# Amazon Inbound US Prepaid Carrier Manual

Effective: April 1 2025





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### Overview

Carrier partners play a critical role in helping Amazon succeed in our goal to be the most Customer-centric company on Earth. We aim to work together to create a highly efficient experience that satisfies Amazon's and our partners' business needs. We place a high value on both service performance and responsiveness, and reward carriers that consistently deliver superior results.

Some of the metrics that we use to evaluate our carrier partners include:

- Scheduling First Pass Yield (FPY)
  - Appointment Reschedules
  - Appointment Cancellations
- No Call/No Show (NCNS)
- Trailer Seal Compliance
- On Time Arrival (OTA)

In this manual are the requirements, policies, and expectations for Inbound Prepaid carrier to succeed as a partner with Amazon.com Services LLC and Amazon Canada Fulfillment Services, ULC. The intention of this manual is to enhance the operations between Amazon and our carrier partners to improve performance, consistency, and the carrier experience.

It is expected that ALL carriers read and adhere to this manual in its entirety.

This manual will be kept up to date with current expectations and programs, but does not supersede or change any official documents or contractual terms between carriers and Amazon.



## Summary of Change

#### **New Programs & Recent Additions**

This manual will be updated regularly and be made available to all carriers onboarded with Amazon. This section will be utilized to inform carriers of changes to this manual each update that occurs.

Amazon encourages feedback from all carriers. Our goal is to make processes as efficient as possible and we ask for assistance from carriers in doing so

Please email <u>theypaycarriermanual@amazon.com</u> with your feedback.

Major additions/changes since last update are highlighted throughout manual.

#### **July 2025**

Email alias to request POD





## **Key Definitions**

- Bill of Lading ("BOL" or "BL") Legal document that is issued by a carrier to the shipper. It contains details about which goods are being shipped, where the shipment is coming from and going to, as well as details of the shipper, carrier, and consignee. Serves three (3) functions:
  - 1. Evidence of a contract of carriage.
  - 2. Receipt of goods i.e. an acknowledgement that the carrier has received the freight.
  - 3. Document of legal title to goods.
- Carrier The party that moves the cargo
- Carrier Management Specialist ("CMS") Onboarding program Carrier contact
- Carrier Requested Delivery Date ("CRDD" or "RDD") –
   This is the first date and time the Carrier can make physical delivery at an Amazon facility.
- Consignee ("Amazon") The party designated to receive the shipment.
- Delivery Receipt Manifest ("DRM") is used to document the details of the delivery such as shipper, receiver, number and/or weight of cargo items, origin, and destination
- Electronic POD ("ePOD") This document serves only as confirmation that the appointment described on BOL from the carrier has been delivered to Amazon. The content has not yet been inspected and therefore Amazon makes no representation at this time about the quality, quantity, or condition of the units contained in the shipment.
- Fulfillment Center ("FC") Amazon facility designed as destination for inbound shipments to hold goods for periods of time before transitioning inventory into customer shipments.

- First Pass Yield ("FPY") the number of appointments which were successfully delivered as originally scheduled, without any reschedules / cancellations / or deletions. FPYcc is Carrier Controllable FPY
- Holidays Recognized US holidays are: New Year's Day, MLK Jr. Day, Memorial Day, Independence Day, Labor Day, Thanksgiving and Christmas. For holidays outside of the US, contact <u>ait-ib-scheduling@amazon.com</u>
- Inbound Shipment Appointment ("ISA") Confirmation number accompanying an inbound delivery appointment.
   Driver will provide ISA to gate agent upon arrival at Amazon facility
- Inbound Shipment Delivery ("ISD") represent a shipment from one vendor to one DC. This roughly translates to one ISD equaling one bol or pro delivered on a trailer. There can be one or more POs associated with the ISD. Also the quantities can be as small as a single carton up to several pallets.
- Inbound Crossdock ("IXD") Facility where inbound shipments are received to be strategically consolidated and shipped to final destination at an FC.
- Less-Than-Truckload ("LTL") Shipments that do not require an entire trailer, typically <50% of 53 ft trailer and must be palletized. Freight originates from several destinations and organized by carrier, often through use of an IXD before being sent to destination
- No Call No Show ("NCNS) An appointment that is scheduled but not used by the carrier for delivery. ISA's can be deleted when carrier has not arrived within 60 minutes of the Scheduled Arrival Time.



## **Key Definitions**

- Progressive Number ("PRO") The PRO number is used by a carrier to identify and then track a specific order turned over by a vendor by for shipment. Carriers assign a PRO number or tracking number to each order
- Purchase Order ("PO") Used by customers, e.g. Amazon, to procure/track materials from suppliers. Amazon uses an alphanumeric format that begins with a number, followed by 6 letters/numbers and ends with a letter.
- Prepaid ("TheyPay") The consignor (Shipper) pays the freight charges.
- Refusals A trailer, shipment, or portion of a shipment is subject to refusal at the FC if associates are unable to safely unload the trailer or verify the contents of the shipment.
- Scheduled Arrival Time ("SAT") This refers to the date and time (hour) the carrier is expected to check-in with the site gate for delivery.
- **Shipper** ("**Vendor**" or "**Seller**") The party supplying the inventory (units, cartons) being transported.
- Standard Carrier Alpha Code ("SCAC") –a unique two-tofour-letter code used to identify transportation companies.
   SCAC codes are obtained from NMFTA (National Motor Freight Traffic Association Inc)
- Seal Mechanical device marked with a unique identifier and usually designed for a single use, which is externally affixed to the container/trailer doors and designed to evidence tampering or intrusion through the doors of a container/trailer and to secure closed doors of a container/trailer

- **Secured Yard** Must be fully fenced on all sides with monitored entrance/exit points and 24/7 remote monitoring with regularly scheduled live sweeps.
- Transportation Operations Management ("TOM" or "TOM team") — Central management team supporting FC operations, yard management and acting to resolve issues on site level.
- On-Time Arrival ("OTA") Metric measured against Carrier Performance. To maintain OTA, carriers should not arrive earlier than 30 minutes before SAT and no later than 30 minutes after SAT
- Warning and Suspension Program ("WASP") Team that monitors Carrier Performance thru Warnings and Suspension. Questions on Warnings or Suspension can be emailed to ait-wasp@amazon.com
- Proof of Delivery ("POD") A document that confirms an order has arrived at its destination and was successfully delivered to the intended recipient.
- Truckload ("TL") Loads are picked up at one origin site
  as a full trailer and transported via linehaul to an Amazon
  facility. Max weight is 40,000 lbs, max volume is 3,500 cu ft
  and max number of pallets is 60 stackable/30 unstackable.
  TL shipments can be floor loaded



#### **Driver Safety**

Carriers are expected to ensure the safety of their drivers at all times. This includes ensuring safe conditions and driver welfare, e.g., if driver reports inability to drive due to lack of sleep or other reason, then they are taken off the road even if they are within their regulatory drive hours.

Amazon loads are expected to be monitored entering and exiting the yard and checked to make sure the proper agents are pulling the loads from the secure yard.

#### **High Value Loads**

In addition to any mutually agreed upon standards, carrier must also comply with these requirements for all services involving specifically identified as High/Highest value:

Team drivers are required and at least one driver must remain with the load at all times

Tractor must be equipped with GPS tracking and must provide electronic updates.

No stops allowed within 200 miles of pick-up and 200 miles of delivery.

If a trailer must be left unattended, it must be parked in a secure yard as described – "A secure yard must be fully fenced on all sides with monitored entrance/exit points and 24/7 remote monitoring with regularly scheduled live sweeps"



#### FC Check-In Security/Safety

Check-ins will only be conducted at the guard shack while the driver is in their truck. At no point should a driver leave their truck unattended or approach a guard shack on foot, this is considered a safety violation

Amazon will never approach a driver outside of an Amazon facility or request they leave their truck unattended to check-in

If anyone, especially someone identifying as an Amazon employee, approaches the driver outside of an Amazon site, driver will remain in their truck until inside the Amazon yard and continue to follow all safety protocols

Carrier must follow Amazon yard rules when picking up and delivering at all Amazon facilities

Drivers are to maintain a professional and courteous attitude toward Amazon FC employees, customers and other service providers at all times.

Any damage to driver, property, or Amazon property must be reported immediately to ship clerk for documentation and resolution.

#### **Delivery**

Standard unloading free time allowance for LIVE loads is 2 hours per appointment.

Amazon Policy is one (1) ISA per trailer. **DO NOT** combine multiple ISA's for same site on one trailer as this will result in one ISA being checked in and all others being deleted for NCNS. If you add freight to a trailer, please add that freight to the original ISA. **DO NOT** create a new ISA.

Amazon freight must be clearly marked for Amazon. Amazon will not remove another companies freight to access the Amazon freight. If NON Amazon freight is loaded on trailer carrier must make sure this freight is clearly separated from the Amazon freight.

If trailer contains freight for multiple Amazon FC's please make sure freight is clearly separated and marked for each site to avoid site unloading all freight on trailer.

All TheyPay loads are LIVE unloads. Drivers must remain until trailer is unloaded and released by the site. TheyPay freight is not allowed to drop at any Amazon FC





#### **Yard Safety**

Failure to follow Amazon Yard Rules will result in driver escalation to Carrier Safety which may result in driver being banned from all Amazon yards

- 1. Only connect to a trailer with a GREEN exterior dock light.
- 2. DO NOT hook to any trailer with a RED dock light.
- 3. Drivers <u>must</u> wear a safety vest and closed-toe shoes whenever in the yard and outside their vehicles.
- 4. Drivers are responsible for opening and closing side-hinged style trailer doors upon arrive/departure from dock. During the check in process, drivers should be informed to <u>NOT</u> cut their seal regardless if they are going to a dock door or parking slip. If the loads are sealed with a lock, the drivers are responsible for removing the lock.
- 5. Drivers <u>will</u> surrender their keys for all box trucks (trucks that cannot detach from the trailer) that are to be unloaded by Amazon personnel.
- 6. Drivers will not hook up to their trailer until directed by Amazon personnel. Tractor must be completely unhooked and at least 6 ft away from trailer after docking.
- 7. Drivers <u>must</u> wait in the driver area in the building or in their cab >6 ft away from the trailers. Drivers may wait in their cab or in designated tractor parking.
- 8. No idling or smoking in the trailer yard unless in a designated area.
- 9. Trailers 28 ft or less <u>require</u> 2 jack stands. Amazon personnel are responsible for placing and removing jack stands.
- 10. Trailers that **DO NOT** engage to the dock lock <u>will have</u> a glad lock or king pin applied. Amazon personnel are responsible for applying and removing these devices.
- 11. Drivers are responsible for placing wheel chock(s) upon arrival and removing wheel chock(s) from the trailer prior to departure.
- 12. Drivers are expected to follow any site-specific safety rules posted upon arrive at the site.
- 13. In the event of an emergency or severe weather, please follow the guirdalle of Contents on Personnel.



#### **Seal Compliance**

All loads should be secured with a seal once enroute to Amazon facility and all Seals shall be <u>ISO 17712</u> compliant (this applies to all assets entering Amazon yards), meeting the following conditions:

- Strong and durable against weather, chemical action and undetectable tampering
- Must be easy to apply and seal
- Permanently and uniquely marked/numbered and marked with an easily identifiable manufacturer's logo

**RFID** seals are <u>preferred</u> for Amazon deliveries. Amazon cameras at the guard shack entrance can easily read these seals for Check in.



**TL** shipments traveling more than 250 miles from origin to destination must receive a high-security bolt seal, with seal number notated on BOL

LTL carriers are required to seal trailers following consolidation and notate seal numbers on the corresponding BOLs/DRM prior to delivery at Amazon facility. It will be the carriers responsibility to secure the loads between vendor/seller pickups prior to consolidation.

Drivers <u>will not</u> cut seals once enroute to the Amazon facility and must leave seals intact during transit to and upon arrival at Amazon facilities. Amazon's TOM teams are responsible for cutting/removing seals upon driver's arrival at an Amazon facility.

To dispute any Seal non compliance issues please email seal-carrier-disputes@amazon.com.

Cable Seals





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Plastic Seals

### **Empty Trailer Tow Policy**

A dwelling empty trailer is one not owned or rented by Amazon which has no clear mechanism for removal from the yard by the carrier. Any dwelling trailer is liable to incur the following actions

- TOM team will notify driver when trailer is empty and ready for removal.
- If the empty trailer is not removed within 72 hours, the TOM team will escalate by creating a case to the carrier to remove the trailer immediately.
- If the empty trailer is not removed with 48 hours from the above escalation (5-days total), Amazon will give TOM team permission to tow the empty trailer from the yard. This action will be communicated to the carrier and will include the company used for towing and the estimated date for removal.



#### **Trailer Quality**

The following standards of vehicle condition are required on all Amazon Loads:

- The vehicle floor must be able to withstand the weight and height of a 13-foot, 6-inch powered industrial truck (or forklift) to offload freight.
- The vehicle floor must be well maintained, safe, and free from any obstructions and damage, such as holes.
- The use of trailers with uneven or corrugated floors, (such is in refrigerated trailers) in highly discouraged. In the event that product must be shipped in a climatecontrolled trailer, product must be palletized. Nonpalletized (floor-loaded) product that arrives at an Amazon FC on a trailer with uneven or corrugated floors will be refused.
- The vehicle must be watertight, clean, and free of strong odors, especially when delivering food and healthcare products.

- Securing straps must not hang freely. Straps, unless actually securing a load, must be firmly fixed to the vehicle so that they present no danger to staff and ensure accessibility to the goods being unloaded.
- Load bars, tension straps, air pillows, and diamond corrugate shims must be used to secure any doublestacked pallets that may shift during transit or have a large void of space to pallet's front, rear, or sides.
- Load bars or tension straps must also be used to secure the final pallets placed on a trailer in order to prevent freight from falling when the doors are opened at the FC.



### **Trailer Types**

Trailer types consist of non-skirted 53' trailer, skirted 53' trailer, 53' intermodal (rail) trailer, box truck, 26' Pup Trailer, and 26' Skirted Pup Trailer.

53' trailer (most common)



Box Truck







Pup Trailer/Intermodal (usually single axle, 32' and shorter, or 26' with double axles)





Pup Trailer Single Axle

Pup Intermodal Double Axle





#### **Palletized Loads**

Amazon carriers are either designated to transport Full Truckload (FTL) or Less-than-Truckload (LTL) shipments.

For FTL shipments the maximum weight is 40,000 lbs with maximum volume of 3,500 cubic feet. This volume allows for 30 single-stacked pallets or 60 double-stacked pallets per trailer.

Double-stacked pallets should be arranged so that both pallets are accessible by a forklift from the same side. Maintain at least 6" between freight and container ceiling as well as 6" at the back of the trailer to allow space for the dock plate to be safely engaged at the receiving dock.

Leave 6" between freight and either side of the trailer and between freight and the center line to allow a safe distance for clamp truck driver to maneuver between pallets. Corrugate shims must be used in the 6-inch gaps between the walls and center lines to prevent sideways movement of the load.

Less-than-Truckload (LTL) pallets must be loaded straight and arranged to that the pallet level labels are facing the trailers' rear doors.

Pallets should be marked with all Amazon load information so associates know which pallets to unload for Amazon.

Non-Amazon freight will not be moved to unload the Amazon freight. Please make sure Amazon freight is closest to rear trailer doors for unloading. Amazon and Non-Amazon freight should be clearly separated.

Use standard wooden pallets that meet the specifications of the International Organization for Standardization (ISO).

- · Grocery Manufacturers Association (GMA) grade A or B
- Footprint of 40"x48"
- Slats less than 5" apart to reduce the risk of compression damage when loaded pallets are stacked





### Palletized Loads (cont.)

For optimal use of trailer space, build pallets 49" tall (44" of inventory + 5" of pallet height) with unbroken flat tops so that pallets can be stacked.

**Stackable pallets** must be stable and straight and must not have a total weight of more than 1,500 lbs. The heaviest pallet should be place at the bottom of the stack.

Non-Stackable & Non-Stackable & Stackable Pallet Clampable Pallet Non-Clampable Pallet Max height 72" Max Height 104" Max Height 104" Max height 72" milm 67" 93" Slip Sheet milm

If inventory <u>cannot</u> be double-stacked ("**Non-stackable**"), build **Clampable pallets** up to 104" tall (99" of inventory + 5" of pallet height).

**NOTE:** Remember that certain items, including paper products and pressurized cans, are not clampable, because the may be damaged by the clamp truck.

Clampable pallets no longer require a slip sheet

For **Non-stackable & Non-clampable pallets**, build up to a max of 72" (67" of inventory + 5" of pallet height).





#### Floor Loads

Floor loaded freight is defined as unpalletized stacked cartons or packaged heavy or bulky items, that must be loaded and unloaded by hand.

- Floor load freight should only be loaded into containers that are at least 96" tall.
- Maintain stability between stacked cartons and container walls.
- Floor loaded shipments must be properly secured inside the trailer using load bars and tension straps.
- Floor loaded trailer must be clearly labeled, and delivery appointment created as clampable or nonclampable (must be hand unloaded).
- Stack boxes into columns in an alternating pattern to provide stability (T-stacked). Boxes must not be bundled together with any kind of straps, zip ties, tape, etc.



Example of floor loaded product correctly staged in a container





### Floor Loads (cont.)

#### Clamp truck guidelines

- Products greater than 50 lbs must be clampable.
- Clampable freight must be less than 78" wide to allow the clamp to grip the freight
- Cartons in a clampable floor loaded shipment must be wrapped tightly in stacks no more than 40" wide, 48" long, and 96" tall.
- Orient clampable shipments to that the contents can be clamped without having to rearrange the load.
- Arrange each tier to be uniform and aligned relative to other tiers on the footprint so that all four sides of the freight can be safely squeezed by a clamp. Varying tier heights are accepted.
- Leave 6" between freight stacks and the center line of the trailer so that the clamp truck operator can maneuver between stacks



#### Refusals

A trailer, shipment, or portion of a shipment is subject to refusal at the FC if associates are unable to safely unload the trailer or verify the contents of the shipment.

Site should provide the driver with the refusal case number. Carrier will need to address all questions, concerns and issue with the load quality on the refusal case. Amazon internal teams will work though the case by adding the carrier into the case for all correspondence and visibility into refusal reason and next steps for carrier.

**NOTE:** Only the Amazon Refusals team can advise on any refusal case. The Scheduling team, WASP, Onboarding, Low volume, and Appointment Support will not be able to assist.

Site should return the BOL to the driver with the refusal case and refusal reason clearly defined on the BOL.

Driver will need to remove the trailer from the yard upon direction of Amazon personnel once trailer has been refused.

Due to safety concerns, the use of trailers with uneven or corrugated floors such as those in refrigerated trailers are *discouraged* but are acceptable for use.

In the event that product must be shipped in a climatecontrolled trailer, product is preferred to be palletized.

Non-palletized (floor loaded) product that arrives to Amazon FCs on a trailer with uneven or corrugated floors will be refused.

Under all circumstances, shipments must be loaded in a manner that is balanced and that prevents the load from shifting.



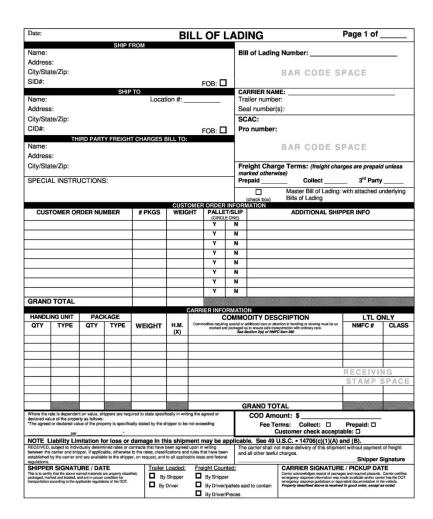
#### Refusals

- Valid freight refusals
- 1. Non-Amazon Product in front of Amazon Product
- 2. Trailer damage unsafe to TDR or unsafe to enter
- 3. Carrier arrives without an ISA or VRID
- 4. TheyPay carrier arrives with no BOL
- 5. Load Type Mismatch if load configuration does not match the appointment (ie/ pallet/clamp) AND the BOL information does not match the PO information.
- 6. Pallet Build not in alignment with Vendor Manual.
  - Single stack if single stack pallet is > 72" AND cannot clamp
  - More than 2 pallets stacked on top of each other
  - Double stacked pallets > 104"
  - Clampable Stack > 104"

- 7. Unsafe to Unload
  - Pallet not properly wrapped
  - Pallets fallen over during transit
  - Pallets leaning on one another
  - Clampable Stack has less than 6" clearance from either side
  - 8. Damaged Freight: Only TheyPay Leave all damaged cartons on trailer



## Bill of Ladings



Sample Bill of Lading (BOL)



#### Requirements

The Federal Motor Carrier Safety Administration ("FMCSA") requires (eCFR § 375.505) the following information on a BOL:

- Legal or trade name of the Shipper
- · Legal or trade name of the Consignee
- Origin name and address
- Destination name and address
- Quantity of cargo
- Description of freight
- · Weight, volume, or measurement of freight

In addition to FMCSA, Amazon Policy <u>requires</u> the include information:

- Bill of Lading Number
- Carrier Name
- Trailer number
- Seal Number
- SCAC
- PRO
- Freight Charge Terms ("Prepaid" for TheyPay freight)
- Customer order information (Amazon's PO)

NOTE: Handwritten BOLs may lead to load refusal. Seal number being the exception.



## Bill of Ladings

#### **BOL Process**

Prior to departing the yard:

- 1. Driver will need to enter driver cage inside of FC (sign posted alerting where the entrance is).
- 2. Driver will provide BOL copies to cage attendant.
- 3. Attendant will verify PO's on the BOL against the ISA data.
- 4. Attendant will provide signed/stamped BOL to Driver showing trailer was arrived onsite.

Driver should make every effort to retrieve the signed/stamped BOL at the time of delivery.

**NOTE**: Driver will need a physical copy of BOL when attempting delivery.



#### **ePOD**

The carrier may verify the delivery through Carrier Central and view the ePOD provided once the ISA has been marked "Arrived".

**NOTE:** BOL and PRO numbers must be correct when submitting appointment request through Carrier Central. These are used to provide Shippers appointment visibility.

The ePOD obtained through Carrier Central serves only as confirmation that the BOL appointment described on from the carrier has been delivered to Amazon. The content has not yet been inspected and therefore Amazon makes no representation at this time about the quality, quantity, or condition of the units contained in the shipment

**NOTE**: If ISA is deleted, carrier will not be able to use ePOD for proof of delivery



### **Carrier Central**

#### **Account Creation**

All inbound freight deliveries to the FC, excluding Small Parcel, require an appointment. All inbound appointments must be made online via Amazon's Carrier Central site, as outlined in the Carrier Central User Manual, with the exception of Onboarding and Low Volume Carriers.

Prepaid carriers must register via the Amazon webbased portal at carriercentral.amazon.com and request an account. Please type this website address directly into your browser. Clicking on a link from another website is a security risk and will result in a no access error message.

It is recommended that carrier has a representative on each shift with access to Carrier Central and is familiar with its features This is so appointment changes can be performed as soon as required.

Carriers are expected to create appointments in confidence that they are able to deliver on the requested date and time, arrive as expected per the granted appointment, or mange in advance and not create defects.

Established carriers with active Carrier Central accounts can add new users. New users need to apply and provide all valid Carrier information which will be verified before approval.

Sign in	
Email or mobile p	hone number
Password	Forgot your password
	Sign in
	Signin
By continuing, you a Use and Privacy Noti	gree to Amazon's Conditions of ce.
	ce.



### **Carrier Central**

#### **New Account Requests**

All Prepaid carriers requesting new accounts for Carrier Central are expected to meet these verifiable requirements prior to moving into the Onboarding program, no exceptions.

**NOTE**: Account type must be "Carrier"; Vendor accounts are no longer authorized for external use.

Account requests will result in being **denied** for the following:

- Providing any false, inaccurate, or misleading information.
- Failing to respond to email verifications within 24hours or returned as undeliverable.
- USDOT is currently suspended from Amazon Relay (Outbound).
- Company DBA (Primary) or Legal Name (Secondary) registered with USDOT does not match account Company Name on request.

**NOTE**: Email on request must be linked to or include company name. Personal emails are not allowed.

### **USDOT** Requirements

USDOT Status must be "Active" or "Authorized".

Minimum of 180 days tenure.

Operating Authority Status must be "Authorized".

Cargo Carried must include "General Freight".

#### **SCAC** Requirements

SCAC assigned by National Motor Freight Transportation Association ("NMFTA") must be owned by carrier and "Active" with USDOT number associated.



## New Carrier Onboarding

All new carriers (no established account) will be required to attend the Onboarding Program workshop.

Once email verification has been received from the account requestor, a Carrier Management Specialist (CMS) will be assigned. The CMS will schedule a mandatory Chime call to discuss the Onboarding Program. If the carrier misses this call, their account request will be denied. Missing three onboarding calls will result in a 90-day waiting period before the carrier can reapply.

The onboarding program lasts 4 weeks. To successfully complete the onboarding period, carriers must achieve a First Pass Yield (FPY) of 80% or higher and maintain a No Call, No Show (NCNS) rate of 5% or lower. Following their initial meeting with the CMS, carriers will receive Carrier Central access through the email address provided in their application. Carriers will then be able to create their own appointments and update them as needed. Carriers will be responsible for monitoring their performance via the performance tab in Carrier Central.

If at any point during the onboarding process, FPY is below 70% and/ or NCNS is above 5%, the CMS will schedule a coaching call.

If at the end of the 4-week onboarding period, FPY is below 80% or your NCNS rate is above 5%, the account will be denied. After the first and second attempt to Onboarding, Carrier must wait 60 days before reapplying. A third attempt requires a 90-day waiting period.

If carriers do not create any appointment within 4 weeks from the initial onboarding call, the account will be denied and carriers will need to reapply to begin the process again. Carriers without any Amazon deliveries do not need accounts or assistance with appointment creation. They should reapply once they have freight to deliver to Amazon.

When carriers pass the Onboarding program, their account will remain active as long as the performance thresholds specified in this Manual are maintained. The performance during the 4-week onboarding period will be included in the full 8-week performance review. If Carrier fails to meet performance thresholds, they may face suspension 4 weeks after the initial approval.

The onboarding team has coverage Monday thru Friday from 0600-1630 (AZ time), Saturday from 0600-1430 (AZ time) and Sundays from 0830-1700 (AZ time). Any requests received after these times will NOT be actioned until the next day as we do not have afterhours coverage at this time

Please note that Suspended Carriers eligible to apply for reinstatement will go thru this Onboarding Program



### Performance

### There are three (3) primary metrics used to measure Carrier Delivery Performance.

- First Pass Yield ("FPY") measures the number of appointments which were successfully delivered as originally scheduled, without any reschedules, cancellations, or deletions. Amazon measures and attributes defects using the responsible parties identifier for the first change to an ISA, over any time horizon. The 72-hr rule for reschedules and cancellations will no longer apply.
  - Example 1: An ISA is created on 4/20/2024, for an appointment on 4/28/2024. On 4/22/2024, the Carrier reschedules the appointment to a later time. This would be considered a carrier defect as the carrier was the first party to adjust the appointment.
  - Example 2: An ISA is created on 4/20/2024, for an appointment on 4/28/2024. On 4/22/2024, Amazon reschedules the appointment to an earlier time, and then the carrier reschedules the appointment to a later time. This would be considered an Amazon defect as Amazon was the first party to adjust the appointment.

- On Time Arrival ("OTA") calculates the percentage of appointments which arrive "on time".
  - LIVEs: If an appointment arrives within ±30 minutes of SAT, then the appointment is "On Time". If earlier than 30 minutes, then the appointment is "Early". If later than 30 minutes, then the appointment is "Late".
  - Drops: If appointment arrives within drop window value through SAT+30 minutes, then "On-Time". If appointment arrives prior to start of drop window, then "Early". If appointment arrives after Scheduled Arrival Time + 30 minutes, then "Late".
- No-Call/No-Show ("NCNS") calculates the number of No Call No Shows divided by the total ISA's; or the percent of ISA's that end up as No Call No Show.
- Carrier Central accounts which are not showing any ISAs created over past 90 days are subject to deactivation for Inactivity. Carriers not creating appointments to deliver to Amazon do not need Carrier Central accounts



### Performance

#### **Performance Thresholds**

Thresholds are based on weighted trend performance over a trailing 8-week evaluation period; "Within Standards" is considered best-in-class for Amazon's Shippers.

- 1. Carrier Controllable First Pass Yield ("FPY<sub>cc</sub>") FPY is segmented into Shipper v. Carrier v. Amazon accountability. FPY<sub>cc</sub> measures the number of appointments delivered without change to 1<sup>st</sup> SAT against the total appointment base (minus Amazon Controllable failures) in the evaluated time frame; meaning no reschedules, cancellations, or carrier caused deletions (including NCNS) agnostic of how far in advance the appointment was created.
- 2. No-Call/No-Show ("NCNS") refers to a scheduled delivery that does not occur, or occurs after its SAT (SAT+60 min), regardless of reason or previous FPY failures by Amazon, Carrier, or Shipper. Carriers are fully responsible for appointment management.
- 3. USDOT Tenure This aligns to established minimum requirements set by Amazon Relay (<a href="https://relay.amazon.com/faq">https://relay.amazon.com/faq</a>) for 180d, tying in Department of Transportation records keeping for carrier minimum vehicle inspections at 12-mon.

Status	FPY <sub>cc</sub>		No Show		USDOT Tenure <sup>2</sup>	
Within Standards	≥85.0%		≤5.0%		≥2yr	
Warning	≥75.0%	and	≤6.0%	and	≥1yr	
Final Warning	≥70.0%		≤8.5%		≥180 days	
<b>Pending Suspension</b>	<70.0%	or	>8.5%	or	<180 days	



### Performance

#### **Carrier Compliance**

Carriers SCAC code must remain active to avoid deactivation of Carrier Central account(s). If SCAC has expired, carriers will receive email notification to renew SCAC code with NMFTA or account will be deactivated until SCAC code has been renewed

Carrier USDOT Status must remain active, classified as Auth for Hire, and General Freight marked for Cargo to avoid deactivation of Carrier Central account(s). If USDOT status becomes OUT OF SERVICE, Inactive, or Not Authorized, the Carrier Central account will be deactivated immediately and all ISA's deleted. Carrier may reapply when USDOT issues have been corrected. Carriers with Intrastate only Carrier Operation can only create ISAs for Amazon sites within their legal domain state. If carrier creates ISAs for sites outside their legal domain state, the ISAs will be deleted and the Carrier Central account may be deactivated.

At times, Amazon may contact carriers to discuss performance via email requesting a scheduled call with the carrier. No response to this request or failure to attend three (3) scheduled calls can result in deactivation of the Carrier Central account(s)

#### **Delivery Performance**

Carriers delivering to Amazon's Fulfillment Centers must maintain an average 8-week FPYcc rate above 70.0% **and** a NCNS rate below 8.5%. Carriers consistently not meeting these thresholds may have their access to request appointments through Carrier Central suspended.

#### Suspensions

The following Suspension periods will apply under WASP v2.0:

Occurrence	Suspension		
1 <sup>st</sup> Offense	60 days		
2 <sup>nd</sup> Offense	180 days		
3 <sup>rd</sup> Offense	1 year		

All suspended carriers will be required to complete an Onboarding Reinstatement Program at the end of the suspension period



## **Prepaid Carrier List**

#### **About**

The Prepaid Carrier List is a new initiative by Amazon to provide selling partners ("Shippers") with greater visibility into some of the Carrier options available for delivering to Amazon's fulfillment network. This list aims to increase transparency that will lead to improved delivery successes and shipper experiences.

Table 1. Objective Criteria Groupings

Arrived Shipments (P50)	Late-Arrival Rate (OTA <sub>Late</sub> )	Scheduling Accuracy (First Pass Yield [FPY])	No-Call/No-Show (NCNS)
≥100	≤10.0%	≥85%	≤5.0%
≥50	≤15.0%	≥75%	≤6.0%
<50	>20.0%	<70%	>7.5%

#### **Key Points**

- The list will surface objective (Carrier controllable) performance data on Carriers that have recently delivered to Amazon, empowering Shippers to make informed decisions about their transportation providers.
- The list will focus on US-based Carriers with over 10 deliveries (arrived) per week to Amazon facilities in the trailing 8-weeks, sorted by shipment volume and performance metrics.
- Carriers can use this list to understand how they are performing compared to others, and work to improve their scheduling accuracy or first pass yield (FPY), no-call/noshow rates (NCNS), and overall delivery reliability through on-time arrivals (OTA<sub>Late</sub>).
- 4. The Prepaid Carrier List is not an all-inclusive list of the available Prepaid Carrier options. Shippers may select Carriers that are not included on the Prepaid Carrier List to fulfill their Amazon Inbound transportation needs.
- This is an iterative process, and Amazon will continue collecting feedback from Shippers and Carriers to enhance the list and overall carrier management experience over time.

Table 2. Prepaid Carrier List Example

Table 211 repair carrier List Example							
Carrier	SCAC	US DOT#	Arrived Shipments (P50)	Late-Arrival Rate (OTA <sub>Late</sub> )	Scheduling Accuracy (First Pass Yield [FPY])	No-Call/No-Show (NCNS)	
Carrier 1	ABCD	000011	≥100	≤10.0%	≥85%	≤6.0%	
Carrier 2	BCDE	000202	≥50	>20.0%	≥85%	>7.5%	
Carrier 3	CDEF	000016	<50	≤10.0%	≥75%	≤5.0%	



## **Defect Disputes**

#### **Performance Disputes**

Carriers can dispute any defect received on their account. Please **DO NOT** submit dispute cases until the defect is visible on your account.

- Email: ibdp-defect-disputes@amazon.com
  - <u>Subject line</u> should contain SCAC code, ISA, site code, and defect description
  - This email is for <u>disputes only</u>. The team cannot address any scheduling, account, suspension or Low Volume issues
- Defect Dispute cases are to be submitted for only one ISA per case. Cases received with multiple ISA's will be resolved without action and carrier notified to resubmit.
- Carriers should only submit disputes cases when the defect is visible on their account. If defect is not shown on the Carrier Central account then the defect is not visible in the dispute tools.
- For NCNS, you must provide the <u>signed/stamped</u> POD your driver received from the site.
  - If no stamped/signed POD was provided to your driver, please include the trailer number and license plate (if available) so that we may search our Yard tools for entry

- For Shipper Caused reschedule or cancellation, please submit all Seller/Vendor information (code, city and state) and documentation from the Seller/Vendor confirming that the reschedule or cancellation was caused by the shipper to <u>prepaid-sc-disputes@amazon.com</u>
- Dispute cases must be raised no later than 7 days after the Carrier Central Performance Dashboard updates. The Performance Dashboard updates on Monday nights for the previous week. Carriers then have 7 business days to submit disputes.
- Disputes team hours are Sunday thru Friday 0600-1630. Cases received outside these hours will be addressed the next day.



### PO Issues

#### **PO Used Too Many Times**

Carriers may receive an error message in Carrier Central stating the "PO has been used too many times". Carrier may also receive this message when adding freight to an existing appointment. If this error is received, the carrier must reach out to the scheduling team for assistance with creating this appointment. Requests will be answered within 24 hours during normal business hours.

Email: <u>ipex-ib-po-issues@amazon.com</u>

 <u>Subject line</u> must be "PO used too many times [Insert Site Code]"

The carrier must include a screen shot of the shipment information and error message from Carrier Central as shown (right).

The Carrier will be sent a template to complete and reply back for appointment creation.





### **FAQ**

#### Where can I get a POD?

Please email TheyPay-gl-pod-requests@amazon.com for this request. DO NOT include any other email alias in this request as this is the only team that can assist with providing your POD

#### Can you create this appointment for me?

All appointments are created by the carriers at carriercentral.amazon.com. You will need to submit an account request and provide all required information that will be verified prior to onboarding and/or approval. If you DO NOT haaccount,ccount please apply for one at carriercentral.amazon.com. If your accoususpended,spended please refer to the suspension email for the date you are eligible for reinstatement. If your account was deactivated due to inactivity and high defects, please refer to the Low Volume Program email you received for appointment creations.

#### Why do I need to reschedule when I edit the PO's?

Any changes made thru Carrier Central to CRDD, load type, clampable field change or a significant change in number of cartons/pallets/units (pallets +/-7, cartons or units changing by 100%) will result in the ISA going back into pending status to be rescheduled.

#### Can I make changes to my account?

Carrier Central accounts cannot be edited. You will need to submit a new request with the proper information.

#### Why was my ISA deleted for duplication?

Duplicate deletions are due to issues with your PO's which may be cancelled, received in full, or past the last vendor ship date. Duplicate deletions are also identified on ISAs that our system has determined will not arrive as scheduled due to historical carrier behavior. Please verify your shipment information with your customer. You can submit new requests for any deliveries you are confident have accurate shipment information and that will be delivered as scheduled.

## If I pull may appointment in to an earlier date, will be performance be affected?

No. Pulling an appointment to an earlier date will not affect Carrier Performance. Pushing a scheduled ISA out to a later date will affect your performance.



### **FAQ**

### Who can I notify if my truck will be late to their scheduled arrival time?

To notify the proper team about late arrivals please email noc-na-ib-late-trucks@amazon.com. Carriers can reschedule up to a max of 6 hours thru their Carrier Central account. If no open slots are available you will need to schedule to the next available time slot. The scheduling team has the same view of the sites schedule and will not be able to assist with rescheduling if no slots are available.

### Can I add someone else to my carrier central account?

For established carriers, new users will need to apply at carriercentral.amazon.com with all accurate company information. For new carriers, only one account per onboarding program. Additional users will need to reapply after the onboarding program has been successfully completed

#### Can you reschedule this appointment?

Carriers can reschedule thru their Carrier Central account and will be offered a Crystal view of the available time slots. This view is the same for the scheduling team. If not earlier slots are available you will need to reschedule to the first date and time you can delivery. For scheduling escalations, please send an email to toc-ib-na-scheduling@amazon.com with this information. This will auto create a case for the scheduling team to address. You can also email them directly at ait-ib-scheduling@amazon.com.

#### Where can I send disputes?

Please send all appointment defect disputes with ALL details to ibdp-defect-disputes@amazon.com. Please include any PODS or documentation as needed. The site code and ISA should be in the subject line. Each case should be for only one ISA and dispute. This will auto create a case for the team to research and provide feedback. DO NOT include any other email alias in this request as this is the only team that can assist with your dispute.

#### When can I get my account back after suspension?

Suspensions vary based on occurrence. After suspension period, please send your detailed company plan to improve performance and reduce defects to ait-wasp@amazon.com for review.





### **FAQ**

#### Can I load multiple ISA's on one trailer?

No. Amazon standard is one ISA per trailer. If you add freight to a preloaded trailer you must add that freight to the ISA or it is subject to refusal. Also, these ISA's can be deleted for NCNS

### If I have a RELAY account, can I edit those appointments thru Carrier Central?

No. RELAY and Carrier Central are 2 separate programs. RELAY loads are not visible in Carrier Central and Carrier Central loads are not on RELAY. Any RELAY carrier caught creating Carrier Central appointments for RELAY loads will be removed from Carrier Central.

### My RELAY account has been suspended. Can I get a Carrier Central account?

No. Carriers who are currently suspended from RELAY are not eligible for Carrier Central accounts. The suspension must be addressed directly with the RELAY team as they are the only team that can clear the suspension or deactivate the RELAY account.

### Can I change the shipment information once the appointment is created?

Freight can be added after appointment creation. However, if this additional freight triggers a reschedule this may affect FPYcc. Accurate shipment information should be added to ISA at time of creation to avoid defects later.



