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K-12 EDU SKU Product Family

Revised November 2022

What are EDU SKUs?

- Provide Cisco partners with K-12-focused Cisco wireless and switching solutions.

- Available to K-12 schools and municipal libraries.

- Include an Enhanced Limited Lifetime Warranty (ELLW) that expands Cisco Technical Assistance Center (TAC) (phone only) support beyond the basic warranty timeline.

EDU SKUs Switching and Wireless Product Families

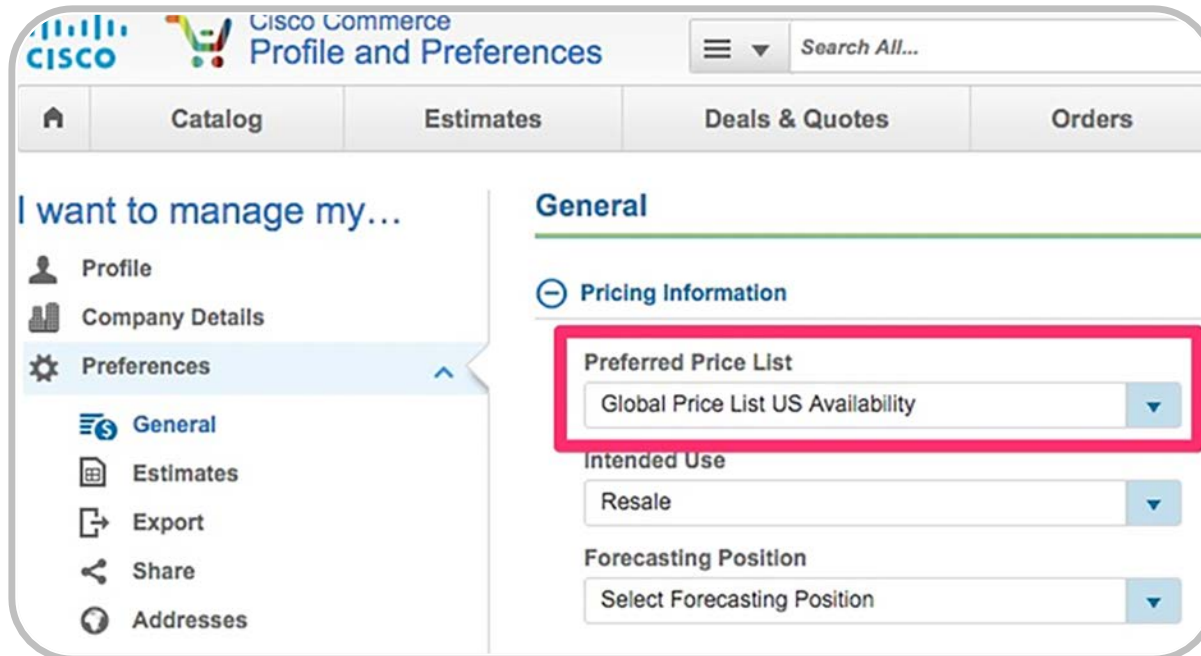Catalyst Switching

- Catalyst 9K Series

Cisco/Catalyst Wireless*

- Catalyst 9800 Wireless LAN Controller

- Catalyst 9100 Series APs

- Cisco DNA Wireless Subscriptions

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EDU SKU Portfolio: Support Matrix

Product Family	Cisco Warranty	Description	Hardware Replacement	Software Replacement	Technical Assistance from TAC	OS Software Updates
Switching	WARR-ELTD-LIFE-EDU	Special Education Warranty	NBD	Media Only: 90 Days	Yes – 3 Year * Phone Support	Yes – Lifetime of product
Wireless (Controllers Only)	WARR-ELTD-LIFE-EDU	Special Education Warranty	NBD	Media Only: 90 Days	Yes – 3 Year * Phone Support	Yes – per BU software policy

CCW: Set Preferred Price List

You MUST ensure your Preferred Price List settings in order to view/search all EDU SKUs

· Click on your profile name to open the drop down menu and select "My Profile and Preferences."

· From the menu on the left, select "Preferences > General."

· Change your Preferred Price List to: "Global Price List US Availability."

· **Note:** This will change your default for all NEW estimates. This will not change your default Price List for current estimates.

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How to Find the EDU SKUs on CCW

NOTE: Ensure your Preferred Price List is set to "Global Price List US Availability." (Refer to the instructions on the previous page.)

- You can search from the main CCW page under the "Find Products and Solutions" tile. Terms you can search on include:
    - Product Family – Major header: Cisco Connected Education
    - "EDU" prefix or suffix (example: EDU-C2960X-24PD-L or C9200-48P-EDU).

Remember when creating quotes:

- Please **DO NOT** add CON-SW to switch SKU orders.

Switching EDU SKUs

Catalyst 9200 Series SKUs

SKU/Product ID	Description	E-Rate Eligibility
C9200-24P-EDU	Catalyst 9200 24-port PoE+ only, 4x1G uplinks, K12	100%
C9200-24T-EDU	Catalyst 9200 24-port data only, 4x1G uplinks, K12	100%
C9200-48P-EDU	Catalyst 9200 48-port PoE+ only, K12	100%
C9200-48T-EDU	Catalyst 9200 48-port data only, K12	100%
C9200L-24PXG2Y-EDU	Catalyst 9200L 24-p,8xmGig,16x1G,2x25G uplinks, K12	100%
C9200L-24PXG4X-EDU	Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12	100%
C9200L-48PXG2Y-EDU	Catalyst 9200L 48-p,12xmGig,36x1G, 2x25G uplinks, K12	100%
C9200L-48PXG4X-EDU	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	100%
C9200L-24P-4G-EDU	Catalyst 9200L 24-port PoE+ only, 4x1G uplinks, K12	100%
C9200L-24P-4X-EDU	Catalyst 9200L 24-port PoE+ only, 4x10G uplinks, K12	100%
C9200L-24T-4G-EDU	Catalyst 9200L 24-port data only, 4x1G uplinks, K12	100%
C9200L-24T-4X-EDU	Catalyst 9200L 24-port data only, 4x10G uplinks, K12	100%

Catalyst 9200 Series SKUs (Continued)

SKU/Product ID	Description	E-Rate Eligibility
C9200L-48P-4G-EDU	Catalyst 9200L 48-port PoE+ only, 4x1G uplinks, K12	100%
C9200L-48P-4X-EDU	Catalyst 9200L 48-port PoE+ only, 4x10G uplinks, K12	100%
C9200L-48T-4G-EDU	Catalyst 9200L 48-port data only, 4x1G uplinks, K12	100%
C9200L-48T-4X-EDU	Catalyst 9200L 48-port data only, 4x10G uplinks, K12	100%
C9200-48PXG-EDU	Catalyst 9200 48-port 8xmGig PoE+, K12	100%
C9200-24PB-EDU	Catalyst 9200 24-port PoE+, enhanced VRF, EDU SKU	100%
C9200-24PXG-EDU	Catalyst 9200 24-port 8xmGig PoE+, K12	100%
C9200-48PB-EDU	Catalyst 9200 48-port PoE+, Enhanced VRF. EDU SKUs	100%

Catalyst 9300 Series SKUs

SKU/Product ID	Description	E-Rate Eligibility
C9300-24P-EDU	Cisco Catalyst 9300 24 Port POE+	100%
C9300-24T-EDU	Cisco Catalyst 9300 24 Port	100%
C9300-24U-EDU	Cisco Catalyst 9300 24 Port UPoE	100%
C9300-24UX-EDU	Cisco Catalyst 9300 24 Port mGiG UPoE	100%
C9300-48P-EDU	Cisco Catalyst 9300 48 Port PoE+	100%
C9300-48T-EDU	Cisco Catalyst 9300 48 Port	100%
C9300-48U-EDU	Cisco Catalyst 9300 48 Port UPoE	100%
C9300-48UN-EDU	Catalyst 9300 48-port 5Gbps, K12	100%
C9300-48UXM-EDU	Cisco Catalyst 9300 48 Port MGiG UPOE	100%

Catalyst 9300 Series SKUs (Continued)

SKU/Product ID	Description	E-Rate Eligibility
C9300-24S-EDU	Cisco Catalyst 9300 24-port Fiber, K12	100%
C9300-48S-EDU	Catalyst 9300 48-port Fiber, K12	100%
C9300L-24T-4X-EDU	Catalyst 9300L 24p Data,4x10G Uplink,K12	100%
C9300L-24UXG2Q-EDU	Catalyst 9300L 24p 8mGig,2x40G Uplink,K12	100%
C9300L-24UXG4X-EDU	Catalyst 9300L 24p 8mGig,4x10G Uplink,K12	100%
C9300L-48P-4G-EDU	Catalyst 9300L 48p PoE,4x1G Uplink,K12	100%
C9300L-48P-4X-EDU	Catalyst 9300L 48p PoE,4x10G Uplink,K12	100%
C9300L-48T-4G-EDU	Catalyst 9300L 48p Data,4x1G Uplink,K12	100%
C9300L-48T-4X-EDU	Catalyst 9300L 48p Data,4x10G Uplink,K12	100%
C9300L-48UXG2Q-EDU	Catalyst 9300L 48p 8mGig,2x40G Uplink,K12	100%
C9300L-48UXG4X-EDU	Catalyst 9300L 48p 8mGig,4x10G Uplink,K12	100%
C9300L-24P-4G-EDU	Catalyst 9300L 24p PoE,4x1G Uplink,K12	100%
C9300L-24P-4X-EDU	Catalyst 9300L 24p PoE,4x10G Uplink,K12	100%
C9300L-24T-4G-EDU	Catalyst 9300L 24p Data,4x1G Uplink,K12	100%
C9300X-12Q-EDU	Catalyst 9300X 12-port 40G Fiber, K12	100%
C9300X-12Y-EDU	Catalyst 9300X 12-port 25/10G SFP+, K12	100%
C9300X-24HX-EDU	Catalyst 9300 24-port mGig UPoE+, K12	100%
C9300X-24Y-EDU	Catalyst 9300X 24-port 25/10G SFP+, K12	100%
C9300X-48HX-EDU	Catalyst 9300 48-port mGig UPoE+, NK12	100%
C9300X-48HXG-EDU	Catalyst 9300 48-port, 16xmGig+32x1G 90W UPOE+, K12	100%
C9300X-48HXN-EDU	Catalyst 9300 48-port, 8xmGig+40x5G 90W UPOE+, K12	100%
C9300X-48TX-EDU	Catalyst 9300 48-port mGig data only, K12	100%
C9300X-48Y-EDU	Catalyst 9300X 24-port 25/10G SFP+, K12	100%

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Catalyst 9400 Series SKUs

SKU/Product ID	Description	E-Rate Eligibility
C9404R-48U-BDL-EDU	Catalyst 9400 Series 4 slot, Sup, 1xC9400-LC-48U , EDU LIC	100%
C9407R-96U-BDL-EDU	Catalyst 9400 Series 7 slot , Sup , 2xC9400-LC-48U , EDU LIC	100%
C9407R-96U-BDL-EDU	Catalyst 9400 Series 7 slot, Sup, 2xC9400-LC-48U , EDU LIC	100%
C9410R-96U-BDL-EDU	Catalyst 9400 Series 10 slot,Sup, 2xC9400-LC-48U, EDU LIC	100%

Catalyst 9500 Series SKUs

SKU/Product ID	Description	E-Rate Eligibility
C9500-12Q-EDU	Cisco Catalyst 9500, 12 Port 40GiG	100%
C9500-16X-EDU	Catalyst 9500 16-port 10GiG	100%
C9500-24Q-EDU	Cisco Catalyst 9500 24 Port 40GiG	100%
C9500-24Y4C-EDU	Catalyst 9500 24x1/10/25G and 4-port 40/100GiG	100%
C9500-32C-EDU	Catalyst 9500 32x100GiG	100%
C9500-32QC-EDU	Catalyst 9500 32x40GiG	100%
C9500-40X-EDU	Cisco Catalyst 9500, 40 Port 10GiG	100%
C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100GiG	100%
C9500X-28C8D-EDU	Catalyst 9500 28x100G + 8x400G	100%

Catalyst 9600 Series SKUs

SKU/Product ID	Description	E-Rate Eligibility
C9606R-EDU	Cisco Catalyst 9600 Series 6 Slot Chassis, EDU Offering	100%

Wireless EDU SKUs

Catalyst 9100 Series Access Points

SKU/Product ID	Description	E-Rate Eligibility
C9105AXI–B–EDU	Cisco Catalyst 9105AX Access Point with Internal Antenna	100%
C9105AXIT–B–EDU	Cisco Catalyst 9105AX Series – EDU	100%
C9105AXW–B–EDU	Cisco Catalyst 9105AX Wall Plate Access Point with Internal Antenna	100%
C9115AXI–B–EDU	Cisco Catalyst 9115AX Access Point with Internal Antenna	100%
C9115AXE–B–EDU	Cisco Catalyst 9115AX Access Point with External Antenna	100%
C9117AXI–B–EDU	Cisco Catalyst 9117AX Access Point with Internal Antenna	100%
C9120AXI–B–EDU	Cisco Catalyst 9120AX Access Point with Internal Antenna	100%
C9120AXE–B–EDU	Cisco Catalyst 9117AX Access Point with External Antenna	100%
C9130AXI–B–EDU	Cisco Catalyst 9120AX Access Point with Internal Antenna	100%
C9130AXE–B–EDU	Cisco Catalyst 9120AX Access Point with External Antenna	100%
C9136I–B–EDU	Cisco Catalyst 9136I Series Access Point with Internal Antenna	100%

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Cisco Embedded Wireless Controller on Catalyst 9100 Access Points

SKU/Product ID	Description	E-Rate Eligibility
C9105AXI-EWC-B-EDU	Cisco Embedded Wireless Controller on Catalyst 9105AX Access Point with Internal Antenna	100%
C9115AXI-EWC-B-EDU	Cisco Embedded Wireless Controller on Catalyst 9115AX Access Point with Internal Antenna	100%
C9115AXE-EWC-B-EDU	Cisco Embedded Wireless Controller on Catalyst 9115AX Access Point with External Antenna	100%
C9117AXI-EWC-B-EDU	Cisco Embedded Wireless Controller on Catalyst 9117AX Access Point	100%
C9120AXI-EWC-B-EDU	Cisco Embedded Wireless Controller on Catalyst 9120AX Access Point with Internal Antenna	100%
C9120AXE-EWC-B-EDU	Cisco Embedded Wireless Controller on Catalyst 9117AX Access Point with External Antenna	100%
C9120AXP-EWC-B-EDU	Cisco Embedded Wireless Controller on C9120AX Access Point	100%
C9124AXD-EWC-B-EDU	Cisco Catalyst 9124AX Series – EDU	100%
C9124AXE-EWC-B-EDU	Cisco Catalyst 9124AX Series – EDU	100%
C9124AXI-EWC-B-EDU	Cisco Catalyst 9124AX Series – EDU	100%
C9130AXI-EWC-B-EDU	Cisco Embedded Wireless Controller on Catalyst 9120AX Access Point with Internal Antenna	100%
C9130AXE-EWC-B-EDU	Cisco Embedded Wireless Controller on Catalyst 9120AX Access Point with External Antenna	100%

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Wireless LAN Controller options

Cisco C9800 Wireless Controller

SKU	Description	E-Rate Eligibility	Warranty/OS Support
EDU-C9800-40-K9	Cisco Catalyst 9800 Wireless controller supporting 2000 APs	100%	Lifetime
EDU-C9800-80-K9	Cisco Catalyst 9800 Wireless controller supporting 6000 APs	100%	Lifetime
EDU-C9800-CL-K9	Cisco Catalyst 9800 Virtual Wireless controller supporting 6000 APs	100%	Lifetime
EDU-C9800-L-F-K9	Cisco C9800-L Wireless Controller Fiber Uplink supporting 250 AP's	100%	Lifetime
EDU-C9800-L-C-K9	Cisco C9800-L Wireless Controller Copper Uplink supporting 250 AP's	100%	Lifetime
EDU-C9800-L-F-K9	Cisco C9800-L Wireless Controller Performance License to increase capacity to 500 AP's	100%	Lifetime
EDU-C9800-L-F-K9=	Cisco C9800-L Wireless Controller Performance License to increase capacity to 500 AP's	100%	Lifetime
EDU-C9800-BNDL	EDU Bundle for Catalyst 9800 at 50 Percent Off	100%	Lifetime
EDU-C9800-80-S5-K9	NYC EDU SKU-Cisco Catalyst 9800-80 Wireless Controller	100%	Lifetime

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Cisco DNA for Education

Catalyst 9K Switching Education Subscription E-Rate Eligibility

EDU Catalyst 9K Packaging

Cisco DNA Advantage (Optional)
Delivers policy-based automation with software-defined access, monitoring, and Cisco DNA Assurance. (3/5/7 Yr Term)

100% Eligible

Cisco DNA Essentials
Basic automation, basic assurance element management, telemetry

100% Eligible

EDU Catalyst 9K Hardware

100% Eligible

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Cisco DNA-E SKUs (Switching)

SKU/Product ID	Description	E-Rate Eligibility
C9200L-DNA-E-24-3Y	C9200L Cisco DNA Essentials, 24-port, 3 Year Term license	100%
C9200L-DNA-E-24-5Y	C9200L Cisco DNA Essentials, 24-port, 5 Year Term license	100%
C9200L-DNA-E-24-7Y	C9200L Cisco DNA Essentials, 24-port, 7 Year Term license	100%
C9200L-DNA-E-48-3Y	C9200L Cisco DNA Essentials, 48-port, 3 Year Term license	100%
C9300-DNA-E-24-3Y	C9300 DNA Essentials, 24-Port, 3 Year Term License	100%
C9300-DNA-E-24-5Y	C9300 DNA Essentials, 24-Port, 5 Year Term License	100%
C9300-DNA-E-24-7Y	C9300 DNA Essentials, 24-Port, 7 Year Term License	100%

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Cisco DNA-A SKUs (Switching)

SKU/Product ID	Description	E-Rate Eligibility
C9300-DNA-A-24-3Y	C9300 DNA Advantage, 24-Port, 3 Year Term License	100%
C9300-DNA-A-24-5Y	C9300 DNA Advantage, 24-Port, 5 Year Term License	100%
C9300-DNA-A-24-7Y	C9300 DNA Advantage, 24-Port, 7 Year Term License	100%
C9300-DNA-A-24=	C9300 DNA Advantage, 24-Port Term Licenses Spare	100%
C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License	100%
C9300-DNA-A-48-5Y	C9300 DNA Advantage, 48-Port, 5 Year Term License	100%
C9300-DNA-A-48-7Y	C9300 DNA Advantage, 48-Port, 7 Year Term License	100%
C9300-DNA-A-48=	C9300 DNA Advantage, 48-Port Term Licenses Spare	100%
C9400-DNA-A	Cisco Catalyst 9400 DNA Advantage Term License	100%
C9400-DNA-A-3Y	Cisco Catalyst 9400 DNA Advantage 3 Year License	100%
C9400-DNA-A-5Y	Cisco Catalyst 9400 DNA Advantage – 5 Year License	100%
C9500-DNA-A-3Y	Cisco Catalyst 9500 DNA Advantage 3 Year License	100%
C9600-DNA-A-3Y	Cisco Catalyst 9600 DNA Advantage 3 Year License	100%
C9600-DNA-A-5Y	Cisco Catalyst 9600 DNA Advantage – 5 Year License	100%
C9600-DNA-A-7Y	Cisco Catalyst 9600 DNA Advantage 3 Year License	100%

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Cisco DNA SKUs (Catalyst 8000 Routing)

Platform	Subscription Package Tier	Tier 0 Up to 30M Agg.	Tier 1 Up to 200M Agg.	Tier 2 Up to 2G Agg.	Tier 3 Up to 20G Agg.	Term	E-Rate Eligibility
C8300-1N-4T	Cisco DNA Premier	DNA-C-T0-P-3Y	DNA-C-T1-P-3Y	DNA-C-T2-P-3Y	DNA-C-T3-P-3Y*	3Y, 5Y	67%
		DNA-C-T0-P-5Y	DNA-C-T1-P-5Y	DNA-C-T2-P-5Y	DNA-C-T3-P-5Y*		
		DNA-P-T0-P-3Y	DNA-P-T1-P-3Y	DNA-P-T2-P-3Y	DNA-P-T3-P-3Y*		
		DNA-P-T0-P-5Y	DNA-P-T1-P-5Y	DNA-P-T2-P-5Y	DNA-P-T3-P-5Y*		
	Cisco DNA Advantage	DNA-C-T0-A-3Y	DNA-C-T1-A-3Y	DNA-C-T2-A-3Y	DNA-C-T3-A-3Y*	3Y, 5Y, 7Y	100%
		DNA-C-T0-A-5Y	DNA-C-T1-A-5Y	DNA-C-T2-A-5Y	DNA-C-T3-A-5Y*		
		DNA-C-T0-A-7Y	DNA-C-T1-A-7Y	DNA-C-T2-A-7Y	DNA-C-T3-A-7Y*		
		DNA-P-T0-A-3Y	DNA-P-T1-A-3Y	DNA-P-T2-A-3Y	DNA-P-T3-A-3Y*		
		DNA-P-T0-A-5Y	DNA-P-T1-A-5Y	DNA-P-T2-A-5Y	DNA-P-T3-A-5Y*		
		DNA-P-T0-A-7Y	DNA-P-T1-A-7Y	DNA-P-T2-A-7Y	DNA-P-T3-A-7Y*		
	Cisco DNA Essentials	DNA-C-T0-E-3Y	DNA-C-T1-E-3Y	DNA-C-T2-E-3Y		3Y, 5Y	100%
		DNA-C-T0-E-5Y	DNA-C-T1-E-5Y	DNA-C-T2-E-5Y			
		DNA-P-T0-E-3Y	DNA-P-T1-E-3Y	DNA-P-T2-E-3Y			
		DNA-P-T0-E-5Y	DNA-P-T1-E-5Y	DNA-P-T2-E-5Y			

Cisco DNA SKUs (Catalyst 8000 Routing) (Continued)

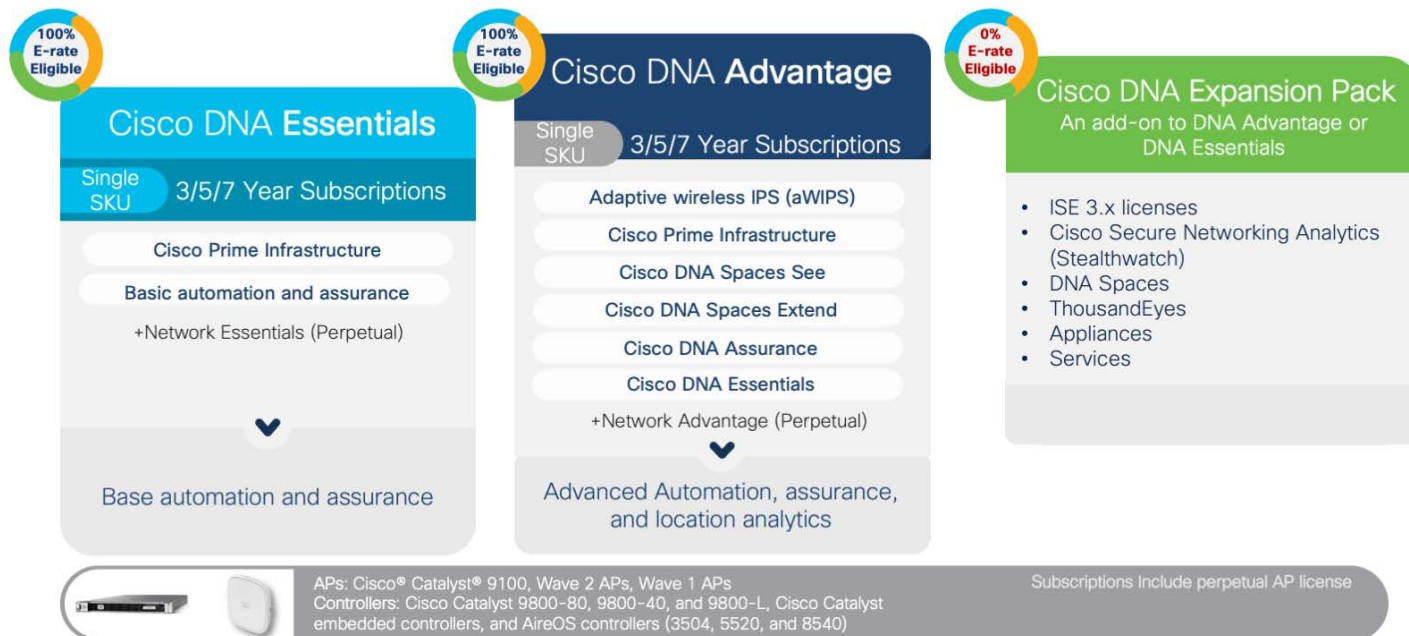| Platform	Subscription Package Tier	Tier 0 Up to 30M Agg.	Tier 1 Up to 200M Agg.	Tier 2 Up to 2G Agg.	Tier 3 Up to 20G Agg.	Term	E-Rate Eligibility
C8200-UCPE-1N8	Cisco DNA Premier	DNA-C-T0-P-3Y	DNA-C-T1-P-3Y	DNA-C-T2-P-3Y		3Y, 5Y	67%
		DNA-C-T0-P-5Y	DNA-C-T1-P-5Y	DNA-C-T2-P-5Y			
		DNA-P-T0-P-3Y	DNA-P-T1-P-3Y	DNA-P-T2-P-3Y			
		DNA-P-T0-P-5Y	DNA-P-T1-P-5Y	DNA-P-T2-P-5Y			
		DNA-C-T0-A-3Y	DNA-C-T1-A-3Y	DNA-C-T2-A-3Y		3Y, 5Y, 7Y	100%
		DNA-C-T0-A-5Y	DNA-C-T1-A-5Y	DNA-C-T2-A-5Y			
		DNA-C-T0-A-7Y	DNA-C-T1-A-7Y	DNA-C-T2-A-7Y			
		DNA-P-T0-A-3Y	DNA-P-T1-A-3Y	DNA-P-T2-A-3Y			
		DNA-P-T0-A-5Y	DNA-P-T1-A-5Y	DNA-P-T2-A-5Y			
		DNA-P-T0-A-7Y	DNA-P-T1-A-7Y	DNA-P-T2-A-7Y			
		DNA-C-T0-E-3Y	DNA-C-T1-E-3Y	DNA-C-T2-E-3Y		3Y, 5Y	100%
		DNA-C-T0-E-5Y	DNA-C-T1-E-5Y	DNA-C-T2-E-5Y			
		DNA-P-T0-E-3Y	DNA-P-T1-E-3Y	DNA-P-T2-E-3Y			
		DNA-P-T0-E-5Y	DNA-P-T1-E-5Y	DNA-P-T2-E-5Y			

Cisco DNA SKUs (Catalyst 8000 Routing) (Continued)

Platform	Subscription Package Tier	Tier 0 Up to 30M Agg.	Tier 1 Up to 200M Agg.	Tier 2 Up to 2G Agg.	Tier 3 Up to 20G Agg.	Term	E-Rate Eligibility
C8000V-PF	Cisco DNA Premier	DNA-C-T0-P-3Y	DNA-C-T1-P-3Y	DNA-C-T2-P-3Y	DNA-C-T3-P-3Y*	3Y, 5Y	67%
		DNA-C-T0-P-5Y	DNA-C-T1-P-5Y	DNA-C-T2-P-5Y	DNA-C-T3-P-5Y*		
		DNA-P-T0-P-3Y	DNA-P-T1-P-3Y	DNA-P-T2-P-3Y	DNA-P-T3-P-3Y*		
		DNA-P-T0-P-5Y	DNA-P-T1-P-5Y	DNA-P-T2-P-5Y	DNA-P-T3-P-5Y*		
	Cisco DNA Advantage	DNA-C-T0-A-3Y	DNA-C-T1-A-3Y	DNA-C-T2-A-3Y	DNA-C-T3-A-3Y*	3Y, 5Y, 7Y	100%
		DNA-C-T0-A-5Y	DNA-C-T1-A-5Y	DNA-C-T2-A-5Y	DNA-C-T3-A-5Y*		
		DNA-C-T0-A-7Y	DNA-C-T1-A-7Y	DNA-C-T2-A-7Y	DNA-C-T3-A-7Y*		
		DNA-P-T0-A-3Y	DNA-P-T1-A-3Y	DNA-P-T2-A-3Y	DNA-P-T3-A-3Y*		
		DNA-P-T0-A-5Y	DNA-P-T1-A-5Y	DNA-P-T2-A-5Y	DNA-P-T3-A-5Y*		
		DNA-P-T0-A-7Y	DNA-P-T1-A-7Y	DNA-P-T2-A-7Y	DNA-P-T3-A-7Y*		
	Cisco DNA Essentials	DNA-C-T0-E-3Y	DNA-C-T1-E-3Y	DNA-C-T2-E-3Y		3Y, 5Y	100%
		DNA-C-T0-E-5Y	DNA-C-T1-E-5Y	DNA-C-T2-E-5Y			
		DNA-P-T0-E-3Y	DNA-P-T1-E-3Y	DNA-P-T2-E-3Y			
		DNA-P-T0-E-5Y	DNA-P-T1-E-5Y	DNA-P-T2-E-5Y			

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Cisco DNA SKUs (Catalyst 8000 Routing) (Continued)

Platform	Subscription Package Tier	Tier 0 Up to 30M Agg.	Tier 1 Up to 200M Agg.	Tier 2 Up to 2G Agg.	Tier 3 Up to 20G Agg.	Term	E-Rate Eligibility
C8200-UCPE-1N8	Cisco DNA Premier				DNA-C-T3-P-3Y* DNA-C-T3-P-5Y* DNA-P-T3-P-3Y* DNA-P-T3-P-5Y*	3Y, 5Y	67%
	Cisco DNA Advantage	N/A for Catalyst 8500	N/A for Catalyst 850	N/A for Catalyst 8500	DNA-C-T3-A-3Y* DNA-C-T3-A-5Y* DNA-C-T3-A-7Y* DNA-P-T3-A-3Y* DNA-P-T3-A-5Y* DNA-P-T3-A-7Y*	3Y, 5Y, 7Y	100%
C8500-12X					DNA-C-T3-P-3Y* DNA-C-T3-P-5Y* DNA-P-T3-P-3Y* DNA-P-T3-P-5Y*	3Y, 5Y	67%
	Cisco DNA Advantage	N/A for Catalyst Advantage 8500	N/A for Catalyst 850	N/A for Catalyst 8500	DNA-C-T3-A-3Y* DNA-C-T3-A-5Y* DNA-C-T3-A-7Y* DNA-P-T3-A-3Y* DNA-P-T3-A-5Y* DNA-P-T3-A-7Y*	3Y, 5Y, 7Y	100%

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Cisco DNA Wireless Subscription Offer

100% E-rate Eligible

Cisco DNA Essentials

| Single SKU | 3/5/7 Year Subscriptions |

Cisco Prime Infrastructure

Basic automation and assurance

+Network Essentials (Perpetual)

⌄

Base automation and assurance

100% E-rate Eligible

Cisco DNA Advantage

| Single SKU | 3/5/7 Year Subscriptions |

Adaptive wireless IPS (aWIPS)

Cisco Prime Infrastructure

Cisco DNA Spaces See

Cisco DNA Spaces Extend

Cisco DNA Assurance

Cisco DNA Essentials

+Network Advantage (Perpetual)

⌄

Advanced Automation, assurance, and location analytics

0% E-rate Eligible

Cisco DNA Expansion Pack
An add-on to DNA Advantage or DNA Essentials

- ISE 3.x licenses
- Cisco Secure Networking Analytics (Stealthwatch)
- DNA Spaces
- ThousandEyes
- Appliances
- Services

APs: Cisco® Catalyst® 9100, Wave 2 APs, Wave 1 APs
Controllers: Cisco Catalyst 9800-80, 9800-40, and 9800-L, Cisco Catalyst embedded controllers, and AireOS controllers (3504, 5520, and 8540)

Subscriptions Include perpetual AP license

Software Support Service (SWSS) included in all subscriptions.
See Feature Matrix details.

FAQs: Switching EDU SKUs

When do I use these SKUs?

- These SKUs can be used for K-12 and municipal library customers.

What services do I need?

- Our EDU SKU software policy allows access to all major and minor software updates for LAN Base/IP Base feature sets. The EDU SKUs also include NBD HW replacement for the life of the product and 3 yrs of TAC Support (phone only).

When I call the TAC call center, what do I tell them?

- The EDU warranty has three years of TAC. You need to provide: serial number/model number/PID for HW; state the issue. Be sure to tell TAC you have the "EDU" version of the Extended Lifetime warranty. Note: The product PID has an EDU identifier, the "EDU" warranty in our systems carries the details of what is included in the warranty.

Will I be able to see all my EDU SKUs with other devices that are under contract?

- No. Warranty enriched with Support Entitlements (TAC, RMA) does not equal a Support Contract. So, if you didn't buy a contract on EDU SKUs, you won't be able to list them with those devices that have a contract.

Why don't I see my EDU SKUs when I log on using my CCO (Cisco.com) user ID?

- You will only see your EDU SKUs when they are covered by a service contract. Warranty only items are not visible.

Are they orderable?

- YES! Check your price list in CCW; it must be set to "Global Price List US Availability."

You don't have an EDU SKU for the switch I need, now what?

- We picked the most used switches in K-12. If you don't see what you need on previous slide, add the non-EDU switch option on your Bill of Materials.

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FAQ: Wireless EDU SKUs

When do I use these SKUs?

- These SKUs can be used for K-12 and municipal library customers.

What services do I need?

- Our EDU SKU software policy allows access to all major and minor software updates for LAN Base/IP Base feature sets. The EDU SKUs also include HW replacement for the life of the product and extended TAC Support.

I found WLC EDU SKUS and some AP SKUS; I can't find AP SKUs for the new CW9166I or CW9164I AP. Why not?

- Only select APs are included in the EDU promotion. However, the WLC EDU SKUs satisfies all licensing needs.

Are they orderable?

- **Yes!** Check your price list in CCW; it must be set to "Global Price List US Availability."

FAQ: Other

Is software required for EDU SKUs?

- Yes, software SKUs need to be added for all EDU SKUs.

I can't find the EDU SKUs listed in this guide?

- Make sure you have set up your Preferred Price List properly. Under your profile name, select My Profile and preferences. Then under "I want to manage my…" select preferences and then General. Select drop down for "Preferred Price List" and select: "Global Price List US Availability."

- If you do not have "Global Price List US Availability" as an option in the drop-down menu, open a CCW case to request the option be added. Click the "Help?" tag at the bottom right side of the page. Select "Open a Case" from the menu. If you are still not seeing the SKUs, please contact us_k-12_education_product_family@cisco.com.

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What does it mean by phone-only TAC?

- Warranty coverage will always require a call to open an RMA and will not be managed online. Historically that's to make sure the correct part is sent and the RMA solves the issue. Warranty is not a service contract and we do not map a product only supported by warranty to any contract(s) the customer may hold.

Is the EDU warranty the same as SMARTnet?

- No. The EDU ELLW provides an extension of Cisco's 90-day hardware warranty to 36 months, and provides access to Cisco TAC (phone only). SMARTnet has multiple levels of support.

Is the K-12 Bundled Warranty (CON SW) available for EDU SKUs?

- No. The ELLW that comes with the EDU SKUs provides greater coverage than the K-12 Bundled Warranty.

Can we still receive the K-12 Bundled Warranty Offer Discount for EDU SKUs?

- The K-12 Bundled Warranty Offer Discount is currently available for most K-12 EDU SKU Product Family products. In your deal in CCW, go to Incentives, and determine if the K-12 Bundled Warranty Offer is available for your selected EDU SKUs.

What services do I need to add in years 4+ for TAC access?

- EDU specific CON-SW.

Is it possible to set-up multi-year services above 3 years up front?

- No, not with the EDU promotion SKUs.

What should I do if I can't download software updates for EDU products?

- Open a TAC case and have the Call in Agent transfer it over to TAC Entitlement/Service Relations. Once your case has been transferred to TAC Entitlement, reference the below link. The TAC Entitlement agent will then be able to grant the software update. https://www.cisco.com/c/en/us/products/collateral/switches/ catalyst-9000/bulletin-c25-740149.html

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EDU SKU Support

- Cisco Email Alias: us_k-12_education_product_family@cisco.com

- Cisco Product E-Rate Eligibility: ciscoerate.com

- E-Rate Program Questions: help@fundsforlearning.com