
Labels: (Owned) Grandeur, Grandsound, Luzvimin.

Grandsound, see Grandeur.

Guestar, see Video Vision.

Hit 100, see Vic.

HitSound, see Sound Int'l.

Home Inds. Development Corp., 1455 Leon Guinto St., Ermita, Manila. Tel: 50-86-61. Cable: HOMID.
Labels: (Owned) Homid, Lustre; (represented) Avco (USA), MCA (USA), Palette (Belgium), Phonogram Int'l (Netherlands), 20th Century (USA).

Homid, see Home Inds.

Honey, see Mareco.

J J, see Vicor.

Jade, see Sound Int'l.

Jonal, see Alpha.

Lady Lynn Rec. Center, 533 Evangelista, Quiapo, Manila. Tel: 48-82-21, 40-65-96. Gen. Mgr.: Lynda F. De Vera; Sales Mgr.: Relita P. Torres. (Distributor)
Labels: (Distributed) Alpha labels

Lapu-Lapu, see Playtex.

Love, see Sound Int'l.

Lustre, see Home Inds.

Luzvimin, see Grandeur.

M M, see Vicor

Mabuhay, see Mareco.

Mango, see Mareco.

Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP & Gen. Mgr.: Luis P. Villar; Treas.: Manuel P. Villar; Sec'y: Rosenda V. Palma; Mktg. Mgr.: Allan J. Villar; Personnel & Admin.: Christine V. Pineda, Elaine V. Aquino; Plant Mgr.: Luis R. Villar Jr.; Local A&R Prod'n Mgr.: Ronaldo J. Villar; Int'l A&R: Marlyn P. Romero, Malu V. Chipeco, Gonzalo Tuazon; Special Projects: Oskar Salazar; Tape Div. Mgr.: Rene V. Palma.
Labels: (Owned) Action, Honey, Mabuhay, Mango, Superstar, Villar; (represented) Aero-Space, Atco, Atlantic, Buddah, CBS, CTI, Daybreak, Elektra, Epic, GNP Crescendo, Kama Sutra, Monitor, Monument, Project 3, Ranwood, Reprise, Vanguard, Warner Bros. (all USA); Hispavox (Spain).

Masterpiece, see Empire Int'l.

Mayon, see Alpha.

MGMitten, see Video Vision.

Mico Inds. Inc., PO Box 2364, Mico Tower Bldg., Sales at Ronquillo St., Santa Cruz, Manila. Tel: 47-69-30. Cable: MICOINDUST. Pres. & Gen. Mgr.: Elena C. Tatad.
Label: (Owned) Mico.

Mongo, see Sound Int'l.

Movietone, see Empire Int'l.

MusicDisc, see Sound Int'l.

N V, see Vicor.

National, see Sound Int'l.

Northern, see Alpha.

Number 1, see Video Vision.

Palmas, see Alpha.

Pearl, see Video Vision.

Pilgeora, see Vicor.

Pioneer, see Vicor.

Plaka Ilocano, see Vic.

Plaka Pilipino, see Vicor.

Playtex Rec. Co., PO Box 2209, 377 Buencamino St., San Miguel, Manila. Tel: 47-41-46.
Labels: (Owned) Crystal, D'Swan, Lapu-Lapu, Playtex, Sampaguita.
Int'l rep.: Canada (Quality).

Pop, see Sound Int'l.

Pophits, see Video Vision.

PopMachines, see Video Vision.

PopTunes, see Video Vision.

President, see Video Vision.

Quad, see Sound Int'l.

Quadrant, see Empire Int'l.

Red White & Blue, see Video Vision.

Sampaguita, see Playtex.

Saturday, see Video Vision.

Sidlakan, see Alpha.

Sound Int'l, PO Box 967, Manila. Tel: 27-37-94. Cable: DIMENSION. VP: Pablo Sonkengpo; Gen. Mgr.: Juliet Ang.
Labels: (Owned) Allied Artists, Contex, HitSound, Quad, Ten; (distributed) AU, Boss, Jade, Love, Mongo, MusicDisc, National, Pop, Venus, Young America;

(represented) Avenue (UK), Cherry (USA), Olga (Sweden), Royal (USA), Zel (UK).
Soundtracks, see Empire Int'l.
Stars & Stripes, see Video Vision.
Suarez Recs. Co., 60 Prosperidad St., Malabon, Rizal. Tel: 22-41-94. Gen. Mgr.: Simplicio U. Suarez; Treas. & Sales Mgr.: Lourdes S. Sicat.
Sunn, see Vic.
Sunshine, see Vicor.
Superstar, see Mareco.
Synchro Ind'l Corp., PO Box 1519, Manila.
Labels: (Represented) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Smash, Vertigo, Verve.
Target, see Video Vision.
Ten, see Sound Int'l.
V A, see Vic.
V I P, see Alpha.
Venus, see Sound Int'l.
Vic (Philippines) Prod'ns, L.C. Santos Bldg., 2nd fl., 642 Raon St., Quiapo, Manila. Tel: 40-07-16. Pres. & Gen. Mgr.: Victor Que; VP & Treasurer: Annette L. Que; Sales Mgr.: Ramon Lao; Adv. & Promo. Mgr.: Connie M. Mazon.
Labels: (Owned) Ami, BG, Express, Hit 100, Plaka Ilocano, Sunn, VA; (represented) Express, Everest, Vanguard Int'l (all USA).
Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila 2804. Tel: 49-37-81. Cable: VIMUSCO. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Mktg.: Antonio M. Ocampo; VP Finance: Teresita R. Cruz; VP Admin.: George M. Canseco; VP Mfg.: Ricardo del Rosario; Special Projects Dir.: Ferdinand A. Paz; Gen. Sales Mgr. (Luzon, Visayas, Mindanao): Teofilo del Rosario; A&R Dir. (Sunshine Div.): Ramoncito R. Ilacad; A&R Dir. (Vicor, Pioneer, Plaka Pilipino Div.): Wilfrido B. Cruz; Int'l A&R Dir.: Victor Jose; Int'l Co-ord.: Priscilla A. de la Cruz; Adv. & Promo. Mgr.: Norma Japitana; Prod'n Mgr. (Vicor, Pioneer): Jose R. Ilacad Jr.; Prod'n Mgr.: (Plaka Pilipino): Felipe Maninang; Purchasing Mgr.: Victoria Cruz; Luzon Sales Mgr.: Dante Raul Q. Teodoro; Cebu Sales Mgr.: Manuel Menil; Bacolod Sales Mgr.: Rosendo Tacumba; Davao Sales Mgr.: Eduardo Luciano.
Labels: (Owned) Vicor, Vicor Int'l, Pioneer, Plaka Pilipino, Sunshine; (distributed) Dagohoy, JJ, MM, NV, Pilgeora, Wilear's; (represented) Bang, Barnaby, Buena Vista, Chess, De-Lite, Disneyland, Hickory, Janus, Mainstream, RCA, Roulette, Shelter, Tamla Motown, TK, Tico (all USA); Areito (Cuba), Durium (Italy), Ember (UK), GRT (Canada), Nippon Columbia (Japan), Victor (Japan), Zapiro Novola (Spain).
Video Vision Inc., Dynasty Super Cinema Bldg., Rizal Ave., Manila. Tel: (2) 27-32-94. Cable: VIDIC. Pres.: Lorenzo Y. Co; Gen. Mgr.: Alexander S. Co; Sales Mgr.: Edward Yu.
Labels: (Owned) Asco, Dimension, MGMitten, Pearl, Saturday, Vivi; (distributed) Continental Artists, Everstar, Grand, Guestar, Number 1, Pophits, PopMachines, PopTunes, President, Red White & Blue, Stars & Stripes, Target, Winston.
Villar, see Mareco.
Vivi, see Video Vision.
Wilear's Rec., 51 Auraullo St., Mandaluyong, Rizal. Tel: 78-16-19. Pres.: William Leary. (Distributed by Vicor).
Winston, see Video Vision.
Young America, see Sound Int'l.

● music publishers

B A M I (Bayanihan Music Philippines Inc.), PO Box 4243, National Business Center Bldg., Rm. 306, 567 Raon, Santa Cruz, Manila. Tel: 40-08-42. Telex: Vicor 7420292. PRes.: Vicente del Rosario Jr.; Domestic Catalog Div.: Erlinda Marqueses.
Int'l firms represented: Campbell Connelly (UK), GEMA (Germany), New Child (USA), Polydor Int'l (Germany), Shinko (Japan).
F A M I (Fil-am Music Inc.), Calvo Bldg., Rm. 220 Escolta, Manila. Tel: 40-35-05. Cable: FAMI. Pres.: Luis P. Villar; Gen. Mgr.: Manuel P. Villar.
Affiliates: Ed. Mexicana de Musica, Mareco Inc.
Lustre Music Publ'g Corp., 1455 Leon Guinto St., Ermita, Manila. Tel: 50-86-61. Cable: HOMID.
Int'l firms represented: Avco Embassy (USA), Famous (USA), World (Belgium).
Mareco Inc. (FAMI), 131 Del Monte Ave., Quezon City. Tel: 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; Gen. Mgr.: Manuel P. Villar. (See FAMI).
Int'l rep.: USA (L.I. Witkoff).
Metro Music Masters Inc., JLB Bldg., 5th fl., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel: 40-91-47. Pres.: Buddy O. De Vera.
The Music Bank (Filscap), PO Box 3739, Manila 2800. Tel: 60-48-44, 6178-97. Exec. Dir.: Oskar Salazar.
Sound Music House, Dynasty Super Cinema Bldg., Rizal Ave., Manila. Tel: 27-32-94.
S. S. Suarez Music Co. (Filscap, Musika), 60 Prosperidad St., Malabon, Rizal. Tel: 224194. Gen. Mgr.: Simplicio U. Suarez.
Int'l rep.: USA (Joli Tinker).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Artists Guild of the Philippines, c/o College of the Holy Spirit, 163 E. Mendiola St., Manila.
Cultural Foundation of the Philippines, San Luis Terrace, Rm. 502, Ermita, Manila. Cable: CUFOPHIL. Exec. Dir.: Antonio Quintos.
League of Filipino Composers, 1665 Taft Ave., Manila.
Manila Symphony Society, 1011 R. Hidalgo, Manila.
Music Promotion Foundation of the Philippines, Yamael Bldg., 1845 Taft Ave., Manila. Cable: MUSIPROM.
National Band Ass'n of the Philippines, 70 Boston St., Cubao, Quezon City. Tel: 70-34-94. Pres.: Felipe P. de Leon.
National Music Council of the Philippines, c/o UNESCO Nat'l Commission, 1580 Taft Ave., Manila. Cable: UNACOM.
P A R A S (Philippine Academy of Rec'g Arts & Sciences), c/o Oskar Salazar, PO Box 3739, Manila 2800. Tel: 60-48-44, 61-78-97.
P A R P (Philippine Assembly of Rec. Prod'rs), c/o Antonio U. Lustre, 1455 Leon Guinto St., Malate, Manila. Tel: 59-36-28.
Philippine Choral Society, 33 N. Domingo, San Juan, Rizal.
Philippine Music Educators Group, c/o U. P. Theater, Diliman, Quezon City.
R I A P (Record Ind. Ass'n of the Philippines), c/o Manuel P. Villar, Calvo Bldg., Escolta, Manila. Tel: 47-11-83, 40-10-81. Pres.: Manuel P. Villar; Sec'y: Simplicio U. Suarez.

DESIGN & ARTWORK

Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP & Gen. Mgr.: Luis P. Villar.
The Music Bank, PO Box 3739, Manila 2800. Tel: 60-48-44, 61-78-97. Exec. Dir.: Oskar Salazar.
Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila 2804. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; Art Dir.: Tomas Rufino.

DIRECT MAIL SERVICE

Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP & Gen. Mgr.: Luis P. Villar.
The Music Bank, PO Box 3739, Manila 2800. Tel: 60-48-44, 61-78-97. Exec. Dir.: Oskar Salazar.
Vic (Philippines) Prod'ns, L.C. Santos Bldg., 2nd fl., 642 Raon St., Quiapo, Manila. Tel: 40-07-16. Pres. & Gen. Mgr.: Victor Que; VP & Treasurer: Annette L. Que; Sales Mgr.: Ramon Lao; Adv. & Promo. Mgr.: Connie M. Mazon.
Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo Cor. P. Gomez, Quiapo, Manila 2804. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.

LICENSING ORGANIZATIONS, MUSIC

B A M I (Bayanihan Music Philippines Inc.), PO Box 4243, National Business Center Bldg., Rm. 306, 567 Raon, Santa Cruz, Manila. Tel: 40-08-42. Telex: Vicor 7420292. Pres.: Vicente del Rosario Jr.; Domestic Catalog Div. Mgr.: Erlinda Marqueses.
F A M I (Fil-Am Music Inc.), Calvo Bldg., Rm. 220, Escolta, Manila. Tel: 40-35-05. Cable: FAMI. Pres.: Luis P. Villar; Gen. Mgr.: Manuel P. Villar. (Represents SESAC mechanical rights).
Filscap (Filipino Society of Composers, Authors & Publishers), Republic Supermarket Bldg., Rm. 243, Rizal Ave., Manila. Tel: 49-27-88. Pres. & Dir.: Felipe P. de Leon; Exec. Dir. & Sec'y: Simplicio U. Suarez (Performing rights)
Musika Inc., 220 Calvo Bldg., Escolta, Manila. Pres.: Felipe P. de Leon; Domestic Mng. Dir. & Exec. Sec'y: Simplicio U. Suarez; Int'l Mng. Dir.: Oskar Salazar. (Mechanical rights only).

PACKAGING & LABELING (tape only)

Mareco Inc., 131 Del. Monte Ave., Quezon City 3010. Tel: 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP & Gen. Mgr.: Luis P. Villar.
Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila 2804. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

PLATING, PROCESSING & PRESSING PLANTS

Atlas Rec'g Co., 35 F. Josef, Concepcion, Marikina, Rizal. Tel: 69-72-056. Gen. Mgr.: Roger O. De Vera; Plant Mgr.: Noli O. Orteza. (Pressing only)
Dyna Prods. Inc., 135 Second Ave. at D. Aquino St., Grace Park, Caloocan City. Tel: 23-42-74, 23-67-35. Cable: DYPRO. Pres.: Albert Tan; Exec. VP; James G. Dy; Gen. Mgr.: Tan Huy Bin.
Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City 3010. Tel: 25-28-70. Cable: FILRECO. Pres. & Gen. Mgr.: Manuel P. Villar; VP: Jose P. Villar.
Home Inds. Development Corp., 1455 Leon Guinto St., Ermita, Manila D-502. Tel: 50-86-61.
Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 60-30-41. Cabel: VILMARECO. Pres.: Jose P. Villar; VP & Gen. Mgr.: Luis P. Villar.
Mico Inds. Inc., PO Box 2364, Mico Tower Bldg., Sales at Ronquillo St., Santa Cruz, Manila. Tel: 47-29-68. Cable: MICOINDUST. Pres. & Gen. Mgr.: Elena C. Tatad.
Sound Int'l, Barrio Ugong, Marikina, Rizal. (Pressing only)
Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila 2804. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. dir.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

PRINTERS & LITHOGRAPHERS

Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City 3010. Tel: 25-28-70. Cable: FILRECO. Pres. & Gen. Mgr.: Manuel P. Villar; VP: Jose P. Villar.
Home Inds. Development Corp., 1455 Leon Guinto St. Ermita D-502. Tel: 50-86-61.
Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP & Gen. Mgr.: Luis P. Villar.
Mico Inds. Inc., PO Box 2364, Mico Tower Bldg., Sales at Ronquillo St., Santa Cruz, Manila. Tel: 47-29-68. Cable: MICOINDUST. Pres. & Gen. Mgr.: Elena C. Tatad. (Rec. only)
Vic (Philippines) Prod'ns, L.C. Santos Bldg., 2nd fl., 642 Raon St., Quiapo, Manila. Tel: 40-07-16. Pres. & Gen. Mgr.: Victor Que; VP & Treasurer: Annette L. Que; Sales Mgr.: Ramon Lao; Adv. & Promo. Mgr.: Connie M. Mazon.
Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila 2804. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.

RECORD PROMOTION

B A M I (Bayanihan Music Philippines Inc.), PO Box 4243, National Business Center Bldg., Rm. 306, 567 Raon, Santa Cruz, Manila. Tel: 40-08-42. Pres.: Vicente del Rosario Jr.
Dimads, c/o Sound Int'l, PO Box 967, Manila.
Entertainment Mmgt. & Mktg. Inc., c/o Red, White & Blue Cinemas, 878-D Aurora Blvd., Cubao, Quezon City. Tel: 78-52-31.
Fil-Am Music Inc., Calvo Bldg., Rm. 220, Escolta, Manila. Tel: 40-35-05. Cable: FAMI. Pres.: Luis P. Villar; Gen. Mgr.: Manuel P. Villar.
The Music Bank, PO Box 3739, Manila 2800. Tel: 60-48-44, 61-78-97. Exec. Dir.: Oskar Salazar.
Uni-Talent Promos. Inc., PO Box 4243, Pete de Jesus Bldg., Rm. 502, P. Gomez cor. P. Paterno, Quiapo, Manila. Tel: 48-67-21, 48-67-07. Pres.: Vicente del Rosario Jr.; Exec. VP: Orlando R. Ilacad; Gen. Mgr.: Antonio M. Ocampo.

TAPE CUSTOM DUPLICATORS
TAPE DUPLICATOR/MARKETERS

Dyna Prods. Inc., 135 Second Ave. at D. Aquino St., Grace Park, Caloocan City. Tel: 23-42-74, 23-67-35. Cable: DYPRO. Pres.: Albert Tan; Exec. VP: James G. Dy; Gen. Mgr.: Tan Huy Bin.
Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City 3010. Tel: 25-28-70. Cable: FILRECO. Pres. & Gen. Mgr.: Manuel P. Villar; VP: Jose P. Villar.
Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP & Gen. Mgr.: Luis P. Villar.
The Music Bank, PO Box 3739, Manila 2800. Tel: 60-48-44, 61-78-97. Exec. Dir.: Oskar Salazar.
Audio: 8-tr., cassette, open reel.
Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila 2804. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.

● supplies

CARTRIDGE & CASSETTE PARTS

Empire Electronics Corp., 708 Aurora Blvd., Quezon City. Tel: 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yotoko; VP Ind'l Sales: Cesar S. Salazar; VP Consumer Sales: Ramon Ngo Ong Gee; Sales Mgr.: Leonida S. Rabe. (Distributor & Importer).
Brand name: Teac.

EMPTY CARTRIDGES, CASSETTES & REELS

Empire Electronics Corp., 708 Aurora Blvd., Quezon City. Tel: 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yokoto; VP Ind'l Sales: Cesar S. Salazar; VP Consumer Sales: Ramon Ngo Ong Gee; Sales Mgr.: Leonida S. Rabe. (Distributor & Importer).
Audio: 8-tr., open reel
Brand name: Ampex.
3 M Philippines Inc., 3M House, Yabut Bldg., E. De Los Santos Ave., Makati, Rizal. Tel: 86-70-61. Cable: TRIMINCO. Mng. Dir.: Damon S. Vitale; Mktg. Dir.: Salvador P. Malbarosa; Sales Mgr.: Alfonso C. Tan; Group Sales Mgr.: Salvador C. Siangio.
Audio: Cassette.
Brand name: Scotch.
Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila 2804. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

ENVELOPES & MAILERS

Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP & Gen. Mgr.: Luis P. Villar.
Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila 2804. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

JACKETS & SLEEVES
LABELS

Home Inds. Development Corp., 1455 Leon Guinto St., Ermita, Manila D-502. Tel: 50-86-61.
Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP & Gen. Mgr.: Luis P. Villar.
Vic (Philippines) Prod'ns, L.C. Santos Bldg., 2nd fl., 642 Raon St., Quiapo, Manila. Tel: 40-07-16. Pres. & Gen. Mgr.: Victor Que; VP & Treasurer: Annette L. Que; Sales Mgr.: Ramon Lao; Adv. & Promo Mgr.: Connie M. Mazon.
Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

POLYETHYLENE BAGS

Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP & Gen. Mgr.: Luis P. Villar.

RECORD PROCESSING MACHINERY

Empire Electronics Corp., 708 Aurora Blvd., Quezon City. Tel: 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yotoko; VP Ind'l Sales: Cesar S. Salazar; VP Consumer Sales: Ramon Ngo Ong Gee; Sales Mgr.:

International Music-Record Section

Leonida S. Rabe. (Distributor & Importer).
Chief product: Automatic processing machines.
Brand name: Johannessen & Lund.

TAPE, RAW & BLANK LOADED

Empire Electronics Corp., 708 Aurora Blvd., Quezon City. Tel: 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yotoko; VP Ind'l Sales: Cesar S. Salazar; VP Consumer Sales: Ramon Ngo Ong Gee; Sales Mgr.: Leonida S. Rabe. (Distributor & Importer). (Blank only)
Audio: 8-tr., cassette, open reel.
Video: 1" open reel. ½" EIAJ open reel.
Brand name: Ampex.

3 M Philippines Inc., 3M House, Yabut Bldg., E. De Los Santos Ave., Makati, Rizal. Tel: 86-70-61. Cable: TRIMINCO. Mng. Dir.: Damon S. Vitale; Mktg. Dir.: Salvador P. Malbarosa; Sales Mgr.: Alfonso C. Tan; Group Sales Mgr.: Salvador C. Siangio
Audio: Cassette.
Brand name: Scotch.

TAPE DUPLICATING EQUIPMENT

Empire Electronics Corp., 708 Aurora Blvd., Quezon City. Tel: 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yotoko; VP Ind'l Sales: Cesar S. Salazar; VP Consumer Sales: Ramon Ngo Ong Gee; Sales Mgr.: Leonida S. Rabe. (Distributor & Importer).
Audio & Video: Highspeed duplicators.
Brand name: Ampex.

● accessories manufacturers

8 A M I (Bayanihan Music Philippines Inc.), PO Box 4243, National Business Center Bldg., Rm. 306, 567 Raon, Santa Cruz, Manila. Tel: 40-08-42. Pres.: Vicente del Rosario Jr.
Product: Catalog servs.

The Music Bank, PO Box 3739, Manila 2800. Tel: 60-48-44, 61-78-97. Exec. Dir.: Oskar Salazar. (Importer)
Product: Cleaners cloths & brushes, head cleaners & demagnetizers, needles.

3 M Philippines Inc., 3M House, Yabut Bldg., E. De Los Santos Ave., Makati, Rizal. Tel: 86-70-61. Cable: TRIMINCO. Mng. Dir.: Damon S. Vitale; Mktg. Dir.: Salvador P. Malbarosa; Sales Mgr.: Alfonso C. Tan; Group Sales Mgr.: Salvador C. Siangio.
Product: Leader & splicing tape.

Vicor Music Corp., PO Box 4243, JL8 Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.
Product: Cleaners cloths & brushes, 45 rpm adaptors.

● store fixtures & merchandising aids manufacturers

Empire Int'l, PO Box 967, Dynasty Cinema Bldg., 827-831 Rizal Ave., Santa Cruz, Manila. Tel: 27-37-94, 27-42-66. Cable: EMPINT. Pres. & Gen. Mgr.: Hubert S. Co, Sales Mgr.: Evelyn Yu.
Product: Display racks (rec. only).

Vicor Music Corp., PO Box 4243, JL8 Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila 2804. Tel: 49-37-81. Telex: 7420292. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.
Product: Display racks.

● tape audio/video playback & recording equipment

Empire Electronics Corp., 708 Aurora Blvd., Quezon City. Tel: 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yotoko; VP Ind'l Sales: Cesar S. Salazar. VP Consumer Sales: Ramon Ngo Ong Gee; Sales Mgr.: Leonida S. Rabe.
Audio: Ampex (USA), Teac (Japan).

POLAND

Population: 33,202,000.
Rate of exchange: $1 (US) = 24 zlotys.
Per capita income: $1650.
Holidays: January 1 (New Year's), Easter Monday, May 1 (Labor Day), July 22 (Polish National Day), November 1 (All Saints Day), December 25, 26.

RECORDS:

Records manufactured for domestic & export sale: LP's 1974—7,000,000 units; 1973—6,000,000 units.
Records sold domestically: LP's 1974—3,757,054 units; 1973—4,470,000 units. EP's 1974—692,856 units; 1973—634,000 units. Singles 1974—145,192 units; 1973—244,000
Records & tapes imported from USA: 1974—$12,000.
Records & tapes exported to USA: 1974—48,000 units, $52,300; 1973—40,843 units, $55,845.
Records imported from countries other than USA: 1974—1,000,000 units; 1973—900,000 units.
Records exported to countries other than USA: 1974—2,409,900 units; 1973—1,777,651 units.
Average retail price per record: LP's—$4.00.
Stereo sales: 90%.
Type of distribution: Manufacturer-to-wholesaler-to-retailer system.
Type of promotion: The main source of record promotion is radio. Other sources include music magazines and pop columns in weekly and daily publications.
Jukeboxes: Very few.

TAPE:

Market: State-owned Polski Nagrania, the sole manufacturer of records and tapes, has just begun to produce cassettes. There is no market for 8-track cartridges.

IMPORT/EXPORT REGULATIONS:

All companies are state-owned. Contacts with record companies can be made through PWM.

RADIO STATIONS:

All government: no. of AM 30, no. of FM 37.
Comments: Music, all of which is recorded, accounts for 60% of all programming. One-half of this percentage is made up of pop and jazz.

TELEVISION STATIONS:

2 Government channels.
Comments: Programming is comprised of newsreels, sports, political programs and movies. **Roman Waschko**

● record & tape manufacturers/distributors/importers

Muza, see P P Polskie Nagrania.

P P Polskie Nagrania, Długa 5, Warsaw. Tel: 31-32-31. Cable: POLNAG. Dir.: Adam Karolak; Sales Mgr.: Jozef Pielka; Artistic Dir.: Bogdan Jankowski.
Labels: (Owned) Muza, Pronit, Veriton

P W M Ed. (Polskie Wydawnictwo Muzyczne), Foreign Trade Office, Krakowskie Przedmiescie 7, 00-068 Warsaw. Tel: 26-12-01. Cable: PEWUEM8EHAZET. Telex: 813498. Dir.: Bohdan Gierlicki; Rec. & Rec'g Mgr.: Natalia Grzegorzewska. (Contact for record import & export).
Int'l reps.: Australia (Carinia, Contal), Belgium (Polyphonia Mundi), France (JADE), Germany (Disco-Center), Italy (Fonit-Cetra), Japan (Nippon Columbia), Netherlands (Phonogram), UK (Tyler), USA (Polish Rec. Center).

Pronit, see P P Polskie Nagrania.

Veriton, see P P Polskie Nagrania.

● music publishers

P W M (Polskie Wydawnictwo Muzyczne), Al. Krasinskiego 11a, Cracow. Tel: 252-10. Gen. Mgr.: Mieczyslaw Tomaszewski; Sheet Music Mgr.: Teresa Mochtak.
Int'l reps.: Orchestral materials hire—Denmark (Hansen), Finland (Fazer), France (Salabert), Germany (Moeck), Italy (Ricordi), Netherlands (Albersen), Norway (Norsk), Sweden (Nordiska); hire and sale—Germany (Moeck), Japan (Nippon Gakki), Switzerland (Universal), UK (Kalmus); sales—France (Boosey & Hawkes), USA (Marks Chopin & Penderecki works).

Synkopa PWM, Senatorska 13/15, 00-075 Warsaw. Tel: 26-70-97. Cable: PEWUEMWAR. Dir.: Jerzy Jasienski; Gen. Mgr.: Mieczystaw Tomaszewski.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Conseil Polonais de la Musique (Polish section of the Conseil Int'l de la Musique), Rynek Starego Miasta 27, Warsaw.

Jeunesses Musicales of Poland, Chief Council, Castle of Ostrogski, Okolnik 1, Warsaw. Tel: 27-95-89.

National Section of the International Society for Contemporary Music, c/o Union of Polish Composers, Rynek Starego Miasta 27, Warsaw. Tel: 31-17-41. Cable: ZETKAPE. Pres.: Andrzej Dobrowolski.

Polish Music Council, National Committee of the International Music Council, Rynek Starego Miasta 27, 00-272 Warsaw. Tel: 31-16-34. Sec'y: Jozef Patkowski.

Polskie Stowarzyszenie Jazzowe (Polish Jazz Society), PO Box 282, Rutkowskiego 20/5, 00-020 Warsaw 1. Tel: 27-65-81. Cable: POLJAZZ. Dir.: Stanislaw Cejrowski.

S P A M (Stowarzyszenie Polskich Artystow Muzykow), Krucza 24/26, Warsaw. Tel: 21-86-47.

Towarzystwo im. Fryderyka Chopina (Frederic Chopin Society), ul. Okolnik 1, Zamek Ostrogskich, 00-368 Warsaw. Gen. Mgr.: Wiktor Weinbaum

Union of Polish Composers (Zwiazek Kompozytorow Polskich), Rynek Starego Miasta 27, 00-272 Warsaw. Tel: 31-16-34, 31-17-41. Pres.: Dr. Jan Steszewski.

Warszawskie Towarzystwo Muzyczne im. Stanislawa Moniuszki (Warsaw Music Society), Morskie Oko 2, Warsaw.

Henryk Wieniawski Music Society, Wodna St. 27, Poznan. Tel: 526-42.

Z A K R (Zwaizek Autorow i Kompozytorow Utwerow Rozrywkowych—Ass'n of Authors & Composers of Pop Music), ul. Hipoteczna 2, Warsaw. Tel: 27-60-61, 27-60-44.

LICENSING ORGANIZATIONS, MUSIC

Agencja Autorska, ul. Hipoteczna 2, Warsaw. Tel: 27-60-61.

Z A I K S (Society of Authors), ul. Hipoteczna 2, Warsaw. Tel: 27-60-61. Pres.: Karol Malcuzynski; Gen. Mgr.: Witold Kolodziejski; Foreign Dept. Head: Wlodzimierz Lalak. (Mechanical & performing rights).

PORTUGAL

Population: 8,524,000.
Rate of exchange: $1 (US) = 24.25 escudos.
No. of homes with record players: Approx. 1,000,000.
Holidays: January 1 (Universal Brotherhood Day), January 26 (Carnival), Holy Thursday, Good Friday, June 10 (Portugal Day), June 13 (City of Lisbon Day), Corpus Christi, June 24 (City of Porto Day), Assumption, August (many companies are closed), October 5 (Establishment of Portuguese Republic), November 1 (All Saints Day), December 1 (Independence Day), December 8 (Immaculate Conception), December 24, 25.

RECORDS:

Records, record blanks & other pre-recorded media imported from USA: 1974—$591,697; 1973—$283,409.
Records exported to USA: 1974—55,873 units, $67,300; 1973—114,011 units, $112,803.
Average retail price per record: LP's—$8.40; EP's—$2.88; singles—$2.24.
Stereo sales: LP's 95%, singles 30%.
Record club sales: 2% of total.
Discounting: Rare.
Type of distribution: Manufacturer-to-retailer, but most of the manufacturers have their own retail shops, mainly in Lisbon, Porto and Coimbra.
Type of promotion: There are no music papers but newspapers cover records on a weekly basis. Record sales of Portugese revolutionary songs are increasing monthly.
Jukeboxes: Approx. 1,500.

TAPE:

Market: Pre-recorded tapes, mostly of Brazilian and Portuguese songs, account for 50% of the total recordings market.

RADIO STATIONS:

No. of commercial 4; no. of government 1 (3 channels); no. of AM 5; no. of FM 4.
Comment: Government has one channel playing classical music; the other two play popular (50%) and live (increased from 2% to 10% due to the revolution).

TELEVISION STATIONS:

No. of channels 2 (government).
Comment: Most of the current programming is devoted to the Socialist Revolution in Portugal and other countries, with films, conferences, interviews, debates, etc., being shown. Pop shows are on three hours per week (one hour each showing). Channel 2 shows classical music concerts and film series.

IMPORT/EXPORT REGULATIONS:

New import tax from June 1: Normal charges douane (customs house) plus 30%. **Fernando Tenente**

● record & tape manufacturers/distributors/importers

Alfama, see Telectra.

Algarve, see Radio Triunfo.

Alvorada, see Radio Triunfo.

Alvorada Int'l, see Radio Triunfo.

Aquila, see Radio Triunfo.

Archiv, see Phonogram.

Banda, see Procope.

Belter (Discos) Lda., Rua Constituicao 74, Porto, Tel: 498041.
Branch: Lisbon, Av. Defensores Chaves 3, 3rd fl. E. Tel: 59062.
Home office: Spain.
Labels: (Owned) Belter, Olympo, Saef.

Bonzao, see Joquei.

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. De Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos; Rec. Dept. Mgr.: Paulo Gil.
Labels: (Represented) ABC/Dunhill (USA), A&M (UK), Ace of Clubs (UK), Ace of Diamonds (UK), Anchor (UK), Apple (UK), Argo (UK), Arista (USA), Bell (UK), Casablanca (USA), Chapter One (UK), Columbia (UK), DJM (UK), Decca (UK), Deram (UK), EMI (UK), Eclipse (UK), HMV (UK), Harvest (UK), London (USA), MAM (UK), Odeon (Brazil, France), L'Oiseau Lyre (France), PDU (Italy), Parlophone (UK), Pathe (France), Purple (UK), Regal (UK), Scramp (Italy), Sovereign (UK), Stateside (UK), Threshold (UK).

Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto. Tel: 65932.
Labels: (Owned) Clave; (represented) Ades (France), Poplandia (Spain), Wallois (France).
Int'l reps.: Canada (Penco), France (CBS), Netherlands (Bosheck), USA (Penco).

Clave, see Castro Paz & Ca.

D G, see Phonogram.

Diapasao, see Sassetti.

Estudio, see Mundusom.

F F, see Riso & Ritmo.

Fama, see Zip-Zip.

Fenix, see Arnaldo Trindade.

Flash, see Telectra.

Fontana, see Phonogram.

Gladio, see Telectra.

Guilda da Musica, see Sassetti.

Harmonia, see Radio Triunfo.

Heliodor, see Phonogram.

Imavox (Som & Imagem) SarL, Rua Padre Antonio Vieira 28 r/c, Lisbon 1. Tel: 656434. Telex: 12596 RCP P.
Labels: (Owned) Imavox; (represented) Accion (Spain), Disc'AZ (France), Bipar (UK), Butterfly (France), CTI (USA), Carabine (France), Cinevox (Italy), Opalo (Spain), Pickwick (UK, USA), Pye (UK), Rediffusion (UK), Top Tape (Brazil), Victor (Japan).
Joquei (Disco) Ltd., Parque Residencial Miraflores, Lote 101-6B, Alges, Lisbon. Tel: 217719.
Labels: (Owned) Bonzao; (represented) Activ Tapes (Switzerland), Sunshine Tapes (USA).
M G M, see Phonogram.
Melodia, see Radio Triunfo.
Mercury, see Phonogram.
Movieplay, see Procope.
Mundusom Sociedade Industrial do Som SarL—Discos Estudio, Rua Rodrigo da Fonseca 204 r/c, Lisbon 1. Tel: 6B5B71.
Labels: (Owned) Estudio, Trevo; (represented) Monitor (USA).
Int'l reps.: France (Nogueira), South Africa (Arraial), USA (Alvorada).
Ofir, see Sassetti.
Olympo, see Belter.
Oreves Sociedade de Importacao & Exportacao Ltd., Rua da Madalena 237, 2nd fl., Lisbon 2. Tel: 872049. (Importer/Exporter).
Labels: (Represented) Everest (USA), Vox (USA).
Orfeu, see Arnaldo Trindade.
Philips, see Phonogram.
Phonogram Portuguesa MV SarL, Av. Liberdade 211, Lisbon 2. Tel: 563291. Gen. Mgr.: Antonio Coelho Ribeiro; Mktg. Mgr.: Carlos Pinto; Promo. Mgr.: Carlos Gomes.
Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (represented) Ariola, Chrysalis (UK), Cube (UK), Island.
Int'l reps.: Worldwide (Phonogram & Polydor).
Polydor, see Phonogram.
Procope SarL, Andrade Corvo 27, 7th fl., Lisbon. Tel: 562251. Cable: PROCODISCO. Dir.: Rui Ressurreicao; Gen. Mgr.: Carlos Perez Alvaro; A&R Mgr.: Thilo Krasmann; Sales Mgr.: Carlos Bolotinha; Promo. Mgr.: Antonio Manuel Duarte.
Labels: (Owned) Banda, Movieplay, Psst; (represented) Alshire (USA), Areito-Egrem (Cuba), Barclay (France), Capitol (USA), Everest (USA), Gnome (Belgium), MCA (USA), Monument (USA), Motown (USA), Orfeon (Mexico), Playboy (USA), Riviera (France), 20th Century (USA).
Int'l rep.: Spain (Movieplay).
Psst, see Procope.
R R, see Riso & Ritmo.
Radio Triunfo Lda., Praca do Municipio 309, Porto. Tel: 21445, 33624. Pres.: Rogerio de Seixas Costa Leal; Int'l A&R: Daniel Sousa; Sales & Mktg.: Alberto Eiras; Pub. & Promo.: Carlos Lacerda.
Branch: Lisbon, Rua do Carmo 23. Tel: 34708. Mgr.: Carlos Parga.
Int'l branches: Angola, PO Box 3B75, Rua Luis de Camoes 93, 2nd fl., Luanda—**Mozambique,** PO Box 4364, Paiva de Andrada 365, Lourenco Marques.
Labels: (Owned) Algarve, Alvorada, Alvorada Int'l, Aquila, Harmonia, Melodia, Sereia, Sintra; (represented) Abbot (USA), Abnak (USA), Alston (USA), Amaret (USA), Ambassador (USA), Ampex (Italy), Argo (UK), Arion (France), Artone (Netherlands), Asylum (USA), Atco (USA), Athens, Atlantic (USA), Auravision, Avalanche (UK), Bang (USA), Barrie, Beverly, Blue-Bell, Blue Note (USA), Blue Thumb (USA), Bosheck (Netherlands), Brooklin, CBS (USA), CGD (Italy), Canadian Pacific (USA), Carisch (Italy), Carla, Cartaz, Cartwheel (USA), Chantecler (Brazil), Clave (Spain), Command (USA), Copacabana (Brazil), Cotillion (USA), Crestview (USA), DCP (USA), Dade (USA), Dakar (USA), Dial (USA), Direction (UK), DiscReet (USA), Dolton (USA), Dot (USA), Douglas (USA), Dunwich (USA), Elektra (USA), Embryo, Epic (USA), Evolution (USA), Fame (USA), Fantasy (USA), Festival (France), Finger (Germany), Focus, GMA, Gamma (Mexico), Gaviota (Spain), Gazette, Grand Award (USA), Great Western Gramophone, Harmonia-Mundi (France), Hill, Hispavox (Spain), Hypopotam (France), Imperial (USA), Invictus (USA), Jolly (Italy), Jupiter (Germany), Karen (USA), Lamp, Liberty (USA), Liberty Premiere (USA), Melodiya (USSR), Metromedia (USA), Milestone (USA), Minit (USA), Monument (USA), Mums (USA), Musicor (USA), Neighborhood (USA), Neptune (USA), New Design (UK), Nonesuch (USA), Odyssey (USA), Okeh (USA), Old Town (USA), Oriole, PIR, Pacific Jazz (USA), Pama (UK), Paramount (USA), Peerless (Mexico), Plexium (UK), Project 3 (USA), Prophesy (UK), Raft (UK), Reprise (USA), Robert Rheims, Rojec, Rolling Stones (USA), SGC (USA), Saar (Italy), San Francisco (USA), Satril (UK), Solid State (USA), Sonopresse (France), Sono-Radio (Peru), Spindizzy (USA), Style-Cellograph-Simp, Sunset (USA), Surrey (USA), Sussex (USA), T-Neck (USA), Thrush, Thunder (USA), Top-Six, Triola (Scandinavia), Twin (USA), UA Int'l (USA), UA Latino (USA), UPC (USA), United Artists (USA), Vanguard (USA), Venevox, Viva (USA), Volt (USA), Vortex (USA), Warner Bros. (USA), World Pacific (USA), World Pacific Jazz (USA), Westminster (USA), Zel.
Rapsodia (Discos), Morais Soares 41 A, Lisbon. Tel: 83B594.
Riso & Ritmo (Discos) Lda., Calgada da Quintinha 2-S/cv, Lisbon 1. Tel: 683968.
Int'l branch: France, Bagatelle.
Labels: (Owned) FF, RR; (represented) Bagatelle (France).
Seef, see Belter.
Sassetti—Sociedade Portuguesa de Musica & Som SarL, Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon. Tel: 656094.
Labels: (Owned) Diapasao, Guilda da Musica; (distributed) Ofir; (represented) Amadeo (Austria), ESP (USA), Erato (France), Hungaroton/Qualiton (Hungary), Musa (Poland), Supraphon (Czechoslovakia), Wergo (Germany).
Int'l rep.: Spain (Edigsa).
Sereia, see Radio Triunfo.
Sintra, see Radio Triunfo.
Tagus, see Tecla.
Tecla Lda. (IFPI), Rua Sousa Martins 5, Lisbon. Tel: 560405, 562B50. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura.
Labels: (Owned) Tagus, Tecla, Vertice; (represented) Accent (USA), Argo (USA), Ariston (Italy), Bach (UK), Black Jazz (UK), CID (Brazil), Collector (UK), Cosmopolitan (UK), Dim (Spain), Ember (UK), Fleche (France), Fonograma (Venezuela), GNP Crescendo (USA), Itamaraty (Brazil), Olympia (Italy), Onda Nueva (Venezuela), Oryx (UK), Ovation (USA), Souvenir (Venezuela), Star (Belgium), W&G (Australia).
Int'l reps.: Brazil (CID), France (Barclay), Luxembourg (Barclay), Monaco (Barclay), Netherlands (Dureco), South Africa (Teal), Spain (Dim), UK (CRD).
Telectra—Empresa Technica de Equipamentos Electricos SarL, Apdo. 2531, Rua Rodrigo da Fonseca 103, Lisbon 1. Tel: 6B6072, 657459, 654897. Telex: 1598. VP: Fernando Vaz-Pinto; Gen. Mgr.: Jose Varatojo da Silva; A&R: L. Cunha; Sales Mgr.: M.M. de Matos.
Int'l branch: Angola, Apdo. 6487, Rua Barbosa Rodrigues 42, Luanda. Tel: 22891. Gen. Mgr.: Armando Dias.
Labels: (Owned) Alfama, Flash, Gladio, Telectra; (represented) Arrow (UK), Audiomasters (USA), Baltic (Belgium), RCA (USA).
Int'l reps.: South Africa (Teal), USA (Penco).
Trevo, see Mundusom.
Arnaldo Trindade & Ca. Lda. (IFPI), Rua de Santa Catarina 117, Porto. Tel: 381341. Cable: RADILECTRA. Telex: 22266. Pres.: Arnaldo Trindade; Gen. Mgr.: Fernando Pereira; Co-ord.: Peter Elderfield.
Promo. branch: Lisbon, Rua da Alegria 122. Tel: 327707. Mgr.: Rui Mota Alves.
Labels: (Owned) Orfeu; (distributed) Fenix; (represented) Durium (Italy), Negram (Netherlands), Vogue (France).
Int'l reps.: Benelux (Vogue), France (Vogue), Switzerland (Vogue), USA (Penco), Venezuela (Palacio).
Vertice, see Tecla.
Vertigo, see Phonogram.
Verve, see Phonogram
Zip-Fado, see Zip-Zip.
Zip-Zip—Organizacoes, Publicidade Lda., Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon. Tel: 656094
Labels: (Owned) Fama, Zip-Fado, Zip-Zip.

● music publishers

Belter (Ed.), Rua Constituicao 74, Porto. Tel: 498041. Dir. A. Figueiredo.
Branch: Lisbon, Av. Defensores Chaves 3, 3rd fl. E. Tel: 59062.
Home office: Spain.
Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.
Costa Pinto (Ed. Musicais) (SPA), Rua Eca de Queiros 20, 3rd fl., Lisbon. Tel: 560405. Pres.: Jorge Costa Pinto; Gen. Mgr.: Rocha Oliveira.
Imavox Eds. Musicais (SPA-81EM), Rua Padre Antonio Vieira 28 r/c, Lisbon 1. Tel: 656434. Telex 12596 RCP P.
Musicat (Arnaldo Trindade & Ca. Lda.), Rua de Alegria 122, Lisbon. Tel: 327707. Cable: RADILECTRA. Telex 22266. Mgr.: Fernando Albuquerque.
Sassetti—Sociedade Portuguesa de Musica & Som SarL, Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon. Tel: 656094.
Telectra (Eds. Musicais), Rua Joaquim Antonio de Aguiar 64, Lisbon 1. Tel: 686075. VP: Fernando Vaz-Pinto; Gen. Mgr.: Jose Varatojo da Silva.
Int'l firms represented: Baltic (Belgium), Nimbus 9 (Canada), RCA (Italy, Spain), RCA Jaguare (Brazil), Victor (Brazil).
Triunfo (Ed. Musicais), Praca da Municipio 309, Porto. Tel: 21445, 33624. Pres.: Rogerio de Seixas Costa Leal.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Circulo de Cultura Musical, Rossio 45, Lisbon 4.
International Music Council, Nat'l Committee, Instituto de Alta Cultura, Praca do Principe Real 14, Lisbon.
Sociedade Nacional de Musica de Camara, Rua de Arroios 5, Lisbon 1.

DESIGN & ARTWORK

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.
Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto. Tel: 65932.
Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta. Tel: 950152. Gen. Mgr.: Rogerio de Seixas Costa Leal; D&A Mgr.: Antonio Matos.

DIRECT-MAIL SERVICE

Sassetti—Sociedade Portuguesa de Musica & Som SarL, Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon. Tel: 656094.
Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562B50. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura.

LICENSING ORGANIZATION, MUSIC

S P A (Sociedade Portuguesa de Autores), Av. Duque de Loule 31, Lisbon 1. (Mechanical & performing rights).

PLATING, PROCESSING & PRESSING PLANTS

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.
Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta. Tel: 950152. Gen. Mgr.: Rogerio de Seixas Costa Leal; Mgr.: Domingos Lupi Nogueira.

PRINTER & LITHOGRAPHER

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.

TAPE CUSTOM DUPLICATORS

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.
Radio Triunfo Lda., Rua Anselmo Braancamp 297, Porto. Gen. Mgr.: Rogerio de Seixas Costa Leal; Dept. Chief: Arlindo Moreira.
Audio: 8-tr. & cassette.
Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562B50. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura.
Audio: 8-tr., cassette.

● supplies

TAPE, RAW & BLANK LOADED

Audio Magnetics Corp., Apdo. 72, Caldas da Rainha. Tel: 12 23041.
Radio Triunfo Lda., Rua do Campo Lindo 208, Porto. Tel: 45B76. Gen. Mgr.: Rogerio de Seixas Costa Leal; Chief Eng.: Domingos Lupi Nogueira. (Blank only).
Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562B50. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura. (Importer).
Audio: 8-tr., cassette, open reel.
Brand name: Capitol

TAPE DUPLICATING EQUIPMENT

Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562B50. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura. (Importer).
Brand name: Brenell (UK), Pentagon (USA).

● accessories manufacturers

Audio Magnetics Corp., Apdo. 72, Caldas da Rainha. Tel: 12 23041.
Product: Leader & splicing tape.
Joquei (Disco) Ltd., Parque Residencial Miraflores, Lote 101-6, Alges, Lisbon. Tel: 217719.
Product: Cleaners cloths & brushes, head cleaners & demagnetizers, needles.
Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562B50. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, leader & splicing tape.

● store fixtures & merchandising aids manufacturer

Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562B50. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura.
Product: Display racks, divider cards.

● tape audio/video playback & recording equipment

Belter (Discos) Lda., Rua Constituicao 74, Porto. Tel: 498041.
Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto. Tel: 65932. (Importer)
Joquei (Disco) Ltd., Parque Residencial Miraflores, Lote 101-6B, Alges, Lisbon. Tel: 217719. (Importer)
Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon; Tel: 560405, 562B50. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura.

PUERTO RICO

Population: 2,821,000.
Per capita income: $1,900.
No. of homes with record players: 2,250,000.
Holidays: All stateside national holidays plus many local half-holidays in which the stores close at noon. Banks and government offices close completely on such days.

RECORDS:

Records imported from USA: 1974—$1,181,B50. 1973—$1,724,270.
Records imported from countries other than USA: 1974—$36,605; 1973—$189,559.
Records exported to countries other than USA: 1974—$B0,020.
Average retail price per record: LP's $3.49-$4.49; singles $1.00-$1.25.
Stereo sales: 60% of total

International Music-Record Section

Discounting: Frequent.
Type of distribution: Most record firms are dealers/importers/rackjobbers.
Type of promotion: Promotion of records via radio and television has increased greatly. Also increasing is the advertising of records sold by mail. Record and television magazines have a large circulation.
Jukeboxes: 10,000.

TAPE:

Market: Tape sales and playback equipment have increased greatly in the past few years. Many new firms have established themselves during the last five years. Only a few of these handle records.
Average retail price per tape: 8-tr. & cassette $5.00-$6.00.

RADIO STATIONS

Comment: Radio and television are under FCC rules. 90% of programming is recordings with the remainder local soap operas.

TELEVISION STATIONS:

Comment: There is cable TV in some parts of San Juan. Cable TV works in conjunction with programs for the Virgin Islands. Most of the programs are English language and on video tape.

IMPORT/EXPORT REGULATIONS:

None from USA. Customs duty from those coming from other countries.

Antonio Contreras

● record & tape manufacturers / distributors / importers

Alegre, see Allied.

Alhambra Recs. of Puerto Rico Inc., First Federal Bldg., Suite 608, Rio Piedras 00927. Tel: (809) 764-3038. Cable: ALRECORDS. Gen. Mgr.: Juan Antonio Estevez; Sales Mgr.: Juan A. Estevez Jr.; Prod'n Mgr.: Miguel Estivill; Promo. Mgr.: Ricardo Fabreques.
Home office: Spain, Discos Columbia.
Int'l branch: USA.
Labels: (Owned) Alhambra; (represented) Dila (Central America), Columbia (Spain).

All Art, see Universal.

Allied Whsle. Co. of Puerto Rico Inc., 610 Cerra St., Santurce 00907. Tel: (809) 725-9255. Cable: ALWHOCO. Pres.: Charles Tarrab; VP & Sales Mgr.: Alberto Dircie.
Labels: (Distributed) Alegre, Cotique, Exitos, Fania, Inca, Lewgas, Mavi, Parnaso, Tico, Vaya, Zelesta.

Alto Stereo Inc., 401 Bouret St., Santurce 00912. (Importer—tape).

Frank Alvarez Inc., 553 De Diego Ave., Puerto Nuevo 00920. Tel: (809) 783-0967. (Importer—tape).

Aponte One Stop Inc., 624 Cerra St., Santurce 00907. Tel: (809) 723-5545, 725-1090. Pres.: Pablo Aponte. (One Stop—singles only).

Appliance Supply Corp., Plaza Las Americas, Hato Rey 00918. Tel: (809) 764-3735. (Importer—tape).

Arcano, see Caytronics.

Aro-Mandy Recs. Inc., 403 San Jorge St., Santurce 00912. Tel: (809) 723-8084. Mgr.: Armando Gonzalez.
Labels: Gas, Kubaney, Madrid, Mate, TR, Teca.

Artol, see Universal.

Astro Recs., 6248 Cerra St., Santurce 00907. Tel: (809) 725-5542.
Labels: (Owned) Astro, Mariel; (distributed) Canovar.

Auto Novelty, Cond. Las Torres Sur 1E, Bayamon 00619. Tel: (809) 785-8691. (Importer—tape).

Ballesteros (Dists.), 2128 Eduardo Conde St., Santurce 00915. Tel: (809) 726-7888. (Importer).

Beauty Centro, 119 Barbosa St., Catano 00632. Tel: (809) 788-0035. (Importer).

Best Price, 655 Figueroa St., Santurce 00907. Tel: (809) 724-1519. (Importer—tape).

Bonin Electronics Inc., 610 Hipodromo Ave., Santurce 00908. Tel: (809) 722-5650. (Importer—tape).

Borinquena (Dists.) Inc., 628 Cerra St., Santurce 00907. Tel: (809) 725-5028. (Importer).

Borinquen (Discos) Inc., PO Box 4785, San Juan 00936. Tel: (809) 765-8115. Pres.: Dario Gonzalez; VP: Edward Cuervo.
Int'l branch: USA.
Labels: (Owned) Borinquen, Horoscopo.

C B S Latin, see Caytronics.

Caliente, see Caytronics.

Canovar, see Astro.

Caribe, see Island.

Carino, see Caytronics.

Casa Aponte Inc., 628 Cerra St., Santurce 00907. Tel: (809) 724-7790. Mgr.: Tomas Figueroa. (Manufacturer/Distributor.)
Labels: (Owned) Faces 2, Frape, Hit Parade, Quality Sound.

Casa Fragoso Inc., PO Box 2774, San Juan 00903. Tel: (809) 723-0504, 725-8842. Whsle. Div. Mgr.: Daniel Garrido. (Manufacturer/Rack Jobber.)
Label: (Owned) Fragoso.

Casa Los Tapes (La), 233 F.D. Roosevelt Ave., Hato Rey 00918. Tel: (809) 764-4061. (Importer—tape).

Casa Marval, 1904 Ponce de Leon Ave., Santurce 00909. Tel: (809) 723-9470. (Importer—tape).

Casa Orta, 210 Del Parque St., Rio Piedras 00925. Tel: (809) 766-4741. (Importer).

Casa Perez, Calle Olmo, ED 20, Santa Juanita, Bayamon 00619. Tel: (809) 786-5782. (Importer—tape).

Casa Victor Inc., PO Box 2650, San Juan 00903. Tel: (809) 724-3341. Pres.: J. Michelena; Gen. Mgr.: J. Rodriguez; Rec. Dept. Mgr.: Ramon Ortiz. (Distributor/Importer).

F. N. Castagnet Inc., 623 Fernandez Juncos Ave., Santurce 00907. Tel: (809) 723-5300. (Importer—tape).

J. A. Cavallery, PO Box 3346, Mayaguez 00708. (Importer—tape).

Caytronics Corp. of New York, 2128 Eduardo Conde St., Santurce 00915. Tel: (809) 726-7888. Mgr.: Sergio Ballesteros.
Home office: USA.
Labels: (Owned) Arcano, Caliente, Carino, Caytronics; (distributed) CBS Latin, Mericana, Pronto.

Charrons, 660 Ponce de Leon Ave., Hato Rey 00918. Tel: (809) 766-3502. (Importer—tape).

Chiroldes (Empresas), 2424 Loiza St., Santurce 00913. Tel: (809) 724-3821.
Label: (Owned) Vilton.

Clemente Sales, 356 Escorial Ave., Puerto Nuevo 00920. Tel: (809) 783-8718. (Importer—tape).

Coco Recs. Inc., 604 Cerra St., Santurce 00907. Tel: (809) 723-5318. (Importer).

Conrad (P.R.) Inc., PO Box 5475, Puerta de Tierra 00906. Tel: (809) 725-9045. Gen. Mgr.: G.G. Connelly. (Distributor/Importer/Exporter.)
Home office: Virgin Islands.

Cotique, see Allied.

Fernando Couso, 17 Betances St., Bayamon 00619. Tel: (809) 785-3364. (Importer—tape).

Crusol Inc., PO Box 98, Bayamon 00619. Tel: (809) 785-9191. (Importer—tape).

Cuqui's Recs., 1265 Ave. Central, Puerto Nuevo 00920. Tel: (809) 783-1437. (Importer).

Dial Prod'ns, 624 Cerra St., Santurce 00907. Tel: (809) 722-4407.

Discolandia, 1552 Ponce de Leon Ave., Santurce 00909. Tel: (809) 725-3195. (Importer).

Discolando, see Ultra.

Discoteca La Luz, 13 De Diego Ave., Rio Piedras 00925. Tel: (809) 766-4263. (Importer).

Disney, see Kelvinator Sales.

Distribuidora Nacional de Discos Inc., 606 Cerra St., Santurce 00907. Tel: (809) 724-4964. Pres.: Gilberto Gonzalez Arenas; VP & Gen. Mgr.: Pedro Oruna; Sales Mgr.: Rodolfo Gonzalez Jr. (Manufacturer/Distributor.)
Int'l branch: Dominican Republic, Distribuidora Dominicana de Discos.
Labels: (Distributed) all Latin & US labels.

E G C (Dists.) Inc., 624 Cerra St., Santurce 00907. Tel: (809) 722-0091. (Importer).

Eclipse, see Maranta.

Eddin Ents. Inc., 2014 Ave. A, Barrio Obrero, Santurce 00916. Tel: (809) 725-6522. Pres.: Ed Dinallo; Gen. Mgr: Jim Hineman; Sales Mgr.: Jason De Jesus; Rack Opns. Mgr.: Luis Rodriguez. (Rackjobber.)

Electronica (La), Km. 13, Hm. 7, Rd. 1, Rio Piedras 00927. Tel: (809) 764-3060. (Importer—tape).

Electronica (Dists.) Inc., GPO Box 3993, San Juan 00936. Tel: (809) 783-5818. (Importer—tape).

Electronic Center Corp., PO Box 8413, Santurce 00909. Tel: (809) 724-0175. (Importer—tape).

Electronics of Puerto Rico Inc., 470 Francia St., Hato Rey 00917. Tel: (809) 767-6380. (Importer—tape).

Euphonics Corp., PO Box 2036, Carolina 00630. Tel: (809) 789-2117. (Importer—tape).

Exitos, see Allied.

F J M, see Montilla.

Faces 2, see Casa Aponte.

Fania, see Allied.

Fernandez Electronics, PO Box 415, Hato Rey 00919. Tel: (809) 767-3586. (Importer—tape).

4 Points, see Ultra.

Fragoso, see Casa Fragoso.

Frape, see Casa Aponte.

G M A Dists. Inc., 626 Cerra St., Santurce 00907. Tel: (809) 725-4408. Mgr.: A.I. Mont.
Home office: Spain.
Labels: (Owned) Gema.

Gas, see Aro-Mandy.

Gema, see GMA.

Gills Appliances, 1786 Loiza St., Santurce 00911. (Importer—tape).

Gonzalez-Bonilla Dists, see La Cuna

Guarani, see Island.

Hit Parade, see Casa Aponte.

Horoscopo, see Borinquen.

Inca, see Allied.

Isabelita Discount, Barbosa & Francia Sts., Hato Rey 00918. Tel: (809) 766-6136. (Importer—tape).

Island Recs. Inc., PO Box 8607, Santurce 00908. Tel: (809) 782-7772. (Manufacturer/Rack Jobber.)
Branch: Rio Riedras 00920, 504 Sirio St., Urb. Altamira.
Labels: (Owned) Guarani, Island, Rico-Vox; (distributed) Caribe; (represented) Hispavox (Spain), Palacio (Venezuela).

Kelvinator Sales of Puerto Rico, PO Box BG, Simon Madera Ave. & Granados St., Villa Prades, Rio Piedras 00928. Tel: (809) 765-2291. Pres.: Carlos Rom; Sales Mgr.: Ignacio Mena.
Labels: (Distributed) Disney, Musart, Peerless, RCA.

Kubaney, see Aro-Mandy.

Lafayette Electronics, GPO Box 1839, San Juan 00936. Tel: (809) 766-0322. (Importer—tape).

Lewgas, see Allied.

Lozano Dists., PO Box 7826, Santurce 00916. Tel: (809) 791-1868.
Label: (Owned) Lozano.

La Luz Recs., 156 De Diego Ave., Rio Piedras 00925. Tel: (809) 766-2448. (Importer).

Madrid, see Aro-Mandy.

Maranta Recs. Inc., PO Box 6886, Loiza Sta.; 2020 Espana St., Ocean Park, Santurce 00914. Tel: (809) 722-3441. Sr. VP & Int'l Opns.: Antonio Contreras.
Home office: USA.
Labels: (Owned) Eclipse, Maranta.

Mariel, see Astro.

Marvela, see Puerto Rico Recs.

Mate, see Aro-Mandy.

Mavi, see Allied.

Melody Center, 555 De Diego Ave., Puerto Nuevo 00920. Tel: (809) 783-2245. (Importer—tape).

Mendez Recs., 1460 Ponce de Leon Ave., Santurce 00909. Tel: (809) 722-3536. (Importer).

Mericana, see Caytronics.

Miami, see Ultra.

Montilla of N.Y., see Ultra.

Montilla Recs. of Puerto Rico Inc., Km. 0.8 Carrera 185, Canovanas. Tel: (809) 876-2560, 722-0173. Pres.: Fernando J. Montilla; VP & Gen. Mgr.: Jose E. Montilla III.
Labels: (Owned) FJM, Montilla, Montisa; (represented) Blue Thumb (USA), Dot (USA), Ember (UK), Paramount (USA), Rare Earth (USA), Dischi Ricordi (Italy), Sire (USA), Tamla/Motown (USA).

Montisa, see Montilla.

Musart, see Kelvinator Sales.

Neliz, see Rico.

Oliveras Dists., Corner of Laredo & Reno, Urb. Vista Bella, Bayamon 00619. Tel: (809) 786-3244. (Wholesaler).

German Ortiz Inc., Darlington Bldg., Rio Piedras 00925. Tel: (809) 766-4672. (Importer—tape).

G. Palensuela Inc., GPO Box 2061, San Juan 00936. Tel: (809) 783-5572. (Importer—tape).

Parnaso, see Allied.

Peerless, see Kelvinator Sales.

Petty Recs., 41 Dr. Veve St., Bayamon 00619. Tel: (809) 785-1557. (Importer).

Pronto, see Caytronics.

Puerto Rico Recs. Inc., PO Box 2027, San Juan 00903. Tel: (809) 724-1724. (Rackjobber/Importer as Martinez Vela Inc.)
Label: (Owned) Marvela.

Quality Sound, see Casa Aponte.

R C A, see Kelvinator Sales.

Roberto Ramirez Inc., Escorial St. 549, Caparra Heights 00920. Tel: (809) 782-2485. (Importer—tape).

Refri Auto Inc., 653 Ponce de Leon Ave., Hato Rey 00917. Tel: (809) 767-9482. (Importer—tape).

Rico Recs. Dist. of Puerto Rico, 604 Cerra St., Santurce 00907. Tel: (809) 722-4407. Owner: Ralph Cartagena.
Int'l branch: USA.
Labels: (Owned) Neliz, Rico, Solo, Spanoramic.

Rico-Vox, see Island.

Ernesto Ruiz Inc., 1812 Loiza St., Santurce 00911. Tel: (809) 723-3390. (Importer—tape).

Sambolin & Figueroa Inc., PO Box 744, Ponce 00731. Tel: (809) 842-5045. (Importer—tape).

San Francisco Discount Inc., 302 San Francisco St., San Juan 00901. Tel: (809) 725-4661. (Importer—tape).

San Juan Electronics, PO Box 5167, San Juan 00906. Tel: (809) 725-3342. (Importer—tape).

San Juan Music Center, Inter. Plaza Shopping C., Laguna Gardens 00913. (Importer—tape).

San Juan Rec. Dists. PR, 3411 L Blvd., Levittown, Catano 00632. Tel: (809) 784-7754. (Importer).

Daniel Santos Recs., 1174 Central Ave., Caparra Terrace 00920. Tel: (809) 781-5888. (Importer).

Solo, see Rico.

Soul Shack, 2820 L Ave. Dos Palmas, Levittown, Catano 00632. Tel: (809) 784-2766. (Importer).

Spanoramic, see Rico.

T R, see Aro-Mandy.

Teca, see Aro-Mandy.

Tico, see Allied.

Ultra Dists., 424 San Antonio St., Santurce 00915. Tel: (809) 725-1140. Mgr.: Freddy Garcia; Promo.: Manuel Viera.
Labels: (Owned) 4 Points, Miami, Montilla of N.Y.; (distributed) Discolando; (represented) Fuentes (Colombia), Karen (Dominican Republic), Philips (USA), Polydor (USA).

Universal Disbribuidora, 604 Cerra St., Santurce 00907. Tel: (809) 723-5318. Mgr.: John Ruiz. (Manufacturer/One Stop for US non-Latin labels.)
Labels: (Owned) All Art, Artol; (represented) ABC/Dunhill, A&M, Atco, Atlantic, Bell, Buddah, CTI, Musicor, Reprise, Sussex, Warner Bros. (all USA).

Van Dalen Bros., 879 Munoz Rivera Ave., Rio Piedras 00925. Tel: (809) 767-6580. (Importer—tape).

Vaya, see Allied.

Martinez Vela Inc., PO Box 2027, San Juan 00903. Tel: (809) 722-5171, 722-4373. Cable: MARVELA. Pres.: Carlos J. Julia; Gen. Mgr: Felix A. Martinez; Sales Mgr.: Juan J. Cue; Controller: Juan Alcina. (Rack Jobber/Importer, Manufacturer as Puerto Rico Recs. Inc.)

Velvet Recs. Inc., 629 Cerra St., Santurce 00907. Tel: (809) 722-3191. Mgr.: Roberto Page.
Home office: USA.

Vento Mar Inc., 1804 Loiza St., Santurce 00911. Tel: (809) 725-0637. (Importer—tape).

Viera Dists., 51-26 Calle 49, Urb. Sierra Bayamon, Bayamon 00619. Tel: (809) 786-8362. (Wholesaler.)

Vilo Rec. Dist., Calle 30 SE 1254, Caparra Terrace 00921. Tel: (809) 783-7430. Owners: Raul Cudich, Charlie Lopez. (Distributor/Importer.)
Int'l branches: Mexico, USA.
Labels: (Represented) Cachet, Candela, Flama (Mexico), Gas (Mexico), Rex (Mexico).

Vilton, see Chiroldes.

Zelesta, see Allied.

● independent record producer

Charlie Lopez Prod'ns, Calle 30 SE 1254, Caparra Terrace 00921. Tel: (809) 783-7430.
Label credits: Cachet, Candela, Flama, Lozano.

● music publishers

Arbor Music (BMI), Calle 30 SE 1254, Caparra Terrace 00921. Tel: (809) 783-7430.
Affiliates: Tierra Music (BMI), Fuego Music (BMI).

Maranta Music Publ'g, PO Box 6886, Loiza Sta.; 26 Gertrudis St., Ocean Park, Santurce 00914. Tel: (809) 722-3441. VP: Antonio Contreras.
Home office: USA.
Affiliate: Vagabonds-Dog Music of Puerto Rico.

Mariel Music of Puerto Rico, 624B Calle Cerra, Pda. 15, Santurce 00907. Tel: (809) 725-7845.

Peer Int'l Corp. of Puerto Rico, Edif. Banco de Ponce, 1250 Ponce de Leon Ave., Of. 705, Santurce 00908. Tel: (809) 725-2380. Cable: SOUTHMUSIC San Juan.
Home office: USA (Peer-Southern Org.).

● sheet music jobber

Cuin Discoteca Selecta, 1606 Fernandez Juncos Ave., Santurce 00909. Tel: (809) 725-1736.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Federation of Musicians, Local 468, 255 Canal St., Santurce 00907.
Music Assocs., 1705 Loiza St., Santurce 00911.
Puerto Rico Artists & Technicians Ass'n (APATE), 804 Ponce de Leon Ave., Santurce 00907. Pres.: William Valentin.

LICENSING ORGANIZATION, MUSIC

S P A C E M, PO Box 9692, Santurce 00908. Tel: (809) 722-0495. ASCAP Rep.: Arsenio Vega.

PLATING, PROCESSING & PRESSING PLANTS

Borinquen Rec'g Studios, PO Box 4785, San Juan 00936. Pres.: Dario Gonzalez. (Pressing only.)
E G C Mfg. Inc., Minillas Ind'l Area, Bldg. 60, E St., Bayamon 00619. Tel: (809) 787-5265.
Montilla Recs., of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-2560, 722-0173. Owner & Chief Eng.: Fernando J. Montilla; Mgr.: Kiko Montilla.
Puerto Rico Recs. Inc.., PO Box 2027, San Juan 00903. Tel (809) 724-1742. Cable: MARVELA. (Pressing only.)

PRINTER & LITHOGRAPHER

Linear Prods. Inc., Old Long Bldg., Matadero Rd., Puerto Nuevo 00920. Tel: (809) 783-4986.
Home office: USA, New York, N.Y.

RECORD PROMOTION

Charlie Lopez Prod'ns, Calle 30 SE 1254, Caparra Terrace 00921. Tel: (809) 783-7430.

TAPE CUSTOM DUPLICATOR

Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-2560, 722-0173. Owner & Chief Eng.: Fernando J. Montilla; Mgr.: Kiko Montilla.

● supplies

JACKETS

Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-2560, 722-0173. Owner & Chief Eng.: Fernando J. Montilla; Mgr.: Kiko Montilla.
Rio Piedras Rec. Mfg. Inc., PO Box 4785, San Juan 00936. Tel: (809) 764-3960. Mgr.: Dario Gonzalez.

LABELS

Linear Prods. Inc., Old Long Bldg., Matadero Rd., Puerto Nuevo 00920. Tel: (809) 783-4986.
Home office: USA, New York, N.Y.
Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-2560, 722-0173. Owner & Chief Eng.: Fernando J. Montilla; Mgr.: Kiko Montilla.

SINGAPORE

Population: 2,201,000.
Rate of exchange: 1 (US) = 2.47 Singapore dollars.
Per capita income: $1,321.
Holidays: New Year's Day, Hari Raya Puasa (2 days—Malay Religious New Year), Chinese New Year (2 days), Thaipusam (Tamil New Year), Hari Raya Haji (Malay New Year), Labor Day (May 1), National Day (August 9), Vesak Day (Buddhist Festival), Christmas Day.

RECORDS:

Records exported to USA: 1974—8,335 units, $17,870; 1973—4,982 units, $5,207.
Records, record blanks & pre-recorded media imported from USA: 1974—$319,316; 1973—$337,870.

● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca.
Ace of Diamonds, see Decca.
Aim, see Alshire.
Alshire (Singapore) Pte., Ltd., OG Bldg., 703 Upper Cross St., Singapore 2. Tel: 914-794. Chm.: Tan Cho Guay, Mng. Dir.: T.T. Quek.
Labels: (Owned) Alshire, Aim.
Angel, see EMI.
Archive, see Phonogram.
Argo, see Decca.
Baal Recs. Pte. Ltd., 12 Orchard Rd., Singapore 9. Tel: 34-774. Cable: BAALPROD. Dir.: Balram Shotam.
Regional offices: Hong Kong, Malaysia.
Labels: (Owned) Baal; (represented) Avco, Scepter (both USA).
Beltona, see Decca.
Borneo Co. (Singapore) Pte. Ltd., Crosby House, 71/73 Robinson Rd., Singapore 1. Tel: 79-457, 91-5973. Dir.: J.C.G. Ramsey; Mktg. Controller: Tan Chye Yong. (Importer).
Capitol, see EMI.
Chiang Huat Co. Pte. Ltd., 195/199 Outram Park, Singapore 3. Tel: 220-3444/3040. Cable: CHIPMUNKS. Chm.: Tan Boo Chiang; Mgr.: T.T. Quek; Sales Mgr.: Koh Kok Thye.
Labels: (Owned) Echo, Elastic; (represented) Blue Note, Fantasy, Liberty, Prestige, United Artists (all USA).
Columbia, see EMI.
Cosdel (Singapore) Pte. Ltd., PO Box 538, Crawford Sta., Eng Cheong Tower, 4th fl., 5611 North Bridge Rd., Singapore 7. Tel: 258-9944, 66-0256, 252-1243. Int'l Contacts: S.P. Sim, Ken Cole.
Regional headquarters: Hong Kong.
Labels: (Represented) Durium group (Italy), Festival group (Australia), RCA group (USA), WEA group (USA).
D G, see Phonogram.
Decca Orient (Pte.) Ltd. (sub. of Decca Rec. Co. Ltd.), E6 MacDonald House, Orchard Rd., Singapore 9. Tel: 327-071, 361-196. Mng. Dir.: Derrick J. Coupland; Reg'l Sales Mgr.: Esther Lim.
Regional branches: Hong Kong, Malaysia.
Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltona, Decca, Deram, Eclipse, London, L'Oiseau Lyre, Qualiton, Threshold; (represented) All Platinum (USA), Ariola (Germany), Boot (USA), Brunswick (USA), Capri (France), Chapter One (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Ember (UK), Emerald (UK), Fiesta (France), Greenwich (UK), Gull (UK), Headline (UK), Horoscope (USA), MAM (UK), M&M (UK), Maple (USA), Musik Fuer Alle (Germany), Nova (UK), O8E (USA), Pops (UK), Rex (UK), Spiral (UK), Stang (USA), Summus (USA), Turbo (USA), Turnabout (UK), Vega (France), Vox (UK), Weekend (UK), World of Great Classics (UK).
Int'l reps.: Ceylon (Lewis Brown), China (Linfair), Hong Kong (Moutrie), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (EMI Pakistan), Philippines (Super), Thailand (Kinetex), Vietnam (Georges Bonnet).
Deram, see Decca.
Double-Up, see EMI.
E M I (Singapore) Pte. Ltd. (IFPI), PO Box 182, MacDonald House, 3rd fl., Orchard Rd., Singapore 9. Tel: 327-686. Cable: EMITRON. Mng. Dir.: Keith F. Bruce.
Home office: England.
Labels: (Owned) Angel, Capitol, Columbia, Double-Up, EMI, Encore, HMV, Harvest, Music for Pleasure, One-Up, Parlophone, Pathe, Purple, Regal Zonophone, Rhino, Sounds Superb, Starline, Stateside, Talisman, Waverley; (represented) A&C (USA), A&M (USA), Anchor (UK, USA), Apple (UK), Arista (UK, USA), B&C (UK), Bell (USA), Bronze (UK), CBS (USA), CBS/Sony (Japan), Dark Horse (USA), D'Art (UK), Disneyland (USA), Island (UK), Magnet (UK), Motown (UK, USA), Mowest (USA), Neighborhood (UK), Ode (USA), Private Stock (UK), Probe (UK, USA), RAK (UK), Rare Earth (USA), T. Rex (UK), Tamla (UK, USA).
Int'l rep.: Worldwide (EMI).
Eagle, see Teo Kwan.
Echo, see Chiang Huat.
Eclipse, see Decca.
Elastic, see Chiang Huat.
Encore, see EMI.
Fass, see Phonogram.
Fontana, see Phonogram.
H M V, see EMI.
Harvest, see EMI.
Heliodor, see Phonogram.
Hup Hup Sendirian Berhad, 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 65-0137/1333. Cable: HUPHONIC. Mng. Dir.: Ng Lian Chin; Dirs.: Ms. Ng Ay Vin, Ms. Ng Ay Na.
Local branch: Singapore 8, 232 Serangoon Rd. Tel: 30-129, 333-404.
Home office: Malaysia.
Labels: (Distributed) Life; (represented) MCA (USA).
E. S. Isaac & Co. Pte. Ltd., 16BA Cecil St., Singapore 1. Tel: 78-460/466. Cable: ISAACNCO. Mng. Dir.: T.T. Quek. Contact: M.E. Isaac.
Regional branch: Malaysia, Musico.
Labels: (Represented) Accent (USA), Angel (India), Columbia (India), Crescendo (USA), Everest (USA), HMV (India), Hi Fi (USA), Parlophone (UK), Telefunken (Germany), Vogue (France).
Karussell, see Phonogram.
Kwang Sia Rec. Co., 104 Hill St., Singapore 6. Tel: 332-154, 34-501, 335-659. Gen. Mgr.: Ang Keng Seah; Sales Mgr.: Lim Kok Hua. **Local branches: Singapore 6,** Colombo Court, N. Bridge Rd.—**Singapore 9,** 360 Orchard Rd.—**Singapore 9,** Ming Court Hotel Arcade, Tanglin Rd. (Importer).
Labels: (Imported) A&M (USA), Arista (USA), Audio Fidelity (USA), Bell (USA), CBS (USA), Capitol (USA), Columbia (USA), DG (Germany), Decca (UK, USA), London (UK, USA), MGM (USA), Motown (USA), Parrot (UK, USA), Polydor (Germany), RCA (USA), Reprise (USA), Verve (USA), Warner Bros. (USA).
Life Rec. Inds. (Pte.) Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 65-0137/1333/1187. Cable: LIFERECORD. Mng. Dir.: Ng Lian Chin. (Distributed by Hup Hup).
Regional headquarters: Hong Kong.
Label: (Owned) Life.
London, see Decca.
M G M, see Phonogram.
Mercury, see Phonogram.
Music for Pleasure, see EMI.
L'Oiseau Lyre, see Decca.
One-Up, see EMI.
Parlophone, see EMI.
Pathe, see EMI.
Pergola, see Phonogram.
Philips, see Phonogram.
Phonogram Pte. Ltd., PO Box 1117, 697-A Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 634-677. Cable: PHONRECORD. Telex: 21375. Mng. Dir.: L. Steyer; Mktg. Mgr.: David Lim; Admin. Mgr.: J. Sng; Sales Mgr.: J. Aw; Product Mgrs.: A. Doyle, D. Phua.
Regional branch: Malaysia.
Labels: (Owned) Archive, DG, Fass, Fontana, Heliodor, Karussell, MGM, Mercury, Pergola, Philips, Polydor, Polyphon, Vertigo, Verve; (represented) All Platinum (UK), BBC (UK), Bellaphon (Germany), Buddah (USA), CTI (USA), Charisma (UK), Chelsea (UK), Chrysalis (UK), Contour (UK), Cube (UK), DJM (UK), Diamond (Hong Kong), GM (UK), GTO (UK), Jupiter (Germany), Kama Sutra (USA), Metronome (Germany), Pablo (Germany), Pye (UK), RSO (UK), Ring-O' (UK), State (UK), WWA (UK).
Int'l reps.: Worldwide (Phonogram, Polydor).
Polydor, see Phonogram.
Polyphon, see Phonogram.
Purple, see EMI.
Qualiton, see Decca.
Regal, Zonophone, see EMI.
Rhino, see EMI.
Sounds Superb, see EMI.
Starline, see EMI.
Stateside, see EMI.
Talisman, see EMI.
Teo Kwan Electric Recs. Co., 17 Dhoby Ghaut, Singapore 9. Tel: 360-402, 28-265.
Label: (Owned) Eagle.
Threshold, see Decca.
Tribunal (Far East) Corp., 557B Balestier Rd., Singapore 12. Tel: 532-154.
Label: (Owned) Tribune.
Tribune, see Tribunal.
Vertigo, see Phonogram.
Verve, see Phonogram.
Waverley, see EMI.

● independent record producers

Baal Recs. Pte. Ltd., 12 Orchard Rd., Singapore 9. Tel: 34-774. Dir.: Balram Shotam.
Label credit: Phonogram.
Rediffusion (Singapore) Pte. Ltd., PO Box 608, 182 Clemenceau Ave., Singapore 9. Tel: 362-211. Cable: REDIFFUSE. Mng. Dir.: Jack Snowden; Prod'n Mgr.: Ong Su Tow; Comm'l & Eng'g Programs Mgr.: Mike Ellery.
Label credits: Eagle, Echo, Hi Fi, KLC, Sakura.

● music publishers

Baal Recs. Pte. Ltd., 12 Orchard Rd., Singapore 9. Tel: 34-774. Cable: BAALPROD. Dir.: Balram Shotam.
Int'l reps.: France (EPOC), Germany (Accord), Japan (Shinko), Latin America (Fermata).
Burlington-Palace Music Orient Ltd. (sub. of Burlington-Palace in Hong Kong), E6 MacDonald House, Singapore 9. Tel: 327-071, 361-196. Mng. Dir.: Derrick J. Coupland; Far East Mgr.: Esther Lim.
Regional headquarters: Hong Kong (see for int'l firms represented)
Intersong Far East Pte. Ltd., PO Box 1117, 679A Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 634-677. Cable: PHONRECORD. Telex: 21375. Mng. Dir.: L. Steyer; Mgr.: Charles Tann.
Int'l firms represented: Aberbach, Abigail, Barn, Belinda, Buddah, Canopy, Chappell, Charlotte, Flamingo, Hanseatic, Kama Sutra, Kaskat, Martin-Coulter, McCartney, Mews, Midland, Norrie Paramor, Pocket Full of Tunes, RSO, Ryan, Tutti.
Int'l reps.: Worldwide (Intersong), Netherlands (Artemis).
Pathe Publ'ns (Far East) Pte. Ltd., PO Box 182, MacDonald House, 3rd fl., Orchard Rd., Singapore 9. Tel: 327-686. Cable: EMITRON. Mng. Dir.: Keith F. Bruce.
Int'l firms represented: Ardmore & Beechwood, Carlin, B. Feldman, Dick James, KPM group, Cyril Shane (all UK).

● services

DESIGN & ARTWORK

E M I (Singapore) Pte. Ltd., PO Box 182, MacDonald House, 3rd fl., Orchard Rd., Singapore 9. Tel: 327-686. Mng. Dir.: Keith F. Bruce.

DIRECT-MAIL SERVICE

Hup Hup Sendirian Berhad, 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 65-0137/1333. Cable: HUPHONIC. Mng. Dir.: Ng Lian Chin; Dirs.: Ms. Ng Ay Vin, Ms. Ng Ay Na.
E. S. Isaac Co. Pte. Ltd., 16BA Cecil St., Singapore 1. Tel: 78-460/466. Mng. Dir.: T.T. Quek; Contact: M.E. Isaac.
Kwang Sia Rec. Co., 104 Hill St., Singapore 6. Tel: 332-154, 34-501, 335-659. Gen. Mgr.: Ang Keng Seah; Sales Mgr.: Lim Kok Hua.
Tribunal (Far East) Corp., 557B Balestier Rd., Singapore 12. Tel: 532-154.

PLATING, PROCESSING & PRESSING PLANTS

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22. Tel: 650-544, 650-183, 652-092. Mng. Dir.: Keith F. Bruce; Comm'l Mgr.: H.T. Chua; Factory Mgr.: Lee Choh Ming.
Life Rec. Inds. Pte. Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 65-1137/1333/1187. Mng. Dir.: Ng Lian Chin.
Phonographic Inds. Pte. Ltd., Flatted Factories, 1st fl., 701-E Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 64-9457/5012. Mng. Dir.: L. Steyer; Factory Mgr.: T. Sng.

International Music-Record Section

RECORD PROMOTION

Baal Recs Pte. Ltd., 12 Orchard Rd., Singapore 9. Tel: 34-774. Cable: BAALPROD. Dir.: Balram Shotam.

Rediffusion (Singapore) Pte. Ltd., PO Box 608, 182 Clemenceau Ave., Singapore 9. Tel: 362-211. Cable: REDIFFUSE. Mng. Dir.: Jack Snowden.

TAPE CUSTOM DUPLICATORS

E M I (Singapore) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 332-002. Mng. Dir.: Keith F. Bruce; Comm'l Mgr.: H.T. Chua.

Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore 3. Tel: 633-776. Cable: OTARI. Mng. Dir.: Hee Chin Sit; VP: Masayuki Hosoda; Sales Mgr.: Wong Luck.
Audio: 8-tr., cassette.

Phonographic Inds. Pte. Ltd., Flatted Factories, 1st fl., 701-E Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 64-9457/5012. Cable: PHONRECORD. Telex: 21375. Mng. Dir.: L. Steyer; Factory Mgr.: T. Sng.

Rediffusion (Singapore) Pte. Ltd., PO Box 608, 182 Clemenceau Ave., Singapore 9. Tel: 362-211. Cable: REDIFFUSE. Mng. Dir.: Jack Snowden; Studio Mgr.: N.V. Symons
Audio: 8-tr., cassette, open reel.
Video: 1" open reel, ¾" U-matic.

● supplies

CARTRIDGE & CASSETTE PARTS

Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore. Tel: 633-776. Cable: OTARI. Mng. Dir.: Hee Chin Sit; VP: Masayuki Hosoda; Sales Mgr.: Wong Luck.

TAPE, RAW & BLANK LOADED

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22. Tel: 650-544, 650-183, 652-092. Mng. Dir.: Keith F. Bruce; Factory Mgr.: Lee Choh Ming.
Brand name: Emitape.

Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore. Tel: 633-776. Cable: OTARI. Mng. Dir.: Hee Chin Sit; VP: Masayuki Hosoda; Sales Mgr.: Wong Luck.

TAPE DUPLICATING & PROCESSING EQUIPMENT

Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore. Tel: 633-776. Cable: OTARI. Mng. Dir.: Hee Chin Sit; VP: Masayuki Hosoda; Sales Mgr.: Wong Luck.

● tape audio/video playback & recording equipment

Amateur Photo Stores Pte. Ltd., Chinese Chamber of Commerce Bldg., Singapore 6. Tel: 363-722.
Local branch: Singapore 7, 69 Victoria St. Tel: 363-711.
Brand name: Akai (Japan).

Diethelm & Co. Ltd., 139/149 Market St., Singapore 1. Tel: 93-111.
Brand name: Revox (Switzerland).

Eastland Trading Co., Selegie Shopping & Office Complex, 1st fl., 283A Selegie Rd., Singapore 7. Tel: 321-021. Pres.: Quek Tee Sin; Gen. Mgr.: Wong Awa; Sales Mgr.: Chen Wee.
Brand name: Nagra.

Hagemeyer Trading Co. (Singapore) Sdn. Bhd., 900 Dukit Timah Rd., Singapore 21. Tel: 667-722.
Int'l branch: Netherlands.
Brand name: National (Japan)

Hwee Seng (Pte.) Ltd., 717-718 Supreme House, Penang Rd., Singapore 9. Tel: 329-161. Cable: AUDIO.
Brand name: Kenwood (Japan), Pioneer (Japan)

Jebsen & Jessen (Singapore) Pte. Ltd., PO Box 2444, Supreme House, 10th fl., Penang Rd., Singapore 9. Tel: 328-361. Cable: JEBJESSEN. Telex: 2148?.
Regional branches: Indonesia, Malaysia.
Int'l affiliates: Denmark, Germany, Hong Kong, Thailand.
Brand name: Automatic Radio (USA); BASF, Grundig, Uher (all Germany); Silvano, Swan, Wagner (all Japan)

O'Connor's Pte. Ltd., O'Connor House, 9B Pasir Panjang Rd., Singapore 5. Tel: 637-944. Cable: CINECOM. Mng. Dir.: P.H.B. Dowson; Gen. Mgr.: Loh Peng Leong; Sales Mgr.: Ho Boon Siew.
Brand name: Braun (West German), Nakamichi (Japan), Quad (UK).

Sime Darby (Singapore) Ltd., Crosby House, Singapore 1. Tel: 76-161.
Brand name: Hitachi (Japan).

Yamaha Music (Asia) Pte. Ltd., 371-373 Serangoon Rd., Singapore 8. Tel: 361-633. Cable: ASIAYAMAHA. Telex: 21967. Exec. Dir.: Yeo Kian Tee; Gen. Mgr.: Chang Kwai Ming.
Regional branch: Malaysia.
Brand name: Teac, Yamaha (both Japan)

SOUTH AFRICA, REPUBLIC OF

Population: 23,288,000.
Rate of exchange: $1 (US) = 0.67 rand
Per capita income: $1,080
No. of homes with record players: 1,250,000.
Holidays: January 1, May 31 (Republic Day), First Monday in September (Settlers Day), October 10 (Kruger's Day), December 16 (Day of the Covenant) and all traditional Christian holidays.

RECORDS:

Records sold domestically: LP's 1974—2,685,467 units, $20,071,179; 1973—2,463,681 units, $17,368,950; (budget) 1974—2,120,657 units, $5,837,744; 1973—1,100,000 units, $3,374,350. Singles 1974—2,956,178 units, $4,943,911; 1973—3,182,059 units, $5,250,396; (indigenous) 1974—3,678,964 units, $5,390,417; 1973—3,459,649 units, $4,411,051.

Records imported from USA (retail value): 1974—296,820 units, $2,218,432; 1973—213,692 units, $1,486,440.

Records exported to USA: 1974—485 units, $1,346; 1973—8,896 units, $17,318.

Records imported from countries other than USA (retail value): 1974—500,164 units, $3,788,225; 1973—520,901 units, $3,623,386.

Average retail price per record: (Excluding sales duty of B½%) LP's—$7.47, (budget) $2.75. Singles—$1.67, (indigenous) $1.46.

Stereo sales: 100% of total excluding singles.

Record club sales: None.

Discounting: Frequent

Type of distribution: During the last year there has been a remarkable increase in the rack jobbing of budget records. At the same time the prices for non-budget records have been spread over a wider range, and budget companies have introduced higher price categories.

Type of promotion: Records by South African artists continue to increase and are being helped by more radio coverage and supplements to newspapers devoted entirely to the music industry. South African film productions and stage shows featuring local artists, including recording artists, are becoming stronger.

Jukeboxes: 1,000.

TAPE:

Market: The swing from 8-tr. to cassettes is becoming very evident. The increase in cassette sales in 1974 compared with 1973 was 46%; the corresponding increase in 8-tr. was 10%.

Pre-recorded tape sold domestically: 8-tr. 1974—496,366 units, $4,686,886; 1973—450,105 units, $4,327,759; 8-tr. Budget 1974—289,415 units, $1,709,052. Cassette 1974—443,595 units, $4,188,601; 1973—303,220 units, $2,551,596; Cassette Budget 1974—156,742 units, $925,592.

Average retail price per tape: 8-tr.—$9.44; 8-tr. Budget—$5.90; Cassettes—$9.44; Cassette Budget $5.90.

RADIO STATIONS:

Comment: The South African Broadcasting Corp. controls all broadcasting; Springbok Radio is its major commercial station. There are 3 spot channel regional continuous music services. Africans are served by Radio Bantu which operates 6 regional language spot channel services. Both Lourenco Marques Radio, situated in Mozambique, & Swazi Radio operate commercial services relying heavily on commercial records.

TELEVISION STATIONS:

Comment: The South African Broadcasting Corp. will inaugurate television transmissions on Jan. 1, 1976. Test transmissions have commenced from Johannesburg and are considered to be of excellent technical quality.

William Ford Fraser

● record & tape manufacturers/distributors/importers

Akulalwa, see Trutone.

Angel, see EMI-Brigadiers.

Angela Music Publ'g Co., Old Arcade, 3rd fl., 100 Market St., Johannesburg. Tel: (11) 836-7151.
Labels: (Owned) Map, Storm (distributed by Gallo).

Apollo, see Trutone.

Archiv, see Trutone.

Asylum, see WEA.

Atlantic, see WEA.

Atlas City, see Teal.

Aztec, see Satbel.

Baba, see Teal.

Bayete, see Teal.

Bayside Music Universal Pty. Ltd., PO Box 65, Lansdowne, Cape Town 7780. Tel: 71-0115. Cable: RONDEN.
Label: (Owned) Fun Time Int'l.

Berg & Boom, see Teal.

Black Music, see Clive Calder & EMI-Brigadiers.

Blue Nile, see Teal.

Brigadiers, see EMI-Brigadiers.

Bullet, see Clive Calder & EMI-Brigadiers.

Bump, see RPM.

Butterfly, see Gramophone.

C B S, see Gramophone.

C F P, see EMI Music For Pleasure.

Clive Calder Prod'ns (Pty.) Ltd., Nedbank House, 8th fl., 1 Albert St., Johannesburg 2001. Tel: (11) 833-1486. Cable: SAGITTARIUS. Telex: 83021. Mng. Dir.: Clive Calder, Dirs.: Ralph Simon, Nat Bregman; Gen. & Sales Mgr.: Peter Vee; Black Music Mktg. Mgr.: Peter Snyman (Distributed by EMI-Brigadiers).
Labels: (Owned) Black Music, Bullet, Mabob City, Spes Bona; (co-owned) Safari; (represented) Caribbean, Contempo, Contempo-Raries, Count Shelly, Harry J, Horse, Live & Love, Ogun, Paradise, Queen Bee, RG, Summertime, Surrey Int'l, Third World.

Capitol, see EMI-Brigadiers.

Caprivi, see Satbel.

Cat, see Satbel.

Chartbuster, see Trutone.

Chisa Nyama, see Trutone.

City Late, see Teal.

City Special, see Teal.

Columbia, see EMI-Brigadiers.

Contempo, see EMI-Brigadiers.

Cool Blue, see EMI-Brigadiers.

Coronet Recs. & Publ'g Co. (Pty.) Ltd., PO Box 749, Johannesburg. Tel: (11) 22-5084. Cable: CORODISC.
Labels: (Owned) Coronet, Maximum Stereo, Meropa, Move, Smart; (represented) Copacabana (Brazil), Festival (France), Ofir (Portugal), Peerless (Mexico), Zafiro (Spain).

D G, see Trutone.

Date, see Gramophone.

Dawn, see Satbel.

Deep South, see Satbel.

E M I-Brigadiers (Pty.) Ltd., 32 Steele St., Steeledale, Johannesburg. Tel: (11) 869-0320. Cable: SOUNDBOX. Mng. Dir.: A.S.J. Venter; Gen. Mgr.: W.S.J. Van Wyk.
Labels: (Owned) Angel, Brigadiers, Capitol, Columbia, Cool Blue, EMI, EMI-Int'l, HMV, Harvest, Kaya-Lami, Listen to the Wind, Little Giant, Molelo, N'Kanyazi, Odeon, Parlophone, Purple, Ring, Shona Langa, Starline, Stateside, Umsakazo, Waverley, Welcome, Zodiac; (distributed) Black Music, Bullet, Contempo, Horse, Mabob City, Nitty Gritty, Safari, Spes Bona, Sunshine; (represented) Ala (USA), Anchor, Apple (UK), Arista (USA), ABC/Dunhill (USA), Bell, Blues Spectrum, Bluesway (USA), Blue Thumb (USA), Bus Stop (UK), Dark Horse, De-Lite (USA), Dot (USA), Famous (USA), Greene Bottle (USA), Hickory (USA), Impulse (USA), Laff (USA), Neighborhood (USA), Paramount (USA), Private Stock, Probe (UK), Pye (UK), RAK (UK), Red Bus (UK), Snuff Garrett (USA), Sovereign (UK), T. Rex (UK), Tumbleweed (USA), Westminster Gold (USA), Young Blood (UK).

E M I Music for Pleasure Co. Pty. Ltd., 32 Steele St., Steeledale; Johannesburg. Tel: (11) 869-0320. Cable: SOUNDBOX. Mng. Dir.: Michael S. Eve; Gen. Mgr.: Neville Blignaught; Musical Dir.: M.N. Hankinson.
Labels: (Owned) CFP, MFP, Number One, Sounds Superb; (represented) Pickwick (UK, USA), Sam (USA), Trip (UK).

Elektra, see WEA.

Embassy, see Gramophone.

Embudane, see Gramophone.

Envee, see Trutone.

Epic, see Gramophone.

Epidemic, see RPM.

F G B, see Gallo.

Fast Move, see RPM.

Fontana, see Trutone.

Fun Time Int'l, see Bayside.

G R C, see Gramophone.

Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000. Tel: (11) 28-2400. Cable: GALLOTONE. Telex: B0153. Pres.: Peter Gallo; Admin. Mgr.: Ian Shacknofsky; A&R Mgr.: Peter Lotis; Sales Mgr.: Fred Bugnatto; Promo. Mgr.: Ivor Haarburger.
Labels: (Owned) FGB, Gallo, Motella, Soul Jazz, Up Mavuthela, Welkom; (distributed) Soultown, Storm; (represented) Buddah (USA), CTI (USA), Chrysalis (UK), DJM (UK), Decca (UK), Disneyland (USA), Gull (UK), Hispavox (Spain), Kama Sutra (USA), London (USA), MCA (USA), Rocket (UK), Savoy (USA), 20th Century (USA), Virgin (UK).
Int'l rep.: Worldwide (Decca).

Go-Go, see Teal.

Gramophone Rec. Co. (Pty.) Ltd. (GRC), PO Box 2445, 132 Kerk St., Johannesburg. Tel: (11) 23-0546. Cable: AFRICORD. Telex: B0153. Mng. Dir.: Arnold Golembo; A&R Mgr.: Hilton Rosenthal; Sales Mgr.: John de Beer; Mktg. Mgr.: Leonard Gill.
Branches: Cape Town, Durban, Port Elizabeth.
Labels: (Owned) Butterfly, CBS, Date, Embassy, Emdubane, Epic, GRC, HVN, Harmony, Imbongi, Jive, Marabi, Masterpiece, Unika; (represented) Monument (USA), Philadelphia Int'l (USA).

David Gresham Prod'ns, PO Box 626, Johannesburg 2000. Tel: (11) 21-5029. Cable: DAVEGRESH. Mng. Dir.: David Gresham; Dir.: Allan Goldswain.
Labels: (Owned) Nitty Gritty (distributed by EMI-Brigadiers); (represented) Widget (USA).

Groove, see Satbel & Superdisc.

H M V, see EMI-Brigadiers.

H V N, see Gramophone.

Harmony, see Gramophone.

Harvest, see EMI-Brigadiers.

Heliodor, see Trutone.

Highway Soul, see Teal.

Horse, see EMI-Brigadiers.

Imbongi, see Gramophone.

Intercontinental, see Teal.

Jive, see Gramophone.

Joburg, see Satbel.

Jumbo Jet, see Teal.

Juwell, see Trutone.

Kalahari, see Teal.

Kanindo, see Teal.

Kaya-lami, see EMI-Brigadiers.

King Kong, see Teal.

Listen to the Wind, see EMI-Brigadiers.

Little Giant, see EMI-Brigadiers.

Lolwe, see Teal.

Love Love, see Teal.

Luister, see Teal.

M F P, see EMI Music for Pleasure.

M G M, see Trutone.

M v N, see Teal.

Mabob City, see Clive Calder & EMI-Brigadiers.

Ma Ma, see Teal.

Map, see Angela & Satbel.

Marabi, see Gramophone.

Masterpiece, see Gramophone.

Maximum Stereo, see Coronet.

Mercury, see Trutone.
Meropa, see Coronet.
Molelo, see EMI-Brigadiers.
Mosaic, see Teal.
Motella, see Gallo.
Moto Moto, see Teal.
Move, see Coronet
Murabaraba, see Trutone
Music for Pleasure, see EMI Music for Pleasure
Musici-Duzaire, see Teal.
Nitty Gritty, see David Gresham & EMI-Brigadiers
N'Kanyazi, see EMI-Brigadiers
Number One, see EMI Music for Pleasure.
Nyama, see Trutone.
Nyang Amaki, see Teal.
Odeon, see EMI-Brigadiers.
Parlophone, see EMI-Brigadiers
Perel, see Trutone.
Philips, see Trutone
Pirate, see Teal.
Plastic, see Teal.
Plum, see Teal.
Polydor, see Trutone.
President, see Teal.
Privilege, see Trutone.
Purple, see EMI-Brigadiers.
Quality, see Trutone.

R P M Group, Craftsman Centre, 288 Commissioner St Johannesburg Tel: (11) 24-7941. Cable PHONOSOUND. Telex. 8-0859 Chm. & Mng. Dir. Matt Mann; Gen Mgr. Ivor Schlosberg; Sales Mgr Peter Cooke; Musical Dir. Dan Hill
Labels: (Owned) Bump, Epidemic, Fast Move, RPM; (represented) A&M, Blue Note, Dark Horse, Groove Merchant, Ode, Shelter Sussex, United Artists (all USA).

R & T, see Satbel.
Rave, see Trutone.
Record Prod'rs & Mfrs., see RPM
Record & Tape Co., see Satbel.
Renown, see Trutone.
Reprise, see WEA.
Ring, see EMI-Brigadiers.
Safari, see Clive Calder, EMI-Brigadiers & Superdisc.
Sango, see Trutone.

Satbel Rec. & Tape Co Pty Ltd., PO Box 5373, Commissioner St., Johannesburg. Tel (11) 21-1185. Cable AZTEC. Mng. Dir. R Taylor.
Labels: (Owned) Satbel, Aztec, Caprivi, Dawn, Joburg, Map, R&T, Soweto; (distributed) Cat, Deep South, Groove, (represented) Ariola (Germany), BASF (Germany), Barclay (France), Capricorn (USA), Casablanca (USA), Cube (UK), GRT (Canada), Magnet (UK), Mainstream (USA), Milestone (USA), Penny Farthing (UK), Santa Ponsa (UK), Sonet (UK), Specialty (USA), Stax (USA), Transatlantic (UK), Vogue (France).

Shona Langa, see EMI-Brigadiers.
Shungu, see Teal.
Six Mabone, see Teal.
Smart, see Coronet.
Sondela, see Teal.
Soul Brother, see Trutone.
Soul Jazz, see Gallo.
Soul Soul, see Teal.
Soultown, see Gallo.
Sounds Superb, see EMI Music for Pleasure.
Soweto, see Satbel.
Spes Bona, see Clive Calder & EMI-Brigadiers.
Star Black, see Teal.
Starline, see EMI-Brigadiers.
Stateside see EMI-Brigadiers.
Stokvel, see Trutone.
Storm, see Angela & Gallo.
Sungura, see Teal.

Sunshine Recs. (Pty.) Ltd., 115 William Rd, Norwood, Johannesburg 2001 Tel: (11) 45-6262, 728-5738. Cable: BREAKAWAY Mng. Dir. & Sales Mgr Grahame M. Beggs; Gen. Mgr.: Christine Beggs. (Distributed by EMI-Brigadiers).
Labels: (Owned) Sunshine, Sunshine Soul

Sunshine Soul, see Sunshine & EMI-Brigadiers.
Super Black, see Trutone.

Superdisc Prod'ns (Pty.) Ltd., Access City, Staib St., Doornfontein, Johannesburg. Tel: (11) 22-4949. Chm. Theodore Lipworth; Dir.: Kenneth Joseph Talbot; Dir & Prod'r: Robert Schroeder.
Labels: (Owned) Groove (distributed by Satbel); (co-owned) Safari (distributed by EMI-Brigadiers)

Teal Rec. Co. Ltd., PO Box 4105, Fox & Gold Sts., Johannesburg 2001 Tel: (11) 28-2950. Pres.: Gerald McGrath; Gen Mgr.: Andy Bailes; Mktg. & A&R Dir. John Smithers; Sales Mgr.: Issy Nathan.
Branches: Cape Town, Cape Province, Reeds Bldg, Main Rd Tel: 55-9833. Mgr: W. Webb.—**Durban, Natal**, Box 2775, 221A Whitehead Bldg., Smith St., Tel: 2-3359/4597 Mgr. J. Reinders—**Port Elizabeth, Cape Province**, Box 3269, Normandie House, 5th fl., Strand St. Tel 2-3957/1055. Mgr. J. Moolman
Int'l branch: South West Africa, Box 1518, United Bldgs., Kaiser St., Windhoek Tel 6948 Mgr P. Joubert.
Labels: (Owned) Atlas City, Baba, Bayete, Berg & Boom, Blue Nile, City Late, City Special, Go Go, Highway Soul, Intercontinental, Jumbo Jet, Kalahari, Kanindo, King Kong, Lolwe, Love Love, Luister, MvN, Ma Ma, Mosaic, Moto Moto, Musiki-Duzaire, Nyang Amaki, Pirate, Plastic, Plum, President, Shungu, Six Mabone, Sondela, Soul Soul, Star Black, Sungura, Themba, Up Up, World, Zambesi; (represented) Bellaphon (Germany), Black Lion (UK), CNR (Netherlands), Crescendo (USA), Durium (Italy), Everest (USA), Fantasy (USA), GRT (USA), Ice House (France), Junat (USA), Midget (USA), Motown (USA), Prestige (USA), RCA (USA), Ranwood (USA), Rare Earth (USA), Ricordi (Italy), Spark (UK), Total Sound (USA), Vanguard (USA), Vee Jay (USA).

TeeVee, see Trutone.
Themba, see Teal.

Trutone (Pty.) Ltd., PO Box 9299, 132 Kerk St., Johannesburg 2000. Tel: (11) 23-0791. Mng. Dir. David Fine; Gen. Mgr.: Theo Rosengarten.
Labels: (Owned) Trutone, Archiv, Chartbuster, DG, Envee, Fontana, Heliodor, Juwell, MGM, Mercury, Murabaraba, Perel, Philips, Polydor, Privilege, Quality, Rave, Renown, Soul Brother, Stokvel, TeeVee, Vertigo, Verve, Winner; (distributed) Akulalwa, Apollo, Chisa Nyama, Sango, Super Black, Umthakathi; (represented) All Platinum (USA), Avco (USA), BBC (UK), B&C (UK), Babylon (USA), Caedmon (USA), Charisma (UK), Chelsea (USA), Cube (UK), GTO (UK), Good Noise (USA), Harmonia Mundi (France), Island (UK), Jet (UK), Pablo (USA), RSO (UK), Ring-O' (UK), Roulette (USA), Spector (USA), Spoken Arts (USA), State (UK), Track (UK), Trojan (UK), UK (UK), Vox (USA).
Int'l reps.: Germany (Polydor) Netherlands (Philips, Phonogram).

The Turntable (Pty.) Ltd., Carlton Centre, 26 Upper Level, Johannesburg. Tel: (11) 21-1471 Co-Pres. & Dirs. Sol & Ken Marks; Gen. Mgr.: Bea Marks; Mktg. Mgr. Ingrid Sacke; Inter-Branch Sales Co-ord. & PR: Joshua Marks. (One-stop).

Umsakazo, see EMI-Brigadiers.
Umthakathi, see Trutone.
Unika, see Gramophone
Up Mavuthela, see Gallo
Up Up, see Teal.
Vertigo, see Trutone.
Verve, see Trutone.

WEA Recs. (Pty.) Ltd., 24 St Andrews Rd., Parktown, Johannesburg 2001. Mng. Dir.: Derek Hannan
Home office: USA: WEA Int'l
Labels: (Owned) Asylum, Atlantic, Elektra, Reprise, Warner Bros., (represented) Rolling Stones.

Warner Bros., see WEA.
Waverley, see EMI-Brigadiers
Welcome, see EMI-Brigadiers.
Welkom, see Gallo.
Winner, see Trutone.

Word of Life Whsle., PO Box 698, Florida 17.
Label: (Represented) Singcord (USA).

World, see Teal.
Zambesi, see Teal
Zodiac, see EMI-Brigadiers.

● independent record producers

Clive Calder Prod'ns (Pty). Ltd., Nedbank House, 8th fl., 1 Albert St., Johannesburg 2001. Tel: (11) 833-1486. Mng. Dir.: Clive Calder; Dirs.: Ralph Simon, Nat Bregman; Prod'rs: Peter Vee, Peter Snyman, Hendrik Lebona.
Label credits: Columbia, Little Giant, MFP, Number One, Parlophone, Polydor.

David Gresham Prod'ns, PO Box 626, Johannesburg 2000 Tel (11) 21-5029. Mng. Dir. David Gresham; Dir.: Allan Goldswain; Prod'rs: David Gresham, Allan Goldswain.
Label credits: Gallo, MvN, Nitty Gritty, Plum.

Music for Africa (Pty.) Ltd., 115 William Rd., Norwood, Johannesburg 2001. Tel (11) 45-6262, 728-5738. Mng. Dir.: Grahame M. Beggs; Prod'rs: Chris Kritzinger, Malcolm Watson, Mike Pilot.
Label credits: CBS, Decca, Gallo, EMI, MFP, MVN, RPM, Teal.

R P M (Pty.) Ltd., Craftsman Centre, 288 Commissioner St, Johannesburg. Tel (11) 24-6327. Musical Dir. Dan Hill, Prod'rs: Dan Hill, Kevin Kruger.
Label credits: Ad-Rhythm, Ariola, Emerald, United Artists, Westminster.

Superdisc Prod'ns (Pty.) Ltd., Access City, Staib St, Doornfontein, Johannesburg. Tel (11) 22-4949. Chm. Theodore Lipworth; Dir. Robert Schroeder.
Label credits: EMI-Brigadiers, EMI Music for Pleasure, Safari.

● music publishers

Angela Music Publ'g Co. (Pty.) Ltd., Old Arcade, 3rd fl, 100 Market St. Johannesburg. Tel: (11) 836-7151.
Affiliates: Impact Music, Map Music, Storm Music.
Int'l rep.: Burlington (UK).

April Music Co. Pty. Ltd., see Music Publ'g Co.
Arwin Music of South Africa Pty Ltd., see Music Publ'g Co
Belwin-Mills (South Africa) Pty. Ltd., see Leeds.
Blue Magic Music (Pty.) Ltd., see Impact.

Breakaway Music Co. (Pty.) Ltd. (SAMRO), 115 William Rd, Norwood, Johannesburg 2001 Tel (11) 45-6262, 728-5738. Mng. Dir. Grahame M. Beggs; Gen. Mgr. Christine E. Beggs; Exploitation & Promos. Mgr. Chris Kritzinger.
Int'l firms represented: Aitch (UK), Ian Anderson (UK), Barn (UK), Bluebeard (UK), Butterfly (UK), Caesar (UK), Cayman (USA), Chrys-A-Lee (UK), Chrysalis (UK), Cissi (USA), Cod (UK), Fast Western (UK), Getaway (UK), Hush (UK), Juniper (UK), Maciver Hine (UK), Johnny Nash (USA), Steeleye Span (UK).

Camelrock Music, see Intersong.
Carstens de Waal Music (Pty.) Ltd., see Music Publ'g Co.

Clan Music Publ'g Co. (Pty.) Ltd., Craftsman Centre, 288 Commissioner St., Johannesburg, Tel (11) 24-7941. Cable PHONOSOUND Mng Dir. Matt Mann; Gen. Mgr Ivor Schlosberg.
Int'l firms represented: Black Sheep (UK), Combine (USA), Shapiro Bernstein (UK), United Artists (USA).
Int'l reps.: Australia (Festival), Belgium (Gnome, New Music), Brazil (Nova), France (Barclay), USA (Ivan Mogull).

Contemporary Sounds, see Musicpiece.

E M I-Brigadiers Music (Pty.) Ltd. (NORM, SAMRO), 32 Steele St., Steeledale, Johannesburg. Tel: (11) 869-0320. Cable: ABEEMUSIC. Mng. Dir.: Albie S.J. Venter; Gen. Mgrs.: Andre Viljoen, William Fraser.
Affiliates: MFP Music (Pty.) Ltd., Plymouth Music (Pty.) Ltd., Protea Music (Pty.) Ltd. (all NORM & SAMRO).
Int'l firms represented: Accord (Germany), Ahab (USA), Anagon (Netherlands), Ardmore & Beechwood (Belgium), Bay City (UK), Beechwood (Canada, Mexico, USA), Big Secret (UK), Bron (UK), Campbell Connelly (UK), Castle (Australia), Frank Chacksfield (UK), Copper Band (USA), Deep Purple (UK), EGO (Spain), EMI (UK), Eden (USA), Al Gallico (USA), Gnossos (USA), Imudico (Denmark, Sweden), Lemmel (UK), Marshall & Morris (USA), Mason (UK), Metromedia (USA), Middle Road (UK), New York Times (USA), Pathe Marconi (France), Prentice (USA), Prima Donna (USA), Keith Prowse (UK), Purple (UK), Red Bus (UK), Rimusic (UK), Stateside (UK), Sunbeam (USA), Toshiba (Japan), Valando (USA).
Int'l reps.: Australia (Castle), Belgium (Ardmore & Beechwood), Canada (Beechwood), Denmark (Imudico), France (Pathe Marconi), Germany (Accord), Italy (Voce del Padrone), Japan (Toshiba), Mexico (Odeon), Netherlands (Anagon), Spain (EGO), Sweden (Imudico), UK (EMI), USA (Marshall & Morris).

Essex Music Group (Pty) Ltd. PO Box 6857, 603 Franwell House, President & Eloff Sts., Johannesburg Tel: (11) 23-7603. Cable SEXMUS. Mng. Dir.: Kevin J. O'Hara.
Flying Dutchman (Pty.) Ltd., see Impact
Francis Day SA (Pty.) Ltd., PO Box 10013, Johannesburg. Tel: (11) 23-4492. Mng. Dir.: G.R. Hardie.

Golden Ears Music Publ'rs (SAMRO), Access City, Staib St., Doornfontein, Johannesburg. Tel. (11) 22-4949. Dir.: Robert Schroeder; Gen. Mgr. Pam Allen.
Int'l firms represented: Bospel (Netherlands).

Impact Music, PO Box 5373, Commissioner St., Johannesburg. Tel (11) 21-1185. Mng Dir R. Taylor; Gen. Mgr.: L. Combrinck.
Affiliates: Angela Music Publ'g Co. (Pty.) Ltd., Blue Magic Music (Pty.) Ltd., Flying Dutchman (Pty.) Ltd., Joint Music, Jungle Music (Pty) Ltd., MacIlro Music, Silversongs (Pty.) Ltd.
Int'l firms represented: Alaska (UK), Ashtree (UK), Brent (USA), Eden (USA), Gannet (UK), Lifestyle (USA), Magnet (UK), No Exit (USA), One World of Music (USA), Page Full of Hits (UK), Prentice (USA), Rear Exit (USA), Stirling-McQueen (UK), Woodwater (Jamaica).

Impala Music Co., see Music Publ'g Co.

Intersong (Pty.) Ltd., 132 Kerk St., Johannesburg 2000 Tel (11) 22-0626. Cable BELINDSONG. Mng. Dir. David G. Fine; Gen. Mgr.: Art Heatlie
Affiliate: Camelrock Music.
Int'l firms represented: Abigail (Australia, UK), Carlin (UK), Chappell (worldwide), Martin Coulter (UK), Hill & Range (USA), Intersong group (worldwide), Mews (UK), Penjane (Australia), Pocket Full of Tunes (USA), RSO (UK).
Int'l reps.: Wordwide (Chappell, Intersong).

Joint Music, see Impact.
Jungle Music (Pty.) Ltd., see Impact.
Kassner Music, see Southern.

Laetrec Music Ltd. (SAMRO), PO Box 4105, Teal Centre, Fox & Gold Sts., Johannesburg. Tel (11) 28-2950. Mng. Dir.: Audrey Smith.
Int'l firms represented: ABC/Dunhill (Australia), ATV (UK), Acuff-Rose (worldwide), Associated (Australia), Blue Seas/Jac (USA), Buckhorn (USA), Canopy (USA), C'est Music (USA), Charing Cross/Pattern (UK, USA), Cotillion (USA), Durium/Duomo (Italy), Fleetwood (UK), Giving Room/Guerilla (USA), Gopam (USA), Heavy (USA), Jobete/Lise (USA), Don Kirshner (USA), Joni Mitchell/Siquomb (USA), Moose (Canada), Nimbus 9 (Canada), Prophet/Stonebridge (USA), Jim Reeves (USA), Screen Gems Columbia (USA), Shapiro Bernstein (UK), Sunbury (worldwide), Thin Ice/Staysail (USA), Time (USA), Warner Bros. (worldwide), Winter Hill (USA), Lawrence Wright (UK).
Int'l reps.: Australia (Associated), worldwide (Orenstein, Arrow, Silverman & Parcher).

Leeds Music (Africa) (Pty.) Ltd., PO Box 6216 Gallo Centre, Kerk & Goud Sts., Johannesburg 2000. Tel: (11) 28-2400. Telex: 80153. Pres.: Eric Gallo; Gen. Mgr.: Lisa Hogarth.
Affiliates: Belwin-Mills (South Africa) Pty Ltd, Tree Music (South Africa) Pty. Ltd.
Int'l firms represented: ATV, Dick James, Leeds, MAM, MCA, Northern Songs.

Lions Head Music Pty. Ltd., see Music Publ'g Co.

M F P Music Co. Pty Ltd., 32 Steele St., Steeledale, Johannesburg. Tel: (11) 869-0320 Cable: SOUNDBOX. Mng. Dir. & Gen. Mgr.: Michael S Eve.
Affiliate: EMI-Brigadiers Music (Pty.) Ltd

Maatskappy, see Southern.
MacIlro Music, see Impact.
Map Music, see Angela.
Mavuthela Music Co. (Pty.) Ltd., see Music Publ'g Co.
Melody Music (Pty) Ltd., see Music Publ'g Co
Ivan Mogull Music (South Africa) (Pty.) Ltd., PO Box 6857, 603 Franwell House, President & Eloff Sts., Johannesburg. Tel: (11) 23-7603. Gen Mgr: Kevin J. O'Hara.
Edwin H. Morris (Africa) Pty. Ltd., see Music Publ'g Co.

Musicpiece Publ'rs (NORM, SAMRO), Nedbank House, 8th fl., 1 Albert St., Johannesburg 2001 Tel: (11) 833-1486. Cable: SAGITTARIUS. Mng. Dir: Clive Calder; Dirs.: Ralph Simon, Nat Bregman; Gen. Mgr. Peter Vee.
Affiliate: Contemporary Sounds.
Int'l firms represented: B&C (UK), Contempo (UK), Gambi & Ben Ghazi (USA), Noel Gay (UK), Pamscene (UK).

Music Publ'g Co. of Africa Pty. Ltd. (a Gallo Co.), PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg. Tel: (11) 28-2400. Telex: 8-0153 Cable MUSIPUB. Pres.: Peter Gallo; Gen. Mgr.: Ralph Trewhela; Ass't Gen. Mgr.: John Edmond; Prof. Mgr. Hugh Bush; Prof. Ass't: Willie Thabethe.
Affiliates: April Music Co. Pty. Ltd., Arwin Music of South Africa Pty. Ltd., Carstens de Waal Music (Pty.) Ltd., Impala Music Co., Lions Head Music Pty. Ltd., Mavuthela Music Co. (Pty.) Ltd., Melody Music (Pty.) Ltd., Edwin H. Morris (Africa) Pty. Ltd., Planetary-Nom (Africa) Pty. Ltd.
Int'l firms represented: Alchemical (USA), Braintree (USA), Burlington-Palace (UK), Char-Liz (USA), Chevron (UK), Creole (UK), Walt Disney (USA), Doors (USA), East Memphis (USA), Island (UK), Lady Jane (USA), Louvigny-Marquee (UK), Macaulay (UK), March Hare (USA), McCartney (UK), Rondor (USA), Cyril Shane (UK), Three Bros. (USA), 20th Century (USA), Virgin (UK).

Planetary-Nom (Africa) Pty. Ltd., see Music Publ'g Co.
Plymouth Music (Pty.) Ltd., see EMI-Brigadiers.
Protea Music (Pty.) Ltd., see EMI-Brigadiers.
Sherlyn Music, see Southern.
Silversongs, (Pty.) Ltd., see Impact.
Southern Music Publ'g Co. (SA) (Pty) Ltd., 603 Newkirk, 132 Kerk St., Johannesburg. Tel: (11) 23-6222.
Home office: USA, Peer-Southern Org.
Affiliates: Kassner Music, Maatskappy, Sherlyn Music, Suiderkruise Musiekuitgewers.
Storm Music, see Angela.
Suiderkruise Musiekuitgewers, see Southern.
Tree Music (South Africa) Pty. Ltd., see Leeds.
Yackamo Music (SAMRO) PO Box 626, Johannesburg 2000. Tel: (11) 21-5029. Mng Dir. David Gresham; Dir.: Allan Goldswain

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of the Southern African Phonographic Ind. (ASAPI), PO Box 5411, Johannesburg. Tel: (11) 869-0320. Sec'y-Treas.: W.F. Fraser
N O R M (National Org. for Reproduction Rights in Music in Southern Africa Ltd.), PO Box 5411, Johannesburg. Tel: (11) 869-0320. Chm.: George Hardie; Sec'y-Dir. W.F. Fraser
Southern African Record & Tape Dists. Ass'n, PO Box 8213, Johannesburg. Tel: (11) 869-0320. Telex: 43-7409. Sec'y-Treas.: W.F. Fraser.

DIRECT-MAIL SERVICE

The Turntable Pty. Ltd., Carlton Centre, 26 Upper Level, Johannesburg. Tel: (11) 21-1471. Co-Pres. & Dirs.: Sol & Ken Marks; Gen. Mgr.: Bea Marks; Mktg. Mgr.: Ingrid Sacke.

LICENSING ORGANIZATIONS, MUSIC

S A M R O (South African Music Rights Org. Ltd.), PO Box 9292, De Beer & Juta Sts., Johannesburg. Tel: 725-1425-1480. Cable: ACISUM. Dirs.: H. L. du Plessis, E. Gallo. (Performing rights only).
S A R R A L (South African Rec'g Rights Ass'n Ltd.), PO Box 4378, Johannesburg. Tel: (11) 23-8757. Mng. Dir.: G.R. Hardie. (Mechanical rights only).

PLATING, PROCESSING & PRESSING PLANTS

E M I Inds. (South Africa) Pty. Ltd., PO Box 11254, 32 Steele St., Steeledale, Johannesburg. Tel: (11) 869-0320. Cable: SOUNDBOX. Mng. Dir.: R.W. Nicholas; Technical Dir.: E. Cumings.
Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000. Tel: (11) 28-2400. Cable: GALLOTONE. Pres.: David Fine. (Pressing only).
Manley van Niekerk Pty. Ltd. (div. of Teal Rec. Co.), PO Box 6639, Summit House, 40 Troye St., Johannesburg 2000. Tel: (11) 22-7234/6. Cable: DECIBEL. Exec.: A. Anderson. (Pressing only).

PRINTER & LITHOGRAPHER

E M I Inds. (South Africa) Pty. Ltd., PO Box 11254, 32 Steele St., Steeldale, Johannesburg. Tel: (11) 869-0320. Cable: SOUNDBOX. Mng. Dir.: R.W. Nicholas; Technical Dir.: E. Cumings.

RECORD PROMOTION

Entertainment Mktg. Mgmt. Pty. Ltd., Nedbank House, 8th fl., 1 Albert St., Johannesburg 2001. Tel: (11) 833-1486. Cable: SAGGITARIUS. Telex: 83021. Mng. Dir.: Ralph Simon; Dirs.: Clive Calder, Nat Bregman; Gen. Mgr.: Peter Vee; Promos. Exec.: Peter Snyman.

TAPE CUSTOM DUPLICATORS

E M I Inds. (South Africa) Pty. Ltd., PO Box 11254, 32 Steele St., Steeledale, Johannesburg. Tel: (11) 869-0320. Cable: SOUNDBOX. Mng. Dir.: R.W. Nicholas; Technical Dir.: E. Cumings.
Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000. Tel: (11) 28-2400. Cable: GALLOTONE. Pres.: David Fine.
Audio: 8-tr., cassette.
Trutone (Pty.) Ltd., PO Box 9299, Johannesburg. Tel: (11) 23-0791
Audio: Cassette.
Manley van Niekerk Pty. Ltd. (div. of Teal Rec. Co.), PO Box 6639, Summit House, 40 Troye St., Johannesburg 2000. Tel: (11) 22-7234/6. Cable: DECIBEL. Exec.: A. Anderson.

● supplies

JACKETS & SLEEVES
LABELS

Artone Press Pty. Ltd., PO Box 6453, 18-20 New Goch Rd., Benrose, Johannesburg 2000. Tel: (11) 24-1121. Exec.: H. Dow. (Sleeves & labels only).

● accessories distributor

The Turntable (Pty.) Ltd., Carlton Centre, 26 Upper Level, Johannesburg. Tel: (11) 21-1471. Co-Pres. & Dirs.: Sol & Ken Marks; Gen. Mgr.: Bea Marks; Mktg. Mgr.: Ingrid Sacke.
Product: Carrying & storage cases, catalog servs., cleaners cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape.

● tape audio/video playback & recording equipment

E M I Inds. (South Africa) Pty. Ltd., PO Box 11254, 32 Steele St., Steeledale, Johannesburg. Tel: (11) 869-0320.

SPAIN

Population: 34,675,000.
Rate of exchange: $1 (US) = 56 pesetas.
Per capita income: $2,100.
No. of homes with record players: 2,300,000.
Holidays: January 1 (Circumcision of the Lord), January 6 (Epiphany), March 19 (St. Joseph Day), May 1 (Labor Day), June 29 (Sts. Peter & Paul Day), July 18 (National Day), July 25 (St. James Day), October 12 (Columbus Day), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25 (Christmas), other Christian holidays.

RECORDS:

Records manufactured for domestic & export sale: LP's 1974—4,793,600 units, $24,975,254; 1973—5,000,000 units, $22,400,000. EP's 1974—250,000 units, $504,000; 1973—363,000 units, $689,000. Singles 1974—15,000,000 units, $25,000,000; 1973—14,000,000 units, $21,500,000.
Records sold domestically: LP's 1974—4,650,000 units, $24,166,000; 1973—4,908,000 units, $22,019,000. EP's 1974—250,000 units, $504,000; 1973—363,000 units, $689,000. Singles 1974—15,000,000 units, $25,000,000; 1973—14,000,000 units, $21,500,000.
Records, record blanks & pre-recorded media imported from USA: 1974—$352,956; 1973—$309,901.
Records exported to USA (retail value): 1974—6,800 units, $41,754; 1973—6,100 units, $31,559.
Records exported to countries other than USA (retail value): 1974—136,800 units, $767,500; 1973—125,000 units, $517,000.
Average retail price per record: LP's—$2.63-$7.00; EP's—$2.19; singles—$1.57-$1.92.
Stereo sales: 98% of total.
Record club sales: 6½% of total.
Discounting: Rare.
Type of distribution: Manufacturer-to-wholesaler-to-retailer (18%), manufacturer-to-retailer (81%); Rack jobbing (1%).
Type of promotion: Promotion is made through the press (8%), radio (55%), television (30%), discotheques (5%), others (2%).
Jukeboxes: 12,000.

TAPE:

Market: The cassette market keeps increasing strongly, 25% over last year. The 8-track market, which had been slow, has increased 300% over last year due to the decrease in price of playback equipment. It is expected that in 1975 the tape market will surpass the record market in total sales figures.
Pre-recorded tape sold domestically: 8-tr. 1974—250,000 units, $2,157,000; 1973—66,000 units, $600,000. Cassette 1974—3,800,000 units, $22,807,000; 1973—3,000,000 units, $18,100,000. Open reel 1974—900 units, $8,500; 1973—450 units, $4,300.
Pre-recorded tapes imported from countries other than USA: 1974—30,000 units, $184,200; 1973—20,000 units, $120,000.
Pre-recorded tapes exported to countries other than USA: 1974—100,000 units, $386,000; 1973—66,000 units, $241,000.
Retail price per tape: 8-tr. $6.14-$9.65; cassette—$2.63-$7.45; open reel—$8.77-$17.54.

RADIO STATIONS:

No. of commercial 219; no. of government 36; no. of AM 207; no. of FM 48.
Comment: The Cadena SER Radio Network holds 55% of the total listeners throughout the country. Percentages are: 60% for music, 20% radio plays or stories and contests, 10% news and 5% cultural programs. The music is 97% recorded and 3% live. Types of music are pop (60%), Spanish folklore (30%), classical (8%), jazz (2%). There are about 11,000,000 radio sets and 2,000,000 auto-radios.

TELEVISION STATIONS:

No. of channels 2.
Comment: There are only two commercial channels, both commercial & government owned. Half of the programming is films (generally American TV series), 15% cultural programs, 15% sports, 8% news, 7% musical programs, 5% theater. There are about 4,500,000 black & white TV sets and 100,000 color.

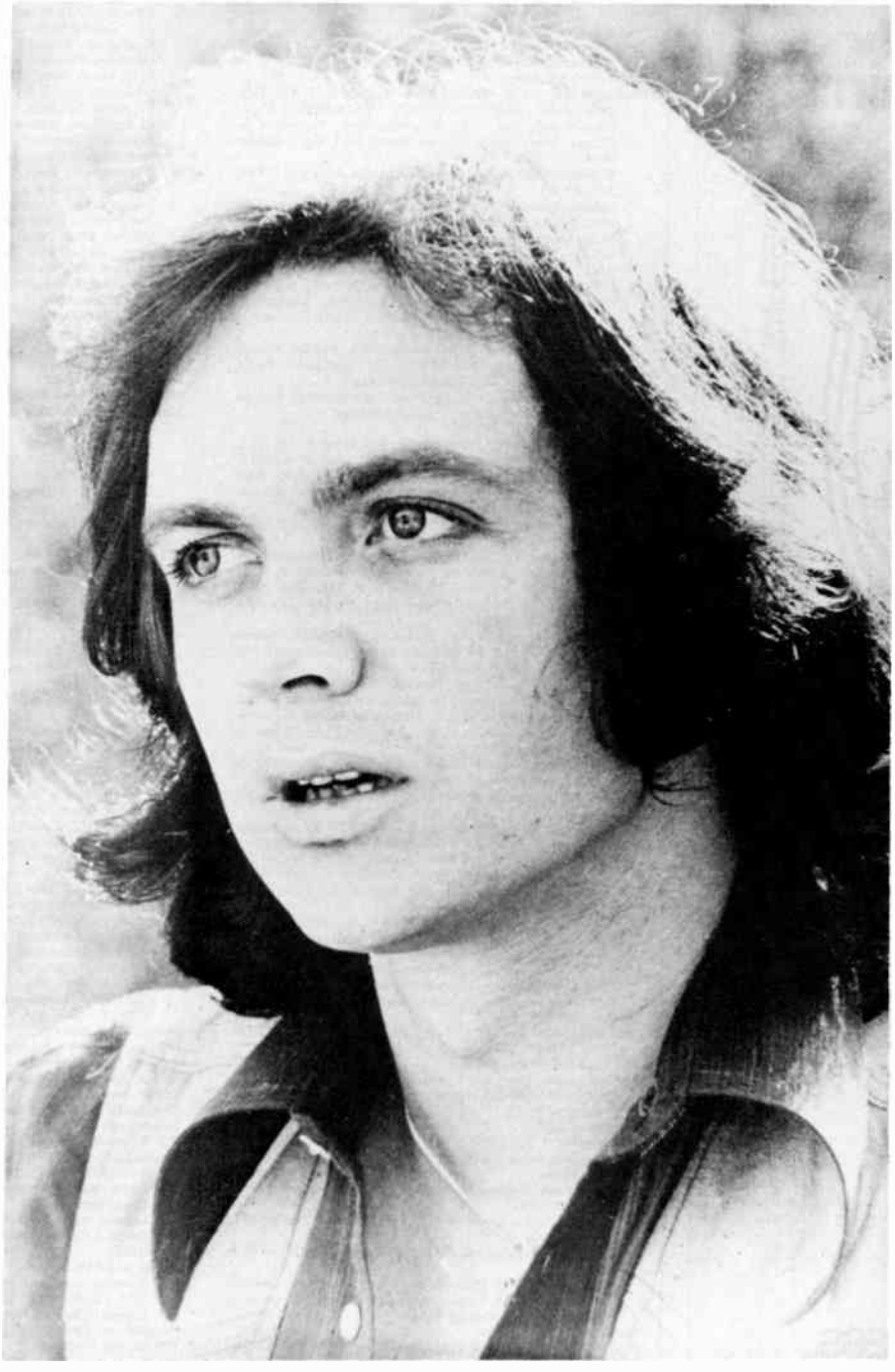
IMPORT/EXPORT REGULATIONS:

Record exportation is free. Record importation requires special import licenses. Therefore, it is cheaper to manufacture than to import, as the special import licenses involve high custom taxes. **Rafael Revert**

● record & tape manufacturers/distributors/importers

Accion, see Productora de Grabaciones.
Alhambra, see Columbia.
Alondra, see Ekipo.
Als 4 Vents, Trafalgar 78, 1st fl., Barcelona 10. Tel: (93) 242.27.32. Gen. Dir.: Angel Fabregues Morla; Gen. Mgr.: Enrique Frigola.
Labels: (Owned) Als 4 Vents, Barlovento, Cactus, Diabolo, Dido, Ette, Tic.
Int'l firms represented: Unidisc (France).
Ampex, see Ekipo.
Archiv, see Polydor.
Arco Iris, see Mayo.
Ariola, see Ariola-Eurodisc.
Ariola-Eurodisc SA, Calle Aragon 204, Barcelona 11. Tel: (93) 254.98.01. Cable: HISPARIOLA. Telex: 52771. Comm'l Mng. Dir.: Alberto Serra Pujol; Artistic Mng. Dir.: Ramon Segura Martinez; Artistic Dir. & A&R: Luis Maria Escayola Degollada; Sales Mgr.: Antonio R. Ibanez; Co-ord.: Helmut Neuhaus; Int'l Div.: Jose Eduardo Luzador Gutierrez.
Branch: Madrid 3, Breton de los Herreros 31. Tel: (91) 233.43.06. Telex: 23537.
Labels: (Owned) Ariola, Baccarola, Eurodisc, Vergara; (represented) A&M (USA), Avco (Portugal), Blue Mountain (UK), CBS (Italy), Chrysalis (UK), Island (UK), Magnet (UK), Manticore (UK), Mepa (Switzerland), Pye (UK), Rocket (UK), Spark (UK), United Artists (USA), Virgin (UK), Warrior (UK).
Int'l reps.: Argentina, Bolivia, Brazil, Chile, Ecuador, El Salvador, Panama, Peru, Uruguay, Venezuela (all RCA); Colombia (Codiscos), Dominican Republic (Caytronics), Mexico (Musart), Puerto Rico (Caytronics), USA (Caytronics). (SEE ADVERTISEMENT)
Artyphon, see Discophon.
Audiens, see CIMASA.
B A S F Espanola SA, Paseo de Gracia 99, Barcelona 8. Tel: (93) 215.13.54. Audio-Video Prods. Mgr.: Manuel Blanch; Sales Mgr.: Carlos Wuest.
Branch: Madrid 6, Velasquez 140 bis.
Labels: (Owned) BASF; (represented) Cornet, Harmonia Mundi, MPS, Polyband (all Germany).
B C D, see Fonogram.
B P, see Belter.
Baccarola, see Ariola-Eurodisc.
Barlovento, see Als 4 Vents.
Belter (Discos) SA, Calle Gomis 1, Barcelona 6. Tel: (93) 211.55.00.
Branch: Madrid 4, Augusto Figueroa 39. Tel: (91) 232.27.04.
Labels: (Owned) BP, Belter; (represented) Funtown (USA), Metronome (Germany), Palette (Belgium), Penny Farthing (UK), Transatlantic (UK).
Int'l reps.: Argentina (Odeon), Australia (Carinia), Belgium (Sonobel), Canada (Archambault), France (Pathe Marconi EMI), Germany (Spainimport), Luxembourg (Sonobel), Puerto Rico (Southeastern), Switzerland (Finsterwald & Cantacuzene), Venezuela (Promus).
Berta, see Fonogram.
Bocaccio, see Compania Fonografica Espanola & Zafiro-Novola.
C B S (Discos) SA, Princesa 1, Torre de Madrid, Madrid 13. Tel: (91) 248.80.00. Cable: COLRECORD. Gen. Mgr.: Tomas Munoz; Sales Mgr.: Albino Jimenez.
Labels: (Owned) CBS, Epic; (represented) Invictus (USA), Monument (USA), Philadelphia Int'l (USA).
Int'l reps.: Worldwide (CBS Int'l).
C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56.
Label: (Owned) Audiens.
Cactus, see Als 4 Vents.
Camden, see RCA.
Canigo, see Sayton.
Capitol, see EMI-Odeon.
Carnaby, see Columbia.
Circulo de Lectores (Club de Discos) SA, Valencia 344, Barcelona 9. Tel: (93) 258.76.00. Cable: CILEC. Dir.: Juan Maymo.
Labels: (Owned) Orlador, Pergola.
Clave, see Hispavox.
Columbia (Discos) SA, Libertad 24, Madrid 4. Tel: (91) 221.10.95. Cable: DISCOCOLUMBIA. Mng. Dir.: Enrique Inurrieta; A&R & Int'l Mgr.: Enrique M. Garea; Classical Mgr.: Juan Arnau; Sales Mgr.: Antonio Martinez; Classical Promo. Mgr.: Marina Hayat; Int'l Promo. & PR Mgr.: Gerhard Haltermann; Export/Import Mgr.: Ramon Fernandez.
Branch: Barcelona 9, Gerona 176. Tel: (93) 257.08.03. Mgr.: Rafael Olive.
Int'l branches: Puerto Rico, USA (Alhambra).
Labels: (Owned) Alhambra, Carnaby, Columbia, Iberia; (represented) A&I (USA), Ace of Diamonds (UK), Alegre (USA), All Platinum (USA), Ariston (Italy), Ashley (USA), Astroscope (USA), Avco (USA), Blue Horizon (UK), Boots (USA), Carrere (France), Challenge (USA), Commodore (USA), Cynda (USA), Decca (UK), Deram (UK), Eco (Mexico), Emerald (Ireland), Hi (USA), Hickory (USA), London (USA), MAM (UK), Maple (USA), Obe (USA), Peerless (Mexico), Renegade (USA), Rex (Ireland), Ri-Fi (Italy), Roulette (USA), Stang (USA), Summus (USA), Telefunken (Germany), Threshold (UK), Tico (USA), Try (USA), Turbo (USA), UK (UK).
Int'l reps.: Argentina (CBS), Australia (EMI), Austria (Melodia, Metronome, Phonogram), Belgium (Fonior), Brazil (RCA), Colombia (Philips), Costa Rica (Discos Latinoamericanos), Denmark (Phonogram), El Salvador (Discos Latinoamericanos), Finland (Finnlevy, Phonogram), France (Sofrason), Germany (Metronome, Phonogram, Teldec), Guatemala (Discos Latinoamericanos), Honduras (Discos Latinamericanos), Ireland (Decca), Italy (Ariston), Japan (King), Mexico (Peerless, Polydor), Netherlands (Dureco, Phonogram), New

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Compania Fonografica Espanola SA (IFPI), Augusto Figueroa 39, Madrid 4. Tel: (91) 222 74.74. Cable: MILDISC. Gen. Mgr. & A&R: Alain Milhaud, Ass't Mgr. & Int'l: Margarita Tamames. (Distributed by Zafiro-Novola)
Labels: (Owned) Boccaccio, Explosion, Poplandia; (represented) Bacillus (Germany), Top One (UK).
Int'l rep.: Portugal (Clave)

Corrida, see Zafiro-Novola

D D C, see Discophon

D G see Polydor

Diabolo, see Als 4 Vents

Diana, see Fonogram

Dido, see Als 4 Vents

Dim see Sociedad Espanola de Divulgacion Musical

Dimension, see Ekipo

Discophon SA, Calle Valencia 288, Barcelona 7. Tel: (93) 215.38.48. Cable: DISCOPHON. Gen. & Admin. Mgr.: Manuel Alavedra; Gen. & Artistic Mgr.: Francisco S. Ortega, Sales Mgr.: Antonio Serra; Int'l Mgr.: Robert Bonk.
Branch: Madrid, Calle Antonio Arias 7. Tel: 273 97 01
Labels: (Owned) Artyphon, DDC, Discophon, Inici, Top Hits; (represented) Arrow (UK), Basart (Belgium), Best Music (Argentina), Black Lion (UK), Ember (UK), Everest (USA), GNP Crescendo (USA), Fania (USA), Freedom (UK), International Artists (UK), Parnaso (Argentina, USA), SFP (France), Sonet (Denmark, Norway, Sweden, UK), Specialty (USA), Storyville (Denmark), Supraphon (Czechoslovakia), SweDisc (Sweden), Triola (Norway).
Int'l reps.: Argentina, USA (Parnaso).

Distribuidora de Productos Magneticos SA, Martin Machio 16, Madrid 2. Tel: (91) 415.15.59. Chief Exec.: Pedro Mengibar; Sales Mgr.: Ismael de Lera.
Labels: (Owned) HM, Promag; (represented) Europa (Germany), Saar (Italy), Sony (Germany)

Duende, see Ekipo.

E M I-Odeon SA (IFPI), Tuset 23-25, Barcelona 6. Tel: (93) 227.31.81. Cable: GRAMOFONO. Telex: 52497. Pres.: Luis Sagi-Vela, Gen. Mgr.: Pierre Maget, A&R Mgr.: Rafael Gil, Finance & Admin. Mgr.: Alberto Cardona, Sales Mgr.: Evaristo Gasco.
Branch: Madrid 13, Plaza de Ramales 2. Tel: (91) 266.65.05.
Labels: (Owned) Capitol, EMI, Emidisc, Harvest, Odeon, Pathe, Regal, La Voz de Su Amo; (represented) ABC, Anchor (UK), Apple (UK), Arista (USA), Bell (UK), Casablanca, DJM (UK), Private Stock, Purple (UK), RAK (UK), Sovereign (USA).

Edigsa (Ed. General SA), Av. Jose Antonio 654, Barcelona 10. Tel: (93) 302.24.66. Gen. Mgr.: Claudi Marti Pla; Int'l Promo. Mgr.: Xavier P. Perez.
Labels: (Owned) Edigsa, Galaxia, Oliba, Xistral, Zeleste; (represented) Balkanton (Bulgaria), Le Chant du Monde (France), Folkways (USA), Harmonia Mundi (France), Panton (Czechoslovakia), SM (France), Sassetti (Portugal).
Int'l reps.: Bulgaria (Balkanton), France (Le Chant du Monde, Harmonia Mundi, SM), Portugal (Sassetti).

Ekipo SA, Rosellon 79, Barcelona 15. Tel: (93) 321.02.50, 230.30.37.
Branches: Alicante, Italia 14. Tel: 22.27.77.—Bilbao, Ledesma 6. Tel: 21 78 93—Madrid, P. de la Habana 64. Tel: (91) 250.21 89.—Oviedo, M. Alvarez 4. Tel: 22 07.18.—Seville, Padre Damian 3. Tel: (954) 27 92.01.—Valencia, Garrigues 1. Tel: (963) 21 33.96.
Labels: (Owned) Alondra, Ekipo, Exit, Subur; (distributed) Dimension, Duende, Trebol, Unic, Ampex (8-tr., cassette); (represented) Audio Fidelity (USA), Bla-Bla (Italy), Elite Special (Switzerland), Rediffusion (UK), Star (Switzerland), Vogue (Belgium).
Int'l reps.: Austria, Germany, Switzerland (Turicaphon).

Emidisc, see EMI-Odeon.

Ensayo (Discos) SA (IFPI), Zaragoza 16, Barcelona 6. Tel: (93) 217-55-80. Gen. Dir.: Antonio Armet.
Label: (Owned) Ensayo.
Int'l reps.: Germany (Christophorus), France (Disc'AZ), Italy (Carosello), Japan (Pye), UK (Pye), USA (Musical Heritage).

Epic, see CBS.

Ette, see Als 4 Vents

Eurodisc, see Ariola-Eurodisc.

Exit, see Ekipo.

Explosion, see Compania Fonografica Espanola & Zafiro-Novola.

Fonogram SA, Av. de America s/n, Madrid 27. Tel: (91) 267.42.00.
Branch: Barcelona 6, Plaza de Narciso Oller 9. Tel (93) 228.10.13.
Labels: (Owned) 8CD, Berta, Diana, Fontana, Luyton, Mercury, Philips, Yoga; (represented) Brain (Germany), Charisma (UK), Vertigo (UK).

Fontana, see Fonogram.

G M A Recs., Fuencarral 5, Madrid 4. Tel: (91) 232.27.74, 231 02.20.
Labels: (Represented) Gas (Mexico), Gema (USA), Infopesa (Peru), Rex (Mexico), Velvet (Venezuela).
Int'l reps.: Mexico (Gas, Rex), Peru (Infopesa), Portugal Radio Triunfo, Roda), USA (Gema), Venezuela (Velvet).

Galaxia, see Edigsa

Gaviota, see Hispavox

Gong, see Movieplay

Granada, see Sociedad Espanola de Divulgacion Musical.

H M, see Distribuidora de Productos Magneticos.

Happyband, see Sayton

Harvest, see EMI-Odeon.

Heliodor, see Polydor.

Hispavox SA (IFPI), Torrelaguna 102, Madrid 27. Tel: (91) 415.2304. Cable: VOX. Telex: 22931. Pres.: Jose Manuel Vidal Zapater, Mng. Dir.: Luis Vidal; A&R Mgr.: Rafael Trabucchelli; Sales Mgr.: Gonzalo Llodra; Int'l Mgr.: Luis Calvo; Promo. & Creative Servs. Dir.: Raul Matas; Promo. Mgr.: Santiago Sanchez.
Branch: Barcelona 13, Calle Marina 291. Tel: (93) 235.23.90. Telex: 52599. Mgr.: Eugenio Secanell.
Labels: (Owned) Hispavox, Clave, Gaviota; (represented) Alvares (France), Alvorada (Portugal), Amadeo (Austria), Asylum (USA), Atlantic (USA), Blue Thumb (USA), CTI (USA), Capricorn (USA), Chant du Monde (France), Continental (Brazil), Cygnus (France), Damont (UK), Disc'AZ (France), Disneyland (USA), Dot (USA), Elektra (USA), Erato (France), Gamma (Mexico), Hungaroton (Hungary), Melodiya (USSR), Nonesuch (USA), Reprise (USA), Ricordi (Italy), Rolling Stones (UK), Swan Song (UK), Vanguard (USA), Warner Bros. (USA), Wergo (Germany).
Int'l reps.: Algeria (Siemens), Angola (Radio Triunfo), Argentina (Microfon), Australia (Festival), Austria (Polydor), Belgium (Polydor), Bolivia (Heriba), Brazil (Gravacoes Eletricas), Canada (Polydor, Warner Bros., etc.), Central America (Dideca), Chile (Asfona), Colombia (Codiscos), Ecuador (Ifesa), France (Erato, Polydor), Germany (Polydor), Ghana (Phonogram), Greece (Music Box), Hong Kong (Polydor), Israel (Hataklit), Indonesia (Musicarama), India (Polydor), Italy (Ricordi), Jamaica (Dynamic Sounds), Japan (Nippon Columbia), Korea (Sung Eum), Lebanon (Philips), Morocco (Siemens), Mexico (Gamma), Mozambique (Radio Triunfo), Netherlands (Negram), New Zealand (Festival), Nigeria (Phonogram), Peru (El Virrey), Portugal (Radio Triunfo), Turkey (Grunberg Ticaret), Scandinavia (Polydor), Singapore (Phonogram), South Africa (Gallo), Switzerland (Finsterwald & Cantacuzene), UK (A&M, Warner Bros., etc.), USA (Musical Heritage, Warner Bros., etc), USSR (Melodiya), Uruguay (Palacio de la Musica), Yugoslavia (RTB), Zaire (Phonogram).

Holiday Cancela, see Zafiro-Novola.

Iberia, see Columbia.

Inici, see Discophon.

Library Music, see Sonomax-Phonorecord.

Lord Pop, Ferrer del Rio 33, Madrid 28.

Luyton, see Fonogram.

M G M, see Polydor.

M H, see Sociedad Espanola de Divulgacion Musical.

Marfer SA, Paseo de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265.78.00.
Labels: (Owned) Marfer, Succes, Trama, Valor; (represented) Artone (Netherlands), Bentler (Italy), Chantecler (Brazil), Cisne (Mexico), Combo (Italy), Diapason (Argentina), Emilio Fortou (Colombia), Emporio Musical (Ecuador), Fantasy (USA), Musidisc (France), Palacio (Venezuela), Paradiso (USA), Pickwick Int'l (USA), Sonido & Discos (USA), El Virrey (Peru), Vogue (France), Vox (USA).

Mayo Fonografica SA, Rosellon 77, Barcelona 15. Tel: (93) 321.02.50, 250.45.00. Cable: MAYOFON.
Branches: Alicante, Italia 14. Tel: 22.27.77.—Bilbao, Ledesma 6. Tel: 21.78.93—Madrid, P. de la Habana 64. Tel: (91) 250.21.89.—Oviedo, M. Alvarez 4. Tel: 22.07.18.—Seville, Padre Damian 3. Tel: (954) 27.92.01.—Valencia, Garrigues 1. Tel: (963) 21.33.96.
Labels: (Owned) Arco Iris, Mayo, Seleccion, Temple; (represented) King (Japan), Vogue (Belgium).

Mercury, see Fonogram.

Mentilla, see Zafiro-Novola.

Movieplay SA, Fernando el Santo 17, Madrid 4. Tel: (91) 419.65.12. Gen. Mgr.: Manuel Sancho; Int'l Mgr.: Carlos Guitart; Sales Mgr.: L. Ramos.
Labels: (Owned) Movieplay, Gong, Yupy; (represented) Alshire (USA), Barclay (France), Bus Stop (UK), Chess (USA), Dicap (France), Everest (USA), Intercord (Germany), Janus (USA), Joker (Italy), MCA (USA), Motown (USA), Orfeon (Mexico), Playboy (USA), Rare Earth (USA), Saar (Italy), 20th Century (USA).
Int'l reps.: Argentina (Music Hall), Bolivia (Discolandia), Chile (Banglad), Colombia (Orbe), Costa Rica (Dicesa), Ecuador (Fediscos), El Salvador (Dicesa), Guatemala (Dicesa), Honduras (Dicesa), Mexico (Cisne), Nicaragua (Dicesa), Panama (Continental), Paraguay (Clave IEMSA), Peru (Sono-Radio), Portugal (Procope), Puerto Rico (Alhambra), Turkey (Cumhur Onal), Uruguay (Clave IEMSA). (SEE ADVERTISEMENT)

Musical Pax, see Pax.

Mycros, see Zafiro-Novola.

Novola, see Zafiro-Novola.

Odeon, see EMI-Odeon.

Oliba, see Edigsa.

Opalo, see Productora de Grabaciones.

Orlado, see Circulo de Lectores.

P D S, see Portadores de Sonido.

Palobal SA, Ingenieros Hermanos Granda 30, Madrid 22. Tel: (91) 408-1932. Gen. Mgrs.: Juan Salva Valls, Pablo Lopez Balada, Miriam Cordoba; Sales Mgr.: Julio Lopez Betrian.
Labels: (Owned) Palobal; (represented) Allegro (UK), Arrow (UK), Everest (USA), Pickwick (UK), Springboard (USA).

Pathe, see EMI-Odeon.

Pax (Discoteca), Calle Acebo 54, Madrid 16. Tel: (91) 259.23.00.
Labels: (Owned) Musical Pax, Pax.

Pergola, see Circulo de Lectores.

Philips, see Fonogram.

Pleno, Eduardo Dato 21, Madrid 10. Tel: (91) 410.08.36.

Polydor SA, Av. de America s/n, Madrid 27. Tel: (91) 267.42.00. Mng. Dir.: Mariano de Zuniga; Label Mgr.: Carmen Carrion.
Branch: Barcelona 6, Plaza de Narciso Oller 9. Tel: (93) 228.10.13.
Labels: (Owned) Archiv, DG, Heliodor, MGM, Polydor, Polyphon, Triumph, Verve; (represented) Buddah (USA), Chelsea (USA), Cube (UK), Kama Sutra (USA), RSO (UK), Stax (USA), Track (UK).

Polyphon, see Polydor.

Poplandia, see Compania Fonografica Espanola & Zafiro-Novola.

Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J.M. Estebaranz; Artistic Dir.: Armando Salas; Sales Mgr.: Eduardo Munoz.
Labels: (Owned) PDS; (represented) Beatt Int'l (UK), Vedette (Italy).

Presa, Av. del Generalisimo Franco 463 bis, Barcelona 11. Tel: (93) 321.72.41.

Productora de Grabaciones SA, Jorge Juan 21, Madrid 1. Tel: (91) 275.52.17.
Labels: (Owned) Accion, Opalo; (represented) Black Jazz (USA), Evasion (Switzerland), Motors (France), Ovation (USA), Saravah (France), Somethin Else (France).
Int'l reps.: Argentina (Pagoda), Austria (Metronome), Belgium (Vak), Brazil (Top Tape), Central America (Indica), Chile (IRT), Colombia (Sonora), Ecuador (Ifesa), France (Box Office, Disc'AZ, Hexagone), Germany (Finger, Metronome), Italy (Carosello), Mexico (EMI-Capitol, Tizoc), Netherlands (Dureco, Metronome), Peru (IEMPSA), Scandinavia (Metronome), Uruguay (Palacio), Venezuela (Promus).

Promag, see Distribuidora de Productos Magneticos.

R C A SA, Dr. Fleming 43, Madrid 16. Tel: (91) 457.46.00. Gen. Mgr.: Alberto Galtes; A&R & Int'l Liaison: Ernesto Duarte.
Branches: Barcelona, Bilbao, Seville, Valencia.
Labels: (Owned) Camden, RCA, RCA Red Seal, Victrola, Vik; (represented) CAM, Especial, Fonal, GMA, GTA, Microfon, Musimar.
Int'l reps.: Worldwide (RCA).

Regal, see EMI-Odeon.

Ramon A. Rodamilans Import-Export, Gran Via 77, Bilbao 11.
Label: (Represented) Music Minus One (USA).

Sayton SA, Gran Via de Carlos III 17-19, Barcelona 14. Tel: (93) 230.31.04.
Labels: (Owned) Canigo, Happyband, Sayton.

Seleccion, see Mayo.

Sintonia SA, Vallehermoso 32, Madrid. Tel: (91) 224.49.99.
Labels: (Owned) Sinfonia, Triangulo.

Sociedad Espanola de Divulgacion Musical, Gustavo Fernandez Balbuena 20, Madrid. Tel: (91) 415.44.40.
Labels: (Owned) Dim, Granada. MH; (represented) Europa (Germany), Nippon Crown (Japan), Somerset (Germany), Sonic (Germany), Tecla (Portugal).
Int'l rep.: Portugal (Tecla).

Sonomax-Phonorecord, Cuesta Santo Domingo 11, Madrid 13. Tel: (91) 267.07.11.
Label: (Owned) Library Music.

Spiral, Gomis 42, Barcelona 6. Tel: (93) 211.22.04.
Label: (Owned) Spiral.

Subur, see Ekipo.

Succes, see Marfer.

Temple, see Mayo.

Tic, see Als 4 Vents.

Top Hits, see Discophon.

Trama, see Marfer.

Trebol, see Ekipo.

Triangulo, see Sintonia.

Triumph, see Polydor.

Unic, see Ekipo.

Valor, see Marfer.

Vergara, see Ariola-Eurodisc.

Verve, see Polydor.

Victrola, see RCA.

Vik, see RCA.

La Voz de Su Amo, see EMI-Odeon.

Xistral, see Edigsa.

Yoga, see Fonogram.

Yupy, see Movieplay.

Zafiro-Novola SA, Campomanes 10, Madrid 13. Tel: (91) 241.50.04. Telex: 22690. Gen. Mgr.: Garcia Morencos.
Labels: (Owned) Holiday Cancela, Montilla, Novola, Zafiro; (distributed) Bocaccio, Corrida, Explosion, Mycros, Poplandia; (represented) BWD (UK), Brunswick (USA), Carabine (France), Carillon (France), Credit (France), Dakar (USA), Dureco (Netherlands), Everest (USA), Finger (Germany), Fonit-Cetra (Italy), Metronome (Sweden), Musart (Mexico), Orbe (Colombia), Paradiso (Japan), Rex (Mexico), Saar (Italy), Stereo Tape (Germany), Star Musik (Germany), Symphony Tone (Austria).
Int'l reps.: Argentina (EMI), Australia (Tara), Austria (Hansa), Belgium (Dureco, Phonogram), Canada (Tara), Colombia (Orbe), Costa Rica (Indica), Cyprus (CBS), Denmark (Metronome), El Salvador (Indica), Finland (Metronome), France (Phonogram), Germany (Hansa), Guatemala (Indica), Honduras (Indica), Israel (CBS), Italy (Fonit-Cetra, Saar), Japan (Victor), Luxembourg (Dureco, Phonogram), Mexico (Capitol, Musart) Monaco (Phonogram), Netherlands (Dureco), Nicaragua (Indica), Norway (Metronome), Panama (Indica), Peru (FTA), Philippines (Tara), Portugal (Vadeca), South America (RCA), Sweden (Metronome), Switzerland (Finsterwald & Cantacuzene), USA (Tara), Venezuela (Promus), Yugoslavia (Jugoton). (SEE ADVERTISEMENT)

Zeleste, see Edigsa.

Zzelesta SA, Pedro Muguruza 8, 5th fl., Madrid 16. Tel: (91) 250.37.11. Gen. Mgr.: Rafael Martos.

● independent record producers

P A I (Promociones Artisticas Internacionales), Ganduxer 5/15, Local 13, Barcelona 6. Tel: (93) 239.92.00. Gen. Mgr.: Jorge M. Arque.
Label credits: EMI, Harvest.

Jose Luis Alvarez Sanchez, Box 22022, Parque de Maria Luisa, Bloque D-27, 2nd fl. A, Madrid 35. Tel: (91) 216.12.98, 216.46.52.
Label credits: Fidias, Portadores de Sonido.

Singleton Prod'ns, Via Augusta 59, Despacho 805, Barcelona 6. Tel: (93) 228.38.00, 228.76.02. Owner & Prod'r: William H. Singleton.
Label credits: Als 4 Vents, BASF, Cactus, Diabolo.

Zeleste (La Argenteria SA), Plateria 65, Barcelona. Tel: (93) 319.86.41. Owner & Gen. Mgr.: Victor Jou; Prod'rs: Rafael Moll, Xavier P. Perez.
Label credit: Salsa Catalana.

● music publishers

Aberbach (Madrid) SA, see Canciones del Mundo.

Adagio Eds. Musicales, see Quiroga.

Alier (Ed.), Carmen 27, Madrid 13. Tel: (91) 221.97.71.

April Music (SGAE), Princesa 1, Torre de Madrid, Madrid 13. Tel: (91) 248.60.59. Cable: COLRECORD. Comm'l Mgr.: Oscar Gomez.
Int'l firms represented: April (worldwide).
Int'l reps.: Worldwide (April).

Arabella Eds. Musicales SA, Calle Aragon 204, 4th fl., Barcelona 11. Tel: (93) 254.98.05. Cable: HISPARIOLA. Gen. Mgrs.: Alberto Serra, Ramon Segura.
Home office: Germany.
Affiliates: Grupo Ed. Armonico-Clipper's, Southern Music Espanola SA.
Int'l reps.: Argentina (Relay), Colombia (Prodemus), Mexico (Musart), USA (Ivan Mogull).

Ariston Espanola SA, see Armonico.

Armonico-Clipper's (Grupo Ed.), Rambla de Cataluna 10, 3rd fl., Barcelona 7. Tel: (93) 317.46.86. Gen. Mgr.: Julio Guiu Clara; Gen. Prof. Mgr.: Francisco Vinuesa Gimenez; PR Dir.: Julio Guiu Arbeloa.
Affiliates: Arabella Eds. Musicales SA, ariston Espanola SA, Eds. Armonico, Eds. Clippers, Eds. Connelly SA, Eds. Hit, Radio Record Iberica SA. (All SGAE).
Int'l firms represented: ATV (UK, USA), Arc (USA), Ariston (Italy), Barn (UK), Broken Arrow (USA), Campbell Connelly (UK), Crazy Crow (USA), Creole (UK), DeShufflin (USA), Early Morning (Canada), GH (UK), Garrett (USA), Giving Room (USA), Guerrilla (USA), Tony Hiller (UK), Island (UK), Don Kirshner (USA), John Lennon, Joni Mitchell (USA), Levine & Brown (USA), Nimbus 9 (Canada), Northern Songs (UK), Pamscene (UK), Pattern (UK), Ricordi (Italy), Paul Simon (USA), Silver Fiddle (USA), Siquomb (USA), Staysail (USA), Stirling-McQueen (UK), Thin Ice (USA), Tic-Toc (Switzerland), Lawrence Wright (UK).

Astarte Europa, Espanoleto 16, Madrid 4. Tel: (91) 223.49.87.
Affiliate: Canciones del Mundo SA.

Atlantico (Eds. Musicales) (SGAE), Gustavo Fernandez Balbuena 20, Madrid 2. Tel: (91) 415.44.00.
Affiliates: Ed. Cadencia (SGAE), Eds. Musicales Dim.
Int'l firms represented: Abacus (USA), Artistic Music (USA), Ramos Brambilo (Brazil), Casa Latina (USA), Crown (Japan), Five Continents (USA), Mexican Music Centre (USA), Paraguayan Music Centre (USA), Songs of Mexico (USA), United Mexican Music (USA).
Int'l reps.: Japan (Crown), Portugal (Costa Pinto), USA (Casa Latina).

Audiens (Ed.), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56.

Pablo Lopez Balada, Caunedo 40, Madrid 17. Tel: (91) 204.93.86. Dir.: Pablo Lopez Balada.

Balmes, Duran & Bas 9, Barcelona 2.

Barna, Via Layetana 158, Bajos, Barcelona 9. Tel: (93) 228.69.67.



International Music-Record Section

SPAIN

Belter (Eds. Musicales) SL (SGAE), Calle Gomis 1, Barcelona 6. Tel: (93) 211.55.00.
Int'l firms represented: CAM-USA (USA), Larry Douglas (USA), RKM (Belgium), Eds. Syrinx (France).
Int'l reps.: Belgium (Roland Kluger), Germany (Ralf Arnie, Intro, Minerva), USA (CAM-USA).

Brincos SA, see RCA.

Burlington Music Espanola SA, see Notas Magicas.

C P I Compania Fonografica, Av. del Generalisimo 4, Madrid. Tel: (91) 262.41.66.

Cadencia (Ed.), see Atlantico.

Calypso (Eds. Musicales), see Quiroga.

Canciones del Mundo SA, Magallanes 25, Madrid 15. Tel: (91) 448.23.50. Cable: CANCIONES. Gen. Mgr.: Luis Regatero.
Branch: Barcelona 9, 8ruch 136-138. Tel: (93) 258.18.07.
Affiliates: Aberbach (Madrid) SA, Astarte Europa, Curci de Espana SL, Robert Mellin Iberica SA, Otilia Music SA, Eds. Musicales Sagitario SA, Eds. Musicales Sympathy SA.
Int'l firms represented: Canciones del Mundo SA—Big Seven, Blue Seas, Colgems, Leo Feist, Fox Fanfare, Hastings, Planetary, Planetary-Nom, Robbins, Screen Gems/Columbia, Shelby Singleton, Tree, Twentieth Century (all USA); **Robert Mellin Iberica SA**—Robert Mellin (UK, USA); **Eds. Musicales Sympathy SA**—Marouani (France).

Canciones Francis Day, Magallanes 21, Madrid 15. Tel: (91) 223.49.87.
Home office: France.
Int'l firms represented: Francis Day (Germany & UK), B. Feldman (UK).

Carcelle SA (SGAE), Ronda San Pablo 11, Barcelona 15. Tel: 242.54.10.

Chappell Iberica SA, Magallanes 25, Madrid 15. Tel: (91) 448-23-50. Gen. Mgr.: Luis Regatero.
Home office: USA.
Int'l firms represented: Acuff-Rose (USA), Irving Berlin (USA), Chappell (France, UK), Famous (USA), Edwin H. Morris (UK, USA).

Clave (Eds. Musicales), see Quiroga.

Clipper's (Eds.), see Armonico.

Coculsa, Torregalindo 5, Madrid 16. Tel: (91) 250.23.30.

Connelly (Eds.) SA, see Armonico.

La Corrida, see Discorama.

Curci de Espana SL, Magallanes 25, Madrid 15. Tel: (91) 448.23.50. Gen. Mgr.: Luis Regatero.
Home office: Italy.
Affiliate: Canciones del Mundo SA.

Daimon, Provensa 284, Barcelona 8. Tel: (93) 288.99.28. Cable: EDIDAIMON.

Dim (Eds. Musicales), see Atlantico.

Discorama Eds. Musicales, Av. Jose Antonio 62, Madrid 13. Tel: (91) 248.04.03. Telex: 226908. Mng. Dir.: Antonio Perez Solis.
Affiliates: La Corrida, Mycros SA, Eds. Pipo SA, Eds. Musicales Zafiro.
Administered firms: Erika Musical, GMA Eds. Musicales, Pirana Musical, Radio Musica, Radio Pop.
Int'l reps.: Carlin, Compass, Paul Curtis, GTO (UK).

Ducal SL (Ed. Musicales), Calle Valencia 288, Barcelona 7. Tel: (93) 215.13.70. Gen. Mgrs.: Manuel Alsvedra, Francisco S. Ortega; Int'l Mgr.: Robert Bonk.
Int'l firms represented: Sonet (Sweden, UK), Stainless (USA).

E G O (EMI-Gramophono Odeon) Musical SA, Tuset 23-25, Barcelona 6. Tel: (93) 247.19.99. Telex: 52497. Pres.: Luis Segi-Vela; Gen. Mgr.: Pierre Maget; Mgr.: Eduardo Bartrina.
Int'l firms represented: A8C/Dunhill group (USA), Chyrsalis group (UK), EMI group (UK), Francis Day & Hunter, Gray, Dick James group (UK), Leo, Magnet, New York Times, Purple group (UK), RAK (UK), Red Bus, Rondor group (USA), Cyril Shane group (UK), Sheila, Talisman.

E M SA (Eds. Musicales SA), Rosellon 79, Barcelona 15. Tel: (93) 321.02.50. Cable: EMSASA.

E M E C (Ed. de Musica Espanola Contemporanea), see Quiroga.

Erika Musical (SGAE), see Discorama.

Essex Espanola (Eds.) SA (SGAE), c/o Diputacion 337, Barcelona 9. Tel: (93) 225.84.89. Cable: SEXMUS. Gen. Mgr.: Manuel G. Salinger.
Branch: Madrid 16, Encina 36. Tel: (91) 221.36.50.
Int'l firms represented: Essex group (UK), Island group (UK), TRO group (USA).

Fiesta en Triana (Ed.), Virgen de Lujan 47, 2nd fl., Barcelona. Tel: (93) 27.92.84.

Fontana SA (Eds. Musicales), Magallanes 25, Madrid 15. Tel: (91) 448.23.50. Cable: EDIFON. Gen. Mgr.: Luis Regatero.
Int'l firms represented: Abigail (UK), P.E. Baker (UK), Bizarre (USA), Buddah (USA), Dynatone (USA), Hudson Bay (USA), Kama Sutra (USA), Kama Rippa (USA), Norrie Paramor (UK), Pocket Full of Tunes (USA), RSO (UK), St. George (UK), Third Story (USA), Frank Zappa (USA).

G M A Eds. Musicales, see Discorama.

G T O Carlin, see Zafiro.

Hispania (Eds.), Av. Jose Antonio 31, Madrid 13. Tel: (91) 231.26.33. Pres. & Gen. Mgr.: Julian-Mario Suarez; Sales Mgr.: Mario S. Ruiz.
Int'l firms represented: Kassner (UK), SESAC (USA).
Int'l rep.: USA (SESAC).

Hispavox SA (Eds. Musicales), Navas de Tolosa 3, 3rd fl., Madrid 13. Tel: (91) 231.98.34. Cable: EDIVOX. Gen. Mgr.: Amado Regueiro.
Int'l firms represented: Cotillion (USA), Gamma (Mexico), Morro (USA), United Artists (USA), Walt Disney (USA), Warner Bros. (UK, USA).
Int'l reps.: Mexico (Gamma), Portugal (Triunfo), USA (Barnaga).

Hit (Eds.), see Armonico.

I F I, Marques del Duero 106, Barcelona 15.

Joya, Apdo. Correos 14-435, Concepcion Arenal 5, Madrid 13.

Kama Music, see RCA.

Kazan (Eds.), see RCA.

Madrid (Eds. Musicales) (SGAE), Mayor 27, Madrid 13.

Marfer SA (Eds. Musicales), Paseo de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265.78.00. Gen. Mgrs.: Emilio Fernandez, Antonio Martinez.

Maxper, see Phonorecord.

Robert Mellin Iberica SA, see Canciones del Mundo.

Mills Music Espanola (Ed.), see Quiroga.

Ivan Mogull Espanola SA, see Notas Magicas.

Montserrat SA (Eds. Musicales), Augusto Figueroa 39, Madrid 4. Tel: (91) 222.74.74. Dir.: Antonio Perez Solis; Pres.: Alain Milhaud.

Mundo de Ritmos (Ed.), see Quiroga.

Musica de Espana, Mayor 6, Madrid. Tel: (91) 232.45.70.
Branch: Barcelona, Conde del Asalto 73. Tel: (93) 241.04.88.
Int'l firms represented: Bourne (USA).
Int'l reps.: Belgium (Ardmore & Beechwood), Germany (Accord), Netherlands (Anagon), Puerto Rico (EME Americana), USA (Parnaso).

Musica de Hoy (SGAE), Cuesta de Santo Domingo 11. Madrid. Tel: (91) 247.07.25, 247.07.11.
Int'l firms represented: Giraffa (Italy), Inmus (Germany), Selected Sound (Germany), Sforzando (France).

Musical Emporium, Rambla Canaletas 129, Barcelona 2.

Musica Moderna (Ed.) (SGAE), Marques de Cubas 6, Madrid 14. Tel: (91) 221.55.93. Ed. & Gen. Mgr.: Antonio Carmona.

Mycros SA, see Discorama.

Notas Magicas (Grupo Ed.) SA (SGAE), Desengano 4, Madrid 4. Tel: (91) 232.58.18. Cable: EDIMAGICAS. Mng. Dir.: Enrique Garee.
Affiliates: Burlington Music Espanola, Ivan Mogull Espanola, Ri-Fi Espanola, Sikors Espanola.
Int'l reps.: Canada (Ivan Mogull), Germany (Magazine, Hans Sikorski), Mexico (Ivan Mogull Latina), UK (Burlington), USA (Ivan Mogull).

Nuesch Publ'g Co., Via Augusta 59, Despacho 805, Barcelona 6. Tel: (93) 228.38.00, 228.76.02.
Home office: Switzerland.

Open Music, Rosellon 77, Barcelona 15. Tel: (93) 321.02.58.

Otilia Music SA, see Canciones del Mundo.

P A I Music (SGAE), Ganduxer 5/15, Local 13, Barcelona 6. Tel: (93) 239.92.00. Gen. Mgr.: Jorge M. Arque.

Paulinas (Eds.), Protasio Gomez 15, Madrid 27. Tel: (91) 204.15.49.

Pax (Ed. Musical), Calle Acebo 54, Madrid 16. Tel: (91) 259.23.00.

Penta-Music SA (SGAE), Fernando el Santo 17, Madrid 4. Tel: (91) 419.65.12. Gen. Mgr.: Manuel Sancho; Mgr.: Valentin Rodriguez.
Int'l firms represented: Alshire group (USA), Bron (UK), Intune (UK), Jobete (USA), Osibisounds (UK).

Phonorecord (Eds. Musicales), Relatores 22, Madrid 12. Tel: (91) 467.24.99.
Affiliate: Maxper.
Int'l firms represented: Giraffa (Italy), Inmus (Germany), Montparnasse 2000 (France), Telemusic (France).

Pipo (Eds.) SA, see Discorama.

Pirana Musical, see Discorama.

Puerta del Sol (Eds.), see Quiroga.

Quiroga (Eds.) (SGAE), Alcala 70, Madrid 9. Tel: (91) 276.39.50, 276.39.66. Pres.: Manuel Lopez-Quiroga; Gen. Mgr.: Carlos P. Cancio; Sales Mgr.: Manuel Lopez-Quiroga Jr.
Branch: Barcelona 2, Canuda 45. Tel: (93) 231.08.86. Gen. Mgr.: Jose Cruells Solbes.
Affiliates: Adagio Eds. Musicales (SGAE), Eds. Musicales Calypso (SGAE), Eds. Musicales Clave (SGAE), EMEC (Ed. de Musica Espanola Contemporanea) (SGAE), Ed. Mills Music Espanola (SGAE), Ed. Mundo de Ritmos (SGAE), Eds. Puerta del Sol (SGAE).
Int'l firms represented: Alshire Publ'g Cos. (USA), Belwin-Mills (UK, USA), Bron (UK), Sam Fox (USA), Gopam (USA), Heavy (USA), Intune Ltd. (UK), Jobete (USA), Edward B. Marks (USA), Ed. Musicabana (Cuba), Eds. Musicales (Cuba), B. Schott's Soehne (Germany), A. Schroeder (UK, USA), Eds. Tonos (Germany), Thomas J. Valentino (USA), Josef Weinberger (UK).
Int'l reps.: Canada, UK, USA (all Belwin-Mills).

R C A Espanola SA (Eds. Musicales), Dr. Fleming 43, Madrid 16. Tel: (91) 457.46.00, 457.78.18. Telex: 22460. Pres.: Alberto Galtes; Dir.: Antonio Martinez.
Affiliates: Brincos SA, Kama Music, Eds. Kazan, Eds. Musicales Universal SA.
Int'l affiliates: Amici del Disco (Italy), Associated (Australia), Dunbar (Canada, USA), EDIM (Mexico), RCA (Brazil, France, Germany, Italy), RCA Jaguare (Brazil), RCA Leme (Brazil), RCA Musica (Italy), Relay (Argentina), Sunbury (Canada, UK, USA), Victor (Brazil).
Int'l firms represented: Amos (UK), Angel (UK), Artist (USA), Barton (UK), California (USA), Campei (Mexico), Cefuma (Mexico), Chandos (USA), Clave (Brazil), Copper Canyon (UK), Daywin (USA), Devere (UK), Ding Dong (UK), Edifon (Argentina), Egg ((USA), Emroth (Mexico), Erva (UK), Gloucester (UK), Hal (UK), Lee Hazlewood (USA), Lady Casey (USA), Loraine (UK), Manzamusic (Mexico), Mark (UK), Maraville (UK), Melcher (USA), Metropole (UK), Midwood (UK), Middle Road (UK), Mr. Music (UK), Mood (UK), Monshana (UK), PIM (Mexico), Parker Lane (UK), Lou Reed (USA), Sands (UK), Sharon (UK), Eddie Shaw (UK), Sono Inter (Columbia), Soul (UK), Sparta Florida group (UK), Totem Pole (UK), Town Crier (UK), Trans Music (UK), Yolk (USA), Faron Young cos. (UK).

Radio Musica, see Discorama.

Radio Pop, see Discorama.

Radio Rec. Iberica, see Armonico.

Ri-Fi Espanola, see Notas Magicas.

Ritmo & Melodia (SGAE), Villarroel 18, Barcelona 11. Tel: (93) 224.44.33.

Sagitario SA (Eds. Musicales)—Pres.: Augusto Alguero—see Canciones del Mundo.

A. Schroeder Music Espanola, Alcala 70, Madrid 9.

Sikorski Espanola, see Notas Magicas.

Sirius (SGAE), Av. Jose Antonio 57B, Barcelona 11. Tel: (93) 254.61.12.
Int'l firm represented: Euterpe de Genova (Italy).

Southern Music Espanola SA (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225.61.97. Cable: SOUTHMUSIC. Mgr.: Manuel G. Salinger.
Branches: Madrid 4, Hortaleza 18. Tel: (91) 231.06.61—**Valencia 5,** Arzobispo Melo 3. Tel: (960) 33.19.35.
Home office: USA, Southern Music Publ'g Co. Inc.
Affiliate: Arabella Eds. Musicales SA.
Int'l firms represented: Southern-Peer group (worldwise), Chinnichap/RAK (UK), Leeds (UK, USA), MAM group, MCA (USA).

Stop (Eds. Musicales), Mayor 6, Madrid 13. Tel: (91) 232.44.75, 232.45.70.

Sugarmusic Espanola SA (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225.61.97. Mgr.: Manuel G. Salinger.
Int'l firms represented: Sugarmusic Milano (Italy).

Sympathy SA (Eds. Musicales), see Canciones del Mundo.

Total Music, Av. del America 22, Madrid. Tel: (91) 245.46.00, 246.02.05.

Union Musical Espanola SA (SGAE), Carrera de San Jeronimo 26, Madrid 14. Tel: (91) 221.46.12.
Int'l firm represented: Associated Music (USA).
Int'l reps.: Benelux (Salabert in France), France (Salabert), Germany (Otto Junne), Italy (Ricordi), UK (United Music), USA (Associated Music).

Universal (Eds. Musicales) SA (SGAE), see RCA.

World Music Espanola (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225.61.97. Gen. Mgr.: Manuel G. Salinger.
Branch: Madrid 4, Hortaleza 18. Tel: (91) 231.06.61.

Zafiro Eds. (SGAE), Campomanes 10, Madrid. Tel: (91)
Affiliates: Discorama, GTO/Carlin.

Zzelesta (Eds. Musicales), Pedro Muguruza 8, 5th fl., Madrid 16. Tel: (91) 250.37.11.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Agrupacion de Empresas de Produccion de Fonogramas, Castello 18, Madrid 1.

Comisaria General de la Musica, Ministerio de Educacion & Ciencia, Alcala 34, Madrid.

International Music Council, Nat'l Committee, Martin de los Heros 56, Madrid 8. Tel: 241.58.41.

International Society for Contemporary Music, Nat'l Section, Martin de los Heros 56, Madrid 8. Tel: 241.58.41.

Juventudes Musicales (Jeunesses Musicales), Via Layetana 139, 4th fl., Barcelona 9. Tel: (93) 215.36.57.

Organizaciones Artisticas Centano, Rosellon 366, Barcelona 13. Tel: (93) 258.08.68.

Sindicato Nacional del Papel & Artes Graficas, Fernandez de la Hoz 12, Madrid 4. Tel: 419.17.50.

Sindicato Nacional de Industrias Quimicas, San Bernardo 62, Madrid. Tel: (91) 221.65.81, 221.93.23.

Sindicato Nacional del Espectaculo, Castello 18, Madrid 1.

DESIGN & ARTWORK

Ediciones Deportivas ALG, San Raimundo, Madrid.

Edigsa (Ed. General SA), Av. Jose Antonio 654, Barcelona 10. Tel: (93) 302.24.66. Gen. Mgr.: Claudi Marti Pla; Int'l Promo. Mgr.: Xavier P. Perez.

Graficas Caro, Isabelita Usera 69, Madrid.

Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J. M. Estebaranz; Sales Mgr.: Eduardo Munoz.

S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel: (93) 309.79.87.

LICENSING ORGANIZATION, MUSIC

S G A E (Sociedad General de Autores de Espana), Fernando VI 4, Madrid 4. Tel: (91) 419.21.00.

PLATING, PROCESSING & PRESSING PLANTS

Barnafon SA, Av. de la Fama 16, Cornella de Llobregat, Barcelona. Tel: (93) 377.15.63. Telex: 54144. (Pressing only).

Belter, Gomis 1, Barcelona 6. Tel: (93) 211.55.00. (Pressing only).

C G O S A E, Carretera del Aeropuerto a Barcelona, Prat de Llobregat, Barcelona.

Cofesa, Av. de America s/n, Madrid 27. Tel: (91) 267.42.00.

D A F SA (Difusora Audio Fonografica), Pallars 76, Barcelona. (Pressing only).

E M I-Odeon SA, Poligono Manso Mateu, Prat de Llobregat, Barcelona. Tel: (93) 379.05.08. Telex: 52497. Factory Mgr.: S. Matamoros. (Pressing only).

Hispavox SA, Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater.

Iberofon SA, Av. Fuentemar s/n, Poligono Ind'l Coslada, Madrid. Tel: (91) 671.22.00.

Sonopresse, Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Gen. Mgr.: Luis Vidal Zapater. (Plating & processing only).

Vergara, General Mola 9, Barcelona 9. Tel: (93) 257.94.05. (Pressing only).

PRINTERS & LITHOGRAPHERS

Ediciones Deportivas ALG, San Raimundo, Madrid.

Foco SA, Av. de America s/n, Madrid 27. Tel: (91) 267.42.00.

Graficas Caro, Isabelita Usera 69, Madrid.

Imprenta en el Acto, Conde Valle Suchil 13, Madrid 7. Tel: (91) 223.15.36.

Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J. M. Estebaranz; Sales Mgr.: Eduardo Munoz.

Repro Royal, Mendez Alvaro 63, Madrid 7. Tel: (91) 230.66.73.

S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel: (93) 309.79.87.

RECORD PROMOTION

Donnelley Espanola SA, Av. del Generalisimo 43, Madrid 20. Tel: (91) 270.24.90.

Branch: Barcelona 14, Juan Guell 135-137. Tel: (93) 250.91.00.
Edigsa (Ed. General SA), Av. Jose Antonio 654, Barcelona 10. Tel: (93) 302.24.66. Gen. Mgr.: Claudi Marti Pla; Int'l Promo. Mgr.: Xavier P. Perez.
Grupo Profesional SA, Madrazo 20-22, Barcelona 6. Tel: (93) 227.32.13.
Iberofon SA, Av. Fuentemar s/n, Poligono Ind'l Coslada, Madrid. Tel: (91) 671.22.00.
Melodix, Pedro Muguruza 8, Madrid. Tel: (91) 250.35.11.
P A I, Ganduxer 5/15, Local 13, Barcelona 6. Tel: (93) 239.92.00. Mgr.: Jorge M. Arque.

TAPE CUSTOM DUPLICATORS

Atalo, Enrique Larreta 10-12, Madrid 16. Tel: (91) 735.05.62, 215.35.43. Telex: 27249.
Bias SA—Registro del Sonido, Fabregas 37, Esplugas de Llobregat, Barcelona, Tel: 371.64.00, 371.60.50. Gen. Mgr.: Enrique Villalta.
Audio: 8-tr., cassette.
C E C S A, Trovador 5, Barcelona 13. Tel: (93) 255.13.07.
C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56.
Dumag SL, Gustavo Fernandez Balbuena 26, Madrid 2. Tel: (91) 415.53.88/15.59. Chief Exec.: Pedro Mengibar; Gen. Mgr.: Ricardo Idiazabal.
Audio: Cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ cartridge.
E M I-Odeon SA, Poligona Manso Mateu, Prat de Llobregat, Barcelona. Tel: (93) 379.95.08. Telex: 52497 Factory Mgr.: S. Matamoros.
Hispavox SA, Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater.
Iberofon SA, Av. Fuentemar s/n, Poligono Ind'l Coslada, Madrid. Tel: (91) 671.22.00.
Person Iberica SA, Torrente de Vidalet 42-44, Barcelona 12. Tel: (93) 219.06.12. Mng. Dir.: Olegario Godo; Gen. Mgr.: Jaime Gratacos.
Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J. M. Estebaranz; Sales Mgr.: Eduardo Munoz.
Audio: 8-tr., cassette.
Sintonia SA, Vallehermoso 32, Madrid. Tel: (91) 224.49.99.

● supplies

CARTRIDGE & CASSETTE PARTS

Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugas de Llobregat, Barcelona. Tel: (93) 371-38-96, 371-38-98. Technical Dir.: Juan Andres Berenguer.
Person Iberica SA, Torrente de Vidalet 42-44, Barcelona 12. Tel: (93) 219.06.12. Mng. Dir.: Olegario Godo; Gen. Mgr.: Jaime Gratacos.
Jose-Maria Sala, Elementos Audiovisuales, Ronda San Antonio 21, Barcelona. Tel: (93) 243.62.07. Mgr.: Jose-Maria Sala.

EMPTY CARTRIDGES, CASSETTES & REELS

C E C SA (Compania de Electronica & Communicaciones SA), Trovador 5, Barcelona 13. Tel: (93) 255.13.07.
Audio: 8-tr., cassette, open reel.
Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugas de Llobregat, Barcelona. Tel: (93) 371-38-96, 371-38-98. Technical Dir.: Juan Andres Berenguer.
Person Iberica SA, Torrente de Vidalet 42-44, Barcelona 12. Tel: (93) 219.06.12. Mng. Dir.: Olegario Godo; Gen. Mgr.: Jaime Gratacos.
Audio: Cassette.
Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J. M. Estebaranz; Sales Mgr.: Eduardo Munoz.
Audio: B-tr., cassette, open reel.
Brand name: Audio Magnetics.

JACKETS

Artigrafia, Tucan 12, Madrid 19. Tel: (91) 228.92.09.
Foco, Av. de America s/n Madrid 27. Tel: (91) 267.42.00.
Forma Grafica SA, Tomas Breton 51, Madrid.
Hispavox SA Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater.
Hostench (Talleras Graficos) SA, Corcega 231-233, Barcelona 11. Tel: (93) 230.55.37. Cable: FERHOSVILA.
Martin (Graficas), Anafil 5, Madrid 19.
Ofset Alg, San Raimundo 31, Madrid 20.
Selecolor SA, Julian Tamarillo 53, Madrid. Tel: (91) 204.21.64.

LABELS

POLYETHYLENE BAGS

Hispavox SA, Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater.

TAPE, RAW & BLANK LOADED

B A S F Espanola, Paseo de Gracia 99, Barcelona B. Tel: (93) 215.13.54. Audio-Video Prods. Mgr.: Manuel Blanch; Sales Mgr.: Carlos Wuest. (Blank only).
C E C S A (Compania de Electronica & Comunicaciones SA), Trovador 5, Barcelona 13. Tel: (93) 255.13.07. (Blank only).
Audio: B-tr., cassette, open reel.
Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugas de Llobregat, Barcelona. Tel: (93) 371-38-96, 371-38-98. Technical Dir.: Juan Andres Berenguer. (Blank only).
Iberofon SA, Av. Fuentemar s/n, Poligono Ind'l Coslada, Madrid. Tel: (91) 671.22.00.
Minnesota de Espana SA, Av. Generalisimo 75, Madrid 16. Tel: (91) 279.76.00.
Odeon (Comercial del Gramofono) SA, Tuset 23-25, Barcelona. Tel: (93) 227.31.81. Telex: 52497. Pres.: Luis Sagi-Velva; Gen. Mgr.: Pierre Maget. (Blank only)
Audio: Cassette, open reel.
Brand name: Emitape.
Palobal SA, Ingenieros Hermanos Granda 30, Madrid 22. Tel: (91) 408.19.32. Gen. Mgrs.: Juan Salva Valls, Pablo Lopez Balada, Miriam Cordoba; Sales Mgr.: Julio Lopez Betrian. (Blank only)
Audio: B-tr., cassette.
Portadores de Sonido SA, Hortaleza 11B, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J.M. Estebaranz; Sales Mgr.: Eduardo Munoz. (Blank only).

● accessories manufacturers

Odeon (Comercial del Gramofono) SA, Tuset 23-25, Barcelona 6. Tel: (93) 227.31.81. Telex: 52497. Pres.: Luis Sagi-Vela; Gen. Mgr.: Pierre Maget.
Product: Carrying & storage cases, cleaners, head cleaners, needles.
Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J. M. Estebaranz; Sales Mgr.: Eduardo Munoz.
Product: Head cleaners & demagnetizers.
S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel: (93) 309.79.87.
Product: Catalog servs.

● tape audio/video playback & recording equipment

Odeon (Comercial del Gramofono) SA, Tuset 23-25, Barcelona 6. Tel: (93) 227.31.81. Telex: 52497. Pres.: Luis Sagi-Vela; Gen. Mgr.: Pierre Maget.

SUDAN

Population: 13,180,000.
Rate of exchange: 1 Sudanese pound = $2.95(US).
Per capita income: $125.
Holidays: January 1, May 25, October 21, December 25, and various Mohammedan religious holidays.

● record manufacturer/importer/distributor

Munsphone Rec'g Co., PO Box 2380, Khartoum. Tel: 73355, 75445, 81388, 77041. Owner & Gen. Mgr.: Mansour Mohammed Hassan. Sales Mgr.: Nadir Mohammed Hassan.
Labels: (Owned) Munsphone; (represented) Chahatphone (Chad), Sono Cairo (UAR), Soutelphan (UAR).
Int'l reps.: Cameroon (Chahatphone), Chad (Chahatphone), Ethiopia (Impex Radio, Yared Music Shop), Lebanon (Armenag Abadjian, Flex).

● services

DESIGN & ARTWORK (rec. only)
DIRECT-MAIL SERVICE
PRINTER & LITHOGRAPHER (rec. only)
RECORD PROMOTION

Munsphone Rec'g Co., PO Box 2380, Khartoum. Tel: 73355, 75445. Owner & Gen. Mgr.: Mansour Mohammed Hassan.

● accessories manufacturer

● stores fixtures & merchandising aids manufacturer

Munsphone Rec'g Co., PO Box 2380, Khartoum. Tel: 73355, 75445. Owner & Gen. Mgr.: Mansour Mohammed Hassan.
Product: Carrying & storage cases (rec. only), catalog servs. (rec. only), cleaners cloths & brushes, 45 rpm adaptors, needles, browser boxes (rec. only), display racks (rec. only), divider cards (rec. only).

SURINAM

Population: 302,500.
Rate of exchange: 1 Surinam pound = $.57(US).
Per capita income: $661.
Holidays: January 1, Good Friday, April 30, Ascension Day, Whitmonday, July 1, December 25, 26.
Records, record blanks & pre-recorded media imported from USA: 1974—$157,146; 1973—$152,313.

● record manufacturers

Didi Recs., PO Box 183, 2420-2438 Paramaribo. Tel: 76398. Owner & Exec. Dir.: Ed J. Girwar.
Dyna Concept Studio's, Steenbakkerijstr. 36/34, Paramaribo. Tel: 73621. Gen. Mgr.: Wilfred L. Amstelveen; Sales Mgr.: Ruben Oronoz Flores.
Home office: Netherlands.
Labels: (Owned) Bluegrass, Catharsis, Fajalobbi, Maya.

SWEDEN

Population: 8,175,000.
Rate of exchange: $1 (US) = 3.90 krona.
Per capita income: $6,250.
Holidays: January 1, Epiphany, Good Friday, Easter Monday, May 1, Ascension Day, Whit Monday, Mid-Summer Day, All Saints Day, December 25,26.

RECORDS

Records sold domestically: LP's 1974—10,800,000 units, $97,200,000; 1973—8,800,000 units, $68,200,000. Singles 1974—1,800,000 units, $4,590,000; 1973—2,600,000 units, $5,720,000.
Records, record blanks & pre-recorded media imported from USA: 1974—$3,240,437; 1973—$2,316,911.
Records exported to USA (customs value): 1974—15,478 units, $28,349; 1973—5,697 units, $8,968.
Average retail price per record: LP's—$9.00; EP's—$3.85; singles—$2.55.
Stereo sales: 100% of total.
Discounting: Frequent.
Type of distribution: Manufacturer-to-retailer system predominates. There are three major rack jobbers: Grammorack, which is owned by the industry, Toniton AB and Playmusic AB, who together comprise about 15-20% of the market.
Type of promotion: Government-controlled radio and TV are the most important. Newspaper & magazine advertising has become more frequent. Discotheques are becoming more important.

TAPE:

Market: 8-tr. sales are diminishing, and many companies have stopped selling them.
Pre-recorded tape sold domestically: 8-tr. 1974—100,000 units, $950,000; 1973—150,000 units, $1,240,000. Cassette 1974—1,200,000 units, $11,400,000. 1973—600,000 units, $5,100,000.
Average retail price per tape: 8-tr. $9.50; cassette—$9.50



International Music-Record Section

SWEDEN

RADIO STATIONS

No. of government 3.

TELEVISION STATIONS:

No. of channels 2 (government). **Leif Schulman**

● record & tape manufacturers / distributors / importers

Accent, see Filadelfia.

Amigo Musikproduktion A8 (IFPI), PO 8ox 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Telex: 17840. Pres.: Per-Anders Boquist; A&R Mgr.: Jan Boquist; Sales Mgr.: Jorgen Adolfsson.
Labels: (Owned) Amigo, Dollar; (distributed) Roldex; (represented) 8lues Beacon (Germany), CSA (Denmark), Cameo (Switzerland), Le Chant du Monde (France), Deesse (France), Delmark (USA), ECM (Germany), ENJA (Germany), ESP-Disk' (USA), Futura (France), Paredon (USA), Shandar (France), Sono Cairo (France), Syliphone (France).
Int'l reps.: Denmark (Dansk), Finland (Scandia Music), Norway (Arne Bendiksen).

Anette, see Lido-Prod'n.

Angel, see EMI.

Archiv, see Polydor.

Artist, see Nordiska.

Attlaxeras, see Westin & Wallgren.

Barnparaden, see Nordiska.

8ill, see Arne Bill.

Arne Bill Prod'n A8, PO 8ox 126, S-147 00 Tumba. Tel: 379-00, 317-91.
Labels: (Owned) Bill, Butler.

8ourre, see Skandinavisk Musiktjanst.

Butler, see Arne Bill.

C A M Scandinavia AB, Jarnvagsgatan 70, S-172 35 Sundbyberg. Tel: (08) 29-17-90. Telex: 21411.
Home office: Italy.

C B S Recs. AB, PO Box 20037, Mariehallsvagen 40, S-161 20 Bromma. Tel: (08) 98-02-50. Cable: COLRECORD. Telex: 17736. Mng. Dir.: Jorgen Larsen; A&R Mgr.: Mats Olsson; Mktg. Mgr.: Sten af Klinteberg; Financial Mgr.: Ingmar Ostberg.
Labels: (Owned) CBS, Cupol, Date, Embassy, Epic, Harmony, Lyra; (distributed) Fyra Skilling, Glendisc, Hendrix, Round Up, YTF; (represented) Ariola (Germany), Arion (France), Avco (USA), Eurodisc (Germany), Invictus (USA), Magnet (UK), Manticore (UK), Maritim (Germany), Monument (USA), Mums (USA), Philadelphia Int'l (USA), T-Neck (USA), Young Blood (UK).
Int'l reps.: Worldwide (CBS).

California Grammofon Co., PO Box 117, S-721 05 Vasteras. Tel: (021) 35-07-00, 35-66-10.
Labels: (Owned) California, Memphis, Montana, Omega, RR, Record, Sunrise, Swede, Sweden, WMP.

Cantio, see Filadelfia.

Cantus Firmus AB, PO Box 63, S-161 25 Bromma. Tel: (08) 38-18-37.
Labels: (Owned) Cantus Firmus; (represented) Cliffsound (USA), New World (USA).

Capella, see EMI.

Capitol, see EMI.

Catfish, see EMI.

Cirkus, see Sonet.

Cisco, see Kountry Korral.

Columbia, see EMI.

Cupol, see CBS.

D G, see Polydor.

D J Special, see Phonograph.

Dacapo, see EMI.

Georg Dahlberg A8, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Cable: GEODAHL. Telex: 17840. Pres.: Per-Anders Boquist. (Distributor—tape only).
8-tr. & cassette: (Distributed) Amigo, Annette, CBS, Cupol, Frituna, Gazell, Grand Prix, Karussell, Knappupp, Metronome, Philips, Polar, Polydor, Rondex, Round Up, Signatur, Soloist, Sonet; (represented) A&M (USA), Ariola (Germany), Asylum (USA), Atlantic (USA), Bell (UK), CBS (UK, USA), Chess (USA), DJM (UK), Elektra (USA), Epic (USA), Europa (Germany), Island (UK), MGM (USA), Polydor (Germany), Pye (UK), Reprise (USA), Rolling Stones (UK), Somerset (Germany), Specialty (USA), Stereo Gold Award (UK), Sun (USA), Triola (Norway), Vanguard (USA), Vertigo (UK), Warner Bros. (USA).

Date, see CBS.

Decibel, see Silence.

Discofon Svenska AB, Vinbarsvagen 27, S-161 52 Bromma. Tel: (08) 87-41-39.
Label: (Owned) Discofon.

Dollar, see Amigo.

Dragon, see Westin & Wallgren.

Dux, see Phonogram.

E M I (Electric & Musical Inds. Ltd.) Svenska A8, Tritonvagen 17, Fack, S-171 19 Solna 1. Tel: (08) 730-00-60. Cable: EMIGRAM. Telex: 10046. Mng. Dir.: Rolf A. Pettersson; Rec. Div. Mgr.: Ture Solsnaes; PR: Ulla Jormin.
Labels: (Owned) EMI, Angel, Capitol, Catfish, Columbia, Decapo, Electrola, Emidisc, Encore, HMV, Harvest, Imperial, Minos, Music for Pleasure, Odeon, Parlophone, Pathe, Regal, Regal Zonophone, Seraphim, Starline, Stateside, Talisman, Tower, Trianon, Volksplatte, Waverley; (distributed) Capella, Flam, Four Leaf Clover, Grammofonverket, Imas, Mariann, Phonoband, Phono Suecia, Platina, Prophone, Proprius, Rondell, Rondo, SR, Tom; (represented) ABC, Abbott, Ammo, Anchor, Anthem, Apple, Arista, Avalanche, Barclay, Bell, Black & Blue, Black Forum, Blue Note, Bluesway, Brown Bag, Buena Vista, Casablanca, Charlie Mingus, Chrysalis, Classic, Command, Delta, Dolton, Dot, Dunhill, Ember, Fame, Famous, Fantasy, Gordy, Greene Bottle, Haven, Hilltop, Impulse, Joy, Konk, Liberty, Melodyland, Milestone, Motown, Mowest, Neighborhood, Ocora, Pacific Jazz, Paramount, Pepita, Pickwick, Poppy, Power Exchange, President, Prestige, Private Stock, Probe, Purple, RAK, Rare Earth, Retreat, Riviera, Scratchy, Solid State, Soul, Sovereign, Sunset, Tamla, Tamla-Motown, Tumbleweed, United Artists, Westminster, Wizard, World Pacific, World Rec. Club.

Efel, see Europa-Produktion.

Electra (Grammofon A8) (IFPI), PO 8ox 1178, Ankdammsgatan 5, S-171 23 Solna. Tel: (08) 82-04-80. Cable: ELECTRAGRAMMO. 8d. Chm.: Sixten Eriksson; Pres. & Mng. Dir.: Hans-Ove Eriksson; VP & Prod'n Mgr.: Carl-Eric Hjelm; Pub. Mgr.: Lennart Anderson, RCA Group Label Mgr.: Klas Burling; MCA & Decca Group Label Mgr.: Krister Nilsson.
Labels: (Owned) Musica, Swedish Society Discofil, Telestar, Viking; (represented) Ace of Diamonds (UK), Decca (UK), Disc'AZ (France), Erato (France), Finnlevy (Finland), Flying Dutchman (USA), LHI (USA), MAM (UK), MCA (USA), Mainstream (USA), Midland (USA), Phantom (USA), Playboy (USA), RCA (USA), Telefunken (Germany), Threshold (UK), Turnabout (UK), Vogue (France).

Electrola, see EMI.

Embassy, see CBS.

Emidisc, see EMI.

Encore, see EMI.

Epic, see CBS.

Europa Film, PO Box 20065, S-161 20 8romma 20. Tel: (08) 28-28-00. Cable: EUROPA STUD. Telex: 176 56.
Label: (Owned) YTF (distributed by CBS).

Europa-Produktion A8, Rasundavagen 45, S-171 52 Solna. Tel: (08) 83-31-05.
Labels: (Owned) Efel, Olga.

Filadelfia Forlaget A8, Vultejusvagen 61, S-161 53 Bromma. Tel: (08) 87-93-80.
Int'l branch: Norway.
Labels: (Owned) Hemmets Harold, PRIM, Premie; (distributed) Accent, Cantio, Verbum; (represented) Word (USA).
Int'l rep.: Finland (Taborforlaget).

Flam, see EMI.

Folksong, see Silence.

Fontana, see Phonogram.

Four Leaf Clover, see EMI.

Frituna Produktion AB, Vartavagen 15, S-115 28 Stockholm. Tel: (08) 63-13-45. (Distributed by Sonet).
Int'l branch: France, Backwalt Recs. SarL.

Fyra Skilling, see CBS.

G D C (Grammofonbolagens Distributionscentral) AB, Dalvagen 4, Solna. Tel: (08) 730-07-20. Pres.: Goran Stenberg; Sales Mgrs.: Rolf Hellenius, Gunnar Johnson, Stig Stahl, Hans Kronwall. (Distributor).

Gamla Stenkakor, see Record Trading.

Gavotte, see Skandinavisk Musiktjanst.

Gazell, see Sonet.

Glendisc, Vallvagen 2, S-182 75 Stocksund. Tel: (08) 85-82-65. (Distributed by C8S).

Globe, see Strike.

Grammofonverket, see EMI.

Grand Prix, see Sonet.

Gump, see Metronome.

H M V, see EMI.

Harmony, see CBS.

Harvest, see EMI.

Heliodor, see Polydor.

Hemmets Harold, see Filadelfia.

Hendrix, see CBS.

Imas, see EMI.

Imperial, see EMI.

Inter-Disc, see Record Trading.

Intersound, see Toniton.

Iver Rec'g Co. AB, Grev Turegatan 38, S-114 38 Stockholm. Tel: (08) 67-99-14. Cable: SCANDISCO.
Labels: (Owned) Pep, Scan-Disc; (represented) Spark (UK).
Int'l rep.: Worldwide (Southern-Peer).

Jockey, see Record Trading.

Joker, see Polydor.

Karussell, see Polydor.

Knappupp, see Sonet.

Kontra Punkt, see Record Trading.

Kountry Korral Prod'ns, PO Box 8014, S-720 08 Vasteras 8. Tel: (021) 18-86-20, 18-86-90. Pres.: Lillies Ohlsson.
Labels: (Owned) Kountry Korral, Cisco.

Lido-Prod'n, Fack 131, 53101 Lidkoping. Tel: (0510) 231-25.
Label: (Owned) Anette.

Lyra, see CBS.

M G M see Polydor.

M N W, see Musiknatet Waxholm.

Mallwax, see Metronome.

Malmo Skivimport AB, PO Box 17120, S-200 10 Malmo 17. Tel: (040) 336-33. Mng. Dir.: Hans Ingvar Hansson; Pres.: Lennart Carlsson; Mgr.: S.O. Andersson; Sales Mgrs.: U. Andersson, J. Eriksson. (Wholesaler / Importer).

Mariann, see EMI.

Memphis, see California.

Mercury, see Phonogram.

Metro, see Polydor.

Metronome Recs. AB, Storangsvagen 27, S-115 34 Stockholm. Tel: (08) 61-06-16.
Labels: (Owned) Gump, Mallwax, Metronome, Snurr; (represented) Asylum, Atco, Atlantic, CTI, Cotillion, Elektra, Reprise, Rolling Stones, Warner Bros. (all USA).
Int'l reps.: Denmark (Metronome), Finland (Scandia-Musiikki), Norway (Metronome).

Minos, see EMI.

Montana, see California.

Moondisc, see Toniton.

Musica, see Electra.

Music Explosion, see Pop Int'l.

Music for Pleasure, see EMI.

Musiknatet Waxholm AB (MNW), Fack, S-185 00 Vaxholm. Tel: (0764) 323-45, 323-29. Execs.: M. Bengtsson, T. Berger, T. Falk, J-O Schill, C-A Stefan, L. Walden, R. Wallis.
Label: (Owned) MNW.

Nordiska Musikforlaget A8, PO 8ox 745, Drottninggatan 37, S-101 30 Stockholm 1. Tel: (08) 24-94-30. Cable: MUSICALIA. Telex: 11859. Pres.: Lennart Desmond; Sales Mgr.: Ragnar 8lomstrom.
Labels: (Owned) Artist, 8arnparaden; (represented) Cavendish (UK), Disques All Stars (France), IML Paris Sunflower (France), Montparnasse 2000 (France), Music Minus One (USA), Selected Sound (Germany), Zero (France).
Int'l reps.: Denmark (Wilhelm Hansen), Finland (Scandia-Musiikki), Norway (Euronett Norsk).

Odeon, see EMI.

Olga, see Europa-Produktion.

Omega, see California.

Onskesagan, see Record Trading.

P R I M, see Filadelfia.

Parlophone, see EMI.

Pathe, see EMI.

Pep, see Iver.

Philips, see Phonogram.

Phonoband, see EMI.

Phonogram A8, PO 8ox 3083, Dalvagen 4, S-171 03 Solna 3. Tel: (08) 730-02-60. Gen. Mgr.: Owe Skiold; A&R: Gote Wilhelmson; Sales Mgr.: Gunnar Johnson; Pub.: Ingvar Erikson.
Labels: (Owned) Dux, Fontana, Mercury, Philips, Sonata, Sonora, Vertigo; (distributed) Svenska Ljud; (represented) 8ig Tree (USA), 8us Stop (UK), Charisma (UK), DJM (UK), Fresh Air (UK), GM (UK), Goodear (UK), Trojan (UK), 20th Century (USA), WWA (UK).

Phonograph Music Corp., PO 8ox 1193, S-141 24 Huddinge. Tel: (08) 774-5800. Telex: 13161. Pres.: G. Soderman; Gen. Mgr.: L. Larsson; Promo. Mgr.: Ms. C. Wendel.
Branch: S-103 43 Stockholm, PO 8ox 40103. Tel: (08) 21-22-28. Telex: 13161. Sales Mgr.: A. Hassbring.
Int'l branch: USA, JR8 Music Ents.
Labels: (Owned) DJ Special, Space.

Phono Suecia, see EMI.

Platina Recs. AB, St. Arodsgatan 29, H. Backa, S-422 43 Gothenburg. Tel: (031) 52-66-50. Pres.: Evert Jakobsson. (Distributed by EMI).
Int'l rep.: Norway (EMI).

Playback Inspelnings AB, Gustav Adolfs Torg 10, S-211 39 Malmo. Gen. Mgr.: Lennart Christiansson.
Label: (Owned) Playback.

Play Music AB, PO Box 605, Barnhemsvagen 5, S-130 10 Ektorp. Tel: (08) 716-2960. Cable: SELJLAG. Telex: 17914. Mng. Dir.: Ake Hison Wilke; Sales Mgr.: Lars-Gunnar Thornqvist; Chief Buyer: Gunnar Bothen.
Int'l branch: Norway.
Labels: (Owned) Play; (distributed) CBS, DN, EMI, GDC, Metronome, Phonogram, Polar, Polydor, Sonet; (represented) Boulevard (UK), Pickwick (UK, USA), President (USA).

Polar Music AB, Baldersgatan 1, Fack, S-100 41 Stockholm 26. Tel: (08) 24-59-90. Cable: SWEDENMUSIC. Telex: 11959. Pres. & Gen. Mgr.: Stig Anderson; Label Mgr.: Hans Bergkvist.
Label: (Owned) Polar.

Polydor AB, PO Box 3093, Dalvagen 4, S-171 03 Solna. Tel: (08) 730-09-40. Mng. Dir.: Ivan Nordstrom; Label Mgr.: Ake 8lomberg.
Labels: (Owned) Archiv, DG, Heliodor, Joker, Karussell, MGM, Metro, Polydor, Polyphon, Tip, Verve, Zebra; (represented) Buddah (USA), CMC (USA), Chelsea (USA), Cube (UK), De-Lite (USA), Finger (Germany), Kama Sutra (USA), King (USA), Kuckuck (Germany), Onyx (USA), Pablo (USA), Penny Farthing (UK), RSO (UK), Red Bullet (Netherlands), Stax (USA), Track (UK).

Polyphon, see Polydor.

Pop Int'l, Sigtunag 16, S-113 22 Stockholm. Tel: (08) 30-31-10. Mgr. & Prod'r: Lennart Petersson.
Labels: (Owned) Music Explosion; (represented) Bullet, Camel, Crab, Economy, Escort, Fonit-Cetra, New Beat, Ocean, Pama, Punch, Supreme, Unity.

Premie, see Filadelfia.

Prophone, see EMI.

Proprius, see EMI.

R R, see California.

Record, see California.

Record Trading AB, Fack, S-191 20 Sollentuna. Tel: (08) 96-01-95. Pres.: Kurt Westman.
Labels: (Owned) Gamla Stenkakor, Inter-Disc, Jockey, Kontra Punkt, Onskesagan, Super-Sound; (represented) Alshire, (USA), Arrowtabs (UK), Musexport (Switzerland), Supraphon (Czechoslovakia).

Regal, see EMI.

Regal Zonophone, see EMI.

Roldex, see Amigo.

Rondell, see EMI.

Rondo, see EMI.

Ronny's Music, PO Box 4297, S-203 14 Malmo. Tel: (040) 12-07-18. Pres.: Ronnie Hall. (Importer of oldies singles).

Round Up, see CBS.

S R, see EMI & Sveriges Radio.

Scan-Disc, see Iver.

Seraphim, see EMI.

Signatur, see Svenska Missionsforbundets.

Silence Recs. A8, Roslagsgatan 56, S-113 54 Stockholm. Tel: (08) 31-41-49. Execs.: Hakan & Anders Lind, Eva Wilke.
Labels: (Owned) Silence, Decibel; (distributed) Folksong.
Int'l rep.: Worldwide except Scandinavia (Charisma in UK).

Sirius, see Svenska Missionsforbundets.

Skandinavisk Musiktjanst, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.
Labels: (Owned) 8ourre, Gavotte.

Smokestack Rec. Sales, PO 8ox 3048, S-183 03 Taby. Tel: (08) 756-83-37, 35-75-64. (Distributor / Importer / Exporter).
Labels: (Represented) Advent (USA), 8luesmaker (Australia), Delmark (USA), Munich (Netherlands), Muskadine (USA), Trix (USA).

Snap, see Strike.

Snurr, see Metronome.

Solist, see Svenska Missionsforbundets.
Sonata, see Phonogram.
Sonet Grammofon AB (IFPI), Torsvikssvangen 7A, S-1B1 05 Lidingo 5. Tel: (0B) 767-01-50. Telex: 10037. Pres.: Gunnar Bergstrom; Gen. Mgr.: Dag Haeggqvist; Pub. Mgr.: Lars-Olof Helen.
Int'l branch: England.
Labels: (Owned) Sonet, Cirkus, Gazel, Grand Prix, Knappupp, Spotlight, Storyville; (distributed) Frituna; (represented) A&M (UK, USA), Alligator (USA), Arhoolie (USA), Barnaby (USA), Big Bear (UK), Black Lion (UK), Blue Mountain (UK), Blue Thumb (USA), Bradleys (UK), Bronze (UK), Cadet (USA), Caroline (UK), Checker (USA), Chess (USA), Damont (UK), Dark Horse (USA), Dawn (UK), Elite (Switzerland), Excello (USA), Folkways (USA), GNP Crescendo (USA), GRT (USA), Golden Hour (UK), Hamlet (UK), Island (UK), Janus (USA), Kicking Mule (USA), Nashboro (USA), Plantation (USA), Pye (UK), Rocket (UK), Roulette (USA), SSS Int'l (USA), Somerset (Germany), Specialty (USA), Sun (USA), Supraphon (Czechoslovakia), Takoma (USA), Transatlantic (UK), Vanguard (USA), Virgin (UK), Xtra (UK), Yazoo (USA).
Int'l reps.: Denmark (Sonet/Dansk), Finland (Scandia), Norway (Arne Bendiksen). (SEE ADVERTISEMENT)
Sonora, see Phonogram.
Space, see Phonograph.
Spotlight, see Sonet.
Starline, see EMI.
Stateside, see EMI.
SteepleChase Recs., Segmentsvagen 7, S-245 00 Staffanstorp. Tel: (046) 75-24-75. Gen. & Sales Mgr.: Stig Linderoth.
Home office: Denmark.
Storyville, see Sonet.
Strike of Sweden AB, Karlsbodavagen 14, S-161 70 Bromma. Tel: (0B) 9B-07-55. Chief Exec.: Leif Malmborg; Gen. Mgr.: Lars Holm.
Int'l branch: Denmark
Labels: (Owned) Strike, Globe, Snap.
Sunrise, see California.
Super-Sound, see Record Trading.
Svenska Ljud, see Phonogram.
Svenska Missionsforbundets Forlag, PO Box 6302, Tegnergatan B, S-113 B1 Stockholm. Tel: (0B) 15-1B-30.
Labels: (Owned) Signatur, Sirius, Solist.
Sveriges Radio AB (Swedish Broadcasting Corp.), Oxenstiernsgatan 22, S-105 10 Stockholm. Tel: (0B) 63-10-00. Cable: BROADCAST. Dir.: Otto Nordenskiold; Gen. Mgr.: Allan B. Janzon. (Distributed by EMI).
Label: (Owned) SR.
Int'l reps.: France (Pathe Marconi EMI), Germany (EMI Electrola), Netherlands (Bovema), UK (EMI).
Swede, see California.
Sweden, see California.
Swedisc Rec. Co., Sodergardevagen 3, S-132 00 Saltsjo-Boo. Tel: (0B) 715-4B-B6.
Swedish Society Discofil, see Electra.
Swereco AB, Fack, S-121 06 Johanneshov 6. Tel: (0B) 39-32-00. Cable: SWEGRAMO. Gen. Mgr.: Harry Kolmark; Sales Mgr.: Henrik Setterwall. (Distributor/Importer).
Labels: (Represented) America (France), BRL (UK), Bach (UK), Biograph (USA), EXP (UK), Everest group (USA), Festival (France), Jazz Anthology (France), MHM (UK), Melodiya (USSR), Musidisc (France), Oryx (UK), Saga (UK), 3C (UK), Yazoo (USA).
Talisman, see EMI.
Tape-Center AB, PO Box 40279, Malmskillnadsgatan 17-19, S-103 44 Stockholm. Tel. (0B) 10-B3-3B.
Telestar, see Electra.
Tip, see Polydor.
Tom, see EMI.
Toniton AB, Box 1122, Storangsvagen 22, S-141 23 Huddinge. Tel: (0B) 774-0290. Telex: 11260. Mng. Dir.: Leif Bigert; Domestic Sales Mgr.: Albertus Klaassen; Import & Export Mgr.: Bo Ohlander.
Labels: (Owned) Toniton, Moondisc; (distributed) Intersound; (represented) Ampex (UK), Avenue, Dart, Road Show (USA), Scepter (USA), Seven Sun (UK), Windmill.
Int'l rep.: Finland (Fonovox).
Tower, see EMI.
Trianon, see EMI.
Verbum, see Filadelfia.
Vertigo, see Phonogram.
Verve, see Polydor.
Viking, see Electra.
Volksplatte, see EMI.
W M P, see California.
Waverley, see EMI.
Westin & Wallgren, Dragontorpsvagen 13, S-1B4 00 Akersberga. Tel: (0764) 6-39-25. Gen. Mgr.: Lars Westin; Sales Mgr.: Jan Wallgren.
Labels: (Owned) Dragon; (distributed) Attlaxeras.
Y T F, see CBS & Europa Film.
Zebra, see Polydor.

● independent record producers

Cantus Firmus AB, PO Box 63, S-161 25 Bromma. Tel: (0B) 3B-1B-37.
Label credits: Creative Sound, Heart Warming, Impact, New World, Tempo (all USA).
Filadelfia Forlaget AB, Vultejusvagen 61, Bromma, S-161 B2 Stockholm. Tel: (0B) B7-93-B0.
Label credits: Cornerstone, Creative Sound, Leuchter, Light, Supreme, Word.

● music publishers

Acclaim Music Inc., see Sweden Music—Palace.
Air Music Scandinavia AB, PO Box 27234, S-102 53 Stockholm. Tel: (0B) 63-07-20. Pres.: Sture Borgedahl; Prof. Mgr.: Lars Wiggman.
Affiliates: Flamingo Musikforlag AB, Tree Music Stockholm AB.
Int'l firms represented: After Dark (USA), Air (UK), Alto (UK), Alucard (UK), Andalusian (USA), Ian Anderson (UK), Andover (UK), Andromeda (USA), Antisia (USA), Barn (UK), Bay City (UK), Big Bang (USA), Big Sky (USA), Birth (UK), Blandell (UK), Bleu Disque (USA), Blue Beard (UK), Blue Seas/Jac (USA), British Lion (UK), Brother (USA), Butterfly (UK), CAM (USA), Caesar (UK), Canaan (USA), Casablanca (UK), C'est Music (USA), Cheap Thrills (USA), Cherry Lane (USA), Christabel (UK), Chrys-A-Lee (UK), Chrysalis (USA), Chrystal Jukebox (USA), Cod (UK), Combine (USA), Comet (UK), Cookaway (UK), Curtis/Perkins (UK), Spencer Davis (UK), Deep Purple (UK), Doraflo (USA), Dwarf (USA), Erstwhile (USA), Excellency (UK), Fennario (USA), Fiction (USA), Firesign (UK), Fourth Floor (USA), GH (UK), GTO (UK), Gannet (UK), Gem (UK), Getaway (UK), Gralto (UK), Grasshopper (USA), Great Honesty (USA), Heavy (USA), Hercules (UK), Hilary (UK), Tony Hiller (UK), Hobbitron (USA), Hush (UK), Hyasakyte (UK), Indian Brandee (UK), J&H (USA), Johi (USA), Juniper (UK), Knollwood (USA), Lady Casey (USA), Leon Henry (UK), Libra (UK), Little Dickens (USA), Macaulay (UK), Maciver (UK), Maison Rouge (UK), Maribus (UK), Mary Beth (USA), Barry Mason (UK), Modo-Revolution (USA), Montunes (USA), New Acme (UK), New Hidden Valley (USA), Northern Songs (UK), Notebest (UK), Open End (USA), Oyster (USA), Ozone/Paddlewheel (USA), PRP (UK), Page Full of Hits (UK), Petra (USA), Pinewalk (UK), Playboy (USA), Plurb On (USA), Poco (USA), Public Domain Foundation (USA), Purple (UK), Quartet (UK), Quatermass (UK), Ram's Horn (USA), Resaca (USA), Rocket (UK), Rootyarn (UK), Ryerson (USA), Shair (UK), Songbirds of Paradise (USA), Sparrowpit (UK), State (UK), Steeleye Span (UK), Stevka (UK), Stirling McQueen (UK), Strange (UK), Stratsong (UK), Strong Arm (USA), Sunlight (USA), Sunshine (UK), Synergistik (USA), Thursday (USA), Timtobe (UK), Titanic (UK), Tone (UK), Toneshire (UK), Train (UK), Twill (USA), Wilojarston (USA), Wobble (UK).
American Songs AB, see Intersong-Forlagen.
Amigo Musikproduktion AB, PO Box 605B, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (0B) 34-01-95. Telex: 17B40. Pres.: Jan Boquist.
April Music AB, PO Box 20037, Mariehallsvagen 40, S-161 20 Bromma. Tel: (0B) 29-34-36. Cable: COLRECORD. Telex: 17736. Publ'g Mgr.: Johan Langer.
Affiliate: Starton AB.
Int'l rep.: Worldwide (April).
B-n-B Music Inc., see Sweden-Music—Screen Gems.
Belinda (Scandinavia) AB, see Intersong-Forlagen.
Belwin-Mills Nordiska AB, see Ehrlingforlagen.
Big-Pig Music, see Sweden Music—MCA.
Big Three Scandinavia AB, see Sweden Music—United Artists.
Burlington Music Co., see Sweden Music—Palace.
Hans Busch Musikforlag AB, Stubbstigen 3, S-1B1 46 Lidingo. Tel: (0B) 765-12-30.
Affiliate: Der Musikus J.F. Busch's Musikverlag.
J. F. Busch's Musikverlag (Der Musikus), see Hans Busch.
C A M Scandinavia AB, Jarnvagsgatan 70, S-172 35 Sundbyberg. Tel: (0B) 29-17-90. Telex: 21411.
Home office: Italy.
Int'l firms represented: CAM (Australia, Japan, Spain), Campana, Pema.
Cantus Firmus AB (STIM/NCB), PO Box 63, S-161 25 Bromma. Tel: (0B) 3B-1B-37.
Int'l firms represented: J.T. Benson, Fleming H. Revell, Servant (all USA).
Int'l reps.: USA (Cliffsound, Jesse Peterson Prod'ns).
Cedarwood (Scandinavia) AB, see Intersong-Forlagen.
Chappell Nordiska AB, see Intersong-Forlagen.
Cintercor Music, see Sweden Music—MCA.
Colgems Music Inc., see Sweden Music—Screen Gems.
Curtom Music, see Sweden Music—Ivan Mogull.
Deep Fork Music Inc., see Sweden Music—United Artists.
Detail Music Inc., see Sweden Music—United Artists.
Dominion Music, see Sweden Music—United Artists.
Duchess Music Corp., see Sweden Music—MCA.
E M A/Telstar AB, see Sonet.
Ehrlingforlagen AB, PO Box 526B, Linnegatan 9/11, S-102 45 Stockholm 5. Tel: (0B) 62-10-23. Cable: EHRLINGMUSIK. Pres. & Gen. Mgr.: Thore Ehrling; Exploitation Mgr.: Bo-Goran Edling.
Affiliates: Belwin-Mills Nordiska AB, Thore Ehrling Musik AB, Edwin H. Morris Nordiska AB, Nils-Georgs Musikforlags AB, Ed. Sylvain AB.
Ehrling & Lofvenholm AB, see Nordiska.
Thore Ehrling Music AB, see Ehrlingforlagen.
Essex AB (Musikforlaget) (STIM), PO Box 27234, S-102 53 Stockholm. Tel: (0B) 63-07-20. Cable: AIRMUSIC. Pres. & Gen. Mgr.: Sture Borgedahl.
Int'l firms represented: Essex group (UK), TRO (USA).
Int'l reps.: UK (Essex), USA (TRO).
Felsted Music Corp., see Sweden Music—Palace.
Filadelfia Forlaget AB (STIM/NCB), Vultejusvagen 61, Bromma, S-161 B2 Stockholm. Tel: (0B) B7-93-B0.
Affiliate: Normans Forlag (STIM/NCB).
Int'l firms represented: Gospel (USA), Lillenas (USA), Rodeheaver (USA), Singspiration (USA).
Flam Music, see Imudico.
Flamingo Musikforlag AB, see Air.
Four Star Music group, see Sweden Music—Palace.
Frituna Prod'n AB, see Sonet.
Gavotte Music, c/o Skandinavisk Musiktjanst, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (0B) 43-BB-B5.
Carl Gehrman, PO Box 505, S-101 26 Stockholm. Tel: (0B) 10-09-52. Cable: MUSIKGEHRMAN.
Glad Music Co., see Sweden Music—Palace.
Glensongs AB, Vallvagen 2, S-1B2 75 Stocksund. Tel: (0B) B5-B2-65.
Goal Music, see Sweden Music—MCA.
Wilhelm Hansen Stockholm (Ed.) see Nordiska.
Hawaii Music Inc., see Sweden Music—MCA.
House of Cash Inc., see Sweden Music—Screen Gems.
House of Gold, see Sweden Music—Palace.
Immediate Music Ltd., see Sweden Music—United Artists.
Imudico AB, Karlavegen B1, S-114 59 Stockholm. Tel: (0B) 23-66-B0. Cable: TURNTABLE. Mng. Dir.: Bengt Sundstrom.
Int'l branches: Denmark, Finland, Norway.
Affiliates: Flam Music, Marcus Music.
Int'l firms represented: Accord (Germany), Ambelside (UK), Anagon (Netherlands), Ardmore & Beechwood (Belgium, Mexico, South Africa, UK), Arion (Greece), Beechwood (Canada), Belcas (New Zealand), Black Swan (UK), Britten (UK), Castle (Australia), Central Songs (USA), Cents & Pence (USA), Coppa (UK), Coronado (UK), EGO (Spain), EMI Film Music (UK), Elstree (UK), Episode (UK), Ferries (UK), First Floor (UK), Genius (USA), Good Time (USA), Hurricane (UK), ITAIPU (Brazil), Initial (UK), Intune (UK), KPM group (UK), Macmelodies (UK), Magnet (UK), Metromedia (USA), Manhatten (UK), Peter Maurice (UK), Mutual (UK), New York Times (USA), Nightingale (UK), Odeon (Argentina), Open Door (USA), Pathe (Far East), Pathe Marconi (France), Pepe (UK), Porter/Binder (USA), Keith Prowse (UK), Reynolds (UK), Sanah (USA), Saturday (USA), Sunbeam (USA), Sunlight (UK), Tomorrows Tunes (USA), Toshiba (Japan), Valando (USA), Varda (UK), Voce del Padrone (Italy), W&R (UK), Larry Weiss (USA), World Wide (UK).
Int'l reps.: Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (ITAIPU), Canada (Beechwood), Far East (Pathe), France (Pathe Marconi), Germany (Accord), Greece (Arion), Italy (Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), Spain (EGO), South Africa (Ardmore & Beechwood), UK (KPM), USA (Beechwood).
Intersong-Forlagen AB, PO Box 3094, Dalvagen 4, S-171 03 Solna. Tel: (0B) B3-0B-90. Pres.: Olle Bergman; Prof. Mgr.: Leif Karlsson-Berggren.
Affiliates: American Songs AB, Belinda (Scandinavia) AB, Cedarwood (Scandinavia) AB, Chappell Nordiska AB, Dick James Music AB, Mellin Musical Rights AB, Robert Mellin (Scandinavia) AB, Notservice AB, A. Schroeder Musikforlags AB, Sonora Musikforlags AB.
Int'l firms represented: American Songs—Arc, East West, Jewel, Merrimac, Regent; **Belinda**—Aberbach group, Blue Gum, Buddah, Carlin, Elvis, Hudson Bay, Kama Rippa, Kama Sutra, Jeff Lynne, Pickwick, Quartet, Ryan, Tone, Trio, US Songs, White Haven, Roy Wood, Xanadu Xongs; **Chappell**—Anglo-Pic, Ascherberg Hopwood & Crew, Aznavour, Irving Berlin, Boston Butler, Bregman Vocco & Conn, Clara, EFDS, Emerald, Famous, Frank, Gershwin, Charles Hansen, T.B. Harms, Kaiser, Michel LeGrand, MRC, One of a Kind, Osmond, Para-Thumb, R&R, Revelation, Rhinelander, Douglas Sahm, Subiddu, Tebo, Bob Thiele, Tom Tom, Unichappell, Tommy Valando, Williamson, Window; **Intersong**—Abigail, Albet, Argus, Artreff/Conmuse, Aurelius, Roy Ayers, Balloon, Big Elk, Big Seven, Breeze, Brightwater, Steve Brodie, Brother, Bushka, Caesar's, Callee, Canopy, Caspat, Ed. Chanson, Charlotte, Mike Curb, Damont, Diagonal, Dijon, Dog Soldier, Donna, Dratleaf, Elbomo, Fairfield, Fifth Star, Four Knights, Getaway, Gnossos, Good Morning, Harlene, Hazy, Heavy Metal, Intersong Int'l, Irod, Jam, Julio-Brian, Kaskat, Kenya, Laurel Canyon, Lois, Marks, Martin-Coulter, Matragun, Mews, Midland, Midsong, Montcalm, Mooncrest, Ominpotent, Phonopub, Pocket Full of Tunes, Polypub, Prospect, RSO, Razzle Dazzle, Peter Rice, Ru-Da, St. George, Salvation, Scorpio, Silver Chalice, Sire, Sky Forest, Stanyon, Sugartown, Tembo, Third Story, Time/Redwal, Tito, Tomeja, Triple Three, Tunesmith, Tupper, Wednesday Morning, Frank Zappa; **Dick James**—Ammo-James, Crystal, Debonaire, Filmusic, Gwyneth, Jaep, Jamil, Jamsham, Josid, Lords, Love Songs, Medallion, Nuova, Pacermusic, Pall Mall, Santa Ponsa, Together, Tudor, Uptopia, Wonder; **Mellin Musical Rights**—Anglia Television, Blackberry, Franklyn Boyd, Crow, Flying D, Franco-London, Great Sterling, In-Sync, Robert Mellin, Ed. Neapolis, Penthouse, Popo, Sherwin; **A. Schroeder**—Arch, Bagimin, Bella Godiva, Joey Brooks, Cat Mother, Dreams & Visions, Emm-Jay, Isalee, January, Joans Bones, Sa-Vette, Sea-Lark, Slamina, Skin, Stewart, Va-Detta, Yameta.
Intreco AB, see Sonet.
Dick James Music AB, see Intersong-Forlagen.
Jec Music Corp., see Sweden Music—Palace.
John's Music, see Sonet.
Kassner Musik AB, see Stockholms Musikproduktion.
Kirshner (Scandinavia) AB, see Sweden Music.
Kountry Korral Prod'ns, PO Box B014, S-720 0B Vasteras B. Tel: (021) 1B-B6-20, 1B-B6-90. Pres.: Lillies Ohlsson.
Lappland Music, see Sonet.
Leeds Music Ltd., see Sweden Music—MCA.
Liberty (Ed.) AB, PO Box 117B, Ankdammsgatan 5, S-171 23 Solna. Tel: (0B) B2-04-B0. Cable: ELECTRAGRAMMO. Prof. Mgr.: Rolf Lonberg.
Int'l firms represented: Amos (USA), Copper Canyon (USA), Dunbar (Canada, USA), Erva (USA), Fish (USA), MC (UK), Mervyn (UK), Open Air (USA), Palo Duro (USA), Palo Mesa (USA), Parker Lane (USA), Pencil (USA), Quill (USA), Sunbar (USA), Sunbury (Canada, UK, USA), Town Crier (USA).
Abr. Lundquist Musikforlag AB, Katarina Bangata 17, S-116 25 Stockholm. Tel: (0B) 43-67-67. Pres.: Helge Roundquist; Sales Mgr.: Anders Roundquist.
M A M Music AB, see Sweden Music.
M C A Music Svenska AB, see Sweden Music.
Marcus Music, see Imudico.
Maxana Music Inc., see Sweden Music—Screen Gems.
Melanie Music Ltd., see Sweden Music—MAM.
Mellin Musical Rights AB, see Intersong-Forlagen.
Robert Mellin (Scandinavia) AB, see Intersong-Forlagen.
Metric Music group, see Sweden Music—United Artists.
Midnight Sun Music AB, see Sonet.
Mimosa Music, see Sonet.
Modern Music AB, see Stockholms Musikproduktion.
Ivan Mogull Music Assocs., see Sweden Music.
Edwin H. Morris Nordiska AB, see Ehrlingforlagen.
Mortimer Music, see Sweden Music—United Artists.
Multitone AB, Storangsvagen 27, S-115 34 Stockholm. Tel: (0B) 61-13-16.

International Music-Record Section

Int'l firms represented: Broken Arrow/Silver Fiddle, Char-Liz, Crazy Crow, Giving Room/Thin Ice, Gold Hill, Guerilla/ Staysail, March Hare, Joni Mitchell, Siquomb, Stone Flower, Story Songs, Superhype, Three Brothers (all USA); Fleetwood (UK), Warner Bros. (UK).

Musiknatet Waxholm AB (MNW), Fack, S-185 00 Vaxholm. Tel: (0764) 323-45, 323-29. Execs. M. Bengtsson, T Berger, T. Falk, J-O Schill, C-A Stefan, L. Walden, R. Wallis.

Nils-Georgs Musikforlags AB, see Ehrlingforlagen.

Ninandy Music Co., see Sweden Music—Ivan Mogull.

Nordic Songs AB, PO Box 745, Drottninggatan 37, S-101 30 Stockholm 1. Tel: (08) 24-94-30. Cable: MUSICALIA. Telex: 11859. Pres.: Lennart Desmond; Prof. Mgr.: Ragnar Blomstrom.
Affiliated firm: Nordiska Musikforlaget.
Int'l firms represented: Double "R" (USA), Glen Campbell (USA), Kay Tee Kay (USA), Keca (USA), Makamillion (USA), Makamint (USA), Rip (USA), Sparta Florida group (UK).
Int'l reps.: Denmark (Wilhelm Hansen), Norway (Norsk).

Nordiska Musikforlaget AB, PO Box 745, Drottninggatan 37, S-101 30 Stockholm 1. Tel: (08) 24-94-30. Cable: MUSICALIA. Telex: 11859. Pres.: Lennart Desmond; Prof. Mgr.: Ragnar Blomstrom.
Affiliates: Ehrling & Lofvenholm AB, Ed. Wilhelm Hansen Stockholm.
Affiliated firm: Nordic Songs AB.
Int'l firms represented: Advanced (USA), Athwarn (USA), Atlas (USA), Attraction (USA), Baby Monica (USA), Benchmark (USA), Big Secret (UK), Bountiful (USA), Brown's Mill (USA), Burda (USA), Caledonia Soul (USA), Camulus (USA), Castleford (USA), J.&W. Chester (UK), Cinco (USA), Coffee Pot (USA), Companion (USA), Cotillion (USA), Daedalus (USA), Daly City (USA), Debro (USA), Detnew (USA), Devalbo (USA), Douglas (USA), Fry King (USA), Green Apple (USA), Gringo (USA), Wilhelm Hansen (Denmark), Harms (USA), Hexachord (USA), Icarus (USA), Ice Nine (USA), Ed. Impala (France), Inherit (USA), Inherit-Todd/ Mark (USA), Inner Earth (USA), Nicky James (UK), Kapralik (USA), Kuumba (USA), Mandina (USA), Montparnasse 2000 (France), Mansfield (USA), New World (USA), Nina (USA), Nine Star (USA), Nipper (USA), Norsk (Norway), Paisley (USA), Paradox (USA), Pedro (UK), Pepamar (USA), Pierrot (USA), Pronto (USA), Remick (USA), Rocksmith (USA), Rodart (USA), Romulus (USA), Saffron (USA), Selected Sound (Germany), Sergeant/Saloon Songs (USA), Cyril Shane (UK), Shanfidd (UK), Shanklin (UK), Siesta (USA), Hans Sikorski (Germany), Stinson Day (USA), Stone Canyon (USA), Stone Flower (USA), Superhype (USA), Super Songs (UK), Tip Top Songs (UK), Union (Spain), Van Cleef (USA), Viva (USA), WB (USA), Walden (USA), Walton (USA), Warner Bros. (UK, USA), Warner-Tamerlane (USA), Wax Tablet (USA), Wilhelmiana (Germany), M. Witmark & Sons (USA), Zapata (USA).
Int'l reps.: Denmark (Wilhelm Hansen), Germany (Wilhelmiana), Norway (Norsk), UK (J.&W. Chester), USA (Alexander Broude, Magna, G. Schirmer, Walton).

Normans Forlag (STIM/NCB), see Filadelfia.

Northern Music Corp., see Sweden Music—MCA.

Notservice AB, see Intersong-Forlagen.

Palace Music (Sweden) AB, see Sweden Music.

Passkey Music Inc., see Sweden Music—Palace.

Peel (STIM/NCB), see Sonet.

Pickwick Music Ltd., see Sweden Music—MCA.

Platina Musikforlag, St. Arodsgatan 29, H. Backa, S-422 43 Gothenburg. Tel: (031) 52-66-50. Pres.: Evert Jakobsson.

Play Music/Saljbolagsgruppen, PO Box 605, S-130 10 Ektorp, Stockholm. Tel: 716-29-60. Mng. Dir.: Ake Hison Wilke.

Polar Music AB, see Sweden Music.

Red Bus Music (Scandinavia), see Sonet.

Reuter & Reuter Forlags AB (STIM/NCB), Brahegatan 20, S-114 37 Stockholm. Tel: (08) 23-49-85. Cable: NOMECO. Pres.: Lennart Reuterskiold; Gen. Mgrs.: Kerstin Selin, Christian Sylvan.
Affiliates: Scala Musikforlag AB, Universalmusik Forlags AB (both STIM/NCB).
Int'l firms represented: Barclay (France), Comtesse (France), Dauphine (France), Du Cap (France), G. Henle (Germany), Jobete (USA), Marine (France), Premieres (France), Prophet (USA), G. Schirmer (USA), 707 (France), Stein & Van Stock (USA), Stonebridge (USA), Stone Diamond (USA), H.B. Webman group (USA).

Rock Artists Music, see Sweden Music—MCA.

Roosevelt Music Inc., see Sweden Music—Screen Gems.

S B A Music, see Sonet.

Scala Musikforlag AB (STIM/NCB), see Reuter & Reuter.

A. Schroeder Musikforlags AB, see Intersong-Forlagen.

Screen Gems/Columbia Music Inc., see Sweden Music—Screen Gems.

Screen Gems/Columbia Music Ltd., see Sweden Music—Screen Gems.

Screen Gems Musikforlag AB, see Sweden Music.

Shaftesbury Music Co. Ltd., see Sweden Music—MAM.

Sonet Music AB (STIM/NCB), Torsvikssvangen 7A, S-181 05 Lidingo 5. Tel: (08) 767-01-50. Telex: 10037. Gen. Mgr.: Dag Haeggqvist. Prof. Mgr.: Ove Hansson.
Int'l branches: England, Netherlands.
Affiliates: EMA/Telstar AB, Frituna Prod'n AB, Intreco AB, John's Music, Lappland Music, Midnight Sun Music AB, Mimosa Music, Peel (STIM/NCB), Red Bus Music (Scandinavia), SBA Music.
Int'l firms represented: Alcatraz Corner (USA), Arends (Germany), Bad Boy (USA), Blue Mountain (UK), Bron (UK), Charing Cross (USA), Early Morning (Canada), Eyeball (USA), Robin Gibb (UK), Heathside (UK), Hodolog (USA), Island (UK), Joyful Wisdom (USA), Kicking Mule (USA), Lupus (UK), McDonald (USA), Moose, Neil (USA), Brian Rohen & Assocs. (USA), Seafood (USA), Skyview (USA), Sugar Daddy (USA), Sweet Nana (USA), 34 Music (UK), Tradition (USA), Venice (USA), Virgin (UK), Warlock (UK), Winsak (UK).
Int'l reps.: Canada (Stainless), France (Louis III), Italy (Tiber), Japan (April), Spain (Ducal), Switzerland (Satin), USA (Stainless). (SEE ADVERTISEMENT)

Songpainter Music, see Sweden Music—Screen Gems.

Sonora Musikforlags AB, see Intersong.

Southern Music AB, Grev Turegatan 38, S-114 38 Stockholm. Tel: (08) 67-99-10. Cable: SOUTHMUSIC.
Home office: USA.

Spanka Music Ltd., see Sweden Music—MAM.

Starton AB, see April.

Stockholms Musikproduktion, Drottninggatan 55, S-111 21 Stockholm. Tel: (08) 21-69-97.
Affiliates: Kassner Musik AB, Modern Music AB, Succemelodier AB.
Int'l firms represented: AME-Musikverlag Edward Kassner (Germany), Kassner (UK), Regent (USA), World (Belgium).

Succemelodier AB, see Stockholms Musikproduktion.

Sugarmusic (Scandanavia) AB, see Sweden Music.

Sweden Music AB, Baldersgatan 1, Fack, S-100 41 Stockholm 26. Tel: (08) 24-59-90. Telex: 11959. Pres. & Gen. Mgr.: Stig Anderson; Prof. Mgr.: Jorgen Mortensen.
Int'l branch: Denmark, Stig Anderson Musikforlag A/S.
Affiliates: Polar Music AB, Union Songs AB.
Affiliated groups: Kirshner (Scandinavia) AB; MAM Music AB—Melanie Music Ltd., Shaftesbury Music Co. Ltd., Spanka Music Ltd.; **MCA Music Svenska AB**—Big Pig Music, Cintercor Music, Duchess Music Corp., Goal Music, Hawaii Music Inc., Leeds Music Ltd., Northern Music Corp., Pickwick Music Ltd., Rock Artists Music. **Ivan Mogull Music Assocs.**—Curtom Music, Ninandy Music Co.; **Palace Music (Sweden) AB**—Acclaim Music Inc., Burlington Music Co., Felsted Music Corp., Four Star Music group, Glad Music Co., House of Gold, Jec Music Corp., Passkey Music Inc.; **Screen Gems Musikforlag AB**—B-n-B Music Inc., Colgems Music Inc., House of Cash Inc., Maxana Music Inc., Roosevelt Music Inc., Screen Gems/Columbia Music Inc., Screen Gems/Columbia Music Ltd., Songpainter Music; **Sugarmusic (Scandinavia) AB**—Sugar group; **United Artists Musikforlag AB**—Big Three Scandinavia AB, Deep Fork Music Inc., Detail Music Inc., Dominion Music, Immediate Music Ltd., Metric Music group, Mortimer Music, Unart Music Corp., United Artists Music Co. Inc., United Artists Music Ltd.
Int'l firms represented: ABC/Dunhill (USA), ATV (UK, USA), Batt (UK), Blue Street (USA), Carlew (UK), Cirrus (Canada), Cordell-Russell (USA), Doors (USA), Fox Fanfare (USA), Fullness (USA), Garrett (USA), Gypsy-Boy (USA), Hall-Clement (USA), Jasperilla (USA), Lady Jane (USA), Levine & Brown (USA), Louvigny-Marquee (UK), Lowery (USA), Manticore (UK), Van McCoy (USA), Newkeys (USA), No Exit (USA), Pamscene (UK), Proboscis (USA), Pi-Gem (USA), Pundit (USA), RAK (UK), Rondor group (USA), Shelby Singleton (USA), Skyhill (USA), Threshold (UK), Trousdale (USA), 20th Century (USA), Valentine group (UK), Valley (UK), Wind & Sand (USA), Lawrence Wright (UK).

Sylvain AB (Ed.), see Ehrlingforlagen.

Toniton AB, PO Box 1122, Storangsvagen 22, S-141 23 Huddinge. Tel: (08) 774-02-90. Telex: 11260. Mng. Dir.: Leif Bigert.

Tree Music Stockholm AB, see Air.

Unart Music Corp., see Sweden Music—United Artists.

Union Songs AB, see Sweden Music.

United Artists Music Co. Inc., see Sweden Music—United Artists.

United Artists Music Co. Ltd., see Sweden Music—United Artists.

United Artists Musikforlag AB, see Sweden Music.

Universalmusik Forlags AB (STIM/NCB), see Reuter & Reuter.

Young Music of Scandinavia AB, PO Box 9019, S-750 09 Uppsala. Tel: (018) 35-23-10. Chief Exec.: Goran Hellsten; Gen. Mgr.: Ingemar Nilsson.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

F S T (Society of Swedish Composers), PO Box 1539, S-111 85 Stockholm. Tel: (08) 24-29-50.

National Committee of the International Music Council, c/o Royal Academy of Music, Blasieholmstorg 8, S-111 48 Stockholm.

National Section of the International Society for Contemporary Music, Prastgatan 2B, Stockholm.

S K A P (Society of Swedish Popular Composers & Authors), PO Box 1539, S-111 85 Stockholm. Tel: (08) 24-29-50.

Society of Swedish Music Publ'rs, Drottninggatan 81a, Stockholm C.

Society of Swedish Popular Composers & Authors, see SKAP.

Sveriges (Radio & TV), Oxenstiernsgatan 22, S-105 10 Stockholm. Tel: (08) 63-10-00. Cable: BROADCAST. Telex: (046) 10-00-00.

Swedish Music Information Centre, Tegnerlunden 3, S-111 61 Stockholm.

DESIGN & ARTWORK

Thure O. Aberg Prod'ns, PO Box 2161, S-103 14 Stockholm 2. Tel: (08) 10-73-33. Mng. Dir.: Thure Aberg.

Filadelfia Forlaget AB, Vultejusvagen 61, S-161 53 Bromma. Tel: (08) 87-93-80.

Interpromco PR, c/o Skandinavisk Musiktjanst, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.

Phonograph DJ Prom'l Servs., PO Box 1193, S-141 24 Huddinge. Tel: (08) 774-2256. Telex: 13161. Promo. Mgr.: Ms. C. Wendel.

Sellin & Hultqvist AB, Informationskonsulter & Reklamproducenter, Stockholm.

DIRECT-MAIL SERVICE

Disc-Club, Karlsbodavagen 14, S-161 70 Bromma. Tel: (08) 98-07-59.

G D C (Grammofonbolagens Distributionscentral) AB, Dalvagen 4, Solna. Tel: (08) 730-07-20. Mng. Dir.: Goran Stenberg; Sales Mgrs.: Rolf Hellenius, Gunnar Johnson, Stig Stahl, Hans Kronwall.

Interpromco PR, c/o Skandinavisk Musiktjanst, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.

Malmo Skivimport AB, PO Box 17120, S-200 10 Malmo 17. Tel: (040) 336-33. Mng. Dir.: Hans Ingvar Hansson; Pres.: Lennart Carlsson; Mgr.: S.O. Andersson Sales Mgrs.: U. Andersson, J. Eriksson.

Phonograph DJ Prom'l Servs., PO Box 1193, S-141 24 Huddinge. Tel: (08) 774-2256. Telex: 13161. Promo. Mgr.: Ms. C. Wendel.

Sellin & Hultqvist AB, Informationskonsulter & Reklamproducenter, Stockholm.

Toniton AB, PO Box 1122, Storangsvagen 22, S-141 23 Huddinge. Tel: (08) 774-02-90. Telex: 11260. Mng. Dir.: Leif Bigert; Domestic Sales Mgr.: Albertus Klaassen.

LICENSING ORGANIZATION, MUSIC

S T I M (Svenska Tonsattares Int'lla Musikbyra—Swedish Performing Rights Society). PO Box 1539, S-111 85 Stockholm. Tel: (08) 24-29-50. (Performing rights only).

PLATING, PROCESSING & PRESSING PLANTS

Heger Plastics AB, Stallarholmen. Tel: (0152) 405-85.
Home office: Norway.

Svensk Grammofonindustri, Sveavagen 17, Stockholm. Tel: (08) 10-63-67. (Pressing only).

Toolex Alpha AB, Esplanaden 10, S-172 31 Sundbyberg. Tel: (08) 28-90-30. Mng. Dir.: Osten Nilsson.

PRINTERS & LITHOGRAPHERS

Filadelfia Forlaget AB, Vultejusvagen 61, S-161 53 Bromma. Tel: (08) 87-93-80.

Phonograph DJ Prom'l Servs., PO Box 1193, S-141 24 Huddinge. Tel: (08) 774-2256. Telex: 13161. Promo. Mgr.: Ms. C. Wendel.

RECORD PROMOTION

Thure O. Aberg Prod'ns, PO Box 2161, S-103 14 Stockholm 2. Tel: (08) 10-73-33. Mng. Dir.: Thure Aberg.

Interpromco PR, c/o Skandinavisk Musiktjanst, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.

Phonograph DJ Prom'l Servs., PO Box 1193, S-141 24 Huddinge. Tel: (08) 774-2256. Telex: 13161. Promo. Mgr.: Ms. C. Wendel.

Sellin & Hultqvist AB, Informationskonsulter & Reklamproducenter, Stockholm.

TAPE CUSTOM DUPLICATOR

Playback Inspelnings AB, Gustav Adolfs Torg 10, S-211 39 Malmo. Gen. Mgr.: Lennart Christiansson.

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

Ampex AB, Rissneleden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Reg'l Mgr.: Lennart Nelson.
Audio: C-O boxes.

PROFESSIONAL TAPE SUPPLIES

Ampex AB, Rissneleden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Reg'l Mgr.: Lennart Nelson.

RECORD PROCESSING MACHINERY

Alpha, see Toolex.

Europa Film, PO Box 20065, S-161 20 Bromma. Tel: (08) 28-28-00. Cable: EUROPA STUD. Telex: 17656.
Chief product: Plating equip.

Toolex Alpha AB, Esplanaden 10, S-172 31 Sundbyberg. Tel: (08) 28-90-30. Mng. Dir.: Osten Nilsson.
Chief product: Automatic presses, high speed moulds, pneumatic punch presses, presses for pre-forming of matrices, hot-knife trimmers, extruders & hot-air preheaters, granulating mills, hydraulic pump units, etc. (Alpha).

TAPE, RAW & BLANK LOADED

Ampex AB, Rissneleden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Reg'l Mgr.: Lennart Nelson.
Audio: B-tr., cassette, open reel.
Video: Blank—1" open reel, ¾" U-matic, ½" EIAJ open reel; raw—1" open reel, 1" cartridge, ¾" U-matic, ½" EIAJ open reel.

Toniton AB, PO Box 1122, Storangsvagen 33, S-141 23 Huddinge. Tel: (08) 774-02-90. Telex: 11260. Mng. Dir.: Leif Bigert; Domestic Sales Mgr.: Albertus Klaassen. (Blank only).

TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex AB, Rissneleden 8, S-172 07 Sundbyberg. Tel: (08) 28-19-10. Cable: VIDEOTAPE. Telex: 10867. Reg'l Mgr.: Lennart Nelson.
Audio: Duplicators.

● accessories manufacturers

Amigo Musikproduktion AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Telex: 17840. Pres.: Per-Anders Boquist; Sales Mgr.: Jorgen Adolfsson.
Product: 45 RPM adaptors.

Georg Dahlberg AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Cable: GEOOAHL. Telex: 17840. Pres.: Per-Anders Boquist.
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers.

Phonograph OJ Prom'l Servs., PO Box 1193, S-141 24 Huddinge. Tel: (08) 774-2256. Telex: 13161. Promo. Mgr.: Ms. C. Wendel.
Product: Carrying & storage cases, catalog servs.

Sellin & Hultqvist AB, Informationskonsulter & Reklamproducenter, Stockholm.
Product: Catalog servs.

Toniton AB, PO Box 1122, Storangsvagen 33, S-141 23 Huddinge. Tel: (08) 774-02-90. Telex: 11260. Mng. Dir.: Leif Bigert; Domestic Sales Mgr.: Albertus Kliassen.
Product: Carrying & storage cases, cleaners, cloths & brushes, head cleaners & demagnetizers.

● store fixtures & merchandising aids manufacturers

Amigo Musikproduktion AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Telex: 17840. Pres.: Per-Anders Boquist; Sales Mgr.: Jorgen Adolfsson.
Product: Divider cards (rec. only)

Georg Dahlberg AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Cable: GEOOAHL. Telex: 17840. Pres.: Per-Anders Boquist.
Product: Display racks (tape only).

● tape audio/video playback & recording equipment

Georg Dahlberg AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm. Tel: (08) 34-01-95. Cable: GEOOAHL. Telex: 17840. Pres.: Per-Anders Boquist.
Audio: Delta, Fair Mate, Mecca (all Japan).

Rydin Elektroakustik AB, Spangavagen 399-401, S-163 55 Spanga. Tel: (08) 760-03-20. Cable: RYOINAG. Telex: 17275.

SWITZERLAND

Population: 6,310,000
Rate of exchange: $1 (US) = 2.56 francs.
Holidays: January 1 & 2, Good Friday, Easter Monday, Ascension Day, Whit Monday, August 1 (Anniversary of the Founding of the Swiss Confederation), December 25 & 26, plus a number of local holidays.

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1974—$1,479,014; 1973—$918,412.
Records exported to USA: 1974—$4,312; 1973—$9,059.

● record & tape manufacturers/distributors/importers

Activ, see Splendid.
Alpina, see Electromusic.
Angel, see EMI.
Archiv, see Polydor.
Artiphon, see Turicaphon.
Asmahan, see Turicaphon.
Bacillus, see Bellaphon.
Baidaphon, see Turicaphon.
Baniola, see Metronome.

Barclay Recs. SA, Rue du Roveray 14, CH-1207 Geneva. Tel: (022) 36.56.80.
Home office: France.
Labels: (Owned) Barclay, Neuilly, Riviera; (distributed) Frontier, Koala, M, Rainbow, Splendid, Swiss Sound; (represented) Admiral (Germany), Agave (France), Allegro (France), Ami (France), Atelier (France), Bellaphon (Germany), Black & Blue (France), Black Jazz (USA), CMF (France), Calliope (France), Credit Music (France), Erato (France), Excello (USA), Hot Wax (USA), Hungaroton (Hungary), Janus (USA), Maxi (France), Meys (France), Musica Magna (Belgium), ORTF (France), Ocora (France), Ovation (USA), Perides (France), Publi-Disc (France), Qualiton (Hungary), Rare (Italy), Resono (Germany), Serp (France), Shandar (France), Suzelle (France), Trema (France), 20th Century (USA), Westbound (USA).

Bellaphon AG (IFPI), Farbhofstr. 21, CH-8048 Zurich. Tel: (01) 62.74.02. Chief Exec.: B. Zivanovic; Gen. Mgr.: Kurt Cattaneo.
Home office: German Federal Republic.
Labels: (Owned) Bacillus, Bellaphon, Pfiffikus; (represented) Bang (USA), Barnaby (USA), Blues Beacon (Germany), Cadet (USA), Cadet/Concept (USA), Checker (USA), Chess (USA), Walt Disney (Germany), Evolution (USA), Exhibit (USA), Fantasy (USA), Finger (Germany), GRT (USA), Galaxy (USA), Goodear (UK), Janus (USA), Milestone (USA), Panoptikum (Germany), Penny Farthing (UK), Plantation (USA), Prestige (USA), SSS (USA), Sun (USA).

Bere, see Splendid.
Biram SA, Alpenstr. 14, CH-6300 Zug.
Brunswick, see Polydor.
C B S Schallplatten AG, Unter Altstadt 10, CH-6301 Zug. Tel: (042) 21.62.22. Mgr.: Yves Helfenberger.
Home office: USA, CBS Recs. Int'l.
Labels: (Owned) CBS, Epic, Harmony, Odyssey; (represented) Artone (Netherlands), CGO (Italy), Calliope (France), Douglas (USA), Embassy (USA), Fillmore (USA), Funckler (Netherlands), Meridian (France), Metromedia (USA), Monument (USA), Philadelphia Int'l (USA), Platinum (France), Prom (Germany), Vee Jay (USA), Versailles (France).

C H-Rec., see Metronome.

C P S A (Cie. de Prod'ns Sonores & Audiovisuelles), 26 Rue St. Martin, CH-1005 Lausanne.
Cantiele, see Ere Nouvelle.
Capitol, see EMI.
Carex, see Eurex.
Carmusic, see Metronome.
Cellier, see Disques-Office.

Chrysalis Recs. (Europe), Klosbachstr. 123, CH-8032 Zurich.
Home office: England.
Collector's, see IRC.
Coloraphon, see Finsterwald & Cantacuzene.
Columbia, see EMI.
Corona, see Metronome.
O G, see Polydor.
Dacapo, see EMI.
Discofon, see Metronome.

Disques-Office, Rte. de la Glane 35, CH-1700 Fribourg. Tel: (037) 24.62.61. Telex: 36.157. Pres. & Gen. Mgr.: Jean-Claude Vial; Sales Mgr.: Bernard Chassot.
Labels: (Owned) Disques-Office, Cellier; (distributed) Frontier; (represented) Aber Disc, Adele, Ades, America, Arhoolie, Arion, Audio Fidelity, Biograph, CT (Charles Talar), Canetti, Carrere, Cavalier, Club du Disque Arabe, OOM, Deesse, Disneyland (France), Eagle, Ekipo, Electrecord, Encyclopedie Sonore, Festival, Gallo, Galloway, Jazz Anthology, Musidisc, Parole, Perception, Petit Menestrel, President (France), Sonocairo, Sonodisc, Superscope, Supradidac, VDE, Vista (USA); Sonopresse Group—Agave, Aztec, Butterfly, Campus, Credit Music, Daphy, Diversity, Dove, Fantastic, GT, International Show, Music Recs., New Jump, Nuances, Okapi, Quaggi, SGS, Salad Music, Shotgun, Spot, Sudaka, Suzelle, Variances (all France).

Ouo, see Metronome.

E M I Recs. (Switzerland) AG (IFPI), Badenerstr. 567, CH-8048 Zurich. Tel: (01) 54.00.10. Telex: 55695. Mng. Dir.: Michel Lendvai; Gen. Mgr.: Peter Mampell; A&R Mgr.: Lsico H. Burkhalter; Sales Mgr.: Max Trostel; Promo. Mgr.: Kurt Weil.
Labels: (Owned) EMI, Angel, Capitol, Columbia, Dacapo, Emidisc, HMV, Harvest, Odeon, Parlophone, Pathe Marconi, Purple, Regal, Regal Zonophone, Seraphim, Sovereign, Starline, Stateside, Volksplatte; (represented) ABC, ASA, Anchor, Apple, Arista, Avalanche, Bell, Blue Note, Bluesway, Catfish, Choir, Chranders, Colorit, Command, Contemporary, Dot, Famous, Good Time Jazz, Grand Funk, Hoer Zu, Immediate, Impulse, Isarton, Kaleidoskop, Liberty, MFP, Neighborhood, Paramount, Probe, RAK, Rare Earth, Retreat, Revelation, SMS, Solid State, Sunset, Tamla Motown, Tower, Trianon, United Artists, Wizard.

88 Upright, see IRC.
Einhorn, see Metronome.

Electromusic Ltd., Baslerstr. 9, CH-4102 Binningen.
Labels: (Owned) Tell, Alpina; (represented) Alpha, Discophon (Spain), Lyra (Greece), Studio 33 (Netherlands), Tempo (Germany).

Elite, see Turicaphon.
Elite Special, see Turicaphon & Musikvertrieb.
Emidisc, see EMI.
Epic, see CBS.
Ere du Verseau, see Ere Nouvelle.

Ere Nouvelle, Case Postale 29, 22 Rte. Suisse, CH-1290 Versoix. Tel: (022) 55.43.26. Cable: REGORARTISTES. Chief Exec.: M. Regor.
Labels: (Oistributed) Cantiele, Ere du Verseau; (represented) AFA (France), ALA (Italy), Aguamanda (Italy), Ahura Mazda (UK, USA), BBB (Italy), Beat (Italy), Blackbird (USA), Bornand (USA), CPT (Italy), Cinema (USA), Cinevox (Italy), La Clepsydre (France), Delmark (USA), Donali (France), Elfe (Netherlands), FM (UK), Flyright (UK), Funky (Germany), Heol (France), Jazz Archives (USA), Larko (USA), MV8 (France), Malypense (France), Matchbox (UK), Mizar (Italy), Negram (Netherlands), Nuraghe (Italy), Okapi (France), Pyramid (USA), Roots (UK), Rusty (Italy), SLD (Lebanon), Saydisc (UK), Senn Sound (Italy), Sesam (France), Stil (France), Strata-East (USA), Twinight (USA), Vertigo (France), Village Thing (UK), Vis Radio (Italy), WIP (France), WWF (UK).

Eurex Rec., Hochstr. 152, CH-8330 Pfaeffikon. Tel: (01) 97.42.31. Gen. & Sales Mgr.: Hans R. Buechi. (Distributed by Finsterwald & Cantacuzene).
Labels: (Owned) Eurex, Carex (8-tr.), Lunarex (4-tr.).

Evasion SarL, Rue Cesar Roux 28, CH-1005 Lausanne. Tel: (021) 22.81.34. Dirs.: Pierre-Henri Oumont, Francois Vautier, Gaston Schaefer.
Labels: (Owned) Evasion, Evasion Classique, Pavo, Rainbow; (represented) AFA (France), Alpha (Belgium), Alvarez (France), Big Bear (Netherlands), Carabine (France), Escargot (France), Explosive (France), Folkways (USA), Gamma (Canada), Machine Music (France), Moshe Naim (France), Munich (Netherlands), Oldie Blues (Netherlands), Pierre Cardin (France), Playasound (France), SFP (France), SM (France), Unidisc (France).
Int'l reps.: Australia (Crest), Canada (Gamma), Finland (FUGA), Israel (Gal Ron), Portugal (Tecla).

Evasion Classique, see Evasion.
F & C, see Finsterwald & Cantacuzene.
Fass, see Phonogram.
Favorit, see John Ley.

Finsterwald & Cantacuzene, 70 Av. des Alpes, Montreux. Tel: (021) 62.45.55. Cable: DISQUES. Admin'r: Jean-Jacques Finsterwald; Gen. Mgr.: Ivan Cantacuzene; Sales Mgr.: Alexis Ferrario.
Labels: (Owned) F&C; (distributed) Coloraphon, Eurex, IRC, Star, Swiss Hit; (represented) Accion (Spain), Alra (Germany), Amati (Germany), Ampex (USA), Belter (Spain), Boulevard (UK), Carosello (Italy), Cash (Germany), Cetra Opera (USA), Charade (France), Cigala (Italy), Circus (Italy), Clave (Spain), Collector (UK), College (Italy), Comedie Francaise (USA), Concert Oisc (USA), Counterpoint-Esoteric (USA), Coup (Germany), Curci (Italy), Delta (Germany), Design (USA), Oiscophon (Spain), Disneyland (Italy), Durium (Italy), Eden Roc (France), Equipe (Italy), Everest (USA), Flag (UK), Freedom (Italy), Gaviota (Spain), Hebra (Belgium), Hispavox (Spain), Impacto (Spain), Jazz Odyssey (France), Joker (Italy), Jolly (Italy), Kicking Mule (UK), Legacy (USA), Little (Italy), Look For (France), Main (Germany), Megaphonie (France), Motors (France), Musart (Mexico), Music (Italy), Napoleon (Italy), Olympic (USA), Omnia (Italy), Palm (UK), Penny (Italy), Period (USA), Pickwick (USA), Primaphon (Germany), RIS (France), Ri-Fi (Italy), Royal (Italy), Saga (UK), Scala (USA), Signal (Italy), Sonet (Sweden), Song (Germany), Specialty (UK), Spotlight (Germany), Sprint (Italy), Starlet (Germany), Start (France), Stella (Italy), Storyville (Denmark), Tradition (USA), Typic (France), Verchuren (France), Welt Melodie (Germany), Zafiro (Spain).

Fono GmbH, Seidenhofstr. 14, CH-6002 Lucerne. Tel: (041) 22.22.88. Contacts: Louis J. & Dr. Paul Cron.
Fontana, see Phonogram.
Frontier, see Splendid, Barclay & Oisques-Office.
Golden-Jet, see Metronome.
Gong, see Metronome.
Grossman, see Phonogram.
Guarani, see Splendid.
H M V, see EMI.
Hallelujah, see Phonag.
Happy, see Metronome.
Harmony, see CBS.
Harvest, see EMI.
Hazyland, see Mabel.
Heco, see Helbling & Phonogram.

Helbling & Co., Haus Melodie, CH-8604 Volketswil/Zurich. Tel: (01) 86.43.93. (Distributed by Phonogram).
Labels: (Owned) Heco, Swiss Oisc.

Heliodor, see Polydor.
Helvetia, see Phonag.
Hobby Sound, see Splendid.
Hug, Lindenhofstr. 16, CH-4000 Basel. Tel: (061) 35.10.77.

I R C (International Rec. Center), Postfach 131, CH-8029. Zurich. Tel: (01) 55.07.27. Dir.: Theo Zwicky. (Distributed by Finsterwald & Cantacuzene)
Labels: (Owned) Collector's, 88 Upright; (represented) Arcadia (USA), Black Jack (Germany), Delmark (USA), Fat Cat's Jazz (USA), IAJRC (USA), Jazum (USA), Jazz Club (France), Rarities (UK), Sackville (Canada), Stardust (USA), Swingfan (Germany), Vintage Jazz Mart—VJM (UK).

Indian, see Metronome.

Iramac, Burgerstr. 17, CH-6000 Lucerne.
Home office: France.
Labels: (Represented) Iramac, Relax.

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International Music-Record Section

Jecklin, Reamistr. 42, CH-8024 Zurich. Tel: (01) 24.39.41.
Local branch: Lowenstr. 71. Tel: (01) 27.10.72.
Karussell, see Polydor.
Koala, see Barclay.
Lake County, Bois-Noir 39, CH-2300 La Chaux-de-Fonds. Tel: (039) 26.93.60. Owner: Michel Cattin.
John Lay, Bundesstr. 13, CH-6000 Lucerne. Tel: (041) 23.44.55.
Labels: Favorit, Layola.
Layola, see John Lay.
La Librairie Nouvelle, Rue de Carouge 18, CH-1200 Geneva. Tel: (022) 25.98.76.
Labels: (Represented) Le Chant du Monde.
Limelight, see Phonogram.
Lunarex, see Eurex.
M, see Barclay.
M C S (Music & Cassette Supply Ltd.), Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 720.85.07. Telex: 52264. Pres.: Werner Weber; Gen. Mgr.: Peter Baumgartner; Sales Mgr.: Peter Pozza. (Distributor/Importer/Exporter).
Int'l branch: Germany.
M G M, see Polydor.
Mabel Recs., Im Koller 17, CH-8706 Feldmeilen/Zurich. Tel: (01) 73.49.18. Telex: 75 437 Hazy ch.
Labels: (Owned) Mabel (distributed by Phonag), Hazyland; (represented) Chart (USA), Mounted (USA).
Int'l reps.: Australia (Quarint), Austria (Ariola-Eurodisc), Belgium (Supreme), Canada (Select), Denmark (Ariola-Eurodisc), France (Polydor), Germany (Ariola-Eurodisc), Ireland (JAM), Luxembourg (Ariola-Eurodisc), Netherlands (Ariola-Eurodisc), Portugal (Ariola-Eurodisc), South Africa (Teal), Spain (Ariola-Eurodisc), UK (JAM).
Mandolino, see Turicaphon.
Mercury, see Phonogram.
Metro, see Polydor.
Metronome Recs. AG (IFPI), Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 720.72.15. Telex: 52941. Pres.: Werner Weber; Gen. Mgr.: Bruno Moschin; Sales Mgr.: Max Gfeller; Custom Labels Div. Mgr.: Reinhard Frey.
Labels: (Owned) Metronome, Baniola, Carmusic, Corona, Discofon, Duo, Golden-Jet, Gong, Happy, Mustang, Top-Disc; (distributed) CH-Rec., Einhorn, Indian; (represented) Auditon (Germany), Big Bear (UK), Big T (UK), Brain (Germany), CTI (USA), Carplay (Germany), Classics for Pleasure (UK), Clear Sound (Germany), Delphine (France), Delta-Acustic (Germany), Diamant (Germany), Emidisc (Germany), Falcon (Germany), Family (Italy), Fuer Dich (Germany), GRT (Canada), Groove Merchant (USA), Hallmark (UK), Historia (Germany), Hit (Germany), Intim (Germany), Kansas (Italy), Kosmische Kuriere (Germany), Kosmische Musik (Germany), Kudu (USA), Leader & Trailer (UK), Membran (Germany), Metronome (Germany), Mr. Pickwick (France), Mondial (Germany), Musikland (Germany), Ohr (Germany), PMC (Germany), Perl (Germany), Pop Music (Germany), Produttori Associati (Italy), Punch (France), Ricordi (Italy), Rubber (UK), Salvation (USA), Scepter tapes (USA), Schwann (Germany), Sussex (USA), Tangent (UK), Top-Classic (Germany), Transatlantic (UK), 2001 (Germany), Unicom (UK), Unsere Welt (Germany), Village Thing (UK), WAM (Germany), Xtra (UK).
Musikverlag zum Pelikan, Hadlaubstr. 63, CH-8044 Zurich. Tel: (01) 60.19.85.
Labels: (Owned) Pelca; (represented) Alpha (Belgium), Camarata (Germany), Harmonia Mundi (France), Lyrichord (USA), MMO (USA), Monitor (USA).
Int'l rep.: Germany (Karl Merseburger).
Musikvertrieb AG, Postfach 8040, Badenerstr. 555, CH-8040 Zurich. Tel: (01) 54.97.54. Telex: 52740. Pres.: M.A. Rosengarten; Gen. Mgr.: Ludwig Schmucki; Sales Mgr.: Lucien Monnerat. (Distributor/Importer).
Labels: (Distributed) Elite Special, Swiss Jazz; (represented) A&M, Ace of Clubs, Ace of Diamonds, Apollo, Argo, Ariola, Ariston, Asylum, Atco, Athena, Atlantic, Avco, Baccarola, Birth, Blue Mountain, Blue Thumb, Bronze, CAM, Chapter One, Clan, Coral, Daybreak, Decca, Deram, Eclipse, Elektra, Emerald, Eurodisc, Greenwich, Grunt, Hansa, Hed Arzi, Hickory, Island, Jet, Joy, Junior, Jupiter, London, MAM, MCA, M-Music, Mainstream, Manticore, Maritim, Mayfair, Melodia, Midi, Musicor, Nova, Numero Uno, Ode, Playboy, President, RCA, RCA Int'l, RCA Neon, Reprise, Rolling Stones, Seven Sun, Supraphon, TMI, TWR, Telefunken, Threshold, Trojan, UK-Recs., Uni, Vega, Vergara, Virgin, Warner Bros., Wooden Nickel, Young Blood.
Mustang, see Metronome.
Neuilly, see Barclay.
Odeon, see EMI.
Odyssey, see CBS.
Oversea Recs. AG, Zurcherstr., CH-8154 Oberglatt/Zurich. Tel: (01) 94.71.50. Telex: 56 479 ch. Gen. Mgr.: Michel Liber.
Int'l branch: Germany, Deutsche Oversea.
Labels: (Owned) Oversea; (represented) Antoniano (Italy), Athenee (Greece), Avenue (UK), Black Tulip (Netherlands), Diskosan (Turkey), Enterprise (UK), Garnet (Germany), Luxembourg Sound (Luxembourg), Maietti (Italy), Melody (Greece), Moon Disc (Netherlands), Palobal (Spain), Primary (Italy), Ri-Fi (Italy), Said (Italy), Sayton (Spain), Sonor (Italy), Togo (Italy), Variety (Italy), Zecchino d'Oro (Italy), Zephyr (Italy).
P D U Ed. Discografiche & Musicali SA, Corso Pestalozzi 9, CH-6900 Lugano. Tel: 2.91.42.
Int'l branch: Italy.
Labels: (Owned) PDU, Sun.
Int'l reps.: Worldwide (EMI) except for Colombia (CBS), Israel (CBS), Japan (Toshiba), USA (Peters Int'l), Venezuela (Los Ruices).
P I P S (Production Int'le de Propagande Sonore), Postfach 12, CH-5234 Villigen. Tel: (056) 98.20.96. Gen. Mgr.: Eugene Tiel.
Label: (Owned) PIPS.
Parlophone, see EMI.
Pathe Marconi, see EMI.
Pavo, see Evasion.
Pelca, see Musikverlag zum Pelikan.
Pergola, see Phonogram.
Pfiffikus, see Bellaphon.
Philips, see Phonogram.
Phonag Schallplatten AG, Postfach 609, Wartstr. 6, CH-8401 Winterthur. Tel: (052) 23.62.31. Telex: 76281.
Labels: (Owned) Hallelujah, Helvetia; (distributed) Mabel; (represented) Amadeo (Austria), Fonit-Cetra (Italy), Intercord (Germany), PDU (Italy), Vanguard (USA), Vedette (Italy).
Int'l reps.: Austria (Amadeo), Germany (Bellaphon), Italy (RCA), UK (RCA).
Phonogram AG, Bahnhofstr. 6, CH-8952 Schlieren. Tel: (01) 98.69.45. Pres.: A. Plaschy; Gen. Mgr.: W. Zimmermann; Sales Mgr.: E. Anderegg.
Labels: (Owned) Fass, Fontana, Limelight, Mercury, Pergola, Philips, Seon, Smash, Spectrum, Star-Club, Vertigo; (distributed) Grossman, Heco, Schnoutz, Swiss Disc; (represented) All Platinum (USA), Alegro (Netherlands), Big Tree (USA), Biram (France), Bus Stop (UK), Charisma (UK), Chrysalis (UK), Dial (USA), Disques H (France), Ember (UK), Fresh Air (UK), GM (UK), Garima (France), Horse (UK), Hot Foot (Germany), Impact (France), Interrobang (USA), Kalondour (France), Kelenn (France), Keltia (France), Leofilm (Italy), Love (Italy), Marzelle (France), Mooncrest (UK), Mountain (UK), Paramount (USA), Shelter (USA), Sides (Italy), Tara (Italy), Tay (Italy), Theleme (France), Tiffany (UK), Trojan (UK), 20th Century (USA), WWA (UK), Zagora (France).
Pick Recs., Brunnwiesenstr. 26, CH-8049 Zurich. Tel: (01) 56.70.60, 56.44.40.
Labels: (Owned) Pick; (represented) Sydney Thompson (UK).
Poly, see Polydor.
Polydor AG (IFPI), Bahnhofstr. 6, CH-8952 Schlieren. Tel: (01) 98.52.00. Telex: 55530. Gen. Mgr.: Dr. Juerg M. Schwarz; Label & Sales Mgr.: Manfred Wipfli; Tape Sales Mgr.: Victor Pelli; Promo. Mgr.: Peter Sollberger.
Labels: (Owned) Archiv, Brunswick, DG, Heliodor, Karussell, MGM, Metro, Poly, Polydor, Verve; (represented) Alaska (UK), BBC (UK), Chelsea (USA), Cube (UK), DJM (UK), Flamophone (France), GTO (UK), Jet (UK), Langenscheidt (Germany), Las Vegas (Italy), Pablo (USA), Polyfar (Brazil), RSO (UK), Ring-O' (UK), State (UK), Track (UK), Triumph (France).
Purple, see EMI.
Rainbow, see Evasion & Barclay.
Regal, see EMI.
Regal Zonophone, see EMI.
Riviera, see Barclay.
Alfred Sacher, Oetlingerstr. 39, CH-4000 Basel. Tel: (061) 33.94.48. (Importer).
Label: (Represented) Music Minus One (USA).
Friedrich Schait, Via Industria 1, CH-6900 Lugano. Tel: (091) 3.88.66, 3.47.55. Dir.: Friedrich Schait. (Wholesaler/Importer—tape).
Schnoutz, see Phonogram.
Seon, see Phonogram.
Seraphim, see EMI.
Smash, see Phonogram.
Sonographic Rec'g Co. AG, Kampstr. 16, Ch-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
Label: (Owned) Sonographic.
Sovereign, see EMI.
Spectrum, see Phonogram.
Splendid Recs., Rue de la Serre 61, CH-2301 La Chaux-de-Fonds. Tel: (039) 22.16.19. Telex: 35383. (Distributed by Barclay).
Labels: (Owned) Splendid, Splendid Classic, Frontier; (distributed) Activ, Bere, Guarani, Hobby Sound, Swiss Hit; (represented) D'Art (UK), Avenue (UK), Babylon (USA), Emerald (UK), Great Bands (UK), IML (France), Kausmaus (France), Legend (USA), M&M (UK), MP 2000 (France), Musik Fazer (Finland), Promethee (France), Razorback (USA), Republic (USA), Revival (UK), Smile (Canada), Stereo Plus 3 (UK), Sweetwater (Canada).
Int'l reps.: Austria (Euroton), Belgium (Anvers Radio), Finland (Love, PSO), France (Mondiodis, PES, Phonogram), Italy (Durium), Portugal (Planigrafe), Spain (GMA), UK (Revival).
Splendid Classic, see Splendid.
Star Recs., Postfach 25, CH-7270 Davos 2. Tel: (083) 3.54.38. Contact: Willy Bestgen. (Distributed by Finsterwald & Cantacuzene).
Star-Club, see Phonogram.
Starline, see EMI.
Stateside, see EMI.
Sun, see PDU.
Swiss Disc, see Helbling & Phonogram.
Swiss Hit, see Finsterwald & Cantacuzene & Splendid.
Swiss Jazz, see Musikvertrieb.
Swiss Sound, see Barclay.
Tacoun SA, Rue St. Pierre 26, CH-1700 Fribourg. Tel: (021) 62.45.55.
Tell, see Electromusic.
Top-Disc, see Metronome.
Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 87.43.11.
Labels: (Owned) Artiphon, Elite, Elite Special, Mandolino; (distributed) Asmahan, Baidaphon; (represented) Ekipo (Spain).
Int'l reps.: Argentina (Surco) Australia (Carinia), Austria (Amadeo), Belgium (Anvers Radio), Brazil (RCA), Denmark (Moerks), France (Sopholest), Germany (Deutsche Austrophon), Italy (Piliego), Netherlands (Inelco), Spain (Ekipo), UK (Disc Import), Yugoslavia (Jugoton).
Vertigo, see Phonogram.
Verve, see Polydor.
Volksplatte, see EMI.
W E A Int'l (European artists relations office), Chillon 16, CH-1820 Montreux. Tel: (021) 61.64.31. Telex: 845-25796. Mgr.: Claude Nobs.
Home office: USA.

● Independent record producers

Finsterwald & Cantacuzene (Prod'n Dept.), Av. des Alpes 70, CH-1820 Montreux. Tel: (021) 62.45.55. Pres.: Jean-Jacques Finsterwald.
Label credits: AZ, Able, Accion, Ampex, Carrere, Delta, Dureco, Fania, Gamma, Joker, Look For, Metronome, Minos Matsas, Nippon Columbia, Primaphon, Pye, Vogue.
Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
Label credits: CBS, DG, EMI, Unitel.
Tic-Toc Music SA, 62 Quai Gustave Ador, CH-1207 Geneva. Tel: (022) 36.66.11. Pres.: Geoff Stephens; Gen. Mgr.: Roxane Moeller.
Label credits: ABC/Dunhill, BASF, Blue Mountain, CBS, Electrola, GTO, MAM, Penny Farthing, Polydor, RCA, Trojan.
Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 87.43.11.
Label credits: Amadeo, CBS, Tell, Vogue.
Zomba Corp. Ltd. SA, Alpenstr. 14, CH-6300 Zug. Dirs.: Clive Calder, Ralph Simon.
Label credit: Polydor.

● music publishers

A M E-Kassner GmbH (Ed.), see Helbling.
Aberbach (Alpina) GmbH, see Turicaphon.
Acuff-Rose Verlag AG, see Edifo.
Amanda Music, see IMPACT.
Annabella Musikverlag GmbH, see Turicaphon.
Arena Musikverlag GmbH, see Turicaphon.
Artillery Music, see IMPACT.
Ascona Music, see Wintasco-Music.
Belletulipe SA, see Fanfan.
Belmont SA (Ed. Musicales), see Finsterwald & Cantacuzene.
Bestgen Musikverlage (SUISA), Postfach 25, CH-7270 Davos 2. Tel: (083) 3.54.38. Contact: Willy Bestgen.
Bourne Music Switzerland, see Coda.
Campana, see Fanfan.
Campbell Connelly Co. Ltd., see Helbling.
Cantata Music, see IMPACT.
Cecil-Music, see Oversea.
Chappell Catalogue, see Helbling.
Chicago Music, see IMPACT.
Chrysalis SA (Ed.), see Coda.
Coda (Ed.), Brunnwiesenstr. 26, CH-8049 Zurich. Tel: (01) 56.70.60, 56.44.40.
Affiliates: Bourne Music Switzerland, Ed. Chrysalis SA, Francis-Day-Prod'n Switzerland, Meisel-Prod'n, Ed. Melodie, Sparta Florida Switzerland, Ed. Tell.
Int'l firms represented: Bourne (USA), Miki Dallon (Germany, UK), B. Feldman (UK), Francis Day & Hunter (France, UK), Neighborhood (Germany, USA), Our Music/Red Bus (Germany, UK), Sparta Florida (UK), UFA/Discoton (Germany).
Int'l reps: Austria (F. Hofmeister), France (Hohner-France), Germany (Matth. Hohner), Netherlands (De Eerste Muziekcentrale).
Cron (Ed.), Seidenhofstr. 14, CH-6002 Lucerne. Tel: (041) 23.43.25. Gen. Mgr.: Dr. Paul Cron.
Int'l firms represented: A. Boehm (Germany), Styria (Austria).
Dueyees Music, see IMPACT.
Edifo (Eds.), Badenerstr. 332, CH-8040 Zurich 4. Tel: (01) 54.64.77. Pres.: Dr. Veit Wyler; Gen. Mgr.: Joe Felder.
Affiliate: Acuff-Rose Verlag AG.
Ere Nouvelle (SUISA/ML), Case Postale 29, CH-1290 Versoix/Geneva. Tel: (022) 55.43.26. Cable: REGORARTISTES. Chief Exec.: M. Regor.
Essex Music Group SA (AG Ltd.), Via del Tiglio 11, CH-6900 Cassarte/Lugano.
Home office: USA, TRO.
Estella Music, see IMPACT.
Evasion Ed., Rue Dr. Cesar-Roux 28, CH-1005 Lausanne. Tel: (021) 22.81.34. Dirs.: Pierre-Henri Dumont, Gaston Schaefer, Francois Vautier.
Fanfan Music (SUISA/ML), Rue de Hesse 8-10, CH-1211 Geneva 11. Tel: (022) 21.77.66. Cable: SIDEM. Telex: 28657. Mng. Dir.: Heinz Liechti; Gen. Mgr.: Bertrand Liechti.
Affiliates: Belletulipe SA, Campana, Good Tunes Music, International Melodies Geneve, Lehcif SA, Mondiamusic SarL, Out Music SA (all SUISA/ML).
Int'l firms represented: Arc (USA), CAM (Italy), Fermata (Brazil), Gerig (Germany), Roland Kluger (Belgium), Jewel (USA), Regent (USA).
Finsterwald & Cantacuzene Eds. Musicales, Av. des Alpes 70 CH-1820 Montreux. Tel: (021) 62.45.55. Pres.: Jean-Jacques Finsterwald; Gen. Mgr.: Ivan Cantacuzene.
Affiliate: Ed. Musicales Belmont SA.
Int'l firms represented: Belmont (Germany), Durium (Italy), Fiumara (Italy), Lido (France), Maas (Italy), Moon (Germany), New Music (Belgium), Pharaon (France), Saar (Italy), Sonet (Sweden, UK).
Flora Musikverlag GmbH, see Turicaphon.
Francis-Day-Prod'n Switzerland, see Coda.
Good Tunes Music, see Fanfan.
Bill Grauer, see IMPACT.
Helbling (Ed.), Haus Melodie, CH-8604 Volketswil/Zurich. Tel: (01) 86.43.93.
Affiliates: Ed. AME-Kassner GmbH, Campbell Connelly Co. Ltd., Chappell Catalogue, Hush-A-Bye Music Co., Ed. Nova GmbH, Southern Music AG, World Music.
Int'l firms represented: Kassner (UK), Sikorski (Germany).
Hit Publ'ns, see Wintasco-Music.
Hush-A-Bye Music Co., see Helbling.
I M P A C T (International Music Publ'rs & Composers Trust) SA, Box 34, Via del Tiglio 11, CH-6900 Cassarate/Lugano. Tel: (091) 51.80.71.
Affiliates: Amanda Music, Artillery Music, Cantata Music, Chicago Music, Dueyees Music, Estella Music, Bill Grauer, Jazz Standard Music, Jury Music, Onyx

Music, Prix Music, Sebring Music, Wamjud Music, Willin Music.
Int'l firms represented: Jana, Mongo.
International Melodies Geneve, see Fanfan.
Jazz Standard Music, see IMPACT.
Jury Music, see IMPACT.
Lehcif SA, see Fanfan.
Louvin Music (ML), Rue de la Serre 61, CH-2301 La Chaux-de-Fonds. Tel: (039) 22.16.19. Telex: 35.383. Owner: Yvette Louvin; Gen. Mgr.: J.P. Louvin.
Int'l firms represented: Design (France), Durium (Italy), Frankie (Belgium), Tutti (France).
Int'l reps: Belgium (Frankie), France (Chappell-Design, PES, Tutti), Italy (Durium), UK (Emerald, Sharcha).
Meisel-Prod'n, see Coda.
Melodie (Ed.), see Coda.
Mondiamusic SarL, see Fanfan.
Music & Cassette Supply Ltd. (ML, SUISA), Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 720.85.07. Telex: 52264. Pres.: Werner Weber; Gen. Mgr.: Peter Baumgartner.
Musikproduktionen (Ed.) (ML, SUISA), c/o Metronome Recs. AG, Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 720.72.15. Telex: 52941. Pres.: Werner Weber; Gen. Mgr.: 8runo Moschin.
Int'l firm represented: Associati (Italy).
Musikus Musikverlag, see Turicaphon.
Musikverlag zum Pelikan, Hadlaubstr. 63, CH-8044 Zurich. Tel: (01) 60.19.85.
Int'l firms represented: G. Henle, Moeck, Moeseler, Sikorski, Stella, Volk (all Germany).
Int'l rep: Germany (Merseburger).
Musikvertrieb AG, Badenerstr. 555, CH-8040 Zurich. Tel: (01) 54.97.54. Pres.: M.A. Rosengarten; Gen. Mgr.: Sarah Dimenstein.
Int'l firms represented: Avco Embassy (USA), B&C/Mooncrest (UK), Blue Mountain (UK), Bowling Green (USA), Chinnichap/RAK (UK), Cookaway/AIR (UK), ER (UK), Four Knights (USA), Island (UK), Jamarnie (UK), Jana (USA), Libra (UK), Marquee-Dolan (UK), Melodie der Welt (Germany), Ivan Mogull (USA), Palace (UK), Trees (UK), Utopia (UK).
Nova GmbH (Ed), see Helbling.
Nuesch Publ'g Co., Postfach 176, CH-9230 Flawil. Owner: Madlen E. Singleton.
Int'l branch: Spain.
Onyx Music, see IMPACT.
Out Music SA, see Fanfan.
Oversea Music, Zurcherstr., CH-8154 Oberglatt/Zurich. Tel: (01) 94.71.50. Telex: 56 479 ch. Gen. Mgr.: Michel Liber.
Affiliate: Cecil-Music.
Prix Music, see IMPACT.
Sebring Music, see IMPACT.
Southern Music AG, see Helbling.
Sparta Florida Switzerland, see Coda.
Tell (Ed.), see Coda.
Tic-Toc Music SA, 62 Quai Gustave Ador, CH-1207 Geneva. Tel: (022) 36.66.11. Pres.: Geoff Stephens; Gen. Mgr.: Roxane Moeller.
Int'l reps.: UK (Tic-Toc, c/o Davenport Lyons & Co.), USA (Geoff Stephens, c/o Prager & Fenton).
Turicaphon (Ed.) AG, Brunnenstr. 9, CH-8610 Uster. Tel: (01) 87.14.34, 87.43.11. Cable: ABERMSIK.
Affiliates: Aberbach (Alpina) GmbH, Annabella Musikverlag GmbH, Arena Musikverlag GmbH, Flora Musikverlag GmbH, Musikus Musikverlag.
Violinada Musik Verlag, Postfach 12, CH-5234 Villigen. Tel: (056) 98.20.96. Pres. & Gen. Mgr.: Eugene Tiel.
Wamjud Music, see IMPACT.
Willin Music, see IMPACT.
Wintasco-Music, Postfach 28, CH-9242 Bichwil/St. Gallen. Tel: (073) 51.49.54. Mgr.: Renate Burkhalter.
Affiliates: Ascona Music, Hit Publ'ns.
World Music, see Helbing.
Zomba Corp. Ltd. SA, Alpenstr. 14, CH-6300 Zug. Dirs.: Clive Calder, Ralph Simon.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Communaute de Travail Pour la Diffusion de la Musique Suisse, Av. du Grammont 11 bis, CH-1000 Lausanne 13. Tel: (021) 26.63.71.
European Ass'n of Music Festivals, Villa Moynier, Rue de Lausanne 122, Geneva.
F I M (Federation Int'le des Musiciens), Kreuzstr. 60, CH-8008 Zurich. Tel: (01) 47-45-67.
Office du Tourisme de Montreux, Grand-rue 42, CH-1820 Montreux. Tel: (021) 61.33.84. Dir.: W. Boehm.
Swiss Musicians' Ass'n, Av. du Grammont 11 bis, CH-1000 Lausanne 13. Tel: (021) 26.63.71.
Swiss Musicians Union, Elisabethenstr. 2, CH-4051 Basel. Tel: (061) 23.87.86. Chief Exec.: Hans Heusi; Gen. Mgr.: Dr. Peter Kuster.

DESIGN & ARTWORK

E. Schweizer Design AG, Spalentorweg 54, CH-4051 Basel. Tel: (061) 22.17.65. Gen. Mgr.: Peter Krummenacher.
Int'l branches: Germany, USA.
Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.

LICENSING ORGANIZATIONS, MUSIC

Mechanlizenz (Swiss Society for Mechanical Copyright), Bellariastr. 82, CH-8038 Zurich. Tel: (01) 45.77.00. (Mechanical rights only).
S U I S A (Schweizerische Gesellschaft fuer Urhe Berrechte an Musik-Auffuehrungen & Sendungen), Bellariastr. 82, CH-8038 Zurich. Tel: (01) 45.77.00. (Performing rights only.
Symphony Tone Prod'ns, Rte. de Lussy 30, CH-1162 St. Prex/Vaud. Tel: (021) 76.10.26. Gen. Mgr.: Lea Manhart. (Performing rights only.)
Home office: Austria.

PACKAGING & LABELING (tape only)

M C S (Music & Cassette Supply Ltd.), Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 720.85.07. Telex: 52264. Pres.: Werner Weber; Gen. Mgr.: Peter Baumgartner; Sales Mgr.: Peter Pozza. (Audio only).
Int'l branch: Germany.

PLATING, PROCESSING & PRESSING PLANTS

PRINTERS & LITHOGRAPHERS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 87.43.11.

TAPE CUSTOM DUPLICATORS

M C S (Music & Cassette Supply Ltd.), Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 720.85.07. Telex: 52264. Pres.: Werner Weber; Gen. Mgr.: Peter Baumgartner; Sales Mgr.: Peter Pozza.
Int'l branch: Germany.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

● supplies

CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

C C T (Compact Cassettes Trading) AG, Richard Wagnerstr. 6, CH-8027 Zurich. Tel: (01) 25.00.04. Telex: 58975. Gen. Mgr.: Hugo von Blumenthal; Sales Mgr.: Peter Wirz. (SEE ADVERTISEMENT)
I C M Cassette Mdsrs. Ltd., Kirchbodenweg 14, CH-8800 Thalwil. Tel: (01) 720.85.11. Telex: 58606. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella; Gen. Mgr.: Andreas 8aur.
Werner Weber Kunstoffwerk AG, Soodstr. 52, CH-8134 Adliswil. Tel: (01) 70.00.51. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella.
Int'l branch: Germany.

ENVELOPES & MAILERS

Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 87.43.11.

JACKETS & SLEEVES LABELS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand. (Jackets & labels only.)
Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 87.43.11.

POLYETHYLENE BAGS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.

TAPE, RAW & BLANK LOADED

Audio Magnetics SA, PO Box 54, 2 Rte. des Acacias, CH-1211 Geneva 24.
Home office: USA.
Audio: 8-tr., cassette & open reel.
Brand name: Audio.
Car-Stereo-Music/Auto-Cas, Postfach 12, CH-5234 Villgen. Tel: (056) 98.20.96. Gen. Mgr.: Eugene Tiel. (Blank only.)
Audio: 8-tr.
Brand name: Car-Stereo.
I C M Cassette Mdsrs. Ltd., Kirchbodenweg 14, CH-8800 Thalwil. Tel: (01) 720.85.11. Telex: 58606. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella; Gen. Mgr.: Andreas Baur.
Audio: 8-tr., cassette.
Metronome Recs. AG, Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 720.72.15. Telex: 52941. Pres.: Werner Weber; Gen. Mgr.: Bruno Moschin; Sales Mgr.: Max Gfeller.
Audio: 8-tr., cassette.
Brand names: Carol, Crown, Corona, Rubin.
Pyral (Produits) SA, 3 Rue Beau-Site, CH-1211 Geneva. Tel: 44.65.50. Telex: 23756. (Blank only.)
Home office: France.
Revox-ELA AG, Althardstr. 146, CH-8105 Regensdorf. Tel: (01) 840.26.71. cable: ELAREVOX. Pres.: Willi Studer; Gen. Mgr.: Michel Ray. (Blank only.)
Audio: Open reel.
Brand name: Revox.
Sony Overseas SA, Baarerstr. 59, CH-6300 Zug. Tel: (042) 21.13.21.
Werner Weber Kunstoffwerk AG, Soodstr. 52, CH-8134 Adliswil. Tel: (01) 70.00.51. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella. (Blank only).
Int'l branch: Germany.
Audio: 8-tr., cassette.

TAPE DUPLICATING EQUIPMENT

Intertechnika (div. of Nichibei Technical Consultants Ltd.), Case Postale 475, 4 Rue Ami-Lullin, CH-1211 Geneva 3. Gen. Mgr.: F. Pfeiffer.
Audio: Design & implementation of facilites.
Sony Overseas SA, Baarerstr. 59, CH-6300 Zug. Tel: (042) 21.13.21.

● accessories manufacturers

M C S (Music & Cassette Supply Ltd.), Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 720.85.07. Telex: 52264. Pres.: Werner Weber; Gen. Mgr.: Peter Baumgartner; Sales Mgr.: Peter Pozza.
Int'l branch: Germany.
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers.
Metronome Recs. AG, Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 720.72.15. Telex: 52941. Pres.: Werner Weber; Gen. Mgr.: Bruno Moschin; Sales Mgr.: Max Gfeller.
Product: Carrying & storage cases, cleaners cloths & brushes, head cleaners & demagnetizers.
Revox-ELA AG, Althardstr. 146, CH-8105 Regensdorf. Tel: (01) 840.26.71. Pres.: Willi Studer; Gen. Mgr.: Michel Ray.
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers, leader & splicing tape.
E. Schweizer Design AG, Spalentorweg 54, CH-4051 8asel. Tel: (061) 22.17.65. Telex: 63403. Gen. Mgr.: Peter Krummenacher.
Int'l branches: Germany, USA.
Product: Carrying & storage cases, cleaners cloth & brushes, head cleaners.

● store fixtures & merchandising aids manufacturers

Metronome Recs. AG, Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 720.72.15. Telex: 52941. Pres.: Werner Weber; Gen. Mgr.: 8runo Moschin; Sales Mgr.: Max Gfeller.
Product: Display racks.
E. Schweizer Design AG, Spalentorweg 54, CH-4051 8asel. Tel: (061) 22.17.65. Telex: 63403. Gen. Mgr.: Peter Krummenacher.
Int'l branches: Germany, USA.
Product: 8rowser boxes, display racks.

● tape audio/video playback & recording equipment

Musikvertrieb AG, Badenerstr. 555, CH-8040 Zurich. Tel: (01) 54.97.54. Pres.: M.A. Rosengarten.
Brand name: Telefunken (Germany).
Revox-ELA AG, Althardstr. 146, CH-8105 Regensdorf. Tel: (01) 840.26.71. Pres.: Willi Studer; Gen. Mgr.: Michel Ray.
Sony Overseas SA, 8ararerstr. 59, CH-6300 Zug. Tel: (042) 21.13.21.
Werbomatic, Postfach 12, CH-5234 Villgen. Tel: (056) 98.20.96. Gen. Mgr.: Eugene Tiel.
Audio: 8-tr. (auto & home models).

THAILAND

Population: 39,075,000.
Rate of exchange: $1 (US) = 23.53 boht.
Holidays: January 1, Februray 13 (Makha 8uja), May 5 (Coronation Day), July 10 (Buddhist Lent), August 12 (Queen's 8irthday), December 5 (King's 8irthday), December 10 (Constitution Day).
Records, record blanks & pre-recorded media imported from USA: 1974—$133,691; 1973—$137,487.

● record & tape manufacturers/distributors/importers

8lack & White Co. Ltd., PO Box 335, Thai Lai Thong 8ldg., 52/4-6 Surawongse Rd., Bangkok. Tel: 31-939, 33-720, 31-241. Mng. Dir.: Kasem Iamsuri; Gen. Mgr.: Lee Fong Lin.
Branch: Bangkok, 900 Mahachai Rd.
Labels: (Represented) Archiv (Germany), DG (Germany), Decca (Germany), Fontana (Netherlands), Heliodor (Germany), Karussell (Germany), MGM (Germany), Mercury (Netherlands), Philips

"OF INTERNATIONAL IMPORTANCE"

Stereo Tape AG announces that they are now selling their COMPLETE LIBRARY OF ORIGINAL MASTER RECORDINGS INCLUDING ALL RIGHTS THEREOF and existing world-wide contracts.

We offer in this Library the following Repertoire: Stereo Recordings of: Classic/Jazz/Pop/Folk/Standards/Film music.

Catalog will be sent on request:

For more information please contact:
STEREO TAPE AG
Ch 3013 Bern, Kasernenstrasse 50.

International Music-Record Section

(Netherlands), Polydor (Germany), Polyphon (Germany), Telefunken (Germany), Vertigo (Netherlands), Verve (Germany).
Ching Thai Regd. Ord. Partnership, Burapa Palace, 669-671 Chakrapet Rd., Bangkok. Tel: 214-471. Cable: CHINTAICOM. Pres. & Gen. Mgr.: Maitri Boondiskulchok (Distributor/Importer from UK & USA).
E M I (Thailand) Ltd., PO Box 2-129, Bangkok.
Labels: (Owned) EMI (Thailand); (represented) Motown (USA).
Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok. Tel: 920-208. Cable: VASUVAT.
Labels: SKS-Sri Krung, SPC-Sri Krung; (represented) RCA Int'l (USA).
Int'l rep.: USA (RCA Int'l).
S C, see Sugree.
S K S, see Sri Krung.
S P C, see Sri Krung.
Star, see Sugree.
Sugree Dist'n Ltd. Partnership, PO Box 1560, 592 Sukumvit 71, Prakanong, Bangkok. Tel: 917-302.
Labels: (Owned) SC, Star, Top of the Week, World; (represented) Ember (UK), Fantasy (USA), Island (UK), Roulette (UK), United Artists (USA), Vertigo (UK).
Kamol Sukosol Co. Ltd., 857 Mahachai Rd., Bangkok. Tel: 225-131/5. (Distributor).
Top of the Week, see Sugree.
World, see Sugree.

● services

PACKAGING & LABELING (tape only)

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumit 21. Bangkok. Tel: 920-208 Cable: VASUVAT.

PLATING, PROCESSING & PRESSING PLANTS

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumit 21, Bangkok. Tel: 920-208. Cable: VASUVAT.
Thai Phonograph Rec. Co. Ltd., 857 Mahachai Rd., Bangkok. Tel: 225-131/5. (Pressing only).

TAPE CUSTOM DUPLICATOR

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok. Tel: 920-208. Cable: Bangkok. Tel: 920-208. Cable: VASUVAT.

● supplies

JACKETS & LABELS
SLEEVES

Sugree Dist'n Ltd. Partnership, PO Box 1560, 592 Sukumvit 71 Prakanong, Bangkok. Tel: 917-302.

TRINIDAD & TOBAGO

Population: 1,148,600.
Rate of exchange: $1 (US) = 2.7 Trinidad & Tobago dollars.
Per capita income: $885.
Holidays: January 1, Carnival Monday & Tuesday, (Labor Day), Good Friday, Easter Monday, Whitmonday, Corpus Christi, June 19 August 5 (Discovery Day), August 31 (Independence Day), Eid Ul Fitr, Divali December 25, 26.
Record, record blanks & pre-recorded media imported from USA: 1974—$62,565; 1973—$110,407.
Records exported to USA: 1974—500 units, $524.

RADIO STATIONS

No. of commercial 1; government 1.
Comment: The commercial station transmits in both AM & FM. The government owned transmits in AM, FM and FM stereo.

TELEVISION

Comment: There is one government owned station transmitting in black & white and two channels.

● record & tape manufacturers/distributors/importers

C S S, see Caribbean.
Caimit, see KH.
Caribbean Rec'g Co. Ltd., Maingot & Gordon Sts., Mount Hope, Port of Spain, Trinidad. Tel: (638) 3354.
Labels: (Owned) CSS, Village; (distributed) Helen Disc, Hewanorra, Mamwa, Miraflores, Pan, Simpet, Suriname, Telco, (represented) Camille, Casa Grande (both USA).
Int'l rep.: Barbados. (WIRL).
Chaconia, see KH.
Helen Disc, see Caribbean.
Hewannorra, see Caribbean.
Gemini, see KH.
J F D, see KH.
K H Recs., PO Box 783, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad. Tel: (62) 36435, 31092. Cable: HEATSINK. Mng. Dir.: Conrad Richards; Gen. Mgr.: Gerhard H. Nieckau; Sales & Pub. Mgr.: Ellis Chow Lin On.
Labels: (Owned) Caimit, Ka-La-Loo, Kalinda; (distributed) Chaconia, Gemini, JFD, MCI, Superbrass.
Int'l reps.: Canada (Holborne Dist'g); Switzerland Mabel; USA (Dore).
Ka-La-Loo, see KH.
Kalinda, see KH.
M C I, see KH.
Mamwa, see Caribbean.
Miraflores, see Caribbean.
Pan, see Caribbean.
Record Specialists (Trinidad) Ltd., PO Box 783, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad. Tel: (62) 36345, 31092. Cable: HEATSINK. Mng. Dir.: Conrad Richards; Dir.: Kerry Richards; Sales Mgr.: Ellis Chow Lin On.
Labels: (Represented) CBS, MCA (Both USA).
Simpet, see Caribbean.
Superbrass, see KH.
Suriname, see Caribbean.
Telco, see Caribbean.
Village, see Carribbean.

● independent record producer

K H Recs., PO Box 783, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad. Tel: (62) 36435, 31092. Cable: HEATSINK. Mng. Dir.: Conrad Richards; Gen. Mgr.: Gerhard H. Nieckau; Prod'rs.: Gerhard H. Nieckau, Clive Bradley, Junior Brown.
Label credits: Antillana, BIM, Creative 9, Mabel, Parillon, Penny.

● music publishers

Cucumba Music Publ'g Co. Ltd. (BMI), 90 Frederick St., Port of Spain, Trinidad.
Tomba Music Publ'g (MCPS, CCO, PRS), 5 Newburry Hill, Glencoe, Trinidad. Tel: (637) 5318, (62) 36435, 31092. Cable: HEATSINK. Mng. Dir.: Gerhard H. Nieckau.
Int'l firms represented: Forever (Switzerland), Luton (Canada), Meadowlark (USA).
Int'l reps.: Canada (Luton), Switzerland (Forever), USA (Meadowlark).
Witelco Music Co., High St., Siparia, Trinidad. Tel: (649) 2415.

● services

RECORD PROMOTION

K H Recs., PO Box 783, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad. Tel: (62) 36435, 31092. Cable: HEATSINK. Mng. Dir.: Conrad Richards; Gen. Mgr.: Gerhard H. Nieckau; Sales & Pub. Mgr.: Ellis Chow Lin On.

PRESSING PLANT
PRINTER & LITHOGRAPHER

Record Specialists (Trinidad) Ltd., PO Box 783, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad. Tel: (62) 36345, 31092. Cable: HEATSINK. Mng. Dir.: Conrad Richards; Dir.: Kerry Richards; Sales Mgr.: Ellis Chow Lin On.

TURKEY

Population: 37,737,000.
Rate of exchange: $1 (US) = 12.50 lira.
Holidays: January 1, April 23 (National Sovereignty Day), May 1 (Spring Day), May 19 (Youth & Sports Day), May 27 (Freedom & Constitution Day), August (Victory Day), October 29, 30 (Republic Day), & important religious holidays.
Records, record blanks & pre-recorded media imported from USA: 1974—$27,035; 1973—$33,903.

● record & tape manufacturers/distributors/importers

Archiv, see Turk Philips.
Balet, see Grunberg.
D G G, see Turk Philips.
Fontana, see Turk Philips.
Gruenberg Ticaret AS (IFPI), PO Box 533, Rizapasa Yokusu, Milas Han, Istanbul. Tel: 26-32-60, 22-39-70. Cable: ODEON. Chm.: Leon Gruenberg; Gen. Mgr.: Beno Merovic; Ass't Gen. Mgr.: Daniel Gruenberg; A&R: Nino Varon; Sales Mgr.: Yesil Giresunlu.
Labels: (Owned) Balet; (represented) Apple (UK), CBS (USA), Columbia (UK), DGG (Germany), Dureco (Netherlands), EMI (UK), International Shows (France), Odeon (UK), Parlophone (UK), Phonogram (Netherlands), Polydor (Germany), Stateside (UK).
Int'l reps.: Germany (Polydor), Netherlands (Phonogram), UK (EMI), USA (CBS).
Heliodor, see Turk Philips.
Kent Voice & Rec. Ind., PO Box 24, IMC, Blok 6, No. 6328, Unkapani, Istanbul. Tel: 26-34-65. Gen. Mgr.: Umit Guner; Export & Mktg. Mgr.: Nazmi Senel; Contract Mgr.: Yasef Alguadis.
Labels: (Owned) Kent, Senel; (represented) Aquamanda (Italy), Belter (Spain), City (Italy), Durium (Italy), Pye (UK), Saar (Italy), Zafiro (Spain).
M G M, see Turk Philips.
Melodi Recs. (IFPI), 348 Istiklal Caddesi, Istanbul. Tel: 44-26-36. Gen. Mgr.: Kayihan Caglayan; Sales Mgr.: Turgut Caglayan.
Labels: (Owned) Melodi; (represented) Atlantic (USA), Barclay (France), Decca (UK), Dureco (Netherlands), Elektra (USA), Island (UK), MCA (USA), Motown (USA), Movieplay (Spain), Negram (Netherlands), RCA (USA), Riviera (France), Warner Bros. (USA).
Mercury, see Turk Philips.
Edvard I. Palaci, PO Box 515, 58/407 Cumhuriyet Blvd., Izmir. Tel: 41-826. Owner: Edvard I. Palaci. (Tape only—Distributor/Importer).
Philips, see Turk Philips.
Polydor, see Turk Philips.
Senel, see Kent Voice.
Turk Philips A. TAS, PK 504 Beyoglu, Istanbul. Tel: 44-74-80. Telex: IST Philips 358.
Labels: (Owned) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Vertigo, Verve.
Vertigo, see Turk Philips.
Verve, see Turk Philips.

● music publisher

Odeon Ticaret TAO, PO Box 533, Rizapasa Yokusu, Milas Han, Istanbul. Tel: 26-32-60. Chm.: Leon Gruenberg; Gen. Mgr.: Daniel Gruenberg.

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Association of Phonograph Music Prod'rs (Fono Muzik Produktorleri Dernegi), Halkali Caddesi 85. Yesilkoy-Istanbul.

PLATING, PROCESSING & PRESSING PLANTS

Melodi Recs. 348 Istiklal Caddesi, Istanbul. Tel: 44-26-36. Gen. Mgr.: Kayihan Caglayan; Sales Mgr.: Turgut Caglayan.
Plaksan AS, Bagcilar Yolu, Marmara Cad., No. 12, Istanbul. Tel: 71-67-34. Chm.: Leon Gruenberg; Gen. Mgr.: Engin Tunasar.

TAPE CUSTOM DUPLICATOR

Melodi Recs. 348 Istiklal Caddesi, Istanbul. Tel: 44-26-36. Gen. Mgr.: Kayihan Caglayan; Sales Mgr.: Turgut Caglayan.
Audio: Cassette.

U S S R

Population: 248,626,000.
Rate of exchange: $1 (US) = 0.69 rubles.
No. of homes with record players: 2,000,000.
Holidays: January 1, March 8 (Int'l Women's Day), May 1, 2 (May Day), May 9 (VE Day), November 8, 9 (October Revolution), December 5 (Soviet Constitution).

RECORDS:

Records manufactured for domestic & export sales: 1974—200,000,000 units.
Records, record blanks & pre-recorded media imported from USA: 1974—$42,357; 1973—$15,610.
Average retail price per record: LP's $2.56; imported LP's $4.35; EP's $1.40; singles $1.15.
Stereo sales: 15-20% of total.
Discounting: Never.
Type of distribution: Manufacturer-to-wholesaler-to-retailer system predominates, but manufacturer-to-retailer often occurs in metropolitan areas. Rack jobbing, which is spread among supermarket and department stores, is nationally negligible. Wholesaler-to-retailer exists only in the form of mail service. Since 1969, retailing through newsstands has been affected nationwide. Over 20,000,000 units were sold through newsstand outlets in 1974.
Type of promotion: All the airways are government-controlled. Radio and television programs are proving to be valuable to Melodiya in promoting pop music. The press has little influence on record sales. Melodiya has no special promotion or advertising, and there are no charts of best selling records. However, display and sales exhibitions of Eastern European record companies are set-up periodically in Moscow, Leningrad, and several other cities.
Jukeboxes: 25,000.

TAPE:

Market: Pre-recorded tapes do not rival records in sales. Although much of the tape hardware is still for open reel, pre-recorded open reel constitutes a negligible part of the entire business. The manufacture of pre-recorded cassettes began in 1971, but sales are still moderate. Cassette players manufactured by the national industry now amount to about 20 models, mostly mono. However, clearance sales of dated models have been conducted recently in Leningrad and elsewhere. Production of a car tape player (Electron-501-stereo) is planned for 1975-76, with 50,000 being available this year. Melodiya is now capable of manufacturing over 3,500,000 cassettes a year. Further increases seem to be impractical due to an undeveloped hardware market. Potentials are strong for a good cassette auto market in a few years, with increased car production for private use. No 8-tr. software or hardware is manufactured in Russia.
Average retail price per tape: Cassette—$8.40; open reel—$6.50.

RADIO STATIONS:

Comment: All radio stations are government owned. In most cities broadcasting is established. There are a few VHF stations, operating several hours a day, playing both classical and popular music. National "Mayak" station (news/music format) is widely listened to, operating 24

hours, playing chiefly easy listening music. Most stations program predominantly classical and easy listening music. Stereo broadcasting is still limited nationally to four hours a day.

TELEVISION STATIONS:

Comment: All television stations are government owned. Moscow has four channels, one of which is Central (nationwide). Most cities have their own stations, and the Central program is received everywhere; thus there is two-channel television in most of the USSR. Both classical and easy listening music is utilized by television stations nationally.

IMPORT/EXPORT REGULATIONS:

All import/export of records is controlled through Mezhdunarodnaya Kniga in Moscow. A customs duty of 5 rubles is charged for each record received privately by parcel post from abroad (excepting East European nations), if the number of records enclosed exceeds one unit. The same regulations are applied to promotion copies mailed to private persons.

Vadim D. Yurchenkov

● record & tape manufacturers / distributors / importers

Melodiya, 24 Tverskoi Blvd., Moscow K-9. Tel: 229-92-48. Cable: MOSCVA. Dir. Gen.: Vasiliy I. Pakhomov.

Mezhdunarodnaya Kniga, (V/O), 32/34 Smolenskaya-Sennaya Pl., Moscow 121200. Tel: 244-10-22. Cable: MEJKNIGA. Pres.: Yuri Leonov; VP: Raissa F. Kalianko.
Labels: (Owned) Melodiya; (represented) CBS (USA), Hispavox (Spain), Polydor (West Germany)
Int'l reps.: Finland (REEB), France (Chant du Monde, Pathe Marconi, West Germany (Ariola, Polydor Int'l), Italy (EMI Italiana), Japan (Toshiba-EMI, Victor), Mexico (Gamma), Netherlands (CNR), Spain (Hispavox), UK (EMI), USA (ABC, CBS).

● music publishers

Muzychna Ukrainia, Ul. Pushkinskaya 32, Kiev. Tel: 25-21-04. Chief Ed.: Yuli Malyshev.

Soviet Composer Publ'rs, Moris Torez Embankment 30, Moscow V-35.
Branch: Leningrad, Pr. Gaza 44. Tel: 52-34-62.

State Publ'rs Music, Neglinnaya 14, Moscow K-45.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Kontora Gramplastinok, Ministry of Foreign Trade, Smolenskaja Sq., Moscow G-200.

Muzfond, Ul. Gotvalda 10, Moscow A-47.

National Committee of the International Music Council, c/o Union of Composers of the USSR, Ul. Nyezhdanovi 8, Moscow K-9.

State Committee of Broadcasting & Television, Ul. Pyatnitskaya 25, Moscow. Tel: 233-63-56. Cable: MOSKVARADIO.

Union of Composers of the USSR, Ul. Nyezhdanovi 8, Moscow K-9. Tel: 229-54-44, 229-48-93.
Branch: Leningrad, Ul. Gertzena 45. Tel: 12-16-23.

LICENSING ORGANIZATION, MUSIC

V A A P (All-Union Agency of Copyright), Lavrushinskii Per. 17, Moscow.

DIRECT MAIL SERVICE

Baza Posyltorga, Aprelevska, Moscow.

PRESSING PLANT

V S G (Vsesoyuznaya Studiya Gramzapisi), Ul. Stankevitcha 8, Moscow K-9.
Branches: Leningrad, Ul. Tzvetochnaya 6—**Moscow region**, Aprelevsky, St. Aprelevska—**Riga**, Ul. Kalntziema 40—**Tashkent**, Ul. Druzhba Narodov 4.

RECORD PROMOTION

Gosconcert Agency, Neglinnaya 15, Moscow. Cable: MOSKVA GOSCONCERT.

● supplies

TAPE, BLANK LOADED & RAW

Melodiya, Tiivase 12, Tallin 16. (Blank loaded only)
Audio: Cassette.

Pereslavl-Zalesski Chemical Plant, Pereslavl-Zalesski, Yaroslavl Obl.
Audio: Open reel.

Shostka Chemical Plant, Shostka, Sumskaya Obl.
Audio: Open reel.

UNITED KINGDOM

Population: 55,900,000.
Rate of exchange: 1 pound = $2.40.
Per capita income: $5,500.
No. of homes with record players: 11,000,000.
Holidays: January 1, Good Friday, Easter Monday, Spring Bank Holiday, Late Summer Bank Holiday, December 25, December 26 (Boxing Day).

RECORDS:

Records manufactured for domestic & export sale: LP's 1974—117,116,000 units; 1973—100,000,000. Singles 1974—73,647,000 units; 1973—60,700,000 units.

Records sold domestically: LP's 1974—80,000,000 units, $192,000,000; 1973—81,000,000 units, $194,700,000. Singles 1974—60,530,000 units, $41,520,000; 1973—54,500,000 units, $34,500,000.

Records imported: LP's 1974—11,565,000 units; 1973—14,300,000 units. Singles 1974—5,308,000 units; 1973—5,500,000 units.

Records exported (factory value): LP's 1974—13,063,000 units, $20,800,000; 1973—13,200,000 units, $18,500,000. Singles 1974—885,000 units, $472,800; 1973—1,100,000 units, $662,000.

Average retail price per record: LPs—$6.25; singles—$1.40.

Stereo sales: 100% of total.

Record club sales: 14% of total.

Discounting: Increasing.

Type of distribution: Manufacturer-to-retailer system predominates, but there is a growing trend toward small one-stop wholesale centers, independently-owned. The industry-owned rack jobbing company now has a significant competitor in Pickwick.
Type of promotion: One national network, BBC, supplemented by Radio Luxembourg and commercial radio station broadcasting locally. There has been an increasing tendency to rely on television advertising and point-of-sale activity. Other sources are five music-based weeklies, numerous other "fanzines" and serious music magazines for classical, jazz and popular music.

Jukeboxes: 35,000.

TAPE:

Market: Tape sales during 1974 were up nearly 25% over the previous year's figures although sales of 8-track tape showed signs of faltering. Nevertheless, non-traditional tape outlets, particularly those dealing with motorists, have claimed that their cartridge sales have held their ground. Hardware continues to come onto the market with manufacturers reporting good sales despite the recent 25% VAT rating imposed by the government. Up-market equipment is particularly prevalent at the moment.

Pre-recorded tape sold domestically: 8-tr. 1974—5,828,627 units, $25,500,000; 1973—5,716,321 units, $28,500,000. Cassette 1974—13,401,512 units, $53,600,000; 1973—9,827,853 units, $49,000,000.

Average retail price per tape: 8-tr.—$4.40; cassette—$4.40.

RADIO STATIONS:

No. of commercial 16; no. of government 1.

TELEVISION STATIONS:

No. of channels 2 (government 1).

● record & tape manufacturers / distributors / importers

A & M Recs. Ltd., A&M House, 136-140 New Kings Rd., London SW6 4LZ. Tel: (01) 736-3311. Cable: ALPERMOSS. Mng. Dir.: Derek Green; Gen. Mgr.: John Deacon; Mktg. Mgr.: Keith Lewis; Sales Mgr.: Bill Groves; Prod. Mgr.: Jim Chambers; Promo. Mgr.: Tony Burfield. (Distributed by CBS).
Home office: USA.
Labels: (Owned) A&M, Hamlet; (distributed) Dark Horse, Firefly; (represented) Ode (USA), Shelter (USA).

A & R Recs. Ltd., 4 Kings Head Mews, Chipping Norton, Oxon. Tel: (0608) 2059. Dir.: Richard Vernon.

Abbey Folk, see Abbey.

Abbey Rec'g Co. Ltd., 1 Abbey St., Eynsham, Oxon. Tel: (0865) 880-240.
Labels: (Owned) Abbey, Abbey Folk, Abbey Street.

Abbey Street, see Abbey.

Acclaim Recs. Ltd., 22 Buckingham St., London WC1. Tel: (01) 839-3960.

Ace of Clubs, see Decca.

Ace of Diamonds, see Decca.

Ace of Hearts, see Decca.

Ackee, see Ashanti.

Acorn Recs. Ltd., Church Rd., Stonesfield, Oxon. Tel: (099 389) 324. (Distributed by Audio Impact).
Labels: (Owned) Acorn, Zeus.

Action, see Trojan & B&C.

Acuff-Rose Music Ltd., 16 St. George St., London W1. Tel: (01) 629-0392. European Dir.: Ron Randall.
Home office: USA.
Labels: (Owned) Hickory, TRX. (SEE ADVERTISEMENT)

Ad-Rhythm Recs., 13 Denham Way, Rickmansworth, Herts. Tel: Rickmansworth 72351. Cable: JACMUSIC. Dirs.: John C. & Malcolm Jackson, David Burrows, John Gummer.
Label: (Owned) Ad-Rhythm.

Advanced Rec'gs Ltd., 162/176 Canal St., Nottingham. Tel: Nottingham 50693. Mng. Dir.: Brian Selby; Sales Dir.: John Bratton. (Importer/Distributor).
Labels: All Platinum, Atlantic, Avco, Buddah, CBS, Contempo, Epic, Fontana, Magnet, Mercury, Philadelphia Int'l, Philips, Pye, RCA, Reprise, 20th Century, Vertigo, Warner Bros.

Airborne, see Noel Brown.

Alaska Recs. Ltd., 12 The Quadrangle, Cambridge Sq., London W2. Tel: (01) 402-4550.
Int'l reps.: Argentina (Tapecar), Austria (Polydor), Brazil (Tapecar), France (Barclay), Germany (Polydor), South Africa (Record & Tape), Switzerland (Polydor).



International Music-Record Section

Ali Baba Recs., 503 Smithdown Rd., Liverpool L15 5AE.

Alice Recs., c/o Alice Music Ltd., 9 Cavendish Sq., London W1M 0DU. Tel: (01) 995-1191.

All About Music, see Discourses.

Amberlee Recs. Ltd., Amberlee House, 387 Harrow Rd., London W9. Tel: (01) 866-7748. Owner & A&R Dir.: John Peters; Sales Mgr.: Orlean Lamas.
Labels: (Owned) Amberlee (distributed by Audio Impact), Eyemark; (represented) Doric (USA).
Int'l rep.: USA (Doric).

Amity, see Orange.

Ammo Recs., 10 Green St., Park Ln., London W1Y 3RF. Tel: (01) 493-4523. (Distributed by EMI).

Amon Ra, see Saydisc.

Anchor Recs. Ltd., 140 Wardour St., London W1. Tel: (01) 734-8642. Mng. Dir.: Ian Ralfini; A&R Dir.: Martin Wyatt.
Labels: (Owned) Anchor; (distributed) Konk; (represented) ABC, Impulse (both USA).
Int'l reps.: Worldwide (EMI) except Canada & USA (ABC).

Anglo Recs., 167 Falsgrave Rd., Scarborough, Yorks YO12 5EY. Tel: (0723) 65011. Dir. & Prod'r.: Robert Fisher.

Antic, see WEA.

Apollo Sound, 32 Ellerdale Rd., London NW3. Tel: (01) 435-5255. Pres. & Gen. Mgr.: H. Herschmann.
Label: (Owned) Apollo Sound (distributed by Audio Impact).
Int'l reps.: Germany (Musia Int'l), Switzerland (Eulenburg).

Apple Corps Ltd., 54 St. James St., London SW1. Tel: (01) 629-8222.
Label: (Owned) Apple.
Int'l reps.: Worldwide (EMI) except Canada (Capitol), USA (Capitol).

Arc, see Derek Lawson.

Arcade Recs., 36/38 Willesden Ln., London NW6 7ST. Tel. (01) 328-6048. Dirs.: Michael & Larry Levene; Chief Exec.: B. Herman.

Archive, see Polydor.

Argo Rec. Co., 115 Fulham Rd., London SW3. Tel: (01) 589-5293. (See Decca).

Arista, see Bell.

Aristocrat, see KPM.

Arrowsound, see Arrowtabs.

Arrowtabs Ltd., Humber Rd., London NW2, 6EP. Tel: (01) 450-2411. Telex: 923034. Mng. Dir.: M.D. Mindel; Tape Sales Mgr.: Peter Onslow; Int'l Mgr.: Dennis Power.
Labels: (Owned) Arrowsound, Dynamic Stereo, International Artists, Stream.

Art, see Shannon.

Ash, see Zella & Spin Publ'ns.

Ashanti Recs. Ltd., 88 Stroud Green Rd., London N4. Tel: (01) 263-0252. Mng. Dir.: Junior Lincoln; Gen. Mgr.: Flip Fraser. (Distributed by B&C).
Labels: (Owned) Ashanti, Ackee.

Astron Music Promos., 1 Atkinson St., Shipley, Yorks. Tel: Shipley 56829. Owner: Derek Arnold.
Labels: (Owned) Astron, NDS.

Asylum, see Elektra & EMI.

Atlantic, see WEA.

Attack, see Trojan.

Audio Impact Ltd., 40 Quarrendon St., London SW6 3SU. Tel: (01) 731-1719. Mng. Dir.: Gerald Wombwell.
Labels: (Owned) Audio Impact; (distributed) Acorn, Amberlee, Apollo Sound, MacDonald & Evans, Pearl, Peerless, Rare Rec'd Editions, Saydisc.

Aurora Recs., 15 Berkeley St., London W1X 5AE. Tel: (01) 493-2506. Mgr.: Arthur Crisford.

Avant Garde Recs. Ltd., 12 Portland Rd., London SE25 4PS. Tel: (01) 654-4017. Pres.: Jack Jones.
Home office: USA.

Avenue Int'l, see Avenue Rec.

Avenue Rec. (Sales) Ltd., Avenue House, 2 Riverway, Templefields, Harlow, Essex. Tel: Harlow 39761. Telex: 817138.
Labels: (Owned) Avenue (distributed by Revival), Avenue Int'l, Stereo Plus 3.

B A S F, PO Box 473, Knightsbridge House, 197 Knightsbridge, London SW7 1SA. Tel: (01) 584-5080. Telex: 267574. Chief Exec.: H.C. Pattinson. (Distributed by Decca).
Labels: (Represented) Harmonia Mundi, MPS (both Germany).

B B C Recs. & Tapes, The Langham, Portland Pl., London W1A 1AA. Tel: (01) 580-4468. Cable: BROADCASTS. BBC Ents. Gen. Mgr.: Peter Dimmock; Comm'l Mgr.: Roy Tempest; Pub. & Promo.: Richard Robson. (Distributed by Polydor).
Labels: (Owned) BBC, Beeb.
Int'l rep.: Worldwide (Polydor).

B & C Recs. Ltd., 37 Soho Sq., London W1V 5DG. Tel: (01) 434-1351. (Distributed by EMI).
Labels: Action, Ashanti, Charisma, Dragon, Horse, Mooncrest, Peg, People, Trojan.

B M C, see Barrester.

B T M, see RCA.

B W D Prod'ns Ltd., Heath Corner, Queens Dr., Oxshott, Surrey. Tel: Oxshott 3434.

Bach Collectors', see Oryx.

Baf Recs. Ltd., 352 Edgware Rd., London W2. Tel: (01) 262-7128.
Labels: (Owned) Baf, Pineapple, Remi.

Bamboo Recs. Ltd., 88 Stroud Green Rd., London N4. Tel: (01) 263-0411. Pres.: Junior Lincoln.
Labels: (Owned) Bamboo, Banana, Now.

Banana, see Bamboo.

Barrester Music Co. Ltd., 10 Dryden Chambers, 119 Oxford St., London W1R 1PA. Tel: (01) 437-3063/5338. Mng. Dir.: J. Barratt; Gen. Mgr.: R.R. Webster.
Label: (Owned) BMC.

Basic Rec. Library, see Oryx Gwynedd.

Beacon Inds. Ltd., 98 Seymour Pl., London W1. Tel: (01) 262-2785. Cable: BEAREC.
Labels: (Owned) Beacon; (distributed) Cyril Black.
Int'l reps.: Australia (EMI), Austria (Teldec), France (Philips), Germany (Teldec), Greece (EMI), Israel (GalRon), Italy (EMI), Japan (Toshiba), Netherlands (Phonogram), Portugal (Talar), Spain (Talar), Switzerland (Teldec).

Beeb, see BBC.

Belfry Prod'ns (div. of Batt Ents. Ltd.), 52 Maddox St., London W1. Tel: (01) 499-8127.

Bell Recs., 25/28 Old Burlington St., London W1. Tel: (01) 439-4541. Chief Exec.: Tony Roberts; Financial Controller; Iain McNay; Sales Mgr.: Mike Goldsmid; Promos. Mgr.: David Bridger; Int'l Mgr.: Mafalda Hall. (Distributed by EMI).
Labels: (Owned) Bell, Arista.
Int'l rep.: Worldwide (EMI) except Canada & Japan.

Beltona, see Decca.

Big Bear Recs., 190 Monument Rd., Birmingham 16. Tel: (021) 454-7020. Mng. Dir. & Gen. Mgr.: Jim Simpson; Promo. Dir.: Kate Munn.
Label: (Owned) Big Bear.
Int'l reps.: Australia (Wizard/Sparmac), Austria (CBS), Belgium (CBS), Denmark (Metronome), Finland (Sonet), Luxembourg (CBS), Netherlands (BASF), New Zealand (Wizard/Sparmac), Norway (Arne Bendiksen), Sweden (Sonet), Switzerland (Metronome).

Big Ben, see Tangent.

Birds Nest, see Spark.

Birth, see Young Blood & CBS.

Cyril Black, 5 Denmark St., London WC2. Tel: (01) 240-2215. (Distributed by Beacon).

Blackhill Ents. Ltd., 32 Alexander St., London W1. Tel: (01) 229-8211.

Black Lion Recs. Ltd., 5 St. Peters Villas, London W6. Tel: (01) 748-9788. Mng. Dir.: Alan Bates.
Labels: (Owned) Black Lion (distributed by Transatlantic), Freedom.
Int'l reps.: Australia (WEA), Austria (Intercord), Canada (Audiofidelity—Black Lion, Arista—Freedom), Germany (Intercord), Italy (Ricordi), Japan (Trio), New Zealand (WEA), Portugal (Tecla), Scandinavia (Sonet/Dansk), South Africa (Teal), Spain (Discophon), Switzerland (Phonag), USA (Audiofidelity—Black Lion, Arista—Freedom).

Black Magic Recs. Ltd., 162-176 Canal St., Nottingham. Tel: Nottingham 50693. Mng. Dir.: Brian Selby; Sales Dir.: John Bratton.
Labels: (Owned) Black Magic, Majestic.

Blue Acre, see Revival.

Blue Horizon Recs. Ltd., 28/30 New St., Chipping Norton, Oxon. Tel: (0608) 2059. Chm.: Mike Vernon; Mng. Dir.: Richard Vernon.

Blue Jean, see Spark.

Blue Note, see United Artists.

Blues Power, see Head.

Blue Thumb, see Famous Music.

Boulevard, see Saga.

Bradley's Recs. Ltd., 12 Bruton St., London W1. Tel: (01) 499-0673. Cable: CALLME. Mng. Dir.: Geoffrey Heath; Dir. & Gen. Mgr.: Stuart Slater; Dirs.: Eddie Levy, Len Beadle. (Distributed by Pye).
Label: (Owned) Bradley's.
Int'l reps.: Australia (M7), Canada (20th Century), France (Barclay), Germany (Hansa), Italy (CBS-Sugar), Netherlands (Ariola), Scandinavia (Sonet) South Africa (RPM), Spain (Belter), USA (20th Century). (SEE ADVERTISEMENT)

Bradleys Tapemaster, Kempsey, Worcs. WR5 3PN. Tel: (0905) 820-137, 352-131. Ed.: James Bradley.
Label: (Owned) Impression.

Bronze Recs. Ltd., 100 Chalk Farm Rd., London NW1 8EH. Tel: (01) 267-4499. Telex: 261653. Mng. Dir.: Lilian Bron; Gen. Mgr.: John Cokell; Label & Promo. Mgr.: Selwyn Turnbull.
Label: (Owned) Bronze (distributed by EMI & Island).
Int'l reps.: Argentina (Phonogram), Australia (WEA), Austria (Ariola), Belgium (Inelco), Brazil (Phonogram), Denmark (Sonet), Finland (Finnlevy), France (WEA Filipacchi), Germany (Ariola-Eurodisc), Ghana (Phonogram), Greece (Emial), Guatemala (Dideca), Hong Kong (EMI), Iceland (Falkin), India (Gramophone Co.), Ireland (Polydor), Israel (Hataklit), Italy (Ricordi), Japan (Warner Pioneer). Kenya (Phonogram), Lebanon (EMI), Mexico (Polydor), Netherlands (Ariola-Eurodisc), New Zealand (WEA), Nigeria (Phonogram), Norway (Arne Bendiksen), Pakistan (Gramophone Co.), Peru (El Virrey), Philippines (Dyna), Portugal (Phonogram), Singapore (EMI), South Africa (Trutone), Spain (Ariola-Eurodisc), Sweden (Sonet), Switzerland (Musikvertrieb), Thailand (EMI), Venezuela (Polydor), Yugoslavia (Jugoton).

Noel Brown Prod'ns Ltd. (NBP), 16 Bracklesham Close, Farnborough, Hants. GU14 8LR. Tel: (0252) 511-333. Mng. Dir. & Gen. Mgr.: Noel Brown; Dir.: Vic Evans.
Label: (Owned) Airborne.

Buena Vista, see Walt Disney.

Buffalo, see Head.

Buk Recs. Ltd. (IFPI), 98 New Bond St., London W1Y 9LF. Tel: (01) 493-3145, 723-1516. Mng. Dir.: Paul Murphy; Label Mgr.: Roger Davies. (Also see Cantipreme).
Label: (Owned) Buk.
Int'l rep.: BASF.

Bullet, see Pama.

Bus Stop Recs., 16 Clifford St., 3rd fl., London W1X 1RG. Tel: (01) 439-0312. Owners: Mitch Murray, Peter Callander; Dir. & Gen. Mgr.: Ronald Cole. (Distributed by EMI).
Int'l reps.: Europe (Phonogram) excluding Spain (Movieplay), Australasia (EMI), Latin America (Phonogram), South Africa (EMI).

C B S Recs. (IFPI), 17/19 Soho Sq., London W1V 6HE. Tel: (01) 734-8181. Cable: COLRECORD. Telex: 24203. Mng. Dir.: Maurice L. Oberstein; Sen. Dir.: Allen Davis; Div. Dir.: George Shestopal; A&R Dir.: Dan Loggins; Sales Dir.: Jack Florey.
Labels: (Owned) CBS, Embassy, Epic, Harmony, Realm; (distributed) A&M, Birth, Hallmark, Magnet, Marble Arch, Pickwick, WEA, York, Young Blood; (represented) Douglas, Monument, Mums, Philadelphia Int'l (all USA).
Int'l rep.: Worldwide (CBS).

C M C Recs., 17 Savile Row, London W1X 1AE.

C R C, see Outlet.

C R D, see Continental.

C R E S S Ltd. (Commerical Radio Express Supply Servs.), 7-11 Woodcote Rd., Wallington, Surrey. Tel: (01) 669-5297. (Mail order).
Label: (Owned) CRESS.

Cactus, see Creole & EMI.

Calendar, see Seven Sun.

Camden, see Pickwick.

Cameo Classics, see Indigo & Pickwick.

Campbell Connelly & Co. Ltd., 10 Denmark St., London WC2H 8LU. Tel: (01) 836-1653. Dir.: Roy Berry; Gen. Mgr.: George Seymour; A&R: Norman Hitchcock; Label Mgr.: Chris Warren.
Label: (Owned) Concord.
Int'l reps.: Australia (Radio Corp.), Canada (Bang), Netherlands (Negram), New Zealand (Polygram), Scandinavia (Polydor), South Africa (Teal), USA (Bang).

Canaan, see Word.

Cantipreme Ltd., 98 New Bond St., London W1Y 9LF. Tel: (01) 493-3145. Mng. Dir.: Paul Murphy. (Also see Buk).
Int'l rep.: Worldwide (BASF).

Capitol, see EMI.

Capri, see K-Tel.

Caprice, see RCA.

Capricorn, see Polydor.

Carnaby Recs. (div. of Mervyn Conn Org.), Chandos House, 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255/9970. Cable: PROMDISC. Mng. Dir.: Mervyn Conn.
Labels: (Owned) Carnaby, Nashville Int'l, Ocean; (represented) Mega (USA).
Int'l reps.: Belgium (Mervyn/Benolux), Germany (Global).

Caroline Recs. (Export) Ltd., 9/11 Woodfield Rd., London W9 2BA; Avon Trading Estate, Caroline House, Block 32, Avonmore Rd., London W14. Tel: (01) 286-6090, 603-4588. Cable: BUMBLEBEE. Telex: 22164, 916860. Mng. Dir.: Christopher Stylianou; Gen. Mgr.: Adrian T. Rose; Sales Mgr.: Henry Balfour; Promo. Mgr.: Mark Jessett; Projects Program Mgr.: Roger Ellman. (Distributor/Exporter). (SEE ADVERTISEMENT)

Cassette Developments (Audiosonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ. Tel: (01) 940-8186. Telex: 24523. Mng. Dir.: D. Dixon; Gen. Mgr.: R. Jackson-Moore.
Labels: (Owned) Coronet, Coronet Philharmonic.

Central Recs. Suppliers, 86/87 Wilton Rd., London SW1V 1DN. Tel: (01) 834-9506. Dir.: S. Howard (Importer of records & tapes from Spain).

Chapter One, see Les Reed.

Charisma, 70 Old Compton St., London W1V 5PA. Tel: (01) 437-1741. (Distributed by B&C & EMI).

Charmdale Ltd., 3 Sandringham Mews, Ealing W5 3DG. Tel: (01) 579-9331. Dirs.: Mike Campbell, Terry Winsor. (Importer/Exporter).

Cherub, see GM & Phonogram.

Chrysalis Recs., 388/396 Oxford St., London W1. Tel: (01) 493-9461. Telex: 21753. (Distribted by EMI & Island).
Int'l reps.: Australia (Festival), Benelux (EMI), France (WEA Filipacchi), Germany (Phonogram), Greece (EMI), Italy (Phonogram), Japan (King), New Zealand (Festival), Portugal (Phonogram), Scandinavia (EMI), South Africa (EMI), Southeast Asia (Decca), Spain (Phonogram), USA (Warner Bros.).

Classics For Pleasure, see Music For Pleasure.

Clyde Factors (Electrical) Ltd., 79 Washington St., Glasgow G3 8BD. Tel: (041) 221-9844. (Distributor).
Labels: (Distributed) Ad-Rhythm, Arrowsound, BASF, BBC, Denver, Discourses, EMI (religious only), Emblem, Emerald, Gaelfon, Grampian, Howland West, LBJ, Liberty, Olympus, Oryx, Outlet, Park Film, Pickwick Int'l, Pilgrim, Polydor, President, RCA Int'l, Release, Scotia, Shannon, Sportsdisc, Spin, Tangent, Thistle, Sydney Thompson, Thule, Topic, Transatlantic, United Artists, Word.

Columbia, see EMI.

Concord, see Campbell Connelly.

Conquest, see World Recs.

Contempo Int'l Ltd., 42 Hanway St., London W1. Tel: (01) 636-2283. Mng. Dir.: John E. Abbey; Sales Mgr.: Harry Cook; Promo. Mgr.: Bob Killbourn; Int'l Mgr.: Gof Abbey. (Distributed by Pye).
Int'l branch: USA.
Labels: (Owned) Contempo, Contempo-Raries, Surrey Int'l; (represented) Alithia, BS, Canyon, Fraternity, Innovation, Jewel-Paula group, Mira, Mirwood, Nashboro, Sunburst.
Int'l reps.: East & West Africa (EMI), Australia (RCA), Austria (Teldec), Brazil (One-Way), Germany (Teldec), Netherlands (BASF), New Zealand (RCA), Scandinavia (Electra), South Africa (Clive Calder), Switzerland (Teldec).

Contempo-Raries, see Contempo.

Continental Rec. Dists. Ltd., 97/99 Dean St., London W1. Tel: (01) 437-1002.
Labels: (Owned) CRD; (represented) Ades (France), Anthology (USA), Arion (France), Baerenreiter (Germany), Barclay group (France), Belter (Spain), Biograph (USA), CBS group (France, Germany, Netherlands, USA), Caprice (Sweden), Chant du Monde (France), Claddagh (Ireland), Collectors Classics (Denmark), Deesse (France), ECM (Germany), EMI Arabic repertoire (Greece), EMI Greek repertoire (Greece), ESP (USA), Edici (France), Erato (France), Eterna (USA), Experiences Anonymes (USA), GNP Crescendo (USA), Genesis (USA), Herwin (USA), Historical (USA), Lyrichord (USA), Melodeon (USA), Musidisc (France), Ocora (France), Phonogram (France), Polydor group (Germany), Ri-Fi (Italy), Shandar (France), Storyville (Denmark), Vogue (France), Tecla (Portugal).

Contour, see Musical Rendezvous.

Coronet, see Cassette Developments.

Coronet Philharmonic, see Cassette Developments.

Cosmopolitan, see Oryx.

Country, see Shannon.

Country Music Rec'gs, see Folk Heritage.

Country & Western Imports, 152 Toms Ln., Kings Langley WD4 8NZ. Tel: Kings Langley 64399.
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Crab, see Pama.

The Creative Artists Rec'g Org., 39 Saville Rd., London W1. Tel: (01) 451-8765. Pres.: Malcolm Evans.
Home office: USA.

Creole Recs. Ltd., Creole House, 4 Bank Bldgs., High St., Harlesden, London NW10. Tel: (01) 965-9223. Cable: CREMUS.
Labels: (Owned) Creole, Cactus.
Int'l reps.: Argentina (EMI), Australia (M7), Belgium (Supreme), Brazil (EMI), Jamaica (Federal), Mexico (EMI), Netherlands (Polydor), South Africa (Gallo).

Crystal, see President.

Cube Recs. (IFPI), Essex House, 19/20 Poland St., London W1V 3DD. Tel: (01) 734-8121. Cable: SEXMUS. Telex: 22701. Dir.: David Platz.
Label: (Owned) Cube (distributed by Decca).
Int'l rep.: Worldwide (Polydor) except USA & Canada.

D G, see Polydor.

D I Ltd. (formerly Disc Imports Ltd.), 36 John Dalton St., Manchester, Lancs. M2 6LD. Tel: (061) 834-7293. Cable: IMDISC.
Labels: (Represented) Beat, Euroson, Pentaphon, Pony (all Italy).

D J M (Dists.) Ltd., James House, 71/75 New Oxford St., London WC1A 1DP. Tel: (01) 836-4864. Cable: DEJAMUS. Mng. Dir. & Gen. Mgr.: Stephen James; Sales Mgr.: Les Tomlin. (Distributed by Pye).
Int'l branch: USA, Dick James Music Inc.
Labels: (Owned) DJM, DJM Silverline.
Int'l reps.: Argentina (Fermata), Australia (Festival), Belgium (Phonogram), Brazil (Fermata), Czechoslovakia (EMI), Denmark (Polyphon), Finland (Finnlevy), France (CBS), East Germany (EMI), West Germany (DGG), Greece (EMI), Hong Kong (Polydor), Hungary (EMI), Iceland (Falkinn), India (EMI), Israel (Hataklit), Italy (Ricordi), Japan (EMI, Toshiba), Kenya (EMI), Lebanon (EMI), Mexico (Musart), Netherlands (Phonogram), Norway (Norsk Phonogram), Pakistan (EMI), Poland (EMI), Portugal (Valentim de Carvalho), Romania (EMI), Singapore (Phonogram), South Africa (Gallo), Spain (EMI Odeon), Sweden (Phonogram), Turkey (Hafablit). (SEE ADVERTISEMENT).

D J M Silverline, see DJM & Pye.

D T S, see The English Folk Dance & Song Society.

Daffodil, see Decca.

Damont Recs., Blythe Rd., Hayes, Middx. Tel: (01) 573-5122.
Labels: Happy House, Stereo Gold Award.
Int'l reps.: Australia (Arc Sound), Canada (Arc Sound), Denmark (Dansk), Finland (Finnlevy), France (Vogue), Germany (Miller Int'l), Italy (Ricordi), New Zealand (Hoghton Hughes), Norway (Arne Bendiksen), Portugal (Trindade), Spain (Hispavox), Sweden (Sonet), Switzerland (S&S).

Dandelion Recs. Ltd., 17 Ronneby Close, Weybridge, Surrey. Tel: (98) 42689.
Int'l rep.: Worldwide (Polydor Int'l) excluding Canada & USA.

Dark Horse, see A&M.

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Int'l reps.: Mexico (Gamma), Netherlands (BASF), Portugal (Telectra), Scandinavia (Toniton), Venezuela (BASF).

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Decca Rec. Co. Ltd., Decca House, 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111. Cable: DECCORD. Telex: 28588. Chm.: Sir Edward Lewis; Mng. Dir.: K. East; Dirs.: M.A. Rosengarten, W.W. Townsley, A.C.W. Haddy, A.E. Cullis, Sir Martin Flett; Pop Artists Mgr.: H. Mendl; Classical Rec'g Mgr.: R. Minshull; Pop Mktg. & Promo. Mgr.: J. McCready; Classical Mktg. & Promo. Mgr.: P. Goodchild; Pub. & Adv. Mgr.: E.M. Rosch; European Pop Promos.: M. Stellman; Export Mgr.: H. Watson.
Branches: London W1, 18 Great Marlborough St. Tel: (01) 734-9286—**London SW3**, The Argo Rec. Co., 115 Fulham Rd. Tel: (01) 589-5293. Dir.: H. Usill.
Int'l branches: Canada (London), Germany (Teldec Telefunken-Decca), Ireland (Irish Rec. Factors), Italy (Decca Dischi), Nigeria (Decca), Singapore (Decca Orient), USA (London).
Labels: (Owned) Decca, Ace of Clubs, Ace of Diamonds, Ace of Hearts, Argo, Beltona, Daffodil, Decca Phase 4, Deram, Eclipse, London, London Globe, L'Oiseau Lyre, Qualiton (Wales), Rex, Sugar, Telefunken, Threshold; (distributed) BASF, Cube, Emerald, Emerald Gem, Gull, MAM, M&M; (represented) Bang, Brunswick, Bryan, Challenge, Commodore, Contemporary, Crossover, Golden, Good Time Jazz, Hi, Hickory, Jamie, Prodigal, Shannon, Shout, Turnabout, Vox (all USA).
Int'l reps.: Argentina (EMI-Odeon), Australia (EMI, Scala—Argo only), Austria (Musica Schallplatten), Barbados (West Indies), Belgium (Fonior), Bolivia (Discolandia Dueri), Brazil (Odeon), Central America (Indica in Costa Rica), Chile (Odeon), Colombia (Daro), Denmark (Nordisk Polyphon), Dominican Republic (La Guarachita), Ecuador (Emporio Musical), Finland (Finnlevy), France (Societe Francaise du Son), Greece (Music-Box), Hungary (Qualiton), India (Gramophone), Ireland (Irish Rec. Factors—Argo, Deram, MAM, Rex, Threshold), Israel (Symphonia), Jamaica (Federal), Japan (King), Kenya (Phonogram), Korea (Sung Eum), Lebanon (Mitri Murr), Mexico (Peerless), Netherlands (Phonogram), New Zealand (EMI, Delta—Argo only) Norway (Phonogram), Pakistan (EMI), Peru (IEM), Philippines (Super), Portugal (Valentim de Carvalho), South Africa (Gallo), Spain (Columbia), Sweden (Grammofon), Switzerland (Musikvertrieb), Taiwan (Linfair), Turkey (Melodi), Uruguay (Clave), Venezuela (Palacio de la Musica), Yugoslavia (Jugoton), Zambia (Musical Dists.). (SEE ADVERTISEMENT)

Decca Phase 4, see Decca.

Delos Music, 182 Lansbury Dr., Hayes, Middx. Tel: 573-6299. Dir.: Pat Lynn; Gen. Mgr.: Richard Benjamin.

Deram, see Decca.

Deroy Sound Serv., Deroy Studios, Hawk St., Camforth, Lancs. Tel: (052) 473-2273.

Derry, see Outlet.

Deutsche Grammophon, see Polydor.

Discourses Ltd., 32 High St., Tunbridge Wells, Kent. Tel: (0892) 26397. Pres.: Robert F. Hardcastle; Gen. Mgr.: Anthony James.
Labels: (Owned) Discourses, All About Music; (distributed) Era, Jupiter.

Disneyland, see Walt Disney.

Walt Disney Prod'ns Ltd., 68 Pall Mall, London SW1Y 5EX. Tel: (01) 839-8010. UK & European Mktg. Dir.: Fred Marks. (Distributed by Pye).
Labels: (Owned) Disneyland, Buena Vista.

Doctor Bird Recs., 117c Fulham Rd., London SW3. Tel: (01) 584-4533.
Labels: Doctor Bird, Pyramid.

Donemus, 421a Brighton Rd., South Croydon, Surrey CR2 6YR. Tel: (01) 660-7646.

Dot, see Famous Music.

Double Gold, see Enterprise.

Double Up, see EMI.

Dove Recs. Ltd., 15 Berkeley St., London W1X 5AE. Tel: (01) 493-2506. Mgr.: Arthur Crisford.

Dovetail, see Key.

Dragon, see Trojan & B&C.

Dynamic Stereo, see Arrowtabs.

E F D S S, see The English Folk Dance & Song Society.

E M I Recs. Ltd., 20 Manchester Sq., London W1A 1ES. Tel: (01) 486-4488. Cable: EMIRECORD. Telex: 22643. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: R. Featherstone; Repertoire & Mktg. Dir.: R. Mercer; Admin. & Servs. Dir.: A. Kaupe; Sales Dir.: M. Abbott; Finance Dir.: J. Tyrell; Prod'n Dir.: R. Matthews; Bus. Affairs Mgr.: M. Brown; Bus. Planning Mgr.: R. Stubbs; UK Repertoire & Mktg. Gen. Mgr.: B. Jeffery; US Repertoire & Mktg. Gen. Mgr.: C. Bum; Rec'g Studio Mgr.: K. Townsend; Tape Mktg. Mgr.: G. Gibas; Mktg. Div. Mgr.: M. Harvey.
Branches: Factory & dist'n, Middx., 1/3 Uxbridge Rd. Tel: (01) 561-8722—**sales admin. & int'l sales, London W1**, 35 Duke St. Tel: (01) 486-8151.
Labels: (Owned) EMI, EMI Int'l, Capitol, Columbia, Double Up, HMV, Harvest, One Up, Parlophone, Regal Zonophone, Rhino, Starline, Stateside, Talisman, Waverley; (licensed) Ammo, Asylum, Elektra, Fantasy, Mowest, Power Exchange, Purple, RAK, Rare Earth, Retreat, Sovereign, Tamla Motown, World; (distributed) B&C group, Bell group, Bronze, Bus Stop, Cactus, Charisma, Chrysalis, Granada, Immediate group, Rocket, Trojan, United Artists group; (represented) Casablanca, Coral, Klavier, MCA (all USA).

Easterby-Cham (Prod'ns) Ltd., see Santa Ponsa.

Eclipse, see Decca.

Economy, see Pama.

Educational Audio Visual Inc., 30a Drayton Park, London N5 1PB. Tel: (01) 609-0119. Cable: EDVIS. European Mktg. Mgr.: Edward H. Graham.
Home office: USA.

Elektra Recs., 69 New Oxford St., London WC1. Tel: (01) 836-9381. (Distributed by EMI).
Labels: (Owned) Elektra, Asylum.

Embassy, see CBS.

Ember Recs. Ltd. (IFPI), Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-8243. Cable: KRUGENT. Chm.: Jeffrey S. Kruger; Mng. Dir.: J.L. Horton: Sales Mgr.: Leslie Lewis; PR: Mike Regan.
Int'l branch: USA.
Labels: (Owned) Ember (distributed by Pye), Ember Classics, Famous Artists, Great Voices of the Century, Specialty.
Int'l reps.: Argentina (Odeon), Australia (Phonogram, W&G), Austria (Ariola-Eurodisc), Belgium (Vogue), Brazil (Beverley), Canada (Quality), Cyprus (Electrocoustic), Czechoslovakia (Opus), Denmark (Moerks), Finland (EMI), France (Sonoprasse), German (Ariola-Eurodisc), Greece (Minos Matsas), Hong Kong (Moutrie), Iceland (Hijodfaerahus Rejkaurkur), Israel (CBS), Italy (St. Martin), Jamaica (Federal), Japan (Tokuma), Kenya (EMI), Lebanon (SLD), Mexico (Tizoc), Netherlands (VIP), New Zealand (Music World, Phonogram), Nigeria (Phonogram), Norway (EMI), Philippines (Vicor), Portugal (Tecla), Puerto Rico (Montilla), Singapore (Decca), South Africa (EMI), Spain (Discophon), Sweden (EMI), Switzerland (Phonogram), Turkey (Gramophon Limitet Sirket), USA (Ember, Paramount), Yugoslavia (RTB).

Emblem, see Marshall, Morgan & Scott.

Emerald Gem, see Emerald & Decca.

Emerald Recs. (Solomon & Peres Ltd.), 120 Coach Rd., Templepatrick, Belfast. Dirs.: Mervyn A. & Maurice Solomon. (Distributed by Decca).
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The English Folk Dance & Song Society, Cecil Sharp House, 2 Regents Park Rd., London NW1 7AY. Tel: (01) 485-2206. Artisitc Dir.: S.A. Matthews.
Labels: (Owned) DTS, EFDSS, Folk Classics; (distributed) Thule.

Enterprise Recs. Ltd., Kassner House, 1 Westbourne Gardens, Porchester Rd., London W2. Tel: (01) 229-3411. Mng. Dir.: Edward Kassner; Dir.: Cliff Fraser; Gen. Mgr.: Paul Ellis; Sales Mgr.: Tony Collins.
Labels: (Owned) Enterprise, Double Gold, New World, Sticky; (distributed) CBS-Embassy, Camden, Circle Int'l, Hallmark, Jayboy, Joy, K-Tel, Marble Arch, Mooncrest, President, Rediffusion, Seville, Supraphon, Trojan; (represented) Ebony Sounds (USA), PES (France).
Int'l reps.: Australia (RCA), France (PES), Germany (Ariola-Eurodisc), Italy (Ducale), Netherlands (BASF), New Zealand (Hoghton Hughes), Norway (Expan), South Africa (Record & Tape), Sweden (Expan), Switzerland (Expan, Oversea).

Epic, see CBS.

Era, see Discourses.

Eros, see Saga.

Escort, see Pama.

Esquire Recs. Talent Ltd., 76 Bedford Court Mansions, Bedford Ave., London WC1B 3AE. Tel: (01) 636-1810. Gen. Mgr.: Carlo Krahmer.
Labels: (Owned) Esquire, Starlite; (represented) Delmark (USA).

Eurobeat Ltd., 36 John Dalton St., Manchester, Lancs. M2 6LD. Tel: (061) 834-7292.
Int'l branch: Italy, Beat.
Label: (Owned) Euroson.

Euroson, see Eurobeat.

Evolution Recs., 63 Old Compton St., London W1A 4NB. Tel: (01) 203-3360.
Labels: (Owned) Evolution, Golden Disc, Inter-Zel, Zel.
Int'l reps.: France (Vogue), Italy (CBS-Sugar), Sweden (Philips-Sonora).

Exploring the World of Music, see Oryx.

Eyemark, see Amberlee.

Famous Artists, see Ember.

Famous Music (UK), Ltd., 162/170 Wardour St., London W1V 4AB. Tel: (01) 437-7700.
Labels: (Owned) Blue Thumb, Dot, Famous, Paramount.

Fantasy, see EMI.

The Wes Farrell Org., 34 Devonshire Mews W., London W1. Tel: (01) 487-5791. Mng. Dir.: Mike Beaton.
Home office: USA.

Festival Recs. Int'l Ltd., 16 Harley House, Marylebone Rd., London NW1. Tel: (01) 486-4182. Cable: FESTINT.
Home office: Australia.
Int'l reps.: Australasia (Festival), Canada & USA (MCA, 20th Century), rest of world (EMI).

Brian Findlay Exports, 63 Rose Street Ln. N., Edinburgh. Tel: (031) 226-5331. Gen. Mgr.: Bob Lawrie. (SEE ADVERTISEMENT)

Firefly, see A&M.

Flag, see Saga.

Flyright Rec. & Dist'g Co., 18 Endwell Rd., Bexhill-on-Sea, Sussex. Tel: (0424) 214-390. Prod. & Sales Mgr.: Robin L. Gosden; Gen. Mgr.: Simon A. Napier; Label Mgr.: W.J. Bruce Bastin.
Labels: (Owned) Flyright; (distributed) Matchbox, 77, String; (represented) Adelphi, Advent, County, Jin, La Louisianne, La Val, Mamlish, Muskadine, Oblivion, Pine Mountain, Swallow, Trix (all USA).
Int'l reps.: Netherlands (Munich), USA (Rounder).

Folk, see Outlet.

Folk Classics, see The English Folk Dance & Song Society.

Folk Heritage Rec'gs Ltd., Mid-Wales Sound Studios, Castle Caereinion, Welshpool, Mont. Tel: Llanfair Caereinion 585. Mng. Dir. & Gen. Mgr.: Alan Green; Sales Dir.: Elaine Thomas.
Labels: (Owned) Country Music Rec'gs, Folk Heritage, Midas.

Folklore, see 77 Recs.

Fontana, see Phonogram.

Footnotes Magazine, 37 High St., Cherry Hinton, Cambridge. Contact: Terry Dash. (Importer)

Fountain, see Retrieval.

Fraser-Peacock Assocs. Ltd., 94 High St., Wimbledon Village, London SW19. Tel: (01) 947-2233/1743. Dir.: D.R. Tuckman; Sales Mgr.: I.L. Highley. (Distributor/Importer).

Freedom, see Black Lion.

Fresh Air Recs. Ltd., 19/20 Noel St., London W1V 3PD. Tel: (01) 437-1958. Cable: TASTES. (Distributed by Phonogram).
Int'l rep.: Worldwide (Phonogram Int'l) excluding Canada & USA.

G M Recs. & Tapes Ltd., 90 Wardour St., London W1V 3LE. Tel: (01) 734-4182. Cable: ODDIWITZ. Telex: 28781. Chm.: William Gaff; Gen. & Sales Mgr.: Mike Gill; A&R Dir.: Jimmy Horowitz. PR: Bill Stonebridge. (Distributed by Phonogram).
Label: (Owned) GM, Cherub.

G T O Recs. (IFPI), 17 Barlow Pl., Bruton St., London W1X 7AE. Tel: (01) 629-8816. Cable: GEETO. Telex: 24327. Mng. Dir.: Dick Leahy (Distributed by Polydor).
Int'l branch: USA.
Label: (Owned) GTO.
Int'l rep.: Worldwide (Polydor) except Canada & USA.

Galliard Ltd. (div. of Stainer & Bell Inc.), 82 High Rd., East Finchley, London NL9 9PW. Tel: (01) 444-9135. Mng. Dir.: B.A. Braley. (Distributed by Marshall, Morgan & Scott).
Branch: Great Yarmouth, Norfolk, Queen Anne's Rd. Tel: (0493) 4281.
Labels: (Owned) Galliard; (distributed) Reflection.

Gas, see Pama.

Gemini, see President.

Global Rec. Sales, Canada House Basement, 3 Chepstow St., Manchester. Tel: (061) 236-5368. Owner: E.J. Balbier; Chief Exec.: R. Cooper; Gen. Mgr.: Mrs. S. Wilton. (Importer).
Int'l branch: USA.

Golden Disc, see Evolution.

Golden Guinea, see Pye.

Golden Hour, see Pye.

Good News, see Word.

Good Vibrations, see Multiple Sound.

Graduate Recs., 3 Broad St., Wolverhampton, Staffs. Tel: Wolverhampton 772370. (Importer/Exporter).

Grail Recs., Grail Centre, 1066 London Rd., Alvaston, Derby DE2 8QA. Tel: (0332) 72194.

Grampian Recs. Ltd., Airport Ind'l Estate, Wick, Caithness. Tel: (0955) 2787. Mng. Dir.: James W. Johnston; Gen. Mgr.: John Hunter.
Labels: (Owned) Grampian, Morven.

Granada, see EMI.

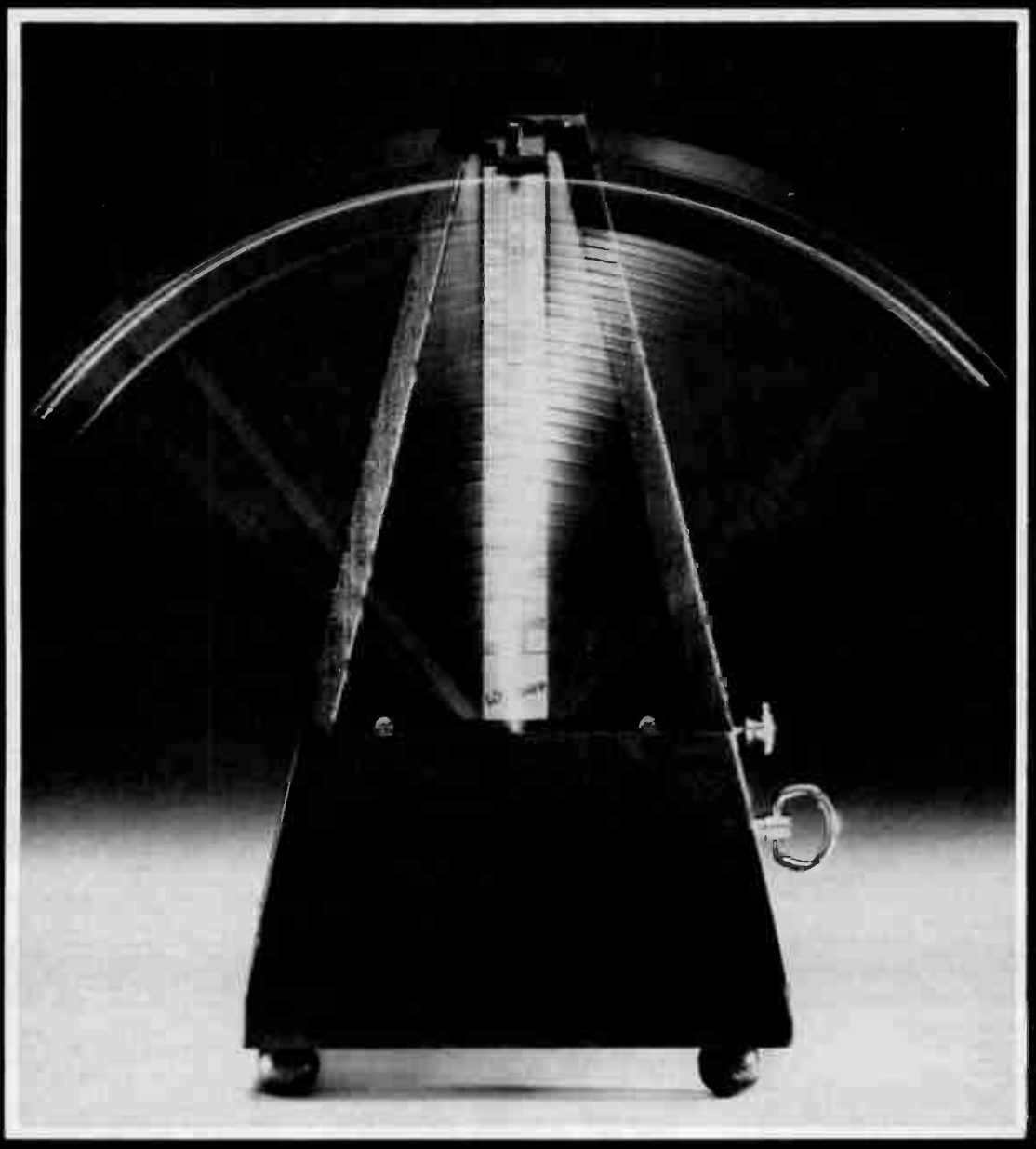
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Great Bands, see Emerald & Solomon & Peres.

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Guild Recs., 5 Cathedral Close, Ridgemount, Guildford, Surrey. Tel: (0483) 66507.
Guitar Player, see Kicking Mule.
Gull, see Decca.
H M V, see EMI.
Halcyon, see Vintage Jazz.
Hallmark, see Pickwick, CBS & Marshall, Morgan & Scott.
Hamlet, see A&M.
Mark Hanau Mgmt., see Metropolitan Communications.
Happy House, see Damont.
Harmony, see CBS.
Harris & Goldring Ltd., 1a Wendover Rd., London NW10. Tel: (01) 965-6673. Owners: Neville Harris, Maurice Goldring; Mgr.: Jim Lennon. (Rack jobber).
Harvest, see EMI.
Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391.
Labels: (Owned) Head, Blues Power, Buffalo.
Int'l rep.: Worldwide (Philips) excluding Canada, UK, USA.
Headset Recs., 182-184 Edgware Rd., London W2. Tel: (01) 723-6787.
D. C. Heath, 1 Westmead, Farnborough, Hants. GU14 7RU. Tel: (0252) 41196. Cable: GREGGPRESS FNBRO. Mng. Dirs.: Maurice J. Hanrahan, Wilhelm M.P. Kruyssen. (Distributor/Importer).
Label: (Represented) Caedmon (USA).
Heathrow Rec. Exports Ltd., 3 Sandringham Mews, Ealing W5 3DG. Tel: (01) 579-9331. Dirs.: Mike Campbell, Terry Winsor. (Exporter). (SEE ADVERTISEMENT).
Hedley, see Rutland.
Heliodor, see Polydor.
Hickory, see Acuff-Rose.
His Master's Voice (HMV), see EMI.
Hit, see Shannon.
Hope, see Marshall, Morgan & Scott.
Horse, see Trojan & B&C.
Hush Recs., 8 Albert Gate Court, 124 Knightsbridge, London SW1. Tel: (01) 589-6293. Dirs. & Prod'rs: Jonathan Rowlands, Shel Talmy, Hugh Murphy.
Int'l rep.: Benelux (Dureco).
I D Recs., Astoria House, 62 Shaftesbury Ave., London W5. Tel: (01) 734-5602.
I W R (Music) Ltd., 11 Heron Pl., 3 George St., London W1H 5PA. Tel: (01) 486-3650. Mng. Dir.: Isabella Wallich.
Immediate, see EMI.
Impact, see Topic.
Impression, see Bradleys Tapemaster.
The Impulse Org., 71 High St. E., Wallsend, Northumberland NE28 7RJ. Tel: (0632) 624-999, 626-794. Dir.: David Wood.
Labels: (Owned) Wudwink; (represented) Beverley Artistes.
Incus Recs./Compatible Rec'g & Publ'g Ltd., 87 Third Cross Rd., Twickenham, Middx. Tel: (01) 898-4095.
Labels: (Owned) Incus; (distributed) Nondo; (represented) FMP (Germany).
Int'l reps.: Germany (FMP), USA (JCOA).
Indigo Recs. Ltd., 72 Gartside, Manchester M3 3EL. Tel: (061) 832-3303, 834-7001.
Labels: (Owned) Indigo, Cameo Classics (distributed by Pickwick).
Int'l rep.: Western Europe (Phonogram).
Inset, see Outlet.
International Artists, see Arrowtabs.
International Dance Recs., see ID.
Inter-Zel, see Evolution.
Invicta, see Sydney Thompson.
Island Recs. Ltd. (IFPI), 22 St. Peter's Sq., London W6 9NW. Tel: (01) 741-1511. Cable: ACKEE. Mng. Dir.: David Betteridge; Gen. Mgr.: Paul Johnson; A&R Mgr.: Richard Williams; Prod'n Dir.: Tim Clark; Sales Mgr.: Fred Cantrell; Promo Mgr.: Dave Domleo; Press Officer: Brian Blevins; Int'l Dir.: Tom Hayes.
Int'l branch: USA.
Labels: (Owned) Island; (distributed) Bronze, Chrysalis, Jet, Rocket, Virgin; (represented) Fania (USA).
Int'l reps.: Australia (Festival), Austria (Ariola-Eurodisc), Belgium (Ariola-Eurodisc), Canada (Daffodil/Island, Quality), Denmark (EMI), Finland (Finnlevy), France (Phonogram), Germany (Ariola-Eurodisc), Italy (Ricordi), Japan (Toshiba), Netherlands (Ariola-Eurodisc), Norway (Arne Bendiksen), Portugal (Phonogram), South Africa (Trutone), South America (Phonogram), Sweden (Sonet), Switzerland (Ariola-Eurodisc).
Jay Boy, see President.
Jazz Imports, 152 Toms Ln., Kings Langley, Herts WD4 8NZ. Tel: Kings Langley 64399. (Distributor).
Affiliate: Country & Western Imports.
Jet, see Island.
Joy, see President.
Jupiter Rec'g Ltd., 9 Heathfield Gardens, London W4. Tel: (01) 995-0194. Gen. Mgr.: T.W. Southam. (Distributed by Discourses).
Label: (Owned) Jupiter.
Int'l rep.: USA (Folkways).
K P M Music Ltd., 21 Denmark St., London WC2H 8NE. Tel: (01) 836-3856/5501. Gen. Mgr.: Robin Phillips.
Labels: (Owned) KPM Rec'd Music Library, Aristocrat, Radio Program Music, Transworld; (represented) CBS Library, Major Library (USA).
K-Tel Int'l (UK) Ltd., 620 Western Ave., London W3. Tel: (01) 992-8000. Cable: KAYTELE. Telex: 934195. Mng. Dir. & VP: Ian Howard; A&R Mktg. Mgr.: Don Reedman; Sales Mgr.: Alan Jones.
Home office: USA.
Labels: (Owned) K-Tel, Capri. (SEE ADVERTISEMENT)
Key Recs., 10 Seaforth Ave., New Malden, Surrey KT3 6JP. Tel: (01) 942-8847. Dir.: Geoff Shearn; Prod'n Mgr.: Mick Payne; Music Dir.: John Pantry. (Distributed by Marshall, Morgan & Scott).
Labels: (Owned) Dovetail, Key.
Kicking Mule Rec'g & Publ'g Co., 20 Chipstead St., Fulham, London SW 6. Tel: (01) 736-4570. European Dir.: Stefan Grossman.
Home office: USA.
Labels: (Owned) Kicking Mule; (distributed) Guitar Player.
King, see Marshall, Morgan & Scott & Polydor.
Kingdom Recs., Arlette House, 143 Wardour St., London W1V 3TB. Tel: (01) 930-1771. Mng. Dir.: Terry King; Gen. Mgr.: Ted Lemon.
Int'l reps.: Belgium (Vogue), France (Vogue), Netherlands (Dureco), Switzerland (Vogue).
Konkwest Ltd., 84/86 Tottenham Ln., Hornsey, London N8 7EE. Tel: 340-7873, 340-4757. Dirs.: Ray & Dave Davies, Anthony Dimitriades. (Distributed by Anchor).
Label: (Owned) Konk.
Laren for Music Ltd., 398 St. John St., London EC1. Tel: (01) 837-5304. (Distributor/Importer—singles). (SEE ADVERTISEMENT)
Derek Lawson Recs., 287 Kenton Ln., Harrow Middx. HA3 8RR. Tel: (01) 907-8721. Mng. Dir.: Derek Lawson. (Distributor/Exporter).
Labels: (Owned) Arc, Rush. (SEE ADVERTISEMENT).
Leader Sound Ltd., 209 Rochdale Rd., Greetland, Halifax 4HX 8JE. Tel: (0422) 76161. Mng. Dir.: Bill Leader. (Distributed by Transatlantic).
Labels: (Owned) Leader, Trailer.
Leomark, Winchester House, 77 London Wall, London EC2. Tel: (01) 588-1815.
Liberty, see United Artists.
Light, see Word.
Lismor, see Revival.
Live Wire, see Sonet.
London, see Decca.
London Globe, see Decca.
London Theatrical Sales, 152 Toms Ln., Kings Langley, Herts. WD4 8NZ. Tel: Kings Langley (09277) 64399. (Distributor/Importer/Exporter).
Lugton & Co. Ltd., PO Box 182, Cross Ln., Hornsey, London N8 7S8. Tel: (01) 348-9122. Mng. Dir.: Walter Ficker; Dir.: Walter Collins; Sales Mgr.: John Sully. (Distributor/Exporter).
Labels: (Distributed) Abbey, Ackee, Action, Ad-Rhythm, Alaska, Amberlee, Apollo Sound, Ashanti, Attack, Audio Impact, Avenue, Avenue Int'l, BBC Publ'ns, Basic Rec. Library, Big Ben, Bluebeat, Bulldog, Camden, Caedmon, Cambrian, Caribou, Chad Valley, Cosmopolitan, Crystal, Daily Express, Dart, Denver, Dice, Discourses, Double Gold, Dragon, Duke (Melodisc), Enterprise, Eurotone Language Course, Excelsius, Exploring the World of Music, FAB, Gemini, Girl Guides, Gold Star, Grosvenor, Hallmark, Hope, Horse, Inset, Invicta, JVC Nivico, Jackson, Jay Boy, Jewel, Joy, Kalypso, Kiddiecraft, King, Kingdom, Limbo, Line, Linguaphone, Low, Marble Arch, Melodisc, Mr. Pickwick, Musical Heritage, Music for the Home, New World, One Way, Oryx Collectors, Outlet, People, Pickwick, Pilgrim, President, Prince Buster, Quality, Quest, RCA Sacred, RCA Victrola, Rainbow, Rediffusion, Request, Rhapsody, STR Prod'ns, Seville, Sharon, Sioux, Sonodisc, Sonologue, Sound Stories, Spin, Sportdisc, Star, Stardust, Sticky, Sunshine, Supraphon, Supreme, Sydney Thompson, Tangent, Three Centuries of Musick, Torpedo, Trojan, Zambia; (distributed—quadraphonic) Atlantic, DiscReet, Faraday, Manticore, Reprise, WEA.
Lyrita Rec'd Edition, Burnham, Slough. SL1 8EG. Tel: (06286) Burnham 4208. Owner: A.R. Itter.
Label: (Owned) Lyrita.
Int'l reps.: Worldwide (CRD), Australia (World Rec. Club), USA (Musical Heritage Society).
M A M, see Decca.
M G M, see Polydor.
M & M, see Emerald, Solomon & Peres, & Decca.
M W M, see Mawson Wareham.
M Y Tape Cartridge Co. Ltd./Kingstereo, Belgrave Sq., 7 W. Halkin St., London SW1X 8JA. Tel: (01) 235-6424.
MacDonald & Evans, see Audio Impact.
Magnet Recs. Ltd. (IFPI), Magnet House, 22 York St., London W1H 1FD. Tel: (01) 935-4049, 487-3650/3667. Cable: MAGLONDON. Chm. & Mng. Dir.: Michael A. Levy; Gen. Mgr.: Grant Goodchild; A&R Dir.: Peter Shelley; Ass't to A&R Dir.: Peter Waterman; Mktg. Dir.: Graham Mabbutt; Sales Dir.: Brian Reza; Press: Barry Johnstone; Int'l Dir.: Lesley Williamson. (Distributed by CBS).
Int'l reps.: Australasia (EMI), Austria (Ariola-Eurodisc), Belgium (Ariola-Eurodisc), Bulgaria (EMI), Canada (Epic), Czechoslovakia (EMI), Egypt (EMI), France (Pathe Marconi EMI), Germany (Ariola-Eurodisc), Greece (Emial), Hungary (EMI), Israel (CBS), Italy (Fonit-Cetra), Japan (Victor), Middle East (EMI), Netherlands (Ariola-Eurodisc), Poland (EMI), Portugal (Ariola-Eurodisc), Romania (EMI), Scandinavia (Ariola-Eurodisc), South Africa (Satbel), South America (EMI), Spain (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc), USA (Epic), Yugoslavia (Jugoton), rest of world (EMI).
Majestic, see Black Magic.
Manticore, see WEA.
Marble Arch, see CBS & Pye.
March, see Rutland.
Mike Margolis, 15 Savile Row, London W1. Tel: (01) 734-9073.
Marlison Rec'gs, Marlison House, Halesowen, Worcs. Tel: (021) 550-3210.
Marshall, Morgan & Scott Publ'ns Ltd., 116 Baker St., London W1M 2BB. Tel: (01) 486-3271. Cable: GRAPHO. Mng. Dir.: Peter J. Lardi; Sales Dir.: Stanley W. Grant; Prod'n Mgr.: Frank A. Waller
Labels: (Owned) Hope, King, Pilgrim, Quest, Sharon; (distributed), CBS, Camden, EMI, Emblem, Galliard, Hallmark, Key, RCA Sacred, Reflection, Tower; (represented) One Way (USA), Supreme (USA).
Mascall Recs., see Sportsdisc.
Masquerade Recs., 3 South Kensington Station Arcade, London SW7. Tel: (01) 489-5711.
Matchbox, see Saydisc & Flyright.
Maudella Patterns Co. Ltd., Rec. Div., 39/41 Chapel St., Bradford, Yorks BD1 5BZ. Tel: (0274) 21-498. Mng. Dir.: E.G. Dunsford; Sales Dir.: D.H. Peers.
Mawson Wareham (Music) Ltd., Heath House, 11 Blackett St., Newcastle-upon-Tyne. Tel: (0632) 26461.
Labels: (Owned) MWM, Rubber (distributed by Transatlantic).
Barbour B. McCall, 28 George IV Bridge, Edinburgh 1.
Label: (Represented) Singcord (USA).
Mercury, see Phonogram.
Merry Maker, see Revival.
Merry Makers Rec. Prod'n Ltd., 44 Chasefield Rd., Tooting, London SW17. Tel: (01) 622-0714, 672-5436. Mng. Dir.: J. Smyth; Dir.: M. George.
Metro, see Polydor.
Metropolitan Communications Mgmt., 8a Frognal Gardens, Hampstead, London NW3. Tel: (01) 435-8803. Mng. Dir.: Mark R.F. Hanau; Sales Mgr.: A. Carson.
Labels: Metropolitan, SF Original, Venus.
Midas, see Folk Heritage.
Midland Rec. Co. Ltd., 1 Westmoreland Terr., London SW1V 4AG. Tel: (01) 834-1416. Telex: 919-249. (Distributor—cutouts/Importer/Exporter).
Branch: Shenstone near Lichfield, Staffs., Lincoln House, Main St. Tel: (0543) 480-391.
Mike's Country Music Room, 18 Hilton Ave., Hilton, Aberdeen. Chief Exec.: Mike Craig. (Distributor/Importer).
Labels: (Represented) Atteiram, County, Davis Unlimited, King Bluegrass, Old Homestead, Pine Tree, Revonah, Rounder, Vetco (all USA); Folk Variety (Germany), Towa (Japan).
Mint, see Solomon & Peres.
Mr. Pickwick, see Pickwick.
Mojo, see Polydor.
Moonbeam, see Scotia.
Mooncrest, see B&C.
Morven, see Grampian.
Motown Recs. Ltd., 8 Rathbone Pl., London W1P 1DE. Tel: (01) 323-1225. Telex: 8811658. Dir.: John Marshall; Ass't to Dir.: Rita Bishop; Financial Mgr.: Brian Roots; Promo.: Dave Valente. (Distributed by EMI).
Home office: USA.
Labels: (Owned) Mowest, Rare Earth, Tamla Motown.
Multicord Recs., 52 Briardene Close, Sunderland SR3 3RU. Tel: (0783) 282-353. Mng. Dir.: Ken McKenzie.
Labels: (Owned) Multicord, Porage.
Mowest, see Motown & EMI.
Multiple Sound Dists. Ltd., 120 King St., London W6 0QU. Tel: (01) 741-0381. Cable: MULTISOUND. Telex: 934382. Chm. & Mng. Dir.: Ian F. Miles; Gen. Mgr.: Ryle Caspersz; Mktg. Dir.: Anne Grogan; Sales Mgr.: John Perry.
Labels: (Owned) Good Vibrations, Solid Gold, Solid Gold Sixty, Spire, Tempo, Top Twenty, Warwick, Windmill; (distributed) Robin.
Int'l reps.: Australia (Crest), Austria (Musik-Import), Belgium (Decap, Top Disc), Iceland (Haemili Staeki), Ireland (Outlet), Malta (A. D'Amato), Netherlands (Decap), New Zealand (Phonogram), Portugal (Oreves), Scandinavia (Toniton), Switzerland (BWD, Expan).
Musical Rendezvous Ltd., Hanover Sq., 16 St. George St., London W1R 9DE. Tel: (01) 493-8945. Cable: MUSIKON. Dir. & Gen. Mgr.: John Newman; A&R Mgr.: Chris Harding; Sales Mgr.: David Jagger; Pub. Mgr.: Mary Jennings.
Label: (Owned) Contour.
Music for Pleasure Ltd., Astronaut House, Hounslow Rd., Feltham, Middx. TW14 9AR. Tel: (01) 890-1344. Cable: PLEASBOOKS. Mng. Dir.: R.N. Baldwyn; Financial Dir.: A.B.A. Mears; Sales & Mktg. Dir.: T.D.O. Lewis; Nat'l Accounts Sales Mgr.: E.J. Harris; Field Sales Mgr.: A.J. Williams.
Labels: (Owned) Music for Pleasure, Classics for Pleasure, Musicway, Sounds Superb, Surprise! Surprise!
Music For Your Home, see Oryx Gwynedd.
Music Merchants, 63 Bath Rd., Worcs. Tel: (0905) 820-137, 352-131. (8-tr. & Cassette Importer/Exporter).
Musicway, see Music for Pleasure.
Myrrh, see Word.
N D S, see Astron.
Nashville, see Pye.
Nashville Int'l, see Carnaby.
Nems Recs. Ltd., 3 Hill St., London W1. Tel: (01) 629-6341. Cable: NEMSENT. Telex: 21716. Gen. Mgr.: Rod Duncombe.
Labels: (Owned) Nems, Opal, WWA. (SEE ADVERTISEMENT)
New Beat, see Pama.
New World, see Enterprise.
Nondo, see Incus Recs./Compatible.
Non Stop Recs. Ltd., 120/122 Marylebone Ln., London W1. Tel: (01) 486-5741. Telex: 23731. Mng. Dir.: Mike Ashwell; Financial Dir.: Oliver Davies; Sales Dir.: John Yorke. (Exporter). (SEE ADVERTISMENT).
Now, see Bamboo.
Ocean, see Carnaby & Pama.
L'Oiseau Lyre, see Decca.
Olga Recs., 30 George St., London W1. Tel: (01) 499-5561.
Olympus Recs. Ltd., 110 Fenchurch St., London EC3. Tel: (01) 480-7988.
One Up, see EMI.
Onslo Recs., 61 Kingswood Rd., London SW2 4JN. Tel: (01) 674-0705, Hoddesdon 62528. Gen. Mgr.: E. Onslo.
Opal, see Nems.
Opus, see Saga.
Orange Recs., 3/4 New Compton St., London WC2. Tel: (01) 836-7811.
Labels: (Owned) Amity, Orange.
Oryx Collectors', see Oryx Rec'gs.
Oryx Gwynedd, 28f Snowdon Quay, Portmadoc, Caerns. Tel: Portmadoc 2877. Owners: D. Michael Meacock, L.A. Perry.
Labels: (Owned) Basic Rec. Library, Music for Your Home.
Oryx Rec'gs Ltd., 167 Burwood Rd., Walton-on-Thames, Surrey. Tel: Walton-on-Thames 28473.
Labels: (Owned) Bach Collectors', Cosmopolitan, Exploring the World of Music, Oryx Collectors', Oryx Romantic, Three Centuries of Musick; (represented) Baerenreiter (Germany), Da Camera (Germany), Musical Heritage Society (USA).
Oryx Romantic, see Oryx Rec'gs.
Outlet Rec'g Co. Ltd., Outlet House, 48 Smithfield Sq., Belfast BT1 1JD. Tel: (0232) 22826.
Int'l branch: Australia.
Labels: (Owned) Outlet, CRC, Derry, Folk, Inset, R&O, Super; (distributed) Ara, Claddagh, Denver, Dolphin, EMI (Irish), Gael Linn, Glenside, Hawk, Hit, Isle, Lunar,

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Oval Recs. Ltd., 156 Kennington Park Rd., London SE11 4DJ. Tel: (01) 622-3958. Cable: OVALDISCS. Dirs.: Charlie Gillett, Gordon Nelki.
Labels: (Owned) Oval; (represented) Jin (USA), Swallow (USA).

Pacific Recs. Ltd., 104A Brackenbury Rd., Hammersmith, London W6. Tel: (01) 741-1176. Dirs.: J.E. Camp, H.P. Herbitter, J.R. Lawler. (Distributor/Exporter).
Home office: USA, JEM Recs.

Page One, James House, 71/75 New Oxford St., London WC1. Tel: (01) 836-4861.

Pama Recs. Ltd., 78 Craven Park Rd., London NW10 4AE. Tel: (01) 965-2267.
Labels: (Owned) Bullet, Crab, Economy, Escort, Gas, New Beat, Ocean, Pama, Pama/Supreme, Punch, Supreme, Unity.
Int'l reps.: East Africa (AIT), Lebanon (SLD), Portugal (Radio Triunfo), Spain (Talar), West Africa (EMI), West Indies (West Indies Recs.).

Pama/Supreme, see Pama.

Pan, see Saga.

Panda Recs. (div. of Lamvale Ltd.), 30 Fulmer Dr., Gerrards Cross, Bucks. SL9 7HL. Tel: Gerrards Cross 88227, 82632. Telex: 21879. Chm. & Mng. Dir.: Norman Lawrence; Dirs.: David E.R. Griffiths, Christopher Gilbert, M.R. Lawrence, D.R.W. Norton.

Paragon Int'l Prods., 16 Holmes St., Belfast. Tel: (0232) 28214.
Labels: (Owned) Paragon; (represented) County, Crown, Custom, Davis Unlimited, Down Home, Dyer-Bennett, Folkways, King Bluegrass, Lemco, Magnitron, Melody, Michigan Bluegrass, Old Homestead, Philo, Pine Mountain, Pine Tree, Rebel, Revonah, Rome, Rounder, Rural Rhythm, Stoneway, Wheeling (all USA); CMH (Germany), Dominion (Canada), Folk Variety (Germany), Red Clay (Japan).

Paramount, see Famous Music.

Parlophone, see EMI.

Passport Recs. Inc., 104A Brackenbury Rd., Hammersmith, London W6. Tel: (01) 741-1176.
Home office: USA.

Pavilion Recs. Ltd., 48 High St., Pembury, Tunbridge Wells, Kent. Tel: Pembury 2042. Pres., Gen. & Sales Mgr.: Gregory Wyatt.
Labels: (Owned) Pavilion, Pearl.

W. Paxton, 21 Earl St., London EC2. Tel: (01) 247-3796.

Pearl, see Pavilion & Audio Impact.

Peerless Rec. Co. Ltd., 51 York Rd., Brentford, Middx. TW8 0QP. Tel: 568-4551. Mng. Dir.: Harold Lewis. (Distributed by Audio Impact).
Home office: USA.

Peg, see B&C & EMI.

Pendulum Music Ltd., 9 Upper Grosvenor St., London W1. Tel: (01) 499-4851. Mng. Dir.: John Stirling; Prod'rs: Geoffrey Haslam, Sandy Davis, Peter Barnfather, Meyer Shagaloff.

Penny Farthing Recs. Ltd., 4 Tilney St., Park Ln., Mayfair, London W1. Tel: (01) 493-8873. Cable: PENSONG. Telex: 25238. (Distributed by Pye).

People, see Trojan & B&C.

Phase 4, see Decca.

Philips, see Phonogram.

Philips Int'l, see Phonogram.

Phoenix Rec'gs Ltd., Group House, 9 The Broadway, Woodford Green, Essex. Tel: (01) 505-4211. Mng. Dir.: A.J. Randolph; A&R Dir.: Al Saxon.

Phonodisc Ltd., PO Box 13, 60/70 Roden St., Ilford, Essex IG1 2AD. Tel: (01) 553-3434. Telex: 89 6556. Opns.: Gareth Harris. (Distributor).
Distributes: Phonogram & Polydor product.

Phonogram Ltd., Stanhope House, Stanhope Pl., London W2 2HH. Tel: (01) 262-7788. Cable: PHONREC. Telex: 851 261583.
Labels: (Owned) Philips, Philips Int'l, Fontana, Mercury, Universo, Vertigo; (distributed) Cherub, Fresh Air, GM, Tiffany; (represented) Avco, Checker, Chess, Janus, SSS Int'l, Sun.
Int'l reps.: Worldwide (Phonogram) except Canada (London), Finland (Finnlevy), Hong Kong (Polydor), India (Polydor), Ireland (Polydor), Mexico (Polydor), South Africa (Trutone), Venezuela (Polydor), Zambia (Zambia).

Pickwick Int'l Inc. (GB) Ltd., The Hyde Ind'l Estate, London NW9 6JU. Tel: (01) 205-5456. Cable: PICKREC. Telex: 922170. Mng. Dir.: Monty Lewis; Sales Mgr.: Alan Friedlander.
Labels: (Owned) Hallmark, Mr. Pickwick; (distributed) CBS/Hallmark, Camden, Camden Classics, Marble Arch, Victrola.

Pilgrim, see Marshall, Morgan & Scott.

Pineapple, see Baf.

Play, see Shannon.

Polydor Int'l, 37 Harley House, Marylebone Rd., London NW1. Tel: (01) 486-6744. Telex: 28461. Mgr.: Peter Sibley.

Polydor Ltd., 17/19 Stratford Pl., London W1N 0BL. Tel: (01) 499-8686. Telex: 851 27133. Mng. Dir.: Fred Haayen; A&R Dir.: Jim Cook; Finance & Admin.: Peter Erdmann; Pop Mktg. Mgr.: David Chapman; Promo. Mgr.: John Howson; Press & PR: David Hughes; Int'l Liaison: John Wilkes.
Labels: (Owned) Polydor, Archive, DG, Heliodor, MGM, Metro, Mojo, Privilege, Reaction, Verve; (distributed) BBC, Capricorn, GTO, King, RSO, Track, UK; (represented) CTI, Kudu (both USA). (SEE ADVERTISEMENT).

Polygram Leisure, 11 Connaught Pl., London W2. Tel: (01) 723-2605.

Pony, see Stallion.

Poor Genius, see Thrust.

Porage, see Multicord.

Power Exchange, see EMI.

Precision Tapes Ltd., 11 Denmark St., London WC2H 8NR. Tel: (01) 836-3104. Cable: PRETAPE. Mng. Dir.: Walter S. Woyda; Gen. Mgr.: M.J. Tovey; Mktg. Mgr.: P. Whiteside; Sales Mgr.: Andy J. Moore.
Tape Labels: (Owned) Precision Tapes; (distributed—licensed) Ad-Rhythm, B&C, Bradley's, Contempo, DJM, Damont, Dart, Dawn, Ember, Magnet, Ocean, Penny Farthing, Pye, Route, SRT, Smalltalk, Sonet, Soundguide, Spark, Transatlantic, Unicorn, Visaphone, Vogue, World Rec.; (represented) Buddah, Daybreak, Disneyland, Mainstream, Private Stock, Stax, 20th Century (all USA); Ensayo (Spain). (SEE ADVERTISEMENT)

President Recs. Ltd., Kassner House, 1 Westbourne Gardens, London W2. Tel: (01) 229-3411. Cable: KASSMUSIC. Mng. Dir.: Edward Kassner; Gen. Mgr.: David Kassner; Sales Mgr.: Cliff Fraser.
Labels: (Owned) President, Crystal, Dart, Gemini, Jay Boy, Joy, Rhapsody, Seville; (represented) Blue Candle, Cat, Chain, Dash, Drive, Glades, Request, Stone Dogg, TK, Vee Jay (all USA).
Int'l reps.: Belgium (Fonior), Germany (Ariola-Eurodisc), Italy (Fonit-Cetra), Netherlands (BASF), worldwide exports (EMI).

Privilege, see Polydor.

Punch, see Pama.

Pure Cream Music Ltd., 43 Welbeck St., London W1. Tel: (01) 486-6363. Telex: 27689. Chief Exec.: Neville Shulman.
Labels: (Owned) Pure Cream, Silver Cream.

Purple Recs. Ltd., 25 Newman St., London W1P 3HA. Tel: (01) 637-2586. Telex: 28288. (Distributed by EMI).

Pye Recs. Ltd., ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel: (01) 262-5502. Cable: PYREC. Telex: 28259. Chm.: Louis Benjamin; Mng. Dir.: Walter S. Woyda; Deputy Mng. Dir.: Derek Honey; Int'l Dir.: Nicholas J. Hampton; Creative Dir.: Peter Prince.
Int'l branches: Netherlands, VIP; USA, ATV.
Labels: (Owned) Dawn, Golden Guinea, Golden Hour, Marble Arch, Pye Chartbusters, Pye Collector, Pye Disco Demand, Pye 4D, Pye Int'l, Pye Popular, Pye Special, Pye Virtuoso; (licensed) Walt Disney, Ember, Nashville, Penny Farthing, Route, Santa Ponsa; (distributed) Bradley's, Contempo, DJM, DJM Silverline, Sonet, Spark, Specialty, Stallion; (represented) Attarack-Heller (USA), Audiofidelity (USA), Buddah (USA), Daybreak (USA), Ensayo (Spain), GNP Crescendo (USA), Granite (USA), Mainstream (USA), Playboy (USA), Pull (Italy), Roulette (USA), Scepter (USA), Stax (USA), 20th Century (USA), Vanguard (USA), Vogue (France), Wand (USA), Artie Wayne (USA).
Int'l reps.: Argentina (Sicamericana), Australia (Astor), Austria (Ariola), Belgium (Vogue), Brazil (Gravacoes Eletricas), Canada (Phonodisc), Denmark (Sonet), Finland (Scandia), France (Vogue), Germany (Ariola), Greece (Music Box), Hong Kong (Polydor), India (Gramophone Co.), Ireland (Polydor), Israel (Hataklit), Japan (Teichiku), Kenya (Phonogram), Lebanon (Melody), New Zealand (Phonogram), Nigeria (Phonogram), Norway (Arne Bendiksen), Philippines (Dyna), Portugal (Imavox), Salvador (Discos Centroamericanos), Singapore (Phonogram), South Africa (EMI), Spain (Belter), Sweden (Sonet), Switzerland (Vogue), West Indies (West Indies Recs.), Zambia (Disque Centre). (SEE ADVERTISEMENT)

Pye Chartbusters, see Pye.

Pye Collector, see Pye.

Pye Disco Demand, see Pye.

Pye 4D, see Pye.

Pye Int'l, see Pye.

Pye Popular, see Pye.

Pye Special, see Pye.

Pye Virtuoso, see Pye.

Pyramid, see Doctor Bird.

Qualiton (Wales), see Decca.

Quest, see Marshall, Morgan & Scott.

R A K Recs. Ltd., 2 Charles St., Mayfair, London W1X 7HA. Tel: (01) 492-0654. Mng. Dir.: Mickie Most; Gen. Mgr.: R. Madison; Sales Mgr.: D. Crowe. (Distributed by EMI).
Int'l reps.: Worldwide (EMI) except Canada & USA.

R C A Ltd., RCA House, 50-52 Curzon St., London W1Y 8EU. Tel: (01) 499-3901. Telex: 266579. Mng. Dir.: Geoff Hannington; Mktg. Mgr.: Jack Boyce; Sales Mgr.: Brian Hall.
Labels: (Owned) Caprice, Red Seal, Victor, Victrola; (distributed) BTM, Grunt, Rockfield; (represented) Barclay (France), Prestige (USA).

R & O, see Outlet.

R S O, see The Robert Stigwood Org. & Polydor.

Radio Program Music, see KPM.

Rainbow, see Satril.

Rare Earth, see Motown & EMI.

Rare Rec'd Eds., 54 Lymington Rd., London NW6. Tel: (01) 435-1476. Chief Exec.: Michael G. Thomas. (Distributed by Audio Impact; exported by Non-Stop Recs.).
Labels: (Owned) Rare Opera Society, Rare Rec'd Eds.; (represented) BJR, ERR, OASI, Unique Opera, Bruno Walter Society (all USA).

Rare Recs. Ltd., 36 John Dalton St., Manchester 2. Tel: (061) 832-7344.

Rare Opera Society, see Rare Rec'd Eds.

Reaction, see Polydor.

Reader's Digest Ass'n Ltd., 25 Berkeley Sq., London W1X 6AB. Tel: (01) 629-8144. Cable: READIGEST. Rec., Tape & Equip. Dept. Mgr.: David Britten; A&R: Gavin Barrett.
Home office: USA.

Realm, see CBS.

Record Mdsrs. Ltd., Crown Works, Clayton Rd., Hayes, Middx. Tel: (01) 573-6672. Mng. Dir.: James Arnold-Baker; Deputy Mng. Dir.: Frank A. Pearce; Gen. Mgr.: T.A. MacDonnell; Sales Mgr.: M.L. Mansfield; Mktg. Mgr.: D.G. Thomas. (Record & tape rack jobber).

Record Supervision Ltd., 2 Lansdowne House, Lansdowne Rd., London W11. Tel: (01) 727-0041. Cable: SUPERECORD. Chief Exec.: Denis Preston.

Red Bus Recs. (Int'l) Ltd. 33/37 Wardour St., London W1A 4PW. Tel: (01) 734-9466. Dirs.: Eliot M. Cohen, Ellis Elias, Leslie Grade, Ronald Ricardo.
Int'l reps.: Austria (EMI Electrola), Belgium (Vogue), France (Vogue), Germany (EMI Electrola), Italy (EMI), Mexico (EMI), Middle East (EMI), Netherlands (Dureco), Portugal (Valentim de Carvalho), Scandinavia (EMI), South America (EMI), Spain (Odeon), Switzerland (EMI Electrola).

Rediffusion Gold Star, see Rediffusion Int'l.

Rediffusion Int'l Music Ltd. (IFPI), 2/16 Goodge St., London W1P 1FF. Tel: (01) 580-9506. Chm.: R.M. Denny; Gen. Mgr.: W.A. Fenton; A&R Mgr.: C. Berman; Sales Mgr.: N.F. Austin.
Labels: (Owned) Rediffusion, Rediffusion Gold Star; (represented) CRI, Panton (Czechoslovakia), Supraphon (Czechoslovakia).
Int'l reps.: Australia (Astor), Belgium (Baltic), Canada (Almada), Czechoslovakia (Supraphon), Denmark (Moerks), Germany (Deutsche Austrophon), Japan (Trans-Music), Netherlands (Basart), New Zealand (Pye), Norway (EMI), Zambia (Disque Centre).

Red Seal, see RCA.

The Les Reed Org., 35 Soho Sq., London W1. Tel: (01) 439-1755.
Label: (Owned) Chapter One.

Reflection, see Galliard & Marshall, Morgan & Scott.

Regal Zonophone, see EMI.

Remi, see Baf.

Renascence Rec'gs, Brooklyn, Golford, Cranbrook, Kent.

Renfrewshire Sound Servs., Woodlands Rd., Thornliebank, Glasgow G46 7SY. Tel: (041) 638-6197. Mng. Dir.: Raymond E. Orr; Presentation & Prod'n Mgr.: Sandra Brown.
Label: (Owned) Renfrewshire Sounds.

Reprise, see WEA.

Retreat, see EMI.

Retrieval Rec'gs, 48 Eversley Ave., Barnehurst, Kent. Tel: Erith 33875. Dirs.: Norman Stevens, Ron Jewson, John Davies.
Labels: (Owned) Retrieval, Fountain.

Revival Recs. Ltd., 61 Grafton Rd., London NW5 3EN. Tel: (01) 485-7161/5544. Cable: REVREC.
Int'l branch: Belgium, Meuwens.
Labels: (Owned) Revival, Blue Acre, Splendid; (distributed) Avenue, Lismor, Merry Maker, Southern Sound; (represented) Evasion (Switzerland), Meuwens (Belgium), Splendid (Switzerland).
Int'l reps.: Europe (Meuwens) except Switzerland (Splendid).

Revolution Recs. (div. of Dave Hadfield Prod'ns Ltd.), 488/490 Old Kent Rd., London SE1. Tel: (01) 237-1738.

Rex, see Decca.

Rhapsody, see President.

Rhino, see EMI.

Right On! Recs. Ltd., c/o Pye Recs. Ltd., A&R Dept., ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel: (01) 262-5502, (0522) 29160. Chief Execs.: Dave Godin, Alfred Billingham.

Robin, see Multiple Sound.

The Rocket Rec. Co. Ltd., 101 Wardour St., London W1V 4QD. Tel: (01) 439-1734. Dirs.: John Reid, Elton John, Bernie Taupin, Gus Dudgeon; A&R Mgr.: Gus Dudgeon; Label Mgr.: David Croker; Promo. Mgr.: Clive Banks; Press Mgr.: Caroline Boucher. (Distributed by EMI & Island).
Int'l reps.: Europe (Island), Canada (MCA), USA (MCA).

Rockfield, see RCA.

Rolling Stones, see WEA.

Rosalind, see S.R. White.

Route Recs. Ltd., 296 Regent St., London W1. Tel: (01) 636-1728, 323-1106. Mng. Dir.: Roger Easterby; Gen. Mgr.: Dennis Berger; A&R Dir.: Des Champ. (Distributed by Pye).
Label: (Owned) Route.
Int'l reps.: Belgium (Vogue), France (Vogue), Italy (Ricordi), Netherlands (VIP), South Africa (Satbel).

Rubber, see Mawson Wareham & Transatlantic.

Rush, see Derek Lawson.

Rutland Recs., 71 Rutland Rd., Chesterfield, Derbys. S40 1ND. Tel: (0246) 79976. Cable: HEDLEY. Chm. & Mng. Dir.: A. Hedley; Dirs.: D.J. & E. Hedley.
Branch: London W1V 5RG, 6 Carlisle St.
Labels: (Owned) Rutland, Hedley, March, Wigwam.

Ryemuse, see Spot.

S F Original, see Metropolitan Communications.

S P S Recs. Ltd., Hega House, Ullin St., London E14 6PN. Tel: (01) 987-3812. Mgrs.: George Harris, John Fruin. (Distributor/Importer/Exporter of cutouts).
Branch: Manchester, Glampor House, 47 Bengal St. Tel: 236-4086. Mgr.: Terry Hanks.

S R T Prod'ns Ltd., Bankside, 42 High St., Barnet, Herts. EN5 5RU. Tel: (01) 449-1676. Mng. Dir.: George Bellamy; Dir.: Dave Richardson.
Labels: (Owned) SRT, SRT-Custom.

S R W, see S.R. White.

Safari, see WEA.

Saga Recs. Ltd., 326 Kensal Rd., London W10 5BZ. Tel: (01) 969-6651. Telex: 261500. Cable: MUSICALITY. Mng. Dir.: Marcel Rodd; A&R Mgr.: Ted Perry; Sales Mgr.: Edward Royce.
Labels: (Owned) Saga, Boulevard, Eros, Flag, Opus, Pan; (represented) Everest (USA).

Santa Ponsa (Prod'ns) Ltd., Walmar House, 296 Regent St., London W1R 5HD. Tel: (01) 636-1728, 323-1106. Mng. Dir.: Roger Easterby; Dirs.: Dennis Berger, Des Champ. (Distributed by Pye)
Affiliated company: Easterby-Cham (Prod'ns) Ltd.

Satril Recs. (div. of Henry Hadaway Org.), Satril House, 11 Little Newport St., London WC2H 7JF. Tel: (01) 734-7333. Cable: SATRILREC. Mng. Dir.: Henry Hadaway; Gen. Mgr.: Alan Melina; Sales Mgr.: Habib Avidisian; Promo. Mgr.: Henry Williams; Contracts Mgr.: Sam Hadaway.
Labels: (Owned) Satril, Rainbow.
Int'l reps.: Angola (Radio Triunfo), Australia (M7), Austria (Metronome), Belgium (BIAC), Egypt (EMI), Ethiopia (EMI), France (Sonopresse, Gerard Tournier), Germany (Metronome), Libya (EMI), Luxembourg (BIAC), Middle East (EMI), Mozambique (Radio Triunfo), Netherlands (Benelux Music), New Zealand (M7), Portugal (Radio Triunfo), Switzerland (Metronome).

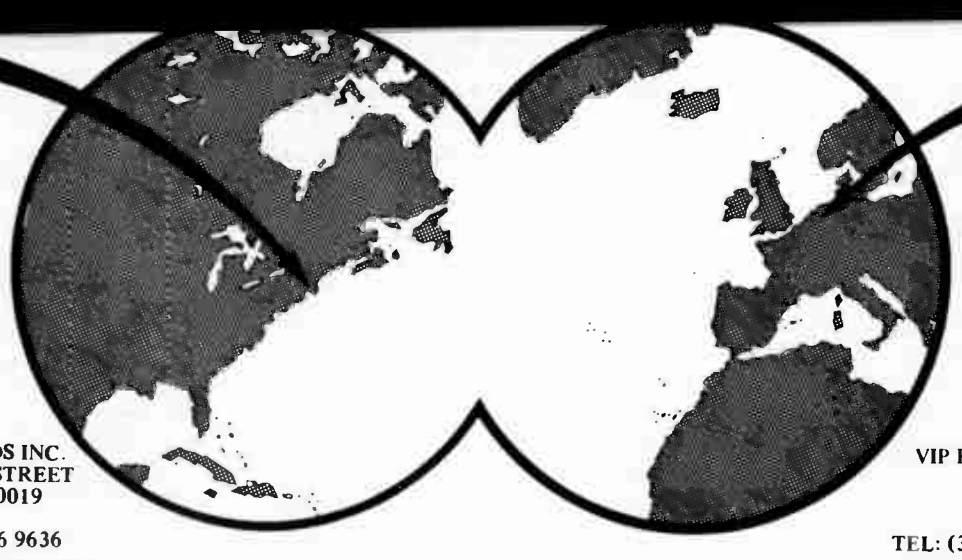
Saydisc Specialized Rec'gs Ltd., The Barton, Inglestone Common, Badminton, Glos. GL9 1BX. Tel: Wickwar 266. Pres.: Gef Lucena; Sales Mgr.: Genny Lucena.
Labels: (Owned) Saydisc (Distributed by Audio Impact & Saydisc), Village Thing (distributed by Transatlantic),

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Our 1974 success story has been a big one with Pye artists in the charts here there and everywhere. The Pye Records labels have had worldwide smash hits with Carl Douglas, Sweet Sensation and Johnny Wakelin while Brotherhood of Man and Joe Dolan led our big sellers in Europe. Freddie Davis hit the big time in Brazil, Tony Angel did likewise in New Zealand and Europe. Wayne Gibson and Nosmo King with the Javells to name but a couple were among our numerous singles and album successes in the UK, where our ever growing marketing, manufacturing and distribution operations (which can be available to you) provide the complete back-up necessary for consistent sales performance. And for consistent high quality sound performance we've got one of the most comprehensively equipped recording studios in the UK at our London Headquarters.

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International Music-Record Section

Amon Ra, Matchbox (distributed by Flyright); (represented) Ahura Mazda (USA), Bornand (USA), Roots (Austria), Rounders (USA).
Int'l reps: Australia (Discimport), Austria (Roots), Germany (Schwenken), Norway (Arne Bendiksen), USA (Kinnara Dists., Nostalgia, Southland Recs. Dists.).

Scene & Heard Recs. Ltd., 230 Portobello Rd., London W11. Tel: (01) 229-3077.

Scotia Rec'gs (Scotland's Master Disc-SMD), Boylestone Estate, 17 Boylestone Rd., Barrhead, Scotland. Tel: (041) 881-0384.
Labels: (Owned) Scotia, Moonbeam.

Sea Cruise Prod'ns (UK), 9 Dean St., 3rd fl., London W1A 4QD.
Home office: USA, Briarmeade Recs.

Selecta (London) (div. of Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 5NX. Tel: (01) 852-9171/9191. (Distributor).
Branches: Earl Shilton, Leicester Rd. Tel: Earl Shilton 2341. Telex: 34632—**Glasgow S3,** 137 Shawbridge St., Pollokshaws. Tel: (041) 649-4599. Telex: 778273—**Manchester M35 OBL,** GPO Box 4, Selecta House, Morton St., Failsworth. Tel: Failsworth 4071. Cable: DIAGRAM. Telex: 66289.

Seven Sun Recs. Ltd., 133 Broadley St., London NW8 8BD. Tel: (01) 723-6201. Cable: SUNARTIST. Mng. Dir.: Don Lawson; Gen. Mgr.: David Lawson; Sales Mgr.: Dan Samuel; Creative Mgr.: Mark Arthur-Worrey; PR: Roger St. Pierre; Press: Ann McDonald. (Distributed by Trojan).
Labels: (Owned) Seven Sun, Calendar, Sun American.
Int'l reps.: Australia (EMI), Austria (Teldec), Canada (Boot), Finland (Euronett), Germany (Teldec), Spain (Hispavox), Sweden (Toniton), Switzerland (Teldec).

77 Recs., 77 Charing Cross Rd., London WC2. Tel: (01) 437-3075/4197. (Distributed by Flyright).
Labels: (Owned) 77, Folklore, Swift.
Int'l rep.: Worldwide (Agate).

Seville, see President.

Shannon Dist'n Ltd., 240A-242A Kilburn High Rd., London NW6. Tel: (01) 624-8137.
Labels: (Owned) Art, Country, Hit, Play; (distributed) Claddagh, Hawk, Honey, Inset, Outlet, Ruby, Velvet, Word; (represented) Canaan, Chart, Lamb & Lion, Stop (all USA); Release (Ireland).
Int'l reps.: Belgium (Supreme), Canada (Boot), Ireland (Release), USA (Gusto).

Sharon, see Marshall, Morgan & Scott.

Silver Cream, see Pure Cream.

Singles, see Transatlantic.

Soft City Disc (UK) Ltd., 61 Grafton Rd., London NW5. Tel: (01) 485-7161. Dirs.: Steven Johanson; Terry Waghorne. (Exporter).
Home office: USA.

Solid Gold, see Multiple Sound.

Solid Gold Sixty, see Multiple Sound.

Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Belfast. Tel: (08494) 32711. Mng. Dir.: Mervyn Solomon; Gen. Mgr.: Les Patterson; Sales Mgr.: Noel Spiller; Rec. Div. Mgr.: Mike Ross.
Int'l branch: Ireland.
Labels: (Owned) Emerald, Great Bands, M&M, Mint; (distributed) CBS group, Decca group, Ember, RCA group, WEA group.

Sonet Prod'ns Ltd. (IFPI), 12 Needham Rd., London W11 2RP. Tel: (01) 229-7267. Mng. Dir.: H. Rod Buckle; Gen. Mgr.: Alan Whaley; Sales Mgr.: S. Sneddon. (Distributed by Pye).
Home office: Sweden.
Labels: (Owned) Sonet; (distributed) Live Wire; (represented) Alligator, Kicking Mule, Specialty, Takoma (all USA); Gazell (Sweden).
Int'l reps.: Australia (Electric Rec. Co.), Belgium (Pathe Marconi), France (Pathe Marconi EMI), Germany (Metronome), Luxembourg (Metronome), Netherlands (Delta), Scandinavia (Sonet), South Africa (Satbel), Spain (Discophon), Switzerland (Finsterwald & Cantacuzene).

Sounds Express Int'l Ltd., 115 Gunnersbury Ln., London W3 8HQ. Tel: (01) 993-2248. Cable: SOUNDEXPREZ. Telex: 934885. Chief Exec.: M.J. Stearn; Sales Mgr.: M.L. How. (Importer/Exporter).

Sounds Superb, see Music For Pleasure.

Spiral, see Pama.

Spring Rec. Ltd., 1 Gledwood Dr., Hayes, Middx. Tel: (01) 573-8744.
Label credits: EMI, Pye.

Stanley Recs., 33 Brunswick Gardens, London W8 4AW. Gen. Mgr.: Tony Russell. (Distributed by Flyright).
Label: (Owned) String; (represented) Davis Unlimited, Flying Fish, Fretless, JEMF, Morning Star, Okehdokee, Old Homestead, Philo, Puritan, Rounder, Voyager (all USA).
Int'l reps.: Germany (Folk Variety), USA (Rounder).

Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784.
Labels: (Owned) Studio G, Tempest.
Int'l reps.: Australasia (J. Albert & Son), Europe (Brull), Japan & Far East (Brull), USA (Emil Ascher).

Sugar Rec. Prod'ns Ltd., 324 Regent St., London W1. Tel: (01) 580-1984. (Distributed by Decca).

Sun American, see Seven Sun.

Sun Island Music Ltd., 3 Pres de la Mer, Greve D'Azette, 12 Hill St., Jersey, C.I. Tel: Central 35269; London Tel: (01) 965-6673. Dirs.: Neville Harris, Maurice Goldring. (Distributor).
Labels: (Distributed) K-Tel, Pickwick.

Sunlight Recs. Ltd., 37A Maida Vale, London W9. Tel: (01) 289-3366. (Distributed by CBS).

Sunnyland Recs. Ltd., 38 North St., Carshalton, Surrey. Tel: 647-8360.

Sunset, see United Artists.

Sunshine Recs. Ltd., 31 Little Clarendon St., Oxford OX1 2HU. Tel: (0865) 52830. Mng. Dir.: Graham E. Rowe. (Importer/Exporter). (SEE ADVERTISEMENT)

Sunslump, 112 Sangley Rd., London SE6 2JP. Tel: (01) 697-0039.

Super, see Outlet.

Supreme, see Pama.

Surprise! Surprise!, see Music For Pleasure.

Surrey Recs. Ltd., 40 Ives St., Chelsea, London SW3. Tel: (01) 589-9443.

Surrey Int'l, see Contempo.

Swan Song, see WEA.

Swift, see 77 Recs.

Swift Rec. Dists., 18 Endwell Rd., Bexhill-on-Sea, Sussex. (Distributor). (Also see Flyright Rec. & Dist'g Co.).

Symphola & Co. Ltd., 31/49 Antrim Rd., Belfast. Tel: (0232) 742-595, 741-462. Chief Exec.: R.G. Smyth; Gen. Mgr.: W. Davidson.
Int'l branch: Ireland.
Labels: (Owned) Spin; (distributed) Arcade, EMI group, Phonogram group, Polydor group, Pye group, MFP, Precision Tapes.

T R X, see Acuff-Rose.

T S S Recs., see Pama.

Talisman Recs. Ltd., 1 Gledwood Dr., Hayes, Middx. Tel: (01) 573-8744.
Label credits: EMI, Pye.

Tamla Motown, see Motown.

Tangent, see Transatlantic.

Tapestry Recs. Ltd., 1 Gledwood Dr., Hayes, Middx. Tel: (01) 573-8744.
Label credits: EMI, Pye.

Tara Recs., 13 Duke St., Grosvenor Sq., London W1M 7PA. Tel: (01) 493-1181. Mng. Dir.: Peter Prichard; Prod'n Mgr.: Ian Ellis; Sales Mgr.: Ian Ralfini; Publicity: Jenny Fabian.
Label credits: Ariola, Decca, Festival, Metronome, Philips, Polydor, RCA, Stereodyne, Teal, Vedette.

Tarantula Prod'ns, 90/94 Shaftesbury Ave., London W1. Tel: (01) 734-2620/4221.
Affiliate: Freshcape Prod'ns.
Label credit: Spirit (South Africa).

Teldec, see Evolution.

Telefunken, see Evolution.

Tempest, see Studio G.

Terrapin, see Transatlantic.

Thames Recs., 1 Gledwood Dr., Hayes, Middx. Tel: (01) 573-8744.
Label credits: EMI, Pye.

Thrust, see Transatlantic.

Thule, see The English Folk Dance & Song Society.

Tiffany, see Phonogram.

Today Recs. Ltd. (IFPI), 3 Telford Rd., Ladbroke Grove, London W10. Tel: (01) 969-4949. Telex: 924356. Contacts: Milt Samuel, Steve Lishman.

Topic Recs. Ltd., 27 Nassington Rd., London NW3 2TX. Tel: (01) 435-9983. Mng. Dir.: Tony Engle.
Labels: (Owned) Topic, Topic-Free Reed, Impact.

Top Twenty, see Multiple Sound.

Tower, see Marshall, Morgan & Scott.

Track Recs. Ltd., 34 Windmill St., London W1P 1HH. Tel: (01) 636-4594. Dirs.: Kit Lambert, Chris Stamp; Mng. Dir.: Bill Curbishley. (Distributed by Polydor).

Trailer, see Leader & Transatlantic.

Transatlantic Recs. Ltd., 86 Marylebone High St., London W1M 4AY. Tel: (01) 486-4353. (Manufacturer/Distributor).
Labels: (Owned) Transatlantic, Singles, Tra Sam, Xtra; (distributed) Big Ben, Black Lion, Leader, Rubber, Tangent, Trailer, Unicorn, Village Thing; (represented) Arhoolie, Blue Note, Conversa-Phone, Everest, Folkways, Milestone, Nonesuch, Pioneer.
Int'l reps.: Argentina (Fermata), Australia (Festival), Austria (Metronome), Brazil (Fermata), Denmark (Metronome), Finland (Sonet), France (Gerard Tournier), Germany (Metronome), Ireland (Irish Rec. Factors), Italy (Ariston), Japan (Toshiba), Mexico (Fermata), Netherlands (BASF), New Zealand (Pye), Norway (Arne Bendiksen), South Africa (Record & Tape Co.), Southeast Asia (EMI), Spain (Belter), Sweden (Sonet), Switzerland (Metronome), Venezuela (Promus).

Transworld, see KPM.

Tra Sam, see Transatlantic.

Trend Recs. (div. of Class Int'l), 113 Westbourne Grove, London W2. Tel: (01) 727-3503. Cable: TRENDISC. Telex: 27382.

Trojan Recs. Ltd., Music House, 12 Neasden Ln., London NW10. Tel: (01) 459-6212. Mng. Dir.: Webster Shrowder; Dir.: Lee Gopthal; Gen. Mgr.: Barry Creasy. (Distributed by B&C, Trojan & EMI)
Labels: (Owned) Trojan, Action, Attack, Dragon, Horse, People; (distributed) Seven Sun.

U K Recs., 4B Grafton Way, London W1P 5LB. Tel: (01) 387-5851. Pres.: Jonathan King; Gen. Mgr.: Clive Selwood. (Distributed by Polydor).
Int'l branch: USA.
Labels: (Owned) UK, UK American.
Int'l rep.: Worldwide (Polydor) except Canada & USA.

Unicorn Recs. Ltd., The Manor House, Markfield, Leicester LE6 0UN. Tel: (05305) 2558. Mng. Dir.: John C. Goldsmith. (Distributed by Transatlantic).
Int'l reps.: Australia (WRC), Japan (Toshiba, Victor), USA (Nonesuch).

United Artists Recs. Ltd., Mortimer House, 37/41 Mortimer St., London W1A 2JL. Tel: (01) 636-1655. Mng. Dir.: Martin C. Davis; Gen. Mgr.: Cliff Busby; Sales Mgr.: Denis Knowles. (Distributed by EMI).
Home office: USA.
Labels: (Owned) Liberty, United Artists, Sunset, Blue Note.
Int'l reps.: Argentina (EMI-Odeon), Australia (Festival), Austria (Ariola), Belgium (EMI), Brazil (Som), Canada (United Artists), Chile (Industrias de Radio & Television), Cyprus (CBS in UK), Denmark (EMI), Dominican Republic (Mozart), Finland (EMI), France (United Artists), Germany (United Artists), Greece (General Publ'g), Guatemala (Discos de Centroamerica), Hong Kong (Chiang Iuat), India (Gramophone Co.), Ireland (EMI), Israel (CBS), Italy (CBS-Sugar), Japan (King, Toshiba), Mexico (Gamma), Netherlands (Bovema), New Zealand (Festival), Nigeria (EMI), Norway (EMI), Panama (Discos de Panama), Peru (El Virrey), Philippines (Dyna), Portugal (Radio Triunfo), Singapore (Chiang Iuat), South Africa (RPM), Spain (Ariola-Eurodisc), Sweden (EMI), Switzerland (EMI), Thailand (EMI), Uruguay (Palacio de la Musica), West Indies (Record Specialists), Venezuela (Palacio de la Musica), Yugoslavia (RTV).

Unity, see Pama

Universo, see Phonogram.

V J M, see Virgin.

Vanguard, see Transatlantic.

Vedette, see Tara.

Vertigo, see Phonogram.

Virgin Rec. Ltd., 61/63 Portobello Rd., London W11. Tel: (01) 727-8070. Telex: 261834. Mng. Dir.: Richard Branson; Prod'n Mgr.: Simon Heyworth; Sales Mgr.: Roger Ames; Publicity: Paul Conroy.
Label credits: Caroline, Charisma, Virgin.

Virgin, see Phonogram.

Virtuoso, see Transatlantic.

Vocalion, see Decca.

Voyager, see Studio G.

W R C, see World Recs.

W W A, see Nems.

Warner Bros., see WEA.

Warwick, see Multiple Sound.

Wave Recs. Ltd., 11 Swakeleys Dr., Ickenham, Middx. Tel: (89) 38755. Chief Exec.: Peter Ind.
Label: (Owned) Wave.

Waverley, see EMI.

Wax Rec. Centre, Progress House, Albert Rd., Aldershot, Hamps. Tel: Aldershot 25540. (Exporter).

Chris Wellard Recs. Ltd., 4 Chequers Parade, Eltham, London SE9. Tel: (01) 859-2748. Mng. Dir.: Chris Wellard; Gen. Mgr.: John Glockler. (Distributor/Importer).
Labels: (Distributed) A, Bead, Cadillac, Carrot, Decibel, Dixie, Emanem, Hep, Jaguar, Mosaic, Nola, Ogun, Openium, Reality, Southern Sound, Sweet Folk & Country, Wave; (represented) Bandstand (USA), Big Band Archives (USA), Big Band Int'l (USA), Classic Jazz Masters (Sweden), Dawn Club (Germany), Dharma (USA), ENJA (Germany), Empress (Germany), Extreme Rarities (USA), Fairmont (USA), GHB (USA), Golden Era (USA), Happy Bird (Germany), Homespun (USA), India Navigation (USA), Jazz Archives (USA), Jazz Society (Sweden), Joyce Music (USA), Jezebel (USA), Master Jazz (USA), Merry Makers (USA), Oldie Blues (Netherlands), Rarities (Denmark), Sounds of Swing (USA), Sountrak (USA), Sunbeam (USA), Swing Era (USA), Tax (Sweden), WAM (Germany).

S. R. White, 57 Stanley St., Rothwell, Kettering, Northants. NN14 2EA. Chief Exec.: S.R. White.
Labels: (Owned) SRW, Rosalind; (represented) Concert Rec'g (USA), Pagoda (Australia).

Wigwam, see Rutland.

Windmill, see Multiple Sound.

Word (UK) Ltd. (IFPI), Park Ln., Hemel Hempstead, Herts. HP2 4TD. Tel: (0442) 50132. Mng. Dir.: Bill Hamilton; Gen. Mgr.: Ian Hamilton; A&R Mgr.: Norman Miller; Sales Mgr.: Dave Bruce.
Labels: (Owned) Word, Canaan, Good News, Light, Myrrh; (distributed) EMI, Key, Phonogram, Pickwick, Polydor, Pye, RCA; (represented) Lamb & Lion (USA), Solid Rock (USA).
Int'l rep.: Scandinavia (Signatur).

World Recs., Parkbridge House, Little Green, Richmond, Surrey. Tel: (01) 940-8331. (Distributed by EMI).
Labels: (Owned) Conquest, WRC.

Wren, see Christopher Davies.

Wudwink, see The Impulse Org.

Xtra, see Transatlantic.

York Recs., Stephan House, 53/55 Carnaby St., London W1. Tel: (01) 439-4061. (Distributed by C&S).

Young Blood Recs. (div. of Miki Dallon Ents. Ltd.), 138 New Bond St., London W1Y 9FB. Tel: (01) 493-9681. Mng. Dirs.: Miki Dallon, Gerry Black; Gen. Mgr.: Jan Oloffson. (Distributed by C&S).
Labels: (Owned) Young Blood, Birth.
Int'l reps.: Argentina (Microfon), Australia (M7), Austria (Teldec), Brazil (CID), France (Carrere), Germany (Teldec), Italy (Ariston), Japan (RCA), Mexico (Musart), Netherlands (Negram), Scandinavia (Polydor), Switzerland (Teldec).

Zel, see Evolution.

Zella Recs. (Birmingham) Ltd., Walker Hall, Ampton Rd., Edgbaston, Birmingham B15 2UJ. Tel: (021) 455-0645. Mng. Dir.: William Johnny Haynes; Gen. Mgr.: A.J. Haynes.
Labels: (Owned) Zella, Ash (distributed by Spin Publ'ns).

Zeus, see Acorn.

● Independent record producers

Active Recs. & Tapes Ltd., Townsend House, Suite 3, 22/25 Dean St., London W1V 5AL. Tel: (01) 437-7220/8512. Cable: ACTIVEMAN. Pres.: Mel Collins.
Label credit: C&S (USA).

Arnakata Music Ltd., 35 Homer St., London W1. Tel: (01) 723-8424. Mng. Dirs.: Mike Dolan, Jim Dawson; Prod'rs: Tom Allom, Dave Cousins, Richard Hudson, John Ford.
Label credits: A&M, Mooncrest, United Artists.

Arrowtabs Ltd., Humber Rd., London NW2. Tel: (01) 450-2411. Mng. Dir.: M.D. Mindel; Prod'rs: Bill Hutchins, Mike Morton.
Label credits: Ariola, Decca, Festival, Metronome, Philips, Polydor, RCA, Stereodyne, Teal, Vedette.

B S M Prod'ns, 90/94 Shaftesbury Ave., London W1. Tel: (01) 734-2620/4221.
Affiliate: Freshcape Prod'ns.
Label credit: Spirit (South Africa).

Beatt Int'l Ltd., 168 Victoria St., London SW1. Tel: (01) 828-2861.
Label credits: Audio Fidelity, Disque Les Treteaux, EMI, Philips Contour, Pye, Rifi, Seeburg, Starline, Windmill.

Tony Bramwell, 56 Suffolk Rd., London SW13. Tel: (01) 748-2587, 499-8686. Mng. Dir.: Tony Bramwell.
Label credits: Apple, Polydor, Warner Bros.

Chart Prod'ns, 23 Haymarket, London SW1. Tel: (01) 839-6537. Mng. Dir.: Clive Stanhope; Prod'rs: Anthony Satchell, Peter Gray.
Label credits: Dart, Jay Boy, President, RCA, Sonet.

Creole Recs. Ltd., Creole House, 4 Bank Bldgs., High St., Harlesden, London NW10. Tel: (01) 965-9223. Cable: CREMUS.
Label credit: Bruce Anthony.

Dandelion Recs. Ltd., 17 Ronneby Close, Weybridge, Surrey. Tel: (98) 42689.
Label credits: Charisma, Virgin.

Des Dolan Prod'ns, 240A/242A Kilburn High Rd., London NW6. Tel: (01) 624-8137.
Label credits: Boot, Country, Gusto, Hit, Pickwick, Release, Supreme.

E G Recs. Ltd., 63A Kings Rd., London SW3 4NT. Tel: (01) 730-2162. Mng. Dir.: David Enthoven; Prod'rs: Mark Fenwick, Sam Alder.
Label credits: Atco, Atlantic, Island, Reprise.

Eden Studios Ltd., 20-24 Beaumont Rd., Chiswick, London W4. Tel: (01) 995-5432. Dir.: Philip Love; Prod'rs: Philip Love, Piers Ford-Crush.
Label credits: Capri, Columbia, Evolution, Parlophone, Philips, Polydor, President, Pye, UK.

Eurobeat Ltd., 36 John Dalton St., Manchester M2 6LD. Tel: (061) 834-7292.
Label credits: Amberlee, Arrowtabs, BWD, Contour, EMI (Australia, UK).

Ben Findon Prod'ns, 5 King Henry's Walk, London N1. Tel: (01) 254-1523/9714. Mng. Dir. & Prod'r: Ben Findon.
Label credits: Alaska, Bell, Decca, GTO, Penny Farthing, Phonogram, RCA, Warner Bros., Young Blood.

Freshcape Prod'ns, see BSM.

Grosvenor Rec'g Studios, 16 Grosvenor Rd., Handsworth Wood, Birmingham B20 3NP. Tel: (021) 356-9636. Cable: TAYHOLLY. Mng. Dir. & Prod'r: John Richard Taylor.
Label credits: Grosvenor, EMI, Pye.

Dave Hadfield Prod'ns Ltd., 311 Old Kent Rd., London SE1 5AH. Tel: (01) 237-4257. Chief Exec. & Prod'r: David Heath-Hadfield.
Label credits: A&M, Paramount, Phonogram, Polydor.

Happy Oyster Ltd., 484 Kings Rd., London SW10 OLF. Tel: (01) 352-9881. Mng. Dirs. & Prod'rs: Mike Clifford, Chris Trengove.
Label credits: A&M, Dawn, Pye.

Hedley Prod'ns, 71 Rutland Rd., Chesterfield, Derbys. S40 1ND. Tel: (0246) 79976. Chm. & Mng. Dir.: Anthony Hedley; Prod'rs: Anthony Hedley, Michael James.
Label credits: EMI, Philips, Polydor.

Hush Prod'ns Ltd., 8 Albert Gate Court, 124 Knightsbridge, London SW1. Tel: (01) 589-6293. Dirs.: Jonathan Rowlands, Hugh Murphy, Shel Talmy. (Also see Shel Talmy Prod'ns).
Label credits: Big Tree, Blue Thumb, Buddah, CBS, Charisma, Chrysalis, Fantasy, Harvest, Polydor, Purple, Transatlantic, 20th Century, Uni, Vertigo, Warner Bros., Young Blood.

I T W Prod'ns, 36 John Dalton St., Manchester M2 6LD. Tel: (061) 834-7293.
Label credits: Arrowtabs, Beat (Italy), Belter (Spain), Benelux Music (Netherlands), Carosello (Italy), Contour, EMI (Australia), Fonogram (Spain), Indigo, Pye.

Instant Sound Prod'ns, 21 Beaumont Court, Clapton, London E5 8BG. Tel: (01) 806-3126. Prod'r: John Edward.
Label credits: BASF, Bell, CBS, Decca, Penny Farthing, Philips, Pye, RAK, Spark, Sticky, UK, United Artists.

Internationale Musik Produktion, 28 Alloa Rd., Goodmayes, Ilford, Essex.
Home office: USA.
Label credits: BRA, Hot Chocolate, Purple Eye.

Stuart Johnson Prod'ns Ltd., 1 Gledwood Dr., Hayes, Middx. Tel: (01) 573-8744.
Label credits: EMI, Pye.

Terry King Prod'ns, Arlette House, 143 Wardour St., London W1V 3TB. Tel: (01) 930-1771. Telex: 888941. Mng. Dir.: Terry King; Prod'rs: Alex Hughes, Ted Lemon.
Label credit: Truth Ents.

Leader Sound Ltd., 209 Rochdale Rd., Greetland, Halifax, Yorks. 4HX 8JE. Tel: (0422) 76161. Mng. Dir.: Bill Leader; Prod'rs: Bill Leader, David Bland, Janet Kerr.
Label credits: Decca, Elektra, Fontana, Transatlantic.

M A M Recs. Ltd., 24/25 New Bond St., London W1Y 9HD. Tel: (01) 629-9255. Cable: MAMARTISTE. Telex: 27867.
Label credit: Parrot (USA).

M B P & H S Ltd., 155/157 Oxford St., London W1. Tel: (01) 437-2468. Cable: HALMUSIC.
Label credits: CBS, EMI, Ember, RCA, Trojen, United Artists.

Manna Entertainments & Mgmt. Ltd., 19/20 Noel St., London W1. Tel: (01) 437-1958.
Label credits: Decca, EMI, Philips.

March Music Ltd., 71 Rutland Rd., Chesterfield, Derbys. S40 1ND. Tel: (0246) 79976. Chm. & Mng. Dir.: Anthony Hedley; Gen. Mgr.: Derek Wann; Sales Mgr.: Malcolm Perkins.
Branch: London W1V 5RG, 6 Carlisle St.
Int'l branch: USA.
Label credits: Saga, Vogue.

Martin-Coulter Ents. Ltd., 33 Knox St., London W1H 1FS. Tel: (01) 723-4242. Dirs.: Bill Martin, Phil Coulter.
Label credits: Bell, EMI, Polydor, RAK.

Metropolitan Communications, 8a Frognal Gardens, Hampstead, London NW3. Tel: (01) 435-8803. Mng. Dir.: Mark Hanau; Prod'rs: Lynton Guest, Jimmey Edwards.
Label credits: GEM, Metropolitan, SF Original, Venus.

Motive Music Prod'ns Ltd., 80 Mortimer St., London W1N 7DE. Tel: (01) 580-5020. Mng. Dir.: Syd Dale; Prod'rs: Klaus Lorenzen, Adrien Kerridge.
Label credits: CBS, EMI, Metronome.

Multicord, 52 Briardene Close, Sunderland SR3 3RU. Tel: (0783) 282-353. Mng. Dir. & Prod'r: Ken McKenzie.
Label credit: Metro.

New Acme Prod'ns (UK) Ltd., 8 Albert Gate Court, 124 Knightsbridge, London SW1. Tel: (01) 589-6293. Dirs. & Prod'rs: Jonathan Rowlands, Hugh Murphy.
Label credits: Charisma, Chrysalis, Decca.

Norman Newell Org., 65 Montagu Mansions, London W1. Tel: (01) 935-4133. Chief Exec.: Norman Newell; Prod'rs: Norman Newell, Gil King, Alan Lockey.
Label credits: EMI, Phonogram, Pye, RCA.

Nexus Rec. Prod'ns Ltd., 37 Soho Sq., London W1. Tel: (01) 437-9405.
Label credit: Active.

Oval Recs. Ltd., 156 Kennington Park Rd., London SE11 4DJ. Tel: (01) 622-3958, 735-4747. Dirs. & Prod'rs: Charlie Gillett, Gordon Nelki.
Label credit: Sonet.

Record Supervision Ltd., 2 Lansdowne House, Lansdowne Rd., London W11. Tel: (01) 727-0041. Cable: SUPERECORD. Pres.: Denis Preston.
Label credit: Lansdowne Series.

Peter Richard Prod'ns Ltd., 5 Doricote Rd., London SW18. Tel: (01) 870-1683, 828-2202. Mng. Dir.: Pierre Tubbs; Prod'rs: Riley James, Pierre Tubbs.
Label credits: Bellaphon, CBS (France, UK), King (Japan), United Artists, Young Blood.

Ricochet Ents. Ltd., 12a St. George St., London W1R 9DF. Tel: (01) 493-1141.
Label credits: A&M, Warner Bros.

Philip P. Roberge Assocs. Inc., 16 Dunraven St., Mayfair, London W1Y 3FE. Tel: (01) 499-0671. Cable: TOM-TOM. Pres. & Mng. Dir.: Philip P. Roberge; Exec. Ass't: Del Taylor; Artist Co-ord.: Sue Worth; Prod'rs: Alexis Korner, Peter Thorup, Boz Burrell, Duster Bennett, George Caldwell, J.P. Salvatori.
Label credits: CBS, Columbia (USA), Just Sunshine, Metronome, Polydor, RAK, Toadstool, Transatlantic, Warner Bros.

Rose Recs., 86 Turnham Green Terr., London W4. Tel: (01) 994-4895. Chief Exec. & Prod'r: Norton York.
Label credits: Cactus, Penny Farthing, Rhino.

The Round Rec. Co. Ltd., Wingates, Farm Ln., Ashtead, Surrey KT21 1LG. Tel: Ashtead 73523. Mng. Dir.: David C. Mackay; Gen. Mgr.: Barrie S. Guard; Promo.: Michael Challis.
Label credits: Bronze, Charisma, Decca, EMI, Polydor.

S R T Prod'ns Ltd., Bankside, 42 High St., Barnet, Herts. Tel: (01) 449-1676. Mng. Dir.: George Bellamy; Dir.: Dave Richardson.
Label credits: Avenue, CBS, Columbia, President, York.

Sally Music Prod'ns, 152/156 Shaftesbury Ave., London WC2H 8JH. Tel: (01) 240-1628. Dir. & Prod'r: Peter Sames.
Label credits: Polydor, Pye.

Satril Prod'ns, Big Ear Recs., (div. of Henry Hadaway Org.), Satril House, 11 Little Newport St., London WC2H 7JF. Tel: (01) 734-7333. Prod'n Dir.: Henry Hadaway; Prod'rs: Henry Hadaway, Alan Melina, Pat Daniels, Tom Yates.
Label credits: Crystal, Decca, EMI, Major Minor, President, Pye, Rainbow, Satril.

Cyril Shane Prod'ns Ltd., 69 Harley House, Marylebone Rd., London NW1 5HN. Tel: (01) 486-4651. Pres.: Cyril Shane.
Label credits: Decca, Philips.

Soft Machine Music Ltd., The Studios, 42/46 Victoria Dr., London SW19. Tel: (01) 789-1464. Cable: SOFT. Chm. & Mng. Dir.: Sean Murphy.
Label credit: Harvest.

Sun American, 133 Broadley St., London NW8 8BD. Tel: (01) 723-6201. Chief Exec.: David Lawson; Prod'rs: Don Lawson, Tony Washington.
Label credits: MAM, Pye, Seven Sun, Sun American.

Sun-Pacific Music (London) Ltd., PO Box 78, London SE19. Tel: (01) 653-8457. Cable: TREBLIG. Mng. Dir.: Gilbert Gibson; Prod'rs: Borek Nemecek, Graham Tucker, David Carter.
Label credits: BBC, CBS, Polydor, RCA, Ri-Fi.

Sutton Sound Ltd., 23 Redan Pl., London W2. Tel: (01) 727-6681.
Label credit: EMI.

Shel Talmy Prod'ns Ltd., 8 Albert Gate Court, 124 Knightsbridge, London SW1. Tel: (01) 589-5350. Dirs.: & Prod'rs.: Shel Talmy, Hugh Murphy, Jonathan Rowlands. (Also see Hush Prod'ns).
Label credits: Bell, Capitol, Charisma, Polydor, Pye, Transatlantic, Warner Bros.

Thrust Prod'ns, Leck House, Leck Rd., Coleraine. Tel: (0265) 3148. Mgr.: John A. Weir; Prod'rs: John A. Weir, Nicky Ash, P.G. McNicholl.
Label credits: Poor Genius, Village Thing.

Today Recs. Ltd., 3 Telford Rd., Ladbroke Grove, London W10. Tel: (01) 969-4949. Prod'rs: Milt Samuel, Steve Lishman.
Label credits: DG, Janus, Motown, Teldec.

S. R. White, 57 Stanley St., Rothwell, Kettering, Northants. NN14 2EA. Chief Exec.: S.R. White.
Label credits: Coronet, Crystal, Deroy.

Witch Season Prod'ns Ltd., 155/7 Oxford St., London W1. Tel: (01) 734-9710.
Label credits: Island, Neon, Reprise, Vertigo.

Zella Prod'ns/Ash Recs. (Birmingham) Ltd., Walker Hall, Ampton Rd., Edgbaston, Birmingham B15 2UJ. Tel: (021) 455-0645. Dir.: William Johnny Haynes.
Label credits: Ash, EMI.

● music publishers

A I R Overworld Ltd., see Dick James.

A J Music Ltd., see Kassner.

A L Music, see Metropolitan.

A M P, see Carlin.

A T V Music Ltd., 26/27 Regency Sq., Brighton, Sussex. Tel: (0273) 23351. Cable: CALLME.
Home office: USA.
Affiliates: Add Music Ltd., Big Secret Music Ltd., Brigitte Music Ltd., Bryanston Music Ltd., Burton Music Ltd., Comet Music Ltd., Cuckoo Music Ltd., Future Legends Music, Hansa Prod'ns Ltd., Tony Hiller Music, Marble Arch Music Ltd., Northern Songs Ltd., Des O'Connor Music Ltd., Pamscene Music Ltd., Dave Toff Music, Total Video Music Ltd., Lawrence Wright Music, Yisgav Music.
Int'l firms represented: Cherry (USA), Comet (USA), Early Morning (Canada), Fox Gimbel (USA), Metro (USA), Summerlea/Dapapala (Canada), Sweco (USA), Underwater (Canada), Welbeck (USA), Woodwater (West Indies).

A W B Music Ltd., see Barn.

Abacus, see Carlin.

Abigail Music (London) Ltd., see RSO.

Abraxas Music, 53 Upper Brook St., London W1.

Accolade Music Ltd., see Shapiro, Bernstein.

Active Music Ltd., 142 Charing Cross Rd., London WC2. Tel: (01) 836-2397/3992.

Acton Green Music Ltd., 15 Great Western Rd., London W9. Tel: (01) 289-1021. Dirs.: Douglas D. Smith, Wayne P. Bardell.
Affiliate: Bardell-Smith Publ'g Ltd.

Acuff-Rose Music Ltd., 16 St. George St., London W1. Tel:

(01) 629-0392. Gen. Mgr.: Ron Randall. (See Chappell).
Home office: USA. (SEE ADVERTISEMENT)

Add Music Ltd., see ATV.
Larry Adler Music, see Chappell.
Admiral One Music Ltd., see Margaret Brace.
Admiration, see Robert Mellin.
Aeolian Music Ltd., see Bourne.
Airborne Music Ltd., 16 Bracklesham Close, Farnborough, Hants. GU14 8LR. Tel: (0252) 511-333. Gen. Mgr.: Noel A. Brown.
Airmass Music Ltd., see Dick James.
Alaska Music Ltd., see Margaret Brace.
Alava Music Ltd., 47 Victoria St., London SW1H 0EQ. Tel: (01) 222-6603.
Albemarle Music, 9 Blenheim St., New Bond St., London W1Y 9LE. Tel: (01) 493 6540/6428. Cable: TELEVIEW.
Alexis Music Ltd., see Carlin.
Algeo Music Co., 17 Palace Gate, London W8 5LS. Tel: (01) 5B9-6472.
Alger, see Robert Mellin.
Alice Music Ltd., 9 Cavendish Sq., London W1M 0DU. Tel: (01) 995-1191.
W. H. Allen & Co. Ltd., 43 Essex St., London WC2R 3JG. Tel: (01) 5B3-0127. Cable: ALLENESTRA.
Alliance Music, see Chappell.
Allways Music, 5 Staple Inn, London WC1.
Alsax Music Ltd., Group House, 9 The Broadway, Woodford Green, Essex. Tel: (01) 505-4211. Mng. Dir.: A.J. Randolph; Gen. Mgr.: Paul Rodriguez. (See Paul Rodriguez)
Affiliate: Virginia Music Ltd.
Altogether Music, see April.
Alto Music Ltd., see Dick James.
Altus Music Co. Ltd., see Fanfare.
Alucard Music Ltd., see Nems.
Amazing Dog Ltd., 11 Oakleigh Park South, Whetstone, London N20. Tel (01) 445-3185.
Amazon Music, see April.
Ambassador Music Ltd., 23/24 Greek St., London W1V 5LG. Tel: (01) 437-7053. Cable: AMBAMUSIC.
Affiliates: Hallelujah Music, RHM Music (London) Ltd.
Int'l firms represented: Gil Music, George Pincus & Sons, Songfest, Tune Time, Unity (all USA).
Int'l reps.: Australasia (Pincus-Gil), Canada (Gil), USA (Gil).
Amen, see Carlin.
American Univ. Publ'rs Group, 70 Great Russell St., London WC1B 3BY. Tel: (01) 405-0182. Cable: AMUNPRESS.
Ammo-James Music Ltd., 10 Green St., Park Ln., London W1Y 3RF. Tel: (01) 493-4523. (See Dick James)
Amphonic Music Ltd., 80 Mortimer St., London W1N 7DE. Tel: (01) 580-5020. Mng. Dir. Syd Dale; Gen. Mgr.: Fay Gibbs.
Affiliates: Colorado Music Ltd., Go Ahead Music Ltd.
Int'l firm represented: L'Illustration (France).
Int'l reps.: Australia (Castle), Austria (Bavariaton-Verlag), Belgium (L'Illustration,) Canada (Emil Ascher in USA), France (L'Illustration), Germany (Bavariaton-Verlag), Luxembourg (L'Illustration), New Zealand (Castle in Australia), Spain (Harner), Switzerland (L'Illustration), USA (Emil Ascher).
Amsco Music, see Music Sales.
Anchor Music, 178 New Bond St., London W1. Tel: (01) 409-2631. Mng. Dir.: Ian Ralfini; Dir.: Martin Wyatt.
Ian Anderson Music Ltd., see Chrysalis.
Andover Music, see April.
Andwella, see Carlin.
Angel Music, see Sparta Florida.
Anglia (Television) Music Ltd., see Robert Mellin.
Anglo-Continental Music Co. BVF Ltd., 10 Sherlock Mews, Baker St., London W1M 3RH. Tel: (01) 935-6974.
Anglo-Pic Music, see Chappell.
Anglo-Soviet Music Press, see Boosey & Hawkes.
Anita, see Carlin.
Apex Music Ltd., 12 Elgin Mansions, Elgin Ave., London W9. Tel: (01) 794-7191.
Apple Publ'g Ltd., 54 St. James St., London SW1. Tel: (01) 629-B222.
Affiliates: Harrisongs Ltd., Ono Music Ltd., Python Music Ltd., Startling Music Ltd.
April Music Ltd., 17/19 Soho Sq., London W1. Tel (01) 439-1845. Cable: APRIMUSIC. Mng. Dir.: Brian Hutch; Creative Mgr.: Brian Oliver.
Affiliates: Altogether Music, Amazon Music, Andover Music, BL Music, Bake Music, Batt-Songs, Beckett Song Publ'g Co., Belfry Prod'ns, Buzz Music, Carrotts Music, Charlie Tunes, Dahlia Music, Earthshaker, Efremar Music, Finito Music, Hotpot Music, Kangaroo Music, King Billy Music, Magdalen Music, Omnibus Music, Pauline Music, Polygon Music, Prom Music, Rio Cartel, Paul Robinson Music Ltd., Rock On Music, Skin Songs, Steville Music, Swingle Ents., Tomorrow Music, Victoria Music, Jeff Wayne Music, Woolf Songs, Wurzon Music.
Int'l firms represented: Derringer, Dramatis, Ethnic, Godspell, Heirophant, Music Maximus, New Cadenza, Prophet, Silver Steed, Stonebridge, Winter Blues (all USA); Emm Dee, Kangaroo, Musical Frontiers (worldwide except USA & Canada).
Int'l reps.: Argentina (Melograf), Australia (April), Austria (Wien Melodie), Belgium (April), Brazil (Mundo Musical), Canada (April/Blackwood), Central America (Mundo Musical), Chile (Melograf), Costa Rica (Mundo Musical), France (April), Germany (April), Greece (Grecophon), Israel (April), Italy (April), Japan (April), Luxembourg (April), Mexico (Mundo Musical), Netherlands (April), New Zealand (April), Norway (Arne Bendiksen), South Africa (April), Spain (April), Sweden (April), USA (Blackwood), Uruguay (Melograf).
Aquarius Music Ltd., 71 Berkeley House, Hay Hill, London W1. Tel: (01) 493-3974.
Int'l firm represented: Beechwood (USA).
Arcadia Music Publ'g Co. Ltd., 10 Sherlock Mews, London W1. Tel: (01) 935-5469.
Ardmore & Beechwood, see Keith Prowse.
Arf Arf, see Carlin.
Argot Music Co., see Valentine.
Aristocrat Music Ltd., Arlette House, 143 Wardour St., London W1. Tel: (01) 930-1771. Mng.: Dir.: Terry King; Gen. Mgr.: Ted Lemon.
Affiliates: Crusader Music Ltd., Giant Music Publ'g Co. Ltd.
Arnakata Music Ltd. (PRS), 35 Homer St., London W1H 1HL. Tel (01) 723-8424. Mng. Dirs.: James Dawson, Michael Dolan.
Affiliates: Ashkorma Music Ltd., Hawkana Music Ltd., Lampoon Music Ltd., Marquee-Dolan Music Ltd., Summerland Songs Ltd. (all PRS)
Int'l reps.: Austria (Arabella), Canada (Arnakata), Germany (Arabella), Italy (Ed. Suono), Scandinavia (Sonet-Dansk), Switzerland (Arabella), USA (Arnakata).
Arsenal Music Ltd., see United Artists.
Artemis Muziekuitgeverij BV, 14 St. George St., London W1R 9DE. Tel: (01) 492-0769. (See Artemis, Netherlands).
Arte Music Corp. Ltd., 96 Portland Pl., London W1. Tel: (01) 580-4823.
Arthur's Mother Music Ltd., see Valentine.
Art Music, 5 St. Peters Villas, London W6. Tel: (01) 748-9788. Mng. Dir. Alan Bates.
Ascherberg Hopwood & Crew, see Chappell.
Ashanti Music, BB Stroud Green Rd., London N4. Tel: (01) 263-0252. Mng. Dir. Junior Lincoln. (See Mooncrest).
Int'l rep.: Worldwide (Mooncrest) except West Indies.
Edwin Ashdown Ltd., 275-281 Cricklewood Broadway, London NW2 6QR. Tel: (01) 450-5237. Mng. Dirs.: S.E. Ashdown, Margaret Sharpe; Dir. & Sec'y: J.R. Sharpe; Dir.: L.H. Clark.
Int'l firm represented: Enoch (France).
Ashkorma Music Ltd., see Arnakata.
Ashley-Fields Music Ltd., 61 Frith St., London W1V 5TA. Tel: (01) 734-7462. Mng. Dir.: Harold Fields.
Affiliates: Croma Music Ltd., Roncom Music Ltd.
Int'l firms represented: **Croma Group**—Arcola, Blue, Carvon, Croma, Denslow, Jennifer, Jockey, Juno, New Town, Sharkey; **Roncom group**—Dub, Roncom (all USA).
Ashtree Holdings Ltd., see Margaret Brace.
Associated Board of the Royal Schools of Music, 14 Bedford Sq., London WC1B 3JG. Tel: (01) 636-6919. Cable: MUSEXAM.
Astron Music, 1 Atkinson St., Shipley, Yorks. Tel: Shipley 56B29. Owner: Derek Arnold.
Attic songs, see Paul Rodriguez.
Audley Music, see Noel Gay.
Augener, see Stainer & Bell.
August Music Ltd., see GTO.
Avemb Songs Ltd., see Cyril Shane.
Aviva Music Ltd., see Shapiro, Bernstein.
Axle Ents. Ltd., 2 Holly Mount, Hampstead, London NW3. Tel: (01) 435-9601. Dirs.: Ken Howard, Alan Blaikley.
Affiliate: Teleny Music Ltd.
B & C Music Ltd., see Mooncrest.
B K M Ltd., 27 Curzon St., London W1. Tel (01) 491-7645. Cable: KROWNED.
Affiliates: Freshwater Music Ltd., Poppy Pub.



International Music-Record Section

Colour Me Gone Ltd., 484 Kings Rd., London SW10. Tel: (01) 352-9881.
Comet Music Ltd., see ATV.
Commair-Chappell Music, see Chappell.
Comma Music, see Intersong & Paul Rodriguez.
Commercial Music Co., 70 Charlwood St., London SW1. Tel: (01) 834-8357.
Commercial Music Publ'g, see Elman.
Compass Music Ltd. (PRS), Alembic House, 12th fl., 93 Albert Embankment, London SE1. Tel: (01) 735-9291. Cable: COMPMUSIC.
Affiliates: Blanedell Ltd., Boulevard Music Ltd., Gull Songs Ltd., Hagen Music Ltd., Leeroy Music Ltd., Limbridge Music Ltd., Track Music Ltd.
Int'l firm represented: Larry Shayne.
Int'l rep.: Australia (Castle).
Compatible Rec'g & Publ'g Ltd., 87 Third Cross Rd., Twickenham, Middx. Tel: (01) 898-4095.
Composer To Player Ed., 53 Longley Rd., Harrow, Middx. HA1 4TG. Tel: (01) 427-5267.
Concord, see Essex.
Concordia Publ'g House Ltd., 117/123 Golden Ln., London EC1. Tel: (01) 253-8884. Cable: CONPU8HO.
Consolidated Music, see Music Sales.
Contempo Music Ltd., 42 Hanway St., London W1. Tel: (01) 636-2283. Gen. Mgr.: G. Abbey. (See Carlin).
Cookaway Music Ltd., see Dick James.
Corner Stone Music Ltd., see Valentine.
Cornfield Music Ltd., see Blackhill.
Coronado, see Keith Prowse.
Coronet, see Carlin.
Corus Music, 1 Montague St., Russell Sq., London WC1B 58S. Tel: (01) 323-2787. Mng. Dir.: D. McCormick; Gen. Mgr.: John G. Reed.
Coslow Kassner Ltd., see Kassner.
Courtenay Music & Prod'ns Ltd., 168 Victoria St., London SW1. Tel: (01) 834-3014.
Craighall Music, 68 Craighall Rd., Edinburgh EH6 4RL. Tel: (031) 552-3685.
Craiglee Music Co. Ltd., 79 Kingston Hill, Kingston-upon-Thames, Surrey. Tel: (01) 546-1617.
J. B. Cramer & Co. Ltd., 99 St. Martins Ln., London WC2N 4AZ. Tel: (01) 240-1612.
Affiliates: Leonard Gould & Bolttler, Pitman Hart & Co. Ltd.
Crater Music, see Paul Rodriguez.
Creole Music Ltd., Creole House, 4 Bank Bldgs., High St., Harlesden NW10. Tel: (01) 965-9227. Cable: CREMUS.
Affiliate: Cactus Music.
Int'l rep.: Australia (Bellbird), Austria (Global—Fanfare), Belgium (Creole), France (Allo), Germany (Global—Fanfare), Luxembourg (Creole), Netherlands (Dayglow), Portugal (Armonico), South Africa (MPA), Spain (Armonico), Switzerland (Global—Fanfare).
Crest Music Ltd., see Dick James.
Cricklewood Music Ltd., Hyde Ind'l Estate, The Hyde, London NW9 6JU. Tel: (01) 205-5456. Mng. Dir.; Monty Lewis.
Croma Music Ltd., see Ashley-Fields.
Cromwell, see Essex.
Cross, see Campbell Connelly.
Crow Publ'g Ltd., 24 Parkside, Knightsbridge, London SW1. Tel: (01) 245-9026. (See Robert Mellin).
Affiliates: Fair World Music, Saguenay Music Ltd.
Int'l firm represented: Locomotive (USA).
Crusader Music Ltd., see Aristocrat.
Crystal Music Publ'g Co. Ltd., see Dick James.
Cube Ents. Ltd., see Essex.
Cuckoo Music Ltd., see ATV.
Cumberland Music Ltd., see Kassner.
Curb Carlin Music, see Carlin.
Curci (Ed.), see Collegiate.
J. Curwen & Sons Ltd., see Faber & Roberton Publ'ns.
Cymande Music Ltd., see Margaret Brace.
Czechoslovak Music, see Robert Mellin.
D I G I T, see Young Blood.
Dabe Music Ltd. Dir.: Ray Davies; Contact: Marion Rainford. (See Carlin & Konkwest).
Dahlia Music, see April.
Miki Dallon Music, see Young Blood.
Damil Music, Blythe Rd., Hayes, Middx. Tel: (01) 573-5122. Dir.: David L. Miller.
Herman Darewski Music Publ'g Co., see B. Feldman.
Dartington Ciderhouse, Shinner's Bridge, Totnes, Devon TQ9 6JB. Tel: (08046) 2271, 3616.
Dash, see Campbell Connelly.
Spencer Davis Music Ltd., see Dick James.
Davray Music Ltd. Dir.: Ray Davies; Contact: Marion Rainford. (See Konkwest).
Dawnbreaker, see Carlin.
Daytime Music Ltd., see Carlin.
Blossom Dearie, see Louvigny-Marquee.
Deaver Ents., see Intersong.
Debmar Publ'g Co. Ltd., see Bron.
Debonaire Music Ltd., see Dick James.
Deep Purple Music Ltd., see Purple.
Deep Sea Music Ltd., see Mervyn.
Delfont Music, see Chappell.
Delicate Music Ltd. (PRS), see Rondor.
Delos Music, 182 Lansbury Dr., Hayes, Middx. Tel: 573-6299. Dir.: Pat Lynn; Gen. Mgr.: Richard Benjamin.
Delphi Music Ltd., see Barn.
Demark Music, see Paul Rodriguez.
Deoc Music Ltd., see Carlin.
Design, see Carlin.
Destiny, see Carlin.
Johnny Devlin, see Carlin.
DeWolfe Ltd., 12a Bouchier St., London W1. Tel: (01) 743-2149.
Branch: London W1, 80-82 Wardour St. Tel: (01) 437-4933.
Max Diamond, see Campbell Connelly.
Diamond Music Co., see Gabriel.
A. Dimartino Music Ltd., see Valentine.
Ding A Ling Music Ltd., 1a Berners St., London W1. Tel: (01) 427-1505.
Discobirds Ltd., 33 St. James St., London SW1.
Discourses Ltd., 32 High St., Tunbridge Wells, Kent. Tel: (0892) 26397. Pres.: Robert F. Hardcastle; Gen. Mgr.: Anthony James.
Walt Disney Prod'ns Ltd., 68 Pall Mall, London SW1Y 5EX. Tel: (01) 839-8010. UK & European Mktg. Dir.: Fred Marks.
Home office: USA.
Affiliates: Walt Disney Music Co., Wonderland Music Co. Inc.
Dix, see B. Feldman.
Dolmyn Music, see Louvigny-Marquee.
Dolphin Music Co., see Valentine.
Dominic Music Ltd., see Dick James.
Dominion Music Co. Ltd., see United Artists.
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Phonodisc Ltd , 60/70 Roden St , Ilford, Essex Tel (01) 553-3434
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Precision Tapes Ltd , 11 Denmark St., London WC2H 8NR Tel (01) 836-3104 Cable PRETAPE Mng Dir Walter S Woyda, Gen Mgr M J Tovey, Mktg Mgr P Whiteside, Sales Mgr Andy J Moore
Audio: 8-tr , cassette
Renfrewshire Sound Servs , Woodlands Rd , Thornliebank, Glasgow G46 7SY Tel (041) 638-6197 Mng Dir Raymond E Orr, Presentation & Prod'n Mgr Sandra 8rown
Audio: 8-tr , cassette, open reel
Shannon Dist'n Ltd., 30 Holloway Rd , London N7 Tel (01) 607-8544/3828
Studio G, 195 Wardour St , London W1 Tel (01) 734-5784
The Tape Dupl'g Co (G8) Ltd , Audio Works, Cartersfield Rd , Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712 Cable METROSOUND Telex 25166
Audio: 8-tr , cassette
Trident Tape Serv Ltd., 4/10 North Rd , Islington, London N7 9HN Tel (01) 609-0087
Branch: London W1, Trident House, St Anne's Court

TAPE DUPLICATOR/MARKETERS

Ampex Stereo Tapes Int'l, Princes House, Suite 317, 39 Jermyn St , London SW1 6DN Tel (01) 734-2738 Cable ASTAPE Telex 28282 Prod Gen Mgr Stanley West; Prod Development Mgr Martin Moltz
Home office: USA
8-tr. & cassette: Ampex, Ampex/ELK, Ambassador (USA), Everest (USA), Flying Dutchman (USA), Happy Tiger (USA), Hebra (Belgium), Monitor (USA), Palette (Belgium), Pompeii (USA), President (UK), Project 3 (USA).
8 A S F (UK) Ltd , Audio/Video Div , PO 8ox 473, Knightsbridge House, 197 Knightsbridge, London SW7 1SA Tel (01) 584-5080 Telex 267574 Gen Mgr H C Pattinson, Professional Prods Mgr R M Hine Sales Mgr A.R Patch
C 8 S Recs (div of C8S UK Ltd), 17-19 Soho Sq , London W1V 6HE Tel (01) 734-8181 Cable COLRECORD Telex 24203 Mng Dir Maurice L Oberstein, Gen Dir. Allen Davis; Div Dir George Shestopal
Precision Tapes Ltd , 11 Denmark St , London WC2H 8NR Tel (01) 836-3104 Cable PRETAPE Mng Dir Walter S Woyda, Gen Mgr M J Tovey, Mktg Mgr P Whiteside, Sales Mgr. Andy J Moore

● supplies

CARTRIDGE & CASSETTE PARTS

Cosmocord Ltd , Eleanor Cross Rd , Waltham Cross, Herts EN8 7NX Tel Lea Valley 716-666 Cable ACOS Telex 24294 Mng Dir V.J Sivyer Mktg Mgr W E 8udge
J V C (UK) Ltd , Priestly Way, London NW2 Tel (01) 450-2621. Chm K Lowy; Dir I Ozaki
Landmark (Precision Mouldings) Ltd , Deneway House, Darkes Ln , Potters 8ar, Herts Tel Potters 8ar 59015 Mng Dir David 8 Ritchie, Gen. Mgr Tom O'Connell Works Dir Don Pearson
Audio: Plastic molded parts
Lear Jet Stereo 8 (UK) Ltd , Mastertape House, 8lackthorne Rd , Poyle Trading Estate, Colnbrook, Slough, 8ucks Tel Colnbrook 2431
Metrosound Mfg Co Ltd , Audio Works, Cartersfield Rd , Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712 Sales Mgr G R Speller
Audio: Moldings

EMPTY CARTRIDGES, CASSETTES & REELS

8 A S F (UK) Ltd , Audio/Video Div , PO 8ox 473, Knightsbridge House, 197 Knightsbridge, London SW7 1SA Tel (01) 584-5080. Telex 267574 Gen Mgr. H C Pattinson, Professional Prods Mgr R M Hine; Sales Mgr A R Patch
Audio: Open reel.
Cosmocord Ltd , Eleanor Cross Rd , Waltham Cross, Herts EN8 7NX. Tel Lea Valley 716-666 Cable ACOS Telex 24294 Mng Dir V J Sivyer. Mktg Mgr W E 8udge
D T V Group Ltd , 126 Hamilton Rd , West Norwood, London SE27 9SG Tel (01) 670-6166 Cable FLI8AK Telex 262415 Gen Mgr Alfred Rose; Sales Mgr Michael Murrihy
Brand name: Fidelipac
Fraser-Peacock Assocs. Ltd., 94 High St , Wimbledon Village, London SW19 5EG Tel (01) 947-2233/1743 Dir. D.R Tuckman; Sales Mgr. I.L. Highley
Audio: Cassette
Hellermann Cassettes Ltd., Worth Park Ave., Three 8ridges, Crawley, Sussex RH10 4AZ. Tel (0293) 34982 Cable CASSETTES. Telex 87651. Mng. Dir Jack Clyde.
Audio: 8-tr., cassette.
Landmark (Precision Mouldings) Ltd , Deneway House,

Darkes Ln , Potters Bar, Herts Tel Potters Bar 59015 Mng Dir David B Ritchie, Gen Mgr Tom O'Connell Works Dir Don Pearson
Audio: 8-tr cassette

Lear Jet Stereo 8 (UK), Ltd , Mastertape House, Blackthorne Rd , Poyle Trading Estate, Colnbrook, Slough, Bucks Tel Colnbrook 2431
Audio: 8-tr

Metrosound Mfg Co Ltd , Audio Works, Cartersfield Rd , Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712 Sales Mgr G R Speller
Audio: 8-tr , cassette

Polytrade Ltd , Chart Edge Div , 18/21 Jermyn St , London SW1Y 6HP Tel (01) 734-1579 Mng Dir Martin J Kizlink, Gen Mgr I H Knight
Audio: Cassette
Brand name: Tonemaster

Professional Tape Mktg Assocs , 3 Kerry Ave Stanmore Middx Tel (01) 954-0703, 648-5156 Telex 945309 Gen Mgr Ray Linton
Audio: Cassette

T D K Tape Dist (UK) Ltd , 341 Brighton Rd , South Croydon, Surrey CR2 6EQ Tel (01) 688-7372 Chm S Okiyama, Mng Dir J C Buchan
Audio: Metal reels

ENVELOPES & MAILERS

Ballantine Adv Ltd 8 Chepstow Pl London W2 Tel (01) 229-6071

Ernest J Day & Co Ltd , 3 Olaf St , Freston Rd , London W11 4AX Tel (01) 229-3499

Delga Press Ltd., Dingwall House, 8 Marlborough Rd , Bromley, Kent BR2 9NH Tel (01) 460-0112

Saydisc Specialized Rec'gs Ltd , The Barton, Inglestone Common, Badminton, Glos GL9 1BX Tel Wickwar 266 Pres Gef Lucena; Sales Mgr Genny Lucena

Robert Stace & Co Ltd , Chalklin Works Ind'l Estate, Tunbridge Wells, Kent Tel (0892) 24225 Telex 95577 Chm & Mng Dir D P Chalklin, Ass't Mng Dir A G Long, Sales Dir C H Garrett

James Upton Ltd , 12 Dolland St , London SE11 5LN Tel (01) 582-8333 Cable ROBOR

JACKETS & SLEEVES

Album Graphics (UK) Ltd , 2 Goodwin's Court, 55 St Martin's Ln London WC2 Tel (01) 240-1319 Telex 85125767 Pres Donald W Kosterka, Mng Dir Michael A Doud
Home office: USA, Chicago, Ill

John V Armstrong Ltd , 142 Charing Cross Rd , London WC2 Tel (01) 836-8121 (Sleeves only)

Ballantine Adv Ltd , 8 Chepstow Pl , London W2 Tel (01) 229-6071 (Jackets only)

G Bamford, 18 Gatesden, Cromer St , London WC1 Tel (01) 837-8660. (Sleeves only)

Ernest J Day & Co Ltd , 3 Olaf St , Freston Rd , London W11 4AX Tel (01) 229-3499

Delga Press Ltd., Dingwall House, 8 Marlborough Rd , Bromley, Kent BR2 9NH Tel (01) 460-0112

Garrod & Lofthouse Ltd , 6 Langley St , London WC2H 9JA Tel (01) 240-3322 Telex 262-554 Chm & Mng Dir Norman J Garrod, Sales Dir James L Clement (Sleeves only)

P J Hayes Ltd , 78/88 Brewery Rd , London N5 1XL Tel (01) 607-3849 (Sleeves only)

Head Recs , Ltd , 25 S Molton St., London W1 Tel (01) 629-6391

K B P Litho Ltd , 88 Brewery Rd , London N7

MacNeill Press Ltd , Newham's Row, 175 Bermondsey St , London SE1 Tel (01) 407-5016

Frank S Manley (Printers) Ltd , 22 Monson Rd London NW10 Tel (01) 965-7326 (Sleeves only)

Musonic Ltd , 34/38 Verulam Rd , St Albans, Herts AL3 4DF Tel (0727) 50611 Mng Dir P H Blank; Gen Mgr B Blank, Sales Mgr S H Blank, Prod'n Mgr F Unsworth (Sleeves only)

The Presto Copying Serv , The Studio, Gatesden Flats, Cromer St , London WC1 Tel (01) 837-8660 (Sleeves only)

S R T Prod'ns, Bankside, 42 High St , Barnet, Herts Tel (01) 449-1676 Mng Dir George Bellamy, Dir Dave Richardson (Sleeves only)

Shannon Dist'n Ltd 30 Holloway Rd London N7 Tel (01) 607-8544/3828 (Sleeves only)

Shorewood Packaging Co Ltd , College Rd , Aston Clinton, Bucks HP2 5EZ Tel (0296) 630421 Cable SHOREPAK, Telex 83495
Home office: USA, New York, N Y

Robert Stace & Co Ltd Chalklin Works Ind'l Estate, Tunbridge Wells, Kent Tel (0892) 24225 Telex 95577 Chm & Mng Dir D P Chalklin, Ass't Mng Dir A G Long; Sales Dir C H Garrett

Studio G 195 Wardour St , London W1 Tel (01) 734-5784 (Sleeves only)

James Upton Ltd , 12 Dolland St , London SE11 5LN Tel (01) 582-8333 Cable ROBOR

Vintage Jazz Music Society Recs , 12 Slough Ln , London NW9 8QL Tel (01) 205-2587

West Bros Printers Ltd , 212 Durnsford Rd., London SW19 8DR Tel (01) 947-2106 Telex 25694 Mng Dir Peter G West, Gen Mgr H E V Pinnell, Sales Mgr Derek Higgs

LABELS

John V Armstrong Ltd , 142 Charing Cross Rd , London WC2 Tel (01) 836-8121

Ballantine Adv Ltd , 8 Chepstow Pl , London W2 Tel (01) 229-6071

G Bamford, 18 Gatesden, Cromer St , London WC1 Tel (01) 837-8660

C R E S S Ltd (Commercial Radio Express Supply Servs), 7-11 Woodcote Rd , Wallington, Surrey Tel (01) 669-5297

Delga Press Ltd , Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2 9NH Tel (01) 460-0112

Garrod & Lofthouse Ltd , 6 Langley St , London WC2H 9JA Tel (01) 240-3322 Telex 262-554 Chm. & Mng Dir. Norman J Garrod, Sales Dir James L Clement

E Hannibal & Co. Ltd , Pinfold Rd., Thurmaston, Leicester LE4 8AP Tel Syston (053723) 5413, Wigston (05376) 5111 Telex 34627

Harrison & Sons (Hayes) Ltd , Printing House Ln , Hayes, Middx Tel (01) 573-3828 Telex 23744

P J Hayes Ltd , 78/88 Brewery Rd , London N5 1XL Tel (01) 607-3849

Head Recs Ltd , 25 S Molton St , London W1 Tel (01) 629-6391

K B P Litho Ltd , 88 Brewery Rd , London N7

Frank S Manley (Printers) Ltd , 22 Monson Rd , London NW10 Tel (01) 965-7326

The Presto Copying Serv , The Studio Gatesden Flats Cromer St , London WC1 Tel (01) 837-8660

S R T Prod'ns, Bankside, 42 High St , Barnet, Herts Tel (01) 449-1676 Mng Dir George Bellamy, Dir Dave Richardson

The Shalford Press Ltd , 85b Bradford St , Braintree, Essex CM7 6AV Tel Braintree 21125 Mng Dir R Capon

Shannon Dist'n Ltd , 30 Holloway Rd , London N7 Tel (01) 607-8544/3828

Solomon & Peres Ltd , 120 Coach Rd , Templepatrick, Belfast Tel (08494) 32711 Mng Dir Mervyn Solomon

Robert Stace & Co Ltd , Chalklin Works Ind'l Estate, Tunbridge Wells Kent Tel (0892) 24225 Telex 95577 Chm & Mng Dir D P Chalklin Ass't Mng Dir A G Long, Sales Dir C H Garrett

Vintage Jazz Music Society Recs , 12 Slough Ln , London NW9 8QL Tel (01) 205-2587

West Bros Printers Ltd , 212 Durnsford Rd , London SW19 8DR Tel (01) 947-2106 Telex 25694 Mng Dir Peter G West; Gen Mgr H E V Pinnell, Sales Mgr Derek Higgs

POLYETHYLENE BAGS

Head Recs , Ltd , 25 S Molton St , London W1 Tel (01) 629-6391

Musonic Ltd , 34/38 Verulam Rd , St Albans, Herts AL3 4DF Tel (0727) 50611 Mng Dir P H Blank, Gen Mgr B Blank, Sales Mgr S H Blank, Prod'n Mgr F Unsworth

Shannon Dist'n Ltd , 30 Holloway Rd , London N7 Tel (01) 607-8544/3828

Solomon & Peres Ltd , 120 Coach Rd , Templepatrick Belfast Tel (08494) 32711 Mng Dir Mervyn Solomon

Stace & Co Ltd , Chalklin Works Ind'l Estate, Tunbridge Wells Kent Tel (0892) 24225 Telex 95577 Chm & Mng Dir D P Chalklin Ass t Mng Dir A G Long Sales Dir C H Garrett

James Upton Ltd 12 Dolland St , London SE11 5LN Tel (01) 582-8333 Cable ROBOR Sales Dir W G A Howe

PROFESSIONAL TAPE SUPPLIES

A E G-Telefunken, Bath Rd , Slough, Berks Tel (75) 33311 Cable AEGTFK Mng Dir D F Kunkel, Technical Dir K Weidenhaupt, Pub & Adv Mgr R Yates
Chief product: Remote control unit, metal spools, main & charger unit
Brand name: Telefunken (Germany)

A T (Associated Tape) Ltd , 214 Bowes Rd , Southgate, London N11 Tel (01) 368-2309 (Importer)
Chief product: Automatic 8-tr changer
Brand name: Telex

Audio Devices (UK) Ltd , EMI Elstree Studios Borehamwood Herts WD6 1JG Tel (01) 953-1600
Audio: Studio mastering tape

RECORD PROCESSING MACHINERY

S R T Prod'ns, Bankside, 42 High St , Barnet, Herts Tel (01) 449-1676 Mng Dir George Bellamy; Dir Dave Richardson

TAPE, RAW & BLANK LOADED

Adastra Electronics Ltd , Cricklewood Trading Estate, Unit 22, Claremont Rd , London NW2 1TU Tel (01) 452-6288 Mng Dir & Sales Mgr Michael Leaver, Gen Mgr J Boyce (Blank only)
Audio: Cassette, open reel
Brand name: Syncassette, Synchrotape

Agfa-Gevaert Ltd , Unity House, Great West Rd , Brentford, Middx Tel (01) 560-2131 Telex 28154
Home office: West Germany
Audio: Cassette, open reel
Brand name: Agfa Magneton, Stereochrome

Ampex (GB) Ltd Acre Rd , Reading RG2 0QR Tel (0734) 85200 Telex 847611 (Raw only)
Home office: USA

Arrowsound, see Arrowtabs

Arrowtabs Ltd , Humber Rd , London NW2 6EP Tel (01) 450-2411 Telex 923034 Mng Dir M D Mindel; Tape Sales Mgr Peter Onslow, Pub Mgr P Dawson (Blank only)
Audio: Cassette
Brand name: Arrowsound

Audio Devices (UK) Ltd , EMI Elstree Studios Borehamwood, Herts WD6 1JG Tel (01) 953-1600
Audio: 8-tr cassettee, open reel
Brand name: Blank—Capitol; raw—Audio Devices.

Audio Magnetics Inc (UK) Ltd , 32 Eveline Rd , Mitcham Tel (01) 648-5156 Telex 945309 Mng. Dir C W Marler, Mktg Dir C Purkiss; Sales Mgr J Bateman Int'l Dir R L Fraser
Audio: 8-tr , cassette
Brand name: Auto-Magnetics

B A S F (UK) Ltd , Audio/Video Div., PO Box 473, Knightsbridge House, 197 Knightsbridge, London SW7 1SA Tel (01) 584-5080 Telex 267574 Gen Mgr H C Pattinson; Professional Prods Mgr R M Hine, Sales Mgr A.R. Patch.
Audio: Cassette, open reel
Video: ¼" cassette

Cassette Developments (Audiosonic) Ltd , Micra House, 138 Lower Mortlake Rd , Richmond, Surrey TW9 2JZ Tel (01) 940-8186 Telex 24523 Mng. Dir D Dixon. Gen Mgr. R. Jackson-Moore
Audio: 8-tr , cassette.

Channel Inds Inc., 7c Standmoor Court, Park Ln , Whitefield, Manchester Tel (061) 766-6911

D & B Tape Servs., 23 Croydon Rd , Reigate, Surrey RH2 0LY Tel Reigate 49505, Horley 6292 (Blank only)

D T V Group Ltd , 126 Hamilton Rd , West Norwood, London SE27 9SG Tel (01) 670-6166. Cable FLIBAK Telex 262415 Gen. Mgr Alfred Rose; Sales Mgr Michael Murrihy (Blank only)
Audio: Computer cassette, cartridge
Brand name: Fidelipac

Educational Publ'g Servs , 75 Holloway Rd , London N7 8JZ Tel (01) 607-6059. Gen. Mgr David Cavalier (Blank only)
Audio: 8-tr., cassette, open reel

Farnell-Tandberg Ltd , Farnell House, 81 Kirkstall Rd , Leeds, Yorks LS3 1HR Tel (0532) 35111 Mng. Dir John Farnell, Dir & Sales Mgr W.R Harrison; Adv. Mgr M R Cowing (Blank only)

Fidelipac, see DTV

G M E, see General Magnetic & Electronics

General Magnetic & Electronics Ltd , 73 Grosvenor St., London W1X 9DD Tel (01) 629-8368 Cable MAGTAPES
Audio: Cassette
Brand name: GME

Golding Audio Ltd , Marks Tey, Colchester, Essex Tel Colchester 210-433 Cable GOLDAUDIO. Telex 98550 (Blank only)
Audio: 8-tr , cassette

Hellerman Cassettes Ltd , Worth Park Ave , Three Bridges, Crawley, Sussex RH10 4AZ Tel (0293) 34982 Cable CASSETTES Telex 87561 Mng Dir Jack Clyde (Blank only)
Audio: Cassette
Brand name: HCL

Industrial Tape Applications, 5 Pratt St , London NW1 0AE Tel (01) 485-6162 Dir M Parmiter (Blank only)
Audio: Cassette

Irish, see REW

Lugton & Co Ltd , PO Box 182, Cross Ln , Hornsey, London N8 4SB Tel (01) 348-9122 Dir Fred Herzog; Gen Mgr J Bose.

Mastertape Magnetics Ltd , Poyle Trading Estate, Blackthorne Rd , Colnbrook, Slough, Bucks. Tel Colnbrook 2431

Memorex (UK) Ltd , 50 Salisbury Rd , Hounslow, Middx CW4 6JN Tel (01) 570-7716
Audio: Blank—8-tr , cassette, open reel, raw—cassette
Video: 1" open reel, ¾" U-matic ½" EIAJ open reel.

Metrosound Mfg. Co Ltd , Audio Works, Cartersfield Rd , Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712 Sales Mgr G.R. Speller (Blank only).
Audio: Cassette.

Multicord Studios, 52 Briardene Close, Sunderland SR3 3RU Tel (0783) 282-353 Mng Dir Ken McKenzie; Admin Diane McKenzie (Blank only)

Musitapes (Whsle) Ltd., 402 Edgware Rd , London W2 1ED Tel (01) 723-7491. Telex 28410 (Blank only)
Audio: 8-tr & cassette
Brand name: Capitol

Musonic Ltd , 34/38 Verulam Rd., St. Albans, Herts AL3 4DF Tel (0727) 50611 Mng Dir P.H Blank, Gen. Mgr B Blank; Sales Mgr. S H Blank; Prod'n Mgr F Unsworth (Blank only).
Audio: Cassette

Paragon Int'l Prods , 16 Holmes St , Belfast Tel (0232) 28214
Audio: Cassette & open reel

Philips Electrical Ltd., Century House, Shaftesbury Ave , London WC2H 8AS. Tel (01) 437-7777
Audio: Cassette, open reel.
Video: 1" open reel, ½"

Polytrade Ltd , Chart Edge Div , 18/21 Jermyn St , London SW1Y 6HP Tel (01) 734-1579 Mng Dir Martin J Kizlink; Gen Mgr I H Knight (Raw only)
Audio: Cassette.
Brand name: Tonemaster

Precision Tapes Ltd , 11 Denmark St., London WC2H 8NR Tel (01) 836-3104 Cable PRETAPE Mng Dir Walter S Woyda; Gen. Mgr M.J Tovey, Mktg Mgr P Whiteside; Sales Mgr Andy J. Moore (Blank only)
Audio: 8-tr , cassette

Professional Tape Mktg. Assocs., 3 Kerry Ave , Stanmore Middx Tel (01) 954-0703, 648-5156 Telex 945309 Gen Mgr Ray Linton
Audio: Blank—open reel, raw—8-tr , cassette, open reel.

Pyral UK Ltd., Airport House, Purley Way, Croydon, Surrey CR0 0XZ. Tel 681-2833 Telex 946670. Mng. Dir Terence W L Perkins. (Blank only)
Home office: France

R C A Magnetic Ltd , 202 King's Rd , Reading Tel Reading 580221 Telex 847106.
Audio: 8-tr , cassette, open reel.
Brand name: RCA Red Seal, RCA Vibrant

R E W Audio Visual Co., 266/8 Upper Tooting Rd , London SW17. Tel (01) 672-4471. (Blank only)
Brand name: Audio Magnetics (Canada).

Racal-Zonal Ltd., Holmethorpe Ave , Redhill, Surrey RH1 2NX Tel (91) 67171 Telex 946520 Mng Dir D.S Worman, Mktg Dir H.K Kimblin, Sales Mgr J A Robson, UK Audio/Visual Sales Mgr. J Rooke
Audio: Cassette, open reel

Revox, see C E. Hammond

Ross Electronics, 32 Rathbone Pl., London W1P 1AD Tel (01) 580-7112 Mng Dir R. Marks Gen. Mgr. A C Murphy (Blank only).
Audio: 8-tr , cassette

Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel Sunbury 87644 Telex 266371

Stereochrome, see Agfa-Gevaert.

Synchrotape, see Adastra.

Syricassette, see Adastra.

T D K Tape Dist (UK) Ltd , 341 Brighton Rd , South Croydon, Surrey CR2 6EQ Tel (01) 688-7372 Chm. S Okiyama, Mng. Dir. J.C Buchan (Blank only)
Audio: 8-tr , cassette, open reel

Telerenters (London & Provincial) Ltd., 155/159 Queens Rd , Watford, Herts WD1 2QH Tel (92) 24543 Telex 923071 Chief Exec M. Raymond; Sales Mgr A J

International Music-Record Section

Specter (Blank only)
Audio: Cassette.

3 M United Kingdom Ltd , 3M House, Wigmore St , London W1A 1ET Tel (01) 486-5522 Cable MINNESOTA Mng Dir J Zoethout; Rec'g Materials Div Gen Mgr S A Daniell; Prof Rec'g Prods Sales Mgr J G Donlon; Retail Rec'g Prods. Sales Mgr D Johnson
Audio: 8-tr , cassette, open reel
Video: 1" open reel, 1" cartridge, ½" EIAJ open reel, ½" EIAJ cartridge, ¼" cassettte
Brand name: Scotch

Zonal Films, Magnetic Coatings Ltd , Holmethorpe Ind'l Estate, Redhill, Surrey Tel Redhill 64706

TAPE DUPLICATING EQUIPMENT

Agfa-Gevaert Ltd , Unity House, Great West Rd , Brentford, Middx. Tel (01) 560-2131 Telex 28154
Home office: Germany
Audio: Calibration tapes, cutter sets

Ampex (GB) Ltd , Acre Rd Reading RG2 0QR Tel (0734) 85200 Telex 847611
Home office: USA
Audio: Professional tape duplicator

Bias Electronics Ltd , 572 Kingston Rd , London SW20 8DR Tel (01) 540-8808 Sales Mgr W A Costello
Audio: Tape Transports

Brenell Eng'g Co. Ltd , 231/235 Liverpool Rd , London N1 1 LY Tel (01) 607-8271
Audio: Custom duplicating equip.

Cetec Audio UK Sapphire House, 16 Uxbridge Rd Ealing London W5 2BP. Tel (01) 579-9145 Telex 935847 Sales Mgr B Wills
Audio: High-speed duplicators
Brand name: Gauss

Dolby Labs. Inc., 346 Clapham Rd , London SW9 Tel (01) 720-1111 Telex 919109 Dir. R M Dolby, European Sales Mgr. Elmer Stetter; Mktg Mgr. Ioan Allen
Int'l office: USA
Audio: Professional noise reduction equip

Fraser-Peacock Assocs. Ltd , 94 High St , Wimbledon Village, London SW19 5EG Tel (01) 947-2233/1743 Dir.· D R Tuckman; Sales Mgr I L Highley
Brand name: Infonics.

Industrial Tape Applications, 5 Pratt St., London NW1 0AE Tel (01) 485-6162 Dir. M. Parmiter
Audio: High speed duplicators, quality control testers, cassette loaders
Brand name: Otari

Leevers-Rich Equip. Ltd , 319 Trinity Rd , Wandsworth, London SW18 3SL Tel (01) 874-9054 Cable LEEMAG. Telex 923455.
Chief product: ¼" high speed DJP systems

Musonic Ltd., 34/38 Verulam Rd , St Albans, Herts AL3 4DF. Tel (0727) 50611 Mng Dir P H Blank, Gen Mgr. B. Blank; Sales Mgr S.H Blank; Prod'n Mgr F Unsworth
Chief product: Recordex.

Sony (UK) Ltd , Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx Tel Sunbury 87644 Telex 266376

Studio Republic Ltd , Church Farm, High St , Pinner, Middx HA5 5PJ. Tel· (01) 868-5555

● accessories manufacturers

Adastra Electronics Ltd., Cricklewood Trading Estate, Unit 22, Claremont Rd , London NW2 1TU Tel (01) 452-6288 Mng Dir. & Sales Mgr · Michael Leaver; Gen Mgr. J. Boyce
Product: Carrying & storage cases, cleaners cloths & brushes, head cleaners & demagnetizers, leader & splicing tape

Agfa-Gevaert Ltd., Unity House, Great West Rd , Brentford, Middx. Tel (01) 560-2131 Telex 23154
Product: Head cleaners & demagnetizers.

Arrowtabs Ltd , Humber Rd., London NW2 6EP Tel (01) 450-2411 Telex 923034 Mng. Dir M.D. Mindel, Tape Sales Mgr. Peter Onslow; Pub. Mgr · P Dawson.
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers

Audio Magnetics Inc. (UK) Ltd., 32 Eveline Rd., Mitcham Tel (01) 648-5156. Telex 945309 Mng Dir C W. Marler, Mktg. Dir. C. Purkiss; Sales Mgr. J. Bateman. Int'l Dir. R.L. Fraser
Product: Leader & splicing tape

Barrester Music Co , Ltd , 10 Dryden Chambers, 119 Oxford St., London W1R 1PA. Tel (01) 437-3063 Mng Dir J. Barratt; Gen. Mgr. R.R Webster.
Product: Cleaners cloths & brushes.

Bib Sales Div., PO Box 78, Hemel Hempstead, Herts HP2 7EP Tel. (0442) 3636. Telex· 82363
Product: Complete audio accessories

Bradleys Tapemaster Tape Directory, Kempsey, Worcs WR5 3PN. Tel· (0905) 820-137, 352-131. Ed & Compiler James Bradley; Research· Kathleen Bradley
Product: Catalog servs. (tape only)

Bush & St Clair, Diadem Prods. (Audio), 305 Holdenhurst Rd., Bournemouth BH8 8BU Tel Bournemouth 34796.
Product: Carrying cases, cleaners cloths & brushes, needles.

Cassette Developments (Audiosonic) Ltd , Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ Tel (01) 940-8186. Telex 24523. Mng. Dir. D Dixon. Gen Mgr R Jackson-Moore
Product: Head cleaners.

Channel Inds. Inc., 7c Standmoor Court, Park Ln , Whitefield, Manchester. Tel· (061) 766-6911
Product: Head cleaners & demagnetizers.

Clendisc (Mail Order) Ltd., 7 Trinity Court, Grays Inn Rd , London WC1 Tel· (01) 837-9088 Pres Mrs. Erna Smith; Gen. Mgr.· Beatrice Parker.
Product: Cleaners & cloths.

Cosmocord Ltd., Eleanor Cross Rd , Waltham Cross, Herts. EN8 7NX. Tel· Lea Valley 716-666 Cable· ACOS Telex 24294 Mng. Dir. V.J. Sivyer; Mktg. Mgr W.E Budge
Product: Cleaners cloths & brushes, needles.

Crown Merton (Hancock Corfield & Waller Ltd), Station Rd , Merton Abbey, London SW19 Tel (01) 542-1012
Product: Carrying & storage cases (tape only)

D & B Tape Servs , 23 Croydon Rd , Reigate, Surrey RH2 0LY Tel Reigate 49505, Horley 6292
Product: Head cleaners

Ernest J Day & Co Ltd , 3 Olaf St., Freston Rd , London W11 4AX Tel (01) 229-3499
Product: Catalog servs

Decca Special Prods , Ingate Pl , Queenstown Rd , London SW8 Tel (01) 622-6677
Product: Deccalift, Microlift, center locator, International arm, London cartridge

Delga Press Ltd , Dingwall House, 8 Marlborough Rd , Bromley, Kent BR2 9NH Tel (01) 460-0112
Product: Catalog servs

E M I Recs Ltd , EMI House, 20 Manchester Sq , London W1 Tel (01) 486-4488 Mng Dir G Oord
Product: Catalog servs , cleaners cloths & brushes

Fittal Prods Ltd , Coastguard Rd , Larne Tel Larne 3015 Gen Mgr Richard Rumble
Home office: USA, Devon Design Corp
Product: Tape storage cases

General Magnetic & Electronics Ltd , 73 Grosvenor St , London W1X 9DD Tel (01) 629-8368. Cable MAGTAPE
Product: Storage cases, head cleaners & demagnetizers

Golding Audio Ltd , Marks Tey, Colchester, Essex Tel Colchester 210-433 Cable GOLDAUDIO Telex 98550
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers.

The Goldring Mfg. Co (GB) Ltd , 10 Bayford St , Hackney, London E8 3SE Tel (01) 985-1152 Cable ECHOVOX Telex 897105
Product: 45 rpm adaptors, needles

H M I Servs Ltd , 10/12 Yukon Rd., London SW12 Tel (01) 673-4114 Cable ENGROS Mng Dir P Hewitt, Gen Mgr K Jones; Sales Mgr J H Cretney
Product: Carrying & storage cases.

C E Hammond & Co Ltd , Lamb House, Church St , Chiswick, London W4 2PB Tel (01) 995-4551 Chief Exec C E Hammond, Gen Mgr Mr Gasstra, Sales Mgr Bernard Lovell, Ind'l Mgr. R.J Sharpe
Product: Carrying & storage cases

Hellermann Cassettes Ltd , Worth Park Ave , Three Bridges, Crawley, Sussex RH10 4AZ Tel (0293) 34982. Cable CASSETTES. Telex 87651 Mng Dir Jack Clyde
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers

Highgate Acoustics, 38 Jamestown Rd , London NW1 7EJ Tel (01) 267-4936
Product: Carrying & storage cases (Schweizer)

Leevers-Rich Equip. Ltd , 319 Trinity Rd , Wandsworth, London SW18 3SL Tel· (01) 874-9054 Cable LEEMAG Telex 923455
Product: Head cleaners & demagnetizers.

Lennard Developments Ltd , 206 Chase Side, Enfield, Middx EN2 02X Tel (01) 363-8238
Product: Carrying & storage cases, cleaners cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, splicing tape

Linguaphone Institute Ltd., 207/209 Regent St , London W1R 8AU Tel (01) 734-4347.
Product: Carrying cases

Lugton & Co. Ltd., PO Box 182, Cross Ln , Hornsey, London N8 4SB Tel (01) 348-9122 Dir Fred Herzog Gen Mgr J Bose

Metrosound Mfg Co Ltd , Audio Works, Cartersfield Rd , Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712 Sales Mgr G R Speller
Product: Cleaners cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape

Middar Automation Ltd , Woburn Works, Victoria Rd , Linslade, Leighton Buzzard LU7 7NT. Tel (052) 533-547

Musitapes (Whsle) Ltd , 402 Edgware Rd., London W2 1ED. Tel (01) 723-7491
Product: Carrying & storage cases (tape only), catalog servs (tape only), cleaners cloths & brushes (tape only), head cleaners & demagnetizers.

Musonic Ltd , 34/38 Verulam Rd., St Albans, Herts AL3 4DF Tel (0727) 50611. Mng. Dir P H Blank, Gen Mgr B. Blank; Sales Mgr. S H Blank, Prod'n Mgr F Unsworth.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles

Power Judd & Co Ltd , 94 East Hill, London SW18 Tel (01) 874-0943
Product: "Paddock" anti-warp record storage

Precision Tapes Ltd , 11 Denmark St , London WC2H 8NR Tel (01) 836-3104 Cable PRETAPE. Mng Dir Walter S Woyda, Gen. Mgr M.J. Tovey; Mktg. Mgr P Whiteside; Sales Mgr. Andy J. Moore
Product: Carrying cases, head cleaners & demagnetizers

Products 2000, The Maltings, 63A High St , Ware, Herts. Tel (0920) 3182 Chief Exec. R Bates; Gen Mgr C Bates
Product: Carrying & storage cases, cleaners cloths & brushes, 45 rpm adaptors

Professional Tape Mktg. Assocs., 3 Kerry Ave , Stanmore, Middx Tel (01) 954-0703, 648-5156. Telex 945309 Gen Mgr Ray Linton
Product: Leader & splicing tape

Ross Electronics, 32 Rathbone Pl., London W1P 1AD Tel (01) 580-7112 Mng Dir R. Marks, Gen Mgr A.C Murphy.
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers.

Selecta (London), 125/127 Lee High Rd , Lewisham SE13 5NX. Tel (01) 852-9171/9191.
Product: Carrying & storage cases, 45 rpm adaptors, needles, spray fluid, ionizers, sponges, record care kits, pressure gauges, stroboscopes, polyethylene covers.

Shannon Dist'n Ltd., 30 Holloway Rd , London N7 Tel (01) 607-8544/3828
Product: Catalog servs , cleaners cloths & brushes

Solomon & Peres Ltd , 120 Coach Rd , Templepatrick, Belfast Tel (08494) 32711 Mng Dir Mervyn Solomon
Product: Carrying & storage cases, cleaners cloths & brushes, 45 rpm adaptors, needles

Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx Tel Sunbury 87644 Telex· 266376
Product: Head cleaners & demagnetizers, needles, leader & splicing tape

T D K Tape Dist (UK) Ltd , 341 Brighton Rd , South Croydon, Surrey CR2 6EQ Tel (01) 688-7372 Chm S Okiyama, Mng Dir J.C Buchan
Product: Head cleaners & demagnetizers.

3 M United Kingdom Ltd , 3M House, Wigmore St , London W1A 1ET Tel (01) 486-5522 Cable MINNESOTA Mng Dir J Zoethout, Rec'g Materials Div Gen. Mgr S A Daniell, Prof Rec'g Prods Sales Mgr J G Donlon, Retail Rec'g Prods Sales Mgr D Johnson
Product: Head cleaners & demagnetizers, leader & splicing tape

James Upton Ltd , 12 Dolland St , London SE11 5LN. Tel (01) 582-8333 Cable ROBOR
Product: Carrying & storage cases, catalog servs

Cecil E Watts, Darby House, Sunbury-on-Thames, Middx Tel Sunbury-on-Thames 3252
Product: Record maintenance equip. "Dust Bug," disk preener, manual parastat, hi-fi parastat, stylus cleaner, humid mop

● store fixtures & merchandising aids manufacturers

Arrowtabs Ltd , Humber Rd , London NW2 6EP Tel (01) 450-2411 Telex· 923034 Mng Dir · M D Mindel; Tape Sales Mgr Peter Onslow; Pub Mgr P Dawson
Product: Display racks (tape only)

Ateka & Co , Industrial Estate, 23 Station Rd , Hailsham, Sussex Tel (0323) 843-191
Product: Display racks (tape only)

Ballantine Adv. Ltd , 8 Chepstow Pl , London W2 Tel (01) 229-6071
Product: Browser boxes, divider cards

Broomhall Joinery Co. Ltd., 222 High St , Uxbridge, Middx Tel Uxbridge 37311
Product: Browser boxes, display racks

C C I L Ltd , Dept CCA, Iando House, 43 Bartholomew Close, London EC1A 7HP Tel· (01) 600-3211
Product: Display racks (cassette storage system)

Crown Merton (Hancock Corfield & Waller Ltd), Station Rd., Merton Abbey, London SW19 Tel (01) 542-1012
Product: Display racks (rec only)

Delga Press Ltd , Dingwall House, 8 Marlborough Rd., Bromley, Kent 8R2 9NH Tel (01) 460-0112
Product: Divider cards

E M I Recs Ltd , EMI House, 20 Manchester Sq , London W1 Tel (01) 486-4488 Mng Dir G Oord.
Product: Browser boxes, display racks

Film & Television Prod'n Servs., Pinewood Studios, Iver Heath, Bucks
Product: Display racks (tape only)

Fittall Prods Ltd, Coastguard Rd , Larne Tel Larne 3015-7 Gen Mgr Richard Rumble
Home office: USA Devon Design Corp
Product: Display racks (tape only)

Highgate Acoustics, 38 Jamestown Rd , London NW1 7EJ Tel (01) 267-4936 Cable HIGHMANCO
Product: Display racks

John Longden, Grofton Rd , Lincoln, Lincs.
Product: Display racks (tape only)

Mastermind Tape Racks, 1/3A Bensham Ln , West Croyden CR0 2RU. Tel (01) 689-1877
Product: Display racks (tape only)

Metropolitan Communications, 8a Frognal Gardens, Hampstead, London NW3 Tel (01) 435-8803 Mng Dir Mark R F. Hanau, Gen Mgr.· R Fry; Sales Mgr R Hanau; Admin. A. Lohmeyer
Product: Display racks (tape only)

Metrosound Mfg Co., Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex EN9 1JF Tel· Lea Valley (9) 712-712. Sales Mgr G R. Speller
Product: Display racks.

Musitapes (Whsle) Ltd , 402 Edgware Rd , London W2 1ED Tel (01) 723-7491
Product: Browser boxes (tape only), display racks (tape only).

Musonic Ltd , 34/38 Verulam Rd , St Albans, Herts AL3 4DF Tel (0727) 50611 Mng Dir. P.H. Blank; Gen Mgr B Blank, Sales Mgr S H Blank, Prod'n Mgr F Unsworth
Product: Browser boxes, display racks.

Securette Ltd , 45 Grove Ln., London SE5 Tel (01) 701-4094
Product: Display racks

Selecta (London), 125/127 Lee High Rd , Lewisham SE13 5NX. Tel (01) 852-9171/9191.
Product: Display racks.

Solomon & Peres Ltd , 120 Coach Rd Templepatrick, Belfast. Tel (08494) 32711 Mng Dir Mervyn Solomon
Product: Browser boxes, display racks.

3 M United Kingdom Ltd., 3M House, Wigmore St , London W1A 1ET Tel· (01) 486-5522 Cable· MINNESOTA. Mng Dir. J Zoethout; Rec'g Materials Div. Gen. Mgr. S.A. Daniell, Prof. Rec'g Prods Sales Mgr.· J G. Donlon; Retail Rec'g Prods. Sales Mgr. D. Johnson
Product: Display racks (tape only)

James Upton Ltd., 12 Dolland St , London SE11 5LN. Tel (01) 582-8333. Cable· ROBOR.
Product: Browser boxes, divider cards.

● tape audio/video playback & recording equipment

A E G-Telefunken, Bath Rd , Slough, Berks Tel (75) 33311 Mng Dir. D F. Kunkel, Sales Mgr R B Jackson, Pub & Adv Mgr. R. Yates
Brand name: Telefunken (Germany)

Acme Electric Co. (Finsbury) Ltd , 74 Great Eastern St , London EC2 Tel (01) 739-6486 Cable ACLECTRO
Brand name: Ajax (Japan)

Alba (Radio & Television) Ltd , Bull Ln , Edmonton, London N1B Tel (01) 803-4451.
Brand name: Alba

Amity Schroeder Ltd , 4 New Compton St , London WC2 8DD Mng. Dir. Cliff Cooper Tel (01) 836-7811

Audiorama Ltd., 138 Horton Rd , Datchet, Berks

Autocar Electrical Equip Co Ltd , Chantry Rd Trading Estate, Kempston, Bedford Tel Kempston 3071

Av Dist (London) Ltd , 26 Park Rd , Baker St , London NW1 4SH Tel (01) 935-8161
Brand name: Stellavox, Stellamaster (Switzerland)

B A S F (UK) Ltd , Audio/Video Tapes Div , PO Box 473, Knightsbridge House, 197 Knightsbridge, London SW7 1SA Tel (01) 584-5080 Telex 267574 Audio/Video Mgr. H C Pattinson, Professional Prods Mgr R.M Hine

B S R Ltd , Monarch Works, Cradley Heath, Warley, Worcs Tel (0384) 69272. Telex 33282

Bang & Olufsen (UK) Ltd., Eastbrook Rd., Gloucester, Glos GL4 7DE Tel (0452) 21591 Cable BEEO Telex 43215
Brand name: Bang & Olufsen (Denmark)

Bias Electronics Ltd , 572 Kingston Rd , London SW20 8DR Tel (01) 540-8808 Sales Mgr W A Costello

Bosch Ltd , PO Box 166, Rhodes Way, Watford, Herts WD2 4LB Tel 44233 Cable BOSCHBRIT Telex 935244
Brand name: Blaupunkt, Uher (both Germany)

Brenell Eng'g Co. Ltd., 231/235 Liverpool Rd , London N1 1LY Tel (01) 607-8271

British Radio Corp. Ltd , 284 Southbury Rd , Enfield, Middx Tel (01) 366-1155
Brand name: Ferguson, Marconiphone

British Relay Ltd , Overline House, Crawley, Sussex

C R E S S Ltd (Commercial Radio Express Supply Servs), 7-11 Woodcote Rd , Wallington, Surrey Tel (01) 669-5297

Cetec Audio UK, Sapphire House, 16 Uxbridge Rd , Ealing, London W5 2PB Tel (01) 579-9145 Telex 935847 Sales Mgr Brian Wills
Brand name: Gauss

Channel Inds Inc , 7c Standmoor Court, Park Ln Whitefield, Manchester Tel (061) 766-6911

Clarke & Smith Mfg Co Ltd , Melbourne Works, Wallington, Surrey Tel (01) 669-4411 Cable ELECTRONIC Telex 225747

Clydepak Merchants Ltd , 26 Dalmarnock Rd , Rutherglen, Glasgow G73 1AN Tel (041) 647-0321 Telex 778836

Connevans Ltd., 1 Norbury Rd , Reigate, Surrey RH2 9BY

Crown Radio Co Ltd., Industrial Estate, Russell Gardens, Wickford, Essex SS11 8RT Tel 63414 Telex 995109

D T V Group Ltd , 126 Hamilton Rd , West Norwood, London SE27 9SG Tel (01) 670-6166 Telex 262415 Gen Mgr Alfred Rose, Sales Mgr Michael Murrihy
Brand name: Spotmaster

Davoli (UK) Ltd , 859 Coronation Rd , London NW10 Tel (01) 965-8646
Home office: Italy, Davoli-Krundaal

Decca Radio & Television, Neachells Ln , Willenhall, Wolverhampton, Staffs Tel (0902) 67367 Telex 338472 Chm. Sir Edward Lewis, Gen Mgr K S Spencer; Comm'l Mgr H.E Godfrey
Brand name: Deccasound (UK), CR 1000, Legato (both Taiwan)

Eagle Int'l, Precision Centre, Heather Park Dr , Wembley HA0 1SU Tel: (01) 903-0144

Farnell-Tandberg Ltd , Farnell House, 81 Kirkstall Rd., Leeds, Yorks LS3 1HR Tel (0532) 35111. Cable TANDBERG. Telex 557611 Mng Dir. John Farnell; Dir & Sales Mgr. W R Harrison, Adv Mgr M R Cowing.
Branch: London N4, 167 Hermitage Rd Tel (01) 800-0008. Gen Mgr. B.W Cox
Brand name: Tandberg

The Ferrograph Co. Ltd., Auriema House, 442 Bath Rd , Cippenham, Slough, Bucks. SL1 6BB Tel Burnham (06286) 62511. Cable BRITFERRO. Telex 847297

Fidelity Radio Ltd., Victoria Rd , London NW10 Tel (01) 965-8771 Cable AMPLIFY Mng. Dir J Dickman; Works Dir S. Dickman, Sales Dir. A. Banford.

Golding Audio Ltd., Marks Tey, Colchester, Essex. Tel Colchester 210433. Cable GOLDAUDIO. Telex 98550.
Brand name: Golding, Skandia (both Japan).

Grundig (GB) Ltd., Newlands Park, London SE26 5NQ. Tel (01) 778-2211 Telex 22854.
Brand name: Grundig (Austria, Germany, Portugal, UK).

C. E. Hammond & Co. Ltd., Lam House, Church St , Chiswick, London W4 2PB Tel: (01) 995-4551 Chief Exec. C.E. Hammond, Gen Mgr Mr. Gasstra; Sales Mgr.: Bernard Lovell; Ind'l Mgr. R.J. Sharpe
Brand name: Revox (Switzerland).

Hanimex (UK) Ltd., Hanimex House, Faraday Rd., Dorcan, Swindon, Wilts. SN3 5HW. Tel (0793) 26211 Telex 449219. Co-Mng Dir.: J.O. Cashmore, Sales Mgr D. Baker; Mktg. M.J Bell

Haverton Leisure Ltd., 1 Studio Pl , Kinnerton St , London SW1X 8EW Tel: (01) 235-3495.

Heath (Gloucester) Ltd., Bristol Rd., Gloucester GL2 6EE Tel: Gloucester (0452) 29451 Cable Dayin. Telex 43216.
Brand name: Heathkit.

Highgate Acoustics, 38 Jamestown Rd , London NW1 7EJ. Tel (01) 267-4937 Cable HIGHMANCO Telex 897174.
Brand name: Alpha (Denmark, Japan), Harman/Kardon (Japan, USA)

Hitachi Sales (UK) Ltd , New Century House, Coronation Rd , Park Royal, London NW10 7QN Tel (01) 965-9861
Brand name: Hitachi (Japan).

I T T Consumer Prods (UK) Ltd , Maidstone Rd , Sidcup, Kent DA14 5HT. Tel (01) 300-7733 Telex 21836. Chief Exec Eric F Bates, Mktg Mgr J A Paget-Brown, Mktg Servs Mgr D.H Cavey; Sales Mgr R Russell
Brand name: ITT

Industrial Tape Applications, 5 Pratt St , London NW1 0AE Tel (01) 485-6162 Dir M Parmiter
Brand name: Otari, Revox, Teac

J V C (UK), Ltd , Priestley Way, London NW2 Tel (01) 450-2621 Chm K Lowy, Dir I Ozaki

Javelin Electronics Ltd , 131/149 Goswell Rd., London EC1V 7EY Tel (01) 253-4063. Telex 27289

Johnsons of Hendon Ltd , Radlett Rd , Colney St , St Albans, Herts AL2 2EA Tel Radlett 4747
Brand name: Aiwa

Kellar Ltd., 9 Brydges Rd , London E15 1NA.

King Stereo, 387 London Rd , West Croydon Tel (01) 689-3333

Klark Teknik Ltd , Summerfield, Kidderminster. Tel (0562) 64027, 63467 Pres Philip Clarke; Gen Mgr. Terence A Clarke; Sales Mgr. Thomas Latham

Lear Jet Stereo 8 (UK) Ltd., Mastertape House, Blackthorne Rd., Poyle Trading Estate, Colnbrook, Slough, Bucks Tel Colnbrook 2431

Lee Eng'g Ltd , Ashley House, Ashley Rd , Walton-on-Thames, Surrey Tel: Walton-on-Thames 28783

Lee Prods (GB) Ltd., 10/18 Clifton St , London EC2P 2JR Tel (01) 247-6711
Brand name: Dulci, Elizabethan, Elpico

Leevers-Rich Equip Ltd , 319 Trinity Rd , Wandsworth, London SW18 3SL Tel (01) 874-9054 Cable LEEMAG. Telex 923455
Brand name: Conmag, Sepmag.

Luxitone, 82/84 Bolsover St., London W1N 5JB Tel (01) 636-2901
Brand name: Luxor (Sweden)

Lyall Lusted Ltd , Vincent Works, Vincent Ln , Dorking, Surrey Tel Dorking 4091
Brand name: Brovox

M Y Tape Cartridge Co Ltd , 7 W Halkin St., London SW1X 8JA Tel (01) 235-6424
Brand name: King Stereo (USA).

Magnetic Tapes Ltd , Chilton Works, Garden Rd , Richmond, Surrey TW9 4NS Tel (01) 876-7957.

Metropolitan Communications, Ba Frognal Gardens, Hampstead, London NW3 Tel (01) 435-8803 Mng Dir Mark R F Hanau; Gen Mgr R Fry, Sales Mgr R Hanau; Admin A Lohmeyer
Brand name: Info-Cube.

B H Morris & Co (Radio) Ltd , Trio House, The Hyde, London NW9 6JP Tel (01) 205-6441 (Importer)
Brand name: Trio

Harry Moss (London) Ltd., 424 Kingston Rd , London SW20 Tel (01) 540-8131.

Motorola Automotive Prods. Ltd , Taylors Rd , Stotfold, Hitchin, Herts. Tel (0462) 730661. Telex 82437
Brand name: Motorola

Multicore Solders Ltd , Maylands Ave , Hemel Hempstead, Herts. Tel Hemel Hempstead 3636 Telex 82363.
Brand name: Bib.

Musitapes (Whsle.) Ltd., 402 Edgware Rd , London W2 1ED Tel: (01) 723-7491, 262-1152
Brand name: Musitapes, Select, Senn Sound.

N E A L (North East Audio Ltd), 5 Charlotte Sq , Newcastle-Upon-Tyne NE1 4XF Tel (0632) 26660
Brand name: NEAL.

J. Parkar & Co. (London) Ltd , Parkar House, 1 Beresford Ave., Wembley, Middx. HA0 1YX Tel (01) 903-5211 Cable BINATONE Telex 923810
Brand name: Audiosonic, Binatone, Electrophonic, Onkyo.

Philips Electrical Ltd , Century House, Shaftesbury Ave., London WC2. Tel (01) 437-7777. Mng Dir. A. Poot.
Brand name: Philips

Plustronics Ltd , Hempstalls Ln., Newcastle, Staffs. ST5 0SW Tel (0782) 615-131.
Brand name: Plus, Plustron.

Pye Ltd., PO Box 49, Cambridge CB4 1DS.
Brand name: Ekco, Pye.

Radiomobile Ltd., Goodwood Works, N. Circular Rd., London NW2 7JS Tel (01) 452-3333. Cable MOBILERAD

Rank Audio Visual Ltd , PO Box 70, Great West Rd., Brentford, Middx. Tel (01) 568-9222 x 398 Chief Exec J B. Smith; Gen Mgr T A Morpeth; Sales Mgr J.A. Walker; Akai Ass't Prod. Mgr. J.S Nixon
Brand name: Akai (Japan), Empire (USA), Rotel (Japan, Taiwan).

Rank Radio Int'l Ltd., Power Rd., Chiswick W4 5PW Tel: (01) 994-6491.
Brand name: Bush, Bush Arena, Dansette, Leak, Murphy, Wharfedale.

Sanyo Marubeni (UK) Ltd., Sanyo House, Bushey Mill Ln., Watford, Herts. Tel: Watford 30421. Telex 267404
Brand name: Sanyo (Japan).

Sharp Electronics (UK) Ltd , Sharp House, 107 Hulme Hall Ln., Manchester M10 8HL Tel (061) 205-7321 Cable SHARPTRON Telex 668380.

Shriro (UK) Ltd., Shriro House, The Ridgeway, Iver, Bucks. SLO 9JL. Tel (0753) 652-222 Mng. Dir. R. Todd; Sales Mgr. T M. Jennison
Brand name: Pioneer.

J J. Silber Ltd., 11 Northburgh St., London EC1. Tel (01) 253-8031

Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel Sunbury 87644.

Telerenters (London & Provincial) Ltd., 155/159 Queens Rd., Wetford, Herts. WD1 2QH. Tel: (92) 24543. Telex: 923071 Chief Exec. M. Raymond; Sales Mgr. A.J. Specter.
Brand name: Standard (Japan), Waltham (Japan)

Teleton (Electro) UK Co Ltd , Water House Ln , Chelmsford, Essex. Tel Chelmsford 62442. Telex 99338
Brand name: Teleton (Japan)

H O Thomas Electronics Ltd , 9/10 Southampton Pl , London WC1A 2EA Tel (01) 405-9569
Brand name: Wien

Toshiba (UK) Ltd , Feltham, Middx

3 M United Kingdom Ltd , 3M House, Wigmore St., London W1A 1ET Tel (01) 486-5522. Cable MINNESOTA. Mng Dir J Zoethout, Rec'g Materials Div. Gen. Mgr S A Daniell, Prof Rec'g Prods. Sales Mgr. J.G. Donlon; Retail Rec'g Prods. Sales Mgr. D Johnson.
Brand name: Scotch

Triumph Electronics Ltd , 118 & 122 Brighton Rd., Purley, Surrey CR2 4DB Tel (01) 660-2327

Unamec Ltd., United Africa House, Blackfriars Rd , London SE1 Tel (01) 928-2070.
Brand name: National/Panasonic (Japan).

United Mercantile Co Ltd., 13/14 Queen St., London W1. Tel (01) 499-4901 Cable RAMSACO. Telex: 23610

Van Der Molen Ltd., 101 Hainault Rd , Romford RM5 3HF. Tel Romford 22018.

Winter Trading Co Ltd , 95/99 Ladbroke Grove, London W11 Tel (01) 727-1341 Cable WINLEC
Brand name: Orion, Raphone, Shira (Hong Kong, Japan, Taiwan).

World Radio Ltd., 950 N Circular Rd., London NW2 Tel (01) 452-4255. Cable CARADOSETS Telex 22671
Brand name: Courier

Wyndsor Rec'g Co Ltd., 2 Bellevue Rd., London N11.

Z E D, 71 Rufford Ave., Rawdon, Leeds LS19 7QR Tel (0937) 3707

● jukebox title strip manufacturer

Lennard Developments Ltd., 206 Chase Side, Enfield, Middx EN2 0ZX Tel: (01) 363-8238

URUGUAY

Population: 2,977,000
Rate of exchange: $1 (US) = 1667 pesos.
Holidays: January 1, January 6 (Holy Kings' Day), February (Monday & Tuesday of Carnival), March (Holy Week), April 19 (Landing of the 33), May 1 (Workers Day), 18 (Battle of Las Piedras), June 19 (Birthday of Artigas), July 18 (First Constitution Day), August 25 (Independence Day), October 12 (Columbus Day), November 2 (All Souls Day), December 8 (Blessing of the Waters), December 25.

RECORDS:

Records manufactured for domestic & export sale: LP's 1974—579,146 units, $1,781,170; 1973—620,000 units, $1,696,000. Singles 1974—111,627 units, $102,943; 1973—160,000 units, $159,000.
Records exported to USA: 1974—2,430 units, $7,060; 1973—1,227 units, $2,328.
Average retail price per record: LP's—$3.08; singles—$0.93.
Discounting: 50% once a year during two weeks in June of stock and special records which didn't sell well; others rarely.
Type of distribution: Manufacturer-to-retailer, with a 30% mark-up. Large manufacturers own retail shops, which sell all records.
Type of promotion: Manufacturers send free sample records to radio and TV stations and newspapers as well as large Montevideo nightclubs. They also advertise in a monthly magazine ("Hit"), which has commentaries on artists and new releases; the publication is available free to record buyers

TAPE:

Market: The cassette market is still growing. The Uruguayan Rec. Chamber hopes that this year's figures will be sufficient for beginning statistical studies.
Average retail price per tape: Cassette—$4.00.

RADIO STATIONS:

No. of commercial 73; no. of government 4; 74 AM, 3 FM.
Comment: International pop music, mainly sung in Spanish, predominates on commercial stations. Nevertheless, English, French and Italian songs and instrumentals hit the charts. Of the government stations, one programs pop music, the others only classical.

TELEVISON STATIONS:

No. of channels 17 (commercial 16, government 1)
Comment: Although energy restrictions have been withdrawn, TV stations keep a daily five-hour programming time. Almost all programs are foreign-produced films and serials, mainly from Argentina.

IMPORT/EXPORT REGULATIONS:

Prohibitive taxes make importing impractical.

Carlos Alberto Martins

● record & tape manufacturers/distributors/importers

A P S A (American Prods. SA) (IFPI), Av. Itelia 4230, Montevideo. Tel: 59-42-17. Pres.: Issac Wegbrait; Gen. Mgr.: Norman Arlin; Sales Mgr.: David Wegbrait.

International Music-Record Section

Labels: (Owned) Citrus; (represented) Ariola (Germany), Arrow (UK), BASF (Germany), Barclay (France), Caracol (Chile), Carmusic (Argentina), Chandis (Brazil), Chantecler (Brazil), Continental (Brazil), Dicesa (El Salvador), Disfal (Argentina), Fantasy (USA), IRT (Chile), Montilla (Spain), Parnaso (USA), Penny Farthing (UK), Polar (Sweden), RCA (worldwide), Rifi (Italy), Trema (France)
Int'l rep.: Worldwide (RCA Int'l)

America Hoy, see Hemisferio
Argentina, see Eco-Mallarini
Ayui, see Tacuabe
Cantares del Mundo, see Hemisferio
Carumbe, see Tacuabe
Citrus, see APSA
Clave (IEMSA) (IFPI), Maldonado 1049, Montevideo Tel 98-58-37 Cable CLALIM. Mng. Dir Leon Jurburg. A&R Mgr Luis A Lema
Labels: (Owned) Clave; (represented) BGM (Argentina), Decca (UK), Discomoda (Venezuela), London (UK), MAM (UK), Movieplay (Spain), Music-Hall (Argentina), Palacio de la Musica (Venezuela), Pye (UK), Seeco (USA), Sigla (Brazil), Tamla/Motown (USA), Threshold (UK), Trova (Argentina), WEA group
Daisy, see EDISA
De La Planta SrL, Colonia 844, Esc. 3 & 4, Montevideo. Tel 98-39-89. Mng. Dir Jorge Abuchalja. A&R Mgr Carlos Piriz; Sales Mgr Edgar Welker.
Labels: (Owned) Discos De La Planta. Divertimento, (represented) Mandioca (Argentina), Tinne (Argentina)
Divertimento, see De La Planta
Dumyl, see Eco-Mallarini.
EDISA (IFPI), Nueva York 1176, Montevideo Tel 91-20-61 Gen & A&R Mgr Alberto Gambetta
Labels: (Owned) Daisy, (represented) Buddah (USA), DG (Germany), Fontana, MGM, Microfon (Argentina), Philips, Phonogram, Polydor (worldwide), 20th Century (USA)
Eco, see Eco-Mallarini
Eco-Mallarini Prod'ns., Juan D. Jackson 1142, Montevideo Tel 4-57-20. Pres. Juan Carlos Mallarini, Gen Mgr Carlos W. Mallarini
Labels: (Owned) Argentina, Dumyl, Eco, JCM, MCT, Mallarini Prod'ns; (represented) Distribuidora Continental (Panama), Records Int'l (Argentina), Ten (Argentina)
Int'l reps.: Argentina (Records Int'l, Ten), Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama (All Distribuidora Continental).
Guardia Nueva, see Tacuabe
Hemisferio SrL, Ituzaingo 1324, Esc 203, Montevideo Pres Luis Orlando Onel Hidalgo, Rec'g Dir Luis Orlando Onel Riviezzo; Promo. & PR Mgr. Alberto Inda
Labels: (Owned) America Hoy, Macondo; (distributed) Cantares del Mundo, (represented) AMB Discografica (Argentina), Blue Elephant (Netherlands), Elite Special (Switzerland), Project 3 (USA), Pro Musica (Argentina), Qualiton (Argentina), Tonodisc (Argentina)
Int'l reps.: Argentina (Fonema)
JCM, see Eco-Mallarini
Jacqueline, see Prodisa
MCT, see Eco-Mallarini
Macondo, see Hemisferio
Mallarini Prod'ns, see Eco-Mallarini
Orfeo, see Palacio.
Palacio de la Musica Ricardo & Rodolfo Gioscia SA (IFPI), Av 18 de Julio 1100, Montevideo Tel 8-01-13, 8-48-25. Cable GIOSPIANO. Pres. Ricardo Gioscia Zamalvide; Sales Mgr. Alfredo Aviotti Robido
Labels: (Owned) Orfeo; (represented) ABC/Dunhill (USA), A&M (USA), Angel (UK), Apple (UK), Cabal (Argentina), Capitol (USA), EMI group (UK), Hispavox (Spain), MCA (USA), Odeon (UK), United Artists (USA)
Palma, see Tacuabe
Prodisa SrL, Rio Negro 1354, 5th fl., Rm 28, Montevideo Tel 91-07-25
Labels: (Owned) Jacqueline; (represented) Brambila (Mexico), Hot (Brazil), Janus (USA)
Sondor SA (IFPI), Nicaragua 1478, Montevideo. Tel 29-75-30. Pres E Abal Salvo; Gen Mgr. E Abal Oliu.
Labels: (Owned) Sondor, (represented) CBS Int'l (USA), Disc Jockey (Argentina), Epic (USA), Surco (Argentina)
Int'l rep.: Worldwide (CBS)
Tacuabe (Eds.), Casilla de Correo 1328, Montevideo. Tel 91-58-19. Gen. Mgr. Maria Teresa Sande; A&R Dir Coriun Aharonian; Sales Mgr. Myriam Dibarboure
Labels: (Owned) Tacuabe, Ayui, Palma, (distributed) Carumbe, Guardia Nueva; (represented) Le Chant du Monde (France), La Cornamusa (Argentina), Dischi del Sole (Italy), Edigsa (Spain), Madrigal (Argentina), Moshe Naim (France).
Int'l reps.: Argentina (La Cornamusa), France (Le Chant du Monde), Italy (Dischi del Sole), Spain (Edigsa)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion de Educadores Musicales, Casilla de Correo 1187, Montevideo Pres Nilda Gonzalez Genta, Sec'y Marta Guerrero de Cano.
Asociacion Uruguaya de Musicos, Maldonado 983, Montevideo. Tel 98-73-70 Pres Roberto Garcia Devita; Sec'y Romeo Cernuschi; Treas Luis Garcia
Camara Uruguaya del Disco, Canelones 1974, Montevideo. Tel 4-30-52 Pres Enrique Abal Salvo. Sec'y David Wegbrait.
Centro Cultural de Musica, Av. 18 de Julio 1006, 6th fl., Montevideo
Juventudes Musicales del Uruguay, Rio Negro 1228, Montevideo Tel 8-55-75. Pres. Hugo Balzo. Sec'y Maria Tania Siver
Sociedad Uruguaya de Musica Contemporanea, Casilla de Correo 1328, Montevideo. Pres. Hector A Tosar; Sec'y Coriun Aharonian

DESIGN & ARTWORK

Artegraf Ltda., Cuareim 1361, Montevideo. Tel 98-60-38 (Rec. only)
Imprenta AS, Rincon 387, Montevideo Tel 91-45-76, 98-56-68. Pres & Gen Mgr Jorge de Arteaga, Sales Mgr Eduardo Diaz
Imprenta Garcia SA, Rio Branco 1481-83, Montevideo Tel 85-175 Rec Ind. Serv Mgr Israel Garcia Aturaola

LICENSING ORGANIZATION, MUSIC

AGADU (Asociacion General de Autores del Uruguay) Canelones 1130 Montevideo Tel 8-31-88 Pres Antonio Italiano, Gen Mgr Rodolfo M Cosentino, Sec'y Luis Eduardo Echegoncelay (Mechanical & performing rights)

PLATING, PROCESSING & PRESSING PLANTS

APSA (American Prods SA), Av. Italia 4230, Montevideo Tel 59-42-17 Pres Issac Wegbrait, Gen Mgr Norman Arlin
Clave (IEMSA), Maldonado 1049, Montevideo Tel 98-58-37 Cable CLALIM Mng Dir Leon Jurburg
FIMASA (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo Tel 91-60-74 Pres Jose Pedro Lopez Vidaur, Gen Mgr Jorge Raggio.
Sondor SA, Nicaragua 1478, Montevideo Tel 29-75-30 Pres. E Abal Salvo, Gen Mgr E Abal Oliu

PRINTERS & LITHOGRAPHERS

Artegraf Ltda., Cuareim 1361, Montevideo Tel 98-60-38 (Rec only)
Imprenta AS, Rincon 387, Montevideo Tel 91-45-76, 98-56-68 Pres & Gen Mgr Jorge de Arteaga, Sales Mgr Eduardo Diaz.
Imprenta Cervantes (Socolovsky SA), Calle Durazno 939, Montevideo Tel 98-24-35, 91-72-32 Pres & Gen Mgr Jaime Socolovsky. (Rec only)
Imprenta Garcia SA, Rio Branco 1481-83, Montevideo Tel 85-175 Rec Ind Serv Mgr Israel Garcia Aturaola
Lagomarsino SA, Sarandi 429, Montevideo. Tel 8-23-45 Pres Daniel Lagomarsino, Gen Mgr Alberto Lagomarsino

RECORD PROMOTION

Imprenta AS, Rincon 387, Montevideo Tel 91-45-76, 98-56-68 Pres. & Gen Mgr Jorge de Arteaga, Sales Mgr Eduardo Diaz
Imprenta Garcia SA, Rio Branco 1481-83, Montevideo Tel 85-175 Rec Ind Serv Mgr Israel Garcia Aturaola

TAPE CUSTOM DUPLICATORS

APSA (American Prods SA), Av. Italia 4230, Montevideo Tel 59-42-17 Pres Issac Wegbrait; Gen Mgr Norman Arlin
Audio: Cassette
Prodisa SrL, Rio Negro 1354, 5th fl., Rm 28, Montevideo Tel 91-07-25
Audio: Cassette

● supplies

ENVELOPES & MAILERS

Imprenta Garcia SA, Rio Branco 1481-83 Montevideo Tel 85-175 Rec. Ind Serv Mgr Israel Garcia Aturaola

JACKETS & SLEEVES

Imprenta AS, Rincon 387, Montevideo. Tel 91-45-76, 98-56-68 Pres. & Gen Mgr Jorge de Arteaga; Sales Mgr Eduardo Diaz (Jackets only)
Imprenta Cervantes (Socolovsky SA), Calle Durazno 939, Montevideo Tel 98-24-35, 91-72-32. Pres. & Gen Mgr Jaime Socolovsky. (Jackets only)
Imprenta Garcia SA, Rio Branco 1481-83, Montevideo Tel 85-175 Rec Ind. Serv. Mgr. Israel Garcia Aturaola
Lagomarsino SA, Sarandi 429, Montevideo Tel 8-23-45 Pres Daniel Lagomarsino; Gen Mgr Alberto Lagomarsino

LABELS

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo Tel 85-175 Rec Ind. Serv. Mgr. Israel Garcia Aturaola
Lagomarsino SA, Sarandi 429, Montevideo Tel 8-23-45 Pres. Daniel Lagomarsino; Gen Mgr Alberto Lagomarsino.

● accessories manufacturer

Clave (IEMSA), Maldonado 1049, Montevideo. Tel 98-58-37 Cable CLALIM. Mng Dir Leon Jurburg
Product: Cleaners, cloths & brushes

VENEZUELA

Population: 11,606,000
Rate of exchange: $1 (US) = 4.24 bolivars.
Holidays: January 1, January 6 (Epiphany), Carnival, March 10 (Vargas' Day—port of La Guaira only), March 19 (St Joseph's Day—port of Puerto Cabello only), Ash Wednesday (half day), Holy Thursday, Good Friday, Holy Saturday, April 19 (Declaration of Independence), May 1 (Labor Day), Ascension, Corpus Christi, June 24 (Battle of Carabobo—all ports closed, businesses open elsewhere), June 29 (Sts Peter & Paul), July 5 (Independence Day), July 24 (Simon Bolivar's Birthday), August 15 (Assumption), October 12 (Columbus Day), November 1 (All Saints' Day), December 24 (half day), December 25, December 31 (half day)
Records exported to USA: 1974—310 units, $372; 1973—1,400 units, $1,346.
Records, record blanks & pre-recorded media imported from USA: 1974—$424,314; 1973—$229,685

● record & tape manufacturers / distributors / importers

Allum's Maracaibo Import, Trecera Av., Los Palos Grandes Centro, Comercial El Parque, Caracas 106 Tel (02) 283-8031, 283-8913, 283-5708, Cable STEREO. Pres Irvin K. Allum; Gen Mgr Dennis Fernandez; Mgr. Irvin K Allum Jr.; Sales Mgr Mary Allum Azopardo (Importer)
Andino, see San Sebastian de Oro
Archiv, see Polydor
BASF Venezolana SA, Apdo 70316 & 70317, Edif BASF, Calle Milan, Urb Ind'l Los Ruices Sur, Caracas 107 Tel (02) 35-16-88 Pres Frank Rosenberg; Gen Mgr. Hans Albrecht, Sales Mgr Rafael Benedetti
Home office: Germany
Labels: (Owned) BASF, (distributed) Leon, (represented) Ariola-Eurodisc (Germany), Arrowtabs (UK), CID (Brazil), Coro (Mexico), Dart (UK), Disneland/Vista (USA), Durium (Italy), Microfon (Argentina)
Billo, see La Discoteca
CBS/Columbia CA, Apdo 70169, Av Ppal. Los Cortijos de Lourdes, Caracas Tel (02) 35-87-00 Cable COLRECORD Gen Mgr Dr Victor M Oliver, A&R Mgr Orlando Enrique Montiel, Sales Co-ord Richard Behrens
Labels: (Owned) CBS, Epic; (represented) Astarte (Spain), Sono-Radio (Peru)
Int'l rep.: USA (Columbia)
CLR, see Los Ruices
Cachilapo, see San Sebastian de Oro
Cordica (Corp Latinoamericana del Disco CA), Edif Canaca, Final Av Milan, Los Ruices Sur, Caracas Tel (02) 36-22-28, 36-27-51, 34-10-03, 35-35-36 Cable CORDIS. Pres Wilhelm Ricken, Comm'l Mgr Jorge Rencoret, Sales Mgr Vicente Escobar, Int'l Repertory Label Mgr. Sandro Marauda
Labels: (Owned) Cordis; (represented) Ariola (Spain), RCA Victor (worldwide)
Cordis, see Cordica
DG, see Polydor
Discomoda, see Favedica
La Discoteca CA, Calle Milan 402, Los Ruices Sur, Caracas Tel (02) 34-46-82 Cable LADICOTECA Pres. Wilhelm Ricken; Prod'n Mgr Carlos A Vidal, Int'l Repertory Label Mgr. Armando Calderon; Sales Mgr Oscar Serfaty.
Labels: (Owned) Billo, Erna, Sonus, Top Hits; (represented) Ansonia (USA), Bambuco (Colombia), MCA (USA), Musart (Mexico), Panart (USA), Paramount (USA)
Epic, see CBS
Erna, see La Discoteca
Favedica, (Fabrica Venezolana de Discos CA), 4 Calle Urb Ind'l Carapa, No 40, Caracas 101 Tel (02) 49-74-91. Pres Cesar Roldan; Gen Mgr Carlos Esparragoza Vega; Sales Mgr. Quiliano Molina, Comm'l Mgr. Benito Vieitez Allen.
Int'l branch: Colombia, Discomoda de Colombia Ltda
Labels: (Owned) Discomoda, Orbe, (represented) Borinquen (Puerto Rico), Brunswick (USA), Fantasy (USA), Parnaso (Argentina), Ricordi (Italy), Ri-Fi (Italy), Saar (Italy), Spanish World Recs (USA)
Fontana, see Polydor
H B, see El Palacio de la Musica
Heliodor, see Polydor
Karussell, see Polydor
Latino, see Suramericana
Latinoamericana del Disco CA (Corp.), see Cordica
Leon, see BASF
M G M, see Polydor
Mercury, see Polydor
Orbe, see Favedica
El Palacio de la Musica SA (IFPI), Apdo 3637, Guayabal a Venado 4-1, Caracas 101. Tel (02) 45-10-46, 45-48-48, 45-19-39 Pres. Ernesto Aue; Gen Mgr Miguel Angel Pina, Sales Mgr Arlindo Silva
Labels: (Owned) Palacio, HB, Solex; (represented) A&M (USA), Columbia (Spain), Cotique (USA), Decca (Germany, UK), Fania (USA), Inca (USA), International (USA), London (USA), Motown (USA), Peerless (Mexico), Roulette (USA), Telefunken (Germany), United Artists (USA), Vaya (USA)
Int'l reps.: Worldwide (Polydor) except Central America (Indica), Colombia (Fuentes), Mexico (Peerless), USA (All-Art).
Philips, see Polydor.
Polydor SA, Apdo. 5458, Edif Avo, 2nd fl., Calle Milan, California Sur, Caracas. Tel (02) 34-38-24 Gen Mgr. Harry Alex, A&R English Labels Helga Moslener; A&R Spanish Labels Pepe Bello
Labels: (Owned) Archiv, DG, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Polydor, Tip, Vertigo, Verve, Wing; (represented) Asylum (USA), Atco (USA), Atlantic (USA), Bronze (UK), Buddah (USA), Chelsea (USA), Colossus (USA), Cube (UK), Elektra (USA), Island (UK), Kama Sutra (USA), Manticore (UK), Nashboro (USA), RSO (UK), Reprise (USA), Shelter (USA), Stax (USA), Track (UK), Volt (USA), Warner Bros (USA)
Los Ruices SA (Corp.), Apdo 70251, Los Ruices 107, Caracas. Tel (02) 34-46-83 Cable ODEONSA. Pres. Wilhelm Ricken; Mktg Mgr Rafael Fuenmayor; Sales Supervisor Jaime Garcia; Promo Supervisor Rafael Vergel.
Labels: (Owned) CLR; (represented) ABC group (USA), Apple (UK), Capitol (USA), EMI (Worldwide), Harvest (UK), Neighborhood (USA), Purple (UK), RAK (UK), Sovereign (UK), T. Rex (UK).
Int'l rep.: Worldwide (EMI)
San Sebastian de Oro (Fundacion), Calle 5 & Av. Oriental, Urb. Merida-Qta Zunimar, San Cristobal Tel (076) 2-74-55 Pres Dr. Eduardo Mendez U., Gen. Mgr. Orlando Hernandez H.; Sales Mgr. Rodrigo Jaimes Mendoza (Distributor/Importer).
Labels: (Distributed) Andino, Cachilapo, (represented) Ambuco (Columbia), Sonolux (Columbia).
Solex, see El Palacio de la Musica
Sonus, see La Discoteca
Suramericana del Disco SrL, Puente Restaurador, Mezzanina, Caracas. Tel. (02) 45-10-24, 45-20-53. Pres. Antonio Jose Segura Gomez, Gen Mgr Alvaro Tovar Vergara; PR Rafael Fuentes Jr
Labels: (Owned) Latino, Venus, Yare; (represented) Audiorama (USA), Belter (Spain), Cabal (Argentina),

Codiscos (Colombia), Continental (Brazil), Dideca (Guatemala), Latinoamericanos (Guatemala), 20th Century (USA), Victoria (Columbia).
Int'l reps.: Argentina (Parnaso), Bolivia (Discolandia), Brazil (Continental), Colombia (Codiscos, Victoria), Ecuador (Famoso), Guatemala (Dideca) Mexico (Gamma), Netherlands (Dureco), Portugal (Radio Triunfo), Spain (Belter), USA (Audiorama)

Tip see Polydor

Top Hits, see La Discoteca

Velvet de Venezuela SA, Apdo 19134 Caracas Tel (02) 41-20-19 Pres Jose Page, Admin Mgr A Ballenil, Prod'n Mgr L R Bruzual
Int'l branches: Puerto Rico USA

Venus, see Suramericana

Vertigo, see Polydor

Verve, see Polydor.

Windi-South, 17 Via del Sol, Caracas Tel 283-5701 Pres Rafael Bermudez, VP Antonio SiFuentes
Int'l branch: USA, Windi Recs

Wing, see Polydor

Yare see Suramericana

● music publishers

Mundo Musical, Apdo 70169, Caracas Tel (02) 35-87-00 Cable COLRECORD Gen Mgr Dr Victor M Oliver
Int'l firm represented: Mundo Musical (Mexico)

Orbe Eds Musicales, 4 Calle Urb Ind'l Carapa No 40, Caracas 101 Tel (02) 49-74-91 Cable ORBEMUSA Pres Cesar Roldan, Gen Mgr Ligia de Garcia
Int'l firms represented: EUSA (Peru), Misicol (Colombia)

Peer Int'l de Venezuela, Macuto Bldg 6th fl, Av Universitaria, Plaza San Pedro Los Chaguaramos Caracas 104 Tel (02) 62-67-21 Contact Alfonso Sanchez Lopez
Home office: USA, Peer-Southern Org

San Sebastian de Oro (Fundacion), Calle 5 & Av Oriental, Urb Merida-Qta Zunimar, San Cristobal Tel (076) 2-74-55 Pres Dr Eduardo Mendez U, Gen Mgr Orlando Hernandez H

Suramericana Musica (Ed), Puente Restaurador, Mezzanina Caracas Tel (02) 45-10-24, 45-20-53 Cable SURADISCO Pres Antonio Jose Segura Gomez, Gen Mgr Alvaro Tovar Vergar

Universal Music Publ'rs CA (Unimusica), Apdo. 70419, Caracas Tel (02) 34-46-82 Cable UNIMUSICA Pres Wilhelm Ricken, Gen Mgr Ciro Vega Aguilera

● services

DESIGN & ARTWORK

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb Ind'l Carapa, No 40, Caracas 101 Tel (02) 49-74-91 Pres Cesar Roldan, Gen Mgr. Carlos Esparragoza Vega; Sales Mgr Quiliano Molina, Comm'l Mgr Benito Vieitez Allen

LICENSING ORGANIZATION, MUSIC

S A C V E N (Sociedad de Autores & Compositores de Venezuela), Edif Vam, 9th fl, Av Andres Bello Caracas Tel (02) 574-0455/0477/0949 Pres Luis Eladio Fuevara, Gen Dir Luis Alfonzo Larrain (Mechanical & performing rights)

PLATING, PROCESSING & PRESSING PLANTS

Antor (Grabaciones), Calle Baruta 60, El Valle, Caracas

Criodisca (Productora Criolla de Discos CA), Calle Milan 402, Los Ruices Sur, Caracas Tel (02) 34 46 81 Pres Wilhelm Ricken, Plant Mgr Eduardo Sandoval

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb Ind'l Carapa, No 40, Caracas 101 Tel (02) 49-74-91 Pres Cesar Roldan, Gen Mgr Carlos Esparragoza Vega, Sales Mgr Quiliano Molina; Comm'l Mgr Benito Vieitez Allen

PRINTERS & LITHOGRAPHERS

Criodisca (Productora Criolla de Discos CA), Calle Milan 402, Los Ruices Sur, Caracas Tel (02) 34 46 81 Pres Wilhelm Ricken, Plant Mgr Eduardo Sandoval

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb Ind'l Carapa, No 40, Caracas 101 Tel (02) 49-74-91 Pres Cesar Roldan, Gen Mgr Carlos Esparragoza Vega, Sales Mgr Quiliano Molina; Comm'l Mgr Benito Vieitez Allen

RECORD PROMOTION

Sonomatrix CA, 4a Calle 41, Urb Ind'l Carapa, Caracas 102 Tel (02) 49-38-22. Pres. Cesar Roldan, Gen. Mgr. Alvaro Rodriguez

TAPE CUSTOM DUPLICATORS

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb Ind'l Carapa, No 40, Caracas 101 Tel (02) 49-74-91 Pres. Cesar Roldan, Gen Mgr Carlos Esparragoza Vega; Sales Mgr Quiliano Molina, Comm'l Mgr Benito Vieitez Allen
Audio: 8-tr , cassette

Polydor SA, Edif Avo, 2nd fl , Calle Milan, California Sur, Caracas Tel (02) 34-38-24 Gen. Mgr Harry Alex

Sonomatrix CA, 4a Calle 41, Urb Ind'l Carapa, Caracas 102 Tel (02) 49-38-22 Pres Cesar Roldan, Gen Mgr Alvaro Rodriguez.

Sonus Electronics CA, Apdo 70380, Caracas Tel (02) 36-28-66 Pres Bernhard Brecht, Gen Mgr Helmut Meinken; Sales Mgr Enrique Barros
Audio: 8-tr , cassette, open reel.

● supplies

JACKETS & SLEEVES
LABELS

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb Ind'l Carapa, No 40, Caracas 101 Tel (02) 49-74-91 Pres. Cesar Roldan, Gen Mgr Carlos Esparragoza Vega; Sales Mgr Quiliano Molina, Comm'l Mgr Benito Vieitez Allen

TAPE, BLANK LOADED

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb Ind'l Carapa, No 40, Caracas 101 Tel (02) 49-74-91 Pres Cesar Roldan, Gen Mgr Carlos Esparragoza Vega, Sales Mgr Quiliano Molina Comm'l Mgr Benito Vieitez Allen
Audio: 8-tr cassette
Brand name: DCM

● tape audio/video playback & recording equipment

Allum's Maracaibo Import, Trecera Av Los Palos Grandes Centro, Comercial El Parque, Caracas 106 Tel (02) 283-8031, 283-8913, 283-5708 Pres Irvin K Allum, Gen Mgr Dennis Fernandez, Mgr Irvin K Allum Jr ; Sales Mgr Mary Allum Azopardo
Brand name: Revox (Switzerland), Sony (Japan)

VIRGIN ISLANDS (U.S.)

Population: 73,000
Per capita income: $2,377
Holidays: January 1, 6, 30, February 12, 22, March 31, April 7-9, 11, May 30, June 22, July 4, 25, September 5, October 25, November 1, 11, 24, December 25, 26

● record & tape manufacturers/distributors/importers

Columbia, see Westindy

Conrad (of St Thomas) Ltd , PO Box 3187, Kronprindsens Gade Sta., St Thomas 00801 Tel (809) 774-2433
Branch: Puerto Rico
Labels: (Distributed) Fania, Pickwick

Dynamic, see Westindy

Fania, see Conrad

Musik Butik, PO Box 129, Christiansted, St Croix 00820 Tel (809) 773-0757 (Importer)

Pickwick, see Conrad

Polydor, see Westindy

RCA, see Westindy

Westindy Music Co Inc , PO Box 2896, 86 Main St , St Thomas 00801. Tel (809) 774-4488. Pres & Gen. Mgr. Wilbur La Motta; Sales Mgr. Leroy La Motta; Sec'y Joyce A. La Motta.
Labels: (Owned) Westindy, (distributed) Columbia, Dynamic, Polydor, RCA, Wirl

Wirl, see Westindy

● music publisher

Westindy Music Co Inc. (ASCAP), PO Box 2896, 86 Main St., St Thomas 00801. Tel (809) 774-4488. Pres. & Gen. Mgr. Wilbur La Motta.

YUGOSLAVIA

Population: 21,300,000.
Rate of exchange: $1 (US) = 17.00 dinars.
Per capita income: $900
Holidays: January 1, 2, May 1, 2, July 4, November 29, 30

RECORDS:

Records manufactured for domestic & export sale: LP's 1974—4,500,000 units, $17,100,000; 1973—1,800,000 units, $4,500,000 EP's & singles 1974—11,500,000 units, $10,000,000; 1973—13,000,000 units, $11,700,000.

Records sold domestically: LP's 1974—4,300,000 units, $16,300,000 EP's & singles 1974—11,000,000 units, $9,350,000

Records exported to USA: 1974—104,116 units, $55,356; 1973—129,066 units, $64,369

Records exported to countries other than USA: 1974—900,000 units, $800,000

Average price per record: LP's—$3.80; EP's—$0.95, Singles—$0.80

Stereo sales: 80% of total

Discounting: Rare.

Type of distribution: Manufacturer-to-retailer through traveling salesmen.

Type of promotion: Radio programs, TV commercials and newspaper advertising are the main sources of promotion.

TAPE:

Market: Cassettes are the major tape configuration sold, with few cartridge 8-tr. sales. Blank open reels are purchased by the serious music lover.

Pre-recorded tape sold domestically: 8-tr 1974—5,000 units, $23,500. Cassettes 1974—500,000 units, $1,850,000; 1973—450,000 units, $1,800,000

Average retail price per tape: 8-tr—$4.70, cassette—$3.70.

RADIO STATIONS:

No. of government: 200.

TELEVISION STATIONS:

No. of channels: 2

Comment: There is a national TV network and, in most areas, a second channel with local programs.

Borjan Kostic

● record & tape manufacturers/distributors/importers

Alta Diskografska Produkcija, Bogoviceva 1b, Zagreb. Tel (041) 447-738

Beograd Disk, Ljubicka 15, Belgrade. Tel: 440-786

Diskos, see Record Prod'n

Diskoton Produkcija Ploca, Hasana Brkica 58, 71000 Sarajevo Tel (071) 33-421
Labels: (Owned) Diskoton, (represented) Motown (USA)

Helidon Tovarna Gramofonskih Plosc, Vodnikova 42, 61000 Ljubljana Tel (061) 55-179 Gen Mgr Dusan Drolc; Sales Mgr Joze Kosar; Prod'r Vilko Ovsenik. (Distributed by Suzy)
Labels: (Owned) Helidon, (represented) Decca, Telefunken (West Germany)

Jugoslovenska Kniga, Obilicev Venac 24, Belgrade. Tel 623-799 (Importer/Exporter)

Jugoton Recs , PO Box Dubrava 4, 41040 Zagreb. Tel (041) 644-522
Labels: (Owned) Jugoton; (represented) Apple (UK), Camden (Italy, USA), Capitol (USA), Cetra (Italy), Columbia (USA), Decca (UK), Deram (UK), Durium (Italy), Elite Special (Switzerland), Fonit (Italy), HMV (UK), Harvest (USA), Parlophone (UK), RCA (Italy), Red Seal (Italy, USA), Stateside (USA), Victor (Italy), Victrola (Italy, USA).
Int'l reps.: Australia (Mercur Overseas), France (Yugofrance), West Germany (Deutsche Oversea, Globe Trading, Krolo & Kotarac), USA (International Book & Recs Dists , Monitor)

Prosveta, Narodnog Fronta 56, Belgrade Tel 643-397, 643-222 (Importer/Exporter)

R T B, see Record Prod'n.

Record Prod'n of Radio-Television Belgrade, Makedonska St 21, Belgrade Tel 320-277 Gen Mgr. Bozidar Gocic, Sales Mgr Stojance Kostic.
Labels: (Owned) RTB; (distributed) Diskos (represented) A&M (USA), Ariola (West Germany, Spain), BASF (West Germany), Barclay (France), Bellaphon (West Germany), Electrecord (Poland), Hispavox (Spain), Oya (Turkey), Phonogram Int'l (Netherlands), Polar (Sweden), Polydor Int'l (West Germany), Ricordi (Italy), Virgin (UK).
Int'l reps.: Netherlands (Phonogram), Spain (Diresa), USA (Everest, International Book & Rec Dists.)

Studio B (Produkcija Gramofonskih Ploca), PO Box 10, Masarikova 5/xxiii, 11000 Belgrade. Tel (011) 684-798 Dir Dragan Markovic, Gen Mgr Dragan Vidak.
Label: (Owned) Studio B.

Sumadija—produkcija ploca, Batocina kod Kragujevca Tel (034) 81-187

Suzy Recs (div of Zalozba Obzorja Maribor), PO Box 729, Gruska 10, 41000 Zagreb Tel (041) 519-955 Cable PGP SUZYZG8 Gen Mgr Zdravko Josipovic, Sales Mgr Boris Bozic, Int'l A&R Dir Ranko Antonic.
Labels: (Owned) Suzy, (distributed) Helidon; (represented) CBS, Rolling Stones, WEA Int'l. (all USA)
Int'l reps.: USA (CBS, Rolling Stones, WEA Int'l).

Vuk Karadzic, Kraljevica Marka 9, Belgrade.
Labels: (Represented) Disneyland (USA), Vista (USA)

● music publishers

Favorite Music, PO Box 729, Gruska 10, 41000 Zagreb. Tel (041) 519-955 Cable PGPSUZYZG8. Gen. Mgr Zdravko Josipovic. Sales Mgr Boris Bozic
Affiliate: Interfest
Int'l firm represented: April.

Interfest, see Favorite.

Jugoton Eds. Musicales—JEM, Pokupska bb, 41040 Zagreb Tel (041) 644-522

Kinel Music (Eds Musicales), Vinogradska 3, 41000 Zagreb Tel (041) 573-462. Pres & Gen. Mgr Mario Kinel.
Int'l firms represented: Accord (West Germany), Bruzia (Australia), CAM (Italy), Devega (Italy), INC (Italy), Mascotte (Italy), Musica e Dischi (Italy), Plein Soleil (France), Sweden Music (Sweden), Union (Sweden), Weltmusik (Austria)
Int'l rep.: Italy (Musicia e Dischi)

Metronome (SAKOJ), Ruzveltova 19, Belgrade Tel 28-010.

Zabavne Melodije, Berislaviceva 9, 41000 Zagreb Tel (041) 442-084.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

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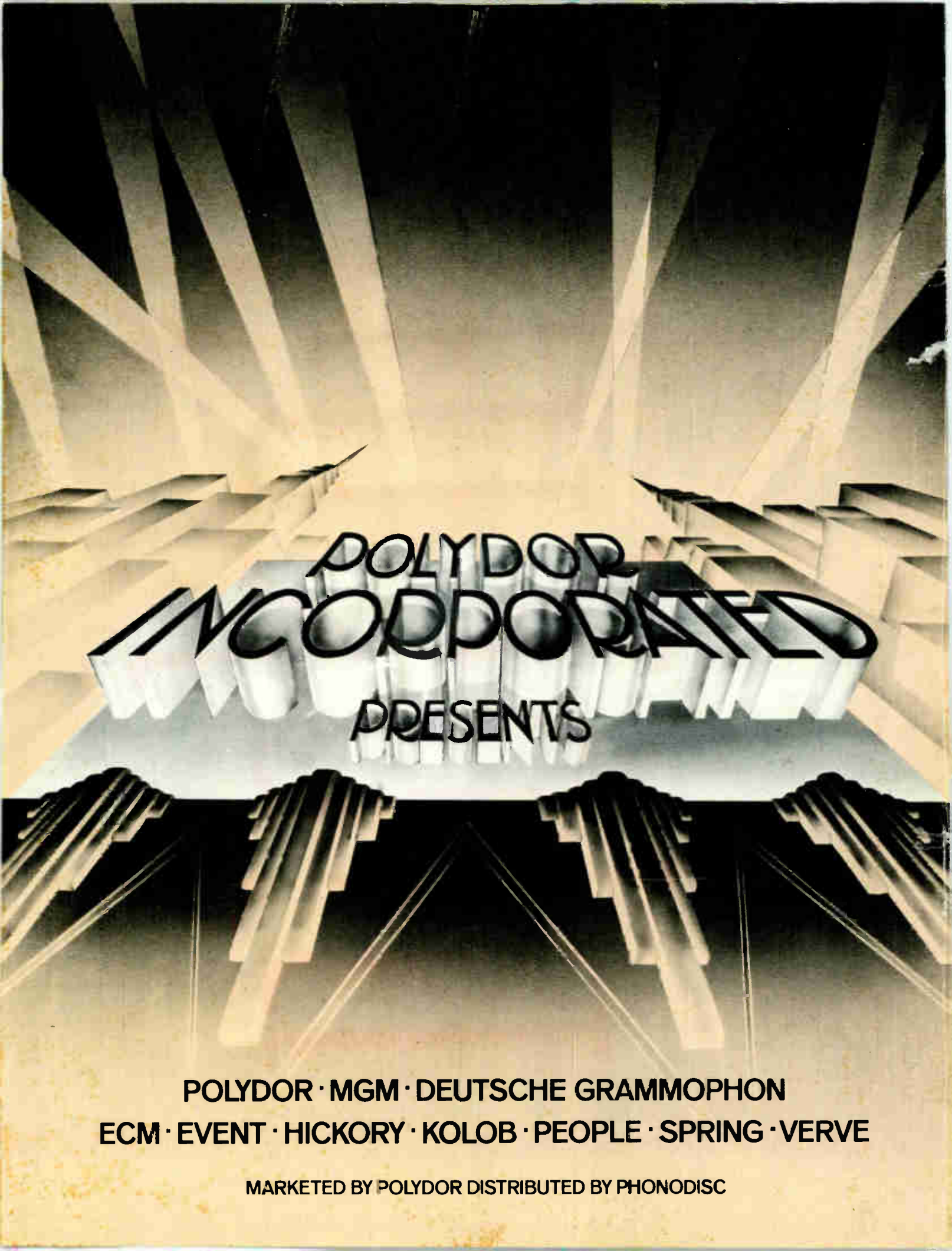
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