

## Polycom IT Hardware EPL 3760

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5230-76614-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Capacity Licenses	150 Calls	DMA Virtual Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$12,000.00	17%	\$9,960.00	Product
5230-76616-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Capacity Licenses	1500 Calls	DMA Virtual Edition - 1500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$120,000.00	17%	\$99,600.00	Product
5230-76613-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Capacity Licenses	50 Calls	DMA Virtual Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,000.00	17%	\$3,320.00	Product
5230-76615-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Capacity Licenses	500 Calls	DMA Virtual Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$40,000.00	17%	\$33,200.00	Product
5230-76662-000	Infrastructure	Base Platform Perpetual SW	DMA 7000 VE Option License	API	DMA Virtual Edition - Application Programming Interface License	\$3,000.00	17%	\$2,490.00	Product
5230-51026-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Audio P2P Perpetual Concurrent Licenses	User License PP 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 1500+ only)	\$563.00	17%	\$467.29	Product
5230-51023-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Audio P2P Perpetual Concurrent Licenses	User License PP Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 50-149 only)	\$675.00	17%	\$560.25	Product

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5230-51025-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Audio P2P Perpetual Concurrent Licenses	User License PP Upto 1500	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 500-1499 only)	\$600.00	17%	\$498.00	Product
5230-51022-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Audio P2P Perpetual Concurrent Licenses	User License PP Upto 50	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 15-49 only)	\$713.00	17%	\$591.79	Product
5230-51024-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Audio P2P Perpetual Concurrent Licenses	User License PP Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 150-499 only)	\$638.00	17%	\$529.54	Product
5230-51015-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Perpetual Concurrent Licenses	User License PP 500 plus	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 500+ only)	\$3,000.00	17%	\$2,490.00	Product
5230-51011-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Perpetual Concurrent Licenses	User License PP Upto 15	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 5-14 only)	\$3,750.00	17%	\$3,112.50	Product
5230-51013-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Perpetual Concurrent Licenses	User License PP Upto 150	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 50-149 only)	\$3,380.00	17%	\$2,805.40	Product
5230-51012-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Perpetual Concurrent Licenses	User License PP Upto 50	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 15-49 only)	\$3,560.00	17%	\$2,954.80	Product

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5230-51014-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Perpetual Concurrent Licenses	User License PP Upto 500	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 150-499 only)	\$3,190.00	17%	\$2,647.70	Product
5230-51060-000	Infrastructure	Base Platform Perpetual SW	RP Clariti Perpetual Options Licenses	Encryption License	RealPresence Clariti - Media Encryption License, Perpetual (No Maintenance Required)	\$0.00	17%	\$0.00	Product
5230-78314-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Capacity Licenses	150 Calls	RPAD Virtual Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$24,000.00	17%	\$19,920.00	Product
5230-78312-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Capacity Licenses	25 Calls	RPAD Virtual Edition - 25 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,000.00	17%	\$3,320.00	Product
5230-78313-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Capacity Licenses	50 Calls	RPAD Virtual Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$8,000.00	17%	\$6,640.00	Product
5230-78315-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Capacity Licenses	500 Calls	RPAD Virtual Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$80,000.00	17%	\$66,400.00	Product
5230-78360-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Option License	Encryption	RPAD Virtual Edition - Encryption License	\$0.00	17%	\$0.00	Product

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5230-78361-000	Infrastructure	Base Platform Perpetual SW	RPAD VE Option License	High Availability	RPAD Virtual Edition High Availability License (Maintenance required. 3 year partner premier service is included for China)	\$12,000.00	17%	\$9,960.00	Product
5230-74601-010	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Base Systems	10HD Ports	RPCS Virtual Edition 10HD/20SD/50SVC resource configured and licensed system (Maintenance Contract Required). 3 year partner premier service is included for China	\$57,500.00	20%	\$46,000.00	Product
5230-74601-015	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Base Systems	15HD Ports	RPCS Virtual Edition 15HD/30SD/75SVC resource configured and licensed system (Maintenance Contract Required). 3 year partner premier service is included for China	\$85,000.00	20%	\$68,000.00	Product
5230-74601-020	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Base Systems	20HD Ports	RPCS Virtual Edition 20HD/40SD/100SVC resource configured and licensed system (Maintenance Contract Required). 3 year partner premier service is included for China	\$113,000.00	20%	\$90,400.00	Product
5230-74601-005	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Base Systems	5HD Ports	RPCS Virtual Edition 5HD/10SD/25SVC resource configured and licensed system (Maintenance Contract Required). 3 year partner premier service is included for China	\$30,000.00	20%	\$24,000.00	Product
5230-74602-010	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Licenses	10HD License	RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/50SVC resource licenses (Maintenance Contract Required). 3 year partner premier service is included for China	\$58,000.00	17%	\$48,140.00	Product
5230-74602-005	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Licenses	5HD License	RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/25SVC resource licenses (Maintenance Contract Required). 3 year partner premier service is included for China	\$29,000.00	17%	\$24,070.00	Product

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5230-74604-000	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Licenses	Encryption License Pack	RPCS VE Encryption License pack. Restricted by destination countries.	\$0.00	17%	\$0.00	Product
5230-74603-000	Infrastructure	Base Platform Perpetual SW	RPCS Virtual Edition Licenses	Telepresence	RPCS VE - Telepresence License, MLA (Multipoint Layout Application) Software. See also 4870-00588-007.	\$1,050.00	17%	\$871.50	Product
5230-73718-000	Infrastructure	Base Platform Perpetual SW	RPRM Audio VE Capacity Licenses	10000 Devices	RPRM Virtual Edition - 10000 Audio or Content Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$30,000.00	17%	\$24,900.00	Product
5230-73714-000	Infrastructure	Base Platform Perpetual SW	RPRM Audio VE Capacity Licenses	150 Devices	RPRM Virtual Edition - 150 Audio or Content Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$450.00	17%	\$373.50	Product
5230-73716-000	Infrastructure	Base Platform Perpetual SW	RPRM Audio VE Capacity Licenses	1500 Devices	RPRM Virtual Edition - 1500 Audio or Content Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,500.00	17%	\$3,735.00	Product
5230-73715-000	Infrastructure	Base Platform Perpetual SW	RPRM Audio VE Capacity Licenses	500 Devices	RPRM Virtual Edition - 500 Audio or Content Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$1,500.00	17%	\$1,245.00	Product
5230-73717-000	Infrastructure	Base Platform Perpetual SW	RPRM Audio VE Capacity Licenses	5000 Devices	RPRM Virtual Edition - 5000 Audio or Content Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$15,000.00	17%	\$12,450.00	Product

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5230-72714-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Capacity Licenses	150 Devices	RPRM Virtual Edition - 150 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$7,500.00	17%	\$6,225.00	Product
5230-72716-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Capacity Licenses	1500 Devices	RPRM Virtual Edition - 1500 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$75,000.00	17%	\$62,250.00	Product
5230-72713-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Capacity Licenses	50 Devices	RPRM Virtual Edition - 50 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$2,500.00	17%	\$2,075.00	Product
5230-72715-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Capacity Licenses	500 Devices	RPRM Virtual Edition - 500 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$25,000.00	17%	\$20,750.00	Product
5230-72762-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Option License	API License	RPRM Virtual Edition - Application Programming Interface License	\$3,000.00	17%	\$2,490.00	Product
5230-72760-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Option License	Encryption License	RPRM Virtual Edition - Encryption License	\$0.00	17%	\$0.00	Product
5230-72761-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Option License	High Availability	RPRM Virtual Edition - High Availability License (Maintenance required.3 year partner premier service is included for China.)	\$12,000.00	17%	\$9,960.00	Product

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5230-72763-000	Infrastructure	Base Platform Perpetual SW	RPRM VE Option License	Multi-Tenancy License	RPRM Virtual Edition - Mutli-Tenancy License (Maintenance required.3 year partner premier service is included for China.)	\$20,000.00	17%	\$16,600.00	Product
5230-73314-000	Infrastructure	CloudAxis	RPWS Capacity Licenses	150 Sessions	RP Web Suite - 150 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$22,500.00	17%	\$18,675.00	Product
5230-73313-000	Infrastructure	CloudAxis	RPWS Capacity Licenses	50 Sessions	RP Web Suite - 50 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$7,500.00	17%	\$6,225.00	Product
5230-73324-000	Infrastructure	CloudAxis	RPWS Pro Capacity Licenses	150 Sessions	RP Web Suite Pro - 150 Session Licenses, (Maintenance Contract Required) 3 year partner premier service is included for China	\$45,000.00	17%	\$37,350.00	Product
5230-73323-000	Infrastructure	CloudAxis	RPWS Pro Capacity Licenses	50 Sessions	RP Web Suite Pro - 50 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$15,000.00	17%	\$12,450.00	Product
5230-72614-000	Infrastructure	CMA	RPRM AE Capacity Licenses	150 Devices	RPRM Appliance Edition - 150 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$7,500.00	17%	\$6,225.00	Product
5230-72616-000	Infrastructure	CMA	RPRM AE Capacity Licenses	1500 Devices	RPRM Appliance Edition - 1500 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$75,000.00	17%	\$62,250.00	Product

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5230-72613-000	Infrastructure	CMA	RPRM AE Capacity Licenses	50 Devices	RPRM Appliance Edition - 50 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$2,500.00	17%	\$2,075.00	Product
5230-72615-000	Infrastructure	CMA	RPRM AE Capacity Licenses	500 Devices	RPRM Appliance Edition - 500 Video Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$25,000.00	17%	\$20,750.00	Product
5230-72662-000	Infrastructure	CMA	RPRM AE Option License	API License	RPRM Appliance Edition - Application Programming Interface License	\$3,000.00	17%	\$2,490.00	Product
5230-72660-000	Infrastructure	CMA	RPRM AE Option License	Encryption License	RPRM Appliance Edition - Encryption License for software v8.4 and later only.	\$0.00	17%	\$0.00	Product
5230-72661-000	Infrastructure	CMA	RPRM AE Option License	High Availability	RPRM Appliance Edition - High Availability License. Requires 2200-70XXX-XXX (Maintenance required.3 year partner premier service is included for China.)	\$12,000.00	17%	\$9,960.00	Product
5230-72663-000	Infrastructure	CMA	RPRM AE Option License	Multi-Tenancy License	RPRM Appliance Edition - Mutli-Tenancy License (Maintenance required.3 year partner premier service is included for China.)	\$20,000.00	17%	\$16,600.00	Product
5230-73618-000	Infrastructure	CMA	RPRM Audio AE Capacity Licenses	10000 Devices	RPRM Appliance Edition - 10000 Audio or Content Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$30,000.00	17%	\$24,900.00	Product



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5230-73614-000	Infrastructure	CMA	RPRM Audio AE Capacity Licenses	150 Devices	RPRM Appliance Edition - 150 Audio or Content Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$450.00	17%	\$373.50	Product
5230-73616-000	Infrastructure	CMA	RPRM Audio AE Capacity Licenses	1500 Devices	RPRM Appliance Edition - 1500 Audio or Content Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,500.00	17%	\$3,735.00	Product
5230-73615-000	Infrastructure	CMA	RPRM Audio AE Capacity Licenses	500 Devices	RPRM Appliance Edition - 500 Audio or Content Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$1,500.00	17%	\$1,245.00	Product
5230-73617-000	Infrastructure	CMA	RPRM Audio AE Capacity Licenses	5000 Devices	RPRM Appliance Edition - 5000 Audio or Content Device Licenses (Maintenance required.3 year partner premier service is included for China.)	\$15,000.00	17%	\$12,450.00	Product
5230-76514-000	Infrastructure	DMA	DMA 7000 AE Capacity Licenses	150 Calls	DMA Appliance Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$12,000.00	17%	\$9,960.00	Product
5230-76516-000	Infrastructure	DMA	DMA 7000 AE Capacity Licenses	1500 Calls	DMA Appliance Edition - 1500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$120,000.00	17%	\$99,600.00	Product
5230-76513-000	Infrastructure	DMA	DMA 7000 AE Capacity Licenses	50 Calls	DMA Appliance Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,000.00	17%	\$3,320.00	Product

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5230-76515-000	Infrastructure	DMA	DMA 7000 AE Capacity Licenses	500 Calls	DMA Appliance Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$40,000.00	17%	\$33,200.00	Product
5230-76562-000	Infrastructure	DMA	DMA 7000 AE Option License	API License	DMA Appliance Edition - Application Programming Interface License	\$3,000.00	17%	\$2,490.00	Product
5230-76561-000	Infrastructure	DMA	DMA 7000 AE Option License	High Availability	DMA Appliance Edition - High Availability License. Requires 2200-70XXX-XXX. (Maintenance required.3 year partner premier service is included for China.)	\$12,000.00	17%	\$9,960.00	Product
5230-51301-422	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ADV Upto 15	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Advantage Service (Qty 5-14 only)	\$499.00	17%	\$414.17	Service
5230-51303-422	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ADV Upto 150	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Advantage Service (Qty 50-149 only)	\$446.00	17%	\$370.18	Service
5230-51302-422	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ADV Upto 50	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Advantage Service (Qty 15-49 only)	\$473.00	17%	\$392.59	Service
5230-51304-422	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ADV Upto 500	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Advantage Service (Qty 150-499 only)	\$420.00	17%	\$348.60	Service

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5230-51305-422	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ADV Upto 500 plus	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Advantage Service (Qty 500+ only)	\$394.00	17%	\$327.02	Service
5230-51301-432	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ELITE Upto 15	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Elite Service (Qty 5-14 only)	\$513.00	17%	\$425.79	Service
5230-51303-432	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ELITE Upto 150	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Elite Service (Qty 50-149 only)	\$459.00	17%	\$380.97	Service
5230-51302-432	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ELITE Upto 50	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Elite Service (Qty 15-49 only)	\$486.00	17%	\$403.38	Service
5230-51304-432	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ELITE Upto 500	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Elite Service (Qty 150-499 only)	\$432.00	17%	\$358.56	Service
5230-51305-432	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License ELITE Upto 500 plus	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Elite Service (Qty 500+ only)	\$405.00	17%	\$336.15	Service
5230-51301-402	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License PREM Upto 15	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Premier Service (Qty 5-14 only)	\$475.00	17%	\$394.25	Service

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5230-51303-402	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License PREM Upto 150	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Premier Service (Qty 50-149 only)	\$425.00	17%	\$352.75	Service
5230-51302-402	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License PREM Upto 50	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Premier Service (Qty 15-49 only)	\$450.00	17%	\$373.50	Service
5230-51304-402	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License PREM Upto 500	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Premier Service (Qty 150-499 only)	\$400.00	17%	\$332.00	Service
5230-51305-402	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Concurrent License	User License PREM Upto 500 plus	RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Premier Service (Qty 500+ only)	\$375.00	17%	\$311.25	Service
5230-51360-100	Infrastructure	RealConnect	RealConnect Access Suite 1Yr Options License	Encryption	RealConnect Access Suite - Media Encryption License, 1-Year (No Maintenance Required)	\$0.00	17%	\$0.00	Service
5230-51301-424	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ADV Upto 15	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Advantage Service (Qty 5-14 only)	\$1,350.00	17%	\$1,120.50	Service
5230-51303-424	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ADV Upto 150	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Advantage Service (Qty 50-149 only)	\$1,200.00	17%	\$996.00	Service

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5230-51302-424	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ADV Upto 50	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Advantage Service (Qty 15-49 only)	\$1,280.00	17%	\$1,062.40	Service
5230-51304-424	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ADV Upto 500	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Advantage Service (Qty 150-499 only)	\$1,130.00	17%	\$937.90	Service
5230-51305-424	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ADV Upto 500 plus	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Advantage Service (Qty 500+ only)	\$1,060.00	17%	\$879.80	Service
5230-51301-433	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ELITE Upto 15	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Elite Service (Qty 5-14 only)	\$1,390.00	17%	\$1,153.70	Service
5230-51303-433	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ELITE Upto 150	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Elite Service (Qty 50-149 only)	\$1,240.00	17%	\$1,029.20	Service
5230-51302-433	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ELITE Upto 50	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Elite Service (Qty 15-49 only)	\$1,310.00	17%	\$1,087.30	Service
5230-51304-433	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ELITE Upto 500	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Elite Service (Qty 150-499 only)	\$1,170.00	17%	\$971.10	Service

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5230-51305-433	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License ELITE Upto 500 plus	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Elite Service (Qty 500+ only)	\$1,090.00	17%	\$904.70	Service
5230-51301-404	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License PREM Upto 15	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Premier Service (Qty 5-14 only)	\$1,280.00	17%	\$1,062.40	Service
5230-51303-404	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License PREM Upto 150	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Premier Service (Qty 50-149 only)	\$1,150.00	17%	\$954.50	Service
5230-51302-404	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License PREM Upto 50	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Premier Service (Qty 15-49 only)	\$1,220.00	17%	\$1,012.60	Service
5230-51304-404	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License PREM Upto 500	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Premier Service (Qty 150-499 only)	\$1,080.00	17%	\$896.40	Service
5230-51305-404	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Concurrent License	User License PREM Upto 500 plus	RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Premier Service (Qty 500+ only)	\$1,010.00	17%	\$838.30	Service
5230-51360-300	Infrastructure	RealConnect	RealConnect Access Suite 3Yr Options License	Encryption	RealConnect Access Suite - Media Encryption License, 3-Year (No Maintenance Required)	\$0.00	17%	\$0.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-09900-660	Infrastructure	RealConnect	RealConnect for MS Teams Subscription for Clariti 1Yr Concurrent License	Session License Upto 99	RealConnect Service for MSFT Teams Video Interop. Concurrent Subscription for Clariti, pre-paid 1-year plan effective on service commitment. Service requires Clariti deployment. No cancellation or reduction of the plan or scope allowed, (Qty 1-99 only)	\$175.00	2%	\$171.50	Service
4877-09900-659	Infrastructure	RealConnect	RealConnect Interop Burst Mode	RealConnect Burst	RealConnect Service for MSFT Teams Video Interop. 50 Concurrent VTC , 3 day Burst mode plan effective on service dates. Service includes Advantage support. No cancellation or reduction of the plan or scope allowed, (Qty 50 only)	\$2,999.00	2%	\$2,939.02	Service
4250-71810-000	Infrastructure	RMX	RMX 1800 1 WW	Migration RMX 1800 Clariti 35HD720p - No License Pack	Migration - RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
RPCS1810-010	Infrastructure	RMX	RMX 1800 1 WW	RMX 1800 RPCS 10HD720p	RP Collaboration Server 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured and licensed system. Maintenance contract required.	\$68,500.00	20%	\$54,800.00	Product
RPCS1810-015	Infrastructure	RMX	RMX 1800 1 WW	RMX 1800 RPCS 15HD720p	RP Collaboration Server 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured and licensed system. Maintenance contract required.	\$97,500.00	20%	\$78,000.00	Product
RPCS1810-020	Infrastructure	RMX	RMX 1800 1 WW	RMX 1800 RPCS 20HD720p	RP Collaboration Server 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured and licensed sys. For high capacity system, please refer to RPCS1830-020. Maintenance contract required.	\$126,500.00	20%	\$101,200.00	Product
RPCS1810-005	Infrastructure	RMX	RMX 1800 1 WW	RMX 1800 RPCS 5HD720p	RP Collaboration Server 1800 IP only 2x1080p30/5x720p/10xSD resource configured and licensed system. Maintenance contract required.	\$39,500.00	20%	\$31,600.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4250-71830-000	Infrastructure	RMX	RMX 1800 3 WW	Migration RMX 1800 Clariti 100HD720p - No License Pack	Migration - RPCS1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
2200-71830-000	Infrastructure	RMX	RMX 1800 3 WW	RMX 1800 Clariti 100HD720p - No License Pack	RPCS1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	\$24,000.00	17%	\$19,920.00	Product
RPCS1830-020	Infrastructure	RMX	RMX 1800 3 WW	RMX 1800 RPCS 20HD720p	RP Collaboration Server 1800 IP only, high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured and licensed system. Maintenance contract required.	\$136,500.00	20%	\$109,200.00	Product
RPCS1830-030	Infrastructure	RMX	RMX 1800 3 WW	RMX 1800 RPCS 30HD720p	RP Collaboration Server 1800 IP only, high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured and licensed system. Maintenance contract Required.	\$184,500.00	20%	\$147,600.00	Product
5150-69862-001	Infrastructure	RMX	RMX 1800 Resource Licenses	RMX 1800 10HD720p Licenses	RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required. 3 year partner premier service is included for China	\$58,000.00	17%	\$48,140.00	Product
5150-69863-001	Infrastructure	RMX	RMX 1800 Resource Licenses	RMX 1800 20HD720p Licenses	RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required. 3 year partner premier service is included for China	\$116,000.00	17%	\$96,280.00	Product
5150-69861-001	Infrastructure	RMX	RMX 1800 Resource Licenses	RMX 1800 5HD720p Licenses	RPCS/RMX 1800 Resource License Pack - 1x1080p60/2x1080p30/5x720p/10xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.	\$29,000.00	17%	\$24,070.00	Product



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
2200-71831-000	Infrastructure	RMX	RMX 1800-3 ISDN	RMX 1800 Clariti ISDN 100HD720p - No License Pack	RPCS1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	\$35,000.00	17%	\$29,050.00	Product
RPCS1831-005	Infrastructure	RMX	RMX 1800-3 ISDN	RMX 1800 ISDN 5HD720p	RPCS 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured and licensed system. With ISDN Interface. Excluding ISDN/PSTN License. For ISDN/PSTN License, Please Include PN 5150-69760-001. Maintenance Contract Required.	\$49,500.00	20%	\$39,600.00	Product
4250-79201-000	Infrastructure	RMX	RMX 2000 1 MPMRx-D System	RMX 2000 Clariti 1 MPMRx-D No License	Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
VRMX2020HDRXD	Infrastructure	RMX	RMX 2000 1 MPMRx-D System	RMX 2000 MPMRx-D 20HD720p	RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured and licensed system. Equipped with one (1) MPMRx-D Media Card. (Maintenance Contract Required). 3 year partner premier service is included for China	\$142,000.00	20%	\$113,600.00	Product
4250-79219-000	Infrastructure	RMX	RMX 2000 1 MPMRx-S 1 MPMRx-D System	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
4250-79215-000	Infrastructure	RMX	RMX 2000 1 MPMRx-S System	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
VRMX2010HDRX	Infrastructure	RMX	RMX 2000 1 MPMRx-S System	RMX 2000 MPMRx-S 10HD720p	RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured and licensed system. Equipped with one (1) MPMRx-S Media Card. (Maintenance Contract Required). 3 year partner premier service is included for China	\$73,500.00	20%	\$58,800.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
VRMX2015HDRX	Infrastructure	RMX	RMX 2000 1 MPMRx-S System	RMX 2000 MPMRx-S 15HD720p	RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured and licensed. Equipped with one (1) MPMRx-S Media Card. (Maintenance Contract Required). 3 year partner premier service is included for China	\$103,000.00	20%	\$82,400.00	Product
VRMX2020HDRX	Infrastructure	RMX	RMX 2000 1 MPMRx-S System	RMX 2000 MPMRx-S 20HD720p	RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured and licensed system. Equipped with one (1) MPMRx-S Media Card. For extra capacity system with one MPMRx-D card, please order VRMX2020HDRXD. Mntc Req. 3yr PP svc incl. for China	\$132,000.00	20%	\$105,600.00	Product
VRMX2030HDRX	Infrastructure	RMX	RMX 2000 1 MPMRx-S System	RMX 2000 MPMRx-S 30HD720p	RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured and licensed system. Equipped with one (1) MPMRx-D Media Card. (Maintenance Contract Required). 3 year partner premier service is included for China	\$190,000.00	20%	\$152,000.00	Product
VRMX2000RXNET	Infrastructure	RMX	RMX 2000 MPMRx Software Expansion Cards	RMX 2000 MPMRx Network Separation License	RMX 2000 network separation license for MPMRx, no additional HW needed (Maintenance Contract Required). 3 year partner premier service is included for China	\$15,000.00	17%	\$12,450.00	Product
VRMX2003P	Infrastructure	RMX	RMX 2000 Service Parts	RMX 2000 Service Parts	RMX-2000 Cooling Fan Drawer Assembly (field replaceable)	\$4,950.00	17%	\$4,108.50	Product
VRMX2004P	Infrastructure	RMX	RMX 2000 Service Parts	RMX 2000 Service Parts	RMX-2000 Power Supply Drawer Assembly (field replaceable)	\$5,200.00	17%	\$4,316.00	Product
VRMX2006P	Infrastructure	RMX	RMX 2000 Service Parts	RMX 2000 Service Parts	RMX-2000 Rear Transition Module for IP, equipped with four (4) RJ-45 Ethernet connections (field replaceable)	\$8,300.00	17%	\$6,889.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5157-19200-511	Infrastructure	RMX	RMX 2000 Software	RMX 2000 MPMRx SVC Support License	RMX 2000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required). 3 year partner premier service is included for China	\$15,000.00	17%	\$12,450.00	Product
VRMX3388P	Infrastructure	RMX	RMX 2000-4000 E1 and T1 Interface	RMX 2000-4000 MPMRx E1 and T1 Interface	RMX 2000/4000 MPMRx E1 T1 interface card supporting PSTN audio and ISDN H.320 video (Maintenance Contract Required)	\$15,500.00	17%	\$12,865.00	Product
4250-79411-000	Infrastructure	RMX	RMX 4000 AC 1 MPMRx-D System	RMX 4000 Clariti 1 MPMRx-D AC ISDN No License	Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (1) ISDN card, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
VRMX4015HDRX	Infrastructure	RMX	RMX 4000 AC 1 MPMRx-D System	RMX 4000 MPMRx-D AC 15HD720p	RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured and licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power (Maintenance Contract Required). 3 year partner premier service is included for China	\$154,000.00	20%	\$123,200.00	Product
4250-79402-000	Infrastructure	RMX	RMX 4000 AC 2 MPMRx-D System	RMX 4000 Clariti 2 MPMRx-D AC No License	Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (2) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
4250-79403-000	Infrastructure	RMX	RMX 4000 AC 3 MPMRx-D System	RMX 4000 Clariti 3 MPMRx-D AC No License	Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (3) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
2200-79414-000	Infrastructure	RMX	RMX 4000 AC 4 MPMRx-D System	RMX 4000 Clariti 4 MPMRx-D AC ISDN No License	RMX4000 for RealPresence Clariti - No Licenses, AC, (1) ISDN card, (4) MPMRx-D card. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	\$135,000.00	17%	\$112,050.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4250-79414-000	Infrastructure	RMX	RMX 4000 AC 4 MPMRx-D System	RMX 4000 Clariti 4 MPMRx-D AC ISDN No License	Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (1) ISDN card, (4) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
2200-79404-000	Infrastructure	RMX	RMX 4000 AC 4 MPMRx-D System	RMX 4000 Clariti 4 MPMRx-D AC No License	RMX4000 for RealPresence Clariti - No Licenses, AC, (4) MPMRx-D card. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	\$120,000.00	17%	\$99,600.00	Product
VRMX4004P	Infrastructure	RMX	RMX 4000 Cables and Connectors	Power Supply	RMX 4000 AC Power supply (field replaceable)	\$5,500.00	17%	\$4,565.00	Product
4250-79431-000	Infrastructure	RMX	RMX 4000 DC 1 MPMRx-D System	RMX 4000 Clariti 1 MPMRx-D DC No License	Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
VRMX4015HDRX-DC	Infrastructure	RMX	RMX 4000 DC 1 MPMRx-D System	RMX 4000 MPMRx-D DC 15HD720p	RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured and licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power (Maintenance Contract Required). 3 year partner premier service is included for China	\$154,000.00	20%	\$123,200.00	Product
4250-79442-000	Infrastructure	RMX	RMX 4000 DC 2 MPMRx-D System	RMX 4000 Clariti 2 MPMRx-D DC ISDN No License	Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (1) ISDN card, (2) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
4250-79443-000	Infrastructure	RMX	RMX 4000 DC 3 MPMRx-D System	RMX 4000 Clariti 3 MPMRx-D DC ISDN No License	Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (1) ISDN card, (3) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4250-79434-000	Infrastructure	RMX	RMX 4000 DC 4 MPMRx-D System	RMX 4000 Clariti 4 MPMRx-D DC No License	Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (4) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Product
VRMX4000P-DC	Infrastructure	RMX	RMX 4000 DC No MPM System	RMX 4000 MPM DC No MPM System	RMX 4000 DC including all required FRUs (w/o media cards) for IP only use. MEDIA CARD MODULES AND LICENSES MUST BE PURCHASED OR TRANSFERRED FOR SYSTEM TO OPERATE.	\$75,000.00	20%	\$60,000.00	Product
5157-19200-512	Infrastructure	RMX	RMX 4000 License	RMX 4000 MPMRx SVC Support License	RMX 4000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required). 3 year partner premier service is included for China	\$30,000.00	17%	\$24,900.00	Product
5157-19500-000	Infrastructure	RMX	RMX 4000 Network Separation License	RMX 4000 MPMRx Network Separation License	RMX 4000 MPMRx network separation license, no additional HW needed (Maintenance Contract Required). 3 year partner premier service is included for China	\$20,000.00	17%	\$16,600.00	Product
VRMX4002P	Infrastructure	RMX	RMX 4000 Service Parts	RMX 4000 Chassis	RMX 4000 AC Powered 6U Chassis Assembly including Fan Drawer (field replaceable)	\$30,000.00	17%	\$24,900.00	Product
VRMX4002P-DC	Infrastructure	RMX	RMX 4000 Service Parts	RMX 4000 Chassis	RMX 4000 DC Powered 6U Chassis Assembly including Fan Drawer (field replaceable)	\$30,000.00	17%	\$24,900.00	Product
VRMX4003P	Infrastructure	RMX	RMX 4000 Service Parts	RMX 4000 Cooling Fan Drawer	RMX 4000 Cooling Fan Drawer Assembly (field replaceable)	\$1,000.00	17%	\$830.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
VRMX4006P	Infrastructure	RMX	RMX 4000 Service Parts	RMX 4000 RTM LAN	RMX 4000/2000 Rear Transition Module for IP Media (RTM LAN), equipped with four (4) RJ-45 Ethernet connections (field replaceable)	\$2,000.00	17%	\$1,660.00	Product
VRMX4007P	Infrastructure	RMX	RMX 4000 Service Parts	RMX 4000 RTM LAN	RMX 4000 Rear Transition Module for IP (RTM IP4000), equipped with six (6) RJ-45 Ethernet connections (field replaceable)	\$8,500.00	17%	\$7,055.00	Product
VRMX2050P	Infrastructure	RMX	RMX Kits	RMX Kits	RMX1500/2000/4000 Chass Run Kt	\$200.00	17%	\$166.00	Product
5157-19350-010	Infrastructure	RMX	RMX Resource Licenses	RMX MPMRx 10HD720p License	RMX 2000/4000 MPMRx System Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$58,000.00	17%	\$48,140.00	Product
5157-19350-015	Infrastructure	RMX	RMX Resource Licenses	RMX MPMRx 15HD720p License	RMX 2000/4000 MPMRx System Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$87,000.00	17%	\$72,210.00	Product
5157-19350-020	Infrastructure	RMX	RMX Resource Licenses	RMX MPMRx 20HD720p License	RMX 2000/4000 MPMRx System Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$116,000.00	17%	\$96,280.00	Product
5157-19350-030	Infrastructure	RMX	RMX Resource Licenses	RMX MPMRx 30HD720p License	RMX 2000/4000 MPMRx System Resource License Pack - 15x1080p/30x720p/60xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$174,000.00	17%	\$144,420.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5157-19350-005	Infrastructure	RMX	RMX Resource Licenses	RMX MPMRx 5HD720p License	RMX 2000/4000 MPMRx System Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required). 3 year partner premier service is included for China	\$29,000.00	17%	\$24,070.00	Product
5230-73412-000	Infrastructure	RP Content Sharing Suite	CSS Capacity Licenses	15 Sessions	Polycom ContentConnect - 15 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$18,000.00	17%	\$14,940.00	Product
5230-73414-000	Infrastructure	RP Content Sharing Suite	CSS Capacity Licenses	150 Sessions	Polycom ContentConnect - 150 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$180,000.00	17%	\$149,400.00	Product
5230-73411-000	Infrastructure	RP Content Sharing Suite	CSS Capacity Licenses	5 Sessions	Polycom ContentConnect - 5 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$6,000.00	17%	\$4,980.00	Product
5230-73413-000	Infrastructure	RP Content Sharing Suite	CSS Capacity Licenses	50 Sessions	Polycom ContentConnect - 50 Session Licenses (Maintenance Contract Required) 3 year partner premier service is included for China	\$60,000.00	17%	\$49,800.00	Product
5230-73460-000	Infrastructure	RP Content Sharing Suite	CSS Option License	Encryption License	Polycom ContentConnect - Encryption License	\$0.00	17%	\$0.00	Product
5230-73461-000	Infrastructure	RP Content Sharing Suite	CSS Option License	High Availability	Polycom ContentConnect - High Availability License (Maintenance Contract Required) 3 year partner premier service is included for China	\$12,000.00	17%	\$9,960.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51126-422	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ADV 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Advantage Support (Qty 1500+ only)	\$237.00	17%	\$196.71	Service
5230-51123-422	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ADV Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Advantage Support (Qty 50-149 only)	\$284.00	17%	\$235.72	Service
5230-51125-422	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ADV Upto 1500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Advantage Support (Qty 500-1499 only)	\$253.00	17%	\$209.99	Service
5230-51122-422	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ADV Upto 50	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Advantage Support (Qty 15-49 only)	\$300.00	17%	\$249.00	Service
5230-51124-422	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ADV Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Advantage Support (Qty 150-499 only)	\$269.00	17%	\$223.27	Service
5230-51126-432	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ELITE 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Elite Support (Qty 1500+ only)	\$243.00	17%	\$201.69	Service
5230-51123-432	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ELITE Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Elite Support (Qty 50-149 only)	\$292.00	17%	\$242.36	Service



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5230-51125-432	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ELITE Upto 1500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Elite Support (Qty 500-1499 only)	\$259.00	17%	\$214.97	Service
5230-51122-432	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ELITE Upto 50	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Elite Support (Qty 15-49 only)	\$308.00	17%	\$255.64	Service
5230-51124-432	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License ELITE Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Elite Support (Qty 150-499 only)	\$275.00	17%	\$228.25	Service
5230-51126-402	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License PREM 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Premier Support (Qty 1500+ only)	\$225.00	17%	\$186.75	Service
5230-51123-402	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License PREM Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Premier Support (Qty 50-149 only)	\$270.00	17%	\$224.10	Service
5230-51125-402	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License PREM Upto 1500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Premier Support (Qty 500-1499 only)	\$240.00	17%	\$199.20	Service
5230-51122-402	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License PREM Upto 50	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Premier Support (Qty 15-49 only)	\$285.00	17%	\$236.55	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51124-402	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 1Yr Concurrent Licenses	User License PREM Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Premier Support (Qty 150-499 only)	\$255.00	17%	\$211.65	Service
5230-51126-424	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ADV 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Advantage Support (Qty 1500+ only)	\$640.00	17%	\$531.20	Service
5230-51123-424	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ADV Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Advantage Support (Qty 50-149 only)	\$768.00	17%	\$637.44	Service
5230-51125-424	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ADV Upto 1500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Advantage Support (Qty 500-1499 only)	\$683.00	17%	\$566.89	Service
5230-51122-424	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ADV Upto 50	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Advantage Support (Qty 15-49 only)	\$811.00	17%	\$673.13	Service
5230-51124-424	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ADV Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Advantage Support (Qty 150-499 only)	\$725.00	17%	\$601.75	Service
5230-51126-433	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ELITE 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Elite Support (Qty 1500+ only)	\$656.00	17%	\$544.48	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51123-433	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ELITE Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Elite Support (Qty 50-149 only)	\$787.00	17%	\$653.21	Service
5230-51125-433	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ELITE Upto 1500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Elite Support (Qty 500-1499 only)	\$700.00	17%	\$581.00	Service
5230-51122-433	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ELITE Upto 50	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Elite Support (Qty 15-49 only)	\$831.00	17%	\$689.73	Service
5230-51124-433	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License ELITE Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Elite Support (Qty 150-499 only)	\$744.00	17%	\$617.52	Service
5230-51126-404	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License PREM 1500 plus	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Premier Support (Qty 1500+ only)	\$608.00	17%	\$504.64	Service
5230-51123-404	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License PREM Upto 150	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Premier Support (Qty 50-149 only)	\$729.00	17%	\$605.07	Service
5230-51125-404	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License PREM Upto 1500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Premier Support (Qty 500-1499 only)	\$648.00	17%	\$537.84	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51122-404	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License PREM Upto 50	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Premier Support (Qty 15-49 only)	\$770.00	17%	\$639.10	Service
5230-51124-404	Infrastructure	RP One Subscription SW	RP Clariti Audio P2P Subscription 3Yr Concurrent Licenses	User License PREM Upto 500	RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Premier Support (Qty 150-499 only)	\$689.00	17%	\$571.87	Service
5230-51115-422	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License ADV 500 plus	RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 500+ only)	\$1,260.00	17%	\$1,045.80	Product
5230-51111-422	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License ADV Upto 15	RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 5-14 only)	\$1,580.00	17%	\$1,311.40	Product
5230-51113-422	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License ADV Upto 150	RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 50-149 only)	\$1,420.00	17%	\$1,178.60	Product
5230-51112-422	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License ADV Upto 50	RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 15-49 only)	\$1,500.00	17%	\$1,245.00	Product
5230-51114-422	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License ADV Upto 500	RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 150-499 only)	\$1,340.00	17%	\$1,112.20	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51115-432	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License ELITE 500 plus	RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 500+ only)	\$1,300.00	17%	\$1,079.00	Product
5230-51111-432	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License ELITE Upto 15	RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 5-14 only)	\$1,620.00	17%	\$1,344.60	Product
5230-51113-432	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License ELITE Upto 150	RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 50-149 only)	\$1,460.00	17%	\$1,211.80	Product
5230-51112-432	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License ELITE Upto 50	RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 15-49 only)	\$1,540.00	17%	\$1,278.20	Product
5230-51114-432	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License ELITE Upto 500	RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 150-499 only)	\$1,380.00	17%	\$1,145.40	Product
5230-51115-402	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License PREM 500 plus	RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 500+ only)	\$1,200.00	17%	\$996.00	Product
5230-51111-402	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License PREM Upto 15	RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 5-14 only)	\$1,500.00	17%	\$1,245.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51113-402	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License PREM Upto 150	RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 50-149 only)	\$1,350.00	17%	\$1,120.50	Product
5230-51112-402	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License PREM Upto 50	RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 15-49 only)	\$1,430.00	17%	\$1,186.90	Product
5230-51114-402	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Concurrent Licenses	User License PREM Upto 500	RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 150-499 only)	\$1,280.00	17%	\$1,062.40	Product
5230-51160-100	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Options Licenses	Encryption License	RealPresence Clariti - Media Encryption License, 1-year (No Maintenance Required)	\$0.00	20%	\$0.00	Service
5230-51161-100	Infrastructure	RP One Subscription SW	RP Clariti Subscription 1Yr Options Licenses	High Availability License	RealPresence Clariti - Concurrent User, High Availability Only, 1-year License (No Maintenance Required)	\$0.00	20%	\$0.00	Service
5230-51115-424	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License ADV 500 plus	RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 500+ only)	\$3,410.00	17%	\$2,830.30	Product
5230-51111-424	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License ADV Upto 15	RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 5-14 only)	\$4,270.00	17%	\$3,544.10	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51113-424	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License ADV Upto 150	RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 50-149 only)	\$3,840.00	17%	\$3,187.20	Product
5230-51112-424	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License ADV Upto 50	RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 15-49 only)	\$4,050.00	17%	\$3,361.50	Product
5230-51114-424	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License ADV Upto 500	RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 150-499 only)	\$3,630.00	17%	\$3,012.90	Product
5230-51115-433	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License ELITE 500 plus	RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 500+ only)	\$3,500.00	17%	\$2,905.00	Product
5230-51111-433	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License ELITE Upto 15	RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 5-14 only)	\$4,370.00	17%	\$3,627.10	Product
5230-51113-433	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License ELITE Upto 150	RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 50-149 only)	\$3,940.00	17%	\$3,270.20	Product
5230-51112-433	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License ELITE Upto 50	RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 15-49 only)	\$4,160.00	17%	\$3,452.80	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5230-51114-433	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License ELITE Upto 500	RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 150-499 only)	\$3,720.00	17%	\$3,087.60	Product
5230-51115-404	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License PREM 500 plus	RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 500+ only)	\$3,240.00	17%	\$2,689.20	Product
5230-51111-404	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License PREM Upto 15	RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 5-14 only)	\$4,050.00	17%	\$3,361.50	Product
5230-51113-404	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License PREM Upto 150	RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 50-149 only)	\$3,650.00	17%	\$3,029.50	Product
5230-51112-404	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License PREM Upto 50	RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 15-49 only)	\$3,850.00	17%	\$3,195.50	Product
5230-51114-404	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Concurrent Licenses	User License PREM Upto 500	RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 150-499 only)	\$3,440.00	17%	\$2,855.20	Product
5230-51160-300	Infrastructure	RP One Subscription SW	RP Clariti Subscription 3Yr Options Licenses	Encryption License	RealPresence Clariti - Media Encryption License, 3-year (No Maintenance Required)	\$0.00	20%	\$0.00	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
2230-70640-000	Infrastructure	RP Platform	R640	640	Rack Server 640 - No Software or Licenses Included (Maintenance Contract Required)	\$12,000.00	17%	\$9,960.00	Product
4250-70640-000	Infrastructure	RP Platform	R640	Migration 640	Migration - Rack Server 640 - No Software or Licenses Included. Cancels existing maintenance contract; new maintenance contract required.	\$0.00	17%	\$0.00	Service
2201-12310-001	Infrastructure	RPP Hardware	RPP HW Accessories	Power Cords	Power Cord for US, Canada, Philippines, Costa Rica, Venezuela, Guam, Haiti, El-Salvador, Colombia, Taiwan, Mexico, South Korea, Turks and Caicos Islands used in DMA; RPAD; RPCS; RPRM and RPMM	\$0.00	17%	\$0.00	Product
5230-78214-000	Infrastructure	VBP	RPAD AE Capacity Licenses	150 Calls	RPAD Appliance Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$24,000.00	17%	\$19,920.00	Product
5230-78212-000	Infrastructure	VBP	RPAD AE Capacity Licenses	25 Calls	RPAD Appliance Edition - 25 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$4,000.00	17%	\$3,320.00	Product
5230-78213-000	Infrastructure	VBP	RPAD AE Capacity Licenses	50 Calls	RPAD Appliance Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$8,000.00	17%	\$6,640.00	Product
5230-78215-000	Infrastructure	VBP	RPAD AE Capacity Licenses	500 Calls	RPAD Appliance Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)	\$80,000.00	17%	\$66,400.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5230-78260-000	Infrastructure	VBP	RPAD AE Option License	Encryption	RPAD Appliance Edition - Encryption License	\$0.00	17%	\$0.00	Product
5230-78261-000	Infrastructure	VBP	RPAD AE Option License	High Availability	RPAD Appliance Edition High Availability License (Includes 2 licenses for 2 servers; Maintenance required. 3 year partner premier service is included for China)	\$12,000.00	17%	\$9,960.00	Product
4870-01011-007	Service	Deployment	DMA 7000 Base System with 10 calls	Infrastructure Implementation	Implementation service, DMA 7000 series solution - for Dual-node or Supernodes. (See published Service Description for complete scope)	\$10,375.00	2%	\$10,167.50	Service
4870-00522-007	Service	Deployment	DMA 7000 Series	Infrastructure Implementation	Implementation service, DMA 7000 series solution - for Single DMA Implementations. (See published Service Description for complete scope)	\$7,995.00	2%	\$7,835.10	Service
4870-76310-007	Service	Deployment	DMA 7000 Series	Infrastructure Implementation	Implementation of a single, secondary DMA 7000 server. Adds a secondary DMA server to an existing DMA, to convert a single-server DMA setup into a dual-server setup.	\$5,200.00	2%	\$5,096.00	Service
4870-76410-001	Service	Deployment	DMA 7000 Virtual Edition	Remote Implementation	Remote Implementation, DMAVE	\$6,995.00	2%	\$6,855.10	Service
4870-84027-002	Service	Deployment	Group Series ISDN Gateway	Onsite	OnSite Install, Group Series ISDN Gateway. Onsite installation and configuration of one (1) ISDN Gateway module with a Group Series endpoint. Travel and Expenses included. Endpoint installation must be purchased separately.	\$2,195.00	2%	\$2,151.10	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-84027-007	Service	Deployment	Group Series ISDN Gateway	Onsite Installation 42 inches and under	Group Series ISDN Gateway installation, Onsite. Includes both installation of one (1) ISDN Gateway module, and installation of one (1) single-screen Group Series (42" or less).	\$2,995.00	2%	\$2,935.10	Service
4870-84027-008	Service	Deployment	Group Series ISDN Gateway	Onsite Installation over 42 inches	Group Series ISDN Gateway installation, Onsite. Includes both installation of one (1) ISDN Gateway module; and installation of one (1) dual-screen Group Series or (1) single-screen Group Series model over 42".	\$3,995.00	2%	\$3,915.10	Service
4870-00979-004	Service	Deployment	HDX 4500 Series	Endpoint Installation	Onsite Installation service for HDX 4500	\$1,195.00	2%	\$1,171.10	Service
4870-86080-002	Service	Deployment	Medialign 86 inch display without Codec	Endpoint Installation	Onsite installation of Poly Medialign 86" Auxilliary display with stand	\$1,975.00	2%	\$1,935.50	Service
4870-85990-002	Service	Deployment	Medialign with Codec and 65 inch display	Endpoint Installation	Onsite Installation, Poly Medialign 65. Including wall secured stand, choice of front panel, single or dual 65" 4k display, EEDII, GS 500 or G7500 codec, 1x mic array, remote control, stereo speakers.	\$2,695.00	2%	\$2,641.10	Service
4870-85610-002	Service	Deployment	Medialign with Codec and 86 inch display	Endpoint Installation	Onsite Installation, Poly Medialign 86. Including wall secured stand, choice of front panel, single or dual 86" 4k display, EEDII, GS 500 or G7500 codec, 1x mic array, remote control, stereo speakers.	\$3,950.00	2%	\$3,871.00	Service
4870-STUDIOXR-002	Service	Deployment	Polycom Studio	Remote Installation	Remote manual Installation of One STUDIO X Video Solution. See Service Description for full T&Cs. Priced per eligible system.	\$350.00	2%	\$343.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-51308-021	Service	Deployment	RealConnect Access Suite	Remote Installation	Remote Basic Implementation of RealConnect Access Suite, SW Only, single instance to support RealConnect for O365. Delivers device registration, call routing, firewall traversal, OTD, RealAccess.	\$14,000.00	2%	\$13,720.00	Service
4870-51308-041	Service	Deployment	RealConnect Access Suite Add-on	Remote Installation	Add-On Instance of RealConnect Access Suite. Remote install, configuration & testing of an add'l instance to provide HA, geographical resiliency possible. Purchase of Implementation of RealConnect Access Suite may be required.	\$11,000.00	2%	\$10,780.00	Service
4870-51308-081	Service	Deployment	RealConnect Access Suite and O365 Onboarding	Remote Installation	Remote Basic Implementation of RealConnect Access Suite with RCO365 Onboarding, SW Only, single instance to support RealConnect for O365. Delivers device registration, call routing, firewall traversal, OTD, RealAccess.	\$17,000.00	2%	\$16,660.00	Service
4870-78701-007	Service	Deployment	RealPresence Access Director Appliances Services No Calls	Infrastructure Implementation	Implementation, RP Access Director Appliance (One implementation required for each RPAD bundle ordered)	\$6,200.00	2%	\$6,076.00	Service
4870-72101-002	Service	Deployment	Resource Manager	Infrastructure Implementation - Advanced	RealPresence Resource Manager Remote Implementation, Advanced Implementation	\$10,995.00	2%	\$10,775.10	Service
4870-72101-001	Service	Deployment	Resource Manager	Infrastructure Implementation - Basic	RealPresence Resource Manager Remote Implementation, Basic Implementation	\$5,995.00	2%	\$5,875.10	Service
4870-77622-007	Service	Deployment	Resource Manager Enterprise High Availability	Infrastructure Implementation	Implementation, Resource Manager Optional High Availability	\$5,750.00	2%	\$5,635.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-72101-101	Service	Deployment	Resource Manager Voice	Installation	RealPresence Resource Manager Remote Implementation, for Voice. See Service Description for details.	\$2,395.00	2%	\$2,347.10	Service
4870-00908-001	Service	Deployment	RMX 2000 Series	Infrastructure Installation Remote Support	Remote Implementation, RMX 2000 MPMRx System	\$6,795.00	2%	\$6,659.10	Service
4870-00920-001	Service	Deployment	RMX 4000 Series	Infrastructure Installation Remote Support	Remote Implementation, RMX 4000 MPMRx AC or DC System	\$7,795.00	2%	\$7,639.10	Service
4870-51011-031	Service	Deployment	RP Clariti Perpetual	Remote Advanced Implementation	Remote Advanced Implementation, RealPresence Clariti. Single instance, Perpetual/Term. Installation, configuration and testing of audio, video, and content-sharing for internal and external users	\$17,995.00	2%	\$17,635.10	Service
4870-51011-052	Service	Deployment	RP Clariti Perpetual License	RealConnect Essentials Adv Remote Impl	RealPresence Clariti RealConnect Core & Edge Implementation. Perpetual. Remote Implementation & testing of one instance of RP Clariti with RealConnect integration. Internal and external communications. Solution Design recommended.	\$21,995.00	2%	\$21,555.10	Service
4870-51011-051	Service	Deployment	RP Clariti Perpetual License	RealConnect Essentials Basic Remote Impl	RealPresence Clariti RealConnect Core Implementation. Perpetual. Remote Implementation & testing of one instance of RP Clariti with RealConnect integration. Internal communications only. Solution Design recommended.	\$16,995.00	2%	\$16,655.10	Service
4870-51011-021	Service	Deployment	RP Clariti Perpetual SW Only	Remote Basic Implementation 5-50 Users	Remote Basic Implementation of RealPresence Clariti, Software Only, single instance. Perpetual. Internal communications only. Delivers basic Polycom videoconferencing, includes RealAccess. Does not activate external communications.	\$6,995.00	2%	\$6,855.10	Service

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4870-51011-011	Service	Deployment	RP Clariti Perpetual SW Only	Remote Installation Single Instance	Remote Installation of RealPresence Clariti, Software Only, single instance. Perpetual. Network installation of RealPresence Clariti SW and licenses in customer environment. Further configuration & testing will require purchase of additional services.	\$2,395.00	2%	\$2,347.10	Service
4870-71830-001	Service	Deployment	RP Clariti RPCS 1830	Remote Implementation	Implementation of RPCS1830 or RPCS VE, travel not included. This part number is only available to existing RealPresence Clariti customers. SW installation & licensing of one RPCS1830 or RPCS VE and addition of the RPCS to an existing MCU pool.	\$1,395.00	2%	\$1,367.10	Service
4870-71831-010	Service	Deployment	RP Clariti RPCS 1831	Onsite Implementation	ISDN Implementation add-on service. This service configures audio conferencing capabilities on one (1) RP Collaboration Server through the configuration of one (1) ISDN circuit. Customer is responsible for procuring and previously testing ISDN circuit.	\$1,595.00	2%	\$1,563.10	Service
4870-71831-001	Service	Deployment	RP Clariti RPCS 1831	Remote Implementation	Implementation of RPCS1831, travel not included. IP & ISDN. This part number is only available to existing RealPresence Clariti customers. SW installation & licensing of one (1) RPCS1831 and addition of the RPCS to an existing MCU pool.	\$1,995.00	2%	\$1,955.10	Service
4870-84330-042	Service	Deployment	RP Immersive Studio Flex Furniture	Implementation	Immersive Studio Flex Implementation, furniture assembly. Installation of IS Flex wall facade, IS Flex main table and rear wall, or any combination. Media wall implementation not included. Normal Business Hours only. Out of Hours requires uplift.	\$5,995.00	2%	\$5,875.10	Service
4870-84350-030	Service	Deployment	RP Immersive Studio Flex Media Wall Only	Implementation	Immersive Studio Flex Implementation, Media wall-only. During Normal Business Hours. Out of Hours implementation requires uplift part number 4870-01063-003. (See Service Description for specific details.)	\$17,995.00	2%	\$17,635.10	Service
4870-84330-911	Service	Deployment	RP Immersive Studio Flex Series	Seismic-compliant Uplift	Installation Uplift for Seismic-compliant system. Must be purchased with an Immersive Studio Flex Implementation.	\$3,750.00	2%	\$3,675.00	Service

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4870-84330-040	Service	Deployment	RP Immersive Studio Flex System	Implementation	Immersive Studio Flex Implementation. Includes media wall, main table, wall facade and rear wall. Normal Business Hours only. Out of Hours service requires uplift P/N 4870-01063-003.	\$22,995.00	2%	\$22,535.10	Service
4870-74605-001	Service	Deployment	RPCS Virtual Edition	Remote Implementation	Classic - Remote Implementation, RPCS Virtual Edition	\$5,995.00	2%	\$5,875.10	Service
4872-73300-432	Service	Maintenance	CloudAxis RPWS Base Software License	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Web Suite - Base Software License	\$540.00	2%	\$529.20	Service
4877-73300-422	Service	Maintenance	CloudAxis RPWS Base Software License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite - Base Software License	\$500.00	2%	\$490.00	Service
4870-73300-402	Service	Maintenance	CloudAxis RPWS Base Software License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Web Suite - Base Software License	\$400.00	2%	\$392.00	Service
4872-73314-432	Service	Maintenance	CloudAxis RPWS Capacity Licenses 150 Sessions	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Web Suite - 150 Session Licenses	\$6,075.00	2%	\$5,953.50	Service
4877-73314-422	Service	Maintenance	CloudAxis RPWS Capacity Licenses 150 Sessions	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite - 150 Session Licenses	\$5,625.00	2%	\$5,512.50	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-73314-402	Service	Maintenance	CloudAxis RPWS Capacity Licenses 150 Sessions	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Web Suite - 150 Session Licenses	\$4,500.00	2%	\$4,410.00	Service
4872-73313-432	Service	Maintenance	CloudAxis RPWS Capacity Licenses 50 Sessions	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Web Suite - 50 Session Licenses	\$2,025.00	2%	\$1,984.50	Service
4877-73313-422	Service	Maintenance	CloudAxis RPWS Capacity Licenses 50 Sessions	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite - 50 Session Licenses	\$1,875.00	2%	\$1,837.50	Service
4870-73313-402	Service	Maintenance	CloudAxis RPWS Capacity Licenses 50 Sessions	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Web Suite - 50 Session Licenses	\$1,500.00	2%	\$1,470.00	Service
4872-73301-432	Service	Maintenance	CloudAxis RPWS Pro Base Software License	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Web Suite Pro - Base Software License	\$540.00	2%	\$529.20	Service
4877-73301-422	Service	Maintenance	CloudAxis RPWS Pro Base Software License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite Pro - Base Software License	\$500.00	2%	\$490.00	Service
4870-73301-402	Service	Maintenance	CloudAxis RPWS Pro Base Software License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Web Suite Pro - Base Software License	\$400.00	2%	\$392.00	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-73324-432	Service	Maintenance	CloudAxis RPWS Pro Capacity Licenses 150 Sessions	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Web Suite Pro - 150 Session Licenses	\$12,150.00	2%	\$11,907.00	Service
4877-73324-422	Service	Maintenance	CloudAxis RPWS Pro Capacity Licenses 150 Sessions	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite Pro - 150 Session Licenses	\$11,250.00	2%	\$11,025.00	Service
4870-73324-402	Service	Maintenance	CloudAxis RPWS Pro Capacity Licenses 150 Sessions	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Web Suite Pro - 150 Session Licenses	\$9,000.00	2%	\$8,820.00	Service
4872-73323-432	Service	Maintenance	CloudAxis RPWS Pro Capacity Licenses 50 Sessions	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Web Suite Pro - 50 Session Licenses	\$4,050.00	2%	\$3,969.00	Service
4877-73323-422	Service	Maintenance	CloudAxis RPWS Pro Capacity Licenses 50 Sessions	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Web Suite Pro - 50 Session Licenses	\$3,750.00	2%	\$3,675.00	Service
4870-73323-402	Service	Maintenance	CloudAxis RPWS Pro Capacity Licenses 50 Sessions	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Web Suite Pro - 50 Session Licenses	\$3,000.00	2%	\$2,940.00	Service
4872-76300-112	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle	Elite Premier	Classic - Elite Premier, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately.	\$2,330.00	2%	\$2,283.40	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-76300-513	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle	Polycom Advantage	Classic - Polycom Advantage, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately.	\$2,070.00	2%	\$2,028.60	Service
4877-76300-514	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle	Polycom Advantage On-Site	Classic - Polycom Advantage, Premier OS, One Yr, DMA 7000 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately	\$2,975.00	2%	\$2,915.50	Service
4870-76300-112	Service	Maintenance	DMA 7000 1 Node 50 Call Bundle	Premier	Classic - Premier, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 50 concurrent calls. Supports up to 64 MCUs (RMX & Codian) & 15K registrants. Super-clustering, H.323/SIP Gateway. Extra call licenses up to 5K sold separately.	\$1,780.00	2%	\$1,744.40	Service
4870-76350-112	Service	Maintenance	DMA 7000 50 Call License	Premier	Classic - Premier, 1 Yr, DMA7000 Platform 50 Concurrent Call License. Software Only. Purchase to upgrade capacity on DMA7000 platform. License can be purchased in multiples to aggregate call volume. DMA7000 supports up to 5K concurrent calls total	\$1,030.00	2%	\$1,009.40	Service
4872-76514-432	Service	Maintenance	DMA 7000 AE 150 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Appliance Edition - 150 Call Licenses	\$3,240.00	2%	\$3,175.20	Service
4877-76514-422	Service	Maintenance	DMA 7000 AE 150 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - 150 Call Licenses	\$3,000.00	2%	\$2,940.00	Service
4870-76514-402	Service	Maintenance	DMA 7000 AE 150 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - 150 Call Licenses	\$2,400.00	2%	\$2,352.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-76516-432	Service	Maintenance	DMA 7000 AE 1500 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Appliance Edition - 1500 Call Licenses	\$32,400.00	2%	\$31,752.00	Service
4877-76516-422	Service	Maintenance	DMA 7000 AE 1500 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - 1500 Call Licenses	\$30,000.00	2%	\$29,400.00	Service
4870-76516-402	Service	Maintenance	DMA 7000 AE 1500 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - 1500 Call Licenses	\$24,000.00	2%	\$23,520.00	Service
4872-76513-432	Service	Maintenance	DMA 7000 AE 50 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Appliance Edition - 50 Call Licenses	\$1,080.00	2%	\$1,058.40	Service
4877-76513-422	Service	Maintenance	DMA 7000 AE 50 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - 50 Call Licenses	\$1,000.00	2%	\$980.00	Service
4870-76513-402	Service	Maintenance	DMA 7000 AE 50 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - 50 Call Licenses	\$800.00	2%	\$784.00	Service
4872-76515-432	Service	Maintenance	DMA 7000 AE 500 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Appliance Edition - 500 Call Licenses	\$10,800.00	2%	\$10,584.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-76515-422	Service	Maintenance	DMA 7000 AE 500 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - 500 Call Licenses	\$10,000.00	2%	\$9,800.00	Service
4870-76515-402	Service	Maintenance	DMA 7000 AE 500 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - 500 Call Licenses	\$8,000.00	2%	\$7,840.00	Service
4872-76517-432	Service	Maintenance	DMA 7000 AE 5000 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Appliance Edition - 5000 Call Licenses	\$108,000.00	2%	\$105,840.00	Service
4877-76517-422	Service	Maintenance	DMA 7000 AE 5000 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - 5000 Call Licenses	\$100,000.00	2%	\$98,000.00	Service
4870-76517-402	Service	Maintenance	DMA 7000 AE 5000 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - 5000 Call Licenses	\$80,000.00	2%	\$78,400.00	Service
4872-76501-432	Service	Maintenance	DMA 7000 AE Base SW License	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Appliance Edition - Base Software License	\$1,080.00	2%	\$1,058.40	Service
4877-76501-422	Service	Maintenance	DMA 7000 AE Base SW License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - Base Software License	\$1,000.00	2%	\$980.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-76501-402	Service	Maintenance	DMA 7000 AE Base SW License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - Base Software License	\$800.00	2%	\$784.00	Service
4872-76561-432	Service	Maintenance	DMA 7000 AE HA License	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Appliance Edition - High Availability License	\$3,240.00	2%	\$3,175.20	Service
4877-76561-422	Service	Maintenance	DMA 7000 AE HA License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Appliance Edition - High Availability License	\$3,000.00	2%	\$2,940.00	Service
4870-76561-402	Service	Maintenance	DMA 7000 AE HA License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Appliance Edition - High Availability License	\$2,400.00	2%	\$2,352.00	Service
4877-01022-513	Service	Maintenance	DMA 7000 Base System with 100 Call License	Polycom Advantage	Classic - Polycom Advantage One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 100 concurrent calls (Requires all systems to be covered by Advantage)	\$2,760.00	2%	\$2,704.80	Service
4870-01022-112	Service	Maintenance	DMA 7000 Base System with 100 Call License	Premier	Classic - Premier, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 100 concurrent calls	\$2,369.00	2%	\$2,321.62	Service
4877-01021-513	Service	Maintenance	DMA 7000 Base System with 500 Call License	Polycom Advantage	Classic - Polycom Advantage One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 500 concurrent calls (Requires all systems to be covered by Advantage)	\$7,450.00	2%	\$7,301.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-01021-112	Service	Maintenance	DMA 7000 Base System with 500 Call License	Premier	Classic - Premier, One Year, DMA 7000 Server w/H.323 GK and SIP Registrar. 500 concurrent calls	\$6,396.00	2%	\$6,268.08	Service
4872-79200-432	Service	Maintenance	DMA 7000 Series TCSPi Version 3	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, TCSPi - IBM Sametime to DMA Software and DMA API Enabled	\$2,700.00	2%	\$2,646.00	Service
4870-79200-402	Service	Maintenance	DMA 7000 Series TCSPi Version 3	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, TCSPi - IBM Sametime to DMA Software and DMA API Enabled	\$2,000.00	2%	\$1,960.00	Service
4877-01027-513	Service	Maintenance	DMA 7000 Super-Node Server with 100 Concurrent Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 100 concurrent calls. (Requires all systems to be covered by Advantage)	\$5,380.00	2%	\$5,272.40	Service
4870-01027-112	Service	Maintenance	DMA 7000 Super-Node Server with 100 Concurrent Calls	Premier	Classic - Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 100 concurrent calls.	\$4,620.00	2%	\$4,527.60	Service
4872-76351-112	Service	Maintenance	DMA 7000 Super-Node Server with 50 Concurrent Calls	Elite Premier	Classic- Elite Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls.	\$4,715.00	2%	\$4,620.70	Service
4877-76351-513	Service	Maintenance	DMA 7000 Super-Node Server with 50 Concurrent Calls	Polycom Advantage	Classic- Polycom Advantage, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls.	\$4,210.00	2%	\$4,125.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-76351-112	Service	Maintenance	DMA 7000 Super-Node Server with 50 Concurrent Calls	Premier	Classic- Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 50 concurrent calls.	\$3,600.00	2%	\$3,528.00	Service
4872-01033-112	Service	Maintenance	DMA 7000 Super-Node Server with 500 Concurrent Calls	Elite Premier	Classic - Elite Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls.	\$10,090.00	2%	\$9,888.20	Service
4877-01033-513	Service	Maintenance	DMA 7000 Super-Node Server with 500 Concurrent Calls	Polycom Advantage	Classic - Polycom Advantage for Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls.	\$8,970.00	2%	\$8,790.60	Service
4870-01033-112	Service	Maintenance	DMA 7000 Super-Node Server with 500 Concurrent Calls	Premier	Classic - Premier, One Year, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls.	\$7,699.00	2%	\$7,545.02	Service
4872-76614-432	Service	Maintenance	DMA 7000 VE 150 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Virtual Edition - 150 Call Licenses	\$3,240.00	2%	\$3,175.20	Service
4877-76614-422	Service	Maintenance	DMA 7000 VE 150 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Virtual Edition - 150 Call Licenses	\$3,000.00	2%	\$2,940.00	Service
4870-76614-402	Service	Maintenance	DMA 7000 VE 150 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Virtual Edition - 150 Call Licenses	\$2,400.00	2%	\$2,352.00	Service

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4872-76616-432	Service	Maintenance	DMA 7000 VE 1500 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Virtual Edition - 1500 Call Licenses	\$32,400.00	2%	\$31,752.00	Service
4877-76616-422	Service	Maintenance	DMA 7000 VE 1500 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Virtual Edition - 1500 Call Licenses	\$30,000.00	2%	\$29,400.00	Service
4870-76616-402	Service	Maintenance	DMA 7000 VE 1500 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Virtual Edition - 1500 Call Licenses	\$24,000.00	2%	\$23,520.00	Service
4872-76613-432	Service	Maintenance	DMA 7000 VE 50 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Virtual Edition - 50 Call Licenses	\$1,080.00	2%	\$1,058.40	Service
4877-76613-422	Service	Maintenance	DMA 7000 VE 50 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Virtual Edition - 50 Call Licenses	\$1,000.00	2%	\$980.00	Service
4870-76613-402	Service	Maintenance	DMA 7000 VE 50 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Virtual Edition - 50 Call Licenses	\$800.00	2%	\$784.00	Service
4872-76615-432	Service	Maintenance	DMA 7000 VE 500 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Virtual Edition - 500 Call Licenses	\$10,800.00	2%	\$10,584.00	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-76615-422	Service	Maintenance	DMA 7000 VE 500 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Virtual Edition - 500 Call Licenses	\$10,000.00	2%	\$9,800.00	Service
4870-76615-402	Service	Maintenance	DMA 7000 VE 500 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Virtual Edition - 500 Call Licenses	\$8,000.00	2%	\$7,840.00	Service
4872-76617-432	Service	Maintenance	DMA 7000 VE 5000 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Virtual Edition - 5000 Call Licenses	\$108,000.00	2%	\$105,840.00	Service
4870-76617-402	Service	Maintenance	DMA 7000 VE 5000 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Virtual Edition - 5000 Call Licenses	\$80,000.00	2%	\$78,400.00	Service
4872-76600-432	Service	Maintenance	DMA 7000 VE Base SW License	Elite Premier Software Service	Elite Premier Software Service, One Year, DMA Virtual Edition - Base Software License	\$1,080.00	2%	\$1,058.40	Service
4877-76600-422	Service	Maintenance	DMA 7000 VE Base SW License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, DMA Virtual Edition - Base Software License	\$1,000.00	2%	\$980.00	Service
4870-76600-402	Service	Maintenance	DMA 7000 VE Base SW License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, DMA Virtual Edition - Base Software License	\$800.00	2%	\$784.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-64350-112	Service	Maintenance	Eagle Eye 12x Camera	Elite Premier	Elite, One Year, EagleEye IV-12x Camera	\$696.00	2%	\$682.08	Service
4870-64350-HWR	Service	Maintenance	Eagle Eye 12x Camera	Hardware Replacement	One Year Hardware Replacement,EagleEye IV-12x Camera. 8X5 Tier 1 NBD Adv Replace. Avail only at prod purch. See Serv Desc for Terms/Cond MSRP/device	\$142.00	2%	\$139.16	Service
4877-64350-513	Service	Maintenance	Eagle Eye 12x Camera	Polycom Advantage	Polycom Advantage, One Year, EagleEye IV-12x Camera	\$593.00	2%	\$581.14	Service
4870-64350-112	Service	Maintenance	Eagle Eye 12x Camera	Premier	Premier, One Year, EagleEye IV-12x Camera	\$516.00	2%	\$505.68	Service
4870-64350-TSS	Service	Maintenance	Eagle Eye 12x Camera	Technical Support for Software	Polycom 8x5 Technical Support, One Year, EagleEye IV-12x Camera. See Service Description for Terms and Conditions. MSRP/camera.	\$425.00	2%	\$416.50	Service
4872-64370-112	Service	Maintenance	Eagle Eye 4x Camera	Elite Premier	Elite, One Year, EagleEye IV-4x Camera	\$534.00	2%	\$523.32	Service
4870-64370-HWR	Service	Maintenance	Eagle Eye 4x Camera	Hardware Replacement	One Year Hardware Replacement,EagleEye IV-4x Camera. 8X5 Tier 1 NBD Adv Replace. Avail only at prod purch. See Serv Desc for Terms/Cond MSRP/device	\$109.00	2%	\$106.82	Service

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4877-64370-513	Service	Maintenance	Eagle Eye 4x Camera	Polycom Advantage	Polycom Advantage, One Year, EagleEye IV-4x Camera	\$455.00	2%	\$445.90	Service
4870-64370-112	Service	Maintenance	Eagle Eye 4x Camera	Premier	Premier, One Year, EagleEye IV-4x Camera	\$396.00	2%	\$388.08	Service
4870-64370-TSS	Service	Maintenance	Eagle Eye 4x Camera	Technical Support for Software	Polycom 8x5 Technical Support, One Year, EagleEye IV-4x Camera. See Service Description for Terms and Conditions. MSRP/camera.	\$326.00	2%	\$319.48	Service
4872-65058-112	Service	Maintenance	Eagle Eye Acoustic Camera	Elite Premier	Elite, One Year, EagleEye Acoustic Camera	\$267.00	2%	\$261.66	Service
4870-65058-HWR	Service	Maintenance	Eagle Eye Acoustic Camera	Hardware Replacement	One Year Hardware Replacement, EagleEye Acoustic Camera. 8X5 Tier 1 NBD Adv Replace. Avail only at prod purch. See Serv Desc for Terms/Cond MSRP/device	\$55.00	2%	\$53.90	Service
4877-65058-513	Service	Maintenance	Eagle Eye Acoustic Camera	Polycom Advantage	Polycom Advantage, One Year, EagleEye Acoustic Camera	\$228.00	2%	\$223.44	Service
4870-65058-112	Service	Maintenance	Eagle Eye Acoustic Camera	Premier	Premier, One Year, EagleEye Acoustic Camera	\$198.00	2%	\$194.04	Service

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4870-65058-TSS	Service	Maintenance	Eagle Eye Acoustic Camera	Technical Support for Software	Polycom 8x5 Technical Support, One Year, EagleEye Acoustic Camera. See Service Description for Terms and Conditions. MSRP/camera.	\$164.00	2%	\$160.72	Service
4870-61960-HWR	Service	Maintenance	Eagle Eye Cube HDCI Camera	Hardware Replacement	One Year Hardware Replacement, EagleEye Cube-HDCI Camera. 8X5 Tier 1 NBD Adv Replace. Avail only at prod purch. See Serv Desc for Terms/Cond MSRP/device	\$50.00	2%	\$49.00	Service
4877-61960-513	Service	Maintenance	Eagle Eye Cube HDCI Camera	Polycom Advantage	Polycom Advantage, One Year, EagleEye Cube-HDCI Camera	\$207.00	2%	\$202.86	Service
4870-61960-112	Service	Maintenance	Eagle Eye Cube HDCI Camera	Premier	Premier, One Year, EagleEye Cube-HDCI Camera	\$180.00	2%	\$176.40	Service
4870-61960-TSS	Service	Maintenance	Eagle Eye Cube HDCI Camera	Technical Support for Software	Polycom 8x5 Technical Support, One Year, EagleEye Cube-HDCI Camera	\$149.00	2%	\$146.02	Service
4870-63695-HWR	Service	Maintenance	Eagle Eye Cube USB Camera	Hardware Replacement	One Year Hardware Replacement, EagleEye Cube USB Camera. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch. See Serv Desc for Terms/Cond MSRP/device	\$27.00	2%	\$26.46	Service
4870-63695-112	Service	Maintenance	Eagle Eye Cube USB Camera	Premier	Premier, One Year, EagleEye Cube USB Camera	\$96.00	2%	\$94.08	Service

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4870-63695-TSS	Service	Maintenance	Eagle Eye Cube USB Camera	Technical Support for Software	Polycom 8x5 Technical Support, One Year, EagleEye Cube USB Camera. See Service Description for Terms and Conditions. MSRP/phone.	\$80.00	2%	\$78.40	Service
4877-00980-513	Service	Maintenance	Eagle Eye Director	Polycom Advantage	Polycom Advantage, One Year, EagleEye Director (Requires all systems to be covered by Advantage)	\$715.00	2%	\$700.70	Service
4870-00980-112	Service	Maintenance	Eagle Eye Director	Premier	Premier, One Year, EagleEye Director	\$685.00	2%	\$671.30	Service
4870-00980-TSS	Service	Maintenance	Eagle Eye Director	Technical Support for Software	Poly 8x5 Technical Support, One Year, EagleEye Director	\$565.00	2%	\$553.70	Service
4872-69424-112	Service	Maintenance	EagleEye Director II Base only	Elite Premier	Elite Premier, One Year, EagleEye Director II.	\$338.00	2%	\$331.24	Service
4870-69424-HWR	Service	Maintenance	EagleEye Director II Base only	Hardware Replacement	One Year Hardware Replacement, EagleEye Director II. Provides 8X5 Tier 1 and NBD. Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$69.00	2%	\$67.62	Service
4877-69424-513	Service	Maintenance	EagleEye Director II Base only	Polycom Advantage	Polycom Advantage, One Year, EagleEye Director II.	\$300.00	2%	\$294.00	Service

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4870-69424-112	Service	Maintenance	EagleEye Director II Base only	Premier	Premier, One Year, EagleEye Director II.	\$250.00	2%	\$245.00	Service
4870-69424-TSS	Service	Maintenance	EagleEye Director II Base only	Technical Support for Software	Poly 8x5 Technical Support, One Year, EagleEye Director II.	\$206.00	2%	\$201.88	Service
4872-85860-112	Service	Maintenance	G7500 Base Unit	Elite Premier	Elite, One Year, Poly G7500 4k Base Unit: G7500 UHD 4k video CODEC and Wireless Presentation System	\$720.00	2%	\$705.60	Service
4877-85860-513	Service	Maintenance	G7500 Base Unit	Polycom Advantage	Polycom Advantage, One Year, Poly G7500 4k Base Unit: G7500 UHD 4k video CODEC and Wireless Presentation System	\$580.00	2%	\$568.40	Service
4870-85860-112	Service	Maintenance	G7500 Base Unit	Premier	Premier, One Year, Poly G7500 4k Base Unit: G7500 UHD 4k video CODEC and Wireless Presentation System	\$550.00	2%	\$539.00	Service
4870-85860-TSS	Service	Maintenance	G7500 Base Unit	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly G7500 4k Base Unit: G7500 UHD 4k video CODEC and Wireless Presentation System	\$454.00	2%	\$444.92	Service
4872-85870-112	Service	Maintenance	G7500 Kit with EagleEye Cube USB	Elite Premier	Elite, One Year, Poly G7500 4k CODEC-Wireless Presentation System, EagleEye Cube USB 5x EPTZ auto track camera	\$925.00	2%	\$906.50	Service

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4877-85870-513	Service	Maintenance	G7500 Kit with EagleEye Cube USB	Polycom Advantage	Polycom Advantage, One Year, Poly G7500 4k CODEC-Wireless Presentation System, EagleEye Cube USB 5x EPTZ auto track camera	\$740.00	2%	\$725.20	Service
4870-85870-112	Service	Maintenance	G7500 Kit with EagleEye Cube USB	Premier	Premier, One Year, Poly G7500 4k CODEC-Wireless Presentation System, EagleEye Cube USB 5x EPTZ auto track camera	\$705.00	2%	\$690.90	Service
4870-85870-TSS	Service	Maintenance	G7500 Kit with EagleEye Cube USB	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly G7500 4k CODEC-Wireless Presentation System, EagleEye Cube USB 5x EPTZ auto track camera	\$582.00	2%	\$570.36	Service
4872-86545-112	Service	Maintenance	G7500 Kit with EagleEye Cube USB and TC8 - Zoom	Elite Premier	Elite, One Year, Poly G7500 4k Codec&Wireless PRES Sys,Touch Cntrl,EE Cube USB 4K 5x cam,IP Mic,remote	\$1,030.00	2%	\$1,009.40	Service
4870-86545-HWR	Service	Maintenance	G7500 Kit with EagleEye Cube USB and TC8 - Zoom	Hardware Replacement	One Year Hardware Replacement, Poly G7500 4k Codec&Wireless PRES Sys,Touch Cntrl,EE Cube USB 4K 5x cam,IP Mic,remote. Provides 8X5 Tier 1 and NBD. Avail only at prod purch.See Service Description for Terms and Conditions. MSRP/Device.	\$216.00	2%	\$211.68	Service
4877-86545-513	Service	Maintenance	G7500 Kit with EagleEye Cube USB and TC8 - Zoom	Polycom Advantage	Polycom Advantage, One Year, Poly G7500 4k Codec&Wireless PRES Sys,Touch Cntrl,EE Cube USB 4K 5x cam,IP Mic,remote	\$825.00	2%	\$808.50	Service
4870-86545-112	Service	Maintenance	G7500 Kit with EagleEye Cube USB and TC8 - Zoom	Premier	Premier, One Year, Poly G7500 4k Codec&Wireless PRES Sys,Touch Cntrl,EE Cube USB 4K 5x cam,IP Mic,remote	\$785.00	2%	\$769.30	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-86545-TSS	Service	Maintenance	G7500 Kit with EagleEye Cube USB and TC8 - Zoom	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly G7500 4k Codec&Wireless PRES Sys,Touch Cntrl,EE Cube USB 4K 5x cam,IP Mic,remote	\$648.00	2%	\$635.04	Service
4872-85760-112	Service	Maintenance	G7500 Kit with EagleEyeIV-12x	Elite Premier	Elite, One Year, Poly G7500 4k CODEC-Wireless Presentation System, Eagle Eye IV-12x camera	\$1,410.00	2%	\$1,381.80	Service
4877-85760-513	Service	Maintenance	G7500 Kit with EagleEyeIV-12x	Polycom Advantage	Polycom Advantage, One Year, Poly G7500 4k CODEC-Wireless Presentation System, Eagle Eye IV-12x camera	\$1,135.00	2%	\$1,112.30	Service
4870-85760-112	Service	Maintenance	G7500 Kit with EagleEyeIV-12x	Premier	Premier, One Year, Poly G7500 4k CODEC-Wireless Presentation System, Eagle Eye IV-12x camera	\$1,080.00	2%	\$1,058.40	Service
4870-85760-TSS	Service	Maintenance	G7500 Kit with EagleEyeIV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly G7500 4k CODEC-Wireless Presentation System, Eagle Eye IV-12x camera	\$891.00	2%	\$873.18	Service
4872-86555-112	Service	Maintenance	G7500 Kit with EagleEyeIV-12x and TC8 - Zoom	Elite Premier	Elite, One Year, Poly G7500 4k Codec-Wireless PRES Sys,Touch Cntrl,EEIV-12x cam,mic,remote	\$1,515.00	2%	\$1,484.70	Service
4870-86555-HWR	Service	Maintenance	G7500 Kit with EagleEyeIV-12x and TC8 - Zoom	Hardware Replacement	One Year Hardware Replacement, Poly G7500 4k Codec-Wireless PRES Sys,Touch Cntrl,EEIV-12x cam,mic,remote. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$319.00	2%	\$312.62	Service



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4877-86555-513	Service	Maintenance	G7500 Kit with EagleEyeIV-12x and TC8 - Zoom	Polycom Advantage	Polycom Advantage, One Year, Poly G7500 4k Codec-Wireless PRES Sys,Touch Cntrl,EEIV-12x cam,mic,remote	\$1,220.00	2%	\$1,195.60	Service
4870-86555-112	Service	Maintenance	G7500 Kit with EagleEyeIV-12x and TC8 - Zoom	Premier	Premier, One Year, Poly G7500 4k Codec-Wireless PRES Sys,Touch Cntrl,EEIV-12x cam,mic,remote.	\$1,160.00	2%	\$1,136.80	Service
4870-86555-TSS	Service	Maintenance	G7500 Kit with EagleEyeIV-12x and TC8 - Zoom	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly G7500 4k Codec-Wireless PRES Sys,Touch Cntrl,EEIV-12x cam,mic,remote.	\$957.00	2%	\$937.86	Service
4872-85740-112	Service	Maintenance	G7500 Kit with EagleEyeIV-4x	Elite Premier	Elite, One Year, Poly G7500 4k CODEC-Wireless Presentation System, Eagle Eye IV-4x camera	\$1,270.00	2%	\$1,244.60	Service
4877-85740-513	Service	Maintenance	G7500 Kit with EagleEyeIV-4x	Polycom Advantage	Polycom Advantage, One Year, Poly G7500 4k CODEC-Wireless Presentation System, Eagle Eye IV-4x camera	\$1,020.00	2%	\$999.60	Service
4870-85740-112	Service	Maintenance	G7500 Kit with EagleEyeIV-4x	Premier	Premier, One Year, Poly G7500 4k CODEC-Wireless Presentation System, Eagle Eye IV-4x camera	\$970.00	2%	\$950.60	Service
4870-85740-TSS	Service	Maintenance	G7500 Kit with EagleEyeIV-4x	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly G7500 4k CODEC-Wireless Presentation System, Eagle Eye IV-4x camera	\$800.00	2%	\$784.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-86550-112	Service	Maintenance	G7500 Kit with EagleEyeIV-4x and TC8 - Zoom	Elite Premier	Elite, One Year, Poly G7500 4k Codec-Wireless PRES Sys,Touch Cntrl,EEIV-4x cam,mic,remote	\$1,375.00	2%	\$1,347.50	Service
4870-86550-HWR	Service	Maintenance	G7500 Kit with EagleEyeIV-4x and TC8 - Zoom	Hardware Replacement	One Year Hardware Replacement, Poly G7500 4k Codec-Wireless PRES Sys,Touch Cntrl,EEIV-4x cam,mic,remote. Provides 8X5 Tier 1 and NBD. Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$289.00	2%	\$283.22	Service
4877-86550-513	Service	Maintenance	G7500 Kit with EagleEyeIV-4x and TC8 - Zoom	Polycom Advantage	Polycom Advantage, One Year, Poly G7500 4k Codec-Wireless PRES Sys,Touch Cntrl,EEIV-4x cam,mic,remote.	\$1,105.00	2%	\$1,082.90	Service
4870-86550-112	Service	Maintenance	G7500 Kit with EagleEyeIV-4x and TC8 - Zoom	Premier	Premier, One Year, Poly G7500 4k Codec-Wireless PRES Sys,Touch Cntrl,EEIV-4x cam,mic,remote.	\$1,050.00	2%	\$1,029.00	Service
4870-86550-TSS	Service	Maintenance	G7500 Kit with EagleEyeIV-4x and TC8 - Zoom	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly G7500 4k Codec-Wireless PRES Sys,Touch Cntrl,EEIV-4x cam,mic,remote.	\$866.00	2%	\$848.68	Service
4872-86410-112	Service	Maintenance	G7500 Poly Medialign 65 Inch Display	Elite Premier	Elite, One Year, Poly Medialign 65 2nd display. Including wall secured stand, choice of front panel and single 65" 4k display.	\$945.00	2%	\$926.10	Service
4870-86410-HWR	Service	Maintenance	G7500 Poly Medialign 65 Inch Display	Hardware Replacement	One Year Hardware Replacement, Poly Medialign 65 2nd display. Including wall secured stand, choice of front panel and single 65" 4k display. Provides 8X5 Tier 1 NBD. Avail only at prod purch.See Service Descript for T/C. MSRP/Device.	\$198.00	2%	\$194.04	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-86410-513	Service	Maintenance	G7500 Poly Medialign 65 Inch Display	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign 65 2nd display. Including wall secured stand, choice of front panel and single 65" 4k display.	\$760.00	2%	\$744.80	Service
4870-86410-112	Service	Maintenance	G7500 Poly Medialign 65 Inch Display	Premier	Premier, One Year, Poly Medialign 65 2nd display. Including wall secured stand, choice of front panel and single 65" 4k display.	\$720.00	2%	\$705.60	Service
4870-86410-TSS	Service	Maintenance	G7500 Poly Medialign 65 Inch Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign 65 2nd display. Including wall secured stand, choice of front panel and single 65" 4k display.	\$594.00	2%	\$582.12	Service
4872-86030-112	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Elite Premier	Elite, One Year, Poly Medialign G7500 Including wall secured stand, choice of front panel, single 75" touch 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$3,670.00	2%	\$3,596.60	Service
4872-86030NM-112	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Elite Premier	Elite, One Year, Poly Medialign G7500 Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,305.00	2%	\$2,258.90	Service
4872-86390-112	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Elite Premier	Elite, One Year, Poly Medialign 75 2nd display. Including wall secured stand, choice of front panel and single 75" touch 4k display.	\$1,360.00	2%	\$1,332.80	Service
4870-86390-HWR	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Hardware Replacement	One Year Hardware Replacement, Poly Medialign 75 2nd display. Including wall secured stand, choice of front panel and single 75" touch 4k display. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Descript for T/C. MSRP/Device.	\$286.00	2%	\$280.28	Service

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4877-86030-513	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign G7500 Including wall secured stand, choice of front panel, single 75" touch 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,950.00	2%	\$2,891.00	Service
4877-86030NM-513	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign G7500 Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware..	\$1,855.00	2%	\$1,817.90	Service
4877-86390-513	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign 75 2nd display. Including wall secured stand, choice of front panel and single 75" touch 4k display.	\$1,095.00	2%	\$1,073.10	Service
4870-86030-112	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Premier	Premier, One Year, Poly Medialign G7500 Including wall secured stand, choice of front panel, single 75" touch 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,800.00	2%	\$2,744.00	Service
4870-86030NM-112	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Premier	Premier, One Year, Poly Medialign G7500 Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,760.00	2%	\$1,724.80	Service
4870-86390-112	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Premier	Premier, One Year, Poly Medialign 75 2nd display. Including wall secured stand, choice of front panel and single 75" touch 4k display.	\$1,040.00	2%	\$1,019.20	Service
4870-86390-TSS	Service	Maintenance	G7500 Poly Medialign 75 Inch Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign 75 2nd display. Including wall secured stand, choice of front panel and single 75" touch 4k display.	\$858.00	2%	\$840.84	Service

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4872-86050-112	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Elite Premier	Elite, One Year, Poly Medialign G7500 Including wall secured stand, choice of front panel, single 86" 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$4,400.00	2%	\$4,312.00	Service
4872-86400-112	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Elite Premier	Elite, One Year, Poly Medialign 86 2nd display. Including wall secured stand, choice of front panel and single 86" 4k display	\$2,095.00	2%	\$2,053.10	Service
4872-86050NM-112	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Elite Premier	Elite, One Year, Poly Medialign G7500 Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,305.00	2%	\$2,258.90	Service
4870-86050-HWR	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Hardware Replacement	One Year HW Replacement, Poly Medialign G7500 Incl wall secured stand, choice of front panel, single 86" 4k disp EEDII G7500 codec 1x mic array remote stereo spkrs install hw. 8X5 Tier 1 NBD. Avail only at prod purch.See Serv Desc for T/Cs. MSRP/Device.	\$924.00	2%	\$905.52	Service
4870-86050NM-HWR	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Hardware Replacement	One Yr HW Replacement, Poly Medialign G7500 Excl coverage on monitor. Includes cover on EEDII, G7500 codec, 1x mic array, rem control, stereo speakers, install hrdw. 8X5 Tier 1 NBD. Avail only at prod purch.See Serv Desc for TandCs. MSRP/Device.	\$484.00	2%	\$474.32	Service
4870-86400-HWR	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Hardware Replacement	One Year Hardware Replacement, Poly Medialign 86 2nd display. Including wall secured stand, choice of front panel and single 86" 4k display. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for T/C. MSRP/Device.	\$440.00	2%	\$431.20	Service
4877-86050-513	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign G7500 Incl wall secured stand, choice of front panel, single 86" 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hw.	\$3,540.00	2%	\$3,469.20	Service

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4877-86400-513	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign 86 2nd display. Including wall secured stand, choice of front panel and single 86" 4k display	\$1,685.00	2%	\$1,651.30	Service
4877-86050NM-513	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign G7500 Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,855.00	2%	\$1,817.90	Service
4870-86050-112	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Premier	Premier, One Year, Poly Medialign G7500 Including wall secured stand, choice of front panel, single 86" 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$3,360.00	2%	\$3,292.80	Service
4870-86400-112	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Premier	Premier, One Year, Poly Medialign 86 2nd display. Including wall secured stand, choice of front panel and single 86" 4k display	\$1,600.00	2%	\$1,568.00	Service
4870-86050NM-112	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Premier	Premier, One Year, Poly Medialign G7500 Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,760.00	2%	\$1,724.80	Service
4870-86050-TSS	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign G7500 Including wall secured stand, choice of front panel, single 86" 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,772.00	2%	\$2,716.56	Service
4870-86400-TSS	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign 86 2nd display. Including wall secured stand, choice of front panel and single 86" 4k display	\$1,320.00	2%	\$1,293.60	Service

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4870-86050NM-TSS	Service	Maintenance	G7500 Poly Medialign 86 Inch Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign G7500 Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,452.00	2%	\$1,422.96	Service
4872-86020-112	Service	Maintenance	G7500 Poly Medialign with Single 65 Inch Display and EED II	Elite Premier	Elite, One Year, Poly Medialign G7500 Including wall secured stand, choice of front panel, single 65" 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$3,145.00	2%	\$3,082.10	Service
4872-86020NM-112	Service	Maintenance	G7500 Poly Medialign with Single 65 Inch Display and EED II	Elite Premier	Elite, One Year, Poly Medialign G7500. Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,305.00	2%	\$2,258.90	Service
4870-86020-HWR	Service	Maintenance	G7500 Poly Medialign with Single 65 Inch Display and EED II	Hardware Replacement	One Year HW Replacement, Poly Medialign G7500 Incl wall secured stand choice of front panel single 65" 4k disp EEDII G7500 codec 1x mic array rem ctl ster spkrs hw. Provides 8X5 Tier 1 NBD. Avail only at prod purch.See Serv Desc for T/Cs. MSRP/Device.	\$660.00	2%	\$646.80	Service
4870-86020NM-HWR	Service	Maintenance	G7500 Poly Medialign with Single 65 Inch Display and EED II	Hardware Replacement	One Year HW Replacement, Poly Medialign G7500. Excl coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote, stereo spkrs, install hdw. Provides 8X5 Tier 1 NBD.Avail only at prod purch.See Serv Desc for T/Cs. MSRP/Device.	\$484.00	2%	\$474.32	Service
4877-86020-513	Service	Maintenance	G7500 Poly Medialign with Single 65 Inch Display and EED II	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign G7500 Incl wall secured stand, choice of front panel, single 65" 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hw	\$2,525.00	2%	\$2,474.50	Service
4877-86020NM-513	Service	Maintenance	G7500 Poly Medialign with Single 65 Inch Display and EED II	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign G7500. Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,855.00	2%	\$1,817.90	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-86020-112	Service	Maintenance	G7500 Poly Medialign with Single 65 Inch Display and EED II	Premier	Premier, One Year, Poly Medialign G7500 Including wall secured stand, choice of front panel, single 65" 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware	\$2,400.00	2%	\$2,352.00	Service
4870-86020NM-112	Service	Maintenance	G7500 Poly Medialign with Single 65 Inch Display and EED II	Premier	Premier, One Year, Poly Medialign G7500. Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,760.00	2%	\$1,724.80	Service
4870-86020-TSS	Service	Maintenance	G7500 Poly Medialign with Single 65 Inch Display and EED II	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign G7500 Including wall secured stand, choice of front panel, single 65" 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware	\$1,980.00	2%	\$1,940.40	Service
4870-86020NM-TSS	Service	Maintenance	G7500 Poly Medialign with Single 65 Inch Display and EED II	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign G7500. Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,452.00	2%	\$1,422.96	Service
4870-86030-HWR	Service	Maintenance	G7500 Poly Medialign with Single 75 Inch Display and EED II	Hardware Replacement	One Year HW Replacement, Poly Medialign G7500 Incl wall secured stnd, choice front panel, single 75" 4k disp, EEDII G7500 codec 1x mic array rem ctl stereo spkrs ins hw. 8X5 Tier 1 NBD.Avail only at prod purch. See Serv Desc for T/Cs. MSRP/Device.	\$770.00	2%	\$754.60	Service
4870-86030NM-HWR	Service	Maintenance	G7500 Poly Medialign with Single 75 Inch Display and EED II	Hardware Replacement	One Year HW Replacement, Poly Medialign G7500 Excl coverage on monitor. Incl coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, inst hw. Provides 8X5 Tier 1 NBD.Avail only at prod purch.See Serv Desc for TandCs. MSRP/Device.	\$484.00	2%	\$474.32	Service
4870-86030-TSS	Service	Maintenance	G7500 Poly Medialign with Single 75 Inch Display and EED II	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign G7500 Including wall secured stand, choice of front panel, single 75" touch 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,310.00	2%	\$2,263.80	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-86030NM-TSS	Service	Maintenance	G7500 Poly Medialign with Single 75 Inch Display and EED II	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign G7500 Excluding coverage on monitor. Includes coverage on EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,452.00	2%	\$1,422.96	Service
4872-86540-112	Service	Maintenance	G7500 System with TC8 - Zoom	Elite Premier	Elite, One Year, Poly G7500 4k Base Unit & TC8:G7500 4k Video Codec & Wireless Presentation Sys,Touch Cntrl,BT remote	\$825.00	2%	\$808.50	Service
4870-86540-HWR	Service	Maintenance	G7500 System with TC8 - Zoom	Hardware Replacement	One Year Hardware Replace Avail only at prod purchment, Poly G7500 4k Base Unit & TC8:G7500 4k Video Codec & Wireless Presentation Sys,Touch Cntrl,BT remote. Provides 8X5 Tier 1 and NBD. See Service Description for Terms and Conditions. MSRP/Device.	\$173.50	2%	\$170.03	Service
4877-86540-513	Service	Maintenance	G7500 System with TC8 - Zoom	Polycom Advantage	Polycom Advantage, One Year, Poly G7500 4k Base Unit & TC8:G7500 4k Video Codec & Wireless Presentation Sys,Touch Cntrl,BT remote	\$665.00	2%	\$651.70	Service
4870-86540-112	Service	Maintenance	G7500 System with TC8 - Zoom	Premier	Premier, One Year, Poly G7500 4k Base Unit & TC8:G7500 4k Video Codec & Wireless Presentation Sys,Touch Cntrl,BT remote	\$630.00	2%	\$617.40	Service
4870-86540-TSS	Service	Maintenance	G7500 System with TC8 - Zoom	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly G7500 4k Base Unit & TC8:G7500 4k Video Codec & Wireless Presentation Sys,Touch Cntrl,BT remote	\$520.00	2%	\$509.60	Service
4870-63530-HWR	Service	Maintenance	Group 300 720p EE Acoustic	Hardware Replacement	One Year Hardware Replacement, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera. Provides 8X5 Tier 1 and NBD. Avail only at prod purch.See Service Description for Terms and Conditions. MSRP/Device.	\$102.50	2%	\$100.45	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-63530-513	Service	Maintenance	Group 300 720p EE Acoustic	Polycom Advantage	Polycom Advantage, One Year, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera	\$390.00	2%	\$382.20	Service
4870-63530-112	Service	Maintenance	Group 300 720p EE Acoustic	Premier	Premier, One Year, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera	\$371.00	2%	\$363.58	Service
4870-63530-TSS	Service	Maintenance	Group 300 720p EE Acoustic	Technical Support for Software	Poly 8x5 Technical Support, One Year, Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera	\$306.00	2%	\$299.88	Service
4870-63420-HWR	Service	Maintenance	Group 300 720p EE III	Hardware Replacement	One Year Hardware Replacement, Real Presence Group 300 - 720p: Group 300 HD codec, EagleEye III cam., univ. remote. Provides 8X5 Tier 1 and NBD. Avail only at prod purch.See Service Description for Terms and Conditions. MSRP/Device.	\$238.00	2%	\$233.24	Service
4872-64500-112	Service	Maintenance	Group 300 720p EE IV 4x	Elite Premier	Elite, One Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera	\$905.00	2%	\$886.90	Service
4870-64500-HWR	Service	Maintenance	Group 300 720p EE IV 4x	Hardware Replacement	One Year Hardware Replacement, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera. Provides 8X5 Tier 1 and NBD. Avail only at prod purch.See Service Description for Terms and Conditions. MSRP/Device.	\$184.50	2%	\$180.81	Service
4877-64500-513	Service	Maintenance	Group 300 720p EE IV 4x	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera	\$725.00	2%	\$710.50	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-64500-112	Service	Maintenance	Group 300 720p EE IV 4x	Premier	Premier, One Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera	\$670.00	2%	\$656.60	Service
4870-64500-TSS	Service	Maintenance	Group 300 720p EE IV 4x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera	\$553.00	2%	\$541.94	Service
4870-65320-HWR	Service	Maintenance	Group 310 720p EE Acoustic	Hardware Replacement	One Year Hardware Replacement, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera. Provides 8X5 Tier 1 and NBD.Avail only at prod purch.. See Service Description for Terms and Conditions. MSRP/Device.	\$102.50	2%	\$100.45	Service
4877-65320-513	Service	Maintenance	Group 310 720p EE Acoustic	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$390.00	2%	\$382.20	Service
4870-65320-112	Service	Maintenance	Group 310 720p EE Acoustic	Premier	Premier, One Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$371.00	2%	\$363.58	Service
4870-65320-TSS	Service	Maintenance	Group 310 720p EE Acoustic	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera	\$306.00	2%	\$299.88	Service
4872-65340-112	Service	Maintenance	Group 310 720p EE IV 4x	Elite Premier	Elite, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	\$905.00	2%	\$886.90	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-65340-HWR	Service	Maintenance	Group 310 720p EE IV 4x	Hardware Replacement	One Year Hardware Replacement, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera. Provides 8X5 Tier 1 and NBD.Avail only at prod purch.. See Service Description for Terms and Conditions. MSRP/Device.	\$184.50	2%	\$180.81	Service
4877-65340-513	Service	Maintenance	Group 310 720p EE IV 4x	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	\$725.00	2%	\$710.50	Service
4870-65340-112	Service	Maintenance	Group 310 720p EE IV 4x	Premier	Premier, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	\$670.00	2%	\$656.60	Service
4870-65340-TSS	Service	Maintenance	Group 310 720p EE IV 4x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	\$553.00	2%	\$541.94	Service
4870-63630-HWR	Service	Maintenance	Group 500 1080p EE Acoustic	Hardware Replacement	One Year Hardware Replacement, RealPresence Group 500-1080p: Group 500 HD codec, EagleEye Acoustic camera, mic array, univ. remote. Provides 8X5 Tier 1 and NBD.Avail only at prod purch.. See Service Description for Terms and Conditions. MSRP/Device.	\$238.00	2%	\$233.24	Service
4870-63490-HWR	Service	Maintenance	Group 500 1080p EE III	Hardware Replacement	One Year Hardware Replacement, RealPresence Group 500 - 1080p: Group 500 HD codec, EagleEye III cam., univ. remote. Provides 8X5 Tier 1 and NBD.Avail only at prod purch.. See Service Description for Terms and Conditions. MSRP/Device.	\$374.00	2%	\$366.52	Service
4870-63550-HWR	Service	Maintenance	Group 500 720p EE Acoustic	Hardware Replacement	One Year Hardware Replacement, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote. Provides 8X5 Tier 1 and NBD.Avail only at prod purch.. See Service Description for Terms and Conditions. MSRP/Device.	\$238.00	2%	\$233.24	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-63550-513	Service	Maintenance	Group 500 720p EE Acoustic	Polycom Advantage	Polycom Advantage, One Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$910.00	2%	\$891.80	Service
4870-63550-112	Service	Maintenance	Group 500 720p EE Acoustic	Premier	Premier, One Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote	\$865.00	2%	\$847.70	Service
4870-63430-HWR	Service	Maintenance	Group 500 720p EE III	Hardware Replacement	One Year Hardware Replacement, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote. Provides 8X5 Tier 1 and NBD.Avail only at prod purch.. See Service Description for Terms and Conditions. MSRP/Device.	\$374.00	2%	\$366.52	Service
4872-64250-112	Service	Maintenance	Group 500 720p EE IV 12x	Elite Premier	Elite, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera	\$1,780.00	2%	\$1,744.40	Service
4870-64250-HWR	Service	Maintenance	Group 500 720p EE IV 12x	Hardware Replacement	One Year Hardware Replacement, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera. Provides 8X5 Tier 1 and NBD.Avail only at prod purch.. See Service Description for Terms and Conditions. MSRP/Device.	\$363.00	2%	\$355.74	Service
4877-64250-513	Service	Maintenance	Group 500 720p EE IV 12x	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera	\$1,425.00	2%	\$1,396.50	Service
4870-64250-112	Service	Maintenance	Group 500 720p EE IV 12x	Premier	Premier, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera	\$1,320.00	2%	\$1,293.60	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-64250-TSS	Service	Maintenance	Group 500 720p EE IV 12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera	\$1,089.00	2%	\$1,067.22	Service
4870-64510-HWR	Service	Maintenance	Group 500 720p EE IV 4x	Hardware Replacement	One Year Hardware Replacement, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera. Provides 8X5 Tier 1 and NBD.Avail only at prod purch.. See Service Description for Terms and Conditions. MSRP/Device.	\$316.50	2%	\$310.17	Service
4877-64510-513	Service	Maintenance	Group 500 720p EE IV 4x	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera	\$1,240.00	2%	\$1,215.20	Service
4870-64510-112	Service	Maintenance	Group 500 720p EE IV 4x	Premier	Premier, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera	\$1,150.00	2%	\$1,127.00	Service
4870-64510-TSS	Service	Maintenance	Group 500 720p EE IV 4x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera	\$949.00	2%	\$930.02	Service
4872-65250-112	Service	Maintenance	Group 500 EED Bundle	Elite Premier	Elite, One Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180-001)	\$2,600.00	2%	\$2,548.00	Service
4877-65250-513	Service	Maintenance	Group 500 EED Bundle	Polycom Advantage	Polycom Advantage, One Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180-001)	\$2,090.00	2%	\$2,048.20	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-65250-112	Service	Maintenance	Group 500 EED Bundle	Premier	Premier, One Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180-001)	\$1,985.00	2%	\$1,945.30	Service
4870-65250-TSS	Service	Maintenance	Group 500 EED Bundle	Technical Support for Software	Poly 8x5 Technical Support, One Year, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180-001)	\$1,638.00	2%	\$1,605.24	Service
4872-67264-112	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Elite Premier	Elite Premier, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$6,640.00	2%	\$6,507.20	Service
4870-67264-HWR	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Hardware Replacement	One Year HW Replacement, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED dis. 8X5 Tier 1 and NBD.Avail only at prod purch.. See Serv Desc for T/Cs. MSRP/Device.	\$1,353.00	2%	\$1,325.94	Service
4877-67264-513	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12X camera, 2-55" 1080p LED displays	\$5,310.00	2%	\$5,203.80	Service
4870-67264-112	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Premier	Premier, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$4,920.00	2%	\$4,821.60	Service
4870-67511-HWR	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal Eyeless	Hardware Replacement	One Year HW Replacement, Group 500-720 "Eyeless" Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-55" 1080p LED display. 8X5 Tier 1 and NBD.Avail only at prod purch.. See Service Description for T/Cs. MSRP/Device.	\$1,353.00	2%	\$1,325.94	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-67263-112	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Elite Premier	Elite Premier, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$5,020.00	2%	\$4,919.60	Service
4870-67263-HWR	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Hardware Replacement	One Year HW Replacement, Group 500-720 Media Ctr 1RT55. Includes: Stand, audio sys, Group 500-720 codec, rmt, MicArray, EagT117:T119eEye IV-12x camera, 1-55" 1080p LED dis. 8X5 Tier 1 and NBD.Avail only at prod purch.See Serv Desc for T/Cs. MSRP/Device.	\$1,023.00	2%	\$1,002.54	Service
4877-67263-513	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$4,020.00	2%	\$3,939.60	Service
4870-67263-112	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Premier	Premier, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$3,720.00	2%	\$3,645.60	Service
4870-68509-HWR	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal Eyeless	Hardware Replacement	One Year HW Replacement, Group 500-720 "Eyeless" Media Ctr 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-55" 1080p LED display. 8X5 Tier 1 and NBD.Avail only at prod purch.See Service Description for T/Cs. MSRP/Device.	\$1,023.00	2%	\$1,002.54	Service
4872-67266-112	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Elite Premier	Elite Premier, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$14,095.00	2%	\$13,813.10	Service
4870-67266-HWR	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Hardware Replacement	One Year HW Replacement, Group 500-720 Media Ctr 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays. 8X5 Tier 1 and NBD.Avail only at prod purch.See Serv Desc for T/Cs. MSRP/Device.	\$2,871.00	2%	\$2,813.58	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-67266-513	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$11,280.00	2%	\$11,054.40	Service
4870-67266-112	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Premier	Premier, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$10,440.00	2%	\$10,231.20	Service
4870-68513-HWR	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal Eyeless	Hardware Replacement	One Year HW Replacement, Group 500-720 "Eyeless" Media Ctr 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-65" 1080p LED display. 8X5 Tier 1 and NBD.Avail only at prod purch.See Service Description for T/Cs. MSRP/Device.	\$2,871.00	2%	\$2,813.58	Service
4872-67265-112	Service	Maintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Elite Premier	Elite Premier, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$8,260.00	2%	\$8,094.80	Service
4870-67265-HWR	Service	Maintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Hardware Replacement	One Year HW Replacement, Group 500-720 Media Ctr 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display. 8X5 Tier 1 and NBD.Avail only at prod purch.See Serv Desc for T/Cs. MSRP/Device.	\$1,683.00	2%	\$1,649.34	Service
4877-67265-513	Service	Maintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Polycom Advantage	Polycom Advantage, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$6,610.00	2%	\$6,477.80	Service
4870-67265-112	Service	Maintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Premier	Premier, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$6,120.00	2%	\$5,997.60	Service

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4870-68512-HWR	Service	Maintenance	Group 500 MC 65 in LED Single Pedestal Eyeless	Hardware Replacement	One Year HW Replacement, Group 500-720 "Eyeless" Media Ctr 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-65" 1080p LED display. 8X5 Tier 1 and NBD.Avail only at prod purch.See Service Description for T/Cs. MSRP/Device.	\$1,683.00	2%	\$1,649.34	Service
4877-23790-513	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$2,845.00	2%	\$2,788.10	Service
4870-23790-112	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$2,700.00	2%	\$2,646.00	Service
4877-24030-513	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$5,475.00	2%	\$5,365.50	Service
4870-24030-112	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$5,200.00	2%	\$5,096.00	Service
4877-23860-513	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$5,475.00	2%	\$5,365.50	Service
4870-23860-112	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$5,200.00	2%	\$5,096.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-24060-513	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign 270.	\$8,635.00	2%	\$8,462.30	Service
4870-24060-112	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Premier	Premier, One Year, RP Medialign 270.	\$8,200.00	2%	\$8,036.00	Service
4872-84850-112	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Elite Premier	Elite Premier, One Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$3,535.00	2%	\$3,464.30	Service
4877-84850-513	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$2,845.00	2%	\$2,788.10	Service
4870-84850-112	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$2,700.00	2%	\$2,646.00	Service
4877-84830-513	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$5,475.00	2%	\$5,365.50	Service
4870-84830-112	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$5,200.00	2%	\$5,096.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-84860-112	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Elite Premier	Elite Premier, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$6,810.00	2%	\$6,673.80	Service
4877-84860-513	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$5,475.00	2%	\$5,365.50	Service
4870-84860-112	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Premier	Premier, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$5,200.00	2%	\$5,096.00	Service
4877-84820-513	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x	Polycom Advantage	Polycom Advantage, One Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$8,635.00	2%	\$8,462.30	Service
4870-84820-112	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x	Premier	Premier, One Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$8,200.00	2%	\$8,036.00	Service
4872-85990-112	Service	Maintenance	Group 500 Poly Medialign with Single 65 Inch Display and EED II	Elite Premier	Elite, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 65" 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses.	\$3,670.00	2%	\$3,596.60	Service
4872-85990NM-112	Service	Maintenance	Group 500 Poly Medialign with Single 65 Inch Display and EED II	Elite Premier	Elite, One Year, Poly Medialign 65 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,725.00	2%	\$2,670.50	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-85990-513	Service	Maintenance	Group 500 Poly Medialign with Single 65 Inch Display and EED II	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 65" 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses.	\$2,950.00	2%	\$2,891.00	Service
4877-85990NM-513	Service	Maintenance	Group 500 Poly Medialign with Single 65 Inch Display and EED II	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign 65 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,190.00	2%	\$2,146.20	Service
4870-85990-112	Service	Maintenance	Group 500 Poly Medialign with Single 65 Inch Display and EED II	Premier	Premier, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 65" 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses.	\$2,800.00	2%	\$2,744.00	Service
4870-85990NM-112	Service	Maintenance	Group 500 Poly Medialign with Single 65 Inch Display and EED II	Premier	Premier, One Year, Poly Medialign 65 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,080.00	2%	\$2,038.40	Service
4870-85990-TSS	Service	Maintenance	Group 500 Poly Medialign with Single 65 Inch Display and EED II	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 65" 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses.	\$2,310.00	2%	\$2,263.80	Service
4870-85990NM-TSS	Service	Maintenance	Group 500 Poly Medialign with Single 65 Inch Display and EED II	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign 65 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,716.00	2%	\$1,681.68	Service
4872-86000-112	Service	Maintenance	Group 500 Poly Medialign with Single 75 Inch Display and EED II	Elite Premier	Elite, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 75" touch 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses.	\$4,190.00	2%	\$4,106.20	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-86000NM-112	Service	Maintenance	Group 500 Poly Medialign with Single 75 Inch Display and EED II	Elite Premier	Elite, One Year, Poly Medialign 75 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,725.00	2%	\$2,670.50	Service
4877-86000-513	Service	Maintenance	Group 500 Poly Medialign with Single 75 Inch Display and EED II	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 75" touch 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses.	\$3,370.00	2%	\$3,302.60	Service
4877-86000NM-513	Service	Maintenance	Group 500 Poly Medialign with Single 75 Inch Display and EED II	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign 75 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,190.00	2%	\$2,146.20	Service
4870-86000-112	Service	Maintenance	Group 500 Poly Medialign with Single 75 Inch Display and EED II	Premier	Premier, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 75" touch 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses.	\$3,200.00	2%	\$3,136.00	Service
4870-86000NM-112	Service	Maintenance	Group 500 Poly Medialign with Single 75 Inch Display and EED II	Premier	Premier, One Year, Poly Medialign 75 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,080.00	2%	\$2,038.40	Service
4870-86000-TSS	Service	Maintenance	Group 500 Poly Medialign with Single 75 Inch Display and EED II	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign GS500. Incl wall secured stand, choice of front panel, single 75" touch 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses.	\$2,640.00	2%	\$2,587.20	Service
4870-86000NM-TSS	Service	Maintenance	Group 500 Poly Medialign with Single 75 Inch Display and EED II	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign 75 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,716.00	2%	\$1,681.68	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-86010-112	Service	Maintenance	Group 500 Poly Medialign with Single 86 Inch Display and EED II	Elite Premier	Elite, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 86" 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses.	\$4,820.00	2%	\$4,723.60	Service
4872-86010NM-112	Service	Maintenance	Group 500 Poly Medialign with Single 86 Inch Display and EED II	Elite Premier	Elite, One Year, Poly Medialign 86 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,725.00	2%	\$2,670.50	Service
4877-86010-513	Service	Maintenance	Group 500 Poly Medialign with Single 86 Inch Display and EED II	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 86" 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses	\$3,875.00	2%	\$3,797.50	Service
4877-86010NM-513	Service	Maintenance	Group 500 Poly Medialign with Single 86 Inch Display and EED II	Polycom Advantage	Polycom Advantage, One Year, Poly Medialign 86 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,190.00	2%	\$2,146.20	Service
4870-86010-112	Service	Maintenance	Group 500 Poly Medialign with Single 86 Inch Display and EED II	Premier	Premier, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 86" 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses	\$3,680.00	2%	\$3,606.40	Service
4870-86010NM-112	Service	Maintenance	Group 500 Poly Medialign with Single 86 Inch Display and EED II	Premier	Premier, One Year, Poly Medialign 86 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$2,080.00	2%	\$2,038.40	Service
4870-86010-TSS	Service	Maintenance	Group 500 Poly Medialign with Single 86 Inch Display and EED II	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign GS500. Including wall secured stand, choice of front panel, single 86" 4k display, EEDII, GS 500 codec, 1x mic array, remote control, stereo speakers, installation hardware, 1080 & MSFT licenses	\$3,036.00	2%	\$2,975.28	Service

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4870-86010NM-TSS	Service	Maintenance	Group 500 Poly Medialign with Single 86 Inch Display and EED II	Technical Support for Software	Poly 8x5 Technical Support, One Year, Poly Medialign 86 GS500 Excluding coverage on monitor. Includes coverage on EEDII, GS500 codec, 1x mic array, remote control, stereo speakers, installation hardware.	\$1,716.00	2%	\$1,681.68	Service
4870-63520-HWR	Service	Maintenance	Group 700 1080p EE III	Hardware Replacement	One Year Hardware Replacement, RealPresence Group 700 - 1080p: Group 700 HD codec, EagleEye III cam., univ. remote. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$482.00	2%	\$472.36	Service
4870-63450-HWR	Service	Maintenance	Group 700 720p EE III	Hardware Replacement	One Year Hardware Replacement, RealPresence Group 700 - 720p: Group 700 HD codec, EagleEye III cam., univ. remote. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$482.00	2%	\$472.36	Service
4872-64270-112	Service	Maintenance	Group 700 720p EE IV 12x	Elite Premier	Elite, One Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera.	\$2,295.00	2%	\$2,249.10	Service
4870-64270-HWR	Service	Maintenance	Group 700 720p EE IV 12x	Hardware Replacement	One Year Hardware Replacement, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$467.50	2%	\$458.15	Service
4877-64270-513	Service	Maintenance	Group 700 720p EE IV 12x	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera.	\$1,835.00	2%	\$1,798.30	Service
4870-64270-112	Service	Maintenance	Group 700 720p EE IV 12x	Premier	Premier, One Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera.	\$1,700.00	2%	\$1,666.00	Service



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4870-64270-TSS	Service	Maintenance	Group 700 720p EE IV 12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera.	\$1,403.00	2%	\$1,374.94	Service
4870-65190-HWR	Service	Maintenance	Group 700 MC 55 in LED Dual Pedestal Eyeless	Hardware Replacement	One Year HW Replacement, Group 700-720 "Eyeless" Media Center 2RT55. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 2-55" 1080p LED dis.8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for T/Cs. MSRP/Device.	\$1,419.00	2%	\$1,390.62	Service
4870-65180-HWR	Service	Maintenance	Group 700 MC 55 in LED Single Pedestal Eyeless	Hardware Replacement	One Year HW Replacement, Group 700-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-55" 1080p LED dis. 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for T/Cs. MSRP/Device.	\$1,089.00	2%	\$1,067.22	Service
4870-65220-HWR	Service	Maintenance	Group 700 MC 65 in LED Dual Pedestal Eyeless	Hardware Replacement	One Year HW Replacement, Group 700-720 "Eyeless" Media Center 2RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 2-65" 1080p LED display. 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for T/Cs. MSRP/Device.	\$2,937.00	2%	\$2,878.26	Service
4870-65200-HWR	Service	Maintenance	Group 700 MC 65 in LED Single Pedestal Eyeless	Hardware Replacement	One Year HW Replacement, Group 700-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-65" 1080p LED display.8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for T/Cs. MSRP/Device.	\$1,749.00	2%	\$1,714.02	Service
4870-69747-HWR	Service	Maintenance	Group Series EagleEye Producer	Hardware Replacement	One Year Hardware Replacement, EagleEye Producer for EagleEye IV or EagleEye III camera. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$56.50	2%	\$55.37	Service
4870-69747-7HW	Service	Maintenance	Group Series EagleEye Producer	NBD Limited Lifetime Hardware Replacement	7 Year Hardware Replacement service, EagleEye Producer for EagleEye IV or EagleEye III camera. 8X5 Tier 1 NBD Adv Replace Avail only at prod purchase See Serv Desc for Terms/Cond MSRP/Device	\$399.00	2%	\$391.02	Service

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4877-69747-513	Service	Maintenance	Group Series EagleEye Producer	Polycom Advantage	Polycom Advantage, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$215.00	2%	\$210.70	Service
4870-69747-112	Service	Maintenance	Group Series EagleEye Producer	Premier	Premier, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$205.00	2%	\$200.90	Service
4870-69747-TSS	Service	Maintenance	Group Series EagleEye Producer	Technical Support for Software	Poly 8x5 Technical Support, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera	\$169.00	2%	\$165.62	Service
4872-84280-112	Service	Maintenance	Group Series ISDN Gateway	Elite Premier	Elite Premier, One Year, Polycom ISDN Gateway	\$255.00	2%	\$249.90	Service
4877-84280-513	Service	Maintenance	Group Series ISDN Gateway	Polycom Advantage	Polycom Advantage, One Year, Polycom ISDN Gateway	\$205.00	2%	\$200.90	Service
4870-84280-112	Service	Maintenance	Group Series ISDN Gateway	Premier	Premier, One Year, Polycom ISDN Gateway	\$195.00	2%	\$191.10	Service
4877-00370-513	Service	Maintenance	HDX 4000 Series	Polycom Advantage	Polycom Advantage, One Year, HDX 4000 (Requires all systems to be covered by Advantage)	\$890.00	2%	\$872.20	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-00370-106	Service	Maintenance	HDX 4000 Series	Premier	Premier, One Year, HDX 4000 Series	\$850.00	2%	\$833.00	Service
4877-00979-513	Service	Maintenance	HDX 4500 Series	Polycom Advantage	Polycom Advantage, One Year, HDX 4500 (Requires all systems to be covered by Advantage)	\$810.00	2%	\$793.80	Service
4870-00979-106	Service	Maintenance	HDX 4500 Series	Premier	Premier, One Year, HDX 4500	\$773.00	2%	\$757.54	Service
4877-00584-513	Service	Maintenance	HDX 6000 Series	Polycom Advantage	Polycom Advantage, One Year, HDX 6000 Series (Requires all systems to be covered by Advantage)	\$825.00	2%	\$808.50	Service
4870-00584-106	Service	Maintenance	HDX 6000 Series	Premier	Premier, One Year, HDX 6000 Series	\$790.00	2%	\$774.20	Service
4877-00408-513	Service	Maintenance	HDX 7000 Series	Polycom Advantage	Polycom Advantage, One Year, HDX 7000 Series (Requires all systems to be covered by Advantage)	\$1,190.00	2%	\$1,166.20	Service
4870-00408-106	Service	Maintenance	HDX 7000 Series	Premier	Premier, One Year, HDX 7000 Series	\$1,130.00	2%	\$1,107.40	Service

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4877-01038-513	Service	Maintenance	HDX 8000 and EagleEye Director Bundle	Polycom Advantage	Polycom Advantage, One Year, HDX 8000-1080 or HDX 8000-1080-720 and EagleEye Director Bundle	\$2,255.00	2%	\$2,209.90	Service
4870-01038-112	Service	Maintenance	HDX 8000 and EagleEye Director Bundle	Premier	Premier, One Year, HDX 8000-1080 or HDX 8000-1080-720 and EagleEye Director Bundle.	\$2,155.00	2%	\$2,111.90	Service
4877-00380-513	Service	Maintenance	HDX 8000 Series	Polycom Advantage	Polycom Advantage, One Year, HDX 8000 Series (Requires all systems to be covered by Advantage)	\$1,540.00	2%	\$1,509.20	Service
4870-00380-106	Service	Maintenance	HDX 8000 Series	Premier	Premier, One Year, HDX 8000 Series	\$1,465.00	2%	\$1,435.70	Service
4877-10262-513	Service	Maintenance	HDX 9006 Series	Polycom Advantage	Polycom Advantage, One Year, HDX 9006 Series (Requires all systems to be covered by Advantage)	\$2,485.00	2%	\$2,435.30	Service
4870-10262-106	Service	Maintenance	HDX 9006 Series	Premier	Premier, One Year, HDX 9006 Series	\$2,375.00	2%	\$2,327.50	Service
4877-26790-513	Service	Maintenance	HDX Media Center 7000 with 1 50 inch Display	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 7000 with one 50" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$2,465.00	2%	\$2,415.70	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-26790-106	Service	Maintenance	HDX Media Center 7000 with 1 50 inch Display	Premier	Premier, One Year, HDX Media Center 7000 with one 50" display for tabletop or pedestal	\$2,345.00	2%	\$2,298.10	Service
4877-26950-513	Service	Maintenance	HDX Media Center 7000 with 2 50 inch Displays	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 7000 with two 50" displays for tabletop or pedestal	\$3,135.00	2%	\$3,072.30	Service
4870-26950-106	Service	Maintenance	HDX Media Center 7000 with 2 50 inch Displays	Premier	Premier, One Year, HDX Media Center 7000 with two 50" displays for tabletop or pedestal	\$2,990.00	2%	\$2,930.20	Service
4877-26850-513	Service	Maintenance	HDX Media Center 8000 with 1 50 inch Display	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 8000 with one 50" display for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$3,080.00	2%	\$3,018.40	Service
4870-26850-106	Service	Maintenance	HDX Media Center 8000 with 1 50 inch Display	Premier	Premier, One Year, HDX Media Center 8000 with one 50" display for tabletop or pedestal	\$2,935.00	2%	\$2,876.30	Service
4877-26820-513	Service	Maintenance	HDX Media Center 8000 with 2 50 inch Displays	Polycom Advantage	Polycom Advantage, One Year, HDX Media Center 8000 with two 50" displays for tabletop or pedestal (Requires all systems to be covered by Advantage)	\$3,705.00	2%	\$3,630.90	Service
4870-26820-106	Service	Maintenance	HDX Media Center 8000 with 2 50 inch Displays	Premier	Premier, One Year, HDX Media Center 8000 with two 50" displays for tabletop or pedestal	\$3,535.00	2%	\$3,464.30	Service

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4870-66700-112	Service	Maintenance	Maintenance	RealPresence Trio 8500 Systems	Premier, One Year, Polycom Trio 8500 IP conference phone	\$40.00	2%	\$39.20	Service
4870-86715-LLT	Service	Maintenance	Poly G10-T System	10 day RTF Limited Lifetime Hardware Replacement	Limited Lifetime Hardware Replacement, One Year, POLY G10-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/device	\$32.00	2%	\$31.36	Service
4872-86715-112	Service	Maintenance	Poly G10-T System	Elite Premier	Elite, One Year, POLY G10-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. Does not cover 3rd party components. *See support.polycom.com for availability	\$149.00	2%	\$146.02	Service
4870-86715-HWR	Service	Maintenance	Poly G10-T System	Hardware Replacement	One Year Hardware Replacement, POLY G10-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$30.50	2%	\$29.89	Service
4877-86715-513	Service	Maintenance	Poly G10-T System	Polycom Advantage	Polycom Advantage, One Year, POLY G10-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. Does not cover 3rd party components.	\$132.00	2%	\$129.36	Service
4877-86715-533	Service	Maintenance	Poly G10-T System	Polycom Advantage	Polycom Advantage, Three Year, POLY G10-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. Does not cover 3rd party components.	\$357.00	2%	\$349.86	Service
4870-86715-112	Service	Maintenance	Poly G10-T System	Premier	Premier, One Year, POLY G10-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. Does not cover 3rd party components.	\$110.00	2%	\$107.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-86715-TSS	Service	Maintenance	Poly G10-T System	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Poly G10-T Microsoft Teams Codec. Poly GC-8 Touch Controller. Does not cover 3rd party components. See Service Description for Terms and Conditions. MSRP/phone.	\$70.00	2%	\$68.60	Service
4870-86725-LLT	Service	Maintenance	Poly G40-T System	10 day RTF Limited Lifetime Hardware Replacement	Limited Lifetime Hardware Replacement, One Year, POLY G40-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/device	\$46.00	2%	\$45.08	Service
4872-86725-112	Service	Maintenance	Poly G40-T System	Elite Premier	Elite, One Year, POLY G40-T Video Conf/Collab System: Microsoft Teams Codec, Poly GC-8 Touch Controller, Studio USB. Does not cover 3rd party components. . *See support.polycom.com for availability	\$227.00	2%	\$222.46	Service
4870-86725-HWR	Service	Maintenance	Poly G40-T System	Hardware Replacement	One Year Hardware Replacement, POLY G40-T Video Conf/Collab System: Microsoft Teams Codec, Poly GC-8 Touch Controller, Studio USB. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$46.50	2%	\$45.57	Service
4877-86725-513	Service	Maintenance	Poly G40-T System	Polycom Advantage	Polycom Advantage, One Year, POLY G40-T Video Conf/Collab System: Microsoft Teams Codec, Poly GC-8 Touch Controller, Studio USB. Does not cover 3rd party components.	\$202.00	2%	\$197.96	Service
4877-86725-533	Service	Maintenance	Poly G40-T System	Polycom Advantage	Polycom Advantage, Three Year, POLY G40-T Video Conf/Collab System: Microsoft Teams Codec, Poly GC-8 Touch Controller, Studio USB. Does not cover 3rd party components.	\$545.00	2%	\$534.10	Service
4870-86725-112	Service	Maintenance	Poly G40-T System	Premier	Premier, One Year, POLY G40-T Video Conf/Collab System: Microsoft Teams Codec, Poly GC-8 Touch Controller, Studio USB. Does not cover 3rd party components.	\$168.00	2%	\$164.64	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-86725-TSS	Service	Maintenance	Poly G40-T System	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Poly G40-T Microsoft Teams Codec: Poly GC-8 Touch Controller, Studio USB. Does not cover 3rd party components. See Service Description for Terms and Conditions. MSRP/device	\$139.00	2%	\$136.22	Service
4870-30780-LLT	Service	Maintenance	Poly GC8 Touch Control	10 day RTF Limited Lifetime Hardware Replacement	Limited Lifetime Hardware Replacement, One Year, Poly GC8 USB Controller. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/device	\$32.00	2%	\$31.36	Service
4872-30780-112	Service	Maintenance	Poly GC8 Touch Control	Elite Premier	Elite, One Year, Poly GC8 USB Controller. *See support.polycom.com for availability	\$149.00	2%	\$146.02	Service
4870-30780-HWR	Service	Maintenance	Poly GC8 Touch Control	Hardware Replacement	One Year Hardware Replacement, Poly GC8 USB Controller. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$30.50	2%	\$29.89	Service
4877-30780-513	Service	Maintenance	Poly GC8 Touch Control	Polycom Advantage	Polycom Advantage, One Year, Poly GC8 USB Controller	\$132.00	2%	\$129.36	Service
4877-30780-533	Service	Maintenance	Poly GC8 Touch Control	Polycom Advantage	Polycom Advantage, Three Year, Poly GC8 USB Controller	\$356.00	2%	\$348.88	Service
4870-30780-112	Service	Maintenance	Poly GC8 Touch Control	Premier	Premier, One Year, Poly GC8 USB Controller	\$110.00	2%	\$107.80	Service



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4870-30780-TSS	Service	Maintenance	Poly GC8 Touch Control	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Poly GC8 Touch Control for use with Poly G10-T, G40-T and G80-T Bundles. See Service Description for Terms and Conditions. MSRP/phone.	\$70.00	2%	\$68.60	Service
4872-85980-112	Service	Maintenance	Poly Studio X30	Elite Premier	Elite, One Year,Poly Studio X30. *See support.polycom.com for availability	\$240.00	2%	\$235.20	Service
4870-85980-HWR	Service	Maintenance	Poly Studio X30	Hardware Replacement	One Year Hardware Replace Avail only at prod purchment, Poly Studio X30. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/device	\$71.00	2%	\$69.58	Service
4877-85980-513	Service	Maintenance	Poly Studio X30	Polycom Advantage	Polycom Advantage, One Year,Poly Studio X30	\$195.00	2%	\$191.10	Service
4870-85980-112	Service	Maintenance	Poly Studio X30	Premier	Premier, One Year,Poly Studio X30	\$185.00	2%	\$181.30	Service
4870-85980-TSS	Service	Maintenance	Poly Studio X30	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Poly Studio X30 See Service Description for Terms and Conditions. MSRP/phone.	\$150.00	2%	\$147.00	Service
4872-86260-112	Service	Maintenance	Poly Studio X30 with Poly TC8	Elite Premier	Elite, One Year,Poly Studio X30,Poly TC8. *See support.polycom.com for availability	\$320.00	2%	\$313.60	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-86260-HWR	Service	Maintenance	Poly Studio X30 with Poly TC8	Hardware Replacement	One Year Hardware Replace Avail only at prod purchment, Poly Studio X30 and Touch 8. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/device	\$78.50	2%	\$76.93	Service
4877-86260-513	Service	Maintenance	Poly Studio X30 with Poly TC8	Polycom Advantage	Polycom Advantage, One Year,Poly Studio X30,Poly TC8	\$260.00	2%	\$254.80	Service
4870-86260-112	Service	Maintenance	Poly Studio X30 with Poly TC8	Premier	Premier, One Year,Poly Studio X30,Poly TC8	\$245.00	2%	\$240.10	Service
4870-86260-TSS	Service	Maintenance	Poly Studio X30 with Poly TC8	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Poly Studio X30 and Touch 8. See Service Description for Terms and Conditions. MSRP/phone.	\$165.00	2%	\$161.70	Service
4872-85970-112	Service	Maintenance	Poly Studio X50	Elite Premier	Elite, One Year,Poly Studio X50. *See support.polycom.com for availability	\$430.00	2%	\$421.40	Service
4870-85970-HWR	Service	Maintenance	Poly Studio X50	Hardware Replacement	One Year Hardware Replace Avail only at prod purchment, Poly Studio X50. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/device	\$127.00	2%	\$124.46	Service
4870-85970-3HW	Service	Maintenance	Poly Studio X50	NBD Limited Lifetime Hardware Replacement	3 Year Hardware Replacement service, Poly Studio X50. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/Device	\$218.00	2%	\$213.64	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-85970-513	Service	Maintenance	Poly Studio X50	Polycom Advantage	Polycom Advantage, One Year,Poly Studio X50	\$345.00	2%	\$338.10	Service
4870-85970-112	Service	Maintenance	Poly Studio X50	Premier	Premier, One Year,Poly Studio X50	\$330.00	2%	\$323.40	Service
4870-85970-TSS	Service	Maintenance	Poly Studio X50	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Poly Studio X50 See Service Description for Terms and Conditions. MSRP/phone.	\$270.00	2%	\$264.60	Service
4872-86270-112	Service	Maintenance	Poly Studio X50 with Poly TC8	Elite Premier	Elite, One Year,Poly Studio X50,Poly TC8. *See support.polycom.com for availability	\$505.00	2%	\$494.90	Service
4870-86270-HWR	Service	Maintenance	Poly Studio X50 with Poly TC8	Hardware Replacement	One Year Hardware Replace Avail only at prod purchment, Poly Studio X50 and Touch 8. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/device	\$146.00	2%	\$143.08	Service
4870-86270-3HW	Service	Maintenance	Poly Studio X50 with Poly TC8	NBD Limited Lifetime Hardware Replacement	3 Year Hardware Replacement service, Poly Studio X50 and Touch 8. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/Device	\$250.00	2%	\$245.00	Service
4877-86270-513	Service	Maintenance	Poly Studio X50 with Poly TC8	Polycom Advantage	Polycom Advantage, One Year,Poly Studio X50,Poly TC8	\$405.00	2%	\$396.90	Service

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4870-86270-112	Service	Maintenance	Poly Studio X50 with Poly TC8	Premier	Premier, One Year,Poly Studio X50,Poly TC8	\$385.00	2%	\$377.30	Service
4870-86270-TSS	Service	Maintenance	Poly Studio X50 with Poly TC8	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Poly Studio X50 and Touch 8. See Service Description for Terms and Conditions. MSRP/phone.	\$311.00	2%	\$304.78	Service
4872-30760-112	Service	Maintenance	Poly TC8	Elite Premier	Elite, One Year, Poly TC8. *See support.polycom.com for availability	\$105.00	2%	\$102.90	Service
4870-30760-HWR	Service	Maintenance	Poly TC8	Hardware Replacement	One Year Hardware Replacement, Poly Touch 8. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/device	\$22.00	2%	\$21.56	Service
4870-30760-3HW	Service	Maintenance	Poly TC8	NBD Limited Lifetime Hardware Replacement	3 Year Hardware Replacement service, Poly Touch 8. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/Device	\$38.00	2%	\$37.24	Service
4877-30760-513	Service	Maintenance	Poly TC8	Polycom Advantage	Polycom Advantage, One Year, Poly TC8	\$85.00	2%	\$83.30	Service
4870-30760-112	Service	Maintenance	Poly TC8	Premier	Premier, One Year, Poly TC8	\$80.00	2%	\$78.40	Service

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4870-30760-TSS	Service	Maintenance	Poly TC8	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Poly Touch 8 See Service Description for Terms and Conditions. MSRP/phone.	\$65.00	2%	\$63.70	Service
4872-84685-112	Service	Maintenance	Polycom Pano	Elite Premier	Elite Premier, One Year, Polycom Pano Wireless Presentation System.	\$395.00	2%	\$387.10	Service
4877-84685-513	Service	Maintenance	Polycom Pano	Polycom Advantage	Polycom Advantage, One Year, Polycom Pano Wireless Presentation System	\$315.00	2%	\$308.70	Service
4870-84685-112	Service	Maintenance	Polycom Pano	Premier	Premier, One Year, Polycom Pano Wireless Presentation System	\$300.00	2%	\$294.00	Service
4872-85830-112	Service	Maintenance	Polycom Studio	Elite Premier	Elite Premier, One Year, Polycom Studio: A/V USB Soundbar, autotrack 120 FOV 4K Cam, USB stereo, BT spkrphones, remote, and WiFi device management	\$135.00	2%	\$132.30	Service
4870-85830-HWR	Service	Maintenance	Polycom Studio	Hardware Replacement	One Year Hardware Replacement,Polycom Studio:A/V USB Soundbar, autotrack 120 FOV 4K Cam, USB stereo, BT spkrphones, remote, and WiFi device mgt. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/device	\$28.00	2%	\$27.44	Service
4877-85830-513	Service	Maintenance	Polycom Studio	Polycom Advantage	Polycom Advantage, One Year, Polycom Studio: A/V USB Soundbar, autotrack 120 FOV 4K Cam, USB stereo, BT spkrphones, remote, and WiFi device management	\$115.00	2%	\$112.70	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-85830-112	Service	Maintenance	Polycom Studio	Premier	Premier, One Year, Polycom Studio: A/V USB Soundbar, autotrack 120 FOV 4K Cam, USB stereo, BT spkrphones, remote, and WiFi device management	\$100.00	2%	\$98.00	Service
4870-85830-TSS	Service	Maintenance	Polycom Studio	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Polycom Studio: A/V USB Soundbar, autotrack 120 FOV 4K Cam, USB stereo, BT spkrphones, remote, and WiFi device management. See Service Description for Terms and Conditions. MSRP/device.	\$83.00	2%	\$81.34	Service
4872-70220-112	Service	Maintenance	Rack Server R220	Elite Premier	Elite Premier, One Year, R220 Server - No Software or Licenses included	\$575.00	2%	\$563.50	Service
4877-70220-513	Service	Maintenance	Rack Server R220	Polycom Advantage	Polycom Advantage, One Year, R220 Server - No Software or Licenses included	\$515.00	2%	\$504.70	Service
4870-70220-112	Service	Maintenance	Rack Server R220	Premier	Premier, One Year, R220 Server - No Software or Licenses included	\$440.00	2%	\$431.20	Service
4872-70230-112	Service	Maintenance	Rack Server R230	Elite Premier	Elite Premier, One Year, Rack Server 230 - No Software or Licenses Included	\$575.00	2%	\$563.50	Service
4877-70230-513	Service	Maintenance	Rack Server R230	Polycom Advantage	Polycom Advantage, One Year, Rack Server 230 - No Software or Licenses Included	\$515.00	2%	\$504.70	Service

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4870-70230-112	Service	Maintenance	Rack Server R230	Premier	Premier, One Year, Rack Server 230 - No Software or Licenses Included	\$440.00	2%	\$431.20	Service
4872-70630-112	Service	Maintenance	Rack Server R630	Elite Premier	Elite Premier, One Year, Rack Server 630 - No Software or Licenses Included	\$1,155.00	2%	\$1,131.90	Service
4877-70630-513	Service	Maintenance	Rack Server R630	Polycom Advantage	Polycom Advantage, One Year, Rack Server 630 - No Software or Licenses Included	\$1,030.00	2%	\$1,009.40	Service
4870-70630-112	Service	Maintenance	Rack Server R630	Premier	Premier, One Year, Rack Server 630 - No Software or Licenses Included	\$880.00	2%	\$862.40	Service
4872-70640-112	Service	Maintenance	Rack Server R640	Elite Premier	Elite, One Year, Rack Server 640. No Software or Licenses Included	\$1,730.00	2%	\$1,695.40	Service
4877-70640-513	Service	Maintenance	Rack Server R640	Polycom Advantage	Polycom Advantage, One Year, Rack Server 640. No Software or Licenses Included	\$1,545.00	2%	\$1,514.10	Service
4870-70640-112	Service	Maintenance	Rack Server R640	Premier	Premier, One Year, Rack Server 640. No Software or Licenses Included	\$1,320.00	2%	\$1,293.60	Service

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4872-78701-112	Service	Maintenance	RealPresence Access Director Appliances Services 25 Calls	Elite Premier	Classic - Elite Premier, One Year, RP Access Director 25 Bundle. Appliance, 25 Call Licenses	\$2,810.00	2%	\$2,753.80	Service
4877-78701-513	Service	Maintenance	RealPresence Access Director Appliances Services 25 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, RP Access Director Bundle. Appliance, 25 Call Licenses	\$2,495.00	2%	\$2,445.10	Service
4870-78701-112	Service	Maintenance	RealPresence Access Director Appliances Services 25 Calls	Premier	Classic - Premier, One Year, RP Access Director Bundle. Appliance, 25 Call Licenses	\$2,142.00	2%	\$2,099.16	Service
4872-78702-112	Service	Maintenance	RealPresence Access Director Appliances Services 50 Calls	Elite Premier	Classic - Elite Premier, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses	\$4,160.00	2%	\$4,076.80	Service
4877-78702-513	Service	Maintenance	RealPresence Access Director Appliances Services 50 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses	\$3,695.00	2%	\$3,621.10	Service
4870-78702-112	Service	Maintenance	RealPresence Access Director Appliances Services 50 Calls	Premier	Classic - Premier, One Year, RP Access Director 50 Bundle. Appliance, 50 Call Licenses	\$3,172.00	2%	\$3,108.56	Service
4872-78704-112	Service	Maintenance	RealPresence Access Director Appliances Services 250 Calls	Elite Premier	Classic - Elite Premier, One Year, RP Access Director 250 Bundle. Appliance, 250 Call Licenses	\$14,960.00	2%	\$14,660.80	Service



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4877-78704-513	Service	Maintenance	RealPresence Access Director Appliances Services 250 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, RP Access Director 250 Bundle. Appliance, 250 Call Licenses	\$13,295.00	2%	\$13,029.10	Service
4870-78704-112	Service	Maintenance	RealPresence Access Director Appliances Services 250 Calls	Premier	Classic - Premier, One Year, RP Access Director 250 Bundle. Appliance, 250 Call Licenses	\$11,412.00	2%	\$11,183.76	Service
4872-78705-112	Service	Maintenance	RealPresence Access Director Appliances Services 500 Calls	Elite Premier	Classic - Elite Premier, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses	\$28,460.00	2%	\$27,890.80	Service
4877-78705-513	Service	Maintenance	RealPresence Access Director Appliances Services 500 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses	\$25,295.00	2%	\$24,789.10	Service
4870-78705-112	Service	Maintenance	RealPresence Access Director Appliances Services 500 Calls	Premier	Classic - Premier, One Year, RP Access Director 500 Bundle. Appliance, 500 Call Licenses	\$21,712.00	2%	\$21,277.76	Service
4872-78706-112	Service	Maintenance	RealPresence Access Director License Services 25 Calls	Elite Premier	Classic - Elite Premier, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required)	\$1,690.00	2%	\$1,656.20	Service
4877-78706-513	Service	Maintenance	RealPresence Access Director License Services 25 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required)	\$1,500.00	2%	\$1,470.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-78706-112	Service	Maintenance	RealPresence Access Director License Services 25 Calls	Premier	Classic - Premier, One Year, License to add 25 Calls to Access Director (Maintenance Contract Required)	\$1,288.00	2%	\$1,262.24	Service
4872-78707-112	Service	Maintenance	RealPresence Access Director License Services 50 Calls	Elite Premier	Classic - Elite Premier, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required)	\$3,375.00	2%	\$3,307.50	Service
4877-78707-513	Service	Maintenance	RealPresence Access Director License Services 50 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required)	\$3,000.00	2%	\$2,940.00	Service
4870-78707-112	Service	Maintenance	RealPresence Access Director License Services 50 Calls	Premier	Classic - Premier, One Year, License to add 50 Calls to Access Director (Maintenance Contract Required)	\$2,575.00	2%	\$2,523.50	Service
4872-78703-112	Service	Maintenance	RealPresence Access Director License Services 100 Calls	Elite Premier	Classic - Elite Premier, One Year, RP Access Director 100 Bundle. Appliance, 100 Call Licenses	\$6,860.00	2%	\$6,722.80	Service
4877-78703-513	Service	Maintenance	RealPresence Access Director License Services 100 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, RP Access Director 100 Bundle. Appliance, 100 Call Licenses	\$6,095.00	2%	\$5,973.10	Service
4870-78703-112	Service	Maintenance	RealPresence Access Director License Services 100 Calls	Premier	Classic - Premier, One Year, RP Access Director 100 Bundle. Appliance, 100 Call Licenses	\$5,232.00	2%	\$5,127.36	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-78709-112	Service	Maintenance	RealPresence Access Director License Services 250 Calls	Elite Premier	Classic - Elite Premier, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required)	\$16,875.00	2%	\$16,537.50	Service
4877-78709-513	Service	Maintenance	RealPresence Access Director License Services 250 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required)	\$15,000.00	2%	\$14,700.00	Service
4870-78709-112	Service	Maintenance	RealPresence Access Director License Services 250 Calls	Premier	Classic - Premier, One Year, License to add 250 Calls to Access Director (Maintenance Contract Required)	\$12,875.00	2%	\$12,617.50	Service
4872-78710-112	Service	Maintenance	RealPresence Access Director License Services 500 Calls	Elite Premier	Classic - Elite Premier, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required)	\$33,750.00	2%	\$33,075.00	Service
4877-78710-513	Service	Maintenance	RealPresence Access Director License Services 500 Calls	Polycom Advantage	Classic - Polycom Advantage, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required)	\$30,000.00	2%	\$29,400.00	Service
4870-78710-112	Service	Maintenance	RealPresence Access Director License Services 500 Calls	Premier	Classic - Premier, One Year, License to add 500 Calls to Access Director (Maintenance Contract Required)	\$25,750.00	2%	\$25,235.00	Service
4872-78700-112	Service	Maintenance	RealPresence Access Director License Services No Calls	Elite Premier	Classic - Elite Premier, One Year, RP Access Director Appliance - NO CALL LICENSES	\$1,190.00	2%	\$1,166.20	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-49A15-432	Service	Maintenance	RealPresence Content Sharing Suite 15 Session License Addon	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect 15 Session License add on	\$5,445.00	2%	\$5,336.10	Service
4877-49A15-422	Service	Maintenance	RealPresence Content Sharing Suite 15 Session License Addon	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect 15 Session License add on	\$5,040.00	2%	\$4,939.20	Service
4870-49A15-402	Service	Maintenance	RealPresence Content Sharing Suite 15 Session License Addon	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect 15 Session License add on	\$4,030.00	2%	\$3,949.40	Service
4872-49A15-432	Service	Maintenance	RealPresence Content Sharing Suite 15 Session SW appliance	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect SW, 15 Concurrent Session, WW	\$5,715.00	2%	\$5,600.70	Service
4877-49A15-422	Service	Maintenance	RealPresence Content Sharing Suite 15 Session SW appliance	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect SW, 15 Concurrent Session, WW	\$5,295.00	2%	\$5,189.10	Service
4870-49A15-402	Service	Maintenance	RealPresence Content Sharing Suite 15 Session SW appliance	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect SW, 15 Concurrent Session, WW	\$4,235.00	2%	\$4,150.30	Service
4872-4A150-432	Service	Maintenance	RealPresence Content Sharing Suite 150 Session License Addon	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect 150 Session License add on	\$45,070.00	2%	\$44,168.60	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-4A150-422	Service	Maintenance	RealPresence Content Sharing Suite 150 Session License Addon	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect 150 Session License add on	\$41,730.00	2%	\$40,895.40	Service
4870-4A150-402	Service	Maintenance	RealPresence Content Sharing Suite 150 Session License Addon	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect 150 Session License add on	\$33,385.00	2%	\$32,717.30	Service
4872-49454-432	Service	Maintenance	RealPresence Content Sharing Suite 150 Session SW appliance	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect SW, 150 Concurrent Session	\$45,340.00	2%	\$44,433.20	Service
4877-49454-422	Service	Maintenance	RealPresence Content Sharing Suite 150 Session SW appliance	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect SW, 150 Concurrent Session	\$41,980.00	2%	\$41,140.40	Service
4870-49454-402	Service	Maintenance	RealPresence Content Sharing Suite 150 Session SW appliance	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect SW, 150 Concurrent Session	\$33,585.00	2%	\$32,913.30	Service
4872-494A5-432	Service	Maintenance	RealPresence Content Sharing Suite 5 Session License Addon	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect 5 Session License add on	\$1,890.00	2%	\$1,852.20	Service
4877-494A5-422	Service	Maintenance	RealPresence Content Sharing Suite 5 Session License Addon	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect 5 Session License add on	\$1,750.00	2%	\$1,715.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-494A5-402	Service	Maintenance	RealPresence Content Sharing Suite 5 Session License Addon	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect 5 Session License add on	\$1,400.00	2%	\$1,372.00	Service
4872-49405-432	Service	Maintenance	RealPresence Content Sharing Suite 5 Session SW appliance	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect SW, 5 Concurrent Session, WW	\$2,160.00	2%	\$2,116.80	Service
4877-49405-422	Service	Maintenance	RealPresence Content Sharing Suite 5 Session SW appliance	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect SW, 5 Concurrent Session, WW	\$2,000.00	2%	\$1,960.00	Service
4870-49405-402	Service	Maintenance	RealPresence Content Sharing Suite 5 Session SW appliance	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect SW, 5 Concurrent Session, WW	\$1,600.00	2%	\$1,568.00	Service
4872-49450-432	Service	Maintenance	RealPresence Content Sharing Suite 50 Session License Addon	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect 50 Sessions License add on	\$16,695.00	2%	\$16,361.10	Service
4877-49450-422	Service	Maintenance	RealPresence Content Sharing Suite 50 Session License Addon	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect 50 Sessions License add on	\$15,455.00	2%	\$15,145.90	Service
4870-49450-402	Service	Maintenance	RealPresence Content Sharing Suite 50 Session License Addon	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect 50 Sessions License add on	\$12,365.00	2%	\$12,117.70	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-49455-432	Service	Maintenance	RealPresence Content Sharing Suite 50 Session SW appliance	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect SW, 50 Concurrent Session, WW	\$16,965.00	2%	\$16,625.70	Service
4877-49455-422	Service	Maintenance	RealPresence Content Sharing Suite 50 Session SW appliance	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect SW, 50 Concurrent Session, WW	\$15,705.00	2%	\$15,390.90	Service
4870-49455-402	Service	Maintenance	RealPresence Content Sharing Suite 50 Session SW appliance	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect SW, 50 Concurrent Session, WW	\$12,565.00	2%	\$12,313.70	Service
4872-49453-432	Service	Maintenance	RealPresence Content Sharing Suite Extra Server Activation License	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect Extra Server Activation Ent License	\$25.00	2%	\$24.50	Service
4877-49453-422	Service	Maintenance	RealPresence Content Sharing Suite Extra Server Activation License	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect Extra Server Activation Ent License	\$25.00	2%	\$24.50	Service
4870-49453-402	Service	Maintenance	RealPresence Content Sharing Suite Extra Server Activation License	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect Extra Server Activation Ent License	\$20.00	2%	\$19.60	Service
4872-49452-432	Service	Maintenance	RealPresence Content Sharing Suite Redundant Activation License	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, ContentConnect Redundant Server Activation License	\$135.00	2%	\$132.30	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-49452-422	Service	Maintenance	RealPresence Content Sharing Suite Redundant Activation License	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, ContentConnect Redundant Server Activation License	\$125.00	2%	\$122.50	Service
4870-49452-402	Service	Maintenance	RealPresence Content Sharing Suite Redundant Activation License	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, ContentConnect Redundant Server Activation License	\$100.00	2%	\$98.00	Service
4872-69725-112	Service	Maintenance	RealPresence Debut Systems	Elite Premier	Elite Premier, One Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$260.00	2%	\$254.80	Service
4877-69725-513	Service	Maintenance	RealPresence Debut Systems	Polycom Advantage	Polycom Advantage, One Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$210.00	2%	\$205.80	Service
4870-69725-112	Service	Maintenance	RealPresence Debut Systems	Premier	Premier, One Year, RealPresence Debut - 1080p: all-in-one HD codec with build-in mechanical pan/tilt camera, mic, and remote	\$200.00	2%	\$196.00	Service
4872-01006-112	Service	Maintenance	RealPresence Desktop License Services 1	Elite Premier	Elite Premier, One Year, Polycom RealPresence Desktop for Windows and MAC OS Application for 1 user	\$20.00	2%	\$19.60	Service
4877-01006-513	Service	Maintenance	RealPresence Desktop License Services 1	Polycom Advantage	Polycom Advantage, One Year, RealPresence Desktop for Windows and MAC OS Application for 1 user	\$20.00	2%	\$19.60	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-01006-112	Service	Maintenance	RealPresence Desktop License Services 1	Premier	Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 1 user	\$15.00	2%	\$14.70	Service
4872-01020-112	Service	Maintenance	RealPresence Desktop License Services 100	Elite Premier	Elite Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 100 users	\$2,025.00	2%	\$1,984.50	Service
4877-01020-513	Service	Maintenance	RealPresence Desktop License Services 100	Polycom Advantage	Polycom Advantage, One Year, RealPresence Desktop for Windows and MAC OS Application for 100 users	\$1,800.00	2%	\$1,764.00	Service
4870-01020-112	Service	Maintenance	RealPresence Desktop License Services 100	Premier	Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 100 users	\$1,545.00	2%	\$1,514.10	Service
4872-01009-112	Service	Maintenance	RealPresence Desktop License Services 25	Elite Premier	Elite Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 25 users	\$505.00	2%	\$494.90	Service
4877-01009-513	Service	Maintenance	RealPresence Desktop License Services 25	Polycom Advantage	Polycom Advantage, One Year, RealPresence Desktop for Windows and MAC OS Application for 25 users	\$450.00	2%	\$441.00	Service
4870-01009-112	Service	Maintenance	RealPresence Desktop License Services 25	Premier	Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 25 users	\$386.00	2%	\$378.28	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-01008-112	Service	Maintenance	RealPresence Desktop License Services 5	Elite Premier	Elite Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 5 users	\$100.00	2%	\$98.00	Service
4877-01008-513	Service	Maintenance	RealPresence Desktop License Services 5	Polycom Advantage	Polycom Advantage, One Year, RealPresence Desktop for Windows and MAC OS Application for 5 users	\$90.00	2%	\$88.20	Service
4870-01008-112	Service	Maintenance	RealPresence Desktop License Services 5	Premier	Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 5 users	\$77.00	2%	\$75.46	Service
4872-01010-112	Service	Maintenance	RealPresence Desktop License Services 50	Elite Premier	Elite Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 50 users	\$1,015.00	2%	\$994.70	Service
4877-01010-513	Service	Maintenance	RealPresence Desktop License Services 50	Polycom Advantage	Polycom Advantage, One Year, RealPresence Desktop for Windows and MAC OS Application for 50 users	\$900.00	2%	\$882.00	Service
4870-01010-112	Service	Maintenance	RealPresence Desktop License Services 50	Premier	Premier, One Year, RealPresence Desktop for Windows and MAC OS Application for 50 users	\$773.00	2%	\$757.54	Service
4872-19063-112	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Elite Premier	Elite Premier, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$1,885.00	2%	\$1,847.30	Service

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4870-19063-HWR	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Hardware Replacement	One Year Hardware Replacement, RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$396.00	2%	\$388.08	Service
4877-19063-513	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Polycom Advantage	Polycom Advantage, One Year, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$1,515.00	2%	\$1,484.70	Service
4870-19063-112	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Premier	Premier, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$1,440.00	2%	\$1,411.20	Service
4872-68170-112	Service	Maintenance	RealPresence EduCart 500 No Display	Elite Premier	Elite Premier, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$2,360.00	2%	\$2,312.80	Service
4870-68170-HWR	Service	Maintenance	RealPresence EduCart 500 No Display	Hardware Replacement	One Year Hardware Replacement, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for T/Cs. MSRP/Device.	\$495.00	2%	\$485.10	Service
4877-68170-513	Service	Maintenance	RealPresence EduCart 500 No Display	Polycom Advantage	Polycom Advantage, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$1,895.00	2%	\$1,857.10	Service
4870-68170-112	Service	Maintenance	RealPresence EduCart 500 No Display	Premier	Premier, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$1,800.00	2%	\$1,764.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-64910-112	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Elite Premier	Elite Premier, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	\$3,890.00	2%	\$3,812.20	Service
4870-64910-HWR	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Hardware Replacement	One Year Hardware Replacement, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$816.00	2%	\$799.68	Service
4877-64910-513	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Polycom Advantage	Polycom Advantage, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	\$3,110.00	2%	\$3,047.80	Service
4870-64910-112	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Premier	Premier, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	\$2,966.00	2%	\$2,906.68	Service
4872-70911-112	Service	Maintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Elite Premier	Elite Premier, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$3,890.00	2%	\$3,812.20	Service
4870-70911-HWR	Service	Maintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Hardware Replacement	One Year HW Replacement, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor spkr sys. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Serv Desc for T/Cs. MSRP/Device.	\$816.00	2%	\$799.68	Service
4877-70911-513	Service	Maintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Polycom Advantage	Polycom Advantage, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$3,110.00	2%	\$3,047.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-70911-112	Service	Maintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Premier	Premier, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$2,966.00	2%	\$2,906.68	Service
4870-65810-HWR	Service	Maintenance	RealPresence Touch	Hardware Replacement	One Year Hardware Replacement, RealPresence Touch with chrome trim. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$56.50	2%	\$55.37	Service
4877-65810-513	Service	Maintenance	RealPresence Touch	Polycom Advantage	Polycom Advantage, One Year, RealPresence Touch with chrome trim	\$215.00	2%	\$210.70	Service
4877-84910-513	Service	Maintenance	RealPresence Touch	Polycom Advantage	Polycom Advantage, One Year, RealPresence Touch with silver trim	\$215.00	2%	\$210.70	Service
4870-65810-112	Service	Maintenance	RealPresence Touch	Premier	Premier, One Year, RealPresence Touch with chrome trim	\$205.00	2%	\$200.90	Service
4870-84910-112	Service	Maintenance	RealPresence Touch	Premier	Premier, One Year, RealPresence Touch with silver trim	\$205.00	2%	\$200.90	Service
4870-65810-TSS	Service	Maintenance	RealPresence Touch	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Touch with chrome trim	\$169.00	2%	\$165.62	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-84910-112	Service	Maintenance	RealPresence Touch - Silver	Elite Premier	Elite Premier, One Year, RealPresence Touch with silver trim	\$270.00	2%	\$264.60	Service
4870-84910-HWR	Service	Maintenance	RealPresence Touch - Silver	Hardware Replacement	One Year Hardware Replacement, RealPresence Touch with silver trim. Provides 8X5 Tier 1 and NBD. Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$56.50	2%	\$55.37	Service
4870-84910-TSS	Service	Maintenance	RealPresence Touch - Silver	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Touch with silver trim	\$169.00	2%	\$165.62	Service
4872-66700-112	Service	Maintenance	RealPresence Trio 8500 Systems	Elite	Elite Premier, One Year, Polycom Trio 8500 IP conference phone	\$52.00	2%	\$50.96	Service
4872-66779-112	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit	Elite Premier	Elite Premier, One Year, Polycom Trio 8500 Collaboration Kit.	\$80.00	2%	\$78.40	Service
4877-66779-513	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8500 Collaboration Kit	\$65.00	2%	\$63.70	Service
4870-66779-112	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit	Premier	Premier, One Year, Polycom Trio 8500 Collaboration Kit	\$60.00	2%	\$58.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-66070-112	Service	Maintenance	RealPresence Trio 8800 Systems	Elite	Elite Premier, One Year, RealPresence Trio 8800 IP Conference Phone	\$52.00	2%	\$50.96	Service
4870-66070-112	Service	Maintenance	RealPresence Trio 8800 Systems	Premier	Premier, One Year, RealPresence Trio 8800 IP Conference Phone	\$40.00	2%	\$39.20	Service
4872-23450-112	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Elite Premier	Elite Premier, One Year, RealPresence Trio 8800 Collaboration Kit	\$80.00	2%	\$78.40	Service
4877-23450-513	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Polycom Advantage	Polycom Advantage, One Year, RealPresence Trio 8800 Collaboration Kit	\$65.00	2%	\$63.70	Service
4870-23450-112	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Premier	Premier, One Year, RealPresence Trio 8800 Collaboration Kit	\$60.00	2%	\$58.80	Service
4872-13339-112	Service	Maintenance	RealPresence Trio 8800 Visual Plus	Elite Premier	Elite Premier, One Year, RealPresence Trio Visual+	\$52.00	2%	\$50.96	Service
4877-13339-513	Service	Maintenance	RealPresence Trio 8800 Visual Plus	Polycom Advantage	Polycom Advantage, One Year, RealPresence Trio Visual+	\$42.00	2%	\$41.16	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-13339-112	Service	Maintenance	RealPresence Trio 8800 Visual Plus	Premier	Premier, One Year, RealPresence Trio Visual+	\$40.00	2%	\$39.20	Service
6867-7YLLT-017	Service	Maintenance	RealPresence Trio C60 Systems	10 day RTF Limited Lifetime Hardware Replacement	7YR HW Replacement for available Poly Trio C60.with next business day advanced part replacement. Price per phone or expansion module (See Service Description for available models). Only available with the DaaS Program.	\$45.00	2%	\$44.10	Service
6867-EXCOV-017	Service	Maintenance	RealPresence Trio C60 Systems	10 day RTF Limited Lifetime Hardware Replacement	7YR HW extnd covrg, Poly Trio C60. w/NBD adv part replcmnt. Covers liquid/food spills & damage due to drop/fall. Excludes:fire, intentional damage, normal wear, cosmetic, theft, or loss. Req 100% covrg for all dvcs. Only avail w/DaaS Program.	\$75.00	2%	\$73.50	Service
4872-86240-112	Service	Maintenance	RealPresence Trio C60 Systems	Elite	Elite, One Year, Poly Trio C60 Must be eligible for Elite support. Contact Services Sales Rep for details	\$46.00	2%	\$45.08	Service
4877-86240-513	Service	Maintenance	RealPresence Trio C60 Systems	Polycom Advantage	Advantage, One Year, Poly Trio C60	\$42.00	2%	\$41.16	Service
4870-86240-112	Service	Maintenance	RealPresence Trio C60 Systems	Premier	Premier, One Year, Poly Trio C60.	\$35.00	2%	\$34.30	Service
4870-86240-TSS	Service	Maintenance	RealPresence Trio C60 Systems	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Poly Trio C60. See Service Description for Terms and Conditions. MSRP/phone.	\$29.00	2%	\$28.42	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-85660-112	Service	Maintenance	RealPresence Trio VisualPro	Elite Premier	Elite, One Year, Trio VisualPro: HD codec only for Trio 8800/8500.	\$243.00	2%	\$238.14	Service
4877-85660-513	Service	Maintenance	RealPresence Trio VisualPro	Polycom Advantage	Polycom Advantage, One Year, Trio VisualPro: HD codec only for Trio 8800/8500.	\$207.00	2%	\$202.86	Service
4870-85660-112	Service	Maintenance	RealPresence Trio VisualPro	Premier	Premier, One Year, Trio VisualPro: HD codec only for Trio 8800/8500.	\$180.00	2%	\$176.40	Service
4872-85460-112	Service	Maintenance	RealPresence Trio VisualPro 12x Collab Kit	Elite Premier	Elite, One Year, Trio VisualPro Collaboration Kit: HD codec, EEIV-12x camera.	\$939.00	2%	\$920.22	Service
4877-85460-513	Service	Maintenance	RealPresence Trio VisualPro 12x Collab Kit	Polycom Advantage	Polycom Advantage, One Year, Trio VisualPro Collaboration Kit: HD codec, EEIV-12x camera.	\$800.00	2%	\$784.00	Service
4870-85460-112	Service	Maintenance	RealPresence Trio VisualPro 12x Collab Kit	Premier	Premier, One Year, Trio VisualPro Collaboration Kit: HD codec, EEIV-12x camera.	\$696.00	2%	\$682.08	Service
4872-85480-112	Service	Maintenance	RealPresence Trio VisualPro 4x Collab Kit	Elite Premier	Elite, One Year, Trio VisualPro Collaboration Kit: HD codec, EEIV-4x camera.	\$777.00	2%	\$761.46	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-85480-513	Service	Maintenance	RealPresence Trio VisualPro 4x Collab Kit	Polycom Advantage	Polycom Advantage, One Year, Trio VisualPro Collaboration Kit: HD codec, EEIV-4x camera.	\$662.00	2%	\$648.76	Service
4870-85480-112	Service	Maintenance	RealPresence Trio VisualPro 4x Collab Kit	Premier	Premier, One Year, Trio VisualPro Collaboration Kit: HD codec, EEIV-4x camera.	\$576.00	2%	\$564.48	Service
4872-64860-112	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Elite Premier	Elite Premier, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"	\$2,430.00	2%	\$2,381.40	Service
4877-64860-513	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Polycom Advantage	Polycom Advantage, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"	\$1,945.00	2%	\$1,906.10	Service
4870-64860-112	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Premier	Premier, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"	\$1,854.00	2%	\$1,816.92	Service
4872-68160-112	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Elite Premier	Elite Premier, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$2,355.00	2%	\$2,307.90	Service
4877-68160-513	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Polycom Advantage	Polycom Advantage, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$1,890.00	2%	\$1,852.20	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-68160-112	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Premier	Premier, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$1,795.00	2%	\$1,759.10	Service
4872-65280-112	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Elite Premier	Elite Premier, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$2,430.00	2%	\$2,381.40	Service
4877-65280-513	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Polycom Advantage	Polycom Advantage, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$1,945.00	2%	\$1,906.10	Service
4870-65280-112	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Premier	Premier, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$1,854.00	2%	\$1,816.92	Service
4872-65270-112	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Single 27in Display	Elite Premier	Elite Premier, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$2,350.00	2%	\$2,303.00	Service
4877-65270-513	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Single 27in Display	Polycom Advantage	Polycom Advantage, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$1,880.00	2%	\$1,842.40	Service
4870-65270-112	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Single 27in Display	Premier	Premier, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$1,792.00	2%	\$1,756.16	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-85250-112	Service	Maintenance	RealPresence Utility Cart 500 Headless	Elite Premier	Elite Premier, One Year, Polycom RealPresence Utility Cart 500 'headless'. Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera.	\$2,200.00	2%	\$2,156.00	Service
4877-85250-513	Service	Maintenance	RealPresence Utility Cart 500 Headless	Polycom Advantage	Polycom Advantage, One Year, Polycom RealPresence Utility Cart 500 'headless'. Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera	\$1,770.00	2%	\$1,734.60	Service
4870-85250-112	Service	Maintenance	RealPresence Utility Cart 500 Headless	Premier	Premier, One Year, Polycom RealPresence Utility Cart 500 'headless'. Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera	\$1,680.00	2%	\$1,646.40	Service
4872-64850-112	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Elite Premier	Elite Premier, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"	\$2,350.00	2%	\$2,303.00	Service
4877-64850-513	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Polycom Advantage	Polycom Advantage, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"	\$1,880.00	2%	\$1,842.40	Service
4870-64850-112	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Premier	Premier, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"	\$1,792.00	2%	\$1,756.16	Service
4877-64890-513	Service	Maintenance	RealPresence VideoProtect 500	Polycom Advantage	Polycom Advantage, One Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$1,555.00	2%	\$1,523.90	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-64890-112	Service	Maintenance	RealPresence VideoProtect 500	Premier	Premier, One Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$1,483.00	2%	\$1,453.34	Service
4872-72111-112	Service	Maintenance	Resource Manager Enterprise 100	Elite Premier	Classic - Elite Premier, One Year, Resource Manager 100 System	\$2,530.00	2%	\$2,479.40	Service
4877-72111-513	Service	Maintenance	Resource Manager Enterprise 100	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager 100 System	\$2,250.00	2%	\$2,205.00	Service
4870-72111-112	Service	Maintenance	Resource Manager Enterprise 100	Premier	Classic - Premier, One Year, Resource Manager 100 System	\$1,931.00	2%	\$1,892.38	Service
4872-72150-112	Service	Maintenance	Resource Manager Enterprise 10000	Elite Premier	Classic - Elite Premier, One Year, Resource Manager Enterprise 10000 System	\$143,440.00	2%	\$140,571.20	Service
4877-72150-513	Service	Maintenance	Resource Manager Enterprise 10000	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager Enterprise 10000 System	\$127,500.00	2%	\$124,950.00	Service
4870-72150-112	Service	Maintenance	Resource Manager Enterprise 10000	Premier	Classic - Premier, One Year, Resource Manager Enterprise 10000 System	\$109,438.00	2%	\$107,249.24	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-72120-112	Service	Maintenance	Resource Manager Enterprise 2500	Elite Premier	Classic - Elite Premier, One Year, Resource Manager 2500 System	\$37,125.00	2%	\$36,382.50	Service
4877-72120-513	Service	Maintenance	Resource Manager Enterprise 2500	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager 2500 System	\$33,000.00	2%	\$32,340.00	Service
4870-72120-112	Service	Maintenance	Resource Manager Enterprise 2500	Premier	Classic - Premier, One Year, Resource Manager 2500 System	\$28,325.00	2%	\$27,758.50	Service
4872-72100-112	Service	Maintenance	Resource Manager Enterprise 500	Elite Premier	Classic - Elite Premier, One Year, Resource Manager 500 System	\$8,775.00	2%	\$8,599.50	Service
4877-72100-513	Service	Maintenance	Resource Manager Enterprise 500	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager 500 System	\$7,800.00	2%	\$7,644.00	Service
4870-72100-112	Service	Maintenance	Resource Manager Enterprise 500	Premier	Classic - Premier, One Year, Resource Manager 500 System	\$6,695.00	2%	\$6,561.10	Service
4872-72130-112	Service	Maintenance	Resource Manager Enterprise 5000	Elite Premier	Classic - Elite Premier, One Year, Resource Manager 5000 System	\$75,095.00	2%	\$73,593.10	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-72130-513	Service	Maintenance	Resource Manager Enterprise 5000	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager 5000 System	\$66,750.00	2%	\$65,415.00	Service
4870-72130-112	Service	Maintenance	Resource Manager Enterprise 5000	Premier	Classic - Premier, One Year, Resource Manager 5000 System	\$57,294.00	2%	\$56,148.12	Service
4872-77622-112	Service	Maintenance	Resource Manager Enterprise High Availability	Elite Premier	Classic - Elite Premier, One Year, Resource Manager Optional High Availability	\$2,700.00	2%	\$2,646.00	Service
4877-77622-513	Service	Maintenance	Resource Manager Enterprise High Availability	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager Optional High Availability	\$2,400.00	2%	\$2,352.00	Service
4870-77622-112	Service	Maintenance	Resource Manager Enterprise High Availability	Premier	Classic - Premier, One Year, Resource Manager Optional High Availability	\$2,060.00	2%	\$2,018.80	Service
4872-72140-112	Service	Maintenance	Resource Manager Enterprise Licenses 100	Elite Premier	Classic - Elite Premier, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system	\$1,690.00	2%	\$1,656.20	Service
4877-72140-513	Service	Maintenance	Resource Manager Enterprise Licenses 100	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system	\$1,500.00	2%	\$1,470.00	Service

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4870-72140-112	Service	Maintenance	Resource Manager Enterprise Licenses 100	Premier	Classic - Premier, One Year, Resource Manager Enterprise; Add 100 Devices to an existing system	\$1,288.00	2%	\$1,262.24	Service
4872-72141-112	Service	Maintenance	Resource Manager Enterprise Licenses 500	Elite Premier	Classic - Elite Premier, One Year, Resource Manager Enterprise; Add 500 Devices to an existing system	\$8,440.00	2%	\$8,271.20	Service
4877-72141-513	Service	Maintenance	Resource Manager Enterprise Licenses 500	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager Enterprise; Add 500 Devices to an existing system	\$7,500.00	2%	\$7,350.00	Service
4870-72141-112	Service	Maintenance	Resource Manager Enterprise Licenses 500	Premier	Classic - Premier, One Year, Resource Manager Enterprise; Add 500 Devices to an existing system	\$6,438.00	2%	\$6,309.24	Service
4872-72403-112	Service	Maintenance	Resource Manager Multi-Tenant License	Elite Premier	Classic - Elite Premier, One Year, Resource Manager Appliance - Multi-Tenant License	\$3,375.00	2%	\$3,307.50	Service
4877-72403-513	Service	Maintenance	Resource Manager Multi-Tenant License	Polycom Advantage	Classic - Polycom Advantage, One Year, Resource Manager Appliance - Multi-Tenant License	\$3,015.00	2%	\$2,954.70	Service
4870-72403-112	Service	Maintenance	Resource Manager Multi-Tenant License	Premier	Classic - Premier, One Year, Resource Manager Appliance - Multi-Tenant License	\$2,575.00	2%	\$2,523.50	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-18010-112	Service	Maintenance	RMX 1800 10 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system.	\$10,640.00	2%	\$10,427.20	Service
4877-18010-513	Service	Maintenance	RMX 1800 10 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only 10HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$9,455.00	2%	\$9,265.90	Service
4870-18010-112	Service	Maintenance	RMX 1800 10 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system.	\$8,116.00	2%	\$7,953.68	Service
4872-18017-112	Service	Maintenance	RMX 1800 10 HD License	Elite Premier	Elite Premier, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses.	\$9,005.00	2%	\$8,824.90	Service
4877-18017-513	Service	Maintenance	RMX 1800 10 HD License	Polycom Advantage	Polycom Advantage, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses.	\$8,005.00	2%	\$7,844.90	Service
4870-18017-112	Service	Maintenance	RMX 1800 10 HD License	Premier	Premier, One Year, RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses.	\$6,870.00	2%	\$6,732.60	Service
4872-18015-112	Service	Maintenance	RMX 1800 15 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system.	\$15,140.00	2%	\$14,837.20	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-18015-513	Service	Maintenance	RMX 1800 15 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only 15HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$13,460.00	2%	\$13,190.80	Service
4870-18015-112	Service	Maintenance	RMX 1800 15 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system.	\$11,551.00	2%	\$11,319.98	Service
4872-71810-112	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Elite Premier	Elite Premier, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$2,305.00	2%	\$2,258.90	Service
4877-71810-513	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Polycom Advantage	Polycom Advantage, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$2,060.00	2%	\$2,018.80	Service
4870-71810-112	Service	Maintenance	RMX 1800 1WW Clariti - No License Pack	Premier	Premier, One Year, RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls	\$1,760.00	2%	\$1,724.80	Service
4872-18020-112	Service	Maintenance	RMX 1800 20 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$19,645.00	2%	\$19,252.10	Service
4872-18025-112	Service	Maintenance	RMX 1800 20 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$21,195.00	2%	\$20,771.10	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-18020-513	Service	Maintenance	RMX 1800 20 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$17,460.00	2%	\$17,110.80	Service
4877-18025-513	Service	Maintenance	RMX 1800 20 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$18,840.00	2%	\$18,463.20	Service
4870-18020-112	Service	Maintenance	RMX 1800 20 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$14,987.00	2%	\$14,687.26	Service
4870-18025-112	Service	Maintenance	RMX 1800 20 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system.	\$16,171.00	2%	\$15,847.58	Service
4872-18018-112	Service	Maintenance	RMX 1800 20 HD License	Elite Premier	Elite Premier, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses.	\$18,010.00	2%	\$17,649.80	Service
4877-18018-513	Service	Maintenance	RMX 1800 20 HD License	Polycom Advantage	Polycom Advantage, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses.	\$16,010.00	2%	\$15,689.80	Service
4870-18018-112	Service	Maintenance	RMX 1800 20 HD License	Premier	Premier, One Year, RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses.	\$13,740.00	2%	\$13,465.20	Service

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4872-18030-112	Service	Maintenance	RMX 1800 30 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system.	\$28,645.00	2%	\$28,072.10	Service
4877-18030-513	Service	Maintenance	RMX 1800 30 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only 30HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$25,465.00	2%	\$24,955.70	Service
4870-18030-112	Service	Maintenance	RMX 1800 30 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system.	\$21,857.00	2%	\$21,419.86	Service
4872-18040-112	Service	Maintenance	RMX 1800 40 HD 70 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only high capacity system, with 10x1080p60/20x1080p30/40x720p/80xSD Resource configured & licensed system.	\$37,650.00	2%	\$36,897.00	Service
4877-18040-513	Service	Maintenance	RMX 1800 40 HD 70 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only high capacity 40HD 720p resource configured & licensed system	\$33,470.00	2%	\$32,800.60	Service
4870-18040-112	Service	Maintenance	RMX 1800 40 HD 70 Port	Premier	Premier, One Year, RMX 1800 IP only high capacity system, with 10x1080p60/20x1080p30/40x720p/80xSD Resource configured & licensed system.	\$28,727.00	2%	\$28,152.46	Service
4872-18019-112	Service	Maintenance	RMX 1800 40 HD License	Elite Premier	Elite Premier, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses.	\$36,020.00	2%	\$35,299.60	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-18019-513	Service	Maintenance	RMX 1800 40 HD License	Polycom Advantage	Polycom Advantage, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses.	\$32,015.00	2%	\$31,374.70	Service
4870-18019-112	Service	Maintenance	RMX 1800 40 HD License	Premier	Premier, One Year, RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses.	\$27,480.00	2%	\$26,930.40	Service
4872-18005-112	Service	Maintenance	RMX 1800 5 HD 35 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only 2x1080p30/5x720p/10xSD resource configured & licensed system.	\$6,135.00	2%	\$6,012.30	Service
4877-18005-513	Service	Maintenance	RMX 1800 5 HD 35 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only 5HD 720p resource configured & licensed system, can get to 35 720p ports by SW upgrade.	\$5,455.00	2%	\$5,345.90	Service
4870-18005-112	Service	Maintenance	RMX 1800 5 HD 35 Port	Premier	Premier, One Year, RMX 1800 IP only 2x1080p30/5x720p/10xSD resource configured & licensed system.	\$4,681.00	2%	\$4,587.38	Service
4872-18060-112	Service	Maintenance	RMX 1800 60 HD 70 Port	Elite Premier	Elite Premier, One Year, RMX 1800 IP only high capacity system, with 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system.	\$55,660.00	2%	\$54,546.80	Service
4877-18060-513	Service	Maintenance	RMX 1800 60 HD 70 Port	Polycom Advantage	Polycom Advantage, One Year, RMX 1800 IP only high capacity 60HD 720p resource configured & licensed system.	\$49,475.00	2%	\$48,485.50	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-18060-112	Service	Maintenance	RMX 1800 60 HD 70 Port	Premier	Premier, One Year, RMX 1800 IP only high capacity system, with 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system.	\$42,467.00	2%	\$41,617.66	Service
4872-71830-112	Service	Maintenance	RMX 1800 Clariti 100HD720p - No License Pack	Elite Premier	Elite Premier, One Year, RPCS 1830 for RealPresence Clariti IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$3,460.00	2%	\$3,390.80	Service
4877-71830-513	Service	Maintenance	RMX 1800 Clariti 100HD720p - No License Pack	Polycom Advantage	Polycom Advantage, One Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$3,090.00	2%	\$3,028.20	Service
4870-71830-112	Service	Maintenance	RMX 1800 Clariti 100HD720p - No License Pack	Premier	Premier, One Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$2,640.00	2%	\$2,587.20	Service
4872-71831-112	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Elite Premier	Elite Premier, One Year, RPCS 1831 for RealPresence Clariti IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$5,045.00	2%	\$4,944.10	Service
4877-71831-513	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Polycom Advantage	Polycom Advantage, One Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$4,505.00	2%	\$4,414.90	Service
4870-71831-112	Service	Maintenance	RMX 1800 Clariti ISDN 100HD720p - No License Pack	Premier	Premier, One Year, RPCS 1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	\$3,850.00	2%	\$3,773.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-18021-112	Service	Maintenance	RMX 1800 Network Separation	Elite Premier	Elite Premier, One Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$1,555.00	2%	\$1,523.90	Service
4877-18021-513	Service	Maintenance	RMX 1800 Network Separation	Polycom Advantage	Polycom Advantage, One Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$1,380.00	2%	\$1,352.40	Service
4870-18021-112	Service	Maintenance	RMX 1800 Network Separation	Premier	Premier, One Year, RPCS/RMX 1800 network separation license, no additional HW needed.	\$1,185.00	2%	\$1,161.30	Service
4872-18022-112	Service	Maintenance	RMX 1800 SVC Mix Enablement	Elite Premier	Elite Premier, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,085.00	2%	\$1,063.30	Service
4877-18022-513	Service	Maintenance	RMX 1800 SVC Mix Enablement	Polycom Advantage	Polycom Advantage, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$965.00	2%	\$945.70	Service
4870-18022-112	Service	Maintenance	RMX 1800 SVC Mix Enablement	Premier	Premier, One Year, RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$829.00	2%	\$812.42	Service
4872-18050-112	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Elite Premier	Elite Premier, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$8,110.00	2%	\$7,947.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-18050-513	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Polycom Advantage	Polycom Advantage, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$7,240.00	2%	\$7,095.20	Service
4870-18050-112	Service	Maintenance	RMX 1800-3 ISDN - 5 Ports	Premier	Premier, One Year, RMX 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License.	\$6,190.00	2%	\$6,066.20	Service
4872-79211-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$7,925.00	2%	\$7,766.50	Service
4877-79211-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$7,080.00	2%	\$6,938.40	Service
4870-79211-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card.	\$6,050.00	2%	\$5,929.00	Service
4872-79201-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$5,765.00	2%	\$5,649.70	Service
4877-79201-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$5,150.00	2%	\$5,047.00	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-79201-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-D No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card.	\$4,400.00	2%	\$4,312.00	Service
4872-79219-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$10,085.00	2%	\$9,883.30	Service
4877-79219-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$9,010.00	2%	\$8,829.80	Service
4870-79219-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card.	\$7,700.00	2%	\$7,546.00	Service
4872-79209-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$7,925.00	2%	\$7,766.50	Service
4877-79209-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$7,080.00	2%	\$6,938.40	Service
4870-79209-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S 1 MPMRx-D No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card.	\$6,050.00	2%	\$5,929.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-79215-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$7,205.00	2%	\$7,060.90	Service
4877-79215-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$6,435.00	2%	\$6,306.30	Service
4870-79215-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S ISDN No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card.	\$5,500.00	2%	\$5,390.00	Service
4872-79205-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$5,045.00	2%	\$4,944.10	Service
4877-79205-513	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$4,505.00	2%	\$4,414.90	Service
4870-79205-112	Service	Maintenance	RMX 2000 Clariti 1 MPMRx-S No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card.	\$3,850.00	2%	\$3,773.00	Service
4872-79212-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$10,810.00	2%	\$10,593.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79212-513	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$9,655.00	2%	\$9,461.90	Service
4870-79212-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card.	\$8,250.00	2%	\$8,085.00	Service
4872-79202-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$8,645.00	2%	\$8,472.10	Service
4877-79202-513	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$7,720.00	2%	\$7,565.60	Service
4870-79202-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-D No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card	\$6,600.00	2%	\$6,468.00	Service
4872-79216-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$9,365.00	2%	\$9,177.70	Service
4877-79216-513	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$8,365.00	2%	\$8,197.70	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-79216-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S ISDN No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card.	\$7,150.00	2%	\$7,007.00	Service
4872-79206-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Elite Premier	Elite Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$7,205.00	2%	\$7,060.90	Service
4877-79206-513	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Polycom Advantage	Polycom Advantage, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$6,435.00	2%	\$6,306.30	Service
4870-79206-112	Service	Maintenance	RMX 2000 Clariti 2 MPMRx-S No License	Premier	Premier, One Year, RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card.	\$5,500.00	2%	\$5,390.00	Service
4872-20110-112	Service	Maintenance	RMX 2000 MPMRx 10x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system	\$11,415.00	2%	\$11,186.70	Service
4877-20110-513	Service	Maintenance	RMX 2000 MPMRx 10x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system	\$10,145.00	2%	\$9,942.10	Service
4870-20110-112	Service	Maintenance	RMX 2000 MPMRx 10x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system	\$8,709.00	2%	\$8,534.82	Service

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4872-21120-112	Service	Maintenance	RMX 2000 MPMRx 120x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Can be upgraded up to 200 HD ports w/o additional hardware purchase.	\$110,465.00	2%	\$108,255.70	Service
4877-21120-513	Service	Maintenance	RMX 2000 MPMRx 120x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Can be upgraded up to 200 HD ports w/o additional hardware purchase.	\$98,190.00	2%	\$96,226.20	Service
4870-21120-112	Service	Maintenance	RMX 2000 MPMRx 120x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Can be upgraded up to 200 HD ports w/o additional hardware purchase.	\$84,280.00	2%	\$82,594.40	Service
4872-20115-112	Service	Maintenance	RMX 2000 MPMRx 15x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system	\$15,915.00	2%	\$15,596.70	Service
4877-20115-513	Service	Maintenance	RMX 2000 MPMRx 15x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system	\$14,150.00	2%	\$13,867.00	Service
4870-20115-112	Service	Maintenance	RMX 2000 MPMRx 15x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system	\$12,144.00	2%	\$11,901.12	Service
4872-20130-112	Service	Maintenance	RMX 2000 MPMRx 30x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system	\$29,425.00	2%	\$28,836.50	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-20130-513	Service	Maintenance	RMX 2000 MPMRx 30x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system	\$26,155.00	2%	\$25,631.90	Service
4870-20130-112	Service	Maintenance	RMX 2000 MPMRx 30x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system	\$22,449.00	2%	\$22,000.02	Service
4872-20145-112	Service	Maintenance	RMX 2000 MPMRx 45x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system	\$42,930.00	2%	\$42,071.40	Service
4877-20145-513	Service	Maintenance	RMX 2000 MPMRx 45x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system	\$38,160.00	2%	\$37,396.80	Service
4870-20145-112	Service	Maintenance	RMX 2000 MPMRx 45x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 11x1080p60/22x1080p30/45x720p/90xSD resource configured & licensed system	\$32,754.00	2%	\$32,098.92	Service
4872-20109-112	Service	Maintenance	RMX 2000 MPMRx 5x720p	Elite Premier	Elite Premier, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system	\$6,880.00	2%	\$6,742.40	Service
4877-20109-513	Service	Maintenance	RMX 2000 MPMRx 5x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system	\$6,145.00	2%	\$6,022.10	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-20109-112	Service	Maintenance	RMX 2000 MPMRx 5x720p	Premier	Premier, One Year, RMX 2000 MPMRx, 5 HD/20 CIF base IP system	\$5,255.00	2%	\$5,149.90	Service
4872-20160-112	Service	Maintenance	RMX 2000 MPMRx 60x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system	\$56,435.00	2%	\$55,306.30	Service
4877-20160-513	Service	Maintenance	RMX 2000 MPMRx 60x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system	\$50,165.00	2%	\$49,161.70	Service
4870-20160-112	Service	Maintenance	RMX 2000 MPMRx 60x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system	\$43,059.00	2%	\$42,197.82	Service
4872-20107-112	Service	Maintenance	RMX 2000 MPMRx 7x720P	Elite Premier	Elite Premier, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system	\$9,970.00	2%	\$9,770.60	Service
4877-20107-513	Service	Maintenance	RMX 2000 MPMRx 7x720P	Polycom Advantage	Polycom Advantage, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system	\$5,965.00	2%	\$5,845.70	Service
4870-20107-112	Service	Maintenance	RMX 2000 MPMRx 7x720P	Premier	Premier, One Year, RMX 2000 MPMRx 7 HD/30 CIF base system	\$7,610.00	2%	\$7,457.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-18500-112	Service	Maintenance	RMX 2000 MPMRx Software Expansion Cards Network Separation	Premier	Premier, One Year, RMX 2000 network separation license for MPMRx, no additional HW needed	\$2,266.00	2%	\$2,220.68	Service
4870-19200-112	Service	Maintenance	RMX 2000 MPMRx SVC Support License	Premier	Premier, One Year, RMX 2000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$1,875.00	2%	\$1,837.50	Service
4872-20121-112	Service	Maintenance	RMX 2000 MPMRx-D 20x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade	\$26,785.00	2%	\$26,249.30	Service
4877-20121-513	Service	Maintenance	RMX 2000 MPMRx-D 20x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade	\$23,810.00	2%	\$23,333.80	Service
4870-20121-112	Service	Maintenance	RMX 2000 MPMRx-D 20x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system, equipped with extra capacity blade	\$20,435.00	2%	\$20,026.30	Service
4872-20120-112	Service	Maintenance	RMX 2000 MPMRx-S 20x720p	Elite Premier	Elite Premier, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system	\$20,420.00	2%	\$20,011.60	Service
4877-20120-513	Service	Maintenance	RMX 2000 MPMRx-S 20x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system	\$18,150.00	2%	\$17,787.00	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-20120-112	Service	Maintenance	RMX 2000 MPMRx-S 20x720p	Premier	Premier, One Year, RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system	\$15,579.00	2%	\$15,267.42	Service
4870-19355-112	Service	Maintenance	RMX 2000-4000 MPMRx 22HD1080p, 45HD720p, 90SD, 135CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 22x1080p30/45x720p/90xSD resource licenses. Additional Media Processing Module hardware may be required.	\$30,915.00	2%	\$30,296.70	Service
4870-19356-112	Service	Maintenance	RMX 2000-4000 MPMRx 30HD1080p, 60HD720p, 120SD, 180CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 30x1080p30/60x720p/120xSD resource licenses. Additional Media Processing Module hardware may be required.	\$41,220.00	2%	\$40,395.60	Service
4870-19501-112	Service	Maintenance	RMX 2000-4000 MPMRx E1 and T1 Interface	Premier	Premier, One Year, RMX 2000/4000 MPMRx E1 T1 interface card supportng PSTN audio and ISDN H.320 video	\$1,940.00	2%	\$1,901.20	Service
4870-18504-112	Service	Maintenance	RMX 2000-4000 MPMRx-System Expansion Kit	Premier	Premier, One Year, RMX 2000/4000 MPMRx expansion kit. Includes 6x1080p60/12x1080p30/25x720p/50xSD resource licenses and one (1) MPMRx-D card	\$16,675.00	2%	\$16,341.50	Service
4872-79411-112	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$10,810.00	2%	\$10,593.80	Service
4877-79411-513	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$9,655.00	2%	\$9,461.90	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-79411-112	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (1) MPMRx-D card.	\$8,250.00	2%	\$8,085.00	Service
4872-79401-112	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$8,645.00	2%	\$8,472.10	Service
4877-79401-513	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$7,720.00	2%	\$7,565.60	Service
4870-79401-112	Service	Maintenance	RMX 4000 Clariti 1 MPMRx-D No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) MPMRx-D card.	\$6,600.00	2%	\$6,468.00	Service
4872-79412-112	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$13,690.00	2%	\$13,416.20	Service
4877-79412-513	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$12,225.00	2%	\$11,980.50	Service
4870-79412-112	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (2) MPMRx-D card.	\$10,450.00	2%	\$10,241.00	Service

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4872-79402-112	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$11,530.00	2%	\$11,299.40	Service
4877-79402-513	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$10,295.00	2%	\$10,089.10	Service
4870-79402-112	Service	Maintenance	RMX 4000 Clariti 2 MPMRx-D No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (2) MPMRx-D card.	\$8,800.00	2%	\$8,624.00	Service
4872-79413-112	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$16,570.00	2%	\$16,238.60	Service
4877-79413-513	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$14,800.00	2%	\$14,504.00	Service
4870-79413-112	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (3) MPMRx-D card.	\$12,650.00	2%	\$12,397.00	Service
4872-79403-112	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$14,410.00	2%	\$14,121.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-79403-513	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$12,870.00	2%	\$12,612.60	Service
4870-79403-112	Service	Maintenance	RMX 4000 Clariti 3 MPMRx-D No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (3) MPMRx-D card.	\$11,000.00	2%	\$10,780.00	Service
4872-79414-112	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$19,455.00	2%	\$19,065.90	Service
4877-79414-513	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$17,375.00	2%	\$17,027.50	Service
4870-79414-112	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D ISDN No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (1) ISDN card, (4) MPMRx-D card.	\$14,850.00	2%	\$14,553.00	Service
4872-79404-112	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Elite Premier	Elite Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$17,290.00	2%	\$16,944.20	Service
4877-79404-513	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Polycom Advantage	Polycom Advantage, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$15,445.00	2%	\$15,136.10	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-79404-112	Service	Maintenance	RMX 4000 Clariti 4 MPMRx-D No License	Premier	Premier, One Year, RMX4000 for RealPresence Clariti - No Licenses, AC/DC, (4) MPMRx-D card.	\$13,200.00	2%	\$12,936.00	Service
4870-19357-112	Service	Maintenance	RMX 4000 MPMRx 45HD1080p, 90HD720p, 180SD, 270CIF License	Premier	Premier, One Year, RMX 4000 MPMRx System Resource License Pack - 45x1080p30/90x720p/180xSD resource licenses	\$61,830.00	2%	\$60,593.40	Service
4870-19358-112	Service	Maintenance	RMX 4000 MPMRx 60HD1080p, 120HD720p, 240SD, 360CIF License	Premier	Premier, One Year, RMX 4000 MPMRx System Resource License Pack - 60x1080p30/120x720p/240xSD resource licenses	\$82,440.00	2%	\$80,791.20	Service
4872-41120-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 120x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. AC Power	\$118,455.00	2%	\$116,085.90	Service
4877-41120-513	Service	Maintenance	RMX 4000 MPMRx AC Systems 120x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. AC Power	\$105,295.00	2%	\$103,189.10	Service
4870-41120-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 120x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. AC Power	\$90,377.00	2%	\$88,569.46	Service
4872-40115-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 15x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power	\$23,910.00	2%	\$23,431.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-40115-513	Service	Maintenance	RMX 4000 MPMRx AC Systems 15x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power	\$21,250.00	2%	\$20,825.00	Service
4870-40115-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 15x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. AC Power	\$18,241.00	2%	\$17,876.18	Service
4872-41180-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 180x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. AC Power	\$172,485.00	2%	\$169,035.30	Service
4877-41180-513	Service	Maintenance	RMX 4000 MPMRx AC Systems 180x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. AC Power	\$153,320.00	2%	\$150,253.60	Service
4870-41180-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 180x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. AC Power	\$131,598.00	2%	\$128,966.04	Service
4870-41240-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 260x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 60x1080p60/120x1080p30/260x720p/480xSD resource configured & licensed system. AC Power	\$172,819.00	2%	\$169,362.62	Service
4872-40130-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 30x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power	\$37,415.00	2%	\$36,666.70	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-40130-513	Service	Maintenance	RMX 4000 MPMRx AC Systems 30x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power	\$33,260.00	2%	\$32,594.80	Service
4870-40130-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 30x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. AC Power	\$28,546.00	2%	\$27,975.08	Service
4872-40160-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 60x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power	\$64,430.00	2%	\$63,141.40	Service
4877-40160-513	Service	Maintenance	RMX 4000 MPMRx AC Systems 60x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power	\$57,270.00	2%	\$56,124.60	Service
4870-40160-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 60x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. AC Power	\$49,157.00	2%	\$48,173.86	Service
4872-40190-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 90x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. AC Power	\$91,440.00	2%	\$89,611.20	Service
4877-40190-513	Service	Maintenance	RMX 4000 MPMRx AC Systems 90x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. AC Power	\$81,280.00	2%	\$79,654.40	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-40190-112	Service	Maintenance	RMX 4000 MPMRx AC Systems 90x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. AC Power	\$69,767.00	2%	\$68,371.66	Service
4872-4D120-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 120x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. DC Power	\$118,455.00	2%	\$116,085.90	Service
4877-4D120-513	Service	Maintenance	RMX 4000 MPMRx DC Systems 120x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. DC Power	\$105,295.00	2%	\$103,189.10	Service
4870-4D120-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 120x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. DC Power	\$90,377.00	2%	\$88,569.46	Service
4872-4DC15-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 15x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power	\$23,910.00	2%	\$23,431.80	Service
4877-4DC15-513	Service	Maintenance	RMX 4000 MPMRx DC Systems 15x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power	\$21,250.00	2%	\$20,825.00	Service
4870-4DC15-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 15x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. DC Power	\$18,241.00	2%	\$17,876.18	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-4D180-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 180x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. DC Power	\$172,485.00	2%	\$169,035.30	Service
4877-4D180-513	Service	Maintenance	RMX 4000 MPMRx DC Systems 180x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. DC Power	\$153,320.00	2%	\$150,253.60	Service
4870-4D180-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 180x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Can be upgraded up to 300 HD ports w/o additional hardware purchase. DC Power	\$131,598.00	2%	\$128,966.04	Service
4870-4D240-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 240x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 60x1080p60/120x1080p30/240x720p/480xSD resource configured & licensed system. DC Power	\$172,819.00	2%	\$169,362.62	Service
4872-4DC30-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 30x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power	\$37,415.00	2%	\$36,666.70	Service
4877-4DC30-513	Service	Maintenance	RMX 4000 MPMRx DC Systems 30x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power	\$33,260.00	2%	\$32,594.80	Service
4870-4DC30-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 30x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. DC Power	\$28,546.00	2%	\$27,975.08	Service

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4872-4DC60-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 60x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power	\$64,430.00	2%	\$63,141.40	Service
4877-4DC60-513	Service	Maintenance	RMX 4000 MPMRx DC Systems 60x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power	\$57,270.00	2%	\$56,124.60	Service
4870-4DC60-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 60x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. DC Power	\$49,157.00	2%	\$48,173.86	Service
4872-4DC90-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 90x720p	Elite Premier	Elite Premier, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. DC Power	\$91,440.00	2%	\$89,611.20	Service
4877-4DC90-513	Service	Maintenance	RMX 4000 MPMRx DC Systems 90x720p	Polycom Advantage	Polycom Advantage, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. DC Power	\$81,280.00	2%	\$79,654.40	Service
4870-4DC90-112	Service	Maintenance	RMX 4000 MPMRx DC Systems 90x720p	Premier	Premier, One Year, RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. DC Power	\$69,767.00	2%	\$68,371.66	Service
4870-19500-112	Service	Maintenance	RMX 4000 MPMRx Network Separation License	Premier	Premier, One Year, RMX 4000 MPMRx network separation license, no additional HW needed	\$2,500.00	2%	\$2,450.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-19201-112	Service	Maintenance	RMX 4000 MPMRx SVC Support License	Premier	Premier, One Year, RMX 4000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	\$3,750.00	2%	\$3,675.00	Service
4870-19353-112	Service	Maintenance	RMX MPMRx 10HD1080p, 20HD720p, 40SD, 60CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses. Additional Media Processing Module hardware may be required.	\$13,740.00	2%	\$13,465.20	Service
4870-19354-112	Service	Maintenance	RMX MPMRx 15HD1080p, 30HD720p, 60SD, 90CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 15x1080p/30x720p/60xSD resource licenses. Additional Media Processing Module hardware may be required.	\$20,610.00	2%	\$20,197.80	Service
4870-19350-112	Service	Maintenance	RMX MPMRx 2HD1080p, 5HD720p, 10SD, 15CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses. Additional Media Processing Module hardware may be required.	\$3,435.00	2%	\$3,366.30	Service
4870-19351-112	Service	Maintenance	RMX MPMRx 5HD1080p, 10HD720p, 20SD, 30CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses. Additional Media Processing Module hardware may be required.	\$6,870.00	2%	\$6,732.60	Service
4870-19352-112	Service	Maintenance	RMX MPMRx 7HD1080p, 15HD720p, 30SD, 45CIF License	Premier	Premier, One Year, RMX 2000/4000 MPMRx System Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses. Additional Media Processing Module hardware may be required.	\$10,305.00	2%	\$10,098.90	Service
4870-00274-112	Service	Maintenance	RMX T1 & E1 Interface	Premier	Premier, One Year, RMX T1/E1 interface	\$1,751.00	2%	\$1,715.98	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-23270-112	Service	Maintenance	RP Centro Systems	Elite Premier	Elite Premier, One Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$3,275.00	2%	\$3,209.50	Service
4877-23270-513	Service	Maintenance	RP Centro Systems	Polycom Advantage	Polycom Advantage, One Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$2,635.00	2%	\$2,582.30	Service
4870-23270-112	Service	Maintenance	RP Centro Systems	Premier	Premier, One Year, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.	\$2,500.00	2%	\$2,450.00	Service
4872-51026-432	Service	Maintenance	RP Clariti Audio P2P 1500 plus Pertpetual Concurrent Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 1500+ only)	\$155.00	2%	\$151.90	Service
4877-51026-422	Service	Maintenance	RP Clariti Audio P2P 1500 plus Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 1500+ only)	\$145.00	2%	\$142.10	Service
4870-51026-402	Service	Maintenance	RP Clariti Audio P2P 1500 plus Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 1500+ only)	\$115.00	2%	\$112.70	Service
4872-51023-432	Service	Maintenance	RP Clariti Audio P2P upto 150 Pertpetual Concurrent Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 50-149 only)	\$180.00	2%	\$176.40	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-51023-422	Service	Maintenance	RP Clariti Audio P2P upto 150 Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 50-149 only)	\$170.00	2%	\$166.60	Service
4870-51023-402	Service	Maintenance	RP Clariti Audio P2P upto 150 Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 50-149 only)	\$135.00	2%	\$132.30	Service
4872-51025-432	Service	Maintenance	RP Clariti Audio P2P upto 1500 Pertpetual Concurrent Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 500-1499 only)	\$160.00	2%	\$156.80	Service
4877-51025-422	Service	Maintenance	RP Clariti Audio P2P upto 1500 Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 500-1499 only)	\$150.00	2%	\$147.00	Service
4870-51025-402	Service	Maintenance	RP Clariti Audio P2P upto 1500 Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 500-1499 only)	\$120.00	2%	\$117.60	Service
4872-51022-432	Service	Maintenance	RP Clariti Audio P2P upto 50 Pertpetual Concurrent Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 15-49 only)	\$195.00	2%	\$191.10	Service
4877-51022-422	Service	Maintenance	RP Clariti Audio P2P upto 50 Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 15-49 only)	\$180.00	2%	\$176.40	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-51022-402	Service	Maintenance	RP Clariti Audio P2P upto 50 Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 15-49 only)	\$145.00	2%	\$142.10	Service
4872-51024-432	Service	Maintenance	RP Clariti Audio P2P upto 500 Pertpetual Concurrent Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 150-499 only)	\$175.00	2%	\$171.50	Service
4877-51024-422	Service	Maintenance	RP Clariti Audio P2P upto 500 Pertpetual Concurrent Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 150-499 only)	\$165.00	2%	\$161.70	Service
4870-51024-402	Service	Maintenance	RP Clariti Audio P2P upto 500 Pertpetual Concurrent Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty 150-499 only)	\$130.00	2%	\$127.40	Service
4872-51012-432	Service	Maintenance	RP Clariti Perpetual 15 Concurrent User Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 15-49 only)	\$960.00	2%	\$940.80	Service
4877-51012-422	Service	Maintenance	RP Clariti Perpetual 15 Concurrent User Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 15-49 only)	\$890.00	2%	\$872.20	Service
4870-51012-402	Service	Maintenance	RP Clariti Perpetual 15 Concurrent User Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 15-49 only)	\$710.00	2%	\$695.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-51014-432	Service	Maintenance	RP Clariti Perpetual 150 Concurrent User Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 150-499 only)	\$860.00	2%	\$842.80	Service
4877-51014-422	Service	Maintenance	RP Clariti Perpetual 150 Concurrent User Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 150-499 only)	\$800.00	2%	\$784.00	Service
4870-51014-402	Service	Maintenance	RP Clariti Perpetual 150 Concurrent User Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 150-499 only)	\$640.00	2%	\$627.20	Service
4872-51011-432	Service	Maintenance	RP Clariti Perpetual 5 Concurrent User Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 5-14 only)	\$1,015.00	2%	\$994.70	Service
4877-51011-422	Service	Maintenance	RP Clariti Perpetual 5 Concurrent User Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 5-14 only)	\$940.00	2%	\$921.20	Service
4870-51011-402	Service	Maintenance	RP Clariti Perpetual 5 Concurrent User Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 5-14 only)	\$750.00	2%	\$735.00	Service
4872-51013-432	Service	Maintenance	RP Clariti Perpetual 50 Concurrent User Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 50-149 only)	\$915.00	2%	\$896.70	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-51013-422	Service	Maintenance	RP Clariti Perpetual 50 Concurrent User Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 50-149 only)	\$845.00	2%	\$828.10	Service
4870-51013-402	Service	Maintenance	RP Clariti Perpetual 50 Concurrent User Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 50-149 only)	\$675.00	2%	\$661.50	Service
4872-51015-432	Service	Maintenance	RP Clariti Perpetual 500 Concurrent User Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 500+ only)	\$810.00	2%	\$793.80	Service
4877-51015-422	Service	Maintenance	RP Clariti Perpetual 500 Concurrent User Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 500+ only)	\$750.00	2%	\$735.00	Service
4870-51015-402	Service	Maintenance	RP Clariti Perpetual 500 Concurrent User Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RealPresence Clariti Concurrent User License, Perpetual (Qty 500+ only)	\$600.00	2%	\$588.00	Service
4872-73412-432	Service	Maintenance	RP CSS 15 Session Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - 15 Session Licenses	\$4,860.00	2%	\$4,762.80	Service
4877-73412-422	Service	Maintenance	RP CSS 15 Session Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, ContentConnect - 15 Session Licenses	\$4,500.00	2%	\$4,410.00	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-73412-402	Service	Maintenance	RP CSS 15 Session Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, ContentConnect - 15 Session Licenses	\$3,600.00	2%	\$3,528.00	Service
4872-73414-432	Service	Maintenance	RP CSS 150 Session Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - 150 Session Licenses	\$48,600.00	2%	\$47,628.00	Service
4877-73414-422	Service	Maintenance	RP CSS 150 Session Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, ContentConnect - 150 Session Licenses	\$45,000.00	2%	\$44,100.00	Service
4870-73414-402	Service	Maintenance	RP CSS 150 Session Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, ContentConnect - 150 Session Licenses	\$36,000.00	2%	\$35,280.00	Service
4872-73411-432	Service	Maintenance	RP CSS 5 Session Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - 5 Session Licenses	\$1,620.00	2%	\$1,587.60	Service
4877-73411-422	Service	Maintenance	RP CSS 5 Session Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, ContentConnect - 5 Session Licenses	\$1,500.00	2%	\$1,470.00	Service
4870-73411-402	Service	Maintenance	RP CSS 5 Session Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, ContentConnect - 5 Session Licenses	\$1,200.00	2%	\$1,176.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-73413-432	Service	Maintenance	RP CSS 50 Session Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - 50 Session Licenses	\$16,200.00	2%	\$15,876.00	Service
4877-73413-422	Service	Maintenance	RP CSS 50 Session Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, ContentConnect - 50 Session Licenses	\$15,000.00	2%	\$14,700.00	Service
4870-73413-402	Service	Maintenance	RP CSS 50 Session Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, ContentConnect - 50 Session Licenses	\$12,000.00	2%	\$11,760.00	Service
4872-73400-432	Service	Maintenance	RP CSS Base SW License	Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - Base Software License	\$540.00	2%	\$529.20	Service
4877-73400-422	Service	Maintenance	RP CSS Base SW License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, ContentConnect - Base Software License	\$500.00	2%	\$490.00	Service
4870-73400-402	Service	Maintenance	RP CSS Base SW License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, ContentConnect - Base Software License	\$400.00	2%	\$392.00	Service
4872-73461-432	Service	Maintenance	RP CSS High Availability Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, ContentConnect - High Availability License	\$3,240.00	2%	\$3,175.20	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-73461-422	Service	Maintenance	RP CSS High Availability Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, ContentConnect - High Availability License	\$3,000.00	2%	\$2,940.00	Service
4870-73461-402	Service	Maintenance	RP CSS High Availability Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, ContentConnect - High Availability License	\$2,400.00	2%	\$2,352.00	Service
4872-61070-112	Service	Maintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Elite Premier	Elite Premier, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle	\$1,415.00	2%	\$1,386.70	Service
4877-61070-513	Service	Maintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle	\$1,135.00	2%	\$1,112.30	Service
4870-61070-112	Service	Maintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Premier	Premier, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle	\$1,080.00	2%	\$1,058.40	Service
4872-52850-112	Service	Maintenance	RP Group Convene Media Dock	Elite Premier	Elite Premier, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$315.00	2%	\$308.70	Service
4877-52850-513	Service	Maintenance	RP Group Convene Media Dock	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$255.00	2%	\$249.90	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-52850-112	Service	Maintenance	RP Group Convene Media Dock	Premier	Premier, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$240.00	2%	\$235.20	Service
4872-67190-112	Service	Maintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Elite Premier	Elite Premier, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$785.00	2%	\$769.30	Service
4877-67190-513	Service	Maintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Polycom Advantage	Polycom Advantage, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$630.00	2%	\$617.40	Service
4870-67190-112	Service	Maintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Premier	Premier, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$600.00	2%	\$588.00	Service
4872-84350-155	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	Elite ImmersiveCare	Elite ImmersiveCare, One Year, RP Immersive Studio Flex Media wall only	\$14,560.00	2%	\$14,268.80	Service
4870-84350-155	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	ImmersiveCare	ImmersiveCare, One Year, RP Immersive Studio Flex Media wall only	\$13,000.00	2%	\$12,740.00	Service
4870-84350-170	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	ImmersiveCare 4 hr	ImmersiveCare Onsite 4 hr, One Year, RealPresence Studio Flex Media Wall only (see support.polycom.com for availability)	\$20,410.00	2%	\$20,001.80	Service

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4870-84350-370	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	ImmersiveCare 4 hr	ImmersiveCare Onsite 4 hr, Three Year, RealPresence Studio Flex Media Wall only (see support.polycom.com for availability)	\$55,105.00	2%	\$54,002.90	Service
4877-84350-516	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	Polycom Advantage ImmersiveCare	Polycom Advantage ImmersiveCare, One Year, RP Immersive Studio Flex Media wall only	\$13,910.00	2%	\$13,631.80	Service
4877-84350-517	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	Polycom Advantage ImmersiveCare 4 hr	Polycom Advantage ImmersiveCare Onsite 4 hour, One Year, RP Immersive Studio Flex Media wall only. See support.polycom.com for availability information.	\$21,840.00	2%	\$21,403.20	Service
4877-84350-537	Service	Maintenance	RP Immersive Studio Flex Media Wall Only	Polycom Advantage ImmersiveCare 4 hr	Polycom Advantage ImmersiveCare Onsite 4 hour, Three Year, RP Immersive Studio Flex Media wall only. See support.polycom.com for availability information.	\$58,970.00	2%	\$57,790.60	Service
4872-84330-155	Service	Maintenance	RP Immersive Studio Flex System	Elite ImmersiveCare	Elite ImmersiveCare, One Year, RealPresence Studio Flex	\$17,920.00	2%	\$17,561.60	Service
4870-84330-155	Service	Maintenance	RP Immersive Studio Flex System	ImmersiveCare	ImmersiveCare, One Year, RealPresence Studio Flex	\$16,000.00	2%	\$15,680.00	Service
4870-84330-170	Service	Maintenance	RP Immersive Studio Flex System	ImmersiveCare 4 hr	ImmersiveCare Onsite 4 hr, One Year, RealPresence Studio Flex (see support.polycom.com for availability)	\$25,120.00	2%	\$24,617.60	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-84330-370	Service	Maintenance	RP Immersive Studio Flex System	ImmersiveCare 4 hr	ImmersiveCare Onsite 4 hr, Three Year, RealPresence Studio Flex (see support.polycom.com for availability)	\$67,825.00	2%	\$66,468.50	Service
4877-84330-516	Service	Maintenance	RP Immersive Studio Flex System	Polycom Advantage ImmersiveCare	Polycom Advantage ImmersiveCare, One Year, RealPresence Studio Flex	\$17,120.00	2%	\$16,777.60	Service
4877-84330-517	Service	Maintenance	RP Immersive Studio Flex System	Polycom Advantage ImmersiveCare 4 hr	Polycom Advantage ImmersiveCare Onsite 4 hour, One Year, RealPresence Studio Flex. See support.polycom.com for availability information.	\$26,880.00	2%	\$26,342.40	Service
4877-84330-537	Service	Maintenance	RP Immersive Studio Flex System	Polycom Advantage ImmersiveCare 4 hr	Polycom Advantage ImmersiveCare Onsite 4 hour, Three Year, RealPresence Studio Flex. See support.polycom.com for availability information.	\$72,575.00	2%	\$71,123.50	Service
4872-78214-432	Service	Maintenance	RPAD AE 150 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Appliance Edition - 150 Call Licenses	\$6,480.00	2%	\$6,350.40	Service
4877-78214-422	Service	Maintenance	RPAD AE 150 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - 150 Call Licenses	\$6,000.00	2%	\$5,880.00	Service
4870-78214-402	Service	Maintenance	RPAD AE 150 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - 150 Call Licenses	\$4,800.00	2%	\$4,704.00	Service

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4872-78212-432	Service	Maintenance	RPAD AE 25 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Appliance Edition - 25 Call Licenses	\$1,080.00	2%	\$1,058.40	Service
4877-78212-422	Service	Maintenance	RPAD AE 25 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - 25 Call Licenses	\$1,000.00	2%	\$980.00	Service
4870-78212-402	Service	Maintenance	RPAD AE 25 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - 25 Call Licenses	\$800.00	2%	\$784.00	Service
4872-78213-432	Service	Maintenance	RPAD AE 50 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Appliance Edition - 50 Call Licenses	\$2,160.00	2%	\$2,116.80	Service
4877-78213-422	Service	Maintenance	RPAD AE 50 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - 50 Call Licenses	\$2,000.00	2%	\$1,960.00	Service
4870-78213-402	Service	Maintenance	RPAD AE 50 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - 50 Call Licenses	\$1,600.00	2%	\$1,568.00	Service
4872-78215-432	Service	Maintenance	RPAD AE 500 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Appliance Edition - 500 Call Licenses	\$21,600.00	2%	\$21,168.00	Service

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4877-78215-422	Service	Maintenance	RPAD AE 500 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - 500 Call Licenses	\$20,000.00	2%	\$19,600.00	Service
4870-78215-402	Service	Maintenance	RPAD AE 500 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - 500 Call Licenses	\$16,000.00	2%	\$15,680.00	Service
4872-78200-432	Service	Maintenance	RPAD AE Base SW License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Appliance Edition - Base Software License	\$810.00	2%	\$793.80	Service
4877-78200-422	Service	Maintenance	RPAD AE Base SW License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - Base Software License	\$750.00	2%	\$735.00	Service
4870-78200-402	Service	Maintenance	RPAD AE Base SW License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - Base Software License	\$600.00	2%	\$588.00	Service
4872-78270-432	Service	Maintenance	RPAD AE High Availability License Option	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Appliance Edition - High Availability License	\$3,240.00	2%	\$3,175.20	Service
4877-78270-422	Service	Maintenance	RPAD AE High Availability License Option	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Appliance Edition - High Availability License	\$3,000.00	2%	\$2,940.00	Service



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4870-78270-402	Service	Maintenance	RPAD AE High Availability License Option	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Appliance Edition - High Availability License	\$2,400.00	2%	\$2,352.00	Service
4872-78803-432	Service	Maintenance	RPAD VE 100 Call License	Elite Premier Software Service	Elite Premier Software Service, One Year, Access Director Virtual Edition - Add 100 Call Licenses	\$6,750.00	2%	\$6,615.00	Service
4877-78803-422	Service	Maintenance	RPAD VE 100 Call License	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition - Add 100 Call Licenses	\$6,250.00	2%	\$6,125.00	Service
4870-78803-402	Service	Maintenance	RPAD VE 100 Call License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Access Director Virtual Edition - Add 100 Call Licenses	\$5,000.00	2%	\$4,900.00	Service
4872-78314-432	Service	Maintenance	RPAD VE 150 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Virtual Edition - 150 Call Licenses	\$6,480.00	2%	\$6,350.40	Service
4877-78314-422	Service	Maintenance	RPAD VE 150 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - 150 Call Licenses	\$6,000.00	2%	\$5,880.00	Service
4870-78314-402	Service	Maintenance	RPAD VE 150 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Virtual Edition - 150 Call Licenses	\$4,800.00	2%	\$4,704.00	Service

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4872-78312-432	Service	Maintenance	RPAD VE 25 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Virtual Edition - 25 Call Licenses	\$1,080.00	2%	\$1,058.40	Service
4877-78312-422	Service	Maintenance	RPAD VE 25 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - 25 Call Licenses	\$1,000.00	2%	\$980.00	Service
4870-78312-402	Service	Maintenance	RPAD VE 25 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Virtual Edition - 25 Call Licenses	\$800.00	2%	\$784.00	Service
4872-78801-432	Service	Maintenance	RPAD VE 25 Call License	Elite Premier Software Service	Elite Premier Software Service, One Year, RP Access Director Virtual Edition - Add 25 Call Licenses	\$1,690.00	2%	\$1,656.20	Service
4877-78801-422	Service	Maintenance	RPAD VE 25 Call License	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RP Access Director Virtual Edition - Add 25 Call Licenses	\$1,565.00	2%	\$1,533.70	Service
4870-78801-402	Service	Maintenance	RPAD VE 25 Call License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RP Access Director Virtual Edition - Add 25 Call Licenses	\$1,250.00	2%	\$1,225.00	Service
4872-78804-432	Service	Maintenance	RPAD VE 250 Call License	Elite Premier Software Service	Elite Premier Software Service, One Year, Access Director Virtual Edition - Add 250 Call Licenses	\$16,875.00	2%	\$16,537.50	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-78804-422	Service	Maintenance	RPAD VE 250 Call License	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition - Add 250 Call Licenses	\$15,625.00	2%	\$15,312.50	Service
4870-78804-402	Service	Maintenance	RPAD VE 250 Call License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Access Director Virtual Edition - Add 250 Call Licenses	\$12,500.00	2%	\$12,250.00	Service
4872-78313-432	Service	Maintenance	RPAD VE 50 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Virtual Edition - 50 Call Licenses	\$2,160.00	2%	\$2,116.80	Service
4877-78313-422	Service	Maintenance	RPAD VE 50 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - 50 Call Licenses	\$2,000.00	2%	\$1,960.00	Service
4870-78313-402	Service	Maintenance	RPAD VE 50 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Virtual Edition - 50 Call Licenses	\$1,600.00	2%	\$1,568.00	Service
4872-78802-432	Service	Maintenance	RPAD VE 50 Call License	Elite Premier Software Service	Elite Premier Software Service, One Year, Access Director Virtual Edition - Add 50 Call Licenses	\$3,375.00	2%	\$3,307.50	Service
4877-78802-422	Service	Maintenance	RPAD VE 50 Call License	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition - Add 50 Call Licenses	\$3,125.00	2%	\$3,062.50	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-78802-402	Service	Maintenance	RPAD VE 50 Call License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Access Director Virtual Edition - Add 50 Call Licenses	\$2,500.00	2%	\$2,450.00	Service
4872-78315-432	Service	Maintenance	RPAD VE 500 Call Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Virtual Edition - 500 Call Licenses	\$21,600.00	2%	\$21,168.00	Service
4877-78315-422	Service	Maintenance	RPAD VE 500 Call Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - 500 Call Licenses	\$20,000.00	2%	\$19,600.00	Service
4870-78315-402	Service	Maintenance	RPAD VE 500 Call Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Virtual Edition - 500 Call Licenses	\$16,000.00	2%	\$15,680.00	Service
4872-78805-432	Service	Maintenance	RPAD VE 500 Call License	Elite Premier Software Service	Elite Premier Software Service, One Year, Access Director Virtual Edition - Add 500 Call Licenses	\$33,750.00	2%	\$33,075.00	Service
4877-78805-422	Service	Maintenance	RPAD VE 500 Call License	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition - Add 500 Call Licenses	\$31,250.00	2%	\$30,625.00	Service
4870-78805-402	Service	Maintenance	RPAD VE 500 Call License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, Access Director Virtual Edition - Add 500 Call Licenses	\$25,000.00	2%	\$24,500.00	Service

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4872-78300-432	Service	Maintenance	RPAD VE Base Software License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Virtual Edition - Base Software License	\$810.00	2%	\$793.80	Service
4877-78300-422	Service	Maintenance	RPAD VE Base Software License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - Base Software License	\$750.00	2%	\$735.00	Service
4870-78300-402	Service	Maintenance	RPAD VE Base Software License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Virtual Edition - Base Software License	\$600.00	2%	\$588.00	Service
4872-78370-432	Service	Maintenance	RPAD VE High Availability License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPAD Virtual Edition - High Availability License	\$3,240.00	2%	\$3,175.20	Service
4877-78370-422	Service	Maintenance	RPAD VE High Availability License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPAD Virtual Edition - High Availability License	\$3,000.00	2%	\$2,940.00	Service
4870-78370-402	Service	Maintenance	RPAD VE High Availability License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPAD Virtual Edition - High Availability License	\$2,400.00	2%	\$2,352.00	Service
4872-78100-432	Service	Maintenance	RPADVE Bundles 100 Call Licenses	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, Access Director Virtual Edition, 100 Call Licenses	\$5,050.00	2%	\$4,949.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-78100-422	Service	Maintenance	RPADVE Bundles 100 Call Licenses	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition, 100 Call Licenses	\$4,675.00	2%	\$4,581.50	Service
4870-78100-402	Service	Maintenance	RPADVE Bundles 100 Call Licenses	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, Access Director Virtual Edition, 100 Call Licenses	\$3,740.00	2%	\$3,665.20	Service
4872-78825-432	Service	Maintenance	RPADVE Bundles 25 Call Licenses	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, Access Director Virtual Edition, 25 Call Licenses	\$1,445.00	2%	\$1,416.10	Service
4877-78825-422	Service	Maintenance	RPADVE Bundles 25 Call Licenses	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition, 25 Call Licenses	\$1,340.00	2%	\$1,313.20	Service
4870-78825-402	Service	Maintenance	RPADVE Bundles 25 Call Licenses	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, Access Director Virtual Edition, 25 Call Licenses	\$1,070.00	2%	\$1,048.60	Service
4872-78250-432	Service	Maintenance	RPADVE Bundles 250 Call Licenses	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, Access Director Virtual Edition, 250 Call Licenses	\$12,260.00	2%	\$12,014.80	Service
4877-78250-422	Service	Maintenance	RPADVE Bundles 250 Call Licenses	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition, 250 Call Licenses	\$11,350.00	2%	\$11,123.00	Service

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4870-78250-402	Service	Maintenance	RPADVE Bundles 250 Call Licenses	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, Access Director Virtual Edition, 250 Call Licenses	\$9,080.00	2%	\$8,898.40	Service
4872-78850-432	Service	Maintenance	RPADVE Bundles 50 Call Licenses	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, Access Director Virtual Edition, 50 Call Licenses	\$2,645.00	2%	\$2,592.10	Service
4877-78850-422	Service	Maintenance	RPADVE Bundles 50 Call Licenses	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition, 50 Call Licenses	\$2,450.00	2%	\$2,401.00	Service
4870-78850-402	Service	Maintenance	RPADVE Bundles 50 Call Licenses	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, Access Director Virtual Edition, 50 Call Licenses	\$1,960.00	2%	\$1,920.80	Service
4872-78500-432	Service	Maintenance	RPADVE Bundles 500 Call Licenses	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, Access Director Virtual Edition, 500 Call Licenses	\$24,275.00	2%	\$23,789.50	Service
4877-78500-422	Service	Maintenance	RPADVE Bundles 500 Call Licenses	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, Access Director Virtual Edition, 500 Call Licenses	\$22,475.00	2%	\$22,025.50	Service
4870-78500-402	Service	Maintenance	RPADVE Bundles 500 Call Licenses	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, Access Director Virtual Edition, 500 Call Licenses	\$17,980.00	2%	\$17,620.40	Service

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4872-74610-432	Service	Maintenance	RPCS Virtual Edition Base Systems 10HD	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition 10HD/20SD/50SVC resource configured and licensed system	\$15,525.00	2%	\$15,214.50	Service
4877-74610-422	Service	Maintenance	RPCS Virtual Edition Base Systems 10HD	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition 10HD/20SD/50SVC resource configured and licensed system	\$14,375.00	2%	\$14,087.50	Service
4870-74610-402	Service	Maintenance	RPCS Virtual Edition Base Systems 10HD	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition 10HD/20SD/50SVC resource configured and licensed system	\$11,500.00	2%	\$11,270.00	Service
4872-74615-432	Service	Maintenance	RPCS Virtual Edition Base Systems 15HD	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition 15HD/30SD/75SVC resource configured and licensed system	\$22,950.00	2%	\$22,491.00	Service
4877-74615-422	Service	Maintenance	RPCS Virtual Edition Base Systems 15HD	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition 15HD/30SD/75SVC resource configured and licensed system	\$21,250.00	2%	\$20,825.00	Service
4870-74615-402	Service	Maintenance	RPCS Virtual Edition Base Systems 15HD	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition 15HD/30SD/75SVC resource configured and licensed system	\$17,000.00	2%	\$16,660.00	Service
4872-74620-432	Service	Maintenance	RPCS Virtual Edition Base Systems 20HD	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition 20HD/40SD/100SVC resource configured and licensed system	\$30,510.00	2%	\$29,899.80	Service



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4877-74620-422	Service	Maintenance	RPCS Virtual Edition Base Systems 20HD	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition 20HD/40SD/100SVC resource configured and licensed system	\$28,250.00	2%	\$27,685.00	Service
4870-74620-402	Service	Maintenance	RPCS Virtual Edition Base Systems 20HD	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition 20HD/40SD/100SVC resource configured and licensed system	\$22,600.00	2%	\$22,148.00	Service
4872-74605-432	Service	Maintenance	RPCS Virtual Edition Base Systems 5HD	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition 5HD/10SD/25SVC resource configured and licensed system	\$8,100.00	2%	\$7,938.00	Service
4877-74605-422	Service	Maintenance	RPCS Virtual Edition Base Systems 5HD	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition 5HD/10SD/25SVC resource configured and licensed system	\$7,500.00	2%	\$7,350.00	Service
4870-74605-402	Service	Maintenance	RPCS Virtual Edition Base Systems 5HD	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition 5HD/10SD/25SVC resource configured and licensed system	\$6,000.00	2%	\$5,880.00	Service
4872-18210-432	Service	Maintenance	RPCS Virtual Edition Licenses 10HD	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/50SVC resource licenses	\$15,660.00	2%	\$15,346.80	Service
4877-18210-422	Service	Maintenance	RPCS Virtual Edition Licenses 10HD	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/50SVC resource licenses	\$14,500.00	2%	\$14,210.00	Service

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4870-18210-402	Service	Maintenance	RPCS Virtual Edition Licenses 10HD	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/50SVC resource licenses	\$11,600.00	2%	\$11,368.00	Service
4872-18205-432	Service	Maintenance	RPCS Virtual Edition Licenses 5HD	Elite Premier Software Service	Classic - Elite Premier Software Service, One Year, RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/25SVC resource licenses	\$7,830.00	2%	\$7,673.40	Service
4877-18205-422	Service	Maintenance	RPCS Virtual Edition Licenses 5HD	Polycom Advantage Software Service	Classic - Polycom Advantage Software Service, One Year, RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/25SVC resource licenses	\$7,250.00	2%	\$7,105.00	Service
4870-18205-402	Service	Maintenance	RPCS Virtual Edition Licenses 5HD	Premier Software Service 8x5	Classic - Premier Software Service 8X5, One Year, RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/25SVC resource licenses	\$5,800.00	2%	\$5,684.00	Service
4872-72614-432	Service	Maintenance	RPRM AE 150 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 150 Video Device Licenses.	\$2,025.00	2%	\$1,984.50	Service
4877-72614-422	Service	Maintenance	RPRM AE 150 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 150 Video Device Licenses.	\$1,875.00	2%	\$1,837.50	Service
4870-72614-402	Service	Maintenance	RPRM AE 150 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 150 Video Device Licenses.	\$1,500.00	2%	\$1,470.00	Service

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4872-72616-432	Service	Maintenance	RPRM AE 1500 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 1500 Video Device Licenses.	\$20,250.00	2%	\$19,845.00	Service
4877-72616-422	Service	Maintenance	RPRM AE 1500 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 1500 Video Device Licenses.	\$18,750.00	2%	\$18,375.00	Service
4870-72616-402	Service	Maintenance	RPRM AE 1500 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 1500 Video Device Licenses.	\$15,000.00	2%	\$14,700.00	Service
4872-72613-432	Service	Maintenance	RPRM AE 50 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 50 Video Device Licenses.	\$675.00	2%	\$661.50	Service
4877-72613-422	Service	Maintenance	RPRM AE 50 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 50 Video Device Licenses.	\$625.00	2%	\$612.50	Service
4870-72613-402	Service	Maintenance	RPRM AE 50 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 50 Video Device Licenses.	\$500.00	2%	\$490.00	Service
4872-72615-432	Service	Maintenance	RPRM AE 500 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 500 Video Device Licenses.	\$6,750.00	2%	\$6,615.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-72615-422	Service	Maintenance	RPRM AE 500 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 500 Video Device Licenses.	\$6,250.00	2%	\$6,125.00	Service
4870-72615-402	Service	Maintenance	RPRM AE 500 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 500 Video Device Licenses.	\$5,000.00	2%	\$4,900.00	Service
4872-72617-432	Service	Maintenance	RPRM AE 5000 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 5000 Video Device Licenses.	\$67,500.00	2%	\$66,150.00	Service
4877-72617-422	Service	Maintenance	RPRM AE 5000 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 5000 Video Device Licenses.	\$62,500.00	2%	\$61,250.00	Service
4870-72617-402	Service	Maintenance	RPRM AE 5000 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 5000 Video Device Licenses.	\$50,000.00	2%	\$49,000.00	Service
4872-72600-432	Service	Maintenance	RPRM AE Base SW License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - Base Software License, DVD	\$540.00	2%	\$529.20	Service
4877-72600-422	Service	Maintenance	RPRM AE Base SW License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - Base Software License, DVD	\$500.00	2%	\$490.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-72600-402	Service	Maintenance	RPRM AE Base SW License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - Base Software License, DVD	\$400.00	2%	\$392.00	Service
4872-72661-432	Service	Maintenance	RPRM AE High Availability Option License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - High Availability License.	\$3,240.00	2%	\$3,175.20	Service
4877-72661-422	Service	Maintenance	RPRM AE High Availability Option License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - High Availability License.	\$3,000.00	2%	\$2,940.00	Service
4870-72661-402	Service	Maintenance	RPRM AE High Availability Option License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - High Availability License.	\$2,400.00	2%	\$2,352.00	Service
4872-72663-432	Service	Maintenance	RPRM AE Multi-Tenancy Option License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - Mutli-Tenancy License.	\$5,400.00	2%	\$5,292.00	Service
4877-72663-422	Service	Maintenance	RPRM AE Multi-Tenancy Option License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - Mutli-Tenancy License.	\$5,000.00	2%	\$4,900.00	Service
4870-72663-402	Service	Maintenance	RPRM AE Multi-Tenancy Option License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - Mutli-Tenancy License.	\$4,000.00	2%	\$3,920.00	Service

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4872-73600-432	Service	Maintenance	RPRM Audio AE Capacity Base Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - Audio or Content Base Software License, DVD. Includes 300 device licenses for management.	\$785.00	2%	\$769.30	Service
4877-73600-422	Service	Maintenance	RPRM Audio AE Capacity Base Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - Audio or Content Base Software License, DVD. Includes 300 device licenses for management.	\$725.00	2%	\$710.50	Service
4870-73600-402	Service	Maintenance	RPRM Audio AE Capacity Base Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - Audio or Content Base Software License, DVD. Includes 300 device licenses for management.	\$580.00	2%	\$568.40	Service
4872-73618-432	Service	Maintenance	RPRM Audio AE Capacity Licenses - 10000 Devices	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 10000 Audio or Content Device Licenses	\$27,000.00	2%	\$26,460.00	Service
4877-73618-422	Service	Maintenance	RPRM Audio AE Capacity Licenses - 10000 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 10000 Audio or Content Device Licenses	\$25,000.00	2%	\$24,500.00	Service
4870-73618-402	Service	Maintenance	RPRM Audio AE Capacity Licenses - 10000 Devices	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 10000 Audio or Content Device Licenses	\$20,000.00	2%	\$19,600.00	Service
4872-73614-432	Service	Maintenance	RPRM Audio AE Capacity Licenses - 150 Devices	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 150 Audio or Content Device Licenses	\$405.00	2%	\$396.90	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-73614-422	Service	Maintenance	RPRM Audio AE Capacity Licenses - 150 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 150 Audio or Content Device Licenses	\$375.00	2%	\$367.50	Service
4870-73614-402	Service	Maintenance	RPRM Audio AE Capacity Licenses - 150 Devices	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 150 Audio or Content Device Licenses	\$300.00	2%	\$294.00	Service
4872-73616-432	Service	Maintenance	RPRM Audio AE Capacity Licenses - 1500 Devices	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 1500 Audio or Content Device Licenses	\$4,050.00	2%	\$3,969.00	Service
4877-73616-422	Service	Maintenance	RPRM Audio AE Capacity Licenses - 1500 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 1500 Audio or Content Device Licenses	\$3,750.00	2%	\$3,675.00	Service
4870-73616-402	Service	Maintenance	RPRM Audio AE Capacity Licenses - 1500 Devices	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 1500 Audio or Content Device Licenses	\$3,000.00	2%	\$2,940.00	Service
4872-73615-432	Service	Maintenance	RPRM Audio AE Capacity Licenses - 500 Devices	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 500 Audio or Content Device Licenses	\$1,350.00	2%	\$1,323.00	Service
4877-73615-422	Service	Maintenance	RPRM Audio AE Capacity Licenses - 500 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 500 Audio or Content Device Licenses	\$1,250.00	2%	\$1,225.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-73615-402	Service	Maintenance	RPRM Audio AE Capacity Licenses - 500 Devices	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 500 Audio or Content Device Licenses	\$1,000.00	2%	\$980.00	Service
4872-73617-432	Service	Maintenance	RPRM Audio AE Capacity Licenses - 5000 Devices	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Appliance Edition - 5000 Audio or Content Device Licenses	\$13,500.00	2%	\$13,230.00	Service
4877-73617-422	Service	Maintenance	RPRM Audio AE Capacity Licenses - 5000 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Appliance Edition - 5000 Audio or Content Device Licenses	\$12,500.00	2%	\$12,250.00	Service
4870-73617-402	Service	Maintenance	RPRM Audio AE Capacity Licenses - 5000 Devices	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Appliance Edition - 5000 Audio or Content Device Licenses	\$10,000.00	2%	\$9,800.00	Service
4872-73700-432	Service	Maintenance	RPRM Audio VE Capacity Base Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - Audio or Content Base Software License. Includes 300 device licenses for management.	\$785.00	2%	\$769.30	Service
4877-73700-422	Service	Maintenance	RPRM Audio VE Capacity Base Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - Audio or Content Base Software License. Includes 300 device licenses for management.	\$725.00	2%	\$710.50	Service
4870-73700-402	Service	Maintenance	RPRM Audio VE Capacity Base Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - Audio or Content Base Software License. Includes 300 device licenses for management.	\$580.00	2%	\$568.40	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-73718-432	Service	Maintenance	RPRM Audio VE Capacity Licenses - 10000 Devices	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 10000 Audio or Content Device Licenses	\$27,000.00	2%	\$26,460.00	Service
4877-73718-422	Service	Maintenance	RPRM Audio VE Capacity Licenses - 10000 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 10000 Audio or Content Device Licenses	\$25,000.00	2%	\$24,500.00	Service
4870-73718-402	Service	Maintenance	RPRM Audio VE Capacity Licenses - 10000 Devices	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 10000 Audio or Content Device Licenses	\$20,000.00	2%	\$19,600.00	Service
4872-73714-432	Service	Maintenance	RPRM Audio VE Capacity Licenses - 150 Devices	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 150 Audio or Content Device Licenses	\$405.00	2%	\$396.90	Service
4877-73714-422	Service	Maintenance	RPRM Audio VE Capacity Licenses - 150 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 150 Audio or Content Device Licenses	\$375.00	2%	\$367.50	Service
4870-73714-402	Service	Maintenance	RPRM Audio VE Capacity Licenses - 150 Devices	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 150 Audio or Content Device Licenses	\$300.00	2%	\$294.00	Service
4872-73716-432	Service	Maintenance	RPRM Audio VE Capacity Licenses - 1500 Devices	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 1500 Audio or Content Device Licenses	\$4,050.00	2%	\$3,969.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-73716-422	Service	Maintenance	RPRM Audio VE Capacity Licenses - 1500 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 1500 Audio or Content Device Licenses	\$3,750.00	2%	\$3,675.00	Service
4870-73716-402	Service	Maintenance	RPRM Audio VE Capacity Licenses - 1500 Devices	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 1500 Audio or Content Device Licenses	\$3,000.00	2%	\$2,940.00	Service
4872-73715-432	Service	Maintenance	RPRM Audio VE Capacity Licenses - 500 Devices	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 500 Audio or Content Device Licenses	\$1,350.00	2%	\$1,323.00	Service
4877-73715-422	Service	Maintenance	RPRM Audio VE Capacity Licenses - 500 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 500 Audio or Content Device Licenses	\$1,250.00	2%	\$1,225.00	Service
4870-73715-402	Service	Maintenance	RPRM Audio VE Capacity Licenses - 500 Devices	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 500 Audio or Content Device Licenses	\$1,000.00	2%	\$980.00	Service
4872-73717-432	Service	Maintenance	RPRM Audio VE Capacity Licenses - 5000 Devices	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 5000 Audio or Content Device Licenses	\$13,500.00	2%	\$13,230.00	Service
4877-73717-422	Service	Maintenance	RPRM Audio VE Capacity Licenses - 5000 Devices	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 5000 Audio or Content Device Licenses	\$12,500.00	2%	\$12,250.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-73717-402	Service	Maintenance	RPRM Audio VE Capacity Licenses - 5000 Devices	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 5000 Audio or Content Device Licenses	\$10,000.00	2%	\$9,800.00	Service
4872-72714-432	Service	Maintenance	RPRM VE 150 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 150 Video Device Licenses.	\$2,025.00	2%	\$1,984.50	Service
4877-72714-422	Service	Maintenance	RPRM VE 150 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 150 Video Device Licenses.	\$1,875.00	2%	\$1,837.50	Service
4870-72714-402	Service	Maintenance	RPRM VE 150 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 150 Video Device Licenses.	\$1,500.00	2%	\$1,470.00	Service
4872-72716-432	Service	Maintenance	RPRM VE 1500 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 1500 Video Device Licenses.	\$20,250.00	2%	\$19,845.00	Service
4877-72716-422	Service	Maintenance	RPRM VE 1500 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 1500 Video Device Licenses.	\$18,750.00	2%	\$18,375.00	Service
4870-72716-402	Service	Maintenance	RPRM VE 1500 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 1500 Video Device Licenses.	\$15,000.00	2%	\$14,700.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-72713-432	Service	Maintenance	RPRM VE 50 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 50 Video Device Licenses.	\$675.00	2%	\$661.50	Service
4877-72713-422	Service	Maintenance	RPRM VE 50 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 50 Video Device Licenses.	\$625.00	2%	\$612.50	Service
4870-72713-402	Service	Maintenance	RPRM VE 50 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 50 Video Device Licenses.	\$500.00	2%	\$490.00	Service
4872-72715-432	Service	Maintenance	RPRM VE 500 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 500 Video Device Licenses.	\$6,750.00	2%	\$6,615.00	Service
4877-72715-422	Service	Maintenance	RPRM VE 500 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 500 Video Device Licenses.	\$6,250.00	2%	\$6,125.00	Service
4870-72715-402	Service	Maintenance	RPRM VE 500 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 500 Video Device Licenses.	\$5,000.00	2%	\$4,900.00	Service
4872-72717-432	Service	Maintenance	RPRM VE 5000 Device Capacity Licenses	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - 5000 Video Device Licenses.	\$67,500.00	2%	\$66,150.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-72717-422	Service	Maintenance	RPRM VE 5000 Device Capacity Licenses	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - 5000 Video Device Licenses.	\$62,500.00	2%	\$61,250.00	Service
4870-72717-402	Service	Maintenance	RPRM VE 5000 Device Capacity Licenses	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - 5000 Video Device Licenses.	\$50,000.00	2%	\$49,000.00	Service
4872-72700-432	Service	Maintenance	RPRM VE Base SW License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - Video Base Software License.	\$540.00	2%	\$529.20	Service
4877-72700-422	Service	Maintenance	RPRM VE Base SW License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - Video Base Software License.	\$500.00	2%	\$490.00	Service
4870-72700-402	Service	Maintenance	RPRM VE Base SW License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - Video Base Software License.	\$400.00	2%	\$392.00	Service
4872-72761-432	Service	Maintenance	RPRM VE High Availability License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - High Availability License.	\$3,240.00	2%	\$3,175.20	Service
4877-72761-422	Service	Maintenance	RPRM VE High Availability License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - High Availability License.	\$3,000.00	2%	\$2,940.00	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-72761-402	Service	Maintenance	RPRM VE High Availability License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - High Availability License.	\$2,400.00	2%	\$2,352.00	Service
4872-72763-432	Service	Maintenance	RPRM VE Multi-Tenancy License	Elite Premier Software Service	Elite Premier Software Service, One Year, RPRM Virtual Edition - Mutli-Tenancy License.	\$5,400.00	2%	\$5,292.00	Service
4877-72763-422	Service	Maintenance	RPRM VE Multi-Tenancy License	Polycom Advantage Software Service	Polycom Advantage Software Service, One Year, RPRM Virtual Edition - Mutli-Tenancy License.	\$5,000.00	2%	\$4,900.00	Service
4870-72763-402	Service	Maintenance	RPRM VE Multi-Tenancy License	Premier Software Service 8x5	Premier Software Service 8X5, One Year, RPRM Virtual Edition - Mutli-Tenancy License.	\$4,000.00	2%	\$3,920.00	Service
4872-16000-112	Service	Maintenance	SoundStation2 Basic	Elite Premier	Elite, One Year, SoundStation2 (analog) conference phone with display. Non-Expandable.	\$59.00	2%	\$57.82	Service
4870-16000-112	Service	Maintenance	SoundStation2 Basic	Premier	Premier, One Year, SoundStation2 (analog) conference phone with display. Non-Expandable.	\$45.00	2%	\$44.10	Service
4870-16000-TSS	Service	Maintenance	SoundStation2 Basic	Technical Support for Software	Polycom 8x5 Technical Support, One Year, SoundStation2 (analog) conference phone with display. Non-Expandable. See Service Description for Terms and Conditions. MSRP/phone.	\$42.00	2%	\$41.16	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-16200-112	Service	Maintenance	Soundstation2 EX	Elite Premier	Elite, One Year, SoundStation2 (analog) conference phone with display. Expandable.	\$59.00	2%	\$57.82	Service
4870-16200-112	Service	Maintenance	Soundstation2 EX	Premier	Premier, One Year, SoundStation2 (analog) conference phone with display. Expandable.	\$45.00	2%	\$44.10	Service
4870-16200-TSS	Service	Maintenance	Soundstation2 EX	Technical Support for Software	Polycom 8x5 Technical Support, One Year, SoundStation2 (analog) conference phone with display. Expandable. See Service Description for Terms and Conditions. MSRP/phone.	\$42.00	2%	\$41.16	Service
4872-15100-112	Service	Maintenance	SoundStation2 No Display	Elite Premier	Elite, One Year, SoundStation2 (analog) conference phone without display. Non-Expandable.	\$59.00	2%	\$57.82	Service
4870-15100-112	Service	Maintenance	SoundStation2 No Display	Premier	Premier, One Year, SoundStation2 (analog) conference phone without display. Non-Expandable.	\$45.00	2%	\$44.10	Service
4870-15100-TSS	Service	Maintenance	SoundStation2 No Display	Technical Support for Software	Polycom 8x5 Technical Support, One Year, SoundStation2 (analog) conference phone without display. Non-Expandable. See Service Description for Terms and Conditions. MSRP/phone.	\$42.00	2%	\$41.16	Service
4877-00967-513	Service	Maintenance	Touch Control	Polycom Advantage	Polycom Advantage, One Year, HDX Touch Control (Requires all systems to be covered by Advantage)	\$240.00	2%	\$235.20	Service

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4870-00967-112	Service	Maintenance	Touch Control	Premier	Premier One Year, HDX Touch Control	\$225.00	2%	\$220.50	Service
4870-30070-TSS	Service	Maintenance	Touch Control - GS	Technical Support for Software	Poly 8x5 Technical Support, One Year, Touch Control for Group Series	\$186.00	2%	\$182.28	Service
4870-85995-HWR	Service	Maintenance	Trio VisualPro Collaboration Kit Eagle Eye Cube HDCI	Hardware Replacement	One Year Hardware Replacement, Polycom Trio VisualPro/EagleEye Cube HDCI Collab Kit. Incl: VisualPro, EE Cube HDCI camera. Excludes Trio 8500/8800. 8X5 Tier 1 NBD Adv Replace Avail only at prod purch See Serv Desc for Terms/Cond MSRP/device	\$99.00	2%	\$97.02	Service
4872-07301-112	Service	Maintenance	VBP 7301 System	Elite Premier	Elite Premier, One Year, VBP 7301 Appliance, NAT, 5 Calls	\$2,225.00	2%	\$2,180.50	Service
4877-07301-513	Service	Maintenance	VBP 7301 System	Polycom Advantage	Polycom Advantage, One Year, VBP 7301 Appliance, NAT, 5 Calls	\$1,990.00	2%	\$1,950.20	Service
4870-07301-112	Service	Maintenance	VBP 7301 System	Premier	Premier, One Year, VBP 7301 Appliance, NAT, 5 Calls	\$1,700.00	2%	\$1,666.00	Service
4877-17910-513	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom Advantage, One Year, priced per VoiceStation 300	\$29.00	2%	\$28.42	Service



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-15100-513	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom Advantage, One Year, priced per SoundStation2 No Display	\$52.00	2%	\$50.96	Service
4877-16000-513	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom Advantage, One Year, priced per SoundStation2 Basic	\$52.00	2%	\$50.96	Service
4877-16200-513	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom Advantage, One Year, priced per SoundStation2 EX	\$52.00	2%	\$50.96	Service
7200-85310-001	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	RealPresence Trio 8800 Collaboration Kit, 802.3af/at PoE. Incl. Trio 8800, Trio Visual+, EagleEye Mini. Ships with Ethernet cables (2.1m/4.5m/7.6m), 2m USB cable, 1.8m HDMI cable, VESA mount.NO POWER KIT. Incl 1yr Prem for CALA. Maint Cont Reqd.	\$1,549.00	22%	\$1,208.22	Service
7200-85330-025	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	RealPresence Trio 8500 Collaboration Kit, 802.3af PoE. Incl. Trio 8500, Trio Visual+, EagleEye Mini. Ships with Ethernet cables (2.1m/4.5m/7.6m), 1.8m HDMI cable, VESA mount.NO POWER KIT. Incl 1yr Prem for CALA. Maint Cont Reqd.	\$1,299.00	22%	\$1,013.22	Service
4877-66070-112	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom Advantage, One Year, RealPresence Trio 8800 IP Conference Phone	\$42.00	2%	\$41.16	Service
4870-85310-112	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Premier, One Year, RealPresence Trio 8800 Collaboration Kit with Eagle Eye Mini Camera	\$60.00	2%	\$58.80	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4872-85310-112	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Elite, One Year, RealPresence Trio 8800 Collaboration Kit with Eagle Eye Mini Camera	\$80.00	2%	\$78.40	Service
4877-85310-513	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom Advantage, One Year, RealPresence Trio 8800 Collaboration Kit with Eagle Eye Mini Camera	\$65.00	2%	\$63.70	Service
4870-85310-TSS	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom 8x5 Technical Support, One Year, RealPresence Trio 8800 Collaboration Kit with Eagle Eye Mini Camera. See Service Description for Terms and Conditions. MSRP/phone.	\$45.00	2%	\$44.10	Service
4870-84990-112	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Premier, One Year, EE Mini USB camera	\$13.00	2%	\$12.74	Service
4872-84990-112	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Elite, One Year, EE Mini USB camera	\$17.00	2%	\$16.66	Service
4877-84990-513	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom Advantage, One Year, EE Mini USB camera	\$15.00	2%	\$14.70	Service
4870-84990-TSS	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom 8x5 Technical Support, One Year, EE Mini USB camera. See Service Description for Terms and Conditions. MSRP/phone.	\$11.00	2%	\$10.78	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-66700-513	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8500 IP conference phone	\$42.00	2%	\$41.16	Service
4870-85330-112	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Premier, One Year, Polycom Trio 8500 Collaboration Kit with Eagle Eye Mini Camera	\$60.00	2%	\$58.80	Service
4872-85330-112	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Elite, One Year, Polycom Trio 8500 Collaboration Kit with Eagle Eye Mini Camera.	\$80.00	2%	\$78.40	Service
4877-85330-513	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8500 Collaboration Kit with Eagle Eye Mini Camera	\$65.00	2%	\$63.70	Service
4870-85330-TSS	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom 8x5 Technical Support, One Year, Polycom Trio 8500 Collaboration Kit with Eagle Eye Mini Camera. See Service Description for Terms and Conditions. MSRP/phone.	\$45.00	2%	\$44.10	Service
4870-17910-112	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Premier	Premier, One Year, VoiceStation 300 (analog) conference phone for small rooms and offices with Bluetooth mobile phone connectivity	\$25.00	2%	\$24.50	Service
4870-17910-TSS	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Technical Support for Software	Polycom 8x5 Technical Support, One Year, VoiceStation 300 (analog) conference phone for small rooms and offices with Bluetooth mobile phone connectivity. See Service Description for Terms and Conditions. MSRP/phone.	\$22.00	2%	\$21.56	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
7230-63695-001	Video Solutions Group	G7500	EagleEye Cube USB Cameras	EagleEye Cube USB Camera	EagleEye Cube USB Camera: Compatible with Trio Visual+ and other ecosystems.Electronic Pan Tilt 5x Digital Zoom.Embedded stereo microphones.Cable:2m USB Type-A and Type-C,2m Ethernet cable.	\$799.00	17%	\$663.17	Product
7200-85870-001	Video Solutions Group	G7500	G7500 Kit with EagleEye Cube USB	G7500 with EECube USB	Poly G7500 4k Codec-Wireless Presentation System, EagleEye Cube USB 5x EPTZ auto track cam, IP Mic, remote, NTSC/PAL; Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 CAT 5E SHLD 25ft, Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	\$6,399.00	17%	\$5,311.17	Product
7200-85760-001	Video Solutions Group	G7500	G7500 Kit with EagleEyeIV-12x	G7500 with EEIV-12x	Poly G7500 4k Codec-Wireless Presentation System, Eagle Eye IV-12x cam, IP Mic,remote,NTSC/PAL; Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 CAT 5E SHLD 25ft, 1 HDCI 6ft, 1 HDCI Mini 3m, Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	\$9,799.00	17%	\$8,133.17	Product
7200-85740-001	Video Solutions Group	G7500	G7500 Kit with EagleEyeIV-4x	G7500 with EEIV-4x	Poly G7500 4k Codec-Wireless Presentation System, Eagle Eye IV-4x cam, IP Mic, remote; NTSC/PAL;Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 CAT 5E SHLD 25ft, 1 HDCI 6ft, 1 HDCI Mini 3m, Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	\$8,799.00	17%	\$7,303.17	Product
2215-85360-001	Video Solutions Group	G7500	G7500 Microphones	IP Ceiling Microphone	Poly IP Ceiling Microphone Array-White: Contains Electronics Interface, Wall Plate, one IP Ceiling Microphone Array and 1 Ethernet Plenum 50 ft, 1 CAT 5E SHLD 7ft, 1 cable assy 6-6p XLR White 24 ft CM4. Compatible with Poly G7500 codec.	\$999.00	17%	\$829.17	Product
7200-85900-001	Video Solutions Group	G7500	G7500 Microphones	IP Microphone Adapter	Poly Microphone IP Adapter:Bridges Poly G7500 codec with Polycom RealPresence microphone arrays. Works with RealPresence Group Table Top Mic and Ceiling Mic Arrays and SoundStructure units. Cable 1 CAT 5E LAN 15 ft. Power:Amer - Type B, NEMA 5-15.	\$1,999.00	17%	\$1,659.17	Product
2200-85250-001	Video Solutions Group	G7500	G7500 Microphones	IP Table Microphone	Poly IP Table Microphone Array: Contains one Microphone Array and one 25' CAT 5E SHLD Ethernet cable. Compatible with Poly G7500 codec.	\$499.00	17%	\$414.17	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
7230-86060-001	Video Solutions Group	G7500	G7500 Poly Medialign 65 Inch Display	65 Inch Display	Poly Medialign 65" a-la-carte stand. Includes wall secured stand, 1 x 65" 4k display & mnt bracket, camera mount. Does not include Pwr cord. See Medialign ordering guide for details. Incl serv: CALA 1yr prem & China 3yr Partner Prem. Mtce recommended.	\$10,999.00	17%	\$9,129.17	Product
7230-86410-001	Video Solutions Group	G7500	G7500 Poly Medialign 65 Inch Display	65 Inch Display	Poly Medialign 65 2nd display. Including wall secured stand, choice of front panel and single 65" 4k display. Must be ordered the same time as a system. Incl serv: CALA 1yr prem & China 3yr Partner Prem. Mtce Required.	\$9,000.00	17%	\$7,470.00	Product
7230-86070-001	Video Solutions Group	G7500	G7500 Poly Medialign 75 Inch Display	75 Inch Display	Poly Medialign 75" a-la-carte stand. Includes wall secured stand, 1 x 75" 4k touch dspl & mnt bracket, camera mount. Does not include Pwr cord. See Medialign ordering guide for details. Incl serv: CALA 1yr prem & China 3yr Partner Prem. Mtce recommended.	\$14,999.00	17%	\$12,449.17	Product
7230-86390-001	Video Solutions Group	G7500	G7500 Poly Medialign 75 Inch Display	75 Inch Display	Poly Medialign 75 2nd display. Including wall secured stand, choice of front panel and single 75" touch 4k display. Must be ordered the same time as a system. Incl serv: CALA 1yr prem & China 3yr Partner Prem. Mtce Required.	\$13,000.00	17%	\$10,790.00	Product
7230-86080-001	Video Solutions Group	G7500	G7500 Poly Medialign 86 Inch Display	86 Inch Display	Poly Medialign 86" a-la-carte stand. Includes wall secured stand, 1 x 86" 4k display & mnt bracket, camera mount. Does not include Pwr cord. See Medialign ordering guide for details. Incl serv: CALA 1yr prem & China 3yr Partner Prem. Mtce recommended.	\$21,999.00	17%	\$18,259.17	Product
7230-86400-001	Video Solutions Group	G7500	G7500 Poly Medialign 86 Inch Display	86 Inch Display	Poly Medialign 86 2nd display. Including wall secured stand, choice of front panel and single 86" 4k display. Must be ordered the same time as a system. Incl serv: CALA 1yr prem & China 3yr Partner Prem. Mtce Required.	\$20,000.00	17%	\$16,600.00	Product
7230-86350-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Front Panels	Poly Medialign replacement front panel. 1 Applewood front panel, to be used as a replacement to originally ordered front panel.	\$999.00	17%	\$829.17	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
7230-86360-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Front Panels	Poly Medialign replacement front panel. 1 black front panel, to be used as a replacement to originally ordered front panel.	\$999.00	17%	\$829.17	Product
7230-86370-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Front Panels	Poly Medialign replacement front panel. 1 slate gray front panel, to be used as a replacement to originally ordered front panel.	\$999.00	17%	\$829.17	Product
7230-86380-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Front Panels	Poly Medialign replacement front panel. 1 white front panel, to be used as a replacement to originally ordered front panel.	\$999.00	17%	\$829.17	Product
7230-86090-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Metal Parts	Poly Medialign a-la-carte codec mounting bracket. Support Poly codecs: G7500, Group Series & VisualPro. See Poly Medialign ordering guide for details. Maintenance Contract Required.	\$299.00	17%	\$248.17	Product
7230-86100-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Metal Parts	Poly Medialign a-la-carte full height side trim panels. See Poly Medialign ordering guide for details.	\$499.00	17%	\$414.17	Product
7230-86290-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Metal Parts	Poly Medialign a-la-carte dual 75" display kit. Used when wall securing 2 Poly Medialign 75" display next to each other. See Poly Medialign ordering guide for details.	\$699.00	17%	\$580.17	Product
7230-86300-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Metal Parts	Poly Medialign a-la-carte dual 86" display kit. Used when wall securing 2 Poly Medialign 86" display next to each other. See Poly Medialign ordering guide for details.	\$1,399.00	17%	\$1,161.17	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
7230-86310-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Metal Parts	Poly Medialign a-la-carte camera mounting bracket for 75" displays. See Poly Medialign ordering guide for details.	\$299.00	17%	\$248.17	Product
7230-86320-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Metal Parts	Poly Medialign a-la-carte camera mounting bracket for 86" displays. See Poly Medialign ordering guide for details.	\$399.00	17%	\$331.17	Product
7230-86110-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Metal Parts	Poly Medialign stand riser. Elevates the Poly Medialign 6". For use with 65", 75" and 86" display stands.	\$899.00	17%	\$746.17	Product
7230-86150-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Metal Parts	Poly Medialign stand riser. Elevates the Poly Medialign 12". For use with 65" display stand. See Poly Medialign ordering guide for details on using it on the 75" display stand.	\$999.00	17%	\$829.17	Product
7230-86340-001	Video Solutions Group	G7500	G7500 Poly Medialign Accessories	Speakers	Poly Medialign a-la-carte speaker kit. Includes 2 powered speaker and power supply. Can be mounted in the speaker mounting bracket included with the Poly Medialign stand. Does not include Power cord. See Poly Medialign ordering guide for details.	\$999.00	17%	\$829.17	Product
7230-86020-125	Video Solutions Group	G7500	G7500 Poly Medialign with Single 65 Inch Display Codec and EE Director II	Single 65 Inch Display Codec and EE Director II	Poly Medialign 65 G7500 Including wall secured stand, choice of front panel, single 65" 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware. CALA incl 1yr prem svc. Mtce & power cord Required.	\$30,000.00	17%	\$24,900.00	Product
7230-86030-125	Video Solutions Group	G7500	G7500 Poly Medialign with Single 75 Inch Display Codec and EE Director II	Single 75 Inch Display Codec and EE Director II	Poly Medialign 75 G7500 Including wall secured stand, choice of front panel, single 75" touch 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware. CALA incl 1yr prem svc. Mtce & power cord Required.	\$35,000.00	17%	\$29,050.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
7230-86050-125	Video Solutions Group	G7500	G7500 Poly Medialign with Single 86 Inch Display Codec and EE Director II	Single 86 Inch Display Codec and EE Director II	Poly Medialign 86 G7500 Including wall secured stand, choice of front panel, single 86" 4k display, EEDII, G7500 codec, 1x mic array, remote control, stereo speakers, installation hardware. CALA incl 1yr prem svc. Mtce & power cord Required.	\$42,000.00	17%	\$34,860.00	Product
2201-52885-001	Video Solutions Group	G7500	G7500 Remote Control	BT Remote Control	Poly Bluetooth Remote Control, 2 AAA batteries included. Compatible with Poly G7500 codec.	\$149.00	17%	\$123.67	Product
2200-85920-001	Video Solutions Group	G7500	G7500 Service Parts	Misc	Poly Wall Mount Set: Allows wall mounting of video codec. Includes Mount kit, wall anchor kit, and screw kit. Works with Poly G7500 codec.	\$29.95	17%	\$24.86	Product
7200-85860-001	Video Solutions Group	G7500	G7500 System	G7500 Base Unit	Poly G7500 4k Base Unit: G7500 UHD 4k video codec and Wireless Presentation System, BT remote, Cable: 1 CAT 5E LAN 3.6m. Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	\$4,999.00	17%	\$4,149.17	Product
7230-84380-001	Video Solutions Group	ITP	RP Immersive Studio Flex Cables and Connectors	Country Kit	Country kit required for RealPresence Immersive Studio Flex & FLEX Mediawall only . Includes necessary power cables. Suitable for NA.	\$0.00	17%	\$0.00	Product
7230-84360-001	Video Solutions Group	ITP	RP Immersive Studio Flex Media Wall Only	Finish Color Apple	RP Immersive Studio Flex Mediawall Only-Apple.Includes mediawall and technical components. Main table,wall facade,Backwall,lights,chairs sold sep.Must order Country Kit. Imp and Mtnc Reqd.WW (Not for Japan,China,India,Taiwan,Kazakisthan,Russia,Brazil)	\$149,999.00	17%	\$124,499.17	Product
7230-84350-001	Video Solutions Group	ITP	RP Immersive Studio Flex Media Wall Only	Finish Color Walnut	RP Immersive Studio Flex Mediawall Only-Walnut.Includes mediawall and technical components. Main table,wall facade,Backwall,lights,chairs sold sep.Must order Country Kit. Imp and Mtnc Reqd.WW (Not for Japan,China,India,Taiwan,Kazakisthan,Russia,Brazil)	\$149,999.00	17%	\$124,499.17	Product



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7230-84340-001	Video Solutions Group	ITP	RP Immersive Studio Flex System	Finish Color Apple	RP Immersive Studio Flex 6-seat-Apple. Includes wall facade,main table,mediawall and technical components.Back wall, lights,chairs sold separately.Must order Country Kit.Imp and Mtnc Reqd.WW (Not for Japan,China,India, Taiwan,Kazakhstan,Russia,Brazil)	\$189,999.00	17%	\$157,699.17	Product
7230-84330-001	Video Solutions Group	ITP	RP Immersive Studio Flex System	Finish Color Walnut	RP Immersive Studio Flex 6-seat-Walnut.Includes wall facade,main table,mediawall and technical components.Backwall, lights,chairs sold separately.Must order Country Kit.Imp and Mtnc Reqd.WW (Not for Japan,China,India, Taiwan,Kazakhstan,Russia,Brazil)	\$189,999.00	17%	\$157,699.17	Product
7230-86715-001	Video Solutions Group	Poly Group PC	Poly G10-T System	Poly G10-T	POLY G10-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller, Lenovo Thinksmart Tiny, Wall/Vesa Mount, Cables: 10m Fiber USB, HDMI 1.2m, USB Type A to Micro USB-B 1.83m; Power:Amer-Type B,NEMA 5-15.	\$3,350.00	17%	\$2,780.50	Product
7230-86725-001	Video Solutions Group	Poly Group PC	Poly G40-T System	Poly G40-T	POLY G40-T Video Conf/Collab System: Microsoft Teams Codec, GC-8 Touch Controller, Lenovo Thinksmart Tiny, Studio USB, Wall/Vesa Mount, Cables: 10m Fiber USB, 1 HDMI 1.2m,USB Type A to Micro USB-B 1.83m; NTSC/PAL; Power:Amer-Type B,NEMA 5-15.	\$4,300.00	17%	\$3,569.00	Product
2200-30780-001	Video Solutions Group	Poly Group PC	Poly GC8 Touch Control	Poly GC8	Poly GC8 Touch Control for use with Poly G10-T, G40-T and G80-T Bundles. Requires Country Specific Power adapter sold separately.	\$1,099.00	17%	\$912.17	Product
2215-30711-001	Video Solutions Group	Poly Group PC	Poly Group PC Accessories	Mounts	Poly Group Series PC Wall and VESA Mounting Kit, Compatible with the PC Based Room Solutions.	\$200.00	17%	\$166.00	Product
2457-30757-001	Video Solutions Group	Poly Group PC	Poly Group PC Cables And Connectors	USB Fiber Cables	CBL,USB 3.1,TYPE A TO TYPE C,10M	\$349.00	17%	\$289.67	Product

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2457-30757-025	Video Solutions Group	Poly Group PC	Poly Group PC Cables And Connectors	USB Fiber Cables	CBL,USB 3.1,TYPE A TO TYPE C,25M	\$849.00	17%	\$704.67	Product
2457-30757-040	Video Solutions Group	Poly Group PC	Poly Group PC Cables And Connectors	USB Fiber Cables	CBL,USB 3.1,TYPE A TO TYPE C,40M	\$1,249.00	17%	\$1,036.67	Product
2215-86512-001	Video Solutions Group	Poly Studio X	Poly Studio X30 Accessories	Mount	Poly Studio X30 Optional Mounting Kits, includes one each of the following:Vesa Mounting Kit, and Wall Mounting Kit. Compatible with the Studio X30.	\$99.95	17%	\$82.96	Product
2215-86719-001	Video Solutions Group	Poly Studio X	Poly Studio X30 Accessories	Mount	Poly Studio X30 Mounting Kit with Inverted Mount Option - VESA Mount which includes wall mounting plate, adapter brackets, and mounting screws. Works with most monitors up to 50"- 65"	\$149.00	17%	\$123.67	Product
2215-86418-001	Video Solutions Group	Poly Studio X	Poly Studio X50 Accessories	Mount	Poly Studio X50 Optional Vesa Mounting Kit. Compatible with the Studio X50.	\$229.95	17%	\$190.86	Product
2215-86538-001	Video Solutions Group	Poly Studio X	Poly Studio X50 Accessories	Mount	Poly Studio X50 Optional Table Stand. Compatible with the Studio X50.	\$59.95	17%	\$49.76	Product
7200-52200-125	Video Solutions Group	Polycom Pano	Polycom Pano Cables and Connectors	Power Supply	Power Supply for Polycom Pano,54V/65W. Order power cord separately.	\$129.00	17%	\$107.07	Product

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7200-84685-001	Video Solutions Group	Polycom Pano	Polycom Pano Systems	Polycom Pano	Polycom Pano. Wireless Presentation System. 4K 60fps RGB444 output, HDMI IN 4K 30fps, Miracast, Airplay, App, Cloud Casting, Touch. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 USB Type-B 2m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.	\$1,990.00	17%	\$1,651.70	Product
2200-85980-001	Video Solutions Group	Polycom Studio	Poly Studio X30 Systems	Poly Studio X30	POLY STUDIO X30 All-in-one 4K Video Conference/Collaboration/Wireless Presentation System:4K 4x EPTZ auto-track 120-deg FOV Cam,Codec,Stereo Speakerphone,Monitor Clamp Kit;Cables:1 HDMI 1.83m,1 CAT5E LAN 4.57m;NTSC/PAL;Power:Amer-Type B,NEMA 5-15.	\$1,699.00	17%	\$1,410.17	Product
2200-86260-001	Video Solutions Group	Polycom Studio	Poly Studio X30 with Poly TC8	Poly Studio X30 with Poly TC8	POLY STUDIO X30 & POLY TC8;All-in-one 4K Video Conf/Collaboration/Wireless Presentation Sys:Touch Cntrl,4K 4x auto-track 120-deg FOV Cam,Codec,Stereo Spkrphone,Monitor Clamp;Cables:1 HDMI 1.83M,1 CAT5E LAN 4.57m;NTSC/PAL;Pwr:Amer-Type B,NEMA 5-15.	\$2,199.00	17%	\$1,825.17	Product
2200-85970-001	Video Solutions Group	Polycom Studio	Poly Studio X50 Systems	Poly Studio X50	POLY STUDIO X50 All-in-one 4K Video Conf/Collaboration/Wireless Presentation Sys:4K 5x EPTZ auto-track 120-deg FOV Cam,Codec,Stereo Spkrphone,Wall Mount;2 HDMI 1.83m,1 CAT5E LAN 4.57m;NTSC/PAL;Pwr: Amer-Type B,NEMA 5-15.	\$2,999.00	17%	\$2,489.17	Product
2200-86270-001	Video Solutions Group	Polycom Studio	Poly Studio X50 with Poly TC8	Poly Studio X50 with Poly TC8	POLY STUDIO X50 & POLY TC8 All-in-one 4K Video Conf/Collaboration/Wireless Presentation Sys:Touch Cntrl,4K 5x EPTZ auto-track 120-deg FOV Cam,Codec,Stereo Spkrphone,Wall Mount;2 HDMI 1.83m,1 CAT5E LAN 4.57m;NTSC/PAL;Pwr: Amer-Type B,NEMA 5-15.	\$3,499.00	17%	\$2,904.17	Product
2200-30760-001	Video Solutions Group	Polycom Studio	Poly TC8 Touch Control	Poly TC8	Poly TC8 touch control for use with Poly G7500, Studio X30 and Studio X50. Requires PoE network connection or optional external power injector (2200-66740-XXX).	\$699.00	17%	\$580.17	Product
2457-85517-001	Video Solutions Group	Polycom Studio	Polycom Studio Accessories	Cables	Polycom Studio USB cable to computing platform. USB 2.0, connector type A to C, 5m.	\$79.00	17%	\$65.57	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
2215-86513-001	Video Solutions Group	Polycom Studio	Polycom Studio Accessories	Misc	Poly Studio X30 Optional Table Stand. Compatible with the Studio X30.	\$49.95	17%	\$41.46	Product
7230-86040-001	Video Solutions Group	Polycom Studio	Polycom Studio Accessories	Misc	Polycom Studio Display Mounting Kit, holds the STUDIO above or below a monitor (fit to VESA mounting patterns from 100mm x 100mm to 600mm x 600mm)	\$159.00	17%	\$131.97	Product
1465-52891-060	Video Solutions Group	Polycom Studio	Polycom Studio Accessories	Power Supply	External Level VI Power Supply for the Polycom Studio. 12v/5A, Positive center pole. Order power cord separately C13 to country specific.	\$129.00	17%	\$107.07	Product
2201-52889-001	Video Solutions Group	Polycom Studio	Polycom Studio Accessories	Remote	Polycom Studio BT remote control, for use with the Polycom Studio only. Includes 2 AAA batteries.	\$99.00	17%	\$82.17	Product
7200-85830-001	Video Solutions Group	Polycom Studio	Polycom Studio Systems	Polycom Studio	Polycom Studio: Audio/Video USB Soundbar, with auto-track 120-deg FOV 4K Camera, USB stereo speakerphone, BT speakerphone, Wi-Fi device management, remote, Cable: 5m USB Type-A to Type-C, Power: AMER-Type B, NEMA 5-15	\$949.00	17%	\$787.67	Product
2200-69631-001	Video Solutions Group	RealPresence Debut	RealPresence Debut Accessories	Microphone Pod	RealPresence Debut Expansion Microphone : Contains one Microphone Array and one 7.6m/25' RJ11 cable. Compatible with RealPresence Debut.	\$199.00	17%	\$165.17	Product
5150-75109-001	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 1 User License	Polycom RealPresence Desktop for Windows and Mac OS, 1 user. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	\$89.00	17%	\$73.87	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
5150-75109-100	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 100 User License	Polycom RealPresence Desktop for Windows and Mac OS, 100 users. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	\$6,900.00	17%	\$5,727.00	Product
5150-69963-100	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 100 User License	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 100 users (Includes 1 year Polycom Premier Maintenance)	\$4,373.00	17%	\$3,629.59	Product and Service
5150-75109-025	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 25 User License	Polycom RealPresence Desktop for Windows and Mac OS, 25 users. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	\$1,975.00	17%	\$1,639.25	Product
5150-69963-025	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 25 User License	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 25 users (Includes 1year Polycom Premier Maintenance)	\$1,218.00	17%	\$1,010.94	Product and Service
5150-75109-005	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 5 User License	Polycom RealPresence Desktop for Windows and Mac OS, 5 users. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	\$420.00	17%	\$348.60	Product
5150-75109-050	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 50 User License	Polycom RealPresence Desktop for Windows and Mac OS, 50 users. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	\$3,700.00	17%	\$3,071.00	Product
5150-69963-050	Video Solutions Group	RP Desktop	RealPresence Desktop	RPD 50 User License	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 50 users (Includes 1year Polycom Premier Maintenance)	\$2,312.00	17%	\$1,918.96	Product and Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
7200-65340-001	Video Solutions Group	RP Group	Group 310 Systems	Group 310 720p EagleEye IV-4x	RealPresence Group 310-720p:Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$5,599.00	17%	\$4,647.17	Product
7200-67264-001	Video Solutions Group	RP Group	Group 500 Media Center 55 in LED	Dual Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	\$40,999.00	17%	\$34,029.17	Product
7200-67264-125	Video Solutions Group	RP Group	Group 500 Media Center 55 in LED	Dual Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 2RT55.Includes:Stand,audio system,Group 500-720 codec,rmt,MicArray,EagleEye camera IV-12x camera,2-55" 1080p LED displays,cable bundle & mtce in CALA(1yr)/China(3yr PP).Order casters separately.(Pwr Cord&Mntc Contract Required)	\$40,974.00	17%	\$34,008.42	Product
7200-67263-001	Video Solutions Group	RP Group	Group 500 Media Center 55 in LED	Single Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	\$30,499.00	17%	\$25,314.17	Product
7200-67263-125	Video Solutions Group	RP Group	Group 500 Media Center 55 in LED	Single Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 1RT55.Includes: Stand, audio system, Group 500-720 codec,rmt, MicArray, EagleEye IV-12x camera,1-55" 1080p LED display,cable bundle and mtce in CALA(1yr)/China(3yr PP).Order casters separately. (Pwr Cord&Mntc Contract Required)	\$30,474.00	17%	\$25,293.42	Product
7200-67266-001	Video Solutions Group	RP Group	Group 500 Media Center 65 in LED	Dual Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)	\$86,999.00	17%	\$72,209.17	Product
7200-67266-125	Video Solutions Group	RP Group	Group 500 Media Center 65 in LED	Dual Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays, cable bundle and mtce in CALA(1yr)/China(3yr PP). (Power Cord and Maintenance Contract Required)	\$86,974.00	17%	\$72,188.42	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
7200-67265-001	Video Solutions Group	RP Group	Group 500 Media Center 65 in LED	Single Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	\$50,999.00	17%	\$42,329.17	Product
7200-67265-125	Video Solutions Group	RP Group	Group 500 Media Center 65 in LED	Single Pedestal Eagle Eye IV 12x	Group 500-720 Media Center 1RT65.Includes:Stand, audio system, Group 500-720 codec,rmt, MicArray,EagleEye IV-12x camera, 1-65" 1080p LED display,cable bundle and mtce in CALA(1yr)/China(3yr PP). Order casters separately. (Pwr CordandMntc Contract Reqd	\$50,974.00	17%	\$42,308.42	Product
7230-85990-125	Video Solutions Group	RP Group	Group 500 Poly Medialign with Single 65 Inch Display With Codec and EE Director II	Single 65 Inch Display With Codec and EE Director II	Poly Medialign 65 GS500 Includes: wall secured stand, choice of front panel, 1*65" 4k display, EEDII, GS500 codec, 1 mic array, remote control, stereo speakers, install hardware, 1080 & MSFT licenses. CALA 1yr prem sve incl. Mtce & pwr cord Required.	\$35,000.00	17%	\$29,050.00	Product
7230-86000-125	Video Solutions Group	RP Group	Group 500 Poly Medialign with Single 75 Inch Display With Codec and EE Director II	Single 75 Inch Display With Codec and EE Director II	Poly Medialign 75 GS500 Includes: wall secured stand, choice of front panel, 1*75" 4k touch display, EEDII, GS500 codec, 1 mic array, rmt control, stereo speakers, install hardware, 1080 & MSFT licenses. CALA 1yr prem sve incl. Mtce & pwr cord Required.	\$40,000.00	17%	\$33,200.00	Product
7230-86010-125	Video Solutions Group	RP Group	Group 500 Poly Medialign with Single 86 Inch Display With Codec and EE Director II	Single 86 Inch Display With Codec and EE Director II	Poly Medialign 86 GS500 Includes: wall secured stand, choice of front panel, 1*86" 4k display, EEDII, GS500 codec, 1 mic array, remote control, stereo speakers, install hardware, 1080 & MSFT licenses. CALA 1yr prem sve incl. Mtce & pwr cord Required.	\$46,000.00	17%	\$38,180.00	Product
7200-64250-001	Video Solutions Group	RP Group	Group 500 Systems	Group 500 720p EagleEye IV-12x	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$10,999.00	17%	\$9,129.17	Product
7200-64510-001	Video Solutions Group	RP Group	Group 500 Systems	Group 500 720p EagleEye IV-4x	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$9,599.00	17%	\$7,967.17	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
7200-64270-001	Video Solutions Group	RP Group	Group 700 Systems	Group 700 720p EagleEye IV-12x	RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$16,999.00	17%	\$14,109.17	Product
2675-52709-001	Video Solutions Group	RP Group	Group Series Accessories	Caster Kit	Caster kit for RealPresence Group Series Media Centers. Supported on dual 43", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4" casters.	\$256.00	17%	\$212.48	Product
2215-06177-001	Video Solutions Group	RP Group	Group Series Accessories	Codec Mounting	Shelf for mounting the RealPresence Group 300 and 500 series codecs. This is a black 1u shelf for 19" racks which will hold the codec in position with a secure mounting system. 1u (1.75 inches)x17.5" (without ears, 19" width)x9.8" deep. Shelf only.	\$205.00	17%	\$170.15	Product
2342-65920-001	Video Solutions Group	RP Group	Group Series Accessories	Eagle Eye Mounting	EagleEye Producer mounting bracket, extensions to be used with Universal Camera Mounting (2215-68675-001) or other EagleEye IV Polycom mounting solutions to secure EagleEye Producer to bracket. Includes: brackets, hardware and directions.	\$49.00	17%	\$40.67	Product
2201-52757-001	Video Solutions Group	RP Group	Group Series Accessories	Remotes	RealPresence Group Series Remote Control with one USB battery for use with Group Series codecs.	\$250.00	17%	\$207.50	Product
2520-52757-002	Video Solutions Group	RP Group	Group Series Accessories	Remotes	Replacement USB remote updated battery for the Group Series Remote Control.	\$40.00	17%	\$33.20	Product
2201-52757-002	Video Solutions Group	RP Group	Group Series Accessories	Remotes	RealPresence Group Series Remote Control with one updated USB battery for use with Group Series codecs. Replaced 2201-52757-001 July 2019	\$250.00	17%	\$207.50	Product



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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
2215-69028-001	Video Solutions Group	RP Group	Group Series Accessories	Tabletop Media Center Wall Securing Kit	RealPresence Group Media Center stand wall securing accessory kit for 42", 43", 55" and 65" displays, single 84", replaces the legs upon installation. Sits a maximum of 12" from wall. Requires 2 for dual 84" MC. Not covered by Polycom installation.	\$800.00	17%	\$664.00	Product
2457-23716-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Audio Cables	CLink 2 adapter. Walta (F) to RJ-45 (M) 12" adapter cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 or custom cable to Group Series, HDX series codecs and Polycom SoundStructure.	\$31.00	17%	\$25.73	Product
2457-25646-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Audio Cables	CLink 2 adapter. Walta (M -codec side) to RJ-45 (F) 18" adapter cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 or custom cable to Group Series, HDX series codecs and Polycom SoundStructure.	\$40.00	17%	\$33.20	Product
2457-64356-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Camera Cables	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 3m digital cable (ships with the EagleEye IV cameras). Connects EagleEye IV cameras to Group Series codec as main or secondary camera.	\$149.00	17%	\$123.67	Product
2457-64356-018	Video Solutions Group	RP Group	Group Series Cables And Connectors	Camera Cables	Camera Cable for EagleEye IV cameras or Digital Breakout Adapter (DBA). 457mm / 18" mini-HDCI(M) to HDCI(M) digital cable. Connects EagleEye IV to codec or DBA, or DBA to Group Series codec	\$89.00	17%	\$73.87	Product
2457-64356-030	Video Solutions Group	RP Group	Group Series Cables And Connectors	Camera Cables	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 300mm digital cable. Connects EagleEye IV cameras to EagleEye Producer or Group Series codec as main or secondary camera.	\$89.00	17%	\$73.87	Product
2457-64356-100	Video Solutions Group	RP Group	Group Series Cables And Connectors	Camera Cables	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 1m digital cable. Connects EagleEye IV cameras to Group Series codec as main or secondary camera.	\$99.00	17%	\$82.17	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
2457-64356-101	Video Solutions Group	RP Group	Group Series Cables And Connectors	Camera Cables	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 10m digital cable. Connects EagleEye IV cameras to Group Series codec as main or secondary camera.	\$249.00	17%	\$206.67	Product
2215-64200-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Digital Extender	EagleEye Digital Extender, extend the EagleEye IV or EagleEye Acoustic (sans audio) cameras up to 100m from the codec via customer provided Cat 5e cable. Includes: transmitter, receiver and 1m HDCI/mini-HDCI digital cable. (order power cord separately)	\$1,750.00	17%	\$1,452.50	Product
2215-84716-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	HDMI Cables	HDMI content cable. 25' HDMI (male to female) passive cable for connection to the RP Group Series codec and a tabletop housing with a Polycom logo and female connection for content input to the codec.	\$350.00	17%	\$290.50	Product
2457-23216-002	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power cords	CLink 2 Cable, Group Series microphone array cable. Walta to Walta. 7.6 m/25 ft. Connects Group Series microphone to Group Series microphone or Group Series microphone to Group Series codec. 7.6 meter Not compatible with HDX microphone array.	\$50.00	17%	\$41.50	Product
2457-65015-003	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power cords	Camera Cable for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). 3M. Connects EagleEye cameras to Group Series codec as main or secondary camera.	\$149.00	17%	\$123.67	Product
2457-65015-010	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power cords	Camera Cable for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). 10M. Connects EagleEye cameras to Group Series codec as main or secondary camera.	\$249.00	17%	\$206.67	Product
2215-10445-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power cords	Power Cord: AMERICAS, JAPAN -Type A, NEMA 5-15	\$25.00	17%	\$20.75	Product

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2457-63542-001	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power cords	Serial Cable for the Group Series 3x0 and Group Series 500. DB9-F to 8-PIN DIN, 3 meters.	\$50.00	17%	\$41.50	Product
1465-52790-075	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power Supply	External Level VI Power Supply for the RealPresence Group 300 and 500 Series codecs and MSR Dock worldwide. Replaces 1465-52755-075. Rated to 5km in China. Order power cord separately.	\$129.00	17%	\$107.07	Product
2457-28808-004	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power Supply	Cable, HDMI(M) to HDMI(M), 1.829m/6ft.	\$70.00	17%	\$58.10	Product
8200-23390-040	Video Solutions Group	RP Group	Group Series Cables And Connectors	Power Supply	Auxiliary Level VI power supply for EagleEye III/IV cameras, EagleEye Digital Extender and Digital Breakout Adapter 12Vdc/3.3A,90-264VAC,NEGATIVE CENTER PIN,2.5mm pin/5.5mm barrel. --DOES NOT INCLUDE AC POWER CORD--	\$129.00	17%	\$107.07	Product
8200-64350-001	Video Solutions Group	RP Group	Group Series Cameras	EagleEye IV-12x	EagleEye IV-12x Camera with Polycom 2012 logo, 12x zoom, silver and black, MPTZ-10. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.	\$4,299.00	17%	\$3,568.17	Product
2200-64390-001	Video Solutions Group	RP Group	Group Series Cameras	EagleEye IV-12x Wide Angle Lens	EagleEye IV-12x wide angle lens. Provides up to 85 degree field of view. Includes counter weight and lens hood. Recommended for small room only, may produce some artifacts in large room settings. Not supported with EagleEye Producer.	\$200.00	17%	\$166.00	Product
8200-64370-001	Video Solutions Group	RP Group	Group Series Cameras	EagleEye IV-4x	EagleEye IV-4x Camera with Polycom 2012 logo, 4x zoom, MPTZ-11. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.	\$3,299.00	17%	\$2,738.17	Product

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2200-64390-002	Video Solutions Group	RP Group	Group Series Cameras	EagleEye IV-4x Wide Angle Lens	EagleEye IV-4x wide angle lens. Provides up to 85 degree field of view. Includes counter weight and lens hood. Recommended for small room only, may produce some artifacts in large room settings. Not supported with EagleEye Producer.	\$200.00	17%	\$166.00	Product
7230-61960-001	Video Solutions Group	RP Group	Group Series Cameras EagleEye Cube HDCI	EagleEye Cube HDCI	EagleEye Cube HDCI Camera :Compatible with Group series 310 and 500,Visual Pro.Electronic Pan Tilt 5x Digital zoom.Embedded stereo microphone. Single built-in HDCI cable (Incl:power,Comm,HDMI,audio)6 Feet cable length	\$1,499.00	17%	\$1,244.17	Product
7200-68524-125	Video Solutions Group	RP Group	Group Series Digital Breakout Adapter Codec	DBA-Codec	EagleEye Digital Breakout Adapter (DBA)-codec. Breaks out RealPresence Group HDCI input to HDMI and DB9. Includes: DBA-codec. Order min-HDCI to HDCI cable separately. See User's guide for installation guidelines.	\$60.00	17%	\$49.80	Product
7200-68518-125	Video Solutions Group	RP Group	Group Series Digital Breakout Adapter-Camera	DBA-Camera	EagleEye Digital Breakout Adapter (DBA)-camera. Breaks out EE IV or EE Acoustic(sans audio) to HDMI and DB9. Includes: DBA-Camera and power supply. Order power cord and min-HDCI to HDCI cable separately. See User's guide for installation guidelines.	\$189.00	17%	\$156.87	Product
2215-69443-001	Video Solutions Group	RP Group	Group Series EagleEye Director II	EagleEye Director II Accessories-Spare Kit	EagleEye Director II ACCESSORY KIT, MSR and PC, 1x 5m HDMI cable, 1x 1.8m HDMI cable, 1x 5m USB cable, 1x remote control and 2x AAA batteries.	\$410.00	17%	\$340.30	Product
2215-69444-001	Video Solutions Group	RP Group	Group Series EagleEye Director II	EagleEye Director II Accessories-Spare Kit	EagleEye Director II ACCESSORY KIT, Surface Hub, 1x 5m USB cable, 1x remote control and 2x AAA batteries.	\$140.00	17%	\$116.20	Product
7230-69424-001	Video Solutions Group	RP Group	Group Series EagleEye Director II	EagleEye Director II Base only	EagleEye Director II base, power supply,NA power cord.Interworking with RP Group series systems requires: HDCI input on codec, RP Group series systems sw v6.1 or later.Work as a USB camera system need SW 1.1 or later.Mnt Cnt Req.	\$4,250.00	17%	\$3,527.50	Product

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7230-69421-001	Video Solutions Group	RP Group	Group Series EagleEye Director II	EagleEye Director II with 1 EagleEye IV-12x	EagleEye Director II with 1-EagleEye IV-12x camera,pwr supply,NA pwr cord.Interworking with RP Group series systems requires: HDCI input on codec,RP Group series systems sw v6.1 or later.Work as a USB camera system need SW 1.1 or later.Mnt Cnt Req.	\$6,000.00	17%	\$4,980.00	Product
7230-69420-001	Video Solutions Group	RP Group	Group Series EagleEye Director II	EagleEye Director II with 2 EagleEye IV-12x	EagleEye Director II with 2-EagleEye IV-12x cameras,pwr supply,NA pwr cord.Interworking with RP Group series systems requires:HDCI input on codec,Group series systems software v6.1 or later.Work as a USB camera system need SW 1.1 or later.Mnt Cnt Req.	\$7,500.00	17%	\$6,225.00	Product
2215-69777-001	Video Solutions Group	RP Group	Group Series EagleEye Producer	EagleEye Producer-EagleEye III	EagleEye Producer for EagleEye III camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 HDCI to HDCI cable, power supply, cord: AMER - Type B, NEMA 5-15. Maintenance contract required.	\$1,800.00	17%	\$1,494.00	Product
2215-69791-001	Video Solutions Group	RP Group	Group Series EagleEye Producer	EagleEye Producer-EagleEye IV	EagleEye Producer for EagleEye IV camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 mini-HDCI to HDCI cable, 1 mini-HDCI (f) to HDCI cable, power supply, cord: AMER - Type B, NEMA 5-15. Maint. contract required.	\$1,800.00	17%	\$1,494.00	Product
1465-09479-001	Video Solutions Group	RP Group	Group Series EagleEye Producer	Replacement PSU	Replacement level VI power supply unit (PSU) for EagleEye Producer and EagleEye Director II --DOES NOT INCLUDE AC POWER CORD--	\$129.00	17%	\$107.07	Product
2200-23810-001	Video Solutions Group	RP Group	Group Series Microphones	Extension Kit	Ceiling Microphone Array - Black "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-001. Platform dictates maximum # supported.	\$1,239.00	17%	\$1,028.37	Product
2200-23810-002	Video Solutions Group	RP Group	Group Series Microphones	Extension Kit	Ceiling Microphone Array - White "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-002. Platform dictates maximum # supported.	\$1,239.00	17%	\$1,028.37	Product

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2457-26765-072	Video Solutions Group	RP Group	Group Series Microphones	Microphone Array Cables	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 and 2200-23810-002 only. Replaces 2457-24701-003	\$180.00	17%	\$149.40	Product
2457-23215-001	Video Solutions Group	RP Group	Group Series Microphones	Microphone Array Cables	CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 15 ft. Supports connections between devices with CLink 2 ports.	\$29.00	17%	\$24.07	Product
2457-26764-072	Video Solutions Group	RP Group	Group Series Microphones	Microphone Array Cables	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 and 2200-23810-001 only. Replaces 2457-24701-001	\$180.00	17%	\$149.40	Product
2457-28978-001	Video Solutions Group	RP Group	Group Series Microphones	Microphone Array Cables	CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 10 ft. Supports connections between devices with CLink 2 ports.	\$40.00	17%	\$33.20	Product
2457-29051-001	Video Solutions Group	RP Group	Group Series Microphones	Microphone Array Cables	CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 50 ft. Supports connections between devices with CLink 2 ports. Used for first microphone array to codec/SoundStructure input only.	\$249.00	17%	\$206.67	Product
2215-63885-001	Video Solutions Group	RP Group	Group Series Microphones	RealPresence Group Microphone Array	RealPresence tabletop Microphone Array: Contains one Microphone Array and one 7.6m/25' CLink 2 cable. Compatible with Group Series, Centro and SoundStructure.	\$599.00	17%	\$497.17	Product
8200-84764-001	Video Solutions Group	RP Group	Group Series Microphones	RealPresence Group Microphone Array	Acoustic Fence ceiling mic. array kit. Includes 3*2200-23810-002 white microphone arrays w/ 24" drop cables, 3*25' RJ45 cables, 1*2457-26716-001-RJ45(M)-Walta(F), 1*2457-25646-001-RJ45(F)-Walta(M). Connects to primary ceiling or tabletop mic array.	\$3,000.00	17%	\$2,490.00	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
2200-23809-001	Video Solutions Group	RP Group	Group Series Microphones	Spherical Ceiling Microphone Pod	Ceiling Microphone array-Black "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m and 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX and SoundStructure. See Extension for additional arrays.	\$1,239.00	17%	\$1,028.37	Product
2200-23809-002	Video Solutions Group	RP Group	Group Series Microphones	Spherical Ceiling Microphone Pod	Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m and 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX and SoundStructure. See Extension for additional arrays.	\$1,239.00	17%	\$1,028.37	Product
5150-58712-001	Video Solutions Group	RP Group	Group Series Software	Group Series Software Upgrade	RealPresence Group Series software upgrade version 6.2.x and all previous version applicable to all Polycom RealPresence Group Series models, including the RealPresence Group Centro.	\$1,999.00	17%	\$1,659.17	Product
5150-84188-001	Video Solutions Group	RP Group	Group Series Software	Group Series Software Upgrade	RealPresence Group Series software upgrade version 6.1 for all Polycom RealPresence Group Series models.	\$1,999.00	17%	\$1,659.17	Product
5150-65084-001	Video Solutions Group	RP Group	Group Series Software	Group Series TIP License	Group Series TIP License. Enables support for Cisco TIP compatibility. Valid for Group 3x0, 500, 550, 700.	\$999.00	17%	\$829.17	Product
5150-65081-001	Video Solutions Group	RP Group	Group Series Software	Multipoint Licenses	Group Series and Centro Multipoint License. 6-way on Group 500, Group 550, and Centro. 8-way on Group 700.	\$3,099.00	17%	\$2,572.17	Product
7200-70911-125	Video Solutions Group	RP Group	RealPresence EduCart 500	Eyeless Single 55in Display	Polycom RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec (no camera), rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle & mtce in CALA. (Camera, Pwr Cord, & Maintenance Required and ordered separately)	\$18,500.00	17%	\$15,355.00	Product

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7200-68170-001	Video Solutions Group	RP Group	RealPresence EduCart 500	No Display	Polycom RealPresence "headless" EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x, no display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. Supports 400x400 or 600x400 VESA mount (Maintenance Contract Required)	\$14,999.00	17%	\$12,449.17	Product
7200-68170-125	Video Solutions Group	RP Group	RealPresence EduCart 500	No Display	Polycom RealPresence "headless" EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display, 4" 2-way powered speakers, cable bundleandmtce in CALAandChina. Supports 400x400 or 600x400 VESA mount (Pwr CordandMaintenance Reqd)	\$14,974.00	17%	\$12,428.42	Product
7200-64910-001	Video Solutions Group	RP Group	RealPresence EduCart 500	Single 55in Display	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)	\$22,749.00	17%	\$18,881.67	Product
7200-64910-125	Video Solutions Group	RP Group	RealPresence EduCart 500	Single 55in Display	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)	\$22,724.00	17%	\$18,860.92	Product
7200-20040-001	Video Solutions Group	RP Group	RealPresence EduCart 500 Accessories	Additional 55in Display	Polycom RealPresence EduCart 500 2nd display. Includes: 1-55" display, EduCart with 4-way powerstrip, NA power cord (Maintenance Required)	\$11,999.00	17%	\$9,959.17	Product
7200-20040-125	Video Solutions Group	RP Group	RealPresence EduCart 500 Accessories	Additional 55in Display	Polycom RealPresence EduCart 500 2nd display. Includes: 1-55" display, EduCart with 4-way powerstrip, CALA Service (Pwr Cord&Maintenance Required in ROW)	\$11,999.00	17%	\$9,959.17	Product
8200-84190-001	Video Solutions Group	RP Group	RealPresence Touch Systems	RP Touch-Silver	Polycom RealPresence Touch with silver trim for use with Group Series models. Requires PoE network connection or optional external power supply (2200-42740-XXX). One year Premier Maintenance Included in CALA.	\$1,749.00	17%	\$1,451.67	Product



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7200-64860-001	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Dual 22in Displays	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)	\$14,999.00	17%	\$12,449.17	Product
7200-64860-125	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Dual 22in Displays	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundleandmtce in CALAandChina. (Pwr CordandMaintenance Required)	\$14,974.00	17%	\$12,428.42	Product
7200-65280-125	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Eyeless Dual 22in Displays	Polycom RealPresence Utility Cart 500 'eyeless' Includes: Group 500-720p codec, rmt, MicArray, EagleEye IV mounting bracket, 2-22" LCD w/integrated audio, cable bundleandmtce in CALA. (Camera, Pwr CordandMaintenance ordered separately and required)	\$10,700.00	17%	\$8,881.00	Product
7230-85250-001	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Headless	Polycom RealPresence Utility Cart 500 'headless'. Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, cable bundle & NA pwr cord. (Maintenance contract required) No display included refer to install guide for display requirements	\$14,000.00	17%	\$11,620.00	Product
7230-85250-125	Video Solutions Group	RP Group	RealPresence Utility Cart 500	Headless	Polycom RealPresence Utility Cart 500 'headless'. Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, cable bundle & mtce in CALA & China. (Pwr Cord & Maintenance Required) No display included refer to install guide for display requirements	\$14,000.00	17%	\$11,620.00	Product
2200-64870-001	Video Solutions Group	RP Group	RealPresence Utility Cart 500 Accessories	Utility Cart Speakers	3" 2-way powered monitor speaker system. For RealPresence Utility Cart 500. Mounting hardware included.	\$999.00	17%	\$829.17	Product
7200-84990-001	Voice	RealPresence Trio	EagleEye Mini	Eagle Eye Mini Cameras	EagleEye Mini USB camera for use with Trio 8800/8500/8300 models, and for PC/Mac-based UC softphone applications. Includes mounting-kit & 1.8m/6ft USB extender cable.	\$155.00	17%	\$128.65	Product

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2200-86680-001	Voice	RealPresence Trio	Poly Trio C60 Power Supplies	Power Kits	Power Kit for Poly Trio C60. Incl. 100-240V, 1.0A, 55V/30W, IEEE 802.3at compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 1.8m/6ft power cord with NA plug and 2.1m/7ft Ethernet cable.	\$89.00	17%	\$73.87	Product
2200-86680-122	Voice	RealPresence Trio	Poly Trio C60 Power Supplies	Power Kits	Power Kit for Poly Trio C60. Incl. 100-240V, 1.0A, 55V/30W, IEEE 802.3at compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 1.8m/6ft power cord with CEE 7/7 plug and 2.1m/7ft Ethernet cable.	\$139.00	17%	\$115.37	Product
2200-86240-019	Voice	RealPresence Trio	Poly Trio C60 Systems	Trio C60	Poly Trio C60 IP conference phone for Microsoft Teams/SfB with built-in Wi-Fi, Bluetooth and DECT (for future use) for NORTH AMERICA. PoE. Includes 7.6m/25ft Ethernet cable and Setup Sheet. POWER KIT NOT INCLUDED.	\$1,149.00	22%	\$896.22	Product
2200-86240-025	Voice	RealPresence Trio	Poly Trio C60 Systems	Trio C60	Poly Trio C60 IP conference phone with built-in Wi-Fi, Bluetooth and DECT (for future use) for NORTH AMERICA. PoE. Includes 7.6m/25ft Ethernet cable and Setup Sheet. POWER KIT NOT INCLUDED.	\$1,149.00	22%	\$896.22	Product
2200-49307-002	Voice	RealPresence Trio	RealPresence Trio	RealPresence Trio 8500 Peripherals	USB 2.0 cable for Polycom Trio 8500 and VoxBox. 1.2m/4ft cable with torx screws to provide secure retention to device Micro-B/male to Type A/male for using Trio 8500 as USB speakerphone for VoIP calls via computer based applications.	\$20.00	17%	\$16.60	Product
2457-40124-003	Voice	RealPresence Trio	RealPresence Trio	RealPresence Trio 8500 Peripherals	Replacement CAT-5e network cable for connecting Polycom Trio 8500 to the network. 7.6m/25ft cable length. Shielded.	\$29.00	17%	\$24.07	Product
2200-66740-001	Voice	RealPresence Trio	RealPresence Trio	RealPresence Trio 8500 Peripherals	Power Kit for Polycom Trio 8500. Incl. 100-240V, 0.8A, 56V/30W, IEEE 802.3at compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 1.8m/6ft power cord with NA plug and 2.1m/7ft Ethernet cable.	\$89.00	17%	\$73.87	Product

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
2200-66700-025	Voice	RealPresence Trio	RealPresence Trio	RealPresence Trio 8500 Systems	Polycom Trio 8500 IP conference phone with built-in Bluetooth. 802.3af Power over Ethernet. SHIPS WITHOUT POWER KIT. Incl. 7.6m/25ft Ethernet cable, and Setup Sheet.	\$649.00	22%	\$506.22	Product
5150-84981-001	Voice	RealPresence Trio	RealPresence Trio	RealPresence Trio 8800 Software	Unified Communication Software License for 1 Unit of Screen Mirroring from AirPlay and Miracast certified devices for use with RealPresence Trio Visual+ connected with RP Trio 8800. Active maintenance contract with RealPresence Trio Visual+ required.	\$49.00	17%	\$40.67	Product
2457-17977-001	Voice	RealPresence Trio	RealPresence Trio 8800 Peripherals	Cables	Replacement CAT-5e network cable for connecting RealPresence Trio 8800 to the network. 7.6m/25ft cable length. Shielded.	\$29.00	17%	\$24.07	Product
2457-20202-001	Voice	RealPresence Trio	RealPresence Trio 8800 Peripherals	Cables	Replacement USB 2.0 cable for RealPresence Trio 8800. 2m/6.6ft cable with right-angle right Micro-B/male to Type A/male for using RealPresence Trio 8800 as USB speakerphone for VoIP calls via computer based applications.	\$19.00	17%	\$15.77	Product
2200-65790-001	Voice	RealPresence Trio	RealPresence Trio 8800 Peripherals	Expansion Microphones	Expansion Microphone kit for Polycom Trio 8800/8500. Incl. two expansion microphones and two 2.1m/7ft cables.	\$209.00	17%	\$173.47	Product
7200-23490-001	Voice	RealPresence Trio	RealPresence Trio 8800 Power Supplies	PowerKits	Power Kit for RealPresence Trio 8800 and Trio Visual+. Incl. 100-240V, 0.8A, 55V/36W, IEEE 802.3at compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 2.7m/9ft power cord with NA plug and 2.1m/7ft Ethernet cable.	\$89.00	17%	\$73.87	Product
2200-66070-001	Voice	RealPresence Trio	RealPresence Trio 8800 Systems	RP Trio 8800	RealPresence Trio 8800 IP conference phone with built-in Wi-Fi, Bluetooth and NFC. 802.af/at Power over Ethernet. SHIPS WITHOUT POWER KIT. Incl. 7.6m/25ft Ethernet cable, 1.8m/6ft USB 2.0 cable and Setup Sheet.	\$899.00	22%	\$701.22	Product

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2200-21540-001	Voice	RealPresence Trio	RealPresence Trio 8800 Systems	RP Trio 8800 with Visual Plus	RealPresence Trio Visual+. 802.3af Power over Ethernet. Incl. 1.8m/6ft HDMI cable, 4.5m/15ft Ethernet cable, VESA compliant mount and Setup Sheet. Incl. 1yr Premier for CALA. Maint Cont Reqd.	\$449.00	22%	\$350.22	Product
2200-66840-001	Voice	RealPresence Trio	Trio 8300 Accessories	Power Kits	Power Kit for Poly Trio 8300 and Poly EagleEye Cube USB. Incl. 100-240V, 0.8A, 56V/15.4W, IEEE 802.3af compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 1.8m/6ft power cord with NA plug and 2.1m/7ft Ethernet cable.	\$89.00	17%	\$73.87	Product
7200-83330-025	Voice	RealPresence Trio	Trio 8300 System Collaboration Kit with Eagle Eye Mini	RP Trio 8300 with Collaboration Kit	Poly Trio 8300 Collaboration Kit. Incl. Trio 8300 PoE, Visual+, EagleEye Mini, Ethernet (2.1m/4.5m/7.6m), 2m USB, 1.8m HDMI, VESA mount. Incl 1yr Prem for CALA. Maint Cont Req. POWER KIT NOT INCLUDED	\$1,149.00	22%	\$896.22	Product
2200-66800-025	Voice	RealPresence Trio	Trio 8300 Systems	RP Trio 8300	Poly Trio 8300 openSIP conference phone with built-in Wi-Fi and Bluetooth. 802.3af Power over Ethernet. Includes 7.6m/25ft Ethernet cable and setup sheet. Incl 1yr Prem for CALA and 3yr Partner Prem for CHINA. POWER KIT NOT INCLUDED.	\$499.00	22%	\$389.22	Product
2200-66850-025	Voice	RealPresence Trio	Trio 8300 Systems	RP Trio 8300	Poly Trio 8300 NR (no radio) openSIP conference phone. 802.3af Power over Ethernet. Includes 7.6m/25ft Ethernet cable and setup sheet. Incl. 3yr Partner Prem for CHINA. POWER KIT NOT INCLUDED.	\$499.00	22%	\$389.22	Product
7200-85660-125	Voice	RealPresence Trio	Trio VisualPro	VisualPro	Trio VisualPro: VisualPro codec only. For Trio 8800/8500 only. Order supported Polycom EagleEye HDCI cameras separately. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m. NO PWR CORD - order Group 310 pwr cord separately. Not for RUS,CHN. Mntc Cntrct Reqd.	\$1,499.00	17%	\$1,244.17	Product
7200-85460-001	Voice	RealPresence Trio	Trio VisualPro Collaboration Kit	Trio VisualPro Collaboration Kit Eagle Eye IV 12X	Trio VisualPro Collaboration Kit with EEIV 12x: VisualPro codec, EagleEyeIV-12x camera. For Trio 8800/8500 only. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd.	\$5,799.00	17%	\$4,813.17	Product

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7200-85470-125	Voice	RealPresence Trio	Trio VisualPro Collaboration Kit	Trio VisualPro Collaboration Kit Eagle Eye IV 12X	Trio VisualPro Collab Kit with EEIV 12x: VisualPro codec, EagleEyeIV-12x camera. For Trio 8800/8500 only. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m. NO PWR CORD - order Group 310 pwr cord separately. Not for CHN,RUS,JPN. Mntc Cntrct Reqd	\$5,799.00	17%	\$4,813.17	Product
7200-85480-001	Voice	RealPresence Trio	Trio VisualPro Collaboration Kit	Trio VisualPro Collaboration Kit Eagle Eye IV 4X	Trio VisualPro Collaboration Kit with EEIV 4x: VisualPro codec, EagleEyeIV-4x camera. For Trio 8800/8500 only. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd.	\$4,799.00	17%	\$3,983.17	Product
7200-85490-125	Voice	RealPresence Trio	Trio VisualPro Collaboration Kit	Trio VisualPro Collaboration Kit Eagle Eye IV 4X	Trio VisualPro Collab Kit with EEIV 4x: VisualPro codec, EagleEyeIV-4x camera. For Trio 8800/8500 only. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m. NO PWR CORD - order Group 310 pwr cord separately. Not for CHN, RUS,JPN. Mntc Cntrct Reqd	\$4,799.00	17%	\$3,983.17	Product
7200-85995-001	Voice	RealPresence Trio	Trio VisualPro Collaboration Kit Eagle Eye Cube HDCI	Trio VisualPro Collaboration Kit Eagle Eye Cube HDCI	Polycom Trio VisualPro/EagleEye Cube HDCI Collab Kit. Incl: VisualPro, EE Cube camera w/1.8m HDCI cable, 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Pwr cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. FOR TRIO 8800/8500 SOLD SEPARATELY.	\$2,999.00	17%	\$2,489.17	Product
7200-85997-125	Voice	RealPresence Trio	Trio VisualPro Collaboration Kit Eagle Eye Cube HDCI	Trio VisualPro Collaboration Kit Eagle Eye Cube HDCI	Polycom Trio VisualPro/EagleEye Cube HDCI Collab Kit. Incl: VisualPro,EE Cube camera w/ 1.8m HDCI cable, 1HDMI 1.8m, 1 CAT 5E LAN 3.6m, NO PWR CORD - Order Group310 cord separately. Incl. 1yr Prem for CALA. FOR TRIO 8800/8500 SOLD SEPARATELY.	\$2,999.00	17%	\$2,489.17	Product
2200-07817-001	Voice	SoundStation	SoundStation 2 Series Cables and Connectors	Cell Phone Cable	Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.	\$8.00	17%	\$6.64	Product
2200-16000-001	Voice	SoundStation	SoundStation2 Basic Systems	Non-expandable Conference Phone with Display	SoundStation2 (analog) conference phone with display. Non-expandable. Includes 110V-120V AC power/telco module with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable.	\$619.00	20%	\$495.20	Product

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2200-15100-001	Voice	SoundStation	SoundStation2 Basic Systems No Display	Non-expandable Conference Phone without Display	SoundStation2 (analog) conference phone without display. Non-expandable. Includes 110V-120V AC wallmod power supply with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable.	\$519.00	20%	\$415.20	Product
2200-16200-001	Voice	SoundStation	SoundStation2 EX Systems	Expandable Conference Phone with Display	SoundStation2 (analog) conference phone with display. Expandable. Includes 110V-120V AC wallmod power supply with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable. Does NOT include expansion mics.	\$729.00	20%	\$583.20	Product
2200-16555-001	Voice	SoundStation	SoundStation2 EX Systems	Expandable Conference Phone with Display - 10-pack	SoundStation2 EX 10 unit multi-pack(EX Mics NOT Included). Multi-pack is drop shipped directly to one end user location.	\$6,489.00	20%	\$5,191.20	Product
2200-16155-001	Voice	SoundStation	SoundStation2 Microphones	Expansion Microphones - 2	Expansion microphones kit for SoundStation2 and SoundStation2 Avaya 2490. Includes two (2) expansion microphones and two (2) 2.9m/9.7ft expansion microphone cables. Compatible with SoundStation2 EX and SoundStation2 Avaya 2490 110-120V models only.	\$209.00	17%	\$173.47	Product
2200-16020-001	Voice	SoundStation	SoundStation2 Power Supplies	Power Supply	AC Power Kit for SoundStation2. Includes wallmod power/telco module 110-120VAC 0.2A with NA plug, 9.2ft/2.8m RJ-11 to RJ-11 cable and 21ft/6.4m keyed RJ-45 power supply to console cable.	\$139.00	17%	\$115.37	Product
2457-00449-001	Voice	SoundStation	SoundStation2 Series Cables and Connectors	8-Wire Console Cable	Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.	\$30.00	17%	\$24.90	Product
2200-41220-002	Voice	SoundStation	SoundStation2 Series Cables and Connectors	Expansion Microphone Cables - 2	Cable-Two (2) expansion microphone cables, 4.5m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000, RP Trio 8800, Polycom Trio 8500 and CX3000	\$30.00	17%	\$24.90	Product

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2457-19047-001	Voice	SoundStation	SoundStation2 Series Cables and Connectors	Mobile Device Cable	Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices	\$19.00	17%	\$15.77	Product
2200-17910-001	Voice	SoundStation	VoiceStation 300 Systems	VoiceStation 300 Analog Conference Phone	VoiceStation 300 (analog) conference phone for small rooms and offices. Non-expandable. Includes 110-120V AC wallmod power supply with NA plug, 2.8m/9ft telco cable, 6.4m/21ft console cable.	\$309.00	17%	\$256.47	Product
2200-17960-001	Voice	SoundStation	VoiceStation 300 Systems	VoiceStation 300 Analog Conference Phone	Retail Model of VoiceStation 300 (analog) conference phone for small rooms and offices. Non-expandable. Includes 110-120V AC wallmod power supply with NA plug, 2.8m/9ft telco cable, 6.4m/21ft console cable.	\$323.00	17%	\$268.09	Product
2200-17918-001	Voice	SoundStation	VoiceStation Cables and Connectors	Power Supply	AC wallmod power supply 110-120VAC 0.2A for VoiceStation 100/300/500 with NA power plug.	\$102.00	17%	\$84.66	Product
1676-07870-001	Voice	SoundStation	VTX 1000 Accessories	Neoprene Case	Neoprene carry case for use with SoundStation2, SoundStation2W and VTX 1000 family of conference phones. Can carry console, EX mics and cables.	\$41.00	17%	\$34.03	Product
2200-41220-001	Voice	SoundStation	VTX Peripherals	Microphones	Cable-Two (2) expansion microphone cables, 2.1m/7ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, RP Trio 8800, Polycom Trio 8500 and SoundStation IP 6000	\$30.00	17%	\$24.90	Product
2200-41220-003	Voice	SoundStation	VTX Peripherals	Microphones	Cable - Two (2) expansion microphone cables (round), 7.5m/25ft for SoundStation VTX 1000.	\$30.00	17%	\$24.90	Product

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2200-24008-001	Voice	Soundstructure	SoundStructure Cables and Connectors	CLINK2	CLink 2 Crossover cable, 50-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets. Used for first microphone array to codec/SoundStructure input only.	\$119.00	17%	\$98.77	Product
2200-24009-001	Voice	Soundstructure	SoundStructure Cables and Connectors	CLINK2	CLink 2 Crossover cable, 25-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.	\$79.00	17%	\$65.57	Product
2200-49007-001	Voice	Voxbox	Voxbox Peripherals	Cables	Cable - 1.2m/4ft, Type A to Micro USB for VoxBox.	\$15.00	17%	\$12.45	Product
2200-49307-001	Voice	Voxbox	Voxbox Peripherals	Cables	Cable - 3m/10ft, Type A to Micro USB, with torx screws and security loop for VoxBox	\$25.00	17%	\$20.75	Product
4870-23790-TSS	Service	Maintenance	Group 500 Medialign 155 Single Display-EagleEye Producer EagleEye IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RP Medialign 155. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$2,228.00	2%	\$2,183.44	Service
4870-23860-TSS	Service	Maintenance	Group 500 Medialign 255 Dual Displays-EagleEye Producer EagleEye IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 1-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$4,290.00	2%	\$4,204.20	Service
4870-24030-TSS	Service	Maintenance	Group 500 Medialign 170 Single Display-EagleEye Producer EagleEye IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand	\$4,290.00	2%	\$4,204.20	Service



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4870-24060-TSS	Service	Maintenance	Group 500 Medialign 270 Dual Touch Displays-EagleEye Director EagleEye IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RP Medialign 270.	\$6,765.00	2%	\$6,629.70	Service
4870-84820-TSS	Service	Maintenance	Group 500 Medialign Rev2 270 Dual Displays-EagleEye Director II EagleEye IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.	\$6,765.00	2%	\$6,629.70	Service
4870-84830-TSS	Service	Maintenance	Group 500 Medialign Rev2 170 Single Display-EagleEye Producer EagleEye IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$4,290.00	2%	\$4,204.20	Service
4870-84850-TSS	Service	Maintenance	Group 500 Medialign Rev2 155 Single Display-EagleEye Producer EagleEye IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RP Medialign Rev2-155. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 1-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses	\$2,228.00	2%	\$2,183.44	Service
4870-84860-TSS	Service	Maintenance	Group 500 Medialign Rev2 255 Single Display-EagleEye Producer EagleEye IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses	\$4,290.00	2%	\$4,204.20	Service
4870-84280-TSS	Service	Maintenance	Group Series ISDN Gateway	Technical Support for Software	Poly 8x5 Technical Support, One Year, Polycom ISDN Gateway	\$161.00	2%	\$157.78	Service
4870-67263-TSS	Service	Maintenance	Group 500 MC 55 in LED Single Pedestal EE IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display	\$3,069.00	2%	\$3,007.62	Service

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4870-67264-TSS	Service	Maintenance	Group 500 MC 55 in LED Dual Pedestal EE IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays	\$4,059.00	2%	\$3,977.82	Service
4870-67265-TSS	Service	Maintenance	Group 500 MC 65 in LED Single Pedestal EE IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display	\$5,049.00	2%	\$4,948.02	Service
4870-67266-TSS	Service	Maintenance	Group 500 MC 65 in LED Dual Pedestal EE IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays	\$8,613.00	2%	\$8,440.74	Service
4870-67267-TSS	Service	Maintenance	Group 500 MC 84 in LED Single Pedestal EE IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display	\$6,221.00	2%	\$6,096.58	Service
4870-67268-TSS	Service	Maintenance	Group 500 MC 84 in LED Dual Pedestal EE IV-12x	Technical Support for Software	Poly 8x5 Technical Support, One Year, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays	\$10,911.00	2%	\$10,692.78	Service
4870-52850-TSS	Service	Maintenance	RP Group Convene Media Dock	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display	\$198.00	2%	\$194.04	Service
4870-61070-TSS	Service	Maintenance	RP Group Convene GS 500 with Eagle Eye Acoustic Camera	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle	\$891.00	2%	\$873.18	Service

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4870-67190-TSS	Service	Maintenance	RP Group Convene-GS 310 with EE Acoustic Camera	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Group Convene plus RealPresence Group Series 310 with EagleEye Acoustic	\$495.00	2%	\$485.10	Service
4870-64850-TSS	Service	Maintenance	RealPresence Utility Cart 500 Single 27in Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"	\$1,478.00	2%	\$1,448.44	Service
4870-64860-TSS	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"	\$1,530.00	2%	\$1,499.40	Service
4870-65270-TSS	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Single 27in Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"	\$1,478.00	2%	\$1,448.44	Service
4870-65280-TSS	Service	Maintenance	RealPresence Utility Cart 500 Eyeless Dual 22in Displays	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"	\$1,530.00	2%	\$1,499.40	Service
4870-68160-TSS	Service	Maintenance	RealPresence Utility Cart 500 Dual 22in Displays and EEIII	Technical Support for Software	Poly 8x5 Technical Support, One Year, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD	\$1,481.00	2%	\$1,451.38	Service
4870-85250-TSS	Service	Maintenance	RealPresence Utility Cart 500 Headless	Technical Support for Software	Poly 8x5 Technical Support, One Year, Polycom RealPresence Utility Cart 500 'headless'. Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera	\$1,386.00	2%	\$1,358.28	Service

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4870-64890-TSS	Service	Maintenance	RealPresence VideoProtect 500	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"	\$1,223.00	2%	\$1,198.54	Service
4870-19063-TSS	Service	Maintenance	RealPresence EduCart 500 Additional 55in Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, Polycom RealPresence EDU Cart 500 2nd display. Includes 1-55" display, EDU Cart with 4-way power strip.	\$1,188.00	2%	\$1,164.24	Service
4870-64910-TSS	Service	Maintenance	RealPresence EduCart 500 Single 55 in Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	\$2,447.00	2%	\$2,398.06	Service
4870-68170-TSS	Service	Maintenance	RealPresence EduCart 500 No Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display	\$1,485.00	2%	\$1,455.30	Service
4870-70911-TSS	Service	Maintenance	RealPresence Eyeless EduCart 500 Single 55 in Display	Technical Support for Software	Poly 8x5 Technical Support, One Year, RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system.	\$2,447.00	2%	\$2,398.06	Service
4870-60896-112	Service	Maintenance	MSR EagleEye Camera	Premier	Premier, One Year, EagleEye IV 12x camera with USB 2.0 interface. Compatible with Trio 8800/8500 Visual+ Collaboration Kit and other ecosystems.	\$130.00	2%	\$127.40	Service
4870-60896-TSS	Service	Maintenance	MSR EagleEye Camera	Technical Support for Software	Polycom 8x5 Technical Support, One Year, EagleEye IV 12x camera with USB 2.0 interface. Compatible with Trio 8800/8500 Visual+ Collaboration Kit and other ecosystems. MSRP/camera	\$107.00	2%	\$104.86	Service

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4870-18502-112	Service	Maintenance	RMX 2000 MPMRx-System Upgrade Kit	Premier	Premier, One Year, RMX 2000 MPMRx system upgrade kit. Includes 6x1080p60/12x1080p30/25x720p/50xSD resource licenses, one (1) MPMRx-D board, one (1) MPMRx Control board, two (2) RTM Lan and one (1) Power Supply.	\$16,675.00	2%	\$16,341.50	Service
2200-86640-019	Voice	RealPresence Trio	Poly Trio C60 NR Systems	Trio C60 NR	Poly Trio C60 NR IP conference phone for Microsoft Teams/SfB WITHOUT RADIO support. PoE. Includes 7.6m/25ft Ethernet cable and Setup Sheet. POWER KIT NOT INCLUDED.	\$1,149.00	22%	\$896.22	Product
2200-86640-025	Voice	RealPresence Trio	Poly Trio C60 NR Systems	Trio C60 NR	Poly Trio C60 NR openSIP conference phone WITHOUT RADIO support. PoE. Includes 7.6m/25ft Ethernet cable and Setup Sheet. POWER KIT NOT INCLUDED.	\$1,149.00	22%	\$896.22	Product
2230-70240-000	Infrastructure	RP Platform	R240	240	Rack Server 240 - No Software or Licenses Included (Maintenance Contract Required)	\$4,600.00	17%	\$3,818.00	Product
7230-87120-001	Video Solutions Group	Poly Group PC	Poly G85-T System	Poly G85-T	POLY G85-T Video Conf/Collab System: Microsoft Teams Codec, GC-8 Touch Controller, Lenovo Thinksmart Tiny, EEDII, Wall/Vesa Mount, Cables: 10m Fiber USB, 1 HDMI 1.2m, USB Type A to Micro USB-B 1.83m; NTSC/PAL; Power:Amer-Type B,NEMA 5-15.	\$10,499.00	17%	\$8,714.17	Product
7230-86960-001	Video Solutions Group	G7500	Poly EduCart 2	G7500 EE IV-12x Headless	Poly EduCart 2 "headless". Includes: G7500 codec, BT rmt, IP MicArray, EE IV-12x, powered speakers, cable bundle, NA pwr cord. Does not include monitor, see Install Guide for supported monitor requirements. Codec mtce required, cart has warranty only	\$14,000.00	17%	\$11,620.00	Product
6867-86960-002	Service	Deployment	G7500 System	Endpoint Installation	Onsite Installation, Poly EduCart 2 "headless". Includes: G7500 codec, BT rmt, IP MicArray, EE IV-12x.	\$1,850.00	2%	\$1,813.00	Service

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4870-86960-112	Service	Maintenance	Poly EduCart 2 - G7500 EE IV-12x Headless	Premier	Premier, One Year, Poly "headless" EduCart 2 Includes: G7500 codec, BT rmt, IP MicArray, EE IV-12x, no display. Excludes cart.	\$1,080.00	2%	\$1,058.40	Service
4877-86960-513	Service	Maintenance	Poly EduCart 2 - G7500 EE IV-12x Headless	Polycom Advantage	Polycom Advantage, One Year, Poly "headless" EduCart 2 Includes: G7500 codec, BT rmt, IP MicArray, EE IV-12x, no display. Excludes cart.	\$1,135.00	2%	\$1,112.30	Service
4870-86960-HWR	Service	Maintenance	Poly EduCart 2 - G7500 EE IV-12x Headless	Elite Premier On-Site 4 hr	One Year hardware replacement. Poly "headless" EduCart 2 Includes:G7500 codec, rmt, MicArray, EE IV-12x, no display. Excludes Cart.(Mtnce Contract Required) Provides 8X5 Tier 1 NBD.Avail only at prod purchase	\$297.00	2%	\$291.06	Service
4870-86960-TSS	Service	Maintenance	Poly EduCart 2 - G7500 EE IV-12x Headless	Elite Premier On-Site 4 hr	Poly 8x5 Technical Support, One Year, Poly "headless" EduCart 2 Includes:G7500 codec, rmt, MicArray, EE IV-12x, no display. Excludes cart. (Mtnce Contract Required)	\$891.00	2%	\$873.18	Service
4870-87120-112	Service	Maintenance	Poly G85-T System	Premier	Premier, One Year, POLY G85-T Video Conf/Collab System: Microsoft Teams Codec, GC-8 Touch Controller, Lenovo Thinksmart Tiny, EEDII. Lenovo PC covered if renewed for first 3 years only.	\$360.00	2%	\$352.80	Service
4872-87120-112	Service	Maintenance	Poly G85-T System	Elite Premier	Elite, One Year, POLY G85-T Video Conf/Collab System: Microsoft Teams Codec, GC-8 Touch Controller, Lenovo Thinksmart Tiny, EEDII. Lenovo PC covered if renewed for first 3 years only.. *See support.polycom.com for availability	\$486.00	2%	\$476.28	Service
4877-87120-513	Service	Maintenance	Poly G85-T System	Polycom Advantage	Polycom Advantage, One Year, POLY G85-T Video Conf/Collab System: Microsoft Teams Codec, GC-8 Touch Controller, Lenovo Thinksmart Tiny, EEDII. Lenovo PC covered if renewed for first 3 years only.	\$432.00	2%	\$423.36	Service

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4870-87120-HWR	Service	Maintenance	Poly G85-T System	Hardware Replacement	One Year Hardware Replacement, Avail only at prod purchase, POLY G85-T Video Conf/Collab System: Microsoft Teams Codec, GC-8 Touch Controller, Lenovo Thinksmart Tiny, EEDII. Lenovo PC covered if renewed for first 3 years only.	\$99.00	2%	\$97.02	Service
4870-87120-TSS	Service	Maintenance	Poly G85-T System	Technical Support for Software	Polycom 8x5 Technical Support, POLY G85-T Video Conf/Collab System: Microsoft Teams Codec, GC-8 Touch Controller, Lenovo Thinksmart Tiny, EEDII. Lenovo PC covered if renewed for first 3 years only.	\$297.00	2%	\$291.06	Service
4870-70240-112	Service	Maintenance	Rack Server R240	Premier	Premier one Year, Rack Server 240 - No Software or Licenses included	\$505.00	2%	\$494.90	Service
4877-70240-513	Service	Maintenance	Rack Server R240	Polycom Advantage	Polycom Advantage, One Year, Rack Server 240 - No Software or Licenses included	\$590.00	2%	\$578.20	Service
4872-70240-112	Service	Maintenance	Rack Server R240	Elite Premier	Elite, One Year, Rack Server 240 - No Software or Licenses included. *See support.polycom.com for availability	\$665.00	2%	\$651.70	Service
4870-85860-HWR	Service	Maintenance	G7500 Base Unit	Hardware Replacement	One Year Hardware Replacement, Poly G7500 4k Base Unit: G7500 UHD 4k video CODEC and Wireless Presentation System. 8X5 Tier 1 NBD Adv Replace.Avail only at prod purch. See Serv Desc for Terms/Cond MSRP/device	\$151.50	2%	\$148.47	Service
4870-85870-HWR	Service	Maintenance	G7500 Kit with EagleEye Cube USB	Hardware Replacement	One Year Hardware Replacement, Poly G7500 4k CODEC-Wireless Presentation Sys, EE Cube USB 5x EPTZ auto track camera. 8X5 Tier 1 NBD Adv Replace. Avail only at prod purch. See Serv Desc for Terms/Cond MSRP/device	\$194.00	2%	\$190.12	Service

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4870-85740-HWR	Service	Maintenance	G7500 Kit with EagleEyeIV-4x	Hardware Replacement	One Year Hardware Replacement, Poly G7500 4k CODEC-Wireless Presentation System, Eagle Eye IV-4x camera. Avail only at prod purch. 8X5 Tier 1 NBD Adv Replace See Serv Desc for Terms/Cond MSRP/device	\$267.00	2%	\$261.66	Service
4870-85760-HWR	Service	Maintenance	G7500 Kit with EagleEyeIV-12x	Hardware Replacement	One Year Hardware Replacement, Poly G7500 4k CODEC-Wireless Presentation System, Eagle Eye IV-12x camera. 8X5 Tier 1 NBD Adv Replace. Avail only at prod purch. See Serv Desc for Terms/Cond MSRP/device	\$297.00	2%	\$291.06	Service
1465-52847-025	Video Solutions Group	RP Group	Group Series Digital Extender	Digital Extender Accessories	Power supply for EagleEye Digital Extender 48Vdc/25w AC power cord not included.	\$129.00	17%	\$107.07	Product
4877-87120-533	Service	Maintenance	Poly G85-T System	Polycom Advantage	Polycom Advantage, Three Year, POLY G85-T Video Conf/Collab System: Microsoft Teams Codec, GC-8 Touch Controller, Lenovo Thinksmart Tiny, EEDII.	\$1,166.00	2%	\$1,142.68	Service
6867-7YLLTOS-004	Service	Maintenance	RealPresence Trio	10 day RTF Limited Lifetime Hardware Replacement	7 Year Hardware Replacement service, Trio 8500 and Trio 8800 OPEN SIP conference phones with next business day advanced parts replacement. Price per Trio conference phone. (Visual Plus and Collaboration Kit excluded) Only available with the DaaS Program.	\$45.00	2%	\$44.10	Service
6867-7YLLTOS-008	Service	Maintenance	Desktop Phones	10 day RTF Limited Lifetime Hardware Replacement	7YR HW Replacement for Trio 8500/8800 OPEN SIP Collaboration Kit with next business day advanced part replacement. Price per Collaboration Kit. Only available with DaaS Program.	\$75.00	2%	\$73.50	Service
6867-EXCOVOS-005	Service	Maintenance	Desktop Phones	10 day RTF Limited Lifetime Hardware Replacement	7YR HW ext coverage, Trio 8500/8800 OPEN SIP w/NBD adv replcmt. Covers liquid/food spills & damage due to drop or fall. Excludes:fire, intentional damage, normal wear, cosmetic, theft, or loss. Req 100% coverage for Trio phones. Only avail w/DaaS Program	\$90.00	2%	\$88.20	Service



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6867-EXCOVOS-006	Service	Maintenance	Desktop Phones	10 day RTF Limited Lifetime Hardware Replacement	7YRHW ext coverage, Trio CollabKit w/NBD adv rplcmt. Covers liquid/food spills & dmg due to drop/fall. Excludes:fire, intentional damage, normal wear, cosmetic, theft, or loss. Req 100% coverage for Trio 8500/8800 OPEN SIP phones. Only avail w/DaaS Progm	\$140.00	2%	\$137.20	Service
4870-66070SIP-112	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems	Premier	Premier, One Year, Polycom Trio 8800 Open SIP IP Conference Phone	\$40.00	2%	\$39.20	Service
4872-66070SIP-112	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems	Elite	Elite, One Year, Polycom Trio 8800 Open SIP IP Conference Phone. Must be eligible for Elite support. Contact Services Sales Rep for details	\$52.00	2%	\$50.96	Service
4877-66070SIP-112	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8800 Open SIP IP Conference Phone	\$42.00	2%	\$41.16	Service
4870-66070SIP-HWR	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems	Hardware Replacement	One Year Hardware Replacement, Polycom Trio 8800 Open SIP IP conference phone. Provides 8X5 Tier 1 and Next Business Day Advance Replacement. Avail only at prod purch.See Service Description for Terms and Conditions. MSRP/device	\$12.00	2%	\$11.76	Service
4870-66070SIP-TSS	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Polycom Trio 8800 Open SIP IP Conference Phone. See Service Description for Terms and Conditions. MSRP/phone.	\$30.00	2%	\$29.40	Service
4870-23450SIP-112	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit	Premier	Premier, One Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+, and Logitech Webcam C930e.	\$60.00	2%	\$58.80	Service

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4870-85310SIP-112	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Premier	Premier, One Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+ and EagleEye Mini Camera.	\$60.00	2%	\$58.80	Service
4872-23450SIP-112	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit	Elite Premier	Elite, One Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+, and Logitech Webcam C930e. Must be eligible for Elite support. Contact Services Sales Rep for details	\$80.00	2%	\$78.40	Service
4872-85310SIP-112	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Elite Premier	Elite, One Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+ and EagleEye Mini Camera.	\$80.00	2%	\$78.40	Service
4877-23450SIP-513	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+, and Logitech Webcam C930e.	\$65.00	2%	\$63.70	Service
4877-85310SIP-513	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+ and EagleEye Mini Camera.	\$65.00	2%	\$63.70	Service
4870-23450SIP-HWR	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit	Hardware Replacement	One Year Hardware Replacement, Polycom Trio 8800 OpenSIP Collab Kit. Includes: Trio 8800 Open SIP, Visual+, and Logitech Webcam C930e. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/Device.	\$16.50	2%	\$16.17	Service
4870-23450SIP-TSS	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+, and Logitech Webcam C930e. See Service Description for Terms and Conditions. MSRP/phone.	\$45.00	2%	\$44.10	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-85310SIP-HWR	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Hardware Replacement	One Year Hardware Replacement, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+ and EagleEye Mini Camera. 8X5 Tier 1 and NBD Adv Replacement. Avail only at prod purch. See Service Desc for T and C. MSRP/phone.	\$18.00	2%	\$17.64	Service
4870-85310SIP-TSS	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+ and EagleEye Mini Camera. See Service Description for Terms and Conditions. MSRP/phone.	\$45.00	2%	\$44.10	Service
4870-66700SIP-112	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems	Premier	Premier, One Year, Polycom Trio 8500 Open SIP IP conference phone	\$40.00	2%	\$39.20	Service
4872-66700SIP-112	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems	Elite	Elite, One Year, Polycom Trio 8500 Open SIP IP conference phone Must be eligible for Elite support. Contact Services Sales Rep for details	\$52.00	2%	\$50.96	Service
4877-66700SIP-513	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8500 Open SIP IP conference phone	\$42.00	2%	\$41.16	Service
4870-66700SIP-HWR	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems	Hardware Replacement	One Year Hardware Replacement, Polycom Trio 8500 Open SIP IP conference phone. Provides 8X5 Tier 1 and Next Business Day Advance Replacement. Avail only at prod purch. See Service Description for Terms and Conditions. MSRP/device	\$12.00	2%	\$11.76	Service
4870-66700SIP-TSS	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Polycom Trio 8500 Open SIP IP conference phone. See Service Description for Terms and Conditions. MSRP/phone.	\$30.00	2%	\$29.40	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-66779SIP-112	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit	Premier	Premier, One Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and Logitech Webcam C930e.	\$60.00	2%	\$58.80	Service
4870-85330SIP-112	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Premier	Premier, One Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and EagleEye Mini Camera.	\$60.00	2%	\$58.80	Service
4872-66779SIP-112	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit	Elite Premier	Elite, One Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and Logitech Webcam C930e. Must be eligible for Elite support. Contact Services Sales Rep for details	\$80.00	2%	\$78.40	Service
4872-85330SIP-112	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Elite Premier	Elite, One Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and EagleEye Mini Camera.	\$80.00	2%	\$78.40	Service
4877-66779SIP-513	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and Logitech Webcam C930e.	\$65.00	2%	\$63.70	Service
4877-85330SIP-513	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and EagleEye Mini Camera.	\$65.00	2%	\$63.70	Service
4870-66779SIP-HWR	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit	Hardware Replacement	One Year Hardware Replacement, Polycom Trio 8500 Open SIP Collab Kit. Includes: Trio 8500 Open SIP, Visual+, and Logitech Webcam C930e. Provides 8X5 Tier 1 and NBD.Avail only at prod purch. See Service Description for Terms and Condit. MSRP/Device.	\$16.50	2%	\$16.17	Service

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4870-66779SIP-TSS	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and Logitech Webcam C930e. See Service Description for Terms and Conditions. MSRP/phone.	\$45.00	2%	\$44.10	Service
4870-85330SIP-HWR	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Hardware Replacement	One Year Hardware Replacement, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+ and EagleEye Mini Camera. 8X5 Tier 1 and NBD Adv Replacement. Avail only at prod purch.See Service Description for T and C. MSRP/phone.	\$18.00	2%	\$17.64	Service
4870-85330SIP-TSS	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and EagleEye Mini Camera. See Service Description for Terms and Conditions. MSRP/phone.	\$45.00	2%	\$44.10	Service
4870-VISP12OS-112	Service	Maintenance	RealPresence Trio 8800 Open SIP VisualPro 12x Bundle	Premier	Premier, One Year, Polycom Trio 8800 Open SIP VisualPro Collaboration Kit with EagleEyeIV 12x camera. Includes: Trio 8800 Open SIP, VisualPro Codec and EEIV 12x. Maintenance is mandatory at time of sale.	\$736.00	2%	\$721.28	Service
4870-VPRO4OS-112	Service	Maintenance	RealPresence Trio 8800 Open SIP VisualPro 4x Bundle	Premier	Premier, One Year, Polycom Trio 8800 Open SIP VisualPro Collaboration Kit with EagleEyeIV 4x camera. Includes: Trio 880, VisualPro Codec and EEIV 4x. Maintenance is mandatory at time of sale.	\$615.00	2%	\$602.70	Service
4872-VISP12OS-112	Service	Maintenance	RealPresence Trio 8800 Open SIP VisualPro 12x Bundle	Elite Premier	Elite, One Year, Polycom Trio 8800 Open SIP VisualPro Collaboration Kit with EagleEyeIV 12x camera. Includes: Trio 8800 Open SIP, VisualPro Codec and EEIV 12x. Maintenance is mandatory at time of sale.	\$994.00	2%	\$974.12	Service
4872-VPRO4OS-112	Service	Maintenance	RealPresence Trio 8800 Open SIP VisualPro 4x Bundle	Elite Premier	Elite, One Year, Polycom Trio 8800 Open SIP VisualPro Collaboration Kit with EagleEyeIV 4x camera. Includes: Trio 880, VisualPro Codec and EEIV 4x. Maintenance is mandatory at time of sale.	\$830.00	2%	\$813.40	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4877-VISP12OS-513	Service	Maintenance	RealPresence Trio 8800 Open SIP VisualPro 12x Bundle	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8800 Open SIP VisualPro Collaboration Kit with EagleEyeIV 12x camera. Includes: Trio 8800 Open SIP, VisualPro Codec and EEIV 12x. Maintenance is mandatory at time of sale.	\$846.00	2%	\$829.08	Service
4877-VPRO4OS-513	Service	Maintenance	RealPresence Trio 8800 Open SIP VisualPro 4x Bundle	Polycom Advantage	Polycom Advantage, One Year, Polycom Trio 8800 Open SIP VisualPro Collaboration Kit with EagleEyeIV 4x camera. Includes: Trio 880, VisualPro Codec and EEIV 4x. Maintenance is mandatory at time of sale.	\$707.00	2%	\$692.86	Service
4870-VISP12OS-HWR	Service	Maintenance	RealPresence Trio 8800 Open SIP VisualPro 12x Bundle	Hardware Replacement	One Year Hardware Replacement, Polycom Trio 8800 Open SIP VisualPro Collaboration Kit w EagleEyeIV 12x camera. 8X5 Tier1 NBD Adv Replacement. Mnt mandatory at sale avail only at prod purch. See Serv Desc for T and C. MSRP/bundle	\$203.00	2%	\$198.94	Service
4870-VISP12OS-TSS	Service	Maintenance	RealPresence Trio 8800 Open SIP VisualPro 12x Bundle	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Polycom Trio 8800 Open SIP VisualPro Collaboration Kit with EagleEyeIV 12x camera. Includes: Trio 8800 Open SIP, VisualPro Codec and EEIV 12x. See Service Description for Terms and Conditions. MSRP/phone bundle.	\$608.00	2%	\$595.84	Service
4870-VPRO4OS-HWR	Service	Maintenance	RealPresence Trio 8800 Open SIP VisualPro 4x Bundle	Hardware Replacement	One Year Hardware Replacement, Polycom Trio 8800 Open SIP VisualPro Collaboration Kit with EagleEyeIV 4x camera. Provides 8X5 Tier1 & NBD Adv Replacement. Maintenance mandaroty at time of sale avail only at prod purch. MSRP/bundle.	\$169.00	2%	\$165.62	Service
4870-VPRO4OS-TSS	Service	Maintenance	RealPresence Trio 8800 Open SIP VisualPro 4x Bundle	Technical Support for Software	Polycom 8x5 Technical Support, One Year, Polycom Trio8800 OpenSIP VisualPro Collab Kit with EagleEyeIV 4x camera. Includes: Trio8800, VisualPro Codec and EEIV 4x. Maintenance mandatory at sale. See Service Description for T and C. MSRP/phone bundle.	\$508.00	2%	\$497.84	Service
4870-SYNC20-3YR	Service	Maintenance	SYNC 20	Three Year Hardware Replacement	Three Year Hardware Replacement, SYNC20 - PERSONAL. 8X5 Tier 1, NBD Adv Replace. Avail only at prod purch. See Serv Desc for Terms/Conditions.	\$8.00	2%	\$7.84	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-17910-312	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Premier	Premier, Three Year, VoiceStation 300 (analog) conference phone for small rooms and offices with Bluetooth mobile phone connectivity	\$63.00	2%	\$61.74	Service
4877-17910-533	Service	Maintenance	VoiceStation 300 Analog Conference Phone	Polycom Advantage	Polycom Advantage, Three Year, priced per VoiceStation 300	\$78.00	2%	\$76.44	Service
4870-15100-312	Service	Maintenance	SoundStation2 No Display	Premier	Premier, Three Year, SoundStation2 (analog) conference phone without display. Non-Expandable.	\$122.00	2%	\$119.56	Service
4870-16000-312	Service	Maintenance	SoundStation2 Basic	Premier	Premier, Three Year, SoundStation2 (analog) conference phone with display. Non-Expandable.	\$122.00	2%	\$119.56	Service
4870-16200-312	Service	Maintenance	Soundstation2 EX	Premier	Premier, Three Year, SoundStation2 (analog) conference phone with display. Expandable.	\$122.00	2%	\$119.56	Service
4870-00348-312	Service	Maintenance	SoundStructure C12	Premier	Premier, Three Year, SoundStructure C12 Series	\$1,489.00	2%	\$1,459.22	Service
4870-00350-312	Service	Maintenance	SoundStructure C16	Premier	Premier, Three Year, SoundStructure C16 Series	\$1,760.00	2%	\$1,724.80	Service

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4870-00428-312	Service	Maintenance	SoundStructure SR12	Premier	Premier, Three Year, SoundStructure SR12 Series	\$1,218.00	2%	\$1,193.64	Service
4870-TRIO8-7HW	Service	Maintenance	RealPresence Trio	10 day RTF Limited Lifetime Hardware Replacement	7 Year HW Replacement, Trio 8500/8800 conference phones with NBD advanced parts replacement. Price per Trio conference phone. (Visual Plus and Collaboration Kit exc). 8X5 Tier1 and NBD Advance Replacement. Avail at time of product purchase. MSRP/device	\$45.00	2%	\$44.10	Service
4870-66070-114	Service	Maintenance	RealPresence Trio 8800 Systems	Premier On-Site	Premier Onsite, One Year, Trio 8800 IP Conference Phone. *See support.polycom.com for availability	\$60.00	2%	\$58.80	Service
4872-66070-114	Service	Maintenance	RealPresence Trio 8800 Systems	Elite On-Site	Elite Onsite, One Year, Trio 8800 IP Conference Phone.	\$75.00	2%	\$73.50	Service
4877-66070-514	Service	Maintenance	RealPresence Trio 8800 Systems	Polycom Advantage On-Site	Polycom Advantage Onsite, One Year, Trio 8800 IP Conference Phone.	\$61.00	2%	\$59.78	Service
4870-13339-312	Service	Maintenance	RealPresence Trio 8800 Visual Plus	Premier	Premier, Three Year, Polycom Trio Visual+ CODEC ONLY.	\$108.00	2%	\$105.84	Service
4870-13339-114	Service	Maintenance	RealPresence Trio 8800 Visual Plus	Premier On-Site	Premier Onsite, One Year, Polycom Trio Visual+ CODEC ONLY.	\$60.00	2%	\$58.80	Service



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4870-13339-314	Service	Maintenance	RealPresence Trio 8800 Visual Plus	Premier On-Site	Premier Onsite, Three Year, Polycom Trio Visual+ CODEC ONLY.	\$162.00	2%	\$158.76	Service
4872-13339-114	Service	Maintenance	RealPresence Trio 8800 Visual Plus	Elite Premier On-Site	Elite Onsite, One Year, RealPresence Polycom Trio Visual+ CODEC ONLY. Must be eligible for Elite support. Contact Services Sales Rep for details	\$73.00	2%	\$71.54	Service
4877-13339-533	Service	Maintenance	RealPresence Trio 8800 Visual Plus	Polycom Advantage	Polycom Advantage, Three Year, Polycom Trio Visual+ CODEC ONLY.	\$113.00	2%	\$110.74	Service
4877-13339-514	Service	Maintenance	RealPresence Trio 8800 Visual Plus	Polycom Advantage On-Site	Polycom Advantage Onsite, One Year, Polycom Trio Visual+ CODEC ONLY.	\$61.00	2%	\$59.78	Service
4877-13339-534	Service	Maintenance	RealPresence Trio 8800 Visual Plus	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, Polycom Trio Visual+ CODEC ONLY.	\$165.00	2%	\$161.70	Service
4870-85460-312	Service	Maintenance	RealPresence Trio VisualPro 12x Collab Kit	Premier	Premier, Three Year, Polycom Trio VisualPro/EEIV12x Collaboration Kit. Includes: VisulaPro codec, EagleEyeIV 12x camera. Trio 8800/8500 sold separately	\$1,879.00	2%	\$1,841.42	Service
4870-85480-312	Service	Maintenance	RealPresence Trio VisualPro 4x Collab Kit	Premier	Premier, Three Year, Polycom Trio VisualPro/EEIV4x Collaboration Kit. Incl: VisulaPro codec, EagleEyeIV 4x camera. Trio 8800/8500 sold separately.	\$1,555.00	2%	\$1,523.90	Service

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4870-23450-114	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Premier On-Site	Premier Onsite, One Year, Polycom Trio 8800 Collaboration Kit. Includes: Trio 8800, Visual+, and Logitech Webcam C930e.	\$90.00	2%	\$88.20	Service
4870-85310-114	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit with Eagle Eye Mini	Premier On-Site	Premier Onsite, One Year, Polycom Trio 8800 Collaboration Kit. Includes: Trio 8800, Visual+ and EagleEye Mini Camera.	\$90.00	2%	\$88.20	Service
4870-85460-114	Service	Maintenance	RealPresence Trio VisualPro 12x Collab Kit	Premier On-Site	Premier Onsite, One Year, Poly Trio VisualPro/EEIV12x Collaboration Kit. Includes: VisualPro codec, EagleEyeIV 12x camera. Trio 8800/8500 sold separately.	\$1,045.00	2%	\$1,024.10	Service
4870-85460-314	Service	Maintenance	RealPresence Trio VisualPro 12x Collab Kit	Premier On-Site	Premier Onsite, Three Year, Poly Trio VisualPro/EEIV12x Collaboration Kit. Includes: VisualPro codec, EagleEyeIV 12x camera. Trio 8800/8500 sold separately.	\$2,820.00	2%	\$2,763.60	Service
4870-85480-114	Service	Maintenance	RealPresence Trio VisualPro 4x Collab Kit	Premier On-Site	Premier Onsite, One Year, Poly Trio VisualPro/EEIV4x Collaboration Kit. Incl: VisualPro codec, EagleEyeIV 4x camera. Trio 8800/8500 sold separately.	\$865.00	2%	\$847.70	Service
4870-85480-314	Service	Maintenance	RealPresence Trio VisualPro 4x Collab Kit	Premier On-Site	Premier Onsite, Three Year, Poly Trio VisualPro/EEIV4x Collaboration Kit. Incl: VisualPro codec, EagleEyeIV 4x camera. Trio 8800/8500 sold separately.	\$2,335.00	2%	\$2,288.30	Service
4872-23450-114	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Elite Premier On-Site	Elite Onsite, One Year, Polycom Trio 8800 Collaboration Kit. Includes: Trio 8800, Visual+, and Logitech Webcam C930e. Must be eligible for Elite support. Contact Services Sales Rep for details	\$110.00	2%	\$107.80	Service

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4872-85310-114	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit with Eagle Eye Mini	Elite Premier On-Site	Elite Onsite, One Year, Polycom Trio 8800 Collaboration Kit. Includes: Trio 8800, Visual+ and EagleEye Mini Camera.	\$110.00	2%	\$107.80	Service
4872-85460-114	Service	Maintenance	RealPresence Trio VisualPro 12x Collab Kit	Elite Premier On-Site	Elite Onsite, One Year, Polycom Trio VisualPro/EEIV12x Collaboration Kit. Incl: VisualPro codec, EagleEyeIV 12x camera. Trio 8800/8500 sold separately.	\$1,275.00	2%	\$1,249.50	Service
4872-85480-114	Service	Maintenance	RealPresence Trio VisualPro 4x Collab Kit	Elite Premier On-Site	Elite Onsite, One Year, Poly Trio VisualPro/EEIV4x Collaboration Kit. Incl: VisualPro codec, EagleEyeIV 4x camera. Trio 8800/8500 sold separately.	\$1,055.00	2%	\$1,033.90	Service
4877-85460-533	Service	Maintenance	RealPresence Trio VisualPro 12x Collab Kit	Polycom Advantage	Polycom Advantage, Three Year, Polycom Trio VisualPro/EEIV12x Collaboration Kit. Includes: VisualPro codec, EagleEyeIV 12x camera. Trio 8800/8500 sold separately	\$2,160.00	2%	\$2,116.80	Service
4877-85480-533	Service	Maintenance	RealPresence Trio VisualPro 4x Collab Kit	Polycom Advantage	Polycom Advantage, Three Year, Polycom Trio VisualPro/EEIV4x Collaboration Kit. Incl: VisualPro codec, EagleEyeIV 4x camera. Trio 8800/8500 sold separately.	\$1,787.00	2%	\$1,751.26	Service
4877-23450-514	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit	Polycom Advantage On-Site	Polycom Advantage Onsite, One Year, Polycom Trio 8800 Collaboration Kit. Includes: Trio 8800, Visual+, and Logitech Webcam C930e.	\$90.00	2%	\$88.20	Service
4877-85310-514	Service	Maintenance	RealPresence Trio 8800 Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage On-Site	Polycom Advantage Onsite, One Year, Polycom Trio 8800 Collaboration Kit. Includes: Trio 8800, Visual+ and EagleEye Mini Camera.	\$90.00	2%	\$88.20	Service

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4877-85460-514	Service	Maintenance	RealPresence Trio VisualPro 12x Collab Kit	Polycom Advantage On-Site	PLCM Advantage Onsite, One Year, Poly Trio VisualPro/EEIV12x Collaboration Kit. Includes: VisualPro codec, EagleEyeIV 12x camera. Trio 8800/8500 sold separately.	\$1,060.00	2%	\$1,038.80	Service
4877-85460-534	Service	Maintenance	RealPresence Trio VisualPro 12x Collab Kit	Polycom Advantage On-Site	PLCM Advantage Onsite, Three Year, Poly Trio VisualPro/EEIV12x Collaboration Kit. Includes: VisualPro codec, EagleEyeIV 12x camera. Trio 8800/8500 sold separately.	\$2,860.00	2%	\$2,802.80	Service
4877-85480-514	Service	Maintenance	RealPresence Trio VisualPro 4x Collab Kit	Polycom Advantage On-Site	PLCM Advantage Onsite, One Year, Poly Trio VisualPro/EEIV4x Collaboration Kit. Incl: VisualPro codec, EagleEyeIV 4x camera. Trio 8800/8500 sold separately	\$880.00	2%	\$862.40	Service
4877-85480-534	Service	Maintenance	RealPresence Trio VisualPro 4x Collab Kit	Polycom Advantage On-Site	PLCM Advantage Onsite, Three Year, Poly Trio VisualPro/EEIV4x Collaboration Kit. Incl: VisualPro codec, EagleEyeIV 4x camera. Trio 8800/8500 sold separately.	\$2,375.00	2%	\$2,327.50	Service
4870-84990-312	Service	Maintenance	Eagle Eye Mini Camera	Premier	Premier, Three Year, EE Mini USB camera	\$35.00	2%	\$34.30	Service
4870-85660-312	Service	Maintenance	RealPresence Trio VisualPro	Premier	Premier, Three Year, Polycom Trio VisualPro CODEC Only. Trio 8800/8500 and EagleEye camera sold separately	\$486.00	2%	\$476.28	Service
4870-84990-114	Service	Maintenance	Eagle Eye Mini Camera	Premier On-Site	Premier Onsite, One Year, EE Mini USB camera.	\$20.00	2%	\$19.60	Service

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4870-84990-314	Service	Maintenance	Eagle Eye Mini Camera	Premier On-Site	Premier Onsite, Three Year, EE Mini USB camera.	\$55.00	2%	\$53.90	Service
4870-85660-114	Service	Maintenance	RealPresence Trio VisualPro	Premier On-Site	Premier Onsite, One Year, Poly Trio VisualPro CODEC Only. Trio 8800/8500 and EagleEye camera sold separately.	\$270.00	2%	\$264.60	Service
4870-85660-314	Service	Maintenance	RealPresence Trio VisualPro	Premier On-Site	Premier Onsite, Three Year, Poly Trio VisualPro CODEC Only. Trio 8800/8500 and EagleEye camera sold separately.	\$730.00	2%	\$715.40	Service
4872-84990-114	Service	Maintenance	Eagle Eye Mini Camera	Elite Premier On-Site	Elite Onsite, One Year, EE Mini USB camera.	\$25.00	2%	\$24.50	Service
4872-85660-114	Service	Maintenance	RealPresence Trio VisualPro	Elite Premier On-Site	Elite Onsite, One Year, Poly Trio VisualPro CODEC Only. Trio 8800/8500 and EagleEye camera sold separately.	\$330.00	2%	\$323.40	Service
4877-84990-533	Service	Maintenance	Eagle Eye Mini Camera	Polycom Advantage	Polycom Advantage, Three Year, EE Mini USB camera	\$45.00	2%	\$44.10	Service
4877-85660-533	Service	Maintenance	RealPresence Trio VisualPro	Polycom Advantage	Polycom Advantage, Three Year, Polycom Trio VisualPro CODEC Only. Trio 8800/8500 and EagleEye camera sold separately	\$559.00	2%	\$547.82	Service

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4877-84990-514	Service	Maintenance	Eagle Eye Mini Camera	Polycom Advantage On-Site	PLCM Advantage Onsite, One Year, EE Mini USB camera.	\$21.00	2%	\$20.58	Service
4877-84990-534	Service	Maintenance	Eagle Eye Mini Camera	Polycom Advantage On-Site	PLCM Advantage Onsite, Three Year, EE Mini USB camera.	\$57.00	2%	\$55.86	Service
4877-85660-514	Service	Maintenance	RealPresence Trio VisualPro	Polycom Advantage On-Site	PLCM Advantage Onsite, One Year, Poly Trio VisualPro CODEC Only. Trio 8800/8500 and EagleEye camera sold separately.	\$275.00	2%	\$269.50	Service
4877-85660-534	Service	Maintenance	RealPresence Trio VisualPro	Polycom Advantage On-Site	PLCM Advantage Onsite, Three Year, Poly Trio VisualPro CODEC Only. Trio 8800/8500 and EagleEye camera sold separately.	\$745.00	2%	\$730.10	Service
4870-66700-114	Service	Maintenance	RealPresence Trio 8500 Systems	Premier On-Site	Premier Onsite, One Year, Trio 8500 IP Conference Phone.	\$60.00	2%	\$58.80	Service
4872-66700-114	Service	Maintenance	RealPresence Trio 8500 Systems	Elite On-Site	Elite Onsite, One Year, Trio 8500 IP Conference Phone.	\$75.00	2%	\$73.50	Service
4877-66700-514	Service	Maintenance	RealPresence Trio 8500 Systems	Polycom Advantage On-Site	Polycom Advantage Onsite, One Year, Trio 8500 IP Conference Phone.	\$61.00	2%	\$59.78	Service

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Product ID	Product Hierarchy - Line Of Business	Product Hierarchy - Product Family	Product Hierarchy - Product Line	Product Hierarchy - Model	Long Description	Current MSRP	EPL Discount Value %	EPL Contract Price	Product or Service
4870-66779-114	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit	Premier On-Site	Premier Onsite, One Year, Polycom Trio 8500 Collaboration Kit. Includes: Trio 8500, Visual+, and Logitech Webcam C930e.	\$90.00	2%	\$88.20	Service
4870-85330-114	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit with Eagle Eye Mini	Premier On-Site	Premier Onsite, One Year, Polycom Trio 8500 Collaboration Kit. Includes: Trio 8500, Visual+, and EagleEye Mini Camera.	\$90.00	2%	\$88.20	Service
4872-66779-114	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit	Elite Premier On-Site	Elite Onsite, One Year, Polycom Trio 8500 Collaboration Kit. Includes: Trio 8500, Visual+, and Logitech Webcam C930e. Must be eligible for Elite support. Contact Services Sales Rep for details	\$110.00	2%	\$107.80	Service
4872-85330-114	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit with Eagle Eye Mini	Elite Premier On-Site	Elite Onsite, One Year, Polycom Trio 8500 Collaboration Kit. Includes: Trio 8500, Visual+, and EagleEye Mini Camera.	\$110.00	2%	\$107.80	Service
4877-66779-514	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit	Polycom Advantage On-Site	Polycom Advantage Onsite, One Year, Polycom Trio 8500 Collaboration Kit. Includes: Trio 8500, Visual+, and Logitech Webcam C930e.	\$90.00	2%	\$88.20	Service
4877-85330-514	Service	Maintenance	RealPresence Trio 8500 Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage On-Site	Polycom Advantage Onsite, One Year, Polycom Trio 8500 Collaboration Kit. Includes: Trio 8500, Visual+, and EagleEye Mini Camera.	\$90.00	2%	\$88.20	Service
4870-66800-114	Service	Maintenance	RealPresence Trio 8300 Systems	Premier On-Site	Premier Onsite, One Year, Poly Trio 8300 IP Conference phone.	\$45.00	2%	\$44.10	Service

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4870-66800-312	Service	Maintenance	RealPresence Trio 8300 Systems	Premier	Premier, Three Year, Poly Trio 8300 IP Conference phone.	\$81.00	2%	\$79.38	Service
4870-66800-314	Service	Maintenance	RealPresence Trio 8300 Systems	Premier On-Site	Premier Onsite, Three Year, Poly Trio 8300 IP Conference phone.	\$120.00	2%	\$117.60	Service
4872-66800-114	Service	Maintenance	RealPresence Trio 8300 Systems	Elite On-Site	Elite Onsite, One Year, Poly Trio 8300 IP Conference phone.	\$55.00	2%	\$53.90	Service
4877-66800-514	Service	Maintenance	RealPresence Trio 8300 Systems	Polycom Advantage On-Site	Polycom Advantage Onsite, One Year, Poly Trio 8300 IP Conference phone.	\$46.00	2%	\$45.08	Service
4877-66800-533	Service	Maintenance	RealPresence Trio 8300 Systems	Polycom Advantage	Polycom Advantage, Three Year, Poly Trio 8300 IP Conference phone.	\$86.00	2%	\$84.28	Service
4877-66800-534	Service	Maintenance	RealPresence Trio 8300 Systems	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, Poly Trio 8300 IP Conference phone.	\$125.00	2%	\$122.50	Service
4870-83330-114	Service	Maintenance	RealPresence Trio 8300 Systems with Collaboration Kit with Eagle Eye Mini	Premier On-Site	Premier Onsite, One Year, Trio 8300 Collaboration kit. Includes Trio 8300, Visual+, Eagle Eye mini camera.	\$75.00	2%	\$73.50	Service



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4870-83330-312	Service	Maintenance	RealPresence Trio 8300 Systems with Collaboration Kit with Eagle Eye Mini	Premier	Premier, Three Year, Trio 8300 Collaboration kit. Includes Trio 8300, Visual+, Eagle Eye mini camera	\$135.00	2%	\$132.30	Service
4870-83330-314	Service	Maintenance	RealPresence Trio 8300 Systems with Collaboration Kit with Eagle Eye Mini	Premier On-Site	Premier Onsite, Three Year, Trio 8300 Collaboration kit. Includes Trio 8300, Visual+, Eagle Eye mini camera.	\$205.00	2%	\$200.90	Service
4872-83330-114	Service	Maintenance	RealPresence Trio 8300 Systems with Collaboration Kit with Eagle Eye Mini	Elite Premier On-Site	Elite Onsite, One Year, Trio 8300 Collaboration kit. Includes Trio 8300, Visual+, Eagle Eye mini camera.	\$90.00	2%	\$88.20	Service
4877-83330-514	Service	Maintenance	RealPresence Trio 8300 Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage On-Site	Polycom Advantage Onsite, One Year, Trio 8300 Collaboration kit. Includes Trio 8300, Visual+, Eagle Eye mini camera.	\$80.00	2%	\$78.40	Service
4877-83330-533	Service	Maintenance	RealPresence Trio 8300 Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage	Polycom Advantage, Three Year, Trio 8300 Collaboration kit. Includes Trio 8300, Visual+, Eagle Eye mini camera	\$143.00	2%	\$140.14	Service
4877-83330-534	Service	Maintenance	RealPresence Trio 8300 Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, Trio 8300 Collaboration kit. Includes Trio 8300, Visual+, Eagle Eye mini camera.	\$215.00	2%	\$210.70	Service
4870-SYNC20-112	Service	Maintenance	SYNC 20	Premier	Premier, One Year, Poly Sync 20 Personal Speakerphone	\$20.50	2%	\$20.09	Service

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4870-SYNC20-312	Service	Maintenance	SYNC 20	Premier	Premier, Three Year, Poly Sync 20 Personal Speakerphone	\$55.00	2%	\$53.90	Service
4870-86240-114	Service	Maintenance	RealPresence Trio C60 Systems	Premier On-Site	Premier Onsite, One Year, Poly Trio C60. *See support.polycom.com for availability	\$55.00	2%	\$53.90	Service
4870-86240-312	Service	Maintenance	RealPresence Trio C60 Systems	Premier	Premier, Three Year, Poly Trio C60	\$95.00	2%	\$93.10	Service
4870-86240-314	Service	Maintenance	RealPresence Trio C60 Systems	Premier On-Site	Premier Onsite, Three Year, Poly Trio C60. *See support.polycom.com for availability	\$150.00	2%	\$147.00	Service
4872-86240-114	Service	Maintenance	RealPresence Trio C60 Systems	Upgrade to Elite Premier On-Site	Elite Onsite, One Year, Poly Trio C60. *See support.polycom.com for availability	\$65.00	2%	\$63.70	Service
4877-86240-514	Service	Maintenance	RealPresence Trio C60 Systems	Upgrade to Polycom Advantage On-Site	Polycom Advantage Onsite, One Year, Poly Trio C60. *See support.polycom.com for availability	\$60.00	2%	\$58.80	Service
4877-86240-533	Service	Maintenance	RealPresence Trio C60 Systems	Polycom Advantage	Advantage, Three Year, Poly Trio C60	\$113.00	2%	\$110.74	Service

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4877-86240-534	Service	Maintenance	RealPresence Trio C60 Systems	Upgrade to Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, Poly Trio C60. *See support.polycom.com for availability	\$160.00	2%	\$156.80	Service
1465-49695-001	Video Solutions Group	Poly Studio X	Poly Studio X30 Accessories	Power supply	PS,36W or 60W,12V,100-240VAC,DOE_VI,IEC62368	\$129.00	17%	\$107.07	Product
1465-49696-001	Video Solutions Group	Poly Studio X	Poly Studio X50 Accessories	Power supply	PS,60W,12V,100-240VAC,DOE_VI,IEC62368	\$129.00	17%	\$107.07	Product
4870-86715-312	Service	Maintenance	Poly G10-T System	Premier	Premier, Three Year, POLY G10-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller.	\$297.00	2%	\$291.06	Service
4870-86715-314	Service	Maintenance	Poly G10-T System	Premier On-Site	Premier Onsite, Three Year, POLY G10-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. *See support.polycom.com for availability	\$446.00	2%	\$437.08	Service
4877-86715-534	Service	Maintenance	Poly G10-T System	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, POLY G10-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. *See support.polycom.com for availability	\$505.00	2%	\$494.90	Service
4870-86725-312	Service	Maintenance	Poly G40-T System	Premier	Premier, Three Year, POLY G40-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller.	\$454.00	2%	\$444.92	Service

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4870-86725-314	Service	Maintenance	Poly G40-T System	Premier On-Site	Premier Onsite, Three Year, POLY G40-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. *See support.polycom.com for availability	\$680.00	2%	\$666.40	Service
4877-86725-534	Service	Maintenance	Poly G40-T System	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, POLY G40-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. *See support.polycom.com for availability	\$771.00	2%	\$755.58	Service
4870-30780-312	Service	Maintenance	Poly GC8 Touch Control	Premier	Premier, Three Year, Poly GC8 USB Controller	\$297.00	2%	\$291.06	Service
4870-30780-314	Service	Maintenance	Poly GC8 Touch Control	Premier On-Site	Premier Onsite, Three Year, Poly GC8 USB Controller. *See support.polycom.com for availability	\$446.00	2%	\$437.08	Service
4877-30780-534	Service	Maintenance	Poly GC8 Touch Control	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, Poly GC8 USB Controller. *See support.polycom.com for availability	\$505.00	2%	\$494.90	Service
2200-86940-001	Video Solutions Group	G7500	Poly Med Studio	Poly Med Studio 24in G7500 EE IV-12x	PolyTelehealth Station. Integrated unit which includes: 24" medical grade touch display, G7500 codec, EE IV-12x, BT remote, IP MicArray, speaker, external peripheral connections. Requires mounting solution (VESA 100x100). Mtce required.	\$16,000.00	17%	\$13,280.00	Product
2215-86813-001	Video Solutions Group	G7500	Poly Med Studio Accessories	Handheld Controller	Poly Telehealth Station tethered / handheld controller and tethered cable. To replace damaged or lost handheld controller or add to an existing Poly Telehealth Station.	\$1,499.00	17%	\$1,244.17	Product

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2215-86817-001	Video Solutions Group	G7500	Poly Med Studio Accessories	Tabletop Stand	Poly Telehealth Station table top stand and isolation transformer. Tabletop stand to mount the Poly Telehealth Station. Includes an isolation transformer to conform to in-facility requirements. No services available on this.	\$1,999.00	17%	\$1,659.17	Product
7230-86950-001	Video Solutions Group	G7500	Poly Med Studio	Poly MedCart with Poly Med Studio	Poly Telehealth Cart. Poly Telehealth Station (2200-86940-001) and a Capsa Trio Cart (manufacture warranty only, no Poly services available). Cart includes drawer and power system. Mtce required on the Poly Med Studio.	\$23,000.00	17%	\$19,090.00	Product
4870-87120-314	Service	Maintenance	Poly G85-T System	Premier On-Site	Premier Onsite, Three Year, POLY G85-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller. *See support.polycom.com for availability	\$1,458.00	2%	\$1,428.84	Service
4877-87120-534	Service	Maintenance	Poly G85-T System	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, POLY G85-T Video Conference/Collaboration System: Microsoft Teams Codec, GC-8 Touch Controller.*See support.polycom.com for availability	\$1,652.00	2%	\$1,618.96	Service
4870-66070SIP-312	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems	Premier	Premier, Three Year, Trio 8800 Open SIP IP Conference Phone	\$110.00	2%	\$107.80	Service
4870-66070SIP-314	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems	Premier On-Site	Premier Onsite, Three Year, Trio 8800 OpenSIP IP Conference Phone.	\$160.00	2%	\$156.80	Service
4877-66070SIP-533	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems	Polycom Advantage	Polycom Advantage, Three Year, Trio 8800 Open SIP IP Conference Phone	\$113.00	2%	\$110.74	Service

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4877-66070SIP-534	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, Trio 8800 Open SIP IP Conference Phone.	\$165.00	2%	\$161.70	Service
4870-85310SIP-312	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Premier	Premier, Three Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+ and EagleEye Mini Camera.	\$160.00	2%	\$156.80	Service
4870-85310SIP-314	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Premier On-Site	Premier Onsite, Three Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+ and EagleEye Mini Camera.	\$245.00	2%	\$240.10	Service
4877-85310SIP-533	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage	Polycom Advantage, Three Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+ and EagleEye Mini Camera.	\$175.00	2%	\$171.50	Service
4877-85310SIP-534	Service	Maintenance	RealPresence Trio 8800 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, Polycom Trio 8800 Open SIP Collaboration Kit. Includes: Trio 8800 Open SIP, Visual+ and EagleEye Mini Camera.	\$245.00	2%	\$240.10	Service
4870-66700SIP-312	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems	Premier	Premier, Three Year, Polycom Trio 8500 Open SIP IP conference phone	\$110.00	2%	\$107.80	Service
4870-66700SIP-314	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems	Premier On-Site	Premier Onsite, Three Year, Trio 8500 Open SIP IP Conference Phone.	\$160.00	2%	\$156.80	Service

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4877-66700SIP-533	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems	Polycom Advantage	Polycom Advantage, Three Year, Trio 8500 Open SIP IP conference phone	\$113.00	2%	\$110.74	Service
4877-66700SIP-534	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, Trio 8500 Open SIP IP conference phone.	\$165.00	2%	\$161.70	Service
4870-85330SIP-312	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Premier	Premier, Three Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and EagleEye Mini Camera.	\$160.00	2%	\$156.80	Service
4870-85330SIP-314	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Premier On-Site	Premier Onsite, Three Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and EagleEye Mini Camera.	\$245.00	2%	\$240.10	Service
4877-85330SIP-533	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage	Polycom Advantage, Three Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and EagleEye Mini Camera.	\$175.00	2%	\$171.50	Service
4877-85330SIP-534	Service	Maintenance	RealPresence Trio 8500 Open SIP Systems with Collaboration Kit with Eagle Eye Mini	Polycom Advantage On-Site	Polycom Advantage Onsite, Three Year, Polycom Trio 8500 Open SIP Collaboration Kit. Includes: Trio 8500 Open SIP, Visual+, and EagleEye Mini Camera.	\$245.00	2%	\$240.10	Service
4870-TRIOC60-001	Service	Maintenance	Trio Tech Refresh	Polycom Advantage	Poly Trio 8500 Trade Up to Poly Trio C60. Includes 1 year Poly Advantage and one tech refresh during the contracted, 1-year, Poly Advantage term phone upgrade for a Trio C60. Available at the time of sale for eligible Trio 8500 phones.	\$42.00	2%	\$41.16	Service