Supercharge Your Sales Game

One page selling guide for Yealink Business Headset Solution Issue 4, 2025



STEP 1: Choose A Proper Headset for Your Customer Ask about your customers' headset preference Wired headset Use with desk phones* "Yealink, Poly, Avaya, Cisco, Mite, etc. Yealink WH Series Yealink BH Series Check Yealink Full Headset Selling Guide *Naming Rules:



STEP 2: Give a Quote or Register a Deal

UH Series - USB Wired Headset; BH Series - Bluetooth Headset; WH Series - DECT Wireless Headset





STEP 3: Win the Deal



KEEP UPDATED WITH YEALINK SALES PROGRAMS

Sales Programs For You

SALES PROMOTION

PROGRAM	DISCOUNT	HOW TO APPLY
WH63 Limited Time Promo	Up to 50% off MSRP	Ask the contact person in your
NFR for all Headset Models	60% off MSRP per unit	preferred distributor or contact Yealink

DEAL REGISTRATION

PROGRAM	DISCOUNT
Deal Reg	Up to 15% Exclusive Discount, First come, first served Extra \$30 Amazon Gift Card for the first Deal Reg

Sales Programs For Your Clients

SALES PROMOTION

PROGRAM	DISCOUNT
WH63 Limited Time Promo	Up to 48% off MSRP

HEADSET FREE TRIAL

PROGRAM	REQUIREMENTS
Headset Free Trial	Organization with 100+ headset users in the United States and Canada Planning to deploy bulk headset in 6 months

HOW TO REGISTER A DEAL



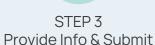
Enter Yealink Partner Center





STEP 1 Login **Yealink Partner Center**

STEP 2
Click "Deal Registration"



HOW TO FIND SALES RESOURCES

Yealink headset partner hub, access exclusive Yealink headset resources, tools, opportunities, and support.



Enter Yealink Headset Partner Hub





SALES HUB

Get selling essentials to start your headset business with Yealink.



MARKETING HUB

Keep updated with marketing kits to enhance your winning potential.





LEARNING HUB

Access our vast library of resources to become more professional in headset business.



SUPPORT HUB

Get channel support and benefits to help grow your business.

GROW YOUR PROFIT WITH YEALINK

GLOBAL-LEADING COMMUNICATIONS & COLLABORATION SOLUTIONS PROVIDER

30%

Up To 30% Margin After Deal Reg 50%

Increase 50% Win Rate With Clear Pricing Policies 100%

A Sound Management System To Avoid Price War 2M+

2M+ Customer Sell-in Per Year

