



H1 2025 Results Conference Call

AUGUST 04TH, 2025

Q2 2025 & H1 2025 Results



Q2 2025 Results, €m

REVENUES

€128.3

-3.7%

GOM

€54.6

42.6%
(+0.0 pp)

Adj. EBITDA

€14.0

10.9%
(+0.9 pp)

NET RESULT

€5.1

4.0%
(+1.6 pp)

H1 2025 Results, €m

REVENUES

€241.1

-1.5%

GOM

€103.4

42.9%
(+2.2 pp)

Adj. EBITDA

€20.8

8.6%
(+2.3 pp)

NET RESULT

€-0.8

-0.3%
(-4.1 pp)

Net Debt at €18.3M

Group Revenues by Geography and Market Segment

Q2 Revenues by Geo and Market Segment, €m

| | EMEI | | | AMERICAS | | | APAC | | | Total Datalogic | | |
|-----------------------|------|------|--------|----------|------|--------|------|------|---------|-----------------|-------|--------|
| | 2025 | 2024 | Var % | 2025 | 2024 | Var % | 2025 | 2024 | Var % | 2025 | 2024 | Var % |
| Data Capture | 46.4 | 44.3 | 4.8% | 33.7 | 36.8 | (8.2%) | 6.3 | 10.7 | (41.1%) | 86.4 | 91.7 | (5.7%) |
| Industrial Automation | 25.6 | 27.8 | (7.8%) | 8.7 | 7.8 | 12.3% | 7.6 | 6.1 | 24.7% | 41.9 | 41.6 | 0.7% |
| Total Datalogic | 72.0 | 72.0 | 0.0% | 42.4 | 44.5 | (4.6%) | 13.9 | 16.8 | (17.2%) | 128.3 | 133.3 | (3.7%) |

H1 Revenues by Geo and Market Segment, €m

| | EMEI | | | AMERICAS | | | APAC | | | Total Datalogic | | |
|-----------------------|-------|-------|---------|----------|------|--------|------|------|---------|-----------------|-------|--------|
| | 2025 | 2024 | Var % | 2025 | 2024 | Var % | 2025 | 2024 | Var % | 2025 | 2024 | Var % |
| Data Capture | 93.9 | 82.8 | 13.3% | 56.0 | 59.5 | (5.9%) | 11.6 | 17.2 | (32.9%) | 161.4 | 159.5 | 1.2% |
| Industrial Automation | 49.9 | 56.9 | (12.3%) | 16.8 | 16.9 | (0.7%) | 13.0 | 11.3 | 14.8% | 79.7 | 85.1 | (6.4%) |
| Total Datalogic | 143.8 | 139.7 | 2.9% | 72.8 | 76.4 | (4.7%) | 24.5 | 28.5 | (14.0%) | 241.1 | 244.6 | (1.5%) |

New Products Launches and Innovation

HAND HELD SCANNERS



PowerScan™ 9600 RFID

MOBILE



Memor K20-25



Memor 17 HC



Mobility Suite Update

SENSORS & SAFETY & MACHINE VISION



UFK Ultrasonic Sensor



SMART-VS EVO



IMPACT 13.7.0

- R&D cash out at 13.6%, +0.4 pp vs H1 2024 (13.2%)
- H1 Vitality Index at 23.5% vs 13.4% in H1 2024, which confirms the high quality of the new products highly appreciated on the market (Q2 vitality index at 27.2% vs 15.2% in Q2 2024)

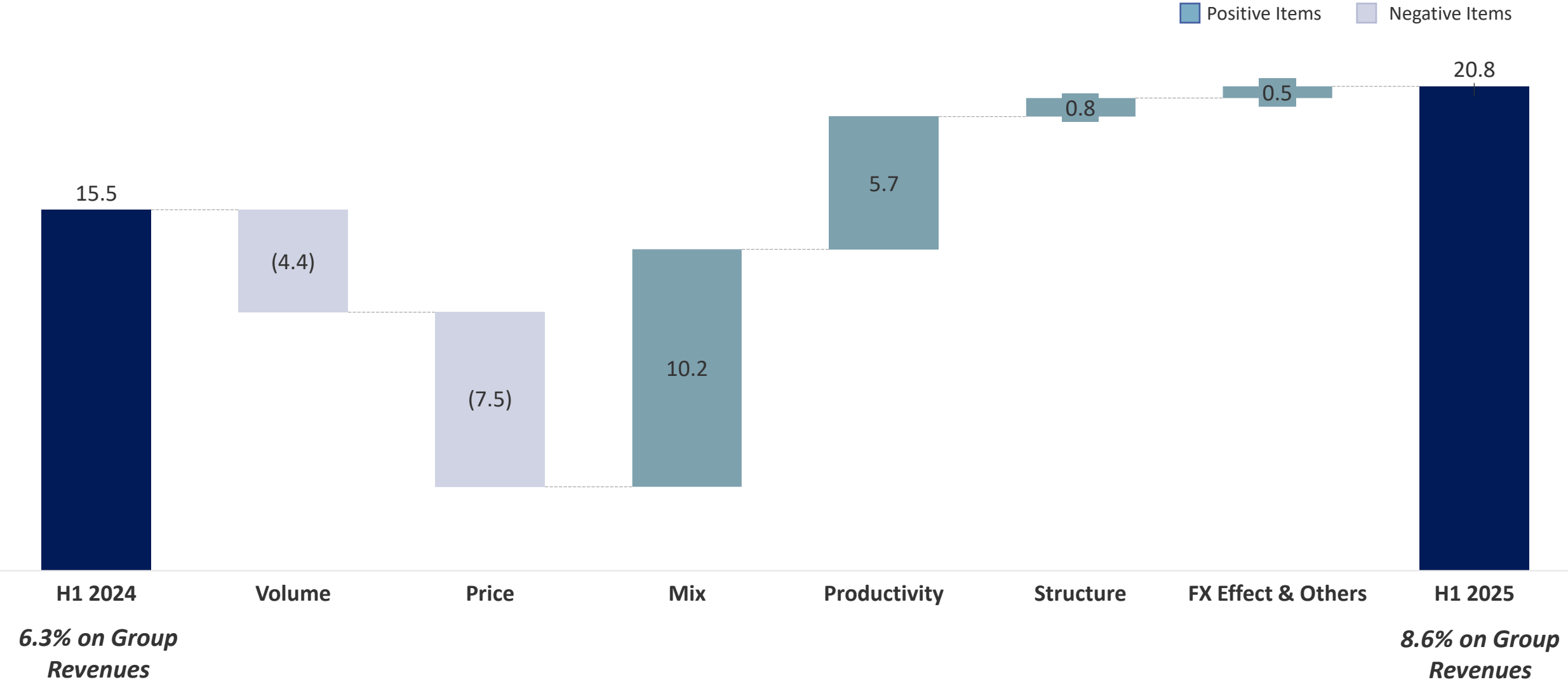
Q2 & H1 2025 P&L

| € m | Q2 | | | H1 | | |
|---------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 2025 | 2024 | Var % | 2025 | 2024 | Var % |
| Revenues | 128.3 | 133.3 | (3.7%) | 241.1 | 244.6 | (1.5%) |
| Gross Margin | 54.6 | 56.7 | | 103.4 | 99.5 | |
| % on Revenues | 42.6% | 42.6% | +0.0 pp | 42.9% | 40.7% | +2.2 pp |
| Operating expenses | (48.6) | (51.2) | | (98.7) | (99.4) | |
| % on Revenues | (37.9%) | (38.4%) | +0.5 pp | (40.9%) | (40.6%) | -0.3 pp |
| Adjusted EBITDA | 14.0 | 13.3 | | 20.8 | 15.5 | |
| % Adj. Ebitda margin | 10.9% | 10.0% | +0.9 pp | 8.6% | 6.3% | +2.3 pp |
| Adjusted EBIT | 6.0 | 5.5 | | 4.7 | 0.1 | |
| % Adj. Ebit margin | 4.7% | 4.1% | +0.5 pp | 1.9% | 0.0% | +1.9 pp |
| EBIT | 3.8 | 3.2 | | (2.3) | (4.0) | |
| % Ebit margin | 3.0% | 2.4% | +0.6 pp | (1.0%) | (1.6%) | +0.6 pp |
| Net Result | 5.1 | 3.2 | | (0.8) | 9.3 | |
| % on Revenues | 4.0% | 2.4% | +1.6 pp | (0.3%) | 3.8% | -4.1 pp |

- **IA segment** continues to show **gradual improvement** in Q2; **DC segment positive** in EMEAI
- **Q2 Gross Margin at 42.6%**, substantially flat vs LY. **H1 Gross Margin at 42.9%** (+2.2 pp vs LY) thanks to productivity improvement
- **H1 Operating expenses down** versus last year preserving significant R&D investments
- **Q2 Adj. EBITDA margin at double digits (10.9%)**. **H1 Adj. EBITDA at 8.6%** (+2.3 pp) thanks to positive mix and productivity
- **Positive Net Result in Q2**, improving vs LY. **H1 still slightly negative** due to by higher special items

EBITDA Adj.: actual vs last year

€ m



Net Debt & Cash Flow Analysis : Dec'24 – Jun'25



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NEXT EVENTS

November 13, 2025

9M 2025 Results

DATALOGIC ON LINE

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THANK YOU

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