



— Your partners for success —

Legal Clarification and Forward-Looking Statement

This presentation is not an offering of Elco Ltd. ("The Company") securities to the public and should not be interpreted as an offering of securities to the public. This Presentation constitutes an in principle and marketing representation of the Company.

The information included in this presentation and any other information that will be provided while presenting the presentation ("The information") neither constitute grounds for decision making with respect to an investment nor does it constitute a recommendation or opinion of an investment consultant or tax advisor and does by no means constitute a recommendation or opinion of an investment adviser or tax consultant and does not substitute the discretion of the potential investor. The information included in this presentation is of a summative nature and may be deemed to be presented differently from the manner it was presented in the Company's Reports but can be calculated using the data included in said reports. This presentation and the information included therein is by no means intended to substitute the requirement of reviewing the Company's reports to the public.

Investment in securities in general, and in the Company's securities in particular, is not without risk.

The purchase of the Company's securities requires an in-depth review of the Company's reports to the public alongside the need for legal, accounting and taxation analysis.

The presentation may include additional information which was not presented in the Company's reports to the public and/or information presented differently from the manner in which it was presented in the Company's reports to the public.

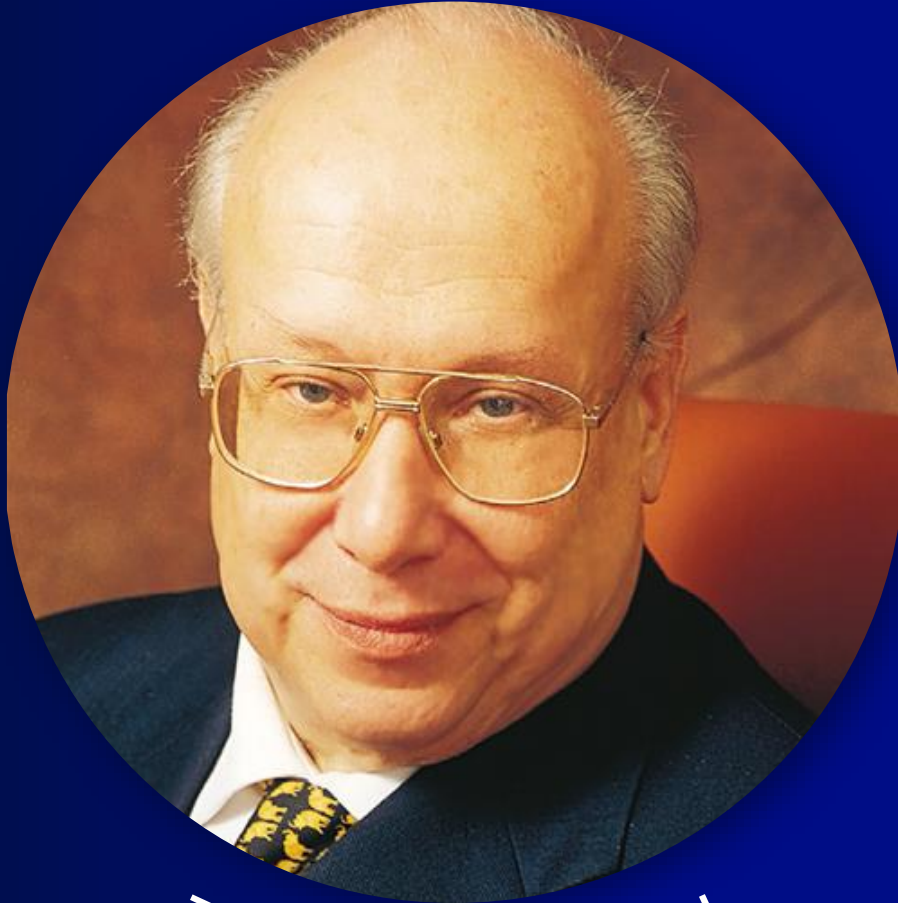
This presentation was prepared for summative and convenience purposes only and is by no means intended to substitute the requirement of reviewing the Company's reports to the public. In order to obtain full and comprehensive information with respect to the Company, its business and financial results and in order to have the full picture with respect to the Company's activity, and the risks it faces, please see the Reports and Periodic Reports published by the Company.

It should be noted that this presentation may include Forward Looking Information as defined in the Securities Law, 5728-1968. Said information includes, inter alia, forecasts, goals, estimations, and assessments, including information presented in the form of drawings, graphs, reviews, and any information otherwise presented which refers to future events and/or matters whose realization is uncertain and beyond the Company's control.

It is the Company's estimate that the main factors that may bring to the Forward Looking Information not being realized and/or to its realization in a manner different than the foregoing are, inter alia, developments in the economic environment and in the external factors impacting the Company's activity, which cannot be estimated in advance and are beyond the Company's control and/or regulatory changes and/or the realization of any of the risk factors (set forth in the Company's 2020 Annual Report).

Therefore, there is no certainty that the foregoing information shall be realized, and it may be realized differently and even materially different than the foregoing.

It should be clarified that the company does not undertake to update and/or to change the information included in the presentation, in order to reflect events and/or circumstances that will take place after the preparation of the presentation.



The Late Gershon Salkind

Founder & CEO

1928-2017

— ”
**The word
impossible
is not in my
dictionary.**

Napoleon Bonaparte

ELCO is a story of how
a pioneering factory
**became one of the
leading companies
in Israel.**



On the first day of September, 1922 Alexander Salkind starts his first day as the manager of his new factory. Since then, we haven't Stopped working, growing, & continuing his legacy.

A public company with family values.
Founded and led by the Salkind family,
a small industrial company became a multi-billion global
conglomerate, while maintaining its integrity and core values.

HISTORY In The Making



1949

ELCO Est.
First factory opens

1963

ELCO goes public
Traded on TLV
Stock Exchange

1992

**ELCO Acquires
Electra**
Entering the AC &
Elevator industry

2001

**ELCO acquires
Brandt-Moulinex**
Taking a strong
stance internationally

2009

**ELCO acquires
Landmark
Residential**
Entering the Multi-
Family market

2019

**ELCO acquires
Super-Gaz**
Entering the
energy industry

2021

**ELCO acquires
Bitan Wines &
Saar Group**
Entering new markets
Hundreds of
branches across
Israel

Today

**ELCO valued
at \$2B***
Becoming on of the
largest companies
in Israel
* 15.11.2021

ELCO In A Glance

/// **17**
Countries

/// **\$368M**
EBITDA

/// **+21K**
Employees

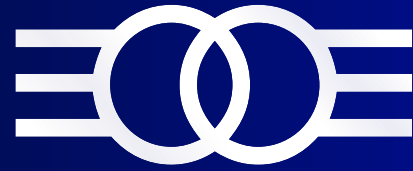
/// **\$4B**
Annual Business
Cycle (2020)

/// **\$154M**
Net Debt

/// **\$2.3B**
NAV

/// **\$2B**
Valuation
(15.11.21)

/// **75**
Years of
experience



ELCO Main Holding Structure



**Traded
(TA-35 Index)**

Main Activity Fields

- // Construction, infrastructure & electro mechanical systems in Israel & US
- // Facility Management
- // Establishing & developing real estate projects
- // National Projects



**Traded
(TA-90 Index)**



Main Activity Fields

- // **Electric consumer products**
Import, export, marketing, sales & distribution of AC & electric consumer products
- // **Electric Goods Retail**
Running retail chain stores selling electrical products
- // **Food & Convenience Retail**
Franchisee of Carrefour & 7-Eleven in Israel
- // **Sport & Outdoor**
Sport & Outdoor mega brands distributors
- // **Real estate for investment**



**ELECTRA
REAL ESTATE**

**PUBLIC
COMPANY**

Manages Private Capital Funds

- // Acquisition, management & flipping of **affordable housing** for rent in the Southeastern US
- // **Debt fund**
operating in southeasters US
- // **Acquisition population & management of houses** for rent in Southeasters US (Single Family Rental)
- // **US Hotel Fund**



**PUBLIC
COMPANY**



Main Activity Fields

- // **Distributing LPG & natural gas**
to clients in the industry, commerce, agriculture & private homes
- // Opening and planning of natural gas systems
- // **Establishing a chain for distributing natural gas** in the center of Israel, Hadera & the north
- // Establishment & running of **electricity power stations powered by natural gas**

North America

// Electra Real Estate – Texas
Electra Real Estate- Georgia
Electra Real Estate- Florida

Electra Real Estate – Virginia
Electra Real Estate- Miami

// Electra Ltd- New York

Europe

// Electra Ltd- Saint Petersburg (Russia)
// Electra Ltd - Bulgaria
// Electra Ltd. – Poland

Israel



O SUPERGAS ENERGY

Africa

// Electra Ltd- Nigeria
// Electra Ltd- Angola

Global brands, grow in Israel, with ELCO

OTIS



Miele

PHILIPS

SIEMENS

Since
1967

Since
1991

Since
1995

Since
1996

Since
2005

Since
2012

Since
2015

Since
2016

Since
2019

Since
2020

Since
2021

DAIKIN

VIESSMANN

JETPOINT®

Breville®

LIEBHERR

Columbia

EAT•N

BOSCH
Invented for life

7-ELEVEN®

Carrefour



ELCO Winning DNA



1st

Construction
& Infrastructure



1st

Electric
retail



1st

AC



1st

Integrated Facility
Management in
Israel

In Consideration for 40% of
the plant's shares in Ashkelon:
**Bosch will pay Electra
Consumption 8 Million Euros**

"We are happy we managed
to make Electra our partners.
We trust their many years of
experience & top standards"

Thomas Finke (VP Bosch Thermotechnik)



Elevator World Project of the Year: Yitzchak Navon Train Station

January 12, 2021 JERUSALEM



Long lasting partnership



"We're in a fruitful collaboration
that creates value for both
companies"

Carter Yung, Midea RAC
Middle East Manager



"Together we achieved big
successes and realize many
impressive projects "

Olivier Verhulsel, Daikin Europe
Director of Distributors

Three Generations **of excellency**

1949



**Alexander Salkind
begins the journey**

Establishing ELCO, a small
electro-mechanical
industrial company

1969



**Alexander passes on
the torch to his son -
Gershon Salkind**

ELCO grows exponentially
through a series of mergers
and acquisitions

2017



**Daniel & Michael
receive the torch from
their father Gershon**

ELCO grows internationally,
reaching new heights

TODAY

**ELCO valued
over \$2B*,
employing over
21K employees
in 17 countries.**

* 15.11.2021

ELCO

Leadership



**Daniel
Salkind**

Co-CEO
Director



**Michael
Salkind**

Co-CEO
Director



**/// Itamar
Deutscher**

President & CEO
Electra Group



**/// Gil
Rushinek**

Chairman
Electra Real Estate



**/// Chen
Melamed**

CEO
Supergas



**/// Zvika
Shwimmer**

CEO
Electra Consumer
Products



**/// Avi
Israeli**

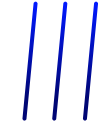
Vice CEO
Elco



**/// Eli
Vessely**

Chief Financial
Officer

ELCO Leadership



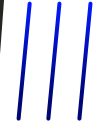
**Daniel
Salkind**

Co-Managing
Director

Mr. Daniel Salkind has served as Co-Chief Executive Officer and Member of the Board of Directors of Elco Holdings Ltd since 2002.

Mr. Salkind also served as Chairman of the Board of ECP, Chairman of the Board of Supergas and he also serves as director at public and private companies.

Mr. Daniel Salkind received his Bachelors degree in Economics from Haifa University, and his MBA from Northwestern University, in cooperation with Tel-Aviv University.



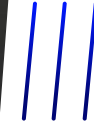
**Michael
Salkind**

Co-Managing
Director

Mr. Michael Salkind has served as Co-Chief Executive Officer and Member of the Board of Directors of Elco Holdings Ltd since 2011.

Mr. Salkind also served as Chairman of the Board of Electra Ltd.

Mr. Michael Salkind received his Bachelor degree in Business Administration from Boston University, the United States, and his MBA from Columbia University, the United States.

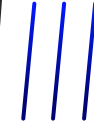


**Avi
Israeli**

Vice CEO
Elco and

Mr. Israeli, with an extensive background in Investment Banking. Served as Head of Business since 2000. Mr. Israeli also served as Chairman of the Board of Electra Real Estate Ltd.

Avi is a qualified Lawyer and holds his Bachelor's Degree in Law from the Hebrew University of Jerusalem. He is also an MBA graduate of INSEAD Fontainebleau/France as well as of the Harvard Business School's Advanced Management Program (AMP).



**Eli
Vessely**

Chief Financial
Officer

Mr. Eli Vessely serves as CFO of Elco Holdings Ltd. and of Electra Real Estate Ltd. He is with the group since 1994 when he was appointed as comptroller of Elco Industries. He holds a BA in economics and accounting from Bar-Ilan University and is a licensed CPA.

OUR UNIQUE FINGERPRINT

Always striving to
the next big thing

Close attention
to every detail

Conservative
Innovation

Power means
also admitting
mistakes

Careful Planning,
swift execution



Close attention
to every detail

Careful Planning,
swift execution

Always striving to
the next big thing


Conservative
Innovation

Power means also
admitting mistakes

Close attention to every detail

While we always keep our eye on the bigger picture, we understand that the devil is in the details. When we build a mega tower, we think about every window.





Close attention
to every detail

Careful Planning,
swift execution

Always striving to
the next big thing

Conservative
Innovation

Power means also
admitting mistakes

Careful Planning, swift execution

Thinking slow & fast is the way we move forward. Growing the next project requires patience to plan but also courage to execute.

Before we purchase a new company or import a world-class brand, we think it through. But when the decision is made - we storm ahead.

Close attention
to every detail

Careful Planning,
swift execution

Always striving to
the next big thing

Conservative
innovation

Power means also
admitting mistakes

Always striving to the next big thing

We never rest. We are always on
the look out for new products, new
methods, new strategies & markets.

This is what makes us constantly
relevant to every consumer,
every day.



Close attention
to every detail

Careful planning,
swift execution

Always striving to
the next big thing

Conservative
Innovation

Power means also
admitting mistakes



Conservative Innovation

As a company that has been successful for nearly a century, we respect & value ideas from the past. We stand proudly on the shoulders of giants that came before us.

True innovation derived from experience is rare, but it is exactly this kind of innovation that makes us keep on growing all over the world.

Close attention
to every detail

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swift execution

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Conservative
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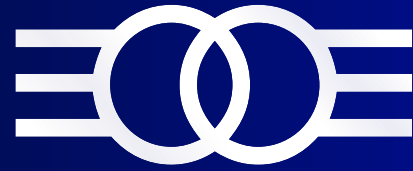
Power means also
admitting mistakes

Power means also admitting mistakes

As a company that started from a small factory, we understand that every mistake, even the smallest, has power.

When hidden, it has the power to abort an entire company's operation. When admitted, it has the power to help us learn, rise from challenges & explore creative solutions.





ELCO Main Holding Structure



**Traded
(TA-35 Index)**

Main Activity Fields

- // Construction, infrastructure & electro mechanical systems in Israel & US
- // Facility Management
- // Establishing & developing real estate projects
- // National Projects



**Traded
(TA-90 Index)**



Main Activity Fields

- // **Electric consumer products**
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Sport & Outdoor mega brands distributors
- // **Real estate for investment**



**ELECTRA
REAL ESTATE**

**PUBLIC
COMPANY**

Manages Private Capital Funds

- // Acquisition, management & flipping of **affordable housing** for rent in the Southeastern US
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operating in southeasters US
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**PUBLIC
COMPANY**



Main Activity Fields

- // **Distributing LPG & natural gas**
to clients in the industry, commerce, agriculture & private homes
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An international market leader driven by a dedicated lifecycle approach that encompasses every project stage, from concept and development, through construction and maintenance, to long-term management and operation.





ELECTRA LTD

Winning Numbers

/// **\$2.2B**
Valuation

/// **17**
Countries

/// **\$2.5B**
2020 Revenue

/// **\$6.7B**
Backlog

/// **13,200**
Employees

/// **1945**
Founded



EXPERIENCED MANAGEMENT TEAM

With a proven track-record of
growing international brands



/// **Itamar
Deutscher**
CEO



/// **Shai
Amsalem**
CFO



/// **Moshe
Litwak**
VP Commercial &
Business Development



/// **Motti
Fireman**
VP Human Resources
& Administration



/// **Eyal
Tuchman**
VP Operations
& Control



/// **Ronit
Barzilay**
VP Legal Counsel



A1

Electra M&E, Electra Infrastructure and
Electra Technologies

The line terminates at an underground
train station at a depth of 80 Meters.
Jerusalem – Ben-Gurion International
Airport – Tel Aviv at speeds of up to
160 km/h 28 Minutes.

System maintenance for 10 Years



Shafdan – 3 Pumping Stations

Electra Elco C&S and Electra Infrastructure
3 large pumping stations serving
Central Israel.

8 biogas cogeneration engines with 1.5MW.

Budget \$33 million.



National Library

Electra Infrastructure and Electra M&E
Electra Elevators.

Built-up area 46,000 SQM.

5 underground levels with a total
area of 29,300 SQM.

7 aboveground levels covering
16,700 SQM.



Midtown

Electra Investments, Electra
Construction , Electra M&E, Electra
Elevators, Electra Parking Solutions
and Ariel Properties.

Total investment 122,000,000 NIS.

Residential area 35,000 SQM.

Office & commercial space 94,000
SQM.



Moynihan Train Hall, NYC

Location: Penn Station, NYC

Scope: Electrical and electromechanical work on a 45,200

SQM train hall

Project Value: Over \$140 million

Completed in 2020



Park of Poland (Suntago Water Park)

Location: Wręcza, Poland, southwest of Warsaw

Scope: Multiple electromechanical systems over 67,000 SQM – water supply, sewage, ventilation, heating, cooling, electricity, plumbing, fire detection, low-voltage, and a building management system (BMS)

Completed in 2020



Tesla Gigafactory Berlin

Location: Grünheide, Germany, southeast of Berlin

Scope: 300,000 sqm

Expected Completion: 2021



Monitoring systems at bridges (D/B)

Total: scope: \$73.7 million

Total Gross Profit: \$14.0 million (18.9%)

Percent complete: 99.6%

Client: Triborough Bridge and Tunnel Authority (TBTA)

Project: Monitoring systems at bridges

Design/Build

P/S: Prime



Rafael Facilities

Location: Rafael Advanced Defense Systems, Israel

Scope: Full IFM services through a dedicated subsidiary, Electra TOMER Maintenance & Service. Tender: \$650 million
136 KM maintained roads. 320,000 m² cleaning area. 410,000 m² maintained area.
8 years contract period. 35 managed subcontractors. 350 onsite technical staffers.



Intel

Electra M&E Service Division, Electra Elco C&S and Electra FM Maintenance Division.

Area 250,000 SQM.

Fire protection systems in the FAB-18 Complex.

Installation of water sprinkler systems in the FAB-28 Complex (10,000 SQM).



Bank Hapoalim Branches Nationwide

Electra FM Maintenance Division, Megason and Electra Security.
Approx. 200 Branches & Main Data Center.

Location: All over Israel.

Services: Comprehensive maintenance.



Assuta Medical Centers

Electra FM Maintenance Division and Electra M&E Service Division.
Area 50,000 SQM.

Team of 18 technicians & maintenance personnel.

Maintenance services 24 hours a day, 365 days a year.



Achziv

Location: Northwest Nahariya,
by Achziv Beach

Scope: Approx. 745 apts in high-rise
buildings on approx. 64,000 sqm

Expected Turnover: \$143 million

Expected Cost: \$117 million

Electra's Share: 50%

Expected Completion: In stages until 2024

*Expected turnover and cost reflect
Electra's share according to its
percentage holding



Electra by the Sea

Location: Southwest Bat Yam,
by HaKomemiyut St.

Scope: 106 apts and approx. 3,990 sqm
business and commercial areas

Expected Turnover: \$87 million

Expected Cost: \$63 million

Electra's Share: 100%

Completed in March 2020



Electra Avenue

Location: Neot Sadeh, Raanana

Scope: 94 apts and
approx. 900 sqm commercial areas

Expected Turnover: \$71 million

Expected Cost: \$63 million

Electra's Share: 100%

Completed in March 2020



Electra Mul HaNof

Location: Moshe Dayan St., Ramla

Scope: 252 apts in high-rise buildings
on approx. 5,800 sqm

Expected Turnover: \$108 million

Expected Cost: \$94 million

Electra's Share: 100%

Completed in November 2019



Camp Ariel Sharon

Project Type: BOT

SPC Holding: 14.3%

EPC Holding: 30%

O&M Holding: 21.5%

Stage: Operation

Construction Cost (incl. options) (USD millions): 675

Estimated Operating Cost (USD millions): 1,350

Construction Period (months): 44

Operating Period (years): 21.5

Book Value of Investment Balance (USD millions): 9



Pumped Storage

Maale Gilboa

Project Type: BOO

SPC Holding: 25.5%

EPC Holding: 50%

O&M Holding: 50%

Stage: Operation

Estimated Construction Cost (USD millions): 583

Estimated Operating Cost (USD millions): 1,104

Construction Period (months): 70

Operating Period (years): 20

Book Value of Investment Balance (USD millions): 38



Bar-Ilan University Dormitories

Project Type: BOT

SPC Holding: 100%

EPC Holding: 100%

O&M Holding: 100%

Stage: Operation

Estimated Construction Cost (USD millions): 138

Estimated Operating Cost (USD millions): 135

Construction Period (months): 54

Operating Period (years): 25

Book Value of Investment Balance (USD millions): 127



Wastewater Treatment Plants

Project Type: BOT

SPC Holding: 100%

EPC Holding: 100%

O&M Holding: 100%

Stage: Operation

Estimated Construction Cost (USD millions): 16

Estimated Operating Cost (USD millions): 24

Construction Period (months): 18-36

Operating Period (years): 20

Book Value of Investment Balance (USD millions): 6



ב. איזנברג ב. שרמן
אדריכלות ומכנון ערים בע"מ
ישראל 159, תל אביב 67443, סל 03-6956831, פקס 03-6956859

Fast Lanes

Mevo Ayalon – Netanya North

Project Type: BOT

SPC Holding: 25%

EPC Holding: 49.75%

O&M Holding: 25%

Stage: Financial Closure

Estimated Construction Cost (USD millions): 613

Estimated Operating Cost (USD millions): 252

Construction Period (months): 36-44

Operating Period (years): 10-11

Book Value of Investment Balance (USD millions): 3



Government Campus Netanya

Project Type: BOT

SPC Holding: 100%

EPC Holding: 100%

O&M Holding: 100%

Stage: Construction

Estimated Construction Cost (USD millions): 76.7

Estimated Operating Cost (USD millions): 33.7

Construction Period (months): 48

Operating Period (years): 22

Book Value of Investment Balance (USD millions): 8.8

ELCO Main Holding Structure



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**Traded
(TA-90 Index)**



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A multi-industry consumer goods company.
The largest and leading company
in Israel with 75 years of operations
in air conditioning and electric
home appliances. Recently,
the company has expanded to FMCG retail,
such as food & beverages, sport and outdoors.



THE TOP CONSUMER-PRODUCTS GROUP OF ISRAEL

Interacting with consumers, every moment, every day

ELECTRIC CONSUMER PRODUCTS Division

ELECTRA RETAIL Division

FOOD Division

SPORTS & LEISURE Division



ELECTRA Consumer Products

Winning Numbers

1.4\$B

Market Cap, as of Mar-22

\$90M

EBITDA 2021, Proforma

+250K_{m2}

Commercial Real-Estate

+250

Stores

99\$M

Financial Debt, Net

Over
40M

Annual Transactions

1.8\$B

2021 Revenue, Proforma

+6.5K

Employees

**+400% SHARE RATE GROWTH
OVER THE LAST 3 YEARS**

Exchange Closing Rate, June 2018-July 2021



EXPERIENCED MANAGEMENT TEAM

With a proven track-record of
growing international brands



**Zvika
Shwimmer**

CEO
Former CEO of Laline
Former CEO of Delta



**Yoni
Tsabari**

Senior Vice President,
CFO, Head of IT



SAMMY LEVI

VP Real Estate
Operations



**Anat
Barkan**

VP Human
Resources



**Shahar
Perry**

COO



**LIRIK
MEIRI**

Legal Counsel



**May
Shachar**

Head of Business
Development

Leading HVAC Factory in the Middle East



Official operator of Apple in Israel



The largest and leading Electric goods retail chain in Israel



One of the largest electric goods E-com platform

Brands owned by Electra Consumer Products



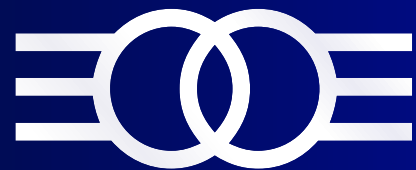
JETPOINT



Global brands distributed by Electra Consumer Products Group







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- // Opening and planning of natural gas systems
- // **Establishing a chain for distributing natural gas** in the center of Israel, Hadera & the north
- // Establishment & running of **electricity power stations powered by natural gas**



Traded
(TA-35 Index)



Main Activity Fields

- // Construction, infrastructure & electro mechanical systems in Israel & US
- // Facility Management
- // Establishing & developing real estate projects
- // National Projects



ELECTRA
REAL ESTATE

PUBLIC
COMPANY



Manages Private Capital Funds

- // Acquisition, management & flipping of **affordable housing** for rent in the Southeastern US
- // **Debt fund**
operating in southeasters US
- // **Acquisition population & management of houses** for rent in Southeasters US (Single Family Rental)
- // **US Hotel Fund**



ELECTRA
REAL ESTATE



Founded in 1972 and publicly traded since 2005, Electra Real Estate, through its US-based affiliate Electra America, currently holds and manages over 80 multi-family complexes, comprising about 28,000 residential units in Texas, Florida, Georgia, Tennessee, North and South Carolina, with an overall value of over four billion dollars





ELECTRA Real Estate

Winning Numbers

/// **\$0.73B**
Valuation (TLV 125)

/// **\$58M**
2020 Profit

/// **31K**
Multi Family Managed
Apartments

/// **8**
Active Countries in US

/// **745**
Employees

/// **656**
Single Family
Rental Houses



EXPERIENCED MANAGEMENT TEAM

With a proven track-record of
growing international brands



Michael Salkind
CO-CEO and Director
at Elco Holdings



Gil Rushinek
Chairman, Electra
Real Estate



Joseph Lubeck
CEO of Electra
America



Amir Yaniv
CEO, Electra
Real Estate



Roy Maor
Head of Investor
Relations, Electra
Real Estate



Jim Miller
CFO of Electra
America

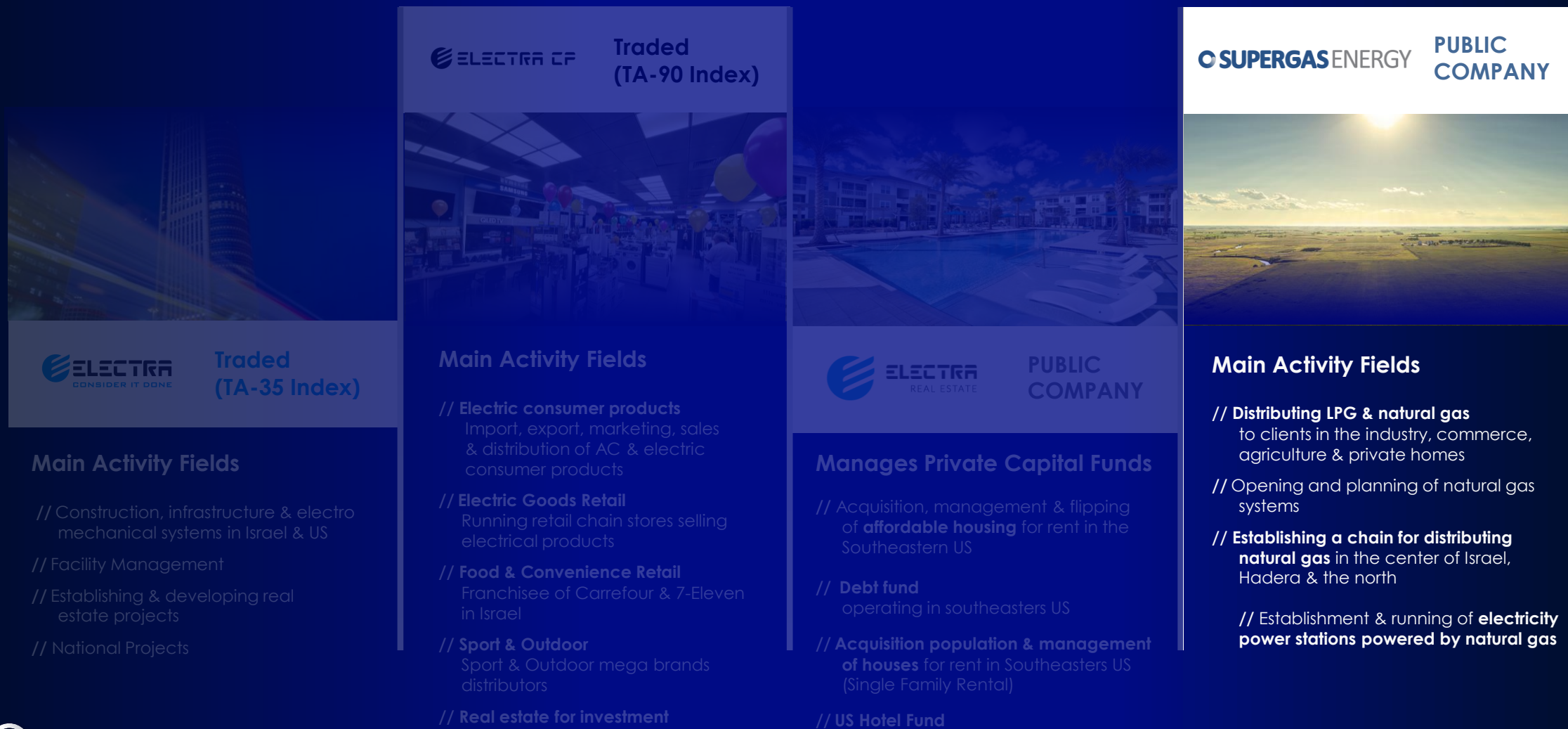


Christine Defilippis
Chief Investment
Officer, Electra
America





ELCO Main Holding Structure



SUPERGAS ENERGY



Supergas Energy is a leading energy company in the fields of LPG, natural gas, compressed natural gas, electricity, renewable energies and energy efficiency



2020 IN NUMBERS

\$165M

Revenues

\$45M

EBITDA

\$34M

Cash flow from
operating activities

\$15M

Net profit

\$235M

Equity

\$375M

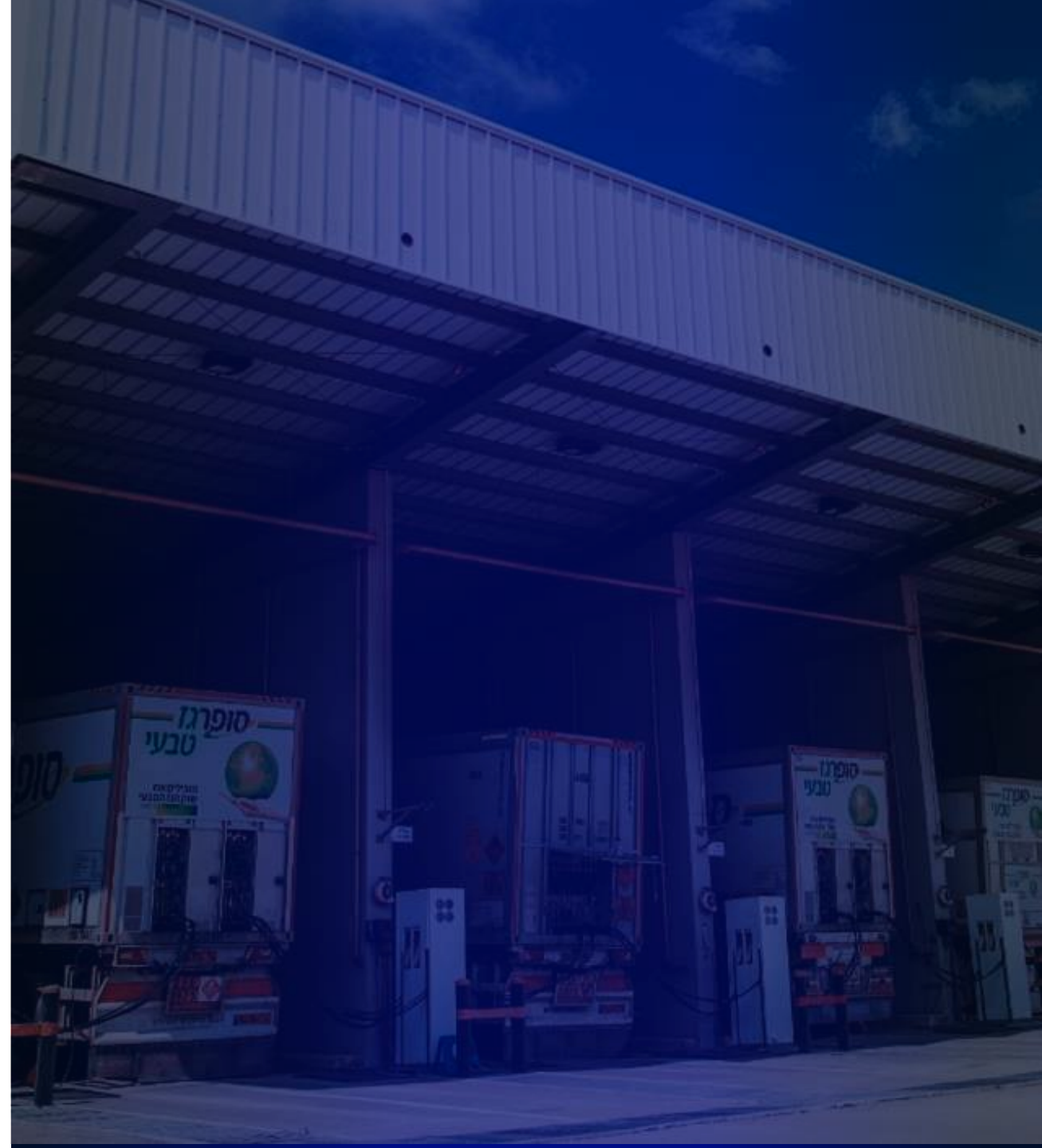
Company value

40%

Dividend policy

\$97M

Net financial
debt

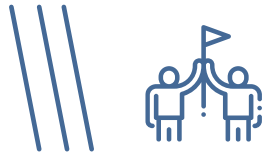


SUPERGAS ENERGY

Entrepreneurship. Innovation. reliability.



70 years of experience, knowledge, professionalism and reputation



Public Company (TASE) 62% owned by ELCO



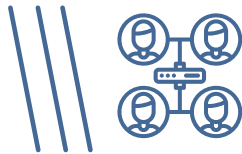
A market leader in LPG (Liquefied Petroleum Gas), natural gas, solar and cogeneration



Significant growth potential in the renewable energy industry



Years-long financial strength and consistent profitability



Stable customer base in industry, commerce, services and households



Proven capabilities in the initiation, construction and operation of complex energy projects



MANAGEMENT



/// **Chen
Melamed**
CEO



/// **Nati
Botbol**
CFO



/// **Roni
Tzukerman**
COO and
Engineering



/// **Amit
Pergament**
VP Business
Development
Israel



/// **Yuval
Baryosef**
VP Business
Development
International



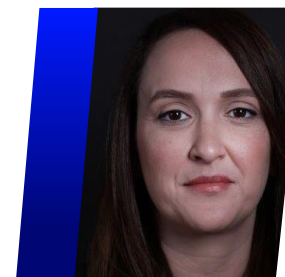
/// **Yotam
Admi**
Legal Council



/// **Ron
Kessary**
VP Sales



/// **Sigal
Svlim**
VP IT



/// **Eti
Daniel**
VP HR

Nationwide operations and infrastructure



AREAS OF ACTIVITY



LPG & Hot Water



Natural Gas



Cogeneration



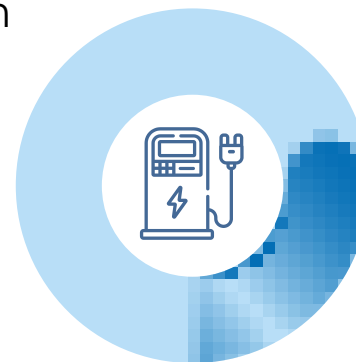
BESS



Solar Solutions



Electricity sale

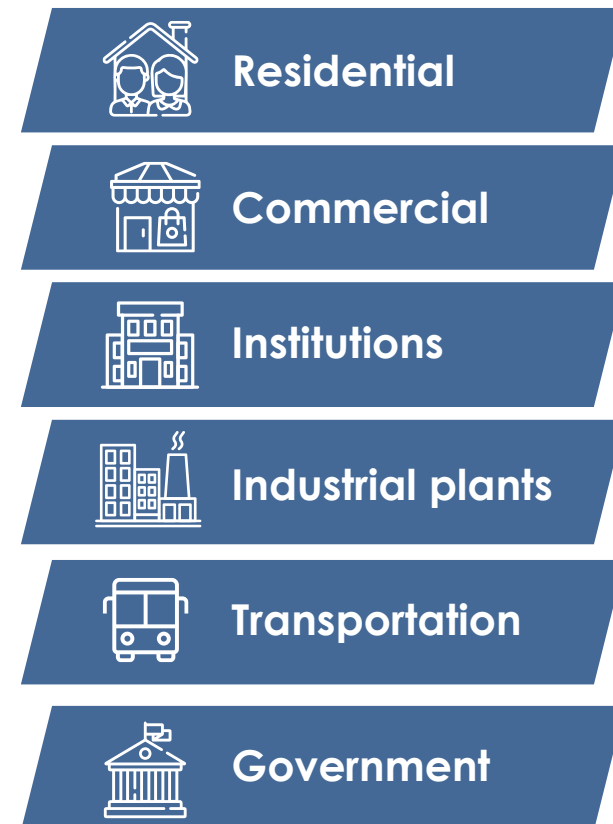
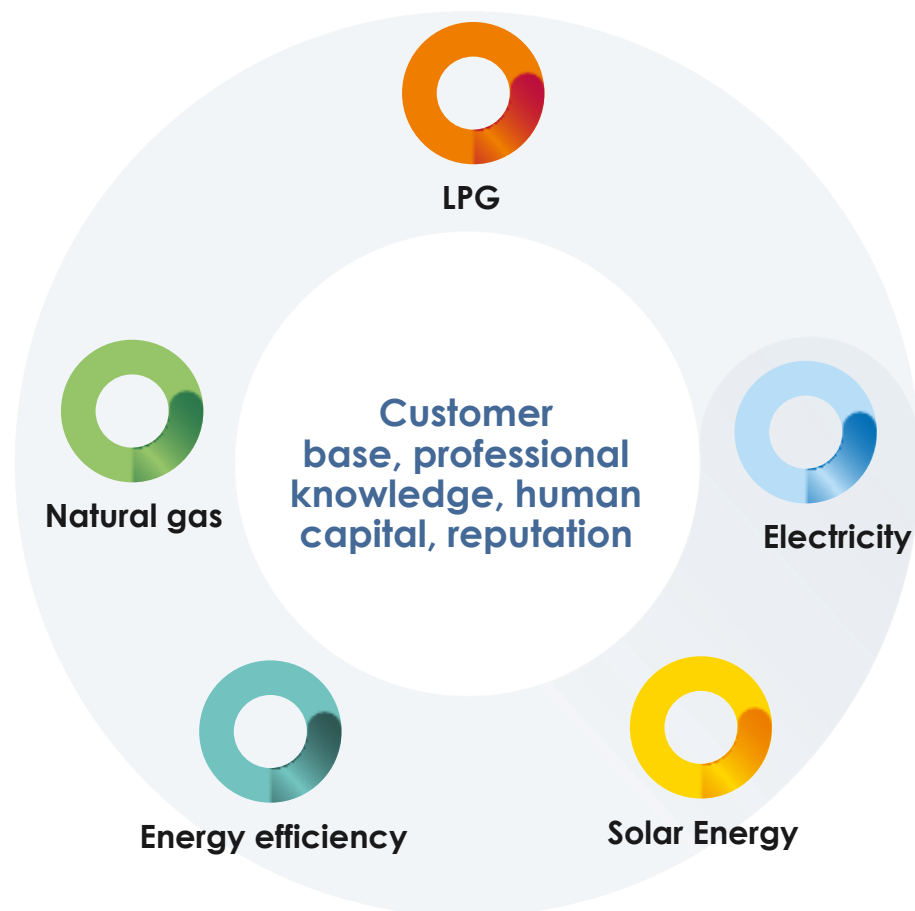


Charging stations for
electric vehicles

VISION AND STRATEGY

A leading energy supplier in the Israeli market

/// Multi-sectoral energy supplier, providing a wide range of energy solutions to end customers



Entering the USA market

Entering a mature, promising and growing renewable energy market

Purchased 30% of the equity interest of Balanced Rock Power (BRP)
Veto rights for all operational and business decisions

The platform is growing in the solar and storage market

BRP develops utility scale solar and storage projects across the USA until the Notice To Proceed (NTP) stage.

Supergas has a right of first offer to acquire projects that BRP developed
BRP currently owns a portfolio of over 5GW solar projects and 10GW storage projects

Synergies to Supergas portfolio and business plans

Leveraging equity by financing the BRP activity,
Developing and owning assets as an Independent Power Producer (IPP),
Learning and gaining experience in the US dynamic market,



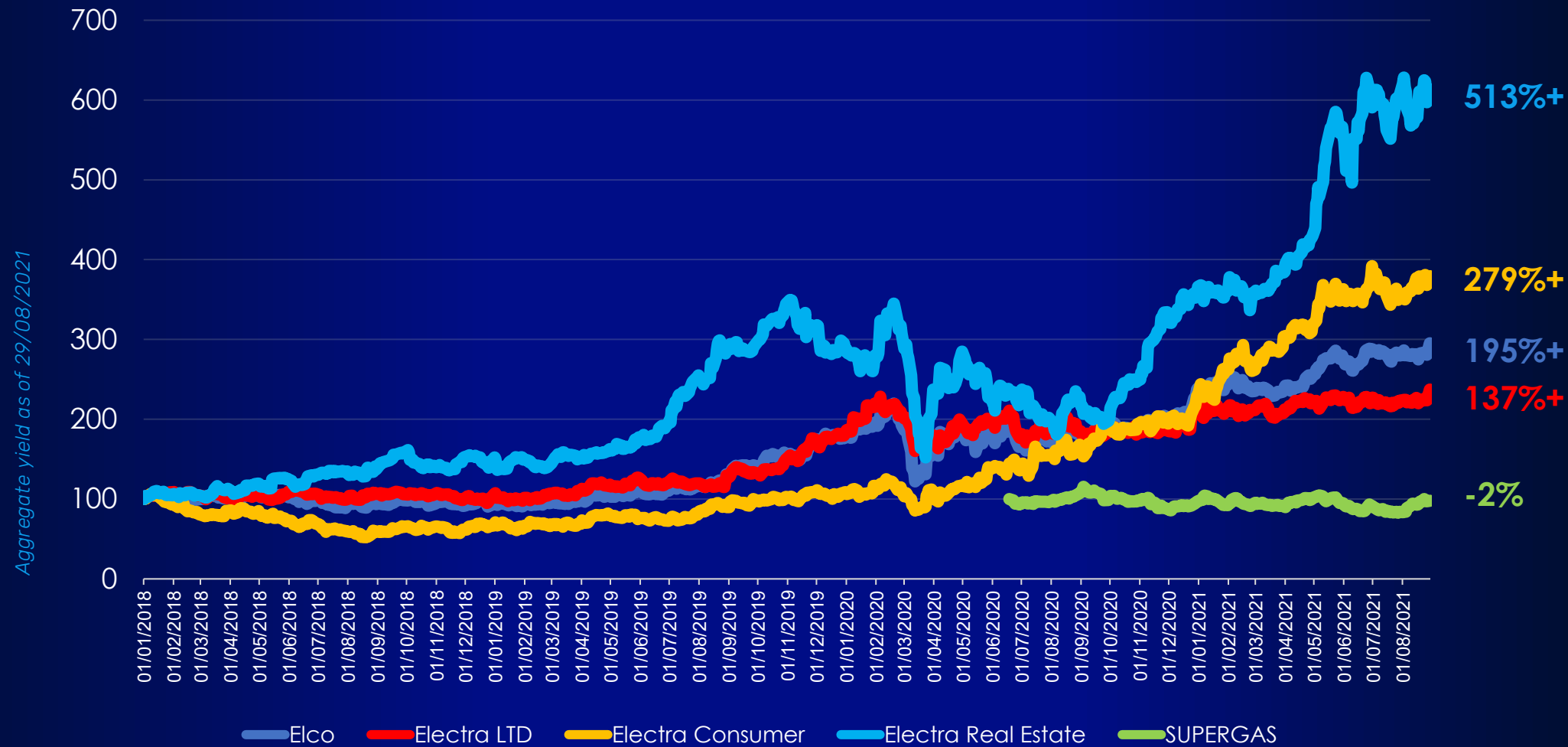
FINANCE



ELCO AND ITS SUBSIDIARIES

* Annual Yield compared to the market

STOCK PERFORMANCE



The growth rate as of January 2018. Supergas was listed in June 2020.

ELCO in Figures (1)



Dividends paid and declared in 2021 and up to Aug 21'

\$18.4M



Shareholder's Share in the equity

\$553M



Shareholder's holding rate in the Company

65.5%



Company value in the Stock Exchange
(15.11.21)

\$2B



Shareholder's share in net profits

\$61M



Revenues in the Reporting Period

\$2B



Dividends received and declared by subsidiaries in 2021 and up to Aug 21'

\$34M



Number of Employees

21,000



Net Debt

\$154M



Profit per share

\$2.2



Net Asset Value (NAV)

\$2.3B

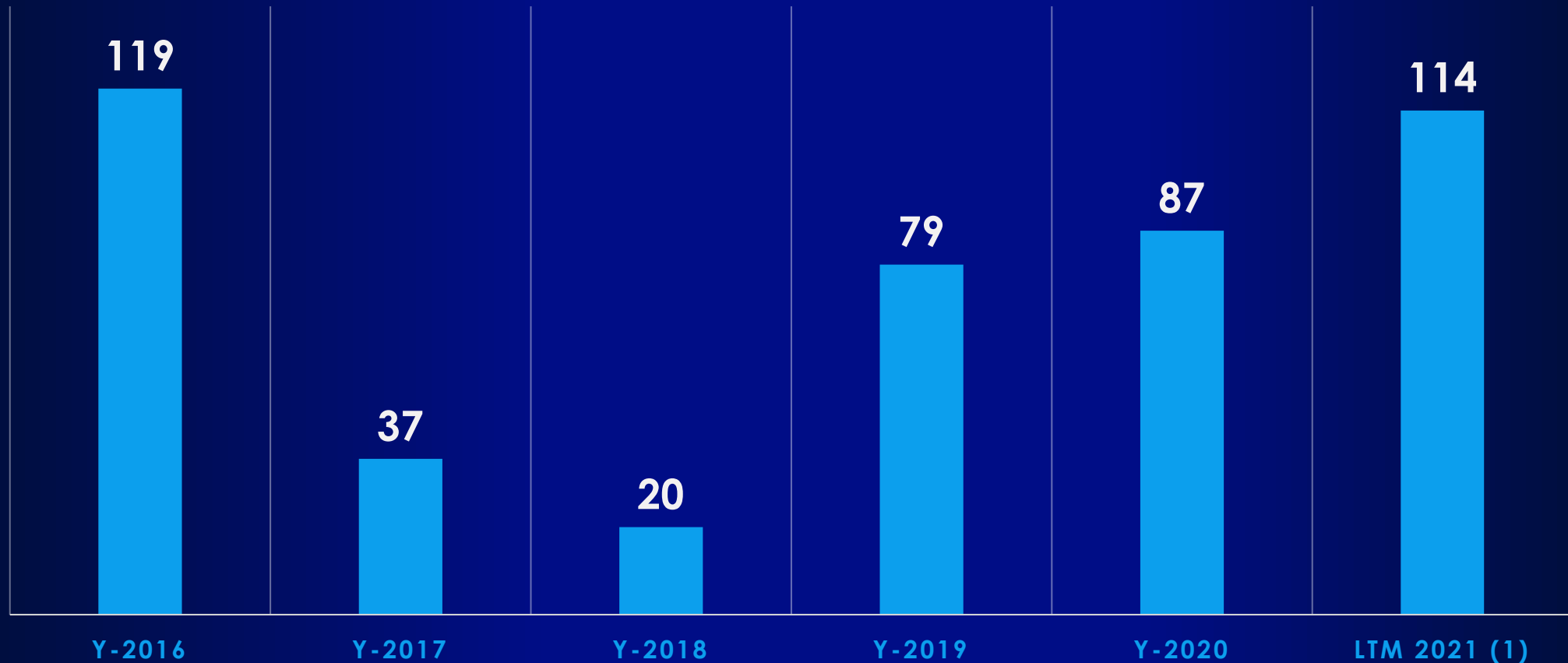


EBITDA

\$237M

PROFIT ATTRIBUTABLE TO THE SHAREHOLDERS

/// Annual Profit
[in \$ Millions]



CONSOLIDATED FINANCIAL INFORMATION

[in \$ Millions]

	Y - 2020	Q2 - 2020	Q2 - 2021	Rate of change between the quarters (%)
Sales //	3,379	768	1,072	+36%
Gross Profit //	499	114	208	+83%
EBIT //	201	53	100	+87%
EBITDA //	316	84	141	+68%
Net Profit //	178	34	65	+94%

THANK YOU

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